

### MANGALAM INDUSTRIAL FINANCE LIMITED

Mangalam Industrial Finance Limited ("Company" or "Issuer") was incorporated at Calcutta, on February 08, 1983 as a public limited company, under the Companies Act, 1956 and a Certificate of Incorporation was issued by the Registrar of Companies, West Bengal at Calcutta. Thereafter our Company obtained a Certificate of Commencement of Business on March 05, 1983. Our Registered Office has been shifted from MMS Chambers, 4A, Council House Street, 1st Floor, Room No: D1, Kolkata – 700 001, West Bengal to the current address on October 06, 2022. Our Company is registered under section 45-IA of The Reserve Bank of India Act, 1934 to commence/carry on the business of a Non-Banking Financial Institution. Our Company is registered with the Reserve Bank of India ("RBI") as Non-Systemically Important Non-Deposit taking Non-Banking Finance Companies (NSI-ND-NBFC), Investment and Credit Company ("ICC"). The registration number is B.05.02961vide the Certificate of Registration dated 21.08.2001. For details of changes in the name and registered office of our Company, refer chapter titled "General Information" on page 34 of this Letter of Offer.

Registered Office: Old Nimta Road, Nandan Nagar, Belghoria, Kolkata, West Bengal –700 083; Telephone No. +91 7203948909; Fax; N.A.; E-mail id: compliance@miflindia.com

Corporate Office: Hall No.-1, M R Icon, Next to Milestone, Vasna, Bhayli Road, Vadodara-391410, Gujarat; Telephone No: +91 7203948909

Contact Person: Ms Kashish Purohit; Company Secretary and Compliance Officer E-mail: <a href="mailto:compliance@miflindia.com">compliance@miflindia.com</a>; Website: <a href="https://www.miflindia.com">www.miflindia.com</a></a>

-mail: compliance@mitindia.com; website: www.mitindia.com Corporate Identification Number: L65993WB1983PLC035815

OUR PROMOTERS: VETTUKALLEL AVIRACHAN SOJAN, VENKATA RAMANA REVURU, YATIN SANJAY GUPTE, WARDWIZARD SOLUTIONS INDIA PRIVATE LIMITED AND GARUDA MART INDIA PRIVATE LIMITED FOR PRIVATE CIRCULATION TO THE ELIGIBLE EQUITY SHAREHOLDERS OF MANGALAM INDUSTRIAL FINANCE LIMITED (OUR

"COMPANY" OR "THE ISSUER") ONLY

ISSUE OF UP TO 12,38,92,721 FULLY PAID-UP EQUITY SHARES OF FACE VALUE OF ₹ 1 EACH OF OUR COMPANY (THE "RIGHTS EQUITY SHARES") FOR CASH AT A PRICE OF ₹3.95 ( RUPEES THREE AND PAISE NINETY FIVE ONLY) PER RIGHTS EQUITY SHARE AGGREGATING UP TO ₹ 4893.76 LAKHS ON A RIGHTS BASIS TO THE ELIGIBLE EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF 21 (TWENTY ONE) RIGHTS EQUITY SHARES FOR EVERY 163 (ONE HUNDRED SIXTY THREE) FULLY PAID-UP EQUITY SHARES HELD BY THE ELIGIBLE EQUITY SHAREHOLDERS ON THE RECORD DATE, THAT IS ON MONDAY, JANUARY 29, 2024 ("RECORD DATE") (THE "ISSUE"). FOR FURTHER DETAILS, SEE "TERMS OF THE ISSUE" ON PAGE 150 OF THIS LETTER OF OFFER.

\*Assuming full subscription with respect to Rights Equity Shares

#### WILFUL DEFAULTERS OR FRAUDULENT BORROWER

Neither our Company, nor our Promoter or Directors are categorised as wilful defaulters or fraudulent borrowers by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters or fraudulent borrowers issued by the Reserve Bank of India.

AMOUNT PAYABLE PER RIGHTS EQUITY SHARE		FACE VALUE (₹)	PREMIUM (₹)	TOTAL (₹)
On Application		1.00	2.95	3.95
	Total	1.00	2.95	3.95

\* For further details on Payment Schedule, see "Terms of the Issue" on page 150 of this Letter of Offer.

#### GENERAL RISK

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue, including the risks involved. The Rights Equity Shares in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the contents of this Letter of Offer. Specific attention of the investors is invited to the section titled "Risk Factors" on page 19 of this Letter of Offer.

#### OUR COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Letter of Offer contains all information with regard to our Company and this Issue, which is material in the context of this Issue, that the information contained in this Letter of Offer is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Letter of Offer as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

#### LISTING

The existing Equity Shares are listed on BSE Limited ("BSE/ "Stock Exchange"). Our Company has received 'in-principle' approvals from the BSE for listing the Rights Equity Shares to be allotted pursuant to this Issue vide their letter dated November 28, 2023. Our Company will also make applications to the BSE to obtain trading approvals for the Rights Entitlements as required under the SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020. For the purpose of this Issue, the Designated Stock Exchange is BSE.

#### REGISTRAR TO THE ISSUE



Purva Sharegistry (India) Private Limited

Unit No. 9, Ground Floor, Shiv Shakti Industrial Estate, J.R. Boricha Marg, Lower Parel (East), Mumbai, 400011, Maharashtra Contact Details: +91-22-4961 4132/+91-22-3199 8810

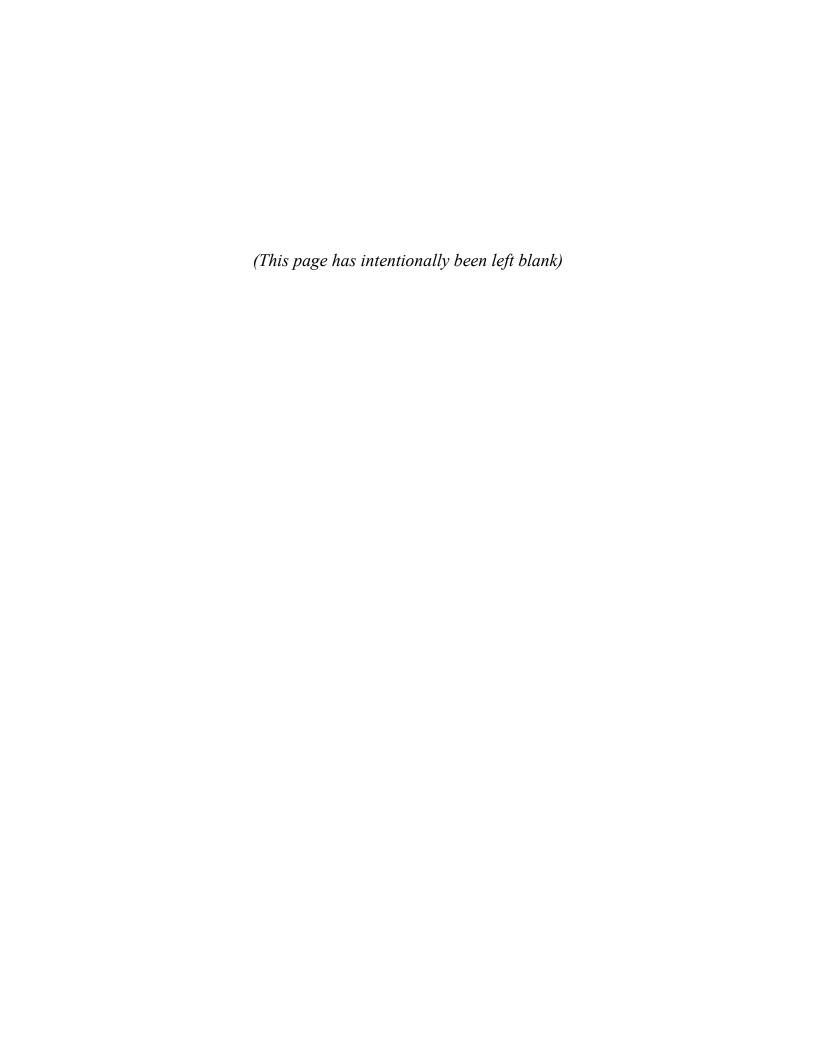
Email: newissue@purvashare.com; Website: www.purvashare.com; Contact Person: Ms. Deepali Dhuri

SEBI Registration Number: INR000001112

ISSUE OPENS ON	LAST DATE FOR ON MARKET RENUNCIATION*	ISSUE CLOSES ON**
MONDAY, FEBRUARY 12, 2024	TUESDAY, FEBRUARY 20, 2024	MONDAY, FEBRUARY 26, 2024

<sup>\*</sup> Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

<sup>\*\*</sup> Our Board or the Rights Issue Committee thereof will have the right to extend the Issue period as it may determine from time to time, provided that this Issue will not remain open in excess of 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.



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#### SECTION I - GENERAL

#### **DEFINITIONS AND ABBREVIATIONS**

This Letter of Offer uses certain definitions and abbreviations which, unless the context otherwise indicates or implies or unless otherwise specified, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline, policy, circular, notification or clarification will be deemed to include all amendments, supplements, re-enactments and modifications thereto from time to time, and any reference to a statutory provision shall include any subordinate legislation made from time to time thereunder. The words and expressions used but not defined in this Letter of Offer will have the same meaning as assigned to such terms under the Companies Act, the SEBI Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act and the rules and regulations made thereunder, as applicable.

The following list of capitalised terms used in this Letter of Offer is intended for the convenience of the reader/prospective investor only and is not exhaustive.

The Terms used in "Summary of Letter of Offer", "Restated Financial Statements", "Statement of Tax Benefits", "Outstanding Litigations and Material Developments" and "Terms of the Issue" on pages 16, 76, 49, 139 and 150 respectively of this Letter of Offer, shall, unless indicated otherwise, have the meanings ascribed to such terms in the respective sections.

#### **General Terms**

Term	Description
"Company", "Our	Mangalam Industrial Finance Limited, a public limited company incorporated
Company", "the Company",	under the Companies Act, 1956 whose registered office is situated at Old Nimta
or "MIFL"	Road, Nandan Nagar, Belghoria, Kolkata, West Bengal –700 083
"We", "Our", "Us", or "our	Unless the context otherwise requires, indicates or implies or unless otherwise
Group"	specified, Our Company. as applicable, as at and during the relevant Financial
	Year.

### **Company Related Terms**

Term	Description
Articles of Association" or "Articles	Articles of Association of our Company, as amended from time to time
Audit Committee	The Committee of Board of Directors constituted as our Company's Audit Committee in accordance with Regulation 18 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("SEBI Listing Regulations") and section 177 of the Companies Act, 2013
Auditors or Statutory Auditors	The statutory auditors of our Company, namely, Mahesh Udhwani & Associates, Chartered Accountants, Vadodara
Board of Directors, or Board or our Board	The Board of Directors of our Company or any duly constituted committee thereof.
Chairman and Managing	The Chairman and Managing Director of our Company, Mr Venkata Ramana
Director	Revuru
Corporate Office	The Corporate Office of our Company situated at Hall No 1, M R Icon, Next to Milestone, Vasna Bhayli Road, Vadodara, Gujarat – 391 410
Director(s)	The director(s) on our Board, as disclosed in "Our Management" on page 63 of this Letter of Offer
Equity Shares	Equity shares of face value of ₹ 1 each of our Company
Chief Financial Officer	Mr. Akhtar Khatri, the Chief Financial Officer of our Company
Company Secretary and	Our Company Secretary has resigned with effect from November 22, 2023. We
Compliance Officer	have appointed Ms.Kashish Purohit as Company Secretary and Compliance Officer of our Company.
Group Companies	Group companies of our Company as determined in terms of Regulation 2(1)(t) of SEBI ICDR Regulations
Independent Directors	An Independent Director appointed as per the Companies Act, 2013 and the SEBI Listing Regulations. For details of the Independent Directors, see "Our Management" beginning on page 63 of this Letter of Offer

Term	Description
Key Managerial Personnel	Key Managerial Personnel of our Company in terms of Regulation 2(1)(bb) of
or KMP	the SEBI ICDR Regulations, as disclosed in "Our Management" on page 63 of
	this Letter of Offer.
Material Subsidiaries	None
Memorandum of	Memorandum of Association of our Company, as amended from time to time
Association	
"Non-Executive Director(s)"	A Director, not being an Executive Director of our Company.
Nomination and	The committee of the Board of Directors reconstituted as our Company's
Remuneration Committee	Nomination and Remuneration Committee in accordance with Regulation 19 of
	the SEBI Listing Regulations and Section 178 of the Companies Act, 2013.
Promoters	The promoter of our Company, being, Venkata Ramana Revuru, Vettukallel
	Avirachan Sojan Yatin Sanjay Gupte Wardwizard Solutions India Private
	Limited and Garuda Mart India Private Limited
Promoter Group	Unless the context requires otherwise, the promoter group of our Company as
	determined in accordance with Regulation 2(1)(pp) of the SEBI ICDR
	Regulations
Registered Office	Registered office of our Company is situated at Old Nimta Road, Nandan Nagar,
	Belghoria, Kolkata, West Bengal –700 083
Rights Issue Committee	The Rights Issue Committee of our Board constituted through the resolution of
	the Board dated May 25, 2023.
Restated Financial	Our restated Ind AS summary statement of assets and liabilities as at March 31,
Statements	2023, March 31, 2022 and March 31, 2021 and restated Ind AS summary
	statement of profit and loss, restated Ind AS summary statement of changes in
	equity and restated Ind AS summary statement of cash flows for the years ended
	March 31, 2023, March 31, 2022 and March 31, 2021 together with the
	annexures, notes and other explanatory information thereon, derived from the
	annual audited financial statements as at and for year ended March 31, 2023,
	March 31, 2022 and March 31, 2021 prepared in accordance with Ind AS and
	restated in accordance with Section 26 of Part 1 of Chapter III of the Companies
	Act, 2013, the SEBI ICDR Regulations and the Guidance Note on "Reports in
	Company Prospectuses (Revised 2019)" issued by the ICAI.
Subsidiaries	Subsidiaries of our Company as defined under the Companies Act, 2013 and the
	applicable Accounting Standards. We currently do not have any subsidiary
Shareholders or "Equity	The holders of the Equity Shares from time to time
Shareholders	
Stakeholders Relationship	The committee of the Board of Directors constituted as our Company's
Committee	Stakeholders Relationship Committee in accordance with Regulation 20 of the
	SEBI Listing Regulations.
Unaudited Financial Results	The limited review of unaudited financial results of our Company for the six
	months period ended September 30, 2023

### **Issue Related Terms**

Term	Description
Abridged Letter of Offer	The Abridged Letter of Offer to be sent to the Eligible Equity Shareholders of our
or ALOF	Company with respect to the Issue in accordance with the provisions of the SEBI
	ICDR Regulations and the Companies Act
Additional Rights Equity	The Rights Equity Shares applied or allotted under this Issue in addition to the
Shares	Rights Entitlement
Allotment or Allot or	Allotment of Rights Equity Shares pursuant to the Issue
Allotted	
Allotment Account	The account opened with the Banker(s) to the Issue, into which the Application
	Money lying credit to the escrow account and amounts blocked by Application
	Supported by Blocked Amount in the ASBA Account, with respect to successful
	Applicants will be transferred on the Transfer Date in accordance with Section
	40(3) of the Companies Act
Allotment Account	Banks which are clearing members and registered with SEBI as bankers to an issue
Bank(s)	and with whom the Allotment Accounts will be opened, in this case being, ICICI
	Bank Limited

Allotment Advice  The note or advice or intimation of Allotment sent to each successful Applicant who has been or is to be Allotted the Rights Equity Shares pursuant to the Issue  Allotment Date  Date on which the Allotment is made pursuant to the Issue  Applicant or Eligible Equity Shares pursuant to the Issue  Application or Eligible Equity Shares pursuant to the Issue of Offer, including an ASBA Investor  Application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor  Application and through submission of the Application Form or plain paper Application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price  Application Money  Application Money  Application Money  Share in respect of the Rights Equity Shares and pile at the important to make an application for the Allotment of Rights Equity Shares in this Issue  Application Supported by Blocked Amount  ASBA Account  ASBA Account  ASBA Account  ASBA Account maintained with the SCSB to block the Application Money in a specified bank account maintained with the SCSB and as specified in the Application Form or plain paper application authorising the SCSBs to block the Application Money in a specified bank account maintained with the SCSB and as specified in the Application Form or plain paper Application authorising the SCSBs to block the Application Money in a specified bank account maintained with the SCSB and as specified in the Application Form or in the plain paper Application authorising the SCSBs to block the Application form or bank an application authorising the SCSBs to block the Application Money in a specified bank account maintained with the SCSB and as specified in the Application form or in the plain paper Application authorising the SCSBs to block the Application Money in a specified bank account maintained with the SCSB and as specified in the Application form or in the plain paper Application	Term	Description
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Application (S) to whom the Rights Equity Shares are Allotted pursuant to the Issue Investor(s) or Eligible Equity Shareholder(s) and/or Renounces(s) who are entitled to make an application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor  Application made through submission of the Application Form or plain paper Application to the Designated Branch(cs) of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price  Application Money  Application Money  Application Money  Application Supported by Blocked Amount or ASBA  Application Supported by Blocked Amount or ASBA  ASBA Account  ASBA Account  ASBA Application (whether physical or electronic) used by Application (is a Application) (whether physical or electronic) used by Application for whether physical or electronic) used by Application for bank account maintained with the SCSB to block the Application Money in a specified bank account maintained with the SCSB to block the Application for bank account maintained with the SCSB and as specified in the Application Form or plain paper Application as the case may be, by the Application Form or plain paper Application  ASBA Circulars  ASBA Circulars  ASBA Circulars  Collectively, SEBI circular bearing reference number SEBI/HO/CFD/DIL/ASBA process  ASBA Circulars  Collectively, SEBI circular bearing reference number SEBI/HO/CFD/DIL/ASBA process  Collectively, SEBI circular bearing reference number SEBI/HO/CFD/DIL/ASBA process  Banker(s) to the Issue  Agreement  Banker(s) to the Issue  Agreement  Banker(s) to the Issue  Controlling Branches /  Controlling Branches /  Controlling Branches /  Controlling Branches of the SCSBs which hash and paper applications, on the terms and conditions thereof  The basis on which the Rights Equity Shares will be Allotted to successful the SCSBs which soordinate with the Application, as the		who has been or is to be Allotted the Rights Equity Shares pursuant to the Issue
Application   Or   Investor(s)   Or   Investor(s)   Application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor   Application Form and paper   Application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor   Application Form or plain paper   Application to the Designated Branch(es) of the SCSBs or online' electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price   Unless the context otherwise requires, an application form used by an Applicant to make an application for the Allotment of Rights Equity Shares in this Issue   Application Money   Aggregate amount payable at the time of Application, i.e., \$3.95 per Rights Equity Shares on this Issue   Application Supported by   Application (whether physical or electronic) used by Applicant(s) to make an application (whether physical or electronic) used by Applicant(s) to make an application authorising the SCSB to block the Application Money in a specified pain apper Application, as the case may be, by the Application Form or plain paper Application, as the case may be, by the Application Form or plain paper Application, as the case may be, by the Application Form or SEBI/CFD/DIL/JASBA/I/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number CIR/CFD/DIL/JASBA/I/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number SEBI/GCPD/DIL/JASBA/I/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number SEBI/GCPD/SEP/CIR/P/2020/3 dated January 22, 2020 and SEBI circular bearing reference number SEBI/GCPD/DIL/JASBA/I/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number SEBI/GCPD/SEP/CIR/P/2020/3 dated January 22, 2020 and SEBI circular bearing reference number SEBI/HO/CFD/SEP/CID/LI/JASBA/I/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number	Allotment Date	Date on which the Allotment is made pursuant to the Issue
application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA Investor  Application  Application made through submission of the Application Form or plain paper Application trough the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price  Application Money  Application Money  Application Supported by Blocked Amount or ASBA and Account  ASBA Applicant/ASBA Investors  ASBA Applicant/ASBA Investors  ASBA Applicant/ASBA Investors  ASBA Applicant/SSBA Investors  ASBA Circulars  Collectively, SEBI circular bearing reference number CRE/CFD/DIL/2011 dated Application and SEBI/CFD/SSBP/CRE/PO20266 dated May 19, 2022 and any other circular issued by SEBI in this regard and any subsequent circulars or notifications issued by SEBI in this regard and any subsequent circulars or notifications issued by SEBI in this regard and any subsequent circulars or notifications issued by SEBI in this regard  Banker(s) to the Issue  Banker(s) to the Issue  Agreement  Banker(s) to the Issue  Agreement on which the Rights Equity Shares will be Allotted to successful Applicants in consultation with the Designated Stock Exchange in this Issue, as described in "Terms of the Issue" on page 150 of this Letter of Offer.  Controlling Branches / Controlling Branches / Such branches of the SCSBs which hall collected from Applicantion, as the case may be, be the Applicantion Money from Applicants in consultation with the Designated Stock Exchange in this Issue, as described in "Terms of the Issue" on page 150 of this Letter of Offer.  Controlling Branches / Such branches of the	Allottee(s)	Person(s) to whom the Rights Equity Shares are Allotted pursuant to the Issue
Application Application made through submission of the Application Form or plain paper Application to the Designated Branch(es) of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price  Application Form  Unless the context otherwise requires, an application form used by an Applicant to make an application for the Allotment of Rights Equity Shares in this Issue Application Money  Application Money  Application Supported by Blocked Amount or ASBA ASBA Account  ASBA Application, as the case may be, by the Application Form or plain paper Application, as the case may be, by the Application Form or plain paper Application, as the case may be, by the Application Form or plain paper Application and the Application Form or in the plain paper Application  ASBA Circulars  Collectively, SEBI circular bearing reference number SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number CIR/CFD/DIL/J2011 dated Appli 29, 2011 and the SEBI circular bearing reference number SEBI/HO/CFD/SESP/CIR/P2020/26 dated May 19, 2022 and any other circular issued by SEBI in this regard and any subsequent circulars or notifications issued  Banker(s) to the Issue Agreement  Agreement bearing this paper application for the Applicantion Money from Applicantis/nevestors, transfer of funds to the Allotment Account and where applicable, refunds of the amounts collected from Applicantis/Investors, on the terms and conditions thereof  Basis of Allotment  Demographic Details  Designated Branch(es)  Designated Branch(es)  The basis on which the Rights Equity Shares will be Allotted to successful Applicants in consultation with the Designated Stock Exchange in this Issue, as described in "Terms of the Issue" on pag	Applicant(s) or	Eligible Equity Shareholder(s) and/or Renouncee(s) who are entitled to make an
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Draft Letter of  This Draft Letter of Offer dated September 30, 2023 filed with the Stock		BSE Limited
<u> </u>		This Draft Letter of Offer dated September 30, 2023 filed with the Stock
	Offer/DLoF/DLOF	Exchange, for its observations and in-principle approval.

Term	Description
Eligible Equity	Existing Equity Shareholders as at the Record Date. Please note that the investors
Shareholder(s)	eligible to participate in the Issue exclude certain overseas shareholders. For
	further details, please see "Notice to Investors" on page 10 of this Letter of offer
Equity Shareholder(s) or	Holder(s) of the Equity Shares of our Company
Shareholders	
Escrow Collection Bank	Bank(s) which are clearing members and registered with SEBI as banker to an
	issue and with whom the escrow account will be opened, in this case being, ICICI
	Bank Limited
FPIs	Foreign portfolio investors as defined under the SEBI FPI Regulations
Fraudulent Borrower	Fraudulent Borrower(s) as defined under Regulations 2(1)(lll) of the SEBI ICDR Regulations
Issue or Rights Issue	This issue of up to 12,38,92,721 fully paid-up Equity Shares of face value of ₹1/-
issue of Rights Issue	each of our Company for cash at a price of ₹3.95 (including a premium of ₹2.95
	per Rights Equity Share) aggregating up to ₹4893.76 Lakhs* on a rights basis to
	the Eligible Equity Shareholders of our Company in the ratio of 21 (Twenty One)
	Rights Equity Share for every 163 (One Hundred Sixty Three) fully paid-up Equity
	Shares held by the Eligible Equity Shareholders on the Record Date.
	*Assuming full subscription respect to Rights Equity Shares
Issue Closing Date	Monday, February 26, 2024
Issue Materials	Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights
	Entitlement Letter and any other material relating to the Issue
Issue Opening Date	Monday, February 12, 2024
Issue Period	The period between the Issue Opening Date and the Issue Closing Date, inclusive
	of both days, during which Applicants/Investors can submit their Application, in
I Dui .	accordance with the SEBI ICDR Regulations.
Issue Price	₹3.95 per Equity Share
	On Application, investors will have to pay ₹3.95 per Rights Equity Share which constitutes 100% of the Issue Price
Issue Proceeds	The gross proceeds raised through the Issue
Issue Size	The issue of up to 12,38,92,721 Rights Equity Shares aggregating up to ₹ 4893.76
ISSUE SIZE	Lakhs*
	*Assuming full subscription with respect to Rights Equity Shares
Letter of Offer	The Letter of Offer dated January 17, 2024 to be filed with the Stock Exchange
	and SEBI
Listing Agreement	The listing agreements entered into between our Company and the Stock Exchange
	in terms of the SEBI Listing Regulations
Multiple Application	Multiple application forms submitted by an Eligible Equity
Forms	Shareholder/Renouncee in respect of the Rights Entitlement available in their
	demat account. However supplementary applications in relation to further Equity
	Shares with/without using additional Rights Entitlements will not be treated as
N / D 1	multiple application.
Net Proceeds	Issue Proceeds less the Issue related expenses. For further details, please see
Non-ASBA Investor	"Objects of the Issue" on page 45 of this Letter of Offer Investors other than ASBA Investors who apply in the Issue otherwise than
INOII-ASDA IIIVESIUI	through the ASBA process
Non-Institutional	An Investor other than a Retail Individual Investor or Qualified Institutional
Investors	Buyer as defined under Regulation 2(1)(jj) of the SEBI ICDR Regulations
Off Market Renunciation	The renouncement of Rights Entitlements undertaken by the Investor by
	transferring them through off market transfer through a depository participant in
	accordance with the SEBI Rights Issue Circulars, circulars issued by the
	Depositories from time to time and other applicable laws
On Market Renunciation	The renouncement of Rights Entitlements undertaken by the Investor by trading
	them over the secondary market platform of the Stock Exchange through a
	registered stock broker in accordance with the SEBI Rights Issue Circulars,
	circulars issued by the Stock Exchange from time to time and other applicable
D	laws, on or before Tuesday, February 20, 2024
Payment Schedule	Payment schedule under which 100% of the Issue Price is payable on Application,
1	i.e. ₹3.95 (Rupees Three and Paise Ninety-Five Only) per Rights Equity Share

Term	Description
Qualified Institutional	Qualified institutional buyers as defined under Regulation 2(1)(ss) of the SEBI
Buyers or QIBs	ICDR Regulations
Record Date	Designated date for the purpose of determining the Equity Shareholders eligible to
	apply for Rights Equity Shares in the Issue, being Monday, January 29, 2024
Refund Bank	The Bankers to the Issue with whom the refund account will be opened, in this
	case being ICICI Bank Limited
Registrar Agreement	Agreement dated September 18, 2023 between our Company and the Registrar to
	the Issue in relation to the responsibilities and obligations of the Registrar to the
	Issue pertaining to this Issue
Registrar to the Company	Purva Sharegistry India Private Limited
Registrar to the Issue	Purva Sharegistry India Private Limited
Renouncee(s)	Person(s) who has/have acquired Rights Entitlements from the Eligible Equity
	Shareholders on renunciation
Renunciation Period	The period during which the Investors can renounce or transfer their Rights
	Entitlements which shall commence from the Issue Opening Date. Such period
	shall close on Tuesday, February 20, 2024 in case of On Market Renunciation.
	Eligible Equity Shareholders are requested to ensure that renunciation through off-
	market transfer is completed in such a manner that the Rights Entitlements are
	credited to the demat account of the Renouncee on or prior to the Issue Closing
D' 14 E ('d (')	Date
Rights Entitlement(s)	Number of Rights Equity Shares that an Eligible Equity Shareholder is entitled to
	in proportion to the number of Equity Shares held by the Eligible Equity
	Shareholder on the Record Date, in this case being 21 (Twenty-one) Rights Equity
	Shares for every 163 (One Hundred Sixty Three) Equity Shares held by an Eligible Equity Shareholder
Rights Equity Shares	Equity Shares to be Allotted pursuant to this Issue
Rights Equity Shares  Rights Entitlement Letter	Letter including details of Rights Entitlements of the Eligible Equity Shareholders.
Rights Entitlement Letter	The Rights Entitlements are also accessible on the website of our Company.
SCSB(s)	Self-certified syndicate banks registered with SEBI, which acts as a banker to the
SCSB(3)	Issue and which offers the facility of ASBA. A list of all SCSBs is available at
	https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&i
	ntmId=34
Stock Exchange	Stock exchange where the Equity Shares are presently listed, being BSE Limited
Transfer Date	The date on which the Application Money blocked in the ASBA Account will be
	transferred to the Allotment Account(s) in respect of successful Applications, upon
	finalisation of the Basis of Allotment, in consultation with the Designated Stock
	Exchange
Wilful Defaulter	Company or person, as the case may be, categorised as a wilful defaulter by any
	bank or financial institution (as defined under the Companies Act, 2013) or
	consortium thereof, in accordance with the guidelines on wilful defaulters issued
	by RBI
Working Days	In terms of Regulation 2(1)(mmm) of SEBI ICDR Regulations, working day
	means all days on which commercial banks in Mumbai are open for business.
	Further, in respect of Issue Period, working day means all days, excluding
	Saturdays, Sundays and public holidays, on which commercial banks in Mumbai
	are open for business. Furthermore, the time period between the Issue Closing Date
	and the listing of Equity Shares on the Stock Exchanges, working day means all
	trading days of the Stock Exchanges, excluding Sundays and bank holidays, as per
<u> </u>	circulars issued by SEBI

### **Industry Related Terms**

Term/Abbreviation	Description/ Full Form
AFC	Asset Finance Company
CIC-ND-SI	Systemically Important Core Investment Company
CRAR / Capital to risk	The ratio measures a bank's financial stability by measuring its available
weighted assets	capital as a percentage of its risk-weighted credit exposure
Commercial Banks	A bank that offers services to the general public and to companies

Term/Abbreviation	Description/ Full Form
DFIs	Development Finance Institutions
Gross non-performing assets	Gross non-performing loans are the sum of all the loans that have been defaulted
/ GNPA	by the individuals who have acquired loans from the financial institution.
IBC	Insolvency and Bankruptcy Code
IC	Investment Company
ICC	Investment and Credit Company
IFC	Infrastructure Finance Company
Insurance Companies	A financial intermediary which offer direct insurance or reinsurance services,
	providing financial protection from possible hazards in the future
LC	Loan Company
MGC	Mortgage Guarantee Companies
MSMEs	Micro, Small and Medium Enterprises
MUDRA or Micro Units	MUDRA is a public sector financial institution in India. It provides loans at low
Development and Refinance	rates to micro-finance institutions and non-banking financial institutions which
Agency	then provide credit to MSMEs
Mutual Funds	A mutual fund is a Company that brings together money from many people and
	invests it in stocks, bonds or other assets
NBFCs or Non-Banking	The entities that provide certain bank-like financial services but do not hold a
Finance Companies	banking license. NBFCs are not subject to the banking regulations and oversight
	by federal and state authorities adhered to by traditional banks
NOFHC	NBFC- Non-Operative Financial Holding Company
NSI-ND-NBFC	Non-Systemically Important Non-Deposit taking Non-Banking Finance
	Companies
Net Owned Fund	Net Owned Funds means the aggregate of paid-up equity share capital and
	free reserves as reduced by accumulated losses and intangible assets
Pension Funds	A fund from which pensions are paid, accumulated from contributions from
	employers, employees, or both.
Private Sector Banks or	Private sector banks are those in which private individuals or private
PVBs	corporations own a significant portion of the bank's equity
Public Sector Banks or	A public bank is a bank, a financial institution, in which a state, municipality,
PSBs	or public actors are the owners. It is an enterprise under government control
RBI	The Reserve Bank of India
Return on Assets or ROA	The term return on assets (ROA) refers to a financial ratio that indicates how
	profitable a Company is in relation to its total assets
Return on Equity or ROE	It is a measure of financial performance calculated by dividing net income
a cp	by shareholders' equity
SCBs	Scheduled Commercial Banks

### **Conventional and General Terms or Abbreviations**

Term/Abbreviation	Description/ Full Form		
₹ or Rs. or Rupees or INR	Indian Rupee		
Adjusted Loans and	Adjustment in the nature of addition to the loans and advances made in relation		
Advances	to certain loans which are treated as investments under Ind AS, but considered		
	as loans by our Company		
Adjusted EBITDA	Adjusted earnings before interest, taxes, depreciation, and amortisation		
AIF(s)	Alternative Investment Fund, as defined and registered with SEBI under the		
	SEBI AIF Regulations		
AS or Accounting Standards	Accounting standards issued by the ICAI		
BSE	BSE Limited		
CAGR	Compounded annual growth rate		
Category I AIF	AIFs who are registered as "Category I Alternative Investment Funds" under		
	the SEBI AIF Regulations		
Category I FPIs	FPIs who are registered as "Category I foreign portfolio investors" under the		
	SEBI FPI Regulations		
Category II AIF	AIFs who are registered as "Category II Alternative Investment Funds" under		
	the SEBI AIF Regulations		
Category II FPIs	FPIs who are registered as "Category II foreign portfolio investors" under the		
	SEBI FPI Regulations		

Term/Abbreviation	Description/ Full Form	
Category III AIF	AIFs who are registered as "Category III Alternative Investment Funds" under	
	the SEBI AIF Regulations	
CBDT	Central Board of Direct Taxes, Government of India	
CDSL	Central Depository Services (India) Limited	
Central Government	Central Government of India	
CERSAI	Central Registry of Securitisation Asset Reconstruction and Security Interest	
CIBIL	Credit Information Bureau (India) Limited	
CIN	Corporate Identity Number	
Civil Code	The Code of Civil Procedure, 1908	
Client ID	The client identification number maintained with one of the Depositories in	
Chefit ID	relation to the demat account	
Companies Act or	The Companies Act, 2013, read with the rules, regulations, clarifications and	
Companies Act, 2013	modifications notified thereunder	
Companies Act 1956	The Companies Act, 1956, read with the rules, regulations, clarifications and	
	modifications notified thereunder	
Depositories Act	Depositories Act, 1996	
Depository	A depository registered with SEBI under the Securities and Exchange Board of	
	India (Depositories and Participants) Regulations, 1996	
DIN	Director Identification Number	
DP / Depository Participant	Depository participant as defined under the Depositories Act	
DP ID	Depository Participant Identity	
DPIIT	The Department for Promotion of Industry and Internal Trade, Ministry of	
	Commerce and Industry (formerly Department of Industrial Policy and	
	Promotion), Government of India	
EBIT	Earnings before interest and taxes	
EBITDA	Earnings before interest, taxes, depreciation, and amortisation	
EGM	Extraordinary general meeting	
EPF	Employees' Provident Fund	
EPFO	Employees' Provident Fund Organisation	
EPS	Earnings Per Share	
EUR	Euro	
FCNR Account	Foreign Currency Non-Resident (Bank) Account	
FDI	Foreign direct investment	
FEMA	The Foreign Exchange Management Act, 1999	
FEMA Rules	Foreign Exchange Management (Non-debt Instruments) Rules, 2019	
Financial Year / Fiscal Year / FY	Period of 12 months ending March 31 of that particular year	
FDI Policy	Consolidated Foreign Direct Investment Policy notified by DPIIT through	
	notification dated October 28, 2020 issued by DPIIT, effective from October	
	15, 2020	
FIR	First Information Report	
FPI	Foreign portfolio investors as defined under the SEBI FPI Regulations	
FVCI	Foreign Venture Capital Investors registered under the SEBI FVCI Regulations	
GAAR	General Anti-Avoidance Rules	
GAAP	Generally Accepted Accounting Principles in India	
Gazette	Official Gazette of India	
GDP	Gross Domestic Product	
GIR	General Index Register	
GOI	Government of India	
Government	Central Government and/ or the State Government, as applicable	
GST	The Goods and Services Tax	
IBC	The Insolvency and Bankruptcy Code, 2016	
ICAI	The Institute of Chartered Accountants of India	
IEPF	Investor Education and Protection Fund	
IFRS	Investor Education and Protection Fund International Financial Reporting Standards	
Income-tax Act	The Income Tax Act, 1961	

Term/Abbreviation	Description/ Full Form		
Ind AS	Indian Accounting Standards as specified under section 133 of the Companies		
	Act 2013 read with Companies (Indian Accounting Standards) Rules 2015		
India	Republic of India		
ISIN	International Securities Identification Number		
IST	Indian Standard Time		
IT	Information Technology		
KYC	Know Your Customer		
MCA	Ministry of Corporate Affairs, Government of India		
Mutual Fund	Mutual fund registered with SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996		
NACH	National Automated Clearing House		
NAV	Net Asset Value per Equity Share at a particular date computed based on total equity divided by number of Equity Shares		
Net Worth	The aggregate value of the equity share capital, other equity and non-controlling interests		
NEFT	National Electronic Fund Transfer		
NPCI	National Payments Corporation of India		
NR	Non-resident or person(s) resident outside India, as defined under the FEMA		
NRE	Non-Residential External		
NRE Account	Non-resident external account		
NRI	A person resident outside India, who is a citizen of India and shall have the		
TVICI	same meaning as ascribed to such term in the Foreign Exchange Management		
	(Deposit) Regulations, 2016		
NRO	Non- Resident Ordinary		
NRO Account	Non-resident ordinary  Non-resident ordinary account		
NSDL	National Securities Depository Limited		
OCBs or Overseas	A company, partnership, society or other corporate body owned directly or		
Corporate Body	indirectly to the extent of at least 60% by NRIs including overseas trusts, in		
Corporate Body	which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA. OCBs are not allowed to invest in this Issue		
OCI	Overseas Citizen of India		
p.a.	Per annum		
P/E Ratio	Price to Earnings Ratio		
PAN	Permanent Account Number		
PAT	Profit After Tax		
PMLA	The Prevention of Money Laundering Act, 2002		
Regulation S	Regulation S under the United States Securities Act of 1933, as amended		
RoC	Registrar of Companies, West Bengal at Kolkata		
ROE	Return on Equity		
RoNW	Return on Net Worth		
RTGS	Real Time Gross Settlement		
SCRA	The Securities Contracts (Regulation) Act, 1956		
SCRR SEBI	The Securities Contracts (Regulation) Rules, 1957  The Securities and Evaluation Regulation (Rules) 1957		
	The Securities and Exchange Board of India  The Securities and Exchange Board of India Act 1002		
SEBI Act	The Securities and Exchange Board of India Act, 1992		
SEBI AIF Regulations	Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012		
SEBI BTI Regulations	Securities and Exchange Board of India (Bankers to an Issue) Regulations, 1994		
SEBI FPI Regulations	The Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019		
SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000		
SEBI ICDR Regulations	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018		

Term/Abbreviation	Description/ Full Form		
SEBI Listing Regulations	The Securities and Exchange Board of India (Listing Obligations and		
	Disclosure Requirements) Regulations, 2015		
SEBI Merchant Bankers	Securities and Exchange Board of India (Merchant Bankers) Regulations,		
Regulations	1992		
SEBI Rights Issue Circulars	SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13		
	dated January 22, 2020 and SEBI circular bearing reference number		
	SEBI/HO/CFD/SSEP/CIR/P/2022/66 dated May 19, 2022 and any other		
	circular issued by SEBI in this regard		
SEBI Takeover Regulations	The Securities and Exchange Board of India (Substantial Acquisition of		
	Shares and Takeovers) Regulations, 2011		
SEBI VCF Regulations	The Securities and Exchange Board of India (Venture Capital Funds)		
	Regulations, 1996, as repealed and replaced by the SEBI AIF Regulations		
Securities Act	The United States Securities Act of 1933		
Stamp Act	The Indian Stamp Act, 1899		
STT	Securities Transaction Tax		
State Government	Government of a State of India		
TAN	Tax deduction account number		
TDS	Tax deductible at source		
Trademarks Act	Trade Marks Act, 1999		
USD	United States Dollar		
U.S./USA/United States	United States of America, its territories or possessions, any state of the United		
	States, and the District of Columbia		
VCFs	Venture Capital Funds as defined in and registered with SEBI under the SEBI		
	VCF Regulations		
w.e.f.	With Effect From		
Year/Calendar Year	Unless context otherwise requires, shall refer to the twelve-month period		
	ending December 31		

#### NOTICE TO INVESTORS

The distribution of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter (collectively "Issue Material") and the issue of Rights Entitlement and Rights Equity Shares to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession the Issue Material may come are required to inform themselves about and observe such restrictions.

Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and will dispatch through email and will send / dispatch the Issue Material only to Eligible Equity Shareholders who have a registered address in India or who have provided an Indian address to our Company. Further, the Letter of Offer will be provided, through email and sent / dispatched, by the Registrar on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses to our Company or who are located in jurisdictions where the offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions and in each case who make a request in this regard. Investors can also access the Issue Material from the websites of the Registrar to the Issue, our Company and the Stock Exchange. Those overseas shareholders who do not update our records with their Indian address or the address of their duly authorized representative in India, prior to the date on which we propose to dispatch the Issue Materials, shall not be sent any Issue Materials. Our Company and the Registrar to the Issue will not be liable for non-dispatch of physical copies of Issue Materials, including the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, in the event the Issue Materials have been sent to the registered email addresses of such Eligible Equity Shareholders

No action has been or will be taken to permit the Issue in any jurisdiction where action would be required for that purpose. Accordingly, the Rights Entitlements or Rights Equity Shares may not be offered or sold, directly or indirectly, and the Issue Material or any offering materials or advertisements in connection with the Issue may not be distributed, in whole or in part, in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of the Issue Material will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer and, in those circumstances, the Issue Material must be treated as sent for information purposes only and should not be acted upon for subscription to the Rights Equity Shares and should not be copied or redistributed. Accordingly, persons receiving a copy of the Issue Material should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send the Issue Material to any person outside India where to do so, would or might contravene local securities laws or regulations. If the Issue Material is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Equity Shares or the Rights Entitlements referred to in the Issue Material.

Any person who makes an application to acquire the Rights Entitlements or the Rights Equity Shares offered in the Issue will be deemed to have declared, represented, warranted and agreed that such person is authorised to acquire the Rights Entitlements or the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in his jurisdiction. Our Company, the Registrar to the Issue or any other person acting on behalf of our Company reserves the right to treat any Application Form as invalid where they believe that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements and we shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form. Neither the delivery of this Letter of Offer nor any sale hereunder, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of this Letter of Offer or the date of such information.

Neither the delivery of the Issue Material nor any sale hereunder, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of the Issue Material or the date of such information.

THE CONTENTS OF THIS LETTER OF OFFER SHOULD NOT BE CONSTRUED AS LEGAL, TAX OR INVESTMENT ADVICE. PROSPECTIVE INVESTORS MAY BE SUBJECT TO ADVERSE FOREIGN, STATE OR LOCAL TAX OR LEGAL CONSEQUENCES AS A RESULT OF THE OFFER RIGHTS OF EQUITY SHARES OR RIGHTS ENTITLEMENTS. ACCORDINGLY, EACH INVESTOR SHOULD CONSULT ITS OWN COUNSEL, BUSINESS ADVISOR AND TAX ADVISOR AS TO THE LEGAL, BUSINESS, TAX AND RELATED MATTERS CONCERNING THE OFFER OF EQUITY SHARES. IN ADDITION, OUR COMPANY IS NOT MAKING ANY REPRESENTATION TO ANY OFFEREE OR PURCHASER OF THE EQUITY SHARES REGARDING THE LEGALITY OF AN

### INVESTMENT IN THE EQUITY SHARES BY SUCH OFFEREE OR PURCHASER UNDER ANY APPLICABLE LAWS OR REGULATIONS.

#### NO OFFER IN THE UNITED STATES

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the Securities Act or the securities laws of any state of the United States and may not be offered or sold in the United States of America or the territories or possessions thereof ("United States"), except in a transaction not subject to, or exempt from, the registration requirements of the Securities Act and applicable state securities laws. The offering to which this Letter of Offer relates is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlement for sale in the United States or as a solicitation therein of an offer to buy any of the Rights Equity Shares or Rights Entitlement. There is no intention to register any portion of the Issue or any of the securities described herein in the United States or to conduct a public offering of securities in the United States. Accordingly, the Issue Material should not be forwarded to or transmitted in or into the United States at any time. In addition, until the expiry of 40 days after the commencement of the Issue, an offer or sale of Rights Entitlements or Rights Equity Shares within the United States by a dealer (whether or not it is participating in the Issue) may violate the registration requirements of the Securities Act.

Neither our Company nor any person acting on our behalf will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company or any person acting on our behalf has reason to believe is in the United States when the buy order is made. Envelopes containing an Application Form and Rights Entitlement Letter should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer, and all persons subscribing for the Rights Equity Shares Issue and wishing to hold such Equity Shares in registered form must provide an address for registration of these Equity Shares in India. Our Company is making the Issue on a rights basis to Eligible Equity Shareholders and the Issue Material will be dispatched only to Eligible Equity Shareholders who have an Indian address. Any person who acquires Rights Entitlements and the Rights Equity Shares will be deemed to have declared, represented, warranted and agreed that, (i) it is not and that at the time of subscribing for such Rights Equity Shares or the Rights Entitlements, it will not be, in the United States, and (ii) it is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company reserves the right to treat any Application Form as invalid which: (i) does not include the certification set out in the Application Form to the effect that the subscriber is authorised to acquire the Rights Equity Shares or Rights Entitlement in compliance with all applicable laws and regulations; (ii) appears to us or our agents to have been executed in or dispatched from the United States; (iii) where a registered Indian address is not provided; or (iv) where our Company believes that Application Form is incomplete or acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to allot or issue any Rights Equity Shares or Rights Entitlement in respect of any such Application Form.

Rights Entitlements may not be transferred or sold to any person in the United States.

THIS DOCUMENT IS SOLELY FOR THE USE OF THE PERSON WHO RECEIVED IT FROM OUR COMPANY OR FROM THE REGISTRAR TO THE ISSUE. THIS DOCUMENT IS NOT TO BE REPRODUCED OR DISTRIBUTED TO ANY OTHER PERSON.

### CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND CURRENCY OF PRESENTATION

#### **Certain Conventions**

All references to "India" contained in this Letter of Offer are to the Republic of India and its territories and possessions and all references herein to the "Government", "Indian Government", "GoI", Central Government" or the "State Government" are to the Government of India, central or state, as applicable.

Unless otherwise specified or the context otherwise requires, all references in this Letter of Offer to the 'US' or 'U.S.' or the 'United States' are to the United States of America and its territories and possessions.

Unless otherwise specified, any time mentioned in this Letter of Offer is in Indian Standard Time. Unless indicated otherwise, all references to a year in this Letter of Offer are to a calendar year.

A reference to the singular also refers to the plural and one gender also refers to any other gender, wherever applicable.

Unless stated otherwise, all references to page numbers in this Letter of Offer are to the page numbers of this Letter of Offer.

#### **Financial Data**

Unless stated otherwise or the context otherwise requires, the financial information and financial ratios in this Letter of Offer have been derived from our Restated Financial Statements. For details, please see "Restated Financial Information" on page 76 of this Letter of Offer. Our Company's financial year commences on April 1 and ends on March 31 of the following calendar year. Accordingly, all references to a particular financial year, unless stated otherwise, are to the twelve (12) month period ending on March 31 of the following calendar year.

The GoI has adopted the Ind AS, which are converged with the IFRS and notified under Section 133 of the Companies Act, 2013 read with the Ind AS Rules. The Restated Financial Statements of our Company for the Financial Years ended March 2021, March 2022 and March 2023 and the unaudited limited reviewed results for six months period ended September 30, 2023 have been prepared in accordance with Ind AS read with the Ind AS Rules and other relevant provisions of the Companies Act, 2013 and restated in accordance with the SEBI ICDR Regulations and the Guidance Note on Reports in Company Prospectuses (revised), 2019, issued by the ICAI. Our Company publishes its financial statements in Indian Rupees.

In this Letter of Offer, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off and unless otherwise specified all financial numbers in parenthesis represent negative figures. Our Company has presented all numerical information in the Financial Statements in "Lakhs" and in this Letter of Offer in "Lakh" units or in whole numbers where the numbers have been too small to represent in Lakh. One Lakh represents 1,00,000 and one million represents 10,00,000.

There are significant differences between Ind AS, US GAAP and IFRS. We have not provided a reconciliation of the financial information to IFRS or US GAAP. Our Company has not attempted to also explain those differences or quantify their impact on the financial data included in this Letter of Offer, and you are urged to consult your own advisors regarding such differences and their impact on our financial data. Accordingly, the degree to which the financial information included in this Letter of Offer will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting policies and practices, Ind AS, the Companies Act, 2013 and the SEBI ICDR Regulations. Any reliance by persons not familiar with these accounting principles and regulations on our financial disclosures presented in this Letter of Offer should accordingly be limited. For further information, see "Restated Financial Information" on page 76 of this Letter of Offer.

Certain figures contained in this Letter of Offer, including financial information, have been subject to rounding off adjustments. All figures in decimals (including percentages) have been rounded off to one or two decimals. However, where any figures that may have been sourced from third-party industry sources are rounded off to other than two decimal points in their respective sources, such figures appear in this Letter of Offer rounded-off to such number of decimal points as provided in such respective sources. In this Letter of Offer, (i) the sum or percentage change of certain numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a

column or row in certain tables may not conform exactly to the total figure given for that column or row. Any such discrepancies are due to rounding off.

#### **Currency and Units of Presentation**

All references to:

- "Rupees" or "₹" or "INR" or "Rs." or "Re." are to Indian Rupee, the official currency of the Republic of India;
- "USD" or "US\$" or "\$" are to United States Dollar, the official currency of the United States of America; and
- "Euro" or "€" are to Euro, the official currency of the European Union.

Our Company has presented certain numerical information in this Letter of Offer in "Lakh" or "Lac" units or in whole numbers. One Lakh represents 1,00,000 and one million represents 10,00,000. All the numbers in the document have been presented in Lakh or in whole numbers where the numbers have been too small to present in Lakh. Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operation" and elsewhere in this Letter of Offer, unless otherwise indicated, have been calculated based on our Restated Financial Information.

#### **Exchange Rates**

This Letter of Offer contains conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

The following table sets forth, for the periods indicated, information with respect to the exchange rate between the Indian Rupee and other foreign currencies:

Currency	September 30, 2023*	March 31, 2023	March 31, 2022	March 31, 2021
1 USD	83.06	82.22	75.81	73.50
1 Euro	87.94	89.61	84.66	86.10

(Source: www.rbi.org.in and www.fbil.org.in)

#### **Industry and Market Data**

Unless stated otherwise, industry and market data used in this Letter of Offer has been obtained or derived from publicly available information as well as industry publications and sources.

Industry publications generally state that the information contained in such publications has been obtained from publicly available documents from various sources believed to be reliable, but their accuracy and completeness are not guaranteed, and their reliability cannot be assured. Although we believe the industry and market data used in this Letter of Offer is reliable, it has not been independently verified by us. The data used in these sources may have been reclassified by us for the purposes of presentation. Data from these sources may also not be comparable. Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in "Risk Factors" on page 19 of this Letter of Offer. Accordingly, investment decisions should not be based solely on such information.

The extent to which the market and industry data used in this Letter of Offer is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data. There are no standard data gathering methodologies in the industry in which the business of our Company is conducted, and methodologies and assumptions may vary widely among different industry sources.

<sup>\*</sup> September 30, 2023 was a Saturday and exchange rate was not available.

#### FORWARD - LOOKING STATEMENTS

This Letter of Offer contains certain "forward-looking statements". Forward looking statements appear throughout this Letter of Offer, including, without limitation, under the chapters titled "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Industry Overview". Forward-looking statements include statements concerning our Company's plans, objectives, goals, strategies, future events, future revenues or financial performance, capital expenditures, financing needs, plans or intentions relating to acquisitions, our Company's competitive strengths and weaknesses, our Company's business strategy and the trends our Company anticipates in the industries and the political and legal environment, and geographical locations, in which our Company operates, and other information that is not historical information. These forward-looking statements generally can be identified by words or phrases such as "aim", "anticipate", "believe", "continue", "can", "could", "expect", "estimate", "intend", "likely", "may", "objective", "plan", "potential", "project", "pursue", "shall", "seek to", "will", "will continue", "will pursue", "forecast", "target", or other words or phrases of similar import. Similarly, statements that describe the strategies, objectives, plans or goals of our Company are also forward-looking statements. However, these are not the exclusive means of identifying forward-looking statements.

All statements regarding our Company's expected financial conditions, results of operations, business plans and prospects are forward-looking statements. These forward-looking statements include statements as to our Company's business strategy, planned projects, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), new business and other matters discussed in this Letter of Offer that are not historical facts. These forward-looking statements contained in this Letter of Offer (whether made by our Company or any third party), are predictions and involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of our Company to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements or other projections.

Actual results may differ materially from those suggested by the forward-looking statements due to risks or uncertainties associated with our expectations with respect to, but not limited to, regulatory changes pertaining to the industry in which our Company operates and our ability to respond to them, our ability to successfully implement our strategy, our growth and expansion, the competition in our industry and markets, technological changes, our exposure to market risks, general economic and political conditions in India and globally which have an impact on our business activities or investments, the monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in laws, regulations and taxes, incidence of natural calamities and/or acts of violence. Important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- adverse effect of competition on our market share and profits;
- changes in technology and our ability to manage any disruption or failure of our technology systems;
- our ability to:
  - manage our growth effectively;
  - manage our credit risk;
  - manage our quality of services;
  - hire and retain senior management personnel and other skilled manpower;
  - manage cost of compliance with labor laws or other regulatory developments;
  - manage our operating costs;
  - successfully implement our business strategies and expansion plans;
  - maintain effective internal controls;
- changes in general, political, social and economic conditions in India and elsewhere;
- general levels of GDP growth, and growth in employment and personal disposable income; and
- economic uncertainties, fiscal crises or instability in India.

For further discussion of factors that could cause the actual results to differ from our estimates and expectations, see "Risk Factors", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 19, 59 and 123 respectively, of this Letter of Offer. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual gains or losses could materially differ from those that have been estimated.

We cannot assure investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements as a guarantee of future performance.

Forward-looking statements reflect the current views of our Company as of the date of this Letter of Offer and are not a guarantee of future performance. These statements are based on the management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Neither our Company, nor our Directors, our Promoters, the Syndicate Member(s) or any of their respective affiliates or advisors have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

In accordance with the SEBI ICDR Regulations, our Company will ensure that investors are informed of material developments from the date of this Letter of Offer until the time of receipt of the listing and trading permissions from the Stock Exchange.

#### SUMMARY OF LETTER OF OFFER

The following is a general summary of certain disclosures and terms of the Issue included in this Letter of Offer and is not exhaustive, nor does it purport to contain a summary of all the disclosures in this Letter of Offer or all details relevant to the prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Letter of Offer, including "Risk Factors", "Objects of the Issue", "Our Business" and "Outstanding Litigation and Defaults" on pages 19, 45, 59 and 139, respectively.

#### **SUMMARY OF INDUSTRY**

NBFCs encompass a heterogeneous group of intermediaries and provide a whole range of financial services. Though heterogeneous, NBFCs can be broadly classified into three categories, viz., asset finance companies (such as equipment leasing and hire purchase), loan companies and investment companies. A separate category of NBFCs, called the residuary non-banking companies (RNBCs), also exists as it has not been categorised into any one of the above referred three categories. Besides, there are miscellaneous non-banking companies (Chit Fund), mutual benefit financial companies (Nidhis and unnotified Nidhis) and housing finance companies. As of May 31, 2023, there were 9,404 NBFCs registered with the RBI categorized as Asset Finance Companies, Loan Companies, Infrastructure Finance Companies (IFCs), Systematically Important Core Investment Company (NBFC – CIC – ND – SI), Infrastructure Debt Fund (NBFC – IDF) and Micro Finance Institutions (NBFC – MFIs).

For further details, please refer to the chapter titled "Industry Overview" at page 53.

#### PRIMARY BUSINESS OF OUR COMPANY

We are an NBFC not accepting Public Deposits bearing certificate of registration No: B.05.02961 issued by the Reserve Bank of India ("RBI") on 21.08.2001. We are a Non-Banking Financial Company (NBFC), registered with Reserve Bank of India and categorised as 'Non-Systemically Important Non-Deposit taking Non-Banking Financial Company ('NSI-ND-NBFC'), Investment and Credit Company (ICC). We are in the business of loans and investments and providing various financial solutions.

For further details, please refer to the chapter titled "Our Business" at page 59.

#### **OUR PROMOTERS**

The Promoters of our Company are Mr Yatin Sanjay Gupte, Vettukallel Avirachan Sojan, Venkata Ramana Revuru, Wardwizard Solutions India Private Limited and Garuda Mart India Private Limited.

### **OBJECTS OF THE ISSUE**

Our Company intends to utilise the Net Proceeds from the Issue towards funding of the following objects:

Particulars	Estimated amount (up to)	
	(₹ Lakhs)	
To augment the capital base and to provide for our fund requirements for	4,800.00	
increasing our operational scale with respect to our NBFC activities		
General corporate purposes*	43.76	
Total Net Proceeds	4,843.76	

<sup>\*</sup> The amount utilised for general corporate purpose shall not exceed 25% of the Gross Proceeds For further details, please see "Objects of the Issue" on page 45.

#### INTENTION AND EXTENT OF PARTICIPATION BY OUR PROMOTERS

Pursuant to letter dated May 25, 2023 our Promoters have confirmed that they are not intend to (i) subscribe, to the full extent of their Rights Entitlements and have also confirmed that all the members of promoters do not intend to subscribe, jointly and / or severally, to their Rights Entitlements and may renounce them in favour of third parties.

#### **Summary of Restated Financial Information**

Following are the details as per the Restated Financial Information as at and for the Financial Years ended on March 31, 2021, March 31, 2022 and March 31, 2023 and unaudited limited reviewed results for the six – months period ended September 30, 2023:

(₹ in lakhs)

S.	Particulars	Unaudited	Restated Financial		al
No.		Limited			
		Review			
		September 30,	March 31,	March 31,	March 31,
		2023	2023	2022	2021
1.	Authorised Share Capital	9617.00	9617.00	9617.00	9617.00
2.	Paid-up Capital	9616.44	9616.44	9616.44	9616.44
3.	Net Worth attributable to Equity	2847.37	2834.27	3338.64	3204.92
	Shareholders				
4.	Total Revenue	124.48	133.12	116.94	205.28
5.	Profit / (Loss) after tax	13.10	(500.94)	133.72	66.76
6.	Earnings per Share (basic & diluted)	0.001	(0.052)	0.014	0.007
	(in ₹)				
7.	Net Asset Value per Equity Share	0.30	0.29	0.35	0.33
	(in ₹)				
8.	Total Borrowings	0.00	0.00	0.00	0.00

For further details, please refer the section titled "Restated Financial Information" on page 76.

