

(Please scan this QR Code to view the DP)





CIN: U25209GJ2019PLC108782

<b>REGISTERED OFFICE</b>	CONTACT PERSON	EMAIL AND TELEPHONE	WEBSITE
Plot No. 67, Bhagwati Nagar, Opp Nilkanth	Vandana Arun Baldi	E-mail:	
Arcade, Opp. Kathwada GIDC, Kuha-Kanbha	Company Secretary & Compliance	investors@kakaprofile.com	www.kakaprofile.com
Road Ahmedabad -382415 Gujarat, India	Officer	<b>Tel No:</b> +91-80004-46524	

PROMOTERS OF THE COMPANY

Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF)

	Rajesh I	Dhirubhai Gondaliya, Bhavin Ra	jeshbhai Gondaliy	ya and Rajeshkuma	r Dhirubhai Gondaliya (HUF)
	DETAILS OF THE ISSUE				
ТҮРЕ	FRESH ISSUE SIZE (IN ₹ LAKHS)	OFS SIZE (BY NO. OF SHARES OR BY AMOUNT IN ₹)	TOTAL ISSUE SIZE		ELIGIBILITY
Fresh Issue	₹ [•] Lakhs	Nil	₹ [•] Lakhs	REGULATION SEBI (ICDR) R	IS BEING MADE IN TERMS OF 229 AND 253(1) OF CHAPTER IX OF THE EGULATIONS, 2018 AS AMENDED.
					ERAGE COST OF ACQUISITION - NOT
APPLI	CABLE AS THE E	NTIRE ISSUE CONSTITUTE		E OF EQUITY SH HE FIRST ISSUH	
with the market Equity S Investm can affo decision the risk India (" section	E Lead Manager as st price of the Equity S Shares or regarding t ents in Equity and H ord to take the risk of a in the Issue. For ta s involved. The Equ SEBI"), nor does SH " <i>Risk Factors</i> " begin	tated in "Basis for Issue Price" Shares after the Equity Shares a he price at which the Equity Sha Equity-related securities involve of losing their entire investment. king an investment decision, inv ity Shares issued in the Issue h EBI guarantee the accuracy or ac nning on page 22 of this Draft P ISSUER'S e all reasonable inquiries, accept	on page 66 of this re listed. No assu res will be traded <b>GENERAL RI</b> a degree of risk Investors are advestors must rely of ave not been rec dequacy of the D rospectus. <b>ABSOLUTE RF</b> s responsibility for	s Draft Prospectus) rance can be given after listing. SKS and investors shou vised to read the ri on their own exam ommended or appr raft Prospectus. Sp CSPONSIBILITY or and confirms the	ed and justified by our Company in consultation should not be considered to be indicative of the n regarding an active or sustained trading in the ld not invest any funds in this Issue unless they sk factors carefully before taking an investment ination of our Company and the Issue including roved by the Securities and Exchange Board of becific attention of the investors is invited to the at this Draft Prospectus contains all information information contained in this Draft Prospectus is
honestly	held and that there	-	of which makes any material resp	this Draft Prospect	e opinions and intentions expressed herein are us as a whole or any of such information or the
LISTING The Equity Shares Issued through this Draft Prospectus are proposed to be listed on the SME Platform of BSE Limited ("BSE SME"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time, our Company has received "in-principle" approval letter dated [•] from BSE Limited ("BSE") for using its name in the Offer Document for listing of our shares on the SME Platform of BSE. For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited ("BSE").					
	Name a	nd Logo	MANAGER TO	ct Person	Email & Telephone
Ð	HEM SECURITI			kun Goyal	Email: <u>ib@hemsecurities.com</u> Tel. No.: +91- 22- 49060000
	REGISTRAR TO THE ISSUE				
	Name a	nd Logo	Conta	ct Person	Email & Telephone
	BIGSHARE SERV	/ICES PRIVATE LIMITED	Mr. Vina	yak Morbale	Email: <u>ipo@bigshareonline.com</u> Tel No:+91-22-62638200
			ISSUE PROG	RAM	
	ISSU	UE OPENS ON: [•]			ISSUE CLOSES ON: [•]



Our Company was originally incorporated as a private limited Company under the name of "Kaka Industries Private Limited" on June 21, 2019 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Ahmedabad bearing registration number as 108782. Thereafter, our Company was converted from private limited to public limited and the name of our Company was changed from "Kaka Industries Private Limited" to "Kaka Industries Limited" vide fresh certificate of incorporation dated March 14, 2023, issued by the Registrar of Companies, Ahmedabad, Gujarat.

Registered Office: Plot No. 67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat, India.

Contact Person: Vandana Arun Baldi, Company Secretary & Compliance Officer

Tel No: +91-80004-46524; E-mail: investors@kakaprofile.com; Website: www.kakaprofile.com

Promoters of our Company: Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF)

**DETAILS OF THE ISSUE** 

INITIAL PUBLIC OFFER OF UPTO 36,60,000 EQUITY SHARES OF FACE VALUE OF ₹ 10/- EACH (THE "EQUITY SHARES") OF KAKA INDUSTRIES LIMITED ("OUR COMPANY" OR "THE ISSUER") AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE FOR CASH, AGGREGATING UP TO ₹ [•] LAKHS ("PUBLIC ISSUE") OUT OF WHICH [•] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE FOR CASH, AGGREGATING ₹ [•] LAKHS WILL BE RESERVED FOR SUBSCRIPTION BY THE MARKET MAKER TO THE ISSUE (THE "MARKET MAKER RESERVATION PORTION"). THE PUBLIC ISSUE LESS MARKET MAKER RESERVATION PORTION I.E. ISSUE OF [•] EQUITY SHARES OF FACE VALUE OF ₹ 10 EACH, AT AN ISSUE PRICE OF ₹ [•] PER EQUITY SHARE FOR CASH, AGGREGATING UPTO ₹ [•] LAKHS IS HERE IN AFTER REFERRED TO AS THE "NET ISSUE". THE PUBLIC ISSUE AND NET ISSUE WILL CONSTITUTE 26.79% AND [•] % RESPECTIVELY OF THE POST-ISSUE PAID-UP EQUITY SHARE CAPITAL OF OUR COMPANY. FOR FURTHER DETAILS, PLEASE REFER TO SECTION TITLED "TERMS OF THE ISSUE" BEGINNING ON PAGE 201 OF THIS DRAFT PROSPECTUS

This issue is being made through fixed price process in terms of Chapter IX of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018 ("SEBI (ICDR) Regulations") as amended and Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended (THE "SCRR"), This issue has been made for at least 25.00% of the post-issue paid-up equity share capital of our company and allocation in the net issue to the public will be made in terms of regulation 253 of the SEBI (ICDR) Regulations, 2018, as amended. For further details, please refer to section titled *"Issue Procedure"* beginning on page 210 of this Draft Prospectus. A copy of Prospectus will be delivered to the Registrar of Companies for filing in accordance with Section 26 of the Companies Act, 2013

All potential investors shall participate in the Issue only through an Application Supported by Blocked Amount ("ASBA") process including through UPI mode (as applicable) by providing details of their respective bank accounts and / or UPI IDs, in case of RIIs, if applicable, which will be blocked by the Self Certified Syndicate Banks ("SCSBs") or under UPI Mechanism as the case may be. For details in this regard, specific attention is invited to *"Issue Procedure"* on page 210 of this Draft Prospectus

**ELIGIBLE INVESTORS** 

For details in relation to Eligible Investors, please refer to section titled *"Issue Procedure"* beginning on page 210 of this Draft Prospectus. RISK IN RELATION TO THE FIRST ISSUE

This being the first Public Issue of our Company, there has been no formal market for the Equity Shares of our Company. The face value of the Equity Shares is  $\gtrless 10$ /- per Equity Share and the Issue Price is  $[\bullet]$  times the face value. The Issue Price (*determined and justified by our Company in consultation with the Lead Manager*) as stated under "*Basis for Issue Price*" beginning on page 66 of this Draft Prospectus should not be taken to be indicative of the market price of the Equity Shares after the Equity Shares are listed. No assurance can be given regarding an active or sustained trading in the Equity Shares or regarding the price at which the Equity Shares will be traded after listing.

GENERAL RISKS

Investments in Equity and Equity-related securities involve a degree of risk and investors should not invest any funds in this Issue unless they can afford to take the risk of losing their entire investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The Equity Shares issued in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI"), nor does SEBI guarantee the accuracy or adequacy of the Draft Prospectus. Specific attention of the investors is invited to the section "*Risk Factors*" beginning on page 22 of this Draft Prospectus.

ISSUER'S ABSOLUTE RESPONSIBILITY

The Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Prospectus contains all information with regard to the Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Prospectus is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Prospectus as a whole or any of such information or the expression of any such opinions or intentions, misleading in any material respect.

LISTING

The Equity Shares Issued through this Draft Prospectus are proposed to be listed on the SME Platform of BSE Limited ("BSE SME"). In terms of the Chapter IX of the SEBI (ICDR) Regulations, 2018 as amended from time to time, our Company has received "in-principle" approval letter dated [•] from BSE Limited ("BSE") for using its name in the Offer Document for listing of our shares on the SME Platform of BSE. For the purpose of this Issue, the Designated Stock Exchange will be the BSE Limited ("BSE").

LEAD MANAGER TO THE ISSUE	REGISTRAR TO THE ISSUE	
·Ħ		
HEM SECURITIES LIMITED 904, A Wing, Naman Midtown, Senapati Bapat Marg, Elphinstone Road, Lower Parel, Mumbai-400013, India Tel. No.: +91- 022- 49060000; Fax No.: +91- 022- 22625991 Email: <u>ib@hemsecurities.com</u> Investor Grievance Email: <u>redressal@hemsecurities.com</u> Website: <u>www.hemsecurities.com</u> Contact Person : Mr. Akun Goyal SEBI Regn. No. INM000010981	BIGSHARE SERVICES PRIVATE LIMITED Address: S6-2, 6th Floor, Pinnacle Business Park, Next to Ahura Centre, Mahakali Caves Road, Andheri (East) Mumbai – 400093, India. Tel No.: +91 22 6263 8200 Facsimile: +91 22 6263 8299 Email: ipo@bigshareonline.com Contact Person: Mr. Vinayak Morbale Website: www.bigshareonline.com SEBI Registration Number: INR000001385	
ISSUE PROGRAMME		

**ISSUE OPENS ON:** [•]

ISSUE CLOSES ON: [•]

### TABLE OF CONTENTS

SECTION	CONTENTS	PAGE NO
I.	GENERAL	
	DEFINITIONS AND ABBREVIATIONS	1
	CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET	13
	DATA AND CURRENCY OF FINANCIAL PRESENTATION	_
	FORWARD LOOKING STATEMENTS	15
II.	SUMMARY OF DRAFT PROSPECTUS	16
III.	RISK FACTORS	22
IV.	INTRODUCTION	
	THE ISSUE	40
	SUMMARY OF OUR FINANCIALS	41
	GENERAL INFORMATION	44
	CAPITAL STRUCTURE	50
	OBJECTS OF THE ISSUE	61
	BASIS FOR ISSUE PRICE	66
	STATEMENT OF SPECIAL TAX BENEFITS	71
V.	ABOUT THE COMPANY	
	INDUSTRY OVERVIEW	73
	OUR BUSINESS	82
	KEY INDUSTRY REGULATIONS AND POLICIES	92
	HISTORY AND CORPORATE STRUCTURE	100
	OUR MANAGEMENT	102
	OUR PROMOTERS & PROMOTER GROUP	115
	DIVIDEND POLICY	120
VI.	FINANCIAL INFORMATION OF THE COMPANY	
	RESTATED FINANCIAL STATEMENTS	121
	PROFORMA FINANCIAL STATEMENTS	162
	OTHER FINANCIAL INFORMATION	163
	STATEMENT OF FINANCIAL INDEBTEDNESS	164
	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS	172
	CAPITALISATION STATEMENT	179
VII.	LEGAL AND OTHER INFORMATION	
,	OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS	180
	GOVERNMENT AND OTHER APPROVALS	183
	OUR GROUP COMPANIES	188
	OTHER REGULATORY AND STATUTORY DISCLOSURES	191
VIII.	ISSUE RELATED INFORMATION	
	TERMS OF THE ISSUE	201
	ISSUE STRUCTURE	207
	ISSUE PROCEDURE	210
	RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES	230
IX.	MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION OF OUR COMPANY	230
X.	OTHER INFORMATION	
	MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION	243
	DECLARATION	243

### **SECTION I – GENERAL**

#### **DEFINITIONS AND ABBREVIATIONS**

This Draft Prospectus uses certain definitions and abbreviations which, unless the context otherwise indicates or implies, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline or policy shall be to such legislation, act, regulation, rule, guideline or policy, as amended, supplemented or re-enacted from time to time, and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Draft Prospectus but not defined herein, shall have, to the extent applicable, the meaning ascribed to such terms under the Companies Act, 2013, the SEBI (ICDR) Regulations, 2018, the Securities Contracts Regulation Act, 1956 ("SCRA"), the Depositories Act or the rules and regulations made there under.

Notwithstanding the foregoing, terms used in of the sections "Statement of Special Tax Benefits", "Financial Information of the Company" and "Main Provisions of the Articles of Association" on page 71, 121 and 232 respectively, shall have the meaning ascribed to such terms in such sections.

#### **General Terms**

Terms	Description
"KIL", "the Company", "our	Kaka Industries Limited, a Company incorporated in India under the Companies Act, 2013,
Company", "Issuer" and "Kaka	having its Registered office at Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp.
Industries Limited"	Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.
"we", "us" and "our"	Unless the context otherwise indicates or implies refers to our Company.
"you", "your" or "yours"	Prospective investors in this Issue

#### **Company related and Conventional terms**

Term	Description
AOA/ Articles/ Articles of	Articles of Association of our Company, as amended, from time to time
Association	
Audit Committee	The Committee of the Board of Directors constituted as the Company's Audit Committee in
	accordance with Section 177 of the Companies Act, 2013 as described in the chapter titled
	"Our Management" beginning on page 102 of this Draft Prospectus.
Auditors/ Statutory Auditors	The Statutory Auditors of our Company being M/s. Dinesh R Thakkar & Co., (Firm
	Registration No. as 102612W).
Bankers to our Company	State Bank of India
Board of Directors/ the Board/	The Board of Directors of our Company, including all duly constituted Committees thereof.
our Board	For further details of our Directors, please refer to section titled "Our Management"
	beginning on page 102 of this Draft Prospectus.
Chief Financial Officer/ CFO	The Chief Financial Officer of our Company being Chintan Jayantibhai Bodar
Companies Act/ Act	The Companies Act, 2013 and amendments thereto and erstwhile Companies Act 1956 as
	applicable
Company Secretary and	The Company Secretary & Compliance Officer of our Company being Vandana Arun Baldi
Compliance Officer	(M. No.: A37081)
Depositories	National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).
Depositories Act	The Depositories Act, 1996, as amended from time to time.
Director(s) / our Directors	The Director(s) of our Company, unless otherwise specified
DP/ Depository Participant	A depository participant as defined under the Depositories Act
DP ID	Depository's Participant's Identity Number
Equity Shareholders/	Persons/ Entities holding Equity Shares of our Company
Equity Shares	Equity Shares of the Company of Face Value of ₹ 10/- each unless otherwise specified in the context thereof.
Executive Directors	Executive Directors are the Managing Director & Whole-time Directors of our Company.
Fugitive economic offender	Shall mean an individual who is declared a fugitive economic offender under section 12 of
	the Fugitive Economic Offenders Act, 2018 (17 of 2018)
Independent Director	An Independent Director as defined under Section 2(47) of the Companies Act, 2013 and as
_	defined under the Listing Regulations. For details of our Independent Directors, see "Our
	Management" on page 102 of this Draft Prospectus.
ISIN	International Securities Identification Number. In this case being INE0P3N01018

KMP         Regulations and the Companies Act, 2013. For details, see section titled "Our Management" on page 102 of this Draft Prospectus.           LLP         Limited Liability Partnership           MOA/         Memorandum"           MOA/         Memorandum of Association           MD or Managing Director of our Company, Rajesh Dhirubhai Gondaliya           Materiality Policy         The Managing Director of our Company, Rajesh Dhirubhai Gondaliya           Materiality Policy         The Managing Director of our Company, Rajesh Dhirubhai Gondaliya           Nomination and Remuneration         The nonisation and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Our Management" Regimming on page 102 of this Draft Prospectus           Non-Executive Director         A Director not being an Executive Director, in our case, Prabhaben Rajeshblai Gondaliya           NRIs / Non-Resident Indians         A Director not being an Executive Director, in our case, Prabhaben Rajeshblai Roudaliya, and Rajeshbrar Dornoter of our Company i.e. Rajesh Dhirubhai Gondaliya, Promoter Group           Promoter Group         Includes such Persons and companies consituting on Pomoter Group covered unter Scient 1014" Our Management" Polycecus.           Person or Persons         Any individual, sole proprietership, unneorporated as context entropy or page 115 of this Draft Prospectus.           Personer der Monader Group         Includes such Persons and compamise consituting on Pomoter Group Promoter Group Prom	Term	Description
on page 102 of this Danf Prospectus.           IJP         Limited Laishilly Partnership           MOA/         Memorandum of Association of Kaka Industries Limited as amended from time to time.           Mutrial Taishilly Policy         The Managing Director           Materiality Policy         The Managing Director of our Company, Rajesh Dhirubhai Gondaliya.           Material outsature and the Managing Director of our Company, Rajesh Dhirubhai Gondaliya.         The policy adopted by our Board on March 17, 2023 for identification of Group Companies material outsature induces the SEBI (LCDR) Regulations. 2018 as amended from time to time.           Nomination and Remuneration         The nomination and remuneration committee of our Board constituted in accordances with Section 178 or Koirg an Executive Director.           Non-Executive Director         A Director not Koirg an Executive Director.           A Director not Koirg an Executive Director, in our case, Phibhaben Rajeshbhai Gondaliya, Management Act, 1993 and who is a citizzo of India on Torigin under Foreign Exchange Management Rest, 1993 and who is a citizzo of India Negluations 2000.           Promoter Group         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya, Management Prospectus.           Promoter Group         Inclukes such Persons and companies constituting our Poromet Croup Prospectus.           Promoter Group         Inclukes such Persons and companies constituting our Poromet Croup Corect and Prospectus.           Promoter Group         Inclukes such Persons and		Key Management Personnel of our Company in terms of Regulation 2(1)(bb) of the SEBI
L1.P         Limited Lability Partnership           MOA/         Memorandum of Association         Memorandum of Association           MD or Managing Director         The Managing Director of our Company, Rajesh Dhirubhai Gondaliya           Materiality Policy         The policy adopted by our Board on March 17, 2023 for identification of Group Companies material outstanding litigation and material outstanding dues to creditors, support the SEB (ICDR) Regulations, 2018 as amended from time to time.           Nomination         and Remuneration         The nonination and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Out Management Pselnning on page 102 of this Draft Prospectos           Non-Resident Indians         A person resident outside India, as defined under Foreign Exchange Management Act, 1999 and who is a citizen of India or a Person Resident Outside India, Regulations 2000.           Promoter(s)         Shall mean promoters of our Company ic. Rajish Dhirubhai Gondaliya, Bugulations 2000.           Promoter Group         Includes such Person and companies constituting our Promoter Group one que 115 of this Draft Prospectus.           Promoter Group         Includes such Person and company is explaintion. 2018 as enlisted in the section "Out Promoter on Promoter Group Beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, uninocoprated as the context regarks.           Parison or Persons         Any individual, sole proprietorship, uninoor portate as th	КМР	
MOA/         Memorandum         Memorandum         Momorandum         of Association           MD or Managing Director         The Managing Director of our Company, Rajesh Dhirubhai Gondaliya           Materiality Policy         The policy adopted by our Board on March 17, 2023 for identification of Group Companies material outstanding litigation and material outstanding due to creditors, pursuant to the disclosure requirements under the SEBI (ICDR) Regulations, 2018 as amended from time to time.           Nomination         and Remuneration         The nomination and remuneration committee of our Board constituted in accordance with big as described in the chapter titled "Our Management" beginning on page 102 of this Draft Prospectus.           Non-Executive Director         A Director no being an Executive Director, nour case, Prabhaben Rajeshbhai Gondaliya, and yois a critizen of India or a Person Resident Outside India, sedefined under Forcign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India, Regulations, 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Blauvin Rajeshbha Gondaliya and Rajeshkumar Dhirubhai Gondaliya, (HUP). For further details, please rafer to exiction ilited <i>Poromet Group</i> Person or Persons         Any individual, sole proprietorship, unincorporated association, unincorporated reganization, body coproate, corporation, company, pantreship. Initied liability company, joint venture, or trust or any other entity or organization validly company, joint venture, or trust or any other entity or organization validly company, joint venture, or trust or any other entity or organization validly comany, joint venture, or trust	IIP	
Memoradum of Association         The Managing Director our Company, Rajesh Dhirubhai Gondaliya           Materialiy Policy         The Policy adopted by our Board on March 17, 2023 for identification of Group Companies material outstanding fligation and material outstanding dues to creditors, pursuant to the disclosure requirements under the SEB1 (CDR) Regulations, 2018 as amended from time to time.           Nomination and Remuneration         The noniniation and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Our Management" Peginning on page 1120 cf this Draft Prospectus.           Non-Esceutive Director         A Derector not being an Esceutive Director, in our case, Pahhahen Rajeshhhai (Gondaliya, Muo is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Residem Unside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company is. Rajesh Dhiruthai Gondaliya, Bhavin Rajeshbha Gondaliya, and Rajeshkumar Dhiruthai Gondaliya (MUD). For further dealts, please refer to escion titled "Our Promoter Group "Demoter Group "Demoter Group and the section "Our Promoter and Promoter Group or organization, body corporate, corporation, company, suttership, Limited Hability company, joint venture, or trast or any other entity or organization, unincorporated and Regulation 2.01 (pp) of the SEB1 (CDR) Regulations. 2018 as enlisted in the section "Our The Resistered Office of our Company, sutters and Liabilities as at Macch. Anhah Rad, Almedabad-382415 Guiprat.           Restort Group         The Resistered Office of our Company situated at Plot No-67, Bhavan Nagar, Op Tomoter and Promoter Group and pretex, and the chabilities		
Materiality Policy         The policy adopted by our Board on March 17, 2023 for identification of Group Companies material outstanding hitigation and material outstanding dues to creditors, pursuant to the disclosure requirements under the SEB1 (CDR) Regulations, 2018 as amended from time to itme.           Nomination and Remuneration         The nomination and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Out Management" beginning on page 102 of this Dard Prospectors.           Non-Executive Director         A Director not being an Executive Director, in our case, Pathahen Rajeshtha Gondaliya and the sist of Lang and Company i.e. Rajesh Dhirubhai Gondaliya, Management Ciransfer or Issue of Security by a Person Residem Outside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Management Ciransfer or Issue of Security by a Person Residem Outside India) Regulations 2000.           Promoter Group         Includes such Persons and companies constituting our Promoter Group covered under Regulation 2(1) (pp) of the SEB1 (ICDR) Regulations, 2018 as enlisted in the section "Our Promoter Group           Person or Persons         Any individual, sole proprietorshin, unincorporated association, unincorporated and promoter Group The Registered Office of our Company situated at Plot Nof7, Bhagwan Nagar, Op Nikumh Arcade, Opy. Kathwand GIDC, Kuha-Kanbha Road, Ahmedahad-382415 Guijara.           Resizted Office of our Diskenth Arcade, Opy. Kathwand GIDC, Kuha-Kanbha Road, Ahmedahad-382415 Guijara.           Resizted Office of our Diskenth Arcade, Opy. Kathwand GIDC, Kuha-Kanbha Road, Ahmedahad-382415 Gui		
naterial outstanding litigation and material outstanding dues to creditors, parsuant to the disclosure requirements under the StEBI (ICDR) Regulations, 2018 as amended from time to time.           Nomination and Remuneration         The nomination and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled "Our Management" beginning on page 102 of this Draft Prospectus           Nn-Executive Director         A Director not being in Executive Director, in our case, Prabhaben Rajeshthal Gondaliya, A person resident outside India or a Person Creign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshthan Gondaliya and Rajeshtkmam Dhirubhai Gondaliya (HDF). For further details, please Hbab Gondaliya (10) (P) of the SEBI (ICDR) Regulations. 2018 as enlisted in the section "Our Promoter Group           Promoter Group         Includes such Persons and companies constituting our Promoter foroup overed under Regulatoria. 2013 as enlisted in the section "Our Promoter and Prometer Group" beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole corporation, company, partnership, limitard and/a) incorporated in the jurisdiction in which it exists and operates, as the context requires. RBI Act           RBI Act         The Reserve Bank of India Act, 1924 as amended from time to time. Registered Office of our Company varianted at Photosof, Bhagwati Nagar, Opp (Nikamth Arcade, Opp, Kathwada GIDC, Kuha-Kanbba Road, Ahmedabad-382415 Gujarat.           RESI Act         The R	MD or Managing Director	The Managing Director of our Company, Rajesh Dhirubhai Gondaliya
Committee         Section         178 of the Companies Act, 2013 as described in the chapter titled "On Management" beginning on page 102 of this Draft Prospectus           Non-Executive Director         A Director not being an Executive Director, in our case, Prabhaben Rajeshbhai Gondaliya           NRIs / Non-Resident Indians         A person resident outside India, as defined under Foreign Exchange Management Act, 1995 and who is a citizen of India or a Person of Indian Origin under Toreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya, UPD, For further details, please refer to section titled "Our Promoter & Promoter Group" beginning on page 115 of this Draft Prospectus.           Promoter Group         Includes such Persons and companies constituting our Promoter Group covered unde Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section "Our Promoter and Promoter Group" beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validy constituted and/o incorporated in the jurisdiction in which it exists and Operates, as the concet: requires.           RBI Act         The Restrated Financial Liabilities as at December 31, 2022 and March 31 2021 on The Restrated Financial Liabilities as at December 31, 2022 and March 31 2020; the Restrated Financial Liabilities ast	Materiality Policy	The policy adopted by our Board on March 17, 2023 for identification of Group Companies, material outstanding litigation and material outstanding dues to creditors, pursuant to the disclosure requirements under the SEBI (ICDR) Regulations, 2018 as amended from time to time.
Non-Executive Director         A Director not being an Executive Director, in our case, Prabhaben Rejeshbhai Gondaliya, NRIs / Non-Resident Indians         A person resident outside India, as defined under Foreign Exchange Management Act, 1995 and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya, (HD), For further details, please refer to section titled "Our Promoter & Promoter Group" beginning on page 115 of this Draft Prospectus.           Promoter Group         Includes such Persons and companies constituting our Promoter Group covered under Regulation 2(1) (pp) of the StBB (ICDR) Regulations, 2018 as enlisted in the section "Ou Promoter and Promoter Group" beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, unincorporated aspoctus, any individual, sole proprietorship, unincorporated aspoctus, merginzation, validy constituted and/on incorporated in the jurisdiction in which it exists and operates, as the context requires.           RBI Act         The Reserve Bank of India Act, 1934 as amended from time to time.           Registered Office of our Company         The Reserve Bank of India Act, 1934 as an ended from time to time.           Restated Financial Information/ Statement of Assets and Liabilities as at March 31 2021 and March 31 2021 the Restated Consolidated Statement of Profit & Loss for the year ended on March 31 2022 and Restated Consolidated Statement of Profit & Loss for the year ended on March 31 2022 and		The nomination and remuneration committee of our Board constituted in accordance with Section 178 of the Companies Act, 2013 as described in the chapter titled " <i>Our Management</i> " beginning on page 102 of this Draft Prospectus
NRIs / Non-Resident Indians         A person resident outside India, as defined under Foreign Exchange Management Act, 1995 and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations 2000.           Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF). For Intrue details, please refer to section titled " <i>Our Promoter Group</i> " beginning on page 115 of this Draft Prospectus.           Promoter Group         Includes such Persons and companies constituting our Promoter Group covered unde Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section " <i>Our Promoter and Promoter Group</i> " beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporatio, company, partnership, Initicel Jiability company. joint venture, or trust or any other entity or organization validly constituted and hor incorporated in the jurisdiction in which it exists and operates, as the context requires. The Reserve Bank of India Act, 1943 as mended from time to time.           Reserve Bank of India / RBI         Reserve Bank of India Act, 1944 as a December 31, 2022 and Restated Stata Statement of Assets and Liabilities as at December 31, 2022 and Restated States Statement of Assets and Liabilities as at December 31, 2022 and Restated States distated Statement of Profit & Loss for the period ended on December 31 2022. And Restated Statement of Profit & Loss for the period ended on December 31 2022. and Restated Statement of Profit & Loss for the period ended on December 31 2022. March 31 2021 and March	Non-Executive Director	
Promoter(s)         Shall mean promoters of our Company i.e. Rajesh Dhirubhi Gondaliya, Bhavin Rajeshbai, Gondaliya and Rajeshkumar Dhirubhi Gondaliya (HUF). For further details, please refer to section titled "Our Promoter Group Descriptions on page 115 of this Draft Prospectus.           Promoter Group         Includes such Persons and companies constituting our Promoter Group and Such Persons and companies constituting our Promoter Group covered under Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section "Our Promoter and Promoter Group" beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/on incorporated in the jurisdiction in which it exists and operates, as the context requires.           Rel Act         The Registered Office of our The Registered Office of our Company situated at Ptot No.67, Bhagwati Nagar, Opp Nikamth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.           Reserve Bank of India / RBI         Reserve Bank of India Act, 1934 as an act as at December 31, 2022 and Restated Standalore Statements of Assets and Liabilities as at March 31 2021 and March 31 2022 and the Restated Consolidated Cash Flows Statements for the period ended December 31, 2022 and the Restated Consolidated Cash Flows Statements for the period ended December 31, 2022 and the Restated Guidance Note on Reports in Company Prospectus (Revised 2018) and the Revised Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, toge	NRIs / Non-Resident Indians	A person resident outside India, as defined under Foreign Exchange Management Act, 1999 and who is a citizen of India or a Person of Indian Origin under Foreign Exchange Management (Transfer or Issue of Security by a Person Resident Outside India) Regulations,
Promoter Group         Includes such Persons and companies constituting our Promoter Group covered under Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section "Ou Promoter and Promoter Group" beginning on page 115 of this Draft Prospectus.           Person or Persons         Any individual, sole proprietorship, unincorporated association, unincorporated organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.           RBI Act         The Reserve Bank of India Act, 1934 as amended from time to time.           Reserve Bank of India constituted under the RBI Act.         Reserve Bank of India constituted under the RBI Act.           Reserve Bank of India constituted under the RBI Act.         The Restated Financial statements of our Company comprising of the Restated Standalone Statement of Assets and Liabilities as at March 31 2021, and March 31 2021 and Restated Standalone Statement of Profit & Loss for the period ended on March 31 2022, March 31 2021 and March 31 2020 and the Restated Consolidated Cash Flows Statements for the year ended March 31 2022, March 31 2021 and March 31 2020 for u accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.           RoC/ Registrar of Companies         Unlews specified of India constituted and the SEBI (Act, 1992.           SEBI         Securities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.	Promoter(s)	Shall mean promoters of our Company i.e. Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF). For further details, please refer to section titled <i>"Our Promoter &amp; Promoter Group"</i> beginning on page 115 of this Draft
organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or incorporated in the jurisdiction in which it exists and operates, as the context requires.           RBI Act         The Reserve Bank of India Act, 1934 as amended from time to time.           Registered Office of our The Registered Office of our Company situated at Plot No.67, Bhagwati Nagar, Op Nilkanth Arcade, Opp, Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.           Reserve Bank of India / RBI         Reserve Bank of India constituted under the RBI Act.           Restated Financial Information         The Restrated Financial statements of our Company comprising of the Restated Consolidated Statement of Assets and Liabilities as at December 31, 2022 and Restated Standalone Statement of Profit & Loss for the period ended on December 31, 2022 and Restated Standalone Statement of Profit & Loss for the period ended on December 31, 2022 and Restated Consolidated Cash Flows Statements for the pycar ended March 31 2020 and the Restated Standalone Cash Flows Statements for the year ended March 31 2021 and March 31 2020 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Propercus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.           RoC/ Registrar of Companies         Unless specified otherwise refers to ROC Ahmedabad -380013, Gujarat.           SEBI         Securities and Exchange Board of India (Constituted under the SEI Act, 1992.           SEBI Act         Securities and Exchange	Promoter Group	Includes such Persons and companies constituting our Promoter Group covered under Regulation 2(1) (pp) of the SEBI (ICDR) Regulations, 2018 as enlisted in the section "Our
RBI Act       The Reserve Bank of India Act, 1934 as amended from time to time.         Registered Office of our The Registered Office of our Company situated at Plot No.67, Bhagwati Nagar, Opp Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.         Reserve Bank of India / RBI       Reserve Bank of India constituted under the RBI Act.         Restated Financial Information/       The Restated Financial statements of our Company comprising of the Restated Consolidated Statement of Assets and Liabilities as at March 31 2022 and Restated Standalone Statement of Pastet and Statement of Profit & Loss for the period ended on December 31 2022 and Restated Consolidated Statement of Profit & Loss for the year ended on March 31 2022.         2022. March 31 2021 and March 31 2020 and the Restated Consolidated Cash Flows Statements for the period ended December 31, 2022 and the Restated Standalone Cash Flows Statements for the year ended March 31 2020 and the Restated Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.         RoC/ Registrar of Companies       Unless specified otherwise refers to ROC Ahmedabad situated at ROC Bhavan, Opp. Rupa Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013, Gujarat.         SEBI Act       Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2014, as amended from time to time.         SEBI IFI Regulations       Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.         SEBI FVCI Regulations       Securitites and Exchange Board of India (Foreign Portfolio Inve	Person or Persons	organization, body corporate, corporation, company, partnership, limited liability company, joint venture, or trust or any other entity or organization validly constituted and/or
CompanyNilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.Restreve Bank of India/ RBIReserve Bank of India constituted under the RBI Act.Restated Financial Information/ StatementsThe Restated Financial statements of our Company comprising of the Restated Consolidated Statement of Assets and Liabilities as at December 31, 2022 and Restated Standalone Statement of Assets and Liabilities as at March 31 2022, March 31 2021 and March 31 2020 the Restated Consolidated Statement of Profit & Loss for the period ended on December 31 2022 and Restated Standalone Statement of Profit & Loss for the period ended on March 31 2022, March 31 2021 and March 31 2020 and the Restated Consolidated Cash Flows Statements for the period ended December 31, 2022, March 31 2020 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.RoC/ Registrar of CompaniesUnless specified otherwise refers to ROC Ahmedabad - 380013, Gujarat.SEBI SEBI ActSecurities and Exchange Board of India Constituted under the SEBI Act, 1992.SEBI AIF RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2004, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2001, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from time to time.SEBI SBEB RegulationsSecurities and Exchange Board	RBI Act	
Restated Financial Information/ Statements       The Restated Financial statements of our Company comprising of the Restated Consolidated Statement of Assets and Liabilities as at December 31, 2022 and Restated Standalome Statement of Assets and Liabilities as at March 31 2021, March 31 2021 and March 31 2020 the Restated Consolidated Statement of Profit & Loss for the period ended on December 31, 2022 and Restated Standalone Statement of Profit & Loss for the year ended on March 31 2022, March 31 2021 and March 31 2020 and the Restated Standalone Cash Flows Statements for the period ended December 31, 2022 and the Restated Standalone Cash Flows Statements for the year ended March 31 2020, March 31 2021 and March 31 2020 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.         RoC/ Registrar of Companies       Unless specified otherwise refers to ROC Ahmedabad situated at ROC Bhavan, Opp. Rupa Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013, Gujarat.         SEBI       Securities and Exchange Board of India constituted under the SEBI Act, 1992.         SEBI FII Regulations       Securities and Exchange Board of India (Alternate Investments Funds) Regulations, 1995 as amended from time to time.         SEBI FPI Regulations       Securities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 as amended from time to time.         SEBI FVCI Regulations       Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended from time to time.         S	Company	The Registered Office of our Company situated at Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.
StatementsStatement of Assets and Liabilities as at December 31, 2022 and Restated Standalond Statement of Assets and Liabilities as at March 31 2022, March 31 2021 and March 31 2020 the Restated Consolidated Statement of Profit & Loss for the period ended on December 31, 2022 and Restated Standalone Statement of Profit & Loss for the year ended on March 31 2022, March 31 2021 and March 31 2020 and the Restated Standalone Cash Flows Statements for the period ended December 31, 2022 and the Restated Standalone Cash Flows Statements for the year ended March 31 2020, March 31 2020 and the Restated Standalone Cash Flows Statements for the year ended March 31 2022, March 31 2020 and the Restated Standalone Cash Flows Statements for the year ended March 31 2022, March 31 2020 and the Restated Standalone Cash Flows Statements for the year ended March 31 2022, March 31 2020 and mexter direct of company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.RoC/ Registrar of CompaniesUnless specified otherwise refers to ROC Ahmedabad situated at ROC Bhavan, Opp. Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013, Gujarat.SEBI SEBI ActSecurities and Exchange Board of India constituted under the SEBI Act, 1992. Securities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.SEBI FII RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 2014, as amended from time to time.SEBI FPI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from		
Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013, Gujarat.SEBISecurities and Exchange Board of India constituted under the SEBI Act, 1992.SEBI ActSecurities and Exchange Board of India Act, 1992, as amendedSEBI AIF RegulationsSecurities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.SEBI FII RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended from time to time.SEBI FPI RegulationsSecurities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from time to time.SEBI InsiderTrading RegulationsSEBI SBEB RegulationsSecurities and Exchange Board of India (Prohibition of Insider Trading) Regulations 2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.SEBI SBEB RegulationsSecurities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014	Statements	Statement of Assets and Liabilities as at December 31, 2022 and Restated Standalone Statement of Assets and Liabilities as at March 31 2022, March 31 2021 and March 31 2020, the Restated Consolidated Statement of Profit & Loss for the period ended on December 31, 2022 and Restated Standalone Statement of Profit & Loss for the year ended on March 31 2022, March 31 2021 and March 31 2020 and the Restated Consolidated Cash Flows Statements for the period ended December 31, 2022 and the Restated Standalone Cash Flows Statements for the year ended March 31 2022, March 31 2021 and March 31 2020 of our Company prepared in accordance with Indian GAAP and the Companies Act and restated in accordance with the SEBI (ICDR) Regulations, 2018 and the Revised Guidance Note on Reports in Company Prospectus (Revised 2019) issued by the ICAI, together with the schedules, notes and annexure thereto.
SEBI ActSecurities and Exchange Board of India Act, 1992, as amendedSEBI AIF RegulationsSecurities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.SEBI FII RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 as amended from time to time.SEBI FPI RegulationsSecurities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from time to time.SEBI InsiderTrading RegulationsSEBI InsiderTrading 2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.SEBI SBEB RegulationsSecurities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014		Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad - 380013, Gujarat.
SEBI AIF RegulationsSecurities and Exchange Board of India (Alternate Investments Funds) Regulations, 2012, as amended.SEBI FII RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995 as amended from time to time.SEBI FPI RegulationsSecurities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from time to time.SEBI InsiderTrading RegulationsSEBI SBEB RegulationsThe Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations 2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.SEBI SBEB RegulationsSecurities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014		
amended.SEBI FII RegulationsSecurities and Exchange Board of India (Foreign Institutional Investors) Regulations, 1995, as amended from time to time.SEBI FPI RegulationsSecurities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.SEBI FVCI RegulationsSecurities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended from time to time.SEBI InsiderTrading RegulationsRegulationsColl 5 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.SEBI SBEB RegulationsSecurities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014		
as amended from time to time.         SEBI FPI Regulations       Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.         SEBI FVCI Regulations       Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended from time to time.         SEBI Insider       Trading         Regulations       The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.         SEBI SBEB Regulations       Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014		amended.
amended from time to time.         SEBI FVCI Regulations       Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations 2000, as amended from time to time.         SEBI Insider Trading Regulations       The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations 2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.         SEBI SBEB Regulations       Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014	_	as amended from time to time.
2000, as amended from time to time.         SEBI       Insider       Trading         Regulations       The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations         2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.         SEBI SBEB Regulations       Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014	SEBI FPI Regulations	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, as amended from time to time.
Regulations2015 as amended, including instructions, notifications and clarifications issued by SEBI from time to time.SEBI SBEB RegulationsSecurities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014	SEBI FVCI Regulations	Securities and Exchange Board of India (Foreign Venture Capital Investor) Regulations, 2000, as amended from time to time.
	Regulations	
	SEBI SBEB Regulations	Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014.

