



RURAL ELECTRIFICATION CORPORATION LIMITED

(A Government of India Enterprise)

Regd. Office: Core-4, SCOPE Complex, 7 Lodi Road, New Delhi 110003 **Tel.:**+91-11 41020101; **Facsimile:** +91-112436 9849;

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Website: www.recindia.com & www.recindia.nic.in

CIN No. – L40101DL1969GOI005095

FOR PRIVATE CIRCULATION ONLY

This Private Placement Offer Letter is issued in conformity with Companies Act, 2013, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008, as amended, Form PAS-4 prescribed under Section 42 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, the Companies (Share Capital and Debenture) Rules, 2014, Circular No. RBI/2014-15/475DNBR (PD) CC No. 021/03.10.001/2014-15 dated February 20, 2015 issued by the Reserve Bank of India on "Raising Money through Private Placement by NBFCs-Non-Convertible Debentures (NCDs) by NBFCs"

PRIVATE PLACEMENT OFFER LETTER DATED DECEMBER 08th 2016

PRIVATE PLACEMENT OFFER LETTER FOR PRIVATE PLACEMENT OF UNSECURED, REDEEMABLE, NON-CONVERTIBLE, NON-CUMULATIVE, TAXABLE BONDS IN THE NATURE OF DEBENTURES UPTO $\stackrel{?}{\sim}$ 500 CRORE WITH OPTION TO RETAIN OVERSUBSCRIPTION.

NEITHER THE ISSUER NOR ANY OF THE CURRENT DIRECTORS OF THE ISSUER HAS BEEN DECLARED AS WILFUL DEFAULTER.

| TRUSTEE FOR THE BONDHOLDERS SBICAP TRUSTEE COMPANY LIMITED | REGISTRAR TO THE ISSUE KARVY COMPUTERSHARE PRIVATE LIMITED |
|--|--|
| Registered Office: | Registered Office: |
| 202, Maker Tower – 'E', Cuffe Parade, Colaba, Mumbai 400 005; and Apeejay House, 6th floor, 3, West Wing, Dinshaw Wachha Road, Churchgate, Mumbai 400 020 | Karvy Selenium Tower B, Plot No. 31-32, Gachibowli Financial District Nanakramguda, Hyderabad Tel: +91 40 6716 2222; Facsimile: +91 40 2343 1551; Contact Person: Sh. S. P. Venugopal, DGM (Corp. Reg.) Email: venu.sp@karvy.com SEBI Registration No.: INR000000221 |
| Also having one of the offices at: | |
| 424-425, 4th Floor, World Trade Centre, Babar lane, New Delhi – 110001 | |

| ISSUE PROGRAMME | | |
|-----------------------------------|------------------------------------|--|
| ISSUE OPENS ON: DECEMBER 09, 2016 | ISSUE CLOSES ON: DECEMBER 09, 2016 | |

LISTING

The Bonds are proposed to be listed on Wholesale Debt Market segment of the National Stock Exchange of India Ltd. and/or BSE Ltd. The BSE and NSE have granted the in-principle approval vide letter dated December 05, 2016 and December 06, 2016 respectively.

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| SECTION I DEFINITIONS/ABBREVIATIONS | | |
|---|---|--|
| AY | Assessment Year | |
| Articles/Articles of Association/AoA | Articles of Association of our Company as amended from time to time. | |
| Allotment/Allot | The issue and allotment of the Bonds to the successful Applicants pursuant to this Issue. | |
| Applicant/ Investor | A person who makes an offer to subscribe the Bonds pursuant to the terms of this Private Placement Offer Letter and the Application Form. | |
| Auditing Standards | Standards of auditing or any addendum thereto for companies or class of companies referred to in sub-section (10) of Section 143 of the Companies Act, 2013. | |
| Associate Company | A company in which the Issuer has a significant influence, but which is not a subsidiary company of Issuer having such influence and includes a joint venture company. Significant influence means control of at least 20% of total share capital, or of business decisions under an agreement. | |
| Application Form | The form in terms of which the Applicant shall make an offer to subscribe to the Bonds and which will be considered as the application for Allotment of Bonds for Series 141. | |
| Arrangers to the Issue | Arrangers to the issue are the entities as listed in this Private Placement Offer Letter. | |
| Board/ Board of Directors | The Board of Directors of Rural Electrification Corporation Limited or Committee thereof. | |
| Bonds | Unsecured, Redeemable, Non-Convertible, Non-Cumulative, Taxable Bonds in the nature of Debentures of face value of ₹10 Lakh each offered through private placement route under the terms of this Private Placement Offer Letter. | |
| Bondholder(s) | Any person holding the Bonds and whose name appears in the list of Beneficial Owners provided by the Depositories or whose name appears in the Register of Bondholders maintained by the Issuer/Registrar. | |
| Beneficial Owner(s) | Bondholder(s) holding Bond(s) in dematerialized form (Beneficial Owner of the Bond(s) as defined in clause (a) of sub-section of Section 2 of the Depositories Act, 1996). | |
| Book Closure/Record Date | Record date of interest shall be 15 days prior to each interest payment date and 15 days prior to the date of Maturity. Interest shall be paid to the person whose name appears as sole/first in the Register of Bondholders/Beneficial Owners position of the Depositories on Record Date or to the Bondholders who have converted the Bonds to physical form and their name is registered on the registers maintained by Company/Registrar. In the event of REC not receiving any notice of transfer at least 15 days before the respective due date of payment of interest and at least 15 days prior to the maturity date, the transferees for the Bond shall not have any claim against REC in respect of interest so paid to the registered Bondholder. | |
| BSE | BSE Limited | |
| CAG | Comptroller and Auditor General of India | |
| CAGR | Compounded Annual Growth Rate | |
| CAR | Capital Adequacy Ratio | |
| CARE | Credit Analysis & Research Limited | |
| CDSL | Central Depository Services (India) Limited | |
| CMD | Chairman & Managing Director of REC | |
| CRISIL | CRISIL Limited | |
| The Companies Act | The Companies Act, 1956, as amended(to the extent applicable) and/or the Companies Act, 2013, to the extent notified by the Ministry of Corporate Affairs, Government of India, as applicable. | |

| Debt Securities | Non-Convertible debt securities which create or acknowledge |
|----------------------------|---|
| Deat Securities | indebtedness and include debenture, bonds and such other securities of |
| | the Issuer, whether constituting a charge on the assets of the Issuer or not, |
| | but excludes security receipts and securitized debt instruments. |
| Deemed Date of Allotment | The cut-off date on which the duly authorized committee approves the |
| | Allotment of the Bonds i.e. the date from which all benefits under the Bonds including interest on the Bonds shall be available to the |
| | Bondholders. The actual allotment of Bonds (i.e. approval from the Board |
| | of Directors or a Committee thereof) may take place on a date other than |
| | the Deemed Date of Allotment. |
| Depository | A Depository registered with SEBI under the SEBI (Depositories and Participant) Regulations, 1996, as amended from time to time |
| Depositories Act | The Depositories Act, 1996, as amended from time to time |
| Depository Participant | A Depository participant as defined under Depositories Act, 1996 |
| Designated Stock Exchange | BSE Limited |
| DER | Debt Equity Ratio |
| DP | Depository Participant |
| EPS | Earnings Per Share |
| FIs | Financial Institutions |
| FIIs | Foreign Institutional Investor (as defined under the SEBI (Foreign Institutional Investors) Regulations, 1995) and registered with the SEBI under applicable laws in India. |
| FPI | Foreign Portfolio Investors as defined under SEBI (Foreign Portfolio |
| rri | Investors) Regulations, 2014 registered with SEBI. |
| Financial Year/ FY/ Fiscal | Period of twelve months period ending on March 31, of that particular year |
| ICRA | ICRA Limited |
| IRRPL | India Ratings & Research Private Limited |
| GoI | Government of India/Central Government |
| HUF | Hindu Undivided Family |
| Trustee | SBICAP Trustee Company Limited |
| Independent Director | An independent director referred to in sub-section (5) of Section 149 of the Companies Act, 2013 |
| Issuer/ REC/ | Rural Electrification Corporation Limited. A company incorporated under |
| Corporation/Company | Companies Act, 1956and having its registered office at Core-4, SCOPE Complex, 7 Lodi Road, New Delhi 110003 and bearing CIN L40101DL1969GOI005095. |
| "our"/"we"/"us" | Our Company together with its subsidiaries, associates and its joint venture on a consolidated basis. As the context may require. |
| Issue/ Offer | Private Placement of Bonds of ₹500 Crore with option to retain oversubscription under this Private Placement Offer Letter. |
| I.T. Act | The Income Tax Act, 1961, as amended from time to time |
| IT Department/IT Dept. | Income Tax Department |
| IT | Income Tax |
| JPY | Japanese Yen |
| Key Managerial Personnel | Key managerial personnel, in relation to the Company, shall mean: |
| | i. Managing Director & Chief Executive Officer or the Manager; |
| | ii. Company Secretary; |
| | iii. Whole-Time Directors; |
| | iv. Chief Financial Officer; and |
| | any such other officer as may be prescribed under the Companies Act,2013. |
| Listing Agreement | Listing Agreement under SEBI (Listing Obligation and Disclosure Requirements) Regulations, 2015 |
| Memorandum/Memorandum | of Memorandum of Association of the Company as originally framed or as |

PRIVATE PLACEMENT OFFER LETTER-SERIES 141 FOR ADDRESSEE ONLY

| Association | altered from time to time in pursuance of any previous company law or of the Companies Act, 2013. | |
|--------------------------------|--|--|
| MF | Mutual Fund | |
| NRIs | Non Resident Indians | |
| NSE | National Stock Exchange of India Ltd. | |
| NSDL | National Securities Depository Ltd. | |
| PAN | Permanent Account Number | |
| Private Placement | Offer of Bonds or invitation to subscribe to the Bonds of the Issuer(other than by way of public offer) through issue of this Private Placement Offer Letter investors on such conditions including the form and manner of private placement as prescribed under the Companies Act, 2013 and RBI Circular No. RBI/2014-15/475 DNBR(PD) CC NO. 021/03.10.001/2014-15 dated February 20, 2015. | |
| Private Placement Offer Letter | Private Placement Offer Letter shall mean this Private Placement Offer Letter | |
| GIR | General Index Registration Number | |
| ₹/INR/Rupee/Rs./₹ | Indian National Rupee | |
| RBI | Reserve Bank of India | |
| RBI Act, 1934 | Reserve Bank of India Act, 1934 | |
| RTGS | Real Time Gross Settlement | |
| ROC | Registrar of Companies, National Capital Territory of Delhi & Haryana | |
| Registrar to the Issue | Karvy Computershare Private Limited | |
| RBI Guidelines | Any rule, regulations, guideline or amendment as may be issued by RBI from time to time. | |
| SEB | State Electricity Board(s) | |
| SEBI | Securities and Exchange Board established under Securities and Exchange Board of India Act, 1992, as amended from time to time | |
| SEBI Act | Securities and Exchange Board of India Act, 1992, as amended from time to time | |
| SEBI Guidelines | Any rule, regulation or amendment as may be issued by SEBI from time to time. | |
| SEBI Debt Regulations | Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 and Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2012as amended from time to time. | |
| TDS | Tax Deducted at Source | |

SECTION II DISCLAIMERS

DISCLAIMER OF THE ISSUER

This Private Placement Offer Letter is neither a Prospectus nor a Statement in Lieu of Prospectus and is prepared in conformity with Companies Act, 2013, Form PAS-4 prescribed under Section 42 and Rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, SEBI Guidelines and RBI Guidelines and the relevant rules and regulations therein. This document does not constitute an offer to the public generally to subscribe for or otherwise acquire the Bonds to be issued by REC. This document is for the exclusive use of the investors to whom it has been specifically addressed and it should not be circulated or distributed to third party (s). It is not and shall not be deemed to constitute an offer or an invitation to the public in general to subscribe to the Bonds issued by the Issuer. This Bond issue is made strictly on private placement basis. Apart from this Private Placement Offer Letter, no offer document or prospectus is being prepared in connection with the offering of this Issue or in relation to Issuer.

This Private Placement Offer Letter is not intended to form the basis of evaluation for the prospective subscribers to whom it is addressed and who are willing and eligible to subscribe to the Bonds issued by REC. This Private Placement Offer Letter has been prepared to give general information regarding REC to parties proposing to invest in this issue of Bonds and it does not purport to contain all the information that any such party may require. REC believes that the information contained in this Private Placement Offer Letter is true and correct as of the date hereof. REC does not undertake to update this Private Placement Offer Letter to reflect subsequent events and thus prospective subscribers must confirm about the accuracy and relevancy of any information contained herein with REC. However, REC reserves its right for providing the information at its absolute discretion. REC accepts no responsibility for statements made in any advertisement or another material and anyone placing reliance on any other source of information would be doing so at his own risk and responsibility.

Prospective subscribers must make their own independent evaluation and judgment before making the investment and are believed to be experienced in investing in debt markets and are able to bear the economic risk of investing in Bonds. It is the responsibility of the prospective subscribers to have obtained all consents, approvals or authorizations required by them to make an offer to subscribe for, and purchase the Bonds. It is the responsibility of the prospective subscribers to verify if they have necessary power and competence to apply for the Bonds under the relevant laws and regulations in force. Prospective subscribers should conduct their own investigation, due diligence and analysis before applying for the Bonds. Nothing in this Private Placement Offer Letter should be construed as advice or recommendation by the Issuer or by the Arrangers to the Issue to subscribers to the Bonds. The prospective subscribers also acknowledge that the Arrangers to the Issue do not owe the subscribers any duty of care in respect of this private placement offer to subscribe for the Bonds. Prospective subscribers should also consult their own advisors on the implications of application, allotment, sale, holding, ownership and redemption of these Bonds and matters incidental thereto.

This Private Placement Offer Letter is not intended for distribution and as per sub-section (8) of section 42 of the Companies Act, 2013, the Issuer shall not release any public advertisements or utilise any media, marketing or distribution channels or agents to inform the public at large in relation to this Issue. It is meant for the consideration of the person to whom it is addressed and should not be reproduced by the recipient. The securities mentioned herein are being issued on private placement basis and this offer does not constitute a public offer/ invitation.

The Issuer reserves the right to withdraw the private placement of the Bond issue prior to the issue closing date(s) in the event of any unforeseen development adversely affecting the economic and regulatory environment or any other force majeure condition including any change in applicable law. In such an event, the Issuer will refund the application money, if any, along with interest payable on such application money, if any.

DISCLAIMER OF THE SECURITIES & EXCHANGE BOARD OF INDIA

This Private Placement Offer Letter has not been approved by Securities & Exchange Board of India. The Bonds have not been recommended or approved by SEBI nor does SEBI guarantee the accuracy or adequacy of this Private Placement Offer Letter. It is to be distinctly understood that this Private Placement Offer Letter should not, in any way, be deemed or construed that the same has been cleared or vetted by SEBI. SEBI does not take any responsibility either for the financial soundness of any scheme or the project for which the Issue is proposed to be made, or for the correctness of the statements made or opinions expressed in this Private Placement Offer Letter. Pursuant to rule 14 (3) of the Companies (Prospectus and Allotment of Securities)

Rules, 2014, a copy of this Private Placement Offer Letter shall be filed with the Registrar of Companies, National Capital Territory of Delhi & Haryana along with fee as provided in the Companies (Registration Offices and Fees) Rules, 2014 and the same shall also be filed with SEBI along with fee as provided in the Securities and Exchange Board of India (Payment of Fees) (Amendment) Regulations, 2014 within a period of thirty days of circulation of the Private Placement Offer Letter. However SEBI reserves the right to take up at any point of time, with REC, any irregularities or lapses in this Private Placement Offer Letter.

DISCLAIMER OF THE ARRANGERS

It is advised that REC has exercised self-due-diligence to ensure complete compliance of prescribed disclosure norms in this Private Placement Offer Letter. The role of the Arrangers to the Issue in the assignment is confined to marketing and placement of the Bonds on the basis of this Private Placement Offer Letter as prepared by REC. The Arrangers to the Issue have neither scrutinized/vetted nor have they done any due-diligence for verification of the contents of this Private Placement Offer Letter. The Arrangers to the Issue shall use this Private Placement Offer Letter for the purpose of soliciting subscription from qualified institutional investors in the Bonds to be issued by REC on private placement basis. It is to be distinctly understood that the aforesaid use of this Private Placement Offer Letter by the Arrangers to the Issue shall neither in any way be deemed or construed that this Private Placement Offer Letter has been prepared, cleared, approved or vetted by the Arrangers to the Issue, nor do they in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Private Placement Offer Letter; nor do they take responsibility for the financial or other soundness of the Issuer, its promoters, its management or any scheme or project of REC. The Arrangers to the Issue or any of its directors, employees, affiliates or representatives do not accept any responsibility and/or liability for any loss or damage arising of whatever nature and extent in connection with the use of any of the information contained in this Private Placement Offer Letter.

DISCLAIMER OF THE STOCK EXCHANGE

As required, a copy of this Private Placement Offer Letter has been submitted to BSE and/or NSE (hereinafter collectively referred to as "Exchanges") for hosting the same on its website. It is to be distinctly understood that such submission of the document with BSE and/or NSE or hosting the same on its website should not in any way be deemed or construed that this Private Placement Offer Letter has been cleared or approved by the Exchanges; nor do they in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this document; nor do they warrant that the Issuer's bonds will be listed or continue to be listed on the Exchanges; nor do they take responsibility for the financial or other soundness of this Issuer, its promoters, its management or any scheme or project of REC. Every person who desires to apply for or otherwise acquire any bonds of the Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

DISCLAIMER OF THE RESERVE BANK OF INDIA

The Bonds have not been recommended or approved by the RBI nor does RBI guarantee the accuracy or adequacy of this Private Placement Offer Letter. It is to be distinctly understood that this Private Placement Offer Letter should not, in any way, be deemed or construed that the Bonds have been recommended for investment by the RBI. RBI does not take any responsibility either for the financial soundness of the Issuer, or the Bonds being issued by the Issuer or for the correctness of the statements made or opinions expressed in this Private Placement Offer Letter. The potential investors may make investment decision in respect of the Bonds offered in terms of this Private Placement Offer Letter solely on the basis of their own analysis and RBI does not accept any responsibility about servicing/repayment of such investment.

SECTION III GENERAL INFORMATION

3.1. ISSUER

Name of the Issuer : **Rural Electrification Corporation Ltd.**Registered/ Head Office/ : Core-4, SCOPE Complex, 7, Lodi Road

Corporate Office

Website

E-mail

New Delhi 110003

www.recindia.gov.in

investorcell@recl.nic.in

Telephone Number : +911124361320 Fax Number : +911124369849

CIN : L40101DL1969GOI005095

Our Company was incorporated as a private limited company under the Companies Act, 1956 on July 25, 1969 at New Delhi as "Rural Electrification Corporation Private Limited". The word "private" was deleted from the name of our Company on June 3, 1970. Our Company became a deemed public limited company with effect from July 1, 1975. Our Company was converted into a public limited company with effect from July 18, 2003.

3.2. COMPLIANCE/NODAL OFFICER AND DIRECTOR (FINANCE)

| COMPLIANCE/NODAL OFFICER | DIRECTOR (FINANCE) |
|---|---|
| Mr. Vijay Kumar | Mr. Ajeet Kumar Agarwal, |
| Addl. General Manager (Finance) | Rural Electrification Corporation Limited |
| Rural Electrification Corporation Limited | Core-4, SCOPE Complex |
| Core-4, SCOPE Complex | 7, Lodi Road |
| 7, Lodi Road, New Delhi 110 003 | New Delhi-110003 |
| Tel: +91 11 4309 1620 | Tel: +91 11 24361914 |
| Facsimile: +91 11 2436 9849 | Facsimile: +91 11 24365090 |
| E-mail:vij kr1960@yahoo.co.in, | E-mail: ak.agarwal@recl.nic.in |

3.3. ARRANGERS TO THE ISSUE

| A.K. CAPITAL SERVICES LIMITED | IDFC BANK LIMITED | |
|--|--|--|
| A. K. Capital Services Limited | IDFC Bank Limited | |
| 609, 6th Floor, Antriksh Bhawan, 22, Kasturba Gandhi Marg, | Sood Tower, 4th Floor, 25 Barakhamba Road, New Delhi – | |
| New Delhi – 110 001 | 110001 | |
| Telephone No. (011) 23739628 | Telephone No. (011) 66712000 | |
| Fax No. (011) 23739627 | Fax No. (011) 23328553 | |
| E-mail: akdelhi@akgroup.co.in | E-mail: anuj.chhabra@idfcbank.com | |
| AXIS BANK LIMITED | LKP SECURITIES LIMITED | |
| | | |
| Axis Bank Ltd., | LKP Securities Limited | |
| 13th Floor, Statesman House, 148 Barakhamba Road, New | Suite No.38, 3rd Floor, Indra Palace, Connaught Place, New | |
| Delhi - 110 001 | Delhi – 110001 | |
| Telephone No. (011) 43682422 | Telephone No. (011) 41517624 | |
| Fax No. (011) 41515449 | Fax No. (011) 41517627 | |
| E-mail: premanshu.sharma@axisbank.com | E-mail: nitin_upadhyay@lkpsec.com | |
| EDELWEISS FINANCIAL SERVICES LIMITED | ICICI SECURITIES PRIMARY DEALERSHIP | |
| | LIMITED | |
| Edelweiss Financial Services Limited | ICICI Securities Primary Dealership Limited | |
| Upper Ground Floor, Mercantile House, 15, K.G. Marg, New | ICICI Tower, 3rd Floor, NBCC Place, Pragati Vihar, Lodi | |
| Delhi – 110001 | Road, New Delhi – 110003 | |
| Telephone No. (011) 43571111 | Telephone No. (011) 24390025/26 | |
| Fax No. (011) 43571122 | Fax No. (011) 43560036 / 24390074 | |
| E-mail: dcmfic@edelweissfin.com | E-mail: s.venkatakrishnan@isedpd.com | |
| | <u> </u> | |
| | | |
| | | |

| YES BANK LIMITED | TIPSONS CONSULTANCY SERVICES PRIVATE LIMITED | |
|---|--|--|
| Yes Bank Limited 48 – Nyaya Marg, Chanakyapuri, New Delhi - 110021 | Tipsons Consultancy Services Private Limited 401, Sheraton House, Opp. Ketav Petrol Pump, Polytechnic | |
| Telephone No. (011) 66569094 | Road, Ambawadi, Ahmedabad – 380015 | |
| Fax No. (011) 41680310 | Telephone No. (079) 30002004, (079) 30427790, (011) | |
| E-mail: ankush.siddhu@yesbank.in | 23351155 | |
| | Fax No. (079) 30480298, (011) 23351188 | |
| | E-mail: dharmendra@tipsons.com | |
| ICICI BANK LIMITED | TRUST INVESTSMENT ADVISORS PRIVATE | |
| | LIMITED | |
| ICICI Bank Limited | Trust Investment Advisors Private Limited | |
| ICICI Bank Towers Bandra Kurla Complex, Bandra (East), | 1101, Naman Centre, G Block, C-31, Bandra Kurla | |
| Mumbai – 400051 | Complex, Bandra (E), Mumbai - 400 051 | |
| Telephone No. (022) 26531414, (011) 4221 8275 | Telephone No. (022) 40845000 | |
| Fax No. (022) 26531063, (022) 26531122, (011) 24360072 | Fax No. (022) 40845066 / 40845007 | |
| E-mail: gmgfixedincome@icicibank.com | E-mail: mbd.trust@trustgroup.co.in | |

3.4. CREDIT RATING AGENCIES

| INDIA RATINGS & RESEARCH PRIVATE LIMITED | CREDIT ANALYSIS & RESEARCH LIMITED |
|---|---|
| A Fitch Group Company | 13 th Floor, E-1, Block, |
| Wockhardt Tower, Level 4, West Wing | Videocon Tower, |
| BandraKurla Complex, Bandra (E) | Jhandewalan Extension, |
| Mumbai - 400051 | New Delhi 110055 |
| Tel: + 91 22 40001700 | Tel:+91 11 4533 3200 |
| Fax: +91 22 40001701 | Fax: +91 114533 3238 |
| Website: www.indiaratings.co.in | Website: <u>www.careratings.com</u> |
| CRISIL LIMITED | ICRA LIMITED |
| CRISIL House, | 1105, Kailash Building, |
| Central Avenue, Hiranandani Business Park, | 11 th Floor, 26, Kasturba Gandhi Marg, |
| Powai, Mumbai- 400 076 | New Delhi – 110001 |
| Tel: + 91 22 3342 3000 | Tel: +91 11 23357940/50 |
| Fax: +91 22 3342 3050 | Fax: +91 11 23357014 |
| Website: www.crisil.com | Website: www.icra.in |

3.5. STATUTORY AUDITORS OF THE ISSUER

| S.No. | Name | Address | Auditors of the Company Since |
|-------|---------------------------------|---|----------------------------------|
| 1 | M/s A R & Co., | A 403, Gayatri Apartments, | July 01, 2015 |
| | Chartered Accountants, | Airlines Group Housing Society, Plot No.27, | |
| | ICAI Firm Registration: 002744C | Sector 10, Dwarka, New Delhi- 110075 | |
| | | Tel: +91 120 6451160 | |
| | | Email: pawankgoel1@gmail.com | |
| | | Contact Person: Mr.Pawan K. Goel | |
| 2 | M/s Raj Har Gopal& Co., | 412, Ansal Bhawan,16, | July 26, 2013 |
| | Chartered Accountants, | Kasturba Gandhi Marg, New Delhi – 110001 | |
| | ICAI Firm Registration: 002074N | Tel:+91 11 4152 0698/99 | |
| | | Email: rajhargopal1@hotmail.com | |
| | | Contact Person: Mr.GopalKrishan | |

Being a Government Company, the statutory auditors of the Issuer are appointed by the Controller and Auditor General of India ("CAG"). The annual accounts of the Issuer are reviewed every year by CAG and a report is published.

3.6. Details of change in Auditors of the Company since last three years:

| S. No. | Financial Year | Name | Address | Date of Appointment/ Resignation | Remark (if any) |
|-----------|-------------------|---|---|--|---|
| 1. | 2013-14 | M/s Raj HarGopal& Co., Chartered Accountants, having Firm Registration No.002074N M/s P.K. Chopra &Co., Chartered Accountants, having FirmRegistrationNo.006747N | 412, AnsalBhawan, 16, Kasturba Gandhi Marg, New Delhi – 110001. N-Block, Bombay Life Building, 2 nd Floor, Above Post Office Connaught Place, NewDelhi-110001 | Appointed on 26.07.2013 | M/s Raj Har Gopal & Co. was appointed by CAG. |
| 2. | 2015-16 | M/s A R & Co., Chartered Accountants, having Firm Registration No. 002744C M/s Raj HarGopal& Co., Chartered Accountants, having Firm Registration No.002074N | A 403, Gayatri Apartments, Airlines Group Housing Society, Plot No.27, Sector 10, Dwarka, New Delhi- 110075 412, AnsalBhawan, 16, Kasturba Gandhi Marg, New Delhi – 110001. | Appointed on 01.07.2015 | M/s A R & Co. was appointed by CAG. |

SECTION IV BRIEF HISTORY OF ISSUER SINCE INCORPORATION, DETAILS OFACTIVITIES UNDERTAKEN, ANY REORGANIZATION, RECONSTRUCTION OR AMALGAMATION

4.1. CONSTITUTION

REC is a Government of India ("GoI") Public Sector Enterprise, incorporated on July 25, 1969 under the Companies Act, having net worth of over ₹28,893.40 crores (on consolidated basis) as on March 31, 2016. It provides financial assistance to SEB, State Government Departments and Rural Electric Cooperatives for village electrification and energisation of pump sets for increasing agricultural production and to other Centre and State utilities as also to the private sector utilities. REC was declared as a Public Financial Institution under Section 4A of the Companies Act, 1956 (corresponding Section 2(72) of the Companies Act, 2013) in February 1992 and registered as Non-Banking Financial Company under Section 45-IA of the RBI Act, 1934 in February 1998. It is also the nodal agency for channelizing finance to aid the GoI's social and economic objective of achieving 100% rural electrification. REC's importance has been further enhanced by the virtual absence of private sector investments in rural electrification.

4.2. CHANGES IN THE REGISTERED AND CORPORATE OFFICE

Our Registered and Corporate Office is currently situated at Core-4, SCOPE Complex, 7, Lodi Road, New Delhi 110 003, India. Our registered office was initially situated at Floor No. 3, Jeevan Vihar, Parliament Street, New Delhi-110001, India, pursuant to a resolution of our Board dated September 5, 1969. The table below encapsulates changes in our registered office since our incorporation.

| Date of shareholders' resolution | Change in address of the Registered Office |
|----------------------------------|---|
| September 5, 1969 | Floor No. 3, JeevanVihar, Parliament Street, New Delhi 110 001, India. |
| March 3, 1970 | D-5, NDSE, Part-II, South Extension, New Delhi 110 049, India. |
| November 30, 1976 | 2nd and 3rd Floor, DDA Building, Nehru Place, New Delhi 110 019, India. |
| November 28, 1995 | Core-4, SCOPE Complex, 7, Lodi Road, New Delhi 110 003, India. |

4.3. MAJOR EVENTS AND MILESTONES

| Calendar Year | Event |
|---------------|---|
| 1969 | Incorporation of our Company. |
| 1970 | Commenced lending operations to SEBs. |
| 1974 | Authorised by the Ministry of Irrigation and Power to finance rural electrification under the 'Minimum Needs Programme'. |
| 1979 | CIRE set up in Hyderabad. |
| 1988 | Launch of KutirJyoti and JalDhara programmes for rural electrification. |
| 1992 | Declared a Public Financial Institution under Section 4A of the Companies Act, 1956. |
| 1993 | Entered into MoU with the Ministry of Power for the year 1993-1994 for the first time to achieve certain performance related targets. |
| 1998 | Registered as a NBFC under Section 45(IA) of the RBI Act, 1934. |
| 2001 | Allowed to issue Capital Gains Tax Exemption Bonds under Section 54 EC of the IT Act. |
| | Up gradation from Schedule 'B' to Schedule 'A' Corporation |
| 2002 | Grant of Mini Ratna- I status |
| 2005 | Appointed as the nodal agency for RGGVY(presently known as Deendayal Upadhyaya Gram Jyoti Yojana). |
| 2006 | Entered into agreement with Japan International Cooperation Agency for availing a loan facility of JPY 20,629 million. |
| | Entered into agreement with KfW, Frankfurt am Main for availing a loan facility of Euro 70 million. |

| Calendar Year | Event |
|---------------|--|
| 2008 | Launch of Initial Public Offer and dilution of Promoter's shareholding from 100% to 81.82%. Gross proceeds from IPO were₹ 819.63 crores. |
| | Listed Equity Shares of the Company on NSE and BSE. |
| | Accorded "Navratna" status by the Department of Public Enterprise, GoI for our operational efficiency and financial strength, which affords greater operational freedom and autonomy in decision making. |
| | Entered into agreement with Japan International Cooperation Agency for availing a loan facility of JPY 20,902 million. |
| 2009 | Entered into agreement with KfW, Frankfurt am Main for availing a loan facility of Euro 70 million. |
| | Received 'LAAA' rating from ICRA in relation to ₹ 25,000 crores long term borrowing programme for the Fiscal 2010. |
| 2010 | Follow-on issue of Equity Shares resulting in (a) raising ₹ 2,647.53 crores of gross proceeds through fresh issue and (b) GoI reducing its ownership to 66.80%. |
| | RBI categorised REC as an Infrastructure Finance Company ("IFC"). |
| | REC was included in the MSCI emerging marketing index. |
| 2011 | REC successfully priced a USD 500 million 4.25% 5-year Reg S Senior Unsecured Notes transaction. |
| | REC was the first Indian NBFC –IFC to enter into the international debt market. |
| 2012 | CHF Bonds through Reg S for CHF 200 million were issued by REC, which were listed in the SIX Swiss Exchange, Switzerland. |
| | Entered into agreement with KfW, Frankfurt am Main for availing a loan facility of Euro 100 million. |
| | National Electricity Fund (Interest Subsidy Scheme) has been set up by Ministry of Power to provide interest subsidy on loans disbursed to the State Power Utilities, Distribution Companies (DISCOMS) - both in public and private sector, to improve the infrastructure in distribution sector. REC is the nodal agency for the scheme with a mandate to operationalize the scheme through which amount for interest subsidy will be provided. |
| 2013 | REC received DSIJ PSU Award, 2012 for "Fastest Growing Operational Metrics" in Non-Manufacturing Navratna Category. |
| | REC received CIDCVishwakarma Award 2013 in the category of "Achievement Award for Industry Doyen. |
| | REC received Award in the Category of "Non-Banking Financial Services" by India Pride Awards, DainikBhaskar and DNA. |
| 2014 | Entered into offshore syndicated facility agreements for availing loan facility of USD 285 million from Hong Kong and Shanghai Banking Corporation Limited, State Bank of India, Singapore Branch and Sumitomo Mitsui Banking Corporation as Mandated Lead Arrangers and Book runners (MLAB's) in November. |
| | REC named 'Best Employer India 2013' and also been awarded 'The Aon Hewitt Voice of Employee Award Public Sector Enterprise India 2013' by Aon Hewitt. |
| | Received 'Best HR Practices' Award in the Navratna PSU's category from India Today PSUs Award 2014 |

| Calendar Year | Event |
|---------------|---|
| | REC received DSIJ PSU Award, 2014 for "Fastest Growing Navratna of the Year in Non-Manufacturing Category. |
| | 'Rural sector PSE of the Year making Grass Root Infrastructure Impact' from IPSE Award 2014. |
| | 'Best Power Financing Company' for outstanding contribution in terms of providing financial assistance and promoting Rural electrification Projects all over the Country having consistent record of Excellent all round Performance Growth and Profitability since inception and Contribution to the Growth of Nation from CBIP |
| | "Best Governed Company" by Institute of Company Secretaries of India and REC has been awarded "ICSI National Award for excellence in corporate governance". |
| | Nodal Agency for operationalization of Deendayal Upadhyaya Gram JyotiYojana on December 3, 2014 (including Rural Electrification (RE) component - the erstwhile Rajiv Gandhi Grameen VidyutikaranYojana - RGGVY) mainly for separation of agriculture and non-agriculture feeders; strengthening and augmentation of sub-transmission & distribution infrastructure in rural areas; and rural electrification for completion of the targets laid down under RGGVY for XII and XIII Plans. |
| 2015 | "Fastest Growing Navratna PSU" award from India Today. |
| | Third Largest Financier in RE in FY 2015-16 from Ministry of Non-Conventional and Renewable Energy (MNRE) |
| 2016 | Rated "Excellent" for Fiscal 2015 in terms of MoU signed with GoI for the 22 nd year in succession, |
| | Nodal Agency for implementation of Outage Management System and 11 KV Rural Feeder Management System. |
| | |

4.4. DETAILS REGARDING ACQUISITION OF BUSINESS/UNDERTAKINGS, MERGERS, AMALGAMATION, REVALUATION OF ASSETS

Our Company has neither acquired any entity, business or undertakings nor undertaken any mergers, amalgamation, or revaluation of assets in the last Fiscal.

4.5. HOLDING ENTITY- OUR PROMOTER

Our Promoter is the President of India, acting through the Ministry of Power, holding 60.64% of our Equity Share Capital as on September 30, 2016.

4.6. **JOINT VENTURES**

Energy Efficiency Services Limited ("EESL")

REC, along with three other PSUs, namely Power Grid Corporation of India Limited, NTPC and PFC as partners, has formed a Joint Venture Company by the name Energy Efficiency Services Limited (EESL) on December 10, 2009. During the financial year 2016-17, the Equity investment of REC in EESL was increased to 14,65,00,000 Equity Shares of $\frac{10}{10}$ each w.e.f April 25, 2016. Accordingly, as on date REC holds $\frac{31.7\%}{10}$ of the paid up equity share capital of EESL.

EESL is formed to create & sustain market access of energy efficient technologies particularly in the public facilities like municipalities, buildings, agriculture, industry etc. and to implement several schemes of Bureau of Energy Efficiency, Ministry of Power, Government of India. EESL is also leading the market related activities of the National Mission for Enhanced Energy Efficiency (NMEEE), one of the 8 national missions under National Action Plan on Climate Change. The Business verticals of the company inter-alia include implementing projects in Energy Service Company (ESCO) mode in Agriculture Demand Side Management (AgDSM), Municipal Demand Side Management (MuDSM), Distribution Energy Efficiency projects, Building,

Small & Medium Enterprises (SMEs), Perform, Achieve and Trade-Joint Implementation Plan (PAT-JIP), Corporate Social Responsibility activities, etc. Currently, EESL is implementing Municipal Street Lighting projects with various Municipal Corporation and AgDSM projects for replacement of inefficient Agricultural Pump sets in agriculture sector, Unnat Jyoti by Affordable LEDs for all formerly Domestic Efficient Lighting Programme (DELP) in domestic residential sector in ESCO mode with various Utilities and CSR projects of various companies.

4.7. ENTITIES IN WHICH WE HAVE EQUITY INVESTMENT

Indian Energy Exchange Limited ("IEX")

Pursuant to the approval of Board of Directors in year 2007, our Company acquired 5% (12,50,000 equity shares of face value of ₹10 each) of the then equity share capital of IEX. Certain significant details of IEX are provided hereunder:

IEX was incorporated on March 26, 2007 and received its certificate of commencement of business on April 17, 2007. Its registered office is situated at Unit No. 3-6, 4th Floor, TDI Centre, District Centre, Jasola, New Delhi – 110025. IEX offers national level electronic platform to facilitate trading in electricity, subject to supervision of the Central Electricity Regulatory Commission ('CERC'). Entities listed to undertake trading in electricity, distribution licensees and grid connected entities use the platform offered by IEX to purchase and sell electricity. Currently, IEX operates Day-Ahead Market (DAM) and Term-Ahead Market (TAM) in electricity as well as Renewable Energy Certificate (REC) Market. The Exchange provides a transparent, demutualised and automated platform enabling efficient price discovery and price risk management for participants. The equity shares of IEX are not listed on any stock exchange. As on March 31, 2016, REC holds 4.34% in the equity share capital of IEX.

Universal Commodity Exchange Limited ("UCX")

Pursuant to a Board resolution dated December 16, 2011, our Company approved the acquisition of 16% of the initial capital of INR 100 crores of UCX by paying the consideration amount of INR 16 crores. Certain significant details of UCX are provided hereunder:

UCX was incorporated on February 25, 2008. Its registered office is situated at Exchange House, Building No. 8 (105), Sector II, Millennium Business Park, Mahape, Navi Mumbai, Maharashtra-400710. UCX is engaged in the business of commodity exchange.

The equity shares of UCX are not listed on any stock exchange. As per the latest available shareholding pattern, REC holds 16% shareholding in UCX.

'Small is Beautiful' Fund ("SBF")

SBF is an Indian venture capital fund organised and settled as a contributory trust and registered with SEBI as a Venture Capital Fund. KSK Trust Private Limited is the trustee for SBF. The office of SBF is situated at Plot No. 84, Kaveri Hills, Phase II, Madhapur, Hyderabad – 500033, Andhra Pradesh, India. SBF is engaged in the business of making investments in power generation and other allied projects in Indian power sector.

Investment in NHPC

REC has invested in 26,05,42,050 equity shares of NHPC Limited at the rate of ₹ 21.78 per share (including STT, brokerage and other charges) amounting to ₹ 567.50 Crore in April 2016 during disinvestment by Government of India through OFS route.

REC holds around 2.35% total equity share capital of NHPC Ltd.

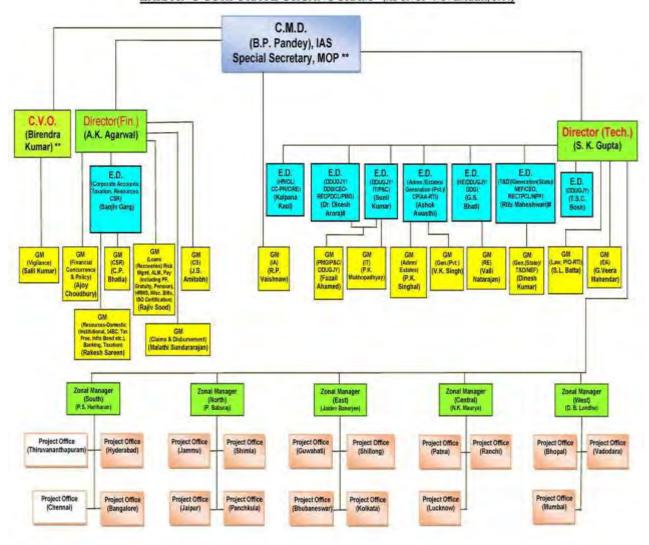
NHPC Limited, a Govt. of India Enterprise, was incorporated in the year 1975 with an objective to plan, promote and organise an integrated and efficient development of hydroelectric power in all aspects. Later on NHPC expanded its objects to include development of power in all its aspects through conventional and non-conventional sources in India and abroad. At present, NHPC is a Mini Ratna Category-I Enterprise of the Govt. of India with an authorised share capital of ₹15,000 crores and issued share capital is ₹11,070.67 crores.

NHPC has been assigned credit rating of AAA / stable by CRISIL.



SECTION V EXISTING CORPORATE ORGANOGRAM

EXISTING CORPORATE ORGANOGRAM (AS ON 28th NOVEMBER, 2016)



On deputation

** Additional Charge

| Antrevalian | Aboreviation | Abbreviation |
|---|---|--|
| CP - Corporato Planning Fin - Finance | PIO - Public information Officer AA - Appelate Authority M Internal Audit HR - Hamen Resources RE - Renewablis Energy CSR - Corporate Social Responsibility SO - Sustainable Development EA - Entry Appealant PMB - Project Mondaring Group HPP - Mallorary Power Portal CIRE - Central Institute for Rural Electrification | CMD - Chairman and Managing Grector ED - Executive Director GM - General Manager |



SECTION VI BRIEF SUMMARY OF BUSINESS/ACTIVITIES OF ISSUER AND ITS LINE OFBUSINESS

6.1. OVERVIEW

We are public financial institution in the Indian power infrastructure sector and are engaged in the financing and promotion of transmission, distribution and generation including renewable energy projects throughout India. We commenced our operations in 1969 for the purpose of developing the power infrastructure in rural areas. We have contributed to the development of rural India and India's agriculture through our funding of transmission and distribution projects in rural areas. Our mandate has evolved in accordance with the development priorities of GoI and since Fiscal 2003, we are permitted to finance all segments of the power sector, including generation, transmission and distribution, throughout the country. Our mandate was further extended to include financing other activities with linkages to power projects, such as coal and other mining activities, fuel supply arrangements for the power sector and other power-related infrastructure. In June 2011, we have set up a separate division for funding renewable projects in order to further achieve the goal of conserving fossil fuels and reducing our carbon foot prints. REC is one of only 14Indian public sector undertakings to be granted "Navratna" status by the Department of Public Enterprise by virtue of our operational efficiency and financial strength. The GoI has rated our performance as "Excellent" continuously since Fiscal 1994. We have also been ranked among the top ten public sector undertakings in India by the Ministry of Heavy Industries and Public Enterprises for Fiscal 2000, Fiscal 2001, Fiscal 2002, Fiscal 2004 and Fiscal 2005, Domestically, we hold the highest credit rating for long-term borrowing consisting of domestic credit rating from each of IRRPL, CRISL, ICRA and CARE. On an international basis, we hold long-term borrowing ratings from Fitch and Moody's that are at par with sovereign ratings for India.

The President of India, acting through nominees from the Ministry of Power ("MoP"), currently holds 60.64% of the issued and paid up equity capital of our Company. The GoI, acting through the MoP, oversees our operations and has the power to appoint Directors to our Board. We have a branch network of 18 project offices and 3 sub-offices spread across India. The registered office at New Delhi looks at the matters relating to Planning and Policy formulation, Resource Mobilization, Financial Operations etc. Project/Field offices attend functions relating to preliminary processing of new schemes, monitoring of on-going schemes, scrutiny of loan claims, recovery of dues and maintain liaison with SEBs and State Governments for effective implementation of rural electrification programme funded by the Corporation.

Our Strengths

We believe that the following are our primary strengths:

- Our financial position is strong and our business is profitable.
- We are uniquely positioned to access and appraise borrowers in the Indian power sector.
- We occupy a key strategic position in the GoI's plans for growth of the power sector.
- We have an experienced management team with sector expertise.
- Pan India presence through our zonal/project offices in most of state capitals.