#### SUMMARY OF OUTSTANDING LITIGATONS

A summary of the pending tax proceedings and other material litigations involving our Company, our Promoter, our Directors and our Group Companies is provided below:

#### Litigations involving our Company:

) Cases filed against our Company:

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Proceedings involving issues of moral turpitude or criminal	Nil	Nil
liability on the part of our Company		
Tax Proceedings	Nil	Nil
Proceedings involving material violations of statutory	1	1.11
regulations by our Company		
Labour Matters	Nil	Nil
Economic offences	Nil	Nil
Material civil litigations above the materiality threshold	Nil	Nil
Other civil litigation considered to be material by our	Nil	Nil
Company's Board of Directors		

<sup>\*</sup>To the extent quantifiable

ii) Cases filed by our Company:

ii) cases med by our company.			
Nature of Litigation	Number of matters	Amount involved*	
	outstanding	(₹ in lakhs)	
Criminal matters	Nil	Nil	
Direct Tax Matters	Nil	Nil	
Indirect Tax Matters	Nil	Nil	
Other civil litigation considered to be material by our	Nil	Nil	
Company's Board of Directors			

<sup>\*</sup>To the extent quantifiable

#### **Litigations involving our Promoters / Directors**

Nature of Litigation	Number of matters	Amount involved*
	outstanding	(₹ in Lakhs)
Criminal matters	Nil	Nil
Direct tax matters	6	30.67
Indirect tax matters	Nil	Nil
Other civil litigation considered to be material by our	Nil	Nil
Company's Board of Directors		

<sup>\*</sup>To the extent quantifiable

For further details, please see "Outstanding Litigation and Material Developments" on page 139.

#### RISK FACTORS

For details, please see "Risk Factors" on page 19. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue.

#### SUMMARY OF CONTINGENT LIABILITIES

There are no contingent liabilities as at the end of March 31, 2023.

#### SUMMARY OF RELATED PARTY TRANSACTIONS

For details regarding our related party transactions as per Ind AS 24 entered into by our Company in Fiscal 2023, please see "Restated Financial Statements" and "Management's Discussion and Analysis of Financial Condition and Results of Operations—Related party transactions" on pages 76 and 123 respectively.

## ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE YEAR

Our Company has not issued Equity Shares for consideration other than cash during the period of one year preceding the date of this Letter of Offer.

#### SPLIT OR CONSOLIDATION OF EQUITY SHARES IN THE LAST ONE YEAR

There has been no split or consolidation of equity shares in the last one year preceding the date of this Letter of Offer.

#### SECTION II - RISK FACTORS

An investment in the Equity Shares involves a high degree of risk. You should carefully consider all the information in this Letter of Offer, including the risks and uncertainties described below, before making an investment in the Equity Shares. In making an investment decision, prospective investors must rely on their own examination and the terms of the Issue including the merits and risks involved. The risks described below are not the only ones relevant to us, our Equity Shares, the industry or the segment in which we operate. Additional risks and uncertainties, not presently known to us or that we currently deem immaterial may arise or may become material in the future and may also impair our business, results of operations and financial condition. If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our business, results of operations, cash flows and financial condition could be adversely affected, the trading price of our Equity Shares could decline, and as prospective investors, you may lose all or part of your investment. You should consult your tax, financial and legal advisors about particular consequences to you of an investment in this Issue. The financial and other related implications of the risk factors, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are certain risk factors where the financial impact is not quantifiable and, therefore, cannot be disclosed in such risk factors.

To obtain a complete understanding, you should read this section in conjunction with the sections "Industry Overview", "Our Business" and "Management's Discussion and Analysis of Financial Position and Results of Operations" on pages 53, 59 and 123 respectively. The industry-related information disclosed in this section has been derived from publicly available documents from various sources believed to be reliable, but their accuracy and completeness are not guaranteed and their reliability cannot be assured. Neither our Company, nor any other person connected with the Issue, has independently verified the information in the industry report or other publicly available information cited in this section.

This Letter of Offer also contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and, in the section titled "Forward-Looking Statements" on page 14.

Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial or other implications of any of the risks described in this section. Unless the context requires otherwise, the financial information of our Company has been derived from the Restated Financial Information, prepared in accordance with Ind AS and the Companies Act and restated in accordance with the SEBI ICDR Regulations.

#### Materiality:

The Risk Factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality of Risk Factors:

- Some events may not be material individually but may be found material collectively;
- Some events may have material impact qualitatively instead of quantitatively; and
- Some events may not be material at present but may have a material impact in future.

The financial and other related implications of risks concerned, wherever quantifiable have been disclosed in the risk factors mentioned below. However, there are risk factors where the impact may not be quantifiable and hence, the same has not been disclosed in such risk factors. The numbering of the risk factors has been done to facilitate ease of reading and reference and does not in any manner indicate the importance of one risk over another.

In this Letter of Offer, any discrepancies in any table between total and sums of the amount listed are due to rounding off.

#### INTERNAL RISK FACTORS

1. We, as an NBFC have to adhere to several regulatory norms prescribed by RBI from time to time. Any non-compliance with such norms or any adverse change in the norms could negatively affect our Company's operations, business, financial condition and the trading price of Equity Shares.

NBFCs in India are subject to strict regulation and supervision by the RBI. We require certain approvals, licenses, registrations and permissions for operating our business. Such approvals, licenses, registrations and permissions

must be maintained / renewed over time and we may have to comply with certain conditions in relation to these approvals. Moreover, the applicable requirements may change from time. We are required to obtain and maintain a license for carrying on business as an NBFC. If we fail to obtain or retain any of these approvals or licenses, or renewals thereof, in a timely manner, or at all, our business may be adversely affected. RBI has the authority to change these norms/ criteria as and when required. Inability to meet the prescribed norms/ criteria, can adversely affect the operations and profitability of our Company.

### 2. Any disruption in our sources of funding or increase in costs of funding could adversely affect our liquidity and financial condition.

The liquidity and profitability of our business majorly depend on our timely access to, and the costs associated with, raising funds. Our business thus depends and will continue to depend on our ability to access a variety of funding sources. Further, our ability to compete effectively will depend, in part, on our ability to maintain or increase our margins. Our margins are affected in part by our ability to continue to secure low-cost funding at rates lower than the interest rates at which we lend to our customers. Our ability to raise funds on acceptable terms and at competitive rates depends on various factors including our current and future results of operations and financial condition, global and local macroeconomic conditions and the effect of events such as a pandemic, our risk management policies, the shareholding of Promoter in our Company, our credit ratings, our brand equity, the regulatory environment and policy initiatives in India and developments in the international markets affecting the Indian economy. If we are unable to access funds at an effective cost that is comparable to or lower than that of our competitors, our net interest margins, income, and market share may be adversely affected.

Certain regulatory developments including the restrictions imposed on NBFCs by the RBI through a Master Circular – Bank Finance to Non- Banking Financial Companies dated July 1, 2015 (the "Master Circular") may restrict our ability to obtain bank financing for specific activities. Pursuant to the Master Circular, the RBI has imposed certain restrictions on banks providing financing to NBFCs. Under this Master Circular, certain activities by NBFCs are ineligible for financing by banks, including certain types of discounting and rediscounting of bills, current and long term investments in shares, debentures, loans and advances by NBFCs to their subsidiaries and group companies, lending by NBFCs to individuals for subscribing to public offerings and purchasing shares from the secondary market, unsecured loans, inter-corporate deposits provided by NBFCs, and subscription to shares or debentures by NBFCs. In addition, the Master Circular prohibits:

- banks from granting bridge loans of any nature, provide interim finance against capital or debenture issues
  or in the form of loans of a temporary nature pending the raising of long-term funds from the market by
  way of capital, deposits, or other means to any category of NBFCs;
- banks from accepting shares and debentures as collateral for secured loans granted to NBFCs; and
- banks from executing guarantees covering inter-Company deposits or loans that guarantee refund of deposits
  or loans accepted by NBFCs. The Master Circular also requires that guarantees not be issued by banks for
  the purpose of indirectly enabling the placement of deposits with NBFCs.

Changes in economic, regulatory and financial conditions or any lack of liquidity in the market could adversely affect our ability to access funds at competitive rates, or at all, which could adversely affect our liquidity and financial condition.

# We are affected by volatility in interest rates for both our lending and fund raisings operations, which could cause our net interest income to decline and adversely affect our results of operations and profitability.

A significant component of our revenue is the interest on term loans and other financing activity (net of reversal) we receive from the loans we disburse as given below:

Particulars	Unaudited,	Restated		
	reviewed			
	September	March 31, 2023	March 31, 2022	March 31, 2021
	30, 2023			
Total Income (In ₹ Lakhs)	124.48	131.98	115.36	204.52
Interest Income (In ₹ Lakhs)	122.82	131.25	110.04	204.52
Percentage of Total Income (in %)	98.67	99.45	95.38	100.00

Our net interest margins are affected by any volatility in interest rates in our lending operations. Interest rates are highly sensitive to many factors beyond our control, including competition from other banks and NBFCs, the monetary policies of the RBI, deregulation of the financial sector in India, domestic and international economic and political conditions and other factors, which have historically generated a relatively high degree of volatility in interest rates in India. Persistently high inflation in India may discourage the Government from implementing policies that would cause interest rates to decrease. Moreover, if there is an increase in the interest rates, we pay on our borrowings that we are unable to pass to our customers, we may find it difficult to compete with our competitors, who may have access to funds at a lower cost or lower cost deposits. To the extent our borrowings are linked to market interest rates, we may have to pay interest at a higher rate than lenders that borrow only at fixed interest rates. Further, our ability to pass on any increase in interest rates to borrowers may also be constrained by regulations implemented by the Government or the RBI. In a declining interest rate environment, if our cost of funds does not decline simultaneously or to the same extent as the yield on our interest-earning assets, it could lead to a reduction in our net interest income and net interest margin.

4. Any inability on our part to effectively utilize the Issue Proceeds could adversely affect our financial results. The objects of the Issue are based on the internal estimates of our management and have not been appraised by any bank or financial institution.

The objects of the Issue are based on management estimates and have not been appraised by any bank or financial institution. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financial results. Utilization of Issue proceeds would be disclosed to our Company's shareholders in the manner required under the SEBI LODR Regulations. For further details, please see to the section titled "Objects of the Issue" on page 45 of this Letter of Offer.

5. An amount of Rs. 7.59 Lakhs was outstanding to MSME Companies as at the end of March 31, 2023.

An amount of Rs. 7.59 Lakhs was outstanding to MSME as at the end of March 31, 2023.

6. There are certain legal proceedings involving our Company, Directors and Promoter, an adverse outcome in which may have an adverse impact on our reputation, business, financial condition, results of operations and cash flows.

Our Company, our Directors and Promoter are involved in certain legal proceedings, which if determined, against us could have adverse impact on the business and financial results of our Company. A brief detail of such outstanding litigations as on the date of this Letter of Offer are as follows:

#### Litigations involving our Company

Cases filed against our Company:

Nature of Litigation	Number of matters	Amount involved*
	outstanding	(₹ in lakhs)
Proceedings involving issues of moral turpitude or	Nil	Nil
criminal liability on the part of our Company		
Tax Proceedings	Nil	Nil
Proceedings involving material violations of statutory	1	1.11
regulations by our Company		
Labour Matters	Nil	Nil
Economic offences	Nil	Nil
Material civil litigations above the materiality threshold	Nil	Nil
Other civil litigation considered to be material by our	Nil	Nil
Company's Board of Directors		

<sup>\*</sup>To the extent quantifiable

Cases filed by our Company:

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Criminal matters	Nil	Nil
Direct Tax Matters	Nil	Nil
Indirect Tax Matters	Nil	Nil

Nature of Litigation	Number of matters outstanding	Amount involved* (₹ in lakhs)
Other civil litigation considered to be material by our	Nil	Nil
Company's Board of Directors		

<sup>\*</sup>To the extent quantifiable

Litigations involving our Promoters / Directors

Nature of Litigation	Number of matters	Amount involved*
	outstanding	(₹ in Lakhs)
Criminal matters	Nil	Nil
Direct tax matters	6	30.67
Indirect tax matters	Nil	Nil
Other civil litigation considered to be material by our	Nil	Nil
Company's Board of Directors		

<sup>\*</sup>To the extent quantifiable

We cannot provide any assurance that these matters will be decided in our favour. Further, there is no assurance that legal proceedings will not be initiated against our Company, its Directors or Promoter in future. For further details on the outstanding litigation proceedings, see "Outstanding Litigation and Material Developments" on Page 139.

7. Our success depends largely on our senior management and our ability to attract and retain our key personnel. Any significant changes in the key managerial personnel, may affect the performance of our Company.

Our success depends on the continued services and performance of the members of the senior management team and other key employees. Competition for senior and experienced personnel in the industry is intense at present. The loss of the services of senior management or other key personnel could seriously impair our ability to continue to manage and expand our business, which may adversely affect our financial condition.

8. Our Company has been reporting losses in the recent past and continuation of the same could have an adverse material impact on our business, financial condition and results of operation.

Our Company has recorded losses in the recent past, the details of which are provided below:

(₹ in Lakhs)

Unaudited Reviewed		Restated	
September 30,	March 31, 2023	March 31, 2022	March 31, 2021
2023			
13.10	(500.94)	133.72*	66.76
	Reviewed September 30, 2023 13.10	Reviewed September 30, March 31, 2023 2023	Reviewed         March 31, 2023         March 31, 2022           2023         13.10         (500.94)         133.72*

<sup>\*</sup> Our Company made a loss of  $\stackrel{<}{_{\sim}}$ 67.51 lakhs before tax, but due to an exceptional item of  $\stackrel{<}{_{\sim}}$ 300 lakhs made a profit after tax of  $\stackrel{<}{_{\sim}}$ 133.72 lakhs

Continuous losses could have a material adverse effect on our business, prospects, financial condition and results of operations.

 Our Company has experienced negative cash flow in the past and may continue to do so in the future, which could have a material adverse effect on our business, prospects, financial condition, cash flows and results of operations.

Our Company has experienced negative net cash flow in operating activities in the recent past, the details of which are provided below:

(₹ in Lakhs)

Particulars	Unaudited Reviewed	Restated		
	September 30, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Net Cash Flow from / (used in) Operating Activities	(899.70)	404.27	(780.47)	709.19

Particulars	Unaudited Reviewed		Restated	
	September 30, 2023	March 31, 2023	March 31, 2022	March 31, 2021
Net Cash Flow from / (used in) Investment Activities	(3.65)	(19.70)	1588.44	(679.19)
Net Cash Flow from / (used in) Financing Activities	-			-

We may incur negative cash flows in the future which may have a material adverse effect on our business, prospects, results of operations and financial condition.

# 10. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We have not paid any dividend during the last 3 years. Our Company may retain all our future earnings, if any, for use in the operations, and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholder's investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate.

# 11. Our Company is subject to periodic inspections by the RBI. Non-compliance with observations made during any such inspections could result in penalties and fines on our Company and could adversely affect the reputation of the business of our Company.

Our Company is subject to periodic inspections by the RBI of our Company's books of accounts and other records for the purpose of verifying the correctness or completeness of any statement, information or particulars furnished to the RBI or for obtaining any information, which our Company have failed to furnish when called upon to do so. The RBI conducts an annual inspection of our Company's books of accounts and other records relating to our financial position every year under Section 45N of the RBI Act. RBI inspections are a regular exercise and are carried out periodically by RBI for banks, financial institutions and NBFCs. Any major failure to meet the RBI's directions could materially and adversely affect our Company's pending applications or requests with the RBI and our Company's ability to obtain the regulatory permits and approvals required to expand our business or result in the interruption of all or some of our Company's operations, which could have a material adverse effect on our Company's business, financial condition and results of operations.

### 12. Any regulatory actions and penalties for any past or future non-compliance may adversely affect our business or reputation, or both.

We have to comply with numerous regulatory filings, maintenance of record etc under the Companies Act, 2013, Securities Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations 2015 ("SEBI Listing Regulation"), Securities Exchange Board of India (Substantial Acquisition of Shares and Takeover) Regulation, 2011 and any other laws and regulation as applicable. While we have been generally compliant and there have been no penalties in the form of fines or other punitive action in the past, any non -compliance of the applicable laws they may impose the penalty on the Company. Such penalty may impact the profitability of the Company.

## 13. The deployment of funds is entirely at our discretion and as per the details mentioned in the section titled 'Objects of the Issue'.

As the Issue size is not more than ₹10,000 lakhs, under Regulation 82 of the SEBI (ICDR) Regulations it is not required that a monitoring agency be appointed by our Company, for overseeing the deployment and utilisation of funds raised through this Issue. Therefore, the deployment of the funds towards the Objects of this Issue is entirely at the discretion of our Board of Directors and is not subject to monitoring by external independent agency. Our Board of Directors along with the Audit Committee will monitor the utilisation of Issue proceeds and shall have the flexibility in applying the proceeds of this Issue.

#### 14. Internal or external fraud, dishonesty, or misconduct by our personnel could have a negative impact on our reputation and financial results.

Misconduct by our employees could bind us for transactions that exceed authorised limits or present unacceptable risks, and our employees could conceal unauthorised or unlawful activities from us. Employee misconduct could also involve front running in securities markets or the improper use or disclosure of confidential information or non-compliance with insider trading rules, which could result in regulatory sanctions and serious reputational or financial harm. It is not always possible to deter fraud or misconduct by employees, and the precautions we have taken and the systems we have put in place to prevent and deter such activities may not be effective in all cases. Any instances of fraud or misconduct could adversely affect our reputation, business, results of operations and financial condition.

# 15. The Company does not own the premises on which its registered office or corporate office is situated. Any failure on the part of the lessee to renew the lease agreement or any disruption of our rights as a lessee or termination of the agreements with the lessors would adversely impact our business.

The premises on which the Registered Office and the Corporate Office of the Company is situated is not owned by us. The Company has entered into a formal lease agreement with Owner of the premises and pay rent at a regular interval. The owners may demand that we vacate the premises at any point and in that event, the Company would need to arrange for the Registered office and / or Corporate Office on an urgent basis at such rent as may be applicable as per the market rate applicable upon happening of such event which may adversely affect our profitability as additional expenditure would need to be incurred for the same.

There is no assurance that our Company will be able to enter into the fresh lease agreements in a timely manner and in favourable terms or at all. Further, there is no assurance that we will not face any disruption in our activities which could adversely affect our business operations.

#### 16. We have in the past entered into related party transactions and we may continue to do so in the future.

We have entered into certain related party transactions as on the date of this Letter of Offer. While we believe that all our related party transactions have been conducted on an arm's length basis, we cannot assure you that we may not have achieved more favourable terms had such transactions been entered into with unrelated parties. There can be no assurance that such transactions, individually or taken together, will not have an adverse effect on our business, prospects, results of operations and financial condition, including because of potential conflicts of interest or otherwise. For further details, please refer to the chapter titled — "Financial Information-Related Party Transactions" at page 114 of this Letter of Offer.

## 17. We operate in a competitive industry and our failure to successfully compete may adversely affect our business, financial condition and results of operations, and prospects.

The NBFC Sector is highly competitive. We compete against various domestic companies and some of our competitors may have larger financial resources or access to lower cost funds. They may also benefit from greater economies of scale and operating efficiencies. Whilst we have sufficient track record and experience if we are unable to compete effectively with competitors, we may be unable to sustain or increase our volume of order intake. This Competition may result in reduced revenues, reduced margins and loss of market share. Failure to compete successfully against current or future competitors could harm our business, operating cash flows and financial condition.

## 18. Your holdings may be diluted by additional issuances of equity by us, which may adversely affect the market price of our Equity Shares.

Any future issuance of our Equity Shares may dilute the holdings of investors in our Equity Shares, which could adversely affect the market price of our Equity Shares. Additionally, sales of a large number of our Equity Shares by our principal shareholder could adversely affect the market price of our Equity Shares. The perception that any such sale may occur could also adversely affect the market price of our Equity Shares.

19. We are subject to cyber security risks and security breaches and may incur increasing costs in an effort to minimize those risks and to respond to cyber incidents.

A number of other companies have disclosed cyber-attacks and security breaches, some of which have involved intentional attacks. Attacks may be targeted at us, our customers, or both. Although we devote significant resources to maintain and regularly upgrade our systems and processes that are designed to protect the security of our computer systems, software, networks and other technology assets and the confidentiality, integrity and availability of information belonging to us and our customers, our security measures may not provide absolute security. Despite our efforts to ensure the integrity of our systems, it is possible that we may not be able to anticipate or to implement effective preventive measures against all security breaches of these types, especially because the techniques used change frequently or are not recognized until launched, and because cyber-attacks can originate from a wide variety of sources, including third parties outside the Company such as persons who are involved with organized crime or associated with external service providers or who may be linked to terrorist organizations or hostile foreign governments. A successful penetration or circumvention of the security of our systems could cause serious negative consequences, including significant disruption of our operations, misappropriation of our confidential information or that of our customers, or damage to our computers or systems or those of our customers and counterparties, and could result in violations of applicable privacy and other laws, financial loss to us or to our customers, loss of confidence in our security measures, customer dissatisfaction, significant litigation exposure, and affect to our reputation, all of which could have a material adverse effect on

Our servers are also vulnerable to computer viruses, physical or electronic break-ins, and similar disruptions. We may need to expend significant resources to protect against security breaches or to address problems caused by breaches. Security breaches, including any breach of our systems or by persons with whom we have commercial relationships that result in the unauthorized release of customers' or businesses' personal information, could damage our reputation and expose us to a risk of loss or litigation and possible liability.

## 20. Security breaches of customers' confidential information that we store may harm our reputation and expose us to liability.

We store customers' bank information, credit information and other sensitive data. Any accidental or wilful security breaches or other unauthorized access could cause the theft and criminal use of this data. Security breaches or unauthorized access to confidential information could also expose us to liability related to the loss of the information, time-consuming and expensive litigation and negative publicity. If security measures are breached because of third party action, employee error, malfeasance or otherwise, or if design flaws in our software are exposed and exploited, and, as a result, a third party obtains unauthorized access to customer data, our relationships with customers will be severely damaged, and we could incur significant liability. Further, we engage with certain third-party service providers, and although our contracts with them restrict the usage of client data and impose protective precautions, there can be no assurance that they will abide by such contractual terms or that the contracts will be found to be in compliance with data protection laws.

# 21. We rely on the accuracy and completeness of information concerning borrowers and counterparties for credit evaluation and risk management. Any misrepresentation, inaccuracies, or omissions in such material could have a negative impact on our business and financial results.

We rely on information provided to us by or on behalf of borrowers when evaluating whether to provide credit or engage in other transactions with clients (including in relation to their financial transactions and past credit history). We may also depend on borrowers' assurances about the accuracy and completeness of the information. For ascertaining the creditworthiness and encumbrances on collateral, we may depend on the respective registrars and sub-registrars of assurances, credit information companies or credit bureaus and on independent valuers in relation to the value of the collateral, and our reliance on any misleading information given may affect our judgment of credit worthiness of potential borrowers, and the value of and title to the collateral, which may affect our business, prospects, results of operations and financial condition. We may receive inaccurate or incomplete information as a result of negligence or fraudulent misrepresentation on the part of our customers or employees. In addition, customers may misrepresent information in the loan application forms including in relation to the intended end use of the loans and may apply the loans disbursed for end uses different from those mentioned in the loan application form. Our risk management measures may not be adequate to prevent or deter such activities in all cases, which may adversely affect our business prospects, financial condition and results of operations.

There may be relatively less financial and credit information available on retail and rural individual borrowers, micro, small and medium enterprises and in relation to the possibility of double-financing obtained by any such clients, than may have been available in a more developed economy, and the availability of such financial and credit information in India may be considered to suffer from an absence of competitive pressure at present.

### 22. Our inability to completely detect money laundering and other illicit actions or detect the same in a timely manner or at all may expose us to extra responsibility and affect our business and reputation.

In India, we must follow all applicable anti-money laundering ("AML") and anti-terrorism laws and regulations. We bear the risk of failing to follow the statutory know your customer ("KYC") requirements, as well as fraud and money laundering by dishonest customers, in the ordinary course of our business. Despite having internal rules, processes, and controls in place to prevent and identify any AML activity and maintain KYC compliance, we cannot guarantee that we will be able to entirely manage instances of any possible or attempted violation. Any failure or ineffectiveness of our control system to detect such activities completely and immediately may subject us to regulatory action, including fines and penalties, and have a negative impact on our business and reputation.

### 23. As we expand our lending business, we may encounter asset-liability mismatches, which might negatively impact our cash flows, financial condition, and results of operations.

As we expand our lending operations, we may encounter liquidity concerns due to mismatches in the maturity of our assets and obligations. If we are unable to obtain additional borrowings or renew our existing credit facilities in a timely and cost-effective manner, or at all, for matching tenures of our loan portfolio, it may result in mismatches between our assets and liabilities, which could harm our cash flows, financial condition, and results of operations.

### 24. Failure to stay up to date with technological changes, as well as the uses and regulation of the internet, might be detrimental to our Company.

The industry of delivering finance products and services via a mobile app or the internet is dynamic and fresh. We must keep up with changing technical breakthroughs, customer and small company usage habits, internet security threats, system failure or inadequacy hazards, and governmental regulation and taxation, all of which could have a negative influence on our Company.

If we are unable to adequately react to such developments, decreased demand for loans as a result of higher savings or income could result in a loss of revenues or a fall in profitability. The demand for loan products in the markets we serve could fall as a result of a variety of factors, including regulatory restrictions that limit customer access to specific products, the availability of competing or alternative products, or changes in customers' financial circumstances, such as increases in income or savings. A shift in focus from borrowing to saving would also lessen demand. Our revenues could be severely reduced if we fail to adjust to a significant change in our clients' desire for, or access to, our financing products. Customers may refuse or reject products whose changes make them less appealing or less available, even if we make adjustments or launch new products to meet customer demand.

# 25. We have not commissioned an industry report for the disclosures made in the section titled 'Industry Overview' and made disclosures based on the data available on the internet and such third-party data has not been independently verified by us.

We have neither commissioned an industry report, nor sought consent from the quoted website source for the disclosures which need to be made in the section titled "Industry Overview" on page 53 of this Letter of Offer. We have made disclosures in the said section based on the relevant industry related data available online for which relevant consents have not been obtained. We have not independently verified such third-party data. We cannot assure you that any assumptions made are correct or will not change and, accordingly, our position in the market may differ from that presented in this Letter of Offer. Further, the industry data mentioned in this Letter of Offer or sources from which the data has been collected are not recommendations to invest in our Company. Accordingly, investors should read the industry related disclosure in this Letter of Offer in this context.

### 26. The outbreak of COVID-19, or outbreak of any other severe communicable disease could have a potential impact on our business, financial condition and results of operations.

The outbreak, or threatened outbreak, of any severe communicable disease (particularly COVID-19) could materially adversely affect overall business sentiment and environment, particularly if such outbreak is inadequately controlled. The spread of any severe communicable disease could adversely affect our business, financial condition and results of operations. The outbreak of COVID-19 has resulted in authorities implementing several containment measures such as travel bans and restrictions, quarantines and shutdowns. These measures may have an impact on the workforce and our operations and the operations of our customers. A rapid increase in

severe cases and deaths where measures taken by governments fail or are lifted prematurely, may further cause significant economic disruption across India. The scope, duration and frequency of such measures and the adverse effects of COVID-19 remain uncertain and could be severe. Our ability to meet our ongoing disclosure obligations might be adversely affected, despite our best efforts. If any of our employees were suspected of contracting COVID-19 or any other epidemic disease, this could require us to quarantine some or all of these employees or disinfect the facilities used for our operations. In addition, our revenue and profitability could be impacted to the extent that a natural disaster, health epidemic or other outbreak harms the Indian economy in general.

The COVID – 19 outbreak has significantly increased economic uncertainty. It is likely that the current outbreak or continued spread of COVID-19 will cause an economic slowdown. The spread of COVID-19 has caused us to modify our business practices (including employee travel, employee work locations, and cancellation of physical participation in meetings, events and conferences), and we may take further actions as may be required by government authorities or that we determine are in the best interests of our employees and customers. There is no certainty that such measures will be sufficient to mitigate the risks posed by the outbreak. The extent to which COVID-19 further impacts our results willdepend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of the coronavirus and the actions taken to contain the coronavirus or treat its impact, among others. The degree to which COVID-19 may impact our results will depend on future developments, which are highly uncertain and cannot be predicted, including, but not limited to, the duration and spread of the outbreak, its severity, the actions taken to contain the outbreak or the ability to treat its impact, and how quickly and to what extent normal economic and operating conditions can resume. The above risks can threaten the safe operation of our facilities and cause disruption of operational activities, loss of life, injuries and impact the wellbeing of our people.

#### EXTERNAL RISK FACTORS

27. Significant differences exist between Ind AS, Indian GAAP and other accounting principles, such as US GAAP and IFRS, which investors may be more familiar with and consider material to their assessment of our financial condition.

Our audited summary statements of assets and liabilities as at March 31, 2023, March 31, 2022 and March 31, 2021 and audited summary statements of profit and loss (including other comprehensive income), cash flows and changes in equity for the Financial Year 2023, 2022 and 2021 have been prepared in accordance with the Ind AS, read with the Ind AS Rules and restated in accordance with the SEBI ICDR Regulations, the SEBI Circular and the Prospectus Guidance Note.

We have not attempted to quantify the impact of US GAAP, IFRS or any other system of accounting principles on the financial data included in this Letter of Offer, nor do we provide a reconciliation of our financial statements to those of US GAAP, IFRS or any other accounting principles. US GAAP and IFRS differ in significant respects from Ind AS and Indian GAAP. Accordingly, the degree to which the Restated Financial Information included in this Letter of Offer will provide meaningful information is entirely dependent on the reader's level of familiarity with Ind AS, Indian GAAP and the SEBI ICDR Regulations. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Letter of Offer should accordingly be limited.

28. Political, economic or other factors that are beyond our control may have adversely affect our business and results of operations.

The Indian economy is influenced by economic developments in other countries. These factors could depress economic activity which could have an adverse effect on our business, financial condition and results of operations. Any financial disruption could have an adverse effect on our business and future financial performance.

We are dependent on domestic, regional and global economic and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent to a large extent on the health of the economy in which we operate. There have been periods of slowdown in the economic growth of India. Demand for our services may be adversely affected by an economic downturn in domestic, regional and global economies.

Economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates, and annual rainfall which affects agricultural production.

Consequently, any future slowdown in the Indian economy could harm our business, results of operations and financial condition. Also, a change in the government or a change in the economic and deregulation policies could adversely affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

#### 29. A slowdown in economic growth in India could cause our business to suffer.

We are incorporated in India, and all of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. A slowdown in the Indian economy could adversely affect our business, including our ability to grow our assets, the quality of our assets, and our ability to implement our strategy.

Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- any increase in Indian interest rates or inflation;
- any scarcity of credit or other financing in India;
- prevailing income conditions among Indian consumers and Indian corporations;
- changes in India's tax, trade, fiscal or monetary policies;
- political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- prevailing regional or global economic conditions; and
- other significant regulatory or economic developments in or affecting India

Any slowdown in the Indian economy or in the growth of the sectors we participate in or future volatility in global commodity prices could adversely affect our borrowers and contractual counterparties. This in turn could adversely affect our business and financial performance and the price of our Equity Shares.

### 30. Financial instability in both Indian and international financial markets could adversely affect our results of operations and financial condition.

The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the United States and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have an adverse effect on the securities of companies in other countries. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in the Indian economy in general. Any global financial instability, including further deterioration of credit conditions in the U.S. market, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our results of operations and financial condition.

The Indian economy is also influenced by economic and market conditions in other countries. This includes, but is not limited to, the conditions in the United States, Europe and certain economies in Asia. Financial turmoil in Asia and elsewhere in the world in recent years has affected the Indian economy. Any worldwide financial instability may cause increased volatility in the Indian financial markets and, directly or indirectly, adversely affect the Indian economy and financial sector and its business.

Although economic conditions vary across markets, loss of investor confidence in one emerging economy may cause increased volatility across other economies, including India. Financial instability in other parts of the world could have a global influence and thereby impact the Indian economy. Financial disruptions in the future could adversely affect our business, prospects, financial condition and results of operations. The global credit and equity markets have experienced substantial dislocations, liquidity disruptions and market corrections.

There are concerns that a tightening of monetary policy in emerging markets and some developed markets will lead to a moderation in global growth. In response to such developments, legislators and financial regulators in the United States and other jurisdictions, including India, have implemented a number of policy measures designed to add stability to the financial markets. However, the overall long-term impact of these and other legislative and regulatory efforts on the global financial markets is uncertain, and they may not have had the intended stabilizing effects. Any significant financial disruption in the future could have an adverse effect on our cost of funding, loan portfolio, business, future financial performance and the trading price of the Equity Shares.

### 31. Inflation in India could have an adverse effect on our profitability and if significant, on our financial condition.

Inflation rates in India have been volatile in recent years, and such volatility may continue in the future. India has experienced high inflation in the recent past. Increased inflation can contribute to an increase in interest rates and increased costs to our business, including increased costs of salaries, and other expenses relevant to our business.

High fluctuations in inflation rates may make it more difficult for us to accurately estimate or control our costs. Any increase in inflation in India can increase our expenses, which we may not be able to pass on to our customers, whether entirely or in part, and the same may adversely affect our business and financial condition. In particular, we might not be able to reduce our costs or increase our rates to pass the increase in costs on to our customers. In such case, our business, results of operations, cash flows and financial condition may be adversely affected.

Further, the GoI has previously initiated economic measures to combat high inflation rates, and it is unclear whether these measures will remain in effect. There can be no assurance that Indian inflation levels will not worsen in the future.

## 32. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

As an Indian company, we are subject to exchange controls that regulate borrowing in foreign currencies, including those specified under FEMA. Such regulatory restrictions limit our financing sources for our projects under development and hence could constrain our ability to obtain financing on competitive terms and refinance existing indebtedness. In addition, we cannot assure you that the required approvals will be granted to us without onerous conditions, or at all. Limitations on foreign debt may adversely affect our business growth, results of operations and financial condition.

Further, under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

## 33. Any downgrading of India's debt rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings international debt by international rating agencies may adversely affect our ability to raise additional overseas financing and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our ability to fund our growth on favourable terms or at all, and consequently adversely affect our business and financial performance and the price of our Equity Shares.

# 34. The occurrence of natural or man-made disasters could adversely affect our results of operations, cash flows and financial condition. Hostilities, terrorist attacks, civil unrest and other acts of violence could adversely affect the financial markets and our business.

The occurrence of natural disasters, including cyclones, storms, floods, earthquakes, tsunamis, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions including wars amongst nations like the current Russia Ukraine conflict could adversely affect our results of operations, cash flows or financial condition. In addition, any deterioration in international relations, especially between India and its neighbouring countries, may result in investor concern regarding regional stability which could adversely affect the price of the Equity Shares. In addition, India has witnessed local civil disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic or political events in India could have an adverse effect on our business.

Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the market price of the Equity Shares.

#### ISSUE SPECIFIC RISKS

## 35. Our Company will not distribute the Letter of Offer and Application Form to certain overseas Shareholders who have not provided an address in India for service of documents.

Our Company will dispatch the Letter of Offer, the Abridged Letter of Offer, Rights Entitlement Letter and Application Form (the "Offering Materials") to such Shareholders who have provided an address in India for the service of documents. The Offering Materials will not be distributed to addresses outside India on account of restrictions that apply to the circulation of such materials in various overseas jurisdictions. However, the Companies Act requires companies to serve documents at any address, which may be provided by the members as well as through e- mail. Presently, there is a lack of clarity under the Companies Act and the rules thereunder, with respect to the distribution of Offering Materials to retail individual shareholders in overseas jurisdictions where such distribution may be prohibited under applicable laws of such jurisdictions.

## 36. SEBI has by way of circulars dated January 22, 2020, May 6, 2020, January 19, 2021, April 22, 2021, October 01, 2021 and May 19. 2022 streamlined the process of rights issues. You should follow the instructions carefully, as stated in such SEBI circulars and in this Letter of Offer.

The concept of crediting Rights Entitlements into the demat accounts of the Eligible Equity Shareholders has recently been introduced by the SEBI. Accordingly, the process for such Rights Entitlements has been recently devised by capital market intermediaries. Eligible Equity Shareholders are encouraged to exercise caution, carefully follow the requirements as stated in the SEBI circulars dated January 22, 2020, May 6, 2020, January 19, 2021, April 22, 2021, October 01, 2021 and May 19, 2022 and ensure completion of all necessary steps in relation to providing/updating their demat account details in a timely manner. For details, see "Terms of the Issue" on page 150 of this Letter of Offer.

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circular, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in a demat suspense account pursuant to Regulation 39 of the SEBI Listing Regulations; or (b) Equity Shares held in the account of IEPF authority; or (c) the demat accounts of the Eligible Equity Shareholder which are frozen or details of which are unavailable with our Company or with the Registrar on the Record Date; or (d) credit of the Rights Entitlements returned/reversed/failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings.

## 37. Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of shareholding.

The Rights Entitlements that are not exercised prior to the end of the Issue Closing Date will expire and become null and void, and Eligible Equity Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Equity Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for the dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Issue. Renouncee(s) may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee(s) prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renouncee will not be able to apply in this Issue with respect to such Rights Entitlements.

#### 38. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares in an Indian company are generally taxable in India. However, any gain realized on the sale of listed equity shares on or before March 31, 2018 on a stock exchange held for more than 12 months was not subject to long term capital gains tax in India if STT was paid on the sale transaction and, additionally, as stipulated by the Finance

Act, 2017, STT had been paid at the time of acquisition of such equity shares on or after October 1, 2004, except in the case of such acquisitions of equity shares which are not subject to STT, as notified by the Central Government under notification no. 43/2017/F. No. 370142/09/2017-TPL on June 5, 2017. However, the Finance Act, 2018, has now levied taxes on long-term capital gains arising from sale of equity shares. However, where specified conditions are met, such long-term capital gains are only taxed to the extent they exceed Rs. 100,000.00 and unrealized capital gains earned up to January 31, 2018, continue to be exempt. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short-term capital gains tax in India. Capital gains arising from the sale of the equity shares will be exempt from taxation in India in cases where the exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on a gain upon the sale of the equity Shares.

Investors should consult their own tax advisors about the consequences of investing or trading in the Equity Shares. Investors are advised to consult their own tax advisors and to carefully consider the potential tax consequences of owning Equity Shares.

## 39. You may not receive the Equity Shares that you subscribe in the Issue until fifteen days after the date on which this Issue closes, which will subject you to market risk.

The Equity Shares that you subscribe in the Issue may not be credited to your demat account with the depository participants until approximately 15 days from the Issue Closing Date. You can start trading such Equity Shares only after receipt of the listing and trading approval in respect thereof. There can be no assurance that the Equity Shares allocated to you will be credited to your demat account, or that trading in the Equity Shares will commence within the specified time period, subjecting you to market risk for such period.

### 40. There is no guarantee that our Equity Shares will be listed in a timely manner or at all which may adversely affect the trading price of our Equity Shares.

In accordance with Indian law and practice, final approval for listing and trading of the Equity Shares will not be granted by the Stock Exchange until after those Equity Shares have been issued and allotted. Approval will require all relevant documents authorizing the issuing of Equity Shares to be submitted. There could be a failure or delay in listing the Equity Shares on Stock Exchanges. Any failure or delay in obtaining the approval would restrict your ability to dispose of your Equity Shares. Further, historical trading prices, therefore, may not be indicative of the prices at which the Equity Shares will trade in the future which may adversely impact the ability of our shareholders to sell the Equity Shares or the price at which shareholders may be able to sell their Equity Shares at that point of time.

## 41. Holders of Equity Shares could be restricted in their ability to exercise pre-emptive rights under Indian law and could thereby suffer future dilution of their ownership position.

Under the Companies Act, 2013, any company incorporated in India must offer its holders of equity shares preemptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the shares voted on such resolution, unless our Company has obtained government approval to issue without such rights. However, if the law of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such preemptive rights unless we make such a filing. We may elect not to file a registration statement in relation to preemptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of the Equity Shares, your proportional interests in us would be reduced.

### 42. Fluctuation in the exchange rate between the Indian Rupee and foreign currencies may adversely affect the value of our Equity Shares, independent of our operating results.

On listing, our Equity Shares will be quoted in Indian Rupees on the Stock Exchange. Any dividends in respect of our Equity Shares will also be paid in Indian Rupees and subsequently converted into the relevant foreign currency for repatriation, if required. Any adverse movement in currency exchange rates during the time that it

takes to undertake such conversion may reduce the net dividend to foreign investors. In addition, any adverse movement in currency exchange rates during a delay in repatriating outside India the proceeds from a sale of Equity Shares, for example, because of a delay in regulatory approvals that may be required for the sale of Equity Shares may reduce the proceeds received by equity shareholders. For example, the exchange rate between the Rupee and the U.S. dollar has fluctuated substantially in recent years and may continue to fluctuate substantially in the future, which may adversely affect the trading price of our Equity Shares and returns on our Equity Shares, independent of our operating results.

## 43. Sale of Equity Shares by our Promoter or other significant shareholder(s) may adversely affect the trading price of the Equity Shares.

Any instance of disinvestments of equity shares by our Promoter or by other significant shareholder(s) may significantly affect the trading price of our Equity Shares. Further, our market price may also be adversely affected even if there is a perception or belief that such sales of Equity Shares might occur.

#### 44. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a company in another jurisdiction. Shareholders' rights including in relation to class actions, under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdictions. Investors may have more difficulty in asserting their rights as shareholder in an Indian company than as shareholder of a corporation in another jurisdiction.

#### SECTION III: INTRODUCTION

#### THE ISSUE

The Issue has been authorised by way of resolution passed by our Board on May 25, 2023, pursuant to section 62(1)(a) of the Companies Act, 2013 and other applicable provisions. The terms of the Issue including the Record Date and Rights Entitlement Ratio have been approved by the Board of Directors at their meeting held on January 17, 2024.

The following is a summary of the Issue. This summary should be read in conjunction with, and is qualified in its entirety by, more detailed information in "*Terms of the Issue*" on page 150.

Rights Equity Shares being offered by our	12,38,92,721 Rights Equity Shares
Company	12,30,72,721 Rights Equity Shares
Rights Entitlement for the Rights Equity Shares	21 (Twenty One) Rights Equity Share for every 163 (One
Mights Entitlement for the Rights Equity Shares	Hundred Sixty Three) Equity Shares held on the Record
	Date
Record Date	Monday, January 29, 2024
Face Value per Equity Share	₹1/- each
Issue Price	₹ 3.95 per Rights Equity Share (including a premium of ₹
13544 11144	2.95 per Rights Equity Share (including a premium of \( \)
	2.73 per regnes Equity Share).
	On Application, Investors will have to pay ₹ 3.95 per Rights
	Equity Share, which constitutes 100% of the Issue price
	including premium.
Issue Size	12,38,92,721 Equity Shares of face value of ₹ 1 each for cash
13340 5220	at a price of ₹ 3.95 (Rupees Three and Paise Ninety Five) per
	Rights Equity Share up to an amount of Rs. 4,893.76 Lakhs
	*
	*Assuming full subscription
Voting Rights and Dividend	The Equity Shares issued pursuant to this Issue shall rank
	pari-passu in all respects with the Equity Shares of our
	Company.
Fractional Entitlement	For Equity Shares being offered on a rights basis under the
	Issue, if the shareholding of any of the Eligible Equity
	Shareholders is less than 163 (One Hundred Sixty-Three)
	Equity Shares or is not in multiples of 163 (One Hundred
	Sixty-Three), the fractional entitlement of such Eligible
	Equity Shareholders shall be ignored for computation of the
	Rights Entitlement. However, Eligible Equity shareholders
	whose fractional entitlements are being ignored earlier will
	be given preference in the Allotment of one additional Equity
	Share each, if such Eligible Equity Shareholders have
	applied for additional Equity Shares over and above their
	Rights Entitlement, if any.
Equity Shares issued, subscribed and paid up	96,16,43,500 Equity Shares issued subscribed and paid-up.
and outstanding prior to the Issue	For details, please see "Capital Structure" on page 39 of this
	Letter of Offer.
Equity Shares outstanding after the Issue	108,55,36,221 Equity Shares*
(assuming full subscription for and Allotment of	*assuming full subscription
the Rights Equity Shares)	
Security Codes for the Equity Shares	ISIN: INE717C01025
	BSE Code: 537800
ISIN for Rights Entitlements	INE717C20017
Terms of the Issue	For details, please see "Terms of the Issue" on page 150.
Use of Issue Proceeds	For details, please see "Objects of the Issue" on page 45.
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#### GENERAL INFORMATION

Our Company was originally incorporated as 'Mangalam Industrial Finance Limited' at Calcutta, West Bengal on February 08, 1983 as a public limited company, under the Companies Act, 1956 and a Certificate of Incorporation was issued by the Registrar of Companies, West Bengal at Calcutta on February 08, 1983. Thereafter our Company obtained a Certificate of Commencement on March 05, 1983. Our Company is registered under section 45-IA of the Reserve Bank of India Act, 1934 to commence/carry on the business of a Non-Banking Financial Institution. Our Company is registered with the Reserve Bank of India ("RBI") as Non-Systemically Important Non-Deposit taking Non-Banking Finance Companies (NSI-ND-NBFC), Investment and Credit Company ("ICC"). The registration number is B.05.02961 vide the Certificate of Registration dated 21.08.2001.

# Changes in the registered office of our Company

Except as disclosed below, there has been no change in the address of the registered office of our Company since the date of incorporation:

Date of change	Details of change in the registered office
14.08.2014	Change of the registered office address from 3 Synagogue Street, 2 <sup>nd</sup> Floor, Room
	No: 17, Kolkata 700 001, West Bengal to Subol Dutt Building, 13, Brabourne Road,
	Mezzanine Floor Kolkata – 700 001
21.10.2021	Change of the registered office address from Subol Dutt Building, 13, Brabourne
	Road, Mezzanine Floor Kolkata – 700 001, West Bengal to MMS Chambers, 4A,
	Council House Street, 1st Floor, Room No. D1, Kolkata, West Bengal – 700 001
06.10.2022	Change of the registered office address from MMS Chambers, 4A, Council House
	Street, 1st Floor, Room No. D1, Kolkata, West Bengal – 700 001 to Old Nimta Road,
	Nandan Nagar, Belghoria, Kolkata, West Bengal –700 083

# **Registered Office of our Company**

# Mangalam Industrial Finance Limited

Old Nimta Road, Nandan Nagar, Belghoria, Kolkata, West Bengal –700 083

Tel: +91 7203948909; Fax: N.A Email: compliance@miflindia.com Website: www.miflindia.com CIN: L65993WB1983PLC035815

# **Corporate Office of our Company**

Hall No-1, M R Icon, Next to Milestone, Vasna Bhayli Road, Vadodara, Gujarat – 391 410 **Tel:** + 91 7203948909 **Fax:** N.A

Our books of accounts and statutory registers are kept at the Corporate office.

# **Registrar of Companies**

Our Company is registered with the Registrar of Companies, West Bengal at Kolkata at the following address:

Registrar of Companies, Kolkata Nizam Palace; 2<sup>nd</sup> MSO Building; 2<sup>nd</sup> Floor, 234/4, A.J.C.B. Road; Kolkata – 700020, West Bengal;

Phone: +91 33-2287 7390; Fax: +91 33 22903795

Email: roc.kolkata@mca.gov.in

# **Board of Directors of our Company**

Set forth below are the details of our Board of Directors as on the date of this Letter of Offer:

Name	Age	Designation	Address	DIN
Venkata Ramana	48	Chairman and	13/1 2 <sup>nd</sup> Cross Sreekar Mansion,	02809108
Revuru		Managing Director	Raghuram Reddy Layout, Near	
		BBMP Office, Bangalore North,		
			Doddanekkundi, Bangalore-	
			560037, Karnataka	
Yatin Sanjay Gupte	45	Non-Executive Non-	12/A, Suramya Bungalows,	07261150
		Independent Director	Raipura Road, Bhayali Gaon,	
			Behind Lalguru Farm, Bhayli	
			Vadodara – 391410, Gujarat	
Vettukallel Avirachan	45	Non-Executive Non-	Vettukallel House,	07593791
Sojan		Independent Director	Thommankuthu P.O,	
			Thommankuthu, Nadakkal,	
			Vannapuram, Idukki,	
			Vannapuram – 685607, Kerala	
Kamal Ashwinbhai	37	Non-Executive	C/41 Vrajbhoomi Society,	09141815
Lalani		Independent Director	Behind Yash Complex, Gotri	
			Vadodara, Gujarat 390021,	
			India	
Nikhil	65	Non-Executive	23/B, Bhavanipura Society,	08865234
Bhagwanshanker		Independent Director	Nizampura, Vadodara, Gujarat,	
Dwivedi			390002, India	
Mansi Jayendra Bhatt	35	Non-Executive	158/159, Ajit Nagar Society,	10177722
		Independent Director	Near Urmi Char Rasta,	
			Vadodara, Gujarat, 390020,	
			India	

For detailed profile of our directors, please refer to the chapter titled "Our Management" on page 63 of this Letter of Offer.

# **Chief Financial Officer**

Mr Akhtar Khatri Hall No-1, M R Icon, Next to Milestone, Vasna Bhayli Road, Vadodara, Gujarat – 391 410

Tel: +91 98251 59554;

Fax: N.A

Email Id: cfo@miflindia.in

# **Company Secretary and Compliance Officer**

Our Company Secretary has resigned with effect from November 22, 2023 and we have appointed Ms. Kashish Purohit as Company Secretary and Compliance Officer w.e.f. January 17, 2024 whose contact details are:

Hall No-1, M R Icon, Next to Milestone, Vasna Bhayli Road, Vadodara, Gujarat – 391 410

Tel. No.: + 91 72039 48909; Fax: N.A Email id: <a href="mailto:compliance@miflindia.com">compliance@miflindia.com</a>

#### **Details of Key Intermediaries pertaining to this Issue:**

## Registrar to the Company / Issue

Purva Sharegistry (I) Private Limited Unit No. 9, Shiv Shakti Industrial Estate, J.R. Boricha Marg, Lower Parel I, Mumbai – 400011, Maharashtra.

Contact Details: +91-22-4961 4132/ +91-22-3199 8810

Email Address: <a href="mailto:newissue@purvashare.com">newissue@purvashare.com</a>;

Website: <a href="www.purvashare.com">www.purvashare.com</a>; Contact Person: Ms. Deepali Dhuri;

**SEBI Registration Number:** INR000001112

#### Legal Advisor to the Issue

# Pooja Sharma

8/14, Malad Co-op Hsg Soc Ltd,

Poddar Park, Malad (East), Mumbai- 400097

**Mob No:** 9022869773

Email Id: <a href="mailto:poojalegalventures@gmail.com">poojalegalventures@gmail.com</a>
Bar Council No.: MAH/5967/2013

#### Statutory and Peer Review Auditor of our Company

# M/s. Mahesh Udhwani & Associates

Chartered Accountants 3<sup>rd</sup> Floor, Satyam Building, Opp. Vuda Office, Fatehgunj, Vadodara, Gujarat – 390024

Email: mahesh@maheshudhwani.com

**Telephone**: +91 265 2785858

Contact Person: Mr Mahesh Udhwani Firm Registration Number: 129738W Peer Review Certificate Number: 014453

# Bankers to the Issue/ Refund Bank

ICICI Bank Limited

Capital Market Division, 1st Floor,

122, Mistry Bhavan, Dinshaw Vachha Road,

Backbay Reclamation, Churchgate, Mumbai – 400020

Tel No: 022 66818911

Email Id: sagar.welekar@icicibank.com

Website: <a href="www.icicibank">www.icicibank</a>.com
Contact Person: Mr. Sagar Welekar

The Banker to the Issue/ the Refund Bank shall be appointed prior to filing of the Letter of Offer.

# **Designated Intermediaries**

Self-Certified Syndicate Banks

The list of banks that have been notified by SEBI to act as SCSBs for the ASBA process is provided at the website of the SEBI <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a> and updated from time to time. For details on Designated Branches of SCSBs collecting the Application Forms, refer to the website of the SEBI <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</a>. On Allotment, the amount will be unblocked and the account will be debited only to the extent required to pay for the Rights Equity Shares Allotted.

## **Inter-se Allocation of Responsibilities**

Since there is no lead manager, a statement of inter se allocation of responsibilities is not required.

# **Expert Opinion**

Except as stated below, our Company has not obtained any expert opinions:

Our Company has received written consent dated August 12, 2023 from the Statutory Auditors to include their name as required under Section 26(5) of the Companies Act, 2013 read with SEBI ICDR Regulations in this Letter of Offer as an "Expert" as defined under Section 2(38) of the Companies Act, 2013 to the extent and in its capacity as an independent Statutory Auditor and in respect of its (i) Restated Audit Report dated September 01, 2023 on our Restated Financial Statements for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021, and (ii) Statement of Special Tax Benefits dated September 01, 2023 in this Letter of Offer and such consent has not been withdrawn as on the date of this Letter of Offer. However, the term "Expert" shall not be construed to mean an "Expert" as defined under the Securities Act, 1933.

# **Investor grievances**

Investors may contact the Company Secretary and Compliance Officer for any pre-Issue/ post-Issue related matters such as non-receipt of Letters of Allotment/ share certificates/ demat credit/ Refund Orders, etc.

Investors are advised to contact the Registrar to the Issue or our Company Secretary and Compliance Officer for any pre- Issue or post-Issue related problems such as non-receipt of Abridged Letter of Offer/ Application Form and Rights Entitlement Letter/ Letter of Allotment, Split Application Forms, Share Certificate(s) or Refund Orders, etc. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue, with a copy to the SCSBs, giving full details such as name, address of the applicant, ASBA Account number and the Designated Branch of the SCSBs, number of Equity Shares applied for, amount blocked, where the Application Form and Rights Entitlement Letter or the plain paper application, in case of Eligible Equity Shareholder, was submitted by the ASBA Investors through ASBA process.

## **Credit Rating**

As this is a Rights Issue of Equity Shares, credit rating is not required.

# **Debenture Trustees**

As this is a Rights Issue of Equity Shares, the appointment of Debenture trustees is not required.

# **Monitoring Agency**

Since the size of the issue is less than Rs.10,000 lacs, under Regulation 82 of the SEBI ICDR Regulations, a monitoring agency is not required to be appointed by our Company.

## Filing

SEBI *vide* the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fourth Amendment) Regulations, 2020 has amended Regulation 3(b) of the SEBI ICDR Regulations as per which the threshold of filing of Letter of Offer with SEBI for rights issues has been increased to Rupees fifty crores. Since the size of this Issue falls below this threshold, the Letter of Offer has been filed with the Stock Exchange and not with SEBI. However, the Letter of Offer will be submitted with SEBI for information and dissemination and will be filed with the Stock Exchange.

# Changes in Auditors during the last three years

There has been no change in the Statutory Auditor of our Company in last three years immediately preceding the date of this Letter of Offer except as disclosed below:

Date	From	То	Reason for change
August 23, 2021	M/s. R. K. Kankaria & Co.,	Mahesh Udhwani & Associates	Filling up the casual
			vacancy on account

C	Contact Person: Mr. R. K.	Contact Person: Mr. Mahesh	of the resignation
K	ankaria	Udhwani	and change in
M	Membership Number: 082796	Membership No: 047328	management
Fi	irm Registration	Firm Registration No: 129738W	pursuant to Open
N.	Tumber:321093E	•	Offer under SEBI
			(SAST) Regulations

#### **Underwriting Agreement**

This Issue is not underwritten, and our Company has not entered into any underwriting arrangement.

#### Issue Schedule

The subscription will open upon the commencement of the banking hours and will close upon the close of banking hours on the dates mentioned below:

Event	Indicative Date
Issue Opening Date	Monday, February 12, 2024
Last Date for On Market Renunciation of Rights	Tuesday, February 20, 2024
Issue Closing Date*	Monday, February 26, 2024

<sup>\*</sup> The Board of Directors or the Rights Issue Committee will have the right to extend the Issue period as it may determine from time to time, provided that the Issue will not remain open in excess of 30 (thirty) days from the Issue Opening Date.

The above schedule is indicative and does not constitute any obligation on our Company.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two (2) Working Days prior to the Issue Closing Date, i.e., Monday, February 26, 2024to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date, being Monday, February 26, 2024.

Investors are advised to ensure that the Applications are submitted on or before the Issue Closing Date. Neither our Company nor the Registrar to the Issue will be liable for any loss on account of non-submission of Applications on or before the Issue Closing Date. For details on submitting Application Forms, see "*Terms of the Issue*" on page 150 of this Letter of Offer.

Please note that if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall lapse and shall be extinguished after the Issue Closing Date. No Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the amount paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Equity Shares offered under Rights Issue for subscribing to the Equity Shares offered under Issue

#### **Minimum Subscription**

Our Promoters, vide letter dated May 25, 2023 confirmed that all the members of the Promoters do not intend to subscribe, jointly and / or severally, to their Rights Entitlements and may renounce them in favour of third parties. Accordingly, in terms of the SEBI ICDR Regulations, the requirement of minimum subscription in the Issue shall be applicable. Pursuant to regulation 86(2) of the SEBI ICDR Regulations in case of non-receipt of minimum subscription, all application monies received shall be refunded to the applicants forthwith, but not later than four days from the closure of the Rights Issue.

#### CAPITAL STRUCTURE

The equity share capital of our Company as at the date of this Letter of Offer, and the details of the Equity Shares proposed to be issued in the Issue, and the issued, subscribed and paid-up share capital after the Issue, are set forth below.

(₹ Lakhs except share data)

		( Lants C	cepi snare aaia)
Sr. No.	Particulars Particulars	Aggregate Value at	Aggregate Value at Issue
		Face Value	Price
A	AUTHORISED SHARE CAPITAL		
	126,17,00,000 Equity Shares of ₹1 each	12617.00	-
В	ISSUED SUBSCRIBED AND PAID-UP CAPITAL BEFORE THE ISSUE		
	96,16,43,500 Equity Shares of ₹1 each	9616.44	-
C	PRESENT ISSUE IN TERMS OF THIS LETTER OF OFFER <sup>(1)</sup>		
	Up to 12,38,92,721 Rights Equity Shares, at a premium of ₹2.95 per Rights Equity Share, <i>i.e.</i> , at a price of ₹3.95 per Rights Equity Share	1238.92	4893.76
D	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL AFTER THE ISSUE (3)		
	Up to 108,55,36,221 Equity Shares	10855.36	
E	SECURITIES PREMIUM ACCOUNT		
Befo	re the Issue		Nil
After	r the Issue		3654.84 <sup>(3)</sup>

<sup>(1)</sup> The present Issue has been authorised vide a resolution passed at the meeting of the Board of Directors dated May 25, 2023

# NOTES TO CAPITAL STRUCTURE

- 1. **Intention and extent of participation by our Promoters and Promoter Group in the Issue:** Pursuant to letter dated May 25, 2023 our Promoters have confirmed that they are not intend to (i) subscribe, to the full extent of their Rights Entitlements and have also confirmed that all the members of promoters do not intend to subscribe, jointly and / or severally, to their Rights Entitlements and may renounce them in favour of third parties.
- 2. The ex-rights price of the Rights Equity Shares as per Regulation 10(4)(b) of the Takeover Regulations is ₹ 4.09 per equity share.
- 3. At any given time, there shall be only one denomination of the Equity Shares of our Company.
- 4. All Equity Shares are fully paid-up and there are no partly paid-up Equity Shares as on the date of this Letter of Offer. For details on the terms of this Issue, see "*Terms of the Issue*" on page 150.
- 5. Shareholding Pattern of our Company as per the last filing with the Stock Exchange:

<sup>(2)</sup> On Application, Investors will have to pay ₹3.95 (Rupees Three and Paise Ninety-five Only) per Rights Equity Share which constitutes 100% of the Issue Price.

