

December 9, 2022

To

The Senior General Manager
Dept. of Listing Operations
BSE Limited,
P J Towers, Dalal Street,
Mumbai -400001, India

Vice President
Listing Department
National Stock Exchange of India Limited
Exchange Plaza, Bandra Kurla Complex
Bandra (East), Mumbai 400051, India

Dear Sir,

Initial public offer of equity shares of face value of ₹ 2 each (the “Equity Shares”) of Sula Vineyards Limited (the “Company”) consisting of an offer for sale by certain existing shareholders of the Company (“the Offer”)

The IPO Committee of the Company in their meeting held on December 9, 2022, in consultation with Kotak Mahindra Capital Company Limited, CLSA India Private Limited and IIFL Securities Limited (“**Book Running Lead Managers**”), have finalized allocation of 8,070,158 Equity Shares, to Anchor Investors at Anchor Investor Allocation Price of ₹ 357/- per Equity Share (including share premium of ₹ 355/- per Equity Share) in the following manner:

Sr. No	Name of Anchor Investor	No. of Equity Shares Allocated	% of Anchor Investor Portion	Bid Price (₹. per Equity Share)	Total Amount Allocated (Rs.)
1	ABU DHABI INVESTMENT AUTHORITY - MONSOON	1,120,476	13.88%	357.00	400,009,932.00
2	GOLDMAN SACHS FUNDS - GOLDMAN SACHS INDIA EQUITY PORTFOLIO	980,406	12.15%	357.00	350,004,942.00
3	NEW YORK STATE TEACHERS RETIREMENT SYSTEM-MANAGED BY GOLDMAN SACHS ASSET MANAGEMENT L.P.	140,070	1.74%	357.00	50,004,990.00
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE INDIA GENNEXT FUND	420,210	5.21%	357.00	150,014,970.00
5	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE SMALL CAP FUND	420,168	5.21%	357.00	149,999,976.00
6	HDFC SMALL CAP FUND	840,378	10.41%	357.00	300,014,946.00

Sula Vineyards Limited

(formerly known as Sula Vineyards Private Limited)

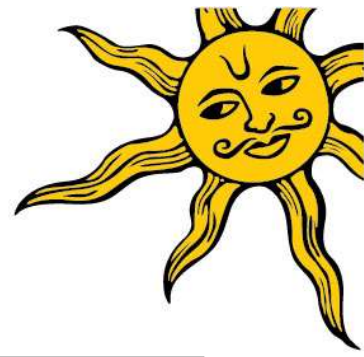
Regd. Office: 901, Hubtown Solaris, N.S. Phadke Marg, Andheri (E), Mumbai 400069, Maharashtra, India.

Tel: 022-6128 0606/607 Fax: 022-2684 6064 Email: info@sulawines.com CIN: U15549MH2003PLC139352

Winery: Gat 36/2, Govardhan Village, Gangapur-Savargaon Road, Nashik 422 222, Maharashtra, India Tel: +91 253 3027777/701

www.sulavineyards.com





Sr. No.	Name of Anchor Investor	No. of Equity Shares Allocated	% of Anchor Investor Portion	Bid Price (₹. per Equity Share)	Total Amount Allocated (Rs.)
7	SBI CONTRA FUND	700,308	8.68%	357.00	250,009,956.00
8	SBI CONSUMPTION OPPORTUNITIES FUND	140,070	1.74%	357.00	50,004,990.00
9	INDIA ACORN FUND LTD	280,098	3.47%	357.00	99,994,986.00
10	ASHOKA INDIA EQUITY INVESTMENT TRUST PLC	280,140	3.47%	357.00	100,009,980.00
11	ICICI PRUDENTIAL LIFE INSURANCE COMPANY LIMITED	364,938	4.52%	357.00	130,282,866.00
12	HDFC LIFE INSURANCE COMPANY LIMITED	364,938	4.52%	357.00	130,282,866.00
13	ADITYA BIRLA SUN LIFE INSURANCE COMPANY LIMITED	364,938	4.52%	357.00	130,282,866.00
14	MAX LIFE INSURANCE COMPANY LIMITED A/C - ULIF01108/02/07LIFEGRWSUP104 - GROWTH SUPER FUND	336,168	4.17%	357.00	120,011,976.00
15	JUPITER INDIA FUND	196,102	2.43%	357.00	70,008,414.00
16	JUPITER SOUTH ASIA INVESTMENT COMPANY LIMITED - SOUTH ASIA ACCESS FUND	140,070	1.74%	357.00	50,004,990.00
17	SEGANTII INDIA MAURITIUS	140,118	1.74%	357.00	50,022,126.00
18	MORGAN STANLEY ASIA (SINGAPORE) PTE.	140,116	1.74%	357.00	50,021,412.00
19	BNP PARIBAS ARBITRAGE	140,116	1.74%	357.00	50,021,412.00
20	CITIGROUP GLOBAL MARKETS MAURITIUS PRIVATE LIMITED	140,116	1.74%	357.00	50,021,412.00
21	GOLDMAN SACHS (SINGAPORE) PTE. - ODI	280,140	3.47%	357.00	100,009,980.00
22	BNP PARIBAS ARBITRAGE - ODI	140,074	1.74%	357.00	50,006,418.00