Term	Description
SEBI Listing Regulations, 2015/	The Securities and Exchange Board of India (Listing Obligation and Disclosure
SEBI Listing Regulations/	Requirements) Regulations, 2015 as amended, including instructions and clarifications
Listing Regulations/ SEBI	issued by SEBI from time to time.
(LODR)	
SEBI Takeover Regulations or	Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeover)
SEBI (SAST) Regulations/ SEBI	Regulations, 2011, as amended from time to time.
Takeover Regulations/ Takeover	
Regulations/ Takeover Code	
SEBI (PFUTP) Regulations/	Securities and Exchange Board of India (Prohibition of Fraudulent and Unfair Trade
PFUTP Regulations	Practices relating to Securities Markets) Regulations, 2003
Stakeholders' Relationship	Stakeholders' relationship committee of our Company constituted in accordance with Section
Committee	178 of the Companies Act, 2013 and as described in the chapter titled "Our Management"
	beginning on page 102 of this Draft Prospectus
Stock Exchange	Unless the context requires otherwise, refers to, BSE Limited
Shareholders	Shareholders of our Company from time to time.
Sub- Account	Sub- accounts registered with SEBI under the Securities and Exchange Board of India
	(Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign
	corporate or foreign individuals.
Subscriber to MOA	Initial Subscribers to MOA & AOA being Bhavin Rajeshbhai Gondaliya, Bhavin Rajeshbhai
	Gondaliya, Jinal Rajeshbhai Gondaliya, Mohanbhai Varsani Ratilal, Prabhaben Rajeshbhai
	Gondaliya, and Bhaveshkumar Shambhubhai Gondaliya.

### **Issue Related Terms**

Terms	Description
Acknowledgement Slip	The slip or document issued by the Designated Intermediary to an applicant as proof of registration of the Application.
Allocation/ Allocation of	The Allocation of Equity Shares of our Company pursuant to Fresh Issue of Equity Shares to
Equity Shares	the successful Applicants.
Allotment/Allot/Allotted	Unless the context otherwise requires, means the allotment of Equity Shares, pursuant to the Issue to the successful applicants.
Allotment Advice	Note or advice or intimation of Allotment sent to the Applicants who have been allotted Equity Shares after the Basis of Allotment has been approved by the Designated Stock Exchanges
Allottee (s)	A successful applicant to whom the Equity Shares are allotted pursuant to the Issue.
Applicant/ Investor	Any prospective investor who makes an application pursuant to the terms of the Draft Prospectus and the Application form.
Application Amount	The amount at which the Applicant makes an application for the Equity Shares of our Company in terms of Draft Prospectus.
Application Form	The form, whether physical or electronic, used by an Applicant to make an application, which will be considered as the application for Allotment for purposes of this Draft Prospectus.
Application Supported by Block Amount (ASBA)	An application, whether physical or electronic, used by all applicants to make an application authorizing a SCSB to block the application amount in the ASBA Account maintained with the SCSB.
	Pursuant to SEBI Circular dated November 10, 2015 and bearing Reference No. CIR/CFD/POLICYCELL/11/2015 which shall be applicable for all public issues opening on or after January 01, 2016, all the investors shall apply through ASBA process only.
ASBA Account	Account maintained by the ASBA Investor with an SCSB which will be blocked by such SCSB to the extent of the Application Amount of the ASBA Investor.
Bankers to the Issue/ Public Issue Bank/ Sponsor Bank	Banks which are clearing members and registered with SEBI as Bankers to an Issue and with whom the Public Issue Account will be opened, in this case being [•]
Banker to the Issue Agreement	Agreement dated [•] entered into amongst the Company, Lead Manager, the Registrar, Sponsor Bank and the Banker to the Issue.
Basis of Allotment	The basis on which the Equity Shares will be Allotted to successful applicants under the issue and which is described in the chapter titled <i>"Issue Procedure"</i> beginning on page 210 of this Draft Prospectus.
Broker Centers	Broker Centres notified by the Stock Exchanges, where the investors can submit the Application Forms to a Registered Broker. The details of such Broker Centers, along with the names and contact details of the Registered Brokers are available on the websites of the Stock Exchange.
Business Day	Monday to Friday (except public holidays).
CAN or Confirmation of	The Note or advice or intimation sent to each successful Applicant indicating the Equity which
Allocation Note	will be allotted, after approval of Basis of Allotment by the designated Stock Exchange.

Terms	Description
Client Id	Client Identification Number maintained with one of the Depositories in relation to Demat
	account
Collecting Depository	A depository participant as defined under the Depositories Act, 1996, registered with SEBI
Participants or CDPs	and who is eligible to procure Applications at the Designated CDP Locations in terms of
	circular no. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 issued by SEBI
Controlling Branches of the	Such branches of the SCSBs which coordinate with the LM, the Registrar to the Issue and the
SCSBs	Stock Exchange.
Demographic Details	The demographic details of the applicants such as their Address, PAN, name of the applicants
Depository / Depositorias	father/husband, investor status, Occupation and Bank Account details. A depository registered with SEBI under the Securities and Exchange Board of India
Depository / Depositories	(Depositories and Participants) Regulations, 1996 as amended from time to time, being NSDL and CDSL.
Depository Participant	A Depository Participant as defined under the Depositories Act, 1996.
Designated Date	The date on which the instructions are given to the SCSBs to unblock the ASBA Accounts including the accounts linked with UPI ID and transfer the amounts blocked by SCSBs as the case may be, to the Public Issue Account in terms of the Draft Prospectus and the aforesaid transfer and instructions shall be issued only after finalization of the Basis of Allotment in consultation with the Designated Stock Exchange.
Designated SCSB Branches	Such branches of the SCSBs which shall collect the ASBA Application Form from the
	Applicant and a list of which is available on the website of SEBI at <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u> . Recognized-
Decision of a l CDD L sections	Intermediaries or at such other website as may be prescribed by SEBI from time to time
Designated CDP Locations	Such locations of the CDPs where Applicant can submit the Application Forms to Collecting Depository Participants.
	The details of such Designated CDP Locations, along with names and contact details of the
	Collecting Depository Participants eligible to accept Application Forms are available on the website of the Stock Exchange i.e. <u>www.bseindia.com</u>
Designated RTA Locations	Such locations of the RTAs where Applicant can submit the Application Forms to RTAs.
	The details of such Designated RTA Locations, along with names and contact details of the RTAs eligible to accept Application Forms are available on the websites of the Stock Exchange i.e. www.bseindia.com
Designated	An SCSB's with whom the bank account to be blocked, is maintained, a syndicate member
Intermediaries/Collecting Agent	(or sub-syndicate member), a Stock Broker registered with recognized Stock Exchange, a Depositary Participant, a registrar to an issue and share transfer agent (RTA) (whose names is mentioned on website of the stock exchange as eligible for this activity)
Designated Market Maker	[•]
Designated Stock Exchange	BSE Ltd. (BSE SME i.e. SME platform of BSE)
DP ID	Depository Participant's Identity Number
Draft Prospectus	Draft Prospectus dated April 12, 2023 issued in accordance with Section 26 of the Companies Act, 2013
Eligible NRI	A Non-Resident Indian in a jurisdiction outside India where it is not unlawful to make an offer
	or invitation under the Issue and in relation to whom this Draft Prospectus will constitute an
Equity Shores	invitation to subscribe for the Equity Shares.
Equity Shares Electronic Transfer of Funds	Equity Shares of our Company of face value ₹10.00 each Refunds through NACH, NEFT, Direct Credit or RTGS as applicable.
Eligible QFIs	QFIs from such jurisdictions outside India where it is not unlawful to make an issue or
	invitation under the Issue and in relation to whom the Prospectus constitutes an invitation to
	purchase the Equity shares issued thereby and who have opened Demat accounts with SEBI
	registered qualified depositary participants.
FII/ Foreign Institutional	Foreign Institutional Investor as defined under SEBI (Foreign Institutional Investors)
Investors	Regulations, 1995, as amended) registered with SEBI under applicable laws in India.
First/ Sole Applicant	The Applicant whose name appears first in the Application Form or Revision Form.
Foreign Venture Capital Investors	Foreign Venture Capital Investors registered with SEBI under the SEBI (Foreign Venture Capital Investor) Regulations, 2000.
FPI / Foreign Portfolio	A Foreign Portfolio Investor who has been registered pursuant to the of Securities and
Investor	Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014, provided that any FII or QFI who holds a valid certificate of registration shall be deemed to be a foreign portfolio investor till the expiry of the block of three years for which fees have been paid as per the SEBI (Foreign Institutional Investors) Regulations, 1995, as amended
General Corporate Purposes	Include such identified purposes for which no specific amount is allocated or any amount so specified towards general corporate purpose or any such purpose by whatever name called, in the offer document. Provided that any issue related expenses shall not be considered as a part

Terms	Description
	of general corporate purpose merely because no specific amount has been allocated for such
	expenses in the offer document.
General Information Document (GID)	The General Information Document for investing in public issues prepared and issued in accordance with the circulars (CIR/CFD/DIL/12/2013) dated October 23, 2013, notified by
	SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 and (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 and (SEBI/HO/CFD/DIL2/CIR/P/2018/22) dated February 15, 2018 notified by the SEBI.
Issue Agreement	The Issue Agreement dated March 18, 2023 between our Company and Lead Manager.
Issue/ Public Issue/ Issue size/	The Initial Public Issue of upto 36,60,000 Equity shares of $\overline{10}$ - each at issue price of $\overline{10}$ -
Initial Public Issue/ Initial Public Offering/ IPO	per Equity share, including a premium of $\mathfrak{F}[\bullet]/$ - per equity share aggregating to $\mathfrak{F}[\bullet]$ lakhs
Issue Closing Date	The date on which Issue closes for subscription. In this case being $[\bullet]$
Issue Opening Date	The date on which Issue opens for subscription. In this case being [•]
Issue Period	The period between the Issue Opening Date and the Issue Closing Date inclusive of both days and during which prospective Applicants can submit their Applications.
Issue Price	The Price at which the Equity Shares are being issued by our Company under this Draft
	Prospectus being ₹ [•] per Equity share.
Issue Proceeds	Proceeds to be raised by our Company through this Issue, for further details please refer chapter titled <i>"Objects of the Issue"</i> beginning on page 61 of this Draft Prospectus
Listing Agreement	The Equity Listing Agreement to be signed between our Company and the Stock Exchange.
LM/Lead Manager	Lead Manager to the Issue, in this case being Hem Securities Limited (HSL).
Lot Size	
Mandate Request	Mandate Request means a request initiated on the RII by sponsor bank to authorize blocking of funds equivalent to the application amount and subsequent debit to funds in case of allotment.
Market Maker	Member Brokers of BSE who are specifically registered as Market Makers with the BSE (SME platform.). In our case, [•] is the sole Market Marker
Market Making Agreement	The Market Making Agreement dated [•] between our Company, Lead Manager and Market Maker.
Market Maker Reservation Portion	The reserved portion of $[\bullet]$ Equity Shares of $\gtrless$ 10 each at an Issue price of $\gtrless$ $[\bullet]$ each is aggregating to $\gtrless$ $[\bullet]$ Lakhs to be subscribed by Market Maker in this issue.
Mutual Funds	A mutual fund registered with SEBI under the SEBI (Mutual Funds) Regulations, 1996, as amended from time to time
Net Issue	The Issue (excluding the Market Maker Reservation Portion) of [●] equity Shares of ₹10/- each at a price of ₹[●] per Equity Share (the "Issue Price"), including a share premium of ₹[●] per equity share aggregating to ₹[●] Lakhs.
Net Proceeds	The Issue Proceeds received from the fresh Issue excluding Issue related expenses. For further information on the use of Issue Proceeds and Issue expenses, please refer to the section titled <i>"Objects of the Issue"</i> beginning on page 61 of this Draft Prospectus.
Non-Institutional Investors	Investors other than Retail Individual Investors, NRIs and QIBs who apply for the Equity Shares of a value of more than ₹ 2,00,000/-
Other Investor	Investors other than Retail Individual Investors. These include individual applicants other than retail individual investors and other investors including corporate bodies or institutions irrespective of the number of specified securities applied for.
Overseas Corporate Body/ OCB	Overseas Corporate Body means and includes an entity defined in clause (xi) of Regulation 2 of the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCB's) Regulations 2003 and which was in existence on the date of the commencement of these Regulations and immediately prior to such commencement was eligible to undertake transactions pursuant to the general permission granted under the Regulations. OCBs are not allowed to invest in this Issue.
Prospectus	The Prospectus, to be filed with the Registrar of Companies in accordance with the provisions of Section 26 of the Companies Act, 2013, containing, <i>inter alia</i> , the Issue Price will be determined before filing the Prospectus with Registrar of Companies.
Public Issue Account	Account to be opened with the Bankers to the Issue to receive monies from the SCSBs from the bank account of the Applicant, on the Designated Date.
Qualified Institutional Buyers/ QIBs	A Mutual Fund, Venture Capital Fund and Foreign Venture Capital Investor registered with the SEBI, a foreign institutional investor and sub-account (other than a sub-account which is a foreign corporate or foreign individual), registered with SEBI; a public financial institution as defined in Section 2(72) of the Companies Act, 2013; a scheduled commercial bank; a multilateral and bilateral development financial institution; a state industrial development corporation; an insurance company registered with the Insurance Regulatory and Development Authority; a provident fund with minimum corpus of ₹ 25.00 Crore; a pension

Terms	Description
	fund with minimum corpus of ₹ 25.00 Crore; National Investment Fund set up by resolution
	No. F. No. 2/3/2005 – DDII dated November 23, 2005 of the Government of India published
	in the Gazette of India, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India and
	systemically important non-banking financial companies.
Registrar/ Registrar to the Issue/	Registrar to the Issue, in this case being Bigshare Services Private Limited.
RTA/ RTI	Registrar to the issue, in this case being bigshare betwees i nivate Ennited.
Registrar Agreement	The agreement dated April 08, 2023 entered into between our Company and the Registrar to
6 6	the Issue in relation to the responsibilities and obligations of the Registrar to the Issue
	pertaining to the Issue.
Registered Broker	Individuals or companies registered with SEBI as "Trading Members" (except Syndicate/Sub-
	Syndicate Members) who hold valid membership either BSE having right to trade in stocks
	listed on Stock Exchanges, through which investors can buy or sell securities listed on stock
Deculations	exchanges, a list of which is available on the website of the Stock Exchange.
Regulations	SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 as amended from time to time.
Reserved Category/ Categories	Categories of persons eligible for making application under reservation portion.
Regulation S	Regulation S under the Securities Act
Reservation Portion	The portion of the Issue reserved for category of eligible Applicants as provided under the
	SEBI (ICDR) Regulations, 2018.
Retail Individual Investors	Individual investors (including HUFs, in the name of Karta and Eligible NRIs) who apply for
	the Equity Shares of a value of not more than ₹ 2,00,000.
Revision Form	The form used by the Applicants to modify the quantity of Equity Shares or the Application
	Amount in any of their Applications or any previous Revision Form(s).
Registrar and Share Transfer	Registrar and share transfer agents registered with SEBI and eligible to procure Applications
Agents or RTAs	at the Designated RTA Locations in terms of circular no. CIR/CFD/POLICYCELL/11/2015 DATED November 10, 2015 issued by SEBI.
SEBI SAST/ SEBI (SAST)	SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as amended
Regulations (SAST)	SEDI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011 as anended
SEBI LODR/SEBI (Listing	Securities and Exchange Board of India (Listing Obligations and Disclosure Requirement),
Obligations and Disclosure	Regulations 2015, as amended from time to time.
Requirement) Regulations/	
Listing Regulations/	
Self-Certified Syndicate	Shall mean a Banker to an Issue registered under Securities and Exchange Board of India
Bank(s)/ SCSB(s)	(Bankers to an Issue) Regulations, 1994, as amended from time to time, and which offer the
	service of making Application/s Supported by Blocked Amount including blocking of bank
	account and a list of which is available on
	<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u> or at such other website as may be prescribed by SEBI from time to time.
SEBI (Foreign Portfolio	Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2014.
Investor) Regulations	Securites and Exchange Dourd of India (Foreign Fortiono investors) Regulations, 2014.
SME Exchange	SME Platform of the BSE Litd i.e. "BSE SME"
SEBI (PFUTP) Regulations/	SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to Securities Markets)
PFUTP Regulations	Regulations, 2003
Specified Securities	Equity shares offered through this Draft Prospectus.
Sponsor Bank	Sponsor Bank means a Banker to the Issue registered with SEBI, which is appointed by the
	Issuer to act as a conduit between the Stock Exchanges and NPCI (National Payments
	Corporation of India) in order to push the mandate, collect requests and / or payment
Samutias lorra	instructions of the Retail Investors into the UPI.
Securities laws	Means the Act, the Securities Contracts (Regulation) Act, 1956, the Depositories Act, 1996 and the rules and regulations made thereunder and the general or special orders, guidelines or
	circulars made or issued by the Board thereunder and the provisions of the Companies Act,
	2013 or any previous company law and any subordinate legislation framed thereunder, which
	are administered by the Board.
Transaction Registration Slip/	The slip or document issued by the member of the Syndicate or SCSB (only on demand) as
TRS	the case may be, to the Applicant as proof of registration of the Application.
Underwriter	The LM who has underwritten this Issue pursuant to the provisions of the SEBI (ICDR)
	Regulations, 2018 and the Securities and Exchange Board of India (Underwriters)
<b>TT T</b>	Regulations, 1993, as amended from time to time.
Underwriting Agreement	The Agreement dated [•] entered between the Underwriter, LM and our Company.
UPI	UPI is an instant payment system developed by the NCPI, it enables merging several banking
	features, seamless fund routing & merchant payment into one hood. UPI allow instant transfer

Terms	Description			
	of money between any two bank accounts using a payment address which uniquely identifies			
	a person's bank account			
UPI Circulars	The SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 andSEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, SEBI circular no.SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, SEBI circular no.SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, SEBI circular no.SEBI/HO/CFD/DIL2/CIR/P/2019/133 dated November 8, 2019, circular no.			
	(SEBI/HO/CFD/DIL2/CIR/P/2020/50) dated March 30, 2020 SEBI circular number SEBI/HO/CFD/DIL-2/CIR/P/2021/2480/1/M dated March 16, 2021, SEBI circular no. SEBI/HO/CFD/DIL1/CIR/P/2021/47 dated March 31, 2021, SEBI circular SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 and any subsequent circulars or notifications issued by SEBI in this regard.			
UPI ID	ID created on Unified Payment Interface (UPI) for single window mobile payment system developed by the National Payment Corporation of India (NPCI)			
UPI Mandate Request/ Mandate	A request (intimating the RII by way of notification on the UPI application and by way of a			
Request	SMS directing the RII to such UPI application) to the RII by sponsor bank to authorize blocking of funds equivalent to the application amount and subsequent debit to funds in case of allotment.			
UPI PIN	Password to authenticate UPI transaction			
UPI Mechanism	The mechanism that was used by an RIB to make a Bid in the Offer in accordance with the UPI Circulars on Streamlining of Public Issues			
U.S. Securities Act	U.S. Securities Act of 1933, as amended			
Venture Capital Fund	Foreign Venture Capital Funds (as defined under the Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in India.			
Working Day	<ul> <li>In accordance with Regulation 2(1)(mmm) of SEBI (ICDR) Regulations, 2018, working days means, all days on which commercial banks in Mumbai are open for business.</li> <li>However, in respect of— <ul> <li>(a) announcement of Price Band; and</li> <li>(b) Issue period, working days shall mean all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business;</li> </ul> </li> </ul>			
	(c) the time period between the Issue Closing Date and the listing of the Equity Shares on the Stock Exchange, working day shall mean all trading days of the Stock Exchange, excluding Sundays and bank holidays, as per circulars issued by SEBI.			

### **Technical and Industry Related Terms**

Term	Description	
B2B	Business to Business	
B2C	Business to Customer	
BRIC	Brazil, Russia, India, China, and South Africa	
CAZRI	Central Arid Zone Research Institute	
EAP	East Asia and Pacific	
EBITDA	EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income	
EBITDA Margin	EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations	
ECA	Europe and Central Asia	
EMDE	Emerging Market and Developing Economies	
FIDE	International Chess Federation	
FPI	Foreign Portfolio Investment	
ICAR	Indian Council of Agricultural Research	
ICAR-CCARI	Indian Council of Agricultural Research-Central Coastal Agricultural Research Institute	
IISF	India International Science Festival	
IPQC	In Process Quality Control	
IPR	Intellectual Property Rights	
IT	Information Technology	
KVA	Kilo voltage	
KWH	Kilowatt-hour	
LAC	Latin America and the Caribbean	
LIC	Low-income countries	
LMT	Lakh Metric Tonnes	
MN	Million	

Term	Description	
MNA/MENA	Middle East and North Africa	
MoSPI	Ministry of Statistics & Programme Implementation	
MT	Metric Ton	
OTDC	Odisha Tourism Development Corporation	
PAT	PAT is calculated as Profit before tax – Tax Expenses	
PAT Margin	PAT Margin is calculated as PAT for the period/year divided by Revenue from Operations	
P & M	Plant and Machinery	
PVC	Polyvinyl Chloride	
QA	Quality Assurance	
QC	Quality Control	
R&D	Research and development	
Revenue from operations	Revenue from operations is the total revenue generated by our Company from the sale of	
	products	
Return on Capital Employed	Return on Capital Employed is calculated as EBIT divided by capital employed, which is	
	defined as shareholders' equity plus total borrowings {current & non-current}	
Return on Equity	Return on Equity is ratio of Profit after Tax and Average Shareholder Equity	
RM	Raw Material	
SAR	South Asia	
SKU's	Stock keeping unit	
SSA	Sub-Saharan Africa	
TAT	Turnaround Time	
U.K.	United Kingdom	
U.S./U.S.A.	Unites States of America	
UNEA	United Nations Environment Programme	
uPVC	Unplasticized Polyvinyl Chloride	
WHO	World Health Organization	
WPC	Wood Plastic Composite	

### **Conventional terms and Abbreviations**

Abbreviation	Full Form	
Rs./ Rupees/ INR/ ₹	Indian Rupees	
AS / Accounting Standard	Accounting Standards as issued by the Institute of Chartered Accountants of India	
A/c	Account	
ACS	Associate Company Secretary	
AGM	Annual General Meeting	
ASBA	Applications Supported by Blocked Amount	
Amt.	Amount	
AIF	Alternative Investment Funds registered under the Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012, as amended.	
AY	Assessment Year	
AOA	Articles of Association	
Approx	Approximately	
B. A	Bachelor of Arts	
B. Com	Bachelor of Commerce	
B. E	Bachelor of Engineering	
B. Sc	Bachelor of Science	
B. Tech	Bachelor of Technology	
Bn	Billion	
BG/LC	Bank Guarantee / Letter of Credit	
BIFR	Board for Industrial and Financial Reconstruction	
BSE	BSE Limited	
CDSL	Central Depository Services (India) Limited	
CAGR	Compounded Annual Growth Rate	
CAN	Confirmation of Allocation Note	
Companies Act, 2013	Companies Act, 2013 to the extent in force pursuant to the notification of sections of the Companies Act, 2013 along with the relevant rules made thereunder as amended.	
Companies Act, 1956	Companies Act, 1956 (without reference to the provisions that have ceased upon notification of the Companies Act, 2013) along with the relevant rules made thereunder.	
CA	Chartered Accountant	

Abbreviation	Full Form			
CAIIB	Certified Associate of Indian Institute of Bankers			
СВ	Controlling Branch			
CC	Cash Credit			
CIN	Corporate Identification Number			
CIT	Commissioner of Income Tax			
CS	Company Secretary			
CS & CO	Company Secretary & Compliance Officer			
CFO	Chief Financial Officer			
CSR	Corporate Social Responsibility			
C.P.C.	Code of Civil Procedure, 1908			
CrPC	Code of Criminal Procedure, 1973			
CENVAT	Central Value Added Tax			
CST	Central Sales Tax			
CWA/ICWA	Cost and Works Accountant			
CMD	Chairman and Managing Director			
DIN	Director Identification Number			
DIPP	Department of Industrial Policy and Promotion, Ministry of Commerce, Government of India			
DP	Depository Participant			
DP ID	Depository Participant's Identification Number			
EBITDA	Earnings Before Interest, Taxes, Depreciation & Amortization			
ECS	Electronic Clearing System			
ESIC	Employee's State Insurance Corporation			
EPFA	Employee's Provident Funds and Miscellaneous Provisions Act,1952			
EMI	Equated Monthly Installment			
EPS	Earnings Per Share			
EGM /EOGM	Extraordinary General Meeting			
ESOP	Employee Stock Option Plan			
EXIM/ EXIM Policy	Export – Import Policy			
FCNR Account	Foreign Currency Non Resident Account			
FIPB	Foreign Investment Promotion Board			
FY / Fiscal/Financial Year	Period of twelve months ended March 31 of that particular year, unless otherwise stated			
FEMA	Foreign Exchange Management Act, 1999 as amended from time to time, and the regulations			
	framed there under.			
FCNR Account	Foreign Currency Non Resident Account			
FBT	Fringe Benefit Tax			
FDI	Foreign Direct Investment			
FIs	Financial Institutions			
FIIs	Foreign Institutional Investors (as defined under Foreign Exchange Management (Transfer			
	or Issue of Security by a Person Resident outside India) Regulations, 2000) registered with			
	SEBI under applicable laws in India			
FPIs	"Foreign Portfolio Investor" means a person who satisfies the eligibility criteria prescribed			
	under regulation 4 and has been registered under Chapter II of Securities And Exchange			
	Board of India (Foreign Portfolio Investors) Regulations, 2014, which shall be deemed to be			
	an intermediary in terms of the provisions of the SEBI Act, 1992			
FTA	Foreign Trade Agreement			
FVCI	Foreign Venture Capital Investors registered with SEBI under the Securities and Exchange			
	Board of India (Foreign Venture Capital Investors) Regulations, 2000.			
FEMA	Foreign Exchange Management Act, 1999, including the rules and regulations thereunder			
FEMA Rules	Foreign Exchange Management (Non-debt Instruments) Rules, 2019			
Finance Act	Finance Act, 1994			
Fraudulent Borrower	A fraudulent borrower as defined in Regulation 2(1)(lll) of the SEBI ICDR Regulations.			
FV	Face Value			
Fugitive Economic Offender	An individual who is declared a fugitive economic offender under Section 12 of the Fugitive			
	Economic Offenders Act, 2018			
GoI/Government	Government of India			
GDP	Gross Domestic Product			
GIR Number	General Index Registry Number			
GST	Goods and Services Tax			
GVA	Gross Value Added			
HUF	Hindu Undivided Family			

Abbreviation	Full Form		
HNI	High Net Worth Individual		
HSL	Hem Securities Limited		
IBC	The Insolvency and Bankruptcy Code, 2016		
ICAI	The Institute of Chartered Accountants of India		
ISIN	International Securities Identification Number		
IST	Indian Standard Time		
ICWAI	The Institute of Cost Accountants of India		
IMF	International Monetary Fund		
IIP	Index of Industrial Production		
IPO	Initial Public Offer		
ICSI	The Institute of Company Secretaries of India		
IT	Information Technology		
IFRS	International Financial Reporting Standards		
INR / ₹/ Rupees	Indian Rupees, the legal currency of the Republic of India		
I.T. Act	Income Tax Act, 1961, as amended from time to time		
IT Authorities	Income Tax Authorities		
IT Rules	Income Tax Rules, 1962, as amended, except as stated otherwise		
Indian GAAP	Generally Accepted Accounting Principles in India		
Ind AS	Indian Accounting Standards as referred to in and notified by the Ind AS Rules		
Ind AS Rules	The Companies (Indian Accounting Standard) Rules, 2015		
IRDA	Insurance Regulatory and Development Authority		
JV/ Joint Venture	A commercial enterprise undertaken jointly by two or more parties which otherwise retain		
	their distinct identities.		
KMP	Key Managerial Personnel		
LM	Lead Manager		
LLB	Bachelor of Law		
Ltd.	Limited		
LLP	Limited Liability Partnership		
MAT	Minimum Alternate Tax		
MoF	Ministry of Finance, Government of India		
MoU	Memorandum of Understanding		
M. A	Master of Arts		
MCA	Ministry of Corporate Affairs, Government of India		
M. B. A	Master of Business Administration		
MAT	Minimum Alternate Tax		
M. Com	Master of Commerce Million		
Mn M. E			
M. E M. Tech	Master of Engineering		
M. Tech Merchant Banker	Masters of Technology           Merchant Banker as defined under the Securities and Exchange Board of India (Merchant		
Merchant Danker	Bankers) Regulations, 1992		
MSME	Micro, Small and Medium Enterprises		
MAPIN	Market Participants and Investors Database		
NA	Not Applicable		
NCLT	National Company Law Tribunal		
Networth	The aggregate of paid up Share Capital and Share Premium account and Reserves and		
	Surplus(Excluding revaluation reserves) as reduced by aggregate of Miscellaneous		
	Expenditure(to the extent not written off) and debit balance of Profit & Loss Account		
NACH	National Automated Clearing House		
NEFT	National Electronic Funds Transfer		
NECS	National Electronic Clearing System		
NAV	Net Asset Value		
NCT	National Capital Territory		
NPV	Net Present Value		
NRIs	Non-Resident Indians		
NRE Account	Non Resident External Account		
NRO Account	Non Resident Ordinary Account		
NSE	National Stock Exchange of India Limited		
NOC NSDL	No Objection Certificate           National Securities Depository Limited		

Abbreviation	Full Form
OCB or Overseas Corporate	A company, partnership, society or other corporate body owned directly or indirectly to the
Body	extent of at least 60% by NRIs including overseas trusts in which not less than 60% of the
	beneficial interest is irrevocably held by NRIs directly or indirectly and which was in
	existence on October 3, 2003 and immediately before such date was eligible to undertake
	transactions pursuant to the general permission granted to OCBs under the FEMA. OCBs are not allowed to invest in the Issue.
D A	
P.A.	Per Annum
PF	Provident Fund
PG	Post Graduate
PGDBA	Post Graduate Diploma in Business Administration
PLR PAC	Prime Lending Rate
PAC P/E Ratio	Persons Acting in Concert
P/E Ratio	Price/Earnings Ratio Permanent Account Number
	Profit After Tax
PAT	
P.O.	Purchase Order
PBT	Profit Before Tax
PLI	Postal Life Insurance
POA	Power of Attorney
PSU	Public Sector Undertaking(s)
Pvt.	Private
Q.C.	Quality Control
RoC	Registrar of Companies
RBI	The Reserve Bank of India
Registration Act	Registration Act, 1908
ROE	Return on Equity
R&D	Research & Development
RONW	Return on Net Worth
RTGS	Real Time Gross Settlement
SCRA	Securities Contracts (Regulation) Act, 1956, as amended from time to time
SCRR	Securities Contracts (Regulation) Rules, 1957, as amended from time to time
SME	Small and Medium Enterprises
SCSB	Self-Certified syndicate Banks
STT	Securities Transaction Tax
Sub-Account	Sub-accounts registered with SEBI under the SEBI (Foreign Institutional Investor) Regulations, 1995, other than sub-accounts which are foreign corporate or foreign individuals.
Sec.	Section
SPV	Special Purpose Vehicle
TAN	Tax Deduction Account Number
TRS	Transaction Registration Slip
Trade Marks Act	Trade Marks Act, 1999
TIN	Taxpayers Identification Number
UIN	Unique identification number
U.N.	United Nations
US/United States	United States of America
USD/ US\$/ \$	United States Dollar, the official currency of the Unites States of America
U.S. GAAP	Generally Accepted Accounting Principles in the United States of America
VAT	Value Added Tax
VCF/ Venture Capital Fund	Venture Capital Funds (as defined under the Securities and Exchange Board of India
-	(Venture Capital Funds) Regulations, 1996) registered with SEBI under applicable laws in India.
Wilful Defaulter(s)	Company or person categorised as a wilful defaulter by any bank or financial institution (as
	defined under the Companies Act, 2013) or consortium thereof, in accordance with the
	guidelines on wilful defaulters issued by the Reserve Bank of India and includes any company whose director or promoter is categorised as such and as defined under Regulation 2(1)(III) of the SEBI (ICDR) Regulations, 2018.
WDV	Written Down Value
WTD	Whole Time Director
w.e.f.	With effect from

The words and expressions used but not defined in this Draft Prospectus will have the same meaning as assigned to such terms under the Companies Act, 2013, the Securities and Exchange Board of India Act, 1992 (the "SEBI Act"), the SCRA, SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018 the Depositories Act and the rules and regulations made thereunder.

Notwithstanding the foregoing, terms in "Main Provisions of the Articles of Association", "Statement of Special Tax Benefits", "Industry Overview", "Regulations and Policies in India", "Financial Information of the Company", "Outstanding Litigations and Material Developments" and "Issue Procedure", will have the meaning ascribed to such terms in these respective sections.

#### CERTAIN CONVENTIONS, USE OF FINANCIAL INFORMATION AND MARKET DATA AND CURRENCY OF FINANCIAL PRESENTATION

#### **Certain Conventions**

All references in the Draft Prospectus to "India" are to the Republic of India. All references in the Draft Prospectus to the "U.S.", "USA" or "United States" are to the United States of America.

In this Draft Prospectus, unless the context otherwise requires, all references to one gender also refers to another gender and the word "Lac / Lakh" means "one hundred thousand", the word "million (mn)" means "Ten Lac / Lakh", the word "Crore" means "ten million" and the word "billion (bn)" means "one hundred crore". In this Draft Prospectus, any discrepancies in any table between total and the sum of the amounts listed are due to rounding-off. All figures in decimals have been rounded off to the second decimal and all percentage figures have been rounded off to two decimal places. In certain instances, (i) the sum or percentage change of such numbers may not conform exactly to the total figure given; and (ii) the sum of the numbers in a column or row in certain tables may not conform exactly to the total figure given for that column or row.

#### Use of Financial Data

Unless stated otherwise, throughout this Draft Prospectus, all figures have been expressed in Rupees and Lakh. Unless stated otherwise, the financial data in the Draft Prospectus is derived from our restated financial information prepared for period nine months ended December 31, 2022 and for the financial year ended March 31, 2022, March 31, 2021 and March 31, 2020 in accordance with Indian GAAP, the Companies Act and SEBI (ICDR) Regulations, 2018 included under Section titled *"Financial Information of the Company"* beginning on page 121 of this Draft Prospectus.

There are significant differences between Indian GAAP, the International Financial Reporting Standards ("IFRS") and the Generally Accepted Accounting Principles in the United States of America ("U.S. GAAP"). Accordingly, the degree to which the Indian GAAP financial statements included in this Draft Prospectus will provide meaningful information is entirely dependent on the reader's level of familiarity with Indian accounting practice and Indian GAAP. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Prospectus should accordingly be limited. We have not attempted to explain those differences or quantify their impact on the financial data included herein, and we urge you to consult your own advisors regarding such differences and their impact on our financial data.

Any percentage amounts, as set forth in "*Risk Factors*", "*Our Business*", "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" and elsewhere in the Draft Prospectus unless otherwise indicated, have been calculated on the basis of the Company's restated financial statements prepared in accordance with the applicable provisions of the Companies Act, Indian GAAP and restated in accordance with SEBI (ICDR) Regulations, 2018, as stated in the report of our Peer Review Auditor, set out in section titled "*Financial Information of the Company*" beginning on page 121 of this Draft Prospectus. On April 01, 2022, we formed a Joint Venture in the form of partnership firm, i.e. Shri Rang Energy Efficient which is taken into consideration for the purpose of preparing the Restated Consolidated Financial Statements for nine months period ended December 31, 2022. However, on March 31, 2023, our Company has retired from the said partnership firm pursuant to which it ceased to be the Joint venture of our Company. Thus, as on date of this Draft Prospectus, we do not have any Subsidiary, Associate or Joint Venture. Accordingly, our results of operations in Fiscal 2021 and 2022 are not comparable to that for nine months period ended December 31, 2022 not only due to the difference in the length of the fiscal period but also since our consolidated results of operations in the period ended Dec.'22 includes the consolidated results of operations of Shri Rang Energy Efficient. Our fiscal year commences on April 1 of every year and ends on March 31<sup>st</sup> of every next year.

