Fixed Price Issue



AQUARIUS SHIPYARD LIMITED Corporate Identification Number: U35116GA2000PLC002819

Our Company was originally incorporated on February 24, 2000 as "Aquarius Fibreglas Private Limited" vide Registration no. 24-02819 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Goa, Daman & Diu. Further the name of the Company was changed from "Aquarius Fibreglas Private Limited" to Aquarius Shipyard Private Limited" vide certificate of name change dated April 15, 2015 Issued by Registrar of Companies, Goa. Further, our Company was converted into Public Limited Company and consequently name of company was changed from "Aquarius Shipyard Private Limited" to "Aquarius Shipyard Limited" vide Special resolution passed by the Shareholders at the Extra-Ordinary General Meeting held on April 09, 2018 and a fresh certificate of incorporation dated April 13, 2018 issued by the Registrar of Companies, Goa. For further details, please refer to chapter titled "History and Certain Corporate Matters" beginning on page 109 of this Draft Prospectus.

> Registered Office: D 2/11, Tivim Industrial Estate, Karaswada, Goa - 403526, India Corporate Office - 505, SaoMathias, Naroa, Tiswadi, Goa - 403403, India Tel. No.: +91-0832-2257144/7548; Fax: +91-083-22257205

E-mail: info@aquariusgoa.com; Website: www.aquariusgoa.com

CONTACT PERSON: MR. SOORAJ SONI, (COMPANY SECRETARY & COMPLIANCE OFFICER) PROMOTERS OF OUR COMPANY: MR. RATNAKAR DANDEKAR AND MRS. MONICA RATNAKAR DANDEKAR

INITIAL PUBLIC ISSUE OF 38,70,000 EQUITY SHARES OF FACE VALUE OF ₹10 EACH ("EQUITY SHARES") OF AQUARIUS SHIPYARD LIMITED ("OUR COMPANY" OR "ISSUER") FOR CASH AT A PRICE OF ₹ 38.00 PER EQUITY SHARE (INCLUDING A SHARE PREMIUM OF ₹ 28.00 PER EQUITY SHARE) ("ISSUE PRICE") AGGREGATING TO ₹ 1470.60 LAKHS ("ISSUE") OF WHICH 1.98.000 EOUITY SHARES OF FACE VALUE OF ₹10.00 EACH FOR A CASH PRICE OF ₹ 38.00 PER EQUITY SHARE, AGGREGATING TO ₹ 75.24 LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY MARKET MAKER ("MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS THE MARKET MAKER RESERVATION PORTION I.E. ISSUE OF 36,72,000 EQUITY SHARES OF FACE VALUE OF ₹ 10.00 EACH AT AN ISSUE PRICE OF ₹ 38.00 PER EQUITY SHARE AGGREGATING TO ₹ 1395.36 LAKHS (IS HEREINAFTER REFERRED TO AS THE "NET ISSUE"). THE ISSUE AND THE NET ISSUE WILL CONSTITUTE 26.93% AND 25.55%, RESPECTIVELY OF THE POST ISSUE PAID UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "TERMS OF THE ISSUE" BEGINNING ON PAGE 200 OF THIS DRAFT PROSPECTUS.

THE FACE V

THIS ISSUE IS BEING MADE IN TERMS OF CHAPTER XB OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 (THE "SEBI ICDR REGULATIONS"), AS AMENDED. THIS ISSUE IS A FIXED PRICE ISSUE AND ALLOCATION IN THE NET ISSUE TO THE PUBLIC WILL BE MADE IN TERMS OF REGULATION 43(4) OF THE SEBI (ICDR) REGULATIONS, 2009, AS AMENDED. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "ISSUE PROCEDURE" BEGINNING ON PAGE 208 OF THIS DRAFT PROSPECTUS.

All the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment providing details about the bank account which will be blocked by the Self Certified Syndicate Banks ("SCSBs") as per the SEBI circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015. For further details, please refer to section titled "Issue Procedure" beginning on page 208 of this Draft Prospectus.

For details in relation to Eligible Investors, please refer to section titled "Issue Procedure" beginning on page 208 of this Draft Prospectus.

This being the first public issue of the Equity Shares of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares of the Company is ₹ 10.00 per equity share and the Issue Price is 3.8 times of the face value. The Issue Price (will be determined and justified by our Company in consultation with the Lead Manager as stated under the paragraph "Basis for Issue Price" on page 73 of this Draft Prospectus) should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active and/or sustained trading in the Equity Shares of our Company or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the "Risk Factors" carefully before taking an investment decision in this Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of this Draft Prospectus. Specific attention of the investors is invited to the section titled "Risk Factors" beginning on page 15 of this Draft Prospectus.

Our Company have made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to our Company and this Issue. which is material in the context of this Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.

The Equity Shares offered through this Draft Prospectus are proposed to be listed on the SME Platform of BSE Limited ("BSE SME"). Our Company has received an approval letter dated [•] from BSE for using its name in this offer document for listing of our shares on the SME Platform of BSE Limited ("BSE SME"). For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited.

LEAD MANAGER TO THE ISSUE

sw\stikainvestmart

SWASTIKA INVESTMART LIMITED

S.B.S. Road, Fort, Mumbai, Maharashtra – 400 001.

Tel No.:+91-22-2265 5565 Fax No.:+91-22-664 4300

Email: merchantbanking@swastika.co.in

305, Madhuban Building, Cochin Street,

 $\textbf{Investor Grievance Email:} \ \underline{investor greivance @swastika.co.in}$

Website: www.swastika.co.in Contact Person: Mr. Mohit R. Goyal SEBI Regn. No.: INM000012102

REGISTRAR TO THE ISSUE

Liezith & Wealth, We Menere Both

ALANKIT ASSIGNMENTS LIMITED

205-208 Anarkali Complex Jhandewalan Extension

New Delhi-110055

Tel No.: +91 11 4254 1234; 23541234

Fax No.: +91 11 41543474 Email: ipo@alankit.com;

Investor Grievance Email: aquarius_igr@alankit.com

Website: www.alankit.com

Contact Person: Mr. Pankaj Goenka/Mr. Bojimon K H

SEBI Regn. No.: INR000002532

ISSUE PROGRAMME

ISSUE OPENS ON: [•] ISSUE CLOSES ON: [•]

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SECTION I – GENERAL

DEFINITIONS AND ABBREVIATIONS

This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time.

The words and expressions used in this Draft Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, the SEBI ICDR Regulations, the SCRA, the Depositories Act or the rules and regulations made there under.

Notwithstanding the foregoing, terms used in of the sections "Statement of Tax Benefits", "Financial Information of the Company" and "Main Provisions of Articles of Association" on pages 76, 133 and 249, respectively, shall have the meaning ascribed to such terms in such sections

General Terms

Term	Description
"ASL", "the Company", "our	Aquarius Shipyard Limited, a company incorporated in India under the Companies Act
Company" and Aquarius Shipyard	1956 having its Registered office at D 2/11, Tivim Industrial Estate, Karaswada, Goa -
Limited	403526, India.
"we", "us" and "our"	Unless the context otherwise indicates or implies, refers to our Company
"you", "your" or "yours"	Prospective investors in this Issue

Company related terms

Term	Description
AOA / Articles / Articles of Association	Articles of Association of Aquarius Shipyard Limited as amended from time to time.
Auditors/ Statutory Auditors	The Auditors of Aquarius Shipyard Limited being M/s S.P. Bhandare & Associates, Chartered Accountants.
Audit Committee	The Committee of the Board of Directors constituted as the Company's Audit Committee in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015
Bankers to the Company	State Bank of India
Board of Directors / the Board / our	The Board of Directors of our Company, including all duly constituted Committees
Board	thereof. For further details of our Directors, please refer to section titled "Our
	Management" beginning on page 114 of this Draft Prospectus.
CIN	Corporate Identification Number.
Chief Financial Officer	The Chief financial Officer of our Company being Mr. Sunil Shashikant Chari
Companies Act / Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the
	extent of such of the provisions that are in force.
Company Secretary and Compliance Officer	The Company Secretary and Compliance Officer of our Company being Mr. Sooraj Soni
Corporate Office	505, SaoMathias, Naroa, Tiswadi, Goa - 403403, India
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Depositories	National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).
DIN	Directors Identification Number.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified.
Equity Shares	Equity Shares of the Company of Face Value of Rs.10/- each unless otherwise specified
	in the context thereof.
Equity Shareholders	Persons/ Entities holding Equity Shares of Our Company.
Executive Directors	Executive Directors are the Managing Director & Whole Time Directors of our
	Company.



Group Companies	The word "group companies", wherever they occur, shall include such companies as
Group Companies	covered under the applicable accounting standards and also other companies as
	considered material by the Board of the issuer as disclosed in "Our Group Company"
	promoted by the Promoters on page 131 of this Draft Prospectus.
HUF	Hindu Undivided Family.
IBC	The Insolvency and Bankruptcy Code, 2016
IFRS	International Financial Reporting Standards
Independent Director	A non-executive & Independent Director as per the Companies Act, 2013 and the Listing
independent Director	Regulations.
Indian GAAP	Generally Accepted Accounting Principles in India.
ISIN	International Securities Identification Number. In this case being − [•]
IT Act	The Income Tax Act,1961 as amended till date
Key Management Personnel/ KMP	Key Management Personnel of our Company in terms of the SEBI Regulations and the Companies Act, 2013. For details, see section entitled "Our Management" on page 114 of this Draft Prospectus.
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board on May 02, 2018, in accordance with the requirements of the SEBI (ICDR) Regulations
MOA / Memorandum / Memorandum of Association	Memorandum of Association of Aquarius Shipyard Limited as amended from time to time.
Manufacturing Unit/Factory/Yard	505, SaoMathias, Naroa, Tiswadi, Goa - 403403, India D 2/11, Tivim Industrial Estate, Karaswada, Goa - 403526, India.
Marketing Office	F. No. 24, Fourth Floor, Block A Belmira Plazza, Mundvel, Vaddem, Vasco da Gama, Goa, India
Non-Residents	A person resident outside India, as defined under FEMA Regulations, 2000
Nomination and Remuneration	The nomination and remuneration committee of our Board constituted in accordance
Committee	with the Companies Act, 2013 and the Listing Regulations.
Non-Executive Director	A Director not being an Executive Director or an Independent Director
NRIs / Non-Resident Indians	A person resident outside India, as defined under FEMA Regulation and who is a citizen
THE TWO TESTEDIE HEALIS	of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000.
Peer Review Auditor	Independent Auditor having a valid Peer Review certificate in our case being M/s Mistry and Shah, Chartered Accountants.
Person or Persons	Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.
Promoters	Shall mean promoters of our Company i.e. Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar. For further details, please refer to section titled "Our Promoters and Promoter Group" beginning on page 127 of this Draft Prospectus.
Promoter Group	Includes such Persons and entities constituting our promoter group covered under Regulation 2(1)(zb) of the SEBI (ICDR) Regulations as enlisted in the section titled "Our Promoter and Promoter Group" beginning on page 127 of this Draft Prospectus.
RBI Act	The Reserve Bank of India Act, 1934 as amended from time to time.
Registered Office of our Company	D 2/11, Tivim Industrial Estate, Karaswada, Goa - 403526, India.
Restated Financial Information	The restated audited financial information of the Company, which comprises of the restated audited balance sheet, the restated audited profit and loss information and restated audited cash flow information, as at and for the stub period ended December 31, 2017 and years ended March 31, 2013, 2014, 2015, 2016 and 2017, together with the annexure and notes thereto.
Reserve Bank of India / RBI	Reserve Bank of India constituted under the RBI Act.
RoC/ Registrar of Companies	Registrar of Companies, Goa, Daman & Diu
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992.
SEBI Act	Securities and Exchange Board of India Act, 1992, as amended from time to time.
SEBI (ICDR) Regulations /ICDR	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 issued by SEBI



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on August 26, 2009, as amended, including instructions and clarifications issued by
SEBI from time to time.
Securities and Exchange Board of India (Substantial Acquisition of Shares and
Takeover) Regulations, 2011, as amended from time to time.
Securities Exchange Board of India (Venture Capital) Regulations, 1996 as amended
from time to time.
The Securities and Exchange Board of India (Prohibition of Insider Trading)
Regulations, 2015 as amended, including instructions and clarifications issued by SEBI
from time to time.
The Securities and Exchange Board of India (Listing Obligation and Disclosure
Requirements) Regulations, 2015 as amended, including instructions and clarifications
issued by SEBI from time to time.
Shareholders of our Company
Sick Industrial Companies (Special Provisions) Act, 1985.
Unless the context requires otherwise, refers to, BSE Limited
Sub- accounts registered with SEBI under the Securities and Exchange Board of India
(Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are
foreign corporate or foreign individuals.
Initial Subscriber to MOA & AOA being Mr. Detroitor Dondales and Mr. Manier
Initial Subscriber to MOA & AOA being Mr. Ratnakar Dandekar and Mrs. Monica
Ratnakar Dandekar
Stakeholder's relationship committee of our Company constituted in accordance with
Regulation 20 of the SEBI (LODR) Regulations and Companies Act, 2013.
Wilful defaulter as defined under Regulation 2(zn) of the SEBI Regulations

ISSUE RELATED TERMS

Terms	Description
Allotment/Allot/Allotted	Unless the context otherwise requires, the issue and allotment of Equity Shares, pursuant to the Issue to the successful applicants.
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an Applicant as proof of registration of the Application.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchanges
Allottee (s)	The successful applicant to whom the Equity Shares are being / have been issued.
Applicant/ Investor	Any prospective investor who makes an application for Equity Shares in terms of this Draft Prospectus.
Application Amount	The amount at which the Applicant makes an application for the Equity Shares of our Company in terms of Draft Prospectus.
Application Form	The form, whether physical or electronic, used by an Applicant to make an application, which will be considered as the application for Allotment for purposes of this Draft Prospectus.
ASBA Account	Account maintained by the ASBA Applicant/Investor with an SCSB which will be blocked by such SCSB to the extent of the Application Amount of the ASBA Applicant/Investor.
ASBA Application Location (s)/ Specified Cities	Cities as specified in the SEBI Circular No. CIR/CFD/DIL/1/2011 dated April 29, 2011, namely, Ahmedabad, Bangalore, Baroda (Vadodara), Chennai, Delhi, Hyderabad, Jaipur, Kolkata, Mumbai, Pune, Rajkot and Surat
Bankers to the Issue	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being [●]
Banker to the Issue Agreement	Agreement dated [●] entered into amongst the Company, Lead Manager, the Registrar and the Banker of the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted, described in "Issue Procedure – Basis of Allotment" on page 238 of the Draft Prospectus.
Broker Centers	Broker centers notified by the Stock Exchanges where investors can submit the



Application Forms to a Registered Broker. The details of such Broker Centers, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchange. BSE BSE Limited Business Day Monday to Friday (except public holidays). CAN or Confirmation of Allocation Note Client Identification Number maintained with one of the Depositories in relation to demat account Collecting Depository Participants or Client Identification Number maintained with one of the Depositories in relation to demat account Collecting Depository Participants or A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI Controlling Branches of the SCSBs Such branches of the SCSBs which coordinate with the LM, the Registrar to the Issue and the Stock Exchange. Demographic Details The demographic details of the Applicants such as their Address, PAN, name of the applicant father/husband, investor status, occupation and Bank Account details. Depository / Depositories A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996 as amended from time to time, being NSDL and CDSL. Designated Date On the Designated Date, the amounts blocked by SCSBs are transferred from the ASBA Accounts to the Public Issue Account and/ or unblocked in terms of this Draft Prospectus. Such branches of the SCSBs which shall collect the ASBA Application Form from the ASBA Applicant and a list of which is available on the website of SEBI at	Terms	Description
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Terms	Description
	invitation under the Issue and in relation to whom the Prospectus constitutes an
	invitation to purchase the Equity Shares Issued thereby and who have opened demat
	accounts with SEBI registered qualified depositary participants.
FII / Foreign Institutional Investors	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors)
	Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Facility Washing Control In the second	English Waster Collect Income and the CEDI of the CEDI (English
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investors) Repulstions 2000
EDI / Foreign Doutfolio	Venture Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio Investor	A Foreign Portfolio Investor who has been registered pursuant to the of Securities And Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that
Investor	any FII or QFI who holds a valid certificate of registration shall be deemed to be a
	foreign portfolio investor till the expiry of the block of three years for which fees have
	been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as
	amended
General Information Document	The General Information Document for investing in public issues prepared and issued in
(GID)	accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified
	by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated
	November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016
	notified by the SEBI.
GIR Number	General Index Registry Number.
IPO	Initial Public Offering
Issue Agreement	The Agreement dated May 02, 2018 between our Company and LM
Issue Closing Date	The date after which the Lead Manager, Syndicate Member, Designated Branches of
	SCSBs and Registered Brokers will not accept any Application for this Issue, which
	shall be notified in a English national newspaper, Hindi national newspaper and a
	regional newspaper each with wide circulation as required under the SEBI (ICDR)
Issue Opening Date	Regulations. In this case being [•] The date on which the Lead Manager, Syndicate Member, Designated Branches of
Issue Opening Date	SCSBs and Registered Brokers shall start accepting Application for this Issue, which
	shall be the date notified in an English national newspaper, Hindi national newspaper
	and a regional newspaper each with wide circulation as required under the SEBI (ICDR)
	Regulations. In this case being [•]
Issue Price	The Price at which the Equity Shares are being issued by our Company under this Draft
	Prospectus being ₹38/- per equity share.
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both
	days and during which prospective Applicants can submit their Applications.
Issue Size	The Public Issue 38,70,000 Equity shares of ₹ 10/- each at issue price of ₹ 38/- per
	Equity share, including a premium of ₹ 28/- per equity share aggregating to ₹ 1470.60
	Lakhs.
Issue Proceeds	Proceeds to be raised by our Company through this Issue, for further details please refer
	chapter titled "Objects of the Issue" page 67 of the Draft Prospectus
LM/Lead Manager	Swastika Investmart Limited
Market Maker	Member Brokers of BSE who are specifically registered as Market Makers with the BSE
	SME Platform. In our case, Beeline Broking Limited is the sole Market Maker
Market Making Agreement	The Market Making Agreement dated May 02, 2018 between our Company, Lead
	Manager and Market Maker.
Market Maker Reservation Portion	The reserved portion of 1,98,000 Equity Shares of ₹10 each at an Issue price of ₹38/-
M . 15 1	each aggregating to ₹ 75.24 Lakhs to be subscribed by Market Maker in this issue.
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996,
Not Igaya	as amended from time to time The Jacob (evolution the Medica Melear Reservation Portion) of 26.72,000 equity Shares
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of 36,72,000 equity Shares of \$\frac{7}{2}\$, per Equity Share (the "Issue Rice") including a share
	of ₹ 10 each at a price of ₹ 38 per Equity Share (the "Issue Price"), including a share
Non-Institutional Investors /	premium of ₹ 28 per equity share aggregating to ₹ 1395.36 Lakhs. Investors other than Retail Individual Investors, NRIs and QIBs who apply for the
Non-Institutional Investors /	Investors other than Retail Individual investors, INRIS and QIBS who apply for the



Terms	Description
Applicant	Equity Shares of a value of more than ₹ 2,00,000/-
Other Investor	Investors other than Retail Individual Investors. These include individual applicants
other investor	other than retail individual investors and other investors including corporate bodies or
	institutions irrespective of the number of specified securities applied for.
Overseas Corporate Body/ OCB	Overseas Corporate Body means and includes an entity defined in clause (xi) of
o verseus corporate Body o oB	Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission
	to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on
	the date of the commencement of these Regulations and immediately prior to such
	commencement was eligible to undertake transactions pursuant to the general permission
	granted under the Regulations. OCBs are not allowed to invest in this Issue.
Prospectus	The prospectus, filed with the RoC in accordance with the provisions of Section 23, 26
•	& 32 of the Companies Act, 2013.
Public Issue Account	Account opened with the Bankers to the Issue to receive monies from the SCSBs from
	the bank account of the ASBA Applicant, on the Designated Date.
Qualified Foreign Investor/ QFIs	Non-resident investors other than SEBI registered FIIs or sub-accountants or SEBI
	registered FCVIs who meet know your client requirements prescribed by SEBI.
Qualified Institutional Buyers/ QIBs	A Mutual Fund, Venture Capital Fund and Foreign Venture Capital Investor registered
•	with the SEBI, a foreign institutional investor and sub-account (other than a sub-account
	which is a foreign corporate or foreign individual), registered with the SEBI; a public
	financial institution as defined in Section 2(72) of the Companies Act, 2013; a scheduled
	commercial bank; a multilateral and bilateral development financial institution; a state
	industrial development corporation; an insurance company registered with the Insurance
	Regulatory and Development Authority; a provident fund with minimum corpus of ₹
	25.00 Crore; a pension fund with minimum corpus of ₹ 25.00 Crore; National
	Investment Fund set up by resolution No. F. No. 2/3/2005 – DDII dated November 23,
	2005 of the Government of India published in the Gazette of India, insurance funds set
	up and managed by army, navy or air force of the Union of India and insurance funds set
	up and managed by the Department of Posts, India.
Registrar/ Registrar to the Issue/ RTA/RTI	Registrar to the Issue being Alankit Assignments Limited.
Registrar Agreement	The agreement dated May 02, 2018, entered into between our Company, and the
	Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to
	the Issue pertaining to the Issue.
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion.
Regulations	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2009 as amended from
	time to time.
Retail Individual Investors	Individual investors (including HUFs, in the name of Karta and Eligible NRIs) who
	apply for the Equity Shares of a value of not more than ₹ 2,00,000.
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except
	Syndicate/Sub-Syndicate Members) who hold valid membership of either BSE or NSE
	having right to trade in stocks listed on Stock Exchanges, through which investors can
	buy or sell securities listed on stock exchanges, a list of which is available on
	http://www.bseindia.com/members/MembershipDirectory.aspx
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion.
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under
	the SEBI (ICDR) Regulations, 2009
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares or the
	Application Amount in any of their Application Forms or any previous Revision
	Form(s)
Regulations	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2009 as amended from
0	time to time.
Registrar and Share Transfer Agents	Registrar and share transfer agents registered with SEBI and eligible to procure
or RTAs	Applications at the Designated RTA Locations in terms of circular
	no.CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI



Terms	Description
SEBI SAST / SEBI (SAST)	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended
Regulations	
Self Certified Syndicate Bank(s) /	Banks which are registered with SEBI under the Securities and Exchange Board of India
SCSB(s)	(Bankers to an Issue) Regulations, 1994 and offer services of ASBA, including blocking
	of bank account, a list of which is available http://www.sebi.gov.in/pmd/scsb.pdf
SME Exchange	SME Platform of the BSE i.e. BSE SME
SME Platform	The SME Platform of BSE i.e. BSE SME for listing equity shares offered under Chapter
	X-B of the SEBI ICDR Regulation which was approved by SEBI as an SME Exchange
	on September 27, 2011
SEBI(PFUTP) Regulations/ PFUTP	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities
Regulations	Markets) Regulations, 2003
Transaction Registration Slip/ TRS	The slip or document issued by the member(s) of the Syndicate to the Applicant as proof
	of registration of the Application.
Underwriters	The LM who has underwritten this Issue pursuant to the provisions of the SEBI (ICDR)
	Regulations and the Securities and Exchange Board of India (Underwriters) Regulations,
	1993, as amended from time to time.
Underwriting Agreement	The Agreement dated May 02, 2018 entered between the Underwriters, LM and our
77.0.0	Company.
U.S. Securities Act	U.S. Securities Act of 1933, as amended
Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of
	India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable
	laws in India.
Working Day	Any day, other than Saturdays or Sundays, on which commercial banks in India are open
	for business, provided however, for the purpose of the time period between the Bid/Offer
	Opening Date and listing of the Equity Shares on the Stock Exchanges, "Working Days"
	shall mean all trading days excluding Sundays and bank holidays in India in accordance
	with the SEBI circular no. SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016

COMPANY AND INDUSTRY RELATED TERMS

Technical and Industry Related Terms

Term	Full Form
3D	3-Dimensional
AHTS	Anchor Handling Tug Supply vessel
Ballast	Any material intended to provide stability to the ship when it is otherwise empty
Bunker	Ship-space for storing fuel (Coal, Oil etc.).
BWTS	Ballast Water Treatment System
CGT	Compensated Gross Tonnage
CSD	Cutter Suction Dredgers
CSR	Corporate Social Responsibility
cu m	cubic metre
DCI	Dredging Corporation of India
DGS	Director General of Shipping
Dry Dock	Dry docks are used for the construction, maintenance, and repair of ships, boats, and
DIY DOCK	other watercraft.
DWT	Dead Weight Tonnage
EEZ	Exclusive Economic Zone
EOT crane	Electrical Overhead Travelling crane
ERP	Enterprise Resource Planning
ETP	Effluent Treatment Plant
FPV	Fast Patrol Vessels
FRP	Fibre-reinforced plastic
GCDA	Greater Cochin Development Authority
GME	Graduate Marine Engineering



GRP	Glass-reinforced plastic
GRT	Gross Registered Tonnage
GTT	Gaztransport & Technigaz
GTV	Geotechnical Vessel
HDPEL	Hooghly Dock & Port Engineers Limited
HVAC	Heating, Ventilation and Air-Conditioning
IAC	Indigenous Aircraft Carrier
IHOP	Integrated Hull Outfit and Painting
INS	Indian Naval Ship
IRRPL	India Ratings and Research Private Limited
ISO	ISO International Organization for Standardization
ISRF	ISRF International Ship Repair Facility
kV HT cable	Kilo Volt High Tension Cable
kW	Kilowatt
Lighterage	Loading into and discharging out of lighters.
LLTT	Level Luffing Transfer Trolley
LNG	Liquefied Natural Gas
T 1T'	The outer line on the body of a ship up to which she submerges in water with safety. It
Load Line	varies according to the seasons and waters in which she plies.
M	metre
MT	Motor Tanker
MV	Motor Vessel
NDT	Non-Destructive Testing
NRT	Net Registered Tonnage
OEM	Original Equipment Manufacturer
OHSAS	Occupational Health and Safety Assessment Series
PSV	Platform Supply Vessel
Ro-Ro	Ro-Ro Roll-On/Roll-Off
Starboard Side	Right side of a ship
STCW	International Convention on Standards of Training, Certification and
STP	Sewage Treatment Plant
TSHD	Trailing Suction Hopper Dredgers
V L T panels	Volt Low Tension Panel
WSV	Well Stimulation Vessel

ABBREVIATIONS

Abbreviation	Full Form		
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India		
A/c	Account		
AGM	Annual General Meeting		
ASBA	Applications Supported by Blocked Amount		
Amt	Amount		
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended.		
AY	Assessment Year		
AOA	Articles of Association		
Approx	Approximately		
B. A	Bachelor of Arts		
BBA	Bachelor of Business Administration		
B. Com	Bachelor of Commerce		
B. E	Bachelor of Engineering		
B. Sc	Bachelor of Science		
B. Tech	Bachelor of Technology		
Bn	Billion		



Abbreviation	Full Form		
BG/LC	Bank Guarantee / Letter of Credit		
BIFR	Board for Industrial and Financial Reconstruction		
BSE	BSE Limited (formerly known as the Bombay Stock Exchange Limited)		
BSE SENSEX	· · · · · · · · · · · · · · · · · · ·		
	Sensex in an index; market indicator of the position of stock that is listed in the BSE		
CDSL CAGR	Central Depository Services (India) Limited		
CAN	Compounded Annual Growth Rate		
	Confirmation of Allocation Note		
CA	Chartered Accountant		
СВ	Controlling Branch		
CC	Cash Credit		
CIN	Corporate Identification Number		
CIT	Commissioner of Income Tax		
CS CS	Company Secretary		
CS & CO	Company Secretary & Compliance Officer		
CFO	Chief Financial Officer		
CST	Central Sales Tax		
CWA	Cost and Works Accountant		
DIN	Director Identification Number		
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of India		
DD	111010		
DP ID	Depository Participant		
EBITDA	Depository Participant's Identification Number		
ECS	Earnings Before Interest, Taxes, Depreciation & Amortisation Electronic Clearing System		
ESIC	Employee's State Insurance Corporation		
EPS	Employee's State insurance Corporation Earnings Per Share		
EGM /EOGM	Extraordinary General Meeting		
ESOP	Employee Stock Option Plan		
EXIM/ EXIM Policy	Export – Import Policy		
FCNR Account	Foreign Currency Non Resident Account		
FIPB	Foreign Investment Promotion Board		
FY / Fiscal/Financial Year	Period of twelve months ended March 31 of that particular year, unless otherwise stated		
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the		
LIVITY	regulations framed there under.		
FCNR Account	Foreign Currency Non Resident Account		
FBT	Fringe Benefit Tax		
FDI	Foreign Direct Investment		
FIs	Financial Institutions		
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management		
	(Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000)		
	registered with SEBI under applicable laws in India		
FPIs	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria		
	prescribed under regulation 4 and has been registered under Chapter II of Securities And		
	Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, which shall be		
	deemed to be an intermediary in terms of the provisions of the SEBI Act, 1992.		
FTA	Foreign Trade Agreement.		
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and		
	Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000.		
FV	Face Value		
GoI/Government	Government of India		
GDP	Gross Domestic Product		
GST	Goods and Service Tax		
GVA	Gross Value Added		
HUF	Hindu Undivided Family		



Abbreviation	Full Form		
ICAI	The Institute of Chartered Accountants of India		
ICWAI	The Institute of Chartered Accountants of India The Institute of Cost Accountants of India		
IMF	International Monetary Fund		
INR / ₹/ Rupees/Rs.	Indian Rupees, the legal currency of the Republic of India		
IIP	Indian Rupees, the legal currency of the Republic of India Index of Industrial Production		
IPO	Index of Industrial Production Initial Public Offer		
ICSI	The Institute of Company Secretaries of India		
IFRS	International Financial Reporting Standards		
HNI	High Net Worth Individual		
	That is		
i.e			
I.T. Act	Income Tax Act, 1961, as amended from time to time		
IT Authorities	Income Tax Authorities		
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise		
IRDA	Insurance Regulatory and Development Authority		
KMP	Key Managerial Personnel		
LM	Lead Manager		
Ltd.	Limited		
MAT	Minimum Alternate Tax		
MoF	Ministry of Finance, Government of India		
M-o-M	Month-On-Month		
MOU	Memorandum of Understanding		
M. A	Master of Arts		
M. B. A	Master of Business Administration		
M. Com	Master of Commerce		
Mn	Million		
M. E	Master of Engineering		
MRP	Maximum Retail Price		
M. Tech	Masters of Technology		
Merchant Banker	Merchant Banker as defined under the Securities and Exchange Board of India		
	(Merchant Bankers) Regulations, 1992		
MAPIN	Market Participants and Investors Database		
MSMEs	Micro, Small and medium Enterprises		
NA	Not Applicable		
Networth	The aggregate of paid up Share Capital and Share Premium account and Reserves and		
	Surplus(Excluding revaluation reserves) as reduced by aggregate of Miscellaneous		
	Expenditure(to the extent not written off) and debit balance of Profit & Loss Account		
NEFT	National Electronic Funds Transfer		
NECS	National Electronic Clearing System		
NAV	Net Asset Value		
NPV	Net Present Value		
NRIs	Non-Resident Indians		
NRE Account	Non-Resident External Account		
NRO Account	Non-Resident Ordinary Account		
NSE	National Stock Exchange of India Limited		
NOC	No Objection Certificate		
NSDL	National Securities Depository Limited		
OCB	Overseas Corporate Bodies		
P.A.	Per Annum		
PF	Provident Fund		
PG	Post Graduate		
PAC	Persons Acting in Concert		
P/E Ratio	Price/Earnings Ratio		
PAN	Permanent Account Number		
PAT	Profit After Tax		
	A COMP A MILE		



Abbreviation	Full Form		
PBT	Profit Before Tax		
PLI	Postal Life Insurance		
POA	Power of Attorney		
PSU	Public Sector Undertaking(s)		
Pvt.	Private		
RBI	The Reserve Bank of India		
ROE	Return on Equity		
R&D	Research & Development		
RONW	Return on Net Worth		
RTGS	Real Time Gross Settlement		
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time		
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time		
SME	Small and Medium Enterprises		
STT	Securities Transaction Tax		
Sec.	Section		
SPV	Special Purpose Vehicle		
TAN	Tax Deduction Account Number		
TRS	Transaction Registration Slip		
TIN	Taxpayers Identification Number		
US/United States	United States of America		
USD/ US\$/\$	United States Dollar, the official currency of the Unites States of America		
VCF / Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of		
	India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable		
***	laws in India.		
VAT	Value Added Tax		
w.e.f.	With effect from		
YoY	Year over Year		

The words and expressions used but not defined in this Draft Prospectus will have the same meaning as assigned to such terms under the Companies Act, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, terms in "Main Provisions of the Articles of Association", "Statement of Tax Benefits", "Industry Overview", "Regulations and Policies", "Financial Information of the Company", "Outstanding Litigation and Material Developments" and "Part B" of "Issue Procedure", will have the meaning ascribed to such terms in these respective sections.



CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF FINANCIAL PRESENTATION

Certain Conventions

All references in the Draft Prospectus to "India" are to the Republic of India. All references in the Draft Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Draft Prospectus, the terms "we", "us", "our", the "Company", "our Company", "Aquarius Shipyard Limited", "ASL", and, unless the context otherwise indicates or implies, refers to Aquarius Shipyard Limited. In this Draft Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Draft Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

Use of Financial Data

Unless stated otherwise, throughout this Draft Prospectus, all figures have been expressed in Rupees and Lakh. Unless stated otherwise, the financial data in the Draft Prospectus is derived from our financial statements prepared and restated for the for the period ended December 31, 2017 and financial year ended 2017, 2016, 2015, 2014 and 2013 in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2009 included under Section titled "Financial Information of the Company" beginning on page 133 of this draft prospectus. Our Company does not have a subsidiary. Accordingly, financial information relating to us is presented on a Standalone basis. Our fiscal year commences on April 1 of every year and ends on March 31st of every next year.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in the Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, as stated in the report of our Peer Review Auditor, set out in section titled "Financial Information of the Company" beginning on page 133 of this Draft Prospectus.

For additional definitions used in this Draft Prospectus, see the section "Definitions and Abbreviations" on page 1 of this Draft Prospectus. In the section titled "Main Provisions of Articles of Association", on page 249 of the Draft Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

Use of Industry & Market Data

Unless stated otherwise, industry and market data and forecast used throughout the draft prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the draft Prospectus is reliable, it has not been independently verified by us or the LM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.



In accordance with the SEBI (ICDR) Regulations, the section titled "Basis for Issue Price" on page 73 of the Draft Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the LM, have independently verified such information.

Currency of Financial Presentation and Exchange Rates

All references to "Rupees" or "INR" or "₹" are to Indian Rupees, the official currency of the Republic of India. Except where specified, including in the section titled "Industry Overview" throughout the Draft Prospectus all figures have been expressed in thousands, Lakhs/Lacs, Million and Crores.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operation" on page 15, 90, & 167, in the Draft Prospectus, unless otherwise indicated, have been calculated based on our restated respectively financial statement prepared in accordance with Indian GAAP.

The Draft Prospectus contains conversions of certain US Dollar and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI (ICDR) Regulations. These conversions should not be construed as a representation that those US Dollar or other currency amounts could have been, or can be converted into Indian Rupees, at any particular rate.



FORWARD LOOKING STATEMENTS

This Draft Prospectus includes certain "forward-looking statements". We have included statements in the Draft Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, National and international economies:
- 2. Company's ability to successfully implement its growth strategy and expansion plans, and to successfully launch;
- 3. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 4. Our failure to keep pace with rapid changes in technology;
- 5. Changes in laws and regulations relating to the sectors/areas in which we operate;
- 6. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;
- 7. Increased competition in Shipbuilding Industry;
- 8. Factors affecting Shipping sector;
- 9. Foreign Exchange Fluctuations;
- 10. Higher interest outgo on our loans;
- 11. Our ability to successfully implement our growth strategy and expansion plans;
- 12. Any adverse outcome in the legal proceedings in which we are involved;
- 13. Our ability to meet our capital expenditure & working capital expenditure requirements;
- 14. Our ability to attract and retain qualified personnel;
- 15. Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- 16. Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- 17. Changes in government policies and regulatory actions that apply to or affect our business;
- 18. Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 19. The performance of the financial markets in India and globally;
- 20. The occurrence of natural disasters or calamities:
- 21. Other factors beyond our control;
- 22. Our ability to manage risks that arise from these factors.

For further discussion of factors that could cause our actual results to differ, see the Section titled "Risk Factors"; "Our Business" & and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 15, 90 & 167 respectively of the Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company, our Directors, our Officers, Lead Manager and Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company, and the Lead Manager will ensure that investors in India are informed of material developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.



SECTION II: RISK FACTORS

An investment in Equity Shares involves a high degree of risk. You should carefully consider all the information in this Draft Prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. To obtain a better understanding, you should read this section together with "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 90 and 167, respectively, as well as the other financial and statistical information contained in this Draft Prospectus. The risks and uncertainties described in this section are not the only risks that we may face. Additional risks and uncertainties not known to us or that we currently believe to be immaterial may also have an adverse effect on our business, results of operations, financial condition and prospects.

If any of the following risks, or other risks that are not currently known or are now deemed immaterial, actually occur, our cash flows, business, financial condition and results of operations could suffer, the price of our Equity Shares could decline, and you may lose all or part of your investment. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are risks where the impact is not quantifiable and hence the same has not been disclosed in such risk factors. Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this Issue. Before making an investment decision, investors must rely on their own examination of the Issue and us.

This Draft Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

In this Draft Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 15 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 167 respectively of this Draft Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Financial Information of the Company" prepared in accordance with the Indian Accounting Standards.

INTERNAL RISK FACTORS

1. We operate in a highly competitive industry. An inability to maintain our competitive position may adversely affect our business, prospects and future financial performance.

Our business is highly competitive. We face competition from domestic and international players including Public sector companies. We compete on the basis of our ability to fulfil our contractual obligations including the timely delivery of ships constructed by us, our yard's capacity and operational efficiencies and the price and quality of the ships we construct. Some of our competitors have more resources than we have and some of our competitors may have lower costs of operations, including lower costs of raw materials and manpower, than we have. In addition, some of our competitors may have competitive advantages in building certain types of ships compared to us given our current dock size and other facility constraints. Our competitors, particularly those in India, from time to time, may engage in aggressive and unviable pricing and delivery schedules in order to gain market share. This may lead to increased competition and there can be no assurance that we will be able to compete successfully against our competitors as well as new entrants in our industry in the future, or that the shipbuilding and ship-repair companies that are not directly in competition with us now will not compete with us in the future. Accordingly, our business, financial condition, results of operations and prospects would be adversely and materially affected if we are unable to maintain our competitive advantage and compete successfully against our competitors and any new entrants to our industry in the future.

For further details of our Business and Industry the Company, please refer to chapter titled "Our Business" and "Industry Overview" beginning on page 90 & 78 of this Draft Prospectus.



2. We could incur losses under our fixed price contracts as a result of cost overruns, delays in delivery or failures to meet contract specifications which may have an adverse effect on our business, financial condition and results of operations.

Our shipyard operations are subject to risks including, among others, the breakdown, failure or sub-standard performance of machinery, natural disasters like floods, tsunamis, earthquakes, other natural disasters, long periods of adverse weather, social unrest, disruptions in transportation and strikes, which may result in operational disruptions. Although we believe we have taken an insurance cover that is typical for our business, any material operational disruptions will adversely affect our ability to meet our construction schedules and cause delays in the delivery of ships to our customers. Most of our shipbuilding contracts are fixed-price contracts. In relation to small, medium and large ships, we typically enter into contracts for a period ranging from 2-24 months, 3-48 months and 5-60 months respectively, prior to the scheduled delivery. All costs including labour and raw materials costs are forecasted by us when we enter into such fixed-price contracts. In case of cost variances from such estimates, we are permitted to retain all cost savings on completed contracts but are liable for the full amount of all cost overruns. The actual costs incurred on a fixed-price contract may vary from our estimates due to factors such as unanticipated variations in labour and equipment productivity over the term of a contract, unanticipated increases in labour, raw material, including as a result of bad weather delivery delays and corrective measures for poor workmanship; and equipment failures.

We cannot assure you that these contracts, if secured, can be completed profitably. Significant cost overruns on our fixed price contracts could have a material adverse effect on our business, financial condition, results of operations and prospects.

3. Our future growth and expansion is limited by our production capacities and the location at which we operate.

Our production capacity is limited by, amongst other things, the size of our shipyard, the number, size and capacities of our berths, docks and our plant and equipment. Please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus. In addition, the size and capacity of the ships we construct is limited by our location at which we operate. Currently, we are limited to the construction of ships up to 2500 DWT and repair of ships up to the size of 2500 DWT at our shipyard. In the event that we are unable to relocate or increase our production capabilities to enable us to construct such ships, we may lose business opportunities and our business, results of operations, financial condition and prospects will be adversely affected. We cannot assure you that we will be able to manage the future expansion of our facilities effectively. Any failure on our part to do so will have a material adverse effect on our business, financial condition, results of operations and prospects.

4. Our entire business operations are based at Karaswada and Tiswadi. The loss of, or shutdown of, our operations at our shipyard in Karaswada and Tiswadi will have a material adverse effect on our business, financial condition and results of operations.

Our shipbuilding and other facilities are based in our shipyards in Karaswada and Tiswadi. Accordingly, we rely exclusively on our facilities at our shipyards to earn revenues, pay our operating expenses and service our debt. Any significant interruption to, or loss or shutdown of, operations at our shipyards would adversely affect our business. Our shipbuilding, ship repair, and other business activities, may be subject to unexpected interruptions, including from natural and man-made disasters. Our facilities and operations could be adversely affected by, among other factors, breakdown or failure of equipment, difficulties or delays in obtaining spare parts and equipment, power supply or processes, performance below expected levels of output or efficiency, obsolescence, labour disputes, natural disasters, raw material shortages, fire, explosion and other unexpected industrial accidents and the need to comply with the directives of relevant government authorities.

Furthermore, any significant interruption to our operations directly or indirectly as a result of industrial accidents, severe weather or other natural disasters could materially and adversely affect our business, financial condition and results of operations. Similar adverse consequences could follow if war, or war-like situation were to prevail, terrorist attacks were to affect our related infrastructure, or if the Government of India were to temporarily take over the facility during a time of national emergency. In addition, any disruption in basic infrastructure, such as in the supply of electricity from the State of Goa or in our water supply could substantially increase our manufacturing costs. We do not maintain business interruption insurance and will not be covered for any claims or damages arising out of such disruptions. Any disruption of our existing supply of basic infrastructure services such as power or water, our failure to obtain such additional supplies as required by us or an increase in the cost of such supplies may result in additional costs to us. In such situations, our production capacity may be materially and adversely impacted. In the event our facilities are forced to shut down for a significant period of time, our earnings, financial condition and results of operation would be materially and adversely affected.



5. Any disruption in the supply chain could have an adverse impact on our business, financial condition, cash flows and results of operations.

Our ability to manufacture, transport, and sell our products is critical to our success. Any disputes regarding pricing or performance, could adversely affect our ability to supply products to our customers and could materially and adversely affect our product sales, financial condition, and results of operations. In addition, any damage or disruption to our supply chain, including transportation, due to weather, natural disaster, fire or explosion, terrorism, pandemics, strikes, government action, or other reasons beyond our control. The occurrence of any of these factors could result in a significant decrease in the sales volume of our products and therefore adversely affect our financial condition, cash flows and results of operations.

For further details of Business of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

6. There are outstanding legal proceedings involving our Company. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition.

We are involved in certain legal proceedings which are pending at different levels of adjudication before various courts, tribunals, enquiry officers, and appellate authorities. We cannot provide assurance that these legal proceedings will be decided in our favour. Any adverse decisions in any of the proceedings may have a significant adverse effect on our business, results of operations, cash flows and financial condition. A summary of the pending civil, criminal and tax proceedings involving the Company is provided below:

Litigation involving Our Company:

Cases against our Company

Nature of Cases	No of Outstanding Cases	Amount involved (In Lacs)
Criminal Complaints		
Statutory/ Regulatory Authorities		
Tax Proceedings (Outstanding Demand)	1	1.40
Other Litigation		

The amounts claimed in these proceedings have been disclosed to the extent ascertainable and include amounts claimed jointly and severally. If any new developments arise, such as a change in Indian law or rulings against us by appellate courts or tribunals, we may need to make provisions in our financial statements that could increase our expenses and current liabilities. For further details of legal proceedings involving the Company, please refer to chapter titled "Outstanding Litigation and Material Developments" beginning on page 179 of this Draft Prospectus.

7. Failure or delays in obtaining required certification from classification societies may cause delays in our delivery schedules and disruptions in our business.

We are required to construct our ships in accordance with contractual specifications and requirements and the rules and regulations of the classification societies. Depending on the requirements of our customers, we need to obtain certification from a particular classification society that is allowed to conduct statutory surveys on behalf of the registrar of shipping subject to the final authorization for each ship. The classification society may refuse to allow us to use the certificate if we fail to resolve issues it raises. As a result, we may experience delays and disruptions in our shipbuilding process which may adversely affect our business, financial condition and results of operations.

8. Our growth rate, the number of orders we have received in the past may not be indicative of our future growth rate or the number of orders we will receive in the future.

The successful conversion of these orders into our revenue depends on a number of factors including, among other things, absence of adverse changes in the Indian and global shipping markets, the availability of funds to ship-owners, competition, our production capacity, our research and development and our ability to deliver the ships on time. Some of the factors are beyond our control and by nature, are subject to uncertainty. Going forward, our order book may be affected by delays, cancellations and the renegotiations of the contracts, if any, therefore we cannot assure you that we will be able to deliver all of our existing orders on schedule and



successfully turn them into our revenue. Therefore, you should not consider our order book as an accurate indicator of our future performance or future revenue.

Furthermore, we face risks of a low growth rate of orders because the shipbuilding orders placed by our customers are typically non-recurring in nature. As a result, we cannot assure you that we will receive the same number of orders as or more orders than we have received in the past or that the contract value of the order book will remain the same or increase. As a result, you should not take the number of orders we have received in the past or the current value of our order book as an indicator of our performance or numbers of orders in the future.

For further details of our financials and growth, please refer to chapter titled "Financial Information of our Company" beginning on page 133 of this Draft Prospectus.

9. We may face claims and incur additional rectification costs for defects and warranties in respect of our ships and other allied products which could have a negative effect on our business, financial condition and results of operations.

We may face claims by our customers in respect of defects, poor workmanship or non-conformity to our customers' specifications in respect of Ships built by us and other allied products and such claims could be substantial. Such claims could also adversely affect our reputation and ability to grow our business. We generally extend a warranty to our customers for new Ship from the date of delivery. We are also generally required to give additional warranties for the time period between the completion of construction and delivery of our Ship. Due to the length of the warranty period extended by us, we may be subject to claims from our customers and we may incur additional costs if rectification work is required in order for us to satisfy our obligations during the warranty period. We cannot assure that our warranty provisions will be sufficient to cover the costs incurred for defects. If the costs of any rectification works exceed the warranty provisions we have made, our business, financial condition, results of operations and prospects may be adversely affected.

For further details of Business of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

10. We may not be able to secure new contracts if we are unable to issue the requisite performance guarantees.

The shipbuilding industry is a capital intensive industry and as the contract prices for new Ships are generally high, we are usually required to furnish our customers with performance guarantees as security for the fulfilment of our contractual obligations under our shipbuilding contracts. In order for us to secure performance guarantees, banks and financial institutions review, among other things, our financial standing and creditworthiness. Generally, we arrange for banks to issue performance guarantees to our customers from our available banking facilities. If we do not have available banking facilities to issue the performance guarantees, we approach other banks or financial institutions to issue the performance guarantee. While we have been able to procure performance guarantees for new contracts to date, in the event that we are unable to do so and we are unable to satisfy the financial requirements prescribed by banks and financial institutions, we will not be able to procure the requisite performance guarantees and as a result, we may be unable to secure new contracts, which would have a material adverse effect on our business, financial condition, results of operations and prospects.

For further details of Business of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

11. We require certain approvals or licenses in the ordinary course of business and the failure to renew, obtain or retain them in a timely manner, or at all, may adversely affect our operations.

We require certain statutory and regulatory approvals, licenses, registrations and permissions, and applications need to be made at the appropriate stages for our business to operate. Although we believe that we have obtained required license for carrying our business activity. There can be no assurance that the relevant authorities will renew these approvals or licenses in a timely manner. As a result, we may not be able to execute our business plan as planned. An inability to obtain or maintain approvals or licenses required for our operations may adversely affect our operations. Government approvals, licenses, clearances and consents are often also subject to numerous conditions, some of which are onerous and may require significant expenditure. Further our license for contract labour is expired and we are in process of renewal for the same. Also the name of Company is changed from Aquarius Shipyard Private Limited to Aquarius Shipyard Limited and we are awaiting for renewal of all licences issued to our Company. Any problem arises in renewal of the same will affect our business. Furthermore, approvals, licenses, clearances, and consents covering the same subject matter are often required at State Government levels. If we fail to comply, or a regulator claims that we have not



complied, with these conditions, we may not be able to commence or continue with work or operate these projects. For further information on various approvals or licenses required in connection with our operations, Please refer to chapter titled "Government and other Approvals" beginning on page 182 of this Draft Prospectus.

12. Our continued success is dependent on our Promoter, senior management and skilled manpower. Our inability to attract and retain key personnel or the loss of services of our Promoter or Managing Director may have an adverse effect on our business prospects.

Our Promoters, Managing Director and senior management have significantly contributed to the growth of our business, and our future success is dependent on the continued services of our senior management team. Our Managing Director Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar, Whole Time Director, has been employed with our Company since our incorporation and they are having experience of 24 years and 23 years respectively in Shipbuilding Industry which turn out beneficial for the Company. An inability to retain any key managerial personnel may have an adverse effect on our operations. Our ability to execute contracts and to obtain new clients also depends on our ability to attract, train, motivate and retain highly skilled professionals, particularly at managerial levels. We might face challenges in recruiting suitably skilled personnel, particularly as we continue to grow and diversify our operations. In the future, we may also not be unable to compete with other larger companies for suitably skilled personnel due to their ability to offer more competitive compensation and benefits. The loss of any of the members of our senior management team, our whole time directors or other key personnel or an inability on our part to manage the attrition levels; may materially and adversely impact our business, results of operations, financial condition and growth prospects.

The success of our business is also dependent upon our ability to hire, retain, and utilize qualified personnel and corporate management professionals who have the required experience and expertise. From time to time, it may be difficult to attract and retain qualified individuals with the requisite expertise and we may not be able to satisfy the demand from customers for our Products because of our inability to successfully hire and retain qualified personnel.

For further details of our Promoters and Management, Please refer to chapter titled "Our Promoter and Promoter Group" and "Our Management" beginning on beginning on page 127 & 114 of this Draft Prospectus.

13. We have had certain inaccuracy in relation to regulatory filings to be made with the RoC and our company has made non-compliances of certain provision under applicable law.

Our Company has in the past not complied with certain provisions of the Companies Act, 1956 and the Companies Act, 2013, For instance, the forms which was filed in registrar of Companies have some factual discrepancy and errors and also belatedly filed. Also our company has not filed some of forms relating to registering the resolutions of Charges in registrar of Companies and Changes in Auditor of the Company i.e. Appointment and Resignation of Auditor. Also our Company has not paid Stamp duty on allotment of Shares and have not complied with some guidelines on applicability of Companies Act 2013 like registering charge on Vehicle loan, passing the special resolutions for borrowing powers, related party transaction and other relevant provisions. Due to absence of professional guidance on the matter, we did not follow the prescribed procedures as laid down under the relevant sections of Companies Act but now to overcome the situation our Company has appointed a whole-time Company Secretary. Further our Company may have not complied with some Accounting Standard for instance, Accounting Standards 15 for the fiscal year 2013, 2014, 2015 & 2016.

Although no show cause notice have been issued against the Company till date in respect of above, in the event of any cognizance being taken by the concerned authorities in respect of above, penal actions may be taken against the Company and its directors, in which event the financials of the Company and its directors may be affected.

14. We have a substantial amount of outstanding indebtedness, which requires significant cash flows to service and are subject to certain conditions and restrictions in terms of our financing arrangements, which restricts our ability to conduct our business and operations in the manner we desire.

As of December 31, 2017, our long term borrowings were ₹ 37.23 Lacs & short term borrowings were ₹ 833.48 Lacs and we will continue to incur additional indebtedness in the future. Our level of indebtedness has important consequences to us, such as:

- > increasing our vulnerability to general adverse economic, industry and competitive conditions;
- > limiting our ability to borrow additional amounts in the future;
- > affecting our capital adequacy requirements; and
- > Increasing our finance costs.



In the event we breach any financial or other covenants contained in any of our financing arrangements or in the event we had breached any terms in the past which is noticed in the future, we may be required to immediately repay our borrowings either in whole or in part, together with any related costs. If the lenders of a material amount of the outstanding loans declare an event of default simultaneously, our Company may be unable to pay its debts when they fall due. For further details of our Company's borrowings, please refer to chapter titled "Statement of Financial Indebtedness" on page 165 of this Draft Prospectus.

15. Our top ten customers contribute approximately 94 % of our revenues for the period ended December 31, 2017. Any loss of business from one or more of them may adversely affect our revenues and profitability.

Our top ten customers contribute approximately 94 % of our revenues for the period ended December 31, 2017. Any decline in our Quality standards, growing competition and any change in the demand for our product by these customers may adversely affect our ability to retain them. We cannot assure that we shall generate the same quantum of business, or any business at all, from these customers, and loss of business from one or more of them may adversely affect our revenues and profitability. However, the composition and revenue generated from these customers might change as we continue to add new customers in normal course of business. We intend to retain our customers by offering quality products, cost effective and time delivery. This helps us in providing better value to each customer thereby increasing our engagement with our new and existing customer base that presents a substantial opportunity for growth.

For further of our ten top customers, please refer to chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on Page no.167 of Draft Prospectus.

16. Our Company has not made application for registration of our logo. Also our previous application for trademark is objected. The company in future may register it depending on the future requirements. Any delay in making an application and/or granting registration or in obtaining registration could result in business operation.

Our Company has not made application for registration of our logo AQUARIUS. Also the earlier application for registrations of our trademark i.e., AQUARIUS is objected. The company depending on the future requirements may make an application to the Trade Mark Registry to register its Current Corporate Logo and name or brand. While filing application for registration if the same is not accepted or if the oppositions filed against the trademark application if any, are successful, our company may lose statutory protection available to it under the Trade Marks Act, 1999 for such trademarks. For further details, please refer to chapter titled 'Government and Other Approvals' beginning on page no. 182 of the Draft Prospectus.

17. If we are not successful in managing our growth, our business may be disrupted and our profitability may be reduced.

We have experienced sustainable growth in recent years and expect our businesses to continue to grow significantly. Our future growth is subject to risks arising from a rapid increase in volume, and inability to retain and recruit skilled staff. We may not grow at a rate comparable to our growth rate in the past, either in terms of income or profit.

Our future growth may place significant demands on our management and operations and require us to continuously evolve and improve our financial, operational and other internal controls within our Company. In particular, continued expansion may pose challenges in:

- > maintaining high levels of quality control and cost effective manufacturing, and customer satisfaction;
- > recruiting, training and retaining sufficient skilled management and technical personnel for our manufacturing process;
- > developing and improving our internal administrative infrastructure, particularly our financial,
- > operational, communications, internal control and other internal systems;
- > making accurate assessments of the resources;
- adhering to the standards of health, safety and environment and quality and process execution to meet clients' expectations;
- > strengthening internal control and ensuring compliance with legal and contractual obligations;
- Managing relationships with customers, suppliers and lenders.

If we are not successful in managing our growth, our business may be disrupted and profitability may be reduced. Our business, prospects, financial condition and results of operations may be adversely affected.



18. We have experienced negative cash flows in the past. Any such negative cash flows in the future could affect our business, results of operations and prospects.

Our Company had reported certain negative cash flows from our operating, investing activities and financing activities in the previous years as per the Restated Financial Statements and the same are summarized as under:

Particulars	For the Period	For the year ended March 31,				
	ended December 31, 2017	2017	2016	2015	2014	2013
Cash flow from Operating Activities	88.28	(368.47)	163.84	91.10	(5.79)	97.19
Cash flow from Investing Activities	(98.48)	190.14	(258.85)	(247.21)	(21.09)	(14.75)
Cash flow from Financing Activities	9.55	177.36	93.88	152.63	27.06	(85.51)

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. If our Company is not able to generate sufficient cash flows, it may affect our business and financial operations. For further please refer to chapter titled "Financial Information of the company" beginning on Page 133 of this Draft Prospectus.

19. Our quality control department and quality control assurance and monitoring procedures may not identify all defects, poor workmanship or non-conformities to client specifications, which could adversely affect our reputation, business, prospects, financial condition and results of operations.

In addition to the various certifications received by us, we have established a quality control department comprising of engineers and support personnel with significant experience in the shipbuilding industry and we intend to further strengthen this department. We have established a set of quality control assurance and monitoring procedures applicable to every stage of the Ship construction process. Testing and sea trials are also expected to be conducted prior to delivery of the ship to our customers. However, there can be no assurances that our quality control department and quality control assurance and monitoring procedures will identify all defects, poor workmanship or non-conformities to our customers' specifications in respect of Ships built by us. If our quality control department and quality control assurance and monitoring procedures do not to identify certain defects, poor workmanship or non-conformity to our customers' specifications, claims arising from such defects, poor workmanship or non-conformities could be substantial. Such claims could also adversely affect our reputation, business, prospects, financial condition and results of operations.

For further details of Business of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

20. Our Promoters has provided personal guarantees and mortgage personal property for loans availed by our Company. Our business, financial condition, results of operations, cash flows and prospects may be adversely affected by the invocation of all or any personal guarantees provided by our Promoter.

Our Promoters has provided personal guarantees and mortgage personal property to secure a significant portion of our existing borrowings, Bank Guarantee Limit and Letter of Credit and may post listing continue to provide such guarantees and other security. In case of a default under our loan agreements, any of the personal guarantees and personal property provided by our Promoters may be invoked, which could negatively impact the reputation of our Company. Also, we may face certain impediments in taking decisions in relation to our Company, which in turn would result in a material adverse effect on our financial condition, business, results of operations and prospects and would negatively impact our reputation. In addition, our Promoters may be required to liquidate his shareholding in our Company to settle the claims of the lenders, thereby diluting his shareholding in our Company. We may also not be successful in procuring alternate guarantees satisfactory to the lenders, as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. For further details regarding loans availed by our Company, please refer to chapter titled "Statement of Financial Indebtedness" beginning on page no. 165 of this Draft Prospectus.

21. We have entered into and may enter into related party transactions in the future also.

We have in the course of our business entered into, and will continue to enter into, transactions with related parties. Our Company has entered into several related party transactions with our Promoters, promoter group and relative of our Directors, including in relation to rent, unsecured loans and interest on loan thereon etc. For more information regarding our related party transactions, please refer to chapter titled "Financial Information of the Company – Annexure 34 –Statement of Related Party Transactions"



beginning on page 163 of this Draft Prospectus. We cannot assure you that we will receive similar terms in our related party transactions in the future. Further we cannot assure you that we could not have achieved more favourable terms had such transactions been entered into with unrelated parties and such transactions, individually or in the aggregate, will not have an adverse effect on our reputation, cash flows, business, results of operations and financial condition.

22. Any failure to comply with financial and other restrictive covenants imposed on us under our financing agreements may affect our operational flexibility, business, results of operations and prospects.

As on December 31, 2017, our total secured borrowings amounted to Rs. 871.16 Lacs. Our leverage has several important consequences, including the following:

- A portion of our cash flow will be used towards repayment of debt, which will reduce the availability of cash to fund working capital requirements, capital expenditures and other general corporate purposes;
- > Our borrowing cost and the existence of encumbrances on a significant portion of our immovable properties may constrain. In the event of enforcement of an event of default in connection with such secured borrowings (which is not waived or cured), our ability to continue to operate our business at such locations may be restricted;
- > Fluctuations in interest rates may affect our cost of borrowing, as all or a substantial part of our borrowings is at floating rates of interest; and
- Our financing agreements require us to obtain the consent of, or to intimate, our lenders for certain actions including change in shareholding or directorship of our Company, drawdown of further loans, issuance of guarantees, and for certain corporate actions, including alterations to our Memorandum and Articles of Association. Our failure to comply with financial or restrictive covenants or periodic reporting requirements or to obtain our lenders' consent to take certain actions in a timely manner or at all may result in declaration of an event of default by any current or future lenders, which may accelerate repayment or increase applicable interest rates or trigger cross-default or cross-acceleration under other financing agreements.

The termination of, or declaration or enforcement of default under, any current or future financing agreement (if not waived or cured) may affect our ability to raise additional funds or renew maturing borrowings to finance our existing operations and pursue our growth initiatives and, therefore, have an effect on our business, results of operations and prospects.

For further details of our loans, Please refer to chapter titled "Statement of Financial Indebtedness" beginning on Page 165 of this Draft Prospectus

23. Failure to realize anticipated benefits from various initiatives introduced to enhance productivity and improve operating efficiencies may adversely affect our business, results of operations, cash flows and financial condition.

Our future success and profitability depend in part on our ability to reduce costs and improve efficiencies. Our productivity initiatives help fund our growth initiatives and contribute to our results of operations. We continue to implement strategic plans that we believe will position our business for future success and long-term growth by enabling us to achieve a lower cost structure and operate more efficiently in the highly competitive our industry. In order to capitalize on our cost reduction efforts, it will be necessary to make certain investments in our business, which may be constrained by the amount of capital investments required. In addition, it is critical that we have the appropriate personnel in place to continue to lead and execute our growth strategy. If we are unable to successfully implement our productivity initiatives, fail to implement these initiatives as timely as we anticipate, do not achieve expected savings as a result of these initiatives or incur higher than expected or unanticipated costs in implementing these initiatives, or fail to identify and implement additional productivity enhancement initiatives in the future, our business, results of operations, cash flows and financial condition may be adversely impacted.

24. We are exposed to the risk of increases in the price of our raw materials. Further, if we are unable to source quality raw materials required for our business at competitive prices, our business, results of operations and profitability may be adversely affected.

The major components of our expenditure include raw materials such as Fibre Glass, Woodwork, Steel, Engine etc steel (the grade and quality of which, in each project, depends on the applicable classification rules) and other materials, equipment and other components. Shortages in the supply of the raw materials we use in our business may result in an increase in the price of these raw



materials. This has adversely affected us by increasing our cost of procurement. In addition, the cost of certain raw materials, such as steel, may fluctuate in line with any changes in their global supply and demand. In the event that the price of our raw materials increase, we will not be able to pass these price increases to our customers on our existing fixed contracts and our business, financial condition and results of operations may be adversely affected.

For further details of raw material procurement of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

25. Our Company's failure to maintain the quality standards of the products could adversely impact our business, results of operations and financial condition.

The demand for our products depends on quality that we manufacture and market. Any failure of ours to maintain the quality standards may affect our business. Although we have put in place strict quality control procedures, we cannot assure that our products will always be able to satisfy our customer's quality standards. Any negative publicity regarding our Company, or products, including those arising from any deterioration in quality of our products or any other unforeseen events could adversely affect our reputation, our operations and our results from operations.

For further details of Business of our Company, please refer to chapter titled "Our Business" beginning on page 90 of this Draft Prospectus.

26. Delays or defaults in client payments could result in a reduction of our profits

We may be subject to working capital risks due to delays or defaults in payment by customer, which may restrict our ability to procure raw materials and make payments when due. In addition, any delay or failure on our part to supply the required quantity or quality of products, within the stipulated time to our customers may affect our payment schedule and business image. Therefore, any defaults/delays by our customer in meeting their payment obligations to us may have a material adverse effect on our business, financial condition and results of operations.

27. There may be potential conflict of interests between our company and other venture or entities/ enterprises promoted by our promoters or directors.

We are heavily dependent on our executive directors and their expertise for our strategic as well as day to day operations. The Chairman and Managing Director of our Company, Mr. Ratnakar Dandekar is having their proprietorship firm concern M/s M.R. Engineering which is involved in a similar line of business. However, M/s M.R. Engineering is engaged in the business of manufacturing composite boats and allied products and the business of the firm is in the similar business line of ours. The promoters have explained to us that over the time they propose to ensure there are no conflicts of interest within these companies however there is no legal "non-compete" agreement or such methodology executed as on date and hence we face these conflict of interest. In case of a conflict between us and or any other entity in which our Directors or our Promoter Group members are interested, our Promoters/ Directors may favor such other venture over us. Further, there may be situations in which they are unable to allocate sufficient time to our Company or effectively participate in the management of our Company, which could have a material adverse effect on our business. If any such actual or perceived conflicts of interests are not resolved suitably, our business, results of operations and/or the interest of our other shareholders may be adversely affected. For further details, Please refer to chapter titled "Our Promoters and Promoter Group" and "Annexure 34 - Related Party Transactions" under the chapter titled "Financial Statements" beginning on page nos. 127 and 163 respectively of this Draft Prospectus.

28. Factors beyond our control or the control of our customers may cause our customers to terminate their projects, postpone purchases from us or default on payments owed to us, which may adversely affect our business, financial condition and results of operations.

Our customers retain the right to change/reduce the scope/terminate/indefinitely postpone their shipbuilding contracts. In the event of a change/reduction in scope/termination/indefinite postponement of a shipbuilding contract, the customer is generally required to pay for work performed and raw materials purchased up to the date of termination, and in most cases, pay to us a termination fee representing our profit margin if the project had been completed, which has to be agreed between the customer and us. However, any termination of a significant contract would have a material adverse effect on our business, financial condition, results of operations and prospects. Furthermore, factors beyond our control or the control of our customers may cause our customers to postpone purchases from us. Due to the possibility of changes in project scope and schedule as a result of exercises of our customers' discretion or reasons outside the control of our customers, we cannot predict with certainty when, if or to what extent a



project will be performed. Even where a project proceeds as scheduled, it is possible that the contracting parties may default or otherwise fail to pay amounts owed. Any reduction in scope, payment postponement or disputes with customers in respect of any of the foregoing could materially harm our financial condition, results of operations and cash flows.

29. Misconduct or errors by manpower engaged by us could expose us to business risks or losses that could affect our business prospects, results of operations and financial condition.

Misconduct or errors by manpower engaged by us could expose us to business risks or losses, including regulatory sanctions, penalties and serious harm to our business. Such misconduct includes breach of security requirements, misappropriation of funds, hiding unauthorized activities, failure to observe our stringent operational standards and processes and improper use of confidential information. It is not always possible to detect or deter such misconduct, and the precautions we take to prevent and detect such misconduct may not be effective. The risks associated with the deployment of manpower include possible claims relating to:

- actions or inactions, including matters for which we may have to indemnify our clients;
- > our failure to adequately verify personnel backgrounds and qualifications resulting in deficient services;
- > failure of manpower engaged by us to adequately perform their duties or absenteeism;
- rrors or malicious acts or violation of security, privacy, health and safety regulations; and

These claims may give rise to litigation and claims for damages, which could be time-consuming. These claims may also result in negative publicity and effect our business. Any claims and proceedings for alleged negligence as well as regulatory actions may in turn materially and consequently, our business, financial condition, results of operations and prospects.

30. We have significant ongoing funding requirements and may not be able to raise additional capital in the future. As a result, we may not be able to respond to business opportunities, challenges or unforeseen circumstances.

Our major fund based and non-fund based financial assistance has been sanctioned by the bank, i.e. the State Bank of India on the security of assets. The Company is dependent on the State Bank of India for its Working Capital requirement and any default under such arrangement with such lender may create problem for operation of the Company, which may affect the financial stability of the Company. At the same time this may result into difficulty in arranging for funds for re-payment and may also affect the financial position of the Company. Also we have not receive NOC from our lender for Initial Public Offer of our Company. If we are unable in the future to generate sufficient cash flow from operations or borrow the necessary capital to fund our future capital expenditures, we will be forced to limit our growth. In addition, we may not be able to service our existing customers or to acquire new customers. The inability to raise additional capital on acceptable terms could have an effect on our business, results of operations and financial condition.

For further details of our loans, Please refer to chapter titled "Statement of Financial Indebtedness" beginning on Page 165 of this Draft Prospectus.

31. Our immovable properties used by us are leased. If we are unable to renew existing leases or relocate operations on commercially reasonable terms, there may be an effect on our business, results of operations and prospects.

We do not own all the premises from where we operate if we are required to relocate any of our registered office or yard or marketing office as a result of any termination or non-renewal of our leases and rent agreement, we may incur additional cost as a result of such relocation. Also our lease agreement is not registered. If we are unable to renew and entered the agreements pursuant to which we occupy the premises on terms and conditions acceptable to us, or at all, we may have to relocate our Registered Office and Yard and marketing office.

Any failure or difficulty faced by us in renewing leases, or disputes or other problems that we may face in the future with lessees may affect our business and prospects. For further details of our Properties, please refer to chapter titled "Our Business" beginning on Page 90 of this Draft Prospectus.

32. Our lenders have charge over our immovable and movable properties in respect of finance availed by us.

We have provided security in respect of loans / facilities availed by us from banks and financial institutions by creating a charge over our immovable and movable properties. The total amounts outstanding and payable by us as secured loans were Rs. 871.16 lacs as on December 31, 2017. In the event we default in repayment of the loans / facilities availed by us and any interest thereof, our properties may be subject to forfeiture by lenders, which in turn could have significant adverse effect on business, financial



condition or results of operations. For further details of secured loans of our Company, please refer to chapter titled "Statement of Financial Indebtedness" beginning on page no. 165 of this Draft Prospectus.

33. Any shortage or non-availability of power supply may adversely affect our manufacturing processes and have an adverse impact on our results of operations and financial condition.

Our manufacturing process requires power supply which is met by State Electricity Board. In the event there is any disruption of power supply for long from State Electricity Board, the same could result in disruption of our manufacturing process which may adversely affect our results of operations and financial condition of the company. However, there have been no such instances of long outages in the past few years. For further details of our infrastructure, Please refer to chapter titled "Our Business" beginning on page no. 90 of the Draft Prospectus.

34. We have not independently verified certain data in this Draft Prospectus.

We have not independently verified data from the Industry and related data contained in this Draft Prospectus and although we believe the sources mentioned in the report to be reliable, we cannot assure you that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regards to other countries. Therefore, discussions of matters relating to India, its economy or the industries in which we operate that is included herein are subject to the caveat that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete, inaccurate or unreliable. Due to incorrect or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, we cannot assure you that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

35. We are subject to the risk of failure of, or a material weakness in, our internal control systems.

We are exposed to risks arising from the inadequacy or failure of internal systems or processes, and any actions we may take to mitigate these risks may not be sufficient to ensure an effective internal control environment. Given our high volume of transactions, errors may be repeated or compounded before they are discovered and rectified. Our management information systems and internal control procedures may not be able to identify non-compliance or suspicious transactions in a timely manner, or at all. Where internal control weaknesses are identified, our actions may not be sufficient to fully correct such weaknesses. In addition, several of our collection related processes are yet to be fully automated, which may increase the risk that human error, tampering or manipulation will result in losses that may be difficult to detect. As a result, we may incur expenses or suffer monetary losses, which may not be covered by our insurance policies and may result in a material effect on our business, financial condition and results of operations.

36. In addition to normal remuneration, other benefits and reimbursement of expenses some of our Directors are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors are interested in our Company to the extent of their shareholding and dividend entitlement in our Company & Interest on Loans, in addition to normal remuneration or benefits and reimbursement of expenses. We cannot assure you that our Directors would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Directors will always act to resolve any conflicts of interest in our favour, thereby affecting our business and results of operations and prospects.

For further details of transaction with directors, Please refer to chapter titled "Financial Information of the Company" beginning on Page no. 133 of this Draft Prospectus

37. We face foreign exchange risks that could affect our results of operations.

We face foreign exchange rate risk as some of our transactions are denominated in a currency other than the Indian Rupee. Because of our foreign currency exposures, exchange rate fluctuations between the Indian Rupee and foreign currencies, especially the U.S.



dollar, can have a material impact on our results of operations, cash flows and financial condition. The exchange rate between the Indian Rupee and U.S. dollar has been volatile in recent periods and may continue to fluctuate in the future.

Fluctuations in the exchange rates may affect us to the extent of such orders being placed overseas. Our Company may enter into certain contracts to hedge exchange rate fluctuations which may or may not adequately cover the potential loss that may arise as a result of such foreign exchange transactions. Moreover, these hedges do not cover all such exposures and are in any event subject to their own risks, including counterparty credit risk. Adverse moves in exchange rates that we have not adequately hedged may impact our profitability and financial condition.

For further details of our financial statements, please refer to the chapter titled "Financial Information of the Company" on page 133 of this Draft Prospectus.

38. Our insurance coverage may not be adequate to protect us against all potential losses to which we may be subject and this may have a material effect on our business and financial condition.

While we maintain insurance coverage related to our Glass Fiber Manufacturing and Man-Made Fiber Manufacturing i.e. our Building, Shed Building, Raw Material, Tools and Machinery, Stock, Fire, Earth Quake and other insurance for movable assets. We may not have sufficient insurance coverage to cover all possible economic losses, including when the loss suffered is not easily quantifiable and in the event of severe damage to our business. Even if we have made a claim under an existing insurance policy, we may not be able to successfully assert our claim for any liability or loss under such insurance policy. Additionally, there may be various other risks and losses for which we are not insured either because such risks are uninsurable or not insurable on commercially acceptable terms. The occurrence of an event for which we are not adequately or sufficiently insured could have an effect on our business, results of operations, financial condition and cash flows.

In addition, in the future, we may not be able to maintain insurance of the types or at levels which we deem necessary or adequate or at rates which we consider reasonable. The occurrence of an event for which we are not adequately or sufficiently insured or the successful assertion of one or more large claims against us that exceed available insurance coverage, or changes in our insurance policies (including premium increases or the imposition of large deductible or co-insurance requirements), could have an effect on our business, results of operations, financial condition and cash flows.

For further details of our Insurance Policies, please refer section titled "Our Business" beginning on Page 90 of this Draft Prospectus.

39. We are subject to stringent labour laws and our workmen are unionised under a number of trade unions. Labour disputes could lead to lost production and increased costs.

India has stringent labour legislation that protects the interests of workers, including legislation that sets forth detailed procedures for discharge of employees and dispute resolution and imposes financial obligations on employers upon employee layoffs. As a result of such stringent labour regulations, it is difficult for us to maintain flexible human resource policies, discharge employees or downsize, which may adversely affect our business, financial condition and results of operations. Additional labour unrest could result due to the operative labour union within our workforce. We cannot assure you that we will not face any strikes or work stoppages in the future, which could have an adverse impact on our operations, particularly given our dependence on a large workforce.

40. If there is a change in policies related to tax, duties or other such levies applicable to us, it may affect our results of operations.

We benefit from certain general tax regulations and incentives that accord favourable treatment to certain of our operations as well as for our activities. These tax benefits include income tax deductions and other taxes. For details regarding income tax deductions, please refer to the chapter titled "Statement of Tax Benefits" beginning on page 76 of this Draft Prospectus.

New or revised accounting policies or policies related to tax, duties or other such levies promulgated from time to time by the relevant authorities may significantly affect our results of operations. We cannot assure you that we would continue to be eligible for such lower tax rates or any other benefits. The reduction or termination of our tax incentives, or non-compliance with the conditions under which such tax incentives are made available, will increase our tax liability and affect our business, prospects, results of operations and financial condition.



41. Any Penalty or demand raise by statutory authorities in future will affect our financial position of the Company.

Our Company is mainly engaged in business of manufacturing which attracts tax liability such as Goods and Service Tax and other applicable provision of the Acts. However, the Company has been depositing the return under above applicable acts but any demand or penalty raise by concerned authority in future for any previous year and current year will affect the financial position of the Company. For detail, please refer to the chapter titled "Outstanding Litigation and Material Development" beginning on page 179 of Draft Prospectus. Any such penalty arising in future may lead to financial loss to our Company.

42. We are susceptible to risks relating to unionization of our employees employed by us.

We cannot assure you that our employees will not unionize, or attempt to unionize in the future, that they will not otherwise seek higher wages and enhanced employee benefits. We also cannot assure you that we will not experience disruptions in our work due to disputes or other problems with our workforce. If not resolved in a timely manner, these risks could limit our ability to provide our products to our clients, cause clients to limit their use of our products or result in an increase in our cost of employee benefits and other expenses. If any of these risks materialize, our business, results of operations and financial condition could be affected.

43. Our Company's management will have flexibility in utilizing the Net Proceeds from the Issue. The deployment of the Net Proceeds from the Issue is not subject to any monitoring by any independent agency.

Our Company intends to primarily use the Net Proceeds towards working capital requirement and for general corporate purposes as described in "Objects of the Issue" on page 67 of this Draft Prospectus. In terms of Regulation 16 of the SEBI (ICDR) Regulations, we are not required to appoint a monitoring agency since the Issue size is not in excess of ₹100 crores. The management of our Company will have discretion to use the Net Proceeds from the Issue, and investors will be relying on the judgment of our Company's management regarding the application of the Net Proceeds from the Issue. Our Company may have to revise its management estimates from time to time and consequently its requirements may change.

Further, pursuant to Section 27 of the Companies Act 2013, any variation in the objects would require a special resolution of the Shareholders and our Promoters or controlling Shareholders will be required to provide an exit opportunity to the Shareholders of our Company who do not agree to such proposal to vary the objects, in such manner as may be prescribed in future by the SEBI.

Accordingly, prospective investors in the Issue will need to rely upon our management's judgment with respect to the use of Net Proceeds. If we are unable to enter into arrangements for utilization of Net proceeds as expected and assumed by us in a timely manner or at all, we may not be able to derive the expected benefits from the proceeds of the Issue and our business and financial results may suffer.

44. We have not identified any alternate source of raising the working capital mentioned as our 'Objects of the Issue'. Any shortfall in raising / meeting the same could adversely affect our growth plans, operations and financial performance.

Our Company has not identified any alternate source of funding for our working capital requirement and for general corporate purposes and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds can adversely affect our growth plan and profitability. The delay/shortfall in receiving these proceeds could result in inadequacy of working capital or may require our Company to borrow funds on unfavourable terms, both of which scenarios may affect the business operation and financial performance of the Company.

For further details of our Object for the Issue, Please refer to chapter titled "Object for the Issue" beginning on Page no 67 of this Draft Prospectus

45. Our Equity Shares have never been publicly traded and may experience price and volume fluctuations following the completion of the Issue, an active trading market for the Equity Shares may not develop, the price of our Equity Shares may be volatile and you may be unable to resell your Equity Shares at or above the Issue Price or at all.

Prior to the Issue, there has been no public market for our Equity Shares, and an active trading market may not develop or be sustained after the Issue. Listing and quotation does not guarantee that a market for our Equity Shares will develop or, if developed, the liquidity of such market for the Equity Shares. The Issue Price of the Equity Shares is determined considering various financials factors of the Company and may not be indicative of the market price of the Equity Shares at the time of commencement of trading of the Equity Shares or at any time thereafter. There has been significant volatility in the Indian stock markets in the recent past, and the trading price of our Equity Shares after this Issue could fluctuate significantly as a result of market volatility or due to various



internal or external risks, including but not limited to those described in this Draft Prospectus. A decrease in the market price of our Equity Shares could cause you to lose some or all of your investment.

46. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Additionally, under some of our loan agreements, we may not permitted to declare any dividends, if there is a default under such loan agreements or unless our Company has paid all the dues to the lender up to the date on which the dividend is declared or paid or has made satisfactory provisions thereof. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, Please refer to chapter titled "Dividend Policy" on beginning on Page no 132 of this Draft Prospectus.

