

CMP: INR31.6

Stock data

BSE code	535279
BSE ID	BMAL
Face value (INR)	10
No of shares (m)	18.5
Market cap (INRm)	585.13
3m avg. daily vol (No)	16,678.0
Free float (INRm)	154.53
Dividend yield FY13 (%)	0.3

S&P BSE SME IPO	941.16
-----------------	--------

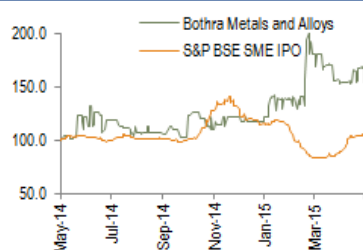
Stock performance (%)

52-week H/L	INR34.0/18.0		
	1M	3M	12M
Absolute (%)	1.3	11.7	-100.0
Relative (%)	-16.7	13.6	0.0

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
73.59%	0.00%	0.00%	26.41%

Relative stock movement



Source: BSE

May 2015

Company Overview

Bothra Metals and Alloys Ltd. (BMAL) was incorporated in 2001 in Himachal Pradesh. Its first manufacturing facility was started in 2007 with the objective of manufacturing aluminium extrusions, aluminium profiles and aluminium billets. BMAL started another aluminium manufacturing unit in Gujrat for producing aluminium ingots and aluminium shots in 2010. Currently company operates three plants in Himachal Pradesh, Gujrat and Maharashtra. BMAL has been accredited with ISO 9001:28000 certification.

H2FY15 performance

- Net revenue increased by 14.8% YoY from INR1191.5m in H2FY14 to INR1367.4m in H2FY15. Raw material cost increased by 18% YoY from INR1040.1m in H2FY14 to INR1227.2m in H2FY15. Staff cost decreased by 40.9% YoY from INR51.9m in H2FY14 to INR30.7m in H2FY15. Other expenditure increased by 25.4% YoY from INR43.7m in H2FY14 to INR54.7m in H2FY15. Operating profit margin decreased by 1.8% from INR55.8m in H2FY14 to INR54.8m in H2FY15.
- Depreciation increased INR12.3m in H2FY15. Interest expenses increased by 47.5% YoY from INR17.9m in H2FY14 to INR26.4m in H2FY15. Non operating income decreased by 75.5% YoY to INR1.1m in H2FY15. Net profit decreased by 38.9% from INR19.4m in H2FY14 to INR11.9m in H2FY15.
- Investments increased from INR0.5m in H1FY15 to INR1.4m in H2FY15. Cash and bank balance decreased from INR78.3m in H1FY15 to INR67.3m in H2FY15. Other current assets decreased INR12.2m in H2FY15 respectively.
- Company has informed BSE on 22 Jul 2015 that Ashok Surana (Independent Director) has served his resignation from Company w.e.f. 17 Jul 2015 stating reasons for personal grounds and the same was accepted by Company. It also informed BSE on 31 May 2015 that the Board of Directors of the Company at its meeting held on 31 May 2015, inter alia, has recommended dividend of INR0.1 per equity shares of Rs. 10/- each being 1% subject to approval of shareholders at the ensuing AGM.

Table 1: FY15 snapshot

(INRm)	H2FY15	H2FY14	YoY %	H1FY15	QoQ%	FY15	FY14	YoY %
Revenue	1367.4	1191.5	14.8	1218.0	12.3	2585.4	2242.8	15.3
EBITDA	54.8	55.8	-1.8	56.9	-3.7	111.6	81.4	37.1
PAT (Adjusted)	11.9	19.4	-38.9	25.6	-53.7	37.5	35.4	5.9
PAT (Reported)	11.9	19.4	-38.9	25.6	-53.7	37.5	35.4	5.9

Ratio

% of sales	H2FY15	H2FY14	YoY %	H1FY15	QoQ%	FY15	FY14	YoY %
Raw Material	89.7	87.3	2.5	87.8	1.9	88.9	88.0	0.8
Staff Cost	2.2	4.4	-2.1	2.8	-0.6	2.5	4.4	-1.9
Other Expenditure	4.0	3.7	0.3	4.6	-0.6	4.3	3.9	0.4
EBITDA	4.0	4.7	-0.7	4.7	-0.7	4.3	3.6	0.7
Tax Rate	30.8	44.7	-13.9	21.6	9.2	24.8	17.9	6.9
NPM	0.9	1.6	-0.8	2.1	-1.2	1.4	1.6	-0.1

