#### LETTER OF OFFER

'This Document is important and requires your immediate attention'

This Letter of Offer is sent to you as a Public Shareholder(s) of INTELLIVATE CAPITAL ADVISORS LIMITED. If you require any clarifications about the action to be taken, you may consult your Stock Broker or Investment Consultant or Manager/Registrar to the Offer. In case you have recently sold your shares in the Target Company, please hand over this Letter of Offer to the Member of the Stock Exchange through whom the said sale was effected.

| Γ |  |   |                        |                      |
|---|--|---|------------------------|----------------------|
|   | Name   | Address   | Contact No.            | Email Id             |
|   | Satyanarayana Reddy Garlapati ('Acquirer 1')           | 09848025754   | gsnreddy2003@gmail.com |                      |
|   | Sukumar Reddy Garlapati ('Acquirer 2')                 | Flat No. 101,12-13-484/4 & 5, Poulomi Bride, Road No. 1, Tarnaka, Hyderabad – 500 017, Telangana, India | 040-27847979           | sukumar@sumathi.in   |
|   | Sumathi Infratech Private<br>Limited<br>('Acquirer 3') | Plot No.8, Durga Nagar Colony, Punjagutta,<br>Hyderabad – 500 082, Telangana, India                     | 040-27847979           | info@sumathiinfra.in |

(Hereinafter referred to as 'The Acquirers')

To the existing Public Shareholders of INTELLIVATE CAPITAL ADVISORS LIMITED (Hereinafter referred to as 'ICAL' or the 'Target Company')

(CIN: L67190MH2011PLC214318)

**Registered Office:** 1104, A Wing, Naman Midtown 11th Floor Senapati Bapat Marg, Prabhadevi Mumbai – 400 013, Maharashtra, India

Tel No.: (022) 2439 1933; Fax No.: (022) 2403 1691;

Website: www.intellivatecapitaladvisors.in; E-mail: secretarial@intellivatecapital.com

For the acquisition of up to 96,26,991 (Ninety- Six Lakhs Twenty- Six Thousand Nine Hundred Ninety- One) fully paid-up Equity Shares of Re.1.00/- each representing 31.00% of total equity and voting share capital of the Target Company, at a price of Re. 1.70/- (Rupee One and Seventy Paise only) per equity share (the 'Offer Price') payable in cash ('Offer' or 'Open Offer').

#### **Please Note:**

- 1. This Offer is being made by the Acquirers pursuant to regulation 3(1) & (4) of the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 and subsequent amendments thereto ('SEBI (SAST) Regulations') for substantial acquisition of shares/voting rights accompanied with change in control and management of the Target Company.
- 2. As on the date of this Letter of Offer, there are no other statutory approvals are required to acquire the equity shares that are validly tendered pursuant to this Offer. If any statutory approval becomes applicable prior to the completion of the Offer, this Offer would also be subject to such other statutory approval(s). For more details regarding the statutory and other approvals for the Offer, please see para 6.8.1 (Statutory approvals and conditions of the Offer) at page 18 of this Letter of Offer.
- 3. If there is any upward revision in the Offer Price/Size at any time up to one (1) working day prior to commencement of the tendering period viz. Thursday, July 29, 2021, in terms of the SEBI (SAST) Regulations, the same would also be informed by way of a Public Announcement in the same newspapers where the original Detailed Public Statement had appeared. If the Offer is withdrawn pursuant to Regulation 23, the same would be communicated within two (2) working days by an Announcement in the same newspapers in which the Detailed Public Statement had appeared.
- 4. This is not a competitive offer as per Regulation 20 of the SEBI (SAST) Regulations.
- 5. Public Shareholders, who have accepted the Offer by tendering the requisite documents in terms of the Public Announcement/ Detailed Public Statement/Draft Letter of Offer/Letter of Offer, shall not be entitled to withdraw such acceptance during the tendering period.
- 6. The Offer is not subject to a minimum level of acceptance by the Public Shareholders of ICAL and is not a conditional offer.
- 7. The procedure for acceptance is set out in Para 7 of this Letter of Offer.
- 8. The Public Announcement, Detailed Public Statement and Letter of Offer would also be available on website of SEBI at (<a href="www.sebi.gov.in">www.sebi.gov.in</a>).

| CAPITALSQUARE  Teaming together to create value              |  |
|--|--|
| MANAGER TO THE OFFER   | REGISTRAR TO THE OFFER   |
| CAPITALSQUARE ADVISORS PRIVATE LIMITED                       | PURVA SHAREGISTRY (INDIA) PRIVATE LIMITED                      |
| <b>SEBI REGN NO:</b> INM000012219                            | <b>SEBI REGN. NO.</b> INR000001112                             |
| Contact Person: Mr. Tanmoy Banerjee                          | Contact Person: Ms. Deepali Dhuri                              |
| 208, 2nd Floor, AARPEE Center, MIDC Road No 11,              | Unit No. 9, Ground Floor, Shiv Shakti Ind. Estt, J. R. Boricha |
| CTS 70, Andheri (E), Mumbai – 400 093, Maharashtra, India    | Marg, Lower Parel East, Mumbai – 400 011, Maharashtra, India   |
| <b>Phone No:</b> +91-22-6684 9999/9874283532                 | <b>Phone No:</b> +91-22-2301 2518 / 8261                       |
| Email: tanmoy.banerjee@capitalsquare.in /mb@capitalsquare.in | E-mail: support@purvashare.com                                 |
| Website: www.capitalsquare.in                                | Website: www.purvashare.com                                    |
| OFFER OPENS ON: FRIDAY, JULY 30, 2021                        | OFFER CLOSES ON: THURSDAY, AUGUST 12, 2021                     |

## SCHEDULE OF ACTIVITIES RELATING TO THE OFFER

| A -41-141  | Original Scho      | Original Schedule |                 | Revised Schedule |  |
|--|--------------------|-------------------|-----------------|------------------|--|
| Activities   | Date               | Day               | Date            | Day              |  |
| Date of the PA   | June 15, 2021      | Tuesday           | June 15, 2021   | Tuesday          |  |
| Last Publication of Detailed Public Statement in newspapers  | June 22, 2021      | Tuesday           | June 22, 2021   | Tuesday          |  |
| Last date of filing of the Draft Letter of Offer with the SEBI   | June 29, 2021      | Tuesday           | June 29, 2021   | Tuesday          |  |
| Last date of Public Announcement for Competing Offer   | July 13, 2021      | Tuesday           | July 13, 2021   | Tuesday          |  |
| Last Date for receiving comments from SEBI on the Draft Letter of Offer (In the event SEBI has not sort clarification or additional information from the Manager to the Offer) | July 20, 2021      | Tuesday           | July 13, 2021   | Tuesday          |  |
| Identified Date*   | July 23, 2021      | Friday            | July 15, 2021   | Thursday         |  |
| Last Date by which Letter of Offer will be dispatched to<br>the Public Shareholders whose name appears on the<br>register of members on the Identified Date                    | July 30, 2021      | Friday            | July 23, 2021   | Friday           |  |
| Last Date by which committee of the Independent Directors of the Target Company shall give its recommendation to the Public Shareholders of the Target Company for this Offer  | August 04, 2021    | Wednesday         | July 28, 2021   | Wednesday        |  |
| Last date for revising the Offer Price / Offer Size  | August 05, 2021    | Thursday          | July 29, 2021   | Thursday         |  |
| Offer Opening Public Announcement  | August 05, 2021    | Thursday          | July 29, 2021   | Thursday         |  |
| Date of commencement of tendering period (Open Date)   | August 06, 2021    | Friday            | July 30, 2021   | Friday           |  |
| Date of closing of tendering period (Close Date)   | August 23, 2021    | Monday            | August 12, 2021 | Thursday         |  |
| Date by which all requirements including payment of consideration would be completed   | September 06, 2021 | Monday            | August 30, 2021 | Monday           |  |

Note: Schedule of Activity may be changed as the offer is subject to getting requisite approval from SEBI #There has been no competing offer as of the date of this Letter of Offer.

#### **RISK FACTORS:**

# A. Relating to the Underlying transaction

- 1. The Underlying Transaction is subject to various conditions as specified under the Share Purchase Agreement, including: (a) receipt of all statutory approvals as set out in para 'Statutory Approvals and conditions of the Offer' at page 18 of this Letter of Offer and those which become applicable prior to the completion of this Open Offer; (b) the satisfaction or waiver of the various conditions under the Share Purchase Agreement, including those conditions set out this Letter of Offer, and if these conditions are not satisfied or waived and subsequently terminated in accordance with the terms of the Share Purchase Agreement, then the Underlying Transaction may be terminated.
- 2. The Underlying Transaction is subject to completion risks as would be applicable to similar transactions.

# B. Risks relating to this Open Offer

- 1. This Open Offer is a mandatory open offer to acquire up to 31.00% of the total Equity and Voting Share Capital of the Target Company from the Public Shareholders. In the case of oversubscription in this Open Offer, as per the SEBI (SAST) Regulations, acceptance would be determined on a proportionate basis, and hence there is no certainty that all the Equity Shares tendered by the Public Shareholders in this Open Offer will be accepted.
- 2. To the best of knowledge and belief of the Acquirers, there are no other statutory approvals required for this Open Offer. However, if any other statutory approvals are required prior to completion of this Open Offer, this Open Offer would be subject to the receipt of such other statutory approvals that may become applicable later.
- 3. In the event that either (a) regulatory approval is not received in a timely manner, (b) there is any litigation leading to stay on the Open Offer, or (c) SEBI instructs the Acquirers not to proceed with the Open Offer, then this Open Offer process may be delayed beyond the schedule of activities indicated in this Letter of Offer. Consequently, the payment of consideration to the public shareholders of the Target Company whose Equity Shares have been accepted in the Open Offer as well as the return of Equity Shares not accepted by the Acquirers may be delayed. In case of the delay, due to non-receipt of statutory

<sup>\*</sup>Identified Date is only for the purpose of determining the names of the Public Shareholders as on such date to whom the Letter of Offer would be sent. All owners (registered or unregistered) of equity shares of the Target Company (except the Acquirers and the parties to the SPA) are eligible to participate in the Offer any time before the Closure of the Offer.

approvals, as per Regulation 18(11) of the SEBI (SAST) Regulations, SEBI may, if satisfied that the non-receipt of approvals was not due to wilful default or negligence or failure to diligently pursue such approvals on the part of the Acquirers, grant an extension for the purpose of completion of this Open Offer subject to the Acquirers paying interest to the public shareholders for the delay beyond 10th (Tenth) Working Day from the date of Closure of Tendering Period, as may be specified by SEBI.

- 4. Public Shareholders should note that the Equity Shares tendered by them and accepted in this Open Offer shall not be entitled to withdraw post-acceptance during the tendering period even if the acceptance of such Equity Shares under the Open Offer and payment of consideration gets delayed. The tendered Equity Shares and documents would be held by the Registrar to the Offer, till such time as the process of acceptance of tenders and the payment of consideration is completed.
- 5. This Open Offer is subject to the receipt of statutory and regulatory approvals by the Acquirers. The Acquirers may not be able to proceed with the Open Offer in the event the approvals are not received in terms of the Regulation 23 of the SEBI (SAST) Regulations. Delay, if any, in the receipt of these approvals may delay completion of the Open Offer.

# C. Risks involved in associating with the Acquirers

- 1. The Acquirers intend to acquire upto 96,26,991 (Ninety-Six Lakhs Twenty-Six Thousand Nine Hundred and Ninety-One) fully paid-up Equity Shares of Re 1.00/- (Rupee One only) each representing 31.00% of total equity and voting share capital of the Target Company, at a price of Re. 1.70/- (Rupee One and Seventy Paisa Only) per equity share, payable in cash under the SEBI (SAST) Regulations. The Target Company does not have any partly paid-up Equity Shares as on the date of this Letter of Offer. The Equity Shares and documents tendered in the Open Offer will be held in trust by the Registrar to the Offer until the completion of the Open Offer formalities, and the public shareholders will not be able to trade such Equity Shares. Post this Open Offer, the Acquirers will have significant equity ownership & effective management control over the Target Company pursuant to Regulations 3(1) & 4 of the SEBI (SAST) Regulations.
- 2. The Acquirers make no assurance with respect to the market price of the Equity Shares during the Offer period and upon the completion of the Open Offer and disclaims any responsibility with respect to any decision by the public shareholders on whether to participate in the Open Offer. The Acquirers make no assurance with respect to the financial performance of the Target Company.
- 3. The Acquirers and the Manager to the Offer accepts no responsibility for the statements made otherwise than in the Public Announcement, Detailed Public Statement, or this Letter of Offer or in the advertisement or any materials issued by or at the instance of the Acquirers and the Manager to the Offer, and any person placing reliance on any other source of information would be doing so at its own risk.

The risk factors set forth above, pertain to the Open Offer and not in relation to the present or future business or operations of the Target Company or any other related matters, and are neither exhaustive nor intended to constitute a complete analysis of the risk involved in participation or otherwise by the public shareholder in the Open Offer. Public Shareholders of the Target Company are advised to consult their stockbrokers or investment consultants, if any for further risk with respect to their participation in the Open Offer. Each Public Shareholder of the Target Company is hereby advised to consult with legal, financial, tax, investment or other advisors and consultants of their choice, if any, for further risks with respect to each such Public Shareholder's participation in the Open Offer and related transfer of Equity Shares of the Target Company to the Acquirers.

# **CURRENCY OF PRESENTATION**

- In this Letter of Offer, all references to "₹ /Rs. / Rupees/ Re/ Rupee" are references to the official currency of India.
- In this Letter of Offer, any discrepancy in any table between the total and sums of the amounts listed are due to rounding off and/ or regrouping.