47. Rights of shareholders under Indian laws may be more limited than under the laws of other jurisdictions.

Indian legal principles related to corporate procedures, directors' fiduciary duties and liabilities may differ from those that would apply to a company in another jurisdiction. Investors may have more difficulty in asserting their rights as shareholders in an Indian company than as shareholder of a corporation in another jurisdiction. Shareholders' rights under Indian law may not be as extensive as shareholders' rights under the laws of other jurisdictions. Under the Companies Act, prior to issuance of any new equity shares, a public limited company incorporated under Indian law must offer its equity shareholders pre-emptive rights to subscribe to a proportionate number of equity shares to maintain existing ownership, unless such pre-emptive rights are waived by a special resolution by a three-fourths majority of the equity shareholders voting on such resolution. If you are a foreign investor and the law of the foreign jurisdiction that you are in does not permit the exercise of such pre-emptive rights without our filing an offering document or registration statement with the applicable authority in such foreign jurisdiction, you will be unable to exercise such pre-emptive rights, unless we make such a filing. If we elect not to file an offering document or a registration statement, the new securities may be issued to a custodian, who may sell the securities for your benefit. The value such custodian receives on the sale of any such securities and the related transaction costs cannot be predicted. To the extent that you are unable to exercise pre-emptive rights granted in respect of our Equity Shares, your proportional interest in our Company would decline.

48. The Issue Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the Issue Price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue Price of our Equity Shares has been determined on the basis of the Fixed Price Issue. This price is based on numerous factors. For further information, Please refer to chapter titled "Basis for Issue Price" beginning on page no. 73 of this Draft Prospectus and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price are:

- Quarterly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- > Speculation in the press or investment community;
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

49. A third party could be prevented from acquiring control of our Company because of anti-takeover provisions under Indian law.

There are provisions in Indian law that may delay, deter or prevent a future takeover or change in control of our Company, even if a change in control would result in the purchase of your Equity Shares at a premium to the market price or would otherwise be beneficial to you. Such provisions may discourage or prevent certain types of transactions involving actual or threatened change in control of us. Under the takeover regulations in India, an acquirer has been defined as any person who, directly or indirectly, acquires or agrees to acquire shares or voting rights or control over a company, whether individually or acting in concert with



others. Although these provisions have been formulated to ensure that interests of investors/shareholders are protected, these provisions may also discourage a third party from attempting to take control of our Company. Consequently, even if a potential takeover of our Company would result in the purchase of the Equity Shares at a premium to their market price or would otherwise be beneficial to its stakeholders, it is possible that such a takeover would not be attempted or consummated because of the Indian takeover regulations.

50. The average cost of acquisition of Equity Shares by our Promoters could be lower than the Issue Price.

Our Promoters average cost of acquisition of Equity Shares in our Company may be lower than the Issue Price as may be decided by the Company, in consultation with the LM. For further details regarding average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares by our Promoters in our Company, please refer to the chapter titled "Capital Structure" beginning on page no. 55 of this Draft Prospectus.

51. The requirements of being a listed company may strain our resources and distract management.

We have no experience as a listed company and have not been subjected to the increased scrutiny of our affairs by shareholders, regulators and the public that is associated with being a listed company. As a listed company, we will incur additional legal, accounting, corporate governance and other expenses that we did not incur as an unlisted company. We will be subject to the listing agreements with the Stock Exchanges and compliances of SEBI Listing Regulation, 2015 which would require us to file audited annual and unaudited semi-annual and limited review reports with respect to our business and financial condition. If we delay making such filings, we may fail to satisfy our reporting obligations and/or we may not be able to readily determine and accordingly report any changes in our results of operations as timely as other listed companies.

As a listed company, we will need to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, including keeping adequate records of daily transactions to support the existence of effective disclosure controls and procedures, internal control over financial reporting and additional compliance requirements under the Companies Act, 2013. In order to maintain and improve the effectiveness of our disclosure controls and procedures and internal control over financial reporting, significant resources and management oversight will be required. As a result, management's attention may be diverted from other business concerns, which could adversely affect our business, prospects, financial condition and results of operations. In addition, we may need to hire additional legal and accounting staff with appropriate listed company experience and technical accounting knowledge and we cannot assure you that we will be able to do so in a timely manner.

52. We may require further equity issuance, which will lead to dilution of equity and may affect the market price of our Equity Shares or additional funds through incurring debt to satisfy our capital needs, which we may not be able to procure and any future equity offerings by us.

Our growth is dependent on having a strong balance sheet to support our activities. In addition to the IPO Proceeds and our internally generated cash flow, we may need other sources of financing to meet our capital needs which may include entering into new debt facilities with lending institutions or raising additional equity in the capital markets. We may need to raise additional capital from time to time, dependent on business conditions. The factors that would require us to raise additional capital could be business growth beyond what the current balance sheet can sustain; additional capital requirements imposed due to changes in regulatory regime or significant depletion in our existing capital base due to unusual operating losses. Any fresh issue of shares or convertible securities would dilute existing holders, and such issuance may not be done at terms and conditions, which are favourable to the then existing shareholders of our Company. If our Company decides to raise additional funds through the incurrence of debt, our interest obligations will increase, and we may be subject to additional covenants, which could further limit our ability to access cash flows from our operations. Such financings could cause our debt to equity ratio to increase or require us to create charges or liens on our assets in favour of lenders. We cannot assure you that we will be able to secure adequate financing in the future on acceptable terms, in time, or at all. Our failure to obtain sufficient financing could result in the delay or abandonment of our expansion plans. Our business and future results of operations may be affected if we are unable to implement our expansion strategy.

Any future issuance of Equity Shares by our Company may dilute shareholding of investors in our Company; and hence affect the trading price of our Company's Equity Shares and its ability to raise capital through an issue of its securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Company's Equity Shares. Additionally the disposal, pledge or encumbrance of Equity Shares by any of our Company's major shareholders, or the perception that such transactions may occur may affect the trading price of the Equity Shares. No assurance may be given that our Company will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.



53. We have in the last 12 months issued Equity Shares at a price that may be at lower than the Issue Price.

In the last 12 months we may have issued fresh Equity Shares to the promoters and other shareholders of our Company which are as follows:-

➤ Bonus issue in the ratio of 20:1 dated April 18, 2018 issuing 1,00,00,000 Equity shares face value ₹ 10/- per Equity Share for consideration other than cash.

The Equity Shares allotted to investors pursuant to this Issue is being priced significantly higher due to various reasons including better performance by the Company, better economic conditions and passage of time.

For Further details of equity shares issued, please refer to the chapter titled "Capital Structure" beginning on page no. 55 of the Draft Prospectus.

54. We will continue to be controlled by our Promoters and Promoter Group after the listing of the Equity Shares in the Issue.

Upon successful completion of the Issue, our Promoters and Promoter Group will collectively control, directly or indirectly, approximately 73.04% of our outstanding Equity Shares (assuming full subscription to the Issue). As a result, our Promoters and Promoter Group will continue to have the ability to exercise significant control over our Company and all matters requiring shareholder approval, including election of directors, our business strategy and policies, and approval of significant corporate transactions such as mergers and business combinations. The extent of their shareholding in our Company may also have the effect of delaying, preventing or deterring a change in control of our Company, even if such a transaction may be beneficial to the other shareholders. The interests of our Promoters and Promoter Group as controlling shareholders of our Company could be in conflict with the interests of our other shareholders. We cannot assure you that our Promoters and Promoter Group will act to resolve any conflicts of interest in favor of our Company or the other shareholders.

For Further details of Capital Buildup, please refer to the chapter titled "Capital Structure" beginning on page no. 55 of the Draft Prospectus.

EXTERNAL RISK FACTORS

55. Changing laws, rules and regulations and legal uncertainties may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by changes in law or regulatory environment, or interpretations of existing laws, rules and regulations, or the promulgation of new laws, rules and regulations in India, applicable to us and our business. Any significant changes in relevant applicable regulations, laws or regulatory environment might materially impact the Company's operations and financials.

Additionally, the regulatory environment in which we operate is subject to change both in the form of gradual evolution over time and also in form of significant reforms from time to time. For instance, a notification issued by the Government of India withdrawing the legal tender status of currency notes of ₹500 and ₹1,000, may have had and may continue to have an adverse effect on certain sectors of the Indian economy. Further, the General Anti Avoidance Rules ("GAAR") are effective from April 1, 2017. The tax consequences of the GAAR provisions being applied to an arrangement could result in denial of tax benefits among other consequences. In the absence of any precedents on the subject, the application of these provisions is uncertain. If the GAAR provisions are made applicable to our Company, it may have an adverse tax impact on us. Any such change in the future may require us to commit significant management resources and may require significant changes to our business practices and could have a material adverse effect on our business, financial condition, results of operations and prospects.

The governmental and regulatory bodies in India may notify new regulations and/or policies, which may require us to obtain approvals and licenses from the government and other regulatory bodies, or impose onerous requirements and conditions on our operations, in addition to those which we are undertaking currently. Any such changes and the related uncertainties with respect to the implementation of new regulations may have a material adverse effect on our business, financial condition and results of operations.

In addition, there have been various changes and proposed changes recently in the laws and regulations relating to information technology in India. Any such changes could require us to redesign our information technology systems or redesign our digital processes to comply with such laws and regulations. We cannot assure you that we will be able to redesign such systems or



processes in a cost-effective manner, or at all. Since our business depends on the ability of our information technology systems and digital processes, any change in the laws or regulations relating to information technology in India could have a material adverse effect on our business, financial condition, results of operations and prospects.

56. We may be affected by competition law in India and any adverse application or interpretation of the Competition Act could adversely affect our business.

The Competition Act was enacted for the purpose of preventing practices that have or are likely to have an adverse effect on competition in India and has mandated the CCI to separate such practices. Under the Competition Act, any arrangement, understanding or action, whether formal or informal, which causes or is likely to cause an appreciable adverse effect on competition is void and attracts substantial penalties.

Further, any agreement among competitors which, directly or indirectly, involves determination of purchase or sale prices, limits or controls production, or shares the market by way of geographical area or number of subscribers in the relevant market is presumed to have an appreciable adverse effect in the relevant market in India and shall be void. The Competition Act also prohibits abuse of a dominant position by any enterprise. On March 4, 2011, the Indian central government notified and brought into force the combination regulation (merger control) provisions under the Competition Act with effect from June 1, 2011. These provisions require acquisitions of shares, voting rights, assets or control or mergers or amalgamations that cross the prescribed asset and turnover based thresholds to be mandatorily notified to, and pre-approved by, the CCI. Additionally, on May 11, 2011, the CCI issued the Competition Commission of India (Procedure for Transaction of Business Relating to Combinations) Regulations, 2011, as amended, which sets out the mechanism for implementation of the merger control regime in India.

The Competition Act aims to, among other things, prohibit all agreements and transactions which may have an appreciable adverse effect in India. Consequently, all agreements entered into by us could be within the purview of the Competition Act. Further, the CCI has extra-territorial powers and can investigate any agreements, abusive conduct or combination occurring outside of India if such agreement, conduct or combination has an appreciable adverse effect in India. However, the impact of the provisions of the Competition Act on the agreements entered into by us cannot be predicted with certainty at this stage. We are not currently party to any outstanding proceedings, nor have we received notice in relation to non-compliance with the Competition Act or the agreements entered into by us. However, if we are affected, directly or indirectly, by the application or interpretation of any provision of the Competition Act, or any enforcement proceedings initiated by the CCI, or any adverse publicity that may be generated due to scrutiny or prosecution by the CCI or if any prohibition or substantial penalties are levied under the Competition Act, it would adversely affect our business, financial condition, results of operations and prospects.

57. Political, economic or other factors that are beyond our control may have an adverse effect on our business, results of operations and cash flows.

We currently manufacture only in India and are dependent on domestic, regional and market conditions. Our performance, growth and market price of our Equity Shares are and will be dependent on the Indian economy. There have been periods of slowdown in the economic growth of India. Demand for our products may be adversely affected by an economic downturn in domestic, regional and global economies. India's economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports, global economic uncertainty and liquidity crisis, volatility in exchange currency rates. Consequently, any future slowdown in the Indian economy could harm our business, results of operations, cash flows and financial condition. Also, a change in the Government or a change in the economic and deregulation policies could affect economic conditions prevalent in the areas in which we operate in general and our business in particular and high rates of inflation in India could increase our costs without proportionately increasing our revenues, and as such decrease our operating margins.

58. Companies in India are required to prepare financial statements under the new Indian Accounting Standards. In addition, all income-tax assessee in India will be required to follow the Income Computation and Disclosure Standards.

The Ministry of Corporate Affairs ("MCA"), Government of India, has through notification dated February 16, 2015 issued the Indian Accounting Standards Rules, 2015 ("Ind AS") which have come into effect from April 1, 2015 and are applicable to companies which fulfill certain conditions. Further, there can be no assurance that the adoption of Ind AS will not affect our reported results of operations or financial condition. Any of these factors relating to the use of Ind AS may adversely affect our financial condition and results of operations.



Further, the Ministry of Finance, Government of India has issued a notification dated September 29, 2016 notifying Income Computation and Disclosure Standards ("ICDS"), thereby creating a new framework for the 35 computation of taxable income. The ICDS shall apply from the assessment year 2017-2018 and subsequent years. The adoption of ICDS is expected to significantly alter the way companies compute their taxable income, as ICDS deviates from several concepts that are followed under general accounting standards, including Indian GAAP and Ind AS. In addition, ICDS shall be applicable for the computation of income for tax purposes but shall not be applicable for the computation of income for minimum alternate tax. There can be no assurance that the adoption of ICDS will not adversely affect our business, results of operations and financial condition.

59. Terrorist attacks, communal disturbances, civil unrest and other acts of violence or war involving India and other countries may adversely affect the financial markets and our business.

Terrorist attacks and other acts of violence or war may negatively affect the Indian markets on which our Equity Shares trade and also adversely affect the worldwide financial markets. These acts may also result in a loss of business confidence, and adversely affect our business. In addition, any deterioration in relations between India and its neighbouring countries might result in investor concern about stability in the region, which may adversely affect the price of our Equity Shares.

Some states in India have also witnessed civil unrest including communal disturbances in recent years and it is possible that future civil unrest as well as other adverse social, economic and political events in India may have a negative impact on us. Such incidents may also create a greater perception that investment in Indian companies involves a higher degree of risk and may have an adverse impact on our business and the price of our Equity Shares.

60. The occurrence of natural or man-made disasters could adversely affect our results of operations and financial condition.

The occurrence of natural disasters, including hurricanes, floods, earthquakes, tornadoes, fires, explosions, pandemic disease and man-made disasters, including acts of terrorism and military actions, could adversely affect our results of operations or financial condition, including in the following respects:

Catastrophic loss of life due to natural or man-made disasters could cause us to pay benefits at higher levels and/or materially earlier than anticipated and could lead to unexpected changes in persistency rates. A natural or man-made disaster could result in losses in our projects, or the failure of our counterparties to perform, or cause significant volatility in global financial markets. Pandemic disease, caused by a virus such as the "Ebola" virus, H5N1, the "avian flu" virus, or H1N1, the "swine flu" virus "zika virus", could have a severe adverse effect on our business. The potential impact of a pandemic on our results of operations and financial position is highly speculative, and would depend on numerous factors, including: the probability of the virus mutating to a form that can be passed from human to human; the rate of contagion if and when that occurs; the regions of the world most affected; the effectiveness of treatment of the infected population; the rates of mortality and morbidity among various segments of the insured versus the uninsured population; our insurance coverage and related exclusions; and many other variables.

61. Our business is substantially affected by prevailing economic, political and other prevailing conditions in India.

Our Company is incorporated in India, and the majority of our assets and employees are located in India. As a result, we are highly dependent on prevailing economic conditions in India and our results of operations are significantly affected by factors influencing the Indian economy. Factors that may adversely affect the Indian economy, and hence our results of operations, may include:

- the macroeconomic climate, including any increase in Indian interest rates or inflation;
- any exchange rate fluctuations, the imposition of currency controls and restrictions on the right to convert or repatriate currency or export assets;
- Any scarcity of credit or other financing in India, resulting in an adverse impact on economic conditions in India and scarcity of financing for our expansions;
- Prevailing income conditions among Indian consumers and Indian corporations;
- > volatility in, and actual or perceived trends in trading activity on, India's principal stock exchanges;
- changes in India's tax, trade, fiscal or monetary policies;
- > political instability, terrorism or military conflict in India or in countries in the region or globally, including in India's various neighbouring countries;
- > occurrence of natural or man-made disasters;
- > prevailing regional or global economic conditions, including in India's principal export markets;
- > other significant regulatory or economic developments in or affecting India or its ER&D sector;



international business practices that may conflict with other customs or legal requirements to which we are subject, including anti-bribery and anti-corruption laws;

Prominent Notes:

- 1. Public Issue of 38,70,000 Equity Shares of Face Value of ₹ 10/- each fully paid (The "Equity Shares") for cash at a price of ₹38/- per Equity Shares (including a premium of ₹28/- per equity share) aggregating to ₹1470.60 lakhs ("the issue") by our Company of which 1,98,000 Equity Shares of ₹ 10/- each will be reserved for subscription by Market Maker Reservations Portion and a Net Issue to public of 36,72,000 Equity Shares of ₹ 10/- each is hereinafter referred to as the net issue. The Issue and the Net Issue will constitute 26.93% and 25.55% respectively of the post issue paid up Equity Share Capital of the Company.
- 2. This Issue is being made for at least 25 % of the post- issue paid-up Equity Share capital of our Company, pursuant to Rule 19(2) (b) (i) of the Securities Contracts (Regulation) Rules, 1957 as amended. This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, since our is a fixed price offer 'the allocation' is the net offer to the public category shall be made as follows:
 - a) Minimum fifty percent to retail individual investors; and
 - b) Remaining to
 - (i) Individual applicants other than retail individual investors; and
 - (ii) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for
 - c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

- **3.** The Net worth (excluding Revaluation Reserve) of our Company as on December 31, 2017, March 31, 2017 and March 31, 2016 was Rs. 1640.71 Lakhs, Rs. 1273.30 Lakh and Rs. 1016.58 Lakh respectively based on Restated Financial Statements. For more information, see the section titled "Financial Information of the Company" beginning on page 133 of this Draft Prospectus.
- **4.** The NAV / Book Value per Equity Share, based on Restated Financials Statements as on December 31, 2017, March 31, 2017 and March 31, 2016 was Rs. 328.14/-, Rs. 254.66/- and Rs. 203.32/- per equity share respectively based on Restated Financial Statements. For more information, see the section titled "Financial Information of the Company" beginning on page 133 of this Draft Prospectus.
- 5. The average cost of acquisition of Equity Shares by our Promoters is set out below:

Name of our Promoters	Number of Equity Shares Held	Average Cost of Acquisitions (Rs.)
Mr. Ratnakar Dandekar	52,41,600	0.48
Mrs. Monica Ratnakar Dandekar	52,50,000	0.48

For further details, Please refer to chapter titled the section entitled "Capital Structure" on page 55 of this Draft Prospectus.

- **6.** The details of transactions of our Company with related parties, nature of transactions and the cumulative value of transactions please refer to chapter titled "Financial Information of the Company Annexure 34 Statement of Related Parties Transactions, on page 163 of Draft Prospectus.
- 7. No Group companies have any business or other interest in our Company, except as stated in section titled "Financial Information of the Company Annexure 34 Statement of Related Parties Transactions, as Restated" on page 163 and to the extent of any Equity Shares held by them and to the extent of the benefits arising out of such shareholding.
- **8.** Our Company was originally incorporated on February 24, 2000 as "Aquarius Fibreglas Private Limited" vide Registration no. 24-02819 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Goa, Daman & Diu. Further the name of the Company was changed from "Aquarius Fibreglas Private Limited" to Aquarius Shipyard Private Limited" vide



certificate of name change dated April 15, 2015 Issued by Registrar of Companies, Goa. Further, our Company was converted into Public Limited Company and consequently name of company was changed from "Aquarius Shipyard Private Limited" to "Aquarius Shipyard Limited" vide Special resolution passed by the Shareholders at the Extra-Ordinary General Meeting held on April 09, 2018 and a fresh certificate of incorporation dated April 13, 2018 issued by the Registrar of Companies, Goa.

For further details, please refer to chapter titled "History and Certain Corporate Matters" on page 109 of this Draft Prospectus.

- 9. None of our Promoters, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of Draft Prospectus.
- 10. Investors are advised to see the paragraph titled "Basis for Issue Price" beginning on page 73 of this Draft Prospectus.
- 11. The Lead Manager, our Company shall update this Draft Prospectus and keep the investors / public informed of any material changes till listing of the Equity Shares offered in terms of this Draft Prospectus and commencement of trading.
- 12. Investors are free to contact the Lead Manager i.e. Swastika Investmart Limited for any clarification, complaint or information pertaining to the Issue. The Lead Manager and our Company shall make all information available to the public and investors at large and no selective or additional information would be made available for a section of the investors in any manner whatsoever.
- 13. In the event of over-subscription, allotment shall be made as set out in paragraph titled "Basis of Allotment" beginning on page 238 of this Draft Prospectus and shall be made in consultation with the Designated Stock Exchange i.e. BSE. The Registrar to the Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner as set out therein.
- 14. The Directors / Promoters of our Company have no interest in our Company except to the extent of remuneration and reimbursement of expenses (if applicable) and to the extent of any Equity Shares of our Company held by them or their relatives and associates or held by the companies, firms and trusts in which they are interested as director, member, partner, and/or trustee, and to the extent of benefits arising out of such shareholding. For further details Please refer to chapter titled "Our Management" beginning at page 114 chapter titled "Our Promoter & Promoter Group" beginning at page 127, and chapter titled "Financial Information of the Company" beginning at page 133 of this Draft Prospectus.
- **15.** No loans and advances have been made to any person(s) / companies in which Directors are interested except as stated in the Auditors Report. For details, Please refer to chapter titled "Financial Information of the Company" beginning on page 133 of this Draft Prospectus.



SECTION III - INTRODUCTION

SUMMARY OF OUR INDUSTRY

GLOBAL OUTLOOK

The global economy is experiencing a cyclical recovery, reflecting a rebound in investment, manufacturing activity, and trade. This improvement comes against the backdrop of benign global financing conditions, generally accommodative policies, rising confidence, and firming commodity prices. Global GDP growth is estimated to have picked up from 2.4 percent in 2016 to 3 percent in 2017, above the June forecast of 2.7 percent. The upturn is broadbased, with growth increasing in more than half of the world's economies. In particular, the rebound in global investment growth—which accounted for three quarters of the acceleration in global GDP growth from 2016 to 2017—was supported by favorable financing costs, rising profits, and improved business sentiment across both advanced economies and emerging market and developing economies (EMDEs). This synchronous, investment-led recovery is providing a substantial boost to global exports and imports in the near term.

In advanced economies, growth in 2017 is estimated to have rebounded to 2.3 percent, driven by a pickup in capital spending, a turnaround in inventories, and strengthening external demand. While growth accelerated in all major economies, the improvement was markedly stronger than expected in the Euro Area.

Growth among EMDEs is estimated to have accelerated to 4.3 percent in 2017, reflecting firming activity in commodity exporters and continued solid growth in commodity importers. Most EMDE regions benefited from a recovery in exports. The improvement in economic activity among commodity exporters took place as key economies—such as Brazil and the Russian Federation—emerged from recession, prices of most commodities rose, confidence improved, the drag from earlier policy tightening diminished, and investment growth bottomed out after a prolonged period of weakness. Nonetheless, the estimated pace of growth in commodity exporters in 2017, at 1.8 percent, was still subdued and not enough to improve average per capita incomes, which continued to stagnate after two consecutive years of contraction.

Global growth is projected to edge up to 3.1 percent in 2018, as the cyclical momentum continues, and then slightly moderate to an average of 3 percent in 2019-20. This broadly steady forecast masks marked differences between the outlook for advanced economies and EMDEs. Growth in advanced economies is projected to slow, as labor market slack diminishes and monetary policy accommodation is gradually unwound, moving closer to subdued potential growth rates, which remain constrained by aging populations and weak productivity trends.

Conversely, growth in EMDEs is expected to accelerate, reaching 4.5 percent in 2018 and an average of 4.7 percent in 2019-20. This mainly reflects a further pickup of growth in commodity exporters, which is forecast to rise to 2.7 percent in 2018 and to an average of 3.1 percent in 2019- 20, as oil and other commodity prices firm and the effects of the earlier commodity price collapse dissipate. Growth in commodity importers is projected to remain stable, averaging 5.7 percent in 2018-20, as a gradual slowdown in China is offset by a pickup in some other large economies. Within the broader group of EMDEs, growth in low-income countries is projected to rise to 5.4 percent in 2018 and to 5.6 percent on average in 2019-20, as conditions gradually improve in oil and metals-exporting economies.

Major economies: Recent developments and outlook

Growth in advanced economies strengthened in 2017, reaching an estimated 2.3 percent—0.4 percentage point above previous forecasts—helped by a recovery in capital spending and exports. The pickup in investment reflected increased capacity utilization, favorable financing conditions, and rising profits and business sentiment. Confidence was supported by the fact that policy uncertainty, albeit still elevated, diminished during the year. Consumption growth was stable, as continued labor market improvements offset the dampening impact of a rebound in energy prices. The recovery was substantially stronger than expected in the Euro Area and, to a lesser degree, in the United States and Japan. Despite the strengthening of activity, inflation in advanced economies remained subdued in 2017. Over the forecast horizon, advanced-economy growth is expected to moderate slightly in 2018, to 2.2 percent, and to average 1.8 percent in 2019-20—close to the upper bound of potential growth estimates. This path reflects the unwinding of a cyclical upturn in investment and further normalization of monetary policy, as advanced economy output gaps close.

(Source: http://www.worldbank.org/en/publication/global-economic-prospects)



INDIAN ECONOMY OVERVIEW

India has emerged as the fastest growing major economy in the world as per the Central Statistics Organisation (CSO) and International Monetary Fund (IMF) and it is expected to be one of the top three economic powers of the world over the next 10 15 years, backed by its strong democracy and partnerships. India's GDP increased 7.1 per cent in 2016-17 and is expected to reach a growth rate of 7 per cent by September 2018

Market size

India's gross domestic product (GDP) grew by 6.3 per cent in July-September 2017 quarter as per the Central Statistics Organisation (CSO). Corporate earnings in India are expected to grow by over 20 per cent in FY 2017-18 supported by normalisation of profits, especially in sectors like automobiles and banks, according to Bloomberg consensus.

The tax collection figures between April-June 2017 Quarter show an increase in Net Indirect taxes by 30.8 per cent and an increase in Net Direct Taxes by 24.79 per cent year-on-year, indicating a steady trend of healthy growth. The total number of e filed Income Tax Returns rose 21 per cent year-on-year to 42.1 million in 2016-17 (till 28.02.17), whereas the number of e returns processed during the same period stood at 43 million.

Government Initiatives

In the Union Budget 2017-18, the Finance Minister, Mr Arun Jaitley, verified that the major push of the budget proposals is on growth stimulation, providing relief to the middle class, providing affordable housing, curbing black money, digitalisation of the economy, enhancing transparency in political funding and simplifying the tax administration in the country.

India's unemployment rate has declined to 4.8 per cent in February 2017 compared to 9.5 per cent in August 2016, as a result of the Government's increased focus towards rural jobs and the Mahatma Gandhi National Rural Employment Guarantee Act (MGNREGA) scheme.

The Government of Maharashtra has set a target to double farm income by 2022 through measures like large scale micro irrigation, water conservation, expansion of formal cash credit coverage, crop insurance and agriculture diversification, as per Mr Vidyasagar Rao, Governor of Maharashtra.

Numerous foreign companies are setting up their facilities in India on account of various government initiatives like Make in India and Digital India. Mr. Narendra Modi, Prime Minister of India, has launched the Make in India initiative with an aim to boost the manufacturing sector of Indian economy, to increase the purchasing power of an average Indian consumer, which would further boost demand, and hence spur development, in addition to benefiting investors. The Government of India, under the Make in India initiative, is trying to give boost to the contribution made by the manufacturing sector and aims to take it up to 25 per cent of the GDP from the current 17 per cent. Besides, the Government has also come up with Digital India initiative, which focuses on three core components: creation of digital infrastructure, delivering services digitally and to increase the digital literacy.

Road Ahead

India's gross domestic product (GDP) is expected to reach US\$ 6 trillion by FY27 and achieve upper-middle income status on the back of digitisation, globalisation, favourable demographics, and reforms. India is also focusing on renewable sources to generate energy. It is planning to achieve 40 per cent of its energy from non-fossil sources by 2030 which is currently 30 per cent and also have plans to increase its renewable energy capacity from 57 GW to 175 GW by 2022.

India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025, owing to shift in consumer behaviour and expenditure pattern, according to a Boston Consulting Group (BCG) report; and is estimated to surpass USA to become the second largest economy in terms of purchasing power parity (PPP) by the year 2040, according to a report by PricewaterhouseCoopers.

(Source - https://www.ibef.org/economy/indian-economy-overview)



INDIAN SHIPPING INDUSTRY

On the event of Independence, in August, 1947, the Indian Shipping tonnage stood at 0.19 million GRT, consisting of 48 coastal ships of 0.12 million GRT and 11 overseas vessels with 0.07 million GRT. Since independence the Indian Shipping tonnage has registered a remarkable growth. The Indian merchant fleet strength stood at 1371 vessels with 12.35 million GRT as on end December 2017. This represents 65 fold increases in GRT since independence. The outlay and expenditure on shipping sector has consistently increased over the plan.

As on 31st December 2017, India had a fleet strength of 1371 vessels with gross registered tonnage (GRT) of 12.35 million, compared with fleet strength of 1301 vessels with 11.43 million GRT at the end of December, 2016. This reflects a net addition of 70 vessels with an increase of 0.92 million GRT. Out of the 1371 vessels registered as on 31st December, 2017, 928 vessels (68.0%) with 1.47 million GRT were engaged in coastal trade and the remaining 443 vessels (32.0%) with 10.88 million GRT were deployed for overseas trade. Thus the tonnage deployed for overseas trade was 88.1% of Indian GRT in contrast to 11.9% of the tonnage deployed for coastal trade.

Fleet Composition

An analysis of the fleet classified by the type of vessels in 2017 indicates that the maximum number of vessels (792) were Dry Cargo followed by Oil tankers (165). In terms of GRT, the fleet composition reveals that the maximum tonnage 6854 thousand tonnes (55.5% of the total tonnage) was in the category of Oil Tankers whereas Dry Cargo vessels (which accounted for highest number of vessels (792) contributed only 20.8% (2565 thousand tonnes) to India's total tonnage.

The composition of India's tonnage reveals that tonnage share of oil tanker has dropped from 57.5% in 2007 to 55.5 % in 2017. Also, the tonnage share of dry cargo Bulk carriers has decreased from 31.7% in 2007 to 19.2% in 2017. Similarly, over the same period, the tonnage share of Dry cargo Liner has increased from 6.7% to 20.8%.

(Source: http://shipping.nic.in/showfile.php?lid=2686)

INDIAN SHIPBUILDING INDUSTRY

Shipbuilding Industry is a technology driven, skill and material intensive assembly operation. It draws upon a large number of services and utilities. The end product is a high value floating asset. Shipbuilding not only spawns industrial entrepreneurship but engenders industrial cluster development as the experience of Japan and Korea demonstrates. For nearly three decades in the post-World War II era, shipbuilding industry was dominated by Europe and the US. Shipbuilding being a labour intensive industry, the cost of labour plays an important determinant in a country's competitive position vis-à-vis others. Over the years, the industry has shifted from Europe to Japan and then to Republic of Korea and has now taken firm roots in People's Republic of China. The factors governing this shift have been relatively high wage in Europe coupled with strong competitive strength of manufacturing and steel making sectors and active state support in the leading shipbuilding nations of East & Far East Asia. This decisive shift in shipbuilding activities from Europe to Asia has opened up window of opportunities for Indian ship yards in both public and private sectors. India has a coastline of 7,517 Kms. with 12 Major ports and 205 notified Non-major Ports facilitating sea-borne trade. Coastal and overseas cargo movement is effected through ocean-going vessels. In addition, small ships/crafts also ply on inland waterways and canals. Indian owned ships/vessels carried 7.86% of India's overseas trade during 2015-16. India's emergence as a major economic power would mean greater integration in terms of trade with the rest of the world requiring huge shipping tonnage. As on 31 st march 2017, Indian shipping tonnage was 12.35 million Gross Registered Tonnage (GRT) with 1371 ships.

At the time of independence, there were about a dozen shipyards around Kolkata and Mumbai, which rose to around 45 shipyards in the late seventies. At present, there are 27 shipyards, out of which 8 shipyards are in the public sector and the rest are in the private sector. The demand for ships, semi-submersibles and port auxiliary vessels viz new ship ii building activities as well as ship-repair activities is projected to grow in view of rising cargo traffic from/to India in coming years. The "Manufacturing Plan – Strategies for Accelerating Growth of Manufacturing in India in the 12th Five Year Plan and Beyond" released by the erstwhile Planning Commission lists "Ship building and Ship Repair" as one of the key sectors of strategic importance.

INDIA'S SHIP-REPAIRING INDUSTRY

Ship repair capacity essentially reflects capability in terms of the number of ships repaired and maximum size of ship that can be repaired in terms of DWT. Amongst public sector companies, Cochin Shipyard Ltd (CSL) had the highest capacity for ship repairing (125 thousand DWT) followed by Hindustan Shipyard Ltd. (HSL) (80 thousand DWT), Garden Reach Shipbuilders and Engineers Ltd (GRSE) (26 thousand DWT) and Goa Shipyard Ltd. (GSL) (4.5 thousand DWT) in 2016-17. In private sector



category amongst the reporting companies, ABG Shipyard Ltd. (ABG) (120 thousand DWT) followed by Bharati Defence & Infrastructure Ltd. (BDIL) (20 thousand DWT), Modest Infrastructure Pvt. Ltd. (MIPL) (6 thousand DWT) and Vedanta has (2.4 thousand DWT) ship-repairing capacities. Charts VI & VII depict the ship repairing capacity of major public and private sector shipbuilding yards as on 31st March 2017.

In 2016-17 total 282 ships were repaired out of which 126 ships were repaired by private sector shipyards and 156 ships were repaired by public sector shipyards against 446 in 2015-16.

In 2016-17 amongst the Public sector, Cochin Shipyard Ltd (CSL) had repaired the highest number of ships (128 ships with earning of Rs. 543.05 crore) followed by Goa Shipyard Ltd. (GSL) (15 ships with earning Rs 193.40 crore). In the private sector, amongst the reporting companies; Dempo Shipbuilding & Engg. Ltd.(DSEL) had the highest number of ships repaired (56 ships with earning Rs 8.24 crore) followed by A.C. Roy & Company Ltd. (ACRCL) (24 ships repaired with an earning of Rs 1.45 crore), L&T Shipbuilding Ltd (14 ships repaired with an earning of Rs. 77.32 crore) and Bristol Boats Ltd. (5 ships repaired with an earning of Rs. 1.71 crore).

Ship Repair Facilities Available at Major Ports

Apart from shipbuilding yards, ship repair facilities are also available at major ports. Data provided by different major ports on dry docks, dry dock hire charges and equipments available for ship repairing have been compiled and presented in three different tables (Table 2.5, Table 2.6 & Table 2.7). 2.7 Available data on Ship repair facilities reveal that Kolkata Port has a maximum number of dry docks (5), Mumbai, Visakhapatnam, Kandla, Paradip and V.O. Chidambaranar ports have 1 Dry Dock each. The remaining major Ports do not have any ship repairing facilities. With regard to cranes availability and capacity, Kolkata port has five cranes followed by Mumbai port, Kandla Port, Visakhapatnam Port and Paradip Port (1 each).

Dry Dock Hire Charges

Dry dock hire charges vary from port to port depending upon a number of factors, which include the size and type of vessels and time spent at dock. The charges are different for different types of vessels (foreign going and coastal). The charges also vary for inner harbour and fishing harbour. At Kolkata port, the charges are different for different dry docks.

(Source: http://www.shipping.nic.in/showfile.php?lid=2667)



SUMMARY OF OUR BUSINESS

The following information should be read together with, the more detailed financial and other information included in this Draft Prospectus, including the information contained in "Risk Factors", "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Financial Information of the Company "on page 15, 167 & 133 respectively

OVERVIEW

Our Company was originally incorporated in the year 2000 to carry on the business of manufacture of boats, storage tanks and all kinds of life saving equipment's by using fiberglass materials. Our Company basically engaged in designing, manufacturing, Supply and Servicing of Fiberglass Composite, Aluminum, Steel, Rigid & Rubber Inflatable Vessels, Hulls & Boats, Davits, Buoyant Apparatus and allied products. We have successfully manufactured and supplied composite, metallic and inflatable boats to various shipyard and defense organization in India.

Our Company had started its business with manufacturing of fibreglass boats/composite boats like Passenger boats and Rescue boats and allied products manually while using innovative methods of construction of boats with high quality and statutory requirements. Later on after establishing our expertise in composites, we have moved to Boats/Vessels and allied products in mild steel, rubber and aluminum. We have also developed a superior quality inflatable boat and achieved the desired quality of a boat. We have a dry dock to carry on the repair work on the vessels and set up a service network along the west coast of India from Maharashtra to Kerala.

Our manufacturing unit is an ISO 9001:2015 certified manufacturing facility located at Goa for Quality Management System in respect of maintaining high quality and statutory requirements of Boats. We have a separate division each for construction of aluminum and steel vessels at our yard which is equipped with latest technology & equipment with special dedicated team as required for aluminum & mild steel construction. We also have a separate workshop which is fully functional carpentry and stainless steel workshop consisting of Lathe Machine, Drilling Machines, Hydraulic Press, Pipe bending machine.

We have associated with Indian Navy Projects like Sagar Parikrama and Navika Sagar for which sailing yachts-INSV Mhadei and INS Tarini is build and delivered to Indian Navy. Our Inflatable Boat has passed stringent test of Indian Navy and received order for inflatable boats to be supplied to Navy at Karwar. We have also entered into MoU's and Tie-up with various clients including with the Goa Shipyard Limited, International Companies like M/s Marine Netherland BV, Netherland, M/s Greben Montmontanza-Croatia, M/s DVZ-Services-Germany.

Aquarius was promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar and they are the initial subscribers of the company who are present promoters of Our Company. Our Promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar is having vast experience in field of Shipbuilding industry. They look after overall management and operations of the said Company. Under their guidance of our Promoters, our Company has witnessed continuous growth. Also our Company had made an Acquisition of Business of M/s Aquarius Fiberglas a proprietorship firm of our Promoter in year 2009, which is in business of Construction and Services of various types of boats and allied products in the industry of Shipbuilding and Ship-repairing.

Our integrated shipbuilding infrastructure at the shippard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decade of doing business with both clients.

For the period ended December 31, 2017 our Company's Total Standalone Income and Restated Profit after Tax were Rs. 3315.55 Lacs and Rs. 367.44 Lacs, respectively. For the year ended March 31, 2017, our Company's Total Standalone Income and Restated Profit after Tax were Rs. 3588.81 Lacs and Rs. 256.72 Lacs, respectively. For the year ended March 31, 2016, our Company's Total Standalone Income and Restated Profit after Tax was Rs. 3265.08 Lacs and Rs. 278.19 Lakhs respectively, compared to our Company's Total Standalone Income and Restated Profit after Tax of Rs. 3218.56 Lacs and Rs. 229.11 Lacs respectively, over previous year ended i.e. March 31, 2015.

Certifications and Recognition: -

- Associated with Indian Navy Project like "Sagar Parikrama" and "Navika Sagar"
- Awarded as winner of ICERP-JEC innovation awards for outstanding innovation in the field of composites for making "Hull and Deck in a single shot infusion process" in association with Composites Consulting Group (CCG), DIAB Core Materials Pvt Ltd.



COMPETITIVE STRENGTHS

Our principal competitive strengths are:

Variety of Boats

We do manufacture and service Boats in FRP, Aluminum, Steel and Rubber. Types of boats are Sailing Yachts, Lifesaving Rescue boats as per SOLAS, Fast Rescue Boat, Fast Interceptor Boats, Patrol Boats, RIBS, Motor Boats, Survey Motor Boats, Speed Boats, Gemini Crafts, Rubberized Inflatable Boats, Fishing Research Vessel, Dive Boats, Landing Craft Vehicle & Personnel (LCVP), Landing Craft Assault (LCA), Passenger Boats upto 550 Pax, Catamaran. The variety of products manufactured by us help us to gain advantage over the other competitors.

Infrastructure and integrated capabilities to deliver quality products and services

We believe that the state of the art infrastructure and facilities available at our shipyard combined with our vast expertise give us a significant edge over our domestic peers. Our yard on the bank of river Mandovi and has approach water depths approx. 6 meter to the Mondovi River facilitating handling of big size vessels. We also have a Dry dock to carry the repair work on the vessels. Due to the easy access to the river it helps in conducting excessive sea trials of the boats prior to dispatch which avoids complications post-delivery. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decades of doing business with both our Indian and international clients. Our integrated shipbuilding infrastructure at the shipyard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings.

Experienced Promoters and Management Expertise

Our Company is promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar who individually have approximate 24 Years and 23 Years of experience respectively. Our Promoters and senior Key managerial person have experience in setting up business, developing markets, managing customers and handling overall businesses. Further, our board of directors are supported by a team of well experienced and qualified personnel. For further details regarding the educational qualifications and experience of our Board of Directors and our Key Managerial Personnel please refer to chapter titled "Our Management" beginning on page 114 of this Draft Prospectus. We also usually hire foreign consultants for technical advice for our various specialized made to order products for superior technical advice. We believe that our management team's experience and their understanding of Shipbuilding industry will enable us to continue to take advantage of both current and future market opportunities. It is also expected to help us in addressing and mitigating various risks inherent in our business.

Competitive cost structure and efficient operations

We believe that we offer our clients competitive cost structures for their shipbuilding and ship repair needs. We have implemented measures to help ensure that our operations run efficiently. We seek to achieve optimum utilisation of our full capacity through effective production planning and scheduling and have delivered or are in the process of delivering all the vessels we have contracted. We are committed to the timely delivery of boats and place great emphasis on the quality of our construction. This helps to minimise the need to undertake rectification works for defects or noncompliance with our customers' specifications, and reduces our exposure to liquidated and other damages under our shipbuilding contracts.

In house test facilities

We have our own State of Art testing laboratory to test the FRP our testing facility has various equipment's like Universal Testing machine, set of fixture for conducting test, Extensometer, Muffel Furnace, Vernier Caliper, Viscosity Measuring cup, Ultrasound thickness measuring instrument, Barcol hardness tester and Electronic weighing balance etc. Our Company has its own in-house test facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

OUR STRATEGIES

The primary elements of our growth strategies are set forth below.



Focus on consistently meeting quality standards and Improving operational efficiencies

We believe that our emphasis on quality of construction and timely delivery has been a key factor in our ability to attract new customers and to retain our existing customers. We believe that we are achieving the highest standards in India across in many areas of shipbuilding, such as plate preparation and cutting processes, block fabrication, hull erection, outfitting, design and engineering, sourcing, procurement, and project management. We believe that continuing to enhance our production planning and sequencing processes and inventory management will also help us to maintain our cost competitiveness and further reduce the construction period of ships.

Strengthen our market leadership by continuously New Product Development

Leveraging our experience in building New Product, we plan to expand our product offerings. We believe that we are strong contenders to develop new product by analysis of future market requirement, we will also be able to build and repair new vessel models. We are well-positioned to follow the latest domestic and international standards for our new offerings. We also plan to expand our operations to cover the entire life cycle of a broader range of vessels.

Leveraging our Market skills and Relationships

This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction. We plan to increase our customers by many tie-ups, meeting contracts in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.

Optimal Utilization of Resources

Our Company constantly endeavors to improve our technical process, and will increase manufacturing activities to optimize the utilization of resources. We have invested significant resources, and intend to further invest in our activities to develop customized systems and processes to ensure effective management control. We regularly analyze our existing policies to be carried out for our technical and manufacturing process which enables us to identify the areas of bottlenecks and correct the same. This helps us in improving efficiency and putting resources to optimal use.



SUMMARY OF OUR FINANCIALS

RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. In Lakhs)

Sr. No.	Particulars	No tes	As at December		As	s at March 3	(Rs. In Lakhs		
			31, 2017	2017	2016	2015	2014	2013	
	EQUITY AND LIABILITIES								
1)	Shareholders' Funds								
	Share Capital	3	50.00	50.00	50.00	50.00	50.00	50.00	
	Reserves & Surplus	4	1,590.71	1,223.30	966.58	688.37	459.28	298.20	
	Money received against share warrants		-	-	-	-	-	-	
2)	Share application money pending allotment		-	-	-	-	-	-	
3)	Non-Current Liabilities								
	Long-Term Borrowings	5	37.23	53.71	86.32	76.14	51.88	63.56	
-	Deferred Tax Liabilities (Net)	6	-	-	-	-	4.93	5.18	
	Other Long-Term Liabilities	7	76.48	76.48	76.48	76.48	76.48	76.48	
	Long-Term Provisions	8	55.70	-	-	-	-	-	
4)	Current Liabilities								
	Short Term Borrowings	9	833.48	731.71	439.93	306.39	154.41	91.49	
	Trade Payables:	10							
	- Total outstanding dues of creditors		428.52	495.08	366.98	230.09	154.58	66.37	
	Other Current Liabilities	11	187.02	200.83	222.39	314.14	236.45	206.32	
	Short Term Provisions	12	49.95	21.33	24.08	0.09	23.35	11.29	
	Total		3,309.10	2,852.44	2,232.76	1,741.70	1,211.37	868.89	
	ASSETS								
5)	Non-Current Assets								
	Property, Plant and Equipments								
	- Tangible Assets		168.13	156.13	184.24	136.84	117.56	105.31	
	- Intangible Assets		-	-	-	-	-	_	
	- Capital Work In Progress	13	-	3.68	7.34	-	-	_	
	- Intangible Assets under Development		-	-	-	-	-	-	
	Non-Current Investments								
	Deferred Tax Assets (Net)	6	27.65	10.77	5.58	2.31	-	-	
	Long-Term Loans and Advances	14	1.26	1.26	1.23	1.23	0.94	0.81	
6)	Current Assets								
	Inventories	15	836.44	623.88	434.61	612.52	417.34	246.00	
	Trade Receivables	16	1,672.20	1,557.07	971.70	551.02	472.58	336.42	
	Cash and Cash Equivalents	17	443.93	367.90	536.16	340.77	160.43	162.43	
	Short-Term Loans and Advances	18	142.47	119.95	72.50	80.07	37.67	17.27	
	Other Current Assets	19	17.04	11.81	19.39	16.93	4.84	0.66	
	Total		3,309.10	2,852.44	2,232.76	1,741.70	1,211.37	868.89	

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



RESTATED STATEMENT OF PROFIT AND LOSS

(Rs. In Lakhs)

			T					(RS. In Lakns
Sr. No.	Particulars	Notes	As at December 31, 2017		As at March 31,			
			31, 2017	2017	2016	2015	2014	2013
A.	INCOME							
	Revenue from Operations	20	3,291.36	3,508.83	3,210.90	3,197.42	2,073.17	1,485.55
	Other income	21	24.20	79.98	54.18	21.14	12.49	14.92
	Total Income (A)		3,315.55	3,588.81	3,265.08	3,218.56	2,085.66	1,500.46
B.	EXPENDITURE							
	Cost of Raw Material Consumed	22	2,180.31	2,501.36	1,877.01	2,163.89	1,538.27	1,115.41
	Changes in Inventories	23	(156.94)	(224.75)	154.96	(8.37)	(169.70)	(111.12)
	Employees Benefit Expenses	24	318.27	359.61	394.13	298.00	192.84	118.96
	Finance costs	25	75.74	81.78	49.84	23.62	24.18	16.74
	Depreciation and Amortization Expenses	26	29.52	48.29	44.76	52.88	19.16	17.41
	Other expenses	27	355.12	431.10	322.33	348.59	241.77	157.77
	Total Expenses (B)		2,802.03	3,197.38	2,843.03	2,878.61	1,846.52	1,315.17
C.	Profit/(Loss) before exceptional and extra ordinary items and tax		513.52	391.43	422.05	339.95	239.14	185.29
D.	Extra ordinary Items Profit before exceptional items and tax		513.52	391.43	422.05	339.95	239.14	185.29
	Exceptional Items		-	-	-	-	-	-
E.	Profit before tax		513.52	391.43	422.05	339.95	239.14	185.29
	Tax expense:							
	Current tax		162.96	139.96	147.13	118.09	78.31	61.11
	Deferred Tax		(16.88)	(5.19)	(3.27)	(7.24)	(0.25)	(0.07)
	(Excess) or Short provision for period in earlier years			(0.07)				
	MAT Credit		-	-	-	-	-	-
	Profit/(Loss) for the period/year (RESTATED)		367.44	256.72	278.19	229.11	161.08	124.26
	(1) Basic		73.49	51.34	55.64	45.82	32.22	24.85
	(2) Diluted		73.49	51.34	55.64	45.82	32.22	24.85
	(2) Dilucu	1	1					

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



RESTATED STATEMENT OF CASH FLOWS

(Rs. In Lakhs)

	As at		For '	The Year Ended	l March 21	(Rs. In Lakhs)
Particulars	December 1	2017	2016	2015	2014	2013
	31, 2017					
A. CASH FLOW FROM OPERAT	TING ACTIVI	TIES	1		_	T
Net Profit/ (Loss) before tax as per Profit and Loss A/c	513.52	391.49	422.05	339.95	239.14	185.29
Adjusted for:						
Extraordinary Items	-	-	-		-	-
Depreciation and Amortisation Expenses	29.52	48.29	44.76	52.88	19.16	17.41
Provision for Gratuity						
Interest & Finance Cost	75.74	81.78	49.84	23.62	24.18	16.74
Profit/Loss on Sale of Fixed Asset	-	(0.72)	-	-	-	-
Provision for Gratuity	45.66	-	-	-	-	0.33
Provision for Compensated Absences	10.04					
Bad Debts Written off	9.46	32.13	-	0.94	5.82	4.43
Interest/ Other Income	(21.29)	(31.07)	(39.63)	(20.87)	(12.34)	(12.15)
Operating Cash Flow Before Working Capital Changes	662.66	521.89	477.02	396.52	275.96	212.05
Adjusted for:						
(Increase)/ Decrease in Inventories	(212.56)	(189.27)	177.92	(195.32)	(171.42)	(111.49)
(Increase)/Decrease in Trade Receivables	(124.59)	(617.50)	(420.68)	(79.53)	(142.03)	48.95
Increase/(Decrease) in loans and advances	(22.52)	(47.45)	7.57	(42.40)	(20.40)	11.16
Increase/(Decrease) in other Current Assets						
(Decrease) / Increase in current liabilities	(78.73)	106.54	45.14	130.32	130.45	5.12
(Decrease) / Increase in long term liabilities						
Cash flow From Operations Before Extra-Ordinary Items	224.26	(225.80)	286.98	209.58	72.57	165.79
Cash flow From Operations	224.26	(225.80)	286.98	209.58	72.57	165.79
Less: Direct Tax Paid/ Refund received	(135.98)	(142.67)	(123.13)	(118.48)	(78.36)	(68.60)
Net Cash Flow from/(used in) Operating Activities: (A)	88.28	(368.47)	163.84	91.10	(5.79)	97.19
B. CASH FLOW FROM INVEST	ING ACTIVIT	TIES				
Purchase of Fixed Assets	(37.85)	(17.06)	(99.50)	(72.17)	(31.41)	(29.41)
Sale of Fixed Assets	-	1.27	-	-	-	-
Increase/(Decrease) in Terms Deposits with banks	(76.69)	167.29	(196.52)	(183.82)	2.17	(0.63)
Interest Received	16.06	38.63	37.17	8.78	8.15	15.30
Net cash from investing activities (B)	(98.48)	190.14	(258.85)	(247.21)	(21.09)	(14.75)



C. CASH FLOW FROM FINANC	ING ACTIVIT	TIES				
Repayment of Short Term Borrowings	101.77	291.76	133.54	151.98	62.92	(34.47)
Proceeds /(Repayment) of Long Term Borrowings	(16.49)	(32.67)	10.18	24.26	(11.68)	(34.30)
Finance Costs Paid	(75.74)	(81.74)	(49.84)	(23.62)	(24.18)	(16.74)
Net cash from financing activities (C)	9.55	177.36	93.88	152.63	27.06	(85.51)
Net increase in cash and cash equivalents (A+B+C)	(0.65)	(0.97)	(1.13)	(3.48)	0.17	(3.06)
Cash and cash equivalents at the beginning of the year*	6.43	7.40	8.53	12.01	11.84	14.91
Cash and cash equivalents at the end of the year*	5.78	6.43	7.40	8.53	12.01	11.84
*Cash and Cash Equivalent comprises of						
	As at		For	The Year Ended	l March 31,	
Particulars	December 31, 2017	2017	2016	2015	2014	2013
Cash on Hand	2.92	2.73	3.22	4.92	5.89	5.99
Balance with Banks in Current Accounts	2.86	3.70	4.18	3.61	6.12	5.86
Balance with banks in Deposits Accounts					-	-
Total	5.78	6.43	7.40	8.53	12.02	11.84

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



THE ISSUE

PRESENT ISSUE IN TERMS OF THIS DRAFT PROSPECTUS				
Equity Shares Issued:	38,70,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ 38/- per			
Public Issue of Equity Shares by our Company	share aggregating to ₹ 1470.60 Lakhs			
of which				
Issue Reserved for the Market Makers	1,98,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ 38/- per			
issue Reserved for the Market Makers	share aggregating 75.24 Lakhs			
	36,72,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ 38/- per			
	share aggregating ₹ 1395.36 Lakhs			
	of which			
	18,36,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ 38/- per			
Net Issue to the Public*	share (including a premium of ₹ 28 per Equity Share) will be available			
Tet issue to the rubble	for allocation for allotment to Retail Individual Investors of up to ₹ 2.00			
	Lacs			
	18,36,000 Equity Shares of ₹ 10/- each for cash at a price of ₹ 38/- per			
	share (including a premium of ₹ 28 per Equity Share) will be available			
	for allocation for allotment to Other Investors of above ₹ 2.00 Lacs			
Equity Shares outstanding prior to the Issue	1,05,00,000 Equity Shares of face value of ₹10 each			
Equity Shares outstanding after the Issue	1,43,70,000 Equity Shares of face value of ₹10 each			
Objects of the Issue/Use of Issue Presents	Please see the chapter titled "Objects of the Issue" on page 67 of this			
Objects of the Issue/ Use of Issue Proceeds	Draft Prospectus			

Fresh Issue of 38,70,000 Equity Shares in terms of Draft Prospectus has been authorized pursuant to a resolution of our Board of Directors dated April 18, 2018 and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting of the members held on April 23, 2018.

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details please see the section titled "Issue Related Information" beginning on page 200 of this Draft Prospectus

*As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, the present issue is a fixed price issue 'the allocation' is the net issue to the public category shall be made as follows:

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to other than Retail Individual Investors.

The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty per cent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

For further details please refer to the chapter titled "Issue Structure" beginning on page 206 of this Draft Prospectus.



GENERAL INFORMATION

Our Company was originally incorporated on February 24, 2000 as "Aquarius Fibreglas Private Limited" vide Registration no. 24-02819 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Goa, Daman & Diu. Further the name of the Company was changed from "Aquarius Fibreglas Private Limited" to Aquarius Shipyard Private Limited" vide certificate of name change dated April 15, 2015 Issued by Registrar of Companies, Goa. Further, our Company was converted into Public Limited Company and consequently name of company was changed from "Aquarius Shipyard Private Limited" to "Aquarius Shipyard Limited" vide Special resolution passed by the Shareholders at the Extra-Ordinary General Meeting held on April 09, 2018 and a fresh certificate of incorporation dated April 13, 2018 issued by the Registrar of Companies, Goa.

For further details, please refer to chapter titled "History and Certain Corporate Matters" beginning on page 109 of this Draft Prospectus.

Registered Office

Aquarius Shipyard Limited

D 2/11, Tivim Industrial Estate, Karaswada, Goa - 403526, India **Tel. No.**: +91-0832-2257144/7548

Fax: +91-083-22257205

E-mail: info@aquariusgoa.com
Website: www.aquariusgoa.com

Corporate Identification Number: U35116GA2000PLC002819

For details relating to changes to the address of our Registered Office, please see "History and Certain Corporate Matters - Changes to the address of the Registered Office of our Company" on page 109 of this Draft Prospectus.

Corporate Office & Manufacturing Unit/ Factory / Yard

Aquarius Shipyard Limited

505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India

Manufacturing Unit/ Factory / Yard

Aquarius Shipyard Limited

D 2/11, Tivim Industrial Estate, Karaswada, Goa - 403526, India

E-mail: info@aquariusgoa.com
Website: www.aquariusgoa.com

Marketing Office

Aquarius Shipyard Limited

F. No. 24, Fourth Floor, Block A Belmira Plazza, Mundvel, Vaddem, Vasco da Gama, Goa, India

E-mail: info@aquariusgoa.com
Website: www.aquariusgoa.com

Address of Registrar of Companies

Registrar of Companies Goa, Daman & Diu

Company Law Bhawan, EDC Complex,

Plot No.21, Patto, Panaji, Goa

Tel. No.: +91-0832-2438618/2438617 **Website**: http://www.mca.gov.in



Board of Directors of our Company

The Board of Directors of our Company consists of:

Name	Designation	Address	DIN
Mr. Ratnakar	Chairman Cum Managing	Flat No. 510, Kamat Royale Caranzalem, Tiswadi, Goa	01192915
Dandekar	Director	– 403002, India	01192913
Mrs. Monica	Whole Time Director	Flat No. 510, Bldg 5, Kamat Royale Caranzalem,	00833448
Ratnakar Dandekar		Tiswadi, Goa – 403002, India	00033440
Mr. Laxman	Non-Executive Independent	B-4/501, Lunkad Colonnade, Viman Nagar, Pune,	06651123
Kashinath Sathe	Director	Maharashtra – 411014, India	00031123
Mr. Dilip Donde	Non-Executive Independent	Flat No. 118 Kamat Royale Housing Society,	08104670
Director		Caranzalem – 403002, Goa, India	06104070
Mr. Ramakant Subray	Non-Executive Independent	Plot No. 8 Housing Board, Ambaji Fatorda - 403602	08114087
Kamat	Director	Goa India	06114087

For further details of the Directors of our Company, please refer to the chapter titled "Our Management" on page 114 of this Draft Prospectus.

Company Secretary and Compliance Officer

Mr. Sooraj Soni Aquarius Shipyard Limited 505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India E-mail: cs@aquariusgoa.com

E-mail: cs@aquariusgoa.com
Website: www.aquariusgoa.com

Chief Financial Officer

Mr. Sunil Shashikant Chari Aquarius Shipyard Limited

505, SaoMathias, Naroa, Tiswadi, Goa - 403403, India E-mail: cfo@aquariusgoa.com Website: www.aquariusgoa.com

Investors may contact our Company Secretary and Compliance Officer and/ or the Registrar to the Issue and/ or the Lead Manager, in case of any pre-Issue or post-Issue related problems such as non-receipt of Intimation for Allotment, credit of allotted Equity Shares in the respective beneficiary account.

All grievances may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The applicant should give full details such as name of the sole or first applicant, ASBA Form number, applicant DP ID, Client ID, PAN, date of the ASBA Form, address of the applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the applicant.

Further, the investor shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

For all Issue related queries, and for Redressal of complaints, applicant may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange shall be forwarded to the Lead Manager, who shall respond to the same

Details of Key Intermediaries pertaining to this Issue and Our Company:



LEAD MANAGER OF THE ISSUE

SWASTIKA INVESTMART LIMITED

305, Madhuban Building, Cochin Street,

S.B.S. Road, Fort, Mumbai, Maharashtra – 400 001.

Tel No.: +91–22–2265 5565 **Fax No.:** +91–22–664 4300

Email: merchantbanking@swastika.co.in

Investor Grievance Email: investorgreivance@swastika.co.in

Website: www.swastika.co.in
Contact Person: Mr. Mohit R. Goyal SEBI Regn. No.: INM000012102

LEGAL ADVISOR TO THE ISSUE

SHAH ADVOCATES

C/3/201, Anushruti Tower, Near Jain Temple

Thaltej, Ahmedabad

Tel No.: +91- 079-26880570, 09426837114

Website: www.dshahadvocates.com Email: dshahadovate@gmail.com Contact Person: Mr. Dharmesh Shah

REGISTRAR TO THE ISSUE

ALANKIT ASSIGNMENTS LIMITED

205-208 Anarkali Complex Jhandewalan Extension

New Delhi-110055

Tel No.: +91 11 4254 1234; 23541234

Fax No.: +91 11 41543474 **Email:** ipo@alankit.com;

Investor Grievance Email: aquarius_igr@alankit.com

Website: www.alankit.com

Contact Person: Mr. Pankaj Goenka/Mr. Bojimon K H

SEBI Regn. No.: INR000002532

BANKERS TO THE COMPANY

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STATUTORY AUDITORS OF THE COMPANY

M/S S. P. BHANDARE & ASSOCIATES

Chartered Accountant

3/Ug-4, Models Residency St. Inez, Panaji-Goa-403001 **Tel. No.:** +91-0832-2221464 Telefax: +91-0832-2431051

Email: sandip.bhandare@gmail.com Firm Registration No.: 101157W Contact Person: Sandip P. Bhandare

Designation: - Proprietor

PEER REVIEW AUDITORS OF THE COMPANY

M/S MISTRY AND SHAH,

CHARTERED ACCOUNTANTS



8-10, Bhavani Chambers, Near Times of India

Ashram Road, Ahmedabad - 380009,

Guiarat, India

Tel. No: +91-79-40050150

Email: malav@mistryandshah.com Firm Registration No.: 122702W Contact Person: Mr. Malav Shah

Designation: - Partner

BANKERS TO THE ISSUE

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STATEMENT OF INTER SE ALLOCATION OF RESPONSIBILITIES

Since Swastika Investmart Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Managers is not required.

SELF CERTIFIED SYNDICATE BANKS ("SCSBS")

The list of Designated Branches that have been notified by SEBI to act as SCSB for the ASBA process is provided on www.sebi.gov.in/pmd/scsb.pdf For more information on the Designated Branches collecting ASBA Forms, see the above mentioned SEBI link.

The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the application forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time

REGISTERED BROKERS

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the websites of the BSE at www.bseindia.com, as updated from time to time.

REGISTRAR TO THE ISSUE AND SHARE TRANSFER AGENTS

The list of the RTAs eligible to accept application forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the websites of Stock Exchange at www.bseindia.com, as updated from time to time.

COLLECTING DEPOSITORY PARTICIPANTS

The list of the CDPs eligible to accept application forms at the Designated CDP Locations, including details such as name and contact details, are provided on the websites of Stock Exchange at www.bseindia.com, as updated from time to time.

BROKERS TO THE ISSUE

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

CREDIT RATING

This being an Issue of Equity Shares, credit rating is not required.

IPO GRADING

Since the Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, there is no requirement of appointing an IPO Grading agency.



DEBENTURE TRUSTEES

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.

TRUSTEES

As the Issue is of Equity Shares, the appointment of Trustees is not mandatory.

MONITORING AGENCY

As per Regulation 16(1) of the SEBI (ICDR) Regulations, 2009 as amended, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs. 10000.00 Lacs.

Pursuant to Regulation 32(3) of the SEBI (LODR) Regulations, 2015, our Company shall on a half yearly basis disclose to the Audit Committee the uses and application of the Net Proceeds. Until such time as any part of the Net Proceeds remains unutilized, our Company will disclose the utilization of the Net Proceeds under separate heads in our Company's balance sheet(s) clearly specifying the amount of and purpose for which Net Proceeds have been utilized so far, and details of amounts out of the Net Proceeds that have not been utilized so far, also indicating interim investments, if any, of such unutilized Net Proceeds. In the event that our Company is unable to utilize the entire amount that we have currently estimated for use out of the Net Proceeds in a fiscal, we will utilize such unutilized amount in the next fiscal.

Further, in accordance with Regulation 32(1)(a) of the SEBI (LODR) Regulations, 2015, our Company shall furnish to the Stock Exchanges on a half yearly basis, a statement indicating material deviations, if any, in the utilization of the Net Proceeds for the objects stated in this Draft Prospectus.

APPRAISING ENTITY

No appraising entity has been appointed in respect of any objects of this Issue

EXPERTS OPINION

Except for the reports in the section "Financial Information of the Company" and "Statement of Tax Benefits" on page 133 and page 76 of this Draft Prospectus from the Statutory Auditor and Peer Review Auditors, our Company has not obtained any expert opinions. We have received written consent from the Peer Review Auditors and Statutory Auditor for inclusion of their name. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

WITHDRAWAL OF THE ISSUE

Our Company in consultation with the LM, reserve the right not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraw the Issue any time after the Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre-issue advertisements have appeared and the Stock Exchange will also be informed promptly. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company withdraw the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Draft Prospectus, which our Company will apply for only after Allotment; and (ii) the final RoC approval of the Draft Prospectus.



UNDERWRITING

The Company, the Lead Manager and Market Maker to the issue hereby confirm that the issue is 100% Underwritten by Swastika Investment Limited and Beeline Broking Limited in the capacity of Underwriter to the issue.

Pursuant to the terms of the Underwriting Agreement dated May 02, 2018 entered into by Company and Underwriters- Swastika Investment Limited and Beeline Broking Limited, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares underwritten	Amount Underwritten (₹ in Lakh)	% of Total Issue Size Underwritten
SWASTIKA INVESTMART LIMITED 305, Madhuban Building, Cochin Street, S.B.S. Road, Fort, Mumbai– 400001, Maharashtra, India Tel No.: +91–22–2265 5565 Fax No.: +91–22–664 4300 Email: merchantbanking@swastika.co.in Website: www.swastika.co.in SEBI Regn. No.: INM000012102	36,72,000 Equity Shares of ₹ 10/- being Issued at ₹38/-each	1395.36	94.88%
BEELINE BROKING LIMITED B-307, Ganesh Plaza, Near Navrangpura Bus Stop, Navrangpura, Ahmedabad – 380 009, Gujarat, India. Tel No.: +91 – 079 – 6666 4011; E-mail:compliance@beelinebroking.com Website:www.beelinebroking.com SEBI Regn No.: INZ000000638 Contact Person: Mr. Vanesh Panchal	1,98,000 Equity Shares of `10/- being Issued at ` 38/-each	75.24	5.12%

As per Regulation 106P (2) of SEBI (ICDR) Regulations, the Lead Manager has agreed to underwrite to a minimum extent of Issue out of its own account.

In the opinion of the Board of Directors of our Company, the resources of the above mentioned Underwriters are sufficient to enable them to discharge their respective obligations in full.

DETAILS OF THE MARKET MAKING ARRANGEMENT FOR THIS ISSUE

Our Company and the Lead Manager has entered into Market Making Agreement dated May 02, 2018 with the following Market Maker, to fulfill the obligations of Market Making for this Issue:

Name	BEELINE BROKING LIMITED				
Correspondence Address	B-307, Ganesh Plaza, Near Navrangpura Bus Stop, Navrangpura, Ahmedabad –				
Correspondence Address:	380 009, Gujarat, India.				
Tel No.:	+91 – 079 – 6666 4011				
E-mail:	compliance@beelinebroking.com				
Website:	www.beelinebroking.com				
Contact Person:	Mr. Vanesh Panchal				
SEBI Registration No.:	INZ000000638				

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the BSE and SEBI regarding this matter from time to time.

Following is a summary of the key details pertaining to the Market Making arrangement:

1. The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).



- 2. The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of SME Platform BSE of stock exchange and SEBI from time to time.
- 3. The minimum depth of the quote shall be ₹ 1, 00,000. However, the investors with holdings of value less than ₹ 1,00,000 shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- 4. The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME Platform (in this case currently the minimum trading lot size is 3000 equity shares; however, the same may be changed by the SME Platform of BSE from time to time).
- 5. After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.
- 6. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, BSE may intimate the same to SEBI after due verification.
- 7. Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- 8. There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. The Market Maker(s) shall have the right to terminate said arrangement by giving a three months' notice or on mutually acceptable terms to the Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 106V of the SEBI (ICDR) Regulations, 2009. Further our Company and the Lead Manager reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our registered office from 11.00 a.m. to 5.00 p.m. on working days.

- 11. **Risk containment measures and monitoring for Market Makers:** BSE SME Exchange will have all margins, which are applicable on the BSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE can impose any other margins as deemed necessary from time-to-time.
- 12. **Price Band and Spreads:** SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to ₹ 250 crores, the applicable price bands for the first day shall be:
 - a. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
 - b. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.
 - c. Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading.

The following spread will be applicable on the SME Exchange Platform.



S.No.	Market Price Slab (in Rs.)	Proposed spread (in % to sale price)
1.	Up to 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

13. **Punitive Action in case of default by Market Makers:** BSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

14. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	v A
Up to ₹20 Crore	25%	24%
₹ 20 to ₹ 50 Crore	20%	19%
₹ 50 to ₹ 80 Crore	15%	14%
Above ₹ 80 Crore	12%	11%

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

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CAPITAL STRUCTURE

The Equity Share capital of our Company, as on the date of the Draft Prospectus and after giving effect to this Issue, is set forth below:

Amount (Rs. in Lacs, except share data)

Sr. No.	Particulars	Aggregate nominal Value	Aggregate Value
	Authorized Chara Conital	nommai vaiue	at Issue Price
A	Authorized Share Capital 1,50,00,000 Equity Shares having Face Value of Rs 10/- each	1500.00	-
	Issued, Subscribed & Paid-up Share Capital before the Issue		
D	1,05,00,000 Equity Shares having Face Value of Rs.10/- each fully paid	1050.00	
В	up before the Issue.	1030.00	-
	Present Issue in terms of the Prospectus		
C	38,70,000 Equity Shares having Face Value of Rs.10/- each with a	387.00	1470.60
C	premium of ₹ 28/- per Equity Share.	367.00	1470.00
	Which Comprises		
	Reservation for Market Maker portion		
I.	1,98,000 Equity Shares of Rs. 10/- each at a premium of ₹ 28/-per Equity	19.80	75.24
1.	Share	19.00	73.24
	Net Issue to the Public		
II.	36,72,000 Equity Shares of ₹10/- each at a premium of ₹ 28/- per Equity	367.20	1395.36
11.	Share	307.20	1373.30
	of which		
	18,36,000 Equity Shares of Rs.10/- each at a premium of ₹ 28/- per		
	Equity Share will be available for allocation for allotment to Retail	183.60	697.68
	Individual Investors applying for a value of up to Rs. 2.00 Lacs	102.00	077.00
	18,36,000 Equity Shares of Rs.10/- each at a premium of ₹ 28/- per		
	Equity Share will be available for allocation for allotment to Other	183.60	697.68
	Investors applying for a value of above Rs. 2.00 Lacs		
ъ.	Issued, Subscribed and Paid up Equity Share capital after the Issue	1427.00	
D	1,43,70,000 Equity Shares having Face Value of ₹ 10/- each	1437.00	-
	Securities Premium Account		
\mathbf{E}	Before the Issue		
	After the Issue	1083	3.60*

^{*}The amount disclosed is prior to deduction of Issue expenses.

The Present Issue of 38,70,000 Equity Shares in terms of Draft Prospectus has been authorized pursuant to a resolution of our Board of Directors dated April 18, 2018 and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra-Ordinary General Meeting of the members held on April 23, 2018.

Class of Shares

Our Company has only one class of share capital i.e. Equity Shares of Rs.10/- each only. All Equity Shares issued are fully paid up. Our Company does not have any outstanding convertible instruments as on the date of the Draft Prospectus.

Details of changes in Authorized Share Capital of our Company:

Since incorporation of our Company, the authorized share capital of our Company has been altered in the manner set forth below:

- a) The Initial Authorised share capital of our Company was ₹1.5 Lakh divided into 1500 Equity Shares of ₹100/- each. This Authorised share capital was increased to ₹25.00 Lakh divided into 25,000 Equity Shares of ₹100/- each pursuant to a resolution passed by the Shareholders in Extra-Ordinary General Meeting held on December 28, 2009.
- b) The Authorised share capital of our Company of ₹ 25.00 Lakh divided into 25,000 Equity Shares of ₹100/- each was increased to ₹ 50.00 Lakh divided into 50,000 Equity Shares of ₹ 100/- each pursuant to a resolution passed by the Shareholders in Extra-Ordinary General Meeting held on April 30, 2011.



- c) The Authorised share capital of our Company of ₹ 50.00 Lakh divided into 50,000 Equity Shares of ₹ 100/- each was subdivided into 5,00,000 Equity Shares of ₹ 10/- each pursuant to a resolution passed by the Shareholders in Extra-Ordinary General Meeting held on April 09, 2018.
- d) The Authorised share capital of our Company of ₹ 50.00 Lakh divided into 5,00,000 Equity Shares of ₹ 10/- each was increased to ₹ 1500.00 Lakh divided into 1,50,00,000 Equity Shares of ₹ 10/- each pursuant to a resolution passed by the Shareholders in Extra-Ordinary General Meeting held on April 09, 2018.

Notes to Capital Structure

1. Equity Share Capital History of our Company:

(a) The history of the equity share capital and the securities premium account of our company are set out in the following table: -

Date of Allotment / Date of Fully Paid Up	No. of Equity Shares allotted	Face Value (Rs.)	Issue Price (Rs.)	Nature of Consid eration	Nature of Allotment	Cumulativ e No. of Equity Shares	Cumulative Paid Up Share Capital (Rs.)	Cumulative Securities Premium (Rs.)
On Incorporation*	20	100	100	Cash	Subscription to MOA ⁽ⁱ⁾	20	2,000	Nil
December 13, 2002	980	100	100	Cash	Further Allotment (ii)	1000	1,00,000	Nil
March 29, 2010	24000	100	100	Cash	Further Allotment (iii)	25,000	25,00,000	Nil
May 02, 2011	25000	100	100	Cash	Further Allotment (iv)	50,000	50,00,000	Nil
	Sub-division of Shares from face value of Rs. 100/- to Rs. 10/- vide shareholder resolution in Extra-Ordinary General Meeting dated April 09, 2018. The Position after sub-division is as follows:-							
						5,00,000	50,00,000	Nil
April 18, 2018 [^]	1,00,00,000	10		Other than cash	Bonus Issue ^(v)	1,05,00,000	10,50,00,000	Nil

^{*} The Shares was subscribed to Initial Subscriber to Memorandum of Association on February 24, 2000.

All the above mentioned shares are fully paid up upto the date of allotment.

Notes:

(i) Initial Subscribers to the Memorandum of Association subscribed 20 Equity Shares of Face Value of Rs. 100/- each, details of which are given below:

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Ratnakar Dandekar	10
2.	Mrs. Monica Ratnakar Dandekar	10
	Total	20

(ii) Further allotment of 980 Equity Shares of Face Value of Rs. 100/- each fully paid:

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Ratnakar Dandekar	490
2.	Mrs. Monica Ratnakar Dandekar	490
	Total	980

56

[^]Bonus issue of 1,00,00,000 equity shares in the ratio of 20:1 dated April 18, 2018 has been issued by Capitalization of Reserve & Surplus of the Company.



(iii) Further allotment of 24,000 Equity Shares of Face Value of Rs. 100/- each fully paid

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Ratnakar Dandekar	12,000
2.	Mrs. Monica Ratnakar Dandekar	12,000
	Total	24,000

(iv) Further allotment of 25,000 Equity Shares of Face Value of Rs. 100/- each fully paid

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Ratnakar Dandekar	12,500
2.	Mrs. Monica Ratnakar Dandekar	12,500
	Total	25,000

(v) <u>Bonus allotment of 1,00,00,000 Equity Shares of Face Value of Rs. 10/- each fully paid in the ration 20:1 i.e. 20 Bonus Equity Shares for every 1 Equity Shares held:</u>

S. No.	Names of Person	Number of Shares Allotted
1.	Mr. Ratnakar Dandekar	49,92,000
2.	Mrs. Monica Ratnakar Dandekar	50,00,000
3.	Ms. Shilpa S Shaligram	1000
4.	Mrs. Renuka Shaligram Mehta	1000
5.	Mr. Aman Mehta	1000
6.	Mrs. Sanjeeta Damodar Thali	1000
7.	Mrs. Maria De Lourdes A D P De Noronha Morajkar	1000
8.	Mr. Rajkumar Mahadev Koparde	1000
9.	Mrs. Rekha Domnic Mendes	1000
10.	Mr. Sunil Shashikant Chari	1000
	Total	1,00,00,000

b) As on the date of the Draft Prospectus, our Company does not have any preference share capital.

2. Issue of Equity Shares for consideration other than cash

Except as disclosed in point 1 (a) (v) above, we have not issued any Equity Shares for consideration other than cash.

3. Details of Allotment made in the last two years preceding the date of the Draft Prospectus:

Except as disclosed in point 1 (a) (v) above, we have not issued any Equity Shares in the last two years preceding the date of the Draft Prospectus

- **4.** No Equity Shares have been allotted pursuant to any scheme approved under Section 391-394 of the Companies Act, 1956 and relevant section of 230-240 of Companies Act 2013.
- **5.** We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.
- **6.** Except as mentioned below, no Equity Shares have been issued which may at price below the Issue Price within last one year from the date of the Draft Prospectus.

Date of Allotment	Allottees	No. of Equity Shares Allotted	Face Value (in `)		Reason for Allotment	Category of Allottees
April 18,	Mr. Ratnakar Dandekar	49,92,000	10		Bonus Issue	Promoter
2018	Mrs. Monica Ratnakar	50,00,000	10	-	of Shares in	Promoter



Dandekar			ratio of 20:1	
Ms. Shilpa S Shaligram	1000			Promoter Group
Mrs. Renuka Shaligram	1000			Promoter Group
Mehta				
Mr. Aman Mehta	1000			Promoter Group
Mrs. Sanjeeta Damodar	1000			
Thali				
Mrs. Maria De Lourdes A	1000			
D P De Noronha Morajkar				
Mr. Rajkumar Mahadev	1000			Public
Koparde				
Mrs. Rekha Domnic	1000			
Mendes				
Mr. Sunil Shashikant Chari	1000			

7. Capital Build up in respect of shareholding of our Promoters:

As on date of the Draft Prospectus, our promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar holds 52,41,600 and 52,50,000 Equity Shares respectively of our Company. None of the Equity Shares held by our Promoters are subject to any pledge.

Date of Allotment and made fully paid up /transfer	Nature of Issue	No. of Equity Shares	Face Valu e Per Shar e (`)	Issue /Acquisiti on/ Transfer Price per Equity Share (`)*	Pre- Issue Shareho Iding %	Post- Issue Shareh olding %	Lock in Period	Source of Funds
Mr. Ratnakar Dand	lekar							
February 24, 2000	On Incorporation	10	100	100	0.00	0.00		Own fund
December 13, 2002	Further Allotment	490	100	100	0.05	0.03		Own fund
March 29, 2010	Further Allotment	12,000	100	100	1.14	0.84		Own fund
May 02, 2011	Further Allotment	12,500	100	100	1.19	0.87		Own fund
April 05, 2018	Transfer ⁽ⁱ⁾	(40)	100	2,550	(0.00)	(0.00)		
Sub-division of Share 10 per share	s from Rs. 100 to Rs.	2,49,600	10		2.38	1.74	1 Year	
A:1 10 2010	Bonus Issue	20,00,000	10		19.05	13.92	3 Year	
April 18, 2018	Bonus Issue	29,92,000	10		28.50	20.82	1 Year	
Tota	\ /	52,41,600			49.92	36.48		
Mrs. Monica Ratnak	ar Dandekar							
February 24, 2000	On Incorporation	10	100	100	0.00	0.00		Own fund
December 13, 2002	Further Allotment	490	100	100	0.05	0.03		Own fund
March 29, 2010	Further Allotment	12,000	100	100	1.14	0.84		Own fund
May 02, 2011	Further Allotment	12,500	100	100	1.19	0.87		Own fund
Sub-division of Shares from Rs. 100 to Rs. 10 per share		2,50,000	10		2.38	1.74	1 Year	
April 18, 2018	Bonus Issue	10,00,000	10		9.52	6.96	3 Year	
		40,00,000	10		38.10	27.84	1 Year	
	d (B)	52,50,000			50.00	36.53		
Grand To	otal (A+B)	1,04,91,600			99.92	73.01		



(i) Details of Transfer of Share by Mr. Ratnakar Dandekar dated April 05, 2018.