Our Strategy

The key elements of our business strategy are as follows:

- Continue to fund the increased investment in the Indian power sector.
- Maintain the diversity of our asset portfolio and seek higher yielding loan assets.
- Increase our involvement in consortium lending and private sector participation in the Indian power sector.
- Increase our fee-based income.
- Implement technological innovation to manage our growth and remain a dynamic organisation.



6.2. OUR PRODUCTS

Long-term Loans

We offer our long-term loans to central-sector power utilities, state-sector power utilities, joint-sector power utilities, state power departments, private sector power utilities and rural electricity cooperatives. Our long-term loans generally are sanctioned with respect to a specific power-related project at project inception or as bulk loans for procurement of equipment. Our long-term loans to the public sector for transmission and distribution projects typically require the borrower to obtain a state government guarantee of the loan and/or hypothecate a portion of its existing assets or hypothecate all of its project assets to secure the loan. The percentage of guarantee and hypothecation of assets differs on a case-to-case basis.

Short-term Loans

We offer short-term loans to our state sector borrowers to meet their immediate working capital requirements, including for the purchase of fuel for power plants, system and network maintenance, including transformer repairs, the purchase of power, the purchase of materials and minor equipment.

Others

Debt Refinancing

We may offer a debt refinancing scheme for borrowers who have borrowed funds from other lending institutions at a higher rate of interest. The refinancing facility is available generally for commissioned projects. We offer our debt refinancing products on the same interest rate terms as our long-term loans; however, the maturity of our debt refinancing products is generally not later than the maturity of the refinanced indebtedness.

• Bridge Loans

We may provide short-term bridge loan financing for borrowers that have been sanctioned financial assistance from or through us, primarily in the form of grants or long-term loans, and have received a sanction letter for the funding but are awaiting disbursements pending formalities or clearances.

• Short-term Loans to Equipment Manufacturers

We may offer short-term loans to manufacturers of equipment or materials. To be eligible to receive these loans the equipment manufacturers must have been awarded a firm order for executing contracts in power projects in India by power utilities. We do not currently have any such loans outstanding.

• Medium-term Loans

We offer medium-term loans (MTL) to the Central/State Government Power Utilities and State Governments that are not in default to our Company for the following purposes:

- purchase of fuel for power plant
- system and network maintenance including transformer repairs
- purchase of power
- any other requirement due to inadequate tariff revision, repayment of loan obligation, delay in receipt of support from Govt. etc.

MTL are not provided to the following category of customer:

- who are in default to REC, or
- utilities categorised as Grade "C"
- utilities that have availed Transitional Financing Loan (TFL) facility



These loans have a loan period of more than one to three years. As on March 31st 2016, MTL outstanding amounted to ₹5867.36 crores.

Loans for Power Purchase through Indian Energy Exchange

In December 2009, our Board of Directors approved a new scheme pursuant to which we intend to finance power purchases made through the India Energy Exchange, which is one of two energy exchanges operating in India. It is currently intended that these power purchase loans may be offered to our existing public sector borrowers for the purpose of non-speculative purchases of power through the exchange with a maturity of 90 days from disbursement. Power purchase loans will be secured by escrow arrangements or bank guarantees, at the discretion of the borrower.

Deendayal Upadhyaya Gram Jyoti Yojana

Government of India, in April 2005, launched the "Rajiv Gandhi Grameen Vidyutikaran Yojana (RGGVY) Scheme of Rural Electricity Infrastructure and Household Electrification" vide O.M. No. 44/19/2004-D(RE), dated March 18,2005 for providing access to electricity to all rural households. REC is the Nodal Agency for implementation of the Scheme. Under the scheme 90% capital subsidy is being provided by GoI which is released through REC to the respective Implementing Agencies of the State. Subsequently, RGGVY scheme has been subsumed in new 'Deendayal Upadhyaya Gram Jyoti Yojana' (DDUGJY) scheme which was approved by Government of India vide OM No. 44/44/2014-RE dated December 3, 2014. Under DDUGJY, 60% of the project cost (85% for special States) is provided as grant by Government of India and additional grant upto 15% (5% for special States) is provided by Government of India on achievement of prescribed milestones.

The main components of the scheme are as under:

- i. Separation of agriculture and non-agriculture feeders facilitating judicious fostering of supply to agricultural & non- agricultural consumers in the rural areas; and
- ii. Strengthening and augmentation of sub-transmission & distribution infrastructure in rural areas, including metering of distribution transformers/feeders/consumers; and
- iii. Rural electrification for completion of the targets laid down under RGGVY for 12th and 13th Plans by carrying forward the approved outlay for RGGVY to DDUGJY.

The components at (i) and (ii) will have an estimated outlay of INR 43,033Crores including budgetary support of INR 33,453 Crore from GOI during the entire implementation period. For component (iii) above, scheme cost of INR 39,275Crore including a budgetary support of INR 35,447Crores has been approved.

Rural Electrification Corporation Limited (REC) is the Nodal Agency for operationalization of the scheme and REC would be paid 0.5% of the total project cost as Agency fee.

National Electricity Fund (NEF)

National Electricity Fund (NEF) - Interest Subsidy Scheme, has become operational during the year 2012-13. The scheme has been introduced by GoI to promote the capital investment in the distribution sector. The scheme shall provide interest subsidy, linked with reform measures, on loans taken by private and public power distribution utilities for approved power Distribution Infrastructure projects.

NEF would provide interest subsidy aggregating to INR 84,660 million (USD 1,355 million spread over maximum loan tenure of 13 years against loan amount of INR 250,000 million (USD 4,000 million)) for distribution projects approved during 2012-13 and 2013-14. The pre-conditions for eligibility are linked to certain reform measures to be achieved by Discoms. Interest subsidy to the tune of3-7%, is linked to the achievement of mainly two efficiency benchmark i.e., reduction of AT&C losses & reduction in revenue gap (ACS & ARR).



Rural Electrification Corporation is the Nodal Agency for the scheme with a mandate to operationalize the scheme and pass on the benefit of interest subsidy to eligible distribution utilities. REC will receive service charges at the rate of 0.5% of the total loan amount approved by the NEF Steering Committee.

REC, during Fiscal 2013 & Fiscal 2014, has conveyed approval for projects of loan amounting to INR 264,067 million (USD 4,226 million) to 25 discoms of 15 states. Since, the interest subsidy shall be released on the basis of continual improvement in performance of discom (mainly reduction of AT&C losses & reduction in revenue gap-ACS & ARR) to be evaluated on annual basis during the loan tenure. Further, Independent Evaluators have been appointed for evaluation of interest subsidy proposal. It is expected that NEF scheme will supplement the efforts of Govt. of India and result in improvement in distribution sector in the country. NEF scheme has given an opportunity to REC to enhance its business prospects in the power distribution sector.

NEF Steering Committee till 30th June 2016, has approved interest subsidy amounting to INR 169.20 million to eligible Discoms based on the performance criterion evaluated by Independent Evaluators and REC. Discoms have started getting the interest subsidy amount under the Scheme and the benefits shall ultimately be passed on to the consumers of the respective Discoms.

UDAY SCHEME

The recent initiative by Ministry of Power, Government of India through Ujwal DISCOM Assurance Yojana (UDAY), launched in November 2015, is a path breaking reform for realizing the Hon'ble Prime Minister's vision of affordable and accessible 24x7 power for all. It is another decisive step furthering the landmark strides made in the Power sector over the past two years, with the sector witnessing a series of historic improvements across the entire value chain, from fuel supply (highest coal production growth in over 2 decades), to generation (highest ever capacity addition), transmission (highest ever increase in transmission lines) and consumption (over 2.3 crore LED bulbs distributed).

Financially stressed DISCOMs are not able to supply adequate power at affordable rates, which hampers quality of life and overall economic growth and development. Efforts towards 100% village electrification, 24X7 power supply and clean energy cannot be achieved without performing DISCOMs. Power outages also adversely affect national priorities like "Make in India" and "Digital India".

Due to legacy issues, DISCOMs are trapped in a vicious cycle with operational losses being funded by debt. Outstanding debt of DISCOMs has increased from about 2.4 lakh crore at the end of 2011-12 to about 4.3 lakh crore at the end of 2014-15. UDAY assures the rise of vibrant and efficient DISCOMs through a permanent resolution of past as well as potential future issues of the sector. It empowers DISCOMs with the opportunity to break even in the next 2-3 years. This is through four initiatives (i) Improving operational efficiencies of DISCOMs; (ii) Reduction of cost of power; (iii) Reduction in interest cost of DISCOMs; and (iv) Enforcing financial discipline on DISCOMs through alignment with State finances.

ERP and Information Security Management System (ISMS)

REC remains committed to use of technology to increase its efficiency, and in its efforts to increase its efficiency by use of technology and reduce the time involved in business functions like Central Accounting, Project Appraisal and Sanction, Disbursement etc., REC has implemented Enterprise Resource Planning (ERP) system in the Corporation, which has resulted in increase in efficiency and greater customer satisfaction. Employee processes are also on-line through HR-ERP System. Towards achieving efficient e-governance and transparency, in procurement, now all procurement of goods and services above a cut-off value are being done through the E-procurement system which is also capable of conducting e-Reverse Auction. Additionally, Document Management System ("DMS") and other in-house developed systems viz. Annual Property Return, Bill Payment and Tracking System, Visitor Management System, File Movement System etc. have been implemented to improve the efficiency of REC. Also, for better operational environment & internal control and to mitigate security risk, REC Data Centre and Disaster Recovery Centre comply with Information Security Management System ("ISMS") policies and are ISO/IEC 27001:2013 certified, which is the global security standard, by British Standard Institution (BSI).



6.3. Resource Mobilisation

We generally fund our assets, primarily comprising loans to the power sector, with borrowings of various maturities in the domestic and international markets. Our market borrowings include bonds, short-term loans, medium-term loans, long-term loans and external commercial borrowings. As on March 31, 2016, we had total outstanding borrowing of 169106.38 crores. The following table sets forth our indebtedness classified by Rupee-denominated and foreign currency-denominated sources and the percentages such resources constituted of our total indebtedness as on March 31, 2014, 2015 and 2016. The Rupee equivalents of foreign currency-denominated debts (other than those that are already fully hedged) are translated with reference to rates of exchange prevailing as at the end of all the periods indicated.

(All figures are in (INR) crores, except percentages)

| _ | As on March, 31 st | | | | | | | |
|--------------------------|-------------------------------|-------|------------|-------|------------|-------|--|--|
| Resource Denomination | 2014 | | 2015 | | 2016 | | | |
| Denomination | Amount | % | Amount | % | Amount | % | | |
| Rupee | 108,619.04 | 86.04 | 126,995.92 | 84.09 | 147,182.66 | 87.04 | | |
| Foreign currency | 17,621.15 | 13.96 | 24,028.20 | 15.91 | 21,923.72 | 12.96 | | |
| Total | 126,240.19 | 100 | 151,024.12 | 100 | 169,106.38 | 100 | | |

6.4. Domestic Borrowings

In terms of domestic resources, a significant proportion of our Rupee denominated funds are raised through privately placed bond issues in the domestic market and term loans. We have a diverse investor base of banks, financial institutions, mutual funds, insurance companies, provident fund trusts, gratuity fund trusts and superannuation trusts and individuals. The following table sets forth our outstanding Rupee-denominated indebtedness by type and the percentage such indebtedness constituted of our total Rupee-denominated indebtedness as on March 31, 2014, 2015 and 2016.

(All figures are in (INR) crores, except in percentages)

| | | (2111 11 | sures are in (ii | vity crores | , except in pere | ciiugesj |
|---------------------------------------|----------------|----------|------------------|-------------|------------------|----------|
| Rupee Denominated | As on March 31 | | | | | |
| | 2014 | | 2015 | | 2016 | |
| | Amount | % | Amount | % | Amount | % |
| Taxable bonds | 75289.46 | 69.32 | 97068.18 | 76.43 | 109677.54 | 74.52 |
| 54EC Capital Gain Tax Exemption bonds | 15492.52 | 14.26 | 15590.94 | 12.28 | 17164.39 | 11.66 |
| Infrastructure bonds | 376.32 | 0.35 | 376.32 | 0.30 | 242.39 | 0.17 |
| Tax-free bonds | 11648.41 | 10.72 | 11648.41 | 9.17 | 12648.41 | 8.59 |
| Term loans | 3264.40 | 3.01 | 1575.00 | 1.24 | 1100.00 | 0.75 |
| GoI loans | 7.93 | 0.01 | 3.07 | 0.00 | 0.00 | 0.00 |
| Commercial paper | 2540.00 | 2.34 | 0.00 | 0.00 | 5600.00 | 3.80 |
| WCDL | 0.00 | 0.00 | 734.00 | 0.58 | 749.93 | 0.51 |
| Total | 108619.04 | 100.00 | 126995.92 | 100.00 | 147,182.66 | 100.00 |

Taxable Bonds

We issue secured/ unsecured, non-convertible, non-cumulative, redeemable, taxable, senior/subordinate bonds typically with a maturity of three to ten years from the date of issuance and bearing a fixed interest rate that depends upon market conditions at the time of issuance.

54EC - Capital Gain Tax Exemption Bonds

We began issuing 54 EC – Capital Gain Tax Exemption bonds from Fiscal 2001. Section 54EC of the Income Tax Act, 1961 relates to exemption of taxes on long term capital gains, if invested in these bonds, subject to limits and qualifications. We are, therefore, able to price such bonds at a lower rate of interest than would



otherwise be available to us. In order to qualify for the tax exemption, these bonds must be held for period not less than three years. Up to Fiscal 2007, these bonds have put dates or maturity dates at the end of three years from issuance and thereafter automatic redemption after the lock in period of three years. Since January 2007, the GoI has limited the amount of our bonds that an individual investor can utilise to offset long term capital gains to INR 0.50 crore in a financial year which has reduced the amount of bonds we have been able to offer for subsequent periods. The 54EC – capital gain tax exemption bonds are offered on a domestic private placement basis and are not listed on any exchange.

Infrastructure Bonds

We have issued infrastructure bonds, in Fiscal 2002 to 2005 u/s 88 of the Income Tax Act, and in Fiscal 2011 and 2012, u/s 80CCF of the Income Tax Act. Under provisions of Section 88 of the Income Tax Act, 1961, deduction is allowed from the amount of income tax (as computed before allowing the deductions under Chapter VI) on investor's total income, on investment of these bonds. Under provisions of Section 80CCF of the Income Tax Act, 1961, deduction is allowed from gross total income of an assessee on investment in these bonds and terms of the issue were subject to Notification No. 48/2010/F NO 149/84/2010-SO (TPL) issued by CBDT.

The weighted average annualised interest rate on Infrastructure Bonds issued during the Fiscal 2011 and Fiscal 2012 was 8.14% and 8.98% respectively. The weighted average annualised interest rate on all of our outstanding Infrastructure Bonds, as on March 31, 2016 was 8.74%.

Our infrastructure bonds typically have a maturity of ten and fifteen years from the date of issuance and bear a fixed interest rate with buyback option after specified years i.e., 5/6/7/8/9 years. The infrastructure bonds were offered on a domestic private placement basis and bond issued in Fiscal 2011 & 2012 are listed on NSE and tradable after lock in period.

Tax-free Bonds

We have issued tax-free bonds up to Fiscal 2002 and thereafter issued in Fiscal 2012 to Fiscal 2014 and Fiscal 2016. Under provisions of the Income Tax Act, interest on these bonds was tax exempt for bondholders and we were therefore able to price such bonds at a lower rate of interest that would otherwise have been available to us. The weighted average annualise cost of borrowing on all of our outstanding tax free bonds as on March 31, 2016 was 8.07%.

The tax-free bonds issued up to Fiscal 2002, were offered on a domestic private placement basis and listed on the "whole sale debt market segment" of the NSE. The tax-free bonds issued in Fiscal 2012, were offered under domestic public issue and listed on the "whole sale debt market segment" of the BSE. The tax-free bonds issued in Fiscal 2013 & Fiscal 2014, were offered under domestic public issue & private placement and listed on the "retail debt market segment" and "whole sale debt market segment" respectively of the BSE and NSE. The tax-free bonds issued in Fiscal 2016 were offered under domestic public issue & private placement and listed on the "retail debt market segment" and "whole sale debt market segment" respectively of the BSE. Our tax free bonds typically have a maturity of ten, fifteen and twenty years from the date of issuance and bear a fixed interest rate.

Term loans from commercial banks and financial institutions

As on March 31, 2016 we had a total of three Rupee denominated secured term loan facilities from Life Insurance Corporation of India having outstanding balance of ₹ 1100 crore as on 31/03/2016. These facilities are obtained on commercial terms and have varying maturity dates and interest rates. The weighted average annualised interest rate on all of our outstanding indebtedness under term loan facilities from commercial banks and financial institutions as on March 31, 2016 was 7.03%.

WCDL: As on March 31, 2016, an amount of ₹ 749.93 crore is outstanding on account of WCDL.

STL: As on March 31, 2016, nothing is outstanding on account of STL.

Loans from GoI: As on March 31, 2016, nothing is outstanding on account of GOI.



Commercial Paper: The Company mobilised funds through Commercial Paper during various years. These are obtained on varying maturity dates and interest rates. The weighted average annualised interest rate on all new borrowings through Commercial Paper during Fiscal 2016 was 7.75%. Commercial Paper of ₹ 5600 crore are outstanding as on March 31, 2016.

6.5. Foreign Currency Resources

We first began arranging for foreign currency borrowings during Fiscal 2007. As on March 31, 2016, outstanding foreign currency loans are ₹ 21923.72 crores.

6.6. External Commercial borrowings in foreign currency

In Fiscal 2014, the Issuer raised ECB as under:

• Syndicated loan agreement through State Bank of India, Sumitomo Mitsui Banking Corporation and Hong Kong and Shanghai Banking Corporation for USD 285 million. Loan under this agreement bear a variable interest at a spread of 150 basis points over six-month USD LIBOR and will mature in Fiscal 2019. As on March 31, 2016, this loan facility was fully drawn and hedged through principal only swap at 6.2031% pa.

In Fiscal 2015, the Issuer raised ECB as under:

- Syndicated loan agreement through State Bank of India and Mizuho Bank Limited for USD 250 million. Loan under this agreement bear a variable interest at a spread of 170 basis points over sixmonth USD LIBOR and will mature in Fiscal 2020. As on March 31, 2016, this loan facility was fully drawn and USD 190 million hedged through principal only swap at 5.9160% pa and the balance is unhedged.
- Syndicated loan agreement through State Bank of India, Hong Kong and Shanghai Banking Corporation, The Bank of Tokyo-Mitsubishi UFJ, Bank of India, BNP Paribas and The Australia and New Zealand Banking Group Limited for USD 400 million. Loan under this agreement bear a variable interest at a spread of 150 basis points over six-month USD LIBOR and will mature in Fiscal 2020. As on March 31, 2016, this loan facility was fully drawn and hedged through principal only swap at 5.4157% p.a.
- Syndicated loan agreement through Mizuho Bank, Ltd, State Bank of India and Sumitomo Mitsui Banking Corporation for USD 400 million. Loan under this agreement bear a variable interest at a spread of 117 basis points over six-month USD LIBOR and will mature in Fiscal 2020. As on March 31, 2016, this loan facility was fully drawn and USD 300 million hedged through principal only swap at 4.8877% pa and the balance is unhedged.

In Fiscal 2016, the Issuer raised ECB as under:

- Syndicated loan agreement through Mizuho Bank, Ltd, State Bank of India and Bank of Baroda for USD 300 million. Loan under this agreement bear a variable interest at a spread of 100 basis points over sixmonth USD LIBOR and will mature in Fiscal 2021. As on March 31, 2016, this loan facility was fully drawn and entire USD 300 million hedged through principal only swap at 4.9155% pa.
- Syndicated loan agreement for USD 250 million through Sumitomo Mitsui Banking Corporation, Mizuho Bank Ltd. and The Bank of Tokyo-Mitsubishi UFJ Ltd. to refinance the ECB of USD 250 Million raised in Fiscal 2013, as per approval of RBI. Loan under this agreement bear a variable interest at a spread of 70 basis points over six-month USD LIBOR and will mature in Fiscal 2019. As on March 31, 2016, this loan facility was fully drawn and USD 50 million hedged through principal only swap at 5.5295% pa, USD 50 million hedged through call spread options at 4.4985% pa and balance USD 150 million is unhedged.



- Syndicated loan agreement through State Bank of India and HSBC Banks (Mauritius) Limited for USD 300 million. Loan under this agreement bear a variable interest at a spread of 105 basis points over sixmonth USD LIBOR and will mature in Fiscal 2021. As on March 31, 2016, this loan facility was fully drawn and USD 75 million hedged through principal only swap at 4.9760% pa and USD 225 million hedged through call spread options at 4.0088% pa
- Syndicated loan agreement for USD 250 million through Mizuho Bank Ltd. and The Bank of Tokyo-Mitsubishi UFJ Ltd. to refinance the ECB of USD 250 Million raised in Fiscal 2013, as per approval of RBI. Loan under this agreement bear a variable interest at a spread of 65 basis points over six-month USD LIBOR and will mature in Fiscal 2019. As on March 31, 2016, this loan facility was fully drawn and entire USD 300 million hedged through call spread options at 4.1859% pa.
- Syndicated loan agreement for USD 120 million through Australia and New Zealand Banking Group Limited to part-refinance the ECB of USD 250 Million raised in Fiscal 2013, as per approval of RBI. Loan under this agreement bear a variable interest at a spread of 95 basis points over six-month USD LIBOR and will mature in Fiscal 2019. As on March 31, 2016, this loan facility was fully drawn and entire USD 75 million hedged through call spread options at 4.44% pa.

Bilateral credit agreements: We also have five foreign currency loan facilities from external bilateral credit agencies.

- In Fiscal 2006, we also entered into a loan agreement with JICA for financial assistance of JPY 20,629 million restated to 16,949.38 million w.e.f. 29.08.2012. This agreement bears a fixed interest rate of 0.75% per annum and matures in 2021. The GoI has guaranteed borrowings under this facility for which we pay a guarantee fee. As of March 31, 2019, entire outstanding amount of JPY 16,949.38 million has been drawn under this facility.
- In Fiscal 2008, we entered into a second loan agreement with JICA for financial assistance of JPY 20,902 million restated to JPY 13,000 million w.e.f. 18.02.2012 and further restated to JPY 11,809 million w.e.f. 31.03.2016. This agreement bears a fixed interest rate of 0.65% per annum and matures in Fiscal 2023. The GoI has guaranteed borrowings under this facility for which we pay a guarantee fee. As on March 31, 2016, JPY 11,809 million have been fully drawn under this facility.
- In Fiscal 2007, we entered into a loan agreement with KfW for financial assistance of Euro 70 million. Loans under this agreement bear a fixed interest rate of 3.73% per annum and mature in 2018. The GoI has guaranteed borrowings under this facility for which we pay a guarantee fee. As of March 31, 2016, entire loan amount of Euro 70 million has been drawn under this facility.
- In Fiscal 2009, we entered into a second loan agreement with KfW for financial assistance of Euro 70 million. This agreement bears a fixed interest rate of 2.89% per annum and matures in 2020. The GoI has guaranteed borrowings under this facility for which we pay a guarantee fee. As of March 31, 2016, entire loan amount of Euro 70 million has been drawn under this facility.
- In Fiscal 2012, we entered into a third loan agreement with KfW for financial assistance of Euro 100 million. This agreement bears a fixed interest rate of 1.86% per annum and matures in 2024. The GoI has guaranteed borrowings under this facility for which we pay a guarantee fee. As March 31, 2016, Euro 100 million has been fully drawn under this facility.

6.7. Business details of subsidiaries and their special purpose vehicles (SPVS):

6.7.1. REC Transmission Projects Company Limited

RECTPCL was incorporated on January 8, 2007 as a public limited company and its registered office is situated at Core-4, SCOPE Complex, 7, Lodhi Road, New Delhi 110 003, India. It received its certificate of commencement of business on February 5, 2007. RECTPCL is engaged inter alia in the business of, to promote, organise or carry on the business of consultancy services and/or project implementation in any field of activity relating to transmission and distribution of electricity in India or abroad.



6.7.2. REC Power Distribution Company Limited

RECPDCL was incorporated on July 12, 2007 as a public limited company and its registered office is situated at Core-4, SCOPE Complex, 7, Lodhi Road, New Delhi 110 003, India. It received its certificate of commencement of business on July 31, 2007. RECPDCL is presently engaged inter alia in the business of, to promote, develop, construct, own, operate, distribute and maintain 66KV and below voltage class electrification, distribution, electric supply lines or distribution system.

6.7.3. NER II Transmission Limited

NER II Transmission Limited has been incorporated as a Special Purpose Vehicle as a wholly owned subsidiary of REC Transmission Projects Company Limited on April 21, 2015 to undertake activities for transmission systems relating to a NER System Strengthening Scheme– II(B) & V. A two stage Bidding process featuring separate Request for Qualification (RfQ) and Request for Proposal (RfP) has been adopted in accordance with tariff based competitive bidding guidelines of Ministry of Power, GoI for selection of developer as Transmission Service Provider. The RfQ of the project was issued on November 27, 2015. Five bidders have participated at the RFQ stage and all five have qualified to participate in next stage of bidding i.e. RFP. The RFP for the project has been issued w.e.f September 15, 2016 and the bidding process is expected to conclude during FY 2016-17.

6.7.4 Dinchang Transmission Limited

Dinchang Transmission Limited has been incorporated as a Special Purpose Vehicle as a wholly owned subsidiary of REC Transmission Projects Company Limited December 2, 2015 as transmission service provider for Transmission system for Phase-I Generation Projects in Arunachal Pradesh. A two stage Bidding process featuring separate Request for Qualification (RFQ) and Request for Proposal (RFP) has been adopted in accordance with tariff based competitive bidding guidelines of Ministry of Power, GoI for selection of developer as Transmission Service Provider. The RfQ of the project was issued on December 4, 2015. Five bidders have participated at the RFQ stage and all five bidders have qualified to participate in next stage of bidding i.e. RFP. The RFP for the project has been issued w.e.f April 13, 2016 and the bidding process is expected to conclude during FY 2016-17.



SECTION VII OUR MANAGEMENT

7.1. DETAILS OF THE BOARD

Under our Articles of Association, we are required to have not less than three directors and not more than fifteen directors. We currently have seven directors out of which three are Executive Directors including the Chairman and Managing Director and one is Government Nominee Director and three are Part time Non Official Independent Directors.

The following table sets forth details regarding our Board as on the date of this Private Placement Offer Letter (as on December 5, 2016).

| Name, Father's Name, Designation, Occupation, DIN, Age and Nationality | Residential Address | Director of the Company Since | Other Directorships | Appointment / Resignation |
|---|---|----------------------------------|--|---|
| Shri Bhagwati Prasad Pandey S/o Shri Goverdhan Pandey Chairman and Managing Director | C-II/9 Tilak Lane New Delhi 110001. | October 1, 2016 | REC Transmission Projects Company Limited REC Power Distribution Company Limited | No. 46/8/2011-RE dated September 30, 2016 |
| Occupation: Service DIN: 01393312 Age: 59 years Nationality: Indian | | | | |
| Shri Ajeet Kumar Agarwal S/o Late Shri Shree Gopal Agarwal Director (Finance) Occupation: Service DIN: 02231613 Age: 56 years Nationality: Indian | C-601, Plot GH-7, ShikshaNiketan Apartment, Sector 5, Vasundhara, Ghaziabad, 201012, Uttar Pradesh, India | August 1, 2012 | REC Transmission Projects Company Limited Indian Energy Exchange Limited | No. 46/9/2011-RE dated May 17, 2012 |
| Shri Sanjeev Kumar Gupta S/o Shri Bhukan Saran Gupta Director (Technical) Occupation: Service DIN: 03464342 Age: 55 years Nationality: Indian | 16-C, Nilgiri-1 Apartment, Sector 34, Noida 201307, Uttar Pradesh, India | October 16, 2015 | REC Power Distribution Company Limited REC Transmission Projects Company Limited | No. 46/14/2014- RE dated October 16, 2015 |
| Dr. Arun Kumar Verma S/o Late Shri Siya Kant Prasad Government Nominee Director Occupation: Service | E-203, Central Government Residential Complex, Deen Dayal Upadhyay Marg, New Delhi – 110002, India | October 6, 2015 | Power Finance Corporation Limited | No. 46/8/2015-RE dated October 6, 2015 |



| Name, Father's Name, Designation, Occupation, DIN, Age and Nationality | Residential Address | Director of the Company Since | Other Directorships | Appointment / Resignation |
|---|--|----------------------------------|---|---|
| DIN: 02190047 Age: 57 years Nationality: Indian | | | | |
| Shri Arun Singh S/o Shri Vijay Narain Singh Part time Non Official (Independent) Director Occupation: Chartered Accountant DIN: 00891728 Age: 51 years | A-57, Parwana Apartments, MayurVihar, New Delhi – 110091, India | November 13, 2015 | None | No. 46/2/2010-RE- Vol.II (Part-IV) dated November 13, 2015 |
| Nationality: Indian Shri Aravamudan Krishna Kumar S/o Shri K. Aravamudan Part time Non Official (Independent) Director Occupation: Retired Banker DIN: 00871792 Age: 62 years Nationality: Indian | Flat No. 1001, Block C, Fortune Towers, Madhapar, Hyderabad – 500081, India | November 13, 2015 | Andhra Bank Suraksha Asset Reconstruction Private Limited Sathguru Catalyst Advisors Private Limited Central Depository Services (India) Limited | No. 46/2/2010-RE- Vol.II (Part-IV) dated November 13, 2015 |
| Prof. Tiruvallur Thattai Rammohan S/o Shri T.T. Vijayaraghavan Part time Non Official (Independent) Director Occupation: Professor DIN:00008651 Age: 60 years Nationality: Indian | House No. 306, Indian Institute of Management, Vastrapur, Ahmedabad – 380015, India | November 13, 2015 | SBICAP Securities Limited IndusInd Limited Bank | No. 46/2/2010-RE- Vol.II (Part-IV) dated November 13, 2015 |

None of the current Directors of the Issuer appear in the RBI's defaulter list and/or ECGC default list.

Corporate Governance

Our Company has been complying with the requirements of Corporate Governance as prescribed under SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015. As on date, the composition of the Board of Directors is three (3) Executive Directors, three (3) Part-time Non-official (Independent) Directors and one (1) Government Nominee Director, thereby short of one (1) Part Time Non-official (Independent) Director/ one (1) Woman Director. Hence, our Company is required to appoint one (1) Part Time Non-official (Independent) Director/ one (1) Woman Director on its Board. The Company has already requested the Ministry of Power, Government of India to expedite the appointment of one (1) Part-time Non-official Independent Director/ one (1) Woman Director, and the same is under process. As soon as appointment of one (1) Part-time Non-official Independent Director/ one (1) Woman Director is made, the Company will be in compliance with the provisions of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015 relating to composition of the Board.



Details of Changes in Directors in last 3 years:

| Name | DIN | Designation | Date of Appointment | Date of Completion of tenure/ Resignation Date | Reason |
|--------------------------------------|----------|--|------------------------|--|--|
| Dr. Devi Singh | 00015681 | Part time Non- official Independent Director | June10, 2011 | June 09, 2014 | Ceased to be a Director pursuant to a notification by MoP, GoI. |
| Shri Venkataraman Subramanian | 00357727 | Part time Non- official Independent Director | June 10, 2011 | June 09, 2014 | Ceased to be a Director pursuant to a notification by MoP, GoI. |
| Shri Prakash Thakkar | 01120152 | Director (Technical) | May 2, 2011 | October 12, 2015 | Ceased to be a Director pursuant to resignation. |
| Shri Rajeev Sharma | 00973413 | Chairman & Managing Director | November 29, 2011 | October 1, 2016 | Ceased to be a Director pursuant to relinquishment of charge as CMD. |
| Dr. Sunil Kumar Gupta | 00948089 | Part time Non- official Independent Director | March 16, 2012 | March 15, 2015 | Ceased to be a Director pursuant to a notification by the MoP, GoI. |
| Shri BadriNarain Sharma | 01221452 | Government Nominee Director | August 23, 2012 | October 6, 2015 | Ceased to be a Director pursuant to a notification by the MoP, GoI. |
| Dr.Arun Kumar Verma | 02190047 | Government Nominee Director | October 6, 2015 | Continuing | Appointment pursuant to a notification by the MoP, GoI. |
| Shri Sanjeev Kumar Gupta | 03464342 | Director (Technical) | October 16, 2015 | Continuing | Appointment pursuant to a notification by the MoP, GoI. |
| Shri Arun Singh | 00891728 | Part time Non Official (Independent) Director | November 13, 2015 | Continuing | Appointment pursuant to a notification by the MoP, GoI. |
| Shri Aravamudan Krishna Kumar | 00871792 | Part time Non Official (Independent) Director | November 13, 2015 | Continuing | Appointment pursuant to a notification by the MoP, GoI. |
| Prof. Tiruvallur Thattai Rammohan | 00008651 | Part time Non Official (Independent) Director | November 13, 2015 | Continuing | Appointment pursuant to a notification by the MoP, GoI. |
| Shri Bhagwati Prasad Pandey | 01393312 | Chairman & Managing Director | October 1, 2016 | Continuing | Assigned with additional charge as CMD REC pursuant to a notification by the MoP, GoI. |



SECTION VIII DISCLOSURES WITH REGARD TO INTEREST OF DIRECTORS, LITIGATION, ETC.

8.1. INTERESTS OF OUR DIRECTORS

Except as otherwise stated in "Financial Statements – Related Party Transactions" our Company has not entered into any contract, agreements and arrangement during the three financial years preceding the date of this Private Placement Offer Letter in which the directors are interested directly or indirectly and no payments have been made to them in respect of such contracts or agreements.

All our Directors, including our Independent Director, may be deemed to be interested to the extent of fees, if any, payable to them for attending meetings of the Board or a committee thereof, as well as to the extent of other remuneration and reimbursement of expenses payable to them.

8.2. INTEREST OF KEY MANAGERIAL PERSONS/PROMOTERS IN THE OFFER

All KMPs, may be deemed to be interested to the extent of remuneration and reimbursement of expenses if any payable to them, as well as to the extent of shareholding held by them in the Company.

Promoter (i.e. President of India) may be deemed to be interested to the extent of shareholding held in the Company.

8.3. LITIGATION

Since the Government of India is the Promoter of the Company, it is not possible to give details of litigations, legal actions or directions pending or taken by any Ministry or Department of the Government or a statutory authority against the Promoter of the Company during the last three years.

8.4. REMUNERATION OF DIRECTORS

8.4.1. Chairman and Managing Director and Whole Time Directors

The following table sets forth the details of remuneration paid to the Whole Time Directors as on September 2016:

| Name of the Director | Salary& Allowances, Performance linked Incentive/Ex-gratia (₹) | Other Benefits (₹) | Total (₹) |
|--|---|--------------------|-----------|
| Shri Rajeev Sharma, CMD | 35,84,371 | 6,09,449 | 41,93,820 |
| Shri Ajeet Kumar Agarwal, Director (Finance) | 29,74,571 | 3,29,527 | 33,04,098 |
| Shri Sanjiv Kumar Gupta, Director (Technical) | 28,52,516 | 1,02,004 | 29,54,520 |

The following table sets forth the details of remuneration paid to the Whole Time Directors during the Fiscal 2016:

| Name of the Director | Salary& Allowances, Performance linked Incentive/Ex-gratia (₹) | Other Benefits (₹) | Total (₹) |
|--|---|--------------------|-----------|
| Shri Rajeev Sharma, CMD | 47,77,084 | 10,48,630 | 58,25,714 |
| Shri Ajeet Kumar Agarwal, Director (Finance) | 42,46,990 | 2,60,905 | 45,07,895 |
| Shri Prakash Thakkar, Director (Technical) upto 12.10.2015 | 47,07,475 | 11,61,156 | 58,68,631 |
| Shri Sanjiv Kumar Gupta, Director (Technical) w.e.f 16.10.2015 | 20,00,858 | 2,20,612 | 22,21,470 |



The following table sets forth the details of remuneration paid to the Whole Time Directors during the Fiscal 2015:

| Name of the Director | Salary& Allowances, Performance linked Incentive/Ex-gratia (₹) | Other Benefits (₹) | Total (₹) |
|---|--|--------------------|-----------|
| Shri Rajeev Sharma, CMD | 54,96,408 | 10,64,892 | 65,61,300 |
| Shri Ajeet Kumar Agarwal, Director (Finance) | 40,55,935 | 7,32,450 | 47,88,385 |
| Shri Prakash Thakkar, Director (Technical) | 4746923 | 11,18,630 | 58,65,553 |

The following table sets forth the details of remuneration paid to the Whole Time Directors during the Fiscal 2014:

| Name of the Director | Salary& Allowances, Performance linked Incentive/Ex-gratia (₹) | Other Benefits (₹) | Total (₹) |
|---|--|--------------------|-----------|
| Shri Rajeev Sharma, CMD | 54,27,152 | 2,91,107 | 57,18,259 |
| Shri Ajeet Kumar Agarwal, Director (Finance) | 44,28,692 | 4,39,554 | 48,68,246 |
| Shri Prakash Thakkar, Director (Technical) | 48,16,081 | 1,98,140 | 50,14,221 |

8.4.2. Remuneration of Part-time Non official Directors

The Part- time Non official Independent Directors do not have any material pecuniary relationship or transaction with the Company. The Board of Directors in their meeting held on May 28, 2013 decided to pay following as sitting fee to Part time Non-official Independent Directors for Board/Committee meeting:

| S. No | Meetings | Sitting fees per Meeting (in ₹) |
|-------|-------------------|---------------------------------|
| 1 | Board Meeting | 20,000 |
| 2 | Committee Meeting | 20,000 |

Set forth below are the details of the sitting fees paid to Independent Directors during Fiscal 2016:

| Sl. | Name of Part-time Non-official Independent Director | | Sitting Fees | | |
|-----|---|------------------|----------------------|----------|--|
| No. | | Board Meeting | Committee Meeting | | |
| 1. | Shri Arun Singh | 60,000 | 60,000 | 1,20,000 | |
| 2. | Shri A. Krishna Kumar | 80,000 | 1,40,000 | 2,20,000 | |
| 3. | Prof. T.T. Ram Mohan | 80,000 | 1,20,000 | 2,00,000 | |
| | Total | | | 5,40,000 | |

Set forth below are the details of the sitting fees paid to Independent Directors during Fiscal 2015:

| S. No | Name of the Part time Non official | Sitting fees (in ₹) | | Total |
|-------|------------------------------------|---------------------|-------------------|----------------|
| | Independent Directors | Board Meeting | Committee Meeting | (in ₹) |
| 1 | Dr. Devi Singh* | 40,000 | 1,00,000 | 1,40,000 |
| 2 | Shri Venkataraman Subramanian | 40,000 | 60,000 | 1,00,000 |
| 3 | Dr. Sunil Kumar Gupta | 1,80,000 | 2,60,000 | 4,40,000 |

^{*} Dr. Devi Singh was additionally paid ₹10,000 by way of honorarium for attending meeting of Departmental Promotion Committee (DPC).

Set forth below are the details of the sitting fees paid to Independent Directors during Fiscal 2014



| S. No | Name of the Part time Non official | Sitting fees (in ₹) | | Total |
|-------|------------------------------------|---------------------|-------------------|----------|
| | Independent Directors | Board Meeting | Committee Meeting | (in ₹) |
| 1 | Dr. Devi Singh | 1,60,000 | 3,55,000 | 5,15,000 |
| 2 | ShriVenkataraman Subramanian | 1,60,000 | 2,40,000 | 4,00,000 |
| 3 | Dr. Sunil Kumar Gupta | 40,000 | - | 40,000 |

Set forth below are the details of the sitting fees paid to Independent Directors during Fiscal 2013

| S. No | Name of the Part time Non official | Sit | Total | |
|-------|------------------------------------|----------------------|-------------------|--------|
| S. NO | Independent Directors | Board Meeting | Committee Meeting | (in ₹) |
| 1 | Dr. Devi Singh | 135000 | 240000 | 375000 |
| 2 | ShriVenkataraman Subramanian | 135000 | 150000 | 285000 |
| 3 | Dr. Sunil Kumar Gupta | 105000 | 30000 | 135000 |
| 4 | Dr.GovindaMarapalliRao* | 120000 | 135000 | 255000 |

^{*} Dr.GovindaMarapalliRao ceased to be Director pursuant to a Presidential Notification No. 10/(2)-B(S)/2012 dated January 02, 2013w.e.f. February 05, 2013

8.5. Relationship with other Directors

None of the Directors of the Company are, in any way, related to each other.

8.6. RELATED PARTY TRANSACTIONS

Related party transactions entered during the last 3 financial years immediately preceding the year of circulation of this Private Placement Offer Letter including with regard to loans made or guarantees given or securities provided:

FY 2015-16, 2014-15 and FY 2013-14:

Details of amount due from/ to the related parties:

(₹ in Crores)

| Particulars | As at 31.03.2016 | As at 31.03.2015 | As at 31.03.2014 |
|---------------------------|------------------|------------------|------------------|
| | | | |
| Long-term Debt | | | |
| RECTPCL | 60.00 | 60.00 | 60.00 |
| RECPDCL | 10.44 | 7.00 | 7.00 |
| Key Managerial Personnel | 0.10 | 0.17 | 0.08 |
| | | | |
| Loans & Advances | | | |
| RECTPCL | 0.22 | 2.04 | 3.32 |
| RECPDCL | 0.73 | • | 0.31 |
| Key Managerial Personnel | 0.83 | 0.29 | 0.09 |
| | | | |
| Other Current Liabilities | | | |
| RECPDCL | 5.37 | 2.27 | 2.57 |
| RECTPCL | - | 1.05 | - |

Details of Transactions with the related parties:

(₹ in Crores)

| | | | (Tim Crores) |
|----------------------------------|------------------|------------------|------------------|
| Particulars | As at 31.03.2016 | As at 31.03.2015 | As at 31.03.2014 |
| Long Term Debt - Amount Invested | | | |
| RECTPCL | - | - | 25.00 |
| RECPDCL | 3.44 | - | 7.00 |
| Key Managerial Personnel | 0.01 | - | 0.04 |
| Loans & Advances | | | |
| Key Managerial Personnel | 0.53 | 0.04 | 0.09 |
| Sale of Fixed Assets | | | |
| RECPDCL | 0.01 | - | 0.05 |



| Particulars | As at 31.03.2016 | As at 31.03.2015 | As at 31.03.2014 |
|---|------------------|------------------|------------------|
| Investment in Share Capital (including applied for) | | | |
| EESL | 124.00 | | - |
| EESL | 124.00 | - | - |
| Disbursement from Subsidy/ Grant Received from Govt. of | | | |
| India | | | |
| RECPDCL | 6.90 | - | - |
| Dividend from Subsidiaries | | | |
| RECTPCL | 9.51 | 0.10 | 0.10 |
| RECPDCL | 0.50 | 0.25 | 0.05 |
| Interest Income - Loans & Advances | | | |
| RECTPCL | _ | _ | 0.34 |
| Key Managerial Personnel | 0.04 | 0.06 | 0.01 |
| 100y Managorian Poisonnion | 0.01 | 0.00 | 0.01 |
| Apportionment of Employee Benefit and Other Expenses | | | |
| RECTPCL | 2.35 | 2.58 | 4.96 |
| RECPDCL | 4.32 | 2.20 | 3.04 |
| Finance Cost | | | |
| Interest Paid to RECTPCL | 4.70 | 4.70 | 2.95 |
| Interest Paid to RECPDCL | 0.64 | 0.54 | 0.10 |
| Interest Paid to Key Managerial Personnel | 0.01 | 0.01 | - |
| Employee Benefits Expense - Managerial Remuneration | 2.33 | 1.91 | 1.56 |
| | | | |
| CSR Expenses | | | |
| RECPDCL | 91.77 | 19.04 | 0.17 |
| EESL | 0.28 | 1.59 | 3.98 |
| Other Expenses | | | |
| RECPDCL | 2.22 | 7.31 | 6.30 |

8.7. DETAILS OF ANY INSPECTIONS/INVESTIGATION/INQUIRY CONDUCTED UNDER COMPANIES ACT, 2013 AND PREVIOUS COMPANY LAW DURING THE LAST THREE YEARS AGAINST THE COMPANY OR ITS SUBSIDIARIES

NIL

8.8. FRAUDS COMMITTED AGAINST COMPANY

NIL

8.9. DETAILS OF ANY INQUIRY, INSPECTIONS OR INVESTIGATIONS INITIATED OR CONDUCTED UNDER THE COMPANIES ACT OR ANY PREVIOUS COMPANY LAW IN THE LAST THREE YEARS IMMEDIATELY PRECEDING THE YEAR OF CIRCULATION OF PRIVATE PLACEMENT OFFER LETTER AGAINST THE COMPANY AND ITS SUBSIDIARIES

There has been no inquiry, inspection or investigation initiated or conducted against the Company or its subsidiaries under the Companies Act or any previous company law in the last three years immediately preceding the year of circulation of Private Placement Offer Letter. Further there was no prosecution filed, fines imposed, compounding of offences against the Company or its subsidiaries in the last three years immediately preceding the year of circulation of Private Placement Offer Letter.

