

#### VISAMAN GLOBAL SALES LIMITED

Our Company was originally incorporated as *"Visaman Global Sales Limited"* on June 27, 2019 under the provisions of sub-section (2) of section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies Act, 2013 issued by the Central Registration Centre, Registrar of Companies. The Corporate Identification Number of our Company is U51909GJ2019PLC108862. For further details, please refer to section titled "*Our History and Certain Corporate Matters*" beginning on page no 78 of this Draft Prospectus.

Registered & Corporate office: C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India. Contact Person: Ms. Ankita Anil Jain, Company Secretary & Compliance Officer; Tel No.: 0281-2235787 E-Mail ID: cs@visamansales.com; Website: www.visamanglobalsales.com; CIN: U51909GJ2019PLC108862

#### OUR PROMOTERS: (I) Mr. MITULKUMAR SURESHCHANDRA VASA, AND (II) Mr. SURESHCHANDRA GULABCHAND VASA

THE			
THE ISSUE         INITIAL PUBLIC OFEFR OF 17,76,000 EQUITY SHARES OF FACE VALUE OF ₹10/- EACH ("EQUITY SHARES") OF VISAMAN         GLOBAL SALES LIMITED (THE "COMPANY" OR THE "ISSUER") FOR CASH AT A PRICE OF ₹20/- PER EQUITY SHARE,         INICLUDING A SHARE PREMIUM OF ₹10/- PER EQUITY SHARE (THE "ISSUE PRICE"), AGGREGATING TO ₹355.20 LAKHS         ("THE ISSUE"), OF WHICH 90,000 EQUITY SHARES OF FACE VALUE OF ₹10/- EACH FOR CASH AT A PRICE OF ₹20/- PER         EQUITY SHARE, AGGREGATING TO ₹18.00 LAKHS WILL BE RESERVED FOR SUBSCRIPTIONS BY THE MARKET MAKER         TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE ISSUE LESS MARKET MAKER RESERVATION         PORTION 1.E. ISSUE OF 16,86,000 EQUITY SHARES OF FACE VALUE OF ₹10/- EACH FOR CASH AT A PRICE OF ₹20/- PER         EQUITY SHARE, AGGREGATING TO ₹337.20 LAKHS IS HERE IN AFTER REFERRED TO AS THE "NET ISSUE". THE ISSUE         PORTION 1.E. ISSUE WILL CONSTITUTE 27.01% AND 25.64% RESPECTIVELY OF THE POST ISSUE PAIDUP EQUITY SHARE         AND THE ACC VALUE OF THE EQUITY SHARES 15 4.000 EQUITY SHARES         THE FACE VALUE OF THE EQUITY SHARE IS ₹10/- EACH AND THE ISSUE PRICE IS ₹20/- i.e., 2 TIMES OF THE FACE VALUE OF THE         EQUITY SHARES, THE MINIMUM LOT SIZE IS 6,000 EQUITY SHARES         THIS OFFER IS BEING MADE IN TERMS OF CHAPTER IX OF THE ESEI (ISSUE OF CAPITAL AND DISCLOSURE REQUIRMENT) REGULATIONS,         OTHE FACE VALUE OF THE EQUITY SHARES <td co<="" td=""></td>			
blocked by the Self Certified Syndicate Banks ("SCSBs") for the same. Furth November 08, 2019, Retail Individual Investors applying in public issue may	ount ("ASBA") process providing details about the bank account which will be er, pursuant to SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated use either Application Supported by Blocked Amount (ASBA) process or UPI linked from Bank Account of the investor. ( <i>For details in this regard, specific</i> <i>ft Prospectus.</i> )		
	TO THE FIRST ISSUE		
issue price is 2 times of face value of the equity share. The issue price should no shares are listed on the SME Platform of BSE Limited. No assurance can be gi or regarding the price at which the equity shares will be traded after listing.	securities of the issuer. The face value of the equity shares is $10$ /- each and the t be taken to be indicative of the market price of the equity shares after the equity ven regarding an active or sustained trading in the equity shares of our company <b>AL RISKS</b>		
Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in this offer unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision, investors must rely on their own examination of the issuer and the offer including the risks involved. The securities have not been recommended or approved by the Securities and Exchange Board of India (SEBI) nor does SEBI guarantee the accuracy or adequacy of this document. Specific attention of investors is invited to the statement of " <i>Risk factors</i> " beginning on page no. 17 of this Draft Prospectus.			
	TE RESPONSIBILITY		
The issuer, having made all reasonable inquiries, accepts responsibility for and confirms that this offer document contains all information with regard to the issuer and the issue which is material in the context of the issue, that the information contained in the offer document is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which make this document as a whole or any of such information or the expression of any such opinions or intentions misleading in any material respect.			
	bosed to be listed on the SME Platform of BSE Limited. In terms of the Chapter		
in this offer document for listing of our shares on the SME Platform of BSE Lin Limited ("BSE").	has received "in-principal" approval letter dated [•] from BSE for using its name ited. For the purposes of the issue, the <b>Designated Stock Exchange will be BSE</b>		
LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE		
FINSHORE Creating Enterprise Managing Values	LINKIntime		
FINSHORE MANAGEMENT SERVICES LIMITEDLINK INTIME INDIA PRIVATE LIMITEDAnandlok", Block-A, 2 <sup>ad</sup> Floor, Room No. 207, 227 A.J.C Bose Road, Kolkata-700020, West BengalC-101, 1st Floor, 247 Park, L. B. S. Marg, Vikhroli (West), Mumbai – 400 083, Maharashtra, India			
Telephone:033 - 22895101Tel No: +91 22 4918 6200; Fax No: +91 22 4918 6060Email:ramakrishna@finshoregroup.comWebsite:www.linkintime.co.inContact Person:Mr. S. Ramakrishna IyengarEmail:visaman.ipo@linktime.co.in			
Website: www.finshoregroup.com       Investor Grievance Email: visaman.ipo@linktime.co.in			
Investor Grievance Email: info@finshoregroup.com Contact Person: Ms. Shanti Gopalkrishnan			
SEBI Registration No: INM000012185         SEBI Registration No: INR000004058           CIN No: U74900WB2011PLC169377         CIN No: U67190MH1999PTC118368			
	OGRAMME		
ISSUE OPEN ON: [•]	ISSUE CLOSE ON: [•]		

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### Build... Your Ideal world

#### **SECTION I: DEFINITIONS AND ABBREVIATIONS**

#### **DEFINITION AND ABBREVIATIONS**

This draft prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the respective meanings given below. References to statutes, regulations, rules, guidelines and policies will be deemed to include all amendments and modifications thereto as amended from time to time.

Unless the context otherwise indicates or implies, the following terms shall have the meanings provided below in this draft prospectus, and references to any statute or regulations or policies will include any amendments or re-enactments thereto, from time to time. In case of any inconsistency between the definitions given below and the definitions contained in the General Information Document (as defined below), the definitions given below shall prevail.

#### **General Terms**

TERMS	DESCRIPTIONS
"Visaman Global Sales Limited",	Unless the context otherwise indicates or implies "Visaman Global Sales Limited" a
"VGSL", "Visaman", "The	Public Limited Company incorporated under the provision of Companies Act, 2013
Company", "Our Company", or	and having its Registered Office at C/o. Jain Traders, 8 Sorathiawadi Near Narmada,
"Issuer"	80 Feet Road, Rajkot, Gujarat – 360002, India.
"we", "our" or "us"	Unless the context otherwise indicates or implies, refers to our Company together with
	our Subsidiaries and Associates
Our Promoters or Promoters of the	The promoters of our company being "Mr. Mitulkumar Sureshchandra Vasa" and
Company	"Mr. Sureshchandra Gulabchand Vasa".
	Includes such persons and entities constituting the promoter group of our Company
Promoter Group	in terms of Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 and as
	disclosed under Section titled "Our Promoters and Promoter Group"

#### **Company Related Terms**

TERMS	DESCRIPTIONS
"Articles" or "Articles of	The Articles of Association of our Company, as amended from time to time.
Association" or "AOA"	
Auditor/Statutory Auditor	The Statutory Auditors of our Company, being " <i>M/s. A. V. Anjaria &amp; Co.</i> " Chartered Accountants, having its office at 101, Vishvakarma Building, Near Shital Honda, Vasi Talav, Mahuva-364290, Gujarat, India.
Audit Committee	Audit Committee of our Company constituted in accordance with Companies Act, 2013.
Banker to our Company	Bankers to our Company in our case are Axis Bank Ltd. and Kotak Mahindra Bank Ltd.
"Board of Director(s)" or "the/our Board"	Unless otherwise specified, The Board of Directors of our Company, as duly constituted from time to time, including any committee(s) thereof.
"CFO" or Chief Financial Officer	The Chief Financial Officer of our company being "Mr. Vishvas Sureshbhai Bhimjiyani".
CIN	Corporate Identification Number being U51909GJ2019PLC108862 of our Company
Companies Act	The Companies Act, 2013 and amendments thereto. The Companies Act, 1956, to the extent of such of the provisions that are in force.
Company Secretary &	The Company Secretary & Compliance Officer of our company being "Ms. Ankita Anil
Compliance Officer	Jain".
Corporate Office	Corporate Office of the Company is presently situated at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot– 360002, Gujarat, India.
Corporate Social	Corporate Social Responsibility (CSR) Committee of our Company constituted in
Responsibility Committee	accordance with Companies Act, 2013.
DIN	Directors Identification Number.
Director/Director(s)	The directors of our Company, unless otherwise specified
E- Commerce	E- Commerce refers to the buying and selling of goods or services using the internet, and the transfer of money and data to execute these transactions
ED	Executive Director
Equity Shares	The Equity Shares of our Company of face value of ₹10/- each, fully paid-up, unless otherwise specified in the context thereof.
Equity Shareholders	Persons/Entities holding Equity Shares of our Company.
Export	Export means taking goods out of India to a place outside India
Group Companies/Entities	Such companies with which there were related party transactions, during the period for which financial information is disclosed in this draft prospectus, which are covered under the applicable accounting standards and other companies as considered material by our Board, as identified in "Our Group Companies"
HUF	Hindu Undivided Family.
IBC	The Insolvency and Bankruptcy Code, 2016
IFRS	International Financial Reporting Standards
Ind AS	Indian Accounting Standard



TERMS	DESCRIPTIONS
Ind GAAP	Generally Accepted Accounting Principles in India.
Import	Import means bringing goods into India from a place outside India
Independent Director	Non-executive & Independent Director as per the Companies Act, 2013
IT Act	The Income Tax Act, 1961 as amended till date
JV / Joint Venture	A commercial enterprise undertaken jointly by two or more parties which otherwise retain their distinct identities.
ISIN	International Securities Identification Number In this case being "INE0BHK01012"
KMP / Key Managerial Personnel	Key managerial personnel of our Company in terms of Regulation 2(1) (bb) of the SEBI ICDR Regulations 2018, Section 2(51) of the Companies Act, 2013 and as disclosed in the chapter titled <i>"Our Management"</i> beginning on page no. 81 of this draft prospectus.
MD	Managing Director
Materiality Policy	The policy on identification of group companies, material creditors and material litigation, adopted by our Board in accordance with the requirements of the SEBI (ICDR) Regulations
Memorandum/Memorandum of Association/MoA	The Memorandum of Association of our Company, as amended from time to time.
Nomination and	The Nomination and Remuneration committee of our Company constituted in accordance
Remuneration Committee	with Companies Act, 2013.
Non-Residents	A person resident outside India, as defined under FEMA Regulations, 2000
Peer Review Auditor	Independent Auditor having a valid Peer Review certificate in our case being " <i>M/s. Bijan Ghosh &amp; Associates</i> " Chartered Accountants, having its office at C-16, Green Park, P Majumder Road, Kolkata – 700 078.
Promoters	Shall mean promoters of our Company as mentioned in this draft prospectus.
Promoter Group	Includes such Persons and entities constituting our promoter group covered under Regulation 2(1)(pp) of the SEBI (ICDR) Regulations as enlisted in the section titled " <i>Our Promoter and Promoter Group</i> " beginning on page no. 91 of this draft prospectus.
Registered Office	Registered Office of the Company is presently situated at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot – 360002, Gujarat, India.
Restated Financial Statement	Audited Financial Statements for the period 9 months ended December 31, 2020 and for the financial Years ended 31 <sup>st</sup> March 2020 as restated in accordance with SEBI (ICDR) Regulations, comprises of (i) Financial Information as per Restated Summary Financial Statements and (ii) Other Financial Information.
RoC/Registrar of Companies	The Registrar of Companies, Ahmedabad, Gujarat.
SEBI	Securities and Exchange Board of India constituted under the SEBI Act, 1992.
Shareholders	Shareholders of our Company
Subscriber to MOA	Initial Subscriber to MOA
WTD	Whole Time Director
Stakeholders Relationship	Stakeholder's relationship committee of our Company constituted in accordance with
Committee	Companies Act, 2013.
Willful Defaulter(s)	A person or an issuer who or which is categorized as a willful defaulter by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on willful defaulters issued by the Reserve Bank of India, as defined under Regulation 2(1)(III) of SEBI ICDR Regulations 2018.

#### **Issue Related Terms**

TERMS	DESCRIPTIONS
A also availed a and and Silic	The slip or document issued by the Designated Intermediary to an Applicant as proof of
Acknowledgement Slip	having accepted the Application Form.
Allot/Allotment/Allotted of	
Equity Shares	of the Equity Shares to the successful Applicants.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchange.
Allottee(s)	A successful Applicant (s) to whom the Equity Shares are being/have been issued/allotted.
Applicant/Investor	Any prospective investor who makes an application pursuant to the terms of the draft prospectus and the Application Form.
Application	An indication to make an offer during the Issue Period by an Applicant, pursuant to submission of Application Form, to subscribe for or purchase our Equity Shares at the Issue Price including all revisions and modifications thereto, to the extent permissible under the SEBI (ICDR) Regulations.
Application Amount	The number of Equity Shares applied for and as indicated in the Application Form multiplied by the price per Equity Share payable by the Applicants on submission of the Application Form.
Application Form	The form in terms of which an Applicant shall make an Application and which shall be considered as the application for the Allotment pursuant to the terms of this draft prospectus.



TERMS	Global Sales Ltd.
IERNIS	An application, whether physical or electronic, used by ASBA Bidders to make a Bid and
Application Supported by	authorizing an SCSB to block the Bid Amount in the ASBA Account and will include
Blocked Amount or ASBA or	applications made by Retail Individual Investors using the UPI Mechanism where the Bid
UPI	Amount will be blocked upon acceptance of UPI Mandate Request by Retail Individual
UPI	
	Investors using the UPI Mechanism
	A bank account maintained with an SCSB by an ASBA Bidder, as specified in the ASBA
	Form submitted by ASBA Bidders for blocking the Bid Amount mentioned in the relevant
ASBA Account	ASBA Form and includes the account of a Retail Individual Investor which is blocked upon
	acceptance of a UPI Mandate Request made by the Retail Individual Investors using the UPI
	Mechanism
ASBA Applicant(s)	Any prospective investors in this Issue who apply for Equity Shares of our Company through
	the ASBA process in terms of this draft prospectus.
	An application form (with or without the use of UPI, as may be applicable), whether physical
ASBA Forms	or electronic, used by ASBA Applicants, which will be considered as the application for
	Allotment in terms of the draft prospectus.
ASBA Application	Such Branches of the SCSBs which shall collect the Application Forms used by the
Location(s) / Specified Cities	Applicants applying through the ASBA process and a list of which is available on
Location(s) / Specified Cities	www.sebi.gov.in/pmd/scsb.pdf
Dealers to the Issue	Bank which are clearing members and registered with SEBI as banker to an issue and with
Banker to the Issue	whom the Public Issue Account will be opened, in this case being "[•]".
Banker to the Issue	Agreement dated [•] entered into amongst the Company, Lead Manager, the Registrar and
Agreement	the Banker to the Issue.
	The basis on which the Equity Shares will be Allotted to successful Applicants under the
Basis of Allotment	Issue, as described in the Section titled, "Issue Procedure - Basis of Allotment" beginning
	on page no. 143 of this draft prospectus.
	Broker centers notified by the Stock Exchanges, where the Applicants can submit the
	Application Forms to a Registered Broker. The details of such broker centers, along with the
Broker Centers	names and contact details of the Registered Brokers, are available on the website of the BSE
Dioker Centers	on the following link:
	http://www.bseindia.com/Markets/PublicIssues/brokercentres_new.aspx?expandable=3
	All recognized members of the stock exchange would be eligible to act as the Broker to the
Broker to the Issue	Issue.
Business Day	Monday to Saturday (except 2nd & 4th Saturday of a month and public holidays).
BSE	BSE Limited
DSL	The SME Platform of BSE Limited, as per the Rules and Regulations laid down by SEBI
BSE SME	for listing of equity shares
	The note or advice or intimation sent to each successful Applicant indicating the Equity
CAN or Confirmation of	Shares which will be Allotted, after approval of Basis of Allotment by the Designated Stock
Allocation Note	Exchange.
	6
Client ID	Client Identification Number maintained with one of the Depositories in relation to demat
Callesting Contemp	account.
Collection Centers	Centers at which the Designated Intermediaries shall accept the ASBA Forms.
Collecting Depository	A depository participant as defined under the Depositories Act, 1996, registered with SEBI
Participant or CDP	and who is eligible to procure Applications at the Designated CDP Locations in terms of
•	circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, issued by SEBI.
	Such branches of the SCSBs which co-ordinate Applications under this Issue made by the
Controlling Branches of	
SCSBs	of which is provided on http://www.sebi.gov.in or at such other website as may be prescribed
	by SEBI from time to time.
Demographic Details	The demographic details of the Applicants such as their Address, PAN, Occupation and
Demographie Details	Bank Account details.
Depository/Depositories	A depository registered with SEBI under the SEBI (Depositories and Participant)
	Regulations, 1996, as amended from time to time, being NSDL and CDSL.
Depository Participant/DP	A depository participant as defined under the Depositories Act, 1966.
	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting
	Depository Participants.
Designated CDP Locations	The details of such Designated CDP Locations, along with names and contact details of the
	Collecting Depository Participants eligible to accept Application Forms are available on the
	websites of the Stock Exchange i.e. www.bseindia.com
	The date on which the funds are transferred by the Escrow Collection Bank from the Escrow
Designated Data	Account(s) or the instructions are given to the SCSBs to unblock the ASBA Accounts
Designated Date	including the accounts linked with UPI ID and transfer the amounts blocked by SCSBs as
	the case may be, to the Public Issue Account, as appropriate in terms of the draft prospectus



TERMS	DESCRIPTIONS
	and the aforesaid transfer and instructions shall be issued only after finalisation of the Basis
	of Allotment in consultation with the Designated Stock Exchange.
Designed 1 Lateralistics/	An SCSB with whom the bank account to be blocked, is maintained, a syndicate member
Designated Intermediaries/	(or sub-syndicate member), a Registered Broker, Designated CDP Locations for CDP, a
Collecting Agent	registrar to an issue and share transfer agent (RTA) (whose names is mentioned on website
	of the stock exchange as eligible for this activity).
	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs.
Designated RTA Locations	The details of such Designated RTA Locations, along with names and contact details of the
C	RATs eligible to accept Application Forms are available on the websites of the Stock
Designated Stack Evaluation	Exchange i.e., www.bseindia.com BSE Limited
Designated Stock Exchange	
Draft prospectus	The Draft prospectus dated April 06, 2021 issued in accordance with Section 26 & 32 of the
	Companies Act, 2013 filed with BSE Limited under SEBI (ICDR) Regulations.
DP	Depository Participant.
DP ID	Depository Participant's Identity number.
	NRI(s) from such jurisdiction outside India where it is not unlawful to make an Issue or
Eligible NRI(s)	invitation under the Issue and in relation to whom this draft prospectus constitutes an
	invitation to subscribe for the Equity Shares Issued herein on the basis of the terms thereof.
	Qualified Foreign Investors from such jurisdictions outside India where it is not unlawful to
Eligible QFIs	make an offer or invitation under the Issue and in relation to whom the draft prospectus
	constitutes an invitation to purchase the Equity Shares Issued thereby and who have opened
	demat accounts with SEBI registered qualified depositary participants.
Electronic Transfer of Funds	Refunds through ECS, NEFT, Direct Credit or RTGS as applicable.
Equity Shares	Equity Shares of our Company of face value ₹10/- each.
FII/Foreign Institutional	Foreign Institutional Investor (as defined under SEBI (Foreign Institutional Investors)
Investors	Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First/Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Foreign Venture Capital	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture
Investors	Capital Investor) Regulations, 2000.
	A Foreign Portfolio Investor who has been registered pursuant to the of Securities and
FPI / Foreign Portfolio	Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any
Investor	FII who holds a valid certificate of registration shall be deemed to be a foreign portfolio
	investor till the expiry of the block of three years for which fees have been paid as per the
	SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
General Information	The General Information Document for investing in public issues prepared and issued in
Document / GID	accordance with the SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March
GIR Number	17, 2020 and the UPI Circulars, as amended from time to time.
	General Index Registry Number.
IPO	Initial Public Offering
Issue/Public Issue/Issue Size	Public issue of <b>17,76,000</b> Equity Shares of face value of ₹10/- each of our Company for cash at a price of <b>₹20</b> /- per Equity Share (including a share premium of ₹10/- per Equity Share)
Initial Public Issue/IPO	aggregating to ₹355.20 Lakhs by our Company, in terms of this draft prospectus.
Issue A groomont	The Issue Agreement dated March 17, 2021 between our Company and Lead Manager.
Issue Agreement	The fissue Agreement dated March 17, 2021 between our Company and Lead Manager. The date on which Issue Closes for Subscription.
Issue Closing Date	The date on which Issue Closes for Subscription.
Issue Opening Date	
Issue Period	The period between the Issue Opening Date and the Issue Closing Date, inclusive of both days, during which progractive Investors may submit their application
	<ul> <li>days, during which prospective Investors may submit their application.</li> <li>The price at which Equity Shares are being issued by our Company being ₹20/- per Equity</li> </ul>
Issue Price	Share.
Issue Dessed	The proceeds of the Issue as stipulated by the Company. For further information about use
Issue Proceeds	of the Issue Proceeds please refer to Section titled "Objects of the Issue" beginning on page
	no. 49 of this draft prospectus.
	means a merchant banker registered with the Board and appointed by the issuer to manage
Lead Manager/LM	the issue and in case of a book-built issue, the lead manager(s) appointed by the issuer shall act as the book running lead manager(c) for the nurnoses of book building. Lead Manager to
e	act as the book running lead manager(s) for the purposes of book building. Lead Manager to the Issue, in this case being <i>"Finshore Management Services Limited"</i> .
Listing Agreement	Unless the context specifies otherwise, this means the Equity Listing Agreement to be signed
	between our Company and the BSE Limited.
Market Maker	Member Brokers of BSE who are specifically registered as Market Makers with the BSE. In
	our case, "[•]" is the Market Maker to the Issue.
Market Making Agreement	The Market Making Agreement dated [•] between our Company, Lead Manager and Market
	Maker.
Market Maker Reservation Portion	Up to <b>90,000</b> Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of <b>₹20</b> /- per Equity Share aggregating to <b>₹18.00</b> Lakhs only.



TERMS	Global Sales Ltd.
	Mutual fund (s) registered with SEBI pursuant to the SEBI (Mutual Funds) Regulations,
Mutual Fund(s)	1996, as amended from time to time.
	The Issue (excluding the Market Maker Reservation Portion) of up to 16,86,000 Equity
Net Issue	Shares of face value ₹10/- each for cash at an Issue price of ₹20/- per Equity Share (the
	"Issue Price"), including a share premium of ₹10/- per equity share aggregating up to
Not Decess 1.	<b>₹337.20</b> Lakhs Only.
Net Proceeds	The Issue Proceeds, less the Issue related expenses, received by the Company. National Payments Corporation of India (NPCI), a Reserve Bank of India (RBI) initiative,
	is an umbrella organization for all retail payments in India. It has been set up with the
NPCI	guidance and support of the Reserve Bank of India (RBI) and Indian Banks Association
	(IBA)
	All Applicants, including sub-accounts of FIIs registered with SEBI which are foreign
Non-Institutional Investors or	corporate or foreign individuals, that are not QIBs or Retail Individual Investors and who
NIIs	have applied for Equity Shares for an amount of more than ₹2.00 Lakh (but not including
	NRIs other than Eligible NRIs).
	Investors other than Retail Individual Investors. These include individual applicants other
Other Investor	than retail individual investors and other investors including corporate bodies or institutions
	irrespective of the number of specified securities applied for.
	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation
Overseas Corporate	2 of the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on the date of the
Body/OCB	commencement of these Regulations and immediately prior to such commencement was
Body/OCB	eligible to undertake transactions pursuant to the general permission granted under the
	Regulations. OCBs are not allowed to invest in this Issue.
	Investors other than Retail Individual Investors. These include individual Applicants other
Other Investors	than retail individual investors and other investors including corporate bodies or institutions
	irrespective of the number of specified securities applied for.
	Any individual, sole proprietorship, unincorporated association, unincorporated
Person/ Persons	organization, body corporate, corporation, company, partnership, limited liability company,
	joint venture, or trust, or any other entity or organization validly constituted and/or
	incorporated in the jurisdiction in which it exists and operates, as the context requires.
Prospectus	The prospectus dated [•] filed with the RoC in accordance with the provisions of Section 26
	& 32 of the Companies Act, 2013 and SEBI ICDR Regulations.
Public Issue Account	The Bank Account opened with the Banker(s) to this Issue under Section 40 of the Companies Act, 2013 to receive monies from the SCSBs from the bank accounts of the
Fublic Issue Account	ASBA Accounts on the Designated Date.
Qualified Institutional	A qualified institutional buyer as defined under Regulation 2(1) (ss) of the SEBI ICDR
Buyers or QIBs	Regulations.
•	Stockbrokers registered with the stock exchanges having nationwide terminals, other than
Registered Brokers	the Members of the Syndicate.
Registrer and Share Transfer	Registrar and share transfer agents registered with SEBI and eligible to procure Applications
Registrar and Share Transfer Agents or RTAs	at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015
-	dated November 10, 2015, issued by SEBI.
Registrar/Registrar to this	Registrar to the Issue being in our case is "Link Intime India Private Limited".
Issue/RTI	
Registrar Agreement	The agreement dated March 17, 2021 entered into between our Company and the Registrar
Registral Agreement	to the Issue in relation to the responsibilities and obligations of the Registrar pertaining to the Issue.
	SEBI (Issue of Capital and Disclosure Requirement) Regulations, 2018 as amended from
Regulations	time to time.
Reserved	
Category/Categories	Categories of persons eligible for making application under reservation portion.
	Applicants or minors applying through their natural guardians, (including HUFs in the name
Retail Individual Investors/RIIs	of Karta and Eligible NRIs) who have applied for an amount less than or equal to ₹2.00 Lakh
mvestors/ KHS	in this Issue.
D :: E	The form used by the Applicants to modify the quantity of Equity Shares or the Application
	Amount in any of their Application Forms or any previous Revision Form(s), as applicable.
Revision Form	
	Banks registered with SEBI, Issuing Services in relation to ASBA, a list of which is
Self-Certified Syndicate	available on the website of SEBI at
	available on the website of SEBI at http://www.sebi.gov.in/cms/sebi_data/attachdocs/1365051213899.html
Self-Certified Syndicate	available on the website of SEBI at



TERMS	DESCRIPTIONS
	[•] Bank, registered with SEBI which is appointed by our Company to act as a conduit
	between the Stock Exchanges and NPCI in order to push the mandate collect requests and /
Sponsor Bank	or payment instructions of the retail investors using the UPI Mechanism and carry out other
	responsibilities, in terms of the UPI Circulars
SEBI (ICDR) Regulations /	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 issued by SEBI on
ICDR Regulation /	September 11, 2018, as amended from time to time, including instructions and clarifications
Regulation	issued by SEBI from time to time.
SEBI Insider Trading	The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations,
Regulations	2015 as amended, including instructions and clarifications issued by SEBI from time to time.
SEBI Takeover Regulations	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover)
or SEBI (SAST) Regulations	Regulations, 2011, as amended from time to time.
SEBI Listing Regulations,	
2015/ SEBI Listing	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements)
Regulations/ Listing	Regulations, 2015 and as amended thereto, including instructions and clarifications issued
Regulations/ SEBI (LODR)	by SEBI from time to time.
SEBI (Venture Capital)	Securities Exchange Board of India (Venture Capital) Regulations, 1996 as amended from
Regulations	time to time.
Transaction Registration Slip	The slip or document issued by a member of the Syndicate or an SCSB (only on demand),
/TRS	as the case may be, to the applicants, as proof of registration of the Application
	Unified Payments Interface (UPI) is an instant payment system developed by the NPCI. It
	enables merging several banking features, seamless fund routing & merchant payments into
UPI	one hood. UPI allows instant transfer of money between any two persons' bank accounts
	using a payment address which uniquely identifies a person's bank a/c.
UPI Pin	Password to authenticate UPI transaction
	SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018,
	SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI
	circular number SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular
	number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular number
UPI Circulars	SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019, SEBI circular number
	SEBI/HO/CFD/DIL2/CIR/P/2020 dated March 30, 2020, SEBI circular number
	SEBI/HO/CFD/DIL2/OW/P/2021/2481/1/M dated March 16, 2021 and any subsequent
	circulars or notifications issued by SEBI in this regard
UPI ID	ID created on the UPI for single-window mobile payment system developed by the NPCI
	A request (intimating the RIB by way of a notification on the UPI linked mobile application
	as disclosed by SCSBs on the website of SEBI and by way of an SMS on directing the Retail
UPI Mandate Request	Individual Investor to such UPI linked mobile application) to the Retail Individual Investor
	initiated by the Sponsor Bank to authorise blocking of funds on the UPI application
	equivalent to Bid Amount and subsequent debit of funds in case of Allotment
	The bidding mechanism that may be used by a Retail Individual Investor in accordance with
UPI Mechanism	the UPI Circulars to make an ASBA Bid in the Issue
Underwriters	Underwriter to this issue being "Finshore Management Services Limited"
	The Underwriting Agreement dated [•] entered into between our Company and the
Underwriting Agreement	Underwriters.
U.S. Securities Act	U.S. Securities Act of 1933, as amended
	"working day" means all days on which commercial banks in the city as specified in the
	offer document are open for business. However, till issue period, working day shall mean
	all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in
	the city as notified in the offer document are open for business.
Working Days	The time period between the bid/issue closing date and the listing of the specified securities
	on the stock exchanges, working day shall mean all trading days of the stock exchanges,
	excluding Sundays and bank holidays, as per circulars issued by the Board, as per the SEBI
	Circular SEBI/HO/CFD/DIL/CIR/P/2016/26 dated January 21, 2016 and in terms of
	regulation 2(1)(mmm) of SEBI ICDR Regulations 2018.

#### **Conventional and General Terms**

TERMS	DESCRIPTIONS
ACIT	Assistant Commissioner of Income Tax.
	The alternative investment funds, as defined in, and registered with SEBI under the
AIF(s)	Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012.
Air Act, 1981	Air (Prevention and Control of Pollution) Act, 1981.
Category I Foreign Portfolio	FPIs who are registered as "Category I foreign portfolio investor" under the SEBI FPI
Investor(s)	Regulations.
Category II Foreign	FPIs who are registered as "Category II foreign portfolio investor" under the SEBI FPI
Portfolio Investor(s)	Regulations.



Companies Act, 1956 (without reference to the provisions thereof that have casale to have           Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Companies Act, 2013, to the vector in force pursuant to the notification of sections of the Competition Act 2002.           Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Competition Act 2002.           Consolidated FDI Policy         The Competition, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time.           CST Act         Central Sales Tax Act, 1956.           FCNR Account         Foreign currency morresident account.           FFMA         as ameded from time to time.           FFMA         Foreign currency morresident account.           Fringin Currency morresident account.         Foreign Portfolio Investors, as defined under the SFIB FPI Regulations.           Frinancial Year/         Fiscal Year/           Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investors, as defined under the SEBI FPI Regulations.           FUGI         Foreign Portfolio Investors, as defined under the FVCI Regulations.           FVCI Regulations         Securities and Exchange Board of India (Foreign Venture Capital Investor, sedifiad under the SEBI FPI Regulations.           Foreign Portfolio Investor or Foreign Venture Capital Investor, registered under the FVCI Regulations. <td< th=""><th>TEDMS</th><th>Global Sales Ltd.</th></td<>	TEDMS	Global Sales Ltd.
Portfolio         Regulations.           Companies Act, 1956         (vinhout reference to the provisions thereof that have ceased to have effect upon notification of the sections of the Companies Act, 2013) along with the relevan rules made there under.           Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Act, 2013.         Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Act, 2013.           Comparises Act, 2013, to the extent in force pursuant to the notification of sections of the Companies Act, 2013.         Comparises Act, 2013.           Comparises Act, 2013, to the extent in force pursuant to the notification of there or substitutions thereof, issued from time to time.         Comparises Act, 2013.           Consolidated FDI Policy         Policy and Promotion, Ministry of Commerce and Industry, Government of Industria           Consolidated FDI Policy         Poreign Exclange Management Act, 1999, read with rules and regulations there under and as amended from time to time.           FEMA         Foreign Institutional Investors, as defined under the SEIB FPI Regulations.           Frigal Yeari, Y         Fiscal Yeari, Y           Fiscal Yeari, Y         F		
Companies Act, 1956         effect upon notification of the sections of the Companies Act, 2013, along with the relevan transes Act, 2013. Companies Act, 2013, along with the relevant rules made there under.           Compatise Act, 2013, to the extent in force parsaunt to the notification of sections of the Act, 2013.         Companies Act, 2013, to the relevant rules made there under.           Compatise Act, 2013, to the relevant rules made there under.         Companies Act, 2013.         Companies Act, 2013, to the relevant rules made there under.           Compatise Act, 2014.         Controlling the relevant rules made there under.         Controlling the rule and positive the relevant rules made there under.           CST Act         Contral Sales Tax Act, 1956.         Controlling the rule and regulations there under and as amended from time to time.           FIGNA         Foreign Exchange Management Act, 1999, read with rules and regulations.         Foreign Institutional Investors as defined under the SEBI FPI Regulations.           Financial Year/         Foreign Institutional Investors as defined under the SEBI FPI Regulations.         Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with FPI Inder and are section 12 of the rule rule rule action as an ended from time to time.           Foreign Portfolio Investors, as defined under the SEBI FPI Regulations.         Securitics and Exchange Board of India.           Fuglitive economic offender         "fuglitive economic offender" shall mean an individual who is declared a fugitive economic offender and are secononal of the degitive Economic Offender's shall mean	Portfolio Investor(s)	
Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Act, 2013         Companies Act, 2013, to the extent in force pursuant to the notification of sections of the Act, 2012.           Competition Act         The Companies Act, 2013, to the relevant rules made there under.           Consolidated FDI Policy         Policy and Promotion, Ministry of Commerce and Industry, Government of Industria           CST Act         Central Sales Tax Act, 1956.           CST Act         Central Sales Tax Act, 1956.           FORK Account         Foreign Exchange Management ICturnsfer or Issue of Security by a Person Resident Outside India Regulations 2017 and as amended from time to time.           FEMA Regulations         Foreign Institutional Investors as defined under the SEBI FPI Regulations.           Frienal Year/F.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEI under applicable laws in India.           Fyerigi ve economic offender         "foreign Portfolio Investors, as defined under the SEUI FPI Regulations.           Financial Vear/         Foreign Netwintole Pairvice Economic Offenders Act, 2018 (17 of 2018)           FVCI Regulations         Securities and Exchange Board of India (Poreign Venure Capital Investors) Regulations.           Fuglitive economic offender         Hardrouw Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.           Nucreal astate Rules, 2006.	Companies Act, 1956	Companies Act, 1956 (without reference to the provisions thereof that have ceased to have effect upon notification of the sections of the Companies Act, 2013) along with the relevant rules made there under.
Competition Act. 2002.         The Competition Act, 2002.           Consolidated FDI Policy         Consolidated FDI Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereto or substitutions thereof, issued from time to time.           Cantral Sales Tax Act, 1956.         Contral Sales Tax Act, 1956.           FEMA         Foreign Exchange Management Act, 1999, read with rules and regulations there under an as amended from time to time.           FEMA Regulations         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2017 and as amended from time to time.           FII(s)         Foreign Portigin Inditutional Investors as defined under the SEBI FPI Regulations.           Financial Year/         Fiscal Year/F.Y.           Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated offender under applicable laws in India.           Fiscal Year/F.Y.         Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.           FVC1         Foreign Portfolio Investors, registered under the FVCT Regulations.           FVC1 Regulations         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations.           PC1 Regulations         New Indian Accounting Standards notified by Ministry of Corporate Affairs on Februar 16, 2013, applicable from Financial Year commencing April 1, 2016, as amended.           ILP Act         The Limited Litability Par	Companies Act/Companies Act, 2013	Companies Act, 2013, to the extent in force pursuant to the notification of sections of the
Consolidated FDI Policy         Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any modifications thereot or substitutions thereof, issued from time to time.           CST Act         Central Sales Tax Act, 1956.           FCNR Account         Foreign Exchange Management Act, 1999, read with rules and regulations there under and as amended from time to time.           FEMA         Foreign Exchange Management Act, 1999, read with rules and regulations there under and as amended from time to time.           Financial Year/         Fiscal Year/Fiscal/           Frical Year/F.Y.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Sreical Year/F.Y.           Foreign Portfolio Investor or         Foreign Portfolio Investor as defined under the SEBI FPI Regulations and registered with SEBI under applicable havs in India.           FYCI         Foreign Venture Capital Investory, registered under the FYCI Regulations           FVCI Regulations         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.           Hazardous Waste Rules, 2000.         Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.           Income Tax Act or the LT.T         The Income Tax Act, 1961.           Net Hian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LIP Act         The sections of the Companies Act, 2013, that have been notiffed by the	Competition Act	The Competition Act, 2002.
FCNR Account         Foreign Exchange Management Act, 1999, read with rules and regulations there under and as amended from time to time.           FFMA         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations.           Financial Year/Fixed         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations.           Financial Year/Fixed         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investors, as defined under the SEBI FPI Regulations.           Financial Year/Fixed         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investor, as defined under the SEBI FPI Regulations.           Financial Year/Fixed         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investor; as defined under the SEBI FPI Regulations.           Fugitive economic offender         "Fugitive economic offender" shall mean an individual who is declared a fugitive economic offender uses the PVCI Regulations.           FVCI         Foreign Venture Capital Investor, registered under the FVCI Regulations.           2008         Waste Rules.           1000         Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.           110 AS         16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Lineitid Liability Partnership Act, 2008.      <	Consolidated FDI Policy	Policy and Promotion, Ministry of Commerce and Industry, Government of India, and any
FEMA         Foreign Exchange Management Act, 1999, read with rules and regulations there under an as amended from time to time           FEMA Regulations         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2017 and as amended from time to time.           FII(s)         Foreign Institutional Investors as defined under the SEBI FPI Regulations.           Financial Year/ Fiscal Year/F.Y.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated foreign Portfolio Investor or offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVC1         Foreign Portfolio Investors, as defined under the SEBI FPI Regulations.           FVC1         Foreign Portfolio Investor or offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVC1 Regulations         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.           Income Tax Act or the LT. Act         The Income Tax Act, 1961.           Ind AS         Its 2 and/ous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.           Income Tax Act or the LT. Act         The Income Tax Act, 1961.           Nucl Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           ILP Act         The Eurised Liability Partnership Act, 2008.           Nuclifed Sections         The sections of the Companies Act,	CST Act	
PERMA         as an medded from time to time           FEEMA Regulations         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2017 and as amended from time to time.           FII(5)         Foreign Institutional Investors as defined under the SEBI FPI Regulations.           Financial Year/F.X.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investor, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.           Fugitive economic offender         "Fugitive economic offender" shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVCI         Foreign Venture Capital Investor, registered under the FVCI Regulations.           2000         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.           Inacardous Waste Rules; 2008         Inacardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.           Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Ind AS         16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2008.           NRE Account         Non-resident external account.           NRO Account         Non-resident external account.           NRE Account         Non-resident	FCNR Account	
FEMA Regulations         Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2017 and as amended from time to time.           FII(s)         Foreign Institutional Investors as defined under the SEBI PPI Regulations.           Fiscal Year/F.X.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated Foreign Portfolio Investor or           Figuitive economic offender         Foreign Portfolio Investor, as defined under the SEBI PPI Regulations and registered with SEBI under applicable laws in India.           Fugitive economic offender         "fugitive economic offender" shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVC1         Foreign Venture Capital Investor, registered under the FVC1 Regulations.           Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.           Income Tax Act or the LT. Act         The Income Tax Act, 1961.           Att         The Income Tax Act, 1961.           Att         The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident ordinary account.           NRD Account         Non-resident ordinary account.           NRD Account         Non-resident ordinary account.           NRD Account         Non-resident ordinaty account.	FEMA	
FII(s)         Foreign Institutional Investors as defined under the SEBI FPI Regulations.           Financial Year/F.Y.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated           Foreign Portfolio Investor or Foreign Portfolio Investor or         Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.           Fugitive economic offender         "fugitive economic offender" shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVC1         Foreign Venture Capital Investor, registered under the FVC1 Regulations.           Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.           Income Tax Act or the 1.T.         The Income Tax Act, 1961.         New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2008.           Notified Sections         Non-resident ordinary account.           NRE Account         Non-resident ordinary account.           NRE Account         Non-resident of fact prior to the date of this draft prospectus.           NRE Account         Non-resident of Exchange Board of India (Cregin Institunional Investors) Regulations, 2012.	FEMA Regulations	Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside
Fiscal Year/F.Y.         Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated           Foreign Portfolio Investor or         Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.           Fugitive economic offender         "fugitive ceonomic offender" shall mean an individual who is declared a fugitive economic offender and exection 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVCI         Foreign Venture Capital Investor, registered under the FVCI Regulations.           Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.         Bazardous Waste (Management, Handling and Trans boundary Movement) Rules, 2008.           Income Tax Act or the 1.T. Act         The Income Tax Act, 1961.         New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2013. (Intal have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident ordinary account.           RBI Act         Reserve Bank of India Act, 1934.           SCRA         Securities contracts (Regulation) Act, 1956.           SCRB         Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2015, as amended.           SEBI IFIR Regulations         Securities and Exchange Board of	FII(s)	
Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.           Fugitive economic offender         "Fugitive economic offender" shall mean an individual who is declared a fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVCI         Foreign Venture Capital Investor, registered under the FVCI Regulations.           Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.         Hazardous Waste Rules 2008.           Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Ind AS         New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Erinancial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2008.           Notified Sections         The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident ordinary account.         RES           RBI Act         Reserve Bank of India Act, 1934.         ScCRA           Securities and Exchange Board of India, Constituted under the SEBI Act.         Securities and Exchange Board of India, Constituted under the SEBI Act.           StEBI Art         Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2012.           StEBI Int Regulations         Securities a		Period of twelve (12) months ended March 31 of that particular year, unless otherwise stated.
Fugitive conomic offender" shall mean an individual who is declared a fugitive conomic offender under section 12 of the Fugitive Economic Offenders Act, 2018 (17 of 2018)           FVC1         Foreign Venture Capital Investor, registered under the FVC1 Regulations.           Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations 2000.         Hazardous Waste Rules, 2008           Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Ind AS         New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2008.           Notified Sections         The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident ordinary account.           RBI Act         Reserve Bank of India Act, 1934.           SCRA         Securities Contracts (Regulation) Act, 1956.           SCRA         Securities and Exchange Board of India, Constituted under the SEBI Act.           SEBI Att         Securities and Exchange Board of India (Atternative Investors) Regulations, 2014.           SEBI IF Regulations         Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2015.           SEB	Foreign Portfolio Investor or FPI	Foreign Portfolio Investors, as defined under the SEBI FPI Regulations and registered with SEBI under applicable laws in India.
FVC1         Foreign Venture Capital Investor, registered under the FVCI Regulations.           FVC1 Regulations         Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations. 2000.           Hazardous Waste Rules, 2008         Hazardous Waste Rules, 2008           Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Act         The Limited Liability Partnership Act, 2008.           Ind AS         The Eimited Liability Partnership Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident external account.           NRO Account         Non-resident exchange Board of India Act, 1956.           SCRA         Securities and Exchange Board of India Act, 1992.           SEBI Act         Securities and Exchange Board of India (Act 1992.           SEBI FI Regulations         Securities and Exchange Board of India Act, 1992.           SEEI IF Regulations         Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.           SEBI FI Regulations         Securities and Exchange Board of India (Foreign Portfol	Fugitive economic offender	"fugitive economic offender" shall mean an individual who is declared a fugitive economic
FVC1 Regulations       2000.         Hazardous Waste Rules,       Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.         Income Tax Act or the I.T.       The Income Tax Act, 1961.         Act       New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.         LLP Act       The Limited Liability Partnership Act, 2008.         Notified Sections       The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.         NRE Account       Non-resident external account.         NRO Account       Non-resident ordinary account.         RBI Act       Reserve Bank of India Act, 1934.         SCRA       Securities Contracts (Regulation) Nules, 1957.         SEBI       The Securities and Exchange Board of India, constituted under the SEBI Act.         SEBI Act       Securities and Exchange Board of India (Act, 1992.         SEBI FII Regulations       Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2014.         SEBI FIR Regulations       Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.         SEBI ICDDR) Regulations       Securities and Exchange Board of India (Isue of Capital and Disclosure Requirements)         SEBI IListing Regulations       SEBI (Listing	FVCI	
Hazardous       Waste Rules, 2008         Hazardous Wastes (Management, Handling and Trans boundary Movement) Rules, 2008.         Income Tax Act or the I.T. Act       The Income Tax Act, 1961.         Ind AS       New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.         LLP Act       The Limited Liability Partnership Act, 2008.         Notified Sections       The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.         NRE Account       Non-resident ordinary account.         NRO Account       Non-resident ordinary account.         RBI Act       Reserve Bank of India Act, 1934.         SCRA       Securities Contracts (Regulation) Act, 1956.         SCRR       Securities and Exchange Board of India, constituted under the SEBI Act.         SEBI I       The Securities and Exchange Board of India (Atternative Investment Funds) Regulations, 2012.         SEBI FII Regulations       Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2014.         SEBI FVCI Regulations       Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.         SEBI I(LODR) Regulations       Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended from time to time.	FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations,
Income Tax Act or the I.T. Act         The Income Tax Act, 1961.           Ind AS         New Indian Accounting Standards notified by Ministry of Corporate Affairs on February 16, 2015, applicable from Financial Year commencing April 1, 2016, as amended.           LLP Act         The Limited Liability Partnership Act, 2008.           Notified Sections         The sections of the Companies Act, 2013, that have been notified by the Government as having come into effect prior to the date of this draft prospectus.           NRE Account         Non-resident ordinary account.           NRO Account         Non-resident ordinary account.           NRO Account         Non-resident ordinary account.           SCRA         Securities Contracts (Regulation) Act, 1954.           SCRA         Securities Contracts (Regulation) Rules, 1957.           SEBI         The Securities and Exchange Board of India (Act, 1992.           SEBI Atf Regulations         Securities and Exchange Board of India (Neregin Portfolio Investors) Regulations, 2012.           SEBI FIT Regulations         Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.           SEBI (LODR) Regulations         Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers' Regulations, 2018, as amended from time to time.           SEBI VCT Regulations         SEEI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended.           SEBI VCR Regulations         SEEI (Listi		
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Water Act, 1974Water (Prevention and Control of Pollution) Act, 1974.	VCFs	Venture Capital Funds as defined and registered with SEBI under the SEBI VCF Regulations.
	Water Act, 1974	Water (Prevention and Control of Pollution) Act, 1974.



**Technical and Industry related terms** 

TERMS	DESCRIPTIONS
ASSOCHAM	Associated Chambers of Commerce of India
BPM	Business Process Management
CAGR	Compounding Annual Growth Rate
СРІ	Consumer Price Index
CRC	Cold Rolled Coil
CSO	Central Statistics Office's
DIPP	Department of Industries Policy and Promotion
EPFO	Employees' Provident Fund Organisation
ESI	Employee State Insurance
ERW	Electric Resistance Welded
EU	European Union
FCNR	Foreign Currency Non-Resident
FDI	Foreign Direct Investment
FY	Financial Year
GDP	Gross Domestic Product
GST	Goods and Service Tax
GVA	Gross Value Added
G-sec	Government Securities
IBEF	Indian Brand Equity Foundation
IMF	International Monetary Fund
INR	Indian Rupee Rates
MNC	Multinational Corporation
MOU	Memorandum of Understanding
M. S	Mild Steel
MSMEs	Micro, Small and Medium Enterprises
MVC	Model View Controller
MYEA	Mid-Year Economic Analysis
NITI Aayog	National Institution for transforming India
NMP	National Manufacturing Policy
PMA	Preferential Market Access
PSUs	Private Sector Units
RBI	Reserve Bank of India
RTD	Ready to Drink Beverages
SED	Strategic Engineering Division
SEZ	Special Economic Zone
SMB	Server Message Block
TFA	Trade Facilitation Agreement
TMT	Thermo Mechanical Treatment
US	United States
WPI	Wholesale Price Index

#### Abbreviations

TERMS	DESCRIPTIONS
₹ or ₹ or Rupees or INR	Indian Rupees.
AGM	Annual General Meeting.
AS/Accounting Standards	Accounting Standards issued by the Institute of Chartered Accountants of India.
A.Y.	Assessment year.
BC	Before Christ.
BPLR	Bank Prime Lending Rate.
BSE	BSE Limited.
CARO	Companies (Auditor's Report) Order, 2003.
CDSL	Central Depository Services (India) Limited.
CEO	Chief Executive Officer.
CIN	Corporate Identity Number.
CLB	Company Law Board.
CrPC	Criminal Procedure Code, 1973, as amended.
CSR	Corporate Social Responsibility.
DIN	Director Identification Number.
DP ID	Depository participant's identification.
ECS	Electronic Clearing System.
EBITDA	Earnings before Interest, Tax Depreciation and Amortisation.



TERMS	DESCRIPTIONS	
EGM	Extraordinary General Meeting of the Shareholders of the Company.	
EPS	Earnings Per Share.	
ESOS	Employee Stock Option Scheme.	
FDI	Foreign direct investment.	
FIPB	Foreign Investment Promotion Board.	
GAAR	General anti avoidance rules.	
GBP	Great Britain Pound.	
GIR	General index register.	
GoI/Government	Government of India.	
GST	Goods & Service Tax	
HNI	High Net Worth Individual.	
HUF	Hindu Undivided Family.	
ICAI	Institute of Chartered Accountants of India.	
IFRS	International Financial Reporting Standards.	
Indian GAAP	Generally Accepted Accounting Principles in India.	
ISO	International Organization for Standardization.	
IT Act	The Income Tax Act, 1961, as amended.	
IT Rules	The Income Tax Rules, 1962, as amended.	
JV	Joint Venture.	
MCA	Ministry of Corporate Affairs, Government of India.	
MoU	Ministry of Colporate Arrans, Government of India. Memorandum of Understanding.	
N.A.	Not Applicable.	
1N.A.	Not Applicable. Net asset value being paid up equity share capital plus free reserves (excluding reserves created	
	out of revaluation) less deferred expenditure not written off (including miscellaneous expenses	
NAV/Net Asset Value	not written off) and debit balance of profit and loss account, divided by number of issued Equity	
	Shares.	
NECS	National Electronic Clearing Services.	
NEFT	National Electronic Fund Transfer.	
NoC	No Objection Certificate.	
No.	No Objection Certificate.	
NR	Non-Resident.	
NSDL	Non-Resident. National Securities Depository Limited.	
NTA	Net Tangible Assets.	
p.a.	Per annum.	
PAN	Permanent Account Number.	
PAT	Profit After Tax.	
PBT	Profit Before Tax.	
PCB	Pollution Control Board.	
P/E Ratio	Price per Earnings Ratio.	
Pvt.	Private.	
RBI	Reserve Bank of India.	
RoC	Registrar of Companies.	
RONW	Return on Net Worth.	
RTGS	Real Time Gross Settlement.	
SCN		
	Show Cause Notice.	
SCSB	Self-Certified Syndicate Bank.	
SME	Small and Medium Enterprises	
STT	Securities Transaction Tax	
TAN	Tax Deduction Account Number	
TIN	Taxpayers Identification Number	
UIN	Unique Identification Number.	
US	United States.	
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America.	
VAT	Value Added Tax.	
w.e.f.	With effect from	
YoY	Year on Year.	



The words and expressions used but not defined in this draft prospectus will have the same meaning as assigned to such terms under the Companies Act, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, the terms defined -

- a) In the section titled "*Description of Equity Shares and Terms of the Articles of Association*" beginning on page 157 of this draft prospectus, shall have the meaning given to such terms in that section;
- b) In the chapter titled *"Financial Statements as Restated"* beginning on page 99 of this draft prospectus, shall have the meaning given to such terms in that chapter;
- c) In the section titled "*Risk Factors*" beginning on page 17 of this draft prospectus, shall have the meaning given to such terms in that section;
- d) In the chapter titled *"Statement of Possible Tax Benefits"* beginning on page 55 of this draft prospectus, shall have the meaning given to such terms in that chapter; and
- e) In the chapter titled "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" beginning on page 116 of this draft prospectus, shall have the meaning given to such terms in that chapter.



#### **Certain Conventions**

Unless otherwise specified or the context otherwise requires, all references to "India" in this draft prospectus are to the Republic of India.

Unless stated otherwise, all references to page numbers in this draft prospectus are to the page numbers of this draft prospectus.

In this draft prospectus, the terms "we", "us", "our", "the Company", "our Company", "Issuer", "Visaman", "VGSL", and "Visaman Global Sales Limited" unless the context otherwise indicates or implies, refers to "Visaman Global Sales Limited".

In this draft prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lacs / Lakhs", the word "Crore" means "ten millions" and the word "billion (bn)" means "one hundred crores". In this draft prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off.

#### **Financial Data**

Unless stated otherwise, the financial information in this draft prospectus are extracted from the restated Financial Statements of our Company as of and for the period 9 months ended December 31, 2020 and for the financial Years ended March 31, 2020 prepared in accordance with Indian GAAP and the Companies Act, and restated in accordance with the SEBI (ICDR) Regulations, as stated in the report of our Peer Reviewed Auditor, set out in the section titled "*Financial Statements as Restated*" beginning on page no. 99 of this draft prospectus. Our restated financial statements are derived from our audited financial statements prepared in accordance with Indian GAAP and the Companies Act and have been restated in accordance with the SEBI (ICDR) Regulations.

Our fiscal year commences on 1st April of each year and ends on 31st March of the next year. All references to a particular fiscal year are to the 12 months period ended 31st March of that year. In this draft prospectus, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding-off. All decimals have been rounded off to two decimal points.

There are significant differences between Indian GAAP, Ind AS, IFRS and U.S. GAAP. Our Company has not attempted to explain those differences or quantify their impact on the financial data included herein, and the investors should consult their own advisors regarding such differences and their impact on the financial data. Accordingly, the degree to which the restated financial statements included in the draft prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in the draft prospectus should accordingly be limited.

Unless otherwise indicated, any percentage amounts, as set forth in this draft prospectus, including in the Sections titled "*Risk Factors*", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page no. 17, 64, and 116 respectively, have been calculated on the basis of the restated audited financial statements of our Company included in this draft prospectus.

#### **Currency and Units of Presentation**

All references to "Rupees", "Rs.", "INR" or "₹" are to Indian Rupees, the official currency of the Republic of India. All references to "£" or "GBP" are to Great Britain Pound, the official currency of the United Kingdom. All references to "\$", "US\$", "USD", "U.S. \$" or "U.S. Dollars" are to United States Dollars, the official currency of the United States of America

Our Company has presented certain numerical information in this draft prospectus in "Lakh" units. One lakh represents 1,00,000. In this draft prospectus, any discrepancies in any table between the total and the sums of the amounts listed therein are due to rounding-off.

All references to 'million' / 'Million' / 'Mn' refer to one million, which is equivalent to 'ten lacs' or 'ten lakhs', the word 'Lacs / Lakhs / Lac' means 'one hundred thousand' and 'Crore' means 'ten million and 'billion / bn./ Billions' means 'one hundred crores'



#### **Industry and Market Data**

Unless stated otherwise, industry and market data used throughout this draft prospectus has been derived from Ministry of Statistics and Programme Implementation (MOSPI), RBI, Press Information Bureau, Department of Industrial Policy & Promotion, India Brand Equity Foundation and industry publications etc. Industry publications generally state that the information contained in those publications has been obtained from sources believed to be reliable but that their accuracy and completeness are not guaranteed, and their reliability cannot be assured. Although, we believe that the industry and market data used in this draft prospectus is reliable, neither we nor the Lead Manager nor any of their respective affiliates or advisors have prepared or verified it independently. The extent to which the market and industry data used in this draft prospectus is meaningful depends on the reader's familiarity with and understanding of the methodologies used in compiling such data.

Such data involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in the Section titled *"Risk Factors"* beginning on page no. 17 of this draft prospectus. Accordingly, investment decisions should not be based on such information.

#### **Exchange Rates**

This draft prospectus may contain conversions of certain other currency amounts into Indian Rupees that have been presented solely to comply with the SEBI ICDR Regulations. These conversions should not be construed as a representation that these currency amounts could have been, or can be converted into Indian Rupees, at any particular rate or at all.

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#### FORWARD LOOKING STATEMENT

The Company has included statements in this draft prospectus which contain words or phrases such as "may", "will", "aim", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "seek to", "future", "objective", "goal", "project", "should", "potential" and similar expressions or variations of such expressions, that are or may be deemed to be forward looking statements.

All statements regarding the expected financial condition and results of operations, business, plans and prospects are forward-looking statements include statements as to the business strategy, the revenue, profitability, planned initiatives. These forward-looking statements and any other projections contained in this draft prospectus (whether made by us or any third party) are predictions and involve known and unknown risks, uncertainties and other factors that may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements or other projections. Important factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under the Section titled "*Risk Factors*"; "*Industry Overview*"; "*Our Business*"; and "*Management's Discussion and Analysis of Financial Condition and Results of Operations*"; beginning on page no. 17, 57, 64 and 116, respectively, of this draft prospectus.

The forward-looking statements contained in this draft prospectus are based on the beliefs of our management, as well as the assumptions made by and information currently available to our management. Although we believe that the expectations reflected in such forward-looking statements are reasonable at this time, we cannot assure investors that such expectations will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements. If any of these risks and uncertainties materializes, or if any of the underlying assumptions prove to be incorrect, the actual results of operations or financial condition could differ materially from that described herein as anticipated, believed, estimated or expected. All subsequent written and oral forward-looking statements attributable to us are expressly qualified in their entirety by reference to these cautionary statements.

Certain important factors that could cause actual results to differ materially from our Company's expectations include, but are not limited to, the following:

- Impact of covid-19 on our business and operations.
- General economic and business conditions in India and other countries;
- Increase in price and material components
- Fluctuation in other operating cost
- Ability to retain the customers is heavily dependent upon various factors including our reputation and our ability to maintain a high level of product/Service quality including our satisfactory performance for the customers;
- We operate in a significantly fragmented and competitive market in each of our business segments;
- Regulatory changes relating to the finance and capital market sectors in India and our ability to respond to them;
- Our ability to successfully implement our strategy, our growth and expansion, technological changes, our exposure to market risks that have an impact on our business activities or investments;
- The monetary and fiscal policies of India, inflation, deflation, unanticipated turbulence in interest rates, foreign exchange rates, equity prices or other rates or prices, the performance of the financial markets in India and globally, changes in domestic and foreign laws, regulations and taxes and changes in competition in our industry;
- Changes in the value of the Rupee and other currencies;
- The occurrence of natural disasters or calamities; and

By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated. Our Company, the Lead Manager, or their respective affiliates do not have any obligation to, and do not intend to, update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company and the Lead Manager will ensure that investors are informed of material developments until the time of the grant of final listing and trading permissions with respect to Equity Shares being issued in this Issue, by the Stock Exchanges. Our Company will ensure that investors are informed of material developments about our Company in this draft prospectus until the Equity Shares are allotted to the investors.



#### (A) PRIMARY BUSINESS OF OUR COMPANY AND THE INDUSTRY IN WHICH IT OPERATES:

#### Primary Business of Our Company:

The company is in the business of supply of High-quality Structural Steel products starting from base as TMT to TOP as Roofing and Puffing Solution; It includes ERW Tubes, M.S Iron & Steel's Vivid Products, Flat Steel Products as well as Round Structural Steels. The Company in addition to trading of steel products offers solutions to suite the requirements of its clients as a value-added service. The company is one of the authorized distributors of APL Apollo Tubes Limited for the state of Gujarat and Madhya Pradesh from the year 2020. (For Detailed information on our business, please refer to chapter titled "Our Business" beginning from page no. 64 of this draft prospectus.)

#### Summary of the industry in which our Company operates:

Infrastructure sector is a key driver for the Indian economy and has become the biggest focus area for the Government of India. Steel industry and its associated mining and metallurgy sectors have seen major investments and developments in the recent past. The growth in the Indian steel sector has been driven by domestic availability of raw materials such as iron ore and cost-effective labour. The Government of India is expected to invest highly in the infrastructure sector, mainly highways, renewable energy, urban transport, Housing, bridges, dams, roads, and urban infrastructure development and this is expected to propel the growth of the Steel industry.

(For further detailed information, please refer to chapter titled "Industry Overview" beginning from page no. 57 of this draft prospectus.)

#### (B) NAME OF THE PROMOTERS OF OUR COMPANY:

(1) Mr. Mitulkumar Sureshchandra Vasa and (2) Mr. Sureshchandra Gulabchand Vasa are the promoters of our company. (For further details, please refer chapter "Our Promoters and Promoters Group" beginning from page no. 91 of this draft prospectus.)

#### (C) SIZE OF THE ISSUE:

Initial Public issue of 17,76,000 equity shares of face value of  $\exists 10/-$  each ("Equity Shares") of Visaman Global Sales Limited ("The Company" or "The Issuer") for cash at a price of  $\exists 20/-$  per equity share, including a share premium of  $\exists 10/-$  per equity share ("The Issue Price"), aggregating to  $\exists 355.20$  Lakhs ("The Issue"), of which 90,000 equity shares of face value of  $\exists 10/-$  each for cash at a price of  $\exists 20/-$  per equity share, aggregating to  $\exists 18.00$  lakhs will be reserved for subscriptions by the Market Maker to the issue (The "Market Maker Reservation Portion"). The issue less market maker reservation portion i.e., Issue of 16,86,000 equity shares of face value of  $\exists 10/-$  each for cash at a price of  $\exists 20/$ per equity share, aggregating to  $\exists 337.20$  lakhs is here in after referred to as the "Net Issue". The issue and the net issue will constitute 27.01% and 25.64% respectively of the post issue paid up equity share capital of the company.

#### (D) OBJECTS OF THE ISSUE:

Our Company proposes to utilize the funds which are being raised through this Issue towards the below mentioned objects:

Sl. No.	Particulars	Amount (₹ in Lakhs)	In %
1	To Meet working capital requirement	265.20	79.12%
2	Public issue expenses	40.00	11.93%
3 General corporate purpose		30.00	8.95%
	Total: Gross Issue Proceeds	335.20	100.00%

For further details, please refer chapter "Objects of the Issue" beginning from page no. 49 of this draft prospectus.

### (E) PRE-ISSUE SHAREHOLDING OF OUR PROMOTERS AND PROMOTERS GROUP AS ON THE DATE OF THIS DRAFT PROSPECTUS:

Particulars	Pre-Issue S	Pre-Issue Shareholding	
raruculars	Number of Shares	Percentage holding	
Promoters			
Mitulkumar Sureshchandra Vasa	17,28,000	36.00%	
Sureshchandra Gulabchand Vasa	24,48,000	51.00%	
Total Promoters Shareholding (A)	41,76,000	87.00%	
Promoter Group			
Ilaben Sureshchandra Vasa	3,35,856	6.997%	
Avni Mitulbhai Vasa	2,88,000	6.000%	
Brijesh Narendrabhai Kular	48	0.001%	
Bhavesh Dineshbhai Talsaniya	48	0.001%	
Kaushik Gulabchand Shah	48	0.001%	
Total Promoters Group Shareholding (B)	6,24,000	13.00%	
Total Promoters & Promoters Group (A+B)	48,00,000	100.00%	



#### (F) SUMMARY OF RESTATED FINANCIAL STATEMENTS: (Amount in $\overline{x}$ )

Particulars	31-12-2020	31-03-2020
Total Share Capital	1,60,00,000	1,60,00,000
Total Net Worth	2,32,13,308	1,77,37,871
Total Revenue	84,79,99,966	47,98,85,788
Profit After Tax	54,75,437	17,37,871
Earnings Per Share (Basis & Diluted)	3.42	1.09
Net Asset Value per equity shares	14.51	11.09
Total Borrowings	7.60.91.730	6,30,11,965

For further details, please refer chapter "Financial statement as Restated" beginning from page no. 99 of this draft prospectus.

### (G) AUDITOR QUALIFICATIONS WHICH HAVE NOT BEEN GIVEN EFFECT TO IN THE RESTATED FINANCIAL STATEMENT:

The auditor report of Restated Financial information of Visaman Global Sales Limited, for the period 9 months ended December 31, 2020 and for the financial year ended on 31<sup>st</sup> March 2020 does not contain any qualification which have not been given effect to in restated financial statement.

#### (H) SUMMARY OF OUTSTANDING LITIGATIONS:

There are no material outstanding litigation pending against the company, directors, promoters, Promoters Group and Group Entity. For further details, please refer chapter "Outstanding Litigation and Material Development" beginning from page no. 120 of this draft prospectus.

#### (I) CROSS REFERENCE TO THE SECTION TITLED RISK FACTORS:

Investments in equity and equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in this offering. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares offered in the Issue have neither been recommended nor approved by Securities and Exchange Board of India nor does Securities and Exchange Board of India guarantee the accuracy or adequacy of this draft prospectus. *For the details pertaining to the internal and external risk factors relating to the Company, kindly refer to the chapter titled* **"Risk Factors"** beginning on page no. 17 of this draft prospectus.

#### (J) SUMMARY OF CONTINGENT LIABILITIES:

As per restated financial statement, there are no contingent liabilities which may occur in future as on the date of this draft prospectus.

#### (K) SUMMARY OF RELATED PARTY TRANSACTIONS FOR LAST 3 YEARS:

For details pertaining to Related Party Transactions, kindly refer to the chapter titled "Financial Statements as Restated" – "Related Party Transactions" beginning on page no. 113 of this draft prospectus

#### (L) DETAILS OF FINANCING ARRANGEMENT:

There are no financing arrangements whereby the promoters, member of promoter group, the directors of the company which is a promoter of the issuer, the directors of our company and their relatives have financed the purchase by any other person of securities of our Company other than in the normal course of the Business of the financing entity during the period of six months immediately preceding the date of filing of this draft prospectus.

### (M) WEIGHTED AVERAGE PRICE AT WHICH EQUITY SHARES WAS ACQUIRED BY OUR PROMOTERS IN THE LAST ONE YEAR FROM THE DATE OF THIS DRAFT PROSPECTUS:

Sl. No.	Name of the Promoter	No. of Equity Shares Acquired during last one Year	Weighted Average Price (In ₹ per Equity Share)
1	Mitulkumar Sureshchandra Vasa	11,52,000	11.09
2	Sureshchandra Gulabchand Vasa	16,32,000	11.09

The Weighted Average Price for Equity Shares acquired during last one year has been calculated by taking into account the amount paid by the Promoter to acquire the Equity Shares of the Company and the net cost of acquisition has been divided by total number of shares acquired during last one year from the date of this draft prospectus.

#### (N) AVERAGE COST OF ACQUISITION OF EQUITY SHARES FOR PROMOTERS:

Sl. No.	Name of the Promoter	No. of Equity Shares Held	Avg. Cost of Acquisition (In ₹ per Equity Share)
1	Mitulkumar Sureshchandra Vasa	17,28,000	10.73
2	Sureshchandra Gulabchand Vasa	24,48,000	10.73

The average cost of acquisition of Equity Shares by our Promoters has been calculated by taking into account the amount paid by them to acquire, by way of Subscription to Equity Shares at the time of incorporation and subsequent Rights Issues and the net cost of acquisition has been divided by total number of shares held as on date of the draft prospectus.



#### (O) DETAILS OF PRE-IPO PLACEMENT:

Our Company has not made any Pre-IPO Placement.

### (P) DETAILS OF ISSUE OF EQUITY SHARES FOR CONSIDERATION OTHER THAN CASH IN THE LAST ONE YEAR FROM THE DATE OF THIS DRAFT PROSPECTUS:

Our company has not issued any Equity shares for consideration other than cash in the last one year from the date of this draft prospectus. For further details pertaining to Issue of Equity Shares for consideration other than cash, kindly refer to the chapter titled **"Capital Structure"** beginning on page no. 39 of this draft prospectus.

### (Q) DETAILS OF SPLIT/CONSOLIDATION OF OUR EQUITY SHARES IN THE LAST ONE YEAR FROM THE DATE OF THIS DRAFT PROSPECTUS:

Our Company has not undertaken any split or consolidation of Equity Shares in the last one year till the date of this draft prospectus.



#### **RISK FACTOR**

Any investment in equity securities involves a high degree of risk. Investor should carefully consider all the information in this draft prospectus, including the risks and uncertainties described below, before making an investment in our Equity Shares. To obtain a more complete understanding, you should read this section together with Sections titled, "Our Business", "Particulars of the Issue", "Industry Overview", "Financial Statement as Restated", "Outstanding Litigation and Other Material Developments", and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page no. 64, 49, 57, 99, 120, and 116 respectively, as well as the other financial and statistical information contained in this draft prospectus.

Any of the following risks, as well as the other risks and uncertainties discussed in this draft prospectus, could have an adverse effect on our business, financial condition, results of operations and prospects and could cause the trading price of our Equity Shares to decline, which could result in the loss of all or a part of your investment. The risks and uncertainties described in this section are not the only risks that we may face. Additional risks and uncertainties not known to us or that we currently believe to be immaterial may also have an adverse effect on our business, results of operations, financial condition and prospects.

This draft prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements because of certain factors, including the considerations described below and elsewhere in this draft prospectus.

The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors mentioned below. However, there are certain risk factors where the effect is not quantifiable and hence has not been disclosed in such risk factors. You should not invest in this Issuing unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the consequences to you of an investment in the Equity Shares.

The financial information in this section is, unless otherwise stated, derived from our Restated Financial Statements prepared in accordance with Indian GAAP, as per the requirements of the Companies Act, 2013, and SEBI (ICDR) Regulations.

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- 1. Some risks may not be material individually but may be material when considered collectively.
- 2. Some risks may have material impact qualitatively instead of quantitatively.
- 3. Some risks may not be material at present but may have a material impact in the future.

#### **INTERNAL RISK FACTOR:**

1. We are heavily dependent on certain suppliers for whom we are authorised distributors for procurement and sale of our traded goods. Any disruption of supply from such entities may affect our business operations.

We mainly procure our traded goods from key players in Indian Steel Industry including APL Apollo Tubes Limited. We believe that the quality of steel products supplied, the transparent pricing, locational advantage, etc. are some of the major reasons, our Company prefers to procure our traded goods from these key players. However, we have not entered into any formal agreement or MOU with these key suppliers. Also, the fact that we are so heavily dependent on these manufacturers exposes us indirectly to the risks that these manufacturers face. Any failure of the manufacturers to deliver these traded goods in the necessary quantities or to adhere to delivery schedules or specified quality standards and technical specifications would adversely affect our business operations and our ability to deliver orders on time and at the desired level of quality. As a result, we may lose customers and incur liabilities for failure to execute orders, which could have a material adverse effect on our business financial condition and results of operations.

2. We have incurred substantial indebtedness which exposes us to various risks which may have an adverse effect on our business and results of operations. We may also be unable to obtain future financing to fund our operations, expected capital expenditure and working capital requirements on favourable terms, or at all.

As on the date of the Draft Prospectus, we have Rs.711.65 Lacs, of outstanding outside debt in our books of accounts. Our level of indebtedness has important consequences to us, such as:

- increasing our vulnerability to general adverse economic, industry and competitive conditions;
- limiting our flexibility in planning for, or reacting to, changes in our business and the industry;
- affecting our credit rating;
- limiting our ability to borrow more money both now and in the future; and
- increasing our interest expenditure and adversely affecting our profitability.

If any of these risks were to materialise, our business and results of operations may be adversely affected. Our business requires funding for capital expenditure and working capital requirements. The actual amount and timing of future capital

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expenditure may depend on several factors, among others, new opportunities, availability of land, regulatory approvals, regulatory changes, economic conditions, technological changes and market developments in our industry. Our sources of additional funding, if required, to meet our capital expenditure may include the incurrence of debt or the issue of equity or debt securities or a combination of both. If we decide to raise additional funds through the incurrence of debt, our interest and debt repayment obligations will increase, and could have a significant effect on our profitability and cash flows and we may be subject to additional covenants, which could limit our ability to access cash flows from operations. In case there is insufficient cash flow to meet our working capital requirement or we are unable to arrange the same from other sources or there is delay in disbursement of arranged funds, or there is any increase in interest rate on our borrowings, it may adversely affect our operations and profitability. These factors may result in an increased amount of short-term borrowings.

- 3. Our Registered Office and other branch office cum warehouses from where we operate are not owned by us
- Our Registered Office premise is situated at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat 360002, India, which is owned by promoters of our company. Further, we are several branch offices cum warehouses at several places which are taken on rent from several others. We are occupying the premises on basis of Leave and License agreement signed by our Company. We cannot assure you that we will be able to continue the above arrangement on commercially acceptable / favourable terms in future. For further details, see section "Our Business" on page 64 of this draft prospectus. If we are required to vacate the current premises, we would be required to make alternative arrangements for new offices and other infrastructure, and we cannot assure that the new arrangements will be on commercially acceptable/favourable terms. If we are required to relocate our business operations during this period, we may suffer a disruption in our operations or have to pay higher charges, which could have an adverse effect on our business, prospects, results of operations and financial condition.
- 4. Our Company has not entered into any long-term contracts with its customers and we typically operate on the basis of orders received on hand. Inability to maintain regular order flow would adversely impact our revenues and profitability We have not entered into any fixed contracts with our customers and we cater to them on an order-by-order basis. As a result, our customers can terminate their relationships with us without any notice and, without consequence, which could materially and adversely impact our business. Consequently, our revenue may be subject to variability because of fluctuations in demand for our products. Our Company's customers have no obligation to place order with us and may either cancel, reduce or delay orders. The orders placed by our Company's customers are dependent on factors such as the customer satisfaction with the level of service that our Company provides, quality consistency, fluctuation in demand for our Company's inventory management.

Although we place a strong emphasis on quality, pricing and timely delivery of our products and after sales service such as feedback on the trends in their market, personal interaction by the top management with the customers, etc., in the absence of contracts, any sudden change in the buying pattern of buyers could adversely affect the business and the profitability of our Company.

5. Our Company had negative cash flow from operating activity in recent fiscals, details of which are given below. Sustained negative cash flow could adversely impact our business, financial condition and results of operations. The detailed break up of cash flows is summarized in below mentioned table and our Company has reported negative cash flow from operating activity in the financial years as mentioned below, which could affect our business and growth:

		(Rs. In Lakhs)
Particulars	31-12-2020	31-03-2020
Net cash from operating activities	(3,95,21,608)	(7,59,84,888)
Net Cash (used in) / from investing activities	(19,12,929)	(1,43,285)
Net Cash used in financing activities	4,18,21,973	7,70,13,330
Net increase/(decrease) in cash and cash equivalents	3,87,436	8,85,157

6. Our application seeking registration of trademark of our logo "<sup>USMM</sup>" has been objected. There is no assurance that this application shall result in us being granted registration in a timely manner. Failure to protect our intellectual property may adversely affect our reputation, goodwill and business operations

We have applied for registration of our name and logo under the provisions of the Trademarks Act, 1999. However, Our application seeking registration of trademark has been objected. As such, we do not enjoy the statutory protection accorded to a registered trademark as on date. There can be no assurance that we will be able to register the trademark in future or that, third parties will not infringe our intellectual property, causing damage to our business prospects, reputation and goodwill. Further, we cannot assure you that any application for registration of our trademark in future by our Company will be granted by the relevant authorities in a timely manner or at all. Our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. We may need to litigate in order to determine the validity of such claims and the scope of the proprietary rights of others. Any such litigation could be time consuming and costly and the outcome cannot be guaranteed. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our intellectual property. For further details of our trademarks, please see "Government and Other Approvals" on page 123 of this draft prospectus.



### 7. The extent to which the Coronavirus disease (COVID-19) may affect our business and operations in the future is uncertain and cannot be predicted.

During the first half of calendar year 2020, COVID-19 spread to a majority of countries across the world, including India. The COVID-19 pandemic has had, and may continue to have, significant repercussions across local, national and global economies and financial markets. In particular, a number of governments and organizations have revised GDP growth forecasts for calendar year 2020 downward in response to the economic slowdown caused by the spread of COVID-19. The global impact of the COVID-19 pandemic has been rapidly evolving and public health officials and governmental authorities have responded by taking measures, such as prohibiting people from assembling in large numbers, instituting quarantines, restricting travel, issuing "stay-at-home" orders and restricting the types of businesses that may continue to operate, among many others. On March 14, 2020, India declared COVID-19 as a "notified disaster" and imposed a nationwide lockdown beginning on March 25, 2020. The lockdown lasted until May 31, 2020, and has been extended periodically by varying degrees by state governments and local administrations. The lifting of the lockdown across various regions has been regulated with limited and progressive relaxations being granted for movement of goods and people in other places and calibrated re-opening of businesses and offices. Despite the lifting of the lockdown, there is significant uncertainty regarding the duration and long-term impact of the COVID-19 pandemic, as well as possible future responses by the Government, which makes it impossible for us to predict with certainty the impact that COVID-19 will have on our business and operations in the future.

We are closely monitoring the impact of COVID-19 on our financial condition, liquidity, operations, suppliers and workforce. Any intensification of the COVID-19 pandemic or any future outbreak of another highly infectious or contagious disease may adversely affect our business, results of operations and financial condition.

### 8. Our success depends heavily upon our Promoters and Directors for their continuing services, strategic guidance and financial support.

Our success depends heavily upon the continuing services of Promoters & Directors who are the natural person in control of our Company. Our Promoters have a vast experience in the field of trading in Steel products through their erstwhile Proprietorship firms engaged in similar business. They have established cordial relations with various customers and suppliers over the past several years, which have immensely benefitted our Company's current customer and supplier relations. We believe that our relation with our Promoters, who have rich experience in trading in steel industry, managing customers and handling overall businesses, has enabled us to experience growth and profitability. We benefit from our relationship with our Promoters and our success depends upon the continuing services of our Promoters who have been responsible for the growth of our business and are closely involved in the overall strategy, direction and management of our business. Further, our Promoters are also part of certain other firms / ventures and may continue to do so. If they divert their attention to such other concerns, we may not be able to function as efficiently and profitably as before. We may have to incur additional costs to replace the services of our Promoters or we may not be able to do so at all, which could adversely affect our business.