S. No.	Date of Transfer	Name of Transferor	No. of Share	Name of Transferee
			Transfer	
1	April 05, 2018	Mr. Ratnakar Dandekar	05	Ms. Shilpa S Shaligram
2	April 05, 2018	Mr. Ratnakar Dandekar	05	Mrs. Renuka Shaligram Mehta
3	April 05, 2018	Mr. Ratnakar Dandekar	05	Mr. Aman Mehta
4	April 05, 2018	Mr. Ratnakar Dandekar	05	Mrs. Sanjeeta Damodar Thali
5	April 05, 2018	Mr. Ratnakar Dandekar	05	Mrs. Maria De Lourdes A D P De
				Noronha Morajkar
6	April 05, 2018	Mr. Ratnakar Dandekar	05	Mr. Rajkumar Mahadev Koparde
7	April 05, 2018	Mr. Ratnakar Dandekar	05	Mrs. Rekha Domnic Mendes
8	April 05, 2018	Mr. Ratnakar Dandekar	05	Mr. Sunil Shashikant Chari
	Total		40	

8. The average cost of acquisition of or subscription to Equity Shares by our Promoter is set forth in the table below:

Name of the Promoter	No. of Shares held	Average Cost of Acquisition per Share (In Rs.)*
Mr. Ratnakar Dandekar	52,41,600	0.48
Mrs. Monica Ratnakar Dandekar	52,50,000	0.48

^{*}Average cost of acquisition is calculated on the basis of face value of equity shares of Rs. 10/- each.

9. Except as provided below there are no Equity Shares purchased/acquired or sold by our Promoters, Promoter Group and/or by our Directors and their immediate relatives within six months immediately preceding the date of filing of the Draft Prospectus.

Date of Transacti on	Number of Equity Shares Allotted/ Acquired/Sold	Face Value (Rs.)	Issue Price/ Acqui red Price (Rs.)*	Nature	Natur e of Consi derati on	Name of the Allottees/ Transferor/transfer ee	Category
April 05, 2018	05	100	2,550	Acquisition by way of Consideration	Cash	Ms. Shilpa S Shaligram	Promoter Group
	05	100	2,550	Acquisition by way of Consideration	Cash	Mrs. Renuka Shaligram Mehta	Promoter Group
	05	100	2,550	Acquisition by way of Consideration	Cash	Mr. Aman Mehta	Promoter Group
	(40)	100	2,550	Transfer by way of Consideration	Cash	Mr. Ratnakar Dandekar	Promoter & Managing Director
	50,00,000	10				Mrs. Monica Ratnakar Dandekar	Promoter & Whole Time Director
	49,92,000	10				Mr. Ratnakar Dandekar	Promoter & Managing Director
	1000	10				Ms. Shilpa S Shaligram	Promoter Group
	1000	10				Mrs. Renuka Shaligram Mehta	Promoter Group
<u></u>	1000	10		Samusaid tuonsaatian yyss ma		Mr. Aman Mehta	Promoter Group

^{*}The maximum and minimum price at which the aforesaid transaction was made is Rs. 2,550 and NIL respectively for Share having face value of Rs. 100 each.



10. Details of the Pre and Post Issue Shareholding of our Promoter and Promoter Group as on the date of the Draft Prospectus is as below: -

C N-	Name	Pre	Issue	Post Issue		
S .No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held	
	Promoter					
1.	Mr. Ratnakar Dandekar	5,241,600	49.92	5,241,600	36.48	
2.	Mrs. Monica Ratnakar Dandekar	5,250,000	50.00	5,250,000	36.54	
	TOTAL (A)	1,04,91,600	99.92	1,04,91,600	73.02	
	Promoter Group					
1.	Ms. Shilpa S Shaligram	1,050	0.01	1,050	0.01	
2.	Mrs. Renuka Shaligram Mehta	1,050	0.01	1,050	0.01	
3.	Mr. Aman Mehta	1,050	0.01	1,050	0.01	
	TOTAL (B)	3,150	0.03	3,150	0.03	
	Public Group					
1.	Mrs. Sanjeeta Damodar Thali	1,050	0.01	1,050	0.01	
2.	Mrs. Maria De Lourdes A D P De Noronha Morajkar	1,050	0.01	1,050	0.01	
3.	Mr. Rajkumar Mahadev Koparde	1,050	0.01	1,050	0.01	
4.	Mrs. Rekha Domnic Mendes	1,050	0.01	1,050	0.01	
5.	Mr. Sunil Shashikant Chari	1,050	0.01	1,050	0.01	
	TOTAL (B)	5,250	0.05	5,250	0.05	
	GRAND TOTAL (A+B)	1,05,00,000	100.00	1,05,00,000	73.09	

11. Details of Promoter's Contribution locked in for three years:

Date of Allotment / transfer of fully paid up Shares	Date when made Fully paid up	Nature of Allotment/ Acquired/T ransfer	No. of shares Allotted/ Acquired Transferred	Face Value (Rs.)	Issue Price/ Transfer Price (Rs.)	% of Pre Issue Sharehol ding	% of Post Issue Sharehol ding	Lock in Period		
Mr. Ratnakar Da	Mr. Ratnakar Dandekar									
April 18, 2018	April 18, 2018	Bonus Issue	20,00,000	10	-	19.05	13.92	3 years		
Mrs. Monica Rati	nakar Dandekai	•								
April 18, 2018	April 18, 2018	Bonus Issue	10,00,000	10	-	9.52	6.96	3 years		
	Total	•	30,00,000			28.57	20.88			

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "promoter" under the SEBI ICDR Regulations. All Equity Shares, which are being locked in are not ineligible for computation of Minimum Promoters Contribution as per Regulation 33 of the SEBI ICDR Regulations and are being locked in for 3 years as per Regulation 36(a) of the SEBI ICDR Regulations i.e. for a period of three years from the date of allotment of Equity Shares in this Issue.

No Equity Shares proposed to be locked-in as Minimum Promoters Contribution have been issued out of revaluation reserve or for consideration other than cash and revaluation of assets or capitalization of intangible assets, involved in such transactions.

The entire pre-Issue shareholding of the Promoters, other than the Minimum Promoters contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.

Our Promoter, Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar has, by a written undertaking, consented to has 30,00,000 Equity Shares held by him to be locked in as Minimum Promoters Contribution for a period of three years from the date of allotment in this Issue and will not be disposed/sold/transferred by the promoter during the period starting from the date of filing



this Draft Prospectus with SME Platform of BSE till the date of commencement of lock-in period as stated in this Draft Prospectus. The Equity Shares under the Promoters contribution will constitute 20.88% of our post-Issue paid up share capital.

Our Promoters have also consented that the Promoters contribution under Regulation 32 of the SEBI ICDR Regulations will not be less than 20% of the post Issue paid up capital of our Company.

Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 33 (1) of SEBI (ICDR) Regulations, 2009

Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
33(1) (a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The Minimum Promoter's contribution does not consist of such Equity Shares which have been acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets. Hence Eligible
33 (1) (a) (ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
33 (1) (b)	Specified securities acquired by promoters during the preceding one year at a price lower than the price at which specified securities are being issued to public in the initial public issue	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
33 (1) I	Specified securities allotted to promoters during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms, where the partners of the erstwhile partnership firms are the promoters of the issuer and there is no change in the management: Provided that specified securities, allotted to promoters against capital existing in such firms for a period of more than one year on a continuous basis, shall be eligible	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
33 (1) (d)	Specified securities pledged with any creditor.	Our Promoter's has not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.

Details of Share Capital Locked In For One Year

In terms of Regulation 36(b) and 37 of the SEBI ICDR Regulations, in addition to the Minimum Promoters contribution which is locked in for 3 (three) years, as specified above, the entire pre-issue equity share capital held by promoters and entire pre-issue capital held by persons other than promoters of our Company i.e. Promoter Group and Public constituting 75,00,000 Equity Shares shall be locked in for a period of 1 (one) year from the date of allotment of Equity Shares in this Issue.

The Equity Shares which are subject to lock-in shall carry inscription 'non-transferable' along with the duration of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

Other requirements in respect of lock-in:

a) In terms of Regulation 39 of the SEBI ICDR Regulations, the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter contribution may be pledged only if, in addition to fulfilling the above



requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.

b) In terms of Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation 36 or 37 of the SEBI ICDR Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

Further in terms of Regulation 40 of the SEBI ICDR Regulations, the Equity Shares held by the Promoters may be transferred to and amongst the Promoter Group or to new promoters or persons in control of the company subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.



12. Our Shareholding Pattern

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as on the date of the Draft Prospectus:

I – Summary of Shareholding Pattern: -

			No. of fully	No. of Partly	No. of shares		Shareholdi ng as a % of total no.					Shareholding , as a % assuming full conversion of convertible	Number of Locked in shares	Number of Shares pledged or otherwise encumbered	Number of equity	
Categor y	Category of shareholder	Nos. of share holders	paid up equity	up equity	underlyi ng Deposito	de la	of shares (calculated as per	No of Voti	ng Rights	Total as	ding convert ible	securities (as a percentage of	As a	As a	shares held in demateriali	
					shares held	ry Receipts		SCRR, 1957) As a % of (A+B+C2)	Class Equity Shares of Rs.10/- each^	Total	a % of (A+B+ C)	securiti es (includi ng Warran ts)	diluted share capital)	N % of total (a) Shares held (b)	No. (a) % of total Share s held (b)	zed form
I	II	III	IV	V	VI	VII = IV+V+VI	VIII		IX		X	XI=VII+X	XII	XIII	XIV	
(A)	Promoter & Promoter Group	5	1,04,94,750	1	-	1,04,94,750	99.95	1,04,94,750	1,04,94,750	99.95	-	99.95	-	-	-	
(B)	Public	5	5,250	-	-	5,250	0.05	5,250	5,250	0.05	-	0.05	-	-	-	
I	Non Promoter- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(C1)	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
(C2)	Shares held by Emp. Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	Total	10	1,05,00,000	-	-	1,05,00,000	100.00	1,05,00,000	1,05,00,000	100.00	-	100.00	-	-	-	

^{*}As on date of this Draft Prospectus 1 Equity share holds 1 vote.

[^] We have only one class of Equity Shares of face value of Rs. 10/- each.



13. The Top Ten Shareholders of our Company and their Shareholding is set forth below: -

As on the date of the Draft Prospectus, our Company has 10 (Ten) shareholders.

a) Our top ten shareholders as on the date of filing of the Draft Prospectus are as follow:

S. No.	Names	Shares Held (Face Value of Rs. 10 each)	% shares held (% Pre Issue paid up Capital)
1.	Mrs. Monica Ratnakar Dandekar	5,250,000	50.00
2.	Mr. Ratnakar Dandekar	5,241,600	49.92
3.	Ms. Shilpa S Shaligram	1,050	0.01
4.	Mrs. Renuka Shaligram Mehta	1,050	0.01
5.	Mr. Aman Mehta	1,050	0.01
6.	Mrs. Sanjeeta Damodar Thali	1,050	0.01
7.	Mrs. Maria De Lourdes A D P De Noronha Morajkar	1,050	0.01
8.	Mr. Rajkumar Mahadev Koparde	1,050	0.01
9.	Mrs. Rekha Domnic Mendes	1,050	0.01
10.	Mr. Sunil Shashikant Chari	1,050	0.01
	Total	1,05,00,000	100.00

b) Our top ten shareholders 10 days prior filing of the Draft Prospectus are as follows:

S.No.	Names	Shares Held (Face Value	% shares held (% Pre
		of Rs. 10 each)	Issue paid up Capital)
1.	Mrs. Monica Ratnakar Dandekar	5,250,000	50.00
2.	Mr. Ratnakar Dandekar	5,241,600	49.92
3.	Ms. Shilpa S Shaligram	1,050	0.01
4.	Mrs. Renuka Shaligram Mehta	1,050	0.01
5.	Mr. Aman Mehta	1,050	0.01
6.	Mrs. Sanjeeta Damodar Thali	1,050	0.01
7.	Mrs. Maria De Lourdes A D P De Noronha Morajkar	1,050	0.01
8.	Mr. Rajkumar Mahadev Koparde	1,050	0.01
9.	Mrs. Rekha Domnic Mendes	1,050	0.01
10.	Mr. Sunil Shashikant Chari	1,050	0.01
	Total	1,05,00,000	100.00

c) Details of top ten shareholders of our Company two years prior to the date of filing of the Draft Prospectus are as follows:

S.No.	Names	Shares Held (Face	% of Paid Up Equity Shares as on 2 years prior
		Value of Rs. 100 each)	to the date of filing of the Prospectus
1.	Mr. Ratnakar Dandekar	25,000	50.00
2.	Mrs. Monica Ratnakar Dandekar	25,000	50.00
	Total	50,000	100.00

^{*}Details of shares held on March 31, 2016 and Percentage held has been calculated based on the paid up capital of our company as on March 31, 2016.

- 14. We have five (5) public shareholder in our Company as on the date of Draft Prospectus.
- 15. Except as mentioned below, there is no subscription to or sale or purchase of the securities of our Company within three years preceding the date of filing of the Draft Prospectus by our Promoters or Directors or Promoter Group which in aggregate equals to or is greater than 1% of the pre- issue share capital of our Company.

S.	Name	of	Date	of	Promoter/	Promoter	Number	of	Number of	Subscribed/
No.	Shareholders		Transac	ction	Group/		Equity Sha	ares	Equity	Acquired/
					Director		Subscribed	to/	Shares	Transferred
							Acquired		Sold	



1.	Mr. Ratnakar Dandekar	18.04.2018	Promoter & Managing Director	49,92,000		Bonus Issue of Shares
2.	Mrs. Monica Ratnakar Dandekar	18.04.2018	Promoter & Whole Time Director	50,00,000	-1	Bonus Issue of Shares

16. None of our Directors or Key Managerial Personnel hold any Equity Shares other than as set out below:

Name	Designation	No. of Equity Shares held
Mr. Ratnakar Dandekar	Chairman cum Managing Director	5,241,600
Mrs. Monica Ratnakar Dandekar	Whole Time Director	5,250,000
Mr. Sunil Shashikant Chari	Chief Financial Officer	1,050

- 17. None of our Promoters, Promoter Group, Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Draft Prospectus.
- 18. Neither, we nor our Promoters, Directors and the Lead Manager to this Issue have entered into any buyback and / or standby arrangements and / or similar arrangements for the purchase of our Equity Shares from any person.
- 19. As on the date of filing of the Draft Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person, any option to acquire our Equity Shares after this Initial Public Offer.
- 20. As on the date of the Draft Prospectus, the entire Issued Share Capital, Subscribed and Paid up Share Capital of our Company is fully paid up.
- 21. Our Company has not raised any bridge loan against the proceeds of the Issue.
- 22. Since the entire Issue price per share is being called up on application, all the successful applicants will be allotted fully paid-up shares.
- 23. As on the date of the Draft Prospectus, none of the shares held by our Promoters / Promoters Group are subject to any pledge.
- 24. The Lead Manager i.e. Swastika Investmart Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of the Draft Prospectus.
- 25. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Draft Prospectus until the Equity Shares Issued have been listed or application moneys refunded on account of failure of Issue.
- 26. Our Company does not presently intend or propose to alter its capital structure for a period of six months from the date of opening of the Issue, by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into or exchangeable, directly or indirectly for Equity Shares) whether preferential or otherwise. This is except if we enter into acquisition or joint ventures or make investments, in which case we may consider raising additional capital to fund such activity or use Equity Shares as a currency for acquisition or participation in such joint ventures or investments
- 27. None of our Equity Shares have been issued out of revaluation reserve created out of revaluation of assets.
- 28. An over-subscription to the extent of 10% of the total Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Issue. In such an event, the Equity Shares held by the Promoter is used for allotment and lock- in for three years shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 29. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the LM and Designated Stock Exchange



- i.e. BSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- 30. In case of over-subscription in all categories the allocation in the Issue shall be as per the requirements of Regulation 43 (4) of SEBI (ICDR) Regulations, 2009 and its amendments from time to time.
- 31. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 32. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
- 33. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- 34. Our Company shall comply with such disclosure and accounting norms as may be specified by BSE, SEBI and other regulatory authorities from time to time.
- 35. As on the date of the Draft Prospectus, Our Company has not issued any equity shares under any employee stock option scheme and we do not have any Employees Stock Option Scheme / Employees Stock Purchase Scheme.
- 36. There are no Equity Shares against which depository receipts have been issued.
- 37. Other than the Equity Shares, there is no other class of securities issued by our Company as on date of filing of the Draft Prospectus.
- 38. We have 10 (Ten) Shareholders as on the date of filing of the Draft Prospectus.
- 39. There are no safety net arrangements for this Public Issue.
- 40. Our Promoters and Promoter Group will not participate in this Issue.
- 41. This Issue is being made through Fixed Price method.
- 42. Except as disclosed in the Draft Prospectus, our Company has not made any public issue or rights issue of any kind or class of securities since its incorporation to the date of the Draft Prospectus.
- 43. No person connected with the Issue shall issue any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.
- 44. We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of registering the Prospectus with the RoC and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed.
- 45. In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, (the SCRR) the Issue is being made for at least 25% of the post-Issue Paid-up Equity Share capital of our Company. Further, this Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time.
- 46. As per RBI regulations, OCB's are not allowed to participate in the Issue
- 47. Allocation to all categories shall be made on a proportionate basis subject to valid applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and BSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.



OBJECTS OF THE ISSUE

The Issue includes a public Issue of 38,70,000 Equity Shares of our Company at an Issue Price of ₹ 38/- per Equity Share

The Fresh Issue

The Net Proceeds from the Fresh Issue will be utilized towards the following objects:

- 1. To Meet Working Capital Requirement
- 2. General Corporate Purpose
- 3. To Meet the Issue Expenses

(Collectively referred as the "objects")

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the SME Platform of BSE. It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company.

Our Company is primarily in the business of designing, manufacturing, Supply and Servicing of Fiberglass Composite, Aluminum, Steel, Rigid & Rubber Inflatable Vessels, Hulls & Boats, Davits, Buoyant Apparatus, FRP/GRP and allied products. The main objects clause of our Memorandum enables our Company to undertake its existing activities and these activities which have been carried out until now by our Company are valid in terms of the objects clause of our Memorandum of Association.

Requirement of Funds: -

The following table summarizes the requirement of funds:

S. No	Particulars	Amt. (₹ in Lacs)	% of Total Issue Size
1.	To Meet Working Capital Requirement	1000.00	68.00
2.	General Corporate Expenses	340.60	23.16
3.	Public Issue Expenses	130.00	8.84
Gross I	ssue Proceeds	1470.60	100.00%
Less: Is	sue Expenses	130.00	
Net Issu	ie Proceeds	1340.60	

Utilization of Net Issue Proceeds: The Net Issue Proceeds will be utilized for following purpose:

S. No	Particulars	Amt. (₹ in Lacs)
1.	To Meet Working Capital Requirement	1000.00
2.	General Corporate Expenses	340.60
	Total	1340.60

Means of Finance: -We intend to finance our Objects of Issue through Net Issue Proceeds which is as follows:

Particulars	Amt. (₹ in Lacs)
Net Issue Proceeds	1340.60
Total	1340.60

Since the entire fund requirement are to be funded from the proceeds of the Issue, there is no requirement to make firm arrangements of finance under Regulation 4(2) (g) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised through the proposed Issue.

The fund requirement and deployment is based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in the light of changes in external circumstances or costs or other financial conditions and other external factors.



In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above mentioned Objects through a combination of Internal Accruals or Unsecured Loans (Bridge Financing) and in such case the Funds raised shall be utilized towards repayment of such Unsecured Loans or recouping of Internal Accruals. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds.

We further confirm that no part proceed of the Issue shall be utilised for repayment of any Part of unsecured loan outstanding as on date of Draft Prospectus.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled "Risk Factors" beginning on page 15 of the Draft Prospectus.

Details of Use of Issue Proceeds:

1. To Meet Working Capital Requirement

Our Company is in business of designing, manufacturing, Supply and Servicing of Fiberglass Composite, Aluminum, Steel, Rigid & Rubber Inflatable Vessels, Hulls & Boats, Davits, Buoyant Apparatus, FRP/GRP and allied products. The Company will meet the requirement to the extent of ₹ 1000.00 Lacs from the Net Proceeds of the Issue and balance from borrowings at an appropriate time as per the requirement.

Details of Estimation of Working Capital requirement are as follows:

(₹ In Lacs)

S.	Particulars	Actual	Provisional	Estimated
No.		(Restated)		
		31-March-17	31-March-18	31-March-19
I	Current Assets			
	Trade receivables	1557.07	1620.44	1896.62
	Cash and cash equivalents	367.90	211.17	655.59
	Current Investment			
	Other Current Assets	755.64	1269.73	1377.78
	Total(A)	2680.61	3101.34	3929.99
II	Current Liabilities			
	Trade payables	495.08	489.30	530.26
	Short Term Provisions	21.33		
	Other Current Liabilities	200.83	125.92	125.92
	Total (B)	717.24	615.22	656.18
III	Total Working Capital Gap (A-B)	1963.37	2486.12	3273.81
IV	Funding Pattern			
	Short term borrowing & Internal Accruals	1963.37	2486.12	2273.81
	IPO Proceeds			1000.00

Justification:

S. No.	Particulars
Debtors	We expect Debtors holding days to be at 130 Days for FY 2018-19 based on increased sales of services and
	better credit Management policies ensuring timely recovery of dues.



Creditors	We expect Creditors payments days to be 60 Days due to reduction in credit period.	
Inventories	We expects Inventory levels of Raw Material and Finished Goods to maintain at 3 Months approx. for FY	
	2018-19 due to their production cycle, increase in sales and maintaining required level of Inventory.	

2. General Corporate Purposes

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating ₹ 340.60 Lacs towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further, we confirm that the amount for general corporate purposes, as mentioned in this Draft Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

3. Public Issue Expenses: -

The estimated Issue related expenses includes Issue Management Fee, Underwriting and Selling Commissions, Printing and Distribution Expenses, Legal Fee, Advertisement Expenses, Registrar's Fees, Depository Fee and Listing Fee. The total expenses for this Issue are estimated to be approximately ₹ 130.00 Lacs which is 8.84% of the Issue Size. All the Issue related expenses shall be proportionately met out from proceeds of the Issue as per applicable laws. The break-up of the same is as follows:

Activity	Rs. In Lacs
Payment to Merchant Banker including underwriting and selling commissions, brokerages, payment to	25.00
other intermediaries such as Legal Advisors, Registrars, etc*	
Printing and Stationery and postage expenses	2.00
Advertising and Marketing expenses	94.00
Statutory expenses	9.00
Total Estimated Issue Expenses	130.00

^{*}Included Commission/ processing fees for SCSB, Brokerage and selling commission for Registered Brokers, RTA's and CDPs

Proposed Schedule of Implementation:

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

(₹ In Lakhs)

S. No.	Particulars	Amount to be deployed and utilized in F.Y. 18-19
1.	To Meet Working Capital Requirement	1000.00
2.	General Corporate Purpose	340.60
	Total	1340.60

Funds Deployed and Source of Funds Deployed:

Our Statutory Auditors M/s. S. P. Bhandare & Associates, Chartered Accountants vide their certificate dated May 23, 2018 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amount (₹ in Lakh)*
Issue Expenses	5.90
Total	5.90

^{*} Amount inclusive of applicable taxes.



Sources of Financing for the Funds Deployed:

Our Statutory Auditors M/s. S. P. Bhandare & Associates, Chartered Accountants vide their certificate dated May 23, 2018 have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

Particulars	Amount (₹ in Lakh)*
Internal Accruals	5.90
Total	5.90

^{*} Amount inclusive of applicable taxes.

Appraisal

None of the Objects have been appraised by any bank or financial institution or any other independent third party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available quotations and management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

Shortfall of Funds

Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

Bridge Financing Facilities

As on the date of this Draft Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

Monitoring Utilization of Funds

The Audit committee & the Board of Directors of our Company will monitor the utilization of funds raised through this public issue. Pursuant to Regulation 32 of SEBI Listing Regulation 2015, our Company shall on half-yearly basis disclose to the Audit Committee the Applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Draft Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement of funds utilized will be certified by the Statutory Auditors of our Company.

Interim Use of Proceeds

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

Variation in Objects

In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a special resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoter or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.



Other confirmations

There is no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel and Group Companies, in relation to the utilization of the Net Proceeds. No part of the proceeds of the Issue will be paid by us to the Promoter and Promoter Group, Group Companies, the Directors, associates or Key Management Personnel, except in the normal course of business and in compliance with applicable law.



BASIC TERMS OF ISSUE

Authority for the Present Issue

Fresh Issue

This Issue in terms of this Draft Prospectus has been authorized by the Board of Directors pursuant to a resolution dated April 18, 2018 and by the shareholders pursuant to a special resolution passed in an Extra-Ordinary General Meeting held on April 23, 2018 under section 62 (1) (c) of the Companies Act, 2013.

Terms of the Issue

The Equity Shares, being issued, shall be subject to the provisions of the Companies Act, SEBI ICDR Regulations, SCRA, SCRR, the Memorandum and Articles of Association, the terms and conditions of the Draft Prospectus, Prospectus, Application form, Confirmation of Allocation Note ("CAN"), the guidelines for listing of securities issued by the Government of India and the Depositories Act, Stock Exchange, RBI, RoC and/or other authorities as in force on the date of the Issue and to the extent applicable.

In addition, the Equity Shares shall also be subject to such other conditions as may be incorporated in the Share Certificates, as per the SEBI (ICDR) Regulations, 2009, notifications and other regulations for the issue of capital and listing of securities laid down from time to time by the Government of India and/or other authorities and other documents that may be executed in respect of the Equity Shares.

Face Value	Each Equity Share shall have the face value of ₹ 10.00 each.		
Issue Price	Each Equity Share is being issued at a price of ₹ 38/- each and is 3.8 times of Face Value.		
Market Lot and	The Market lot and Trading lot for the Equity Share is 3000 and the multiple of 3000; subject to a		
Trading Lot	minimum allotment of 3000 Equity Shares to the successful Applicant.		
Terms of Payment	100% of the issue price i.e. ₹ 38/- per share shall be payable on Application. For more details please		
	refer "Terms of the Issue" beginning to page 200 of this Draft Prospectus.		
Ranking of the	The Equity Shares being issued pursuant to this issue shall be subject to the provisions of Companies		
Equity Shares	Act, Memorandum and Articles of Association of the Company and shall rank pari passu in all respects		
	including dividends with the existing Equity Shares of the Company. The Allottees in receipt of		
	Allotment of Equity Shares under this Issue will be entitled to dividends and other corporate benefits, if		
	any, declared by the Company after the date of Allotment. For further details, please see "Main		
	Provisions of the Articles of Association" on page 249 of this Draft Prospectus.		

Minimum Subscription

In accordance with Regulation [106P] (1) of SEBI ICDR Regulations, this Issue is 100% underwritten. Also, in accordance with explanation to Regulation [106P] (1) of SEBI ICDR Regulations the underwriting shall not be restricted up to the minimum subscription level.

If our Company does not receive subscription of 100% of the Issue including devolvement of Underwriters within 60 (Sixty) days from the date of closure of the Issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond the prescribed time, our Company shall pay interest prescribed in the Companies Act, the SEBI (ICDR) Regulations and other applicable Laws, if any.

Further, In accordance with Regulation [106R] of SEBI ICDR Regulations, No allotment shall be made pursuant to the Issue, if the number of prospective allottees is less than 50 (fifty).

For further details, please refer to section titled "Terms of the Issue" beginning on page 200 of this Draft Prospectus.



BASIS FOR ISSUE PRICE

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 15, page 90 and page 133 respectively of this Draft Prospectus. The trading price of the Equity Shares of our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price has been determined by the Company in consultation with the LM on the basis of the key business strengths of our Company. The face value of the Equity Shares is Rs. 10 and Issue Price is ₹ 38/- which is 3.8 times of the face value.

QUALITATIVE FACTORS

- Variety of Boats
- ➤ Infrastructure and integrated capabilities to deliver quality products and services
- Experienced Promoters and Management Expertise
- Competitive cost structure and efficient operations
- In house test facilities

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "Our Business" beginning on page 90 of this Draft Prospectus.

QUANTITATIVE FACTORS

Information presented below is derived from our Company's Restated Financial Statements prepared in accordance with Indian GAAP. Some of the quantitative factors, which form the basis for computing the price, are as follows:

1. Basic & Diluted Earnings per share (EPS), as adjusted for change in capital:

S. No	Period	Basic & Diluted (₹)	Weights
1.	FY 2014-15	2.18	1
2.	FY 2015-16	2.65	2
3.	FY 2016-17	2.44	3
	Weighted Average	2.47	6
	For the Stub Period December 31, 2017*	3.50	

^{*} Not annualized

Notes:

- i. The figures disclosed above are based on the restated financial statements of the Company.
- ii. The face value of each Equity Share is ₹ 10.00.
- iii. Earnings per Share has been calculated in accordance with **Accounting Standard 20 "Earnings per Share"** issued by the Institute of Chartered Accountants of India.
- iv. The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.

2. Price Earning (P/E) Ratio in relation to the Issue Price of ₹ 38/- per share:

S. No	Particulars	P/E
1	P/E ratio based on the Basic & Diluted EPS, as restated for FY 2016-17	15.54
2	P/E ratio based on the Weighted Average EPS	15.39



Peer Group P/E*

S. No	Particulars Particulars	P/E
1	Highest	
2	Lowest	1
	Industry Composite	

^{*} Our Industry is classified under miscellaneous industry, hence the industry composite, highest and lowest of particular industry is not applicable on us.

3. Return on Net worth (RoNW)*

S. No	Period	RONW (%)	Weights
1.	FY 2014-15	31.03	1
2.	FY 2015-16	27.37	2
3.	FY 2016-17	20.16	3
	Weighted Average	24.37	6
	For the Stub Period December 31, 2017*	22.40	

^{*}Restated Profit after tax/Net Worth

4. Minimum Return on Net Worth after Issue to maintain Pre-Issue EPS

- (a) Based on Basic and Diluted EPS, as restated of FY 2016-17 of ₹ 2.44 at the Issue Price of ₹ 38/- per share:
 - 11.29% on the restated financial statements.
- (b) Based on Weighted Average Basic and Diluted EPS, as adjusted of ₹ 2.47 at the Issue Price of ₹ 38/- per share:
 - 11.40% on the restated financial statements.

5. Net Asset Value (NAV) per Equity Share :

Sr. No.	As at	NAV (₹)
1.	March 31, 2015*	14.77
2.	March 31, 2016*	20.33
3.	March 31, 2017*	25.47
4.	December 31, 2017*	32.81
5.	NAV after Issue	21.65
	Issue Price	38.00

^{*} Net Assets Value for the year after subdivision of Shares.

6. Comparison of Accounting Ratios with Industry Peers¹

S. No.	Name of Company	Results Type	Face Value (₹)	EPS (₹)³	PE ⁴	RoNW (%)	NAV per Share (₹)
1.	Cochin Shipyard Limited	Standalone	10	21.60	20.90	16.20	221.40
2.	Aquarius Shipyard Private Limited ²	Standalone	10	2.44	15.54	20.16	25.47

¹*Source: Capital Market Vol.XXXIII/05 April 23 to May 06, 2018.

7. The face value of our shares is ₹ 10.00 per share and the Issue Price is of ₹ 38/- per share which is 3.8 times of the face value.

² Based on March 31, 2017 restated financial statements

³ Basic & Diluted Earnings per share (EPS) is calculated on weighted average number of shares after considering Bonus Issue of Shares.

⁴Price Earning (P/E) Ratio in relation to the Issue Price of ₹38/-per share.



8. Our Company in consultation with the Lead Manager believes that the Issue Price of ₹ 38/- per share for the Public Issue is justified in view of the above parameters. The investors may also want to peruse the risk factors and financials of the Company including important profitability and return ratios, as set out in the Auditors' Report in the offer Document to have more informed view about the investment.

Investors should read the above mentioned information along with section titled "Our Business", "Risk Factors" and "Financial Information of the Company" beginning on page 90, 15 and 133 respectively including important profitability and return ratios, as set out in "Annexure 33" to the Financial Information of the Company on page 162 of this Draft Prospectus to have a more informed view.



STATEMENT OF TAX BENEFITS

To,

The Board of Directors, Aquarius Shipyard Limited D 2/11, Tivim Industrial Estate Karaswada, Goa - 403526, India

Dear Sir,

Subject: Statement of possible tax benefits ('the Statement') available to Aquarius Shipyard Limited ("the Company") and its shareholders prepared in accordance with the requirement in SCHEDULE VIII – CLAUSE (VII) (L) of Securities and Exchange Board of India (Issue of Capital Disclosure Requirements) Regulations 2009, as amended ('the Regulation')

We hereby report that the enclosed annexure prepared by the Company, states the possible special Tax benefits available to the Company and the shareholders of the Company under the Income – Tax Act, 1961 ('Act'), presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions which, based on business imperatives, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and do not cover any general tax benefits available to the Company Further, the preparation of enclosed statement and the contents stated therein is the responsibility of the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of equity shares ("the Issue") by the Company.

We do not express any opinion or provide any assurance as to whether: a) The Company or its Equity Shareholders will continue to obtain these benefits in future; or b) The conditions prescribed for availing the benefits have been / would be met with. The contents of the enclosed statements are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company. Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Prospectus/ Prospectus or any other issue related material in connection with the proposed initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

FOR M/S. S. P. BHANDARE & ASSOCIATES Chartered Accountants F.R.N.: 101157W

Sandip P. Bhandare Proprietor M. No. 35615

Place: Panji,Goa Date: May 23, 2018



ANNEXURE TO THE STATEMENT OF POSSIBLE TAX BENEFITS

The information provided below sets out the possible special tax benefits available to the Company and the Equity Shareholder sunder the Income Tax Act 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.

A. SPECIAL TAX BENEFITS TO THE COMPANY: - NIL

B. SPECIAL TAX BENEFITS TO THE SHAREHOLDER: - NIL

Note:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement



SECTION IV - ABOUT THE COMPANY

INDUSTRY OVERVIEW

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. None of the Company and any other person connected with the Issue have independently verified this information. Industry sources and publications generally state that the information contained therein has been obtained from believed to be reliable, but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projection forecasts and assumptions that may prove to be incorrect. Accordingly, investors should not place undue reliance on information.

GLOBAL OUTLOOK

The global economy is experiencing a cyclical recovery, reflecting a rebound in investment, manufacturing activity, and trade. This improvement comes against the backdrop of benign global financing conditions, generally accommodative policies, rising confidence, and firming commodity prices. Global GDP growth is estimated to have picked up from 2.4 percent in 2016 to 3 percent in 2017, above the June forecast of 2.7 percent. The upturn is broadbased, with growth increasing in more than half of the world's economies. In particular, the rebound in global investment growth—which accounted for three quarters of the acceleration in global GDP growth from 2016 to 2017—was supported by favorable financing costs, rising profits, and improved business sentiment across both advanced economies and emerging market and developing economies (EMDEs). This synchronous, investment-led recovery is providing a substantial boost to global exports and imports in the near term.

In advanced economies, growth in 2017 is estimated to have rebounded to 2.3 percent, driven by a pickup in capital spending, a turnaround in inventories, and strengthening external demand. While growth accelerated in all major economies, the improvement was markedly stronger than expected in the Euro Area.

Growth among EMDEs is estimated to have accelerated to 4.3 percent in 2017, reflecting firming activity in commodity exporters and continued solid growth in commodity importers. Most EMDE regions benefited from a recovery in exports. The improvement in economic activity among commodity exporters took place as key economies—such as Brazil and the Russian Federation—emerged from recession, prices of most commodities rose, confidence improved, the drag from earlier policy tightening diminished, and investment growth bottomed out after a prolonged period of weakness. Nonetheless, the estimated pace of growth in commodity exporters in 2017, at 1.8 percent, was still subdued and not enough to improve average per capita incomes, which continued to stagnate after two consecutive years of contraction.

Global growth is projected to edge up to 3.1 percent in 2018, as the cyclical momentum continues, and then slightly moderate to an average of 3 percent in 2019-20. This broadly steady forecast masks marked differences between the outlook for advanced economies and EMDEs. Growth in advanced economies is projected to slow, as labor market slack diminishes and monetary policy accommodation is gradually unwound, moving closer to subdued potential growth rates, which remain constrained by aging populations and weak productivity trends.

Conversely, growth in EMDEs is expected to accelerate, reaching 4.5 percent in 2018 and an average of 4.7 percent in 2019-20. This mainly reflects a further pickup of growth in commodity exporters, which is forecast to rise to 2.7 percent in 2018 and to an average of 3.1 percent in 2019- 20, as oil and other commodity prices firm and the effects of the earlier commodity price collapse dissipate. Growth in commodity importers is projected to remain stable, averaging 5.7 percent in 2018-20, as a gradual slowdown in China is offset by a pickup in some other large economies. Within the broader group of EMDEs, growth in low-income countries is projected to rise to 5.4 percent in 2018 and to 5.6 percent on average in 2019-20, as conditions gradually improve in oil and metals-exporting economies.

Despite the projected firming of activity among EMDEs over the forecast horizon, their underlying potential growth—which has fallen considerably over the past decade—appears likely to further decline over the next 10 years, reflecting a more subdued pace of capital accumulation, slowing productivity growth, and less favorable demographic trends.

Although risks to the global outlook continue to be tilted to the downside, they are more balanced than in previous forecast exercises. This is mainly due to the possibility of strongerthan- expected growth in the largest advanced economies and EMDEs—



reflecting, for instance, a more pronounced investment-led recovery in the United States and the Euro Area, or a faster rebound in large commodity exporters. If these positive surprises were to materialize, they could have beneficial international spillovers.

Nonetheless, there remain important downside risks. Disorderly financial market movements, such as an abrupt tightening of global financing conditions or a sudden rise in financial market volatility, could trigger financial turbulence and potentially derail the expansion. The adverse effects of rising borrowing costs could be particularly acute for those EMDEs with large external financing needs, fragile corporate balance sheets, and significant fiscal sustainability gaps. In addition, escalating trade protectionism or rising geopolitical risk could also negatively affect confidence, trade, and overall economic activity. Over the longer term, a more pronounced slowdown in potential output growth in both advanced economies and EMDEs would make the global economy more vulnerable to shocks and worsen prospects for improved living standards.

This outlook underscores the need for policymakers in both advanced economies and EMDEs to shift their focus toward boosting potential growth in the longer term. With unemployment rates returning to pre-crisis levels and recoveries firming in advanced economies, monetary and fiscal policy accommodation become less of a priority, and productivity enhancing reforms have become increasingly urgent as the pressures on underlying growth from population aging intensify. Among EMDEs, output gaps are near zero in commodity importers but still negative in commodity exporters, suggesting a continued need to nurture the cyclical recovery in the latter, even though fiscal space remains constrained.

Beyond cyclical considerations, EMDEs face the challenge of an expected further decline in potential growth. This argues strongly for the urgency of implementing structural policies, such as improvements in education and health systems; high-quality investment; and labor market, governance, and business climate reforms. All of these efforts will be critical to boost long-term growth prospects, alleviate poverty, and, if accompanied by a rising number of skilled workers in EMDEs thanks to better education outcomes, to help reduce global inequality. In addition to these challenges, oil-exporting EMDEs—which suffered large losses in actual and potential output due to the 2014-16 oil price collapse—need to pursue policies that bolster diversification and resilience to oil price fluctuations.

Major economies: Recent developments and outlook

Growth in advanced economies strengthened in 2017, reaching an estimated 2.3 percent—0.4 percentage point above previous forecasts—helped by a recovery in capital spending and exports. The pickup in investment reflected increased capacity utilization, favorable financing conditions, and rising profits and business sentiment. Confidence was supported by the fact that policy uncertainty, albeit still elevated, diminished during the year. Consumption growth was stable, as continued labor market improvements offset the dampening impact of a rebound in energy prices. The recovery was substantially stronger than expected in the Euro Area and, to a lesser degree, in the United States and Japan. Despite the strengthening of activity, inflation in advanced economies remained subdued in 2017. Over the forecast horizon, advanced-economy growth is expected to moderate slightly in 2018, to 2.2 percent, and to average 1.8 percent in 2019-20—close to the upper bound of potential growth estimates. This path reflects the unwinding of a cyclical upturn in investment and further normalization of monetary policy, as advanced economy output gaps close.

(Source: http://www.worldbank.org/en/publication/global-economic-prospects)

INDIAN ECONOMY OVERVIEW

India has emerged as the fastest growing major economy in the world as per the Central Statistics Organisation (CSO) and International Monetary Fund (IMF) and it is expected to be one of the top three economic powers of the world over the next 10 15 years, backed by its strong democracy and partnerships. India's GDP increased 7.1 per cent in 2016-17 and is expected to reach a growth rate of 7 per cent by September 2018

Market size

India's gross domestic product (GDP) grew by 6.3 per cent in July-September 2017 quarter as per the Central Statistics Organisation (CSO). Corporate earnings in India are expected to grow by over 20 per cent in FY 2017-18 supported by normalisation of profits, especially in sectors like automobiles and banks, according to Bloomberg consensus.

The tax collection figures between April-June 2017 Quarter show an increase in Net Indirect taxes by 30.8 per cent and an increase in Net Direct Taxes by 24.79 per cent year-on-year, indicating a steady trend of healthy growth. The total number of e filed Income



Tax Returns rose 21 per cent year-on-year to 42.1 million in 2016-17 (till 28.02.17), whereas the number of e returns processed during the same period stood at 43 million.

India has retained its position as the third largest startup base in the world with over 4,750 technology startups, with about 1,400 new start-ups being founded in 2016, according to a report by NASSCOM.

India's labour force is expected to touch 160-170 million by 2020, based on rate of population growth, increased labour force participation, and higher education enrolment, among other factors, according to a study by ASSOCHAM and Thought Arbitrage Research Institute.

India's foreign exchange reserves were US\$ 404.92 billion in the week up to December 22, 2017, according to data from the RBI.

Recent Developments

With the improvement in the economic scenario, there have been various investments in various sectors of the economy. The M&A activity in India increased 53.3 per cent to US\$ 77.6 billion in 2017 while private equity (PE) deals reached US\$ 24.4 billion. Some of the important recent developments in Indian economy are as follows:

- Indian companies raised Rs 1.6 trillion (US\$ 24.96 billion) through primary market in 2017.
- Moody's upgraded India's sovereign rating after 14 years to Baa2 with a stable economic outlook.
- India received net investments of US\$ 17.412 million from FIIs between April-October 2017.
- The top 100 companies in India are leading in the world in terms of disclosing their spending on corporate social responsibility (CSR), according to a 49-country study by global consultancy giant, KPMG.
- The bank recapitalisation plan by Government of India is expected to push credit growth in the country to 15 per cent, according to a report by Ambit Capital.
- India has improved its ranking in the World Bank's Doing Business Report by 30 spots over its 2017 ranking and is ranked 100 among 190 countries in 2018 edition of the report.
- India's ranking in the world has improved to 126 in terms of its per capita GDP, based on purchasing power parity (PPP) as it increased to US\$ 7,170 in 2017, as per data from the International Monetary Fund (IMF).
- The Government of India has saved US\$ 10 billion in subsidies through direct benefit transfers with the use of technology, Aadhaar and bank accounts, as per a statement by Mr Narendra Modi, Prime Minister of India.
- India is expected to have 100,000 startups by 2025, which will create employment for 3.25 million people and US\$ 500 billion in value, as per Mr T V Mohan Das Pai, Chairman, Manipal Global Education.
- The total projected expenditure of Union Budget 2018-19 is Rs 23.4 lakh crore (US\$ 371.81 billion), 9 per cent higher than previous year's budget, as laid out in the Medium Term Expenditure Framework (MTEF).
- India received the highest ever inflow of equity in the form of foreign direct investments (FDI) worth US\$ 43.4 billion in 2016-17 and has become one of the most open global economies by ushering in liberalisation measures, as per the mid-year economic survey of India.
- The World Bank has stated that private investments in India is expected to grow by 8.8 per cent in FY 2018-19 to overtake private consumption growth of 7.4 per cent, and thereby drive the growth in India's gross domestic product (GDP) in FY 2018-19.
- The Niti Aayog has predicted that rapid adoption of green mobility solutions like public transport, electric vehicles and carpooling could likely help India save around Rs 3.9 trillion (US\$ 60 billion) in 2030.
- Indian impact investments may grow 25 per cent annually to US\$ 40 billion from US\$ 4 billion by 2025, as per Mr Anil Sinha, Global Impact Investing Network's (GIIN's) advisor for South Asia.
- The Union Cabinet, Government of India, has approved the Central Goods and Services Tax (CGST), Integrated GST (IGST), Union Territory GST (UTGST), and Compensation Bill.
- Indian merchandise exports in dollar terms registered a growth of 30.55 per cent year-on-year in November 2017 at US\$ 26.19 billion, according to the data from Ministry of Commerce & Industry
- The Nikkei India manufacturing Purchasing Managers' Index increased at the fastest pace in December 2017 to reach 54.7, signaling a recovery in the economy.



Government Initiatives

In the Union Budget 2017-18, the Finance Minister, Mr Arun Jaitley, verified that the major push of the budget proposals is on growth stimulation, providing relief to the middle class, providing affordable housing, curbing black money, digitalisation of the economy, enhancing transparency in political funding and simplifying the tax administration in the country.

India's unemployment rate has declined to 4.8 per cent in February 2017 compared to 9.5 per cent in August 2016, as a result of the Government's increased focus towards rural jobs and the Mahatma Gandhi National Rural Employment Guarantee Act (MGNREGA) scheme.

The Government of Maharashtra has set a target to double farm income by 2022 through measures like large scale micro irrigation, water conservation, expansion of formal cash credit coverage, crop insurance and agriculture diversification, as per Mr Vidyasagar Rao, Governor of Maharashtra.

Numerous foreign companies are setting up their facilities in India on account of various government initiatives like Make in India and Digital India. Mr. Narendra Modi, Prime Minister of India, has launched the Make in India initiative with an aim to boost the manufacturing sector of Indian economy, to increase the purchasing power of an average Indian consumer, which would further boost demand, and hence spur development, in addition to benefiting investors. The Government of India, under the Make in India initiative, is trying to give boost to the contribution made by the manufacturing sector and aims to take it up to 25 per cent of the GDP from the current 17 per cent. Besides, the Government has also come up with Digital India initiative, which focuses on three core components: creation of digital infrastructure, delivering services digitally and to increase the digital literacy.

Some of the recent initiatives and developments undertaken by the government are listed below:

- The Government of India has succeeded in providing road connectivity to 85 per cent of the 178,184 eligible rural habitations in the country under its Pradhan Mantri Gram Sadak Yojana (PMGSY) since its launch in 2014.
- A total of 15,183 villages have been electrified in India between April 2015-November 2017 and complete electrification of all villages is expected by May 2018, according to Mr Raj Kumar Singh, Minister of State (IC) for Power and New & Renewable Energy, Government of India.
- The Government of India has decided to invest Rs 2.11 trillion (US\$ 32.9 billion) to recapitalise public sector banks over the next two years and Rs 7 trillion (US\$ 109.31billion) for construction of new roads and highways over the next five years.
- The mid-term review of India's Foreign Trade Policy (FTP) 2015-20 has been released by Ministry of Commerce & Industry, Government of India, under which annual incentives for labour intensive MSME sectors have been increased by 2 per cent.
- The India-Japan Act East Forum, under which India and Japan will work on development projects in the North-East Region of India will be a milestone for bilateral relations between the two countries, according to Mr Kenji Hiramatsu, Ambassador of Japan to India.
- The Government of India will spend around Rs 1 lakh crore (US\$ 15.62 billion) during FY 18-20 to build roads in the country under Pradhan Mantri Gram Sadak Yojana (PMGSY).
- The Government of India plans to facilitate partnerships between gram panchayats, private companies and other social organisations, to push for rural development under its 'Mission Antyodaya' and has already selected 50,000 panchayats across the country for the same.
- The fiscal deficit of the Government of India, which was 4.5 per cent of the gross domestic product (GDP) in 2013-14, has steadily reduced to 3.5 per cent in 2016-17 and is expected to further decrease to 3.2 per cent of the GDP in 2017-18, according to the Reserve Bank of India (RBI).
- The Government of India plans to implement a new scheme, named 'Sasti Bijli Har Ghar Yojana' with an outlay of Rs 17,000 crore (US\$ 2.64 billion), to provide electricity to around 40 million un-electrified households in the country.
- The Government of India and the Government of Portugal have signed 11 bilateral agreements in areas of outer space, double taxation, and nano technology, among others, which will help in strengthening the economic ties between the two countries.
- India's revenue receipts are estimated to touch Rs 28-30 trillion (US\$ 436- 467 billion) by 2019, owing to Government of India's measures to strengthen infrastructure and reforms like demonetisation and Goods and Services Tax (GST).



Road Ahead

India's gross domestic product (GDP) is expected to reach US\$ 6 trillion by FY27 and achieve upper-middle income status on the back of digitisation, globalisation, favourable demographics, and reforms. India is also focusing on renewable sources to generate energy. It is planning to achieve 40 per cent of its energy from non-fossil sources by 2030 which is currently 30 per cent and also have plans to increase its renewable energy capacity from 57 GW to 175 GW by 2022.

India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025, owing to shift in consumer behaviour and expenditure pattern, according to a Boston Consulting Group (BCG) report; and is estimated to surpass USA to become the second largest economy in terms of purchasing power parity (PPP) by the year 2040, according to a report by PricewaterhouseCoopers.

(Source - https://www.ibef.org/economy/indian-economy-overview)

GLOBAL SHIPPING INDUSTRY

World Seaborne Trade

In line with developments in the world economy, demand for shipping services improved in 2016, albeit only moderately. World seaborne trade expanded by 2.6 per cent, up from 1.8 per cent in 2015, which is below the historical average of 3 per cent recorded over the past four decades. Total volumes reached 10.3 billion tons, reflecting the addition of over 260 million tons of cargo, about half of which was attributed to tanker trade (tables 1.3 and 1.4; figure 1.2). Strong import demand in China in 2016 continued to support world maritime seaborne trade, although overall growth was offset by limited expansion in the import demand of other developing regions.

Table 1.3. Growth in international seaborne trade, selected years (Millions of tons loaded)

Year	Oil and gas	Main bulks ^a	Dry cargo other than main bulks	Total (all cargoes)
1970	1 440	448	717	2 605
1980	1 871	608	1 225	3 704
1990	1 755	988	1 265	4 008
2000	2 163	1 295	2 526	5 984
2005	2 422	1 709	2 978	7 109
2006	2 698	1 814	3 188	7 700
2007	2 747	1 953	3 334	8 034
2008	2 742	2 065	3 422	8 229
2009	2 642	2 085	3 131	7 858
2010	2 772	2 335	3 302	8 409
2011	2 794	2 486	3 505	8 785
2012	2 841	2 742	3 614	9 197
2013	2 829	2 923	3 762	9 514
2014	2 825	2 985	4 033	9 843
2015	2 932	3 121	3 971	10 023
2016	3 055	3 172	4 059	10 287

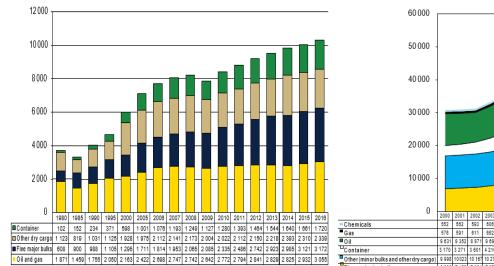
Source: Compiled by the UNCTAD secretariat, based on data supplied by reporting countries and as published on government and port industry websites, and by specialist sources. Data for 2006 onwards have been revised and updated to reflect improved reporting, including more recent figures and better information regarding the breakdown by cargo type. Figures for 2016 are estimates, based on preliminary data or on the last year for which data were available. ^a Iron ore, grain, coal, bauxite, alumina and phosphate rock.

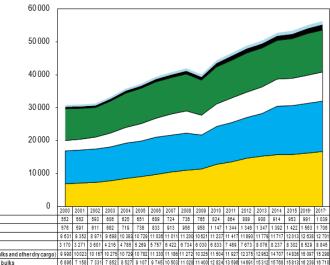
Seaborne dry cargo shipments totalled 7.23 billion tons in 2016, reflecting an increase of 2 per cent over the previous year (table 1.4). As shown in figure 1.2 and table 1.3, the share of the major bulk commodities (coal, iron ore, grain and bauxite/alumina/phosphate rock) amounted to about 43.9 per cent of total dry cargo volumes, followed by containerized trade (23.8 per cent) and minor bulks (23.7 per cent). Remaining volumes were accounted for by "other" dry cargo,3 namely breakbulk shipments. In 2016, the major bulk commodities increased by 1.6 per cent, while other dry cargo expanded by 2.2 per cent.



Figure 1.2. International seaborne trade, selected years (Millions of tonsloaded)

Figure 1.3. World seaborne trade in cargo ton-miles by type of cargo, 2000–2017 (Billions of ton-miles)





Sources: Review of Maritime Transport, various issues. For 2006–2016, the breakdown by cargo type is based on data from Clarksons Research, Shipping Review and Outlook and Seaborne Trade Monitor, various issues.

Source: UNCTAD secretariat calculations, based on data from Clarksons Research, 2017.a Estimated .b Projected figures.

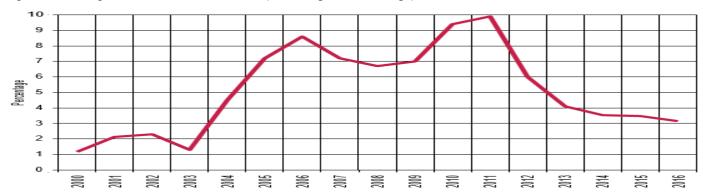
In 2016, distance-adjusted seaborne trade continued to grow but at a slightly faster pace than seaborne trade in tons. Global shipping ton-miles reached 55,057 estimated billions, up by 3.2 per cent over the previous year, when ton-miles increased by 1.1 per cent. Despite the particularly weak import demand and limited exports in many economies, developing economies as a group continued, nevertheless, to account for most of world seaborne cargo shipments in 2016. Developing economies accounted for 59 per cent of world goods loaded (outbound/exports) and nearly two thirds of goods unloaded (inbound/ imports), respectively.

The contribution of developing economies in terms of goods loaded and unloaded globally. Since the 1970s, participation of developing economies in world seaborne trade has shifted, reflecting their rise as major importers and exporters. For over four decades, developing economies' share of goods unloaded has increased significantly, while their share of goods loaded has also increased, albeit at a slower rate, before stabilizing at about 60 per cent since 2010. Developing economies are no longer only a source of supply for raw materials and fossil fuel energy, but are also key players in globalized manufacturing processes and a growing source of consumption import demand, including of raw materials, such as oil. In terms of geographical influence, Asia remained the main global cargo loading and unloading area in 2016.

World Fleet Growth and Principal types of Vessel

For the fifth year in a row, world fleet growth1 has been decelerating. The commercial shipping fleet grew by 3.15 per cent in the past 12 months to 1 January 2017 (figure 2.1). Despite this further decline in the annual growth rate, the supply increased faster than demand, at 2.6 per cent, leading to a continued situation of global overcapacity and downward pressure on freight rates. In terms of vessel numbers, the growth rate was 2.47 per cent – lower than tonnage – reflecting a further increase in average vessel sizes. In total, the world commercial fleet on 1 January 2017 consisted of 93,161 vessels, with a combined tonnage of 1.86 billion dwt.

Figure 2.1. Annual growth of world fleet, 2000–2016 (Percentage annual change)





Source: UNCTAD, Review of Maritime Transport, various issues

Vessel types

Carriers of liquefied natural gas and other gas recorded continued high growth (+9.7 per cent); growth was also recorded in the oil tanker (5.8 per cent) and chemical tanker (4.7 per cent) segments (table 2.1). In contrast, a long-term decline continued in the general cargo ship segment, which experienced negative growth (-0.2 per cent); its share of world's tonnage is currently 4 per cent, down from 17 per cent in 1980 (figure 2.2). The further specialization of the world fleet poses challenges for smaller and weaker economies, as it is often more difficult for them to generate sufficient cargo volumes to fill specialized ships, and it is costly to provide the necessary specialized port facilities. While general cargo ships with their own gear have the advantage of flexibility and can call at small ports with no ship-to-shore cargo handling equipment, the ever-larger container ships require container cranes on the quays. Chemical tankers and offshore vessels for the oil and gas exploration industry also require higher investments in terminals and storage facilities. Given the low growth in demand and low and volatile freight rates, seaports are reluctant to invest in new terminals. Current trends in vessel types and sizes, however, suggest that the pressure from the shipping industry will remain, and port and maritime authorities must carefully plan if and how to accommodate larger and specialized vessels. Another trend that affects many developing countries, especially exporters of fruit, fish and meat, is the continued replacement of reefer ship capacity by reefer capacity on container ships. The reason behind this trend is not as much cost savings achieved on the maritime leg, but rather the improved door-to- door transport, reliability and intermodal connectivity of containers, as compared with bulk reefer ships (Arduino et al., 2015).

Tonnage and value

An analysis of the commercial value of the world fleet provides another perspective to the traditional market share in terms of cargo-carrying capacity (dwt). In general, dwt is considered the relevant indicator for shipping, because it represents the relevance of maritime transport for international trade volumes. In terms of dwt, the world fleet is dominated by dry bulk carriers, oil tankers and container ships transporting iron ore or coal.

If, however, the commercial value of the fleet is considered, offshore vessels, ferries and gas carriers gain in importance (figure 2.3.) These ships are costlier to build and the cargo they transport is often of higher unit value than the oil or iron ore transported by liquid and dry bulk carriers.

Container shipping

After years of overinvestment in container shipping, recent deliveries (figure 2.4) and the order book (figure 2.7) suggest that some improvements can be expected. In 2016, 127 new container ships were delivered, representing a reduction of 70 per cent from the 2008 peak of 436 ships. The combined TEU capacity amounted to less than 904 thousand TEUs, a reduction by almost half, compared with deliveries in 2015. The trend towards gearless ships continued: Only 4.1 per cent of delivered TEU capacity was on ships capable of calling in ports that did not have their own ship-to-shore container- handling equipment. In 2016, there was some improvement regarding the average vessel size of newbuildings: TEU capacity per ship delivered was slightly below that of 2015. Yet the new ships are larger than the existing fleet, and there is continued pressure on ports to accommodate ever- larger vessels. This applies not only to the world's main hub ports in Eastern Asia and Europe, but just as much, if not more, to smaller ports in all regions, owing to the cascading effect. Figure 2.5 depicts the difference in vessel sizes for geared and gearless ships. While the average container- carrying capacity of new gearless ships has doubled since 2005, the average capacity of geared newbuildings has remained practically unchanged.



13.2

11.3

45 40 35 30 25 20 15 5 o 2017 1980 2010 1990 2000 Oil tankers 37.4 28.7 Dry bulk carriers 27.2 35.6 34.6 35.8 42.8 General cargo ship: 17.0 15.6 12.7 8.5 4.0

Figure 2.2. World fleet by principal vessel type, 1980–2017 (Percentage share of dead-weight tonnage)

Sources: UNCTAD secretariat calculations, based on data from Clarksons Research and the Review of Maritime Transport, various issues. Note: All propelled seagoing merchant vessels of 100 gross tons and above, not including inland waterway vessels, fishing vessels, military vessels, yachts and offshore fixed and mobile platforms and barges (with the exception of floating production, storage and offloading units, and drillships); beginning-of-year figures.

7.5

8.0

(Source: http://unctad.org/en/pages/PublicationWebflyer.aspx?publicationid=1890)

INDIAN SHIPPING INDUSTRY

Container ships

Other

On the event of Independence, in August, 1947, the Indian Shipping tonnage stood at 0.19 million GRT, consisting of 48 coastal ships of 0.12 million GRT and 11 overseas vessels with 0.07 million GRT. Since independence the Indian Shipping tonnage has registered a remarkable growth. The Indian merchant fleet strength stood at 1371 vessels with 12.35 million GRT as on end December 2017. This represents 65 fold increases in GRT since independence. The outlay and expenditure on shipping sector has consistently increased over the plan.

As on 31st December 2017, India had a fleet strength of 1371 vessels with gross registered tonnage (GRT) of 12.35 million, compared with fleet strength of 1301 vessels with 11.43 million GRT at the end of December, 2016. This reflects a net addition of 70 vessels with an increase of 0.92 million GRT. Out of the 1371 vessels registered as on 31st December, 2017, 928 vessels (68.0%) with 1.47 million GRT were engaged in coastal trade and the remaining 443 vessels (32.0%) with 10.88 million GRT were deployed for overseas trade. Thus the tonnage deployed for overseas trade was 88.1% of Indian GRT in contrast to 11.9% of the tonnage deployed for coastal trade.

Fleet Composition

An analysis of the fleet classified by the type of vessels in 2017 indicates that the maximum number of vessels (792) were Dry Cargo followed by Oil tankers (165). In terms of GRT, the fleet composition reveals that the maximum tonnage 6854 thousand tonnes (55.5% of the total tonnage) was in the category of Oil Tankers whereas Dry Cargo vessels (which accounted for highest number of vessels (792) contributed only 20.8% (2565 thousand tonnes) to India's total tonnage.

The composition of India's tonnage reveals that tonnage share of oil tanker has dropped from 57.5% in 2007 to 55.5 % in 2017. Also, the tonnage share of dry cargo Bulk carriers has decreased from 31.7% in 2007 to 19.2% in 2017. Similarly, over the same period, the tonnage share of Dry cargo Liner has increased from 6.7% to 20.8%.

(Source: http://shipping.nic.in/showfile.php?lid=2686)

GLOBAL SHIPBUILDING INDUSTRY

The shipbuilding industry comprises construction and modification of ships, offshore vessels, rigs, liquefied natural gas ("LNG") carriers and vessels for clients engaged in the defence sector. The broad categories of ships built are passenger carriers, offshore vessels, dry bulk carriers, tankers (including LNG carriers), container ships and vessels for clients engaged in the defence sector. On average, it takes 15-18 months to build a conventional vessel, i.e. a bulk carrier, tanker or container ship, and 28-32 months to construct a LNG vessel, and offshore rig and support vessel. Over the past few decades, the shipbuilding industry has shifted from Europe to Asia due to a number of factors including, cheap labour, competitive manufacturing and steel-making sectors, and state support.



In 2016, 91.8 per cent of shipbuilding (gross tons) took place in three countries: The Republic of Korea, China and Japan. This represents a further increase over 2015, in line with the concentration process observed in many maritime sectors. China continued to have its largest shares in dry bulk carriers and general cargo ships; the Republic of Korea was strongest in container ships, gas carriers and oil tankers; and Japan mostly built oil tankers and dry bulk carriers. The Philippines maintained a 4.2 per cent market share in container ships. All other countries combined constructed 6.5 percent of gross tonnage in 2016, mostly specializing in ferries, cruise and other passenger ships, as well as some offshore vessels.

	China	Japan	Republic of Korea	Philippines	Rest of world	Total
Oil tankers	4 407	1 094	10 500		917	16 918
Bulk carriers	12 346	9 418	2 940	691	540	25 934
General cargo	764	205			169	1 138
Container ships	2 231	599	5 541	397	695	9 464
Gas carriers	553	759	4 887	78	24	6 302
Chemical tankers	561	566	306		39	1 472
Offshore	651	204	603	2	686	2 146
Ferries and passenger ships	105	184			1 148	1 437
Other	561	319	490		76	1 445
Total	22 179	13 349	25 266	1 168	4 295	66 257

(Source: http://unctad.org/en/PublicationsLibrary/rmt2017 en.pdf)

INDIAN SHIPBUILDING INDUSTRY

Shipbuilding Industry is a technology driven, skill and material intensive assembly operation. It draws upon a large number of services and utilities. The end product is a high value floating asset. Shipbuilding not only spawns industrial entrepreneurship but engenders industrial cluster development as the experience of Japan and Korea demonstrates. For nearly three decades in the post-World War II era, shipbuilding industry was dominated by Europe and the US. Shipbuilding being a labour intensive industry, the cost of labour plays an important determinant in a country's competitive position vis-à-vis others. Over the years, the industry has shifted from Europe to Japan and then to Republic of Korea and has now taken firm roots in People's Republic of China. The factors governing this shift have been relatively high wage in Europe coupled with strong competitive strength of manufacturing and steel making sectors and active state support in the leading shipbuilding nations of East & Far East Asia. This decisive shift in shipbuilding activities from Europe to Asia has opened up window of opportunities for Indian ship yards in both public and private sectors. India has a coastline of 7,517 Kms. with 12 Major ports and 205 notified Non-major Ports facilitating sea-borne trade. Coastal and overseas cargo movement is effected through ocean-going vessels. In addition, small ships/crafts also ply on inland waterways and canals. Indian owned ships/vessels carried 7.86% of India's overseas trade during 2015-16. India's emergence as a major economic power would mean greater integration in terms of trade with the rest of the world requiring huge shipping tonnage. As on 31 st march 2017, Indian shipping tonnage was 12.35 million Gross Registered Tonnage (GRT) with 1371 ships.

At the time of independence, there were about a dozen shipyards around Kolkata and Mumbai, which rose to around 45 shipyards in the late seventies. At present, there are 27 shipyards, out of which 8 shipyards are in the public sector and the rest are in the private sector. The demand for ships, semi-submersibles and port auxiliary vessels viz new ship ii building activities as well as ship-repair activities is projected to grow in view of rising cargo traffic from/to India in coming years. The "Manufacturing Plan – Strategies for Accelerating Growth of Manufacturing in India in the 12th Five Year Plan and Beyond" released by the erstwhile Planning Commission lists "Ship building and Ship Repair" as one of the key sectors of strategic importance.

'Make in India' has been initiated to promote growth of manufacturing sector in the country as it has higher employment multiplier effects compared to service and agriculture sectors. An impetus on shipbuilding and ship repair industry in India is needed for the following reasons: -

- (a) The shipbuilding industry has the same impact as infrastructure sectors due to higher multiplier effects on investment and turnover and high employment potential.
- (b) The shipbuilding industry is a strategically important industry. To ensure safety of our vast coastline, naval requirement of sophisticated and modern vessels is growing rapidly.

The Indian Ship-Building Industry can broadly be categorized into following categories:-

- *i.* Large ocean-going vessels catering to overseas as well as coastal trade;
- ii. Medium size specialized vessels like Port Crafts, Fishing, Trawlers, Offshore vessels, Inland and other smaller crafts and:
- iii. Defence /Naval crafts and Coast Guard Vessels.

Major Shipyards and R&D Facilities in the Public Sector:



Under The Ministry of Shipping:

- Cochin Shipyard Limited, Kochi
- Hooghly Dock and Port Engineers Limited, Kolkata

Under Ministry of Defence:

- Hindustan Shipyard Limited, Visakhapatnam
- Mazagon Dock Limited, Mumbai
- Garden Reach Ship-builders and Engineers Limited, Kolkata*. (*Rajabagan Dockyard Limited, under Central Inland Water Transport Corporation, Kolkata merged with Garden Reach Shipbuilders and Engineers Ltd. Kolkata w.e.f. 1st July 2006.)
- Goa Shipyard Limited, Goa

Under The Control of State Governments:

- Alcock Ashdown Co. Limited, Gujarat
- Shalimar Works Limited, Kolkata, West Bengal

Shipbuilding Capacity:

Ship building capacity of a unit is defined in terms of the maximum carrying capacity of the ship that can be built by a shipyard measured in terms of Dead Weight Tonnage (DWT) which is the number of tonnes (one tonne = 2240 pounds) of stores, fuel and cargo that a ship can carry. Amongst public sector companies, Cochin Shipyard Ltd. (CSL) possessed the maximum ship building capacity (110 thousand DWT) followed by Hindustan Shipyard Ltd. (HSL) (80 thousand DWT), Alcock Ashdown Ltd (AAL) (15 thousand DWT) and Goa Shipyard Ltd. (GSL) (4.50 thousand DWT). Amongst the reporting private sector companies, ABG Shipyard Ltd. (ABGS) possessed the maximum ship building capacity (120 thousand DWT) followed by Bharti Defence & Infrastructure Ltd. (BDIL) (70 thousand DWT), Tebma Shipyard Ltd. (TSL) (12 thousand DWT) and Chowgule & Co. Ltd. (CHL) (8 thousand DWT). Charts IV and V presents the ship building capacity (in terms of their DWT) of some of the big shipbuilding companies as on 31st March 2017 in public & private sector.

Ships on Order:

Indian ship-building companies at the end of 2016-17 had orders of 248 ships with DWT 2188.81 thousand tonnes. As on 31st March, 2017 the public sector shipyards had orders of 78 ships of 206.74 thousand DWT. Out of these, 3 ships of 0.90 thousand DWT were export order and remaining were orders from domestic companies. In terms of numbers, Garden Reach Ship-Building & Engineers Ltd. had the highest number of ships on order (19) followed by Goa Shipyard Ltd (15), Mazagon Dock Ltd. (14) and Hindustan Shipyard Ltd. (10). Order book in terms of DWT was highest for Cochin Shipyard Ltd. at 73.69 thousand DWT followed by Mazagon Dock Ltd with 64.10 thousand DWT and Hindustan Shipyard Ltd. with 56.91 thousand DWT. In private sector category as on 31st March, 2017, the shipyards had orders for 170 ships of total 1982.07 thousand DWT. Out of these, 61 ships with total capacity of 1697.58 thousand DWT were export orders. Amongst the reporting ship building companies in the private sector, Bharti Defence & Infrastructure Ltd. had the highest number of ships on order (56) with a total capacity of 216.49 thousand DWT followed by ABG Shipyard Ltd. (47) number of ships on order with a total capacity of 595.91 thousand DWT in 2016-17.

Composition of Order Book Position:

In the current order book, out of total 248 ships, 78 are with public sector yards and 170 are with private sector yards amounting to 206.74 thousand DWT and 1982.07 thousand DWT respectively. In term of vessel types, bulk cargo had largest contribution in the order book position in both public and private sector as compared to other vessel types.

(Source: http://www.shipping.nic.in/showfile.php?lid=2667)

GLOBAL SHIP-REPAIRING INDUSTRY

According to a report published by the Ministry of Shipping at the India Maritime Summit 2016, the global ship repair market is approximately US\$ 12 billion. Shipyards in Singapore, Bahrain, Dubai and Middle East account for a major share of this market. These locations have achieved a dominant position despite higher cost of ship repair services compared to other Asian countries, largely due to the availability of a skilled workforce and the latest technology, which allows these shipyards to attract demand from other low cost locations like India, Malaysia and Indonesia. According to the Ministry of Shipping at the India Maritime Summit 2016, Indian ship repair industry's market potential is approximately US\$1.5 billion (`102 billion).

(Source: http://www.shipping.nic.in/showfile.php?lid=2667)



INDIA'S SHIP-REPAIRING INDUSTRY

Ship repair capacity essentially reflects capability in terms of the number of ships repaired and maximum size of ship that can be repaired in terms of DWT. Amongst public sector companies, Cochin Shipyard Ltd (CSL) had the highest capacity for ship repairing (125 thousand DWT) followed by Hindustan Shipyard Ltd. (HSL) (80 thousand DWT), Garden Reach Shipbuilders and Engineers Ltd (GRSE) (26 thousand DWT) and Goa Shipyard Ltd. (GSL) (4.5 thousand DWT) in 2016-17. In private sector category amongst the reporting companies, ABG Shipyard Ltd. (ABG) (120 thousand DWT) followed by Bharati Defence & Infrastructure Ltd. (BDIL) (20 thousand DWT), Modest Infrastructure Pvt. Ltd. (MIPL) (6 thousand DWT) and Vedanta has (2.4 thousand DWT) ship-repairing capacities. Charts VI & VII depict the ship repairing capacity of major public and private sector shipbuilding yards as on 31st March 2017.

In 2016-17 total 282 ships were repaired out of which 126 ships were repaired by private sector shipyards and 156 ships were repaired by public sector shipyards against 446 in 2015-16.

In 2016-17 amongst the Public sector, Cochin Shipyard Ltd (CSL) had repaired the highest number of ships (128 ships with earning of Rs. 543.05 crore) followed by Goa Shipyard Ltd. (GSL) (15 ships with earning Rs 193.40 crore). In the private sector, amongst the reporting companies; Dempo Shipbuilding & Engg. Ltd.(DSEL) had the highest number of ships repaired (56 ships with earning Rs 8.24 crore) followed by A.C. Roy & Company Ltd. (ACRCL) (24 ships repaired with an earning of Rs 1.45 crore), L&T Shipbuilding Ltd (14 ships repaired with an earning of Rs. 77.32 crore) and Bristol Boats Ltd. (5 ships repaired with an earning of Rs. 1.71 crore).

Ship Repair Facilities Available at Major Ports

Apart from shipbuilding yards, ship repair facilities are also available at major ports. Data provided by different major ports on dry docks, dry dock hire charges and equipments available for ship repairing have been compiled and presented in three different tables (Table 2.5, Table 2.6 & Table 2.7). 2.7 Available data on Ship repair facilities reveal that Kolkata Port has a maximum number of dry docks (5), Mumbai, Visakhapatnam, Kandla, Paradip and V.O. Chidambaranar ports have 1 Dry Dock each. The remaining major Ports do not have any ship repairing facilities. With regard to cranes availability and capacity, Kolkata port has five cranes followed by Mumbai port, Kandla Port, Visakhapatnam Port and Paradip Port (1 each).

Dry Dock Hire Charges

Dry dock hire charges vary from port to port depending upon a number of factors, which include the size and type of vessels and time spent at dock. The charges are different for different types of vessels (foreign going and coastal). The charges also vary for inner harbour and fishing harbour. At Kolkata port, the charges are different for different dry docks.

(Source: http://www.shipping.nic.in/showfile.php?lid=2667)

GOVERNMENT OF INDIA INITIATIVES

New Shipbuilding Policy (October, 2017)

The Shipbuilding Financial Assistance Policy and the guidelines shall come into force with effect from April 1, 2016 and shall be applicable for shipbuilding contracts signed during the dates, April 1, 2016 to March 31, 2026, including the said dates.

Shipbuilding Policy (December 2015)

The Indian cabinet approved the new shipbuilding policy in December 2015, granting financial assistance and infrastructure status to the industry. The government has set aside `40 billion to implement the scheme over the next 10 years.

Make in India Initiative

Gas Authority of India has signed contracts to buy LNG from suppliers in the US. Transporting this gas will require large specialised LNG carriers. As part of the 'Make in India' campaign, the Government of India is keen that one-third of the total number of ships should be built by Indian shipyards.



Sagarmala Project

According to the national perspective plan, the Sagarmala project aims to transform existing ports and create new ones with world-class technology and infrastructure. The project is also expected to integrate ports with industrial clusters and the interland through rail, road, inland and coastal waterways. The government is expected to invest US\$16 billion for the project's completion. The project is expected to tackle underutilised ports by focusing on port modernisation, efficient evacuation, and coastal economic development. It will also complement the Golden Quadrilateral project and provide sea connectivity to major industrial centers.



OUR BUSINESS

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in or implied by these forward looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year. In this section, a reference to the "Company" or "we", "us" or "our" means Aquarius Shipyard Limited.

All financial information included herein is based on our "Financial information of the Company" included on page 133 of this Draft Prospectus.

OVERVIEW

Our Company was originally incorporated in the year 2000 to carry on the business of manufacture of boats, storage tanks and all kinds of life saving equipment's by using fiberglass materials. Our Company basically engaged in designing, manufacturing, Supply and Servicing of Fiberglass Composite, Aluminum, Steel, Rigid & Rubber Inflatable Vessels, Hulls & Boats, Davits, Buoyant Apparatus and allied products. We have successfully manufactured and supplied composite, metallic and inflatable boats to various shipyard and defense organization in India.

Our Company had started its business with manufacturing of fibreglass boats/composite boats like Passenger boats and Rescue boats and allied products manually while using innovative methods of construction of boats with high quality and statutory requirements. Later on after establishing our expertise in composites, we have moved to Boats/Vessels and allied products in mild steel, rubber and aluminum. We have also developed a superior quality inflatable boat and achieved the desired quality of a boat. We have a dry dock to carry on the repair work on the vessels and set up a service network along the west coast of India from Maharashtra to Kerala.

Our manufacturing unit is an ISO 9001:2015 certified manufacturing facility located at Goa for Quality Management System in respect of maintaining high quality and statutory requirements of Boats. We have a separate division each for construction of aluminum and steel vessels at our yard which is equipped with latest technology & equipment with special dedicated team as required for aluminum & mild steel construction. We also have a separate workshop which is fully functional carpentry and stainless steel workshop consisting of Lathe Machine, Drilling Machines, Hydraulic Press, Pipe bending machine.

We have associated with Indian Navy Projects like Sagar Parikrama and Navika Sagar for which sailing yachts-INSV Mhadei and INS Tarini is build and delivered to Indian Navy. Our Inflatable Boat has passed stringent test of Indian Navy and received order for inflatable boats to be supplied to Navy at Karwar. We have also entered into MoU's and Tie-up with various clients including with the Goa Shipyard Limited, International Companies like M/s Marine Netherland BV, Netherland, M/s Greben Montmontanza-Croatia, M/s DVZ-Services-Germany.

Aquarius was promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar and they are the initial subscribers of the company who are present promoters of Our Company. Our Promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar is having vast experience in field of Shipbuilding industry. They look after overall management and operations of the said Company. Under their guidance of our Promoters, our Company has witnessed continuous growth. Also our Company had made an Acquisition of Business of M/s Aquarius Fiberglas a proprietorship firm of our Promoter in year 2009, which is in business of Construction and Services of various types of boats and allied products in the industry of Shipbuilding and Ship-repairing.

Our integrated shipbuilding infrastructure at the shipyard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decade of doing business with both clients.

For the period ended December 31, 2017 our Company's Total Standalone Income and Restated Profit after Tax were Rs. 3315.55 Lacs and Rs. 367.44 Lacs, respectively. For the year ended March 31, 2017, our Company's Total Standalone Income and Restated Profit after Tax were Rs. 3588.81 Lacs and Rs. 256.72 Lacs, respectively. For the year ended March 31, 2016, our Company's Total Standalone Income and Restated Profit after Tax was Rs. 3265.08 Lacs and Rs. 278.19 Lakhs respectively, compared to our Company's Total Standalone Income and Restated Profit after Tax of Rs. 3218.56 Lacs and Rs. 229.11 Lacs respectively, over previous year ended i.e. March 31, 2015.



Certifications and Recognition: -

- Associated with Indian Navy Project like "Sagar Parikrama" and "Navika Sagar"
- Awarded as winner of ICERP-JEC innovation awards for outstanding innovation in the field of composites for making "Hull and Deck in a single shot infusion process" in association with Composites Consulting Group (CCG), DIAB Core Materials Pvt Ltd.

COMPETITIVE STRENGTHS

Our principal competitive strengths are:

Variety of Boats

We do manufacture and service Boats in FRP, Aluminum, Steel and Rubber. Types of boats are Sailing Yachts, Lifesaving Rescue boats as per SOLAS, Fast Rescue Boat, Fast Interceptor Boats, Patrol Boats, RIBS, Motor Boats, Survey Motor Boats, Speed Boats, Gemini Crafts, Rubberized Inflatable Boats, Fishing Research Vessel, Dive Boats, Landing Craft Vehicle & Personnel (LCVP), Landing Craft Assault (LCA), Passenger Boats upto 550 Pax, Catamaran. The variety of products manufactured by us help us to gain advantage over the other competitors.

Infrastructure and integrated capabilities to deliver quality products and services

We believe that the state of the art infrastructure and facilities available at our shipyard combined with our vast expertise give us a significant edge over our domestic peers. Our yard on the bank of river Mandovi and has approach water depths approx. 6 meter to the Mondovi River facilitating handling of big size vessels. We also have a Dry dock to carry the repair work on the vessels. Due to the easy access to the river it helps in conducting excessive sea trials of the boats prior to dispatch which avoids complications post-delivery. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decades of doing business with both our Indian and international clients. Our integrated shipbuilding infrastructure at the shipyard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings.