For additional definitions used in this Draft Prospectus, see the section "Definitions and Abbreviations" on page 1 of this Draft Prospectus. In the section titled "Main Provisions of the Articles of Association", on page 232 of the Draft Prospectus defined terms have the meaning given to such terms in the Articles of Association of our Company.

#### Use of Industry & Market Data

Unless stated otherwise, industry and market data and forecast used throughout the Prospectus was obtained from internal Company reports, data, websites, Industry publications report as well as Government Publications. Industry publication data and website data generally state that the information contained therein has been obtained from sources believed to be reliable, but that their accuracy and completeness and underlying assumptions are not guaranteed and their reliability cannot be assured.

Although, we believe industry and market data used in the Draft Prospectus is reliable, it has not been independently verified by us or the LM or any of their affiliates or advisors. Similarly, internal Company reports and data, while believed by us to be reliable, have not been verified by any independent source. There are no standard data gathering methodologies in the industry in which we conduct our business and methodologies and assumptions may vary widely among different market and industry sources.

In accordance with the SEBI (ICDR) Regulations, 2018 the section titled *"Basis for Issue Price"* on page 66 of the Draft Prospectus includes information relating to our peer group companies. Such information has been derived from publicly available sources, and neither we, nor the LM, have independently verified such information.

#### **Currency of Financial Presentation**

All references to "Rupees" or "INR" or " $\mathfrak{R}$ " or " $\mathfrak{R}$ " are to Indian Rupees, the official currency of the Republic of India. Except where specified, including in the section titled "*Industry Overview*" throughout the Draft Prospectus all figures have been expressed in Lakhs.

Any percentage amounts, as set forth in "Risk Factors", "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" on page 22, 82 and 172 respectively of this Draft Prospectus, unless otherwise indicated, have been calculated based on our restated financial statements prepared in accordance with Indian GAAP.

The Draft Prospectus contains conversion of certain US Dollar and other currency amounts into Indian Rupees that have been presented solely to comply with the requirements of the SEBI (ICDR) Regulations, 2018. These conversions should not be construed as a representation that those US Dollar or other currency amounts could have been, or can be converted into Indian Rupees, at any particular rate.

#### FORWARD LOOKING STATEMENTS

This Draft Prospectus includes certain "forward-looking statements". We have included statements in the Draft Prospectus which contain words or phrases such as "will", "aim", "is likely to result", "believe", "expect", "will continue", "anticipate", "estimate", "intend", "plan", "contemplate", "seek to", "future", "objective", "goal", "project", "should", "will pursue" and similar expressions or variations of such expressions, that are "forward-looking statements". Also, statements which describe our strategies, objectives, plans or goals are also forward looking statements.

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect. Important factors that could cause actual results to differ materially from our expectations include but are not limited to:

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- 2. Changes in consumer demand;
- 3. Failure to successfully upgrade our product portfolio, from time to time;
- 4. Any change in government policies resulting in increases in taxes payable by us;
- 5. Our ability to retain our key managements persons and other employees;
- 6. Changes in laws and regulations that apply to the industries in which we operate.
- 7. Our failure to keep pace with rapid changes in technology;
- 8. Our ability to grow our business;
- 9. Our ability to make interest and principal payments on our existing debt obligations and satisfy the other covenants contained in our existing debt agreements;
- 10. general economic, political and other risks that are out of our control;
- 11. Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 12. Company's ability to successfully implement its growth strategy and expansion plans;
- 13. failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 14. inability to successfully obtain registrations in a timely manner or at all;
- 15. occurrence of Environmental Problems & Uninsured Losses;
- 16. conflicts of interest with affiliated companies, the promoter group and other related parties;
- 17. any adverse outcome in the legal proceedings in which we are involved;
- 18. Concentration of ownership among our Promoter;
- 19. The performance of the financial markets in India and globally;
- 20. Global distress due to pandemic, war or by any other reason.

For further discussion of factors that could cause our actual results to differ, see the Section titled "*Risk Factors*", "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" beginning on page 22, 82 and 172 respectively of the Draft Prospectus. By their nature, certain market risk disclosures are only estimates and could be materially different from what actually occurs in the future. As a result, actual future gains or losses could materially differ from those that have been estimated.

There can be no assurance to investors that the expectations reflected in these forward-looking statements will prove to be correct. Given these uncertainties, investors are cautioned not to place undue reliance on such forward-looking statements and not to regard such statements to be a guarantee of our future performance.

Neither our Company or our Directors or our Officers or Lead Manager or Underwriter nor any of their respective affiliates have any obligation to update or otherwise revise any statements reflecting circumstances arising after the date hereof or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition. In accordance with SEBI requirements, our Company and the LM will ensure that investors in India are informed of material developments until such time as the grant of listing and trading permission by the Stock Exchange for the Equity Shares allotted pursuant to this Issue.

#### SECTION II – SUMMARY OF DRAFT PROSPECTUS

#### A. OVERVIEW OF BUSINESS

We are a PVC profile brand, focused primarily on manufacturing of polymer-based profiles which finds application in doors, windows, partitions, false ceilings, wall paneling, kitchen cabinets & other interior works. Our product portfolio has over 1200 SKU's covering PVC Profile, uPVC door & window profile, WPC Profile & sheet in various sizes, specifications and colours. We are also engaged in fabrication of factory-made PVC & Solid PVC doors.

#### B. OVERVIEW OF THE INDUSTRY

There have been phenomenal advancements in the petrochemical industry, and combined with the progress in the plastic machinery sector, they have helped forward the plastic processing industry immensely. This has made it easier for plastic processors to increase their capacity to serve both the domestic and international markets. The consumption of plastics in India has significant regional variation, with Western India accounting for 47%, Northern India for 23%, and Southern India for 21%. The plastics industry is currently home to about 50,000 industries, most of which are MSMEs. These enterprises contribute ₹ 3.5 lakh crore (US\$ 42.89 billion) to India's economy and employ more than 50,000 people.

#### C. PROMOTERS

Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF) are the Promoters of our Company.

### D. DETAILS OF THE ISSUE

This is an Initial Public Issue of upto 36,60,000 Equity Shares of face value of  $\gtrless$  10 each of our Company for cash at a price of  $\gtrless$ [•] per Equity Share (including a share premium of  $\gtrless$  [•] per Equity Share) aggregating to  $\gtrless$  [•] lakhs ("**The Issue**"), out of which [•] Equity Shares of face value of  $\gtrless$  10 each for cash at a price of  $\gtrless$  [•] per Equity Share aggregating up to  $\gtrless$  [•] lakhs will be reserved for subscription by the market maker to the issue (the "**Market Maker Reservation Portion**"). The Issue less Market Maker Reservation Portion i.e. Issue of [•] Equity Shares of face value of  $\gtrless$  10 each, at an issue price of  $\gtrless$  [•] per Equity Share for cash, aggregating to  $\gtrless$  [•] lakhs is hereinafter referred to as the "**Net Issue**". The Public Issue and Net Issue will constitute 26.79% and [•] % respectively of the post- issue paid-up Equity Share capital of our Company.

#### E. <u>OBJECTS OF THE ISSUE</u>

Our Company intends to utilize the Proceeds of the Issue to meet the following objects:-

Sr. No.	Particulars	Amount (₹ in lakhs)
1.	To meet Working Capital requirements	[•]
2.	General Corporate Purpose	[•]
	Total	[•]

#### F. PRE-ISSUE SHAREHOLDING OF PROMOTERS AND PROMOTER GROUP

Our Promoters and Promoter Group collectively holds 95,32,000 Equity shares of our Company aggregating to 95.32% of the preissue paid-up Share Capital of our Company. Following are the details of the shareholding of the Promoters and Promoter Group, as on date of this Draft Prospectus:-

Sr.	Namas	Pre IPO		Post IPO	
No	Names	Shares Held	% Shares Held	Shares Held	% Shares Held
	Promoter (A)				
1.	Rajesh Dhirubhai Gondaliya	12,80,000	12.80	12,80,000	[•]
2.	Bhavin Rajeshbhai Gondaliya	26,32,000	26.32	26,32,000	[•]
3.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	18.60	18,60,000	[•]
	Sub Total (A)	57,72,000	57.72	57,72,000	[•]
	Promoter Group (B)				
4.	Jinal Rajeshbhai Gondaliya	14,90,000	14.90	14,90,000	[•]
5.	Prabhaben Rajeshbhai Gondaliya	12,80,000	12.80	12,80,000	[•]
6.	Bhaveshkumar Shambhubhai Gondaliya	20,000	0.20	20,000	[•]
7.	Kaka Engineering Private Limited	4,85,000	4.85	4,85,000	[•]
8.	Pinaxis Hi-Tech Engineering Private Limited	4,85,000	4.85	4,85,000	[•]
	Sub Total (B)	37,60,000	37.60	37,60,000	[•]
	<b>Total</b> (A) + (B)	95,32,000	95.32	95,32,000	[•]

### G. SUMMARY OF FINANCIAL INFORMATION

Following are the details as per the restated financial statements for the period ended December 31, 2022 and for the financial years ended on March 31, 2022, March 31, 2021 and March 31, 2020:

				(₹ in lakhs)
Particulars	December 31, 2022	March 31, 2022	March 31, 2021	March 31, 2020
Equity Share Capital	250.00	250.00	250.00	1.00
Total Equity	1,626.82	1,241.31	743.65	142.14
Total Income	11,675.61	11,709.98	7,879.00	4,148.74
Profit after tax	384.85	497.66	302.51	141.14
Earnings per Share (based on weighted average number of shares)	3.85	4.98	4.59	5.17
Net Asset Value per Share (based on weighted average number of shares)	16.27	12.41	11.28	5.21
Total Borrowings	2,714.44	2,735.55	1,999.00	830.50

#### H. AUDITOR QUALIFICATIONS

There are no audit qualifications which have not been given effect in the restated financial information.

#### I. <u>SUMMARY OF OUTSTANDING LITIGATIONS</u>

Our Company, Promoters and Directors are involved in certain legal proceedings. A brief detail of such outstanding litigations as on the date of this Draft Prospectus are as follows:

#### Litigations filed by our Company:-

		(₹ in lakhs)
Nature of Cases	No. of Outstanding	Amount in dispute/demanded to
	Cases	the extent ascertainable
Litigation Involving Criminal Law (filed u/s 138 of Negotiable Instruments Act, 1881)	2	23.44

#### Litigations involving our Promoter & Directors:-

		(₹ in lakhs)
Nature of Cases	No. of Outstanding	Amount in dispute/demanded to
	Cases	the extent ascertainable
Litigation/Matters involving tax Liabilities	27	Not Determinable*
Litigation Involving Criminal Law (filed u/s 138 of Negotiable Instruments Act, 1881)	5	16.08

\*A Search and seizure action was carried out by the Income Tax Department in Oct.'2018 on the Directors, namely Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Prabhaben Rajeshbhai Gondaliya and the Promoter Group entities, pursuant to which assessment & penalty proceedings were initiated by the Income Tax department for A.Y. 2013-14 to A.Y. 2018-19. During the said assessment, the assessee, Mr. Rajesh Dhirubhai Gondaliya and Mrs. Prabhaben Rajeshbhai Gondaliya has filed Settlement Application on 24.03.2021 before the Income Tax Settlement Commission (now Interim Board for Settlement) and paid an amount of Rs. 514 lakhs and Rs. 137 lakhs respectively as additional income tax. The settlement application is under hearing and pending adjudication.

Amount mentioned to the extent quantifiable. The amount may be subject to additional interest/other charges being levied by the concerned authorities which are unascertainable as on date of this Draft Prospectus. For further details, please refer to the chapter titled **"Outstanding Litigations and Material Developments"** on page 180 of this Draft Prospectus.

#### J. <u>RISK FACTORS</u>

For details on the risks involved in our business, please see the Chapter titled "*Risk Factors*" beginning on page 22 of this Draft Prospectus.

#### K. SUMMARY OF CONTINGENT LIABILITIES

Our Company do not have any contingent liabilities as on December 31, 2022. For further details, please refer to Note-23 Contingent Liabilities of the chapter titled *"Financial Information of the Company"* on page 121 of this Draft Prospectus.

### L. SUMMARY OF RELATED PARTY TRANSACTIONS

Following is the summary of the related party transactions entered by the Company (based on Restated Financial Statements) for the period ended December 31, 2022 and for the financial year ended on March 31, 2022, March 31, 2021 and March 31, 2020:-

#### List of Related Parties:-

Names of the related parties with whom transactions were carried out during the years and description of relationship:

Sr. No.	Name of the Person / Entity	Relation	
1	Rajeshkumar Dhirubhai Gondaliya	Director & Key Managerial Personnel	
2	Bhavin Rajeshbhai Gondaliya	Director & Key Managerial Personnel	
3	Jinal Rajeshbhai Gondaliya	Director & Key Managerial Personnel (ceased to be Director w.e. March 16, 2023)	
4	Bhaveshbhai Shambhubhai Gondaliya	Relative of Key Managerial Personnel/Director	
5	Prabhaben Rajeshbhai Gondaliya	Relative of Key Managerial Personnel/Director	
6	Mohanbhai Ratilal Varsani	Director (ceased to be Director w.e.f. March 16, 2022)	
7	Shreeji Modular Furniture	Proprietorship of Relative of Key Managerial Personnel	
8	Shreeji Plast Mart	Proprietorship of Director	
9	Rajeshkumar Gondaliya (HUF)	Karta is Director	
10	Mohanbhai Ratilal Varsani (HUF)	Karta Was Director	
11	Pinaxis Hi-Tech Engineering Pvt. Ltd.	Enterprise under Influence of Key Managerial Personnel	
12	PR PVC Profile LLP	Enterprise under Influence of Key Managerial Personnel	
13	Pinaxis Polyplmer LLP	Enterprise under Influence of Key Managerial Personnel	
14	Pinaxis Polyplast LLP	Enterprise under Influence of Key Managerial Personnel	
15	Gondaliya Plast Mart LLP	Enterprise under Influence of Key Managerial Personnel	
16	Nicewood Furniture LLP	Enterprise under Influence of Key Managerial Personnel	
17	E Plast Build Techno Industries LLP	Enterprise under Influence of Key Managerial Personnel	
18	E Plast Industries LLP	Enterprise under Influence of Key Managerial Personnel	
19	Kaka Engineering Private Limited	Enterprise under Influence of Key Managerial Personnel	
20	Nicewood Industries LLP	Enterprise under Influence of Key Managerial Personnel	
21	Moon PVC Roofing	Enterprise under Influence of Key Managerial Personnel	
22	Bakelite Engineering Pvt Ltd	Enterprise under Influence of Key Managerial Personnel	
23	Shri Rang Energy Efficient	Jointly Controlled Entity (till March 31, 2023)	

#### **Related Party Transactions**

1101000	Amount in Lakhs							
			Consolidated		Standalone			
Sr No	Name of Party	Nature of Transaction	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020		
			₹	₹	₹	₹		
		Share Application Money Received	_	_	20.06	0.19		
1	Rajeshkumar	Director Remuneration	15.00	60.00	73.00	21.00		
1	Dhirubhai	Loan Accepted	53.54	233.14	668.59	173.00		
	Gondaliya	Loan Repaid	39.11	259.09	787.73	42.00		
		Interest Paid	0.45	1.79	13.23	5.86		
		Share Application Money Received	-	-	29.06	0.19		
	Prabhaben	Director Remuneration	-	36.00	45.00	4.00		
2	Rajeshbhai	Remuneration	9.00	-	-	-		
	Gondaliya	Loan Accepted	38.59	53.00	1.05	113.46		
		Loan Repaid	43.70	51.11	66.87	50.40		
		Interest Paid	0.67	1.08	3.79	2.84		
	Dhaainbhai	Share Application Money Received	-	-	26.81	0.19		
3	Bhavinbhai	Director Remuneration	72.00	96.00	84.00	7.00		
3	Rajeshbhai	Loan Accepted	212.81	343.56	108.25	37.32		
	Gondaliya	Loan Repaid	141.07	341.14	138.44	5.00		
		Interest Paid	1.36	3.95	2.52	1.28		
4	Jinal Rajeshbhai Gondaliya	Share Application Money Received	_	-	26.81	0.19		

			Consolidated		Standalone	
Sr No	Name of Party	Nature of Transaction	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March 2020
			₹	₹	₹	₹
		Director Remuneration	48.00	60.00	30.50	4.00
		Loan Accepted	135.73	119.49	29.00	33.50
		Loan Repaid	116.05	117.58	45.53	-
		Interest Paid	1.96	3.48	1.89	1.53
		Share Application Money				
		Received	-	-	20.06	0.19
5	Mohanbhai Ratilal	Loan Accepted	_	_	15.00	_
	Varsani	Loan Repaid	_	0.51	15.00	_
		Interest Paid	_	0.05	0.50	_
	Mohanbhai Ratilal	Share Application Money		0.02	0100	
6	Varsani - HUF	Received	-	-	20.25	-
	<b>DI</b> 111 ·	Share Application Money			54.70	0.05
-	Bhaveshbhai	Received	-	-	54.70	0.05
7	Shambhubhai	Loan Accepted	10.00	102.45	78.75	39.00
	Gondaliya	Loan Repaid	12.53	106.46	120.20	-
		Interest Paid	0.02	2.83	5.46	1.51
		Share Application Money Received	-	_	54.00	-
8	Rajeshkumar	Loan Accepted	290.85	175.10	22.58	84.00
-	Gondaliya (HUF)	Loan Repaid	347.85	110.74	115.68	_
		Interest Paid	3.86	7.80	6.87	4.09
		Investment in Shares	_	13.50	-	_
		Sale of Goods	349.64	0.15	_	_
	Bakelite	Sale of Capital Goods	30.43	-	_	-
9	Engineering	Purchase of Goods	707.35	-	_	_
,	Private Limited	Loan Granted	-	85.75	-	_
		Loan Recovered	_	87.10	_	-
		Interest Income	_	1.69	-	_
		Purchase of Goods	_	-	240.87	2,362.24
	Kaka Engineering	Purchase of Capital Goods		-	376.05	79.06
	Private Limited	•	_	_		44.28
10	(Earlier Known	Sale	_	-	0.03	
	Kaka PVC Profile	Loan Accepted	578.23	556.72	849.00	-
	Private Limited)	Loan Repaid	604.56	638.51	723.84	-
	Trivale Linulea)	Interest Paid	3.03	10.58	6.34	-
11	Shreeji Plast Mart	Rent	4.90	64.80	75.90	- 48.94
11	Nicewood	Purchase	0.18	1.19	0.70	1.04
12	Furniture LLP	Sale	16.88	6.91	4.58	0.68
		Purchase	0.75	2.91	7.38	2.23
13	E Plast Industries LLP	Sale	388.84	644.25	607.57	422.33
	LLF					
	Pinaxis Hi-Tech	Purchase of Capital Goods	97.36	5.75	50.01	-
14	Engineering Pvt.	Loan Granted	395.06	75.95	-	-
	Ltd.	Loan Recovered	426.71	103.95	-	-
		Interest Expense	4.00	0.06	-	-
		Purchase	1,121.93	855.29	133.20	-
1 7	Moon PVC	Sale	131.98	244.38	130.92	0.88
15	Roofing	Machinery Rent Income	-	-	6.00	-
		Building WIP	5.65	-	-	-
		Purchase Of Machinery	-	-	79.00	-
16	Gondaliya Plast	Advance Given	0.24	-	11.05	-
	Mart LLP	Advance Recovered	0.24	-	12.05	1.00
	E Plast Build					
17	Techno Industries					o c =
17				1		0.05
17	LLP	Purchase	-	-	-	0.05
17		Purchase Purchase Rent Income	<u> </u>			

		Nature of Transaction	Consolidated		Standalone	
Sr No	Name of Party		As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020
			₹	₹	₹	₹
		Capital Contribution	321.57	-	-	-
		Capital Withdrawal	321.57	-	-	-

(c) Balance of Related Parties:-

(₹ in Lal							
Sr No	Name of Party	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March 2020		
		₹	₹	₹	₹		
1	Rajeshbhai D Gondaliya	19.92	6.11	31.78	136.48		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
2	Prabhaben Rajeshbhai Gondaliya	1.66	6.17	4.96	68.71		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
3	Bhavin R Gondaliya	86.15	12.65	6.36	34.61		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
4	Jinal R Gondaliya	46.58	25.14	20.60	36.88		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
5	Bhaveshbhai S Gondaliya	-	2.51	3.97	40.36		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
6	Rajeshkumar Gondaliya(HUF)	18.79	72.32	0.94	87.68		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
7	Kaka Engineering Pvt Ltd (Earlier Known Kaka PVC Profile Private Limited)	43.21	59.40	131.67	298.82		
		Cr Bal	Cr Bal	Cr Bal	Cr Bal		
8	Nicewood Furniture LLP	13.29	4.57	3.59	0.52		
		Dr Bal	Dr Bal	Dr Bal	Cr Bal		
9	E Plast Industries LLP	22.21	140.07	254.06	22.83		
		Dr Bal	Dr Bal	Dr Bal	Cr Bal		
10	Pinaxis Hi-Tech Engineering Pvt. Ltd.	50.61	28.05	0.38	-		
		Cr Bal	Cr Bal	Cr Bal			
11	Bakelite Engineering Private Limited	9.82	0.17	-	-		
		Dr Bal	Dr Bal	-			
12	Mohanbhai Ratilal Varsani	-	-	0.46	-		
		-	-	Cr Bal			
13	Moon PVC Roofing	16.03	-	6.91	-		
		Cr Bal	-	Dr Bal			
14	Mohanbhai Ratilal Varsani - HUF	-	-	-	-		
		Dr Bal					
15	Shreeji Plast Mart	-	0.50	-	-		
		-	Cr Bal				
16	Gondaliya Plast Mart LLP	-	-	-	1.00		
	· · · ·				Dr Bal		
17	E Plast Build Techno Industries LLP	-	-	-	-		
18	Shri Rang Energy Efficient	5.46	-	-	-		
		Dr Bal	_	_	-		

Note: The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

For further details, please refer to the Note 24 – Related Party Disclosures of chapter titled *"Financial Information of the Company"* on page 154 of this Draft Prospectus.

### M. DETAILS OF FINANCING ARRANGEMENTS

There are no financing arrangements whereby the promoters, members of the Promoter Group, the directors of the issuer and their relatives have financed the purchase by any other person of securities of the issuer other than in the normal course of the business of the financing entity during the period of six months immediately preceding the date of this Draft Prospectus.

### N. WEIGHTED AVERAGE PRICE OF THE SHARES ACQUIRED BY PROMOTERS IN LAST ONE YEAR

Sr. No.	Name of the Promoter	No. of Shares acquired in last one year	Weighted Average Price (in ₹)
1.	Rajesh Dhirubhai Gondaliya	10,77,500	5.45
2.	Bhavin Rajeshbhai Gondaliya	24,07,000	8.99
3.	Rajeshkumar Dhirubhai Gondaliya (HUF)	13,95,000	Nil

### O. AVERAGE COST OF ACQUISITION OF SHARES

The average cost of acquisition of Equity Shares by our Promoter is set forth in the table below:

Sr. No.	Name of the Promoter	No. of Shares held	Average cost of Acquisition (in ₹)
1.	Rajesh Dhirubhai Gondaliya	12,80,000	6.17
2.	Bhavin Rajeshbhai Gondaliya	26,32,000	9.25
3.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	2.90

#### P. <u>PRE-IPO PLACEMENT</u>

Our Company is not considering any Pre-IPO placement of equity shares of the Company.

#### Q. EQUITY SHARES ISSUED FOR CONSIDERATION OTHER THAN CASH

Except as set out below, we have not issued Equity Shares for consideration other than cash in the last one year.

Date of Allotment	Number of Equity Shares	Face Value (₹)	Issue Price (₹)	Reason of Allotment	Benefits Accrued to our Company	Name of Allottees	No. of Shares Allotteed
February	75,00,000	10.00	Nil	Bonus	Capitalization	Bhavin Rajeshbhai Gondaliya	19,74,000
20, 2023				Issue in	of Reserves &	Rajesh Dhirubhai Gondaliya	9,60,000
				the ratio	Surplus	Jinal Rajeshbhai Gondaliya	11,17,500
				of 3:1		Prabhaben Rajeshbhai Gondaliya	9,60,000
						Bhaveshkumar Shambhubhai Gondaliya	15,000
						Rajeshkumar Dhirubhai Gondaliya (HUF)	13,95,000
						Kaka Engineering Private Limited	3,63,750
						Pinaxis Hi-Tech Engineering Private	
						Limited	3,63,750
						Chintan Jayantibhai Bodar	93,000
						Swati Rajendra Malpani	97,500
						Jatinkumar Patel	66,000
						Jagrutibahen Alpeshkumar Vaghasiya	15,000
						Ghadiya Yogesh	22,500
						Priyanshi Thakkar	7,500
						Mukeshbhai Manjibhai Thummar	7,500
						Pareshbhai Lilabhai Patel	7,500
						Shashank Khandelwal	4,500
						Ishan Jayminbhai Parikh	15,000
						Shitalben Bhargavkumar Kukadiya	15,000
						TOTAL	75,00,000

#### R. SPLIT/ CONSOLIDATION OF EQUITY SHARES

Our company has not done any split/consolidation/ subdivision of equity shares of the Company since incorporation.

#### S. <u>EXEMPTION FROM COMPLYING WITH ANY PROVISIONS OF SECURITIES LAWS, IF ANY, GRANTED BY</u> SEBI

As on date of the Draft Prospectus, our Company has not availed any exemption from complying with any provisions of securities laws granted by SEBI.

#### **SECTION III: RISK FACTORS**

An investment in our Equity Shares involves a high degree of financial risk. Prospective investors should carefully consider all the information in the Draft Prospectus, particularly the **"Financial Information of the Company"** and the related notes, **"Our Business"** and **"Management's Discussion and Analysis of Financial Condition and Results of Operations"** on page 121, 82 and 172 respectively of this Draft Prospectus and the risks and uncertainties described below, before making a decision to invest in our Equity Shares.

The risk factors set forth below are not exhaustive and do not purport to be complete or comprehensive in terms of all the risk factors that may arise in connection with our business or any decision to purchase, own or dispose of the Equity Shares. This section addresses general risks associated with the industry in which we operate and specific risks associated with our Company. Any of the following risks, individually or together, could adversely affect our business, financial condition, results of operations or prospects, which could result in a decline in the value of our Equity Shares and the loss of all or part of your investment in our Equity Shares. While we have described the risks and uncertainties that our management believes are material, these risks and uncertainties may not be the only risks and uncertainties we face. Additional risks and uncertainties, including those we currently are not aware of or deem immaterial, may also have an adverse effect on our business, results of operations, financial condition and prospects.

This Draft Prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Prospectus. The financial and other related implications of risks concerned, wherever quantifiable, have been disclosed in the risk factors below. However, there are risk factors the potential effects of which are not quantifiable and therefore no quantification has been provided with respect to such risk factors. In making an investment decision, prospective investors must rely on their own examination of our Company and the terms of the Issue, including the merits and the risks involved. You should not invest in this Issue unless you are prepared to accept the risk of losing all or part of your investment, and you should consult your tax, financial and legal advisors about the particular consequences to you of an investment in our Equity Shares.

#### <u>Materiality</u>

The Risk factors have been determined on the basis of their materiality. The following factors have been considered for determining the materiality.

- 1. Some events may not be material individually but may be found material collectively.
- 2. Some events may have material impact qualitatively instead of quantitatively.
- 3. Some events may not be material at present but may be having material impact in future.

#### Note:

The risk factors as envisaged by the management along with the proposals to address the risk if any. Unless specified or quantified in the relevant risk factors below, we are not in a position to quantify the financial implication of any of the risks described in this section.

In this Draft Prospectus, any discrepancies in any table between total and the sums of the amount listed are due to rounding off. Any percentage amounts, as set forth in "Risk Factors" on page 22 and "Management Discussion and Analysis of Financial Condition and Results of Operations" on page 172 of this Draft Prospectus unless otherwise indicated, has been calculated on the basis of the amount disclosed in the "Restated Financial Statements".

#### **INTERNAL RISK FACTORS**

#### 1. We have a limited operating and financial history, which makes it difficult to accurately assess our future growth prospects. Further, our restated financial statements for Fiscal 2020 (June 21, 2019 to March 31, 2020) and Fiscal 2021 and 2022 are not comparable due to our Company's formation in June 2019.

Upon incorporation of our Company on June 21, 2019, we acquired the profile sheet machinery setup of our Group Company, Kaka Engineering Private Limited (formerly known as Kaka PVC Profile Private Limited) in 2019 and started manufacturing profile sheets in the same year itself. As such, we have a limited operating history, and our success is dependent on our ability to effectively implement our business strategies. Our limited financial and operating history may not provide an accurate basis for investors to understand our business and financial history for comparative analysis and evaluate our future business and financial prospects.

In addition, our results of operations for Fiscal 2020 include the period beginning from June 21, 2019 to March 31, 2020 and is therefore, not comparable to our results of operations for other full fiscal years i.e. 2021 and 2022. Further, until Fiscal 2022, our Company did not have any subsidiaries, associates and joint ventures, and no consolidated financial statements were prepared. In the nine months period ended December 31, 2022, we formed a Joint Venture in the form of partnership firm, i.e. Shri Rang Energy Efficient which is taken into consideration for the purpose of preparing the Restated Consolidated Financial Statements for nine

months period ended December 31, 2022. Accordingly, our results of operations in Fiscal 2021 and 2022 are not comparable to that for nine months period ended December 31, 2022 not only due to the difference in the length of the fiscal period but also since our consolidated results of operations in the period ended Dec.'22 includes the consolidated results of operations of Shri Rang Energy Efficient. Assessing the future prospects of our business is challenging in light of both known and unknown risks and difficulties we may encounter, and could place significant demands on the management team and our other resources. While we may have experienced success in initial years, there is no assurance that we will succeed in the long term. Consequently, any reduction in demand of Polymer-based profiles or decrease in production of profiles, could result in significant loss which in turn will lead to lower revenues and gross and operating margins resulting into material adverse effect on our business, financial condition and results of operation. Although, our Promoter, Chairman & Managing Director, Mr. Rajesh Dhirubhai Gondaliya has more than 20 years of experience in the field of PVC profile and related products, we are still subject to all the business risks and uncertainties associated with setting up any new business venture, which may adversely affect our business, prospects, results of operations and financial condition.

# 2. We operate in a price sensitive industry wherein the purchasing decisions of consumers are highly influenced by the product price. Our inability to continue to offer our products at competitive prices may adversely affect our business, results of operations and financial condition.

We operate in PVC profile industry wherein the purchasing decisions of consumers are highly influenced by the product price. We may not always be able to offer our products at price points which represent value for money and is competitive in the market. Accordingly, PVC profile companies like us need to be able to reduce their operating costs in order to maintain profitability while maintaining rigorous quality standards. Our dealers also negotiate for monetary benefits as the volume of their sales increase. Our ability to maintain and enhance our competitiveness through our competitive pricing strategy will have a direct effect on our business, financial condition and results of operations. There can be no assurance that price hikes will not take place in the future. If we are unable to maintain our pricing competitiveness and are not able to effectively respond to competition from existing manufacturers and prospective entrants and consequent pricing pressures our business, financial condition and results of operations can be adversely affected.

# 3. We face competition, including from other large and established competitors, and we may fail to compete successfully against existing or new competitors, which may reduce the demand for our Products which may lead to reduced prices, operating margins, profits and further result in decline in revenue.

We face increasing competition from our existing and potential competitors in India and in overseas markets that may have substantially greater brand recognition, longer operating histories, greater financial, product development, sales, marketing, more experienced management, access to a cheaper cost of capital and other resources than we do. Some of our significant competitors in the organized segment includes Dhabriya Polywood Limited, Sintex Plastics Technology Limited and Fenesta Building Systems - (A division of DCM Shriram Limited). Our competitors may have lower costs, or be able to offer lower prices and a larger variety of products in order to gain market share. Our competitors may also make acquisitions or establish cooperative or other strategic relationships, among themselves or with third parties, including dealers of our products, thereby increasing their ability to address the needs of our targeted customers and offering lower cost products than we do which may have a negative effect on our sales. Further, new competitors may emerge at any time. Our competitors may be able to respond more quickly to new or emerging technologies or customer requirements, and may bring with them customer loyalties that may limit our ability to compete, which could decline our sales. Further, if the Government reduces the import duty on PVC profile in India, we may face increased competition from international players, which may have higher appeal to consumers in terms of variety and pricing. In addition, a variety of known and unknown events could have a material adverse impact on our ability to compete. The success of our products as well as our ability to compete effectively.

Competition in our industry is based on a range of factors including pricing, marketing, delivery time, payment terms etc. To remain competitive, we must continue to invest significant resources in capital expenditure, research and development, sales and marketing and customer support. There can be no assurance that we shall have sufficient resources to make these investments or that we shall be able to make the technological advances necessary to be competitive. In case we fail to effectively compete, including any delays in responding to changes in the industry and the market, we may also have to incur additional costs and expenses to conduct marketing campaigns, market research and investing in newer technologies and infrastructure to effectively compete. Increased competition could result in, amongst other things, a slowdown in the growth of our corporate accounts, a loss of our market share, price reductions, reduced demand for our Products, reductions in revenue and reduced margins and profitability.

Further, we may be subject to risk of consolidation amongst our competitors who may leverage their financial strength and market dominance to secure financing at competitive terms. Such a consolidation shall enable these market players to take aggressive steps, including but not limited to, making additional acquisitions, investing more aggressively in product development and capacity and displacing demand for our Products. The market in which we operate is fragmented and in case there is a trend of consolidation in future, our business could be at a comparatively disadvantageous position and as a result our business, results of operations, financial condition and prospects could be materially and adversely affected.

4. We face competition from substitutes of our products and if consumers' preferences for any of these substitutes increases it could lead to a reduction in the demand for our products, which could have a material adverse effect on our business, financial condition and results of operations.

In addition to competition from players in the polymer profile industry, we also face competition from substitutes for many of our products. For instance, the doors made up from PVC, WPC or uPVC profile competes with wooden doors, glass doors, aluminium doors and other type of doors. Increases in consumers' preferences for any of these substitutes could lead to a reduction in the demand for our products, which could have a material adverse effect on our business, financial condition and results of operations. Customer preferences in the markets we operate are difficult to predict and changes in those preferences or the introduction of new products by our competitors could put our products at a competitive disadvantage.

5. Majority of our revenue is dependent on single business segment i.e. polymer based profiles. An inability to anticipate or adapt to evolving upgradation of these products or inability to ensure product quality or reduction in the demand of these products may adversely impact our revenue from operations and growth prospects

Majority of our revenue is dependent on single business segment i.e. polymer based profiles. Our continued reliance on single business segment for substantial portion of our revenue exposes us to risks, including but not limited to, reduction in the demand of the products in the particular segment in the future; increased competition from regional and national players; the invention of superior and cost- effective technology; fluctuations in the price and availability of the raw materials; changes in regulations and import duties and the general economic conditions. Any occurrences of such event could significantly reduce our revenues, thereby materially adversely affecting our results of operations and financial condition.

# 6. We are primarily dependent upon few key suppliers for procurement of raw materials. Any disruption in the supply of these raw materials or fluctuations in their prices could have a material adverse effect on our business operations and financial conditions.

One of our primary raw materials comprise PVC resin, which is derived from crude oil by-products. Crude oil prices are volatile and any major upward movement in the price of crude oil leads to increases in the prices of the PVC resin. The prices of these raw materials may also fluctuate based on exchange rate, customs & duties levied on imports or changes in government policies with respect to these materials or the countries supplying the same. We may be unable to make adequate provisions for the price fluctuations and, consequently, any adverse fluctuations that we have not factored in or provided for may adversely affect the results of our operations and our financial conditions.

We procure PVC resin mainly from Reliance Industries Limited, with whom we do not have any long-term supply contracts and therefore, we cannot assure you that we shall always have a steady supply of raw material at prices favourable to us. Inadequate supply of such raw materials caused either by a sudden change in the prices or imposition of any new taxes or for any other reason could have a material adverse effect on our business operations and financial condition. In case of loss of any of our existing major vendors for any reason, it would have a material adverse effect on our business operations and profitability. For Fiscals 2020, 2021, 2022 and the nine months ended December 30, 2022, our cost of materials consumed (on standalone basis) were ₹ 3716.89 lakhs, ₹ 5596.42 lakhs, ₹ 9191.58 lakhs and ₹ 8409.94 lakhs, respectively, representing 89.59%, 71.07%, 78.59% and 73.98% of our Revenue from Operations respectively. If we cannot fully offset increases in the cost of raw materials, through increases in the prices for our products, we would experience lower margins and profitability, which would have a material adverse effect on our financial condition and results of operations.

Further, we do not have long term agreements with any of our raw material suppliers and we acquire such raw materials pursuant to our purchase orders from suppliers. Raw material supply and pricing can be volatile due to a number of factors beyond our control, including global demand and supply, general economic and political conditions, tariff disputes, transportation and labour costs, labour unrest, natural disasters, competition, import duties, the outbreak of infectious diseases such as COVID-19, tariffs and currency exchange rates and there are inherent uncertainties in estimating such variables, regardless of the methodologies and assumptions that we may use. Further, discontinuation of such supply or a failure of these suppliers to adhere to the delivery schedule or the required quality could hamper our production schedule and therefore affect our business and results of operations. There can be no assurance that demand, capacity limitations or other problems experienced by our suppliers will not result in occasional shortages or delays in their supply of raw materials. If we were to experience a significant or prolonged shortage of raw materials from any of our suppliers, and we cannot procure the raw materials from other sources, we would be unable to meet our production schedules for our key products and to deliver such products to our customers in a timely manner, which would adversely affect our sales, margins and customer relations. Any delay in the supply or delivery of raw materials to us by our suppliers in may in turn delay our process of manufacture and delivery of products to our customers and this may have an adverse effect on our business, cash flows and results of operations. Additionally, our inability to predict market conditions may result in us placing supply orders for inadequate quantities of such raw materials. Therefore, we cannot assure you that we will be able to procure adequate supplies of raw materials in the future, as and when we need them and on commercially acceptable terms.