8.10. DETAILS OF DEFAULT(S) AND/OR DELAY(S) IN PAYMENTS OF ANY KIND OF STATUTORY DUES, DEBENTURES/ BONDS/ DEBT SECURITIES AND INTEREST



THEREON, DEPOSITS AND INTEREST THEREON, LOANS FROM ANY BANK OR FINANCIAL INSTITUTION AND INTEREST THEREON AND OTHER FINANCIAL INDEBTEDNESS INCLUDING CORPORATE GUARANTEE ISSUED BY THE COMPANY.

- 8.10.1. The Issuer has not defaulted on payment of any kind of statutory dues to the Government of India, State Government(s), statutory/ regulatory bodies, authorities, departments etc., since inception.
- 8.10.2. The main constituents of the Issuer's borrowings are generally in form of debentures/bonds/debt securities, commercial paper, medium term notes ("MTNs"), external commercial borrowings ("ECBs"), loans from banks and financial institutions, assistance from multilateral and bilateral financing agencies etc. In respect of such borrowings, the Issuer certifies that:
 - (i) it has serviced all the principal and interest liabilities on all its borrowings on time and there has been no instance of delay or default since inception; and
 - (ii) it has not affected any kind of roll over or restructuring against any of its borrowings in the past.
- 8.10.3. The Issuer has not defaulted on any of its payment obligations arising out of any corporate guarantee issued by it to any counterparty including its subsidiaries, joint venture entities, group companies etc. in the past.

8.11. DETAILS OF ACTS OF MATERIAL FRAUDS COMMITTED AGAINST THE COMPANY IN THE LAST THREE YEARS, IF ANY, AND IF SO, THE ACTION TAKEN BY THE COMPANY

There has been no act of material fraud committed against the Company in the last three years immediately preceding the year of circulation of Private Placement Offer Letter.

8.12. OUTSTANDING BORROWINGS/DEBT SECURITIES ISSUED FOR CONSIDERATION OTHER THAN CASH, WHETHER IN WHOLE OR PART, AT A PREMIUM OR DISCOUNT, OR IN PURSUANCE OF AN OPTION

Other than and to the extent mentioned elsewhere in the Private Placement Offer Letter, the Issuer has not issued any debt securities or agreed to issue any debt securities or availed any borrowings for a consideration other than cash, whether in whole or in part, at a premium or discount or in pursuance of an option since inception.

8.13 AUDITORS' QUALIFICATIONS

Details with respect to qualifications, reservations and adverse remarks of the auditors of the Company in the last five financial years immediately preceding the year of circulation of Private Placement Offer Letter and their impact on the financial statements and financial position of the Company and the corrective steps taken and proposed to be taken by the Company for each of the said qualifications, reservations and adverse remarks are given as under:

| Financial Year | Auditors' qualifications, reservations and adverse remarks |
|----------------|--|
| 2015-16 | Nil |
| 2014-15 | Nil |
| 2013-14 | Nil |
| 2012-13 | Nil |
| 2011-12 | Nil |



SECTION IX MANAGEMENT'S PERCEPTION OF RISK FACTORS

MANAGEMENT PERCEPTION OF RISK FACTOR

The Investor should carefully consider all the information in this Private Placement Offer Letter, including the risks and uncertainties described below before making an investment in the Bonds. The risks and uncertainties described in this section are not the only risks that we currently face. Additional risks and uncertainties not known to us or that we currently believe to be immaterial may also have an adverse effect on our business, prospects, results of operations and financial condition.

RISK RELATING TO BUSINESS OR INDUSTRY

- 1. Our business depends upon policies and support provided by GoI. We are also regulated by other laws i.e. Companies Act, 2013, guidelines by RBI, SEBI, stock exchanges and other applicable laws. GoI may withdraw its support, tax incentives etc. and can come up with the policies/regulations/laws which may be inconsistent with our business objectives. Any such adverse change in policies of the GoI may affect our business. Also, as a majority stake holder and Promoter, GoI could require us to take actions designed to serve the public interest in India and not necessarily to maximize our profits.
- 2. Our competitive efficiency depends on our capacity to maintain low cost of funds. Any increase in cost of funds will adversely affect our business. Adverse change in exchange rates on account of our foreign currency borrowings and volatility of interest rates both in International and Domestic Debt Markets may lead to increase in the cost of funds.
- 3. Any negative trends or financial difficulties, particularly among the borrowers and borrower groups to whom we have the greatest exposure, including SEBs and SPUs, could increase the level of NPAs in our portfolio and that may make us unable to service our outstanding indebtedness. SEBs which were our borrowers and have been restructured may not have transferred liabilities related with loans to new entity, which may affect our ability to enforce the applicable provisions of the original agreement.
- We may face potential liquidity risks due to varying periods over which our assets and liabilities mature.
- 5. We are involved in large number of litigations and any adverse decision in these cases may affect our financial conditions.
- 6. We may not have obtained sufficient security and collateral from our borrowers, or we may not be able to recover or enforce, or there may be a delay in recovering or enforcing, the expected value from any security and collateral which could have a material adverse effect on our business, financial condition and results of operations.
- 7. The escrow account mechanism for the payment obligations of our state sector borrowers may not be effective, which may reduce our recourse in the event of defaulted loans and could have a material adverse effect on our business, financial condition and results of operations.
- 8. We have granted loans to the private sector on a non-recourse or limited recourse basis, which may increase the risk of non-recovery and could expose us to significant losses.
- 9. Our Directors may have interests in companies/entities similar to ours, which may result in a conflict of interest that may adversely affect future financing opportunity referrals and there can be no assurance that these or other conflicts of interest will be resolved in an impartial manner. We have entered and may enter into certain transactions with related parties, which may not be on an arm's length basis or may lead to conflicts of interest.



- 10. We are subject to restrictive covenants, in the agreements entered into with certain banks and financial institutions for our borrowings, like to maintain credit ratings, financial ratios etc. Such restrictive covenants may restrict our operations or ability to expand and may adversely affect our business. Further non-compliance by our borrowers to comply with terms and conditions like security and insurance etc. will affect our ability to recover the loan.
- 11. Power projects carry various project specific and general risk, which are beyond control of REC including non conversion of letter of assurance/ MoU by coal suppliers into binding fuel supply agreement, delays in development of captive coal mines, adverse changes in demand for, or the price of, power generated or distributed by the projects to which we lend, the willingness and ability of consumers to pay for the power produced by projects to which we lend, increased cost due to environmental changes etc. Any adverse change in such conditions may affect our business.
- 12. We have been granted certain exemption by various authorities like RBI etc. Withdrawal of such exemptions may affect our competitive strength.
- 13. We may not be in compliance with certain regulations like corporate governance etc. and the same may result in imposition of penalties on us.
- 14. With the computerization of the accounting, payroll, human resource systems and other areas of our Company, there is every possibility of cybercrimes and frauds related to hacking of internal systems, possibility of manual intervention which may lead to destruction of our data.

RISKS RELATING TO INVESTMENT IN THE BONDS

- 1. There has been only limited trading in these Bonds. Further, there is no guarantee that these bonds will be listed on the stock exchanges in a timely manner or at all.
- 2. Our ability to pay interest and redemption depends on variety of factors including our financial conditions, Indian and global market conditions, event of bankruptcy, winding up and liquidation. We cannot assure you of payment of principal amount or interest in a timely manner or at all.
- 3. No Debenture Redemption Reserve is envisaged against the Bonds being issued under the terms of this Private Placement Offer Letter. In absence of Debenture Redemption Reserve investor may find it difficult to recover their money.
- 4. Any down grading in rating of bonds will affect the prices of these Bonds.

EXTERNAL RISK FACTOR

- 1. A slow- down in economic growth of India, shortages in the supply of crude oil, natural gas or coal, political instability, labour unrest, strikes, or changes in the government, international financial regulations, natural calamity, act of terrorism, war, riot etc. may affect our business. Any adverse change in such conditions may result in difficulties in obtaining funding on attractive terms.
- 2. Any adverse revisions to India's sovereign credit ratings for domestic and international debt by credit rating agencies may adversely impact the interest rates and other commercial terms at which such financing is available to us.
- 3. The Indian capital market is developing and maturing at good pace and the same may cause a shift in the pattern of power sector financing. In case our borrowers start directly accessing the market same may affect our business.



SECTION X CAPITAL STRUCTURE AND FINANCIAL POSITION OF THE ISSUER

10.1. CAPITAL STRUCTURE

10.1.1. The equity share capital of our Company, as on September 30, 2016, is set forth below:

(₹incrores, except share data)

| | | Aggregate value at nominal value |
|------------|---|----------------------------------|
| A) | AUTHORISED SHARE CAPITAL | |
| | 500,00,00,000 Equity Shares of face value of ₹10/- each | 5,000.00 |
| B) | ISSUED, SUBSCRIBED AND PAID UP SHARE CAPITAL | |
| | 197,49,18,000 Equity Shares of face value of ₹10/- each fully paid up | 1974.92 |
| C) | SECURITIES PREMIUM ACCOUNT | 3223.72 |

Notes:

Since the present offer comprises of issue of non-convertible debt securities, it shall not affect the paid-up equity share capital or share premium account of the Company after the offer.

10.1.2. Changes in the Capital Structure for last five years

There is no change in the capital structure of the Company as on September 30, 2016, for the last five years other than as mentioned below.

10.1.3. Share Capital History

| Date of Issue/ allotment | No. of equity shares of our Company | Face Value (₹) | Issue price (₹) | Nature for allotment | Consideration ir Cash/ other thar cash | CumulativeShare Premium | Equity Share Capital (₹) | Cumulative Equity Share Capital (₹) |
|--------------------------------|---|----------------------|-----------------------|-------------------------------------|--|----------------------------|--------------------------------|---|
| October 7, 1969 | 2,000 | 1,000 | 1,000 | Initial subscription ⁽¹⁾ | Cash | Nil | 2,000,000 | 2,000,000 |
| January 30, 1970 | 28,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 28,000,000 | 30,000,000 |
| December 2, 1970 | 60,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 60,000,000 | 90,000,000 |
| April 30, 1971 | 20,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 20,000,000 | 110,000,000 |
| January 28, 1972 | 10,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 10,000,000 | 120,000,000 |
| August 28, 1972 | 80,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 80,000,000 | 200,000,000 |
| September 27, 1973 | 70,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 70,000,000 | 270,000,000 |
| March 23, 1974 | 40,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 40,000,000 | 310,000,000 |
| October 31, 1974 | 100,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 100,000,000 | 410,000,000 |
| February 20, 1975 | 90,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 90,000,000 | 500,000,000 |
| March 8, 1976 | 50,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 50,000,000 | 550,000,000 |
| August 17, 1976 | 50,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 50,000,000 | 600,000,000 |
| July 30, 1977 | 70,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 70,000,000 | 670,000,000 |
| September 4, 1978 | 100,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 100,000,000 | 770,000,000 |
| July 25, 1979 | 100,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 100,000,000 | 870,000,000 |
| April 23, 1980 | 40,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 40,000,000 | 910,000,000 |
| August 23, 1980 | 15,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 15,000,000 | 925,000,000 |



| Date of | No. of | Face | Issue | Nature for | Consideration in | | Equity | Cumulative |
|-----------------------|---------------------|--------------|--------------|---------------|-----------------------|---------|----------------------|-----------------------------|
| Issue/ allotment | equity shares of | Value (₹) | price (₹) | allotment | Cash/ other than cash | Premium | Share Capital (₹) | Equity Share Capital (₹) |
| | our Company | | | | | | | |
| September 22, 1980 | 75,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 75,000,000 | 1,000,000,000 |
| July 27, 1981 | 100,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 100,000,000 | 1,100,000,000 |
| May 10, 1982 | 16,600 | 1,000 | 1,000 | Further issue | Cash | Nil | 16,600,000 | 1,116,600,000 |
| August 16, 1982 | 83,400 | 1,000 | 1,000 | Further issue | Cash | Nil | 83,400,000 | 1,200,000,000 |
| May 28, 1983 | 16,600 | 1,000 | 1,000 | Further issue | Cash | Nil | 16,600,000 | 1,216,600,000 |
| August 3, 1983 | 83,400 | 1,000 | 1,000 | Further issue | Cash | Nil | 83,400,000 | 1,300,000,000 |
| August 17, 1984 | 110,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 110,000,000 | 1,410,000,000 |
| May 29, 1985 | 30,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 30,000,000 | 1,440,000,000 |
| August 6, 1985 | 60,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 60,000,000 | 1,500,000,000 |
| December 17, 1985 | 110,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 110,000,000 | 1,610,000,000 |
| May 21, 1986 | 40,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 40,000,000 | 1,650,000,000 |
| July 16, 1986 | 220,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 220,000,000 | 1,870,000,000 |
| June 8, 1987 | 47,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 47,000,000 | 1,917,000,000 |
| August 6, 1987 | 239,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 239,000,000 | 2,156,000,000 |
| May 27, 1988 | 53,300 | 1,000 | 1,000 | Further issue | Cash | Nil | 53,300,000 | 2,209,300,000 |
| July 30, 1988 | 266,700 | 1,000 | 1,000 | Further issue | Cash | Nil | 266,700,000 | 2,476,000,000 |
| June 14, 1989 | 58,300 | 1,000 | 1,000 | Further issue | Cash | Nil | 58,300,000 | 2,534,300,000 |
| July 20, 1989 | 291,700 | 1,000 | 1,000 | Further issue | Cash | Nil | 291,700,000 | 2,826,000,000 |
| November 15, 1990 | 300,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 300,000,000 | 3,126,000,000 |
| January 28, 1991 | 70,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 70,000,000 | 3,196,000,000 |
| May 27, 1991 | 30,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 30,000,000 | 3,226,000,000 |
| August 21, 1991 | 200,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 200,000,000 | 3,426,000,000 |
| November 27, 1991 | 200,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 200,000,000 | 3,626,000,000 |
| June 11, 1992 | 65,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 65,000,000 | 3,691,000,000 |
| September 17, 1992 | 210,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 210,000,000 | 3,901,000,000 |
| June 18, 1993 | 190,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 190,000,000 | 4,091,000,000 |
| September 10, 1993 | 295,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 295,000,000 | 4,386,000,000 |
| February 23, 1994 | 40,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 40,000,000 | 4,426,000,000 |
| August 23, 1994 | 200,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 200,000,000 | 4,626,000,000 |
| November 22, 1994 | 240,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 240,000,000 | 4,866,000,000 |
| August 25, 1995 | 240,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 240,000,000 | 5,106,000,000 |
| September 13, 1995 | 240,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 240,000,000 | 5,346,000,000 |



| Date of Issue/ allotment | No. of equity shares of our Company | Face Value (₹) | Issue price (₹) | Nature for allotment | Consideration ir Cash/ other thar cash | | Equity Share Capital (₹) | Cumulative Equity Share Capital (₹) |
|--------------------------------|---|----------------------|-----------------------|-------------------------|--|------------------------|--------------------------------|---|
| August 27, 1996 | 370,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 370,000,000 | 5,716,000,000 |
| November 21, 1996 | 110,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 110,000,000 | 5,826,000,000 |
| July 31, 1997 | 170,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 170,000,000 | 5,996,000,000 |
| September 5, 1997 | 310,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 310,000,000 | 6,306,000,000 |
| June 29, 1998 | 160,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 160,000,000 | 6,466,000,000 |
| September 4, 1998 | 340,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 340,000,000 | 6,806,000,000 |
| December 14, 2000 | 500,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 500,000,000 | 7,306,000,000 |
| March 13, 2002 | 500,000 | 1,000 | 1,000 | Further issue | Cash | Nil | 500,000,000 | 7,806,000,000 |
| | e of equity share our shareholde | | | 1 0 | ce value of ₹ 1,00 | 00 per equity share to | ₹10 per equity | share pursuant to |
| March 5, 2008 | 78,060,000 | | 105 | Initial public offering | Cash | *** | 780,600,000 | 8,586,600,000 |
| March 5, 2010 | 128,799,000 | 0 10 | (193- 215) | Further public offering | Cash | *** | 1,287,990,000 | 9,874,590,000 |
| September 30, 2016 | 98,74,59,000 | 0 10 | NIL | Bonus shares | | | 987,45,90,000 | 1974,91,80,000 |

Our Company has not made any issue of Equity Shares during the preceding one year from the date of this Private Placement Offer Letter.

10.1.4. Our Shareholding Pattern

The table below represents the shareholding pattern of our Company as SEBI (Listing Obligation and Disclosure Requirements), 2015, as on September 30, 2016:



Table I - Summary Statement holding of specified securities

| Category | Category of Share- holder | No of Share- holders | No of fully paid up equity shares held | No of Partly paid-up equity shares held | Under- | Total No of Shares Held (VII) = (IV)+(V)+ (VI) | Share holding as a % of total no of shares (As a % of (A+B+C2)) | Number (| | g Rights held i securities | in each | No of Shares Under- lying Outstand- ing convertible securities (Including | Share- holding as a % assuming full conversion of convertible | Loc | nber of eked in hares | St pled oth | nber of nares lged or erwise mbered | Number of equity shares held in de- materialized form |
|----------|---|----------------------------|---|--|--------|---|---|----------------|----------------|-------------------------------|----------------------------------|---|--|-----|-----------------------------|-------------------|---|---|
| | | | | | | | | No of Class X | Voting Class Y | Rights Total | Total as a % of (A+B+C) | Warrants) | Securities (as a percentage of diluted share capital) | No. | As a % of total Shares held | No. | As a % of total Shares held | |
| (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (| IX) | | (X) | (XI) | (. | XII) | (2 | KIII) | (XIV) |
| (A) | Promoter & Promoter Group | 1 | 598767680 | 0 | 0 | 598767680 | 60.64 | 598767680 | 0 | 598767680 | 60.64 | 0 | 60.64 | 0 | 0.00 | 0 | 0.00 | 598767680 |
| (B) | Public | 266420 | 388691320 | 0 | 0 | 388691320 | 39.36 | 388691320 | 0 | 388691320 | 39.36 | 0 | 39.36 | 0 | 0.00 | NA | NA | 388667779 |
| (C) | Non Promoter- Non Public | | | | | | | | | | | | | | | | | |
| (C1) | Shares underlying DRs | 0 | 0 | 0 | 0 | 0 | NA | 0 | 0 | 0 | 0.00 | 0 | NA | 0 | 0.00 | NA | NA | 0 |
| (C2) | Shares held by Employes Trusts | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| | Total: | 266421 | 987459000 | 0 | 0 | 987459000 | 100.00 | 987459000 | 0 | 987459000 | 100.00 | 0 | 100.00 | 0 | 0.00 | 0 | 0.00 | 987435459 |



Table II - Statement showing shareholding pattern of the Promoter and Promoter Group

| Category | Category & Name of the Shareholder | PAN | No of Share- holders | | No of Partly paid- up equity shares held | Shares Under- lying Deposi- | | Shareholdi ng as a % of total no of shares (calculated as per SCRR, 1957 (VIII) As a % of (A+B+C2 | Number of c | lass of | securities Rights | Fotal as a % of A+B+C | No of Shares Under- lying Outstan- ding convert- tible securities (Inclu- ding War- rants) | Shareholdin g as a % assuming full conversion of convertible Securities (as a percentage of diluted share capital) | | ed in | Sl plec oth enc | nber of hares lged or erwise umber- red As a % of total Shares held | |
|------------|---|-----------------|----------------------------|-----------|--|--------------------------------------|-----------|---|-------------|------------|-------------------|-----------------------------|---|--|---|-------|--------------------------|--|-----------|
| | | | | | | | | | Class X | Class Y | Total | | | (VII)+(X) As a % of (A+B+C2) | | | | | |
| | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (. | IX) | | (X) | (XI) | C | XII) | (2 | XIII) | (XIV) |
| (1) | Indian | | | | | | | | | | | | | | | | | | |
| (a) | Individuals/ Hindu undivided Family | | 0 | 0 | 0 | C | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| (b) | Central Government/State Government(s) | | 1 | 598767680 | 0 | (| 598767680 | 60.64 | 598767680 | 0 | 598767680 | 60.64 | 0 | 60.64 | 0 | 0.00 | 0 | 0.00 | 598767680 |
| (0) | PRESIDENT OF INDIA | EXEMP T CATG | 1 | 598767680 | 0 | C | 598767680 | 60.64 | 598767680 | 0 | 598767680 | 60.64 | 0 | 60.64 | 0 | 0.00 | 0 | 0.00 | 598767680 |
| (c) | Financial Institutions/Banks | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| (d) | Any Other | | 0 | 0 | 0 | (| 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| | Sub-Total (A)(1) | | 1 | 598767680 | 0 | 0 | 598767680 | 60.64 | 598767680 | 0 | 598767680 | 60.64 | 0 | 60.64 | 0 | 0.00 | 0 | 0.00 | 598767680 |
| (2) | Foreign Individuals (Non- Resident Individuals/Forei | | 0 | 0 | 0 | C | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| (a) | gn Individuals | | 0 | 0 | 0 | (| 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| (b) (c) | Government Institutions | | 0 | 0 | 0 | (| 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |



| Category | Category & Name of the Shareholder | PAN | No of Share- holders | equity shares | No of Partly paid- up equity shares held | Shares Under- lying | Total No of Shares Held (IV+V+ VI) | Shareholdi ng as a % of total no of shares (calculated as per SCRR, 1957 (VIII) As a % of (A+B+C2 | (| lass of | securities Rights | Total as a % of (A+B+C | Shares Under- lying Outstan- ding convert- tible securities (Inc.Wood | assuming full conversion of convertible Securities (as a percentage of diluted share capital) | Lock Shar | ced in | SI pled oth encu | nber of nares lged or erwise imber- red As a % of total Shares held | |
|----------|--|------|----------------------------|------------------|--|---------------------------|--|---|-----------|------------|-------------------|------------------------------|---|---|--------------|--------|---------------------------|--|-----------|
| | | | | | | | | | Class X | Class Y | Total | | | (VII)+(X) As a % of (A+B+C2) | | | | | |
| | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (1 | (X) | | (X) | (XI) | (| XII) | (2 | KIII) | (XIV) |
| (d) | Foreign Portfolio Investor | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| (e) | Any Other | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | 0 |
| | Sub-Total (A)(2) | | 0 | _ | Ů | 0 | _ | 0.00 | 0 | Ü | | 0.00 | | 0.00 | | **** | | | |
| | Total Shareholding of Promoter and Promoter Group (A)=(A)(1)+(A)(2 | | 1 | 598767680 | 0 | 0 | 598767680 | 60.64 | 598767680 | 0 | 59876768 | 0 60.64 | 0 | 60.64 | 0 | 0.00 | 0 | 0.00 | 598767680 |

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc

Note:

- (1)
- PAN would not be displayed on website of Stock Exchange(s). The term "Encumbrance" has the meaning as assigned under regulation 28 (3) of SEBI (Substantial Acquisition of of Shares and Takeovers) regulations, 2011. (2)



Table III - Statement showing shareholding pattern of the Public shareholder

| Table II | II - Statement sh | | | | | | | | | | | | | | | | | | |
|----------|--|----------------|-----------------------|---|-----------------|---|-------------------------------|---|--------------|---------|-----------|--------------------------------|---|--------------------------------------|-------------------|----------------|--------------------------|-------------------------------|---|
| Category | Category & Name of the Shareholder | PAN | No of Shareholders | No of fully paid up equity shares held | No of Partly | No of Shares Underlying Depository Receipts | Total No of Shares Held | Share holding as a % of total no of shares (A+B+ C2) | Number of Vo | s of se | curities | Total as a % of (A+B+ | Shares Underlyi ng Outstanding convert- tible secure- | | Locl Sh No. | ked in ares | pledge other encum | res ed or wise bered | Number of equity shares held in dematerialized form |
| | | | | | | | | | Class X | Class | Total | C) | ties (Inclu- ding | ties (as a percentag | | held | | | |
| | | | | | | | | | | Y | | | War- rants) | e of diluted share capital) | | | | | |
| | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (IX |) | | (X) | (XI) | (2 | (II) | (XI | II) | (XIV) |
| (1) | Institutions | | | | | | | | | | | | | | | | | | |
| (a) | Mutual Funds | | 38 | 24659117 | 0 | 0 | 24659117 | 2.50 | 24659117 | 0 | 24659117 | 2.50 | 0 | 2.50 | 0 | 0.00 | NA | NA | 24659117 |
| | HDFC TRUSTEE COMPANY LIMITED-HDFC EQUITY FUND | AAATH1809 A | 6 | 16630769 | 0 | 0 | 16630769 | 1.68 | 16630769 | 0 | 16630769 | | 0 | 1.68 | | 0.00 | NA | NA | 16630769 |
| | Venture Capital | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| (b) | Funds | | | | | | | | | | | | | | | | | | |
| | Alternate | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| (c) | Investment Funds | | 0 | 0 | 0 | 0 | Λ | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| (d) | Foreign Venture Capital Investors | | 0 | | 0 | | 0 | 0.00 | 0 | U | 0 | 0.00 | 0 | 0.00 | U | 0.00 | INA | INA | U U |
| (**) | Foreign Portfolio | | 316 | 162971517 | 0 | 0 | 162971517 | 16.50 | 162971517 | 0 | 162971517 | 16.50 | 0 | 16.50 | 0 | 0.00 | NA | NA | 162971517 |
| (e) | Investors | | | _, | | | _, | | | | | | | | إ | 0 | | | |
| (f) | Financial Institutions/Banks | | 21 | 7465741 | 0 | 0 | 7465741 | 0.76 | 7465741 | 0 | 7465741 | 0.76 | 0 | 0.76 | 0 | 0.00 | NA | NA | 7465741 |
| | Insurance | | 22 | 84376726 | 0 | 0 | 84376726 | 8.54 | 84376726 | 0 | 84376726 | 8.54 | 0 | 8.54 | 0 | 0.00 | NA | NA | 84376726 |
| (g) | Companies LIFE INSURANCE CORPORATION OF INDIA | AAACL0582 H | 17 | 78398021 | 0 | 0 | 78398021 | 7.94 | 78398021 | 0 | 78398021 | 7.94 | 0 | 7.94 | 0 | 0.00 | NA | NA | 78398021 |
| (h) | Provident | + | 0 | 0 | 0 | 1 | | 0.00 | | | | | | | | | | | |



| Category | Category & Name of the Shareholder | PAN | No of Shareholders | No of fully paid up equity shares held | No of Partly paid-up equity shares held | No of Shares Underlying Depository Receipts | Held | Share holding as a % of total no of shares (A+B+C2) | Number of Vo | ss of se | curities Lights | Total as a % of (A+B+ | Shares Underlyi ng Outstan- ding | assuming | Loc Si Si No. | As a % of total | Sha pledg othe encun | ber of ares ged or rwise nbered As a % of total Shares held | equity shares held in dematerialized form |
|----------|--|------|-----------------------|---|--|---|-----------|---|--------------|------------|--------------------|--------------------------------|--|---|------------------------|-----------------|-------------------------------|---|--|
| | | | | | | | | | Class X | Class Y | Total | C) | | ties (as a percentag e of diluted share capital) | H | held | | | |
| | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (IX |) | | (X) | (XI) | $ _{\mathcal{C}}$ | XII) | (X | III) | (XIV) |
| | Funds/Pension | | | | | , í | | | | | | | | | Ì | | | | |
| (") | Funds | | | | | | | | | | | | | | | | | | |
| (i) | Any Other FOREIGN | | 2 | 129100 | 0 | 0 | 129100 | 0.01 | 129100 | 0 | 129100 | 0.01 | 0 | 0.01 | 0 | 0.00 | NIA | NIA | 129100 |
| | NATIONALS | | 2 | 129100 | 0 | 0 | 129100 | 0.01 | 129100 | 0 | 129100 | 0.01 | 0 | 0.01 | 0 | 0.00 | NA | NA | 129100 |
| | FOREIGN BANK | | 1 | 406600 | 0 | 0 | | 0.04 | 406600 | 0 | | | 0 | 0.0. | | 0.00 | NA | NA | |
| | Sub Total (B)(1) | | 400 | 280008801 | 0 | 0 | 280008801 | 28.36 | | | 280008801 | | | | | 0.00 | | NA | 280008801 |
| (2) | Central Government/State Government(s)/Pr esident of India | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| | Sub Total (B)(2) | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| (3) | Non-Institutions | | | | | | | | | | | | | | <u> </u> | | | | |
| | i.Individual shareholders holding nominal share capital up to | | 261181 | 48830766 | 0 | 0 | 48830766 | 4.95 | 48830766 | 0 | 48830766 | 4.95 | 0 | 4.95 | 0 | 0.00 | NA | NA | 48807225 |
| (a) | ₹2 lakhs ii.Individual shareholders holding nominal share capital in excess of ₹ 2 Lakhs | | 241 | 25968796 | 0 | 0 | 25968796 | 2.63 | 25968796 | 0 | 25968796 | 2.63 | 0 | 2.63 | 0 | 0.00 | NA | NA | 25968796 |



| Total Public Shareholding (B) 266420 388691320 0 0 388691320 39.36 388691320 0 388691320 39.36 0 0.00 | Category | Category & Name of the Shareholder | PAN | No of Shareholders | No of fully paid up equity shares held | No of Partly paid-up equity shares held | No of Shares Underlying Depository Receipts | | Share holding as a % of total no of shares (A+B+ C2) | Number of Vocals: No of Vocals X | ss of se | curities | Total as a % of (A+B+ C) | | % assuming full | Loc. Sh No. | | Sha pledg othe encun | ber of ares ged or rwise abered As a % of tota Shares held | |
|--|----------|--|------|-----------------------|---|--|---|-----------|---|-----------------------------------|----------|-----------|--------------------------------------|-----|-----------------------|-------------------|------|-------------------------------|--|-----------|
| (c) Employee Trusts | | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | | (IX |) | | (X) | (XI) | (2 | XII) | (X | III) | (XIV) |
| C Employee Trusts | (b) | | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| Overseas Overseas | | | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | 0.00 | 0 | 0.00 | NA | NA | 0 |
| BODIES | | Depositories (Holding DRs)(Balancing | | 0 | 0 | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0.00 | 0 | | | 0.00 | | NA | 0 |
| CORPORATES NON RESIDENT S44 899336 O O 899336 O 899336 O 899336 O 0 O O O O O O O O | (e) | | | | | | | | | | | | | | | | | | | |
| INDIAN NON REPATRIABLE NON RESIDENT 1811 1432924 0 0 1432924 0.15 1432924 0.15 0 0.15 0 0.00 NA NA INDIAN REPATRIABLE TRUSTS 36 1616235 0 0 0 1616235 0.16 1616235 0 1616235 0.16 0 0.16 0 0.00 NA NA CLEARING CLEARING 237 3369152 0 0 3369152 0.34 3369152 0 3369152 0.34 0 0.34 0 0.00 NA NA MEMBERS Sub Total (B)(3) 266020 108682519 0 0 108682519 11.01 108682519 11.01 0 11.01 0 0.00 Shareholding (B) Sabeparation Sabe | | | | 1670 | 26565310 | 0 | 0 | 26565310 | 2.69 | 26565310 | 0 | 26565310 | 2.69 | 0 | 2.69 | 0 | 0.00 | NA | NA | 26565310 |
| INDIAN REPATRIABLE | | INDIAN NON | | 844 | 899336 | 0 | 0 | 899336 | 0.09 | 899336 | 0 | 899336 | 0.09 | 0 | 0.09 | 0 | 0.00 | NA | NA | 899336 |
| CLEARING MEMBERS 237 3369152 0 0 3369152 0.34 3369152 0 0.34 0 0.34 0 0.00 NA NA Sub Total (B)(3) 266020 108682519 0 0 108682519 11.01 108682519 0 108682519 11.01 0 11.01 0 0.00 NA NA Total Public Shareholding (B) 266420 388691320 0 0 388691320 39.36 388691320 39.36 0 39.36 0 0.00 0 | | INDIAN | | 1811 | 1432924 | 0 | 0 | 1432924 | 0.15 | 1432924 | 0 | 1432924 | 0.15 | 0 | 0.15 | 0 | 0.00 | NA | NA | 1432924 |
| MEMBERS | | | | | | 0 | 0 | | | | | | | V | | | | | | |
| Sub Total (B)(3) 266020 108682519 0 0 108682519 11.01 108682519 11.01 0 11.01 0 0.00 Total Public Shareholding (B) 266420 388691320 0 0 388691320 39.36 388691320 39.36 0 39.36 0 0.00 | | | | 237 | 3369152 | 0 | 0 | 3369152 | 0.34 | 3369152 | 0 | 3369152 | 0.34 | 0 | 0.34 | 0 | 0.00 | NA | NA | 3369152 |
| Shareholding (B) | | | | 266020 | | 0 | 0 | 108682519 | | | | 108682519 | 11.01 | 0 | | | 0.00 | | | 108658978 |
| = (B)(1)+(B)(2)+(B) | | Shareholding (B) = | | 266420 | 388691320 | 0 | 0 | 388691320 | 39.36 | 388691320 | 0 | 388691320 | 39.36 | 0 | 39.36 | 0 | 0.00 | | | 388667779 |



| Category | Category & Name of the Shareholder | PAN | No of Shareholders | No of fully paid up equity shares held | | No of Shares Underlying Depository Receipts | | holding as a % | | Rights | Shares Underlyi ng Outstan- ding convert- tible secure- ties (Inclu- | ing as a % assuming full conver- sion of conver- | No. As a % of total Shares | Shares pledged or otherwise encumbered No. As a % of total Shares held | equity shares held in dematerialized form |
|----------|------------------------------------|---------------|-----------------------|---|--------------|---|-------|-------------------|----|--------|--|--|----------------------------|--|--|
| | (I) | (II) | (III) | (IV) | (V) | (VI) | (VII) | (VIII) | (I | X) | (X) | (XI) | (XII) | (XIII) | (XIV) |

Details of the shareholders acting as persons in Concert including their Shareholding (No. and %)

Details of Shares which remain unclaimed may be given hear along with details such as number of shareholders, outstanding shares held in demat/unclaimed suspense account, voting rights which are frozen etc

No. of share holders – 266– Number of shares credited to demat/unclaimed suspense account/voting writes freezed - 21756 Note:

- (1) PAN would not be displayed on website of Stock Exchange(s).
- The above format needs to be disclosed along with the name of following persons: Institutions/Non Institutions holding more than 1% of total number of shares.
- W.r.t. the information pertaining to Depository Receipts, the same may be disclosed in the respective columns to the extent information available and the balance to be disclosed as held by custodian,

NOTE: The shareholders of REC, in its 47th AGM held on 21st September, 2016 inter-alia approved the proposal for issue of Bonus shares in the ratio 1:1 to the shareholders of the Company. Subsequently, the Bonus Issue Committee of Directors approved the allotment of Bonus shares to eligible shareholders, in its 1st Meeting held on 30th September, 2016. Considering that the credit action/dispatch of share certificates in respect of the said Bonus shares was pending as on 30th September 2016, therefore, the figures in the above table do not include Bonus shares allotted to respective shareholders.



10.1.5. Except as set forth below, none of our Directors hold any Equity Shares as on September 30, 2016

Mr. Rajeev Sharma* - 60Equity Shares
 Mr.Ajeet Kumar Agarwal - 242 Equity Shares

Mr.Sanjeev Kumar Gupta - Nil
 Dr. Arun Kumar Verma - NIL
 Mr. Arun Singh - NIL
 Mr. Aravamudan Krishna Kumar - NIL
 Mr. T.T. Ram Mohan - NIL

10.1.6. Our top ten shareholders and the number of Equity Shares held by them, as on September 30, 2016 are as follows:

| S.No | Name | Shares | % To Equity | Category |
|------|--|-----------|----------------|----------|
| 1 | PRESIDENT OF INDIA | 598767680 | 60.64% | POI |
| 2 | LIFE INSURANCE CORPORATION OF INDIA | 73622024 | 7.46% | INS |
| 3 | EAST BRIDGE CAPITAL MASTER FUND LIMITED | 8835880 | 0.89% | FPI |
| 4 | HDFC TRUSTEE COMPANY LIMITED - HDFC PRUDENCE FUND | 7427000 | 0.75% | MUT |
| 5 | EASTSPRING INVESTMENTS (SINGAPORE) LIMITED A/C THE | 7239829 | 0.73% | FII |
| 6 | EASTSPRING INVESTMENTS INDIA EQUITY OPEN LIMITED | 6132210 | 0.62% | FII |
| 7 | VANGUARD EMERGING MARKETS STOCK INDEX FUND ASERIE | 5857780 | 0.59% | FII |
| 8 | HDFC TRUSTEE COMPANY LIMITED-HDFC EQUITY FUND | 5644000 | 0.57% | MUT |
| 9 | STICHTING DEPOSITARY APG EMERGING MARKETS EQUITY P | 5049290 | 0.51% | FPI |
| 10 | LIFE INSURANCE CORPORATION OF INDIA P & GS FUND | 4775627 | 0.48% | IFI |
| | Total | 723351320 | 73.25% | |

NOTE: The shareholders of REC, in its 47th AGM held on 21st September, 2016 inter-alia approved the proposal for issue of Bonus shares in the ratio 1:1 to the shareholders of the Company. Subsequently, the Bonus Issue Committee of Directors approved the allotment of Bonus shares to eligible shareholders, in its 1st Meeting held on 30th September, 2016. Considering that the credit action/dispatch of share certificates in respect of the said Bonus shares was pending as on 30th September 2016, therefore, the figures in the above table do not include Bonus shares allotted to respective shareholders.

10.1.7. List of Top ten Bondholders of the Company as on September 30, 2016:

| S. No. | Name | Total face value amount of bonds held in ₹ |
|--------|--|---|
| 1. | LIFE INSURANCE CORPORATION OF INDIA P & GS FUND | 82,47,00,00,000 |
| 2. | LIFE INSURANCE CORPORATION OF INDIA | 75,72,70,00,000 |
| 3. | STATE BANK OF INDIA | 36,35,00,00,000 |
| 4. | CBT EPF-05-C-DM | 21,98,10,00,000 |
| 5. | COAL MINES PROVIDENT FUND ORGANISATION | 20,60,80,00,000 |
| 6. | HDFC STANDARD LIFE INSURANCE COMPANY LIMITED | 15,29,70,00,000 |
| 7. | PUNJAB NATIONAL BANK | 13,63,80,00,000 |
| 8. | RELIANCE INDUSTRIES LIMITED | 12,80,57,20,000 |
| 9. | THE STATE BANK OF INDIA EMPLOYEES PROVIDENT FUND | 10,32,30,00,000 |

^{*} Shri Rajeev Sharma has ceased to be Chairman of the Company from October 1, 2016



| 10. | BIRLA SUN LIFE INSURANCE COMPANY LIMITED | 9,47,22,15,040 |
|-----|--|----------------|
|-----|--|----------------|

- **10.1.8.** No Equity Shares of the Company as on September 30, 2016, are pledged or otherwise encumbered by the Promoters.
- **10.1.9.** The Company has not issued any Equity Shares or debt securities for consideration other than cash, whether in whole or part, since its incorporation.
- **10.1.10.** Our Company has not undertaken any acquisition or amalgamation in the last one year prior to filing of this Private Placement Offer Letter.
- **10.1.11.** Our Company has not undergone any reorganization or reconstruction in the last one year prior to issue of this Private Placement Offer Letter.
- **10.1.12.** Other than debt securities issued by the Company, outstanding as on September 30, 2016 as detailed below, our Company has not issued any debt securities:
 - for consideration other than cash;
 - at a premium or a discount; and/or
 - in pursuance of an option.

(i) Zero Coupon Bonds:

| Sr. No. | Instrument Type | Date of Issuance | Number of Bonds/instrum ents | Face Value per Bond (₹) | Discount Per Bond (₹) |
|---------|-------------------|-------------------|------------------------------------|----------------------------|--------------------------|
| 1 | Zero Coupon Bonds | December 15, 2010 | 3,92,700 | 30,000 | 16,422 |
| 2 | Zero Coupon Bonds | February 03, 2011 | 89,510 | 30,000 | 17,033 |

(ii) Foreign Currency Bonds:

| Sr. No. | Instrument Type | Date of Issuance | Issue Size | Issue Value (%) | Discount (%) |
|------------|---------------------|---------------------|-----------------|--------------------|--------------|
| 1. | International Bonds | March 07, 2012 | CHF 200 million | 99.932 | 0.068 |

(iii) Commercial Papers

| S.No. | Date of Issue/ Value | Number of Commercial | Face Value per CP | Discount Per CP |
|-------|----------------------|----------------------|-------------------|-----------------|
| | Date | Papers (CP/s) issued | (₹) | (₹) |
| 1. | September 06, 2016 | 54,000 | 5,00,000 | 4054 |
| 2 | September 08, 2016 | 26,000 | 500000 | 8042 |
| 3. | September 30,2016 | 17,000 | 500000 | 5414 |

(iv) Bonds issued at premium

| Sr. No. | Date Of Issuance/Value Date | Number of Bonds/ instrument | Face Value per Bond (₹) | Premium per Bond (₹) |
|---------|--------------------------------|-----------------------------|----------------------------|-------------------------|
| 1. | November 29, | 500 | 1000000 | 1000 |
| | 2012 | | | |
| 2. | August 29,2013 | 13500 | 1000000 | 726 |
| 3. | October 11, 2013 | 1500 | 1000000 | 1727 |
| 4. | July 23, 2015 | 3000 | 1000000 | 954 |

10.1.13. Amount of corporate guarantees issued by the Issuer in favour of various counter parties including its Subsidiaries, Joint Venture entities, Group Companies etc. – Nil

10.2. FINANCIAL INDEBTEDNESS (ON STANDALONE BASIS)



10.2.1. Set forth below is a brief summary of our Company's significant outstanding secured borrowings of ₹62786.77 crores and unsecured borrowings of ₹99472.41 crores, as on September 30, 2016 together with a brief description of certain significant terms of such financing arrangements.

(1) Secured term loans from banks and financial institutions availed by our Company

(All figures are in (₹) crores, except in percentages)

| a | 27 0 | - | | | (All figures are in (| | |
|-----------|-----------------------|---|--|---|---|--|---|
| Sr. No | Name of the Lender | Loan documentation | Facility/ Amount Sanction ed (₹crores) | Amount outstandi ng (₹crores) as on Septembe r 30, 2016 | Rate of interest (%) | Repayment Date/Schedule | Security |
| 1 | LIC | Term loan Agreement dated August 6, 2004 | 2000.00 | 800.00 | 7.35 being 48 annualized G-Sec for 10 years + 100 bps, for a period of seven days reckoned two working days prior to the date of disbursement. | Repayable in 10 equal annual instalments after a moratorium of 5 years starting from October 1, 2010 | The term loan is secured by a charge on the receivables of our Company, both present and future, save and except certain specific |
| 2 | LIC | Term loan Agreement dated March 24, 2004 | 500.00 | 100.00 | 6.231 being average 10 years' G-Sec for a period of seven days reckoned two working days prior to the date of disbursement. | Repayable in 10 equal annual instalments after a moratorium of 5 years starting from October 1, 2008 | receivables hypothecated to IL&FS Trust Company Limited ("ITCL"), and the security trustee for the |
| 3 | LIC | Term loan Agreement dated January 29, 2004 | 1000.00 | 200.00 | 6.242 being average 10 years G-Sec reckoned from one week prior to the date of disbursement. | Repayable in 10 equal annual instalments after a moratorium of 5 years starting from October 1, 2008 | charged receivables is ITSL on the basis of joint hypothecation agreement last updated on September 24, 2010. |
| | Total of Term | n Loans from bank | s and | 1100.00 | | | |
| | imanciai ilist | เนเเบนร | | | | | l |

(2) Unsecured loans availed by our Company

Set forth below is a brief summary of our outstanding unsecured borrowings.