<sup>(3)</sup> Assuming full subscription for and Allotment of the Rights Equity Shares.

i. The summary statement of the shareholding pattern of our Company as on December 31, 2023, is as follows:

Categ ory (I)	Category of Sharehold er (II)	No. of Share holde rs (III)	No. of fully paid- up Equity Shares held (IV)	No. of Par tly pai d- up Eq uity Sha res hel d (V)	No. of shar es und erlyi ng dep osit ory rece ipts (VI)	Total No. of shares held (VII) = (IV)+(V)+ ( ++VI)	Shareh olding as a % of total no. of Equity Shares (calcula ted as per SCRR) (VIII) As a % of (A+B+ C2)		Voting Rights ss of securities  Total		No. of Shares underly ing outstan ding converti ble securiti es (includi ng warrant s)	Shareh olding as a % assumin g full convers ion of converti ble securiti es No. (a)	No. of loc Equity S (XIII No. (a)	hares	Numbe Equity S pledge otherv encumb (XII No. (a)	hares d or vise ered	No. of Equity Shares held in dematerial ized form (XIV)
(A)	Promoter and Promoter Group	5	674603742	0	0	674603742	70.15	674603742	674603742	70.15	0	0	0	0	0	0	674603742
(B)	Public	82543	287039758	0	0	287039758	29.85	287039758	287039758	29.85	0	0	0	0	0	0	286594458
I	Non- Promoter- Non- Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underlying depository receipts	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-
(C2)	Shares held by employee trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total		82548	961643500	0	0	961643500	100.00	961643500	961643500	100.00	0	0	0	0	0	0	961198200

ii. The statement of the shareholding pattern of our Company as on December 31, 2023 is as follows:

Category of Shareholder	No. of Sharehold ers	No. of fully paid up Equity Shares held	Total no of Equity Shares held	Shareholdin g as a % of total no. of Equity Shares (calculated as per SCRR, 1957) As a% of	No. of Voting Rights	Total as a % of Total Voting right	Number of Equity Shares held in dematerialized form
Promoter Group	5	67,46,03,742	67,46,03,742	(A+B+C2) 70.15	67,46,03,742	70.15	67,46,03,742
(B) Public	82543	28,70,39,758	28,70,39,758	29.85	28,70,39,758	29.85	28,65,94,458
Grand Total	82548	96,16,43,500	96,16,43,500	100.00	96,16,43,500	100.00	96,11,98,200

*Statement showing holding securities of persons belonging to the category Promoters and Promoter Group" as at December 31, 2023:* 

Category of Shareholder	No. of Sharehol ders	No. of fully paid up Equity Shares held	Total no of Equity Shares held	Shareholdin g as a % of total no. of Equity Shares (calculated as per SCRR, 1957) As a% of (A+B+C2)	No. of Voting Rights	Total as a % of Total Voting right	Number of Equity Shares held in dematerialized form
A1) Iliulali	3	49,02,10,352	49,02,10,352	50.98	49,02,10,352	50.98	49,02,10,352
Hindu Undivided Family Sojan V		25,00,27,310	25,00,27,310	26.00	25,00,27,310	26.00	25,00,27,310
Avirachan		25,00,27,510	25,00,27,510	20.00	25,50,27,510	20.00	23,00,27,310

Venkata Ramana		13,46,30,090	13,46,30,090	14.00	13,46,30,090	14.00	13,46,30,090
Revuru							
Yatin Sanjay		10,55,52,952	10,55,52,952	10.98	10,55,52,952	10.98	10,55,52,952
Gupte							
b. Body	2	18,43,93,390	18,43,93,390	19.17	18,43,93,390	19.17	18,43,93,390
Corporates							
Wardwizard		12,66,94,780	12,66,94,780	13.17	12,66,94,780	13.17	12,66,94,780
Solutions India							
Private Limited							
Garuda India		5,76,98,610	5,76,98,610	6.00	5,76,98,610	6.00	5,76,98,610
Mart Private							
Limited							
Sub- total of A1	5	67,46,03,742	67,46,03,742	70.15	67,46,03,742	70.15	67,46,03,742
A2) Foreign							
Sub-total of A2	-	-	-	-	-	•	-
A = A1 + A2	5	67,46,03,742	67,46,03,742	70.15	67,46,03,742	70.15	67,46,03,742

iv. Statement showing holding of securities of persons belonging to the "public" category as on December 31, 2023:

Category of Shareholder	Nos. of Shareholder s	No. of fully paid up Equity Shares held	Total no of Equity Shares held	Shareholdin g as a % of total no. of Equity Shares (Calculated as per SCRR, 1957) As a% of (A+B+C2)	No. of Voting Rights	Total as a % of Total Voting right	Number of Equity Shares held in demateriali zed form
B1) Institutions							
Foreign Portfolio Investors	-	-	-	-	-	-	-
B2) Central Government/ State Government(s) / President of India	-	-	-	-	-	-	-
Sub Total B2	-	-	-	-	-	-	-
B3) Non- Institutions							
Individual share capital up to ₹ 2 Lakhs	81357	19,64,62,932	19,64,62,932	20.43	19,64,62,932	20.43	19,60,91,632
Individual share capital in excess of ₹ 2 Lakhs	107	6,08,78,028	6,08,78,028	6.33	6,08,78,028	6.33	6,08,78,028
Any Other							
IEPF	-	-	-	-	-	-	-
Trusts	1	30,000	30,000	0.00	30,000	0.00	30,000
Non-Resident Indian (NRI)	326	90,47,054	90,47,054	0.94	90,47,054	0.94	90,47,054
Clearing Members	14	10,07,480	10,07,480	0.10	10,07,480	0.10	10,07,480
Bodies Corporate	163	1,15,24,003	1,15,24,003	1.20	1,15,24,003	1.20	1,14,50,003

HUF	567	76,58,041	76,58,041	0.80	76,58,041	0.80	76,58,041
Others	8	4,32,220	4,32,220	0.04	4,32,220	0.04	4,32,220
Sub-total B3	82,543	28,70,39,758	28,70,39,758	29.85	28,70,39,758	29.85	28,65,94,458
B= B1+B2+B3	82,543	28,70,39,758	28,70,39,758	29.85	28,70,39,758	29.85	28,65,94,458

v. Details of shareholders of our Company holding 1% or more of the paid-up capital of the issuer as last disclosed to the stock exchanges: i.e. December 31, 2023

S. No.	Name of the Shareholders	No. of Equity Shares	% of Pre-Issue Equity Share Capital
1.	Sojan V Avirachan	25,00,27,310	26.00
2.	Venkata Ramana Revuru	13,46,30,090	14.00
3.	Wardwizard Solutions India Private Limited	12,66,94,780	13.17
4.	Yatin Sanjay Gupte	10,55,52,952	10.98
5.	Garuda Mart India Private Limited	5,76,98,610	6.00

vi. Details of shares locked-in, pledged, encumbrance by the Promoters and the Promoter Group:

As on date of this Letter of Offer, none of the shares held by the promoter are locked-in, pledged or encumbered

vii. Details of shares acquired by Promoters and Promoter Group in the last one year immediately preceding the date of filing of this Letter of Offer:

S. No.	Name of the Promoter and Promoter Group	Number of shares	Mode of Acquisition	Date			
		acquired					
	NIL						

6. There are no outstanding options or convertible securities, including any outstanding warrants or rights to convert debentures, loans or other instruments convertible into Equity Shares as on the date of filing of this Letter of Offer.

#### **OBJECTS OF THE ISSUE**

## Objects of the Issue

Our Company proposes to utilize the Net Proceeds towards funding the following Objects:

- To augment our capital base and provide for our fund requirements for increasing our operational scale with respect to our NBFC activities; and
- 2. General Corporate Purposes.

(Collectively, referred to hereinafter as the "Objects")

We intend to utilize the gross proceeds raised through the Issue (the "Issue Proceeds") after deducting the Issue related expenses ("Net Proceeds") for the abovementioned Objects.

The objects set out in the Memorandum of Association enable us to undertake our existing activities and the activities for which funds are being raised by us through the Issue and the activities for which the borrowings proposed to be prepaid in full or part from the Net Proceeds.

#### **Net Proceeds**

The details of the proceeds of the Issue are set forth in the following table:

(₹ in lakhs)

Particulars	A	mount
Gross Proceeds from the Issue	4	1893.76
Less: Issue related expenses		50.00
Net Proceeds from the Issue	4	1843.76

# **Requirement of Funds**

The details of the Net Proceeds are set forth in the following table:

(₹ in lakhs)

Particulars	Amount
To augment our capital base and provide for our fund requirements for increasing our	4800.00
operational scale with respect to our NBFC activities	
General Corporate Purposes	43.76
Net proceeds from the Issue	4843.76

# **Means of Finance**

Our Company proposes to meet the entire requirement of funds for the proposed objects of the Issue from the Net Proceeds. Accordingly, our Company confirms that there is no requirement to make firm arrangements of finance through verifiable means towards at least 75% of the stated means of finance, excluding the amount to be raised from the Issue.

#### Schedule of Implementation and Deployment of Funds

The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in the light of changes in external circumstances or costs or other financial conditions and other external factors.

The funds deployment described herein is based on management estimates and current circumstances of our business and operations. Given the dynamic nature of our business, we may have to revise our funding requirements and deployment on account of variety of factors such as our financial condition, business strategy, including external factors which may not be within the control of our management. This may entail rescheduling and revising the planned funding requirements and deployment and increasing or decreasing the funding requirements from the planned funding requirements at the discretion of our management. Accordingly, the Net Proceeds of the Issue would be used to meet all or any of the purposes of the funds requirements described herein.

## **Details of the Objects of the Issue**

# 1. To augment our capital base and provide for our fund requirements for increasing our operational scale with respect to our NBFC activities.

We are a Registered NBFC with RBI, Kolkata and currently we are primarily focusing on providing various financial solutions. We are presently in the business of financing and investing. We are categorised as categorised as 'Non-Systemically Important Non-Deposit taking Non-Banking Financial Company ('NSI-ND-NBFC'), Investment and Credit Company (ICC). We intend to extend vehicle finance to the customers of promoter company which deals in electric vehicles and also intend to provide finance for the purchase of capital goods which are dealt with by our Promoter i.e. Garuda Mart India Private Limited. Since our networth has eroded considerably due to losses in the last 2 financial years, we propose to augment our capital base by Rs. 4800 Lakhs through this Issue and utilize the funds raised to further increase the operational scale of its business of NBFC activities. The amount raised will primarily be used to expand our business operations. We intend to increase our lending/ financing portfolio qualitatively and quantitatively target eligible clients for secured and unsecured loans.

Our focus is to provide financial facilities such as vehicle financing, working capital loans, personal loans, housing loans, etc. Since the Company has an NBFC Licence the Company's business model is mainly centred around financing the two wheelers electric vehicle and granting of unsecured loans to body corporates and individuals.

Wardwizard Innovations & Mobility Limited, which has been promoted by our Promoters Wardwizard Solutions India Private Limited and Mr. Yatin Gupte; is an innovation company in the business of manufacturing electric vehicles. It has entered an electric vehicle segment under the brand name "Joy e-bike". It manufactures scooters, bikes and different models of electric vehicles. The Company currently has 10+ models in this segment. Wardwizard Innovations & Mobility Limited, through its promoter and group companies, has more than 750 dealers / distributors as on March 31, 2023 spread across the country to sell its Electric Vehicles, with 60% of them located in the rural areas. It had sold 36,500 units for the year ended March 31, 2023 and its revenue from operations was ₹ 23,892.60 Lakhs for the year ended March 31, 2023. Most of its customers avail loans for the purchase of these Vehicles. We intend to tie-up up with them to provide finance to all its customers who purchase Electric Vehicles from them at reasonable and attractive terms. We have earmarked about ₹ 3500 Lakhs for the same from the Rights Issue Proceeds.

Our Promoter Company Garuda Mart India Private Limited is in the business of selling electric vehicles and Smart technology based electronic appliances. Its turnover was Rs 1199.69 Lakhs for the year ended March 31, 2022. Since most of the customers of Garuda Mart India Private Limited buy these appliances on loan / on instalment basis, we intend to tie-up with Garuda Mart India Private Limited to provide finance to all its customers who purchase Smart Appliances at reasonable and attractive terms. We have earmarked about ₹ 500 Lakhs for the same from the Rights Issue Proceeds.

We intend to utilize ₹ 800 lakhs for granting loans to other body corporates and individual customers

# 2. General Corporate Purposes

In terms of Regulation 62(2) of the SEBI ICDR Regulations, the extent of the Issue Proceeds proposed to be used for general corporate purposes shall not exceeding 25% of the Gross proceeds of the Issue. Our Board will have flexibility in applying the balance amount towards general corporate purposes, including repayment of outstanding loans, meeting our working capital requirements, capital expenditure, funding our growth opportunities, including strategic initiatives, meeting expenses incurred in the ordinary course of business including salaries and wages, administration expenses, insurance related expenses, meeting of exigencies which our Company may face in course of business and any other purpose as may be approved by the Board or a duly appointed committee from time to time, subject to compliance with the necessary provisions of the Companies Act.

Our management will have flexibility in utilizing any amounts for general corporate purposes under the overall guidance and policies of our Board. The quantum of utilization of funds towards any of the purposes will be determined by the Board, based on the amount actually available under this head and the business requirements of our Company, from time to time.

## **Undertaking by our Promoter**

Please refer to page No 39 of this Letter of Offer regarding the intention of the promoters and extent of subscription

in the issue.

## Interest of Promoters and Directors in the objects of the Issue

None of our Promoter, members of the Promoter Group and Directors have any interest in the objects of the Issue. No part of the Net Proceeds will be paid by our Company as consideration to our Promoter, Promoter Group, Directors and Key Managerial Personnel of our Company.

#### **Issue Related Expenses**

The Issue related expenses include, among others, fees to various advisors, printing and distribution expenses, advertisement expenses and registrar and depository fees. The estimated Issue related expenses are as follows:

Particulars	Amount*	As a percentage of	As a percentage
	(Rs. In Lakhs)	total expenses*	of Issue size*#
Fees of the Bankers to the Issue, Registrar	29.00	58.00	1.19
to the Issue, Legal Advisor, Auditor's fees,			
including out of pocket expenses etc.			
Expenses relating to advertising, printing,	7.00	14.00	0.14
distribution, marketing and stationery			
expenses			
Regulatory fees, filing fees, listing fees	14.00	28.00	0.29
and other miscellaneous expenses			
Total estimated Issue expenses <sup>^</sup>	50.00	100.00	1.62

<sup>\*</sup> Subject to finalisation of Basis of Allotment. In case of any difference between the estimated Issue related expenses and actual expenses incurred, the shortfall or excess shall be adjusted with the amount allocated towards general corporate purposes. All Issue related expenses will be paid out of the Gross Proceeds received at the time of receipt of the subscription amount to the Rights Equity Shares.

The amount utilized towards Issue expenditure is ₹ 5.00 Lakhs which is certified by the Statutory auditor Mahesh Udhwani & Associates vide his certificate dated September 19, 2023; bearing UDIN No:23047328BGUTBG8386. ^Excluding taxes

#Assuming full subscription.

#### Interim use of funds

Our Company, in accordance with the policies established by our Board from time to time, will have the flexibility to deploy the Net Proceeds. Pending utilization for the purposes described above, our Company intends to temporarily deposit the funds in the scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934 as may be approved by our Board of Directors. Our Company confirms that pending utilization of the Net Proceeds for the Objects of the Issue, our Company shall not use the Net Proceeds for any investment in the equity markets.

#### **Appraisal and Bridge Financing Facilities**

Our Company has not raised any bridge loan from any bank or financial institution as on the date of the Letter of Offer, which are proposed to be repaid from the Net Proceeds.

#### Monitoring of utilization of funds

Since the Issue is for an amount not exceeding ₹ 10,000 lakhs, in terms of Regulation 82(1) of the SEBI ICDR Regulations, our Company is not required to appoint a monitoring agency for the purposes of the Issue. As required under the SEBI Listing Regulations, the Audit Committee appointed by the Board shall monitor the utilization of the proceeds of the Issue. We will disclose the details of the utilization of the Net Proceeds of the Issue, including interim use, under a separate head in our financial statements specifying the purpose for which such proceeds have been utilized or otherwise disclosed as per the disclosure requirements.

As per the requirements of Regulations 18 of the SEBI Listing Regulations, we will disclose to the Audit Committee the uses/ applications of funds on a quarterly basis as part of our quarterly declaration of results. Further, on an annual basis, we shall prepare a statement of funds utilized for purposes other than those stated in the Letter of Offer and place it before the Audit Committee. The said disclosure shall be made till such time that

the Gross Proceeds raised through the Issue have been fully spent. The statement shall be certified by our Auditor.

Further, in terms of Regulation 32 of the SEBI Listing Regulations, we will furnish to the Stock Exchange on a quarterly basis, a statement indicating material deviations, if any, in the use of proceeds from the objects stated in the Letter of Offer. Further, this information shall be furnished to the Stock Exchange along with the interim or annual financial results submitted under Regulations 33 of the SEBI Listing Regulations and be published in the newspapers simultaneously with the interim or annual financial results, after placing it before the Audit Committee in terms of Regulation 18 of the SEBI Listing Regulations.

# **Bridge Financing Facilities**

Our Company has not raised any bridge loans from any bank or financial institution as on the date of this Letter of Offer, which are proposed to be repaid from the Issue Proceeds.

# **Other Confirmations**

No part of the Net Proceeds will be paid by our Company as consideration to our Promoter and Promoter Group, Directors, Key Managerial Personnel of our Company.

#### STATEMENT OF TAX BENEFITS

To
The Board of Directors
Mangalam Industrial Finance Limited

Dear Sirs,

Re: Proposed rights issue of equity shares (the "Equity Shares") by MANGALAM INDUSTRIAL FINANCE LIMITED (the "Company", and such rights issue, the "Issue").

We have been requested by the Company to issue a report on the special tax benefits available to the Company and its shareholders attached for inclusion in the Letter of Offer in connection with the proposed rights issue of equity shares of the Company (the "Issue"). The Statement has been prepared by the management of the Company and stamped by us for identification purposes showing the possible special tax benefits available to the Company and the shareholders of the Company as per the provisions of the Indian direct and indirect tax laws including the Income Tax Act, 1961 (the "Act"), the Central Goods and Services Tax Act, 2017 / the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017, each as amended (collectively, the "Tax Laws") including the rules, regulations, circulars and notifications issued in connection with the Tax Laws as presently in force and applicable to the assessment year 2024-2025 relevant to the financial year 2023- 2024.

The benefits discussed in the enclosed Annexure A (as certified by the company) are neither exhaustive nor conclusive. The contents stated in Annexure A (as certified by the company) are based on the information and explanations obtained from the Company. This statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult their own tax consultant with respect to the specific tax implications arising out of their participation in the Issue particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail. We are neither suggesting nor are we advising the investors to invest or not to invest money based on this statement.

We conducted our examination of the statement in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) issued by the Institute of Chartered Accountants of India (the "Guidance Note"). The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC)1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

We do not express any opinion or provide any assurance whether:

- The Company and its shareholders will continue to obtain these benefits in the future;
- The conditions prescribed for availing the benefits have been/will be met, and
- The revenue authorities/courts will concur with the views expressed herein.

This certificate is issued for the sole purpose of draft letter of offer and/or letter of offer, and can be used, in full or part, for inclusion in the draft letter of offer and/or letter of offer proposed to be filed with the Securities and Exchange Board of India ("SEBI"), BSE Limited (collectively, the "Stock Exchanges"), as applicable; and any other documents or materials to be issued in relation to the draft letter of offer and/or letter of offer, and for the submission of this certificate as may be necessary, to any regulatory/statutory authority, stock exchanges, any other authority as may be required and/or for the records to be maintained by the Lead Managers in connection with the draft letter of offer and/or letter of offer and in accordance with the applicable law.

We undertake to immediately communicate, in writing, any changes to the above information/confirmations, as and when: (i) made available to us; or (ii) we become aware of any such changes, to the Lead Managers and the Company until the Equity Shares allotted in the Issue commence trading on the Stock Exchanges. In the absence of any such communication from us, the Company, the Lead Managers, and the legal advisors appointed with respect to the Issue can assume that there is no change to the information/confirmations forming part of this certificate, and accordingly, such information should be considered to be true and accurate.

This certificate may be relied upon by the Lead Managers and the legal advisors appointed in connection with the Issue for documenting and conducting their due diligence and due inquiry into the affairs of the Company in connection with the Issue. Accordingly, we consent to this certificate and its contents being presented and/or utilized in connection with the Issue and should not be used by any other person or for any other purpose. We neither accept nor assume any duty or liability for any other purpose or to any other party to whom our certificate is shown or into whose hands it may come without our prior consent in writing.

Terms capitalized and not defined herein shall have the same meaning as ascribed to them in the draft letter of offer and letter of offer.

# Limitation:

Our views expressed in the enclosed Annexure A (as certified by the company) are based on the facts and assumptions indicated above. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the information, explanations, and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the interpretation of the existing tax laws in force in India and its interpretation, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes. Reliance on the statement is on the express understanding that we do not assume responsibility towards the investors who may or may not invest in the Issue or any third party relying on the statement.

For Mahesh Udhwani & Associates Chartered Accountants FRN:129738W

Mahesh Udhwani Partner M.N-047328 UDIN: 23047328BGUTAL3792

Place: Vadodara Date: 01/09/2023

#### Annexure-A

The information provided below sets out the possible special tax benefits available to the Company and to shareholders of the Company in a summary manner only and is not a complete analysis or listing of all potential tax consequences of the subscription, ownership and disposal of equity shares of the Company, under the current tax laws presently in force in India. Several of these benefits are dependent on the shareholders fulfilling the condition prescribed under the relevant tax laws. Hence the ability of the shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which based on business imperatives it faces in the future, it may not choose to fulfil. We do not express any opinion or provide any assurance as to whether the Company or its shareholders will continue to obtain these benefits in the future.

The following overview is not exhaustive or comprehensive and is not intended to be a substitute of professional advice.

Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the securities, particularly iii view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation of the benefits, which an investor can avail.

#### I. Direct Taxation

#### A. Special tax benefits available to the Company under Income Tax Act, 1961.

#### I. Deduction under section 36 (1) (51nd) of the Income Tax Act, 1961

The Company is entitled to an accelerated deduction in respect of bad and doubtful debts up to the limit specified under section 36(1) (vii a) of the Income Tax Act,1961in computing its income under the head "Profits and gains of business or profession", to the extent of five percent (5%) of the gross total income (computed before making any deduction under this section and Chapter VI-A), and subject to satisfaction of prescribed conditions.

As per section 36(1)(vii) of the Income Tax Act,1961, where the Company has claimed deduction under section 36(1)(51nd) of the Act, then the subsequent claim of deduction of actual bad debts under section 36(1)(vii) of the Income Tax Act,1961shall be reduced to the extent of deduction already claimed under section 36(1)(51nd) of the Income Tax Act,1961.

Further, as per section 41(4) of the Income Tax Act,1961, where any deduction has been claimed by the Company in respect of a bad debt under Section 36(1)(vii) of the Income Tax Act,1961, then any amount subsequently recovered on any such debt is greater than the difference between such debt and the amount so allowed as a deduction under section 36(I)(vii) of the Income Tax Act,1961, the excess shall be deemed to be business income of the year In which it is recovered.

# II. <u>Concessional corporate tax rates – Section 115BAA of the Income Tax Act, 1961</u>

A new section 115BAA has been inserted by the Taxation Laws (Amendment) Act, 2019 ("the Amendment Act, 2019") w.e.f. April 1, 2020 i.e., AY 2020-21 granting an option to domestic companies to compute corporate tax at a reduced rate of 25.17% (22% plus surcharge of 10% and cess of 4%), provided such companies do not avail specified exemptions/incentives and comply with other conditions specified in section 115BAA. The Amendment Act, 2019 further provides that domestic companies availing such option will not be required to pay Minimum Alternate Tax ("MAT") on its book profits under section 115JB.

The provisions do not specify any limitation/condition 51ndian51t of turnover, nature of business or date of incorporation for opting for the concessional tax rate. Accordingly, all existing as well as new domestic companies are eligible to avail this concessional rate of tax.

# III. <u>Deduction with respect to inter-corporate dividends —Section 80M of the Income Tax</u> <u>Act,1961</u>

As per the provisions of section 80M of the Income Tax Act,1961, inserted with effect from April 1, 2021, a domestic company shall be allowed to claim a deduction of divided income earned from any other domestic company or a foreign company or a business trust. The amount of deduction so claimed should not exceed the amount of dividend distributed by it and is subject to fulfilment of other conditions laid down therein.

# B. Special tax benefits available to the shareholders of the Company under the Income Tax Act, 1961.

There are no special tax benefits available to the shareholders of the Company under the Income Tax Act,1961.

# II. Indirect Taxation

The Central Goods and Services Tax Act, 2017, the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, and respective State Goods and Services Tax Act, 2017, each as amended (collectively, the "indirect Tax Regulations").

# A. Special tax benefits available to the Company or shareholders of the company under Income Tax Act,1961

There are no special tax benefits available to the Company or Shareholders of the Company under the Indirect Tax Regulations.

For Mahesh Udhwani & Associates Chartered Accountants FRN:129738W

Mahesh Udhwani Partner M.N-047328

UDIN: 23047328BGUTAL3792

Place: Vadodara Date: 01/09/2023

#### SECTION IV – ABOUT THE COMPANY

#### INDUSTRY OVERVIEW

The information in this section includes extracts from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither We or any of our affiliates or advisors nor any other person connected with Issue have verified this information. The data may have been reclassified by us for the purposes of presentation. The information may not be consistent with other information compiled by third parties within or outside India. Industry sources and publications generally state that the information contained therein has been obtained from sources it believes to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed, and their reliability cannot be assured. Industry and government publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry and government sources and publications may also base their information on estimates, forecasts and assumptions which may prove to be incorrect.

Before deciding to invest in the Equity Shares, prospective investors should read this entire Letter of Offer, including the information in the sections "Risk Factors" and "Restated Financial Information" on pages 19 and 76 of this Letter of Offer respectively. An investment in the Equity Shares involves a high degree of risk. For a discussion of certain risks in connection with an investment in the Equity Shares, please see the section 'Risk Factors' on page 19 of this Letter of Offer. Accordingly, investment decisions should not be based on such information.

#### **Indian Economy**



Strong economic growth in the first quarter of FY 2022-23 helped India overcome the UK to become the fifth-largest economy after it recovered from repeated waves of COVID-19 pandemic shock. Real GDP in the first quarter of 2022–23 is currently about 4% higher than its corresponding 2019-20, indicating a strong start for India's recovery from the pandemic. Given the release of pent-up demand and the widespread vaccination coverage, the contact-intensive services sector will probably be the main driver of development in 2022–2023. Rising employment and substantially increasing private consumption, supported by rising consumer sentiment, will support GDP growth in the coming months.

Future capital spending of the government in the economy is expected to be supported by factors such as tax buoyancy, the streamlined tax system with low rates, a thorough assessment and rationalisation of the tariff structure, and the digitization of tax filing. In the medium run, increased capital spending on infrastructure and asset-building projects is set to increase growth multipliers, and with the revival in monsoon and the Kharif sowing, agriculture is also picking up momentum. The contact-based services sector has largely demonstrated promise to boost growth by unleashing the pent-up demand over the period of April-September 2022. The sector's success is being captured by a number of HFIs (High-Frequency Indicators) that are performing well, indicating the beginnings of a comeback.

India has emerged as the fastest-growing major economy in the world and is expected to be one of the top three economic powers in the world over the next 10-15 years, backed by its robust democracy and strong partnerships. (Source: https://www.ibef.org/economy/53ndian-economy-overview)

#### **Introduction to the Financial Services Industry**

India has a diversified financial sector undergoing rapid expansion, both in terms of strong growth of existing financial services firms and new entities entering the market. The sector comprises commercial banks, insurance companies, non-banking financial companies, co-operatives, pension funds, mutual funds and other smaller financial entities. The banking regulator has allowed new entities such as payment banks to be created recently, thereby adding to the type of entities operating in the sector. However, the financial sector in India is predominantly a banking sector with commercial banks accounting for more than 64% of the total assets held by the financial system.

The Government of India has introduced several reforms to liberalise, regulate and enhance this industry. The Government and Reserve Bank of India (RBI) have taken various measures to facilitate easy access to finance for Micro, Small and Medium Enterprises (MSMEs). These measures include launching Credit Guarantee Fund Scheme for MSMEs, issuing guidelines to banks regarding collateral requirements and setting up a Micro Units Development and Refinance Agency (MUDRA). With a combined push by Government and private sector, India is undoubtedly one of the world's most vibrant capital markets.

(Source: https://www.ibef.org/industry/financial-services-india)

#### **Historical Context**

Historically, NBFCs have been a vital cornerstone of the Indian financial ecosystem as important financial intermediaries channelizing savings and investments, especially for small-scale and retail sectors as well as underserved areas and unbanked sectors of the Indian economy.

A Non-Banking Financial company (NBFC) is a company registered under the Companies Act, 1956 or under Companies Act, 2013 engaged in the business of loans and advances, acquisition of shares /stocks /bonds /debentures /securities issued by Government or local authority or other marketable securities of a like nature, leasing, hire-purchase, insurance business, chit business but does not include any institution whose principal business is that of agriculture activity, industrial activity, purchase or sale of any goods (other than securities) or providing any services and sale/purchase/construction of immovable property. A non-banking institution which is a company and has principal business of receiving deposits under any scheme or arrangement in one lump sum or in instalments by way of contributions or in any other manner, is also a non-banking financial company (Residuary non-banking company).

In terms of Section 45-IA of the RBI Act, 1934, no Non-banking Financial Company can commence or carry on business of a non-banking financial institution without a) obtaining a certificate of registration from the Bank and without having a Net Owned Funds of ₹ 25 lakhs (₹ Two crore since April 1999). However, in terms of the powers given to the Bank, to obviate dual regulation, certain categories of NBFCs which are regulated by other regulators are exempted from the requirement of registration with RBI viz. Venture Capital Fund/Merchant Banking companies/Stock broking companies registered with SEBI, Insurance company holding a valid Certificate of Registration issued by IRDA, Nidhi companies as notified under Section 620A of the Companies Act, 1956, Chit companies as defined in clause (b) of Section 2 of the Chit Funds Act, 1982, Housing Finance Companies regulated by National Housing Bank, Stock Exchange or a Mutual Benefit Company.

A Company incorporated under the Companies Act, 1956 and desirous of commencing business of non-banking financial institution as defined under Section 45-IA of the RBI Act, 1934 should comply with the following:

- 1. it should be a company registered under Section 3 of the companies Act, 1956
- 2. It should have a minimum net owned fund of ₹ 200 lakh.

(Source: https://www.rbi.org.in/Scripts/FAQView.aspx?Id=92)

#### Categories of NBFCs

NBFCs are categorized

- in terms of the type of liabilities into Deposit and Non-Deposit accepting NBFCs,
- b) non deposit taking NBFCs by their size into non-systemically important and other non-deposit holding companies (NBFC-NDSI and NBFC-ND) and

- c) by the kind of activity they conduct. Within this broad categorization the different types of NBFCs are as follows:
- 1. **Asset Finance Company** (AFC): An AFC is a company which is a financial institution carrying on as its principal business the financing of physical assets supporting productive/economic activity, such as automobiles, tractors, lathe machines, generator sets, earth moving and material handling equipment, moving on own power and general purpose industrial machines. Principal business for this purpose is defined as aggregate of financing real/physical assets supporting economic activity and income arising therefrom is not less than 60% of its total assets company total income respectively.
- 2. **Investment Company** (IC): IC means any Company which is a financial institution carrying on as its principal business the acquisition of securities,
- 3. **Loan Company** (LC): LC means any company which is a financial institution carrying on as its principal business the providing of finance whether by making loans or advances or otherwise for any activity other than its own but does not include an Asset Finance Company.
- 4. **Infrastructure Finance Company** (IFC): IFC is a non-banking finance company a) which deploys at least 75 per cent of its total assets in infrastructure loans, b) has a minimum Net Owned Funds of ₹ 300 crore, c) has a minimum credit rating of 'A 'or equivalent d) and a CRAR of 15%.
- 5. **Systemically Important Core Investment Company** (CIC-ND-SI): CIC-ND-SI is an NBFC carrying on the business of acquisition of shares and securities which satisfies the following conditions:
  - a. it holds not less than 90% of its Total Assets in the form of investment in equity shares, preference shares, debt or loans in group companies;
  - b. its investments in the equity shares (including instruments compulsorily convertible into equity shares within a period not exceeding 10 years from the date of issue) in group companies constitutes not less than 60% of its Total Assets;
  - c. it does not trade in its investments in shares, debt or loans in group companies except through block sale for the purpose of dilution or disinvestment;
  - d. it does not carry on any other financial activity referred to in Section 45II and 45I(f) of the RBI Act, 1934 except investment in bank deposits, money market instruments, government securities, loans to and investments in debt issuances of group companies or guarantees issued on behalf of group companies.
  - e. Its asset size is ₹ 100 crore or above; and
  - f. It accepts public funds
- 6. **Infrastructure Debt Fund**: Non- Banking Financial Company (IDF-NBFC): IDF-NBFC is a company registered as NBFC to facilitate the flow of long term debt into infrastructure projects. IDF-NBFC raise resources through issue of Rupee or Dollar denominated bonds of minimum 5 year maturity. Only Infrastructure Finance Companies (IFC) can sponsor IDF-NBFCs.
- 7. **Non-Banking Financial Company Micro Finance Institution** (NBFC-MFI): NBFC-MFI is a non-deposit taking NBFC having not less than 85% of its assets in the nature of qualifying assets which satisfy the following criteria:
  - a. loan disbursed by an NBFC-MFI to a borrower with a rural household annual income not exceeding ₹ 1,00,000 or urban and semi-urban household income not exceeding ₹ 1,60,000;
  - b. loan amount does not exceed ₹ 50.000 in the first cycle and ₹ 1.00.000 in subsequent cycles:
  - c. total indebtedness of the borrower does not exceed ₹ 1,00,000;
  - d. tenure of the loan not to be less than 24 months for loan amount in excess of ₹ 15,000 with prepayment without penalty;
  - e. loan to be extended without collateral;

- f. aggregate amount of loans, given for income generation, is not less than 50 per cent of the total loans given by the MFIs;
- g. loan is repayable on weekly, fortnightly or monthly instalments at the choice of the borrower
- h. Non-Banking Financial Company Factors (NBFC-Factors): NBFC-Factor is a non-deposit taking NBFC engaged in the principal business of factoring. The financial assets in the factoring business should constitute at least 50 percent of its total assets and its income derived from factoring business should not be less than 50 percent of its gross income.
- 8. **Mortgage Guarantee Companies** (MGC) MGC are financial institutions for which at least 90% of the business turnover is mortgage guarantee business or at least 90% of the gross income is from mortgage guarantee business and net owned fund is ₹ 100 crore.
- 9. **NBFC- Non-Operative Financial Holding Company** (NOFHC) is financial institution through which promoter / promoter groups will be permitted to set up a new bank. It's a wholly-owned Non- operative Financial Holding Company (NOFHC) which will hold the bank as well as all other financial services companies regulated by RBI or other financial sector regulators, to the extent permissible under the applicable regulatory prescriptions.

(Source: https://www.rbi.org.in/Scripts/FAQView.aspx?Id=92)

#### Evolution

Over the years, NBFCs have evolved given the extensive changes in the regulatory framework for NBFCs in India which have moved from simplified regulations to stringent and extensive regulations as well as towards rationalisation per the currently revised NBFC regulatory framework. Given these high levels of regulation, NBFCs have also emerged as preferred options to meet credit needs since the low cost of operations has provided these NBFCs an edge over banks.

#### **Financial Access and Supportive Government Schemes**

Additionally, NBFCs have gradually become important mechanisms to fuel growth and entrepreneurship due to the launch of government-backed schemes including Pradhan Mantri Jan-Dhan Yojana which has contributed to a significant increase in the number of bank accounts.

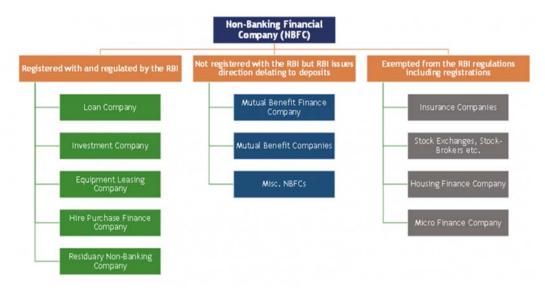
These NBFCs have also been key in being able to mitigate and manage the spread of risks during times of financial duress and have increasingly become recognized as complementary services to banks.

NBFCs have become integral for all business services, including loans and credit facilities, retirement planning, money markets, underwriting and merger activities. As such these companies play an important role in providing credit to the unorganized sector and for small borrowers at local level. Additionally, hire purchase finance is also the largest activity of NBFCs and the rapid growth of NBFCs has gradually blurred the lines between banks and NBFCs although commercial banks have retained importance. These NBFCs facilitate long term investment and financing, which is challenging for banking sector, and the growth of NBFCs widens range of products available for individuals/institutions with resources to invest.

# **Opportunities for NBFCs**

Ongoing stress in public sector banks (PSUs) because of increasing bad debt, lending in rural areas deterioration has provided NBFCs with the opportunity to increase presence. The success of these NBFCs vs. PSUs can be attributed to product lines, lower cost, wider and effective reach, strong risk management capabilities to check and control bad debts, and a better understanding of customer segments versus banks. NBFCs have witnessed success in the passenger and commercial vehicle finance segments as well as growing AUM in personal loan and housing finance sector, Additionally, improving macro-economic conditions, higher credit penetrations, consumption themes and disruptive digital trends have influenced NBFC credit growth. Stress in public sector units (PSUs), underlying credit demand, digital disruption for MSMEs and SMEs as well as increased consumption and distribution access and sectors where traditional banks do not lend are major reasons for the switch from traditional banks to NBFCs.

# **Present NBFC Classifications and Industry Structure**



Source: RBI; Pradhan Mantri Jan Dhan Yojana; Indian Banks' Association - Indian Banking Sector 2020

As of May 31, 2023, there were 9,404 NBFCs registered with the RBI categorized as Asset Finance Companies, Loan Companies, Infrastructure Finance Companies (IFCs), Systematically Important Core Investment Company (NBFC – CIC – ND – SI), Infrastructure Debt Fund (NBFC – IDF) and Micro Finance Institutions (NBFC – MFIs).

#### **NBFC Engines of Growth as Growth Drivers**

NBFCs have also been an integral cornerstone of key financing to MSMEs, and been driven by significant growth in rural, small scale and unbanked sectors. Structural catalysts include a large vibrant start-up and entrepreneurial ecosystem which has created NBFC demand and government policy initiatives such as Pradhan Mantri Yojana and National Rural Financial plan further augmenting the industry. These include diversified financial needs of Indian economy driven by growth in lending, credit, and vehicle financing. As a result of these growth drivers, we see that NBFCs have seen bigger balance sheets & increasing public funds. Improved profitability ratios of NBFCs has been observed for NBFC-ND-Sis across metrics for ROA, ROE and NIMs with impressive returns Y-o-Y returns between 2019-2020. For NBFC-Ds the ROA has been relatively flat, ROE has declined while NIMs improved Y-o-Y for 2019-2020.



Source: RBI; Pradhan Mantri Jan Dhan Yojana; Indian Banks' Association - Indian Banking Sector 2020

# Challenges in NBFC sector:

- Business is highly regulated, and it may be adversely affected by future regulatory changes.
- Financial performance is vulnerable to interest rate risk, as most of the funding is from banking channels.
- Greater competition from NBFCs/banks/fintech could impact growth in AUM and profits.

# The Road Ahead

NBFC segments provides huge growth opportunities particularly after the development of last few years. We have witnessed reasonable degree of consolidation in the NBFC sector. Liability side stress in the sector has largely reduced in last couple of years led by focussed efforts from the regulators side. With the passing of the second COVID wave, the outlook is brightening. During the year under review, the balance sheet of NBFCs expanded at a faster rate than a year ago, driven essentially by growth in credit and investments of NBFCs-ND-SI.

Source: https://www.investindia.gov.in/team-india-blogs/importance-nbfcs-india; https://m.rbi.org.in/scripts/BS\_ViewBulletin.aspx?Id=21206#

#### **OUR BUSINESS**

Some of the information in this section, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. Before deciding to invest in the Equity Shares, Shareholders should read this entire Letter of Offer. An investment in the Equity Shares involves a high degree of risk. For a discussion of certain risks in connection with investment in the Equity Shares, you should read "Risk Factors" on page 19 of this Letter of Offer, for a discussion of the risks and uncertainties related to those statements, as well as "Restated Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 76 and 123 respectively, for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Unless otherwise stated, the financial information used in this section is derived from our Restated Financial Statements.

#### Overview

Our Company was incorporated as a Public Limited Company in name and style of Mangalam Industrial Finance Limited under the Companies Act, 1956 vide Certificate of Incorporation issued by Registrar of Companies, West Bengal at Calcutta on February 08, 1983. Thereafter, our company was granted Certificate of Commencement of Business on March 05, 1983. We are a NBFC not accepting Public Deposits bearing certificate of registration No: B.05.02961 issued by the Reserve Bank of India ("RBI") on 21.08.2001. We are a Non-Banking Financial Company (NBFC), registered with Reserve Bank of India and categorised as 'Non-Systemically Important Non-Deposit taking Non-Banking Financial Company ('NSI-ND-NBFC'), Investment and Credit Company (ICC).

Our Company's erstwhile promoter were Mr Pradeep Daga, M/s. Response Commodities LLP and M/s. Response Securities Pvt. Ltd. Our Company has been taken over by the current promoters, Mr Venkata Ramana Revuru, Mr Vettukallel Avirachan Sojan, Mr Yatin Sanjay Gupte, Wardwizard Solutions Private Limited and Garuda Mart India Private Limited in the financial year 2021-2022 after making a public announcement and complying with all the requirements under the SEBI (SAST) Regulations, 2011 after acquiring 25,51,92,000 equity shares of ₹ 1.00 each representing 26.54% of the paid-up capital of the Company by way of a Share Purchase Agreement dated November 19, 2020 with the previous promoters. RBI vide its letter no. DoS(NBFC). RO.Kol.No.333 /08.02.400/2020-21 dated 23<sup>rd</sup> December, 2020 has given its approval for change in the control & management of the Company.

The Acquirers have made the first open offer of 25,00,27,310 equity shares of ₹ 1.00/- each at an offer price of ₹ 0.50/- per share representing 26.00% of the paid-up capital of the Company vide Detailed public statement dated November 19, 2020. The Acquirers have made the second open offer of 21,15,61,570 equity shares of ₹ 1.00/- each at an offer price of ₹ 0.50/- per share representing 22.00% of the paid-up capital of the Company vide Detailed public statement dated August 04, 2021. The second open offer opened on November 11, 2021 and concluded successfully on November 25, 2021.

As on the date of this Letter of Offer the Promoters holds 67,46,03,742 equity shares of ₹ 1/- each aggregating 70.15% of the paid-up capital of the company.

## **Our Business**

We were incorporated in the year 1983 and after completing 40 years, we continue to provide competitive and tailor- made financial services. We are one of the Non- Banking Finance Companies based out in Kolkata and Gujarat, and we strive to deliver our best to meet our customers' financial needs.

At MIFL, the atmosphere is characterized by focus and drive, as everyone collaboratively strives for excellence to pursue their goals. The Company has a workforce championing this spirit of MIFL in our day-to-day activities.

The business model is based on client relationships that are established over period of time rather than a project-based execution approach. Our Company believes that long-term client relationship fetches better dividends. Long-term relations are built on trust and continuous satisfaction of the customers. It helps understanding the basic approach of our Company, its products and its market. It also forms the basis of further expansion for our Company, as we are able to monitor a potential product/ market closely.

As the Company has been granted NBFC License by RBI, the Company's business model is mainly centred on Loan activities i.e., financing the two wheelers electric vehicle and granting of unsecured loans to body corporates and individuals.

Set out below is a summary of our financial and operational performance, for the periods indicated.

(Amount in ₹ Lakhs)

Particulars	Half year ended September 30, 2023	Fiscal 2023	Fiscal 2022	Fiscal 2021
	Unaudited; Reviewed		Restated	
Total Income from operations	124.48	133.12	116.94	205.28
EBITDA	27.98	(487.43)	(67.51)	90.21
Profit / (Loss) after Tax	13.01	(500.94)	133.72	66.75
Equity Share Capital	9616.44	9616.44	9616.44	9616.44
Net worth	2847.37	2834.27	3338.64	3204.92
Net Asset Value	0.30	0.29	0.35	0.33
Total Borrowings	0.00	0.00	0.00	0.00

## **Our Business Strategies**

The digital lending in India has sharply risen, especially during the COVID-19 pandemic. Banks and NBFCs are increasingly lending either directly through their own digital platforms or through a digital lending platform under an outsourcing arrangement.

Our vision is anchored in a digitally advanced India, where financial solutions are effortless and swift for everyone. Our commitment is to provide our own digital platforms for paperless, simplified disbursement process, speedy loan approval, hassle-free and customized finance solutions is paralleled by our dedication to social responsibility, amplifying positive change within society.

The Company has adopted an integrated approach to lending, with the technology infrastructure and related backend support functions similar to that of a retail bank. This integrated approach has enabled it to manage increasing business volumes and optimize overall efficiencies.

Our focus to provide financial facilities such as vehicle financing, working capital loans, personal loans, housing loans, etc.

#### **Our Major Customers**

The following is the revenue breakup on restated financial basis of the top five and top ten customers of our Company for the FY 2022-23 is as follows:

Particulars	As on 30.	/09/2023
	Amount (₹ in lacs)	Percentage (%)
Top 5 customers	71.11	57.90
Top 10 customers	104.87	85.38

#### **Our Subsidiaries**

We do not have any subsidiary as on the date of this Letter of Offer.

#### Competition

We operate in a highly competitive industry. We face competition from the full spectrum of public sector banks, private sector banks (including foreign banks), financial institutions, captive finance affiliates of players in various industries, small finance banks and other NBFCs who are active in SME, retail and individual lending. Many of our competitors may have greater resources than we do, may be larger in terms of business volume and may have significantly lower cost of funds compared to us. They may also have greater geographical reach, long-standing

partnerships and may offer their customers other forms of financing that we may not be able to provide. Competition in our industry depends on, amongst others, the ongoing evolution of government and regulatory policies, the entry of new participants and the extent to which there is consolidation among banks and financial institutions in India.

#### Collaborations/Tie Ups/ Joint Ventures

As on date of this Letter of Offer, we do not have any Collaboration/Tie Ups/ Joint Ventures.

#### **Human Resources**

We believe that our employees are key contributors to our business success. As on December 31, 2023, we have 12 [Twelve] employees including our Directors, who look after our business operations, management administrative, secretarial, marketing and accounting functions in accordance with their respective designated goals.

Following is a department wise employee break-up:

Department	Number of Employees
Top level management	6
Accounts	1
Admin	1
Secretarial	1
Marketing & Sales	3
Total	12

# **Intellectual Property**

Our Company does not own any intellectual property rights as on date of this Letter of Offer.

# **Corporate Social Responsibility**

We as a responsible corporate citizen are committed to take up different developmental projects, towards improving the quality of lives of the underprivileged sections of the society and other stakeholders. We are not required to constitute a Corporate Social Responsibility Committee as our Company does not fall within purview of Section 135(1) of the Companies Act, 2013. We are also not required to formulate a policy on corporate social responsibility.

#### Insurance

We do not have any insurance policy as on the date of this Letter of Offer.

## **Our Immovable Properties**

We carry out business operations from the following properties:

a) Owned property:

Sr. No.	Particulars of the Property	Usage
	Nil	

#### b) Leasehold/Rental property:

Sr.	<b>Details</b> of	the	Particulars of the	property,	Consid	eration	Usage
no.	Deed/Agreement		description and area				
1.	Lease Agreement		Old Nimta Road, Nandan	Nagar,	Rs.	13,750	Registered Office
			Belghoria, Kolkata,		plus GS	ST	
			West Bengal – 700 083		•		
			Tenure: 11 months upto A	August 15,			

Sr. no.	Details of Deed/Agreement	the	Particulars of the property, description and area	Consideration	Usage
			2024		
2.	Lease Agreement		Hall No. 1, M R Icon, Next to Milestone, Vasna Bhayli Road, Vadodara, Gujarat – 391 410 Tenure: 11 months upto February 02, 2024		Corporate Office

# **OUR MANAGEMENT**

#### **Board of Directors**

The composition of the Board is governed by the provisions of the Companies Act, 2013, the SEBI Listing Regulations and the Articles of Association. In accordance with the Articles, unless otherwise determined by our Company in general meeting, our Company shall not have more than 15 Directors. As at the date of this Letter of Offer, our Board comprises of 6 Directors, including one executive Directors, two non-executive non – Independent Directors and three non-executive independent directors (including one woman Director).

The following table provides details regarding the Board of Directors of our Company as at the date of filing this Letter of Offer:

Name, address, designation, occupation, term, period of directorship, DIN and date of birth	Age (in years)	Other directorships
Venkata Ramana Revuru DIN: 02809108 Date of Birth: 01/07/1975 Designation: Chairman & Managing Director Address: 13/1 2 <sup>nd</sup> Cross Sreekar Mansion, Raghuram Reddy Layout, Near BBMP Office, Bangalore North, Doddanekkundi, Bangalore— 560037, Karnataka Occupation: Business Term: Liable to retire by rotation Original Date of Appointment: 03.06.2021 Nationality: Indian	48	<ol> <li>Indian Companies:         <ol> <li>Garuda Mart India Private Limited</li> <li>I-Secure Credit &amp; Capital Services Limited</li> <li>Garudayaan Logistics Private Limited</li> </ol> </li> <li>Garudavega Business Solutions Private         <ol> <li>Limited</li> </ol> </li> <li>Ashrama Vidyarthi Akshaya Seva Sadan         <ol> <li>Foundation</li> </ol> </li> <li>Limited Liability Partnership:         <ol> <li>Ananta Smart Roots LLP</li> </ol> </li> </ol>
Vettukallel Avirachan Sojan DIN: 07593791 Date of Birth: 13/02/1978 Designation: Non-Executive Non Independent Director Address: Vettukallel House, Thommankuthu P.O, Thommankuthu, Nadakkal, Vannapuram, Idukki, Vannapuram — 685607, Kerala Occupation: Business Term: Liable to retire by rotation Original Date of Appointment: 03.06.2021 Nationality: Indian	45	Indian Companies:  1. I-Secure Credit & Capital Services Limited 2. Aevas Biotech and Farming Private Limited 3. Aevas Business Solutions Private Limited 4. Aevas Hoteleera Private Limited 5. Trawells 4 Health Private Limited 6. Aevas Visual Magic Private Limited 7. Aevas Ayurveda Private Limited 8. Dhanwanthari Health And Wellness Solutions Private Limited 9. Sopanam Welcare Centre Private Limited 10. Sopanam Ayurvedic Resorts Private Limited 11. Aevas Sopanam Ayurveda Multispeciality Hospital Private Limited  Limited Liability Partnerships: 1. Nexkare Hospitality LLP 2. Ananta Smart Roots LLP 3. Kerala Health and Wellness Solutions Limited Liability Partnership 4. High Toughened Glasses LLP

Name, address, designation, occupation,	Ago	Other directorships
term, period of directorship, DIN and date of	Age (in	Other directorships
birth	years)	
Yatin Sanjay Gupte	45	Indian Companies:
DIN: 07261150		Wardwizard Innovations and Mobility     Limited
Date of Birth: 15/08/1978 Designation: Non-Executive Non Independent		I-Secure Credit & Capital Services Limited
Director		3. Wardwizard Solutions India Private
Address: 12/A, Suramya Bungalows, Raipura		Limited
Road, Bhayali Gaon, Behind Lalguru Farm,		4. Wardwizard Medicare Private Limited
Bhayli, Vadodara – 391410, Gujarat		5. Wardwizard Foods and Beverages Limited
Occupation: Business		(Formerly known as Vegetable Products
Term: Liable to retire by rotation		Limited)
Original Date of Appointment: 03.06.2021		Kolumbus Medicare Services Private     Limited
Nationality: Indian		7. Wardwizard Healthcare Limited
		8. Bluebells Insurance Broking Private
		Limited
		Limited Liability Partnerships:
		Kerala Health and Wellness Solutions
		Limited Liability Partnership – Designated
		Partner 2. Ananta Smart Roots LLP
Kamal Ashwinbhai Lalani	37	Indian Companies:
<b>DIN:</b> 09141815	-,	Wardwizard Innovations and Mobility
<b>Date of Birth:</b> 08/06/1986		Limited
<b>Designation:</b> Additional Non-Executive		2. Wardwizard Healthcare Limited
Independent Director		3. Krupamayi Traders Private Limited
Address: C/41 Vrajbhoomi Society, Behind Yash Complex, Gotri Vadodara, Gujarat		4. I-Secure Credit & Capital Services
390021, India		Limited
Occupation: Business		
<b>Term:</b> For a period of 5 years from 25.09.2023		
Original Date of Appointment: 25.09.2023 Nationality: Indian		
Nikhil Bhagwanshanker Dwivedi	64	Indian Companies:
DIN: 08865234		I Secure Credit & Capital Services Limited
<b>Date of Birth:</b> 03/12/1958		-
<b>Designation:</b> Non-Executive Independent		
Director		
Address: B/23 Bhavanipura Society, Nizampura, Fatehgunj, Vadodara, Gujarat – 390		
002		
Occupation: Business		
<b>Term:</b> For a period of 5 years from 03.06.2021		
Original Date of Appointment: 03.06.2021		
Nationality: Indian  Mansi Jayandra Phatt	34	Indian Companies:
Mansi Jayendra Bhatt DIN: 10177722	34	Indian Companies: 1. Wardwizard Healthcare Limited
Date of Birth: 07/10/1988		I Secure Credit & Capital Services Limited
<b>Designation:</b> Non-Executive Independent		
Director		
Address: 158/159, Ajit Nagar Society, Near		
Urmi Char Rasta, Akota, Vadodara, Gujarat –		
390 020 Occupation: Business		
<b>Term:</b> For a period of 5 years from 25.05.2023		
Original Date of Appointment: 25.05.2023		
Original Date of Appointment, 25:05:2025		

Mr Venkata Ramana Revuru has completed his Masters of Business Administration from Sri Krishnadevaraya University, Andhra Pradesh and Post Graduate Diploma in Information Technology from Manipal Academy of Higher Education, Karnataka. He has more than more than 2 decades of experience in the field of Sales, Business Development, Product training, Client Servicing, Marketing, Portfolio Management, Market Research, General Administration and Strategic Planning and Financial Product. He is recognized as a proactive individual who can rapidly identify business problems, formulate tactical plans, initiate change and implement effective business strategies in challenging environments to enhance revenue generation, market share expansion and profitability.

Mr Vettukallel Avirachan Sojan has completed Masters of Business Administration in Finance and Masters of Business Administration HR form Anna University Chennai in 2007 and is awarded Honorarium Doctorate from International Tamil University in 2018 as reorganization on his talents and activities in financial industry especially in co-operative sector. He has more than a decade of experience in the field of Administration, Business Development, Human Resource, Marketing and Finance. He is the Managing Director of I Secure Credit & Capital Services Limited and is presently acting as financial advisor to various corporates / high net worth individuals in various states of Southern India.

Mr Yatin Sanjay Gupte has completed Masters of Business Administration (M.B.A Exe.), in Insurance from Bharitya Shiksha Parishad, Uttar Pradesh. He has more than 2 decades of experience in the field of Sales and Marketing, Business Development, Insurance, Technology and Client Servicing. He has founded Wardwizard Group in the year 2016 and in the year 2019, acquired a listed entity after which the name and object of the Company was changed. Under his leadership being the Chairman and Managing Director, Wardwizard Innovations and Mobility Limited became the first ever EV company which got listed on the BSE.

Mr. Kamal Ashwinbhai Lalani is a Practicing Company Secretary (Associate Member of ICSI), Commerce graduate with post qualification experience of more than 8 years in corporate, secretarial and compliance function under The Companies Act, 2013, Foreign Exchange Regulations Act, SEBI Act and its various regulations. He provides consultancy to many companies. In his career, he has handled many critical tasks such as Initial Public Offerings (IPOs), Private Placements, Right Issues, Buybacks of Securities, Bonus Issues, Secretarial Audits, Due Diligence, Incorporation, Striking off, and Corporate Governance.

**Mr. Nikhil Bhagwanshanker Dwivedi** is a qualified Chartered Accountant and B.com Graduate. He was associated with HDFC Limited for more than 3 decades and moved through various cadres from Assistant to Sr. General Manager & Regional Business Head – Gujarat. He possesses the working experience in the field of Non-Banking Finance Sector.

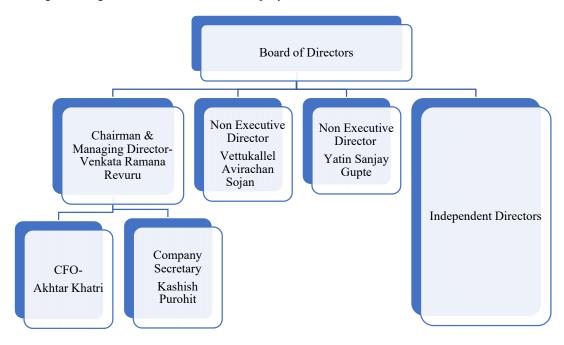
Ms. Mansi Jayendra Bhatt is a qualified Chartered Accountant, with a wealth of knowledge and expertise in various areas of taxation, auditing, accounting, finance management and compliance. With over a decade of professional experience, she has been serving as the Proprietor at Mansi Bhatt & Associates since April 2011. Throughout her career, she has served as a Statutory Auditor for various entities, including Co-Operative Societies and Private Limited Companies. In her role as an Income Tax Auditor, she has worked with a diverse range of clients. Throughout her career, she has appeared before Tax Authorities on behalf of clients, providing representation and resolving various tax-related matters.

## **Confirmations**

- 1. None of our Directors of our Company have held or currently hold directorship in any listed company whose shares have been or were suspended from being traded on any of the stock exchanges in the five years preceding the date of filing of this Letter of Offer, during the term of his/her directorship in such company.
- 2. Further, none of our Directors of our Company are or were associated in the capacity of a director with any listed company which has been delisted from any stock exchange(s) at any time in the past.

## **Management Organization Structure**

The following is the Organisation Structure of our Company:



# **Corporate Governance**

The provisions of the SEBI Listing Regulations with respect to corporate governance are applicable to us, while the provisions of the Companies Act are applicable to us.