Our suppliers may be unable to provide us with a sufficient quantity of raw materials, at prices acceptable to us. Further, we may not be able to renegotiate our pricing or delivery terms on a reasonable basis or find suitable alternative suppliers in the future, which may affect our business, financial condition, cash flows and results of operations. Any extended interruption in the supply of raw materials could disrupt our operations and can have a material adverse effect on our business, results of operations or financial condition. Although we believe we have maintained stable relationships with our suppliers in the past, we cannot assure you that, we will be able to source adequate quantities of raw materials in a timely manner from our existing suppliers in the future or we will be able to find alternative suppliers at acceptable prices and quality levels. Our inability to do so may adversely affect our reputation, business, results of operations and cash flows.

# 7. We require certain approvals, licenses, registrations and permits to operate our business, and failure to obtain or renew them in a timely manner or maintain the statutory and regulatory permits and approvals required to operate our business may adversely affect our operations and financial conditions.

We require certain statutory and regulatory permits, licenses and approvals to operate our business. Though we believe that we have obtained those permits and licenses which are adequate to run our business, we cannot assure that there is no other statutory/regulatory requirement which we are required to comply with. Further, some of these approvals are granted for fixed periods of time and need renewal from time to time. We are required to renew such permits, licenses and approvals. There can be no assurance that the relevant authorities will issue any of such permits or approvals in time or at all. Failure by us to renew, maintain or obtain the required permits or approvals in time may result in the interruption of our operations and may have a material adverse effect on our business, financial condition and results of operations.

Our Company is not in possession of certain Government Approvals which inter-alia includes (a) consent to operate and consent to establish from Gujarat Pollution Control Board in respect of its manufacturing facilities and fabrication unit, (b) Professional tax registration for certain of its business premises situated in Gujarat and Hyderabad (c) Registration under the Shop & Establishment Act in the respective state laws for depots located at Gagilapur (Telangana), Dadri (Uttar Pradesh) and Surat (Gujarat) and all the Godowns (d) ESIC registeration for all the factory workers/ employees in the manufacturing facilities & godowns at Gandhinagar, Gujarat and (e) Fire NOC in respect of registered office and other applicable premises. Upon cognizance being taken by the appropriate authority, the Company and its officers in default may face penalties and/or prosecution under the extant provisions, which could have an adverse impact on our business, results of operations and cash flows. Also, our Company is in the process of making application for change in name in all the permits, licenses and approvals, which are under Company's former name. For details regarding pending approvals, please refer to section titled *"Government and Other Approvals"* beginning on page 183 of the Draft Prospectus. In addition, as we are setting up a new manufacturing facility, we will need to obtain certain statutory licences/approvals including but not limited to, factory licence and consent to establish and consent to operate from Pollution Control Board etc. There can be no assurance that the relevant authorities will issue these approvals or licenses in a timely manner, or at all. In the event of any unanticipated delay in receipt of such approvals, the proposed capacity expansion plan may extend and any such delay could have an adverse impact on our growth, prospects, cash flows and financial condition.

The approvals required by our Company are subject to numerous conditions and there can be no assurance that these would not be suspended or revoked in the event of non-compliance or alleged non-compliance with any terms or conditions thereof, or pursuant to any regulatory action. If there is any failure by us to comply with the applicable regulations or if the regulations governing our business are amended, we may incur increased costs, be subject to penalties, have our approvals and permits revoked or suffer a disruption in our operations, any of which could adversely affect our business.

## 8. Our Company, Promoters and Directors are parties to certain legal proceedings. Any adverse decision in such proceedings may have a material adverse effect on our business, results of operations and financial condition

Our Company, Promoters and Directors are parties to certain legal proceedings. These legal proceedings are pending at different levels of adjudication before various courts and forums. Mentioned below are the details of the proceedings involving our Company, Promoter and Directors as on the date of this Draft Prospectus along with the amount involved, to the extent quantifiable.

#### Litigations filed by our Company:-

		(₹ in lakhs)
Nature of Cases	No. of Outstanding	Amount in dispute/demanded to
	Cases	the extent ascertainable
Litigation Involving Criminal Law	3	23.44
(filed u/s 138 of Negotiable Instruments Act, 1881)	2	25.44

#### Litigations involving our Promoter & Directors:-

		(₹ in lakhs)
Nature of Cases	No. of Outstanding Cases	Amount in dispute/demanded to
		the extent ascertainable
Litigation/Matters involving tax Liabilities	27	Not Determinable*
Litigation Involving Criminal Law (filed u/s 138 of Negotiable Instruments Act, 1881)	5	16.08

\*A Search and seizure action was carried out by the Income Tax Department in Oct. '2018 on the Directors, namely Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Prabhaben Rajeshbhai Gondaliya and the Promoter Group entities, pursuant to which

assessment & penalty proceedings were initiated by the Income Tax department for A.Y. 2013-14 to A.Y. 2018-19. During the said assessment, the assessee, Mr. Rajesh Dhirubhai Gondaliya and Prabhaben Rajeshbhai Gondaliya has filed Settlement Application on 24.03.2021 before the Income Tax Settlement Commission (now Interim Board for Settlement) and paid an amount of Rs. 514 lakhs and Rs. 137 lakhs respectively as additional income tax. The settlement application is under hearing and pending adjudication.

Amount mentioned to the extent quantifiable. The amount may be subject to additional interest/other charges being levied by the concerned authorities which are unascertainable as on date of this Draft Prospectus. For further details, please refer to the chapter titled **"Outstanding Litigations and Material Developments"** on page 180 of this Draft Prospectus.

## 9. Our company has not complied with certain statutory provisions of the Companies Act, 2013. Such non-compliance may attract penalties against our Company which could impact the financial position of us to that extent.

Our Company has not complied with certain statutory provisions under the Companies Act 2013, for instance, our Company has commenced its business before filing of the form INC-20A which is in non-compliance of the provisions of Section 10A of the Companies Act, 2013. Further, our Company has made some clerical errors in documents and form filed with RoC, in respect of Form DPT-3, Form AOC-4 and has made inadequate disclosures in Board Reports and its annexures. In addition, our Company has not filed e-form CHG-1 for creation of charge on certain vehicle loans and business mortgage loan, which is a non-compliance of Section 77 of the Companies Act, 2013. Further the company has not filed Form MSME for FY 2019-20 to FY 2022-23 for details of MSME Creditors whose dues were pending for more than 45 days which was required to be filed Pursuant to Order 2 and 3 dated January 22, 2019 issued under Section 405 of the Companies Act, 2013.

Also, our company has made errors in complying with certain Accounting Standards in the past such as AS-15 (Employee Benefits), however the same have been duly complied by the company in the restated financial statements. Although, no show cause notice in respect of the above has been received by the Company till date, any penalty imposed for such non-compliance in future by any regulatory authority could affect our financial conditions to that extent.

# 10. Demand for our products (polymer-based profile sheets) is closely tied to the levels of residential and non-residential construction activity in India. Any reduction in the activity in one or both of these markets could have a material adverse effect on our business, results of operations and financial condition.

Our business is heavily dependent on the performance and market trends of the construction & real estate sector (residential and non-residential) in India. Our polymer-based profiles find application in doors, windows, partitions, false ceilings, wall paneling, kitchen cabinets & other interior and exterior works, which is directly related to construction and real estate segment. The real estate and construction sector may be affected by various factors outside our control, including prevailing general economic and market conditions, changes in the applicable governmental regulations, demographic trends, employment and income levels and interest rates, among other factors. In the event of any downturn or cyclical fluctuation in the construction sector affecting the demand of polymer -based profiles or any developments that make our products less economically beneficial, could have an adverse impact on our business, financial condition and results of operations.

### 11. We do not own the registered office, manufacturing facilities and godowns from which we carry out our business activities. In case of nonrenewal of rent agreements or dispute in relation to use of the said premise, our business and results of operations can be adversely affected.

Our registered office, manufacturing facilities and godowns from which we carry out our business activities are being taken by us on rent from third parties. In the event of termination/non-renewal of said agreements, we may be required to vacate the said premises which may cause disruption in our inventory management, corporate affairs and business and impede our effective operations which could lead temporarily impact our business operations until we get suitable alternative premises. For details on the duration of existing rent/lease agreements for our premises, please refer to the section titled *"Our Business-Properties"* beginning on page 88 of this Draft Prospectus.

In addition, few of the agreements pertaining to the lease/rent has irregularities of enforceability, such as non-registration of agreement and inadequate payment of stamp duty, which may affect the evidentiary value of the relevant agreements in specific performance or other injunctive procedures in a court of law, and could impair our operations. Further, it may result in levy of penal charges, in case cognizance being taken by concerned Authorities.

There can be no assurance that we will, in the future, be able to renew the agreements for the existing locations on same or similar terms, or will be able to find alternate locations for the offices on similar terms favorable to us, or at all. We may also fail to negotiate the renewal of our rent agreements for our premises, either on commercially acceptable terms or at all, which could result in increased rental rates for subsequent renewals or searching of new premises, affecting our financial condition and operations. In the event that the rent agreement is terminated or they are not renewed on commercially acceptable terms, we may suffer a disruption in our manufacturing operations which could materially and adversely affect our business, financial condition and results of operations.

Further, we have made investment in certain properties, which are not currently giving us any monthly rental income. In case, we are not able to generate any significant returns from such invested properties, our results of operations and financial condition can be adversely affected.

# 12. Substantial portion of our revenues has been dependent upon few customers, with which we do not have any firm commitments. The loss of any one or more of our major customer would have a material adverse effect on our business, cash flows, results of operations and financial condition.

The substantial portion of our revenues has been dependent upon few customers, which are mainly our dealers. For instance, our top ten customers for the nine months period ended Dec.'22 and F.Y. ended March 31, 2022 accounted for 32.33% and 37.68% of our revenue from operations for the respective period/year. Our reliance on a limited number of customers for our business exposes us to risks, that may include, but are not limited to, reductions, delays or cancellation of orders from our significant customers, a failure to negotiate favourable terms with our key customers or the loss of these customers, all of which would have a material adverse effect on the business, financial condition, results of operations, cash flows and future prospects of our Company.

The contribution of our top ten customers in our sales as a percentage of the revenue from operations during nine months period ended Dec.'22 are disclosed hereunder:-

S. No.	Customer	% contribution in the revenue from operations for nine months ended Dec.'22
1	Customer 1	4.94%
2	Customer 2	4.66%
3	Customer 3	3.47%
4	Customer 4	3.42%
5	Customer 5	3.40%
6	Customer 6	3.08%
7	Customer 7	2.76%
8	Customer 8	2.30%
9	Customer 9	2.18%
10	Customer 10	2.12%
	Total	32.33%

In addition, we have not entered into long term agreements with our customers and the success of our business is accordingly significantly dependent on maintaining good relationship with them. The loss of one or more of these significant customers or a reduction in the amount of business we obtain from them could have an adverse effect on our business, results of operations, financial condition and cash flows.

Further, there is no guarantee that we will retain the business of our existing key customers or maintain the current level of business with each of these customers. In order to retain some of our existing customers, we may also be required to offer terms to such customers which may place restraints on our resources. Additionally, our revenues may be adversely affected if there is an adverse change in any of our customers' supply chain strategies or a reduction in their outsourcing of products we offer, or if our customers decide to choose our competitors over us or if there is a significant reduction in the volume of our business with such customers.

We cannot assure you that we will be able to maintain historic levels of business and/or negotiate and execute long term contracts on terms that are commercially viable with our significant customers or that we will be able to significantly reduce customer concentration in the future. Further, the sales volume may vary due to our customers' attempts to manage their inventory, market demand, product and supply pricing trends, change in customer preferences etc., which may result in decrease in demand or lack of commercial success of our products, which could reduce our sales and adversely affect our business, cash flows, results of operations and financial condition.

In addition, we are exposed to payment delays and/or defaults by our major customers and our financial position and financial performance are dependent on the creditworthiness of our customers. There is no guarantee that all or any of our customers will honor their outstanding amounts in time and whether they will be able to fulfill their obligations, due to any financial difficulties, cash flow difficulties, deterioration in their business performance, or a downturn in the global economy. We may be subject to working capital risks due to delays or defaults in payment by clients, which may restrict our ability to procure raw materials and make payments when due. Such defaults/ delays by our customers in meeting their payment obligations to us may have a material effect on our business, financial condition and results of operations.

# 13. We have not registered the trademarks which we are using for our business. If we are unable to protect our intellectual property against third party infringement or are found to infringe on the intellectual property rights of others, it could have a material adverse effect on our business, results of operations and financial condition.

We have not registered the trademarks which we are using for our business. However, few of the trademarks are being registered in the name of the sole proprietorship, Shreeji Plast Mart which is owned by our Promoter, Rajesh Dhirubhai Gondaliya, which is used by us in the modified form. In respect of such trademarks, we have not entered into any assignment agreement or license agreement with him as permitted under the Trade Marks Act 1999, however, we have been permitted by the owner of the trademark namely Rajesh Dhirubhai Gondaliya, to use the aforementioned trademark. While we believe that the NOC shall continue to remain in place

and will be renewed from time-to-time basis, we cannot assure that the same will not be revoked in future. We may not be able to protect our rights in the said trademarks assigned to us through NOC instead of executing formal Assignment Agreement or License Agreement as it may not be acceptable in legal proceedings under the extant provisions of trade marks law. Further, in the event of non-renewal/ revocation of NOC, we may be forbidden from using this trademark and this may affect our brand image adversely. There can be no assurance that we will be able to register the trademarks in future or that, third parties will not infringe our intellectual property, causing damage to our business prospects, reputation and goodwill. Our efforts to protect our intellectual property may not be adequate and may lead to erosion of our business value and our operations could be adversely affected. We may need to litigate in order to determine the validity of such claims and the scope of the proprietary rights of others. Any such litigation could be time consuming and costly and the outcome cannot be guaranteed. We may not be able to detect any unauthorized use or take appropriate and timely steps to enforce or protect our intellectual property.

In addition, the use of similar trade names by third parties may result in confusion among our customers, and we are exposed to the risk that entities in India and elsewhere could pass off their products as our products, including imitation products, which may adversely affect sale of our products, resulting in a decrease in market share due to a decrease in demand for our products. Such imitation products may not only result in loss of sales but also adversely affect our reputation and consequently our future sales and results of operations. In the event of such unauthorized use, we may be compelled to pursue legal action for the protection of our brand and intellectual property, which may divert our attention and resources thereby affecting our business operations. Any litigation, whether or not it is resolved in our favour, could result in significant expense to us and divert the efforts of our technical and management personnel, which may adversely affect our business operations or financial results. For any of these reasons, despite our efforts, we may be unable to prevent third parties from infringing upon or misappropriating our intellectual property.

For further details on above and other trademarks, please refer to chapter titled "Our Business" beginning on page 82 of this Draft Prospectus.

# 14. Setting up of a new manufacturing facility requires substantial capital outlay before we realize any benefits or returns on investments.

In order to capitalize on the future demand, we currently are in process of setting up a new manufacturing plant in village Lasundra, Kheda district (Gujarat), in order to increase our manufacturing capabilities. The land on which the said plant is being constructed comprises of over 49,000 sq. mtrs. area and is obtained by us on lease from our Promoter Director, Mr. Bhavin Rajeshbhai Gondaliya for a period of 30 years till March 26, 2053. The total cost for setting up new manufacturing plant is estimated to be Rs. 27 crores. In order to finance the said project, we have been sanctioned a term loan of Rs. 20 crores from SIDBI. Further, the remaining cost is expected to be funded from the promoter's contribution and/or any other source as may deem fit by the Board of Directors.

We expect our long-term capital requirements to increase significantly to fund our intended growth and we cannot assure that we shall efficiently be able to obtain sufficient capital resources for these expansion plans. Our ability to arrange financing and the costs of capital of such financing are dependent on numerous factors, including general economic and capital market conditions, credit availability from banks, investor confidence, the continued success of our operations and other laws that are conducive to our raising capital in this manner. Any downgrade in our credit ratings could increase our borrowing costs and adversely affect our access to capital. Further, in case we decide to raise additional funds through the issuance of equity or equity-linked instruments, the interests of our shareholders may be diluted. Further, if we decide to meet our capital requirements through debt financing, our interest obligations shall increase and we may be subject to additional restrictive covenants under our respective financing arrangements. If we are unable to raise adequate capital in a timely manner and on acceptable terms, or at all, our business, results of operations and financial condition could be adversely affected. Additionally, on account of such expansion, our finance cost, depreciation and other related expenses shall increase in the near future which can adversely impact our results of operations, cash flows and financial condition.

Our expansion plans remain subject to the potential problems and uncertainties that construction projects face including cost overruns or delays, labour shortages, increased costs of equipment or manpower, inadequate performance of the equipment and machinery installed in our manufacturing facilities, delays in completion, defects in design or construction, the possibility of unanticipated future regulatory restrictions, delays in receiving governmental, statutory and other regulatory approvals, incremental pre-operating expenses, environment and ecology costs and other external factors which may not be within the control of our management. There can be no assurance that our budgeted costs may be sufficient to meet our proposed capital expenditure requirements. If our actual capital expenditures significantly exceed our budgets, or even if our budgets were sufficient to cover these projects, we may not be able to achieve the intended economic benefits of these projects, which in turn may materially and adversely affect our financial condition, results of operations, cash flows, and prospects.

The proposed expansion will require us to obtain various statutory approvals or amend existing statutory approvals, including consent to establish, consent to operate, factory licence etc. There can be no assurance that we will be able to obtain these registrations and approvals including approvals in relations to power and water procurement in a timely manner or at all, which in turn may materially and adversely affect our growth prospects, financial condition, results of operations and cash flows.

Our expansion plans and business growth could also strain our managerial, operational and financial resources. Our ability to manage future growth will depend on our ability to continue to implement and improve operational, financial and management information systems on a timely basis and to attract, expand, train, motivate, retain and manage our workforce. We cannot assure you that our

personnel, systems, procedures and controls will be adequate to support our future growth. Failure to effectively manage our expansion may lead to increased costs and reduced profitability and may adversely affect our growth prospects. Any of these factors may cause us to delay, modify or forego some or all aspects of our expansion plans.

Our return on our investment depends upon, among other things, successful implementation of our strategy, competition, demand of our products, government policies, interest rates and general economic conditions. If our return on investment does not meet our or market expectations, this could materially and adversely affect our business, cash flows, results of operations and financial condition.

# 15. We are subject to strict quality requirements and are consequently required to incur significant expenses to maintain our product quality. Any failure to comply with such quality standards may lead to cancellation of existing and future orders which may adversely affect our reputation, financial conditions, cash flows and results of operations.

Given the nature of our products and the sector in which we operate, our customers have high and exacting standards for product quality as well as delivery schedules. Adherence to quality standards is a critical factor in our manufacturing process as any defects in the products manufactured by our Company or failure to comply with the technical specifications regarding the raw material composition may lead to cancellation of the orders placed by our customers. Further, any failure to make timely deliveries of products in the desired quantity as per our customers' requirements could also result in the cancellation of orders placed by our customers, product liability claims and may adversely affect our reputation and goodwill. In addition, our customers may demand, among others, price reductions, set-off any payment obligations, require indemnification for themselves or their affiliates, or replace their existing products with alternative products, any of which may have an adverse effect on our business, cash flows, results of operations and financial condition.

# 16. Our continued operations at our manufacturing facilities are critical to our business and any disruption, breakdown or failure of machinery, disruption to power sources or any temporary shutdown of our manufacturing facility, may have a material adverse effect on our business, results of operations, financial condition and cash flows.

Our manufacturing facilities are subject to operating risks, such as breakdown or failure of machinery, power supply or processes, performance below expected levels of efficiency, obsolescence of equipment or machinery, labour disputes, natural disasters, industrial accidents and the need to comply with the directives of relevant government authorities. Our customers rely significantly on the timely delivery of our products and our ability to provide an uninterrupted and timely supply of our products is critical to our business. We also require substantial electricity for our manufacturing facilities which is sourced from state electricity boards. In case, the supply is not available for any reason, our production schedule may be hampered. Further, our customer relationship, business and financial results may be materially adversely affected by any disruption of manufacturing operations of our products, including as a result of any of the factors mentioned above.

## 17. Any failure on our part to effectively manage our inventory may result in an adverse effect on our business, revenue from manufacturing operations and financial condition.

We are a manufacturing company, and, at all points of time, a certain portion of our assets comprises of an inventory of raw materials, work in progress products and finished products. Maintaining sufficient inventory of raw materials is critical for our operations including as a buffer against any supply disruptions. Any failure on our part to effectively manage our inventory of raw materials and finished products in response to changing market scenario may have an adverse effect on our financial condition and may even lead to loss of business and increase the costs of our operations.

In the event we overestimate our requirements for raw materials as compared to the demand for our products, it may lead to situations that require us to block more capital and increase our operating costs in connection with inventories and further expose us to variations in raw materials risk. Equally, if we underestimate our requirements for raw materials, it may adversely affect our ability to manufacture the required quantity of products for our customers' requirements in a timely and cost-efficient manner which may lead to loss of business and / or the opportunity to service customers which could adversely affect our business, results of operations and financial condition. Further, we may also lose opportunities to acquire raw materials in a cost-effective manner, thereby increasing costs of operations and adversely affecting our working capital requirements.

Additionally, if our inventory of finished products is not dispatched on time or if there is any unanticipated delay in the delivery of our finished products or if the finished products are not properly maintained or are damaged or destroyed, we could lose such inventory which could have an adverse impact on our production cycle, results of operation and financial condition.

## 18. Under-utilization of our manufacturing capacities and an inability to effectively utilize our existing manufacturing capacities could have an adverse effect on our business, future prospects and future financial performance.

As on the date of this Draft Prospectus, we have three manufacturing facilities at village Zak, Gandhinagar district, Gujarat, which has a cumulative production capacity of 15,425 MT for manufacturing PVC profile, 2,995 MT for WPC profile & sheet, 2,022 MT for uPVC door & window profile. In Fiscals 2022, 2021 and 2020, our overall capacity utilization is detailed below:

#### **PVC Profile**

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)
Installed Capacity (in Mt)	7812	11719	15,425	
Actual Production (in Mt)	4800	7,159	8,570	15,425
Capacity Utilization (in %)	61.44%	61.09%	55.56%	

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August '19.

#### WPC Profile & Sheet

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)
Installed Capacity (in Mt)	1498	1872	2995	
Actual Production (in Mt)	1200	1424	1755	2,995
Capacity Utilization (in %)	80.13%	76.06%	58.59%	

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August'19.

#### uPVC Door and Window Profile

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)	
Installed Capacity (in Mt)	599	599	1273		
Actual Production (in Mt)	100	109	606	2,022	
Capacity Utilization (in %)	16.69%	18.27%	47.62%		

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August '19.

Our capacity utilization levels are dependent on our ability to carry out uninterrupted operations at manufacturing facility as well as on the market demand of the products sold by us. Among others, the capacity utilization also depends upon the availability of raw materials, labour, industry/ market conditions and procurement practice followed by our customers. In the event we are unable to achieve considerable capacity utilization of our current manufacturing facility, it would result in operational inefficiencies which could have a material adverse effect on our business, results, financial condition and future prospects. Under-utilization of our manufacturing capabilities over extended periods, or significant under-utilization in the short-term, could materially and adversely impact our business, growth prospects and future financial performance.

## 19. Our insurance coverage may not be adequate to protect us against certain operating hazards and this may have a material adverse effect on our business.

We have obtained insurance coverage in respect of certain risks. Our significant insurance policies consist of, among others, stock insurance, workman compensation insurance, property insurance (building, furniture & fixture and plant & machinery), keyman insurance and vehicle insurance in respect of certain of our premises and vehicles. While we believe that we maintain insurance coverage in adequate amounts consistent with size of our business, our insurance policies do not cover all risks, specifically risks such as cash in transit, machinery breakdown, keyman insurance (other than Mr. Rajesh Dhirubhai Gondaliya), group personal accident or mediclaim policy. Further, we have not taken insurance in respect of certain premises that includes (i) manufacturing facility at Supreme -2, Industrial Park, Zak (ii) godown at Block No 339, Industrial Area Zak, (iii) godown at Plot No 1 and 2, Survey No. 282, Zak and (iv) fabrication unit at Survey No. 65 to 71, Bhagwati Nagar, Village Kathwada, Taluka Dascroi, District Ahmedabad. Also, we have not taken insurance for construction material kept at the development site at Lasundra, Kheda. Failure to effectively cover ourselves against the associated risks may potentially lead to material losses. There can be no assurance that our insurance policies will be adequate to cover the losses/ damages suffered or that such insurance coverage will continue to be available on reasonable terms or will be available in sufficient amounts to cover one or more large claims, or that the insurer will not disclaim coverage as to any future claim. If we suffer a significant uninsured loss or if insurance claim in respect of the subject matter of insurance is not accepted or any insured loss suffered by us significantly exceeds our insurance coverage, our business, financial condition and results of operations may be materially and adversely affected.

### 20. As we continue to grow, we may not be able to effectively manage our growth and the increased complexity of our business, which could negatively impact our brand and financial performance.

Continued growth of our business and user base requires us to expand our product portfolio, strengthen our brand recognition, expand and enhance our sales channels, better manage our supply chain, upgrade our information systems and technologies, secure more space for our expanding workforce, and devote other resources to our business expansions, among others. As we continue to grow, managing our business will become more complicated as we develop a wider product mix, some of which we may have less experience in. In addition, as we increase our product offerings, we will need to work with a larger number of business partners and maintain and expand mutually beneficial relationships with our existing and new business partners. Our inability to manage the

expansion of our products range, customer base and manufacturing capacities, and execute our growth strategy in a timely manner or within budget estimates, or our inability to meet the expectations to track the changing preferences of our customers or other stakeholders could have an adverse effect on our business, results of operations and financial condition.

We cannot assure you that we will be able to effectively manage our growth, that our current personnel, infrastructure, systems, procedures and controls or any measures to enhance them will be adequate and successful to support our expanding operations or that our strategies and new business initiatives will be executed successfully. If we are not able to manage our growth or execute our strategies effectively, our expansion may not be successful and our business and prospects may be materially and adversely affected. We have experienced certain operating/ distribution/ manufacturing difficulties in the past in ramping up certain production/ delivery/ in a timely manner to meet the increasing demand and purchase orders from our customers. As we continue to expand, we may experience similar difficulties if we are unable to manage our growth, which may adversely affect our reputation and results of operations.

### 21. We are heavily dependent on our Promoters and Key Managerial Personnel for the continued success of our business through their continuing services and strategic guidance and support.

Our success heavily depends upon the continued services of our Promoters and Key managerial personnel, particularly Rajesh Dhirubhai Gondaliya and Bhavin Rajeshbhai Gondaliya. The loss of any of our Promoter and Key Management Personnel, or failure to recruit suitable or comparable replacements, could have an adverse effect on us. The loss of service of the Promoters and other senior management could seriously impair the ability to continue to manage and expand the business efficiently. If we are unable to retain qualified employees at a reasonable cost, we may be unable to execute our growth strategy. For further details of our Directors and key managerial personnel, please refer to Section "*Our Management*" on page 102 of this Draft Prospectus.

### 22. Our future success depends on our ability to promote our brand and protect our reputation. Our failure to establish and promote our brand and any damage to our reputation will hinder our growth.

We believe that the market perception of our brands is one of the key factors for the sustained demand of our products amongst consumers. We have consistently allocated significant resources to establish and strengthen the "Kaka" brand and increase our brand recall through various marketing initiatives. As a part of our marketing strategy, we employ various marketing techniques such as TV Ad on regional channels, participation in trade fairs & exhibitions, presence over B2B marketplace (such as tradeindia.com), etc. We have also recently carried advertisement in the cricket match stadium of Rajkot, Gujarat, during the match between India v/s South Africa. Our Company also organizes dealer meets from time to time in order to promote our sales. The advertisement & marketing expenses incurred by our Company in Fiscal 2020, 2021 and 2022 and nine months period ended December 31, 2022 were ₹ 94.03 Lakhs, ₹ 97.25 Lakhs, ₹ 136.70 Lakhs and ₹ 226.86 Lakhs, respectively. Our sales & distribution network is aided by our capable in-house sales and marketing team of 16 employees, which liaise with the dealers on a regular basis for customer inputs, market demands as well as positioning of our products vis-à-vis products of our competitors. We have invested, and will need to continue to dedicate, significant time, efforts and resources to advertising and market promotion initiatives. We may need to devote an even greater portion of our resources to continue to strengthen our brand recognition and build our user base, which may impact our profitability. We cannot guarantee that our marketing efforts will ultimately be successful, as it is affected by numerous factors, including the effectiveness of our marketing campaigns, our ability to provide consistent, high-quality products and services, consumers' satisfaction with our products, as well as supports and services we provide, among others.

### 23. We have incurred indebtedness which exposes us to various risks which may have an adverse affect on our business and results of operations

Our ability to borrow and the terms of our borrowings will depend on our financial condition, the stability of our cash flows, general market conditions, economic and political conditions in the markets where we operate and our capacity to service debt. As on December 31, 2022, our total outstanding indebtedness was ₹ 2714.44 Lakhs.

Our significant indebtedness in future may result in substantial amount of debt service obligations which could lead to:

- 1. increasing our vulnerability to general adverse economic, industry and competitive conditions;
- 2. limiting our flexibility in planning for, or reacting to, changes in our business and the industry;
- 3. affecting our credit rating;
- 4. limiting our ability to borrow more money both now and in the future; and
- 5. increasing our interest expenditure and adversely affecting our profitability.

If the loans are recalled on a short notice, we may be required to arrange for funds to fulfil the necessary requirements. The occurrence of these events may have an adverse affect on our cash flow and financial conditions of the company. For further details regarding our indebtedness, see *"Statement of Financial Indebtedness"* on page 164 of this Draft Prospectus.

## 24. Our business operations are majorly concentrated in certain geographical regions and any adverse developments affecting our operations in these regions could have a significant impact on our revenue and results of operations.

We carry our entire manufacturing operations from our unit located in village Zak, Gandhinagar district, Gujarat. Due to the geographical concentration of our manufacturing operations primarily in Zak, our operations are susceptible to local, regional and environmental factors, such as social and civil unrest, regional conflicts, civil disturbances, economic and weather conditions, natural disasters, demographic and population changes, and other unforeseen events and circumstances. Such disruptions could result in the damage or destruction of a significant portion of our manufacturing abilities, significant delays in the transport of our products and raw materials, loss of key managerial personnel, and/or otherwise adversely affect our business, financial condition and results of operations.

In addition, we generate major domestic sales through our dealers and customers situated in Gujarat. For the nine months period ended Dec.'22, we derived major portion of our revenue from the state of Gujarat (i.e. 64.47%), followed by Telangana (9.03%), Maharashtra (6.18%) and Karnataka (4.50%). Such geographical concentration of our business in these region heightens our exposure to adverse developments related to competition, as well as economic and demographic changes in this region, which may adversely affect our business prospects, financial conditions and results of operations.

Further, as we enter into new markets and geographical areas, we are likely to compete with not only national players, but also the local players, who might have an established local presence, and are more familiar with local business practices and have stronger relationships with local distributors, dealers, relevant government authorities, suppliers or are in a stronger financial position than us, all of which may give them a competitive advantage over us. Our inability to expand into other areas may adversely affect our business prospects, financial conditions and results of operations. While our management believes that the Company has requisite expertise and vision to grow and mark its presence in other markets going forward, investors should consider our business and prospects in light of the risks, losses and challenges that we face and should not rely on our results of operations for any prior periods as an indication of our future performance.

#### 25. One of our Group Company has incurred losses in the past, which could not be perceived positively by external parties.

Our Group Company, Bakelite Engineering Private Limited has incurred losses in the past, the details of which is given below:

			(₹ in Lakhs)	
Crown Compony	For the year ended			
Group Company	March 31, 2022	March 31, 2021	March 31, 2020	
Bakelite Engineering Private Limited	(32.35)	(0.24)	0.21	

Any operating losses/negative networth may not be perceived positively by external parties such as customers, bankers, suppliers and other stakeholders which could adversely affect our credibility and the overall operations of the group and financial conditions and also divert the attention of the management and promoters towards the group company which could have an adverse affect on our operations and financials. For more information, regarding the Company, please refer chapter titled *"Our Group Companies"* beginning on page 188 of this Draft Prospectus.

#### 26. Adverse publicity regarding our products could negatively impact us.

Adverse publicity regarding any of our products or similar products marketed or sold by others could negatively affect us. If any studies raise or substantiate concerns regarding the efficacy or safety of our products or other concerns, our reputation could be harmed and demand for our products could diminish, which could have a material adverse effect on growth in new customers and sales of our product, leading to a decline in revenues, cash collections, and ultimately our ability to meet operating cash flow requirements.

# 27. We have in the past entered into related party transactions and may continue to do so in the future. There can be no assurance that such transactions, individually or in the aggregate, will not have an adverse effect on our Company's financial condition and results of operations.

Our Company has entered into various transactions with our Directors, Promoters and Promoter Group members/entities. These transactions, inter-alia includes, sales, purchase, remuneration, loans and advances, purchase of fixed assets, payment of commission etc. For details, please refer to *Note 24- Related Party Transactions*" under Section titled *"Financial Information of the Company"* and Chapter titled *"Capital Structure"* beginning on page 154 and 50 respectively of this Draft Prospectus. Our Company has entered into such transactions due to easy proximity and quick execution. While we believe that all such transactions have been conducted on an arm's length basis and in the ordinary course of business, there can be no assurance that we could not have achieved more favorable terms had such transactions not been entered into with related parties.

Furthermore, it is likely that we may enter into related party transactions in the future. Any future transactions with our related parties could potentially involve conflicts of interest. Accordingly, there can be no assurance that such transactions, individually or in the aggregate, will not have a material adverse effect on our business, financial condition, cash flows, results of operations and prospects.

# 28. Dependence upon third party transportation services for supply and transportation of our products are subject to various uncertainties and risks, and delays in delivery may result in rejection of products by customer.

We do not have an in-house transportation facility and we rely on third party transportation and other logistic facilities at every stage of our business activity including for procurement of products from our suppliers and for transportation of products to our customers. For this purpose, we hire services of transportation companies. However, we have not entered into any definitive agreements with any third-party transport service providers and engage them on a needs basis. Additionally, availability of transportation solutions in the markets we operate in is typically fragmented. The cost of our goods carried by such third-party transporters is typically much higher than the consideration paid for transportation, due to which it may be difficult for us to recover compensation for damaged, delayed or lost goods.

### 29. We have experienced negative operating cash flows in the past. Any operating losses or negative cash flows in the future could adversely affect our results of operations and financial conditions

As per our Restated Financial Statements, our cash flows from operating activities is as set out below:-

				(₹ in Lakhs)
Dantianlang	For the nine months period	For The Year Ended 31st March		
Particulars	ended December 31, 2022	2022	2021	2020
Net cash from operating activities (A)	683.74	(48.77)	(497.01)	(625.82)

Cash flow of a company is a key indicator to show the extent of cash generated from operations to meet capital expenditure, pay dividends, repay loans and make new investments without raising finance from external resources. Any operating losses or negative cash flows could adversely affect our results of operations and financial conditions. If we are not able to generate sufficient cash flows, it may adversely affect our business and financial operations.

#### 30. The average cost of acquisition of Equity Shares by our Promoters, is lower than the face value of Equity Share.

The average cost of acquisition of Equity Shares of our Promoters are lower than the face value of Equity Shares i.e.  $\gtrless 10/$ -. For further details regarding the average cost of acquisition of Equity Shares by our Promoters in our Company and build-up of Equity Shares of our Promoters in our Company, please see Chapter titled *"Capital Structure"* beginning on page 50 of this Draft Prospectus.

## 31. We have not made any provision for decline in the value of investments made by our Company. Any significant decline in the value of investments made by our company may impact our financial results and condition.

The value of investment made by our company as of December 31, 2022 stood at  $\gtrless$  252.08 lakh. There have been no provisions made by the management for fluctuation in the value of investments. Any loss or profit on the sale of the said investment will be included in the account only when the said investments are sold which may have a material impact on our financial conditions and results of operations.

## 32. Our operations are subject to high working capital requirements. Our inability to maintain an optimal level of working capital required for our business may impact our operations adversely.

Our business requires significant amount of working capital and major portion of our working capital is utilized towards inventories, trade receivables and cash & cash equivalents. Our growing scale and expansion, if any, may result in increase in the quantum of current assets. Our inability to maintain sufficient cash flow, credit facility and other sources of funding, in a timely manner, or at all, to meet the requirement of working capital or pay out debts, could adversely affect our financial condition and result of our operations. Further, we have high outstanding amount due from our debtors which may result in a high risk in case of non-payment by these debtors. In case of any such defaults from our debtors, may affect our business operations and financials. For further details regarding working capital requirement, please refer to the section *"Objects of the Issue"* on page 61 of this Draft Prospectus.

## 33. Failure to effectively manage labour or failure to ensure availability of sufficient labour could affect the business operations of the Company.

Our business activities are dependent on availability of skilled and unskilled labour. Non-availability of labour at any time or any disputes with them may affect our production schedule and timely delivery of our products to customers which may adversely affect our business and result of operations. Though we have not faced any labour problem in the past we cannot assure that we will not experience disruptions to our operations due to disputes or other problems with our work force, which may lead to strikes, lock-outs or increased wage demands. Such issues could have adverse effect on our business, and results of operations.

### 34. The Promoters (including Promoter Group) and Directors hold 95.32% of the Equity Shares of our Company and are therefore interested in the Company's performance in addition to their remuneration and reimbursement of expenses.