(All figures are in (₹) crores, except in percentages)

| Sr. | Name of | Loan | Facility/A | Amount | Rate of interest | Repayment Date/ Schedule | | | | |
|-----|---|---------------|------------|------------|------------------|--------------------------|--|--|--|--|
| No | the Lender | documentation | mount | outstandin | (% p.a.) | | | | | |
| | | | Sanctione | g, as on | | | | | | |
| | | | d | September | | | | | | |
| | | | (₹crores) | 30, 2016 | | | | | | |
| A. | Unsecured Te | erm Loans; | | | | | | | | |
| | Nil | | | | | | | | | |
| B. | Unsecured Long term loans availed by our Company from the MoF | | | | | | | | | |
| | Nil | | | | | | | | | |
| C. | Foreign Currency Borrowings | | | | | | | | | |



| Sr. | Name of | Loan | Facility/A | Amount | Rate of interest | Repayment Date/ Schedule |
|-----|---|--|--|---|-------------------------------------|--|
| No | the Lender | documentation | mount Sanctione d (₹crores) | outstandin g, as on September 30, 2016 | (% p.a.) | |
| 1 | Japan Bank for International Cooperation | Loan Agreement No. ID-P169 dated March 31, 2006 ⁽¹⁾ | JPY 16,949 million (Revised wef August 29, 2012) | ₹340.91 crores i.e. JPY 5161.38 million | 0.75% | 15 years tenor with a moratorium of 5 years. Repayable in semi-annual equal instalments beginning March 20, 2011 of JPY 982.34 million, and instalment on Sep 20, 2018 of JPY 638.94 million & Instalment of JPY 148.27 million each from March 20, 2019 till March 20, 2021 |
| 2 | Japan Bank for International Cooperation | Loan Agreement No ID-P190 dated March 10, 2008 ⁽¹⁾ | JPY 11,809 million (Revised wef March 31, 2016) | ₹254.08 crores i.e. JPY 3846.81 million | 0.65% | 15 years tenor with a moratorium of 5 years. Repayable in semi-annual equal instalments beginning March 20, 2013 of JPY 995.34 million, and instalment on Sep 20, 2017 of JPY 777.11 million & Instalment of JPY 188.58 million each from March 20, 2018 till March 20, 2023 |
| 3 | KfW, Frankfurt am Main^ | Loan Agreement dated August 8, 2006 ⁽¹⁾ | Euro 70 million | ₹137.70 crores i.e. Euro 18.42 million | 3.73% | 12 years tenor with a moratorium of 3 years. Repayable in 19 semi-annual instalments beginning December 30, 2009 |
| 4 | KfW, Frankfurt am Main ^ | Loan agreement dated March 16, 2009(1) | Euro 70 million | ₹261.64 crores i.e. Euro 35.00 million | 2.89% | 12 years tenor with a moratorium of 3 years. Repayable in 18 semi-annual instalments beginning June 30, 2012 |
| 5 | KfW, Frankfurt am Main^ | Loan agreement dated March 30, 2012 (1) | Euro 100 million | ₹629.49 crores i.e. Euro 84.21 million | 1.86% | 12 years tenor with a moratorium of 3 years. Repayable in 19 semi-annual instalments beginning June 30, 2015 |
| 6 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated March 6, 2012 | JPY 19,029 million | ₹1,256.87 crores i.e. JPY 19,029 million | 6 Months JPY Libor plus 2.20% | 5 Years Tenor, Repayable on April 10, 2017 |
| 7 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated November 22, 2013 | USD 285 million | ₹1899.80 crores i.e. USD 285 million | 6 months USD LIBOR plus 1.50% | 5 years Tenor. Repayable USD 285 Million on December 02, 2018 |
| 8 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated May 21, 2014 | USD 250 million | ₹1666.49 crores i.e. USD 250 million | 6 months USD LIBOR plus 1.70% | 5 years Tenor. Repayable USD 250 Million on May 29, 2019 |
| 9 | Syndicated Unsecured Borrowings | Syndication and Amendment Agreement dated October 16, 2014 | USD 400 million | ₹2666.38 crores i.e. USD 400 million | 6 months USD LIBOR plus 1.50% | 5 years Tenor. Repayable USD 230 Million &USD 170 Million on July 24, 2019 and October 27, 2019 respectively |
| 10 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated March 02, 2015 | USD 400 million | ₹2666.38 crores i.e. USD 400 million | 6 months USD LIBOR plus 1.17% | 5 years Tenor. Repayable USD 400 Million on March 12, 2020 |
| 11 | Syndicated | Syndicated | USD 300 | ₹1999.79 | 6 months USD | 5 years Tenor. Repayable USD |



| Sr. No | Name of the Lender | Loan documentation | Facility/A mount Sanctione d (₹crores) | Amount outstandin g, as on September 30, 2016 | Rate of interest (% p.a.) | Repayment Date/ Schedule |
|-----------|--|--|--|---|-------------------------------------|---|
| | Unsecured Borrowings | Facility Agreement dated July 17, 2015 | million | crores i.e. USD 300 million | LIBOR plus 1.00% | 300Million on July 29, 2020 |
| 12 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated September 04, 2015 | USD250 million | ₹1666.49 crores i.e. USD 250 million | 6 months USD LIBOR plus 0.70% | 3 years Tenor. Repayable USD 150 Million on September 18, 2018 and USD 100 Million on November 19, 2018. |
| 13 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated November16, 2015 | USD 300 million | ₹1999.79 crores i.e. USD 300 million | 6 months USD LIBOR plus 1.05% | 5 years Tenor. Repayable USD 300 Million on December01, 2020 |
| 14 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated January 27, 2016 | USD 250 million | ₹1666.49 crores i.e. USD 250 million | 6 months USD LIBOR plus 0.65% | 3 years Tenor. Repayable USD 250 Million on February 05, 2019 |
| 15 | Syndicated Unsecured Borrowings | Syndicated Facility Agreement dated March 11, 2016 | USD 120 million | ₹799.92 crores i.e. USD 120 million | 6 months USD LIBOR plus 0.95% | 3 years Tenor. Repayable USD 120 Million on March 21, 2019 |
| 16 | Bond Electrification Corporation Limited 3.5% Bonds 2012 - 2017 of CHF 200 million | | CHF 200 million | ₹1368.11 crores i.e. CHF 200 million | 3.50% pa | 5 Years Tenor, Repayable on March 7, 2017 |
| | Total Unsecured and other Institu | l Loans from MoF, For utions | eign Banks | 21280.33 | | |
| | Total Unsecured | l Loans – (2) (A + B+ (| C) | 21280.33 | | |

^{**} These loans were sanctioned for relending to the state governments to be used for relending to state governments/state electricity board for rural electrification programme in the state plans under the 'Minimum Needs Programme'. There is a rebate of 0.25% for prompt repayment or interest payments on these loans.

(3) Secured & Unsecured Bonds issued by our Company

(All figures are in ₹crores, except in percentages)

| S. No. | | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--------------------------|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|------------------|-----------------------|--------------|
| A. | Secured ta | xable bo | nds | | | | | | | See |
| | Set forth be | elow is a | brief summar | y of our secu | red outstanding | taxable bon | ıds. | | | Below |
| | | | | | | | | | , | Table |
| 1 | Secured | Janua | 314.80 | 314.80 | 8.85 | 10 years | Redeemabl | CRISIL: | Secured | |
| | non- | ry | | | payable | | e at par on | AAA/Stab | | |
| | converti- ble | - , | | | annually | | the expiry | le; | | |
| | redeema- | 2007 | | | | | of 10 years | CARE: | | |
| | ble 'taxable | | | | | | from the | CARE | | |
| | bonds – | | | | | | date of | AAA; | | |
| | 2017' ('81 st | | | | | | allotment. | FITCH: | | |
| | Series') in | | | | | | January 20, | AAA(ind) | | |

⁽¹⁾ The loan shall be utilized only for such purposes for which the facility has been granted and is secured by a guarantee provided by the Republic of India, represented by its President for the entire amount

[^] Our Company has also entered into three financing agreements with KfW, dated August 8, 2006, March 16, 2009 and March 30, 2012 for a grant of Euro 500,000 each, to be utilized for strengthening the power distribution companies by capacity building measures initiated by our Company. The amount received by our Company under this agreement is not repayable except in the event that (a) certain obligations cast upon our Company are violated, or (b) the said amount is not used for the stipulated purpose(s).



| S. No. | of the Bonds | Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|---------------------|--------------------------------------|--|--------------------------------|---------------------------------|---|--|-----------------------|--------------|
| | the nature of debentures. | | | | | | 2017 | | | |
| 2 | Secured non-converti-ble redeem-able 'taxable bonds – 2017' ('82 nd Series') in the nature of debentures | | 883.10 | 883.10 | 9.85 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. September 28, 2017 | CRISIL: AAA/Stab le; ICRA: LAAA; FITCH: AAA(ind) | Secured | |
| 3 | Secured non- converti-ble redeem-able 'taxable bonds – 2018' ('83 rd Series') in the nature of debentures | | 685.20 | 685.20 | 9.07 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 4 | Secured non- converti-ble redeem-able 'taxable bonds – 2018' ('85 th Series') in the nature of debentures. | June 13, 2008 | 500.00 | 500.00 | 9.68 payable annually | 5 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. June 13, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 5 | Secured non- converti-ble redeem-able 'taxable bonds – 2018' ('86 th A Series') in the nature of debentures | | 500.00 | 500.00 | 10.70 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. July 29, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 6 | Secured non-converti-ble redeem-able 'taxable bonds – 2018' ('86 th B – III Series') in the nature of debentures. | | 432.00 | 432.00 | 10.85 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. August 14, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |



| S. No. | | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---|--|-----------------------|--------------|
| 7 | Secured non-converti-ble redeem-able 'taxable bonds – 2018' ('87 th – II Series') in the nature of debentures. | 2008. | 657.40 | 657.40 | 10.85 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment September3 0,2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) A | Secured | |
| 8 | Secured non-converti-ble redeem-able 'taxable bonds – 2018' ('87 th A – III Series') in the nature of debentures. | 2008 | 61.80 | 61.80 | 11.15payabl e annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. October 24, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 9 | Secured non- converti-ble redeem-able 'taxable bonds – 2019' ('88 th Series') in the nature of debentures | 2009 | 1495.00 | 1495.00 | 8.65 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. January 15, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 10 | Secured non- converti-ble redeem-able 'taxable bonds – 2019' ('90 th Series') in the nature of debentures | | 2000.00 | 2000.00 | 8.80 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. August 03, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 11 | Secured non- converti-ble redeem-able 'taxable bonds – 2019' ('90 th B Series- II') in the nature of debentures | | 868.20 | 868.20 | 8.72 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. September 04, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 12 | Secured non- converti-ble redeem-able 'taxable bonds – | | 1040.00 | 1040.00 | 8.80, payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of | CRISIL: AAA/Stab le; CARE: CARE AAA; | Secured | |



| | Nature 1 | Date of | Total value | Amount outstanding, | Interest | Tenor/ | Redemption | | | |
|--------|---|----------------|-----------------------|--------------------------------|-----------------------------|--------------------|--|--|-----------------------|--------------|
| S. No. | | Allot- ment | of bonds (₹crores) | As on September 30, 2016 | Coupon rate (%) | Period of maturity | Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
| | 2019' ('90 th C Series- II') in the nature of debentures. | | | 30, 2010 | | | allotment. October 6, 2019 | FITCH: AAA(ind) ICRA: LAAA | | |
| 13 | Secured non-converti-ble redeem-able 'taxable bonds – 2019' ('91st Series-II') in the nature of debentures | | 995.90 | 995.90 | 8.80 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. November 17, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 14 | Secured non-convertible redeem-able 'taxable bonds – 2020' ('92nd Series- II') in the nature of debentures | | 945.30 | 945.30 | 8.65 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. January 22, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 15 | Secured non-converti-ble redeem-able 'taxable bonds – 2016' ('116 Series- I') in the nature of debentures | | 430.00 | 430.00 | 9.05 payable annually | 3 years | Redeemabl e at par on the expiry of 3 years from the date of allotment. October 17, 2016 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 16 | Secured non-converti-ble redeem-able 'taxable bonds – 2018' ('116 Series- II') in the nature of debentures | 2013 | 850.00 | 850.00 | 9.24 payable annually | 5 years | Redeemabl e at par on the expiry of 5 years from the date of allotment. October 17, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 17 | Secured non- convertible redeem-able 'taxable bonds – 2018' ('117 Series') in the nature of debentures | | 2878.00 | 2878.00 | 9.38 payable annually | 5 years | Redeemabl e at par on the expiry of 5 years from the date of allotment. November 06, 2018 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |



| | | D (6 | T-4-11 | Amount | T (| T. / | D. J. | | | |
|--------|--|----------------|--------------------------------------|--------------------------|--------------------------------|---------------------------------|---|---|-----------------------|--------------|
| S. No. | | Allot- ment | Total value of bonds (₹crores) | As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
| 18 | Secured non- convertible redeem-able 'taxable bonds – 2019' ('118 Series') in the nature of debentures | | 1655.00 | 1655.00 | 9.61 payable annually | 5 years | Redeemabl e at par on the expiry of 5 years from the date of allotment. January 03, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 19 | Secured non- converti-ble redeem-able 'taxable bonds – 2019' ('119 Series') in the nature of debentures | | 2090.00 | 2090.00 | 9.63 payable annually | 5 years | Redeemabl e at par on the expiry of 5 years from the date of allotment. February 05, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 20 | Secured non- convertible redeem-able 'taxable bonds – 2017' ('120 Series') in the nature of debentures | | 1100.00 | 1100.00 | 9.67 payable annually | 3 years | Redeemabl e at par on the expiry of 3 years from the date of allotment. March 10, 2017 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 21 | Secured non- convertible redeem-able 'taxable bonds – 2017' ('121 Series') in the nature of debentures | | 1600.00 | 1600.00 | 9.52 payable annually | 3 years | Redeemabl e at par on the expiry of 3 years from the date of allotment. March 26, 2017 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 22 | Secured non- convertible redeem-able 'taxable bonds – 2019' ('122 Series') in the nature of debentures | | 1700.00 | 1700.00 | 9.02 payable annually | 5 years | Redeemabl e at par on the expiry of 5 years from the date of allotment. June 18, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 23 | Secured non- convertible redeem-able 'taxable non-priority sector bonds -('123 Series | | ₹ 1515 | ₹ 1515 | 9.40 payable annually | 7 years | Redeemabl e at par on the expiry of 7 years from the date of allotment. July 17, 2021 | CRISIL: AAA/ST ABLE; CARE:C ARE AAA; ICRA: [ICRA] AAA; | Secured | |



| S. No. | | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|---------------------------|--------------------------------------|--|-------------------------------------|---------------------------------|--|--|-------------------------------|----------------|
| | Tranche 1') in the nature of debentures | | | 00,2020 | | | | IRPL: IND AAA | | |
| 25 | Secured non-convertible redeem-able 'taxable non-priority sector bonds—('123 Series Tranche 3') Option I in the nature o debentures | 5 | ₹ 1275 | ₹ 1275 | 9.25 payable annually | 3 years | Redeemabl e at par on the expiry of 3 years from the date of allotment. August 25, 2017 | CRISIL: AAA/ST ABLE; CARE:C ARE AAA; ICRA: [ICRA] AAA; IRPL: IND AAA | Secured | |
| 26 | Secured non-converti-ble redeem-able 'taxable non-priority sector bonds – ('123 Series Tranche 3') Option II in the nature o debentures | 5 | ₹ 1955 | ₹ 1955 | 9.34 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years from the date of allotment. August 25, 2024 | CRISIL: AAA/ST ABLE; CARE:C ARE AAA; ICRA: [ICRA] AAA; IRPL: IND AAA | Secured | |
| 28 | Secured non-convertible redeem-able 'taxable non-priority sector bonds – (*124 Series Tranche 1') in the nature of debentures | 5 | ₹ 2610 | ₹ 2610 | 9.06 payable annually | 3 years | Redeemable e at par on the expiry of 3 years from the date of allotment. September 23, 2017 | CRISIL: AAA/ST ABLE; CARE:C ARE AAA; ICRA: [ICRA] AAA; IRPL: IND AAA | Secured | |
| | Secured Bor | | | 31036.70 | | | | | | |
| B. | ement of Insti Capital ga | | | l nds under Se | ction 54EC of | the Income | Tax Act | | <u> </u> | |
| | Set forth be the IT Act, | elow is a together | brief summa | ry of our out description of | standing capita certain signific | l gains tax e | exemption bond f such financing | ls issued under g arrangemen | er Section 5- ts. These bo | 4EC of nds are |
| 1. | Secured non-convertible redeemable taxable - 54 EC long | On Tap Basis | 2998.26 | 2998.26 | 6.00 payable annually | 3 years | Redemptio n at par on the expiry of 3 years from the Deemed Date of Allotment. | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---|--|-----------------------|--------------|
| 2. | term capital gains tax exempti on bonds Series IX' issued in Fiscal 2014 Secured | On | 5,337.782 | 5,337.782 | 6.00 | 3 years | Redemptio | CRISIL: | Secured | |
| | non-convertible redeema ble taxable - 54 EC long term capital gains tax exempti on bonds Series IX' issued in Fiscal 2015 | Tap Basis | | | payable annually | | n at par on the expiry of 3 years from the Deemed Date of Allotment. ** | AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) | | |
| 3 | Secured non-convertible redeema ble taxable - 54 EC long term capital gains tax exemption bonds Series X' issued in Fiscal 2016 | On Tap Basis | 6476.70 | 6476.70 | 6.00 payable annually | 3 years | Redemptio n at par on the expiry of 3 years from the Deemed Date of Allotment. ** | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) | Secured | |
| 4 | Secured non- converti ble redeema ble taxable - 54 EC | On Tap Basis | 3188.92 | 3188.92 | 6.00 payable annually | 3 years | Redemptio n at par on the expiry of 3 years from the Deemed Date of Allotment. | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|-----------------------------|--|--|---|---------------------------------|--|---|-----------------------|--------------|
| Secu | long term capital gains tax exempti on bonds Series X' issued in Fiscal 2017 | l Gains T | `ax | 18001.66 | | | ** | | | |
| | nption Bon | | | C4° 10/1 | 5)(*)(1-) - 6 41- | . T/D A -4 | | | | |
| C. | Set forth b IT Act, to bonds are | elow is a gether w | brief summar ith a brief de BSE and/or N | y of our outs scription of o SE. | certain signific | ee Bonds iss ant terms of | sued under Sect f such financin | g arrangeme | nts. These | |
| 1. | Tax Free Secured Redeem able Non — Converti ble | Marc h 27, 2012 | 3,000 | 3,000.00 | Category I & II – Series I 7.93% | 10 years | Redemptio n at par on the expiry of 10 years from the date of allotment. | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: | Secured | |
| | Bonds, in the nature of debentur es. | | | | Category I & II – Series II 8.12 % | 15 years | Redemptio n at par on the expiry of 15 years from the date of allotment. | AAA(ind) ICRA: LAAA | | |
| | | | | | Category III – Series I 8.13 % | 10 years | Redemptio n at par on the expiry of 10 years from the date of allotment. | | | |
| | | | | | Category III – Series II 8.32 % | 15 years | Redemption at par on the expiry of 15 years from the date of allotment. | | | |
| 2. | Series 2- A Tax free secured redeema ble non- convertib le bonds | Nove mber 21, 2012 | 255.00 | 255.00 | 7.21% p.a. | 10 years | November 21, 2022 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 3. | Series 2- B Tax free | Nove mber 21, | 245.00 | 245.00 | 7.38% p.a. | 15 years | November 21, 2027 | CRISIL: AAA/ Stable; | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|-----------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|---|-----------------------|--------------|
| | redeema ble non- convertib le bond | 2012 | | | | | | CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 4. | Series 2012-13 Tranche - 1 Tax free secured redeema ble non- convertib le bonds | Dece mber 19, 2012 | 2017.35 | 2017.35 | 7.38% p.a. | 15 years | December 19, 2027 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 5. | Series 2012-13 Tranche – 1 Ts | | | | 7.22% p.a. | 10 years | December 19, 2022 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 6. | Series 2012-13 Tranche - 2 Tax free secured redeema ble non- convertib le bonds | Marc h 25, 2013 | 131.06 | 131.06 | 6.88% p.a. | 10 years | March 25, 2023 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 7. | Series 2012-13 Tranche - 2 Tax free secured redeema ble non- convertib le bonds | Marc h 25, 2013 | | | 7.04% p.a. | 15 years | March 25, 2028 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 8. | Series 3A Tax free secured redeema ble non- convertib le bonds | Augu st 29, 2013 | 209.00 | 209.00 | 8.01% p.a. | 10 years | August 29, 2023 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|------------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|---|-----------------------|--------------|
| 9. | Series 3B Tax free secured redeema ble non- convertib le bonds | | 1141.00 | 1141.00 | 8.46% p.a. | 15 years | August 29, 2028 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 10. | Series 1A - 2013-14 Tranche – 1 Tax free secured redeema ble non- convertib le bonds | Septe mber 24, 2013 | 3440.60 | 3440.60 | 8.01% | 10 years | September 24, 2023 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 11. | Series 2A - 2013-14 Tranche - 1 Tax free secured redeema ble non- converti ble bonds | | | | 8.46% | 15 years | September 24, 2028 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 12. | Series 3A - 2013-14 Tranche - 1 Tax free secured redeema ble non- convertib le bonds | | | | 8.37% | 20 years | September 24, 2033 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 13. | Series 1B - 2013- 14 Tranche - 1 Tax free secured redeema ble non- convertib le bonds | | | | 8.26% | 10 years | September 24, 2023 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 14. | Series 2B - 2013- 14 Tranche | | | | 8.71% | 15 years | September 24, 2028 | CRISIL: AAA/ Stable; CARE: | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|---|-----------------------|--------------|
| | - 1 Tax free secured redeem- able non- convertib le bonds | | | | | | | CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 15. | Series 3B -2013-14 Tranche -1 Tax free secured redeema ble non- convertib le bonds | | | | 8.62% | 20 years | September 24, 2033 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 16. | Series 4A Tax free secured redeema ble non- convertib le bonds | Octob er 11, 2013 | 105.00 | 105.00 | 8.18% p.a. | 10 years | October 11, 2023 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 17. | Series 4B Tax free secured redeema ble non- convertib le bonds | Octob er 11, 2013 | 45.00 | 45.00 | 8.54% p.a. | 15 years | October 11, 2028 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 18. | Series 1A – 2013-14 Tranche 2 Tax free secured redeema ble non- convertib le bonds | Marc h 24, 2014 | 1059.40 | 1059.40 | 8.19% | 10 years | March 24, 2024 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 19. | Series 2A – 2013-14 Tranche 2 Tax free secured redeema ble non- | | | | 8.63% | 15 Years | March 24, 2029 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|--|-----------------------|--------------|
| | convertib le bonds | | | | | | | LAAA | | |
| 20. | Series 3A – 2013-14 Tranche 2 Tax free secured redeema ble non- convertib le bonds | | | | 8.61% | 20 Years | March 24, 2034 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 21. | Series 1B - 2013- 14 Tranche 2 Tax free secured redeema ble non- convertib le bonds | | | | 8.44% | 10 Years | March 24, 2024 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 22. | Series 2B - 2013- 14 Tranche 2 Tax free secured redeema ble non- convertib le bonds | | | | 8.88% | 15 Years | March 24, 2029 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 23 | Series 3B - 2013- 14 Tranche 2 Tax free secured redeema ble non- convertib le bonds | | | | 8.86% | 20 Years | March 24, 2034 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |
| 24 | Series 5A Tax free secured redeema ble non- converti ble bonds | July 23, 2015 | 300.00 | 300.00 | 7.17% | 10 years | July 23, 2035 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Secured | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|-----------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|---|-----------------------|--------------|
| 25 | Series 1A – 2015-16 Tranche 1 Tax free secured redeema ble non- convertib le bonds | Nove mber 05, 2015 | 700 | 700 | 6.89% | 10 years | November 05, 2025 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 26 | Series 2A – 2015-16 Tranche 1 Tax free secured redeema ble non- convertib le bonds | | | | 7.09% | 15 Years | November 05, 2030 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 27 | Series 3A – 2015-16 Tranche 1 Tax free secured redeema ble non- convertib le bonds | | | | 7.18% | 20 Years | November 05, 2035 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 28 | Series 1B - 2015- 16 Tranche 1 Tax free secured redeema ble non- convertib le bonds | | | | 7.14% | 10 Years | November 05, 2025 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 29 | Series 2B - 2015- 16 Tranche 1 Tax free secured redeema ble non- convertib le bonds | | | | 7.34% | 15 Years | November 05,2030 | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 30 | Series 3B - 2015- 16 | | | | 7.43% | 20Years | November 05,2035 | CRISIL: AAA/ Stable; | | |



| S. No. | | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit | Secured/ Unsecured | Secu rity |
|--------|------------|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|----------|-----------------------|--------------|
| | Tranche | | | | | | | CARE: | | |
| | 1 Tax | | | | | | | CARE | | |
| | free | | | | | | | AAA; | | |
| | secured | | | | | | | FITCH: | | |
| | redeema | | | | | | | AAA(ind) | | |
| | ble non- | | | | | | | ICRA: | | |
| | convertib | | | | | | | LAAA | | |
| | le bonds | | | | | | | | | |
| Secu | red Tax Fr | ee Bonds | | 12648.41 | | | | | | |

Security Details of the Secured Borrowings -

- The Bond Series 81, 82, 83, 85, 86A, 86 B-III, 87-II, 87 A-III, 88, 90, 90 B-II, 90 C-II, 91-II, 92-II of Institutional Bonds are secured by a charge on (a) mortgage of Flat no. 640, Asian Games Village, New Delhi 110 049, India and (b) pari-passu charge on the receivables of our Company, both present and future, save and except receivables hypothecated to IL&FS Trust Company Limited on the basis of joint hypothecation agreement dated September 24, 2010 in favour of IDBI Trusteeship Services Ltd.
- The bond series 116-I & 116-II, 117,118,119,120,121, 122 is secured by first pari-passu charge on the book debts of the issuer both present & future which are charged to other lender/trustee and as may be agreed between the issuer & the trustee IDBI Trusteeship Services Ltd., pursuant to the terms of debenture/bond trust cum hypothecation deed with a minimum security cover of one time of the aggregate face value of the bonds outstanding at all times.
- The Bond Series 123-1, 123-3, 124-1 of Institutional Bonds and Series IX of 54EC Capital Gain Tax Exemption Bonds are secured by mortgage way of first pari-passu charge on (a) mortgage of premises at Sub Plot No. 8, TPS No 2, FP No. 584P, situated at Village Subhanpura, Distt. Vadodara and (b.) the book debts of the Issuer which are charged to other lender / trustee and as may be agreed between the Issuer and the Trustee, pursuant to the terms of the Bond Trust Deed with a minimum security cover of one time of the aggregate face value of amount of bonds outstanding at all times and amount of interest due thereon in favor of IDBI Trusteeship Services Ltd.
- Tax Free Bonds (issued during FY 2011-12) are secured by first pari-passu charge on premises at Shop no. 12, Ground floor, Block no. 35, Church road, Mylapore, Chennai and hypothecation of receivables of ₹4,998.66crores of MSEDCL in favour of IL&FS Trust Co. Ltd.
- Tax Free Bonds (issued during FY 2012-13 and during FY 2015-16) and Series X of 54EC Capital Gain Tax Exemption Bonds are secured by first pari-passu charge on (a) mortgage of premises at sub-plot no. 8, TPS No.2, FP No. 584P, situated at village Subhanpura, distt. Vadodara and (b) hypothecation of receivables in favour of SBI Cap Trustee Co. Ltd.
- Tax Free Bonds (issued during FY 2013-14) are secured by first pari-passu charge on hypothecation of receivables in favour of SBI Cap Trustee Co. Ltd.
- All the term loans are secured by a charge on the receivables of the company, both present & future, save & except certain specific receivables hypothecated to IL&FS Trust Co. Ltd. on the basis of joint hypothecation agreement last updated on Sept. 24, 2010.

| ſ | D. | Unsecured | d bonds iss | sued by our C | ompany | | | | | | |
|---|----|-------------|-------------|---------------|---------------|----------------|--------------|----------------|---------------|---------------|--------|
| | | Set forth l | below is a | brief summa | ry of certain | of our other o | utstanding u | insecured bond | s. These bond | ds are listed | on the |
| L | | whole sale | debt mar | ket segment i | n the NSE/B | SE. | | | | | |
| Г | 1 | (0.44). | Т | 1250.00 | 1250.00 | 0.75 | 1.5 | T 00 | CDICIL | T.T | |

| 1 | '94th Taxable non- priority sector bond' | June 08, 2010 | 1250.00 | 1250.00 | 8.75 payable yearly. | 15 years | June 08, 2025 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
|---|---|---------------------|---------|---------|----------------------------|----------|------------------|---|---------------|---|
| 2 | '95th–I Taxable non- priority sector bond' | July 12, 2010 | 200.00 | 200.00 | 8.70 payable yearly. | 9 years | July 12, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(Ind) ICRA: | Unsecur ed | - |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|---|-----------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|--|-----------------------|--------------|
| 3 | '95th -II Taxable non- priority sector bond' | July 12, 2010 | 1800.00 | 1800.00 | 8.75 payable yearly. | 15 years | July 12, 2025 | LAAA CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | - |
| 4 | '96th Taxable non- priority sector bond' | Octob er 25, 2010 | 1150.00 | 1150.00 | 8.80 payable yearly. | 10 years | October 25, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 5 | '97th Taxable non- priority sector bond' | Nove mber 29, 2010 | 2120.50 | 2120.50 | 8.80 payable yearly. | 10 years | November 29, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 6 | 'ZCB-I Taxable non- priority sector bond' | Dece mber 15, 2010 | 533.21 at issue price | 795.38 | 8.25 (yield) | 10 years | December 15, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 7 | 'ZCB-II Taxable non- priority sector bond' | Febru ary 03, 2011 | 116.07 at issue price | 175.27 | 8.75 (yield) | 10 years | February 03, 2021 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | - |
| 8 | '98th Taxable non- priority sector bond' | March 15, 2011 | 3000.00 | 3000.00 | 9.18 payable yearly. | 10 years | March 15, 2021 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: | Unsecur | - |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|-----------------------------|--------------------------------------|--|----------------------------------|---------------------------------|---------------------------------|--|-----------------------|--------------|
| | | | | | | | | AAA(ind) ICRA: LAAA | | |
| 9 | '100th Taxable non- priority sector bond' | July 15, 2011 | 1500.00 | 1500.00 | 9.63 payable yearly. | 10 years | July 15, 2021 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRORES A: LAAA | Unsecur | <u> </u> - |
| 11 | '101st- III Taxable non- priority sector bond' | Augus t 10, 2011 | 3171.80 | 3171.80 | 9.48 payable yearly. | 10 years | August 10, 2021 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | 1 |
| 13 | '103rd-I Taxable non- priority sector bond' | Octob er 19, 2011 | 915.00 | 50.00 | 9.35 payable yearly. | 5 years | October 19, 2016 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | 1 |
| 14 | '105th Taxable non- priority sector bond' | Nove mber 11, 2011 | 3922.20 | 3922.20 | 9.75 payable yearly. | 10 years | November 11, 2021 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 15 | '106th Taxable non- priority sector bond' | Febru ary 15, 2012 | 1500.00 | 1500.00 | 9.28 payable yearly. | 5 years | February 15, 2017 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 16 | '107th Taxable non- priority sector | June 15, 2012 | 2378.20 | 2378.20 | 9.35% p.a. payable yearly. | 10 years | 10 Years June 15, 2022 | CRISIL: AAA/Stab le; CARE: CARE | Unsecur ed | - |



| S. No. | Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|-----------------------------|--------------------------------------|--|---------------------------------|---------------------------------|---------------------------------|---|-----------------------|--------------|
| | bond' | | | | | | | AAA; FITCH: AAA(ind) | | |
| 17 | '108th – I Taxable non- priority sector bond' | July 20, 2012 | 2125.00 | 2125.00 | 9.40% p.a. payable yearly | 5 years | 5 Years July 20, 2017 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | |
| 18 | '108th – II Taxable non- priority sector bond' | July 20, 2012 | 960.00 | 960.00 | 9.39% p.a. payable yearly | 7 years | 7 Years July 20, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | |
| 19 | '109th Taxable non- priority sector bond' | Augus t 27, 2012 | 1734.70 | 1734.70 | 9.25% p.a. payable yearly | 5 years | 5 Years August 27, 2017 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 20 | '111th—I Taxable non- priority sector bond' | Nove mber 19, 2012 | 452.80 | 452.80 | 9.02% p.a. | 7 years | November 19, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 21 | '111th – II Taxable non- priority sector bond' | Nove mber 19, 2012 | 2211.20 | 2211.20 | 9.02% p.a. | 10 years | November 19, 2022 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed | - |
| 22 | '112th Taxable non- priority sector | Feb 01, 2013 | 1500.00 | 1500.00 | 8.70% p.a. | 5 years | Feb 01, 2018 | CRISIL: AAA/Stab le; CARE: CARE | Unsecur ed | - |



| S. No. | Nature of the | Date of Allot- | Total value of bonds | Amount outstanding, As on | Interest Coupon | Tenor/ Period of | Redemption Date/ | Credit | Secured/ | Secu |
|--------|--|-----------------------------|----------------------|---------------------------------|--------------------|---------------------|---------------------|--|---------------------------------|------|
| | Bonds | ment | (₹crores) | September 30, 2016 | rate (%) | maturity | Schedule | Rating | Unsecured | rity |
| | bond' | | | 50, 2020 | | | | AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| 23 | '113th Taxable non- priority sector bond' | March 08, 2013 | 1542.00 | 1542.00 | 8.87% p.a. | 7 years | March 08, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | - |
| 24 | '114th Taxable non- priority sector bond' | April1 2, 2013 | 4300.00 | 4300.00 | 8.82% p.a. | 10 years | April12, 2023 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | - |
| 25 | '115th Taxable non- priority sector bond' | May3 1, 2013 | 2500.00 | 2500.00 | 8.06% p.a. | 10 years | May31, 2020 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur ed (Sub- Debt) | - |
| 26 | '125th Taxable non- priority sector bond' | Octob er 13, 2019 | 3000.00 | 3000.00 | 9.04% | 5 years | October 12, 2019 | CRISIL: AAA/Stab le; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | |
| 27 | '126th Taxable non- priority sector bond' | Nove mber 13, 2014 | 1700.00 | 1700.00 | 8.56% | 5 years | November 13, 2019 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|-----------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|--|-----------------------|--------------|
| 28 | '127th Taxable non- priority sector bond' | Dece mber 04, 2014 | 1550.00 | 1550.00 | 8.44% | 7 years | December 04, 2021 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 29 | '128th Taxable non- priority sector bond' | Dece mber 22, 2014 | 2250.00 | 2250.00 | 8.57% | 10 years | December 21, 2024 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 30 | '129th Taxable non- priority sector bond' | Januar y 23, 2015 | 1925.00 | 1925.00 | 8.23% | 10 years | January 23, 2025 | CRISIL:C ARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 31 | '130th Taxable non- priority sector bond' | Febru ary 6, 2015 | 2325.00 | 2325.00 | 8.27% | 10 years | February 6, 2025 | CRISIL: CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 32 | '131st Taxable non- priority sector | Febru ary 23, 2015 | 2285.00 | 2285.00 | 8.35% | 10 years | February 22, 2025 | CRISIL:C ARE: CARE AAA; CRISIL: | Unsecur ed | |



| S. No. | Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|------------------------------|--------------------------------------|--|--------------------------------|---------------------------------|---------------------------------|--|-----------------------|--------------|
| | bond' | | | | | | | AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | | |
| 33 | '132nd Taxable non- priority sector bond' | March 9, 2015 | 700.00 | 700.00 | 8.27% | 7 years | March 9, 2022 | CARE: CARE AAA; CARE: CARE AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 34 | '133nd Taxable non- priority sector bond' | April1 0, 2015 | 2396.00 | 2396.00 | 8.30% | 10 years | April 10, 2025 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 35 | '134nd Taxable non- priority sector bond' | August 14, 2015 | 2675.00 | 2675.00 | 8.37% | 05 years | August 14, 2020 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 36 | '135th Taxable non- priority sector bond' | Septe mber 22, 2015 | 2750.00 2585.00 | 2750.00 2585.00 | 8.36% | 05 years 10 Years | September2 2, 2020 October 07, | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable CARE: | Unsecur | |



| S. No. | Nature of the Bonds | Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|-----------------------------|--------------------------------------|--|---|---------------------------------|--|--|-----------------------|--------------|
| | Taxable non- priority sector bond' | er 07, 2015 | | | | | 2025 | CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 38 | '137th Taxable non- priority sector bond' | Dece mber 08, 2015 | 2225.00 | 2225.00 | 8.05% | 03 Years | December 07, 2018 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| 39 | '138th Taxable non- priority sector bond' | Febru ary 05, 2016 | 2895.00 | 2895.00 | 8.28% | 01 Year & 01 Month | March 04, 2017 | CARE: CARE AAA; CRISIL: AAA/ Stable; ICRA: ICRA AAA; IR&RPL: IND AAA/ Stable | Unsecur | |
| | | | rough ıtional Bond | 71600.05 | | | | | | |
| E. | Unsecured Set forth b | elow is a | | y of certain o | | standing uns | ecured bonds. | Some of bond | s are | |
| 1. | u/s 80CCF of IT Act 1961 Tax- able, Non- converti ble Bonds. | March 31, 2011 | 218.73 | 84.51 | 8, 8.1 and 8.2 payable annually | 10 years | Redeemabl e at par on the expiry of 10 years with put option after 5/6/7/8/9 years from the date of allotment | CRISIL: AAA/ Stable; CARE: CARE AAA; FITCH: AAA(ind) ICRA: LAAA | Unsecur | - |
| 2. | u/s 80CCF of IT Act | Febru ary 15, 2012 | 157.59 | 157.59 | 8.95 and 9.15 payable annually | 10 years 15 years | Redeemable at par on the expiry of 10/15 years | CRISIL: AAA/ Stable; CARE: | Unsecur ed | - |



| S. No. | Nature of the Bonds | Date of Allot- ment | Total value of bonds (₹crores) | Amount outstanding, As on September 30, 2016 | Interest Coupon rate (%) | Tenor/ Period of maturity | Redemption Date/ Schedule | Credit Rating | Secured/ Unsecured | Secu rity |
|--------|--|---------------------------|--------------------------------------|--|--------------------------------|---------------------------------|--|---|-----------------------|--------------|
| | 1961 Tax- able, Non- converti ble Bonds. | | | | and cumulative | | with buyback option after 5/7 years respectively from the date of allotment. February 15, 2022; February 15, 2027 | CARE AAA; FITCH: AAA(ind) ICRA: LAAA | | |
| Tota | l of Bonds | - (3) (A t | o E) | 242.10 133184.43 | | | | | | |

^{*} The bonds have been issued on private placement basis and are currently listed on the 'whole sale debt market segment' in the NSE.

10.2.2. Corporate Guarantees

Our Company has not issued any Corporate Guarantee as on September 30, 2016.

10.2.3. Details of Commercial Paper

Our company has Commercial Paper of Face Value ₹4850 crore outstanding as on September 30, 2016, which are maturing in October, (₹ 2700 crore), November (₹ 850 crore) and December (₹ 1300).

10.2.4. Working Capital Demand Loan from Banks

Our Company has ₹ 900 crore outstanding as WCDL from banks as on September 30, 2016.

10.2.5. Short Term Loan from Banks

Our Company has no outstanding short term loans from banks as on September 30, 2016.

10.2.6. Details of Rest of the Borrowings (if any including hybrid debt like FCCB, Optionally Convertible Debentures/Preference Shares) as on September 30, 2016.

Our Company has no outstanding borrowings in form of hybrid debt as on September 30, 2016.