Source: Company, Varhad Research

Performance in tables

Table 2: Detailed H2FY15 Income Statement Overview

	H2FY15	H2FY14	YoY %	H1FY15	QoQ%	FY15	FY14	YoY %
Revenue	1367.4	1191.5	14.8	1218.0	12.3	2585.4	2242.8	15.3
Raw Material Cost	1227.2	1040.1	18.0	1070.0	14.7	2297.2	1974.8	16.3
Staff Cost	30.7	51.9	-40.9	34.7	-11.4	65.4	99.6	-34.3
Other Expenditure	54.7	43.7	25.4	56.5	-3.2	111.3	87.1	27.8
Total Cost	1312.6	1135.7	15.6	1161.2	13.0	2473.8	2161.4	14.5
EBITDA	54.8	55.8	-1.8	56.9	-3.7	111.6	81.4	37.1
Depreciation	12.3	7.3	69.3	6.3	96.6	18.6	14.2	30.9
EBIT	42.4	48.5	-12.5	50.6	-16.1	93.0	67.2	38.4
Interest Expenses	26.4	17.9	47.5	18.4	43.5	44.8	29.7	50.7
Non-Operating Income	1.1	4.5	-75.5	0.5	137.5	1.6	5.6	-71.8
PBT	17.1	35.1	-51.2	32.7	-47.5	49.8	43.1	15.6
Provision for Tax	5.3	15.7	-66.3	7.1	-25.1	12.3	7.7	60.1
PAT (Adjusted)	11.9	19.4	-38.9	25.6	-53.7	37.5	35.4	5.9
Extra Ordinary	0.0	0.0	*	0.0	*	0.0	0.0	*
PAT (Reported)	11.9	19.4	-38.9	25.6	-53.7	37.5	35.4	5.9

Note: (*) Not Applicable, Source: BSE, Varhad Research

Table 3: Detailed FY15 Balance Sheet Overview

	H2FY15	H1FY15	FY14
Net Block	110.6	122.8	127.9
Investments	1.4	0.5	0.5
Cash and Banks Balance	67.3	78.3	76.8
Inventory	449.9	354.0	185.2
Sundry Debtors	696.5	750.1	628.0
Loans and Advances	65.7	73.5	64.2
Other Current Assets	12.2	13.9	11.8
Other	0.0	0.0	0.0
Total Assets	1403.5	1393.1	1094.4
Equity Capital	185.2	185.2	185.2
Reserves and Surplus	197.3	187.6	162.0
Share Application Money	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0
Shareholder's Funds	382.4	372.8	347.2
Gross Debt	651.5	602.4	452.5
Trade Payables	295.2	342.0	233.7
Provisions and other current liabilities	74.3	76.0	61.0
Others	0.0	0.0	0.0
Total Liabilities	1403.5	1393.1	1094.4

Source: BSE, Varhad Research

DISCLAIMER

Varhad Financial Consultancy Services Private Limited (Varhad FCS), an entity of The Varhad Group has taken utmost care to ensure accuracy and objectivity while writing this report based on publicly available information or from reliable sources. However, neither the accuracy nor completeness of information contained in this report is guaranteed. Opinions expressed herein are our current opinions as on the date of this report. Nothing in this report can be construed as either investment or any other advice or any solicitation, whatsoever. The subscriber/user assumes the entire risk of any use made of this report or data herein. Varhad FCS specifically states that it or any of its entities or employees do not have any financial liabilities whatsoever to the subscribers / users of this report. This report is for personal information only of the authorised recipient in India only. This report or part of it should not be reproduced or redistributed or communicated directly or indirectly in any form to any other person or published or copied for any purpose.

PUBLISHED BY

Varhad Financial Consultancy Services Private Limited (Varhad FCS) is the research and financial consultancy services entity of The Varhad Group. We have one of the best in-house research team, which has sound understanding of SMEs through clients across India. We provide project specific, company specific and sector specific consultancy services. We help companies expand businesses through network expansion. We also help in balance sheet strengthening and improvement in both credit and business profile of the company.

Head Office: Ground Floor, E07/01, Sector 1, Vashi, Navi Mumbai 400703|Tel: +91-22-64646425
|www.varhadcapital.com|

Regional Offices: B111, Parmar Chambers, Sadhu Vasvani Chowk, Pune 411001