Our Promoters and Directors are interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses, to the extent of their shareholding in our Company or their relatives, dividend entitlement, properties given by them on lease/rental basis or loans advanced by them to the Company, and benefits deriving from the directorship in our Company. There can be no assurance that our Promoters will exercise their rights as shareholders to the benefit and best interest of our Company. For instanace, our Promoter may terminate the lease deed in respect of the main manufacturing unit, which may adversely impact our business operations, results and financial condition. our Promoters will continue to exercise significant control over us, including being able to control the composition of our Board of Directors and determine decisions requiring simple or special majority voting of shareholders, and our other shareholders may be unable to affect the outcome of such voting. For further information, please refer to the chapters/section titled *"Our Business", "Our Promoters and Promoter Group"* and *"Note 24 - Related Party Transactions"*, beginning on pages 82, 115 and 154 respectively of this Draft Prospectus.

# 35. Our Promoters, Directors and Promoter Group members/entities have provided personal guarantees for loan facilities obtained by our Company, and any failure or default by our Company to repay such loans in accordance with the terms and conditions of the financing documents could trigger repayment obligations on them, which may impact their ability to effectively service their obligations as our Promoters/ Directors and thereby, impact our business and operations.

Our Promoters, Directors and Promoter Group entities/members, namely Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya, Rajeshkumar Dhirubhai Gondaliya (HUF), Prabhaben Rajeshbhai Gondaliya and Jinal Rajeshbhai Gondaliya along with certain other parties have extended personally guarantee towards loan facilities taken by our Company. Any default or failure by us to repay the loans in a timely manner, or at all could trigger repayment obligations of our guarantors in respect of such loans, which in turn, could have an impact on their ability to effectively service their obligations as Promoters/Directors of our Company, thereby having an effect on our business, results of operation and financial condition. Furthermore, in the event that these individuals withdraw or terminate their guarantees, our lenders for such facilities may ask for alternate guarantees, repayment of amounts outstanding under such facilities, or even terminate such facilities. We may not be successful in procuring guarantees satisfactory to the lenders, and as a result may need to repay outstanding amounts under such facilities or seek additional sources of capital, which could affect our financial condition and cash flows. For further details regarding loans availed by our Company, please refer "Statement of Financial Indebtedness" on page 164 of this Draft Prospectus.

### 36. Our Company has unsecured loans which are repayable on demand. Any demand from lenders for repayment of such unsecured loans may adversely affect our cash flows.

Our Company has availed unsecured loans which may be recalled by lenders at any time with or without the existence of an event of default, on short or no notice. As of December 31, 2022, such loans amounted to  $\gtrless$  337.22 Lakhs. In the event that any lender seeks a repayment of any such loan, our Company would need to find alternative sources of financing, which may not be available on commercially reasonable terms, or at all. As a result, any such demand may materially affect our business, cash flows, fin ancial condition and results of operations. For further details, please see the section entitled *"Statement of Financial Indebtedness"* on page 164 of this Draft Prospectus

### 37. We have not identified any alternate source of funding and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds may delay the implementation schedule.

The proposed fund requirement for our Working Capital requirements, as detailed in the section titled "Objects of the Issue" is to be funded from the proceeds of this IPO. We have not identified any alternate source of funding and hence any failure or delay on our part to mobilize the required resources or any shortfall in the Issue proceeds may delay the implementation schedule. We therefore, cannot assure that we would be able to execute our future plans/strategy within the given timeframe. For details, please refer to the Chapter titled "Objects of the Issue" beginning on page 61 of this Draft Prospectus.

## 38. The Objects of the Issue for which funds are being raised have not been appraised by any bank or financial institution. Any variation between the estimation and actual expenditure as estimated by the management could result in execution delays or influence our profitability adversely.

The deployment of funds as stated in the "Objects of the Issue" beginning on page 61 of this Draft Prospectus is entirely at the discretion of our management and has not been appraised by any independent agency. Further, the purposes for which the Net Proceeds are to be utilised have not been appraised by an independent entity and are based on our estimates and on third-party quotations. In the event, for whatsoever reason, we are unable to execute our plans, we could have a significant amount of unallocated net proceeds. In such a situation, we would have broad discretion in allocating these net proceeds from the Issue without any action or approval of our shareholders. In case the assumptions on which these estimates have been made are not correct or they become un-realistic then there will be a variation in the estimates and the actual expenditure incurred which could result in execution delays and have an adverse effect on our operations and profitability.

## 39. Information relating to our production capacities and the historical capacity utilization of our production facilities included in this Draft Prospectus is based on certain assumptions and has been subjected to rounding off, and future production and capacity utilization may vary.

Information relating to our production capacities and the historical capacity utilization of our production facilities included in this Draft Prospectus is based on various assumptions and estimates of our management, including proposed operations, assumptions relating to availability and quality of raw materials and assumptions relating to operational efficiencies. Actual production levels and utilization rates may differ significantly from the estimated production capacities or historical estimated capacity utilization information of our facilities. Undue reliance should therefore not be placed on our production capacity or historical estimated capacity utilization information for our existing facilities included in this Draft Prospectus. For further information, see the section titled "*Our Business*" on page 82 of this Draft Prospectus.

#### 40. Fraud, theft, employee negligence or similar incidents may adversely affect our results of operations and financial condition.

Our operations may be subject to incidents of theft or damage to inventory. The business may also encounter some inventory loss on account of employee theft, vendor fraud and general administrative error. While we have not experienced any such instance in the past, there can be no assurance that we will not experience any fraud, theft, employee negligence, security lapse or similar incidents in the future, which could adversely affect our results of operations and financial condition. Though we have insurance losses due to theft, fire, breakage or damage caused by other casualties, could adversely affect our results of operations and financial condition.

#### 41. Relevant copies of educational qualification of four of our directors are not traceable.

Relevant copies of the educational qualification of our Directors, namely, Rajesh Dhirubhai Gondaliya, Prabhaben Rajeshbhai Gondaliya, Ushakant Naranbhai Patel and Niraj Davariya is not traceable. In accordance with the disclosure requirements in respect of brief biographies of the Directors, we have relied on affidavits provided by such Directors for the purpose of disclosure in the section entitles *"Our Management"* on page 102 of this Draft Prospectus.

#### 42. We are subject to restrictive covenants under our credit facilities that limit our operational flexibility.

The loan agreements entered into by us with banks contain specific covenants which require us to obtain the prior approval/ permission from the banks on the occurrence of certain events such as formulation of any scheme of amalgamation or reconstruction, undertaking of any new project or expansion, making any substantial change in our management set up, any change in our capital structure resulting in reduction of capital, etc. We are required to obtain consent/ approval from our lender before undertaking any such steps which have been mentioned in the loan agreements. There can be no assurance that such consents will be granted or that we will be able to comply with the financial covenants under our financing arrangements. In the event we breach any financial or other covenants contained in any of our financing arrangements, we may be required under the terms of such financing arrangements to immediately repay our borrowings either in whole or in part, together with any related costs. This may adversely impact our results of operations and cash flows. For further details on the Cash Credit Limits and other banking facilities, please see *"Statement of Financial Indebtedness"* on page 164 of this Draft Prospectus.

### 43. The deployment of funds raised through this Issue shall not be subject to any Monitoring Agency and shall be purely dependent on the discretion of the management of our Company.

Since the Issue is for an amount not exceeding ₹10,000 lakhs, in terms of SEBI ICDR Regulations, our Company is not required to appoint an Independent Monitoring Agency for overseeing the deployment of utilization of funds raised through this Issue. The deployment of these funds raised through this Issue, is hence, at the discretion of the management and the Board of Directors of our Company and will not be subject to monitoring by any independent agency. Any inability on our part to effectively utilize the Issue proceeds could adversely affect our finances.

#### 44. We will continue to be controlled by our Promoters after the completion of the Issue.

After the completion of the Issue, our Promoters will hold majority of our outstanding Equity Shares. As a result, our Promoters will continue to exercise significant control over us, including being able to control the composition of our Board and determine matters requiring shareholder approval or approval of our Board. Our Promoters may take or block actions with respect to our business, which may conflict with our interests or the interests of our minority shareholders. By exercising their control, our Promoters could delay, defer or cause a change of our control or a change in our capital structure, delay, defer or cause a merger, consolidation, takeover or other business combination involving us, discourage or encourage a potential acquirer from making a tender offer or otherwise attempting to obtain control of us. We cannot guarantee that our Promoters and Promoter Group will act in our interest while exercising their rights

### 45. Our ability to pay dividends in the future will depend upon our future earnings, financial condition, cash flows, working capital requirements, capital expenditure and restrictive covenants in our financing arrangements.

We may retain all our future earnings, if any, for use in the operations and expansion of our business. As a result, we may not declare dividends in the foreseeable future. Any future determination as to the declaration and payment of dividends will be at the discretion of our Board of Directors and will depend on factors that our Board of Directors deem relevant, including among others, our results of operations, financial condition, working capital requirements, business prospects and any other financing arrangements. Accordingly, realization of a gain on shareholders investments may largely depend upon the appreciation of the price of our Equity Shares. There can be no assurance that our Equity Shares will appreciate in value. For details of our dividend history, see *"Dividend Policy"* on page 120 of this Draft Prospectus.

### 46. Certain key performance indicators for certain listed industry peers included in this Draft Prospectus have been sourced from public sources and there is no assurance that such financial and other industry information is complete

Pursuant to the requirements of the SEBI ICDR Regulations, we have included certain key performance indicators, comprising financial and operational information, for certain listed industry peers, in the *"Basis for Issue Price"* beginning on page 66 of the Draft Prospectus. Although this information is sourced from and relied upon on the consolidated audited financial statements of the relevant listed industry peers as available on the websites of the Stock Exchanges, including the annual reports of the respective companies submitted to Stock Exchanges, there is no assurance that this information with respect to industry peers is either complete. There maybe different methodologies and formulas used to compute the various ratios.

### 47. Any future issuance of Equity Shares may dilute your shareholdings, and sale of the Equity Shares by our major shareholders may adversely affect the trading price of our Equity Shares.

Any future equity issuance by our Company may lead to the dilution of investors' shareholdings in our Company. In addition, any sale of substantial Equity Shares in the public market after the completion of this Issue, including by our major shareholders, or the perception that such sales could occur, could adversely affect the market price of the Equity Shares and could significantly impair our future ability to raise capital through offerings of the Equity Shares. We cannot predict what effect, if any, market sales of the Equity Shares held by the major shareholders of our Company or the availability of these Equity Shares for future sale will have on the market price of our Equity Shares.

#### 48. Any Penalty or demand raised by statutory authorities in future will affect our financial position of the Company.

We are currently engaged in the manufacture and supply of polymer based profiles which attracts tax liability such as Goods and Service tax and Income tax as per the applicable provisions of Law. We are also subject to the labour laws like depositing of contributions with ESI and Provident Fund. Any demand or penalty raised by the concerned authority in future for any previous years or current year will affect the financial position of the Company.

### 49. We cannot guarantee the accuracy or completeness of facts and other statistics with respect to India, the Indian economy and industry in which we operate contained in the Draft Prospectus.

While facts and other statistics in the Draft Prospectus relating to India, the Indian economy and the industry in which we operate has been based on various governmental and organizational web site data that we believe are reliable, we cannot guarantee the quality or reliability of such materials. While we have taken reasonable care in the reproduction of such information, industry facts and other statistics have not been prepared or independently verified by us or any of our respective affiliates or advisors and, therefore we make no representation as to their accuracy or completeness. These facts and other statistics include the facts and statistics included in the chapter titled *"Industry Overview"* beginning on page 73 of this Draft Prospectus. Due to possibly flawed or ineffective data collection methods or discrepancies between published information and market practice and other problems, the statistics herein may be inaccurate or may not be comparable to statistics produced elsewhere and should not be unduly relied upon. Further, there is no assurance that they are stated or compiled on the same basis or with the same degree of accuracy, as the case may be, elsewhere.

#### 50. Certain data mentioned in this Draft Prospectus has not been independently verified.

We have not independently verified data from industry publications contained herein and although we believe these sources to be reliable, we cannot assure that they are complete or reliable. Such data may also be produced on a different basis from comparable information compiled with regard to other countries. Therefore, discussions of matters relating to India and its economy are subject to the limitation that the statistical and other data upon which such discussions are based have not been verified by us and may be incomplete or unreliable.

#### EXTERNAL RISK FACTORS

### 51. A slowdown in economic growth in India may adversely affect our business, financial condition, cash flows, results of operations and prospects.

The performance and growth of our business are necessarily dependent on economic conditions prevalent in India, which may be materially and adversely affected by centre or state political instability or regional conflicts, a general rise in interest rates, inflation, and economic slowdown elsewhere in the world or otherwise. Further, there have been periods of slowdown in the economic growth of India. India's economic growth is affected by various factors including domestic consumption and savings, balance of trade movements, namely export demand and movements in key imports (oil and oil products), global economic uncertainty and liquidity crisis, volatility in exchange currency rates and annual rainfall which affects agricultural production. Any continued or future slowdown in the Indian economy or a further increase in inflation could have a material adverse affect on the price of our raw materials and demand for our products and, as a result, on our business and financial results. The Indian financial market and the Indian economy are influenced by economic and market conditions in other countries, particularly in emerging market in Asian countries. Financial turmoil in Asia, Europe, the U.S. and elsewhere in the world in recent years has affected the Indian economy. Although economic conditions are different in each country, investors' reactions to developments in one country can have adverse affects on the securities of companies in other countries, including India. A loss in investor confidence in the financial systems of other emerging markets may cause increased volatility in Indian financial markets and, indirectly, in the Indian economy in general. Any worldwide financial instability, including the financial crisis and fluctuations in the stock markets in China and further deterioration of credit conditions in the U.S. or European markets, could also have a negative impact on the Indian economy. Financial disruptions may occur again and could harm our business and financial results.

### 52. Changing laws, rules and regulations and legal uncertainties in India, including adverse application of tax laws and regulations, may adversely affect our business and financial performance.

Our business and financial performance could be adversely affected by changes in law or interpretations of existing, or the promulgation of new, laws, rules and regulations in India applicable to us and our business. For further details please refer to the chapter "*Government and Other Approvals*" on page 183 for details of the laws currently applicable to us. There can be no assurance that the central or the state governments in India may not implement new regulations and policies which will require us to obtain approvals and licenses from the central or the state governments in India and other regulatory bodies or impose onerous requirements and conditions on our operations. Any such changes and the related uncertainties with respect to the implementation of the new regulations may have a material adverse affect on all our business, financial condition and results of operations. In addition, we may have to incur capital expenditures to comply with the requirements of any new regulations, which may also materially harm our results of operations. For instance, the Government has proposed a comprehensive national goods and services tax ("GST") regime that will combine taxes and levies by the Central and state Governments into a unified rate structure. Given the limited availability of information in the public domain concerning the GST, we are unable to provide any assurance as to the tax regime following implementation of the GST. The implementation of this new structure may be affected by any disagreement between certain state Governments, which could create uncertainty. Any such future amendments may affect our overall tax efficiency, and may result in significant additional taxes becoming payable.

#### 53. Instability in financial markets could materially and adversely affect our results of operations and financial condition.

The Indian economy and financial markets are significantly influenced by worldwide economic, financial and market conditions. Any financial turmoil, especially in the United States of America or Europe, may have a negative impact on the Indian economy. Although economic conditions differ in each country, investors' reactions to any significant developments in one country can have adverse affects on the financial and market conditions in other countries. A loss in investor confidence in the financial systems, particularly in other emerging markets, may cause increased volatility in Indian financial markets. The global financial turmoil, an outcome of the sub-prime mortgage crisis which originated in the United States of America, led to a loss of investor confidence in worldwide financial markets. Indian financial markets have also experienced the contagion affect of the global financial turmoil, evident from the sharp decline in SENSEX, BSE's benchmark index. Any prolonged financial crisis may have an adverse impact on the Indian economy and us, thereby resulting in a material and adverse affect on our business, operations, financial condition, profitability and price of our Equity Shares.

### 54. Natural disasters, fires, epidemics, pandemics, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business

Natural disasters (such as typhoons, flooding and earthquakes), epidemics, pandemics such as COVID-19, man-made disasters, including acts of war, terrorist attacks, environmental issues and other events, many of which are beyond our control, may lead to economic instability, including in India or globally, which may in turn materially and adversely affect our business, financial condition, cash flows and results of operations.

Our operations may be adversely affected by fires, natural disasters and/or severe weather, which can result in damage to our property or inventory and generally reduce our productivity and may require us to evacuate personnel and suspend operations. Any terrorist attacks or civil unrest as well as other adverse social, economic and political events in India could have a negative effect on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk

and could have an adverse effect on our business and the price of the Equity Shares.

India has experienced natural calamities such as earthquakes, tsunami, floods etc. In recent years, the extent and severity of these natural disasters determine their impact on the Indian economy. Prolonged spells of abnormal rainfall or other natural calamities could have a negative impact on the Indian economy, which could adversely affect our business, prospects, financial condition and results of operations as well as the price of the Equity Shares.

### 55. Government regulation of foreign ownership of Indian securities may have an adverse affect on the price of the Equity Shares.

Foreign ownership of Indian securities is subject to government regulation. Under foreign exchange regulations currently in affect in India, transfer of shares between non residents and residents are freely permitted(subject to certain exceptions) if they comply with the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares, which are sought to be transferred, is not in compliance with such pricing guidelines or reporting requirements or fall under any of the exceptions referred to above, then the prior approval of the RBI will be required. Additionally, shareholders who seek to convert the rupees proceeds from the sale of shares in India into foreign currency and repatriate that foreign currency from India will require a no objection/ tax clearance certificate from the Income Tax authorities. There can be no assurance that any approval required from the RBI or any other government agency can be obtained.

#### 56. If certain labour laws become applicable to us, our profitability may be adversely affected.

India has stringent labour legislations that protect the interests of workers, including legislation that sets forth detailed procedures for dispute resolution and employee removal and legislation that imposes certain financial obligations on employers upon retrenchment. Any change or modification in the existing labour laws may affect our flexibility in formulating labour related policies.

#### 57. Our performance is linked to the stability of policies and the political situation in India.

The Government of India has traditionally exercised, and continues to exercise, a significant influence over many aspects of the economy. Our business, and the market price and liquidity of our Equity Shares, may be affected by interest rates, changes in government policy, taxation, social and civil unrest and other political, economic or other developments in or affecting India. Any political instability in India may adversely affect the Indian securities markets in general, which could also adversely affect the trading price of our Equity Shares. Any political instability could delay the reform of the Indian economy and could have a material adverse affect on the market for our Equity Shares. There can be no assurance to the investors that these liberalization policies will continue under the newly elected government. Protests against privatization could slow down the pace of liberalization and deregulation. The rate of economic liberalization could change, and specific laws and policies affecting companies in the industrial equipment manufacturing sectors, foreign investment, currency exchange rates and other matters affecting investment in our securities could change as well. A significant change in India's economic liberalization and deregulation policies could disrupt business and economic conditions in India and thereby affect our business.

## 58. We may require further equity issuance, which will lead to dilution of equity and may affect the market price of our Equity Shares or additional funds through incurring debt to satisfy our capital needs, which we may not be able to procure and any future equity offerings by us.

Our growth is dependent on having a strong balance sheet to support our activities. In addition to the IPO Proceeds and our internally generated cash flow, we may need other sources of financing to meet our capital needs which may include entering into new debt facilities with lending institutions or raising additional equity in the capital markets. We may need to raise additional capital from time to time, dependent on business conditions. The factors that would require us to raise additional capital could be business growth beyond what the current balance sheet can sustain; additional capital requirements imposed due to changes in regulatory regime or significant depletion in our existing capital base due to unusual operating losses. Any fresh issue of shares or convertible securities would dilute existing holders, and such issuance may not be done at terms and conditions, which are favourable to the then existing shareholders of our Company. If our Company decides to raise additional funds through the incurrence of debt, our interest obligations will increase, and we may be subject to additional covenants, which could further limit our ability to access cash flows from our operations. Such financings could cause our debt to equity ratio to increase or require us to create charges or liens on our assets in favour of lenders. We cannot assure you that we will be able to secure adequate financing in the future on acceptable terms, in time, or at all. Our failure to obtain sufficient financing could result in the delay or abandonment of our expansion plans. Our business and future results of operations may be affected if we are unable to implement our expansion strategy.

Any future issuance of Equity Shares by our Company may dilute shareholding of investors in our Company; and hence affect the trading price of our Company's Equity Shares and its ability to raise capital through an issue of its securities. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of our Company's Equity Shares. Additionally the disposal, pledge or encumbrance of Equity Shares by any of our Company's major shareholders, or the perception that such transactions may occur may affect the trading price of the Equity Shares. No assurance may be given that our Company will not issue Equity Shares or that such shareholders will not dispose of, pledge or encumber their Equity Shares in the future.

## 59. The Issue price of our Equity Shares may not be indicative of the market price of our Equity Shares after the Issue and the market price of our Equity Shares may decline below the issue price and you may not be able to sell your Equity Shares at or above the Issue Price.

The issue price of the equity shares have been based on many factor and may not be indicative of the market price of our Equity Shares after the Issue. For further information please refer the section titled *"Basis for Issue Price"* beginning on page 66 of the Draft Prospectus. The market price of our Equity Shares could be subject to significant fluctuations after the Issue, and may decline below the Issue Price. We cannot assure you that you will be able to sell your Equity Shares at or above the Issue Price.

### 60. Investors other than retail (including non-institutional investors and Corporate Bodies) are not permitted to withdraw or lower their Bids (in terms of quantity of Equity Shares or the Amount) at any stage after submitting an Application.

Pursuant to the SEBI ICDR Regulations, Investors other than retail (including non-institutional investors and Corporate Bodies) are not permitted to withdraw or lower their Application (in terms of quantity of Equity Shares or the Amount) at any stage after submitting an Application. While our Company is required to complete Allotment pursuant to the issue within six Working Days from the issue Closing Date, events affecting the Applicants decision to invest in the Equity Shares, including material adverse changes in international or national monetary policy, financial, political or economic conditions, our business, results of operation or financial condition, may arise between the date of submission of the Application and Allotment. Our Company may complete the Allotment of the Equity Shares even if such events occur, and such events limit the applicant's ability to sell the Equity Shares Allotted pursuant to the issue or cause the trading price of the Equity Shares to decline on listing.

#### **SECTION IV – INTRODUCTION**

#### THE ISSUE

PRESENT ISSUE IN TERMS OF THIS	S DRAFT PROSPECTUS
Equity Shares Offered through Public	Issue of upto 36,60,000 Equity Shares of face value of ₹ 10 each fully paid-up of our
Issue <sup>(1)</sup>	Company for cash at a price of $\mathbb{E}[\bullet]$ per Equity Share aggregating to $\mathbb{E}[\bullet]$ Lakhs.
Out of which:	
Issue Reserved for the Market Makers	[●] Equity Shares of face value of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ [●] per Equity Share aggregating to ₹ [●] Lakhs.
Net Issue to the Public	[●] Equity Shares of face value of ₹ 10 each fully paid-up of our Company for cash at a price of ₹ [●] per Equity Share aggregating to ₹ [●] Lakhs.
Out of which	
A. Retail Individual Investors	At least $[\bullet]$ Equity Shares of face value of $\gtrless$ 10 each fully paid-up of our Company for cash at a price of $\gtrless$ $[\bullet]$ per Equity Share aggregating to $\gtrless$ $[\bullet]$ Lakhs will be available for allocation to Retail Individual Investors <sup>(a)</sup>
B. Other than Retail Individual Investors (including Non- Institutional Investors and Qualified Institutional Buyers)	Not more than $[\bullet]$ Equity Shares of face value of $\mathfrak{F}$ 10 each fully paid-up of our Company for cash at a price of $\mathfrak{F}$ $[\bullet]$ per Equity Share aggregating to $\mathfrak{F}$ $[\bullet]$ Lakhs will be available for allocation to investor other than Retail Individual Investors <sup>(b).</sup>
Pre and Post – Issue Equity Shares	
Equity Shares outstanding prior to the Issue	1,00,00,000 Equity Shares of face value of ₹ 10 each
Equity Shares outstanding after the Issue	Upto 1,36,60,000 Equity Shares of face value ₹ 10 each
Use of Net Proceeds by our Company	Please see the chapter titled "Objects of the Issue" on page 61 of this Draft Prospectus.

<sup>(1)</sup> Public issue upto 36,60,000 Equity Shares face value of  $\gtrless$  10.00 each for cash at a price of  $\gtrless$  [ $\bullet$ ] per Equity Share of our Company aggregating to  $\gtrless$  [ $\bullet$ ] Lakhs. This issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details please refer to section "Issue Structure" beginning on page 207 of this Draft Prospectus.

The present Issue has been authorized by our Board pursuant to a resolution passed at its meeting held on March 17, 2023, and by our Equity Shareholders pursuant to a special resolution passed pursuant to Section 62(1)(c) of the Companies Act, 2013 at the Extra Ordinary General meeting held on March 18, 2023.

As per Regulation 253 of the SEBI (ICDR) Regulations 2018, as amended, as present issue is a fixed price issue "the Allocation is the net issue to the public category shall be made as follows:

(a) Minimum fifty percent to retail individual investors; and

#### (b) Remaining to

(i) Individual applicants other than retail individual investors; and

(ii) Other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) may be allocated to the applicants in the other category.

#### **SUMMARY OF OUR FINANCIALS**

#### RESTATED STATEMENT OF ASSETS AND LIABILITIES

	KESIAIED SIAIEMENI	OF ABBEID AT		5	(₹ in Lakhs)
		Consolidated		Standalone	
		As at		As at	
	Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020
		₹	₹	₹	₹
A)	EQUITY AND LIABILITIES				
1.	Shareholders' Funds				
(a)	Share Capital	250.00	250.00	250.00	1.00
(b)	Reserves & Surplus	1,376.82	991.31	493.65	141.14
	·	1,626.82	1,241.31	743.65	142.14
2.	Non-Current Liabilities	,			
(a)	Long Term Borrowings	1,308.73	1,232.27	591.74	387.17
(b)	Deferred Tax Liabilities (Net)	52.96	16.56	14.11	1.21
(c)	Long Term Provisions	16.99	18.28	9.18	2.13
		1,378.68	1,267.11	615.02	390.51
3.	Current Liabilities				
(a)	Short Term Borrowings	1,405.71	1,503.28	1,407.26	443.34
(b)	Trade Payables				
	(A) outstanding dues of micro enterprises and small	199.02	280.43	265.72	84.62
	enterprises; and	199.02	280.45	203.72	84.02
	(B) outstanding dues of other than micro enterprises	196.34	174.19	378.83	978.85
	and small enterprises.				
(c)	Other Current Liabilities	183.59	140.41	97.97	121.12
(d)	Short Term Provisions	140.61	8.01	59.57	30.11
		2,125.27	2,106.34	2,209.35	1,658.04
	Total	5,130.77	4,614.76	3,568.02	2,190.68
<b>B</b> )	ASSETS				
1.	Non-Current Assets				
(a)	Property, Plant and Equipment and Intangible assets				
	I) Property, Plant and Equipment				
	(i) Gross Block	1,358.45	1,108.36	837.02	111.50
	(ii) Depreciation	264.05	168.18	68.87	2.13
	(iii) Net Block	1,094.40	940.18	768.14	109.37
	II) Intangible Assets	17.91	8.09	8.72	0.16
	III) Capital Work-in-Progress	103.62	-	-	-
		1,215.93	948.27	776.87	109.53
(b)	Non-Current Investment	252.08	201.02	0.20	0.20
		252.08	201.02	0.20	0.20
2.	Current Assets				
(a)	Trade Receivables	1,776.09	1,407.96	1,452.37	1,074.10
(b)	Cash and Cash equivalents	63.92	9.82	11.44	14.93
(c)	Inventories	1,520.89	1,849.45	1,146.18	958.61
(d)	Other Current Assets	301.86	198.23	180.97	33.32
		3,662.77	3,465.46	2,790.95	2,080.95
	Total	5,130.77	4,614.76	3,568.02	2,190.68

#### ANNEXURE – II

	<b>RESIATED STATEMEN</b>		<b>D</b> LOSS		(₹ in Lakhs)	
		Consolidated		Standalone	(( III Luinis)	
		For the period For the P			Period/ Year ended	
	Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
		₹	₹	₹	₹	
1	Revenue From Operations	11,661.99	11,695.92	7,874.89	4,148.66	
2	Other Income	13.62	14.06	4.12	0.08	
	Total Income (1+2)	11,675.61	11,709.98	7,879.00	4,148.74	
3	Expenditure					
(a)	Raw Material Consumption & Cost of Goods Sold	8,681.91	9,191.58	5,596.42	3,716.89	
(b)	Change in inventories of finished goods, work in					
	progress and stock in trade	124.26	(561.23)	2.35	(769.52)	
(c)	Employee Benefit Expenses	746.17	892.24	722.07	369.89	
(d)	Finance Cost	196.14	213.13	156.99	33.82	
(e)	Depreciation and Amortisation Expenses	99.04	106.70	67.40	2.21	
(f)	Other Expenses	1,267.94	1,201.10	917.20	600.24	
4	Total Expenditure 3(a) to 3(f)	11,115.45	11,043.53	7,462.43	3,953.52	
5	Profit/(Loss) Before Exceptional & extraordinary					
5	items & Tax (2-4)	560.16	666.45	416.57	195.21	
6	Exceptional and Extra-ordinary items	-	-	-	-	
7	<b>Restated Profit/(Loss) Before Tax (5-6)</b>	560.16	666.45	416.57	195.21	
8	Tax Expense:					
(a)	Tax Expense for Current Year	(138.92)	(166.34)	(101.16)	(52.86)	
(b)	Deferred Tax (Expense)/ Income	(36.39)	(2.45)	(12.90)	(1.21)	
	Net Current Tax Expenses	(175.32)	(168.79)	(114.06)	(54.07)	
9	Restated Profit/(Loss) for the Year (7-8)	384.85	497.66	302.51	141.14	
	c, computed on the basis of Restated Profit/(loss)					
	butable to equity holders					
E	quity shares, Nominal value of ₹ 10 each	3.85	4.98	4.59	5.17	
	ed, computed on the basis of Restated Profit/(loss)					
	butable to equity holders					
E	quity shares, Nominal value of ₹ 10 each	3.85	4.98	4.59	5.17	

#### **RESTATED STATEMENT OF PROFIT AND LOSS**

#### ANNEXURE III

#### **RESTATED CASH FLOW STATEMENT**

RESTATED CASH FLOW STATEMENT (₹ in Lakhs				(₹ in Lakhs)	
	Consolidated		Standalone		
	For the period	For th	For the period/year ended		
Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
	₹	₹	₹	₹	
A) Cash Flow From Operating Activities:					
Restated Net Profit before tax	560.16	666.45	416.57	195.21	
Adjustment for:					
Depreciation and amortization	99.04	106.70	67.40	2.21	
Finance Cost	196.14	213.13	156.99	33.82	
(Profit)/ Loss on Sale of Fixed Assets	0.12	1.80	0.17	(0.08)	
Dividend Income	-	(0.02)	-	-	
Interest Income	(5.48)	(4.44)	-	-	
Reversal of Gratuity Provision	(1.28)	-	-	-	
Earlier income tax written off	(0.25)	-	-	-	
Capital Reserve arising on account of investment in					
jointly controlled entity	0.66	-	-	-	
Operating profit before working capital changes	849.10	983.63	641.13	231.16	
Changes in Working Capital					
(Increase)/Decrease in Trade Receivables	(368.13)	44.41	(378.27)	(1,074.10)	
(Increase)/Decrease in Inventory	328.56	(703.27)	(187.57)	(958.61)	
(Increase)/Decrease in Other Current Asset	(110.37)	(9.80)	(147.65)	(34.93)	
Increase/(Decrease) in Trade Payables	(59.26)	(189.93)	(418.92)	1,063.47	
Increase/(Decrease) in Other Current Liabilities & Provision	93.14	39.76	76.31	172.18	
Cash generated from operations	733.05	164.81	(414.97)	(600.82)	
Taxes Paid	(49.31)	(213.58)	(82.04)	(25.00)	
Net cash flow from operating activities A	683.74	(48.77)	(497.01)	(625.82)	
B) Cash Flow From Investing Activities:					
Purchase of Fixed Assets including of CWIP	(397.23)	(354.49)	(735.91)	(113.18)	
Sale of Fixed Assets	30.43	74.58	1.00	1.52	
Investment Purchase/ (Sold) during the year	(50.40)	(200.82)	-	(0.20)	
Dividend Income	-	0.02	-	-	
Interest Income	5.48	4.44	-	-	
Investment in Partnership Firm	(0.66)				
Net cash flow from investing activities B	(412.38)	(476.27)	(734.91)	(111.86)	
C) Cash Flow From Financing Activities:					
Proceeds from Issue of Share Capital	-	-	299.00	1.00	
Increase/(Decrease) in Short Term Borrowings	(97.58)	96.02	881.85	398.27	
Increase/(Decrease) in Long Term Borrowings	76.47	640.53	204.57	387.17	
Interest Paid	(196.14)	(213.13)	(156.99)	(33.82)	
Net cash flow from financing activities C	(217.25)	523.42	1,228.43	752.61	
Net Increase/(Decrease) In Cash & Cash Equivalents (A+B+C)	54.10	(1.62)	(3.49)	14.93	
Cash equivalents at the begining of the year	9.82	11.44	14.93		
Cash equivalents at the end of the year	63.92	9.82	11.44	14.93	

Note:

#### A. Component of Cash and Cash equivalents

Sr No	Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020
а	Cash on hand	9.73	7.84	11.30	1.97
b	Balance With banks	54.19	1.98	0.14	12.95
с	Other Bank Balance	-	-	-	-
	Total cash and cash equivalents	63.92	9.82	11.44	14.93

**B** Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a noncash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, financing and investing activities of the company are segregated.

The accompanying summary of significant accounting policies, restated notes to accounts and notes on adjustments for restated summary financial information (Annexure IV) are an integral part of this statement.

The above statement should be read with Annexure IV to the Restated Summary Statements

#### **GENERAL INFORMATION**

#### **Brief Summary:**

Our Company was originally incorporated as a private limited Company under the name of "Kaka Industries Private Limited" on June 21, 2019 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Ahmedabad, bearing registration number as 108782. Thereafter, our Company was converted from private limited to public limited and the name of our Company was changed from "Kaka Industries Private Limited" to "Kaka Industries Limited" vide fresh certificate of incorporation dated March 14, 2023, issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate identification number of our Company is U25209GJ2019PLC108782.

For further details please refer to chapter titled "History and Corporate Structure" beginning on page 100 of this Draft Prospectus.

<b>Registered Office</b>	Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road,	
	Ahmedabad-382415 Gujarat.	
	<b>Tel. No.:</b> +91-80004-46524	
	Email: accounts@kakaprofile.com	
	Website: www.kakaprofile.com	
	CIN: U25209GJ2019PLC108782	
	Registration Number: 108782	

#### Address of the RoC:

#### **Registrar of Companies, Ahmedabad**

ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat **Phone**: 079- 27438531 **Email**: <u>roc.ahmedabad@mca.gov.in</u> **Website**: <u>www.mca.gov.in</u>

#### **Board of Directors:**

The Board of Directors of our Company as on the date of filing of this Draft Prospectus consists of:

Name of Director	Designation	Address	DIN
Rajesh Dhirubhai Gondaliya	Chairman & Managing Director	3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol Naroda Road, Nikol, Ahmedabad-382350, Gujarat India	03454540
Bhavin Rajeshbhai Gondaliya	Whole-Time Director	3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol Naroda Road, Nikol, Ahmedabad-382350, Gujarat, India	07965097
Prabhaben Rajeshbhai Gondaliya	Non-Executive Director	3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol Naroda Road, Nikol, Ahmedabad-382350, Gujarat, India	06851276
Ushakant Naranbhai Patel	Independent Director	14 Nilima Park Society, Behind Ras Ranjan, Navrangpura Ahmedabad-380009, Gujarat, India	10053093
Niraj Davariya	Independent Director	128, Suryam Flora, Vrundavan Party Plot, Nikol, Gandhinagar- 382350, Gujarat, India	09371601

For further details in relation to our Directors, please refer to chapter titled "Our Management" on page 102 of this Draft Prospectus.

Chief Financial Officer	Company Secretary and Compliance Officer
Chintan Jayantibhai Bodar	Vandana Arun Baldi
Kaka Industries Limited	Kaka Industries Limited
Address: Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade,	Address: Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade,
Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-	Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-
382415 Gujarat.	382415 Gujarat.
<b>Tel. No.:</b> +91-80004-46524	<b>Tel. No.:</b> +91-97253-33718
Email: <u>chintan@kakaprofile.com</u>	Email: <u>investors@kakaprofile.com</u>

#### **Investor Grievances:**

Investors can contact the Company Secretary and Compliance Officer, the LM or the Registrar to the Issue in case of any pre-Issue or post-Issue related problems, such as non-receipt of letters of Allotment, noncredit of Allotted Equity Shares in the respective beneficiary account, non-receipt of refund orders and non-receipt of funds by electronic mode. All grievances relating to the ASBA process may be addressed to the Registrar to the Issue with a copy to the relevant Designated Intermediary with whom the ASBA Form was submitted. The Applicant should give full details such as name of the sole or first Applicant, ASBA Form number, Applicant DP ID, Client ID, PAN, date of the ASBA Form, details of UPI IDs (if applicable), address of the Applicant, number of Equity Shares applied for and the name and address of the Designated Intermediary where the ASBA Form was submitted by the ASBA Applicant.

Further, the investors shall also enclose the Acknowledgment Slip from the Designated Intermediaries in addition to the documents/information mentioned hereinabove.