Experienced Promoters and Management Expertise

Our Company is promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar who individually have approximate 24 Years and 23 Years of experience respectively. Our Promoters and senior Key managerial person have experience in setting up business, developing markets, managing customers and handling overall businesses. Further, our board of directors are supported by a team of well experienced and qualified personnel. For further details regarding the educational qualifications and experience of our Board of Directors and our Key Managerial Personnel please refer to chapter titled "Our Management" beginning on page 114 of this Draft Prospectus. We also usually hire foreign consultants for technical advice for our various specialized made to order products for superior technical advice. We believe that our management team's experience and their understanding of Shipbuilding industry will enable us to continue to take advantage of both current and future market opportunities. It is also expected to help us in addressing and mitigating various risks inherent in our business.

Competitive cost structure and efficient operations

We believe that we offer our clients competitive cost structures for their shipbuilding and ship repair needs. We have implemented measures to help ensure that our operations run efficiently. We seek to achieve optimum utilisation of our full capacity through effective production planning and scheduling and have delivered or are in the process of delivering all the vessels we have contracted. We are committed to the timely delivery of boats and place great emphasis on the quality of our construction. This helps to minimise the need to undertake rectification works for defects or noncompliance with our customers' specifications, and reduces our exposure to liquidated and other damages under our shipbuilding contracts.

In house test facilities

We have our own State of Art testing laboratory to test the FRP our testing facility has various equipment's like Universal Testing machine, set of fixture for conducting test, Extensometer, Muffel Furnace, Vernier Caliper, Viscosity Measuring cup, Ultrasound thickness measuring instrument, Barcol hardness tester and Electronic weighing balance etc. Our Company has its own in-house test



facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

OUR STRATEGIES

The primary elements of our growth strategies are set forth below.

Focus on consistently meeting quality standards and Improving operational efficiencies

We believe that our emphasis on quality of construction and timely delivery has been a key factor in our ability to attract new customers and to retain our existing customers. We believe that we are achieving the highest standards in India across in many areas of shipbuilding, such as plate preparation and cutting processes, block fabrication, hull erection, outfitting, design and engineering, sourcing, procurement, and project management. We believe that continuing to enhance our production planning and sequencing processes and inventory management will also help us to maintain our cost competitiveness and further reduce the construction period of ships.

Strengthen our market leadership by continuously New Product Development

Leveraging our experience in building New Product, we plan to expand our product offerings. We believe that we are strong contenders to develop new product by analysis of future market requirement, we will also be able to build and repair new vessel models. We are well-positioned to follow the latest domestic and international standards for our new offerings. We also plan to expand our operations to cover the entire life cycle of a broader range of vessels.

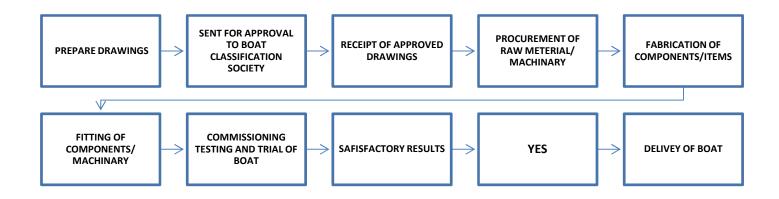
Leveraging our Market skills and Relationships

This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction. We plan to increase our customers by many tie-ups, meeting contracts in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.

Optimal Utilization of Resources

Our Company constantly endeavors to improve our technical process, and will increase manufacturing activities to optimize the utilization of resources. We have invested significant resources, and intend to further invest in our activities to develop customized systems and processes to ensure effective management control. We regularly analyze our existing policies to be carried out for our technical and manufacturing process which enables us to identify the areas of bottlenecks and correct the same. This helps us in improving efficiency and putting resources to optimal use.

OUR PROCESS: -





OUR PRODUCTS: -









PASSENGER BOAT





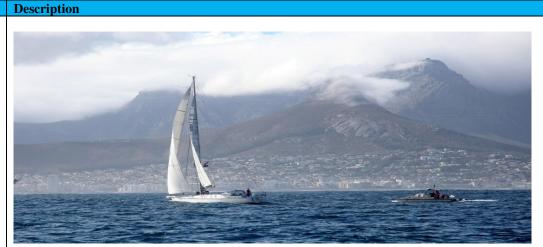


LAUNCHING APPLIANCE

GEMINI CRAFT

OUR SIGNIFICANT ACCOMPLISHMENTS: -

Particulars Sailing Yacht Built For The Indian Navy For The First Solo Circumnavigation



Aluminum Boat Fabrication Project 27 M Fast Interceptor Boats For Coast Guard



20 M Catamaran Dinner



Cruise Vessel For Mumbai Harbour 48 Passenger Capacity



10.15 M Parasailing Boat



15 M Fast Interceptor 30 Knots Conventional Propulsion





OUR LOCATIONS: -

Registered Office/ Factory/Yard D 2/11, Tivim Industrial Estate Karaswada Goa - 403526, India			
Corporate Office/Factory/Yard 505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India			
Marketing Office	F. No. 24, Fourth Floor, Block A Belmira Plazza, Mundvel, Vaddem, Vasco da Gama,		
	Goa, India		

Collaborations/ Tie – ups/ Joint Ventures:

As on date of the Draft Prospectus, our Company does not have any Collaborations/Tie-ups/Joint Ventures.

Plant & Machinery:

Since we are in business of Shipbuilding Engineering, Procurement and Constructions Business, our company own tools and Equipment's for manufacturing of Ships but we do not own major plant and machinery but we use equipment's for manufacturing such as CNC Router with dust collector, Welding Machines, Testing Machine, Buffing Machine, Electric weighing scale, Punching, Sewing, Lathe, Drill Machine, Hydraulic Mobile Crane and Mobile Crane.

Capacity Utilization:

Our Company is in Shipbuilding Engineering, Procurement and Constructions Business, installed capacity utilization is not applicable to us.

Export obligation:

Our Company does not have any export obligation as on date of this Draft Prospectus.

Utilities and Infrastructure Facilities: -

Raw Material- The raw material used in the manufacture and Service of Products procured from suppliers locally in the area from where we operate.

Power - We require power supply to manufacturing our products and to meet our requirement we have a dedicated 200 KV connection under HTI category (High Tension) for our yards and regular power supply for our registered office.

Water - Our Manufacturing process does not require Water. Water is required for only human consumption and adequate water sources are available. The requirements are fully met at the existing premise. Also our products are tested in water which is conducted in sea shore available in our yards.

Utilities - Our Office is well equipped with computer systems, internet, connectivity, other communication equipment, security and other facilities, which are required for smooth functioning of our business activity.

HUMAN RESOURCES: -

We believe that a motivated and empowered employee base is the key to our operations and business strategy. We have developed a large pool of highly skilled, skilled, semi-skilled and experienced personnel. Currently, we have 61 employees including Key Managerial Personal as on February 01, 2018 and planning to increase the number of employees which details are as below:

Category	No. of Employees
Administrative Staff	25
Skilled Workers	15
Semi-Skilled Workers	14
Unskilled Workers	7
Total	61



Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

SALES AND MARKETING: -

Our marketing team is led by our Promoter and Managing Director Mr. Ratnakar Dandekar who is responsible for the overall marketing strategies. Our success lies in the strength of our relationship with our customers who have been associated with us for a long period. Our promoters Mr. Ratnakar Dandekar, through their vast experience and good rapport with customers plays an instrumental role in quality execution and completion of orders on timely basis.

Marketing Strategy:

We intend to focus on the following 4P's marketing strategies:

- 1. Promotion of the Company and Product
- 2. Product quality
- 3. Price as per Quality
- 4. Place of Manufacturing

COMPETITION: -

We believe that the principal competitive factors include product quality, reliability, and price that are able to comprehensively address varying requirements of different customer segments and specific customer needs. We believe that our ability to compete effectively is primarily dependent on ensuring consistent product quality and timely delivery at competitive prices, thereby strengthening our brand over the years. We believe that our cost effective and integrated offerings, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in our business. Some of Competitor are as follows: -

Cochin Shipyard Limited

INSURANCE: -

We maintain a range of insurance policies to cover our assets, risks and liabilities. Substantially our insurance policies Related to our Glass Fibre Manufacturing and Man-Made Fibre Manufacturing i.e. our Building, Shed Building, Raw Material, Tools and Machinery, Stock, Fire, Earth Quake. We constantly evaluate the risks in an effort to be sufficiently covered for all known risks. We believe that the amount of insurance coverage presently maintained by us represents an appropriate level of coverage required to insure our business and operations and is in accordance with the industry standard in India. We believe that the amount of insurance coverage presently maintained by us represents an appropriate level of coverage required to insure our business and is in accordance with the industry standard in India.

PROPERTY: -

Intellectual Property Rights:

S. No.	Nature of Registration/ License	Class	Trademark/ Copyright Name and Logo	Owner	Application No. & Date	Remark
1.	Trademark	37	AQUARIUS FIBREGLAS PVT LTD	Aquarius Fibreglas Pvt. Ltd.	2455013 & January 04, 2013	Objected
2.	Copyright	Artistic Work	Aquarius Fiberglas Pvt. Ltd.	Aquarius Fiberglas Pvt. Ltd.	A- 104858/2013	Registered



The Details of Domain Name registered on the name of the Company is: -

S.	Domain Name and ID	Sponsoring Registrar	Registrant Name	Creation	Registration
No.		and IANA ID		date	Expiry date
1.	Domain Name: AQUARIUSGOA.COM Registry Domain ID: 1532472542_DOMAIN_COM- VRSN	Registrar: www.publicdomainregistry.com IANA ID: 303	Registrant Name: Mr. Ratnakar Dandekar Organization: Aquarius Shipyard Pvt. Ltd.	December 11, 2008	December 11, 2018

IMMOVABLE PROPERTY

Details of our properties are as follows: -

Properties Leased by the Company

S. No.	Details of the Property	Licensor/Lessor /Vendor	Owned/ Leased/ License	Details
1.	D 2/11, Tivim Industrial Estate Karaswada Goa-403526, India	The Goa Industrial Development Corporation and M/s Pack Master	Leased	The Sale deed of Lease is made on June 11, 2009 between The Goa Industrial Development Corporation, M/s Pack Master proprietary concern of Shubhada Subhash Jatkar and M/s Aquarius Fibreglas proprietary concern of Monica Ratnakar Dandekar for consideration of Rs. 1,12,580/-
2.	505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India	Mr. Ratnakar Dandekar and Aquarius Shipyard Private Limited	Leased	The Leave and License deed is made on April 30, 2018 between Mr. Ratnakar Dandekar and Aquarius Shipyard Private Limited through our Director Monica Ratnakar Dandekar for monthly rent of Rs. 5,00,000/-
3.	F. No. 24, Fourth Floor, Block A Belmira Plazza, Mundvel, Vaddem, Vasco da Gama, Goa, India	M/s Koshy Builders Private Limited	Owned	The Sale deed is made between M/s Koshy Builders Private Limited through its Managing Director Mr. Abeesh Koshy and Aquarius Fibreglas Private Limited through our Director Mr. Ratnakar Dandekar dated November 22, 2013 for consideration of Rs. 13,00,000/-



REGULATIONS AND POLICIES

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive, and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable. For details of such approvals, please see the section titled "Government and other Approvals" on page 182 of this Draft Prospectus.

We are subject to a number of Central and State legislations which regulate substantive and procedural aspects of the business. Additionally, the business activities of our Company require sanctions, approval, license, registration etc. from the concerned authorities, under the relevant Central and State legislations and local bye-laws. For details of Government and Other Approvals obtained by the Company in compliance with these regulations, see section titled "Government and Other Approvals" beginning on page 182 of this Draft Prospectus. The following is an overview of some of the important laws, policies and regulations which are pertinent to our business as a player in the field of our Industry.

A. STATUTORY AND COMMERCIAL LAWS

The Companies Act, 1956

The Act deals with laws relating to companies and certain other associations. It was enacted by the parliament in 1956. The Companies Act primarily regulates the formation, financing, functioning and winding up of companies. The Act prescribes regulatory mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. Regulation of the financial and management aspects constitutes the main focus of the Act. In the functioning of the corporate sector, although freedom of companies is important, protection of the investors and shareholders, on whose funds they flourish, is equally important. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

The Companies Act, 2013

The Companies Act, 2013, has been introduced to replace the existing Companies Act, 1956 in a phased manner. The Ministry of Corporate Affairs has vide its notification dated September 12, 2013 has notified 98 Sections of the Companies Act, 2013 and the same are applicable from the date of the aforesaid notification. A further 183 Sections have been notified on March 26, 2014 and have become applicable from April 1, 2014. The Companies (Amendment) Act, 2015 has inter-alia amended various Sections of the Companies Act, 2013 to take effect from May 29, 2015. Further, vide the Companies (Amendment) Act, 2015, Section 11 of the Companies Act, 2013 has been omitted and Section 76A has been inserted in the Companies Act, 2013. As on date, till date, total 427 sections are notified by Ministry of Corporate Affairs. The Ministry of Corporate Affairs, has also issued rules complementary to the Companies Act, 2013 establishing the procedure to be followed by companies in order to comply with the substantive provisions of the Companies Act, 2013.

Competition Act, 2002

The Competition Act, 2002 "prohibits anti-competitive agreements, abuse of dominant positions by enterprises and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The provisions of the Competition Act relating to combinations were notified recently on March 4, 2011 and came into effect on June 1, 2011. Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India are void under the Competition Act. A combination is defined under Section 5 of the Competition Act as an acquisition, merger or amalgamation of enterprise(s) that meets certain asset or turnover thresholds. There are also different thresholds for those categorized as Individuals and Group. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is Likely to have an appreciable adverse effect on competition in India. Effective June 1, 2011, all combinations have to be notified to the CCI within 30 days of the execution of any agreement or other document for any acquisition of assets, shares, voting rights or control of an enterprise under Section 5(a) and (b) of the Competition Act (including any binding document conveying an agreement or decision to acquire control, shares, voting rights or assets of an enterprise); or the board of directors of a company (or an equivalent authority in case of other entities) approving a proposal for a merger or amalgamation under Section 5(c) of the Competition Act. The obligation to notify a



combination to the CCI falls upon the acquirer in case of an acquisition, and on all parties to the combination jointly in case of a merger or amalgamation.

Indian Contract Act, 1872

Indian Contract Act codifies the way we enter into a contract, execute a contract, and implement provisions of a contract and effects of breach of a contract. The Act consists of limiting factors subject to which contract may be entered into, executed and breach enforced as amended from time to time. It determines the circumstances in which promise made by the parties to a contract shall be legally binding on them. Each contract creates some right and duties upon the contracting parties. Indian contract deals with the enforcement of these rights and duties upon the parties.

The Indian Contract Act also lays down provisions of indemnity, guarantee, bailment and agency. Provisions relating to sale of goods and partnership which were originally in the Act are now subject matter of separate enactments viz., the Sale of Goods Act and the Indian Partnership Act. The objective of the Contract Act is to ensure that the rights and obligations arising out of a contract are honoured and that legal remedies are made available to those who are affected.

Negotiable Instruments Act, 1881

In India, cheques are governed by the Negotiable Instruments Act, 1881, which is largely a codification of the English Law on the subject. The Act provides effective legal provision to restrain people from issuing cheques without having sufficient funds in their account or any stringent provision to punish them in the event of such cheque not being honoured by their bankers and returned unpaid. Section 138 of the Act, creates statutory offence in the matter of dishonour of cheques on the ground of insufficiency of funds in the account maintained by a person with the banker which is punishable with imprisonment for a term which may extend to two year, or with fine which may extend to twice the amount of the cheque, or with both.

The Registration Act, 1908 ("Registration Act")

The Registration Act was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed was to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

Indian Stamp Act, 1899(the "Stamp Act")

Under the Indian Stamp Act, 1899 (the "Stamp Act") stamp duty is payable on instruments evidencing a transfer or creation or extinguishment of any right, title or interest in immovable property. Stamp duty must be paid on all instruments specified under the Stamp Act at the rates specified in the schedules to the Stamp Act. The applicable rates for stamp duty on instruments chargeable with duty vary from state to state. Instruments chargeable to duty under the Stamp Act, which are not duly stamped are incapable of being admitted in court as evidence of the transaction contained therein and it also provides for impounding of instruments that are not sufficiently stamped or not stamped at all.

The Arbitration and Conciliation Act, 1996

This act was enacted by Parliament in the Forty-seventh Year of the Republic of India to consolidate and amend the law relating to domestic arbitration, international commercial arbitration and enforcement of foreign arbitral awards as also to define the law relating to conciliation and for matters connected therewith or incidental thereto. The main objectives of the Act is to comprehensively cover international and commercial arbitration and conciliation as also domestic arbitration and conciliation, to make provision for an arbitral procedure which is fair, efficient and capable of meeting the needs of the specific arbitration, to provide that the arbitral tribunal gives reasons for its arbitral award, to ensure that the arbitral tribunal remains within the limits of its jurisdiction, to minimise the supervisory role of courts in the arbitral process, to permit an arbitral tribunal to use mediation, conciliation or other procedures during the arbitral proceedings to encourage settlement of disputes, to provide that every final arbitral award is enforced in the same manner as if it were a decree of the court, to provide that a settlement agreement reached by the parties as a result of conciliation proceedings will have the same status and effect as an arbitral award on agreed terms on the substance of the dispute rendered by an arbitral tribunal and to provide that, for purposes of enforcement of foreign awards, every arbitral award made in a country to which one of the two International Conventions relating to foreign arbitral awards to which India is a party applies, will be treated as a foreign award.



Electricity Act, 2003

The Electricity Act, 2003 has been recently introduced with a view to rationalize electricity tariff, and to bring about transparent policies in the sector. The Act provides for private sector participation in generation, transmission and distribution of electricity, and provides for the corporatization of the state electricity boards. The related Electricity Regulatory Commissions Act, 1998 has been enacted with a view to confer on these statutory Commissions the responsibility of regulating this sector.

The Specific Relief Act, 1963

The Specific Relief Act, 1963 ("Specific Relief Act") is complimentary to the provisions of the Contract Act and the Transfer of Property Act, as the Act applies both to movable property and immovable property. The Specific Relief Act applies in cases where the Court can order specific performance of a contract. Specific relief can be granted only for purpose of enforcing individual civil rights and not for the mere purpose of enforcing a civil law. 'Specific performance' means Court will order the party to perform his part of agreement, instead of imposing on him any monetary liability to pay damages to other party.

B. ENVIRONMENTAL LAWS

The Environment (Protection) Act, 1986 as amended, ("Environment Protection Act"), the Water (Prevention and Control of Pollution) Act, 1974, as amended, ("Water Act") and the Air (Prevention and Control of Pollution) Act, 1981, ("Air Act") provide for the prevention, control and abatement of pollution. Pollution control boards have been constituted in all states in India to exercise the powers and perform the functions provided for under these statutes for the purpose of preventing and controlling pollution. Companies are required to obtain consents of the relevant state pollution control boards for emissions and discharge of effluents into the environment. The Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008 as amended, ("Hazardous Wastes Rules") impose an obligation on every occupier of an establishment generating hazardous waste to recycle or reprocess or reuse such wastes in a registered recycler or to dispose of such hazardous wastes in an authorized disposal facility. Every person engaged, inter alia, in the generation, processing, treatment, package, storage and destruction of hazardous waste is required to obtain an authorization from the relevant state pollution control board for collecting, recycling, reprocessing, disposing, storing and treating the hazardous waste. 80 The Environmental Impact Assessment Notification dated September 14, 2006 read with notifications dated October 11, 2007, December 1, 2009, April 4, 2011 and January 25, 2012, issued under the Environment Protection Act and the Environment (Protection) Rules, 1986, requires prior environmental clearance of the Ministry of Environment and Forests, GoI and at state level, of the state environment impact assessment authority, if any new project (specified in the notification) is proposed to be undertaken or for expansion and modernization of existing projects beyond certain specified threshold limits. The environment clearance (for commencement of the production operations) is valid for the time period prescribed in the notification.

The Public Liability Insurance Act, 1991 (the "Public Liability Act") imposes liability on the owner or controller of hazardous substances for death or injury to any person (other than a workman) or any damage to property arising out of an accident involving such hazardous substances. A list of hazardous substances covered by the legislation has been enumerated by the Government by way of a notification. The owner or handler is also required to obtain an insurance policy insuring him against liability under the legislation. The Public Liability Insurance Rules, 1991 mandate that the owner has to contribute towards the environment relief fund, a sum equal to the premium paid on the insurance policies. The amount is payable to the insurer.

Water (Prevention and Control of Pollution) Cess Act, 1977, as amended (the "Water Cess Act")

The Water Cess Act provides for levy and collection of a cess on water consumed by industries with a view to augment the resources of the Central and State Pollution Control Boards constituted under the Water Act. Under this statute, every person carrying on any industry is required to pay a cess calculated on the basis of the amount of water consumed for any of the purposes specified under the Water Cess Act at such rate not exceeding the rate specified under the Water Cess Act. A rebate of up to 25% on the cess payable is available to those persons who install any plant for the treatment of sewage or trade effluent, provided that they consume water within the quantity prescribed for that category of industries and also comply with the provision relating to restrictions on new outlets and discharges under the Water Act or any standards laid down under the EPA. For the purpose of recording the water consumption, every industry is required to affix meters as prescribed. Penalties for noncompliance with the obligation to furnish a return and evasion of cess include imprisonment of any person for a period up to six months or a fine of 1,000 or both and penalty for non-payment of cess within a specified time includes an amount not exceeding the amount of cess which is in arrears.



The Air (Prevention and Control of Pollution) Act, 1981

The Air Act has been enacted to provide for the prevention, control and abatement of air pollution. The Air Act was enacted with a view to protect the environment and surroundings from any adverse effects of the pollutants that may emanate from any factory or manufacturing operation or activity. It lays down the limits with regard to emissions and pollutants that are a direct result of any operation or activity. Periodic checks on the factories are mandated in the form of yearly approvals and consents from the corresponding Pollution Control Boards in a state. Pursuant to the provisions of the Air Act, any person, establishing or operating any industrial plant within an air pollution control area, must obtain the consent of the relevant State Pollution Control Board prior to establishing or operating such industrial plant. The State Pollution Control Board is required to grant consent within a period of four months of receipt of an application, but may impose conditions relating to pollution control equipment to be installed at the facilities. No person operating any industrial plant in any air pollution control area is permitted to discharge the emission of any air pollutant in excess of the standards laid down by the State Pollution Control Board.

Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008

These rules stipulate provisions for proper collection, reception, transport, treatment, storage and disposal of hazardous waste. Any waste, which by virtue of any of its physical, chemical, reactive, toxic, flammable, explosive or corrosive characteristics causes danger or is likely to cause danger to health or environment, whether alone or when in contact with other wastes or substances has been defined as "hazardous waste" and includes wastes generated mainly from the processes referred under Schedule-I of the said Rules. In addition, some wastes become hazardous by virtue of concentration limits as well as hazardous characteristics listed under Schedule -II of the said Rules. It also includes the wastes specified in Parts A and B of Schedule-III in respect of import or export of such wastes and other wastes possessing hazardous characteristics specified in Part C of Schedule-III. These rules do not apply to waste-water and exhaust gases as covered under the provisions of the Water (Prevention and Control of Pollution) Act, 1974 and the Air (Prevention and Control of Pollution) Act, 1981) and the rules made thereunder. Every person who is engaged in generation, processing, treatment, package, storage, transportation, use, collection, destruction, conversion, offering for sale, transfer or the like of the hazardous waste shall require to obtain an authorization by applying to the State Pollution Control Board in the prescribed form. Such authorization shall be valid for a period of five years and shall be subject to such conditions as may be laid down therein. Every person authorized under these rules shall maintain the record of hazardous wastes handled by him and prepare and submit to the Board, an annual return of the same. The occupier shall take all adequate steps while handling hazardous wastes to (i) contain contaminants and prevent accidents and limit their consequences on human beings and the environment; and (ii) provide persons working on the site with the training, equipment and the information necessary to ensure their safety.

The Hazardous and Other Wastes (Management and Transboundary Movement) Rules, 2016

The Hazardous Wastes Rules impose an obligation on every occupier of a facility generating hazardous waste for safe and environmentally sound handling of hazardous waste generated at such facility. Every person engaged in generation, processing, treatment, packaging, storage, transportation, use, collection, destruction, conversion, offering for sale and transfer of hazardous waste, must obtain an approval from the applicable State Pollution Control Board. The occupier, the importer, the transporter and the operator of disposal facility are liable for damages to the environment or third party resulting from the improper handling and disposal of hazardous waste.

C. LAWS RELATING TO THE SHIPPING SECTOR

Industrial (Development and Regulation) Act, 1951, as amended ("I(D&R) Act")

The I(D&R) Act has been liberalized under the New Industrial Policy dated July 24, 1991 and all industrial undertakings are exempt from licensing except for certain industries such as ships and other vessels drawn by power. The I(D&R) Act is administered by the Ministry of Industries and Commerce through the Department of Industrial Policy and Promotion ("**DIPP**"). The main objectives of the I(D&R) Act is to empower the Government to take necessary steps for the development of industries;

to regulate the pattern and direction of industrial development; and to control the activities, performance and results of industrial undertakings in the public interest. The DIPP is responsible for formulation and implementation of promotional and developmental measures for growth of the industrial sector.

Merchant Shipping Act, 1958, as amended ("Merchant Shipping Act")

The Merchant Shipping Act is the principal legislation that applies to ships that are registered in India or which are required to be registered under this Act. The Merchant Shipping Act also provides for the regulations governing the transfer, mortgage and sale of



ships. Pursuant to the Merchant Shipping Act, the National Shipping Board has been established for the development of Indian shipping industry. With a view to ensure safety of the vessels, the Merchant Shipping Act makes it compulsory for the installation of life saving appliance, fire appliance and radio telegraphy, radio telephone and direction finder.

Merchant Shipping (Cargo Ship Construction and Survey) Rules, 1991 ("Merchant Shipping Rules, 1991")

The Merchant Shipping Rules, 1991 classifies the ships and prescribe the specifications relating to, among other things, construction of hull including structural strength; construction and testing of watertight bulkheads, decks and inner bottoms; construction and testing of watertight decks, trunks, tunnels, duet keels and ventilators, watertight doors, ballast and bilge pumping and drainage arrangements; the type of machinery, boilers and electrical installations required; unattended machinery spaces including alarm and other safety systems; protection of cargo ships against shock, fire, flooding; additional requirements for tankers; and periodical surveys of cargo ships.

Merchant Shipping (Construction and Survey of Passenger Ships) Rules, 1981 ("Merchant Shipping Rules, 1981")

The Merchant Shipping Rules, 1981 sets forth the requirements in relation to structure of the passenger ship which includes watertight sub-division of compartments, fitting of collision bulkhead, double bottom tanks and watertight recesses and trunk ways. It also prescribes requirements in relation to fire protection, passenger accommodation, lighting and ventilation as well as the usage of space.

The Legal Metrology Act, 2009 ("LM Act")

The LM Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters connected therewith or incidental thereto. The LM Act makes it mandatory to obtain a license from the Controller of Legal Metrology by any person who manufactures, sells or repairs any weight or measure. All weights or measures in use or proposed to be used in any transaction or protection, are required to be verified and stamped at such place and during such hours as the Controller of Legal Metrology may specify on payment of prescribed fees. Further, no person shall import any weight or measure unless he is registered in such manner and on payment of such fees, as may be prescribed. Various penalties have been provided for contravention of the provisions of the LM Act. The penalty of using non-standard weight or measure may attract a fine of up to `20,000 and, a subsequent offence, may lead to penalties and imprisonment extending to three years along with fine. In case a person imports any weight or measure without being registered under the LM Act, he may be punished with fine which may extend to `25,000. The LM Act also provides for provisions relating to compounding of offences.

The Legal Metrology (Approval of Models) Rules, 2011 ("Approval of Models Rules")

The Approval of Models Rules lay down provisions regarding approvals of models of weights and measures. The Approval of Models Rules state that only recognised laboratories shall carry out tests for approval of models. Application for approval of models needs to be made to the director of legal metrology with the prescribed information. Once a model is approved, a certificate of approval is issued, pursuant to which, a license to manufacture the model may be obtained from the State Government. The procedure for issue, revocation and suspension of the certificate of approval is also laid down in the Approval of Models Rules. The Approval of Models Rules have repealed the Standards of Weights and Measures (Approval of Models) Rules, 1987.

Foreign Trade (Development and Regulation) Act, 1992 ("FTA") and the Foreign Trade Policy (2015 - 2020) ("FTP")

The FTA provides for the development and regulation of foreign trade by facilitating imports into, and facilitating exports from India. The FTP governs the export and import of goods and services in India which require an import export code ("**IEC**") number unless specifically exempted. Exports and imports are free unless specifically regulated by the FTP or the Indian trade classification based on harmonised system of coding which is used for regulating import and export operations. Under the FTA, an IEC granted by the director general of foreign trade will be required to be obtained in the event any import or export of the product is envisaged. Failure to obtain the IEC number attracts a penalty of `1,000 or five times the value of the goods on which contravention is made or attempted, whichever is more.

Shipbuilding Financial Assistance Policy (2016- 2026) ("Financial Assistance Policy")

The Government of India has approved a new Financial Assistance Policy for the Indian shipyards to provide them a level playing field vis-à-vis the foreign shipyards. Financial assistance at the rate of 20% of the "Contract Price" or the "Fair Price" as determined



by international valuers, whichever is lower, is to be granted to shippards for shipbuilding contracts signed during April 1, 2016 to March 31, 2026. The 20% financial assistance would be provided for 10 years reducing at the rate of three percent every three years.

Classification of Ships as per relevant class rules

In the case of commercial vessels, the design, construction and survey of the vessels have to satisfy the rule requirements of relevant classification societies (selected by the owner). Classification societies are authorised by flag states to issue statutory certificates on their behalf.

D. LAWS RELATING TO LABOUR AND EMPLOYMENT

As part of business of the Company it is required to comply from time to time with certain laws in relation to the employment of labour. A brief description of certain labour legislations which are applicable to the Company is set forth below:

The Factories Act, 1948

The Factories Act defines a 'factory' to be any premises including the precincts thereof, on which on any day in the previous 12 months, 10 or more workers are or were working and in which a manufacturing process is being carried on or is ordinarily carried on with the aid of power; or where at least 20 workers are or were working on any day in the preceding 12 months and on which a manufacturing process is being carried on or is ordinarily carried on without the aid of power. State governments prescribe rules with respect to the prior submission of plans, their approval for the establishment of factories and the registration and licensing of factories.

The Factories Act provides that the 'occupier' of a factory (defined as the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors) shall ensure the health, safety and welfare of all workers while they are at work in the factory, especially in respect of safety and proper maintenance of the factory such that it does not pose health risks, the safe use, handling, storage and transport of factory articles and substances, provision of adequate instruction, training and supervision to ensure workers' health and safety, cleanliness and safe working conditions. If there is a contravention of any of the provisions of the Factories Act or the rules framed thereunder, the occupier and manager of the factory may be punished with imprisonment or with a fine or with both.

Contract Labour (Regulation and Abolition) Act, 1970

The Contract Labour (Regulation and Abolition) Act, 1970 ("CLRA") is an act to regulate the employment of contract labour in certain establishments and to provide for its abolition in certain circumstances. The CLRA applies to every establishment in which 50 (fifty) or more workmen are employed or were employed on any day of the preceding 12 (twelve) months as contract labour. It also applies to every contractor who employs or who employed on any day of the preceding 12 (twelve) months, 20 (twenty) or more workmen provided that the appropriate Government may after giving not less than 2 (two) months' notice, by notification in the Official Gazette, apply the provisions of the CLRA to any establishment or contractor. Further, it contains provisions regarding Central and State Advisory Board under the CLRA, registration of establishments, and prohibition of employment of contract labour in any process, operation or other work in any establishment by the notification from the State Board, licensing of contractors and welfare and health of the contract labour. The Contract Labour (Regulation and Abolition) Central Rules, 1971 are formulated to carry out the purpose of the CLRA.

Employees State Insurance Act, 1948, as amended (the "ESIC Act")

The Employee's Compensation Act, 1923 has been enacted with the objective to provide for the payment of compensation by certain classes of employers to their workmen or the survivors for industrial accidents and occupational diseases resulting in the death or disablement of such workmen. The Act makes every employer liable to pay compensation in accordance with the Act if a personal injury /disablement /loss of life is caused to a workman (including those employed through a contractor) by an accident arising out of and in the course of his employment. In case the employer fails to pay compensation due under the Act within one month from the date it falls due, the Commissioner may direct the employer to pay the compensation amount along with interest and may also impose penalty.



The Minimum Wages Act, 1948

The State Governments may stipulate the minimum wages applicable to a particular industry. The minimum wages generally consist of a basic rate of wages, cash value of supplies of essential commodities at concession rates and a special allowance, the aggregate of which reflects the cost of living index as notified in the Official Gazette. Workers are to be paid for over time at over time rates stipulated by the appropriate State Government. Any contravention may result in imprisonment of upto six months or a fine of upto Rs. 500. Further, employees who have been paid less than the minimum wages are entitled to the payment of the shortfall amount, together with compensation, which may extend up to ten times the shortfall amount.

Employees' Compensation Act, 1923

The Employee's Compensation Act, 1923 ("ECA") has been enacted with the objective to provide for the payment of compensation by certain classes of employers to their workmen or their survivors for industrial accidents and occupational diseases resulting in the death or disablement of such workmen. The Act makes every employer liable to pay compensation in accordance with the Act if a personal injury / disablement / loss of life is caused to a workman (including those employed through a contractor) by an accident arising out of and in the course of his employment. In case the employer fails to pay compensation due under the Act within one month from the date it falls due, the Commissioner may direct the employer to pay the compensation amount along with interest and may also impose a penalty.

Payment of Wages Act, 1936

The Payment of Wages Act applies to the persons employed in the factories and to persons employed in industrial or other establishments, either directly or indirectly through a sub-contractor, where the monthly wages payable to such persons is less than Rs. 10,000/-. The Act confers on the person(s) responsible for payment of wages certain obligations with respect to the maintenance of registers and the display in such factory/establishment, of the abstracts of this Act and Rules made there under.

The Payment of Gratuity Act, 1972

The Gratuity Act establishes a scheme for the payment of gratuity to employees engaged in every factory, mine, oil field, plantation, port and railway company, every shop or establishment in which ten or more persons are employed or were employed on any day of the preceding twelve months and in such other establishments in which ten or more employees are employed or were employed on any day of the preceding twelve months, as notified by the Central Government from time to time. Penalties are prescribed for non-compliance with statutory provisions. Under the Gratuity Act, an employee who has been in continuous service for a period of five years will be eligible for gratuity upon his retirement, resignation, superannuation, death or disablement due to accident or disease. However, the entitlement to gratuity in the event of death or disablement will not be contingent upon an employee having completed five years of continuous service. The maximum amount of gratuity payable may not exceed Rs. 1 million.

Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("Act") and the schemes formulated there under ("Schemes")

This Act provides for the institution of provident funds, family pension funds and deposit linked insurance fund for the employees in the factories and other establishments. Accordingly, the following schemes are formulated for the benefit of such employees:

- i. *The Employees Provident Fund Scheme*: As per this Scheme, a provident fund is constituted and both the employees and employer contribute to the fund at the rate of 12% (or 10% in certain cases) of the basic wages, dearness allowance and retaining allowance, if any, payable to employees per month.
- ii. *The Employees Pension Scheme*: Employees' Pension Scheme is Pension Scheme for survivors, old aged and disabled persons. This Scheme derives its financial resource by partial diversion from the Provident Fund contribution, the rate being 8.33%. Thus, a part of contribution representing 8.33 per cent of the employee's pay shall be remitted by the employer to the Employees' Pension fund within 15 days of the close of every month by a separate bank draft or cheque on account of the Employees' Pension Fund contribution in such manner as may be specified in this behalf by the appropriate authority constituted under the Act. The Central Government shall also contribute at the rate of 1.16 per cent of the pay of the members of the Employees' Pension Scheme and credit the contribution to the Employees' Pension Fund.
- iii. *The Employees Deposit Linked Insurance Scheme*: As per this Scheme, the contribution by the employer shall be remitted by him together with administrative charges at such rate as the Central Government may fix from time to time under Section



6C (4) of the Act, to the Insurance Fund within 15 days of the close of every month by a separate bank draft or cheque or by remittance in cash in such manner as may be specified in this behalf by the appropriate authority constituted under the Act.

Payment of Bonus Act, 1965

The Payment of Bonus Act, 1965 ("PoB") Act provides for payment of minimum bonus to factory employees and every other establishment in which 20 or more persons are employed and requires maintenance of certain books and registers and filing of monthly returns showing computation of allocable surplus, set on and set off of allocable surplus and bonus due.

The Equal Remuneration Act, 1976 ("Equal Remuneration Act") and Equal Remuneration Rules, 1976

The Constitution of India provides for equal pay for equal work for both men and women. To give effect to this provision, the Equal Remuneration Act, 1976 was implemented. The Act provides for payment of equal wages for equal work of equal nature to male or female workers and for not making discrimination against female employees in the matters of transfers, training and promotion etc.

Child Labour (Prohibition and Regulation) Act, 1986

This statute prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Under this Act the employment of child labour in the building and construction industry is prohibited.

The Maternity Benefit Act, 1961("Maternity Act")

The Maternity Benefit Act, 1961 was enacted by Parliament in the Twelfth Year of the Republic of India to regulate the employment of women in certain establishments for certain periods before and after child-birth and to provide for maternity benefit and certain other benefits.

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act") provides for the protection of women at work place and prevention of sexual harassment at work place. The Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behaviour namely, physical contact and advances or a demand or request for sexual favours or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to Rs. 50,000/- (Rupees Fifty Thousand Only).

The Industrial Disputes Act, 1947

The Industrial Disputes Act, 1947(the "**ID**") provides the procedure for investigation and settlement of industrial disputes. When a dispute exists or is apprehended, the appropriate Government may refer the dispute to a labour court, tribunal or arbitrator, to prevent the occurrence or continuance of the dispute, or a strike or lock-out while a proceeding is pending. The labour courts and tribunals may grant appropriate relief including ordering modification of contracts of employment or reinstatement of workmen.

Inter State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979;

The Inter State Migrant Workers (Regulation of Employment and Conditions of Service) Act, 1979 was enacted by Parliament in the Thirtieth Year of the Republic of India to regulate the employment of inter-State migrant workmen and to provide for their conditions of service and for matters connected therewith. This Act makes provision for availing with the onsite services of interstate workers by the contractors / establishments to overcome only the temporary shortage of required skilled workers in a state. The purpose of this act is not to encourage interstate migration of workers against the interests of local workers as the principal employers would have to incur more cost in deploying interstate workers.



Industrial Employment (Standing Orders) Act, 1946

The Industrial Employment (Standing Orders) Act, 1946 require employers in industrial establishments formally to define conditions of employment under them and applies to every industrial establishment wherein one hundred or more workmen are employed, or were employed on any day of the preceding twelve months.

Apprentices Act, 1961

The Apprentices Act was enacted in 1961 for imparting training to apprentices i.e. a person who is undergoing apprenticeship training in pursuance of a contract of apprenticeship. Every employer shall make suitable arrangements in his workshop for imparting a course of practical training to every apprentice engaged by him in accordance with the programme approved by the apprenticeship adviser. The central apprenticeship adviser or any other person not below the rank of an assistant apprenticeship adviser shall be given all reasonable facilities for access to each apprentice with a view to test his work and to ensure that the practical training is being imparted in accordance with the approved programme.

E. TAX LAWS

The Income Tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act.

The Goods and Services Tax Act, 2017

Goods and Services Tax (GST) is considered to be the biggest tax reform in India since independence. It will help realise the goal of "One Nation-One Tax-One Market." GST is expected to benefit all the stakeholders – industry, government and consumer.

Goods and Services Tax (GST) is an indirect tax throughout India and was introduced as The Constitution (One Hundred and Twenty Second Amendment) Act 2017, following the passage of Constitution 122nd Amendment Bill. The GST is governed by GST Council and its Chairman is Union Finance Minister of India - Arun Jaitley. This Act has been made applicable with effect from 1st July 2017. With the introduction of GST all central, state level taxes and levies on all goods and services have been subsumed within an integrated tax having two components – central GST and a state GST. Thus there will be a comprehensive and continuous mechanism of tax credits. The Central government passed four sets of GST Acts in the Budget session this year. These were Central GST Act, 2017; Integrated GST Act, 2017; Union Territory GST Act, 2017 and GST (Compensation to States) Act, 2017. The Acts were approved by the Parliament after they were introduced as the part of the Money Bill. Following the passage of GST Acts, the GST council has decided 4 tax rate slabs viz., 5%, 12%, 18% and 28% on supply of various goods and services. India has adopted a dual GST model, meaning that taxation is administered by both the Union and State Governments. Transactions made within a single State will be levied with Central GST (CGST) by the Central Government and State GST (SGST) by the government of that State. For inter-state transactions and imported goods or services, an Integrated GST (IGST) is levied by the Central Government. GST is a consumption-based tax, therefore, taxes are paid to the State where the goods or services are consumed and not the State in which they were produced.

F. INTELLECTUAL PROPERTY LAWS

India has certain laws relating to intellectual property rights such as patent protection under the Patents Act, 1970, copyright protection under the Copyright Act, 1957 trademark protection under the Trade Marks Act, 1999, and design protection under the Designs Act, 2000.

The Trademarks Act, 1999

The Act provides for the process for making an application and obtaining registration of trademarks in India. The purpose of the Trademarks Act is to grant exclusive rights to marks such as a brand, label, heading and to obtain relief in case of infringement for commercial purposes as a trade description. The Trademarks Act prohibits registration of deceptively similar trademarks and provides for penalties for infringement, falsifying and falsely applying trademarks.



The Designs Act, 2000

This Act protects any visual design of objects that are not purely utilitarian. An industrial design consists of the creation of a shape, configuration or composition of pattern or colour, or combination of pattern and colour in three-dimensional form containing aesthetic value. It provides an exclusive right to apply a design to any article in any class in which the design is registered.

G. FOREIGN INVESTMENT REGULATIONS

The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development & Regulation) Act, 1992, provides for the development and regulation of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto.

Foreign Exchange Management Act, 1999 ("the FEMA"), and Rules and Regulations thereunder

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sect oral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sect oral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer of Issue of Security by a person Resident Outside India) Regulations, 2000 ("FEMA Regulations") to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India.

Other Laws

In addition to the above, our Company is also required to comply with the provisions of the Companies Act, and other applicable statutes imposed by the Centre or the State for its day-to-day operations.



HISTORY AND CERTAIN CORPORATE MATTERS

Brief History and Background

Our Company was originally incorporated on February 24, 2000 as "Aquarius Fibreglas Private Limited" vide Registration no. 24-02819 under the provisions of the Companies Act, 1956 with the Registrar of Companies, Goa, Daman & Diu. Further the name of the Company was changed from "Aquarius Fibreglas Private Limited" to Aquarius Shipyard Private Limited" vide certificate of name change dated April 15, 2015 Issued by Registrar of Companies, Goa. Further, our Company was converted into Public Limited Company and consequently name of company was changed from "Aquarius Shipyard Private Limited" to "Aquarius Shipyard Limited" vide Special resolution passed by the Shareholders at the Extra-Ordinary General Meeting held on April 09, 2018 and a fresh certificate of incorporation dated April 13, 2018 issued by the Registrar of Companies, Goa.

Our Company was originally promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar, who were the initial subscribers to the Company's Memorandum and Articles of Association in the year 2000. Presently Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar are Promoters of the Company.

As on date of this Draft Prospectus, our Company has Ten (10) shareholders.

For information on our Company's profile, activities, services, market, growth, technology, managerial competence, standing with reference to prominent competitors, major suppliers, please refer the sections entitled "Industry Overview", "Our Business", "Our Management", "Financial information of the Company" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 78, 90, 114, 133 and 167 respectively.

Address of Registered Office:

The Registered Office of the Company is situated at D 2/11, Tivim Industrial Estate, Karaswada Goa - 403526, India.

Changes in Registered Office of the Company since incorporation

The Registered Office of our Company has been shifted for the sake of better operational efficiency and administrative convenience. Except as mentioned below, there has not been any change in our Registered Office since incorporation till date of this Draft Prospectus:

From	То	Date of Change	Reason for Change
Flat No. S-5, Phase-II, Kamat	D 2/11, Tivim Industrial Estate	28/12/2009	For the better administrative
Classic, Caranzalem, Goa-403001	Karaswada Goa - 403526, India.		convenience

Our Main Object

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

- 1(a). To carry on the business as manufacturers, producers, processors, makers, inventors, convertors, importers, exporters, traders, buyers, sellers, retailers, wholesalers, suppliers, indenters, packers, movers, preservers, stockists, agents, sub-agents, merchants, distributors, consignors, jobbers, brokers, concessionaires or otherwise deal in all kinds of fiberglass, carbon, kevlar and any other composite materials used in the manufacture of boats, storage tanks, and all kinds of life saving equipments.
- 1(b). To carry on the business of ship building, shippers, ship-owners, repairers, fitters and re-fitters, fabricators, designers, manufacturers, dealers, manufacturer's representatives, importers and exporters of all kinds of marine vessels including passenger or goods ships, pleasure or sport vessels, warships, patrol vessels, cruise boats, ferries, barges, pontoons, tugs, launches, dredgers, fishing trawlers, canoes, rafts, rescue vessels, buoys, refrigerated vessels, tankers, offshore structures, fixed or submersible docks and platforms, towers and other types of inland, harbour and seagoing crafts and structures, inflatable or otherwise, and with or without steam, sail, motors or other means of propulsion, with steel, wood, cement, aluminum or reinforced plastics, fiberglass or any other construction materials.
- 1(c). To carry on the business as designers, engineers, manufacturers, assemblers, erectors, dealers, manufacturer's representatives, importers and exporters of various mechanical, structural, electrical and electronic equipments, fittings, piping and cabling,



including all kinds of propulsion systems, power generation and back up systems, accumulators and power storage batteries, radar, sonar, navigational and steering systems, meteorological systems, oceanographic and hydrological instruments, communication and signaling systems, refrigeration, ventilation, air-conditioning, water treatment, filtration and storage systems, waste treatment and disposal systems, entertainment systems, fire fighting, safety and security systems, lighting and wiring systems, computer systems with their hardware and software, lifting and handling systems like pulley, tackle, hoists, cranes, derricks, winches and capstan, other instrumentation and all types of machinery, implements and hardware required for marine, offshore, harbour, port and ancillary services.

- 1(d). To buy, sell, trade in or deal with as importers, exporters or manufacturers representatives in all kinds of resins, matt, catalyst, accelerators, rubber parts, FRP material, hardware material ropes, M.S, S.S, AL plates, rounds, nuts, bolts, marine engines, out board motors, putty powder, aerosils, chemicals, Gelcoats, pigments, paints, thinner, primers, woven rovings, wood & wooden items, compass, thermal protective aids, Life jackets, First aid boxes, S.S. items, Brass items, Plumbing material, plywood, laminates, Plastic material, Nidacore sheets, GI Sheets, Pipes, propulsion gear, Steering and remote control for out board motors, Gear Box, parts of Engines, Marine equipment, Boat accessories, parts of ship & boats, Anchor, cloth, Sails, Masts, Boat and Shipping fittings, Tools, drill machines, grinders, lathe machines, hand tools, clamping devices, spanners, brushes, rollers, tool box, welding rods brazing rods flux, Gas cylinders, gas welding set, Diesel Generating set, Cranes, Chain blocks, Shipyard Machinery, Handling equipment and Security systems.
- 1(e). To carry on the business as designs, engineers, manufacturers, erectors, operators, dealers of composite/ Steel/ Aluminium or any other material deemed fit products for Telecom, Aerospace, Submarine, Aviation, offshore dredging, excavation & drilling unmanned / Autonomous Vehicles Military & Paramilitary equipment, surface, and subsurface vehicles.
- 1(f) To carry on in India and abroad the business of event management such as organizing and managing of luxury events, government & private events, road shows, expositions, seminars, lectures, fashion shows, concerts, lavish parties, conferences, social events, summer camps for children, game shows, race events, sports events, fun events, corporate gatherings, brand launches, brand promotion and management, cultural events & celebrity management, award nights, entertainment shows, music shows, exhibitions, star nights, event management shows, fashion shows, fairs, expositions, meets, product launches, concerts, gala dinners, weddings, pandals, religious events, government, college and school festivals, theme parties, Online promotion of events, concerts, live shows, parties and sale of tickets or simply bookings & reservations.
- 1(g) To form, acquire, run, operate teams in various sports and games and to take part in domestic, national, and international events, public relations management of sports personalities and celebrities, Publication of accounts of expeditions through books, text books etc, End to end execution of sports, adventure/ expeditions/ exploration projects through land, sea and air, Production of fictional/ semi fictional accounts and/or documentaries of explorations/ expeditions, promote and market all types of branded and unbranded gears, equipments and accessories of all sports and games.
- 1(h) To produce, treat, process, prepare, alter, develop, expose, edit, exhibit, make, remake, display, print, reprint, convert, duplicate, finish, buy, sell, run, import, export cine films, TV serials, advertising films, telefilms, documentary films etc; and to act as agent, broker, distributor, proprietor, owners of copy rights, audio rights, theaters, cinema halls, dubbing rights, cinema studio and film processing labs owners and to do all other incidental acts for the attainment of the aforesaid objects of the company.

Changes in Memorandum of Association

Except as stated below there has been no change in the Memorandum of Association of our Company since its Incorporation:

Sr. No.	Particulars	Date of Meeting	Type of Meeting
1.	Altered Other Objects of the Company of the Company via deletion of Clause III (C) 36 to 61 and substitution of new Clauses 36 to 38 via Special Resolution and a fresh certificate of incorporation dated January 13, 2010 issued by Registrar of Companies, Goa, Daman & Diu.	December 28, 2009	EGM
2.	The Authorised share capital increased from Rs. 1,50,000/- (One Lac Fifty Thousand) divided into 1500 (Fifteen Hundred) Equity Shares of Rs. 100/- each to Rs. 25,00,000/- (Twenty-Five Lac) divided into 25,000 (Twenty-Five Thousand) Equity Shares of Rs. 100/- each.	December 28, 2009	EGM



	T		
3.	The Authorised Share Capital increased from Rs. 25,00,000/-(Twenty-Five Lac) divided into 25,000 (Twenty-Five Thousand) Equity Shares of Rs. 100/- each to Rs. 50,00,000/- (Fifty Lac) divided into 50,000 (Fifty Thousand) Equity Shares of Rs. 100/-	April 30, 2011	EGM
4.	Altered Object Clause of the Company via Clause III (A) 1 renumbered at Clause III (A) 1(a) and Other Objects Clause III (C) 36 to 38 renumbered as Clause III (A) 1 (b), 1(c) and 1 (d) via Special Resolution and a fresh certificate of incorporation dated April 15, 2015 issued by the Registrar of Companies, Goa	March 30, 2015.	EGM
5.	Altered Name of the company from "Aquarius Fibreglas Private Limited" to "Aquarius Shipyard Private Limited" via Special Resolution and a fresh certificate of incorporation dated April 15, 2015 issued by the Registrar of Companies, Goa.	March 30, 2015.	EGM
6.	Altered Clause III (A) 1 (a) and inserted Clause III (A) 1(e), 1(f), 1(g), 1(h) inserted via Special resolution and a fresh certificate of incorporation dated March 29, 2018 issued by the Registrar of Companies, Goa.	March 15, 2018	EGM
7.	Conversion of our Company from Private Limited to Public Limited. Consequently name of the Company has been changed from Aquarius Shipyard Private Limited to Aquarius Shipyard Limited and a fresh Certificate of incorporation dated April 13, 2018 bearing CIN Number U35116GA2000PLC002819 was issued by Registrar of Companies, Goa.	April 09, 2018	EGM
8.	Adopt New Set of Memorandum of Association containing regulation in conformity with the Companies Act, 2013 I. Altered the title of the MOA to effect the applicability of provisions of Companies Act, 2013, II. Deleted the Other Object of the Company III. Altered Clause IV with the text prescribed under Schedule I of the Companies Act, 2013.	April 09, 2018	EGM
9.	Sub-division of the Equity Shares of the Company the Authorized, Issued, Subscribed and Paid-up Share Capital of Face value of Rs. 100/- (Rupees Hundred Only) each, shall stands sub- divided into 10 (Ten) Equity Shares having face value of Rs. 10/- (Rupees Ten) each.	April 09, 2018	EGM
10.	The Authorised Share Capital of the company was increased from Rs. 50,00,000/divided into 5,00,000 Equity Share of Rs. 10/- each to Rs. 15,00,00,000/- divided into 1,50,00,000 Equity Share of Rs, 10/- each.	April 09, 2018	EGM

Adopting New Articles of Association of the Company

Our Company has adopted a new set of Articles of Association of the Company, in the Extra-Ordinary General Meeting of the Company dated April 09, 2018.

Key Events and Mile Stones

Year	Key Events / Milestone / Achievements		
2000	Incorporation of the Company in the name and style of "Aquarius Fibreglas Private Limited"		
2011	Appreciation Certificate of participation and support at INMEX India 2011.		
2015	Altered Name of the company from "Aquarius Fibreglas Private Limited" to "Aquarius Shipyard Private		
	Limited" vide fresh certificate of incorporation dated April 15, 2015.		
2017	Awarded as winner of ICERP-JEC innovation awards for outstanding innovation in the field of composites for		
	making Hull and Deck in a single shot infusion process in association with Composites Consulting Group		
	(CCG), DIAB Core Materials Pvt Ltd.		
2018	Converted into Public Limited Company vide fresh certificate of incorporation of Aquarius Shipyard Limited"		
	dated April 13, 2018.		

Other Details about our Company

For details of our Company's activities, products, growth, technology, marketing strategy, competition and our customers, please refer section titled "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 90, 167 and 73 respectively of this Draft Prospectus. For details of our management and



managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on pages 114 and 55 of this Draft Prospectus respectively.

Acquisition of Business/Undertakings & Amalgamation

Except Acquisition of Business of M/s Aquarius Fiberglas proprietorship concern of Mrs. Monica Ratnakar Dandekar, Whole Time Director of the Company in year 2009-2010, there has been no acquisition of business/undertakings, mergers, amalgamation since incorporation.

Holding Company

As on the date of this Draft Prospectus, our Company is not a subsidiary of any company.

Subsidiary of our Company

As on the date of this Draft Prospectus, our Company is not having any subsidiary company.

Capital raising (Debt / Equity)

For details in relation to our capital raising activities through equity, please refer to the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus. For details of our Company's debt facilities, please refer section "Statement of Financial Indebtedness" on page 76 of this Draft Prospectus.

Time and Cost overruns in setting up projects

There has been no time / cost overrun in setting up projects by our Company.

Injunction or restraining order

There are no injunctions/ restraining orders that have been passed against the Company.

Revaluation of Assets

Our Company has not revalued its assets since incorporation

Defaults or Rescheduling of borrowings with financial institutions/banks and Conversion of loans into Equity Shares

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of this Draft Prospectus. Furthermore, except as disclosed in chapter titled "Capital Structure" beginning on Page 55 of this Draft Prospectus, none of the Company's loans have been converted into equity in the past.

Lock-out or strikes

Our Company has, since incorporation, not been involved in any labour disputes or disturbances including strikes and lockouts. As on the date of this Draft Prospectus, our employees are not unionized.

Shareholders of our Company:

Our Company has Ten (10) shareholders as on the date of this Draft Prospectus. For further details on the shareholding pattern of our Company, please refer to the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus.

Changes in the Management

For details of change in Management, please see chapter titled "Our Management" on page 114 of this Draft Prospectus.



Changes in activities of our Company during the last five (5) years

There has been no change in the business activities of our Company during last five (5) years from the date of this Draft Prospectus which may have had a material effect on the profit/loss account of our Company except as mentioned in Material development in chapter titled "Management's discussion and analysis of financial conditions & results of operations" beginning on page 167 of this Draft Prospectus,

Shareholders Agreements

As on the date of this Draft Prospectus, there are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same.

Collaboration Agreements

As on the date of this Draft Prospectus, our Company is not a party to any collaboration agreements.

Material Agreement

Except as disclosed in this Draft Prospectus, Our Company has not entered into any material agreement, other than the agreements entered into by it in normal course of its business.

OTHER AGREEMENTS

Non-Compete Agreement

Our Company has not entered into any Non-compete Agreement as on the date of filing of this Draft Prospectus.

Joint Venture Agreement

Our Company does not have any Joint Venture as on the date of filing of this Draft Prospectus.

Strategic Partners

Except as mentioned in this Draft Prospectus, Our Company does not have any strategic partners as on the date of this Draft Prospectus.

Financial Partners

Our Company does not have any financial partners as on the date of this Draft Prospectus.

Corporate Profile of our Company

For details on the description of our Company's activities, the growth of our Company, please see "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis of Issue Price" on pages 90, 167 and 73 of this Draft Prospectus.



OUR MANAGEMENT

Board of Directors: As per the Articles of Association, our Company is required to have not less than Three (3) Directors and not more than Fifteen (15) Directors. Currently, our Company has Five (5) Directors and out of which Three (3) are Non-Executive Independent Directors.

The following table sets forth the details regarding our Board of Directors of our Company as on the date of filing of this Draft Prospectus:

Sr. No.	Name, Father's, Age, Designation, Address, Experience, Occupation,	Date of Appointment	No. of Equity Shares held & % of Share holding	Other Directorships
1100	Qualifications, Nationality & DIN		(Pre Issue)	
1.	Mr. Ratnakar Dandekar Father Name: Mr. Sharad Dandekar Age: 50 Years Designation: Chairman cum Managing Director Address: Flat No. 510, Kamat Royale Caranzalem, Tiswadi, North Goa – 403002, India Experience: 24 Years Occupation: Business Qualifications: Bachelor of Engineering Nationality: Indian DIN: 01192915	Originally appointed on the Board as First Director of the company on February 24, 2000 and further designated as Managing Director from April 06, 2009. Further Redesignated as Chairman and Managing Director w.e.f. April 23, 2018 for a period of 5 years, not liable to retire by rotation.	52,41,600 Equity Shares of ₹ 10 each; 49.92% of Pre- Issue Paid up capital	Aquastra Composites Private Limited
2.	Mrs. Monica Ratnakar Dandekar Father Name: Mr. Subhash Shaligram Age: 47 Years Designation: Whole Time Director Address: Flat No. 510, Bldg 5, Kamat Royale Caranzalem, Tiswadi, North Goa – 403002, India Experience: 23 Years Occupation: Business Qualifications: Bachelor of Education & Master in Personal Management Nationality: Indian DIN: 00833448	Originally appointed on the Board as First Director of the company on February 24, 2000 and further designated as Joint Managing Director from April 06, 2009. Further Redesignated as Whole Time Director w.e.f April 23, 2018 for a period of 5 years, liable to retire by rotation	52,50,000 Equity Shares of ₹ 10 each; 50% of Pre- Issue Paid up capital	NIL



Sr. No.	Name, Father's, Age, Designation, Address, Experience, Occupation, Qualifications, Nationality & DIN	Date of Appointment	No. of Equity Shares held & % of Share holding (Pre Issue)	Other Directorships
3.	Mr. Laxman Kashinath Sathe Father Name: Kashinath Ganesh Sathe Age: 66 Years Designation: Non-Executive Independent Director Address: B-4/501, Lunkad Colonnade, Viman Nagar, Pune, Maharashtra – 411014, India Experience: 35 years Occupation: Self Employed Qualifications: Bachelor of Commerce and Chartered Accountant Nationality: Indian DIN: 06651123	Originally appointed on the Board as Additional Director w.e.f. April 05, 2018. Further Designated as Non- Executive Independent Director w.e.f. April 23, 2018 for a period of 5 years	NIL	NIL
4.	Mr. Dilip Donde Father Name: Mr. Vijaykumar Donde Age: 50 Years Designation: Non-Executive Independent Director Address: Flat No. 118 Kamat Royale Housing Society, Caranzalem – 403002, Goa, India Experience: 28 years Occupation: Self Employed Qualifications: Bachelor of Science Nationality: Indian DIN: 08104670	Originally Appointed as Non- Executive Independent Director on Board dated April 23, 2018.	NIL	NIL
5.	Mr. Ramakant Subray Kamat		NIL	NIL



BRIEF PROFILE OF OUR DIRECTORS

1. Mr. Ratnakar Dandekar, Chairman cum Managing Director, Age: 50 Years

Mr. Ratnakar Dandekar aged 50 years, is Chairman and Managing Director and also the Promoter of our Company. He holds a degree of Bachelor of Engineering from University of Pune, Diploma in Electronics and Telecommunication from Maharashtra and also done a Certificate Course in Naval Architecture & Shipbuilding from University of City of Bath, England. He is actively engaged in Design, Manufacturing of Lifeboats, rescue boats, FRP speed crafts, davit manufacturing & repairs from 1993 onwards. He was appointed on the Board as First Director of the Company on February 24, 2000 and further designated as Managing Director of the Company on April 06, 2009. Furthermore, re-designated as Chairman cum Managing Director of the Company on April 23, 2018 for a period of 5 years not liable to retire by rotation. He is also actively engaged in managing the company since Incorporation. He has experience of around 24 years in the field of shipbuilding industry. His experience has helped the Company to grow extensively over the period of time. He is playing vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. His leadership abilities have been instrumental in leading the core team of our Company.

2. Mrs. Monica Ratnakar Dandekar, Whole-Time Director, Age: 47 Years

Mrs. Monica Ratnakar Dandekar aged 47 years, is the Whole Time Director and the Promoter of our Company. She holds a degree of Bachelor of Education and Master in Personal Management. She was appointed on the Board as First Director of the Company on February 24, 2000 and further designated as Joint Managing Director of the Company on April 06, 2009. Furthermore, redesignated as the Whole Time Director of the Company on April 23, 2018 for a period of 5 years liable to retire by rotation. She has an experience of around 23 years. She is activity involved in Administration and Office Management of our Company since incorporation.

3. Mr. Laxman Kashinath Sathe, Independent Director, Age: 66 Years

Mr. Laxman Kashinath Sathe aged 66 years, is Non-Executive Independent Director of our Company appointed as Additional Director on April 05, 2018 and Further designated as Non-Executive Independent Director on April 23, 2018. He holds a degree of Bachelor of Commerce and Chartered Accountant and having an experience of over 35 years in Accounts, Finance Management, General Management, Quality Standards, Industrial Safety & Health, administration and compliance with general industrial and commercial laws and rules.

4. Mr. Dilip Donde, Non-Executive Independent Director, Age: 50 Years

Mr. Dilip Donde aged 50 Years is Non-Executive Independent Director of our Company appointed on April 23, 2018. He holds a degree of Bachelor of Science from National Defence Academy, Pune. He is a retired Indian Navy person and Specialized as a Clearance Diver, held various Command, Staff and Instructional appointments in Navy. He has experience of around 28 years. He has Extensive sailing experience on different types of boats in different parts of the world. He was appointed as the Non-Executive Independent Director of the Company on April 23, 2018 for a period of 5 years liable to retire by rotation.

5. Mr. Ramakant Subray Kamat, Non-Executive Independent Director, Age: 62 Years

Mr. Ramakant Subray Kamat aged 62 years, is Non-Executive Independent Director of our Company. He holds a degree of Bachelor of Science and LLB and having an experience of over 41 years. He has worked with Bank of India in past. Currently he is working as a Director General in Goa Chamber of commerce and industry. He was appointed as the Non-Executive Independent Director of the Company on April 23, 2018 for a period of 5 years liable to retire by rotation.

Confirmations

- None of our Directors is or was a director of any listed company during the last five years preceding the date of this Draft
 Prospectus, whose shares have been or were suspended from being traded on the BSE or the NSE, during the term of their
 directorship in such company.
- None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange during the tenure of their directorship in such company.



- None of the above mentioned Directors are on the RBI list of willful defaulters as on the date of filling of this Draft Prospectus.
- Further, our Company, our Promoters, persons forming part of our Promoter Group, Directors and person in control of our Company has/ have not been not debarred from accessing the capital market by SEBI or any other Regulatory Authority.

Nature of any family relationship between any of our Directors:

Apart from Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar who are related to each other as spouse, none of the Directors of the Company are related to each other as per Sec 2 (77) of Companies Act, 2013.

Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our Directors were selected as Directors or members of the senior management.

Service Contracts:

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.

Details of Borrowing Powers of Directors

Our Company has passed a Special Resolution in the Extra Ordinary General Meeting of the members held on April 23, 2018 authorizing the Board of Directors of the Company under Section 180 (1) (c) of the Companies Act, 2013 to borrow from time to time all such money as they may deem necessary for the purpose of business of our Company notwithstanding that money borrowed by the Company together with the monies already borrowed by our Company may exceed the aggregate of the paid up share capital and free reserves provided that the total amount borrowed by the Board of Directors shall not exceed the sum of Rs. 100 Crore (Rupees Hundred Crore only).

Compensation of our Managing Director and Whole Time Directors

The compensation payable to our Managing Director and Whole-time Directors will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188, 196, 197, 198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

The following compensation has been approved for Managing Director and Whole Time Directors:

Particulars	Mr. Ratnakar Dandekar	Mrs. Monica Ratnakar Dandekar
Re-Appointment /Change in Designation	Resolution dated April 23, 2018	Resolution dated April 23, 2018
Designation	Chairman and Managing Director	Whole-Time Director
Term of Appointment	5 years Not liable to Retire by Rotation	5 years liable to Retire by Rotation
Remuneration	4.00 Lakh per month	3.00 Lakh per month
Remuneration paid for Year 2016-17	Rs. 48 Lacs p.a.	Rs. 36 Lacs p.a.

Bonus or Profit Sharing Plan for our Directors

We have no bonus or profit sharing plan for our Directors.



Sitting Fee

The Articles of Association of our Company provides that payment of sitting fees to Directors (other than Managing Director & Whole- time Directors) for attending a meeting of the Board or a Committee thereof shall be decided by the Board of Directors from time to time within the applicable maximum limits. Our Board of Directors has resolved in their meeting dated May 02, 2018 for payment to all Non-Executive Independent Directors for attending each such meeting of the Board or Committee thereof.

SHAREHOLDING OF OUR DIRECTORS IN OUR COMPANY

Sr. No.	Name of Director	No. of Shares held	Holding in %
1.	Mr. Ratnakar Dandekar	52,41,600	49.92
2.	Mrs. Monica Ratnakar Dandekar	52,50,000	50.00

None of the Independent Directors of the Company holds any Equity Shares of Company as on the date of this Draft Prospectus

Our Articles of Association do not require our Directors to hold any qualification Equity Shares in the Company.

INTEREST OF DIRECTORS

All the Directors may be deemed to be interested to the extent of fees payable to them for attending meetings of the Board of Directors or a Committee thereof as well as to the extent of other remuneration and reimbursement of expenses payable to them under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, please refer- "Compensation of our Managing Director a Whole time Directors" above, under chapter titled "Our Management" beginning on page 114 of this Draft Prospectus.

Our Directors may also be regarded as interested their shareholding and dividend payable thereon, if any, Our Directors are also interested to the extent of Equity Shares, if any held by them in our Company or held by their relatives. Further our Director are also interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/Members/Partners. Further our Directors are also interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/Members/Partners.

All Directors may be deemed to be interested in the contracts, agreements/arrangements entered into or to be entered into by our Company with any Company in which they hold Directorships or any partnership firm in which they are partners.

Except as stated otherwise in this Draft Prospectus, our Company has not entered into any Contract, Agreements or Arrangements during the preceding two years from the date of this Draft Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

Except as stated in this section "Our Management" or the section titled "Financial information of the Company - Related Party Transactions" beginning on page 114 and 163 respectively of this Draft Prospectus, and except to the extent of shareholding in our Company, our Directors do not have any other interest in our business.

Further except as provided hereunder, our Directors are not interested in our Company in any manner:

Sr. No.	Director	Interest	
1.	Mr. Ratnakar Dandekar & Mrs.	Our Directors have extended personal property for mortgage and personal	
	Monica Ratnakar Dandekar	guarantee for cash credit facility, letter of credit and bank guarantee from State	
		Bank of India amounting to total Rs. 3000 Lacs.	
2.	Mr. Ratnakar Dandekar	Executed Leave and License Agreement for property situated on 505,	
		SaoMathias, Naroa, Tiswadi, Goa – 403403, India	

Interest in the property of Our Company

Except as disclosed above and in the chapters titled "Our Business" and "Financial Information of the Company – Related Party Transactions" and "History and Certain Corporate Matters" on page 90, 163 and 109 respectively of this Draft Prospectus, our Directors do not have any interest in any property acquired two years prior to the date of this Draft Prospectus.

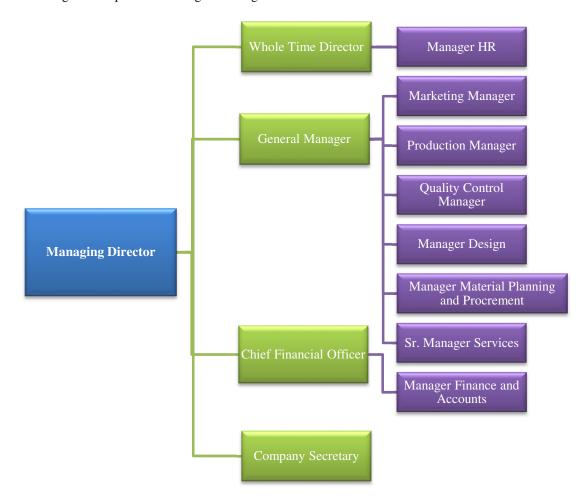


Changes In Board Of Directors In Last 3 Years

Sr. No.	Name	Date & Nature of Change	Reasons for Change
1.	Mr. Ratnakar Dandekar	Re-designated as Chairman and Managing Director vide Board Meeting dated April 18, 2018, and vide EGM dated April 23, 2018.	As per the requirement of Section 196 of the Companies Act, 2013
2.	Mrs. Monica Ratnakar Dandekar	Re-designated as Whole Time Director vide Board Meeting dated April 18, 2018, and vide EGM dated April 23, 2018.	As per the requirement of Section 196 of the Companies Act, 2013
3.	Mr. Laxman Kashinath Sathe	Appointed as Additional Director on April 05, 2018 and designated as Non-Executive Independent Director vide Board Meeting dated April 18, 2018, and vide EGM dated April 23, 2018.	To ensure better Corporate Governance
4.	Mr. Dilip Donde	Appointed as Non-Executive Independent Director vide Board Meeting dated April 18, 2018, and vide EGM dated April 23, 2018.	To ensure better Corporate Governance
5.	Mr. Ramakant Subray Kamat	Appointed as Non-Executive Independent Director vide Board Meeting dated April 18, 2018, and vide EGM dated April 23, 2018.	To ensure better Corporate Governance

MANAGEMENT ORGANISATION STRUCTURE

The following chart depicts our Management Organization Structure: -





COMPLIANCE WITH CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI (ICDR) Regulations, 2009 in respect of corporate governance will be applicable to our Company immediately upon the listing of our Company's Equity Shares on the SME Platform of BSE. The requirements pertaining to constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee and Nomination and Remuneration Committees have been complied with.

Our Board has been constituted in compliance with the Companies Act and the SEBI Listing Regulations and in accordance with the best practices in corporate governance. Our Board functions either as a full board or through various committees constituted to oversee specific operational areas. The executive management provides our Board detailed reports on its performance periodically.

Our Board of Directors consist of Five (5) directors of which three (3) are Non-Executive Independent Directors (as defined under Regulation 16(1) (b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015), Our Company has constituted the following committees:

1. Audit Committee

Our Company has constituted an Audit Committee ("Audit Committee"), vide Board Resolution dated May 02, 2018, as per the applicable provisions of the Section 177 of the Companies Act, 2013 and also to comply with Regulation 18 of SEBI Listing Regulations, 2015 applicable upon listing of the Company's Equity shares on SME platform of BSE, the constituted Audit Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Ramakant Subray Kamat	Chairman	Non-Executive Independent Director
Mr. Dilip Donde	Member	Non-Executive Independent Director
Mr. Ratnakar Dandekar	Member	Chairman & Managing Director

The Company Secretary of our Company shall act as a Secretary to the Audit Committee. The Chairman of the Audit Committee shall attend the Annual General Meeting of our Company to answer shareholder queries. The scope and function of the Audit Committee and its terms of reference shall include the following:

- **A. Tenure:** The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.
- **B.** Meetings of the Committee: The committee shall meet at least four times in a year and not more than 120 days shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two Independent members at each meeting.
- **C. Role and Powers:** The Role of Audit Committee together with its powers as Part C of Schedule II of SEBI Listing Regulation, 2015 and Companies Act, 2013 shall be as under:
- 1. Oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- 2. Recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- 3. Approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- 4. Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval;
- 5. Reviewing, with the management, the half yearly financial statements before submission to the board for approval, with particular reference to;
 - > matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
 - > changes, if any, in accounting policies and practices and reasons for the same;
 - > major accounting entries involving estimates based on the exercise of judgment by management;
 - > significant adjustments made in the financial statements arising out of audit findings;
 - > compliance with listing and other legal requirements relating to financial statements;
 - disclosure of any related party transactions;



- modified opinion(s) in the draft audit report;
- 6. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document / prospectus / notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- 7. Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- 8. Approval or any subsequent modification of transactions of the listed entity with related parties;
- 9. Scrutiny of inter-corporate loans and investments;
- 10. Valuation of undertakings or assets of the listed entity, wherever it is necessary;
- 11. Evaluation of internal financial controls and risk management systems;
- 12. Reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- 13. Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 14. Discussion with internal auditors of any significant findings and follow up there on;
- 15. The Audit Committee may call for the comments of the auditors about internal control systems, the scope of audit, including the observations of the auditors and review of financial statement before their submission to the Board and may also discuss any related issues with the internal and statutory auditors and the management of the company.
- 16. Discussing with the statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 17. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- 18. Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 19. The Audit Committee shall have authority to investigate into any matter in relation to the items specified in section 177(4) of Companies Act 2013 or referred to it by the Board.
- 20. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 21. To review the functioning of the whistle blower mechanism;
- 22. Approving the appointment of the Chief Financial Officer (i.e. the whole time finance director or any other person heading the finance function) after assessing the qualifications, experience and background, etc., of the candidate; and;
- 23. Audit committee shall oversee the vigil mechanism.
- 24. Audit Committee will facilitate KMP/auditor(s) of the Company to be heard in its meetings.
- 25. Carrying out any other function as is mentioned in the terms of reference of the audit committee or containing into SEBI Listing Regulations 2015.

Further, the Audit Committee shall mandatorily review the following:

- a) Management discussion and analysis of financial condition and results of operations;
- b) Statement of significant related party transactions (as defined by the audit committee), submitted by management;
- c) Management letters / letters of internal control weaknesses issued by the statutory auditors;
- d) Internal audit reports relating to internal control weaknesses; and
- e) The appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- f) Statement of deviations:
 - ➤ Quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1).
 - Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7).

2. Stakeholders Relationship Committee

Our Company has formed the Stakeholders Relationship Committee as per Regulation 20 of SEBI Listing Regulation, 2015 vide Resolution dated May 02, 2018. The constituted Stakeholders Relationship Committee comprises the following:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Ramakant Subray Kamat	Chairman	Non-Executive Independent Director
Mr. Dilip Donde	Member	Non-Executive Independent Director



Mr. Ratnakar Dandekar	Member	Chairman & Managing Director
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The Company Secretary of our Company shall act as a Secretary to the Stakeholders Relationship Committee. The scope and function of the Stakeholders Relationship Committee and its terms of reference shall include the following:

- **A. Tenure:** The Stakeholders Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholders Relationship Committee as approved by the Board.
- **B.** Meetings: The Stakeholders Relationship Committee shall meet at least four times a year with maximum interval of four months between two meetings and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from the shareholders of the Company. The quorum shall be two members present.
- C. Terms of Reference: Redressal of shareholders' and investors' complaints, including and in respect of:
- Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the space at back for recording transfers have been fully utilized.
- > Issue of duplicate certificates and new certificates on split/consolidation/renewal, etc.;
- Review the process and mechanism of redressal of Shareholders' /Investor's grievance and suggest measures of improving the system of redressal of Shareholders' /Investors' grievances.
- ➤ Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/dividend warrants, non-receipt of annual report and any other grievance/complaints with Company or any officer of the Company arising out in discharge of his duties.
- > Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them.
- ➤ Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of insider Trading) Regulations, 2015 as amended from time to time.
- Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting, and
- > Carrying out any other function contained in the equity listing agreements as and when amended from time to time.

3. Nomination and Remuneration Committee

Our Company has formed the Nomination and Remuneration Committee as per Regulation 19 of SEBI Listing Regulation, 2015 vide Resolution dated May 02, 2018. The Nomination and Remuneration Committee comprise the following:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Ramakant Subray Kamat	Chairman	Non-Executive Independent Director
Mr. Dilip Donde	Member	Non-Executive Independent Director
Mr. Laxman Kashinath Sathe	Member	Non-Executive Independent Director

The Company Secretary of our Company shall act as a Secretary to the Nomination and Remuneration Committee. The scope and function of the Committee and its terms of reference shall include the following:

- **A. Tenure:** The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.
- **B.** Meetings: The committee shall meet as and when the need arises for review of Managerial Remuneration. The quorum for the meeting shall be one third of the total strength of the committee or two members, whichever is higher. The Chairperson of the nomination and remuneration committee may be present at the annual general meeting, to answer the shareholders queries; however, it shall be up to the chairperson to decide who shall answer the queries.

C. Role of Terms of Reference:

> Identify persons who are qualified to become directors and may be appointed in senior management in accordance with the



- criteria laid down, recommend to the Board their appointment and removal and shall carry out evaluation of every director's performance;
- Formulate the criteria for determining the qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration for directors, KMPs and other employees;
- > Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- Devising a policy on diversity of board of directors;
- > Whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- ➤ Determine our Company's policy on specific remuneration package for the Managing Director / Executive Director including pension rights;
- > Decide the salary, allowances, perquisites, bonuses, notice period, severance fees and increment of Executive Directors;
- > Define and implement the Performance Linked Incentive Scheme (including ESOP of the Company) and evaluate the performance and determine the amount of incentive of the Executive Directors for that purpose.
- ➤ Decide the amount of Commission payable to the Whole time Directors;
- Review and suggest revision of the total remuneration package of the Executive Directors keeping in view the performance of the Company, standards prevailing in the industry, statutory guidelines etc; and
- To formulate and administer the Employee Stock Option Scheme.

4. Corporate Social Responsibility (CSR) Committee

Our Company has formed Corporate Social Responsibility (CSR) Committee pursuant to the provisions of Section 135 of the Companies Act, 2013, vide Resolution dated May 02, 2018. Corporate Social Responsibility Committee comprising the following:

Name of the Director	Status in Committee	Nature of Directorship
Mr. Ramakant Subray Kamat	Chairman	Non-Executive-Independent Director
Mr. Dilip Donde	Member	Whole Time Director
Mr. Ratnakar Dandekar	Member	Chairman & Managing Director

The Company Secretary of our Company shall act as a Secretary to the Corporate Social Responsibility Committee. The scope and function of the Committee and its terms of reference shall include the following:

The terms of reference of CSR Committee shall, inter-alia, include the following:

- a. To formulate and recommend to the Board, a CSR policy which shall indicate the activities to be undertaken by the Company as per the Companies Act, 2013;
- **b.** To review and recommend the amount of expenditure to be incurred on the activities to be undertaken by the company;
- **c.** To monitor the CSR policy of the Company from time to time;

POLICY ON DISCLOSURES AND INTERNAL PROCEDURE FOR PREVENTION OF INSIDER TRADING

The provisions of regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the SME platform of BSE. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges. Further, Board of Directors at their meeting held on May 02, 2018 have approved and adopted the policy on insider trading in view of the proposed public Issue. Mr. Sooraj Soni, Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the Board.