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# **DEFINITIONS/ABBREVIATIONS**

| Acquirer 1                      | Satyanarayana Reddy Garlapati  |
|---------------------------------|--|
| Acquirer 2                      | Sukumar Reddy Garlapati  |
| Acquirer 3                      | Sumathi Infratech Private Limited  |
| Board                           | The Board of Directors of the Target Company   |
| Book Value per Share            | Net Worth/Number of shares   |
| BSE                             | BSE Limited  |
| CDSL                            | Central Depository Services (India) Limited  |
| CIN                             | Corporate Identity Number  |
| Draft Letter of Offer           | Draft Letter of Offer dated Wednesday, June 23, 2021 submitted to SEBI for its observations  |
| DPS                             | Detailed Public Statement dated Thursday, June 17, 2021 and published on behalf of the   |
|                                 | Acquirers on June 18, 2021 in the newspapers mentioned in para 2.2.1 of this Draft Letter of   |
|                                 | Offer  |
| ECS                             | Electronic Clearing Service  |
| Escrow Banker                   | ICICI Bank Limited   |
| Equity and voting share capital | Rs. 310.54 Lakh divided into 3,10,54,810 equity shares of Re.1.00/- each   |
| Identified Date                 | Date for the purpose of determining the names of the Public Shareholders as on such date to  |
|                                 | whom the Letter of Offer would be sent   |
| INR/ Rs. / Rupees / Re.         | Indian Rupees  |
| IFSC                            | Indian Financial System Code   |
| LoO                             | Letter of Offer dated Thursday, July 15, 2021  |
| Manager to the Offer            | CapitalSquare Advisors Private Limited   |
| NRI(s)                          | Non- Resident Indians  |
| NSDL                            | National Securities Depository Limited   |
| Offer Period                    | From Tuesday, June 15, 2021 (i.e., date of entering Memorandum of Understanding between Acquirers and Manager to the Offer) to Monday, August 30, 2021 (i.e., date of Payment Consideration)   |
| Offer Price                     | Re. 1.70/- (Rupee One and Seventy Paise only) per equity share payable in cash   |
| Offer/Open Offer                | Cash Offer being made by the Acquirers to acquire 96,26,991 equity shares of Re. 1.00/- each, representing 31.00% of the total equity and voting share capital at a price of Re. 1.70/- (Rupee |
| 7.1                             | One and Seventy Paise only) per equity share   |
| PA                              | Public Announcement dated Tuesday, June 15, 2021   |
| PAT                             | Profit After Tax   |
| Persons eligible to participate | All owners (registered and unregistered) of shares of ICAL except the Acquirers and parties to   |
| in the Offer                    | the Share Purchase Agreement   |
| RBI                             | Reserve Bank of India  |
| Registrar to the Offer          | Purva Sharegistry (India) Private Limited  |
| Return on Net Worth             | Profit After Tax/Net Worth   |

| Sale Shares                  | 1,36,53,940 equity shares of Re.1.00/- each at a price of Re. 1.70/- (Rupee One and Seventy |  |  |  |  |
|------------------------------|---|--|--|--|--|
|                              | Paise Only) per equity share forming part of the SPA  |  |  |  |  |
| SEBI                         | Securities & Exchange Board of India  |  |  |  |  |
| SEBI (SAST) Regulations/     | Securities & Exchange Board of India (Substantial Acquisition of Shares and Takeovers)      |  |  |  |  |
| Regulations                  | Regulations, 2011 and subsequent amendments thereof   |  |  |  |  |
| Sellers or Present Promoters | Leena Vipul Modi, Vipul Jayantilal Modi, Vipul Jayantilal Modi HUF, Chandrakanta            |  |  |  |  |
|                              | Jayantilal Modi, Jimeet Vipul Modi, Miloni Vipul Modi, Jimeet Developers Private Limited,   |  |  |  |  |
|                              | Rock Builders and Developers Private Limited, and Jinal Fin-Vest Private Limited            |  |  |  |  |
| SPA or Share Purchase        | Share Purchase Agreement dated Tuesday, June 15, 2021 entered between the Acquirers and     |  |  |  |  |
| Agreement                    | the Sellers   |  |  |  |  |
| Target Company / ICAL        | Intellivate Capital Advisors Limited  |  |  |  |  |
| Tender Period                | Friday, July 30, 2021 to Thursday, August 12, 2021  |  |  |  |  |

## 1. DISCLAIMER CLAUSE

IT IS TO BE DISTINCTLY UNDERSTOOD THAT FILING OF LETTER OF OFFER WITH SEBI SHOULD NOT, IN ANY WAY, BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED, VETTED OR APPROVED BY SEBI. THE LETTER OF OFFER HAS BEEN SUBMITTED TO SEBI FOR A LIMITED PURPOSE OF OVERSEEING WHETHER THE DISLOSURES CONTAINED THEREIN ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE PUBLIC SHAREHOLDERS OF ICAL TO TAKE AN INFORMED DECISION WITH REGARD TO THE OFFER. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR FINANCIAL SOUNDNESS OF THE ACQUIRERS OR FOR THE TARGET COMPANY WHOSE SHARES/CONTROL IS PROPOSED TO BE ACQUIRED OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE LETTER OF OFFER, IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE ACQUIRERS IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS LETTER OF OFFER, THE MANAGER TO THE OFFER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ACQUIRERS DULY DISCHARGE THEIR RESPONSIBILITY ADEQUATELY. IN THIS BEHALF, AND TOWARDS THIS PURPOSE, THE MANAGER TO THE OFFER CAPITALSQUARE ADVISORS PRIVATE LIMITED HAS SUBMITTED A DUE DILIGENCE CERTIFICATE DATED JUNE 23, 2021 TO SEBI IN ACCORDANCE WITH THE SEBI (SUBSTANTIAL ACQUISITION OF SHARES AND TAKEOVERS) REGULATIONS, 2011 AND SUBSEQUENT AMENDMENT(S) THEREOF. THE FILING OF THE LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE ACQUIRERS FROM THE REQUIREMENT OF OBTAINING SUCH A STATUTORY CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED OFFER.'

#### 2. DETAILS OF THE OFFER

# 2.1. Background of the Offer:

- 2.1.1 This Open Offer ('Offer') is being made by Satyanarayana Reddy Garlapati ('Acquirer 1'), Sukumar Reddy Garlapati ('Acquirer 2'), and Sumathi Infratech Private Limited ('Acquirer 3'), (hereinafter collectively referred to as 'Acquirers') in compliance with regulation 3(1) & 4 of the SEBI (SAST) Regulations, to the Public Shareholders of Intellivate Capital Advisors Limited (hereinafter referred to as 'Target Company' or 'ICAL') a company incorporated and duly registered under the Companies Act, 1956 and having its registered office at 1104, A Wing, Naman Midtown 11th Floor Senapati Bapat Marg, Prabhadevi Mumbai 400 013, Maharashtra, India. This Offer has been triggered upon the execution of the Share Purchase Agreement dated Tuesday, June 15, 2021 entered by and between being Leena Vipul Modi, Vipul Jayantilal Modi, Private Limited, and Jinal Fin-Vest Private Limited (hereinafter collectively referred to as the 'Sellers') and Satyanarayana Reddy Garlapati ('Acquirer 1'), Sukumar Reddy Garlapati ('Acquirer 2'), and Sumathi Infratech Private Limited ('Acquirer 3'), (hereinafter collectively referred to as the 'Acquirers').
- 2.1.2 The prime object of the Offer is to acquire substantial acquisition of shares/voting rights accompanied with the change in control and management of the Target Company.
- 2.1.3 There is no person acting in concert ('PAC') with the Acquirers within the meaning of regulation 2(1)(q) of the SEBI (SAST) Regulations.
- 2.1.4 The Acquirers are making an Open Offer to acquire 96,26,991 fully paid-up Equity Shares of Re.1.00/- each representing 31.00% of total equity and voting share capital of the Target Company, at a price of Re. 1.70/- (Rupee One and Seventy Paise only) per equity share (the 'Offer Price') payable in cash, subject to the terms and conditions mentioned hereinafter.

2.1.5 The Acquirers have entered into a Share Purchase Agreement dated Tuesday, June 15, 2021, with the present Promoters of the Target Company viz, Leena Vipul Modi, Vipul Jayantilal Modi, Vipul Jayantilal Modi HUF, Chandrakanta Jayantilal Modi, Jimeet Vipul Modi, Miloni Vipul Modi, Jimeet Developers Private Limited, Rock Builders and Developers Private Limited, and Jinal Fin-Vest Private Limited. (Hereinafter collectively referred to as the 'Sellers') to acquire in aggregate 1,36,53,940 equity shares of Re. 1.00/- each representing 43.97% of the fully paid-up equity and voting share capital of the Target Company at a price of Re. 1.70/- per fully paid-up equity share payable in cash ('Negotiated Price') for a total consideration of Rs. 2,32,11,698/- (Rupees Two Crores Thirty- Two Lakhs Eleven Thousand Six Hundred and Ninety-Eight Only).

The details of the Sellers are as under:

|     |  |            | Part of                 | Shares Holding of the Seller |                         |                |                                   |
|-----|--|------------|-------------------------|------------------------------|-------------------------|----------------|-----------------------------------|
| Sl. |  |            | the<br>Promoter         |                              |                         |                |                                   |
| No. | Name & Address of Seller   | Nature     | Promoter Group (Yes/No) | No of Share                  | % to paid Equity Shares | No of<br>Share | msactions % to paid Equity Shares |
| 1.  | Leena Vipul Modi PAN: AABPM1418R Ramakunj, 4th Floor, 155A, Sir Bhatchandra Road, Near Khande Parkar Hospital, Hindu Colony, Dadar, Mumbai - 400 014, Maharashtra, India                                 | Individual | Yes                     | 84,75,550                    | 27.29                   | Nil            | Nil                               |
| 2.  | Vipul Jayantilal Modi PAN: AABPM1417A Ramakunj, 4th Floor, 155A, Sir Bhatchandra Road, Near Khande Parkar Hospital, Hindu Colony, Dadar, Mumbai - 400 014, Maharashtra, India                            | Individual | Yes                     | 29,72,590                    | 9.57                    | Nil            | Nil                               |
| 3.  | Vipul Jayantilal Modi HUF<br>PAN: AAAHV0890H<br>Ramakunj, 4th Floor, 155A,<br>Sir Bhatchandra Road, Near<br>Khande Parkar Hospital,<br>Hindu Colony, Dadar,<br>Mumbai - 400 014,<br>Maharashtra, India   | HUF        | Yes                     | 14,77,300                    | 4.76                    | Nil            | Nil                               |
| 4.  | Chandrakanta Jyantilal Modi<br>PAN: ADIPM8014B<br>Ramakunj, 4th Floor, 155A,<br>Sir Bhatchandra Road, Near<br>Khande Parkar Hospital,<br>Hindu Colony, Dadar,<br>Mumbai - 400 014,<br>Maharashtra, India | Individual | Yes                     | 3,04,500                     | 0.98                    | Nil            | Nil                               |
| 5.  | Jimmet Vipul Modi<br>PAN: AQXPM9261G<br>1201 Techno Heights, Plot<br>No.155/a Sir Balachandra<br>Road, Hindu Colony besides<br>Khanderparkar hospital<br>Dadar, Mumbai - 400 014,<br>Maharashtra, India  | Individual | Yes                     | 1,06,000                     | 0.34                    | Nil            | Nil                               |
| 6.  | Miloni Vipul Modi<br>PAN: AQDPM1373R<br>Ramakunj, 4th Floor, 155A,<br>Sir Bhatchandra Road, Near<br>Khande Parkar Hospital,<br>Hindu Colony, Dadar,  | Individual | Yes                     | 1,000                        | Negligible              | Nil            | Nil                               |

|     | Mumbai - 400 014,<br>Maharashtra, India   |         |     |             |       |     |     |
|-----|---|---------|-----|-------------|-------|-----|-----|
| 7.  | Jimmet Developers Private<br>Limited<br>PAN: AAACJ2285K<br>1104, A Wing, Naman<br>Midtown 11th Floor Senapati<br>Bapat Marg, Prabhadevi<br>Mumbai - 400 013,<br>Maharashtra, India.           | Company | Yes | 1,06,000    | 0.34  | Nil | Nil |
| 8.  | Rock Builders and<br>Developers Private Limited<br>PAN: AAACR5632A<br>1104, A Wing, Naman<br>Midtown 11th Floor Senapati<br>Bapat Marg, Prabhadevi<br>Mumbai - 400 013,<br>Maharashtra, India | Company | Yes | 1,06,000    | 0.34  | Nil | Nil |
| 9.  | Jinal Fin – Vest Private<br>Limited<br>PAN: AAACJ5582F<br>1104, A Wing, Naman<br>Midtown 11th Floor Senapati<br>Bapat Marg, Prabhadevi<br>Mumbai - 400 013,<br>Maharashtra, India             | Company | Yes | 1,05,000    | 0.34  | Nil | Nil |
| TOT | AL  |         |     | 1,36,53,940 | 43.97 | Nil | Nil |

- 2.1.6 Apart from as mentioned above 1,36,53,940 (One Crore Thirty- Six Lakhs Fifty- Three Thousand Nine Hundred and Forty) fully paid-up equity shares of ICAL which the Acquirers have proposed to acquire pursuant to SPA dated June 15, 2021 the Acquirers have not acquired any equity shares/voting rights of the Target Company during the fifty- two weeks (52) period immediately preceding the date of the PA.
- 2.1.7 The Manager to the Offer i.e., CapitalSquare Advisors Private Limited does not hold any Equity Shares in the Target Company as on the date of this Letter of Offer. The Manager to the Offer further declared and undertakes that they shall not deal in the Equity Shares of the Target Company on their own account during the offer period.
- 2.1.8 The Offer is not a result of global acquisition resulting in indirect acquisition of ICAL.
- 2.1.9 The Salient features of the Share Purchase Agreement are as follows:
  - a. The Sellers hold 1,36,53,940 Equity shares of the Target Company aggregating to 43.97% of the present paid up Equity and voting share capital of the Target Company.
  - b. The Sellers have agreed to sell, and the Acquirers have agreed to acquire in aggregate 1,36,53,940 fully paid-up Equity shares of Re. 1.00/- each ('Sale shares') representing 43.97% of the present paid up Equity and voting share capital of the Target Company at a price of Re. 1.70/- per share for cash aggregating to Rs. 2,32,11,698/- ('Purchase Price').
  - c. The Sale Shares are free from all charges, encumbrances, pledge, liens, attachments, litigations and are not subjects to any lock in period.
  - d. The aggregate purchase consideration for the sale shares i.e., Rs. 2,32,11,698/- shall be payable to the Sellers as follows:
    - i.) A sum of Rs. 50,00,000/- (Rupees Fifty Lakhs Only) would be payable to the Sellers on the date of signing of SPA and
    - ii.) Balance amount of Rs. 1,82,11,698/- (Rupees One Crore Eighty-Two Lacs Eleven Thousand Six Ninety-Eight only) would be paid after the completion of the open offer.
  - e. The Sellers shall sell, convey, and deliver to the Acquirers, Sale shares and the Acquirers shall purchase, acquire, and accept from the Sellers.