#### Details of Key Intermediaries pertaining to this Issue and Our Company:

Lead Manager of the Issue	Legal Advisor to the Issue
Hem Securities Limited	Vedanta Law Chambers
Address: 904, A Wing, Naman Midtown, Senapati Bapat	Address: Ist Floor, SSK House, B-62, Sahakar Marg,
Marg, Elphinstone Road, Lower Parel, Mumbai-400013,	LalKothi, Jaipur-302015 Rajasthan, India
Maharashtra, India	<b>Tel:</b> +91- 141 -2740911, 4014091
<b>Tel No.:</b> +91-22-4906 0000	<b>Fax:</b> +91- 141 -2740911
Fax No.: +91-22-22625991	Website: www.vedantalawchambers.com
Email: ib@hemsecurities.com	Email: vedantalawchambers@gmail.com
Investor Grievance Email: redressal@hemsecurities.com	Contact Person: Advocate Nivedita Ravindra Sarda
Website: www.hemsecurities.com	
Contact Person: Mr. Akun Goyal	
SEBI Reg. No.: INM000010981	
Registrar to the Issue	Statutory Auditor
Bigshare Services Private Limited	Dinesh R Thakkar & Co.
Address: S6-2, 6th Floor, Pinnacle Business Park, Next to	Chartered Accountants,
Ahura Centre, Mahakali Caves Road, Andheri (East)	Address: A-403, Shapath IV, Opp. Karnavati Club, Near
Mumbai – 400093, India.	Chimanbhai Patel Institute, S.G. Highway, Prahladnagar,
<b>Telephone:</b> +91 22 6263 8200	Ahmedabad-380015 Gujarat India
Facsimile: +91 22 6263 8299	<b>Tel No.:</b> +91-79460-16546
Email: <u>ipo@bigshareonline.com</u>	Email: <u>cadrt18@gmail.com</u>
Investor Grievance Email: <u>investor@bigshareonline.com</u>	Firm Registration No.: 102612W
Website: www.bigshareonline.com	Contact Person: Dineshchandra Ranchhodlal Thakkar
Contact Person: Mr. Vinayak Morbale	Peer Review Certificate No.: 012422
SEBI Registration Number: INR000001385	
CIN: U999999MH1994PTC076534	
Bankers to the Company	Advisors to the Issue
State Bank of India	CA Jeevan Jagetiya
Address: State Bank of India, SME S G Highway Branch,	Address: Jeevan Jagetiya & Co., Chartered Accountants,
Opposite Gurudwara, S G Highway Ahmedabad- 380054	210, Shilp-II, Above HDFC bank, Near Sales India, Income
Gujarat	Tax Cross Road, Ashram Road, Ahmedabad – 380009
<b>Tel:</b> +91 76000-99744	<b>Tel:</b> 079-27541850, +91-9825065031
Email: Kalpesh.zala@sbi.co.in; sbi.05146@sbi.co.in	Email: <u>ca.jeevan@gmail.com</u>
Website: <u>www.sbi.co.in</u> .	Contact Person: Mr. Jeevan Jagetiya
Contact Person: Mr. Kalpesh Zala	
Designation: Chief Manager & RM SME	
Bankers to the I	ssue/ Sponsor Bank*
	[•]

\*The Banker to the Issue (Sponsor Bank) shall be appointed prior to filing of the Prospectus with the RoC.

#### **Designated Intermediaries:**

#### Self-Certified Syndicate Banks (SCSB's)

The list of SCSBs, as updated till date, is available on website of Securities and Exchange Board of India at below link. <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34;</u> <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=35</u> Investors are requested to refer the SEBI website for updated list of SCSBs and their 33 designated branches.

#### Self-Certified Syndicate Banks eligible as Sponsor Banks for UPI

The list of Self Certified Syndicate Banks that have been notified by SEBI to act as Investors Bank or Issuer Bank for UPI mechanism are provide on the website of SEBI on <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=41</u>

#### Syndicate SCSB Branches

In accordance with SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019 and SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, Retail Individual Investors Applying using the UPI Mechanism may apply through the **SCSBs** and mobile applications whose names appears on the website of the SEBI (https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40) and updated from time to time. A list of SCSBs and mobile applications, which are live for applying in public issues using UPI mechanism is provided as 'Annexure A' for the SEBI circular number SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019, as amended. **Registered Brokers** 

The list of the Registered Brokers eligible to accept ASBA forms, including details such as postal address, telephone number and email address, is provided on the website of the SEBI at (<u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>), respectively, as updated from time to time.

#### **Registrar and Share Transfer Agents**

The list of the Registrar to Issue and Share Transfer Agents (RTAs) eligible to accept Applications forms at the Designated RTA Locations, including details such as address, telephone number and e-mail address, are provided at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10</a>, as updated from time to time.

#### **Collecting Depository Participants**

The list of the Collecting Depository Participants (CDPs) eligible to accept Application Forms at the Designated CDP Locations, provided including details such as name and contact details. are at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=19 for NSDL **CDPs** and at https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=18 for CDSL CDPs, as updated from time to time. The list of branches of the SCSBs named by the respective SCSBs to receive deposits of the Bid cum Application Forms from the Designated Intermediaries will be available on the website of the SEBI (www.sebi.gov.in) and updated from time to time.

#### Brokers to the Issue

All members of the recognized stock exchanges would be eligible to act as Brokers to the Issue.

#### **Expert Opinion**

Except the report of the Auditor on statement of special tax benefits and report on restated financial statements prepared for the Stub period ended December 31, 2022 and financial year ended March 31, 2022, 2021 and 2020 as included in this Draft Prospectus, our Company has not obtained any expert opinion.

#### Inter-se Allocation of Responsibilities

Since, Hem Securities Limited is the sole Lead Manager to this Issue, a statement of inter se allocation of responsibilities among Lead Manager is not applicable.

#### Appraisal and Monitoring Agency

As per regulation 262(1) of SEBI ICDR Regulations, the requirement of monitoring agency is not mandatory if the Issue size is up to  $\gtrless 10,000$  Lakh. Since the Issue size is below  $\gtrless 10,000$  Lakh, our Company has not appointed any monitoring agency for this Issue. However, as per section 177 of the Companies Act, the Audit Committee of our Company, would be monitoring the utilization of the proceeds of the issue.

#### **Credit Rating**

As this is an issue of Equity Shares, there is no credit rating for the Issue.

#### **IPO Grading**

No credit rating agency registered with SEBI has been appointed for grading the Issue.

#### **Debenture Trustees**

As this is an issue of Equity Shares, the appointment of Debenture trustees is not required. **Filing of Draft Prospectus** 

The Draft Prospectus is being filed with BSE Ltd., Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Maharashtra, India.

The Draft Prospectus will not be filed with SEBI, nor will SEBI issue any observation on the Offer Document in terms of Regulation 246(2) of SEBI (ICDR) Regulations, 2018. Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018 and SEBI Circular Number SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of Prospectus will be filed online through SEBI Intermediary Portal at <a href="https://siportal.sebi.gov.in">https://siportal.sebi.gov.in</a>.

A copy of the Prospectus, along with the documents required to be filed under Section 26 of the Companies Act, 2013 will be filed to the RoC Office situated at Registrar of Companies, Ahmedabad, Ministry of Corporate Affairs, ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat.

#### Withdrawal of the Issue

Our Company in consultation with the LM, reserve the right to not to proceed with the Issue at any time before the Issue Opening Date without assigning any reason thereof.

If our Company withdraws the Issue anytime after the Issue Opening Date but before the allotment of Equity Shares, a public notice within 2 (two) working days of the Issue Closing Date, providing reasons for not proceeding with the Issue shall be issued by our Company. The notice of withdrawal will be issued in the same newspapers where the pre- Issue advertisements have appeared and the Stock Exchange will also be informed promptly. The LM, through the Registrar to the Issue, will instruct the SCSBs to unblock the ASBA Accounts within 1 (one) working Day from the day of receipt of such instruction.

If our Company withdraws the Issue after the Issue Closing Date and subsequently decides to proceed with an Issue of the Equity Shares, our Company will have to file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange with respect to the Equity Shares issued through the Prospectus, which our Company will apply for only after Allotment; and (ii) the registration of Prospectus with RoC.

#### Underwriting

The Company and the Lead Manager to the Issue hereby confirm that the Issue will be 100% Underwritten by the underwriter [•].

Pursuant to the terms of the Underwriting Agreement dated  $[\bullet]$  entered into by Company, Underwriter, the obligations of the Underwriter are subject to certain conditions specified therein. The Details of the Underwriting commitments are as under:

Details of the Underwriter	No. of shares	Amount Underwritten	% of Total Issue
	underwritten	(₹ in Lakhs)	Size Underwritten
[•]	[•]	[•]	[•]

\*Includes [•] Equity Shares of the Market Maker Reservation Portion which are to be subscribed by the Market Maker, [•] in its own account in order to claim compliance with the requirements of Regulation 261 of the SEBI (ICDR) Regulations, 2018, as amended.

In the opinion of the Board of Directors of our Company, the resources of the above mentioned Underwriter are sufficient to enable them to discharge their respective obligations in full.

#### Change in Auditors during the last three (3) years

There have been no change in our Company's auditors in the last three (3) years.

#### Details of the Market Making arrangement for this Issue

Our Company and the LM has entered into Market Making Agreement dated  $[\bullet]$  with the following Market Maker, to fulfill the obligations of Market Making for this issue:

Name	
Correspondence Address	
Tel No.	
E-mail	[6]
Website	
Contact Person	
SEBI Registration No.	
Market Maker Registration No.	

The Market Maker shall fulfill the applicable obligations and conditions as specified in the SEBI (ICDR) Regulations, and its amendments from time to time and the circulars issued by the BSE and SEBI regarding this matter from time to time.

#### Following is a summary of the key details pertaining to the Market making arrangement:

- The Market Maker(s) (individually or jointly) shall be required to provide a 2-way quote for 75% of the time in a day. The same shall be monitored by the stock exchange. Further, the Market Maker(s) shall inform the exchange in advance for each and every black out period when the quotes are not being offered by the Market Maker(s).
- The prices quoted by Market Maker shall be in compliance with the Market Maker Spread Requirements and other particulars as specified or as per the requirements of the BSE SME and SEBI from time to time.
- ➤ The minimum depth of the quote shall be ₹ 1,00,000/-. However, the investors with holdings of value less than ₹ 1,00,000/- shall be allowed to offer their holding to the Market Maker(s) (individually or jointly) in that scrip provided that he sells his entire holding in that scrip in one lot along with a declaration to the effect to the selling broker.
- The Market Maker shall not sell in lots less than the minimum contract size allowed for trading on the SME platform of BSE (in this case currently the minimum trading lot size is [•] equity shares; however the same may be changed by the SME platform of BSE from time to time).
- After a period of three (3) months from the market making period, the Market Maker would be exempted to provide quote if the Shares of Market Maker in our company reaches to 25% of Issue Size. Any Equity Shares allotted to Market Maker under this Issue over and above 25% of Issue Size would not be taken in to consideration of computing the threshold of 25% of Issue Size. As soon as the Shares of Market Maker in our Company reduces to 24% of Issue Size, the Market Maker will resume providing 2 way quotes.
- There shall be no exemption/threshold on downside. However, in the event the Market Maker exhausts his inventory through market making process, BSE may intimate the same to SEBI after due verification.
- > Execution of the order at the quoted price and quantity must be guaranteed by the Market Maker(s), for the quotes given by him.
- There would not be more than five Market Makers for a script at any point of time and the Market Makers may compete with other Market Makers for better quotes to the investors.
- On the first day of the listing, there will be pre-opening session (call auction) and there after the trading will happen as per the equity market hours. The circuits will apply from the first day of the listing on the discovered price during the pre-open call auction.
- > The Market maker may also be present in the opening call auction, but there is no obligation on him to do so.
- There will be special circumstances under which the Market Maker may be allowed to withdraw temporarily/fully from the market-for instance due to system problems, any other problems. All controllable reasons require prior approval from the Exchange, while *force-majeure* will be applicable for non-controllable reasons. The decision of the Exchange for deciding controllable and non-controllable reasons would be final.
- The Market Maker(s) shall have the right to terminate said arrangement by giving a six months' notice or on mutually acceptable terms to the Merchant Banker, who shall then be responsible to appoint a replacement Market Maker(s) and execute a fresh arrangement.

In case of termination of the above mentioned Market Making agreement prior to the completion of the compulsory Market Making period, it shall be the responsibility of the LM to arrange for another Market Maker in replacement during the term of the notice period being served by the Market Maker but prior to the date of releasing the existing Market Maker from its duties in order to ensure compliance with the requirements of regulation 261 of the SEBI (ICDR) Regulations, 2018, as amended. Further our Company and the LM reserve the right to appoint other Market Makers either as a replacement of the current Market Maker or as an additional Market Maker subject to the total number of Designated Market Makers does not exceed five or as specified by the relevant laws and regulations applicable at that particulars point of time. The Market Making Agreement is available for inspection at our office from 10.00 a.m. to 5.00 p.m. on working days.

- Risk containment measures and monitoring for Market Makers: BSE SME will have all margins, which are applicable on BSE main board viz., Mark-to-Market, Value-At-Risk (VAR) Margin, Extreme Loss Margin, Special Margins and Base Minimum Capital etc. BSE can impose any other margins as deemed necessary from time-to-time.
- Punitive Action in case of default by Market Makers: SBE will monitor the obligations on a real time basis and punitive action will be initiated for any exceptions and/or non-compliances. Penalties/ fines may be imposed by the Exchange on the Market Maker, in case he is not able to provide the desired liquidity in a particular security as per the specified guidelines. These penalties/ fines will be set by the Exchange from time to time. The Exchange will impose a penalty on the Market Maker in case he is not present in the market (offering two way quotes) for at least 75% of the time. The nature of the penalty will be monetary as well as suspension in market making activities / trading membership. The Department of Surveillance and Supervision of the Exchange would decide and publish the penalties/ fines/ suspension for any type of misconduct/ manipulation/ other irregularities by the Market Maker from time to time.
- Price Band and Spreads: The price band shall be 20% and the market maker spread (difference between the sell and the buy quote) shall be within 10% or as intimated by Exchange from time to time.
- Pursuant to SEBI Circular number CIR/MRD/DSA/31/2012 dated November 27, 2012, limits on the upper side for market makers during market making process has been made applicable, based on the Issue size and as follows:

Issue Size	Buy quote exemption threshold (including mandatory initial inventory of 5% of the Issue Size)	latory initial inventory of 5% of the (including mandatory initial inventory of	
Up to ₹20 Crore	25%	24%	
₹20 to ₹50 Crore	20%	19%	
₹50 to ₹80 Crore	15%	14%	
Above ₹80 Crore	12%	11%	

The SEBI Circular bearing reference no: CIR/MRD/DP/ 02/2012 dated January 20, 2012, has laid down that for issue size up to ₹ 250 Crores, the applicable price bands for the first day shall be:

- i. In case equilibrium price is discovered in the Call Auction, the price band in the normal trading session shall be 5% of the equilibrium price.
- ii. In case equilibrium price is not discovered in the Call Auction, the price band in the normal trading session shall be 5% of the issue price.

Additionally, the securities of the Company will be placed in SPOS and would remain in Trade for Trade settlement for first 10 days from commencement of trading. The following spread will be applicable on the SME platform.

S. No.	Market Price Slab (in ₹)	Proposed Spread (in % to sale price)
1.	Up to 50	9
2.	50 to 75	8
3.	75 to 100	6
4.	Above 100	5

All the above mentioned conditions and systems regarding the Market Making Arrangement are subject to change based on changes or additional regulations and guidelines from SEBI and Stock Exchange from time to time.

#### **CAPITAL STRUCTURE**

Set forth below are the details of the Equity Share Capital of our Company as on the date of this Draft Prospectus.

		(₹ in Lakhs	s, except share data)				
Sr. No.	Particulars	Aggregate Value at Face Value	Aggregate Value at Issue Price				
Α	Authorized Share Capital 1,40,00,000 Equity Shares having Face Value of ₹ 10/- each	1,400.00	-				
B	Issued, Subscribed & Paid-up Share Capital prior to the Issue 1,00,00,000 Equity Shares having Face Value of ₹10/- each1,000.00						
С	Present Issue in terms of this Draft Prospectus* Upto 36,60,000 Equity Shares having Face Value of ₹ 10/-each at a price of ₹ [•] per share	366.00	[•]				
	Which comprises of:						
D	Reservation for Market Maker Portion [●] Equity Shares of ₹10/- each at a price of ₹[●] per Equity Share reserved as Market Maker Portion	[•]	[•]				
E	Net Issue to Public Net Issue to Public of [●] Equity Shares of ₹10/- each at a price of ₹[●] per Equity Share to the Public	[•]	[•]				
	Of which:						
	i. At least [•] Equity Shares aggregating up to ₹ [•] lakhs will be available for allocation to Retail Individual Investors	[•]	[•]				
	<ul> <li>Not more than [●] Shares aggregating up to ₹ [●] lakhs will be available for allocation to investors other than Retail Individual Investors (including Non-Institutional Investors and Qualified Institutional Buyers).</li> </ul>	[•]	[•]				
F	Issued, Subscribed and Paid-up Equity Share Capital after the Issue						
	1,36,60,000 Equity Shares of face value of ₹10/- each	1,366.00					
G	Securities Premium Account						
	Before the Issue (as on date of this Draft Prospectus)	50	.00				
	After the Issue	[•	•]				

\*The Present Issue of upto 36,60,000 Equity Shares in terms of this Draft Prospectus has been authorized pursuant to a resolution of our Board of Directors dated March 17, 2023 and by special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra Ordinary General Meeting of the members held on March 18, 2023.

#### **Classes of Shares:**

Our Company has only one class of share capital i.e. Equity Shares of face value of ₹ 10/- each only. All the issued Equity Shares are fully paid-up. Our Company has no outstanding convertible instruments as on the date of this Draft Prospectus.

#### NOTES TO THE CAPITAL STRUCTURE:

#### 1. Changes in Authorized Equity Share Capital of our Company:

Sr. No.	Particulars	Cumulative No. of Equity Shares	Face Value of Equity Share	Cumulative Authorized Share Capital ( ₹ in lakhs)	Date of Meeting	Whether AGM/ EGM
1.	On incorporation	10,000	10/-	1.00	On Incorporation	N.A.
2.	Increase in Authorized Share Capital from ₹1.00 Lakh to ₹300.00 Lakhs	30,00,000	10/-	300.00	August 10, 2020	EGM
3.	Increase in Authorized Share Capital from ₹300.00 Lakhs to ₹1,400.00 Crores	1,40,00,000	10/-	1,400.00	January 25, 2023	EGM

#### 2. Equity Share Capital History of our Company:

a) The following table sets forth details of the history of the Equity Share capital of our Company:

Date of Allotment of Equity Shares	No. of Equity Shares allotted	Face Value (₹)	Issue Price (including Premium if applicable) (₹)	Consideration Cash/ Other than Cash	Nature of Allotment	Cumulative No. of Equity Shares
Upon Incorporation	10,000	10/-	10/-	Cash	Subscription to MOA <sup>(i)</sup>	10,000
September 09, 2020	22,40,000	10/-	10/-	Cash	Right Issue <sup>(ii)</sup>	22,50,000
March 25, 2021	2,50,000	10/-	30/-	Cash	Right Issue <sup>(iii)</sup>	25,00,000
February 20, 2023	75,00,000	10/-	Nil	Nil	Bonus issue in the Ratio of 3:1 <sup>(iv)</sup>	1,00,00,000

All the above-mentioned shares are fully paid up since the date of allotment.

(i) Initial Subscribers to the Memorandum of Association subscribed 10,000 Equity Shares of Face Value of ₹ 10/- each, details of which are given below:

Sr. No.	Name of Subscribers	Number of Shares Subscribed
1.	Bhavin Rajeshbhai Gondaliya	1,900
2.	Rajesh Dhirubhai Gondaliya	1,900
3.	Jinal Rajeshbhai Gondaliya	1,900
4.	Mohanbhai Varsani Ratilal	1,900
5.	Prabhaben Rajeshbhai Gondaliya	1,900
6.	Bhaveshkumar Shambhubhai Gondaliya	500
	Total	10,000

(ii) Allotment of 22,40,000 Equity Shares of Face Value of ₹ 10/- each on Right Issue basis as per details given below:

Sr. No.	Name of Allottees	Number of Shares Allotted
1.	Bhavin Rajeshbhai Gondaliya	2,00,600
2.	Rajesh Dhirubhai Gondaliya	2,00,600
3.	Jinal Rajeshbhai Gondaliya	2,00,600
4.	Mohanbhai Varsani Ratilal	2,00,600
5.	Prabhaben Rajeshbhai Gondaliya	2,90,600
6.	Bhaveshkumar Shambhubhai Gondaliya	2,02,000
7.	Rajeshkumar Dhirubhai Gondaliya (HUF)	4,27,500
8.	Chintan Jayantibhai Bodar	1,12,500
9.	Mohan R Varsani HUF	2,02,500
10.	Jatinkumar Patel	2,02,500
	Total	22,40,000

(iii) Allotment of 2,50,000 Equity Shares of Face Value of ₹ 10/- each on Right Issue basis as per details given below:

Sr. No.	Name of Allottees	Number of Shares Allotted
1.	Bhavin Rajeshbhai Gondaliya	22,500
2.	Jinal Rajeshbhai Gondaliya	22,500
3.	Bhaveshkumar Shambhubhai Gondaliya	1,15,000
4.	Rajeshkumar Dhirubhai Gondaliya (HUF)	37,500
5.	Chintan Jayantibhai Bodar	52,500
	Total	2,50,000

- (iv) Bonus issue of 75,00,000 Equity Shares of Face Value of ₹ 10/-each in the ratio of 3:1 i.e. Three (3) Bonus Equity Share for every One (1) Equity Shares held by shareholders. (refer point no. 4 below for allottees list):
  - b) As on the date of this Draft Prospectus, our Company does not have any Preference Share Capital.
- 3. Except as mentioned in point number 4 below, the Company has not issued any Equity Share in the last two years preceding the date of the Draft Prospectus.
- 4. Issue of Equity Shares for consideration other than cash:

Except as set out below we have not issued Equity Shares for consideration other than cash:

#### Kaka Industries Limited

Date of	Number	Face	Issue	Reason of	Benefits	Name of Allottees	No. of
Allotment	of Equity	Value	Price	Allotment	Accrued to		Shares
	Shares	(₹)	(₹)		our Company		Allotteed
February	75,00,000	10.00	Nil	Bonus	Capitalization	Bhavin Rajeshbhai Gondaliya	19,74,000
20, 2023				Issue in	of Reserves &	Rajesh Dhirubhai Gondaliya	9,60,000
				the ratio	Surplus	Jinal Rajeshbhai Gondaliya	11,17,500
				of 3:1		Prabhaben Rajeshbhai Gondaliya	9,60,000
						Bhaveshkumar Shambhubhai Gondaliya	15,000
						Rajeshkumar Dhirubhai Gondaliya (HUF)	13,95,000
						Kaka Engineering Private Limited	3,63,750
						Pinaxis Hi-Tech Engineering Private	
						Limited	3,63,750
						Chintan Jayantibhai Bodar	93,000
						Swati Rajendra Malpani	97,500
						Jatinkumar Patel	66,000
						Jagrutibahen Alpeshkumar Vaghasiya	15,000
						Ghadiya Yogesh	22,500
						Priyanshi Thakkar	7,500
						Mukeshbhai Manjibhai Thummar	7,500
						Pareshbhai Lilabhai Patel	7,500
						Shashank Khandelwal	4,500
						Ishan Jayminbhai Parikh	15,000
						Shitalben Bhargavkumar Kukadiya	15,000
						TOTAL	75,00,000

- 5. Our Company has not issued any shares pursuant to an Employee Stock Option Scheme.
- 6. Except for bonus issue made on February 20, 2023, our Company has not issued Equity shares at price below the Issue price within last one year from the date of the Draft Prospectus.
- 7. We have not revalued our assets since inception and have not issued any Equity Shares (including bonus shares) by capitalizing any revaluation reserves.

#### 8. Shareholding Pattern of the Company

The table below represents the shareholding pattern of our Company in accordance with Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements) Regulatioans, 2015, as on the date of this Draft Prospectus:

Kaka Industries Limited

	ır Shareholdi															
Catego ry	Category of sharehold er	Nos. of shar e hold ers	No. of fully paid up equity shares held	No. of Par tly pai d-	No. of share s under lying Depo	Total nos. shares held	Shareh olding as a % of total no. of shares	Number of Voting Rights held in each class of securities*		class of securities*		No. of Shar es Und erlyi	Shareholdi ng , as a % assuming full conversion of	Number of Locked in shares	Number of Shares pledged o otherwise encumber d	er of equity shares e held in
				up equ ity sha res hel d	sitory Recei pts		(calcul ated as per SCRR, 1957) As a % of (A+B+ C2)	No of V Class Equity Shares of ₹10/- each^	/oting Cla ss eg: y	g Rights Tot al	Total as a % of (A+B+ C)	ng Outs tand ing conv ertib le	convertible securities ( as a percentage of diluted share capital) As a % of (A+B+C2)	N As a o. % (a of ) total Sha res held (b)	No.As(a)%oftot1Shrehel(b)	erializ ed a form a s d
Ι	II	III	IV	V	VI	VII = IV+V+VI	VIII			IX		X	XI=VII+X	XII	XIII	XIV
(A)	Promoters &Promoter Group	8	95,32,000	-	-	95,32,000	95.32	95,32,000	-	95,32,000	95.32	-	95.32	-	-	95,32, 000
(B)	Public	11	4,68,000	-	-	4,68,000	4.68	4,68,000	-	4,68,000	4.68	-	4.68	-	-	4,68,0 00
(C)	Non Promoter- Non Public	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
(C1)	Shares underlying DRs	-	-	-	-	-	-	-	-	-	_	-	-	-	-	_
(C2)	Shares held by Emp. Trusts	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
	Total	19	1,00,00,000	-	-	1,00,00,000	100.00	1,00,00,000	-	1,00,00,000	100.00	-	100.00	-	-	1,00,0 0,000

The term "Encumbrance" has the same meaning as assigned under regulation 28(3) of SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011

#### Notes:

- As on date of this Draft Prospectus 1 Equity share holds 1 vote.
- We have only one class of Equity Shares of face value of  $\gtrless$  10/- each.
- We have entered into tripartite agreement dated March 09, 2023 and March 10, 2023 with CDSL & NSDL respectively.
- Our Company will file the shareholding pattern in the form prescribed under Regulation 31 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015, one day prior to the listing of the Equity shares. The shareholding pattern will be uploaded on the Website of the BSE before commencement of trading of such Equity Shares.

#### 9. List of Shareholders of the Company holding 1% or more of the paid up Share Capital of the Company:-

a) As on the date of filing of this Draft Prospectus:-

Sr. No.	Names of Shareholders	Shares held (Face Value	% Pre Issue paid up
		of ₹10 each)	Share Capital
1.	Bhavin Rajeshbhai Gondaliya	26,32,000	26.32
2.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	18.60
3.	Jinal Rajeshbhai Gondaliya	14,90,000	14.90
4.	Rajesh Dhirubhai Gondaliya	12,80,000	12.80
5.	Prabhaben Rajeshbhai Gondaliya	12,80,000	12.80
6.	Kaka Engineering Private Limited	4,85,000	4.85
7.	Pinaxis Hi-Tech Engineering Private Limited	4,85,000	4.85
8.	Swati Rajendra Malpani	1,30,000	1.30
9.	Chintan Jayantibhai Bodar	1,24,000	1.24
	Total	97,66,000	97.66

b) Ten days prior to the date of filing of this Draft Prospectus:-

Sr. No.	Names of Shareholders	Shares held (Face Value of ₹ 10 each)	% Pre Issue paid up Share Capital
		/	
1.	Bhavin Rajeshbhai Gondaliya	26,32,000	26.32
2.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	18.60
3.	Jinal Rajeshbhai Gondaliya	14,90,000	14.90
4.	Rajesh Dhirubhai Gondaliya	12,80,000	12.80
5.	Prabhaben Rajeshbhai Gondaliya	12,80,000	12.80
6.	Kaka Engineering Private Limited	4,85,000	4.85
7.	Pinaxis Hi-Tech Engineering Private Limited	4,85,000	4.85
8.	Swati Rajendra Malpani	1,30,000	1.30
9.	Chintan Jayantibhai Bodar	1,24,000	1.24
	Total	97,66,000	97.66

#### c) One Year prior to the date of filing of this Draft Prospectus:-

Sr. No.	Names of Shareholders*	Shares held (Face Value of ₹ 10 each)	% Pre Issue paid up Share Capital
1.	Rajeshkumar Dhirubhai Gondaliya (HUF)	4,65,000	18.60
2.	Bhaveshkumar Shambhubhai Gondaliya	3,17,500	12.70
3.	Prabhaben Rajeshbhai Gondaliya	2,92,500	11.70
4.	Bhavin Rajeshbhai Gondaliya	2,25,000	9.00
5.	Jinal Rajeshbhai Gondaliya	2,25,000	9.00
6.	Rajesh Dhirubhai Gondaliya	2,02,500	8.10
7.	Mohanbhai Varsani Ratilal	2,02,500	8.10
8.	Mohan R Varsani HUF	2,02,500	8.10
9.	Jatinkumar Patel	2,02,500	8.10
10.	Chintan Jayantibhai Bodar	1,65,000	6.60
	Total	25,00,000	100.00

\*Details of shares held on April 12, 2022 and percentage held has been calculated based on the paid up capital of our Company as on April 12, 2022.

d) Two Years prior to the date of filing of this Draft Prospectus:-

Sr. No.	Names of Shareholders*	Shares held (Face Value of ₹10 each)	% Pre Issue paid up Share Capital
-		,	
1.	Rajeshkumar Dhirubhai Gondaliya (HUF)	4,65,000	18.60
2.	Bhaveshkumar Shambhubhai Gondaliya	3,17,500	12.70
3.	Prabhaben Rajeshbhai Gondaliya	2,92,500	11.70
4.	Bhavin Rajeshbhai Gondaliya	2,25,000	9.00
5.	Jinal Rajeshbhai Gondaliya	2,25,000	9.00
6.	Rajesh Dhirubhai Gondaliya	2,02,500	8.10
7.	Mohanbhai Varsani Ratilal	2,02,500	8.10
8.	Mohan R Varsani HUF	2,02,500	8.10
9.	Jatinkumar Patel	2,02,500	8.10
10.	Chintan Jayantibhai Bodar	1,65,000	6.60
	Total	25,00,000	100.00

\*Details of shares held on April 12, 2021 and percentage held has been calculated based on the paid up capital of our Company as on April 12, 2021.

- 10. Our Company has not made any Initial Public Offer of specified securities in the preceding two years.
- 11. There will be no further issue of capital, whether by way of issue of bonus shares, preferential allotment, Right issue or in any other manner during the period commencing from the date of the Draft Prospectus until the Equity Shares of our Company have been listed or application money unblocked on account of failure of Issue. Further, our Company does not intend to alter its capital structure within six months from the date of opening of the offer, by way of split/ consolidation of the denomination of Equity Shares. However, our Company may further issue Equity shares (including issue of securities convertible into Equity Shares) whether preferential or otherwise after the date of the listing of equity shares to finance an acquisition, merger or joint venture or for regulatory compliance or such other scheme of arrangement or any other purpose as the Board of Directors may deem fit, if an opportunity of such nature is determined by the Board of Directors to be in the interest of our Company.

#### 12. Capital Build-up in respect of Shareholding of our Promoters

As on the date of this Draft Prospectus, Our Promoters Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF) hold 57,72,000 Equity Shares of our Company. None of the Equity Shares held by our Promoters is subject to any pledge.

Set forth below is the build-up of the shareholding of our Promoters in our Company since incorporation.

Date of Allotment and made fully paid up/ Transfer	No. of Equity Shares	Face Value Per Share (₹)	Issue/ Acquisition/ Transfer Price (₹)	Consideration	Nature of Issue	Pre-Issue Shareholding %	Post-Issue Shareholding %
Rajesh Dhirt	ubhai Gondal	liya					
June 21, 2019	1,900	10	10	Cash	Subscription to MOA	0.02	[•]
September 09, 2020	2,00,600	10	10	Cash	Right Issue	2.01	[•]
September 11, 2022	1,17,500	10	50	Cash	Acquisition by way of Transfer of Shares <sup>(a)</sup>	1.18	[•]
February 20, 2023	9,60,000	10	Nil	Nil	Issue of Bonus Shares in ratio of 3:1	9.60	[•]
Total (A)	12,80,000					12.80	[•]
Bhavin Raje	shbhai Gonda	aliya					
June 21, 2019	1,900	10	10	Cash	Subscription to MOA	0.02	[•]
September 09, 2020	2,00,600	10	10	Cash	Right Issue	2.01	[•]
March 25, 2021	22,500	10	30	Cash	Right Issue	0.23	[•]

Date of Allotment and made fully paid up/ Transfer	No. of Equity Shares	Face Value Per Share (₹)	Issue/ Acquisition/ Transfer Price (₹)	Consideration	Nature of Issue	Pre-Issue Shareholding %	Post-Issue Shareholding %
September 11, 2022	4,33,000	10	50	Cash	Acquisition by way of Transfer of Shares <sup>(b)</sup>	4.33	[•]
February 20, 2023	19,74,000	10	Nil	Nil	Issue of Bonus Shares in ratio of 3:1	19.74	[•]
Total (B)	26,32,000					26.32	[•]
Rajeshkuma	r Dhirubhai (	Gondaliya	(HUF)				
September 09, 2020	4,27,500	10	10	Cash	Right Issue	4.28	[•]
March 25, 2021	37,500	10	30	Cash	Right Issue	0.38	[•]
February 20, 2023	13,95,000	10	Nil	Nil	Issue of Bonus Shares in ratio of 3:1	13.95	[•]
Total (C)	18,60,000					18.60	[•]
Grand Total	57,72,000					57.72	[•]

Note: None of the Shares has been pledged by our Promoters.

#### (a) Details of Acquisition by Rajesh Dhirubhai Gondaliya by way of Transfer of 1,17,500 equity shares.

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer
1.	September 11, 2022	Mohan R Varsani HUF	1,17,500
		Total	1,17,500

(b) Details of Acquisition by Bhavin Rajeshbhai Gondaliya by way of Transfer of 4,33,000 equity shares.

Sr. No.	Date of Transfer	Name of Transferor	No. of Share Transfer
1.	September 11, 2022	Bhaveshkumar Shambhubhai Gondaliya	3,12,500
2.	September 11, 2022	Mohanbhai Varsani Ratilal	1,20,500
		Total	4,33,000

#### 13. The average cost of acquisition or subscription of shares by our Promoters is set forth in the table below:

Sr. No.	Name of the Promoters	No. of Shares held	Average cost of Acquisition (in ₹)
1.	Rajesh Dhirubhai Gondaliya	12,80,000	6.17
2.	Bhavin Rajeshbhai Gondaliya	26,32,000	9.25
3.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	2.90

#### 14. Shareholding of Promoters & Promoter Group

Following are the details of pre and post Issue shareholding of persons belonging to the category "Promoters and Promoter Group":

Sr.	Names	Pre	IPO	Post IPO		
No	Ivailles	Shares Held	% Shares Held	Shares Held	% Shares Held	
	Promoters (A)					
1.	Rajesh Dhirubhai Gondaliya	12,80,000	12.80	12,80,000	[•]	
2.	Bhavin Rajeshbhai Gondaliya	26,32,000	26.32	26,32,000	[•]	
3.	Rajeshkumar Dhirubhai Gondaliya (HUF)	18,60,000	18.60	18,60,000	[•]	
	Sub Total (A)	57,72,000	57.72	57,72,000	[•]	
	Promoter Group (B)					

Sr.	Names	Pre	IPO	Post IPO	
No	inames	Shares Held	% Shares Held	Shares Held	% Shares Held
4.	Jinal Rajeshbhai Gondaliya	14,90,000	14.90	14,90,000	[•]
5.	Prabhaben Rajeshbhai Gondaliya	12,80,000	12.80	12,80,000	[•]
6.	Bhaveshkumar Shambhubhai Gondaliya	20,000	0.20	20,000	[•]
7.	Kaka Engineering Private Limited	4,85,000	4.85	4,85,000	[•]
8.	Pinaxis Hi-Tech Engineering Private Limited	4,85,000	4.85	4,85,000	[•]
	Sub Total (B)	37,60,000	37.60	37,60,000	[•]
	Total $(\mathbf{A}) + (\mathbf{B})$	95,32,000	95.32	95,32,000	[•]

15. Except as provided below, no Equity Shares were acquired/ purchased/ sold by the Promoters and Promoter Group, Directors and their immediate relatives within six months immediately preceding the date of filing of this Draft Prospectus.

Date of Allotment/	Name of Shareholder	No. of	% of Pre	Allotment/	Category of Allottees
Transfer		Equity	issue	Acquire/	(Promoters/ Promoter
		Share	Capital	Transfer	Group/ Director)
February 20, 2023	Bhavin Rajeshbhai Gondaliya	19,74,000	19.74		Promoter & Director
February 20, 2023	Rajesh Dhirubhai Gondaliya	9,60,000	9.60		Promoter & Director
February 20, 2023	Rajeshkumar Dhirubhai	13,95,000	13.95		Promoter
1 coruary 20, 2023	Gondaliya (HUF)	13,75,000	15.75		Tomoter
February 20, 2023	Prabhaben Rajeshbhai Gondaliya	9,60,000	9.60		Promoter Group &
1 coruary 20, 2023	Traonaben Rajesnonar Gondanya	9,00,000	2.00	Allotment of	Director
February 20, 2023	Jinal Rajeshbhai Gondaliya	11,17,500	11.18	Bonus Shares	Promoter Group
February 20, 2023	Bhaveshkumar Shambhubhai	15.000	0.15	Donus Shares	Promoter Group
rebruary 20, 2025	Gondaliya	13,000	0.15		Flomoter Group
February 20, 2023	Kaka Engineering Private	3,63,750	3.64		Promoter Group
Teoruary 20, 2023	Limited	3,03,730	5.04		Fromoter Group
February 20, 2023	Pinaxis Hi-Tech Engineering	3,63,750	3.64		Promoter Group
1°001 uary 20, 2025	Private Limited	5,05,750	5.04		r tomoter Group

16. None of our Promoters, Promoter Group, our Directors and their relatives has entered into any financing arrangement or financed the purchase of the Equity Shares of our Company by any other person during the period of six months immediately preceding the date of filing of the Draft Prospectus.

#### 17. Details of Promoters' Contribution Locked-in for Three Years

Pursuant to Regulation 236 and 238 of SEBI (ICDR) Regulations, 2018, an aggregate of 20.00% of the post issue capital held by our Promoters shall be considered as Promoter's Contribution (**"Promoters Contribution"**) and shall be locked-in for a period of three years from the date of allotment of Equity shares issued pursuant to this Issue. The lock in of Promoter's Contribution would be created as per applicable law and procedure and details of the same shall also be provided to the Stock Exchange before listing of the Equity Shares.