Further, we also depend significantly on our Directors for executing their day-to-day activities. If our Promoters / Directors or any member of the senior management team is unable or unwilling to continue in his present position, we may not be able to replace him easily or at all, and our business, financial condition, results of operations and prospects may be materially and adversely affected.

In addition, we depend on our Directors / Promoters in availing certain bank loans and for the extension of unsecured loans and advances from time to time. We rely on our Directors and Promoters, in relation to our bank loans for which they have granted certain security and personal guarantees. For details, see chapter titled *"Financial Indebtedness"* on page nos. 114 of this Draft Prospectus. We cannot assure you that any future financing we obtain without guarantees from our Directors / Promoters or from unrelated third-parties will be on terms which are equal to or more favourable than the terms of our past financings.

#### 9. Our Company has entered into certain related party transactions and may continue to do so in the future.

Our Company has entered into related party transactions with our Promoters, Directors, Group Entities and their relatives. While our Company believes that all such transactions have been conducted on the arm's length basis, there can be no assurance that it could not have been achieved on more favourable terms had such transactions not been entered into with related parties. Furthermore, it is likely that our Company will enter into related party transactions in the future. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our financial condition and results of operation. For details, please refer to *"Related Party Transactions"* under section titled "Financial Statements" on page no. 113 of this Draft Prospectus.

## 10. Our Company has availed unsecured loan from our Directors / Promoters and Promoter Group which is repayable on demand. Any demand from the lender for repayment of such unsecured loan may affect our cash flow and financial condition.

Our Company has availed certain unsecured loan and are repayable on demand. Though our Company intends to repay the loan amount in near future, sudden recall may disrupt our operations and also may force us to opt for funding at higher interest rates, resulting in higher financial burden. Further, we will not be able to raise funds at short notice and thus result in shortage of working capital fund. For further details, please refer to the section "Unsecured Loans" under "Financial



*Statements as restated*" beginning on page no. 99 of this Draft Prospectus. Any demand for the repayment of such unsecured loan, may adversely affect our cash flow and financial condition.

11. We are dependent on third party transportation providers for the delivery of majority of our products from our suppliers and also to our customers. Accordingly, continuing increases in transportation costs or unavailability of transportation services for our products, may have an adverse effect on our business, financial condition, results of operations and prospects.

As a Company engaged in the trading of Steel products, transportation is one of the most important components of our business. We rely substantially on third party transportation providers for the supply of many of our traded goods from our vendors and for delivery of our products to our customers. Transportation strikes / non-availability of Transportation could have an adverse effect on our receipt of traded goods and our ability to deliver the same to our customers. In addition, transportation costs in India have been steadily increasing over the past several years. While usually the end consumer bears the freight cost, we may not always be able to pass on these costs to our customers. Continuing increases in transportation costs or unavailability of transportation services for our products may have an adverse effect on our business, financial condition, results of operations and prospects.

12. Our Company has limited storage capacity which can result in stock out cost and loss of customer adversely affecting our business and results of operations.

Large warehousing capacity is the key growth driver in steel trading business. Large warehousing ensures a regular supply of goods into the marketplace by being able to procure goods in bulk quantities and then releasing them to various customers in the varied quantities required by them timely. Maintaining consistent stock levels helps prices to stay stable, making it easier for businesses to forecast profit and loss. Large warehousing facility also helps in attracting a variety of customers by providing them with a wide range of products and meeting their order requirements in a timely manner.

Though our Company has a several warehouses at different parts of the state, where currently our entire stock is comfortably stored, we cannot guarantee that this space will be sufficient to store our future procurements. Inability to meet customer demand due to inadequate storage may adversely affect our Company's reputation, business and results of operation.

13. We require certain approvals and licenses in the ordinary course of business and are required to comply with certain rules and regulations to operate our business, and the failure to obtain, retain and renew such approvals and licences in timely manner or comply with such rules and regulations or at all may adversely affect our operations.

We require several statutory and regulatory permits, licenses and approvals to operate our business. Many of these approvals are granted for fixed periods of time and need renewal from time to time. Non-renewal of the said permits and licenses would adversely affect our Company's operations, thereby having a material adverse effect on our business, results of operations and financial condition. There can be no assurance that the relevant authorities will issue any of such permits or approvals in the time-frame anticipated by us or at all. Further, some of our permits, licenses and approvals are subject to several conditions and we cannot provide any assurance that we will be able to continuously meet such conditions or be able to prove compliance with such conditions to the statutory authorities, which may lead to the cancellation, revocation or suspension of relevant permits, licenses or approvals. Any failure by us to apply in time, to renew, maintain or obtain the required permits, licenses or approvals, or the cancellation, suspension or revocation of any of the permits, licenses. For further details, please see chapters titled "*Key Regulations and Policies*" and "*Government and Other Key Approvals*" at pages 72 and 123 respectively of this Draft Prospectus.

14. If we are unable to manage our growth effectively or if our estimates or assumptions used in developing our strategic plan are inaccurate or we are unable to execute our strategic plan effectively, our business and prospects may be materially and adversely affected.

Our revenue and our business operations have grown in recent years. Although we plan to continue to expand our scale of operations, we may not be able to sustain these rates of growth in future periods due to a number of factors, including, among others, our execution capability, our ability to retain, maintain & enter into new supplier MOUs / agreements, our ability to maintain customer satisfaction, our ability to mobilise sufficient working capital, macroeconomic factors beyond our control such as decline in global economic conditions, availability of cheaper imported / domestic products / brands, competition within each product category from players in the organized and unorganized segments, the greater difficulty of growing at sustained rates from a larger revenue base, our inability to control our expenses and the availability of resources for our growth. There can be no assurance that we will not suffer from capital constraints, operational difficulties or difficulties in expanding existing business operations.

Our development and expansion strategies will require substantial managerial efforts and skills and the incurrence of additional expenditures may subject us to new or increased risks. We may not be able to efficiently or effectively implement our growth strategies or manage the growth of our operations, and any failure to do so may limit future growth and have an adverse effect on our business. For e.g. our strategy to increase operational efficiency is dependent on our ability to focus on better analysis of customer demand and accordingly managing our bulk supply of the various traded products. Further, our strategy to improve our debt – equity ratio may not materialise in the manner we intend to, and we may be required to obtain additional debt to meet immediate capital requirements, resulting in unfavourable ratios.



Further, if the estimates or assumptions used in developing our strategic plan vary significantly from actual conditions, our sales, margins and profitability could be impacted. For instance, sales of certain category of products may not grow as quickly as we currently expect, and we may be incorrect in our assumptions and expectations of customer preferences during our purchasing or entering into agreements with our suppliers. Also, the fund requirement and deployment for our strategies are based purely on management estimates and assumptions considering the current market scenario and are subject to revision in the light of changes in external circumstances or costs. If we are unsuccessful in executing our strategic plan, or if the underlying estimates or assumptions used to develop our strategic plan are materially inaccurate, our business and financial condition would have an adverse impact.

15. In addition to normal remuneration, other benefits and reimbursement of expenses our Directors (including our Promoter) and Key Management Personnel are interested in our Company to the extent of their shareholding and dividend entitlement in our Company.

Some of our Directors (including our Promoters) and Key Management Personnel may be interested in our Company to the extent of their shareholding and dividend entitlement in our Company, in addition to normal remuneration, incentives or benefits and reimbursement of expenses. We cannot assure you that our Directors or our Key Management Personnel would always exercise their rights as Shareholders to the benefit and best interest of our Company. As a result, our Promoters & our Directors will continue to exercise significant control over our Company, including being able to control the composition of our board of directors and determine decisions requiring simple or special majority voting, and our other Shareholders may be unable to affect the outcome of such voting. Our Promoters and Directors may take or block actions with respect to our business, which may conflict with our best interests or the interests of other minority Shareholders, such as actions with respect to future capital raising or acquisitions. We cannot assure you that our Promoters and Directors will always act to resolve any conflicts of interest in our favour, thereby adversely affecting our business and results of operations and prospects. For further details of our transactions or interests of our promoters, "*Related Party Transactions*" and "*Financial Information as Restated*" beginning on page nos. 91, 94, 113 and 99 respectively, of this Prospectus.

#### 16. The Qualification and Experience Proof of some of our Promotors & Directors are unavailable.

Our Promoters and Directors are qualified and are highly experienced to run the day-to-day affairs of the Company. However, the Qualification and Experience Proof (as mentioned in the Draft Prospectus) of some of our Promotors & Directors are not available.

17. We sell our products in competitive markets and our inability to compete effectively may lead to lower market share or reduced operating margins, and adversely affect our results of operations.

The steel trading industry is highly competitive, coupled with the large number of players and also the existence of unorganised players. Also, several national and international steel manufacturers and brand owners have set-up their own distribution arms / have distribution tie-ups in India. With the high level of competition, our results of operations are sensitive to, and may be materially and adversely affected by, competitive pricing, services offered, brand recognition and other factors. Competition may result in pricing pressure, reduced profit margin or a failure to increase our market share, any of which could substantially harm our business and results of our operations.

We compete directly against national and local distributors of a variety of steel products, who are traders with substantial market share as well as established dealers of the manufacturers themselves with an increased access to stockist network as well as retailers and regional competitors in each of the region of our trade. Many of our competitors are established companies with strong brand recognition and a high number of product distribution agreements. Also, the steel distribution industry is fragmented in various regions of the country and many unorganized and local traders have a considerable market share. We compete primarily on the basis of timely delivery, quality, quick financing and overall customer relationship. In order to compete effectively, we must continue to maintain and develop our business model and reputation, enter into product distributor agreement / MoUs with renowned brands, including timely renewals and be flexible and innovative in responding to rapidly changing market demands and customer preferences and offer customers a wide variety of good quality products at competitive prices.

Many of our competitors have significant competitive advantages, including longer operating histories, larger and broader customer base, more established relationships with a broader set of steel manufacturer agreements and greater financial, research and development, marketing, distribution budgets and other resources than we do. The number of our direct competitors and the intensity of competition may increase as we expand into other product lines or as other smaller traders expand into other product lines. Our competitors may enter into business combinations or alliances. Our competitors may also be able to respond more quickly and effectively than we do to new or changing opportunities, technologies, trends or customer preferences, which could result in a decline in our revenues. There can be no assurance that we can effectively compete with our competitors in the future, and any such failure to compete effectively may have a material adverse effect on our business, financial condition and results of operations.

#### 18. We constantly face a credit risk which may in turn affect our complete buying cycle adversely.

As a trading Company, our primary competence is the ability to market various categories of products in bulk quantities across India and specially in different parts of Gujarat and hence exploit the benefits of variety, economies of scale and credit shortage in the market. Our requirement of working capital is high mainly due to our ability to outright purchase



and deliver huge amount of goods, thus relieving the vendor / manufacturer of its cost and storage issue. This stock is then sold by us to customers in various regions specially in Gujarat and across other states of India based on customer demand. In order to maintain trading relations and manage competition, we provide medium-term to long-term credit facilities to these customers. Our buying cycle is heavily dependent on timely payments being received from our customers who are situated in different parts of the country. If there is a default in payment from any of our customer or there is any unforeseeable delay in payment, our working capital cycle will be adversely affected. This may lead to our inability to extend further advance payments to our suppliers and thus lack the competitive advantage against our competitors leading to an adverse effect on our business operations and profitability.

19. Orders placed by customers may be delayed, modified, cancelled or not fully paid for by our customers, which may have an adverse effect on our business, financial condition and results of operations.

We may encounter problems in executing the orders in relation to our traded products, or executing it on a timely basis. Moreover, factors beyond our control or the control of our customers, including delays or failure to obtain necessary permits, authorizations, permissions and other types of difficulties or obstructions, may result in the postponement of the delivery of products or cause its cancellation. Further, even though we may finalise the deal order with our customers, the order could be cancelled or there could be changes in scope and / or scheduled delivery of the products. Accordingly, it is difficult to predict with certainty if, when, and to what extent the delivery of the orders placed will be made. Failure to deliver products on time could lead to customers delaying or refusing to pay the amount, in part or full, which may adversely affect our business.

In addition, even where a delivery proceeds as scheduled, it is possible that the contracting parties may default or otherwise fail to pay amounts owed. While we have not yet experienced any material delay, reduction in scope, cancellation, execution difficulty, delay or default in payment with regard to the orders placed with us, or any material disputes with customers in respect of any of the foregoing, any such adverse event in the future could materially harm our cash flow position and income. Any delay, modification, cancellation of order by our large customers may have material adverse effect on our financial condition and results of operations.

- 20. Our Company's insurance coverage may not be adequate to protect us against all material hazards which may result in disruptions of operations/monetary loss on account of stoppage of work. Our Company has not covered itself against business or operational risks.
- 21. We require high working capital for our smooth day to day operations of business and any discontinuance or our inability to acquire adequate working capital timely and on favourable terms may have an adverse effect on our operations, profitability and growth prospects.

Our business demands substantial funds towards working capital requirements. In case there are insufficient cash flows to meet our working capital requirement or we are unable to arrange the same from other sources or there are delays in disbursement of arranged funds, or we are unable to procure funds on favourable terms, it may result into our inability to finance our working capital needs on a timely basis which may have an adverse effect on our operations, profitability and growth prospects.

22. We are dependent on a number of key managerial personnel, including our senior management, and the loss of or our inability to attract or retain such persons with specialized technical know-how could adversely affect our business, results of operations, cash flows and financial condition.

Our performance depends largely on the efforts and abilities of our senior management and other key managerial personnel, including our present officers who have specialized technical know-how. The inputs and experience of our senior management and key managerial personnel are valuable for the development of our business and operations strategy. We cannot assure you that we will be able to retain these employees or find adequate replacements in a timely manner, or at all. Our Company does not maintain any director's and officer's insurance policy or any keyman insurance policy. The loss of the services of such persons could have an adverse effect on our business, results of operations, cash flows and financial condition.

### 23. Upon completion of the Issue, our Promoters / Promoter Group may continue to retain significant control, which will allow them to influence the outcome of matters submitted to the shareholders for approval.

After completion of the Issue, our Promoters and Promoter Group will collectively own 72.99% of the total post issue Equity Shares. As a result, our Promoters together with the members of the Promoter Group will be able to exercise a significant degree of influence over us and will be able to control the outcome of any proposal that can be approved by a majority shareholder vote, including, the election of members to our Board, in accordance with the Companies Act and our Articles of Association. Such a concentration of ownership may also have the effect of delaying, preventing or deterring any strategic decision favourable to the Company or effecting a change in control of our Company for the betterment of the stakeholders.

In addition, our Promoters will continue to have the ability to cause us to take actions that are not in, or may conflict with, our interests or the interests of some or all of our creditors or minority shareholders, and we cannot assure you that such actions will not have an adverse effect on our future financial performance or the price of our Equity Shares.



#### 24. The average cost of acquisition of Equity Shares by our Promoters is lower than the Issue Price.

Sl. No.	Name of the Promoter	No. of Equity Shares Held	Avg. Cost of Acquisition (In ₹ per Equity Share)
1	Mr. Mitulkumar Sureshchandra Vasa	17,28,000	10.73
2	Mr. Sureshchandra Gulabchand Vasa	24,48,000	10.73

The average cost of acquisition of Equity Shares by our Promoters has been calculated by taking into account the amount paid by them to acquire, by way of subscription to Equity Shares at the time of incorporation and subsequent Rights Issues and the net cost of acquisition has been divided by total number of shares held as on date of the draft prospectus.

### 25. Employee misconduct, errors or fraud could expose us to business risks or losses that could adversely affect our business prospects, results of operations and financial condition.

Employee misconduct, errors or frauds could expose us to business risks or losses, including regulatory sanctions, penalties and serious harm to our reputation. Such employee misconduct includes breach in security requirements, misappropriation of funds, hiding unauthorized activities, failure to observe our operational standards and processes, and improper use of confidential information. It is not always possible to detect or deter such misconduct, and the precautions we take to prevent and detect such misconduct may not be effective. In addition, losses caused on account of employee misconduct or misappropriation of petty cash expenses and advances may not be recoverable, which we may result in write-off of such amounts and thereby adversely affecting our results of operations. Our employees may also commit errors that could subject us to claims and proceedings for alleged negligence, as well as regulatory actions in which case, our reputation, business prospects, results of operations and financial condition could be adversely affected.

#### 26. We may not be successful in implementing our business strategies.

The success of our business depends substantially on our ability to implement our business strategies effectively. Even though we have successfully executed our business strategies in the past, there is no guarantee that we can implement the same on time and within the estimated budget going forward, or that we will be able to meet the expectations of our targeted clients. Changes in regulations applicable to us may also make it difficult to implement our business strategies. Failure to implement our business strategies would have a material adverse effect on our business and results of operations.

### 27. Industry information included in this draft prospectus has been derived from industry reports. There can be no assurance that such third-party statistical, financial and other industry information is either complete or accurate.

We have relied on the reports of certain independent third party for purposes of inclusion of such information in this draft prospectus. These reports are subject to various limitations and based upon certain assumptions that are subjective in nature. We have not independently verified data from such industry reports and other sources. Although we believe that the data may be considered to be reliable, their accuracy, completeness and underlying assumptions are not guaranteed and their dependability cannot be assured. While we have taken reasonable care in the reproduction of the information, the information has not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore, we make no representation or warranty, express or implied, as to the accuracy or completeness of such facts and statistics. Due to possibly flawed or ineffective collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced for other economies and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy as may be the case elsewhere. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this draft prospectus.

# 28. Within the parameters as mentioned in the chapter titled "Objects of this Issue" beginning on page 49 of this draft prospectus, our Company's management will have flexibility in applying the proceeds of this Issue. The fund requirement and deployment mentioned in the Objects of this Issue have not been appraised by any bank or financial institution.

We intend to use entire Issue Proceeds towards meeting the working capital requirement and general corporate purpose. We intend to deploy the Net Issue Proceeds in financial year 2021-22 and such deployment is based on certain assumptions and strategy which our Company believes to implement in future. The funds raised from the Issue may remain idle on account of change in assumptions, market conditions, strategy of our Company, etc., For further details on the use of the Issue Proceeds, please refer chapter titled "*Objects of the Issue*" beginning on page 49 of this draft prospectus.

The deployment of funds for the purposes described above is at the discretion of our Company's Board of Directors. The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution. Accordingly, within the parameters as mentioned in the chapter titled *"Objects of the Issue"* beginning on page 49 of this draft prospectus, the Management will have significant flexibility in applying the proceeds received by our Company from the Issue. Our Board of Directors will monitor the proceeds of this Issue.

### 29. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since the Issue size is less than Rs. 10,000 Lakhs, there is no mandatory requirement of appointing an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of



these funds raised through this Issue, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our financials.

- 30. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements. We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, cash requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see "Dividend Policy" on page 98 of this draft prospectus.
- 31. Any future issuance of Equity Shares may dilute your shareholdings, and sale of the Equity Shares by our major shareholders may adversely affect the trading price of our Equity Shares.

Any future equity issuances by our Company may lead to the dilution of investors' shareholdings in our Company. In addition, any sale of substantial Equity Shares in the public market after the completion of this Issue, including by our major shareholders, or the perception that such sales could occur, could adversely affect the market price of the Equity Shares and could significantly impair our future ability to raise capital through offerings of the Equity Shares. We cannot predict what effect, if any, market sales of the Equity Shares held by the major shareholders of our Company or the availability of these Equity Shares for future sale will have on the market price of our Equity Shares.

32. The Issue Price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the Issue Price and you may not be able to sell your Equity Shares at or above the Issue Price.

The Issue price is based on numerous factors. For further information, see the chapter titled "*Basis for Issue Price*" beginning on page no. 53 of this draft prospectus and may not be indicative of the market price of our Equity Shares after the Issue. The market price of our Equity Shares could be subject to significant fluctuations after the Issue and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price. Among the factors that could affect our share price are:

- Quarterly variations in the rate of growth of our financial indicators, such as earnings per share, net income and revenues;
- Changes in revenue or earnings estimates or publication of research reports by analysts;
- Speculation in the press or investment community;
- Domestic and international economic, legal and regulatory factors unrelated to our performance.

### 33. Managing employee benefit pressures in India may prevent us from sustaining our competitive advantage which could adversely affect our business prospects and future financial performance.

Employee benefits represent a major expense for us and our ability to maintain or reduce such costs is critical for our business operations. We may be required to increase employee compensation levels to remain competitive and manage attrition, and consequently we may need to increase the prices of our products and services. An increase in wages/ salaries paid to our employees may result in a material adverse effect on our profits in the event that we are unable to pass on such increased expenditure to our users or customers without losing their business to our competitors. Likewise, if we are unable to sustain or increase the number of employees as necessary to meet growing demand, our business, financial condition and results of operations could be adversely affected.

### 34. Certain agreements may be inadequately stamped or may not have been registered as a result of which our operations may be adversely affected.

Few of our agreements may not be stamped adequately or registered. The effect of inadequate stamping is that the document is not admissible as evidence in legal proceedings and parties to that agreement may not be able to legally enforce the same, except after paying a penalty for inadequate stamping. The effect of non registration, in certain cases, is to make the document inadmissible in legal proceedings. Any potential dispute due to non-compliance of local laws relating to stamp duty and registration may adversely impact the operations of our Company.

#### 35. The requirements of being a public listed company may strain our resources and impose additional requirements.

With the increased scrutiny of the affairs of a public listed company by shareholders, regulators and the public at large, we will incur significant legal, accounting, corporate governance and other expenses that we did not incur in the past. We will also be subject to the provisions of the listing agreements signed with the Stock Exchange(s) which require us to file unaudited financial results on a half yearly basis. In order to meet our financial control and disclosure obligations, significant resources and management supervision will be required. As a result, management's attention may be diverted from other business concerns, which could have an adverse effect on our business and operations. There can be no assurance that we will be able to satisfy our reporting obligations and/or readily determine and report any changes to our results of operations in a timely manner as other listed companies. In addition, we will need to increase the strength of our



management team and hire additional legal and accounting staff with appropriate public company experience and accounting knowledge and we cannot assure that we will be able to do so in a timely manner.

#### **EXTERNAL RISKFACTORS**

1. Changes in government regulations or their implementation could disrupt our operations and adversely affect our business and results of operations.

Our business and industry is regulated by different laws, rules and regulations framed by the Central and State Government. These regulations can be amended/ changed on a short notice at the discretion of the Government. If we fail to comply with all applicable regulations or if the regulations governing our business or their implementation change adversely, we may incur increased costs or be subject to penalties, which could disrupt our operations and adversely affect our business and results of operations.

2. You may be subject to Indian taxes arising out of capital gains on the sale of the Equity Shares.

Under current Indian tax laws, capital gains arising from the sale of equity shares within 12 months in an Indian company are classified as short term capital gains and generally taxable. Any gain realized on the sale of listed equity shares on a stock exchange that are held for more than 12 months is considered as long-term capital gains and is taxable at 10%, in excess of Rs. 1,00,000. Any long-term gain realized on the sale of equity shares, which are sold other than on a recognized stock exchange and on which no STT has been paid, is also subject to tax in India. Capital gains arising from the sale of equity shares are exempt from taxation in India where an exemption from taxation in India is provided under a treaty between India and the country of which the seller is resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable to pay tax in India as well as in their own jurisdiction on a gain on the sale of equity shares.

3. Public companies in India, including our Company, shall be required to prepare financial statements under Indian Accounting Standards.

Our Company currently prepares its annual financial statements under Indian GAAP. The MCA, Government of India, has, through a notification dated February 16, 2015, set out the Indian Accounting Standards (Ind AS) and the timelines for their implementation. In accordance with such notification, our Company is required to prepare its financial statements in accordance with Ind AS. Ind AS is different in many aspects from Indian GAAP under which our financial statements are currently prepared. Accordingly, the degree to which the restated financial statements included in the draft prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practices. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in the draft prospectus should accordingly be limited.

4. Taxes and other levies imposed by the Government of India or other State Governments, as well as other financial policies and regulations, may have a material adverse effect on our business, financial condition and results of operations.

Taxes and other levies imposed by the Central or State Governments in India that affect our industry include:

- custom duties on imports of raw materials and components;
- Goods and Service

These taxes and levies affect the cost and prices of our products and therefore demand for our product. An increase in any of these taxes or levies, or the imposition of new taxes or levies in the future, may have a material adverse effect on our business, profitability and financial condition.

5. Political instability or a change in economic liberalization and deregulation policies could seriously harm business and economic conditions in India generally and our business in particular.

The Government of India has traditionally exercised and continues to exercise influence over many aspects of the economy. Our business and the market price and liquidity of our Equity Shares may be affected by interest rates, changes in Government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. The rate of economic liberalization could change, and specific laws and policies affecting the information technology sector, foreign investment and other matters affecting investment in our securities could change as well. Any significant change in such liberalization and deregulation policies could adversely affect business and economic conditions in India, generally, and our business, prospects, financial condition and results of operations, in particular.

6. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and Steel industry contained in the draft prospectus.

While facts and other statistics in the draft prospectus relating to India, the Indian economy and the Steel industry has been based on various government publications, reports from government agencies, India Brand Equity Foundation and industry publications etc that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled *"Industry Overview"* beginning on page 57 of this draft prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should



not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

7. Global economic, political and social conditions may harm our ability to do business, increase our costs and negatively affect our stockprice.

Global economic and political factors that are beyond our control, influence forecasts and directly affect performance. These factors include interest rates, rates of economic growth, fiscal and monetary policies of governments, inflation, deflation, foreign exchange fluctuations, consumer credit availability, fluctuations in commodities markets, consumer debt levels, unemployment trends and other matters that influence consumer confidence, spending and tourism. Increasing volatility in financial markets may cause these factors to change with a greater degree of frequency and magnitude, which may negatively affect our stock prices.

8. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of the Equity Shares.

Under the foreign exchange regulations currently in force in India, transfer of shares between non- residents and residents are freely permitted (subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the income tax authority. There can be no assurance that any approval required from the RBI or any other government agency can be obtained on any particular terms or at all.

9. The extent and reliability of Indian infrastructure could adversely affect our Company's results of operations and financial condition.

India's physical infrastructure is in developing phase compared to that of many developed nations. Any congestion or disruption in its port, rail and road networks, electricity grid, communication systems or any other public facility could disrupt our Company's normal business activity. Any deterioration of India's physical infrastructure would harm the national economy, disrupt the transportation of goods and supplies, and add costs to doing business in India. These problems could interrupt our Company's business operations, which could have an adverse effect on its results of operations and financial condition.

10. Any downgrading of India's sovereign rating by an independent agency may harm our ability to raise financing.

Any adverse revisions to India's credit ratings for domestic and international debt by international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing may be available. This could have an adverse effect on our business and future financial performance, our ability to obtain financing for capital expenditures and the trading price of our Equity Shares.

- 11. Natural calamities could have a negative impact on the Indian economy and cause our Company's business to suffer. The current Covid-19 pandemic had brought the world to a standstill affecting all sectors and the livelihood of many are at stake including the Indian economy. However, our Country is achieving normalcy by various measures taken by the Government. The pandemic is still to be controlled and any major outbreak will seriously impact our business. Further, our Country in the past has experienced natural calamities such as earthquakes, tsunami, floods etc. The extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.
- 12. Terrorist attacks, civil unrests and other acts of violence or war involving India or other countries could adversely affect the financial markets, our business, financial condition and the price of our Equity Shares.

Any major hostilities involving India or other acts of violence, including civil unrest or similar events that are beyond our control, could have a material adverse effect on India's economy and our business. Incidents such as the terrorist attacks in India, other incidents such as those in US, Indonesia, Madrid and London, and other acts of violence may adversely affect the Indian stock markets where our Equity Shares will trade as well the global equity markets generally. Such acts could negatively impact business sentiment as well as trade between countries, which could adversely affect our Company's business and profitability. Additionally, such events could have a material adverse effect on the market for securities of Indian companies, including the Equity Shares



#### **PROMINENT NOTES TO RISK FACTOR:**

- 1. Initial Public Issue of 17,76,000 Equity Shares of face value of ₹10/- each of our Company for cash at a price of ₹20/-per Equity Share (Issue Price), including a share premium of ₹10/- per equity share aggregating upto ₹355.20 Lakhs
- The pre-issue net worth of our Company as per Restated Balance Sheet for the period nine-month ended December 31, 2020 is ₹576.61 Lakhs. The book value of Equity Share as per Restated Balance Sheet for the period nine-month ended December 31, 2019 was ₹12.01 per equity share. For more information, please refer to section titled *"Financial Statements as restated"* beginning on page 99 of this draft prospectus.

Sl. No.	Name of the Promoter	No. of Equity Shares Held	Avg. Cost of Acquisition (In ₹ per Equity Share)
1	Mr. Mitulkumar Sureshchandra Vasa	17,28,000	10.73
2	Mr. Sureshchandra Gulabchand Vasa	24,48,000	10.73
F 0 1 1			1 1

#### 3. The average cost of acquisition per Equity Share by our Promoters is set forth in the table below:

For further details relating to the allotment of Equity Shares to our Promoters, please refer to the chapter titled "*Capital Structure*" beginning on page no 39 of this draft prospectus.

- 4. For details on related party transactions and loans and advances made to any company in which Directors are interested, please refer "*Related Party Transaction*" under chapter titled "*Financial Statements as restated*" beginning on page 113 of this draft prospectus.
- 5. Investors may note that in case of over-subscription in the Issue, allotment to Retail applicants and other applicants shall be on a proportionate basis. For more information, please refer to the chapter titled *"Issue Structure"* beginning on page 141 of this draft prospectus.
- 6. Except as disclosed in the chapter titled "Capital Structure", "Our Promoter and Promoter Group", "Our Management" and "Related Party Transaction" beginning on pages 39, 91, 81 and 113 respectively, of this draft prospectus, none of our Promoters, Directors or Key Management Personnel has any interest in our Company.
- 7. Except as disclosed in the chapter titled "*Capital Structure*" beginning on page 39 of this draft prospectus, we have not issued any Equity Shares for consideration other than cash.
- 8. Trading in Equity Shares of our Company for all investors shall be in dematerialized form only.
- 9. Investors are advised to refer to the chapter titled "Basis for Issue Price" beginning on page 53 of the draft prospectus.
- **10.** There are no financing arrangements whereby the Promoter Group, the Directors of our Company and their relatives have financed the purchase by any other person of securities of our Company during the period of six months immediately preceding the date of filing of the draft prospectus with the Stock exchange.
- 11. Investors may contact the Lead Manager or the Company Secretary & Compliance Officer for any complaint/clarification/information pertaining to the Issue. For contact details of the Lead Manager and the Company Secretary & Compliance Officer, please refer to chapter titled "General Information" beginning on page 32 of this draft prospectus.

All grievances in relation to the application through ASBA process or UPI Mechanism may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving details such as the full name of the sole or First Applicant, ASBA Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of ASBA Form/UPI, address of Bidder, the name and address of the relevant Designated Intermediary, where the ASBA Form was submitted by the Bidder, ASBA Account number in which the amount equivalent to the Bid Amount was blocked and UPI ID used by the Retail Individual Investors. Further, the Bidder shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned herein above



#### THE ISSUE

The present Issue of 17,76,000 Equity Shares in terms of draft prospectus has been authorized pursuant to a resolution of our Board of Directors held on March 04, 2021 and by special resolution passed under Section 62(1)(c) of the Companies Act, 2013, at the Extra-Ordinary General Meeting of the members held on March 09, 2021.

The following is the summary of the Issue:

Present Issue <sup>(1)</sup>	Upto 17,76,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹20/- per Equity Share aggregating to ₹355.20 Lakhs.
Out of which:	
Market Maker Reservation Portion	Upto 90,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹20/- per Equity Share aggregating to ₹18.00 Lakhs.
Net Issue to the Public <sup>(2)</sup>	Upto 16,86,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹20/- per Equity Share aggregating to ₹337.20 Lakhs.
Out of which:	
Allocation to Retail Individual Investors for up to Rs. 2.00 lakh	8,46,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹20/- per Equity Share aggregating to ₹169.20 Lakhs.
Allocation to other investors for above Rs. 2.00 lakh	8,40,000 Equity Shares of ₹10/- each fully paid-up of our Company for cash at a price of ₹20/- per Equity Share aggregating to ₹168.00 Lakhs.
Pre- and Post-Issue Equity Shares	
Equity Shares outstanding prior to the Issue	48,00,000 Equity Shares of ₹10/- each
Equity Shares outstanding after the Issue*	65,76,000 Equity Shares of ₹10/- each
Objects of the Issue	Please refer to the section titled " <i>Objects of the issue</i> " beginning on page no. 49 of this draft prospectus.
Issue Open on	[•]
Issue Close on	[•]

\*Assuming Full Allotment

<sup>(1)</sup> The present Issue is being made by our Company in terms of Regulation 229 (1) of the SEBI ICDR Regulations read with Rule 19(2)(b)(i) of SCRR wherein not less than 25% of the post-Issue paid-up equity share capital of our Company are being offered to the public for subscription

<sup>(2)</sup> This Issue is being made in terms of Section IX of the SEBI (ICDR) Regulations 2018, as amended from time to time. The Issue is being made through the Fixed Price method and hence, as per Regulation 253, sub regulation (2) of SEBI (ICDR) Regulations 2018, the allocation in the net issue to public category shall be made as follow:

- (a) Minimum 50% to the Retail individual investors; and
- *(b) remaining to:* 
  - *i. individual applicants other than retail individual investors; and*
  - *ii. other investors including corporate bodies or institutions; irrespective of the number of specified securities applied for;*

Provided that the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

**Explanation:** For the purpose of Regulation 253, sub-Regulation (2), if the retail individual investor category is entitled to more than fifty percent of the issue size on proportionate basis, the retail individual investors shall be allocated that higher percentage.

For further details, kindly refer the chapter titled "Terms of the Issue" beginning on page 136 of this draft prospectus.



#### SUMMARY OF FINANCIAL INFORMATION

#### **RESTATED STATEMENT OF BALANCE SHEET**

Pa	rticula	rs	As On 31.12.2020	As On 31.03.2020
I.	<u>EQU</u>	ITY AND LIABILITIES		
	(i)	Share Capital		
		(a) Share Capital	1,60,00,000	1,60,00,000
		(b) Reserves & Surplus	72,13,308	17,37,871
	(ii)	Share Application Money pending allotment	3,47,63,322	-
	(iii)	Non-Current Liabilities		
		(b) Unsecured Borrowings	49,26,759	11,89,213
	(iv) (	Current Liabilities		
		(a) Short Term Borrowings	7,11,64,971	6,18,22,752
		(b) Trade Payables	15,28,60,816	4,74,41,561
		(c) Other Current Liabilities	1,45,99,727	47,75,757
		Total Equity & Liabilities	30,15,28,903	13,29,67,154
П	ASS	ETS		
		on-Current Assets		
		(a) Fixed Assets		
		(i) Tangible Assets	15,13,301	99,863
		(ii) Intangible Assets	3,20,110	-
		(b) Non-Current Assets		
		(i) Investments	-	-
		(ii) Deferred Tax Asset	32,585	1,04,536
	(ii) C	urrent Assets		
		(a) Inventories	7,61,13,120	3,32,09,350
		(b) Trade Receivables	18,25,76,737	7,03,15,790
		(c) Loans & advances	4,27,240	-
		(d) Cash and Cash Equivalents	12,72,593	8,85,157
		(e) Other Current Assets	3,92,73,217	2,83,52,458
		Total Assets	30,15,28,903	13,29,67,154



#### RESTATED STATEMENT OF PROFIT AND LOSS

Particulars	As On 31.12.2020	As On 31.03.2020
Revenue from Operation	82,84,03,043	47,12,59,254
Direct Income	1,95,96,923	86,26,534
Other Income	-	-
Total Revenue	84,79,99,966	47,98,85,788
Expenses		
Purchase	85,05,64,606	49,55,02,435
Direct Expenses	1,38,44,489	60,65,797
Changes in Inventories	(4,29,03,770)	(3,32,09,350)
Employee Benefit Expenses	99,40,017	53,75,226
Finance Costs	60,21,114	19,98,635
Administrative & Selling Expense	29,91,079	19,22,787
Depreciation & Amortization Expenses	1,79,381	43,422
	84,06,36,916	47,76,98,952
Profit Before Tax	73,63,050	21,86,836
Tax Expenses		
Current Tax	18,15,662	5,53,501
Deferred Tax	71,951	(1,04,536)
Profit/(Loss) for the period from	54,75,437	17,37,871
Discontinuing Operations		
Profit/(Loss) from Discontinuing Operations	_	-
Tax Expense of Discontinuing Operations	-	-
<u>Profit/(Loss) for the period from</u>	-	
Discontinuing Operations (After Tax)		
Profit/(Loss) for the period	54,75,437	17,37,871
Earnings per Equity Share:		
(1) Basic Earnings per share of Rs. 10	3.42	1.09
(2) Diluted Earnings per share of Rs. 10	3.42	1.09



#### RESTATED STATEMENT OF CASH FLOW STATEMENT

Sr. No	Particulars	As On 31.12.2020	As On 31.03.2020
1	CASH FLOW FROM OPERATING ACTIVITIES		
	Profit before taxes	73,63,050	21,86,836
	Adjustment for - Depreciation and Amortization Finance Costs	1,79,381 60,21,114	43,422 19,98,635
	Operating Profit Before Working Capital Changes	1,35,63,545	42,28,893
	(Increase)/ Decrease in Current Assets - Trade Receivables - Short-term Loans & Advances - Other Current Assets - Inventories	(11,22,60,947) (4,27,240) (1,09,20,759) (4,29,03,770)	(7,03,15,790) (2,83,52,458) (3,32,09,350)
	Increase/ (Decrease) in Current Liabilities - Trade Payables - Other Current Liabilities	10,54,19,255 98,23,970	4,74,41,561 47,75,757
Ì	Cash Inflow / (Outflow) from Operations	(3,77,05,946)	(7,54,31,387)
	Less: Income Tax Paid	18,15,662	5,53,501
	Net Cash Flow from / (Used in) Operating Activities	(3,95,21,608)	(7,59,84,888)
2	CASH FLOW FROM INVESTING ACTIVITIES		
	(Purchase)/Sales of Fixed Assets (Increase)/ Decrease in Non-Current Investments Interest received	(19,12,929)	(1,43,285)
	Net Cash Flow from / (Used in) Investing Activities	(19,12,929)	(1,43,285)
3	CASH FLOW FROM FINANCING ACTIVITIES		
	Interest Expended & Bank charges Increase/ (Decrease) in Long Term Borrowings Capital Introduced Withdrawal	(60,21,114) 1,30,79,765 3,47,63,322	(19,98,635) 6,30,11,965 1,60,00,000 -
	Net Cash Flow from / (Used in) Financing Activities	4,18,21,973	7,70,13,330
4	Net Cash Inflow during the year (1+2+3)	3,87,436	8,85,157
5	Cash and cash equivalent at the beginning of period	8,85,157	
6	Cash and cash equivalent at the end of period (4+5)	12,72,593	8,85,157



#### SECTION V: GENERAL INFORMATION

Our Company was originally incorporated as *"Visaman Global Sales Limited"* on June 27, 2019 under the provisions of subsection (2) of section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies Act, 2013 issued by the Central Registration Centre, Registrar of Companies. The Corporate Identification Number of our Company is U51909GJ2019PLC108862. For further details, please refer to section titled *"Our History and Certain Corporate Matters"* beginning on page no 78 of this Draft Prospectus.

Brief o	f Company and Issue Information		
Registered & Corporate Office	Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India Contact No: 0281-2235787 Email ID: <u>info@visamansales.com</u> Website: <u>www.visamanglobalsales.com</u>		
Branch/Warehouse Address	GUJARAT OFFICES: Rajkot Branch office: Plot No. 1, Survey No. 210, Ankit industrial Estate, Kothariya, Rajkot, GujaratAhmedabad Branch office:Plot No. 1, Survey No. 210, Ankit industrial Estate, Kothariya, Rajkot, GujaratAhmedabad Branch office:Block No. 453, Navapura, Sanad, Ahmedabad, GujaratMahesana Branch office:Plot No. 242, Dediyashan, G.I.D.C, Mahesana, GujaratVadodra Branch office:MIG Plot No. 9/4 & 9/5, Pratapnagar, Vadodra, GujaratSurat Branch office:B Ind 22, Road No. 1, Udhna, Surat, GujaratMADHYA PRADESH OFFICE: Indore Branch office:Plot No. 22 & 23, Survey No. 17, Village Pipaliya Kumar, Indore, Madhya Pradesh		
Date of Incorporation	June 27, 2019		
Corporate Identification Number	U51909GJ2019PLC108862		
Company Category	Company Limited by Shares		
Company Sub-category	Indian Non-Government Company		
Address of Registrar of Companies Designated Stock Exchange^	RoC - Ahmedabad ROC Bhavan, Opposite: Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad – 380013, Gujarat, India BSE Limited, SME Platform of BSE Limited ("BSE SME")		
Company Secretary and Compliance Officer	P.J. Towers, Dalal Street, Mumbai – 400 001 <i>Ms. Ankita Anil Jain,</i> <i>Company Secretary &amp; Compliance Officer</i> Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India Contact No: 0281-2235787 Email ID: <u>cs@visamansales.com</u> Website: <u>www.visamanglobalsales.com</u>		
Chief Executive Officer (CEO)	Mr. Kumar Chhotubhai Anjaria, Chief Executive Officer Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India Contact No: 0281-2235787 Email: <u>ceo@visamansales.com</u> Website: <u>www.visamanglobalsales.com</u>		
Chief Financial Officer (CFO)	Mr. Vishvas Sureshbhai Bhimjiyani, Chief Financial Officer Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India Contact No: 0281-2235787 Email: <u>cfo@visamansales.com</u> Website: www.visamanglobalsales.com		



	M/s. A.V. ANJARIA & CO, Chartered Accountants,		
	101, Vishvakarma Building, Near Shital Honda, Vasi Talav,		
	Mahuva-364290, Gujarat, India		
	<b>Tel. No.:</b> +91-94287 66109		
Statutory Auditor of the company	E-mail ID: anjariaca@gmail.com		
	Contact Person: CA Anand V. Anjaria		
	Designation: Proprietor		
	Membership Number: 167638		
	Firm Registration No.: 0142767W		
	M/s. Bijan Ghosh & Associates, Chartered Accountants,		
	Address: C-16, Green Park, P Majumder Road, Kolkata – 700 078		
	<b>Tel. No.:</b> 9339440467		
	E-mail ID: bijanghosh1967@gmail.com		
Peer Review Auditor of the company	Contact Person: CA Bijan Ghosh		
	Designation: Proprietor		
	Membership Number: 009491		
	Firm Registration No.: 323214E		
	Peer Review Certificate Valid till: September 24, 2021		
A In compliance with Deculation 220(1)(c) of	SEDI (ICDD) Degulation 2018 we had made on application to SME Platform		

^ In compliance with Regulation 230(1)(a) of SEBI (ICDR) Regulation, 2018, we had made an application to SME Platform of BSE Limited only for listing of our equity shares.

#### **Board of Directors of Our Company:**

Our Company's Board	comprises of the	following Directors:

Sl. No.	Name of Director	Designation	DIN	Age	Residential Address
1	Mitulkumar Sureshchandra Vasa	Managing Director	07789750	40 Years	201, Sun City Grand, Balaji Hall Street, Opp. Dholakiya School, Nana Mava Road, Rajkot-360005, Gujarat, India
2	Sureshchandra Gulabchand Vasa	Executive Director	07796146	66 Years	201, Sun City Grand, Balaji Hall Street, Opp. Dholakiya School, Nana Mava Road, Rajkot - 360005, Gujarat, India
3	Avni Mitulbhai Vasa	Executive Director	08494957	38 Years	201, Grand Sun City, 150 Feet Ring Road, Near Balaji Hall, Opp. K G Dholakiya School, Rajkot-360005, Gujarat, India
4	Bharatkumar Maganbhai Thumar	Independent Director	08957139	46 Years	Grand Sun City, Block No 304, Opp. Dholakiya School, Balaji Hall, 150Ft Ring Road, Nana Mauva, Rajkot- 360005, Gujarat, India
5	Jigneshbhai Damjibhai Sorathiya	Independent Director	08685441	45 Years	"Sangeeta", 12, Shakti Society, Near Saradar School, Sant Kabir Road, Rajkot-360001, Gujarat, India
6	Paras Fulabhai Shingala	Independent Director	03518750	39 Years	1003, Grand Sun City, 10th, Opp. Dholakiya School, Street of Balaji Hall, 150 Feet Ring Road, Rajkot- 360005, Gujarat, India

For further details of the Board of Directors, please refer to the Section titled "Our Management" beginning on page no 81 of this draft prospectus.

#### Details of Key Intermediaries pertaining to this Issue and our Company:

LEAD MANAGER	REGISTRAR TO THE ISSUE
FINSHORE MANAGEMENT SERVICES LIMITED	LINK INTIME INDIA PRIVATE LIMITED
Anandlok", Block-A, 2 <sup>nd</sup> Floor, Room No. 207,	C-101, 1st Floor, 247 Park, L. B. S. Marg, Vikhroli
227 A.J.C Bose Road, Kolkata-700020, West Bengal	(West), Mumbai – 400 083, Maharashtra, India
<b>Telephone:</b> 033 – 22895101	Tel No: 022 - 4918 6200; Fax No: 022 - 4918 6060
Email: ramakrishna@finshoregroup.com	Website: www.linkintime.co.in
Website: www.finshoregroup.com	Email: visaman.ipo@linktime.co.in
Investor Grievance Email: info@finshoregroup.com	Investor Grievance Email: visaman.ipo@linktime.co.in
Contact Person: Mr. S. Ramakrishna Iyengar	Contact Person: Ms. Shanti Gopalkrishnan
SEBI Registration No: INM000012185	SEBI Registration No: INR000004058
CIN No: U74900WB2011PLC169377	CIN No: U67190MH1999PTC118368



SOCIATES
1 <sup>st</sup> Floor, 4A Council House Street,
Bengal, India
0366
ssociates@gmail.com
yabrata Mukherjee

Note: Investors may contact our Company Secretary and Compliance Officer and/or the Registrar to the Issue and/or the Lead Manager, in case of any pre-issue or post-issue related problems, such as non-receipt of letters of allotment, credit of allotted Equity Shares in the respective beneficiary account or refund orders, etc. For all Issue related queries and for redressal of complaints, Applicants may also write to the Lead Manager. All complaints, queries or comments received by Stock Exchange/SEBI shall be forwarded to the Lead Manager, who shall respond to the same.

All grievances in relation to the application through ASBA process may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted, giving details such as the full name of the sole or First Applicant, ASBA Form number, Applicants' DP ID, Client ID, PAN, number of Equity Shares applied for, date of submission of ASBA Form, address of Bidder, the name and address of the relevant Designated Intermediary, where the ASBA Form was submitted by the Bidder, ASBA Account number in which the amount equivalent to the Bid Amount was blocked and UPI ID used by the Retail Individual Investors. Further, the Bidder shall enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

#### Statement of Inter Se Allocation of Responsibilities

Finshore Management Services Limited is the sole Lead Manager to this Issue and all the responsibilities relating to coordination and other activities in relation to the Issue shall be performed by them and hence a statement of inter-se allocation of responsibilities is not required.

#### Self-Certified Syndicate Banks ("SCSBs")

The lists of banks that have been notified by SEBI to act as SCSB for the ASBA process are provided on https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34. For details of the Designated Branches which shall collect Application Forms, please refer to the above-mentioned SEBI link.

#### **Issuer Banks for UPI**

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Issuer Bank for UPI mechanism are provided on the website of SEBI on

https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yesandintmId=40. For details on Designated Branches of SCSBs collecting the Application Forms, please refer to the above-mentioned SEBI link.

#### **Registered Brokers**

The list of the Registered Brokers, including details such as postal address, telephone number and e-mail address, is provided on the website of the Stock Exchange, at BSE Limited at

http://www.bseindia.com/Markets/PublicIssues/brokercentres\_new.aspx?expandable=3 as updated from time to time.

#### **Brokers to This Issue**

All brokers registered with SEBI and members of the Recognised Stock Exchange can act as brokers to the Offer.

#### **Registrar to Issue and Share Transfer Agents**

The list of the RTAs eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided on the website of Stock Exchange at BSE Limited, as updated from time to time.

#### **Collecting Depository Participants**

The list of the CDPs eligible to accept Application Forms at the Designated CDP Locations, including details such as name and contact details, are provided on the website of Stock Exchange at BSE Limited, as updated from time to time. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Application Forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

#### **Credit Rating**

This being an Issue of Equity Shares, credit rating is not required.

#### Trustees

As the Issue is of Equity Shares, the appointment of trustees is not required.

#### **Debenture Trustees**

As the Issue is of Equity Shares, the appointment of Debenture trustees is not required.



#### **IPO Grading**

Since the Issue is being made in terms of Section IX of the SEBI (ICDR) Regulations, 2018 there is no requirement of appointing an IPO Grading agency.

#### **Monitoring Agency**

As per regulation 262(1) of the SEBI ICDR Regulations 2018, the requirement of Monitoring Agency is not mandatory if the Issue size is below Rs.10,000 Lakhs. Since the Issue size is only of ₹355.20 Lakhs, our Company has not appointed any monitoring agency for this Issue. However, as per Section 177 of the Companies Act, 2013, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the Issue.

#### **Appraising Entity**

No appraising entity has been appointed in respect of any objects of this Issue.

#### Filing of Draft Prospectus/Prospectus with the SEBI/ROC

In terms of Regulation 246(1) of the SEBI (ICDR) Regulations, 2018, a copy of the Prospectus shall be filed with the Board (SEBI) through the Lead Manager, immediately upon filing of the offer document with the Registrar of Companies. However, as per Regulation 246(2) of the SEBI (ICDR) Regulations, 2018, The Board (SEBI) shall not issue any observation on the offer document.

In terms of Regulation 246(5) of the SEBI (ICDR) Regulations, 2018, a copy of this Draft Prospectus and Prospectus shall also be furnished to the Board in a soft copy.

A copy of the Draft Prospectus shall be filed electronically with the SEBI through the SEBI intermediary portal at <u>https://siportal.sebi.gov.in</u> in terms of the circular (No. SEBI/HO/CFD/DIL1/CIR/P/2018/011) dated January 19, 2018 issued by the SEBI and with the Designated Stock Exchanges. Further, in light of the SEBI notification dated March 27, 2020, a copy of the Draft Prospectus will be mailed at the e-mail address: <u>cfddil@sebi.gov.in</u>

A copy of the Prospectus, along with the documents required to be filed under Section 26 & 32 of the Companies Act, 2013 would be delivered for filing to the Registrar of Companies, Ahmedabad, Gujarat, situated at ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat, India

#### Issue Programme

Issue Opening Date	[•]
Issue Closing Date	[•]
Finalisation of Basis of Allotment with BSE SME	[•]
Initiation of Allotment / Refunds/ unblocking of ASBA Accounts	[•]
Credit of Equity Shares to demat accounts of the Allottees	[•]
Commencement of trading of the Equity Shares on BSE SME	[•]

#### **Expert Opinion**

Our Company has not obtained any expert opinions except we have received consent from the Peer review Auditors of the Company to include their name as an expert in this draft prospectus in relation to the (a) Peer review Auditors' reports on the restated Audited financial statements; and (b) Statement of Tax Benefits by the Peer review Auditors and such consent has not been withdrawn as on the date of this draft prospectus.

#### Change in Auditors during the last three (3) years

M/s. A. V. Anjaria & Co (Chartered Accountant) was appointed on 06/07/2019 as the first statutory auditor after incorporation of the company. There has been no subsequent change in the Auditor since incorporation.

#### Underwriter

In terms of Regulation 260 (1) of the SEBI (ICDR) Regulations, 2018, the initial public offer shall be underwritten for hundred per cent of the offer and shall not be restricted up to the minimum subscription level and as per sub regulation (2) The lead manager(s) shall underwrite at least fifteen per cent of the issue size on their own account(s).

Our Company and Lead Manager to the Issue hereby confirm that the Issue is 100% Underwritten. The underwriting agreement is dated  $[\bullet]$  and pursuant to the terms of the underwriting agreement, obligations of the underwriter are subject to certain conditions specified therein. The underwriter has indicated their intention to underwrite following number of specified securities being offered through this Issue



Name, Address, Telephone, and Email of the Underwriter	Indicated no. of Shares to be Underwritten	Amount Underwritten	% of the total Issue Size Underwritten
Finshore Management Services Limited	17,76,000*	₹355.20 Lakhs	100.00%
Anandlok, Block-A, 2nd Floor, Room No. 207, 227	Equity Shares		
A.J.C. Bose Road, Kolkata-700020, India	1 2		
<b>Tel No:</b> +91-33-22895101			
Website: www.finshoregroup.com			
Email: ramakrishna@finshoregroup.com			
Investor Grievance Email: info@finshoregroup.com			
Contact Person: Mr. S. Ramakrishna Iyengar,			
Director			
SEBI Registration No: INM000012185			

\*Includes 90,000 Equity shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker vide their agreement dated [•] in order to comply with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, as amended.

In the opinion of the Board of Directors of our Company, the resources of the above-mentioned Underwriter and Market Maker are sufficient to enable them to discharge their respective underwriting obligations in full.

#### **Details of Market Making Arrangement for This Issue**

Our Company and the Lead Manager has entered into Market Making Agreement dated [•] with the following Market Maker to fulfill the obligations of Market Making for this Issue:

Name	
Address	
Telephone	
E-mail	
Contact Person	[•]
SEBI Registration No	
Market Maker Registration No.	[•]

M/s. [•], registered with BSE Limited, will act as the market maker and has agreed to receive or deliver the specified securities in the market making process for a period of three years from the date of listing of our Equity Shares or for a period as may be notified by amendment to SEBI (ICDR) Regulations.

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, as amended from time to time and the circulars issued by the BSE and SEBI in this matter from time to time.

- In terms of regulation 261(1) of SEBI ICDR Regulations 2018, the Market Making arrangement through the Market Maker will be in place for a period of three years from the date of listing of our Equity Shares and shall be carried out in accordance with SEBI ICDR Regulations and the circulars issued by the BSE and SEBI regarding this matter from time to time.
- In terms of regulation 261(2) of SEBI ICDR Regulations 2018, The market maker or issuer, in consultation with the lead manager(s) may enter into agreements with the nominated investors for receiving or delivering the specified securities in market making, subject to the prior approval of the BSE Ltd.
- In terms of regulation 261(3) of SEBI ICDR Regulations 2018, Following is a summary of the key details pertaining to the Market Making arrangement
  - The Market Maker "[•]" shall be required to provide a two-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
  - 2. The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of BSE SME and SEBI from time to time.
  - The Market Maker is required to comply with SEBI Circular No. CIR/MRD/DSA/31/2012 dated November 27, 2012, SEBI ICDR Regulations and relevant Exchange Circulars including BSE notice no: 20190718-28 dated 18th July, 2019 on Net worth requirement for Market Makers on SME platform.
  - 4. The minimum depth of the quote shall be Rs.1.00 Lakh. However, the investors with holdings of value less than Rs. 1.00 Lakh shall be allowed to offer their holding to the Market Maker in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.



- 5. There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, BSE may intimate the same to SEBI after due verification.
- 6. The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on BSE SME (in this case currently the minimum trading lot size is 6,000 equity shares; however, the same may be changed by the BSE SME from time to time).
- 7. The shares of the Company will be traded in Trade for Trade Segment for the first 10 days from commencement of trading (as per SEBI Circular no: CIR/MRD/DP/ 02/2012 dated January 20, 2012) on SME Platform of BSE Limited and market maker will remain present as per the guidelines mentioned under BSE and SEBI circulars.
- 8. The Market Maker shall start providing quotes from the day of the listing / the day when designated as the Market Maker for the respective scrip and shall be subject to the guidelines laid down for market making by the BSE Limited.
- 9. There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while force-majeure will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- 10. In terms of regulation 261(6) of SEBI ICDR Regulations 2018, Market Maker shall not buy the Equity Shares from the Promoters or Persons belonging to promoter group of **Visaman Global Sales Limited** or any person who has acquired shares from such promoter or person belonging to promoter group, during the compulsory market making period.
- 11. In terms of regulation 261(7) of SEBI ICDR Regulations 2018, The Promoters' holding of Visaman Global Sales Limited shall not be eligible for offering to the Market Maker during the Compulsory Market Making Period. However, the promoters' holding of Visaman Global Sales Limited which is not locked-in as per the SEBI (ICDR) Regulations, 2018 as amended, can be traded with prior permission of the SME Platform of BSE Limited, in the manner specified by SEBI from time to time.
- 12. The Lead Manager may be represented on the Board of the Issuer Company in compliance with Regulation 261 (8) of SEBI (ICDR) Regulations, 2018.
- 13. The Market Maker shall not be responsible to maintain the price of the Equity Shares of the Issuer Company at any particular level and is purely supposed to facilitate liquidity on the counter of **Visaman Global Sales Limited** via its 2-way quotes. The price of the Equity Shares shall be determined and be subject to market forces.
- 14. Risk containment measures and monitoring for Market Maker: BSE SME will have all margins which are applicable on the BSE Main Board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE can impose any other margins as deemed necessary from time-to-time.
- 15. Punitive Action in case of default by Market Maker(s): BSE SME Exchange will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties / fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties / fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case they are not present in the market (offering two-way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership.

The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties / fines / suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.

The Market Maker(s) shall have the right to terminate said arrangement by giving **three month's notice** or on mutually acceptable terms to the Lead Manager, who shall then be responsible to appoint a replacement Market Maker(s).

In case of termination of the above-mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the Lead Manager to arrange for another Market Maker(s) in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 261 of the SEBI (ICDR) Regulations. Further the Company and the Lead Manager reserve the right to appoint other Market Maker(s) either as a replacement of the current Market Maker or as an additional Market Maker subject to the relevant laws and regulations applicable at that particulars point of time.



- 16. On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction
- 17. Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the issue size)	Re-entry threshold for buy quote (including mandatory initial inventory of 5% of the issue size)
Up to Rs.20 Crore	25%	24%
Rs. 20 to Rs.50 Crore	20%	19%
Rs. 50 to Rs.80 Crore	15%	14%
Above Rs. 80 Crore	12%	11%

- 18. All the above-mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.
- 19. Price Band and Spreads: SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to ₹250 crores, the applicable price bands for the first day shall be:
- i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
- ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price. Additionally, the trading shall take place in TFT segment for first 10 days from commencement of trading. The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- In terms of regulation 261(4) of SEBI ICDR Regulations 2018, The specified securities being bought or sold in the process of market making may be transferred to or from the nominated investors with whom the lead manager(s) and the issuer have entered into an agreement for market making: Provided that the inventory of the market maker, as on the date of allotment of the specified securities, shall be at least five per cent. of the specified securities proposed to be listed on BSE SME.
- In terms of regulation 261(5) of SEBI ICDR Regulations 2018, The market maker shall buy the entire shareholding of a shareholder of the issuer in one lot, where the value of such shareholding is less than the minimum contract size allowed for trading on the BSE SME: Provided that market maker shall not sell in lots less than the minimum contract size allowed for trading on the BSE SME.



#### SECTION VI: CAPITAL STRUCTURE

Our Equity Share capital before the Issue and after giving effect to the Issue, as at the date of this draft prospectus, is set forth below:

			Lakhs except share date		
No.	Particulars	Aggregate Nominal Value	Aggregate Value at Issue Price		
A.	Authorized Share Capital				
	70,00,000 Equity Shares of face value of ₹10/- each	700.00			
B.	Issued, Subscribed & Paid-up Share Capital prior to the Offer				
	48,00,000 Equity Shares of face value of ₹10/- each	480.00			
C.	Present issue in terms of the draft prospectus <sup>(2)</sup>				
	17,76,000 Equity Shares of ₹10/- each for cash at a price of ₹20/- per share	177.60	355.20		
Whic	h Comprises				
D.	Reservation for Market Maker portion				
	90,000 Shares of ₹10/- each for cash at a price a ₹20/- per Equity Share	9.00	18.00		
E.	Net Issue to the Public				
	16,86,000 Equity Shares of ₹10/- each for cash at a price a ₹20/- per Equity Share, out of which:	168.60	337.20		
	8,46,000 Equity Shares of ₹10/- each for cash at a price a ₹20/-per Equity Share will be available for allocation for allotment to Retail Individual Investors of <b>up to ₹2.00 lakhs</b>	84.60	169.20		
	8,40,000 Equity Shares of ₹10/- each for cash at a price a ₹20/- per Equity Share will be available for allocation for allotment to Other Investors of <b>above ₹2.00 lakhs</b>	84.00	168.00		
F.	Paid up Equity capital after the Issue				
	65,76,000 Equity Shares of ₹10/- each	657.60			
	Securities Premium Account				
G.	Before the Issue	34.88 Lakhs			
	After the Issue	212.48 Lakhs			

(1) Our Company has only one class of share, i.e., Equity Shares having face value of ₹10/- each and there are not partly paid-up Equity Shares or preference shares or convertible securities outstanding for conversion as on the date of this draft prospectus.

(2) The present Issue of 17,76,000 Equity Shares in terms of draft prospectus has been authorized pursuant to a resolution of our Board of Directors dated March 04, 2021 and by special resolution passed under Section 62(1) (c) of the Companies Act, 2013 at the Extra Ordinary General Meeting of the members held on March 09, 2021.

Details of changes in Authorized Share Capital of Our Company since incorporation:

No.	Date of Shareholders approval	EGM/AGM/ Postal Ballot	Authorized Share Capital (Rs.)	Details of change
1	27-06-2019	On Incorporation	10,00,000	Incorporated with an Authorized Share Capital of ₹10,00,000 comprising of 1,00,000 Equity Shares of ₹10/- each.
2	30-07-2019	EOGM	2,50,00,000	Increase in Authorized Share Capital from ₹10,00,000 comprising of 1,00,000 Equity Shares of ₹10/- each to ₹2,50,00,000 comprising of 25,00,000 Equity Shares of ₹10/- each.
3	02-12-2019	EOGM	3,20,00,000	Increase in Authorized Share Capital from ₹2,50,00,000 comprising of 25,00,000 Equity Shares of ₹10/- each to ₹3,20,00,000 comprising of 32,00,000 Equity Shares of ₹10/- each.
4	03-09-2020	EOGM	6,40,00,000	Increase in Authorized Share Capital from ₹3,20,00,000 comprising of 32,00,000 Equity Shares of ₹10/- each to ₹6,40,00,000 comprising of 64,00,000 Equity Shares of ₹10/- each.
5	09-03-2021	EOGM	7,00,00,000	Increase in Authorized Share Capital from ₹6,40,00,000 comprising of 64,00,000 Equity Shares of ₹10/- each to ₹7,00,00,000 comprising of 70,00,000 Equity Shares of ₹10/- each.



#### Notes to Capital Structure:

# Share capital history of our Company

# (a) Equity shares capital history of our Company:

Date of Allotment	Number of Equity Shares	Face Value (₹)	Issue Price (₹)	Nature of Consideration	Nature of allotment	Cumulative No. of Equity Shares	Cumulative Share Capital (₹)	Cumulative Share Premium (₹)
27/06/2019	1,00,000	10/-	10.00	Cash	Initial Subscription to MoA <sup>(I)</sup>	1,00,000	10,00,000	-
01/10/2019	15,00,000	10/-	10.00	Cash	Right Issue <sup>(2)</sup>	16,00,000	1,60,00,000	-
13/01/2021	32,00,000	10/-	11.09	Cash	Right Issue (3)	48,00,000	4,80,00,000	34,88,000

The following is the history of the equity share capital of our Company:

<sup>(1)</sup> Allotment on Initial subscription to the Memorandum of Association dated 27/06/2019

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Sureshchandra Gulabchand Vasa	10/-	10/-	51,000
2	Mitulkumar Sureshchandra Vasa	10/-	10/-	36,000
3	Avni Mitulbhai Vasa	10/-	10/-	6,000
4	Ilaben Sureshchandra Vasa	10/-	10/-	6,997
5	Brijesh Narendrabhai Kular	10/-	10/-	1
6	Bhavesh Dineshbhai Talsaniya	10/-	10/-	1
7	Kaushik Gulabchand Shah	10/-	10/-	1
	Total			1,00,000

(2) Further on October 01, 2019 Company has allotted 15,00,000 Equity Shares on Right Issue basis of the face value of ₹10/- each at par as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Number of Equity Shares allotted	
1	Sureshchandra Gulabchand Vasa	10/-	10/-	7,65,000
2	Mitulkumar Sureshchandra Vasa	10/-	10/-	5,40,000
3	Avni Mitulbhai Vasa	10/-	10/-	90,000
4	Ilaben Sureshchandra Vasa	10/-	10/-	1,04,955
5	Brijesh Narendrabhai Kular	10/-	10/-	15
6	Bhavesh Dineshbhai Talsaniya	10/-	10/-	15
7	Kaushik Gulabchand Shah	10/-	10/-	15
	Total			15,00,000

(3) Further on January 13, 2021 Company has allotted 32,00,000 Equity Shares of the face value of ₹10/- each at premium of ₹1.09 as per the details given below:

Sl. No.	Name of the allottee	Face Value (₹)	Issue Price (₹)	Number of Equity Shares allotted
1	Sureshchandra Gulabchand Vasa	10/-	11.09/-	16,32,000
2	Mitulkumar Sureshchandra Vasa	10/-	11.09/-	11,52,000
3	Avni Mitulbhai Vasa	10/-	11.09/-	1,92,000
4	Ilaben Sureshchandra Vasa	10/-	11.09/-	2,23,904
5	Brijesh Narendrabhai Kular	10/-	11.09/-	32
6	Bhavesh Dineshbhai Talsaniya	10/-	11.09/-	32
7	Kaushik Gulabchand Shah	10/-	11.09/-	32
	Total			32,00,000

As on the date of this draft prospectus, our Company does not have any preference share capital.



#### (b) Equity shares issued for consideration other than cash:

As on the date of this draft prospectus, Our Company has not issued Equity shares for consideration other than cash.

#### (c) Revaluation of our assets:

We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.

# (d) If shares have been issued in terms of any scheme approved under Sections 391- 394 of the Companies Act or under section 230-234 of the Companies Act, 2013:

Our Company has not issued any Equity Shares in terms of any scheme approved under Sections 391- 394 of the Companies Act or under section 230-234 of the Companies Act, 2013.

#### (e) If shares have been issued under one or more employee stock option schemes:

Our Company has not granted any options or allotted any Equity Shares under the ESOP Scheme as on the date of this draft prospectus.

#### (f) Issue of Equity Shares in the last one year below the Issue Price:

Our company has issued and allotted 32,00,000 equity shares on right issue basis on 13/01/2021 with an issue price of 11.09- each share as mentioned above. Except this no equity shares had been issued by our company at a price lower than the issue price during the preceding one year from the date of this draft prospectus.



#### (g) Shareholding Pattern of our Company:

Category (I)	y of shareholder (II)	Of shareholders (III)	lly paid-up equity res held (IV)	Partly paid-up equity shares held (V)	No. of shares underlying Depository Receipts (VI)	nos. shares held = (IV)+(V)+ (VI)	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) (VIII) As a % of (A+B+C2)	Number of Voting Rights held in each class of securities (IX)		securit		sec		ties )		ing, as a % assuming rersion of convertible s (as a percentage of ed share capital) 1)= (VII)+(X) % of (A+B+C2)	Number of Locked in shares	(IIX)	Number of Shares nledged or		er of equity shares held in dematerialized form (XIV)
C	Category		No. of fully shares	of Partly shares	of sl posite	Total - (VII) =	holdir hares R, 195	No	of Voting R	ights	Total as a % of	No. of Shar Outstandii :urities (incl	hareholding, full conversio securities (as diluted sh (X1)= ( As a % o	No ·	As a % of total	No	As a % of total	er of demai			
	Ca	Nos.	No.	N0. 9	No De	ΕC	Shareholding of shares (c SCRR, 1957) (A	Class: X	Class: y	Total	(A+B+C)	No. of Outsta securities	Shareholding full conversi securities (a diluted i (XI)= As a %	(a)	Shares held (b)	(a)	Shares held (Sb)	Number of dema			
A	Promoter & Promoter Group	7	48,00,000	-	-	48,00,000	100%	48,00,000	-	48,00,000	100%	-	100%	-	-	-	-	48,00,000			
В	Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
С	Non- Promoter- Non-Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
C1	Shares underlying DRs	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
C2	Shares held by Employee Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-			
	Total	7	48,00,000	-	-	48,00,000	100%	48,00,000	-	48,00,000	100%	-	100%	-	-	-	-	48,00,000			

The table below presents the current shareholding pattern of our Company as on the date of this draft prospectus.

As on date of this draft prospectus, 1 Equity share holds 1 vote.

As on date, we have only one class of Equity Shares of face value of Rs. 10/- each.

All Pre-IPO equity shares of our company will be locked-in as per regulations of SEBI ICDR prior to listing of shares on SME Platform of BSE Limited.

In terms of SEBI circular bearing no. Cir/ISD/3/2011 dated June 17, 2011 and SEBI circular bearings no. SEBI/Cir/ISD/05/2011 dated September 30, 2011, the equity shares held by the Promoters and Promoter Group are dematerialized.

Our Company will file the shareholding pattern of our Company, in the form prescribed under Regulation 31 of the Listing Regulation, one day prior to the listing of the Equity shares. The Shareholding pattern will be uploaded on the Website of BSE Limited before commencement of trading of such Equity Share.



(i) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on the date of the draft prospectus:

Sl. No.	Name of Shareholders	Number of Equity Shares	% of the Pre-Issue paid-up capital			
1	Sureshchandra Gulabchand Vasa	24,48,000	51.000%			
2	Mitulkumar Sureshchandra Vasa	17,28,000	36.000%			
3	Avni Mitulbhai Vasa	2,88,000	6.000%			
4	Ilaben Sureshchandra Vasa	3,35,856	6.997%			
	Total	47,99,856	99.997%			

(ii) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date 10 days before the date of the draft prospectus:

Same as mentioned above in point no (i)

(iii) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date 1 (one) year before the date of the draft prospectus:

Sl. No.	Name of Shareholders	Number of Equity Shares	% of the then existing paid-up capital
1	Sureshchandra Gulabchand Vasa	8,16,000	51.000%
2	Mitulkumar Sureshchandra Vasa	5,76,000	36.000%
3	Avni Mitulbhai Vasa	96,000	6.000%
4	Ilaben Sureshchandra Vasa	1,11,952	6.997%
	Total	15,99,952	99.997%

(iv) List of Major Shareholders holding 1% or more of the paid-up equity share capital aggregating to at least 80% of capital of our Company as on a date of incorporation i.e., June 27, 2019:

Sl. No.	Name of Shareholders	Number of Equity Shares	% of the then existing paid-up capital
1	Sureshchandra Gulabchand Vasa	51,000	51.000%
2	Mitulkumar Sureshchandra Vasa	36,000	36.000%
3	Avni Mitulbhai Vasa	6,000	6.000%
4	Ilaben Sureshchandra Vasa	6,997	6.997%
	Total	99,997	99.997%

#### (h) Proposal or intention to alter our capital structure within a period of 6 months from the date of opening of the Issue:

Our Company does not have any intention or proposal to alter our capital structure within a period of 6 months from the date of opening of the Issue by way of split or consolidation of the denomination of Equity Shares or further issue of Equity Shares (including issue of securities convertible into exchangeable, directly or indirectly, for our Equity Shares) whether preferential or bonus, rights, further public issue or qualified institutions placement or otherwise. However, our Company may further issue Equity Shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the opening of the Issue to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board may deem fit, if an opportunity of such nature is determined by its Board of Directors to be in the interest of our Company after obtaining relevant approvals.

#### (i) The Details of Shareholding of Promoter's and Promoter Group of Our Company;

**Capital Build-up of our Promoter's in our Company:** The current promoters of our Company are i) Mr. Mitulkumar Sureshchandra Vasa, and ii) Mr. Sureshchandra Gulabchand Vasa.

Pursuant to Regulation 236 of SEBI (ICDR) Regulations 2018, minimum promoters' contribution should be not less than 20% of the post Issue equity share capital of our Company. As on the date of this draft prospectus, our Promoters collectively hold 41,76,000 Equity Shares, which constitutes approximately 87.00% of the Pre-IPO issued, subscribed and paid-up Equity Share capital of our Company and approximately 63.50% of the Post-IPO issued, subscribed and paid-up Equity Share capital assuming full allotment of the shares offered in IPO. The Details are as under:



		Pre-Issue Sh	areholding	Post-Issue Shareholding	
S. No	Particulars	Number of Shares	Percentage holding	Number of Shares	Percentage holding
Promoter	rs				
1	Mr. Mitulkumar Sureshchandra Vasa	17,28,000	36.00%	17,28,000	26.28%
2	Mr. Sureshchandra Gulabchand Vasa	24,48,000	51.00%	24,48,000	37.23%
	Total	41,76,000	87.00%	41,76,000	63.50%

All the Equity Shares allotted and held by our Promoters were fully paid at the time of allotment itself. Further, none of the Equity Shares held by our Promoters are subject to any pledge.

Set forth below is the build-up of the equity shareholding of our Promoters since the incorporation of our Company.

i)	Mr.	Mitulkumar	Sureshchandra Vasa	
		munuman	Surconchantita vasa	

Date of Allotment/ Acquisition/Sale	Number of Equity Shares	Face Value	Issue/Transfer Price per Equity Share	Nature of Consideration	Nature of transaction	Pre-issue Share Holding%	Post-issue Share Holding%	Pledge
27/06/2019	36,000	10/-	10.00	Cash	Initial Subscription	0.75%	0.55%	No
01/10/2019	5,40,000	10/-	10.00	Cash	Right Issue	11.25%	8.21%	No
13/01/2021	11,52,000	10/-	11.09	Cash	Right Issue	24.00%	17.52%	No
TOTAL	17,28,000					36.00%	26.28%	

#### ii) Mr. Sureshchandra Gulabchand Vasa

Date of Allotment/ Acquisition/Sale	Number of Equity Shares	Face Value	Issue/Transfer Price per Equity Share	Nature of Consideration	Nature of transaction	Pre-issue Share Holding%	Post-issue Share Holding%	Pledge
27/06/2019	51,000	10/-	10.00	Cash	Initial Subscription	1.06%	0.78%	No
01/10/2019	7,65,000	10/-	10.00	Cash	Right Issue	15.94%	11.63%	No
13/01/2021	16,32,000	10/-	11.09	Cash	Right Issue	34.00%	24.82%	No
TOTAL	24,48,000					51.00%	37.23%	

The average cost of acquisition for subscription to Equity Shares by our Promoters is set forth in the table below:

Sl. No.	Name of the Promoter	No. of Equity Shares Held	(In ₹ per Equity Share)
1 Mr. Mitu	lkumar Sureshchandra Vasa	17,28,000	10.73
2 Mr. Sure	shchandra Gulabchand Vasa	24,48,000	10.73

Note: All the Equity Shares held by our Promoters were fully paid up as on the respective dates of acquisition of such Equity Shares and there are no partly paid-up Equity Shares as on the date of filing of this draft prospectus.

#### (j) As on date of this draft prospectus, our Company has 7 (Seven) shareholders.

# (k) The aggregate shareholding of the Promoters and Promoter Group and of the directors of the promoters, where the promoter is a body corporate.

Our Promoters doesn't include any Body corporates. The Aggregate shareholding of the Promotors & Promoter Group are as under:

	Pre-Issue Sh	areholding	Post-Issue Shareholding		
Particulars	Number of Shares	Percentage holding	Number of Shares	Percentage holding	
Promoters					
Mitulkumar Sureshchandra Vasa	17,28,000	36.000%	17,28,000	26.28%	
Sureshchandra Gulabchand Vasa	24,48,000	51.000%	24,48,000	37.23%	
Total Promoters Shareholding (A)	41,76,000	87.000%	41,76,000	63.50%	
Promoter Group					
Ilaben Sureshchandra Vasa	3,35,856	6.997%	3,35,856	5.11%	
Avni Mitulbhai Vasa	2,88,000	6.000%	2,88,000	4.38%	
Brijesh Narendrabhai Kular	48	0.001%	48	0.00%	
Bhavesh Dineshbhai Talsaniya	48	0.001%	48	0.00%	
Kaushik Gulabchand Shah	48	0.001%	48	0.00%	
Total Promoters Group Shareholding (B)	6,24,000	13.000%	6,24,000	9.49%	
Total Promoters & Promoters Group (A+B)	48,00,000	100.000%	48,00,000	72.99%	

There are no financing arrangements whereby the promoter group, the directors of the company which is a promoter of the issuer, the directors of the issuer and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity in the six months immediately preceding the date of filing of the offer document.



#### (1) Promoter's Contribution:

#### (i) Details of Promoter's Contribution Locked-in of Equity Shares for Three (3) Years

Pursuant to Regulation 236 of SEBI (ICDR) Regulations 2018, minimum promoters' contribution should be not less than 20% of the post Issue equity share capital of our Company.

Further, in terms of Regulation 238(a) of SEBI ICDR Regulations, minimum promoter's contribution will be locked-in for a period of three years from the date of Allotment or date of commencement of commercial production, whichever is later and the Equity Shares held by Promoter of our Company in excess of minimum promoter's contribution will be locked-in for a period of one year from the date of Allotment.

As on the date of this draft prospectus, our Promoters collectively hold 41,76,000 Equity Shares constituting 63.50% of the Post offer issued, subscribed and paid-up Equity Share capital of our Company, out of which 13,92,000 Equity shares constituting 21.17% of the post issued, subscribed and paid-up Equity Share capital of our Company are eligible for the Promoter's Contribution margin of 20% of the post Issue equity share capital of our Company.

An aggregate of minimum 20.00% of the post-issue capital, held by our Promoters shall be considered as Promoter's Contribution ("Minimum Promoter's Contribution") and locked-in for a period of three years from the date of allotment. The lock-in of the Promoter's Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

Our Promoters have granted their consents to include such number of Equity Shares held by them as may constitute minimum 20.00% of the post-issue Equity Share Capital of our Company as Promoter's Contribution and have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoter's Contribution from the date of filing of this draft prospectus until the completion of the lock-in period specified above.

Sr. No.	Name of the Promoter Shareholder	Number of Shares held	Number of Shares held for lock-in	Post-IPO Share Locked in (In%)	Lock in Period
1	Mitulkumar Sureshchandra Vasa	17,28,000	5,26,080	8.00%	3 Years
2	Sureshchandra Gulabchand Vasa	24,48,000	7,89,120	12.00%	3 Years
Total		41,76,000	13,15,200	20.00%	

# The details of lock-in of shares for 3 (three) years are as under:

13,15,200 Pre-IPO equity shares of our company held by Our Promoter will be locked-in for 3 (three) years as mentioned above prior to listing of shares on SME Platform of BSE Limited.

In terms of Regulation 237 of SEBI ICDR Regulations, our Company confirms that none of the Equity Shares forming part of minimum promoter's contribution -

- > Are acquired by our Promoter during preceding three financial years;
  - For consideration other than cash and where revaluation of assets or capitalization of intangible assets was involved; or
  - Through bonus issue of Equity Shares made by utilizing the revaluation reserves or unrealized gain or through bonus issue against equity shares which are ineligible for minimum promoter's contribution;
- > Are pledged by our Promoter with any creditor;
- > Consist of Equity Shares acquired by our Promoter during preceding one year at a price lower than the Issue Price.