- f. That the Acquirers and the Sellers agree to abide by its obligations as contained in the SEBI (SAST) Regulations.
- g. That in case of non-compliance of any provisions of the SEBI (SAST) Regulations; the Agreement for such sale shall not be acted upon by the Sellers or the Acquirers.
- 2.1.10 The Acquirers have not been prohibited by SEBI from dealing in the securities, in terms of direction issued under Section 11B of SEBI Act 1992 as amended or under any other Regulations made under the SEBI Act.
- 2.1.11 Apart from 1,36,53,940 (One Crore Thirty- Six Lakhs Fifty- Three Thousand Nine Hundred and Forty) fully paid-up equity shares which the Acquirers have proposed to acquire through SPA; the Acquirers do not hold any equity shares/voting rights of ICAL. The provisions of Chapter V of SEBI (SAST) Regulations are not applicable to the Acquirers.
- 2.1.12 As per regulations 26(6) and 26(7) of SEBI (SAST) Regulations, the Board of the Target Company is required to constitute a committee of Independent Directors who would provide its written reasoned recommendation on the Offer to the Public Shareholders of the Target Company and such recommendations shall be published at least two working days before the commencement of the Tendering Period in the same newspaper where the DPS of the Offer was published.

# 2.2. Details of the proposed Offer:

2.2.1. The Acquirers have made a Public Announcement on Tuesday, June 15, 2021 to SEBI, BSE, Target Company and Detailed Public Statement dated Thursday, June 17, 2021 which was published in the following newspapers on Friday, June 18, 2021 in accordance with the Regulation 14 (3):

| Publication        | Language | Edition        |
|--------------------|----------|----------------|
| Financial Express  | English  | All Editions   |
| Jansatta (Hindi)   | Hindi    | All Editions   |
| Mumbai Lakshadweep | Marathi  | Mumbai Edition |

- 2.2.2. The Detailed Public Statement is also available on the website of SEBI at <a href="www.sebi.gov.in">www.sebi.gov.in</a>, website of BSE at <a href="www.sebi.gov.in">www.sebi.gov.in</a>, website of Manager to the Offer <a href="www.sebi.gov.in">www.sebi.gov.in</a>, website of SEBI at <a href="www.sebi.gov.in">www.seb
- 2.2.3. The Acquirers have proposed to acquire from the existing Public Shareholders of ICAL (except the parties to the SPA) 96,26,991 equity shares of Re.1.00/- each representing 31.00% of total Equity and voting share capital of the Target Company, at a price of Re. 1.70/- (Rupee One and Seventy Paise only) (the 'Offer Price') per Equity share payable in cash (the 'Offer' of 'Open Offer') in accordance with Regulation 9(1)(a) of SEBI (SAST) Regulations, 2011 and subject to the terms and conditions set out in the PA, the DPS and this Letter of Offer.
- 2.2.4. The Target Company does not have any partly paid-up shares. There are no outstanding warrants or option or similar instrument, convertible into equity shares at a later stage. No shares are subject to any lock- in obligations.
- 2.2.5. The Acquirers will accept all the Equity shares of ICAL those that are tendered in valid form in terms of this Open Offer up to a maximum of 96,26,991 fully paid-up Equity shares of Re.1.00/- each representing 31.00% of the total Equity and voting share capital of the Target Company.
- 2.2.6. Since the date of the PA to the date of this Letter of Offer, the Acquirers have not acquired any Equity shares of ICAL.
- 2.2.7. No competitive bid has been received as on date of this Letter of Offer.
- 2.2.8. There is no differential pricing in this Open Offer.
- 2.2.9. This Offer is not conditional upon any minimum level of acceptance in terms of the Regulation 19 (1) of SEBI (SAST) Regulations and is not a competitive bid in terms of the Regulation 20 of SEBI (SAST) Regulations.
- 2.2.10. The offer is not pursuant to any global acquisition resulting in an indirect acquisition of shares of the Target Company.
- 2.2.11. The Equity Shares of the Target Company will be acquired by Acquirers free from all liens, charges, and encumbrances together with all rights attached thereto, including the right to all dividends, bonus and rights offer declared hereafter.
- 2.2.12. Pursuant to Regulation 12 of the SEBI (SAST) Regulations, the Acquirers have appointed Capital Square Advisors Private Limited as the Manager to the Offer.

- 2.2.13.As per Regulation 38 of SEBI (LODR) Regulations, 2015 read with Rule 19A of the Securities Contract (Regulation) Rules, 1957, as amended ('SCRR'), the Target Company is required to maintain at least 25% Public Shareholding, on continuous basis for listing. Pursuant to completion of this Offer, assuming full acceptance, the Public Shareholding in the Target Company will not fall below the minimum public shareholding requirement as per SCRR as amended and the SEBI (LODR) Regulations, 2015.
- 2.2.14. Upon completion of the Offer, assuming full acceptances in the Offer, Acquirers will hold 2,32,80,931 (Two Crore Thirty Two Lakhs Eighty Thousand Nine Hundred and Thirty- One) Equity Shares constituting 74.97% of the present issued, subscribed and paid-up share capital of the Target Company.

# 2.3. Object of the Offer:

- 2.3.1. The prime object of the Offer is to acquire substantial acquisition of shares/voting rights accompanied with the change in control and management of the Target Company.
- 2.3.2. The Acquirers propose to continue existing business of the Target Company and may diversify its business activities in future with prior approval of the Public Shareholders. The main purpose of takeover is to expand the Company's business activities in same/diversified line through exercising effective control over the Target Company. However, no firm decision in this regard has been taken or proposed so far.
- 2.3.3. The Acquirers do not have any plans to dispose off or otherwise encumber any significant assets of ICAL in the succeeding two years from the date of closure of the Open Offer, except (a) in the ordinary course of business of the Target Company and (b) on account of regulatory approvals or conditions or compliance with any law that is binding on or applicable to the Target company. In the event any substantial asset of the Target Company is to be sold, disposed off or otherwise encumbered other than in the ordinary course of business, the Acquirers undertake that it shall do so only upon the receipt of the prior approval of the Public Shareholders of the Target Company through special resolution in terms of regulation 25(2) of the SEBI (SAST) Regulations and subject to the provisions of applicable law as may be required.
- 2.3.4. The Acquirers reserve the right to streamline/ restructure, pledge/ encumber its holding in the Target Company and/ or the operations, assets, liabilities and/ or businesses of the Target Company and/ or its subsidiary through arrangements, reconstructions, restructurings, mergers (including but not limited to merger with or between its subsidiary), demergers, sale of assets or undertakings and/ or re-negotiation or termination of existing contractual/ operating arrangements, at a later date in accordance with applicable laws. Such decisions will be taken in accordance with procedures set out under applicable law, pursuant to business requirements and in line with opportunities or changes in economic circumstances, from time to time.
- 2.3.5. Pursuant to this Open Offer and the transactions contemplated in the Share Purchase Agreement, the Acquirers shall become the Promoters of the Target Company and, the Sellers will cease to be the promoter of the Target Company in accordance with the provisions of Regulation 31A (10) of the SEBI LODR,2015.

# 3. BACKGROUND OF THE ACQUIRERS

# 3.1. SATYANARAYANA REDDY GARLAPATI ('Acquirer 1'):

- 1.1.1. Acquirer 1 is the s/o Janardhan Reddy Garlapati, aged 52 years, Indian resident, bearing Permanent Account Number 'AEQPG2585J' under the Income Tax Act, 1961, resident at Flat No. 404, Sai Santhoshi Residency, 12-13-677/52, Keemti Colony, Street No. 1, Tarnaka, Hyderabad 500 017, Telangana, India. The Email ID of the Acquirer 1 is gsnreddy2003@gmail.com and contact number is +91-9848025754;
- 1.1.2. Acquirer 1 has completed his Master of Arts from Osmania University and has more than 20 (Twenty) years of experience in the field of Facility Management, Infrastructure, Agriculture, etc;
- 1.1.3. Acquirer 1 is the Elder Brother of Sukumar Reddy Garlapati (Acquirer 2);
- 1.1.4. Acquirer 1 is one of the director of Sumathi Corporate Facility Management and Services Private Limited, and is the designated partner of Sriven Labs LLP;
- 1.1.5. The Net worth of Acquirer 1 as on Friday, 30 April, 2021, is Rs.350.72/- Lakhs (Rupees Three Hundred and Fifty Lakhs and Seventy-Two Thousand Only) and the same is certified by Gundla & Co., Chartered Accountants, (Membership No 203754), Firm Registration No. 007789S, having its office at Flat No. 202, Sneha Enclave, H-No. 3-6-207, Maqdoom Marg, Himayat Nagar, Hyderabad 500 029, Telangana, India, Tel. No. 040 23262547, Email: <a href="mailto:gundla.ca@gmail.com">gundla.ca@gmail.com</a>, <a href="mailto:cagundla@gmail.com">cagundla@gmail.com</a>

#### 3.2. SUKUMAR REDDY GARLAPATI ('Acquirer 2'):

- 3.2.1. Acquirer 2 is the s/o Janardhan Reddy Garlapati, aged 46 years, Indian resident, bearing Permanent Account Number 'AEGPG0576B' under the Income Tax Act, 1961, resident at 101,12-13-484/4 and 5, Poulomi Bride, Station No. 1, Tarnaka Flat No. 101, Marredpally, Musheerabad, Hyderabad 500 017, Telangana, India. The email id of Acquirer 2 is <a href="mailto:sukumar@sumathi.in">sukumar@sumathi.in</a> and contact no. is 040-27847979;
- 3.2.2. Acquirer 2 holds Post-Graduation degree in Commerce from Osmania University and has got immense knowledge in Infrastructure and established Sumathi Infratech Private Limited in the year 2010 and successfully running the business from past 11 years. He has experience of more than 15 years in the field of Facility Management, Liaisoning with Government Departments, Agriculture, Seed Processing, etc;
- 3.2.3. Acquirer 2 is the Director of Sumathi Infratech Private Limited (Acquirer 3), Sumathi Seeds Private Limited, Telangana Airlines Private Limited, Sumathi Crop Science Private Limited, Sumathi Waste Management Services Private Limited; Further, is an Additional Director of Caspian Agro and Infrastructure Private Limited, and Managing Director of Sumathi Corporate Services Private Limited; Further, Acquirer 2 is also an Individual Partner in Pamsiram Prudhvi Builders LLP, and a Designated Partner in Sriven Labs LLP;
- 3.2.4. Acquirer 2 is the younger brother of the Acquirer 1 Satyanarayana Reddy Garlapati;
- 3.2.5. The Net worth of Acquirer 2 as on Friday, 30 April, 2021, is Rs.1,053.31/- Lakhs (Rupees One Thousand Fifty-Three Lakhs Thirty-One Thousand Only) and the same is certified by Gundla & Co., Chartered Accountants, (Membership No 203754), Firm Registration No. 007789S, having its office at Flat No. 202, Sneha Enclave, H-No. 3-6-207, Maqdoom Marg, Himayat Nagar, Hyderabad 500 029, Telangana, India, Tel. No. 040 23262547, Email: <a href="mailto:gundla.ca@gmail.com">gundla.ca@gmail.com</a>, <a href="mailto:cagundla@gmail.com">cagundla@gmail.com</a>

# 3.3. SUMATHI INFRATECH PRIVATE LIMITED ('Acquirer 3'):

- 3.3.1. The Acquirer 3 is a private limited company incorporated on September 30, 2010 under the provisions of the Companies Act, 1956 bearing Permanent Account Number 'AAOCS8885N' under the Income Tax Act, 1961, bearing Corporate Identification Number 'U45200AP2010PTC070653'. There has been no change in the name of the Acquirer 3 since its incorporation. The email id is of the Acquirer 3 is <a href="mailto:info@sumathiinfra.in">info@sumathiinfra.in</a> and contact no is 040-27847979. The registered office of the Acquirer 3 is situated at Plot No.8, Durga Nagar Colony, Punjagutta, Hyderabad 500 082, Telangana, India;
- 3.3.2. The Acquirer 3 is an unlisted company which majorly operates in infrastructure projects for both Government as well as private sector.
- 3.3.3. The equity shares of the Acquirer 3 are not listed on any stock exchanges;
- 3.3.4. As on date of this Letter of Offer, the Board of Directors of the Acquirer 3 consist of:

| Name of the Director           | DIN      | Age      | Date of Appointment   | Qualification and Experience  |
|--------------------------------|----------|----------|-----------------------|---|
| Sukumar<br>Reddy<br>Garlapathi | 00966068 | 46 years | September<br>30, 2010 | He holds Post-Graduation degree in Commerce from Osmania University He is successfully running the business from past 11 years. He has experience of more than 15 years in the field of Facility Management, Liaisoning with Government Departments, Agriculture, Seed Processing |
| Ramesh<br>Akula                | 03226638 | 45 years | September 30, 2010    | He holds a Graduation Degree in Commerce. He has experience of more than 15 years in the field of Facility Management, Liaisoning with Government Departments, Agriculture, Seed Processing   |

3.3.5. The Authorised Share capital of the Acquirer 3 is Rs.3,00,00,000.00/- (Rupees Three Crores Only) compromising of 30,00,000 (Thirty Lakh) equity shares of face value of Rs.10.00/- (Rupees Ten only) and the issued, subscribed and paid-up share capital of the Acquirer 3 is Rs.1,00,000.00/- (Rupees One Lakh Only) compromising of 10,000 (Ten Thousand) equity shares of face value of Rs.10.00/- (Rupees Ten only);

3.3.6. Set out below is the shareholding pattern of the Acquirer 3.

| Name of the Shareholder       | No. of shares held | % of total issued shares |  |  |
|-------------------------------|--------------------|--------------------------|--|--|
| Sukumar Reddy Garlapati       | 7,000              | 70.00%                   |  |  |
| Satyanarayana Reddy Garlapati | 2,900              | 29.00%                   |  |  |
| Ramesh Akula                  | 100                | 1.00%                    |  |  |

3.3.7. The key financial information of the Acquirer 3 based on its un-audited standalone financial statements for the period ended June 02, 2021 and financial year ended March 31, 2021, and audited standalone financial statements for the financial years March 31, 2020, March 31, 2019 and March 31, 2018 is set out below.