As on the date of this Draft Prospectus, our Promoters hold 57,72,000 Equity Shares constituting  $[\bullet]$ % of the Post-Issued, subscribed and paid up Equity Share Capital of our Company, which are eligible for the Promoters' contribution.

Our Promoters, Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF), have given written consent to include 27,50,000 Equity Shares held by them and subscribed by them as part of Promoters Contribution constituting 20.13% of the post issue Equity Shares of our Company. Further, they have agreed not to sell or transfer or pledge or otherwise dispose of in any manner, the Promoters contribution, for a period of three years from the date of allotment in the Issue.

Date of Allotment/	No. of Equity	Face Value	Issue/ Acquisition/	Nature of	Post-Issue	Lock in		
Transfer and made	Shares locked-in	Per Share	Transfer Price (₹)	transaction	Shareholding	Period		
fully Paid Up		(₹)			%			
Rajesh Dhirubhai Gondaliya								
February 20, 2023	6,00,000	10	Nil	Bonus Issue	[•]	3 years		
Bhavin Rajeshbhai G	ondaliya							
February 20, 2023	8,00,000	10	Nil	Bonus Issue	[•]	3 years		
Rajeshkumar Dhirubhai Gondaliya (HUF)								
February 20, 2023	13,50,000	10	Nil	Bonus Issue	[•]	3 years		
Total	27,50,000				[•]			

The minimum Promoter's contribution has been brought in to the extent of not less than the specified minimum lot and from persons defined as "**Promoter**" under the SEBI (ICDR) Regulations. All Equity Shares, which are being locked in are not ineligible for

#### Kaka Industries Limited

computation of Minimum Promoters Contribution as per Regulation 237 of the SEBI (ICDR) Regulations and are being locked in for 3 years as per Regulation 238(a) of the SEBI (ICDR) Regulations i.e. for a period of three years from the date of allotment of Equity Shares in this issue.

The entire pre-issue shareholding of the Promoters and Promoter Group, other than the Minimum Promoters contribution which is locked in for three years, shall be locked in for a period of one year from the date of allotment in this Issue.

### Eligibility of Share for "Minimum Promoters Contribution in terms of clauses of Regulation 237(1) of SEBI (ICDR) Regulations, 2018

Reg. No.	Promoters' Minimum Contribution Conditions	Eligibility Status of Equity Shares forming part of Promoter's Contribution
237(1) (a) (i)	Specified securities acquired during the preceding three years, if they are acquired for consideration other than cash and revaluation of assets or capitalization of intangible assets is involved in such transaction	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
237 (1) (a) (ii)	Specified securities acquired during the preceding three years, resulting from a bonus issue by utilization of revaluation reserves or unrealized profits of the issuer or from bonus issue against Equity Shares which are ineligible for minimum promoters' contribution	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible
237 (1) (b)	Specified securities acquired by promoters during the preceding one year at a price lower than the price at which specified securities are being offered to public in the initial public offer	The minimum Promoter's contribution does not consist of such Equity Shares. Hence Eligible.
237(1) (c)	Specified securities allotted to promoters during the preceding one year at a price less than the issue price, against funds brought in by them during that period, in case of an issuer formed by conversion of one or more partnership firms, where the partners of the erstwhile partnership firms are the promoters of the issuer and there is no change in the management: Provided that specified securities, allotted to promoters against capital existing in such firms for a period of more than one year on a continuous basis, shall be eligible	The minimum Promoter's contribution does not consist of such Equity Shares. <b>Hence Eligible.</b>
237 (1) (d)	Specified securities pledged with any creditor.	Our Promoters have not Pledged any shares with any creditors. Accordingly, the minimum Promoter's contribution does not consist of such Equity Shares. <b>Hence Eligible.</b>

#### Details of Promoters' Contribution Locked-in for One Year

In terms of Regulation 238(b) and 239 of the SEBI (ICDR) Regulations, 2018, in addition to the Minimum Promoters contribution which is locked in for three years, as specified above, the entire pre-issue equity share capital constituting 72,50,000 Equity Shares shall be locked in for a period of one year from the date of allotment of Equity Shares in this Issue.

In terms of Regulation 241 of the SEBI (ICDR) Regulations, 2018, the Equity Shares which are subject to lock-in shall carry inscription **'non-transferable'** along with the Ratio of specified non-transferable period mentioned in the face of the security certificate. The shares which are in dematerialized form, if any, shall be locked-in by the respective depositories. The details of lock-in of the Equity Shares shall also be provided to the Designated Stock Exchange before the listing of the Equity Shares.

#### Other requirements in respect of lock-in:

- 1. In terms of Regulation 242 of the SEBI (ICDR) Regulations, the locked in Equity Shares held by the Promoters, as specified above, can be pledged with any scheduled commercial bank or public financial institution or a systemically important nonbanking finance company or a housing finance company as collateral security for loan granted by such bank or institution provided that the pledge of Equity Shares is one of the terms of the sanction of the loan. Provided that securities locked in as minimum promoter's contribution may be pledged only if, in addition to fulfilling the above requirements, the loan has been granted by such bank or institution, for the purpose of financing one or more of the objects of the Issue.
- 2. In terms of Regulation 243 of the SEBI (ICDR) Regulations, the Equity Shares held by persons other than the Promoters prior to the Issue may be transferred to any other person holding the Equity Shares which are locked in as per Regulation

239 of the SEBI (ICDR) Regulations, subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with the SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.

- 3. Further in terms of Regulation 243 of the SEBI (ICDR) Regulations, the specified securities held by the promoters and locked-in as per regulation 238 may be transferred to another promoters or any person of the Promoter Group or a new promoters or a person in control of the issuer subject to continuation of the lock-in in the hands of the transferees for the remaining period and compliance with SEBI (Substantial Acquisition of Shares and Takeovers) Regulations, 2011, as applicable.
- 18. Neither, we nor our Promoters, Directors and the LM to this Issue have entered into any buyback and/ or standby arrangements and/ or similar arrangements for the purchase of our Equity Shares from any person.
- 19. As on the date of this Draft Prospectus, the entire Issued Share, Subscribed and Paid-up Share Capital of our Company is fully paid up. Since the entire issue price in respect of the issue is payable on application, all the successful applicants will be allotted fully paid up Equity Shares.
- 20. The LM i.e. Hem Securities Limited and their associates do not hold any Equity Shares in our Company as on the date of filing of this Draft Prospectus.
- 21. As on the date of this Draft Prospectus, we do not have any Employees Stock Option Scheme/ Employees Stock Purchase Scheme and we do not intend to allot any shares to our employees under Employee Stock Option Scheme/ Employee Stock Purchase Plan from the proposed issue. As and when, options are granted to our employees under the Employee Stock Option Scheme, our Company shall comply with the SEBI (Share Based Employee Benefits) Regulations, 2014.
- 22. We have 19 (Nineteen) shareholders as on the date of filing of this Draft Prospectus.
- 23. As on the date of filing of this Draft Prospectus, there are no outstanding warrants, options or rights to convert debentures, loans or other instruments which would entitle Promoters or any shareholders or any other person any option to acquire our Equity Shares after this Initial Public Offer
- 24. Our Company has not raised any bridge loan against the proceeds of the Issue.
- 25. As on the date of this Draft Prospectus, none of the shares held by our Promoters/ Promoter Group are subject to any pledge.
- 26. We here by confirm that there will be no further issue of capital whether by way of issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from the date of the Draft Prospectus until the Equity Shares offered have been listed or application money unblocked on account of failure of Issue.
- 27. An over-subscription to the extent of 1% of the Issue, can be retained for the purpose of rounding off to the nearest integer during finalizing the allotment, subject to minimum allotment, which is the minimum application size in this Issue. Consequently, the actual allotment may go up by a maximum of 1% of the Issue, as a result of which, the post-issue paid up capital after the Issue would also increase by the excess amount of allotment so made. In such an event, the Equity Shares held by the Promoters and subject to 3 year lock- in shall be suitably increased; so as to ensure that 20% of the post Issue paid-up capital is locked in.
- 28. Allocation to all categories shall be made on a proportionate basis subject to valid applications received at or above the Issue Price. Under subscription, if any, in any of the categories, would be allowed to be met with spill-over from any of the other categories or a combination of categories at the discretion of our Company in consultation with the LM and Designated Stock Exchange i.e. BSE. Such inter-se spill over, if any, would be affected in accordance with applicable laws, rules, regulations and guidelines.
- 29. In case of over-subscription in all categories the allocation in the issue shall be as per the requirements of Regulation 253 of SEBI (ICDR) Regulations, 2018 and its amendments from time to time.
- 30. The unsubscribed portion in any reserved category (if any) may be added to any other reserved category.
- 31. The unsubscribed portion if any, after such inter se adjustments among the reserved categories shall be added back to the net issue to the public portion.
- 32. At any given point of time there shall be only one denomination of the Equity Shares, unless otherwise permitted by law.
- 33. Our Company shall comply with such disclosure and accounting norms as may be specified by BSE, SEBI and other regulatory authorities from time to time.

- 34. There are no Equity Shares against which depository receipts have been issued.
- 35. Other than the Equity Shares, there is no other class of securities issued by our Company.
- 36. There are no safety net arrangements for this public issue.
- 37. As per RBI regulations, OCBs are not allowed to participate in this issue.
- 38. Our Promoters and Promoter Group will not participate in this Issue.
- 39. This Issue is being made through Fixed Price Issue.
- 40. In terms of Rule 19(2)(b)(i) of the Securities Contracts (Regulation) Rules, 1957, as amended, (the SCRR) the Issue is being made for at least 25% of the post-issue paid-up Equity Share capital of our Company. Further, this Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time.
- 41. No person connected with the Issue shall offer any incentive, whether direct or indirect, in the nature of discount, commission, and allowance, or otherwise, whether in cash, kind, services or otherwise, to any Applicant.

We shall ensure that transactions in Equity Shares by the Promoters and members of the Promoter Group, if any, between the date of filing the Prospectus with the Registrar of companies and the Issue Closing Date are reported to the Stock Exchanges within 24 hours of such transactions being completed.

#### **OBJECTS OF THE ISSUE**

The Issue includes a fresh Issue of up to 36,60,000 Equity Shares of our Company at an Issue Price of  $\mathbf{\xi}$  [•] per Equity Share. We intend to utilize the proceeds of the Issue to meet the following objects:

- 1. To meet Working Capital requirements
- 2. General Corporate Purpose
- 3. To meet issue expenses

#### (Collectively referred as the "Objects")

We believe that listing will enhance our corporate image and visibility of brand name of our Company. We also believe that our Company will receive the benefits from listing of Equity Shares on the BSE SME Platform. It will also provide liquidity to the existing shareholders and will also create a public trading market for the Equity Shares of our Company.

The main objects clause of our Memorandum enables our Company to undertake its existing activities.

#### Net Proceeds

The details of the Net Proceeds are set forth below:

Particulars	Amount (₹ in Lakhs)
Gross Proceeds of the Issue	[•]
Less: Issue related expenses in relation to Issue	[•]
Net Proceeds	[•]

#### **Requirement of Funds and Utilization of Net Proceeds**

The Net Proceeds are proposed to be used in accordance with the details as set forth below:

S. No.	Particulars	Amount (₹ in Lakhs)
1.	To meet Working Capital requirements	[•]
2.	General Corporate Purpose [•]	
	Total	[•]

Our fund requirements and deployment thereof are based on internal management estimates of our current business plans and have not been appraised by any bank or financial institution. These are based on current conditions and are subject to change in light of changes in external circumstances or costs or in other financial conditions, business strategy, as discussed further below.

#### **Means of Finance**

We intend to finance our Objects of Issue through Net Issue Proceeds which is as follows:

Particulars	Amount (₹ in Lakhs)
Net Issue Proceeds	[•]
Total	[•]

Since, the entire fund requirement is to be funded from the proceeds of the Issue, there is no requirement to make firm arrangements of finance under Regulation 230(1)(e) of the SEBI ICDR Regulations through verifiable means towards at least 75% of the stated means of finance, excluding the amounts to be raised through the proposed Issue.

In case of any increase in the actual utilization of funds earmarked for the Objects, such additional funds for a particular activity will be met by way of means available to our Company, including from internal accruals. If the actual utilization towards any of the Objects is lower than the proposed deployment such balance will be used for future growth opportunities including funding existing objects, if required. In case of delays in raising funds from the Issue, our Company may deploy certain amounts towards any of the above-mentioned Objects through a combination of Internal Accruals or Unsecured Loans (Bridge Financing) and in such case the Funds raised shall be utilized towards repayment of such unsecured Loans or recouping of Internal Accruals. However, we confirm that no bridge financing has been availed as on date, which is subject to being repaid from the Issue Proceeds.

As we operate in competitive environment, our Company may have to revise its business plan from time to time and consequently our fund requirements may also change. Our Company's historical expenditure may not be reflective of our future expenditure plans. Our Company may have to revise its estimated costs, fund allocation and fund requirements owing to various factors such as economic and business conditions, increased competition and other external factors which may not be within the control of our management. This may entail rescheduling or revising the planned expenditure and funding requirements, including the expenditure for a particular purpose at the discretion of the Company's management.

For further details on the risks involved in our business plans and executing our business strategies, please see the section titled *"Risk Factors"* beginning on page 22 of this Draft Prospectus.

#### **Details of Utilization of Net Proceeds**

The details of utilization of the Net Proceeds are set forth herein below:

#### 1. To Meet Working Capital Requirements

Our business requires working capital majorly for investment in trade receivables and payment to trade payables and funding day to day operations. The Company will meet the requirement to the extent of  $\mathfrak{F}[\bullet]$  from the Net Proceeds of the Issue and balance from borrowings at an appropriate time.

With the expansion of the business the company will be in the need of additional working capital requirements. The major capital will be invested in the trade receivables and payment to trade payables and funding day to day operations. The Company will meet the requirement to the extent of  $\mathfrak{T}[\bullet]$  Lakhs from the Net Proceeds of the Issue and balance from borrowings at an appropriate time as per the requirement.

Details of Estimation of Working Capital requirement are as follows:	:
--	---

D o turr	s of Estimation of Working Capital require	ement are as rome				(₹ In Lakhs)
S.	Particulars	Audited	(Restated Star	ndalone)	Provisional	Estimated
No.		March 31,	March 31,	March 31,	March 31,	March 31,
		2020	2021	2022	2023	2024
Ι	Current Assets					
	Inventories	958.61	1,146.18	1,849.45	[•]	[•]
	Trade receivables	1,074.10	1,452.37	1,407.96	[•]	[•]
	Other current assets	33.32	180.97	198.23	[•]	[•]
	Total (A)	2,066.02	2,779.52	3,455.64	[•]	[•]
Π	Current Liabilities					
	Trade payables	1,063.47	644.55	454.63	[•]	[•]
	Other current liabilities	121.12	97.97	140.41	[•]	[•]
	Short-term provisions	30.11	59.57	8.01	[•]	[•]
	Total (B)	1,214.70	802.09	603.05	[•]	[•]
III	Total Working Capital Gap (A-B)	851.32	1,977.42	2,852.59	[•]	[•]
IV	Funding Pattern					
	Borrowings & Internal Accruals	851.32	1,977.42	2,852.59	[•]	[●]
	IPO Proceeds					[●]
		IPO Procee	ds			[•]

Key assumptions for working capital projections made by Our Company:

Particulars	March 31, 2020	March 31, 2021	March 31, 2022	March 31, 2023	March 31, 2024
<b>Inventories (Days)</b>	84 days	53 days	58 days	[•]	[•]
Debtors (Days)	95 days	67 days	44 days	[•]	<b>[●]</b>
Creditors (Days)	99 days	41 days	18 days	[•]	[•]

#### Justification:

Inventories	Inventory levels are maintained by our Company depending upon the demand and delivery schedules. We have		
inventories			
	assumed Inventories turnover days to be around [•] days for F.Y. 2023-24 as compared to 58 days in F.Y. 2021-		
	22 and 53 days in F.Y. 2020-21.		
Debtors	Our Company's general credit terms vary across type of customer. We expect Debtors Holding days to be around		
	[•] days for F.Y. 2023-24, as compared to 44 days in F.Y. 2021-22 and 67 days in F.Y. 2020-21.		
Creditors	Our Creditors payments days for the F.Y. 2020-21 and 2021-22 were 41 days and 18 days respectively and we		
	expect to keep it [•] days for F.Y. 2023-24.		

As our Company was having limited operations in F.Y. 2019-20, being the initial financial year post incorporation, the ratios for F.Y. 2019-20 has not been taken into consideration in the above justification and for deriving assumptions for F.Y. 2023-24.

#### 2. General Corporate Purpose

Our management, in accordance with the policies of our Board, will have flexibility in utilizing the proceeds earmarked for general corporate purposes. We intend to deploy the balance Fresh Issue proceeds aggregating  $\mathbf{\xi}$  [•] Lakhs towards the general corporate purposes to drive our business growth. In accordance with the policies set up by our Board, we have flexibility in applying the remaining Net Proceeds, for general corporate purpose including but not restricted to, meeting operating expenses, initial development costs for projects other than the identified projects, and the strengthening of our business development and marketing capabilities, meeting exigencies, which the Company in the ordinary course of business may not foresee or any other purposes as approved by our Board of Directors, subject to compliance with the necessary provisions of the Companies Act, 2013.

We confirm that any issue related expenses shall not be considered as a part of General Corporate Purpose. Further in case, our actual issue expenses turn to be lesser than the estimated issue expenses of  $\mathfrak{F}[\bullet]$  lakhs, such surplus amount shall be utilized for General Corporate Purpose in such a manner that the amount for general corporate purposes, as mentioned in the Prospectus, shall not exceed 25% of the amount raised by our Company through this Issue.

#### 3. Public Issue Expenses

The total estimated Issue Expenses are  $\mathfrak{F}[\bullet]$  Lakhs, which is  $[\bullet]$  % of the total Issue Size. The details of the Issue Expenses are tabulated below:

Activity	(₹ in Lakh)	As a % of Estimates	As a % of Issue Size
		Issue Expenses	
Lead Manger Fees	[•]	[•]	[•]
Fees Payable to Registrar to the Issue	[•]	[•]	[•]
Fees Payable for Advertising and Publishing Expenses	[•]	[•]	[•]
Fees Payable to Regulators including Stock Exchanges	[•]	[•]	[•]
Payment for Printing & Stationery, Postage, etc.	[•]	[•]	[•]
Fees Payable to Auditor, Legal Advisors and other Professionals	[•]	[•]	[•]
Others (Fees payable for Marketing & distribution expenses, Selling Commission, Brokerage, Processing Fees*, Underwriting fees and Miscellaneous Expenses)	[•]	[•]	[•]
Total	[•]	[•]	[•]

<sup>(1)</sup> Amounts will be finalised and incorporated in the Prospectus on determination of Issue Price. Issue expenses include applicable taxes, where applicable. Issue expenses are estimates and are subject to change.

<sup>(2)</sup> Selling commission payable to the SCSBs on the portion for Retail Individual Bidders. Non-Institutional Bidders, which are directly procured by the SCSBs, would be as follows

Portion for Retail Individual Bidders* Portion for Non-Institutional Bidders*		0.10% of the Amount Allotted* (plus applicable taxes)
		0.10% of the Amount Allotted* (plus applicable taxes)
*Amount allotted is the product of the number of Equity Shares Allotted and the Issue Price. The selling commission pay		

\*Amount allotted is the product of the number of Equity Shares Allotted and the Issue Price. The selling commission payable to the SCSBs will be determined on the basis of the bidding terminal ID as captured in the Bid Book of BSE.

(3) No uploading/processing fees shall be payable by our Company to the SCSBs on the applications directly procured by them. Processing fees payable to the SCSBs on the portion for Retail Individual Bidders and Non-Institutional Bidders which are procured by the members of the Syndicate/ sub-Syndicate/ Registered Broker/CRTAs/ CDPs and submitted to SCSB for blocking, would be as follows:

Portion for Retail Individual Bidders	$\mathbf{E}$ 10 per valid Bid cum Application Form (plus applicable taxes)
Portion for Non-Institutional Bidders	$\mathbf{z}$ 10 per valid Bid cum Application Form (plus applicable taxes)
<u> </u>	

Notwithstanding anything contained above the total processing fee payable under this clause will not exceed  $\gtrless 1$  lakh (plus applicable taxes) and in case if the total processing fees exceeds  $\gtrless 1$  lakh (plus applicable taxes) then processing fees will be paid on pro-rata basis.

<sup>(4)</sup> The processing fees for applications made by Retail Individual Bidders using the UPI Mechanism would be as follows:

	Members of the Syndicate/ RTAs/	$\gtrless 10$ per valid application (plus applicable taxes)
CDPs (uploading charges)		
	Sponsor Bank [•]	₹ 7 per valid Bid cum Application Form* (plus applicable taxes) The Sponsor Bank
		shall be responsible for making payments to the third parties such as remitter bank,
	NPCI and such other parties as required in connection with the performance	
		duties under the SEBI circulars, other agreements and other applicable laws.

\*For each valid application by respective Sponsor Bank

Notwithstanding anything contained above in this clause the total Uploading charges/ Processing fees payable to Members of the Syndicate/RTAs/CDPs for applications made by RIBs (up to ₹200,000), Non-Institutional Bidders (for an amount more than ₹200,000) and up to ₹500,000) using the UPI Mechanism and in case if the total uploading charges/ processing fees exceeds ₹ 1 lakh (plus applicable taxes) then uploading charges/ processing fees using UPI Mechanism will be paid on pro-rata basis.

(5) Selling commission on the portion for Retail Individual Bidders and Non-Institutional Bidders which are procured by members of the Syndicate (including their sub-Syndicate Members), Registered Brokers, CRTAs and CDPs or for using 3-in-1 type accounts- linked online trading, demat & bank account provided by some of the Registered Brokers which are Members of the Syndicate (including their Sub-Syndicate Members) would be as follows:

Portion for Retail Individual Bidders	0.10% of the Amount Allotted* (plus applicable taxes)
Portion for Non-Institutional Bidders	0.10% of the Amount Allotted* (plus applicable taxes)

\*Amount Allotted is the product of the number of Equity Shares Allotted and the Issue Price

Uploading charges payable to Members of the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs on the applications made by RIBs using 3-in-1 accounts and Non-Institutional Bidders which are procured by them and submitted to SCSB for blocking or using 3-in-1 accounts, would be as follows: ₹10 plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs.

Bidding charges payable to the Registered Brokers, CRTAs/ CDPs on the portion for RIBs and Non-Institutional Bidders which are directly procured by the Registered Brokers or CRTAs or CDPs and submitted to SCSB for processing, would be as follows:

Portion for Retail Individual Bidders*	$\gtrless 10$ per valid application (plus applicable taxes)
Portion for Non-Institutional Bidders*	$\gtrless 10$ per valid application (plus applicable taxes)

\* Based on valid applications

Notwithstanding anything contained above the total uploading/bidding charges payable under this clause will not exceed  $\gtrless 1$  lakh (plus applicable taxes) and in case if the total uploading/bidding charges exceeds  $\gtrless 1$  lakh (plus applicable taxes) then uploading charges will be paid on pro-rata basis.

The Selling Commission payable to the Syndicate/Sub-Syndicate Members will be determined on the basis of the application form number/ series, provided that the application is also bid by the respective Syndicate/Sub-Syndicate Member. For clarification, if a Syndicate ASBA application on the application form number/ series of a Syndicate/Sub-Syndicate Member, is bid by an SCSB, the Selling Commission will be payable to the SCSB and not the Syndicate/Sub-Syndicate Member. Bidding Charges payable to members of the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs on the portion for RIBs and Non-Institutional Bidders which are procured by them and submitted to SCSB for blocking, would be as follows:  $\gtrless 10$  plus applicable taxes, per valid application bid by the Syndicate (including their sub-Syndicate Members), CRTAs and CDPs.

The selling commission and bidding charges payable to Registered Brokers the CRTAs and CDPs will be determined on the basis of the bidding terminal ID as captured in the Bid Book of BSE.

All such commissions and processing fees set out above shall be paid as per the timelines in terms of the Syndicate Agreement and Escrow and Sponsor Bank Agreement. Further, the processing fees for applications made by UPI Bidders using the UPI Mechanism may be released to the remitter banks (SCSBs) only after such banks provide a written confirmation on compliance with SEBI Circular No: SEBI/HO/CFD/DIL2/P/CIR/2021/570 dated June 2, 2021 read with SEBI Circular No: SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021.

#### **Proposed Schedule of Implementation:**

The proposed year wise break up of deployment of funds and Schedule of Implementation of Net Issue Proceeds is as under:

		(₹ in Lakhs)
S. No.	Particulars	Amount to be deployed and
		utilized in F.Y. 23-24
2.	To meet Working Capital requirements	[•]
3.	General Corporate Purpose	[•]
4.	Issue Expenses	[•]
	Total	[•]

#### Funds Deployed and Source of Funds Deployed:

 $[\bullet]$ , Chartered Accountants vide their certificate dated  $[\bullet]$  have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue:

	(₹ in Lakhs)
Particulars	Amount
Issue Expenses	[•]
Total	[•]

#### Sources of Financing for the Funds Deployed:

 $[\bullet]$ , Chartered Accountants vide their certificate dated  $[\bullet]$  have confirmed that as on date of certificate the following funds have been deployed for the proposed object of the Issue: ( $\notin$  in Lathe)

	(X III Lakiis)
Particulars	Amount
Internal Accruals	[•]
Total	[•]

#### Appraisal

None of the Objects have been appraised by any bank or financial institution or any other independent third-party organization. The funding requirements of our Company and the deployment of the proceeds of the Issue are currently based on available quotations and management estimates. The funding requirements of our Company are dependent on a number of factors which may not be in the control of our management, including but not limited to variations in interest rate structures, changes in our financial condition and current commercial conditions of our Business and are subject to change in light of changes in external circumstances or in our financial condition, business or strategy.

#### Shortfall of Funds

Any shortfall in meeting the fund requirements will be met by way of internal accruals and or unsecured Loans.

#### **Bridge Financing Facilities**

As on the date of the Draft Prospectus, we have not raised any bridge loans which are proposed to be repaid from the Net Proceeds.

#### **Monitoring Utilization of Funds**

As the size of the Issue will not exceed ₹ 10,000 Lakhs, the appointment of Monitoring Agency would not be required as per Regulation 262(1) of the SEBI ICDR Regulations. Our Board and the management will monitor the utilization of the Net Issue Proceeds through our audit committee. Pursuant to Regulation 32 of the SEBI Listing Regulations, our Company shall on half-yearly basis disclose to the Audit Committee the Application of the proceeds of the Issue. On an annual basis, our Company shall prepare a statement of funds utilized for purposes other than stated in this Draft Prospectus and place it before the Audit Committee. Such disclosures shall be made only until such time that all the proceeds of the Issue have been utilized in full.

#### **Interim Use of Proceeds**

Pending utilization of the Issue proceeds of the Issue for the purposes described above, our Company will deposit the Net Proceeds with scheduled commercial banks included in schedule II of the RBI Act.

Our Company confirms that it shall not use the Net Proceeds for buying, trading or otherwise dealing in shares of any listed company or for any investment in the equity markets or investing in any real estate product or real estate linked products.

#### Variation in Objects

In accordance with Section 27 of the Companies Act, 2013, our Company shall not vary the objects of the Issue without our Company being authorized to do so by the Shareholders by way of a Special Resolution. In addition, the notice issued to the Shareholders in relation to the passing of such special resolution shall specify the prescribed details as required under the Companies Act and shall be published in accordance with the Companies Act and the rules there under. As per the current provisions of the Companies Act, our Promoter or controlling Shareholders would be required to provide an exit opportunity to such shareholders who do not agree to the proposal to vary the objects, at such price, and in such manner, as may be prescribed by SEBI, in this regard.

#### Other confirmations

There are no material existing or anticipated transactions with our Promoter, our Directors, our Company's key Managerial personnel, in relation to the utilization of the Net Proceeds. No part of the Net Proceeds will be paid by us as consideration to our Promoter, our directors or key managerial personnel except in the normal course of business and in compliance with the applicable laws.

#### **BASIS FOR ISSUE PRICE**

Investors should read the following summary with the section titled "Risk Factors", the details about our Company under the section titled "Our Business" and its financial statements under the section titled "Financial Information of the Company" beginning on page 22, 82 and 121 respectively of the Draft Prospectus. The trading price of the Equity Shares of Our Company could decline due to these risks and the investor may lose all or part of his investment.

The Issue Price will be determined by our Company in consultation with the LM on the basis of the quantitative and qualitative factors as described below. The face value of the Equity Shares is  $\gtrless 10.00$  each and the Issue Price is  $\gtrless [\bullet]$  times of the face value.

#### **QUALITATIVE FACTORS**

We believe the following business strengths allow us to successfully compete in the industry:

- a) Extensive network of dealers covering major parts of India;
- b) Wide Range of Products;
- c) Stringent quality control mechanism ensuring standardized product quality;
- d) In-house Manufacturing capabilities;
- e) Synergy of young and experienced management team with a committed employee base.

For a detailed discussion on the qualitative factors which form the basis for computing the price, please refer to sections titled "*Our Business*" beginning on page 82 of this Draft Prospectus.

#### **QUANTITATIVE FACTORS**

The information presented below relating to our Company is based on the Restated Financial Statements. For details, please refer section titled *"Financial Information of the Company"* on page 121 of this Draft Prospectus.

Some of the quantitative factors which may form the basis for calculating the Issue Price are as follows:

#### 1. Basic & Diluted Earnings per share (EPS) (Face value of ₹ 10 each):

As per the Restated Financial Statements:-

Sr. No	F.Y./Period	Basic & Diluted (₹)	Weights
	Financial Year ending March 31, 2022	4.98	3
	Financial Year ending March 31, 2021	4.59	2
	Financial Year ending March 31, 2020	5.17	1
	Weighted Average	4.88	6
	Period ending December 31, 2022	3.85	

Notes:

- *ii. The face value of each Equity Share is* ₹10.00.
- *iii. Earnings per Share has been calculated in accordance with Accounting Standard 20 "Earnings per Share" issued by the Institute of Chartered Accountants of India.*
- *iv.* The above statement should be read with Significant Accounting Policies and the Notes to the Restated Financial Statements as appearing in Annexure IV.
- v. Basic Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of equity shares outstanding during the year/ period
- vi. Diluted Earnings per Share = Net Profit/(Loss) after tax, as restated attributable to equity shareholders / Weighted average number of diluted potential equity shares outstanding during the year/ period.

#### 2. Price Earning (P/E) Ratio in relation to the Issue Price of ₹ [•]

Particulars	(P/E) Ratio
P/E ratio based on the Basic & Diluted EPS, as restated for period ending March 31, 2022	[•]
P/E ratio based on the Weighted Average EPS, as restated.	[•]

Industry P/E Ratio*	(P/E) Ratio
Industry Average	27.31

*i. The figures disclosed above are based on the Restated Financial Statements of the Company.* 

#### Kaka Industries Limited

\* For the purpose of industry, we have considered those companies which are engaged in the similar line of business segment as of our Company, however, they may not be exactly comparable in terms of product portfolio or the size of our Company. The peers have been included for the purpose of broad comparison.

#### Note:

- i) The P/E ratio of our Company has been computed by dividing Issue Price with EPS.
- ii) P/E Ratio of the peer company is based on the Consolidated Audited Results for the F.Y. 2021-22 and stock exchange data dated April 05, 2023.

#### 3. Return on Net worth (RoNW)

Sr. No	Period	<b>RONW</b> (%)	Weights
1	Period ending March 31, 2022	40.09%	3
2	Period ending March 31, 2021	40.68%	2
3	Period ending March 31, 2020	99.30%	1
	Weighted Average	50.16%	6
	Period ending December 31, 2022	26.66%	

Note:

- i. The figures disclosed above are based on the Restated Financial Statements of the Company.
- *ii.* The RoNW has been computed by dividing restated net profit after tax (excluding exceptional items) with restated Net worth as at the end of the year/period
- *Weighted average = Aggregate of year-wise weighted RoNW divided by the aggregate of weights i.e. (RoNW x Weight) for each year/Total of weights.*

#### 4. Net Asset Value (NAV) per Equity Share:

Sr. No.	NAV per Equity Share	(Amount in ₹)
1.	As at March 31, 2020	5.21
2.	As at March 31, 2021	11.28
3.	As at March 31, 2022	12.41
4.	As at December 31, 2022	16.27
5.	NAV per Equity Share after the Issue	[•]
6.	Issue Price	[•]

\*The above NAV has been calculated based on weighted number of shares outstanding at the end of the respective year/period.

#### Notes:

- *i.* The figures disclosed above are based on the Restated Financial Statements of the Company.
- *ii.* NAV per share=Restated Net worth at the end of the year/period divided by weighted average number of equity shares outstanding at the end of the year/period
- *iii.* Net worth is computed as the sum of the aggregate of paid-up equity share capital, all reserves created out of the profits, securities premium account received in respect of equity shares and debit or credit balance of profit and loss account.
- iv. Issue Price per Equity Share will be determined by our Company in consultation with the Lead Manager.

#### 5. Comparison of Accounting Ratios with Industry Peers

								(₹ In lakhs)
Name of Company	<b>Current Market</b>	rent Market Face		EPS		RoNW	Book	Total Income (₹
Name of Company	Price (₹)	Value	Basic	Diluted	PE	(%)	Value (₹)	In lakhs)
Kaka Industries Limited	[•]	10	4.98	4.98	[•]	40.09%	65.07	11,709.98
Peer Group								
Dhabriya Polywood Limited <sup>(i)</sup>	128.35	10.00	4.70	4.70	27.31	8.44%	55.66	13,395.01
Sintex Plastics Technology Limited <sup>(i)</sup>	2.08	1.00	(6.73)	(6.68)	-	(807.28 %)	0.83	94,652.00

(**X T** 1 1 1

Notes:

(i) Source – All the financial information for listed industry peers mentioned above is sourced from the Annual Reports of the aforesaid companies for the year ended March 31, 2022 and stock exchange data dated April 05, 2023 to compute the corresponding financial ratios. For our Company, we have taken Current Market Price as the issue price of equity share. Further, P/E Ratio is based on the current market price of the respective scrips.

(ii) The EPS, NAV, RoNW and total Income of our Company are taken as per Restated Financial Statement for the Financial Year 2021-22.

- (iii) NAV per share is computed as the closing net worth divided by the weighted average number of paid up equity shares as on March 31, 2022.
- *(iv) RoNW has been computed as net profit after tax divided by closing net worth.*
- (v) Net worth has been computed in the manner as specifies in Regulation 2(1) (hh) of SEBI (ICDR) Regulations, 2018.
- (vi) The face value of Equity Shares of our Company is ₹ 10/- per Equity Share and the Issue price is [•] times the face value of equity share.

#### 6. Key Performance Indicators

The KPIs disclosed below have been used historically by our Company to understand and analyze the business performance, which in result, help us in analyzing the growth of our company.

The KPIs disclosed below have been approved by a resolution of our Audit Committee dated April 11, 2023 and the members of the Audit Committee have verified the details of all KPIs pertaining to our Company. Further, the members of the Audit Committee have confirmed that there are no KPIs pertaining to our Company that have been disclosed to any investors at any point of time during the three years period prior to the date of filing of this Draft prospectus. Further, the KPIs herein have been certified by Dinesh R. Thakkar & Co., Chartered Accountants, by their certificate dated April 11, 2023.

The KPIs of our Company have been disclosed in the sections titled "Our Business" and "Management's Discussion and Analysis of Financial Condition and Results of Operations – Key Performance Indicators" on pages 82 and 172, respectively. We have described and defined the KPIs as applicable in "Definitions and Abbreviations" on page 1.

Our Company confirms that it shall continue to disclose all the KPIs included in this section on a periodic basis, at least once in a year (or any lesser period as determined by the Board of our Company), for a duration of one year after the date of listing of the Equity Shares on the Stock Exchange or till the complete utilisation of the proceeds of the Fresh Issue as per the disclosure made in the Objects of the Issue, whichever is later or for such other duration as may be required under the SEBI ICDR Regulations. Further, the ongoing KPIs will continue to be certified by a member of an expert body as required under the SEBI ICDR Regulations.

		(₹ In Lakhs except percentages and i					
<b>Key Financial Performance</b>	Period ended December 31, 2022*	FY 2021-22	FY 2020-21	FY 2019-20			
Revenue from operations <sup>(1)</sup>	11,661.99	11,695.92	7,874.89	4,148.66			
EBITDA <sup>(2)</sup>	836.16	956.05	604.73	229.60			
EBITDA Margin <sup>(3)</sup>	7.17%	8.17%	7.68%	5.53%			
PAT <sup>(4)</sup>	384.85	497.66	302.51	141.14			
PAT Margin <sup>(5)</sup>	3.30%	4.26%	3.84%	3.40%			
RoE(%) <sup>(6)</sup>	26.84%	50.14%	68.30%	198.59%			
RoCE (%) <sup>(7)</sup>	17.08%	21.62%	19.64%	23.36%			

#### Key Performance Indicators of our Company

\* Not Annualised

<sup>(1)</sup>*Revenue from operation means revenue from sales, service and other operating revenues* 

<sup>(2)</sup>*EBITDA* is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

<sup>(3)</sup> 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

<sup>(4</sup> PAT is calculated as Profit before tax – Tax Expenses

<sup>(5)</sup> 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

<sup>(6)</sup> Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

<sup>(7)</sup> Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.

#### **Explanation for KPI metrics:**

KPI	Explanations					
Revenue from	Revenue from Operations is used by our management to track the revenue profile of the business and in					
Operations	turn helps to assess the overall financial performance of our Company and volume of our business					
EBITDA	EBITDA provides information regarding the operational efficiency of the business					
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our					
	business					
PAT	Profit after tax provides information regarding the overall profitability of the business.					
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.					
RoE(%)	RoE provides how efficiently our Company generates profits from shareholders' funds.					
$\mathbf{P}_{0}\mathbf{C}\mathbf{E}\left(0^{\prime}\right)$	RoCE provides how efficiently our Company generates earnings from the capital employed in the					
RoCE (%)	business.					