We are in compliance with the requirements of the applicable regulations, including the SEBI Listing Regulations, Companies Act and the SEBI (ICDR) Regulations, in respect of corporate governance including constitution of our Board and Committees thereof. Our corporate governance framework is based on an effective independent Board, separation of the Board's supervisory role from the executive management team and constitution of the Board Committees, as required under law.

Our Board undertakes to take all necessary steps to continue to comply with all the requirements of the SEBI Listing Regulations and the Companies Act. Our Board functions either directly, or through various committees constituted to oversee specific operational areas.

#### **Committees of our Board**

Our Board has constituted following committees in accordance with the requirements of the Companies Act and SEBI Listing Regulations:

- a) Audit Committee;
- b) Stakeholders' Relationship Committee;
- c) Nomination and Remuneration Committee; and
- d) Rights Issue Committee

Details of each of these committees are as follows:

#### a. Audit Committee

Our Audit Committee was last reconstituted by our Board of Directors in their meeting held on September 25, 2023 with the following members forming a part of the said Committee:

Sr. No.	Name of Member	Designation
1.	Kamal Ashwinbhai Lalani	Chairperson
2.	Nikhil Bhagwanshanker Dwivedi	Member
3.	Mansi Jayendra Bhatt	Member
4.	Yatin Sanjay Gupte	Member

The Company Secretary acts as the secretary of the Audit Committee.

The scope, functions and the terms of reference of our Audit Committee, is in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI Listing Regulations which are as follows:

- 1. oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- 3. approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - a) matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of The Companies Act, 2013;
  - b) changes, if any, in accounting policies and practices and reasons for the same;
  - c) major accounting entries involving estimates based on the exercise of judgment by management;
  - d) significant adjustments made in the financial statements arising out of audit findings;
  - e) compliance with listing and other legal requirements relating to financial statements;
  - f) disclosure of any related party transactions;
  - g) modified opinion(s) in the draft audit report;
- 5. reviewing with the management, the quarterly financial statements before submission to the board for approval;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue or preferential issue or qualified institutions placement, and making appropriate recommendations to the board to take up steps in this matter;
- 7. reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. approval or any subsequent modification of transactions of the listed entity with related parties;
- 9. scrutiny of inter-corporate loans and investments;
- 10. valuation of undertakings or assets of the listed entity, wherever it is necessary;
- 11. evaluation of internal financial controls and risk management systems;
- 12. reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. discussion with internal auditors of any significant findings and follow up there on;
- 15. reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board:
- 16. discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 18. to review the functioning of the whistle blower mechanism;
- 19. approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate;
- 20. Carrying out any other function as is mentioned in the terms of reference of the audit committee.
- 21. reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.
- 22. consider and comment on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the listed entity and its shareholders.

- 23. To mandatorily review the following information:
  - a) management discussion and analysis of financial condition and results of operations;
  - b) management letters / letters of internal control weaknesses issued by the statutory auditors;
  - c) internal audit reports relating to internal control weaknesses; and
  - d) the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
  - e) statement of deviations:
    - i. quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
    - ii. annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

As required under the SEBI Listing Regulations, the Audit Committee meets at least four times a year with maximum interval of 120 days between two meetings and the quorum for each meeting of the Audit Committee is two members or one third of the number of members of the Committee, whichever is greater, provided that there a minimum of two independent directors are present.

#### b. Stakeholders Relationship Committee

Our Stakeholders Relationship Committee was last reconstituted by out Board of Directors in their meeting held on September 25, 2023. The members of the said Committee are as follows:

Sr. No.	Name of Member	Designation
1.	Mansi Jayendra Bhatt	Chairperson
2.	Nikhil Bhagwanshanker Dwivedi	Member
3.	Kamal Ashwinbhai Lalani	Member
4.	Yatin Sanjay Gupte	Member

The Company Secretary acts as the secretary of the Stakeholders Relationship Committee.

The scope and function of the Stakeholders Relationship Committee is in accordance with Section 178 of the Companies Act, 2013 and the SEBI Listing Regulations and the terms of reference, powers and scope of the Stakeholders Relationship Committee of our Company include:

- Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.;
- 2. Review of measures taken for effective exercise of voting rights by shareholders;
- 3. Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent; and
- 4. Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the Company.

As required under the SEBI Listing Regulations, the Stakeholders Relationship Committee meets at least once a year, and the chairperson of the committee shall be present at the Annual General Meetings to answer queries of the security holders. The quorum for the meeting of this Committee shall be either two members or one third of the members of the Committee whichever is greater, including at least one independent director in attendance.

# c. Nomination and Remuneration Committee

Our Nomination and Remuneration Committee was last reconstituted by our Board of Directors in their meeting held on September 25, 2023 with the following members:

Sr. No.	Name of Member	Designation	
1.	Kamal Ashwinbhai Lalani	Chairperson	
2.	Nikhil Bhagwanshanker Dwivedi	Member	

Sr. No.	Name of Member	Designation
3.	Mansi Jayendra Bhatt	Member
4.	Yatin Sanjay Gupte	Member

The Company Secretary acts as the secretary of the Nomination and Remuneration Committee.

The scope and function of the Nomination and Remuneration Committee is in accordance with Section 178 of the Companies Act, 2013 and SEBI Listing Regulations and the terms of reference, powers and role of our Nomination and Remuneration Committee are as follows:

- formulation of the criteria for determining qualifications, positive attributes and independence of a director
  and recommend to the board of directors a policy relating to, the remuneration of the directors, key
  managerial personnel and other employees;
- 1A For every appointment of an independent director, the Nomination and Remuneration Committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - i. use the services of an external agencies, if required;
  - ii. consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - iii. consider the time commitments of the candidates.
- 2. formulation of criteria for evaluation of performance of independent directors and the board of directors;
- 3. devising a policy on diversity of board of directors;
- 4. identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the board of directors their appointment and removal.
- 5. whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- 6. recommend to the board, all remuneration, in whatever form, payable to senior management.

As required under the SEBI Listing Regulations, the Nomination and Remuneration Committee shall meet at least once a year, and the chairperson of the committee shall be present at the Annual General Meetings to answer queries of the shareholders. The quorum for each meeting of the said committee shall be either two members or one-third of the members of the committee whichever is greater, including at least one independent director in attendance.

#### d. Rights Issue Committee

The Rights Issue Committee was constituted by our Board of Directors in their meeting held on September 25, 2023 with the following members forming a part of the said Committee:

Sr. No.	Name of Member	Designation
1.	Venkata Ramana Revuru	Chairperson
2.	Kamal Ashwinbhai Lalani	Member
3.	Mansi Jayendra Bhatt	Member
4.	Yatin Sanjay Gupte	Member

# **Our Key Managerial Personnel**

In addition to our Managing Director, whose details have been provided under paragraph above titled 'Brief Profile of our Directors', set forth below are the details of our Key Managerial Personnel as on the date of filing of this Letter of Offer:

Mr. Akhtar Khatri, aged 47 years, is the Chief Financial Officer of our Company and was re-designated from the post of President – Operations to Chief Financial Officer effective from June 29, 2023. He holds a Bachelor's degree in Commerce with Marketing Management from The Maharaja Sayajirao University of Baroda, Gujarat. He has more than 24 years of experience in the banking and finance sector. He has consistently demonstrated exceptional expertise in various key areas, including banking and finance, investment banking, business

development, team management, and the insurance domain. His noteworthy accomplishments in successfully establishing and nurturing new businesses, driving them towards desired profitability, underscore his invaluable contributions to the organization. Notably, Mr. Khatri played a pivotal role at Axis Bank, where he displayed his expertise in managing the NRI portfolio and catering to clients worldwide through branch banking and effective team management. This further emphasizes his global perspective and his ability to effectively serve a diverse range of clientele in the international banking and financial sector.

Ms. Kashish Purohit, aged 23 years, is the Company Secretary and Compliance Officer of our Company and was appointed with effect from January 17, 2024. Ms. Kashish Purohit is an Associate member of The Institute of Company Secretaries of India (ICSI) having membership number ACS 72990. She had passed the Company Secretary course in December 2021. She holds a bachelor's degree in Commerce from The Maharaja Sayajirao University of Baroda, which she completed in the year 2021. Additionally, she also pursuing Bachelors in Law (General) from the said university.

All our Key Managerial Personnel are permanent employees of our Company.

None of our Key Managerial Personnel are entitled to receive any termination or retirement benefits.

### Relationship of Key Managerial Personnel with our Key Managerial Personnel

None of the key managerial personnel are related to each other.

### **OUR PROMOTERS**

Our Promoters are Venkata Ramana Revuru, Vettukallel Avirachan Sojan, Yatin Sanjay Gupte, Wardwizard Solutions India Private Limited and Garuda Mart India Private Limited As on date of this Letter of Offer, the Promoters of our Company hold, in aggregate of 67,46,03,742 Equity Shares constituting 70.15% of our issued, subscribed and paid-up equity share capital.

Our Company confirms that the permanent account number, bank account number and passport number in case of our Individual Promoters shall be submitted to the Stock Exchange at the time of filing this Draft Letter of Offer.

### **Our Individual Promoters:**

## Venkata Ramana Revuru, Vettukallel Avirachan Sojan and Yatin Sanjay Gupte

For details of the educational qualifications, experience, other directorships, positions / posts held by our Individual Promoters, please see the chapter titled "Our Management" on page 63 of this Letter of Offer.

### **Our Corporate Promoters**

### **Wardwizard Solutions Private Limited**

Wardwizard Solutions India Private Limited was incorporated on March 14, 2016 under the provisions of the Companies Act, 2013 bearing the corporate identification number 'U74900GJ2016PTC086439', with its registered office situated at Shed No. C- 222, GIDC, Makarpura Industrial Estate, Vadodara - 390010, Gujarat, India

The Authorized Equity Share Capital of the Company is Rs. 3,02,35,00,000 (Rupees Three Hundred and Two Crore Thirty-Five Lakh Only) comprising of Rs. 2,35,00,000 (Two Crore Thirty-Five Lakhs) Equity Shares of face value of Rs. 10.00 /- (Rupees Ten Only) each and Rs. 3,00,00,00,000/- (Rupees Three Hundred Crore Only) divided into 30,00,00,000 (Thirty Crore) 9 % Non- Cumulative Non-convertible, Non-Participating Redeemable Preference Shares of Rs. 10/- (Rupees Ten) each.

The Issued, Subscribed and Paid-up Share Capital of the Company is Rs. 2,67,83,78,750/- (Rupees Two Hundred Sixty-Seven Crores Eighty-Three Lakhs Seventy-Eight Thousand Seven Hundred Fifty) comprising of Rs. 35,00,000 (Rupees Thirty-Five Lakhs Only) divided into 3,50,000 (Three Lakhs Fifty Thousand) Equity Shares of face value of Rs.10.00/- (Rupees Ten Only) each and Rs. 267,48,78,750 (Rupees Two Hundred Sixty-Seven Crore Forty-Eight Lakhs Seventy-Eight Thousand Seven Hundred Fifty Only) divided into 26,74,87,875 (Twenty-Six Crores Seventy-Four Lakhs Eighty-Seven Thousand Eight Hundred Seventy-Five) 9% Non-Cumulative Non-convertible, Non-Participating Redeemable preference shares of face value of Rs.10.00/- (Rupees Ten Only) each. The shares of the Company are not listed on any stock exchange.

The Company is in business of to carry manufacturing and trading a wide range of Electric Bike and Electric Bicycle i.e. Electric Mountain Bicycle, Rockfeller Model, Folding Mountain Electric Bicycle, Electric Bicycle for Children and Joy E Bike Advance Electric Bicycle. It is one of the promoters of Wardwizard Innovations & Mobility Limited

## The Shareholding Pattern of the Company is as under:

Name of the Shareholder	No. of Equity Shares held	% of the total capital	
Yatin Sanjay Gupte	3,45,000	98.57%	
Sanjay Mahadev Gupte	5,000	1.43%	
Total	3,50,000	100.00%	

### **Preference Shareholders**

Name of the Shareholder	No. of Preference Shares held	% of the total Preference capital
Indian Co-Operative Credit Society Limited	6,12,18,284	22.89%
Advance Integrated Medicines Solutions LLP	2,37,00,000	8.86%

D Y Captive Projects LLP	4,20,50,000	15.72%
Swapnatari Finserve Limited	10,83,19,591	40.50%
Pan Merchants Private Limited	3,22,00,000	12.04%
Total	26,74,87,875	100.00%

### The Board of Directors of the Company is as under:

Name of the Director	Designation		
Yatin Sanjay Gupte	Director		
Sanjay Mahadev Gupte	Director		

# Brief Financial Particulars for the last 3 years

(Rs. In Lakhs)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Issued and paid-up Equity Share Capital	35.00	35.00	35.00
Preference Share Capital	26,749.00	5000.00	5000.00
Reserves and Surplus (excluding revaluation	-2,680.16	435.27	188.69
reserves)			
Sales / Turnover/ Other Income	16,998.44	20,995.98	8,736.68
Profit / (Loss) after Tax	-3,115.43	246.58	146.93
Basic and Diluted EPS per share (in ₹)	-890.12	70.45	41.98
Net Asset Value Per Share (in ₹)	-75s5.76	134.36	63.91

### **Garuda Mart India Private Limitedss**

Garuda Mart India Private Limited was incorporated on on March 16, 2017 under the provisions of the Companies Act, 2013 bearing Corporate Identification Number 'U74999KA2017PTC101399', and having its registered office situated at Survey No. 183/1, Lake Side Road, Behind NCC Apartment, Mahadevapura, Outer Ring Road, Bangalore, Karnataka – 560 048. Its Authorised Capital is Rs.1,00,00,000.00/- (Rupees One Crores) comprising of 10,00,000 (Ten Lakhs) Equity Shares of face value of Rs.10.00/- (Rupees Ten Only) each. The Issue, Subscribed and paid-up Equity Share capital is Rs.51,00,000.00/- (Rupees Fifty-One Lakhs) divided into 5,10,000 (Five Lakhs Ten Thousand) Equity Shares of face value of Rs.10.00/- (Rupees Ten Only) each. The shares of the Company are not listed on any stock exchange.

The Company is in business of technology and health oriented consumer products providing high quality smart televisions, home appliances and electric vehicles. It comprises of VYOM brand of LED TV's, car purifiers, air purifiers, water purifiers and hydrogen water cup sourced from across the globe and now offers JOY E BIKE, the battery powered bicycle and it has recently launched NANU e-scooter. It is one of the promoters of Wardwizard Innovations & Mobility Limited

# The Shareholding Pattern of the Company is as under:

Name of the Shareholder	Number of Shares held	% of the total paid up capital	
Venkata Ramana Revuru	5,09,500	99.90%	
Yerrabommanahalli Naganna Kalavathi	500	0.10%	
Total	5,10,000	100.00%	

## The Board of Directors of the Company is as under:

Name of the Director	Designation
Venkata Ramana Revuru	Director
Babaiah Sake	Director
Lakshmi Devi Sake	Director

### Brief Financial Particulars for the last 3 years

(Rs. In Lakhs)

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Issued and paid-up Equity Share Capital	51.00	51.00	51.00
Preference Share Capital	0.00	0.00	0.00

Particulars	March 31, 2023	March 31, 2022	March 31, 2021
Reserves and Surplus (excluding revaluation	31.11	19.32	20.70
reserves)			
Total Income	1,503.49	1,201.38	873.28
Profit / (Loss) after Tax	7.47	6.82	13.60
Basic and Diluted EPS per share (in ₹)	1.47	1.34	2.67
Net Asset Value Per Share	16.1	13.79	14.06

### **Confirmations**

- 1. None of our Promoters or members of our Promoter Group have been declared as wilful defaulters by the RBI or any other governmental authority and there are no violations of securities laws committed by them in the past or are currently pending against them.
- 2. Our Promoters have not been declared as a Fugitive Economic Offender under Section 12 of the Fugitive Economic Offenders Act, 2018.
- 3. None of our Promoters or Promoter Group entities have been debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority. Our Promoters and members of the Promoter Group are not and have never been promoters, directors or person in control of any other company, which is debarred or prohibited from accessing or operating in capital markets under any order or direction passed by SEBI or any other regulatory or governmental authority.
- 4. Except as disclosed in the 'Outstanding Litigation and Material Developments Disciplinary action against our Company by SEBI or any stock exchange in the last five Fiscals' on page 139 of this Letter of Offer, there is no litigation or legal action pending or taken by any ministry, department of the Government or statutory authority during the last 5 (five) years preceding the date of the Issue against our Promoters.

# RELATED PARTY TRANSACTIONS

For details of the related party transactions, during the last three Fiscals, as per the requirements under the relevant accounting standards and as reported in the Restated Financial Information, see section titled "Restated Financial Information" at page 114 of this Letter of Offer.

### DIVIDEND POLICY

The declaration and payment of dividends will be recommended by the Board of Directors and approved by the Shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act. The dividend, if any, will depend on a number of factors, including but not limited, consolidated net operating profit after tax, working capital requirements, capital expenditure requirements, cash flow required to meet contingencies, outstanding borrowings, and applicable taxes payable by our Company. In addition, our ability to pay dividends may be impacted by a number of factors, including restrictive covenants under loan or financing arrangements of our Company is currently availing of or may enter into to finance our fund requirements for our business activities.

## Dividends paid on Equity Shares:

We have not paid any dividends for the last 3 years. For details in relation to the risk involved, see "Risk Factor No. 10 – "Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements." on page 23 of this Letter of Offer.

# SECTION V – FINANCIAL INFORMATION

# RESTATED FINANCIAL INFORMATION

S. No.	Details	Page Number
1.	Restated Audited Financial Statements as at and for the years ended	77
	March 31, 2023, March 31, 2022 and March 31, 2021.	
2.	Unaudited Limited Reviewed Financial Statements for the half year	116
	ended September 30, 2023	
3.	Accounting Ratios	121
4.	Statement of Capitalisation	122

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# Independent Auditors' Report on Restated Financial Information in connection with the Right Issue of MANGALAM INDUSTRIAL FINANCE LIMITED.

To,
The Board of Directors,
MANGALAM INDUSTRIAL FINANCE LIMITED.

### Dear Sirs,

- 1. We have examined the attached Restated Ind AS Financial Information of MANGALAM INDUSTRIAL FINANCE LIMITED, which comprise of the Restated statement of assets and liabilities as at 31st March, 2023, 31st March, 2022 and 31st March, 2021, the Restated statements of profit and loss (including other comprehensive income), the Restated statement of cash flows and the Restated statement of changes in equity for the years ended 31st March, 2023, 31st March, 2022 and 31st March, 2021, read together with summary statement of Significant accounting policies and notes thereto and other Restated Ind AS financial statement other explanatory information annexures (collectively the "Restated Financial Information"), prepared in accordance with Ind AS and other relevant provisions of the act and annexed to this report for the purpose of inclusion in the offer document prepared by the Company in connection with its proposed Rights Issue. The Restated Ind AS Financial Statements have been prepared for the purpose of inclusion in the Draft Letter of Offer and Letter of Offer (hereinafter referred to as "Offer Documents") prepared by the Company in connection with its proposed Rights Issue comprising of fresh issue of equity shares of face value of Rs. 1 each and prepared in terms of the requirements of:
  - a. Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Companies Act") as amended;
  - b. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "ICDR Regulations"); and
  - c. The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").
- 2. The company's board of directors is responsible for the preparation of the Restated Ind AS Financial Information for the purpose of inclusion in the Offer Documents to be filed with SEBI, BSE Limited and the Registrar of Companies, in connection with the proposed Rights Issue. The Restated Financial Information have been prepared by the management of the company on the basis of preparation and presentation mentioned in "Significant Accounting Policies" included in the Restated Financial Information. The responsibility of the board of directors of the company includes designing, implementing and maintaining adequate internal controls relevant to the preparation and presentation of the Restated Ind AS Financial Information. The board of directors is also responsible for identifying and ensuring that the Company complies with the Act, ICDR Regulations and the Guidance Note.
- 3. We have examined such Restated Financial Information taking into consideration:
  - a. The terms of reference and terms of our engagement agreed upon with you in connection with the proposed Right issue of Equity Shares of the Company;
  - b. The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c. Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and
  - d. The applicable requirements of the SEBI ICDR Regulations.

Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the proposed right issue.

- 4. These Restated Financial Information have been compiled by the management from the audited Ind AS financial statements of the Company as at and for the years ended March 31, 2023, 2022 and 2021, prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time and other accounting principles generally accepted in India which have been approved by the Board at their meetings held on May 25, 2023, May 30, 2022 & May 22, 2021 respectively.
- 5. For the purpose of our examination, we have relied on reports issued by us dated May 25, 2023, May 30, 2022; further, for the report issued on May 22, 2021 (for the financial year ended March 31, 2021) refer to para 12 hereunder, on the financial statements of the Company for the years ended March 31, 2023, 2022 and 2021, respectively, as referred in Paragraph 4 above.
- 6. Based on our examination and in accordance with the requirements of Section 26 of Part I of Chapter III of the Companies Act, the SEBI ICDR Regulations, the Guidance Note and terms of our engagement agreed with you, we report that:
  - a. The Restated Ind AS Restated statement of assets and liabilities of the Company as at 31st March, 2023, 31st March, 2022 and 31st March, 2021 examined by us, as set out in Annexure I of the Restated Financial Statement to this report.
  - b. The Restated Ind AS summary statement of profit and loss (including other comprehensive income) of the Company for each of the years ended 31st March, 2023, 31st March, 2022 and 31st March, 2021 examined by us, as set out in Annexure II of the Restated Financial Statement to this report, have been arrived at after making adjustments and regroupings /reclassifications as in our opinion, were appropriate.
  - c. The Restated Ind AS summary statement of Cash flows of the Company for each of the years ended 31st March, 2023, 31st March, 2022 and 31st March, 2021 examined by us, as set out in Annexure III of the Restated Financial Statement to this report, have been arrived at after making adjustments and regroupings /reclassifications as in our opinion, were appropriate.
  - d. The Restated Ind AS summary statement of changes in equity of the Company for each of the years ended 31st March, 2023, 31st March, 2022 and 31st March, 2021 examined by us, as set out in Annexure IV of the Restated Ind AS Financial Statement have been arrived at after making adjustments and regroupings/ reclassifications as in our opinion, were appropriate.
  - e. Based on the above and according to the information and explanations given to us, we further report that the Restated Financial Statements:
    - i. do not contain any adjustment due to change in the accounting policy, since there are no changes in accounting policies;
    - ii. do not contain any adjustment for the material amounts in the respective financial years to which they relate:
    - iii. do not contain any extraordinary items that need to be disclosed separately in the Restated Ind AS Financial Information in the respective financial years; and,
    - iv. do not contain any qualification as at and for the years ended 31st March, 2023, 31st March, 2022 and 31st March, 2021 which require adjustments.
- 7. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform And its and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.
- 8. The Restated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited standalone Ind AS financial statements mentioned in paragraph 4 above.
- 9. This report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.

- 10. The audit report on the restated Ind AS Financial Statements and the Ind AS Financial Statements issued by us is unmodified.
- 11. Based on our examination and according to the information and explanations given to us, we report that the Restated Financial Information:
  - a) have been prepared after incorporating adjustments, if any, for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the financial years ended March 31, 2022 and March 31, 2021 to reflect the same accounting treatment as per the accounting policies and grouping/ classifications followed as at and for the year ended March 31, 2023;
  - b) do not require any adjustment for modification as there is no modification in the underlying audit reports; and
  - c) have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.
- 12. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 13. Our report is intended solely for use of the Board of Directors for the purpose of preparation of restated financial information in connection with the proposed Issue. Our report should not be used, referred to, or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.
- 14. The Annual financial results for the year ended March 31, 2021 included in these financial results are based on the previously issued results of the Company prepared in accordance with Indian Accounting Standards (Ind AS) prescribed under section 133 of The Companies Act, 2013, and were audited by the predecessor Auditor, as per their Report Dated May 22, 2021, and they have expressed an unmodified opinion.

Our opinion is not modified in respect to the above.

For Mahesh Udhwani & Associates Chartered Accountants FRN:129738W

Mahesh Udhwani Partner M.N-047328 UDIN: 23047328BGUTAL3792

Place: Vadodara Date: 01/09/2023

	(₹in				(₹ in Lakhs)
Sr. No	Particulars	Note No.	As at 31.03.2023	As at 31.03.2022	As at 31.03.2021
	ASSETS				
	Financial Assets				
- ( /	Cash and cash equivalents	3	1,229.99	845.42	37.44
	Bank Balance other than (a) above		-	-	
	Derivative financial instruments		-	-	
(d)	Receivables				
	(I) Trade Receivables	4	3.05	-	
	(II) Other Receivables				
	Loans	5	1,594.83	1,278.71	1,646.16
- ' '	Investments	6	-	0.00	1,024.70
(g)	Other Financial assets (to be specified)	7	-	1,100.00	
(2)	Non-financial Assets				
(a)	Inventories		-	-	
(b)	Current tax assets (Net)	8	10.46	22.74	34.94
(c)	Deferred tax Assets (Net)	9	4.23	4.97	4.97
(d)	Investment Property		-	-	
(e)	Biological assets other than bearer plants		-	-	
(f)	Property, Plant and Equipment	10	19.06	0.04	0.04
	Capital work-in-progress		-	-	
(h)	Intangible assets under development		-	-	
- ()	Goodwill		-	-	
	Other Intangible assets		-	-	
(k)	Other non -financial assets (to be specified)	11	4.08	218.73	481.86
	Total Assets		2,865.71	3,470.61	3,230.10
	LIABILITIES AND EQUITY				
	LIABILITIES				
( )	Financial Liabilities				
- ( /	Derivative financial instruments		-	-	
(b)	Payables	12	-		
	(I) Trade Payables				
	(i) Total outstanding dues of micro enterprises and small enterprises			-	
	(ii) Total outstanding dues of creditors other than micro enterprises and small enterprises		_		
	(II) Other Payables		_	-	
	(i) Total outstanding dues of micro enterprises and small enterprises		7.59	5.50	
	(ii) Total outstanding dues of creditors other than micro enterprises and		1.39	3.30	
	small enterprises		4.67	1.17	
(c)	Debt Securities		-	-	
(d)	Borrowings (Other than Debt Securities)		-	-	
	Deposits		-	-	
(f)	Subordinated Liabilities		-	-	
(g)	Other financial liabilities(to be specified)	13	4.76	0.85	
(2)	Non-Financial Liabilities				
(a)	Current tax liabilities (Net)		-	-	
(b)	Provisions	14	12.66	123.60	24.83
(c)	Deferred tax liabilities (Net)	9	-	-	
(d)	Other non-financial liabilities(to be specified)	15	1.76	0.86	0.36
	EQUITY				
(a)	Equity Share capital	16	9,616.44	9,616.44	9,616.44
- ( )	Other Equity	17	(6,782.17)	(6,277.80)	(6,411.52
(-)	Total Liabilities and Equity		2,865.71	3,470.61	3,230.10
	Summary of significant accounting policies See accompanying notes forming part of the Financial Statements	01-35			

As per our Report of even date.

FOR Mahesh Udhwani & Associates

For and on Behalf of the Board of Directors

Chartered Accountants Firm Reg. No: 129738W Mangalam Industrial Finance Limited

Venkata Ramana Revuru CA. Mahesh Udhwani Managing Director

Mansi Jayendra Bhatt Non-Executive Independent Director

(Partner) (DIN: 02809108)

(DIN:10177722)

M. No.: 047328

UDIN: 23047328BGUTAL3792

Dated: 01-09-2023 Place: Vadodara

Akhtar Idrisbhai Khatri Chief Financial Officer AKIPK0730D

Sakina Lokhandwala Company Secretary AMAPL6733H

(₹ in Lakhs)

	(₹ in 1				
Sr. No	Particulars	Note No.	For the year ended 31.03.2023	For the year ended 31.03.2022	For the year ended 31.03.2021
	Revenue from operations	18			
(i)	Interest Income		131.25	110.04	204.52
	Dividend Income		-	0.68	
(iii)	Rental Income		-		
(iv)	Loan Processing & Documentation charges including amortization cost		0.72	4.64	-
	Net gain on fair value changes		-	-	-
(vi)	Net gain on derecognition of financial instruments under amortised cost category		-	-	-
(vii)	Sale of products(including Excise Duty)		-	-	
(viii)	Sale of services		-		1
(ix)	Others		•	1	ı
(I)	Total Revenue from operations		131.98	115.36	204.52
(II)	Other Income	19	1.15	1.58	0.75
(III)	Total Income (I+II)		133.12	116.94	205.28
	Expenses				
(i)	Finance Costs		-	-	-
(ii)	Fees and commission expense		-	-	1
(iii)	Net loss on fair value changes		-	-	93.62
(iv)	Net loss on derecognition of financial instruments under amortised cost category		-	-	-
(v)	Impairment Provisions (Loans)	20	524.34	138.38	-
(vi)	Employee Benefits Expenses	21	27.40	9.25	10.13
(vii)	Depreciation, amortization and impairment	10	1.58	-	-
(viii)	Others expenses	22	68.81	36.82	11.32
(IV)	Total Expenses (IV)		622.13	184.45	115.06
(V)	Profit / (loss) before exceptional items and tax (III - IV)		(489.01)	(67.51)	90.21
	Exceptional items		(407.01)	300.00	70.21
	Profit/(loss) before tax (V -VI)		(489.01)	232.49	90.21
(11)	Tax Expense:		(407.01)	232.4)	70.21
(VIII)	(1) Current Tax		11.20	98.77	23.46
(*111)	(2) Deferred Tax		0.73	-	-
(IX)	Profit / (loss) for the period from continuing operations(VII-VIII)		(500.94)	133.72	66.76
	Profit/(loss) from discontinued operations		(*****)		_
	Tax Expense of discontinued operations		-	-	
	Profit/(loss) from discontinued operations(After tax) (X-XI)		_	-	
	Profit/(loss) for the period (IX+XII)		(500.94)	133.72	66.76
(XIV)	Other Comprehensive Income				
	(i) Items that will not be reclassified to profit or loss (specify items and amounts)		_	-	(266.20
` '	(ii) Income tax relating to items that will not be reclassified to profit or loss		-	-	( 11 1,
	Subtotal (A)		-	-	(266.20)
(B)	(i) Items that will be reclassified to profit or loss (specify items and amounts)		-	-	( )
(-)	(ii) Income tax relating to items that will be reclassified to profit or loss		-	-	
	Subtotal (B)		-	-	
	Other Comprehensive Income (A + B)		-	-	(266.20)
(XV)	Total Comprehensive Income for the period (XIII+XIV) (Comprising Profit (Loss) and other Comprehensive Income for the period)		(500.94)	133.72	(199.45)
(XVI)	Earnings per equity share (for continuing operations)		(2.152.3)		( )
` '	Basic (Rs.)		(0.052)	0.014	0.007
	Diluted (Rs.)		(0.052)	0.014	0.007
(XVII)	Earnings per equity share (for discontinued operations)		(3.352)	2.01	2.007
\ ,,	Basic (Rs.)		-	-	
	Diluted (Rs.)		-	-	
(XVIII)	Earnings per equity share (for continuing and discontinued operations)				
( )	Basic (Rs.)		(0.052)	0.014	0.007
	Diluted (Rs.)		(0.052)	0.014	0.007
			, /		
	See accompanying notes to the financial statements	1-35			

As per our Report of even date. FOR Mahesh Udhwani & Associates Chartered Accountants Firm Reg. No: 129738W

For and on Behalf of the Board of Directors Mangalam Industrial Finance Limited

CA. Mahesh Udhwani

(Partner)
M. No.: 047328

UDIN: 23047328BGUTAL3792

Dated: 01-09-2023 Place: Vadodara Venkata Ramana Revuru Managing Director (DIN: 02809108) Mansi Jayendra Bhatt
Non-Executive Independent Director
(DIN:10177722)

Akhtar Idrisbhai Khatri Chief Financial Officer AKIPK0730D Sakina Lokhandwala Company Secretary AMAPL6733H

# Annexure III RESTATED STATEMENT OF CASH FLOWS

(₹ in Lakhs)

Sr. No	Particulars	Year Ended 31.03.2023	Year Ended 31.03.2022	Year Ended 31.03.2021
(A)	CASH FLOW FROM OPERATING ACTIVITIES			
	Profit Before Taxation	(489.01)	232.49	90.2
	Total Comprehensive Income for the period			
	Adjustment for:	-	-	-
	Tax Expenses	-	-	-
	Fixed Assets W/Off	-	-	-
	Depreciation	1.58	-	-
	Dividend Income	(0.90)	(0.61)	
	Profit on Sale of Investment	-	(300.00)	
	Impairment Provisions ( Loans)	524.34	138.38	(266.2
	Operating Profit before Working Capital Changes Adjustment for :-	36.01	70.25	(175.9
	Change in Other Financial Liabilities/Other Payable	3.91	0.85	(35.0
	Change In Trade Payable/Other Payable	5.59	6.67	
	Change in Other Non Financial Liabilities	0.90	0.50	
	Change in Trade Receivables/Other Asset	211.60	-	_
	Change in Other Financial Assets	1,100.00	(1,100.00)	
	Change in Loans and Advances	(840.46)	229.07	935.5
	Change in Current Tax Assets	(113.28)	12.20	8.2
	Cash Generated from Operations	404.27	(780.47)	732.0
	Less: Direct Taxes Paid	-	-	(23.4
	Cash Inflow(+)/Outflow(-) before Extra Ordinary Items	404.27	(780.47)	709.1
	Add(+)/Deduct(-) Prior Period Adjustments	-	-	
	Net Cash Inflow(+)/Outflow(-) in Operating Activities	404.27	(780.47)	709.1
<b>(B)</b>	CASH FLOW FROM INVESTING ACTIVITIES			
( )	Purchase of Investment	-	(475.30)	(219.8
	Sale of Investment	-	1,800.00	<u> </u>
	Other Non Financial Asset	-	263.13	(481.8
	Dividend Income	0.90	0.61	•
	Purchase of Fixed Asset	(20.60)	-	-
	Provision			22.5
	Net Cash Inflow(+)/Outflow(-) in Investing Activities	(19.70)	1,588.44	(679.1
(C)	CASH FLOW FROM FINANCING ACTIVITIES			
	Loan Taken	-	-	-
	Net Cash Inflow(+)/Outflow(-) in Financing Activities			
(D)	NET INCREASE IN CASH & CASH EQUIVALENTS (A+B+C)	384.57	807.97	30.0
<b>(E)</b>	OPENING CASH AND CASH EQUIVALENTS	845.42	37.44	7.4
<b>(F)</b>	CLOSING CASH AND CASH EQUIVALENTS	1,229.99	845.42	37.4

As per our Report of even date. FOR Mahesh Udhwani & Associates Chartered Accountants Firm Reg. No: 129738W For and on Behalf of the Board of Directors Mangalam Industrial Finance Limited

CA. Mahesh Udhwani

(Partner)

M. No.: 047328

UDIN: 23047328BGUTAL3792

Dated: 01-09-2023 Place: Vadodara Akhtar Idrisbhai Khatri Chief Financial Officer AKIPK0730D

Venkata Ramana Revuru

**Managing Director** 

(DIN: 02809108)

Sakina Lokhandwala Company Secretary AMAPL6733H

Mansi Jayendra Bhatt

Non-Executive Independent Director

(DIN:10177722)

#### Notes to Restated Financial Statement

### 1. CORPORATE INFORMATION

MANGALAM INDUSTRIAL FINANCE LIMITED (the "Company") was incorporated on February 8, 1983 is a public limited company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The Company is registered under section 45-IA of The Reserve Bank of India Act, 1934 to commence/carry on the business of a Non-Banking Financial Institution. The Company is registered with the Reserve Bank of India ("RBI") as Non-Deposit taking Non- Systemically Important (NBFC-ND-NSI), Investment and Credit Company ("ICC"). The registration details are as follows:

RBI	B.05.02961 /21.08.2001
Corporate Identity Number (CIN)	L65993WB1983PLC035815

### 2. BASIS OF PREPARATION AND SIGNIFICANT ACCOUNTING POLICIES

### i. Presentation of Restated financial statements

The Restated Financial Information comprise of the Restated Statement of Asset and Liabilities as at 31 March 2023, 31 March 2022 and 31 March 2021, Restated Statement of Profit and Loss (including other comprehensive income), Restated statement of Cash Flows and Restated Statement of Changes in Equity the years ended 31 March 2023, 31 March 2022 and 31 March 2021 and the Summary Statement of Significant Accounting Policies and other explanatory information (hereinafter referred to as 'Restated Financial Information').

## ii. Statement of compliance and Basis of preparation

The Restated Financial Information has been approved by the Board of Directors of MANGALAM INDUSTRIAL FINANCE LIMITED ("Company") and has been prepared in accordance with Ind AS and other relevant provisions of the act and annexed to this report for the purpose of inclusion in the offer document prepared by the Company in connection with its proposed Rights Issue. (referred to as the 'Issue'). The Restated Financial Information has been prepared by the management of Company to comply in all material respects with the requirements of:

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the 'Act') as amended from time to time;
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended to date ('SEBI ICDR Regulations'); and
- c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

The Restated Financial Information has been compiled by the management from audited financial statements of the Company as at and for the years ended 31 March 2023, 31 March 2022 and 31 March 2021 prepared in accordance with the Indian Accounting Standards (referred to as 'Ind AS') as prescribed under section 133 of the Act read with Companies (Indian Accounting Standards) Rules 2015, as amended, and other accounting principles generally accepted in India, which have been approved by the Board of Directors.

The accounting policies have been consistently applied by the Company in preparation of the Restated Financial Information and are consistent with those adopted in the preparation of financial statements for the year ended 31 March 2023. This Restated financial information does not reflect the effects of events that occurred subsequent to the respective dates of the board meeting held for the approval of the financial statements as at and for the years ended 31 March 2023, 31 March 2022 and 31 March 2021 as mentioned above.

The Restated Financial Information have been prepared so as to contain information / disclosures and incorporating adjustments set out below in accordance with the SEBI ICDR Regulations:

- Adjustments to the profits or losses of the earlier years and of the year in which the change in the
  accounting policy has taken place is recomputed to reflect what the profits or losses of those years
  would have been if a uniform accounting policy was followed in each of these years, if any;
- b) Adjustments for reclassification of the corresponding items of income, expenses, assets and liabilities, in order to bring them in line with the groupings as per the financial statements of the Group for the year ended 31 March 2023 and the requirements of the SEBI ICDR Regulations, if any; and
- c) The resultant impact of tax due to the aforesaid adjustments, if any.

All amounts included in the Restated Financial Information are reported in Indian Rupees (`), which is also the Group's functional currency, and all the values are rounded to the nearest Lakhs (INR 00,000), except otherwise indicated.

The Restated Financial Information have been prepared under the historical cost convention with the exception of certain financial assets and liabilities and share based payments which have been measured at fair value, on an accrual basis of accounting.

### iii. Measurement of fair values:

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique.

Items	Measurement Basis
Certain financial assets and liabilities	Fair value
Property, plant and equipment	Value in use under Ind AS 36

Fair value for measurement and/or disclosure purposes for certain items in these Restated financial statements is determined considering following methods: Fair value measurements under Ind AS are categorised into Level 1, 2, or 3 based on the degree to which the inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- a) Level 1: inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the Company can access at measurement date.
- b) Level 2: inputs are inputs, other than quoted prices included within level 1, that are observable for the asset or liability, either directly or indirectly; and
- c) Level 3: inputs are unobservable inputs for the valuation of assets or liabilities that the Company can access at measurement date. For details relating to valuation model and framework used for fair value measurement and disclosure of financial instrument refer to note 28.

# iv. Use of estimates and judgements

The preparation of Restated financial statements requires the management of the Company to make judgements, assumptions and estimates that affect the reported balances of assets and liabilities and disclosures relating to the contingent liabilities as at the date of the Restated financial statements and reported amounts of income and expenses for the reporting period. The application of accounting policies that require critical accounting estimates involving complex and subjective judgments and the use of assumptions in the Restated financial statements have been disclosed as applicable in the respective notes to accounts. Accounting estimates could change from period to period. Future results could differ from these estimates. Appropriate changes in estimates are made as the Management becomes aware of changes in circumstances surrounding the estimates. Changes in estimates are reflected in the Restated financial statements in the period in which changes are made and, if material, their effects are disclosed in the notes to the Restated financial statements.

# **Judgements:**

Information about judgements made in applying accounting policies that have a most significant effect on the amount recognised in the Restated financial statements is included following Notes:

- classification of financial assets: assessment of the business model within which the assets are held and assessment of whether the contractual terms of the financial asset are solely payments of principal and interest on the principal amount outstanding.

### Assumptions and estimation uncertainties

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment is included in the following Notes:

Note (10) - useful life of property, plant, equipment and intangibles.

Note (9) - recognition of deferred tax assets: availability of future taxable profit against which carry forward deferred tax asset can be setoff

Note (28) - determination of the fair value of financial instruments with significant unobservable inputs.

### v. Recognition of interest income

Interest consists of consideration for (i) the time value of money; (ii) for the credit risk associated with the principal amount outstanding; (iii) for other basic lending risks and costs; and (iv) profit margin. a) if fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets, then the difference is recognised in profit or loss on initial recognition (i.e. day 1 profit or loss); Interest income and expense are recognised using the effective interest method. The effective interest rate (EIR) is the rate that exactly discounts estimated future cash flows through the expected life of the financial instrument to the gross carrying amount of the financial asset or amortised cost of the financial liability.

The calculation of the EIR includes all fees paid or received that are incremental and directly attributable to the acquisition or issue of a financial asset or liability.

The interest income is calculated by applying the EIR to the gross carrying amount of noncredit impaired financial assets (i.e. at the amortised cost of the financial asset before adjusting for any expected credit loss allowance). For credit-impaired financial assets the interest income is calculated by applying the EIR to the amortised cost of the credit impaired financial assets (i.e. at the amortised cost of the financial asset after adjusting for any expected credit loss allowance (ECLs)). The Company assesses the collectability of the interest on credit impaired assets at each reporting date. Based on the outcome of such assessment, the interest income accrued on credit impaired financial assets are either accounted for as income or written off as per the write off policy of the Company.

The interest cost is calculated by applying the EIR to the amortised cost of the financial liability. The 'amortised cost' of a financial asset or financial liability is the amount at which the financial asset or financial liability is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount and, for financial assets, adjusted for any expected credit loss allowance. The 'gross carrying amount of a financial asset' is the amortised cost of a financial asset before adjusting for any expected credit loss allowance.

### vi. Dividend income

Dividend income is recognised when the Company's right to receive the payment is established, it is probable that the economic benefits associated with the dividend will flow to the Company and the amount of the dividend can be measured reliably.

### vii. Syndication, advisory & other fees

Syndication, advisory & other fees are recognized as income when the performance obligation as per the contract with customer is fulfilled and when the right to receive the payment against the services has been established.

### viii. Origination fees

Origination fees, which the Company has received/recovered at time of granting of a loan, is considered as a component for computation of the effective rate of interest (EIR) for the purpose of computing interest income, expect when it is not an integral part of loan.

## ix. Net gain/(loss) on Fair value changes

Any differences between the fair values of financial assets classified as fair value through the profit or loss, held by the Company on the balance sheet date is recognised as an unrealised gain or loss as a gain or expense respectively.

Similarly, any realised gain or loss on sale of financial instruments measured at FVTPL and debt instruments measured at FVOCI is recognised in net gain / loss on fair value changes.

## x. Recoveries of Financial assets written off

The company recognizes income on recoveries of financial assets written off on realization or when the right to receive the same without any uncertainties of recovery is established.

### xi. Leases

Leases are classified as operating lease where significant portion of risks and reward of ownership of assets acquired under lease is retained by the lessor. Leases of assets under which substantially all the risks and rewards of ownership are effectively retained by the lessee are classified as finance lease.

### Asset given on lease:

Assets given under finance lease are recognised as a receivable at an amount equal to the net investment in the lease. Lease rentals are apportioned between principal and interest on the internal rate of return. The principal amount received reduces the net investment in the lease and interest is recognised as revenue. Under operating leases (excluding amount for services such as insurance and maintenance), lease rentals are recognised on a straight-line basis over the lease term, except for increase in line with expected inflationary cost increases.

### Asset taken on lease:

The Company's assets taken on lease primarily consist of leases for properties.

As a lessee, the Company previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all the risks and rewards of ownership. Under Ind AS 116, the Company recognises right-of-use assets and lease liabilities for certain type of its leases.

The Company presents right-of-use assets and lease liabilities separately on the face of the Balance sheet. Lease payments (including interest) have been classified as financing cashflows.

The Company recognises a right-of-use asset and a lease liability at the lease commencement date. The cost of the right-of-use asset measured at inception shall comprise of the amount of the initial measurement of the lease liability adjusted for any lease payments made at or before the commencement date less any lease incentives received, plus any initial direct costs incurred and an estimate of costs to be incurred by the lessee in dismantling and removing the underlying asset or restoring the underlying asset or site on which it is located.

The right-of-use asset is subsequently measured at cost less any accumulated depreciation and accumulated impairment loss, if any, and adjusted for certain re-measurements of the lease liability.

The right-of-use assets is depreciated using the straight-line method from the commencement date over the shorter of lease term or useful life of right-of-use asset.

The estimated useful lives of right-of-use assets are determined on the same basis as those of property, plant and equipment. Right-of-use assets are tested for impairment whenever there is any indication that their carrying amounts may not be recoverable. Impairment loss, if any, is recognized in the statement of profit and loss.

When a right-of-use asset meets the definition of investment property, it is presented in investment property.

The Company measures the lease liability at the present value of the lease payments that are not paid at the commencement date of the lease. The lease payments are discounted using the interest rate implicit in the lease, if that rate can be readily determined. If that rate cannot be readily determined, the Company uses incremental borrowing rate.

The lease liability is subsequently increased by the interest cost on the lease liability and decreased by lease payment made. The carrying amount of lease liability is remeasured to reflect any reassessment or lease modifications or to reflect revised in-substance fixed lease payments. A change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not be exercised.

The Company has applied judgement to determine the lease term for some lease contracts in which it is a lessee that include renewal options. The assessment of whether the Company is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right of use assets recognised. The discounted rate is generally based on incremental borrowing rate specific to the lease being evaluated.

### xii. Finance Costs

The Company recognises interest expense on the borrowings as per EIR methodology which is calculated by considering any ancillary costs incurred and any premium payable on its maturity.

Interest expense includes origination costs that are initially recognised as part of the carrying value of the financial liability and amortized over the expected life using the EIR. It also include expenses related to borrowing which are not part of effective interest as not directly related to loan origination.

### xiii. Financial Instruments

Financial assets and financial liabilities are recognised in the Company's balance sheet on trade date when the Company becomes a party to the contractual provisions of the instrument. A loan is recorded upon remittance of the funds to the counterparty/obligor. Recognised financial assets and financial liabilities are initially measured at fair value. Transaction costs and revenues that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at Fair Value Through Profit and Loss ("FVTPL") are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs and revenues directly attributable to the acquisition of financial assets or financial liabilities at FVTPL are recognised immediately in the statement of profit or loss.

If the transaction price differs from fair value at initial recognition, the Company will account for such difference as follows:

- a) if fair value is evidenced by a quoted price in an active market for an identical asset or liability or based on a valuation technique that uses only data from observable markets, then the difference is recognised in profit or loss on initial recognition (i.e. day 1 profit or loss);
- b) in all other cases, the fair value will be adjusted to bring it in line with the transaction price (i.e. day 1 profit or loss will be deferred by including it in the initial carrying amount of the asset or liability). After initial recognition, the deferred gain or loss will be released to profit or loss on a rational basis, only to the extent that it arises from a change in a factor (including time) that market participants would take into account when pricing the asset or liability.

#### Financial assets

### Classification

On initial recognition, depending on the Company's business model for managing the financial assets and its contractual cash flow characteristics, a financial asset is classified as measured at:

- 1) amortised cost;
- 2) fair value through other comprehensive income (FVTOCI); or
- 3) fair value through profit and loss (FVTPL).

### Initial recognition and measurement

A financial asset is recognised on trade date initially at cost of acquisition net of transaction cost and income that is attributable to the acquisition of the financial asset. Cost equates the fair value on acquisition. A financial asset measured at amortised cost and a financial asset measured at fair value through other comprehensive income is presented at gross carrying value in the Restated Financial Statements. Unamortised transaction cost and incomes and impairment allowance on financial asset is shown separately under the heading "Other non-financial asset", "Other non-financial liability" and "Provisions" respectively.

### Assessment of Business model

An assessment of the applicable business model for managing financial assets is fundamental to the classification of a financial asset. The Company determines the business models at a level that reflects how financial assets are managed together to achieve a particular business objective. The Company's business model does not depend on management's intentions for an individual instrument, therefore the business model assessment is performed at a higher level of aggregation rather than on an instrument-by instrument basis. The Company could have more than one business model for managing its financial instruments which reflect how the Company manages its financial assets in order to generate cash flows. The Company's business models determine whether cashflows will result from collecting contractual cash flows, selling financial assets or both. The Company considers all relevant information available when making the business model assessment. The Company takes into account all relevant evidence available such as:

- 1) how the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel and board of directors;
- 2) the risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way in which those risks are managed; and
- 3) how managers of the business are compensated (e.g. whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected).
- 4) At initial recognition of a financial asset, the Company determines whether newly recognised financial assets are part of an existing business model or whether they reflect the commencement of a new business model. The Company reassesses its business models at each reporting period to determine whether the business model/(s) have changed since the preceding period. For the current and prior reporting period the Company has not identified a change in its business model.

Based on the assessment of the business models, the Company has identified the three following choices of classification of financial assets:

- a) Financial assets that are held within a business model whose objective is to collect the contractual cash flows ("Asset held to collect contractual cash-flows"), and that have contractual cash flows that are solely payments of principal and interest on then principal amount outstanding (SPPI), are measured at amortised cost;
- b) Financial assets that are held within a business model whose objective is both to collect the contractual cash flows and to sell the assets, ("Contractual cash flows of Asset collected through hold and sell model") and that have contractual cash flows that are SPPI, are subsequently measured at FVTOCI.
- c) All other financial assets (e.g. managed on a fair value basis, or held for sale
   investments are subsequently measured at FVTPL.

#### Financial asset at amortised cost

Amortised cost of financial asset is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. For the purpose of testing SPPI, principal is the fair value of the financial asset at initial recognition. That principal amount may change over the life of the financial asset (e.g. if there are repayments of principal). Contractual cash flows that do not introduce exposure to risks or volatility in the contractual cash flows on account of changes such as equity prices or commodity prices and are related to a basic lending arrangement, do give rise to SPPI. An originated or an acquired financial asset can be a basic lending arrangement irrespective of whether it is a loan in its legal form. The EIR amortisation is included in finance income in the profit and loss statement. The losses arising from impairment are recognised in the profit and loss statement

### Financial asset at Fair Value through Other Comprehensive Income (FVTOCI)

### Loans & Advances:

After initial measurement, basis assessment of the business model as "Contractual cash flows of asset collected through hold and sell model and SPPI", & equity instruments such financial assets are classified to be measured at FVTOCI. Contractual cash flows that do introduce exposure to risks or volatility in the contractual cash flows due to changes such as equity prices or commodity prices and are unrelated to a basic lending arrangement, do not give rise to SPPI. The EIR amortisation is included in finance income in the profit and loss statement. The losses arising from impairment are recognised in the profit and loss statement. The carrying value of the financial asset is fair valued by discounting the contractual cash flows over contractual tenure basis the internal rate of return of a new similar asset originated in the month of reporting and such unrealised gain/loss is recorded in other comprehensive income (OCI). Where such a similar product is not originated in the month of reporting, the closest product origination is used as a proxy. Upon sale of the financial asset, actual gain/loss realised is recorded in the profit and loss statement and the unrealised gain/loss recorded in OCI are recycled to the statement of profit and loss.

### **Investments in equity instruments:**

At initial recognition an entity at its sole option may irrevocably designate an investment in an equity instrument as FVOCI, unless the asset is:

- Held for trading, or
- Contingent consideration in a business combination.

Dividends are recognized when the entity's right to receive payment is established, it is probable the economic benefits will flow to the entity and the amount can be measured reliably. Dividends are recognized in profit and loss unless they clearly represent recovery of a part of the cost of the investment, in which case they are included in OCI. Changes in fair value are recognized in OCI and are never recycled to profit and loss, even if the asset is sold or impaired.

# Financial asset at fair value through profit and loss (FVTPL)

Financial asset, which does not meet the criteria for categorization at amortized cost or FVTOCI, is classified as FVTPL. In addition, the Company may elect to classify a financial asset, which otherwise meets amortized cost or FVTOCI criteria, as FVTPL. However, such election is allowed only if doing so reduces or eliminates a measurement or recognition inconsistency (referred to as 'accounting mismatch'). Financial assets included within the FVTPL category are measured at fair value with all changes recognized in the statement of profit and loss.

# Investment in security receipt, mutual fund, non-cumulative redeemable preference shares and cumulative compulsorily convertible preference shares

Investment in security receipt, mutual fund, non-cumulative redeemable preference shares and cumulative compulsorily convertible preference shares are classified as FVTPL and measured at fair value with all changes recognised in the statement of profit and loss. Upon initial recognition, the Company, on an instrument-by-instrument basis, may elect to classify equity instruments other than held for trading either as FVTOCI or FVTPL. Such election is subsequently irrevocable. If FVTOCI is elected, all fair value

changes on the instrument, excluding dividends, are recognized in OCI. There is no recycling of the gains or losses from OCI to the statement of profit and loss, even upon sale of investment. However, the Company may transfer the cumulative gain or loss within other equity upon realisation.

## Reclassifications within classes of financial assets

A change in the business model would lead to a prospective re-classification of the financial asset and accordingly the measurement principles applicable to the new classification will be applied. During the current financial year and previous accounting period there was no change in the business model under which the Company holds financial assets and therefore no reclassifications were made.

## **Impairment of Financial Assets:**

The Company is required to recognise Expected Credit Losses (ECLs) based on forward looking information for all financial assets at amortised cost, lease receivables, debt financial assets at fair value through other comprehensive income, loan commitments and financial guarantee contracts. No impairment loss is applicable on equity investments.

At the reporting date, an allowance (or provision for loan commitments and financial guarantees) is required on stage 1 assets at 12 month ECLs. If the credit risk has significantly increased since initial recognition (Stage 1), an allowance (or provision) should be recognised for the lifetime ECLs for financial instruments for which the credit risk has increased significantly since initial recognition (Stage 2) or which are credit impaired (Stage 3)

The Company applies a three-stage approach to measure ECL on financial assets accounted for at amortised cost and FVOCI. Assets migrate through the following three stages based on the change in credit quality since initial recognition.

#### **Undrawn loan commitments**

Undrawn loan commitments are commitments under which, over the duration of the commitment, the Company is required to provide a loan with pre-specified terms to the customer. Undrawn loan commitments are in the scope of the ECL requirements.

# Financial guarantee contract:

A financial guarantee contract requires the Company to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Company are initially measured at their fair values and, if not designated as at FVTPL and not arising from a transfer of a financial asset, are subsequently measured at the higher of:

- the amount of the loss allowance determined in accordance with Ind AS 109; and
- the amount initially recognised less, where appropriate, cumulative amount of income recognised in accordance with the Company's revenue recognition policies.

The company has not designated any financial guarantee contracts as FVTPL.

Company's ECL for financial guarantee is estimated based on the present value of the expected payments to reimburse the holder for a credit loss that it incurs. The shortfalls are discounted by the interest rate relevant to the exposure.

## **The Measurement of ECLs**

The mechanics of the ECL calculations are outlined below and the key elements are as follows:

Exposure-At-Default (EAD): The Exposure at Default is the amount the Company is entitled to receive as on reporting date including repayments due for principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities.

Probability of Default (PD): The Probability of Default is an estimate of the likelihood of default of the exposure over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.

Loss Given Default (LGD): The Loss Given Default is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral.

The ECL allowance is applied on the financial instruments depending upon the classification of the financial instruments as per the credit risk involved. ECL allowance is computed on the below mentioned basis:

12-month ECL: 12-month ECL is the portion of Lifetime ECL that represents the ECL that results from default events on a financial instrument that are possible within the 12 months after the reporting date. 12-month ECL is applied on stage 1 assets.

Lifetime ECL: Lifetime ECL for credit losses expected to arise over the life of the asset in cases of credit impaired loans and in case of financial instruments where there has been significant increase in credit risk since origination. Lifetime ECL is the expected credit loss resulting from all possible default events over the expected life of a financial instrument. Lifetime ECL is applied on stage 2 and stage 3 assets.

The Company computes the ECL allowance either on individual basis or on collective basis, depending on the nature of the underlying portfolio of financial instruments.

For Financial assets as required under applicable RBI Directions for its credit portfolio/Loans are impaired as per the directions (Non-Systemically Important Non Deposit taking Company (Reserve Bank) Directions, 2016). The Company has grouped its loan portfolio into corporate loans, SME loans and Commercial vehicle loans.

### **Impairment of Trade receivables**

Impairment allowance on trade receivables is made on the basis of lifetime credit loss method, in addition to specific provisions considering the uncertainty of recoverability of certain receivables.

# Write-off

Impaired loans and receivables are written off, against the related allowance for loan impairment on completion of the Company's internal processes and when the Company concludes that there is no longer any realistic prospect of recovery of part or all the loan. For loans that are individually assessed for impairment, the timing of write off is determined on a case by case basis. A write-off constitutes a derecognition event. The Company has a right to apply enforcement activities to recover such written off financial assets. Subsequent recoveries of amounts previously written off are credited to the statement of profit and loss.

# Modification and De-recognition of financial assets

# **Modification of financial assets**

A modification of a financial asset occurs when the contractual terms governing the cash flows of a financial asset are renegotiated or otherwise modified between initial recognition and maturity of the financial asset. A modification affects the amount and/or timing of the contractual cash flows either immediately or at a future date. The Company renegotiates loans to customers in financial difficulty to maximise collection and minimise the risk of default. A to pay under the original contractual terms, there is a high risk of default or default has already happened and the borrower is expected to be able to meet the revised terms. The revised terms in most of the cases include an extension of the maturity of the loan, changes to the timing of the cash flows of the loan (principal and interest repayment), reduction in the

amount of cash flows due (principal and interest forgiveness). Such accounts are classified as Stage 3 immediately upon such modification in the terms of the contract.

Not all changes in terms of loans are considered as renegotiation and changes in terms of a class of obligors that are not overdue is not considered as a renegotiation and is not subjected to deterioration in staging.

# De-recognition of financial assets

A financial asset or a part of financial asset is derecognised when the rights to receive cash flows from the financial asset have expired. The Company also derecognises the financial asset if it has both transferred the financial asset and the transfer qualifies for derecognition.

The Company has transferred the financial asset if, and only if, either:

- The Company has transferred its contractual rights to receive cash flows from the financial asset;
   or
- It retains the rights to the cash flows, but has assumed an obligation to pay the received cash flows.

A transfer only qualifies for derecognition if either:

- The Company has transferred substantially all the risks and rewards of the asset; or
- The Company has neither transferred nor retained substantially all the Risks and rewards of the asset, but has transferred control of the asset.