Our Company was incorporated under the Companies Act, 2013 and was not incorporated by converting the partnership firm(s) or LLP(s).

The Promoters have severally confirmed that the Equity Shares are eligible in terms of Regulation 237 of SEBI (ICDR) Regulations and that they have not been prohibited from dealings in securities market and the Equity Shares are free from any lien, encumbrance or third-party rights. The Promoters have also severally confirmed that they are the legal and beneficial owners of the Equity.

All the Equity Shares held by our Promoters were fully paid up as on the respective dates of acquisition of such Equity Shares. Our Promoters have confirmed to our Company and the Lead Manager that the Equity Shares held by our Promoters have been financed from their personal funds, as the case may be, and no loans or financial assistance from any bank or financial institution has been availed of by them for such purpose.



## (ii) Details of Equity Shares Locked-in for one (1) year

In excess of minimum 20% of the Post-Issue shareholding of our Company held by the Promoter (locked in for three years as specified above), the balance pre-issue share capital of our Company held by promoters shall be locked in for a period of one year from the date of Allotment in this Issue as provided in clause 238(b) of SEBI (ICDR) Regulations 2018.

Further, in terms of Regulation 239 of SEBI ICDR Regulations, entire pre-Issue equity share capital of our Company held by persons other than our Promoter will be locked-in for a period of one year from the date of Allotment in the Issue.

Sl. No.	Name of Shareholders	Category	No of Shares Held	Lock-in for 3 Years	Lock-in for 1 Years
1	Mitulkumar Sureshchandra Vasa	Promoter	17,28,000	5,26,080	12,01,920
2	Sureshchandra Gulabchand Vasa	Promoter	24,48,000	7,89,120	16,58,880
3	Ilaben Sureshchandra Vasa	Promoter Group	3,35,856	-	3,35,856
4	Avni Mitulbhai Vasa	Promoter Group	2,88,000	-	2,88,000
5	Brijesh Narendrabhai Kular	Promoter Group	48	-	48
6	Bhavesh Dineshbhai Talsaniya	Promoter Group	48	-	48
7	Kaushik Gulabchand Shah	Promoter Group	48	-	48
	Total	48,00,000	13,15,200	34,84,800	

The details of lock-in of shares for 1 (one) year are as under:

#### (iii) Other requirements in respect of lock-in

#### > Inscription or Recording of non-transferability:

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, our Company confirms that certificates of Equity Shares which are subject to lock in shall contain the inscription "Non-Transferable" and specify the lock-in period and in case such equity shares are dematerialized, the Company shall ensure that the lock in is recorded by the Depository.

#### > Pledge of Locked-in Equity Shares

Pursuant to Regulation 242 of the SEBI ICDR Regulations, the locked-in Equity Shares held by the Promoter, as specified above, can be pledged with any scheduled commercial banks or public financial institutions or systemically important non-banking finance company or housing finance company as collateral security for loans granted by such scheduled commercial banks or public financial institutions or systemically important non-banking finance company or housing finance company as collateral security for loans granted by such scheduled commercial banks or public financial institutions or systemically important non-banking finance company or housing finance company, subject to fulfilment of following conditions:

- i. In respect of Equity Shares which are locked in for a period of one year, the pledge of the Equity Shares is one of the terms of the sanction of the loan;
- ii. In respect of Equity Shares which are locked in for a period of three years, the loan has been granted by such scheduled commercial bank or public financial institution or systemically important non-banking finance company or housing finance company to our Company or our Subsidiary (ies) for the purpose of financing one or more of the objects of the Issue and the pledge of the Equity Shares is one of the terms of the sanction of the loan.

#### > Transfer of Locked-in Equity Shares

In terms of Regulation 243 of the SEBI (ICDR) Regulations, 2018 and subject to provisions of Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as applicable;

- a) The Equity Shares held by our Promoters and locked in as per Regulation 238 of the SEBI (ICDR) Regulations, 2018 may be transferred to another Promoters or any person of the Promoters' Group or to a new promoter(s) or persons in control of our Company, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.
- b) The equity shares held by persons other than promoters and locked in as per Regulation 239 of the SEBI (ICDR) Regulations, 2018 may be transferred to any other person (including Promoter and Promoters' Group) holding the equity shares which are locked-in along with the equity shares proposed to be transferred, subject to continuation of lock-in for the remaining period with transferee and such transferee shall not be eligible to transfer them till the lock-in period stipulated has expired.
- (iv) Sale/Purchase by Promoter Group and/or by directors of Company which is promoter of our company and/or by the director of our company and their immediate relatives during six months preceding the date of this draft prospectus:

There is no Sale/Purchase by Promoter Group and/or by directors of Company which is promoter of our company and/or by the director of our company and their immediate relatives during six months preceding the date of this draft prospectus except as mentioned in this draft prospectus.

(m) Our Company, its Directors, Promoters or the Lead Manager have not entered into any buy-back or standby arrangements for the purchase of the Equity Shares of our Company.



- (n) The Equity Shares issued pursuant to this Issue shall be fully paid-up.
- (o) The Lead Manager and its associates do not hold any Equity Shares in our Company as on the date of filing this draft prospectus.
- (p) There are no options granted or equity shares issued under any scheme of employee stock option or employee stock purchase of issuer, in the preceding three years (separately for each year) and on a cumulative basis for all options or equity shares issued prior to the date of the draft prospectus.
- (q) There are no outstanding warrants, options or rights to convert debentures, loans or other instruments into Equity Shares as on the date of this draft prospectus.

#### Other miscellaneous disclosures:

- 1. None of the Equity Shares of our Company are subject to any pledge as on the date of this draft prospectus.
- 2. None of the shareholding of the Promoters & Promoter Group is subject to lock-in as on date of this draft prospectus.
- 3. Except as disclosed in the chapter titled "*Our Management*" beginning on page 81 of this draft prospectus, none of our Directors or Key Managerial Personnel holds any Equity Shares in our Company.
- 4. None of our Promoters, Promoter Group, our Directors and their relatives has entered into any financing arrangements or financed the purchase of the Equity shares of our Company by any other person during the period of six (6) months immediately preceding the date of filing of the draft prospectus.
- 5. We hereby confirm that there will be no further issue of capital whether by the way of issue of bonus shares, preferential allotment, right issue or in any other manner during the period commencing from the date of the draft prospectus until the Equity shares offered have been listed or application money unblocked on account of failure of issue.
- 6. Our Company undertakes that there shall be only one (1) denomination for the Equity Shares of our Company, unless otherwise permitted by law. Our Company shall comply with such disclosure and accounting norms as specified by SEBI from time to time.
- 7. Our Company has not issued Equity Shares out of Revaluation Reserves.
- 8. Our Company shall comply with such disclosures and accounting norms as may be specified by BSE, SEBI and other regulatory authorities from time to time.
- 9. Our Company has not made any public issue of any kind or class of securities of our Company within the immediately preceding two (2) years prior to filing this draft prospectus.
- 10. Our Company has not raised any bridge loan against the proceeds of this issue.
- 11. Our Company, Directors, Promoters or members of our Promoter Group shall not make any payments, direct or indirect, discounts, commissions, allowances or otherwise under this Issue except as disclosed in this draft prospectus.
- 12. Our Company has not revalued its assets since incorporation.
- 13. An over-subscription to the extent of 10% of the Net Issue can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 10% of the Net Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoter and subject to three (3) years lock- in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 14. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the Lead Manager and Designated Stock Exchange i.e., BSE Limited (BSE SME Platform). Such inter-se spill over, if any, would be effected in accordance with applicable laws, rules, regulations and guidelines.
- 15. In case of over-subscription in all categories the allocation in the issue shall be as per the requirements of SEBI (ICDR) Regulations.
- 16. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.



- 17. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net offer to the public portion.
- 18. There are no Equity Shares against which depository receipts have been issued.
- 19. Other than the Equity Shares, there is no other class of securities issued by our Company.
- 20. This issue is being made through Fixed Price method.
- 21. This Issue is being made in terms of Section IX of the SEBI (ICDR) Regulations 2018, as amended from time to time. The Issue is being made through the Fixed Price method and hence, as per Regulation 253, sub regulation (2) of SEBI (ICDR) Regulations 2018, the allocation in the net issue to public category shall be made as follow:
  - (a) Minimum 50% to the Retail individual investors; and
  - (b) remaining to:
    - i. individual applicants other than retail individual investors; and
    - ii. other investors including corporate bodies or institutions; irrespective of the number of specified securities applied for;

Provided that the unsubscribed portion in either of the categories specified in clauses (a) or (b) may be allocated to applicants in the other category.

**Explanation:** For the purpose of Regulation 253, sub-regulation (2), if the retail individual investor category is entitled to more than fifty percent of the issue size on proportionate basis, the retail individual investors shall be allocated that higher percentage.

22. Our Promoters and members of our Promoter Group will not participate in the Issue.

## **OBJECTS OF THE ISSUE**

The Issue includes a fresh Issue of 17,76,000 Equity Shares of our Company at an Issue Price of ₹20/- per Equity Share aggregating to ₹355.20 Lakhs.

Our Company proposes to utilize the funds which are being raised through this Issue towards the below mentioned objects and gain benefits of listing on SME Platform of BSE Limited.

#### The Objects of the Issue are:

- A. To meet the working capital requirements of the company
- B. To meet the Issue Expenses
- C. General Corporate Purposes

Our Company believes that listing will enhance our Company's corporate image, brand name and create a public market for its Equity Shares in India. It will also make future financing easier and affordable in case of expansion or diversification of the business. Further, listing attracts interest of institutional investors as well as foreign institutional investors.

The main objects clause of our Memorandum enables our Company to undertake the activities for which funds are being raised in the Issue. The existing activities of our Company are within the object's clause of our Memorandum. The fund requirement and deployment are based on internal management estimates and has not been appraised by any bank or financial institution.

#### **Requirement of Funds**

The following table summarizes the requirement of funds:

Sr no	Particulars	Amount (Rs. In Lakhs)	% of total issue size
1	To meet Working Capital Requirement	265.20	79.12%
2	General Corporate Expenses	30.00	8.95%
3	Public Issue Expenses	40.00	11.93%
	Gross Issue Proceeds	335.20	100.00%
Less	Issue Expenses	40.00	11.93%
	Net Issue Proceeds	295.20	88.07%

#### Means of Finance:

We propose to meet the requirement of funds for the stated objects of the Issue from the IPO Proceeds. Hence, no amount is required to be raised through means other than the Issue Proceeds. Accordingly, the requirements under Regulation 230(1)(e) of the SEBI ICDR Regulations and Clause 9 (C) of Part A of Schedule VI of the SEBI (ICDR) Regulations (which requires firm arrangements of finance through verifiable means for 75% of the stated means of finance, excluding the Issue Proceeds and existing identifiable internal accruals) are not applicable.

The fund requirement and deployment are based on internal management estimates and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs, other financial conditions, business or strategy, as discussed further below.

In case of variations in the actual utilization of funds allocated for the purposes set forth above, increased fund requirements for a particular purpose may be financed by surplus funds, if any, available in respect of the other purposes for which funds are being raised in this Issue. If surplus funds are unavailable, the required financing will be through our internal accruals and/or debt.

We may have to revise our fund requirements and deployment as a result of changes in commercial and other external factors, which may not be within the control of our management. This may entail re-scheduling, revising or cancelling the fund requirements and increasing or decreasing the fund requirements for a particular purpose from its fund requirements mentioned below, at the discretion of our management. In case of any shortfall or cost overruns, we intend to meet our estimated expenditure from internal accruals and/or debt. In case of any such re-scheduling, it shall be made by compliance of the relevant provisions of the Companies Act, 2013 / Companies Act, 1956.

# **Details of the Use of the Proceeds**

#### A. Working Capital Requirement and basis of estimation:

Our business is working capital intensive and our company funds a majority of our working capital requirement through internal accruals and Banking limits. For the expansion of our business and to enter new geographical areas, our company requires additional working capital which is based on our management estimations of the future business plan for the FY 2021-22.



Details of estimation of working capital requirement are as follows:

			(Rs. in Lakhs)
Particulars	31-03-2020	31-03-2021	31-03-2022
	(Restated)	(Estimated)	(Projected)
Cash & Bank Balance	8.85	13.00	56.20
Sundry Debtors	703.16	1,666.67	1,500.00
Inventory	332.09	700.00	1,000.00
Other Current Assets	283.52	400.00	750.00
Total Current Assets	1,327.63	2,779.67	3,306.20
Sundry Creditors	474.42	1,150.00	1,227.08
Other Current Liabilities	47.76	175.00	190.00
Total Current Liabilities	522.17	1,325.00	1,417.08
Working Capital Gap	805.45	1,454.67	1,889.12
Source of Working Capital			
Proceeds from IPO	-	-	265.20
Short Term Borrowings	618.23	800.00	800.00
Internal Accrual	187.23	654.67	823.92
Total	805.45	1,454.67	1,889.12

#### Assumption on working capital requirement:

We have estimated our working capital requirement based on the following holding periods:

Particulars	31-03-2020	31-03-2021	31-03-2022
Sundry Debtors Holding period (Months)	1.79	2.00	1.50
Inventory Holding Period (Months)	0.85	0.84	1.00
Sundry Creditor Holding Period (Months)	1.15	1.39	1.25

#### **B.** General Corporate Purpose

The Net Proceeds will be first utilized towards the Objects as mentioned as mentioned above. The balance is proposed to be utilized for general corporate purposes, subject to such utilization not exceeding 25% of the amount being raised by our Company through this issue, in compliance with the Chapter IX, Regulation 230 (2) of SEBI ICDR Regulations, 2018. Our Company intends to deploy the balance Net Proceeds i.e., Rs.30 Lakhs, towards general corporate purposes, subject to above mentioned limit, as may be approved by our management, including but not restricted to, the following:

(i) Strategic initiatives (ii) brand building and strengthening of marketing activities; and (iii) ongoing general corporate exigencies or any other purposes as approved by the Board subject to compliance with the necessary regulatory provisions.

The quantum of utilization of funds towards each of the above purposes will be determined by our Board of Directors based on the permissible amount actually available under the head "General Corporate Purposes" and the business requirements of our Company, from time to time. We, in accordance with the policies of our Board, will have flexibility in utilizing the balance Net Proceeds for general corporate purposes, as mentioned above.

#### C. Issue Related Expense

The expenses for this Issue include issue management fees, underwriting fees, selling commission, registrar fees, legal advisor fees, printing and distribution expenses, issue related advertisement expenses, depository charges and listing fees, statutory expenses etc. All the Issue related expenses shall be met out of the proceeds of the Issue and the break-up of the same is as follows:

Activity	Estimated Expenses (Rs. in Lakhs)	As a % of Total Estimated Issue Expenses	As a % of the Total Issue Size
Lead Manager Fees including Underwriting Commission, Brokerage, Selling Commission and upload Fees, Registrar to the Issue, Legal Advisors etc.	33.25	83.13%	9.92%
Advertising and Marketing Expenses	2.25	5.63%	0.67%
Regulators Including Stock Exchanges	3.00	7.50%	0.89%
Printing and distribution of Issue Stationary	1.50	3.75%	0.45%
Total	40.00	100.00%	11.93%



#### Note:

ASBA Bankers: The SCSBs will be entitled to selling commission of 0.01% (plus GST) of the amount allotted (product of the no. of equity shares allotted and the issue price) for the forms directly procured by them and uploaded on the electronic system of the stock exchange by them on the portion of Retail Individual Bidders and Non-Institutional Bidders. No other fees/commission shall be payable on the application forms directly procured by them.

The SCSBs would be entitled to processing fees of 0.01% (plus GST) of the amount allotted (product of the no. of equity shares allotted and the issue price), for processing the application forms procured by other intermediaries and submitted to SCSBs for processing.

- SYNDICATE ASBA: Other intermediaries will be entitled to procurement fees of ₹10/- (plus GST) per valid application form for the forms directly procured by them and submitted to SCSBs for processing by them on the portion of Retail Individual Bidders and Non-Institutional Bidders.
- > Issuer banks for UPI Mechanism as registered with SEBI would be entitled to a processing fee of ₹10/- (plus GST) per valid application form made by the Retail Individual Bidders using the UPI mechanism for processing.
- The payment towards commission and processing fees will be completed within 30 days from the date of receipt of final invoice from the respective entities.

#### **Appraisal by Appraising Fund:**

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including variations in interest rate structures, changes in our financial condition and current commercial conditions and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

#### **Shortfall of Funds**

Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

#### **Bridge Financing Facilities**

As on the date of this draft prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds. However, we may draw down such amounts, as may be required, from an overdraft arrangement/cash credit facility with our lenders, to finance additional working capital needs until the completion of the Issue.

#### **Interim Use of Proceeds**

Pending utilization for the purposes described above, our Company intends to invest the funds in with scheduled commercial banks included in the second schedule of Reserve Bank of India Act, 1934. Our management, in accordance with the policies established by our Board of Directors from time to time, will deploy the Net Proceeds. Further, our Board of Directors hereby undertake that full recovery of the said interim investments shall be made without any sort of delay as and when need arises for utilization of process for the objects of the issue.

#### **Monitoring Utilization of Funds**

As the Issue size is less than Rs. 10,000 Lakh, under the SEBI (ICDR) Regulations it is not mandatory for us to appoint a monitoring agency.

Our Board and the management will monitor the utilization of the Net Proceeds through its audit committee. Pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half-yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this draft prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full. The statement will be certified by the Statutory Auditors of our Company.

No part of the Issue Proceeds will be paid by our Company as consideration to our Promoters, our Directors, Key Management Personnel or companies promoted by the Promoters, except as may be required in the usual course of business and for working capital requirements.

#### Variation in Objects

In accordance with Section 13(8) and Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Initial Public Issue without our Company being authorized to do so by the Shareholders by way of a special resolution through a postal ballot. Further, pursuant to Regulation 32 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, our Company shall on half- yearly basis disclose to the Audit Committee the applications of the proceeds of the Issue. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution ("Postal Ballot Notice") shall specify the prescribed details as required under the Companies Act. The Postal Ballot Notice shall simultaneously be published in the newspapers, one in English and one in Hindi, the vernacular language



of the jurisdiction where our Registered Office is situated. Our Promoters will be required to provide an exit opportunity to such shareholders who do not agree to the above stated proposal, at a price as may be prescribed by SEBI, in this regard.

# **Other Confirmations**

There are no material existing or anticipated transactions with our Promoters, our Directors, our Company's Key Managerial Personnel, director of promoters in relation to the utilisation of the Net Proceeds. No part of the Net Proceeds will be paid by us as consideration to our Promoters, our Directors or Key Managerial Personnel, director of promoters except in the normal course of business and in compliance with the applicable laws.



#### **BASIS FOR ISSUE PRICE**

The Issue Price of ₹20/- per Equity Share has been determined by our Company, in consultation with the Lead Manager and justified by our Company, in consultation with the Lead Manager on the basis of an assessment of market demand for the Equity Shares through the Fixed Price Process and on the basis of the following qualitative and quantitative factors. The face value of the Equity Share of our Company is ₹10/- and Issue Price is ₹20/- which is 2 times the face value. Investors should also refer **"Our Business"**, **"Risk Factors"** and **"Financial Statements as Restated"** beginning on page no. 64, 17 and 99 respectively, of this draft prospectus, to have an informed view before making an investment decision.

#### **QUALITATIVE FACTORS:**

Some of the qualitative factors, which form the basis for computing the price, are -

- Established and proven track record;
- Leveraging the experience of our Promoters;
- > Experienced management team and a motivated and efficient work force;
- Cordial relations with our customers
- Quality Assurance & Control

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to Section titled *"Our Business"* beginning on page no. 64 of this draft prospectus.

#### **QUANTITATIVE FACTORS:**

The information presented in this section is derived from our Company's restated financial statements for the period 9 months ended December 31, 2020 and for the financial year ended on 31<sup>st</sup> March 2020 prepared in accordance with Indian GAAP, the Companies Act and Restated in accordance with SEBI (ICDR) Regulations. For details, refer chapter titled *"Financial Statements as Restated"* beginning on page no 99 of this draft prospectus. Some of the quantitative factors, which form the basis for computing the price, are as follows:

#### 1. Basic & Diluted Earnings per share (EPS) as adjusted for changes in capital for last 3 years:

Earnings Per Share: As per the Company's restated financial information:

(Rs.)
1.09
3.42
1.14

Note:

- 1. EPS has been calculated as PAT/No. of shares outstanding for particular period/year.
- 2. The company was incorporated on 27/06/2019 only. Accordingly, past 3 years data is not available
- 3. The company has issued 32,00,000 Equity Shares on Rights basis on 13/01/2021 i.e., post restated period.

#### 2. Price to Earning (P/E) Ratio in relation to the Issue Price of ₹20/- per equity share of face value of Rs. 10/each.

Particulars	P/E Ratio
P/E ratio based on the Basic & Diluted EPS for FY 2019-20	18.41
<i>P/E ratio based on the Basic &amp; Diluted EPS for the Period ended December 31, 2020 (Not Annualised)</i>	5.84
<i>P/E ratio based on the Basic &amp; Diluted EPS for the Period ended December 31, 2020 (Considering further allotment after restated period Not Annualised)</i>	17.53

#### 3. Average Return on Net Worth (RoNW) for last 3 years

Particulars	RONW %
Year ended March 31, 2020	9.80%
For the Period ended December 31, 2020 (Not Annualised)	23.59%
For the Period ended December 31, 2020 (Considering further allotment after restated	9.33%
period Not Annualised)	

*Weighted average:* Aggregate of year-wise weighted Return on Net Worth divided by the aggregate of weights i.e. [(Return on Net Worth x Weight) for each year] / [Total of weights]

**Note:** Net worth has been computed by aggregating share capital and reserves and surplus as per the audited restated financial information. Revaluation reserve or miscellaneous expenditure (to the extent not written off) is not considered for calculating Reserve & Surplus.



#### 4. Net Assets Value:

Particulars	Amount (In Rs.)
Net Asset Value per Equity Share as of March 31, 2020	11.09
For the Period ended December 31, 2020 (Not Annualised)	14.51
For the Period ended December 31, 2020 (Considering further allotment after restated period Not Annualised)	12.23
Net Asset Value per Equity Share after the Issue	14.33
Issue Price per equity share	20.00

*Note:* Net Asset Value per equity share represents "total assets less total liability (excluding deferred tax) as per the restated financial information as divided by the number of equity shares outstanding as at the end of year/period.

# 5. Comparison with other listed companies/Industry peers:

We believe that none of the listed companies in India offer products or services across the various business segments in which we operate. Hence a strict comparison is not possible.

The Company in consultation with the Lead Manager and after considering various valuation fundamentals including Book Value and other relevant factors believes that the issue price of  $\gtrless 20$ /- per equity share for the Public Issue is justified in view of the above parameters. The investors may also want to pursue the "*Risk Factors*" beginning on page no 17 of this draft prospectus and Financials of the company as set out in the "*Financial Statements as Restated*" beginning on page no 99 of this draft prospectus to have more informed view about the investment proposition. The Face Value of the Equity Shares is Rs. 10/- per share and the Issue Price is 2 times of the face value i.e.,  $\gtrless 20$ /- per share.



To,

**The Board of Directors** Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India

#### Dear Sirs,

Sub: Statement of possible Special tax benefit ('the Statement') available to Visaman Global Sales Limited and its shareholders prepared in accordance with the requirements under Schedule VI-Clause 9L of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended (the Regulations')

We hereby confirm that the enclosed Annexure, prepared by Visaman Global Sales Limited ('**the Company**") states the possible special tax benefits available to the Company and the shareholders of the Company under the Income – tax Act, 1961 ('Act') as amended time to time, the Gift Tax Act, 1958, presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which based on the business imperatives, the company may or may not choose to fulfil.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and its Shareholders and do not cover any general tax benefits. Further, these benefits are neither exhaustive nor conclusive and the preparation of the contents stated is the responsibility of the Company's management. We are informed that this statement is only intended to provide general information to the investors and hence is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences, the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the issue. We are neither suggesting nor are we advising the investor to invest money or not to invest money based on this statement.

Our views are based on the existing provisions of the Act and its interpretations, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. Any such change, which could also be retroactive, could have an effect on the validity of our views stated herein. We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein.

We do not express any opinion or provide any assurance as to whether:

- the Company or its Shareholders will continue to obtain these benefits in future; or
- the conditions prescribed for availing the benefits, where applicable have been/would be met.

The contents of this annexure are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company and the provisions of the tax laws.

No assurance is given that the revenue authorities / courts will concur with the views expressed herein. The views are based on the existing provisions of law and its interpretation, which are subject to change from time to time. We would not assume responsibility to update the view, consequence to such change.

We shall not be liable to Company for any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith of intentional misconduct.

The enclosed Annexure is intended solely for your information and for inclusion in the draft prospectus or any other issue related material in connection with the proposed issue of equity shares and is not to be used, referred to or distributed for any other purpose without our prior written consent.

Signed in terms of our separate report of even date. For, Bijan Ghosh & Associates Chartered Accountants

S/d-(CA Bijan Ghosh) Proprietor Membership No: 009491 Firm Reg. No: 323214E Place: Kolkata UDIN No: 21009491AAAACI3362 Date: 31-03-2021



#### Annexure to the statement of possible Tax Benefits

Outlined below are the possible Special tax benefits available to the Company and its shareholders under the Income Tax Act, 1961 presently forced in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in the Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have different interpretation on the benefits, which an investor can avail.

YOU SHOULD CONSULT YOUR OWN TAX ADVISORS CONCERNING THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF EQUITY SHARES IN YOUR PARTICULAR SITUATION.

#### 1. Special Tax Benefits available to the Company under the Act:

The Company is not entitled to any Special tax benefits under the Act.

#### 2. Special Tax Benefits available to the shareholders of the Company

The Shareholders of the company are not entitled to any Special tax benefits under the Act.

Notes:

- 1. All the above benefits are as per the current tax laws and will be available only to the sole / first name holder where the shares are held by joint holders.
- 2. The above statement covers only certain relevant direct tax law benefits and does not cover any indirect tax law benefits or benefit under any other law.

No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to update the views consequent to such changes. We do not assume responsibility to the extent of such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

#### **INDUSTRY OVERVIEW**

Unless noted otherwise, the information in this section is obtained or extracted from "www.ibef.org" and also extracted from publicly available information, data and statistics and has been derived from various government publications and industry sources. Neither we nor any other person connected with the Issue have independently verified this information. The data may have been re-classified by us for the purposes of presentation. Industry sources and publications generally state that the information contained therein has been obtained from sources generally believed to be reliable, but that their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured and, accordingly, investment decisions should not be based on such information. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Industry sources and publications may also base their information on estimates, projections, forecasts and assumptions that may prove to be incorrect. Accordingly, investors must rely on their independent examination of, and should not place undue reliance on, or base their investment decision solely on this information. The recipient should not construe any of the contents in this report as advice relating to business, financial, legal, taxation or investment matters and are advised to consult their own business, financial, legal, taxation.

#### **OVERVIEW OF INDIAN ECONOMY**

#### Introduction

India has emerged as the fastest growing major economy in the world and is expected to be one of the top three economic powers in the world over the next 10-15 years, backed by its robust democracy and strong partnerships.

#### Market size

India's GDP (at constant 2011-12 prices) was estimated at Rs. 33.14 trillion (US\$ 452.74 billion) for the second quarter of FY2020-21, against Rs. 35.84 trillion (US\$ 489.62 billion) in the second quarter of FY2019-20. India is the fourth-largest unicorn base in the world with over 21 unicorns collectively valued at US\$ 73.2 billion, as per the Hurun Global Unicorn List. By 2025, India is expected to have ~100 unicorns by 2025 and will create ~1.1 million direct jobs according to the Nasscom-Zinnov report 'Indian Tech Start-up'. India needs to increase its rate of employment growth and create 90 million non-farm jobs between 2023 and 2030's, for productivity and economic growth according to McKinsey Global Institute. Net employment rate needs to grow by 1.5% per year from 2023 to 2030 to achieve 8-8.5% GDP growth between 2023 and 2030. India's foreign exchange reserves stood at US\$ 581.131 billion in the week up to December 18, 2020 according to data from RBI.

#### **Recent Developments**

With an improvement in the economic scenario, there have been investments across various sectors of the economy. In 2020, the total deal value in India stood at ~US\$ 80 billion across 1,268 transactions. Of this, M&A activity contributed ~50% to the total transaction value. Private Equity–Venture Capital (PE-VC) companies expanded from US\$ 36.3 billion (1,012 deals) in 2019 to US\$ 39.2 billion (across 814 deals) in 2020. Some of the important recent developments in Indian economy are as follows:

- India's overall exports from April 2020 to November 2020 were estimated at US\$ 304.25 billion, (a 14.03% decrease over the same period last year). Overall imports from April 2020 to November 2020 were estimated at US\$ 290.66 billion, (a 29.96% decrease over the same period last year).
- According to IHS Markit, Purchasing Managers' Index (PMI) for manufacturing stood at 56.4 in December 2020, against 56.3 in November 2020, indicating a higher growth for manufacturers speeding up production and boosting efforts to rebuild their inventories.
- Gross tax revenue stood at Rs. 7.21 trillion (US\$ 98.50 billion) in the first six months of FY21.
- FDI inflows in India stood at US\$ 39.93 billion between April 2020 and September 2020, 10% higher than the first six months of 2019-20 (US\$ 36.05 billion).
- India's Index of Industrial Production (IIP) for October 2020 stood at 128.5, against 123.2 for September 2020.
- Consumer Food Price Index (CFPI) combined inflation was 9.43% in November 2020, against 11.07% in October 2020.
- Consumer Price Index (CPI) combined inflation was 6.93% in November 2020, against 7.61% in October 2020.

#### **Government Initiatives**

The first Union Budget of the third decade of 21st century was presented by Minister for Finance & Corporate Affairs, Ms Nirmala Sitharaman in the Parliament on February 1, 2020. The budget aimed at energising the Indian economy through a combination of short-term, medium-term, and long-term measures.

In November 2020, the Government of India announced Rs. 2.65 lakh crore (US\$ 36 billion) stimulus package to generate job opportunities and provide liquidity support to various sectors such as tourism, aviation, construction and housing. Also, India's cabinet approved the production-linked incentives (PLI) scheme to provide ~Rs. 2 trillion (US\$ 27 billion) over five years to create jobs and boost production in the country.

Numerous foreign companies are setting up their facilities in India on account of various Government initiatives like Make in India and Digital India. Mr Narendra Modi, Prime Minister of India, launched Make in India initiative with an aim to boost country's manufacturing sector and increase purchasing power of an average Indian consumer, which would further drive



demand and spur development, thus benefiting investors. The Government of India, under its Make in India initiative, is trying to boost the contribution made by the manufacturing sector with an aim to take it to 25% of the GDP from the current 17%. Besides, the Government has also come up with Digital India initiative, which focuses on three core components: creation of digital infrastructure, delivering services digitally and to increase the digital literacy.

Some of the recent initiatives and developments undertaken by the Government are listed below:

- On January 6, 2021, the Government of India and New Development Bank (NDB) signed two loan agreements for US\$ 646 million to upgrade the State Highway network and district road network in Andhra Pradesh.
- On January 5, 2021, the Citizen Assistance and Relief in Emergency Situations (PM CARES) Fund Trust of the Prime Minister allocated Rs. 201.58 crore (US\$ 27.56 million) to establish 162 additional dedicated pressure swing adsorption (PSA) medical oxygen generation plants within the country's public health facilities.
- On January 5, 2021, a US\$ 105 million project to develop the inland water transport system in Kolkata, West Bengal, was signed by the Government of India, Government of West Bengal and the World Bank.
- In December 2020, the Government of India and Asian Development Bank (ADB) signed a US\$ 231 million loan to boost electricity generation capacity in Assam through the establishment of a hydroelectric power plant of 120 megawatts (MW) that will strengthen household electricity availability.
- In December 2020, the Government of India and Asian Development Bank (ADB) signed a US\$ 100 million loan to modernise and upgrade the power distribution system to boost the quality and efficiency of electricity supply in Bengaluru, Karnataka.
- In December 2020, the Indian cabinet approved assistance of ~Rs. 3,500 crore (US\$ 478.60 million) for sugarcane farmers (Ganna Kisan).
- The Prime Minister of India, Shri. Narendra Modi announced various economic packages worth ~Rs. 30 trillion (US\$ 410 billion), which was ~15% of India's GDP.
- In December 2020, the Government of India and New Development Bank (NDB) signed a loan agreement to lend US\$ 1 billion via the Mahatma Gandhi National Rural Employment Guarantee Scheme to support the 'Aatmanirbhar Bharat' initiative.
- India is expected to attract investment of around US\$ 100 billion in developing the oil and gas infrastructure during 2019-23.
- The Government of India is going to increase public health spending to 2.5% of the GDP by 2025.
- For implementation of Agriculture Export Policy, Government approved an outlay Rs. 2.068 billion (US\$ 29.59 million) for 2019, aimed at doubling farmers income by 2022.

#### **Road Ahead**

India's GDP is expected to reach US\$ 5 trillion by FY25 and achieve upper-middle income status on the back of digitization, globalization, favorable demographics, and reforms. India is also focusing on renewable sources to generate energy. It is planning to achieve 40% of its energy from non-fossil sources by 2030, which is currently 30%, and have plans to increase its renewable energy capacity from to 175 gigawatt (GW) by 2022.

India is expected to be the third largest consumer economy as its consumption may triple to US\$ 4 trillion by 2025, owing to shift in consumer behavior and expenditure pattern, according to a Boston Consulting Group (BCG) report. It is estimated to surpass USA to become the second largest economy in terms of purchasing power parity (PPP) by 2040 as per a report by PricewaterhouseCoopers.

#### **OVERVIEW OF IRON & STEEL INDUSTRY IN INDIA**

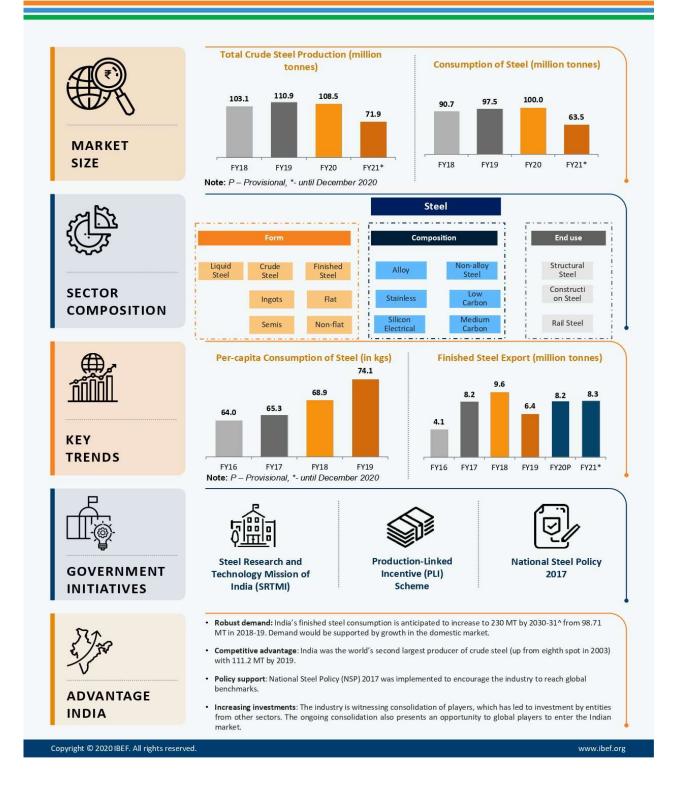




January | 2021

N. STEEL

IBEF



#### Introduction

India was the world's second-largest steel producer with production standing at 111.2 million tonnes (MT) in 2019. The growth in the Indian steel sector has been driven by domestic availability of raw materials such as iron ore and cost-effective labour. Consequently, the steel sector has been a major contributor to India's manufacturing output. The Indian steel industry is modern



with state-of-the-art steel mills. It has always strived for continuous modernisation of older plants and up-gradation to higher energy efficiency levels. Indian steel industry is classified into three categories - major producers, main producers and secondary producers.

#### Market Size

India's finished steel consumption grew at a CAGR of 5.2% during FY16-FY20 to reach 100 MT. India's crude steel and finished steel production increased to 108.5 MT and 101.03 MT in FY20P, respectively. Between April 2020 and November 2020, India's cumulative production of crude steel was 62.01 MT and finished steel was 55.68 MT. Export and import of finished steel stood at 8.24 MT and 6.69 MT, respectively, in FY20P. Export and import of finished steel stood at 7.70 MT and 2.70 MT, respectively, between April 2020 and November 2020.

#### Investments

Steel industry and its associated mining and metallurgy sectors have seen major investments and developments in the recent past. According to the data released by Department for Promotion of Industry and Internal Trade (DPIIT), the Indian metallurgical industries attracted Foreign Direct Investment (FDI) to the tune of US\$ 14.24 billion in the period April 2000-September 2020.

Some of the major investments in the Indian steel industry are as follows:

- In a move towards becoming self-reliant, Indian steel companies have started boosting steel production capacity. To this end, SAIL announced doubling of its at 5 of its steel plants capacity in September 2020.
- In March 2020, Arcelor Mittal Nippon Steel India (AM/NS) acquired Bhander Power plant in Hazira, Gujarat from Edelweiss Asset Reconstruction Company.
- In February 2020, GFG Alliance acquired Adhunik Metaliks and its arm Zion Steel for Rs. 425 crore (US\$ 60.81 million), marking its entry into the Indian steel market.
- For FY20, JSW Steel set a target of supplying around 1.5 lakh tonnes of TMT Rebars to metro rail projects across the country.
- In December 2019, Arcelor Mittal completed the acquisition of Essar Steel at Rs. 42,000 crore (US\$ 6.01 billion) and formed a joint venture with Nippon Steel Corporation.
- JSW Steel has planned a US\$ 4.14 billion capital expenditure programme to increase its overall steel output capacity from 18 million tonnes to 23 million tonnes by 2020.
- Ministry of Steel plans to invest US\$ 70 million in the eastern region of the country through accelerated development of the sector.
- The production capacity of SAIL is expected to increase from 13 MTPA to 50 MTPA in 2025 with total investment of US\$ 24.88 billion.
- Tata Steel has decided to increase the capacity of its Kalinganagar integrated steel plant from 3 million tonnes to 8 million tonnes at an investment of US\$ 3.64 billion.

#### **Government Initiatives**

Some of the other recent Government initiatives in this sector are as follows:

- In December 2020, the Minister for Petroleum & Natural Gas and Steel, Mr. Dharmendra Pradhan, has appealed to the scientific community to Innovate for India (I4I) and create competitive advantages to make India 'Aatmanirbhar'.
- In September 2020, the Ministry of Steel prepared a draft framework policy for development of steel clusters in the country.
- On October 1, 2020, Directorate General of Foreign Trade (DGFT) announced that steel manufacturers in the country can avail duty drawback benefits on steel supplied through their service centres, distributors, dealers and stock yards.
- Government introduced Steel Scrap Recycling Policy to reduce import.
- An export duty of 30% has been levied on iron ore^ (lumps and fines) to ensure supply to domestic steel industry.
- Government of India's focus on infrastructure and restarting road projects is aiding the demand for steel. Also, further likely acceleration in rural economy and infrastructure is expected to lead to growth in demand for steel.
- The Union Cabinet, Government of India approved the National Steel Policy (NSP) 2017, as it intend to create a globally competitive steel industry in India. NSP 2017 envisage 300 million tonnes (MT) steel-making capacity and 160 kgs per capita steel consumption by 2030-31.
- The Ministry of Steel is facilitating setting up of an industry driven Steel Research and Technology Mission of India (SRTMI) in association with the public and private sector steel companies to spearhead research and development activities in the iron and steel industry at an initial corpus of Rs. 200 crore (US\$ 30 million).
- The Government of India raised import duty on most steel items twice, each time by 2.5% and imposed measures including anti-dumping and safeguard duties on iron and steel items.

#### Road ahead

The National Steel Policy, 2017 envisage 300 million tonnes of production capacity by 2030-31. The per capita consumption of steel has increased from 57.6 kgs to 74.1 kgs during the last five years. The government has a fixed objective of increasing rural consumption of steel from the current 19.6 kg/per capita to 38 kg/per capita by 2030-31. As per Indian Steel Association (ISA), steel demand will grow by 7.2% in 2019-20 and 2020-21. Huge scope for growth is offered by India's comparatively low per capita steel consumption and the expected rise in consumption due to increased infrastructure construction and the thriving automobile and railways sectors.



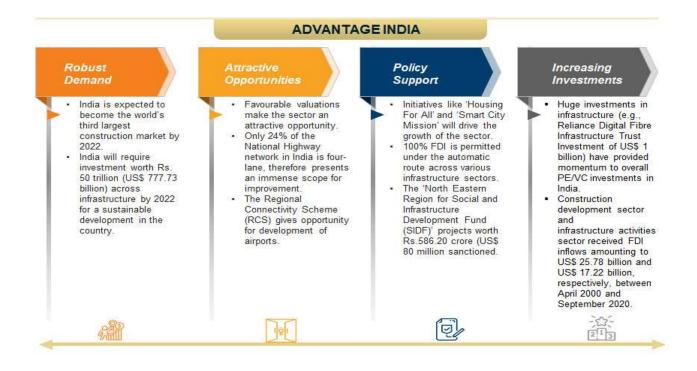
# **OVERVIEW OF INFRASTRUCTURE INDUSTRY IN INDIA**

# Introduction

Infrastructure sector is a key driver for the Indian economy. The sector is highly responsible for propelling India's overall development and enjoys intense focus from Government for initiating policies that would ensure time-bound creation of world class infrastructure in the country. Infrastructure sector includes power, bridges, dams, roads, and urban infrastructure development. India was ranked 44 out of 167 countries in World Bank's Logistics Performance Index (LPI) 2018. India ranked second in the 2019 Agility Emerging Markets Logistics Index.

#### **Market Size**

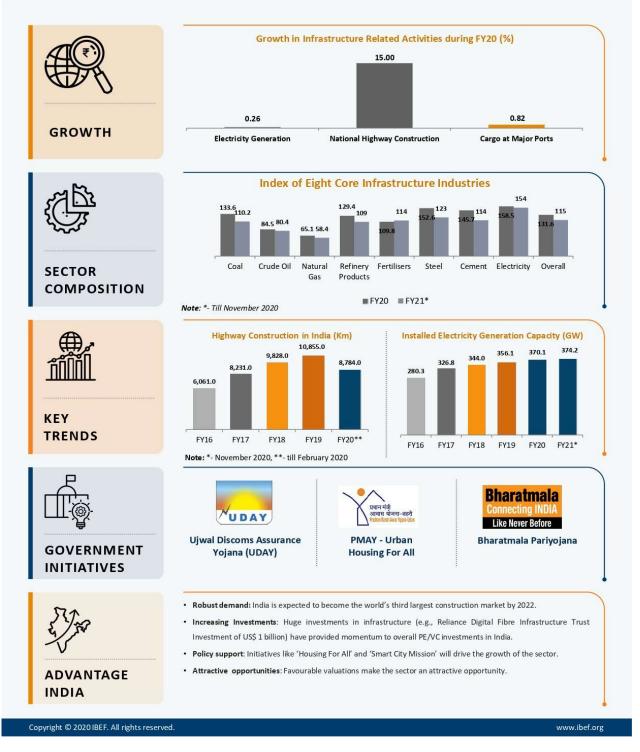
According to the Department for Promotion of Industry and Internal Trade (DPIIT), FDIs in the construction development sector (townships, housing, built up infrastructure and construction development projects) and construction (infrastructure) activities stood at US\$ 25.78 billion and US\$ 17.22 billion, respectively, between April 2000 and September 2020. The logistics sector in India is growing at a CAGR of 10.5% annually and is expected to reach US\$ 215 billion in 2020.





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# INFRASTRUCTURE



## Investments

India requires investment worth Rs. 50 trillion (US\$ 777.73 billion) in infrastructure by 2022 to have sustainable development in the country. India is witnessing significant interest from international investors in the infrastructure space. Some of the key investments made in the sector are listed below:



- Large investment in infrastructure has seen momentum as overall PE (private equity)/VC (venture capital) investment touched an all-time high of US\$ 14.5 billion in 2019.
- The largest deal was done by Abu Dhabi Investment Authority, Public Sector Pension Investment Board and National Investment and Infrastructure Fund as they made investment worth US\$ 1.1 billion in GVK Airport Holdings Ltd.
- In FY20, the cumulative growth of eight core industries stood at 0.6%.
- In December 2020, Oil Minister, Mr. Dharmendra Pradhan stated that as the government pushes for increased use of cleaner fuels to reduce carbon emissions, India is likely to see a US\$ 66 billion investment in the construction of gas infrastructure. The government is planning to increase the share of natural gas in its energy portfolio from the existing 6.3% to 15% by 2030.
- In December 2020, Mr. Nitin Gadkari, the Union Minister for Road Transport, Highways and MSMEs, inaugurated and laid the foundation stones for 15 Nagaland National Highway (NH) projects. These NH projects have a length of ~266 kms, including costs of ~Rs. 4127 crore (US\$ 560.45 million).
- In November 2020, the National High Speed Rail Corporation Limited (NHSRCL) signed a contract with Larsen & Toubro (L&T) to design and construct a 237 kms long viaduct between Vapi (Maharashtra-Gujarat border village of Zaroli) and Vadodara (Gujarat). This high-speed rail corridor implementation agreement is the biggest infrastructure contract for construction and design in the country.
- In November 2020, the Union Cabinet approved Rs. 2,480 crore (US\$ 337.35 million) foreign direct investments (FDIs) in ATC Telecom Infra Pvt. Ltd.
- In November 2020, Warburg Pincus-backed logistics real estate firm, ESR India signed an agreement with the Maharashtra government to invest Rs. 4,310 crore (US\$ 578.88 million) to set up 11 industrial and logistics parks around Mumbai and Pune.

# **Government Initiatives**

The Government of India is expected to invest highly in the infrastructure sector, mainly highways, renewable energy, and urban transport.

- Indian energy sector is expected to offer investment opportunities worth US\$ 300 billion over the next 10 years.
- NHAI will be able to generate revenue of Rs. one lakh crore (US\$ 14.31 billion) from toll and wayside amenities over the next five years.
- In the Union Budget 2020-21, the Government has given a massive push to the infrastructure sector by allocating Rs. 1,69,637 crore (US\$ 24.27 billion) to develop the transport infrastructure.
- Communication sector has been allocated Rs. 38,637.46 crore (US\$ 5.36 billion) to develop post and telecommunications departments.
- Indian Railways has received an allocation of Rs. 72,216 crore (US\$ 10.33 billion) under Union Budget 2020-21.
- Ministry of Housing and Urban Affairs received an allocation of Rs. 50,040 crore (US\$ 6.85 billion) under the Union Budget 2020-21.
- In December 2020, the Ministry of Road Transport and Highways signed a memorandum of understanding (MoU) on technology cooperation in the road infrastructure sector with the Federal Ministry of Climate Action, Environment, Energy, Mobility, Innovation and Technology of the Republic of Austria. The MoU aims to establish a framework for bilateral cooperation in the field of road transport, road/highway and road infrastructure.
- In November 2020, the Union Cabinet approved investments of Rs. 6,000 crore (US\$ 816.18 million) equity in the debt platform of National Infrastructure Investment Fund (NIIF) for the next two years to drive infrastructure growth in the country. This step would assist the organisation to collect Rs. 1.10 lakh crore (US\$ 15 billion) for infrastructure project funding by 2025.
- In October 2020, the government announced a plan to set up an inter-ministerial committee under NITI Aayog to forefront research and study on energy modelling. This, along with a steering committee, will serve the India Energy Modelling Forum (IEMF) jointly launched by NITI Aayog and the United States Agency for International Development (USAID).
- In October 2020, the Ministry of Housing and Urban Affairs (MoHUA) launched an affordable rental housing complex portal.

#### **Road Ahead**

The infrastructure sector has become the biggest focus area for the Government of India. India plans to spend US\$ 1.4 trillion on infrastructure during 2019-23 to have a sustainable development of the country. The Government has suggested investment of Rs. 5,000,000 crore (US\$ 750 billion) for railways infrastructure from 2018-30.

India and Japan have joined hands for infrastructure development in India's Northeast states and are also setting up an India-Japan Coordination Forum for Development of Northeast to undertake strategic infrastructure projects for the region.

(Note: Conversion rate used for December 2020 is Rs. 1 = US\$ 0.014)



#### About Incorporation:

Our Company is incorporated on June 27, 2019 as "*Visaman Global Sales Limited*" having its registered office at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India, under the provisions of sub-section (2) of section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies Act, 2013 issued by the Central Registration Centre, Registrar of Companies. The Corporate Identification Number of our Company is U51909GJ2019PLC108862.

#### Brief Overview of Our Company and Business:

Our company is promoted by Gujarat based VASA family and lead by the vision of its founder member and mentor Mr. Sureshchandra Gulabchand Vasa (Father of our Managing Director). Mr. Sureshchandra Gulabchand Vasa started his business journey way back in the year 2006 with the trading of MS Patti Pipes only. Gradually we structured our business from an unorganized Retail sector to an organized business.

The name of the Company was taken from its proprietorship concern **"Visaman Sales"** having its proprietor Mr. Sureshchandra Gulabchand Vasa. Before the incorporation of Visaman Global Sales Limited, the company was doing its major business through "Visaman Sales" for almost over 13 years.

Further, Founder of Visaman Group wanted a professionally managed organization so we incorporated "*Visaman Global Sales Limited*" a Public Limited company in the year 2019 and decided to gradually transfer all the business activity of M/s. Visaman Sales, a Proprietorship firm (Proprietor - Mr. Sureshchandra Gulabchand Vasa) into this company.

Our company is in the business of supply of High-Quality Structural Steel products starting from base as TMT to TOP as Roofing and Puffing Solution; It includes ERW Tubes, M.S Iron & Steel's Vivid Products, Flat Steel Products as well as Round Structural Steels.

Our Company in addition to trading of steel products offers solutions to suite the requirements of its clients as a valueadded service. Our Promoters decades of experience and network of client base over the years will benefit the Company by offering ideal solutions to clients needs, thereby earning goodwill for the Company and expanding the business.

#### **Tie-up with Major Steel Manufacturers:**

Our company have been appointed as one of the authorised distributors of APL Apollo Tubes Limited ("APL Apollo") for the state of Gujarat and Madhya Pradesh from the year 2020 (which was earlier in the name of Proprietorship concern Visaman Sales).

We also deal with the following reputed Steel companies:

- 1) Arcelor Mittal Nippon Steel India ("AM/NS INDIA"), for Flat Steel Products
- 2) Steel Authority of India Limited (SAIL)
- 3) JSW Steel Limited, for HR/CR/GP Plates, Sheets, Coils & structural steel
- 4) Vizag Steel Limited, for structural steel
- 5) Tata steel Limited, for HR/CR/GP Plates, Sheets, Coils & structural steel
- 6) ASR Multi Metals, for structural steel & TMT Bars
- 7) Varsana Ispat Limited, for structural materials
- 8) Mittal Section Limited, for structural steel
- 9) Utkarsh Bars Pvt Ltd, for TMT Bars
- 10) Gallant Ispat Limited, for TMT Bars

Presently, our Company is having direct presence in 2 states, Gujarat and Madhya Pradesh covering branch offices in 6 cities. We are having our main corporate office at Rajkot and having its branch offices at Kotharia (Rajkot), Ahmedabad, Vadodara, Mehsana, Surat in Gujarat and Indore in Madhya Pradesh. Further, our Company is also looking to expand its branch offices at various other cities of India as per the demand of the products of the company.



Our company has been already awarded several performance-based awards during this short span of time, which are as under:

♦ Visaman Global Sales Ltd. has been awarded with the India 5000 best MSME award for year 2021



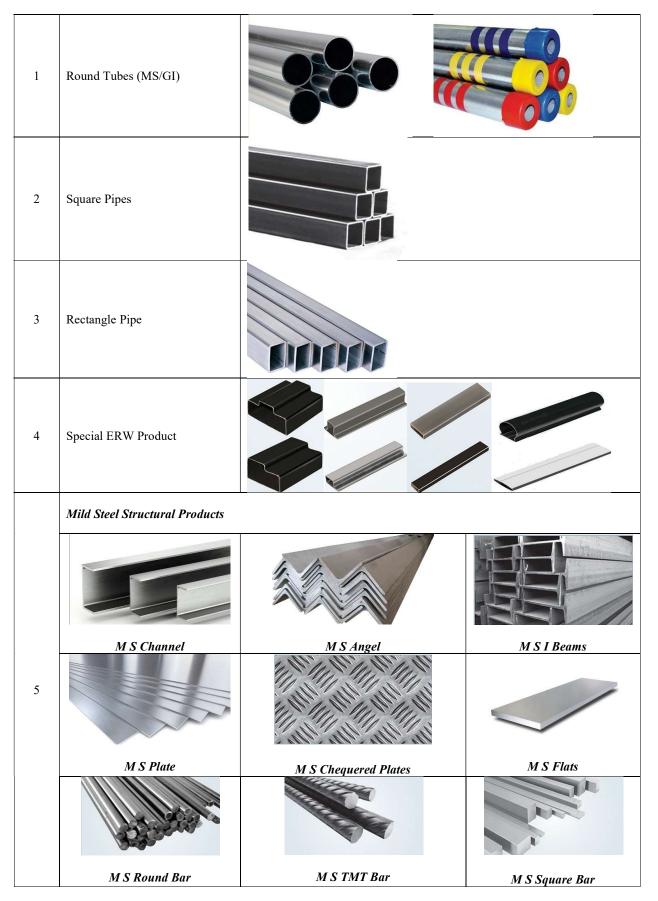
\* The company has taken with ISO 9001:2015 for its quality management services.





# **Our Products:**

# We mainly deal in the following products:





		MSTRan	M.S.C.P.Short
	M S Rails	M S T Bars	M S CR Sheet
	Mild Steel Flat Products		
6	BGL Coils	GP(GI) Coils	HR Coils
	CR Coils	<b>Color Cotted Coils</b>	
	Sheets		
7	MS Sheets	GP & GC Sheets	CR Sheets
	HR Sheet & Plates	<b>Color Cotted Sheets</b>	<b>Roofing Puf Pannel</b>

# Financial Highlights:

Financial highlights of our company as per Restated Financial information is as under:

		(Rs. in Lakhs)		
Particulars	For the period ended			
rarticulars	31-12-2020	31-03-2020		
Total Revenue	8,480.00	4,798.86		
Net Profit/(Loss) before tax	73.63	21.87		
Net Profit/(Loss) after tax	54.75	17.38		
Profit After Tax in %	0.65%	0.36%		
Equity Share Capital	160.00	160.00		
Reserves and Surplus	72.13	17.38		
Net worth	232.13	177.38		
Share Application Money Received	347.63	-		
Face Value of Shares	10/-	10/-		
Basic & Diluted earnings per share (Rs.)	3.42	1.09		
Return on net-worth (%)	23.59%	9.80%		
Net Asset Value Per Share (Rs)	14.51	11.09		

#### Our Top Ten Customers:

Sl. No.	Name of the Customers		
1	Vihot Steel		
2	Gopal Snacks Pvt Ltd. (Modasa)		
3	Ghiya Bearings		
4	Raj Steel Enterprises		
5	Chandan Steels (Vadodara)		
6	Helios Industries		
7	Jay Ambe Steel		
8	J K Trading		
9	Atlantis Agritech Pvt Ltd		
10	Tirth Agro Technology Pvt Ltd		

#### **Our Top Ten Suppliers**

Sl. No.	Name of the Suppliers		
1	APL Apollo Tube Ltd		
2	Arcelor Mittal Nippon Steel		
3	Narmada Iron Tubes Pvt Ltd		
4	Milestone Tubes Pvt Ltd.		
5	Sardar Metal Industries		
6	Shree Raj Steels		
7	Shree Maruti Nandan Tubes Pvt Ltd		
8	Gallantt Steel Distributors		
9	Gayatri Steel Traders		
10	Abhay Ispat (India) Pvt Ltd		

# • Our Vision:

To contribute wisdom through innovation and customization to build the infinite World of opportunities for safe and delightful life.

#### Our Mission:

- Build your ideal world
- We want to become one stop solution for structural Steel

#### • Our Core Values:

- Visaman Parivar always Creates Leadership
- Visaman Parivar always do Data Base Decision Making
- Visaman Parivar always Challenge The Status Quo
- Visaman Parivar always Build Relationship for Life
- Visaman Parivar always Responsible and Result Oriented
- Visaman Parivar always Demand Excellence

# **\*** Our Competitive Strengths:

- 1. Organizational stability along with management expertise: Our group has an established track record of over 15 years which indicates the company's ability to weather economic and business cycles and competent promoters have over a decade of relevant experience. This indicates our ability to maintain business viability and steer the business though operational hurdles.
- 2. Smooth flow of operations: Established relationship with customers and suppliers ensure stability in demand and an uninterrupted supply of raw materials. We have maintained long-standing relationship with our major customers. We are successful in building a strong client base for our business. Our existing relationships help us to get repeat business from our customers. This has helped us to maintain a long-term working relationship with our customers and improve our customer retention strategy. We believe that our existing relationship with our clients represents a competitive advantage in gaining new clients and increasing our business.
- 3. Well-defined organizational structure: The company has a qualified and experienced second-tier management that has decision making powers. It is expected to benefit from the management's ability to ensure smooth flow of operations. Our Company is managed by a team of competent personnel having knowledge of core aspects of our Business. We have an experienced management team having vast experience in the Industry. We believe that our senior management has pioneered our growth and fostered a culture of innovation, entrepreneurship and teamwork within our organization. We believe that a motivated and empowered employee base is key to our competitive advantage. Our personnel policies are aimed towards recruiting talented employees and facilitating their integration into our organization and encouraging the development of their skills and expertise. We believe that our experience, knowledge and human resources will enable us to drive the business in a successful and profitable manner. We are



dedicated to the development of expertise and know-how of our employees and continue to invest in them through training and skills.

- 4. *Existing Supplier Relationship:* Our existing supplier relationship protects the business with terms of supply and pricing of the products, the quality of the products offered etc. We, being a small and medium size organization, rely on personal relationships with our suppliers. Our company enjoys existing relationship with our suppliers. Further we also leverage the past experience of our management in maintaining effective supplier relationship.
- 5. Quality & ISO Certifications: Our ISO certificates shows our good quality of services and good strength.
- 6. *Wide range of Products:* We provide a broad range of products to our customers which increases the scope of our customers and our ability to cater to a diversified clientele base. We make our best efforts to deliver effective Structural Steel Solutions to the Indian Market.
- 7. Brand Promise: Our brand promise is 100% supply, 100% answer.

# ✤ Our Business Strategy:

- 1. Focus on Increase in providing core solution of M.S Steel: Government is considering various options for promoting steel sector as The Government of India is expected to invest highly in the infrastructure sector, mainly highways, renewable energy, and urban transport. Steel is essential part for infrastructure. Our strategy is to providing Core solutions of M.S Steel for increase in sales.
- 2. Quality Assurance: We will continue to maintain quality of our existing product to cater to various customers in the market. We endeavor to maintain the quality of our products, and follow strict procedures to ensure quality control, timely delivery and competitive prices. The company intends to strengthen its product development effort by leveraging skills of its employees which will help to increase the sales of the Company and retain customers.
- 3. Increase geographical presence: Going forward we plan to establish our presence in the more geographical potential regions. Our emphasis is on expanding the scale of our operations as well as growing our supply chain network, which we believe will provide attractive opportunities to grow our client base and revenues.
- 4. Leverage and enhance our brand name: We believe that our brand commands a recall amongst the consumers in the areas where we operate due to its image and goodwill established over the years. We intend to leverage the brand equity that we enjoy. Also, we plan to leverage our existing brands, which have good recall with customers to introduce a wider range of products.
- 5. Improving operational efficiencies: Our Company intends to improve operating efficiencies to achieve cost reductions to have a competitive edge over the peers. We will be addressing the increase in operational output through continuous process improvements, quality check and technology development. Our employees are regularly motivated to increase efficiency with error free exercise. We believe that this can be done through continuous process improvements. Further we believe that this can be done through domestic presence and economies of scale. We believe in strong in-house management to control the entire process. It controls costs by eliminating unnecessary intermediaries for procuring materials in cost efficient manner by optimizing logistics and maximizing labour efficiency.
- 6. Leveraging our Market skills and Relationships: This is a continuous process in our organization and the skills that we impart in our people give importance to customers. We aim to do this by leveraging our marketing skills and relationships and further enhancing customer satisfaction. We plan to increase our customers by meeting contracts in hand on time, maintaining our customer relationship and renewing our relationship with existing buyers.
- 7. *Increasing the customer reach:* we plan to segmentize the market into business as well as influencers levels thereby reach to the need of each customer profile.
- 8. *Innovative & Marketing Method:* Over and above the regular human reach we will be adopting innovative method through social media, groups, public meetings, meetings, seminars to address our potential customer base.

#### **Swot Analysis:**

#### Strengths

- Established operations and proven track record
- Quality Assurance and Standards
- Experienced Management Team
- Satisfied customer with quality and service
- Smooth flow of operations
- Strong business model

#### Weakness

- Insufficient market reach
- > Heavy dependence on suppliers
- > High working capital requirement
- Limited pricing power due to fragmentation in the industry



## **Opportunities**

- High acceptance to pre-fabricated structures replacing traditional BRICK & MORTAR Methods
- Rise in demands
- Opportunities in Indian Market
- Government thrust for infrastructure development

# Threats

- Increased Competition from Big Players
- Change in Government Policies
- Rising labour wages
- Margins may be constrained in the future
- There are no entry barriers in our industry which puts us to the threat of competition from new entrants

# \* Competition:

We operate in the highly competitive industry. There are no entry barriers in our industry which puts us to the threat of competition from new entrants. There are numerous players operating in the industry. We face tough competition in our business from a large number of unorganized and a few organized players. Our aim is to provide the branded, standardized and uniform quality products at competitive prices to our consumers. We compete with our competitors on a regional or product line basis. Many of our competitors have substantially large capital base and resources than we do and offer broader range products. We believe that the principal factors affecting competition in our business include client relationships, reputation, the abilities of employees, market focus and the relative quality and price of the services and products. We believe that our ability to compete effectively is primarily dependent on ensuring consistent product quality and timely delivery at competitive prices, thereby strengthening our brand over the years. We believe that our cost effective and integrated offerings, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in our business. We believe that our technical capabilities, experience in this business and quality assurance will be key to overcome competition posed by such organized and unorganized players.

# HUMAN RESOURCES: -

The total strength of manpower as on date of this draft prospectus is 39 employees excluding Directors. Category wise details are as under:

Department	No of Employees
CFO	1
CEO	1
Company Secretary	1
Accounts & Finance Department	5
Human Resource Department	2
Sales & Marketing Department	23
Purchase & Procurement Department	4
Legal and Compliance Department	1
IT Technician	1
TOTAL	39

#### **INSURANCE POLICIES OF OUR COMPANY: -**

As on date of this draft prospectus, our company has taken Standard Fire and Special Perils Policy from The New India Assurance Co. Ltd for the sum insured Rs. 70.00 Lakh.

Further, the company has also taken health insurance policy for 19 employees with a total sum insured of Rs. 19.00 Lakhs on 05<sup>th</sup> May 2020.

#### List of Plant & Machinery

As on date of this draft prospectus, we don't have any plant & Machinery.

#### **Existing Capacity and Capacity Utilisation**

At present, our company is engaged into trading activity. Our capacity depends on our workforce and not in any fixed output from plant & machinery and hence capacity and capacity utilisation cannot be determined.

#### **Intellectual Property Details**

The company is using trademark logo which is owned by Visaman Global Sales Limited. The application form for trademark registration summarized as follows: -

Sr.	Logo	Class	Trademark	Owner of	Application	Date of	Status
No.			Туре	Trademark	No.	application	
1.		35	Logo		4730670	03/11/2020	Objected
	Build Your Ideal world TM		Copyright	Visaman Global Sales Limited	104749	03/11/2020	Under Process



#### **Property Details**

#### **Owned Property: NIL**

SI.	Date of	Validity	Parties to the	ne agreement	Address	Area	Purpose
No.	Agreement		First Party (tenant)	Second Party (Owner)			
1	26-06-2019	5 Years	Visaman Global Sales Limited	Mr. Sureshchandra Gulabchand Vasa	8, Sorathiawadi, Near Narmada, 80 Feet Road, Rajkot, Gujarat	266.60 Sqft.	Registered Office
2	01-07-2020	3 Years	Visaman Global Sales Limited	Smt. Chnadrikaben Chandreshbhai Kathiriya	Plot No. 1, Survey No. 210, Ankit industrial Estate, Kothariya, Rajkot, Gujarat	637-61 Sqmt.	Branch cum warehouse
3	01-07-2019	2 Years	Visaman Global Sales Limited	Misc Parties	Block No. 453, Navapura, Sanad, Ahmedabad, Gujarat	31,239 Sqft.	Branch cum warehouse
4	22-10-2020	11 Months	Visaman Global Sales Limited	Jyoti Soap Industries	Plot No. 242, Dediyashan, G.I.D.C, Mahesana, Gujarat	540 Sqft	Branch cum warehouse
5	01-08-2020	11 Months	Visaman Global Sales Limited	Misc Parties	MIG Plot No. 9/4 & 9/5, Pratapnagar, Vadodra, Gujarat	6,500 Sqft	Branch cum warehouse
6	05-11-2020	11 Months	Visaman Global Sales Limited	Misc Parties	B Ind 22, Road No. 1, Udhna, Surat, Gujarat	501.68 Sqmt.	Branch cum warehouse
7	01-10-2020	12 Months	Visaman Global Sales Limited	Mrs. Shakuntala Singhal	Plot No. 22 & 23, Survey No. 17, Village Pipaliya Kumar, Indore, Madhya Pradesh	3500 Sqft	Branch cum warehouse

#### **Rented Property:** As per below mentioned details

#### **Utilities & Infrastructure Facilities:**

Our Registered office and branch offices is well equipped with all the requisite facilities to run our steel business smoothly.

#### Collaboration/Tie-ups/Joint Ventures details:

As on date of this Draft Prospectus, our Company has not entered into any technical or other Collaboration / Tie Ups / Joint Ventures.

#### **Export and Export Obligations:**

As on date of this Draft Prospectus, our Company does not have any export obligations.

#### Sales & Marketing:

Our company is having an Experienced & Customer Centric Business Development Team right from the Top Management till the on-field executive, whose main aim is to bring the business for the organisation in a right full way. We at Visaman use several elements in marketing mix such as Product, Price, Place, Promotion, People, Physical evidence and Process etc.

The Company operate from different location across Gujarat and Madhya Pradesh. The Company is building a network of its own 'sales agents' across all major towns of Gujarat and Madhya Pradesh. The efficiency of the sales and marketing network is critical to success of our Company. Our success lies in the strength of our relationship with the clients who have been associated with our Company. Our team through their experience and good rapport with these clients owing to timely and quality delivery of products plays an instrumental role in creating and expanding a work platform for our Company. To get repeat orders from our customers, our team having adequate experience and competencies, regularly interact with them and focus on gaining an insight into the additional needs of customers.



#### **KEY INDUSTRY REGULATIONS AND POLICIES**

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable.

The business of our Company requires, at various stages, the sanction of the concerned authorities under the relevant Central, State legislation and local bye-laws. The following is an overview of the important laws, regulations and policies which are relevant to our business in India. Certain information detailed in this chapter has been obtained from publications available in the public domain. The description of law, regulations and policies set out below are not exhaustive, and are only intended to provide general information to bidders and is neither designed nor intended to be a substitute for professional legal advice.

In addition to what has been specified in this draft prospectus, taxation statutes such as the Income Tax Act, 1961 and Central Goods and Services Tax Act, 2017, various labor laws and other miscellaneous laws apply to us as they do to any other Indian company. The statements below are based on the current provisions of Indian law, and the judicial and administrative interpretations thereof, which are subject to change or modification by subsequent legislative, regulatory, administrative or judicial decisions. For details of government approvals obtained by us, see the chapter titled "Government and Other Approvals" beginning on page no 123 of this draft prospectus.

Depending upon the nature of the activities undertaken by our Company the following are the various regulations applicable to our company

#### APPROVALS

For the purpose of the business undertaken by our Company, our Company is required to comply with various laws, statutes, rules, regulations, executive orders, etc. that may be applicable from time to time. The details of such approvals have more particularly been described for your reference in the chapter titled *"Government and Other Approvals"* beginning on page number 123 of this draft prospectus.

#### **INDUSTRY RELATED LAW:**

#### Laws relating to sale of goods:

The Sale of Goods Act, 1930 (the "Sale of Goods Act") governs contracts relating to sale of goods in India. The Contracts for sale of goods are subject to the general principles of the law relating to contracts. A contract of sale may be an absolute one or based on certain conditions. The Sale of Goods Act contains provisions in relation to the essential aspects of such contracts, including the transfer of ownership of the goods, delivery of goods, rights and duties of the buyer and seller, remedies for breach of contract and the conditions and warranties implied under a contract for sale of goods.

#### The Micro, Small and Medium Enterprises Development Act, 2006 ("MSME Act"):

MSME Act was enacted to provide for facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises. Any person who intends to establish (a) a micro or small enterprise, at its discretion; (b) a medium enterprise engaged in providing or rendering of services may, at its discretion; or (c) a medium enterprise engaged in manufacture or production of goods pertaining to any industry specified in the First Schedule to the Industries (Development and Regulation) Act, 1951 is required to file a memorandum before such authority as specified by the State Government or the Central Government. The form of the memorandum, the procedure of its filing and other matters incidental thereto shall be such as may be specified by the Central Government, based on the recommendations of the advisory committee. Accordingly, in exercise of this power under the MSME Act, the Ministry of Micro, Small and Medium Enterprises notification dated September 18, 2015 specified that every micro, small and medium enterprises is required to file a Udyog Adhaar Memorandum in the form and manner specified in the notification.

#### Legal Metrology Act, 2009 ("Legal Metrology Act"):

The Legal Metrology Act, 2009 came into effect on January 14, 2010 and has repealed and replaced the Standard of Weights and Measures Act, 1976 and the Standards of weights and Measures (Enforcement) Act, 1985. The Legal Metrology Act seeks to establish and enforce standards of weights and measures, regulate trade and commerce in weights, measures and other goods which are sold or distributed by weight, measure or number and for matters incidental thereto. The Legal Metrology Act, inter alia, provides for: (a) approval of model of weight or measure; (b) verification of prescribed weight or measure by Government approved Test Centre; (c) exempting regulation of weight or measure or other goods meant for export; (d) nomination of a Director by a company who will be responsible for complying with the provisions of the enactment; (e) empowering the Central Government to make rules for enforcing the provisions of the enactment; and (f) penalty for offences and compounding of offences.



#### Bureau of Indian Standards Act, 2016 (the "BIS Act"):

BIS Act was notified on March 22, 2016 and came into effect from October 12, 2017. The BIS Act establishes the Bureau of Indian Standards (BIS) as the National Standards Body of India. It has broadened BIS's ambit and allows Central Government to make it mandatory for certain notified goods, articles, processes etc. to carry standard mark.

#### Prevention of Black Marketing and Maintenance of Supplies Act, 1980:

Prevention of Black Marketing and Maintenance of Supplies Act, 1980. It is an Act for detention in certain cases or the purpose of prevention of black marketing and maintenance of supplies of commodities essential to the community and for matters concerned therewith.

#### **Environmental Regulations:**

Our Company is subject to Indian laws and regulations concerning environmental protection. The principal environmental regulations applicable to industries in India are the Water (Prevention and Control of Pollution) Act, 1974, the Water Access Act, 1977, the Air (Prevention and Control of Pollution) Act, 1981, the Environment Protection Act, 1986 and the Hazardous Wastes (Management and Handling) Rules, 1989. Further, environmental regulations require a company to file an Environmental Impact Assessment (EIA) with the State Pollution Control Board (PCB) and the Ministry of Environment and Forests (MEF) before undertaking a project entailing the construction, development or modification of any plant, system or structure. If the PCB approves the project, the matter is referred to the MEF for its final determination. The estimated impact that a particular project might have on the environment is carefully evaluated before granting clearances. When granting clearance, conditions may be imposed and the approving authorities may direct variations to the proposed project.

#### The Hazardous Waste (Management, Handling and Transboundary Movement) Rules, 2008:

The Hazardous Wastes (Management, Handling and Transboundary Movement) Rules, 2008, as amended (Hazardous Wastes Rules), which superseded the Hazardous Wastes (Management and Handling) Rules, 1989, state that the occupier will be responsible for safe and environmentally sound handling of hazardous wastes generated in his establishment. The hazardous wastes generated in the establishment of the occupier should be sent or sold to a recycler or re-processor or re-user registered or authorised under the Hazardous Wastes Rules or should be disposed of in an authorised disposal facility. The Ministry of Environment and Forests has been empowered to deal with the trans-boundary movement of hazardous wastes and to grant permission for transit of hazardous wastes through any part of India. No import of hazardous waste is permitted in India. The State Government, occupier, operator of a facility or any association of the occupier will be individually or jointly or severally responsible for, and identify sites for, establishing the facility for treatment, storage and disposal of hazardous wastes for the State Government.

#### Shops and Commercial Establishments Act:

The Company has its registered office in the state of Gujarat and Madhya Pradesh. Accordingly, the provisions of the Shops and Commercial Establishments Act of respective states are applicable to the Company. The provisions of the Act regulate the Conditions of work and employment in shops and commercial establishments and generally prescribe obligations in respect of inter alia registration, opening and closing hours, daily and weekly working hours, holidays, leave, health and safety measures, and wages for overtime work.

#### INTELLECTUAL PROPERTY LEGISLATIONS:

In-general the Intellectual Property Rights includes but is not limited to the following enactments:

- The Patents Act, 1970
- Indian Copyright Act, 1957
- The Trademarks Act, 1999

#### Indian Patents Act, 1970:

A patent is an intellectual property right relating to inventions and is the grant of exclusive right, for limited period, provided by the Government to the patentee, in exchange of full disclosure of his invention, for excluding others from making, using, selling, importing the patented product or process producing that product. The term invention means a new product or process involving an inventive step capable of industrial application.

#### The Copyright Act, 1957:

Copyright is a right given by the law to creators of literary, dramatic, musical and artistic works and producers of cinematograph films and sound recordings. In fact, it is a bundle of rights including, interalia, rights of reproduction, communication to the public, adaptation and translation of the work. There could be slight variations in the composition of the rights depending on the work.

#### Trademarks Act, 1999 ("TM Act"):

The Trademarks Act, 1999 provides for the application and registration of trademarks in India for granting exclusive rights to marks such as a brand, label and heading and obtaining relief in case of infringement for commercial purposes as a trade description. The TM Act prohibits any registration of deceptively similar trademarks or chemical compounds among others. It also provides for penalties for infringement, falsifying and falsely applying for trademarks.



#### Foreign Investment laws:

Foreign investment in India is governed by the provisions of FEMA along with the rules, regulations and notifications made by RBI thereunder, and the Consolidated FDI Policy ("Consolidated FDI Policy") issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP") from time to time.

In terms of applicable regulations notified under FEMA and the SEBI (Foreign Portfolio Investors) Regulations, 2014 ("SEBI FPI Regulations"), investments by Foreign Portfolio Investors ("FPIs") in the capital of an Indian company under the SEBI FPI Regulations are subject to certain limits individual holding limits of 10% of the capital of the company per FPI and the aggregate holding limit of 24% of the capital of the company. However, the aggregate limit for FPI investment in a company can be increased up to the applicable sectoral cap by passing a resolution of the company's board of directors, followed by a special resolution by the shareholders and prior intimation to the RBI.

#### GENERAL CORPORATE COMPLIANCE:

#### The Companies Act 1956 and the Companies Act, 2013:

The consolidation and amendment in the law relating to the Companies Act, 1956 made way to the enactment of the Companies Act, 2013. The Companies Act 1956 is still applicable to the extent not repealed and the Companies Act, 2013 is applicable to the extent notified. The act deals with incorporation of companies and the procedure for incorporation and post incorporation. The conversion of private company into public company and vice versa is also laid down under the Companies Act,2013. The procedure relating to winding up, voluntary winding up, appointment of liquidator also forms part of the act. The provision of this act shall apply to all the companies incorporated either under this act or under any other previous law. It shall also apply to banking companies, companies engaged in generation or supply of electricity and any other company governed by any special act for the time being in force. A company can be formed by seven or more persons in case of public company and by two or more persons in case of private company. A company can even be formed by one person i.e., a One-Person Company. The provisions relating to forming and allied procedures of One Person Company are mentioned in the act.

#### **EMPLOYMENT AND LABOUR LAWS:**

## Employees' Provident Fund and Miscellaneous Provisions Act, 1952 ("the EPF Act") and the Employees Provident Fund Scheme, 1952:

The EPF Act is applicable to an establishment employing more than 20 employees and as notified by the government from time to time. All the establishments under the EPF Act are required to be registered with the appropriate Provident Fund Commissioner. Also, in accordance with the provisions of the EPF Act, the employees are required to contribute to the employees' provident fund the prescribed percentage of the basic wages, dearness allowances and remaining allowance (if any) payable to the employees. The employee shall also be required to make the equal contribution to the fund. The Central Government under Section 5 of the EPF Act (as mentioned above) frames Employees Provident Scheme, 1952.

#### **Employees Deposit Linked Insurance Scheme, 1976:**

The scheme shall be administered by the Central Board constituted under section 5A of the EPF Act. The provisions relating to recovery of damages for default in payment of contribution with the percentage of damages are laid down under Section 8A of the act. The employer falling under the scheme shall send to the Commissioner within fifteen days of the close of each month a return in the prescribed form. The register and other records shall be produced by every employer to Commissioner or other officer so authorized shall be produced for inspection from time to time. The amount received as the employer's contribution and also Central Government's contribution to the insurance fund shall be credited to an account called as "Deposit-Linked Insurance Fund Account."

#### The Employees Pension Scheme, 1995:

Family pension in relation to this act means the regular monthly amount payable to a person belonging to the family of the member of the Family Pension Fund in the event of his death during the period of reckonable service. The scheme shall apply to all the employees who become a member of the EPF or PF of the factories provided that the age of the employee should not be more than 59 years in order to be eligible for membership under this act. Every employee who is member of EPF or PF has an option of the joining scheme. The employer shall prepare a Family Pension Fund contribution card in respect of the entire employee who is member of the fund.

#### Workmen's Compensation Act, 1923:

The Workmen's Compensation Act, 1923 provides that if personal injury is caused to a workman by accident during his employment, his employer would be liable to pay him compensation. However, no compensation is required to be paid (i) if the injury does not disable the workman for more than three days, (ii) where the workman, at the time of injury, was under the influence of drugs or alcohol or (iii) where the workman wilfully disobeyed safety rules.