POLICY FOR DETERMINATION OF MATERIALITY & MATERIALITY OF RELATED PARTY TRANSACTIONS AND ON DEALING WITH RELATED PARTY TRANSACTIONS

The provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 will be applicable to our Company immediately upon the listing of Equity Shares of our Company on SME Platform of BSE. We shall comply with the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 on listing of Equity Shares on the SME platform of BSE. The Board of Directors at their meeting held on May 02, 2018 have approved and adopted the policy for determination of materiality and determination of materiality of related party transactions and on dealing with related party transactions.



Our Key Managerial Personnel

Our Company is supported by a well-laid team having good exposure to various operational aspects of our line of business. A brief about the Key Managerial Personnel of our Company is given below:

Name, Designation & Educational Qualification	Age (Year)	Date of joining as KMP	Compensation paid for the F.Y ended 2017 (in Rs Lacs)	Over all experience (in years)	Previous employment
Name: Mr. Ratnakar Dandekar Designation: Chairman cum Managing Director Qualification: Bachelor of Engineering	50	Chairman and Managing Director w.e.f April 23, 2018	48.00	24	-1
Name: Mrs. Monica Ratnakar Dandekar Designation: Whole Time Director Qualification: Bachelor of Education	47	Whole Time Director w.e.f April 23, 2018	36.00	23	
Name: Mr. Sooraj Soni Designation: Company Secretary & Compliance Officer Qualification: Company Secretary	28	Appointed on May 02, 2018		4	RKB Agro
Name: Mr. Sunil Shashikant Chari Designation: Chief Financial Officer Qualification: Bachelor of Commerce	46	Appointed on April 18, 2018	05.12	27	

BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL

1. Mr. Ratnakar Dandekar, Chairman cum Managing Director, Age: 50 Years

Mr. Ratnakar Dandekar aged 50 years, is Chairman and Managing Director and also the Promoter of our Company. He holds a degree of Bachelor of Bachelor of Engineering from University of Pune, Diploma in Electronics and Telecommunication from Maharashtra and also done a Certificate Course in Naval Architecture & Shipbuilding from University of City of Bath, England. He is actively engaged in Design, Manufacturing of Lifeboats, rescue boats, FRP speed crafts, davit manufacturing & repairs from 1993 onwards. He was appointed on the Board as First Director of the Company on February 24, 2000 and further designated as Managing Director of the Company on April 06, 2009. Furthermore, re-designated as Chairman cum Managing Director of the Company on April 23, 2018 for a period of 5 years not liable to retire by rotation. He is also actively engaged in managing the company since Incorporation. He has experience of approx. 24 years in the field of shipbuilding industry. His experience has helped the Company to grow extensively over the period of time. He is playing vital role in formulating business strategies and effective implementation of the same. He is responsible for the expansion and overall management of the business of our Company. His leadership abilities have been instrumental in leading the core team of our Company.

2. Mrs. Monica Ratnakar Dandekar, Whole-Time Director, Age: 47 Years

Mrs. Monica Ratnakar Dandekar aged 47 years, is the Whole Time Director and the Promoter of our Company. She holds a degree of Bachelor of Education and Master in Personal Management. She was appointed on the Board as First Director of the Company on February 24, 2000 and further designated as Joint Managing Director of the Company on April 06, 2009. Furthermore, redesignated as the Whole Time Director of the Company on April 23, 2018 for a period of 5 years liable to retire by rotation. She has an experience of approx. 23 years. She is activity involved in Administration and Office Management of our Company since incorporation.

3. Mr. Sooraj Soni, Company Secretary & Compliance Officer, Age: 28 Years

Mr. Sooraj Soni is Company Secretary and Compliance officer of our Company. He holds a Company Secretary degree from Institute of Company Secretaries of India. In the past he was in the employment with RKB Agro he is having overall experience of Four year in the field of Secretarial work. He looks after the secretarial matters of our Company. He joined our Company on May 02, 2018



4. Mr. Sunil Shashikant Chari, Chief Financial Officer, Age: 46 Years

Mr. Sunil Shashikant Chari, is the Chief Financial Officer of our company. He holds bachelor of bachelor of Commerce from Goa University. He is having over 27 years rich and vast experience in the field of Accountancy. Continuously, he is serving his services to our company since from year 2002. He is appointed as Chief financial officer of the company on dated April 18, 2018. He looks after the financial matters of our Company.

RELATIONSHIP BETWEEN KEY MANAGERIAL PERSONNEL

Apart from Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar who are related to each other as spouse none of Key Managerial persons stated above are related to each other.

We confirm that:

- a. All the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar, are also part of the Board of Directors.
- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the year ended December 31, 2017.
- e. Except for the terms set forth in the appointment Letters the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.
- f. Our Company does not have any bonus/profit sharing plan for any of the Key Managerial Personnel.
- g. None of the Key Managerial Personnel in our Company hold any shares of our Company as on the date of filing of this Draft Prospectus except as under:

Sr. No.	Name of Director	No. of Shares held	Holding in %
1.	Mr. Ratnakar Dandekar	52,41,600	49.92
2.	Mrs. Monica Ratnakar Dandekar	52,50,000	50.00
3.	Mr. Sunil Shashikant Chari	1,050	0.01

- h. Presently, we do not have ESOP/ESPS scheme for our employees.
- i. The turnover of KMPs is not high, compared to the Industry to which our Company belongs.

Payment of Benefits to Officers of our Company (non-salary related)

Except for any statutory payments made by our Company upon termination of services of its officer or employees, our Company has not paid any sum, any non-salary amount or benefit to any of its officers or to its employees including amounts towards super annuations, ex-gratia/rewards.

Changes in the Key Managerial Personnel in last three years:

There have been no changes in the Key Managerial Personnel of our Company during the last three years except as stated below:

Sr. No.	Name	Designation	Date of Appointment/ Cessation/Promotion/ Transfer	Reasons
1.	Mr. Ratnakar Dandekar	Chairman and Managing Director	April 23, 2018	Change in Designation
2.	Mrs. Monica Ratnakar Dandekar	Whole Time Director	April 23, 2018	Change in Designation
3.	Mr. Sunil Shashikant Chari Chief Financial Offic		April 18, 2018	Appointment
4.	Mr. Sooraj Soni	Company Secretary	May 02, 2018	Appointment

INTEREST OF KEY MANAGERIAL PERSONNEL IN OUR COMPANY

Apart from shares held in the Company, and to the extent of remuneration allowed and reimbursement of expenses incurred by them



for or on behalf of the Company and to the extent of loans and advances made to or borrowed from the Company, none of our Key managerial personal are interested in our Company, other than as mentioned below:

Sr. No.	Director	Interest	
1.	Mr. Ratnakar Dandekar & Mrs.	Our Key Managerial Personnel have extended personal property for mortgage	
	Monica Ratnakar Dandekar	and personal guarantee for cash credit facility, letter of credit and bank	
		guarantee from State Bank of India amounting to total Rs. 3000 Lacs.	
2.	Mr. Ratnakar Dandekar	Executed Leave and License Agreement for property situated on 505,	
		SaoMathias, Naroa, Tiswadi, Goa – 403403, India	

Except as provided in this Draft Prospectus, we have not entered into any contract, agreement or arrangement during the preceding 2 (two) years from the date of this Draft Prospectus in which the Key Managerial Personnel are interested directly or indirectly and no payments have been made to them in respect of these contracts, agreements or arrangements or are proposed to be made to them.

For the details unsecured loan taken from or given to our Directors/KMPs and for details of transaction entered by them in the past please refer to "Annexure 34 - Restated Standalone Statement of Related Party Transaction" on page 163 and Personal Guarantee towards Financial facilities of our Company please refer to "Statement of Financial Indebtedness" on page 165 of this Draft Prospectus.

OTHER BENEFITS TO OUR KEY MANAGERIAL PERSONNEL

Except as stated in this Draft Prospectus, there are no other benefits payable to our Key Managerial Personnel.

EMPLOYEES

The details about our employees appear under the Paragraph titled —Human Resource in Chapter Titled —Our Business beginning on page 90 of this Draft Prospectus.



OUR PROMOTERS & PROMOTER GROUP

Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar are the Promoters of our Company.

As on the date of this Draft Prospectus, Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar are holding 1,04,91,600 Equity Shares which in aggregate, constitutes 99.92% of the issued and paid-up Equity Share capital of our Company. Our Promoter and Promoter Group will continue to hold the majority of our post- Issue paid-up equity share capital of our Company.

Details of our Promoters: -



Mr. Ratnakar Dandekar, Chairman and Managing Director		
Qualification	Bachelor of Engineering	
Age	50 Years	
Address	Flat No. 510, Kamat Royale Caranzalem,	
	Tiswadi, North Goa – 403002, India	
Experience	24 years	
Occupation	Business	
Permanent Account Number	ACAPD1648P	
Passport Number	Z1986550	
Name of Bank & Bank Account	HDFC Bank Ltd. A/c No 50100011018789	
Details		
Driving License Number	GA0720080038592	
Aadhar Card Number	991483159918	
No. of Equity Shares held in ASL	52,41,600 Equity Shares of ₹ 10 each;	
[% of Shareholding (Pre Issue)]	49.92% of Pre- Issue Paid up capital	
DIN	01192915	
Other Interests	Directorships in other Companies:	
	1. Aquastra Composites Private Limited	
	Partnership Firms: - NIL	
	Proprietorship Firms: - M/s M. R.	
	Engineering	
	HUF: - NIL	
	Trust:- NIL	
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	Trust:- NIL	
Mrs. Monica Ratnakar Dandekar, V	Vhole Time Director	
Qualification	Bachelor of Education & Master in Personal	
	Management	
Age	47 Years	
Address	Flat No. 510, Bldg 5, Kamat Royale	
	Caranzalem, Tiswadi, North Goa – 403002,	
	India	
Experience	23 Years	
Occupation	Business	
Permanent Account Number	ACAPD1651N	
Passport Number	M7992472	
Name of Bank & Bank Account	HDFC Bank & A/c No. 00591050109710	
Details		
Driving License Number	GA0720070052506	
Aadhar Card Number	613545017628	
No. of Equity Shares held in ASL	52,50,000 Equity Shares of ₹ 10 each; 50%	
[% of Shareholding (Pre Issue)]	of Pre- Issue Paid up capital	
DIN	00833448	
Other Interests	Directorships in other Companies: NIL	
	Partnership Firms:- NIL	
	HUF:- NIL	
	Trust:- NIL	



Declaration

We confirm that the Permanent Account Number, Bank Account Number and Passport Number of the Promoter which are available have been submitted to BSE at the time of filing of Prospectus with them.

Present Promoters of Our Company and original subscribers to the MOA of Our Company are Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar. For details of the shareholding acquired by the current promoters of our Company refer the capital buildup of our Promoter under chapter "Capital Structure" beginning on page 55 of this Draft Prospectus.

Undertaking/ Confirmations

None of our Promoter or Promoter Group or Group Companies or person in control of our Company has been:

- prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or
- refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoter, person in control of our Company are or have ever been a promoter, director or person in control of any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoter, the promoter group members nor our Group Company have been declared as a willful defaulter by the RBI or any other government authority nor there are any violations of securities laws committed by them in the past and no proceedings for violation of securities laws are pending against them.

Common Pursuits/ Conflict of Interest

None of our Group Company is engaged in similar line of business as our Company as on date of this Draft Prospectus. For further details of our Group Companies refer to Section titled "Our Group Companies" on page 131 of this Draft Prospectus. Further one of firm is engaged in similar line of Business: -

M. R. Engineering (Proprietary Firm)

We shall adopt the necessary procedures and practices as permitted by law to address any conflicting situations, as and when they may arise.

Interest in promotion of Our Company

The Promoters is interested to the extent of their shareholding in the Company, and any dividend and distributions which may be made by the Company in future. The related party transactions are disclosed in "Financial Information of our Company" and "Our Management – Interest of Directors" and "Our Management – Interest of Key Managerial Personnel" on pages 133 & 114 of this Draft Prospectus, respectively.

Interest in the property of Our Company

Except as mentioned in this Draft Prospectus, our Promoters do not have any other interest in any property acquired by our Company in a period of two years before filing of this Draft Prospectus or proposed to be acquired by us till date of filing the Prospectus with RoC.

Other Interest of Promoter

Our Promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar are interested to the extent of their shareholding and shareholding of their relatives in our Company. Our Promoters Mr. Ratnakar Dandekar who is also the Chairman and Managing Director and Mrs. Monica Ratnakar Dandekar who is Whole Time Director of our Company may be deemed to be interested to the extent of their remuneration, as per the terms of their appointment and reimbursement of expenses payable to them. Our Promoters may also be deemed interested to the extent of any unsecured loan given/taken by them to/from our Company.



Further except as provided hereunder, our promoters are not interested in our Company in any manner:

Sr. No.	Director	Interest
1.	Mr. Ratnakar Dandekar & Mrs. Monica	Our Promoters have extended personal property for mortgage and
	Ratnakar Dandekar	personal guarantee for cash credit facility, letter of credit and bank guarantee from State Bank of India amounting to total Rs. 3000 Lacs.
2.	Mr. Ratnakar Dandekar	Executed Leave and License Agreement for property situated on 505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India

For transaction in respect of loans and other monetary transaction entered in past please refer Annexure 34 on "Restated Statement of Related Party Transactions" on page 163 forming part of "Financial Information of the Company" of this Draft Prospectus.

Except as stated otherwise in this Draft Prospectus, our Company has not entered into any contract, agreements or arrangements during the preceding two years from the date of this Draft Prospectus or proposes to enter into any such contract in which our Promoter are directly or indirectly interested and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them.

Experience of Promoters in the line of business

Our Promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar are having experience of around 24 Years and 23 Years respectively. The company shall also endeavor to ensure that relevant professional help is sought as and when required in the future.

Related Party Transactions

For the transactions with our Promoter Group entities please refer to section titled "Annexure – 34 Restated Statement of Related Party Transactions" on page 163 of this Draft Prospectus.

Except as stated in "Annexure 34 - Restated Standalone Statement of Related Party Transactions" beginning on page 163 of this Draft Prospectus, and as stated therein, our Promoters or any of the Promoter Group Entities do not have any other interest in our business.

Payment or Benefit to Promoter of Our Company

For details of payments or benefits paid to our Promoter, please refer to the chapter titled "Our Management" beginning on page 114 of this Draft Prospectus. Also refer Annexure 34 on "Restated Standalone Statement of Related Party Transactions" on page 163 forming part of "Financial Information of the Company" of this Draft Prospectus.

Companies / Firms from which the Promoter have disassociated themselves in the last (3) three years

Except below our Promoters have not disassociated themselves from any of the Companies, Firms or other entities during the last three years preceding the date of this Draft Prospectus: -

S.No.	Name of Promoters	Description
1.	Mr. Ratnakar Dandekar	Disassociation from Aqua Dredging And Infrastructure Private Limited due
		to striking off from the Registrar of Companies

Other ventures of our Promoter

Save and except as disclosed in this section titled "Our Promoter and Promoter Group" and "Our Group Company" beginning on page 127 & 131 respectively of this Draft Prospectus, there are no ventures promoted by our Promoter in which they have any business interests/ other interests as on date of this Draft Prospectus.

Litigation details pertaining to our Promoter

For details on litigations and disputes pending against the Promoter and defaults made by the Promoter please refer to the section titled "Outstanding Litigations and Material Developments" beginning on page 179 of this Draft Prospectus.



OUR PROMOTER GROUP

In addition to the Promoter named above, the following natural persons are part of our Promoter Group:

1. Natural Persons who are part of the Promoter Group

As per Regulation 2(zb) of the SEBI (ICDR) Regulations, 2009, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoter), other than the Promoters, are as follows:

Relationship	Mr. Ratnakar Dandekar	Mrs. Monica Ratnakar Dandekar
Father	Mr. Sharad Dandekar	Mr. Subhashchandra Shaligram
Mother	Mrs. Sudha Dandekar	Mrs. Bhavna Shaligram
Spouse	Mrs. Monica Ratnakar Dandekar	Mr. Ratnakar Dandekar
Brother		
Sister	Mrs. Medha Monterio and Mrs. Uma Udar	Ms. Shilpa S Shaligram and Mrs. Renuka Shaligram Mehta
Son Mr. Prathamesh Dandekar		Mr. Prathamesh Dandekar
Daughter		
Spouse's Father	Mr. Subhashchandra Shaligram	Mr. Sharad Dandekar
Spouse's Mother	Mrs. Bhavna Shaligram	Mrs. Sudha Dandekar
Spouse's Brother		
Spouse's Sister	Ms. Shilpa S Shaligram and Mrs. Renuka Shaligram Mehta	Mrs. Medha Monterio and Mrs. Uma Udar

^{*} In addition to above, Mr. Aman Mehta is also consider under Promoter Group Member.

2. Corporate Entities or Firms forming part of the Promoter Group

As per Regulation 2(zb) of the SEBI (ICDR) Regulations, 2009, the following entities would form part of our Promoter Group:

Nature of Relationship	Entity
Any Body corporate in which ten percent or more of the equity share capital	Aquastra Composites Private Limited
is held by the Promoter or an immediate relative of the Promoter or a firm or	
HUF in which the promoter or any one or more of his immediate relative is a	
member.	
Any Body corporate in which a body corporate as provided above holds ten	Nil
percent or more of the equity share capital	INII
Any HUF or firm in which the aggregate shareholding of the promoter and	M/s. M.R. Engineering
his immediate relatives is equal to or more than ten percent of the total	



OUR GROUP COMPANY

As per the SEBI ICDR Regulations, 2009 for the purpose of identification of Group Companies, our Company has considered companies covered under the Accounting Standard 18 (including Associate Companies) as per Restated Financial Statements. Further, pursuant to a resolution of our Board dated May 02, 2018 for the purpose of disclosure in relation to Group Companies in connection with the Issue, a company shall be considered material and disclosed as a Group Company if Such company forms part of the Promoter Group of our Company in terms of Regulation 2(1)(z)(b) of the SEBI Regulations and Companies who entered into one or more transactions with such company in preceding fiscal or audit period as the case may be exceeding 10% of total revenue of the company as per Restated Financial Statements.

No companies was covered under the material policy adopted by our Board, hence no Group Companies is disclosed as a Group Company of our Company.



DIVIDEND POLICY

Under the Companies Act, our Company can pay dividends upon a recommendation by our Board of Directors and approval by the shareholders at the general meeting of our Company. The Articles of Association of our Company give our shareholders, the right to decrease, and not to increase, the amount of dividend recommended by the Board of Directors.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have any formal dividend policy for declaration of dividend in respect of the Equity Shares. The declaration and payment of dividend will be recommended by our Board of Directors and approved by the shareholders of our Company at their discretion and may depend on a number of factors, including the results of operations, earnings, Company's future expansion plans, capital requirements and surplus, general financial condition, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares in the past five financial years. Our Company's corporate actions pertaining to payment of dividends in the past are not to be taken as being indicative of the payment of dividends by our Company in the future.



SECTION V - FINANCIAL INFORMATION OF THE COMPANY

RESTATED FINANCIAL STATEMENTS

Independent Auditors' Report

(As required by Section 26 of Companies Act, 2013 read with Rule 4 of Companies (Prospectus and Allotment of Securities) Rules, 2014)

To,

The Board of Directors, Aquarius Shipyard Limited D 2/11, TIVIM Industrial Estate, Karaswada Goa–403526, India.

Dear Sirs,

- 1. We have examined the attached Restated Financial Information of M/s. Aquarius Shipyard Limited (hereinafter referred as "the Company"), which comprise of the Restated Summary Statement of Assets and Liabilities as at31st December 2017,31st March 2017, 31 March, 2016, 31st March 2015, 31st March 2014 and 31st March 2013. The Restated Summary Statements of Profits and Loss and the Restated Summary Statement of Cash Flows for the period ended on 31st December 2017,31st March 2017,31 March, 2016, 31st March 2015, 31st March 2014 and 31st March 2013 and the Summary of Significant Accounting Policies as approved by the Board of Directors of the Company prepared in terms of the requirements of:
 - a) Section 26 of Part I of Chapter III of the Companies Act, 2013 ("the Act"), read with the applicable provisions within Rules 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014 ("the Rules");
 - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("the Regulation") ("SEBI ICDR Regulations") as amended from time to time in pursuance of provisions of Securities and Exchange Board of India Act, 1992 ("ICDR Regulations").

The preparation of the Restated Financial Information is the responsibility of the Management of the Company for the purpose set out in below. The Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Standalone Financial Information. The Management is also responsible for identifying and ensuring that the Company complies with the Rules and ICDR Regulations.

- 2. We have examined such Restated Financial Information taking into consideration:
 - (a) The terms of reference to our engagements with the Company requesting us to examine financial statements referred to above and proposed to be included in the Draft Prospectus/ Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of BSE ("IPO" or "SME IPO"); and
 - (b) The Guidance Note on Reports in Company Prospectuses (Revised 2016) issued by ICAI ("The Guidance Note").
- 3. Audit for the financial period ended on December 31, 2017 and for the financial years ended on March 31, 2017, March 31, 2016, was conducted by M/s S.P. Bhandare, Chartered Accountants and for March 31, 2015, March 31, 2014, March 31, 2013 was conducted by M/s Thomas S Keeranchira, Chartered Accountants accordingly reliance has been placed on the financial information examined by them for the said years/period. The financial report included for these years/period is based solely on the report submitted by them.
- 4. The Statutory Audit of the Company are for the financial period ended on 31st December 2017&financial year ended on 31st March 2017, 31st March 2016, 31st March 2015, 31st March 2014 and 31st March 2013 which have been conducted by respective statutory auditors of the company and accordingly, reliance has been placed on the financial information examined by them. We have examined the books of account underlying those financial statements and other records of the Company, to the extent considered necessary by us, for the presentation of the Restated Summary Statements under the requirements of Schedule III of the Act.



- 5. Based on our examination, we report that:
 - a) The "Restated Statement of Assets and Liabilities" as set out in Annexure I to this report, of the Company for the financial period ended on 31st December 2017&financial year ended on 31st March 2017, 31st March 2016, 31st March 2013, have been arrived at after making such adjustments and regroupings to the individual Financial Statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Summary Statements as set out in Annexure 2 to this Report.
 - b) The "Restated Statement of Profit and Loss" as set out in Annexure II to this report, of the Company for the financial period ended on 31st December 2017&financial year ended on 31st March 2017, 31st March 2016, 31st March 2015, 31st March 2014 and 31st March 2013, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Summary Statements as set out in Annexure 2 to this Report.
 - c) The "Restated Statement of Cash Flow" as set out in Annexure III to this report, of the Company for the financial period ended on 31st December 2017&financial year ended on 31st March 2017, 31st March 2016, 31st March 2015, 31st March 2014 and 31st March 2013, have been arrived at after making such adjustments and regroupings to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to Restated Summary Statements as set out in Annexure 2 to this Report.

Based on the above and also as per the reliance placed by us on the audited financial statements of the company and Auditors Report thereon which have been prepared by Statutory Auditor of the Company for the financial period ended on 31st December 2017&financial year ended on 31st March 2017, 31st March 2016, 31st March 2015, 31st March 2014 and 31st March 2013, we are of the opinion that "**Restated Financial Statements**" or "**Restated Summary Statements**" have been made after incorporating:

- (i) Adjustments for any material amounts in the respective financial years have been made to which they relate; and
- (ii) There are no Extra-ordinary items except as shown in the Restated Profit & Loss Statement of that need to be disclosed separately in the Restated Summary Statements.
- (iii) Adjustments on account of the statutory audit qualifications, if any, have been adjusted and regrouped to the individual financial statements of the Company, as in our opinion were appropriate and more fully described in Significant Accounting Policies and Notes to the Restated Summary Statements as set out in **Annexure 2** to this Report.
- (iv) Adjustments in Financial Statements have been made in accordance with the correct accounting policies.
- (v) The Company has not paid dividend on its equity shares during the reporting period.
- 6. In terms of Schedule VIII of the SEBI (ICDR) Regulations, 2009 and other provisions relating to accounts, We, Mistry and Shah, Chartered Accountants, have been subjected to the peer review process of the Institute of Chartered Accountants of India (ICAI) and hold a valid Certificate No. 007138 dated February 06, 2014 issued by the "Peer Review Board" of the ICAI.

7. Other Financial Information:

b)

a) We have also examined the following financial information as set out in annexure prepared by the Management and as approved by the Board of Directors of the Company for the financial period ended on 31st December 2017 & financial year ended on 31st March 2017, 31st March 2016, 31st March 2015, 31st March 2014 and 31st March 2013.

Corporate Information	Annexure 1
Significant Accounting Policies and Notes to Accounts	Annexure 2
Restated Statement of Share Capital, Reserves And Surplus	Annexure 3&4
Restated Statement of Long Term And Short Term Borrowings	Annexure 5&9
Restated Statement of Deferred Tax (Assets) / Liabilities	Annexure 6

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Restated Statement of Other Long Term Liabilities	Annexure 7
Restated Statement of Long Term Provisions	Annexure 8
Restated Statement of Trade Payables	Annexure 10
Restated Statement of Other Current Liabilities And Short Term Provisions	Annexure 11&12
Restated Statement of Fixed Assets	Annexure 13
Restated Statement of Long-Term Loans And Advances	Annexure 14
Restated Statement of Inventory	Annexure 15
Restated Statement of Trade Receivables	Annexure 16
Restated Statement of Cash & Cash Equivalents	Annexure 17
Restated Statement of Short-Term Loans And Advances	Annexure 18
Restated Statement of Other Current Assets	Annexure 19
Restated Statement of Revenue from Operations	Annexure 20
Restated Statement of Other Income	Annexure 21
Restated Statement of Cost of Raw Material Consumed	Annexure 22
Restated Statement of Changes in Inventory	Annexure 23
Restated Statement of Employee Benefit Expenses	Annexure 24
Restated Statement of Finance Cost	Annexure 25
Restated Statement of Depreciation & Amortisation	Annexure 26
Restated Statement of Other Expenses	Annexure 27
Reconciliation Statement of Audited Profit & Restated Profit & Material	Annexure 28
Adjustment to the Restated Financial Statements	
Restated Statement of Tax shelter	Annexure 29
Restated Statement Of Dividend	Annexure 30
Restated Statement of Capitalization	Annexure 31
Restated Statement of Contingent Liabilities	Annexure 32
Restated Statement of Accounting Ratios	Annexure 33
Restated statement of related party transaction	Annexure 34

- c) The Restated Financial Information contain all the disclosures required by the SEBI ICDR regulations and partial disclosures as required by Accounting Standards notified under the Companies Act, 1956 of India read with the General Circular 15/ 2013 dated September 13, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013.
- d) We have carried out re-audit of the stub period ended December 31, 2017 and for the financial year ended on March 31, 2017. We have not audited any financial statements of the Company as of any date or for any period subsequent to December 31st, 2017. Accordingly, we do not express any opinion on the financial position, results or cash flows of the Company as of any date or for any period subsequent to December 31st, 2017
- e) The preparation and presentation of the Financial Statements referred to above are based on the Audited financial statements of the Company in accordance with the provisions of the Act and the Financial Information referred to above is the responsibility of the management of the Company.
- f) In our opinion, the above financial information contained in Annexure 1 to Annexure 34 of this report read along with the Restated Statement of Significant Accounting Polices and related Notes as set out in Annexure 2 are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with Section 26 of the Act, read with the applicable provisions within Rule 4 to 6 of Companies (Prospectus and Allotment of Securities) Rules, 2014, as amended, the SEBI Regulations, The Revised Guidance Note on Reports in Company Prospectuses and Guidance Note on Audit Reports/Certificates on Financial Information in Offer Documents issued by the Institute of Chartered Accountants of India ("ICAI") to the extent applicable, as amended from time to time, and in terms of our engagement as agreed with you. We did not perform audit tests for the purpose of expressing an opinion on individual balances of account or summaries of selected transactions, and accordingly, we express no such opinion thereon.
- g) Consequently the financial information has been prepared after making such regroupings and retrospective adjustments as were, in our opinion, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.



- h) The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit report, nor should this constructed as a new opinion on any of the financial statements referred to herein.
- i) We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- j) Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the IPO-SME for Proposed Issue of Equity Shares of the Company and our report should not be used, referred to or distributed for any other purpose without our prior consent in writing.

For, Mistry and Shah Chartered Accountants F.R.N: - 122702W

Malav Shah Partner M.No.117101

Date: May 23,2018 Place: Ahmedabad



RESTATED STATEMENT OF ASSETS AND LIABILITIES

(Rs. In Lakhs)

Sr. No.	Particulars	No tes	As at December 31, 2017	As at March 31,					
			,	2017	2016	2015	2014	2013	
4.	EQUITY AND LIABILITIES								
1)	Shareholders' Funds	_			7 0.00	7 0.00	70.00	# 0.00	
	Share Capital	3	50.00	50.00	50.00	50.00	50.00	50.00	
	Reserves & Surplus	4	1,590.71	1,223.30	966.58	688.37	459.28	298.20	
	Money received against share warrants		-	-	-	-	-	-	
2)	Share application money pending allotment		-	-	-	-	-	-	
3)	Non-Current Liabilities								
	Long-Term Borrowings	5	37.23	53.71	86.32	76.14	51.88	63.56	
	Deferred Tax Liabilities (Net)	6	-	-	-	-	4.93	5.18	
	Other Long-Term Liabilities	7	76.48	76.48	76.48	76.48	76.48	76.48	
	Long-Term Provisions	8	55.70	_	-	-	-	-	
4)	Current Liabilities								
	Short Term Borrowings	9	833.48	731.71	439.93	306.39	154.41	91.49	
	Trade Payables:	10							
	- Total outstanding dues of creditors		428.52	495.08	366.98	230.09	154.58	66.37	
	Other Current Liabilities	11	187.02	200.83	222.39	314.14	236.45	206.32	
	Short Term Provisions	12	49.95	21.33	24.08	0.09	23.35	11.29	
	Total		3,309.10	2,852.44	2,232.76	1,741.70	1,211.37	868.89	
	ASSETS			Í			Í		
5)	Non-Current Assets								
	Property, Plant and Equipments								
	- Tangible Assets		168.13	156.13	184.24	136.84	117.56	105.31	
	- Intangible Assets		-	-	-	-	-	-	
	- Capital Work In Progress	13	_	3.68	7.34	_	_	_	
	- Intangible Assets under Development		-	-	-	-	-	-	
	Non-Current Investments								
	Deferred Tax Assets (Net)	6	27.65	10.77	5.58	2.31	_	_	
	Long-Term Loans and Advances	14	1.26	1.26	1.23	1.23	0.94	0.81	
6)	Current Assets				1			2.01	
<i>~,</i>	Inventories	15	836.44	623.88	434.61	612.52	417.34	246.00	
	Trade Receivables	16	1,672.20	1,557.07	971.70	551.02	472.58	336.42	
	Cash and Cash Equivalents	17	443.93	367.90	536.16	340.77	160.43	162.43	
	Short-Term Loans and Advances	18	142.47	119.95	72.50	80.07	37.67	17.27	
	Other Current Assets	19	17.04	11.81	19.39	16.93	4.84	0.66	
	Total		3,309.10	2,852.44	2,232.76	1,741.70	1,211.37	868.89	

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



RESTATED STATEMENT OF PROFIT AND LOSS

(Rs. In Lakhs)

				(105. 11						
Sr. No.	Particulars	Notes	As at December		31,					
			31, 2017	2017	2016	2015	2014	2013		
A.	INCOME									
	Revenue from Operations	20	3,291.36	3,508.83	3,210.90	3,197.42	2,073.17	1,485.55		
	Other income	21	24.20	79.98	54.18	21.14	12.49	14.92		
	Total Income (A)		3,315.55	3,588.81	3,265.08	3,218.56	2,085.66	1,500.46		
B.	EXPENDITURE									
	Cost of Raw Material Consumed	22	2,180.31	2,501.36	1,877.01	2,163.89	1,538.27	1,115.41		
	Changes in Inventories	23	(156.94)	(224.75)	154.96	(8.37)	(169.70)	(111.12)		
	Employees Benefit Expenses	24	318.27	359.61	394.13	298.00	192.84	118.96		
	Finance costs	25	75.74	81.78	49.84	23.62	24.18	16.74		
	Depreciation and Amortization Expenses	26	29.52	48.29	44.76	52.88	19.16	17.41		
	Other expenses	27	355.12	431.10	322.33	348.59	241.77	157.77		
	Total Expenses (B)		2,802.03	3,197.38	2,843.03	2,878.61	1,846.52	1,315.17		
C.	Profit/(Loss) before exceptional and extra ordinary items and tax		513.52	391.43	422.05	339.95	239.14	185.29		
	Extra ordinary Items									
D.	Profit before exceptional items and tax		513.52	391.43	422.05	339.95	239.14	185.29		
	Exceptional Items		-	-	-	-	-	-		
Е.	Profit before tax		513.52	391.43	422.05	339.95	239.14	185.29		
	Tax expense :									
	Current tax		162.96	139.96	147.13	118.09	78.31	61.11		
	Deferred Tax		(16.88)	(5.19)	(3.27)	(7.24)	(0.25)	(0.07)		
	(Excess) or Short provision for period in earlier years			(0.07)						
	MAT Credit		-	-	-	-	-	-		
	Profit/(Loss) for the period/year (RESTATED)		367.44	256.72	278.19	229.11	161.08	124.26		
	(1) Basic		73.49	51.34	55.64	45.82	32.22	24.85		
	(2) Diluted		73.49	51.34	55.64	45.82	32.22	24.85		

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



RESTATED STATEMENT OF CASH FLOWS

(Rs. In Lakhs)

	The Veer Ender	(Rs. In Lakl				
Particulars	As at December	2017	2016	2015	2014	2013
	31, 2017					
A. CASH FLOW FROM OPERA	TING ACTIVI	TIES	•			
Net Profit/ (Loss) before tax as per Profit and Loss A/c	513.52	391.49	422.05	339.95	239.14	185.29
Adjusted for:						
Extraordinary Items	-	-	-		-	-
Depreciation and Amortisation Expenses	29.52	48.29	44.76	52.88	19.16	17.41
Provision for Gratuity						
Interest & Finance Cost	75.74	81.78	49.84	23.62	24.18	16.74
Profit/Loss on Sale of Fixed Asset	-	(0.72)	-	-	-	-
Provision for Gratuity	45.66	-	-	-	-	0.33
Provision for Compensated Absences	10.04					
Bad Debts Written off	9.46	32.13	-	0.94	5.82	4.43
Interest/ Other Income	(21.29)	(31.07)	(39.63)	(20.87)	(12.34)	(12.15)
Operating Cash Flow Before Working Capital Changes	662.66	521.89	477.02	396.52	275.96	212.05
Adjusted for:						
(Increase)/ Decrease in Inventories	(212.56)	(189.27)	177.92	(195.32)	(171.42)	(111.49)
(Increase)/Decrease in Trade Receivables	(124.59)	(617.50)	(420.68)	(79.53)	(142.03)	48.95
Increase/(Decrease) in loans and advances	(22.52)	(47.45)	7.57	(42.40)	(20.40)	11.16
Increase/(Decrease) in other Current Assets						
(Decrease) / Increase in current liabilities	(78.73)	106.54	45.14	130.32	130.45	5.12
(Decrease) / Increase in long term liabilities						
Cash flow From Operations Before Extra-Ordinary Items	224.26	(225.80)	286.98	209.58	72.57	165.79
Cash flow From Operations	224.26	(225.80)	286.98	209.58	72.57	165.79
Less: Direct Tax Paid/ Refund received	(135.98)	(142.67)	(123.13)	(118.48)	(78.36)	(68.60)
Net Cash Flow from/(used in) Operating Activities: (A)	88.28	(368.47)	163.84	91.10	(5.79)	97.19
B. CASH FLOW FROM INVEST	ING ACTIVIT	TIES				
Purchase of Fixed Assets	(37.85)	(17.06)	(99.50)	(72.17)	(31.41)	(29.41)
Sale of Fixed Assets	-	1.27	-	-	-	-
Increase/(Decrease) in Terms Deposits with banks	(76.69)	167.29	(196.52)	(183.82)	2.17	(0.63)
Interest Received	16.06	38.63	37.17	8.78	8.15	15.30
Net cash from investing activities (B)	(98.48)	190.14	(258.85)	(247.21)	(21.09)	(14.75)



C. CASH FLOW FROM FINANC	ING ACTIVIT	TIES				
Repayment of Short Term Borrowings	101.77	291.76	133.54	151.98	62.92	(34.47)
Proceeds /(Repayment) of Long Term Borrowings	(16.49)	(32.67)	10.18	24.26	(11.68)	(34.30)
Finance Costs Paid	(75.74)	(81.74)	(49.84)	(23.62)	(24.18)	(16.74)
Net cash from financing activities (C)	9.55	177.36	93.88	152.63	27.06	(85.51)
Net increase in cash and cash equivalents (A+B+C)	(0.65)	(0.97)	(1.13)	(3.48)	0.17	(3.06)
Cash and cash equivalents at the beginning of the year*	6.43	7.40	8.53	12.01	11.84	14.91
Cash and cash equivalents at the end of the year*	5.78	6.43	7.40	8.53	12.01	11.84
*Cash and Cash Equivalent comprises of						
Particulars	As at	For The Year Ended March 31,				
Particulars	December 31, 2017	2017	2016	2015	2014	2013
Cash on Hand	2.92	2.73	3.22	4.92	5.89	5.99
Balance with Banks in Current Accounts	2.86	3.70	4.18	3.61	6.12	5.86
Balance with banks in Deposits Accounts					-	-
Total	5.78	6.43	7.40	8.53	12.02	11.84

Notes:

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE- 1: CORPORATE INFORMATION: -

The company was incorporated as on 24th February, 2000 as Aquarius Fibreglass Private Limited. Aquarius started as a specialist in fibreglass boats. After establishing our expertise in composites, we have moved on to aluminium and rubber and went on to set up a service network along the west coast of India from Maharashtra to Kerala.

Aquarius Shipyard Private Limited is incorporated under the provisions of the Companies Act, 1956 and is governed by the provisions of Companies Act, 2013. The Company is engaged in manufacture and sale of fibre glass boats and other allied products. The Company also undertakes jobowrk for manufacturing and maintenance service in respect of boats.

ANNEXURE- 2: SIGNIFICANT ACCOUNTING POLICIES: -

a. Basis of accounting and preparation of financial statement: -

The summary statement of restated assets and liabilities of the Company as at December 31, 2017 and as at March 31, 2017, 2016, 2015, 2014, and 2013 and the related summary statement of restated profit and loss and cash flows for the period ended December 31, 2017 and for the years ended March 31, 2017, 2016, 2015, 2014 and 2013 (collectively referred to as the "Restated summary financial information") have been prepared specifically for the purpose of inclusion in the offer document to be filed by the Company in connection with the proposed Initial Public Offering (hereinafter referred to as 'IPO').

The restated summary financial information has been prepared by applyingnecessary adjustments to the financial statements ('financial statements') of the Company. The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) to comply with the accounting standards specified under section 133 of the Companies Act, 2013, of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013 ("the 2013 Act") / Companies Act, 1956 ("the 1956 Act"), as applicable and Securities and Exchange Board of India(Issue of Capitaland Disclosure Requirements) regulations 2009, as amended(the "Regulations"). The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistently applied.

b. Use of Estimates: -

The preparation of financial statements in conformity with Indian GAAP requires the Management to make estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and disclosures of contingent liabilities. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from the estimates.

Property, Plant and Equipments And Intangible Assets:-

Fixed assets are stated at cost less accumulated depreciation/amortization and impairment loss, if any. The Company capitalizes all costs relating to the acquisition and installation of fixed assets. Cost includes freight, duties, taxes (to the extent not recoverable From appropriate authorities) and incidental expenses related to the acquisition and installation of fixed assets upto the time the assets are ready for intended use.

Depreciation on fixed assets is provided on the written down method based on the useful life of the assets as prescribed in Schedule II of the Companies Act, 2013.

Depreciation on addition to assets or sale/disposal of assets is calculated pro rata from the date put to use or up to the date of sale/disposal, as the case may be.

c. Impairment of tangible and intangible assets: -

In accordance with AS 28 - 'Impairment of Assets', the Company assesses at each Balance sheet date whether there is any indication that an asset or group of assets (cash generating unit) may be impaired. The recoverable amount of the asset (or where applicable, that of the cash generating unit to which the asset belongs) is estimated as the higher of its net selling price and its value in use. An impairment loss is recognized whenever the carrying amount of the asset or cash generating unit exceeds its recoverable amount. Value in use is the present value of estimated future cash flows expected to arise from the continuing use of the asset and from its disposal at the end of its useful life. Net selling price is the amount obtainable from the sale of the assets in an arms length transaction between knowledgeable, willing parties, less the cost of disposal



d. Valuation of Inventories: -

Raw materials, components, stores and spares are valued at lower of cost and net realizable value. However, materials and other items held for use in the production of inventories are not written down below cost if the finished products in which they will be incorporated are expected to be sold at or above cost. Cost of raw materials, components and stores and spares is determined on a weighted average basis.

e. Prior Period Adjustments / Exception Items: -

All identifiable items of Income and Expenditure pertaining to prior period are accounted as "Prior PeriodItems". "Exceptional items" are accounted depending on the nature of transaction.

f. Event Occurring After Balance Sheet Date: -

As per AS 4 Events occurring after the balance sheet date are those significant events, both favorable and unfavorable, that occur between the balance sheet date and the date on which the financial statements are approved by the Board of Directors in the case of a company, and, by the corresponding approving authority in the case of any other entity.

These events can broadly be classified in two ways:

- a) Those which provide further evidence of conditions that existed at the balance sheet date; and
- b) Those which are indicative of conditions that arose subsequent to the balance sheet date.
- c) Adjustments to assets and liabilities are required for events occurring after the balance sheet date that provide additional information materially affecting the determination of the amounts relating to conditions existing at the balance sheet date.

g. Investments: -

Recognition and Measurement

Long-term investments, are carried individually at cost less provision for diminution, other than temporary, in the value of such investments. Current investments are carried individually, at the lower of cost and fair value. Cost of investments include acquisition charges such as brokerage, fees and duties. On disposal of investment, the difference between its carrying amount and net disposal proceeds is charged or credited to the Statement of Profit and Loss.

h. Revenue Recognition: -

Income from Sale of Goods

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured .

i. Employee Benefits: -

• Short Term Employee Benefits:

Employee Benefits such as salaries, allowances, non-monetary benefits and employee benefits under defined contribution plans such as provident and other funds, which fall due for payment within a period of twelve months after rendering service, are charged as expense to the Statement of Profit and Loss in the period in which the service is rendered.

• Post-Employment Benefits:

a) Defined Contribution Plans

Payments made to a defined contribution plan such as Provident Fund is charged as an expense in the Statement of Profit and Loss as they fall due.



b) Defined Benefit Plans

For defined benefit plans in the form of Gratuity Fund, the cost of providing benefits is determined using the Projected Unit Credit (PUC) method, with actuarial valuations being carried out at each Balance Sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period in which they occur.

Past service cost is recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight-line basis over the average period until the benefits become vested.

The retirement benefit obligation recognised in the Balance Sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost, as reduced by the fair value of scheme assets. Any asset resulting from this calculation is limited to past service cost, plus the present value of available refunds and reductions in future contributions to the schemes.

j. Foreign Currency Transactions: -

All foreign currency transactions are accounted for at the rates prevailing on the date of the transaction. The short term and long term monetary items are restated at the rate of exchange prevailing on the date of Balance Sheet. The exchange differences on settlement / restatement are adjusted to Profit and Loss Account.

k. Borrowing Costs: -

Borrowing costs include interest, amortisation of ancillary costs incurred and exchange differences arising from foreign currency borrowings to the extent they are regarded as an adjustment to the interest cost. Costs in connection with the borrowing of funds to the extent not directly related to the acquisition of qualifying assets are charged to the Statement of Profit and Loss over the tenure of the loan. Borrowing costs, allocated to and utilised for qualifying assets, pertaining to the period from commencement of activities relating to construction / development of the qualifying asset upto the date of capitalisation of such asset is added to the cost of the assets. Capitalisation of borrowing costs is suspended and charged to the Statement of Profit and Loss during extended periods when active development activity on the qualifying assets is interrupted.

I. Earnings Per Share (EPS): -

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity share shareholders by the weighted average number of equity shares outstanding during the period. The weighted average number of equity shares outstanding during the period is adjusted for events such as bonus issues, bonus element in a right issue, share split, and reverse share split (consolidation of shares) that have changed the number of equity shares outstanding, without a corresponding change in resources.

m. Taxes on Income: -

Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the income-tax Act, 1961 enacted in India. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted, at the reporting date.

Deferred income tax reflects the impact of timing differences between taxable income and accounting income originating during the current year and reversal of timing differences for the earlier years. Deferred tax is measured using the tax rates and tax laws enacted or substantively enacted at the reporting date.

Deferred tax liabilities are recognized for all taxable timing differences. Deferred tax assets are recognized for deductible timing differences only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. In situation where the company has unabsorbed depreciation or carry forward tax losses., all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they can be realized against future taxable profits.

n. Provisions and Contingent Liability: -

A provision is made when there is present obligation as a result of a past event that probably requires an outflow of resources embodying economic benefits and a reliable estimation can be made of the amount of the obligation. The disclosure for a



contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not require an outflow of resources. When there is a possible obligation or a current obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

o. Cash and Cash Equivalents (for the purpose of Cash Flow Statement): -

Cash and cash equivalents for the purposes of cash flow statement comprise cash at bank and in hand, fixed deposits with banks, which are short term with current maturity less than 6 months. Fixed Deposits with maturity of more than 6 months are classified as Other Bank Balance.

p. Cash Flow Statement: -

Cash flows are reported using the indirect method, whereby profit / loss before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the company are segregated based on available information.

q. Provision for change in accounting policy: -

No Accounting Policies have been changed during the period.

r. General Notes: -

Previous Year's figures have been regrouped / reclassified wherever necessary to correspond with current year's classification / disclosure.

Changes in accounting policies in the periods/years covered in restated financials

There is no change in significant accounting policies adopted by the Company.

Notes on Restatements made in the Restated Financials

1. The financial statements including financial information have been prepared after making such regroupings and adjustments, considered appropriate to comply with the same. As result of these regroupings and adjustments, the amount reported in the financial statements/information may not necessarily be same as those appearing in the respective audited financial statements for the relevant years.

2. Employee benefits:

The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits as per an actuarial valuation in restated financials though such valuation is carried out by Life Insurance Corporation of India. Liability for balance of leave as on the last date of the year is fully provided on actuarial basis. Liability on account of retirement benefits such as provident fund are administered through separate funds. Contribution to provident fund are accounted for at respective specified rates. Gratuity is accounted on the basis of actuarial valuation, Method of valuation of Gratuity adopted by Actuary is 'Projected Unit Credit Method'. The disclosures as envisaged under the standard are as under:

Particulars	2017-18	2016-17	2015-16	2014-15	2013-14	2012-13			
1.The amounts recognized in the Balance Sheet are as follows:									
Present value of obligations		4.0							
Recognized	46.17	43.91	-	-	-	-			
Current Service Cost	8.31	13.59	_	_	_	_			
Interest on Defined Benefit	0.51	13.37							
Obligation	-	-	-	-	-	-			
Net Actuarial Losses / (Gains)									
Recognized in Year	(7.20)	35.36	-	-	-	-			



Benefits Paid	(1.56)	(5.04)	_	_	_	_
	(/	(= /				
Defined benefit obligation as						
at the						
beginning of the year/period	-	-	-	-	-	-
Service cost	8.31	13.59	_	-	-	-
Interest cost	2.20	-	-	-	-	-
Actuarial Losses/(Gains)	(7.20)	35.36	-	-	-	-
Benefits Paid	(1.56)	(5.04)	-	-	-	-
Past Service Cost	0.00	0.00	-	-	-	-
Defined benefit obligation as						
at the	13.95	11.15	-	-	-	-
end of the year/period						
Benefit Description						
Benefit type:			Gratuit	y Valuation as per	Act	
Retirement Age:	60 Years	60 Years	-	-	-	-
Vesting Period:	5 Years	5 Years	-	-	-	-
The principal actuarial assumpti	ons for the abo	ve are:				
Future Salary Rise:			-	-	-	-
Discount rate per annum:	7.38%	7.38%	-	-	-	-
Attrition Rate:	10.00%	10.00%	-	-	-	-
Mortality Rate:	Ultimate	Ultimate	=	=	-	-

3. Segment Reporting (AS 17)

The Company is required to disclose the information required by Accounting Standard-17. No separate segments however, have been reported as the company does not have more than one Business Segment within the meaning of Accounting Standard – 17.

4. Change in Accounting Estimate

In Restated financials the Company has calculated the depreciation based on the rates given in Schedule XIV of the Companies Act, 1956 till 31.03.2014 and after 31.03.2014 based on the rates given in Schedule II of the Companies Act, 2013. In respect of assets whose useful life had already exhausted as on 1 April 2015, has been adjusted in Reserves and Surplus in accordance with requirements of Para 7 of Part C of Schedule II of the Act.

5. Provisions, Contingent Liabilities and Contingent Assets (AS 29)

Necessary provisions are made for the present obligations that arise out of past events entailing future outflow of economic resources. Such provisions reflect best estimates based on available information.

However a disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. When there is possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

6. Related Party Disclosure (AS 18)

Related party transactions are reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Annexure – 34 of the enclosed financial statements.



7. Accounting For Taxes on Income (AS 22)

Deferred Tax liability/Asset in view of Accounting Standard – 22: "Accounting for Taxes on Income" as at the end of the year/period is reported as under.

(Rs. in Lakh)

Particulars	As at December			As at 31st M	arch	
	31, 2017	2017	2016	2015	2014	2013
Deferred Tax Assets						
Related to Fixed Assets	10.47	10.77	5.58	2.31	-	-
Disallowance under the Income Tax Act	1.39	-	-	-	-	-
Provision for Gratuity	15.79	-	-	=	-	-
Total	27.65	10.77	5.58	2.31	•	-
Deferred Tax Liability						
Related to Fixed Assets	-	-	-	-	4.93	5.18
Disallowance under the Income Tax Act		-	-	-	-	-
Total	-	-	-	-	4.93	5.18
Net Deferred Tax (Asset)/Liability	(27.65)	(10.77)	(5.58)	(2.31)	4.93	5.18

MATERIAL ADJUSTMENT TO THE RESTATED FINANCIAL STATEMENT

1. Material Regrouping

Appropriate adjustments have been made in the Restated Standalone Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

2. Material Adjustments:

The Summary of results of restatement made in the Audited Standalone Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

						(KS. III Lakii)		
Particulars	For The Period		For The Year Ended March 31,					
	Ended December 31, 2017	2017	2016	2015	2014	2013		
(A) Net Profits as per audited	367.43	256.80	278.09	229.14	161.05	124.26		
financial statements (A)								
Add/(Less) : Adjustments on								
account of -								
1) Prior Period Taxes charged to								
P/L								
2) Additional Dep W/off	-	-	-	-	-	-		
3) Provision for Taxation	-	-	-	-	-	-		
3) Adjustment on Account of								
Deferred Tax								
4) Adjustment on Account of								
Administrative Expense								
Total Adjustments (B)								
Restated Profit/ (Loss) (A-B)	367.43	256.80	278.09	229.14	161.05	124.26		



ANNEXURE - 3: Restated Statement of Share Capital:-

(Rs. in Lakh)

	As at	As at 31st March						
Particulars	December 31, 2017	2017	2016	2015	2014	2013		
Authorized								
No. of equity shares of Rs. 100 each	0.5	0.50	0.50	0.50	0.50	0.50		
Authorised Capital (Rs)	50.00	50.00	50.00	50.00	50.00	50.00		
Issued, Subscribed & Paid Up								
No. of equity shares of Rs. 100 each (fully	0.50	0.50	0.50	0.50	0.50	0.50		
paid up)								
Paid up Capital	50.00	50.00	50.00	50.00	50.00	50.00		
		- 0.00	- 0.00					
Total	50.00	50.00	50.00	50.00	50.00	50.00		
Notes:								

3.1 Right, Preferences and Restrictions attached to Shares:

(1)Each member present in person shall have one vote and has a right to receive dividend as recommended by the Board of Directors subject to the necessary approval from the shareholders. In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the shareholders. For the year ended March 31, 2013 the board of directors has not proposed any dividend (Previous year nil).

- **3.2** (1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.
- 2) The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

3.3 Reconciliation of No. of Shares Outstanding at the beginning and at the end of the reporting period

Particulars	As at December 31,	As at 31st March						
Particulars	2017	2017	2016	2015	2014	2013		
Equity Shares of Rs. 100/- each, fully paid up:								
(A) No. of Shares								
At the beginning of the year	50,000	50,000	50,000	50,000	50,000	50,000		
Issued during the year/period		-	-	-	-	-		
Bonus Shares issued during the year/period	-	-	-	-	-	-		
Bought back during the year/period	-	-	-	-	-	-		
Other movement (please specify)	-	-	-	-	-	-		
At the end of the year/period	50,000	50,000	50,000	50,000	50,000	50,000		
Amount of Paid up Capital (Rs.)								
At the beginning of the year	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000		
Issued during the year/period		-	=	-	-	-		



Bonus Shares issued during the	-	-	-	-	-	-
year/period						
Bought back during the	-	-	-	-	-	-
year/period						
Other movement (please specify)	-	-	-	-	=	-
At the end of the year/period	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000	5,000,000

3.4 Details of Shareholding more than 5% of the aggregate shares in the company

(Rs. in Lakh)

	As at	As at 31st March					
Name of Shareholder	December 31, 2017	2017	2016	2015	2014	2013	
Equity Shares							
(1) Ratnakar Dandekar							
No. of Equity Shares of Rs. 100 each	0.25	0.25	0.25	0.25	0.25	0.25	
% of holding	50.00%	50.00%	50.00%	50.00%	50.00%	50.00%	
(2) Monica Dandekar							
No. of Equity Shares of Rs. 100 each	0.25	0.25	0.25	0.25	0.25	0.25	
% of holding	50.00%	50.00%	50.00%	50.00%	50.00%	50.00%	

ANNEXURE - 4: Restated Statement of Reserves and Surplus

(Rs. in Lakh)

	As at		As at 31st March						
Particulars	December 31, 2017	2017	2016	2015	2014	2013			
General Reserve									
Balance as at the beginning of the year	-	-	-	-	-	-			
Add: Addition during the year	-	-	-	-	-	-			
Balance as at the end of the year	-	-	-	-	-	-			
Balance in Statement of Profit & Loss									
Balance as at the beginning of the year	1,223.27	966.58	688.39	459.28	298.20	173.94			
Add: Profit for the year	367.44	256.72	278.19	229.11	161.08	124.26			
Less: Diminishing Value of Investment	-	-	-	-	-	-			
Less: Transfer to general Reserves									
Less: Additional Depreciation pursuant to change in law	-	-	-		-	-			
Less: Adjustment on account of Taxation	-	-	-	-	-	-			
Add: MAT Credit	-	-	-	-	-	-			
Balance as at the end of the year	1,590.71	1,223.30	966.58	688.39	459.28	298.20			
Total	1,590.71	1,223.30	966.58	688.39	459.28	298.20			

Notes:4.1

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE – 5: Restated Statement of Long Term Borrowings

(Rs. in Lakh)

D (1.1	As at December		As at 31st March					
Particulars	31, 2017	2017	2016	2015	2014	2013		
Secured:								
Term Loan:								
From Banks:								
State Bank of India TL (against hypothecation of Vehicle)	15.98	32.47	53.62	30.08	2.36			
State Bank of India C.C (against hypothecation of stock)								
Unsecured:								
From Directors and members								
Ratnakar Dandekar	21.24	21.24	32.70	46.06	0.76	1.13		
Monica Dandekar	-	-	-	-	48.76	62.43		
To	tal 37.23	53.71	86.32	76.14	51.88	63.56		
Notes:								

^{5.1:} There were no re-schedulement or default in the repayment of loans taken by the Company.

ANNEXURE - 6: Restated Statement of Deferred Tax (Assets)/Liabilities (Net)

(Rs. in Lakh)

Dantianlana	As at December	As at 31st March						
Particulars	31, 2017	2017	2016	2015	2014	2013		
Deferred Tax Assets								
Related to Fixed Assets	10.47	10.77	5.58	2.31	-	-		
Disallowance under the Income Tax Act	1.39	-	-	-	-	-		
Provision for Gratuity	15.79	-	-	-	-	-		
Unabsorbed Losses	-	-	-	-	-	-		
Total	27.65	10.77	5.58	2.31	-	-		
Deferred Tax Liability								
Related to Fixed Assets	-	-	-	-	4.93	5.18		
Disallowance under the Income Tax Act	-	-	-	-	-	-		
Total	-	-	-	-	4.93	5.18		
Net Deferred Tax (Asset)/Liability	(27.65)	(10.77)	(5.58)	(2.31)	4.93	5.18		

^{5.2 1}) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE -7: Restated Statement of Other Long Term Liabilities

(Rs. in Lakh)

Particulars	As at December	at December As at 31st March				
Farticulars	31, 2017	2017	2016	2015	2014	2013
Advances Received	76.48	76.48	76.48	76.48	76.48	76.48
Total	76.48	76.48	76.48	76.48	76.48	76.48

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

2) The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

ANNEXURE - 8: Restated Statement of Long-Term Provisions

(Rs. in Lakh)

Particulars	As at December			As at 31st March				
Faruculars	31, 2017	2017	2016	2015	2014	2013		
Provision for Gratuity	45.66	-	-	-	-	-		
Provision for Compensated Absences	10.04	-	-	-	-	-		
Total	55.70	-	-	-	-	-		

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

2) The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

ANNEXURE - 9: Restated Statement of Short Term Borrowings

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
Faruculars	31, 2017	2017	2016	2015	2014	2013	
Secured Loan Repayable on Demand :							
From State Bank of India							
Cash Credit	833.48	731.71	439.93	306.39	154.41	91.49	
Tota	833.48	731.71	439.93	306.39	154.41	91.49	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 10: Restated Statement of Trade Payables

De off and and	As at December	As at 31st March					
Particulars	31, 2017	2017	2016	2015	2014	2013	
Trade Payables due to							
- Others	428.52	495.08	366.98	230.09	154.58	66.37	
Total	428.52	495.08	366.98	230.09	154.58	66.37	

^{*} Balance of Trade payable are subject to confirmations and unsecured; considered good by the management

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE - 11: Restated Statement of Other Current Liabilities

(Rs. in Lakh)

Dest'estern	As at December		As at	31st March	(=	s in Eakir)
Particulars	31, 2017	2017	2016	2015	2014	2013
Statutory Remittances						
Duties & Taxes	-	-	57.23	26.42	-	-
Other Liabilities						
Current Maturities of Long term borrowing	21.62	28.51	18.67	12.44	0.72	1.38
Interest accrued and due on borrowings	0.05	0.06	0.03	-	-	-
Creditors for Purchase of Fixed Assets		0.10	0.98	-	-	-
Statutory Remittances	12.18	29.24	-			
Advances received from Customers	86.60	114.10	122.13	254.44	235.73	204.94
Other Current Liabilities	66.58	28.82	23.35	20.84	-	-
Total	187.02	200.83	222.39	314.14	236.45	206.32

11.1: STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

(Rs. in Lakh)

Name of Lender	Purpose	Rate of interest	Securities offered	Sanctioned Amount (Rs.)	Outstanding amount as on 31st December, 2017 (as per Books)
IndusInd Bank Loan for Swaraj Mazda Sartaj	Term Loan.	6.54%	hypothecation of Vehicles	-	4.74
SBI Loan Account Audi	Term Loan	9.60%p.a.	hypothecation of Vehicles	3,600.00	13.36
SBI Loan Bolero Pick UP	Term Loan	9.20%p.a.	hypothecation of Vehicles		3.14
SBI Loan Bolero XLS 9 STR	Term Loan	9.20%p.a.	hypothecation of Vehicles	6.30	3.64
SBI Loan For Force Traveller MB	Term Loan	9.10%p.a.	hypothecation of Vehicles	8.00	3.64
SBI Loan Mercedes Benz	Term Loan	Base Rate + 0.45 %	hypothecation of Vehicles		9.16
State Bank of India CC	Cash Credit	11.00%	hypothecation of all types of Stock	-	833.48
Total				3,614.30	871.16

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



11.2: STATEMENT OF TERMS & CONDITIONS OF UNSECURED LOANS

A) Details of Unsecured Loans outstanding as at the end of the latest Reporting period from Directors/Promoters/Promoter Group /Associates/Relatives of Directors/Group Companies/other entities

(Rs. in Lakh)

Name of Lender	Purpose	Rate of interest	Re-Payment Schedule	Outstanding amount as on 31st December, 2017 (as per Books)
Monica Dandekar	Business Purpose	No Rate	On Demand	21.24
			Total	21.24

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 12: Restated Statement of Short Term Provisions

(Rs. in Lakh)

Particulars	As at December		A	s at 31st M	st March			
rai ucuiais	31, 2017	2017	2016	2015	2014	2013		
Provision for Gratuity	0.51	-	-	-				
Provision For Outstanding Expenses					22.88	10.77		
Provision for Compensated Absences	1.12	1						
Provision for Taxation	48.32	21.33	24.08	0.09	0.47	0.52		
Total	49.95	21.33	24.08	0.09	23.35	11.29		

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 13: Restated Statement of Fixed Assets

Particulars	As at December		A	s at 31st Ma	arch	
Faruculars	31, 2017	2017	2016	2015	2014	2013
Tangible Assets						
Plant & Equipment						
Gross Block	165.74	151.69	146.44	117.48	116.97	109.42
Less: Accumulated Depreciation	103.42	94.35	82.46	77.23	54.37	43.69
Net Block	62.32	57.34	63.98	40.25	62.60	65.73
Furniture & Fixtures						
Gross Block	16.33	14.07	13.45	6.81	4.74	3.45
Less: Accumulated Depreciation	8.82	7.17	4.82	3.27	1.91	1.46
Net Block	7.50	6.90	8.64	3.54	2.83	1.98
Vehicles						
Gross Block	139.09	139.09	133.91	91.19	42.16	37.58
Less: Accumulated Depreciation	98.94	86.88	66.31	45.00	29.40	26.02
Net Block	40.15	52.21	67.60	46.19	12.76	11.56
Buildings						
Gross Block	71.68	51.25	48.46	43.75	43.75	29.49
Less: Accumulated Depreciation	23.59	20.74	18.47	16.50	15.59	13.76

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



Net Block	48.09	30.52	29.99	27.25	28.16	15.73
Computer & Accessories						
Gross Block	37.40	35.07	34.81	30.80	12.25	11.73
Less: Accumulated Depreciation	33.53	31.65	27.03	17.50	9.65	8.12
Net Block	3.87	3.41	7.78	13.30	2.60	3.61
Office Equipment						
Gross Block	29.84	27.39	24.33	19.21	17.21	13.99
Less: Accumulated Depreciation	23.65	21.66	18.07	12.90	8.60	7.30
Net Block	6.20	5.73	6.26	6.31	8.61	6.70
Total Tangible Assets	168.13	156.13	184.24	136.84	117.56	105.31
Capital WIP		3.68	7.34			
Total Fixed Assets	168.13	159.81	191.58	136.84	117.56	105.31
Notes:						

¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 14: Restated Statement of Long Term Loans and Advances

(Rs. in Lakh)

Doutionland	As at December 31,		As	at 31st Ma	arch	
Particulars	2017	2017	2016	2015	2014	2013
Unsecured considered good	1.26	1.26	1.23	1.23	0.94	0.81
Total	1.26	1.26	1.23	1.23	0.94	0.81

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 15: Restated Statement of Inventories

Particulars	As at December		A	s at 31st Ma	arch				
Particulars	31, 2017	2017	2016	2015	2014	2013			
Raw Materials	351.56	294.60	317.06	347.56	167.76	197.47			
Work in Progress	481.86	324.92	100.17	255.13	246.76	47.35			
Stores and Spares	3.02	4.36	17.38	9.84	2.82	1.17			
Total	836.44	623.88	434.61	612.52	417.34	246.00			
Notes:									

¹⁾ As taken, valued and certified by the management

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

^{*}At estimated cost

²⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

³⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE - 16: Restated Statement of Trade Receivables

(Rs. in Lakh)

	As at		As	As at 31st March				
Particulars	December 31, 2017	2017	2016	2015	2014	2013		
Outstanding for a period exceeding six months (Unsecured and considered Good)								
Others	124.85	129.30	138.80	60.68	106.38	133.88		
Outstanding for a period not exceeding 6 months (Unsecured and considered Good)								
Others	1,547.35	1,427.77	832.90	490.34	366.20	202.54		
Total	1,672.20	1,557.07	971.70	551.02	472.58	336.42		

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 17: Restated Statement of Cash and Cash Equivalents

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
	31, 2017	2017	2016	2015	2014	2013	
Cash & Cash Equivalents							
Cash on hand	2.92	2.73	3.22	4.92	5.89	5.99	
Balances with Banks:							
In Current Accounts	2.86	3.70	4.18	3.61	6.12	5.86	
Fixed Deposits (with original maturity for 3 months or less)	37.72	139.29	277.91	332.24	148.42	150.58	
Balances with Banks held as Margin Money or security against borrowings, guarentees and other commitments	400.44	222.18	250.85				
Total	443.94	367.90	536.16	340.77	160.43	162.43	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 18: Restated Statement of Short Term Loans and Advances

Particulars	As at December	As at 31st March					
Particulars	31, 2017	2017	2016	2015	2014	2013	
Unsecured & Considered good:							
Deposits	39.92	90.68	24.67	31.86	6.71	8.61	
Advance to Employees	-	-	-	1.32	4.61	0.87	
Balances with Government Authorities							
Vat Balance with Govt. of Goa	9.38	7.64	7.58	7.43	3.71	3.71	
Service Tax	-		-	-	-	-	
Goods and Service Tax	31.95	-	-	-	-	-	

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



Advances to Suppliers	48.85	19.77	34.54	39.46	22.64	4.08
Other Advances	12.37	1.86	5.71	-	-	-
	142.47	119.95	72.50	80.07	37.67	17.27

Notes:-

- (1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.
- 2) The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

ANNEXURE - 19: Restated Statement of Other Current assets

(Rs. in Lakh)

D. C. I	As at December	As at 31st March					
Particulars	31, 2017	2017	2016	2015	2014	2013	
Deposits							
Accrued Interest	17.04	11.81	19.39	16.93	4.84	0.66	
Advance service Tax/ Excise duty/Custom Duty/Goods and			_				
Service Tax							
Total	17.04	11.81	19.39	16.93	4.84	0.66	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 20: Restated Statement of Revenue from Operations

(Rs. in Lakh)

						(2250 222 2340222	
Particulars	As at December 31, 2017	As at 31st March					
Farticulars		2017	2016	2015	2014	2013	
Sale of Goods							
Manufacturing Sales	2,340.46	1,956.45	1,546.85	2,382.27	1,307.54	839.08	
Vat not payable under NPV Scheme	-	-	-	-	34.78	6.43	
Trading Sales	360.01	558.85	121.87	198.32	90.97	44.11	
<u>Services</u>							
Job Work	-	-	329.13	-	=	72.75	
Consultancy	20.08	24.83	-	-	18.75	25.00	
Transportation	-	-	-	0.53	3.39	3.13	
Maintenance Service	570.80	968.71	1,180.52	559.86	617.75	495.05	
Other Operating Revenue	-	-	32.53	56.44	-	-	
Total	3,291.36	3,508.83	3,210.90	3,197.42	2,073.17	1,485.55	

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE - 21: Restated Statement of Other Income

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
rai ucuiai s	31, 2017	2017	2016	2015	2014	2013	
Bank Interest	21.29	31.07	39.63	20.87	12.34	12.15	
Miscellaneous income	-	5.67	0.08	-		0.03	
Reimbursement of Liquidated damages	-	-	-	-		1.98	
Commission Received	-	-	-	-	-	0.25	
Profit on Sale of Asset	-	0.72	-				
Gain on Foreign Exchange Fluctuations	-	0.06	-				
Custom Duty Reimbursement	-	-	14.19	-	-	-	
Sundry balances written back	2.60	42.03					
Discount	0.31	0.42	0.28	0.27	0.15	0.52	
Total	24.20	79.98	54.18	21.14	12.49	14.92	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 22: Restated Statement of Cost of Raw Material Consumed

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
Farticulars	31, 2017	2017	2016	2015	2014	2013	
Opening Stock	294.60	317.06	347.56	167.76	-		
Add: Purchases	1925.71	2041.54	1738.05	2171.15	-	-	
Total	2,220.31	2,358.60	2,085.61	2,338.91	-	-	
Less:Closing Stock	351.56	294.60	317.06	347.56			
Trade and Consumed Purchases	311.56	437.36	108.46	172.54	1,243.20	954.19	
Stores and spares consumed	-	-	-	-	4.1	0.8	
Consumables	-	-	-	-	136.49	50.47	
Freight	-	-	-	-	32.21	29.45	
Clearing charges	-	-	-	-	9.61	6.94	
Designs/Drawings	-	-	-	-	3.14	7.08	
Labour charges	-	-	-	-	109.09	66.2	
Power and Fuel	-	-	-	-	0.43	0.28	
Grand Total	2,180.31	2,501.36	1,877.01	2,163.89	1,538.27	1,115.41	

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE - 23: Restated Statement of Changes in Inventories

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
1 at uculats	31, 2017	2017	2016	2015	2014	2013	
Stock in trade							
Opening Stock	-	-	-	-	-	-	
Raw materials	-	-	-	-	197.47	83.57	
Work in progress	324.92	100.17	255.13	246.76	47.35	50.13	
Total (a)	324.92	100.17	255.13	246.76	244.82	133.70	
Closing Stock							
Raw materials					167.76	197.47	
Work in progress	481.86	324.92	100.17	255.13	246.76	47.35	
Total (b)	481.86	324.92	100.17	255.13	414.52	244.82	
Total [(a)-(b)]	(156.94)	(224.75)	154.96	(8.37)	(169.70)	(111.12)	

Notes:-

ANNEXURE – 24: Employee Benefit Expenses

(Rs. in Lakh)

Dantianlana	As at December	As at 31st March					
Particulars	31, 2017	2017	2016	2015	2014	2013	
Salaries and wages	147.30	216.10	251.23	189.88	174.40	107.26	
Staff Welfare	12.50	19.13	26.79	11.02	1.27	0.73	
Employees State Insurance	3.23	5.86	4.31	4.05	2.38	1.92	
Employees Provident Fund	7.10	19.42	12.26	9.40	3.75	2.75	
Bonus	11.57	10.59	8.28	5.38	4.08	4.02	
LWF Expences	0.09	0.03	0.26	0.07	0.03	0.03	
Director Remuneration	63.00	84.00	81.00	72.00			
Gratuity	52.39	0.14	0.27	0.52		0.33	
Incentives	3.88	-	-				
LTA	2.18	1.54	4.18	3.35	4.93		
Medical Allowance	1.36	1.16	2.48	2.26	1.84		
Leave Allowance	13.67	1.65	3.07	0.07	0.16	1.90	
Total	318.27	359.61	394.13	298.00	192.84	118.96	

⁽¹⁾ The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE - 25: Restated Statement of Finance costs

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
rai ticulais	31, 2017	2017	2016	2015	2014	2013	
Bank Interest: Cash credit	54.35	73.21	42.85	17.42	22.44	12.22	
Interest on Bank Loans	3.45	6.48	5.85	3.22	0.18	0.33	
Interest on delayed payment of statutory remittances	2.66	2.09	1.14	2.87	1.55	3.73	
Interest Others	15.28	-		0.11	0.01	0.46	
Total	75.74	81.78	49.84	23.62	24.18	16.74	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 26: Restated Statement of Depreciation & Amortization

(Rs. in Lakh)

Particulars	As at December	As at 31st March					
	31, 2017	2017	2016	2015	2014	2013	
Depreciation	29.52	48.29	44.76	52.88	19.16	17.41	
Amotisation					-	-	
Total	29.52	48.29	44.76	52.88	19.16	17.41	

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE – 27: Restated Statement of Other Expenses

Particulars	As at December	As at 31st March					
1 at uculats	31, 2017	2017	2016	2015	2014	2013	
Advertising Exps	3.07	3.06	1.60	1.51	3.45	2.08	
Audit Fees	1.50	2.00	1.50	1.50	0.90	0.40	
Audit Fees Indian Register of Shipping	22.58	20.06	3.74	12.69	5.80	3.47	
Bank Charges	37.37	81.26	13.34	20.34	6.46	6.35	
Bad Debts w.off	9.46	32.13	-	0.94	5.82	4.43	
Calibration Charges	0.07	0.11	0.55	0.31	0.09	0.34	
Central Excise Paid	-	-	0.12	-	-	-	
Commission	11.70	-	0.36	0.92	0.20	0.20	
Consultancy Fees	45.03	23.92	31.10	57.28	19.75	23.55	
Discount Given	12.16	3.08	0.14	0.32	0.22	0.00	
Donation		0.05	0.27	-	0.40		
Entertainment	-	-	-	-	1.90	0.87	
Guest entertainment charges	2.00	0.78					
Hamali charges	1.26	0.66	0.48	0.40	0.21	0.10	
Hire Charges	2.78	2.18	7.63	2.45	5.10	1.06	

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



Total	355.12	the restated sur	322.33	348.59	241.77	157.77
Water Charges	0.44	0.48	1.06	0.46	0.31	0.34
Vat Expenses	7.97	33.87	47.16	10.77	9.46	11.69
Travel Expenses	31.47	28.19	26.47	32.94	23.44	17.06
Transport	22.49	12.17	4.38	14.33	13.00	6.92
Telephone & Fax	2.49	4.79	5.65	4.17	2.99	2.32
TDS Paid	0.01	0.09	0.11	-		0.12
Software		0.78	0.40	0.58	0.21	0.52
Service Tax Exps	8.20	20.50	30.25	17.90	10.95	4.82
Security Services	9.62	12.46	7.81	6.76	7.13	5.33
Sales Promotion	2.84	3.00	5.50	8.09	2.81	5.42
Repairs to Vehicles	3.49	8.05	6.49	5.73		
Repairs to Machinery	1.53	0.55	1.55	0.27	6.16	3.67
Repairs to Building	0.65	3.58	10.47	4.68	0.14	0.16
Repair & Maintenance Others	15.00	9.34	6.32	2.86		
Rent	14.55	22.05	24.95	16.13	7.99	5.65
Professional Fees	1.77	30.11	6.96	17.08	3.41	0.64
Printing & Stationary	2.39	2.52	4.63	4.02	3.41	2.67
Postage, courier & Telegram	2.08	2.55	1.98	1.69	1.51	1.10
Petrol & Diesel	17.49	16.95	22.77	24.69	23.15	9.30
Office Expences	1.69	2.42	5.51	7.67	4.04	2.91
Miscelleneous expenses		0.26	0.12	-	0.10	0.14
Other Charges	-	-	-	-	-	-
Power and Fuel		-	-	-	-	-
Labour charges	-	-	-	-	-	-
Designs/Drawings	-	-	-	-	-	-
Clearing charges	-	-	-	-	-	-
Packing & Forwarding	-	-	-	-	-	-
Freight	-	-	-	-	-	-
Consumables	-	-	-	-	-	-
Stores and spares consumed	-	-	-	-	-	-
Membership Fees	-	1.06	0.33	-	-	-
Loss on Exchange Fluctuations	1.01	-	0.34	-	-	-
Liquidated damages	0.63	2.71	0.84	16.05	0.70	4.51
Licence fees & Taxes	5.72	17.19	17.51	25.83	44.38	11.90
Lease Rent	45.00	8.64	8.64	8.64	8.64	8.64
Insurance	3.50	9.92	6.50	7.63	3.05	2.13
Income Tax/TDS Paid	0.01	0.09	-	-	-	-
Hotel & Boarding Expenses	4.11	7.49	6.81	10.97	14.52	6.96

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



ANNEXURE – 28: RECONCILIATION STATEMENT OF AUDITED PROFIT & RESATED PROFIT & MATERIAL ADJUSTMENT TO THE RESTATED FINANCIAL STATEMENTS

1. Material Regrouping:

Appropriate adjustments have been made in the Restated Standalone Financial Statements of Assets and Liabilities, Profit and Losses and Cash Flows, wherever required, by reclassification of the corresponding items of income, expenses, assets and liabilities in order to bring them in line with the regroupings as per the audited financial statements of the company and the requirements of SEBI Regulations.

2. Material Adjustments:

The Summary of results of restatement made in the Audited Standalone Financial Statements for the respective years and its impact on the profit/(loss) of the Company is as follows:

(Rs. in Lakh)

Particulars	31st December		For The	Year Ended	March 31,	
Farticulars	2017	2017	2016	2015	2014	2013
(A) Net Profits as per audited financial statements (A)	367.43	256.80	278.15	229.14	161.05	124.26
Add/(Less) : Adjustments on account of -						
1) Expenses related to Other Period are transferred to respective Period	-	-	-	-	-	-
2) Difference in Calculation of Deferred Tax	-	-	-	-	-	-
3) Difference in Gratuity Expenses	-	ı	=	-	-	1
Total Adjustments (B)	-	-	-	-	-	•
Restated Profit/ (Loss) (A+B)	367.43	256.80	278.15	229.14	161.05	124.26
	367.43	256.80	278.15	229.14	161.05	124.26

Note: The above statements should be read with the significant accounting policies and notes to restated summary, profits and losses and cash flows appearing in Annexure 2, I, II,III

ANNEXURE - 29: Restated Standalone Statement of Tax Shelters

Sr.	Particulars	For the period ended 31st	For the period ended 31st March, 2017					
No	1 at ticulars	December, 2017	2017	2016	2015	2014	2013	
A	Restated Profit before tax	513.52	391.43	422.05	339.95	239.14	185.29	
	Short Term Capital Gain at special rate	-	ı	-	-	-	-	
	Normal Corporate Tax Rates (%)	33.06%	33.06%	33.06%	32.45%	32.45%	32.45%	
	Short Term Capital Gain at special rate	-	-	-	-	-	-	
	MAT Tax Rates (%)	20.39%	20.39%	20.39%	20.01%	20.01%	20.01%	
В	Tax thereon (including surcharge and education cess)							
	Tax on normal profits	169.79	129.42	139.54	110.30	77.59	60.12	
	Short Term Capital Gain at special rate	-	-	-	-	-	-	



	Total	169.79	129.42	139.54	110.30	77.59	60.12
	Adjustments:						
С	Permanent Differences						
	Deduction allowed under Income Tax Act	-	-	-	-	-	-
	Unabsorbed Losses	=	-	-	-	-	-
	Exempt Income	-	-	-	-	-	-
	Allowance of Expenses under the Income Tax Act	4.96	25.08	57.16	-	-	-
	Disallowance of Income under the Income Tax Act	-	-	-	-	-	-
	Disallowance of Expenses under the Income Tax Act	(62.28)	(24.97)	(57.26)	(2.32)	(1.88)	(3.11)
	Total Permanent Differences	(57.32)	0.11	(0.11)	(2.32)	(1.88)	(3.11)
D	Timing Differences						
	Difference between tax depreciation and book depreciation	2.62	(16.60)	(8.08)	(21.65)	(0.78)	(0.85)
	Provision for Gratuity disallowed	52.39	0.14	0.27	0.52	-	0.33
	Expense disallowed u/s 43B	-	-	-	-	-	-
	Total Timing Differences	55.02	(16.46)	(7.82)	(21.13)	(0.78)	(0.51)
E	Net Adjustments E= (C+D)	(2.31)	(16.35)	(7.92)	(23.45)	(2.66)	(3.63)
F	Tax expense/(saving) thereon	(0.76)	(5.41)	(2.62)	(7.61)	(0.86)	(1.18)
G	Total Income/(loss) (A+E)	511.22	375.08	414.13	316.50	236.48	181.66
	Taxable Income/ (Loss) as per MAT	513.52	391.43	422.05	339.95	239.14	185.29
Ι	Income Tax as per normal provision	169.02	124.01	136.92	102.69	76.73	58.94
J	Income Tax under Minimum Alternative Tax under Section 115 JB of the Income Tax Act	104.70	79.81	86.05	68.02	47.85	37.07
	Net Tax Expenses (Higher of I,J)	169.02	124.01	136.92	102.69	76.73	58.94
K	Relief u/s 90/91	-	-	-	-	-	-
	Total Current Tax Expenses	169.02	124.01	136.92	102.69	76.73	58.94
L	Adjustment for Interest on income tax/ others						
	Total Current Tax Expenses	169.02	124.01	136.92	102.69	76.73	58.94



ANNEXURE - 30: Restated Statement of Dividend

(Rs. in Lakh)

Particulars	As at December 31, 2017	As at March 31, 2017	As at March 31, 2016	As at March 31, 2015	As at March 31, 2014	As at March 31, 2013
Share Capital	50.00	50.00	50.00	50.00	50.00	50.00
Equity Share Capital	50.00	50.00	50.00	50.00	50.00	50.00
Dividend on equity shares declared during the year	-	-	-	-	-	-
Dividend in %	0%	0%	0%	0%	0%	0%

Notes: 1) The figures disclosed above are based on the restated summary statement of assets and liabilities of company & Statement of Profit and Loss.

