

CMP: INR3.62

Stock data

BSE code	534674
BSE ID	DYNATECH
Face value (INR)	1
No of shares (m)	78.4
Market cap (INRm)	283.8
3m avg. daily vol (No)	35,807.2
Free float (INRm)	181.8
Dividend yield FY14 (%)	0

S&P BSE Sensex	27,506.7
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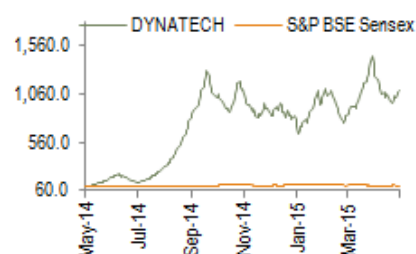
Stock performance (%)

52-week H/L	INR5.0/0.3		
	1M	3M	12M
Absolute (%)	-16.6	3.1	997.0
Relative (%)	-17.6	9.8	983.5

Shareholding pattern (%)

Promoters	FIIs	DIIs	Others
35.93%	0.00%	0.00%	64.07%

Relative stock movement



Source: BSE

May 2015

Company Overview

Dynacons Technologies Ltd is an upcoming value and service provider. It plays an important role between vendor and reseller through its functions of technical support, volume procurement and marketing initiatives. In the near future, the Company plans to have a pan India presence. Main objectives of the Company are to provide complete solutions in computer operations and related business activities. It also plans to get involved in sale, import, export of Computer Software and all varieties of Information Technology Services.

Q4FY15 performance

- Revenue increased by 4.6% YoY from INR107.9m in Q4FY14 to INR112.8m in Q4FY15. Raw Material cost increased by 4.7% on YoY basis to INR105.8m in Q4FY15.
- Staff cost increased by 83.2% on YoY basis to INR1.9m in Q4FY15. Other expenses increased by 10.8% YoY from INR0.9m in Q4FY14 to INR1.0m in Q4FY15.
- As a result, operating profit of the company decreased by 16.7% YoY from INR4.9m in Q4FY14 to INR4.0m in Q4FY15. Depreciation decreased by 47.4% on YoY basis to INR1.3m in Q4FY15.
- Interest expense increased by 18.6% on YoY basis to INR2.0 in Q4FY15. Non operating income remained NIL in Q4FY15. Provision for tax was INR0.7m in Q4FY15.
- Net profit declined by 69.9% YoY from INR0.1m in Q4FY14 to INR0.0m in Q4FY15.
- Intensive Fiscal Services Pvt Ltd ("Manager to the Offer") has informed BSE on 27 Mar 2015 on behalf of Arun Govil (the 'Acquirer') has informed this Open Offer Announcement to the equity shareholders of Dynacons Technologies Limited (the 'Target Company'). Open Offer for acquisition of 2,03,90,006 fully paid up equity shares of 1/- each from shareholders of 'Target Company'.

Table 1: Q4FY15 snapshot

(INRm)	Q4FY15	Q4FY14	YoY %	Q3FY15	QoQ%	FY15	FY14	YoY %
Revenue	112.8	107.9	4.6	91.9	22.8	360.6	318.8	13.1
EBITDA	4.0	4.9	-16.7	4.9	-16.8	18.1	19.6	-7.4
PAT (Adjusted)	0.0	0.1	-69.9	0.4	-88.9	1.0	0.9	3.8
PAT (Reported)	0.0	0.1	-69.9	0.4	-88.9	1.0	0.9	3.8

Ratio

% of sales	Q4FY15	Q4FY14	YoY %	Q3FY15	QoQ%	FY15	FY14	YoY %
Direct Cost	93.8	93.6	0.1	92.1	1.6	92.4	91.5	0.9
Staff Cost	1.7	1.0	0.7	1.3	0.5	1.4	1.2	0.2
Other Expenditure	0.9	0.9	0.1	1.3	-0.4	1.1	1.1	0.0
EBITDA	3.6	4.5	-0.9	5.3	-1.7	5.0	6.1	-1.1
Tax Rate	94.6	81.6	13.0	19.6	75.0	48.5	42.7	5.8
NPM	0.0	0.1	-0.1	0.4	-0.4	0.3	0.3	0.0