#### Payment of Bonus Act, 1965:

The Payment of Bonus Act, 1965 imposes statutory liability upon the employers of every establishment in which 20 or more persons are employed on any day during an accounting year to pay bonus to their employees. It further provides for payment of minimum and maximum bonus and linking the payment of bonus with the production and productivity.



The Act shall apply to every factory, mine plantation, port and railway company; to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a State, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; such other establishments or class of establishments, in which ten or more employees are employed, on any day of the preceding twelve months; such other establishments, as the Central Government, may by notification, specify in this behalf. A shop or establishment to which this act has become applicable shall be continued to be governed by this act irrespective of the number of persons falling below ten at any day.

#### Payment of Gratuity Act, 1972:

Under the Payment of Gratuity Act, 1972, an employee in a factory or any other establishment in which 20 or more than 20 persons are employed on any day during an accounting year who is in continuous service for a period of five years notwithstanding that his service has been interrupted during that period by sickness, accident, leave, absence without leave, lay-off, strike, lock-out or cessation of work not due to the fault of the employee is eligible for gratuity upon his retirement, superannuation, death or disablement.

#### Minimum Wages Act, 1948 ("MWA"):

The Minimum Wages Act, 1948 came into force with an objective to provide for the fixation of a minimum wage payable by the employer to the employee. Under the MWA, every employer is mandated to pay the minimum wages to all employees engaged to do any work skilled, unskilled, manual or clerical in any employment listed in the schedule to the MWA, in respect of which minimum rates of wages have been fixed or revised under the MWA. Construction of Buildings, Roads, and Runways are scheduled employments. It prescribes penalties for non-compliance by employers for payment of the wages thus fixed.

#### Maternity Benefit Act, 1961:

The Maternity Benefit Act, 1961 provides for leave and right to payment of maternity benefits to women employees in case of confinement or miscarriage etc. The act is applicable to every establishment which is a factory, mine or plantation including any such establishment belonging to government and to every establishment of equestrian, acrobatic and other performances, to every shop or establishment within the meaning of any law for the time being in force in relation to shops and establishments in a state, in which ten or more persons are employed, or were employed, on any day of the preceding twelve months; provided that the state government may, with the approval of the Central Government, after giving at least two months' notice shall apply any of the provisions of this act to establishments or class of establishments, industrial, commercial, agricultural or otherwise.

#### Equal Remuneration Act, 1979:

The Equal Remuneration Act 1979 provides for payment of equal remuneration to men and women workers and for prevention discrimination, on the ground of sex, against female employees in the matters of employment and for matters connected therewith. The act was enacted with the aim of state to provide Equal Pay and Equal Work as envisaged under Article 39 of the Constitution.

#### Child Labour Prohibition and Regulation Act, 1986:

The Child Labour Prohibition and Regulation Act 1986 prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Employment of Child Labour in our industry is prohibited as per Part B (Processes) of the Schedule.

#### Trade Union Act, 1926 and Trade Union (Amendment) Act, 2001:

Provisions of the Trade Union Act, 1926 provides that any dispute between employers and workmen or between workmen and workmen, or between employers and employers which is connected with the employment, or non-employment, or the terms of employment or the conditions of labour, of any person shall be treated as trade dispute. For every trade dispute a trade union has to be formed. For the purpose of Trade Union Act, 1926, Trade Union means combination, whether temporary or permanent, formed primarily for the purpose of regulating the relations between workmen and employers or between workmen and workmen, or between employers and employers, or for imposing restrictive condition on the conduct of any trade or business etc.

#### Contract Labour (Regulation and Abolition) Act, 1970:

The Company is regulated by the provisions of the Contract Labour (Regulation and Abolition) Act, 1970 (**CLRA**) which requires the Company to be registered as a principal employer and prescribes certain obligations with respect to welfare and health of contract labourers. The CLRA vests responsibility in the principal employer of an establishment, to which the CLRA applies, to make an application to the concerned officer for registration of the concerned establishment. In the absence of such registration, contract labour cannot be employed in the concerned establishment. Likewise, every contractor, to whom the CLRA applies, is required to obtain a license and may not undertake or execute any work through contract labour except under and in accordance with the license issued. To ensure the welfare and health of the contract labour, the CLRA imposes certain obligations on the contractor in relation to establishment of canteens, rest rooms, drinking water, washing facilities, first aid, other facilities and payment of wages. However, in the event the contractor fails to provide these amenities, the principal employer is under an obligation to provide these facilities within a prescribed time period. Penalties, including both fines and imprisonment, may be levied for contravention of the provisions of the CLRA.



#### The Sexual Harassment of Women at workplace (Prevention, Prohibition and Redressal) Act, 2013:

In order to curb the rise in sexual harassment of women at workplace, this act was enacted for prevention and redressal of complaints and for matters connected therewith or incidental thereto. The terms sexual harassment and workplace are both defined in the act. Every employer should also constitute an "Internal Complaints Committee" and every officer and member of the company shall hold office for a period of not exceeding three years from the date of nomination. Any aggrieved woman can make a complaint in writing to the Internal Committee in relation to sexual harassment of female at workplace. Every employer has a duty to provide a safe working environment at workplace which shall include safety from the persons coming into contact at the workplace, organising awareness programs and workshops, display of rules relating to the sexual harassment at any conspicuous part of the workplace, provide necessary facilities to the internal or local committee for dealing with the complaint, such other procedural requirements to assess the complaints.

#### Industrial Disputes Act, 1947 ("ID Act") and Industrial Dispute (Central) Rules, 1957:

The ID Act and the Rules made thereunder provide for the investigation and settlement of industrial disputes. The ID Act was enacted to make provision for investigation and settlement of industrial disputes and for other purposes specified therein. Workmen under the ID Act have been provided with several benefits and are protected under various labour legislations, whilst those persons who have been classified as managerial employees and earning salary beyond prescribed amount may not generally be afforded statutory benefits or protection, except in certain cases. Employees may also be subject to the terms of their employment contracts with their employer, which contracts are regulated by the provisions of the Indian Contract Act, 1872. The ID Act also sets out certain requirements in relation to the termination of the services of the workman. The ID Act includes detailed procedure prescribed for resolution of disputes with labour, removal and certain financial obligations up on retrenchment. The Industrial Dispute (Central) Rules, 1957 specify procedural guidelines for lock-outs, closures, lay- offs and retrenchment.

#### TAX RELATED LEGISLATIONS

#### Goods and Service Tax (GST):

Goods and Services Tax (GST) is levied on supply of goods or services or both jointly by the Central and State Governments. It was introduced as The Constitution (One Hundred and First Amendment) Act, 2017 and is governed by the GST Council. GST provides for imposition of tax on the supply of goods or services and will be levied by Centre on intra-state supply of goods or services and by the States including Union territories with legislature/ Union Territories without legislature respectively. A destination-based consumption tax GST would be a dual GST with the center and states simultaneously levying tax with a common base. The GST law is enforced by various acts viz. Central Goods and Services Act, 2017 (CGST), State Goods and Services Tax Act, 2017 (SGST), Union Territory Goods and Services Tax Act, 2017 (UTGST), Integrated Goods and Services Tax Act, 2017 (IGST) and Goods and Services Tax (Compensation to States) Act, 2017 and various rules made thereunder. It replaces following indirect taxes and duties at the central and state levels:

Central Excise Duty, Duties of Excise (Medicinal and Toilet Preparations), additional duties on excise– goods of special importance, textiles and textile products, commonly known as CVD – special additional duty of customs, service tax, central and state surcharges and cesses relating to supply of goods and services, state VAT, Central Sales Tax, Luxury Tax, Entry Tax (all forms), Entertainment and Amusement Tax (except when levied by local bodies), taxes on advertisements, purchase tax, taxes on lotteries, betting and gambling.

#### **OTHER LAWS**

#### **Municipality Laws:**

Pursuant to the Seventy Fourth Amendment Act, 1992, the respective State Legislatures in India have the power to endow the Municipalities (as defined under Article 243Q of the Constitution of India) with the power to implement schemes and perform functions in relation to matters listed in the Twelfth Schedule to the Constitution of India which includes regulation of public health. The respective States of India have enacted laws empowering the Municipalities to regulate public health including the issuance of a health trade license for operating eating outlets and implementation of regulations relating to such license along with prescribing penalties for non-compliance.

#### **Police Laws:**

The State Legislatures in India are empowered to enact laws in relation to public order and police under Entries 1 and 2 of the State List (List II) to the Constitution of India. Pursuant to the same the respective States of India have enacted laws regulating the same along with prescribing penalties for non-compliance.

#### Approvals from Local Authorities:

Setting up of a Factory or Manufacturing/Housing unit/Establishments entails the requisite Planning approvals to be obtained from the relevant Local Panchayat(s) outside the city limits and appropriate Metropolitan Development Authority within the city limits. Consents from the state Pollution Control Board(s), the relevant state Electricity Board(s), the State Excise Authorities, Sales Tax, are required to be obtained before commencing the building of a factory or the start of manufacturing operations.



#### The Indian Contract Act, 1872:

The Contract Act is the legislation which lays down the general principles relating to formation, performance and enforceability of contracts. The rights and duties of parties and the specific terms of agreement are decided by the contracting parties themselves, under the general principles set forth in the Contract Act. The Contract Act also provides for circumstances under which contracts will be considered as 'void' or 'voidable'. The Contract Act contains provisions governing certain special contracts, including indemnity, guarantee, bailment, pledge, and agency.

#### Transfer of Property Act, 1882:

The transfer of property is governed by the Transfer of Property Act, 1882 ("T.P. Act"). The T.P. Act establishes the general principles relating to the transfer of property including among other things identifying the categories of property that are capable of being transferred, the persons competent to transfer property, the validity of restrictions and conditions imposed on the transfer and the creation of contingent and vested interest in the property.

#### Registration Act, 1908:

The Registration Act, 1908 ("Registration Act") has been enacted with the object of providing public notice of execution of documents affecting a transfer of interest in property. Section 17 of the Registration Act identifies documents for which registration is compulsory and includes among other things, any non-testamentary instrument which purports or operates to create, declare, assign, limit or extinguish, whether in present or in future, any right, title or interest, whether vested or contingent, in immovable property of the value of one hundred rupees or more, and a lease of immovable property for any term exceeding one year or reserving a yearly rent. Section 18 of the Registration Act provides for non-compulsory registration of documents as enumerated in the provision.

#### FEMA Regulations:

As laid down by the FEMA Regulations, no prior consents and approvals are required from the Reserve Bank of India, for Foreign Direct Investment under the automatic route within the specified sectoral caps. In respect of all industries not specified as FDI under the automatic route, and in respect of investment in excess of the specified sectoral limits under the automatic route, approval may be required from the FIPB and/or the RBI. The RBI, in exercise of its power under the FEMA, has notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations, 2000 ("FEMA Regulations") & Foreign Exchange Management (Non-debt Instruments) Rules, 2019 to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India. Foreign investment in India is governed primarily by the provisions of the FEMA which relates to regulation primarily by the RBI and the rules, regulations and notifications there under, and the policy prescribed by the Department of Industrial Policy and Promotion, Ministry of Commerce & Industry, Government of India.

#### **History and Background:**

Our Group is founded and promoted by Gujarat based VASA family and lead by the vision of its founder member and mentor Mr. Sureshchandra Gulabchand Vasa (Father of our Managing Director). Mr. Sureshchandra Gulabchand Vasa started his business journey way back in the year 2006 with the trading of MS Patti Pipes under a proprietorship firm named **Visaman Sales**. Gradually we structured our business from an unorganized Retail sector to an organized business.

Founder of Visaman Group wanted a professionally managed organization so we incorporated "Visaman Global Sales Limited" a Public Limited company in the year 2019 and decided to gradually transfer all the business activity of M/s. Visaman Sales, a Proprietorship firm (Proprietor - Mr. Sureshchandra Gulabchand Vasa) into this company. Our group is dealing with big manufacturers like APL Apollo, SAIL, JSW Steel, Tata Steel, Arcelor Mittal Nippon Steel India, etc.

Our Company is incorporated on June 27, 2019 as "*Visaman Global Sales Limited*" having its registered office at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India, under the provisions of sub-section (2) of section 7 of the Companies Act, 2013 (18 of 2013) and rule 18 of the Companies Act, 2013 issued by the Central Registration Centre, Registrar of Companies. The Corporate Identification Number of our Company is U51909GJ2019PLC108862.

The Name of the Company was taken from its proprietorship concern "Visaman Sales" having its proprietor Mr. Sureshchandra Gulabchand Vasa. Before the incorporation of Visaman Global Sales Limited, our company was doing its major business through "Visaman Sales" for almost over 15 years.

Since incorporation, our company is in the business of supply of High quality ERW MS Black & GI Steel Pipes & Hollow Sections, all Structural Steel Plates and TMT solutions etc. Further the company is also engaged in many other similar items apart from the mentioned above which is ancillary to the main business of the Company. Our company have been appointed as one of the authorised distributors of APL Apollo Tubes Limited ("APL Apollo") for the state of Gujarat and Madhya Pradesh from the year 2020 (which was earlier in the name of Proprietorship concern Visaman Sales).

From starting our business journey from a city of Rajkot in Gujarat, presently our Company is having direct presence in 2 states, Gujarat and Madhya Pradesh covering branch offices in 6 cities.

Year	Key Milestones
2006	<i>"Visaman Sales"</i> a sole proprietary firm, is established by Shree Sureshchandra G. Vasa, (Mentor and Promoter of Visaman Group) and started the trading of MS Patti Pipes.
2009	By 2009, we structured our business activities and operated in a professional manner.
2010	The group has joined hand with Bhushan Power and Steel Limited as a distributor of steel for the Rajkot region and by end of that year, the company added a distributorship of Surya Roshni Ltd. For whole Saurashtra region and also entered into the market of CRC tubes.
2012	The group started work with APL Apollo Tubes Ltd. as a dealer for Rajkot city.
2013	By end of this year, APL Apollo acknowledged Visaman as a distributor of Rajkot district.
2014	By this year we were started working throughout Saurashtra for APL Apollo Tubes Ltd.
2015	By this year we had established our <i>first branch</i> in Ahmedabad and at this time we were acknowledged as a <i>Distributor of whole Gujarat</i> for APL Apollo Tubes Limited. In the same year, we have started distribution of TMT Bars, MS Angle, I Beams, MS Channel, MS Flats, and MS Plates.
2019	Incorporation of <i>"Visaman Global Sales Limited"</i> as a Public Limited company and decided to gradually transfer all the business activity of M/s. Visaman Sales, the Proprietorship firm into this company.
2020	Authorised Distributorship of APL Apollo Tubes Limited has been shifted from Visaman Sales to Visaman Global Sales Limited. The Company obtained registration certificate for ISO 9001:2015 for its quality management services.
2021	Visaman Global Sales Ltd. has been awarded with the India 5000 best MSME award for year 2021

**Key Milestones** 

#### Changes in registered office of our Company since incorporation

Registered Office of our company is situated at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat -360002, India. There is no subsequent change in the registered office of our company since incorporation.



#### Main Objects of our Company:

The main objects of our Company as set forth in the Memorandum of Association of our Company are as follows:

- 1. To carry on the business of buying, selling, reselling, importing, exporting, transporting, storing, developing, promoting, marketing or supplying, trading, dealing in any manner whatsoever in all type of goods, all kinds of goods finished, semifinished, raw material items, articles, merchandise, products such as agricultural, industrial, chemical or marine, stones, pieces of arts, antiques, handicrafts, machinery, equipments, capital goods and any other item and to be appointed as agents and / or distributors on commission, allowance, retainer ship, incentive basis on retail as well as on wholesale basis in India or elsewhere. Further to act as broker, trader, agent, C & F agent, shipper, commission agent, distributor, representative, franchiser, consultant, collaborator, stockiest, Iiasioner, Job worker, export house of goods, merchandise and services of all grades, specifications, descriptions, applications, modalities, fashions, including by-products, spares or accessories thereof, To act as an Import and Export house and to perform all the functions and undertake all activities connected therewith including obtaining and dealing in licenses, Quotas, certificates and other rights.
- 2. To takeover running business of any proprietorship firm, company or any form of body corporate along with its rights, including intellectual property rights, privileges, goodwill, license, assets and liabilities whereupon the said concern shall stand dissolved\*

\* The Memorandum of Association altered for alteration in object clause i.e., Point No. 2 of main object of the company vide special resolution passed at the Extra Ordinary General Meeting of the company held on 01<sup>st</sup> November, 2019

#### Amendments to the Memorandum of Association and Article of Association of our Company

Since the incorporation of our Company, the following changes have been made to the Memorandum of Association:

SI. No.	Date of Amendments / Shareholder's Resolution	Amendments
1	30/07/2019	Increase in Authorized Share Capital from ₹10.00 Lakhs to ₹250.00 Lakhs
2	01/11/2019	Altered the provisions of its memorandum of association with respect to its objects.
3	02/12/2019	Increase in Authorized Share Capital from ₹250.00 Lakhs to ₹320.00 Lakhs
4	03/09/2020	Increase in Authorized Share Capital from ₹320.00 Lakhs to ₹640.00 Lakhs
5	09/03/2021	Increase in Authorized Share Capital from ₹640.00 Lakhs to ₹700.00 Lakhs

#### Capital raising (Debt / Equity)

Except as set out in the sections titled "*Capital Structure*" and "*Financial Indebtedness*" beginning on page no 39 and 114 respectively of this draft prospectus, our Company has not raised any capital in the form of Equity Shares or debentures.

#### Holding/Subsidiary/Joint Ventures of the Company

Our company does not have any subsidiary or Joint Venture Company.

#### Injunction or restraining order

Our Company is not operating under any injunction or restraining order.

#### Defaults or Rescheduling of Borrowings with Financial Institutions/ Banks

There are no defaults or rescheduling of borrowings with financial institutions/ banks, conversion of loans into equity in relation to our Company.

#### Details regarding past performance of the company.

For details in relation to our past financial performance in the previous 3 (three) financial years to the extent applicable, please refer to section titled *"Financial Statements as restated"* beginning on page no. 99 of this draft prospectus.

#### Details regarding acquisition of business /undertakings, mergers, amalgamation, revaluation of assets etc.

Except as mentioned in chapter "*Our History and Certain Corporate Matters*" beginning on page no. 78, there are no mergers, amalgamation, revaluation of assets etc. with respect to our Company as on the date of this draft prospectus.

#### Changes in the activities of our Company during the last five (5) years

Except as mentioned in chapter "*Our History and Certain Corporate Matters*" beginning on page no. 78, there have been no changes in the activity of our Company during the last five (5) years to the extent applicable, preceding as on the date of this draft prospectus, which may have had a material effect on the profits or loss, including discontinuance of the lines of business, loss of agencies or markets and similar factors of our Company.

#### **Revaluation of Assets**

Our Company has not revalued its assets as on the date of this draft prospectus.



#### Shareholders of our Company

As on the date of this draft prospectus, our Company has 7 shareholders. For further details in relation to the current shareholding pattern, please refer to section titled "*Capital Structure*" beginning on page no. 39 of this draft prospectus.

#### **Collaboration Agreements**

Our Company has not entered into any Collaboration Agreements as on the date of this draft prospectus except acting as dealers/distributors for Steel products

#### **Shareholders Agreements**

Our Company has not entered into any shareholders agreement as on the date of this draft prospectus.

#### **Other Agreements**

Our Company has not entered into any specific or special agreements except that have been entered into in ordinary course of business into more than two years before the date of filing of this draft prospectus.

#### **Non-Compete Agreement**

Our Company has not entered into any Non-compete Agreement as on the date of this draft prospectus.

#### **Strategic Partners**

Our Company does not have any strategic partners as on the date of this draft prospectus.

#### **Financial Partners**

Our Company does not have any financial partners as on the date of this draft prospectus except the Loan facility availed from Axis Bank Limited and Kotak Mahindra Bank limited.

#### **Board of Directors**

As per the Articles of Association, our Company is required to have not less than 3 (Three) directors and not more than 15 (Fifteen) Directors. Currently, our Company has 6 (Six) Directors on our Board. The detailed composition are as follows:

Sl. No.	Name of the Director	DIN	Designation
1	Mitulkumar Sureshchandra Vasa	07789750	Managing Director
2	Sureshchandra Gulabchand Vasa	07796146	Executive Director
3	Avni Mitulbhai Vasa	08494957	Executive Director
4	Bharatkumar Maganbhai Thumar	08957139	Independent Director
5	Jigneshbhai Damjibhai Sorathiya	08685441	Independent Director
6	Paras Fulabhai Shingala	03518750	Independent Director

The following table sets forth details regarding the Board of Directors as on the date of this draft prospectus:

Sl. No.	Particulars	Details
1	Name of the Director	Mitulkumar Sureshchandra Vasa
	Father's Name	Mr. Sureshchandra Gulabchand Vasa
	Residential Address	201 Sun City Grand, Balaji Hall Street, Nana Mava Road, Opp. Dholakiya
		School, Rajkot Sau Uni Area, Gujarat – 360005
	Date of Birth	30/11/1980
	Age	40 Years
	Designation	Managing Director
	DIN	07789750
Occupation Business		Business
		Indian
	Qualification	Bachelor of Business Administration
	No. of Years of Experience	15 Years of experience in the same business of company
Date of Appointment 27/06/20		27/06/2019, Managing Director from 30/12/2020
	Terms of Appointment	Upto 29/12/2025 as Managing Director
	Directorship in other companies	Visaman Sales Private Limited

Sl. No.	Particulars	Details
2	Name of the Director	Sureshchandra Gulabchand Vasa
	Father's Name	Late Gulabchand Vasa
	Residential Address	201 Sun City Grand, Balaji Hall Street, Nana Mava Road, Opp. Dholakiya School, Rajkot Sau Uni Area, Gujarat – 360005
	Date of Birth	26/10/1954
	Age	66 Years
	Designation	Executive Director
	DIN	07796146
	Occupation	Business
	Nationality	Indian
	Qualification	Undergraduate
	No. of Years of Experience	30 Years of experience in the same business of company
	Date of Appointment	27/06/2019
	Terms of Appointment	Liable to retire by rotation
	Directorship in other companies	Visaman Sales Private Limited

Sl. No.	Particulars	Details
3	Name of the Director	Mrs. Avni Mitulbhai Vasa
	Father's Name	Mr. Kishorbhai Kantilala Vora
	Husband's Name	Mr. Mitulkumar Sureshchandra Vasa
	Residential Address	201 Sun City Grand, Balaji Hall Street, Nana Mava Road, Opp. Dholakiya
		School, Rajkot Sau Uni Area, Gujarat – 360005
	Date of Birth	08/09/1982
Age 38 Years		38 Years
	Designation	Executive Director
	DIN	08494957
	Occupation	Business
	Nationality	Indian



Qualification	Bachelor of Commerce
No. of Years of Experience	5 Years of experience in the same business of company
Date of Appointment	27/06/2019
Terms of Appointment	Liable to retire by rotation
Directorship in other companies	NIL

Sl. No.	Particulars	Details
4	Name of the Director	Bharatkumar Maganbhai Thumar
	Father's Name	Mr. Maganlal Ravjibhai Thumar
	Residential Address	Grand Sun City, Block No 304, Opp Dholakiya School, Balaji Hall, 150Ft Ring Road, Nana Mauva, Rajkot-360005, Gujarat, India
	Date of Birth	24/06/1974
	Age	46 Years
	Designation	Independent Director
	DIN	08957139
	Occupation	Business
Nationality Indian		Indian
Qualification Bachelor of Arts		
No. of Years of Experience 12 Years of experience in the industry		12 Years of experience in the industry
	Date of Appointment	30/12/2020
	Terms of Appointment	Upto conclusion of 5th AGM of the company to be held in the year 2025
	Directorship in other companies	NIL

Sl. No.	Particulars	Details
5	Name of the Director	Jigneshbhai Damjibhai Sorathiya
	Father's Name	Mr. Damjibhai Jasmatbhai Sorathiya
	Residential Address	"Sangeeta", 12, Shakti Society, Near Saradar School, Sant Kabir Road,
		Rajkot-360001, Gujarat, India
	Date of Birth	06/12/1975
	Age	45 Years
	Designation	Independent Director
DIN 08685441 Occupation Business		08685441
		Business
	Nationality	Indian
	Qualification	Bachelor of Commerce
	No. of Years of Experience	15 Years of experience in the industry
Date of Appointment 30/12/2020		
	Terms of Appointment	Upto conclusion of 5th AGM of the company to be held in the year 2025
	Directorship in other companies	NIL

Sl. No.	Particulars	Details
6	Name of the Director	Paras Fulabhai Shingala
	Father's Name	Mr. Fulabhai Premjibhai Shingala
	Residential Address	1003, Grand Sun City, 10th, Opp. Dholakiya School, Street of Balaji Hall,
		150 Feet Ring Road, Rajkot-360005, Gujarat, India
	Date of Birth	13/08/1982
	Age	39 Years
	Designation	Independent Director
	DIN	03518750
OccupationBusinessNationalityIndian		Business
		Indian
	Qualification	Diploma in Industrial Training
	No. of Years of Experience	10 Years of experience in the Sales & marketing and Business
Development		Development
Date of Appointment 30/12/2020		30/12/2020
Terms of Appointment Upto conclu		Upto conclusion of 5th AGM of the company to be held in the year 2025
	Directorship in other companies	Fabtech Cables Private Limited



#### **Brief Biographies of the Directors**

- 1. Mr. Mitulkumar Sureshchandra Vasa, aged 40 years, is the Founder Promoter and Managing Director of the company. He possesses degree in Bachelor of Business Administration. He has been the director of the company since its inception, with over 15 years of experience in the field of Trading in Steel items, and was further designated as the Managing Director in the year 2020. Having a wide experience in the field of sales and trading business, his primary role is to ensure that the board is effective in its task of setting and implementing the company's direction and strategy. He plays a key role in the sales and finance field. The selling and finance are the backbones of the company and plays a very important role in developing the business and any organisation. He takes care of purchase department, sales department, finance Department and maintaining very well administration of the company.
- 2. Mr. Sureshchandra Gulabchand Vasa, aged 66 years, is the Mentor and Founder Promoter of the company. He has been appointed as an Executive Director of the company since incorporation. He started his business as trader of MS patti pipes in 2006. With over 30 years of experience in the Steel Industry, he is responsible for overall growth of the company. He emphasis Smart & Ethical Practice, Positive environment, and unity.
- 3. Mrs. Avni Mitulbhai Vasa, aged 38 Years, is an Executive Director of the company since incorporation. She possesses a degree in Bachelor of Commerce. Her main job responsibility is to ensure the efficient performance of all departments in the organization. She acts as a connecting link between the senior management and the employees. She provides motivation to the work force and make them realize the goals of the organization. She looks after the company's daily routine and ensures efficiency.
- 4. Mr. Bharatkumar Maganbhai Thumar, aged 46 years, is an Independent Director of the company. He has been appointed at the 1<sup>st</sup> AGM of the company held on December 2020. He possesses the degree of Bachelor of Arts and have experience of over 12 years in the field of business. He is attached with various businesses such as Construction, Grinding, and Stationery Items.
- 5. Mr. Jigneshbhai Damjibhai Sorathiya, aged 45 years, is an Independent Director of the company. He has been appointed at the 1<sup>st</sup> AGM of the company held on December 2020. He is graduate in Commerce (B. Com) and have experience of over 15 years in the field of Manufacturing. He is also having his own business as the owner of Trishul Pre Cast Infra a firm in the business of casting and also owner of Trishul Cement a Proprietorship firm.
- 6. Mr. Paras Fulabhai Shingala, aged 39 years, is an Independent Director of the company. He has been appointed at the 1<sup>st</sup> AGM of the company held on December 2020. He possesses diploma degree in the field of Industrial Training and have experience of over 10 years in the field of Manufacturing, sales and marketing. He is also the director of Fabtech Cables Private Limited since 2011, which is associated with the business of wires and cables. He has worked for over 8 years in Falcon Pump Limited Company.

#### Family Relationships between the Directors

None of the directors of our Company have family relationship except for the ones mentioned below:

Sr. No.	Name of the Director	Related to	Relationship
1	Mr. Mitulkumar Sureshchandra Vasa	Mr. Sureshchandra Gulabchand Vasa	Son
2	Mr. Mitulkumar Sureshchandra Vasa	Mrs. Avni Mitulbhai Vasa	Husband
3	Mr. Sureshchandra Gulabchand Vasa	Mrs. Avni Mitulbhai Vasa	Father-in-Law

#### Arrangements with major Shareholders, Customers, Suppliers or Others

There are no arrangements or understanding between major shareholders, customers, suppliers or others pursuant to which any of the Directors were selected as a Director or member of a senior management as on the date of this draft prospectus.

#### **Service Contracts**

Our Company has not executed any service contracts with its directors providing for benefits upon termination of their employment.

#### Common directorships of the Directors in companies whose shares are/were suspended from trading on the BSE and/ or the BSE for a period beginning from five (5) years prior to the date of this draft prospectus

None of the Directors are/were directors of any company whose shares were suspended from trading by Stock Exchange(s) or under any order or directions issued by the stock exchange(s)/ SEBI/ other regulatory authority in the last five (5) years or to the extent applicable.

#### Director's association with the Securities Market

None of the Directors of our Company are associated with securities market.

#### **Common directorships of the Directors in listed companies that have been/were delisted from stock exchanges in India** None of the Directors are/were directors of any entity whose shares were delisted from any Stock Exchange(s).

Further, none of the directors are/ were directors of any entity which has been debarred from accessing the capital markets under any order or directions issued by the Stock Exchange(s), SEBI or any other Regulatory Authority.



#### **Borrowing Powers of the Board**

The Articles, subject to the provisions of Section 180(1)(c) of the Companies Act, 2013 authorize the Board to raise, borrow or secure the payment of any sum or sums of money for the purposes of our Company. The Board of Director vide the special resolution passed at the Extra Ordinary General Meeting dated 30/12/2020, allowed to borrow and that the total outstanding amount so borrowed shall not at any time exceed the limit of Rs. 75.00 crores (Rs. Seventy-Five Crores).

#### Policy on Disclosures and Internal Procedure for Prevention of Insider Trading:

The provisions of regulation 9(1) of the SEBI (Prohibition of Insider Trading) Regulations, 2015 will be applicable to our Company immediately upon the listing of its Equity Shares on the SME platform of BSE. We shall comply with the requirements of the SEBI (Prohibition of Insider Trading) Regulations, 2015 on listing of Equity Shares on stock exchanges. The Company Secretary & Compliance Officer will be responsible for setting forth policies, procedures, monitoring and adherence to the rules for the preservation of price sensitive information and the implementation of the Code of Conduct under the overall supervision of the Board.

## Policy for Determination of Materiality & Materiality of Related Party Transactions and on Dealing with Related Party Transactions:

The provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 will be applicable to our Company immediately upon the listing of Equity Shares of our Company on SME Platform of BSE. We shall comply with the requirements of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 on listing of Equity Shares on the SME platform of BSE.

#### **Remuneration to Executive Directors**

The compensation payable to Whole Time Director will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2 (54), 2(94), 188, 196, 197, 198 and 203 and any other applicable provisions of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force)

#### Payment or benefit to Non-Executive Directors of Our Company

Apart from the remuneration to Executive Directors, if any as provided, our Non-Executive Directors are entitled to be paid a sitting fee up to the limits prescribed by the Companies Act, 2013 and the Rules made there under and actual travel, boarding and lodging expenses for attending the Board or committee meetings. They may also be paid commissions and any other amounts as may be decided by the Board in accordance with the provisions of the Articles, the Companies Act and any other applicable Indian laws and regulations.

#### Shareholding of Directors in our Company

Sl. No.	Name of the Shareholder	No. of Equity Shares	Percentage of Pre- Issue Capital (%)	Percentage of Post- Issue Capital (%)
1	Mitulkumar Sureshchandra Vasa	17,28,000	36.00%	26.28%
2	Sureshchandra Gulabchand Vasa	24,48,000	51.00%	37.23%
3	Avni Mitulbhai Vasa	2,88,000	6.00%	4.38%
	Total	44,64,000	93.00%	67.88%

The details of the shareholding of our Directors as on the date of this draft prospectus are as follows:

#### **Interest of our Directors**

Our Directors may be deemed to be interested to the extent of their remunerations paid to them for services rendered and with the reimbursement of expenses payable to them as mentioned above. For further details, please refer to section titled "Our **Promoters and Promoter Group**" beginning on page no. 91 of this draft prospectus.

Further, none of our Directors have any interest in any property acquired by our Company within two (2) years of the date of this draft prospectus or proposed to be acquired by it or in any transaction in acquisition of land or any construction of building. Further, except as disclosed under sub-section "*Shareholding of Directors in our Company*" above, none of our Directors hold any Equity Shares, Preference Shares or any other form of securities in our Company. Our Directors may also be interested to the extent of Equity Shares, if any, held by them or held by the entities in which they are associated as promoters, directors, partners, proprietors or trustees or held by their relatives or that may be subscribed by or allotted to the companies, firms, ventures, trusts in which they are interested as promoters, directors, partners, proprietors, members or trustees, pursuant to the Issue.

Other than as stated above and except as stated in the sections titled "Financial Information as Restated" and "Our Promoters and Promoter Group" beginning on pages 99 and 91 respectively of this draft prospectus, our Directors do not have any other interest in the business of our Company.

None of the relatives of our Directors have been appointed to a place or office of profit in our Company other than mentioned elsewhere in the Draft prospectus. For further details, please refer to section titled "Our Management – Remuneration to *Executive Directors*" beginning on page 81 of this draft prospectus.



Our directors may also be regarded as interested in the Equity Shares, if any, held by them or that may be subscribed by and allotted to the companies, firms, and trusts, if any, in which they are interested as directors, members, promoters, and /or trustees pursuant to this Issue. Some of the directors also hold directorships in Promoter Group and Group Entities of our Company.

Our Directors may also be deemed to be interested to the extent of any dividend payable to them and other distributions in respect of the said Equity Shares. Except as stated in this section "Our Management" or the section titled "Financial Information - Related Party Transactions" beginning on page no 81 and 113 respectively of this draft prospectus, and except to the extent of shareholding in our Company, our Directors do not have any other interest in the business of our Company.

#### Changes in our Company's Board of Directors during the last three (3) years

Changes in the Board of Directors of our Company in the last three (3) years or to the extent applicable are as follows:

Name of Director	Date of Appointment	Date of Change of Designation	Date of cessation	Reason
Mitulkumar Sureshchandra Vasa	27/06/2019	30/12/2020	-	Designation changed to Managing Director
Sureshchandra Gulabchand Vasa	27/06/2019	-	-	Appointed as Executive director
Avni Mitulbhai Vasa	27/06/2019	-	-	Appointed as Executive director
Bharatkumar Maganbhai Thumar	30/12/2020	-	-	Appointed as Independent director
Jigneshbhai Damjibhai Sorathiya	30/12/2020	-	-	Appointed as Independent director
Paras Fulabhai Shingala	30/12/2020	-	-	Appointed as Independent director

#### **Other Confirmations:**

- > None of our Directors are on the RBI List of willful defaulters as on the date of this draft prospectus.
- > None of our Promoters or Directors of our Company are a fugitive economic offender.
- > Further, none of our Directors are or were directors of any listed company whose shares.

(a) have been or were suspended from trading on any of the stock exchanges during the five years prior to the date of filing this draft prospectus or.

- (b) delisted from the stock exchanges.
- None of the Promoters, persons forming part of our Promoter Group, our Directors or persons in control of our Company or our Company are debarred from accessing the capital market by SEBI.
- None of the Promoters, persons forming part of our Promoter Group, Directors or persons in control of our Company, has been or is involved as a promoter, director or person in control of any other company, which is debarred from accessing the capital market under any order or directions made by SEBI or any other regulatory authority.
- In respect of the track record of the directors, there have been no criminal cases filed or investigations being undertaken with regard to alleged commission of any offence by any of our directors and none of our directors have been chargesheeted with serious crimes like murder, rape, forgery, economic offence etc.

#### **Corporate Governance**

The provisions of the Listing Regulations with respect to corporate governance will also be applicable to us immediately upon the listing of our Equity Shares with the Stock Exchange. We are in compliance with the requirements of the applicable regulations, including the SEBI (LODR) Regulations, the SEBI (ICDR) Regulations and the Companies Act, 2013 in respect of corporate governance including constitution of the Board and committees thereof.

Our Board has been constituted in compliance with the Companies Act and SEBI (LODR) Regulations, to the extent applicable. Our Board functions either as a full board or through various committees constituted to oversee specific functions. In compliance with the requirements of the Companies Act and the SEBI (LODR) Regulations, to the extent applicable our Board of Directors consists of 6 (Six) Directors (including one-woman Director) of which One is Managing Director, Two are Executive Directors and Three are Independent Directors which is in compliance with the requirements of Companies Act, 2013 and SEBI (LODR) Regulations.



#### **COMMITTEES OF OUR BOARD**

Our Board has constituted the following committees including those for compliance with corporate governance requirements:

#### • Audit Committee

As per section 177 of the Companies Act, 2013, The Board of Directors of every listed company and such other class or classes of companies, as may be prescribed, shall constitute an Audit Committee. The Audit Committee shall consist of a minimum of three directors with independent directors forming a majority: Provided that majority of members of Audit Committee including its Chairperson shall be persons with ability to read and understand, the financial statement.

Our Audit Committee was constituted pursuant to a resolution of our Board Meeting dated March 04, 2021. The Audit Committee comprises of:

Name of Director	Status in Committee	Nature of Directorship
Jigneshbhai Damjibhai Sorathiya	Chairman	Non-executive Independent Director
Paras Fulabhai Shingala	Members	Non-executive Independent Director
Mitulkumar Sureshchandra Vasa	Members	Managing Director

The Company Secretary of the Company shall act as the Secretary of the Audit Committee.

Set forth below are the scope, functions and the terms of reference of our Audit Committee, in accordance with Section 177 of the Companies Act, 2013 and Regulation 18 of the SEBI (LODR) Regulations.

- A. **Powers of Audit Committee:** The Audit Committee shall have powers, including the following:
- To investigate any activity within its terms of reference;
- To seek information from any employee;
- To obtain outside legal or other professional advice; and
- To secure attendance of outsiders with relevant expertise, if it considers necessary.
- *B. Role of Audit Committee:* The role of the Audit Committee shall include the following:
- oversight of the listed entity's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible;
- recommendation for appointment, remuneration and terms of appointment of auditors of the listed entity;
- approval of payment to statutory auditors for any other services rendered by the statutory auditors;
- reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the board for approval, with particular reference to:
  - matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
  - o changes, if any, in accounting policies and practices and reasons for the same;
  - o major accounting entries involving estimates based on the exercise of judgment by management;
  - o significant adjustments made in the financial statements arising out of audit findings;
  - o compliance with listing and other legal requirements relating to financial statements;
  - o disclosure of any related party transactions;
  - modified opinion(s) in the draft audit report;
- reviewing, with the management, the quarterly financial statements before submission to the board for approval;
- reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the draft prospectus / notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the board to take up steps in this matter;
- reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- approval or any subsequent modification of transactions of the listed entity with related parties;
- scrutiny of inter-corporate loans and investments;
- valuation of undertakings or assets of the listed entity, wherever it is necessary;
- evaluation of internal financial controls and risk management systems;
- reviewing, with the management, performance of statutory and internal auditors, adequacy of the internal control systems;
- reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- discussion with internal auditors of any significant findings and follow up there on;
- reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board;
- discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- to look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- to review the functioning of the whistle blower mechanism;
- approval of appointment of chief financial officer after assessing the qualifications, experience and background, etc. of the candidate;



- reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding rupees 100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments existing as on the date of coming into force of this provision.]
- monitoring the end use of funds raised through public offers and related matters.
- carrying out any other function as is mentioned in the terms of reference of the audit committee.

Further, the Audit Committee shall mandatorily review the following information:

- management discussion and analysis of financial condition and results of operations;
- statement of significant related party transactions (as defined by the audit committee), submitted by management;
- management letters / letters of internal control weaknesses issued by the statutory auditors;
- internal audit reports relating to internal control weaknesses; and
- the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee.
- statement of deviations: (a) half yearly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1); (b) annual statement of funds utilized for purposes other than those stated in the draft prospectus/notice in terms of Regulation 32(5).

As required under Regulation 18 of the SEBI (LODR) Regulations, the Audit Committee shall meet at least four times in a year, and not more than one hundred and twenty days shall elapse between two meetings. The quorum of the meeting shall be either two members present, or one-third of the members, whichever is greater, provided that there should be a minimum of two independent directors present.

#### • Stakeholders' Relationship Committee

As per section 178 (5) of the Companies Act, 2013, The Board of Directors of a Company which consists of more than one thousand shareholders, debenture-holders, deposit-holders and any other security holders at any time during a financial year shall constitute a Stakeholders Relationship Committee consisting of a chairperson who shall be a non-executive director and such other members as may be decided by the Board

In pursuance to provisions of Section 178 of the Companies Act, 2013, or any subsequent modification(s) or amendment(s) thereof, the Stakeholders' Relationship Committee was constituted by a resolution of our Board Meeting dated March 04, 20201. The Stakeholders' Relationship Committee comprises of:

Name of Director	Status in Committee	Nature of Directorship
Paras Fulabhai Shingala	Chairman	Non-executive Independent Director
Sureshchandra Gulabchand Vasa	Members	Executive Director
Avni Mitulbhai Vasa	Members	Executive Director
	Members	

The Company Secretary of the Company shall act as the Secretary of the Stakeholders' Relationship Committee.

#### Role of the Stakeholders Relationship Committee

- Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc;
- Review of measures taken for effective exercise of voting rights by shareholders;
- Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent;
- Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/annual reports/statutory notices by the shareholders of the company; and
- To carry out any other function as prescribed under the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as and when amended from time to time."

As required under Regulation 20 of the SEBI (LODR) Regulations, the Stakeholders' Relationship Committee shall meet at least once in a year.



#### • Nomination and Remuneration Committee

As per section 178 (1) of the Companies Act, 2013, The Board of Directors of every listed company and such other class or classes of companies, as may be prescribed shall constitute the Nomination and Remuneration Committee consisting of three or more non-executive directors out of which not less than one-half shall be independent directors: Provided that the chairperson of the company (whether executive or non-executive) may be appointed as a member of the Nomination and Remuneration Committee but shall not chair such Committee.

The Nomination and Remuneration Committee was constituted by our Board on March 04, 2021. The scope and function of the Nomination and Remuneration Committee is in accordance with Section 178 (1) of the Companies Act, 2013 and the SEBI (LODR) Regulations. The Nomination and Remuneration Committee include the following:

Name of Director	Status in Committee	Nature of Directorship
Bharatkumar Maganbhai Thumar	Chairman	Non-executive Independent Director
Jigneshbhai Damjibhai Sorathiya	Members	Non-executive Independent Director
Paras Fulabhai Shingala	Members	Non-executive Independent Director

The Company Secretary of the Company shall act as the Secretary of the Nomination and Remuneration Committee.

#### Role of the Nomination and Remuneration Committee

The scope, functions and the terms of reference of the Nomination and Remuneration Committee is in accordance with the Section 178 of the Companies Act, 2013 read with Regulation 19 of the Securities Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Set forth below are the role of our Nomination and Remuneration Committee.

- Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board of directors a policy relating to, the remuneration of the directors, key managerial personnel and other employees;
- Formulation of criteria for evaluation of performance of independent directors and the board of directors;
- Devising a policy on diversity of board of directors;
- Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down and recommend to the board of directors their appointment and removal.
- To extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors.
- The Committee shall identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and shall specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out either by the Board, by the Nomination and Remuneration Committee or by an independent external agency and review its implementation and compliance].
- The Committee shall formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees.

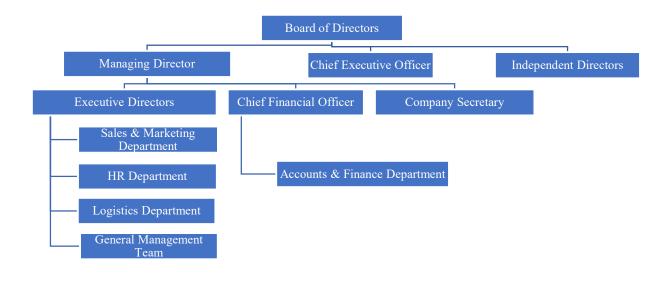
As required under Regulation 19 of the SEBI (LODR) Regulations, the Nomination and Remuneration Committee shall meet at least once in a year. The quorum for a meeting shall be either two members present, or one-third of the members of the, whichever is greater, provided that there should be a minimum of one independent directors present.

#### • Corporate Social Responsibility Committee:

As per section 135 (1) of the Companies Act, 2013, Every company having net worth of rupees five hundred crore or more, or turnover of rupees one thousand crore or more or a net profit of rupees five crore or more during any financial year shall constitute a Corporate Social Responsibility Committee of the Board consisting of three or more directors, out of which at least one director shall be an independent director.

The Corporate Social Responsibility committee is not applicable to our company till the date of this draft prospectus. We will comply with the requirement as and when the CSR is applicable to us.





#### **Our Key Managerial Personnel**

The details of the Key Managerial Personnel as on the date of this draft prospectus are set out below. All the Key Managerial Personnel's are permanent employees of our Company. Except for certain statutory benefits, there are no other benefits accruing to the Key Managerial Personnel.

- 1. Mr. Mitulkumar Sureshchandra Vasa, Managing Director, for details please refer section titled "Our Management" beginning at page no 81 of this Draft Prospectus.
- 2. Mr. Kumar Chhotubhai Anjaria, aged 55 Years, has been appointed as Chief Executive Officer (CEO) of our company at the 1<sup>st</sup> AGM of the company held on December 2020. Mr. Anjaria is having experience of over 35 years in the corporate field and has dealt with many companies for development of the business of the company. He started his carrier journey as sales executive in the year 1985 and become vice president at Parin Furniture Limited (A NSE Listed Company) in the year 2014. He left Parin Furniture in the year 2020 and join our company as CEO. He has also worked for few other companies like Kotak Life Insurance as assistance branch manager, Automotive Manufacturers Pvt Ltd as Sales Manager, Gem Eyedorns Ltd as Sales Manager etc. He is having in depth experience in the areas of Hard Core Selling with exposure in Multi-Channel Business Management, Marketing, Business Network Development, Strategic Planning and Retail Operations.
- 3. Mr. Vishvas Sureshbhai Bhimjiyani, aged 30 Years, qualified as a Chartered Account in 2014 from The Institute of Chartered Accountant of India. He also possesses professional qualification of Company Secretary and is an MBA (Finance) from ICFAI University, Sikkim. He has been appointed as Chief Financial Officer (CFO) of the Company since September, 2020. He is carrying experience in accounts, auditing, finance & compliances from last 10 years.
- 4. **Ms. Ankita Anil Jain**, aged 32 Years, qualified as a Company Secretary in 2015 form The Institute of Company Secretaries of India. She is having more than 7 years of experience handling secretarial and legal compliance under Companies Act. She has been appointed as Company Secretary and Compliance officer of the company since February, 2021 to handle all the secretarial and legal compliance for the Company.

#### Status of Key Management Personnel in our Company

All our key managerial personnel are permanent employees of our Company. The term of office of our key managerial personnel is until the attainment of 70 years of age.

#### Shareholding of Key Management Personnel in our Company

Mr. Mitulkumar Sureshchandra Vasa (Managing Director & Promoter of our company) is holding 17,28,000 number of Equity Shares in the Company. None of the other Key Management Personnel holds Equity Shares in our Company as on the date of this draft prospectus.



#### Bonus or profit-sharing plan of the Key Managerial Personnel

Our Company does not have a performance linked bonus or a profit-sharing plan for the Key Management Personnel. However, our Company pays incentive to all its employees based on their performance including the Key Managerial Personnel's of our Company.

#### Interests of Key Management Personnel

Except as mentioned above in this draft prospectus, the Key Management Personnel do not have any interest in our Company, other than to the extent of the remuneration or benefits to which they are entitled to as per their terms of appointment and reimbursement of expenses incurred by them during the ordinary course of business.

#### Payment of Benefits to Officers of our Company (non-salary related)

Except as disclosed in this draft prospectus and any statutory payments made by our Company to its officers, our Company has not paid any sum, any non-salary related amount or benefit to any of its officers or to its employees including amounts towards super-annuation, ex-gratia/rewards.

Except statutory benefits upon termination of employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of such officer's employment in our Company or superannuation. Contributions are made by our Company towards provident fund, gratuity fund and employee state insurance.

Except as stated under section titled "Financial Information as Restated" beginning on page no 99 of this draft prospectus, none of the beneficiaries of loans and advances or sundry debtors are related to our Company, our Directors or our Promoter.

#### Relationship amongst the Key Managerial Personnel of our Company

There is no family relationship amongst the Key Managerial Personnel of our Company.

#### **Relationship between the Directors and Key Managerial Personnel**

There are no family relationships between the Directors and Key Managerial Personnel of our Company other than mentioned elsewhere in the Draft prospectus.

#### Arrangement and Understanding with Major Shareholders/Customers/ Suppliers

None of the above Key Managerial Personnel have been selected pursuant to any arrangement/understanding with major shareholders/customers/suppliers.

#### **Details of Service Contracts of the Key Managerial Personnel**

Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements with our Company for provision of benefits or payments of any amount upon termination of employment.

#### **Employee Stock Option or Employee Stock Purchase**

Our Company has not granted any options or allotted any Equity Shares under the ESOP Scheme as on the date of this draft prospectus.

#### Loans availed by Directors / Key Managerial Personnel of our Company

None of the Directors or Key Managerial Personnels have availed loan from our Company which is outstanding as on the date of this draft prospectus.

#### Changes in Our Company's Key Managerial Personnel during the last three (3) years

The changes in the Key Managerial Personnel of our Company in the last three (3) years or to the extent applicable are as follows:

No.	Name of the Key Managerial Personnel & Designation	Date of Appointment	Date of Resignation	Reason
1	Mr. Mitulkumar Sureshchandra Vasa (Managing Director)	30/12/2020	-	Appointed as Managing Director in the interest of the company.
2	Mr. Vishvas Sureshbhai Bhimjiyani (Chief Financial Officer)	24/09/2020	-	Appointed as Chief Financial Officer in the interest of the Company.
3	Mr. Manoj Harshadrai Lotia (Company Secretary)	27/08/2020	27/02/2021	Resigned as Company Secretary due to personal reason.
4	Ms. Ankita Anil Jain (Company Secretary)	27/02/2021	-	Appointed as Company Secretary in the interest of the Company.
4	Mr. Kumar Chhotubhai Anjaria (Chief Executive Officer)	30/12/2020	-	Appointed as Chief Executive Officer in the interest of the Company.



## 1. Our Promoters:

Our Promoters are (i) Mr. Mitulkumar Sureshchandra Vasa and (ii) Mr. Sureshchandra Gulabchand Vasa. As on the date of this draft prospectus, our Promoters jointly hold 41,76,000 Equity Shares which in aggregate, almost constitutes 87.00% of the pre issued and paid-up Equity Share capital of our Company.

### (i) Details of Individual Promoters of our Company

	<ul> <li>Mr. Mitulkumar Sureshchandra Vasa, aged 40 years, is the Founder Promoter and Managing Director of the company. He possesses degree in Bachelor of Business Administration. He has been the director of the company since its inception, with over 15 years of experience in the field of Trading in Steel items</li> <li>For further personal details, please also refer to section titled "Our Management" and "Group Entities of our Company" beginning on page 81 and 94 respectively of this draft prospectus.</li> </ul>		
Name of Promoter	Mitulkumar Sureshchandra Vasa		
Father's Name	Mr. Sureshchandra Gulabchand Vasa		
Date of Birth	30/11/1980		
Qualification	Bachelor of Business Administration		
Occupation	Business		
Nationality	Indian		
Address	201 Sun City Grand, Balaji Hall Street, Nana Mava Road, Off Dholakiya School, Rajkot Sau Uni Area, Gujarat - 360005		
Permanent Account No.	ABWPV1573E		
Aadhar Card No.	7828 2863 7373		
Driving License No.	GJ03/019891/03		
Election Card No.	JWH8686529		
Passport No.	J9863143		

	<ul> <li>Mr. Sureshchandra Gulabchand Vasa, aged 66 years, is the Mentor and Founder Promoter of the company. He has been appointed as an Executive Director of the company since incorporation. He started his business as trader of MS patti pipes in 2006, now become the founder of Visaman Group.</li> <li>For further personal details, please also refer to section titled "Our Management" and "Group Entities of our Company" beginning on page 81 and 94 respectively of this draft prospectus.</li> </ul>
Name of Promoter	Mr. Sureshchandra Gulabchand Vasa
Father's Name	Mr. Gulabchand Vasa
Date of Birth	26/10/1954
Qualification	Undergraduate
Occupation	Business
Nationality	Indian
Address	201 Sun City Grand, Balaji Hall Street, Nana Mava Road, Opp. Dholakiya School, Rajkot Sau Uni Area, Gujarat – 360005
Permanent Account No.	ABYPV6153C
Aadhar Card No.	8999 8075 6416
Driving License No.	GJ03/20180020903
Election Card No.	JWH1313055
Passport No.	M7603259

Our Company confirms that it will submit the details of the PAN, Bank Account Number, Passport and Aadhar Card of our Promoters to BSE separately at the time of filing the draft prospectus.



#### (ii) Details of Body Corporate Promoters of our Company:

We don't have any Body Corporate Promoters

#### **Other Information related to Our Company:**

#### Interests of our Promoters:

Our Promoters are interested in our Company to the extent of their respective Equity shareholding in our Company and any dividend distribution that may be made by our Company in the future. For details pertaining to our Promoters' shareholding, please refer to section titled *"Capital Structure"* beginning on page 39 of this draft prospectus. Further, our promoters may also be interested to the extent they are Directors on our Board. For further information on remuneration to the Executive Directors, please refer to section titled *"Our Management"* beginning on page 81 of this draft prospectus.

Our Promoters have not entered into any contract, agreements or arrangements in which our Promoters are directly or indirectly interested, and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be made with them including the properties purchased by our Company other than in the normal course of business.

None of our Promoters or Group Entities have any interest in any property acquired by our Company within two (2) years of the date of this draft prospectus or proposed to be acquired by it or in any transaction in acquisition of land or any construction of building or supply of machinery.

#### Interest of Promoters in Sales and Purchases:

There are no sales/purchases between our Company and our Group Entity other than as stated in the section titled "Group Entities of our Company". For further details, please refer to section titled "Financial Information - Related Party Transactions" beginning on page no. 113 of this draft prospectus.

#### **Confirmations:**

Our Company hereby confirms that:

- None of our Promoters have been declared as a willful defaulter by the RBI or any other governmental authority and there are no violations of securities laws committed by the Promoters in the past nor any pending against them.
- None of our Promoters, Promoter Group or Directors or persons in control of our Company or bodies corporate forming part of our Promoter Group have been (i) prohibited from accessing the capital markets under any order or direction passed by SEBI or any other authority or (ii) refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

#### Payment or benefits to the Promoters in the last two (2) years:

No payment or benefit has been made to the Promoters except as disclosed in the related party transaction. For further details, please refer to section titled *"Financial Information - Related Party Transactions"* beginning on page no. 113 of this draft prospectus.

#### Disassociation by the Promoters from entities in last three (3) years:

None of our Promoters of the Company have disassociated from any of the companies or firms in the last three (3) years:

#### Litigation details pertaining to our Promoters:

For details on litigations and disputes pending against the Promoters and defaults made by our Promoters please refer to section titled *"Outstanding Litigations and Material Developments"* beginning on page no. 120 of this draft prospectus.



#### 2. Our Promoter Groups:

In compliance with SEBI Guideline, "*Promoter Group*" pursuant to the regulation 2(1)(pp) of SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, we confirm that following persons are part of promoter group:

#### A) The promoter;

Sl. No.	Name of the Promoters
1	Sureshchandra G. Vasa
2	Mitulkumar Sureshchandra Vasa

## B) Natural persons i.e., an immediate relative of the promoter (i.e., any spouse of that person, or any parent, brother, sister or child of the person or of the spouse);

Relationship	Mitulkumar Sureshchandra Vasa	Sureshchandra G Vasa
Father	Mr. Sureshchandra G Vasa	Mr. Gulabchandra Vasa
Mother	Mrs. Ilaben Sureshchandra Vasa	Mr. Nirmla G Vasa
Spouse	Mrs. Avni Mitulbhai Vasa	Mrs. Ilaben Sureshchandra Vasa
Brother	N. A.	Mr. Rameshbhai Vasa
Sister	Ms. Megha D Parekh	Mrs. Harshben V Mehta Mrs. Usha L Vora
Son	Dhairya Mitulbhai vasa	Mr. Mitulkumar S Vasa
Daughter	Hetvi Mitulbhai Vasa	Ms. Megha D Parekh
Spouse's Father	Mr. Kishorbhai K Vora	Mr. Vanechand Doshi
Spouse's Mother	Mrs. Sobhna K Vora	Mrs. Jasumati Doshi
Spouse's Brothers	Mr. Sagar K Vora	Mr. Mahendra Doshi Mr. Dileep Doshi Mr. Parimal Doshi
Spouse's Sisters	Ms. Ridhi C Seth	Mrs. Pratibha M Shah Mrs. Rekha A Dhami Mrs. Aarti J Shah

#### C) In case promoter is a body corporate: - Not Applicable

Nature of Relationship	Entity
Subsidiary or holding company of Promoter Company.	N. A.
Any Body corporate in which promoter (Body Corporate) holds 20% or more of the equity share capital or which holds 20% or more of the equity share capital of the promoter (Body Corporate).	N. A.
Anybody corporate in which a group of individuals or companies or combinations thereof acting in concert, which hold 20% or more of the equity share capital in that body corporate and such group of individuals or companies or combinations thereof also holds 20% or more of the equity share capital of the issuer and are also acting in concert.	N. A.

#### D) In case the promoter is an individual:

Nature of Relationship	Entity and Relation
Any Body Corporate in which 20% or more of the equity	1. VISAMAN SALES PVT. LTD
share capital is held by promoter or an immediate relative	2. VISAMAN SALES (Proprietorship Firm)
of the promoter or a firm or HUF in which promoter or	3. PIPE JUNCTION (Partnership Firm)
any one or more of his immediate relatives is a member.	4. STEEL SALES (Proprietorship Firm)
	5. VASA SURESHCHANDRA GULABCHAND – HUF
	6. VASA MITUL SURESHCHANDRA - HUF
Any Body corporate in which Body Corporate as	
provided above holds 20% or more of the equity share	N. A.
capital.	
Any Hindu Undivided Family or firm in which the	
aggregate share of the promoter and his immediate	As mentioned above
relatives is equal to or more than twenty percent of the	As menuoned above
total capital.	

## E) All persons whose shareholding is aggregated under the heading "shareholding of the promoter group":

SI. No.	Name of shareholders under promoter group	
1	1 Mitulkumar Sureshchandra Vasa	
2	2 Sureshchandra Gulabchand Vasa	
3	Ilaben Sureshchandra Vasa	
4	Avni Mitulbhai Vasa	
5	Brijesh Narendrabhai Kular	
6	6 Bhavesh Dineshbhai Talsaniya	
7	Kaushik Gulabchand Shah	



#### **GROUP ENTITIES OF OUR COMPANY**

In compliance with SEBI Guideline, "Group Companies/Entities" pursuant to the regulation 2(1)(t) of SEBI (ICDR) Regulations, 2018, shall include companies (other than promoter(s) and subsidiary/subsidiaries) with which there were related party transactions, during the period for which financial information is disclosed, as covered under the applicable accounting standards and also other companies as are considered material by the Board.

Based on the above, the following are our Group Entities (Companies which are no longer associated with our Company have not been disclosed as Group Companies): -

- 1. VISAMAN SALES PVT. LTD
- 2. VISAMAN SALES (Proprietorship Firm)
- 3. PIPE JUNCTION (Partnership Firm)
- 4. STEEL SALES (Proprietorship Firm)
- 5. VASA SURESHCHANDRA GULABCHAND HUF
- 6. VASA MITUL SURESHCHANDRA HUF

The brief details of above are as under:

1) VISAMAN SALES PVT. LTD				
Name of the Company	Visaman Sales Private	e Limited		
Category	Private Company Limit	ted by shares		
Name of Director	<ul><li>a) Mitulkumar Sureshchandra Vasa</li><li>b) Sureshchandra Gulabchand Vasa</li></ul>			
Brief Description and nature of activity or Business	Trading of Steel Tube,	Pipes etc.		
Date of Incorporation	17/04/2017			
CIN	U51909GJ2017PTC096871			
PAN	AAFCV8772J			
Registered Office Address	202/A, Synergy Tower, Corporate Road, Prahlad Nagar, Off: S. G. Highway, Ahmedabad, Gujarat – 380015			
Audited Finan	icial Information (in ₹):			
Particulars	FY 2019-20	FY 2018-19	FY 2017-18	
Share Capital	1,00,000	1,00,000	1,00,000	
Reserves and Surplus	4,77,551 4,14,776		43,068	
Net worth	5,77,551	5,14,776	1,43,068	
Total Revenue	12,11,56,168 34,75,74,969 12,72,97,			
Profit/(Loss) after tax	62,775	3,71,708	43,068	
Earnings per share (face value of ₹ 10/- each)	6.28 37.17 4.31			
Net asset value per share (₹)	57.76	51.48	14.31	

- 2)	VISAMAN SALES	(Proprietorship Firm)	
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Name of the Firm	Visaman Sales			
Category	Proprietorship Firm			
Name of Proprietor	Sureshchandra G Vasa			
Profit sharing ratio	100%			
Brief Description and nature of activity or Business	Trading of Steel Tube, Pipes etc.			
PAN	ABYPV6153C			
Registered Office Address	Block No: 1, Ashish Anand Nagar Colony, Kothariya Road, Rajkot – 360001, Gujarat			
Audited Finan	cial Information (in ₹):			
Particulars	FY 2019-20	FY 2018-19	FY 2017-18	
Proprietor Capital	81,05,448	2,77,73,425	2,11,31,172	
Total Revenue	35,06,45,824 76,08,06,828 74,44,7		74,44,76,022	
Profit/(Loss) before tax	3,71,195 59,32,250 48,58,373			



3) PIPE JUNCTION (Partnership Firm)

Name of the Firm	Pipe Junction			
Category	Partnership Firm			
Name of Partner	Avni Mitulbhai Vasa ar	nd Mitulkumar Sureshc	handra Vasa	
Profit sharing ratio	Avni Mitulbhai Vasa – 50% Mitulkumar Sureshchandra Vasa – 50%			
Brief Description and nature of activity or Business	Trading of Steel Tube, Pipes etc.			
Date of Incorporation	01/08/2015			
PAN	AARFP6988R			
Registered Office Address	202/A, Synergy Tower, G. Highway, Ahmedaba		ad Nagar, Off: S.	
Audited Finan	icial Information (in ₹):			
Particulars	FY 2019-20	FY 2018-19	FY 2017-18	
Partner's Capital	20,02,769	12,82,724	-12,59,162	
Total Revenue	4,41,61,830	7,51,39,853	16,05,58,450	
<b>Profit/(Loss) before tax</b> 73,339 77,591 66				

Name of the Firm	Steel Sales	Steel Sales			
Category	Proprietorship Firm				
Name of Proprietor	Mrs. Ilaben Sureshcha	ndra Vasa			
Profit sharing ratio	100%				
Brief Description and nature of activity or Business	Trading of Steel Tube, Pipes etc.				
PAN	ACSPV1758J				
Registered Office Address	101-Monali, 7/18 Mill Para, KSVG Road, Nr Dhebar Road, Rajkot - 360001, Gujarat				
Audited Finan	cial Information (in ₹):	:			
Particulars	FY 2019-20	FY 2018-19	FY 2017-18		
Proprietor Capital	32,82,933	31,11,463	-43,64,174		
Total Revenue	3,49,44,757 11,40,55,194 17,77,11,				
Profit/(Loss) before tax	3,36,489	10,81,606	7,66,768		

## 4) STEEL SALES (Proprietorship Firm)

### 5) VASA SURESHCHANDRA GULABCHAND - HUF

Name of the Firm	Vasa Sureshchandra Gulabchand – HUF			
Category	Hindu Undivided F	amily (HUF)		
Name of members	Sureshchandra G Vasa (Karta) Ilaben Sureshchandra Vasa (Wife of Karta)			
Brief Description and nature of activity or Business	Commission, Interest and other Income			
Date of Incorporation	10/05/2000			
PAN	AADHV1012L			
Registered Office Address	201, Grand Suncity, Nr Balaji Hall,150 Ft Ring Road, OPP. K G Dholakiya School, Rajkot - 360002, Gujarat			
Financial Information (in ₹	:): As per Income Ta	ax Return Filing		
Particulars	FY 2019-20	FY 2018-19	FY 2017-18	
Total Income	8,46,930	3,83,203	2,54,400	



6)	VASA MITUL	SURESHCHANDRA - HUF	
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Name of the Firm	Vasa Mitul Sureshchandra – HUF			
Category	Hindu Undivided	Family (HUF)		
Name of Members	Mitulkumar Sureshchandra Vasa (Karta) Avni Mitulbhai Vasa (Wife of Karta) Dhairya Mitulbhai Vasa (Son of Karta) Hetvi Mitulbhai Vasa (Daughter of Karta)			
Brief Description and nature of activity or Business Commission, Interest and other Income				
Date of Incorporation	Date of Incorporation     30/11/1980 (As per PAN Card)			
PAN	AAFHV5829K			
Registered Office Address		ty, Nr Balaji Hall,150 Ft Rin ool, Rajkot - 360002, Gujara		
Financial Information (in ₹	t): As per Income T	<b>Tax Return Filing</b>		
Particulars	FY 2019-20	FY 2018-19	FY 2017-18	
Total Income	9,41,230 5,03,059 3,97,423			

#### **RELATED PARTY TRANSACTIONS**

For details on related party transactions (As per the requirement under Accounting Standard 18 "Related Party Disclosure" issued by ICAI) of our Company during the restated audit period as mentioned in this draft prospectus i.e., for the period 9 months ended December 31, 2020 and for the financial year ended on 31<sup>st</sup> March 2020 please refer to Section titled, **Financial Information - Related Party Transactions**, beginning on page 113 of this draft prospectus.



#### **DIVIDEND POLICY**

Our Company does not have any formal dividend policy for the equity shares. Our Company can pay Final dividends upon a recommendation by Board of Directors and approval by majority of the members at the Annual General Meeting subject to the provisions of the Articles of Association and the Companies Act, 2013. The Members of our Company have the right to decrease, not to increase the amount of dividend recommended by the Board of Directors. The Articles of Association of our Company also gives the discretion to Board of Directors to declare and pay interim dividends.

The dividends may be paid out of profits of our Company in the year in which the dividend is declared or out of the undistributed profits or reserves of previous fiscal years or out of both which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013. The declaration and payment of dividend will depend on a number of factors, including but not limited to the results of operations, earnings, capital requirements and surplus, general financial conditions, applicable Indian legal restrictions, contractual obligations and restrictions, restrictive covenants under the loan and other financing arrangements to finance the various projects of our Company and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares for the period covered in Restatement of Accounts as per our Restated Financial Statements.



#### SECTION IX: FINANCIAL INFORMATION AS RESTATED

The separate audited financial statements for the past financials years immediately preceding the date of the Draft prospectus of our Company have been made available on the website of the Company at www.visamanglobalsales.com

#### Independent Auditor's Report on Restated Financial Statements OF "VISAMAN GLOBAL SALES LIMITED"

Dear Sir,

- 1. We have examined the attached restated Standalone financial Information along with significant accounting policies and related notes, restated summary statement of profit and loss and restated summary statement of cash flows as at and for the period/year ended on December 31, 2020 and March 31, 2020, the Summary Statement of Significant Accounting Policies, and other explanatory information and financial information of Visaman Global Sales Limited (hereinafter referred to as "the Company"), comprising Restated Statement of Assets and Liabilities as at and for the period/year ended on December 31, 2020 and March 31, 2020, restated summary statement of profit and loss and restated summary statement of cash flows as at and for the period/year ended on December 31, 2020 and March 31, 2020, restated summary statement of profit and loss and restated summary statement of cash flows as at and for the period/year ended on December 31, 2020 and March 31, 2020, restated summary statement of as the "Restated Financial Information") annexed to this report and initialed by us for identification purposes. These restated financial statements have been prepared by the management and approved by the Board of Directors in connection with the Initial Public Offering (IPO) on SME Platform of BSE.
- On 27<sup>th</sup> June 2019 Visaman Global Sales Limited is incorporated and from then onwards business is started in the name of company, so in Restated Financial Information we have considered for the period/year ended on December 31, 2020 and March 31, 2020.
- 3. These restated Financial Information have been prepared in accordance with the requirements of:
  - I. sub-clauses (i) and (iii) of clause (b) of sub-section (1) of section 26 of the Companies Act, 2013 ("the Act") read with Companies (Prospectus and Allotment of Securities) Rules 2014;
  - II. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations 2018 ("ICDR Regulations") and related amendments / clarifications from time to time issued by the Securities and Exchange Board of India ("SEBI")
  - III. The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time ("Guidance Note").
- 4. Management is responsible for the preparation of the restated financial information for the purpose of inclusion in the Draft Prospectus/prospectus to be filed with securities and exchange board of India, BSE and registrar of companies, Ahmedabad in connection with the proposed IPO of Visaman Global Sales Limited. The restated financial information have been prepared by the management on the basis of preparation stated in annexure IV to the restated financial information. Management's responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the restated financial information. Management is also responsible for identifying and ensuring that the company complies with the act, ICDR regulations and the guidance note.
- 5. We have examined such restated Financial Information taking into consideration:
  - I. The terms of reference to our engagement letter with you, requesting us to carry out the assignment, in connection with the Draft Prospectus/ Prospectus being issued by the Company for its proposed Initial Public Offering of equity shares in SME Platform of BSE Limited ("**IPO**" or "**SME IPO**") of company; and
  - II. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.
  - III. Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Financial Information; and
  - IV. The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the IPO.
- 6. This Restated Financial Information has been compiled by the management from the Audited Financial Statements of the company for the period/financial years ended on December 31, 2020 and March 31, 2020, which has been approved by the Board of Directors.
- 7. We have Re-audited financial statements of the Company as required under the SEBI ICDR Regulations for the period/financial years ended December 31, 2020 and March 31, 2020 prepared in accordance with the Indian Accounting Standards (Indian GAAP) which have been approved by the Board of Directors.
- 8. For the purpose of our examination, we have relied on Auditors' Report and financial statements of the company as at and for the period/year ended December 31, 2020 and March 31, 2020 which has been conducted by M/s. A V ANJARIA & CO., Chartered Accountant, statutory auditor of the company. The financial report included for these periods is based solely on the report submitted by them.



- 9. Based on our examination and according to the information and explanations given to us, we report that:
  - a. The "restated statement of asset and liabilities" of the company as at December 31, 2020 and March 31, 2020 examined by us, as set out in Annexure I to this report read with significant accounting policies in Annexure IV has been arrived at after making such adjustments and regroupings to the audited financial statements of the Company, as in our opinion were appropriate and more fully described in notes to the restated summary statements to this report.
  - b. The "restated statement of profit and loss" of the company for the period/year ended December 31, 2020 and March 31, 2020 examined by us, as set out in Annexure II to this report read with significant accounting policies in Annexure IV has been arrived at after making such adjustments and regroupings to the audited financial statements of the Company, as in our opinion were appropriate and more fully described in notes to the restated summary statements to this report.
  - c. The "restated statement of cash flows" of the company for the period/year ended December 31, 2020 and March 31, 2020 examined by us, as set out in Annexure III to this report read with significant accounting policies in Annexure IV has been arrived at after making such adjustments and regroupings to the audited financial statements of the company, as in our opinion were appropriate and more fully described in notes to restated summary statements to this report.
  - d. The Restated Standalone Summary Statement have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.
  - e. The Restated Summary Statements have been made after incorporating adjustments for the changes in accounting policies retrospectively in respective financial period/years to reflect the same accounting treatment as per the changed accounting policy for all reporting periods, if any
  - f. The Restated Summary Statements have been made after incorporating adjustments for prior period and other material amounts in the respective financial years/period to which they relate, if any and there are no qualifications which require adjustments.
  - g. Extra-ordinary items that need to be disclosed separately in the accounts has been disclosed wherever required.
  - h. There were no qualifications in the Audit Reports issued by the Statutory Auditors for the financial period/year ended on December 31, 2020 and March 31, 2020, which would require adjustments in this Restated Financial Statements of the Company;
  - i. Profits and losses have been arrived at after charging all expenses including depreciation and after making such adjustments/restatements and regroupings as in our opinion are appropriate and are to be read in accordance with the Significant Accounting Polices and Notes to Accounts as set out in Annexure IV to this report;
  - j. There was no change in accounting policies, which needs to be adjusted in the Restated Summary Statements except mentioned in clause (f) above.
  - k. There are no revaluation reserves, which need to be disclosed separately in the Restated Financial Statements;
- 10. We have also examined the following other financial information relating to the company prepared by the Management and as approved by the board of directors and annexed to this report relating to the company for the year ended on 31<sup>st</sup> March 2020, and for the period ended on 31<sup>st</sup> December 2020 proposed to be included in the Draft Prospectus / Prospectus ("Offer Document") of company.

Annexure No.	Particulars
I.1	Restated Statement of Capital
I.2	Restated Statement of Reserves & Surpluses
I.3	Restated Statement of Long Term Liabilities
I.4	Restated Statement of Short Term Borrowings
I.5	Restated Statement of Trade Payable
I.6	Restated Statement of Other Current Liabilities
I.7	Restated Statement of Tangible/Intangible Asset
I.8	Restated Statement of Investment
I.9	Restated Statement of Trade Receivable
I.10	Restated Statement of Short Term Loans and Advances
I.11	Restated Statement of Cash & Cash Equivalent
I.12	Restated Statement of Other Current Assets
II.1	Restated Statement of Revenue from operations
II.2	Restated Statement of Direct Income
II.3	Restated Statement of Purchase of Stock In Trade
II.4	Restated Statement of Direct Expenses
II.5	Restated Statement of Changes In Inventories
II.6	Restated Statement of Employees Benefit Expenses
II.7	Restated Statement of Financial Charges
II.8	Restated Statement of Administrative & Selling Expenses
Other Annexur	es:
III	Cash Flow Statement
IV	Statement of Significant Accounting Policies



V	Notes to the Re-stated Financial Statements
VI	Statement of Accounting & Other Ratios, As Restated
VII	Statement of Capitalization, As Restated
VIII	Statement of Tax Shelter, As Restated
IX	Statement of Principle Terms of Secured Loans and Assets Charged as Security
X	Statement of Related Parties & Transactions
XI	Statement of Dividends
XII	Changes in the Significant Accounting Policies
XIII	Contingent Liabilities

- 11. We, Bijan Ghosh & Associates, Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and hold a valid peer review certificate issued by the "Peer Review Board" of the ICAI.
- 12. The Restated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the special purpose interim financial statements and audited financial statements mentioned in paragraph 6 above.
- 13. The report should not in any way be construed as a re-issuance or re-dating of any of the previous audit reports issued by any other firm of chartered accountants nor should this report be construed as a new opinion on any of the financial statements referred to therein.
- 14. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 15. Our report is intended solely for use of the management and for inclusion in the Offer Document in connection with the SME IPO of company. Our report should not be used, referred to or adjusted for any other purpose except with our consent in writing.