10.3. FINANCIAL INFORMATION (ON STANDALONE BASIS)

(₹incrores)

| Particulars | As on/for the year ended March 31, 2016 (Audited) | As on/for the year ended March 31, 2015 (Audited) | As on/for the year ended March 31, 2014 (Audited) | As on/for the year ended March 31, 2013 (Audited) |
|---|--|--|--|--|
| For Financial Entities | | | | |
| Net worth | 28,617.76 | 24,857.03 | 20,669.46 | 17,454.38 |
| Total Debt | 1,69,106.38 | 1,51,024.12 | 1,26,240.19 | 1,07,791.17 |
| of which – Non Current Maturities of Long Term Borrowing | 1,38,789.43 | 1,31,168.32 | 1,10,162.30 | 90,960.38 |
| - Short Term Borrowing | 6,349.93 | 734.00 | 2,540.00 | 2,480.00 |
| - Current Maturities of Long Term | 23,967.02 | 19,121.80 | 13,537.89 | 14,350.79 |



| Particulars | As on/for the year ended March 31, 2016 (Audited) | As on/for the year ended March 31, 2015 (Audited) | As on/for the year ended March 31, 2014 (Audited) | As on/for the year ended March 31, 2013 (Audited) |
|------------------------------------|--|--|--|--|
| Borrowing | | | | |
| Net Fixed Assets | 150.32 | 81.32 | 81.83 | 80.05 |
| Non-Current Assets | 1,60,362.94 | 1,65,547.04 | 1,37,673.55 | 1,15,465.53 |
| Cash and Cash Equivalents | 1,728.19 | 522.54 | 1,192.94 | 1,484.26 |
| Current Investments | 149.16 | 438.66 | 47.16 | 47.16 |
| Current Assets | 45,990.03 | 17,627.99 | 15,179.35 | 15,041.76 |
| Current Liabilities | 37,591.50 | 25,999.11 | 21,381.69 | 21,823.83 |
| Asset Under Management | N.A. | N.A. | N.A. | N.A. |
| Off Balance Sheet Assets | N.A. | N.A. | N.A. | N.A. |
| Interest Income | 23,470.66 | 20,072.08 | 16,806.39 | 13,290.95 |
| Finance Costs | 14,283.12 | 11,844.61 | 10,038.46 | 8,083.76 |
| Net interest income | 9,187.54 | 8,227.47 | 6,767.93 | 5,207.19 |
| Provisioning & Write-offs | 1,089.85 | 802.96 | 312.02 | 130.68 |
| PAT | 5,627.66 | 5,259.87 | 4,683.70 | 3,817.62 |
| Gross NPA (%) | 2.11% | 0.74% | 0.33% | 0.38% |
| Net NPA (%) | 1.61% | 0.54.% | 0.24.% | 0.31% |
| Tier I Capital Adequacy Ratio (%) | 17.48% | 16.52% | 16.02% | 16.50% |
| Tier II Capital Adequacy Ratio (%) | 2.90% | 3.04% | 3.33% | 1.21% |
| Total Loan Assets (net) | 2,00,265.02 | 1,79,281.49 | 1,48,504.24 | 1,27,266.00 |
| Capital Adequacy ratio (%) | 20.38% | 19.56% | 19.35% | 17.71% |
| Net interest margin | 4.82% | 5.01% | 4.90% | 4.55% |
| Yield on Loan Assets | 12.32% | 12.23% | 12.18% | 11.62% |
| Cost of funds | 8.50% | 8.36% | 8.31% | 8.09% |
| Return on Net worth (average) | 21.05% | 23.11% | 24.57% | 23.85% |
| Debt equity ratio (times) | 5.91 | 6.08 | 6.11 | 6.18 |
| Total Assets | 2,06,352.97 | 1,83,175.03 | 1,52,852.90 | 1,30,507.29 |
| Return on assets (average) | 2.89% | 3.13% | 3.31% | 3.19% |



STANDALONE REFORMATTED STATEMENT OF ASSETS AND LIABILITIES

(₹ in crores)

| | | | 1 | | (₹ in crores) | | |
|------------|---|----------|---------------|------------------|-------------------|-------------------|--|
| | Particulars | Note | As at | As at | As at | As at | |
| | Faruculars | No. | March 31,2016 | March 31,2015 | March 31,2014 | March 31,2013 | |
| I. | EQUITY AND LIABILITIES | | | | | | |
| | | | | | | | |
| (1) | Shareholders' Funds | | | | | | |
| | (a) Share Capital | A | 987.46 | 987.46 | 987.46 | 987.46 | |
| | (b) Reserves ad Surplus | В | 27,630.30 | 23,869.57 | 19,682.00 | 16,466.92 | |
| | Sub-total (1) | | 28,617.76 | 24,857.03 | 20,669.46 | 17,454.38 | |
| | | | | | | | |
| (2) | Non-current Liabilities | | | | | | |
| | (a) Long-term Borrowings | C | 1,38,789.43 | 1,31,168.32 | 1,10,162.30 | 90,960.38 | |
| | (b) Deferred Tax Liabilties (Net) | | 49.75 | 107.32 | 173.69 | - | |
| | (c) Other Long-term Liabilities | D | 9.50 | 36.16 | 23.52 | 80.25 | |
| | (d) Long-term Provisions | E | 1,295.03 | 1,007.09 | 442.24 | 188.45 | |
| | Sub-total (2) | | 1,40,143.71 | 1,32,318.89 | 1,10,801.75 | 91,229.08 | |
| | | | | | | | |
| (3) | Current Liabilities | | | | | | |
| | (a) Short-term Borrowings | F | 6,349.93 | 734.00 | 2,540.00 | 2,480.00 | |
| | (b) Other current liabilities | G | 30,389.52 | 24,811.40 | 18,583.73 | 19,116.40 | |
| | (c) Short-term Provisions | E | 852.05 | 453.71 | 257.96 | 227.43 | |
| | Sub-total (3) | | 37,591.50 | 25,999.11 | 21,381.69 | 21,823.83 | |
| | | | | | | | |
| | Total (1+2+3) | | 2,06,352.97 | 1,83,175.03 | 1,52,852.90 | 1,30,507.29 | |
| II. | ASSETS | | | | | | |
| (1) | Non-current Assets | | | | | | |
| | (a) Fixed assets | Н | | | | | |
| | (i) Tangible Assets | | 117.83 | 72.50 | 69.67 | 67.59 | |
| | (ii) Intangible Assets | | 0.91 | 1.43 | 2.45 | 3.71 | |
| | (iii) Capital work-in-progress | | 30.37 | 7.39 | 9.71 | 8.75 | |
| | (iv) Intangible Assets under | | 1.21 | _ | _ | _ | |
| | Development | | | 04.00 | 04.00 | 00.05 | |
| | | <u> </u> | 150.32 | 81.32 | 81.83 | 80.05 | |
| | (b) Non-current Investments | I | 2,317.46 | 1,174.81 | 1,660.63 | 613.45 | |
| | (c) Deferred Tax Assets (Net) | - | 1.57.704.10 | 1 (4 212 70 | 1 25 000 07 | 9.51 | |
| | (d) Long-term Loans & Advances | J | 1,57,794.10 | 1,64,213.78 | 1,35,898.97 | 1,14,574.53 | |
| | (e) Other Non-current Assets | K | 101.06 | 77.13 | 32.12 | 187.99 | |
| | Sub-total (1) | | 1,60,362.94 | 1,65,547.04 | 1,37,673.55 | 1,15,465.53 | |
| (2) | Current Assets | | | | | | |
| (2) | Current Assets (a) Current Investments | I | 149.16 | 120 66 | A7 16 | A7 16 | |
| | (b) Cash & Bank Balances | L | 1,728.55 | 438.66 522.90 | 47.16 1,192.94 | 47.16 1,484.26 | |
| | | | | | | | |
| | (c) Short-term Loans & Advances | M | 795.26 | 1,100.24 | 381.58 | 1,915.95 | |
| | (d) Other Current Assets | N | 43,317.06 | 15,566.19 | 13,557.67 | 11,594.39 | |
| | Sub-total (2) | | 45,990.03 | 17,627.99 | 15,179.35 | 15,041.76 | |
| | Total (1+2) | | 2.06.252.05 | 1 02 175 02 | 1 52 053 00 | 1 20 507 20 | |
| | Total (1+2) | | 2,06,352.97 | 1,83,175.03 | 1,52,852.90 | 1,30,507.29 | |



STANDALONE REFORMATTED STATEMENT OF PROFIT AND LOSS

| | | | | | | (₹ in crores) |
|--------------|---|-------|---------------|----------------|---------------|---------------|
| | Particulars | Notes | Year ended | Year ended | Year ended | Year ended |
| | raruculars | No. | March 31,2016 | March 31,.2015 | March 31,2014 | March 31,2013 |
| I. | Revenue from Operations | O | 23,638.35 | 20,229.53 | 17,017.98 | 13,537.37 |
| II. | Other Income | P | 117.93 | 158.52 | 102.82 | 61.30 |
| III. | Total Revenue (I+II) | | 23,756.28 | 20,388.05 | 17,120.80 | 13,598.67 |
| IV. | Expenses | | | | | |
| (i) | Finance Costs | Q | 14,283.12 | 11,844.61 | 10,038.46 | 8,083.76 |
| (ii) | Employee Benefits Expense | R | 137.44 | 133.94 | 129.91 | 151.84 |
| (iii) | Depreciation & Amortization | | 5.45 | 6.76 | 4.21 | 3.75 |
| (iv) | Corporate Social Responsibility Expenses | | 128.20 | 103.25 | 38.40 | 17.50 |
| (v) | Other Expenses | S | 67.01 | 69.49 | 67.07 | 47.19 |
| (vi) | Provisions and Contingencies | T | 1,089.85 | 802.96 | 312.02 | 130.68 |
| | Total Expenses (IV) | | 15,711.07 | 12,961.01 | 10,590.07 | 8,434.72 |
| v. | Profit before Prior Period Items & Tax (III-IV) | | 8,045.21 | 7,427.04 | 6,530.73 | 5,163.95 |
| VI. | Prior Period Items | | - | - | -0.39 | - |
| VII. | Profit before Tax (V-VI) | | 8,045.21 | 7,427.04 | 6,531.12 | 5,163.95 |
| VIII. | Extraordinary Items | | - | - | - | - |
| VII. | Profit before Tax (V-VI) | | 8,045.21 | 7,427.04 | 6,531.12 | 5,163.95 |
| VIII. | Tax Expense: | | | | | |
| (i) | Current Year | | 2,477.89 | 2,231.86 | 1,704.66 | 1,345.79 |
| (ii) | Earlier Years/ (Refunds) | | -2.77 | 1.30 | 14.04 | - |
| (iii) | Deferred Tax | | -57.57 | -65.99 | 128.72 | 0.54 |
| | Total Tax Expense (i+ii+iii) | | 2,417.55 | 2,167.17 | 1,847.42 | 1,346.33 |
| IX. | Profit for the period from Continuing Operations (VII-VIII) | | 5,627.66 | 5,259.87 | 4,683.70 | 3,817.62 |
| X. | Profit from Discontinuing Operations (after tax) | | - | - | - | - |
| XI. | Profit for the period (IX+X) | | 5,627.66 | 5,259.87 | 4,683.70 | 3,817.62 |
| XII. | Earnings per Equity Share (in ₹ for an equity share of ₹ 10 each) | | | | | |
| | (1) Basic | | 56.99 | 53,27 | 47.43 | 38.66 |
| | (2) Diluted | | 56.99 | 53.27 | 47.43 | 38.66 |



STANDALONE REFORMATED STATEMENT OF CASH FLOWS

(₹ in crores)

| PARTICULARS | YEAR ENDED March 31,2016 | YEAR ENDED March 31,2015 | YEAR ENDED March 31,2014 | YEAR ENDED March 31,2013 |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| A. Cash Flow from Operating Activities : | | | · | |
| Net Profit before Tax | 8,045.21 | 7,427.04 | 6,531.12 | 5,163.95 |
| Adjustments for: | | | | |
| 1. Profit / Loss on Sale of Fixed Assets | 0.38 | 0.09 | 0.69 | 0.33 |
| 2. Depreciation | 5.45 | 6.76 | 4.21 | 3.75 |
| 3. Provisions and Contingencies | 1,089.85 | 802.96 | 312.02 | 130.68 |
| 4. Allowance for Staff Advance | 0.00 | 0.00 | 0.07 | 0.00 |
| 5. Interest on Commercial Paper | 285.91 | 300.03 | 230.88 | 86.49 |
| 6. Excess Provision written back | -0.07 | 0.00 | -3.18 | -0.04 |
| 7. Profit on sale/redemption of investments | -12.29 | - | - | -0.34 |
| 8. Loss/ Gain(-) on Exchange Rate fluctuation | 666.13 | 259.99 | 304.27 | 77.51 |
| 9. Dividend from Subsidiary Co. | -10.01 | -0.35 | -0.15 | -0.15 |
| 10. Dividend from Investments | -3.05 | -3.63 | -0.38 | -0.25 |
| 11. Interest on Long-Term Investments/ Govt. Securities | -85.97 | -149.18 | -47.16 | -54.71 |
| 12. Provision made for Interest on Advance Income Tax | - | 1.38 | 2.96 | 2.06 |
| 13. Discount on Bonds written off | 3.99 | 4.83 | 4.83 | 4.83 |
| 14. Interest Accrued on Zero Coupon Bonds | 76.17 | 70.39 | 64.97 | 59.88 |
| 15. Dividend & Dividend Tax paid in excess of provision | 0.00 | 0.00 | 0.01 | 0.01 |
| Operating profit before Changes in Operating Assets & Liabilities: | 10,061.70 | 8,720.31 | 7,405.16 | 5,474.00 |
| Increase / Decrease : | | | | |
| 1. Loan Assets | -21,733.35 | -31,005.84 | -22427.06 | -25,929.26 |
| 2. Other Operating Assets | 27.89 | -366.08 | -355.16 | 89.29 |
| 3. Operating Liabilities | 936.54 | 944.51 | -273.94 | 1,676.09 |
| Cash flow from Operations | -10,707.22 | -21,707.10 | -15,651.00 | -18,689.88 |
| 1. Income Tax Paid (including TDS) | -2,539.74 | -2,284.67 | -1640.06 | -1,375.84 |
| 2. Income Tax refund | 42.00 | - | 8.27 | - |
| Net Cash Flow from Operating Activities | -13,204.96 | -23,991.77 | -17,282.79 | -20,065.72 |
| B. Cash Flow from Investing Activities | | | | |
| 1. Sale of Fixed Assets | 0.86 | 0.18 | 0.31 | 0.05 |
| 2. Purchase of Fixed Assets (incl. CWIP & Intangible Assets under development) | -104.63 | -7.64 | -3.46 | -4.95 |
| 3. Investment in shares of Energy Efficiency Services Ltd. (including share application money pending allotment) | -124.00 | | | |
| 4. Investment in 11.15% Additional Tier-1 Perpetual Bonds of Indian Bank | -500.00 | | | |
| 5. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank | -500.00 | | | |
| 6. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Syndicate Bank | -500.00 | | | |
| 7. Redemption of 8% Government of Madhya Pradesh Power Bonds-II | 94.32 | 94.32 | 94.32 | 94.32 |
| 8. Sale of Long-term Investments | 762.53 | - | - | 0.15 |
| 9. Profit on sale/redemption of investments | 12.29 | - | - | 0.34 |



| PARTICULARS | YEAR ENDED March 31,2016 | YEAR ENDED March 31,2015 | YEAR ENDED March 31,2014 | YEAR ENDED March 31,2013 |
|--|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| 10. Refund of Share Application Money in Energy Efficiency Services Ltd. | | 0.00 | 0.00 | 2.50 |
| 11. Interest on Long-Term Investments/ Govt. Securities | 106.05 | 154.10 | 47.16 | 54.71 |
| 12. Dividend from Subsidiary Co. | 10.01 | 0.35 | 0.15 | 0.15 |
| 13. Dividend from Investments | 3.05 | 3.63 | 0.38 | 0.25 |
| Net Cash Flow from Investing Activities | -739.52 | 244.94 | 138.86 | 147.52 |
| C. Cash Flow from Financing Activities | | | | |
| 1. Issue of Bonds (Net of redemptions) | 14,972.72 | 21,806.74 | 17,492.70 | 13,816.96 |
| 2. Raising of Term Loans/ STL from Banks/ FIs (Net of repayments) | -459.07 | -955.40 | -3044.40 | -1,652.74 |
| 3. Raising of Foreign Currency Loan (Net of redemptions) | -2607.56 | 6344.25 | 1706.32 | 4,484.19 |
| 4. Grants received from GOI including interest (Net of refund) | 4,436.52 | 3,421.17 | 2,920.69 | 606.77 |
| 5. Disbursement of grants | -4,691.45 | -3,639.69 | -2,429.28 | -940.37 |
| 6. Repayment of Govt. Loan | -3.07 | -4.86 | -7.21 | -9.50 |
| 7. Payment of Final Dividend | -266.61 | -172.81 | -148.13 | -246.86 |
| 8. Payment of Interim Dividend | -1184.95 | -789.97 | -765.28 | -666.54 |
| 9. Payment of Corporate Dividend Tax | -293.47 | -187.26 | -155.20 | -148.16 |
| 10.Premium on issue of Securities | 0.28 | - | 1.24 | 0.05 |
| 11. Issue of Commercial Paper (Net of repayments) | 5246.79 | -2745.74 | 1281.16 | 847.18 |
| Net Cash flow from Financing Activities | 15,150.13 | 23,076.43 | 16,852.61 | 16,090.98 |
| Net Increase/Decrease in Cash & Cash Equivalents | 1,205.65 | -670.40 | -291.32 | -3,827.22 |
| Cash & Cash Equivalents as at the beginning of the year | 522.54 | 1,192.94 | 1,484.26 | 5,311.48 |
| Cash & Cash Equivalents as at the end of the year | 1,728.19 | 522.54 | 1,192.94 | 1,484.26 |



CONSOLIDATED REFORMATTED STATEMENT OF ASSETS & LIABILITIES

(₹ in crores

| | | | | | | (₹ in crores) |
|-----|--|------|---------------|----------------|----------------|---------------|
| | Particulars | Note | As at | As at | As at | As at |
| | raruculars | No. | March 31,2016 | March 31,.2015 | March 31,.2014 | March 31,2013 |
| I. | EQUITY AND LIABILITIES | | | | | |
| (1) | Shareholders' Funds | | | | | |
| | (a) Share Capital | A | 987.46 | 987.46 | 987.46 | 987.46 |
| | (b) Reserves and Surplus | В | 27,905.94 | 24,085.12 | 19,815.59 | 16,543.02 |
| | Sub-total (1) | | 28,893.40 | 25,072.58 | 20,803.05 | 17,530.48 |
| (2) | Non-current Liabilities | | | | | |
| | (a) Long-term Borrowings | С | 1,38,783.85 | 1,31,123.26 | 1,10,095.30 | 90,925.38 |
| | (b) Deferred Tax Liability (Net) | | 47.54 | 105.80 | 172.92 | - |
| | (c) Other Long-term Liabilities | D | 10.09 | 36.18 | 23.54 | 80.25 |
| | (d) Long-term Provisions | E | 1,295.46 | 1,007.39 | 442.32 | 188.47 |
| | Sub-total (2) | | 1,40,136.94 | 1,32,272.63 | 1,10,734.08 | 91,194.10 |
| (3) | Current Liabilities | | | | | |
| (3) | (a) Short-term Borrowings | F | 6,460.77 | 734.00 | 2,540.00 | 2,485.55 |
| | (b) Trade Payables | F | 118.69 | 30.83 | 6.07 | 5.48 |
| | (c) Other current liabilities | G | 30,476.70 | 24,887.16 | 18,601.59 | 19,126.52 |
| | (d) Short-term Provisions | E | 858.42 | 458.71 | 259.45 | 227.46 |
| | Sub-total (3) | | 37,914.58 | 26,110.70 | 21,407.11 | 21,845.01 |
| | | | | | | |
| | Total (1+2+3) | | 2,06,944.92 | 1,83,455.91 | 1,52,944.24 | 1,30,569.59 |
| II. | ASSETS | | | | | |
| (1) | Non-current Assets | | | | | |
| | (a) Fixed assets | H | 252.05 | 100.50 | 70.65 | (0.00 |
| | (i) Tangible Assets | | 253.05 | 108.50 | 70.65 | 68.09 |
| | (ii) Intangible Assets | | 1.03 | 1.47 | 2.45 | 3.78 |
| | (iii) Capital work-in- progress | | 76.84 | 9.81 | 10.37 | 8.75 |
| | (iv) Intangible Assets under Development | | 1.21 | - | - | - |
| | | | 332.13 | 119.78 | 83.47 | 80.62 |
| | (b) Non-current Investments | I | 2,202.14 | 1,157.21 | 1,643.03 | 590.85 |
| | (c) Deferred Tax Assets (Net) | | - | - | - | 9.65 |
| | (d) Long-term Loans & Advances | J | 1,57,796.82 | 1,64,215.25 | 1,35,900.51 | 1,14,574.76 |
| | (e) Other Non-current Assets | K | 109.26 | 85.11 | 33.63 | 191.02 |
| | Sub-total (1) | - 12 | 1,60,440.35 | 1,65,577.35 | 1,37,660.64 | 1,15,446.90 |
| | (-/ | | ,, | , , | ,- ,~~~~· | ,, · · · · · |
| (2) | Current Assets | | | | | |
| | (a) Current Investments | I | 149.41 | 438.81 | 47.41 | 47.41 |
| | (b) Inventories | U | 66.79 | - | - | - |
| | (c) Trade Receivables | L | 231.89 | 120.28 | 60.54 | 29.16 |



| Note | As at | As at | As at | As at |
|------|---------------|---|---|---|
| No. | March 31,2016 | March 31,.2015 | March 31,.2014 | March 31,2013 |
| M | 1,864.08 | 645.71 | 1,234.29 | 1,529.54 |
| N | 809.24 | 1,100.45 | 382.11 | 1,916.23 |
| 0 | 43,383.16 | 15,573.31 | 13,559.25 | 11,600.35 |
| | 46,504.57 | 17,878.56 | 15,283.60 | 15,122.69 |
| | 2,06,944.92 | 1,83,455.91 | 1,52,944.24 | 1,30,569.59 |
| | No. M | No. March 31,2016 M 1,864.08 N 809.24 O 43,383.16 46,504.57 | No. March 31,2016 March 31,2015 M 1,864.08 645.71 N 809.24 1,100.45 O 43,383.16 15,573.31 46,504.57 17,878.56 | No. March 31,2016 March 31,2015 March 31,2014 M 1,864.08 645.71 1,234.29 N 809.24 1,100.45 382.11 O 43,383.16 15,573.31 13,559.25 46,504.57 17,878.56 15,283.60 |



CONSOLIDATED REFORMATTED STATEMENT OF PROFIT AND LOSS (₹ in Crores

| | | | | | | (₹ in Crores) |
|---------------|--|-------|----------------|----------------|---------------|---------------|
| | Particulars | Notes | | Year ended | Year ended | Year ended |
| | raruculars | No. | March 31,.2016 | March 31,.2015 | March 31,2014 | March 31,2013 |
| I. | Revenue from Operations | P | 24,012.88 | 20,384.34 | 17,122.21 | 13,570.06 |
| II. | Other Income | Q | 117.05 | 165.55 | 106.73 | 68.64 |
| III. | Total Revenue (I+II) | | 24,129.93 | 20,549.89 | 17,228.94 | 13,638.70 |
| IV. | Expenses | | | | | |
| (i) | Finance Costs | R | 14,282.35 | 11,839.59 | 10,034.74 | 8,083.39 |
| (ii) | Employee Benefits Expense | S | 143.19 | 136.75 | 134.54 | 155.58 |
| (iii) | Depreciation & Amortization | | 19.67 | 8.32 | 4.51 | 3.90 |
| (iv) | Corporate Social Responsibility Expenses | Т | 120.29 | 102.07 | 38.73 | 17.59 |
| (v) | Other Expenses | Т | 355.57 | 104.10 | 87.16 | 60.68 |
| (vi) | Provisions and Contingencies | Т | 1,096.18 | 806.18 | 312.59 | 131.24 |
| (vii) | Purchases of Stock-in- Trade | | 32.42 | 0.44 | - | - |
| (vii) | Changes in inventories of Stock-in-Trade & Work- in-Progress | V | -66.79 | - | - | - |
| | Total Expenses (IV) | | 15,982.88 | 12,997.45 | 10,612.27 | 8,452.38 |
| v. | Profit before Prior Period Items & Tax (III- IV) | | 8,147.05 | 7,552.44 | 6,616.67 | 5,186.32 |
| VI. | Prior Period Items | | 0.39 | 0.10 | -0.04 | 0.11 |
| VII. | Profit before Tax (V-VI) | | 8,146.66 | 7,552.34 | 6,616.71 | 5,186.21 |
| VIII. | Extraordinary Items | | - | - | - | - |
| VII. | Profit before Tax (V-VI) | | 8,146.66 | 7,552.34 | 6,616.71 | 5,186.21 |
| VIII. | Tax Expense : | | | | | |
| (i) | Current Year | | 2,516.85 | 2,273.91 | 1,733.26 | 1,353.07 |
| (ii) | Earlier Years/ (Refunds) | | -2.77 | 0.77 | 14.12 | -0.01 |
| (iii) | Deferred Tax | | -58.84 | -66.76 | 128.08 | 0.37 |
| | Total Tax Expense (i+ii+iii) | | 2,455.24 | 2,207.92 | 1,875.46 | 1,353.43 |
| IX. | Profit for the period from Continuing Operations (VII-VIII) | | 5,691.42 | 5,344.42 | 4,741.25 | 3,832.78 |
| X. | Profit from Discontinuing Operations (after tax) | | - | - | - | - |
| XI. | Profit for the period (IX+X) | | 5,691.42 | 5,344.42 | 4,741.25 | 3,832.78 |
| XII. | Earnings per Equity Share (in ₹ for an equity share of ₹ 10 each) | | | | | |
| | (1) Basic | | 57.64 | 54.12 | 48.01 | 38.81 |
| | (2) Diluted | | 57.64 | 54.12 | 48.01 | 38.81 |
| | | | | | | |



CONSOLIDATED REFORMATTED STATEMENT OF CASH FLOWS

(₹ in crores)

| PARTICULARS | YEAR ENDED March 31, 2016 | YEAR ENDED March 31, 2015 | YEAR ENDED , 2014 | YEAR ENDED March 31, 2013 |
|--|------------------------------|------------------------------|----------------------|------------------------------------|
| A. Cash Flow from Operating Activities : | | | | |
| Net Profit before Tax | 8,146.66 | 7,552.34 | 6,616.71 | 5,186.21 |
| Adjustments for: | | | | |
| 1. Profit / Loss on Sale of Fixed Assets | 0.38 | 0.10 | 0.69 | 0.33 |
| 2. Depreciation & Amortization | 19.67 | 8.32 | 4.52 | 3.90 |
| 3. Provisions and Contingencies | 1096.18 | 806.08 | 312.02 | 131.24 |
| 4. Allownace for Staff Advances | | 0.00 | 0.07 | |
| 5. Interest on Commercial Paper | 285.91 | 300.03 | 230.88 | 86.49 |
| 6. Interest Expense on Misc. Borrowings | 3.90 | 0.19 | 0.16 | 0.37 |
| 7. Excess Provision written back | -0.05 | 0.03 | -3.18 | -0.04 |
| 8. Profit on sale/redemption of investments | -12.29 | 0.00 | 0.00 | -0.34 |
| 9. Loss/ Gain(-) on Exchange Rate | 666.13 | 259.99 | 304.27 | 77.51 |
| fluctuation | | | | |
| 10. Dividend from Investments | -2.37 | -3.63 | -0.38 | -0.25 |
| 11. Interest on Long-term Investments/ Govt. | -95.76 | -154.47 | -50.99 | -61.55 |
| Securities | | | | |
| 12. Provision made for Interest on Advance | 0.00 | 1.38 | 2.96 | 2.06 |
| Income Tax | | | | |
| | 3.99 | 4.83 | 4.83 | |
| 13. Discount on Bonds written off | | | | 4.83 |
| 14. Interest Accrued on Zero Coupon Bonds | 76.17 | 70.39 | 64.97 | 59.88 |
| 15. Dividend & Dividend Tax paid in excess | 0.00 | 0.00 | 0.01 | 0.01 |
| of provision | | | | |
| 16. Other Finance Expenses | 0.00 | 0.00 | 0.16 | 0.02 |
| 17. Provision for Diminution in value of | 0.00 | 0.10 | 0.00 | - |
| Investment | | | | |
| 18. Provision for contigencies of Project Cost | 0.00 | 0.00 | 1.72 | |
| revisions | 10 100 70 | 0.047.60 | = 400 44 | = 400 <= |
| Operating profit before Changes in | 10,188.52 | 8,845.68 | 7,489.42 | 5,490.67 |
| Operating Assets & Liabilities: | | | | |
| Increase / Decrease : | 21 722 25 | 21 005 04 | 22427.06 | 25.020.26 |
| 1. Loan Assets | -21,733.35 | -31,005.84 | -22427.06 | -25,929.26 |
| 2. Other Operating Assets | -229.97 | -435.35 | -381.60 | 93.23 |
| 3. Operating Liabilities | 1,029.88 | 1,027.56 | -265.28 | 1,670.57 |
| Cash flow from Operations | -10,744.92 | -21,567.95 | -15,584.52 | -18,674.79 |
| 1. Income Tax Paid (including TDS) | -2575.09 | -2330.28 | -1667.38 | -1,384.09 |
| 2. Income Tax refund | 42.00 | 0.00 | 8.27 | 20.050.00 |
| Net Cash Flow from Operating Activities | -13,278.01 | -23,898.23 | -17,243.63 | -20,058.88 |
| B. Cash Flow from Investing Activities | 0.95 | 0.10 | 0.26 | 0.05 |
| Sale of Fixed Assets Purchase of Fixed Assets (incl. CWIP & | 0.85 -259.41 | 0.18 | 0.26 | 0.05 |
| | -239.41 | -45.34 | -4.79 | -5.30 |
| Intangible Assets under development) 3. Investment in 11.15% Additional Tier-1 | -500.00 | | | |
| | -300.00 | | | |
| Dornatual Dands of Indian Dank | | | | |
| Perpetual Bonds of Indian Bank 4. Investment in 11.25% Additional Tier-1 | 500.00 | | | |
| 4. Investment in 11.25% Additional Tier-1 | -500.00 | | | |
| 4. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank | | | | |
| 4. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank 5. Investment in 11.25% Additional Tier-1 | -500.00 -500.00 | | | |
| 4. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank 5. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Syndicate Bank | -500.00 | 04.22 | 94 22 | 04.32 |
| 4. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank 5. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Syndicate Bank 6. Redemption of 8% Government of | | 94.32 | 94.32 | 94.32 |
| 4. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Vijaya Bank 5. Investment in 11.25% Additional Tier-1 Perpetual Bonds of Syndicate Bank | -500.00 | 94.32 | 94.32 | 94.32 |



| | YEAR ENDED March 31, 2016 | YEAR ENDED March 31, 2015 | YEAR ENDED , 2014 | YEAR ENDED March 31, 2013 |
|---|------------------------------|---|----------------------|------------------------------------|
| 9. Interest on Long term Investments/ Govt. | 114.96 | 158.41 | 50.56 | 62.40 |
| Securities | 2.05 | 2 (2 | 2.20 | ^ ^ ~ |
| 10. Dividend from Investments | 3.05 | 3.63 | 0.38 | 0.25 |
| 11. Investment in Shares of Fellow | -0.10 | 0.00 | 0.00 | -0.20 |
| Subsidiary Companies | 26.20 | | | |
| 12. Investment in Tax Free Bonds/Others | -26.28 | 0.00 | -5.19 | 0.05 |
| 11.Sale of shares of Fellow Subsidiaries | 0.00 | 0.00 | 0.00 | 0.05 |
| 13. Fixed Deposit made during the year | -1.25 | -84.49 | 0.00 | - |
| 14. Fixed Deposit matured during the year | 43.34 | 24.38 | 0.00 | 1 |
| 14. Interest Income | 0.00 | 0.00 | 0.00 | 450.04 |
| Net Cash Flow from Investing Activities | 755.70 | 151.09 | 135,54 | 152.06 |
| C. Cash Flow from Financing Activities | 7.007.7 | 101107 | 100101 | |
| 1. Issue of Bonds (Net of redemptions) | 14969.28 | 21806.74 | 17460.70 | 13,781.96 |
| 2. Raising of Term Loans/ STL from Banks/ | -308.65 | -955.40 | -3049.95 | -1,648.90 |
| FIs (Net of repayments) | 200.00 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | 20.5.50 | 1,010.50 |
| 3. Raising of Foreign Currency Loan (Net of | -2607.56 | 6366.18 | 1706.32 | 4,484.19 |
| redemptions) | 2007.50 | 0500.10 | 1700.52 | 1,101.19 |
| 4. Funds received from GOI for further | | 3421.17 | 2920.69 | 606.77 |
| disbursement as Subsidy/ Grant | 4,436.52 | | _,_,,,,, | |
| including interest (Net of refund) | ,,,,,,,,, | | | |
| 5. Disbursement of grants | -4691.45 | -3639.69 | -2429.28 | -940.37 |
| 6. Repayment of Govt. Loan | -3.07 | -4.86 | -7.21 | -9.50 |
| 7. Payment of Final Dividend | -266.61 | -172.81 | -148.13 | -246.86 |
| 8. Payment of Interim Dividend | -1184.95 | -789.97 | -765.28 | -666.54 |
| 9. Payment of Corporate Dividend Tax | -295.51 | -187.32 | -155.23 | -148.19 |
| 10. Interst Paid on Misc. Borrowings | -3.90 | -0.19 | -0.16 | -0.37 |
| 11. Premium on issue of securities | 0.28 | 0.00 | 1.24 | 0.05 |
| 12. Issue of Commercial Paper (Net of | 5246.79 | -2745.74 | 1281.16 | 847.18 |
| repayments) | | | | |
| 13. Other Finance Expenses | 0.00 | 0.00 | -0.16 | -0.02 |
| Net Cash flow from Financing Activities | 15,291.17 | 23,098.11 | 16,814.71 | 16,059.40 |
| | | | | |
| Net Increase/Decrease in Cash & Cash | 1,257.46 | -649.03 | -293.38 | -3,847.42 |
| Equivalents | | | | |
| Cash & Cash Equivalents as at the beginning of the year | 559.10 | 1207.95 | 1501.33 | 5,348.75 |
| Cash & Cash Equivalents as at the end of the year | 1,816.56 | 558.92 | 1,207.95 | 1,501.33 |



IMPORTANT FINANCIAL INDICATORS (ON CONSOLIDATED BASIS)

(**₹incrores**)

| | | | | (₹incrores) |
|-------------------------|--|--|--|---|
| Particulars | As on/ For the year ended March 31, 2016 (Audited) | As on/ For the year ended March 31, 2015 (Audited) | As on/ For the year ended March 31, 2014 (Audited) | As on/ For the year ended March 31,2013 (Audited) |
| For Financial Entities | | | | |
| Net worth | 28,893.40 | 25,072.58 | 20,803.05 | 17,530.48 |
| Total Debt | 1,69,211.64 | 1,50,979.06 | 1,26,173.19 | 1,07,761.72 |
| of which – Non Current | ,, | ,- , ,- , , , , , , , , , , , , , , , , | , ., | , , |
| Maturities of Long | | | | |
| Term Borrowing | 1,38,783.85 | 1,31,123.26 | 1,10,095.30 | 90,925.38 |
| - Short Term | ,- ,, | <i>y- y</i> | , ., | , |
| Borrowing | 6,460.77 | 734.00 | 2,540.00 | 2,485.55 |
| - Current | ., | | , | , |
| Maturities of Long | | | | |
| Term Borrowing | 23,967.02 | 19,121.80 | 13,537.89 | 14,350.79 |
| <u> </u> | , | , | , | , |
| Net Fixed Assets | 332.13 | 119.78 | 83.47 | 80.62 |
| Non-Current Assets | 1,60,440.35 | 1,65,577.35 | 1,37,660.64 | 1,15,446.90 |
| Cash and Cash | , , | , , | | |
| Equivalents | 1,816.56 | 558.92 | 1,207.95 | 1,501.33 |
| • | , | | , | • |
| Current Investments | 149.41 | 438.81 | 47.41 | 47.41 |
| Current Assets | 46,504.57 | 17,878.56 | 15,283.60 | 15,122.69 |
| Current Liabilities | 37,914.58 | 26,110.70 | 21,407.11 | 21,845.01 |
| Asset Under | 57,51 | 20,110.70 | 21,107.11 | 21,0 .0.01 |
| Management | N.A. | N.A. | N.A. | N.A. |
| Off Balance Sheet | 11.71. | 11.71. | 11.71. | 11,71. |
| Assets | N.A. | N.A. | N.A. | N.A. |
| Interest Income | 23,470.66 | 20,072.08 | 16,806.39 | 13,290.95 |
| Finance Costs | 14,282.35 | 11,839.59 | 10,034.74 | 8,083.39 |
| Net interest income | 9,188.31 | 8,232.49 | 6,771.65 | 5,207.56 |
| Provisioning & Write- | 9,100.31 | 0,232.49 | 0,771.03 | 3,207.30 |
| offs | 1,096.18 | 806.18 | 312.59 | 131.24 |
| PAT | 5,691.42 | 5,344.42 | 4,741.25 | 3,832.78 |
| | | | | |
| Gross NPA (%) * | 2.11% | 0.74% | 0.33% | 0.38% |
| Net NPA (%) * | 1.61% | 0.54.% | 0.24.% | 0.31% |
| Tier I Capital | | | | |
| Adequacy Ratio (%) | | | | |
| Tier II Capital | | | | |
| Adequacy Ratio (%) | 2.00.265.02 | 1.70.201.40 | 1 40 50 4 2 4 | 1 27 266 00 |
| Total Loan Assets (net) | 2,00,265.02 | 1,79,281.49 | 1,48,504.24 | 1,27,266.00 |
| Capital Adequacy ratio | | | | |
| (%) | | _ ^ | | |
| Net interest margin * | 4.82% | 5.01% | 4.90% | 4.55% |
| Yield on Loan Assets * | 12.32% | 12.23% | 12.18% | 11.62% |
| Cost of funds * | 8.50% | 8.36% | 8.31% | 8.09% |
| Return on Net worth | | | | |
| (average) | 21.09% | 23.30% | 24.74% | 23.84% |
| Debt equity ratio | | | | |
| (times) | 5.86 | 6.02 | 6.07 | 6.15 |
| Total Assets | 2,06,944.92 | 1,83,455.91 | 1,52,944.24 | 1,30,569.59 |
| Return on assets | | | | |
| (average) | 2.92% | 3.18% | 3.34% | 3.20% |



10.4. OTHER FINANCIAL PARAMETERS

| Particulars | FY 2015-16 | FY 2014-15 | FY 2013-14 |
|-----------------------------------|------------|------------|------------|
| Dividend declared (As %age on FV) | 171%* | 107%* | 95% |
| Interest Coverage Ratio (times) | 1.56 | 1.63 | 1.65 |

^{*} The Company has paid an interim dividend of Rs 12/- per Equity Share (on face value of ₹10/- each) in the month of February, 2016. The Board of Directors had recommended final dividend of ₹5.10 per share for the year 2015-16, which has been approved by the Shareholders in the Annual General Meeting held on 21.09.2016.

10.5. CHANGES IN ACCOUNTING POLICIES DURING THE LAST THREE YEARS AND THEIR EFFECT ON THE PROFITS AND THE RESERVES OF THE COMPANY

| Financial Year | Change in accounting policies and their effect |
|----------------|---|
| 2015-16 | During the year ended 31st March, 2016, the Company had revised the accounting policy in respect of asset classification in line with RBI Guidelines. Further, the accounting policy for creation of allowance against Standard Loan assets has been modified to align it with the revised provisioning requirements for Standard Loans as per RBI Notification dated 10th November, 2014. Due to these changes in accounting policy, profit before tax for the year ended 31st March, 2016 is lower by ₹ 87.87 Crores. |
| 2014-15 | Further, minor modifications have been made in the Accounting Policy in respect of basis of preparation of financial statements, revenue recognition, intangible assets and cash flow statements. However, there is no financial impact of such modifications. Consequent to the notification of Companies Act, 2013, modifications have been made in Significant Accounting Policy No. 1(a) and 7. Further, modifications have |
| | been made in Significant Accounting Policy No. 2, 6. However, there is no financial impact of such modifications. |
| | The Company has also changed its Significant Accounting Policy 4.1 regarding depreciation on fixed assets in alignment with Schedule-II to the Companies Act, 2013 which has become applicable from 1st April, 2014. If the company had followed the earlier policy, profit before tax for the year would have been higher by ₹ 2.89 Crores. |
| | Further, the accounting policy on Provisioning against Loans has been amended to create provision @ 2.75% on stock of restructured loans. Thus, during the year, a provision has been made amounting to ₹ 451.77 Crores (Previous year Nil) on qualifying loans(comprising of loans to Public sector ₹ 11,682.23 Crores and loans to Private sector ₹ 4,745.92 Crores). Due to this change in accounting policy, the profit before tax is lower by ₹ 410.70 Crores after considering the existing provision on standard loan assets on theses restructured loans. |
| 2013-14 | Modifications were made in Significant Accounting Policy regarding basis of preparation of financial statements, income recognition, income from investments, asset classification, intangible assets, investments and current tax & deferred tax to make it more clarificatory/explicit. However, there was no financial impact of such modifications. |
| | Further, the Company changed its Significant Accounting Policy regarding provision on Standard Assets which was created at 0.25% of the outstanding standard assets as against creating it in a phased manner upto March 31, 2015. If the company had followed the earlier policy, the profit after tax for the year would have been higher by ₹ 105.74 crore. |



SECTION XI PARTICULARS OF THE OFFER

Eligibility of REC to come out with the Issue and Government Approvals

REC, its Directors and authorised officers have not been prohibited from accessing the debt market under any order or directions passed by SEBI/any other Government authority.

This present issue of Bonds is being made in accordance with extant guidelines for floatation of PSU Bonds as amended from time to time. The Corporation can undertake the activities proposed by it in view of the present approvals and no further approval from any government authority(s) is required by the Corporation to undertake the proposed activities save and except those approvals which may be required to be taken in the normal course of business from time to time. Further, Reserve Bank of India vide its Circular No. RBI/2014-15/475DNBR (PD) CC No. 021/03.10.001/2014-15 dated February 20, 2015 has allowed NBFCs to issue unsecured bonds.

Authority for the Placement

The present issue of Bonds is being made pursuant to:

- (i) resolution passed by the Board of Directors of the Company on March 18, 2016 and delegation provided thereunder;
- (ii) special resolution passed by the shareholders of the Company under section 42 of the Companies Act, 2013 and sub-rule 2 of rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, in Annual General Meeting held on September 21, 2016:
- (iii) Article 95(xxii), 96 (i) & 96 (ii) of the Articles of Association of the Company.

REC can issue the Bonds proposed by it in view of the present approvals and no further approvals in general from any Government Authority are required by REC to undertake the proposed activity.

Objects of the Issue

The Main Object Clause of REC as contained in the Memorandum of Association and Articles of Association of REC enables the Company to undertake the activities for which the funds are being raised under the present issue. Also, the Main Objects of REC as contained therein adequately covers its existing and proposed activities. The funds raised by way of the Issue will be utilized for various operations of REC.

Utilisation of Issue Proceeds

The funds raised through this private placement are not meant for any specific project as such and therefore the proceeds of this Issue shall be utilized for the regular business activities of REC which is subject to a number of regulatory checks and balances as stipulated in its regulatory environment. Therefore, the management shall ensure that the funds raised via this private placement shall be utilized only towards satisfactory fulfilment of the Objects of the Issue. REC further confirms that the proceeds of the current issue of Bonds shall not be used for providing loan to or acquisition of shares of any person who is part of the same group or who is under the same management.

Minimum Subscription

As the current issue of Bonds is being made on private placement basis, the requirement of minimum subscription shall not be applicable and therefore REC shall not be liable to refund the issue subscription(s)/proceed(s) in the event of the total issue collection falling short of issue size or certain percentage of issue size.



Nature and Class of Securities

Unsecured, Redeemable, Non-Convertible, Non-Cumulative, Taxable Bonds in the nature of debentures - These Bonds shall be fully paid-up and the claims of the Bondholders shall be unsecured, senior and unsubordinated.

Put & Call Option

Neither the Bondholder(s) shall have any right to exercise Put option nor shall the Company have right to exercise Call Option.

Contribution made by Promoters or Directors

NIL

Maximum Investors for the Issue

In view of RBI's Circular No.RBI/2014-15/475DNBR (PD) CC No. 021/03.10.001/2014-15 dated February 20, 2015 on private placement basis there is no limit on the number of subscribers in respect of issuances with a minimum subscription of ₹ 1 crore and above.

Issue Price

Each Bond has a face value of INR10 Lakh each and is issued at par. The Bonds shall be redeemable at par i.e. for INR10 Lakh per Bond. Since there is no discount or premium on either issue price or redemption value of the Bonds, the effective yield for the investors shall be the same as the coupon rate on the Bonds.

Security

Bonds are unsecured.

Terms of Payment

The full Issue price of the Bonds applied for is to be paid along with the Application Form. Investor(s) need to send in the Application Form and the cheque(s)/ demand draft(s)/RTGS for the full face value of the Bonds applied for.

| Issue Price of the Bond | Minimum Application for | Amount Payable on Application per Bond |
|----------------------------|--|---|
| INR10 Lakh | Application must be for a minimum of INR | |
| | 10 crores and in multiples of INR 1Crore | bond |
| | (10 bond) thereafter. | |

Deemed Date of Allotment

The cut-off date declared by the Company from which all benefits under the Bonds including interest on the Bonds shall be available to the Bondholders is called as the Deemed Date of Allotment. The actual allotment of Bonds (i.e. approval from the Board of Directors or a Committee thereof) may take place on a date other than the Deemed Date of Allotment. REC reserves the right to keep multiple allotment date(s)/deemed date(s) of allotment at its sole and absolute discretion without any notice. If in case, the issue closing date changes (i.e. pre-pond/postponed), then the Deemed Date of Allotment may also be changed (pre-pond/ postponed) by REC, at its sole and absolute discretion.

Letter(s) of Allotment/ Bond Certificate(s)/ Refund Order(s)/ Issue of Letter(s) of Allotment

The beneficiary account of the investor(s) with National Securities Depository Ltd. (NSDL)/ Central Depository Services (India) Ltd. (CDSL)/ Depository Participant will be given initial CREDIT within 15 days from the Deemed Date of Allotment. The initial CREDIT in the account will be akin to the Letter of Allotment. On



completion of the all-statutory formalities, such CREDIT in the account will be akin to a Bond Certificate.

Bonds to be issued in demat format only

The Bonds since issued in electronic (dematerialized) form, will be governed as per the provisions of the Depository Act, 1996, Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996, rules notified by NSDL/ CDSL/Depository Participant from time to time and other applicable laws and rules notified in respect thereof. The Bonds shall be allotted in DEMAT form only. However, if any Bondholder wants to convert bonds into physical form he/she makes appropriate application to the Depositories as per relevant rules and regulations of concerned Depository.

Depository Arrangements

REC has entered into depository arrangements with NSDL and CDSL. The securities shall be issued in dematerialized form as per the provisions of Depositories Act, as amended from time to time.

REC has signed two tripartite agreements in this connection viz.

- 1. Tripartite Agreement dated November 15, 2007 between REC, National Securities Depository Limited (NSDL) and the Registrar i.e., Karvy Computershare Private Limited
- 2. Tripartite Agreement dated October 16, 2007 between REC, Central Depository Services Limited (CDSL) and the Karvy Computershare Private Limited.

The Bonds will be issued in dematerialised form and the same shall be in accordance with the provisions of the SEBI Debt Regulations, Depositories Act, 1996 and the regulations made there under and are to be issued as per the terms and conditions stipulated under this Private Placement Offer Letter. The Bond holder will have the right to convert the dematerialized Bonds into physical form as per the Applicable Law.

Procedure for applying for Demat Facility

- Investor(s) should have / open a beneficiary account with any Depository Participant of NSDL or CDSL.
- 2. For allotment of Bonds in dematerialized form, the beneficiary account number and depository participants ID shall be specified in the relevant columns of the Application Form.
- 3. If incomplete/incorrect beneficiary account details are given in the Application Form which does not match with the details in the Depository system, the Allotment of Bonds shall be held in abeyance till such time satisfactory demat account details are provided by the investor.
- 4. The Bonds allotted to investor in dematerialized form would be directly credited to the beneficiary account as given in the Application Form after verification. Allotment advice/refund order (if any) would be sent directly to the applicant by the Registrar to the Issue but the confirmation of the CREDIT of the Bonds to the investor's Depository Account will be provided to the investor by the investor's DP.
- 5. Interest or other benefits with respect to the Bonds held in dematerialized form would be paid to those Bondholders whose names appear on the list of beneficial owners given by the depositories to REC as on the Record Date or to the Bondholders who have converted the demat securities to physical form and their names are registered as Bondholders on the registers maintained by Company/Registrar. In case, the beneficial owner is not identified by the Depository on the Record Date due to any reason whatsoever, REC shall keep in abeyance the payment of interest or other benefits, till such time the beneficial owner is identified by the Depository and intimated to REC. On receiving such intimation, REC shall pay the interest or other benefits to the beneficiaries identified, within a period of 15 days from the date of receiving such intimation.