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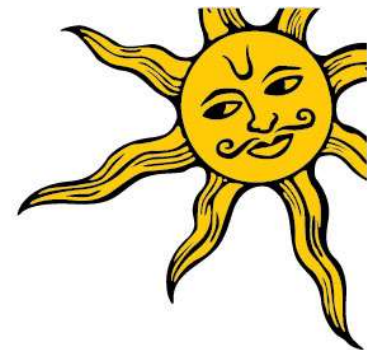
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Sr. No.	Name of Anchor Investor	No. of Equity Shares Allocated	% of Anchor Investor Portion	Bid Price (₹. per Equity Share)	Total Amount Allocated (Rs.)
	TOTAL	8,070,158	100.00 %		2,881,046,406.00

Out of the total allocation of 8,070,158 Equity Shares to the Anchor Investors, 2,521,134 Equity Shares (i.e. 31.24% of the total allocation to Anchor Investors) were allocated to 3 domestic mutual funds through a total of 5 schemes. Set forth below is a scheme-wise detail of mutual funds:

Sr. No.	Name of the Mutual Fund Scheme	No. of Equity Shares Allocated	% of Anchor Investor Portion	Bid Price (₹ per Equity Share)	Total Amount Allocated (Rs.)
1	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE INDIA GENNEXT FUND	420,210	5.21%	357.00	150,014,970.00
2	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE SMALL CAP FUND	420,168	5.21%	357.00	149,999,976.00
3	HDFC SMALL CAP FUND	840,378	10.41 %	357.00	300,014,946.00
4	SBI CONTRA FUND	700,308	8.68%	357.00	250,009,956.00
5	SBI CONSUMPTION OPPORTUNITIES FUND	140,070	1.74%	357.00	50,004,990.00
	TOTAL	2,521,134	31.24 %		900,044,838.00

As per the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018, as amended, in case the Offer Price discovered through book building process is higher than the Anchor Investor Allocation Price, Anchor Investors will be required to pay the difference by the Anchor Investor Pay-in Date as specified in the revised CAN.

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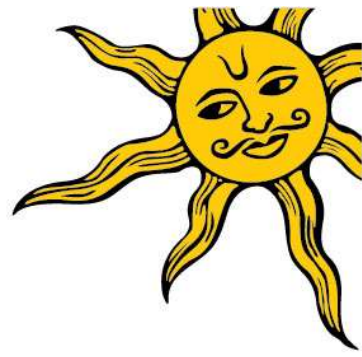
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Please note that capitalized terms used and not defined herein shall have the respective meaning ascribed to them in the Red Herring Prospectus dated December 5, 2022 filed with the Registrar of Companies, Maharashtra at Mumbai.

We request you to make the above information public by disclosing the same on your website.

Thanking You,

FOR SULA VINEYARDS LIMITED

Ruchi Sathe
Company Secretary
Membership No. A33566

cc: **Securities and Exchange Board of India**
Corporation Finance Department
Division of Issues and Listing
SEBI Bhavan, Plot No. C4 A, G Block
Bandra Kurla Complex, Bandra (East)
Mumbai 400 051
Maharashtra, India



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