For, Bijan Ghosh & Associates Chartered Accountants

S/d-(CA Bijan Ghosh) Proprietor Membership No: 009491 Firm Reg. No: 323214E

Place: Kolkata UDIN No: 21009491AAAACI3362 Date: 31-03-2021



# Statement of assets and liabilities <u>Annexure I</u>

Pa	Particulars		Note No.	As On 31.12.2020	As On 31.03.2020
I.	<u>EQU</u>	ITY AND LIABILITIES			
	(i)	Share Capital			
		(a) Share Capital	I.1	1,60,00,000	1,60,00,000
		(b) Reserves & Surplus	I.2	72,13,308	17,37,871
	(ii)	Share Application Money pending allotment		3,47,63,322	-
	(iii)	Non-Current Liabilities			
		(b) Unsecured Borrowings	I.3	49,26,759	11,89,213
	(iv) (	Current Liabilities			
		(a) Short Term Borrowings	I.4	7,11,64,971	6,18,22,752
		(b) Trade Payables	I.5	15,28,60,816	4,74,41,561
		(c) Other Current Liabilities	I.6	1,45,99,727	47,75,757
		Total Equity & Liabilities	-	30,15,28,903	13,29,67,154
Ш	ASSI	ETS			
_		on-Current Assets			
		(a) Fixed Assets			
		(i) Tangible Assets	I.7	15,13,301	99,863
		(ii) Intangible Assets		3,20,110	-
		(b) Non-Current Assets			
		(i) Investments	I.8	-	-
		(ii) Deferred Tax Asset		32,585	1,04,536
	(ii) C	Current Assets			
		(a) Inventories		7,61,13,120	3,32,09,350
		(b) Trade Receivables	I.9	18,25,76,737	7,03,15,790
		(c) Loans & advances	I.10	4,27,240	-
		(d) Cash and Cash Equivalents	I.11	12,72,593	8,85,157
		(e) Other Current Assets	I.12	3,92,73,217	2,83,52,458
		Total Assets		30,15,28,903	13,29,67,154

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## Statement of Profit and loss <u>Annexure II</u>

Particulars	Note No.	As On 31.12.2020	As On 31.03.2020
Revenue from Operation	II.1	82,84,03,043	47,12,59,254
Direct Income	II.2	1,95,96,923	86,26,534
Other Income		-	-
Total Revenue	-	84,79,99,966	47,98,85,788
Expenses			
Purchase	II.3	85,05,64,606	49,55,02,435
Direct Expenses	II.4	1,38,44,489	60,65,797
Changes in Inventories	II.5	(4,29,03,770)	(3,32,09,350)
Employee Benefit Expenses	II.6	99,40,017	53,75,226
Finance Costs	II.7	60,21,114	19,98,635
Administrative & Selling Expense	II.8	29,91,079	19,22,787
Depreciation & Amortization Expenses	I.7	1,79,381	43,422
		84,06,36,916	47,76,98,952
<u>Profit Before Tax</u>		73,63,050	21,86,836
Tax Expenses			
Current Tax		18,15,662	5,53,501
Deferred Tax		71,951	(1,04,536)
Profit/(Loss) for the period from	-	54,75,437	17,37,871
Discontinuing Operations			
Profit/(Loss) from Discontinuing Operations		-	-
Tax Expense of Discontinuing Operations		-	-
Profit/(Loss) for the period from		-	
Discontinuing Operations (After Tax)			
Profit/(Loss) for the period		54,75,437	17,37,871
Earnings per Equity Share:			
(1) Basic Earnings per share of Rs. 10		3.42	1.09
(2) Diluted Earnings per share of Rs. 10		3.42	1.09



### Statement of Cash Flow <u>Annexure III</u>

Sr. No	Particulars	As On 31.12.2020	As On 31.03.2020
1	CASH FLOW FROM OPERATING ACTIVITIES		
	Profit before taxes	73,63,050	21,86,836
	Adjustment for - Depreciation and Amortization Finance Costs	1,79,381 60,21,114	43,422 19,98,635
ł	<b>Operating Profit Before Working Capital Changes</b>	1,35,63,545	42,28,893
	(Increase)/ Decrease in Current Assets - Trade Receivables - Short-term Loans & Advances - Other Current Assets - Inventories	(11,22,60,947) (4,27,240) (1,09,20,759) (4,29,03,770)	(7,03,15,790) (2,83,52,458) (3,32,09,350)
	Increase/ (Decrease) in Current Liabilities - Trade Payables - Other Current Liabilities	10,54,19,255 98,23,970	4,74,41,561 47,75,757
	Cash Inflow / (Outflow) from Operations	(3,77,05,946)	(7,54,31,387)
	Less: Income Tax Paid	18,15,662	5,53,501
	Net Cash Flow from / (Used in) Operating Activities	(3,95,21,608)	(7,59,84,888)
2	CASH FLOW FROM INVESTING ACTIVITIES		
	(Purchase)/Sales of Fixed Assets (Increase)/ Decrease in Non-Current Investments Interest received	(19,12,929)	(1,43,285)
ł	Net Cash Flow from / (Used in) Investing Activities	(19,12,929)	(1,43,285)
3	CASH FLOW FROM FINANCING ACTIVITIES		
	Interest Expended & Bank charges Increase/ (Decrease) in Long Term Borrowings Capital Introduced Withdrawal	(60,21,114) 1,30,79,765 3,47,63,322	(19,98,635) 6,30,11,965 1,60,00,000
	Net Cash Flow from / (Used in) Financing Activities	4,18,21,973	7,70,13,330
4	Net Cash Inflow during the year (1+2+3)	3,87,436	8,85,157
5	Cash and cash equivalent at the beginning of period	8,85,157	
6	Cash and cash equivalent at the end of period (4+5)	12,72,593	8,85,157



	statement of Ass	ets and Liabilities		
Part	iculars		As On 31.12.2020	As On 31.03.2020
Annexure I.1- Statement of Capital				
Opening Balance			1,60,00,000	
Add: Capital Introduced			-	1,60,00,00
Less: Withdrawal			_	1,00,00,00
	D	alance at the end of the year	1,60,00,000	1,60,00,00
	Da	nance at the end of the year	1,00,00,000	1,00,00,00
Details of Existing Shareholders				
		<u>On 31.12.2020</u>	<u>As On 31</u>	
Name of Share Holders	No. of	% of Holding	No. of	% of
	Shares	/v or moraling	Shares	Holding
Avni M. Vasa	96,000	6.00%	96,000	6.00%
Bhavesh D. Talsaniya	16	0.00%	16	0.001%
Brijesh N. Kular	16	0.00%	16	0.001%
Illaben S. Vasa	1,11,952	7.00%	1,11,952	6.997%
Kaushik G. Shah	16	0.00%	16	0.001%
Mitulkumar S. Vasa	5,76,000	36.00%	5,76,000	36.00%
Sureshchandra G. Vasa	8,16,000	51.00%	8,16,000	51.00%
Total	16,00,000	100%	16,00,000	100%
Note: The Company has only one class of e Vote per share held, and on liquidation ent Creditors & preferential amounts, proportio Annexure I.2- Statement of Reserves & S	itled to receive b nate to their respe	alance of net assets remaining	after settlement	
Opening Balance of Reserve			17,37,871	
Add: Reserve During the Year			17,37,071	
	T		-	17 27 97
Add: Profit/(Loss) transfer from Profit &	Loss		54,75,437	17,37,87
		Total	72,13,308	17,37,87
Annexure I.3- Unsecured Long-Term Lia	bilities			
From Related Parties				
Mitulchandra S. Vasa			37,70,445	49
Sureshchandra G. Vasa				
			11,56,314	11,88,71
Form Others				
		Total	49,26,759	11,89,21
Annexure I.4- Short Term Borrowings				
Loans repayable on demand				
Banks				
Secured				
Axis Bank - Channel Finance			5,03,36,338	5 02 79 94
Kotak Mahindra Bank – WCTL			1,06,32,131	5,02,75,54
				1 15 42 90
Kotak Mahindra Bank - OD			1,01,96,502	1,15,42,80
		Total	7,11,64,971	6,18,22,75
Annexure I.5- Trade Payable				
Micro, Small and Medium Enterprise				17,44,67
Other Sundry Creditors			15,28,60,816	4,56,96,88
Only Oranois		开 - 4 - 1		
		Total	15,28,60,816	4,74,41,56
		_ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~		
Annexure I.6 - Other Current Liabilities				
Annexure I.6 - Other Current Liabilities Provisions				
Provisions				27 5(
<i>Provisions</i> Audit Fees Provision			27,500	
<i>Provisions</i> Audit Fees Provision Income Tax Provision				
Provisions Audit Fees Provision Income Tax Provision Duties & Taxes			27,500 18,15,662	
<b>Provisions</b> Audit Fees Provision Income Tax Provision <b>Duties &amp; Taxes</b> GST Payable			27,500 18,15,662 2,22,972	5,53,50
<b>Provisions</b> Audit Fees Provision Income Tax Provision <b>Duties &amp; Taxes</b>			27,500 18,15,662	5,53,50
<b>Provisions</b> Audit Fees Provision Income Tax Provision <b>Duties &amp; Taxes</b> GST Payable			27,500 18,15,662 2,22,972	5,53,50
<b>Provisions</b> Audit Fees Provision Income Tax Provision <b>Duties &amp; Taxes</b> GST Payable TDS Payable <b>Advance Received from Customers</b>			27,500 18,15,662 2,22,972 1,45,147	5,53,50
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthers			27,500 18,15,662 2,22,972 1,45,147 86,30,042	5,53,50
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthersSalary Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731	5,53,50
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthersSalary PayableProvident Fund Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731 17,436	5,53,50
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthersSalary PayableProvident Fund PayableESIC Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731 17,436 1,478	5,53,50
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthersSalary PayableProvident Fund PayableESIC PayableProfessional Tax Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731 17,436 1,478 8,050	5,53,50 1,80,68 16,46,36
Audit Fees Provision Income Tax Provision <b>Duties &amp; Taxes</b> GST Payable TDS Payable <b>Advance Received from Customers</b> <b>Others</b> Salary Payable Provident Fund Payable ESIC Payable Professional Tax Payable Bank Interest Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731 17,436 1,478 8,050 87,709	5,53,50 1,80,68 16,46,36 87,70
ProvisionsAudit Fees ProvisionIncome Tax ProvisionDuties & TaxesGST PayableTDS PayableAdvance Received from CustomersOthersSalary PayableProvident Fund PayableESIC PayableProfessional Tax Payable			27,500 18,15,662 2,22,972 1,45,147 86,30,042 15,23,731 17,436 1,478 8,050	27,50 5,53,50 1,80,68 16,46,36 87,70 22,80,00



Annexure I.8 - Non-Current Assets			1
Other Non - Current Asset		-	
	Total	-	
Annexure I.9 - Trade Receivables			
Outstanding for Less Than Six Months		18,25,76,737	7,03,15,790
Outstanding for More Than Six Months		-	
	Total	18,25,76,737	7,03,15,79
Annexure I.10 - Loans & Advances			
Jignaben Brijeshbhai Kular		2,00,000	
Manojkumar Jati		2,27,240	
	Total	4,27,240	
Annexure I.11 - Cash and Cash Equivalents			
Cash Balance		3,81,013	7,92,234
Axis Bank CA - 919020055200407		8,91,580	92,923
	Total	12,72,593	8,85,157
Annexure I.12 - Other Current Assets			
Duties & Taxies			
GST Receivable		1,20,64,607	48,87,153
TCS Receivable		3,80,245	
IT Receivable 2019-20		40,510	
Advance Income Tax 2019-20		-	6,00,000
Advance Income Tax 2020-21		11,25,000	
Advances to Suppliers		2,46,12,922	2,24,28,28
Deposits			
CDSL Deposit		10,000	10,000
NSDL Deposit		10,000	10,000
Rent Deposit		5,91,000	
Prepaid Insurance		21,909	
Preliminary Expense		4,17,024	4,17,024
	Total	3,92,73,217	2,83,52,45

Particulars		As On 31.12.2020	As On 31.03.2020
Annexure II.1- Revenue from Operations			
Charges on Sales		-	12,60,629
Interstate Sales		1,54,51,072	23,92,425
Local Sales		81,29,51,971	46,76,06,200
	Total	82,84,03,043	47,12,59,254
Annexure II.2 - Direct Income			
Discount Income		1,95,86,444	76,04,479
Rate Difference		-	9,95,651
Miscellaneous Income		10,479	26,404
	Total	1,95,96,923	86,26,534
Annexure II.3 -Purchase Expenses			
Local Purchase		70,97,96,876	31,56,29,337
Interstate Purchase		14,06,43,260	17,97,87,228
Weigh Bridge Charges Expense		1,24,470	85,870
	Total	85,05,64,606	49,55,02,435
Annexure II.4 -Direct Expenses			
Charges on Purchase		43,40,743	2,18,255
Commission Expenses		1,34,916	24,00,000
Crain Service Charges		-	2,000
Forwarding & Packaging Charge		-	300
Godown Rent Expenses		10,35,704	36,000
GST Expense		2,65,338	-
Job Work Expenses		1,60,275	-
Labour Expense		9,42,881	1,86,391
Scrap Expense		-	7,825
Sales Rate Difference		-	1,23,674
Transportation Expense		69,64,632	30,91,352



		Giobal Sa	ales Ltd.
	Total	1,38,44,489	60,65,797
Annexure II.5 - Changes Inventories			
Opening Stock		3,32,09,350	-
Less: Closing Stock		7,61,13,120	3,32,09,350
	Total	(4,29,03,770)	(3,32,09,350)
Annexure II.6 -Employee Benefit Expenses			
Director Salary		23,68,000	18,58,000
Salary Expense		69,71,192	35,17,226
Staff Welfare Expense		6,00,825	
1	Total	99,40,017	53,75,226
Annexure II.7 -Finance Cost			
Bank Charges		22,11,804	3,52,906
Bank Interest Expense		38,09,310	16,45,729
	Total	60,21,114	19,98,635
Annexure II.8 - Administrative & Selling Expense	1000000		1,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Administrative and General Expenses			
Audit Expense			27,500
CDSL Fees		6,180	17,083
Conveyance Expenses		1,23,833	
Donation Expense		68,850	99,000
Electricity Expense		98,602	55,892
Fire & Safety Instrument		-	9,000
Gift Expense		_	64,833
Internet Charges		62,102	40,617
Interest Expense		2,09,417	10,017
Interest & Fees on IT		5,988	
Insurance Expenses		35,946	
Kasar Expenses		53,685	
Late Fees, Interest & Penalty Expense		26,757	7,038
Legal & Consultancy Fees		4,31,584	6,72,348
Membership Fees		7,520	3,618
Misc. Expenses		3,01,919	· · ·
NSDL Annual Custody Fee		5,900	1,667
NSDL Fees		-	15,000
Office Expense		2,33,935	89,548
Post & Courier Expenses		25,167	17,448
Recruitment Expense		1,39,288	99,986
Rent Expense		15,000	
Repair & Maintance Expense		2,20,607	88,285
ROC Fees Expense		4,00,600	
Software Expense		2,53,825	2,31,000
Stationery & Printing Expense		92,177	1,28,417
Tender Fees Expense		21,091	
Telephone & Mobile Expense		56,661	7,242
Travelling Expense		-	92,278
Website Design & Development Expense		18,080	30,000
Selling Distribution Expenses			
Advertisement Expense		29,565	20,731
Promotion Expense		46,800	-
Assets Written Off			
Preliminary Exp W/o		-	1,04,256
	Total	29,91,079	19,22,787



#### Annexure IV

#### **Statement of Significant Accounting Policies**

#### **1.1 Basis of Preparation of Financial Statements:**

These financial statements have been prepared to comply with the Generally Accepted Accounting Principles in India (Indian GAAP), including the Accounting Standards notified under Section 133 of the Companies Act, 2013 read with rule 7 of the companies (Accounts) rules 2015.

The financial statements are prepared on accrual basis under the historical cost convention, except for certain fixed Assets which are carried at revalued amounts. The financial statements are presented in Indian rupees.

#### **1.2** Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities on the date of the financial statements and the results of operations during the reporting periods. Although these estimates are based upon management's knowledge of current events and actions, actual results could differ from those estimates and revisions, if any, are recognized in the current and future periods.

#### 1.3 Fixed Assets:

Fixed Assets are stated at cost less depreciation. The cost of an asset comprises its purchase price and directly attributable expenses. Expenditure for addition and improvements are capitalized as and when incurred.

#### 1.4 Depreciation:

Depreciation/Amortization charge is provided on fixed assets on written-down-value method as per rates prescribed in companies act, 2013.

#### 1.5 Revenue Recognition:

Revenue is recognized when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is reasonably certain, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods and the amount of revenue can be measured reliably and stated net of Goods & Services Tax, Sales Tax, VAT, trade discounts and rebates.

Interest income is recognized on time proportion basis, taking into account outstanding amount and the applicable interest rate.

Dividend income is accounted when the company's right to receive dividend is established

#### 1.6 Taxes on Income:

Provision for current tax is made in terms of provisions of the Income Tax Act, 1961. Deferred tax on account of timing difference between taxable and accounting income is provided considering the tax rates and tax laws enacted or substantively enacted by Balance sheet date, the deferred tax asset is recognized and carried forward only to the extent that there is a reasonable certainty that the assets will be realized in future.

Minimum Alternate Tax credit is recognized as an asset only when and to the extent there is convincing evidence that the Company will pay normal income tax during the specified period. The Company reviews the same at each balance sheet date and writes down the carrying amount of MAT Credit Entitlement to the extent there is no longer convincing evidence to the effect that the Company will pay normal Income Ta x during the specified period.

#### 1.7 Earnings per Share:

Basic earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period.

#### **1.8 Provisions/Contingencies:**

A provision is recognized when there is a present obligation as a result of past event, and it is probable that an outflow of resources will be required to settle the obligation and in respect of which a reliable estimate can be made. Provisions are determined (as provided/charged to the Statement of Profit and Loss) based on estimate of the amount required to settle the obligation at the Balance Sheet date and are not discounted to present value. Contingent assets are neither recognized nor disclosed in the financial statements.

#### **1.9 Borrowing Cost:**

Borrowing Cost attributable to the acquisition or construction of a qualifying asset is capitalised as part of the cost of the asset. Other borrowing costs are recognised as an expense in the period in which they are incurred.



#### 1.10 Foreign Currency Transactions:

Transactions denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction. Any Income or expense on account of exchange difference either on settlement or translation is recognized in profit and loss account. Monetary assets and liabilities relating to foreign currency transactions and forward exchange contracts remaining unsettled at the end of the year are translated at year end rates. Further, in respect of transactions covered by forward exchange contracts, the difference between the contract rate and the spot rate on the date of transaction is charges to Profit & Loss Account over the period of contract.

#### 1.11 Impairment of Assets:

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss is charged to the Profit & Loss Account in the year in which as the asset is identified as impaired. The impairment loss recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

#### **1.12 Prior Period Expenditure:**

The change in estimate due to error or omission in earlier period is treated as prior period items. The items in respect of which liability has arisen/crystallized in the current year, though pertaining to earlier year is not treated as prior period expenditure.

#### 1.13 Extra Ordinary Items:

The income or expenses that arise from event or transactions which are clearly distinct from the ordinary activities of the Company and are not recurring in nature are treated as extra ordinary items. The extra ordinary items are disclosed in the statement of profit and loss as a part of net profit or loss for the period in a manner so as the impact of the same on current profit can be perceived.

#### 1.14 Employee Benefits:

Company's contribution to Provident Fund which is defined contribution schemes, is charged to Profit & Loss Account.

#### 1.15 Share Application Money:

The Company received total share application money with premium of Rs. 3,54,88,000/- out of which Rs. 3,47,63,322/- received up to 31st December, 2020 and Rs. 7,24,678/- received as on 5th January, 2021. The company allotted total 32, 00,000 shares @ 11.09/- as on 13th January, 2021.

#### Annexure -- V

#### Notes to the Re-stated Financial Statements:

#### 1. Non-adjustment Items:

No Audit qualifications for the respective periods which require any corrective adjustment in these Restated Financial Statements of the Company have been pointed out during the restated period.

#### 2. Material Regroupings:

Appropriate adjustments have been made in the restated summary statements of Assets and Liabilities Profits and Losses and Cash flows wherever required by reclassification of the corresponding items of income expenses assets and liabilities in order to bring them in line with the requirements of the SEBI Regulations.

#### 3. Details of dues to Micro and Small Enterprises as defined under the MSMED Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006 which came into force from 2nd October 2006, certain disclosures are required to be made relating to Micro and Small Enterprises. There are no micro and small enterprises, as defined in the micro and small enterprises development act, 2006, to whom the company owes dues on account of principal amount together with the interest and accordingly no additional disclosures have been made.

The above information regarding micro and small enterprises has been determined to the extent such parties have been identified on the basis of information available with the company. This has been relied upon by the auditors.

- 4. Other figures of the previous years have been regrouped / reclassified and / or rearranged wherever necessary.
- 5. The balance of Sundry Creditors, Sundry Debtors, Loans Advances, Unsecured Loans, and Current Liabilities are subject to confirmation and reconciliation.
- 6. As required under SEBI (ICDR) Regulations, the statement of assets and liabilities has been prepared after deducting the balance outstanding on revaluation reserve account from both fixed assets and reserves and the net worth arrived after such deductions.



#### 7. Material Adjustments

Particulars	31-12-2020	31-03-2020
Profit After Tax as per Books of Accounts	54,75,437	17,37,871
Non-Provision of Tax	-	-
Prior Period Expenses adjusted in earlier years	-	-
Restated Profit After Tax	54,75,437	17,37,871

#### I. Expenditure in Foreign Currency:

	Fonsian	For the yea 31/12	r ended on /2020	For the yea 31/03	
Particulars	Foreign Currency	Amount in Foreign Currency	Amount in INR	Amount in Foreign Currency	Amount in INR
-	-	-	-	-	-
Total	-	-	-	-	-

#### II. Earnings in Foreign Exchange:

			For the year ended on 31/12/2020			For the year ended on 31/03/2020		
Particulars	Foreign Currency	Amount in Foreign Currency	Accou nted For in (INR)	FOB Value in (INR)	Amount in Foreign Currency	Accou nted For in (INR)	FOB Value in (INR)	

#### III. Leave Encashment [AS-15]

Accounting Standard (AS) -15 issued by ICAI is Mandatory. However, the company has not made provision for leave encashment benefit on retirement of employee as the quantum of liability is not ascertainable due to the availability of leave encashment benefit and availment of leave any time during the service period.

#### IV. Trade Receivables, Trade Payables, Borrowings, Loans & Advances and Deposits

Balances of Trade Receivables, Trade Payables, Borrowings and Loans & Advances and Deposits are subject to confirmation.

#### V. Re-grouping/re-classification of amounts

The figures have been grouped and classified wherever they were necessary and have been rounded off to the nearest rupee.

#### VI. Examination of Books of Accounts& Contingent Liability

The list of books of accounts maintained is based on information provided by the assessee and is not exhaustive. The information in audit report is based on our examination of books of accounts presented to us at the time of audit and as per the information and explanation provided by the assessed at the time of audit. As on the date of Balance Sheet there was no outstanding Liability in the contingent nature.

#### VII. Director Personal Expenses

There are no direct personal expenses debited to the profit and loss account. However, personal expenditure if included in expenses like telephone, vehicle expenses etc. are not identifiable or separable.

#### VIII. Memorandum under MSME Act, 2006

The Company has not received any memorandum (as required to be filed by the suppliers with the notified authority under the Micro, Small and Medium Enterprises Development Act, 2006) claiming their status as on 31st March, 2016 as Micro, Small or Medium enterprises. Consequently, the amount paid/payable to these parties could not be ascertainable.

#### IX. Segment Reporting:

The Company is mainly engaged in providing trading of steel, tube, plats, pipe and all the activities of the business revolve around this main business. Therefore, there is no separate reportable segments as per the accounting standard 17 Segment Reporting.

#### X. Deferred Tax Asset / Liability: [AS-22]

The company has created Deferred Tax Asset / Liability as required by Accounting Standard (AS) - 22.



### Annexure -VI

### Statement of Accounting & Other Ratios, As Restated

Particulars	31/12/2020	31/03/2020
Net Worth as at the end of the period/year (as restated) [A]	2,32,13,308	1,77,37,871
Net profit available for appropriation (as restated) [B]	54,75,437	17,37,871
No. of equity shares outstanding at the end of the year [C]	16,00,000	16,00,000
Face Value per equity Share (Rs.)	10	10
Adjusted Weighted average numbers of equity shares for calculating Basic and diluted EPS as at the end of the year [D]	16,00,000	16,00,000
Current Assets [E]	29,96,62,907	13,27,62,755
Current Liabilities [F]	23,86,25,514	11,40,40,070
(i) Earnings/ (losses) Per Share (in Rs.)	3.42	1.09
- Restated Basic and Diluted Earnings/ (losses) Per Share [B/D]	3.42	1.09
(ii) Return on Net Worth (in %) [B/A]	23.59%	9.80%
(iii) Net Assets Value per Share (in Rs.) [A/C]	14.51	11.09
(iv) Adjusted Net asset value per share based on Weighted average number of shares [A/D]	14.51	11.09
(v) Current Ratio [E/F]	1.26	1.16
(vi) EBITDA	1,13,51,742	38,75,987

3.1		
- N	otec	
11	ous.	

No	otes:
1)	The above ratios are calculated as under:
	a) Basic and Diluted Earnings per Share = <u>Net Profit available for appropriation (as restated)</u>
	Weighted average number of equity shares outstanding during the Year
	b) Return on Net Worth (%) = Net Profit available for appropriation (as restated)
	Net worth as at the year end
	c) Net Asset Value Per Equity Share = <u>Net Worth as at the end of the period /year</u>
	Number of equity shares outstanding at the end of the Year
2)	Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the period/year
	adjusted by the number of equity shares issued during period/year multiplied by the time weighting factor. The time
	weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of
	days during the period/year.
2)	Not Worth means the Change and the and meaning the sympletic
3)	Net Worth means the Share capital and reserves & surplus.
4)	Farnings Per Share (EPS) calculation are in accordance with the Accounting Standard 20 "Farnings Per Share"

- 4) Earnings Per Share (EPS) calculation are in accordance with the Accounting Standard 20 "Earnings Per Share" prescribed under the Companies (Accounting Standards) Rules, 2006.
- 5) The figures disclosed above are based on the restated financial information of the Company.
- 6) The above statement should be read with the restated statement of assets and liabilities, restated statement of profit and loss, cash flow statement, significant accounting policies and notes to restated summary statements as appearing in Annexures I, II, III and IV respectively

### Annexure -VII

Particulars	Pre-Issue	Post Issue
Debt		
Short Term Debt	7,11,64,971	7,11,64,971
Long Term Debt	49,26,759	49,26,759
Total Debt	7,60,91,730	7,60,91,730
Shareholders' Fund (Equity)		
Share Capital	1,60,00,000	4,80,00,000
Add: Allotment - Share Application Money	3,20,00,000	1,77,60,000
Share Capital after allotment	4,80,00,000	6,57,60,000
Reserves & Surplus	1,07,01,308	2,84,61,308
Less: Miscellaneous Expenses not w/off	-	
Total Shareholders' Fund (Equity)	5,87,01,308	9,42,21,308
Long Term Debt/Equity	0.08	0.05
Total Debt/Equity	1.30	0.81

#### Statement of Capitalization, As Restated



### Annexure –VII

Particulars	31/12/2020	31/03/2020
Profit Before Tax as per books of accounts	73,63,050	2,186,836
Normal tax Rate	25.168%	25.168%
Minimum Alternate Tax Rate	15.6%	15.6%
Notional Tax at normal rates	18,53,133	550,383
Tax at Special Rate	-	-
Total Tax(A)	18,53,133	550,383
Permanent differences		
Other adjustments	-	-
Disallowances	8241	3,542
Total (B)	8241	3,542
Timing Differences		
Depreciation as per Books	45,147	10,928
Depreciation as per Income Tax	90,858	11,348
Difference between tax depreciation and book depreciation	(45,712)	(420)
Other adjustments	-	-
Foreign income included in the statement	-	-
Total (C)	(45,712)	(420)
Net Adjustments (B+C)	(37,470)	3,122
Tax expense/(savings) thereon (D)	-	-
Total Taxation (E = A+D)	18,15,662	5,53,505
Brought forward losses set off (Depreciation)	-	-
Tax effect on the above (F)	-	-
Net tax for the year/period (E+F)	18,15,662	5,53,505
Interest on Delay in Tax Payment	-	-
TDS	-	4
Net Payable	18,15,662	5,53,501
MAT Credit Utilized	-	-
Tax Payable for the year	18,15,662	5,53,501
Tax payable as per MAT	11,48,636	341,146
Tax expense recognized	18,15,662	5,53,501

### <u>Annexure –IX</u>

### Statement of Principle Terms of Secured Loans and Assets Charged as Security

Name of bank/Financial Institute	Sanctioned Amount	Repayment Schedule	Outstanding as on December 31, 2020
Axis Bank – Channel Finance	5,00,00,000	On Demand	5,03,36,338
Kotak Mahindra Bank Limited – OD	2,00,00,000	On Demand	1,01,96,502
Kotak Mahindra Bank Limited - WCTL	1,10,00,000	On Demand	1,06,32,131



#### Annexure –X

Sta	Statement of Related Parties & Transactions					
Sr. No.	Name of Related Party	PAN	Relation	Nature of Transaction	Amount as on 31/12/2020	Amount as on 31/03/2020
1	Mitulbhai S Vasa	ABWPV1573E	Director	Salary	9,58,000	9,60,000
1	wittutotial S v asa	ADWF V1575E	Director	Unsecured Loan	37,69,946	499
				Salary	9,58,000	5,90,000
2	Sureshbhai G	ABYPV6153C	Director	Unsecured Loan	-	11,88,714
	Vasa	ADIPV0135C	Director	Repayment Unsecured Loan	32,400	-
3	Asmilton M Vece		Dimentan	Salary	4,52,000	3,08,000
3	3 Avniben M Vasa ADVPV9804H Directo	Director	Commission	-	2,00,000	
			Mathematic	Commission	-	6,00,000
4	Steel Sales	ACSPV1758J	Mother of Director	Purchase	3,78,78,690	12,79,907
			Director	Sales	1,55,09,861	1,78,95,300
5	Visaman Sales	AAFCV8772J	Sister	Purchase	2,86,05,614	2,29,99,100
5	Pvt Ltd	AAFC V8/72J	Concern	Sales	70,63,851	1,40,73,000
6	Visaman Sales	ABYPV6153C	Sister Concern	Purchase	-	14,21,80,805
7	Mitulkumar S. Vasa HUF	AAFHV5829K	Karta of HUF Is Director	Commission	-	8,00,000
8	Sureshchandra G. Vasa HUF	AADHV1012L	Karta of HUF Is Director	Commission	-	8,00,000
9	Pipe Junction	AARFP6988R	Sister	Purchase	3,76,952	96,017
7	r ipe junction	AANTTUJOOK	Concern	Sales	-	7,81,832

### **Statement of Related Parties & Transactions**

#### Annexure -XI

Statement of Dividends

No Dividend Paid till Date

#### Annexure –XII

**Changes in the Significant Accounting Policies** 

There have been no changes in the accounting policies of the company for the period covered under audit.

#### Annexure –XIII

#### **Contingent Liabilities**

There is no contingent liability of the company as on December 31, 2020.

#### **FINANCIAL INDEBTEDNESS**

Based on the independent examination of Books of Accounts, Audited Financial Statements and other documents of the issuer Company, Visaman Global Sales Limited and further explanations and information provided by the management of the Companies, which we believe to be true and correct to the best of our information and belief, the financial indebtedness of the company as at December 31, 2020 are as mentioned below:

Nature of Borrowing	Outstanding as on December 31, 2020	Outstanding as on March 31, 2020
Secured Loan	7,11,64,971	6,18,22,752
Unsecured Loan	49,26,759	11,89,213
Total	7,60,91,730	6,30,11,965

#### A. Secured Loans

Name of Lender	Purpose	Sanctioned Amount (Rs.)	Outstanding as on 31/12/2020	Outstanding as on 31/03/2020
Axis Bank Ltd. <sup>1</sup>	Working Capital	5,00,00,000	5,03,36,338	5,02,79,943
Kotak Mahindra Bank Ltd. (OD Account) <sup>2</sup>	Working Capital	2,00,00,000	1,01,96,502	1,15,42,809
Kotak Mahindra Bank Ltd. (WCTL) <sup>3</sup>	Working Capital	1,10,00,000	1,06,32,131	

#### 1. Axis Bank Ltd:

- a) Facility: Sanction of Inventory finance facility under the channel finance scheme for Authorised Distributors (ADs) of APL Apollo Tubes Ltd.
- **b) Date of Sanction:** 16/10/2019
- c) Rate of Interest: Repo + 4.00% payable at monthly rest.
- d) Tenor: 12 months
- e) Usance Period: up to 90 days from the date of drop down with a cooling period of 15 days.
- f) Security offered:
  - Primary/Collateral Security: NIL
  - Personal Guarantee: Mr. Sureshchandra Gulabchand Vasa, Mr. Mitulkumar Sureshchandra Vasa and Mrs. Avni Mitulkumar Vasa

#### 2. Kotak Mahindra Bank Ltd:

- a) Facility: Overdraft. For working capital requirement
- **b) Date of Sanction:** 26/08/2019
- c) Rate of Interest: MCLR Rate 6 months + 1.40% payable at monthly rest.
- d) Tenor: 12 months
- e) Security offered:
  - > **Primary Security:** First and exclusive charge on all existing and future current assets of the borrower.

#### Collateral Security: Registered mortgage over the following properties:

Sl. No.	Collateral Details	Remarks
1	Residential property located at Flat No: 201, 2 <sup>nd</sup> floor, Grand Suncity, RS No. 22 paiki	First &
	5/A-B, T.P. No. 7 (draft), F.P. No. 4 to 13/2 paiki 1, Plot No. 1, Nanamava, Sub Dist:	Exclusive
	Rajkot, District: Rajkot – 360004, owned by Mrs. Ilaben Sureshchandra Vasa.	
	BUA: 1520.74 Sqft.	
2	Commercial property located at Plot No. 2, paiki North – West corner, C.S. ward no.11	First &
	paiki, R.S. No. 285 paiki, Sanad No. 58, Rajkot, Sub Dist: Rajkot, District: Rajkot -	Exclusive
	360002, owned by Mr. Sureshchandra Gulabchand Vasa.	
	Land Area: 1800.00 Sqft.	



Personal Guarantee: Mr. Sureshchandra Gulabchand Vasa, Mrs. Ilaben Sureshchandra Vasa, Mr. Mitulkumar Sureshchandra Vasa and Mrs. Avni Mitulkumar Vasa

#### 3. Kotak Mahindra Bank Ltd:

- a) Facility: Sanction of Working capital term loan (WCTL) by way of Guaranteed Emergency Credit Line (GECL) under ECLGS scheme of National Credit Guarantee Trustee Company Ltd.
- **b) Date of Sanction:** 07/07/2020
- c) Rate of Interest: 8.00% p.a. fixed for the entire tenor of the facility.
- d) Tenor: 48 months (including 12 month of moratorium period).

#### e) Security offered:

- Primary Security: Extension of first and exclusive charge on all existing and future current assets of the firm in favour of the Bank.
- Collateral Security: Extension of mortgage/charge by way of equitable/registered mortgage as may be deemed fit by the bank, over the following existing properties already mortgages with the bank in favour of the bank.

Sl. No.	<b>Collateral Details</b>	Remarks	5
1	Residential property located at Flat No: 201, 2 <sup>nd</sup> floor, Grand Suncity, RS No. 22 paiki 5/A-B, T.P. No. 7 (draft), F.P. No. 4 to 13/2 paiki 1, Plot No. 1, Nanamava, Sub Dist: Rajkot, District: Rajkot – 360004, owned by Mrs. Ilaben Sureshchandra Vasa.	Extension mortgage	of
	BUA: 1520.74 Sqft.		
2	Commercial property located at Plot No. 2, paiki North – West corner, C.S. ward no.11 paiki, R.S. No. 285 paiki, Sanad No. 58, Rajkot, Sub Dist: Rajkot, District: Rajkot – 360002, owned by Mr. Sureshchandra Gulabchand Vasa.	Extension mortgage	of
	Land Area: 1800.00 Sqft.		

> Personal Guarantee: Mr. Suresh Vasa, Mr. Mitul Vasa and Mrs. Avni Mitulkumar Vasa

#### B. Unsecured Loans

Name of Lender	Purpose	Rate of Interest	Re-Payment Terms	Outstanding as on December 31, 2020	Outstanding as on March 31, 2020
Mitulchandra S. Vasa	Business	-	On Demand	37,70,445	499
Sureshchandra G. Vasa	Business	-	On Demand	11,56,314	11,88,714
Total				49,26,759	11,89,213

For, Bijan Ghosh & Associates Chartered Accountants

S/d-(CA Bijan Ghosh)

(CA Bijan Ghosh) Proprietor Membership No: 009491 Firm Reg. No: 323214E

Place: Kolkata UDIN No: 21009491AAAACI3362 Date: 31-03-2021

### M/s. Visaman Global Sales Ltd.

S/d-(Director) S/d-(Director)



#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion of our financial condition and results of operations together with our restated financial statements for the period 9 months ended December 31, 2020 and for the financial year ended on 31<sup>st</sup> March 2020 including the notes and significant accounting policies thereto and the reports thereon, which appear elsewhere in this draft prospectus. You should also see the section titled **"Risk Factors"** beginning on page 17 of this draft prospectus, which discusses a number of factors and contingencies that could impact our financial condition and results of operations. The following discussion relates to our Company, unless otherwise stated, is based on restated audited financial statements.

These financial statements have been prepared in accordance with Ind GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the report of our auditors dated March 31, 2021 which is included in this draft prospectus under the section titled **"Financial Information as Restated"** beginning on page 99 of this draft prospectus. The restated financial statements have been prepared on a basis that differs in certain material respects from generally accepted accounting principles in other jurisdictions, including US GAAP and IFRS. We do not provide a reconciliation of our restated financial statements to US GAAP or IFRS and we have not otherwise quantified or identified the impact of the differences between Indian GAAP and U.S. GAAP or IFRS as applied to our restated financial statements.

This discussion contains forward-looking statements and reflects our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements as a result of certain factors such as those described under "**Risk Factors**" and "Forward Looking Statements" beginning on pages 17 and 13 respectively, and elsewhere in this draft prospectus

Accordingly, the degree to which the financial statements in this draft prospectus will provide meaningful information depends entirely on such potential investor's level of familiarity with Indian accounting practices. Our F.Y. ends on March 31 of each year; therefore, all references to a particular fiscal are to the twelve-month period ended March 31 of that year. Please also refer to section titled "Certain Conventions, Use of Financial, Industry and Market Data and Currency Presentation" beginning on page 11 of this draft prospectus.

#### **BUSINESS OVERVIEW**

For Detailed information on our business, please refer to chapter titled **"Our Business"** beginning from page no. 64 of this draft prospectus

#### SIGNIFICANT DEVELOPMENTS SUBSEQUENT TO THE LAST AUDITED PERIOD

In the opinion of the Board of Directors of our Company, since the date of the last audited period i.e., December 31, 2020 as disclosed in this draft prospectus, there have not arisen any circumstance that materially or adversely affect or are likely to affect the trading or profitability of our Company or the value of its assets or its ability to pay its material liabilities within the next twelve months except as follows:

- 1. The Board of Directors have decided to get their equity shares listed on SME Exchange of BSE Limited and pursuant to Section 62(1)(c) of the Companies Act 2013, by a resolution passed at its meeting held on March 04, 2021 proposed the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of the Company have, pursuant to Section 62(1)(c) of the Companies Act 2013, by a special resolution passed in the Extra Ordinary General Meeting held on March 09, 2021 authorized the Initial Public Offer.
- 3. The company has infused Rs. 3.55 crores via Right Issue and issued 32,00,000 equity shares @ Rs. 11.09/- per equity shares on 13/01/2021 i.e., after restated period. The Company has received total share application money with premium of Rs. 3,54,88,000/- out of which Rs. 3,47,63,322/- received up to 31st December, 2020 and Rs. 7,24,678/- received as on 5th January, 2021.
- 4. The Bank Loan sanction of Inventory finance facility under channel finance scheme for Rs. 500.00 Lakhs got renewed vide the sanction letter dated 22/01/2021 from Axis Bank wherein the maximum usance period has been reduced from 90 days from the date of drop down to 30 days from the date of drop down.
- 5. The Bank Loan from Kotak has been renewed vide their sanction letter dated 05/11/2020, wherein rate of interest on overdraft has been revised from MCLR+1.40% to Repo+4.25% effective after all the documentations formalities. They also got new facility called LCBD sales (Sale Bill Discounting Facility backed by LC) for Rs. 600.00 Lakhs having usance period of maximum 170 days. The new facility is granted only for genuine trade bills covering the sale of goods and not for any accommodation bills.

#### **KEY FACTORS AFFECTING OUR RESULTS OF OPERATION**

- 1. Our dependence on limited number of customers for a significant portion of our revenues;
- 2. Any failure to comply with the financial and restrictive covenants under our financing arrangements;
- 3. Our ability to retain and hire key employees or maintain good relations with our workforce;
- 4. Impact of any reduction in sales of our services/products;



- 5. Rapid Technological advancement and inability to keep pace with the change;
- 6. Increased competition in industries/sector in which we operate;
- 7. General economic and business conditions in India and in the markets in which we operate and in the local, regional and national economies;
- 8. Changes in laws and regulations relating to the Sectors in which we operate;
- 9. Political instability or changes in the Government in India or in the government of the states where we operate could cause us significant adverse effects;
- 10. Any adverse outcome in the legal proceedings in which we may be involved;
- 11. Failure to obtain any applicable approvals, licenses, registrations and permits in a timely manner;
- 12. Occurrence of natural or man-made disasters could adversely affect our results of operations and financial condition and
- 13. Our inability to successfully diversify our product offerings may adversely affect our growth and negatively impact our profitability.

#### SIGNIFICANT ACCOUNTING POLICIES:

Our significant accounting policies are described in the section entitled "Financial Statements as Restated" beginning from page no. 99 of the draft prospectus

#### SUMMARY OF THE RESULTS OF OPERATION:

The following table sets forth select financial data from restated profit and loss accounts for the period 9 months ended December 31, 2020 and for the financial year ended on  $31^{st}$  March 2020 and the components of which are also expressed as a percentage of total income for such periods. Please note that our company has been incorporated on June 27, 2019.

	For the period/year ended				
Particulars	31-12- 2020	% of Total Revenue	31-03- 2020	% of Total Revenue	
(1) Revenue					
(a) Revenue from Operations	8,284.03	97.69%	4,712.59	98.20%	
(b) Other Direct Income	195.97	2.31%	86.27	1.80%	
Total Revenue (1)	8,480.00	100.00%	4,798.86	100.00%	
(2) Expenses					
(a) Purchase	8,505.65	100.30%	4,955.02	103.25%	
(b) Direct Expenses	138.44	1.63%	60.66	1.26%	
(b) Change in Inventory	(429.04)	-5.06%	(332.09)	-6.92%	
(c) Employee Benefit Expenses	99.40	1.17%	53.75	1.12%	
(d) Other Expenses	29.91	0.35%	19.23	0.40%	
Total Expenses (2)	8,344.36	98.40%	4,756.57	99.12%	
(3) Profit/(Loss) before Interest, Depreciation and Tax (1-2)	135.64	1.60%	42.29	0.88%	
Depreciation & Amortisation Expenses	1.79	0.02%	0.43	0.01%	
(4) Profit/(Loss) before Interest and Tax	133.84	1.58%	41.85	0.87%	
Financial Charges	60.21	0.71%	19.99	0.42%	
(5) Profit/(Loss) before Tax	73.63	0.87%	21.87	0.46%	
Prior Period Items	-	0.00%	-	0.00%	
(6) Profit/(Loss) before Tax	73.63	0.87%	21.87	0.46%	
Tax expense					
(a) Current Tax	18.16	0.21%	5.54	0.12%	
(b) Deferred Tax	0.72	0.01%	(1.05)	-0.02%	
Total Tax Expenses	18.88	0.22%	4.49	0.09%	
(7) Profit/(Loss) for the period/ year	54.74	0.65%	17.37	0.36%	



#### KEY COMPONENTS OF COMPANY'S PROFIT AND LOSS STATEMENT

Revenue: Our revenue comprises of revenue from operations and other direct income.

Revenue from operation: Revenue from operations mainly consists of revenue from Sale of Steel and related Products

Other Income: Other income primarily comprises of discount income.

**Expenses:** Company's expenses consist of Purchase Expenses, Other Direct Expenses, Employees Benefit Expenses, Finance Cost, Depreciation & Amortisation Expenses and Other Expenses.

Direct Expenses consist of expenses related to commission, Godown Rent, Transportation expenses etc.

Employee Benefits Expense: Employee benefit expense includes Salary &wages and Staff Welfare Expenses.

Finance Cost: It's basically interest expenses and other borrowing costs

**Depreciation and Amortization Expense:** We recognize Depreciation and Amortization expense on a Written down value Method (WDV method) as per the rates set forth in the Companies Act, 2013/ Companies Act, 1956, as applicable.

**Other Expenses:** Other expenses mainly consist of Marketing & Advertisement Expenses, Legal & Professional Expenses, Office Rent, Repair & Maintenance, Electricity Expenses, Commission & Brokerage and other miscellaneous charges etc.

#### FINANCIAL PERFORMANCE HIGHLIGHTS FOR THE NINE-MONTH PERIOD ENDED DECEMBER 31, 2020.

**Total Income:** Our Company's total income during the nine-month period ended December 31, 2020 was ₹8480.00 Lakhs consist of revenue from our operation and other Income

**Total Expenses:** The total expenditure excluding depreciation, Interest and tax amount, during the nine-month period ended December 31, 2020 was ₹8344.36 Lacs. The total expenditure represents 98.40% of the total income. The total expenses are represented by Cost of material purchased, Direct Expenses related to purchase of materials, Change in Inventories, Employee Benefits Expense and other expenses etc. The main constituent of total expenditure is Cost of material consumed, which is ₹8076.61 Lacs representing 95.24% of total income.

**Direct Expenses:** The total direct expenditure for the nine-month period ended December 31, 2020 was ₹138.44 Lacs representing 1.63% of total revenue.

**Depreciation and Amortization Expense:** The total depreciation expenses for the nine-month period ended December 31, 2020 was ₹1.79 Lakhs representing 0.02% of total income.

**Finance Cost:** The total interest cost for the nine-month period ended December 31, 2020 was ₹60.21 Lakhs representing 0.71% of total income.

**Tax Expenses:** Our tax expenses during the nine-month period ended December 31, 2020, was estimated at ₹18.88 Lakhs representing 0.22% of total income.

**Profit**/ (Loss) after tax: The restated net profit during the nine-month period ended December 31, 2020 was ₹54.74 Lacs representing 0.65% of the total income of the Company.

#### FINANCIAL PERFORMANCE HIGHLIGHTS FOR THE FINANCIAL YEAR ENDED MARCH 31, 2020.

**Total Income:** Our Company's total income for the financial year ended March 31, 2020 was ₹4798.86 Lakhs consist of revenue from our operation and other income. Please note that our company was incorporated on June 27, 2019. The financial performance is for the period June 2019 to March 2020 only.

**Total Expenses:** The total expenditure excluding depreciation, Interest and tax amount, for the financial year ended March 31, 2020 was ₹4756.57 Lacs. The total expenditure represents 99.12% of the total income. The total expenses are represented by Cost of material purchased, Direct Expenses related to purchase of materials, Change in Inventories, Employee Benefits Expense and other expenses etc. The main constituent of total expenditure is Cost of material consumed, which is ₹4622.93 Lacs representing 96.33% of total income.

**Direct Expenses:** The total direct expenditure for the financial year ended March 31, 2020 was ₹60.66 Lacs representing 1.26% of total revenue.

**Depreciation and Amortization Expense:** The total depreciation expenses for the financial year ended March 31, 2020 was ₹0.43 Lakhs representing 0.01% of total income.



**Finance Cost:** The total interest cost for the financial year ended March 31, 2020 was ₹19.99 Lakhs representing 0.42% of total income.

**Tax Expenses:** Our tax expenses for the financial year ended March 31, 2020 was estimated at ₹4.49 Lakhs representing 0.09% of total income.

**Profit**/ (Loss) after tax: The restated net profit for the financial year ended March 31, 2020 was ₹17.37 Lacs representing 0.36% of the total income of the Company.

# COMPARISON OF THE FINANCIAL PERFORMANCE FOR THE PERIOD ENDED ON DECEMBER 31, 2020 WITH FINANCIAL YEAR ENDED ON MARCH 31, 2020

**Total Income:** During the FY 2019-20 (from July 2019 to March 2020) the revenue from operation and other income of the company was Rs. 4798.86 Lacs which is increased to ₹8480.00 Lacs for the nine-month period ended on December 31, 2020. This increase was mainly due to increase in volume from operations and transfer of business from proprietorship firm to company.

**Profit**/ (Loss) After Tax: The restated Profit after Tax has increased to ₹54.74 Lacs till December 31, 2020 as against ₹17.37 Lacs in the FY 2019-20. The increase in profit before tax was due to increase in sales volumes thereby absorbing our fixed cost.

#### An analysis of reasons for the changes in significant items of income and expenditure is given hereunder: *1. Unusual or infrequent events or transactions*

- There are no unusual or infrequent events or transactions noticed during the period except that the business from proprietorship firm is gradually transferred to company.
- 2. Significant economic changes that materially affected or are likely to affect income from continuing operations. There are no significant economic changes that may materially affect or likely to affect income from continuing operations except the Covid-19 pandemic which is still to be controlled. However, Government policies governing the sector in which we operate as well as the overall growth of the Indian economy has a significant bearing on our operations. Major changes in these factors can significantly impact income from continuing operations.
- 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "*Risk Factors*" beginning on page 17 in the draft prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

#### 4. Expected Future changes in relationship between costs and revenues

Our Company's future costs and revenues will be determined by demand/supply situation, Government Policies and Taxation and Currency fluctuations.

5. Extent to which material increases in net sales or revenue are due to increased sales volume, introduction of new products or increased sales prices

Changes in revenue in the last financial years are as explained in the part "Comparison of the financial performance of above.

6. Total turnover of each major industry segment in which our Company operates

The Company is mainly engaged in providing trading of steel, tube, plates, pipe and all the activities of the business revolve around this main business. Therefore, there are no separate reportable segments.

### 7. Status of any publicly announced New Products or Business Segment

Our Company has not announced any new product other than disclosed in this draft prospectus.

#### 8. Seasonality of business

Our company's business is not seasonal in nature except that in rainy seasons, demand for our products may be affected.

#### 9. Competitive conditions

Competitive conditions are as described under the Chapters "*Industry Overview*" and "*Our Business*" beginning on page 57 and 64 respectively of the draft prospectus.

#### 10. Details of material developments after the date of last balance sheet i.e., December 31, 2020.

Except as mentioned in this draft prospectus, no circumstances have arisen since the date of last financial statement until the date of filing the draft prospectus, which materially and adversely affect or are likely to affect the operations or profitability of our Company, or value of its assets, or its ability to pay its liability within next twelve months.



#### SECTION X: LEGAL AND OTHER INFORMATION

#### OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as described below, there are no outstanding litigations, suits, civil or criminal prosecutions or proceedings against our Company, our Directors, our Promoters and Entities Promoted by our Promoters before any judicial, quasi-judicial, arbitral or administrative tribunals or any disputes, tax liabilities, non-payment of statutory dues, over dues to banks/financial institutions, defaults against banks/financial institutions, defaults in dues towards instrument holders like debenture holders, fixed deposits, defaults in creation of full security as per terms of issue/ other liabilities, proceedings initiated for economic/ civil/ any other offences (including past cases where penalties may or may not have been imposed and irrespective of whether they are specified under paragraph (i) of Part1of Schedule XIII of the Companies Act, 1956 and/or paragraph (i) of Part I of Schedule V of the Companies Act, 2013) against our Company, our Directors, our Promoters and the Entities Promoted by our Promoters, except the following:

Further, except as stated herein, there are no past cases in which penalties have been imposed on our Company, the Promoters, directors, Promoter Group companies and there is no outstanding litigation against any other company whose outcome could have a material adverse effect on the position of our Company. Neither our Company nor its Promoters, members of the Promoter Group, Subsidiaries, associates and Directors have been declared as willful defaulters by the RBI or any other Governmental authority and, except as disclosed in this section in relation to litigation, there are no violations of securities laws committed by them in the past or pending against them.

Further, apart from those as stated below, there are no show-cause notices / claims served on the Company, its Promoters, its Directors or it's Group Companies from any statutory authority / revenue authority that would have a material adverse effect on our business.

Unless stated to the contrary, the information provided below is as of the date of this draft prospectus.

#### I. CONTINGENT LIABILITIES OF OUR COMPANY: Nil

#### II. <u>LITIGATION INVOLVING OUR COMPANY</u>

#### A. LITIGATION AGAINST OUR COMPANY

- 1. Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities
  - (i) Direct Tax Liabilities: Nil
  - (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil

#### **B. CASES FILED BY OUR COMPANY**

- 1. Litigation Involving Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities:
  - (i) Direct Tax Liabilities: Nil
  - (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil



#### III. <u>LITIGATION INVOLVING OUR DIRECTORS</u>

#### A. LITIGATION AGAINST OUR DIRECTORS

- 1. Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities
  - (i) Direct Tax Liabilities: Nil
  - (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil

### **B. LITIGATION FILED BY OUR DIRECTORS**

- 1. Litigation Involving Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities
  - (i) Direct Tax Liabilities:

Jigneshbhai Damjibhai Sorathiya:

A. Y.	Section Code	Date of Demand	Amount	Particulars
2006-07	143(1)	10-08-2008	1,550	The demand has not been disputed and neither any appeal has been filed. The matter is pending.
	Total		1,550	

#### Bharatkumar Maganbhai Thumar

A. Y.	Section Code	Date of Demand	Amount	Particulars
2012-13	143(1)(a)	24-08-2013	2,720	The demand has not been disputed and neither any appeal has been filed. The matter is pending.
2013-14	143(1)(a)	28/01/2014	1,250	The demand has not been disputed and neither any appeal has been filed. The matter is pending.
	Total			

- (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil

#### IV. LITIGATION INVOLVING OUR PROMOTERS AND PROMOTER GROUP

#### A. LITIGATION AGAINST OUR PROMOTERS AND PROMOTER GROUP

- 1. Litigation Involving Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities
  - (i) Direct Tax Liabilities: Nil
  - (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil



#### **B. LITIGATION FILED BY OUR PROMOTERS AND PROMOTER GROUP**

- 1. Litigation Involving Criminal matters: Nil
- 2. Litigation Involving Actions by Statutory/Regulatory Authorities: Nil
- 3. Litigation involving Tax Liabilities
  - (i) Direct Tax Liabilities: Nil
  - (ii) Indirect Taxes Liabilities: Nil
- 4. Other Pending Litigations: Nil

#### V. Penalties imposed in past cases for the last five years: Nil

#### **OUTSTANDING DUES TO SMALL SCALE UNDERTAKINGS OR ANY OTHER CREDITORS**

There are no disputes with such entities in relation to payments to be made to our Creditors. The details pertaining to amounts due towards such creditors are available on the website of our Company.

Below are the details of the Creditors where outstanding amount as on December 31, 2020:

Name	Balance as on December 31, 2020
Total Outstanding dues to Micro and Small & Medium Enterprises (MSME)*	Nil
Total Outstanding dues to Creditors other than MSME#	Rs. 1528.61 Lakhs

\* Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium Enterprises Development Act, 2006, is not available with us as we are in the process of Compiling the information from our vendors.

# As per restated audited balance sheet.

### Outstanding Litigations involving the Company or involving any other person or company whose outcome may have a material adverse effect on the Company's results of operations or financial position.

Except as described above, as on date of this draft prospectus, there are no outstanding litigations involving the Company, or involving any other person or company whose outcome may have a material adverse effect on the Company's results of operations or financial position.

# There are no litigations or legal actions, pending or taken, by any Ministry or Department of the Government or a statutory authority against our Promoters during the last 5 years.

#### Pending proceedings initiated against our Company for economic offences.

There are no pending proceedings initiated against our Company for economic offences.

# Inquiries, investigations etc. instituted under the Companies Act, 2013 or any previous Companies enactment in the last 5 years against our Company.

There are no inquiries, investigations etc. instituted under the Companies Act or any previous Companies enactment since incorporation against our Company.

#### Material Fraud against our Company in the last five years

There has been no material fraud committed against our Company since incorporation.

#### Fines imposed or compounding of offences for default

There are no fines imposed or compounding of offences for default or outstanding defaults.

#### **Non-Payment of Statutory Dues**

Except as disclosed in the chapter titled "*Financial Statements as Restated*" beginning on pages 99 there are have been no defaults or outstanding defaults in the payment of statutory dues payable under the Employees Provident Funds and Miscellaneous Provisions Act, 1952 and the Employees State Insurance Act, 1948.

#### MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE

Except as disclosed in Chapter titled "Management's Discussion & Analysis of Financial Conditions & Results of **Operations**" beginning on page 116 of this draft prospectus, there have been no material developments that have occurred after the Last Balance Sheet Date.

#### **GOVERNMENT AND OTHER APPROVALS**

#### **GOVERNMENT & OTHER KEY APPROVALS**

Our Company has received the necessary licenses, permissions and approvals from the Central and State Governments and other government agencies/regulatory authorities/certification bodies required to undertake the Issue or continue our business activities. In view of the approvals listed below, we can undertake the Issue and our current business activities and no further major approvals from any governmental/regulatory authority, or any other entity are required to be undertaken, in respect of the Issue or to continue our business activities. It must, however, be distinctly understood that in granting the above approvals, the Government of India and other authorities do not take any responsibility for the financial soundness of our Company or for the correctness of any of the statements or any commitments made or opinions expressed in this behalf.

The main objects clause of the Memorandum of Association of our Company and the objects incidental, enable our Company to carry out its activities.

#### A. <u>APPROVALS FOR THE ISSUE</u>

The following approvals have been obtained or will be obtained in connection with the Issue:

- 1. The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act, 2013, by a resolution passed at its meeting held on March 04, 2021 authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- 2. The shareholders of our Company have, pursuant to Section 62(1)(c) of the Companies Act, 2013, by a special resolution passed in the Extra Ordinary General Meeting held on March 09, 2021 authorized the Issue.
- 3. Our company has obtained In-principle approval dated [•] from the BSE to use the name of BSE for listing of the Equity Shares issued by our Company pursuant to the Issue.

The International Securities Identification Number ("ISIN") of our Company is "INE0BHK01012".

#### B. APPROVALS PERTAINING TO INCORPORATION OF OUR COMPANY

Sr. No.	Description	Authority	Registration Number	Date of Certificate	Date of Expiry
1	Certificate of Incorporation in	ROC, Central	U51909GJ2019PLC108862	27/06/2019	Valid
	the name of "Visaman Global	Registration			until
	Sales Limited"	Authority			Cancelled

#### C. BUSINESS RELATED APPROVALS

#### Approvals/registration valid

Sr.	Description	Authority	<b>Registration Number</b>	Date of	Date of
No.				Certificate	Expiry
1	Permanent Account	Income Tax Department	AAGCV9984R	27/06/2019	Valid until
	Number (PAN)				Cancelled
2	Tax Deduction Account No.	Income Tax Department	RKTV03740C	28/06/2019	Valid until
	(TAN)				Cancelled
3	Goods & Services Tax Act	Government of India	24AAGCV9984R1Z3	18/11/2019	Valid until
	(GST) – Gujarat				Cancelled
4	Goods & Services Tax Act	Government of India	23AAGCV9984R1Z5	20/10/2020	Valid until
	(GST) – Madhya Pradesh				Cancelled
5	Registration for	QRO Certification LLP	304920070801Q	08/07/2020	07/07/2023
	ISO9001:2015				
6	Udyog Registration	Ministry of MSME	UDYAM-GJ-20-	28/10/2020	-
	Certificate (MSME)		0007173		
7	Registration Certificate for	Employees Provident Fund	GJRAJ2195001000	22/09/2020	-
	Employees Provident Fund	Organisation			
8	Registration for ESI Act	Employees State Insurance	37001190830000999	22/09/2020	-
		Corporation			
9	Registration Certificate of	Labour Department under	C/1410258	06/10/2020	-
	Shop or Commercial	M. P. Shop and			
	Establishment – Indore	Establishment Act 1958			



### TRADEMARK REGISTRATION

The company is using trademark logo which is owned by Visaman Global Sales Limited. The application form for trademark registration summarized as follows: -

Sr.	Logo	Class	Trademark	Owner of	Application	Date of	Status
No.			Туре	Trademark	No.	application	
1.		35	Logo		4730670	03/11/2020	Objected
	Build Your Ideal world TM		Copyright	Visaman Global Sales Limited	104749	03/11/2020	Under Process

#### Authority for the Issue

- 1. The Fresh Issue of Equity Shares in terms of this draft prospectus has been authorized by a resolution by the Board of Directors passed at their meeting held on March 04, 2021 under Section 62(1)(c) of the Companies Act 2013 and subject to the approval of the members and such other authorities as may be necessary.
- 2. The Fresh Issue of Equity Shares in terms of this draft prospectus has been authorized by the shareholders by special resolution at the Extra Ordinary General Meeting held on March 09, 2021 under Section 62(1)(c) and other applicable provisions of the Companies Act 2013.
- 3. Our Company has received In-principal approval from BSE vide their letter dated [•] to use the name of BSE in this draft prospectus for listing of the Equity Shares on SME Platform of BSE. Bombay Stock Exchange Limited is the Designated Stock Exchange.
- 4. Our Board has approved the draft Prospectus through its resolution dated April 06, 2021

#### **Confirmation:**

- Our Company, our Promoters, Promoter Group, our Directors, person(s) in control of the promoter or our Company have not been prohibited from accessing the capital market or debarred from buying, selling or dealing in securities under any order or direction passed by the SEBI or any securities market regulator in any other jurisdiction or any other authority/court.
- Our Company, our Promoters, Promoters' Group are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018.
- None of our Directors are in any manner associated with the securities market and there has been no action taken by the SEBI against the Directors or any other entity with which our Directors are associated as promoters or directors.
- None of the Directors are associated with any entities, which are engaged in securities market related business and are registered with SEBI for the same.
- There are no violations of securities laws committed by any of them in the past or pending against them, nor have any companies with which any of our Company, our Promoter, Directors, persons in control of our Company or any natural person behind the Promoter are or were associated as a promoter, director or person in control, been debarred or prohibited from accessing the capital markets under any order or direction passed by the SEBI or any other regulatory or government authority.
- Neither our Company, nor our Promoters, our Directors, relatives (as per Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as a willful defaulter by the RBI or other governmental authority and there has been no violation of any securities law committed by any of them in the past and no such proceedings are pending against any of them except as details provided under Section titled, "Outstanding Litigations and Material Developments" beginning on page no. 120 of this draft prospectus.
- Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this Issue is an "Initial Public Issue" in terms of the SEBI (ICDR) Regulations.

#### Eligibility for the Issue

- Our Company is not ineligible in terms of Regulations 228 of SEBI ICDR Regulations for this Issue as:
  - Neither our company, nor any of its promoters, promoter group or directors are debarred from accessing the capital market by the Board.
  - Neither our promoters, nor any directors of our company is a promoter or director of any other company which is debarred from accessing the capital market by the Board
  - > Neither our Promoter nor any of our Directors is declared as Fugitive Economic Offender
  - Neither our Company, nor our Promoter, relatives (as defined under the Companies Act, 2013) of our Promoter nor our Directors, are Willful Defaulters.
- Our Company is eligible for the Issue in accordance with Regulation 229(1) and other provisions of Chapter IX of the SEBI (ICDR) Regulations 2018, as we are an Issuer whose post issue paid up capital will not be more than 10 crores, and we may hence, issue Equity Shares to the public and propose to list the same on the *SME Platform of BSE Ltd*"



#### We further confirm that:

- i. In accordance with Regulation 260 of the SEBI (ICDR) Regulations, this issue is 100% underwritten and that the Lead Manager to the Issue shall underwrite minimum 15% of the Total Issue Size.
- ii. In accordance with Regulation 268 of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed Allottee's in the issue shall be greater than or equal to fifty (50), otherwise, the entire application money will be refunded within 4 (Four) days of such intimation. If such money is not repaid within 4 (Four) days from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of 4 (Four) days, be liable to repay such application money, with interest at the rate 15% per annum. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.
- iii. In terms of Regulation 246 (1) of the SEBI (ICDR) Regulations, 2018, a copy of the prospectus will be filed with the SEBI through the Lead Manager immediately upon filing of the offer document with the Registrar of Companies.

However, as per Regulation 246 (2) of the SEBI (ICDR) Regulations, 2018, The Board (SEBI) shall not issue any observation on the offer document.

Further, in terms of Regulation 246 (3) of the SEBI (ICDR) Regulations, 2018 the lead manager will also submit a due diligence certificate as per format prescribed by SEBI along with the prospectus to SEBI.

Further, in terms of Regulation 246 (4) of the SEBI (ICDR) Regulations, 2018 the draft prospectus will be displayed from the date of filling in terms of sub-regulation (1) on the website of the Board, The Lead Manager and the SME Exchange of BSE.

Moreover, in terms of Regulation 246 (5) of the SEBI (ICDR) Regulations, 2018, a copy of this draft prospectus and prospectus shall also be furnished to the Board in a soft copy.

iv. In accordance with Regulation 261 of the SEBI (ICDR) Regulations, we hereby confirm that we have entered into an agreement dated [•] with the Lead Manager and a Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the SME Platform of BSE Ltd.

# In terms of Regulation 229(3) of the SEBI (ICDR) Regulations, 2018, We confirm that we have fulfilled eligibility criteria for SME Platform of BSE Limited, which are as under:

#### ✤ Incorporation: The Company shall be incorporated under the Companies Act, 1956/2013.

Our Company is incorporated as Limited Company under the Companies Act, 2013.

# \* Post Issue Paid up Capital: The post issue paid up capital of the company (face value) shall not be more than Rs. 25 crores.

The post issue paid up capital (Face Value) of the company will be  $\mathbf{\xi}6.576$  crores. So, the company has fulfilled the criteria of post issue paid up capital shall not be more than  $\mathbf{\xi}25$  crores.

#### \* Net-worth: Positive Net-worth.

As per restated financial statement, the net-worth of the company is ₹2.32 crores as on December 31, 2020. Our company has positive net-worth. So, the company has fulfilled the criteria of positive net-worth of the company.

#### \* Tangible Asset: Net Tangible Assets should be minimum ₹ 1.50 Crore.

As per restated financial statement, the net tangible assets of the company are ₹2.29 crores as on December 31, 2020. So, the company has fulfilled the criteria of minimum net tangible assets shall not be less ₹ 1.50 crores.

#### **\*** Track Record of the company:

Our company was incorporated on 27/06/2019. However, our Promoter has a track record of more than 3 years as they were operating as a proprietorship concern in the name of Visaman Sales as on the date of filling Draft Prospectus. Further, the Company is also funded by Banks.



#### \* Positive cash accruals (earnings before depreciation and tax) in any of the years out of last three years:

Our company is having positive cash accruals, details are mentioned as below

		(Amt. in Lakhs.)
Particulars	For the period ended 31/12/2020	F.Y. 2019-20
Total Income	8480.00	4798.86
Earnings Before Depreciation and Tax (as restated)	75.42	22.30

#### \* It is mandatory for a company to have a website.

Our Company has a live and operational website i.e., www.visamanglobalsales.com

# It is mandatory for the company to facilitate trading in demat securities and enter into an agreement with both the depositories.

Our Company shall mandatorily facilitate trading in demat securities and have entered into an agreement with both the depositories. Our Company has entered into an agreement for registration with the Central Depositary Services Limited (CDSL) dated 27/11/2019 and National Securities Depository Limited dated 27/11/2019 for establishing connectivity.

There should not be any change in the promoters of the company in preceding one year from date of filing the application to BSE for listing under SME segment.

There has been no change in the promoter(s) of our Company in the preceding one year from date of filing application to BSE for listing on BSE SME.

- Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR).
- There is no winding up petition against our Company, which has been admitted by the Court or a liquidator has not been appointed.
- No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the applicant company.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter IX of SEBI (ICDR) Regulations 2018, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF ISSUE DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE ISSUE DOCUMENT. THE LEAD MANAGER HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE ISSUE DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE REGULATIONS. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE ISSUE DOCUMENT, THE LEAD MANAGER IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, FINSHORE MANAGEMENT SERVICES LIMITED HAS FURNISHED TO STOCK EXCHANGE A DUE DILIGENCE CERTIFICATE DATED APRIL 06, 2021 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A) OF THE SEBI (ICDR) REGULATION 2018 WHICH SHALL ALSO BE SUBMITTED TO SEBI AFTER FILING THE PROSPECTUS WITH ROC AND BEFORE OPENING OF THE ISSUE IN ACCORDANCE WITH THE SEBI ICDR REGULATION, 2018.

THE FILING OF THIS ISSUE DOCUMENT DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE OFFER DOCUMENT.

#### THE DUE DILIGENCE CERTIFICATE TO BE SUBMITTED AS PER FORM A OF SCHEDULE V INCLUDING ADDITIONAL CONFIRMATION AS PROVIDED IN FORM G OF SCHEDULE V IS PRODUCED AS UNDER:

# WE, THE LEAD MERCHANT BANKER TO THE ABOVE-MENTIONED FORTHCOMING ISSUE, STATE AND CONFIRM AS FOLLOWS:

- 1. WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION, INCLUDING COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL WHILE FINALISATION OF THE DRAFT PROSPECTUS PERTAINING TO THE SAID ISSUE;
- 2. ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE ISSUER, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES, AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION AND THE CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE ISSUER, WE CONFIRM THAT:
  - A. THE DRAFT PROSPECTUS FILED WITH THE EXCHANGE/BOARD IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS WHICH ARE MATERIAL TO THE ISSUE;
  - B. ALL MATERIAL LEGAL REQUIREMENTS RELATING TO THE ISSUE AS SPECIFIED BY THE BOARD, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - C. THE MATERIAL DISCLOSURES MADE IN THE DRAFT PROSPECTUS ARE TRUE, FAIR AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL-INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, 2013, APPLICABLE PROVISIONS OF THE COMPANIES ACT, 2013, THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- 3. WE CONFIRM THAT BESIDES OURSELVES, ALL THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS ARE REGISTERED WITH THE BOARD AND THAT TILL DATE SUCH REGISTRATION IS VALID.
- 4. WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFILL THEIR UNDERWRITING COMMITMENTS.
- 5. WE CERTIFY THAT WRITTEN CONSENT FROM PROMOTERS HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTERS' CONTRIBUTION SUBJECT TO LOCK-IN SHALL NOT BE DISPOSED / SOLD / TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT PROSPECTUS WITH THE BOARD/EXCHANGE TILL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT PROSPECTUS.
- 6. WE CERTIFY THAT ALL APPLICABLE PROVISION OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, WHICH RELATES TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTERS CONTRIBUTION, HAS BEEN AND SHALL BE DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION HAVE BEEN MADE IN THE DRAFT PROSPECTUS.
- 7. WE UNDERTAKE THAT ALL APPLICABLE PROVISION OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 WHICH RELATE TO RECEIPT OF PROMOTERS CONTRIBUTION PRIOR TO OPENING OF THE ISSUE SHALL BE COMPLIED WITH. WE CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE AND THAT AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE BOARD/EXCHANGE. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT PROMOTERS' CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE ISSUER ALONG WITH THE PROCEEDS OF THE PUBLIC ISSUE. – NOT APPLICABLE
- 8. WE CONFIRM THAT NECESSARY ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE MONEYS RECEIVED PURSUANT TO THE ISSUE ARE KEPT IN A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT, 2013 AND THAT SUCH MONEYS SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGE MENTIONED IN THE DRAFT PROSPECTUS. WE FURTHER CONFIRM THAT THE



AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE ISSUER SPECIFICALLY CONTAINS THIS CONDITION.

- 9. WE CERTIFY THAT THE PROPOSED ACTIVITIES OF THE ISSUER FOR WHICH THE FUNDS ARE BEING RAISED IN THE PRESENT ISSUE FALL WITHIN THE 'MAIN OBJECTS' LISTED IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE ISSUER AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED OUT UNTIL NOW ARE VALID IN TERMS OF THE OBJECT CLAUSE OF ITS MEMORANDUM OF ASSOCIATION.
- 10. WE CERTIFY THAT ALL THE SHARES SHALL BE ISSUED IN DEMATERIALIZED FORM IN COMPLIANCE WITH THE PROVISIONS OF SECTION 29 OF THE COMPANIES ACT, 2013 AND THE DEPOSITORIES ACT, 1996, AND THE REGULATIONS MADE THEREUNDER.
- 11. WE CERTIFY THAT ALL THE APPLICABLE DISCLOSURES MANDATED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 HAVE BEEN MADE IN ADDITION TO DISCLOSURES WHICH, IN OUR VIEW, ARE FAIR AND ADEQUATE TO ENABLE THE INVESTOR TO MAKE A WELL-INFORMED DECISION.
- 12. WE CERTIFY THAT THE FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT PROSPECTUS:
  - A. AN UNDERTAKING FROM THE ISSUER THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE ISSUER AND
  - B. AN UNDERTAKING FROM THE ISSUER THAT IT SHALL COMPLY WITH SUCH DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE BOARD FROM TIME TO TIME.
- 13. WE UNDERTAKE TO COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENT IN TERMS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.
- 14. WE ENCLOSE A NOTE EXPLAINING THE PROCESS OF DUE DILIGENCE THAT HAS BEEN EXERCISED BY US INCLUDING IN RELATION TO THE BUSINESS OF THE ISSUER, THE RISK IN RELATION TO THE BUSINESS, EXPERIENCE OF THE PROMOTERS AND THAT THE RELATED PARTY TRANSACTION ENTERED INTO FOR THE PERIOD DISCLOSED IN THE DRAFT PROSPECTUS HAVE BEEN ENTERED INTO BY THE ISSUER IN ACCORDANCE WITH APPLICABLE LAWS.
- 15. WE ENCLOSE A CHECKLIST CONFIRMING REGULATION-WISE COMPLIANCE WITH THE APPLICABLE PROVISIONS OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018, CONTAINING DETAILS SUCH AS THE REGULATION NUMBER, ITS TEXT, THE STATUS OF COMPLIANCE, PAGE NUMBER OF THE DRAFT PROSPECTUS WHERE THE REGULATION HAS BEEN COMPLIED WITH AND OUR COMMENTS, IF ANY.
- 16. WE ENCLOSE STATEMENT ON 'PRICE INFORMATION OF PAST ISSUES HANDLED BY MERCHANT BANKER BELOW (WHO ARE RESPONSIBLE FOR PRICING THIS ISSUE)', AS PER FORMAT SPECIFIED BY SEBI THROUGH CIRCULAR NO. CIR/CFD/DIL/7/2015 DATED OCTOBER 30, 2015.

# ADDITIONAL CONFIRMATIONS/CERTIFICATION TO BE GIVEN BY MERCHANT BANKER IN DUE DILIGENCE CERTIFICATE TO BE GIVEN ALONG WITH ISSUE DOCUMENT REGARDING SME PLATFORM OF BSE LIMITED.

- (1) WE CONFIRM THAT NONE OF THE INTERMEDIARIES NAMED IN THE DRAFT PROSPECTUS HAVE BEEN DEBARRED FROM FUNCTIONING BY ANY REGULATORY AUTHORITY.
- (2) WE CONFIRM THAT ALL THE MATERIAL DISCLOSURES IN RESPECT OF THE ISSUER HAVE BEEN MADE IN DRAFT PROSPECTUS AND CERTIFY THAT ANY MATERIAL DEVELOPMENT IN THE ISSUER OR RELATING TO THE ISSUE UP TO THE COMMENCEMENT OF LISTING AND TRADING OF THE SPECIFIED SECURITIES ISSUED THROUGH THIS ISSUE SHALL BE INFORMED THROUGH PUBLIC NOTICES/ADVERTISEMENTS IN ALL THOSE NEWSPAPERS IN WHICH PRE-ISSUE ADVERTISEMENT AND ADVERTISEMENT FOR OPENING OR CLOSURE OF THE ISSUE HAVE BEEN GIVEN.
- (3) WE CONFIRM THAT THE ABRIDGED DRAFT PROSPECTUS CONTAINS ALL THE DISCLOSURES AS SPECIFIED IN THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 **NOTED FOR COMPLIANCE**.
- (4) WE CONFIRM THAT AGREEMENTS HAVE BEEN ENTERED INTO WITH THE DEPOSITORIES FOR DEMATERIALISATION OF THE SPECIFIED SECURITIES OF THE ISSUER.

- (5) THE ISSUER HAS REDRESSED AT LEAST NINETY-FIVE PER CENT OF THE COMPLAINTS RECEIVED FROM THE INVESTORS TILL THE END OF THE QUARTER IMMEDIATELY PRECEDING THE MONTH OF FILING OF THE OFFER DOCUMENT WITH THE REGISTRAR OF COMPANIES. - *NOT APPLICABLE*.
- (6) WE CONFIRM THAT UNDERWRITING AND MARKET MAKING ARRANGEMENTS AS PER REQUIREMENTS OF REGULATION 261 AND 262 OF THE SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 HAVE BEEN MADE- *NOTED FOR COMPLIANCE*.

#### DISCLAIMER FROM OUR COMPANY AND THE LEAD MANAGER

Our Company and the Lead Manager accept no responsibility for statements made otherwise than those contained in this draft prospectus or in the advertisements or any other material issued by or at our Company's instance and that anyone placing reliance on any other source of information would be doing so at his or her own risk.

#### CAUTION

The LM accepts no responsibility, save to the limited extent as provided in the Issue Agreement entered between the LM (Finshore Management Services Limited) and our Company on March 17, 2021 and the Underwriting Agreement dated  $[\bullet]$  entered into between the Underwriters and our Company and the Market Making Agreement dated  $[\bullet]$  entered into among the Market Maker, LM and our Company.

All information shall be made available by our Company and the LM to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The LM and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Promoter Group, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Entities, and our affiliates or associates, for which they have received and may in future receive compensation.

Note: Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company and the Underwriters and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not Issue, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the Issue.

#### DISCLAIMER IN RESPECT OF JURISDICTION

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakh and pension funds with a minimum corpus of ₹ 2,500.00 Lakh, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This draft prospectus does not, however, constitute an Issue to sell or an invitation to subscribe for Equity Shares Issued hereby in any jurisdiction other than India to any person to whom it is unlawful to make an Issue or invitation in such jurisdiction. Any person into whose possession this draft prospectus comes is required to inform himself or herself about, and to observe, any such restrictions.

Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in *Rajkot, Gujarat, India* only.

No action has been, or will be, taken to permit a public Issuing in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be Issued or sold, directly or indirectly, and this draft prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this draft prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.



#### DISCLAIMER CLAUSE OF THE SME PLATFORM OF BSE

As required, a copy of this Offer Document has been submitted to BSE Limited (hereinafter referred to as BSE).

BSE Limited ("BSE") has vide its letter dated  $[\bullet]$  given permission to "Visaman Global Sales Limited" to use its name in the offer document as the Stock Exchange on whose Small and Medium Enterprises platform ("SME platform") the company's securities are proposed to be listed. BSE has scrutinized this offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this company. BSE does not in any manner: -

- i. warrant, certify or endorse the correctness or completeness of any of the contents of this offer documents; or
- **ii.** warrant that this company's securities will be listed on completion of Initial Public Offering or will continue to be listed on BSE; or
- iii. take any responsibility for the financial or other soundness of this company, its promoters, its management or any scheme or project of this company.
- **iv.** warrant, certify, or endorse the validity, correctness or reasonableness of the price at which the equity shares are offered by the company and investors are informed to take the decision to invest in the equity shares of the company only after making their own independent enquiries, investigation and analysis. The price at which the equity shares are offered by the company is determined by the company in consultation with the Merchant Banker(s) to the issue and the Exchange has no role to play in the same and it should not for any reason be deemed or construed that the contents of this offer document have been cleared or approved by BSE. Every person who desires to apply for or otherwise acquire any securities of this company may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against BSE whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/acquisition whether by reason of anything stated or omitted to be stated herein or for any other reason whatsoever.
- v. BSE does not in any manner be liable for any direct, indirect, consequential or other losses or damages including loss of profits incurred by any investor or any third party that may arise from any reliance on this offer document or for the reliability, accuracy, completeness, truthfulness or timeliness thereof.
- vi. The company has chosen the SME platform on its own initiative and its own risk, and is responsible for complying with local laws, rules, regulations, and other statutory or regulatory requirements stipulated by BSE/other regulatory authority. Any use of the SME platform and the related services are subject to Indian laws and courts exclusively situated in Mumbai.

#### DISCLAIMER CLAUSE UNDER RULE 144A OF THE U.S. SECURITIES ACT

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be Issued or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulation S under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be Issued and sold outside the United States in compliance with Regulation S of the Securities Act and the applicable laws of the jurisdiction where those Issues and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be Issued or sold, and Applicants may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

#### LISTING

The Equity Shares of our Company are proposed to be listed on SME platform of BSE. Our Company has obtained in-principle approval from BSE by way of its letter dated [•] for listing of equity shares on SME platform of BSE.

BSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the SME Platform is not granted by BSE, our Company shall return through verifiable means the entire monies received within four (4) days of receipt of intimation from stock exchange rejecting the application for listing or trading without any interest.

If such money is not repaid within four (4) days from the date our Company becomes liable to repay it, then our Company and every Director of the Company who is officer in default shall, on and from expiry of four (4) days, be jointly and severally liable to repay such application money, with interest at the rate of fifteen per cent per annum (15% p.a.).



Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the SME Platform of BSE mentioned above are taken within Six (6) Working Days of the Issue Closing Date.

#### FILING

The draft prospectus is being filed with BSE Limited, 20th Floor, P.J. Towers, Dalal Street, Fort, Mumbai-400001, Maharashtra.

After getting in-principal approval from BSE, a copy of the prospectus, along with the documents required to be filed under Section 32 of the Companies Act, 2013 would be delivered for filing to the Registrar of Companies, Ahmedabad, Gujarat.

A copy of this draft prospectus shall be furnished to SEBI in soft copy. A copy of the prospectus shall be filed with SEBI immediately upon filing of the Offer document with Registrar of Companies in term of Regulation 246 of the SEBI (ICDR) Regulations, 2018. However, SEBI shall not issue any observation on the draft prospectus/prospectus.

#### IMPERSONATION

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable to action under Section 447 of the Companies, Act 2013.