ANNEXURE - 31: Restated Statement of Capitalization as at 31st December, 2017

(Rs. in Lakh)

Sr. No	Particulars	Pre issue	Post issue
	Debts		
A	Long Term Debt*	58.84	58.84
В	Short Term Debt*	833.48	833.48
C	Total Debt	892.33	892.33
	Equity Shareholders Funds		
	Equity Share Capital**	50.00	1,437.00
	Reserves and Surplus*	1,590.71	1674.31
	Less: IPO issue Expenses		130.00
D	Total Equity	1,640.71	2981.31
E	Total Capitalization	2,533.04	3,873.64
	Long Term Debt/ Equity Ratio (A/D)	0.04	0.02
	Total Debt/ Equity Ratio (C/D)	0.54	0.30
Notes:			
1)	Long Term Debt are borrowings other than short-term bor	rowings and also include	es current maturities of long- term
	debt included in other current liabilities	-	_
* The a	amounts are consider as outstanding as on 31.12.2017		,
** Equ	ity capital is considered as represented on Signed the such Rep	ort	

ANNEXURE – 32: Restated Statement of Contingent Liabilities

(Rs. In Lakh)

Doutioulous	As at 31st	As at 31st March					
Particulars	December, 2017	2017	2016	2015	2014	2013	
1. Letters of credit facility	-	500.00	200.00	200.00	200.00	200.00	
2. Bank guarantee	-	1,400.00	500.00	300.00	300.00	300.00	
Total	-	1,900.00	700.00	500.00	500.00	500.00	

ANNEXURE - 33: Restated Statement of Accounting Ratios

	As at 31st	As at 31st March					
Particulars	December, 2017	2017	2014	2013			
Restated PAT as per P& L Account (Rs. In Lakhs)	367.44	256.72	278.19	229.11	161.08	124.26	

²⁾ The above statements should be read with the significant accounting policies and notes to restated summary statements of assets & liabilities and statement of profit & loss appearing in Annexure 2, I, II III.



		1	ı	1	1	ı
Weighted Average Number of Equity						
Shares at the end of the Year (Note -	500,000	500,000	500,000	500,000	500,000	500,000
2)						
Weighted Average Number of Equity						
Shares at the end of the Year (Note -	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000	10,500,000
2) (Post Bonus)						
Net Worth	1640.71	1273.30	1016.58	738.37	509.28	348.20
Current Assets	3112.08	2680.61	2034.36	1601.31	1092.86	762.77
Current Liabilities	1498.98	1448.95	1053.38	850.71	568.80	375.47
Earnings Per Share (without Bonus						
affect)						
Basic (In Rupees) (Note 1.a)	73.49	51.34	55.64	45.82	32.22	24.85
Diluted (In Rupees)* (Note 1.b)	73.49	51.34	55.64	45.82	32.22	24.85
Earnings Per Share (with Bonus						
affect)						
Basic (In Rupees) (Note 1.a)	3.50	2.44	2.65	2.18	1.53	1.18
Diluted (In Rupees)* (Note 1.b)	3.50	2.44	2.65	2.18	1.53	1.18
Return on Net Worth (%)	22.40%	20.16%	27.37%	31.03%	31.63%	35.69%
Net Asset Value Per Share (Rs)	328.14	254.66	203.32	147.67	101.86	69.64
Current Ratio	2.08	1.85	1.93	1.88	1.92	2.03
Nominal Value per equity share	10.00	10.00	10.00	10.00	10.00	10.00
after Subdivision of Share	10.00	10.00	10.00	10.00	10.00	10.00
		~. ~			a	

^{*} The Company does not have any diluted potential Equity Shares. Consequently the basic and diluted profit/earning per share of the company remain the same.

Notes:

- 1) The ratios have been calculated as below:
- **a)** Basic Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Equity Shares outstanding during the six months/year.
- **b**) Diluted Earnings Per Share (Rs.) = Restated PAT attributable to Equity Shareholders/ Weighted Average Number of Diluted Potential Equity Shares outstanding during the six months/year.
- c) Return on Net Worth (%) = Restated PAT attributable to Equity Shareholders/ Net Worth X 100
- **d)** Restated Net Asset Value per equity share (Rs.) = Restated Net Worth as at the end of the six months/year/ Total Number of Equity Shares outstanding during the six months/year.
- 2) Weighted Average Number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor.
- 3) Earnings Per Share calculation are in accordance with Accounting Standard 20- Earnings Per Share, notified under the Companies (Accounting Standards) Rules 2006, as amended.
- 4) Net Worth = Equity Share Capital + Reserve & Surplus
- 5) The figures disclosed above are based on the Restated Financial Statements of the Company.

ANNEXURE - 34: Restated Statement of Related Party Transaction

		Disclosure of Related Parties and Related Party Transactions	
I		Name of the Related Parties with whom transactions were carried out d relationship	luring the year and description of
	I	Key Management Personnel (KMP)	Designation
	a	Ratnakar Dandekar	Managing Director (MD)
	b	Monica Dandekar	Joint Managing Director (Jt. MD)
III	II	Enterprises over which KMP or Relatives of KMP are able to Exercise significant influence.	
		Name of the related party	Nature of Relationship
	a.	M. R .Engineering	Proprietorship of Ratnakar Dandekar



ANNEXURE - 34: Restated Statement of Related Party Transaction

Nature of Transaction / N	ame of Related	During the period ended		During the	e year ende	d March 31	,
Party		31 st December,2017	2017	2016	2015	2014	2013
1. Remuneration Paid	Ratnakar Dandekar	36.00	48.00	45.00	36.00	36.00	18.00
1. Remuneration Faid	Monica Dandekar	27.00	36.00	36.00	36.00	36.00	7.20
Total		63.00	84.00	81.00	72.00	72.00	25.20
2. Lease Rent Paid Ratnakar Dandekar		45.00	8.64	-	-	-	-
Total	1	45.00	8.64	-	-	-	-
3. Purchases	M.R. Engineering	6.00	89.65	-	-	-	-
Total	1	6.00	89.65	-	-	-	-
4. Unsecured Loan from Directors	Ratnakar Dandekar	21.24	21.24	32.70	46.06	0.76	1.13
	Monica Dandekar	-	-	-	-	48.76	62.43
Total		21.24	21.24	32.70	46.06	49.52	63.56



STATEMENT OF FINANCIAL INDEBTEDNESS

To,

The Board of Directors, **AQUARIUS SHIPYARD LIMITED** D 2/11, TIVIM Industrial Estate Karaswada Goa–403526, India.

Dear Sir,

The principal terms of loans as on 31st December, 2017 is as given below:

Name of Lender	Loan\Agreement A/c No.	Purpose	Rate of interest	Securities offered	Sanctione d Amount (Rs. in lakhs)	Outstanding amount as on 31stDecember, 2017 (as per Books)
IndusInd Bank Loan for Swaraj Mazda Sartaj	MGP00668L	Term Loan.	6.54%	hypothecati on of Vehicles	7.75	4.74
SBI Loan Account Audi	33972974246	Term Loan	9.60%p.a.	hypothecati on of Vehicles	3600.00	13.36
SBI Loan Bolero Pick UP	35653706682	Term Loan	9.20%p.a.	hypothecati on of Vehicles	6.30	3.14
SBI Loan Bolero XLS 9 STR	35653790121	Term Loan	9.20%p.a.	hypothecati on of Vehicles	5.30	3.64
SBI Loan For Force Traveller MB	34496585413	Term Loan	9.10%p.a.	hypothecati on of Vehicles	8.00	3.64
SBI Loan Mercedes Benz	34981469188	Term Loan	Base Rate + 0.45 %	hypothecati on of Vehicles	22.99	9.16
State Bank of India	0000003149916278 0	Cash Credit	11.00%	hypothecati on of all types of Stock	1100.00	833.48
Total					4750.34	871.16

Terms and Conditions as per sanction letter:

The Vehicles shall be kept comprehensively insured by company in its name for the market value or at least 10% above the loan amount outstanding, whichever is higher. Bank's Hypothecation Charge is to be noted on the insurance Policy and a copy of the policy is to be delivered to the bank.

The Bank reserves its rights to inspect the vehicle and registration documents at regular intervals.

All expenses like Valuer's Fees, Insurance Premia, Stamp Duty, Registration Charges and other incidental expenses incurred in connection with the Loan are to be borne by the company.

The loan amount is to be repaid in equated monthly installments as per the Loan Agreement.



Unsecured Loans

Name of Lender	Nature	Rate of interest	Re-Payment Schedule	Outstanding amount as on 31stDecember, 2017 (as per Books)
Monica Dandekar	Unsecured	No Interest	On Maturity	21.24
Total				21.24

Terms and Conditions:

Details of Unsecured Loans outstanding as at the end of the latest Reporting period from Directors/Promoters/Promoter Group /Associates/Relatives of Directors/Group Companies/other entities.



MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated financial statements included in the Draft Prospectus. You should also read the section entitled "Risk Factors" beginning on page 15 and "Forward Looking Statements" beginning on page 14 which discusses a number of factors, risks and contingencies that could affect our financial condition and results of operations.

The following discussion of our financial condition and results of operations should be read in conjunction with our restated financial statements for the Period ended December 31, 2017 and years ended March 31, 2017, 2016, 2015, 2014 and 2013, including the schedules and notes thereto and the reports thereto, which appear in the section titled "Financial Information of the Company" on Page No. 133 of the Draft Prospectus. The financial statements presented and discussed herein have been prepared to comply in all material respects with the notified accounting standards by Companies (Accounting Standards) Rules, 2006 (as amended), the relevant provisions of the Companies Act and SEBI (Issue of Capital and Disclosure Requirements) Regulations. Our fiscal year ends on March 31 of each year. Accordingly, all references to a particular fiscal year/financial year are to the twelvemonth period ended on March 31 of that year. The forward-looking statements contained in this discussion and analysis is subject to a variety of factors that could cause actual results to differ materially from those contemplated by such statements.

OVERVIEW

Our Company was originally incorporated in the year 2000 to carry on the business of manufacture of boats, storage tanks and all kinds of life saving equipment's by using fiberglass materials. Our Company basically engaged in designing, manufacturing, Supply and Servicing of Fiberglass Composite, Aluminum, Steel, Rigid & Rubber Inflatable Vessels, Hulls & Boats, Davits, Buoyant Apparatus and allied products. We have successfully manufactured and supplied composite, metallic and inflatable boats to various shipyard and defense organization in India.

Our Company had started its business with manufacturing of fiberglass boats/composite boats like Passenger boats and Rescue boats and allied products manually while using innovative methods of construction of boats with high quality and statutory requirements. Later on after establishing our expertise in composites, we have moved to Boats/Vessels and allied products in mild steel, rubber and aluminum. We have also developed a superior quality inflatable boat and achieved the desired quality of a boat. We have a dry dock to carry on the repair work on the vessels and set up a service network along the west coast of India from Maharashtra to Kerala.

Our manufacturing unit is an ISO 9001:2015 certified manufacturing facility located at Goa for Quality Management System in respect of maintaining high quality and statutory requirements of Boats. We have a separate division each for construction of aluminum and steel vessels at our yard which is equipped with latest technology & equipment with special dedicated team as required for aluminum & mild steel construction. We also have a separate workshop which is fully functional carpentry and stainless steel workshop consisting of Lathe Machine, Drilling Machines, Hydraulic Press, Pipe bending machine.

We have associated with Indian Navy Projects like Sagar Parikrama and Navika Sagar for which sailing yachts-INSV Mhadei and INS Tarini is build and delivered to Indian Navy. Our Inflatable Boat has passed stringent test of Indian Navy and received order for inflatable boats to be supplied to Navy at Karwar. We have also entered into MoU's and Tie-up with various clients including with the Goa Shipyard Limited, International Companies like M/s Marine Netherland BV, Netherland, M/s Greben Montmontanza-Croatia, M/s DVZ-Services-Germany.

Aquarius was promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar and they are the initial subscribers of the company who are present promoters of Our Company. Our Promoters Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar is having vast experience in field of Shipbuilding industry. They look after overall management and operations of the said Company. Under their guidance of our Promoters, our Company has witnessed continuous growth. Also our Company had made an Acquisition of Business of M/s Aquarius Fiberglas a proprietorship firm of our Promoter in year 2009, which is in business of Construction and Services of various types of boats and allied products in the industry of Shipbuilding and Ship-repairing.

Our integrated shipbuilding infrastructure at the shipyard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decade of doing business with both clients.

For the period ended December 31, 2017 our Company's Total Standalone Income and Restated Profit after Tax were Rs. 3315.55 Lacs and Rs. 367.44 Lacs, respectively. For the year ended March 31, 2017, our Company's Total Standalone Income and Restated



Profit after Tax were Rs. 3588.81 Lacs and Rs. 256.72 Lacs, respectively. For the year ended March 31, 2016, our Company's Total Standalone Income and Restated Profit after Tax was Rs. 3265.08 Lacs and Rs. 278.19 Lakhs respectively, compared to our Company's Total Standalone Income and Restated Profit after Tax of Rs. 3218.56 Lacs and Rs. 229.11 Lacs respectively, over previous year ended i.e. March 31, 2015.

Certifications and Recognition: -

- Associated with Indian Navy Project like "Sagar Parikrama" and "Navika Sagar"
- Awarded as winner of ICERP-JEC innovation awards for outstanding innovation in the field of composites for making "Hull and Deck in a single shot infusion process" in association with Composites Consulting Group (CCG), DIAB Core Materials Pvt Ltd.

COMPETITIVE STRENGTHS

Our principal competitive strengths are:

Variety of Boats

We do manufacture and service Boats in FRP, Aluminum, Steel and Rubber. Types of boats are Sailing Yachts, Lifesaving Rescue boats as per SOLAS, Fast Rescue Boat, Fast Interceptor Boats, Patrol Boats, RIBS, Motor Boats, Survey Motor Boats, Speed Boats, Gemini Crafts, Rubberized Inflatable Boats, Fishing Research Vessel, Dive Boats, Landing Craft Vehicle & Personnel (LCVP), Landing Craft Assault (LCA), Passenger Boats upto 550 Pax, Catamaran. The variety of products manufactured by us help us to gain advantage over the other competitors.

Infrastructure and integrated capabilities to deliver quality products and services

We believe that the state of the art infrastructure and facilities available at our shipyard combined with our vast expertise give us a significant edge over our domestic peers. Our yard on the bank of river Mandovi and has approach water depths approx. 6 meter to the Mondovi River facilitating handling of big size vessels. We also have a Dry dock to carry the repair work on the vessels. Due to the easy access to the river it helps in conducting excessive sea trials of the boats prior to dispatch which avoids complications post-delivery. We believe that our modern facilities and infrastructure and integrated capabilities have helped us built a strong reputation for quality and timely delivery over decades of doing business with both our Indian and international clients. Our integrated shipbuilding infrastructure at the shipyard allows us to undertake structural, machinery and electrical design and to prepare detailed production engineering drawings.

Experienced Promoters and Management Expertise

Our Company is promoted by Mr. Ratnakar Dandekar and Mrs. Monica Ratnakar Dandekar who individually have approximate 24 Years and 23 Years of experience respectively. Our Promoters and senior Key managerial person have experience in setting up business, developing markets, managing customers and handling overall businesses. Further, our board of directors are supported by a team of well experienced and qualified personnel. For further details regarding the educational qualifications and experience of our Board of Directors and our Key Managerial Personnel please refer to chapter titled "Our Management" beginning on page 114 of this Draft Prospectus. We also usually hire foreign consultants for technical advice for our various specialized made to order products for superior technical advice. We believe that our management team's experience and their understanding of Shipbuilding industry will enable us to continue to take advantage of both current and future market opportunities. It is also expected to help us in addressing and mitigating various risks inherent in our business.

Competitive cost structure and efficient operations

We believe that we offer our clients competitive cost structures for their shipbuilding and ship repair needs. We have implemented measures to help ensure that our operations run efficiently. We seek to achieve optimum utilisation of our full capacity through effective production planning and scheduling and have delivered or are in the process of delivering all the vessels we have contracted. We are committed to the timely delivery of boats and place great emphasis on the quality of our construction. This helps to minimise the need to undertake rectification works for defects or noncompliance with our customers' specifications, and reduces our exposure to liquidated and other damages under our shipbuilding contracts.



In house test facilities

We have our own State of Art testing laboratory to test the FRP our testing facility has various equipment's like Universal Testing machine, set of fixture for conducting test, Extensometer, Muffel Furnace, Vernier Caliper, Viscosity Measuring cup, Ultrasound thickness measuring instrument, Barcol hardness tester and Electronic weighing balance etc. Our Company has its own in-house test facilities which enables us to maintain high quality production standards and also helps us in minimizing production time and bringing cost effectiveness.

OUR STRATEGIES

The primary elements of our growth strategies are set forth below.

Focus on consistently meeting quality standards and Improving operational efficiencies

We believe that our emphasis on quality of construction and timely delivery has been a key factor in our ability to attract new customers and to retain our existing customers. We believe that we are achieving the highest standards in India across in many areas of shipbuilding, such as plate preparation and cutting processes, block fabrication, hull erection, outfitting, design and engineering, sourcing, procurement, and project management. We believe that continuing to enhance our production planning and sequencing processes and inventory management will also help us to maintain our cost competitiveness and further reduce the construction period of ships.

Strengthen our market leadership by continuously New Product Development

Leveraging our experience in building New Product, we plan to expand our product offerings. We believe that we are strong contenders to develop new product by analysis of future market requirement, we will also be able to build and repair new vessel models. We are well-positioned to follow the latest domestic and international standards for our new offerings. We also plan to expand our operations to cover the entire life cycle of a broader range of vessels.

Leveraging our Market skills and Relationships

This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction. We plan to increase our customers by many tie-ups, meeting contracts in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.

Optimal Utilization of Resources

Our Company constantly endeavors to improve our technical process, and will increase manufacturing activities to optimize the utilization of resources. We have invested significant resources, and intend to further invest in our activities to develop customized systems and processes to ensure effective management control. We regularly analyze our existing policies to be carried out for our technical and manufacturing process which enables us to identify the areas of bottlenecks and correct the same. This helps us in improving efficiency and putting resources to optimal use.

OUR PRODUCTS: -

56ft SAILING YACHT	FAST INTERCEPTOR BOAT			
13.25M LANDING CRAFT ASSAULT	LANDING CRAFT VEHICLE & PERSONNEL			
9.2M SURVEY MOTOR BOAT	MOTOR BOAT			
PATROL BOAT	FAST RESCUE BOAT			
SPEED BOAT	CATAMARAN			
PASSENGER BOAT	LIFE SAVING APPLIANCES			
LAUNCHING APPLIANCE	GEMINI CRAFT			



OUR LOCATIONS: -

Registered Office/ Factory/Yard	D 2/11, Tivim Industrial Estate Karaswada Goa - 403526, India	
Corporate Office/Factory/Yard	ory/Yard 505, SaoMathias, Naroa, Tiswadi, Goa – 403403, India	
Marketing Office	F. No. 24, Fourth Floor, Block A Belmira Plazza, Mundvel, Vaddem, Vasco da	
	Gama, Goa, India	

Collaborations/ Tie – ups/ Joint Ventures:

As on date of the Draft Prospectus, our Company does not have any Collaborations/Tie-ups/Joint Ventures.

Plant & Machinery:

Since we are in business of Shipbuilding Engineering, Procurement and Constructions Business, our company own tools and Equipment's for manufacturing of Ships but we do not own major plant and machinery but we use equipment's for manufacturing such as CNC Router with dust collector, Welding Machines, Testing Machine, Buffing Machine, Electric weighing scale, Punching, Sewing, Lathe, Drill Machine, Hydraulic Mobile Crane and Mobile Crane.

Capacity Utilization:

Our Company is in Shipbuilding Engineering, Procurement and Constructions Business, installed capacity utilization is not applicable to us.

Export obligation:

Our Company does not have any export obligation as on date of this Draft Prospectus.

Utilities and Infrastructure Facilities: -

Raw Material- The raw material used in the manufacture and Service of Products procured from suppliers locally in the area from where we operate.

Power – We require power supply to manufacturing our products and to meet our requirement we have a dedicated 200 KV connection under HTI category (High Tension) for our yards and regular power supply for our registered office.

Water – Our Manufacturing process does not require Water. Water is required for only human consumption and adequate water sources are available. The requirements are fully met at the existing premise. Also our products are tested in water which is conducted in sea shore available in our yards.

Utilities – Our Office is well equipped with computer systems, internet, connectivity, other communication equipment, security and other facilities, which are required for smooth functioning of our business activity.

HUMAN RESOURCES: -

We believe that a motivated and empowered employee base is the key to our operations and business strategy. We have developed a large pool of highly skilled, skilled, semi-skilled and experienced personnel. Currently, we have 61 employees including Key Managerial Personal as on February 01, 2018 and planning to increase the number of employees which details are as below:

Category	No. of Employees
Administrative Staff	25
Skilled Workers	15
Semi-Skilled Workers	14
Unskilled Workers	7
Total	61



Our manpower is a prudent mix of the experienced and young people which gives us the dual advantage of stability and growth, whereas execution of services within time and quality. Our skilled resources together with our strong management team have enabled us to successfully implement our growth plans.

SIGNIFICANT DEVELOPMENT SUBSEQUENT TO THE LAST FINANCIAL YEAR:-

In the opinion of the Board of Directors of our Company, there have not arisen any circumstances since the date of the last financial statements disclosed in this Draft Prospectus that materially or adversely affect the operations or profitability of the Company or the Value of its assets or its ability to pay its liability within next twelve months except below changes occurred after Balance Sheet date:-

- 1. The Object Clause of the Company Clause III (A) 1 (a) altered and inserted Clause III (A) 1(e), 1(f), 1(g), 1(h) via shareholder's resolution dated March 15, 2018 and a fresh certificate of incorporation dated March 29, 2018 issued by the Registrar of Companies, Goa
- 2. The Sub-Division of Equity Shares of the Company and the Authorized, Issued, Subscribed and Paid-up Share Capital of the Equity Shares of the Company Face value of Rs. 100/- (Rupees Hundred Only) each, shall stands sub- divided into 10 (Ten) Equity Shares having face value of Rs. 10/- (Rupees Ten) each vide shareholders Resolution dated April 09, 2018.
- 3. The authorized capital of the Company was increased from Rs. 50,00,000/- divided into 5,00,000 Equity Share of Rs. 10/- each to Rs. 15,00,00,000/- divided into 1,50,00,000 Equity Share of Rs, 10/- each. vide shareholders Resolution dated April 09, 2018.
- 4. Company was converted from Private Limited to Public Limited Company vide shareholders Resolution dated April 09, 2018 and further received the Certificate of Incorporation dated April 13, 2018 upon conversion to Public Limited Company.
- 5. Company has issued 1,00,00,000 Bonus Equity Shares in the ratio of 1:1 to existing shareholders vide Board resolution dated April 18, 2018.
- 6. We have passed a special resolution in shareholders meeting dated April 23, 2018 authorizing the Board of Directors to raise funds by making an Initial Public Offering up to Rs. 2000 Lacs.
- 7. We have re-appointed Mr. Ratnakar Dandekar as Chairman cum Managing Director in shareholders meeting dated April 23, 2018 for a period of five years w.e.f. April 23, 2018.
- 8. We have re-designated Mrs. Monica Ratnakar Dandekar as Whole Time Director in shareholders meeting dated April 23, 2018 for a period of five years w.e.f. April 23, 2018.
- 9. We have appointed Mr. Laxman Kashinath Sathe, Mr. Dilip Donde and Mr. Ramakant Subray Kamat as an Independent Directors of the Company for a period of five years w.e.f. April 23, 2018.
- 10. We have appointed Mr. Sunil Shashikant Chari as a Chief Financial Officer of the Company with effect from April 18, 2018.
- 11. We have appointed Mr. Sooraj Soni as a Company Secretary of the Company with effect from May 02, 2018.

FACTORS AFFECTING OUR FUTURE RESULTS OF OPERATIONS:-

Our results of operations could potentially be affected by the following factors amongst others:

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, National and international economies;
- 2. Company's ability to successfully implement its growth strategy and expansion plans, and to successfully launch;
- 3. Failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 4. Our failure to keep pace with rapid changes in technology;
- 5. Changes in laws and regulations relating to the sectors/areas in which we operate;
- 6. Our ability to effectively manage a variety of business, legal, regulatory, economic, social and political risks associated with our operations;



- 7. Increased competition in Shipbuilding Industry;
- 8. Factors affecting Shipping sector;
- 9. Foreign Exchange Fluctuations;
- 10. Higher interest outgo on our loans;
- 11. Our ability to successfully implement our growth strategy and expansion plans;
- 12. Any adverse outcome in the legal proceedings in which we are involved;
- 13. Our ability to meet our capital expenditure & working capital expenditure requirements;
- 14. Our ability to attract and retain qualified personnel;
- 15. Conflict of Interest with affiliated companies, the promoter group and other related parties; and
- 16. Changes in political and social conditions in India, the monetary and interest rate policies of India and other countries;
- 17. Changes in government policies and regulatory actions that apply to or affect our business;
- 18. Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 19. The performance of the financial markets in India and globally;
- 20. The occurrence of natural disasters or calamities;
- 21. Other factors beyond our control;
- 22. Our ability to manage risks that arise from these factors.

Our Significant Accounting Policies:

Our significant accounting policies are described in the section entitled "Financial Information of the Company" on page 133 of this Draft Prospectus.

Change in accounting policies in previous 3 (three) years

Except as mentioned in chapter "Financial Information of the Company" on page no. 133, there has been no change in accounting policies in last 3 (three) years.

Summary of the Results of Operations

The following table sets forth financial data from restated profit and loss account for the period ended December 31st, 2017 and financial Year ended on March 31, 2017, 2016, 2015, 2014 & 2013 the components of which are also expressed as a percentage of total income for such periods.

Particulars (For the Year ended)	31 st Decemb er, 2017	% of Total Incom e	31st March 2017	% of Total Income	31st March 2016	% of Total Income	31st March 2015	% of Total Incom e	31st March 2014	% of Total Inco me
Revenue from Operations	3,291.36	99.27	3,508.83	97.77	3,210.90	98.34	3,197.42	99.34	2,073.17	99.40
Other Income	24.20	0.73	79.98	2.23	54.18	1.66	21.14	0.66	12.49	0.60
Total Income	3,315.55	100.00	3,588.81	100.00	3,265.08	100.00	3,218.56	100.00	2,085.66	100.0
Cost of Raw Material Consumed	2,180.31	65.76	2,501.36	69.70	1,877.01	57.49	2,163.89	67.23	1,538.27	73.75
Changes in Inventories of Finshed Goods, WIP & Stock in trade	(156.94)	-4.73	(224.75)	-6.26	154.96	4.75	(8.37)	-0.26	(169.70)	-8.14
Employee Benefits Expenses	318.27	9.60	359.61	10.02	394.13	12.07	298.00	9.26	192.84	9.25
Finance Costs	75.74	2.28	81.78	2.28	49.84	1.53	23.62	0.73	24.18	1.16
Depreciation And Amortization	29.52	0.89	48.29	1.35	44.76	1.37	52.88	1.64	19.16	0.92



Expense										
Other Exp	355.12	10.71	431.10	12.01	322.33	9.87	348.59	10.83	241.77	11.59
Total	2,802.03	84.51	3,197.38	89.09	2,843.03	87.07	2,878.61	89.44	1,846.52	88.53
Expenses										
Profit before	513.52	15.49	391.43	10.91	422.05	12.93	339.95	10.56	239.14	11.47
exceptional and										
extraordinary										
items and tax										
Exceptional/Pri										
or Period item										
Profit before	513.52	15.49	391.43	10.91	422.05	12.93	339.95	10.56	239.14	11.47
extraordinary										
items and tax										
Extraordinary										
item										
	513.52	15.49	391.43	10.91	422.05	12.93	339.95	10.56	239.14	11.47
Profit Before										
Tax										
- Current Tax	162.96	4.92	139.96	3.90	147.13	4.51	118.09	3.67	78.31	3.75
- Deferred Tax	(16.88)	-0.51	(5.19)	-0.14	(3.27)	-0.10	(7.24)	-0.22	(0.25)	-0.01
Liability /										
(Asset)										
Excess of Short			(0.07)	0.00						
Provision in										
Earlier Years		44.00				0.74				
Restated	367.44	11.08	256.72	7.15	278.19	8.52	229.11	7.12	161.08	7.72
profit after										
tax for the										
period from										
continuing										
operations										

Key Components of Company's Profit And Loss Statement

Revenue from Sale of Product: Revenue from operations mainly consists from Sales of Products

Other Income: Other income primarily comprises of Interest Income, & Misc. Incomes.

Expenses: Company's expenses consist of Cost of Raw material consumed, change in inventories of finished goods, WIP & stock in trade, employee benefit expenses, administration & Other Expenses, finance costs, depreciation and amortization expenses.

<u>Employee Benefits Expense</u>: Employee benefit expense includes Salaries and Wages and Staff Welfare Expenses, Contribution to PF, Bonus to Employees and Gratuity Expenses.

<u>Finance Costs:</u> Finance cost comprises interest on Indebtedness, Bank charges.

<u>Depreciation and Amortization Expense:</u> We recognize Depreciation and Amortization expense on WDV Basis as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

<u>Administration & Other Expenses:</u> Other expenses includes Bank Charges, Commission, Consultancy Fees, Lease Rent, Petrol & Diesel, Repair & Maintenance, Transport & Travel Expenses.

Financial Performance Highlights for the period ended 31st December, 2017

Total Income:



The company's total income during the stub period ended on 31st December, 2017 was Rs. 3315.55 Lakhs. The revenue from Sale of products was Rs. 3291.36 Lakhs which comprised 99.27% of company's total income for the stub period ended on 31st December, 2017.

Total Expenses:

The total expenditure during the stub period ended on 31st December, 2017 was Rs. 2802.03 Lakhs. The total expenditure represents 84.51% of the total revenue. The total expenses are represented by Cost of Raw material consumed, change in inventories of finished goods, WIP & stock in trade, employee benefit expenses, administration & Other Expenses, finance costs, depreciation and amortization expenses. The main constituent of total expenditure is Cost of material consumed of Rs. 2180.31 Lakhs.

Profit/(Loss) after tax:

The restated net profit during the stub period ended on 31st December, 2017 was Rs. 367.44 Lakhs representing 11.08% of the total revenue of the Company.

COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2017 WITH FISCAL 2016

Total Income:

During the year 2016-17 the total revenue of the company increased to Rs. 3588.81 Lakhs as against Rs. 3265.08 Lakhs in the year 2015-16, representing an increase of 9.91 % of the total revenue. This increase was mainly due to increase in sales of products.

Other Income:

Other income of the Company for the year 2016-17 was Rs. 79.98 Lakhs in comparison with 54.18 Lakhs for F.Y. 2015-16.

Total Expenses:

The total expenditure for the year 2016-17 increased to Rs. 3197.38 Lakhs from Rs. 2843.03 Lakhs in year 2015-16, representing an increase of 12.46% to the previous year.

Cost of Raw Material Consumed:

The Cost of material consumed comprises of Cost of Raw Material consumed. The said expenses increased to Rs. 2501.36 Lakhs during the F.Y. 2016-17 from Rs. 1877.01 Lakhs in the previous year 2015-16.

Changes in Inventories:

Changes in inventories comprises of changes in inventory of finished goods, Work in Progress & stock in trade. The said expenses decreases to Rs. (224.75) Lakhs during the F.Y. 2016-17 as against Rs. 154.96 Lakhs in the previous year 2015-16.

Employee Benefits Expense:

The Employee Benefit Expense comprises of salaries and wages and staff welfare expenses. The said expenses decreased to Rs 359.61 Lakhs during the F.Y. 2016-17 from Rs. 394.13 Lakhs in the previous year 2015-16.

Finance Costs:

Finance cost for the year 2016-17 increased to Rs. 81.78 Lakhs as against Rs. 49.84 Lakhs of the year 2015-16.

Depreciation and Amortization Expense:

Depreciation for the year 2016-17 stood at Rs. 48.29 Lakhs calculated at WDV method as per companies Act. For the year 2015-16 the same was Rs. 44.76 Lakhs.



Administrative and other Expenses:

Administrative and Other expenses includes Bank Charges, Commission, Consultancy Fees, Lease Rent, Petrol & Diesel, Repair & Maintenance, Transport & Travel Expenses etc. These expenses increased to Rs. 431.10 Lakhs for the year 2016-17 as against Rs. 322.33 Lakhs of the year 2015-16.

Profit/ (Loss) Before Tax

The company's profit before tax for F.Y. 2016-17 was Rs 391.43 Lakhs as against Rs. 422.05 Lakhs in the year 2015-16 representing a decrease of 7.26% to the previous year.

Profit/ (Loss) After Tax

For the year 2016-17 the profit stood at Rs. 256.72 Lakhs as against the profit of Rs. 278.19 Lakhs for the year 2015-16, representing a decrease of 7.72% to the previous year. This decrease in profit after tax is happened due to increased expenses.

COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2016 WITH FISCAL 2015

Total Income:

During the year 2015-16 the total revenue of the company increased to Rs. 3265.08 Lakhs as against Rs. 3218.56 Lakhs in the year 2014-15, representing an increase of 1.45% of the total revenue. This increase was mainly due to increase in sales of products.

Other Income:

Other income of the Company for the year 2015-16 was Rs. 54.18 Lakhs in comparison with 21.14 Lakhs for F.Y. 2014-15.

Total Expenses:

The total expenditure for the year 2015-16 decreased to Rs. 2843.03 Lakhs from Rs. 2878.61 Lakhs in year 2014-15, representing a decrease of 1.24% to the previous year.

Cost of Raw Material Consumed:

The Cost of material consumed comprises of Cost of Raw Material consumed. The said expenses decreased to Rs. 1877.01 Lakhs during the F.Y. 2015-16 from Rs. 2163.89 Lakhs in the previous year 2014-15.

Changes in Inventories:

Changes in inventories comprises of changes in inventory of finished goods, Work in Progress & stock in trade. The said expenses increases to Rs. 154.96 Lakhs during the F.Y. 2015-16 as against Rs. (8.37) Lakhs in the previous year 2014-15.

Employee Benefits Expense:

The Employee Benefit Expense comprises of salaries and wages and staff welfare expenses etc. The said expenses increased to Rs 394.13 Lakhs during the F.Y. 2015-16 from Rs. 298.00 Lakhs in the previous year 2014-15.

Finance Costs:

Finance cost for the year 2015-16 increased to Rs. 49.84 Lakhs as against Rs. 23.62 Lakhs of the year 2014-15.

Depreciation and Amortization Expense:

Depreciation for the year 2015-16 stood at Rs. 44.76 Lakhs calculated at WDV method as per companies Act. For the year 2014-15 the same was Rs. 52.88 Lakhs.



Administrative and other Expenses:

Administrative and Other expenses includes Bank Charges, Commission, Consultancy Fees, Lease Rent, Petrol & Diesel, Repair & Maintenance, Transport & Travel Expenses etc.. These expenses decreased to Rs. 322.33 Lakhs for the year 2015-16 as against Rs. 348.59 Lakhs of the year 2014-15.

Profit/ (Loss) Before Tax

The company's profit before tax for F.Y. 2015-16 was Rs 422.05 Lakhs as against Rs. 339.95 Lakhs in the year 2014-15 representing an increase of 24.15% to the previous year.

Profit/ (Loss) After Tax

For the year 2015-16 the profit stood at Rs. 278.19 Lakhs as against the profit of Rs. 229.11 Lakhs for the year 2014-15, representing an increase of 21.43% to the previous year. This increase in profit after tax is happened due to increased turnover.

COMPARISON OF THE FINANCIAL PERFORMANCE OF FISCAL 2015 WITH FISCAL 2014

Total Income:

During the year 2014-15 the total revenue of the company increased to Rs. 3218.56 Lakhs as against Rs. 2085.66 Lakhs in the year 2013-14, representing an increase of 54.32 % of the total revenue. This increase was mainly due to increase in sales of products.

Other Income:

Other income of the Company for the year 2014-15 was Rs. 21.14 Lakhs in comparison with 12.49 Lakhs for F.Y. 2013-14.

Total Expenses:

The total expenditure for the year 2014-15 increased to Rs. 2878.61 Lakhs from Rs. 1846.52 Lakhs in year 2013-14, representing an increase of 55.89% to the previous year.

Cost of Raw Material Consumed:

The Cost of material consumed comprises of Cost of Raw Material consumed. The said expenses increased to Rs. 2163.89 Lakhs during the F.Y. 2014-15 from Rs. 1538.27 Lakhs in the previous year 2013-14.

Changes in Inventories:

Changes in inventories comprises of changes in inventory of finished goods, Work in Progress & stock in trade. The said expenses increased to Rs. (8.37) Lakhs during the F.Y. 2014-15 as against Rs. (169.70) Lakhs in the previous year 2013-14.

Employee Benefits Expense:

The Employee Benefit Expense comprises of salaries and wages and staff welfare expenses etc. The said expenses increased to Rs 298.00 Lakhs during the F.Y. 2014-15 from Rs. 192.84 Lakhs in the previous year 2013-14.

Finance Costs:

Finance cost for the year 2014-15 decreased to Rs. 23.62 Lakhs as against Rs. 24.18 Lakhs of the year 2013-14.

Depreciation and Amortization Expense:

Depreciation for the year 2014-15 stood at Rs. 52.88 Lakhs calculated at WDV method as per companies Act. For the year 2013-14 the same was Rs. 19.16 Lakhs.



Administrative and other Expenses:

Administrative and Other expenses includes Bank Charges, Commission, Consultancy Fees, Lease Rent, Petrol & Diesel, Repair & Maintenance, Transport & Travel Expenses etc. These expenses increased to Rs. 348.59 Lakhs for the year 2014-15 as against Rs. 241.77 Lakhs of the year 2013-14.

Profit/ (Loss) Before Tax

The company's profit before tax for F.Y. 2014-15 was Rs 339.95 Lakhs as against Rs. 239.14 Lakhs in the year 2013-14.

Profit/ (Loss) After Tax

For the year 2014-15 the profit stood at Rs. 229.11 Lakhs as against the Rs.161.08 Lakhs for the year 2013-14, This increase in profit after tax is happened due to increased turnover.

Information required as per Item (2) (IX) (E) (5) of Part A of Schedule VIII to the SEBI Regulations:

An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. There are no Unusual or infrequent events or transactions in our Company. The transactions are as per usual business operations.

2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

Except for any change in economic policy affecting the Shipbuilding industry in India, there are no other significant economic changes that may materially affect or likely to affect income from continuing operations.

3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "Risk Factors" beginning on page 15 in the Draft Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

4. Future changes in relationship between costs and revenues

Other than as described in "Risk Factors" beginning on page 15 in the Draft Prospectus, we believe there are no known factors that might affect the future relationship between cost and revenue.

5. Increases in net sales or revenue and Introduction of new products or services or increased sales prices

Increases in revenues are by and large linked to increases in volume of our business.

6. Status of any publicly announced New Products or Business Segment

Since our Company has not announced any new Product so not Applicable.

7. Dependence on few customers/clients

The percentage of contribution of our Company's Top Customers/Clients for the year ended December 31, 2017 is as follows:

Our Major Customers/ Clients for the year ended December 31, 2017

Name of the Clients	Amount (₹ in Lacs)	As % of total turnover
DIPRO HQ MOD (NAVY)	193,042,200	59%



Goa Shipyard Ltd.	61,458,808	19%
Jones Santana Vas	16,300,000	5%
Lynn De Souza	6,000,000	2%
Ramesh S.Kasar	5,900,000	2%
Vishal Ganpat Bankar	5,900,000	2%
Sahadev Nilkanth Bapardekar	5,523,810	2%
Ajay T Salgaonkar	5,142,857	2%
Rajesh Simepurushkar	5,095,238	2%
Yogesh Govekar	5,095,238	2%
Total	309,458,151	94%

^{*}The above value is exclusive of all applicable taxes and incidental expenses.

Our Major Suppliers of Raw material for the year ended December 31, 2017

Name of Supplier	Amount (₹ in Lacs)	As % of total Purchase
Lourenco Marine	90,362,165	40%
Reichhold India Private Limited	8,662,122	4%
Diab Australia Pty Ltd.	7,287,227	3%
AB Volvo Penta	6,494,131	3%
Elcome Intergrated Systems Pvt Ltd.(Central)	5,031,860	2%
H.Henriksen A/S	4,121,500	2%
Cummins India Limited	3,394,649	2%
SPARCRAFT MASTS	3,363,714	2%
Shree Sati Metal	2,448,981	1%
Link Composites Pvt Ltd. (Central)	1,802,407	1%
Total	132,968,756	59%

^{*}The above value is exclusive of all applicable taxes and incidental expenses.

8. Competitive conditions

Competitive conditions are as described under the Chapters "Industry Overview" and "Our Business" beginning on pages 78 and 90, respectively of the Prospectus.

9. Details of material developments after the date of last balance sheet i.e. December 31st, 2017

Except as disclosed in this Draft Prospectus, no circumstances have arisen since the date of last financial statement until the date of filing the Prospectus, which materially and adversely affect or are likely to affect the operations or profitability of our Company, or value of its assets, or its ability to pay its liability within next twelve months. There is no subsequent development after the date of the Auditor's Report, which will have a material impact on the reserves, profits, earnings per share and book value of the Equity Shares of the Company.



SECTION VI - LEGAL AND OTHER INFORMATION

OUTSTANDING LITIGATION AND MATERIAL DEVELOPEMENT

Except as described below, there are no outstanding litigations, suits, civil or criminal prosecutions, proceedings before any judicial, quasi-judicial, arbitral or administrative tribunals, including pending proceedings for violation of statutory regulations or alleging criminal or economic offences or tax liabilities or any other offences (including past cases where penalties may or may not have been awarded and irrespective of whether they are specified under paragraph (i) of Part I of Schedule XIII of the Companies Act) against our Company, Promoter, Group Companies and Directors as of the date of this Draft Prospectus that would have a material adverse effect on our business. There are no defaults, non-payments or overdue of statutory liabilities, institutional/bank dues and dues payable to holders of debentures or fixed deposits and arrears of cumulative preference shares that would have a material adverse effect on our business.

Further, Our Company has a policy for identification of Material Litigation in terms of the SEBI (ICDR) Regulations, 2009 as amended for disclosure of all pending litigation involving our Company, holding, Directors, Promoters and Group Companies, other than criminal proceedings and statutory or regulatory actions, would be considered 'material' if the monetary amount of claim by or against the entity or person in any such pending proceeding is in excess of Rs. 1,00,000/-and where the amount is not quantifiable, such pending cases are material from the perspective of the company's business, operations, prospects or reputation.

The Company has policy for identification of material outstanding dues to creditors in terms of the SEBI (ICDR) Regulations, 2009 as amended for creditors where outstanding dues to any one of them exceeds Rs. 1,00,000/-.

PART 1: CONTINGENT LIABILITIES OF OUR COMPANY

Particulars	Amount (in Lacs)
Contingent Liability	
Total	

PART 2: LITIGATION RELATING TO OUR COMPANY

A. FILED AGAINST OUR COMPANY

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

- 3) Litigation involving Tax Liability
 - i. Direct Tax

The Income tax demand under section 143(1) (a) is appearing in income tax website for Rs. 140190/- as per demand identification number 2011201010061190824C dated October 27, 2011. Further the status is pending for further information.

ii. Indirect Tax

NIL

4) Other Pending Litigation

NIL



B. CASES FILED BY OUR COMPANY

1) Litigation involving Criminal Laws

	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Litigation involving Tax Liability
	NIL
4)	Other Pending Litigation
	NIL
PA	RT 3: LITIGATION RELATING TO OUR DIRECTORS AND PROMOTERS OF THE COMPANY
A. l	LITIGATION AGAINST OUR DIRECTORS AND PROMOTERS
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Litigation involving Tax Liability
4)	Other Pending Litigation
	NIL
B. I	LITIGATION FILED BY OUR DIRECTORSAND PROMOTERS
1)	Litigation involving Criminal Laws
	NIL
2)	Litigation Involving Actions by Statutory/Regulatory Authorities
	NIL
3)	Litigation involving Tax Liability
	NIL
4)	Other Pending Litigation
	NIL
PA	RT 4: LITIGATION RELATING TO OUR GROUP COMPANIES / PROMOTER GROUP COMPANIES
A. 1	LITIGATION AGAINST OUR GROUP COMPANIES / PROMOTER GROUP COMPANIES



1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Litigation involving Tax Liability

Direct Tax - NIL

Indirect Tax - NIL

4) Other Pending Litigation

NIL

B. LITIGATION FILED BY OUR GROUP COMPANIES / PROMOTER GROUP COMPANIES

1) Litigation involving Criminal Laws

NIL

2) Litigation Involving Actions by Statutory/Regulatory Authorities

NIL

3) Litigation involving Tax Liability

Direct Tax - NIL

Indirect Tax - NIL

4) Other Pending Litigation

NIL

PART 5: AMOUNTS OWED TO SMALL SCALE UNDERTAKINGS AND OTHER CREDITORS

There are no disputes with such entities in relation to payments to be made to our Creditors. The details pertaining to amounts due towards such creditors are available on the website of our Company.

Below are the details of the Creditors where outstanding amount as on March 31, 2017: -

Name	Balance as on 31.12.2017 (in Lacs)
Total Outstanding dues to Micro and Small & Medium Enterprises	
Total Outstanding dues to Creditors other than Micro and Small & Medium	428.52
Enterprises	428.32

PART 6: MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of Operations" beginning on page 167 there have been no material developments that have occurred after the Last Balance Sheet Date.



GOVERNMENT AND OTHER APPROVALS

We have received the necessary consents, licenses, permissions and approvals from the Government and various governmental agencies required for our present business (as applicable on date of this Draft Prospectus) and except as mentioned below, no further approvals are required for carrying on our present business.

In view of the approvals listed below, we can undertake this issue and our current/proposed business activities and no further major approvals from any governmental or regulatory authority or any other entity are required to be undertaken in respect of the issue or to continue our business activities. It must be distinctly understood that, in granting these approvals, the Government of India does not take any responsibility for our financial soundness or for the correctness of any of the statements made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Draft Prospectus.

The main objects clause of the Memorandum of Association and objects incidental to the main objects enable our Company to carry out its activities. The following are the details of licenses, permissions and approvals obtained by the Company under various Central and State Laws for carrying out its business:

The Company has got following licenses/registrations/approvals/consents/permissions from the Government and various other Government agencies required for its present business.

APPROVALS FOR THE ISSUE

S. No.	Name of Approvals
1.	Our Company has received in- principle approval from the SME Platform of BSE dated [•] for using the name of the
	Exchange in its offer document for listing of Equity Shares on SME Platform.
2.	Our Board of Directors have, pursuant to a resolution passed at its meeting held on April 18, 2018 authorized the Fresh
	Issue of Equity shares subject to the approval of the shareholders of our Company and such other authorities as may be
	necessary.
3.	The Fresh Issue of Equity Shares has been authorized by a special resolution adopted at the Extra-Ordinary General
	Meeting of shareholders held on April 23, 2018.

APPROVALS/LICENSES/PERMISSIONS PROCURED TO CONDUCT OUR BUSINESS

A. Incorporation related Approvals:

S. No.	Nature of Registration/ License	Registration/Lic ense No.	Applicable Laws	Issuing Authority	Date of issue	Date of
1.	Certificate of Incorporation as 'Aquarius Fibreglas Private Limited'	24-02819	Companies Act, 1956	Registrar of Companies, Goa, Daman & Diu	February 24, 2000	Expiry Valid till cancelled
2.	Certificate of Incorporation as 'Aquarius Fibreglas Private Limited' due to alteration in the Object Clause of Memorandum of Association	U35116GA2000 PTC002819	Companies Act, 1956	Registrar of Companies, Goa, Daman & Diu	January 13, 2010	Valid till cancelled
3.	Certificate of Incorporation as 'Aquarius Fibreglas Private Limited' due to alteration in the Object Clause of Memorandum of Association	U35116GA2000 PTC002819	Companies Act, 2013	Registrar of Companies, Goa	April 15, 2015	Valid till cancelled
4.	Fresh Certificate of Incorporation as 'Aquarius Shipyard Private Limited' due to change in name of the company from 'Aquarius Fibreglas Private Limited' to 'Aquarius Shipyard Private Limited'	U35116GA2000 PTC002819	Companies Act, 2013	Registrar of Companies, Goa	April 15, 2015	Valid till cancelled
5.	Certificate of Incorporation as	U35116GA2000	Companies	Registrar of	March 29,	Valid till



	'Aquarius Shipyard	Private	PTC002819	Act, 2013	Companies, Goa	2018	cancelled
	Limited' due to alteration	on in the					
	Object Clause of Memo	orandum					
	of Association						
6	Fresh Certificate	of	U35116GA2000	Companies	Registrar of	April 13,	Valid till
	Incorporation as '	Aquarius	PLC002819	Act, 2013	Companies, Goa	2018	cancelled
	Shipyard Limited'						

B. Taxation Related Approvals:

S.no	Nature of Registration/ License	Registration/Lic ense No.	Applicable Laws	Issuing Authority	Date of Expiry
1.	Permanent Account Number (PAN)	AAECA9432B	Income Tax Act, 1961	Commissioner of Income Tax	Valid till cancelled
2.	TAN (Tax Deduction Account Number)	BLRA12741B	Income Tax Act 1961	Income Tax Department	Valid till cancelled
3.	Service Tax Registration for State of Goa	AAECA9432BS T001	The Finance Act, 1994	Central Board of Excise & Custom.	Valid till cancelled
4.	Registration under goods & Service Tax (GST) for State of Goa.	30AAECA9432 B1ZB	The Goods & Service Tax Act, 2017	Central Board of Excise & Custom.	Valid till Cancelled
5.	Central Sale Tax (CST) Certificate of Registration under The Central Sales Tax (Registration & Turnover) Rules, 1957	P/CST/8791	Central Sales Tax Act, (Registration & Turnover) Rules 1957	Commercial Tax Officer, Panji Ward	Valid till Cancelled
6.	Tax Payer Identification Number (TIN)	30150106807	Goa Value Added Tax Act, 2005	Commercial Tax Officer, Panji Ward	Valid till Cancelled
7.	Central Excise Registration Certificate	AAECA9432BX M001	The Central Excise Rules, 2002	Central Excise Department	Valid till Cancelled

C. Industrial Labour Related and other Approvals:

S. No	Nature of Registration/ License	Registration/Lic ense No.	Applicable Laws	Issuing Authority	Date of Expiry
1.	Registration under Employees' Provident Funds (EPF)	11967/SDP/2283	Employee's Provident Funds & Miscellaneous Provisions Act, 1952	Officer of the Regional Provident Fund Commissioner, Panji, Goa	Valid till cancelled
2.	Registration under Employee State Insurance (ESI)	32-1569-44	Employee's State Insurance Act, 1948	Regional Office Goa Employee's State Insurance, Corporation	Valid till cancelled
3.	Factory License for factory at shed D/11, Tivim Industrial Estate, Karaswada, Bardez, Goa	Goa/1646	The Factories Act, 1948	Chief Inspector of Factories and Boilers	Valid till year 2022
4.	Factory License for factory at Survey No. 25/1, 505, Sao Mathias, Naroa, Tiswadi, Goa	Goa/1642	The Factories Act, 1948	Chief Inspector of Factories and Boilers	Valid till year 2022
5.	Registration under Water (Prevention & Control of Pollution) Act, 1974, Air(Prevention & Control of Pollution) Act, 1981 and	5/2796/05- PCB/CI-497	Water (Prevention & Control of Pollution) Act, 1974, Air(Prevention & Control of Pollution)	Goa State Pollution Control Board	June 30, 2022



	Hazardous Wastes (Management, Handling and Transboundary Movement) Rules 2008		Act, 1981 and Hazardous Wastes (Management, Handling and Transboundary Movement) Rules 2008		
6.	Registration under Water (Prevention & Control of Pollution) Act, 1974, Air(Prevention & Control of Pollution) Act, 1981	5/5/4693/10- PCB/14295	Water (Prevention & Control of Pollution) Act, 1974, Air(Prevention & Control of Pollution) Act, 1981	Goa State Pollution Control Board	December 12, 2021
7.	Registration under Captain of Ports Departments	I- 11017/COP/AFP L/2275	Captain of Ports Departments	Captain of Ports Departments, Government of GOA	May 07, 2019

D. Technical & Business Approvals

S. No.	Nature of Registration/ License	Registration/ License No.	Applicable Laws	Issuing Authority	Date of Expiry
1.	Importer-Exporter Code	1709000082	Ministry of Commerce and Industry, Office of Dy. Director General of Foreign Trade	Office of Dy. Director General of Foreign Trade, Panji	Valid till cancelled
2.	Certificate of verification Goa Legal Metrology Rules, 2011 for Electronic Crane Weightier	101646	Rule 14(3) of the Goa Legal Metrology Rules, 2011	Legal Metrology Officer	March 19, 2019
3.	Certificate of verification Goa Legal Metrology Rules, 2011 for Five Electronic Weighting Machine	105188	Rule 14(3) of the Goa Legal Metrology Rules, 2011	Legal Metrology Officer	March 20, 2019
4.	Final No-Objection Certificate for premises at 505, SaoMathias, Naroa, Tiswadi, Goa-403403	DFES/FP/C- 1/18-19/128	Rule 26 of Fire Force Act 1986	Government of Goa Directorate of Fire & Emergency Services	February 24, 2019

E. Miscellaneous Approval/ Licenses/Registration: -

S.No.	Nature of License	Registration/	Registration/License No.	Issuing Authority	Registrati on Expiry Date
1.		Management in compliance Standard ISO	32633/15/AN	RINA Services S.p.A. via Corsica 12-16128 Genova Italy	March 07, 2021



F. Intellectual Property Rights:

S.No.	Nature of Registration/ License	Class	Trademark Name and Logo	Owner	Application No. & Date	Remark
1.	Trademark	37	AQUARIUS FIBREGLAS PVT LTD	Aquarius Fibreglas Pvt. Ltd.	2455013 & January 04, 2013	Objected
2.	Copyright	Artistic Work	Aquarius Fiberglas Pvt. Ltd.	Aquarius Fiberglas Pvt. Ltd.	A- 104858/2013	Registered

The Details of Domain Name registered on the name of the Company is: -

S. No.	Domain Name and ID	Sponsoring Registrar and IANA ID	Registrant Name	Creation date	Registration Expiry date
1.	Domain Name: AQUARIUSGOA.COM Registry Domain ID: 1532472542_DOMAIN_COM- VRSN	Registrar: www.publicdomainregistry.com IANA ID: 303	Registrant Name: Mr. Ratnakar Dandekar Organization: Aquarius Shipyard Pvt. Ltd.	December 11, 2008	December 11, 2018



OTHER REGULATORY AND STATUTORY DISCLOSURES

Authority for the Issue

Fresh Issue

This Issue in terms of this Draft Prospectus has been authorized by the Board of Directors pursuant to a resolution dated April 18, 2018 and by the shareholders pursuant to a special resolution in an Extra-Ordinary General Meeting held on April 23, 2018 under section 62 (1) (c) of the Companies Act, 2013.

Our Company has obtained in-principle approval from the SME Platform of BSE for using its name in the Draft Prospectus/Prospectus pursuant to letter dated [•] BSE is the Designated Stock Exchange.

Prohibition by the SEBI or other Governmental Authorities

Our Company, our Promoters, our Promoter Group, our Directors, Promoter Group Companies have not been prohibited from accessing the capital market for any reason or restrained from buying, selling or dealing in securities, under any order or directions by the SEBI or any other regulatory or government authorities.

The listing of any securities of our Company has never been refused by any of the Stock Exchanges in India.

None of our Directors are associated with the securities market and there are no violations of securities laws committed by any of them in the past or pending against them, nor have any companies with which our director was associated have been debarred or prohibited from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Association with Securities Market

None of our Directors in any manner are associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as promoters or directors

Prohibition by RBI

Neither our Company, our Promoter, our Directors, Group Entities, the relatives (as defined under the Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a wilful defaulter by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided in the chapter "Outstanding Litigations And Material Development" beginning on page 179 of the Draft Prospectus.

Eligibility for the Issue

Our Company is eligible in terms of Regulations 4(2) of SEBI ICDR Regulations for this Issue.

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this Issue is an "Initial Public Offer" in terms of the SEBI (ICDR) Regulations.

Our Company is eligible for the Issue in accordance with Regulation 106(M) (2) and other provisions of Chapter XB of the SEBI (ICDR) Regulations, as we are an Issuer whose post issue paid up capital is more than `10 Crore and upto `25 Crore and we may hence issue Equity Shares to the public and propose to list the same on the Small and Medium Enterprise Exchange (in this case being the "SME Platform of BSE").

We confirm that:

- 1. In accordance with Regulation 106(P) of the SEBI (ICDR) Regulations, this issue is 100% underwritten and that the LM to the Issue Shall underwrites minimum 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to section titled "General Information Underwriting" beginning on page 47 of this Draft Prospectus.
- 2. In accordance with Regulation 106 (R) of the SEBI (ICDR) Regulations, that the total number of proposed allottees in the Issue



shall be greater than or equal to fifty (50), otherwise, the entire application money will be refunded forthwith. If such money is not repaid within fifteen (15) days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of fifteen (15) days, be liable to repay such application money, with interest as prescribed under section 40 of the Companies Act, 2013

- 3. In accordance with Regulation 106(O) the SEBI (ICDR) Regulations, we have not filed any of this Offer Document with SEBI nor has SEBI issued any observations on our Offer Document. Also, we shall ensure that our Lead Manager submits a copy of the Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- 4. In accordance with Regulation 106(V) of the SEBI (ICDR) Regulations, we hereby confirm that we have entered into an agreement with the LM and a Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the SME Platform of BSE. For further details of the arrangement of market making please refer to section titled "General Information Details of the Market Making Arrangements for this Issue" beginning on page 47 of this Draft Prospectus.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter XB of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106(M)(3) of SEBI (ICDR) Regulations, the provisions of Regulations 6(1), 6(2), 6(3), Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 27 and sub-regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to us in this Issue.

Our Company is also eligible for the Issue in accordance with eligibility norms for listing on SME Exchange Platform BSE laid down under circular dated April 1, 2015 (http://www.bsesme.com/static/getlisted/criteriaisting.aspx?expandable=0), which states as follows:

- 1. Net Tangible Assets of at least ₹ 3 Crore as per the latest audited financial results (as restated).
- 2. Net worth (excluding revaluation reserves) of at least ₹ 3 crore as per the latest audited financial results (as restated).
- 3. Track record of distributable profits in terms of section 123 of Companies Act, 2013 for at least two years out of immediately preceding three financial years and each financial year has to be a period of at least 12 months. Extraordinary income will not be considered for the purpose of calculating distributable profits. Otherwise, the Net Worth shall be at least ₹ 5 Crores.
- 4. Distributable Profit, Net Tangible Assets and Net worth of the Company as per the restated financial statements for the period ended December 31, 2017 and for the year ended March 31, 2017, March 31, 2016, and March 31, 2015, is as set forth below:-

(Amt in ₹)

Particulars		As at							
	December 31, 2017	March 31, 2017	March 31, 2016	March 31, 2015					
Distributable Profit*	367.44	256.72	278.19	229.11					
Net Tangible Assets**	1613.09	1262.50	1010.99	736.05					
Net Worth***	1640.71	1273.30	1016.58	738.37					

^{*} Distributable Profit has been calculated as per Section 123 of Companies Act, 2013

5. The Post Issue paid up capital of our Company shall be at least ₹ 3 Crore. As detailed in chapter "Capital Structure" on page 55 of this Draft Prospectus our Company will have a post issue capital of ₹ 14,37,00,000 (Rupees Fourteen Crore Thirty Seven Lac only).

^{**} Net Tangible Assets are defined as the sum of all net assets of the Company, excluding intangible assets as defined in Accounting Standard 26 issued by the Institute of Chartered Accountants of India. As is evident, our company has Net Tangible Assets of over ₹ 3 crore.

^{***} Net worth includes shares capital and Reserves (Excluding Revaluation Reserve) Less Miscellaneous Expenditure not written off, if any, & Debit Balance of Profit and Loss Account not wrote off, if any. As is evident, our Company has a Net Worth of over ₹ 3 Crores.



- 6. Our Company shall mandatorily facilitate trading in demat securities and will enter into an agreement with both the depositories. The Company will enter into an agreement for registration with the Central Depositary Services Limited (CDSL) dated [●] and National Securities Depository Limited (NSDL) dated [●] for establishing connectivity.
- 7. Our Company has a website i.e. http://www.aquariusgoa.com
- 8. Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- 9. No material regulatory or disciplinary action has been taken by any stock exchange or regulatory authority in the past three years against the Company.
- 10. There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 11. There has been no change in the promoter/s of the Company in the preceding one year from date of filing application to BSE for listing on SME segment.

We confirm that we comply with all the above requirements / conditions so as to be eligible to be listed on the SME Platform of the BSE.

Compliance with Part A of Schedule VIII of the SEBI (ICDR) Regulations

Our Company is in compliance with the provisions specified in Part A of the SEBI (ICDR) Regulations. No exemption from eligibility norms has been sought under Regulation 109 of the SEBI (ICDR) Regulations, with respect to the Issue. Further, our Company has not been formed by the conversion of a partnership firm into a company.

DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE OFFER DOCUMENT. THE LEAD MERCHANT BANKER, SWASTIKA INVESTMART LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE OFFER DOCUMENT, THE LEAD MERCHANT BANKER, SWASTIKA INVESTMART LIMITED IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MERCHANT BANKER HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED [♠] WHICH READS AS FOLLOWS:

WE, THE UNDER NOTED LEAD MANAGER TO THE ABOVE MENTIONED FORTHCOMING ISSUE STATE AND CONFIRM AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION LIKE COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL IN CONNECTION WITH THE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS



CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:

- A. THE DRAFT PROSPECTUS FILED WITH THE EXCHANGE IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS RELEVANT TO THE ISSUE;
- B. ALL THE LEGAL REQUIREMENTS RELATING TO THE ISSUE AS ALSO THE REGULATIONS GUIDELINES, INSTRUCTIONS, ETC. FRAMED/ISSUED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
- C. THE DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, APPLICABLE PROVISIONS OF THE COMPANIES ACT, 1956, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTER HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE EXCHANGE TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT PROSPECTUS.
- 6. WE CERTIFY THAT REGULATION 33 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.
- 7. WE UNDERTAKE THAT SUB-REGULATION (4) OF REGULATION 32 AND CLAUSE (C) AND (D) OF SUB-REGULATION (2) OF REGULATION 8 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE. WE UNDERTAKE THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. NOT APPLICABLE
- 8. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 9. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH



MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION – NOTED FOR COMPLIANCE

- 10. WE CERTIFY THAT A DISCLOSURE HAS BEEN MADE IN THE DRAFT PROSPECTUS THAT THE INVESTORS SHALL BE GIVEN AN OPTION TO GET THE SHARES IN DEMAT OR PHYSICAL MODE. NOT APPLICABLE AS IN TERMS OF THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013 THE EQUITY SHARES ARE TO BE ISSUED IN DEMATERIALIZED FORM ONLY.
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:
 - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
 - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 WHILE MAKING THE ISSUE- NOTED FOR COMPLIANCE
- 14. WE ENCLOSE A NOTE EXPLAINING HOW THE PROCESS OF DUE DILIGENCE HAS BEEN EXERCISED BY US IN VIEW OF THE NATURE OF CURRENT BUSINESS BACKGROUND OR THE ISSUER, SITUATION AT WHICH THE PROPOSED BUSINESS STANDS, THE RISK FACTORS, PROMOTERS EXPERIENCE, ETC.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER BELOW (WHO ARE RESPONSIBLE FOR PRICING THIS ISSUE)', AS PER FORMAT SPECIFIED BY SEBI THROUGH CIRCULAR NO. CIR/CFD/DIL/7/2015 DATED OCTOBER 30, 2015.
- 17. WE CERTIFY THAT PROFITS FROM RELATED PARTY TRANSACTIONS HAVE ARISEN FROM LEGITIMATE BUSINESS TRANSACTIONS- TO THE EXTENT OF THE RELATED PARTY TRANSACTIONS REPORTED IN ACCORDANCE WITH ACCOUNTING STANDARD -18 IN THE FINANCIAL INFORMATION OF THE COMPANY INCLUDED IN THE DRAFT PROSPECTUS.

ADDITIONAL CONFIRMATIONS/ CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH ISSUE DOCUMENT REGARDING SME EXCHANGE

- 1. WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- 2. WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRFAT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES OFFERED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/



ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.

- 3. WE CONFIRM THAT THE ABRIDGED PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 NOTED FOR COMPLIANCE.
- 4. WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER- NOTED FOR COMPLIANCE
- 5. WE CERTIFY THAT AS PER THE REQUIREMENTS OF FIRST PROVISO TO SUB-REGULATION (4) OF REGULATION 32 OF SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009; CASH FLOW STATEMENT HAS BEEN PREPARED AND DISCLOSED IN THE PROSPECTUS. NOT APPLICABLE
- 6. WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 106P AND 106V OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 HAVE BEEN MADE.

The filing of this Draft Prospectus does not, however, absolve our company from any liabilities under section 34, section 35, Section 36 and Section 38 (1) of the Companies Act, 2013 or from the requirement of obtaining such statutory and / or other clearances as may be required for the purpose of the proposed Issue. SEBI further reserves the right to take up at any point of time, with the LM any irregularities or lapses in the Draft Prospectus.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Prospectus with the Registrar of Companies, Goa, Daman & Diu in terms of sections 26, 32 and 33 of the Companies Act, 2013.

Statement on Price Information of Past Issues handled by Swastika Investmart Limited:

Sr. No.	Issue name	Issue size (Rs in Cr.)	Issue Price (Rs.)	Listing date	Opening Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark]- 30 th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90th calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 180 th calendar days from listing
1.	Transwind Infrastructures Limited	7.29	27.00	July, 12, 2017	30.85	+6.97* (-1.07)**	+10.21* (+1.71)**	+6.96* (+8.23)**
2.	Reliable Data Services Limited	14.82	57.00	October, 11, 2017	68.40	-6.43* (+3.37)**	+2.34* (+6.53)**	-17.25* (+4.33)**
3.	Milton Industries Limited	14.28	34.00	October, 16, 2017	40.80	-24.02* (-1.10)**	-26.71* (+4.40)**	-36.27* (+2.91)**
4.	Sharika Enterprises Limited	13.86	43.00	Novemb er, 27, 2017	51.60	+2.71* (+0.56)**	-0.19* (-0.16)**	-
5.	Zodiac Energy Limited	10.14	52.00	Decembe r, 05, 2017	62.40	-13.86* (+3.82)**	-41.57* (+3.36)**	-
6.	Inovana Thinklabs Limited	7.70	70.00	Decembe r, 12, 2017	77.00	+114.29* (+4.01)**	+192.21* (+1.77)**	-
7.	Solex Energy Limited	7.17	52.00	February , 05, 2018	43.50	+10.23* (-3.91)**	-	-



8.	Inflame Appliances limited	6.48	54.00	March, 16, 2018	50.70	-14.20* (+3.06)**	-	-
9.	Ridings Consulting Engineers India Limited	6.55	18.00	March, 26, 2018	18.50	+18.65* (+4.69)**	-	-
10.	Megastar Foods Limited	8.04	30.00	May 24, 2018	30.50	-	-	-

Source: Price Information www.bseindia.com. & www.nseindia.com, Issue Information from respective Prospectus.

Note: -

- * The Base price to calculate +/- % Change in Closing Price, 30th/90th/180th Calendar Days from Listing is the "Opening Price" at the Date of Listing.
- ** The Base price to calculate +/- % Change in Closing Benchmark, 30th /90th /180th Calendar Days from Listing is the "Closing Price" at the Date of Listing.

Summary statement of Disclosure:

Financia l Year	Tot al no. of IP Os	Total amoun t of funds raised (Rs. Cr.)	No. of IPOs trading at discount- 30 th calendar days from listing		No. of IPOs trading at Premium- 30 th calendar days from listing		No. of IPOs trading at discount- 180 th calendar days from listing			No. of IPOs trading at Premium- 180 th calendar days from listing				
			Over 50%	Betw een 25- 50%	Less than 25%	Over 50%	Bet wee n 25- 50%	Less than 25%	Over 50%	Betw een 25- 50%	Less than 25%	Over 50%	Bet wee n 25- 50%	Less than 25%
2015-16	-	-	-	-	-	-	-	-	-	-	-	-	-	-
2016-17	3	29.113	-	-	-	-	-	3	-	-	1	2	-	-
2017-18	10	93.41	-	-	4	1	-	5	-	1	2	-	-	1
2018-19	1	8.04	-	-	-	-	-	-	=	-	-	-	-	-

Track Record of past issues handled by Swastika Investment Limited

For details regarding track record of LM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the LM at: www.swastika.co.in

Disclaimer from our Company, Directors and the Lead Manager

Our Company, the Directors and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Draft Prospectus or, in case of the Company, in any advertisements or any other material issued by or at our Company's instance and anyone placing reliance on any other source of information would be doing so at his or her own risk.

Caution

The LM accept no responsibility, save to the limited extent as provided in the Agreement entered between the LM (Swastika Investmart Limited) and our Company on May 02, 2018 the Underwriting Agreement dated May 02, 2018 entered into between the Underwriters and our Company and the Market Making Agreement dated May 02, 2018 entered into among the Market Maker and our Company.

All information shall be made available by our Company and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.



The Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Promoter Group, Group Entities, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Entities, and our affiliates or associates, for which they have received and may in future receive compensation.

Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue

Disclaimer in Respect of Jurisdiction

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakhs and pension funds with a minimum corpus of ₹ 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform himself or herself about, and to observe, any such restrictions.

Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Goa.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

Disclaimer Clause of the SME Platform of BSE

BSE Ltd. ("BSE") has given vide its letter dated [•] permission to our Company to use its name in this offer document as one of the stock exchanges on which our Company's securities are proposed to be listed on the SME Platform. BSE has scrutinized this offer document for its limited internal purpose of deciding on the matter for granting the aforesaid permission to this Company. BSE does not in any manner:

- i. Warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; or
- ii. Warrant that this Company's securities will be listed or will continue to be listed on BSE; or
- iii. Take any responsibility for the financial or other soundness of this Company, its Promoters, its management or any scheme or project of this Company;

And it should not for any reason be deemed or construed that this offer document has been cleared or approved by the BSE. Every person who desires to apply for or otherwise acquires any securities in this Company may do so pursuant to independent inquiry, investigations and analysis and shall not have any claim against BSE whatsoever by reason of loss which may be suffered by such



person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.

Disclaimer Clause under Rule 144a of the U.S. Securities Act

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Bids may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

Filing

The Draft Prospectus/ Prospectus are being filed with BSE Limited, P.J. Tower, Dalal Street, Fort, Mumbai-400001, Maharashtra

A copy of this Draft Prospectus shall not be filed with the SEBI, nor will SEBI issue any observation on the Draft Prospectus in term of Regulation 106(M) (3) of the SEBI (ICDR) Regulations. However, a copy of the Prospectus shall be filed with SEBI at the Securities and Exchange Board of India, SEBI Western Regional Office, Plot No.C4-A, 'G' Block Bandra-Kurla Complex, Bandra (East), Mumbai - 400051, Maharashtra for their record purpose only.

A copy of the Prospectus, along with the documents required to be filed under Section 26 & 32 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, Company Law Bhawan, EDC Complex, Plot No.21, Patto, Panaji, Goa, India

Listing

In terms of Chapter XB of the SEBI (ICDR) Regulations, 2009 there is no requirement of obtaining in- principle approval of the SME Platform of BSE. However, application shall been made to SME Platform of BSE for obtaining permission for listing of the Equity Shares being offered and sold in the Issue on its SME Platform after the allotment in the Issue.

The SME Platform of BSE has given its in-principal approval for using its name in our Prospectus vide its letter dated [•].

BSE is Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform is not granted by BSE, our Company shall forthwith repay, without interest, all moneys received from the applicants in pursuance of this Draft Prospectus. If such money is not repaid within the prescribed time then our Company becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of BSE mentioned above are taken within six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Offer within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company shall repay with interest all monies received from applicants, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period. Subject to applicable law.

Impersonation

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:



Any person who-

- a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities;
- b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable to action under section 447 of the Companies, Act 2013

Consents

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Peer Review Auditor, Our Banker(s) to the Company*; (b) Lead Manager, Registrar to the Issue, Banker(s) to the Issue*, Legal Advisor to the Issue, Underwriter(s) to the Issue and Market Maker to the Issue to act in their respective capacities have been be obtained as required under section 26 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 26 & 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

*The aforesaid will be taken prior to filing of the Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, M/s. S. P. Bhandare & Associates, Chartered Accountants, Statutory Auditor and M/s Mistry and Shah., Chartered Accountant Peer Review Auditors of the Company have agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and restated financial statements as included in this Draft Prospectus/Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of this Draft Prospectus.

Experts Opinion

Except for the reports in the section "Financial information of the Company" and "Statement of Tax Benefits" on page 133 and 76 of this Draft Prospectus from the Peer Review Auditors and Statutory Auditor respectively, our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

Expenses of the Issue

The total expenses of the Issue are estimated to be approximately ₹ 130.00 Lacs, which is 8.84 % of the Issue size. The estimated Issue related expenses include Issue Management Fee, underwriting and management fees SCSB's commission/ Selling commission, fees, printing and distribution expenses, legal fees, statutory advertisement expenses, registrar and depository fees and listing fees. All expenses with respect to the Issue would be paid by our company as decided mutually.

The Estimated Issue expenses are as under: -

No.	Particulars	Expenses	As a % of total expenses	As a % of Issue
1.	Payment to Merchant Banker including, underwriting and selling commissions, brokerages, payment to other intermediaries such as Registrar Legal Advisors, Bankers etc, and other out of pocket expenses*	25.00	19.23	1.70
2.	Printing and Stationery and advertisement expenses	2.00	1.54	0.14
3.	Regulatory fees and other Statutory expenses	103.00	79.23	7.00
	Total estimated Issue Expenses	130.00	100.00	3.39

^{*}Included Commission/ processing fees for SCSB, Brokerage and selling commission for Registered Brokers, RTA's and CDPs.

Fees, Brokerage and Selling Commission payable to the LM



The total fees payable to the Lead Manager will be as per the (i) Agreement dated May 02, 2018 with the Lead Manager Swastika Investmart Limited, (ii) the Underwriting Agreement dated May 02, 2018 with Underwriter (iii) the Market Making Agreement dated May 02, 2018 with Market Maker, a copy of which is available for inspection at our Registered Office from 10.00 am to 5.00 pm on Working Days from the date of the Draft Prospectus until the Issue Closing Date.

Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue for processing of applications, data entry, printing of refund orders, preparation of refund data on magnetic tape and printing of bulk mailing register will be as per the agreement between our Company and the Registrar to the Issue dated May 02, 2018 a copy of which is available for inspection at our Company's Registered Office.

The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty, and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable it to make refunds in any of the modes described in this Draft Prospectus or send allotment advice by registered post/speed post.

Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or Abroad the five (5) years preceding the date of this Draft Prospectus.

Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to section titled "Capital Structure" beginning on page 55 of this Draft Prospectus.

Underwriting Commission, brokerage and selling commission on Previous Issues

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

Particulars in regard to our Company and other listed group-companies / subsidiaries/ associates under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 / Section 186 of the Companies Act, 2013 which made any capital issue during the last three years:

Neither our Company nor any other companies under the same management within the meaning of Section 370(1B) of the Companies Act, 1956 has made / Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three years.

Performance vis-à-vis objects - Public/rights issue of our Company and/or listed Group Companies/ Subsidiaries and Associates of our Company

Except as stated in the chapter titled "Capital Structure" beginning on page 55 of this Draft Prospectus our Company has not undertaken any previous public or rights issue. None of the Group Companies/ Entities or associates of our Company are listed on any stock exchange.

Performance vis-a-vis objects - Last Issue of Group/Associate Companies

All of our Group / Associate are unlisted and have not made a public issue of shares.

Outstanding Debentures or Bond Issues or Redeemable Preference Shares and other instruments

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this Draft Prospectus.

Outstanding Convertible Instruments

Our Company does not have any outstanding convertible instruments as on the date of filing this Draft Prospectus.



Option to Subscribe

Equity Shares being offered through the Draft Prospectus can be applied for in dematerialized form only.

Stock Market Data of the Equity Shares

This being an initial public offering of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

Mechanism for Redressal of Investor Grievances

The Agreement amongst the Registrar to the Issue, our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) year from the last date of dispatch of the letters of allotment, or refund orders, demat credit or where refunds are being made electronically, giving of refund instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there is no investor complaints received during the three years preceding the filing of Draft Prospectus. Since there is no investor complaints received, none are pending as on the date of filing of this Draft Prospectus.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of Equity Shares applied for, amount paid on application, Depository Participant, and the bank branch or collection centre where the application was submitted.

The Applicant should give full details such as name of the sole/ first Applicant, Application Form number, Applicant DP ID, Client ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above.

Disposal of Investor Grievances by our Company

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has constituted Stakeholders Relationship Committee in the meeting of our Board of Directors held on May 02, 2018 For further details on the Stakeholders Relationship Committee, please refer to section titled "Our Management" beginning on page 114 of this Draft Prospectus.

Our Company has appointed Mr. Sooraj Soni, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

Mr. Sooraj Soni Aquarius Shipyard Limited 505, SaoMathias, Naroa, Tiswadi, Goa-403403 E-mail: cs@aquariusgoa.com

E-mail: cs@aquariusgoa.com Website: www.aquariusgoa.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website www.scores.gov.in



Status of Investor Complaints

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Prospectus and hence there are no pending investor complaints as on the date of this Draft Prospectus.

Disposal of investor grievances by listed companies under the same management as our Company

We do not have any listed company under the same management.

Change in Auditors during the last three (3) years

Except the appointment of M/s Mistry and Shah., Chartered Accountant., as the peer review Auditor of the Company; appointment of Statutory Auditor M/s. S. P. Bhandare & Associates and Resignation of Thomas S. Keeranchira as the Statutory Auditor of the Company there are no changes in the Auditors of the company during the last three years.

Capitalization of Reserves or Profits

Except as disclosed under section titled "Capital Structure" beginning on page 55 of this Draft Prospectus, our Company has not capitalized its reserves or profits at any time during the last five (5) years.

Revaluation of Assets

Our Company has not revalued its assets in five (5) years preceding the date of this Draft Prospectus.

Tax Implications

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled "Statement of Tax Benefits" beginning on page 76 of this Draft Prospectus.

Purchase of Property

Other than as disclosed in Section "Our Business" on page 90 of the Draft Prospectus, there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of the Draft Prospectus, other than property, in respect of which:

The contract for the purchase or acquisition was entered into in the ordinary course of business, or the contract was entered into in contemplation of the Issue, or that the Issue was contemplated in consequence of the contract; or the amount of the purchase money is not material.