# **Profit and Loss Statement**

(Rs. In Lakhs)

| Particulars                                 | 02-06-2021<br>(Unaudited<br>and)<br>(Certified) | Year ended<br>31.03.2021<br>(Unaudited and<br>Certified) | Year<br>ended<br>31.03.2020<br>(Audited) | Year ended<br>31.03.2019<br>(Audited) | Year ended<br>31.03.2018<br>(Audited) |
|---|---|--|--|---------------------------------------|---------------------------------------|
| Income from operations                      | 4.05  | 135.00   | 188.99                                   | 253.53                                | 51.07                                 |
| Other Income                                | -   | 20.00  | 18.00                                    | 35.75                                 | -                                     |
| <b>Total Income</b>                         | 4.05  | 155.00   | 206.99                                   | 289.28                                | 51.07                                 |
| Total Expenditure                           | 2.90  | 136.18   | 197.25                                   | 272.85                                | 62.34                                 |
| Profit Before Depreciation Interest and Tax | 1.91  | 24.00  | 15.16                                    | 19.37                                 | (-4.63)                               |
| Depreciation                                | 0.50  | 5.18   | 5.42                                     | 2.94                                  | 3.92                                  |
| Interest                                    | 0.26  | -  | -  | -                                     | 2.71                                  |
| Profit Before Tax                           | 1.14  | 18.82  | 9.74                                     | 16.43                                 | (11.27)                               |
| Less: Provision for Tax                     | -   | 2.10   | 3.06                                     | 3.47                                  | -                                     |
| Deferred Tax Liability                      | -   | -  | -  | -                                     | 0.24                                  |
| Profit After Tax                            | 1.14  | 16.72  | 6.68                                     | 12.96                                 | (11.51)                               |

# **Balance Sheet**

(Rs. in Lakhs)

|   | 02-June-21              | 31-Mar-21               | 31-Mar-20 | 31-Mar-19 | 31-Mar-18 |
|---|-------------------------|-------------------------|-----------|-----------|-----------|
| Particulars   | (Unaudited & Certified) | (Unaudited & Certified) | (Audited) | (Audited) | (Audited) |
| (A) Sources of funds                                |                         |                         |           |           |           |
| Paid up share capital                               | 1.00                    | 20.00                   | 10.50     | 1.00      | 1.00      |
| Reserves & Surplus (excluding revaluation reserves) | 0.53                    | 44.60                   | 25.78     | 16.04     | (11.79)   |
| Less: Miscellaneous Expenditure not written off     | -                       | -                       | -         |           |           |
| Net Worth   | 1.53                    | 64.60                   | 36.28     | 17.04     | (10.79)   |
| Share Application Money Pending For Allotment       | 358.00                  | -                       | -         | -         | -         |
| Non-Current Liabilities                             | 6.55                    | 126.77                  | 73.28     | 260.97    | 109.91    |
| Current Liabilities                                 | 35.36                   | 25.25                   | 36.25     | 33.46     | 3.97      |
| Total (A)   | 401.44                  | 216.62                  | 145.81    | 311.47    | 103.09    |
| (B) Uses of funds                                   |                         |                         |           |           |           |
| Net Fixed Assets                                    | 18.90                   | 181.21                  | 16.11     | 5.03      | 29.33     |
| Investments   | -                       | -                       | -         | -         | -         |
| Other Non-Current Assets                            | -                       | =                       | 67.25     | 48.49     |           |
| Current Assets                                      | 382.54                  | 35.41                   | 62.45     | 257.95    | 73.75     |
| Total (B)   | 401.44                  | 216.62                  | 145.81    | 311.47    | 103.09    |

(Rs. in Lakhs)

| Particulars                               | 02-06-2021<br>(Unaudited)<br>(Certified) | Year ended<br>31.03.2021<br>(Unaudited &<br>Certified) | Year ended<br>31.03.2020<br>(Audited) | Year ended<br>31.03.2019<br>(Audited) | Year<br>ended<br>31.03.2018<br>(Audited) |
|---|--|--|---------------------------------------|---------------------------------------|--|
| Total Revenue                             | 4.05                                     | 21.48  | 16.75                                 | 52.43                                 | 51.07                                    |
| Net Income i.e., Profit/ (Loss) After Tax | 1.14                                     | 4.43   | 1.19                                  | 5.56                                  | (11.51)                                  |
| EPS (in Rs.)                              | 11.44                                    | 44.36  | 11.86                                 | 55.63                                 | (115.18)                                 |
| Net worth /Shareholder Funds              | 0.47                                     | 0.38   | (4.05)                                | (5.24)                                | (10.79)                                  |

# 3.4. CONFIRMATIONS BY THE ACQUIRERS:

- 3.4.1. The Acquirer 1 and Acquirer 2 are related to each other as brothers. Further, the Acquirer 1 and Acquirer 2 are the directors of the Acquirer 3; and hence all the Acquirers are related to one another.
- 3.4.2. The Acquirers do not belong to any group.
- 3.4.3. None of the Acquirers have been prohibited by SEBI from dealing in securities, in terms of directions issued under Section 11B of the SEBI Act or under any other Regulation made under the SEBI Act.
- 3.4.4. The Acquirers have confirmed that they are not categorized as a 'Wilful Defaulter' in terms of Regulation (1)(ze) of the SEBI (SAST) Regulations, 2011. They have further confirmed that they are not appearing in the wilful defaulters list of the Reserve Bank of India.
- 3.4.5. As on the date, the Acquirers have confirmed that they are not declared as a fugitive economic offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 3.4.6. The Acquirers are not forming part of the present Promoter group of the Target Company. As on date of the DPS, there is/are no nominee(s) of the Acquirers on the Board of Directors of the Target Company.
- 3.4.7. There are no persons acting in concert in relation to the offer within the meaning of 2(1)(q)(1) of the SEBI (SAST) Regulations.
- 3.4.8. The Acquirers undertake that they will not sell the equity shares of the Target Company, held, and acquired by them, if any, during the Offer period in terms of regulation 25(4) of the SEBI (SAST) Regulations.

# 4. BACKGROUND OF INTELLIVATE CAPITAL ADVISORS LIMITED ('ICAL' or 'TARGET COMPANY')

(The disclosure mentioned under this section has been sourced from information published by the Target Company or provided by the Target Company or publicly available sources)

- 4.1. Intellivate Capital Advisors Limited ('ICAL' or 'Target Company') was incorporated on March 03, 2011, as a public limited company under the provisions of the Companies Act, 1956 with the Registrar of Companies, Mumbai, Maharashtra and received certificate for commencement of business dated July 07, 2011. The equity shares of the Target company got listed on BSE Limited on November 08, 2012 pursuant to Scheme of Arrangement of Demerger of Advisory Division of Intellivate Capital Ventures Limited, a BSE Listed company, approved by the Hon'ble High Court of Bombay vide its Order dated December 16, 2011. The Corporate Identification Number of the Company is L67190MH2011PLC214318, and its registered office is situated at 1104, A Wing, Naman Midtown, 11th Floor, Senapati Bapat Marg, Prabhadevi, Mumbai 400 013, Maharashtra, India.
- 4.2. The Authorised Share Capital of ICAL is Rs. 3,50,00,000/- (Three Crores Fifty Lakhs only) comprising of 3,50,00,000 equity shares of Re. 1.00/- each. The Issued, Subscribed & Paid-up Capital of ICAL is Rs. 3,10,54,810/- (Rupees Three Crores Ten Lakhs Fifty-Four Thousand Eight Hundred Ten Only) comprising of 3,10,54,810 equity shares of Re. 1.00/- each.

4.3. As on date of this Letter of Offer, the capital structure of the Target Company is as follows:

| Paid up Equity Shares of Target Company   | No. of Shares / Voting Rights             |
|---|---|
| Fully Paid-up Equity Shares               | 3,50,00,000                               |
| Partly Paid-up Equity Shares              | Nil                                       |
| Total Paid-up Equity Shares               | 3,10,54,810 Equity Shares of Re.1.00 each |
| Total voting rights in the Target Company | 3,10,54,810 Equity Shares of Re.1.00 each |

- 4.4. As on date the Target Company does not have any partly paid equity shares. There are no outstanding warrants or options or similar instruments, convertible into equity shares at a later stage. No shares are subject to any lock in obligations.
- 4.5. The entire Equity Shares Capital of ICAL is listed at BSE Limited, Mumbai. The equity shares of the Target Company are placed under Group 'XT' having a scrip code of '534732' & Scrip ID: INTELLADV on the BSE. The equity shares of ICAL are not frequently traded on BSE within the meaning of explanation provided in Regulation 2(j) of the SEBI (SAST) Regulations. The Target Company has established connectivity with Central Depositories Services (India) Limited (CDSL) and National Securities Depository Limited (NSDL) having ISIN INE176N01021.
- 4.6. There has been no merger / demerger or spin off during the last 3 years.
- 4.7. The Target Company is in compliance with the SEBI (LODR) Regulations and as on date of this LoO, no penal action has been taken by the stock exchange against the target company. Except that, BSE Limited has imposed penalty of Rs.2000/for late/non-compliance of provisions of SEBI (LODR) Regulations, regarding March 2019 Annual Report filing; which was subsequently filed by the Target Company on July 03, 2021. Except as stated above, the Target Company is in compliance with SEBI (LODR) Regulations, and till date, no other penal action has been taken by BSE Limited;
- 4.8. The present Board of Directors of ICAL are as follows:

| Sr. No. | Name                  | DIN      | Designation                     | Date of Appointment |
|---------|-----------------------|----------|---------------------------------|---------------------|
| 1.      | Leena Vipul Modi      | 00796382 | Managing Director               | March 03, 2011      |
| 2.      | Vipul Jayantilal Modi | 00796116 | Director                        | March 03, 2011      |
| 3.      | Paresh Tulsidas Vora  | 00340858 | Additional Independent Director | February 10, 2021   |
| 4.      | Anil Govindas Popat   | 00762549 | Additional Independent Director | February 10, 2021   |

# 4.9. **Financial Information:**

The financial details of ICAL as per the audited accounts for last three financial years ended March 31, 2021, March 31, 2020 and March 31, 2019 are as follows:

**Profit & Loss Statement** 

(Rs. in Lakhs)

| Particulars  | 31-Mar-21 | 31-Mar-20 | 31-Mar-19 |
|--|-----------|-----------|-----------|
| raruculars   | (Audited) | (Audited) | (Audited) |
| Income from Operations                               | 33.00     | 33.00     | 33.60     |
| Other Income   | 6.60      | 8.28      | 7.85      |
| Total Income   | 39.60     | 41.28     | 41.45     |
| Total Expenditure                                    | 19.05     | 18.03     | 14.89     |
| Profit/ (Loss) before Interest, Depreciation and Tax | 20.54     | 23.25     | 26.56     |
| Depreciation   | -         | =         | =         |
| Interest   | -         | =         | =         |
| Exceptional Items                                    | -         | -         | -         |
| Profit/ (Loss) before Tax                            | 20.54     | 23.25     | 26.56     |
| Less: Tax Expense                                    | 5.36      | 3.85      | (0.09)    |
| Profit/ (Loss) After tax                             | 15.18     | 19.40     | 26.45     |

# **Balance Sheet**

(Rs. in Lakhs)

| Particulars   | 31-Mar-21 | 31-Mar-20 | 31-Mar-19 |
|---|-----------|-----------|-----------|
| raruculais  | (Audited) | (Audited) | (Audited) |
| (A) Sources of funds                                |           |           |           |
| Paid up share capital                               | 310.54    | 310.54    | 310.54    |
| Reserves & Surplus (excluding revaluation reserves) | 103.30    | 88.10     | 68.68     |
| Less: Miscellaneous Expenditure not written off     | -         | -         | -         |

| Particulars              | 31-Mar-21 | 31-Mar-20 | 31-Mar-19 |
|--------------------------|-----------|-----------|-----------|
| raruculars               | (Audited) | (Audited) | (Audited) |
| Net Worth                | 413.84    | 398.64    | 379.23    |
| Non-Current Liabilities  | -         | =         | -         |
| Current Liabilities      | 6.87      | 0.48      | 5.14      |
| Total (A)                | 420.71    | 399.12    | 384.37    |
| (B) Uses of funds        |           |           |           |
| Net Fixed Assets         | 0.33      | 0.33      | 0.34      |
| Investments              | 140.00    | =         | -         |
| Other Non-Current Assets | 262.08    | 265.42    | 265.80    |
| Current Assets           | 18.30     | 133.37    | 118.23    |
| Total (B)                | 420.71    | 399.12    | 384.37    |

# **Other Financial Data**

| For the Year Ended        | 31-Mar-21 | 31-Mar-20 | 31-Mar-19 |
|---------------------------|-----------|-----------|-----------|
| For the Tear Ended        | (Audited) | (Audited) | (Audited) |
| Dividend (%)              | -         | -         | -         |
| Earnings Per Share (Rs)   | 0.04      | 0.06      | 0.08      |
| Return on Net worth (%)   | 3.66      | 4.86      | 6.97      |
| Book Value Per Share (Rs) | 1.33      | 1.28      | 1.23      |

# Note:

- (1) Prepared as per Indian Accounting Standards (IndAS)
- (2) EPS = Profit after tax / number of outstanding equity shares at the close of the year/period
- (3) Return on Net Worth = Profit after Tax / Net Worth
- (4) Book Value per Share = Net Worth / No. of equity shares
- (5) Source: Audited Annual Reports/ Audited Financial Statements/ Limited Review Report