The Company considers control to be transferred if and only if, the transferee has the practical ability to sell the asset in its entirety to an unrelated third party and is able to exercise that ability unilaterally and without imposing additional restrictions on the transfer.

When the Company has neither transferred nor retained substantially all the risks and rewards and has retained control of the asset, the asset continues to be recognised only to the extent of the Company's continuing involvement, in which case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

# Off-setting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the Balance Sheet when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously backed by past practice.

# Financial Liabilities & Equity

Classification as debt or equity

Financial liabilities and equity instruments issued are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

### **Equity Instruments**

An Equity Instrument is any contract that evidences a residual interest in the assets of the Company after deducting all of its liabilities. Repurchase of the Company's own equity instruments is recognised and deducted directly in equity. No gain or loss is recognised in the statement of Profit and Loss on the purchase, sale, issue or cancellation of the Company's own equity instruments.

### **Financial Liabilities**

The Company classifies all financial liabilities as subsequently measured at amortised cost, except for financial liabilities at fair value through profit or loss. Such liabilities, including derivatives that are liabilities, shall be subsequently measured at fair value.

### Financial liabilities at FVTPL

Financial liabilities at FVTPL include financial liabilities held for trading and financial liabilities designated upon initial recognition as at FVTPL. Financial liabilities are classified as held for trading, if they are incurred for the purpose of repurchasing in the near term. This category also includes derivative financial instruments that are not designated as hedging instruments in hedge relationships as defined by Ind AS 109 - "Financial Instruments".

## Financial liabilities measured at amortised cost

After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the EIR method except for those designated in an effective hedging relationship.

Amortised cost is calculated by taking into account any discount or premium and fee or costs that are an integral part of the EIR. The EIR amortisation is included in finance costs in the statement of Profit and Loss. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in profit or loss over the period of the borrowings using the EIR method.

Derecognition of financial Liabilities in following circumstances:

A financial liability is derecognised when the obligation under the liability is discharged, cancelled or expires. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference between the carrying value of the original financial liability and the consideration paid is recognised in profit or loss.

### xiv. Cash and cash equivalents

Cash, Cash equivalents and bank balances include fixed deposits (with an original maturity of three months or less from the date of placement), margin money deposits, and earmarked balances with banks which are carried at amortised cost. Short term and liquid investments which are not subject to more than insignificant risk of change in value, are included as part of cash and cash equivalents.

# xv. Property plant and equipment (PPE)

### PPE

# Recognition and measurement

Property, Plant and Equipment (PPE) are stated at cost less accumulated depreciation and impairment losses, if any. Estimated cost of dismantling and removing the item and restoring the site on which its located does not arise for owned assets. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Borrowing costs relating to acquisition of assets which takes substantial period of time to get ready for its intended use are also included to the extent they relate to the year till such assets are ready to be put to use. Any trade discounts and rebates are deducted in arriving at the purchase price. Gains or losses arising from derecognition of such assets are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the Statement of Profit and Loss when the asset is derecognized.

### Subsequent expenditure

Subsequent costs are included in the assets carrying amount or recognized as a separate asset, as appropriate only if it is probable that the future economic benefits associated with the item will flow to the Company and that the cost of the item can be reliably measured. The carrying amount of any component accounted for as a separate asset is derecognized when replaced. All other repair and maintenance are charged to the Statement of Profit and Loss during the reporting period in which they are incurred.

# **Depreciation**

Depreciation commences when the assets are ready for their intended use. It is recognised to write down the cost of assets less their residual values over their useful lives, using the straight-line method basis. The estimated useful lives, residual values and depreciation method are reviewed at the end of each reporting period, with the effect of any changes in estimate accounted for on a prospective basis.

The Company has adopted the useful life as specified in Schedule II to the Companies Act, 2013.

Depreciation on assets purchased / sold during the period is recognised on a pro-rata basis to the Statement of Profit and Loss till the date of sale.

Purchased software / licenses are amortised over the estimated useful life during which the benefits are expected to accrue. The method of amortisation and useful life are reviewed at the end of each accounting year with the effect of any changes in the estimate being accounted for on a prospective basis. Amortisation on impaired assets is provided by adjusting the amortisation charge in the remaining periods so as to allocate the asset's revised carrying amount over its remaining useful life.

# Intangible assets

# a) Recognition and Measurement

An intangible asset is recognised only when its cost can be measured reliably and it is probable that the expected future economic benefits that are attributable to it will flow to the Company. Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less accumulated amortisation. Expenses on software support and maintenance are charged to the Statement of Profit and Loss during the year inwhich such costs are incurred. The cost of intangible assets acquired in a business combination is their fair value as at the date of acquisition.

### b) Intangible assets under development

Intangible assets not ready for the intended use on the date of Balance Sheet are disclosed as "Intangible assets under development".

### c) Amortisation

Intangible assets are amortised using the straight line method over a period of 10 years, which is the management's estimate of its useful life. The amortisation period and the amortisation method are reviewed at least as at each financial year end. If the expected useful life of the asset is significantly different from previous estimates, the amortisation period is changed accordingly. Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the net disposal proceeds and the carrying amount of the asset and recognised as income or expense in the Statement of Profit and Loss.

# Capital work-in-progress

PPE not ready for the intended use on the date of the Balance Sheet are disclosed as "capital work-in-progress" and carried at cost, comprising direct cost, related incidental expenses and attributable interest.

## **Investment Property**

Properties held to earn rentals and/or capital appreciation are classified as Investment properties and are reported at cost, including transaction costs. Subsequent to initial recognition it's measured at cost less accumulated depreciation and accumulated impairment losses, if any. When the use of an existing property changes from owner -occupied to investment property, the property is reclassified as investment property at its carrying amount on the date of reclassification.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on the de-recognition of property is recognised in the Statement of Profit and Loss in the same period.

# Impairment of Assets

At the end of each reporting period, the Company reviews the carrying amounts of its tangible, intangible assets & Investment property to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher of fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in the statement of Profit and Loss.

When an impairment loss subsequently reverses, the carrying amount of the asset (or a cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (or cash generating unit) in prior years. A reversal of an impairment loss is recognised immediately in the statement of Profit and Loss.

# De-recognition of property, plant and equipment and intangible asset

An item of property, plant, and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of PPE is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in the Statement of Profit and Loss. An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from de-recognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in the Statement of Profit and Loss.

# Right of Use

Under Ind AS 116, the company recognises right-of-use assets and lease liabilities for certain types of leases

The Company presents right-of-use assets and lease liabilities separately on the face of the Balance sheet. The Company recognises a right-of-use asset & a lease liability at the leases commence date. The right-of-use assets is initially measured at cost and subsequently at cost less any accumulated depreciation and accumulated impairment loss, if any, and adjusted for certain re-measurement of the lease liability. When a right-of-use asset meets the definition of Investment property, it is presented in investment property. The right-of-use asset is initially measured at cost and subsequently measured at fair value, in accordance with the Company's accounting policies.

## xvi. Non-Current Assets held for sale

Non-current assets are classified as held for sale if their carrying amount is intended to be recovered principally through a sale (rather than through continuing use) when the asset is available for immediate sale in its present condition subject only to terms that are usual and customary for sale of such asset and the sale is highly probable and is expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell.

Once classified as Held for sale, the assets are no longer amortised or depreciated.

# xvii. Retirement and other employee benefits

### **Defined Contribution Plans**

Contribution as per the Employees Provident Funds and Miscellaneous Provisions Act, 1952 towards Provident Fund and Pension Fund is not applicable to the company. Hence no provision made for this and other employee benefits.

## **Defined Benefit Plans:**

Gratuity in respect of all the employees are accounted for on cash basis.

## **Short-term employee benefits:**

A liability is recognised for benefits accruing to employees in respect of salaries in the period in which related service is rendered.

Liabilities recognised in respect of short-term employee benefits are measured at the undiscounted amount of the benefits expected to be paid in exchange for the related service.

### xviii. Provisions, Contingent Liabilities and Contingent Assets

### **Provisions**

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end ..of the reporting period, taking into account the risks and uncertainties surrounding the obligation. If the effect of the time value of money is material, provisions are discounted using a current pre-tax rate that reflects, when appropriate, the risks specific to the liability. When discounting is used, the increase in the provision due to the passage of time is recognised as a finance cost.

A provision for onerous contracts is recognised when the expected benefits to be derived by the Company from a contract are lower than the unavoidable cost of meeting its obligations under the contract. The provision is measured at the present value of the lower of the expected cost of terminating the contract and the expected net cost of continuing with the contract.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

In case of litigations, provision is recognised once it has been established that the Company has a present obligation based on information available up to the date on which the Company's Restated financial statements are finalised and may in some cases entail seeking expert advice in making the determination on whether there is a present obligation.

# **Contingent Liabilities**

Contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. Company does not recognised contingent liability but discloses its existence in the Restated financial statements.

# **Contingent Assets**

Contingent assets are not recognised in the Restated financial statements, but are disclosed where an inflow of economic benefits is probable.

#### xix. Commitments

Commitments are future liabilities for contractual expenditure, classified and disclosed as follows:

- a) estimated amount of contracts remaining to be executed on capital account and not provided for;
- b) uncalled liability on shares and other investments partly paid;
- c) funding related commitment to subsidiaries / associate;
- d) other non-cancellable commitments, if any, to the extent they are considered material and relevant in the opinion of management.
- e) other commitments related to sales/procurements made in the normal course of business are not disclosed to avoid excessive details.

### xx. Taxation

Income tax expense comprises current and deferred taxes. Income tax expense is recognized in the Statement of Profit and Loss, other comprehensive income, or directly in equity when they relate to items that are recognized in the respective line items.

### **Current tax**

Current tax assets and liabilities for the current and prior years are measured at the amount expected to be recovered from, or paid to, the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted, or substantively enacted, by the reporting date in the countries where the Company operates and generates taxable income.

Current income tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Current tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity. Management periodically evaluates positions taken in the tax returns with respect to situations in which applicable tax regulations are subject to interpretation and establishes provisions where appropriate.

### Deferred tax

Deferred tax is provided on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses. Deferred tax assets are recognised to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised, except:

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax relating to items recognised outside profit or loss is recognised outside profit or loss (either in other comprehensive income or in equity). Deferred tax items are recognised in correlation to the underlying transaction either in OCI or directly in equity.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

### xxi. Statement of Cash Flows

Statement of Cash Flows is prepared segregating the cash flows into operating, investing, and financing activities. Cash flow from operating activities is reported using an indirect method adjusting the net profit for the effects of:

- a) Change during the period in operating receivables and payables transactions of a non-cash nature;
- b) non-cash items such as depreciation, impairment, deferred taxes, unrealised foreign currency gains and losses, and undistributed profits of associates and joint ventures; and
- c) all other items for which the cash effects are investing or financing cash flows.

### xxii. Segment Reporting

The Company is predominantly engaged in a single reportable segment of 'Investment and Credit Company (ICC) as per Ind AS 108 - Segment Reporting.

## xxiii. Earnings per Share ('EPS')

The Company reports basic and diluted earnings per share in accordance with Ind AS 33 on Earnings per share. Basic EPS is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless they have been issued at a later date. In computing the dilutive earnings per share, only potential equity shares that are dilutive and that either reduces the earnings per share or increases loss per share are included.

# xxiv. Recent accounting pronouncements

The Ministry of Corporate Affairs (MCA) on 31st March 2023 through Companies (Indian Accounting Standards) Amendment Rules, 2023 has notified the following amendments to IND AS which are applicable for the annual periods beginning on or after 1st April, 2023.

a) IND AS 1 - Presentation of Restated Financial Statements - This amendment requires the Company to disclose its material accounting policies rather than their significant accounting policies.

The Company will carry out a detailed review of accounting policies to determine material accounting policy information to be disclosed going forward.

The Company does not expect this amendment to have any material impact in its Restated financial statements.

b) IND AS 8 - Accounting Policies, Changes in Accounting Estimates and Errors –This amendment has changed the definition of a "change in accounting estimates" to a definition of "accounting estimates". The amendment clarifies how companies should distinguish changes in accounting policies from changes in accounting estimates.

The Company does not expect this amendment to have any material impact in its Restated financial statements.

c) IND AS 12 - Income Taxes - This amendment has done away with the recognition exemption on initial recognition of assets and liabilities that give rise to equal and offsetting temporary differences.

The Company does not expect this amendment to have any material impact in its Restated financial statements.

Annexure IV FY 2022-23 A Equity Share Capital

Current year

				(₹ in Lakhs)
Balance at the beginning of the current reporting period	Changes in Equity Share Capital due to prior period errors	Restated balance at the beginning of the current reporting period	Changes in equity share capital during the current year	Balance at the end of the current reporting period
9616.44		9616.44		9616.44

Previous year

				(₹ in Lakhs)
Balance at the beginning of the current reporting period	Changes in Equity Share Capital due to prior period errors	Restated balance at the beginning of the current reporting period	Changes in equity share capital during the current year	Balance at the end of the current reporting period
9616.44	-	9616.44		9616.44

#### B Other Equity

FY 2022-23

														(₹ in Lakhs)
					Reserves and Surplus	,								
	Share application money pending allotment	n Equity component of compound financial instruments	Capital Reserve	Reserve Fund	Special Reserve (Pursuant to Section 45IC of The Reserve Bank of India Act, 1934)	Retained Earnings		Equity Instruments through Other Comprehensive Income	Effective portion of Cash Flow Hedges	Revaluation Surplus	Exchange differences on translating the financial statements of a foreign operation	Fair Valuation of Equity Investments	Money received against share warrants	Total
Balance at the beginning of the current reporting period		-	3.71	1.09	33.05	-231.10	10.50	-	-	-	-	-6095.05	-	-6277.8
Changes in accounting policy/prior period errors	-	-	-	-	-	-	-	-	-	-	-	-	- 1	-
Restated balance at the beginning of the current reporting period	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Comprehensive Income for the current year	=	-	3.71	1.09	33.05	-231.10	10.50	-	-	-	-	-6095.05		-6277.8
Dividends	-	-	-	-	-		-	-	-	-	-	-	-	-
Transfer to retained earnings Profit of the year	=	-	-	-	=	-504.37	ē	ē	-	=	-	-		-504.3
Amount Received		-	-	-	-	-	-	-	-	-	-	-		-
Transfer to Special Reserve		-	-	-	=	-	ē	÷	-	-	-	÷	·	e
Transfer to Share Capital		-	-	-	-	-	=	-	-	-	-	-		-
Balance at the end of the current reporting period	_	_	3.71	1.09	33.05	-735.46	10.50	_		_		-6095,05		-6782.1

#### FY 2021-22

#### A Equity Share Capital

Balance at the beginning of the current reporting period the prior period errors the prior period errors the current reporting period the current reporting perio

Previous year

Balance at the beginning of the current reporting period to prior period to pr 9616.44

#### B Other Equity

					Reserves and Surplus	,					Exchange			
	Share application money pending allotment	Equity component of compound financial instruments	Capital Reserve	Reserve Fund	Special Reserve (Pursuant to Section 45IC of The Reserve Bank of India Act, 1934)	Retained Earnings	Amalgamation Reserve	Equity Instruments through Other Comprehensive Income	Effective portion of Cash Flow Hedges	Revaluation Surplus	differences on translating the financial statements of a foreign operation	Fair Valuation of Equity Investments	Money received against share warrants	Total
Balance at the beginning of the current reporting period		-	3.71	1.09	33.05	-364.82	10.50	-	-	-	-	-6095.05		-6411.
Changes in accounting policy/prior period errors	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Restated balance at the beginning of the current reporting period	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Comprehensive Income for the current year	-	-	3.71	1.09	33.05	-364.82	10.50	-	-		-	-6095.05	-	-6411.5
Dividends	-	-	-	=	-		-	-	-	-	-	-	-	-
Transfer to retained earnings Profit of the year	-	-	-	-	1	133.72	1	-	-	1	-	-	-	133.7
Addition during the year	-	-	-	-	1	-	i	-	-	1	-	0.00		0.0
Transfer to Special Reserve	-	-	-	1	0.00	0.00	-	-	-	-	-	-	=	-
Transfer from Retained Earnings	-	-	-	-	-	0.00	-	-	-	-	-	0.00	-	-
Contingent Provision for Standard Assets	-	-	-	-	-	.00								.0
Balance at the end of the current reporting period	_	-	3.71	1.09	33.05	-231.10	10.50	_	-	1	_	-6095,05	_	-6277.8

#### FY 2020-21

#### A Equity Share Capital

Current year

	urrent year				(₹ in Lakhs)
Г	Balance at the beginning of the current reporting period	Changes in Equity Share Capital due to prior period errors	Restated balance at the beginning of the current reporting period	Changes in equity share capital during the current year	Balance at the end of the current reporting period
E	9616.44		9616.44	=	9616.44

Previous year

				(₹ in Lakhs)	
Balance at the beginning of the	Changes in Equity Share Capital due	Restated balance at the beginning of	Changes in equity share capital during	Balance at the end of the current	
current reporting period	to prior period errors	the current reporting period	the current year	reporting period	
9616.44		9616.44		9616.44	

#### B Other Equity

														(₹ in Lakhs)
					Reserves and Surplus	\$					Exchange			
	Share application money pending allotment	Equity component of compound financial instruments	Capital Reserve	Reserve Fund	Special Reserve (Pursuant to Section 45IC of The Reserve Bank of India Act, 1934)	Retained Earnings	Amalgamation	Equity Instruments through Other Comprehensive Income	Effective portion of Cash Flow Hedges	Revaluation Surplus	differences on translating the financial statements of a foreign operation	Fair Valuation of Equity Investments	Money received against share warrants	Total
Balance at the beginning of the current reporting period		-	3.71	1.09	19.70	-38.22	10.50	-	-	-	-	-6211.19	-	-6214.41
Changes in accounting policy/prior period errors	-	-	-	-	-	-	-	-	-	-	=	-	-	-
Restated balance at the beginning of the current reporting period	-	-	-	-	-	-	-	-	-	=	-	-	-	-
Total Comprehensive Income for the current year	-	-	3.71	1.09	19.70	-38.22	10.50	-	-	=	-	-6211.19	-	-6214.41
Dividends	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Transfer to retained earnings Profit of the year	-	-	-	-	-	66.76	-	-	-	-	-	-	-	66.76
Addition during the year	-	-	-	i	-		1	-	-	-	-	-266.20		-266.20
Transfer to Special Reserve	-	-	-		13.35	-13.35	÷	-	-	-	-	-	-	
Transfer from Retained Earnings	-	-	-	i	-	-382.34	1	-	-	-	-	382.34	-	-
Contingent Provision for Standard Assets	-	-	-	i	-	2.34								2.34
Balance at the end of the current reporting period	_		3.71	1.09	33.05	-364.82	10.50	_	-	_	_	-6095.05	-	-6411.52

As per our Report of even date. FOR Mahesh Udhwani & Associates Chartered Accountants Firm Reg. No :129738W For and on behalf of the Board Mangalam Industrial Finance Limited

CA. Mahesh Udhwani (Partner) M. No.: 047328 UDIN: 23047328BGUTAL3792 Dated: 01-09-2023 Place: Vadodara

Venkata Ramana Revuru Managing Director (DIN: 02809108) Mansi Jayendra Bhatt Non-Executive Independent Director (DIN :10177722) Akhtar Idrisbhai Khatri Chief Financial Officer AKIPK0730D Sakina Lokhandwala Company Secretary AMAPL6733H

(₹ in Lakhs)
As at March 31st,
2021 Note:3 Restated Statement of CASH AND CASH EQUIVALENTS As at March 31st, 2023 As at March 31st, 2022 Particulars Cash on hand
Balances with banks (in the nature of eash and eash equivalents)
Cheques, drafts on hand
Fixed Deposit with Bank
Total 0.82 446.60 3.90 33.54 0.73 1229.26 398.00 **845.42** 0.00

Note 4. Restated Statement of Receivables									
Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021						
(Unsecured unless otherwise stated)	-	-	-						
Trade Receivables considered good - Secured	-	-	-						
Trade Receivables considered good - Unsecured	03.05	-	-						
Trade Receivables which have significant increase in Credit Risk; and	-	-	-						
Trade Receivables - credit impaired	-	-	-						
	-	-	-						
Total	03.05	0.00	0.00						

(Unsecured unless otherwise stated)	-	-	-
Trade Receivables considered good - Secured	-	-	-
Trade Receivables considered good - Unsecured	03.05	-	-
Trade Receivables which have significant increase in Credit Risk; and	-	-	-
Trade Receivables - credit impaired	-	-	-
	-	-	-
Total	03.05	0.00	0.0

					(₹ in lakhs)				
	Outstanding for following periods from due date of payment								
Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total				
-	03.05	-	-	-	03.05				
-	-	-	-	-					
-	-	-	-	-					
-	-	-	-	-					
-	-	-	-	-					
-	-	-	-	-	-				
	Less than 6 months		Less than 6 months 6 months -1 year 1-2 years	Less than 6 months 6 months -1 year 1-2 years 2-3 years					

As at March 31, 2022  Outstanding for following periods from due date of payment							
Particulars	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total	
(i)Undisputed Trade receivables - considered good		-	-	-	-		
(ii)Undisputed Trade Receivables - which have significant increase in credit risk	-				-	-	
(iii)Undisputed Trade Receivables - credit impaired	-	-	-	-	-	-	
(iv)Disputed Trade Receivables-considered good	-		-	-	-		
(v)Disputed Trade Receivables - which have significant increase in credit risk	-	-	-	-	-	-	
(vi) Disputed Trade Receivables - credit impaired	-			-	-		

Particulars		Outstanding for following periods from due date of payment								
rarucuars	Less than 6 months	6 months -1 year	1-2 years	2-3 years	More than 3 years	Total				
(i)Undisputed Trade receivables – considered good		-		-		-				
ii)Undisputed Trade Receivables – which have significant increase in credit risk	-	-	-	-	-					
iii)Undisputed Trade Receivables - credit impaired		-		-						
(iv)Disputed Trade Receivables-considered good	-	-	-	-	-					
(v)Disputed Trade Receivables – which have significant increase in credit risk		-	-	-						
(vi) Disputed Trade Receivables - credit impaired	-	-	-	-	-	,				

MANGALAM INDUSTRIAL FINANCE LIMITED.

Notes forming part of the Financial Statements for the year ended 31st March, 2023

Note:5 Restated Statement of Loans																		(₹ in Lakhs)
				March, 2023						March, 2022						t 31st March, 2021		
			At Fair Value						At Fair Value						At Fair V	alue		
Particulars	Amortised cost	Through OCI	Through P or L	Designated at fair value through P or L	Sub- Total	Total	Amortised cost	Through OCI	Through P or L	Designated at fair value through P or L	Sub- total	Total	Amortised cost	Through OCI	Through P or L	Designated at fair value through P or L	Sub- total	Total
	1	2	3	4	5=(2+3+4)	6 = (1 + 5)	7	8	9	10	11=(8+9+10)	12=(7+11)	7	8	9	10	11=(8+9+10)	12=(7+11)
Loans																		
(A)																		
(i) Bills Purchased and Bills Discounted	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(ii) Loans repayable on Demand	2261.67	-	-	-	-	2261.67	1421.21		-	-	-	1421.21	1707.1-	-	-	-	-	1707.14
(iii) Term Loans	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(iv) Leasing	-	-	-		-	-	-	-			-	-	-	-	-		-	-
(v) Factoring	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
(vi) Others(to be specified)	-		-		-	-	-	-			-	-		-	-		-	-
Total (A) -Gross	2261.67		-		-	2261.67	1421.21				-	1421.21	1707.1	-			-	1707.14
Less:Impairment lossallowance	666.84		-		-	666.84	142.50	-			-	142.50	60.9	-	-		-	60.99
Total (A)- Net	1594.83	-	-			1594.83	1278.71				-	1278.71	1646.1	-			-	1646.16
(B)											-	-					-	-
(i) Secured by tangibleassets	-	-	-		-	-	-	-			-	-	-	-	-		-	-
(ii)Secured by intangibleassets	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
(iii)Covered byBank/GovernmentGuarantees	-	-	-		-	-	-				-	-	-				-	-
(iv)Unsecured	2261.67	-	-	-	-	2261.67	1421.21				-	1421.21	1707.14	-			-	1707.14
Total (B)- Gross	2261.67	-	-		-	2261.67	1421.21				-	1421.21	1707.1	1			-	1707.14
Less:Impairment lossallowance	666.84	-	-	-	-	666.84	142.50				-	142.50	60.9	-			-	60.99
Total (B)- Net	1594.83	-	-		-	1594.83	1278.71		-	-	-	1278.71	1646.1		-	-	-	1646.16
(C) (I)											-	-					-	-
Loans in India											-	-					-	-
(i) Public Sector	-	-	-			-	-			-	-	-	-		-		-	-
(ii) Others (to be specified)	2261.67	-	-	-	-	2261.67	1421.21		-	-	-	1421.21	1707.1-		-	-	-	1707.14
Total (C)-Gross	2261.67	-	-			2261.67	1421.21				-	1421.21	1707.1	1			-	1707.14
Less:Impairment lossallowance	666.84	-	-	-	-	666.84	142.50		-	-	-	142.50	60.9	-	-	-	-	60.99
Total(C)(I)-Net	1594.83	-	-	-		1594.83	1278.71				-	1278.71	1646.1	· -	-		-	1646.16
(C)(II)											-	-					-	-
Loans outside India		-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Less:Impairment loss allowance	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Total (C)(II)- Net		-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Total C(I)and C(II)	1594.83	-	-		-	1594.83	1278.71		-	-	-	1278.71	1646.1	-	-	-	-	1646.16

Following disclosures shall be made where loans or advances in the nature of loans are granted to promoters, directors, KMPs and the related parties (as defined under the Companies Act, 2013), either severally or jointly with any other person that are:

	As at 31st M	Iarch, 2023	As at 31st N	1arch, 2022	As at 31st March, 2021		
Type of Borrower	Amount of loan or advance in the nature of loan outstanding		Amount of loan or advance in the nature of loan outstanding	Percentage to the total Loans and Advances in the nature of loan	Amount of loan or advance in the nature of loan outstanding	Percentage to the total Loans and Advances in the nature of loan	
Promoter		-	-	-	-	-	
Directors		-	-	-	-	-	
KMPs		-	-	-	-	-	
Related parties	426.75	18.87	-		-	-	

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Note:6 Restated Statement of Investments (₹ in Lakhs)

	Face value per	As at Marc	h 31, 2023	As at Marc	h 31, 2022	As at Ma	rch 31, 2021
Particulars	unit	no. of units	Amount	no. of units	Amount	no. of units	Amount
(A)							
Mutual Funds	-	-	-	-	-		
Government Securities	-	-	-	-	-		
Other Approved Securities	-	-	-	-	-		
IRB Inv Fund	-	-	-	-	-		
Debt Securities	-	-	-	-	-		
Equity Instruments:	-	-	-	-	-		
-Subsidiaries	-	-	-	-	-		
-Associates	-	-	-	-	-		
-Joint Venure	-	-	-	-	-		
-Others:	-	-	-	-	-		
- Investments in Equity Shares							
(Valued at Fair Value throught OCI) (Unquoted)							
-Brg Iron & Steel Co Pvt Ltd	-	20,00,000	0.00	20,00,000	0.00	20,00,000	0.00
-Bhuvee Stenovate Pvt Ltd	-	12,25,000	0.00	12,25,000	0.00	12,25,000	0.00
-Rabirun Vinimay Pvt Ltd	-	1,38,87,500	0.00	1,38,87,500	0.00	1,38,87,500	0.00
-Yashraj Biotechnology Limited*						1,36,627	1024.70
Total	-	-	0.00	-	0.00		1024.70
Less:Allowancefor Impairment loss	_	-	-	-	-		
Total (A)	-	-	0.00	_	0.00		1024.70
(B)							
(a) Investment in India	_	_	0.00	-	0.00		1024.70
(b) Investment Outside India	_	-	-	-	-		
Total (B)							
Total	-	-	0.00	-	0.00		1024.70

### \*Footnotes:

The Company entered into a Share Purchase Agreement dated 12th January, 2021 with VINOD PRADHAN BHANUSHALI (HUF) to acquire 2,00,000 Equity Shares of YASHRAJ BIOTECHNOLOGY LIMITED of Rs.10/- each at Rs.750/- per share amounting to Rs. 1500 Lakhs. During the year, the company has sold such shares at Rs.900/- per share amounting to Rs.1800 Lakhs to M/s. Swapnatari Finserve

Note:7 Restated Statement of Other Financial assets

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Other Financial Assets**		1100.00	
	-	-	-
Total	0.00	1100.00	0.00

<sup>\*\*</sup>The company has sold the shares of Yashraj Biotechnology Pvt. Ltd 2,00,000 equity shares of Rs.10 each against which Investment proceeds are receivable as on

Note:8 Restated Statement of Current Tax Assets

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Tax Deducted at Source	10.46	22.74	34.94
MAT Credit	-	-	-
Total	10.46	22.74	34.94

<sup>31/03/2022.</sup> 

### Note:9 Restated Statement of Deferred Tax Assets and Liabilities as at March 31, 2023 are as follows:

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Deferred Tax Asset (Net)	04.23	04.97	04.97
Deferred Tax Asset (net)	4.23	4.97	4.97

Note: 10

Restated Statement of Property, Plant and equipment, Capital work-in-progress and intangible assets

(₹ in Lakhs)

	Property Plant	and Equipments	Other Intan	Other Intangible Assets		
Particulars	Computer	Office Equipment	Total Tangible Assets	Software	Total Intangib Assets	
GROSS CARRYING VALUE (Deemed Cost)						
Balance as on 31st March, 2020	0.15		0.15			
Additions			-			
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2021	0.15		0.15	-		
Additions			-			
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2022	0.15		0.15	-		
Additions	3.22	0.38	3.60	17.00		
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2023	3.37	0.38	3.75	17.00		
ACCUMALATED DEPRECIATION AND AMORTIS	ATION					
Balance as on 31st March, 2020	0.11		0.11			
Charge for the year			-			
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2021	0.11		0.11			
Charge for the year			-			
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2022	0.11		0.11			
Charge for the year	0.19	0.01	0.20	1.39		
Disposals			-			
Reclassification / Adjustments			-			
Balance as on 31st March, 2023	0.30	0.01	0.31	1.39		
NET CARRYING VALUE			-			
As At 31st March, 2021	0.04	-	0.04	-		
As At 31st March, 2022	0.04	-	0.04	-		
As At 31st March, 2023	3.07	0.37	3.44	15.61		

### Footnotes:

- 1. Useful lives of assets has been determined as per companies act 2013. No depreciation has been provided for the assets which are carried at or lower than its salvage value.
- 2. The Company has asset only under the head Office Equipment under Property, Plant and Equipment and hence other Heads as given in Schedule III Division III of Companies Act, 2013 has not been shown under Property, Plant and Equipment.
- 3.No CWIP / Intangibile assets under development hence table details not given.

### Note 11. Restated Statement of Other Non-Financial Assets

Particulars	As at 31.03.2023	As at 31.03.2022	As at 31.03.2021
Other Non Financial Assets	04.02	218.66	481.86
Advance for Expense	0.06	0.07	-
Total	04.08	218.73	481.86

### Note:12: Restated Statement of Payables

(₹ in Lakhs)

(					
Particulars	As at	As at	As at		
raruculars	31st March, 2023	31st March, 2022	31st March, 2021		
Other Payables					
total outstanding dues of micro enterprises and small enterprises (refer Note No. 12.1)	7.59	5.50			
total outstanding dues of creditors other than micro enterprises and small enterprises	4.67	1.17			
Total	12.25	6.67	-		

## 12.1 Dues of Micro Enterprises and Small Enterprises under the Micro, Small and Medium Enterprises Development Act, 2006

(₹ in Lakhs)

	(The Europe		
Particulars	As at	As at	As at
	31st March, 2023	31st March, 2022	31st March, 2021
a) The principal amount and interest due thereon remaining unpaid to any supplier	-	-	-
- Principal			
- Interest on above Principal	-	-	-
b) The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of payment made to the supplier beyond the appointed day	-	-	-
c) The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006	-	-	-
d) The amount of interest accrued and remaining unpaid	-	-	-
e) The amount of further interest remaining due and payable even in the succeeding year until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006	-	-	-
Total	-	-	-

Disclosure of payable to vendors as defined under the "Micro, Small and Medium Enterprises Development Act, 2006, is based on the information available with the company regarding the status of registration of such vendors under the said Act.

### Note:13: Restated Statement of Other Financial Liabilities

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Outstanding Liabilities for Expenses	04.76	0.85	
Total	04.76	0.85	-

## Note:14: Restated Statement of Provisions

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Income Tax Provision	12.66	123.60	24.83
Total	12.66	123.60	24.83

### Note:15: Restated Statement of Other Non-Financial Liabilities

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Professional Tax Payable	0.06	0.02	0.04
Liabilities For Expenses	0.00	0.11	0.31
Other Liability	-	-	-
TDS Payable	01.70	0.73	0.01
Total	01.76	0.86	0.36

(₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Authorised:			
96,17,00,000 Equity Shares of (₹) 1/- each	9617.00	9617.00	9617.00
Total	9617.00	9617.00	9617.00
Issued Subscribed and Paid Up:			
96,16,43,500 Equity Shares of (₹) 1/- each	9616.44	9616.44	9616.44
Total	9616.44	9616.44	9616.44

#### (a) Reconciliation of the number of equity shares outstanding

(₹ in Lakhs)

Equity Shares	As at 31st March, 2023		As at 31st March, 2022		As at 31st March, 2021	
Equity Shares	No of Shares	Amount in ₹	No of Shares	Amount in ₹	No of Shares	Amount in ₹
At the beginning of the year	96,16,43,500	9616.44	96,16,43,500	9616.44	96,16,43,500	9616.44
Add: Issued during the year	-	-	-	-	-	-
At the end of the year	96,16,43,500	9616.44	96,16,43,500	9616.44	96,16,43,500	9616.44

b) The Company has only one class of equity share having par value of Re 1/- per share. Each holder of Equity share is entitled to one vote per share. In the event of liquidation of the company, the holder of equity shares will be entitled to receive remaining assets of the Company after distribution of all preferential amounts. The Distribution will be in proportion to the number of equity share held by the shareholders.

c) No equity shares have been issued for consideration other than cash.

f) Details of shareholders holding more than 5% shares in the company

(₹ in Lakhs)

Particulars	31 M	March 2023	31 March 2022		31 March 2021	
rarticulars	Number of Shares	% Holding	Number of Shares	% Holding	Number of Shares	% Holding
Sojan V Avirachan	25,00,27,310	26.00%	25,00,27,310	26.00%	-	0.00%
Yatin Sanjay Gupte	12,61,52,952	13.12%	13,46,30,090	14.00%	=	0.00%
Venkata Ramana Revuru	13,46,30,090	14.00%	13,46,30,090	14.00%	-	0.00%
Wardwizard Solutions India Private Limited	13,97,94,780	14.54%	13,97,94,780	14.54%	-	0.00%
Garuda Mart India Private Limited	5,76,98,610	6.00%	5,76,98,610	6.00%	-	0.00%
Sutlaj Sales Private Limited	-	0.00%	6,72,20,099	6.99%	-	0.00%
Responce Commodities LLP	-	-	-	=	25,05,00,000	26.05%
Guide Dealcom LLP	-	-	-	-	5,71,21,000	5.94%
Kirti Commotrade Pvt. Ltd	-	-	-	=	6,29,44,000	6.55%
Nilanchal Dealcomm Pvt. Ltd	-	-	-	-	5,17,55,899	5.38%
Superior Commodeal Private Limited	-	-	-	-	12,93,04,470	13.45%
Smile Suppliers Private Limited	-	-	-	-	14,57,04,000	15.15%

As per records of the Company, including its register of shareholders/members, the above shareholding represents legal ownership of shares.

# Disclosure of shareholding of promoters as at March 31, 2023 is as follows:

D	As at 31.03.2023		As at 31.03.2022		% Change during the
Promoter name	No. of Shares	%of total shares	No. of Shares	%of total shares	year
Sojan V Avirachan	25,00,27,310	26.00%	25,00,27,310	26.00%	0.00%
Yatin Sanjay Gupte	12,61,52,952	13.12%	13,46,30,090	14.00%	-6.72%
Venkata Ramana Revuru	13,46,30,090	14.00%	13,46,30,090	14.00%	0.00%
Wardwizard Solutions India Private Limited	13,97,94,780	14.54%	13,97,94,780	14.54%	0.00%
Garuda Mart India Private Limited	5,76,98,610	6.00%	5,76,98,610	6.00%	0.00%
TOTAL	70,83,03,742		71,67,80,880		

# Disclosure of shareholding of promoters as at March 31, 2022 is as follows:

Promoter name	As at 31.03.2022		As at 31.03.2021		% Change during the
					year
	No. of	Shares	No. of S	hares	
Sojan V Avirachan	25,00,27,310	26.00%	-	0.00%	0.00%
Yatin Sanjay Gupte	13,46,30,090	14.00%	-	0.00%	0.00%
Venkata Ramana Revuru	13,46,30,090	14.00%	-	0.00%	0.00%
Wardwizard Solutions India Private Limited	13,97,94,780	14.54%	-	0.00%	0.00%
Garuda Mart India Private Limited	5,76,98,610	6.00%	-	0.00%	0.00%
Pradeep Kumar Daga	-	0.00%	1,000	0.00%	0.00%
Responce Commodities LLP	-	0.00%	25,05,00,000	26.05%	-26.05%
Responce Securities Pvt. Ltd	-	0.00%	46,91,000	0.49%	-0.49%
TOTAL	71,67,80,880		25,51,92,000		

# Disclosure of shareholding of promoters as at March 31, 2021 is as follows:

Promoter name	As at 31.03.2021		As at 31.0	% Change during the year	
	No. of Shares	%of total shares	No. of Shares	%of total shares	
Pradeep Kumar Daga	1,000	0.00%	1,000	0.00%	0.00%
Responce Commodities LLP	25,05,00,000	26.05%	25,05,00,000	26.05%	0.00%
Responce Securities Pvt. Ltd	46,91,000	0.49%	46,91,000	0.49%	0.00%
	25,51,92,000		25,51,92,000		

# Note:17 Restated Statement of Other Equity

# (₹ in Lakhs)

Particulars	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Capital Reserve	3.71	3.71	3.71
Reserve Fund	1.09	1.09	1.09
Special Reserve (RBI)	33.05	33.05	33.05
General Reserve (Amalgamation Reserve)	10.50	10.50	10.50
Retained Earnings	(735.46)	(231.10)	(364.82)
Fair Valuation of Equity Instrument	(6,095.05)	(6,095.05)	(6,095.05)
Total	(6,782.17)	(6,277.80)	(6,411.52)

# (₹ in Lakhs)

a) Capital Reserve	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	3.71	3.71	3.71
Addition during the year	=	=	-
Total	3.71	3.71	3.71

# (₹ in Lakhs)

b) Reserve Fund	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	1.09	1.09	1.09
Addition during the year	-	-	-
Total	1.09	1.09	1.09

# (₹ in Lakhs)

c) Special Reserve (RBI)	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	33.05	33.05	19.70
Addition during the year	-	0.00	13.35
Total	33.05	33.05	33.05

# (₹ in Lakhs)

d) General Reserve (Amalgamation Reserve)	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	10.50	10.50	10.50
Addition during the year	-	-	-
Total	10.50	10.50	10.50

# (₹ in Lakhs)

e) Retained Earnings	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	-231.10	-364.82	-38.22
Profit before tax during the year	-489.01	232.49	90.21
Add: Profit on Sale of Equity Instruments Fair Valued through OCI	0.00	0.00	-382.34
Less: Provision of Income Tax	-11.2	-98.77	-23.46
Less: Other Adjustment	-3.42	-	-
Less: Deferred Tax	-0.73	-	-
Less: Contingent Provision for Standard Assets	-	-	2.34
Less: Transfer to Statutory Reserve	-	-	-13.35
Total	-735.46	-231.10	-364.82

# (₹ in Lakhs)

f) Fair valuation of Equity Instruments	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Opening	-6095.05	-6095.05	-6211.19
Addition during the year	-	0.00	-266.20
Transfer to Retained Earnings	-	0.00	382.34
Total	-6095.05	-6095.05	-6095.05

(₹ in Lakhs)

Particulars	For Year ended March 31st, 2023	For Year ended March 31st, 2022	For Year ended March 31st, 2021
On Financial Asset measured at Amortised Cost			
Interest on Loans	131.25	110.04	204.52
Loan Processing & Documentation charges including amortization cost	0.72	04.64	
Dividend	0.00	0.68	
Total	131.98	115.36	204.52

#### Note: 19: Restated Statement of Other Income

(₹ in Lakhs)

D. C. I	For Year ended	For Year ended	For Year ended
Particulars	March 31st, 2023	March 31st, 2022	March 31st, 2021
Other Misc Income	.03	0.00	
Dividend	.90	0.00	
Interest on IT Refund	.21	1.58	.74
Write Off			.01
Total	1.15	01.58	0.74

# Note: 20: Restated Statement of Impairment Provisions (Loans)

(₹ in Lakhs)

Particulars	For Year ended March 31st, 2023	For Year ended March 31st, 2022	For Year ended March 31st, 2021
*Provision against Stage 3 assets (Unquoted Equity Instruments Valued through FVOCI)	524.34	138.38	-
Total	524.34	138.38	-

<sup>\*</sup>Impairment Allowance on outsanding amount of loans and advances at the rate of 10% on Loan amount of Rs.12,75,80,006.94/-, 100% on Loan amount of Rs.5,38,14,126/- (Since there is no recovery during the period) and 0.25% on Loan amount of Rs.4,47,73,000/-. So during the year provision has been made of Rs.524.340 Lakhs.

#### Note: 21: Restated Statement of Employee Benefit Expenses

(₹ in Lakhs)

			(,
Particulars	For Year ended	For Year ended	For Year ended
1 articulars	March 31st, 2023	March 31st, 2022	March 31st, 2021
Salary and Wages	27.40	9.25	10.13
Total	27.40	09.25	10.13

#### Note:22: Restated Statement of Other Expenses

(₹ in Lakhs)

Particulars	For Year ended	For Year ended	For Year ended
	March 31st, 2023	March 31st, 2022	March 31st, 2021
Advertisement Expenses	0.96	0.77	0.48
Payment To Auditors			
Statutory Audit Fees (refer note 22.1)	3.00	3.00	.41
Internal Audit Fees	7.88	2.63	.05
Certification Fees	.40	1.64	.18
Bank Charges	0.02	0.02	0.01
Demat Expenses	0.51	0.04	0.01
Director Sitting Fees	3.60	3.24	-
Depository Expenses	2.42	1.50	2.80
Domain Charges	0.04	0.17	-
Electricity Expenses	0.00	0.35	0.60
E-Voting Processing Fees			0.13
Interest on TDS/ Prof Tax /GST/IncomeTax	10.49	0.02	
Film			0.24
ROC Filing Fees	0.11	-	
General Expenses	0.00	0.03	0.16
GST ITC not claimed	1.68	3.42	
Legal and Professional Fees	20.39	16.17	1.27
Listing Fees	3.00	3.00	3.54
Postage & Courier	0.01	0.01	0.22
Printing & Stationery	0.20	0.02	0.13
RBI Credit Rating Fee`			0.53
Rates & Taxes			0.05
Auditor Exp	0.06	-	
Rent	06.04	0.75	
Secretarial Audit Fees			0.15
Scrutnizer fee			0.06
Registrar and Transfer Agent Fees			0.24
Website expenses			0.06
Integrataion Charges	02.00	-	
ITC Reversed	05.02	-	
Travelling Expenses	0.17	0.04	
Other Expenses	0.81	-	
Filing Fees		-	0.01
Total	68.81	36.82	11.31

# Note:22.1: Auditor's Fees and Expenses

(₹ in lakhs)

		(* 111 1111113)
Year ended	Year ended	Year ended
31st March, 2023	31st March, 2022	31st March, 2021
03.00	03.00	.41
0.00	0.00	.05
0.40	0.40	.18
03.40	03.40	0.64
	31st March, 2023 03.00 0.00 0.40	31st March, 2023         31st March, 2022           03.00         03.00           0.00         0.00           0.40         0.40

#### Note:23. Earnings Per Equity Share

Particulars	Year ended 31st March, 2023	Year ended 31st March, 2022	Year ended 31st March, 2021
(a) Profit after tax attributable to Equity Shareholders (₹)	(5,00,94,308.90)	1,33,71,965.33	66,75,740.00
(b) Weighted average number of Equity Shares	96,16,43,500	96,16,43,500	96,16,43,500
(c) Nominal Value of Equity per share (₹)	1.00	1.00	1.00
(d) Basic Earnings per share (a)/(b) (₹)	(0.052)	0.014	0.007

#### Earnings per share (EPS)

Basic EPS calculated by dividing the net profit for the year attributable to equity holders by the weighted average number of equity shares outstanding during the year.

Diluted EPS amounts are calculated by dividing the profit attributable to equity holders (after adjusting profit impact of dilutive potential equity shares, if any) by the aggregate of weighted average number of equity shares that would be issued on conversion of all the dilutive potential equity shares into equity shares.

#### Note :24. Maturity Analysis of Assets and Liabilities

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled:

(₹ in	lakhs)
-------	--------

	(* in micha)								
	As at 31st March, 2023			As at 31st March, 2022			As at 31st March, 2021		
Assets	Within 12 Months	After 12 Months	Total	Within 12 Months	After 12 Months	Total	Within 12 Months	After 12 Months	Total
Cash and Cash Equivalents	1229.99	-	1229.99	845.42	-	845.42	37.44		37.44
Receivables	3.05	-	3.05	-	-	-			0.00
Loans	39.13	1555.70	1594.83	5.26	1273.45	1278.71	1181.93	525.22	1707.14
Other Financial Assets	-	-	-	1100.00	-	1100.00			0.00
Current Tax Assets (Net)/ Deffered tax asset	14.69	-	14.69	27.71	-	27.71	34.94		34.94
Property, Plant and Equipment	-	19.06	19.06		0.04	0.04		0.04	0.04
Investment	-	-	-	0.00	-	0.00	1024.70		1024.70
Other Non-Financial Assets	4.08	-	4.08	218.73	-	218.73	263	218.66	481.66

#### (₹ in lakhs)

	As at 31st March, 2023			As at 31st March, 2022			As at 1st April, 2021		
Liabilities	Within 12 Months	After 12 Months	Total	Within 12 Months	After 12 Months	Total	Within 12 Months	After 12 Months	Total
Payables	12.25	-	12.25	6.67	-	6.67		-	-
Borrowings (Other than Debt Securities)	-	-	-	-	-	-		-	-
Other Financial Liabilities	4.76	-	4.76	0.85	-	0.85		-	-
Other Non-Financial Liabilities(Inc. Provisions)	14.43	-	14.43	124.46	-	124.46	0.36	-	0.36

# Note :25. Capital Management & Disclosure

The Company maintains adequate capital to cover risks inherent in the business and is meeting the capital adequacy requirements of regulator, Reserve Bank of India ('RBI'). The adequacy of the Company's capital is monitored using, among other measures, the regulations issued by RBI.

The primary objectives of the Company's capital management policy are to ensure that the Company complies with externally imposed capital requirements and maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholder value. The Company manages its capital structure and makes adjustments to it according to changes in economic conditions and the risk characteristics of its activities. In order to maintain or adjust the capital structure, the Company may adjust the amount of dividend payment to shareholders, return capital to shareholders or issue capital securities. No changes have been made to the objectives, policies and processes from the previous years. However, they are under constant review by the Board.

#### Note: 26.Risk Management

Whilst risk is inherent in the Company's activities, it is managed through an integrated risk management framework including ongoing identification, measurement and monitoring, subject to risk limits and other controls. This process of risk management is critical to the Company's continuing profitability and each individual within the Company is accountable for the risk exposures relating to his or her responsibilities. The Company is mainly exposed to market risk, Operational Risk, liquidity risk and credit risk. It is also subject to various operating and business risks. The Board of Directors are responsible for the overall risk management approach and for approving the risk management strategies and principles.

#### (a) Market Risk

The Company is exposed to equity price risk arising from its equity instruments held as stock in trade. Equity price risk is related to the change in market reference price of the investment in equity securities. The Company considers factors such as track record, market reputation, fundamental and technical analysis for dealing in such instruments.

Market Risk is the possibility of loss arising from changes in the value of a financial instrument as a result of changes in market variables such as interest rates, exchange rates and other asset prices. The Company's exposure to market risk is a function of asset liability management and interest rate sensitivity assessment. The company is exposed to interest rate risk and liquidity risk, if the same is not managed properly. The company continuously monitors these risks and manages them through appropriate risk limits.

#### (b) Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. The operational risks of the Company are managed through comprehensive internal control systems and procedures. Failure of managing operational risk might lead to legal / regulatory implications due to non-compliance and lead to financial loss due to control failures. While it is not practical to eliminate all the operational risk, the Company has put in place adequate control framework by way of segregation of duties, well defined process, staff training, maker and checker process, authorisation and clear reporting structure. The effectiveness of control framework is assessed by internal audit on a periodic basis.

#### (c) Liquidity Risk

Liquidity is the Company's capacity to fund increase in assets and meet both the expected and unexpected obligations without incurring unacceptable losses. Liquidity risk is the inability to meet such obligations as they become due without adversely affecting the company's financial conditions. The Asset Liability Management Policy of the Company stipulates a broad framework for Liquidity risk management to ensure that the Company can meet its liquidity obligations.

The Company maintains a portfolio of highly marketable and diverse assets that are assumed to be easily liquidated in the event of an unforeseen interruption in cash flow. The liquidity position of the company is assessed under a variety of scenarios giving due consideration to stress factors relating to both the market in general and risk specifics to the Company. Basis the liquidity position assessed under various stress scenarios; the Company reviews the following to effectively handle any liquidity crisis:

- \* Adequacy of contingency funding plan in terms of depth of various funding sources, time to activate, cost of borrowing, etc
- \* Availability of unencumbered eligible assets.

Maturity profile of undiscounted cash flows for financial liabilites as on balance sheet date have been provided below:

(₹ in lakhs)

		As at 31st M	March, 2023	
Particulars	Less than 3 months	3 to 12 months	> 12 months	Total
Financial Assets				
Cash and Cash Equivalents	1229.99	-	-	1229.99
Receivables	3.05	-	-	3.05
Investments	-	-	-	-
Loans	-	39.13	1555.70	1594.83
Other Financial Assets	-	-	-	-
Total	1233.04	39.13	1555.70	2827.87
Financial Liabilities				
i) Payables	12.25	-	0.00	12.25
ii) Borrowings	-	=	0.00	-
iii) Other Financial Liabilities	4.76	-	0.00	4.76
Total	17.01	-	0.00	17.01

(₹ in lakhs)

		As at 31st N	March, 2022	
Particulars	Less than 3 months	3 to 12 months	> 12 months	Total
Financial Assets				
Cash and Cash Equivalents	845.42	-	-	845.42
Receivables	-	-	-	-
Investments	-	0.00	-	0.00
Loans	-	5.26	1273.45	1278.71
Other Financial Assets	-	1100.00	-	1100.00
Total	845.42	1105.26	1273.45	3224.13
Financial Liabilities				
i) Payables	6.67	-	-	6.67
ii) Borrowings	-	-	-	-
iii) Other Financial Liabilities	0.85	-	-	0.85
Total	7.51	-	-	7.51

(₹ in lakhs)

		As at 31st N	March, 2021	
Particulars	Less than 3 months	3 to 12 months	> 12 months	Total
Financial Assets				
Cash and Cash Equivalents	37.44	-	-	37.44
Receivables	-	-	-	=
Investments	-	1,024.70	-	1,024.70
Loans	-	1,181.93	525.22	1,707.14
Other Financial Assets	-	0.00	-	=
Total	37.44	2,206.63	525.22	2,769.29
Financial Liabilities				
i) Payables	-	-	-	=
ii) Borrowings	-	-	-	=
iii) Other Financial Liabilities	-	-	-	-
Total	-	-	-	-

#### (d) Credit Risk

Credit risk is the risk that the Company will incur a loss because its customers or counterparties fail to discharge their contractual obligations. The Company has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties. The credit quality review process aims to allow the Company to assess the potential loss as a result of the risks to which it is exposed and take corrective actions.

# Write off policy

Financial assets are written off either partially or in their entirety only when the Company has stopped pursuing the recovery. Any subsequent recoveries are credited to impairment on financial instrument in statement of profit and loss.

#### Reconciliation of Expected Credit Loss (ECL) allowance on loans is given below:

(₹ in lakhs)

	As at 31st March, 2023			As at 31st March, 2022			As at 31st March, 2021		
Particulars	Stage 1 & 2	Stage 3	Total	Stage 1 & 2	Stage 3	Total	Stage 1 & 2	Stage 3	Total
ECL allowance - opening balance	142.50	-	142.50	4.13	56.86	60.99	-	56.86	56.86
Additions	(13.80)	538.14	524.34	138.38	-	138.38	-	-	-
Amounts written off				-	56.86	56.86	-	-	-
ECL allowance - closing balance	128.70	538.14	666.84	142.50	-	142.50	-	56.86	56.86

#### Note: 27. Disclosure pursuant to Indian Accounting Standard 12 - "Income Tax"

(₹ in lakhs)

	Year ended	Year ended	Year ended
Particulars	31st March, 2023	31st March, 2022	31st March, 2021
Profit/(Loss) Before Tax	-489.01	232.49	90.21
Less: Brought Forward Losse and Unabsorbed Depreciation of Previous Years	-	12.98	12.98
Profit Chargable to Tax	-489.01	219.51	77.23
Statutory Income Tax Rate	26.00%	27.82%	27.82%
Expected income tax expense as statutory income tax rate		61.07	21.49
Effect of expenses that are not deductible in determining taxable profit	138.25	37.70	0.00
Tax as per Normal Provision of Income Tax	138.26	98.76	21.49
Impact of MAT Credit	-	=	
Provision for Tax	11.2	98.77	23.46
Deferred Tax	0.73	=	•
Total Tax Expenes recognised in statement of Profit and loss	11.93	98.77	23.46

#### Note: 28: Financial instruments by category

The significant accounting policies, including the criteria for recognition, the basis of measurement and the basis on which income and expenses are recognised, in respect of each class of financial asset, financial liability and equity instrument are disclosed in note 2(xiii) to the financial statements.

(₹ in Lakhs)

		As at 31st March, 2023 As at 31st March, 2022 As at 31st March, 2021					As at 31st March, 2022					
Particulars	Carrying	Levels of	Input used in Fair	valuation	Carrying	Levels of	Input used in Fair	r valuation	Carrying	Levels of Inj	put used in F	air valuation
	Amount	Level 1	Level 2	Level 3	Amount	Level 1	Level 2	Level 3	Amount	Level 1	Level 2	Level 3
Financial Assets												
At Amortised Cost												1
Cash and Cash Equivalents	1229.99	-	-	-	845.42	ı	-	-	37.44	•	-	37.44
Loans	1594.83	-	-	-	1278.71	-	-	-	1646.16	-	-	1707.14
Trade Receivables	-	-	-	-	-	-	-	-	-	-	-	-
A CHANGE												<u> </u>
At FVTPL:												<b></b>
Investment in Mutual Fund	-	-	-	-	-	-	-	-	-	-	-	-
Investment in Equity (Quoted)	-	-	-	-	-	-	-	-	-	-	-	-
Other Approved Securities (Quoted)	-	-	-	-	-	-	-	-	-	-	-	-
AT FVTOCI:												
Investment in Equity (Unquoted)	0.00	-	-	-	0.00	-	-	0.00	1024.70	-	-	1024.70
Financial Liabilities												
												I
At Amortised Cost												
Borrowings	-	-	-	-	-	-	-	-	-	-	-	-
												1

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, over-the- counter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset included in level 3.

