Market data

Current price*	Rs 38.1 (BSE)
Market cap *	Rs 119.1 m
Face value	Rs 10
BSE Code	530853
No. of shares	3.1 m
Free float	27.4%
52 week H/L*	Rs 47.0/25.5
*as on 9 th Jan 14	

Rs 100 invested is now worth



Shareholding (Sep-2013)

Category	(%)
Promoters	72.6
FIIs	0.0
DIIs	0.0
Others	27.4
Total	100.0

Report prepared by

Equitymaster Agora Research Private Limited. <u>www.equitymaster.com</u> info@equitymaster.com

Hipolin Limited.

Quarter results overview

Result performance review

- Hipolin Limited announced its results for the quarter ended September 2013. The company's net sales declined by 13.4% on a year on year (YoY) basis.
- The company's expenditure declined at a higher rate of 15.5% YoY during the period. As such, operating profit increased by 93% YoY to Rs 2.9 m.
- Its operating margin improved to 4.2% for the quarter.
- Other income declined to Rs -1.1 m.
- Depreciation and interest charges were down by 12.5% YoY and 38% YoY respectively for the September quarter.
- At the bottom line level, PAT stood Rs -0.3 m during the quarter whereas it was Rs -0.1 m during the same quarter of the previous year.

Rs m	Sep-12	Jun-13	Sep-13	QoQ ch	YoY ch
Net Sales	78.1	75.8	67.6	-10.8%	-13.4%
Other income	1.2	1.7	-1.1	-164%	-191%
Total Income	79.3	77.4	66.4	-14.2%	-16.3%
Expenses	76.6	75.4	64.7	-14.2%	-15.5%
Operating profit	1.5	0.3	2.9	866.7%	93.3%
Depreciation	0.8	0.7	0.7	0.0%	-12.5%
Interest	2.1	1.1	1.3	18.2%	-38.1%
Profit before tax	-0.1	0.2	-0.3	-250%	NA
Тах	0.0	0.0	0.0		
Profit after tax	-0.1	0.2	-0.3	-250%	NA
Operating profit margin	2.0%	0.4%	4.2%		
Effective tax rate	0.0%	0.0%	0.0%		
Net profit margin	-0.1%	0.3%	-0.4%		
Diluted EPS	0.0	0.1	-0.1		

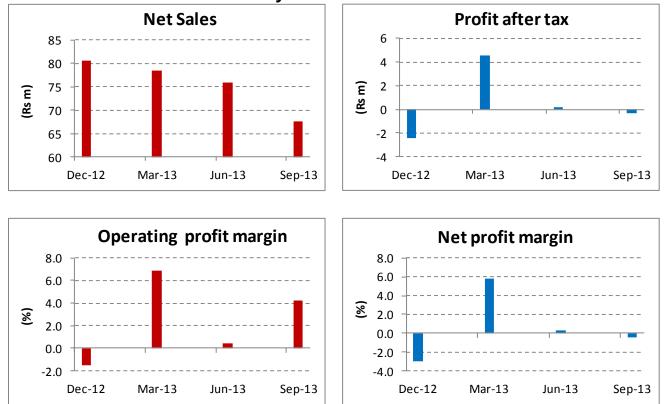
Quarter result comparison snapshot

Note: Quarter results exclude extraordinary / exceptional items | Wherever the results are consolidated we have taken consolidated numbers else standalone. NA = Not applicable

Current valuation

At the current price of Rs 38.1, the company's stock trades at 54.3 times its trailing twelve month earnings.





Quarterly financial trend charts

Important Message from Equitymaster:

- This report has been prepared exclusively for the BSE Investor Protection initiative.
- The data for this report has been sourced primarily from the company's Annual Report and other publicly available information.
- Equitymaster did <u>not</u> meet the management of this company in person.
- Equitymaster insists that it makes no recommendation by way of presenting this report.
- The only purpose of this report is to make available publicly information on the company to readers in a format that is easy to understand

© Equitymaster Agora Research Private Limited. All rights reserved.

Disclaimer:

The information contained in this document has been compiled from sources we believe to be reliable, but we do not hold ourselves responsible for its completeness or accuracy. This document does not contain any views or opinions of Equitymaster and all such information is provided 'as is' without any warranty of any kind, and Equitymaster makes no representation or warranty, express or implied, as to the accuracy, timeliness or completeness of any such information. This document should not be construed as an offer to sell or solicitation of an offer to buy any security in any jurisdiction. Equitymaster and its affiliates, its directors, analyst and employees will not be responsible for any loss or liability incurred to any person as a consequence of his or any other person on his behalf taking any investment decisions based on this document. Equitymaster and its affiliates and their officers and their employees may or may not hold any securities mentioned herein. Equitymaster and its affiliates may from time to time, have a consulting relationship with a company being reported upon.