6. Investors may please note that the Bonds in dematerialised form can be traded only on the stock exchanges having electronic connectivity with NSDL or CDSL.

Fictitious applications

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who-

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name.

shall be liable for action under Section 447."

Market Lot

The market lot for trading of Bonds will be one Bond ("Market Lot").

Trading of Bonds

The marketable lot for the purpose of trading of Bonds shall be ONE (1) BOND. Trading of Bonds would be permitted in dematerialised mode only in standard denomination of INR10 Lakh and such trades shall be cleared and settled in recognised stock exchange(s) subject to conditions specified by SEBI. In case of trading in Bonds which has been made over the counter, the trades shall be executed and reported on a recognized stock exchange having a nation-wide trading terminal or such other platform as may be specified by SEBI.

Mode of Transfer of Bonds

The Bonds shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the NSDL/ CDSL/Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Bonds held in electronic form. The seller should give delivery instructions containing details of the buyer's DP account to his Depository Participant.

Transfer of Bonds to and from foreign investors, in case they seek to hold the Bonds and are eligible to do so, will be governed by the then prevailing guidelines of RBI. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/redemption will be made to the person, whose name appears in the records of the Depository. In such cases, claims, if any, by the transferee(s) would need to be settled with the transferor(s) and not with REC.

Interest on Application Money

In respect of Investors who get Allotment of Bonds in the Issue, interest on Application Money shall be paid at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) on the aggregate face value amount of Bonds for the period starting from and including the date of realization of Application Money in Issuer's Bank Account upto but excluding the Deemed Date of Allotment. Such interest on Application Money shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment.



Interest on the Bonds

The Bonds shall carry interest at the coupon rates as per term sheet (subject to deduction of tax at source at the rates prevailing from time to time under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof for which a certificate will be issued by REC) on the outstanding principal amount of Bonds till final redemption.

If any interest payment date falls on a day which is not a Business Day ('Business Day' being a day on which Commercial Banks are open for business in the city of New Delhi), then payment of interest will be made on the next day that is a Business Day.

Computation of Interest

The Bonds will carry interest rates as per the term sheet from the Deemed Date of Allotment. The interest will be paid from the Deemed Date of Allotment (subject to deduction of tax at source at the rates prevailing from time to time under the IT Act, or any other statutory modification or re-enactment thereof) as per term sheet. The Interest shall be computed on "Actual / Actual" day count basis.

Record Date

Record date of interest shall be 15 days prior to each interest payment date and 15 days prior to the date of Maturity. Interest shall be paid to the person whose name appears as sole/first in the Register of Bondholders/beneficiaries position of the Depositories on Record Date or to the Bondholders who have converted the Bonds to physical form and their name is registered on the registers maintained by Company/Registrar. In the event of REC not receiving any notice of transfer at least 15 days before the respective due date of payment of interest and at least 15 days prior to the maturity date, the transferees for the Bond shall not have any claim against REC in respect of interest so paid to the registered Bondholder.

Deduction of Tax at Source

Tax as applicable under the IT Act, or any other statutory modification or re-enactment thereof will be deducted at source. The investor(s) desirous of claiming exemption from deduction of income tax at source on the interest on Application money are required to submit the necessary certificate(s), in duplicate, along with the Application Form in terms of Income Tax rules.

Interest payable subsequent to the Deemed Date of Allotment of Bonds will be treated as "Interest on Securities" as per Income Tax Rules. Bondholders desirous of claiming exemption from deduction of income tax at source on the interest payable on Bonds should submit tax exemption certificate/ document, under Section 193 of the Income Tax Act, 1961, if any, at the head office of REC, at least 45 days before the payment becoming due.

Regarding deduction of tax at source and the requisite declaration forms to be submitted, prospective investors are advised to consult their own tax consultant(s).

Redemption

The face value of the Bonds will be redeemed at par, on the expiry of the tenor of the Bonds series as per details in the summary term sheet from the Deemed Date of Allotment. The Bonds will not carry any obligation, for interest or otherwise, after the date of redemption. The Bonds shall be taken as discharged on payment of the redemption amount by REC on maturity to the registered Bondholders whose names appear in the Register of Bondholders on the Record Date/ or the beneficial owners as per the list provided by the Depositories. Such payment will be a legal discharge of the liability of the Company towards the Bondholders.

In case if the redemption date falls on a day which is not a Business Day ("Business Day being a day on which Commercial Banks are open for Business in the city of Delhi), then the payment due shall be made on the previous Business Day but without liability for making payment of interest for the intervening period.



Settlement/ Payment on Redemption

Payment on redemption will be made by way of cheque(s)/ redemption warrants(s)/ demand draft(s)/ CREDIT through RTGS system in the name of the Bondholders whose name appear on the list of Beneficial Owners given by Depository to REC/or the Bondholders (who have converted the Bonds to physical form), whose names are registered on the register maintained by the REC/Registrar as on the Record Date. The Bonds shall be taken as discharged on payment of the redemption amount by REC on maturity to the list of Bondholders as provided by NSDL/ CDSL/ Depository Participant. Such payment will be a legal discharge of the liability of REC towards the Bondholders. On such payment being made, REC shall inform NSDL/ CDSL/ Depository Participant and accordingly the account of the Bondholders with NSDL/ CDSL/ Depository Participant shall be adjusted.

REC's liability to the Bondholders towards all their rights including for payment or otherwise shall cease and stand extinguished from the due date of redemption in all events. Further REC will not be liable to pay any interest or compensation from the date of redemption. On REC dispatching/ crediting the amount to the Beneficiary(s) as specified above in respect of the Bonds, the liability of REC shall stand extinguished.

Right of Bondholder(s)

Bondholder is not a shareholder. The Bondholders will not be entitled to any other rights and privilege of shareholders other than those available to them under statutory requirements. The Bond(s) shall not confer upon the holders the right to receive notice, or to attend and vote at the General Meeting of the Company. The principal amount and interest on the Bonds will be paid to the registered Bondholders only, and in case of Joint holders, to the one whose name stands first.

Besides the above, the Bonds shall be subject to the provisions of the Companies Act, 1956, notified provisions of Companies Act, 2013 and the relevant rules and regulations, the Articles of Association of REC, the terms of this issue of Bonds and the other terms and conditions as may be incorporated in the Bond Trustee Agreement and other documents that may be executed in respect of these Bonds.

Effect of Holidays

If any Coupon Payment Date falls on a day that is not a Business Day, the payment shall be made by the Issuer on the immediately succeeding Business Day along with interest for such additional period. Further, interest for such additional period so paid, shall be deducted out of the interest payable on the next Coupon Payment Date. If the Redemption Date (also being the last Coupon Payment Date) of the Bonds falls on a day that is not a Business Day, the redemption proceeds shall be paid by the Issuer on the immediately preceding Business Day along with interest accrued on the Bonds until but excluding the date of such payment.

In the event the Record Date falls on a day which is not a Business Day, the immediately succeeding Business Day will be considered as the Record Date.

List of Beneficial Owners

REC shall request the Depository to provide a list of Beneficial Owners as at the end of the Record Date. This shall be the list, which shall be considered for payment of interest or repayment of principal amount, as the case may be.

Succession

In the event of the demise of the sole/first holder of the Bond(s) or the last survivor, in case of joint holders for the time being, REC will recognize the executor or administrator of the deceased Bondholder, or the holder of succession certificate or other legal representative as having title to the Bond(s). REC shall not be bound to recognize such executor or administrator, unless such executor or administrator obtains probate, wherever it is necessary, or letter of administration or such holder is the holder of succession certificate or other legal representation, as the case may be, from a Court in India having jurisdiction over the matter. REC may, in its absolute discretion, where it thinks fit, dispense with production of probate or letter of administration or succession certificate or other legal representation, in order to recognize such holder as being entitled to the



Bond(s) standing in the name of the deceased Bondholder on production of sufficient documentary proof or indemnity.

Where a non-resident Indian becomes entitled to the Bonds by way of succession, the following steps have to be complied:

- a. Documentary evidence to be submitted to the Legacy Cell of the RBI to the effect that the Bond was acquired by the NRI as part of the legacy left by the deceased holder.
- b. Proof that the NRI is an Indian National or is of Indian origin.

Such holding by the NRI will be on a non-repatriation basis.

Who Can Apply

The following categories are eligible to apply for this private placement of Bonds:

- 1. Mutual Funds,
- 2. Public Financial Institutions specified in Section 2(72) of the Companies Act 2013;
- 3. Scheduled Commercial Banks;
- 4. State Industrial Development Corporations;
- 5. Insurance Companies registered with the Insurance Regulatory and Development Authority;
- 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation Funds authorised to invest in the Issue
- 7. National Investment Funds set up by resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India;
- 8. Insurance funds set up and managed by army, navy or air force of the Union of India.
- 9. Companies and Bodies Corporate authorized to invest in bonds/ debentures;
- 10. Co-operative Banks and Regional Rural Banks authorized to invest in bonds/ debentures;
- 11. Gratuity Funds and Superannuation Funds;
- 12. Societies authorized to invest in bonds/ debentures;
- 13. Trusts authorized to invest in bonds/ debentures;
- 14. Foreign Institutional Investors and sub-accounts registered with SEBI or Foreign Portfolio Investors (not being an individual or family offices);
- 15. Statutory Corporations/ Undertakings established by Central/ State legislature authorized to invest in bonds/ debentures.

The applications must be accompanied by certified true copies of (1) Memorandum and Articles of Association/Constitution/Bye-laws; (2) Resolution authorizing investment and containing operating instructions; (3) Specimen signatures of authorized signatories; (4) Necessary forms for claiming exemption from deduction of tax at source on the interest income/interest on application money, wherever applicable; (5) Documents relating to withholding tax applicability;(6) Copy of Permanent Account Number Card (PAN Card) provided by the Income Tax Department; and (7) in case of remittance of money through electronic mode, a self-attested bank account statement has to be submitted reflecting the debit for the application money. The bank account statement should contain the name of the applicant, account number, name and branch of the bank.

Who Cannot Apply

The following categories of persons, and entities, shall not be eligible to participate in the Issue and any Applications from such persons and entities are liable to be rejected:

- 1. Minors
- 2. Non-resident investors being an individual including NRIs, QFIs(individual), and FPIs(individual or family offices);
- 3. Venture Capital Fund and Foreign Venture Capital Investor;
- 4. Overseas Corporate Bodies; and
- 5. Person ineligible to contract under applicable statutory/regulatory requirements.
- 6. Resident Individual Investors;



- 7. Hindu Undivided Families;
- 8. Partnership firms.

Application under Power of Attorney or by Limited Companies

In case of Applications made under a Power of Attorney or by a Limited Company or a Body Corporate or Registered Society or Mutual Fund, and scientific and/or industrial research organizations or Trusts etc., the relevant Power of Attorney or the relevant resolution or authority to make the Application, as the case may be, together with the certified true copy thereof along with the certified copy of the Memorandum and Articles of Association and/or Bye-Laws as the case may be must be attached to the Application Form or lodged for scrutiny separately with the photocopy of the Application Form, quoting the serial number of the Application Form and REC's branch where the Application has been submitted, at the office of the Registrars to the Issue after submission of the Application Form to REC's bankers to the Issue or any of their designated branches as mentioned on the reverse of the Application Form, failing which the applications are liable to be rejected. Such authority received by the Registrars to the Issue more than 10 days after closure of the subscription list may not be considered.

Mode of Subscription/How to Apply

This being a Private Placement Offer, Investors have been addressed through this Communication directly, only are eligible to apply.

Copies of Private Placement Offer Letter and Application Form may be obtained from the registered office of REC. Applications for the Bonds must be in the prescribed form (enclosed) and completed in BLOCK LETTERS in English and as per the instructions contained therein.

Applications complete in all respects must be submitted before the last date indicated in the issue time table or such extended time as decided by REC, at any of the designated collection centres, accompanied by the subscription amount by way of cheque(s)/draft(s)/RTGS drawn on any bank including a co-operative bank which is situated at and is a member of the Bankers' clearing house located at a place where the Application Form is submitted. The Original Applications Forms (along with all necessary documents as detailed in the memorandum of information), pay-in slip and other necessary documents should be sent to corporate office through respective Arrangers at New Delhi on the same date.

Outstation cheque(s)/Bank draft(s) drawn on Bank(s) not participating in the clearing process at the designated clearing centres will not be accepted. Money orders/postal orders will also not be accepted. Investors in centres, which do not have any bank, including a Co-operative Bank, which is a member or sub member of the Banker's clearing house located at the above mentioned centres would be required to make payment only through Demand Draft payable at any one of the above mentioned centres. The Corporation assumes no responsibility for any applications/cheques/ DDs lost in mail. All cheques /drafts should be in favour of "Rural Electrification Corporation Ltd. − Bond Issue" and Crossed "Account Payee only". The entire amount of ₹10 Lakhs (Rupee Ten Lakhs only) per bond is payable on application.

Applications should be for the number of Bonds applied for, by the Applicant. Applications not completed in the said manner are liable to be rejected. The name of the applicant's bank, type of account and account number must be filled in the Application Form. This is required for the applicant's own safety and these details will be printed on the refund orders and interest/redemption warrants.

The applicant or in the case of an application in joint names, each of the Applicant, should mention his/her Permanent Account Number (PAN) allotted under the Income-Tax Act, 1961 or where the same has not been allotted, the GIR No. and the Income tax Circle/Ward/District. As per the provision of Section 139A (5A) of the Income Tax Act, PAN/GIR No. needs to be mentioned on the TDS certificates. Hence, the investor should mention his PAN/GIR No. In case neither the PAN nor the GIR Number has been allotted, the Applicant shall mention "Applied for" and if, in case the applicant is not assessed to income tax, the applicant shall mention 'Not Applicable' (stating reasons for non-applicability) in the appropriate box provided for the purpose. Application Forms without this information will be considered incomplete and are liable to be rejected.

Unless the Issuer Corporation specifically agrees in writing with or without such terms or conditions it deems fit, a



separate single cheque/ demand draft must accompany each Application Form. Applicants are requested to write their names and application serial number on the reverse of the instruments by which the payments are made.

All Applicants are requested to tick the relevant column "Category of Investor" in the Application Form. Public/Private/ Religious/ Charitable Trusts, Provident Funds and Other Superannuation Trusts and other investors requiring "approved security" status for making investments.

It is to be distinctly noted that in pursuance of sub clause (d) of clause (2) of Rule 14 of Companies (Prospectus and Allotment of Securities) Rules, 2014, remittance of Application Money for subscription to the Bonds shall be made only from the bank account of the person/ entity subscribing to the Bonds. In case of monies payable on subscription to the Bonds to be held by joint holders, the remittance of Application Money shall be made from the bank account of the person whose name appears first in the Application Form. In pursuance of the said provisions, the Applicants are required to submit a self-attested copy of their bank account statement reflecting debit for the application money. Such bank account statement must contain the name of Applicant, account number, name and branch of the bank.

For further instructions, please read General Instructions along with the Application Form carefully.

Force Majeure

REC reserves the right to withdraw the Issue prior to the closing date in the event of any unforeseen development adversely affecting the economic and regulatory environment. REC reserves the right to change the Issue schedule.

Acknowledgements

No separate receipts will be issued for the application money. However, the bankers to the Issue receiving the duly completed Application Form will acknowledge receipt of the application by stamping and returning to the applicant the 'Acknowledgement Slip'at the bottom of each Application Form.

Applications under Power of Attorney

A certified true copy of the power of attorney or the relevant authority as the case may be along with the names and specimen signature(s) of all the authorized signatories and the tax exemption certificate/ document, if any, must be lodged along with the submission of the completed Application Form. Further modifications/ additions in the power of attorney or authority should be notified to the Corporation or to its Registrars or to such other person(s) at such other address(s) as may be specified by the Corporation from time to time through a suitable communication.

Application by Mutual Funds

In case of Applications by Mutual Funds, a separate Application must be made in respect of each scheme of an Indian Mutual Fund registered with SEBI and such applications will not be treated as multiple applications, provided that the application made by the Asset Management Company/ Trustees/ Custodian clearly indicate their intention as to the scheme for which the Application has been made.

Right to Accept or Reject Applications

REC reserves its full, unqualified and absolute right to accept or reject any Application, in part or in full, without assigning any reason thereof. The rejected applicants will be intimated along with the refund warrant, if applicable, to be sent. The Application forms that are not complete in all respects are liable to be rejected and would not be paid any interest on the Application money. Application would be liable to be rejected on one or more technical grounds, including but not restricted to:

- (i) Number of Bonds applied for is less than the minimum application size;
- (ii) Applications exceeding the issue size;
- (iii) REC account details not given;



- (iv) Details for issue of Bonds in electronic/ Dematerialized form not given; PAN/GIR and IT Circle/Ward/District not given;
- (v) In case of Applications under Power of Attorney by limited companies, corporate bodies, trusts, etc. relevant documents not submitted:

In the event, if any Bond(s) applied for is/ are not allotted in full, the excess application monies of such Bonds will be refunded, as may be permitted.

PAN/GIR Number

All Applicants should mention their PAN or the GIR Number allotted under IT Act, and the Income Tax Circle/Ward/ District. In case where neither the PAN nor the GIR Number has been allotted, the fact of such a non-allotment should be mentioned in the Application Form in the space provided.

Signatures

Signatures should be made in English or in any of the Indian languages. Thumb impressions must be attested by an authorized official of a REC or by a Magistrate/ Notary Public under his/her official seal.

Nomination Facility

As per Section 72 of the Companies Act, 2013, only individuals applying as sole applicant/Joint Applicant can nominate, in the prescribed manner, a person to whom his Bonds shall vest in the event of his death. Non-individuals including holders of Power of Attorney cannot nominate.

Bondholder not a Shareholder

The Bondholders will not be entitled to any of the rights and privileges available to the shareholder. If, however, any resolution affecting the rights attached to the Bonds is placed before the members of REC, such resolution will first be placed before the Bondholders for their consideration.

Modification of Rights

The rights, privileges, terms and conditions attached to the Bonds may be varied, modified or abrogated with the consent, in writing, of those holders of the Bonds who hold at least three fourth of the outstanding amount of the Bonds or with the sanction accorded pursuant to a resolution passed at a meeting of the Bondholders, provided that nothing in such consent or resolution shall be operative against REC where such consent or resolution modifies or varies the terms and conditions of the Bonds, if the same are not acceptable to REC.

Future Borrowings

REC shall be entitled to borrow/ raise loans or avail of financial assistance in whatever form as also issue Bonds/ Debentures/ Notes/ other securities in any manner with ranking as *pari-passu* basis or otherwise and to change its capital structure, including issue of shares of any class or redemption or reduction of any class of paid up capital, on such terms and conditions as REC may think appropriate, without the consent of, or intimation to, the Bondholder(s) or the Trustees in this connection.

Ranking of Bonds

The Bonds are Unsecured, Redeemable, Non-Convertible, Non-Cumulative, Taxable Bonds in the nature of Debentures. The Bonds shall rank *pari-passu* inter se and, subject to any obligations preferred by mandatory provisions of the law prevailing from time to time, shall also as regards repayment of principal and payment of interest, rank *pari-passu* with all other existing unsecured borrowings (except subordinated debt) of the Corporation.



Bond/ Debenture Redemption Reserve

As per the Companies (Share Capital and Debentures) Rules,2014 dated March 31, 2014, DRR is not required to be created in the case of privately placed debentures issued by NBFC's registered with the RBI under section 45-IA of the RBI (Amendment) Act, 1997.

Notices

All notices required to be given by REC or by the Bond Trustees to the Bondholders shall be deemed to have been given if sent by ordinary post/ courier to the original sole/ first allottees of the Bonds and/ or if published in one All India English daily newspaper and one regional language newspaper.

All notices required to be given by the Bondholder(s), including notices referred to under "Payment of Interest" and "Payment on Redemption" shall be sent by registered post or by hand delivery to REC or to such persons at such address as may be notified by REC from time to time.

Tax Benefits to the Bondholders of REC

The holder(s) of the Bonds are advised to consider in their own case, the tax implications in respect of subscription to the Bonds after consulting their own tax advisor/ counsel.

Disputes & Governing Law

The Bonds are governed by and shall be construed in accordance with the existing laws of India. Any dispute arising thereof will be subject to the jurisdiction of courts of New Delhi.

Investor Relations and Grievance Redressal

Arrangements have been made to redress investor grievances expeditiously as far as possible, REC endeavours to resolve the investors' grievances within 30 days of its receipt. All grievances related to the issue quoting the Application Number (including prefix), number of bonds applied for, amount paid on application and Bank and Branch/REC collection centre where the Application was submitted, may be addressed to the Resource Mobilization Unit at the Head office. All investors are hereby informed that the Company has appointed a Compliance Officer who may be contracted in case of any problem related to this issue.



SECTION XII SUMMARY TERM SHEET

REC proposes to raise bonds with Issue Size ₹500 Crore with option to retain oversubscription under Bond Series 141.

| Type of Instrument |
|--|
| Nature and status of Instrument Unsecured, Senior and Unsubordinated Bond Series |
| Nature and status of Instrument of Debentures ("Bonds") Mode of Issue Private placement Eligible Investors 1. Mutual Funds, 2. Public Financial Institutions specified in Section 2(72) of Companies Act 2013; 3. Scheduled Commercial Banks; 4. State Industrial Development Corporations; 5. Insurance Companies registered with the Insurance Regulatory a Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation. |
| Instrument nature of Debentures ("Bonds") Mode of Issue Private placement 1. Mutual Funds, 2. Public Financial Institutions specified in Section 2(72) of Companies Act 2013; 3. Scheduled Commercial Banks; 4. State Industrial Development Corporations; 5. Insurance Companies registered with the Insurance Regulatory a Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation |
| Eligible Investors 1. Mutual Funds, 2. Public Financial Institutions specified in Section 2(72) of Companies Act 2013; 3. Scheduled Commercial Banks; 4. State Industrial Development Corporations; 5. Insurance Companies registered with the Insurance Regulatory a Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation. |
| Public Financial Institutions specified in Section 2(72) of Companies Act 2013; Scheduled Commercial Banks; State Industrial Development Corporations; Insurance Companies registered with the Insurance Regulatory a Development Authority; Provident Funds, Pension Funds, Gratuity Funds and Superannuation. |
| Companies Act 2013; 3. Scheduled Commercial Banks; 4. State Industrial Development Corporations; 5. Insurance Companies registered with the Insurance Regulatory a Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation |
| 4. State Industrial Development Corporations; 5. Insurance Companies registered with the Insurance Regulatory a Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation |
| 5. Insurance Companies registered with the Insurance Regulatory a Development Authority;6. Provident Funds, Pension Funds, Gratuity Funds and Superannuation |
| Development Authority; 6. Provident Funds, Pension Funds, Gratuity Funds and Superannuati |
| |
| Funds authorised to invest in the Issue |
| 7. National Investment Funds set up by resolution no. F. No. 2/3/200 DDII dated November 23, 2005 of the Government of India published the Gazette of India; |
| 8. Insurance funds set up and managed by army, navy or air force of Union of India; |
| 9. Companies and Bodies Corporate authorized to invest bonds/debentures; |
| 10. Co-operative Banks and Regional Rural Banks authorized to invest bonds/debentures; |
| 11. Gratuity Funds and Superannuation Funds; |
| 12. Societies authorized to invest in bonds/debentures; |
| 13. Trusts authorized to invest in bonds/debentures; |
| 14. Foreign Institutional Investors and sub-accounts registered with SEBI Foreign Portfolio Investors (not being an individual or family offices); |
| 15. Statutory Corporations/ Undertakings established by Central/ St legislature authorized to invest in bonds/ debentures. |
| Non-Eligible classes of 1. Minors; |
| Investors 2. Non-resident investors being an individual including NR QFIs(individual), and FPIs(individual or family offices); |
| 3. Venture Capital Fund and Foreign Venture Capital Investor; |
| 4. Overseas Corporate Bodies; |
| 5. Person ineligible to contract under applicable statutory/regulate requirements; |
| 6. Resident Individual Investors; |
| 7. Hindu Undivided Families; and |
| 8. Partnership firms |
| Listing (including name of BSE and/or NSE |
| stock Exchange(s) where it |



| will be listed and timeline for | | | |
|--|---|--|--|
| listing) | INID A A A L., IDDDI | | |
| Rating of the Instrument | IND AAA by IRRPL CARE AAA (Triple A) by CARE | | |
| | CRISILAAA/Stable by CRISIL | | |
| | ICRAAAA by ICRA | | |
| Issue Size | ₹ 500 Crore with option to retain oversubscription | | |
| Option to retain oversubscription (Amount) | Yes | | |
| Reasons of retaining oversubscription | To meet our fund requirements for borrowing, lending and repayment of debt. | | |
| Objects of the Issue | To augment long-term resources of the Company for the purpose of carrying out its functions authorized under the object clause of the Memorandum of Association of REC. | | |
| Details of the utilization of the Proceeds | The funds raised through this private placement are not meant for any specific project as such and therefore the proceeds of this Issue shall be utilized for the regular business activities of REC. Therefore, the management shall ensure that the funds raised via this private placement shall be utilized only towards satisfactory fulfillment of the Objects of the Issue. | | |
| Coupon Rate | 7.14% p.a. | | |
| Step Up/Step Down Coupon Rate | N.A. | | |
| Coupon Payment Frequency | Annual | | |
| Coupon Payment Date* | First interest payment on January 01, 2018, second interest payment on December 31, 2018, thereafter December 31, of every year and final interest payment on December 09, 2021 along with maturity proceeds. | | |
| Coupon Type | Fixed | | |
| Coupon Reset | N.A. | | |
| Day Count Basis | Actual/Actual Interest shall be computed on an "actual/actual basis". Where the interest period (start date to end date) includes February 29, interest shall be computed on 366 days-a-year basis | | |
| Interest on Application Money | In respect of Investors to whom Bonds are Allotted in the Issue, interest on Application Money shall be paid at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) on the aggregate face value amount of Bonds for the period starting from and including the date of realization of Application Money in Issuer's Bank Account up to but excluding the Deemed Date of Allotment. Such interest on Application Money shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment. | | |
| Interest on Refunded Money against which Allotment is not made | In respect of applications, which are valid but rejected on account of oversubscription, interest on refunded money shall be paid at the Coupon Rate (subject to deduction of income tax under the provisions of the Income Tax Act, 1961, or any other statutory modification or re-enactment thereof, as applicable) (excluding the valid rejections) for the period starting from and including the date of realization of Application Money in Issuer's Bank Account up to but excluding the Deemed Date of Allotment. The refund amounts together with interest thereon shall be paid by the Issuer to the relevant Applicants within 15 days from the Deemed Date of Allotment. | | |
| Default Interest Rate | 2% p.a. over the coupon rate will be payable by the Company for the | | |
| | defaulting period in case of default in payment of interest/redemption amount. | | |
| Tenor Redemption Date ** | 5 Year December 09, 2021 | | |



| Redemption Amount | Redeemed at face value of Bonds |
|---------------------------------|--|
| Redemption Premium | Nil |
| /Discount | 1411 |
| Issue Premium/Discount | Nil |
| Issue Price | ₹ 10 lakh per bond |
| Discount at which security is | Nil |
| issued and the effective yield | |
| as a result of such discount. | |
| Put option Date | N.A. |
| Put option Price | N.A. |
| Call Option Date | N.A. |
| Call Option Price | N.A. |
| Put Notification Time | N.A. |
| Call Notification Time | N.A. |
| Face Value | ₹ 10 lakh per bond |
| Minimum Application and in | Application must be for a minimum size of INR 10 Crores (100 bonds) and in |
| multiples of Debt securities | multiple of INR 1 Crore (10 bond) thereafter. |
| thereafter | |
| Issue Timing | December 09, 2016 |
| Issue Opening Date | December 09, 2016 |
| 2. Issue Closing Date | December 09, 2016 |
| 3. Pay-in Date | December 09, 2016 |
| 4. Deemed Date of Allotment | N.A.*** |
| No. of Applications | |
| Issuance mode of the Instrument | In Dematerialized mode |
| Trading mode of the | In Dematerialized mode |
| Instrument | In Belliuterianzea mode |
| Settlement mode of the | Payment of interest and repayment of principal shall be made by way of |
| Instrument | cheque(s)/ interest/ redemption warrant(s)/ demand draft(s)/ credit through |
| | direct credit/ RTGS/ Fund Transfer/ NECS/ NEFT or any other electronic mode offered by the Banks. |
| Depository | National Securities Depository Limited (NSDL) and Central Depository |
| Depository | Services (India) Limited (CDSL). |
| Effect of Holidays | If any Coupon Payment Date falls on a day that is not a Business Day, the |
| | payment shall be made by the Issuer on the immediately succeeding Business |
| | Day along with interest for such additional period. Further, interest for such additional period so paid, shall be deducted out of the interest payable on the |
| | next Coupon Payment Date. |
| | |
| | If the Redemption Date (also being the last Coupon Payment Date) of the |
| | Bonds falls on a day that is not a Business Day, the redemption proceeds shall be paid by the Issuer on the immediately preceding Pusiness Day along with |
| | be paid by the Issuer on the immediately preceding Business Day along with interest accrued on the Bonds until but excluding the date of such payment. |
| | increase accraca on the Bonas and out excluding the date of such payment. |
| | In the event the Record Date falls on a day which is not a Business Day, the |
| | immediately succeeding Business Day will be considered as the Record Date. |
| Record Date | 15 days prior to each Coupon Payment Date/ Redemption date. |
| Security | Bonds are Unsecured. |
| Transaction Documents | The Issuer has executed/ shall execute the documents including but not limited |
| | to the following in connection with the Issue: |
| | 1. Letter appointing Trustees to the Bondholders; |



| | 2. Debenture Trusteeship Agreement; | | |
|--|--|--|--|
| | 3. Debenture/Bond Trust Deed; | | |
| | 4. Rating letter from IRRPL; | | |
| | 5. Rating letter from CARE; | | |
| | 6. Rating letter from CRISIL; | | |
| | 7. Rating letter from ICRA; | | |
| | 8. Tripartite Agreement between the Issuer; Registrar and NSDL for issue of Bonds in dematerialized form; | | |
| | 9. Tripartite Agreement between the Issuer; Registrar and CDSL for issue of Bonds in dematerialized form; | | |
| | 10. Letter appointing Registrar; | | |
| | 11. Application made to BSE and/or NSE for seeking their in-principle approval for listing of Bonds; | | |
| | 12. Listing Agreement with BSE and/or NSE; and | | |
| | 13. Letters appointing Arrangers to the Issue. | | |
| Additional Covenants | In case of default in payment of interest and/ or principal redemption on t due dates, the Company shall pay additional interest at the rate of 2.00% p over the Coupon Rate for the defaulting period i.e. the period commenci from and including the date on which such amount becomes due and up to be excluding the date on which such amount is actually paid. | | |
| | The Company shall allot the Bonds within sixty days from the date of receipt of the application money for such Bonds and if the Company is not able to allot the Bonds within such period, it shall repay the application money to the subscribers within fifteen days from the date of completion of sixty days and if the Company fails to repay the application money within the aforesaid period, it shall be liable to repay such money with interest at the rate of 12% p.a. from the expiry of the sixtieth day. | | |
| | Listing: The Issuer shall complete all the formalities and seek listing permission within 15 days from the Deemed Date of Allotment. In case of delay in listing of the Bonds within the prescribed period from the Deemed Date of Allotment, the Company shall pay penal interest at the rate as mentioned in relevant regulations. | | |
| | In case the Bonds issued to the SEBI registered FIIs / sub-accounts of FIIs/FPIs are not listed within 15 days of issuance to the SEBI registered FIIs / sub-accounts of FIIs/FPIs, for any reason, then the FII/sub-account of FII/FPIs shall immediately dispose of the Bonds either by way of sale to a third party or to the Issuer and in case of failure to list the Bonds issued to SEBI registered FIIs/ sub-accounts of FIIs/FPIs within 15 days of issuance, the Issuer shall immediately redeem / buyback such Bonds from the FIIs/sub-accounts of FIIs/FPIs. | | |
| Events of Default | As specified in the Bond Trust Deed | | |
| Remedies | As mentioned in Bond Trust Deed | | |
| Cross Default | N.A. | | |
| Trustee | SBICAP Trustee Company Limited | | |
| Registrars | Karvy Computershare Private Limited | | |
| Role and Responsibilities of Debenture Trustee | The Trustees shall protect the interest of the Bondholders as stipulated in the Bond Trust Deed and in the event of default by REC in regard to timely payment of interest and repayment of principal and shall take necessary action at the cost of REC. No Bondholder shall be entitled to proceed directly against REC unless the Trustees, having become so bound to proceed, fail to do so. | | |
| Conditions precedent to | The subscription from investors shall be accepted for allocation and allotment | | |



| and assisting of Donda | handle James with look to the Callering |
|--|--|
| subscription of Bonds | by the Issuer subject to the following: |
| | 1. Rating letters from IRRPL, CARE, ICRA and CRISIL not being more than one month old from the issue opening date; |
| | 2. Seek a written consent letter from the Trustees conveying their consent to act as Trustees for the Bondholders; |
| | 3. Making an application to BSE and/or NSE for seeking their in-principle approval for listing of Bonds. |
| Conditions subsequent to subscription of Bonds | The Issuer shall ensure that the following documents are executed/activities are completed as per time frame mentioned elsewhere in this Private Placement Offer Letter: |
| | 1. Ensuring that the payment made for subscription to the Bonds is from the bank account of the person/ entity subscribing to the Bonds and keep record of the bank accounts from where payments for subscriptions have been received and in case of subscription to the Bonds to be held by joint holders, monies are paid from the bank account of the person whose name appears first in the Application Form; |
| | 2. Maintaining a complete record of private placement offers in Form PAS-5 and filing the such record along with Private Placement Offer Letter in Form PAS-4 with the Registrar of Companies, National Capital Territory of Delhi & Haryana with fee as provided in Companies (Registration Offices and Fees) Rules, 2014 and with Securities and Exchange Board of India, within a period of thirty days of circulation of the Private Placement Offer Letter; |
| | 3. Filing a return of allotment of Bonds with complete list of all Bondholders in Form PAS-3 under Section 42(9) of the Companies Act, 2013, with the Registrar of Companies, National Capital Territory of Delhi & Haryana within thirty days of the Deemed Date of Allotment along with fee as provided in the Companies (Registration Offices and Fees) Rules, 2014; |
| | 4. Credit of demat account(s) of the allottee(s) by number of Bonds allotted within the stipulated time period from the Deemed Date of Allotment; |
| | 5. Taking steps for listing of Bonds with BSE and/or NSE within 15 days from the Deemed Date of Allotment of Bonds; |
| | 6. Submission of Debenture/Bond Trust Deed with BSE and/or NSE within five working days of execution of the same for uploading on their website. |
| | Besides, the Issuer shall perform all activities, whether mandatory or otherwise, as mentioned elsewhere in this Private Placement Offer Letter. |
| Mode of Subscription | Applicants may make remittance of application money through either of following two modes: |
| | Cheque(s)/ demand draft(s)/ bank funds transfer may be drawn in favour of "RURAL ELECTRIFICATION CORPORATION LTD BOND ACCOUNT" and marked "A/c Payee Only" payable at par at any of the CBS |
| | branches of the Collecting Bankers to the Issue as per details given hereunder: |
| | Name of the Banker HDFC Bank Ltd |



| | Credit into Current A/c | 00030350004616 | |
|-------------------|--|------------------------------|--|
| | | | |
| | Electronic transfer of funds through RTGS mechanism for credit as per details given hereunder: | | |
| | Name of the Banker | HDFC Bank Ltd | |
| | Credit into Current A/c 00030350004616 | | |
| | Account Name "REC INSTITUTIONAL BONDS COLLECTION A/c" | | |
| | | 00222011011121 | |
| | IFSC Code | HDFC0000003 | |
| | | | |
| | Address of the Branch | Surya Kiran Branch, KG Marg, | |
| | | New Delhi 110 001 | |
| Governing Law and | The Bonds are governed by and shall be construed in accordance with the | | |
| Jurisdiction | existing laws of India. Any dispute arising thereof shall be subject to the | | |
| | jurisdiction of courts of New Delhi. | | |

^{*} As per the SEBI circular no. CIR/IMD/DF/18/2013 dated October 29, 2013, if the date of payment of interest falls on a holiday or Sunday then such payment shall be made on the succeeding day after including the interest for holiday or Sunday.

Illustration of Bond Cash Flows

| Company | Rural Electrification Corporation Limited |
|--|---|
| Face Value (per security) | ₹ 10,00,000/- |
| Issue Date/Date of Allotment | December 09, 2016 |
| Tenure | 5 Years |
| Coupon Rate | 7.14% |
| Frequency of the Interest Payment with specified dates | Annual |
| Day Count Convention | Actual / Actual |

| Particulars | Original Date | Revised Date | No. of Days | Cash Flow |
|-------------|-----------------------------|-----------------------------|----------------|-------------|
| 1st Coupon | Sunday, December 31, 2017 | Monday, January 1, 2018 | 388 | 774171616 |
| 2nd Coupon | Monday, December 31, 2018 | Monday, December 31, 2018 | 364 | 726284712 |
| 3rd Coupon | Tuesday, December 31, 2019 | Tuesday, December 31, 2019 | 365 | 728280000 |
| 4th Coupon | Thursday, December 31, 2020 | Thursday, December 31, 2020 | 366 | 728280000 |
| 5th Coupon | Thursday, December 9, 2021 | Thursday, December 9, 2021 | 343 | 684383671 |
| Principal | Thursday, December 9, 2021 | Thursday, December 9, 2021 | | 10200000000 |
| TOTAL | | | | 13841399999 |

^{**} As per the SEBI circular no. CIR/IMD/DF/18/2013 dated October 29, 2013, if the redemption date falls on a holiday or Sunday, then such payment shall be made on the previous working date along with interest is required to be paid till the redemption date.

^{***}As per the RBI circular no. RBI/2014-15/475 DNBR (PD) CC No. 021/03.10.001/2014-15 dated February 20, 2015, there shall be no limit on the number of subscribers in respect of issuances with a minimum subscription of ₹1 crore and above.



SECTION XIII MATERIAL EVENT, DEVELOPMENT OR CHANGE AT THE TIME OF ISSUE

There has been no material development on date of PPOL which affects our Company.



SECTION XIV CREDIT RATING & RATIONALE THEREOF

India Ratings & Research Private Limited ("IR&RPL") vide its letter dated December 02, 2016, has assigned a credit rating of "INDAAA/Stable" to the long term borrowing programme of REC aggregating to ₹15,000 crore. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry lowest credit risk. A copy of rating letter from IRRPL is enclosed elsewhere in this Private Placement Offer Letter.

Credit Analysis & Research Limited ("CARE") vide its letter dated December 05, 2016, has reaffirmed a credit rating of "CARE AAA (Triple A)" to the long term borrowing programme of REC aggregating to ₹15,000 crore. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry lowest credit risk. A copy of rating letter from CARE is enclosed elsewhere in this Private Placement Offer Letter.

CRISIL Limited ("CRISIL") its letter dated December 02, 2016, has reaffirmed a credit rating of "CRISIL AAA/Stable" to the long term borrowing programme of REC aggregating to ₹15,000 crore. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry lowest credit risk. A copy of rating letter from CRISIL is enclosed elsewhere in this Private Placement Offer Letter.

ICRA Limited ("ICRA") its letter dated December 02, 2016, has assigned a credit rating of "ICRA AAA" to the long term borrowing programme of REC aggregating to ₹15,000 crore. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry lowest credit risk. A copy of rating letter from CRISIL is enclosed elsewhere in this Private Placement Offer Letter.

Other than the CREDIT ratings mentioned hereinabove, REC has not sought any other CREDIT rating from any other CREDIT rating agency(ies) for the Bonds offered for subscription under the terms of this Private Placement Offer Letter.

The above ratings are not a recommendation to buy, sell or hold securities and investors should take their own decision. The ratings may be subject to revision or withdrawal at any time by the assigning rating agencies and each rating should be evaluated independently of any other rating. The ratings obtained are subject to revision at any point of time in the future. The rating agencies have the right to suspend, withdraw the rating at any time on the basis of new information etc.



SECTION XV NAME OF BOND TRUSTEE

In accordance with the provisions of Section 71 of the Companies Act, 2013, Companies (Share Capital and Debentures) Rules 2014 and Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993, REC has appointed SBICAP Trustee Company Limited to act as Bond Trustee ("**Bond Trustee**") for and on behalf of the holder(s) of the Bonds. The address and contact details of the Trustees are as under:



SBICAP Trustee Company Limited 202, Maker Tower – 'E', Cuffe Parade, Colaba, Mumbai 400 005

and

Apeejay House, 6th floor, 3, West Wing, DinshawWachha Road, Churchgate, Mumbai 400 020

Also having one of the offices at:

424-425, 4th Floor, World Trade Centre, Babar lane, New Delhi - 110001

A copy of letter from SBICAP Trustee Company Limited conveying their consent to act as Bond Trustee for the current issue of Bonds is enclosed elsewhere in this Private Placement Offer Letter.

REC hereby undertakes that the rights of the Bondholders will be protected as per the agreement/deed executed/to be executed between REC and the Bond Trustee. The Bond Trustee Agreement/Deed shall contain such clauses as may be prescribed under Section 71 of the Companies Act, 2013, Companies (Share Capital and Debentures) Rules, 2014 and those mentioned in Schedule IV of the Securities and Exchange Board of India (Debenture Trustees) Regulations, 1993. Further the Bond Trustee Agreement/Deed shall not contain any clause which has the effect of (i) limiting or extinguishing the obligations and liabilities of the Bond Trustee or REC in relation to any rights or interests of the holder(s) of the Bonds; (ii) limiting or restricting or waiving the provisions of the SEBI Act; SEBI Debt Regulations and circulars or guidelines issued by SEBI; and (iii) indemnifying the Trustees or REC for loss or damage caused by their act of negligence or commission or omission.

The Bondholder(s) shall, without further act or deed, be deemed to have irrevocably given their consent to the Bond Trustee or any of their agents or authorized officials to do all such acts, deeds, matters and things in respect of or relating to the Bonds as the Bond Trustee may in their absolute discretion deem necessary or require to be done in the interest of the holder(s) of the Bonds. Any payment made by REC to the Bond Trustee on behalf of the Bondholder(s) shall discharge REC *protanto* to the Bondholder(s). The Bond Trustee shall protect the interest of the Bondholders in the event of default by REC in regard to timely payment of interest and repayment of principal and shall take necessary action at the cost of REC. No Bondholder shall be entitled to proceed directly against REC unless the Bond Trustee, having become so bound to proceed, fail to do so. In the event of REC defaulting in payment of interest on Bonds or redemption thereof, any distribution of dividend by REC shall require approval of the Bond Trustee.



SECTION XVI STOCK EXCHANGE WHERE SECURITIES ARE PROPOSED TO BE LISTED

The Unsecured, Redeemable, Non-Convertible, Non-Cumulative Bonds in the nature of Debentures ("Bonds") (Series 141) are proposed to be listed on the Wholesale Debt Market (WDM) Segment of the BSE and/or NSE. The company has obtained the in-principle approval of BSE and/or NSE for listing of the Bonds. REC shall make an application to the BSE and/or NSE to list the Bonds to be issued and allotted under this Private Placement Offer Letter and complete all the formalities relating to listing of the Bonds within stipulated time (as per applicable law) from the date of closure of the Issue. If the permission to list and trade the Bonds is not granted by the stock exchanges, our Company shall forthwith repay, without interest, all such moneys received from the Applicant in pursuance of this Private Placement Offer Letter and Section 40 of the Companies Act, 2013. If default is made, our Company and every officer in default will liable to fine as prescribed in Section 40 of the Companies Act, 2013.

In connection with listing of Bonds with BSE and/or NSE, REC hereby undertakes that:

- It shall comply with conditions of listing of Bonds as may be specified in the Listing Agreement with BSE and/or NSE.
- Ratings obtained by REC shall be periodically reviewed by the CREDIT rating agencies and any revision in the rating shall be promptly disclosed by REC to BSE and/or NSE.
- Any change in rating shall be promptly disseminated to the holder(s) of the Bonds in such manner as BSE and/or NSE may determine from time to time.
- REC, the Bond Trustee and BSE and/or NSE shall disseminate all information and reports on Bonds including compliance reports filed by REC and the Trustees regarding the Bonds to the holder(s) of Bonds and the general public by placing them on their websites.
- Bond Trustee shall disclose the information to the holder(s) of the Bonds and the general public by issuing a press release in any of the following events:
 - (i) default by REC to pay interest on Bonds or redemption amount;
 - (ii) revision of rating assigned to the Bonds;
- The information referred to in para above shall also be placed on the websites of the Trustees, REC, BSE and/or NSE.