Source: Company, Varhad Research

Quarterly performance in charts and tables

Table 2: Detailed Q3FY15 Overview

	Q4FY15	Q4FY14	YoY %	Q3FY15	QoQ%	FY15	FY14	YoY %
Revenue	112.8	107.9	4.6	91.9	22.8	360.6	318.8	13.1
Direct Cost	105.8	101.0	4.7	84.6	25.0	333.3	291.7	14.2
Staff Cost	1.9	1.1	83.2	1.2	67.4	5.1	3.9	30.9
Other Expenditure	1.0	0.9	10.8	1.2	-14.5	4.0	3.6	13.2
Total Cost	108.8	103.0	5.6	87.0	25.0	342.5	299.2	14.5
EBITDA	4.0	4.9	-16.7	4.9	-16.8	18.1	19.6	-7.4
Depreciation	1.3	2.4	-47.4	2.3	-45.0	7.9	9.3	-15.6
EBIT	2.8	2.4	13.7	2.6	8.6	10.3	10.3	0.1
Interest Expenses	2.0	1.7	18.6	2.1	-3.2	8.4	8.6	-2.8
Non-Operating Income	0.0	0.0	*	0.0	*	0.0	0.0	*
PBT	0.7	0.7	2.1	0.4	63.9	1.9	1.6	15.5
Provision for Tax	0.7	0.6	18.4	0.1	690.9	0.9	0.7	31.2
PAT (Adjusted)	0.0	0.1	-69.9	0.4	-88.9	1.0	0.9	3.8
Extra Ordinary	0.0	0.0	*	0.0	*	0.0	0.0	*
PAT (Reported)	0.0	0.1	-69.9	0.4	-88.9	1.0	0.9	3.8

Source: (*) Not Applicable, BSE, Varhad Research

Chart 1: Sales trend

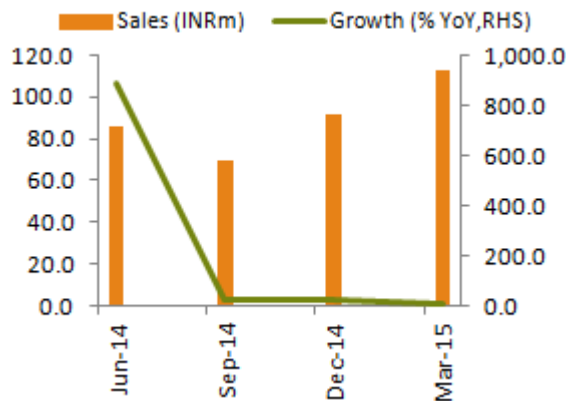


Chart 2: EBITDA trend

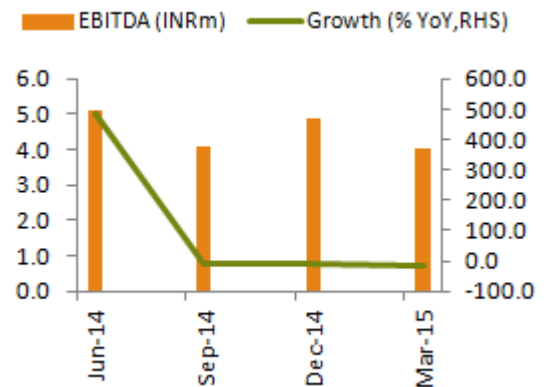


Chart 3: Margin trend

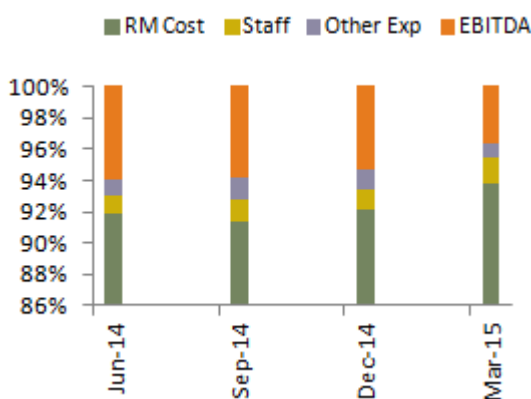
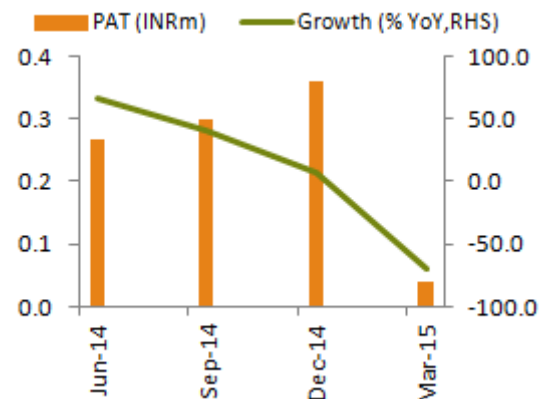


Chart 4: PAT trend



Source: Company, Varhad Research

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