#### CONSENTS

Consents in writing of (a) Our Directors, Our Promoters, Our Company Secretary & Compliance Officer, Chief Financial Officer, Chief Executive Officer, Our Statutory Auditor, Key Managerial Personnel, Our Peer Review Auditor, Our Banker(s) to the Company; (b) Lead Manager, Registrar to the Issue, Banker(s) to the Issue, Sponsor Bank, Legal Advisor to the Issue, Underwriter(s) to the Issue and Market Maker to the Issue to act in their respective capacities shall be obtained as required under Section 26 of the Companies Act, 2013 and shall be filed along with a copy of the draft prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the draft prospectus for filing with the RoC.

In accordance with the Companies Act,2013 and the SEBI (ICDR) Regulations 2018, **M/s. Bijan Ghosh & Associates**, Chartered Accountant, our Peer Review Auditors of the Company has agreed to provide their written consent to the inclusion of their respective reports on "Statement of Tax Benefits" relating to the possible tax benefits and restated financial statements as included in this draft prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of this draft prospectus for filling with Roc.

#### **EXPERTS OPINION**

Except for the reports in the Section, "Statement of Possible Tax Benefits" and "Financial Statement as Restated" on page no 55 and page no 99 of this draft prospectus from the Peer Review Auditors and Statutory Auditor respectively; our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### PARTICULARS REGARDING PUBLIC OR RIGHTS ISSUES DURING THE LAST FIVE (5) YEARS

Except as stated under Section titled "*Capital Structure*" beginning on page no. 39 of this draft prospectus our Company has not undertaken any previous public or rights issue. Further, we are an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, 2018, amended from time to time and the Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations, 2018, amended from time to time.

# UNDERWRITING COMMISSION, BROKERAGE AND SELLING COMMISSION ON PREVIOUS ISSUES IN LAST 5 YEARS

Since this is the initial public Issuing of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

PARTICULARS IN REGARD TO OUR COMPANY AND OTHER LISTED GROUP-COMPANIES / SUBSIDIARIES/ ASSOCIATES UNDER THE SAME MANAGEMENT WITHIN THE MEANING OF SECTION 186 OF THE COMPANIES ACT, 2013 WHICH MADE ANY CAPITAL ISSUE DURING THE LAST THREE YEARS:



Neither our Company nor any other companies under the same management within the meaning of Section 186 of the Companies Act, 2013, had made any public issue or rights issue during the last three year except as mentioned in this draft prospectus. This is the initial public Issuing of our Company's Equity Shares

#### PERFORMANCE VIS-A-VIS OBJECTS-PUBLIC/RIGHT ISSUE OF OUR COMPANY

Except as stated under Section titled "*Capital Structure*" beginning on page 39 of this draft prospectus our Company has not undertaken any previous public or rights issue.

#### PERFORMANCE VIS-A-VIS OBJECTS - LAST ISSUE OF LISTED SUBSIDIARIES/LISTED PROMOTERS

We don't have any listed company under the same management or any listed subsidiaries or any listed promoters.

# OUTSTANDING DEBENTURES OR BOND ISSUES OR REDEEMABLE PREFERENCE SHARESOR ANY OTHER CONVERTIBLE INSTRUMENTS ISSUED BY OUR COMPANY

Our Company does not have any outstanding debentures or bonds or Preference Redeemable Shares as on the date of filing this draft prospectus.

#### **OPTION TO SUBSCRIBE**

Equity Shares being issued through the draft prospectus can be applied for in dematerialized form only.

#### STOCK MARKET DATA OF THE EQUITY SHARES

This being an initial public Issue of the Equity Shares of our Company, the Equity Shares are not listed on any Stock Exchanges.

#### MECHANISM FOR REDRESSAL OF INVESTOR GRIEVANCES

The Company has appointed "Link Intime India Private Limited" as the Registrar to the Issue, to handle the investor grievances in co-ordination with the Compliance Officer of the Company.

The Agreement dated March 17, 2021 amongst the Registrar to the Issue and our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) year from the last date of dispatch of the letters of allotment, or demat credit or where refunds are being made electronically, giving of unblocking instructions to the clearing system, to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

All grievances relating to the Issue may be addressed to the Registrar to the Issue, giving full details such as name, address of the applicant, application number, number of Equity Shares applied for, amount paid on application, Depository Participant, and the bank branch or collection center where the application was submitted.

All grievances relating to the ASBA process may be addressed to the SCSBs, giving full details such as name, address of the applicant, number of Equity Shares applied for, amount paid on application and the relevant Designated Branch or the collection center of the SCSBs where the Application Form was submitted by the ASBA Applicants in ASBA account or UPI ID linked bank account number in which the amount equivalent to the Bid Amount was blocked. Further, the investor shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

The Applicant should give full details such as name of the sole/first Applicant, Application Form number, Applicant DP ID, Client ID, Bank Account No./UPI ID, PAN, date of the Application Form, address of the Applicant, number of the Equity Shares applied for and the name and address of the Designated Intermediary where the Application Form was submitted by the Applicant. Further, the investor shall also enclose the Acknowledgement Slip from the Designated Intermediaries in addition to the documents or information mentioned hereinabove.

#### DISPOSAL OF INVESTOR GRIEVANCES BY OUR COMPANY

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be fifteen (15) Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed **Ms. Ankita Anil Jain**, Company Secretary, as the Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

Ms. Ankita Anil Jain Company Secretary & Compliance Officer Visaman Global Sales Limited C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India Contact No: 0281-2235787 Email ID: cs@visamansales.com Website: www.visamanglobalsales.com



Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as non-receipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web-based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website www.scores.gov.in

#### STATUS OF INVESTOR COMPLAINTS

We confirm that we have not received any investor compliant during the three years preceding the date of this draft prospectus and hence there are no pending investor complaints as on the date of this draft prospectus.

### DISPOSAL OF INVESTOR GRIEVANCES BY LISTED COMPANIES UNDER THE SAME MANAGEMENT AS OUR COMPANY:

We don't have any listed company under the same management or any listed subsidiaries or any listed promoters.

#### PRICE INFORMATION OF PAST ISSUED HANDLED BY THE LEAD MANAGER

No.         Size (? in Cr.)         Price (? in Cr.)         Date (? in Cr.)         Price (n ?)         Date (n ?)         price on listing date (n ?)         closing price, [+/- % change in closing date (n ?)         closing price, [+/- % change in closing date (n ?)         closing price, [+/- % change in closing           1         2         2         7         2         4         4         -		ment on Frice information of Fast issues nandred by Finshore Wanagement Services Limited:							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	Sr.	Issue Name	Issue	Issue	Listing	Opening	+/- % change in	+/- % change in	+/- % change in
Image: Cr.J         Cr.J         Image: Cr.J <thi< th=""><th>No.</th><th></th><th></th><th></th><th>Date</th><th>-</th><th></th><th></th><th></th></thi<>	No.				Date	-			
Image: Constraint of the second sec				(In ₹)					
Image: Constraint of the second sec			Cr.)			date	closing	closing	closing
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$						(In ₹)	benchmark]- 30th	benchmark]- 90th	benchmark]- 180th
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$							calendar days	calendar days	calendar days from
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$							from listing	from listing	listing
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$			00.74	0.00	12/02/2010	001 00	2.07	2.28	4.67
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	1	East India Securities Ltd	92.74	920	13/03/2018	921.90	[0.25]	[4.69]	[13.39]
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	-	Sungold Media And	1.05	10	05/00/0010	0.75		-42.80	-32.00
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	2		1.35	10	27/08/2018	9.75	[-5.28]	[-9.60]	
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	3		13.54	51	28/08/2018	48.00			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	4	AKI India Ltd	3.08	11	12/10/2018	11.55			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		Shree Krishna							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	5		1.17	13	03/12/2018	12.35			
6Diksha Greens Ltd $13.32$ 30 $05/12/2018$ $36.20$ $[-1.03]$ $[0.50]$ $[10.67]$ 7Shankar Lal Rampal Dye- Chem Ltd $7.29$ $45$ $24/12/2018$ $46.15$ $2.22$ $-5.56$ $8.11$ 8Jonjua Overseas Ltd $1.30$ $10$ $25/02/2019$ $12.00$ $7.00$ $7.00$ $89.00$ 9Mahip Industries Ltd $16.63$ $32$ $12/03/2019$ $32.00$ $-5.16$ $11.56$ $-76.81$ 10Northem Spirits Ltd $18.50$ $43$ $04/04/2019$ $43.70$ $-16.28$ $-23.26$ $-42.21$ 10Northem Spirits Ltd $18.50$ $43$ $04/04/2019$ $43.70$ $-16.28$ $-23.26$ $-42.21$ 11White Organic Retail Ltd $15.46$ $63$ $10/05/2019$ $64.20$ $31.83$ $15.87$ $15.87$ 12SK International Export Ltd. $3.96$ $20$ $15/07/2019$ $19.20$ $-16.00$ $-9.75$ $0.00$ 14Tranway Technologies Ltd. $4.24$ $10$ $05/02/2020$ $11.10$ $50.00$ $1.00$ $-21.90$ 15ICL Organic Dairy Products Ltd. $4.08$ $20$ $17/02/2020$ $20.80$ $-25.00$ $-3.25$ $-7.74$									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	6	Diksha Greens Ltd	13.32	30	05/12/2018	36.20			
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$		Shankar Lal Romal Dua							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	7		7.29	45	24/12/2018	46.15			
8Jonjua Overseas Ltd1.3010 $25/02/2019$ $12.00$ $[5.58]$ $[8.90]$ $[1.35]$ 9Mahip Industries Ltd16.6332 $12/03/2019$ $32.00$ $-5.16$ $11.56$ $-76.81$ 10Northern Spirits Ltd18.5043 $04/04/2019$ $43.70$ $-16.28$ $-23.26$ $-42.21$ 11White Organic Retail Ltd15.4663 $10/05/2019$ $64.20$ $31.83$ $15.87$ $15.87$ 12SK International Export Ltd. $3.96$ 20 $15/07/2019$ $19.20$ $-16.00$ $-9.75$ $0.00$ 13Alphalogic Techsys Ltd. $6.18$ $84$ $05/09/2019$ $83$ $7.86$ $1.07$ $16.67$ 14Tranway Technologies Ltd. $4.24$ 10 $05/02/2020$ $11.10$ $50.00$ $1.00$ $-21.90$ 15ICL Organic Dairy Products Ltd. $4.08$ 20 $17/02/202$ $20.80$ $-25.00$ $-3.25$ $9.75$		Chemi Etd							
9Mahip Industries Ltd16.6332 $12/03/2019$ $32.00$ $\begin{array}{c} -5.16\\ [2.80] \\ [2.80] \\ [5.54] \\ [5.54] \\ [5.54] \\ [5.54] \\ [5.54] \\ [-1.48] \end{array}$ 10Northem Spirits Ltd18.5043 $04/04/2019$ $43.70$ $\begin{array}{c} -16.28\\ [0.72] \\ [0.72] \\ [0.03] \\ [0.03] \\ [0.03] \\ [-0.04] \end{array}$ 11White Organic Retail Ltd15.4663 $10/05/2019$ $64.20$ $\begin{array}{c} 31.83\\ [5.75] \\ [5.75] \\ [5.75] \\ [-2.06] \\ [5.75] \\ [-2.06] \\ [7.43] \\ [5.75] \\ [1.00] \\ [-1.98] \\ [6.95] \\ [1.00] \\ [1.00] \\ [4.99] \\ [1.00] \\ [4.09] \\ [1.00] \\ [4.09] \\ [1.00] \\ [4.09] \\ [1.00] \\ [4.09] \\ [1.00] \\ [4.09] \\ [1.00] \\ [1.00] \\ [4.09] \\ [1.00] \\ [-2.91] \\ [-8.59] \\ [1.5] \\ [1.0] \\ [1.0] \\ [1.0] \\ [1.0] \\ [-2.91] \\ [-2.52] \\ [-24.25] \\ [-24.25] \\ [-7.74] \\ $	8	Jonjua Overseas Ltd	1.30	10	25/02/2019	12.00			
9Manp Industries Ltd16.63 $32$ $12/03/2019$ $32.00$ $[2.80]$ $[5.54]$ $[-1.48]$ 10Northem Spirits Ltd18.50 $43$ $04/04/2019$ $43.70$ $-16.28$ $-23.26$ $-42.21$ 11White Organic Retail Ltd15.46 $63$ $10/05/2019$ $64.20$ $31.83$ $15.87$ $15.87$ 12SK International Export Ltd. $3.96$ $20$ $15/07/2019$ $19.20$ $-16.00$ $-9.75$ $0.00$ 13Alphalogic Techsys Ltd. $6.18$ $84$ $05/09/2019$ $83$ $7.86$ $1.07$ $16.67$ 14Tranway Technologies Ltd. $4.24$ $10$ $05/02/202$ $11.10$ $50.00$ $-0.00$ $-21.90$ 15ICL Organic Dairy Products Ltd. $4.08$ $20$ $17/02/202$ $20.80$ $-25.00$ $-3.25$ $9.75$		-							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	9	Mahip Industries Ltd	16.63	32	12/03/2019	32.00			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		-							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	10	Northern Spirits Ltd	18.50	43	04/04/2019	43.70			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		1							
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	11	White Organic Retail Ltd	15.46	63	10/05/2019	64.20			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$				_					
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	12		3.96	20	15/07/2019	19.20			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		Ltd.	5170	20	10.01.2019	19120			
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	13	Alphalogic Techsys Ltd	6.18	84	05/09/2019	83			
14         Ltd.         4.24         10         05/02/2020         11.10         [-6.49]         [-22.91]         [-8.59]           15         ICL Organic Dairy Products Ltd.         4.08         20         17/02/2020         20.80         -25.00         -3.25         9.75           15         ICL Organic Dairy Products Ltd.         4.08         20         17/02/2020         20.80         -25.00         -3.25         9.75	15	1 0 9	0.10		00/09/2019	05			
Ltd.         [-6.49]         [-22.91]         [-8.59]           15         ICL Organic Dairy Products Ltd.         4.08         20         17/02/2020         20.80         -25.00         -3.25         9.75           [-7.74]         [-7.74]         [-7.74]         [-7.74]         [-7.74]         [-7.74]	14		4 74	10	05/02/2020	11.10			
13         Products Ltd.         4.08         20         17/02/2020         20.80         [-25.52]         [-24.25]         [-7.74]	17		7.27	10	05/02/2020	11.10			
Products Ltd. [-25.52] [-24.25] [-7.74]	15		4.08	20	17/02/2020	20.80			
	15		4.00	20	1//02/2020	20.80			
	16	DJ Mediaprint &	2.40	20	12/04/2020	20.60	165.00	64.50	105.00
$\begin{bmatrix} 16 \\ Logistics Ltd. \end{bmatrix} \begin{bmatrix} 2.40 \\ 20 \\ 13/04/2020 \\ 20.60 \\ 20.60 \\ [2.22] \\ [19.24] \\ [32.00] \end{bmatrix}$	10	Logistics Ltd.	2.40	20	13/04/2020	20.60	[2.22]	[19.24]	[32.00]

#### Statement on Price Information of Past Issues handled by Finshore Management Services Limited:

Status as on 24-03-2021

1. in case where the security is not being traded on 30th, 90th and 180th day, the previous working day has been considered. 2. in case where 30th, 90th and 180th day is holiday, the previous working day has been considered for benchmark and security purpose.

3. the benchmark index is SENSEX where the securities have been listed in BSE SME and Nifty where securities have been listed in NSE.



#### Summary statement of Disclosure:

Financial Year	Total no. of IPOs	Total Funds Raised	Nos. of IPOs trading at discount - 30th calendar day from listing day			Nos. of IPOs trading at premium - 30th calendar day from listing day			Nos. of IPOs trading at discount -180th calendar day from listing day			Nos. of IPOs trading at premium - 180th calendar day from listing day		
		(₹ in Cr.)	Over 50%	Betwee n 25- 50%	Less than 25%	Over 50%	Betwee n 25- 50%	Less than 25%	Over 50%	Betwee n 25- 50%	Less than 25%	Over 50%	Betwee n 25- 50%	Less than 25%
2017-18	1	92.74	N. A	N. A	N. A	N. A	N. A	1	N. A	N. A	N. A	N. A	N. A	1
2018-19	8	57.68	1	1	2	1	N. A	3	3	1	2	1	N. A	1
2019-20	6	52.42	N. A	1	2	N. A	2	1	N. A	1	2	N. A	N. A	3
2020-21	1	2.40	N. A	N. A	N. A	1	N. A	N. A	N. A	N. A	N. A	1	N. A	N. A

\$ Status as on 24-03-2021

### TRACK RECORD OF PAST ISSUES HANDLED BY FINSHORE MANAGEMENT SERVICES LIMITED

For details regarding track record of LM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the LM at: <u>www.finshoregroup.com</u>.



#### TERMS OF THE ISSUE

The Equity Shares being Issued are subject to the provisions of the Companies Act, SCRA, SCRR, SEBI (ICDR) Regulations, the SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of this draft prospectus, the prospectus, the abridged draft prospectus, Application Form, CAN, the Revision Form, Allotment advices, and other terms and conditions as may be incorporated in the documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the GoI, the Stock Exchanges, the RoC, the RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable.

Please note that in terms of regulation 256 of the SEBI (ICDR), 2018 read with SEBI Circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015, all the investors applying in this issue shall use only Application Supported by Blocked Amount (ASBA) facility for making payment i.e., just writing their bank account numbers and authorising the banks to make payment in case of allotment by signing the application forms. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, Retail Individual Investors applying in public issue may use either Application Supported by Blocked Amount (ASBA) process or UPI payment mechanism by providing UPI ID in the Application Form which is linked from Bank Account of the investor.

#### **AUTHORITY FOR THE PRESENT ISSUE**

This Issue has been authorized by a resolution of the Board passed at their meeting held on March 04, 2021 subject to the approval of shareholders through a special resolution to be passed pursuant to Section 62 (1) (c) of the Companies Act, 2013. The shareholders have authorized the Issue by a special resolution in accordance with Section 62 (1) (c) of the Companies Act, 2013 passed at the EGM of the Company held on March 09, 2021.

#### **RANKING OF EQUITY SHARES**

The Equity Shares being Issued shall be subject to the provisions of the Companies Act, 2013 and our Memorandum and Articles of Association and shall rank *pari-passu* in all respects with the existing Equity Shares of our Company including rights in respect of dividend. The allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to Section titled, *"Description of Equity Shares and Terms of the Articles of Association"*, beginning on page 157 of this draft prospectus.

#### **OFFER FOR SALE**

In the case of offer for sale, the dividend for the entire year shall be payable to the transferees and the company has to disclose the name of the entity bearing the cost of making offer for sale along with reasons. However, the present issue does not include offer for sale and hence the said disclosure is not applicable to us.

#### MODE OF PAYMENT OF DIVIDEND

Our Company shall pay dividend to the shareholders of our Company in accordance with the provisions of the Companies Act, 2013, as may be applicable, the Articles of Association of our Company, the provisions of the SEBI Listing Regulations and any other rules, regulations or guidelines as may be issued by the Government of India in connection there to and as per the recommendation by our Board of Directors and approved by our Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act, for further details in relation to dividends, please refer to Sections titled, *"Dividend Policy"* and *"Description of Equity Shares and Terms of the Articles of Association"*, beginning on page 98 and 157 respectively, of this draft prospectus.

#### FACE VALUE AND ISSUE PRICE

The face value of the share of our company is  $\gtrless 10$ /- per equity share and the issue price is  $\gtrless 20$ /- per equity share. The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under the Section titled, *"Basis for Issue Price"* beginning on page 53 of this draft prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **COMPLIANCE WITH SEBI (ICDR) REGULATIONS**

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations as amended time to time. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

#### **RIGHTS OF THE EQUITY SHAREHOLDERS**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association of our Company, the equity shareholders shall have the following rights:



- Right to receive dividend, if declared;
- Right to receive Annual Reports & notices to members;
- Right to attend general meetings and exercise voting rights, unless prohibited by law;
- Right to vote on a poll either in person or by proxy;
- Right to receive Issue for rights shares and be allotted bonus shares, if announced;
- Right to receive surplus on liquidation; subject to any statutory and other preferential claims being satisfied;
- Right of free transferability of the Equity Shares, subject to applicable law, including any RBI Rules and Regulations; and
- Such other rights, as may be available to a shareholder of a listed public company under the previous Companies Act, 1956 and Companies Act, 2013, as may be applicable, terms of the SEBI Listing Regulations and the Memorandum and Articles of Association of our Company.

For further details on the main provision of our Company's Articles of Association dealing with voting rights, dividend, forfeiture and lien, transfer and transmission and/or consolidation/splitting, etc., please refer to Section titled, "Description of Equity Shares and Terms of the Articles of Association", beginning on page 157 of this draft prospectus.

#### MINIMUM APPLICATION VALUE, MARKET LOT AND TRADING LOT

In terms of Section 29 of the Companies Act, 2013, the Equity Shares shall be allotted only in dematerialised form. As per the existing SEBI (ICDR) Regulations, the trading of the Equity Shares shall only be in dematerialised form for all investors. In this context, two agreements have been signed among our Company, the respective Depositories and the Registrar to the Issuer:

- 1. Tripartite agreement dated 27/11/2019 between our Company, NSDL and the Registrar to the Issue.
- 2. Tripartite agreement dated 27/11/2019 between our Company, CDSL and the Registrar to the Issue

The trading of the Equity Shares will happen in the minimum contract size of 6,000 Equity Shares and the same may be modified by the SME Platform of BSE from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this draft prospectus will be done in multiples of 6,000 Equity Shares subject to a minimum allotment of 6,000 Equity Shares to the successful Applicants in terms of the SEBI Circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

#### MINIMUM NUMBER OF ALLOTTEES

In accordance with the Regulation 268 of SEBI ICDR Regulations, the minimum number of allottees in this Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies blocked by the SCSBs shall be unblocked within 4 working days of closure of issue.

#### JOINT HOLDERS

Where two (2) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint holders with benefits of survivorship.

#### NOMINATION FACILITY TO INVESTOR

In accordance with Section 72 of the Companies Act, 2013, the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the Applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013, be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013, any Person who becomes a nominee by virtue of this section shall upon the production of such evidence as may be required by the Board, elect either:

To register himself or herself as the holder of the Equity Shares; or to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of ninety (90) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.



Since the allotment of Equity Shares in the Issue will be made only in dematerialized form, there is no need to make a separate nomination with our Company. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

#### PERIOD OF SUBSCRIPTION LIST OF PUBLIC ISSUE

ISSUE OPENS ON	[•]
ISSUE CLOSES ON	[•]

- In terms of regulation 265 of SEBI (ICDR) Regulation, 2018, the issue shall be open after at least three working days from the date of filing the prospectus with the Registrar of Companies.
- In terms of regulation 266(1) of SEBI (ICDR) Regulation, 2018, Except as otherwise provided in these regulations, the public issue shall be kept open for at least three working days and not more than ten working days.
- In terms of regulation 266(2) of SEBI (ICDR) Regulation, 2018, In case of a revision in the price band, the issuer shall extend the bidding (issue) period disclosed in the red herring draft prospectus, for a minimum period of three working days, subject to the provisions of sub-regulation (1) is not applicable to our company as this is fixed price issue.
- In terms of regulation 266(3) of SEBI (ICDR) Regulation, 2018, In case of force majeure, banking strike or similar circumstances, our company may, for reasons to be recorded in writing, extend the issue period disclosed in the draft prospectus, for a minimum period of three working days, subject to the provisions of sub-regulation 266(1).

Application Forms and any revisions to the same will be accepted only between 10.00 a.m. to 5.00 p.m. (IST) during the Issue Period (except for the Issue Closing Date). On the Issue Closing Date, the Application Forms will be accepted only between 10.00 a.m. to 3.00 p.m. (IST) for retail and non-retail Applicants. The time for applying for Retail Individual Applicants on Issue Closing Date maybe extended in consultation with the LM, RTA and BSE SME taking into account the total number of applications received up to the closure of timings.

Due to the limitation of time available for uploading the Application Forms on the Issue Closing Date, Applicants are advised to submit their applications one (1) day prior to the Issue Closing Date and, in any case, not later than 3.00 p.m. (IST) on the Issue Closing Date. Any time mentioned in this draft prospectus is IST. Applicants are cautioned that, in the event a large number of Application Forms are received on the Issue Closing Date, as is typically experienced in public issues, some Application Forms may not get uploaded due to the lack of sufficient time. Such Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the LM is liable for any failure in uploading the Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Applicants can revise or withdraw their Application Forms prior to the Issue Closing Date. Allocation to Retail Individual Applicants, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Application Form, for a particular Applicant, the details as per the file received from BSE SME may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSBs / RTAs / DPs / stock brokers, as the case may be, for the rectified data.

#### MINIMUM SUBSCRIPTION

In accordance with Regulation 260(1) of SEBI (ICDR) Regulations, this Issue is 100% underwritten, so this issue is not restricted to any minimum subscription level.

As per section 39 of the new Companies Act, if the "stated minimum amount" has not been subscribed and the sum payable on application is not received within a period of thirty (30) days from the date of issue of draft prospectus, the application money has to be returned within such period as may be prescribed.

If our Company does not receive the subscription of 100% of the Issue through this Issue Document including devolvement of Underwriters, our Company shall forthwith unblock the entire subscription amount received. If there is a delay beyond eight (8) days after our Company becomes liable to pay the amount, our Company shall pay interest prescribed under section 73 of the Companies Act, 2013 and applicable law.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be Issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### ARRANGEMENTS FOR DISPOSAL OF ODD LOTS

The trading of the Equity Shares will happen in the minimum contract size of 6,000 equity shares in terms of the SEBI Circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, in terms of Regulation 261(5) of the SEBI ICDR Regulations, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of BSE.

# APPLICATION BY ELIGIBLE NRI'S, FPI'S/FII'S REGISTERED WITH SEBI, VCF'S REGISTERED WITH SEBI AND QFIs

It is to be understood that there is no reservation for Eligible NRIs or FPIs/FIIs registered with SEBI or VCFs or QFIs. Such Eligible NRIs, QFIs, FIIs registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

NRIs, FPIs/FIIs and foreign venture capital investors registered with SEBI are permitted to purchase shares of an Indian company in a public Issue without the prior approval of the RBI, so long as the price of the equity shares to be issued is not less than the price at which the equity shares are issued to residents. The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the FIPB or the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment ("FDI") Policy and the non-resident shareholding is within the sectoral limits under the FDI policy; and (ii) the pricing is in accordance with the guidelines prescribed by the SEBI/RBI.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

# AS PER THE EXTANT POLICY OF THE GOVERNMENT OF INDIA, OCBS CANNOT PARTICIPATE IN THIS ISSUE.

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for share allocation.

# RESTRICTIONS ON TRANSFER AND TRANSMISSION OF SHARES OR DEBENTURES AND ON THEIR CONSOLIDATION OR SPLITTING

Except for lock-in of the Pre- Issue Equity Shares and Promoter minimum contribution in the Issue as detailed in the Section titled "*Capital Structure*" beginning on page 39 of this draft prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfer and transmission and on their consolidation/splitting of Equity Shares. For further details, please refer to the Section titled, "*Description of Equity Shares and Terms of the Articles of Association*", beginning on page 157 of this draft prospectus.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the LM do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the LM are not liable to inform the investors of any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this draft prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares Applied for do not exceed the applicable limits under laws or regulations.

#### **OPTION TO RECEIVE EQUITY SHARES IN DEMATERIALIZED FORM**

As per Section 29 of the Companies Act, 2013 and in accordance with SEBI (ICDR) Regulations, every company making public Issue shall issue securities only in dematerialized form only. Hence, the Equity Shares being Issued can be applied for in the dematerialized form only. Further, it has been decided by the SEBI that trading in securities of companies making an initial public Issue shall be in dematerialized form only. The Equity Shares on Allotment will be traded only on the dematerialized segment of the SME platform of BSE.



#### **MIGRATION TO MAIN BOARD**

In accordance with the BSE Circular dated November 26, 2012, our Company will have to be mandatorily listed and traded on the SME Platform of the BSE for a minimum period of two years from the date of listing and only after that it can migrate to the Main Board of the BSE as per the guidelines specified by SEBI and as per the procedures laid down under Chapter IX of the SEBI (ICDR) Regulations.

As per the provisions of the Chapter IX of the SEBI ICDR Regulations, the migration to the Main board of BSE from the SME platform of BSE on a later date shall be subject to the following:

• If the Paid up Capital of our Company is likely to increase above ₹ 25 Crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which our Company has obtained in-principal approval from the main board), we shall have to apply to BSE for listing our shares on its Main Board subject to the fulfilment of the eligibility criteria for listing of specified securities laid down by the Main Board

#### OR

• If the Paid-up Capital of the company is more than ₹ 10 crore but below ₹25 crore, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoters in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### MARKET MAKING

The Equity Shares offered through this Issue are proposed to be listed on the SME Platform of BSE, wherein  $[\bullet]$  is the Market Maker to this Issue shall ensure compulsory Market Making through the registered Market Makers of the BSE SME for a minimum period of three (3) years from the date of listing on the SME Platform of BSE. For further details of the agreement entered into between our Company, the Lead Manager and the Market Maker please refer to Section titled, "General Information-Details of the Market Making Arrangements for this Issue" beginning on page 32 of this draft prospectus.

#### NEW FINANCIAL INSTRUMENTS

There are no new financial instruments such as Deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company through this issue.

#### JURISDICTION

Exclusive jurisdiction for the purpose of this Issue is with the competent courts/authorities in Rajkot, Gujarat, India.

The Equity Shares have not been and will not be registered under the U.S. Securities Act or any state securities laws in the United States, and may not be Issued or sold within the United States to, or for the account or benefit of "U.S. persons" (as defined in Regulation S), except pursuant to an exemption from or in a transaction not subject to, registration requirements of the U.S. Securities Act and applicable U.S. state Securities laws. Accordingly, the Equity Shares are only being Issued or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those Issues and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be Issued or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.



#### **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229(1) of Chapter IX of the SEBI (ICDR) Regulations 2018, whereby, an issuer whose post issue face value capital is not more than ten crore rupees, shall issue shares to the public and propose to list the same on the platform of Small and Medium Enterprise (SME platform of BSE). For further details regarding the salient features and terms of such this Issue, please refer to Sections titled *"Terms of the Issue"* and *"Issue Procedure"* beginning on pages 136 and 143, respectively, of this draft prospectus.

The present Issue of 17,76,000 Equity Shares at an issue price of ₹20/-each aggregating to ₹355.20 Lakhs by our Company. The Issue and the Net Issue will constitute 27.01% and 25.64%, respectively of the post issue paid up equity share capital of the Issuer Company.

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion
Number of Equity Shares	16,86,000 Equity Shares	90,000 Equity Shares
Percentage of Issue Size available for allocation	94.93% of the Issue Size	5.07% of the Issue Size
Basis of Allotment/Allocation if respective category is oversubscribed	Proportionate subject to minimum allotment of Equity Shares and further allotment in multiples of 6,000 Equity Shares each. For further details please refer to "Basis of Allotment" under Section titled <b>"Issue</b> <b>Procedure"</b> beginning on page 143 of this draft prospectus.	Firm Allotment
Mode of Application	Through ASBA Process Only or through UPI for Retail Individual Investors	Through ASBA Process Only
Mode of Allotment	Compulsorily in dematerialised form.	Compulsorily in dematerialised form.
Minimum Application Size	<ul> <li>For Other than Retail Individual Investors:</li> <li>Such number of Equity Shares in multiples of 6,000 Equity Shares that the Application Value exceeds ₹2,00,000</li> <li>For Retail Individuals:</li> <li>6,000 Equity Shares at Issue price of ₹20/-</li> </ul>	90,000 Equity Shares @ ₹20/- each
Maximum Application Size	each. For Other than Retail Individual Investors:	90,000 Equity Shares
	<ul> <li>The maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable.</li> <li>For Retail Individuals Investors:</li> <li>6,000 Equity Shares at Issue price of ₹20/-each.</li> </ul>	@ ₹20/- each
Trading Lot	6,000 Equity Shares	6,000 Equity Shares. However, the
		Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2018.
Terms of Payment	100% at the time of application	100% at the time of application

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations. For further details please refer to section titled *"Issue Structure"* beginning on page 141 of this Draft Prospectus.

\*Since present issue is a fixed price issue, the allocation in the net offer to the public category in terms of Regulation 253 (2) of the SEBI (ICDR) Regulations, 2018 shall be made as follows:

- a) Minimum fifty per cent to retail individual investors; and
- b) Remaining to: (i) individual applicants other than retail individual investors; and (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for; Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.



Explanation: If the retails individual investor category is entitled to more than fifty per cent of the issue size on a proportionate basis, the retails individual investors shall be allocated that higher percentage. For further information on the Allocation of Net Offer to Public, please refer to chapter titled *"The Issue"* on page no. 28 of this Draft Prospectus.

#### WITHDRAWAL OF THE ISSUE

Our Company, in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, our Company wishes to withdraw the Issue after Issue Opening but before allotment, our Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two (2) widely circulated national newspapers (one each in English and Hindi) and one (1) in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within one (1) Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared, and the Stock Exchange will also be informed promptly. If our Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public Issuing of Equity Shares, our Company will file a fresh Issue document with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares Issued through this draft prospectus, which our Company will apply for only after Allotment.

#### **ISSUE PROGRAMME**

Issue Opening Date	[•]
Issue Closing Date	[•]
Finalisation of Basis of Allotment with BSE SME	[•]
Initiation of Allotment / Refunds/ unblocking of ASBA Accounts	[•]
Credit of Equity Shares to demat accounts of the Allottees	[•]
Commencement of trading of the Equity Shares on BSE SME	[•]

**Note:** The above timetable is indicative in nature and does not constitute any obligation on the Company or the Lead Manager. While our Company shall ensure that all the steps for completion of all the necessary formalities for the listing and trading of our equity shares on the SME Platform of BSE are taken within 6 working days of the issue closing date, the time table may change due to various factors such as extension of the issue period by the Company or any delay in receiving final listing and trading approval from the BSE. The Commencement of the trading of Equity shares will be entirely at the discretion of the BSE SME in accordance with the applicable laws

Applications and any revisions to the same will be accepted only between 10:00 a.m. to 5:00 p.m. (Indian Standard Time) during the Issue Period at the Application Centres mentioned in the Application Form. On the Issue Closing Date when applications will be accepted only between 10:00 a.m. to 4:00 p.m. (Indian Standard Time).

Due to limitation of time available for uploading the application on the Issue Closing Date, Applicants are advised to submit their applications one day prior to the Issue Closing Date and, in any case, not later than 1:00 p.m. IST on the Issue Closing Date. Any time mentioned in this draft prospectus is IST. Applicants are cautioned that, in the event a large number of applications are received on the Issue Closing Date, as is typically experienced in public Issues, some applications may not get uploaded due to lack of sufficient time. Such applications that cannot be uploaded will not be considered for allocation under this Issue.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holiday)

#### **ISSUE PROCEDURE**

All Bidders should read the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular no. SEBI/HO/CFD/DIL1/CIR/P/2020/37 dated March 17, 2020 and the UPI Circulars (the "General Information Document"), which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, the SCRA, the SCRR and the SEBI ICDR Regulations which is part of the abridged prospectus accompanying the Application Form. The General Information Document is available on the websites of the Stock Exchanges and the Lead Managers. Please refer to the relevant provisions of the General Information Document which are applicable to the Issue especially in relation to the process for Bids by Retail Individual Investors through the UPI Mechanism. The investors should note that the details and process provided in the General Information Document should be read along with this section.

Additionally, all Bidders may refer to the General Information Document for information in relation to (i) category of investors eligible to participate in the Issue; (ii) maximum and minimum Bid size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Bidders; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Application Form); (vii) designated date; (viii) disposal of applications; (ix) submission of Application Form; (x) other instructions (limited to joint bids in cases of individual, multiple bids and instances when an application would be rejected on technical grounds); (xi) applicable provisions of Companies Act relating to punishment for fictitious applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, has introduced an alternate payment mechanism using Unified Payments Interface ("UPI") and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for Retail Individual Investors applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019.

With effect from July 1, 2019, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, read with circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 with respect to Bids by Retail Individual Investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Bids with existing timeline of T+6 days was mandated for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). However, given the prevailing uncertainty due to the COVID-19 pandemic, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, has decided to continue with the UPI Phase II till further notice. The final reduced timeline will be made effective using the UPI Mechanism for applications by Retail Individual Investors ("UPI Phase III"), as may be prescribed by SEBI. The Issue will be undertaken pursuant to the processes and procedures under UPI Phase II, subject to any circulars, clarification or notification issued by the SEBI from time to time.

# (Note: SEBI has issued a circular for Streamlining the process of IPOs with UPI in ASBA and redressal of investor grievances vide Circular no: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021 which shall come into force for IPOs opening on/after May 01, 2021.)

Our Company and the LM do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document and are not liable for any amendment, modification or change in the applicable law which may occur after the date of this Draft Prospectus. Bidders are advised to make their independent investigations and ensure that their Bids are submitted in accordance with applicable laws and do not exceed the investment limits or maximum number of the Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus. Further, our Company and the LM are not liable for any adverse occurrences consequent to the implementation of the UPI Mechanism for application in this Issue.

#### FIXED PRICE ISSUE PROCEDURE

The Issue is being made in compliance with the provisions of Chapter IX of the SEBI ICDR Regulations, and through the Fixed Price Process wherein 50% of the Net Issue to Public is being offered to the Retail Individual Applicants and the balance is being offered to Other Investors including QIBs and Non-Institutional Applicants. However, in case of under-subscription in either category, unsubscribed portion shall be allocated to investors in other category subject to valid Applications being received from them at the Issue Price.

Subject to the valid Applications being received at the Issue Price, allotment to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Individual Investors Category where Allotment to each Retail Individual Applicants shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Individual Investors Category, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange.



The Equity Shares on Allotment shall be traded only in the dematerialised segment of the Stock Exchanges. Investors should note that the Equity Shares will be Allotted to all successful Applicants only in dematerialised form. It is mandatory to furnish the details of Applicant's depository account along with Application Form. The Application Forms which do not have the details of the Applicants' depository account, including the DP ID Numbers and the beneficiary account number shall be treated as incomplete and rejected. Application Forms which do not have the details of the Applications made on behalf of the Central and the State Governments, residents of the state of Sikkim and official appointed by the courts) shall be treated as incomplete and are liable to be rejected. Applicants will not have the option of being Allotted Equity Shares in physical form.

### Phased implementation of Unified Payments Interface

SEBI has issued the UPI Circulars in relation to streamlining the process of public issue of inter alia, equity shares. Pursuant to the UPI Circulars, the UPI Mechanism has been introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under ASBA) for applications by Retail Individual Investors through Designated Intermediaries with the objective to reduce the time duration from public issue closure to listing from six Working Days to up to three Working Days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI payment mechanism, the UPI Circulars have introduced the UPI Mechanism in three phases in the following manner:

*Phase I:* This phase was applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever was later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Investor had the option to submit the ASBA Form with any of the Designated Intermediary and use his/her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II:** This phase has become applicable from July 1, 2019. SEBI vide its circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 had extended the timeline for implementation of UPI Phase II till March 31, 2020. Further, SEBI vide its circular no. SEBI/HO/CFD/DIL2/CIR/P/2020 dated March 30, 2020 decided to continue Phase II of UPI with ASBA until further notice. Under this phase, submission of the ASBA Form by Retail Individual Investors through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI Mechanism. However, the time duration from public issue closure to listing would continue to be six Working Days during this phase.

**Phase III:** The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days. For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the Managers.

#### **APPLICATION FORM**

Copies of Application Forms and Abridged Prospectus will be available with the Syndicate/sub-Syndicate members, SCSBs and at our Registered Office. In addition, an electronic copy of the Application Forms and Abridged Prospectus will also be available for download on the website of the Company, Lead Manager and Stock Exchange, BSE (www.bseindia.com), at least one day prior to the Issue Opening Date.

All Bidders (other than Anchor Investors) shall mandatorily participate in the Issue only through the ASBA process. The Retail Individual Investors can additionally Bid through the UPI Mechanism.

All ASBA Bidders must provide either, (i) bank account details and authorizations to block funds in the ASBA Form; or (ii) the UPI ID (in case of Retail Individual Investors), as applicable, in the relevant space provided in the ASBA Form and the ASBA Forms that do not contain such details will be rejected. Applications made by the Retail Individual Investors using third party bank account or using third party linked bank account UPI ID are liable for rejection. Retail Individual Investors bidding using the UPI Mechanism must provide the valid UPI ID in the relevant space provided in the Application Form and the Application Form that does not contain the UPI ID are liable to be rejected.

Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of a member of the Syndicate or the Registered Broker or the SCSBs or Registrars to an Issue and Share Transfer Agents or Depository Participants, as the case may be, submitted at the Collection centres only (except in case of electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected.

The prescribed colour of the Application Form for various categories applying in this issue is as follows:

Category	Colour
Resident Indians and Eligible NRIs applying on a non-repatriation basis (ASBA)**	White*
Non-Residents and Eligible NRIs applying on a repatriation basis (ASBA)**	Blue*
* Each diag electronic Anglication Form	

\* Excluding electronic Application Form.

<sup>\*\*</sup> Application forms will also be available on the website of the BSE (www.bseindia.com). Same Application Form applies to all ASBA Applicants/ Retail Individual Applicants applying through UPI mechanism, irrespective of whether they are



submitted to the SCSBs, to the Registered Brokers, to Registrars to an Issue and Share Transfer Agents, Depository Participants or to the Syndicate (in Specified Cities).

In case of ASBA Forms, Designated Intermediaries shall upload the relevant bid details in the electronic bidding system of the Stock Exchanges.

Subsequently, for ASBA Forms (other than Retail Individual Investors using UPI Mechanism), Designated Intermediaries (other than SCSBs) shall submit / deliver the ASBA Forms to the respective SCSB where the Bidder has an ASBA bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank. Stock Exchanges shall validate the electronic bids with the records of the CDP for DP ID/Client ID and PAN, on a real time basis and bring inconsistencies to the notice of the relevant Designated Intermediaries, for rectification and re-submission within the time specified by Stock Exchanges. Stock Exchanges shall allow modification of either DP ID/Client ID or PAN ID, bank code and location code in the Bid details already uploaded.

For Retail Individual Investors using UPI Mechanism, the Stock Exchanges shall share the Bid details (including UPI ID) with the Sponsor Bank on a continuous basis through API integration to enable the Sponsor Bank to initiate UPI Mandate Request to Retail Individual Investors for blocking of funds. The Sponsor Bank shall initiate request for blocking of funds through NPCI to Retail Individual Investors, who shall accept the UPI Mandate Request for blocking of funds on their respective mobile applications associated with UPI ID linked bank account. The NPCI shall maintain an audit trail for every Bid entered in the Stock Exchanges bidding platform, and the liability to compensate Retail Individual Investors (Bidding through UPI Mechanism) in case of failed transactions shall be with the concerned entity (i.e. the Sponsor Bank, NPCI or the issuer bank) at whose end the lifecycle of the transaction has come to a halt. The NPCI shall share the audit trail of all disputed transactions/ investor complaints to the Sponsor Banks and the issuer bank. The Sponsor Banks and the Bankers to the Issue shall provide the audit trail to the LM for analysing the same and fixing liability.

The Sponsor Bank will undertake a reconciliation of Bid responses received from Stock Exchanges and sent to NPCI and will also ensure that all the responses received from NPCI are sent to the Stock Exchanges platform with detailed error code and description, if any. Further, the Sponsor Bank will undertake reconciliation of all Bid requests and responses throughout their lifecycle on daily basis and share reports with the LM in the format and within the timelines as specified under the UPI Circulars. Sponsor Bank and issuer banks shall download UPI settlement files and raw data files from the NPCI portal after every settlement cycle and do a three way reconciliation with UPI switch data, CBS data and UPI raw data. NPCI is to coordinate with issuer banks and Sponsor Banks on a continuous basis.

#### WHO CAN APPLY?

Each Applicant should check whether it is eligible to apply under applicable law.

Furthermore, certain categories of Applicants, such as NRIs, FPIs and FVCIs may not be allowed to apply in the Issue or to hold Equity Shares, in excess of certain limits specified under applicable law. Applicants are requested to refer to the Application Form and GID for more details.

Subject to the above, an illustrative list of Applicants is as follows:

- i. Indian nationals resident in India who are competent to contract under the Indian Contract Act,1872, in single or joint names (not more than three);
- ii. Applications belonging to an account for the benefit of a minor (under guardianship);
- iii. Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Application by HUFs will be considered at par with Applications from individuals;
- iv. Companies, corporate bodies and societies registered under applicable law in India and authorised to invest in equity shares;
- v. QIBs;
- vi. NRIs on a repatriation basis or on a non-repatriation basis subject to applicable law;
- vii. Qualified Foreign Investors subject to applicable law;
- viii. Indian Financial Institutions, regional rural banks, co-operative banks (subject to RBI regulations and the SEBI ICDR Regulations and other laws, as applicable);
- ix. Trusts/ societies registered under the Societies Registration Act, 1860, or under any other law relating to trusts/ societies and who are authorised under the irrespective constitutions to hold and invest in equity shares;
- x. Limited liability partnerships registered under the Limited Liability Partnership Act, 2008;
- xi. Insurance companies registered with IRDAI;
- xii. Mutual Funds registered with SEBI;
- xiii. FPIs other than Category III Foreign Portfolio Investor;
- xiv. Category III Foreign Portfolio Investors, which are foreign corporates or foreign individuals only under the Other Investors Category;
- xv. Scientific and/ or industrial research organizations authorised in India to invest in the Equity Shares; and



xvi. Any other person eligible to Apply in this Issue, under the laws, rules, regulations, guidelines and polices applicable to them.

#### Applications should not to be made by:

- i. Minors (except through their Guardians)
- ii. Partnership firms or their nominations
- iii. Foreign Nationals (except NRIs)
- iv. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for share allocation.

The Equity Shares have not been and will not be registered under the U.S. Securities Act, 1933 (the "U.S. Securities Act") or the securities laws of any state of the United States and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers, and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The information below is given for the benefit of the applicants. Our Company, and the Lead Manager do not accept responsibility for the completeness and accuracy of the information stated. Our Company, and the Lead Manager is not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of the draft prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for does not exceed the limits prescribed under laws or regulations.

### MAXIMUM AND MINIMUM APPLICATION SIZE:

### 1. For Retail Individual Applicants:

The Application must be for a minimum of 6,000 Equity Shares and in multiples of 6,000 Equity Shares thereafter, so as to ensure that the Application Price payable by the Applicant does not exceed Rs 2,00,000. In case of revision of Applications, the Retail Individual Applicants have to ensure that the Application Price does not exceed Rs 2,00,000. As the application price payable by the Retail Individual Applicants cannot exceed Rs. 2,00,000, they can make Application only for maximum 1 lot i.e., for 6,000 Equity Shares.

### 2. For Other than Retail Individual Applicants (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds Rs 2,00,000 and in multiples of 6,000 Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than Rs 2,00,000 for being considered for allocation in the Non-Institutional Portion.

### 3. Minimum Bid Lot: 6,000 Equity Shares

### PARTICIPATION BY ASSOCIATES /AFFILIATES OF LM AND THE SYNDICATE MEMBERS

The LM, Market Maker and the Underwriter, if any shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting and market making obligations. However, associates/affiliates of the LM and Syndicate Members, if any may subscribe for Equity Shares in the Issue, either in the QIB Category or in the Non-Institutional Category as may be applicable to the Applicants, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.



#### **APPLICATION BY MUTUAL FUNDS**

As per the current regulations, the following restrictions are applicable for investments by Mutual fund:

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid-up share capital carrying voting rights.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

The Application made by Asset Management Companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

#### **APPLICATIONS BY ELIGIBLE NRIS**

Only Applications accompanied by payment in Indian Rupees or freely convertible foreign exchange will be considered for Allotment. Eligible NRIs intending to make payment through freely convertible foreign exchange and Applying on a repatriation basis could make payments through the ASBA process only by blocking the funds for the amount payable on application in their NRE Account or FCNR Accounts, maintained with banks authorised by the RBI to deal in foreign exchange.

Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for Non-Residents, accompanied by a bank certificate confirming that the payment has been made by blocking the relevant funds in their NRE or FCNR account, as the case may be. Payment for Application by non-resident Applicants applying on a repatriation basis will not be accepted out of NRO accounts for the full Application amount, at the time of submission of the Application Form.

Eligible NRIs applying on non-repatriation basis are advised to use the Application Form for residents (white in colour). Eligible NRIs applying on a repatriation basis are advised to use the Application Form meant for Non-Residents (blue in colour).

### **APPLICATIONS BY HUF**

Application by Hindu Undivided Families or HUFs should be in the individual name of the Karta. The Applicant should specify that the Application is being made in the name of the HUF in the Application Form as follows: "Name of sole or first Applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Karta". Application by HUFs will be considered at par with Applications by individuals.

#### **APPLICATIONS BY FPI'S**

In terms of the SEBI FPI Regulations, the issue of Equity Shares to a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) is not permitted to exceed 10% of our post-Issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased upto the sectoral cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to the RBI.

In case the total holding of an FPI increases beyond 10% of the total paid-up Equity Share capital of our Company, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants issued that may be issued by our Company, the total investment made by the FPI will be re-classified as FDI subject to the conditions as specified by SEBI and the RBI in this regard and our Company and the investor will be required to comply with applicable reporting requirements.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio and unregulated broad based funds, which are

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classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority. In case of Applications made by FPIs, a verified true copy of the certificate of registration issued by the designated depository participant under the FPI Regulations is required to be attached along with the Application form, failing which our Company reserves the right to reject the Application without assigning any reasons thereof.

#### **APPLICATIONS BY BANKING COMPANIES**

In case of Applications made by banking companies registered with the RBI, certified copies of: (i) the certificate of registration issued by the RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company reserves the right to reject any Application by a banking company without assigning any reason therefor.

The investment limit for banking companies in non-financial services companies as per the Banking Regulation Act, 1949, as amended (the "Banking Regulation Act"), and the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company, not being its subsidiary engaged in non-financial services, or 10% of the bank's own paid-up share capital and reserves, whichever is lower. However, a banking company would be permitted to invest in excess of 10% but not exceeding 30% of the paid-up share capital of such investee company if (i) the investee company is engaged in non-financial activities permitted for banks in terms of Section 6(1) of the Banking Regulation Act, or (ii) the additional acquisition is through restructuring of debt/corporate debt restructuring/strategic debt restructuring, or to protect the bank's interest on loans/investments made to a company. The bank is required to submit a timebound action plan for disposal of such shares within a specified period to the RBI. A banking company would require a prior approval of the RBI to make (i) investment in a subsidiary and a financial services company that is not a subsidiary (with certain exceptions prescribed), and (ii) investment in a non-financial services company in excess of 10% of such investee company's paid-up share capital as stated in 5(a)(v)(c)(i) of the Reserve Bank of India (Financial Services provided by Banks) Directions, 2016.

#### **APPLICATIONS BY SCSB'S**

SCSBs participating in the Issue are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for ASBA applications.

# APPLICATIONS BY SEBI REGISTERED VENTURE CAPITAL FUNDS, ALTERNATIVE INVESTMENT FUNDS AND FOREIGN VENTURE CAPITAL INVESTORS

The SEBI VCF Regulations and the SEBI FVCI Regulations, as amended, inter alia prescribe the investment restrictions on VCFs and FVCIs, respectively, registered with SEBI. Further, the SEBI AIF Regulations prescribe, amongst others, the investment restrictions on AIFs.

Accordingly, the holding in any company by any individual VCF or FVCI registered with SEBI should not exceed 25% of the corpus of the VCF or FVCI. Further, VCFs and FVCIs can invest only upto 33.33% of the investible funds in various prescribed instruments, including in public offerings.

The category I and II AIFs cannot invest more than 25% of the corpus in one investee company. A category III AIF cannot invest more than 10% of the corpus in one investee company. A venture capital fund registered as a category I AIF, as defined in the SEBI AIF Regulations, cannot invest more than 1/ 3rd of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI AIF Regulations shall continue to be regulated by the VCF Regulations.

All Non-Resident Applicants including Eligible NRIs, FIIs and FVCIs should note that refunds, dividends and other distributions, if any, will be payable in Indian Rupees only and net of bank charges and / or commission. There is no reservation for Eligible NRIs, FIIs and FVCIs and all Applicants will be treated on the same basis with other categories for the purpose of allocation.

Further, according to the SEBI Regulations, the shareholding of VCFs, category I or II AIFs and FVCIs held in a company prior to making an initial public offering would be exempt from lock-in requirements only if the shares have been held by them



for at least one year prior to the time of filing the draft prospectus with SEBI. However, such equity shares shall be locked in for a period of at least one year from the date of purchase by the VCF, category I or II AIF or FVCI, as the case may.

#### APPLICATIONS BY LIMITED LIABILITY PARTNERSHIPS

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the Limited Liability Partnership Act, 2008, must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reason thereof.

#### **APPLICATIONS BY INSURANCE COMPANIES**

In case of Applications made by Insurance Companies, a certified copy of certificate of registration issued by IRDA must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reason thereof.

The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment) Regulations, 2016 (the "IRDAI Investment Regulations") are broadly set forth below:

- a) Equity shares of a company: the lower of 10% of the outstanding Equity Shares (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- b) The entire group of the investee company: not more than 15% of the respective fund in case of a life insurer or 15% of investment assets in case of a general insurer or reinsurer or 15% of the investment assets in all companies belonging to the group, whichever is lower; and
- c) The industry sector in which the investee company belong to not more than 15% of the fund of a life insurer or a general insurer or a reinsurer or 15% of the investment asset, whichever is lower.

The maximum exposure limit, in the case of an investment in equity shares, cannot exceed the lower of an amount of 10% of the investment assets of a life insurer or general insurer and the amount calculated under points (i), (ii) and (iii) above, as the case may be.

The above limit of 10.00% shall stand substituted as 15.00% of outstanding equity shares (face value) for insurance companies with investment assets of ₹2,500,000 million or more and 12.00% of outstanding equity shares (face value) for insurers with investment assets of ₹500,000.00 million or more but less than ₹2,500,000.00 million.

Insurance companies participating in this Issue, shall comply with all applicable regulations, guidelines and circulars issued by IRDA from time to time.

#### **APPLICATIONS BY PROVIDENT FUNDS/ PENSION FUNDS**

In case of Applications made by provident funds/ pension funds, subject to applicable laws, with minimum corpus of  $\gtrless$  250 million, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application, without assigning any reason thereof.

#### **APPLICATIONS UNDER POWER OF ATTORNEY**

In case of Applications made pursuant to a power of attorney or by limited companies, corporate bodies, registered societies, Mutual Funds, Eligible FPIs, insurance companies Systemically Important Non-Banking Financial Companies, insurance funds set up by the army, navy or air force of the India, insurance funds set up by the Department of Posts, India or the National Investment Fund and provident funds with a minimum corpus of  $\gtrless$  250 million and pension funds with a minimum corpus of  $\end{Bmatrix}$  250 million (in each case, subject to applicable law and in accordance with their respective constitutional documents), a certified copy of the power of attorney or the relevant resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/ or bye laws, as applicable must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any such Application without assigning any reasons therefor.

### APPLICATIONS BY SYSTEMICALLY IMPORTANT NON-BANKING FINANCIAL COMPANIES

In case of Application by Systemically Important Non-Banking Financial Companies, certified copy of a) the certificate of registration issued by RBI, b) certified copy of its latest audited financial statement on a standalone basis and a net worth certificate from its statutory auditor and c) such other approval as may be required by Systemically Important Non-Banking Financial Companies are required to be attached to the Application Form. Failing this, our Company reserves the right to accept or reject any such Application without assigning any reasons therefor. Systemically Important Non-Banking Financial Companies participating in this Issue shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time.



The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this draft prospectus. Applicants are advised to make their independent investigations and Applicants are advised to ensure that any single Application from them does not exceed the applicable investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this draft prospectus.

### METHOD AND PROCESS OF APPLICATIONS

- 1. The Designated Intermediaries shall accept applications from the Applicants during the Issue Period.
- 2. The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 Working Days.
- 3. During the Issue Period, Applicants who are interested in subscribing to the Equity Shares should approach the Designated Intermediaries to register their applications.
- 4. The Applicant cannot apply on another Application Form after applications on one Application Form have been submitted to the Designated Intermediaries. Submission of a second Application form to either the same or to another Designated Intermediaries will be treated as multiple applications and is liable to rejected either before entering the application into the electronic collecting system or at any point prior to the allocation or Allotment of Equity Shares in this Issue.
- 5. Designated Intermediaries accepting the application forms shall be responsible for uploading the application along with other relevant details in application forms on the electronic bidding system of stock exchange and submitting the form to SCSBs for blocking of funds (except in case of SCSBs, where blocking of funds will be done by respective SCSBs only). All applications shall be stamped and thereby acknowledged by the Designated Intermediaries at the time of receipt.
- 6. The Designated Intermediaries will enter each application option into the electronic collecting system as a separate application and generate a TRS and give the same to the applicant.
- 7. Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Intermediaries shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such applications with the Stock Exchange.
- 8. If sufficient funds are not available in the ASBA Account, the Designated Intermediaries shall reject such applications and shall not upload such applications with the Stock Exchange.
- 9. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the Applicant on request.
- 10. The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdraw/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment if finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/ failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

#### **TERMS OF PAYMENT**

The entire Issue price of  $\gtrless 20$ /- per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Applicants.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

#### ALLOCATION OF EQUITY SHARES

 The Issue is being made through the Fixed Price Process wherein 90,000 Equity Shares shall be reserved for Market Maker and 16,86,000 Equity shares (Net Issue) will be allocated on a proportionate basis to Retail Individual Applicants, and Non-Retail Applicants.



- Under- subscription if any, in any category, would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company in consultation with the Lead Managers and the Stock Exchange.
- 3) Allocation to Non-Residents, including Eligible NRIs, Eligible QFIs, FIIs and FVCIs registered with SEBI, applying on repatriation basis will be subject to applicable law, rules, regulations, guidelines and approvals.
- 4) In terms of SEBI Regulations, Non-Retail Applicants shall not be allowed to either withdraw or lower the size of their applications at any stage and retail individual investors can withdraw or revise their bids till issue closure date
- 5) Allotment status details shall be available on the website of the Registrar to the Issue.

#### **PRE-ISSUE ADVERTISEMENT**

Subject to Section 30 of the Companies Act 2013, our Company shall, after filing the Prospectus with the RoC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation.

#### **ISSUANCE OF ALLOTMENT ADVICE (CAN)**

- 1) Upon approval of the basis of allotment by the Designated Stock Exchange, the Lead Manager or Registrar to the Issue shall send to the SCSBs a list of their Applicants who have been allocated Equity Shares in the Issue.
- 2) The Registrar will then dispatch a CAN to their Applicants who have been allocated Equity Shares in the Issue. The dispatch of a CAN shall be deemed a valid, binding and irrevocable contract for the Applicant

The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

#### **DESIGNATED DATES**

Issue Opening Date	[•]
Issue Closing Date	[•]
Finalisation of Basis of Allotment with BSE SME	[•]
Initiation of Allotment / Refunds/ unblocking of ASBA Accounts	[•]
Credit of Equity Shares to demat accounts of the Allottees	[•]
Commencement of trading of the Equity Shares on BSE SME	[•]

Note: The above timetable is indicative in nature and does not constitute any obligation on the Company or the Lead Manager. While our Company shall ensure that all the steps for completion of all the necessary formalities for the listing and trading of our equity shares on the SME Platform of BSE are taken within 6 working days of the issue closing date, the time table may change due to various factors such as extension of the issue period by the Company or any delay in receiving final listing and trading approval from the BSE. The Commencement of the trading of Equity shares will be entirely at the discretion of the BSE SME in accordance with the applicable laws

#### **GENERAL INSTRUCTIONS**

Do's:

- Check if you are eligible as per the terms of this Prospectus and under applicable law, rules, regulations, guidelines and approvals. All applicants (other than Anchor Investors) should submit their Bids through the ASBA process only;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about the PAN, DP ID and Client ID are correct and the Applicants depository account is active, as Allotment of Equity Shares will be in the dematerialized form only;
- Applicant shall use only his / her own bank account or only his / her own bank account linked UPI ID to make an application
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- Ensure that you have funds equal to the Application Amount in the ASBA account or UPI ID linked Bank Account maintained with the SCSB before submitting the Application Form under the ASBA process to the respective member of the Syndicate (in the Specified Locations), the SCSBs, the Registered Broker (at the Broker Centers), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- Instruct your respective Banks to not release the funds blocked in the ASBA Account/UPI ID linked Bank Account under the ASBA process;
- Ensure that the Applications are submitted at the Collection centres only on forms bearing the stamp of the Syndicate or Registered Broker or RTAs or DPs or SCSB (except in case of electronic forms). Ensure that your Application is submitted either to a member of the Syndicate (in the Specified Locations), a Designated Branch of the SCSB where the Applicant has a bank account or a UPI ID linked Bank Account, or to a Registered Broker at the Broker Centres or



to RTAs or DPs at collection centres and not to our Company.

- Ensure that the Application Form is signed by the account holder in case the applicant is not the account holder.
- Ensure that you (other than the Anchor Investors) have mentioned the correct details of ASBA Account (i.e. bank account or UPI ID, as applicable) in the Application Form if you are not a Retail Individual Investor bidding using the UPI Mechanism in the Application Form and if you are a Retail Individual Investor using the UPI Mechanism ensure that you have mentioned the correct UPI ID (with maximum length of 45 characters including the handle), in the Application Form.
- Submit revised Applications to the same member of the Syndicate, SCSB or Non-Syndicate Registered Broker, or RTAs or DPs as applicable, through whom the original Application was placed and obtain a revised TRS;
- Ensure that the Application Forms are delivered by the applicants within the time prescribed as per the Application Form and the draft prospectus;
- Ensure that you have requested for and receive a TRS;
- Ensure that your equest for and receive astamped acknowledgement of the Application Form for all your application options;
- All Investors submit their applications through the ASBA process only except as mentioned in SEBI Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019 & SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021;
- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

#### Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply for a price different from the price mentioned here in or in the Application Form;
- Do not apply on another Application Form after you have submitted an application to the SCSBs, Registered Brokers of Stock Exchange, RTA and DPs registered with SEBI;
- Do not pay the Application Price in cash, by money order or by postal order or by stock invest;
- Do not send Application Forms by post, instead submit the Designated Intermediary only;
- Do not submit the Application Forms to any non-SCSB bank or our Company;
- DonotapplyonanApplicationFormthatdoesnothavethestampoftherelevantDesignatedIntermediary;
- Do not submit the application without ensuring that funds equivalent to the entire application Amount are blocked in the relevant ASBA Account;
- Do not apply for an Application Amount exceeding Rs.2,00,000 (for applications by Retail Individual Applicants);
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground;
- Do not submit incorrect details of the DP ID, beneficiary account number and PAN or provide details for a beneficiary account which suspended or forwhich details cannot be verified by the Registrar to the Issue;
- Do not submit applications on plain paper or incomplete or illegible Application Forms in a color prescribed for another category of Applicant; and
- Do not make Applications if you are not competent to contract under the Indian Contract Act, 1872, as amended.
- Do not make more than one application from one bank account.
- Do not use third party bank account or third-party UPI ID linked Bank Account for making the Application;

#### **OTHER INSTRUCTIONS FOR THE APPLICANTS**

#### **Joint Applications**

In the case of Joint Applications, the Applications should be made in the name of the Applicant whose name appears first in the Depository account. The name so entered should be the same as it appears in the Depository records. The signature of only such First Applicant would be required in the Application Form and such First Applicant would be deemed to have signed on behalf of the joint holders All communications may be addressed to such Applicant and may be dispatched to his or her address as per the Demographic Details received from the Depositories.

#### **Multiple Applications**

An Applicant should submit only one Application Form. Submission of a second Application Form to either the same or to the Designated Intermediaries and duplicate copies of Application Forms bearing the same application number shall be treated as multiple applications and are liable to be rejected.

#### **IMPERSONATION:**



Attention of the application is specifically drawn to the provisions of the sub-section (1) of Section 38 of the companies Act, 2013 which is reproduced below:

"Any person who

- a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section447.
- d) The liability prescribed under Section 447 of the Companies Act, 2013 includes imprisonment for a term which shall not be less than six months extending up to 10 years (provided that where the fraud involves public interest, such term shall not be less than three years) and fine of an amount not less than the amount involved in the fraud, extending up to three times of such amount."

#### **INVESTOR GRIEVANCE**

In case of any pre-Issue or post-Issue related problems regarding demat credit/refund orders/unblocking etc., the Investors can contact the Compliance Officer of our Company.

### NOMINATION FACILITY TO APPLICANT

Nomination facility is available in accordance with the provisions of Section 72 of the Companies Act, 2013. In case of allotment of the Equity Shares in dematerialized form, there is no need to make a separate nomination as the nomination registered with the Depository may prevail. For changing nominations, the Applicants should inform their respective DP.

### **GROUNDS FOR TECHNICAL REJECTIONS**

Applicants are advised to note that the Applications are liable to be rejected, inter-alia, on the following technical grounds:

- Amount paid does not tally with the amount payable for the Equity shares applied for;
- In case of partnership firms, Application for Equity Shares made in the name of the individual partners and no firm as such shall be entitled to apply.
- > Application by persons not competent to contract under the Indian Contract Act, 1872, including minors, insane person.
- > PAN not mentioned in the Application Form.
- GIR number furnished instead of PAN.
- > Applications for lower number of Equity Shares than the minimum specified for that category of investors;
- > Applications made using a third-party bank account or using third party UPI ID linked bank account;
- > Applications at a price other than the Fixed Price of the Issue;
- Applications for number of Equity Shares which are not in multiples of 6,000;
- Category not ticked;
- Multiple Applications as defined in this draft prospectus as such, based on common PAN;
- In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents are not being submitted;
- Signature of sole Applicant is missing;
- Application Forms are not delivered by the Applicants within the time prescribed as per the Application Form, Issue Opening Date advertisement and draft prospectus as per the instructions in this draft prospectus and Application Forms;
- > In case no corresponding record is available with the Depositories that matches the DP ID, the Client ID and the PAN;
- > Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- Applications by OCBs;
- Applications by US person other than in reliance on Regulation S or "qualified institutional buyers" as defined in Rule 144Aunder the Securities Act;
- > Application not duly signed by the sole applicant;
- > Application by any person outside India if not in compliance with applicable foreign and Indian Laws;
- > Application that do not comply with the securities laws of their respective jurisdictions are liable to be rejected.
- Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- Application by person not eligible to acquire equity shares of the company in terms of all applicable laws, rules, regulations, guidelines, and approvals. Application or revision thereof by QIB Applicants, Non-Institutional Applicants where the Application Amount is in excess of Rs. 2,00,000 received after 3.00 pm on the issue Closing date unless the extended time is permitted by BSE.
- Inadequate funds in the bank account to block the Application Amount specified in the Application Form/Application Form at the time of blocking such Application Amount in the bank account;
- Where no confirmation is received from SCSB for blocking of funds;
- > Applications by Applicants, other Retail Individual Applicants, not submitted through ASBA process and Applications



by Retail Individual Applicants not submitted through ASBA process or the UPI process;

- Failure of Retail Individual Applicants to validate the request of blocking of Application amount sent by the Sponsor Bank;
- > Applications not uploaded on the terminals of the Stock Exchanges;
- Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Application Form;
- > Details of ASBA Account not provided in the Application form;
- In case of Retail Individual Applicants applying through the UPI mechanism, details of UPI ID, not provided in the Application form; etc.

For details of instruction in relation to the Application Form, Applicants may refer to the relevant section of GID and UPI Circular.

APPLICANT SHOULD NOTE THAT IN CASE THE PAN, THE DP ID AND CLIENT ID MENTIONED IN THE APPLICATION FORM AND ENTERED INTO THE ELECTRONIC APPLICATION SYSTEM OF THE STOCK EXCHANGE BY THE BROKERS DO NOT MATCH WITH PAN, THE DP ID AND CLIENT ID AVAILABLE IN THE DEPOSITORY DATABASE, THE APPLICATION FORM IS LIABLE TO BE REJECTED.

#### Names of entities responsible for finalizing the basis of allotment in a fair and proper manner

The authorised employees of the Stock Exchange, along with the LM and the Registrar, shall ensure that the Basis of Allotment is finalized in a fair and proper manner in accordance with the procedure specified in SEBI ICDR Regulations.

### Completion of Formalities for Listing & Commencement of Trading

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at all the Stock Exchanges are taken within 6 (six) Working Days of the Issue Closing Date. The Registrar to the Issue may dispatch the Allotment Advice within 6 (six) Working Days of the Issue Closing Date.

#### SIGNING OF UNDERWRITING AGREEMENT AND FILING OF DRAFT PROSPECTUS WITH ROC

- a) The issue is 100% underwritten. Our company has entered in to an Underwriting Agreement dated [●] with Lead Manager. For Further information, please refer section "General Information" beginning from page no 32 of this draft prospectus.
- b) A copy of prospectus will be filled with the RoC in terms of Section 26 & 32 of Companies Act, 2013.

### UNDERTAKINGS BY OUR COMPANY

We undertake as follows:

- 1) That the complaints received in respect of the Issue shall be attended to by us expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6(six) Working days of Issue Closing Date.
- 3) That the funds required for making refunds/unblocking to unsuccessful applicants as per the mode(s) disclosed shall be made available to the registrar to the issue by the issuer.
- 4) That where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within the specified period of closure of the issue giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund.
- 5) That the promoters' contribution in full, wherever required, shall be brought in advance before the Issue opens for public subscription and the balance, if any, shall be brought on a pro rata basis before the calls are made on public in accordance with applicable provisions in these regulations.
- 6) That no further issue of securities shall be made till the securities offered through the draft prospectus are listed or till the application monies are refunded on account of non-listing, under subscription, etc., other than as disclosed in accordance with Regulation 19.
- 7) That adequate arrangements shall be made to collect all Applications Supported by Blocked Amount and to consider them similar to non-ASBA applications while finalizing the basis of allotment.
- 8) That if the Company do not proceed with the Issue, the reason thereof shall be given as a public notice to be issued by our Company within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre- Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 9) That if the Company withdraws the Issue after the Issue Closing Date, our Company shall be required to file a fresh offer document with the RoC/SEBI, in the event our Company subsequently decides to proceed with the Issue;

#### **UTILIZATION OF ISSUE PROCEEDS**



The Board of Directors of our Company certifies that:

- 1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act2013;
- Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested.
- 4) The utilisation of monies received under the Promoters' contribution shall be disclosed, and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised;
- 5) The details of all unutilised monies out of the funds received under the Promoters' contribution shall be disclosed under a separate head in the balance sheet of our Company indicating the form in which such unutilised monies have been invested.

#### EQUITY SHARES IN DEMATERIALIZED FORM WITH NSDL OR CDSL

To enable all shareholders of our Company to have their shareholding in electronic form, the Company had signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- a) Agreement dated 27/11/2019 between NSDL, the Company and the Registrar to the Issue;
- b) Agreement dated 27/11/2019 between CDSL, the Company and the Registrar to the Issue;

The Company's equity shares bear an ISIN No. "INE0BHK01012".



#### **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the FEMA and various regulations made thereunder. The Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP") makes policy announcements on FDI through press notes and press releases which are notified by the RBI as amendments to the FEMA. The DIPP also issues the Consolidated Foreign Direct Investment Policy from time to time. The regulatory framework pertaining to foreign investment, over a period of time, thus, consists of acts, regulations, master circulars, press notes, press releases, and clarifications among other amendments.

The current consolidated FDI policy circular of 2017, dated August 28, 2017 issued by the DIPP ("FDI Policy") consolidates the policy framework which was in force as on August 28, 2017. All the press notes, press releases, clarifications on FDI issued by DIPP till August 27, 2017 stand rescinded as on August 28, 2017. In terms of the FDI Policy, Foreign investment is permitted (except in the prohibited sectors) in Indian companies either through the automatic route or the Government route, depending upon the sector in which foreign investment is sought to be made. In terms of the FDI Policy, the work of granting government approval for foreign investment under the FDI Policy and FEMA Regulations has now been entrusted to the concerned Administrative Ministries/Departments. FDI for the items or activities that cannot be brought in under the automatic route may be brought in through the approval route.

RBI has also issued Master Direction- Foreign Investment in India dated January 4, 2018. In terms of the Master Direction, an Indian company may issue fresh shares to persons resident outside India (who are eligible to make investments in India, for which eligibility criteria are as prescribed). Such fresh issue of shares shall be subject to inter-alia, the pricing guidelines prescribed under the Master Directions.

The RBI, in exercise of its power under the FEMA, has also notified the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2017 to prohibit, restrict or regulate, transfer by or issue security to a person resident outside India.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act"), or the securities laws of any state of the United States and may not be offered or sold within the United States, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Equity Shares are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers, and sale occur. The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this draft prospectus. Applicants are advised to make their independent investigations and ensure that Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.

#### THE COMPANIES ACT, 2013 (COMPANY LIMITED BY SHARES) ARTICLES OF ASSOCIATION OF VISAMAN GLOBAL SALES LIMITED

# 1. Table F not to apply

The regulations contained in Table F, in the first Schedule, to the Companies Act, 2013 shall not apply to this Company, but the regulations for the management of the Company and for the observance of the members thereof and their representatives shall be as set out in the relevant provisions of the Companies Act, 2013 and subject to any exercise of the statutory powers of the Company in reference to the repeal or alternation of, or addition to, its regulations by Special Resolution, as prescribed by the said Companies Act, 2013 be such as are contained in these Articles unless the same are repugnant or contrary to the provisions of the Companies Act, 2013 or any amendment thereto.

### 2. Interpretation

In the interpretation of these Articles, the following words and expressions shall have the following meanings assigned there under, unless repugnant to the subject matter or content thereof.

- (a) **"The Act" or "the said Act":** "The Act" means the Companies Act, 2013 or any statutory modification or reenactment thereof for the time being in force.
- (b) **"These Articles":** "These Articles" means Articles of Association for the time being of the Company or the Articles of Association as altered from time to time by special resolution.
- (c) **"Beneficial Owner":** "Beneficial Owner" shall have the meaning assigned thereto in clause (a) of sub-section (1) of Section 2 of the Depositories Act, 1996.
- (d) "The Company" or "this Company": "The Company" or "this Company" means Visaman Global Sales Limited.
- (e) **"The Directors":** "The Directors" means the Directors for the time being of the Company or as the case may be, the Directors assembled at a Board.
- (f) **"Depository":** "Depository" shall have the meaning assigned thereto by Section 2 (1)(e) of the Depositories Act, 1996.
- (g) "Depositories Act 1996": "Depositories Act 1996" includes any statutory modification or re- enactment thereof.
- (h) "The Board" or the "Board of Directors": "The Board," or the "Board of Directors" means a meeting of the Directors duly called and constituted or as the case may be the Directors assembled at a Board, or the requisite number of Directors entitled to pass a circular resolution in accordance with the Act.
- (i) **"The Chairman":** "The Chairman" means the Chairman of the Board of Directors for the time being of the Company.
- (j) "The Managing Director": "The Managing Director" includes one or more persons appointed as such or any of such persons or Directors for the time being of the Company who may for the time being be the Managing Director of the Company.
- (k) "The Office": "The Office" means the Registered Office for the time being of the Company.
- (l) "Capital": "Capital" means the share capital for the time being raised or authorized to be raised, for the purpose of the Company.
- (m) **"The Registrar":** "The Registrar" means the Registrar of Companies of the State in which the office of the Company is for the time being situated.
- (n) "Dividend": "Dividend" includes Bonus.
- (o) "Month": "Month" means the calendar month.
- (p) "Seal": "Seal" means the Common Seal for the time being of the Company.
- (q) **"In Writing and Written":** "In Writing and Written" include printing, lithography and other modes of representing or reproducing words in a visible form.



- (r) "Plural Number": Words importing the singular number also include the plural number and vice versa.
- (s) "Persons": "Persons" include corporations and firms as well as individuals.
- (t) "Gender": Words importing the masculine gender also include the feminine gender.
- (u) **"Securities & Exchange Board of India":** "Securities & Exchange Board of India" or SEBI means the Securities & Exchange Board of India established under Section 3 of the Securities & Exchange Board of India Act, 1992.
- (v) **"Year and Financial Year":** "Year" means the Calendar year and "Financial Year" shall have the meaning assigned thereto by Section 2(41) of the Act.

**Expression in the Act to bear same meaning in the Articles:** Save as aforesaid, any words or expressions defined in the Act shall, except where the subject or context forbids, bear the same meaning in these Articles.

Marginal Notes: The marginal notes hereto shall not affect the construction of these Articles.

#### **COPIES OF MEMORANDUM AND ARTICLES TO FURNISHED BY THECOMPANY**

- 3. Pursuant to Section 17 of the Act, Company shall, on being so required by a member, send to him within 7 (seven) days of the requirement and subject to the payment of a fee of Rs. 100/- or such other fee as may be specified in the Rules, a copy of each of the following documents, as in force for the time being:
  - (i) The Memorandum;
  - (ii) The Articles, if any;
  - (iii) Every other agreement and every resolution referred to in Section 117(1), of the Act, if and in so far as they have not been embodied in the Memorandum or Articles.

#### **CAPITAL AND SHARES**

- 4. The Authorized Share Capital of the Company is as per clause V of the Memorandum of Association of the Company with all rights to the company to alter the same in any way it thinks fit.
- 5. The Board may, from time to time, with the sanction of the Company in a general meeting by ordinary resolution, increase the share capital by such sum to be divided into shares of such amounts as the resolution shall prescribe.
- 6. The shares capital shall be distinguished by its appropriate number provided that nothing in this clause shall apply to the shares held with a depository.

# SHARES AT THE DISPOSAL OF THE DIRECTORS

7. Subject to the provisions of Section 62 of the Act and these Articles, the shares capital of Company for the time being shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in proportion and on such terms and conditions and either at a premium or at par or at such time as they may from time to time think fit and with the sanction of the Company in the General Meeting to give to any person or persons the option or right to call for any shares either at par or premium during such time and for such consideration as the Directors think fit, and may issue and allot shares in the capital of the Company on payment in full or part of any property sold and transferred or for any services rendered to the Company in the conduct of its business and any shares which may so be allotted may be issued as fully paid up shares and if so issued, shall be deemed to be fully paid shares.

#### FURTHER ISSUE OF SHARES

- 8. (1) Where at any time the company proposes to increase its subscribed capital by the issue of further shares, such shares shall be offered -
  - (a) to persons who at the date of the offer are holders of equity shares of the company in proportion, as nearly as circumstances admit to the paid-up share capital on those shares by sending a letter of offer subject to the following conditions, namely: -
  - (i) the offer shall be made by notice specifying the number of shares offered and limiting a time not being less than fifteen days and not exceeding thirty days from the date of the offer within which the offer, if not accepted, shall be deemed to have been declined;
  - (ii) unless the articles of the company otherwise provide, the offer aforesaid shall be deemed to include a right exercisable by the person concerned to renounce the shares offered to him or any of them in favor of any other person; and the notice referred to in clause (i) shall contain a statement of this right;
  - (iii) after the expiry of the time specified in the notice aforesaid, or on receipt of earlier intimation from the person to whom such notice is given that he declines to accept the shares offered, the Board of Directors may dispose them of in such manner which is not disadvantageous to the shareholders and the company;
  - (b) to employees under a scheme of employees' stock option, subject to special resolution passed by company and subject to such conditions as may be determined by Central Government; or
  - (c) to any persons, if it is authorized by a special resolution, whether or not those persons include the persons referred



to in clause (a) or clause (b), either for cash or for a consideration other than cash, if the price of such shares is determined by the valuation report of a registered valuer subject to such conditions as may be determined by central government.