# 4.10. Pre- and Post-Offer Shareholding Pattern of ICAL (based on Issued, Subscribed & Paid-up Equity and Voting Share Capital) is as under:

| Public Shareholders'                               | Shareholding/voting<br>rights prior to the SPA/<br>acquisition and Offer |       | Shares/voting rights<br>agreed to be acquired<br>which triggered off the<br>SEBI (SAST) Regulations |         | Shares/voting rights to<br>be acquired in Open<br>Offer (assuming full<br>acceptances) |   | Shareholding /voting<br>rights after Acquisition<br>and Offer (A+B+C) |   |
|--|--|-------|---|---------|--|---|---|---|
| Cutegory   | (A)  |       | <b>(B)</b>  |         | (C)  |   | = ( <b>D</b> )  | ) |
|  | No. of shares  | %     | No. of shares   | %       | No. of shares  | % | No. of shares   | % |
| 1. Promoters and                                   |  |       |   |         |  |   |   |   |
| Promoter Group                                     |  |       |   |         |  |   |   |   |
| (a) Parties to the                                 |  |       |   |         |  |   |   |   |
| Agreement:   | 04.75.550  | 27.20 | (0.4.75.550)  | (27.20) |  |   |   |   |
| Leena Vipul Modi                                   | 84,75,550  | 27.29 | (84,75,550)   | (27.29) | -  | - | -   | - |
| Vipul Jayantilal<br>Modi                           | 29,72,590  | 9.57  | (29,72,590)   | (9.57)  | -  | 1 | -   | - |
| Vipul Jayantilal<br>Modi HUF                       | 14,77,300  | 4.76  | (14,77,300)   | (4.76)  | -  | ı | -   | - |
| Chandrakanta<br>Jayantilal Modi                    | 3,04,500   | 0.98  | (3,04,500)  | (0.98)  | -  | - | -   | - |
| Jimmet Vipul Modi                                  | 1,06,000   | 0.34  | (1,06,000)  | (0.34)  | -  | - | -   | - |
| Miloni Vipul Modi                                  | 1,000  | 0.00  | 1,000   | (0.00)  | -  | - | -   | - |
| Jimmet Developers Private Limited                  | 1,06,000   | 0.34  | (1,06,000)  | (0.34)  | -  | - | -   | - |
| Rock Builders and<br>Developers Private<br>Limited | 1,06,000   | 0.34  | (1,06,000)  | (0.34)  | -  | - | -   | - |
| Jinal Fin – Vest<br>Private Limited                | 1,05,000   | 0.34  | (1,05,000)  | (0.34)  | -  | ı | -   | - |
| Total  | 1,36,53,940  | 43.97 | (1,36,53,940)   | (43.97) | -  | - | -   | - |
| (b) Promoters<br>other than (a)<br>above           | -  | -     | -   | -       | -  | - | -   | - |

| Public Shareholders' Category   | Shareholdin<br>rights prior to<br>acquisition a | the SPA/ |               |         | Shareholding /voting<br>rights after Acquisition<br>and Offer (A+B+C) |         |               |         |
|---|---|----------|---------------|---------|---|---------|---------------|---------|
| Category  | (A)   |          | (B)           |         | (C)   |         | = ( <b>D</b>  | )       |
|   | No. of shares                                   | %        | No. of shares | %       | No. of shares   | %       | No. of shares | %       |
| Total   | -   | -        | -             | -       | -   | -       | -             | -       |
| Total 1 (a+b)   | 1,36,53,940                                     | 43.97    | (1,36,53,940) | (43.97) | -   | -       | -             | -       |
| 2. Acquirers  |   |          |               |         |   |         |               |         |
| Acquirers 1,2,3   | -   | -        | 1,36,53,940   | 43.97   | 96,26,991   | 31.00   | 2,32,80,931   | 74.97   |
| Total 2   | -   | -        | 1,36,53,940   | 43.97   | 96,26,991   | 31.00   | 2,32,80,931   | 74.97   |
| 3. Parties to<br>Agreement other<br>than 1(a) & 2                         | -   | -        | -             | -       | -   | -       | -             | -       |
| 4. Public (other<br>than Parties to<br>Agreement and<br>Acquirers)        | -   | -        | -             | -       | -   | -       | -             | -       |
| a.<br>FIs/MFs/FIIs/Banks<br>/SFIs (Indicate<br>names)                     | -   | -        | -             | -       | -   | -       | -             | -       |
| b. Others   | -   | -        | -             | -       | -   | -       | -             | -       |
| c. Other than parties<br>to SPA from<br>Promoter and<br>Promoter Group    | -   | -        | -             | -       | -   | -       | -             | -       |
| d. Total No. of<br>Public Shareholders<br>in Public Category,<br>i.e. 221 | 1,74,00,870                                     | 56.03    | -             | -       | (96,26,991)   | (31.00) | 77,73,879     | 25.03   |
| Total (4)<br>(a+b+c+d)  | 1,74,00,870                                     | 56.03    | -             | -       | (96,26,991)   | (31.00) | 77,73,879     | 25.03   |
| GRAND TOTAL<br>(1+2+3+4)  | 3,10,54,810                                     | 100.00%  | -             | -       | -   | -       | 3,10,54,810   | 100.00% |

Notes:

4.11. The Promoters of the Target Company have failed to make timely disclosures under Regulation 31 of SEBI (SAST) Regulations, for the Financial Years 2019-2020 and 2020-2021. The details of the said belatedly disclosures, are specified as below:

| Sr.<br>No. | Financial Year | Regulation of the SEBI (SAST) Regulations | Due Date of filing Report | Actual Date of filing Report | No. of days delay  |
|------------|----------------|---|---------------------------|------------------------------|--------------------|
| 1.         | 2019-2020*     | 31 (4)                                    | June 01, 2020             | May 25, 2021                 | Delay for 358 days |
| 2.         | 2020-2021      | 31 (4)                                    | April 12, 2021            | May 25, 2021                 | Delay for 43 days  |

Due to the aforesaid violation, the Promoters are in the process of filing a settlement application with SEBI, in pursuance of which SEBI may initiate appropriate action against the Promoters and Promoter Group in terms of SEBI (SAST) Regulations, and provisions of the SEBI Act.

# 5. OFFER PRICE AND FINANCIAL ARRANGEMENTS

# 5.1 Justification of Offer Price:

5.1.1 The Equity Shares of the Target Company are listed at the BSE Limited (BSE) only. The shares are placed under Group 'XT' having a scrip code of '534732' & Scrip Id: INTELLADV on the BSE.

i. No Equity Shares are subject to lock in.

ii. Face value of Equity Shares of Target Company is Re. 1.00/- each.

iii. The Acquirers have not acquired any shares from the date of PA till the date of this Letter of Offer.

5.1.2 The total trading turnover in the Equity Shares of the Target Company on the BSE based on trading volume during the twelve calendar months prior to the month of PA (June 01, 2020 to May 31, 2021) is as given below:

| Stock<br>Exchange | Total No. of Equity Shares traded during the Twelve calendar months prior to the month of PA | Total No. of listed<br>equity shares of the<br>Target Company | Total Trading Turnover (as % of total equity shares Listed) |
|-------------------|--|---|---|
| BSE               | 1,12,138   | 3,10,54,810   | 0.36  |

- 5.1.3 Based on the above information, Equity Shares of ICAL are not frequently traded within the meaning of explanation provided in Regulation 2(j) of the SEBI (SAST) Regulations.
- 5.1.4 The Offer Price has been determined considering the parameters as set out under regulation 8 (2) of the SEBI (SAST) Regulations, as under:

| Sr.<br>No. | Particulars  | Price (In Rs per share) |
|------------|--|-------------------------|
| 1.         | Negotiated Price under the SPA   | Re. 1.70/-              |
| 2.         | The Volume Weighted Average Price paid or payable for acquisitions by the    | Not Applicable          |
|            | Acquirers for 52 weeks immediately preceding the date of PA                  |                         |
| 3.         | Highest price paid or payable for acquisitions by the Acquirers for 26 weeks | Not Applicable          |
|            | immediately preceding the date of PA   |                         |
| 4.         | The Volume Weighted Average Market Price of shares for a period of sixty     | Not Applicable          |
|            | trading days immediately preceding the date of the public announcement as    |                         |
|            | traded on the Stock Exchange where the maximum volume of trading in the      |                         |
|            | shares of the Target Company are recorded during such period                 |                         |
| 5.         | Other Financial Parameters as on March 31, 2021:                             |                         |
|            | (a) NAV per Equity share   | Re. 1.36/-              |
|            | (b) Price Earning Capacity Value per Equity Share                            | NA                      |
|            | (c) Market Based Value   | NA                      |

- 5.1.5 M/s Bhavesh Rathod & Co., Chartered Accountants, (Firm Registration No.1402046W), having their office at A/101, Shelter CHSL, CSC Road, Dahisar (East), Mumbai 400 068, Maharashtra, India, Tel: +91 9769113490, E-mail: <a href="mailto:info@cabhavesh@gmail.com">info@cabhavesh@gmail.com</a> vide valuation certificate dated Tuesday, June 15, 2021 has calculated the fair value of the Equity Shares of Target Company as Re. 1.36/- per Equity Share.
- 5.1.6 In view of the parameters considered and presented in the table above, in the opinion of the Acquirers and Manger to the Offer, the Offer Price of Re. 1.70/- per equity share being the highest of the prices mentioned above is justified in terms of Regulation 8 (2) of the SEBI (SAST) Regulations.
- 5.1.7 As on date there is no revision in Open Offer price or Open Offer size. In case of any revision in the Open Offer price or Offer Size, the Acquirers shall comply with Regulation 18 of SEBI (SAST) Regulations and all other applicable provisions of SEBI (SAST) Regulations.
- 5.1.8 If there is any revision in the offer price on account of future purchases / competing offers, it will be done only up to the period prior to one (1) working day before the date of commencement of the tendering period and would be notified to Public Shareholders.
- 5.1.9 If the Acquirers, acquire or agree to acquire any Equity Shares or Voting Rights in the Target Company during the offer period, whether by subscription or purchase, at a price higher than the Offer Price, the Offer Price shall stand revised to the highest price paid or payable for any such acquisition in terms of Regulation 8(8) of Regulations. Provided that no such acquisition shall be made after the third working day prior to the commencement of the tendering period and until the expiry of the tendering period. Further, in accordance with Regulations 18(4) and 18(5) of the Regulations, in case of an upward revision to the Offer Price or to the Offer Size, if any, on account of competing offers or otherwise, the Acquirers shall (i) make public announcement in the same newspapers in which the DPS has been published; and (ii) simultaneously notify to SEBI, BSE, and the Target Company at its registered office. Such revision would be done in compliance with other formalities prescribed under the Regulations.
- 5.1.10 If the Acquirers, acquire Equity Shares of the Target Company during the period of twenty-six weeks after the tendering period at a price higher than the Offer Price, the Acquirers shall pay the difference between the highest acquisition price and the Offer Price, to all Public Shareholders whose shares have been accepted in the Offer within sixty days from the date of such acquisition. However, no such difference shall be paid if such acquisition is made under another Open Offer under Regulations, or pursuant to SEBI (Delisting of Equity Shares) Regulations, 2009, or open market purchases made in

the ordinary course on the stock exchanges, not being negotiated acquisition of shares of the Target Company in any form.

## **5.2** Financial Arrangements:

- 5.2.1 In terms of Regulation 25(1), the Acquirers have adequate financial resources and has made firm financial arrangements for the implementation of the Offer in full out of their own sources/ Net worth and no borrowings from any Bank and/ or Financial Institutions are envisaged.
- 5.2.2 M/s Gundla & Co. Charted Accountants (Firm Registration No. 007789S), having their office at Flat No. 202, Sneha Enclave, H. No 3-6-207, Maqdoom Marg, Himayath Nagar, Hyderabad 500 029, Telangana, India, Tel: 040- 23262547, E-mail: gundla.ca@gmail.com, cagundla@gmail.com, vide certificate dated Friday, June 11, 2021, that sufficient resources are available with the Acquirer 1 and Acquirer 2 for fulfilling the obligations under this 'Offer' in full. Further M/s Kavadapu & Associates, Chartered Accountants, (Firm Registration No. 0017380S), having their office at 1-10-74/5/1, 2nd Floor, Chikoti Gardens, Opposite Shoppers Stop, Begumpet, Hyderabad 500 016, Telangana, India, Tel: +91 9700114995, E-mail: kiranca.reddy@gmail.com vide certificate dated Wednesday, June 02, 2021, that sufficient resources are available with the Acquirer 3 for fulfilling the obligations under this 'Offer' in full.
- 5.2.3 The maximum consideration payable by the Acquirers to acquire 96,26,991 Equity Shares at the Offer Price of Re.1.70/-(Rupees One and Seventy Paisa only) per Equity Share, assuming full acceptance of the Offer would be Rs. 1,63,65,885/-(Rupees One Crore Sixty- Three Lakhs Sixty- Five Thousand Eight Hundred and Eighty-Five only). In accordance with Regulation 17 of the SEBI (SAST) Regulations, the Acquirers has opened an Escrow Account under the name and style of 'ICAL OPEN OFFER ESCROW ACCOUNT' with ICICI Bank Limited, Capital Markets Division, 1st Floor, 122, Mistry Bhavan, Dinshaw Vachha Road, Backbay Reclamation, Churchgate, Mumbai 400 020, Maharashtra, India ('Escrow Banker') and have deposited Rs. 45,00,000/- (Rupees Forty-Five Lakhs only) being more than 25% of the total consideration payable in the Open Offer, assuming full acceptance.
- 5.2.4 The Manager to the Offer is authorized to operate the above-mentioned Escrow Account to the exclusion of all others and been duly empowered to realize the value of the Escrow Account in terms of the SEBI (SAST) Regulations.
- 5.2.5 Based on the aforesaid financial arrangements and on the confirmations received from the Escrow Banker and the Chartered Accountant, the Manager to the Offer is satisfied about the ability of the Acquirers to fulfill its obligation in respect of this Offer in accordance with the SEBI (SAST) Regulations.
- 5.2.6 In case of upward revision of the Offer Price and/or the Offer Size, the Acquirers shall deposit additional appropriate amount into an Escrow Account to ensure compliance with Regulation 18(5) of the Regulations, prior to effecting such revision.

# 6. TERMS AND CONDITIONS OF THE OFFER

- 6.1 The Letter of Offer will be mailed to all those Public Shareholders of ICAL (except the Acquirers and the parties to the SPA) whose name appear on the Register of Members and to the beneficial owners of the shares of the ICAL whose names appear on the beneficial records of the Depository Participant, at the close of business hours on Thursday, July 15, 2021 ('Identified Date').
- All owners of the shares Registered or Unregistered (except the Acquirers and the parties to the SPA) who own the shares any time prior to the Closing of the Offer is eligible to participate in the Offer as per the procedure set out in Para 7 below. Eligible persons can participate in the Offer by offering their shareholding in whole or in part. No indemnity is required from the unregistered owners.
- 6.3 Accidental omission to dispatch the LoO or the non-receipt or delayed receipt of the LoO will not invalidate the Offer in anyway.
- 6.4 Subject to the conditions governing this Offer, as mentioned in the LoO, the acceptance of this Offer by the shareholder(s) must be absolute and unqualified. Any acceptance to the Offer, which is conditional or incomplete, is liable to be rejected without assigning any reason whatsoever.
- 6.5 In terms of the Regulation 18(9) of the SEBI (SAST) Regulations, 2011, Public Shareholders who tender their Equity Shares in the Offer shall not be entitled to withdraw such acceptance.