Asset Classification as per RBI Norms	Asset classifica tion as per Ind AS 109	Gross Carrying Amount as per Ind AS	Loss Allowances (Provisions) as required under Ind AS 109	Net Carrying Amount (5)=(3)-(4)	Provisions required as per IRACP norms	Difference between Ind AS 109 provisions and IRACP norms  (7) = (4)-(6)
Performing Assets						
Standard	Stage 1 Stage 2	1553.19 170.34	111.67 17.03	1441.53 153.30	111.67 17.03	-
Subtotal		1723.53	128.70	1594.83	128.70	-
Non-Performing Assets (NPA)						
Substandard	Stage 3					
Doubtful - up to 1 year	Stage 3					
1 to 3 years	Stage 3	538.14	538.14		538.14	-
More than 3 years	Stage 3	-	-	-		
Subtotal for doubtful		538.14	538.14	-	538.14	-
Loss	Stage 3					
Subtotal for NPA						
Other items such as guarantees, loan commitments, etc.	Stage 1					
which are in the scope of Ind AS 109 but not covered	Stage 2					
under current Income Recognition, Asset Classification and Provisioning (IRACP) norms	Stage 3					
Subtotal		-	-	-	-	-
	Stage 1	1723.53	128.70	1594.83	128.70	
Total	Stage 2	****	***		****	
	Stage 3 Total	538.14 <b>2261.67</b>	538.14 <b>666.84</b>	1594.83	538.14 <b>666.84</b>	-

Note: 30 :Disclosure of details as required by RBI/DNBR/2016-17/44 i.e Master Direction - Non-Banking Financial Company -Non-Systemically Important Non-Deposit

taking Company (Reserve Bank) Directions, 2016		Amount Outstanding at:	(₹ in Lakhs		
Particulars	As at March 31st, 2023	As at March 31st, 2022			
Liabilities Side:	115 at March 015t, 2020	113 114 11411 (11 0 134, 2022	113 114 11111 (11 0134) 2021		
1. Loans and advances availed by the nonbanking financial company inclusive of interest accrued thereon but not paid:					
(a) Debentures : Secured	-	-			
Unsecured(other than falling within the meaning of public deposits)					
Total					
Asset Side:					
2. Break-up of Loans and Advances including bills receivables [other than those included in (3) below]:					
(a) Secured					
(b) Unsecured	1594.83	1278.71	1646.1		
	1394.83	12/0./1	1040.1		
3. Break up of Leased Assets and stock on hire and other assets counting towards asset financing activities					
i) Lease assets including lease rentals under sundry debtors:					
(a) Financial Lease	-	-			
(b) Operating Lease	-	-			
ii) Stock on hire including hire charges under sundry debtors:					
(a) Assets on hire	-	-			
(b) Repossessed assets	-	-			
iii) Stock on hire including hire charges under sundry debtors:					
(a) Assets on hire	-	-			
(b) Repossessed assets	-	-			
4. Break up of Investments					
Current Investments:					
1 Quoted:					
(i) Shares:					
(a) Equity	_	_			
(b) Preference	_	_			
(ii) Debentures and Bonds	_				
(iii) Units of Mutual Funds	_	_			
(iv) Government Securities					
(v) Others	-				
2 Unquoted:	-	-			
	-	-			
(i) Shares:	-	-			
(a) Equity	-	-			
(b) Preference	-	-			
(ii) Debentures and Bonds	-	-			
(iii) Units of Mutual Funds	-	-			
(iv) Government Securities	-	-			
(v) Others	-	-			
Long Term Investments :					
1 Quoted					
(i) Shares					
(a) Equity	-	-			
(b) Preference	-	-			
(ii) Debentures and Bonds	-	-			
(iii) Units of Mutual Funds	_	-			
(iv) Government Securities	_	-			
(v) Others	-	_			
2 Unquoted					
(i) Shares					
(a) Equity		0.00	1024.7		
(a) Equity (b) Preference	-	0.00	1024.		
(ii) Debentures and Bonds					
(iii) Units of Mutual Funds					
(iv) Government Securities 113					
(v) Others	-	-	1		

# a) List of Related Paties and Relationship:

Key Management Personnel & Other Director:	
Venketa Ramana Revuru	Managing Director & Chairperson (Appointed on 03rd June 2021)
Sojan Avirachan	Non-Executive - Non Independent Director (Appointed on 03rd June 2021)
Yatin Sanjay Gupte	Non-Executive - Non Independent Director (Appointed on 03rd June 2021)
Bhargav Govindprasad Pandya	Non-Executive - Independent Director (Appointed on 03rd June 2021)
Nikhil B. Dwivedi	Non-Executive - Independent Director (Appointed on 03rd June 2021)
Neelambari Harshal Bhujbal	Non-Executive - Independent Director (Appointed on 03rd June 2021)
Deepakkumar Mineshkumar Doshi	Chief Financial Officer (Resigned on 27th September 2022)
Manisha Sharma	Company Secretary & Compliance Officer (Resigned on 01 July 2022)
Sakina Lokhandwala	Company Secretary and Compliance officer (Appointed on 06th July 2022)
Wardwizard Solutions India Pvt Ltd.	Promoter company (Promoter from 19th November,2020)
Garuda Mart India Private Limited	Promoter company (Promoter from 19th November,2020)
Sohinderpal Singh Teja	Chief Financial Officer (Appointed on 06th October 2022)

# b) The related party balances and transactions for the year ended March 31, 2023 are summarized as follows:

(₹ in Lakhs)

			(₹ in Lakhs)	
Particulars	Relationship	For Year ended March	For Year ended March	For Year ended March
Farticulars	Ketationship	31st, 2023	31st, 2022	31st, 2021
Director Remuneration:				
Pradeep Kumar Daga	Managing Director	-	1.00	6.50
Salary & Bonus				
Tamanya Dey	Chief Financial Officer	-	.20	1.30
Manish Bhoot	Company Secretary	-	1.80	2.40
Deepakkumar Mineshkumar Doshi	Chief Financial Officer	5.09	5.30	.00
Manisha Sharma	Company Secretary	0.60	.80	.00
Sakina Lokhandwala	Company Secretary	02.35	.00	.00
Sohinderpal Teja	Chief Financial Officer	06.09	.00	.00
Loan Taken				
Yatin Gupte	Director & Promoter	1.93	2.77	.00
Loan Repaid				
Yatin Gupte	Director & Promoter	1.93	2.77	.00
Loan Given				
Wardwizard Solutions India Pvt Ltd	Promoter	450.00	.00	.00
Income Received				
Wardwizard Solutions India Pvt Ltd	Promoter	13.90	.00	.00
Services Received				
Wardwizard Foods and Beverages Ltd	Company in which director having Interest	.89	.00	.00
Wardwizard Solutions India Pvt Ltd	Promoter	4.40	.00	.00
		487.18	13.65	03.70

# c) The related party balances and transactions for the year ended March 31, 2023 are summarized as follows:

(₹ in Lakhs)

Particulars	Relationship	As at March 31st, 2023	As at March 31st, 2022	As at March 31st, 2021
Deepakkumar Mineshkumar Doshi	Chief Financial Officer	-	0.52	-
Manisha Sharma	Company Secretary	-	0.20	-
Sakina Lokhandwala	Company Secretary	0.26	-	-
Sohinderpal Teja	Chief Financial Officer	0.93	-	-
Wardwizard Solutions India Pvt Ltd (Loan Given)	Promoter	426.75	-	-
Wardwizard Solutions India Pvt Ltd Debtors	Promoter	01.49	-	-
		429.43	0.72	•

Note: 32 Analytical Ratios as per Ministry of Corporate Affairs ("MCA") notification dated 24th March 2021

Ratio	Numerator	Denominator	As at March 31st, 2023	As at March 31st, 2022	% Variance	Reason for Variance (If Above 25%)
Capital to Risk-Weighted assets ratio (CRAR)	Adjusted Networth	Risk Weighted Assets	149.57	119.30	30.26	Due to better Management of capital v/s risk assets
Tier I CRAR	NA	NA	NA	NA	NA	NA
Tier II CRAR	NA	NA	NA	NA	NA	NA
Liquidity Coverage Ratio	NA	NA	NA	NA	NA	NA

Ratio	Numerator	Denominator	As at March 31st, 2021	As at March 31st, 2020	% Variance	Reason for Variance (If Above 25%)
Capital to Risk-Weighted assets ratio (CRAR)	Adjusted Networth	Risk Weighted Assets	99.99	97.14	2.85	Due to better Management of capital v/s risk assets
Tier I CRAR	NA	NA	NA	NA	NA	NA
Tier II CRAR	NA	NA	NA	NA	NA	NA
Liquidity Coverage Ratio	NA	NA	NA	NA	NA	NA

Note: 33 : Provision for Gratuity is not made since Payment of Gratuity Act, 1972 is not applicable on the company since the number of employees in our company is below ten.

Note: 34: The company has not recognised any Deferred Tax Assets on Fair Value Changes of Investments as there is no reasonable certainty that there will be sufficient taxable income / gain that would arise in future that could be set off against the unabsorbed capital loss.

Note: 35: Previous year figures have been regrouped or rearranged wherever necessary.

As per our Report of even date. FOR Mahesh Udhwani & Associates

Chartered Accountants
Firm Reg. No: 129738W

For and on Behalf of the Board of Directors

Mangalam Industrial Finance Limited

Venkata Ramana Revuru Managing Director (DIN: 02809108) Mansi Jayendra Bhatt
Non-Executive Independent Director
(DIN:10177722)

CA. Mahesh Udhwani (Partner)

M. No.: 047328

Place: Vadodara

UDIN: 23047328BGUTAL3792 Dated: 01-09-2023 Akhtar Idrisbhai Khatri Chief Financial Officer AKIPK0730D Sakina Lokhandwala Company Secretary AMAPL6733H

# **MAHESH UDHWANI & ASSOCIATES**



CHARTERED ACCOUNTANTS

3rd Floor, Satyam Building, Opp. Old Vuda Office, Fatehgunj, Vadodara - 390 002, Gujarat, India Ph.: 0265-2785858, 2785959

Website: www.maheshudhwani.com

Limited Review Report on the Unaudited Standalone Financial Results of MANGALAM INDUSTRIAL FINANCE LIMITED ) for quarter and half year ended Septmber 30,2023 Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review report to
The Board of Directors
MANGALAM INDUSTRIAL FINANCE LIMITED

We have reviewed the accompanying statement of unaudited financial results of MANGALAM INDUSTRIAL FINANCE LIMITED for the Quarter ended September 30, 2023 and half year ended September 30, 2023 ("the Statement") attached herewith.

The Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 'Interim Financial Reporting' ('Ind AS 34'), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 and Regulation 52 the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015. Our responsibility is to issue a report on the Statement based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation

33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

Our conclusion is not modified in respect of this matter.

For Mahesh Udhwani & Associates

Chartered Accountants

FRN:129738W

Mahesh Udhwani

Partner

M.N:- 047328

UDIN: 23047328BGUTFI4786

Place: Vadodara Date: 02.11.2023



#### Mangalam Industrial Finance Ltd. CIN: L65993WB1983PLC035815

Registered Office: Old Nimta Road, Nandan Nagar, Belghoria, Kolkata, West Bengal, 700083.

Corporate Office: HALL NO-1, M R ICON, NEXT TO MILESTONE VASNA BHAYLI ROAD, VADODARA GJ 391410 Email ID: compliance@miffindia.com / Website: www.miffindia.com/ Tel No: +91 7203948909

Statement of Unaudited Financial Result for the quarter and half year ended 30th September, 2023

Half Year ended (Rupees in Lakhs) Quarter ended Particulars 30th June, 2023 mber, 202 31st March, 2023 2023 2022 Unaudited Unaudited Unaudite Audite 1 Revenue From Operations a b 64.142 58.679 30.961 122.821 57.803 131.253 Dividend Income 0.1 oan processing Fees , Documentation charges & Other charges 0.923 0.155 1.542 0.155 0.720 Reversal of Impairment

Net Gain on Derecognisation of Finacial Instruments under Fair 70.338 Value through Profit and Loss Category 0.000 0.000 0.000 0.000 0.000 Total Revenue from Operations 65.165 129.637 31.116 124.463 57.958 131.973 11 Other Income 0.014 0.00 0.034 0.014 III Total Income (I+II) 65.179 129.637 31.150 124,477 57.992 133.122 IV EXPENSES impairment on financial instruments 96.364 524.340 58.636 26.026 44.265 Fees and commission expense Employee benefits expense 14.398 16.487 5.178 30.885 8.200 27.398 0.217 Depreciation and amortization expense 1.934 1.583 0.991 0.943 0.174 Other expenses 14,631 21.673 74.355 Total expenses (IV) 136.707 Profit/(loss) before exceptional items and tax (I-IV) (16.363) (71.528)97.576 (48.261) 26.048 (489.008) Exceptional Items rofit/(loss) before tax (V-VI) (71.528) 97.576 (48.261) 26.048 (16.363) (489.008 VIII Tax expense: (1) Current tax (2) Deferred tax 25.370 0.000 0.000 0.190 0.000 0.735 rofit (Loss) for the period from continuing operations (VII-VIII)
Profit/(loss) from discontinued operations IX (59.105) 72.206 (48.261) 13.101 (25.237) (500,943 X Tax expense of discontinued operations Profit/(loss) from Discontinued operations (after tax) (X-XI) Profit/(loss) for the period (IX+XII) (500.943) (59.105) (48.261) 13.101 (25.237) 72,206 XIV Other Comprehensive Income A (i) Items that will not be reclassified to (ii) Income tax relating to items that will not be reclassified to profit or loss B (i) Items that will be reclassified to profit or loss
(ii) Income tax relating to items that will be reclassified to profit or loss Total Comprehensive Income for the period (XIII+XIV) (Comprising Profit (Loss) and Other Comprehensive Inc the period) (59.105) 72.20 (48.261 13.101 (25.237) (500.943) Paid up Equity Share Capital (No of Shares) 9616.435 9616.435 9616.435 9616,435 9616,435 9616.435 1.00 1.000 1.000 1.000 1.000 Reserve excuding revaluation reserve Earnings per equity share (for continuing XVI peration):-In Rupees 0.001 (0.005) (0.003 0.00 (0.052)(2) Diluted 0.000 (0.005 0.001 (0.003 (0.052) Earnings per equity share (for discontinued operation): (2) Diluted Earnings per equity share(for discontinued & continuing operations)-in Rupees XVIII (0.052) (1) Basic (0.006) 0.008 (0.005 0.001 (0.003)

(2) Diluted

The Statement of Unaudited Financial Result for the Quarter and Half Year ended 30th September, 2023 have been reviewed by the Audit Committee and approved by the Board of Directors their meeting held on 02.11.2023

These Financial results have been prepared in accordance with the Indian Accounting Standard (Ind-AS) prescribed under Section 133 of the Companies Act, 2013, read together with the Companies (Indian Accounting Standards ) Rules ,2015 (as amended) and requirement of Regulation 33 of the Securities and Exchange Board of India (SEBI) (Listing Obligations and Disclosure

0.008

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Requirements) Regulations, 2015, as amended.

The previous period figures have been regrouped/reclassified wherever required to conform to the current year's presentation.

The Statutor undersoit the Company have carried out a "limited Review Report" of the above results as per Regulation 33 of the SEBI (Listing Obligation and Disclosure Requirement)

Regulation at MINE 9 or manifestations in the audit report.

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Vadodara

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By order of the Board

FOR MANGALAM INDUSTRIA

Akhtar Khatri Chief Financial Officer

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ENRATA RAMANA

Managing Director



# Mangalam Industrial Finance Ltd. CIN: L65993WB1983PLC035815

Registered Office: Old Nimta Road, Nandan Nagar, Belghoria, , Kolkata, West Bengal, 700083.

Corporate Office: HALL NO-1, M R ICON, NEXT TO MILESTONE VASNA BHAYLI ROAD, VADODARA GJ 391410

Email ID: compliance@miflindia.com / Website: www.miflindia.com/ Tel No: +91 7203948909

Unaudited Statement of Assets and Liabilities for the Quarter and Half year ended 30th September, 2023

_			(Rupees in Lakhs)
		As at 30th September, 2023	As at 31st March, 2023
	Particulars	Unaudited	Audited
A	ASSEST		
-	Financial Assets		
	Cash and Cash Equivalents	326.646	1229.990
	Bank balances other than cash and cash equivalents		
(c)	Receivables	-	
	(I) Trade Receivables		
	(II) Other Receivables	0.847	3.049
(d)	Loans	2492.094	1594.831
(e)	Investment	0.000	0.000
(f)	Other Financial Assets (to be specified)		
(2)	Non-Financial Assets		
(a)	Current Tax Assets (Net)	20.047	10.464
(b)	Deferred Tax assets (Net)	4.041	4.231
(c)	Investment property	-	
(d)	Property, Plant and Equipment	20.874	19.058
(e)	Inventories		
(f)	Intangible Assets		
(g)	Other Non-Financial Assets	14.799	4.084
	Total Assets	2879.349	2865.706
	Facility and 12-billion		
10)	Equity and Liabilities		
-	Financial Liabilities		
(a)	Payables		
_	(1) Trade Payables		
_	(i) total outstanding dues of micro and small enterprises		
	(ii) total outstanding dues of creditors other than micro enterprises and small enterprises	-	1-
	(II) Other Payables		
	(i) total outstanding dues of micro and small enterprises	1.755	7.587
	(ii) total outstanding dues of creditors other than micro		
	enterprises and small enterprises	1.618	4.668
(b)	Borrowings (Other than Debt Securities)		
(c)	Other Financial Liabilities	4.028	4.758
(2)	Non-Financial Liabilities		
(a)	Current Tax Liabilities (Net)	-	
(b)	Deferred Tax Liabilities (Net )		-
(c)	Other Non-Financial Liabilities	1.899	1.764
(d)		22.683	12.665
(3)	Equity		
	Equity Share Capital	9616.435	9616.435
(b)		(6769.069)	(6782.170)
-	Total Equity and Liabilities	2879.349	2865.706

Place: Vadodara Dated: 02.11.2023 BARODA ES

By order of the Board

VENKATA RAMANA REVURU

Managing Director DIN :02809108 Akhtar Khata

Chief Financial Office



### Mangalam Industrial Finance Ltd. CIN: L65993WB1983PLC035815

Registered Office: Old Nimta Road, Nandan Nagar, Belghoria, Kolkata, West Bengal, 700083.

Corporate Office: HALL NO-1, M R ICON, NEXT TO MILESTONE VASNA BHAYLI ROAD, VADODARA GJ 391410 Email ID: compliance@miflindia.com / Website: www.miflindia.com/ Tel No: +91 7203948909

Particulars	Half Year ended 30th September, 2023	Half Year ended 30th September, 2022	Year ended 31st March, 2023	
	Unaudited	Unaudited	Audited	
A. CASH FLOW FROM OPERATING ACTIVITIES				
Profit/(Loss) before Tax	26.048	(16.360)	(489.008)	
Adjustments for:				
Depreciation	1.934	0.220	1.583	
Dividend Income	(0.100)	-	-0.900	
Profit on sale of investment		2		
Impairment Provisions (Loans)	26.026	44.270	524.340	
CASH GENERATED BEFORE WORKING CAPITAL CHANGES	53.907	28.120	36.015	
Adjustments for:				
Other Financial Liabilities	(0.730)	(0.850)	3.913	
Trade Payable/Other Payable	(8.881)	(5.950)	5.588	
Current Provision	(2.739)	8.890	0.000	
Other Non-Financial Liabilities	0.135	2.980	0.903	
Change in Trade Receivables/Other Asset	2.202	-	214.650	
Other Financial Assets	(10.715)	210.540	1096.950	
Loans and Advances	(923.289)	(446.450)	(840.460)	
Current Tax Asset (Net)	0.000	(6.110)	(113.285)	
CASH GENERATED FROM OPERATIONS	(890.111)	(208.840)	404.274	
Taxes Paid ( net of refunds)	9.584	8.870	-	
NET CASH (USED IN)/ GENERATED FROM OPERATING ACTIVITIES (A)	(899.695)	(217.710)	404.274	
B. CASH FLOW FROM INVESTING ACTIVITIES				
Purchase of property, plant and equipment	(3.750)	(12.510)	(20.599)	
Purchase of Intangibles		-	-	
Sale of Investment	-	4	-	
Other Financial Assets		-	-	
Provisions		-	_	
Dividend Income	0.100		0.900	
NET CASH FLOW (USED IN)/ GENERATED FROM INVESTING ACTIVITIES- (B)	(3.650)	(12.510)	-19.699	
C.CASH FLOW FROM FINANCING ACTIVITIES				
Proceeds from long term borrowings				
Proceeds from issue of compounding instrument				
Proceeds from short term borrowings	-		-	
Repayment of long term borrowings	-		-	
Interest paid		9	-	
Premium on issue of Shares	-		-	
Proceeds from issue of shares	-	-	-	
NET CASH (USED IN)/ GENERATED FROM FINANCING ACTIVITIES (C)	-	-	-	
Net Increase in Cash and Cash Equivalents (A+B+C)	(903.345)	(230.220)	384.574	
Add: Cash and Cash Equivalents at the beginning of the year	1229.990	845.416	845.416	
Cash and Cash Equivalents at the end of the year	326.646	615.200	1229.990	

BARODA e: Vadodara 1: 02.11.2023

VENKATA RAMANA REVURU Managing Director

DIN:02809108

By order of the Board FOR MANGALAM INDUSTRIAL FINANCE LIMITED

Vadodara

Akhtar Khatri

Chief Financial Officer 1

# ACCOUNTING RATIOS AND CAPITALISATION STATEMENT

# **Accounting Ratios**

The following table sets forth the accounting ratios as at March 31, 2023, March 31, 2022 and March 31, 2021:

(all amounts in ₹ Lakhs, unless stated otherwise)

Particulars	31.03.2023	31.03.2022	31.3.2021
Net Worth	2834.27	3338.64	3204.92
Profit attributable to the owners of the equity	(500.94)	133.72	66.76
Number of the shares outstanding at the end of the year Weighted Number of the shares outstanding at the end of	9616.435	9616.435	9616.435
the year	0.51.5.10.7	2515 12 -	0.51.5.40.7
- for basic earnings per share	9616.435	9616.435	9616.435
- for diluted earnings per share	9616.435	9616.435	9616.435
Basic earnings per share (B/D)	(0.052)	0.014	0.007
Restated diluted earnings per share (B/E)	(0.052)	0.014	0.007
Return on net worth (%) (B/A)	(17.67)	4.01	2.08
Net Asset Value per share			
- based on weighted average number of shares (A/D)	0.29	0.35	0.33
- assuming actual number of equity shares with fully			
diluted capital in prior years (A/E)	0.29	0.35	0.33
EBITDA	(487.42)	232.49	90.21
Face value	1	1	1

The formulae used in the computation of the above ratios are as follows:

THE TOTHISHES WEST II	the computation of the above ratios are as ionows.
Basic EPS	Profit and loss attributable to Equity shareholders of Company / Weighted average
	number of Equity shares outstanding at the end of the period
Diluted EPS	Profit and loss attributable to Equity shareholders of Company / Weighted average number
	of Equity shares outstanding at the end of the period as adjusted for treasury shares and for
	the effects of all dilutive potential equity shares
Return on Net	Profit/(loss) after tax for the period as presented in the consolidated statement of profit and
Worth	loss in the Financial Statements / Net Worth
Net Worth	Net worth means the aggregate value of the paid-up share capital and all reserves created
	out of the profits and securities premium account and debit or credit balance of profit and
	loss account, after deducting the aggregate value of the accumulated losses, deferred
	expenditure and miscellaneous expenditure not written off, as per the audited balance sheet,
	but does not include reserves created out of revaluation of assets, write-back of depreciation
	and amalgamation
Net Asset Value	Net Worth / Number of Equity Shares subscribed and fully paid outstanding as at the end
per Equity Share	of March 31, 2023
EBITDA	Profit/(loss) after tax for the period adjusted for income tax expense, finance costs,
	depreciation and amortisation expense, exceptional items, other income as presented in the
	Audited Consolidated Financial Statements

# **Statement of Capitalization**

(In ₹ Lakhs)

			(III \ Lanns)
Particulars		Pre-Issue as at September 30, 2023	As adjusted for the issue (Post Issue)
Borrowings:			·
Current borrowings	A	0.00	0.00
Non-current borrowings	В	0.00	0.00
Total borrowings	C=A+B	0.00	0.00
Shareholder's fund (Net worth)			
Share Capital	D	9616.44	10855.36
Other Equity^	E	(6769.07)	(3114.23)
Total shareholder's fund (Net worth)	F=D+E	2847.37	7741.13
Non-current borrowing's/shareholder's fund (Net worth) ratio	B/F	0.00	0.00
Total borrowings /shareholders' funds (Net worth)	C/F	0.00	0.00

<sup>^</sup>excludes non-controlling interest

# **Notes:**

- 1. Non-current borrowings are considered as borrowings other than short term borrowings and include current maturities of long-term borrowings.
- 2. The amounts disclosed above are based on the unaudited Financial Statements of the Company for the half year ended September 30, 2023.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is intended to convey our management's perspective of our financial condition and operating performance as at and for the financial years ended March 31, 2023 and March 31, 2022 and March 31, 2021 and as at and for the six months periods ended September 30, 2023 and September 30, 2022 and should be read in conjunction with our Audited Restated Financial Statements and our Unaudited limited review report for the period ended September 30, 2023 Financial Results, including the respective notes thereto, and the related auditors' reports thereon, included in "Restated Financial Statements" on page 76. Unless otherwise stated, the financial information used in this section has been derived from our Audited Restated Financial Statements and our Unaudited limited review report for the period ended September 30, 2023 Financial Results.

Our Fiscal commences on April 1 and ends on March 31 of the immediately subsequent year, and references to a particular Fiscal are to the 12 months ended March 31 of that particular year. In this Letter of Offer, unless specified otherwise, any reference to "the Company" or "our Company" refers to Mangalam Industrial Finance Limited, and a reference to "we", "us" or "our" is a reference to our Company.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements. Given these uncertainties, prospective investors are cautioned not to place undue reliance on such forward-looking statements. Factors that could cause or contribute to such differences include, but are not limited to, those discussed in "Risk Factors" and "Our Business" on pages 19 and 59, respectively, which discuss a number of factors and contingencies that could affect our financial condition and results of operations. Also see "Forward Looking Statements" on page 14.

#### **Business Overview**

We were incorporated in the year 1983 and after completing 40 years, we continue to provide competitive and tailor- made financial services. We are one of the Non- Banking Finance Companies based out in Kolkata and Gujarat, and we strive to deliver our best to meet our customers' financial needs.

At MIFL, the atmosphere is characterized by focus and drive, as everyone collaboratively strives for excellence to pursue their goals. The Company has a workforce championing this spirit of MIFL in our day-to-day activities.

The business model is based on client relationships that are established over period of time rather than a project-based execution approach. Our Company believes that long-term client relationship fetches better dividends. Long-term relations are built on trust and continuous satisfaction of the customers. It helps understanding the basic approach of our Company, its products and its market. It also forms the basis of further expansion for our Company, as we are able to monitor a potential product/ market closely.

#### **Our Business Strategies**

The digital lending in India has sharply risen, especially during the COVID-19 pandemic. Banks and NBFCs are increasingly lending either directly through their own digital platforms or through a digital lending platform under an outsourcing arrangement.

Our vision is anchored in a digitally advanced India, where financial solutions are effortless and swift for everyone. Our commitment is to provide our own digital platforms for paperless, simplified disbursement process, speedy loan approval, hassle-free and customized finance solutions is paralleled by our dedication to social responsibility, amplifying positive change within society.

The Company has adopted an integrated approach to lending, with the technology infrastructure and related backend support functions similar to that of a retail bank. This integrated approach has enabled it to manage increasing business volumes and optimize overall efficiencies.

Our focus to provide financial facilities such as vehicle financing, working capital loans, personal loans, housing loans, etc.

#### SIGNIFICANT FACTORS AFFECTING OUR RESULTS OF OPERATIONS

Our financial condition and results of operations are affected by numerous factors and uncertainties, including those discussed in the section titled 'Risk Factors' on page 19 of this Letter of Offer. The following is a discussion of certain factors that have had, and we expect will continue to have, a significant effect on our financial condition and results of operations:

- adverse changes in central or state government policies
- trends in the NBFC Sector;
- adverse development that may affect our operations
- performance of our key clients;
- adverse effect of competition on our market share and profits;
- any qualifications or other observations made by our future statutory auditors which may affect our results of operations;
- changes in technology and our ability to manage any disruption or failure of our technology systems;
- our ability to:
  - o manage our growth effectively;
  - o manage our credit risk;
  - o manage our quality of services;
  - o hire and retain senior management personnel and other skilled manpower;
  - o manage cost of compliance with labor laws or other regulatory developments;
  - o manage our operating costs;
  - manage breakdown or failure of equipment, power supply or processes, natural disasters and accidents:
  - o successfully implement our business strategies and expansion plans;
  - o maintain effective internal controls;
- adequate and timely supply of equipment and raw materials necessary for our operations;
- Our ability to attract and retain qualified personnel;
- changes in general, political, social and economic conditions in India and elsewhere;
- general levels of GDP growth, and growth in employment and personal disposable income; and
- economic uncertainties, fiscal crises or instability in India

# SIGNIFICANT ACCOUNTING POLICIES

The accounting policies have been applied consistently to the periods presented in the Financial Statements. For details of our significant accounting policies, please refer section titled "Restated Financial Information" on page 76 of this Letter of Offer.

# **CHANGE IN ACCOUNTING POLICIES IN PREVIOUS 3 YEARS**

Except as mentioned in the Notes to the Accounts in the chapter "Restated Financial Information" on page 76 of this Letter of Offer has been no change in accounting policies in last 3 years.

#### RESERVATIONS, QUALIFICATIONS AND ADVERSE REMARKS

The Audit Report issued by our Statutory Auditors has no reservations, qualifications and adverse remarks.

# **RESULTS OF OPERATIONS**

The following table sets out selected data from the Restated Financial Statements for Financial Year 2023 and Financial Year 2022, together with the percentage that each line item represents of our total revenue for the periods presented.

(₹ in Lakhs)

	FY	2023	FY 2022			
Particulars	₹ in Lakhs	% of total income	₹ in Lakhs	% of total income		
Income						
Revenue from operations	131.98	99.14	115.36	98.65		
Other Income	1.15	0.86	1.58	1.35		
Total Income	133.12	100.00	116.94	100.00		
Expenses						
Employee Benefit Expenses	27.40	20.58	9.25	7.91		
Finance Cost	0.00	0.00	0.00	0.00		
Impairment Costs	524.34	393.89	138.38	118.33		
Depreciation and amortization expense	1.58	1.19	0.00	0.00		
Other Expenses	68.81	51.69	36.82	31.49		
<b>Total Expenses</b>	622.13	467.35	184.45	157.73		
Profit / (Loss) before exceptional items and Tax	(489.01)	(367.35)	(67.51)	(57.73)		
Exceptional Items	0.00	0.00	300.00	256.54		
Restated Profit /(Loss) before tax	(489.01)	(367.35)	232.49	198.81		
Tax Expense						
Current Tax	11.20	8.41	98.77	84.46		
Deferred Tax	0.73	0.55	0.00	0.00		
Prior Period Tax Adjustments	0.00	0	0.00	0.00		
Profit / (Loss) After Tax	(500.94)	(376.31)	133.72	114.35		
Other Comprehensive Income/(Loss)	0.00	0.00	0.00	0.00		
Total Comprehensive Income /(Loss)for the Year	(500.94)	(376.31)	133.72	114.35		
Earnings per Share (Basic) (in Rs.)	(0.052)		0.014			
Earnings per Share (Diluted) (in Rs)	(0.052)		0.014			

# **Total income**

# Revenue from operations

Our revenue from operations comprises of interest receipts from loans and other financial services

# Other Income

Other income comprises of dividend, interest from income tax refund and Profit on sales of Investment.

# Expenses

Our expenses consist of employee benefit expense, impairment provisions, depreciation and amortisation expenses and other expenses.

#### Employee benefit expenses

Employee benefit expense consists of salaries, wages, bonus and other staff welfare expenses

# Impairment provisions

Impairment consists of provisions on stage 3 assets (unquoted equity instruments valued through FVOCI).

#### Depreciation and amortisation expenses

Depreciation and amortization expenses consist of depreciation on tangible and intangible assets owned by our company.

#### Other expenses

Other expenses include advertisement expenses, business development expenses, bank charges, rent expenses, communication costs, Directors' sitting fees, domain charges, depository charges, electricity charges, legal and professional fees, membership and subscription, miscellaneous expenses, payment to auditors, postage and courier, printing and stationery, rates and taxes, repairs and maintenance, travelling and conveyance expenses, Interest on TDS, ITC Reversed and Listing Fees .

#### Tax expenses

Tax expense comprises of current tax and deferred tax. Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with applicable tax rates and the provisions of applicable tax laws. Deferred tax liability or credit is recognized based on the difference between taxable profit and book profit due to the effect of timing differences and treatment of expenses. Our deferred tax is measured based on the applicable tax rates and tax laws that have been enacted or substantively enacted by the relevant balance sheet date.

#### **Comparison of Historical Results of Operations**

#### Financial Year 2023 compared to Financial Year 2022

# Total Revenue

The total revenue for Financial year ended March 31, 2023 increased from ₹ 116.14 Lakhs during the financial year ended March 31, 2022 to ₹133.12 Lakhs an increase of ₹ 16.18 Lakhs or 13.84%. The increase in total revenue was primarily due to an increase in interest income.

#### Revenue from operations

Our revenue from operations increased from ₹115.36 Lakhs during the financial year ended March 31, 2022 to ₹131.98 Lakhs in financial year ended March 31, 2023, representing an increase of ₹ 16.62 Lakhs or 14.41%. This increase was mainly due to an increase in interest income during the financial year ended March 31, 2023 as compared to the previous year.

# Other income

Other income decreased from ₹ 1.58 Lakhs to ₹1.15 Lakhs, a decrease of ₹ 0.43 lakhs or 27.22%, This decrease was due to a decrease in interest on IT refund.

#### Expenses

Out total expenses increased from ₹184.45 Lakhs for the financial year ended March 31, 2022 to ₹622.13 Lakhs for the financial year ended March 31, 2023 which was an increase of ₹437.68 Lakhs or 237.29% This was due to an increase in employee cost, professional fees, impairment costs and other expenses.

#### Employee benefit expenses

Employee benefits expense for the year ended March 31, 2023 was ₹27.40 Lakhs compared to ₹ 9.25 Lakhs for the year ended March 31, 2022. This was an increase of ₹18.15 Lakhs or 196.22 % over the previous year. This was due to an increase in staff for business expansion.

#### **Impairment Costs**

Impairment costs for the year ended March 31, 2023 was ₹524.34 Lakhs as compared to ₹138.38 Lakhs for the year ended March 31, 2022, an increase of ₹385.96 Lakhs or 278.91 % This was due to provisioning of 100% of the loan amount as there was no recovery during the period.

#### Depreciation and Amortisation Expense

Depreciation and amortization expense for the year ended March 31, 2023 was ₹1.58 Lakhs as compared to ₹[Nil] for the year ended March 31, 2022, an increase of ₹1.58 lakhs. This was due to addition of assets during the financial year.

#### Other expenses

Other expenses for the year ended March 31, 2023 was ₹ 68.81 Lakhs as compared to ₹36.82 Lakhs for the year ended March 31, 2022, an increase of ₹31.99 Lakhs or 86.88 % over the previous year. This was due to an increase in rent expenses, audit fees, legal fees and interest on TDS/Prof Tax/ GST/ Income Tax.

#### Profit/(Loss) before Tax

The loss before tax for the year ended March 31, 2023 was  $\stackrel{?}{_{\sim}}$  (489.01) Lakhs as compared to  $\stackrel{?}{_{\sim}}$  (67.51) Lakhs for the year ended March 31, 2022, an increase of  $\stackrel{?}{_{\sim}}$  (421.50) Lakhs or 624.35%. This was due to an increase in impairment provisions on loans and other expenses.

# Taxation

Total tax expense for the year ended March 31, 2023 was ₹ 11.93 Lakhs as compared to ₹ 98.77 Lakhs for the year ended March 31, 2022. This was due to tax on gains in sale of investments in March 31, 2022.

# Profit/Loss after Tax

As a result of the aforesaid, Our Company made a loss for the year for the year ended March 31, 2023 of ₹ 500.94 Lakhs as compared to a profit of ₹ 133.72 Lakhs for the financial year ended March 31, 2022.

# **RESULTS OF OPERATIONS**

The following table sets out selected data from the Restated Financial Statements for Financial Year 2022 and Financial Year 2021, together with the percentage that each line item represents of our total revenue for the periods presented.

(₹ in Lakhs)

(₹ in									
	FY	2022	FY 2021						
Particulars	₹ in Lakhs	% of total income	₹ in Lakhs	% of total income					
Income									
Revenue from operations	115.36	98.65	204.52	99.63					
Other Income	1.58	1.35	0.75	0.37					
Total Income	116.94	100.00	205.28	100.00					
Expenses									
Employee Benefit Expenses	9.25	7.91	10.13	4.93					
Net loss on Fair Value changes	0.00	0.00	93.62	45.61					
Finance Cost	0.00	0.00	0.00	0.00					
Impairment Costs	138.38	118.33	0.00	0.00					
Depreciation and amortization expense	0.00	0.00	0.00	0.00					
Other Expenses	36.82	31.49	11.32	5.51					
Total Expenses	184.45	157.73	115.06	56.05					
Profit / (Loss) before exceptional items and Tax	(67.51)	(57.73)	90.21	43.94					
Exceptional Items	300.00	256.54	0.00	0.00					
Restated Profit /(Loss) before tax	232.49	198.81	90.21	43.94					
Tax Expense									
Current Tax	98.77	84.46	23.46	11.43					
Deferred Tax	0.00	0.00	0.00	0.00					
Prior Period Tax Adjustments	0.00	0.00	0.00	0.00					
Profit / (Loss) After Tax	133.72	114.35	66.76	32.52					
Other Comprehensive Income/(Loss)	0.00	0.00	(266.20)	(129.68)					
Total Comprehensive Income /(Loss)for the Year	133.72	114.35	(199.45)	(97.16)					
Earnings per Share (Basic) (in Rs.)	0.014		0.007						
Earnings per Share (Diluted) (in Rs)	0.014		0.007						

# Revenue from operations

Our revenue from operations comprises of interest receipt from loans and other financial services.

# Other Income

Other income comprises of interest from income tax refund.

# Expenses

Our expenses consist of employee benefit expense, impairment provisions, and other expenses.

#### Employee benefit expenses

Employee benefit expense consists of salaries, wages, bonus and other staff welfare expenses.

### Impairment provisions

Impairment consists of provisions on stage 3 assets (unquoted equity instruments valued through FVOCI).

#### Other expenses

Other expenses include advertisement expenses, business development expenses, bank charges, communication costs, Directors' sitting fees, domain charges, depository charges, electricity charges, legal and professional fees, membership and subscription, miscellaneous expenses, payment to auditors, postage and courier, printing and stationery, rates and taxes, repairs and maintenance, travelling and conveyance expenses, Interest on TDS, ITC Reversed and Listing Fees.

# Tax expenses

Tax expense comprises of current tax and deferred tax. Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with applicable tax rates and the provisions of applicable tax laws. Deferred tax liability or credit is recognized based on the difference between taxable profit and book profit due to the effect of timing differences and treatment of expenses. Our deferred tax is measured based on the applicable tax rates and tax laws that have been enacted or substantively enacted by the relevant balance sheet date.

#### **Comparison of Historical Results of Operations**

#### Financial Year 2022 compared to Financial Year 2021

#### Total Revenue

The total revenue for Financial year ended March 31, 2022 decreased from ₹ 205.28 lakhs during the financial year ended March 31, 2021 to 116.94 lakhs a decrease of ₹ 88.34 lakhs or 43.03%. This decrease was due to a decrease in interest income on account of repayment of loans.

#### Revenue from operations

Our revenue from operations decreased from ₹204.52 lakhs during the financial year ended March 31, 2021 to ₹ 115.36 lakhs in financial year ended March 31, 2022, a decrease of ₹89.16 Lakhs or 43.59 %. This was mainly due to decrease in interest income on account of repayment of loans.

# Other income

Other income increased from ₹0.75 Lakhs in financial year ended March 31, 2021 to ₹1.58 Lakhs in Financial year ended March 31, 2022, an increase of ₹0.83 lakhs or 110.67%, This increase was due to an increase in the interest in Income Tax Refund in March 31, 2022.

#### Expenses

Out total expenses increased from ₹115.06 lakhs for the financial year ended March 31, 2021 to ₹184.45 lakhs for the financial year ended March 31, 2022 which was an increase of ₹69.39 lakhs or 60.31 % This was due to an increase in impairment costs and overall increase in other expenses.

#### Employee benefit expenses

Employee benefits expense for the financial year ended March 31 2022 was  $\stackrel{$}{\scriptstyle <}9.25$  lakhs compared to  $\stackrel{$}{\scriptstyle <}10.13$  lakhs for the financial year ended March 31, 2021. This was a decrease of  $\stackrel{$}{\scriptstyle <}0.88$  lakhs or 8.69 % over the previous year. This was due to change in the management during the year.

#### **Impairment Provisions**

Impairment Provision expense for the financial year ended March 31, 2022 was ₹ 138.88 lakhs compared to ₹ Nil for the financial year ended March 31, 2021. This was increase by 100% and was due to provisioning for impairment on outstanding loan amount.

# Depreciation and Amortisation Expense

Depreciation and amortization expense for the year ended March 31, 2022 was ₹ Nil for both the financial years.

# Other expenses

Other expenses for the year ended March 31, 2022 was ₹ 36.82 lakhs as compared to ₹11.32 lakhs for the year ended March 31, 2021, an increase of ₹25.50 Lakhs or 225.27 % over the previous year. This was due to an increase in auditors' fees, legal and professional fees and directors sitting fees.

# Profit/(Loss) before Tax

The Profit / (loss) before tax for the year ended March 31, 2022 was ₹ (67.51) lakhs as compared to a profit of ₹ 90.21 lakhs for the year ended March 31, 2021, a decrease in profits by ₹ 157.72 lakhs or 174.84 %. This was due to a decrease in revenues from operation and an increase in expenses

#### Taxation

Total tax expense for the year ended March 31, 2022 was ₹ 98.77 lakhs as compared to ₹ 23.46 Lakhs for the year ended March 31, 2021. This was due to tax on gains in sales of investments in March 31, 2022.

# Profit/Loss after Tax

As a result of exceptional item of Rs.300 lacs in the financial year ended March 31, 2022 and for the reasons stated aforesaid, our Company earned a profit for the year for the year ended March 31, 2022 of ₹ 133.72 lakhs as compared to ₹ 66.76 Lakhs for the financial year ended March 31, 2021.

# **Comparison of Historical Results of Operations**

Six months period ended September 30, 2023 compared with Six months period ended September 30, 2022.

Six months period ended September 30, 2023 con	Six Month pe 30.09.2	riod ended	Six-month period ended 30.09.2022		
Particulars	₹ in Lakhs	% of total income	₹ in Lakhs	% of total income	
Income					
Revenue from operations	124.463	99.99	57.958	99.94	
Other Income	0.014	0.01	0.034	0.06	
Total Income	124.477	100.00	57.992	100.00	
Expenses					
Employee Benefit Expenses	30.885	24.81	8.200	14.14	
Finance Cost	0.00	0.00	0.00	0.00	
Impairment Costs	26.026	20.91	44.265	76.33	
Depreciation and amortization expense	1.934	1.55	0.217	0.37	
Other Expenses	39.585	31.80	21.673	37.37	
Total Expenses	98.429	79.07	74.355	128.22	
Profit / (Loss) before exceptional items and Tax	26.048	20.93	(16.363)	(28.22)	
Exceptional Items	0.00	0.00	0.00	0.00	
Profit /(Loss) before tax	26.048	20.93	(16.363)	(28.22)	
Tax Expense					
Current Tax	12.757	10.25	8.874	15.30	
Deferred Tax	0.190	0.15	0.00	0.00	
Prior Period Tax Adjustments	0.00	0.00	0.00	0.00	
Profit / (Loss) After Tax	13.101	10.52	(25.237)	(43.52)	
Other Comprehensive Income/(Loss)	0.00	0.00	0.00	0.00	
Total Comprehensive Income /(Loss)for the Year	13.101	10.52	(25.237)	(43.52)	
Earnings per Share (Basic) (in Rs.)	0.001		(0.003)		
Earnings per Share (Diluted) (in Rs)	0.001		(0.003)		

# Total Revenue

Our total revenue for the six month period ended September 30, 2023 was ₹124.477 lakhs as compared to ₹ 57.992 Lakhs for the corresponding six month period ended September 30, 2022 an increase of ₹ 66.485 Lakhs or 114.65 %. This was due to an increase in interest income and loan processing fees.

# Revenue from Operations

Our revenue from operations for the six month period ended September 30, 2023 was ₹124.463 as compared to ₹ 57.958 Lakhs for the corresponding six month period ended September 30, 2022, an increase of ₹ 66.505 Lakhs or 114.75 %. This was due to an increase in interest income and a reversal of impairment.

#### Other Income

Our Other Income for the six month period ended September 30, 2023 was ₹ 0.014 lakhs as compared to ₹ 0.034 lakhs for the corresponding six month period ended September 30, 2022, a decrease of ₹ 0.02 lakhs. This was due to a decrease in other income.

#### **Total Expenses**

Our total expenses for the six month period ended September 30, 2023 was ₹98.429 lakhs as compared to ₹ 74.355 lakhs for the six month period ended September 30, 2022, an increase of ₹ 24.074 lakhs or 32.38%. This was due to an increase in employee benefit expenses, depreciation and amortisation and other expenses.

#### Employee benefit Expenses

# Impairment provisions

Impairment provisions for the six month period ended September 30, 2023 was ₹ 26.026 lakhs as compared to ₹ 44.265 lakhs for the corresponding six month period ended September 30, 2022, a decrease of ₹ 18.239 lakhs or 41.20%.

#### Depreciation and Amortization

Our depreciation and amortization expenses increased from ₹0.217 lakhs for the six month period ended September 30, 2022 to ₹ 1.934 lakhs for the corresponding six month period ended September 30, 2023, an increase of ₹ 1.717 lakhs or 791.24%. This was due to purchase of assets for business expansion.

#### Other Expenses

# Profit Before tax

Because of the reasons stated above, our profit before tax was ₹ 26.048 lakhs for the six month period ended September 30, 2023 as compared to a loss of ₹ 16.363 lakhs for the corresponding six month period ended September 30, 2022, an increase of ₹ 42.411 lakhs or 259.19 %.

# Tax Expenses

Our tax expenses for the six month period ended September 30, 2023 was  $\stackrel{?}{_{\sim}}$  12.947 lakhs as compared to  $\stackrel{?}{_{\sim}}$  8.874 lakhs for the corresponding six month period ended September 30, 2022 , an increase of  $\stackrel{?}{_{\sim}}$  4.073 lakhs or 45.90 %.

# Profit After Tax

Our profit after tax was ₹ 13.101 lakhs for the six month period ended September 30, 2023 as compared to a loss of ₹ 25.237 lakhs for the corresponding six month period ended September 30, 2022, an increase of ₹ 38.338 lakhs or 151.91 %.

### **CASH FLOWS**

The following table sets forth certain information relating to our cash flows:

(₹ in Lakhs)

Particulars	September	March 31,	March 31,	March 31,
	30, 2023	2023	2022	2021
Net Cash Flow generated from/ (used in)	(899.70)	404.27	(780.47)	709.19
Operating Activities (A)				
Net Cash Flow generated from / (used) in	(3.65)	(19.70)	1588.44	(679.19)
Investing Activities (B)				
Net Cash Flow generated from / (used) in	0.00	0.00	0.00	0.00
Financing Activities (C)				
Net increase / (Decrease) in Cash & Cash	(903.34)			
Equivalents (A+B+C)		384.57	807.97	30.01
Cash and cash equivalents at the beginning of	1229.99			
the year/period		845.42	37.44	7.44
Cash and cash equivalents at year/ period end	326.65	1229.99	845.42	37.44

#### Cash generated from Operating Activities

Net cash used in operating activities for the six month period ended September 30, 2023 was ₹ (899.70) lakhs as compared to the profit/(loss) before tax of ₹ 26.05 lakhs the same period. This difference is primarily on account of depreciation, impairment, increase in inventories, increase in trade receivables, increase in loans, other financial assets and decrease in other current liabilities, short term provisions.

Net cash generated from operating activities for the year ended March 31, 2023 was ₹ 404.27 Lakhs as compared to the profit/(loss) before tax of ₹ (489.01) lakhs for the same period. This difference is primarily on account of depreciation, finance costs, interest income, loss on sale of assets, impairment, adjustment for fair value on financial instruments through profit or loss, cash inflow from interest and cash outflow towards finance cost.

Net cash used in operating activities for the year ended March 31, 2022 was ₹ (780.47) lakhs as compared to the profit/(loss) before tax of ₹ 232.49 lakhs the same period. This difference is primarily on account of depreciation, share of profit from investment firm, increase in inventories, increase in trade receivables, increase in loans, other financial assets and decrease in other current liabilities, short term provisions.

Net cash generated in operating activities for the year ended March 31, 2021 was ₹ 709.19 Lakhs as compared to the profit/(loss) before tax of ₹ 90.21 lakhs the same period. This difference is primarily on account of share of profit from investment firm, increase in inventories, increase in trade receivables and decrease in trade payables and other current liabilities / short term provisions.

### **Net Cash used in Investing Activities**

Net cash used in investing activities for the six month period ended September 30, 2023 was ₹ (3.65) Lakhs. This was on account of purchase of property, Plant and Equipment and dividend income.

Net cash used in investing activities for the year ended March 31, 2023 was ₹ (19.70) Lakhs. This was on account of purchase of property, Plant and Equipment.

Net cash generated in investing activities for the year ended March 31, 2022 was ₹ 1588.44 Lakhs. This was on account of investment in Capital firm and sale of plant and machinery.

Net cash used in investing activities for the year ended March 31, 2021 was ₹ (679.19) Lakhs. This was on account of investment in Capital firm and sale of plant and machinery.

# Net Cash flow used in Financing Activities

Net cash flows used in financing activities for the six month period ended September 30, 2023 was ₹ 0.00

Net cash flows used in financing activities for the year ended March 31, 2023 was ₹ 0.00.

Net cash flows used in financing activities for the year ended March 31, 2022 was ₹ 0.00.

Net cash flows used in financing activities for the year ended March 31, 2021 was ₹ 0.00.

# **Contingent Liabilities**

There were no contingent liabilities as on March 31, 2023.

# **Off-Balance Sheet Arrangements**

We do not have any other off-balance sheet arrangements or other relationships with unconsolidated entities, such as special purpose vehicles, that have been established for the purposes of facilitating off-balance sheet arrangements.

#### **QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT FINANCIAL RISK**

Our Board has overall responsibility for the establishment and oversight of our risk management framework. Our risk management policies are established to identify and analyse the risks faced, to set appropriate risk limits and controls and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and our activities. We have exposure to the following risks:

#### (a) Market Risk

The Company is exposed to equity price risk arising from its equity instruments held as stock in trade. Equity price risk is related to the change in market reference price of the investment in equity securities. The Company considers factors such as track record, market reputation, fundamental and technical.

Market Risk is the possibility of loss arising from changes in the value of a financial instrument as a result of changes in market variables such as interest rates, exchange rates and other asset prices. The Company's exposure to market risk is a function of asset liability management and interest rate sensitivity assessment. The company is exposed to interest rate risk and liquidity risk, if the same is not managed properly. The company continuously monitors these risks and manages them through appropriate risk limits.

#### (b) Interest Rate Risk

Interest rate risk can be either fair value interest rate risk or cash flow interest rate risk. Fair value interest rate risk is the risk of changes in fair values of fixed interest-bearing investments due to fluctuations in the interest rates. Cash flow interest rate risk is the risk that the future cash flows of floating interest-bearing investments will fluctuate due to fluctuations in the interest rates.

# (c) Operational Risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people or systems, or from external events. The operational risks of the Company are managed through comprehensive internal control systems and procedures. Failure of managing operational risk might lead to legal / regulatory implications due to non-compliance and lead to financial loss due to control failures. While it is not practical to eliminate all the operational risk, the Company has put in place adequate control framework by way of segregation of duties, well defined process, staff training, maker and checker process, authorisation and clear reporting structure. The effectiveness of control framework is assessed by internal audit on a periodic basis.

# (d) Liquidity Risk

Liquidity is the Company's capacity to fund increase in assets and meet both the expected and unexpected obligations without incurring unacceptable losses. Liquidity risk is the inability to meet such obligations as they become due without adversely affecting the company's financial conditions. The Asset Liability Management Policy of the Company stipulates a broad framework for Liquidity risk management to ensure that the Company can meet its liquidity obligations.

The Company maintains a portfolio of highly marketable and diverse assets that are assumed to be easily liquidated in the event of an unforeseen interruption in cash flow. The liquidity position of the company is assessed under a variety of scenarios giving due consideration to stress factors relating to both the market in general and risk specifics to the Company. Basis the liquidity position assessed under various stress scenarios; the Company reviews the following to effectively handle any liquidity crisis:

- Adequacy of contingency funding plan in terms of depth of various funding sources, time to activate, cost
  of borrowing, etc
- Availability of unencumbered eligible assets.

#### (e) Credit Risk

Credit risk is the risk that the Company will incur a loss because its customers or counterparties fail to discharge their contractual obligations. The Company has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties. The credit quality review process aims to allow the Company to assess the potential loss as a result of the risks to which it is exposed and take corrective actions.

#### RELATED PARTY TRANSACTIONS

For details of our related party transactions, see "Restated Financial Information - Related Party Transactions" on page 114 of this Letter of Offer.

## Qualitative Disclosure about Market Risk

Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations

Other than as described in the section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" on page 19 and page 123 respectively of this Letter of Offer, to our knowledge there are no known trends or uncertainties that have or are expected to have a material adverse impact on our income from continuing operations.

# **Unusual or Infrequent Events or Transactions**

Except as described elsewhere in this Letter of Offer, there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses.

# Significant economic/regulatory changes

Government policies governing the sector in which we operate as well as the overall growth of the Indian economy has a significant bearing on our operations. Except as disclosed in this Letter of Offer, to our knowledge, there are no significant regulatory changes that materially affected or are likely to affect our income from continuing operations.

# Major changes in these factors can significantly impact income from continuing operations.

There are no significant economic changes that materially affected our Company's operations or are likely to affect income except as mentioned in the section titled "Risk Factors" on page 19 of this Letter of Offer.

# Expected future changes in relationship between costs and revenues, in case of events such as future increase in interest rate that will cause a material change are known

Other than as described in the section titled "Risk Factors" and chapter titled "Management's Discussion and Analysis of Financial Conditions and Results of Operations" on page 19 and 123 respectively, and elsewhere in this Letter of Offer, there are no known factors to our knowledge which would have a material adverse impact on the relationship between costs and income of our Company. Our Company's future costs and revenues will be determined by demand/supply situation and government policies.

# The extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or services or increased sales prices

The increase in revenue is by and large linked to increase in volume of all the activities carried out by the Company.

# **Competitive Conditions**

We expect competition in the sector from existing and potential competitors to vary. However, on account of our core strengths we will be able to stay competitive. For further details, kindly refer the chapter titled "Our Business" on page 59 of this Letter of Offer.

#### **Total Turnover of Each Major Business Segment**

We are operating only in one segment which is to provide loans and financing.

#### **New Product or Business Segment**

Except as disclosed in "Our Business" on page 59 of this Letter of Offer, we have not announced and do not expect to announce in the near future any new products or business segments.

# **Seasonality of Business**

Our Company's business is not seasonal in nature.

# Significant dependence on a Single or Few Suppliers or Customers

Other than as described in this Letter of Offer, to our knowledge, there is no significant dependence on a single or few customers or suppliers.

#### Significant Developments since last balance sheet date

To our knowledge no circumstances have arisen since September 30, 2023, the date of the last financial information disclosed in this Letter of Offer which materially and adversely affect or are likely to affect, our operations or profitability, or the value of our assets or our ability to pay our material liabilities within the next 12 months.

# FINANCIAL INDEBTEDNESS

Set forth below is a brief summary of all the borrowings of our Company together with a brief description of certain significant terms of such financing arrangements. As on September 30, 2023, our total outstanding secured borrowing was ₹ Nil and total outstanding unsecured borrowing was ₹ Nil.

# SECURED BORROWINGS BY OUR COMPANY

As on September 30, 2023 the aggregated outstanding borrowings of our Company as under:

Category of borrowing	Sanctioned September 30	amount , 2023	as	on	Outstanding September 30,	as	on
		NIL					

# **UNSECURED BORROWINGS**

Our Company has availed the following unsecured loans as under:

Category of borrowing	Sanctioned amount September 30, 2023	as	on	Outstanding amount as September 30, 2023	on
	NIL				

#### MARKET PRICE INFORMATION

Our Company's Equity Shares have been listed and actively being traded on BSE

- a. Year is a Financial Year;
- b. Average price is the average of the daily closing prices of the Equity Shares for the year, or the month, as the case may be;
- c. High price is the maximum of the daily high prices and low price is the minimum of the daily low prices of the Equity Shares, as the case may be, for the year, or the month, as the case may be; and
- d. In case of two days with the same high / low / closing price, the date with higher volume has been considered.

Stock Market Data of the Equity Shares

The high, low and average market closing prices recorded on the Stock Exchanges during the last three years and the number of Equity Shares traded on these days are stated below:

Financial Year	High	Date of High	Number of shares traded on date	Total volume traded on date of	Low	Date of Low	Number of shares traded on date	Total Volume traded on date of	Average Price for the Year
			of High	High (in ₹)			of low	Low (in ₹)	
2023	7.35	18/04/2022	3496184	25499288	1.89	14/03/2023	1628034	3113050	4.36
2022	9.32	11/01/2022	4502925	41967261	0.62	19/05/2021	931431	577750	3.93
2021	1.05	16/03/2021	2985824	3134218	0.19	14/05/2020	224912	51133	0.45

(Source: www.bseindia.com)

Notes: High, low and average prices are based on the daily closing prices.

In case of two days with the same high or low price, the date with the high volume has been considered.

#### Market Prices for the last Five calendar months

The total number of days trading during the past nine months from April 2023 to December 2023 was 184 days. The average volume of Equity Shares traded on BSE was 21,69,427 Equity Shares per day.

The high and low prices and volume of Equity Shares traded on the respective date on BSE during the last Nine months preceding the date of this Letter of Offer are as follows:

Month (2023)	High	Date of High	Number of shares traded on date of High	Total volume traded on date of High (in ₹)	Low	Date of Low	Number of shares traded on date of low	Total Volume traded on date of Low (in ₹)	Average Price for the month
April	3.32	19/04/2023	1919395	6361487	2.33	03/04/2023	1317609	3096425	2.88
May	3.06	16/05/2023	1117373	3413891	2.66	11/05/2023	1084685	2840134	2.89
June	2.86	27/06/2023	1294824	3753031	2.65	16/06/2023	3118132	8083164	2.79
July	3.48	10/07/2023	3739005	13271634	2.84	05/07/2023	707863	2020547	3.06
August	4.27	31/08/2023	8701788	36678306	2.88	04/08/2023	648766	1879726	3.37
September	4.44	01/09/2023	5593347	23776539	3.65	21/09/2023	1245819	4593534	3.94
October	4.05	03/10/2023	1108655	4388331	3.17	26/10/2023	1442406	4742552	3.68
November	3.72	01/11/2023	1228362	4466661	2.91	29/11/2023	2524518	7536805	3.24
December	4.99	13/12/2023	3295739	15466983	3.11	01/12/2023	2043307	6571748	4.14

(Source: www.bseindia.com)

In the event the high or low or closing price of the Equity Shares are the same on more than one day, the day on which there has been higher volume of trading has been considered for the purposes of this chapter.

The Board of our Company has approved the Issue at their meeting held on May 25, 2023. The high and low prices of our Company's shares as quoted on BSE on May 26, 2023, the day on which the trading happened immediately following the date of the Board meeting is as follows:

Date	Volume (in ₹)	Highest Price (in ₹)	<b>Lowest Price (in ₹)</b>
26.05.2023	3771729	2.92	2.89

(Source: www.bseindia.com)

#### SECTION VI - LEGAL AND OTHER INFORMATION

# **OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS**

Except as stated in this section, there are no outstanding (i) criminal proceedings involving our Company, Directors, Subsidiaries or Promoters; (ii) actions by any statutory or regulatory authorities involving our Company, Directors, Subsidiaries or Promoters; or (iii) claim involving our Company, Directors, Subsidiaries or Promoters for any direct or indirect tax liabilities (disclosed in a consolidated manner giving the total number of claims and total amounts involved), (iv) proceeding involving our Company, Directors, Subsidiaries or Promoters (other than proceedings covered under (i) to (iii) above) which has been determined to be "material" pursuant to the materiality policy approved by our Board in its meeting held on September 25, 2023 ("Materiality Policy") (as disclosed herein below).

In terms of the Materiality Policy, other than outstanding criminal proceedings, actions taken by any statutory or regulatory authority and claims for any direct or indirect tax liabilities mentioned in point (i) to (iii) above, all other pending litigation:

- A. involving our Company, Promoters and Directors:
  - i. where the aggregate monetary claim made by or against our Company, in any such pending litigation proceeding is in excess of 100 lakhs. Accordingly, we have disclosed all such outstanding litigation proceedings where the aggregate monetary claim made by or against our Company, in any such pending litigation proceeding is in excess of ₹ 100 lakhs; and
  - ii. where the monetary liability is not quantifiable, or which does not fulfil the threshold specified in (i) above, but the outcome of which could, nonetheless may have a material adverse effect on the position, business, operations, prospects or reputation of our Company have been considered "material".
- B. involving our Directors and our Promoters (individually or in aggregate), the outcome of which would materially and adversely affect the business, operations, prospects, financial position or reputation of our Company, irrespective of the amount involved, has been considered as material.

Further, except as disclosed in this section, there are no (i) disciplinary action taken against any of our Promoters by SEBI or the Stock Exchange in the five Fiscals preceding the date of this Letter of Offer which may have a material impact on our Company.