SECTION XVII DEBT EQUITY RATIO (On standalone basis)

(₹ in crores)

| Particulars | Pre-Issue* | Post-Issue [#] |
|---------------------|-------------|-------------------------|
| Debt | | |
| Short Term Debt | 6,349.93 | |
| Long Term Debt | 1,62,756.45 | 1,68,376.45 |
| Total Debt (A) | 1,69,106.38 | 1,74,726.38 |
| | | |
| Equity | | |
| Share Capital | 987.46 | 987.46 |
| Reserves & Surplus | 27630.3 | 27630.30 |
| Total Equity (B) | 28,617.76 | 28,617.76 |
| | | |
| Debt / Equity (A/B) | 5.91 | 6.11 |

^{*} Pre issue figures are as on March 31, 2016.

[#] No effect has been given for changes in equity and debt instruments subsequent to March 31, 2016 except Rs. 2500 Crores towards Institutional Bonds Series 139, Rs. 2100 Crores towards Institutional Bonds Series 140 & Rs. 1,020 Crores towards proposed Institutional Bonds Series.



SECTION XVIII WILFUL DEFAULTER

Neither the Issuer nor any of the current directors of the Issuer has been declared as wilful defaulter.



SECTION XIX SERVICING BEHAVIOUR ON EXISTING DEBT SECURITIES AND OTHER BORROWINGS

REC hereby confirms that:

- a) The main constituents of REC's borrowings have been in the form of borrowings from Banks and Financial Institutions, Bonds etc.
- b) REC has been servicing all its principal and interest liabilities on time and there has been no instance of delay or default since inception.
- c) REC has neither defaulted in repayment/ redemption of any of its borrowings nor affected any kind of roll over against any of its borrowings in the past.



SECTION XX UNDERTAKING REGARDING COMMON FORM OF TRANSFER

The Bonds shall be transferred subject to and in accordance with the rules/ procedures as prescribed by the NSDL/CDSL/Depository Participant of the transferor/ transferee and any other applicable laws and rules notified in respect thereof. The normal procedure followed for transfer of securities held in dematerialized form shall be followed for transfer of these Bonds held in electronic form. The seller should give delivery instructions containing details of the buyer's DP account to his depository participant. The transferee(s) should ensure that the transfer formalities are completed prior to the Record Date. In the absence of the same, interest will be paid/ redemption will be made to the person, whose name appears in the records of the Depository. In such cases, claims, if any, by the transferee(s) would need to be settled with the transferor(s) and not with REC.

Where the Bonds are held in physical form, transfer of Bonds shall be as per the relevant provisions of Companies Act, 2013, and Ministry of Corporate Affairs notification number GSR 463(E) dated June 5, 2015 issued in respect of Government Companies or any other relevant law. However, REC reserves it right to duly confirm the identity of the transferor and conduct necessary due diligence wherever required.



SECTION XXI MATERIAL CONTRACTS & AGREEMENTS INVOLVING FINANCIAL OBLIGATIONS OF THE ISSUER

By very nature of its business, REC is involved in a large number of transactions involving financial obligations and therefore it may not be possible to furnish details of all material contracts and agreements involving financial obligations of REC. However, the contracts referred below (not being contracts entered into in the ordinary course of the business carried on by REC) which are or may be deemed to be material have been entered into by REC. Copies of these contracts together with the copies of documents referred below may be inspected at the Head Office of REC between 10.00 a.m. and 2.00 p.m. on any working day until the issue closing date.

MATERIAL DOCUMENTS

- 1. Memorandum and Articles of Association of the Company, as amended to date.
- Certificate of Incorporation dated July 3, 1969 and Fresh Certificate of Incorporation dated July 18, 2003.
- 3. Copy of shareholders resolution obtained for overall borrowing limit.
- 4. Credit Rating letters issued by CARE, IRRPL, ICRA and CRISIL respectively.
- 5. Auditor's Report and standalone financial statements for the financial year March 31, 2016, 2015 and 2014 and consolidated financial statements prepared under Indian GAAP for the financial year 2016, 2015 and 2014.
- 6. Annual Report of the Company for the last three Fiscals.
- 7. Board Resolution dated March 18, 2016 authorizing issue of Bonds offered on private placement basis.
- 8. Letter of consent from Trustee dated June 7, 2016 for acting as Trustees for and on behalf of the holder(s) of the Bonds.
- 9. Tripartite Agreement between REC, NSDL and Karvy Computershare Private Limited for issue of Bonds in Dematerialized form.
- 10. Tripartite Agreement between REC, CDSL and Karvy Computershare Private Limited for issue of Bonds in Dematerialized form.
- 11. Bond Trustee Agreement between the Company and Bond Trustee.
- 12. Bond Trust Deed in favour of Trustee.
- 13. EBP Agreements with BSE and NSE dated August 24, 2016 and December 07, 2016, respectively.



SECTION XXII DECLARATION

The Company undertakes that this Private Placement Offer Letter contains full disclosures in conformity with Form PAS-4 prescribed under Section 42 and rule 14(1) of Companies (Prospectus and Allotment of Securities) Rules, 2014, Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 issued vide circular no. LAD-NRO/GN/2008/13/127878 dated June 6, 2008, as amended, Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2012 issued vide circular no. LAD-NRO/GN/2012-13/19/5392 dated October 12, 2012, as amended, Securities and Exchange Board of India (Issue and Listing of Debt Securities) (Amendment) Regulations, 2014 issued vide circular no. LAD-NRO/GN/2013-14/43/207 dated January 31, 2014, as amended, circular no. DNBD(PD) CC No. 021 /03.10.001/2014-15 dated February 20, 2015 issued by the Reserve Bank of India on "Raising Money through Private Placement of Non-Convertible Debentures (NCDs) by NBFCs as amended from time to time".

The Company has complied with the provisions of the Companies Act, 2013 and the rules made thereunder. It is to be distinctly understood that compliance with the Companies Act, 2013 and the rules does not imply that payment of interest or repayment of Bonds, is guaranteed by the Government of India.

The Company undertakes that the monies received under the Issue shall be utilized only for the purposes and 'Objects of the Issue' indicated in the Private Placement Offer Letter.

The Issuer accepts no responsibility for the statement made otherwise than in the Private Placement Offer Letter or in any other material issued by or at the instance of the Issuer and that anyone who places reliance on any other source of information would be doing so at his own risk.

The undersigned has been authorized by the Board of Directors of the Company vide resolution number 421.4.2 dated March 18, 2016 to sign this Private Placement Offer Letter and declare that all the requirements of Companies Act, 2013 and the rules made thereunder in respect of the subject matter of this form and matters incidental thereto have been complied with. Whatever is stated in this Private Placement Offer Letter and in the attachments thereto is true, correct and complete and no information material to the subject matter of this form has been suppressed or concealed and is as per the original records maintained by the Promoter subscribing to the Memorandum of Association and Articles of Association of the Company.

It is further declared and verified that all the required attachments have been completely, correctly and legibly attached to this Private Placement Offer Letter.

For and on behalf of the Board of Directors of Rural Electrification Corporation Limited

Vijay Kumar

Addl. General Manager (Finance)

Place: New Delhi

Date: December 08, 2016

(i) Copy of resolution of the Board of Directors authorizing the present Issue of Bonds.

(ii) Copy of special resolution passed by the shareholders of the Company under section 42 of The Companies Act, 2013 and sub-rule 2 of rule 14 of the Companies (Prospectus and Allotment of Securities) Rules, 2014, dated September 21, 2016.

Copy of rating letters from IRRPL, CARE, ICRA and CRISIL.

(iv) Copy of consent letter from SBICAP Trustee Company Limited to act as Trustees for the Bondholders.

Výzyli.



SECTION XXIII ANNEXURES

- **A. APPLICATION FORM ALONG-WITH GENERAL INSTRUCTIONS** SHALL BE ISSUED SEPARATELY.
- B. CONSENT LETTER OF TRUSTEE

Annexed as Annexure – I

C. CREDIT RATING LETTERS & RATING RATIONALE

Annexed as Annexure- II

D. COPY OF SPECIAL RESOLUTION DATED SEPTEMBER 21, 2016 AND BOARD RESOLUTION DATED MARCH 18, 2016.

Annexed as Annexure- III

Corporate Office: Apeejay House, 6th Floor, 3 Dinshaw Wachha Road, Churchgate, Mumbai - 400 020.

Tel: 022-4302 5555 Fax: 022-2204 0465 Email: helpdesk@sbicaptrustee.com



No. 0016/2016-2017/CL - 1561

Date: 2nd May, 2016.

Rural Electrification Corporation Ltd. Core 4, SCOPE Complex, 7, Lodhi Road, New Delhi – 110003, India

Dear Sir,

Kind Attn: Mr. Rajesh Kumar Gupta - Dy. General Manager (Fin)

Proposed Bond issue by Rural Electrification Corporation Ltd. (the "Company") of Unsecured/ Secured Institutional Bonds (the "Debentures") aggregating to Rs. 22,000 Crores (the "Issue") for Financial Year 2016-17

We the undernamed, hereby give our consent to act as Debenture Trustee for the proposed captioned Private placement of debentures and to include our name as Debenture Trustee in the Schedule I as per the Securities and Exchange Board of India guidelines.

We hereby authorise you to deliver this letter of consent to any other regulatory authority as may be required by law.

The following details with respect to us may be disclosed:

Name

: SBICAP Trustee Company Limited

Address

: Apeejay House, 6th floor

3, Dinshaw Wachha Road, Churchgate,

Mumbai 400 020.

Telephone No.

: 022-43025555

Fax No.

:022- 22040465

E-mail

: corporate@sbicaptrustee.com

Website

: www.sbicaptrustee.com

Contact Person

: Mr. Ajit Joshi (Company Secretary & Compliance Officer)

Tel No. 022- 43025503

SEBI Registration No.: IND000000536

We hold permanent registration certificate under SEBI Debenture Regulations, 1993 (copy enclosed).

Yours faithfully,

Authorised Signatory

डिवंचर न्यासी

SAN SE FORM-B

DEBENTURE TRUSTEE

भारतीय प्रतिभूति और विनिमय बोर्ड SECURITIES AND EXCHANGE BOARD OF INDIA

(डिबेंचर न्यासी) विनियम, 1993

(DEBENTURE TRUSTEE) REGULATIONS, 1993

000256

(विनियम 8)

(Regulation 8)

(Regulation 8A)

रजिस्ट्रीकरण प्रमाणपत्र PERMANENT REGISTRATION CERTIFICATE OF REGISTRATION

- 1) वोर्ड, भारतीय प्रतिभूति और विनियम वोर्ड अधिनियम, 1992 के अधीन डिबेंचर न्यासी के लिए बनाए गए नियमों और विनियमों के साथ पठित उस अधिनियम की धारा-12 की उपधारा (1) द्वारा प्रदत्त शक्तियों का प्रयोग करते हुए,
- 1) In exercise of the powers conferred by sub-section (1) of section 12 of the Securities and Exchange Board of India Act, 1992, read with the rules and regulations made thereunder for the debenture trustee the Board hereby grants a certificate of registration to SRICAP TRUSTEE COMPANY LIMITED

SBICAP TRUSTEE COMPANY LIMITED 202, MAKER TOWER, "E" WING 20TH FLOOR, CUFF PARADE MUMBAI – 400005 MAHARASHTRA

को नियमों में, शर्तों के अधीन रहते हुए और विनियमों के अनुसार डिवेंचर न्यासी के रूप में रजिस्ट्रीकरण का प्रमाणपत्र इसके द्वारा प्रदान करता है। as a debenture trustee subject to the conditions in the rules and in accordance with the regulations.

2) डिबेंचर न्यासी के लिए रजिस्ट्रीकरण कृट

2) Registration Code for the debenture trustee is IND000000536

3) जब तक नवीकृत न किया जाए, रजिस्ट्रीकरण का प्रमाणपत्र

सं

तक विधिमान्य है।

3) Unless renewed, the certificate of registration is valid from

to

3) This Certificate of Registration shall be valid for permanent, unless suspended or cancelled by the Board

स्थान Place : MUMBAI

तारीख Date : OCTOBER 06, 2015



आदेश से भारतीय प्रतिभूति और विनिमय बोर्ड के लिए और उसकी ओर से By order

For and on behalf of lecurifies allocated Exchange Board of India

MEDHA SONPAROTE

Authorised Signatory



Mr. A. K. Agarwal
Director – Finance
Rural Electrification Corporation Ltd.
Core 4, Scope Complex,
7, Lodhi Road, New Delhi - 110003

December 05, 2016

Confidential

Dear Sir,

Credit rating for Market Borrowing Programmes

Please refer to our letter number CARE/DRO/RL/2016-17/1947 dated September 29, 2016 and further review of the rating assigned to the market borrowing programmes of your company.

Our Rating Committee has reviewed the following rating(s):

| Instrument | Amount (Rs. crore) | Rating ¹ | Remarks |
|-----------------------------------|--|--|------------|
| Market Borrowing Programmes | 150,591.80 (Rs. One Lakh Fifty Thousand Five Hundred Ninety One Crores and Eighty Lakhs only) | CARE AAA; Stable/ CARE A1+ (Triple A; Outlook: Stable / A One Plus) | Reaffirmed |

- Refer Annexure I for details of rated facilities and instruments.
- The Commercial Paper/Short term debt issue would be for a maturity not exceeding one year.
- The rationale for the rating will be communicated to you separately.
- Please arrange to get the rating revalidated, in case the issue is not made within a period of six months for long term rating and two months for short term rating from the date of this letter.

¹Complete definitions of the ratings assigned are available at <u>www.careratings.com</u> and in other CARE publications.

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CREDIT ANALYSIS & RESEARCH LTD.

- Please inform us the details of issue [date of issue, name of investor, amount issued, interest rate, date of maturity, etc.] as soon as it has been placed.
- CARE reserves the right to undertake a surveillance/review of the rating from time to time, based on circumstances warranting such review, subject to at least one such review/surveillance every year.
- 9. CARE reserves the right to suspend/withdraw/revise the rating assigned on the basis of new information or in the event of failure on the part of the company to furnish such information, material or clarifications as may be required by CARE. CARE shall also be entitled to publicize/disseminate such suspension / withdrawal / revision in the assigned rating in any manner considered appropriate by it, without reference to you.
- Users of this rating may kindly refer our website <u>www.careratings.com</u> for latest update on the outstanding rating.
- CARE ratings are not recommendations to buy, sell, or hold any securities or sanction, renew, disburse or recall the concerned bank facilities.

If you need any clarification, you are welcome to approach us in this regard.

Thanking you,

Riya Aneja

Analyst

riya.aneja@careratings.com

Encl.: As above

Yours faithfully,

Gaurav Dixit

Assistant General Manager gaurav.dixit@careratings.com

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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Annexure I

| S. No. | 09.000.00.00.00.00.00.00.00.00.00.00.00. | Rated Amount (Rs. Cr) | Existing Rating |
|--------|--|--------------------------|-----------------|
| 3. | Long Term Market Borrowing Programme - FY07 | 314.80 | CARE AAA |
| 4. | Long Term Market Borrowing Programme – FY08 | 1,568.30 | CARE AAA |
| 5. | Long Term Market Borrowing programme – FY09 | 3,646.20 | CARE AAA |
| 6. | Long Term Market Borrowing programme – FY10 | 5,849.40 | CARE AAA |
| 7. | Long Term Market Borrowing programme - FY11 | 10,169.78 | CARE AAA |
| 8. | Long Term Market Borrowing programme – FY12 | 13,094 | CARE AAA |
| 9. | Long Term Market Borrowing programme – FY13 | 15,552.31 | CARE AAA |
| 10. | Long Term Market Borrowing programme – FY14 | 25,266.53 | CARE AAA |
| 11. | Long Term Market Borrowing programme – FY15 | 30,127.78 | CARE AAA |
| 12. | Long term Market Borrowing Programme - FY16 | 23002.70 | CARE AAA |
| 13. | Long term Market Borrowing Programme - FY17 | 15,000.00 | CARE AAA |
| 14. | Short Term Market Borrowing programme – FY17 | 7,000.00 | |
| | Total | 150,591.80 | |

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Rating Rationale

Rural Electrification Corporation Limited

Ratings

| Facilities | Amount (Rs. crore) | Ratings ¹ | Remarks |
|--|--|----------------------|------------|
| Long-term Market Borrowing Programme – FY05 | 951.79 (Rs. Nine Hundred Fifty One Crore and Seventy Nine Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme – FY06 | 3,584.10 (Rs. Three Thousand Five Hundred Eight Four Crore and Ten Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme - FY07 | 314.80 (Rs. Three Hundred Fourteen Crore and Eight Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme – FY08 | 1,568.30 (Rs. One Thousand Five Hundred Sixty Eight Crore and Thirty Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY09 | 9,921.30 (Rs. Nine Thousand Nine Hundred Twenty One Crore and Thirty Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY10 | 13,660.78 (Rs. Thirteen Thousand Six Hundred Sixty Crore and Seventy Eight Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY11 | 15,798.10 (Rs. Fifteen Thousand Seven Hundred Ninety Eight Crore and Ten Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY12 | 25,862.55 (Rs. Twenty Five Thousand Eight Hundred Sixty Two Crore and Fifty Five Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY13 | 36,000.00 (Rs. Thirty Six Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY14 | 37,000.00 (Rs. Thirty Seven Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY15 | 41,000.00 (Rs. Forty One Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme - FY16 | 36,500.00 (Rs. Thirty Six Thousand Five Hundred Crore Only) | CARE AAA | Reaffirmed |
| Short-term Market Borrowing Programme - FY16* | - | - | Withdrawn |
| Long-term Market Borrowing | 15,000.00 | CARE AAA | Reaffirmed |

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 $^{^{1}}$ Complete definition of the ratings assigned are available at $\underline{www.careratings.com}$ and other CARE publications

| Programme - FY17 | (Rs. Fifteen Thousand Crore Only) | | |
|-----------------------------|-----------------------------------|----------|-------------|
| Short-term Market Borrowing | 7,000.00 | CARE A1+ | Reaffirmed |
| Programme - FY17 | (Rs. Seven Thousand Crore Only) | CARE AIT | Reallillieu |

^{*} Withdrawal of short term ratings for FY16 Market Borrowing Programme as there is no outstanding under the said issue

Rating Rationale

The ratings assigned to various market borrowing programmes of Rural Electrification Corporation Ltd. (REC, CIN Number: L40101DL1969GOIOO5095) continue to factor in the majority ownership by the Government of India (GoI), its status as the nodal agency of GoI for financing rural electrification programme and its strategic importance in funding the power infrastructure in India. The ratings also draw comfort from REC's comfortable capital adequacy with healthy capitalization levels, diversified resource profile and stable profitability. The ratings also factor in risks associated with REC's moderation in asset quality as reflected by slippages in FY16 (refers to period April 01 to March 31) and high proportion of restructured accounts compared to net-worth, high exposure to weak state power utilities and high sectoral and borrower concentration risk.

Going forward, continued ownership and support by GoI by way of extension of favorable policy regime and asset quality would be the key rating sensitivities.

Background

REC was established in 1969 under the Companies Act, 1956, in pursuance of the recommendations of the All India Rural Credit Review Committee constituted by the Reserve Bank of India. It was declared a Public Financial Institution in 1992 under Sec. 4A of the Companies Act and also registered as "systemically important" Non-Banking Financial Company under Sec. 45- IA of the RBI Act in 1998. As on June 30, 2016, the GoI has a majority shareholding of 60.64% in REC.

REC plays an important role in partnering with Ministry of Power (MoP), Government of India (GoI) in their major initiatives to improve the power distribution sector in the country, by its involvement in programmes like Deen Dayal Upadhyaya Gram Jyoti Yojana (DDUGJY) (Nodal Agency) [formerly known as Rajiv Gandhi Grameen Vidyutikaran Yojana (RGGVY)], Restructured Accelerated Power Development and Reforms Programme (R-APDRP), National Electricity Fund (Nodal Agency), Financial Restructuring Plan (FRP), Smart Grid task force etc. The company was conferred the Navratna status in 2008-09.

The product portfolio of REC includes financial products and services like project term loan, short-term loan, equipment lease financing and consultancy services, etc, for various power projects in generation, transmission and distribution sector. REC's clients mainly include state power utilities, private power sector utilities (including independent power producers), joint sector power utilities and power equipment manufacturers. The company received from RBI the status of an Infrastructure Finance Company (NBFC-ND-IFC) in September 2010.

Credit Risk Assessment

Government ownership and support

The GoI is the major shareholder with 60.64% stake in the company (as on June 30, 2016). The government has been supporting REC by way of guaranteeing its borrowings from international agencies like Japan International Cooperation Agency (JICA) and KfW. Besides, REC is a strategically important entity for the government, as it is the nodal agency for implementing the DDUGJY scheme aimed at providing electricity to rural India. REC also acts as the nodal agency for the National Electricity Fund (NEF), an interest subsidy scheme started by the Ministry of Power to provide interest subsidy to loans disbursed to DISCOMs to improve infrastructure in the distribution sector. REC also plays a pivotal role in financing power projects from both the state and private sector, thereby being instrumental in strengthening the power infrastructure of the country.

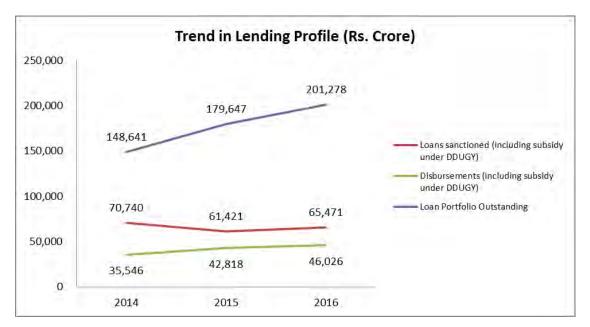
Comfortable capital adequacy and diversified resource profile

REC had a comfortable capital adequacy ratio (CAR) of 20.38% as on March 31, 2016 (19.56% as on March 31, 2015). The CAR has improved as compared to previous year due to healthy internal capital generation during FY16 (refers to the period April 1 to March 31).

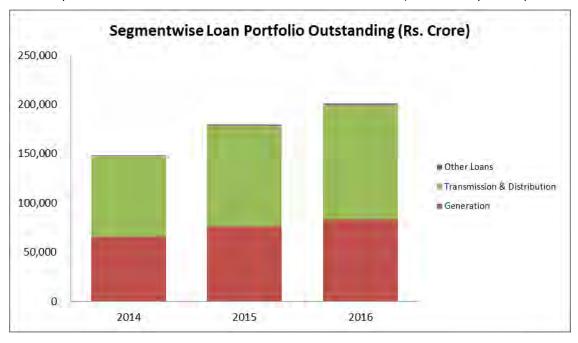
REC has a well-diversified resource profile, since it can mobilize funds at cost-effective rates from various sources such as external commercial borrowings (ECB), borrowings from international agencies like JICA and KfW, domestic financial institutions, long-term bonds, bank loans, commercial paper, capital gains tax exemption bonds, infrastructure bonds and tax free bonds. After getting the status of Infrastructure Finance Company in September 2010, REC has become eligible for issuance of infrastructure bonds and for raising funds up to US\$ 750 million through ECB in a year under automatic route. During FY16, REC has raised Rs. 31,255 crore through capital gain bonds (21%), institutional and zero coupon bonds (50%), tax-free bonds (3%) and foreign currency borrowings (26%). Further, the company has also raised CP of Rs. 20,772 crore during the year.

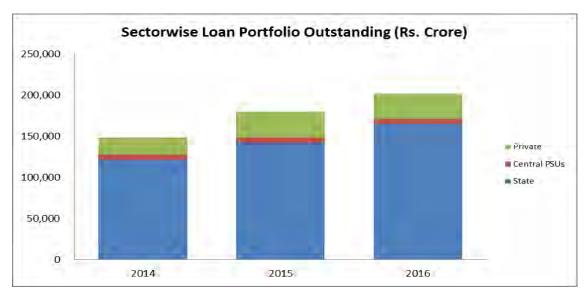
Growth in advances portfolio; however continued sectoral and borrower concentration

During FY16, REC had disbursed Rs.46,026 crore against sanctions of Rs. 65,471 crore vis-à-vis disbursements of Rs.42,818 crore and sanctions of Rs.61,421 crore in FY15. The disbursement in FY16 includes transmission and distribution segment (67% of the total disbursements in FY16), generation segment (29%) and short term loans (5%). REC's gross advances portfolio grew by 12% to Rs.2,01,278 crore as on March 31, 2016 vis-à-vis Rs.1,79,647 crore as on March 31, 2015. The loans to the generation sector registered growth of 9% y-o-y to Rs. 83,417 crore and accounted for 41% of the total loan portfolio as on March 31, 2016.



Loans to transmission & distribution sector increased by 13% y-o-y to Rs.115,939 crore and accounted for 58% of the loan portfolio as on March 31, 2016. As on June 30, 2016, loan portfolio stood at Rs.188,835 crore. Yield on the advances portfolio was stable at 12.32% in FY16 vis-à-vis 12.23% in FY15 (refers to the period April 1 to March 31).





REC continues to remain exposed to high sector and borrower concentration risk as it caters only to the power sector with approximately 82% of the total advances as on March 31, 2016 towards State power utilities (SPUs). Furthermore, top 10 exposures contributed 37% of the outstanding loan book and 259% of net worth as on March 31, 2016 (40% to the total outstanding loan book as on March 31, 2015).

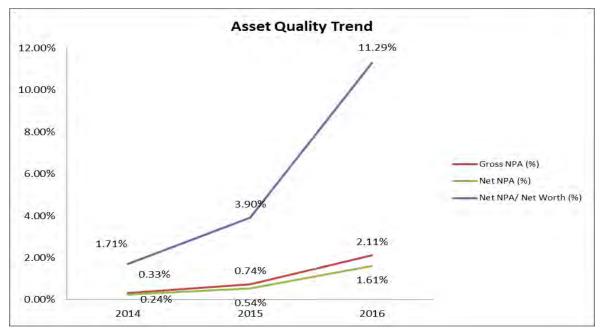
Consistent profitability

Over the years, REC has achieved adequate profitability led by consistent growth in total income, improving interest spread and Net Interest Margins (NIM). REC registered growth of 16.5% in total income in FY16 mainly on account of increase in loan portfolio. Further, PAT has increased by 7% in FY16 over FY15. The interest spread continued to remain stable owing to better yield and availability of low cost funds. In FY16, REC has made additional provisions of Rs.821.34 crore against standard restructured loan accounts (FY15: Rs.451.77 crore). The same has led to decline in ROTA to 2.88% in FY16 as compared to 3.13% in FY15.



Moderation in asset quality and high exposure to weak state power utilities (SPU)

The asset quality of REC moderated in FY16 on account of higher slippages. Slippages of Rs.2,910.13 crore during FY16 led to increase in gross NPA to Rs. 4,244 crore as on March 31, 2016 vis-à-vis Rs. 1,335 crore as on March 31, 2015. The Gross NPA % and Net NPA % as on March 31, 2016 stood at 2.11% and 1.61% vis-à-vis 0.74% and 0.54% as on March 31, 2015. Net NPA/ Net worth as on March 31, 2016 stood at 11.29% vis-à-vis 3.90% as on March 31, 2015. During Q1FY17, there have been further slippages in asset quality with Gross NPA % and Net NPA % as on June 30, 2016 at 2.55% and 1.88% respectively. Further, the restructured standard assets as on March 31, 2016 stood at Rs.20,237 crore. Net stressed assets (Net NPA + Net restructured standard accounts) as proportion of net worth stood at 82% as on March 31, 2016. Also, during FY16, 23 standard loan accounts amounting to Rs.22,829.88 crore ie. 11% of gross advances have been rescheduled due to delayed commissioning of the respective projects.



REC's portfolio mainly includes loans to SPUs which forms 82% of the outstanding loan portfolio as on March 31, 2016. Further, exposure to private sector borrowers accounted for 15% of the total loan portfolio as on March 31, 2016. Since majority of the state power utilities have weak financial profile, it exposes REC to vulnerability in asset quality. However, REC has been able to maintain good collection efficiency from its state as well private sector entities with recovery rate of 96.61% in FY16 vis-à-vis 97.70% in FY15.

Prospects

REC has demonstrated sustained business growth in FY16 as well as Q1FY17; however, the company has also faced moderation in its asset quality along with continued weak financial health of state power utilities. The Ujwal DISCOM Assurance Yojana (UDAY) envisages structural and financial changes that are expected to impact the performance of DISCOMs. REC's exposures to the DISCOMS will be affected by this scheme. DISCOMS will get 75%

of their outstanding debt (as on 30th Sept 2015) funded through the state governments and 25% of their debt will be re-priced at a lower rate. Therefore REC's exposure to DISOMS, of state governments participating in UDAY, will be reduced significantly. The state governments will issue bonds to fund the DISCOMS which would either be subscribed by the market participants & if there are any unsubscribed bonds, they will be issued to the lending institution (like REC). If REC is subscribing to these bonds then it would affect the profitability, but at the same time improve asset quality due to exposure moving from DISCOMs to State governments. Based on preliminary analysis, the markets are subscribing to the bonds and therefore there is relatively lower impact on REC's profitability. For REC, around 20% of their loan book has exposure to the participating DISCOMS. Therefore 15% of REC loan portfolio (75% of 20%) is expected to be either repaid to REC by DISCOMS or they will hold state government bonds against them. Further around 5% of REC loan portfolio (25% OF 20%) will be refinanced at lower interest rates. The short-term impact of UDAY scheme on REC's profitability is likely to be moderate and the asset quality is expected to improve (due to better financial profile of DISCOMS & change in exposure to state governments). The long-term impact depends on the implementation of the operational improvements envisaged under the UDAY scheme.

Going forward, the continued support of the GoI by way of extension of favorable policy regime and the ability of the company to maintain comfortable profitability and asset quality would be the key rating sensitivity.

(Rs. Cr)

17.48

1.56

Financial Performance

Tier I CAR (%)

Interest Coverage (times)

| As an / Vagy and ad Maysh 21 | 2014 | 2015 | 2016 |
|--------------------------------------|------------|------------|------------|
| As on / Year ended March 31 | (12m, A) | (12m, A) | (12m, A) |
| Working Results | | | |
| Interest Income from loan financing | 16,806.39 | 20,072.08 | 23,470.66 |
| Other income | 314.41 | 315.97 | 285.62 |
| Total Income | 17,120.80 | 20,388.05 | 23,756.28 |
| Operating Expenses | 235.38 | 306.68 | 332.65 |
| Total Provision / Write offs | 312.02 | 802.96 | 1,069.89 |
| Depreciation | 4.21 | 6.76 | 5.45 |
| Interest and other financial charges | 10,038.46 | 11,844.61 | 14,283.12 |
| PBT | 6,530.73 | 7,427.04 | 8,045.21 |
| PAT | 4,683.70 | 5,259.87 | 5,627.66 |
| Financial Position | | | |
| Tangible Net worth | 20,667.01 | 24,855.60 | 28,616.85 |
| Total Borrowings | 126,240.19 | 151,024.12 | 169,106.38 |
| Total Loan Portfolio | 148,641.10 | 179,646.94 | 201,278.29 |
| Total Assets | 152,987.30 | 183,539.05 | 207,365.33 |
| Key Ratios (%) | | | |
| Solvency | | | |
| Overall Gearing (times) | 6.11 | 6.08 | 5.91 |
| Capital Adequacy Ratio (CAR) (%) | 19.35 | 19.56 | 20.38 |

16.02

1.65

16.52

1.63

| As an / Vanu and ad Manuals 24 | 2014 | 2015 | 2016 | |
|--|----------|----------|----------|--|
| As on / Year ended March 31 | (12m, A) | (12m, A) | (12m, A) | |
| <u>Profitability</u> | | | | |
| Net Interest Margin | 4.84% | 4.98% | 4.75% | |
| Return on Total Assets (ROTA) | 3.30% | 3.13% | 2.88% | |
| Operating expenses to Average Total Assets | 0.17% | 0.18% | 0.17% | |
| Asset Quality | | | | |
| Gross NPA Ratio | 0.33% | 0.74% | 2.11% | |
| Net NPA Ratio | 0.24% | 0.54% | 1.61% | |
| Net NPA to Net worth | 1.71% | 3.90% | 11.29% | |

Note: Ratios have been computed based on average of annual opening and closing balances

NIM has been calculated as net interest income/ average annual total assets

Details of Rated Facilities

1.A. Market Borrowing Programmes

| S. No. | Instrument/ Facility | Rated Amount (Rs. Cr) |
|--------|--|--------------------------|
| 1. | Long Term Market Borrowing Programme – FY05 | 951.79 |
| 2. | Long Term Market Borrowing Programme – FY06 | 3,584.10 |
| 3. | Long Term Market Borrowing Programme - FY07 | 314.80 |
| 4. | Long Term Market Borrowing Programme – FY08 | 1,568.30 |
| 5. | Long Term Market Borrowing programme – FY09 | 9,921.30 |
| 6. | Long Term Market Borrowing programme – FY10 | 13660.78 |
| 7. | Long Term Market Borrowing programme – FY11 | 15,798.10 |
| 8. | Long Term Market Borrowing programme – FY12 | 25,862.55 |
| 9. | Long Term Market Borrowing programme – FY13 | 36,000.00 |
| 10. | Long Term Market Borrowing programme – FY14 | 37,000.00 |
| 11. | Long Term Market Borrowing programme – FY15 | 41,000.00 |
| 12. | Long term Market Borrowing Programme - FY16 | 36,500.00 |
| 13. | Long term Market Borrowing Programme - FY17 | 15,000.00 |
| 14. | Short Term Market Borrowing programme – FY17 | 7,000.00 |

Disclaimer

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities/instruments are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities/instruments.

In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.



CARE REAFFIRMS THE RATINGS ASSIGNED TO THE MARKET BORROWING PROGRAMMES OF **RURAL ELECTRIFICATION CORPORATION LIMITED**

Ratings

| Facilities | Amount (Rs. crore) | Ratings ² | Remarks |
|--|--|----------------------|------------|
| Long-term Market Borrowing Programme – FY05 | 951.79 (Rs. Nine Hundred Fifty One Crore and Seventy Nine Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme – FY06 | 3,584.10 (Rs. Three Thousand Five Hundred Eight Four Crore and Ten Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme - FY07 | 314.80 (Rs. Three Hundred Fourteen Crore and Eight Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme – FY08 | 1,568.30 (Rs. One Thousand Five Hundred Sixty Eight Crore and Thirty Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY09 | 9,921.30 (Rs. Nine Thousand Nine Hundred Twenty One Crore and Thirty Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY10 | 13,660.78 (Rs. Thirteen Thousand Six Hundred Sixty Crore and Seventy Eight Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY11 | 15,798.10 (Rs. Fifteen Thousand Seven Hundred Ninety Eight Crore and Ten Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY12 | 25,862.55 (Rs. Twenty Five Thousand Eight Hundred Sixty Two Crore and Fifty Five Lakh Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY13 | 36,000.00 (Rs. Thirty Six Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY14 | 37,000.00 (Rs. Thirty Seven Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing programme – FY15 | 41,000.00 (Rs. Forty One Thousand Crore Only) | CARE AAA | Reaffirmed |
| Long-term Market Borrowing Programme - FY16 | 36,500.00 (Rs. Thirty Six Thousand Five Hundred Crore Only) | CARE AAA | Reaffirmed |
| Short-term Market Borrowing Programme - FY16* | - | - | Withdrawn |
| Long-term Market Borrowing Programme - FY17 | 15,000.00 (Rs. Fifteen Thousand Crore Only) | CARE AAA | Reaffirmed |
| Short-term Market Borrowing Programme - FY17 | 7,000.00 (Rs. Seven Thousand Crore Only) | CARE A1+ | Reaffirmed |

^{*} Withdrawal of short term ratings for FY16 Market Borrowing Programme as there is no outstanding under the said issue

Rating Rationale

The ratings assigned to various market borrowing programmes of Rural Electrification Corporation Ltd. (REC, CIN Number: L40101DL1969GOIOO5095) continue to factor in the majority ownership by the Government of India (GoI), its status as

 $^{^{1}}$ Complete definition of the ratings assigned are available at $\underline{www.careratings.com}$ and other CARE publications

Brief Rationale



the nodal agency of GoI for financing rural electrification programme and its strategic importance in funding the power infrastructure in India. The ratings also draw comfort from REC's comfortable capital adequacy with healthy capitalization levels, diversified resource profile and stable profitability. The ratings also factor in risks associated with REC's moderation in asset quality as reflected by slippages in FY16 (refers to period April 01 to March 31) and high proportion of restructured accounts compared to net-worth, high exposure to weak state power utilities and high sectoral and borrower concentration risk.

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REC plays an important role in partnering with Ministry of Power (MoP), GoI in their major initiatives to improve the power distribution sector in the country, by its involvement in programmes like Deen Dayal Upadhyaya Gram Jyoti Yojana (DDUGJY) (Nodal Agency) [formerly known as Rajiv Gandhi Grameen Vidyutikaran Yojana (RGGVY)], Restructured Accelerated Power Development and Reforms Programme (R-APDRP), National Electricity Fund (Nodal Agency), Financial Restructuring Plan (FRP), Smart Grid task force etc. The company was conferred the Navratna status in 2008-09.

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During FY16 (refers to the period April 01 to March 31), REC reported a net profit of Rs.5,628 crore on a total income of Rs.23,756 crore as compared to net profit of Rs.5,260 crore on a total income of Rs.20,388 crore during FY15. Gross NPA and net NPA ratios stood at 2.11% and 1.61% respectively as on March 31, 2016 as compared to 0.74% and 0.54% respectively as on March 31, 2015. Capital Adequacy Ratio (CAR) as on March 31, 2016 stood at 20.38% as compared to 19.56% as on March 31, 2015.

Brief Rationale



During Q1FY17 (refers to the period April 01 to June 30), REC reported a net profit of Rs.1,421 crore on a total income of Rs.6,051 crore. Gross NPA and net NPA ratios stood at 2.55% and 1.88% respectively as on June 30, 2016.

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**For detailed Rationale Report and subscription information, please contact us at www.careratings.com

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CIN - L67190MH1993PLC071691



CONFIDENTIAL

SN/FSR/RURECLT/LTB/2016-17/4065 December 2, 2016

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Rural Electrification Corporation Limited
Core-4, SCOPE Complex, 7, Lodhi Road
New Delhi-110 003
Tel.: 011- 24365162
Fax: 011- 24366 948 / 2436 9846

Dear Mr. Agarwal,

Re: CRISIL Rating for the Rs.150.0 Billion Long-Term Borrowing Programme* of Rural Electrification Corporation Limited

We refer to your request for a rating for the captioned Debt Programme.

Please refer to our rating letters dated November 2, 2016 bearing Ref. no.: SN/FSR/RURECLT/LTB/2016-17/3079

Please find in the table below the rating outstanding for your company.

| S.No. | Instrument | Rated Amount (Rs. in Billion) | Rating Outstanding |
|-------|-------------------------------|-------------------------------|--------------------|
| 1 | Long-Term Borrowing Programme | 150.0 | CRISIL AAA/Stable |

As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned to the captioned programme at any time, on the basis of new information, or unavailability of information, or other circumstances which CRISIL believes may have an impact on the rating.

In the event of your company not making the issue within a period of 180 days from the date of this letter, or in the event of any change in the size or structure of your proposed issue, a fresh letter of revalidation from CRISIL will be necessary.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at debtissue@crisil.com. This will enable CRISIL to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at debtissue@crisil.com

Should you require any clarifications, please feel free to get in touch with us.

With warm regards, Yours sincerely,

Suresh Krishnamurthy Director- CRISIL Ratings Nivedita Shibu Associate Director - CRISIL Ratings

* Subject to total borrowings under long-term borrowing programme and lower tier II bonds, not to exceed Rs.150.0 billion at any point in time during 2016-17 (refers to financial year, April 1 to March 31)

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CRISIL Limited

Corporate Identity Number: L67120MH1987PLC042363



CONFIDENTIAL

SN/FSR/RURECLT/STB/2016-17/4077 December 02, 2016

Mr. Ajeet Agarwal
Director - Finance
Rural Electrification Corporation Limited
Core-4, SCOPE Complex, 7, Lodhi Road
New Delhi-110 003

Tel.: 011-24365162

Fax: 011-24366 948 / 2436 9846

Dear Mr. Agarwal,

Re: CRISIL Rating for the Rs.70.0 Billion Short-Term Debt Programme^ of Rural Electrification Corporation Limited

We refer to your request for a rating for the captioned Debt Programme.

Please refer to our rating letters dated November 2, 2016 bearing Ref. no.: SN/FSR/RURECLT/STB/2016-17/3080

Please find in the table below the rating outstanding for your company.

| S.No. | Instrument | Rated Amount (Rs. in Billion) | Rating Outstanding |
|-------|---------------------------|-------------------------------|--------------------|
| 1 | Short-Term Debt Programme | 70.0 | CRISIL A1+ |

For the purpose of issuance of captioned short-term debt programme, this letter is valid for 60 calendar days from the date of the letter. In the event of your company not placing the above programme within this period, or in the event of any change in the size/structure of your proposed issue, the rating shall have to be reviewed and a letter of revalidation shall have to be issued to you. Once the instrument is issued, the above rating is valid throughout the life of the captioned short-term debt programme with a contracted maturity of one year or less.

As per our Rating Agreement, CRISIL would disseminate the rating along with outlook through its publications and other media, and keep the rating along with outlook under surveillance for the life of the instrument. CRISIL reserves the right to suspend, withdraw, or revise the rating / outlook assigned to the captioned programme at any time, on the basis of new information, or unavailability of information, or other circumstances which CRISIL believes may have an impact on the rating.

As per the latest SEBI circular (reference number: CIR/IMD/DF/17/2013; dated October 22, 2013) on centralized database for corporate bonds/debentures, you are required to provide international securities identification number (ISIN; along with the reference number and the date of the rating letter) of all bond/debenture issuances made against this rating letter to us. The circular also requires you to share this information with us within 2 days after the allotment of the ISIN. We request you to mail us all the necessary and relevant information at debtissue@crisil.com. This will enable CRISIL to verify and confirm to the depositories, including NSDL and CDSL, the ISIN details of debt rated by us, as required by SEBI. Feel free to contact us for any clarifications you may have at debtissue@crisil.com

Should you require any clarifications, please feel free to get in touch with us.

With warm regards, Yours sincerely,

Suresh Krishnamurthy Director- CRISIL Ratings Nivedita Shibu Associate Director - CRISIL Ratings

A Borrowing programme for 2016-17 (refers to financial year, April 1 to March 31). Short-term bank borrowing including bank guarantees; total short-term bank borrowing and borrowing under the rated short-term debt programme not to exceed Rs, 70.0 billion at any point during 2016-17.

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CRISIL Limited

Corporate Identity Number: L67120MH1987PLC042363



May 17, 2016 Mumbai

Rural Electrification Corporation Limited

Ratings Reaffirmed

| Rs.150.0 Billion Long-Term Borrowing Programme (Reduced from Rs.170.0 Billion)^* | CRISIL AAA/Stable (Reaffirmed) |
|--|--------------------------------|
| Rs.70.0 Billion Short-Term Debt Programme(Enhanced from Rs.50.0 Billion)^@ | CRISIL A1+ (Reaffirmed) |
| Rs.365.0 Billion Long-Term Borrowing Programme | CRISIL AAA/Stable (Reaffirmed) |
| Rs.150.0 Billion Short-Term Debt Programme | CRISIL A1+ (Reaffirmed) |
| Lower Tier-II Bonds Aggregating Rs.50 Billion | CRISIL AAA/Stable (Reaffirmed) |
| Bond Programme Aggregating Rs.506 Billion | CRISIL AAA/Stable (Reaffirmed) |
| Rs.90 Billion Non-Convertible Debentures Programme | CRISIL AAA/Stable (Reaffirmed) |
| Long-Term Borrowing Programme Aggregating Rs.1980 Billion | CRISIL AAA/Stable (Reaffirmed) |
| Rs.2.25 Billion Tax-Free Bond Programme | CRISIL AAA/Stable (Reaffirmed) |
| Rs.2.75 Billion Taxable Bond Programme | CRISIL AAA/Stable (Reaffirmed) |
| Rs.100 Billion Short-Term Debt Programme | CRISIL A1+ (Reaffirmed) |
| Rs.25 Billion Short-Term Debt Programme | CRISIL A1+ (Reaffirmed) |
| | |

[^] Borrowing programme for 2016-17 (refers to financial year, April 1 to March 31). There has been a change in sub-limits between the long-term borrowing programme and the short-term borrowing programme within the overall limit of Rs.220.0 billion. Total incremental long-term bank borrowing and borrowings under the rated long-term bonds programme not to exceed Rs.150.0 billion at any point in time during 2016-17. The long-term borrowing programme includes tax-free bonds under Section 10 of the Income Tax Act 1961.