# 6.6 **Locked-in Shares:**

There are no locked-in shares in ICAL.

# 6.7 Eligibility for accepting the Offer:

- 6.7.1 The Letter of Offer shall be mailed to all Public Shareholders/Beneficial Owners holding Equity Shares in dematerialized form (except the present promoter group Public Shareholders and Acquirers) whose names appear in register of Target Company as on Thursday, July 15, 2021, the Identified Date.
- 6.7.2 This Offer is also open to persons who own Equity Shares in Target Company but are not registered Public Shareholders as on the Identified date.
- 6.7.3 All Public Shareholders/Beneficial Owners (except the present promoter group Public Shareholders, and the Acquirers) who own Equity Shares of Target Company any time before the closure of the Offer is eligible to participate in the Offer.
- 6.7.4 The Form of acceptance and other documents required to be submitted, herewith, will be accepted by Registrar to the Offer, **Purva Sharegistry** (**India**) **Private Limited**, having office at Unit No. 9, Ground Floor, Shiv Shakti Ind. Estt, J. R. Boricha Marg, Lower Parel East, Mumbai 400 011, Maharashtra, India, **Tel No.:** 022 2301 2518 / 8261, **E-mail:** <a href="mailto:support@purvashare.com">support@purvashare.com</a>. The Contact Person is Ms. Deepali Dhuri from 10:00 a.m. to 5:00 p.m. on working days (except Saturdays, Sundays, and all public holidays), during the period the Offer is open.
- 6.7.5 The Public Announcement, the Detailed Public Statement, the Letter of Offer, and the Form of Acceptance will also be available on the website of SEBI at: <a href="www.sebi.gov.in">www.sebi.gov.in</a>. In case of non-receipt of the Letter of Offer, all Public Shareholders including unregistered Public Shareholders, if they so desire, may download the Letter of Offer, the Form of Acceptance from the website of SEBI for applying in the Offer.
- 6.7.6 Unregistered Public Shareholders, those who hold in street name and those who apply in plain paper will not be required to provide any indemnity. They may follow the same procedure mentioned above for registered Public Shareholders.
- 6.7.7 The acceptance of this Offer by the Public Shareholders of Target Company must be absolute and unqualified. Any acceptance to this Offer which is conditional or incomplete in any respect will be rejected without assigning any reason whatsoever.
- 6.7.8 The acceptance of this Offer is entirely at the discretion of the Equity Shareholder(s)/beneficial owner(s) of Target Company.
- 6.7.9 The Acquirers, Manager to the Offer or Registrar to the Offer accept no responsibility for any loss of Equity Share Certificates, Offer Acceptance Forms and Share Transfer Deed etc. during transit and the Public Shareholders of Target Company are advised to adequately safeguard their interest in this regard.
- 6.7.10 The acceptance of Shares tendered in the Offer will be made by the Acquirers in consultation with the Manager to the Offer.
- 6.7.11 The instructions, authorizations and provisions contained in the Form of Acceptance constitute part of the terms of the Offer.

# 6.8 Statutory Approvals and conditions of the Offer:

- 6.8.1 To the best of knowledge and belief of the Acquirers, as of the date of this Letter of Offer, there are no other statutory approvals required for this Open Offer. However, if any other statutory approvals are required prior to completion of this offer, this offer would be subject to the receipt of such other statutory approvals that may become applicable later.
- 6.8.2 If the holders of the Equity Shares who are not persons resident in India (including NRIs, OCBs and FIIs) had required & received any approvals (including from the RBI, the FIPB or any other regulatory body) in respect of the Equity Shares held by them, they will be required to submit such previous approvals, that they would have obtained for holding the Equity Shares, to tender the Equity Shares held by them in this Offer, along with other documents required to be tendered to accept this Offer. In the event such approvals are not submitted, the Acquirers reserve the right to reject such Equity Shares tendered in this Offer.
- 6.8.3 The Acquirers in terms of Regulation 23 of SEBI (SAST) Regulations will have a right not to proceed with the Offer in the event the statutory approvals indicated above are refused. In the event of withdrawal, a public announcement will be made within 2 working days of such withdrawal, in the same newspapers in which the DPS had appeared.
- 6.8.4 In case of delay in receipt of any statutory approval, SEBI may, if satisfied that delay receipt of the requisite approvals was not due to any willful default or neglect of the Acquirers or failure of the Acquirers to diligently pursue the application for the approval, grant extension of time for the purpose, subject to the Acquirers agreeing to pay interest to the Public Shareholders as directed by SEBI, in terms of Regulation 18(11) of SEBI (SAST) Regulations. Further, if delay occurs on

account of willful default by the Acquirers in obtaining the requisite approvals, Regulation 17(9) of the SEBI (SAST) Regulations will also become applicable and the amount lying in the Escrow Account shall become liable to forfeiture.

# 7. PROCEDURE FOR ACCEPTANCE AND SETTLEMENT OF THE OFFER

- 7.1 The Open Offer will be implemented by the Acquirers through Stock Exchange Mechanism as provided under the SEBI (SAST) Regulations and the SEBI circular CIR/CFD/POLICY/CELL/1/2015 dated April 13, 2015 and circular no. CFD/DCR2/CIR/P/2016/131 dated December 09, 2016 issued by SEBI and on such terms and conditions as may be permitted by law from time to time.
- 7.2 BSE Limited shall be the designated stock exchange for the purpose of tendering Equity Shares in the Open Offer.
- 7.3 The facility for acquisition of shares through Stock Exchange Mechanism pursuant to the Offer shall be available on the BSE, which shall be the Designated Stock Exchange, in the form of a separate window ('Acquisition Window').
- 7.4 For implementation of the Open Offer, the Acquirers have appointed Harjivandas Nemidas Securities Private Limited (the 'Buying Broker') through whom the purchases and settlements on account of the Open Offer would be made by the Acquirers. The contact details of the Buying Broker are as follows:

| Name  | Harjivandas Nemidas Securities Private Limited  |  |  |  |
|---|---|--|--|--|
| Address   | G12/13, Hilife Mall, P. M. Road, Santacruz West, Mumbai - 400 054, Maharashtra, India |  |  |  |
| Contact No.   | +91 98200 81141   |  |  |  |
| Email Id <u>kartik@hnspl.com</u> / <u>kartik.broker1234@gmail.com</u> |   |  |  |  |
| <b>Contact Person</b>   | Kartik Broker   |  |  |  |

- 7.5 All Public Shareholders who desire to tender their Shares under the Open Offer would have to approach their respective stockbrokers (**'Selling Broker**'), during the normal trading hours of the secondary market during the Tendering Period.
- 7.6 The Acquisition Window provided by BSE shall facilitate placing of sell orders. The Selling Brokers can enter orders for dematerialized equity shares only.
- 7.7 The cumulative quantity tendered shall be displayed on the exchange website throughout the trading session at specific intervals by the stock exchange during Tendering Period.
- 7.8 Public Shareholders can tender their shares only through a broker with whom the shareholder is registered as client (KYC Compliant).

# 7.9 Procedure for Equity Shares held in physical form:

In accordance with the Frequently Asked Questions issued by SEBI, "FAQs – Tendering of physical shares in buyback offer /open offer/exit offer/delisting" dated February 20, 2020, and SEBI circular no. SEBI/HO/CFD/CMD1/CIR/P/2020/144 dated July 31, 2020, issued by SEBI Shareholders holding securities in physical form are allowed to tender shares in Open Offer through Tender Offer route. However, such tendering shall be as per the provisions of respective regulations.

- 7.9.1. Public Shareholders who are holding physical Equity Shares and intend to participate in the Open Offer shall approach Selling Broker. The Selling Broker should place bids on the Designated Stock Exchange platform with relevant details as mentioned on physical share certificate(s). The Selling Broker(s) shall print the TRS generated by the Exchange Bidding System. TRS will contain the details of order submitted like Folio No., Certificate No. Dist. Nos., No. of shares etc.
- 7.9.2. After placement of order, the Selling Broker(s)/ Eligible Shareholders must ensure delivery of the Form of Acceptance cum-Acknowledgement duly completed and signed in accordance with the instructions contained therein the along with the complete set of documents for verification procedures to be carried out (a) original share certificate(s), (b) valid share transfer form(s) duly filled and signed by the transferors (i.e., by all registered shareholders in same order and as per the specimen signatures registered with the Target Company) and duly witnessed at the appropriate place authorizing the transfer in favor of the Target Company, (c) self-attested copy of the shareholder's PAN Card, and (d) TRS, any other relevant documents such as power of attorney, corporate authorization (including board resolution/ specimen signature), notarized copy of death certificate and succession certificate or probated will, if the original shareholder has deceased, etc., as applicable either by registered post or courier or hand delivery to the Registrar to the Offer (at the address mentioned on the cover page not later than 2 (two) days from the Offer Closing Date (by 5 PM). The envelope should be superscripted as "ICAL Open Offer". One copy of the TRS will be retained by Registrar to the Offer and it will provide acknowledgement of the same to the Selling Broker.

- 7.9.3. In addition, if the address of the Public Shareholder has undergone a change from the address registered in the register of members of the Target Company, the relevant Public Shareholder would be required to submit a self-attested copy of address proof consisting of any one of the following documents: (a) valid Aadhar Card; (b) Voter Identity Card; or (c) Passport.
- 7.9.4. Public Shareholders holding physical Equity Shares should note that physical Equity Shares will not be accepted unless the complete set of documents is submitted. Acceptance of the physical Equity Shares for the Open Offer shall be subject to verification by the RTA. On receipt of the confirmation from the RTA, the bid will be accepted else rejected and accordingly the same will be depicted on the exchange platform.
- 7.9.5. Public Shareholders who have sent the Equity Shares held by them for dematerialization need to ensure that the process of dematerialization is completed in time for the credit in the Escrow Demat Account, to be received on or before the closure of the Tendering Period or else their application will be rejected.
- 7.9.6. Public Shareholders should also provide all relevant documents, which are necessary to ensure transferability of shares in respect of which the application is being sent failing which the tender would be considered invalid and would be liable to be rejected. Such documents may include (but not be limited to):
- a. Duly attested death certificate and succession certificate (for single shareholder) in case the original shareholder has expired.
- b. Duly attested power of attorney if any person apart from the shareholder has signed acceptance form or transfer deed(s).
- c. No objection certificate from any lender, if the Equity Shares in respect of which the acceptance is sent, were under any charge, lien, or encumbrance.

# 7.10 **Procedure for Equity Shares held in Demat Form:**

- 7.10.1 The Public Shareholders who are holding the Equity Shares in demat form and who desire to tender their Equity Shares in this Offer shall approach their Selling Broker, indicating details of Shares they wish to tender in Open Offer.
- 7.10.2 The Selling Broker shall provide early pay-in of demat shares (except for Custodian Participant orders) to the Clearing Corporation before placing the bids / orders and the same shall be validated at the time of order entry.
- 7.10.3 For Custodian Participant, orders for demat equity shares early pay-in is mandatory prior to confirmation of order by the Custodian. The Custodians shall either confirm or reject orders not later than close of trading hours on the last day of the offer period. Thereafter, all unconfirmed orders shall be deemed to be rejected.
- 7.10.4 The details of settlement number for early pay-in of equity shares shall be informed in the issue opening circular that will be issued by BSE / Clearing Corporation, before the opening of the Offer.
- 7.10.5 Upon placing the bid, the seller member(s) shall provide Transaction Registration slip ('**TRS**') generated by the Exchange Bidding System to the shareholder. TRS will contain details of order submitted like Bid ID No. DP ID, Client ID, No of Equity Shares tendered etc.
- 7.10.6 The Public Shareholders will have to ensure that they keep the DP Account active and unblocked to receive credit in case of return of Equity Shares due to rejection or due to prorated Open Offer.

## 8. ACCEPTANCE OF SHARES

- 8.1 Registrar to the Offer shall provide details of order acceptance to Clearing Corporation within specified timelines.
- 8.2 In the event that the number of Equity Shares validly tendered by the Public Shareholders under this Offer is more than the number of Offer Shares, the Acquirers shall accept those Equity Shares validly tendered by the Public Shareholders on a proportionate basis in consultation with the Manager, taking care to ensure that the basis of acceptance is decided in a fair and equitable manner and does not result in non-marketable lots, provided that acquisition of Equity Shares from a Public Shareholder shall not be less than the minimum marketable lot.

## 9. PROCEDURE FOR TENDERING THE SHARES IN CASE OF NON RECIEPT OF THE LETTER OF OFFER

9.1. Persons who have acquired Equity Shares but whose names do not appear in the register of members of the Target Company on the Identified Date, or unregistered owners or those who have acquired Equity Shares after the Identified Date, or those who have not received the Letter of Offer, may also participate in this Offer.

- 9.2. A Shareholder may participate in the Offer by approaching their broker / Selling Broker and tender Shares in the Open Offer as per the procedure mentioned in the Letter of Offer.
- 9.3. The Letter of Offer along with acceptance form will be dispatched to all the eligible Public Shareholders of the Target Company, as appearing in the list of members of the Target Company. In case of non-receipt of the Letter of Offer, such eligible Public Shareholders of the Target Company may download the same from the website of SEBI (www.sebi.gov.in) or obtain a copy of the same from the Registrar to the Offer on providing suitable documentary evidence of holding of the equity shares of the Target Company.
- 9.4. The Letter of Offer along with the Form of Acceptance would also be available at website of SEBI, www.sebi.gov.in and Public Shareholders can also apply by downloading such forms from the said website.
- 9.5. Alternatively, in case of non-receipt of the Letter of Offer, the Eligible Public Shareholders holding the Equity Shares may participate in the Offer by providing their application in plain paper in writing signed by all shareholder(s), stating name, address, number of Equity Shares held, client ID number, DP name, DP ID number, number of Equity Shares tendered, and other relevant documents as mentioned in paragraph 8. Such Eligible Public Shareholders must ensure that their order is entered in the electronic platform of BSE which will be made available by BSE before the closure of the Tendering Period.