Except as stated elsewhere in the Draft Prospectus, our Company has not purchased any property in which the Promoter and/or Directors have any direct or indirect interest in any payment made there under.

Servicing Behavior

Except as stated in this Draft Prospectus, there has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

Payment or benefit to officers of Our Company

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation.



Except as disclosed in chapter titled "Our Management" beginning on page 114 and "Annexure – 34-Statement of Related Party Transactions" beginning on page 163 of the Draft Prospectus, none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.



SECTION VII - ISSUE RELATED INFORMATION

TERMS OF THE ISSUE

The Equity Shares being offered are subject to the provisions of the Companies Act, SCRA, SCRR, SEBI (ICDR) Regulations, 2009, the SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of this Draft Prospectus, the Prospectus, the abridged prospectus, Application Form, CAN, the Revision Form, Allotment advices, and other terms and conditions as may be incorporated in the documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the GoI, the Stock Exchanges, the RoC, the FIPB, the RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that in terms of SEBI Circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, all the investors applying in this issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorised to collect the Application Forms. Investors may visit the official websites of the concerned stock exchanges for any information on operationalization of this facility of form collection by Registrar to the issue and DPs as and when the same is made available.

Ranking of Equity Shares

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares of our Company including rights in respect of dividends. The allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to section titled "Main Provisions of Articles of Association of the Company" beginning on page 249 of this Draft Prospectus.

Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and as recommended by the Board of Directors at their discretion and approved by the shareholders and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends, in cash and as per provisions of Companies Act. For further details in relation to dividends, please refer to chapter titled "Dividend Policy" and "Main Provisions of the Articles of Association" on page 132 and 249 respectively of this Draft Prospectus.

Face Value and Issue Price

The Equity Shares having a Face Value of ₹ 10.00 each are being offered in terms of this Draft Prospectus at the price of ₹ 38.00/per Equity Share (including a premium of ₹ 28.00 per Equity Share).

The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the section titled "Basis for Issue Price" on page 73 of this Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

Compliance with SEBI (ICDR) Regulations

Our Company shall comply with all requirements of the SEBI ICDR Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

Rights of the Equity Shareholders

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association of our Company, the equity shareholders shall have the following rights:

- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;



- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive offer for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory and other preferential claims being satisfied;
- Right of free transferability of the Equity Shares, subject to applicable law, including any RBI Rules and Regulations; and
- Such other rights, as may be available to a shareholder of a listed public company under the Companies Act, 1956 and Companies Act, 2013, as may be applicable, terms of the SEBI Listing Regulations with the Stock Exchange and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien and / or consolidation / splitting, etc., please refer to Section titled "Main Provisions of Articles of Association of the Company" beginning on page 249 of this Draft Prospectus.

Minimum Application Value, Market Lot and Trading Lot

As per regulations made under and Section 29(1) of the Companies Act, 2013 the Equity Shares to be allotted must be in Dematerialized form i.e. not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode. Hence, the Equity Shares being offered can be applied for in the dematerialized form only. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar to the Issue:

- Tripartite Agreement dated [●] between NSDL, our Company and Registrar to the Issue; and
- Tripartite Agreement dated [•] between CDSL, our Company and Registrar to the Issue; and

The trading of the Equity Shares will happen in the minimum contract size of 3000 Equity Shares and the same may be modified by the SME Platform of BSE from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this Draft Prospectus will be done in multiples of 3000 Equity Shares subject to a minimum allotment of 3000 Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

Further, in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

Minimum Number of Allottees

The minimum number of allottees in the Issue shall be 50 shareholders In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

Joint Holders

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

Nomination Facility to Investor

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of this section shall upon the production of such evidence as may be required by the Board, elect either:



- To register himself or herself as the holder of the Equity Shares; or
- To make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue will be made only in dematerialized form, there is no need to make a separate nomination with our Company. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

Period of Operation of Subscription List of Public Issue

ISSUE OPENS ON	[•]
ISSUE CLOSES ON	[•]

Minimum Subscription

In accordance with Regulation [106P] (1) of SEBI ICDR Regulations, this Issue is 100% underwritten. Also, in accordance with explanation to Regulation [106P] (1) of SEBI ICDR Regulations, the underwriting shall not be restricted to any minimum subscription level.

As per section 39 of the Companies Act, 2013 if the "**stated minimum amount**" has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of issue of Draft Prospectus, the application money has to be returned within such period as may be prescribed.

If our Company does not receive the subscription of 100% of the Issue through this offer document including devolvement of Underwriters within 60 (sixty) days from the date of closure of the issue, the issuer shall forthwith unblocked the entire subscription amount received. If there is a delay beyond 8 (eight) days after our Company becomes liable to pay the amount, our Company shall pay interest prescribed under Section 73 of the Companies Act, 2013 and applicable law if any.

In accordance with Regulation [106R] of SEBI ICDR Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked forthwith.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, in accordance with Regulation [106Q] of the SEBI (ICDR) Regulations the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

Further, in accordance with Regulation [106R] of the SEBI (ICDR) Regulations, our Company shall ensure that the number of prospective allottees to whom the Equity Shares will allotted will not be less than 50 (Fifty). In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this issue and the amounts in the ASBA Account shall be unblocked forthwith.

Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of 3000 equity shares in terms of the SEBI Circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of BSE.



Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre- Issue Equity Shares and Promoters' minimum contribution in the Issue as detailed in the section titled "Capital Structure" beginning on page 55 of this Draft Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/debentures and on their consolidation / splitting except as provided in the Articles of Association. For further details, please refer sub-heading "Main Provisions of the Articles of Association of the Company" on page 249 of this Draft Prospectus.

New Financial Instruments

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company.

Application by Eligible NRIs, FPIs/FIIs registered with SEBI, VCFs registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs/FIIs registered with SEBI or VCFs. Such Eligible NRIs, FPIs/FIIs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

As per the extant policy of the Government of India, OCBs cannot participate in this Issue.

NRIs, FPIs/FIIs and foreign venture capital investors registered with SEBI are permitted to purchase shares of an Indian company in a public offer without the prior approval of the RBI, so long as the price of the equity shares to be issued is not less than the price at which the equity shares are issued to residents. The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

Option to receive Equity Shares in Dematerialized Form

As per Section 29(1) of the Companies Act, 2013 and in accordance with SEBI ICDR Regulations, every company making public offer shall issue securities only in dematerialized form only. Hence, the Equity Shares being offered can be applied for in the dematerialized form only. The investors have an option either to receive the security certificate or to hold the securities with depository. However, as per SEBI's circular RMB (compendium) series circular no. 2 (1999-2000) dated February 16, 2000, it has been decided by the SEBI that trading in securities of companies making an initial public offer shall be in dematerialized form only. The Equity Shares on Allotment will be traded only on the dematerialized segment of the SME Exchange. Applicants will not have an option of Allotment of the Equity Shares in physical form.

Migration to Main Board

In accordance with the BSE Circular dated November 26, 2012, our Company will have to be mandatorily listed and traded on the SME Platform of the BSE for a minimum period of two years from the date of listing and only after that it can migrate to the Main Board of the BSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter XB of the SEBI (ICDR) Regulations. Our Company may migrate to the Main Board of BSE from the SME Exchange on a later date subject to the following:

• If the Paid up Capital of the Company is likely to increase above ₹ 25 Crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number



of votes cast by shareholders other than promoter shareholders against the proposal and for which the Company has obtained in-principal approval from the main board), we shall have to apply to BSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board

OR

• If the Paid up Capital of the company is more than Rs. 10 crores but below Rs. 25 crores, we may still apply for migration to the Main Board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

Market Making

The Equity Shares offered through this Issue are proposed to be listed on the SME Platform of BSE (BSE SME), wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Maker of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME Platform of BSE. For further details of the agreement entered into between our Company, the Lead Manager and the Market Maker please refer to section titled "General Information - Details of the Market Making Arrangements for this Issue" beginning on page 47 of this Draft Prospectus.

In accordance with the SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012; it has been decided to make applicable limits on the upper side for the Market Makers during market making process taking into consideration the Issue size in the following manner:

Issue size	Buy quote exemption threshold (including mandatory initial inventory of 5% of issue size)	Re-entry threshold for buy quotes (including mandatory initial inventory of 5% of issue size)
Upto ₹ 20 Crore, as applicable in our case	25%	24%

Further, the Market Maker shall give (2) Two way quotes till it reaches the upper limit threshold; thereafter it has the option to give only sell quotes. Two (2) way quotes shall be resumed the moment inventory reaches the prescribed re-entry threshold.

In view of the Market Maker obligation, there shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts its inventory through market making process on the platform of the exchange, the concerned stock exchange may intimate the same to SEBI after due verification.

Pre-Issue Advertisement

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts / authorities in Goa, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from or in a transaction not subject to, registration requirements of the U.S. Securities Act and applicable U.S. State securities laws. Accordingly, the Equity Shares are only being offered or sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated herein above. Our Company and the Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of the Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.



ISSUE STRUCTURE

This Issue is being made in terms of Regulation 106(M) (2) of Chapter XB of SEBI (ICDR) Regulations, 2009, as amended from time to time, whereby, an issuer whose post issue paid up face value capital is more than ₹ 10 Crore and upto ₹ 25 Crore, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("SME Exchange", in this case being the SME Platform of BSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "Terms of the Issue" and "Issue Procedure" on page 200 and 208 of the Draft Prospectus.

The Issue comprise of a Public Issue of 38,70,000 Equity Shares of Face Value of ₹ 10/- each fully paid (The "Equity Shares") for cash at a price of ₹38/- per Equity Shares (including a premium of ₹28/- per equity share) aggregating to ₹1470.60 lakhs ("the issue") by our Company of which 1,98,000 Equity Shares of ₹ 10/- each will be reserved for subscription by Market Maker Reservations Portion and a Net Issue to public of 36,72,000 Equity Shares of ₹10/- each is hereinafter referred to as the net issue. The Issue and the Net Issue will constitute 26.93% and 25.55% respectively of the post issue paid up Equity Share Capital of the Company.

The Issue is being made by way of Fixed Price Issue Process

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares available	36,72,000 Equity Shares	1,98,000 Equity Shares
for allocation		
Percentage of Issue Size available for allocation	94.88% of the Issue Size	5.12% of the Issue Size
Basis of Allotment	Proportionate subject to minimum allotment of 3000 Equity Shares and further allotment in multiples of 3000 Equity Shares each. For further details please refer to "Issue Procedure - Basis of Allotment" on page 238 of this Draft Prospectus.	Firm Allotment
Mode of Application	All the applications shall make the application (Online or Physical) through ASBA Process Only	Through ASBA Process Only
Mode of Allotment	Compulsorily in dematerialized form.	Compulsorily in dematerialized form.
Minimum Application Size	For Other than Retail Individual Investors: Such number of Equity Shares in multiples of 3000 Equity Shares at an Issue price of ₹38.00 each, such that the Application Value exceeds ₹ 2.00 Lakh. For Retail Individuals Investors: 3000 Equity Shares at an Issue price of ₹38.00 each	1,98,000 Equity Shares
Maximum Application Size	For Other than Retails Individual Investors: The maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable. For Retail Individuals Investors: Such number of Equity Shares in multiples of 3000 Equity Shares such that the Application Value does not exceed ₹ 2,00,000/-	1,98,000 Equity Shares
Trading Lot	3000 Equity Shares	3000 Equity Shares, However the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2009.
Application lot Size	3000 Equity Shares thereafter Equity Shares and	



Terms of Payment	Full Application Amount shall be blocked by the SCSBs in the bank account of the ASBA
	Applicant that is specified in the Application Form at the time of submission of the
	Application Form.

This Issue is being made in terms of Chapter XB of the SEBI (ICDR) Regulations, 2009, as amended from time to time. For further details please refer to "Issue Structure" on page 206 of the Draft Prospectus.

*As per Regulation 43(4) of the SEBI (ICDR) Regulations, as amended, as present issue is a fixed price issue 'the allocation' in the net offer to the public category shall be made as follows:

- a) Minimum fifty percent to retail individual investors; and
- b) Remaining to
 - (i) Individual Applicant other than retail Individual Investors; and
 - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
- c) The unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

If the retail individual investor category is entitled to more than fifty percent on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

Withdrawal of the Issue

The Company in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (one each in English and Hindi) and one in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If the Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, the Company will file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) the final RoC approval to the Prospectus after it is filed with the RoC.

Issue Programme

ISSUE OPENING DATE	[•]
ISSUE CLOSING DATE	[•]

Applications and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form. On the Issue Closing Date when applications will be accepted only between 10.00 a.m. to 4.00 p.m. (Indian Standard Time).

Due to limitation of time available for uploading the application on the Issue Closing Date, Applicants are advised to submit their applications one day prior to the Issue Closing Date and, in any case, not later than 1.00 p.m. IST on the Issue Closing Date. Any time mentioned in this Draft Prospectus is IST. Applicants are cautioned that, in the event a large number of applications are received on the Issue Closing Date, as is typically experienced in public offerings, some applications may not get uploaded due to lack of sufficient time. Such applications that cannot be uploaded will not be considered for allocation under this Issue.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday)



ISSUE PROCEDURE

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (CIR/CFD/DIL/12/2013) dated October 23, 2013 notified by SEBI ("General Information Document") included below under section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act 2013 (to the extent notified), the Companies Act, 1956 (to the extent not repealed by the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the SEBI ICDR Regulations as amended. The General Information Document has been updated to include reference to the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, SEBI Listing Regulations 2015 and certain notified provisions of the Companies Act, 2013, to the extent applicable to a public issue. The General Information Document is also available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

Pursuant to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Fifth Amendment) Regulations, 2015, there have been certain changes in the issue procedure for initial public offerings including making ASBA Process mandatory for all investors, allowing registrar, share transfer agents, collecting depository participants and stock brokers to accept application forms. Further, SEBI, by its circular No. (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, reduced the time taken for listing after the closure of an issue to six working days.

Please note that the information stated/ covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Applicants are advised to make their independent investigations and ensure that their Applications do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the full Application Amount along with the Application Form.

Our Company and the LM are not liable for any amendments, modifications or change in applicable laws or regulations, which may occur after the date of this Draft Prospectus.

PART A

Fixed Price Issue Procedure

The Issue is being made under Regulation 106(M)(2) of Chapter XB of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009 via Fixed Price Process.

Applicants are required to submit their Applications to the Designated Intermediaries. In case of QIB Applicants, our Company in consultation with the Lead Manager may reject Applications at the time of acceptance of Application Form provided that the reasons for such rejection shall be provided to such Applicant in writing.

In case of Non-Institutional Applicants and Retail Individual Applicants, our Company would have a right to reject the Applications only on technical grounds.

Investors should note that according to section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialized form. Applicants will not have the option of being Allotted Equity Shares in physical form. Further the Equity shares on allotment shall be traded only in the dematerialized segment of the Stock Exchange, as mandated by SEBI.

Application Form

Pursuant to SEBI Circular dated November 10, 2015 and bearing Reference No. CIR/CFD/POLICYCELL/11/2015which shall be applicable for all public issues opening on or after January 01, 2016, all the investors can apply through ASBA Mode. The prescribed colours of the Application Form for various categories applying in this issue are as follows:



Category	Colour*
Indian Public / eligible NRI's applying on a non-repatriation basis (ASBA)	White
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA)	Blue

^{*} Excluding electronic Application Form

Applicants shall only use the specified Application Form for the purpose of making an Application in terms of this Draft Prospectus. The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number.

Pursuant to SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 Dated November 10, 2015, an Investor, intending to subscribe to this Issue, shall submit a completed application form to any of the following Intermediaries (Collectively called "Designated Intermediaries"):

Sr. No.	Designated Intermediaries	
1.	An SCSB, with whom the bank account to be blocked, is maintained	
2.	A syndicate member (or sub-syndicate member)	
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the	
	stock exchange as eligible for this activity) ('broker')	
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this	
	activity)	
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock	
	exchange as eligible for this activity)	

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted by investors to	After accepting the form, SCSB shall capture and upload the relevant details in
SCSB:	the electronic bidding system as specified by the stock exchange and may
	begin blocking funds available in the bank account specified in the form, to
	the extent of the application money specified.
For applications submitted by investors to	After accepting the application form, respective Intermediary shall capture and
intermediaries other than SCSBs:	upload the relevant details in the electronic bidding system of the stock
	exchange. Post uploading, they shall forward a schedule as per prescribed
	format along with the application forms to designated branches of the
	respective SCSBs for blocking of funds within one day of closure of Issue.

Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking funds that are available in the bank account specified in the Application Form used by ASBA Applicants.

Availability of Prospectus and Application Forms

The Application Forms and copies of the Prospectus may be obtained from the Registered Office of our Company, Lead Manager to the Issue, and Registrar to the Issue, as mentioned in the Application Form. The application forms may also be downloaded from the website of BSE limited i.e. www.bseindia.com.

Who can apply?

In addition to the category of Applicants as set forth under "Part B -General Information Document for Investing in Public Issues-Category of Investors Eligible to participate in an Issue" under chapter titled "Issue Procedure" on page 208 of this Draft Prospectus, the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including:



- FPIs and sub-accounts registered with SEBI other than Category III foreign portfolio investor;
- Category III foreign portfolio investors, which are foreign corporate or foreign individuals only under the Non Institutional Investors category;
- Scientific and / or industrial research organizations authorized in India to invest in the Equity Shares.
- Any other persons eligible to apply in this Issue under the laws, rules, regulations, guidelines and policies applicable to them.

Application not to be made by:

- 1. Minors (except through their Legal Guardians)
- 2. Partnership firms or their nominations
- 3. Overseas Corporate Bodies

MAXIMUM AND MINIMUM APPLICATION SIZE

1. For Retail Individual Applicants

The Application must be for a minimum of 3000 Equity Shares and in multiples of 3000 Equity Shares thereafter, so as to ensure that the Application Price payable by the Applicant does not exceed Rs. 2, 00,000. In case of revision of Applications, the Retail Individual Applicants have to ensure that the Application Price does not exceed Rs. 2, 00,000.

2. For Other than Retail Individual Applicants (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs. 2, 00,000 and in multiples of 3000 Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. A QIB and a Non-Institutional Applicant cannot withdraw or lower the size of their Application at any stage and are required to pay the entire Application Amount upon submission of the Application.

In case of revision in Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 2, 00,000 for being considered for allocation in the Non-Institutional Portion.

Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

The above information is given for the benefit of the Applicants. The Company and the LMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

Participation by Associates / Affiliates of LM and the Syndicate Members

The LM, Market Maker and the Underwriter, if any shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting and market making obligations. However, associates/affiliates of the LM and Syndicate Members, if any may subscribe for Equity Shares in the Issue, either in the QIB Category or in the Non- Institutional Category as may be applicable to the Applicants, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

Option to Subscribe in the Issue

- a) As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b) The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.
- c) A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.



Application by Indian Public including eligible NRIs applying on Non-Repatriation Basis

Application must be made only in the names of individuals, Limited Companies or Statutory Corporations/institutions and not in the names of Minors, Foreign Nationals, Non Residents Indian (except for those applying on non-repatriation), trusts, (unless the Trust is registered under the Societies Registration Act, 1860 or any other applicable Trust laws and is authorized under its constitution to hold shares and debentures in a company), Hindu Undivided Families, Partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.

Applications by eligible NRIs/FPI's on Repatriation Basis

Application Forms have been made available for eligible NRIs at our registered office and at the office of the Lead Manager to the Issue.

Eligible NRIs applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment under reserved category. The Eligible NRIs who intend to get the amount blocked in the Non Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and shall not use the forms meant for reserved category.

Under FEMA, general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRIs subject to the terms and conditions stipulated therein. Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30(thirty) days from the date of issue of shares of allotment to NRIs on repatriation basis.

Allotment of Equity shares to Non-Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity shares will be allowed to be repatriated along with the income thereon subject to the permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

As Per The Current Regulations, The Following Restrictions Are Applicable For Investments By FPIs.

- 1. A foreign portfolio investor shall invest only in the following securities, namely- (a) Securities in the primary and secondary markets including shares, debentures and warrants of companies, listed or to be listed on a recognized stock exchange in India; (b) Units of schemes floated by a domestic mutual funds, whether listed on a recognized stock exchange or not; (c) Units of Schemes floated by a collective investment scheme; (d) Derivatives traded on a recognized Stock Exchange; (e) Treasury bills and dated government securities; (f) Commercial papers issued by an Indian Company; (g) Rupee denominated credit enhanced bonds; (h) Security receipts issued by asset reconstruction companies; (i) Perpetual debt instruments and debt capital instruments, as specified by the Reserve Bank of India from time to time; (j) Listed and unlisted non-convertible debentures/bonds issued by an Indian company in the infrastructure sector, where 'infrastructure' is defined in terms of the extant External Commercial Borrowings (ECB) guidelines; (k) Non-Convertible debentures or bonds issued by Non Banking Financial Companies categorized as 'Infrastructure Finance Companies' (IFC) by the Reserve Bank of India; (i) Rupee denominated bonds or units issued by infrastructure debt funds; (m) Indian depository receipts; and (n) Such other instruments specified by the Board from time to time.
- 2. Where a foreign institutional investor or a sub account, prior to commencement of SEBI (Foreign Portfolio Investors) Regulations, 2014, hold equity shares in a company whose shares are not listed on any recognized stock exchange, and continues to hold such shares after Initial Public Offering and listing thereof, such shares shall be subject to lock-in for the same period, if any, as is applicable to shares held by a foreign direct investor placed in similar position, under the policy of the Government of India relating to foreign direct investment from the time being in force.
- 3. In respect of investments in the secondary market, the following additional conditions shall apply:
 - a) A foreign portfolio investor shall transact in the securities in India only on the basis of taking and giving delivery of securities purchased or sold;
 - b) Nothing contained in clause (a) shall apply to:
 - ❖ Any transactions in derivatives on a recognized stock exchange;
 - Short selling transactions in accordance with the framework specified by the Board;



- Any transaction in securities pursuant to an agreement entered into with the merchant banker in the process of market making or subscribing to unsubscribed portion of the issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
- ❖ Any other transaction specified by the Board.
- c) No transaction on the stock exchange shall be carried forward;
- d) The transaction of business in securities by a foreign portfolio investor shall be only through stock brokers registered by the Board; provided nothing contained in this clause shall apply to:
 - i. transactions in Government securities and such other securities falling under the purview of the Reserve Bank of India which shall be carried out in the manner specified by the Reserve Bank of India;
 - ii. Sale of securities in response to a letter of offer sent by an acquirer in accordance with the Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - iii. Sale of securities in response to an offer made by any promoter or acquirer in accordance with the Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009;
 - iv. Sale of securities, in accordance with the Securities and Exchange Board of India (Buy Back of Securities) Regulations, 1998;
 - v. divestment of securities in response to an offer by Indian Companies in accordance with Operative Guidelines of Disinvestment of shares of Indian Companies in the overseas market through issue of American Depository Receipts or Global Depository Receipts as notified by the Government of India and directions issued by Reserve Bank of India from time to time;
 - vi. Any bid for, or acquisition of, securities in response to an offer for disinvestment of shares made by the Central Government or any State Government;
 - vii. Any transaction in securities pursuant to an agreement entered into with merchant banker in the process of market making portion of the Issue or subscribing to the unsubscribed portion of the Issue in accordance with Chapter XB of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
 - viii. Any other transaction specified by Board.
- e) A foreign portfolio investor shall hold, deliver or cause to be delivered securities only in dematerialized form: Provided that any shares held in non-dematerialized form, before the commencement of these regulation, can be held in non-dematerialized form, if such shares cannot be dematerialized.
 - 4. Unless otherwise approved by the Board, securities shall be registered in the name of the foreign portfolio investor as a beneficial owner for the purposes of the Depositories Act, 1996.
 - 5. The purchase of Equity Shares of each company by a single foreign portfolio investor or an investor group shall be below ten percent of the total issued capital of the company.
 - 6. The investment by the foreign portfolio investor shall also be subject to such other conditions and restrictions as may be specified by the Government of India from time to time.
 - 7. In cases where the Government of India enters into agreements or treaties with other sovereign Governments and where such agreements or treaties specifically recognize certain entities to be distinct and separate, the Board may, during the validity of such agreements or treaties, recognize them as such, subject to conditions as may be specified by it.
 - 8. A foreign portfolio investor may lend or borrow securities in accordance with the framework specified by the Board in this regard.

No foreign portfolio investor may issue, subscribe to or otherwise deal in offshore derivative instruments, directly or indirectly, unless the following conditions are satisfied:

- a) Such offshore derivative instruments are issued only to persons who are regulated by an appropriate foreign regulatory authority;
- b) Such offshore derivatives instruments are issued after compliance with 'know your client' norms:

Provided that those unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated shall not issue, subscribe or otherwise deal, in offshore derivatives instruments directly or indirectly:

Provided further that no Category III foreign portfolio investor shall issue, subscribe to or otherwise deal in offshore derivatives instruments directly or indirectly.



A foreign portfolio investor shall ensure that further issue or transfer of any offshore derivative instruments issued by or on behalf of it is made only to persons who are regulated by an appropriate foreign regulatory authority.

Foreign portfolio investors shall fully disclose to the Board any information concerning the terms of and parties to off-shore derivative instruments such as participatory notes, equity linked notes or any other such instruments, by whatever names they are called, entered into by it relating to any securities listed or proposed to be listed in any stock exchange in India, as and when and in such form as the Board may specify.

Any offshore derivative instruments issued under the Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 before commencement of SEBI (Foreign Portfolio Investors) Regulation, 2014 shall be deemed to have been issued under the corresponding provision of SEBI (Foreign Portfolio Investors) Regulation, 2014.

The purchase of equity shares of each company by a single foreign portfolio investor or an investor group shall be below 10 per cent of the total issued capital of the company.

An FII or its subaccount which holds a valid certificate of registration shall, subject to the payment of conversion fees, be eligible to continue to buy, sell or otherwise deal in securities till the expiry of its registration as a foreign institutional investor or sub-account, or until he obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Qualified foreign investor may continue to buy, sell or otherwise deal in securities subject to the provision of SEBI (Foreign Portfolio Investors) Regulation, 2014, for a period of one year from the date of commencement of aforesaid regulations, or until it obtains a certificate of registration as foreign portfolio investor, whichever is earlier.

Application by Mutual Funds

As per the Current regulations, the following restrictions are applicable for investments by Mutual Fund:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any company's paid up share capital carrying voting rights.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

The Application made by Asset Management Companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

Applications by Limited Liability Partnerships

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the LLP Act, 2008 must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reason thereof.

Applications by Insurance Companies

In case of applications made by insurance companies registered with IRDA, certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company in consultation with the LM, reserves the right to reject any application, without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment Scheme) (5th Amendment) Regulations, 2010, as amended (the "IRDA Investment Regulations"), are broadly set forth below:



- a. Equity shares of a company: The lesser of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- b. The entire group of the investee company: at least 10% of the respective fund in case of a life insurer or 10% of investment assets in case of general insurer or reinsurer (25% in case of Unit Linked Insurance Plans); and
- c. The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of Unit Linked Insurance Plans).

Applications under Power of Attorney

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of Rs. 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of Rs. 2,500 Lakhs, a certified copy of the power of attorney or the relevant Resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

With respect to the applications by VCFs, FVCIs and FPIs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may belong with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made pursuant to a power of attorney by Mutual Funds, a certified copy of the power of attorney or the relevant resolutions or authority, as the case may be, along with the certified copy of their SEBI registration certificate must be submitted along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by the IRDA must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by to the power of attorney by FIIs, a certified copy of the power of attorney the relevant resolution or authority, as the case may be along with the certified copy of SEBI registration certificate must be lodged with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In the case of Applications made by provident funds, subject to applicable law, with minimum corpus of Rs. 2500 Lacs and pension funds with minimum corpus of Rs. 2500 Lacs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

Application by Provident Funds/Pension Funds

In case of Applications made by provident funds with minimum corpus of Rs. 2,500 lakhs (subject to applicable law) and pension funds with minimum corpus of Rs. 2,500 lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of filing of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the maximum number of Equity Shares applied for or maximum investment limits do not exceed the applicable limits under laws or regulations or as specified in this Draft Prospectus.



Information for the Applicants:

- 1. Our Company and the Lead Managers shall declare the Issue Opening Date and Issue Closing Date in the Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Prospectus with the RoC at least 3 (three) days before the Issue Opening Date.
- 3. Copies of the Application Form along with Abridge Prospectus and copies of the Prospectus will be available with the, the Lead Managers, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Application Forms will also be available on the websites of the Stock Exchange,
- 4. Copies of the Application Form and the abridged prospectus will be available at the offices of the Lead Manager, the Designated Intermediaries, and Registered Office of our Company. An electronic copy of the Application Form will also be available for download on the websites of the BSE (www.bseindia.com), the SCSBs, the Registered Brokers, the RTAs and the CDPs at least one day prior to the Issue Opening Date.
- 5. Applicants who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective DesignatedIntermediaries. Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 7. The Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or otherDesignated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account.
- 8. Applicants applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSBs or otherDesignated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Applicants, or in the case of application in joint names, the first Applicant (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Application Form without PAN is liable to be rejected. The demat accounts of Applicants for whom PAN details have not been verified, excluding persons resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Applicants.
- 10. The Applicants may note that in case the PAN, the DP ID and Client ID mentioned in the Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Application Form is liable to be rejected.

Method and Process of Applications

- 1. The Designated Intermediaries shall accept applications from the Applicants during the Issue Period.
- 2. The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 (ten) Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 (ten) Working Days.
- 3. During the Issue Period, Applicants who are interested in subscribing to the Equity Shares should approach the Designated Intermediaries register their applications.



- 4. The Applicant cannot apply on another Application Form after applications on one Application Form have been submitted to the Designated Intermediaries. Submission of a second Application form to either the same or to another Designated Intermediarieswill be treated as multiple applications and is liable to rejected either before entering the application into the electronic collecting system or at any point prior to the allocation or Allotment of Equity Shares in this Issue.
- 5. Designated Intermediaries accepting the application forms shall be responsible for uploading the application along with other relevant details in application forms on the electronic bidding system of stock exchange and submitting the form to SCSBs for blocking of funds (except in case of SCSBs, where blocking of funds will be done by respective SCSBs only). All applications shall be stamped and thereby acknowledged by the Designated Intermediaries at the time of receipt.
- 6. Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Intermediaries shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such applications with the Stock Exchange.
- 7. If sufficient funds are not available in the ASBA Account, the Designated Intermediaries shall reject such applications and shall not upload such applications with the Stock Exchange.
- 8. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the Applicant on request.
- 9. The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdraw/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment if finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/ failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

Terms of payment

The entire Issue price of Rs. 38.00 per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Applicants.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The applicants should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Applicants.

Payment mechanism

The applicants shall specify the bank account number in their Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Applicant, as the case may be.

Please note that pursuant to SEBI circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 investors in the public issue can only invest through ASBA Mode.



Electronic Registration of Applications

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to.
 - (i) the applications accepted by them,
 - (ii) the applications uploaded by them
 - (iii) the applications accepted but not uploaded by them or
 - (iv) with respect to applications by Applicants, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Application form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
- 4. Neither the Lead Managers nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to,
 - (i) the applications accepted by any Designated Intermediaries
 - (ii) the applications uploaded by any Designated Intermediaries or
 - (iii) the applications accepted but not uploaded by any Designated Intermediaries
- 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries also set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This information will be available with the Lead Manager on a regular basis.
- 6. With respect to applications by Applicants, at the time of registering such applications, the Syndicate Members, DPs and RTAs shall forward a Schedule as per format given below along with the Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

^{*}Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Applicants, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Applicants into in the on-line system:
 - Name of the Applicant;
 - IPO Name:
 - Application Form Number;
 - Investor Category;



- PAN (of First Applicant, if more than one Applicant);
- DP ID of the demat account of the Applicant;
- Client Identification Number of the demat account of the Applicant;
- Number of Equity Shares Applied for;
- Bank Account details;
- Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
- Bank account number.
- 8. In case of submission of the Application by an Applicant through the Electronic Mode, the Applicant shall complete the above-mentioned details and mention the bank account number, except the Electronic ASBA Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated / allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non Retail Applicants and Retail Individual Applicants, applications would not be rejected except on the technical grounds as mentioned in the Draft Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 p.m. on the next working day after the Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and PAN, then such applications are liable to be rejected.
- 14. The SCSBs shall be given one day after the Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

Allocation of Equity shares

- 1) The Issue is being made through the Fixed Price Process wherein 1,98,000 Equity Shares shall be reserved for Market Maker 18,36,000 Equity shares will be allocated on a proportionate basis to Retail Individual Applicants, subject to valid applications being received from Retail Individual Applicants at the Issue Price. The balance of the Net Issue will be available for allocation on proportionate basis to Non Retail Applicants.
- 2) Under- subscription if any, in any category, would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company in consultation with the Lead Managers and the Stock Exchange.
- 3) Allocation to Non-Residents, including Eligible NRIs, Eligible QFIs, FIIs and FVCIs registered with SEBI, applying on repatriation basis will be subject to applicable law, rules, regulations, guidelines and approvals.



- 4) In terms of SEBI Regulations, Non Retail Applicants shall not be allowed to either withdraw or lower the size of their applications at any stage.
- 5) Allotment status details shall be available on the website of the Registrar to the Issue.

Signing of Underwriting Agreement and Filing of Prospectus with ROC

- a) Our company has entered into an Underwriting Agreement dated May 02, 2018
- b) A copy of Prospectus will be filled with the RoC in terms of Section 26 of Companies Act, 2013.

Pre-Issue Advertisement

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation.

Issuance of Allotment Advice

- 1) Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2) The Lead Managers or the Registrar to the Issue will dispatch an Allotment Advice to their Applicants who have been allocated Equity Shares in the Issue.

The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

General Instructions

Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about the Depository Participant and the beneficiary account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- Ensure that you have funds equal to the Application Amount in the ASBA account maintained with the SCSB before submitting the Application Form under the ASBA process to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centers), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations); Instruct your respective Banks to release the funds blocked in the ASBA Account under the ASBA process;
- Ensure that the Application Form is signed by the account holder in case the applicant is not the account holder. Ensure that you have mentioned the correct bank account number in the Application Form;
- Ensure that the Application Forms are delivered by the applicants within the time prescribed as per the Application Form and the Prospectus;
- Ensure that you have requested for and receive a TRS;
- Ensure that you request for and receive a stamped acknowledgement of the Application Form for all your application options;
- All Investors submit their applications through the ASBA process only;
- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Bid cum Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply for a price different from the price mentioned herein or in the Application Form;



- Do not apply on another Application Form after you have submitted an application to the SCSBs, Registered Brokers of Stock Exchange, RTA and DPs registered with SEBI;
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post, instead submit the Designated Intermediary only;
- Do not submit the Application Forms to any non-SCSB bank or our Company
- Do not apply on an Application Form that does not have the stamp of the relevant Designated Intermediary;
- Do not submit the application without ensuring that funds equivalent to the entire application Amount are blocked in the relevant ASBA Account;
- Do not apply for an Application Amount exceeding Rs. 2,00,000 (for applications by Retail Individual Applicants);
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground;
- Do not submit incorrect details of the DP ID, beneficiary account number and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- Do not submit applications on plain paper or incomplete or illegible Application Forms in a colour prescribed for another category of Applicant; and
- Do not make Applications if you are not competent to contract under the Indian Contract Act, 1872, as amended.
- Do not make more than five applications from one ASBA account.

The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

Instructions for Completing the Application Form

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. Application Forms should bear the stamp of the Designated Intermediaries. ASBA Application Forms, which do not bear the stamp of the Designated Intermediaries, will be rejected.

SEBI, vide Circular No.CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Application forms in public issues using the stock broker (₹broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. www.bseindia.com and NSE i.e. www.nseindia.com With a view to broad base the reach of Investors by substantial), enhancing the points for submission of applications, SEBI vide Circular No.CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Application forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centers for collecting the application shall be disclosed is available on the websites of BSE i.e. www.bseindia.com and NSE i.e. www.nseindia.com

Applicant's Depository Account and Bank Details

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Applicants including mailing of the Allotment Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.



Submission of Application Form

All Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

Issuance of a Confirmation of Allocation Note ("CAN") and Allotment in the Issue

- 1. Upon approval of the basis of allotment by the Designated Stock Exchange, the Registrar to the Issue shall send to the SCSBs a list of their Applicants who have been allocated Equity Shares in the Issue.
- 2. The Registrar will then dispatch a CAN or send intimation via E-mail to their Applicants who have been allocated Equity Shares in the Issue. The dispatch of a CAN or send intimation via E-mail shall be deemed a valid, binding and irrevocable contract for the Applicant.

Communications

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps 'for completion of the necessary formalities for listing and commencement of trading at SME Platform of BSE where the Equity Shares are proposed to be listed arc taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

- 1. Allotment and Listing of Equity Shares shall be made within 6 (Six) days of the Issue Closing Date;
- 2. The Company will provide adequate funds required for dispatch of Allotment Advice to the Registrar to the Issue.

Impersonation

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who-

- a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447.



Undertakings by Our Company

We undertakes as follows:

- 1) That the complaints received in respect of the Issue shall be attended to by us expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6 (six) Working days of Issue Closing Date.
- 3) That if the Company do not proceed with the Issue, the reason thereof shall be given as a public notice to be issued by our Company within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre-Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 4) That our Promoters' contribution in full has already been brought in;
- 5) That no further issue of Equity Shares shall be made till the Equity Shares offered through the Prospectus are listed or until the Application monies are unblocked on account of non-listing, under subscription etc. and
- 6) That if the Company withdraws the Issue after the Issue Closing Date, our Company shall be required to file a fresh offer document with the RoC/ SEBI, in the event our Company subsequently decides to proceed with the Issuer;

Utilization of Issue Proceeds

The Board of Directors of our Company certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;
- 2) Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 6) The Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactorily.

Equity Shares in Dematerialized Form with NSDL or CDSL

To enable all shareholders of our Company to have their shareholding in electronic form, the Company had signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Agreement dated [•] between NSDL, the Company and the Registrar to the Issue;
- b) Agreement dated [●] between CDSL, the Company and the Registrar to the Issue;

The Company's equity Shares bear an ISIN No. [●]



PART B

GENERAL INFORMATION DOCUMENT FOR INVESTING IN PUBLIC ISSUES

This General Information Document highlights the key rules, processes and procedures applicable to public issues in accordance with the provisions of the Companies Act, 2013 (to the extent notified and in effect), the Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon the notification of the Companies Act, 2013), the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009. Applicants should not construe the contents of this General Information Document as legal advice and should consult their own legal counsel and other advisors in relation to the legal matters concerning the Issue. For taking an investment decision, the Applicants should rely on their own examination of the Issuer and the Issue, and should carefully read the Draft Prospectus/Prospectus before investing in the Issue

Section 1: Purpose of the General Information Document (GID)

This document is applicable to the public issues undertaken inter-alia through the Fixed Price Issues. The purpose of the "General Information Document for Investing in Public Issues" is to provide general guidance to potential Applicants in IPOs, on the processes and procedures governing IPOs, undertaken in accordance with the provisions of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR Regulations, 2009").

Applicants should note that investment in equity and equity related securities involves risk and Applicant should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. The specific terms relating to securities and/or for subscribing to securities in an Issue and the relevant information about the Issuer undertaking the Issue; are set out in the Prospectus filed by the Issuer with the Registrar of Companies ("RoC"). Applicants should carefully read the entire Prospectus and the Application Form and the Abridged Prospectus of the Issuer in which they are proposing to invest through the Issue. In case of any difference in interpretation or conflict and/or overlap between the disclosure included in this document and the Prospectus, the disclosures in the Prospectus shall prevail. The Prospectus of the Issuer is available on the websites of stock exchanges, on the website(s) of the LM(s) to the Issue and on the website of Securities and Exchange Board of India ("SEBI") at www.sebi.gov.in.

For the definitions of capitalized terms and abbreviations used herein Applicants may refer to the section "Glossary and Abbreviations".

Section 2: Brief Introduction to IPOs on SME Exchange

2.1 Initial public offer (IPO)

An IPO means an offer of specified securities by an unlisted Issuer to the public for subscription and may include an Offer for Sale of specified securities to the public by any existing holder of such securities in an unlisted Issuer.

For undertaking an IPO, an Issuer is inter-alia required to comply with the eligibility requirements of in terms of either Regulation 26(1) or Regulation 26(2) of the SEBI ICDR Regulations, 2009 if applicable. For details of compliance with the eligibility requirements by the Issuer Applicants may refer to the Prospectus.

The Issuer may also undertake IPO under Chapter XB of SEBI (ICDR) regulations, wherein as per,

- Regulation 106M (1): An issuer whose post-issue face value capital does not exceed ten crore rupees shall issue its specified securities in accordance with provisions of this Chapter.
- Regulation 106M (2): An issuer whose post-issue face value capital is more than ten crore rupees and upto twenty-five crore rupees, may also issue its specified securities in accordance with provisions of this Chapter.

The present Issue being made under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation.

2.2 Other Eligibility Requirements

In addition to the eligibility requirements specified in paragraphs 2.1 an Issuer proposing to undertake an IPO is required to comply with various other requirements as specified in the SEBI ICDR Regulations, 2009, the Companies Act, 1956 and the Companies Act, 2013 as may be applicable ("the Companies Act), the Securities Contracts (Regulation) Rules, 1957 (the "SCRR"), industry-specific regulations, if any, and other applicable laws for the time being in force.



Following are the eligibility requirements for making an SME IPO under Regulation 106M (2) of Chapter XB of SEBI (ICDR) Regulation:

- a) In accordance with Regulation 106(P) of SEBI (ICDR) Regulation, Issue has to be 100% underwritten and the LM has to underwrite at least 15% of the total issue size.
- b) In accordance with regulation 106(R) of SEBI (ICDR) Regulation, total number of proposed allottees in the Issue shall be greater than or equal to fifty, otherwise the entire application money will be blocked forthwith. If such money is not repaid within eight days from the date the company becomes liable to repay it, then the Company and every officer in default shall, on and from expiry of eight days, be liable to repay such application money, with interest as prescribed under Section 40 of the Companies Act, 2013.
- c) In accordance with Regulation 106(O) the SEBI (ICDR) Regulation, Company is not required to file any Offer Document with SEBI nor has SEBI issued any observations on the Offer Document. The Lead Manager shall submit the copy of Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies.
- d) In accordance with Regulation 106(V) of the SEBI (ICDR) Regulation, the LM has to ensure compulsory market making for a minimum period of three years from the date of listing of Equity Shares offered in the Issue.
- e) The Issuer shall have Net Tangible Assets of at least Rs. 3 crore as per the latest audited financial result.
- f) The Net worth (excluding revaluation reserves) of the Issuer shall be at least Rs. 3 crore as per the latest audited financial result.
- g) The issuer should have a tract record of distributable profits in terms of Section 123 of Companies Act, 2013 for two out of immediately preceding three financial years or it should have net worth of atleast Rs. 5 crores.
- h) The post –issue paid up capital of the issuer shall be at least Rs. 3crore.
- i) The issuer shall mandatorily facilitate trading in demat securities.
- j) The issuer should not been referred to Board for Industrial and Financial Reconstruction.
- k) No petition for winding up is admitted by a court of competent jurisdiction against the Issuer.
- 1) No material regulatory or disciplinary action should have been taken by any stock exchange or regulatory authority in the past three years against the Issuer.
- m) The company should have a website.
- n) There has been no change in the promoter(s) of the company in the 1 year preceding the date of filing application to BSE for listing on SME segment.

Issuer shall also comply with all the other requirements as laid down for such an Issue under Chapter X-B of SEBI (ICDR) Regulations and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

As per Regulation 106 (M) (3) of SEBI (ICDR) Regulation, 2009 the provisions of regulations 6(1), 6(2), 6(3), Regulation 7, Regulation 8, Regulation 9, Regulation 10, Regulation 25, Regulation 26, Regulation 43 and Sub regulation (1) of Regulation 49 of SEBI (ICDR) Regulations, 2009 shall not apply to this Issue.

Thus the Company is eligible for the Issue in accordance with Regulation 106M(2) and other provision of Chapter XB of SEBI (ICDR) Regulations as the post –issue face value capital does not exceed ₹2,500 Lakh. Company also complies with the eligibility conditions laid by the SME Platform of BSE for listing of our Equity Shares.



2.3 Types of Public Issues – Fixed Price Issues and Book Built Issues

In accordance with the provisions of the SEBI ICDR Regulations, 2009, an Issuer can either determine the Issue Price through the Book Building Process ("Book Built Issue") or undertake a Fixed Price Issue ("Fixed Price Issue"). An Issuer may mention Floor Price or Price Band in the RHP (in case of a Book Built Issue) and a Price or Price Band in this Daft Prospectus (in case of a fixed price Issue) and determine the price at a later date before registering the Prospectus with the Registrar of Companies.

The cap on the Price Band should be less than or equal to 120% of the Floor Price. The Issuer shall announce the Price or the Floor Price or the Price Band through advertisement in all newspapers in which the pre-issue advertisement was given at least five Working Days before the Bid/Issue Opening Date, in case of an IPO and at least one Working Day before the Bid/Issue Opening Date, in case of an FPO.

The Floor Price or the Issue price cannot be lesser than the face value of the securities.

Applicants should refer to the Prospectus or Issue advertisements to check whether the Issue is a Book Built Issue or a Fixed Price Issue.

2.4 Issue Period

The Issue may be kept open for a minimum of three Working Days (for all category of Applicants) and not more than ten Working Days. Applicants are advised to refer to the Application Form and Abridged Prospectus or Prospectus for details of the Issue Period. Details of Issue Period are also available on the website of Stock Exchange.

2.5 Migration To Main Board

SME Issuer may migrate to the Main Board of Stock Exchange from the SME Exchange at a later date subject to the following:

a) If the Paid up Capital of the Company is likely to increase above Rs. 25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), The Company shall apply to SE for listing of its shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

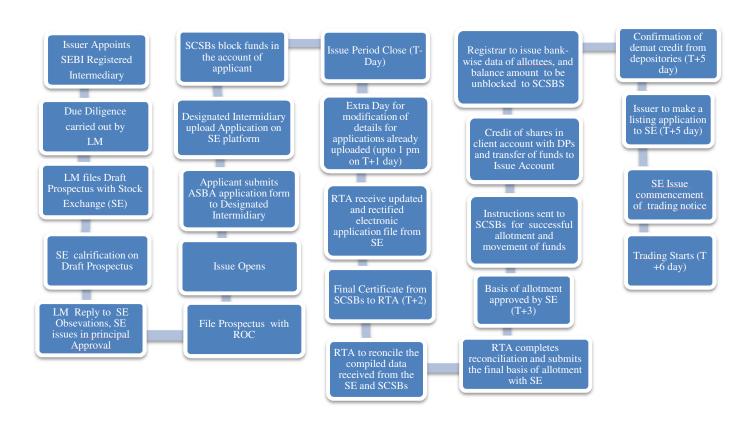
OR

If the Paid up Capital of the company is more than 10 crores but below Rs. 25 crores, the Company may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the Promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

2.6 Flowchart Of Timelines

A flow chart of process flow in Fixed Price Issues is as follows:





Section 3: Category of Investors Eligible to Participate in an Issue

Each Applicant should check whether it is eligible to apply under applicable law. Furthermore, certain categories of Bidders/Applicants, such as NRIs, FII's, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.

Subject to the above, an illustrative list of Applicants is as follows:

- Indian nationals resident in India who are competent to contract under the Indian Contract Act, 1872, in single or joint names (not more than three) or in the names of minors as natural / legal guardian;
- Hindu Undivided Families or HUFs, in the individual name of the Karta. The Bidder/Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Applications by HUFs may be considered at par with those from individuals;
- Companies, corporate bodies and societies registered under applicable law in India and authorized to invest in equity shares under their respective constitutional and charter documents;
- Mutual Funds registered with SEBI;
- Eligible NRIs on a repatriation basis or on a non-repatriation basis subject to applicable law; NRIs other than Eligible NRIs are not eligible to participate in this Issue.
- Indian Financial Institutions, scheduled commercial banks regional rural banks, co-operative banks (subject to RBI regulations and the SEBI ICDR Regulations, 2009 and other laws, as applicable);
- FPIs other than Category III foreign portfolio investors, VCFs and FVCIs registered with SEBI.
- Limited liability partnerships registered in India and authorized to invest in equity shares.
- State Industrial Development Corporations.
- Trusts/societies registered under the Societies Registration Act, 1860, as amended or under any other law relating to trusts/societies and who are authorized under their respective constitutions to hold and invest in equity shares;
- Scientific and/ or Industrial Research Organizations authorized to invest in equity shares.
- Insurance Companies registered with IRDA;



- Provident Funds and Pension Funds with minimum corpus of Rs. 2500 Lakhs and who are authorized under their constitution to hold and invest in equity shares;
- Multilateral and Bilateral Development Financial Institutions;
- National Investment Fund set up by resolution no F.No.2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- Insurance funds set up and managed by army, navy, air force of the Union of India or by Department of Posts, India;
- Any other person eligible to apply to this Issue, under the laws, rules, regulations, guidelines, and policies applicable to them and under Indian Laws.

As per the existing regulations, OCBs are not allowed to participate in an Issue.

Section 4: Applying in the Issue

Fixed Price Issue: Applicants should only use the specified Application Form either bearing the stamp of Designated Intermediaries as available or downloaded from the websites of the Stock Exchanges. Application Forms are available with the registered office of the Issuer, and office of the RTA and at the office of the LM. For further details regarding availability of Application Forms, Applicants may refer to the Prospectus.

Applicants should ensure that they apply in the appropriate category. The prescribed color of the Application Form for various categories of Applicants is as follows:

Category	Color of the Application*
Resident Indian, Eligible NRIs applying on a non -repatriation basis	White
NRIs, FVCIs, FIIs, their Sub-Accounts (other than Sub-Accounts which are foreign corporate(s)	Blue
or foreign individuals bidding under the QIB), FPIs on a repatriation basis	

^{*} Excluding electronic Application Form

Securities Issued in an IPO can only be in dematerialized form in compliance with Section 29 of the Companies Act, 2013. Applicants will not have the option of getting the allotment of specified securities in physical form. However, they may get the specified securities rematerialized subsequent to allotment.

4.1 Instructions For Filing Application Form/ Application Form (Fixed Price Issue)

Applicants may note that forms not filled completely or correctly as per instructions provided in this GID, the Prospectus and Application Form are liable to be rejected.

Instructions to fill each field of the Application Form can be found on the reverse side of the Application Form. Specific instructions for filling various fields of the Resident Application Form and Non-Resident Application Form and samples are provided below.

The samples of the Application Form for resident Applicants and the Application Form for non-resident Applicants are reproduced below:



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4.1.1 FIELD NUMBER 1: NAME AND CONTACT DETAILS OF THE SOLE/FIRST APPLICANT

Applicants should ensure that the name provided in this field is exactly the same as the name in which the Depository Account is held.

- a) Mandatory Fields: Applicants should note that the name and address fields are compulsory and e-mail and/or telephone number/mobile number fields are optional. Applicants should note that the contact details mentioned in the Application Form may be used to dispatch communications (including letters notifying the unblocking of the bank accounts of \Applicants) in case the communication sent to the address available with the Depositories are returned undelivered or are not available. The contact details provided in the Application Form may be used by the Issuer,
- b) The Designated Intermediaries and the Registrar to the Issue only for correspondence(s) related to an Issue and for no other purposes.
- c) **Joint Applications**: In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such first Applicant would be required in the Bid cum Application Form/Application Form and such first Applicant would be deemed to have signed on behalf of the joint holders All communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.
- d) **Impersonation:** Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who:

- makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."
- e) **Nomination Facility to Applicant:** Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

4.1.2 FIELD NUMBER 2: PAN NUMBER OF SOLEFIRSTAPPLICANT

- a) PAN (of the sole/ first Applicant) provided in the Application Form should be exactly the same as the PAN of the person(s) in whose name the relevant beneficiary account is held as per the Depositories' records.
- b) PAN is the sole identification number for participants transacting in the securities market irrespective of the amount of transaction except for Applications on behalf of the Central or State Government, Applications by officials appointed by the courts and Applications by Applicants residing in Sikkim ("PAN Exempted Applicants"). Consequently, all Applicants, other than the PAN Exempted Applicants, are required to disclose their PAN in the Application Form, irrespective of the Application Amount. An Application Form without PAN, except in case of Exempted Applicants, is liable to be rejected. Applications by the Applicants whose PAN is not available as per the Demographic Details available in their Depository records, are liable to be rejected.
- c) The exemption for the PAN Exempted Applicants is subject to (a) the Demographic Details received from the respective Depositories confirming the exemption granted to the beneficiary owner by a suitable description in the PAN field and the beneficiary account remaining in "active status"; and (b) in the case of residents of Sikkim, the address as per the Demographic Details evidencing the same.
- d) Application Forms which provide the General Index Register Number instead of PAN may be rejected.



e) Applications by Applicants whose demat accounts have been 'suspended for credit' are liable to be rejected pursuant to the circular issued by SEBI on July 29, 2010, bearing number CIR/MRD/DP/22/2010. Such accounts are classified as "Inactive demat accounts" and demographic details are not provided by depositories.

4.1.3 FIELD NUMBER 3: APPLICANTS DEPOSITORY ACCOUNT DETAILS

- a) Applicants should ensure that DP ID and the Client ID are correctly filled in the Application Form. The DP ID and Client ID provided in the Application Form should match with the DP ID and Client ID available in the Depository database, otherwise, the Application Form is liable to be rejected.
- b) Applicants should ensure that the beneficiary account provided in the Application Form is active.
- c) Applicants should note that on the basis of DP ID and Client ID as provided in the Application Form, the Applicant may be deemed to have authorized the Depositories to provide to the Registrar to the Issue, any requested Demographic Details of the Applicant as available on the records of the depositories. These Demographic Details may be used, among other things, for unblocking of ASBA Account or for other correspondence(s) related to an Issue.
- d) Applicants are, advised to update any changes to their Demographic Details as available in the records of the Depository Participant to ensure accuracy of records. Any delay resulting from failure to update the Demographic Details would be at the Applicants' sole risk.

4.1.4 FIELD NUMBER 4: APPLICATION DETAILS

- a) The Issuer may mention Price in the Draft Prospectus. However, a Prospectus registered with RoC contains one price.
- b) Minimum and Maximum Application Size
 - i. For Retails Individual Applicants

 The Application must be for a minimum of 3000 equity shares. As the application price payable by the retail individual applicants cannot exceed Rs. 200000 they can make Application for only minimum Application size i.e. for 3000 equity shares.
 - ii. For Other Applicants (Non Institutional Applicants and QIBs):

The Application must be for a minimum of such number of equity shares such that the Application Amount exceeds Rs. 200000 and in multiples of 3000 equity shares thereafter. An application cannot be submitted for more than the Issue Size. However, the maximum application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application at any stage after Application and are required to pay the Application Amount upon submission of the Application. In case of revision of Applications, the Non Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs. 200000 for being considered for allocation in the Non Institutional Portion. Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of equity shares that can be held by them under prescribed law or regulation or as specified in this Draft Prospectus.

- c) Multiple Applications: An applicant should submit only one Application Form. Submission of a second Application Form to either the same or to the Designated Intermediaries and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.
- d) Applicants are requested to note the following procedures may be followed by the Registrar to the issue to detect multiple applications:
 - All applications may be checked for common PAN as per the records of the Depository. For Applicants other than Mutual Funds and PFI sub-accounts, applications bearing the same PAN may be treated as multiple applications by an Applicant and may be rejected.
 - ii. For applications from Mutual Funds and FPI sub-accounts, submitted under the same PAN, as well as Applications on behalf of the PAN Exempted Applicants, the Application Forms may be checked for common DP ID and Client



ID. In any such applications which have the same DP ID and Client ID, these may be treated as multiple applications and may be rejected.

- e) The following applications may not be treated as multiple applications:
 - Application by Reserved Categories in their respective reservation portion as well as that made by them in the Net Issue portion in public category.
 - ii. Separate applications by Mutual Funds in respect of more than one scheme of the Mutual Fund provided that the Application clearly indicates the scheme for which the application has been made.
 - iii. Application by Mutual Funds, and sub-accounts of FPIs (or FPIs and its sub-accounts) submitted with the same PAN but with different beneficiary account numbers, Client IDs, and DP IDs.

4.1.5 FIELD NUMBER 5: CATEGORY OF APPLICANTS

- a) The categories of Applicants identified as per the SEBI ICDR Regulations, 2009 for the purpose of Application, allocation and allotment in the Issue are RIIs, Individual applicants other than RIIs, and other investors (including corporate bodies or institutions, irrespective of the number of specified securities applied for).
- b) An Issuer can make reservation for certain categories of Applicants as permitted under the SEBI ICDR Regulations, 2009. For details of any reservations made in the Issue, Applicants may refer to the Prospectus.
- c) The SEBI ICDR Regulations, 2009, specify the allocation or allotment that may be made to various categories of Applicants in an Issue depending upon compliance with the eligibility conditions. For details pertaining to allocation and Issue specific details in relation to allocation Applicant may refer to the Prospectus.

4.1.6 FIELD NUMBER 6: INVESTOR STATUS

- a) Each Applicant should check whether it is eligible to apply under applicable law and ensure that any prospective allotment to it in the Issue is in compliance with the investment restrictions under applicable law.
- b) Certain categories of Applicants, such as NRIs, FIIs, FPIs and FVCIs may not be allowed to Apply in the Issue or hold Equity Shares exceeding certain limits specified under applicable law. Applicants are requested to refer to the Prospectus for more details.
- c) Applicants should check whether they are eligible to apply on non-repatriation basis or repatriation basis and should accordingly provide the investor status. Details regarding investor status are different in the Resident Application Form and Non-Resident Application Form.
- d) Applicants should ensure that their investor status is updated in the Depository records.

4.1.7 FIELD NUMBER 7: PAYMENT DETAILS

- a) All Applicants are required to use ASBA facility to block the full Amount (net of any Discount, as applicable) along-with the Application Form. If the Discount is applicable in the Issue, the RIIs should indicate the full Amount in the Application Form and the funds shall be blocked for Amount net of Discount. Only in cases where the Prospectus indicates that part payment may be made, such an option can be exercised by the Applicant.
- b) All categories of investors can participate in the Issue only through ASBA mechanism.
- c) Application Amount cannot be paid in cash, through money order or through postal order or through stock invest.

4.1.7.1 Payment instructions for Applicants

- (a) Applicants may submit the Application Form either in physical mode or online mode to any Designated Intermediaries.
- (b) Applicants should specify the Bank Account number in the Application Form. The application form submitted by an applicant and which is accompanied by cash, demand draft, money order, postal order or any mode of payment other than blocked amounts in the ASBA Account maintained with an SCSB, may not be accepted.



- (c) Applicant should ensure that the Application Form is also signed by the ASBA Account holder(s) if the Applicant is not the ASBA Account holder;
- (d) Applicant shall note that for the purpose of blocking funds under ASBA facility clearly demarcated funds shall be available in the account.
- (e) From one ASBA Account, a maximum of five Application Forms can be submitted.
- (f) Applicants applying through a member of the Syndicate should ensure that the Application Form is submitted to a member of the Syndicate only at the Specified Locations. Applicants should also note that Application Forms submitted to the Syndicate at the Specified Locations may not be accepted by the member of the Syndicate if the SCSB where the ASBA Account, as specified in the Application Form, is maintained has not named at least one branch at that location for the members of the Syndicate to deposit Application Forms (a list of such branches is available on the website of SEBI at http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries).
- (g) Applicants applying through a Registered Broker, RTA or CDP should note that Application Forms submitted to them may not be accepted, if the SCSB where the ASBA Account, as specified in Application Form, is maintained has not named at least one branch at that location for the Registered Brokers, RTA or CDP, as the case may be, to deposit Application Forms.
- (h) ASBA Applicant applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of a SCSB where the ASBA Account is maintained.
- (i) Upon receipt of Application Form, the Designated Branch of the SCSB may verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form.
- (j) If sufficient funds are available in the ASBA Account, the SCSB may block an amount equivalent to the Application Amount mentioned in the Application Form may upload the details on the Stock Exchange Platform.
- (k) If sufficient funds are not available in the ASBA Account, the Designated Branch of the SCSB may not upload such Applications on the Stock Exchange platform and such Applications are liable to be rejected.
- (l) Upon submission of a completed Application Form each Applicant may be deemed to have agreed to block the entire Application Amount and authorized the Designated Branch of the SCSB to block the Application Amount specified in the Application Form in the ASBA Account maintained with the SCSBs.
- (m) The Application Amount may remain blocked in the aforesaid ASBA Account until finalization of the Basis of allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdrawal or failure of the Issue, or until withdrawal or rejection of the Application, as the case may be.
- (n) SCSBs applying in the Issue must apply through an Account maintained with any other SCSB; else their Application is liable to be rejected.

4.1.8 Unblocking of ASBA Account

- a) Once the Basis of Allotment is approved by the Designated Stock Exchange, the Registrar to the Issue may provide the following details to the controlling branches of each SCSB, along with instructions to unblock the relevant bank accounts and for successful applications transfer the requisite money to the Public Issue Account designated for this purpose, within the specified timelines: (i) the number of Equity Shares to be Allotted, if any, against each Application, (ii) the amount to be transferred from the relevant bank account to the Public Issue Account, for each Application, (iii) the date by which funds referred to in (ii) above may be transferred to the Public Issue Account, and (iv) details of rejected/ non allotment / partial allotment ASBA Application, if any, along with reasons for rejection and details of withdrawn or unsuccessful Application, if any, to enable the SCSBs to unblock the respective bank accounts.
- b) On the basis of instructions from the Registrar to the Issue, the SCSBs may transfer the requisite amount against each successful Application to the Public Issue Account and may unblock the excess amount, if any, in the ASBA Account.



In the event of withdrawal or rejection of the Application Form and for unsuccessful Application, the Registrar to the Issue may give instructions to the SCSB to unblock the Application Amount in the relevant ASBA Account within 6 Working Days of the Issue Closing Date.

4.1.8.1 Discount (if applicable)

- a) The Discount is stated in absolute rupee terms.
- b) RII, Employees and Retail Individual Shareholders are only eligible for discount. For Discounts offered in the Issue, Applicants may refer to the Prospectus.
- c) For the Applicants entitled to the applicable Discount in the Issue the Application Amount less Discount (if applicable) shall be blocked.

4.1.8.2 Additional Instructions for NRIs

The Non-Resident Indians who intend to block funds in their Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians (non-repatriation basis). In the case of Application by NRIs applying on a repatriation basis, blocking of funds in their NRO account shall not be accepted.

4.1.9 FIELD NUMBER 8: SIGNATURES AND OTHER AUTHORISATIONS

- a) Only the First Applicant is required to sign the Application Form. Applicants should ensure that signatures are in one of the languages specified in the Eighth Schedule to the Constitution of India.
- b) If the ASBA Account is held by a person or persons other than the Applicant, then the Signature of the ASBA Account holder(s) is also required.
- c) In relation to the Applications, signature has to be correctly affixed in the authorization/undertaking box in the Application Form, or an authorization has to be provided to the SCSB via the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Amount mentioned in the Application Form.
- d) Applicants must note that Application Form without signature of Applicant and /or ASBA Account holder is liable to be rejected.

4.1.10 ACKNOWLEDGEMENT AND FUTURE COMMUNICATION

Applicants should ensure that they receive the acknowledgment duly signed and stamped by the Designated Intermediary, as applicable, for submission of the Application Form.

- a) All communications in connection with Applications made in the Issue should be addressed as under:
 - i. In case of queries related to Allotment, non-receipt of Allotment Advice, credit of allotted equity shares, unblocking of funds, the Applicants should contact the Registrar to the Issue.
 - ii. In case of Applications submitted to the Designated Branches of the SCSBs or Registered Brokers or Registered RTA/DP, the Applicants should contact the relevant Designated Branch of the SCSB or Registered Brokers or Registered RTA/DP, as the case maybe.
 - iii. Applicant may contact the Company Secretary and Compliance Officer or LM(s) in case of any other complaints in relation to the Issue.
- b) The following details (as applicable) should be quoted while making any queries
 - i. Full name of the sole or Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, amount paid on application.
 - ii. name and address of the Designated Intermediary, where the Application was submitted; or
 - iii. In case of ASBA Applications, ASBA Account number in which the amount equivalent to the Application Amount was blocked.

For further details, Applicant may refer to the Prospectus and the Application Form.

4.2 INSTRUCTIONS FOR FILING THE REVISION FORM



- a) During the Issue Period, any Applicant (other than QIBs and NIIs, who can only revise their application upwards) who has registered his or her interest in the Equity Shares at a particular number of shares is free to revise number of shares applied using revision forms available separately.
- b) RII may revise their bids or withdraw their Bids till the Issue Close Date.
- c) Revisions can be made in both the desired number of Equity Shares and the Bid Amount by using the Revision Form.
- d) The Applicant can make this revision any number of times during the Issue Period. However, for any revision(s) in the Application, the Applicants will have to use the services of the same Designated Intermediary through which such Applicant had placed the original Application.

A sample Revision form is reproduced below:



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4.2.1 FIELDS 1, 2 AND 3: NAME AND CONTACT DETAILS OF SOLE/FIRST APPLICANT, PAN OF SOLE/FIRST APPLICANT & DEPOSITORY ACCOUNT DETAILS OF THE APPLICANT

Applicants should refer to instructions contained in paragraphs 4.1.1, 4.1.2 and 4.1.3.



4.2.2 FIELD 4 & 5: BID OPTIONS REVISION 'FROM' AND 'TO'

- a) Apart from mentioning the revised options in the Revision Form, the Applicant must also mention the details of the share applied for given in his or her Application Form or earlier Revision Form.
- b) In case of revision of Applications by RIIs, Employees and Retail Individual Shareholders, such Applicants should ensure that the Application Amount, should not exceed Rs.2,00,000/- due to revision and the application may be considered, subject to the eligibility, for allocation under the Non-Institutional Category.

4.2.3FIELD 6: PAYMENT DETAILS

Applicant may Issue instructions to block the revised amount in the ASBA Account, to the Designated Branch through whom such Applicant had placed the original Application to enable the relevant SCSB to block the additional Application Amount, if any.

4.2.4 FIELDS 7: SIGNATURES AND ACKNOWLEDGEMENTS

Applicants may refer to instructions contained at paragraphs 4.1.8 and 4.1.9 for this purpose.

4.3 SUBMISSION OF REVISION FORM/APPLICATION FORM

Applicants may submit completed application form / Revision Form in the following manner:-

Mode of Application	Submission of Application Form
All Investor Applications	To the Designated Intermediaries

The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode respectively

SECTION 5: ISSUE PROCEDURE IN FIXED PRICE ISSUE

5.1 Applicants may note that there is no Bid cum Application Form in a Fixed Price Issue.

As the Issue Price is mentioned in the Fixed Price Issue therefore on filing of the Prospectus with the RoC, the Application so submitted is considered as the application form. Applicants may only use the specified Application Form for the purpose of making an Application in terms of the Prospectus which may be submitted through Designated Intermediary.

Applicants may submit an Application Form either in physical/ electronic form to Designated Intermediaries or the Designated Branches of the SCSBs authorizing blocking of funds that are available in the bank account specified in the Application Form only ("ASBA Account"). The Application Form is also made available on the websites of the Stock Exchanges at least one day prior to the Issue Opening Date.

In a fixed price Issue, allocation in the net offer to the public category is made as follows: minimum fifty per cent to Retail Individual Investors; and remaining to (i) individual investors other than Retail Individual Investors; and (ii) other Applicants including corporate bodies or institutions, irrespective of the number of specified securities applied for. The unsubscribed portion in either of the categories specified above may be allocated to the Applicants in the other category.

5.2 GROUNDS FOR TECHNICAL REJECTIONS

Applicants are advised to note that the Applications are liable to be rejected, inter-alia, on the following technical grounds: -

- Amount paid does not tally with the amount payable for the Equity shares applied for;
- In case of partnership firms, Application for Equity Shares made in the name of the individual partners and no firm as such shall be entitled to apply.
- Application by persons not competent to contract under the Indian Contract Act, 1872, including minors, insane person.
- PAN not mentioned in the Application Form.
- GIR number furnished instead of PAN.
- Applications for lower number of Equity Shares than the minimum specified for that category of investors;



- Applications at a price other than the Fixed Price of the Issue;
- Applications for number of Equity Shares which are not in multiples of 3000;
- Category not ticked;
- Multiple Applications as defined in this Draft Prospectus as such, based on common PAN;
- In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents are not being submitted;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicants within the time prescribed as per the Application Form, Issue Opening Date advertisement and Prospectus as per the instructions in the Prospectus and Application Forms;
- In case no corresponding record is available with the Depositories that matches the DP ID, the Client ID and the PAN;
- Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US person other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144Aunder the Securities Act;
- Application not duly signed by the sole applicant;
- Application by any person outside India if not in compliance with applicable foreign and Indian Laws;
- Application that do not comply with the securities laws of their respective jurisdictions are liable to be rejected.
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Application by person not eligible to acquire equity shares of the company in terms of all applicable laws, rules, regulations, guidelines, and approvals.
- Application or revision thereof by QIB Applicants, Non Institutional Applicants where the Application Amount is in excess of Rs. 200000 received after 3.00 pm on the issue Closing date unless the extended time is permitted by BSE.
- Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
- Where no confirmation is received from SCSB for blocking of funds;
- Applications by Applicants not submitted through ASBA process;
- Applications not uploaded on the terminals of the Stock Exchanges; and
- Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form.
- Details of ASBA Account not provided in the Application form
- From one ASBA Account, more than five applications are made by applicant.

For details of instructions in relation to the Application Form, Applicants may refer to the relevant section of GID.

APPLICANT SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BROKERS DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.

SECTION 6: ISSUE PROCEDURE IN BOOK BUILT ISSUE

This being the Fixed Price Issue this section is not applicable for this Issue.

SECTION 7: ALLOTMENT PROCEDURE AND BASIS OF ALLOTMENT

7.1 Basis of Allotment

Allotment will be made in consultation with SME Platform of BSE (The Designated Stock Exchange). In the event of oversubscription, the allotment will be made on a proportionate basis in marketable lots as set forth here:

- a) The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category x number of Shares applied for).
- b) The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).



- c) For applications where the proportionate allotment works out to less than 3000 Equity Shares the allotment will be made as follows:
 - i. Each successful applicant shall be allotted 3000 Equity Shares;
 - ii. The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.
- d) If the proportionate allotment to an applicant works out to a number that is not a multiple of 3000 Equity Shares, the applicant would be allotted Shares by rounding off to the lower nearest multiple of 3000 Equity Shares subject to a minimum allotment of 3000 Equity Shares.
- e) If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the lower nearest multiple of 3000 Equity Shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, upto 110% of the size of the offer specified under the Capital Structure mentioned in this Draft Prospectus.
- f) The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for Retail Individual applicants as described below:
 - i. As per Regulation 43(4) of the SEBI (ICDR) Regulations, as the Retail Individual Investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
 - ii. Remaining to Individual applicants other than retail individual investors and Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;
 - iii. The unsubscribed portion in either of the categories specified in (a) or (b) above may be available for allocation to the applicants in the other category, if so required.

'Retail Individual Investor' means an investor who applies for shares of value of not more than Rs. 2,00,000. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with SME Platform of BSE.

The Executive Director/ Managing Director of the SME Platform of BSE, Designated Stock Exchange in addition to Lead Merchant Banker and Registrar to the Public Offer shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations, 2009.

7.2 DESIGNATED DATE AND ALLOTMENT OF EQUITY SHARES

- a) **Designated Date:** On the Designated Date, the SCSBs shall transfer the funds represented by allocation of Equity Shares into the Public Issue Account with the Bankers to the Issue.
- b) **Issuance of Allotment Advice:** Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall upload the same on its website. On the basis of the approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the Allotment and credit of Equity Shares. Applicants **are advised to instruct their Depository Participant to accept the Equity Shares that may be allotted to them pursuant to the Issue.**

Pursuant to confirmation of such corporate actions, the Registrar will dispatch Allotment Advice to the Applicants who have been Allotted Equity Shares in the Issue.

- c) The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract.
- d) Issuer will ensure that: (i) the Allotment of Equity Shares; and (ii) initiate corporate action for credit of shares to the successful Applicants Depository Account will be completed within 5Working Days of the Issue Closing Date. The Issuer also ensures the credit of shares to the successful Applicant's depository account is completed within 5 Working Days of the Issue Closing Date,



SECTION 8: INTEREST AND REFUNDS

8.1 COMPLETION OF FORMALITIES FOR LISTING & COMMENCEMENT OF TRADING

The Issuer may ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 Working Days of the Issue Closing Date. The Registrar to the Issue may give instructions for credit to Equity Shares the beneficiary account with DPs, and dispatch the Allotment Advice within 6 Working Days of the Issue Closing Date.

8.2 GROUNDS FOR UNBLOCKING OF FUNDS

8.2.1 Non Receipt of Listing Permission

An Issuer makes an application to the Stock Exchange(s) for permission to deal in/list and for an official quotation of the Equity Shares. All the Stock Exchanges from where such permission is sought are disclosed in Prospectus. The Designated Stock Exchange may be as disclosed in the Prospectus with which the Basis of Allotment may be finalized.

If the permissions to deal in and for an official quotation of the Equity Shares are not granted by any of the Stock Exchange(s), the Issuer may forthwith initiate action to unblock the application amount from the Investors accounts. If such money is not repaid within the eight days after the Issuer becomes liable to repay it, then the Issuer and every director of the Issuer who is an officer in default may, on and from such expiry of eight days, be liable to repay the money, with interest at such rate, as prescribed under Section 73 of Companies Act, and disclosed in the Prospectus.

8.2.2 Minimum Subscription

This Issue is not restricted to any minimum subscription level. This Issue is 100% underwritten.

As per Section 39 of Companies Act, 2013 if the "stated minimum amount" has not been subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our company does not receive the 100% subscription of the offer through the Offer Document including devolvement of underwriters, if any, within sixty (60) days from the date of closure of the issue, our company shall forthwith unblocked the entire application amount received. If there is a delay beyond eighty days after our company becomes liable to pay the amount, our company and every officer in default will, on and from the expiry of this period be jointly and severally liable to repay the money, with interest or other penalty as prescribed under SEBI Regulations and the Companies Act, 2013.

The minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50 no allotment will be made pursuant to this Issue and the amounts in the ASBA Account shall be unblocked within 6 working days of closure of the issue.

Further in accordance with Regulation 106(Q) of the SEBI (ICDR) Regulations, our Company shall ensure that the minimum application size in terms of number of specified securities shall not be less than Rs.100000/- (Rupees One Lakh) per application.

The equity shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance without the applicable laws of such jurisdiction.

8.2.3 MINIMUM NUMBER OF ALLOTTEES

The Issuer may ensure that the number of prospective allottees to whom Equity Shares may be allotted may not be less than 50 failing which the entire application monies may be unblocked forthwith.

8.3 Mode of Unblocking of Funds

Within 6 Working Days of the Issue Closing Date, the Registrar to the Issue may give instructions to SCSBs for unblocking the amount in ASBA Account on unsuccessful Application and also for any excess amount blocked on Application.



8.3.1 Mode of making refunds for Applicants

The Registrar to the Issue may instruct the controlling branch of the SCSB to unblock the funds in the relevant ASBA Account for any withdrawn, rejected or unsuccessful ASBA applications or in the event of withdrawal or failure of the Issue.

8.4 Interest In Case Of Delay in Allotment

The Issuer may pay interest at the rate of 15% per annum if demat credits are not made to Applicants or instructions for unblocking of funds in the ASBA Account are not dispatched within the 6 Working days of the Issue Closing Date.

The Issuer may pay interest at 15% per annum for any delay beyond 6 working days from the Issue Closing Date, if Allotment is not made.

SECTION 9: GLOSSARY AND ABBREVIATIONS

Unless the context otherwise indicates or implies, certain definitions and abbreviations used in this document may have the meaning as provided below. References to any legislation, act or regulation may be to such legislation, act or regulation as amended from time to time.

Term	Description
Allotment/ Allot/ Allotted	The allotment of Equity Shares pursuant to the Issue to successful Applicants
Allottee	An Applicant to whom the Equity Shares are Allotted
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the designated Stock Exchanges
Application Form	The form in terms of which the Applicant should make an application for Allotment in case of issues other than Book Built Issues, includes Fixed Price Issue
Application Supported by Blocked Amount/ (ASBA)/ASBA	An application, whether physical or electronic, used by Applicants to make a Application authorizing an SCSB to block the Bid Amount in the specified bank account maintained with such SCSB
ASBA Account	Account maintained with an SCSB which may be blocked by such SCSB to the extent of the Application Amount of the ASBA Applicant
ASBA Application	An Application made by an ASBA Applicant
Applicant	Prospective Applicants in the Issue who apply through ASBA
Basis of Allotment	The basis on which the Equity Shares may be Allotted to successful Applicants under the Issue
Bid	The date after which the SCSBs may not accept any application for the Issue, which may be notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Closing Date
Issue Closing Date	The date on which the SCSBs may start accepting application for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Opening Date
Issue Opening Date	The date on which the SCSBs may start accepting application for the Issue, which may be the date notified in an English national daily, a Hindi national daily and a regional language newspaper at the place where the registered office of the Issuer is situated, each with wide circulation. Applicants may refer to the Prospectus for the Issue Opening Date



Term	Description
Issue Period	Except in the case of Anchor Investors (if applicable), the period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants (other than Anchor Investors) can submit their Application, inclusive of any revisions thereof. The Issuer may consider closing the Issue Period for QIBs one working day prior to the Issue Closing Date in accordance with the SEBI ICDR Regulations, 2009. Applicants may refer to the Prospectus for the Issue Period
Application Amount	The value indicated in the Application Form and payable by the Applicant upon submission of the Application (except for Anchor Investors), less discounts (if applicable).
Application Form	The form in terms of which the Applicant should make an offer to subscribe for or purchase the Equity Shares and which may be considered as the application for Allotment for the purposes of the Prospectus, whether applying through the ASBA or otherwise.
Applicant	Any prospective investor (including an ASBA Applicant) who makes an Application pursuant to the terms of the Prospectus and the Application Form. In case of issues undertaken through the fixed price process, all references to an Applicant should be construed to mean an Applicant
Book Built Process/ Book Building Process/ Book Building Method	The book building process as provided under SEBI ICDR Regulations, 2009,
Broker Centers	Broker Centers notified by the Stock Exchanges, where Applicants can submit the Application Form to a Registered Broker. The details of such broker centers, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchanges.
Lead Manager/ LM	The Lead Manager to the Issue as disclosed in the Prospectus and the Application Form of the Issuer.
Business Day	Monday to Friday (except public holidays)
CAN/Confirmation of Allotment Note	The note or advice or intimation sent to each successful Applicant indicating the Equity Shares which may be Allotted, after approval of Basis of Allotment by the Designated Stock Exchange
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat account
Collecting Depository Participant or CDP	A depository participant as defined under the Depositories Act, 1996, registered with SEBI and who is eligible to procure Applications at the Designated CDP Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
DP	Depository Participant
DP ID	Depository Participant's Identification Number
Depositories	National Securities Depository Limited and Central Depository Services (India) Limited
Demographic Details	Details of the Applicants including the Applicant's address, name of the Applicant's father/husband, investor status, occupation and bank account details
Designated Branches	Such branches of the SCSBs which may collect the Application Forms used by the ASBA Applicants applying through the ASBA and a list of which is available on http://www.sebi.gov.in/sebiweb/home/list/5/33/0/0/Recognised-Intermediaries .