- (2) The notice referred to in sub-clause (i) of clause (1) (a) shall be dispatched through registered post or speed post or through electronic mode to all the existing shareholders at least three days before the opening of the issue.
- (3) Nothing in this as stated above in clause (1) and (2) shall apply to the increase of the subscribed capital of a company caused by the exercise of an option as a term attached to the debentures issued or loan raised by the company to convert such debentures or loans into shares in the company.

Provided the terms of issue of such debentures or loan containing such an option have been approved before the issue of such debentures or the raising of loan by a special resolution passed by the company in general meeting.

# POWER TO OFFER SHARES/OPTIONS TO ACQUIRESHARES

9. (i) Without prejudice to the generality of the powers of the Board under any other Article of these Articles of Association, the Board or any Committee thereof duly constituted may, subject to the applicable provisions of the Act, rules notified there under and any other applicable laws, rules and regulations, at any point of time, offer existing or further Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares (consequent to increase of share capital) of the Company, or options to acquire such Shares at any point of time, whether such options are granted by way of warrants or in any other manner (subject to such consents and permissions as may be required) to its employees, including Directors (whether whole-time or not), whether at par, or at a premium, for cash or for consideration other than cash, or any combination thereof as may be permitted by law for the time being in force.

(ii) In addition to the powers of the Board under Article 9(i), the Board may also allot the Shares referred to in Article 9(i) to any trust, whose principal objects would inter alia include further transferring such Shares to the Company's employees including by way of options, as referred to in Article9(i) in accordance with the directions of the Board or any Committee thereof duly constituted for this purpose. The Board may make such provision of moneys for the purposes of such trust, as it deems fit.

The Board, or any Committee thereof duly authorized for this purpose, may do all such acts, deeds, things, etc. as may be necessary or expedient for the purposes of achieving the objectives set out in Articles 9(i) and (ii) above.

# **REDEEMABLE PREFERENCE SHARES**

10. Subject to the provisions of Section 55 of the Act, the Company shall have the power to issue preference shares which are or at the option of the Company, are liable to be redeemed and the resolution authorizing such issues shall prescribe the manners, terms and conditions of redemption.

# PROVISIONS APPLICABLE IN CASE OF REDEEMABLE SHARES

- 11. On the issue of redeemable preference shares under the provisions of Article 10 hereof, the following provisions shall take effect.
  - (a) No such shares shall be redeemed except out of the profits of the company which would otherwise be available for dividend or out of the proceeds of a fresh issue of shares made for the purposes of such redemption;
  - (b) No such shares shall be redeemed unless they are fully paid;
  - (c) where such shares are proposed to be redeemed out of the profits of the company, there shall, out of such profits, be transferred, a sum equal to the nominal amount of the shares to be redeemed, to a reserve, to be called the Capital Redemption Reserve Account and the provisions of this Act relating to reduction of share capital of a company shall apply as if the Capital Redemption Reserve Account were paid-up share capital of the company.

# NEW CAPITAL SAME AS ORIGINAL CAPITAL

12. Except so far as otherwise provided by the conditions of issue or by these Articles any capital raised by the creation of new shares shall be considered part of the initial capital and shall be subject to the provisions herein contained with reference to the payment of calls and installments; transfer and transmission, forfeiture, lien, surrender, voting and otherwise.

# **RESTRICTIONS ON PURCHASE BY COMPANY OR GIVING OF LOANS BY IT FOR PURCHASE OF ITSSHARES**

13. (1) The company shall not have power to buy its own shares unless the consequent reduction of share capital is effected in accordance with provisions of the Companies Act, 2013orother applicable provisions (if any) of the Act as applicable at the time of application.

This Article is not to delegate any power which the Company would have if it were omitted.



(2) The company shall not give, whether directly or indirectly and whether by means of a loan guarantee the provision of security or otherwise, any financial assistance for the purpose of, or in connection with, a purchase or subscription made or to be made, by any person or for any shares in the company or in its holding company.

- (3) Nothing in sub-clause (2) shall apply to –
- (a) the company in accordance with any scheme approved by company through special resolution and in accordance with such requirements as may be determined by Central Government, for the purchase of, or subscription for, fully paid up shares in the company or its holding company, if the purchase of, or the subscription for, the shares held by trustees for the benefit of the employees or such shares held by the employee of the company;
- (b) the giving of loans by a company to persons in the employment of the company other than its directors or key managerial personnel, for an amount not exceeding their salary or wages for a period of six months with a view to enabling them to purchase or subscribe for fully paid-up shares in the company or its holding company to be held by them by way of beneficial ownership:

Provided that disclosures in respect of voting rights not exercised directly by the employees in respect of shares to which the scheme relates shall be made in the Board's report in such manner as may be determined by Central Government.

### **REDUCTION OF CAPITAL**

14. The Company may, subject to the provisions of the Companies Act, 2013 as applicable at the time of application from time to time by special resolution, reduce its capital and any capital redemption reserve account or any share premium account in any manner for the time being authorized by law and in particular, capital may be paid off on the footing that it may be called up again or otherwise.

# CONSOLIDATION AND DIVISION OF CAPITAL

- 15. The Company may in general meeting alter the conditions of its Memorandum of Association as follows:
  - (a) Consolidate and divide all or any of its share capital into shares of a larger amount than its existing shares but no consolidation and division which results in changes in the voting percentage of shareholders shall take effect unless it is approved by the Tribunal on an application made in the prescribed manner;
  - (b) Sub-divide its shares, or any of them, into shares of smaller amount than is fixed by the memorandum, so, however, that in the sub- division the proportion between the amount paid and the amount, if any, unpaid on each reduced share shall be the same as it was in the case of the share from which the reduced share is derived;
  - (c) Cancel shares which at the date of the passing of the resolution in that behalf have not been taken or agreed to be taken by any person, and diminish the amount of its share capital by the amount of the shares so cancelled. The cancellation of shares in pursuance of this sub-clause shall not be deemed to be reduction of share capital within the meaning of the Act.

### SALE OF FRACTIONAL SHARES

16. If and whenever as a result of issue of new shares of any consolidation or sub-division of shares any share become held by members in fractions, the Board shall, subject to the provisions of the Act and the Articles and to the directions of the Company in General Meeting, if any, sell those shares which members hold in fractions for the best price reasonably obtainable and shall pay and distribute to and amongst the members entitled to such shares in due proportions the net proceeds of the sale thereof. For the purpose of giving effect to any such sale, the Board may authorize any person to transfer the shares and the purchaser shall not be bound to see to the application of the purchase money nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings with reference to the sale.

#### **MODIFICATION OF RIGHTS**

17. Whenever the capital, by reason of the issue of Preference Shares or otherwise, is divided into classes of shares all or any of the rights and privileges attached to each class may subject to the provisions of the Companies Act, 2013 be modified, commuted, affected or abrogated, or dealt with by Agreement between the Company and any person purporting to contract on behalf of that class, provided such agreement is ratified in writing by holders of at least three-fourths in nominal value of the issued shares of the class or is confirmed by a Special Resolution passed at a separate general meeting of the holders of shares of the class.

#### **ISSUE OF FURTHER SHARES ON PARI PASSU BASIS**

18. The rights conferred upon the holders of the Shares including Preference Share, if any) of any class issued with preferred or other rights or privileges shall, unless otherwise expressly provided by the terms of the issue of shares of that class, be deemed not to be modified, commuted, affected, abrogated, dealt with or varied by the creation or issue of further shares ranking pari passu therewith.

#### NO ISSUE WITH DISPROPORTIONATE RIGHTS

19. The Company shall not issue any shares (not being preference shares) which carry voting right or rights in the Company as to dividend, capital or otherwise which are disproportionate to the rights attached to the holders of other shares (not being preference shares).



#### POWER OF COMPANY TO DEMATERIALIZE AND REMATERIALIZE

20(a) "Notwithstanding anything contained in these Articles, the Company shall be entitled to dematerialize its existing shares, debentures and other securities and rematerialize its such shares, debentures and other securities held by it with the Depository and/ or offer its fresh shares and debentures and other securities in a dematerialized form pursuant to the Depositories Act, 1996 and the Rules framed there under if any".

# **DEMATERIALIZATION OF SECURITIES**

20(b) Either on the Company or on the investor exercising an option to hold his securities with a depository in a dematerialized form, the Company shall enter into an agreement with the depository to enable the investor to dematerialize the Securities, in which event the rights and obligations of the parties concerned shall be governed by the Depositories Act.

#### **INTIMATION TO DEPOSITORY**

20(c) "Notwithstanding anything contained in this Article, where securities are dealt with in a Depository, the Company shall intimate the details of allotment of securities to Depository immediately on allotment of such Securities"

### **OPTION FOR INVESTORS**

20(d) "Every person subscribing to or holding securities of the Company shall have the option to receive security certificates or to hold the securities with a Depository. A beneficial owner of any security can at any time opt out of a Depository, if permitted by law, in the manner provided by the Depositories Act, 1996 and the Company shall, in the manner and within the time prescribed, issue to the beneficial owner the required certificates of securities."

# THE COMPANY TO RECOGNIZE UNDER DEPOSITORIES ACT, INTEREST IN THE SECURITIES OTHER THAN THAT OF REGISTERED HOLDER

20(e) "The Company or the investor may exercise an option to issue, deal in, hold the securities (including shares) with Depository in electronic form and the certificates in respect thereof shall be, dematerialized in which event the rights and obligations of the parties concerned and matters connected therewith or incidental thereto shall be governed by the provisions of the Depositories Act, 1996."

# SECURITIES IN DEPOSITORIES AND BENEFICIAL OWNERS

20(f) "All Securities held by a Depository shall be dematerialized and be in fungible form. Nothing contained in Sections 89 of the Act shall apply to a Depository in respect of the securities held by it on behalf of the beneficial owners."

#### **RIGHTS OF DEPOSITORIES AND BENEFICIAL OWNERS**

- 20(g) (i) Notwithstanding anything to the contrary contained in the Act or these Articles, a depository shall be deemed to be
  - the registered owner for the purpose of effecting transfer of ownership of security on behalf of the beneficial owner.(ii) Save as otherwise provided in (a) above, the depository as the registered owner of the securities shall not have any voting rights or any other rights in respect of the securities held by it.
  - (iii) Every person holding securities of the Company and whose name if entered as the beneficial owner in the records of the depository shall be deemed to be a member of the Company. The beneficial owner of securities shall be entitled to all the rights and benefits and be subject to all the liabilities in respect of the securities which are held by a depository.

#### **DEPOSITORY TO FURNISH INFORMATION**

20(h) Every Depository shall furnish to the Company information about the transfer of Securities in the name of the Beneficial Owner at such intervals and in such manner as may be specified by the bye-laws and the Company in that behalf.

#### SHARES AND CERTIFICATES REGISTER AND INDEX OF MEMBERS

21. The Company shall cause to be kept at its Registered Office or at such other place as may be decided, Register and Index of Members in accordance with Sections 88 and other applicable provisions of the Act and the Depositories Act, 1996 with details of shares held in physical and dematerialized forms in any media as may be permitted by law including in any form of electronic media. The Register and Index of beneficial owners maintained by a Depository under Section 11 of the Depositories Act, 1996 shall also be deemed to be the Register and Index of Members for the purpose of this Act.

The Company shall have the power to keep in any state or country outside India, a Register of Members for the residents in that state or country.

### SHARES TO BE NUMBEREDPROGRESSIVELY

22. The shares in the capital shall be numbered progressively according to their several denominations and except in the manner herein before mentioned, no share shall be sub-divided.

# DIRECTORS MAY ALLOT SHARES FULLY PAID-UP

23. Subject to the provisions of the Act and of these Articles, the Board may allot and issue shares in the capital of the Company as payment or part payment for any property sold or transferred, goods or machinery supplied or for services rendered to the company either in or about the formation or promotion of the Company or the conduct of its business and any shares which may be so allotted may be issued as fully paid-up shares and if so issued shall be deemed to be



fully paid-up shares.

# **APPLICATION OF PREMIUM RECEIVED ON SHARES**

- 24. (1) Where a company issues shares at a premium, whether for cash or otherwise, a sum equal to the aggregate amount of the premium received on those shares shall be transferred to a "securities premium account" and the provisions of this Act relating to reduction of share capital of a company shall, except as provided in this article, apply as if the securities premium account were the paid-up share capital of the company.
  - (2) Notwithstanding anything contained in clause (1), the securities premium account may be applied by the company
  - (a) towards the issue of unissued shares of the company to the members of the company as fully paid bonus shares;
  - (b) in writing off the preliminary expenses of the company;
  - (c) in writing off the expenses of, or the commission paid or discount allowed on, any issue of shares or debentures of the company;
  - (d) in providing for the premium payable on the redemption of any redeemable preference shares or of any debentures of the company; or
  - (e) for the purchase of its own shares or other securities under section 68.

# ACCEPTANCE OF SHARES

25. Subject to the provisions of these Articles, any application signed by or on behalf of an applicant for shares in the Company followed by an allotment of any shares therein, shall be an acceptance of shares within the meaning of these articles and every person who thus or otherwise accept any shares and whose name is on the Register of Members shall, for the purposes of these Articles, be a member, provided that no share shall be applied for or allotted to a minor, insolvent or person of unsound mind.

# LIABILITY OF MEMBERS

26. Every member or his heir, executors or administrators shall pay to the Company the proportion of the capital represented by his share or shares which may, for the time being remain unpaid thereon in such amounts, at such time or times and in such manner as the Board of Directors shall, from time to time, in accordance with the Company's regulations require or fix for the payment thereof.

# LIMITATION OF TIME FOR ISSUE OF CERTIFICATE<sup>\*2</sup>

- 27. (i) Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided-
  - (a) One certificate for all his shares without payment of any charges; or
  - (b) Several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.

(ii) The Company agrees to issue certificate within fifteen days of the date of lodgement of transfer, sub-division, consolidation, renewal, exchange or endorsement of calls/allotment monies or to issue within fifteen days of such lodgement for transfer, Pucca Transfer Receipts in denominations corresponding to the market units of trading autographically signed by a responsible official of the Company and bearing an endorsement that the transfer has been duly approved by the Directors or that no such approval is necessary;

(iii) Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid-up thereon.

(iv) In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.

# ISSUE OF NEW CERTIFICATE IN PLACE OF DEFACED, LOST OR DESTROYED

28. If any certificate be worn out, defaced mutilated or torn or if there be no further space on the back thereof for endorsement of transfer, then upon production and surrender thereof to the Company, a new certificate may be issued in lieu thereof, and if any certificate lost or destroyed then upon proof thereof to the satisfaction of the Company and on execution of such indemnity as the Company deem adequate, being given, an a new certificate in lieu thereof shall be given to the party entitled to such lost or destroyed certificate. Every Certificates under the Article shall be issued without payment of fees if the Directors so decide, or on payment of such fees (not exceeding Rs.20/- for each certificate) as the Directors shall prescribe. Provided that no fees shall be charged for issue of new certificates in replacement of those which are old, defaced or worn out or where there is no further space on the back thereof for endorsement of transfer.

Provided that notwithstanding what is stated above the Directors shall comply with such Rules or Regulation or requirements of any Stock Exchange or the Rules made under the Act or the rules made under Securities Contracts



(Regulation) Act, 1956 or any other Act, or rules applicable in this behalf.

The provisions of this Article shall mutatis mutandis apply to debentures of the Company.

#### **RIGHT TO OBTAIN COPIES OF AND INSPECT TRUST DEED**

29. (i) A copy of any Trust Deed for securing any issue of debentures shall be forwarded to the holders of any such debentures or any member of the Company at his request and within seven days of the making thereof on payment not exceeding Rs.10/- (Rupees Ten) per page.

(ii) The Trust Deed referred to in item (i) above also be open to inspection by any member or debenture holder of the Company in the same manner, to the same extent, and on payment of these same fees, as if it were the Register of members of the Company.

# JOINT ALLOTTEES OF HOLDERS

30. Any two or more joint allottees or holders of shares shall, for the purpose of Articles, be treated as a single member and the certificate for any share, which may be the subject of joint ownership, may be delivered to any one of such joint owners on behalf of all of them.

# COMPANY NOT BOUND TO RECOGNISE ANY INTEREST IN SHARE OTHER THAN THAT OF REGISTERED HOLDER

31. (i) The Company shall not be bound to recognize any equitable, contingent, future or partial interest in any share or (except only as is by these presents, otherwise expressly provided) any right in respect of a share other than an absolute right there to, in accordance with these presents in the person from time to time registered as the holder thereof, but the Board shall be at liberty at its sole discretion to register any share in the joint names of two or more persons or survivors of them.

(ii) Save as herein otherwise provided, the Company shall be entitled to treat the person whose name appears on the Register of Members as the holder of any share as the absolute owner thereof and accordingly shall not (except as ordered by a court of competent jurisdiction or as by Law required) be bound to recognize any benami trust or equitable, contingent, future, partial or other claim or claims or right to or interest in such share on the part of any other person whether or not it shall have express or implied notice thereof.

#### WHO MAY HOLD SHARES

- 32. Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or in the name of a person of unsound mind.
- 33. The Directors shall have the power to offer, issue and allot Equity Shares in or Debentures (whether fully/partly convertible or not into Equity Shares) of the Company with or without Equity Warrants to such of the Officers, Employees, Workers of the Company or of its Subsidiary and / or Associate Companies or Managing and Whole Time Directors of the Company (hereinafter in this Article collectively referred to as "the Employees") as may be selected by them or by the trustees of such trust as may be set up for the benefit of the Employees in accordance with the terms and conditions of the Scheme, trust plan or proposal that may be formulated, created, instituted or set up by the Board of Directors or the Committee thereof in that behalf on such terms and conditions as the Board may in its discretion deem fit.

# **SWEAT EQUITY**

34. The Company may exercise the powers of issuing sweat equity shares conferred by Section 54 of the Act of a class of shares already issued subject to such conditions as may be specified in that sections and rules framed there under.

#### DECLARATIONSIN RESPECT OF BENEFICIAL INTEREST IN ANY SHARES

35. (1) In pursuance of Section 89 of the Act, where the name of a person is entered in the register of members of a company as the holder of shares in that company but who does not hold the beneficial interest in such shares, such person shall make a declaration (within such time and in such form as may be determined by Central Govt.) to the company specifying the name and other particulars of the person who holds the beneficial interest in such shares.

(2) Every person who holds or acquires a beneficial interest in share of the company shall make a declaration to the company specifying the nature of his interest, particulars of the person in whose name the shares stand registered in the books of the company and such other particulars (as may be determined by Central Govt.)

(3) Where any change occurs in the beneficial interest in such shares, the person referred to in clause (1) and the beneficial owner specified in clause (2) shall, within a period of thirty days from the date of such change, make a declaration to the company in such form and containing such particulars (as may be determined by Central Govt.)

(4) The Company shall be bound to follows the rules as may be made by the Central Government to provide for the manner of holding and



(5) Where any declaration under this article is made to a company, the company shall make a note of such declaration in the register concerned and shall file, within thirty days from the date of receipt of declaration by it, a return in the prescribed form with the Registrar in respect of such declaration with such fees or additional fees as may be determined by Central Government, within the time specified under section 403.

(6) No right in relation to any share in respect of which a declaration is required to be made under this article but not made by the beneficial owner, shall be enforceable by him or by any person claiming through him.

(7) Nothing in this article shall be deemed to prejudice the obligation of a company to pay dividend to its members under this Act and the said obligation shall, on such payment, stand discharged.

# FUNDS OF COMPANY NOT TO BE APPLIED IN PURCHASE OF SHARES OF THE COMPANY

36. No funds of the Company shall except as provided by Section 67 of the Act, be employed in the purchase of its own shares, unless the consequent reduction of capital is effected and sanction in pursuance of provisions of the Companies Act, 2013 as may be applicable at the time of application and these Articles or in giving either directly or indirectly and whether by means of a loan, guarantee, the provision of security or otherwise, any financial assistance for the purpose of or in connection with a purchase or subscription made or to be made by any person of or for any Share in the Company in its holding Company.

### **ISSUE OF SHARES WITHOUT VOTING RIGHTS**

37. In the event it is permitted by law to issue shares without voting rights attached to them, the Directors may issue such share upon such terms and conditions and with such rights and privileges annexed thereto as thought fit and as may be permitted by law.

# **SECTION 45 OF ACT NOT TO APPLY**

38. Notwithstanding anything to the contrary contained in the Articles, Section 45 of the Act shall not apply to the Shares held with a Depository

### TRUST RECOGNIZED

39. Except as ordered, by a Court of competent jurisdiction or as by law required, the Company shall not be bound to recognize, even when having notice thereof, any equitable, contingent, future or partial interest in any Share, or (except only as is by these Articles otherwise expressly provided) any right in respect of a Share other than an absolute right thereto, in accordance with these Articles, in the person from time to time registered as holder thereof but the Board shall be at liberty at their sole discretion to register any Share in the joint names of any two or more persons (but not exceeding 4 persons) or the survivor or survivors of them.

Shares may be registered in the name of an incorporated Company or other body corporate but not in the name of a minor or of a person of unsound mind (except in case where they are fully paid) or in the name of any firm or partnership.

### **REGISTRATION OF CHARGES**

40. The provisions of the Act relating to registration of charges shall be complied with.

In case of a charge created out of India and comprising solely property situated outside India, the provisions of Section 77 of the Act shall also be complied with.

Where a charge is created in India but comprised property outside India, the instrument, creating or purporting to create the charge under Section 77 of the Act or a copy thereof verified in the prescribed manner, may be filed for registration, notwithstanding that further proceedings may be necessary to make the charge valid or effectual according to the law of the country in which the property is situated, as provided by Section 77 of the Act.

Where any charge on any property of the Company required to be registered under Section 77 of the Act has been so registered, any person acquiring such property or any part thereof or any share or interest therein shall be deemed to have notice of the charge as from the date of such registration.

Any creditors or member of the Company and any other person shall have the right to inspect copies of instruments creating charges and the Company's Register of Charges in accordance with and subject to the provisions of Section 85 of the Act.

#### **UNDERWRITING AND BROKERAGE COMMISSION MAY BE PAID**

41. The Company may, subject to the provisions of Section 40 and other applicable provisions, if any, of the Act any time pay a commission to any person in consideration of his subscribing or agreeing to subscribe (whether absolutely or conditionally) for any shares in or debentures of the Company. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or debentures, or partly in the one way and partly in the other subject to maximum of 5% of the share price or 2.5% in case of debenture, of the issued share or debenture price, as the case may be.



# **BROKERAGE MAY BE PAID**

42. The Company may pay a reasonable sum for brokerage on any issue of shares and debentures.

# CALLS ON SHARES DIRECTORS MAY MAKE CALLS

43. The Board of Directors may from time to time by a resolution passed at meeting of the Board (and not by circular resolution) make such call as it may think fit upon the members in respect of all moneys unpaid on the shares held by them respectively (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at a fixed time and each member shall pay the amount of every call so made on him to the persons and at the times and place appointed by the Board of Directors. A call may be made payable by installments.

#### CALLS ON SHARES OF THE SAME CLASS TO BE MADE ON UNIFORM BASIS

44. Where any calls for further share capital are made on shares, such calls shall be made on a uniform basis on all shares falling under the same class. For the purpose of this Article shares of the same nominal value on which different amounts have been paid up shall not be deemed to fall under the same class.

#### NOTICE OF CALLS

45. One month notice at least of every call payable otherwise than on allotment shall be given by the Company specifying the time and place of payment and to whom such call shall be paid.

#### **CALLS TO DATE FROM RESOLUTION**

46. A call shall be deemed to have been made at the time when the resolution of the Board authorizing such call was passed at a meeting of the Board of Directors and may be made payable by the members on the Register of Members on a subsequent date to be fixed by the Board.

### DIRECTORS MAY EXTEND TIME

47. The Board of Directors may, from time to time, at its discretion, extend the time fixed for the payment of any call and may extend such times as to all or any of the members, who from residence at a distance or other cause, the Board of Directors may deem fairly entitled to such extension save as a matter of grace and favor.

# CALL TO CARRY INTEREST AFTER DUE DATE

48. If any member fails to pay a call due from him on the day appointed for payment thereof or any such extension thereof as aforesaid, he shall be liable to pay interest on the same from the day appointed for the payment thereof to the time of actual payment at such rate as shall from time to time be fixed by the Board of Directors, but nothing in this Article shall render it compulsory upon the Board of Directors to demand or recover any interest from any such member.

# **PROOF ON TRIAL IN SUIT FOR MONEY DUE ON SHARES**

49. Subject to the provisions of the Act and these Articles, on the trial or hearing of any action or suit brought by the Company against any member or his representatives for the recovery of any debt or money claimed to be due to the Company in respect of his shares, it shall be sufficient to prove that the name of the member in respect of whose shares the money is sought to be recovered, appears, entered on the register of members as the holder at or subsequent to the date at which the money sought to be recovered is alleged to have become due, of the shares in respect of which such money is sought to be received, that the resolution making the call is duly recorded in the minutes book and that notice of such call was duly given to the member or his representatives sued in pursuance of these presents and it shall not be necessary to prove the appointment of the Directors who made such call, nor that a quorum was present at the Board at which any call was made, nor that the meeting at which any call was made was duly convened or constituted nor any other matters whatsoever, but the proof of the matters aforesaid shall be conclusive evidence of the debt.

### PAYMENT IN ANTICIPATION OF CALL MAY CARRY INTEREST

50. The Directors may, if they think fit, subject to the provisions of Section 50 of the Act, agree to and receive from any member willing to advance the same whole or any part of the moneys due upon the shares held by him beyond the sums actually called for, and upon the amount so paid or satisfied in advance, or so much thereof as from time to time exceeds the amount of the calls then made upon the shares in respect of which such advance has been made, the Company may pay interest at such rate not exceeding 12% unless the company in general meeting shall otherwise direct, as the member paying such sum in advance and the Directors agree upon provided that money paid in advance of calls shall not confer a right to participate in profits or dividend. The Directors may at any time repay the amount so advanced. The members shall not be entitled to any voting rights in respect of the moneys so paid by him until the same would but for such payment, become presently payable. The provisions of these Articles shall mutatis mutandis apply to the calls on debenture of the Company.

# FORFEITURE, SURRENDER AND LIEN IF CALL OR INSTALLMENT NOT PAID, NOTICE MAY BE GIVEN

51. If any member fails to pay any call or installment of a call in respect of any shares on or before the day appointed for the payment of the same, the Board may at any time hereafter during such time as the call or installment remains unpaid, serve a notice on such member or on the person (if any) entitled to the share by transmission requiring him to pay



the same together with any interest that may have accrued and all expenses that may have been incurred by the Company by reason of such non-payment.

# FORM OF NOTICE

52. The notice shall name a day (not being earlier than the expiry of fourteen days from the date of service of the notice) and a place or places on and at which such money, including the call or installment and such interest and expenses as aforesaid is to be paid. The notice shall also state that in the event of non-payment on or before the time and at the place appointed, the shares in respect of which the calls was made or installment was payable, will be liable to be forfeited.

### IN DEFAULT TO PAYMENT SHARES TO BEFORFEITED

53. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may at any time thereafter, before all the calls or installments and interest and expenses due in respect thereof are paid, be forfeited by a resolution of the Board to that effect. Such forfeiture shall include all dividends and bonus declared in respect of the forfeited shares and not actually paid before forfeiture but provided that there shall be no forfeiture of unclaimed dividends before the claim becomes barred by law.

### **NOTICE OF FORFEITURE**

54. When any share shall have been so forfeited, notice of the resolution shall be given to the member in whose name it stood immediately prior to the forfeiture and an entry of the forfeiture, with the date thereof, shall forthwith be made in the Register of Members provided however that the failure to give the notice of the shares having been forfeited will not in any way invalidate the forfeiture.

### FORFEITED SHARES TO BECOME PROPERTY OF THE COMPANY

55. Any shares so forfeited shall be deemed to be the property of the Company and the Board may sell, re-allot otherwise dispose of the same in such manner as it thinks fit.

### POWER TO ANNUL FORFEITURE

56. The Board may, at any time before any share so forfeited shall have been sold, re-allotted or otherwise disposed off, annul the forfeiture thereof as a matter of grace and favor but not as of right upon such terms and conditions as it may think fit.

# ARREARS TO BE PAID NOTWITHSTANDINGFORFEITURE

57. Any member whose shares have been forfeited shall notwithstanding the forfeiture, be liable to pay and shall forthwith pay to the Company all calls, installments, interest and expenses owing upon or in respect of such shares at the time of the forfeiture together with interest thereon from the time of forfeiture until payment at such rate not exceeding fifteen per cent per annum as the Board may determine and the Board may enforce the payment of such moneys or any part thereof if it thinks fit, but shall not be under any obligation so to do.

### **EFFECT OF FORFETURE**

58. The forfeiture of a share shall involve the extinction of all interest in and also of all claims and demands against the Company, in respect of the share and all other rights, incidental to the share except only such of those rights as are by these Articles expressly saved.

#### **PROCEEDS HOW TO BE APPLIED**

59. The net proceeds of any such sale shall be applied in or towards satisfaction of the said debts, liabilities or engagements and the residue (if any) paid to such member, his heirs, executors, administrators or assigns.

#### **DECLARATION OF FORFEITURE**

60. (a) A duly verified declaration in writing that the declarant is a Director, the Managing Director or the Manager or the Secretary of the Company, and that share in the Company has been duly forfeited in accordance with these Articles, on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the Share.

(b) The Company may receive the consideration, if any, given for the Share on any sale, re-allotment or other disposal thereof and may execute a transfer of the Share in favor of the person to whom the Share is sold or disposed off.

(c) The person to whom such Share is sold, re-allotted or disposed of shall thereupon be registered as the holder of the Share.

(d) Any such purchaser or allottee shall not (unless by express agreement) be liable to pay calls, amounts, installments, interests and expenses owing to the Company prior to such purchase or allotment nor shall be entitled (unless by express agreement) to any of the dividends, interests or bonuses accrued or which might have accrued upon the Share before the time of completing such purchase or before suchallotment.

(e) Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the Sharebe effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-



allotment or other disposal of the Shares. effected by the irregularity or invalidity in the proceedings in reference to the forfeiture, sale, re-allotment or other disposal of the Shares.

61. The Declaration as mentioned in Article 59(a) of these Articles shall be conclusive evidence of the Facts therein stated as against all persons claiming to be entitled to share.

# TITLE OF PURCHASER AND ALLOTTEE OF FORFEITED SHARES

62. The Company may receive the consideration, if any, given for the share on any sale, re-allotment or other disposal thereof and may execute a transfer of the share in favor of the person to whom the share is sold or disposed of and the person to whom such share is sold, re-allotted or disposed off may be registered as the holder of the share. Any such purchaser or allottee shall not (unless by express agreement to the contrary) be liable to pay any calls, amounts, installments, interest and expenses owing to the Company prior to such purchase or allotment, nor shall he be entitled (unless by express agreement to contrary) to any of the dividends, interest or bonuses accrued or which might have accrued upon the share before the time of completing such purchase or before such allotment. Such purchaser or allottee shall not be bound to see to the application of the purchase money, if any; nor shall his title to the share be affected by any irregularity or invalidity in the proceedings with reference to the forfeiture, sale, re- allotment or disposal of the share.

#### PARTIAL PAYMENT NOT TO PRECLUDEFORFEITURE

63. Neither a judgment nor a decree in favor of the Company for calls or other moneys due in respect of any shares nor any part payment or satisfaction thereof nor the receipt by the Company of a portion of any money which shall from time to time be due from any member in respect of any shares either by way of principal or interest nor any indulgence granted by the Company in respect of payment of any such money shall preclude the Company from thereafter proceeding to enforce a forfeiture of such shares as herein provided.

# THE PROVISIONS OF THESE ARTICLES AS TO FORFEITURE TO APPLY IN CASE OF NON-PAYMENT OF ANY SUM

64. The provisions of these Articles as to forfeiture shall apply to the case of non-payment of any sum which by the terms of issue of a share becomes payable at a fixed time, whether on account of the nominal value of the Shares or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

# **BOARD MAY ACCEPT SURRENDER OF SHARES**

65. The Board may at any time, subject to the provisions of the Act, accept the surrender of any share from or by any member desirous of surrendering the same on such terms as the Board may think fit.

# COMPANY'S LIEN ON SHARE/DEBENTURES \*2

- 66. (i) The company shall have a first and paramount lien-
  - (a) on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and

(b) on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:

Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.

Every fully paid shares shall be free from all lien and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at fixed time in respect of such shares;

(ii) The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.

# **ENFORCING LIEN BY SALE**

67. For the purpose of enforcing such lien, the Board may sell the shares subject thereto in such manner as it thinks fit but no sale shall be made until such time fixed as aforesaid shall have arrived and until notice in writing of the intention to sell, shall have been served on such member, his heirs, executors, administrators or other legal representatives as the case may be and default shall have been made by him or them in payment, fulfillment or discharged of such debts, liabilities or engagements for fourteen days after the date of such notice.

#### APPLICATION OF PROCEEDS OF SALE

68. The net proceeds of any such sale shall be received by the Company and applied in or towards satisfaction of the said debts, liabilities or engagements and the residue, if any, shall be paid to such member, his heirs, executors, administrators or other legal representatives, as the case may be.



#### VALIDITY OF SALE IN EXERCISE OF LIEN AND AFTER FORFEITURE

69. Upon any sale after forfeiture or for enforcing a lien in purported exercise of the powers herein before given, the Board of Directors may appoint some person to execute an instrument of transfer of the shares sold and cause the purchaser's name to be entered in the register in respect of the shares sold and the purchaser shall not be bound to see to the regularity of the proceedings, nor to the application of the purchase money and after his name has been entered in the Register of members in respect of such shares, the validity of the sale shall not be impeached by any person and the remedy of any person aggrieved by the sale shall be in damages only and against the Company exclusively.

# **BOARD OF DIRECTORS MAY ISSUE NEW CERTIFICATES**

70. Where any shares under the powers in that behalf herein contained are sold by the Board of Directors after forfeiture or for enforcing a lien, the certificate or certificates originally issued in respect of the relative shares shall (unless the same shall voluntarily or on demand by the Company, have been previously surrendered to the Company by the defaulting member) stand cancelled and become null and void and of no effect and the Board of Directors may issue a new certificates for such shares distinguishing it or them in such manner as it may think fit from the certificate or certificates previously issued in respect of the said shares.

### SUM PAYABLE ON ALLOTMENT TO BE DEEMED A CALL

71. For the purpose of the provisions of these Articles relating to forfeiture of Shares, the sum payable upon allotment in respect of a share shall be deemed to be a call payable upon such Share on the day of allotment.

#### TRANSFER AND TRANSMISSION OF SHARESREGISTER OF TRANSFER

72. The Company shall keep a book to be called the Register of Transfer and therein shall be fairly and distinctly entered the particulars of every transfer or transmission of any share.

# **EXECUTION OF TRANSFER**

73. Subject to the Provisions of the Act and these Articles, the transfer of shares in or debentures of the Company shall not be registered unless a proper instrument of transfer duly stamped and executed by or on behalf of the transfereor or on behalf of the transferee and specifying the name, address and occupation, if any, of the transferee has been delivered to the Company along with the certificate if in existence or along with the letter of allotment of the shares or debentures. The transferor shall be deemed to remain the holder of such shares until the name of the transferee is entered in the register in respect thereof. Shares of different classes shall not be included in the same instrument of transfer.

#### **INSTRUMENT OF TRANSFER**

74. Every such instrument of transfer shall be signed both by the Transferor and transferee and the transferor shall be deemed to remain the holder of such share until the name of the transferee is entered in the Register of members in respect thereof.

### FORM OF TRANSFER

75. The instrument of transfer shall be in writing and all the provisions of Section 56 of the Act and of any statutory modification thereof for the time being shall be duly complied with in respect of all transfers of shares and registration thereof. The Company shall use a common form for transfer.

#### NO TRANSFER TO A PERSON OF UNSOUND MIND, ETC

76. No transfer shall be made to a minor or a person of unsound mind.

# **TRANSFER OF SHARES**

77. (i) An application for the registration of a transfer of shares may be made either by the transferor or by the transferee.

(ii) Where the application is made by the transferor and relates to partly paid shares, the transfer shall not be registered unless the Company gives notice of the application to the transferee and the transferee makes no objection to the transfer within two weeks from the receipt of the notice.

(iii) For the purpose of clause (ii) hereof notice to the transferee shall be deemed to have been duly given if it is dispatched by prepaid registered post to the transferee at the address given in the instruments of transfer and shall be deemed to have been duly delivered at the time at which it would have been delivered in the ordinary course of post.

# DIRECTORS MAY REFUSE TO REGISTER TRANSFER \*2

78. Subject to the Provisions of Section 58 and 59, these Articles and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission by operation of law of the right to, any Shares or interest of a Member in or Debentures of the Company. The Company shall within one month from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be giving reasons for such refusal. Provided however that the Company will not decline to register or acknowledge any transfer of shares on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Company on any account whatsoever.



If the Company refuses to register the transfer of any share or transmission of right therein, the Company shall within one month from the date on which instrument of transfer or the intimation of transmission, as the case may be, was delivered to the Company, sends notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission as the case may be. Nothing in these Articles shall prejudice any power of the Company to register as shareholder any person to whom the right to any shares of the Company has been transmitted by operation of law.

# NO FEE ON TRANSFER OR TRANSMISSION

79. No fee shall be charged for registration of transfer, transmission, Probate, Succession, Certificate and Letters of administration, Certificate of Death or Marriage, Power of Attorney or similar other document.

### TRANSFER TO BE LEFT AT OFFICE AS EVIDENCE OF TITLE GIVEN

80. Every instruments of transfer duly executed and stamped shall be left at the office for registration accompanied by the certificate of the shares to be transferred and such other evidence as the Company may require to prove the title of the transferor or his right to transfer the shares.

#### WHEN TRANSFER TO BE RETAINED

81. All instruments of transfer which are registered shall be retained by the Company but any instrument of transfer which the Board declines to register shall, on demand, be returned to the person depositing the same. The Board may cause to be destroyed all transfer deeds lying with the Company after such period not being less than eight years as it may determine.

### DEATH OF ONE OR MORE JOINT HOLDERS OFSHARES

82. In the case of death of any one or more of the persons named in Register of Members as joint shareholders of any share, the survivors shall be the only persons recognized by the Company as having any title to or interest in such shares, but nothing herein contained shall be taken to release the estate of a joint shareholder from any liability to the Company on shares held by him jointly with any other person.

# TITLE TO SHARES OF DECEASED HOLDER

83. Subject to Article 81, the heir, executor or administrator of a deceased shareholder shall be the only person recognized by the Company as having any title to his shares and the Company shall not be bound to recognize such heir, executor or administrator unless such heir, executor or administrator shall have first obtained probate, letters of administration or succession certificate.

# REGISTRATION OF PERSONS ENTITLED TO SHARE OTHERWISE THAN BY TRANSFER

84. Subject to the provisions of the Articles, any person becoming entitled to any share in consequence of the death, lunacy, bankruptcy or insolvency of any member or by any lawful means other than by a transfer in accordance with these present, may with the consent of the Directors (which they shall not be under any obligation to give) upon producing such evidence that sustains the character in respect of which he proposes to act under this Article or of such titles as the Directors shall think sufficient, either be registered himself as a member in respect of such shares or elect to have some person nominated by him and approved by the Directors registered as a member in respect of such shares. Provided nevertheless that if such person shall elect to have his nominee registered he shall testify his election by executing in favor of his nominee on instrument of transfer in accordance with the provisions herein contained and until he does so, he shall not be free from any liability in respect of such shares.

A transfer of the share or other interest in the Company of a deceased member thereof made by his legal representative shall although the legal representative is not himself a member, be as valid as if he had been a member at the time of the execution of the instrument of transfer.

#### CLAIMANT TO BE ENTITLED TO SAME ADVANTAGE

85. The person entitled to a share by reason of the death lunacy, bankruptcy or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled as if he were registered holder of the shares except that he shall not before being registered as a member in respect of the share, be entitled in respect of it, to exercise any right conferred by membership in relation to the meeting of the Company provided that the Board may at any time give notice requiring any such persons to elect either to be registered himself or to transfer shares and if the notice is not complied within sixty days, the Board shall thereafter withhold payment of all dividends, interests, bonuses or other moneys payable in respect of the share until the requirements of the notice have been compelled with.

#### **TRANSMISSION OF SHARE**

86. Subject to the provisions of the Act and these Articles, any person becoming entitled to a share in consequence of the death, bankruptcy or insolvency of any member or by any lawful means other than by a transfer in accordance with these presents, may with the consent of the Board (which it shall not be under any obligation to give) upon producing such evidence as the Board think sufficient, either be registered himself as the holder of the share or elect to have some person nominated by him and approved by the Board registered as such holder, provided nevertheless that if such person



shall elect to have his nominee registered, he shall testify the election by executing to his nominee an instrument of transfer of the share in accordance with the provisions herein contained and until he does so he shall not be freed from any liability in respect of the share.

# **BOARD MAY REFUSE TO TRANSMIT**

87. The Board shall have the same right to refuse on legal grounds to register a person entitled by transmission to any share or his nominee, as if he were the transferee named in any ordinary transfer presented for registration.

# **BOARD MAY REQUIRE EVIDENCE OF TRANSMISSION**

88. Every transmission of share shall be verified in such manner as the Board may require and if the Board so desires, be accompanied by such evidence as may be thought necessary and the Company may refuse to register any such transmission until the same be verified on requisite evidence produced or until or unless an indemnity be given to the Company with regard to such registration which the Board at its absolute discretion shall consider sufficient, provided nevertheless, that there shall not be any obligation on the Company or the Board to accept any indemnity.

#### TRANSFER BY LEGAL REPRESENTATION

89. A transfer of a share in the Company of a deceased member thereof made by his legal representative shall, although the legal representative is not himself a member be as valid as if he had been a member at the time of the execution of instrument of transfer.

### **CERTIFICATE OF TRANSFER**

90. The Certification by the Company of any instrument of transfer of shares in or debentures of the Company, shall be taken as a representation by the Company to any person acting on the faith of the certification that there have been produced to the Company such documents as on the face of them show a prime facie title to the shares or debentures in the transferor named in the instrument of transfer, but not as a representation that the transferor has any title to the shares or debentures.

# THE COMPANY NOT LIABLE FOR DISREGARD OF A NOTICE PROHIBITING REGISTRATION OFTRANSFER

91. The Company shall incur no liability or responsibility whatsoever in consequence of its registering or giving effect to any transfer or transmission of shares made or purporting to be made by any apparent legal owner thereof as shown or appearing in the Register of Members to the prejudice of persons having or claiming any equitable right, title or interest to or in the said shares, notwithstanding that the Company may have had notice of such equitable right, title or interest or notice prohibiting registration of such transfer any may have entered such notice or referred thereto in any book of the Company and the Company shall not be bound or required to regard or attend or give effect to any notice which may be given to it of any equitable right, title or interest or be under any liability whatsoever for refusing or neglecting so to do, though it may have been entered or referred to in some books of the Company but the Company shall not any such notice and give effect thereto if the Board shall so think fit.

### NOMINATION

92. (i) Every shareholder or debenture holder of the Company, may at any time, nominate a person to whom his shares or debentures shall vest in the event of his death in such manner as may be determined by Central Government under the Act.

(ii) Where the shares or debentures of the Company are held by more than one person jointly, joint holders may together nominate a person to whom all the rights in the shares or debentures, as the case may be shall vest in the event of death of all the joint holders in such manner as may be determined by Central Government under the act.

(iii) Notwithstanding anything contained in any other law for the time being in force or in any disposition, whether testamentary or otherwise, where a nomination made in the manner aforesaid purports to confer on any person the right to vest the shares of debentures, the nominee shall, on the death of the shareholders or debenture holder or, as the case may be on the death of the joint holders become entitled to all the rights in such shares or debentures or, as the case may be , all the joint holders, in relation to such shares or debentures, to the exclusion of all other persons, unless the nomination is varied or cancelled in the manner as may be determined by Central Government under the Act.

(iv) Where the nominee is a minor, it shall be lawful for the holder of the shares or debentures, to make the nomination to appoint any person to become entitled to shares in, or debentures of, the Company in the manner prescribed under the Act, in the event of his death, during the minority.

### **OPTION OF NOMINEE**

93. (i) A nominee upon production of such evidence as may be required by the Board and subject as hereinafter provided, elect, either-(a) to register himself as holder of the share or debenture, as the case may be; (b) or to make such transfer of the shares and/or debentures, as the deceased shareholder or debenture holder, as the case may be, could have made.

If the nominee elects to be registered as holder of the shares or debentures, himself, as the case may be, he shall deliver or send to the Company, notice in writing signed by him stating that he so elects and such notice shall be accompanied with death certificate of the deceased shareholder or debenture holder, as the case may be.



(ii) A nominee shall be entitled to the share dividend/interest and other advantages to which he would be entitled if he were the registered holder of the shares or debentures, provided that he shall not, before being registered as a member, be entitled to exercise any right conferred by membership in relation to the meeting of the Company.

Provided further that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the shares or debentures, and if the notice is not complied within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the shares or debentures, until the requirements of the notice have been complied with.

# TRUST NOT RECOGNISED

94. Save as herein otherwise provided, the Company shall be entitled to treat the person whose names appears on the Register of Members/Debentures as the holder of any Shares/Debentures in the records of the Company and/or in the records of the Depository as the absolute owner thereof and accordingly shall not (except as may be ordered by a Court of competent jurisdiction or as may be required by law) be bound to recognize any benami trust or equitable, contingent, future or other claim or interest or partial interest in any such shares/debentures on the part of any other person or (except only as is by these Articles otherwise expressly provided) any right in respect of a share other than an absolute right thereto on the part of any other person whether or not it shall have express or implied notice thereof, but the Board shall be at liberty and at its sole discretion decided to register any share/debenture in the joint names of any two or more persons or the survivor or survivors of them.

#### **TRANSFER OF SECURITIES**

95. Nothing contained in Section 56(1) of the Act or these Articles shall apply to a transfer of securities affected by a transferor and transferee both of whom are entered as beneficial owners in the records of depository.

# NOTICE OF APPLICATION WHEN TO BE GIVEN

96. Where, in case of partly paid Shares, an application for registration is made by the transferor, the Company shall give notice of the application to the transferee in accordance with the provisions of Section 56 of the Act.

#### **REFUSAL TO REGISTER NOMINEE**

97. Subject to the provisions of the Act and these Articles, the Directors shall have the same right to refuse to register a person entitled by transmission to any Share of his nominee as if he were the transferee named in an ordinary transfer presented for registration.

# PERSON ENTITLED MAY RECEIVE DIVIDEND WITHOUT BEING REGISTERED AS A MEMBER

98. A person entitled to a Share by transmission shall subject to the right of the Directors to retain dividends or money as is herein provided, be entitled to receive and may give a discharge for any dividends or other moneys payable in respect of the Share.

#### **BOARD MAY REFUSE TRANSFER TO MORE THAN THREE PERSONS**

99. Subject to the provisions of the Act, the Board may refuse to transfer a share or shares in the joint names of more than three persons.

# JOINT HOLDERS

100. If any share stands in the name of two or more persons, the person first named in the Register of Members shall, as regards receipt of dividends or bonus or service of notice and/or any other matter connected with the Company, except voting at meeting and the transfer of the share, be deemed the sole holder thereof, but the joint holders of a share be severally as well as jointly, liable for the payment of all installments and calls due in respect of such share and for all incidents thereof subject to the following and other provisions contained in these articles;

#### JOINT AND SEVERAL LIABILITIES FOR ALL PAYMENTS IN RESPECT OF SHARES

(a) The joint holders of any share shall be liable severally as well as jointly for and in respect of all calls and other payments which ought to be made in respect of such share.

# TITLE OF SURVIVORS

(b) On the death of any such joint holder, the survivor or survivors shall be the only person or persons recognized by the Company as having any title to the share but the Board may require such evidence of death as it may deem fit and nothing herein contained shall be taken to release the estate of a deceased joint holder from any liability on shares held by him jointly with any other person.

# EFFECTUAL RECEIPTS

(c) Any one of several persons who is registered as joint holder of any share may give effectual receipts for all dividends and payments on account of dividends in respect of such share.

#### DELIVERY OF CERTIFICATE AND GIVING OF NOTICE TO FIRST NAMED HOLDER



(d) Only the person whose name stands first in the Register of Members as one of the joint holders of any share shall be entitled to delivery of the certificates relating to such share or to receive documents (which expression shall be deemed to include all documents referred to in the Articles and documents served on or sent to such person shall be deemed service on all the joint holders).

# **VOTES OF JOINT HOLDERS**

(e) Any one or two or more joint holders may vote at any meeting either personally or by attorney or by proxy in respect of such shares as if he were solely entitled thereto and if more than one of such joint holders be present at any meeting personally or by proxy or by attorney than that one or such persons so present whose name stands first or higher (as the case may be) on the Register of Members in respect of such shares shall alone be entitled to vote in respect thereof but the others of the joint holders shall be entitled to be present at the meeting; provided always that a joint holder present at any meeting personally shall be entitled to vote in preference to a joint holder present by attorney or by proxy although the name of such joint holder present by an attorney or by proxy although the name of such joint holder present by an attorney or proxy stands first or higher (as the case may be) in the register in respect of such shares. Several executors or administrators of deceased members in whose (deceased member's) sole name any shares stand shall for the purpose of this Article, be deemed joint holders.

# CONVERSION OF SHARES INTO STOCK SHARES MAY BE CONVERTED INTO STOCK

101. The Board may, pursuant to Section 61 with the sanction of a General Meeting, convert any paid up share into stock and when any shares shall have been converted into stock, the several holders of such stock may henceforth, transfer their respective interests therein or any part of such interest in the same manner as and subject to the same regulations, under which fully paid up share in the capital of the Company may be transferred or as near thereto as circumstances will admit, but the Board may, from time to time if it thinks fit, fix the minimum amount of stock transferable and direct that fractions of a rupee shall not be dealt with, power nevertheless at their discretion to waive such rules in any particular case.

### **RIGHTS OF STOCK-HOLDERS**

102. The stock shall confer on the holders thereof respectively the same rights, privileges and advantages as regards participation in the profits and voting at meetings of the Company and for other purposes as would have been conferred by shares of equal amount in the capital of the Company of the same class as the shares from which such stock was converted, but so that none of such privileges or advantages except participation in the profits of the Company or in the assets of the Company on a winding up, shall be conferred by any such equivalent part of consolidated stock as would not, if existing in shares have conferred such privileges or advantages. No such conversion shall effect or prejudice any preference or other special privileges attached to the shares so converted. Save as aforesaid, all the provisions herein contained shall, so far as circumstances will admit, apply to stock as well as to shares. The Company may at any time reconvert any such stock into fully paid up shares of any denomination.

### **MEETING OF MEMBERS**

103. (a) Subject to Section 96 of the Act, the Company shall in each year hold, in addition to any other meetings, a General Meeting as its Annual General Meeting and shall specify the meeting as such in the notices calling it and not more than fifteen months shall elapse between the date of the Annual General Meeting of the Company and that of the next, provided also that the Register may, for any special reason, extend the time within which any annual general meeting shall be held by a period not exceeding three months.

(b) Every Annual General Meeting shall be called for at a time during business hours that is between 9 a.m. and 6 p.m. on any day that is not a national holiday and shall be held either at the Registered Office of the Company or at some other place within the city or town or village in which the Registered Office of the Company is situated.

104. The Company shall in accordance with Section 92 of the Act, within 60 days from the day on which the Annual General Meeting is held, prepare and file with the Registrar an annual return together with the copy of the financial statements, including consolidated financial statement, if any, along with all the documents which are required to be or attached to such financial statements under this act, duly adopted at the Annual General Meeting of the company. A copy of the financial statements adopted at the Annual General Meeting shall be filed within 30 days of the annual general meeting in accordance with Section 137 of the Act.

# DISTINCTION BETWEEN ANNUAL GENERAL MEETING AND EXTRA-ORDINARY GENERAL MEETING

105. The General Meeting referred to in Article 102 shall be called and styled as an Annual General Meeting and all meetings other than the Annual General Meeting shall be called Extra-ordinary General Meetings.

### CALLING OF EXTRA-ORDINARY GENERAL MEETING

- 106. (1) The Board may, whenever it deems fit, call an extraordinary general meeting of the company.
  - (2) The Board shall, at the requisition made by such number of members who hold, on the date of the receipt of the requisition, not less than one-tenth of such of the paid-up share capital of the company as on that date carries the



right of voting power of all the members having on the said date a right to vote, call an extraordinary general meeting of the company within the period specified in clause (4).

- (3) The requisition made under clause (2) shall set out the matters for the consideration of which the meeting is to be called and shall be signed by the requisitionists and sent to the registered office of the company.
- (4) If the Board does not, within twenty-one days from the date of receipt of a valid requisition in regard to any matter, proceed to call a meeting for the consideration of that matter on a day not later than forty-five days from the date of receipt of such requisition, the meeting may be called and held by the requisitionists themselves within a period of three months from the date of the requisition.
- (5) A meeting under clause (4) by the requisitionists shall be called and held in the same manner in which the meeting is called and held by the Board.
- (6) Any reasonable expenses incurred by the requisitionists in calling a meeting under clause (4) shall be reimbursed to the requisitionists by the company and the sums so paid shall be deducted from any fee or other remuneration under section 197 payable to such of the directors who were in default in calling the meeting.

# LENGTH OF NOTICE FOR CALLINGMEETING

107. (1) A general meeting of a company may be called by giving not less than clear twenty-one days' notice either in writing or through electronic mode in such manner as may be determined by Central Government:

Provided that a general meeting may be called after giving a shorter notice if consent is given in writing or by electronic mode by not less than ninety-five per cent of the members entitled to vote at such meeting.

- (2) Every notice of a meeting shall specify the place, date, day and the hour of the meeting and shall contain a statement of the business to be transacted at such meeting.
- (3) The notice of every meeting of the company shall be given to -
  - (a) Every member of the company, legal representative of any deceased member or the assignee of an insolvent member;
  - (b) the auditor or auditors of the company; and
  - (c) every director of the company.
- (4) Any accidental omission to give notice to, or the non-receipt of such notice by, any member or other person who is entitled to such notice for any meeting shall not invalidate the proceedings of the meeting.

# EXPLANATORY STATEMENT TO BE ANNEXED TO NOTICE / SPECIAL BUSINESS

- 108. (1) Pursuant to section 102 a statement setting out the following material facts concerning each item of special business to be transacted at a general meeting, shall be annexed to the notice calling such meeting, namely: -
  - (a) the nature of concern or interest, financial or otherwise, if any, in respect of each items of-
    - (i) every director and the manager, if any;
    - (ii) every other key managerial personnel; and
    - (iii) relatives of the persons mentioned in sub-clauses (i) and (ii);
  - (b) any other information and facts that may enable members to understand the meaning, scope and implications of the items of business and to take decision thereon.
  - (2) For the purposes of clause (1)-
  - (a) in the case of an annual general meeting, all business to be transacted thereat shall be deemed special, other than-
    - (i) the consideration of financial statements and the reports of the Board of Directors and auditors;
    - (ii) the declaration of any dividend;
    - (iii) the appointment of directors in place of those retiring;
    - (iv) the appointment of, and the fixing of the remuneration of, the auditors; And
  - (b) in the case of any other meeting, all business shall be deemed to be special:

Provided that where any item of special business to be transacted at a meeting of the company relates to or affects any other company, the extent of shareholding interest in that other company of every promoter, director, manager, if any, and of every other key managerial personnel of the first mentioned company shall, if the extent of such shareholding is not less than two per cent of the paid-up share capital of that company, also be set out in the statement.

- (3) Where any item of business refers to any document, which is to be considered at the meeting, the time and place where such document can be inspected shall be specified in the statement under sub-clause (1).
- 109. No General Meeting, Annual or Extra-ordinary, shall be competent to enter upon, discuss or transact any business which has not been specifically mentioned in the notice or notices upon which it is convened.

# **QUORUM FOR GENERAL MEETING**

- 110. (1) The quorum for a General Meeting of the Company shall be as under:
  - a. five members personally present if the number of members as on the date of meeting is not more than one thousand; or
  - b. fifteen members personally present if the number of members as on the date of meeting is more than one thousand but up to five thousand; or



- c. thirty members personally present if the number of members as on the date of the meeting exceeds five thousand; shall be the quorum for a meeting of the company.
- (2) If the quorum is not present within half-an-hour from the time appointed for holding a meeting of the company
  - (a) the meeting shall stand adjourned to the same day in the next week at the same time and place, or to such other date and such other time and place as the Board may determine; or
  - (b) the meeting, if called by requisitionists under section 100, shall stand cancelled:

Provided that in case of an adjourned meeting or of a change of day, time or place of meeting under clause (a), the company shall give not less than three days' notice to the members either individually or by publishing an advertisement in the newspapers (one in English and one in vernacular language) which is in circulation at the place where the registered office of the company is situated.

(3) If at the adjourned meeting also, a quorum is not present within half-an-hour from the time appointed for holding meeting, the members present shall be the quorum.

# **RESOLUTION PASSED AT ADJOURNED MEETING**

- 111. Where a resolution is passed at an adjourned meeting of -
  - (a) a company; or
  - (b) the holders of any class of shares in a company; or
  - (c) the Board of Directors of a company,

the resolution shall, for all purposes, be treated as having been passed on the date on which it was in fact passed, and shall not be deemed to have been passed on any earlier date.

# **REGISTRATION OF RESOLUTIONS AND AGREEMENTS**

112. The Company shall comply with the provisions of Section 117 of the Act relating to registration of certain resolutions and agreements.

# POWER OF ADJOURN GENERAL MEETING

113. (1) The Chairman of the General Meeting at which a quorum is present, and shall if so directed by the meeting, may adjourn the same from time to time and from place to place, but no business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.

(2) When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.

(3) Save as aforesaid, it shall not be necessary to give any notice of an adjournment of or of the business to be transacted at any adjourned meeting.

# CHAIRMAN OF GENERAL MEETING

114. The Chairman of the Board shall, if willing, preside as Chairman at every General Meeting, Annual or Extra-ordinary, if there be no such Chairman or if at any meeting he shall not be present within fifteen minutes after the time appointed for holding such meeting or being present declined to take the Chair, the Directors present may choose one of their members to be Chairman and in default of their doing so, the members present shall choose one of the Directors to be Chairman and if no Director present be willing to take the Chair, members shall, on a show of hands elect one of their numbers to be Chairman, of the meeting, if a poll is demanded on the election of the Chairman, it shall be taken forthwith in accordance with the provisions of the Act and these Articles and the Chairman elected on a show of hands shall exercise all the powers of the Chairman under the said provisions. If some other person is elected chairman as a result of the poll, he shall be the Chairman for the rest of the meeting.

#### **BUSINESS CONFINED TO ELECTION OF CHAIRMAN WHILE CHAIR VACANT**

115. No business shall be discussed at any General Meeting except the election of a Chairman while the chair is vacant.

### **RESOLUTION MUST BE PROPOSED AND SECONDED**

116. No resolution submitted to a meeting, unless proposed by the Chairman of the meeting shall be discussed nor put to vote until the same has been proposed by a member present and entitled to vote at such meeting and seconded by another member present and entitled to vote at such meeting.

### **POSTAL BALLOT**

- 117. (1) Notwithstanding anything contained in this Act, the company
  - (a) shall, in respect of such items of business as the Central Government may, by notification, declare to be transacted only by means of postal ballot; and
  - (b) may, in respect of any item of business, other than ordinary business and any business in respect of which directors or auditors have a right to be heard at any meeting, transact by means of postal ballot, in such manner as may be determined by Central Government, instead of transacting such business at a general meeting.

(2) If a resolution is assented to by the requisite majority of the shareholders by means of postal ballot, it shall be deemed to have been duly passed at a general meeting convened in that behalf.



#### **DECLARATION OF CHAIRMAN TO BE CONCLUSIVE**

118. A declaration by the Chairman that a resolution has or has not been carried either unanimously or by a particular majority and an entry to that effect in the books containing the minutes of the proceedings of the Company shall be conclusive evidence of the fact, without proof of the number of proportion of the votes cast in favor of or against such resolution.

# **CIRCULATION OF MEMBERS' RESOLUTION**

- 119. (1) A company shall, on requisition in writing of such number of members, as required in section 100-
  - (a) give notice to members of any resolution which may properly be moved and is intended to be moved at a meeting; and
  - (b) circulate to members any statement with respect to the matters referred to in proposed resolution or business to be dealt with at that meeting.
  - (2) A company shall not be bound under this section to give notice of any resolution or to circulate any statement unless
  - (a) a copy of the requisition signed by the requisitionists (or two or more copies which, between them, contain the signatures of all the requisitionists) is deposited at the registered office of the company-
    - (i) in the case of a requisition requiring notice of a resolution, not less than six weeks before the meeting;
    - (ii) in the case of any other requisition, not less than two weeks before the meeting; and
  - (b) there is deposited or tendered with the requisition, a sum reasonably sufficient to meet the company's expenses in giving effect thereto:

Provided that if, after a copy of a requisition requiring notice of a resolution has been deposited at the registered office of the company, an annual general meeting is called on a date within six weeks after the copy has been deposited, the copy, although not deposited within the time required by this sub-section, shall be deemed to have been properly deposited for the purposes thereof.

(3) The company shall not be bound to circulate any statement as required by clause(b) of sub-section (1), if on the application either of the company or of any other person who claims to be aggrieved, the Central Government, by order, declares that the rights conferred by this section are being abused to secure needless publicity for defamatory matter.

(4) An order made under sub-section (3) may also direct that the cost incurred by the company by virtue of this section shall be paid to the company by the requisitionists, notwithstanding that they are not parties to the application.

#### VOTES OF MEMBERS VOTES MAY BE GIVEN BY PROXY OR ATTORNEY

120. Subject to the provisions of the Act and these Articles, votes may be given either personally or by an attorney or by proxy or in the case of a body corporate, also by a representative duly authorized under section 113 of the Act.

A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights

Provided that a member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as proxy for any other person or shareholder.

# **VOTES OF MEMBERS**

- 121. (1) Subject to the provisions of section 43 and sub-section (2) of section 50, -
  - (a) every member of a company limited by shares and holding equity share capital therein, shall have a right to vote on every resolution placed before the company; and
  - (b) his voting right on a poll shall be in proportion to his share in the paid-up equity share capital of the company.

(2) Every member of a company limited by shares and holding any preference share capital therein shall, in respect of such capital, have a right to vote only on resolutions placed before the company which directly affect the rights attached to his preference shares and, any resolution for the winding up of the company or for the repayment or reduction of its equity or preference share capital and his voting right on a poll shall be in proportion to his share in the paid-up preference share capital of the company:

Provided that the proportion of the voting rights of equity shareholders to the voting rights of the preference shareholders shall be in the same proportion as the paid-up capital in respect of the equity shares bears to the paid-up capital in respect of the preference shares:

Provided further that where the dividend in respect of a class of preference shares has not been paid for a period of two years or more, such class of preference shareholders shall have a right to vote on all the resolutions placed before the company.



# **RIGHT OF MEMBER TO USE HIS VOTES DIFFERENTLY**

122. On a poll being taken at meeting of the Company, a member entitled to more than one vote or his proxy or other person entitled to vote for him as the case may be need not, if he votes, use all his votes or cast in the same way all the votes he uses.

# **REPRESENTATION OF BODY CORPORATE**

123. Pursuant to section 113, a body corporate whether a Company within meaning of the Act or not may, if it is a member or creditor of the Company including being a holder of debentures, may authorize such person by a resolution of its Board of Directors, as it thinks fit, to act as its representative at any meeting of members and creditors of the Company.

#### **REPRESENTATION OF THE PRESIDENT OF INDIA OR GOVERNORS**

124. The President of India or the Governor of State if he is a member of the Company may appoint such person as he thinks fit to act, as his representative at any meeting of the Company or at any meeting of any class of members of the Company in accordance with provisions of Section 112 of the Act or any other statutory provision governing the same.

A person appointed to act as aforesaid shall for the purposes of the Act be deemed to be a member of such a Company and shall be entitled to exercise the same rights and powers (including the right to vote by proxy) as the Governor could exercise, as member of the Company.

# **RESTRICTION ON EXERCISE OF VOTING RIGHT BY MEMBERS WHO HAVE NOT PAID CALLS**

125. No member shall exercise any voting right in respect of any shares registered in his name on which any calls or other sums presently payable by him have not been paid or in regard to which the Company has and/or has exercised its right of lien.

### **RESTRICTION ON EXERCISE OF VOTING RIGHT IN OTHER CASES TO BE VOID**

126. A member is not prohibited from exercising his voting right on the ground that he has not held his share or other interest in the Company for any specified period preceding the date on which the vote is taken, or on any other ground not being a ground set out in Article 124.

# HOW MEMBER NON-COMPOS MENTIS MAY VOTE

127. If any member be a lunatic or non-composementis, the vote in respect of his share or shares shall be his committee or other legal guardian provided that such evidence of the authority of the person claimed to vote as shall be acceptable by the Board shall have been deposited at the office of the Company not less than forty eight hours before the time of holding a meeting.

## **INSTRUMENT OF PROXY**

128. The instrument appointing a proxy shall be in writing and signed by the appointer or his attorney duly authorized in writing or if the appointer is a body corporate be under its seal or be signed by an office or attorney duly authorized by it.

# **INSTRUMENT OF PROXY TO BE DEPOSITED ATOFFICE**

129. The instrument appointing a proxy and the power of attorney or other authority (if any) under which it is signed or a notarially certified copy of that power of attorney or authority shall be deposited at the registered office of the Company not less than forty-eight hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote and in default, the instrument of proxy shall not be treated as valid. No instrument of proxy shall be valid after the expiration of twelve months from the date of its execution.

#### WHEN VOTE BY PROXY VALID THOUGH AUTHORITY REVOKED

130. A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed or the transfer of the share in respect of which the vote is given. Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the Company at its office before the commencement of the meeting or adjournment meeting at which the proxy is used.

#### FORM OF PROXY

131. Every instrument of proxy, whether for specified meeting or otherwise shall, as nearly as circumstances will admit, be in the form Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3) of the Companies (Management and Administration) Rules, 2014.

# TIME FOR OBJECTION TO VOTE

132. No objection shall be made to the validity of any vote except at the meeting or poll at which such vote shall be so tendered and every vote whether given personally or by proxy and not disallowed at such meeting or poll shall be deemed valid for all purposes of such meeting or pollwhatsoever.



#### CHAIRMAN OF ANY MEETING TO BE THE JUDGE OF VALIDITY OF ANYVOTE

133. The Chairman of any meeting shall be sole judge of the validity of every vote tendered at such meeting. The Chairman present at the time of taking of a poll shall be the sole judge of the validity of every vote tendered at such poll.

# MEMBER PAYING MONEY IN ADVANCE NOT BE ENTITLED TO VOTE IN RESPECT THEREOF

134. A Member paying the whole or a part of the amount remaining unpaid on any Share held by him although no part of that amount has been called up, shall not be entitled to any voting rights or participate in dividend or profits in respect of moneys so paid by him until the same would but for such payment become presently payable.

# DIRECTORS

- 135. (1) Until otherwise determined by a General Meeting of the Company and subject to the provisions of Section 149 of the Act, the number of Directors shall not be less than three and not more than fifteen. Provided that a company may appoint more than fifteen directors after passing a special resolution.
  - (2) The First Directors of the company are: -
  - (i) Sureshchandra Gulabchand Vasa
  - (ii) Mitulkumar Sureshchandra Vasa
  - (iii) Avni Mitulbhai Vasa

# POWER OF DIRECTORS TO APPOINT ADDITIONAL DIRECTORS

136. The Board of Directors shall have the power to appoint any person, other than a person who fails to get appointed as a director in a general meeting, as an additional director at any time who shall hold office up to the date of the next annual general meeting or the last date on which the annual general meeting should have been held, whichever is earlier.

# ALTERNATE DIRECTORS

137. The Board may appoint an Alternate Director to act for a Director (hereinafter called "The Original Director") during his absence for a period of not less than three months from India. An Alternate Director appointed under this Article shall not hold office for period longer than that permissible to the Original Director in whose place he has been appointed and shall vacate office if and when the Original Director returns to India. If the term of Office of the Original Director is determined before he so returns to India, any provision in the Act or in these Articles for the automatic re-appointment of retiring Director in default of another appointment shall apply to the Original Director and not to the Alternate Director.

# **NOMINEE DIRECTORS**

- (a) Subject to the provisions of the Companies Act, 2013 and notwithstanding anything to the contrary contained in these Articles, the Board may appoint any person as a director nominated by any institution in pursuance of the provisions of any law for the time being in force or of any agreement.
- (b) The Nominee Director/s so appointed shall not be required to hold any qualification shares in the Company nor shall be liable to retire by rotation. The Board of Directors of the Company shall have no power to remove from office the Nominee Director/s so appointed. The said Nominee Director/s shall be entitled to the same rights and privileges including receiving of notices, copies of the minutes, sitting fees, etc. as any other Director of the Company is entitled. If the Nominee Director/s is an officer of any of the financial institution the sitting fees in relation to such nominee Directors shall accrue to such financial institution and the same accordingly be paid by the Company to them. The Financial Institution shall be entitled to depute observer to attend the meetings of the Board or any other Committee constituted by the Board.
- (c) The Nominee Director/s shall, notwithstanding anything to the Contrary contained in these Articles, be at liberty to disclose any information obtained by him/them to the Financial Institution appointing him/them as such Director/s.

# DIRECTORS POWER TO FILL CASUAL VACANCIES

138. Subject to the provisions of the Act, the Board shall have power at any time and from time to time to appoint a Director, if the office of any director appointed by the company in general meeting is vacated before his term of office expires in the normal course, who shall hold office only up to the date up to which the Director in whose place he is appointed would have held office if it had not been vacated by him.

### **QUALIFICATION SHARES**

139. A Director need not hold any qualification shares.

#### MANAGING AND WHOLE-TIME DIRECTORS POWERS TO APPOINT MANAGING/ WHOLE TIME DIRECTORS

140. (a) Subject to the provisions of the Act and of these Articles, the Directors may from time to time in Board Meetings appoint one or more of their body to be a Managing Director or Managing Directors or whole-time Director or whole-time Directors of the Company for such term not exceeding five years at a time as they may think fit to manage the affairs and business of the Company, and may from time to time (subject to the provisions of any contract between him or them and the Company) remove or dismiss him or them from office and appoint another or others in his or their place



or places.

(b) The Managing Director or Managing Directors or whole time Director or whole-time Directors so appointed shall be liable to retire by rotation. A Managing Director or Whole-time Director who is appointed as Director immediately on the retirement by rotation shall continue to hold his office as Managing Director or Whole-time Director and such re-appointment as such Director shall not be deemed to constitute a break in his appointment as Managing Director or Whole-time Director.

#### POWERS AND DUTIES OF MANAGING DIRECTOR OR WHOLE-TIME DIRECTOR

141. (1) Subject to control, direction and supervision of the Board of Directors, the day-today management of the company will be in the hands of the Managing Director or Whole time Director appointed in accordance with regulations of these Articles of Association with powers to the Directors to distribute such day-to-day management functions among such Directors and in any manner as may be directed by the Board.

(2) The Directors may from time to time entrust to and confer upon the Managing Director or Whole-time Director for the time being save as prohibited in the Act, such of the powers exercisable under these presents by the Directors as they may think fit, and may confer such objects and purposes, and upon such terms and conditions, and with such restrictions as they think expedient; and they may subject to the provisions of the Act and these Articles confer such powers, either collaterally with or to the exclusion of, and in substitution for, all or any of the powers of the Directors in that behalf, and may from time to time revoke, withdraw, alter or vary all or any such powers.

(3) The Company's General Meeting may also from time to time appoint any Managing Director or Managing Directors or Whole time Directors of the Company and may exercise all the powers referred to in these Articles.

(4) The Managing Director shall be entitled to sub-delegate (with the sanction of the Directors where necessary) all or any of the powers, authorities and discretions for the time being vested in him in particular from time to time by the appointment of any attorney or attorneys for the management and transaction of the affairs of the Company in any specified locality in such manner as they may think fit.

(5) Notwithstanding anything contained in these Articles, the Managing Director is expressly allowed generally to work for and contract with the Company and especially to do the work of Managing Director and also to do any work for the Company upon such terms and conditions and for such remuneration (subject to the provisions of the Act) as may from time to time be agreed between him and the Directors of the Company.

#### **REMUNERATION OF DIRECTORS**

142. (1) The remuneration of a Managing Director or a Whole-time Director (subject to the provisions of the Act and of these Articles and of any contract between him and the Company) shall from time to time be fixed by the Directors, and may be, by way of fixed salary, or commission on profits of the Company, or by participation in any such profits, or by any, or all of these modes and a Director who is neither in the Whole-time employment not a Managing Director may be paid remuneration subject to and in accordance with the provisions of the Act.

(2) The fees payable to Director (including a Managing or whole-time Director, if any) for attending a meeting of the Board or Committee shall be decided by the Board of Directors from time to time, however the amount thereof shall not exceed limit provided in the Companies Act, 2013 and rules, if any, framed there under.

(3) if any Director be called upon to perform extra services or special exertion or efforts (which expression shall include work done by a Director as member of any committee formed by the Directors), the Board may arrange with such Directors for such special remuneration for such extra services or special exertions or either by a fixed sum or otherwise as may be determined by the Board and such remuneration may be either in addition to or in substitution for his remuneration above provided subject to the provision of Section 197(4) of the Act.

### CERTAIN PERSONS NOT TO BE APPOINTED AS MANAGING DIRECTORS

- 143. No company shall appoint or continue the employment of any person as Managing Director, Whole-time Director or Manager who
  - (a) is below the age of twenty-one years or has attained the age of seventy years: Provided that appointment of a person who has attained the age of seventy years may be made by passing a special resolution in which case the explanatory statement annexed to the notice for such motion shall indicate the justification for appointing such person;
  - (b) is an undischarged insolvent or has at any time been adjudged as an insolvent;
  - (c) has at any time suspended payment to his creditors or makes, or has at any time made, a composition with them; or
  - (d) has at any time been convicted by a court of an offence and sentenced for a period of more than six months. A person shall not be eligible for appointment as a director of a company if such person suffers any of the disqualifications provided under Section 164 of the Act.



- 144. The Company shall not appoint or employ at the same time more than one of the following categories of managerial personnel namely:
  - a) Managing Director and
  - b) Manager
    - and shall duly observe the provisions of Section 196 of the Act regarding prohibition of simultaneous appointment of different categories of managerial personnel therein referred to.

## **INCREASE IN REMUNERATION OF DIRECTORS**

145. Any provision relating to the remuneration of any Director including the Managing Director or Joint Managing Director or whole time Director or executive Director whether contained in his original appointment or which purports to increase or has the effect of increasing whether directly or indirectly the amount of such remuneration and whether that provisions are contained in the articles or in any agreement entered into by the Board of Directors shall be subject to the provisions of Section 196, 197 and 203 of the Act and in accordance with the conditions specified in Schedule V and to the extent to which such appointment or any provisions for remuneration thereof is not in accordance with the aforementioned sections & Schedule V, the same shall not have any effect unless approved by the Central Government and shall be effective for such period and be subject to such conditions as may be stipulated by the Central Government and to the extent to which the same is not approved by the Central Government, the same shall become void and not enforceable against the Company.

## TRAVELLING EXPENSES INCURRED BYDIRECTORONCOMPANY'SBUSINESS

146. The Board of Directors may subject to the limitations provided in the Act allow and pay to any Director who attends a meeting at a place other than his usual place of residence for the purpose of attending a meeting, such sum as the Board may consider fair, compensation for travelling, hotel and other incidental expenses properly incurred by him, in addition to his fee for attending such meeting as above specified.

## DIRECTORS MAY ACT NOTWITHSTANDING ANY VACANCY

147. The continuing Directors may act notwithstanding any vacancy in the Board, but if and so long as the number is reduced below the quorum fixed by the Act or by these Articles for a meeting of the Board, the continuing Directors or Director may act for the purpose of increasing the number of Directors to that fixed for the quorum or for summoning a General Meeting of the Company but for no other purpose.

# CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER

# Board to appoint Chief Executive Officer/Manager/Company Secretary/Chief Financial Officer

- 148. (a) Subject to the provisions of the Act, -
  - A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
  - (ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.

(b) A provision of the Act or these regulations requiring or authorizing a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

## DISCLOSURE OF INTEREST OF DIRECTORS

149. (1) Every director shall at the first meeting of the Board in which he participates as a director and thereafter at the first meeting of the Board in every financial year or whenever there is any change in the disclosures already made, then at the first Board meeting held after such change, disclose his concern or interest in any company or companies or bodies corporate, firms, or other association of individuals which shall include the shareholding, in such manner as may be determined by central government.

(2) Every director of a company who is in any way, whether directly or indirectly, concerned or interested in a contract or arrangement or proposed contract or arrangement entered into or to be entered into—

- (a) with a body corporate in which such director or such director in association with any other director, holds more than two per cent shareholding of that body corporate, or is a promoter, manager, Chief Executive Officer of that body corporate; or
- (b) with a firm or other entity in which, such director is a partner, owner or member, as the case may be, shall disclose the nature of his concern or interest at the meeting of the Board in which the contract or arrangement is discussed and shall not participate in such meeting:

Provided that where any director who is not so concerned or interested at the time of entering into such contract or arrangement, he shall, if he becomes concerned or interested after the contract or arrangement is entered into, disclose his concern or interest forthwith when he becomes concerned or interested or at the first meeting of the Board held after he becomes so concerned or interested.



(3) A contract or arrangement entered into by the company without disclosure under sub-section (2) or with participation by a director who is concerned or interested in any way, directly or indirectly, in the contract or arrangement, shall be voidable at the option of the company.

- (4) Nothing in this Article-
  - (a) shall be taken to prejudice the operation of any rule of law restricting a director of a company from having any concern or interest in any contract or arrangement with the company;
  - (b) shall apply to any contract or arrangement entered into or to be entered into between two companies where any of the directors of the one company or two or more of them together holds or hold not more than two per cent. of the paid-up share capital in the other company.

# INTERESTED DIRECTOR NOT TO PARTICIPATE OR VOTE ON BOARD'S PROCEEDINGS

150. No Director of the Company shall, as Director, take any part in the discussion of or vote on any contract or arrangement entered into or to be entered into by or on behalf of the Company if he is in any way whether directly or indirectly, concerned or interested in the contract or arrangement, nor shall his presence count for the purpose of forming a quorum at the time of any such discussion or vote and if he does vote his vote shall be void, provided however that Directors may vote on any contract of indemnity against any loss which the Directors or any one or more of them may suffer by reason of becoming or being sureties or surety for the Company.