## 10. SETTLEMENT PROCESS

- 10.1. On closure of the Offer, reconciliation for acceptances shall be conducted by the Manager to the Offer and the Registrar to the Offer and the final list shall be provided to the Stock Exchanges to facilitate settlement based on Shares transferred to the Clearing Corporation.
- 10.2. The settlement of trades shall be carried out in the manner similar to settlement of trades in the secondary market. Selling Brokers should use the settlement number to be provided by the Clearing Corporation to transfer the shares in favor of Clearing Corporation.
- 10.3. The direct credit of shares shall be given to the demat accounts of the Acquirers indicated by the Acquirers' Buying Broker. The Buying Broker will transfer the funds pertaining to the Offer to the Clearing Corporation's bank account as per the prescribed schedule.
- 10.4. For the same, the existing facility of client direct payout in the capital market segment shall be available.
- 10.5. Buying Broker would also issue a contract note to the Acquirers for the Equity Shares accepted under the Offer.
- 10.6. Once the basis of acceptance is finalised, the Clearing Corporation would facilitate clearing and settlement of trades by transferring the required number of shares to the Buying Broker's pool account.
- 10.7. In case of partial or non-acceptance of orders or excess pay-in, Demat Shares shall be released to the securities pool account of the Selling Broker(s) / Custodian, post which, the Seller Broker(s) would then issue contract note for the shares accepted and return the balance shares to the Public Shareholders.

# 11. SETTLEMENT OF FUNDS / PAYMENT CONSIDERATION

# 11.1. For Public Shareholders holding Equity Shares in demat:

- 11.1.1. The settlements of fund obligation for demat shares shall be affected by clearing corporation. For the equity shares accepted under the open offer, the payment will be made by the Clearing Corporation to the Public Shareholders directly to their bank account.
- 11.1.2. The payment will be made to the Buying Broker for settlement. For Equity Shares accepted under the Open Offer, the Public Shareholder will receive funds payout in their settlement bank account.
- 11.1.3. The funds received from Buyer Broker by the Clearing Corporation will be released directly, to Public Shareholder.
- 11.1.4. Public Shareholders who intend to participate in the Offer should consult their respective Seller Broker for payment to them of any cost, charges, and expenses (including brokerage) that may be levied by the Seller Broker upon the Selling Public Shareholders for tendering Equity Shares in the Offer (secondary market transaction). The consideration received by the selling Public Shareholders from their respective Seller Broker, in respect of accepted Equity Shares, could be net of such costs, charges and expenses (including brokerage) and the Acquirers accept no responsibility to bear or pay such additional cost, charges and expenses (including brokerage) incurred solely by the selling shareholder.

11.1.5. In case of delay in receipt of any statutory approval(s), the SEBI may, if satisfied that such delay in receipt of the statutory approval(s) was not attributable to any wilful default, failure or neglect on the part of the Acquirers to diligently pursue such approval, and subject to such terms and conditions as specified by the SEBI (including payment of interest in accordance with Regulation 18(11) of the SEBI SAST Regulations) grant an extension of time to the Acquirers pending receipt of such statutory approval(s) to make the payment of the consideration to the Eligible Public Shareholders whose Equity Shares have been accepted in the Offer.

## 12. NOTE ON TAXATION

The basis of charge of Indian income-tax depends upon the residential status of the taxpayer during a tax year. The Indian tax year runs from April 1 until March 31. A person who is an Indian tax resident is liable to income-tax in India on his worldwide income, subject to certain tax exemptions, which are provided under the Act. A person who is treated as a non-resident for Indian income-tax purposes is generally subject to tax in India only on such person's India sourced income (i.e., income which accrues or arises or deemed to accrue or arise in India) or income received or deemed to be received by such persons in India. In case of shares of a company, the source of income from shares would depend on the 'Situs' of such shares. 'Situs' of the shares is generally where a company is 'incorporated'. Accordingly, since the Target Company is incorporated in India, the Target Company's shares should be deemed to be 'situated' in India and any gains arising to a non-resident on transfer of such shares should be taxable in India under the Income Tax Act, 1961 ('IT Act').

Gains arising from the transfer of shares may be treated either as 'capital gains' or as 'business income' for income-tax purposes, depending upon whether such shares were held as a capital asset or business asset (i.e., stock-in-trade).

The IT Act also provides for different income-tax regimes/ rates applicable to the gains arising from the tendering of Equity Shares under the Open Offer, based on the period of holding, residential status, classification of the shareholder and nature of the income earned, etc. Any applicable surcharge and education cess would be in addition to such applicable tax rates.

Based on the provisions of the IT Act, the Public Shareholders would be required to file an annual income-tax return, as may be applicable to different category of persons, with the Indian income tax authorities, reporting their income for the relevant year.

The summary of income-tax implications on tendering of Equity Shares on the recognized stock exchange and chargeable to STT is set out below.

Taxability of Capital Gain in the hands of the Public Shareholders:

- i. The Finance Act, 2018, vide Section 112A, has imposed an income tax on long-term capital gains at the rate of 10% (Ten percent only) on transfer of equity shares that are listed on a recognized stock exchange, which have been held for more than 1 (one) year and have been subject to STT upon both acquisition and sale (subject to certain transactions, yet to be notified, to which the provisions of applicability of payment of STT upon acquisition shall not be applicable). Under this provision the capital gains tax would be calculated on gains exceeding INR 100,000 (Indian Rupees One Lakh only) (without any indexation and foreign exchange fluctuation benefits). It may also be noted that any capital gains arising up to January 31, 2018 are grandfathered under this provision. The cost of acquisition for the long-term capital asset acquired on or before January 31, 2018 will be the actual cost. However, if the actual cost is less than the fair market value of such asset (lower of consideration on transfer) as on January 31, 2018, the fair market value will be deemed to be the cost of acquisition.
- ii. As per section 111A of the Act, short-term capital gains arising from transfer of listed shares on which STT is paid would be subject to tax at the rate of 15% (Fifteen percent only) for Public Shareholders (except certain specific categories).
- iii. Any applicable surcharge and education cess would be in addition to above applicable rates.
- iv. In case of resident Public Shareholders, in absence of any specific provision under the IT Act, the Acquirers shall not deduct tax on the consideration payable to resident Public Shareholders pursuant to the Offer. However, in case of non-resident Public Shareholders, since the Offer is through the recognized stock exchange, the responsibility to discharge the tax due on the gains (if any) is on the non-resident Public Shareholders. It is therefore recommended that the non-resident Public Shareholder may consult their custodians/authorized dealer's/ tax advisors appropriately.

The tax implications are based on provisions of the IT Act as applicable as on date of this Letter of Offer. In case of any amendment made effective prior to the date of closure of this Offer, then the provisions of the IT Act as amended would apply.

Notwithstanding the details given above, all payments will be made to the Public Shareholders subject to compliance with prevailing tax laws. The final tax liability of the Public Shareholder shall remain of such Public Shareholder and the said Public Shareholder will appropriately disclose the amounts received by it, pursuant to this Offer, before the Indian income tax authorities.

THE ABOVE DISCLOSURE ON TAXATION SETS OUT THE PROVISIONS OF LAW IN A SUMMARY MANNER ONLY AND IS NOT A COMPLETE ANALYSIS OR LISTING OF ALL POTENTIAL TAX CONSEQUENCES OF THE DISPOSAL OF THE EQUITY SHARES. THIS DISCLOSURE IS NEITHER BINDING ON ANY REGULATORS NOR CAN THERE BE ANY ASSURANCE THAT THEY WILL NOT TAKE A POSITION CONTRARY TO THE COMMENTS MENTIONED HEREIN. HENCE, THE PUBLIC SHAREHOLDERS ARE ADVISED TO CONSULT THEIR TAX ADVISORS FOR TAX TREATMENT ARISING OUT OF THE PROPOSED OFFER THROUGH TENDER OFFER AND APPROPRIATE COURSE OF ACTION THAT THEY SHOULD TAKE. THE ACQUIRERS AND THE MANAGER TO THE OFFER DO NOT ACCEPT NOR HOLD ANY RESPONSIBILITY FOR ANY TAX LIABILITY ARISING TO ANY PUBLIC SHAREHOLDER AS A REASON OF THIS OFFER.

## 13. DOCUMENTS FOR INSPECTION

Copies of the following documents will be available for inspection at the Registered office of the Manager to the Offer, CapitalSquare Advisors Private Limited 208, 2nd Floor, AARPEE Center, MIDC Road No 11, CTS 70, Andheri (E), Mumbai 400 093, Maharashtra, India on any working day between 10.00 a.m. and 5.00 p.m. during the period the Offer is open i.e., from Friday, July 30, 2021 to Thursday, August 12, 2021.

- i) Memorandum and Articles of Association and Certificate of Incorporation of Intellivate Capital Advisors Limited.
- ii) Memorandum of Understanding between Manager to Offer i.e., CapitalSquare Advisors Private Limited and the Acquirers.
- iii) Copy of Agreement between the Registrar to the offer i.e., Purva Sharegistry (India) Private Limited and the Acquirers.
- iv) Certificate dated Friday, 11 June, 2021 from CA M/s Kavadapu & Associates, Chartered Accountants, (Membership No. 226442, Firm Reg. No. 0017380S, having its office at 1-10-74/5/1, 2<sup>nd</sup> Floor, Chikoti Gardens, Opposite Shoppers Stop, Begumpet, Hyderabad 500 016, Telangana, India, Tel. No. + 91 9700114995; Email: <a href="kiranca.reddy@gmail.com">kiranca.reddy@gmail.com</a> certifying that sufficient resources are available with the Acquirers for fulfilling the obligations under this 'Offer' in full.
- v) Valuation Report dated Tuesday, June 15, 2021 from CA Bhavesh Rathod, Proprietor of M/s Bhavesh Rathod & Co. Chartered Accountants, (Firm Registration No.1402046W), having their office at A/101, Shelter CHSL, CSC Road, Dahisar (East), Mumbai 400 068, Maharashtra, India, Tel: +91 9769113490, E-mail: <a href="mailto:info@cabhavesh@gmail.com">info@cabhavesh@gmail.com</a> showing the fair value of the Equity Shares of Target Company as Re. 1.36/- per Equity Share.
- vi) Audited Financial Statements for the last three financial years ended, March 31, 2021, March 31, 2020, and March 31, 2019 of Intellivate Capital Advisors Limited.
- vii) Bank Statement received from, ICICI Bank Limited for required amount kept in the escrow account and marked lien in favour of Manager to Offer.
- viii) The copy of Share Purchase Agreement dated Tuesday, June 15, 2021 between the Sellers and the Acquirers, which triggered the Open Offer.
- ix) Copy of the Public Announcement dated Tuesday, June 15, 2021 and published copy of the Detailed Public Statement dated Friday, June 18, 2021.
- x) Copy of the recommendations to be published by Wednesday, July 28, 2021, made by the Committee of Independent Directors of the Target Company.
- xi) Copy of SEBI Observation letter bearing reference number 'SEBI/HO/CFD/DCR3/OW/P/2021/15111/1' dated Tuesday, July 13, 2021.
- xii) Escrow Agreement between Acquirers, ICICI Bank Limited and Manager to the Offer.

# 14. DECLARATION BY THE ACQUIRERS

For the purpose of disclosures in this Letter of Offer relating to the Target Company the Acquirers has relied on the information provided by the Target Company and have not independently verified the accuracy of details of the Target Company. Subject to the aforesaid, the Acquirers accept full responsibility for the information contained in this Letter of Offer and accept responsibility for the obligations of the Acquirers as laid down in the Takeover Regulations. The Acquirers shall be responsible for ensuring compliance with the Takeover Regulations.

# ON BEHALF OF THE ACQUIRERS: Sd/-

**Sumathi Infratech Private limited** 

Place: Mumbai

Date: Thursday, July 15, 2021

#### FORM OF ACCEPTANCE CUM ACKNOWLEDGEMENT

To,

The Acquirers

C/o Purva Sharegistry (India) Private Limited

Unit: Intellivate Capital Advisors Limited - Open Offer

9, Shiv Shakti Industrial Estate, J. R. Boricha Marg,

Opp. Kasturba Hospital Lane, Lower Parel (E) Mumbai – 400011, Maharashtra

Date:

| OFFER     |                           |
|-----------|---------------------------|
| Opens on  | Friday, July 30, 2021     |
| Closes on | Thursday, August 12, 2021 |

Dear Sir.

Subject: Open Offer by Satyanarayana Reddy Garlapati ('Acquirer 1'), Sukumar Reddy Garlapati ('Acquirer 2'), and Sumathi Infratech Private Limited ('Acquirer 3') (hereinafter collectively referred to as 'Acquirers') to the shareholders of Intellivate Capital Advisors Limited ('Target Company' or "ICAL") to acquire from 96,26,991 (Ninety- Six Lakhs Twenty- Six Thousand Nine Hundred Ninety- One) fully paid-up Equity Shares of Re.1.00/each representing 31.00% of total equity and voting share capital of the Target Company, at a price of Re. 1.70/-(Rupee One and Seventy Paise only) per equity share

I/We refer to the Letter of Offer dated **Thursday**, **July 15**, **2021** for acquiring the equity shares held by us in Intellivate Capital Advisors Limited.

I/We, the undersigned have read the Letter of Offer, understood its contents including the terms and conditions as mentioned therein.

# SHARE HELD IN PHYSICAL FORM

The particulars of tendered original share certificate(s) and duly signed transfer deed(s) are detailed below:

| C. No     | Ladam falia No. Cantificata No. | Distinctive No. |      | No of Family Change |                      |
|-----------|---------------------------------|-----------------|------|---------------------|----------------------|
| Sr. No.   | Ledger folio No.                | Certificate No. | From | To                  | No. of Equity Shares |
|           |                                 |                 |      |                     |                      |
|           |                                 |                 |      |                     |                      |
| Total nun | nber of Equity Shares           |                 |      |                     |                      |

(In case of insufficient space, please use additional sheet and authenticate the same)

I/We note and understand that the original equity share certificate(s) and valid share transfer deed(s) will be held in trust for me/us by the Registrar to the Offer until the time the Acquirers pay the purchase consideration as mentioned in the LOF.