Further, in accordance with the Materiality Policy, a creditor of our Company, shall be considered to be material creditor (except banks and financial institutions from whom the Company has availed financing facilities) for the purpose of disclosure in the offer documents, if amounts due to such creditor exceeds 10% (Ten per cent) of the total trade payables of our Company as per the most recently completed Fiscal as per the Restated Standalone Financial Information. Accordingly, we have disclosed consolidated information of outstanding dues owed to any creditors of our Company, separately giving details of number of cases and amount for all dues where each of the dues 10% (Ten per cent) of total trade payables of our Company as at March 31, 2023 as per the Restated Standalone Financial Information) ("Material Dues"). Further, in accordance with the Materiality Policy for the disclosure of the outstanding dues to any party which is a micro, small or a medium enterprise ("MSME") will be based on information available with our Company regarding status of the creditor as defined under Section 2 of the Micro, Small and Medium Enterprises Development Act, 2006, as amended.

Unless stated to the contrary, the information provided in this section is as of the date of this Letter of Offer. All terms defined in a summary pertaining to a particular litigation shall be construed only in respect of the summary of the litigation where such term is used.

#### 1. LITIGATION INVOLVING OUR COMPANY

- i. Litigation against our Company
- 1. Criminal Proceedings

Nil

# 2. Actions taken by Statutory/Regulatory Authorities

Ministry of Corporate affairs has issued Show cause notice against our Company dated June 16, 2023 for non-compliance under sub-section (4) of section 90 of the companies act, 2013 read with rule 4 of the companies (Significant Beneficial Owners)

Sr. No.	Violation	Violation of Section of the Companies	Period of Default /No. of days in default	Penalty got Default	Total Penalty Maximum	Remark
1.	90(4)	Mangalam Industrial Finance Limited	1,00,000 plus (500*22 days)	1,11,000	5,00,000	The Company has made a reply to the Show Cause notice dated June 16, 2023 by letter dated June 28, 2023 and proceeding is still pending

3. Tax Proceedings

Nil

4. Other Material Litigations

Nil

5. Disciplinary action against our Company by SEBI or any stock exchange in the last five Fiscals

Nil

# ii. Litigation by our Company

1. Criminal Proceedings

Nil

2. Civil and other Material Litigations

Nil

# 2. LITIGATION INVOLVING OUR PROMOTERS

# Cases filed against our Promoters

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

# 3. Tax Proceedings

i. Income Tax Proceedings and Outstanding Tax demands against Promoter Yatin Gupte given below:

AY	Name of Assessee	Financial year	Proceeding Name /Demand Ref No.	Proceeding status /date of demand raised	Outstanding demand Amount in Rs.	Interest
2020	Yatin Gupte	2018-19	Issue Letter	Open	NIL	NIL
2010	Yatin Gupte	NIL	2013201037012104271T	11/06/2013	11060	15458
2018	Yatin Gupte	NIL	2019201837016548951T	15-04-2019	18260	7280

ii. Income Tax Proceedings and Outstanding Tax demands against Promoter Garuda Mart India Private Limited given below:

Government of Karnataka Department Of Commercial Taxes has issued Notice of Intimating Discrepancies in the return after scrutiny against our Company Promoter M/s. Garuda Mart India Private Limited in scrutiny of GSTR-3B for the tax period(s) July-2017 to March to 2018, following discrepancies have been noticed:

There is a short declaration of "Outward taxable supply in GST 3B- [Table 3.1(a) + 3.1(b)]when compared to Outward supply Declared in GSTR-1-[Table4A+4C+5+6+7A(1)+7B(1)+11A+11B] [alongwith the net effect of amendments thereof in Table9,10 and 11(II)], as detailed in Table Below

Tax liability on account of "Outward taxable supplies (other than zero ratyed ,nil rated and					
exempted)" and "Outward taxable supplies (zero rated)"					
GSTR-3B	GSTR-1	Difference [3=2-1]			
1	2	3=2-1			
802000	1920000	1118000			

iii. Income Tax Proceedings and Outstanding Tax demands against Promoter "WARDWIZARD SOLUTIONS INDIA PRIVATE LIMITED"

	Assessment	Demand Ref No.	Date of demand	Amount	Interest
	Year		raised	(Rs. In Lakhs)	
	2022	2022202237134776236C	November 16, 2022	15.45	Nil
Γ	2021	2023202140412545880C	June 12, 2023	3.75	Nil

4. Other Material Litigations

Nil

5. Disciplinary action against our Promoters by SEBI or any stock exchange in the last five Fiscals

Nil

# Cases filed by our Promoters

1. Criminal Proceedings

Nil

2. Other Material Litigations

Nil

# 3. LITIGATION INVOLVING OUR DIRECTORS

# Cases filed against our Directors

1. Criminal Proceedings

Nil

2. Actions taken by Statutory/Regulatory Authorities

Nil

3. Tax Proceedings

Nil

# 4. Other Material Litigations

Nil

5. Disciplinary action against our Directors by SEBI or any stock exchange in the last five Fiscals

Nil

# Cases filed by our Directors

# 1. Criminal Proceedings

Nil

# 2. Other Material Litigations

Nil

# 4. OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS

In terms of the Materiality Policy dated September 25, 2023 our Company has 13 (Thirteen) material creditors, as on March 31, 2023.

As on March 31, 2023, the details of amounts outstanding towards small scale undertakings and other creditors are as follows:

(₹ in lakhs)

		( * **** ******************************
Particulars	No. of Creditors	Amount
Outstanding dues to small scale undertakings	2	7.59
Outstanding dues to other creditors	11	4.67
Total outstanding dues	13	12.26

For further details, refer to the section titled "Restated Financial Information" on page 76 of this Letter of Offer.

# 5. DISCLOSURES PERTAINING TO WILFUL DEFAULTERS / FRAUDULENT BORROWERS

Neither our Company, nor our Promoters, and Directors have been categorized or identified as wilful defaulters by any bank or financial institution or consortium thereof, in accordance with the guidelines on wilful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them. None of our Promoters or Directors have been categorised as a Fraudulent Borrower.

## MATERIAL DEVELOPMENTS

Except as stated below and in this Letter of Offer, to our knowledge, no circumstances have arisen since June 30, 2023, which materially and adversely affect or are likely to affect our operations, performance, prospects or profitability, or the value of our assets or our ability to pay material liabilities:

- Mr. Kamal Ashwinbhai Lalani (DIN: 09141815) has been appointed as Additional Director (in the capacity of independent director) with effect from September 25, 2023.
- Mr. Bhargav Govindprasad Pandya (DIN: 08693675) has resigned as a Non-Executive Independent Director with effect from September 25, 2023 on personal grounds.
- The Audit Committee, Nomination and Remuneration Committee, Stakeholders Relationship Committee
  and the Rights Issue Committee has accordingly been reconstituted with effect from September 25, 2023.
- The Company Secretary Ms. Sakina Lokandwala has resigned as the Company Secretary of our Company with effect from November 22, 2023. Her resignation has been accepted by our Board on November 02, 2023 and we have appointed Ms. Kashish Purohit as a Company Secretary w.e.f. January 17, 2024.

## OTHER REGULATORY AND STATUTORY DISCLOSURES

# Authority for the Issue

The Board of Directors at its meeting held on May 25, 2023 has authorised this Issue pursuant to Section 62(1)(c) of the Companies Act, 2013.

Our Board of Directors has, at its meeting held on January 17, 2024, determined the Issue Price as ₹3.95 per Rights Equity Share and the Rights Entitlement as 21 (Twenty-One) Rights Equity Share for every 163 (One Hundred Sixty-Three) Equity Share held on the Record Date.

The Letter of Offer was approved by the Rights Issue Committee (duly constituted by the Board in their meeting on January 17, 2024

Our Company has received 'in-principle' approval letter from BSE vide letter dated November 28, 2023 for listing of the Rights Equity Shares to be allotted pursuant to Regulation 28(1) of SEBI Listing Regulations. Our Company will also make applications to BSE Limited to obtain their trading approval for the Rights Entitlements as required under the SEBI Rights Issue Circulars.

Our Company has been allotted the ISIN INE717C20017 for the Rights Entitlements to be credited to the respective Demat accounts of the Equity Shareholders of our Company. For details, see "*Terms of the Issue*" on page 150 of this Letter of Offer.

## **Prohibition by SEBI or other Governmental Authorities**

Our Company, our Promoters, our Directors, the members of our Promoter Group and persons in control of the Promoter and the Company have not been prohibited from accessing the capital market or debarred from buying or selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any jurisdiction orany authority/court as on date of this Letter of Offer.

Further, our Promoter and our Directors are not promoter or director of any other company which is debarred from accessing or operating in the capital markets or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI. None of our Directors or Promoters are associated with the securities market in any manner. There is no outstanding action initiated against them by SEBI in the five years preceding the date of filing of this Letter of Offer.

Neither our Promoter nor our Directors have been declared as fugitive economic offender under Section 12 of Fugitive Economic Offenders Act, 2018 (17 of 2018).

# **Prohibition by RBI**

Neither our Company, nor our Promoter and Directors have been categorized or identified as willful defaulters or a fraudulent borrower by any bank or financial institution or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India. There are no violations of securities laws committed by them in the past or are currently pending against any of them.

# Compliance with Companies (Significant Beneficial Ownership) Rules, 2018

Our Company, our Promoters and the members of our Promoter Group are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018, to the extent it may be applicable to them as on date of this Letter of Offer.

# Eligibility for the Issue

Our Company is a listed company, incorporated under the Companies Act, 1956. The Equity Shares of our Company are presently listed on the BSE. We are eligible to undertake the Issue in terms of Chapter III of SEBI ICDR Regulations. Pursuant to Clauses (1) and (2) of Part B of Schedule VI to the SEBI ICDR Regulations, our Company is required to make disclosures in accordance with Part B-1 of Schedule VI to the SEBI ICDR Regulations.

## Compliance with Regulations 61 and 62 of the SEBI ICDR Regulations

Our Company is not in compliance with the provisions specified in Clause (3) (a) of Part B of Schedule VI of the SEBI ICDR Regulations as explained below:

• Our Company has undergone a management change pursuant to acquisition of control in accordance with the provisions of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable and is making a rights issue of specified securities for the first time subsequent to such change and a period of three full years has not elapsed since such a change.

As our Company does not satisfy the conditions specified in Clause (3) (a) of Part B of Schedule VI of SEBI ICDR Regulations, disclosures in this Letter of Offer have been made in terms of Part B-1 of Schedule VI of SEBI ICDR Regulations.

## **Disclaimer Clause of SEBI**

The Draft Letter of Offer has not been filed with SEBI in terms of SEBI ICDR Regulations as the size of the issue is less than ₹5000 lakhs.

## **Disclaimer Clause of BSE**

"BSE Limited ("the Exchange") has given vide its letter dated November 28, 2023, permission to this Company to use the Exchange's name in this Letter of Offer as the stock exchange on which this Company's securities are proposed to be listed. The Exchange has scrutinized this letter of offer for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Company. The Exchange does not in any manner:

- Warrant, certify or endorse the correctness or completeness of any of the contents of this letter of offer;
- Warrant that this Company's securities will be listed or will continue to be listed on the Exchange; or
- Take any responsibility for the financial or other soundness of this Company, its promoters, its management or any scheme or project of this Company;

and it should not for any reason be deemed or construed that this letter of offer has been cleared or approved by the Exchange. Every person who desires to apply for or otherwise acquires any securities of this Company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever."

# Disclaimer from our Company and our Directors

Our Company and our Directors accept no responsibility for statements made otherwise than in this Letter of Offer or in the advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information, including our Company's websitewww.miflindia.com.

All information shall be made available by our Company to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever, including at road show presentations, in research or sales reports, at bidding centers or elsewhere.

Investors will be required to confirm and will be deemed to have represented to our Company and their respective directors, officers, agents, affiliates, and representatives that they are eligible under all applicablelaws, rules, regulations, guidelines and approvals to acquire the Equity Shares and will not issue, sell, pledge, or transfer the Equity Shares to any person who is not eligible under any applicable laws, rules, regulations, guidelines and approvals to acquire the Equity Shares. Our Company and its respective directors, officers, agents, affiliates, and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares.

No information which is extraneous to the information disclosed in this Letter of Offer or otherwise shall be given by our Company or any member of the Issue management team or the syndicate to any particular section of investors or to any research analyst in any manner whatsoever, including at road shows, presentations, in research or sales reports or at bidding centre.

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this Letter of Offer. You must not rely on any unauthorized information or representations. This Letter of Offer is an offer to sell only the Rights Equity Shares and the Rights Entitlement, but only under circumstances and in the applicable jurisdictions. Unless otherwise specified, the information contained in this Drat Letter of Offer is current only as at its date.

# Disclaimer in respect of Jurisdiction

This Letter of Offer has been prepared under the provisions of Indian law and the applicable rules and regulations thereunder. Any disputes arising out of the Issue will be subject to the jurisdiction of the appropriate court(s) in Vadodara, Gujarat only.

# **Designated Stock Exchange**

BSE being the only stock exchange where the Company's shares are listed, the Designated Stock Exchange for the purposes of the Issue is BSE.

## **Selling Restrictions**

This Letter of Offer is solely for the use of the person who has received it from our Company or from the Registrar to the Issue. This Letter of Offer is not to be reproduced or distributed to any other person.

The distribution of this Draft Letter of Offer/ Letter of Offer, Abridged Letter of Offer, Application Form and the Rights Entitlement Letter and the issue of Rights Entitlements and Equity Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer/ Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter may come are required to inform themselves about and observe such restrictions. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders of our Company and will dispatch the Draft Letter of Offer/ Letter of Offer, Abridged Letter of Offer Application Form and the Rights Entitlement Letter only to Eligible Equity Shareholders who have provided an Indian address to our Company.

No action has been or will be taken to permit the Issue in any jurisdiction, or the possession, circulation, or distribution of the Letter of Offer, Abridged Letter of Offer or any other material relating to our Company, the Equity Shares or Rights Entitlement in any jurisdiction, where action would be required for that purpose, except that this Letter of Offer has been filed with the Stock Exchange.

Accordingly, the Rights Entitlement or Equity Shares may not be offered or sold, directly or indirectly, and this Letter of Offer or any offering materials or advertisements in connection with the Issue or Rights Entitlement may not be distributed or published in any jurisdiction, except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer / Letter of Offer will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer.

This Letter of Offer and its accompanying documents are being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose. If this Letter of Offer is received by any person in any jurisdiction where to do so would or might contravene local securities laws or regulation, or by their agent or nominee, they must not seek to subscribe to the Equity Shares or the Rights Entitlement referred to in this Letter of Offer. Investors are advised to consult their legal counsel prior to applying for the Rights Entitlement and Equity Shares or accepting any provisional allotment of Equity Shares, or making any offer, sale, resale, pledge or other transferof the Equity Shares or Rights Entitlement.

# Listing

Our Company will apply to BSE for final approval for the listing and trading of the Rights Equity Sharessubsequent to their Allotment. No assurance can be given regarding the active or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under the Issue will trade after the listing thereof.

## NO OFFER IN THE UNITED STATES

THE RIGHTS ENTITLEMENTS AND THE EQUITY SHARES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "SECURITIES ACT"), OR ANY U.S. STATE SECURITIES LAWS AND MAY NOT BE OFFERED, SOLD,RESOLD OR OTHERWISE TRANSFERRED WITHIN THE UNITED STATES, EXCEPT IN A TRANSACTION EXEMPT FROM THE REGISTRATION REQUIREMENTS OF THE SECURITIES ACT. THE RIGHTS ENTITLEMENTS AND EQUITY SHARES REFERRED TO IN THE LETTER OF OFFER ARE BEING OFFERED IN INDIA, BUT NOT IN THE UNITED STATES. THE OFFERING TO WHICH THE LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TOBE CONSTRUED AS, AN OFFERING OF ANY EQUITY SHARES OR RIGHTS ENTITLEMENTS FOR SALE IN THE UNITED STATES OR AS A SOLICITATION THEREIN OF AN OFFER TO BUY ANY OF THE SAID SECURITIES. ACCORDINGLY, THE LETTER OF OFFER SHOULD NOT BE FORWARDED TO OR TRANSMITTED IN OR INTO THE UNITED STATES AT ANY TIME.

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. Envelopes containing an Application Form should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer under this Letter of Offer. Our Company is making this Issue on a rights basis to the Eligible Equity Shareholders and this Draft Letter of Offer / Letter of Offer/ Abridged Letter of Offer, Application Form and the Rights Entitlement Letter will be dispatched to the Eligible Equity Shareholders who have provided an Indian address to our Company. Any person who acquires the Rights Entitlements and the Equity Shares will be deemed to have declared, represented, warranted and agreed, by accepting the delivery of the Letter of Offer, (i) that it is not and that, at the time of subscribing for the Equity Shares or the Rights Entitlements, it will not be, in the United States when the buy order is made; and (ii) is authorised to acquire the Rights Entitlements and the Equity Shares in compliance withall applicable laws, rules and regulations.

Our Company reserves the right to treat as invalid any Application Formwhich: (i) appears to our Company or its agents to have been executed in or dispatched from the United States of America; (ii) does not include the relevant certification set out in the Application Form headed "Overseas Shareholders" to the effect that the person accepting and/or renouncing the Application Form does not have a registered address (and is not otherwise located) in the United States, and such person is complying with laws of the jurisdictions applicable to such person in connection with the Issue, among others; (iii) where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; or (iv) where a registered Indian address is not provided, and our Company shall not be bound to allot or issue any EquityShares or Rights Entitlement in respect of any such Application Form.

None of the Rights Entitlements or the Equity Shares have been, or will be, registered under the United States Securities Act of 1933, as amended (the "Securities Act"), or any state securities laws in the United States. Accordingly, the Rights Entitlements and Equity Shares are being offered and sold only outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales are made.

# NO OFFER IN ANY JURISDICTION OUTSIDE INDIA

NO OFFER OR INVITATION TO PURCHASE RIGHTS ENTITLEMENTS OR RIGHTS EQUITY SHARES IS BEING MADE IN ANY JURISDICTION OUTSIDE OF INDIA, INCLUDING, BUT NOT LIMITED TO AUSTRALIA, BAHRAIN, CANADA, THE EUROPEAN ECONOMIC AREA, GHANA, HONG KONG, INDONESIA, JAPAN, KENYA, KUWAIT, MALAYSIA, NEW ZEALAND, SULTANATE OF OMAN, PEOPLE'S REPUBLIC OF CHINA, QATAR, SINGAPORE, SOUTH AFRICA, SWITZERLAND, THAILAND, THE UNITED ARAB EMIRATES, THE UNITED KINGDOM AND THE UNITED STATES. THE OFFERING TO WHICH THIS LETTER OF OFFER RELATES IS NOT, AND UNDER NO CIRCUMSTANCES IS TO BE CONSTRUED AS, AN OFFERING OF ANY RIGHTS EQUITY SHARES OR RIGHTS ENTITLEMENT FOR SALE IN ANY JURISDICTION OUTSIDE INDIA OR AS A SOLICIATION THEREIN OF AN OFFER TO BUY ANY OF THE SAID SECURITIES. ACCORDINGLY, THIS LETTER OF OFFER SHOULD NOT BE FORWARDED TO OR TRANSMITTED IN OR INTO ANYOTHERJURISDICTION AT ANY TIME.

## **Filing**

The Draft Letter of Offer is being filed with the BSE as per the provisions of the SEBI ICDR Regulations. SEBI vide the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fourth Amendment) Regulations, 2020 has amended Regulation 3(b) of the SEBI ICDR Regulations as per which the threshold of filing of Draft Letter of Offer with SEBI for rights issues has been increased from Rupees ten crores to Rupees fifty crores. Since the size of this Issue falls below this threshold, the Draft Letter of Offer has been filed with Stock Exchange and not with SEBI. However, the Letter of Offer will be submitted to SEBI for information and dissemination and will be filed with the Stock Exchange

#### Mechanism for Redressal of Investor Grievances

Our Company has adequate arrangements for redressal of investor grievances in compliance with the SEBI Listing Regulations. We have been registered with the SEBI Complaints Redress System (SCORES) as required by the SEBI Circular no. CIR/ OIAE/2/2011 dated June 3, 2011. Consequently, investor grievances are tracked online by our Company.

Our Company has a Stakeholders Relationship Committee which meets at least once a year and as and when required. Its terms of reference include considering and resolving grievances of Shareholders in relation to transfer of shares and effective exercise of voting rights. Purva Sharegistry (India) Private Limited is our Registrar and Share Transfer Agent. All investor grievances received by us have been handled by the Registrar and Share Transfer Agent in consultation with the Company Secretary and Compliance Officer.

Investor complaints received by our Company are typically disposed of within 15 days from the receipt of the complaint.

## Investor Grievances arising out of this Issue

Investors may contact the Registrar to the Issue or our Company Secretary for any pre-Issue or post-Issue related matters. All grievances relating to the ASBA process may be addressed to the Registrar, with a copy to the SCSBs (in case of ASBA process), giving full details such as name, address of the Applicant, contact number(s), e-mail address of the sole/first holder, folio number or demat account number, number of Rights Equity Shares applied for, amount blocked (in case of ASBA process), ASBA Account number and the Designated Branch of the SCSBs wherethe Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip (in case of ASBA process). For details on the ASBA process, see "Terms of the Issue" at Page 150. The contact details of our Registrar to the Issue and our Company Secretary are as follows:

# Registrar to the Issue

## Purva Sharegistry (India) Private Limited

Unit No. 9, Ground Floor, Shiv Shakti Industrial Estate,

J. R. Boricha Marg, Lower Parel East, Mumbai – 400011, Maharashtra,

Contact Details: +91-22-4961 4132/ +91-22-3199 8810

Email Address: newissue@purvashare.com;

Website: <a href="www.purvashare.com">www.purvashare.com</a>; Contact Person: Ms. Deepali Dhuri;

**SEBI Registration Number:** INR000001112

Investors may contact the Company Secretary and Compliance Officer at the below mentioned address for any pre-Issue/post-Issue related matters such as non-receipt of Letters of Allotment / share certificates / demat credit /Refund Orders etc.

Ms Kashish Purohi is the Company Secretary and Compliance Officer of our Company. Her contact details are: Hall No-1, M R Icon, Next to Milestone,

Vasna Bhayli Road,

Vadodara, Gujarat – 391 410 **Tel:** + 91 72039 48909 **Fax:** N.A Email Id: compliance@miflindia.com

# **Consents and Expert Opinion**

Consents in writing of our Directors, Company Secretary and Compliance Officer, Chief Financial Officer, legal advisor to the Issue and the Registrar to the Issue to act in their respective capacities, have been obtained and such consents have not been withdrawn up to the date of this Letter of Offer.

Our Company has received written consent dated August 12, 2023 from our Statutory and Peer Review Auditor, namely Mahesh Udhwani & Associates., Chartered Accountants for inclusion of their Independent Auditors' Report dated September 01, 2023 on our Restated Financial Information for the financial years ended March 31, 2023, March 31, 2022 and March 31, 2021 and the limited review report dated November 02, 2023 on the unaudited financial statements for the six-months period ended September 30, 2023; and to include their name in this Letter of Offer and as an 'Expert' as defined under Section 2(38) of the Companies Act, 2013 in relation to the Statement of Tax Benefits dated September 01, 2023 in the form and context in which it appears in this Letter of Offer. Such consent has not been withdrawn up to the date of this Letter of Offer.

#### SECTION VII - ISSUE INFORMATION

# TERMS OF THE ISSUE

This section is for the information of the Investors proposing to apply in this Issue. Investors should carefully read the provisions contained in this Draft Letter of Offer, Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, before submitting the Application Form. Our Company is not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Letter of Offer. Investors are advised to make their independent investigation and ensure that the Application Form is accurately filled up in accordance with instructions provided therein and the Letter of Offer. Unless otherwise permitted under the SEBI ICDR Regulations read with the SEBI Circulars SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020 ("SEBI – Rights Issue Circular"), all investors (including renouncees) shall make an application for a rights issue only through ASBA facility.

## **OVERVIEW**

The Issue and the Rights Equity Shares proposed to be issued on a rights basis, are subject to the terms and conditions contained in this Draft Letter of Offer, Letter of Offer, the Abridged Letter of Offer, the Application Form and the Rights Entitlement Letter, the Memorandum of Association and the Articles of Association of our Company, the provisions of Companies Act, the terms and conditions as may be incorporated in the FEMA, the SEBI ICDR Regulations, the SEBI Listing Regulations and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, approvals, if any, from the SEBI, the RBI or other regulatory authorities, the terms of Listing Agreements entered into by our Company with the Stock Exchange and terms and conditions as stipulated in the Allotment Advice.

## **Important:**

#### I. DISPATCH AND AVAILABILITY OF ISSUE MATERIALS:

In accordance with the SEBI (ICDR) Regulations, and the ASBA Circular, our Company will send/dispatch at least three days before the Issue Opening Date, the Abridged Letter of Offer, the Rights Entitlement Letter, Application Form and other issue material ('Issue Materials') only to the Eligible Equity Shareholders who have provided an India address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Rights Equity Shares is permitted under laws of such jurisdictions and does not result in and may not be construed as, a public offering in such jurisdictions. In case the Eligible Equity Shareholders have provided their valid e-mail address, the Issue Materials will be sent only to their valid e-mail address and in case the Eligible Equity Shareholders have not provided their e-mail address, then the Issue Materials will be dispatched, on a reasonable effort basis, to the India addresses provided by them.

Further, the Letter of Offer will be sent/dispatched, by the Registrar to the Issue on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses and have made a request in this regard.

Investors can also access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) on the websites of:

- a) Our Company at <a href="https://www.miflindia.com">www.miflindia.com</a>;
- b) the Registrar to the Issue at <a href="https://www.purvashare.com">www.purvashare.com</a>;
- c) the Stock Exchange at www.bseindia.com.

Eligible Equity Shareholders can obtain the details of their respective Rights Entitlements from the website of the Registrar at <a href="https://www.purvashare.com">www.purvashare.com</a> by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company (i.e., <a href="https://www.miflindia.com">www.miflindia.com</a>).

Further, our Company will undertake all adequate steps to reach out to the Eligible Equity Shareholders who have provided their Indian address through other means, as may be feasible.

Please note that neither our Company nor the Registrar shall be responsible for not sending the physical copies of Issue materials, including the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement

Letter and the Application Form or delay in the receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form attributable to non-availability of the e-mail addresses of Eligible Equity Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in the transit. Resident Eligible Equity Shareholders, who are holding Equity Shares in physical form as on the Record Date, can obtain details of their respective Rights Entitlements from the website of the Registrar by entering their Folio Number.

The distribution of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the issue of Rights Equity Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. No action has been, or will be, taken to permit this Issue in any jurisdiction where action would be required for that purpose, except that the Letter of Offer is being filed with SEBI and the Stock Exchange. Accordingly, the Rights Entitlements and Rights Equity Shares may not be offered or sold, directly or indirectly, and the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form or any Issue related materials or advertisements in connection with this Issue may not be distributed, in any jurisdiction, except in accordance with and as permitted under the legal requirements applicable in such jurisdiction. Receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorised or to any person to whom it is unlawful to make such an offer, invitation or solicitation. In those circumstances, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form must be treated as sent for information only and should not be acted upon for making an Application and should not be copied or re-distributed.

Accordingly, persons receiving a copy of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form in or into any jurisdiction where to do so, would, or might, contravene local securities laws or regulations or would subject our Company or its affiliates to any filing or registration requirement (other than in India). If the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to make an Application or acquire the Rights Entitlements referred to in the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form. Any person who makes an application to acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented and warranted that such person is authorised to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates to make any filing or registration (other than in India).

Our Company is undertaking this Issue on a rights basis to the Eligible Equity Shareholders and will send the Letter of Offer, Abridged Letter of Offer, the Application Form and other applicable Issue materials primarily to email addresses of Eligible Equity Shareholders who have provided a valid e-mail address and an Indian address to our Company.

The Letter of Offer will be provided, primarily through e-mail, by the Registrar on behalf of our Company to the Eligible Equity Shareholders who have provided their Indian addresses to our Company and who make a request in this regard.

## II. PROCESS OF MAKING AN APPLICATION IN THE ISSUE

In accordance with Regulation 76 of the SEBI ICDR Regulations, the SEBI Rights Issue Circulars and the ASBA Circulars, all Investors desiring to make an Application in this Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.

The Application Form can be used by the Eligible Equity Shareholders as well as the Renouncees, to make Applications in this Issue basis the Rights Entitlement credited in their respective demat accounts or demat suspense account, as applicable. For further details on the Rights Entitlements and demat suspense account, please see "Terms of the Issue—Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders" on page 162.

Please note that one single Application Form shall be used by Investors to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense account in case of resident Eligible Equity Shareholders holding shares in physical form as at Record Date and applying in this Issue, as applicable. In case of Investors who have provided details of demat account in accordance with the SEBI ICDR Regulations, such Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Application Form for each demat account.

Investors may apply for the Rights Equity Shares by submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors are also advised to ensure that the Application Form is correctly filled up stating therein:

- i) the ASBA Account (in case of Application through ASBA process) in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB; or
- ii) the requisite internet banking.

Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Please note that incorrect depository account details or PAN or Application Forms without depository account details shall be treated as incomplete and shall be rejected. For details, please see "Terms of the Issue—Grounds for Technical Rejection" on page 158. Our Company, the Registrar and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI ICDR Regulations, Investors may choose to accept the offer to participate in this Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI ICDR Regulations are specified in the plain paper application and that Eligible Equity Shareholders making an application in this Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, please see "Terms of the Issue—Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process" on page 154.

# Options available to the Eligible Equity Shareholders

The Rights Entitlement Letter will clearly indicate the number of Rights Equity Shares that the Eligible Equity Shareholder is entitled to.

If the Eligible Equity Shareholder applies in this Issue, then such Eligible Equity Shareholder can:

- i) apply for its Rights Equity Shares to the full extent of its Rights Entitlements; or
- ii) apply for its Rights Equity Shares to the extent of part of its Rights Entitlements (without renouncing the other part); or
- iii) apply for Rights Equity Shares to the extent of part of its Rights Entitlements and renounce the other part of its Rights Entitlements; or
- apply for its Rights Equity Shares to the full extent of its Rights Entitlements and apply for Additional Rights Equity Shares; or
- v) renounce its Rights Entitlements in full.

# Making of an Application through the ASBA process

An Investor, wishing to participate in this Issue through the ASBA facility, is required to have an ASBA enabled bank account with SCSBs, prior to making the Application. Investors desiring to make an Application in this Issue

through ASBA process, may submit the Application Form in physical mode to the Designated Branches of the SCSB or online/ electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors should ensure that they have correctly submitted the Application Form and have provided an authorisation to the SCSB, via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34.

Please note that subject to SCSBs complying with the requirements of the SEBI circular bearing reference number CIR/CFD/DIL/13/2012 dated September 25, 2012, within the periods stipulated therein, Applications may be submitted at the Designated Branches of the SCSBs. Further, in terms of the SEBI circular bearing reference number CIR/CFD/DIL/1/2013 dated January 2, 2013, it is clarified that for making Applications by SCSBs on their own account using ASBA facility, each such SCSB should have a separate account in its own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making an Application in this Issue and clear demarcated funds should be available in such account for such an Application.

Our Company and its directors, its employees, affiliates, associates and their respective directors and officers and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc., in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.

Investors applying through the ASBA facility should carefully read the provisions applicable to such Applications before making their Application through the ASBA process.

Do's for Investors applying through ASBA:

- Ensure that the necessary details are filled in the Application Form including the details of the ASBA Account.
- b. Ensure that the details about your Depository Participant, PAN and beneficiary account are correct and the beneficiary account is activated as the Rights Equity Shares will be Allotted in the dematerialised form only.
- c. Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application.
- d. Ensure that there are sufficient funds (equal to {number of Rights Equity Shares (including Additional Rights Equity Shares) applied for} X {Application Money of Equity Shares}) available in ASBA Account mentioned in the Application Form before submitting the Application to the respective Designated Branch of the SCSB.
- e. Ensure that you have authorised the SCSB for blocking funds equivalent to the total amount payable on application mentioned in the Application Form, in the ASBA Account, of which details are provided in the Application Form and have signed the same.
- f. Ensure that you have a bank account with SCSBs providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location.
- g. Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Application Form in physical form or plain paper Application.
- h. Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Application Form and the Rights Entitlement Letter.

i. Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 read with press release dated June 25, 2021 and September 17, 2021.

Don'ts for Investors applying through ASBA:

- a. Do not apply if you are not eligible to participate in the Issue under the securities laws applicable to your jurisdiction.
- b. Do not submit the Application Form after you have submitted a plain paper Application to a Designated Branch of the SCSB or vice versa.
- c. Do not send your physical Application to the Registrar, a branch of the SCSB which is not a Designated Branch of the SCSB or our Company; instead submit the same to a Designated Branch of the SCSB only.
- d. Do not instruct the SCSBs to unblock the funds blocked under the ASBA process upon making the Application.
- e. Do not submit Application Form using third party ASBA account.

#### Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process

An Eligible Equity Shareholder in India who is eligible to apply under the ASBA process may make an application to subscribe to this Issue on plain paper in case of non-receipt of Application Form as detailed above. In such cases of non-receipt of the Application Form through physical delivery (where applicable) and the Eligible Equity Shareholder not being in a position to obtain it from any other source may make an application to subscribe to this Issue on plain paper with the same details as per the Application Form that is available on the website of the Registrar or the Stock Exchange. An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB. Applications on plain paper will not be accepted from any Eligible Equity Shareholder who has not provided an Indian address.

Additionally, in terms of Regulation 78 of the SEBI ICDR Regulations, Investors may choose to accept the offer to participate in this Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI ICDR Regulations are specified in the plain paper application. If an Eligible Equity Shareholder makes an Application both in an Application Form as well as on plain paper, both applications are liable to be rejected.

Please note that in terms of Regulation 78 of the SEBI ICDR Regulations, the Eligible Equity Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilise the Application Form for any purpose including renunciation even if it is received subsequently.

The Application on plain paper, duly signed by the Eligible Equity Shareholder including joint holders, in the same order and as per specimen recorded with his/her bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- 1. Name of our Company, being Mangalam Industrial Finance Limited;
- 2. Name and address of the Eligible Equity Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- 3. Folio number (in case of Eligible Equity Shareholders who hold Equity Shares in physical form as at Record Date)/DP and Client ID;
- 4. Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Rights Equity Shares applied for pursuant to this Issue;

- 5. Number of Equity Shares held as at Record Date;
- 6. Allotment option only dematerialised form;
- 7. Number of Rights Equity Shares entitled to;
- 8. Number of Rights Equity Shares applied for within the Rights Entitlements;
- 9. Number of Additional Rights Equity Shares applied for, if any (applicable only if entire Rights Entitlements have been applied for);
- 10. Total number of Rights Equity Shares applied for;
- 11. Total amount paid at the rate of ₹3.95 per Rights Equity Share;
- 12. Details of the ASBA Account such as the SCSB account number, name, address and branch of the relevant SCSB;
- 13. In case of non-resident Eligible Equity Shareholders making an application with an Indian address, details of the NRE / FCNR/ NRO account such as the account number, name, address and branch of the SCSB with which the account is maintained;
- Authorisation to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;
- 15. Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB);
- 16. An approval obtained from any regulatory authority, if required, shall be obtained by the Eligible Equity Shareholders and a copy of such approval from any regulatory authority, as may be required, shall be sent to the Registrar to the Issue at newissue@purvashare.com; and
- 17. All such Eligible Equity Shareholders shall be deemed to have made the representations, warranties and agreements set forth in "Restrictions on Purchases and Resales" on page 177 and shall include the following:

"I/ We hereby make representations, warranties and agreements set forth in "Restrictions on Purchases and Resales" on page 177.

I/ We acknowledge that the Company, its affiliates and others will rely upon the truth and accuracy of the representations, warranties and agreements set forth therein."

In cases where Multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense account, as applicable, including cases where an Investor submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected.

Investors are requested to strictly adhere to these instructions. Failure to do so could result in an Application being rejected, with our Company and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at www.purvashare.com.

Our Company and the Registrar shall not be responsible if the Applications are not uploaded by the SCSB or funds are not blocked in the Investors' ASBA Accounts on or before the Issue Closing Date.

## Making of an Application by Eligible Equity Shareholders holding Equity Shares in physical form

Please note that in accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as at Record Date and desirous of subscribing to Rights Equity Shares in this Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two clear Working Days prior to the Issue Closing

Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Prior to the Issue Opening Date, the Rights Entitlements of those Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, and whose demat account details are not available with our Company or the Registrar, shall be credited in a demat suspense account opened by our Company.

Eligible Equity Shareholders, who hold Equity Shares in physical form as at Record Date and who have opened their demat accounts after the Record Date, shall adhere to following procedure for participating in this Issue:

- a) The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, e-mail address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by e-mail, post, speed post, courier, or hand delivery so as to reach to the Registrar no later than two clear Working Days prior to the Issue Closing Date;
- b) The Registrar shall, after verifying the details of such demat account, transfer the Rights Entitlements of such Eligible Equity Shareholders to their demat accounts at least one day before the Issue Closing Date;
- c) The remaining procedure for Application shall be same as set out in "Terms of the Issue—Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process" on page 154.

Resident Eligible Equity Shareholders who hold Equity Shares in physical form as at the Record Date will not be allowed to renounce their Rights Entitlements in the Issue. However, such Eligible Equity Shareholders, where the dematerialised Rights Entitlements are transferred from the suspense demat account to the respective demat accounts within prescribed timelines, can apply for Additional Rights Equity Shares while submitting the Application through ASBA process.

## Application for Additional Rights Equity Shares

Investors are eligible to apply for Additional Rights Equity Shares over and above their Rights Entitlements, provided that they are eligible to apply for Equity Shares under applicable law and they have applied for all the Rights Equity Shares forming part of their Rights Entitlements without renouncing them in whole or in part. Where the number of Additional Rights Equity Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalised in consultation with the Designated Stock Exchange. Applications for Additional Rights Equity Shares shall be considered, and Allotment shall be made in accordance with the SEBI ICDR Regulations and in the manner as set out in "Terms of the Issue—Basis of Allotment" on page 170.

Eligible Equity Shareholders who renounce their Rights Entitlements cannot apply for Additional Rights Equity Shares. Non-resident Renouncees who are not Eligible Equity Shareholders cannot apply for Additional Rights Equity Shares.

Additional general instructions for Investors in relation to making of an Application

- a) Please read the Letter of Offer carefully to understand the Application process and applicable settlement process.
- b) Please read the instructions on the Application Form sent to you. Application should be complete in all respects. The Application Form found incomplete with regards to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. The Application Form must be filled in English.
- c) In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under "Terms of the Issue—Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process" on page 154.
- d) Applications should be submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block

Application Money payable on the Application in their respective ASBA Accounts. Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange.

- e) Applications should not be submitted to the Bankers to the Issue, our Company or the Registrar.
- f) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application. Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be "suspended for credit" and no Allotment and credit of Rights Equity Shares pursuant to this Issue shall be made into the accounts of such Investors.
- g) Ensure that the demographic details such as address, PAN, DP ID, Client ID, bank account details and occupation ("Demographic Details") are updated, true and correct, in all respects. Investors applying under this Issue should note that on the basis of name of the Investors, DP ID and Client ID provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Therefore, Investors applying under this Issue should carefully fill in their Depository Account details in the Application. These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants. The Allotment Advice and the intimation on unblocking of ASBA Account or refund (if any) would be mailed to the address of the Investor as per the Indian address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not Allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs, or the Registrar shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay. In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) DP ID, and (c) Client ID, then such Application Forms are liable to be rejected.
- h) By signing the Application Forms, Investors would be deemed to have authorised the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.
- For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- j) Investors should provide correct DP ID and Client ID/ Folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date) while submitting the Application. Such DP ID and Client ID/ Folio number should match the demat account details in the records available with Company and/or Registrar, failing which such Application is liable to be rejected. The investor will be solely responsible for any error or inaccurate detail provided in the Application. Our Company, SCSBs or the Registrar will not be liable for any such rejections.
- k) In case of joint holders and physical Applications through ASBA process, all joint holders must sign the relevant part of the Application Form in the same order and as per the specimen signature(s) recorded with the SCSB. In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.
- All communication in connection with Application for the Rights Equity Shares, including any change in contact details of the Eligible Equity Shareholders should be addressed to the Registrar prior to the date of Allotment in this Issue quoting the name of the first/sole Applicant, folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as at Record Date)/DP ID and Client ID

and Application Form number, as applicable. In case of any change in contact details of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form.

- m) Investors are required to ensure that the number of Rights Equity Shares applied by them do not exceed the prescribed limits under the applicable law.
- n) Do not apply if you are ineligible to participate in this Issue under the securities laws applicable to your jurisdiction.
- Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground.
- p) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- q) Do not pay the Application Money in cash, by money order, pay order or postal order.
- r) Do not submit multiple Applications.
- s) An Applicant being an OCB is required not to be under the adverse notice of RBI and in order to apply for this issue as an incorporated non-resident must do so in accordance with the FDI Circular 2020 and FEMA Rules.
- t) Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 and press release dated June 25, 2021 and September 17, 2021.

#### Grounds for Technical Rejection

Applications made in this Issue are liable to be rejected on the following grounds:

- a) DP ID and Client ID mentioned in Application does not match with the DP ID and Client ID records available with the Registrar.
- b) Details of PAN mentioned in the Application does not match with the PAN records available with the Registrar.
- c) Sending an Application to our Company, Registrar, to a branch of a SCSB which is not a Designated Branch of the SCSB.
- d) Insufficient funds are available in the ASBA Account with the SCSB for blocking the Application Money.
- e) Funds in the ASBA Account whose details are mentioned in the Application Form having been frozen pursuant to regulatory orders.
- f) Account holder not signing the Application or declaration mentioned therein.
- g) Submission of more than one Application Form for Rights Entitlements available in a particular demat account.
- h) Multiple Application Forms, including cases where an Investor submits Application Forms along with a plain paper Application.
- i) Submitting the GIR number instead of the PAN (except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts).
- j) Applications by persons not competent to contract under the Indian Contract Act, 1872, except Applications by minors having valid demat accounts as per the Demographic Details provided by the

Depositories.

- Applications by SCSB on own account, other than through an ASBA Account in its own name with any other SCSB.
- Application Forms which are not submitted by the Investors within the time periods prescribed in the Application Form and this Letter of Offer.
- m) Physical Application Forms not duly signed by the sole or joint Investors, as applicable.
- Application Forms accompanied by stock invest, outstation cheques, post-dated cheques, money order, postal order or outstation demand drafts.
- o) If an Investor is (a) debarred by SEBI; or (b) if SEBI has revoked the order or has provided any interim relief then failure to attach a copy of such SEBI order allowing the Investor to subscribe to their Rights Entitlements.
- p) Applications which: (i) appear to our Company or its agents to have been executed in, electronically transmitted from or dispatched from jurisdictions where the offer and sale of the Rights Equity Shares is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is outside the United States, and is eligible to subscribe for the Rights Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with this Issue; and our Company shall not be bound to issue or allot any Rights Equity Shares in respect of any such Application Form.
- q) Applications which have evidence of being executed or made in contravention of applicable securities laws.
- r) Application from Investors that are residing in U.S. address as per the depository records.

#### **Multiple Applications**

In case where multiple Applications are made using same demat account, such Applications shall be liable to be rejected. A separate Application can be made in respect of Rights Entitlements in each demat account of the Investors and such Applications shall not be treated as multiple applications. Similarly, a separate Application can be made against Equity Shares held in dematerialised form and Equity Shares held in physical form, and such Applications shall not be treated as multiple applications. Further supplementary Applications in relation to further Rights Equity Shares with/without using Additional Rights Entitlement will not be treated as multiple application. A separate Application can be made in respect of each scheme of a mutual fund registered with SEBI and such Applications shall not be treated as multiple applications. For details, please see "Terms of the Issue—Procedure for Applications by Mutual Funds" on page 161.

In cases where Multiple Application Forms are submitted, including cases where (a) an Investor submits Application Forms along with a plain paper Application or (b) multiple plain paper Applications (c) or multiple applications on through ASBA, such Applications shall be treated as multiple applications and are liable to be rejected, other than multiple applications submitted by any of our Promoters or members of our Promoter Group to meet the minimum subscription requirements applicable to this Issue as described in "Capital Structure" on page 39.

# Procedure for Applications by certain categories of Investors

# Procedure for Applications by FPIs

In terms of applicable FEMA Rules and the SEBI FPI Regulations, investments by FPIs in the Equity Shares is subject to certain limits, i.e., the individual holding of an FPI (including its investor group (which means multiple entities registered as foreign portfolio investors and directly and indirectly having common ownership of more than 50% of common control)) shall be below 10% of our post-Issue Equity Share capital. In case the total holding of an FPI or investor group increases beyond 10% of the total paid-up Equity Share capital of our Company, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share

warrants that may be issued by our Company, the total investment made by the FPI or investor group will be reclassified as FDI subject to the conditions as specified by SEBI and RBI in this regard and our Company and the investor will also be required to comply with applicable reporting requirements. Further, the aggregate limit of all FPIs investments is up to the sectoral cap applicable to the sector in which our Company operates (i.e., 100% under automatic route).

FPIs are permitted to participate in this Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time. FPIs who wish to participate in the Issue are advised to use the Application Form for non-residents. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognised stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons registered as Category I FPI under the SEBI FPI Regulations; (ii) such offshore derivative instruments are issued only to persons who are eligible for registration as Category I FPIs (where an entity has an investment manager who is from the Financial Action Task Force member country, the investment manager shall not be required to be registered as a Category I FPI); (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) compliance with other conditions as may be prescribed by SEBI.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to, inter alia, the following conditions:

- such offshore derivative instruments are transferred only to persons in accordance with the SEBI FPI Regulations; and
- b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre approved by the FPI.

## Procedure for Applications by AIFs, FVCIs, VCFs and FDI route

The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs.

As per the SEBI VCF Regulations and SEBI FVCI Regulations, VCFs and FVCIs are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by VCFs or FVCIs will not be accepted in this Issue. Further, venture capital funds registered as Category I AIFs, as defined in the SEBI AIF Regulations, are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations, will not be accepted in this Issue. Other categories of AIFs are permitted to apply in this Issue subject to compliance with the SEBI AIF Regulations. Such AIFs having bank accounts with SCSBs that are providing ASBA in cities / centres where such AIFs are located are mandatorily required to make use of the ASBA facility. Otherwise, applications of such AIFs are liable for rejection.

No investment under the FDI route (i.e., any investment which would result in the investor holding 10% or more of the fully diluted paid-up equity share capital of our Company or any FDI investment for which an approval from the government was taken in the past) will be allowed in the Issue unless such application is accompanied with necessary approval or covered under a pre-existing approval from the government. It will be the sole responsibility of the investors to ensure that the necessary approval or the pre-existing approval from the government is valid in order to make any investment in the Issue. Our Company will not be responsible for any Allotments made by relying on such approvals.

## Procedure for Applications by NRIs

Investments by NRIs are governed by the FEMA Rules. Applications will not be accepted from NRIs that are ineligible to participate in this Issue under applicable securities laws.

As per the FEMA Rules, an NRI or Overseas Citizen of India ("OCI") may purchase or sell capital instruments of a listed Indian company on repatriation basis, on a recognised stock exchange in India, subject to the conditions,

inter alia, that the total holding by any individual NRI or OCI will not exceed 5% of the total paid- up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together will not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants. The aggregate ceiling of 10% may be raised to 24%, if a special resolution to that effect is passed by the general body of the Indian company.

Further, in accordance with press note 3 of 2020, the FDI Circular 2020 has been amended to state that all investments by entities incorporated in a country which shares land border with India or where beneficial owner of an investment into India is situated in or is a citizen of any such country ("Restricted Investors"), will require prior approval of the Government of India. It is not clear from the press note whether or not an issue of the Rights Equity Shares to Restricted Investors will also require prior approval of the Government of India and each Investor should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval has been obtained, the Investor shall intimate our Company and the Registrar about such approval within the Issue Period.

## Procedure for Applications by Mutual Funds

A separate application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such applications shall not be treated as multiple applications. The applications made by asset management companies or custodians of a mutual fund should clearly indicate the name of the concerned scheme for which the application is being made.

## Procedure for Applications by Systemically Important Non-Banking Financial Companies ("NBFC-SI")

In case of an application made by NBFC-SI registered with RBI, (a) the certificate of registration issued by RBI under Section 45IA of RBI Act, 1934 and (b) net worth certificate from its statutory auditors or any independent chartered accountant based on the last audited financial statements is required to be attached to the application.

## Last date for Application

The last date for submission of the duly filled in the Application Form or a plain paper Application is Monday, February 26, 2024, i.e., Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

If the Application Form is not submitted with an SCSB, uploaded with the Stock Exchange and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in this Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Equity Shares hereby offered, as set out in "*Terms of the Issue—Basis of Allotment*" on page 170.

Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchange.

Please ensure that the Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.

## Withdrawal of Application

An Investor who has applied in this Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted. However, no Investor, whether applying through ASBA facility, may withdraw their Application post the Issue Closing Date.

## Disposal of Application and Application Money

No acknowledgment will be issued for the Application Money received by our Company. However, the Designated Branches of the SCSBs receiving the Application Form will acknowledge its receipt by stamping and returning the acknowledgment slip at the bottom of each Application Form.

Our Board reserves its full, unqualified and absolute right to accept or reject any Application, in whole or in part, and in either case without assigning any reason thereto.

In case an Application is rejected in full, the whole of the Application Money will be unblocked in the respective ASBA Accounts, in case of Applications through ASBA. Wherever an Application is rejected in part, the balance of Application Money, if any, after adjusting any money due on Rights Equity Shares Allotted, will be refunded / unblocked in the respective bank accounts from which Application Money was received / ASBA Accounts of the Investor within a period of 4 days from the Issue Closing Date. In case of failure to do so, our Company shall pay interest at such rate and within such time as specified under applicable law.

For further instructions, please read the Application Form carefully.

# III. CREDIT OF RIGHTS ENTITLEMENTS IN DEMAT ACCOUNTS OF ELIGIBLE EQUITY SHAREHOLDERS

## Rights Entitlements

As your name appears as a beneficial owner in respect of the issued and paid-up Equity Shares held in dematerialised form or appears in the register of members of our Company as an Eligible Equity Shareholder in respect of our Equity Shares held in physical form, as at the Record Date, you may be entitled to subscribe to the number of Rights Equity Shares as set out in the Rights Entitlement Letter.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (<a href="www.purvashare.com">www.purvashare.com</a>) by entering their DP ID and Client ID or folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form as at Record Date) and PAN. The link for the same shall also be available on the website of our Company (i.e., <a href="www.miflindia.com">www.miflindia.com</a>).

In this regard, our Company has made necessary arrangements with NSDL and CDSL for crediting of the Rights Entitlements to the demat accounts of the Eligible Equity Shareholders in a dematerialised form. A separate ISIN for the Rights Entitlements has also been generated which is INE717C20017. The said ISIN shall remain frozen (for debit) until the Issue Opening Date. The said ISIN shall be suspended for transfer by the Depositories post the Issue Closing Date.

Additionally, our Company will submit the details of the total Rights Entitlements credited to the demat accounts of the Eligible Equity Shareholders and the demat suspense account to the Stock Exchange after completing the corporate action. The details of the Rights Entitlements with respect to each Eligible Equity Shareholders can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar after keying in their respective details along with other security control measures implemented thereat.

Rights Entitlements shall be credited to the respective demat accounts of Eligible Equity Shareholders before the Issue Opening Date only in dematerialised form. Further, if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall lapse and shall be extinguished after the Issue Closing Date. No Rights Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Rights Equity Shares offered under Rights Issue for subscribing to the Rights Equity Shares offered under Issue.

If Eligible Equity Shareholders holding Equity Shares in physical form as at Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense account to their respective demat accounts, at least one day before the Issue Closing Date. Such Eligible Equity Shareholders holding shares in physical form can update the details of their respective demat accounts on the website of the Registrar <a href="https://www.purvashare.com">www.purvashare.com</a>. Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts.

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Equity Shares shall be made in dematerialised form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense account (namely, "Mangalam Industrial Finance Ltd. – RE Account – Operated by – Purva Sharegistry (India) Pvt. Ltd.") opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in the account of the IEPF authority; or (b) the demat accounts of the Eligible Equity Shareholder which are frozen or the Equity Shares which are lying in the unclaimed suspense account (including those pursuant to Regulation 39 of the SEBI Listing Regulations) or details of which are unavailable with our Company or with the Registrar on the Record Date; or (c) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form as at Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or (d) credit of the Rights Entitlements returned/reversed/failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings, if any; or (f) non-institutional equity shareholders in the United States.

Eligible Equity Shareholders are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, i.e., by Monday, February 26, 2024 to enable the credit of their Rights Entitlements by way of transfer from the demat suspense account to their demat account at least one day before the Issue Closing Date, to enable such Eligible Equity Shareholders to make an application in this Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account, details of which have been provided to our Company or the Registrar account is active to facilitate the aforementioned transfer.

#### IV. RENUNCIATION AND TRADING OF RIGHTS ENTITLEMENT

#### Renouncees

All rights and obligations of the Eligible Equity Shareholders in relation to Applications and refunds pertaining to this Issue shall apply to the Renouncee(s) as well.

## Renunciation of Rights Entitlements

This Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and vice versa shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the Stock Exchange or through an off-market transfer. In accordance with SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020 read with SEBI circular SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020, the Eligible Equity Shareholders, who hold Equity Shares in physical form as at Record Date and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, will not be able to renounce their Rights Entitlements.

# Procedure for Renunciation of Rights Entitlements

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the Stock Exchange (the "On Market Renunciation"); or (b) through an off-market transfer (the "Off Market Renunciation"), during the Renunciation Period. The Investors should have the demat Rights Entitlements credited / lying in his/her own demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

Investors may be subject to adverse foreign, state or local tax or legal consequences as a result of trading in the Rights Entitlements. Investors who intend to trade in the Rights Entitlements should consult their tax advisor or stock-broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements.

Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

# Payment Schedule of Rights Equity Shares

₹3.95 (Rupees Three and Paise Ninety Five Only) per Rights Equity Share (including premium of ₹2.95 per Rights Equity Share) shall be payable on Application.

Our Company accepts no responsibility to bear or pay any cost, applicable taxes, charges and expenses (including brokerage), and such costs will be incurred solely by the Investors.

# a) On Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the Stock Exchange through a registered stock-broker in the same manner as the existing Equity Shares.

In this regard, in terms of provisions of the SEBI ICDR Regulations and the SEBI Rights Issue Circulars, the Rights Entitlements credited to the respective demat accounts of the Eligible Equity Shareholders shall be admitted for trading on the Stock Exchange under ISIN: INE717C01025 subject to requisite approvals. Prior to the Issue Opening Date, our Company will obtain the approval from the Stock Exchange for trading of Rights Entitlements. No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. The details for trading in Rights Entitlements will be as specified by the Stock Exchange from time to time.

The Rights Entitlements are tradable in dematerialised form only. The market lot for trading of Rights Entitlements is 1 (one) Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, i.e., from Monday, February 12, 2024 to Tuesday, February 20, 2024 (both days inclusive).

The Investors holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock-brokers by quoting the ISIN: INE717C20017 band indicating the details of the Rights Entitlements they intend to trade. The Investors can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of BSE under automatic order matching mechanism and on 'T+1 rolling settlement basis', where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stock-broker will issue a contract note in accordance with the requirements of the Stock Exchange and the SEBI.

## b) Off Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off-market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialised form only.

Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date to enable Renouncees to subscribe to the Rights Equity Shares in the Issue.

The Investors holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the ISIN: INE717C20017, the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights

Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Investors can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants.

The detailed rules for transfer of Rights Entitlements through off-market transfer shall be as specified by the NSDL and CDSL from time to time.

# V. MODE OF PAYMENT

All payments against the Application Forms shall be made only through ASBA facility. The Registrar will not accept any payments against the Application Forms, if such payments are not made through ASBA facility.

In case of Application through the ASBA facility, the Investor agrees to block the entire amount payable on Application with the submission of the Application Form, by authorising the SCSB to block an amount, equivalent to the amount payable on Application, in the Investor's ASBA Account. The SCSB may reject the application at the time of acceptance of Application Form if the ASBA Account, details of which have been provided by the Investor in the Application Form does not have sufficient funds equivalent to the amount payable on Application mentioned in the Application Form. Subsequent to the acceptance of the Application by the SCSB, our Company would have a right to reject the Application on technical grounds as set forth in this Letter of Offer.

After verifying that sufficient funds are available in the ASBA Account details of which are provided in the Application Form, the SCSB shall block an amount equivalent to the Application Money mentioned in the Application Form until the Transfer Date. On the Transfer Date, upon receipt of intimation from the Registrar, of the receipt of minimum subscription and pursuant to the finalisation of the Basis of Allotment as approved by the Designated Stock Exchange, the SCSBs shall transfer such amount as per the Registrar's instruction from the ASBA Account into the Allotment Account(s) which shall be a separate bank account maintained by our Company, other than the bank account referred to in sub-section (3) of Section 40 of the Companies Act, 2013. The balance amount remaining after the finalisation of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB.

In terms of RBI Circular DBOD No. FSC BC 42/24.47.00/2003- 04 dated November 5, 2003, the stock invest scheme has been withdrawn. Hence, payment through stock invest would not be accepted in this Issue.

# Mode of payment for Resident Investors

All payments on the Application Forms shall be made only through ASBA facility. Applicants are requested to strictly adhere to these instructions.

# Mode of payment for Non-Resident Investors

As regards the Application by non-resident Investors, payment must be made only through ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules and requirements prescribed by RBI and subject to the following:

- 1. In case where repatriation benefit is available, interest, dividend, sales proceeds derived from the investment in Rights Equity Shares can be remitted outside India, subject to tax, as applicable according to the Income-Tax Act. However, please note that conditions applicable at the time of original investment in our Company by the Eligible Equity Shareholder including repatriation shall not change and remain the same for subscription in the Issue or subscription pursuant to renunciation in the Issue.
- 2. Subject to the above, in case Rights Equity Shares are Allotted on a non-repatriation basis, the dividend and sale proceeds of the Rights Equity Shares cannot be remitted outside India.
- 3. In case of an Application Form received from non-residents, Allotment, refunds and other distribution, if any, will be made in accordance with the guidelines and rules prescribed by RBI as applicable at the time of making such Allotment, remittance and subject to necessary approvals.

- 4. Application Forms received from non-residents/ NRIs, or persons of Indian origin residing abroad for Allotment of Rights Equity Shares shall, amongst other things, be subject to conditions, as may be imposed from time to time by RBI under FEMA, in respect of matters including Refund of Application Money and Allotment.
- 5. In the case of NRIs who remit their Application Money from funds held in FCNR/NRE Accounts, refunds and other disbursements, if any shall be credited to such account.
- 6. Non-resident Renouncees who are not Eligible Equity Shareholders must submit regulatory approval for applying for Additional Rights Equity Shares.

# VI. BASIS FOR THIS ISSUE AND TERMS OF THIS ISSUE

The Rights Equity Shares are being offered for subscription to the Eligible Equity Shareholders whose names appear as beneficial owners as per the list to be furnished by the Depositories in respect of our Equity Shares held in dematerialised form and on the register of members of our Company in respect of our Equity Shares held in physical form at the close of business hours on the Record Date.

For principal terms of the Issue such as face value, Issue Price, Rights Entitlement ratio, please see "The Issue" on page 33.