CRISIL's ratings on the debt instruments of Rural Electrification Corporation Limited (REC) continue to reflect the company's strategic importance to, and majority ownership by, the Government of India (GoI) because of its key role in financing the Indian power sector. The ratings also factor in REC's sound resource profile, and comfortable capitalisation and profitability. These strengths are partially offset by inherent vulnerability of asset quality, and significant sectoral and customer concentration.

REC is strategically important to GoI as the nodal agency for channelling finance towards GoI's rural electrification programme under the Deendayal Upadhyaya Gram Jyoti Yojana (formerly known as Rajiv Gandhi Grameen Vidyutikaran Yojana). Furthermore, REC has been nominated as the sole nodal agency to operate the National Electricity Fund Scheme-an interest subsidy scheme introduced by GoI-to promote capital investment in the power distribution sector. The company also plays a developmental role in channelling finance to meet the power sector's large funding requirements, particularly of SPUs. REC played an important role in providing transitional finance to state distribution companies (discoms) under the GoI's financial restructuring package. REC is the second-largest lender to the sector. GoI supports the company financially and operationally in various ways, including conferring special status to raise capital gains tax exemption bonds. CRISIL believes that GoI has strong strategic reasons and a moral obligation to support REC, both on an ongoing basis and in the event of distress, given REC's role in implementing GoI's power sector policies and GoI's majority ownership in the company (60.64 per cent as on December 31, 2015).

REC's credit risk profile is supported by its sound resource profile, with competitive borrowing costs and a diversified, albeit wholesale, resource base. Its debt instruments have wide market acceptability and the company typically borrows at low spreads over government securities. Its cost of borrowings is lower than that of peers, and was 8.8 percent (annualised;

^{*}The total borrowings under long-term borrowing programme and lower tier II bonds not to exceed Rs150.0 billion at any point in time during 2015-16

[@] Short-term bank borrowing including bank guarantees; total short-term bank borrowing and borrowing under the rated short-term debt programme not to exceed Rs.70.0 billion at any point during 2016-17.

including foreign currency fluctuation losses) in the first nine months of 2015-16 (8.5 percent for 2014-15).

REC's capitalisation remains comfortable, providing a cushion against asset-side risks arising from high sectoral and customer concentration. The company's networth was Rs.280.1 billion as on December 31, 2015 (Rs.248.6 billion as on March 31, 2015). Its overall capital adequacy ratio was 20.04 per cent as on December 31, 2015 (19.56 per cent as on March 31, 2015). The company's capitalisation is supported by healthy accruals; three-year average accruals to net worth were 19 per cent between 2012-13 and 2014-15. REC's comfortable net worth will support its growth plans, while it maintains adequate gearing (6.0 times as on December 31, 2015) over the medium term. REC's healthy profitability is supported by ability to maintain healthy interest spreads and low operating expenses ratio. Its return on assets ratio was 3.2 percent (annualised) during the first nine months of 2015-16 (3.1 percent in 2014-15). However, its profitability will remain susceptible to increase in credit costs because of weakening in asset quality in the private sector exposures.

REC caters only to the power sector and faces inherent asset quality challenges because of the weak financial risk profiles of its main customers, SPUs comprising around 82 per cent of its overall advances as on December 31, 2015. Measures under the recently announced Ujwal DISCOM Assurance Yojana (UDAY) plan are likely to structurally strengthen the distribution sector over the long run. Nevertheless, effective execution is extremely critical for SPUs to produce the desired positive impact and broad-based political consensus is necessary to implement the much-needed tariff hikes to ensure a sustained improvement in SPUs' performance. REC also had around 15 per cent exposure to the private sector as on December 31, 2015, which has increasingly become more vulnerable to asset quality risks owing to issues such as lack of fuel availability, inability to pass on fuel price increases, and absence of long-term power purchase agreements for assured power offtake. Aggressive bidding by few players could also threaten the viability of new projects likely to be commissioned over the medium term. As on December 31, 2015, gross non-performing assets (NPAs) in the private sector sharply increased to 11.6 per cent from 4.2 per cent as on March 31, 2015, mainly due to slippages in few large private sector accounts. Accordingly, overall gross NPAs increased to 1.71 per cent as on December 31, 2015 from 0.74 per cent as on March 31, 2015. Additionally, REC's top 10 customers accounted for about 40 per cent of its advances as on December 31, 2015. REC has been able to manage asset quality risks owing to its criticality to borrowers and through various asset protection mechanisms. CRISIL, however, believes that REC's asset quality will remain vulnerable over the medium term primarily because of the weak financial risk profiles of SPUs and the increased challenges faced by the private sector borrowers.

Outlook: Stable

CRISIL believes that REC will continue to benefit from Gol's support, given its strategic role in the implementation of Gol's power sector initiatives and the government's majority ownership in the company. Moreover, REC will maintain its healthy position in the infrastructure-financing segment along with comfortable capitalisation and earnings. The outlook may be revised to 'Negative' if there is a decline in REC's strategic importance to, or in the support it receives from, Gol. The outlook may also be revised to 'Negative' if there is a significant and sustained deterioration in REC's asset quality or profitability.

About the Company

Incorporated in 1969, REC is a public financial institution under the administrative control of the Ministry of Power, Gol. REC is registered with Reserve Bank of India as a non-banking infrastructure finance company (NBFC-IFC). Until 2003, REC's primary objective was to provide financial assistance on concession to SPUs for rural electrification. REC's mandate was broadened in 2003 to include financing of all segments of the power sector; REC finances generation projects, including independent power projects. Since September 2009, REC's mandate has been further widened to include financing activities allied to the power sector, and power-related infrastructure, such as coal and other mining activities, and fuel supply arrangements.

For 2014-15, REC reported a total income (net of interest expense) and a profit after tax (PAT) of Rs.85.4 billion and Rs.52.6 billion, respectively, up from Rs.70.8 billion and Rs.46.8 billion, respectively, in the previous year. For the nine months ended December 31, 2015, REC reported a total income (net of interest expense) and a PAT of Rs.71.4 billion and Rs.44.7 billion, respectively, compared to Rs.62.7 billion and Rs.41.6 billion, respectively, for the corresponding period of the previous year.

| Media Contacts | Analytical Contacts | Customer Service Helpdesk |
|------------------------------------|--|--------------------------------------|
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Last updated: April, 2016

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Mr. A. K. Agarwal
Director Finance,
Rural Electrification Corporation Limited,
Core-4, SCOPE Complex,
7-Lodhi Road
New Delhi - 110003

December 2, 2016

Kind Attn: Mr. A. K. Agarwal, Director Finance

Dear Sir.

Re: Rural Electrification Corporation Limited - Borrowing Programme Ratings.

India Ratings and Research (Ind-Ra) has affirmed Rural Electrification Corporation Limited's (REC) Long-Term Issuer Rating at 'IND AAA', The Outlook is Stable.

-FY17 fNR50bn short-term debt/commercial paper programme (including bank guarantee); affirmed at ¹IND A11.

-FY17 INR20bn short-term debt/commercial paper programme (including bank guarantee); affirmed at 'IND A11'

-FY17 INR150bn long-term borrowing programme: affirmed at 'IND AAA'/Stable

-FY16 INR230.03bn (reduced from INR365bn) long-term borrowing programme; affirmed at 'IND AAA'/Stable

-FY15 INR301.28bn (reduced from INR335bn) borrowing programme: affirmed at 'IND AAA'/Stable

-FY14 INR252.67bn (reduced from INR320bn) borrowing programme: affirmed at 'IND AAA'/Stable

-FY13 INR155.52bn (reduced from INR335bn) borrowing programme : affirmed at 'IND AAA'/Stable

-FY12 INR130.94bn (reduced from INR255bn) borrowing programme: affirmed at 'IND AAA'/Stable

-FY11 INR101.70bn (reduced from INR230bn) borrowing programme: affirmed at 'IND AAA'/Stable -FY10 INR58,494bn (reduced from INR200bn) borrowing programme: affirmed at 'IND AAA'/Stable

-FY09 INR36.462bn (reduced from INR100bn) borrowing programme; affirmed at 'IND AAA'/Stable

-FY08 INR15.68bn (reduced from INR115bn) borrowing programme; affirmed at 'IND AAA'/Stable

-FY07 INR3.15bn (reduced from INR120bn) borrowing programme: affirmed at 'IND AAA'/Stable

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financial statements and attorneys with respect to legal and tax matters. Further, ratings are inherently forwardlooking and embody assumptions and predictions about future events that by their nature cannot be verified as
facts. As a result, despite any verification of current facts, ratings can be affected by future events or conditions
that were not anticipated at the time a rating was issued or affirmed.

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It will be important that you promptly provide us with all information that may be material to the ratings so that our ratings continue to be appropriate. Ratings may be raised, lowered, withdrawn, or placed on Rating Watch due to changes in, additions to, accuracy of or the inadequacy of information or for any other reason India Ratings deems sufficient

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We are pleased to have had the opportunity to be of service to you. If we can be of further assistance, please contact the undersigned at 022 - 4000 1700.

Sincerely,

India Ratings

Devendra Kumar Pant Senior Director

Sunil Kumar Sinha

Director



Ind-Ra Assigns Rural Electrification Corp's Enhanced FY17 Short-term Debt Programme 'IND A1+'

13

By Devika Malik

MAY 2016

India Ratings and Research (Ind-Ra) has assigned Rural Electrification Corporation Limited's (REC) INR20bn short-term debt/commercial paper programme (including bank guarantee) an 'IND A1+' rating. This is an enhancement to the existing FY17 INR50bn short-term debt/commercial paper programme (including bank guarantee). The agency has also affirmed REC's INR150bn (reduced from INR170bn) long-term borrowing programme at 'IND AAA' with a Stable Outlook. The overall borrowing programme for FY17 remains intact at INR220bn. Ind-Ra also maintains a Long-Term Issuer Rating of 'IND AAA' on REC with a Stable Outlook.

KEY RATING DRIVERS

Nodal Public Policy Institution: REC acts as a nodal agency for the financing of rural electrification projects under centrally sponsored schemes and provides low-cost funding to state electricity boards and state-owned power entities for rural electrification. REC is a one-stop point for funding of all three verticals in the power sector – generation, transmission and distribution, including emerging private independent power projects. REC has been appointed as the nodal agency for the operationalisation of the National Electricity Fund scheme for monitoring grants and implementation of Deendayal Upadhyaya Gram Jyoti Yojana.

Sovereign Support: Although a divested government company, REC is still majorly government owned (60.64%). The government of India (GoI) provides financial support to REC; it is one of the two government entities allowed to raise low-cost funds through capital gain tax bonds (54EC bonds). REC has strong operational and financial linkages with GoI. The company acts as an extended arm of GoI to finance rural electrification projects, a mandatory responsibility of the government. Ind-Ra believes in case of financial distress, the sovereign will provide timely financial support to REC.

Strong Asset Quality: REC's gross non-performing assets (NPAs) increased to INR34.68bn at 9MFYE16 from INR13.35bn at FYE15. There have been two fresh slippages into NPAs in FY16 up till December (Essar Power MP Limited (INR13.45bn) and Starwire (India) Vidyut Private Limited (INR0.35bn)) resulting in the gross NPA increasing to 1.71% at 9MFY16 (highest in the last eight years) from 0.74% in FY15 and net NPA increasing to 1.36% from 0.54%. Though Starwire (India) Vidyut has been restructured, Essar Power MP remains an NPA as on date.

Sanctions Picking Up: After dropping 13.2% yoy in FY15 (9MFY15: 15.4% yoy drop) and 11.1% yoy in FY14 (9MFY14: 8.7% yoy drop), sanctions picked up marginally in 9MFY16 (4.2% yoy). A majority of sanctions have happened in the generation space where the sanctions which grew 13.1% yoy in 9MFY16.

Loan Book Expansion: REC's loan book grew at a significant pace of 20.9% CAGR during 9MFY12-9MFY16. During 9MFY16, REC's loan book grew 20.1% yoy to INR2,029bn and disbursements grew 20.9% yoy. The growth in

disbursements is largely credited to distribution companies which accounted for 56.2% of them in the nine months. The disbursement to distribution companies grew 68.1% yoy in 9MFY16.

UDAY on REC: Of the 10 states who have signed the Ujwal Discom Assuarance Yojana, REC has major exposure in only four states -Uttar Pradesh, Rajasthan, Punjab and Haryana. REC had outstanding exposure to the tune of about INR400bn on 30 September 2015 with these four states. Of this, REC received around 25% of its exposure in FY16 and it would receive remaining 50% in FY17. The remaining around INR100bn would be repriced by it. Since REC plans to focus on lending in the transmission and renewable energy space, Ind-Ra expects its net interest margins to be impacted by the amount it receives under UDAY schemes and amount of loan being repriced.

RATING SENSITIVITIES

A significant dilution in GoI's stake in REC resulting in the weakening of linkages between the two entities and dilution in the role of REC as a public policy institution would result in a rating downgrade.

COMPANY PROFILE

REC was set up by GoI in 1969 to finance and promote rural electrification projects in the country. It now acts as a nodal agency for financing rural electrification projects under GoI sponsored schemes and provides financial assistance to private sector power entities, state electricity boards, state government departments and rural electric cooperatives for rural electrification projects.

SOLICITATION DISCLOSURES

Additional information is available at www.indiaratings.co.in. The ratings above were solicited by, or on behalf of, the issuer, and therefore, India Ratings has been compensated for the provision of the ratings.

Ratings are not a recommendation or suggestion, directly or indirectly, to you or any other person, to buy, sell, make or hold any investment, loan or security or to undertake any investment strategy with respect to any investment, loan or security or any issuer.

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Rating Outstanding

(As on 14/Oct/2016)

Long Term Issuer Rating

IND AAA / Stable

Bond IND AAA / Stable INR 150000 m

Commercial Paper IND A1+ INR 20000 m

Commercial Paper IND A1+ INR 50000 m

Debentures IND A1+ INR 150000 m

Other IND AAA / Stable INR 365000 m

Applicable Criteria

Rating of Public Sector Entities

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ICRA Limited

D/RAT/2016-2017/R7/7

December 02, 2016

Mr. Sanjay Kumar
Dy. General Manager (Finance)
Rural Electrification Corporation Limited
Core 4 A, SCOPE Complex
7, Lodhi Road
New Delhi – 1100 03

Dear Sir,

Re: ICRA Credit Rating of the Rs. 15,000 crore Long Term Borrowing Programme (including Bonds and Long Term Bank Borrowings) for the Financial Year 2016-17

This is with reference to your request letter dated December 01, 2016 for re-validating your rating for the Long Term Borrowing Programme of Rs 15,000 crore.

We hereby confirm that the rating of "[ICRA]AAA" (pronounced ICRA triple A) assigned to the captioned Long Term Borrowing Programme of Rs. 15,000 crore of your company and last communicated to you vide our letter dated November 02, 2016 stands. Instruments with this rating are considered to have the highest degree of safety regarding timely servicing of financial obligations. Such instruments carry lowest credit risk.

This rating is specific to the terms and conditions of the proposed issue as was indicated to us by you and any change in the terms or size of the issue would require the rating to be reviewed by us. The rating is restricted to your Long Term Borrowing programme size of Rs. 15,000 crore only. Further the total utilisation of the captioned rated Long Term borrowings programme (including Bonds, Long Term Bank Borrowings and Bank guarantees) and Short Term borrowing (including Commercial Paper & Short term bank borrowings) programme should not exceed Rs. 22,000 crore for financial year 2016-17. If there is any change in the terms and conditions or size of the instrument rated, as above, the same must be brought to our notice before the issue of the instrument. More specifically, the rating assumes that there will be no acceleration clause under the proposed borrowing programme.

The other terms and conditions for the credit rating of the aforementioned instrument shall remain the same vide our letter Ref No: D/RAT/2016-17/R7/4 dated May 16, 2016.

With kind regards,

Yours sincerely, for ICRA Limited

Rohit Inamdar

Senior Vice President

Gaurav Khandelwal Senior Analyst



Rural Electrification Corporation Limited

| Instrument | Amount rated | Rating | Rating Action |
|--|-----------------|-----------|---------------|
| Long term borrowing programme 2016-17 | Rs.15,000 crore | [ICRA]AAA | Assigned |
| Short term borrowing programme 2016-17 | Rs.7,000 crore | [ICRA]A1+ | Assigned |

ICRA has assigned the rating of [ICRA]AAA on the long term borrowing programme of Rural Electrification Corporation Limited (REC) for an amount of Rs. 15,000 crore[†]. ICRA has also assigned the rating of [ICRA]A1+ (pronounced ICRA A one plus) to the Rs. 7,000 crore short term borrowing programme of the corporation[†]. ICRA has a rating outstanding of [ICRA]AAA to the various long-term bond and bank borrowing programmes, and a rating outstanding of [ICRA]A1+ (pronounced ICRA A one plus) for its commercial paper/short-term debt programme of the corporation.[†]

The [ICRA]AAA ratings are underpinned by REC's sovereign ownership (60.64% of equity share are held by Government of India as on December 31, 2015) and the important role the corporation plays as a nodal agency for the Government of India's rural electrification schemes under the Deen Dayal Upadhyaya Gram Jyoti Yojana (DDUGJY) and also as a sole nodal agency for operationalisation of NEF¹ scheme. Further, REC, as one of the major power sector financiers, remains strategically important for the Government of India (GoI), given the latter's objective of augmenting power capacities across the country. The ratings continue to draw comfort from REC's comfortable earnings profile, its comfortable liquidity position, and its strong financial flexibility, which, along with its access to low-cost capital gains bonds (accounting for around 10% of total borrowings as on Dec-15), enables it to raise long-term funds at competitive rates. These strengths are however are moderated by the corporation's exposure to a single sector and the high concentration of weaker-credit-quality State power utilities and high vulnerability of loans to Independent Power Producers or IPPs (loans to IPPs accounted for 15% of REC's loan book as on December 31, 2015).

ICRA however notes the approval of UDAY (Ujwal DISCOM Assurance Yojana) on November 5, 2015 by Gol, a scheme with an objective to turnaround the financial health of state owned distribution companies. The scheme proposes a phased takeover of discom debt by state governments and steps to improve operational efficiencies, reduce cost of power purchase and enforce financial discipline of DISCOMs through an alignment with state finances. The scheme also envisages the states taking over the future losses of discoms from FY 2016-17 onwards in a graded manner. ICRA believes that the timely implementation of the scheme, which is optional, by State Governments remains critical for ensuring the credit quality of not only the distribution companies, and also for the generation industry by enabling the discoms to offtake power as well as make timely payments.

As of now, discoms of ten states have signed the memorandum of understanding for restructuring of their debt under Uday scheme. Out of these, eight state governments have taken over the part of discoms debt by issuing bonds of Rs 98,960 crore under Uday scheme in FY16. Total debt of the discoms of these eight states accounted for around 45% of the total debt of all discoms as on September 30, 2015. Furthermore health of the discoms would also be dependent upon adequate and timely tariff revision by SERCs including periodic pass-through of fuel cost fluctuations and timely & adequate subsidy releases by State Governments.

The scheme however could impact REC's credit growth over the next 2 years as well as its profitability profile to some extent. As on March 2015, around 42% of REC's credit book was towards exposure to state discoms which could come under the purview of the scheme, 75% of which under the provisions of the scheme could get repaid by March 2017, while the balance 25% could get re-priced at 10 bps above base rate. Within REC's total discoms exposure of 42%, around 17% of total book was towards the state discoms where state government have taken over part of the debt (through issuance of bonds) in FY16. Following bond issuances by state government, REC's discoms loan of around Rs 10,000 crore (~5% of loan book) was repaid in FY16 and in early FY17.

[†] For complete rating scale and definitions, please refer ICRA's website <u>www.icra.in</u> or other ICRA Rating Publications.

¹ National Electricity Fund – an interest subsidy scheme introduced by GoI to promote the capital investment in the distribution sector



As for impact on profitability, while REC's NIMs could decline to some extent with re-pricing of balance 25% exposure at base rate plus 10 bps, REC which had an ROA and ROE of 3.1% and 22.5% respectively in December 2015 however is expected to continue to maintain reasonable profitability. At the same time Uday package is expected to reduce the vulnerability of RECs exposures to discoms and also reduce counter party risks on its exposure to the IPP segment.

ICRA has also taken note of REC's exposure to the Independent Power Producers (IPP) segment, which stood at 15% of total portfolio as on December 31, 2015. In light of the prevailing challenges with respect to significant time and cost overruns, fuel availability, disputed/competitive power sale tariffs and environmental & land acquisition issues large number of REC's IPP exposures have high level of vulnerability. ICRA however favorably notes the sustained coal output growth by Coal India Ltd and also the possible easing of counter party risks for IPPs incase of successful implementation of the Uday scheme.

In light of high vulnerability of IPPs loan book, REC's Gross NPA % increased from 0.74% as on March 2015 to 1.71% as on December 2015. Going forward, it would be important for the corporation to maintain a strict control over collections from the IPP segment.

As on December 31, 2015, REC had a gearing of around 6.2 times, and going forward, its ability to maintain this ratio at a prudent level would be an important rating consideration. REC enjoys a comfortable asset-liability matching profile, with low cumulative mismatches in the short term. Un-hedged foreign currency borrowings of REC accounted for around 26% of its net worth as on March 31, 2015, which exposes it to foreign currency variations. REC adopts an accounting policy of amortizing exchange differences on long term foreign currency items over their tenure. Total un-amortized foreign currency item translation losses of REC as on December 31, 2015 stood at Rs. 221.88 crore or 0.8% of shareholder funds. Repayment on a majority of REC un-hedged foreign currency borrowings are largely staggered between FY16-FY21 and such losses could crystallize unless there is a reversal in foreign currency rates by then. Going forward ability of the corporation to manage its foreign currency risks would have an important bearing over the stability of its earnings profile.

As regard REC's investments in Additional Tier 1 (AT1) instruments of public sector banks (PSBs), so far REC has invested Rs 1,500 crore in AT1 instruments of PSBs, management mentioned that total investments by REC in these instruments are not expected to be more than Rs 3,000-3,500 crore (approximately around 10% of REC's net worth).

About the Corporation

REC was incorporated in 1969 to exclusively fund the GOI's rural electrification programmes. The GoI has a majority shareholding of 60.64% in REC, while the balance is held by the public. The corporation was conferred the status of 'Navratna' in May 2008. While the initial mandate of REC was to finance village electrification, pump-set energising and T&D² projects, since 2002-03 the mandate has been extended to cover power generation projects larger than 25 MW and IPPs. REC is also the nodal agency for implementing of the GoI's rural electrification scheme, the Deen Dayal Upadhyaya Gram Jyoti Yojana (DDUGJY). According to audited results for the financial year ended March 31, 2015, REC reported a 12% growth in its profit after tax (PAT) to Rs. 5260 crore that year on an asset base of Rs. 1,83,175 crore.

During the nine month period ended December 31, 2015, REC reported a profit after tax of Rs.4467.6 crore against a profit of Rs. 4163.4 crore during the corresponding period in the previous financial year. As on December 31, 2015 the net worth of the corporation stood at Rs. 28,014 crore, while the Gross NPA% and net NPA % stood at 1.71% and 1.36% respectively.

May 2016

For further details please contact:

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vibha@icraindia.com

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² Transmission & Distribution



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रूरल इलेक्ट्रीफिकेशन कारपोरेशन लिमिटेड Rural Electrification Corporation Limited

(মানের মনকান কা उद्यम) / (A Government of India Enterprise)
Regd. Office: Core-4, SCOPE Complex, 7 Lodhi Road, New Delhi 110 003
Tel: +91-11-4102 0101 Fax: +91.11.2436 0644 E-mail: reccorp@recl.nic.in
CIN: L40101DL1969GOI005095 Website: www.recindia.nic.in



CERTIFIED TRUE COPY OF SPECIAL RESOLUTION PASSED BY THE SHAREHOLDERS OF RURAL ELECTRIFICATION CORPORATION LIMITED AT THE 47TH ANNUAL GENERAL MEETING OF THE COMPANY HELD ON 21ST DAY OF SEPTEMBER, 2016.

Item No. 14 Issue of Unsecured/Secured Non-Convertible Bonds/Debentures through Private Placement as per the provisions of the Companies Act, 2013 and Rules made there under.

"RESOLVED THAT in accordance with the provisions of Section 42 and other applicable provisions, if any, of the Companies Act, 2013 and Rules made thereunder (including any statutory modification(s) or re-enactment thereof, for the time being in force) and any other applicable laws including the SEBI (Issue & Listing of Debt Securities) (Amendment) Regulations, 2012 and other applicable SEBI regulations and guidelines, the circulars / directions / guidelines issued by Reserve Bank of India from time to time, the provisions of the Memorandum and Articles of Association of the Company and subject to the receipt of necessary approvals as may be applicable and such other approvals, permissions and sanctions, as may be necessary, including the approval of any existing lenders / trustees of Debenture Holders, if so required under the terms of agreement / deed and subject to such conditions and modifications as may be prescribed or imposed by any of them while granting such approvals, permissions and sanctions which may be agreed to by the Board of Directors of the Company (the "Board") or any duly constituted Committee of the Board or such other authority as may be approved by the Board, consent of the Company be and is hereby accorded to raise funds through private placement of unsecured/secured non-convertible bonds / debentures upto ₹ 50,000 crore during a period of one year from the date of passing of this resolution, in one or more tranches, to such person or persons, who may or may not be the bond/debenture holders of the Company, as the Board (or any duly constituted Committee of the Board or such other authority as may be approved by the Board) may at its sole discretion decide, including eligible investors (whether residents and/or non-residents and/or institutions/ incorporated bodies and/or individuals and/or trustees and/or banks or otherwise, in domestic and/or one or more international markets) including Non-Resident Indians, Foreign Institutional Investors (FIIs), Venture Capital Funds, Foreign Venture Capital Investors, State Industrial Development Corporations, Insurance Companies, Provident Funds, Pension Funds, Development Financial Institutions, Bodies Corporate, companies, private or public or other entities, authorities and to such other persons in one or more combinations thereof through Private Placement in one or more tranches and including the exercise of a green-shoe option (within the overall limit of ₹ 50,000 crore, as stated above), if any, at such terms as may be determined under the guidelines as may be applicable and on such terms and conditions as may be finalized by the Board or any duly constituted Committee of the Board or such other authority as may be approved by the Board."

"RESOLVED FURTHER THAT for the purpose of giving effect to any Private Placement of unsecured/secured non-convertible bonds/debentures, the Board of Directors of the Company (the "Board") or any duly constituted Committee of the Board or such other authority as may be approved by the Board be and is hereby authorized to determine the terms of the Issue, including

Zonal Offices

: Hyderabad, Kolkata, Mumbai, Panchkula & Lucknow

Project Offices

: Bangalore, Bhopal, Bhubaneswar, Chennai, Guwahati, Jaipur, Jan

Thiruvananthapuram & Vadodara

Sub Offices

: Dehradun, Raipur

Training Centre: Central Institute for Rural Electrification (CIRE), Hyderabad

i, Shillong, Shimla,

the class of investors to whom the bonds/debentures are to be allotted, the number of bonds/debentures to be allotted in each tranche, issue price, tenor, interest rate, premium/ discount to the then prevailing market price, amount of issue, discount to issue price to a class of bond/debenture holders, listing, issuing any declaration / undertaking etc. required to be included in the Private Placement Offer Letter and to do and execute all such acts, deeds and things under any other regulatory requirement for the time being in force."

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कृते रूरल इलक्ट्रीफिकेशन कारपोरेशन लिमिटेड
For Rural Electrification Corporation Limited

पदोतिराम अनितान/JYOTI SHUBHRA AMITABH महाप्रदेशक एवं क्रम्पनी जायव/GM & Company Secretary (एक सी एस.न. 4298)/(F.C.S. No. 4298) Extract of Minutes of the 421st Meeting of the Board of Directors of Rural Electrification Corporation Limited held on Friday, the 18th March, 2016 at 11.30 a.m. at the Registered Office of the Company i.e., Core-4, SCOPE Complex, 7 Lodhi Road, New Delhi – 110003.

Item No. 421.4.2 Market Borrowing Programme for FY 2016-17.

Shri Sanjiv Garg, ED (Finance) was present during discussion on this proposal.

ED (Finance) informed the Board that at the beginning of every financial year, the 'Market Borrowing Programme' of the Company is approved by the Board of Directors, based on the projected cash flows for the year. The Board had last approved the Market Borrowing Programme for FY 2015-16 amounting to ₹ 45,500 crore in its 412th Meeting held on 13th March, 2015, which was later increased by the Board to ₹ 51,500 crore.

He further informed that in the upcoming financial year 2016-17, the Company is likely to receive substantial amount of cash inflows (estimated at ₹ 26,071 crore, besides ₹ 12,712 crore to be received in March 2016 itself), pursuant to the recently launched UDAY scheme of Government of India, which provides for financial turnaround and revival of Power DISCOMs. Accordingly, the Market Borrowing Programme for FY 2016-17 has been prepared for a total amount of the UDAY scheme. He further apprised that progress of the UDAY scheme would be continuously monitored and if there is any substantial deviation from the envisaged recoveries from the scheme, the Market Borrowing Programme for FY 2016-17 might be suitably revised at a later stage with approval of the Board.

He also informed that CMD / Director (Finance) and other Officials of the Company are proposed to be authorized to engage various agencies / intermediaries as may be required to give effect to the Market Borrowing Programme, fix their fee/charges; and to open various bank accounts as may be required, as detailed in the Agenda Note.

The Board, after discussion, approved the proposal as detailed in the Agenda Note; and passed the following resolution:

"RESOLVED THAT subject to the borrowing limit as approved by the shareholders in accordance with the provisions of the Companies Act 2013, the Market Borrowing Programme for the FY 2016-17 be kept at ₹ 22,000 crore under various debt instruments as listed below on private / public placement basis, with interchangeability of amount of raising as warranted by the market conditions within the overall limit of ₹ 22,000 crore as per following details, in consonance with the Memorandum and Articles of Association of REC be and is hereby approved:-

| S | רו ר | Description | |
|-------|-------|---|----------------------------------|
| 1 | o. a | Bonds / Debentures including Infrastructure, Zero Coupon, Perpetual, Subordinate, Inflation Indexed, Tax Free Bonds or any other Bonds / Debentures, with/without interest rate swaps / options with/without the same being embedded in the Bonds / Debentures. | Amount (₹ in crore) 11,000 |
| 1 14. | 11.83 | o, as may | 1 |



Agm (Rky)

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Extract of Minutes of the 421st Meeting of the Board of Directors of Rural Electrification Corporation Limited held on Friday, the 18th March, 2016 at 11.30 a.m. at the Registered Office of the Company i.e., Core-4, SCOPE Complex, 7 Lodhi Road, New Delhi - 110003.

| | be permitted by the Regulatory Authorities from time to time whether Unsecured / Secured, Non-convertible, Redeated to the Whether | elhi – 110003 |
|----|---|---------------|
| | Unsecured / Secured, Non-convertible, Redecmable, Taxable / Tax- | |
| | b) Credit Assistance (ECAs) / Official Development Assistance Loans (Long / Medium Term Loans / Foreign Currency Convertible Bonds (FCCBs) / Foreign Currency Non-resident (Bank) [FCNR (B)] Loans / External Commercial Borrowings (ECBs) / Export ODA loans) / Foreign Currency Bonds / Rupee Offshore Bonds, from Banks / Fls / NBFCs / Other Institutions / Multilateral Funding Agencies etc. (excluding rollovers). | |
| 2. | Capital Gain Exemption Bonds u/s 54EC of Income Tax Act, 1961 | |
| · | Short Term Loan from Parketti Albara | 6,000 |
| | Short Term Loan from Banks/Fls/NBFCs and Commercial Paper (excluding rollovers and WCDL/CC Limit/OD Facility). Short term funds raised and repaid during the year to be excluded from this limit. | 5,000 |
| | TOTAL | |
| | | 22,000 |

"RESOLVED FURTHER THAT bonds / debentures to be issued during the FY 2016-17 may be issued in any combination as per the following broad scheme:-

- Bonds / Debentures including Infrastructure, Zero Coupon, Perpetual, Subordinate, Inflation Indexed, Tax Free Bonds, Section 54EC Bonds or any other Bonds / Debentures, with/without interest rate swaps / options with/without the same being embedded in the Bonds / Debentures structure, as may be permitted by the Regulatory Authorities from time to time whether Unsecured / Secured, Non-convertible, Redeemable, Taxable / Tax-free.
- The issuance of instrument(s) may be in one or more series or tranches.
- Coupon rate (fixed or floating) will be as per the prevailing market interest rates payable
- The issue may be kept open for a period as may be decided by CMD / Director (Finance) and may be further extended with the approval of CMD / Director (Finance).
- Period of redemption upto 20 years with/without put and call option.
- Arrangers' fee as decided by CMD and/or Director (Finance).
- Listing with National Stock Exchanges (NSE) / Bombay Stock Exchange (BSE) or any other recognized Stock Exchange(s) or a combination thereof.
- Mode Private/ Public Placement.
- A maximum of two Bond Issues by way of Private Placement in a month shall be made. Further, the number of taxable bond issues by way of private placement for the FY 2016-
- Pricing and timing of Bond Issue as may be decided by CMD/Director (Finance)."



Extract of Minutes of the 421st Meeting of the Board of Directors of Rural Electrification Corporation Limited held on Friday, the 18th March, 2016 at 11.30 a.m. at the Registered Office of the Company i.e., Core-4, SCOPE Complex, 7 Lodhi Road, New Delhi – 110003.

"RESOLVED FURTHER THAT CMD and Director (Finance), REC be and are hereby jointly authorized to decide pricing, timing, mode, source of borrowing and marketing in respect of borrowings other than debentures such as Term Loans, External Credit Assistance (ECAs) / Official Development Assistance Loans (ODA loans), Long / Medium Term Loans / Foreign Currency Convertible Bonds (FCCBs) / Foreign Currency Non-resident (Bank) [FCNR (B)] Loans / External Commercial Borrowings (ECBs) / Export ODA loans) / Foreign Currency Bonds / Rupee Offshore Bonds from Banks / FIs / NBFCs / Other Institutions / Multilateral Funding Agencies, commercial paper, etc. depending upon the prevailing debt market conditions within the above market borrowing programme and take appropriate hedging strategy for borrowings in foreign currency depending upon the market conditions."

"RESOLVED FURTHER THAT wherever it is decided to raise the funds by inviting quotations / bids / book building etc. an in-house committee as may be constituted by the CMD and/or Director (Finance), shall evaluate the offers received and shall put up the recommendations to Director (Finance) and CMD for approval thereof."

"RESOLVED FURTHER THAT CMD / Director (Finance) be and are hereby severally authorized to make the interchangeability of the amount to be mobilized by the Company during the FY 2016-17 by way of Bonds/Debentures including Infrastructure, Zero Coupon, Perpetual, Subordinate, Inflation Indexed, Tax Free Bonds, Section 54EC Bonds or any other Bonds / Debentures as may be permitted by the Regulatory Authorities from time to time whether Unsecured / Secured, Non-convertible, Redeemable, Taxable / Tax-free, Term Loans, Commercial Papers, FCCBs / FCNR (B) Loans / ECBs / ECAs / ODA loans from Banks / FIs / NBFCs / Multilateral Funding Agencies etc. within the total limit of ₹ 22,000 crore."

"RESOVED FURTHER THAT CMD / Director (Finance) be and are hereby severally authorized to engage one or more rating agencies, both domestic and international, and approve the terms and conditions of the same for rating of the market borrowing programme of ₹ 22,000 crore comprising of long term and short term debt instruments including issue rating, wherever required, for the FY 2016-17."

"RESOLVED FURTHER THAT CMD / Director (Finance) be and are hereby severally authorized to engage wherever necessary the services of merchant bankers / debenture trustees / solicitors / mobilizers / underwriters / bankers / printers / PR agencies / depositories / stock exchanges / auditors / registrar and transfer agents or any other intermediary agencies on terms & conditions considering prevailing debt market conditions."

"RESOLVED FURTHER THAT CMD / Director (Finance) be and are hereby severally authorized to decide and accept the full amount of subscription of bonds / ECB / FCCB / ECA / Funding from Multilateral Agencies / Term Loan / Rupee Offshore Bonds, Commercial Paper, other debt instruments and approve allotment of bonds and other debt/ quasi debt instruments in line with the provisions of Companies Act and other requirements."



Extract of Minutes of the 421st Meeting of the Board of Directors of Rural Electrification Corporation Limited held on Friday, the 18th March, 2016 at 11.30 a.m. at the Registered Office of the Company i.e., Core-4, SCOPE Complex, 7 Lodhi Road, New Delhi – 110003.

"RESOLVED FURTHER THAT CMD / Director (Finance), be and are hereby severally authorized to open one or more bank account(s) in the name of the Company in foreign currency(ies) with such bank(s) in India and/or such foreign country(ies) as may be required, subject to the requisite approvals from appropriate authorities, if any and to also open bank accounts in the name of the Company, in connection with funds raised through Bonds, Rupee Offshore Bonds, Short Term Loans / WCDL / Cash Credit / Dividend payment, etc."

"RESOVED FURTHER THAT the proposal to issue two Taxable Bond Series by way of Private Placement in a month subject to a maximum of ten Bond Issuances in FY 2016-17 as detailed in the memorandum above, be and is hereby approved."

"RESOLVED FURTHER THAT CMD / Director (Finance) / Executive Director (Fin) / GM (Finance) be and are hereby severally authorized along with AGM (Finance) / DGM (Finance) / Chief Manager (Finance) to execute the listing agreements on behalf of the Company with any of the recognized Stock Exchanges in India / Abroad in respect of securities issued / to be issued by the Company from time to time."

"RESOLVED FURTHER THAT CMD / Director (Finance) / Executive Director (Finance) be and are hereby severally authorized along with GM (Finance) / AGM (Finance) / DGM (Finance) / Chief Manager (Finance) to sign, execute, file and deliver all agreements as may be required in connection with and incidental to the issue of FCCB / ECB / ECA route funding / ODA Loans / Funding from Multilateral Agencies, Rupee Offshore Bonds etc."

"RESOLVED FURTHER THAT CMD/ Director (Finance) / Executive Director (Finance) be and are hereby severally authorized along with GM (Finance) / AGM (Finance) / DGM (Finance) / Chief Manager (Finance) to sign, execute, file and deliver all documents, instruments, instructions, deeds, declarations, amendments, papers, applications, notices or letters to comply with all the formalities as may be required in connection with and incidental to the issue of FCCB / ECA route funding / ODA Loans / Funding from Multilateral Agencies, Rupee Offshore Bonds etc. including listing and post-closing of issue formalities."

"RESOLVED FURTHER THAT CMD/Director (Finance) be and are hereby severally authorized to approve creation of additional charge on immovable and / or movable property(ies) of the Company in respect of Secured Bonds in favour of bond trustees. Director (Finance) / Executive Director (Finance) / GM (Finance) alongwith AGM (Finance) / DGM (Finance) / Chief Manager (Finance) alongwith GM (Legal) / DGM (Legal) / Chief Manager (Legal) be and are hereby severally authorized to execute the necessary documents in this regard."

"RESOLVED FURTHER THAT CMD / Director (Finance) be and are hereby severally authorized to approve new proposals for Cash Credit / OD / WCDL Limit / Short Term Loans from Banks / FIs / NBFCs etc."

"RESOLVED FURTHER THAT Director (Finance) / Executive Director (Finance) / GM (Finance) be and are hereby severally authorized alongwith AGM (Finance) / DGM (Finance) /



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Chief Manager (Finance) to sign and execute the necessary documents for Cash Credit / OD / WCDL Limit / Short Term Loan."

"RESOLVED FURTHER THAT Director (Finance) / Executive Director (Finance) / GM (Finance) be and are hereby severally authorized to approve availment of Cash Credit / WCDL Limit / OD / Short Term Loans from Banks / FIs / NBFCs etc. as per ranking of their rates as and when required."

"RESOLVED FURTHER THAT Director (Finance) / Company Secretary be and are hereby severally authorized to execute and file necessary documents for creation / modification / satisfaction of charge with the office of Registrar of Companies and also filling of the petitions before the Company law Board / Court wherever required for the various series of the Bonds / Debentures issued by the Company from time to time as prescribed under the provisions of the Companies Act, 1956 and/or Companies Act, 2013."

"RESOLVED FURTHER THAT the Director (Finance) / Executive Director (Finance)/ GM (Finance) / DGM (Finance) be and are hereby severally authorized to file necessary documents with ROC/NSDL/CDSL/SEBI/Stock Exchange(s) and also to approve consolidation / splitting of bonds, taking note of nomination / change of nomination / sub-division of allotment letters/ bonds and vice-versa and conversion from physical to de-mat form / re-mat / transmission of all bonds."

"RESOLVED FURTHER THAT the Director (Finance) / Executive Director (Finance) / GM (Finance) / DGM (Finance) / Chief Manager (Finance) be and are hereby severally authorized to make arrangements for printing of bond certificates on completion of allotment of bonds and/or duplicate bond certificates in case of such request and issue the same with signatures of the authority as decided by means of mechanical printing on bonds certificates and/or signature in his own hands in ink in terms of respective regulations or such other compliances which are required to be done in compliance of relevant rules and regulations."

"RESOLVED FURTHER THAT Director (Finance) / Executive Director (Finance) / GM (Finance) be and are hereby severally authorized to approve arranging of Bank Guarantees and/or Cash as security deposit with the designated Stock Exchange, as may be required under the provisions of Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008 as amended (SEBI Debt Regulations), in case of Public Issue(s) of Bonds. Further, Director (Finance) / Executive Director (Finance) / General Manager (Finance) also be the Bank issuing Bank Guarantee in terms of listing regulations of stock exchanges".

"RESOLVED FURTHER THAT the Director (Finance) / Executive Director (Finance) / GM (Finance) / DGM (Finance) be and are hereby severally authorized to sign and execute the necessary documents including signing of declaration(s) required under Companies Act, 2013 and issue of private placement offer letter for issue of bonds, drawl of Term Loan from Banks / FIs / NBFCs etc."



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"RESOLVED FURTHER THAT the Executive Director (Finance) / GM (Finance) be and are hereby severally authorized along with AGM (Finance) / DGM (Finance) /Chief Manager (Finance) to sign and execute the deeds, amendments etc. and to take any other action in this regard as may be required in connection with and incidental to the issue of secured/unsecured bonds."

"RESOLVED FURHTER THAT Executive Director (Finance) / GM (Finance) / AGM (Finance) / Chief Manager (Finance) be and are hereby severally authorized to execute and sign the letters of offer, deal confirmations and other documents required for issuing Commercial Paper, in his own hands in ink."

"RESOLVED FURTHER THAT Executive Director (Fin) / GM (Finance) / AGM (Finance) / DGM (Finance) / Chief Manager (Finance) be and are hereby severally authorized to sign and execute the documents for drawl / repayment of Cash Credit / WCDL / OD / Short Term Loan."

"RESOLVED FURTHER THAT any two officers not below the rank of Manager (Finance), acting jointly, be and are hereby authorized on behalf of the Company to sign and execute documents to open / operate bank accounts opened for the purpose of payment of Dividend, both interim and final."

"RESOLVED FURTHER THAT the Company Secretary and in his absence official authorized by the Company Secretary, be and is hereby authorized to affix common seal of the Company, in India or abroad, wherever required, in accordance with the provisions of the Articles of Association of the Company or in accordance with the applicable statutory provisions, on Term Loans / Short Term Loan / OD / WCDL / Cash Credit documents / bonds scrips / foreign currency borrowing documents / debentures / trust documents / listing agreements with the stock exchanges or any other document(s) required in connection with the market borrowing programme."

"RESOLVED FURTHER THAT the ED(Finance) / GM(Finance) and in his absence any officer authorized him, be and are hereby authorized to act as compliance officer for the purpose of compliances of listing agreement of the stock exchanges in respect of securities issued/to be issued by the Company from time to time and to issue necessary certificates to the stock exchanges / any other statutory bodies wherever required."

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