I/We also note and understand that the Acquirers will pay the purchase consideration only after verification of the documents and signatures.

**Enclosures** (please provide the following and  $\sqrt{}$  whichever is applicable):

- i. Original Equity Share certificates.
- ii. Valid share transfer deed(s) duly filled, stamped, and signed by the transferor(s) (i.e., by all registered shareholder(s) in the same order and as per specimen signatures registered with the Target Company), and duly witnessed at the appropriate place.
- iii. Form of Acceptance signed by sole/joint shareholders whose name(s) appears on the share certificate(s) and in the same order and as per the specimen signature lodged with the Target Company.
- iv. Photocopy of Transaction Registration Slip (TRS) Self attested copy of PAN card of all the transferor(s).
- v. Self-attested copy of the address proof consisting of any one of the following documents: valid Aadhar card, voter identity card, passport or driving license.
- vi. Any other relevant document (but not limited to) such as Power of Attorney (if any person apart from the Shareholder has signed the FOA), corporate authorization (including board resolution/ specimen signature), notorised copy of death certificate and succession certificate or probated will, if the original shareholder has deceased etc., as applicable. Shareholders of the Target Company holding physical shares should note that Physical Shares will not be accepted unless the complete set of documents are submitted.

## For all Shareholders (holding Equity Shares in demat or physical form):

I/We confirm that the Equity Shares which are being tendered herewith by me/us under this Open Offer, are free from liens, charges, equitable interests, and encumbrances and are being tendered together with all rights attached thereto, including all rights to dividends, bonuses and rights offers, if any, declared hereafter and that I/we have obtained any necessary consents to sell the equity shares on the foregoing basis.

I/We declare that there are no restraints/injunctions or other order(s) of any nature which limits/restricts in any manner my/our right to tender equity shares for Open Offer and that I/we am/are legally entitled to tender the Equity Shares for Open Offer. I/We declare that regulatory approvals, if applicable, for holding the equity shares and/or for tendering the Equity Shares in this Offer have been enclosed herewith.

I/We agree that the Acquirers will pay the consideration as per secondary market mechanism only after verification of the certificates, documents, and signatures, as applicable submitted along with this FOA. I/We undertake to return to the Acquirers any Open Offer consideration that may be wrongfully received by me/us.

I/We give my/our consent to file form FCTRS, if applicable, on my/our behalf. I/We undertake to execute any further documents and give any further assurances that may be required or expedient to give effect to my/our tender/offer and agree to abide by any decision that may be taken by the Acquirers to effect the Open Offer in accordance with the SEBI (SAST) Regulations.

I /We am/are not debarred from dealing in Equity Shares.

I /We authorise the Acquirers to accept the Equity Shares so offered or such lesser number of Equity Shares which they may decide to accept in consultation with the Manager to the Offer and the Registrar to the Offer and in terms of the Letter of Offer and I/we further authorize the Acquirers to return to me / us in the demat account/ share certificate(s) in respect of which the Open Offer is not found valid/not accepted without specifying the reasons thereof. I/We further agree to receive a single share certificate for the unaccepted equity shares in physical form.

In case of demat shareholders, I /We note and understand that the Equity Shares would be kept in the pool account of my/our broker and the lien will be marked by Clearing Corporation until the Settlement Date whereby the Acquirers make payment of purchase consideration as mentioned in the Letter of Offer. In case of physical shareholders, I/We note and understand that the shares/ Original Share Certificate(s) and Transfer Deed(s) will be held by the Registrar to the Offer in trust for me / us till the date the Acquirers makes payment of consideration as mentioned in the Letter of Offer or the date by which Original Share Certificate(s), Transfer Deed(s) and other documents are returned to the shareholders, as the case may be.

I /We confirm that there are no taxes or other claims pending against us which may affect the legality of the transfer of equity shares under the Income Tax Act, 1961.

I/We confirm that in the event of any income tax demand (including interest, penalty, etc.) arising from any misrepresentation, inaccuracy, or omission of information provided/to be provided by me/us, I/we will indemnify the Acquirers for such income tax demand (including interest, penalty, etc.) and provide the Acquirers with all information/documents that may be necessary and co-operate in any proceedings before any income tax/appellate authority.

# For NRIs/OCBs/ FIIs and sub-accounts/other non-resident Shareholders:

I/We confirm that my/our status is ( $\sqrt{\text{whichever}}$  is applicable):

| Individual   | Foreign Company | FIIs / FPIs-Corporate | FIIs / FPIs-Others | FVCI                  |  |  |
|--|-----------------|-----------------------|--------------------|-----------------------|--|--|
| Foreign Company  | Foreign Company | Foreign Company       | Foreign Company    | Foreign Company       |  |  |
| FIIs / FPIs-Corporate   FIIs / |                 |                       |                    | FIIs / FPIs-Corporate |  |  |
| Others (Please Specify):   |                 |                       |                    |                       |  |  |

I/We confirm that my/our investment status is ( $\sqrt{\text{whichever is applicable}}$ ):

FDI Route / PIS Route / Any Other (Please Specify):

I/We confirm that the equity shares tendered by me/us are held on ( $\sqrt{\ }$  whichever is applicable): Repatriable basis / Non-repatriable basis

I/We confirm that ( $\sqrt{\text{whichever}}$  is applicable):

No RBI, FIPB or other regulatory approval was required by me for holding Equity Shares that have been tendered in this Offer and the equity shares are held under general permission of the RBI.

Copies of all approvals required by me for holding equity shares that have been tendered in this Offer are enclosed herewith Copy of RBI Registration letter taking on record the allotment of shares to me/us is enclosed herewith.

I/We confirm that ( $\sqrt{\text{whichever}}$  is applicable):

No RBI, FIPB or other regulatory approval is required by me for tendering the equity shares in this Offer.

Copies of all approvals required by me for tendering equity shares in this Offer are enclosed herewith.

In case of shareholders holding equity shares in demat form, the bank account details for the purpose of interest payment, if any, will be taken from the record of the Depositories.

In case of interest payments, if any, by the Acquirers for delay in payment of Offer consideration or a part thereof, the Acquirers will deduct taxes at source at the applicable rates as per the Income Tax Act.

Yours faithfully, Signed and Delivered:

|                    | Address & Telephone<br>No. | Signature | PAN |
|--------------------|----------------------------|-----------|-----|
| First/ Sole Holder |                            |           |     |
| Joint Holder 1     |                            |           |     |
| Joint Holder 2     |                            |           |     |

Note: In case of joint holdings, all holders must sign. In case of body corporate, the rubber stamp should be affixed, and necessary board resolution must be attached.

| Place: |  |  |
|--------|--|--|
| Date:  |  |  |

#### INSTRUCTIONS

- i. Please read the enclosed Letter of Offer carefully before filling-up this Form of Acceptance cum Acknowledgement.
- ii. The Form of Acceptance cum Acknowledgement should be filled-up in English only.
- iii. Signature(s) other than in English, Hindi, and thumb impressions must be attested by a Notary Public under his Official Seal.
- iv. Mode of tendering the Equity Shares Pursuant to the Offer:
  - a) The acceptances of the Offer made by the Acquirers is entirely at the discretion of the equity shareholder ICAL.
  - b) Shareholders of ICAL to whom this Offer is being made, are free to Offer his / her / their shareholding in ICAL for sale to the Acquirer, in whole or part, while tendering his / her / their equity shares in the Offer.

| Tear along this line |
|----------------------|
|----------------------|

# Acknowledgement slip

For Physical Shares

Subject: Open Offer by Satyanarayana Reddy Garlapati ('Acquirer 1'), Sukumar Reddy Garlapati ('Acquirer 2'), and Sumathi Infratech Private Limited ('Acquirer 3') (hereinafter collectively referred to as 'Acquirers') to the shareholders of Intellivate Capital Advisors Limited ('Target Company' or "ICAL") to acquire from 96,26,991 (Ninety- Six Lakhs Twenty- Six Thousand Nine Hundred Ninety- One) fully paid-up Equity Shares of Re.1.00/each representing 31.00% of total equity and voting share capital of the Target Company, at a price of Re. 1.70/- (Rupee One and Seventy Paise only) per equity share

| ·                               |      |  |
|---------------------------------|------|--|
| Received from Mr./Ms./Mrs./M/s. | <br> |  |

I / We, holding Equity Shares in the physical form, accept the Offer and enclose duly filled signed and or stamped the original share certificate(s), transfer deed(s) and Form of Acceptance in "market" mode, duly acknowledged by me/us in respect of my shares as detailed below:

| Sr. No                        | Folio No. | Certificate No. | Distincti | No. of Equity Shares |  |  |
|-------------------------------|-----------|-----------------|-----------|----------------------|--|--|
| SI. NO                        | FOHO NO.  |                 | From      | To                   |  |  |
|                               |           |                 |           |                      |  |  |
|                               |           |                 |           |                      |  |  |
|                               |           |                 |           |                      |  |  |
| Total Number of Equity Shares |           |                 |           |                      |  |  |

| For Demat Snares                      |  |
|---------------------------------------|--|
| Received from Mr. / Ms. / Mrs. / M/s. |  |

I / We, holding Equity Shares in the dematerialized form, accept the Offer and enclose the photocopy of the Delivery Instruction in "market" mode, duly acknowledged by my/our Depository Participant in respect of my shares as detailed below:

| DP Name | DP ID | Client ID | Name of Beneficiary | No. of Equity Shares |
|---------|-------|-----------|---------------------|----------------------|
|         |       |           |                     |                      |

| Stamp of Collection Centre | Signature of Official | Date of Receipt |  |  |  |
|----------------------------|-----------------------|-----------------|--|--|--|
|                            |                       |                 |  |  |  |
|                            |                       |                 |  |  |  |

<u>Note</u>: All future correspondence, if any, should be addressed to the Registrar to the Offer at the address mentioned above.

Purva Sharegistry (India) Private Limited

Unit: Intellivate Capital Advisors Limited - Open Offer

9, Shiv Shakti Industrial Estate, J. R. Boricha Marg,

Opp. Kasturba Hospital Lane, Lower Parel (E),

Mumbai – 400011, Maharashtra **Tel:** 022 2301 2518 / 8261

Email/ Investor Grievance E-mail: <a href="mailto:support@purvashare.com">support@purvashare.com</a>

Website: <a href="www.purvashare.com">www.purvashare.com</a>
Contact Person: Ms. Deepali Dhuri

Form No. SH-4 Securities Transfer Form [Pursuant to section 56 of the Companies act, 2013 and sub-rule (1) of rule 11 of the

|   |            |  | Compan | ies (Sl              | nare Capital                          | and De  | bentures                 | Rules 2014       | 4]                                  |               |            |        |
|---|------------|--|--------|----------------------|---------------------------------------|---------|--------------------------|------------------|-------------------------------------|---------------|------------|--------|
| Date of execution   |            |  |        | ••••                 |                                       |         |                          |                  |                                     |               |            |        |
| FOR THE CONSIDERATION stated below the "Transferor(s)" named do hereby transfer to the "Transferee(s)" named the securities specified below subject to the conditions on which the said securities are now held by the Transferor(s) and the Transferee(s) do here by agree to accept and hold the said securities subject to the conditions aforesaid. |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| CIN: L67190MH201<br>Name of the compar  | ny (in ful | <b>l):</b> Inte                        |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Name of the Stock Exchange where the company is listed, if any: BSE Limited   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Description of Secur  | rities:    |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
|   |            | Nominal value of each unit of security |        |                      | Amount called up per unit of security |         |                          |                  | Amount paid up per unit of security |               |            |        |
|   |            |  | Re.1/- |                      |                                       | ıııy    |                          | unit of security |                                     |               |            |        |
| Equity Share Re No. of Securities being Transferred   |            |  |        |                      |                                       |         | sideration Received (Rs) |                  |                                     |               |            |        |
| In Figures In Words   |            |  |        | In words             |                                       |         | ` /                      |                  |                                     | n figures     |            |        |
| III I Igui es   |            | 222 11                                 | 01 45  |                      |                                       | 111 111 | <b>51 G</b> 5            |                  |                                     | III IIgui es  |            |        |
|   |            | ı                                      |        |                      |                                       | ı       |                          |                  |                                     |               |            |        |
| Distinctive<br>Number   | From<br>To |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Corresponding Cert  |            | 06.                                    |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Corresponding Cert  | inicate iv | us.                                    |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Transferor's Particu  | ılarçı     |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Registered Folio Nun  |            |  |        |                      |                                       |         |                          |                  | At                                  | testation:    |            |        |
|   |            |  |        |                      |                                       |         |                          | I hereby a       |                                     | gnature of th | e Transfei | ror(s) |
|   |            |  |        |                      |                                       |         |                          | herein mei       | ntioned.                            |               |            |        |
| Name(s) in full   |            |  |        | Seller Signature (s) |                                       |         |                          |                  |                                     |               |            |        |
| 1.  |            |  |        |                      |                                       |         | Signature:               |                  |                                     |               |            |        |
| 2.  |            |  |        | Signatu              |                                       |         | Signature.               | iic.             |                                     |               |            |        |
| 3.  |            |  |        |                      |                                       |         |                          | Name:            |                                     |               |            |        |
| I, hereby confirm that the Transferor has signed  |            |  | ed     | Name and Address of  |                                       |         | -                        |                  |                                     |               |            |        |
| before me.  |            |  |        | Witness              |                                       |         | Address:                 |                  |                                     |               |            |        |
|   |            |  |        |                      |                                       |         | Seal:                    |                  |                                     |               |            |        |
|   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
|   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Witness Signature   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Transferee's Particulars:   |            |  |        | 1                    |                                       |         | 2                        |                  |                                     | 3             |            |        |
| Name in full  | mars:      |  |        |                      | I                                     |         |                          | <u> </u>         |                                     |               | J          |        |
| Father's/ mother's/ St  | nouse nar  | me                                     |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Address   | pouse nur  |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Mobile/Ph. No.  |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| E-mail ID   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Occupation  |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Existing folio no., if a  | any        |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| PAN No.   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Signature   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
|   |            |  |        |                      |                                       |         |                          |                  |                                     |               |            |        |
| Folio No. of Transfer   | ee:        |  |        |                      |                                       |         | 1                        |                  |                                     | 1             |            |        |
| Specimen Signature o  | of Trancfe | eree.                                  |        |                      |                                       |         |                          |                  |                                     |               |            |        |