## Fractional Entitlements

The Rights Equity Shares are being offered on a rights basis to Eligible Equity Shareholders in the ratio of 21 (Twenty One) Equity Share for every 163 (One Hundred Sixty-Three) Equity Shares held on the Record Date. For Equity Shares being offered on a rights basis under this Issue, if the shareholding of any of the Eligible Equity Shareholders is less than 163(One Hundred Sixty-Three) Equity Shares or not in the multiple of 163 (One Hundred Sixty-Three) the fractional entitlement of such Eligible Equity Shareholders shall be ignored in the computation of the Rights Entitlement. However, the Eligible Equity Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the allotment of one additional Equity Share each if they apply for additional Equity Shares over and above their Rights Entitlement, if any.

Further, the Eligible Equity Shareholders holding less than 163 (One Hundred Sixty-Three) Equity Shares shall have 'zero' entitlement in the Issue. Such Eligible Equity Shareholders are entitled to apply for additional Equity Shares and will be given preference in the allotment of one additional Equity Share if, such Eligible Equity Shareholders apply for the additional Equity Shares. However, they cannot renounce the same in favour of third parties and the application forms shall be non-negotiable.

## Ranking

The Rights Equity Shares to be issued and Allotted pursuant to this Issue shall be subject to the provisions of this Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association, the provisions of the Companies Act, 2013, FEMA, the SEBI ICDR Regulations, the SEBI Listing Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, the terms of the Listing Agreements entered into by our Company with the Stock Exchange and the terms and conditions as stipulated in the Allotment advice. The Rights Equity Shares to be issued and Allotted under this Issue shall, upon being fully paid-up rank *pari passu* with the existing Equity Shares, in all respects including dividends.

# Listing and trading of the Rights Equity Shares to be issued pursuant to this Issue

Subject to receipt of the listing and trading approvals, the Rights Equity Shares proposed to be issued on a rights basis shall be listed and admitted for trading on the Stock Exchange. Unless otherwise permitted by the SEBI ICDR Regulations, the Rights Equity Shares Allotted pursuant to this Issue will be listed as soon as practicable and all steps for completion of necessary formalities for listing and commencement of trading in the Rights Equity Shares will be taken within such period prescribed under the SEBI ICDR Regulations. Our Company has received in-principle approval from the BSE through letter bearing reference number LOD/RIGHT/VK/FIP/901/2023-24 dated November 28, 2023. Our Company will apply to the Stock Exchange for final approvals for the listing and trading of the Rights Equity Shares subsequent to their Allotment. No assurance can be given regarding the active

or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under this Issue will trade after the listing thereof.

The existing Equity Shares are listed and traded on BSE (Scrip Code: 537800) under the ISIN: INE717C01025. The Rights Equity Shares shall be credited to a temporary ISIN which will be frozen until the receipt of the final listing/ trading approvals from the Stock Exchange. Upon receipt of such listing and trading approvals, the Rights Equity Shares shall be debited from such temporary ISIN and credited to the new ISIN for the Rights Equity Shares and thereafter be available for trading and the temporary ISIN shall be permanently deactivated in the depository system of CDSL and NSDL.

The listing and trading of the Rights Equity Shares issued pursuant to this Issue shall be based on the current regulatory framework then applicable. Accordingly, any change in the regulatory regime would affect the listing and trading schedule.

In case our Company fails to obtain listing or trading permission from the Stock Exchange, our Company shall refund through verifiable means/unblock the respective ASBA Accounts, the entire monies received/blocked within four days of receipt of intimation from the Stock Exchange, rejecting the application for listing of the Rights Equity Shares, and if any such money is not refunded/ unblocked within four days after our Company becomes liable to repay it, our Company and every director of our Company who is an officer-in-default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at rates prescribed under applicable law.

#### Subscription to this Issue by our Promoters and members of our Promoter Group

Our promoter does not intend to subscribe to his entitlement in this rights issue.

## Rights of Holders of Rights Equity Shares

Subject to applicable laws, Equity Shareholders who have been Allotted Rights Equity Shares pursuant to the Issue shall have the following rights:

- a) The right to receive dividend, if declared;
- b) The right to receive surplus on liquidation;
- c) The right to receive offers for rights shares and be allotted bonus shares, if announced;
- d) The right to free transferability of Rights Equity Shares;
- e) The right to attend general meetings of our Company and exercise voting powers in accordance with law, unless prohibited / restricted by law and as disclosed in this Letter of Offer; and
- f) Such other rights as may be available to a shareholder of a listed public company under the Companies Act, 2013, the Memorandum of Association and the Articles of Association.

# VII. GENERAL TERMS OF THE ISSUE

## Market Lot

The Rights Equity Shares shall be tradable only in dematerialised form. The market lot for the Rights Equity Shares in dematerialised mode is one Equity Share.

## Joint Holders

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as the joint holders with the benefit of survivorship subject to the provisions contained in our Articles of Association. In case of Equity Shares held by joint holders, the Application submitted in physical mode to the Designated Branch of the SCSBs would be required to be signed by all the joint holders (in the same order as appearing in the records of the Depository) to be considered as valid for allotment of the Rights Equity Shares offered in this Issue.

#### Nomination

Nomination facility is available in respect of the Rights Equity Shares in accordance with the provisions of the Section 72 of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debenture) Rules, 2014.

Since the Allotment is in dematerialised form, there is no need to make a separate nomination for the Equity Shares to be Allotted in this Issue. Nominations registered with the respective DPs of the Investors would prevail. Any Investor holding Equity Shares in dematerialised form and desirous of changing the existing nomination is requested to inform its Depository Participant.

# Arrangements for Disposal of Odd Lots

The Rights Equity Shares shall be traded in dematerialised form only and, therefore, the marketable lot shall be one Rights Equity Share and hence, no arrangements for disposal of odd lots are required.

#### Notices

In accordance with the SEBI ICDR Regulations and the SEBI Rights Issue Circulars, the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other applicable Issue material will be sent/dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

All notices to the Eligible Equity Shareholders required to be given by our Company shall be published in one English language national daily newspaper with wide circulation, one Hindi language national daily newspaper with wide circulation and one Bengali language daily newspaper with wide circulation (Bengali being the regional language of West Bengal, where our Registered Office is located).

This Letter of Offer, the Abridged Letter of Offer and the Application Form shall also be submitted with the Stock Exchange for making the same available on their websites.

# Offer to Non-Resident Eligible Equity Shareholders/Investors

As per Rule 7 of the FEMA Rules, RBI has given general permission to a person resident outside India and having investment in an Indian company to make investment in rights equity shares issued by such company subject to certain conditions. Further, as per the Master Direction on Foreign Investment in India dated January 4, 2018 issued by RBI, non-residents may, amongst other things, subject to the conditions set out therein (i) subscribe for additional shares over and above their rights entitlements; (ii) renounce the shares offered to them either in full or part thereof in favour of a person named by them; or (iii) apply for the shares renounced in their favour. Applications received from NRIs and non-residents for allotment of Rights Equity Shares shall be, amongst other things, subject to the conditions imposed from time to time by RBI under FEMA in the matter of Application, refund of Application Money, Allotment of Rights Equity Shares and issue of Rights Entitlement Letters/ letters of Allotment/Allotment advice. If a non-resident or NRI Investor has specific approval from RBI or any other governmental authority, in connection with his shareholding in our Company, such person should enclose a copy of such approval with the Application details and send it to the Registrar at <a href="mailto:newsourcemental-newsourc

The Abridged Letter of Offer, the Rights Entitlement Letter and Application Form shall be sent only to the Indian addresses of the non-resident Eligible Equity Shareholders on a reasonable efforts basis, who have provided an

Indian address to our Company and located in jurisdictions where the offer and sale of the Rights Equity Shares may be permitted under laws of such jurisdictions, Eligible Equity Shareholders can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) from the websites of the Registrar, our Company and the Stock Exchange. Further, Application Forms will be made available at Registered Office and Corporate Office of our Company for the non-resident Indian Applicants. Our Board may at its absolute discretion, agree to such terms and conditions as may be stipulated by RBI while approving the Allotment. The Rights Equity Shares purchased by non-residents shall be subject to the same conditions including restrictions in regard to the repatriation as are applicable to the original Equity Shares against which Rights Equity Shares are issued on rights basis.

In case of change of status of holders, i.e., from resident to non-resident, a new demat account must be opened. Any Application from a demat account which does not reflect the accurate status of the Applicant is liable to be rejected at the sole discretion of our Company.

Please also note that pursuant to Circular No. 14 dated September 16, 2003 issued by RBI, OCBs have been derecognised as an eligible class of investors and RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of RBI and to obtain prior approval from RBI for applying in this Issue as an incorporated non-resident must do so in accordance with the FDI Circular 2020 and FEMA Rules.

The non-resident Eligible Equity Shareholders can update their Indian address in the records maintained by the Registrar and our Company by submitting their respective copies of self-attested proof of address, passport, etc. by email to newissue@purvashare.com and compliance@miflindia.com respectively.

# ALLOTMENT OF THE RIGHTS EQUITY SHARES IN DEMATERIALISED FORM

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR IN THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALISED FORM AND TO THE SAME DEPOSITORY ACCOUNT IN WHICH OUR EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE. FOR DETAILS, PLEASE SEE "ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS" ON PAGE 171.

# VIII. ISSUE SCHEDULE

LAST DATE FOR CREDIT OF RIGHTS ENTITLEMENTS	MONDAY, FEBRUARY 05,
	2024
ISSUE OPENING DATE	MONDAY, FEBRUARY 12,
	2024
LAST DATE FOR ON MARKET RENUNCIATION OF RIGHTS	TUESDAY, FEBRUARY 20,
ENTITLEMENTS #	2024
ISSUE CLOSING DATE*	MONDAY, FEBRUARY 26,
	2024
FINALISATION OF BASIS OF ALLOTMENT (ON OR ABOUT)	TUESDAY, MARCH 05, 2024
DATE OF ALLOTMENT (ON OR ABOUT)	WEDNESDAY, MARCH 06,
	2024
DATE OF CREDIT (ON OR ABOUT)	MONDAY, MARCH 11, 2024
DATE OF LISTING AND TRADING (ON OR ABOUT)	WEDNESDAY, MARCH 13,
, ,	2024

<sup>#</sup> Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form as at Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide

<sup>\*</sup> Our Board or a duly authorised committee thereof will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, i.e., Monday, February 26, 2024, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense account to their respective demat accounts, at least one day before the Issue Closing Date, i.e., Monday, February 26, 2024. If demat account details are not provided by the Eligible Equity Shareholders holding Equity Shares in physical form to the Registrar or our Company by the date mentioned above, such shareholders will not be allotted any Rights Equity Shares nor such Rights Equity Shares be kept in suspense account on behalf of such shareholder in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account, details of which have been provided to our Company or the Registrar, is active to facilitate the aforementioned transfer. Eligible Equity Shareholders holding Equity Shares in physical form can update the details of their demat accounts on the website of the Registrar (i.e., <a href="www.purvashare.com">www.purvashare.com</a>). Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts. Eligible Equity Shareholders can obtain the details of their Rights Entitlements from the website of the Registrar (i.e., <a href="www.purvashare.com">www.purvashare.com</a>) by entering their DP ID and Client ID or Folio Number (in case of Eligible Equity Shareholders holding Equity Shares in physical form) and PAN. The link for the same shall also be available on the website of our Company.

## IX. BASIS OF ALLOTMENT

Subject to the provisions contained in the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, the Articles of Association and the approval of the Designated Stock Exchange, our Board will proceed to Allot the Rights Equity Shares in the following order of priority:

- a) Full Allotment to those Eligible Equity Shareholders who have applied for their Rights Entitlements of Rights Equity Shares either in full or in part and also to the Renouncee(s) who has or have applied for Rights Equity Shares renounced in their favour, in full or in part.
- b) Eligible Equity Shareholders whose fractional entitlements are being ignored and Eligible Equity Shareholders with zero entitlement, would be given preference in allotment of one Additional Rights Equity Share each if they apply for Additional Rights Equity Shares. Allotment under this head shall be considered if there are any unsubscribed Rights Equity Shares after allotment under (a) above. If number of Rights Equity Shares required for Allotment under this head are more than the number of Rights Equity Shares available after Allotment under (a) above, the Allotment would be made on a fair and equitable basis in consultation with the Designated Stock Exchange and will not be a preferential allotment.
- c) Allotment to the Eligible Equity Shareholders who having applied for all the Rights Equity Shares offered to them as part of this Issue, have also applied for Additional Rights Equity Shares. The Allotment of such Additional Rights Equity Shares will be made as far as possible on an equitable basis having due regard to the number of Equity Shares held by them on the Record Date, provided there are any unsubscribed Rights Equity Shares after making full Allotment in (a) and (b) above. The Allotment of such Rights Equity Shares will be at the sole discretion of our Board or its Rights Issue Committee in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
- d) Allotment to Renouncees who having applied for all the Rights Equity Shares renounced in their favour, have applied for Additional Rights Equity Shares provided there is surplus available after making full Allotment under (a), (b) and (c) above. The Allotment of such Rights Equity Shares will be made on a proportionate basis in consultation with the Designated Stock Exchange, as a part of this Issue and will not be a preferential allotment.
- e) Allotment to any other person, subject to applicable laws, that our Board may deem fit, provided there is surplus available after making Allotment under (a), (b), (c) and (d) above, and the decision of our Board in this regard shall be final and binding.

After taking into account Allotment to be made under (a) to (d) above, if there is any unsubscribed portion, the same shall be deemed to be 'unsubscribed'.

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall send to the Controlling Branches, a list of the Investors who have been allocated Rights Equity Shares in this Issue, along with:

1. The amount to be transferred from the ASBA Account to the separate bank account opened by our

Company for this Issue, for each successful Application;

- 2. The date by which the funds referred to above, shall be transferred to the aforesaid bank account; and
- The details of rejected ASBA applications, if any, to enable the SCSBs to unblock the respective ASBA Accounts.

Further, the list of Applicants eligible for refund with corresponding amount will also be shared with Banker to the Issue to refund such Applicants.

## X. ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS

Our Company will send/ dispatch Allotment advice, refund intimations or demat credit of securities and/or letters of regret, only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Allotment advice, refund intimations or demat credit of securities and/or letters of regret will be dispatched, on a reasonable effort basis, to the Indian addresses provided by them along with crediting the Allotted Rights Equity Shares to the respective beneficiary accounts (only in dematerialised mode) or in a demat suspense account (in respect of Eligible Equity Shareholders holding Equity Shares in physical form on the Allotment Date) or issue instructions for unblocking the funds in the respective ASBA Accounts, if any, within a period of 15 (Fifteen) days from the Issue Closing Date. In case of failure to do so, our Company and our Directors who are "officers in default" shall pay interest at 15% p.a. and such other rate as specified under applicable law from the expiry of such 15 (Fifteen) days' period.

The Rights Entitlements will be credited in the dematerialised form using electronic credit under the depository system and the Allotment advice shall be sent, through a mail, to the Indian mail address provided to our Company or at the address recorded with the Depository.

In the case of non-resident Investors who remit their Application Money from funds held in the NRE or the FCNR Accounts, unblocking refunds and/or payment of interest or dividend and other disbursements, if any, shall be credited to such accounts.

Where an Applicant has applied for Additional Rights Equity Shares in the Issue and is Allotted a lesser number of Rights Equity Shares than applied for, the excess Application Money paid/blocked shall be unblocked. The unblocking of ASBA funds / refund of monies shall be completed be within such period as prescribed under the SEBI ICDR Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

# XI. PAYMENT OF REFUND

# Mode of making refunds

The payment of refund, if any, including in the event of oversubscription or failure to list or otherwise would be done through any of the following modes.

- a) Unblocking amounts blocked using ASBA facility.
- NACH National Automated Clearing House is a consolidated system of electronic clearing service. Payment of refund would be done through NACH for Applicants having an account at one of the centres specified by RBI, where such facility has been made available. This would be subject to availability of complete bank account details including a Magnetic Ink Character Recognition ("MICR") code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where Applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.
- c) National Electronic Fund Transfer ("NEFT") Payment of refund shall be undertaken through NEFT

wherever the Investors' bank has been assigned the Indian Financial System Code ("IFSC Code"), which can be linked to a MICR, allotted to that particular bank branch. IFSC Code will be obtained from the website of RBI as at a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Investors have registered their nine digit MICR number and their bank account number with the Registrar, to our Company or with the Depository Participant while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the Investors through this method.

- d) **Direct Credit** Investors having bank accounts with the Bankers to the Issue shall be eligible to receive refunds through direct credit. Charges, if any, levied by the relevant bank(s) for the same would be borne by our Company.
- e) RTGS If the refund amount exceeds ₹2,00,000, the Investors have the option to receive refund through RTGS. Such eligible Investors who indicate their preference to receive refund through RTGS are required to provide the IFSC Code in the Application Form. In the event the same is not provided, refund shall be made through NACH or any other eligible mode. Charges, if any, levied by the Refund Bank(s) for the same would be borne by our Company. Charges, if any, levied by the Investor's bank receiving the credit would be borne by the Investor.
- f) For all other Investors, the refund orders will be dispatched through speed post or registered post subject to applicable laws. Such refunds will be made by cheques, pay orders or demand drafts drawn in favour of the sole/first Investor and payable at par.
- g) Credit of refunds to Investors in any other electronic manner, permissible by SEBI from time to time.

## Refund payment to non-residents

The Application Money will be unblocked in the ASBA Account of the non-resident Applicants, details of which were provided in the Application Form.

## XII. ALLOTMENT ADVICE OR DEMAT CREDIT OF SECURITIES

The demat credit of securities to the respective beneficiary accounts will be credited within 15 days from the Issue Closing Date or such other timeline in accordance with applicable laws.

## Receipt of the Rights Equity Shares in Dematerialised Form

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR UNDER THIS ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALISED FORM AND TO (A) THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE, OR (B) THE DEPOSITORY ACCOUNT, DETAILS OF WHICH HAVE BEEN PROVIDED TO OUR COMPANY OR THE REGISTRAR AT LEAST TWO CLEAR WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE BY THE ELIGIBLE EQUITY SHAREHOLDER HOLDING EQUITY SHARES IN PHYSICAL FORM AS AT THE RECORD DATE.

Investors shall be Allotted the Rights Equity Shares in dematerialised (electronic) form. Our Company has signed two agreements with the respective Depositories and the Registrar to the Issue, which enables the Investors to hold and trade in the securities issued by our Company in a dematerialised form, instead of holding the Equity Shares in the form of physical certificates:

- Tripartite agreement dated March 23, 2022 amongst our Company, NSDL and the Registrar to the Issue;
   and
- b) Tripartite agreement dated March 22, 2022 amongst our Company, CDSL and the Registrar to the Issue.

# INVESTORS MAY PLEASE NOTE THAT THE RIGHTS EQUITY SHARES CAN BE TRADED ON THE STOCK EXCHANGES ONLY IN DEMATERIALISED FORM

The procedure for availing the facility for Allotment of Rights Equity Shares in this Issue in the dematerialised form is as under:

- 1. Open a beneficiary account with any depository participant (care should be taken that the beneficiary account should carry the name of the holder in the same manner as is registered in the records of our Company. In the case of joint holding, the beneficiary account should be opened carrying the names of the holders in the same order as registered in the records of our Company). In case of Investors having various folios in our Company with different joint holders, the Investors will have to open separate accounts for such holdings. Those Investors who have already opened such beneficiary account(s) need not adhere to this step.
- 2. It should be ensured that the depository account is in the name(s) of the Investors and the names are in the same order as in the records of our Company or the Depositories.
- 3. The responsibility for correctness of information filled in the Application Form vis-a-vis such information with the Investor's depository participant, would rest with the Investor. Investors should ensure that the names of the Investors and the order in which they appear in Application Form should be the same as registered with the Investor's depository participant.
- 4. If incomplete or incorrect beneficiary account details are given in the Application Form, the Investor will not get any Rights Equity Shares and the Application Form will be rejected.
- 5. The Rights Equity Shares will be allotted to Applicants only in dematerialised form and would be directly credited to the beneficiary account as given in the Application Form after verification or demat suspense account (pending receipt of demat account details for resident Eligible Equity Shareholders holding Equity Shares in physical form/ with Investor Education and Protection Fund (IEPF) authority/ in suspense, etc.). Allotment advice, refund order (if any) would be sent through physical dispatch, by the Registrar but the Applicant's depository participant will provide to him the confirmation of the credit of such Rights Equity Shares to the Applicant's depository account.
- 6. Non-transferable Allotment advice/ refund intimation will be directly sent to the Investors by the Registrar, through physical dispatch.
- 7. Renouncees will also have to provide the necessary details about their beneficiary account for Allotment of Rights Equity Shares in this Issue. In case these details are incomplete or incorrect, the Application is liable to be rejected.

# XIII. IMPERSONATION

Attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who -

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least ₹10 lakhs or 1% of the turnover of the company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than ₹0.1 crore or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person

guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to ₹ 50 lakhs or with both.

# XIV. UTILISATION OF ISSUE PROCEEDS

Our Board declares that:

- A. All monies received out of this Issue shall be transferred to a separate bank account;
- B. Details of all monies utilised out of this Issue referred to under (A) above shall be disclosed, and continue to be disclosed until the time any part of the Issue Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised; and
- C. Details of all unutilised monies out of this Issue referred to under (A) above, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilised monies have been invested.

## XV. UNDERTAKINGS BY OUR COMPANY

Our Company undertakes the following:

- 1. The complaints received in respect of this Issue shall be attended to by our Company expeditiously and satisfactorily.
- All steps for completion of the necessary formalities for listing and commencement of trading at all Stock
  Exchange where the Equity Shares are to be listed will be taken by our Board within the period prescribed
  by SEBI.
- 3. The funds required for unblocking to unsuccessful Applicants as per the mode(s) disclosed shall be made available to the Registrar by our Company.
- 4. Where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the Applicant within 15 days of the Issue Closing Date, giving details of the banks where refunds shall be credited along with amount and expected date of electronic credit of refund.
- 5. In case of unblocking of the Application Money for unsuccessful Applicants or part of the Application Money in case of proportionate Allotment, a suitable communication shall be sent to the Applicants.
- 6. Adequate arrangements shall be made to collect all ASBA Applications.
- 7. As of the date of this Letter of Offer, our Company had not issued any outstanding compulsorily convertible debt instruments. Further, except as disclosed in this Letter of Offer, our Company has not issued any outstanding convertible debt instruments.
- 8. Our Company shall comply with such disclosure and accounting norms specified by SEBI from time to time.

# XVI. INVESTOR GRIEVANCES, COMMUNICATION AND IMPORTANT LINKS

- Please read this Letter of Offer carefully before taking any action. The instructions contained in the Application Form, Abridged Letter of Offer and the Rights Entitlement Letter are an integral part of the conditions of this Letter of Offer and must be carefully followed; otherwise the Application is liable to be rejected.
- 2. All enquiries in connection with this Letter of Offer must be addressed (quoting the registered folio number in case of Eligible Equity Shareholders who hold Equity Shares in physical form as at Record Date or the DP ID and Client ID number, the Application Form number and the name of the first Eligible Equity Shareholder as mentioned on the Application Form and superscribed "Mangalam Industrial Finance Limited-Rights Issue" on the envelope and postmarked in India) to the Registrar at the following address:

Purva Sharegistry (India) Private Limited

Unit No. 9, Ground Floor, Shiv Shakti Industrial Estate,

J. R. Boricha Marg, Lower Parel East, Mumbai – 400011, Maharashtra,

Contact Details: +91-22-4961 4132/ +91-22-3199 8810

Email Address: newissue@purvashare.com;

Website: <a href="www.purvashare.com">www.purvashare.com</a>; Contact Person: Ms. Deepali Dhuri;

**SEBI Registration Number:** INR000001112

- 3. In accordance with SEBI Rights Issue Circulars, frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors will be available on the website of the Registrar to the Issue (<a href="www.purvashare.com">www.purvashare.com</a>). Further, helpline number provided by the Registrar for guidance on the Application process and resolution of difficulties is +91 22 4961 4132 / +91 22 3199 8810.
- 4. The Investors can visit following links for the below-mentioned purposes:
  - a) Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: <a href="www.purvashare.com">www.purvashare.com</a>
  - b) Updation of Indian address/ e-mail address/ phone or mobile number in the records maintained by the Registrar or our Company: <a href="www.purvashare.com">www.purvashare.com</a>
  - c) Updation of demat account details by Eligible Equity Shareholders holding shares in physical form: <a href="https://www.purvashare.com">www.purvashare.com</a>
  - d) Submission of self-attested PAN, client master sheet and demat account details by non- resident Eligible Equity Shareholders: https: <a href="https://www.purvashare.com">www.purvashare.com</a>

This Issue will remain open for a minimum 7 (Seven) days. However, our Board will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 (Thirty) days from the Issue Opening Date (inclusive of the Issue Closing Date).

#### RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and FEMA. While the Industrial Policy, 1991, prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, 1991, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. Accordingly, the process for foreign direct investment ("FDI") and approval from the Government of India will not be handled by the concerned ministries or departments, in consultation with the Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly known as the Department of Industrial Policy and Promotion) ("DPIIT"), Ministry of Finance, Department of Economic Affairs through the FDI Circular 2020 (defined below).

The DPIIT issued the Consolidated FDI Policy Circular of 2020 ("FDI Circular 2020"), which, with effect from October 15, 2020, consolidated and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as at October 15, 2020. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Circular 2020 will be valid until the DPIIT issues an updated circular. The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases which are notified by RBI as amendments to FEMA. In case of any conflict, the relevant notification under the FEMA Rules will prevail. The payment of inward remittance and reporting requirements are stipulated under the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 issued by RBI.

On October 17, 2019, Ministry of Finance, Department of Economic Affairs, had notified the FEMA Rules, which had replaced the Foreign Exchange Management (Transfer and Issue of Security by a Person Resident Outside India) Regulations 2017. Foreign investment in this Offer shall be on the basis of the FEMA Rules. Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22,2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country, will require prior approval of the Government, as prescribed in the Consolidated FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020 issued on December 8, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank of fund in India.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that (i) the activities of the investee company falls under the automatic route as provided in the FDI Policy and FEMA and transfer does not attract the provisions of the SEBI Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI and RBI.

Please also note that pursuant to Circular no. 14 dated September 16, 2003 issued by RBI, Overseas Corporate Bodies ("OCBs") have been derecognised as an eligible class of investors and RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of RBI and in order to apply for this issue as an incorporated non-resident must do so in accordance with the FDI Circular 2020 and FEMA Rules. Further, while investing in the Issue, the Investors are deemed to have obtained the necessary approvals, as required, under applicable laws and the obligation to obtain such approvals shall be upon the Investors. Our Company shall not be under an obligation to obtain any approval under any of the applicable laws on behalf of the Investors and shall not be liable in case of failure on part of the Investors to obtain such approvals.

The above information is given for the benefit of the Applicants / Investors. Our Company is not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Letter of Offer. Investors are advised to make their independent investigations and ensure that the number of Rights Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### RESTRICTIONS ON PURCHASES AND RESALES

# **Eligibility and Restrictions**

#### General

No action has been taken or will be taken to permit an offering of the Rights Entitlements or the Rights Equity Shares to occur in any jurisdiction, or the possession, circulation, or distribution of the Letter of Offer or any other Issue Material in any jurisdiction where action for such purpose is required, except that the Letter of Offer will be filed with the Stock Exchange and submitted to the SEBI for information and dissemination.

The Rights Entitlement and the Rights Equity Shares may not be offered or sold, directly or indirectly, and the Letter of Offer and any other Issue Materials may not be distributed, in whole or in part, in or into: (i) the United States, or (ii) any jurisdiction other than India except in accordance with the legal requirements applicable in such jurisdiction.

Receipt of the Letter of Offer or any other Issue Materials (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone: (i) in the United States or (ii) any jurisdiction in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorised or to any person to whom it is unlawful to make such an offer, invitation or solicitation. In those circumstances, the Letter of Offer and any other Issue Materials must be treated as sent for information only and should not be acted upon for subscription to Rights Equity Shares and should not be copied or re-distributed. Accordingly, persons receiving a copy of the Letter of Offer and any other Issue Materials should not distribute or send the Letter of Offer or any such documents in or into any jurisdiction where to do so would or might contravene local securities laws or regulations or would subject our Company or its affiliates to any filing or registration requirement (other than in India). If the Letter of Offer or any other Issue Material is received by any person in any such jurisdiction or the United States, they must not seek to subscribe to the Rights Equity Shares.

Investors are advised to consult their legal counsel prior to accepting any provisional allotment of Rights Equity Shares, applying for excess Rights Equity Shares or making any offer, sale, resale, pledge or other transfer of the Rights Entitlements or the Rights Equity Shares. Rights Entitlements may not be transferred or sold to any person outside India except in accordance with applicable law.

The Letter of Offer is, and the other Issue Materials will be, supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose.

Each person who exercises the Rights Entitlements and subscribes for the Rights Equity Shares, or who purchases the Rights Entitlements or the Rights Equity Shares shall do so in accordance with the restrictions set out above and below.

# Australia

The Letter of Offer does not constitute a prospectus or other disclosure document under the Corporations Act 2001 (Cth) ("Australian Corporations Act") and does not purport to include the information required of a disclosure document under the Australian Corporations Act. The Letter of Offer is not a disclosure document under Chapter 6D of the Corporations Act of Australia and it has not been lodged with the Australian Securities and Investments Commission ("ASIC") and no steps have been taken to lodge it as such with ASIC. It is not required to, and does not, contain all the information which would be required in a disclosure document.

Any offer in Australia of the Rights Entitlements and Equity Shares under the Letter of Offer may only be made to persons who are "sophisticated investors" (within the meaning of section 708(8) of the Australian Corporations Act), to "professional investors" (within the meaning of section 708(11) of the Australian Corporations Act) or otherwise pursuant to one or more exemptions under section 708 of the Australian Corporations Act so that it is lawful to offer the Rights Entitlements and Equity Shares in Australia without disclosure to investors under Part 6D.2 of the Australian Corporations Act.

If you are acting on behalf of, or acting as agent or nominee for, an Australian resident and you are a recipient of the Letter of Offer, and any offers made under the Letter of Offer, you represent to the Issuer that you will not

provide the Letter of Offer or communicate any offers made under the Letter of Offer to, or make any applications or receive any offers for Rights Entitlements or the Equity Shares for, any Australian residents unless they are a "sophisticated investor" or a "professional investor" as defined by section 708 of the Australian Corporations Act.

Any offer of the Rights Entitlements or the Equity Shares for on-sale that is received in Australia within 12 months after their issue by our Company, or within 12 months after their sale by a selling security holder under the Issue, as applicable, is likely to need prospectus disclosure to investors under Part 6D.2 of the Australian Corporations Act, unless such offer for on-sale in Australia is conducted in reliance on a prospectus disclosure exemption under section 708 of the Australian Corporations Act or otherwise. Any persons acquiring the Rights Entitlements and the Equity Shares should observe such Australian on-sale restrictions.

#### Bahrain

The Letter of Offer and the Rights Entitlements and the Rights Equity Shares that are offered pursuant to the Letter of Offer have not been registered, filed, approved or licensed by the Central Bank of Bahrain ("CBB"), the Bahrain Bourse, the Ministry of Industry, Commerce and Tourism ("MOICT") or any other relevant licensing authorities in the Kingdom of Bahrain.

The CBB, the Bahrain Bourse and the MOICT of the Kingdom of Bahrain takes no responsibility for the accuracy of the statements and information contained in the Letter of Offer, nor shall they have any liability to any person, investor or otherwise for any loss or damage resulting from reliance on any statements or information contained herein. The Letter of Offer is only intended for Accredited Investors as defined by the CBB. We have not made and will not make any invitation to the public in the Kingdom of Bahrain to subscribe to the Rights Equity Shares and the Letter of Offer will not be issued to, passed to, or made available to the public generally in the Kingdom of Bahrain. All marketing and offering of the Rights Equity Shares shall be made outside the Kingdom of Bahrain. The CBB has not reviewed, nor has it approved the Letter of Offer and any related offering documents or the marketing thereof in the Kingdom of Bahrain. The CBB is not and will not be responsible for the performance of Rights Equity Shares.

# British Virgin Islands

No offer or invitation to subscribe for the Rights Entitlements and the Rights Equity Shares has been or will be made to the public in the British Virgin Islands.

# China

No action has been taken by our Company which would permit an offering of Rights Entitlements or the Rights Equity Shares or the distribution of the Letter of Offer in the People's Republic of China ("PRC"). The Letter of Offer may not be circulated or distributed in the PRC and the Rights Entitlements and the Rights Equity Shares may not be offered or sold, and will not be offered or sold to any person for re-offering or resale directly or indirectly to, or for the benefit of, legal or natural persons of the PRC except pursuant to applicable laws and regulations of the PRC. Further, no legal or natural persons of the PRC may directly or indirectly purchase any of the Rights Entitlements and the Equity Shares or any beneficial interest therein without obtaining all prior PRC's governmental approvals that are required, whether statutorily or otherwise. Persons who come into possession of the Letter of Offer are required to observe these restrictions. For the purpose of this paragraph, PRC does not include Taiwan and the special administrative regions of Hong Kong and Macau.

## Cayman Islands

No offer or invitation to subscribe for the Rights Entitlements and the Rights Equity Shares may be made to the public in the Cayman Islands.

# European Economic Area

In relation to each Member State of the European Economic Area (each a "Relevant State"), an offer to the public of any Rights Entitlement or Rights Equity Shares may not be made in that Relevant State, except if the Rights Entitlement or Rights Equity Shares are offered to the public in that Relevant State at any time under the following exemptions under the Prospectus Regulation (EU) 2017/1129 (and any amendment thereto) (the "Prospectus Regulation"):

- a) to any legal entity that is a qualified investor, as defined in the Prospectus Regulation;
- b) to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Regulation); or
- c) in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

provided that no such offer of Rights Entitlement or Rights Equity Shares shall result in a requirement for the publication by our Company of a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement of a prospectus pursuant to Article 23 of the Prospectus Regulation. The Letter of Offer is not a prospectus for the purposes of the Prospectus Regulation.

For the purposes of this subsection, the expression an "offer to the public" in relation to any Rights Entitlement or Rights Equity Shares in any Relevant State means a communication to persons in any form and by any means presenting sufficient information on the terms of the Issue so as to enable an investor to decide to purchase or subscribe for the Rights Entitlement or Rights Equity Shares.

## Hong Kong

The Rights Entitlements and the Equity Shares may not be offered or sold in Hong Kong by means of any document other than (i) in circumstances which do not constitute an offer to the public within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32, Laws of Hong Kong), or (ii) to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder, or (iii) in other circumstances which do not result in the document being a "prospectus" within the meaning of the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32, Laws of Hong Kong) and no advertisement, invitation or document relating to the Rights Entitlements and the Equity Shares may be issued or may be in the possession of any person for the purpose of issue (in each case whether in Hong Kong or elsewhere), which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to the Rights Entitlements and the Equity Shares which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

## Japan

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Law. No. 25 of 1948 as amended) (the "FIEA") and disclosure under the FIEA has not been and will not be made with respect to the Rights Entitlements and the Rights Equity Shares. No Rights Entitlements or Rights Equity Shares are, directly or indirectly, being offered or sold, and may not, directly or indirectly, be offered or sold in Japan or to, or for the benefit of, any resident of Japan as defined in the first sentence of Article 6, Paragraph 1, Item 5 of the Foreign Exchange and Foreign Trade Contract Act of Japan (Law No. 228 of 1949, as amended) ("Japanese Resident") or to others for re-offering or re-sale, directly or indirectly in Japan or to, or for the benefit of, any Japanese Resident except (i) pursuant to an exemption from the registration requirements of the FIEA and (ii) in compliance with any other relevant laws, regulations and governmental guidelines of Japan.

If an offeree does not fall under a "qualified institutional investor" (tekikaku kikan toshika), as defined in Article 10, Paragraph 1 of the Cabinet Office Ordinance Concerning Definition Provided in Article 2 of the Financial Instruments and Exchange Act (Ordinance of the Ministry of Finance No. 14 of 1993, as amended) (the "Qualified Institutional Investor"), the Rights Entitlements and Equity Shares will be offered in Japan by a private placement to a small number of investors (shoninzu muke kanyu), as provided under Article 23- 13, Paragraph 4 of the FIEA, and accordingly, the filing of a securities registration statement for a public offering pursuant to Article 4, Paragraph 1 of the FIEA has not been made.

If an offeree is a Qualified Institutional Investor, the Rights Entitlements and the Equity Shares will be offered in Japan by a private placement to the Qualified Institutional Investor (tekikaku kikan toshikamuke kanyu), as provided under Article 23-13, Paragraph 1 of the FIEA, and accordingly, the filing of a securities registration statement for a public offering pursuant to Article 4, Paragraph 1 of the FIEA has not been made. Any Qualified Institutional Investor purchasing Rights Equity Share agree that it will not, directly or indirectly, resell, assign,

transfer, or otherwise dispose of the Rights Equity Shares to any Japanese Resident other than to another Qualified Institutional Investor.

#### Kuwait

The Letter of Offer and does not constitute an offer to sell, or the solicitation of an offer to subscribe for or buy, the Rights Entitlements or the Equity Shares in the State of Kuwait. The Rights Entitlements and the Equity Shares have not been licensed for offering, promotion, marketing, advertisement or sale in the State of Kuwait by the Capital Markets Authority or any other relevant Kuwaiti government agency. The offering, promotion, marketing, advertisement or sale of the Rights Entitlements and the Equity Shares in State of Kuwait on the basis of a private placement or public offering is, therefore, prohibited in accordance with Law No. 7 of 2010 and the Executive Bylaws for Law No. 7 of 2010, as amended, which govern the issue, offer, marketing and sale of financial services/products in the State of Kuwait. No private or public offering of the Rights Entitlements or the Equity Shares is or will be made in the State of Kuwait, and no agreement relating to the sale of the Rights Entitlements or the Equity Shares will be concluded in the State of Kuwait and no marketing or solicitation or inducement activities are being used to offer or market the Rights Entitlements or the Equity Shares in the State of Kuwait.

## Mauritius

The Rights Entitlements and the Rights Equity Shares may not be offered or sold, directly or indirectly, to the public in Mauritius. Neither the Letter of Offer nor any offering material or information contained herein relating to the offer of the Rights Entitlements and the Rights Equity Shares may be released or issued to the public in Mauritius or used in connection with any such offer. The Letter of Offer does not constitute an offer to sell the Rights Entitlements and the Rights Equity Shares to the public in Mauritius and is not a prospectus as defined under the Companies Act 2001.

#### Singapore

The Letter of Offer has not been and will not be registered as a prospectus with the Monetary Authority of Singapore under the Securities and Futures Act (Chapter 289) of Singapore ("SFA"). The offer of Rights Entitlements and Rights Equity Shares pursuant to the Rights Entitlements to Eligible Equity Shareholders in Singapore is made in reliance on the offering exemption under Section 273(1)(cd) of the SFA.

Eligible Equity Shareholders in Singapore may apply for additional Rights Equity Shares over and above their Rights Entitlements only (i) if they are an "institutional investor" within the meaning of Section 274 of the SFA and in accordance with the conditions of an exemption invoked under Section 274, (ii) if they are a relevant person pursuant to Section 275(1), or any person pursuant to Section 275(1A), and in accordance with the conditions specified in Section 275, of the SFA, or (iii) pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where any additional Rights Equity Shares over and above their Rights Entitlements are purchased under Section 275 of the SFA by a relevant person which is: (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor, shares, debentures and units of shares and debentures of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired such Rights Equity Shares pursuant to an offer made under Section 275 except: (1) to an institutional investor under Section 274 of the SFA or to a relevant person defined in Section 275(2) of the SFA, or to any person pursuant to an offer that is made on terms that such shares, debentures and units of shares and debentures of that corporation or such rights or interest in that trust are acquired at a consideration of not less than SGP\$ 200,000 (or its equivalent in a foreign currency) for each transaction, whether such amount is to be paid for in cash or by exchange of securities or other assets, and further for a corporation, in accordance with the conditions specified in Section 275 of the SFA; (2) where no consideration is or will be given for the transfer; or (3) where the transfer is by operation of law.

In connection with Section 309B of the SFA and the Securities and Futures (Capital Markets Products) Regulations 2018 of Singapore (the "CMP Regulations 2018"), our Company has determined, and hereby notifies all relevant persons (as defined in Section 309(A)(1) of the SFA) that the Rights Entitlements and the Rights Equity Shares are 'prescribed capital markets products' (as defined in the CMP Regulations 2018) and Excluded

Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

# United Kingdom

No Rights Entitlement or Rights Equity Shares may be offered in the Issue to the public in the United Kingdom prior to the publication of a prospectus in relation to the Rights Entitlement and Rights Equity Shares which is to be treated as if it had been approved by the Financial Conduct Authority in accordance with the transitional provisions in Article 74 (transitional provisions) of the Prospectus (Amendment etc.) (EU Exit) Regulations 2019/1234, except that our Company may make an offer to the public in the United Kingdom of Rights Entitlement and Rights Equity Shares at any time:

- a) to any legal entity which is a qualified investor as defined under Article 2 of the UK Prospectus Regulation;
- b) to fewer than 150 natural or legal persons (other than qualified investors as defined under Article 2 of the UK Prospectus Regulation); or
- c) in any other circumstances falling within Article 1(4) of the UK Prospectus Regulation,

provided that no such offer of Rights Entitlement or Rights Equity Shares shall result in a requirement for the publication by our Company of a prospectus pursuant to Article 3 of the UK Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the UK Prospectus Regulation. For the purposes of this provision, the expression an "offer to the public" in relation to any Rights Entitlement or Rights Equity Shares in means a communication to persons in any form and by any means presenting sufficient information on the terms of the Issue so as to enable an investor to decide to purchase or subscribe for the Rights Entitlement or Rights Equity Shares and the expression "UK Prospectus Regulation" means Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018.

Except for each person who is not a qualified investor as defined in the UK Prospectus Regulation and who has notified our Company of such fact in writing and has received the consent of our Company in writing to subscribe for or purchase Rights Equity Shares, each person in the United Kingdom who acquires Rights Equity Shares shall be deemed to have represented and warranted that it is a qualified investor as defined in the UK Prospectus Regulation.

In addition, the Letter of Offer may not be distributed or circulated to any person in the United Kingdom other than to (i) persons who have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005, as amended (the "Financial Promotion Order"); and (ii) high net worth entities falling within Article 49(2)(a) to (d) of the Financial Promotion Order (each such person being referred to as a "Relevant Person"). If you are not a Relevant Person, you should not take any action on the basis of the Letter of Offer and you should not act or rely on it or any of its contents. Except for each person who is not a Relevant Person and who has notified our Company of such fact in writing and has received the consent of our Company in writing to subscribe for or purchase Rights Equity Shares, each person in the United Kingdom who acquires Rights Equity Shares shall be deemed to have represented and warranted that it is a Relevant Person.

# United Arab Emirates (excluding the Dubai International Financial Centre)

The Letter of Offer has not been, and is not intended to be, approved by the UAE Central Bank, the UAE Ministry of Economy, the Emirates Securities and Commodities Authority or any other authority in the United Arab Emirates (the "UAE") or any other authority in any of the free zones established and operating in the UAE. The Rights Entitlements and the Rights Equity Shares have not been and will not be offered, sold or publicly promoted or advertised in the UAE in a manner which constitutes a public offering in the UAE in compliance with any laws applicable in the UAE governing the issue, offering and sale of such securities. The Letter of Offer is strictly private and confidential and is being distributed to a limited number of investors and must not be provided to any other person other than the original recipient and may not be used or reproduced for any other purpose.

## **Dubai International Financial Centre**

The Rights Entitlement and the Rights Equity Shares offered in the Issue are not being offered to any persons in the Dubai International Financial Centre except on that basis that an offer is: (i) an "Exempt Offer" in accordance

with the Markets Rules (MKT) (the "Markets Rules") adopted by the Dubai Financial Services Authority (the "DFSA"); and (ii) made only to persons who meet the Professional Client criteria set out in Rule 2.3.3 of the DFSA Conduct of Business Module of the DFSA rulebook and are not natural Persons. The Letter of Offer must not be delivered to, or relied on by, any other person. The DFSA has not approved the Letter of Offer nor taken steps to verify the information set out in it and has no responsibility for it. Capitalised terms not otherwise defined in this subsection have the meaning given to those terms in the Markets Rules.

The Equity Shares may be illiquid and/or subject to restrictions on their resale. Prospective purchasers of the Rights Equity Shares offered in the Offer should conduct their own due diligence on the Equity Shares. If you do not understand the contents of the Letter of Offer, you should consult an authorised financial adviser.

#### **United States**

The Rights Entitlements and the Rights Equity Shares have not been, and will not be, registered under the Securities Act or the securities laws of any state of the United States and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and any applicable state securities laws. The Rights Entitlements and the Rights Equity Shares are only being offered and sold outside the United States in offshore transactions, as defined in and in compliance with Regulation S. Neither the receipt of the Letter of Offer nor any of its accompanying documents constitutes an offer of the Rights Entitlements or the Rights Equity Shares to any Eligible Equity Shareholder other than the Eligible Equity Shareholders who has received the Letter of Offer and its accompanying documents directly from our Company.

## Representations, Warranties and Agreements by Purchasers

In addition to the applicable representations, warranties and agreements set forth above, each purchaser, by accepting the delivery of the Letter of Offer and its accompanying documents, submitting an Application Form for the exercise of any Rights Entitlements and subscription for any Rights Equity Shares and accepting delivery of any Rights Entitlements or any Rights Equity Shares, will be deemed to have represented, warranted, acknowledged and agreed as follows on behalf of itself and, if it is acquiring the Rights Entitlements or the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, on behalf of each owner of such account (such person being the "purchaser", which term shall include the owners of the investor accounts on whose behalf the person acts as fiduciary or agent):

- 1. The purchaser has the full power and authority to make the representations, warranties, acknowledgements, undertakings and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Equity Shares, and, if the purchaser is exercising the Rights Entitlements and acquiring the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, the purchaser has the full power and authority to make the representations, warranties, acknowledgements, undertakings and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Equity Shares on behalf of each owner of such account.
- 2. If any Rights Entitlements were bought by the purchaser or otherwise transferred to the purchaser by a third party (other than our Company), the purchaser was in India at the time of such purchase or transfer.
- 3. The purchaser is aware and understands (and each account for which it is acting has been advised and understands) that an investment in the Rights Entitlements and the Rights Equity Shares involves a considerable degree of risk and that the Rights Entitlements and the Rights Equity Shares are a speculative investment.
- 4. The purchaser acquiring the Rights Equity Shares for one or more managed accounts, represents and warrants that the purchaser has been authorized in writing, by each such managed account to acquire the Rights Equity Shares for each managed account and make the representations, warranties, acknowledgements, undertakings and agreements herein for and on behalf of each such account, reading the reference herein to 'the purchaser' to include such accounts.
- 5. The purchaser is eligible to invest in India under applicable law, including the FEMA Rules and any notifications, circulars or clarifications issued thereunder, and have not been prohibited by SEBI, RBI or any other regulatory authority, statutory authority or otherwise, from buying, selling or dealing in securities or otherwise accessing capital markets in India. Further, the purchaser is eligible to invest in and hold the

Rights Equity Shares in accordance with the FDI Policy, read along with the press note 3 of 2020 dated April 17, 2020 issued by the Department for Promotion of Industry and Internal Trade, Government of India and the related amendments to the FEMA Rules wherein if the beneficial owner of the Equity Shares is situated in or is a citizen of a country which shares land border with India, foreign direct investments can only be made through the Government approval route, as prescribed in the FEMA Rules.

- 6. The purchaser is investing in the Rights Equity Shares to be issued pursuant to the Issue in accordance with applicable laws and by participating in the Issue, the purchaser is not in violation of any applicable law, including but not limited to the Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015, the Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Market) Regulations, 2003 and the Companies Act, 2013, each as amended and/or substituted from time to time.
- 7. The purchaser understands (and each account for which it is acting has been advised and understands) that no action has been or will be taken to permit an offering of the Rights Entitlements or the Rights Equity Shares in any jurisdiction (other than the filing of the Letter of Offer with the Stock Exchange and its submission with the SEBI for information and dissemination); and it will not offer, resell, pledge or otherwise transfer any of the Rights Entitlements (except in India) or the Rights Equity Shares which it may acquire, or any beneficial interests therein, in any jurisdiction or in any circumstances in which such offer or sale is not authorised or to any person to whom it is unlawful to make such offer, sale, solicitation or invitation except under circumstances that will result in compliance with any applicable laws and/or regulations.
- 8. The purchaser (or any account for which it is acting) is an Eligible Equity Shareholder and has received an invitation from our Company, addressed to it and inviting it to participate in the Issue.
- 9. None of the purchaser, any of its affiliates or any person acting on its or their behalf has taken or will take, directly or indirectly, any action designed to, or which might be expected to, cause or result in the stabilization or manipulation of the price of any security of our Company to facilitate the sale or resale of the Rights Entitlements or the Rights Equity Shares pursuant to the Issue.
- Prior to making any investment decision to exercise the Rights Entitlements and subscribe for the Rights 10. Equity Shares, the purchaser (i) will have consulted with its own legal, regulatory, tax, business, investment, financial and accounting advisers in each jurisdiction in connection herewith to the extent it has deemed necessary; (ii) will have carefully read and reviewed a copy of the Letter of Offer and its accompanying documents; (iii) will have possessed and carefully read and reviewed all information relating to us and the Rights Entitlements and the Rights Equity Shares which it believes is necessary or appropriate for the purpose of making its investment decision, including, without limitation, the Exchange Information (as defined below); (iv) will have conducted its own due diligence on our Company and the Issue, and will have made its own investment decisions based upon its own judgement, due diligence and advice from such advisers as it has deemed necessary and will not have relied upon any recommendation, promise, representation or warranty of or view expressed by or on behalf of our Company (including any research reports) (other than, with respect to our Company and any information contained in the Letter of Offer); and (v) will have made its own determination that any investment decision to exercise the Rights Entitlements and subscribe for the Rights Equity Shares is suitable and appropriate, both in the nature and number of Rights Equity Shares being subscribed.
- 11. Without limiting the generality of the foregoing, the purchaser acknowledges that the Equity Shares are listed on BSE Limited and our Company is therefore required to publish certain business, financial and other information in accordance with the rules and practices of BSE Limited (which includes, but is not limited to, a description of the nature of our Company's business and our Company's most recent financial results, and similar statements for preceding years together with the information on its website and its press releases, announcements, investor education presentations, annual reports, collectively constitutes the "Exchange Information"), and that it has had access to such information without undue difficulty and has reviewed such Exchange Information as it has deemed necessary; and (ii) none of our Company, any of its affiliates has made any representations or recommendations to it, express or implied, with respect to our Company, the Rights Entitlements, the Rights Equity Shares or the accuracy, completeness or adequacy of the Exchange Information.

- 12. The purchaser acknowledges that any information that it has received or will receive relating to or in connection with the Issue, and the Rights Entitlements or the Rights Equity Shares, including the Letter of Offer and the Exchange Information, has been prepared solely by our Company.
- 13. The purchaser acknowledges that no written or oral information relating to the Issue, and the Rights Entitlements or the Rights Equity Shares has been or will be provided by our Company.
- 14. The purchaser understands that its receipt of the Rights Entitlements and any subscription it may make for the Rights Equity Shares will be subject to and based upon all the terms, conditions, representations, warranties, acknowledgements, undertakings and agreements and other information contained in the Letter of Offer and the Application Form. The purchaser understands that none of our Company, the Registrar or any other person acting on behalf of us will accept subscriptions from any person, or the agent of any person, who appears to be, or who we, the Registrar or any other person acting on behalf of us have reason to believe is in the United States or is ineligible to participate in the Issue under applicable securities laws.
- 15. The purchaser is aware that the Rights Entitlements and the Equity Shares have not been and will not be registered under the Securities Act or the securities law of any state of the United States and that the offer of the Rights Entitlements and the offer and sale of the Rights Equity Shares to the purchaser was made in accordance with Regulation S.
- 16. The purchaser was outside the United States at the time the offer of the Rights Entitlements and Rights Equity Shares was made to it and the purchaser was outside the United States when the purchaser's buy order for the Rights Equity Shares was originated.
- 17. The purchaser did not accept the Rights Entitlements or subscribe to the Rights Equity Shares as a result of any "directed selling efforts" (as defined in Regulation S).
- 18. The purchaser subscribed to the Rights Equity Shares for investment purposes and not with a view to the distribution or resale thereof. If, in the future, the purchaser decides to offer, sell, pledge or otherwise transfer any of the Rights Equity Shares, the purchaser shall only offer, sell, pledge or otherwise transfer such Rights Equity Shares: (i) outside the United States in a transaction complying with Rule 903 or Rule 904 of Regulation S and in accordance with all applicable laws of any other jurisdiction, including India or (ii) in the United States pursuant to an exemption from the registration requirements of the Securities Act and applicable state securities laws.
- 19. The purchaser is, and the persons, if any, for whose account it is acquiring the Rights Entitlements and the Rights Equity Shares are, entitled to subscribe for, and authorized to consummate the purchase of, the Rights Equity Shares in compliance with all applicable laws and regulations. If the purchaser is outside India:
  - a. the purchaser, and each account for which it is acting, satisfies: (i) all suitability standards for investments in the Rights Entitlements and the Rights Equity Shares imposed by all jurisdictions applicable to it, and (ii) is eligible to subscribe, and is subscribing, for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of all jurisdictions of residence; and
  - b. the sale of the Rights Equity Shares to it will not require any filing or registration by, or qualification of, our Company with any court or administrative, governmental or regulatory agency or body, under the laws of any jurisdiction which apply to the purchaser or such persons.
- 20. Except for the sale of Rights Equity Shares on the Stock Exchange, the purchaser agrees, upon a proposed transfer of the Rights Equity Shares, to notify any purchaser of such Equity Shares or the executing broker, as applicable, of any transfer restrictions that are applicable to the Rights Equity Shares being sold.
- 21. The purchaser is a highly sophisticated investor and has such knowledge and experience in financial, business and international investment matters and is capable of independently evaluating the merits and risks (including for tax, legal, regulatory, accounting and other financial purposes) of an investment in the Rights Entitlements and the Rights Equity Shares. It, or any account for which it is acting, has the financial ability to bear the economic risk of investment in the Rights Entitlements and the Rights Equity Shares, has adequate means of providing for its current and contingent needs, has no need for liquidity with respect

to any investment it (or such account for which it is acting) may make in the Rights Entitlements and the Rights Equity Shares, and is able to sustain a complete loss in connection therewith and it will not look to our Company for all or part of any such loss or losses it may suffer.

- 22. Each of the aforementioned representations, warranties, acknowledgements and agreements shall continue to be true and accurate at all times up to and including the Allotment, listing and trading of the Rights Equity Shares. The purchaser shall hold our Company harmless from any and all costs, claims, liabilities and expenses (including legal fees and expenses) arising out of or in connection with any breach of its representations, warranties, acknowledgements and agreements set forth above and elsewhere in the Letter of Offer. The indemnity set forth in this paragraph shall survive the resale of the Rights Equity Shares.
- 23. The purchaser acknowledges that our Company and its affiliates and others will rely upon the truth and accuracy of the foregoing representations, warranties, acknowledgements and agreements which are given to our Company, and are irrevocable.

The purchaser agrees that any dispute arising in connection with the Issue will be governed by and construed in accordance with the laws of Republic of India, and the courts in Vadodara, Gujarat, India shall have sole and exclusive jurisdiction to settle any disputes which may arise out of or in connection with the Letter of Offer and other Issue Materials.

## SECTION VIII: OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts which have been entered or are to be entered into by our Company (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two years before the date of this Letter of Offer) which are or may be deemed material have been entered or are to be entered into by our Company. Copies of the documents for inspection referred to hereunder, would be available for inspection at the corporate office of the Company till the issue closing date on working days and working hours between 11:00 A.M. to 5:00 P.M. and also shall be available on the website of the Company at <a href="www.miflindia.com">www.miflindia.com</a> from the date of this Letter of Offer until the Issue Closing Date.

Additionally, any person intending to inspect the abovementioned contracts and documents electronically, may do so, by writing an email to compliance@miflindia.com.

#### 1. Material Contracts for the Issue

- (i) Registrar Agreement dated September 18, 2023 entered into amongst our Company and the Registrar to the Issue.
- (ii) Escrow Agreement dated December 19, 2023 amongst our Company, the Registrar to the Issue and the Bankers to the Issue/Refund Bank.

#### 2. Material Documents

- (i) Certified true copies of the Certificate of Incorporation, the Memorandum of Association and the Articles of Association of our Company as amended from time to time.
- (ii) Resolution of the Board of Directors dated May 25, 2023 in relation to the approval of this Issue.
- (iii) Resolution passed by our Board of Directors dated January 17, 2024 finalizing the terms of the Issue including Record Date and the Rights Entitlement ratio.
- (iv) Resolution of the Rights Issue Committee dated September 30, 2023 approving and adopting the Draft Letter of Offer.
- (v) Resolution of the Rights Issue Committee dated January 17, 2024 approving and adopting the Letter of Offer.
- (vi) Consent of our Directors, Company Secretary and Compliance Officer, Chief Financial Officer, Statutory and Peer Review Auditor, Legal Advisor to the Issue, the Registrar to the Issue for inclusion of their names in the Letter of Offer in their respective capacities.
- (vii) Copies of Annual Reports of our Company for Financial years 2023, 2022 and 2021.
- (viii) Audit reports dated September 01, 2023 of the Statutory Auditor, on our Company's Audited Financial Statements, included in this Letter of Offer.
- (ix) Statement of Tax Benefits dated September 01, 2023 from the Statutory Auditor included in this Letter of Offer.
- (x) Tripartite Agreement dated March 23, 2022 between our Company, NSDL and the Registrar to the Issue.
- (xi) Tripartite Agreement dated March 22, 2022 between our Company, CDSL and the Registrar to the Issue.
- (xii) In principle listing approval dated November 28, 2023 issued by BSE Limited.

Any of the contracts or documents mentioned in this Letter of Offer may be amended or modified at any time if so, required in the interest of our Company or if required by the other parties, without reference to the shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.

# **DECLARATION**

I hereby certify that no statement made in this Letter of Offer contravenes any of the provisions of the Companies Act, the SEBI Act, or the rules made thereunder or regulations issued thereunder, as the case may be. I further certify that all the legal requirements connected with the Issue as also the regulations, guidelines, instructions, etc., issued by SEBI, Government of India and any other competent authority in this behalf, have been duly complied with.

I further certify that all disclosures made in this Letter of Offer are true and correct.

Place: Vadodara Date: January 17, 2024

Sd/-	Sd/-	
VENKATA RAMANA REVURU (Chairman and Managing Director)	VETTUKALLEL AVIRACHAN SOJAN (Director)	
Sd/-	Sd/-	
YATIN SANJAY GUPTE (Director)	KAMAL ASHWINBHAI LALANI (Independent Director)	
Sd/-	Sd/-	
NIKHIL BHAGWANSHANKER DWIVEDI (Independent Director)	MANSI JAYENDRA BHATT (Independent Director)	
Sd/-	Sd/-	
AKHTAR KHATRI (Chief Financial Officer)	KASHISH PUROHIT (Company Secretary & Compliance Officer)	