Term	Description
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting Depository Participants.
	The details of such Designated CDP Locations, along with names and contact details of the Collecting Depository Participants eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. www.bseindia.com
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs.
	The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. www.bseindia.com
Designated Date	The date on or after which funds are transferred by the SCSBs to the Public Issue Account of the Issuer.
Designated Stock Exchange	The designated stock exchange as disclosed in the Prospectus of the Issuer
Designated Intermediaries /Collecting Agent	Syndicate Members, Sub-Syndicate/Agents, SCSBs, Registered Brokers, Brokers, the CDPs and RTAs, who are authorized to collect Application Forms from the Applicants, in relation to the Issue
Discount	Discount to the Issue Price that may be provided to Applicants in accordance with the SEBI ICDR Regulations, 2009.
Draft Prospectus	The Draft Prospectus filed with Stock Exchange in case of Fixed Price Issues and which may mention a price
Employees	Employees of an Issuer as defined under SEBI ICDR Regulations, 2009 and including, in case of a new company, persons in the permanent and full time employment of the promoting companies excluding the Promoter and immediate relatives of the promoter. For further details Applicant may refer to the Prospectus
Equity Shares	Equity shares of the Issuer
FCNR Account	Foreign Currency Non-Resident Account
First Applicant	The Applicant whose name appears first in the Application Form or Revision Form
FII(s)	Foreign Institutional Investors as defined under the SEBI (Foreign Institutional Investors) Regulations, 1995 and registered with SEBI under applicable laws in India
Fixed Price Issue/Fixed Price Process/Fixed Price Method	The Fixed Price process as provided under SEBI ICDR Regulations, 2009, in terms of which the Issue is being made
FPIs	Foreign Portfolio Investors as defined under the Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014
FPO	Further public offering
Foreign Venture Capital Investors or FVCIs	Foreign Venture Capital Investors as defined and registered with SEBI under the SEBI (Foreign Venture Capital Investors) Regulations, 2000
IPO	Initial public offering
Issue	Public Issue of Equity Shares of the Issuer including the Offer for Sale if applicable
Issuer/ Company	The Issuer proposing the initial public offering/further public offering as applicable
Issue Price	The final price, less discount (if applicable) at which the Equity Shares may be Allotted in terms of the Prospectus. The Issue Price may be decided by the Issuer in consultation with the Lead Manager(s)



Term	Description
Maximum RII Allottees	The maximum number of RIIs who can be allotted the minimum Application Lot. This is computed by dividing the total number of Equity Shares available for Allotment to RIIs by the minimum Application Lot.
MICR	Magnetic Ink Character Recognition - nine-digit code as appearing on a cheque leaf
Mutual Fund	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996
NECS	National Electronic Clearing Service
NEFT	National Electronic Fund Transfer
NRE Account	Non-Resident External Account
NRI	NRIs from such jurisdictions outside India where it is not unlawful to make an offer or invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to subscribe to or purchase the Equity Shares
NRO Account	Non-Resident Ordinary Account
Net Issue	The Issue less reservation portion
Non-Institutional Investors or NIIs	All Applicants, including sub accounts of FIIs registered with SEBI which are foreign corporate or foreign individuals and FPIs which are Category III foreign portfolio investors, that are not QIBs or RIBs and who have Applied for Equity Shares for an amount of more than `200,000 (but not including NRIs other than Eligible NRIs)
Non-Institutional Category	The portion of the Issue being such number of Equity Shares available for allocation to NIIs on a proportionate basis and as disclosed in the Prospectus and the Application Form
Non-Resident	A person resident outside India, as defined under FEMA and includes Eligible NRIs, FIIs, FPIs and FVCIs
OCB/Overseas Corporate Body	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA
Offer for Sale	Public offer of such number of Equity Shares as disclosed in the Prospectus through an offer for sale by the Selling Shareholder
Other Investors	Investors other than Retail Individual Investors in a Fixed Price Issue. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
PAN	Permanent Account Number allotted under the Income Tax Act, 1961
Pricing Date	The date on which the Issuer in consultation with the Book Running Lead Manager(s), finalize the Issue Price
Prospectus	The prospectus to be filed with the RoC in accordance with Section 32 of the Companies Act, 2013 read with section 26 of Companies Act 2013 after the Pricing Date, containing the Issue Price, the size of the Issue and certain other information
Public Issue Account	An account opened with the Banker to the Issue to receive monies from the ASBA Accounts on the Designated Date
QIB Category	The portion of the Issue being such number of Equity Shares to be Allotted to QIBs on a proportionate basis



Term	Description
Qualified Institutional Buyers or QIBs	As defined under SEBI ICDR Regulations, 2009
RTA	Registrar to the Issue and Share Transfer Agent
Registered Broker	Stock Brokers registered with the Stock Exchanges having nationwide terminals, other than the members of the Syndicate
Registrar to the Issue/RTI	The Registrar to the Issue as disclosed in the Prospectus and Application Form
Reserved Category/ Categories	Categories of persons eligible for making application/bidding under reservation portion
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under the SEBI ICDR Regulations, 2009
Retail Individual Investors / RIIs	Investors who applies or bids for a value of not more than `200,000.
Retail Individual Shareholders	Shareholders of a listed Issuer who applies or bids for a value of not more than `200,000.
Retail Category	The portion of the Issue being such number of Equity Shares available for allocation to RIIs which shall not be less than the minimum bid lot, subject to availability in RII category and the remaining shares to be allotted on proportionate basis.
Revision Form	The form used by the Applicant in an issue to modify the quantity of Equity Shares indicates therein in any of their Application Forms or any previous Revision Form(s)
RoC	The Registrar of Companies
SEBI	The Securities and Exchange Board of India constituted under the Securities and Exchange Board of India Act, 1992
SEBI ICDR Regulations, 2009	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009
Self-Certified Syndicate Bank(s) or SCSB(s)	A bank registered with SEBI, which offers the facility of ASBA and a list of which is available on http://www.sebi.gov.in/cms/sebi_data/attachdocs/1316087201341.html
Specified Locations	Refer to definition of Broker Centers
Stock Exchanges/ SE	The stock exchanges as disclosed in the Prospectus of the Issuer where the Equity Shares Allotted pursuant to the Issue are proposed to be listed
Syndicate	The Book Running Lead Manager(s) and the Syndicate Member
Syndicate Agreement	The agreement to be entered into among the Issuer, and the Syndicate in relation to collection of the Bids in this Issue (excluding Application from ASBA Applicants)
Syndicate Member(s)/SM	The Syndicate Member(s) as disclosed in the Prospectus
Underwriters	The Lead Manager(s)
Underwriting Agreement	The agreement dated entered into between the Underwriters and our company.
Working Day	Any day, other than 2nd and 4th Saturday of the month, Sundays or public holidays, on which commercial banks in India are open for business, provided however, with reference to announcement Issue Period, "Working Days" shall mean all days, excluding Saturdays, Sundays and public holidays, which are working days for commercial banks in India.



RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India, from time to time, has made policy pronouncements on Foreign Direct Investment ("FDI") through press notes and press releases. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP"), has issued consolidated FDI Policy Circular of 2017("FDI Policy 2017"), which with effect from August 28, 2017, consolidates and supersedes all previous press notes, press releases and clarifications on FDI Policy issued by the DIPP that were in force. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy 2017 will be valid until the DIPP issues an updated circular.

The Reserve Bank of India ("RBI") also issues Master Circular on Foreign Investment in India every year. Presently, FDI in India is being governed by Master Circular on Foreign Investment dated July 01, 2015 as updated from time to time by RBI. In terms of the Master Circular, an Indian company may issue fresh shares to people resident outside India (who is eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Circular. The Indian company making such fresh issue of shares would be subject to the reporting requirements, inter-alia with respect to consideration for issue of shares and also subject to making certain filings including filing of Form FC-GPR.

Under the current FDI Policy of 2017, foreign direct investment in micro and small enterprises is subject to sectoral caps, entry routes and other sectoral regulations. At present 100 % foreign direct investment through automatic route is permitted in the sector in which our Company operates. Therefore, applicable foreign investment up to 100% is permitted in our company under automatic route.

In case of investment in sectors through Government Route approval from competent authority as mentioned in Chapter 4 of the FDI Policy 2017 has to be obtained by the Company.

The transfer of shares between an Indian resident to a non-resident does not require the prior approval of the RBI, subject to fulfilment of certain conditions as specified by DIPP/RBI, from time to time. Such conditions include: (i) where the transfer of shares requires the prior approval of the Government as per the extant FDI policy provided that: a) the requisite approval of the Government has been obtained; and b) the transfer of shares adheres with the pricing guidelines and documentation requirements as specified by the Reserve Bank of India from time to time.; (ii) where the transfer of shares attract SEBI (SAST) Regulations subject to the adherence with the pricing guidelines and documentation requirements as specified by Reserve Bank of India from time to time.; (iii) where the transfer of shares does not meet the pricing guidelines under the FEMA, 1999 provided that: a) The resultant FDI is in compliance with the extant FDI policy and FEMA regulations in terms of sectoral caps, conditionalites (such as minimum capitalization, etc.), reporting requirements, documentation etc.; b) The pricing for the transaction is compliant with the specific/explicit, extant and relevant SEBI regulations/guidelines (such as IPO, Book building, block deals, delisting, exit, open offer/substantial acquisition/SEBI SAST); and Chartered Accountants Certificate to the effect that compliance with the relevant SEBI regulations/guidelines as indicated above is attached to the form FC-TRS to be filed with the AD bank and iv) where the investee company is in the financial sector provided that: a) Any 'fit and proper/due diligence' requirements as regards the nonresident investor as stipulated by the respective financial sector regulator, from time to time, have been complied with; and b) The FDI policy and FEMA regulations in terms of sectoral caps, conditionalities (such as minimum capitalization, pricing, etc.), reporting requirements, documentation etc., are complied with. As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of Our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.



Investment conditions/restrictions for overseas entities

Under the current FDI Policy 2017, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Schedule 1, 2, 3, 6, 7, 8, 9, and 11 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations, 2017. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49% or sectoral/statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

i. Investment by FPIs under Portfolio Investment Scheme (PIS):

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10 % of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24 % of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or preference shares or share warrants. The said limit of 10 percent and 24 percent will be called the individual and aggregate limit, respectively. However, this limit of 24 % may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

ii. Investment by NRI or OCI on repatriation basis:

The purchase/sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognised stock exchange in India by Non-Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Schedule 3 of the FEMA (Transfer or Issue of security by a person resident outside India) Regulations, 2017 i.e.:

- The total holding by any individual NRI or OCI shall not exceed 5 percent of the total paid-up equity capital on a fully diluted basis or should not exceed 5 percent of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10 percent of the total paid-up equity capital on a fully diluted basis or shall not exceed 10 percent of the paid-up value of each series of debentures or preference 373 shares or share warrants; provided that the aggregate ceiling of 10 percent may be raised to 24 percent if a special resolution to that effect is passed by the general body of the Indian company.

iii. Investment by NRI or OCI on non-repatriation basis:

As per current FDI Policy 2017, schedule 4 of FEMA (Transfer or Issue of Security by Persons Resident outside India) Regulations – Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non-repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.



Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorised. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Draft Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.



SECTION VIII - MAIN PROVISIONS OF ARTICLES OF ASSOCIATION OF OUR COMPANY

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

ARTICLE NO.	INTERPRETATION	HEADING
1.	In these Articles unless there be something in the subject matter or context inconsistent	
	therewith:	
	i. "The Act" means the Companies Act, 2013 and the applicable provisions of the	
	Companies Act, 1956 and includes any statutory modification or re-enactment	The Act
	thereof for the time being in force.	
	ii. "Articles" means Articles of Association of the Company as originally framed or	Articles
	altered from time to time	Articles
	iii. "Beneficial Owner" shall have the meaning assigned thereto by Section 2(1) (a) of	Beneficial Owner
	the Depositories Act, 1996.	
	iv. "Board" or "Board of Director" means the Collective body of the Board of	Board or Board
	Directors of the Company.	of Director
	v. "Chairman" means the Chairman of the Board of the Directors of the Company.	Chairman
	vi. "The Company" means Aquarius Shipyard Limited	The Company
	vii. "Depositories Act, 1996" shall mean Depositories Act, 1996 and include any	Depositories Act,
	Statutory modification or re-enactment thereof for the time being in force.	1996
	viii. "Depository" shall have the meaning assigned thereto by Section 2 (1) (e) of the	Depository
	Depositories Act, 1996.	
	ix. "Directors" mean the Directors for the time being of the Company.	Directors
	x. "Dividend" includes any interim dividend.	Dividend
	xi. "Document" means a document as defined in Section 2 (36) of the Companies Act, 2013.	Document
	xii. "Equity Share Capital", with reference to any Company limited by shares, means	Equity Share
	all share capital which is not preference share capital;	Capital
	xiii. "KMP" means Key Managerial Personnel of the Company provided as per the	
	relevant sections of the Act.	KMP
	xiv. "Managing Director" means a Director who by virtue or an agreement with the	
	Company or of a resolution passed by the Company in general meeting or by its	Managing
	Board of Directors or by virtue of its Memorandum or Articles of Association is	Managing Director
	entrusted with substantial powers of management and includes a director	Director
	occupying the position of managing director, by whatever name called.	
	xv. "Month" means Calendar month.	Month
	xvi. "Office" means the registered office for the time being of the Company.	Office
	xvii. "Paid-up share capital" or "share capital paid-up" means such aggregate amount of	
	money credited as paid-up as is equivalent to the amount received as paid up in	Paid-up share
	respect of shares issued and also includes any amount credited as paid-up in	capital
	respect of shares of the company, but does not include any other amount received	Capital
	in respect of such shares, by whatever name called;	
	xviii. "Postal Ballot" means voting by post or through any electronic mode.	Postal Ballot
	xix. "Proxy" includes attorney duly constituted under the power of attorney to vote for a	Proxy
	member at a General Meeting of the Company on poll.	VJ
	xx. "Public Holiday" means a Public Holiday within the meaning of the Negotiable	
	Instruments Act, 1881 (XXVI of 1881); provided that no day declared by the	D 110 77 111
	Central Government to be such a holiday shall be deemed to be such a holiday in	Public Holiday
	relation to any meeting unless the declaration was notified before the issue of the	
	notice convening such meeting.	
	xxi. "Registrar" means the Registrar of Companies of the state in which the Registered	Dooletee
	Office of the Company is for the time being situated and includes an Additional	Registrar
	Registrar a Joint Registrar, a Deputy Registrar or an Assistant Registrar having	



	the duty of registering companies and discharging various functions under this Act.	
	xxii. "Rules" means the applicable rules as prescribed under the relevant sections of the Act for time being in force	Rules
	xxiii. "SEBI" means Securities & Exchange Board of India established under Section 3 of the Securities & Exchange Board of India Act, 1992.	SEBI
	xxiv. "Securities" means the securities as defined in clause (h) of Section 2 of the Securities Contracts (Regulation) Act, 1956 (42 of 1956)	Securities
	xxv. "Share" means share in the Share Capital of the Company and includes stock except where a distinction between stock and share is expressed or implied.	Share
	xxvi. "Seal" means the common seal of the Company.	
	xvii. "Preference Share Capital", with reference to any Company limited by shares, means that part of the issued share capital of the Company which carries or would carry a preferential right with respect to—	
	(a) payment of dividend, either as a fixed amount or an amount calculated at a fixed rate, which may either be free of or subject to income-tax; and (b) repayment, in the case of a winding up or repayment of capital, of the amount of the share capital paid-up or deemed to have been paid-up, whether or not, there is a preferential right to the payment of any fixed premium or premium on any fixed scale, specified in the memorandum or articles of the Company;	Preference Share Capital
	Words imparting the plural number also include, where the context requires or admits, the singular number, and vice versa.	
	Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the Company.	
	'In writing' and 'written' includes printing, lithography and other modes of representing or reproducing words in a visible form.	
2.	The Authorized Share Capital of the Company shall be such amount and be divided into such shares as may from time to time be provided in Clause V of the Memorandum of Association with power to increase or reduce the capital and divide the shares in the capital of the Company (including Preferential Share Capital, if any) and to attach thereto respectively any preferential, qualified or special rights, privileges or conditions as may be determined in accordance with these presents and to modify or abrogate any such rights, privileges or conditions in such manner as may for the time being be	
3.	permitted by the said Act. Subject to the provisions of the Act and these Articles, the shares in the capital of the	Share Capital
3.	Company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit. Further provided that the option or right to call of shares shall not be given to any person except with the sanction of the Company in general meeting.	
4.	Subject to provisions of Section 54 of the Act read with Companies (Share Capital and Debentures) Rules, 2014, the Company may issue Sweat Equity Shares on such terms and in such manner as the Board may determine.	Issue of Sweat Equity Shares
5.	The Company shall have powers to issue any debentures, debenture-stock or other securities at Par, discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares, attending the General Meetings (but not voting on any business to be conducted), appointment of Directors on Board and otherwise Debentures with the right to conversion into or	Issue of Debentures
	allotment of shares shall be issued only with the consent of the company in the General Meeting by a Special Resolution.	
6.	i. Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of	Issue of Share Certificates



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	subscribers to the memorandum or after allotment or within fifteen days (15) of the application for registration of transfer of transmission or within such other period as the conditions of issue shall be provided,— a. one certificate for all his shares without payment of any charges; or b. several certificates, each for one or more of his shares, upon payment of Rupees twenty for each certificate after the first.	
	ii. The Company agrees to issue certificate within fifteen days of the date of lodgement of transfer, sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies or to issue within fifteen days of such lodgement for transfer, Pucca Transfer Receipts in denominations corresponding to the market units of trading autographically signed by a responsible official of the Company and bearing an endorsement that the transfer has been duly approved by the Directors or that no such approval is necessary;	
	iii. Every certificate shall be specify the shares to which it relates and the amount paid-up thereon.	
	iv. In respect of any share or shares held jointly by several persons, the Company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.	
7.	If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty Rupees for each certificate.	
8.	Except as required by law, no person shall be recognised by the Company as holding any share upon any trust, and the Company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.	
9.	The provisions of these Articles relating to issue of Certificates shall mutatis mutandis apply to any other securities including Debentures (except where the Act otherwise requires) of the Company.	
10.	 i. The Company may exercise the powers of paying commissions conferred by subsection (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder. ii. The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40. iii. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other. 	Power to pay Commission In connection with the Securities issued
11.	 i. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the Company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class. ii. To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the 	Variations of Shareholder's rights



	class in question.	
12.	The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking paripassu therewith.	
13.	Subject to the provisions of section 55 and 62, any preference shares may with the sanction of ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the Company before the issue of the shares may, by special resolution, determine.	Issue of Preference Shares
14.	 (1) Where at any time Company having Share Capital proposes to increase its subscribed capital by the issue of further Shares, such shares shall be offered: (a) to persons who, at the date of the offer, are holders of equity shares of the company in proportion, as nearly as circumstances admit, to the paid-up share capital on those shares by sending a letter of offer subject to the conditions specified in the relevant provisions of Section 62 of the Act. (b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such other conditions as may be prescribed under the relevant rules of Section 62. (c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be prescribed under the relevant rules of Section 62. (2) The notice shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue. (3) Nothing in this Article shall apply to the increase of the subscribed capital of company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company: Provided that the terms of issue of such debentures or loan containing such an option have been approved, before the issue of such debentures or the raising of loan, by a special resolution passed by the company in general meeting. 	Further Issue of shares
15.	 i. The Company shall have a first and paramount lien— a. on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and b. on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the Company: c. Every fully paid shares shall be free from all lien and that in the case of partlypaid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause. ii. The Company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares. The Company may sell, in such manner as the Board thinks fit, any shares on which the Company has a lien: 	Lien
	Provided that no sale shall be made— a. unless a sum in respect of which the lien exists is presently payable; or	



	b. until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.	
17.	i. To give effect to any such sale, the Board may authorise some person to transfer	
	the shares sold to the purchaser thereof. ii. The purchaser shall be registered as the holder of the shares comprised in any	
	such transfer. iii. The purchaser shall not be bound to see to the application of the purchase	
	iii. The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or	
10	invalidity in the proceedings in reference to the sale.	
18.	i. The proceeds of the sale shall be received by the Company and applied in payment of such part of the amount in respect of which the lien exists as is	
	presently payable.	
	ii. The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the	
	shares at the date of the sale.	
19.	Where two or more persons are registered as the holders of any share they shall be deemed to hold the same as joint-tenants with benefits of survivorship subject to the	
	following and other provisions contained in these Articles: -	
	a) The Company shall at its discretion, be entitled to decline to register more than	
	three persons as the joint-holders of any share. b) The joint-holders of any shares shall be liable severally as well as jointly for and	
	in respect of all calls and other payments which ought to be made in respect of	
	such share. c) On the death of any such joint-holders, the survivor or survivors shall be the only	
	c) On the death of any such joint-holders, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but	
	the Directors may require such evidence of death as they may deem fit and	
	nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on shares held by him jointly with any other person.	
	d) Any one of such joint-holders may give effectual receipts of any dividends or other moneys payable in respect of such share.	
	e) Only the person whose name stands first in the Register of Members as one of the	
	joint-holders of any share shall be entitled to delivery of the certificate, if any,	
	relating to such share or to receive documents from the Company and any documents served on or sent to such person shall be deemed served on all the	Joint Holdings
	joint-holders.	
	f) (i) Any one of the two or more joint-holders may vote at General Meeting either	
	personally or by attorney or by proxy in respect of such shares as if they were	
	solely entitled hereto and if more than one such joint-holders be present at any meeting personally or by proxy or by attorney then one of such joint holders so	
	present whose name stand first in the Register in respect of such shares shall alone	
	be entitled to vote in respect thereof but the other or others of the joint-holders	
	shall be entitled to vote in preference to a joint-holder present by attorney or by proxy although the name of such joint-holder present by attorney or by proxy	
	stands first in Register in respect of such shares.	
	(ii) Several executors or administrators of a deceased member in whose (deceased	
	member) sole name any share stands, shall for the purpose of this Clause be	
	deemed as Joint-Holders.	
	g) The provisions of these Articles relating to joint-holding of shares shall mutatis mutandis apply to any other securities including Debentures of the company registered in	
	Joint-names.	
20.	i. The Board may, from time to time, make calls upon the members in respect of any	Calls on shares



	monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:	
	Provided that no call shall exceed one fourth of the nominal value of the shares or be payable at less than one month from the date fixed for the payment of the last preceding call.	
	ii. Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the Company, at the time or times and place so specified, the amount called on his shares.	
	iii. A call may be revoked or postponed at the discretion of the Board.	
21.	A call shall be deemed to have been made at the time when the resolution of the Board authorising the call was passed and may be required to be paid by instalments	
22.	The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof	
23.	i. If a sum called in respect of a share is not paid before or on the day appointed	
	for payment thereof, the person from whom the sum is due shall pay interest	
	thereon from the day appointed for payment thereof to the time of actual	
	payment at ten per cent. per annum or at such lower rate, if any, as the Board may determine.	
	ii. The Board shall be at liberty to waive payment of any such interest wholly or in	
	part.	
24.	i. Any sum which by the terms of issue of a share becomes payable on allotment	
	or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a	
	call duly made and payable on the date on which by the terms of issue such sum	
	becomes payable.	
	ii. In case of non-payment of such sum, all the relevant provisions of these	
	regulations as to payment of interest and expenses, forfeiture iii. or otherwise shall apply as if such sum had become payable by virtue of a call	
	duly made and notified	
25.	1. The Board—	
	i. may, if it thinks fit, receive from any member willing to advance the same, all	
	or any part of the monies uncalled and unpaid upon any shares held by him; and ii. upon all or any of the monies so advanced, may (until the same would,	
	but for such advance, become presently payable) pay interest at such rate not	
	exceeding, unless the Company in general meeting shall otherwise direct,	
	twelve per cent per annum, as may be agreed upon between the Board and the	
26	member paying the sum in advance.	
26.	Any uncalled amount paid in advance shall not in any manner entitle the member so advancing the amount, to any dividend or participation in profit or voting right on such	
	amount remaining to be called, until such amount has been duly called-up.	
	Provided however that any amount paid to the extent called – up, shall be entitled to	
27.	proportionate dividend and voting right. The Board may at its discretion, extend the time fixed for the payment of any call in	
	respect of any one or more members as the Board may deem appropriate in any	
	circumstances.	
28.	The provisions of these Articles relating to call on shares shall mutatis mutandis apply to	
29.	any other securities including debentures of the company.i. The shares or other interest of any member in the Company shall be a movable	
27.	property, transferable in the manner provided by the Articles.	TE 6 6
	ii. Each share in the Company shall be distinguished by its appropriate number.	Transferof shares
	iii. A Certificate specifying any shares held by any member shall be prima facie	Shares
	evidence of the title of the member of such shares	



30.	i. The instrument of transfer of any share in the Company shall be executed by or	
	on behalf of both the transferor and transferee. ii. The transferor shall be deemed to remain a holder of the share until the name of	
	the transferee is entered in the register of members in respect thereof.	
31.	The Board may, subject to the right of appeal conferred by section 58 of Companies Act,	
	2013 and Section 22A of the Securities Contracts (Regulation) Act, 1956, decline to	
	register, by giving notice of intimation of such refusal to the transferor and transferee within timelines as specified under the Act-	
	within timerines as specified under the Act-	
	i. the transfer of a share, not being a fully paid share, to a person of whom they do	
	not approve; or	
	ii. any transfer of shares on which the Company has a lien.	
	iii. Provided however that the Company will not decline to register or acknowledge any transfer of shares on the ground of the transferor being either	
	alone or jointly with any other person or persons indebted to the Company on	
	any account whatsoever.	
32.	The Board shall decline to recognise any instrument of transfer unless—	
	i. the instrument of transfer is in the form as prescribed in rules made under sub-	
	section (1) of section 56;	
	ii. the instrument of transfer is accompanied by the certificate of the shares to	
	which it relates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and the instrument of	
	transfer is in respect of only one class of shares.	
	Provided that, transfer of shares in whatever lot shall not be refused.	
	iii. The Company agrees that when proper documents are lodged for transfer and	
	there are no material defects in the documents except minor difference in	
	signature of the transferor(s), iv. Then the Company will promptly send to the first transferor an intimation of the	
	aforesaid defect in the documents, and inform the transferor that objection, if	
	any, of the transferor supported by valid proof, is not lodged with the Company	
	within fifteen days of receipt of the Company's letter, then the securities will be	
	transferred;	
	v. If the objection from the transferor with supporting documents is not received within the stipulated period, the Company shall transfer the securities	
	provided the Company does not suspect fraud or forgery in the matter	
33.	The Company agrees that in respect of transfer of shares where the Company has not	
	effected transfer of shares within 1 month or where the Company has failed to	
	communicate to the transferee any valid objection to the transfer within the stipulated	
	time period of 1 month, the Company shall compensate the aggrieved party for the opportunity losses caused during the period of the delay.	
34.	On giving not less than seven days' previous notice in accordance with section 91 and	
·	rules made thereunder, the registration of transfers may be suspended at such times and	
	for such periods as the Board may from time to time determine:	
	Provided that such registration shall not be suspended for more than thirty days at any	
	one time or for more than forty-five days in the aggregate in any year.	
35.	The provisions of these Articles relating to transfer of Shares shall mutatis mutandis	
	apply to any other securities including debentures of the company.	
36.	The Company shall keep a book to be called the "Register of Transfers" and therein shall	Register of
	be fairly and distinctly entered the particulars of every transfer or transmission of any	Transfers
37.	i. The provisions of this Article shall apply notwithstanding anything to the	
31.	contrary contained in any other Article of these Articles.	Dematerialisatio
		n of Securities
	a. The Company shall be entitled to dematerialise its securities and to	
	offer securities in a dematerialised form pursuant to the Depository	



Act, 1996.

b. Option for Investors:

Every holder of or subscriber to securities of the Company shall have the option to receive security certificates or to hold the securities with a Depository. Such a person who is the beneficial owner of the Securities can at any time opt out of a Depository, if permitted, by the law, in respect of any security in the manner provided by the Depositories Act, 1996 and the Company shall, in the manner and within the time prescribed, issue to the beneficial owner the required Certificates for the Securities.

If a person opts to hold its Security with a Depository, the Company shall intimate such depository the details of allotment of the Security

- c. Securities in Depository to be in fungible form:-
- All Securities of the Company held by the Depository shall be dematerialised and be in fungible form.
- Nothing contained in Sections 88, 89, 112 & 186 of the Companies Act, 2013 shall apply to a Depository in respect of the Securities of the Company held by it on behalf of the beneficial owners.
- d. Rights of Depositories & Beneficial Owners: -

Notwithstanding anything to the contrary contained in the Act a Depository shall be deemed to be the registered owner for the purpose of effecting transfer of ownership of Security of the Company on behalf of the beneficial owner.

- e. Save as otherwise provided in (d) above, the depository as the registered owner of the Securities shall not have any voting rights or any other rights in respect of the Securities held by it.
- f. Every person holding Securities of the Company and whose name is entered as the beneficial owner in the records of the depository shall be deemed to be a member of the Company. The beneficial owner of Securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of his Securities which are held by a depository.
- ii. Notwithstanding anything contained in the Act to the contrary, where Securities of the Company are held in a depository, the records of the beneficial ownership may be served by such depository to the Company by means of electronic mode or by delivery of floppies or discs.
- iii. Nothing contained in Section 56 of the Companies Act, 2013 shall apply to a transfer of Securities effected by a transferor and transferee both of whom are entered as beneficial owners in the records of a depository.
- iv. Notwithstanding anything contained in the Act, where Securities are dealt with by a depository, the Company shall intimate the details thereof to the depository immediately on allotment of such securities.
- v. Nothing contained in the Act or these Articles regarding the necessity of having distinctive numbers for Securities issued by the Company shall apply to Securities held with a Depository.
- vi. The Company shall cause to be kept at its Registered Office or at such other place as may be decided, Register and Index of Members in accordance with Section 88 and other applicable provisions of the Companies Act 2013 and the



	Depositories Act, 1996 with the details of Shares held in physical and dematerialised forms in any media as may be permitted by law including in any		
	form of electronic media. vii. The Register and Index of beneficial owners maintained by a depository under Section 11 of the Depositories Act, 1996, shall be deemed to		
	be the Register and Index of Members for the purpose of this Act. The Company shall have the power to keep in any state or country outside India, a Register of Members for the residents in that state or Country.		
38.	i. On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognised by the Company as having any title to his interest in the shares		
	ii. Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.		
39.	 i. Any person becoming entitled to a share, in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either— a. to be registered himself as holder of the share; or 		
	 b. to make such transfer of the share as the deceased or insolvent member could have made. ii. The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency. 		
40.	i. If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the Company a notice in writing signed by him stating that he so elects.		
	ii. If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.	Transmission of shares	f
	iii. All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.		
41.	A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the Company:		
	Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.		
42.	The provisions of these Articles relating to transmission of shares shall mutatis mutandis apply to any other securities including debentures of the Company.		
	No fee shall be charged for requisition of transfer, transmission, probate, succession certificate and letter of admiration, Certificate of Death or marriage, power of attorney or similar other documents.		



43.	If a member fails to pay any call, or instalment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or instalment remains unpaid, serve a notice on him requiring payment of so much of the call or instalment as is unpaid, together with any interest which may have accrued.		
44.	i. name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and ii. state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.		
45.	If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.		
46.	 i. A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit. ii. At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit. 		
47.	 i. A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the Company all monies which, at the date of forfeiture, were presently payable by him to the Company in respect of the shares. ii. The liability of such person shall cease if and when the Company shall have received payment in full of all such monies in respect of the shares. 		
48.	i. A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the Company, and that a share in the Company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;	Forfeiture shares	of
	ii. The Company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute transfer of the shares in favour of the person to whom the share is sold or disposed off;		
	 iii. The transferee shall thereupon be registered as the holder of the share; and iv. The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share. 		
49.	The forfeiture of a share shall involve extinction at the time of forfeiture, of all interest in andall claims and demands against the Company, in respect of the share and all other rights incidental to the share.		
50.	Upon any sale after forfeiture or for enforcing a lien in exercise of the powers hereinabove given, the Board may, if necessary, appoint some person to execute an instrument for transfer of the shares sold and cause the purchaser's name to be entered in the register of members in respect of the shares sold and after his name has been entered in the register of members in respect of such shares the validity of the sale shall not be impeached by any person.		
51.	Upon any sale, re-allotment or other disposal under the provisions of the preceding articles, the certificate(s), if any, originally issued in respect of the relative shares shall (unless the same shall on demand by the company has been previously surrendered to it by the defaulting member) stand cancelled and become null and void and be of no effect, and the Board shall be entitled to issue a duplicate certificate(s) in respect of the said shares to the person(s) entitled thereto.		



52.	The Board may, subject to the provision of the Act, accept a surrender of any share from or by any member desirous of surrendering them on such terms as they think fit.	
53.	The Provisions of these regulations as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.	
54.	The provisions of these articles relating to forfeiture of shares shall mutatis mutandis apply to any other securities including debentures of the Company.	
55.	Neither a judgment in favour of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction there under nor the receipt by the Company of a portion of any money which shall from time to time be due from any Member to the Company in respect of his shares, either by way of principal or interest, nor any indulgence granted by the Company in respect of the payment of any such money, shall preclude the Company from proceeding to enforce forfeiture of such shares as hereinafter provided.	Initial payment not to preclude forfeiture
56.	The Company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.	
57.	Subject to the provisions of section 61, the Company may, by ordinary resolution —	
	 i. consolidate and divide all or any of its share capital into shares of larger amount than its existing shares; ii. convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination; iii. sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum; iv. Cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person. 	Alteration of capital
58.	 Where shares are converted into stock— i. the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit: 	
	Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose. ii. the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the Company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the Company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.	Conversion of Shares into Stock
	iii. Such of the articles of the Company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock-holder" respectively.	
59.	The Company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law— i. its share capital; ii. any capital redemption reserve account; or iii. Any share premium account.	Reduction of Capital
60.	The Company may issue share warrants subject to, and in accordance with, the provisions of the Act, and accordingly the Board may in its discretion, with respect to	Share Warrants



any share which is fully paid-up, on application in writing signed by the person registered as holder of the share, and authenticated by such evidence (if any) of the share and the amount of the stamp duty on the warrant and such fee as the Board may from time to time require, issue of a share warrant. The bearer of a share warrant may at any time, deposit the warrant in the office of the Company and so long as the warrant remains so deposited, the depositor shall have the same right of signing a requisition for calling a meeting of the Company, and of attending and voting and exercising the other privileges of a member at any meeting held after the expiry of two days from the time of deposit, as if his name were inserted in the register of members as the holder of the shares including in the deposited warrants. Not more than one person shall be recognized as depositor of the share warrant. The Company shall, on two days written notice, return the deposited share warrants to the depositor. Subject herein otherwise expressly provided, no person shall, as bearer of a share warrant, sign a requisition for calling a member of the Company or attend or vote or exercise any other privilege of a member at a meeting of the Company, or be entitled to receive any notice from the Company. The bearer of share warrant shall be entitled in all other respects to the same privileges and advantages as if he were named in the register of members as the holders of shares included in the warrant, and he shall be a member of the Company. The Board may from time to time, make rules as to the terms on which (if it shall think fit) a new share warrant of coupon may be issued by way of renewal in case of defacement, loss or destruction. The Company in general meeting may, upon the recommendation of the Board, resolvea. that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the Company's reserve accounts, or to the credit of the profit and loss account, or otherwise available for distribution; and b. that such sum be accordingly set free for distribution in the manner specified in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions. The sum aforesaid shall not be paid in cash but shall be applied, subject to the ii. Capitalisation of provision contained in clause (iii), either in or towards profits paying up any amounts for the time being unpaid on any shares held by such members respectively; paying up in full, unissued shares of the Company to be allotted and distributed, credited as fully paid-up bonus shares, to and amongst such members in the proportions aforesaid; partly in the way specified in sub-clause (a) and partly in that specified in sub-A securities premium account and a capital redemption reserve account may, for

61.

iii. Allotment or Distribution of Bonus Shares shall not be made to those Members

be issued to members of the Company as fully paid bonus shares;

pursuance of this -regulation.

the purposes of this regulation, be applied in the paying up of unissued shares to

The Board shall give effect to the resolution passed by the Company in



	1. Could be de Common to the first of the detailed	
	who furnish to the Company in written intimation waiving their entitlement to receive such allotment or distribution of shares credited as fully paid up pursuant to this Article 61 as the case may be, and accordingly the corresponding amount shall not be capitalized.	
62.	 i. Whenever such a resolution as aforesaid shall have been passed, the Board shall— a. make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all allotments and issues of fully 	
	paid shares if any; andb. generally to do all acts and things required to give effect thereto.	
	 ii. The Board shall have power— a. to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable infractions; and b. to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be aptitled upon such agricultation, or as the agree may 	
	which they may be entitled upon such capitalisation, or as the case may require, for the payment by the Company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;	
	iii. Any agreement made under such authority shall be effective and binding on such members.	
63.	Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the Company may purchase its own shares or other specified securities.	Buy-back of shares
64.	All General Meetings other than annual general meeting shall be called extra-ordinary general meetings	
65.	 i. The Board may, whenever it thinks fit, call an extraordinary general meeting. ii. The General meeting including Annual general meeting shall be convened by giving notice of clear 21 days in advance as per section 101 of Companies Act 2013. The directors if they think fit may convene a General Meeting including Annual General Meeting of the company by giving a notice thereof being not less than three days if consent is given in writing or by electronic mode by not less than ninety-five per cent. of the members entitled to vote at such meeting. iii. If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the Company 	General Meeting
66.	may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board. i. No business shall be transacted at any general meeting unless a quorum of	
	members is present at the time when the meeting proceeds to business. ii. i. Unless the number of members as on date of meeting are not more than one thousand, five members personally present shall be the quorum for a general meeting of the Company.	Proceedings at
	 ii. In any other case, the quorum shall be decided as under: a) fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand; b) thirty members personally present if the number of members as on the date of the protein process of first the protein. 	general meetings
67.	the meeting exceeds five thousand; The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the Company	



68.	If there is no such Chairperson, or if he is not present within fifteen minutes after the	
	time appointed for holding the meeting, or is unwilling to act as chairperson of the	
	meeting, the directors present shall elect one of their members to be Chairperson of the	
(0)	meeting.	
69.	If at any meeting no director is willing to act as Chairperson or if no director is present	
	within fifteen minutes after the time appointed for holding the meeting, the members	
70	present shall choose one of their members to be Chairperson of the meeting.	
70.	The Chairman of any meeting shall be the sole judge of the validity of every vote	
	tendered at such meeting. The Chairman present at the taking of a poll shall be the sole	
71	judge of the validity of every vote tendered at such poll.	
71.	A declaration by the Chairman in pursuance of Section 107 of the Companies Act, 2013	
	that on a show of hands, a resolution has or has not been carried, either unanimously or	
	by a particular majority, and an entry to that effect in the books containing the minutes of	
	the proceedings of the Company, shall be conclusive evidence of the fact, without proof	
5 0	of the number or proportion of the votes cast in favour of or against such resolution.	
72.	i. Before or on the declaration of the result of the voting on any resolution of a show	
	of hands, a poll may be ordered to be taken by the Chairman of the meeting of his	
	own motion and shall be ordered to be taken by him on a demand made in that	
	behalf by any member or members present in person or by proxy and holding	
	shares in the voting power in respect of the resolution or on which an aggregate	
	sum of not less than five Lac rupees has been paid up. Company which confer a	Demand for poll
	power to vote on the resolution not being less than one-tenth of the total voting	
	power in respect of the resolution or on which an aggregate sum of not less than five Lac rupees has been paid up.	
	Tive Lac Tupees has been paid up.	
	ii. The demand for a poll may be withdrawn at any time by the person or persons who	
	ii. The demand for a poll may be withdrawn at any time by the person or persons who made the demand.	
73.	i. A poll demanded on a question of adjournment shall be taken forthwith.	
75.	ii. A poll demanded on any other question (not being a question relating to the	Time of taking
	election of a Chairman which is provided for in Section 104 of the Act) shall be	poll
	taken at such time not being later than 48 (forty eight) hours from the time when	pon
	the demand was made, as the Chairman may direct.	
74.	i. The Chairperson may, with the consent of any meeting at which a quorum is	
,	present, and shall, if so directed by the meeting, adjourn the meeting from time to	
	time and from place to place.	
	ii. No business shall be transacted at any adjourned meeting other than the business	
	left unfinished at the meeting from which the adjournment took place.	Adjournment of
	iii. When a meeting is adjourned for thirty days or more, notice of the adjourned	meeting
	meeting shall be given as in the case of an original meeting.	
	iv. Save as aforesaid, and as provided in section 103 of the Act, it shall not be	
	necessary to give any notice of an adjournment or of the business to be transacted at	
	an adjourned meeting.	
75.	Subject to any rights or restrictions for the time being attached to any class or classes of	
	shares—	
	i. on a show of hands, every member present in person shall have one vote; and	
	ii. on a poll, the voting rights of members shall be in proportion to his share in the	
	paid-up equity share capital of the Company.	
76.	A member may exercise his vote at a meeting by electronic means in accordance with	
_	section 108 and shall vote only once	Voting rights
77.	i. In the case of joint holders, the vote of the senior who tenders a vote, whether in	
	person or by proxy, shall be accepted to the exclusion of the votes of the other joint	
	holders.	
	ii. For this purpose, seniority shall be determined by the order in which the names	
_	stand in the register of members.	
78.	A member of unsound mind, or in respect of whom an order has been made by any court	
	having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his	
	committee or other legal guardian, and any such committee or guardian may, on a poll,	



	vote by proxy.	
79.	Subject to the provisions of the Act and other provisions of these Articles, any person entitled under the transmission clause to any shares may vote at any general meeting in respect thereof as if he was the registered holder of such shares, provided that at least 48 (forty eight) hours before the time of holding the meeting or adjourned meeting as the case may be at which he proposes to vote, he shall satisfy the Directors of his right to such shares unless the Directors shall have previously admitted his right to vote at such meeting in respect thereof.	
80.	Any business other than that upon which a poll has been demanded may be preceded with, pending the taking of the poll.	
81.	No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the Company have been paid.	
82.	 i. No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes. ii. Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive. 	
83.	No member shall exercise any voting right in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid, or in regard to which the Company has exercised any right of lien.	
84.	In the case of an equality of votes, whether on a show of hands or on a poll, the Chairman of the meeting at which the show of hands takes place or at which the polls is demanded shall be entitled to a casting vote in addition to his own vote or votes to which he may be entitled as a member.	Casting Vote
85.	A body corporate (whether a Company within the meaning of the Act or not) if it is a member or creditor (including a holder of debentures) of the Company may in accordance with the provisions of Section 113 of the Companies Act, 2013 authorise such person by a resolution of its Board of Directors as it thinks fit, to act as its representative at any meeting of the Company or of any class of members of the Company or at any meeting of creditors of the Company	Representation of Body Corporate
86.	The Company shall comply with provisions of Section 111 of the Companies Act, 2013, relating to circulation of member's resolution.	Circulation of member's resolution
87.	The Company shall comply with provisions of Section 115 of the Act relating to resolution requiring special notice	Resolution requiring special notice
88.	The provisions of Section 116 of Companies Act, 2013 shall apply to resolutions passed at an adjourned meeting of the Company, or of the holders of any class of shares in the Company and of the Board of Directors of the Company and the resolutions shall be deemed for all purposes as having been passed on the date on which in fact they were passed and shall not be deemed to have been passed on any earlier date.	Resolutions passed at adjourned meeting
89.	The Company shall comply with the provisions of Section 117 and 179 of the Companies Act, 2013 relating to registration of certain resolutions and agreements.	Registration of resolutions and agreements
90.	 i. The Company shall cause minutes of all proceedings of general meetings, and of all proceedings of every meeting of its Board of Directors or of every Committee of the Board to be kept by making within thirty days of the conclusion of every such meeting concerned, entries thereof in books kept for the purpose with their pages consecutively numbered. ii. Each page of every such book shall be initialled or signed and the last page of the record of proceedings of each meeting in such books shall be dated and signed: A. in the case of minutes of proceedings of the Board or of a Committee thereof by the Chairman of the said meeting or the Chairman of the next succeeding meeting. B. in the case of minutes of proceedings of the general meeting by Chairman of the said meeting within the aforesaid period, of thirty 	Minutes of proceedings of general meeting and of Board and other meetings



	days or in the event of the death or inability of that Chairman within that period, by a Director duly authorised by the Board for the purpose. C. In no case the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise. D. The minutes of each meeting shall contain a fair and correct summary of the proceedings thereat. E. All appointments of officers made at any of the meetings aforesaid shall be included in the minutes of the meeting. F. In the case of a meeting of the Board of Directors or of a Committee of the Board, the minutes shall also contain: a. the names of the Directors present at the meetings, and b. in the case of each resolution passed at the meeting, the names of the Directors, if any dissenting from or not concurring in the resolution.		
	 iii. Nothing contained in Clauses (a) to (d) hereof shall be deemed to require the inclusion in any such minutes of any matter which in the opinion of the Chairman of the meeting: a. is or could reasonably be regarded, as defamatory of any person b. is irrelevant or immaterial to the proceedings; or c. in detrimental to the interests of the Company. 		
	iv. The Chairman shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matter in the minutes on the grounds specified in this clause.		
91.	The minutes of meetings kept in accordance with the provisions of Section 118 of the Companies Act, 2013 shall be evidence of the proceedings recorded therein.	Minutes to be considered to be evidence	e e
92.	No document purporting to be a report of the proceedings of any general meeting of the Company shall be circulated or advertised at the expenses of the Company unless it includes the matters required by Section 118 of the Act to be contained in the Minutes of the proceedings of such meeting.	Publication reports	of of of s
93.	The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the Company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of `a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.		
94.	An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105.	Proxy	
95.	A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:	•	
	Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.		
96.	The first directors of the Company shall be: 1. Ratnakar Sharad Dandekar 2. Monica Ratnakar Dandekar	Doord	æ
97.	The Directors need not hold any "Qualification Share(s)".		of
98.	Appointment of Senior Executive as a Whole Time Director Subject to the provisions of the Act and within the overall limit prescribed under these Articles for the number of Directors on the Board, the Board may appoint any persons as a Whole Time Director of the Company for such a period and upon such terms and conditions as the Board may	Directors	



	decide. The Senior Executive so appointed shall be governed by the following provisions:		
	He may be liable to retire by rotation as provided in the Act but shall be eligible for reappointment. His re-appointment as a Director shall not constitute a break in his appointment as Whole Time Director. He shall be reckoned as Director for the purpose of determining and fixing the number of Directors to retire by rotation. He shall cease to be a Director of the Company on the happening of any event specified in Section 164 of the Act. Subject to what is stated herein above, he shall carry out and perform all such duties and responsibilities as may, from time to time, be conferred upon or entrusted to him by Managing Director(s) and / or the Board, shall exercise such powers and authorities subject to such restrictions and conditions and / or stipulations as the Managing Director(s) and /or the Board may, from time to time determine.		
	Nothing contained in this Article shall be deemed to restrict or prevent the right of the Board to revoke, withdraw, alter, vary or modify all or any such powers, authorities, duties and responsibilities conferred upon or vested in or entrusted to such whole time directors.		
99.	 i. The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day. ii. In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them— 		
	a. in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; orb. in connection with the business of the company.		
100.	The Board may pay all expenses incurred in getting up and registering the company.		
101.	The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may thinks fit respecting the keeping of any such register.		
102.	All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.		
103.	Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose		
104.	i. Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the Articles.		
	ii. Such person shall hold office only up to the date of the next annual general meeting of the Company but shall be eligible for appointment by the Company as a director at that meeting subject to the provisions of the Act.		
105.	Not less than two-thirds of the total number of Directors of the Company, excluding the Independent directors if any appointed by the Board, shall be persons whose period of office is liable to determination by retirement of Directors by rotation and save as otherwise expressly provided in the Act and these Articles be appointed by the Company in General Meeting.		
106.	The remaining Directors shall be appointed in accordance with the provisions of the Act.	Retirement	and
107.	At the Annual General Meeting in each year one-third of the Directors for the time being as are liable to retire by rotation or, if their number is not three or a multiple of three, the number nearest to one-third shall retire from office	Rotation Directors	of
108.	Subject to the provisions of the Act and these Articles the Directors to retire by rotation under the foregoing Article at every Annual General Meeting shall be those who have been longest in the office since their last appointment, but as between persons who		



	became Directors on the same day, those who are to retire shall, in default of and subject to any agreement among themselves, be determined by lot. Subject to the provision of the Act, a retiring Director shall retain office until the dissolution of the meeting at which his reappointment is decided or successor is appointed.	
109.	Subject to the provisions of the Act and these Articles, the retiring Director shall be eligible for reappointment.	
110.	Subject to the provision of the Act and these Articles, the Company, at the Annual General Meeting at which a Director retires in the manner aforesaid may fill up the vacated office by electing the retiring Director or some other person thereto	
111.	Notwithstanding anything to the contrary contained in these Articles, so long as any moneys remain owing by the Company to any of the Finance Corporation or Credit Corporation or to any other Finance Company or Body out of any loans granted by them to the Company or Body (hereinafter in this Article referred to as "the Corporation") continue to hold debentures or shares in the Company as a result of underwriting or by direct subscription or private placement, or so long as any liability of the Company arising out of any guarantee furnished by the Corporation on behalf of the Company remains outstanding, the Corporation shall have a right to appoint from time to time, any person or persons as a Director or Directors whole time or non-whole time (which Director or Directors is/are hereinafter referred to as "Nominee Director/s") on the Board of the Company and to remove from such office any person or persons so appointed and to appoint any person or persons in his or their places.	
112.	The terms and conditions of appointment of a Nominee Director/s shall be governed by the agreement that may be entered into or agreed with mutual consent with such Corporation. At the option of the Corporation such Nominee Director/s shall not be required to hold any share qualification in the Company. Also at the option of the Corporation such Nominee Director/s shall not be liable to retirement by rotation of Directors.	
113.	The Nominee Directors so appointed shall hold the said office only so long as any moneyorly so long as any moneys remain owing by the Company to the Corporation or so long as the Corporation holds Shares or Debentures in the Company as a result of direct subscription or private placement or the liability of the Company arising out of any Guarantee is outstanding and the Nominee Director/s so appointed in exercise of the said power shall ipso facto vacate such office immediately, if the moneys owing by the Company to the Corporation is paid off or on the Corporation ceasing to hold debentures/shares in the Company or on the satisfaction of the liability of the Company arising out of any Guarantee furnished by the Corporation.	Nominee Director
114.	The Nominee Directors appointed under this Article shall be entitled to receive all notices of and attend all General Meetings, Board Meetings and/or the Meetings of the Committee of which the Nominee Director/s is/are members as also the minutes of such meetings. The Corporation shall also be entitled to receive all such notices and minutes. The Company shall pay to the Nominee Director/s sitting fees and expenses to which the other Directors of the Company are entitled, but if any other fees, commission monies or remuneration in any form is payable to the Directors of the Company, the fees, commission, monies and remuneration in relation to such Nominee Directors shall accrue to the Corporation and same shall accordingly be paid by the Company directly to the Corporation. Any expenses that may be incurred by the Corporation or by such Nominee Directors in connection with their appointment or Directorship shall also be paid or reimbursed by the Company to the Corporation or as the case may be to such Nominee Directors.	
	Provided that if any such Nominee Directors is an Officer of the Corporation / IDBI, the sitting fees in relation to such Nominee Directors shall also accrue to the Corporation/ IDBI as the case may be and the same shall accordingly be paid by the Company directly to the Corporation	
115.	Provided also that in the event of the Nominee Directors being appointed as Whole Time Directors such Nominee Directors shall exercise such powers and duties as may be approved by the Lenders. Such Nominee Director/s shall be entitled to receive such	



	ramunaration face commission and manage as may be approved by the Landars		
116.	remuneration, fees, commission and moneys as may be approved by the Lenders. The Company may (subject to the provisions of Act and other applicable provisions and		
110.	these Articles) remove any Director before the expiry of his period of office after giving		
	him a reasonable opportunity of being heard.		
117.	Special notice as provided in the Act shall be given of any resolution to remove a		
	Director under this Article or to appoint some other person in place of a Director so		
	removed at the meeting at which he is removed		
118.	On receipt of the notice of a resolution to remove a Director under this Article, the		
	Company shall forthwith send a copy thereof to the Director concerned and the Director		
	(whether or not he is a member of the Company) shall be entitled to be heard on the		
	resolution at the meeting.		
119.	Where notice is given of a resolution to remove a Director under this Article and the		
	Director concerned makes with respect thereto representations in writing to the Company		
	and requests its notification to members of the Company, the Company shall, if the time		
	permits it to do so-,		
	(a) in any notice of the resolution given to members of the Company state the fact of the representations having been made, and		
	(b) send a copy of the representations to every member of the Company to whom		
	the notice of the meeting is sent (whether before or after the receipt of		
	representation by the Company) and if a copy of the representation is not sent		
	as aforesaid due to insufficient time or for the company's default, the director		
	may without prejudice to his right to be heard orally require that the		
	representation shall be read out at the meeting:		
		Removal of	
	Provided that copy of the representation need not be sent out and the representation need	Directors	
	not be read out at the meeting if, on the application either of the company or of any other	Directors	
	person who claims to be aggrieved, the Tribunal is satisfied that the rights conferred by		
	this sub-section are being abused to secure needless publicity for defamatory matter; and		
	the Tribunal may order the company's costs on the application to be paid in whole or in		
120.	party by the director notwithstanding that he is not a party to it. A vacancy created by the removal of a director under this article, if he had been		
120.	appointed by the company in general meeting or by the Board, be filled by the		
	appointment of another director in his place at the meeting at which he is removed,		
	provided special notice of the intended appointment has been given as prescribed in the		
	Act.		
121.	A director so appointed shall hold office till the date up to which his predecessor would		
	have held office if he had not been removed.		
122.	If the vacancy is not filled under clause (5) above, it may be filled as a casual vacancy in		
	accordance with the provisions of this Act:		
	Provided that the director who was removed from office shall not be reappointed as a		
100	director by the Board of Directors.		
123.	Nothing in this section shall be taken- a) as depriving a person removed under this section of any compensation or damages		
	payable to him in respect of the termination of his appointment as director as per the		
	terms of contact or terms of his appointment as director, or of any other appointment		
	terminating with that as director; or		
	b)as derogating from any power to remove a director under other provisions of this		
	Act.		
124.	Subject to provisions of the Act, the Directors including Managing or whole time	Remuneration	
	Directors shall be entitled to and shall be paid such remuneration as may be fixed by the	and sitting fees	
	Board of Directors from time to time in recognition of the services rendered by them for	to Directors	
	the company.	including	
		Managing and	
	In addition to the remuneration payable to the Directors as above, they may be paid all	whole time	
	travelling, hotel and other expenses incurred by them.	Directors	
	a. In attending and returning from meetings of the Board of Directors and committee		



	thereof, all General Meetings of the company and any of their adjourned sittings, or	
	b. In connection with the business of the Company	
125.	Each Director shall be entitled to be paid out of the funds of the Company by way of sitting fees for his services not exceeding the sum of Rs. 1,00,000/- (Rupees One Lac) as may be fixed by Directors from time to time for every meeting of the Board of Directors and/ or committee thereof attended by him in addition to any remuneration paid to them.	
	If any Director being willing is appointed to an executive office either whole time or part	
	time or be called upon to perform extra services or to make any special exertions for the	
	purpose of the Company then subject to Section 196, 197 & 198, read with Schedule V of the Act, the Board may remunerate such Directors either by a fixed sum or by a percentage of profit or otherwise and such remuneration may be either in addition to or in substitution for any other remuneration to which he may be entitled to.	
126.	i. Without derogating from the powers vested in the Board of Directors under	
120.	these Articles, the Board shall exercise the following powers on behalf of the Company and they shall do so only by means of resolutions passed at meetings of the Board.	
	a. The power to make calls on shareholders in respect of money unpaid on their shares;	
	b. The Power to authorize buy-back of securities under Section 68 of the Act.	
	c. Power to issue securities, including debenture, whether in or outside India d. The power to borrow moneys	
	e. The power to invest the funds of the Company,	
	f. Power to Grant loans or give guarantee or provide security in respect of	
	loans	
	g. Power to approve financial statements and the Board's Report	
	h. Power to diversify the business of the Company i. Power to approve amalgamation, merger or reconstruction	
	j. Power to take over a Company or acquire a controlling or substantial	Powers and
	stake in another Company	duties of
	k. Powers to make political contributions;	Directors:
	l. Powers to appoint or remove key managerial personnel (KMP);	
	m. Powers to take note of appointment(s) or removal(s) of one level below	Certain powers
	the Key Management Personnel;	to be exercised
	 n. Powers to appoint internal auditors and secretarial auditor; o. Powers to take note of the disclosure of director's interest and shareholding; 	by the Board only at meeting
	p. Powers to buy, sell investments held by the Company (other than trade investments), constituting five percent or more of the paid up share capital and free reserves of the investee Company;	
	q. Powers to invite or accept or renew public deposits and related matters;	
	r. Powers to review or change the terms and conditions of public deposit; s. Powers to approve quarterly, half yearly and annual financial statements or financial results as the case may be.	
	Provided that the Board may by resolution passed at the meeting, delegate to any Committee of Directors, the Managing Director, the Manager or any other principal officer of the Company or in the case of a branch office of the Company, a principal officer of the branch office, the powers specified in sub-clauses (d), (e) and (f) to the extent specified in clauses (ii), (iii) and (iv) respectively on such condition as the Board may prescribe.	
	ii. Every resolution delegating the power referred to in sub-clause (d) of clause (i) shall specify the total amount outstanding at any one time up to which moneys may be borrowed by the delegate.	



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	 iii. Every resolution delegating the power referred to in sub-clause (e) of clause (i) shall specify the total amount up to which the funds of the Company may be invested and the nature of the investments which may be made by the delegate. iv. Every resolution delegating the power referred to in sub-clause (f) of clause (i) shall specify the total amount up to which loans may be made by the delegates, the purposes for which the loans may be made and the maximum amount up to which loans may be made for each such purpose in individual cases. v. Nothing in this Article shall be deemed to affect the right of the Company in general meeting to impose restrictions and conditions on the exercise by the Board of any of the powers referred to in this Article 	
127.	The Board of Directors of the Company shall not except with the consent of the Company in general meeting:	
	a) sell, lease or otherwise dispose of the whole, or substantially the whole, of the undertaking of the Company, or where the Company owns more	
	than one undertaking of the whole or substantially the whole of any	
	such undertaking; b) remit, or give time for the repayment of any debt, due by a Director; c) invest, otherwise than in trust securities, the amount of compensation received by it as a result of any merger or amalgamation;	
	d) borrow moneys, where the money to be borrowed, together with the moneys already borrowed by the Company (apart from the temporary loans obtained from the Company's bankers in the ordinary course of business) will exceed the aggregate of the paid-up capital of the Company and its free reserves that is to say, reserves not set apart for any specific purpose; or	
	e) contribute to <i>bona fide</i> charitable and other funds, aggregate of which ill in any financial year, exceed five percent of its average net profits during the three financial years, immediately proceedings.	
	ii. Nothing contained in sub-clause (a) above shall affect:	Restriction on
	a) the title of a buyer or other person who buys or takes a lease of any such undertaking as is referred to in that sub-clause in good faith and after exercising due care and caution, or	powers of Board
	b) the selling or leasing of any property of the Company where the ordinary business of the Company consists of, or comprises such selling or leasing.	
	iii. Any resolution passed by the Company permitting any transaction such as is referred to in sub-clause (i) (a) above, may attach such conditions to the permission as may be specified in the resolution, including conditions regarding the use, disposal or investment of the sale proceeds which may result from the transaction. Provided that this clause shall not be deemed to authorise the Company to effect any reduction in its capital except in accordance with the provisions contained in that behalf in the Act.	
	iv. No debt incurred by the Company in excess of the limit imposed by sub-clause (d) of clause (i) above, shall be valid or effectual, unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed by that clause had been exceeded.	
128.	Due regard and compliance shall be observed in regard to matters dealt with by or in the Explanation contained in Section 180 of the Companies Act, 2013 and in regard to the limitations on the power of the Company contained in Section 182 of the Companies	



	Act, 2013.	
129.	Subject to the provisions of the Act, the management of the business of the Company shall be vested in the Directors and the Directors may exercise all such powers and do all such acts and things as the Company is by the Memorandum of Association or otherwise authorised to exercise and do and not hereby or by the statue or otherwise directed or required to be exercised or done by the Company in General Meeting, but subject nevertheless to the provisions of the Act and other Act and of the Memorandum of Association and these Articles and to any regulations, not being inconsistent with the Memorandum of Association and these Articles or the Act, from time to time made by the Company in general meeting provided that no such regulation shall invalidate any prior act of the Directors which would have been valid if such regulation had not been made.	General powers of the Company vested in Directors
130.	Without prejudice to the general powers conferred by Article above and the other powers conferred by these presents and so as not in any way to limit any or all of those powers and subject to the provisions of the Act and these Articles, it is hereby expressly declared that the Directors shall have the following powers: i. To pay and charge to the capital account of the Company and interest lawfully payable thereon under the provisions of Sections 76 corresponding to Section 40 of the Companies Act, 2013;	
	ii. To purchase or otherwise acquire any lands, buildings, machinery, premises, hereditaments, property effects, assets, rights, credits, royalties, bounties and goodwill of any person, firm or Company carrying on the business which this Company is authorised to carry on, at or for such price or consideration and generally on such terms and conditions as they may think fit; and in any such purchase or acquisition to accept such title as the Board may believe or may be advised to be reasonable satisfactory;	
	iii. To purchase, or take on lease for any term or terms of years, or otherwise acquire any mills or factories or any land or lands, with or without buildings and outhouses thereon, situate in any part of India, at such price or rent and under and subject to such terms and conditions as the Directors may think fit; and in any such purchase, lease or other acquisition to accept such title as the Directors may believe or may be advised to be reasonably satisfactory;	Specific powers given to Directors
	iv. To pay for any property, rights or privileges acquired by or services rendered to the Company, either wholly or partially, in cash or in shares, bonds, debentures, debenture stock or other securities of the Company, and any such shares may be issued either as fully paid up or with such amount credited as paid up thereon as may be agreed upon; and any such bonds, debentures, debenture stock or other securities may be either specifically charged upon all or any part of the property of the Company and its uncalled capital or not so charged;	
	v. To erect, construct, enlarge, improve, alter, maintain, pull down rebuilt or reconstruct any buildings, factories, offices, workshops or other structures, necessary or convenient for the purposes of the Company and to acquire lands for the purposes of the Company;	
	vi. To let, mortgage, charge, sell or otherwise dispose of subject to the provisions of Section 180 of the Companies Act, 2013 any property of the Company either absolutely or conditionally and in such manner and upon such terms and conditions in all respects as they think fit and to accept payment or satisfaction for the same in cash or otherwise, as they may think fit;	
	vii. To insure and keep insured against loss or damage by fire or otherwise, for such period and to such extent as they may think proper, all or any part of the	



- building, machinery, goods, stores, produce and other moveable property of the Company either separately or co-jointly; also to insure all or any portion of the goods, produce, machinery and other articles imported or exported by the Company and to sell, assign, surrender or discontinue any policies of assurance effected in pursuance of this power;
- viii. Subject to Section 179 of the Companies Act, 2013 to open accounts with any bank or bankers or with any Company, firm, or individual and to pay money into and draw money from any account from time to time as the Directors may think fit;
- ix. To secure the fulfilment of any contracts or engagements entered into by the Company by mortgage or charge of all or any of the properties of the Company and its unpaid capital for the time being or in such other manner as they may think fit;
- x. To attach to any shares to be issued as the consideration for any contract with or property acquired by the Company, or in payment for services rendered to the Company, such conditions, subject to the provisions of the Act, as to the transfer thereof as they may think fit;
- xi. To accept from any member on such terms and conditions as shall be agreed, a surrender of his shares or stock or any part thereof subject to the provisions of the Act;
- xii. To appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for other purposes and to execute and do all such deeds and things as may be requisite in relation to any such trusts and to provide for the remuneration of such trustee or trustees;
- xiii. To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its Officers or otherwise concerning the affairs of the Company and also subject to the provisions of Section 180 of the Companies Act, 2013 to compound and allow time for payment or satisfaction of any debts due, or of any claims or demands by or against the Company;
- xiv. Subject to the provisions of Sections 180 of the Companies Act, 2013 to invest and deal with any of the moneys of the Company, not immediately required for the purpose thereof, upon such Shares, securities or investments (not being Shares in this Company) and in such manner as they may think fit, and from time to time to vary or realize such investments.
- xv. Subject to such sanction as may be necessary under the Act or these Articles, to give any Director, Officer, or other person employed by the Company, an interest in any particular business or transaction either by way of commission on the gross expenditure thereon or otherwise or a share in the general profits of the Company, and such interest, commission or share of profits shall be treated as part of the working expenses of the Company.
- xvi. To provide for the welfare of employees or ex-employees of the Company and their wives, widows, families, dependants or connections of such persons by building or contributing to the building of houses, dwelling, or chawls or by grants of money, pensions, allowances, gratuities, bonus or payments by creating and from time to time subscribing or contributing to provident and other funds, institutions, or trusts and by providing or subscribing or contributing towards places of instruction and recreation, hospitals and



		dispensaries, medical and other attendances and other assistance as the Directors shall think fit;	
	xvii.	To establish and maintain or procure the establishment and maintenance of any contributory or non contributory pension or superannuation funds for the benefit of, and give or procure the giving of donations, gratuities, pensions, allowances or emoluments, to any persons who are or were at any time in the employment or services of the Company, or of any Company which is a subsidiary of the Company or is allied to or associated with the Company or with any such subsidiary Company, or who are or were at any time Directors or officers of the Company or of any such other Company as aforesaid, and the wives, widows, families and dependants of any such persons and, also to establish and subsidize and subscribe to any institution, association, clubs or funds collected to be for the benefit of or to advance the interests and well being of the Company or of any such other Company as aforesaid, and make payments to or towards the insurance of any such person as aforesaid and do any of the matters aforesaid, either alone or in conjunction with any such other Company as aforesaid;	
	xviii.	To decide and allocate the expenditure on capital and revenue account either for the year or period or spread over the years.	
	xix.	To appoint and at their discretion to remove or suspend such Managers, Secretaries, Officers, Clerks, Agents and servants for permanent, temporary or special service as they may from time to time think fit, and to determine their powers and duties, and fix their salaries or emoluments and require security in such instances and to such amounts as they may think fit, and from time to time to provide for the management and transactions of the affairs of the Company in any special locality in India in such manner as they may think fit. The provisions contained in the clause following shall be without prejudice to the general powers conferred by this clause.	
	XX.	At any time and from time to time by power of attorney to appoint any person or persons to be the Attorney or Attorneys of the Company for such purposes and with such powers, authorities and discretions (not exceeding those vested in or exercisable by the Directors under these presents) and for such period and subject to such conditions as the Directors may from time to time think fit and any such appointment (if the Directors may think fit) be made in favour of any Company or the members, directors, nominees or managers of any Company or firm or otherwise in favour of any fluctuating body or person whether nominated, directly or indirectly by the Directors and such power of attorney may contain any such powers for the protection or convenience of persons dealing with such Attorneys as the Directors may think fit; and may contain powers enabling any such delegates or Attorneys as aforesaid to sub-delegate all or any of the powers, authorities, and discretion for the time being vested in them.	
	xxi.	To enter into all such negotiations, contracts and rescind and/or vary all such contracts and to execute and do all such acts, deeds, and things in the name of on behalf of the Company as they may consider expedient for or in relation to any of the matters aforesaid or otherwise for the purposes of the Company;	
131.	a)	Subject to the provisions of the Act and of these Articles the Board shall have power to appoint from time to time one or more Directors as Managing Director	MANAGING DIRECTORS
		or Managing Directors and/or Whole-time Directors of the Company for a fixed term not exceeding five years at a time and upon such terms and conditions as the Board thinks fit, and the Board may by resolution vest in such Managing Director(s)/Whole-time Director(s), such of the power hereby vested in the Board generally as it thinks fit, and such powers may be made exercisable for	Power to appoint Managing or Whole-time Directors



	such period or periods, and upon such condition and subject to such restriction as it may determine, the remuneration of such Directors may be by way of monthly remuneration and/or fee for each meeting and/or participation in profits, or by any or all of those modes, or of any other mode not expressly prohibited by the Act. b) Subject to the approval of shareholders in their meeting, the managing director of the Company may be appointed and continue to hold the office of the chairman and managing director or Chief Executive officer of the Company at the same time. c) Subject to the provisions of Sections 197 & 198 of the Act, the appointment and payment of remuneration to the above Director shall be subject to approval of the members in general meeting and of the Central Government.	
132.	a)The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.b) A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.	
133.	The quorum for meetings of Board/Committees shall be as provided in the Act or under the rules.	
134.	a)Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.b)In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.	
135.	The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the Company, but for no other purpose.	Proceedings of the Board
136.	The participation of directors in a meeting of the Board/ Committees may be either in person or through video conferencing or audio visual means or teleconferencing, as may be prescribed by the Rules or permitted under law.	
137.	 a) The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office. b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting. 	
138.	 a) The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit. b) Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board 	
139.	 a) A committee may elect a Chairperson of its meetings. b) If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting 	
140.	 a) A committee may meet and adjourn as it thinks fit. b) Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote. 	Delegation of Powers of Board to Committee
141.	All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.	
142.	Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held	



143.	Subject to the provisions of the Act—	
144.	 a) A chief executive officer, manager, Company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may thinks fit; and any chief executive officer, manager, Company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board; b) A director may be appointed as chief executive officer, manager, Company secretary or chief financial officer. A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officers, manager, Company Secretary or chief Financial Officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief Financial Officer. 	Chief Executive Officer, Manager, Company Secretary or Chief Financial Officer
145.	 a) The Board shall provide for the safe custody of the seal. b) The seal of the Company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the Company is so affixed in their presence. 	The Seal
146.	The Company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.	
147.	Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the Company.	
148.	 a) The Board may, before recommending any dividend, set aside out of the profits of the Company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the Company may be properly applied, including provision for meeting contingencies or for equalising dividends; and pending such application, may, at the like discretion, either be employed in the business of the Company or be invested in such investments (other than shares of the Company) as the Board may, from time to time, thinks fit. b) The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve. 	
149.	 a) Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the Company, dividends may be declared and paid according to the amounts of the shares. b) No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share. c) All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly. 	Dividends and Reserve
150.	The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the Company on account of calls or otherwise in	
151.	a) Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.	



	b) Every such cheque or warrant shall be made payable to the order of the person to	
152.	whom it is sent. Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.	
153.	Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.	
154.	No dividend shall bear interest against the Company. Provided however that no amount outstanding as unclaimed dividends shall be forfeited unless the claim becomes barred by law and that such forfeiture, when effected, will be annulled in appropriate cases;	
155.	Where a dividend has been declared by a company but has not been paid or claimed within thirty days from the date of the declaration, the company shall, within seven days from the date of expiry of the thirty days, transfer the total amount of dividend which remains unpaid or unclaimed to a special account to be opened by the company in that behalf in any scheduled bank to be called the Unpaid Dividend Account as per provisions of section 124 and any other pertinent provisions in rules made thereof.	
	The company shall transfer any money transferred to the unpaid dividend account of a company that remains unpaid or unclaimed for a period of seven years from the date of such transfer, to the Fund known as Investor Education and Protection Fund established under section 125 of the Act.	
156.	The Board may retain dividends payable upon shares in respect of which any person is, under the Transmission Clause hereinbefore contained, entitled to become a member, until such person shall become a member in respect of such shares.	
157.	Payment in any way whatsoever shall be made at the risk of the person entitled to the money paid or to be paid. The Company will not be responsible for a payment which is lost or delayed. The Company will be deemed to having made a payment and received a good discharge for it if a payment using any of the foregoing permissible means is made.	
158.	 a) The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the Company, or any of them, shall be open to the inspection of members not being directors. b) No member (not being a director) shall have any right of inspecting any account or book or document of the Company except as conferred by law or authorised by the Board or by the Company in general meeting. 	Accounts
159.	Minutes Books of General Meetings	
	 a) The books containing the minutes of the proceedings of any general meeting of the Company shall; i. be kept at the registered office of the Company, and be open, during the business hours to the inspection of any member without charge subject such reasonable restrictions as the Company may, in general meeting impose so however that not less than two hours in each day are allowed for inspection. 	Inspection of
	Provided however that any person willing to inspect the minutes books of General Meetings shall intimate to the Company his willingness atleast 15 days in advance.	Statutory Documents of the Company
	b) Any member shall be entitled to be furnished, within seven days after he has made a request in that behalf of the Company, with a copy of any minutes referred to in Clause (a) above, on payment of Rs. 10/- (Ten Rupees only) for each page or part thereof.	
160.	Register of charges: a) The Company shall keep at its registered office a Register of charges and enter therein all charges and floating charges specifically affecting any property or assets of the Company or any of its undertakings giving in each case the details as prescribed under the provisions of the Act.	



	b) The register of charges and instrument of charges, as per clause (i) above, shall be open for inspection during business hours— a. by any member or creditor without any payment of fees; or b. by any other person on payment of such fees as may be prescribed,	
	Provided however, that any person willing to inspect the register of charges shall intimate to the Company at least 15 days in advance, expressing his willingness to inspect the register of charges, on the desired date.	
161.	 a) The first Auditor of the Company shall be appointed by the Board of Directors within 30 days from the date of registration of the Company and the Auditors so appointed shall hold office until the conclusion of the first Annual General Meeting. b) Appointment of Auditors shall be governed by provisions of Companies Act 2013 and rules made there under. 	
	 c) The remuneration of the Auditor shall be fixed by the Company in the Annual General Meeting or in such manner as the Company in the Annual General Meeting may determine. In case of an Auditor appointed by the Board his remuneration shall be fixed by the Board. d) The Board of Director may fill any casual vacancy in the office of the auditor and 	Audit
	where any such vacancy continues, the remaining auditor, if any may act, but where such vacancy is caused by the resignation of the auditors and vacancy shall be filled up by the Company in General Meeting.	
162.	Subject to the provisions of Chapter XX of the Act and rules made there under— i. If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind	
	or not. ii. For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.	Winding up
	iii. The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or others securities whereon there is any liability.	
163.	Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal Subject to the provisions of Chapter XX of the Act and rules made there under—	Indemnity
164.	a) Every Director, Manager, Secretary, Trustee, Member or Debenture holder, Member of a Committee, Officer, Servant, Agent, Accountant or other person employed in or about the business of the company shall, if so required by the Board before entering upon their duties sign a declaration pledging themselves to observe a strict secrecy respecting all transactions of the Company with its customers and the state of accounts with individuals and in matters which may come to their knowledge in the discharge of their duties except when required to do so by the Board or by any meeting or by a Court of Law and except so far as may be necessary in order to comply with any of the provisions in these presents.	Secrecy
	b) No member shall be entitled to visit or inspect any works of the Company, without the permission of the Directors or to require discovery of or any information respecting any details of the Company's trading or business or any matter which is or may be in the nature of a trade secret, mystery of trade, secret or patented process or any other matter, which may relate to the conduct of the business of the Company and which in the opinion of the directors, it would be inexpedient in the interests of the Company to disclose.	



SECTION IX - OTHER INFORMATION

MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Draft Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Prospectus, delivered to the Registrar of Companies, for registration. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Corporate Office between 10 a.m. and 5 p.m. on all Working Days from the date of this Draft Prospectus until the Issue Closing Date.

Material Contracts

- 1. Agreement dated May 02, 2018 between our Company and Swastika Investmart Limited as Lead Manager to the Issue.
- 2. Agreement dated May 02, 2018 executed between our Company and the Registrar to the Issue (Alankit Assignments Ltd.)
- 3. Market Making Agreement dated May 02, 2018 between our Company, Lead Manager and Market Maker.
- 4. Banker to the Issue Agreement dated [●] among our Company, Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 5. Underwriting Agreement dated May 02, 2018 between our Company, Lead Manager and Underwriters.
- 6. Tripartite Agreement dated [●] among CDSL, the Company and the Registrar to the Issue.
- 7. Tripartite Agreement dated [•] among NDSL, the Company and the Registrar to the Issue.

Material Documents

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated February 24, 2000 issued by the Registrar of Companies, Goa, Daman & Diu.
- 3. Fresh Certificate of Incorporation pursuant to alteration in Object Clause of Memorandum of Association of company dated January 13, 2010 issued by the Registrar of Companies, Goa, Daman & Diu.
- 4. Fresh Certificate of Incorporation pursuant to alteration in Object Clause of Memorandum of Association of company dated April 15, 2015 issued by the Registrar of Companies, Goa.
- 5. Fresh Certificate of Incorporation pursuant to Change in name of the company dated April 15, 2015 issued by the Registrar of Companies, Goa.
- 6. Fresh Certificate of Incorporation pursuant to alteration in Object Clause of Memorandum of Association of company dated March 29, 2018 issued by the Registrar of Companies, Goa.
- 7. Fresh Certificate of Incorporation pursuant to conversion of Company from Private to Public dated April 13, 2018 issued by the Registrar of Companies, Goa.
- 8. Copy of the Board Resolution dated April 18, 2018 authorizing the Issue and other related matters.
- 9. Copy of Shareholder's Resolution dated April 23, 2018 authorizing the Issue and other related matters.
- 10. Copies of Audited Financial Statements of our Company for the period ended December 31, 2017 and for the years ended March 31, 2017, 2016, 2015, 2014 & 2013.
- 11. Peer Review Auditors Report dated May 23, 2018 on Restated Financial Statements of our Company for the period ended December 31, 2017 and year ended March 31, 2017, 2016, 2015, 2014 & 2013.
- 12. Copy of the Statement of Tax Benefits dated May 23, 2018 from the Statutory Auditor.
- 13. Consents of the Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Market Maker, Underwriter, Banker to our Company, Statutory Auditor of the Company, Peer Review Auditor, Promoters of our Company, Directors of our Company, Company Secretary and Compliance Officer, Chief Financial Officer, Bankers to the Issue, as referred to, in their respective capacities.
- 14. Copy of Certificate from the Peer Review Auditors of our Company, M/S. Mistry and Shah, Chartered Accountants, dated May 23, 2018 regarding the Eligibility of the Issue.
- 15. Board Resolution dated May 30, 2018 for approval of Draft Prospectus, dated [●] for approval of Prospectus
- 16. Due Diligence Certificate from Lead Manager dated May 30, 2018 filed with BSE and dated [●] filed with SEBI.
- 17. Approval from BSE vide letter dated [●] to use the name of BSE in the Prospectus for listing of Equity Shares on the SME Platform of the BSE.

Any of the contracts or documents mentioned in this Draft Prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders subject to compliance of the provisions contained in the Companies Act and other relevant statutes.



I, the person mentioned herein below, as Director or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY:

Sd/-

Mr. Ratnakar Dandekar Chairman cum Managing Director DIN: 01192915



I, the person mentioned herein below, as Director or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY:

Sd/-

Mrs. Monica Ratnakar Dandekar Whole Time Director DIN: 00833448

Place: Goa

Date: 30.05.2018



I, the person mentioned herein below, as Director or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY:

Sd/-

Mr. Laxman Kashinath Sathe Non-Executive Independent Director DIN: 06651123



I, the person mentioned herein below, as Director or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY:

Sd/-

Mr. Dilip Donde *Non-Executive Independent Director*

DIN: 08104670

Place: Goa

Date: 30.05.2018



I, the person mentioned herein below, as Director or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. I further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE DIRECTOR OF OUR COMPANY:

Sd/-

Mr. Ramakant Subray Kamat Non-Executive Independent Director DIN: 08114087



We, the persons mentioned herein below, as Company Secretary & Compliance Officer and Chief Financial Officer or otherwise, as mentioned, certify that all relevant provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable, the guidelines issued by the Government of India and the regulations and guidelines issued by Securities and Exchange Board of India established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with while issuing the Draft Prospectus. No statement made in the Draft Prospectus is contrary to the provisions of the Companies Act, 2013, the Companies Act, 1956, to the extent applicable and the Securities and Exchange Board of India Act, 1992, each as amended from time to time or the rules made there under or regulations and guidelines issued, as the case may be. We further certify that all the statements made in the Draft Prospectus are true and correct.

SIGNED BY THE COMPANY SECRETARY & CHIEF FINANCIAL OFFICER OF OUR COMPANY: -

Sd/-	Sd/-
Mr. Sooraj Soni	Mr. Sunil Shashikant Chari
Company Secretary & Compliance officer	Chief Financial Officer