# BOARD'S SANCTION TO BE REQUIRED FOR CERTAIN CONTRACTS IN WHICH PARTICULAR DIRECTOR IS INTERESTED

- 151. (1) Except with the consent of the Board of Directors of the Company and of the Shareholders where applicable, the Company, shall not enter into any contract with a Related Party in contravention of Section 188 of the Act and the Rules made there under-
  - (i) for the sale, purchase or supply of any goods, materials or services; or
  - (ii) selling or otherwise disposing of, or buying, property of any kind;
  - (iii) leasing of property of any kind;
  - (iv) availing or rendering of any services;
  - (v) appointment of any agent for purchase or sale of goods, materials, services or property;
  - (vi) such Related Party's appointment to any office or place of profit in the Company, its subsidiary company or associate company;
  - (vii)underwriting the subscription of any securities or derivatives thereof, of the Company:
  - (2) Nothing contained in clause (1) shall affect any transactions entered into by the Company in its ordinary course of business other than transactions which are not on an arm's length basis.
  - (3) Notwithstanding anything contained in clauses (1) and (2) a Related Party may, in circumstances of urgent necessity enter, without obtaining the consent of the Board, into any contract with the Company; but in such a case the consent of the Board shall be obtained at a meeting within three months of the date of which the contract was entered into or such other period as may be prescribed under the Act. (S.188 (3))
  - (4) Every consent of the Board required under this Article shall be accorded by a resolution of the Board and the consent required under Clause (1) shall not be deemed to have been given within the meaning of that clause unless the consent is accorded before the contract is entered into or within three months of the date on which it was entered into or such other period as may be prescribed under the Act.
  - (5) If the consent is not accorded to any contract under this Article anything done in pursuance of the contract will be voidable at the option of the Board.

## **SPECIAL DIRECTOR**

152. In connection with any collaboration arrangement with any company or corporation or any firm or person for supply of technical know-how and/or machinery or technical advice the directors may authorize such company, corporation, firm or person herein-after in this clause referred to as "collaborator" to appoint from time to time any person as director of the company (hereinafter referred to as "special director") and may agree that such special director shall not be liable to retire by rotation and need not possess any qualification shares to qualify him for office of such director, so however that such special director shall hold office so long as such collaboration arrangement remains in force unless otherwise agreed upon between the Company and such collaborator under the collaboration arrangements or at any time thereafter.

The collaborators may at any time and from time to time remove any such special director appointed by it and may at the time of such removal and also in the case of death or resignation of the person so appointed, at any time appoint any other person as special director in his place and such appointment or removal shall be made in writing signed by such company or corporation or any partner or such person and shall be delivered to the Company at its registered office.

It is clarified that every collaborator entitled to appoint a director under this article may appoint one such person as a director and so that if more than one collaborator is so entitled there may be at any time as may special directors as the collaborators eligible to make the appointment.



## **DIRECTORS' SITTING FEES**

153. The fees payable to a Director for attending each Board meeting shall be such Sum as may be fixed by the Board of Directors not exceeding such as may be determined by the Central Government for each of the meetings of the Board or A committee thereof and adjournments thereto attended by him. The directors, Subject to the sanction of the Central Government (if any required) may be paid such higher fees as the Company in General Meeting shall from time to time determine.

# DIRECTORS AND MANAGING DIRECTOR MAY CONTRACT WITHCOMPANY

154. Subject to the provisions of the Act the Directors (including a Managing Director And whole time Director) shall not be disqualified by reason of his or their office as such from holding office under the Company or from contracting with the Company either as vendor, purchaser, lender, agent, broker, lessor or lessee or Otherwise, nor shall any such contract or any contracts or arrangement entered into by or on behalf of the Company with any Director or with any company or Partnership of or in which any Director shall be a member or otherwise interested be avoided nor shall any Director so contracting be liable to account to the Company for any profit realized by such contract or arrangement by reason only of such director holding that office or of the fiduciary relation thereby established, but it is declared that the nature of his interest shall be disclosed as Provided by Section 188 of the Act and in this respect all the provisions of Section 179, 180, 184, 185, 186, 188, 189and 196 of the Act shall be duly observed and complied with.

## **DISQUALIFICATION OF THE DIRECTOR**

- 155. (1) A person shall not be eligible for appointment as a director of a company, if -
  - (a) he is of unsound mind and stands so declared by a competent court;
    - (b) he is an undischarged insolvent;
    - (c) he has applied to be adjudicated as an insolvent and his application is pending;
    - (d) he has been convicted by a court of any offence, whether involving moral turpitude or otherwise, and sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed from the date of expiry of the sentence:
       Provided that if a person has been convicted of any offence and sentenced in respect thereof to imprisonment

for a period of seven years or more, he shall not be eligible to be appointed as a director in any company;

- (e) an order disqualifying him for appointment as a director has been passed by a Court or Tribunal and the order is in force;
- (f) he has not paid any calls in respect of any shares of the company held by him, whether alone or jointly with others, and six months have elapsed from the last day fixed for the payment of the call;
- (g) he has been convicted of the offence dealing with related party transactions under section 188 at any time during the last preceding five years; or
- (h) he has not complied with sub-section (3) of section 152.
- (2) No person who is or has been a director of a company which -
  - (a) has not filed financial statements or annual returns for any continuous period of three financial years; or
  - (b) has failed to repay the deposits accepted by it or pay interest thereon or to redeem any debentures on the due date or pay interest due thereon or pay any dividend declared and such failure to pay or redeem continues for one year or more, shall be eligible to be re-appointed as a director of that company or appointed in other company for a period of five years from the date on which the said company fails to do so.

# DIRECTORS VACATING OFFICE

- 156. The office of a Director shall be vacated if:
  - (i) he is found to be of unsound mind by a Court of competent jurisdiction;
  - (ii) he applied to be adjudicated an insolvent;
  - (iii) he is adjudicated an insolvent;
  - (iv) he is convicted by a Court, of any offence involving moral turpitude or otherwise and sentenced in respect thereof to imprisonment for not less than six months and a period of five years has not elapsed from the expiry of the sentence; Provided that if a person has been convicted of any offence and sentenced in respect thereof to imprisonment for a period of seven years or more, he shall not be eligible to be appointed as a director in any company;
  - (v) he fails to pay any call in respect of shares of the Company held by him, whether alone or jointly with others, within six months from the last date fixed for the payment of the call unless the Central Government by Notification in the Official Gazette removes the disqualification incurred by such failure;
  - (vi) he absents himself from all the meetings of the Board of Directors held during a period of twelve months with or without seeking leave of absence of the Board;
  - (vii) he is removed in pursuance of Section 169 of Act;
  - (viii) having been appointed a Director by virtue of his holding any office or other employment in the Company, he ceases to hold such office or other employment in the Company;
  - (ix) he acts in contravention of the provisions of Section 184 of the Act relating to entering into contracts or arrangements in which he is directly or indirectly interested;
  - (x) he fails to disclose his interest in any contract or arrangement in which he is directly or indirectly interested, in contravention of the provisions of section 184.



## DIRECTOR MAY BE DIRECTOR OF COMPANIES PROMOTED BY THECOMPANY

157. Subject to provisions of Section 203 of the Act, a Director may be or become a director of any company promoted by the Company, or in which it may be interested as a vendor, shareholder, or otherwise and no such Director shall be accountable for any benefit received as director or Shareholder of such company except in so far Section 197 or Section 188 of the Act may be applicable.

## **RETIREMENT OF DIRECTORS BY ROTATION**

- 158. (1) (a) At every Annual General Meeting, not less than two-thirds of the total number of directors of a company shall -
  - (i) be persons whose period of office is liable to determination by retirement of directors by rotation; and
  - (ii) save as otherwise expressly provided in this Act, be appointed by the company in general meeting.
  - (b) The remaining directors in the case of any such company shall, in default of, and subject to any regulations in the articles of the company, also be appointed by the company in general meeting.
  - (c) At the first annual general meeting of a public company held next after the date of the general meeting at which the first directors are appointed in accordance with clauses (a) and (b) and at every subsequent annual general meeting, one-third of such of the directors for the time being as are liable to retire by rotation, or if their number is neither three nor a multiple of three, then, the number nearest to one-third, shall retire from office.
  - (d) The directors to retire by rotation at every annual general meeting shall be those who have been longest in office since their last appointment, but as between persons who became directors on the same day, those who are to retire shall, in default of and subject to any agreement among themselves, be determined by lot.
  - (e) At the annual general meeting at which a director retires as aforesaid, the company may fill up the vacancy by appointing the retiring director or some other person thereto.

(2) (a) If the vacancy of the retiring director is not so filled-up and the meeting has not expressly resolved not to fill the vacancy, the meeting shall stand adjourned till the same day in the next week, at the same time and place, or if that day is a national holiday, till the next succeeding day which is not a holiday, at the same time and place.

- (b) If at the adjourned meeting also, the vacancy of the retiring director is not filled up and that meeting also has not expressly resolved not to fill the vacancy, the retiring director shall be deemed to have been re-appointed at the adjourned meeting, unless-
- (i) at that meeting or at the previous meeting a resolution for the re-appointment of such director has been put to the meeting and lost;
- (ii) the retiring director has, by a notice in writing addressed to the company or its Board of directors, expressed his unwillingness to be so re-appointed;
- (iii) he is not qualified or is disqualified for appointment;
- (iv) a resolution, whether special or ordinary, is required for his appointment or re-appointment by virtue of any provisions of this Act; or
- (v) section 162 is applicable to the case.

#### APPOINTMENT OF DIRECTOR TO BE VOTE INDIVIDUALLY

- 159. (1) At a general meeting of a company, a motion for the appointment of two or more persons as directors of the company by a single resolution shall not be moved unless a proposal to move such a motion has first been agreed to at the meeting without any vote being cast against it.
  - (2) A resolution moved in contravention of sub-clause (1) shall be void, whether or not any objection was taken when it was moved.
  - (3) A motion for approving a person for appointment, or for nominating a person for appointment as a director, shall be treated as a motion for his appointment.
- 160. (1) A person who is not a retiring director in terms of section 152 shall, subject to the provisions of this Act, be eligible for appointment to the office of a director at any general meeting, if he, or some member intending to propose him as a director, has, not less than fourteen days before the meeting, left at the registered office of the company, a notice in writing under his hand signifying his candidature as a director or, as the case may be, the intention of such member to propose him as a candidate for that office, along with the deposit of one lakh rupees or such higher amount as may be determined by central government which shall be refunded to such person or, as the case may be, to the member, if the person proposed get selected as a director or gets more than twenty-five per cent. of total valid votes cast either on show of hands or on poll on such resolution.

(2) The company shall inform its members of the candidature of a person for the office of director under sub-clause (1) in such manner as may be determined by central government.

#### **RESIGNATION OF DIRECTOR**

161. (1) A director may resign from his office by giving a notice in writing to the company and the Board shall on receipt of such notice take note of the same and the company shall intimate the Registrar in such manner, within such time and in such form as may be determined by central government and shall also place the fact of such resignation in the report of directors laid in the immediately following general meeting by the company:

Provided that a director shall also forward a copy of his resignation along with detailed reasons for the resignation to the Registrar within thirty days of resignation in such manner as may be determined by Central Government.



(2) The resignation of a director shall take effect from the date on which the notice is received by the company or the date, if any, specified by the director in the notice, whichever is later:

Provided that the director who has resigned shall be liable even after his resignation for the offences which occurred during his tenure.

(3) Where all the directors of a company resign from their offices, or vacate their offices under Section 167 of the Act, the promoter or, in his absence, the Central Government shall appoint the required number of directors who shall hold office till the directors are appointed by the company in general meeting.

# **REGISTER OF DIRECTORS AND KEY MANAGERIAL PERSONNEL AND NOTIFICATION OF CHANGES TO REGISTRAR**

162. The Company shall keep at its registered office, a Register of Director, Managing Director, Manager and Secretary and key managerial personnel of the Company containing the particulars as required by Section 170 of the Act and shall send to the Registrar a return in the prescribed form containing the particulars specified in the said register and shall notify to the Registrar any change among its Directors, Managing Directors, Manager, Secretary and key managerial personnel or any of the particulars contained in the register as required by Section 170 of the Act.

# **APPOINTMENT OF TECHNICAL DIRECTORS**

163. The Board of Directors shall have the right from time to time to appoint any person or persons as Technical Director or Executive Director/s and remove any such persons from time to time without assigning any reason whatsoever. A Technical Director or Executive Director shall not be required to hold any qualification shares and shall not be entitled to vote at any meeting of the Board of Directors.

## **REMOVAL OF DIRECTORS**

164. (1) In pursuance to the provisions of section 169, A company may, by ordinary resolution, remove a director, not being a director appointed by the Tribunal under section 242, before the expiry of the period of his office after giving him a reasonable opportunity of being heard:

Provided that nothing contained in this sub-section shall apply where the company has availed itself of the option given to it under section 163 to appoint not less than two thirds of the total number of directors according to the principle of proportional representation.

(2) A special notice shall be required of any resolution, to remove a director under this section, or to appoint somebody in place of a director so removed, at the meeting at which he is removed.

(3) On receipt of notice of a resolution to remove a director under this section, the company shall forthwith send a copy thereof to the director concerned, and the director, whether or not he is a member of the company, shall be entitled to be heard on the resolution at the meeting.

(4) Where notice has been given of a resolution to remove a director under this section and the director concerned makes with respect thereto representation in writing to the company and requests its notification to members of the company, the company shall, if the time permits it to do so,—

- (a) in any notice of the resolution given to members of the company, state the fact of the representation having been made; and
- (b) send a copy of the representation to every member of the company to whom notice of the meeting is sent (whether before or after receipt of the representation by the company), and

if a copy of the representation is not sent as aforesaid due to insufficient time or for the company's default, the director may without prejudice to his right to be heard orally require that the representation shall be read out at the meeting:

Provided that copy of the representation need not be sent out and the representation need not be read out at the meeting if, on the application either of the company or of any other person who claims to be aggrieved, the Tribunal is satisfied that the rights conferred by this sub-section are being abused to secure needless publicity for defamatory matter; and the Tribunal may order the company's costs on the application to be paid in whole or in part by the director notwithstanding that he is not a party to it.

(5) A vacancy created by the removal of a director under this section may, if he had been appointed by the company in general meeting or by the Board, be filled by the appointment of another director in his place at the meeting at which he is removed, provided special notice of the intended appointment has been given under sub-section (2).

(6) A director so appointed shall hold office till the date up to which his predecessor would have held office if he had not been removed.

(7) If the vacancy is not filled under sub-section (5), it may be filled as a casual vacancy in accordance with the provisions of this Act:

Provided that the director who was removed from office shall not be re- appointed as a director by the Board of Directors.



(8) Nothing in this section shall be taken -

(a) as depriving a person removed under this section of any compensation or damages payable to him in respect of the termination of his appointment as director as per the terms of contract or terms of his appointment as director, or of any other appointment terminating with that as director; or

(b) as derogating from any power to remove a director under other provisions of this Act.

#### **ELIGIBILITY FOR RE-ELECTION**

165. A retiring Director shall be eligible for re-election.

## PROCEEDINGS OF DIRECTORS MEETINGS OF BOARD

166. (1) A minimum number of four meetings of its Board of Directors every year in such a manner that not more than one hundred and twenty days shall intervene between two consecutive meetings of the Board: Provided that the Central Government may, by notification, direct that the provisions of this sub-section shall not apply in relation to any class or description of companies or shall apply subject to such exceptions, modifications or conditions as may be specified in the notification.

(2) The participation of directors in a meeting of the Board may be either in person or through video conferencing or other audiovisual means, as may be determined by central government, which are capable of recording and recognizing the participation of the directors and of recording and storing the proceedings of such meetings along with date and time:

Provided that the Central Government may, by notification, specify such matters which shall not be dealt with in a meeting through video conferencing or other audiovisual means.

(3) A meeting of the Board shall be called by giving not less than seven days' notice in writing to every director at his address registered with the company and such notice shall be sent by hand delivery or by post or by electronic means:

Provided that a meeting of the Board may be called at shorter notice to transact urgent business subject to the condition that at least one independent director, if any, shall be present at the meeting:

Provided further that in case of absence of independent directors from such a meeting of the Board, decisions taken at such a meeting shall be circulated to all the directors and shall be final only on ratification thereof by at least one independent director, if any.

## **QUORUM FOR BOARD MEETING**

167. (1) The quorum for a meeting of the Board of Directors of a company shall be one third of its total strength or two directors, whichever is higher, and the participation of the directors by video conferencing or by other audio visual means shall also be counted for the purposes of quorum under this sub-section.

(2) The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company and for no other purpose.

(3) Where at any time the number of interested directors exceeds or is equal to two thirds of the total strength of the Board of Directors, the number of directors who are not interested directors and present at the meeting, being not less than two, shall be the quorum during such time.

(4) Where a meeting of the Board could not be held for want of quorum, then, unless the articles of the company otherwise provide, the meeting shall automatically stand adjourned to the same day at the same time and place in the next week or if that day is a national holiday, till the next succeeding day, which is not a national holiday, at the same time and place.

# **DECISION OF QUESTIONS**

168. Subject to the provisions of the Act, question arising at any meeting of the Board shall be decided by a majority of votes and in case of an equality of votes, the Chairman shall have a second or casting vote.

## BOARD MAY APPOINT CHAIRMAN, CO-CHAIRMAN AND VICE CHAIRMAN

169. The Board may elect a Chairman, a Co-Chairman and a Vice Chairman of their Meetings and of the Company and determine the period for which he is to hold office. The Chairman or in his absence the Co-Chairman or the Vice Chairman shall be entitled to take the Chair at every General Meeting, whether Annual or Extraordinary, or if there be no such Chairman or Co- Chairman or Vice Chairman of the Board of Directors, or if at any Meeting neither of these shall be present within fifteen minutes of the time appointed for holding such Meeting, the Directors present may choose one of their members to be the Chairman is elected or if at any meeting the Chairman is not present within ten minutes after the time appointed for holding the meeting, the Directors present may choose one of their members to be the Chairman is elected or if at any meeting the Chairman is not present within ten minutes after the time appointed for holding the meeting, the Directors present may choose one of their members to be the Chairman is elected or if at any meeting the Chairman is not present within ten minutes after the time appointed for holding the meeting, the Directors present may choose one of their members to be the Chairman is determine the period for which he is to hold office, but if no such Chairman is elected or if at any meeting the Chairman is not present within ten minutes after the time appointed for holding the meeting, the Directors present may choose one of their members to be the Chairman of the Meeting.



## **POWER OF BOARD MEETING**

- 170. A meeting of the Board at which a quorum is present shall be competent to exercise all or any of the authorities, powers and discretions which by or under the Act or the Articles are for the time being vested in or exercisable by the Board generally.
- 171. Subject to the restrictions contained in Section 179 of the Act, the Board may delegate any of its power to a Committee of the Board consisting of such member or members of its body or any other person as it thinks fit and it may from time to time revoke and discharge any such committee of the Board so formed, shall in the exercise of the power so delegated confirm to any regulations that may from time to time be imposed on it by the Board. All acts done by such Committee of the Board in conformity with such regulations and in fulfillment of the purposes of their appointment but not otherwise, shall have the like force and effect as if done by the Board.

## MEETING OF THE COMMITTEE HOW TO BEGOVERNED

172. The meeting and proceedings of any such Committee of the Board consisting of two or more persons shall be governed by the provisions herein contained for regulating the meetings and proceedings of the Board, so far as the same are applicable thereto and are not superseded by any regulations made by the Board under the last preceding Article.

# DEFECTS IN APPOINTMENT OF DIRECTORS NOT TO INVALIDATE ACTIONS TAKEN

173. No act done by a person as a director shall be deemed to be invalid, notwithstanding that it was subsequently noticed that his appointment was invalid by reason of any defect or disqualification or had terminated by virtue of any provision contained in this Act or in the articles of the company:

Provided that nothing in this section shall be deemed to give validity to any act done by the director after his appointment has been noticed by the company to be invalid or to have terminated.

## PASSING OF RESOLUTION BY CIRCULATION

174. (1) No resolution shall be deemed to have been duly passed by the Board or by a committee thereof by circulation, unless the resolution has been circulated in draft, together with the necessary papers, if any, to all the directors, or members of the committee, as the case may be, at their addresses registered with the company in India by hand delivery or by post or by courier, or through such electronic means as may be determined by Central Government and has been approved by a majority of the directors or members, who are entitled to vote on the resolution:

Provided that, where not less than one-third of the total number of directors of the company for the time being require that any resolution under circulation must be decided at a meeting, the Chairperson shall put the resolution to be decided at a meeting of the Board.

(2) A resolution under sub-clause (1) above shall be noted at a subsequent meeting of the Board or the committee thereof or in consonance with the Secretarial standards, as the case may be, and made part of the minutes of such meeting.

## SPECIAL NOTICE

175. Where by any provision contained in the Act or in these Articles special notice is required for any resolution, notice of the intention to move the resolution shall be given to the Company by such number of members holding not less than one per cent of total voting power or holding shares on which such aggregate sum not exceeding five lakh rupees, as may be prescribed, has been paid-up, not less than fourteen days before the meeting at which it is to be moved exclusive of the day on which the notice is served or deemed to be served and the day of the meeting.

The Company shall immediately after the notice of the intention to move any such resolution has been received by it, give its members notice of the resolution in the same manner as it gives notice of the meeting, or if that is not practicable, shall give them notice thereof either by advertisement in a newspaper having an appropriate circulation or in any other mode allowed by these presents not less than seven days before the meeting.

## **GENERAL POWERS OF THE BOARD**

176. (1) The Board of Directors of a company shall be entitled to exercise all such powers, and to do all such acts and things, as the company is authorized to exercise and do:

Provided that in exercising such power or doing such act or thing, the Board shall be subject to the provisions contained in that behalf in this Act, or in the memorandum or articles, or in any regulations not inconsistent therewith and duly made there under, including regulations made by the company in general meeting:

Provided further that the Board shall not exercise any power or do any act or thing which is directed or required, whether under this Act or by the memorandum or articles of the company or otherwise, to be exercised or done by the company in general meeting.

(2) No regulation made by the company in general meeting shall invalidate any prior act of the Board which would have



been valid if that regulation had not been made.

## CERTAIN POWERS TO BE EXERCISED BY THE BOARD ONLY ATMEETINGS

- 177. The Board of Directors of a company shall exercise the following powers on behalf of the company by means of resolutions passed at meetings of the Board, namely: -
  - (a) to make calls on shareholders in respect of money unpaid on their shares;
  - (b) to authorize buy-back of securities under section 68;
  - (c) to issue securities, including debentures, whether in or outside India;
  - (d) to borrow monies;
  - (e) to invest the funds of the company;
  - (f) to grant loans or give guarantee or provide security in respect of loans;
  - (g) to approve financial statement and the Board's report;
  - (h) to diversify the business of the company;
  - (i) to approve amalgamation, merger or reconstruction;
  - (j) to take over a company or acquire a controlling or substantial stake in another company;
  - (k) to make political contributions;
  - (1) to appoint or remove key managerial personnel (KMP);
  - (m) to take note of appointment(s) or removal(s) of one level below the Key Managerial Personnel;
  - (n) to appoint internal auditors and secretarial auditor;
  - (o) to take note of disclosure of director's interest and shareholding;
  - (p) to buy, sell investments held by the company (other than trade investments) constituting five percent or more of the paid up share capital and free reserve of the investee company;
  - (q) to invite and accept or renew public deposits and related matters;
  - (r) to review or change the terms and conditions of public deposit;
  - (s) to approve quarterly, half yearly and annual financial statements or financial results as the case may be.

Provided that the Board may, by a resolution passed at a meeting, delegate to any committee of directors, the managing director, the manager or any other principal officer of the company or in the case of a branch office of the company, the principal officer of the branch office, the powers specified in clauses (d) to (f) on such conditions as it may specify:

Nothing in this clause shall be deemed to affect the right of the company in general meeting to impose restrictions and conditions on the exercise by the Board of any of the powers specified in this section.

#### **RESTRICTIONS ON POWERS OF BOARD**

- 178. (1) The Board of Directors of a company shall exercise the following powers only with the consent of the company by a special resolution, namely: -
  - (a) to sell, lease or otherwise dispose of the whole or substantially the whole of the undertaking of the company or where the company owns more than one undertaking, of the whole or substantially the whole of any of such undertakings.
  - (b) to invest otherwise in trust securities the amount of compensation received by it as a result of any merger or amalgamation;
  - (c) to borrow money, where the money to be borrowed, together with the money already borrowed by the company will exceed aggregate of its paid-up share capital and free reserves, apart from temporary loans obtained from the company's bankers in the ordinary course of business:

Provided that the acceptance by a banking company, in the ordinary course of its business, of deposits of money from the public, repayable on demand or otherwise, and withdrawable by cheque, draft, order or otherwise, shall not be deemed to be a borrowing of monies by the banking company within the meaning of this clause.

(d) to remit, or give time for the repayment of, any debt due from a director.

(2) Every special resolution passed by the company in general meeting in relation to the exercise of the powers referred to in clause (c) of sub- section (1) shall specify the total amount up to which monies may be borrowed by the Board of Directors.

(3) Nothing contained in clause (a) of sub-section (1) shall affect -

- (a) the title of a buyer or other person who buys or takes on lease any property, investment or undertaking as is referred to in that clause, in good faith; or
- (b) the sale or lease of any property of the company where the ordinary business of the company consists of, or comprises, such selling or leasing.

(4) Any special resolution passed by the company consenting to the transaction as is referred to in clause (a) of subsection (1) may stipulate such conditions as may be specified in such resolution, including conditions regarding the use, disposal or investment of the sale proceeds which may result from the transactions:

Provided that this sub-section shall not be deemed to authorize the company to effect any reduction in its capital except in accordance with the provisions contained in this Act.

(5) No debt incurred by the company in excess of the limit imposed by clause (c) of sub-section (1) shall be valid or effectual, unless the lender proves that he advanced the loan in good faith and without knowledge that the limit imposed



by that clause had been exceeded.

## **POWER TO BORROW**

- 179. Subject to the provisions of the Act and these Articles, the Board may, from time to time at its discretion and by means of resolution passed at its meeting of the Board generally raise or borrow money by way of deposits, loans, overdrafts, cash credit or by issue of bonds, debentures, or debenture stocks (perpetual or otherwise) or in any other manner, or from any person, firm, Company, co-operative society, any body corporate, bank, institution whether incorporated in India or abroad, government, or any authority or any other body for the purpose of the Company and may secure the payment of any sums of money so received, raised or borrowed; provided that the total amount borrowed by the Company (apart from temporary loans obtained from the Company's banker in the ordinary course of business) shall not without the consent of the Company in general meeting exceed the aggregate of paid up capital of the Company and its free reserve that is to say reserves not set apart for any specified purpose.
- 180. All the provisions applicable to nomination facility available to shareholder(s) and debenture holder(s) enumerated in these Articles shall equally apply to deposit holder(s) and the provisions of Section 72 of the Act shall also apply.

#### THE PAYMENT OR REPAYMENT OF MONEYS BORROWED

181. The payment or repayment of moneys borrowed as aforesaid may be secured in such manner and upon such terms and conditions in all respects as the Board of Directors may think fit, and in particular in pursuance of a resolution passed at a meeting of the Board (and not by circular resolution) by the issue of bonds, debentures or debentures stock of the Company, charged upon all or any part of the property of the Company, (both present and future), including its uncalled capital for the time being and the debentures and the debenture stock and other securities may be made assignable free from any equities between the Company and the person to whom the same may be issued.

## BONDS, DEBENTURES, ETC. TO BE SUBJECT TO CONTROL OFDIRECTORS

182. Any bonds, debentures, debenture-stock or other securities issued or to be issued by the Company shall be under the control of the Directors who may issue them upon such terms and conditions and in such manner and for such consideration as they shall consider to be for the benefit of the Company.

Provided that bonds, debentures, debenture-stock or other securities so issued or to be issued by the Company with the right to allotment of or conversion into shares shall not be issued except with the sanction of the Company in general meeting.

#### **CONDITION ON WHICH MONEY MAY BE BORROWED**

183. The Board may raise or secure the payment of such sum or sums in such manner and upon such terms and conditions in all respects as it thinks fit and in particular by the issue of bonds, perpetual or redeemable debenture-stock or any mortgage, charge or other security on the undertaking of the whole or any part of the Company (both present and future) including its uncalled capital for the time being. The Board shall exercise such power only by means of resolutions passed at its meetings and not by circular resolutions.

## **TERMS OF ISSUE OF DEBENTURES**

184. Subject to the provisions of the Act and these Articles, Any debentures, debenture-stock or other securities may be issued at a discount, premium or otherwise and may be issued on condition that they shall be convertible into shares of any denomination and with any privileges and conditions as to redemption, surrender, drawing, allotment of shares, attending (but not voting) at the General Meeting, appointment of Directors and otherwise Debentures with the right to conversion into or allotment of shares shall be issued only with the consent of the Company in the General Meeting by a Special Resolution.

# DEBENTURES WITH VOTING RIGHTS NOT BE ISSUED

185. (1) A company may issue debentures with an option to convert such debentures into shares, either wholly or partly at the time of redemption:

Provided that the issue of debentures with an option to convert such debentures into shares, wholly or partly, shall be approved by a special resolution passed at a general meeting.

(2) No company shall issue any debentures carrying any voting rights.

(3) Secured debentures may be issued by a company subject to such terms and conditions as may be determined by central government.

(4) Where debentures are issued by a company under this section, the company shall create a debenture redemption reserve account out of the profits of the company available for payment of dividend and the amount credited to such account shall not be utilized by the company except for the redemption of debentures.

(5) No company shall issue a prospectus or make an offer or invitation to the public or to its members exceeding five hundred for the subscription of its debentures, unless the company has, before such issue or offer, appointed one or more debenture trustees and the conditions governing the appointment of such trustees shall be such as may be



determined by Central Government.

(6) A debenture trustee shall take steps to protect the interests of the debenture holders and redress their grievances in accordance with such rules as may be determined by Central Government.

(7) Any provision contained in a trust deed for securing the issue of debentures, or in any contract with the debentureholders secured by a trust deed, shall be void in so far as it would have the effect of exempting a trustee thereof from, or indemnifying him against, any liability for breach of trust, where he fails to show the degree of care and due diligence required of him as a trustee, having regard to the provisions of the trust deed conferring on him any power, authority or discretion:

Provided that the liability of the debenture trustee shall be subject to such exemptions as may be agreed upon by a majority of debenture- holders holding not less than three fourths in value of the total debentures at a meeting held for the purpose.

(8) A company shall pay interest and redeem the debentures in accordance with the terms and conditions of their issue.

(9) Where at any time the debenture trustee comes to a conclusion that the assets of the company are insufficient or are likely to become insufficient to discharge the principal amount as and when it becomes due, the debenture trustee may file a petition before the Tribunal and the Tribunal may, after hearing the company and any other person interested in the matter, by order, impose such restrictions on the incurring of any further liabilities by the company as the Tribunal may consider necessary in the interests of the debenture-holders.

(10) Where a company fails to redeem the debentures on the date of their maturity or fails to pay interest on the debentures when it is due, the Tribunal may, on the application of any or all of the debenture-holders, or debenture trustee and, after hearing the parties concerned, direct, by order, the company to redeem the debentures forthwith on payment of principal and interest due thereon.

(11) If any default is made in complying with the order of the Tribunal under this section, every officer of the company who is in default shall be punishable with imprisonment for a term which may extend to three years or with fine which shall not be less than two lakh rupees but which may extend to five lakh rupees, or with both.

(12) A contract with the company to take up and pay for any debentures of the company may be enforced by a decree for specific performance.

(13) The Central Government may prescribe the procedure, for securing the issue of debentures, the form of debenture trust deed, the procedure for the debenture-holders to inspect the trust deed and to obtain copies thereof, quantum of debenture redemption reserve required to be created and such other matters.

## **EXECUTION OF INDEMNITY**

186. If the Directors or any of them or any other persons shall become personally liable for the payment of any sum primarily due from the Company, the Board may execute or cause to be executed any mortgage, charge or security over or affecting the whole or any part of the assets of the Company by way of indemnity against any loss which the Directors or any one or more of them may suffer by reason of becoming or being sureties or surety for the company.

## **CERTAIN POWERS OF THE BOARD**

- 187. Without prejudice to the general powers conferred by these Articles and so as not in any way to limit or restrict those powers, but subject however to the provisions of the Act, it is hereby expressly declared that the Board shall have the following powers:
  - (1) To pay the costs, charges and expenses preliminary and incidental to the promotion, formation, establishment, and registration of the Company.
  - (2) Subject to Sections 179 and 188 and other applicable provisions of the Act, to purchase or otherwise acquire for the Company any property, movable or immovable, rights or privileges which the Company is authorized to acquire at or for such price or consideration and generally on such terms and conditions as they may think fit and in any such purchase or other acquisition to accept such title as the Board may believe or may be advised to be reasonably satisfactory.
  - (3) At its discretion and subject to the provisions of the Act, to pay for any property, rights, privileges acquired by or services rendered to the Company, either wholly or partially in cash or in shares, bonds, debentures, mortgages or other securities of the Company and any such shares may be issued either as fully paid up or with such amount credited as fully paid up thereon as may be agreed upon and any such bonds, debentures, mortgages or other securities may be either specifically charges upon all or any part of the property of the Company including its uncalled capital or not so charges.
  - (4) To secure the fulfillment of any contracts, agreements or engagements entered into by the Company by mortgage or charge of all or any of the property of the Company and its uncalled capital for the time being or in such manner as they may think fit.
  - (5) To appoint and at its discretion, remove or suspend, such managers, secretaries, officers, clerks, agents and employees for permanent, temporary or special services as it may from time to time think fit and to determine



their power and duties and fix their salaries, emoluments remuneration and to require security in such instances and of such amounts as it may think fit.

- (6) To accept from any member subject to the provisions of the Act, a surrender of his share or any part thereof on such terms and condition as shall be agreed.
- (7) To appoint any person or persons (whether incorporated or not) to accept and hold in trust for the Company any property belonging to the Company or in which it is interested or for any other purpose and to execute and do all such deeds and things as may be required in relation to any such trust and to provide for the remuneration of such trustee or trustees.
- (8) To institute, conduct, defend, compound or abandon any legal proceedings by or against the Company or its officers or otherwise concerning the affairs of the Company and also to compound and allow time for payment or satisfaction of any debts due or any claims or demands by or against the Company and to refer any difference to arbitration and observe and perform the terms of any awards made therein either according to Indian Law or according to Foreign Law and either in India or abroad and observe and perform or challenge any award made therein.
- (9) To refer any claims or demands by or against the Company or any difference to arbitration and observe and perform the awards.
- (10) To act on behalf of the Company in all matters relating to bankruptcy and insolvency.
- (11) To make and give receipts, releases and other discharges for money payable to the Company and for the claims and demands of the Company.
- (12) To open and operate Bank Accounts, to determine from time to time who shall be entitled to sign, on the Company's behalf, bills, notes, receipts, acceptances, endorsements, cheques, dividend warrants, releases, contracts and documents and to give the necessary authority for such purposes.
- (13) Subject to the provisions of the Act and these Articles from time to time to provide for the management of the affairs of the Company in or outside India in such manner as it may think fit and in particular to appoint any person to be the attorneys or agents of the Company with such person (including the power to sub-delegate) and upon such terms as may be though fit.
- (14) Subject to the provisions of Sections 179,180, 185 of Act and other applicable provisions of the Act and these Articles, to invest and deal with the moneys of the Company not immediately required for the purpose thereof in or upon such security (not being shares in this Company) or without security and in such manner as it may think fit and from time to time to vary or realize such investments save as provided in Section 187 of the Act, all investments shall be made and held in the Company's own name.
- (15) To execute in the name and on behalf of the Company in favor of any Director or other person who may incur or be about to incur, any personal liability for the benefit of the Company, such mortgages of the Company's property (present and future) as it thinks fit and any such mortgage may contain a power of sale and such other powers, covenants and provisions as shall be agreed upon.
- (16) To distribute by way of bonus amongst the staff of the Company a share or shares in the profits of the Company and to give to any Director, officer or other person employed by the Company a commission on the profits of any particular business or transaction and to charge such bonus or commission as a part of working expenses of the Company.
- (17) To provide for the welfare of employees or ex-employees of the Company and the wives and families or the dependents or connections of such persons by building or contributing to the building of houses, dwellings or chawls or by grants of money, pension, gratuity, annuities, allowances, bonuses or other payments or by creating and from time to time subscribing or contributing to, provident fund and other associations institutions, funds or trusts and by providing or subscribing or contributing towards places of instruction or recreations, hospitals and dispensaries, medical and other attendance and other assistance as the Board shall think fit.
- (18) To subscribe, incur expenditure or otherwise to assist or to guarantee money to charitable, benevolent, religious, scientific, national or any other institutions or objects which shall have any moral or other claim to support or aid by the Company either by reason of locality of operation or of public and general utility or otherwise.
- (19)Before recommending any dividend, to set aside, out of the profits of the Company, such sums as it may think proper for depreciation or to a depreciation fund or to an insurance fund or as a reserve fund or sinking fund or any special fund to meet contingencies to repay debentures or for debenture-stock or for special dividends or for equalizing dividends or for repairing, improving, extending and maintaining any of the property of the Company and for such other purposes (including the purposes referred to in the last two preceding clauses) as the Board of Directors, may in its absolute discretion think conducive to the interest of the Company and subject to the provisions of the Act to invest the several sums so set aside or so much thereof as is required to be invested, upon such investments (other than shares of this Company) as it may think fit and from time to time deal with and vary such investments and dispose off and apply and expend all or any part the for the benefit of the Company, in such manner & for such purposes as the Board of Directors in its absolute discretion think conducive to the interest of the Company notwithstanding that the matters to which the Board of Directors applies or upon which it expends the same or any part thereof may be matters to or upon which the capital moneys of the Company might rightly be applied or expended and to divide the general reserve fund into such special funds as the Board of Directors may think fit with full power to transfer the whole or any portion of a reserve fund or division of reserve fund to another reserve fund and with full power to employ the asset constituting all or any of the above funds including the depreciation fund in the business of the Company or in the purchase or repayment of debentures or debenture-stock and that without being bound to keep the same separate from the other assets and without being bound to pay interest on the same with power however to the Board of Directors at its discretion



to pay or allow to the credit of such funds, interest at such rate as the Board of Directors may think proper.

- (20) To pay and charge to the capital account of the Company any commission or interest lawfully payable under the provisions of the Act and of the provision contained in these presents.
- (21) From time to time make, vary and repeal by-laws for regulation of the business of the Company, its officers and servants.
- (22) To redeem redeemable preference shares.
- (23) Subject to provisions of the Act, for or in relation to any of the matters aforesaid or otherwise for the purpose of the Company to enter in to all such negotiations and contracts and rescind and vary all such contracts and execute and do all such acts, deeds and things in the name and on behalf of the Company as they may consider expedient.
- (24) To undertake any branch or kind of business which the company is expressly or by implication authorized to undertake at such time or times as it shall think fit and to keep in abeyance any such branch or kind of business even though it may have been actually commenced or not, so long as the Board may deem it expedient not to commence or proceed with such branch or kind of business.

#### **APPOINTMENT OF INDEPENDENT DIRECTOR**

188. Pursuant to Section 149 and rules as may be applicable and subject to the provisions of Schedule IV the company shall appoint such number of independent directors from time to time as may be determined by the Central Government. Every independent director shall at the first meeting of the Board in which he participates as a director and thereafter at the first meeting of the Board in every financial year or whenever there is any change in the circumstances which may affect his status as an independent director, give a declaration that he meets the criteria of independence.

Notwithstanding anything contained in any other provision of this Act, but subject to the provisions of sections 197 and 198, an independent director shall not be entitled to any stock option and may receive remuneration by way of fee provided under sub-section (5) of Section 197, reimbursement of expenses for participation in the Board and other meetings and profit related commission as may be approved by the members.

Subject to the provisions of section 152, an independent director shall hold office for a term up to five consecutive years on the Board of a company, but shall be eligible for reappointment on passing of a special resolution by the company and disclosure of such appointment in the Board's report.

No independent director shall hold office for more than two consecutive terms, but such independent director shall be eligible for appointment after the expiration of three years of ceasing to become an independent director:

Provided that an independent director shall not, during the said period of three years, be appointed in or be associated with the company in any other capacity, either directly or indirectly.

Notwithstanding anything contained in this Act -

- (i) an independent director;
- (ii) a non-executive director not being promoter or key managerial personnel, shall be held liable, only in respect of such acts of omission or commission by a company which had occurred with his knowledge, attributable through Board processes, and with his consent or connivance or where he had not acted diligently.

The provisions of sub-sections (6) and (7) of section 152 in respect of retirement of directors by rotation shall not be applicable to appointment of independent directors.

#### THE SECRETARY

189. The Board may, from time to time, appoint and at its discretion, remove any individual (hereinafter called the Secretary) to perform any function which by the Act are to be performed by the Secretary and to execute any other ministerial or administrative duties which may from time to time be assigned to the Secretary by the Board. The Board may also at any time appoint some persons (who need not be the Secretary) to keep the registers required to be kept by the Company. The appointment of Secretary shall conform to the provisions of Section 203 of the Act.

#### THE SEAL, ITS CUSTODY AND USE

190. The Board of Directors shall provide a Common Seal for the purpose of the Company and shall have power from time to time to destroy the same and substitute a new Seal in lieu thereof and shall provide for the safe custody of the Seal for time being and the Seal of the Company shall not be affixed to any instrument except by the authority of a resolution of the Board of Directors and except in the presence of at least two Director or such other person as the Directors may appoint for the purpose and the Directors or other persons aforesaid shall sign every instrument to which the Seal of the Company is so affixed in their presence.

#### MINUTES

191. (1) The Company shall cause minutes of all proceedings of every General Meeting and all proceedings of every meeting of its Board of /directors or of every Committee of the Board to be kept by making within thirty days of the conclusion of every such meeting concerned, entries thereof in books kept for that, their pages consecutively numbered.

(2) Each page of every such book shall be initialed or signed and the last Page of the record of proceedings of each meeting in such books shall be dated and signed.



- (a) in the case of minutes of proceedings of a meeting of the Board or of a committee thereof, by the Chairman of the next succeeding meeting.
- (b) In the case of minutes of proceedings of a General Meeting, by the Chairman of the same meeting within the aforesaid period of thirty days or in the event of the death or inability of that Chairman within that period, by a Director duly authorized by the Board for the purpose.
- 192. Minutes of proceedings of every General Meeting and of the proceedings of every meeting of the Board kept in accordance with the provisions of Article 191 above, shall be evidence of the proceedings recorded therein.
- 193. Where minutes of the proceedings of every General Meeting of the Company or of any meeting of the Board or of a Committee of the Board have been kept in accordance with the provisions of Article 192 above then, until the contrary is proved the meeting shall be deemed to have been duly called and held and all proceedings thereat to have duly taken place and in particular all appointments of Directors or liquidators made at the meeting shall be deemed to be valid.
- 194. (1) The books containing the minutes of the proceedings of any General Meeting of the Company shall be kept at the registered office of the Company and shall be open for inspection of members without charge between the hours 2 p.m. and 5 p.m. during business hours on each working day except Saturday.

(2) Any member of the Company shall be entitled to be furnished, within seven days after he has made a request in writing in that behalf to the Company, with a copy of any minutes referred above on payment of such sum not exceeding Ten Rupees for every page thereof required to be copied.

(3) In no case the minutes of proceedings of a meeting shall be attached to any such book as aforesaid by pasting or otherwise.

(4) The minutes of different meetings shall contain a fair and correct summary of proceedings thereat.

(5) All appointments of officers made at any of the meetings aforesaid shall be included in the minutes of the meeting.

(6) In the case of a meeting of the Board of Directors or of a committee of the Board, the minutes shall also contain -

- (a) the names of the directors present at the meeting; and
- (b) in the case of each resolution passed at the meeting, the names of the directors, if any, dissenting from, or not concurring with the resolution.

(7) Nothing contained in clauses (1) to (6) there shall not be included in the minutes, any matter which, in the opinion of the Chairman of the meeting -

- (a) is or could reasonably be regarded as defamatory of any person; or
- (b) is irrelevant or immaterial to the proceedings; or
- (c) is detrimental to the interests of the company.

The Chairman shall exercise an absolute discretion in regard to the inclusion or non-inclusion of any matters in the minutes on the grounds specified in this clause.

# PRESUMPTIONS TO BE DRAWN WHERE MINUTES DULY DRAWN AND SIGNED

195. Where minutes of the proceedings of any general meeting of the Company or of any meeting of its Board of Directors or a Committee of the Board have been kept in accordance with the provisions of Section 118 of the act then, until the contrary is proved, the meeting shall be deemed to have been duly called and held, and all proceedings thereat to have duly taken place and in particular all appointments of directors of Liquidators made at the meeting shall be deemed to be valid and the minutes shall be evidence of the proceedings recorded therein.

## DIVIDENDS

196. (1) No dividend shall be declared or paid by a company for any financial year except -

(a) out of the profits of the company for that year arrived at after providing for depreciation or out of the profits of the company for any previous financial year or years arrived at after providing for depreciation in accordance with the provisions of that sub-section and remaining undistributed, or out of both; or

(b) out of money provided by the Central Government or a State Government for the payment of dividend by the company in pursuance of a guarantee given by that Government:

Provided that a company may, before the declaration of any dividend in any financial year, transfer such percentage of its profits for that financial year as it may consider appropriate to the reserves of the company:

Provided further that where, owing to inadequacy or absence of profits in any financial year, any company proposes to declare dividend out of the accumulated profits earned by it in previous years and transferred by the company to the reserves, such declaration of dividend shall not be made except in accordance with such rules as may be determined by Central Government in this behalf:

Provided also that no dividend shall be declared or paid by a company from its reserves other than free reserves.



(2) The depreciation shall be provided in accordance with the provisions of Schedule II of the Act.

(3) The Board of Directors of a company may declare interim dividend during any financial year out of the surplus in the profit and loss account and out of profits of the financial year in which such interim dividend is sought to be declared: Provided that in case the company has incurred loss during the current financial year up to the end of the quarter immediately preceding the date of declaration of interim dividend, such interim dividend shall not be declared at a rate higher than the average dividends declared by the company during the immediately preceding three financial years.

(4) The amount of the dividend, including interim dividend, shall be deposited in a scheduled bank in a separate account within five days from the date of declaration of such dividend.

(5) No dividend shall be paid by a company in respect of any share therein except to the registered shareholder of such share or to his order or to his banker and shall not be payable except in cash:

Provided that nothing in this sub-clause shall be deemed to prohibit the capitalization of profits or reserves of a company for the purpose of issuing fully paid-up bonus shares or paying up any amount for the time being unpaid on any shares held by the members of the company: Provided further that any dividend payable in cash may be paid by cheque or warrantor in any electronic mode to the shareholder entitled to the payment of the dividend.

(6) A company which fails to comply with the provisions of sections 73 and 74 shall not, so long as such failure continues, declare any dividend on its equity shares.

#### **DIVIDEND TO JOINT HOLDERS**

- 197. Any one of several persons who are registered as joint holders of any Shares may give effectual receipts for all dividends or bonus and payments on account of dividends in respect of such Shares.
- 198. Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.

No amount paid or credited as paid on a share in advance of calls shall be treated as paid up on the share.

## **APPORTIONMENT OF DIVIDENDS**

199. All dividends shall be apportioned and paid proportionate to the amounts paid or credited as paid on the shares, during any portion or portions of the period in respect of which the dividend is paid, but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly.

#### **DECLARATION OF DIVIDENDS**

200. The Company in General Meeting may, subject to the provisions of Section 123 of the Act, declare a dividend to be paid to the members according to their right and interests in the profits and may fix the time for payment.

#### **RESTRICTION ON AMOUNT OF DIVIDEND**

201. No larger dividend shall be declared than is recommended by the Board, but the Company in General Meeting may declare a smaller dividend.

#### DIVIDEND OUT OF PROFITS ONLY AND NOT TO CARRY INTEREST

202. (1) No dividend shall be payable except out of the profits of the Company arrived at as stated in Section 123 of the Act.

(2) The declaration of the Board as to the amount of the net profits of the Company shall be conclusive.

#### **INTERIM DIVIDENDS**

203. The Board of Directors may from time to time pay the members such interim dividends as appears to it to be justified by the profits of the Company in accordance with Section 123 of the Act.

## **DEBTS MAY BE DEDUCTED**

204. The Board may retain any dividends payable on shares on which the Company has a lien and may apply the same in or towards the satisfaction of the debts, liabilities or engagements in respect of which lien exists.

#### **DIVIDEND AND CALL TOGETHER**

205. Any General Meeting declaring a dividend may make a call on the members of such amount as the meeting fixes but so that the call on each members shall not exceed the dividend payable on him and so that the call may be made payable at the same time as the dividend and dividend may; if so arranged between the Company and the member, be set off against the call.



#### **EFFECT OF TRANSFER**

206. Right to dividend, right shares and bonus shares shall be held in abeyance pending registration of transfer of shares in conformity with the provision of Section 126 of the Act.

## **RETENTION IN CERTAIN CASES**

207. The Board may retain the dividends payable upon shares in respect of which any person is, under Articles entitled to become a Member, which any person under that Article is entitled to transfer, until such person shall become a member in respect of such shares or shall duly transfer the same.

# NO MEMBER TO RECEIVE INTEREST OR DIVIDEND WHILST INDEBTED TO THE COMPANY AND COMPANY'S RIGHT TO REIMBURSEMENT THERE OUT

208. No member shall be entitled to receive payment of an interest or dividend in respect of his own share or shares whilst any money may be due or owing from him to the Company in respect of such share or shares otherwise howsoever either alone or jointly with any other person or persons and the Board may deduct from the interest or dividend payable to any shareholder all sums or money so due from him to the Company.

#### **PAYMENT BY POST**

209. Any dividend payable in cash may be paid by cheque or warrant sent through the post directly to the registered address of the shareholder entitled to the payment of the dividend or in the case of joint shareholders to the registered address of that one whose name stands first on the Register of Members in respect of the joint shareholding or to such persons and to such address as the shareholders of the joint shareholders may in writing direct and every cheque or warrant so send shall be made payable to the order of the person to whom it is sent and the Company shall not be responsible or liable for any cheque or warrant lost in transit or for any dividend lost to the member or person entitled thereto by the forged endorsement of any cheque or warrant of the fraudulent recovery thereof by any other means. The Company may, if it thinks fit, call upon the shareholders when applying for dividends or bonus to produce their share certificates at the registered office or other place where the payment of dividend is to be made.

## DIVIDEND TO BE PAID WITHIN THIRTY DAYS

- 210. The Company shall pay dividend or send the warrant in respect thereof to the shareholder entitled to the payment of the dividend within Thirty days from the date of the declaration of the dividend unless:
  - (a) the dividend could not be paid by reason of the operation of any law or
  - (b) a shareholder has given directions to the Company regarding the payment of dividend and these directions cannot be complied with or
  - (c) there is dispute, regarding the right to receive the dividend or
  - (d) the dividend has been lawfully adjusted by the Company against any sum due to it from the shareholder or
  - (e) for any other reason, the failure to pay the dividend or to post the warrant within the period aforesaid was not due to any default on the part of the Company.

## UNPAID OR UNCLAIMED DIVIDEND

211. (1) Where a dividend has been declared by a company but has not been paid or claimed within thirty days from the date of the declaration to any shareholder entitled to the payment of the dividend, the company shall, within seven days from the date of expiry of the said period of thirty days, transfer the total amount of dividend which remains unpaid or unclaimed to a special account to be opened by the company in that behalf in any scheduled bank to be called the Unpaid Dividend Account.

(2) The company shall, within a period of ninety days of making any transfer of an amount under sub-section (1) to the Unpaid Dividend Account, prepare a statement containing the names, their last known addresses and the unpaid dividend to be paid to each person and place it on the website of the company, if any, and also on any other website approved by the Central Government for this purpose, in such form, manner and other particulars as may be determined by central government.

(3) If any default is made in transferring the total amount referred to in sub-section (1)or any part thereof to the Unpaid Dividend Account of the company, it shall pay, from the date of such default, interest on so much of the amount as has not been transferred to the said account, at the rate of twelve per cent per annum and the interest accruing on such amount shall endure to the benefit of the members of the company in proportion to the amount remaining unpaid to them.

(4) Any person claiming to be entitled to any money transferred under sub- section (1)to the Unpaid Dividend Account of the company may apply to the company for payment of the money claimed.

(5) Any money transferred to the Unpaid Dividend Account of a company in pursuance of this section which remains unpaid or unclaimed for a period of seven years from the date of such transfer shall be transferred by the company along with interest accrued, if any, thereon to the Fund established under sub-section (1) of section 125 and the company shall send a statement in the prescribed form of the details of such transfer to the authority which administers the said Fund and that authority shall issue a receipt to the company as evidence of such transfer.



(6) All shares in respect of which unpaid or unclaimed dividend has been transferred under sub-section (5) shall also be transferred by the company in the name of Investor Education and Protection Fund along with a statement containing such details as may be determined by central government and that there shall be no forfeiture of unclaimed dividends before the claim becomes barred by law:

Provided that any claimant of shares transferred above shall be entitled to claim the transfer of shares from Investor Education and Protection Fund in accordance with such procedure and on submission of such documents as may be determined by Central Government.

# **CAPITALIZATION OF RESERVES**

- 212. (a) Any General Meeting may, upon the recommendation of the Board resolve that any moneys, investments or other assets forming part of the undistributed profits of the Company standing to the credit of any of the profit and loss account or any capital redemption reserve fund or in hands of the Company and available for dividend or representing premium received on the issue of shares and standing to the credit of the share premium account be capitalized and distributed amongst such of the shareholders as would be entitled to receive the same if distributed by way of dividend and in the same proportions on the footing that they become entitled thereto as capital and that all or any part of such capitalized fund shall not be paid in cash but shall be applied subject to the provisions contained in clause (b) hereof on behalf of such shareholders in full or towards:
  - (1) Paying either at par or at such premium as the resolution may provide any unissued shares or debentures or debenture-stock of the Company which shall be allotted, distributed and credited as fully paid up to and amongst such members in the proportions aforesaid; or
  - (2) Paying up any amounts for the time being remaining unpaid on any shares or debentures or debenture-stock held by such members respectively; or
  - (3) Paying up partly in the way specified in sub-clause (1) and partly in that specified in sub-clause (2) and that such distribution or payment shall be accepted by such shareholders in full satisfaction of their interest in the said capitalized sum.
  - (b) (1) Any moneys, investments or other assets representing premium received on the issue of shares and standing to the credit of share premium account; and
    (2) If the Company shall have redeemed any redeemable preference shares, all or any part of any capital redemption fund arising from the redemption of such shares may, by resolution of the Company be applied only in paying up unissued shares of the Company to be issued to members of the Company as fully paid bonus shares to be issued to such members of the Company as the General Meeting may resolve up to an amount equal to the nominal amount of the shares so issued.
  - (c) Any General Meeting may resolve that any surplus moneys arising from the realization of any capital assets of the Company or any investments representing the same or any other undistributed profits of the Company not subject to charge for income-tax be distributed amongst the members on the footing that they receive the same as capital.
  - (d) (1) Any moneys, investments or other assets representing premium received on the issue of shares and standing to the credit of share premium account; and

(2) If the Company shall have redeemed any redeemable preference shares, all or any part of any capital redemption fund arising from the redemption of such shares may, by resolution of the Company be applied only in paying up unissued shares of the Company to be issued to members of the Company as fully paid bonus shares to be issued to such members of the Company as the General Meeting may resolve up to an amount equal to the nominal amount of the shares so issued.

- (e) Any General Meeting may resolve that any surplus moneys arising from the realization of any capital assets of the Company or any investments representing the same or any other undistributed profits of the Company not subject to charge for income-tax be distributed amongst the members on the footing that they receive the same as capital.
- (f) For the purpose of giving effect to any such resolution, the Board may settle any difficulty which may arise in regard to the distribution of payment as aforesaid as it thinks expedient and in particular it may issue fractional certificates and may fix the value for distribution of any specific assets and may determine that cash payments be made to any members on the footing of the value so fixed and may vest any such cash, share, debentures, debenture-stock, bonds or other obligation in trustees upon such trust for the persons entitled thereto as may seem expedient to the Board and generally may make such arrangement for acceptance, allotment and sale of such shares, debenture-stock, bonds or other obligations and fractional certificates or otherwise as it may think fit.
- (g) If and whenever any share becomes held by any member in fraction, the Board may subject to the provisions of the Act and these Articles and to the directions of the Company in General Meeting, if any, sell the shares which members hold in fractions for the best price reasonably obtainable and shall pay and distribute to and amongst the members entitled to such shares in due proportion the net proceeds of the sale thereof, for the purpose of giving effect to any such sale, the Board may authorize any person to transfer the shares sold to the purchaser thereof, comprised in any such transfer and he shall not be bound to see to the application of the purchase money nor shall his title to the shares be affected by any irregularity or of invalidity in the proceedings with reference to the sale.
- (h) Where required; a proper contract shall be delivered to the Registrar for registration in accordance with Section 39 of the Companies Act 2013 and the Board may appoint any person to sign such contract on behalf of the persons entitled to the dividend or capitalized fund and such appointment shall be effective.



## FRACTIONAL CERTIFICATES

- 213. (1) Whenever such a resolution as aforesaid shall have been passed, the Board shall;
  - (a) make all appropriations and applications of the undivided profits resolved to be capitalized thereby and all allotments and issues of fully paid Shares and
  - (b) Generally, do all acts and things required to give effect thereto.
  - (2) The Board shall have full power:
  - (a) to make such provision by the issue of fractional cash certificate or by payment in cash or otherwise as it thinks fit, in the case of Shares becoming distributable in fractions, also
  - (b) to authorize any person to enter, on behalf of all the Members entitled thereto, into an agreement with the Company providing for the allotment to them respectively, credited as fully paid up, of any further Shares to which they may be entitled upon such capitalization or (as the case may require) for the payment by the Company on their behalf by the application thereof of the respective proportions of the profits resolved to be capitalized of the amounts remaining unpaid on their existing Shares.
  - (3) Any agreement made under such authority shall be effective and binding on all such Members.
  - (4) that for the purpose of giving effect to any resolution, under the preceding paragraph of this Article, the Directors may give such directions as may be necessary and settle any question or difficulties that may arise in regard to any issue including distribution of new Shares and fractional certificates as they think fit.

#### **DIVIDEND IN CASH**

- 214. No dividends shall be payable except in cash, provided that nothing in this Article shall be deemed to prohibit the capitalization of the profits or reserves of the Company for the purpose of issuing fully paid up bonus Shares or paying up any amount for the time being unpaid on any Shares held by Members of the Company.
- 215. The Board shall give effect to the resolution passed by the Company in pursuance of all the above Articles.

## BOOKS OF ACCOUNTS BOOKS OF ACCOUNTS TO BE KEPT

- 216. The Company shall cause to be kept proper books of account with respect to:
  - (i) all sums of money received and expended by a company and matters in relation to which the receipts and expenditure take place;
  - (ii) all sales and purchases of goods and services by the company;
  - (iii) the assets and liabilities of the company; and
  - (iv) the items of cost as may be determined by Central Government under section 148 in the case of a company which belongs to any class of companies specified under that section;

# **BOOKS WHERE TO BE KEPT ANDINSPECTION**

217. (1) Every company shall prepare and keep at its registered office books of account and other relevant books and papers and financial statement for every financial year which give a true and fair view of the state of the affairs of the company, including that of its branch office or offices, if any, and explain the transactions effected both at the registered office and its branches and such books shall be kept on accrual basis and according to the double entry system of accounting.

All or any of the books of account aforesaid and other relevant papers may be kept at such other place in India as the Board of Directors may decide and where such a decision is taken, the company shall, within seven days thereof, file with the Registrar a notice in writing giving the full address of that other place. The company may keep such books of account or other relevant papers in electronic mode in such manner as may be determined by Central Government.

(2) Where a company has a branch office in India or outside India, it shall be deemed to have complied with the provisions of sub-clause (1), if proper books of account relating to the transactions effected at the branch office are kept at that office and proper summarized returns periodically are sent by the branch office to the company at its registered office or the other place referred to in sub-clause (1).

(3) The books of account of every company relating to a period of not less than eight financial years immediately preceding a financial year, or where the company had been in existence for a period less than eight years, in respect of all the preceding years together with the vouchers relevant to any entry in such books of account shall be kept in good order.

(4) The Company may keep such books of accounts or other relevant papers in electronic mode in such manner as may be prescribed.

## **INSPECTION BY MEMBERS**

218. The Board of Directors shall, from time to time, determine whether and to what extent and at what times and places and under what conditions or regulations accounts the and books and the documents of the Company or any of them shall be open to the inspection of the members and no member (not being a Director) shall have any right of inspecting any account or book or document of the Company except as conferred statute or authorized by the Board of Directors or by a resolution of the Company in General Meeting.



## TRANSFER BOOKS AND REGISTER OF MEMBERS WHENCLOSED

219. The Board shall have power on giving not less than seven days' previous notice by advertisement in some newspaper circulating in the district in which the office of the Company is situated, to close the Transfer books, the Register of members or Register of debenture holders at such time or times and for such period or periods, not exceeding thirty days at a time and not exceeding in the aggregate forty-five days in each year.

If the transfer books have not been closed at any time during a year, the Company shall at least once a year, close the books at the time of its Annual General Meeting. The minimum time gap between the two book closures and/or record dates would be at least 30 (thirty) days.

# STATEMENT OF ACCOUNTSTO BE LAID IN GENERAL MEETING

220. The Board of Directors shall from time to time, in accordance with Sections 129 and 134 of the Act, cause to be prepared and to be laid before the Company in General Meeting, such Balance Sheets, Profits & Loss Accounts and reports as are required by these Sections.

## FINANCIAL STATEMENT

221. Subject to the provisions of Section 129 of the Act, every Financial Statement of the Company shall be in the forms set out in Schedule II of the Act, or as near there to as circumstances admit. So long as the Company is a holding Company having a subsidiary the Company shall conform to Section 129 and other applicable provisions of the Act. If in the opinion of the Board, any of the current assets of the Company have not a value on realization in the ordinary course of business at least equal to the amount at which they are stated, the fact that the Board is of that option shall be stated.

# AUTHENTICATION OF FINANCIAL STATEMENT

222. The Financial Statements shall be signed in accordance with the provisions of Section 134 of the said Act. The Financial Statement, shall be approved by the Board of Directors before they are submitted to the auditors for report thereon. Profit and Loss Accounts to be Annexed and Auditors' Report to be attached to the Balance Sheet. The Profit and Loss Account shall be annexed to the Balance and the Auditors' Report including the Auditor's separate, special or supplementary report, if any, shall be attached thereon

#### **BOARD'S REPORT TO BEATTACHED TO FINANCIAL STATEMENT**

223. Every Financial Statement laid before the Company in General Meeting shall have attached to it a Report by the Board of Directors with respect to the State of the Company's affairs and such other matters as prescribed under Section 134 of the Act and the Rules made there under. The Report shall so far as it is material for the appreciation of the state of the Company's affairs by its members and will not in the Board's opinion be harmful to the business of the Company or of any of its subsidiaries deal with any changes which have occurred during the financial year in the nature of the Company or Company's business, or of the Company's subsidiaries or in the nature of the business in which the Company has an interest. The board shall also give the fullest information and explanation in its Report or in cases falling under the proviso to Section 129 of the Act in an addendum to that Report, on every reservation, qualification or adverse remark contained in the Auditor's Report. The Board's Report and addendum (if any) thereto shall be signed by its Chairman if he is authorized in that behalf by the Board; and where he is not so authorized shall be signed by such number of Directors as are required to sign the Financial Statements of the Company by virtue of Article 229. Every Financial Statement of the Company when audited and approved and adopted by the members in the annual general meeting shall be conclusive except as regards in matters in respect of which modifications are made thereto as may from time to time be considered necessary by the Board of Directors and or considered proper by reason of any provisions of relevant applicable statutes and approved by the shareholders at a subsequent general meeting.

# RIGHT OF MEMBERS TO COPIES OF FINANCIAL STATEMENT AND AUDITOR'S REPORT

224. A copy of every Financial Statement and the auditor's report and every other document required by law to be annexed or attached, as the case may be; to the balance sheet which is to be laid before the Company in General Meeting, shall be made available for inspection at the Registered Office of the Company during the working hours for a period of 21 days before the date of the meeting. A statement containing the salient features of such documents in the prescribed form or copies of the documents aforesaid as may be permitted by Section 136 of the Act and as the Company may deem fit, will be sent to every member of the Company and to every Trustees for the holders of any debentures issued by the Company, not less than 21 days before the meeting as laid down in Section 136 of the Act.

Provided that it shall not be necessary to send copies of the documents aforesaid to:

- (a) to a member or holder of the debenture of the Company who is not entitled to have the notice of general meeting of the Company sent to him and whose address the Company is unaware;
- (b) to more than one of the joint holder of any shares or debentures some of whom are and some of whom are not entitled to have such notice sent to them, by those who are not so entitled.

## A COPY OF THE FINANCIAL STATEMENT ETC. TO BE FILED WITH REGISTRAR

225. After the Financial Statements have been laid before the Company at the annual general Meeting, a copy of the Financial Statement duly signed as provided under Section 137 of the Act together with a copy of all documents which are required to be annexed there shall be filed with the Registrar so far as the same be applicable to the Company.



## **RIGHT OF MEMBER TO COPIES OF AUDITED FINANCIAL STATEMENT**

226. (1) Without prejudice to the provisions of Section 101, a copy of the financial statements, including consolidated financial statements, if any, auditor's report and every other document required by law to be annexed or attached to the financial statements, which are to be laid before a company in its general meeting, shall be sent to every member of the company, to every trustee for the debenture-holder of any debentures issued by the company, and to all persons other than such member or trustee, being the person so entitled, not less than twenty- one days before the date of the meeting.

The provisions of this clause shall be deemed to be complied with, if the copies of the documents are made available for inspection at its registered office during working hours for a period of twenty-one days before the date of the meeting and a statement containing the salient features of such documents in the prescribed form or copies of the documents, as the company may deem fit, is sent to every member of the company and to every trustee for the holders of any debentures issued by the company not less than twenty-one days before the date of the meeting unless the shareholders ask for full financial statements.

The Central Government may prescribe the manner of circulation of financial statements of companies having such net worth and turnover as may be determined by Central Government and company shall also place its financial statements including consolidated financial statements, if any, and all other documents required to be attached thereto, on its website, which is maintained by or on behalf of the company.

Provided also that every subsidiary or subsidiaries shall -

- (a) place separate audited accounts in respect of each of its subsidiary on its website, if any;
- (b) provide a copy of separate audited financial statements in respect of each of its subsidiary, to any shareholder of the company who asks for it.

(2) A company shall allow every member or trustee of the holder of any debentures issued by the company to inspect the documents stated under sub-clause (1) at its registered office during business hours.

## ACCOUNTS TO BE AUDITED

227. (1) Once at least in every year the accounts of the Company shall be examined by one or more Auditors who shall report to the shareholders as to whether the Balance Sheet reflects a true and fair view of the state of affairs of the Company as at that date and the Profit and Loss Account discloses a true and fair view of the profit and loss incurred by the Company during the year under review.

(2) The appointment, remuneration, rights, powers & duties of the Company's Auditor shall be regulated in accordance with the provision of the Act.

## **APPOINTMENT OF AUDITORS**

228. (1) Auditors shall be appointed and their qualifications, rights and duties regulated in accordance with Section 139 to 143, 145 and 146 of the Act and rules made there under.

(2) The Company shall, at the first annual general meeting, appoint an individual or a firm as an auditor who shall hold office from the conclusion of that meeting till the conclusion of its sixth annual general meeting and thereafter till the conclusion of every sixth meeting and the manner and procedure of selection of auditors by the members of the company at such meeting shall be according to the provisions of the Act.

Provided that the company shall place the matter relating to such appointment for ratification by members at every annual general meeting.

Provided further that before such appointment is made, the written consent of the auditor to such appointment, and a certificate from him or it that the appointment, if made, shall be in accordance with the conditions as may be determined by central government, shall be obtained from the auditor:

Provided also that the certificate shall also indicate whether the auditor satisfies the criteria provided in Section 141: Provided also that the company shall inform the auditor concerned of his or its appointment, and also file a notice of such appointment with the Registrar within fifteen days of the meeting in which the auditor is appointed.

(3) At any Annual General Meeting a retiring Auditor by whatsoever authority appointed shall be reappointed unless:

- (a) he is not disqualified for re-appointment;
- (b) he has not given the company a notice in writing of his unwillingness to be re-appointed; and
- (c) a special resolution has not been passed at that meeting appointing some other auditor or providing expressly that he shall not be re-appointed.

(4) The company shall not appoint or reappoint -

- (a) an individual as auditor for more than one term of five consecutive years; and
- (b) an audit firm as auditor for more than two terms of five consecutive years:

Provided that-



- (i) an individual auditor who has completed his term under clause (a) shall not be eligible for re-appointment as auditor in the same company for five years from the completion of his term.
- (ii) an audit firm which has completed its term under clause (b), shall not be eligible for re-appointment as auditor in the same company for five years from the completion of such term.

(5) Where at any annual general meeting, no auditor is appointed or re- appointed, the existing auditor shall continue to be the auditor of the company.

## POWER OF BOARD TO MODIFY FINAL ACCOUNTS

229. Every Balance Sheet and Profit and Loss Account of the Company when audited and adopted by the Company in General Meeting shall be conclusive.

#### DOCUMENTS AND NOTICE SERVICES OF DOCUMENTS ON MEMBER BY COMPANY

230. Save as provided in this Act or the rules made there under for filing of documents with the Registrar in electronic mode, a document may be served on Registrar or any member by sending it to him by post or by registered post or by speed post or by courier or by delivering at his office or address, or by such electronic or other mode as may be determined by Central Government:

Provided that a member may request for delivery of any document through a particular mode, for which he shall pay such fees as may be determined by the company in its annual general meeting.

## SERVICE OF DOCUMENTS ON COMPANY

231. A document may be served on a company or an officer thereof by sending it to the company or the officer at the registered office of the company by registered post or by speed post or by courier service or by leaving it at its registered office or by means of such electronic or other mode as may be determined by central government: Provided that where securities are held with a depository, the records of the beneficial ownership may be served by such

depository on the company by means of electronic or other mode.

## SERVICE OF DOCUMENTS ON THE COMPANY

232. Where securities are held in a Depository, the records of the beneficial ownership may be served by such Depository on the Company by means of electronic mode or other mode in accordance with the Act and rules made there under.

## AUTHENTICATION OF DOCUMENTS AND PROCEEDINGS

233. Save as otherwise expressly provided in the Act, the rules made there under and these Articles, a document or proceeding requiring authentication by a company; or contracts made by or on behalf of a company, may be signed by any key managerial personnel or an officer of the company duly authorized by the Board in this behalf.

# **REGISTERS AND DOCUMENTS REGISTERS AND DOCUMENTS TO BE MAINTAINED BY THE COMPANY**

- 234. The Company shall keep and maintain registers, books and documents required by the Act or these Articles, including the following:
  - (a) Register of investments made by the Company but not held in its own name, as required by Section 187(3) of the Act.
  - (b) Register of mortgages and charges as required by Section85 of the Act.
  - (c) Register and index of Member and debenture holders as required by Section 88 of the Act. Register of contracts, with companies and firms in which Directors are interested as required by Section 189 of the Act.
  - (d) Register of Directors and key managerial personnel and their shareholding under Section170 of the Act.
  - (e) Register of loans, guarantee, security and acquisition made by the company under Section 186 (9) of the Act.
  - (f) Copies of annual returns prepared under Section 92 of the Act together with the copies of certificates and documents required to be annexed thereto.

#### MAINTENANCE AND INSPECTIONOF DOCUMENTS IN ELECTRONIC FORM

- 235. Without prejudice to any other provisions of this Act, any document, record, register, minutes, etc., -
  - (a) required to be kept by a company; or
    - (b) allowed to be inspected or copies to be given to any person by a company under this Act, may be kept or inspected or copies given, as the case may be, in electronic form in such form and manner as may be determined by the Central Government.

## INDEMNITY

236. Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favor or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

# WINDING UP DISTRIBUTION OF ASSETS

237. (a) If the Company shall be wound up, whether voluntarily or otherwise, the Liquidator may, with the sanction of a Special Resolution, divide amongst the contributories in specie or kind, any part of the assets of the Company and may, with the like sanction, vest any part of the assets of the Company in trustees upon such trusts for the benefit of the



contributories or any of them, as the liquidator, with the like sanction, shall think fit.

(b) If thought expedient any such division may subject to the provisions of the Act be otherwise than in accordance with the legal rights of the contributions (except where unalterably fixed by the Memorandum of Association and in particular any class may be given preferential or special rights or may be excluded altogether or in part but in case any division otherwise than in accordance with the legal rights of the contributories, shall be determined on any contributory who would be prejudicial thereby shall have a right to dissent and ancillary rights as if such determination were a Special Resolution passed pursuant to Section 319 of the Act.

(c) In case any Shares to be divided as aforesaid involve a liability to calls or otherwise any person entitled under such division to any of the said Shares may within ten days after the passing of the Special Resolution by notice in writing direct the Liquidator to sell his proportion and pay him the net proceeds and the Liquidator shall, if practicable act accordingly.

## **RIGHT OF SHAREHOLDERS IN CASE OF SALE**

238. A Special Resolution sanctioning a sale to any other Company duly passed pursuant to provisions of the Companies Act, 2013may subject to the provisions of the Act in like manner as aforesaid determine that any Shares or other consideration receivable by the liquidator be distributed against the Members otherwise than in accordance with their existing rights and any such determination shall be binding upon all the Members subject to the rights of dissent and consequential rights conferred by the said sanction

## SECRECY CLAUSE

- 239. No member or other person (not being a Director) shall be entitled to visit or inspect any property or premises or works of the Company without the permission of the Board or to require discovery of or any information respecting any detail of the Company's trading or any matter which is or may be in the nature of a trade secret, mystery of trade, secret process or any other matter which may relate to the conduct of the business of the Company and which in the opinion of the Board, it would be inexpedient in the interest of the Company to disclose Secrecy undertaking.
- 240. Every Director, Manager, Auditor, Treasurer, Trustee, Member of a Committee agents, officer, servant, accountant or other person employed in the business of the Company shall, when required, sign a declaration pledging himself to observe strict secrecy respecting all transactions of the Company with the customers and the state of accounts with individual and in matters relating thereto and shall by such declaration pledge himself not to reveal any of the matters which my come to his knowledge in the discharge of his duties, except when required so to do by the Board or by any meeting of the shareholders, if any or by a Court of Law the person to whom matters relate and except so far as may be necessary in order to comply with any of the provision in these present contained.

## **KNOWLEDGE IMPLIED**

241. Each member of the Company, present and future, is to be deemed to join the Company with full knowledge of all the contents of these presents.

#### SECTION XII: OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by our Company or contracts entered into more than two (2) years before the date of the draft prospectus) which are or may be deemed material have been entered or are to be entered into by our Company. These contracts, copies of which have been attached to the copy of the draft prospectus delivered to the RoC for filing, and also the documents for inspection referred to hereunder, may be inspected at our Registered Office at C/o. Jain Traders, 8 Sorathiawadi Near Narmada, 80 Feet Road, Rajkot, Gujarat – 360002, India, from 10.00 am to 5.00 pm on all Working Days from the date of draft prospectus until the Issue Closing Date.

#### A. Material Contracts to the Issue

- 1. Issue Agreement dated March 17, 2021 entered into among our Company and the Lead Manager.
- 2. Agreement dated March 17, 2021 entered into among our Company and the Registrar to the Issue.
- 3. Tripartite Agreement dated 27/11/2019 entered into among our Company, NSDL and the Registrar to the Issue.
- 4. Tripartite Agreement dated 27/11/2019 entered into among our Company, CDSL and the Registrar to the Issue.
- Banker to the Issue Agreement [•] among our Company, the Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 6. Market Making Agreement dated [•] between our Company, the Lead Manager and the Market Maker.
- 7. Underwriting Agreement dated [•] between our Company and the Lead Manager.

#### **B.** Material Documents

- 1. Certified copies of the Memorandum of Association and Articles of Association of our Company.
- 2. Certificate of Incorporation of our Company dated June 29, 2019 issued by Registrar of Companies, Gujarat.
- 3. Resolution of the Board of Directors of our Company and Equity Shareholders of our Company dated March 04, 2021 and March 09, 2021 respectively, authorizing the Issue and other related matters.
- 4. Copies of Audited Financial Statements of our Company for the nine-month ended December 31, 2020 and financial year ended March 31, 2020.
- 5. Peer Review Auditors Report dated March 31, 2021 on Restated Financial Statements of our Company for the nine-month ended December 31, 2020 and financial year ended March 31, 2020.
- 6. Copy of Statement of tax benefits dated March 31, 2021 from the Peer Review Auditor included in this draft prospectus.
- 7. Consents of Directors, Company Secretary & Compliance Officer, Chief Executive Officer, Chief Financial Officer, Statutory Auditors, Peer Review Auditor, Legal Advisor to the Issue, Bankers to our Company, Banker to the Issue, Sponsor Bank, Lead Manager, Registrar to the Issue, Underwriter and Market Maker to include their names in the draft prospectus to act in their respective capacities.
- 8. In-principle listing approval dated [•] from the BSE Limited for listing the Equity Shares on the SME Platform of BSE.

Any of the contracts or documents mentioned in this draft prospectus may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Shareholders subject to compliance with the provisions contained in the Companies Act, SEBI ICDR Regulations and other relevant statutes.



## DECLARATION

We certify and declare that all relevant provisions of the Companies Act and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Securities and Exchange Board of India, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this draft prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued thereunder, as the case may be. We further certify that all the statements in this draft prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Mr. Mitulkumar Sureshchandra Vasa DIN: 07789750 Designation: Managing Director	Sd/-
Mr. Sureshchandra Gulabchand Vasa DIN:07796146 Designation: Executive Director	Sd/-
Mrs. Avni Mitulbhai Vasa DIN:08494957 Designation: Executive Director	Sd/-
Mr. Bharatkumar Maganbhai Thumar DIN:08957139 Designation: Independent Director	Sd/-
Mr. Jigneshbhai Damjibhai Sorathiya DIN:08685441 Designation: Independent Director	Sd/-
Mr. Paras Fulabhai Shingala DIN:03518750 Designation: Independent Director	Sd/-

## SIGNED BY THE COMPANY SECRETARY & COMPLIANCE OFFICER

S/d-

Ms. Ankita Anil Jain

# SIGNED BY THE CHIEF EXECUTIVE OFFICER (CEO)

S/d-

Mr. Kumar Chhotubhai Anjaria

## SIGNED BY THE CHIEF FINANCIAL OFFICER (CFO)

S/d-

Mr. Vishvas Sureshbhai Bhimjiyani

Date: April 06, 2021 Place: Rajkot, Gujarat