Notes:

Key Financial Kaka Industries Limited					Dhabriya Polywood Limited				Sintex Plastics Technology Limited			
Performance	Period ended Dec 31, 2022	FY 2021-22	FY 2020- 21	FY 2019-20	Period ended Dec 31, 2022	FY 2021-22	FY 2020-21	FY 2019-20	Period ended Dec 31, 2022	FY 2021-22	FY 2020-21	FY 2019-20
Revenue from operations <sup>(1)</sup>	11,661.99	11695.92	7874.89	4148.66	12,069.61	13,363.95	10,643.45	11,196.42	79,519.00	95,313	85,837	91,651
EBITDA <sup>(2)</sup>	836.16	956.05	604.73	229.60	1,191.68	1,341.94	1,312.75	1,435.49	11,592.00	(31,305)	31	(31,872)
EBITDA Margin (%) <sup>(3)</sup>	7.17%	8.17%	7.68%	5.53%	9.87%	10.04%	12.33%	12.82%	14.58%	(33.48%)	0.37%	(34.78%)
PAT <sup>(4)</sup>	384.85	497.66	302.51	141.14	503.82	508.73	447.27	441.20	(3,469)	(4,2786)	(6,4831)	(117,990)
PAT Margin (%) <sup>(5)</sup>	3.30%	4.26%	3.84%	3.40%	4.17%	3.81%	4.20%	3.94%	-4.36%	-45.75%	-75.53%	-128.74%
RoE(%) <sup>(6)</sup>	26.84%	50.14%	68.30%	198.59%	Not Available*	8.82%	8.48%	9.13%	Not Available*	-97.91%	-55.88%	-46.48%
RoCE (%) <sup>(7)</sup>	17.08%	21.62%	19.64%	23.36%	Not Available*	9.63%	10.33%	12.32%	Not Available*	-16.36%	-1.17%	-11.09%

(₹ In Lakhs excent nercentages and ratios)

7. Set forth below are the details of comparison of key performance of indicators with our listed industry peer:

\*RoE and RoCE for the said period are not available.

Notes:

<sup>(1)</sup>Revenue from operation means revenue from sales, service and other operating revenues

<sup>(2)</sup>*EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income* <sup>(3)</sup> *'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations* 

<sup>(4</sup> PAT is calculated as Profit before tax – Tax Expenses

<sup>(5)</sup> 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

<sup>(6)</sup> Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

<sup>(7)</sup> Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.

## 8. Weighted average cost of acquisition

a) The price per share of our Company based on the primary/ new issue of shares (equity/ convertible securities)

There has been no issuance of Equity Shares other than Equity Shares issued pursuant to a bonus issue on February 20, 2023, during the 18 months preceding the date of this Draft Prospectus, where such issuance is equal to or more than 5% of the fully diluted paid-up share capital of the Company (calculated based on the pre-issue capital before such transaction(s) and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of 30 days.

b) The price per share of our Company based on the secondary sale/ acquisition of shares (equity shares)

Except as stated below, there have been no secondary sale/ acquisitions of Equity Shares, where the promoters, members of the promoter group or shareholder(s) having the right to nominate director(s) in the board of directors of the Company are a party to the transaction (excluding gifts of shares), during the 18 months preceding the date of this certificate, where either acquisition or sale is equal to or more than 5% of the fully diluted paid up share capital of the Company (calculated based on the pre-issue capital before such transaction/s and excluding employee stock options granted but not vested), in a single transaction or multiple transactions combined together over a span of rolling 30 days.

Date of transfer	Name of transferor	Name of transferee	No. of Equity shares	Price Per Equity Share (₹)	Adjusted Price per equity share (post bonus)*	Nature of transacti on	Total Considerati on (₹ in lakhs)
	Mohanbhai	Jinal Rajeshbhai Gondaliya	82,000	50.00	12.50	Cash	41.00
	Varsani Ratilal	Bhavin Rajeshbhai Gondaliya	1,20,500	50.00	12.50	Cash	60.25
	Bhaveshkumar Shambhubhai Gondaliya	Bhavin Rajeshbhai Gondaliya	3,12,500	50.00	12.50	Cash	156.25
September	Chintan Jayantibhai Bodar	Pinaxis Hi-Tech Engineering Private Limited	70,000	50.00	12.50	Cash	35.00
11, 2022	Jatinkumar	Kaka Engineering Private Limited	1,21,250	50.00	12.50	Cash	60.63
	Patel	Jinal Rajeshbhai Gondaliya	59,250	50.00	12.50	Cash	29.63
		Pinaxis Hi-Tech Engineering Private Limited	51,250	50.00	12.50	Cash	25.63
	Mohanbhai Varaani Batilal	Rajesh Dhirubhai Gondaliya	1,17,500	50.00	12.50	Cash	58.75
	Varsani Ratilal (HUF)	Prabhaben Rajeshbhai Gondaliya	27,500	50.00	12.50	Cash	13.75
		Jinal Rajeshbhai Gondaliya	6,250	50.00	12.50	Cash	3.13

\*Adjusted price is determined post taking impact of bonus issue of shares alloted by the Company on February 20, 2023 in the ratio of 3:1.

Weighted average cost of acquisition & Issue price

Types of transactions	Weighted average cost of acquisition (₹ per Equity Shares)	Issue price* (i.e. ₹ [●])
Weighted average cost of acquisition of primary / new issue as per paragraph 8(a) above.	NA^	NA^
Weighted average cost of acquisition for secondary sale / acquisition as per paragraph 8(b) above.	12.50**	[●] times

Note:

<sup>^</sup>There were no primary/ new issue of shares (equity/ convertible securities) as mentioned in paragraph 8(a) above, in last 18 months from the date of this Draft Prospectus.

\* To be updated at Prospectus stage.

\*\* Post adjustment of bonus shares.

The Issue Price of  $\mathfrak{F}[\bullet]$  will be determined by our Company in consultation with the LM and will be justified by us in consultation with the LM on the basis of the above information. Investors should read the abovementioned information along *with "Our Business", "Risk Factors"* and *"Restated Financial Statements"* on pages 82, 22 and 121 respectively of this Draft Prospectus to have a more informed view. The trading price of the Equity Shares of our Company could decline due to the factors mentioned in "Risk Factors" or any other factors that may arise in the future and you may lose all or part of your investments.

## STATEMENT OF SPECIAL TAX BENEFITS

To, The Board of Directors, Kaka Industries Limited Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat

Dear Sir,

# Sub: Statement of Tax Benefits ('The Statement') available to Kaka Industries Limited ("The Company") and its shareholders under the Direct and Indirect Tax Laws in India

We hereby report that the enclosed annexure prepared by the management of **Kaka Industries Limited**, states the special tax benefits available to the Company and the shareholders of the Company under the Income-Tax Act, 1961, the Central Goods and Services Tax Act, 2017, the Integrated Goods and Services Tax Act, 2017, the Union Territory Goods and Services Tax Act, 2017, respective State Goods and Services Tax Act, 2017 (collectively the "GST Act") presently in force in India. Several of these benefits are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant provisions of the Act. Hence, the ability of the Company or its shareholders to derive the tax benefits is dependent upon fulfilling such conditions which, based on business imperatives which the Company may face in the future, the Company may or may not choose to fulfill.

The benefits discussed in the enclosed Annexure cover only special tax benefits available to the Company and do not cover any general tax benefits available to the Company. Further, the preparation of enclosed statement and the contents stated therein is the responsibility of the Company's management. We are informed that, this Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the individual nature of the tax consequences and the changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the proposed initial public offering of Equity shares ("the Issue") by the Company.

We do not express any opinion or provide any assurance as to whether:

- a) The Company or its shareholders will continue to obtain these benefits in future; or
- b) The conditions prescribed for availing the benefits have been/would be met.

The contents of the enclosed statement are based on information, explanations and representations obtained from the Company and on the basis of our understanding of the business activities and operations of the Company.

Our views are based on facts and assumptions indicated to us and the existing provisions of tax law and its interpretations, which are subject to change or modification from time to time by subsequent legislative, regulatory, administrative, or judicial decisions. Any such changes, which could also be retrospective, could have an effect on the validity of our views stated herein.

We assume no obligation to update this statement on any events subsequent to its issue, which may have a material effect on the discussions herein. This report including enclosed annexure are intended solely for your information and for the inclusion in the Draft Prospectus/ Prospectus or any other issue related material in connection with the proposed initial public offer of the Company and is not to be used, referred to or distributed for any other purpose without our prior written consent.

For, Dinesh R Thakkar & Co. Chartered Accountants FRN: 102612W

Sd/per Dinesh R. Thakkar (Partner) M. No. 038216 UDIN: 230382158G2QEM8591 Place: Ahmedabad Date: April 11, 2023

## ANNEXURE TO THE STATEMENT OF SPECIAL TAX BENEFITS

The information provided below sets out the special tax benefits available to the Company and the Equity Shareholders under the Income Tax Act, 1961 presently in force in India. It is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications of an investment in Equity Shares particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits, which an investor can avail.

### A. SPECIAL DIRECT AND INDIRECT TAX BENEFITS TO THE COMPANY

The Company is not entitled to any special tax benefits under the Income Tax Act, 1961 and GST Act.

## **B.** SPECIAL DIRECT AND INDIRECT TAX BENEFITS TO THE SHAREHOLDERS

The Shareholders of the Company are not entitled to any special tax benefits under the Income Tax Act, 1961 and GST Act.

### Notes:

- 1. For the purpose of reporting here, we have not considered the general tax benefits available to the company or shareholders.
- 2. The above statement covers only certain relevant direct tax law benefits and indirect tax law benefits or benefit.
- 3. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. Our views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. We do not assume responsibility to update the views consequent to such changes. We shall not be liable to any claims, liabilities or expenses relating to this assignment except to the extent of fees relating to this assignment, as finally judicially determined to have resulted primarily from bad faith or intentional misconduct. We will not be liable to any other person in respect of this statement.

## SECTION V – ABOUT THE COMPANY

### **INDUSTRY OVERVIEW**

The information in this section has been extracted from various websites and publicly available documents from various industry sources. The data may have been re-classified by us for the purpose of presentation. Neither we nor any other person connected with the issue has independently verified the information provided in this section. Industry sources and publications, referred to in this section, generally state that the information contained therein has been obtained from sources generally believed to be reliable but their accuracy, completeness and underlying assumptions are not guaranteed and their reliability cannot be assured, and, accordingly, investment decisions should not be based on such information.

### **GLOBAL ECONOMY**

Global growth is expected to decelerate sharply to 1.7 percent in 2023-the third weakest pace of growth in nearly three decades, overshadowed only by the global recessions caused by the pandemic and the global financial crisis. This is 1.3 percentage points below previous forecasts, reflecting synchronous policy tightening aimed at containing very high inflation, worsening financial conditions, and continued disruptions from Russia's invasion of Ukraine. The United States, the euro area, and China are all undergoing a period of pronounced weakness, and the resulting spillovers are exacerbating other headwinds faced by Emerging Market and Developing Economies (EMDEs). The combination of slow growth, tightening financial conditions, and heavy indebtedness is likely to weaken investment and trigger corporate defaults. Further negative shocks such as higher inflation, even tighter policy, financial stress, deeper weakness in major economies, or rising geopolitical tensions could push the global economy into recession. In the near term, urgent global efforts are needed to mitigate the risks of global recession and debt distress in EMDEs. Given limited policy space, it is critical that national policy makers ensure that any fiscal support is focused on vulnerable groups, that inflation expectations remain well anchored, and that financial systems continue to be resilient. Policies are also needed to support a major increase in EMDE investment, which can help reverse the slowdown in long-term growth exacerbated by the overlapping shocks of the pandemic, the invasion of Ukraine, and the rapid tightening of global monetary policy. This will require new financing from the international community and from the repurposing of existing spending, such as inefficient agricultural and fuel subsidies.

## **Regional prospects**

The forecast for growth in 2023 and 2024 combined has been downgraded for every EMDE region. Monetary policy tightening, and restrictive global financial conditions are slowing growth, especially in LAC, SAR and SSA. Persistently elevated energy prices are expected to dampen outlooks for energy importers in all regions, while falling metals prices will weigh on terms of trade in LAC and SSA. The projected slowdown in advanced economy import demand is expected to especially impact EAP and ECA. Added to the pandemic recession and incomplete recovery, the outlook implies feeble per capita income growth in LAC, MNA and SSA in the half decade to 2024. Risks to the baseline forecasts are skewed to the downside in all regions. They include the possibility of financial stress and greater spillovers from major advanced economy weakness (especially in EAP, ECA, LAC and SSA), commodity price shocks (especially in ECA, EAP and SAR), conflict (particularly in ECA, MNA, and SSA), and natural disasters (with elevated risk in sub regions in EAP, LAC and SAR).

### Investment growth after the pandemic

Investment growth in EMDEs is expected to remain below its average rate of the past two decades through the medium term. This subdued outlook follows a geographically widespread investment growth slowdown in the decade before the COVID-19 pandemic. During the past two decades, investment growth was associated with strong real output growth, robust real credit growth, terms of trade improvements, growth in capital inflows, and investment environment reform spurts. All of these factors have seen a declining trend since the 2007-09 global financial crisis. Weak investment growth is a concern because it dampens potential growth, is associated with weak trade, and makes achieving development and climate-related goals more difficult. Policies to boost investment growth need to be tailored to country circumstances but include comprehensive fiscal and structural reforms, including repurposing of expenditure on inefficient subsidies. Given EMDEs' limited fiscal space, the international community will need to significantly scale up international cooperation and official financing and grants as well as help leverage private sector financing for sufficient investment to materialize.

### Global risks and policy challenges

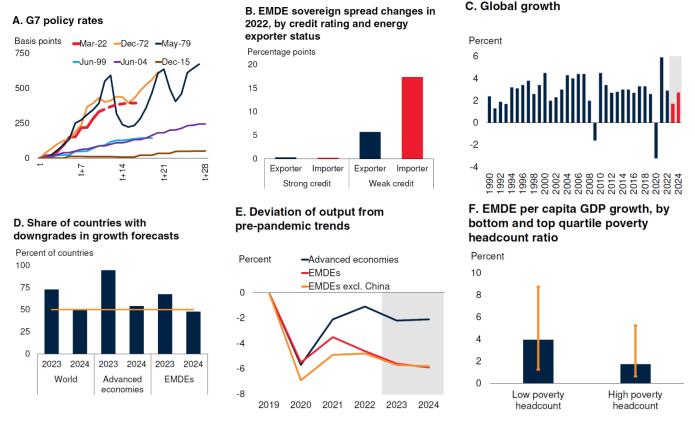
Risks are tilted to the downside. Central banks may need to tighten more than expected to bring inflation under control. Given already-weak global growth, this could result in a sharper slowdown or even a global recession this year. A rising number of people are affected by food insecurity, especially in low-income countries. Fiscal challenges in emerging market and developing economies (EMDEs) have become more acute, as exemplified by a precipitous drop in bond issuance. The long-term effects of the adverse shocks of the past three years have led to substantial losses, particularly for EMDE investment and output, which could grow larger if downside scenarios materialize.

Global growth has slowed to the extent that the global economy is perilously close to falling into recession defined as a contraction in annual global per capita income only three years after emerging from the pandemic-induced recession of 2020. Very high inflation has triggered unexpectedly rapid and synchronous monetary policy tightening around the world to contain it, including across major advanced economies (figure A). Although this tightening has been necessary for price stability, it has contributed to a significant worsening of global financial conditions, which is exerting a substantial drag on activity. This drag is set to deepen given the lags between changes in monetary policy and its economic impacts, and the fact that real rates are expected to continue to increase.

Inflation remains high worldwide and well above central bank targets in almost all inflation targeting economies. Although inflation is likely to gradually moderate over the course of the year, there are signs that underlying inflation pressures could be becoming more persistent. In response, central banks around the world have been tightening policy faster than previously expected. Monetary policy tightening in advanced economies, a strong U.S. dollar, geopolitical tensions, and high inflation have dampened risk appetite and led to widespread capital outflows and slowing bond issuance across EMDEs. Financial conditions have particularly worsened for less creditworthy EMDEs, especially if they are also energy importers (figure B).

Global growth is forecast to slow to 1.7 percent in 2023 (figure C). This pace of growth would be the third weakest in nearly three decades, overshadowed only by the global recessions caused by the pandemic in 2020 and the global financial crisis in 2009. This forecast is 1.3 percentage points lower than in June, largely reflecting more aggressive monetary policy tightening, deteriorating financial conditions, and declining confidence. Growth projections have been downgraded for almost all advanced economies and about two-thirds of EMDEs in 2023, and for about half of all countries in 2024 (figure D). Global trade is also expected to slow sharply alongside global growth, despite support from a continued recovery in services trade. Downgrades to growth projections mean that global activity is now expected to fall even further below its pre-pandemic trend over the forecast horizon, with EMDEs accounting for most of the shortfall from trend (figure E). This suggests that the negative shocks of the past three years; namely the pandemic, the invasion of Ukraine, and the rapid increase in inflation and associated tightening of monetary policy worldwide are having a lasting impact on economic prospects.

As a result of the sharp slowdown in global growth, per capita income is not expected to surpass 2019 levels until at least 2024 in about one-third of EMDEs. Per capita income growth is expected to be slowest where poverty is highest (figure F). In Sub-Saharan Africa which accounts for about 60 percent of the world's poor growth in per capita income over 2023-24 is forecast to average only 1.2 percent, far less than the pace that would be needed over the remainder of the decade to reach a 3 percent poverty rate by 2030.



In EMDEs, growth prospects have worsened materially, with the forecast for 2023 downgraded 0.8 percentage point to a subdued 3.4 percent. The downward revision results in large part from weaker external demand and tighter financing conditions. EMDE growth is anticipated to remain essentially unchanged in 2023 relative to last year, as a pickup in China offsets a decline in other

EMDEs. Excluding China, EMDE growth is forecast to decelerate from 3.8 percent in 2022 to 2.7 percent in 2023 as significantly weaker external demand is compounded by high inflation, tighter financial conditions, and other domestic headwinds. The deviation between EMDE investment and its pre-pandemic trend is expected to remain substantial. EMDE investment growth is envisaged to remain below its 2000-21 average pace, dampened significantly by weakening activity, heightened uncertainty, and rising borrowing costs. Low-income countries (LICs) are expected to grow 5.1 percent in 2023, with forecasts downgraded in about 65 percent of countries. Cost-of-living increases and a deterioration in the external environment are weighing heavily on activity in many LICs and compounding weakness in LICs with fragile and conflict affected situations (FCS).

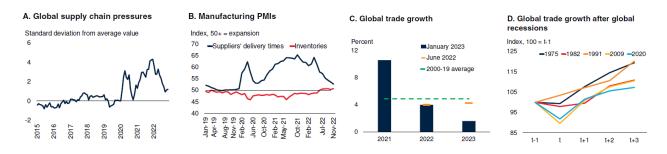
As a result of the sharp slowdown in global growth, per capita income is not expected to surpass 2019 levels until at least 2024 in about one-third of EMDEs. Per capita income growth is expected to be slowest where poverty is highest (figure 1.1.F). In Sub-Saharan Africa—which accounts for about 60 percent of the world's poor growth in per capita income over 2023-24 is forecast to average only 1.2 percent, far less than the pace that would be needed over the remainder of the decade to reach a 3 percent poverty rate by 2030.

## Global risks and policy challenges

Risks are tilted to the downside. Central banks may need to tighten more than expected to bring inflation under control. Given already-weak global growth, this could result in a sharper slowdown or even a global recession this year. A rising number of people are affected by food insecurity, especially in low-income countries. Fiscal challenges in emerging market and developing economies (EMDEs) have become more acute, as exemplified by a precipitous drop in bond issuance. The long-term effects of the adverse shocks of the past three years have led to substantial losses, particularly for EMDE investment and output, which could grow larger if downside scenarios materialize.

## Global trade

Supply chain pressures continue to ease and are returning to historical averages amid rising inventories and falling shipping costs, while supplier delivery times are increasing at a slower pace. Global trade growth has been revised down substantially, in part reflecting deteriorating global demand. The recovery of global trade following the 2020 global recession is on course to be substantially weaker than the rebounds seen after previous global recessions.



### Global inflation and financial developments

Global inflation surged in 2022. Short-term inflation expectations have risen in most countries; however, long-term expectations have been more stable. Global inflation has started to abate as fewer countries experience accelerating price increases. Amid faster-than-expected advanced economy monetary policy tightening, the currencies of emerging market and developing economies (EMDEs) with large fiscal deficits have depreciated sharply. Bond issuance in EMDEs has also declined markedly, while sovereign borrowing spreads have risen particularly sharply in energy importers with weak credit ratings.



(Source: https://openknowledge.worldbank.org/bitstream/handle/10986/38030/GEP-January-2023.pdf)

## **INDIAN ECONOMY**

In general, global economic shocks in the past were severe but spaced out in time. This changed in the third decade of this millennium. At least three shocks have hit the global economy since 2020. It all started with the pandemic-induced contraction of the global output, followed by the Russian-Ukraine conflict leading to a worldwide surge in inflation. Then, the central banks across economies led by the Federal Reserve responded with synchronised policy rate hikes to curb inflation.

The Indian economy, however, appears to have moved on after its encounter with the pandemic, staging a full recovery in FY22 ahead of many nations and positioning itself to ascend to the pre-pandemic growth path in FY23. Yet in the current year, India has also faced the challenge of reining in inflation that the European strife accentuated. Measures taken by the government and RBI, along with the easing of global commodity prices, have finally managed to bring retail inflation below the RBI upper tolerance target in November 2022. However, the challenge of the depreciating rupee, although better performing than most other currencies, persists with the likelihood of further increases in policy rates by the US Fed.

Despite these, agencies worldwide continue to project India as the fastest-growing major economy at 6.5-7.0 per cent in FY23. These optimistic growth forecasts stem in part from the resilience of the Indian economy seen in the rebound of private consumption seamlessly replacing the export stimuli as the leading driver of growth. The uptick in private consumption has also given a boost to production activity resulting in an increase in capacity utilisation across sectors. The rebound in consumption was engineered by the near-universal vaccination coverage overseen by the government that brought people back to the streets to spend on contact-based services, such as restaurants, hotels, shopping malls, and cinemas, among others. The world's second-largest vaccination drive involving more than 2 billion doses also served to lift consumer sentiments that may prolong the rebound in consumption. Vaccinations have facilitated the return of migrant workers to cities to work in construction sites as the rebound in consumption spilled over into the housing market. This is evident in the housing market witnessing a significant decline in inventory overhang to 33 months in Q3 of FY23 from 42 months last year.

The Capital Expenditure (Capex) of the central government, which increased by 63.4 per cent in the first eight months of FY23, was another growth driver of the Indian economy in the current year, crowding in the private Capex since the January-March quarter of 2022. On current trend, it appears that the full year's capital expenditure budget will be met. A sustained increase in private Capex is also imminent with the strengthening of the balance sheets of the Corporates and the consequent increase in credit financing it has been able to generate. India's economic growth in FY23 has been principally led by private consumption and capital formation. It has helped generate employment as seen in the declining urban unemployment rate and in the faster net registration in Employee Provident Fund. Still, private capex soon needs to take up the leadership role to put job creation on a fast track. Recovery of MSMEs is proceeding apace, as is evident in the amounts of GST they pay, while the ECGLS is easing their debt servicing concerns.

Global growth has been projected to decline in 2023 and is expected to remain generally subdued in the following years as well. The slowing demand will likely push down global commodity prices and improve India's CAD in FY24. However, a downside risk to the Current Account Balance stems from a swift recovery driven mainly by domestic demand and, to a lesser extent, by exports. Growth is expected to be brisk in FY24 as a vigorous credit disbursal, and capital investment cycle is expected to unfold in India with the strengthening of the balance sheets of the corporate and banking sectors.

	Growth Projections (per cent)			WEO Update ) (per cent)
	2022	2023	2022	2023
World	3.2	2.7	0	-0.2
Advanced Economies	2.4	1.1	-0.1	-0.3
United States	1.6	1	-0.7	0
Euro Area	3.1	0.5	0.5	-0.7
UK	3.6	0.3	0.4	-0.2
Japan	1.7	1.6	0	-0.1
<b>Emerging Market Economies</b>	3.7	3.7	0.1	-0.2
China	3.2	4.4	-0.1	-0.2
India*	6.8	6.1	-0.6	0

#### Table I.1: Global economic challenges led to a downward revision in growth forecast across countries

Source: IMF

Note: \*Projection for India is for its fiscal year (Apr-Mar), while for the other economies, it is from Jan-Dec.

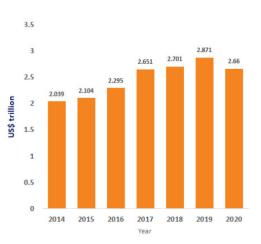
(Source: <u>https://www.indiabudget.gov.in/economicsurvey/doc/eschapter/echap01.pdf</u>)

## Market Size

India's nominal gross domestic product (GDP) at current prices is estimated to be at ₹ 232.15 trillion (US\$ 3.12 trillion) in FY22. With more than 100 unicorns valued at US\$ 332.7 billion, India has the third-largest unicorn base in the world. The government is also focusing on renewable sources to generate energy and is planning to achieve 40% of its energy from non-fossil sources by 2030.

According to the McKinsey Global Institute, India needs to boost its rate of employment growth and create 90 million non-farm jobs between 2023 and 2030 in order to increase productivity and economic growth. The net employment rate needs to grow by 1.5% per annum from 2023 to 2030 to achieve 8-8.5% GDP growth between 2023 and 2030. India's current account deficit (CAD), primarily driven by an increase in the trade deficit, stood at 2.1% of GDP in the first quarter of FY 2022-23.





#### **Recent Developments**

India is primarily a domestic demand-driven economy, with consumption and investments contributing to 70% of the economic activity. With an improvement in the economic scenario and the Indian economy recovering from the Covid-19 pandemic shock, several investments and developments have been made across various sectors of the economy.

- As of September 21, 2022, India's foreign exchange reserves stood at US\$ 524,520 million.
- The private equity-venture capital (PE-VC) sector investments stood at US\$ 2 billion in September 2022.
- In September 2022, the gross Goods and Services Tax (GST) revenue collection stood at ₹ 147,686 crore (US\$ 17.92 billion).
- In August 2022, the overall IIP (Index of Industrial Production) stood at 131.3. The Indices of Industrial Production for the mining, manufacturing and electricity sectors stood at 99.6, 131.0 and 191.3, respectively, in August 2022.
- According to data released by the Ministry of Statistics & Programme Implementation (MoSPI), India's Consumer Price Index (CPI) based retail inflation reached 7.41% in September 2022.
- In FY 2022-23, (until October 28, 2022), Foreign Portfolio Investment (FPI) outflows stood at ₹ 58,762 crore (US\$ 7.13 billion).

### **Government Initiatives**

Over the years, the Indian government has introduced many initiatives to strengthen the nation's economy. The Indian government has been effective in developing policies and programmes that are not only beneficial for citizens to improve their financial stability but also for the overall growth of the economy. Over recent decades, India's rapid economic growth has led to a substantial increase in its demand for exports.

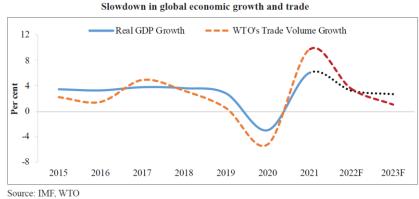
- Home & Cooperation Minister Mr. Amit Shah, laid the foundation stone and performed Bhoomi Pujan of Shri Tanot Mandir Complex Project under Border Tourism Development Programme in Jaisalmer in September 2022.
- In August 2022, Mr. Narendra Singh Tomar, Minister of Agriculture and Farmers Welfare inaugurated four new facilities at the Central Arid Zone Research Institute (CAZRI), which has been rendering excellent services for more than 60 years under the Indian Council of Agricultural Research (ICAR).
- The Union Budget of 2022-23 was presented on February 1, 2022, by the Minister for Finance & Corporate Affairs, Ms. Nirmala Sitharaman. The budget had four priorities PM GatiShakti, Inclusive Development, Productivity Enhancement and Investment, and Financing of Investments. In the Union Budget 2022-23, effective capital expenditure is expected to increase by 27% at ₹ 10.68 lakh crore (US\$ 142.93 billion) to boost the economy. This will be 4.1% of the total Gross Domestic Production (GDP).
- In August 2022, a Special Food Processing Fund of ₹ 2,000 crore (US\$ 242.72 million) was set up with National Bank for Agriculture and Rural Development (NABARD) to provide affordable credit for investments in setting up Mega Food Parks (MFP) as well as processing units in the MFPs.
- In July 2022, Deendayal Port Authority (DPA) announced plans to develop two Mega Cargo Handling Terminals on a Build-Operate-Transfer (BOT) basis under Public-Private Partnership (PPP) Mode at an estimated cost of ₹ 5,963 crore (US\$ 747.64 million).
- In July 2022, the Union Cabinet chaired by the Prime Minister Mr. Narendra Modi, approved the signing of the Memorandum of Understanding (MoU) between India & Maldives. This MoU will provide a platform to tap the benefits of information technology for court digitization and can be a potential growth area for the IT companies and start-ups in both the countries.

(Source: <u>https://www.ibef.org/economy/indian-economy-overview</u>)

#### Growth Outlook: 2023-24

India's recovery from the pandemic was relatively quick, and growth in the upcoming year will be supported by solid domestic demand and a pickup in capital investment. The current growth trajectory will be supported by multiple structural changes that have

been implemented over the past few years. The private sector – financial and non-financial – was repairing balance sheets, which led to a slowdown in capital formation in the previous decade. The financial system stress experienced in the second decade of the millennium, evidenced by rising nonperforming assets, low credit growth and declining growth rates of capital formation, caused by excessive lending witnessed in the first decadeplus, is now behind us. Aided by healthy financials, incipient signs of a new private sector capital formation cycle are visible. More importantly, compensating for the private sector's caution in capital expenditure, the government raised capital expenditure substantially. Budgeted



Note: F stands for Forcast

capital expenditure rose 2.7X in the last seven years, from FY16 to FY23, re-invigorating the Capex cycle. Structural reforms such as the introduction of the Goods and Services Tax and the Insolvency and Bankruptcy Code enhanced the efficiency and transparency of the economy and ensured financial discipline and better compliance.

### Growth Magnets in this Decade (2023-2030)

After a long period of balance sheet repair in the financial and corporate sector, the financial cycle is poised to turn upward. As the health and economic shocks of the pandemic and the spike in commodity prices in 2022 wear off, the Indian economy is thus well placed to grow at its potential in the coming decade, similar to the growth experience of the economy after 2003. This is the primary reason for expecting India's growth outlook to be better than it was in the pre-pandemic years. The sound and healthy financial system developed over the last few years will ensure efficient credit provisioning, contributing to higher growth in the coming years through higher investments and consumption. Thanks to India's digital revolution and formalisation, banks have far more information about their customer's credit risks than before, thus being able to make credit and pricing decisions better than before.

(Source: <u>https://www.indiabudget.gov.in/economicsurvey/</u>)

#### **Road** Ahead

In the second quarter of FY 2022-23, the growth momentum of the first quarter was sustained, and high-frequency indicators (HFIs) performed well in July and August of 2022. India's comparatively strong position in the external sector reflects the country's generally positive outlook for economic growth and rising employment rates. India ranked fifth in foreign direct investment inflows among the developed and developing nations listed for the first quarter of 2022.

India's economic story during the first half of the current financial year highlighted the unwavering support the government gave to its capital expenditure, which, in FY 2022–23 (until August 2022), stood 46.8% higher than the same period last year. The ratio of revenue expenditure to capital outlay decreased from 6.4 in the previous year to 4.5 in the current year, signaling a clear change in favour of higher-quality spending. Stronger revenue generation as a result of improved tax compliance, increased profitability of the company, and increasing economic activity also contributed to rising capital spending levels.

Despite the continued global slowdown, India's exports climbed at the second highest rate this quarter. With a reduction in port congestion, supply networks are being restored. The CPI-C and WPI inflation reduction from April 2022 already reflects the impact. In August 2022, CPI-C inflation was 7.0%, down from 7.8% in April 2022. Similarly, WPI inflation has decreased from 15.4% in April 2022 to 12.4% in August 2022. With a proactive set of administrative actions by the government, flexible monetary policy, and a softening of global commodity prices and supply-chain bottlenecks, inflationary pressures in India look to be on the decline overall.

(Source: <u>https://www.ibef.org/economy/indian-economy-overview</u>)

#### **INDUSTRY SCENARIO**

Due to the enormous potential of the Indian market, local businesses have been encouraged to develop their technical skills, meet high-quality requirements, and expand their capabilities across a wide range of sectors of the growing plastics industry.

There have been phenomenal advancements in the petrochemical industry, and combined with the progress in the plastic machinery sector, they have helped forward the plastic processing industry immensely. This has made it easier for plastic processors to increase their capacity to serve both the domestic and international markets. Currently, the Indian plastic processing industry comprises approximately 30,000 units that use injection molding, blow molding, extrusion, and calendaring to create a wide range of products. Plastic material is becoming increasingly important across various industries, and per capita consumption is rising quickly. Traditional materials are being quickly replaced by plastic technology, processing equipment, expertise, and cost-effective manufacturing. The ability to serve international markets results from the skills developed in most of this industry's areas combined with inherent abilities. The Indian plastics industry has advanced significantly over the past few decades, becoming one of the nation's most significant sectors with a considerable base.

The consumption of plastics in India has significant regional variation, with Western India accounting for 47%, Northern India for 23%, and Southern India for 21%. The end-use sectors of automotive, packaging (including bulk packaging), plastics applications, electronic appliances, etc., account for the majority of consumption in Northern India and are located mostly in Uttar Pradesh and Delhi-NCR. However, other regions, including Rajasthan, Punjab, Haryana, Uttarakhand, J&K, and Himachal Pradesh, are anticipated to see growth in plastic processing due to increasing feedstock supply and a greater focus on the manufacturing sector.

The use of plasticulture can significantly reduce costs, which can result in increased crop quality and yield. Applications of plasticulture provide advantages in terms of conservation of water, water use efficiency and fertiliser use efficiency. Each application can significantly reduce water use by 30% to 100%. The total loss of water due to seepage may be reduced to zero in the case of agricultural ponds walled with plastic film, which is very advantageous. Additionally, effective fertiliser usage may reduce expenses, which is again beneficial to farmers.

The plastics industry is currently home to about 50,000 industries, most of which are micro, small, and medium-sized enterprises (MSMEs). These enterprises contribute ₹ 3.5 lakh crore (US\$ 42.89 billion) to India's economy and employ more than 50,000 people. The country recycles plastic at a rate of 60%, which is higher than that of developed nations. The "Make in India," "Skill India," "Swachh Bharat," and "Digital India" initiatives of the government are increasing plastic production, and by 2027, it is expected that the plastics industry will generate ₹ 10 lakh billion (US\$ 122.54 billion) annual revenue, with two lakh tonnes of exports.

Plastics is essentially a set of materials, not just one, which is why it seems that it may be utilized almost anywhere. There are a vast variety of plastic material types, and many of them, like polyethylene, PVC, acrylic, etc., have efficient and adaptable qualities.

<u>Polyethylene Terephthalate (PET):</u> Often known as polyethylene terephthalate, is the primary material used to make plastics in category one. Because of its vast utility, it is ranked first. Due to its powerful ability to stop oxygen from getting in and tainting the goods within, it is mostly used for food and beverage packaging.

<u>Low-Density Polyethylene (LDPE)</u>: Unlike HDPE, LDPE is characterized by low-density molecules, giving this resin a thinner and more flexible design. It has the simplest structure of all plastics, making it easy and cheap to produce. Used in plastic bags, six-pack rings, various containers, dispensing bottles, and most famously for plastic wraps, it is not often recycled through curbside programs.

<u>Polyvinyl Chloride (PVC):</u> As a synthetic plastic polymer, polyvinyl chloride is the world's third most extensively manufactured plastic. There are essentially two types of it: stiff and flexible. PVC is frequently used in buildings and construction to create pipes and profiles for doors and windows. It may be softer and more flexible when combined with other materials and used for flooring, wiring, and plumbing insulation. PVC is currently replacing conventional building materials, including wood, metal, concrete, rubber, ceramics, etc., in various applications because of its adaptable qualities, such as lightness, durability, and ease of processing. PVC is still scarcely recyclable despite its many benefits and the plastics industry's attempts to make it more recyclable; as a result, it should be avoided wherever possible.

Other Plastics: Plastic will be included in this group if it cannot be distinguished from

other categories. The most well-known polymers in this class are polycarbonates (PC), used to create robust, durable products. In order to protect the eyes, polycarbonate is frequently used to make lenses for safety, sports, and sunglasses. However, they may also be found on compact discs (CD) and, more frequently, on smartphones. The usage of these resins has generated debate in recent years because, when they are flushed at high temperatures, they emit bisphenol A (BPA), a chemical that is listed as potentially dangerous to the environment.

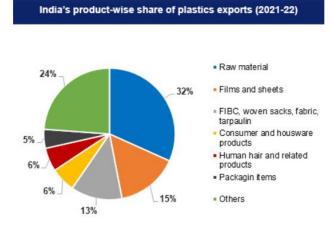
Additionally, because BPA does not decompose in landfills, it will remain persistent in the environment and eventually make its way into water bodies, leading to aquatic contamination. These plastics are seldom ever recycled





## (Source: https://www.ibef.org/download/india-plastic-industry.pdf)

Indian plastic industry market is one of the leading sectors in the country's economy. The history of the plastic industry in India dates to 1957 with the production of polystyrene. Since then, the industry has made substantial progress and has grown rapidly. The industry is present across the country and has more than 2,000 exporters. It employs more than 4 million people in the country and constitutes 30,000 processing units; among these, 85-90% belong to small and medium enterprises. India manufactures various products such as plastics and linoleum, houseware products, cordage, fishnets, floorcoverings, medical items, packaging items, plastic films, pipes, raw material, etc. The country majorly exports plastic raw materials, films, sheets, woven sacks, fabrics, and tarpaulin. The Government of India intends to take the plastic industry from a current level of ₹ 3 lakh crores (US\$ 37.8billion) of economic activity to ₹ 10 lakh crores (US\$ 126 billion) in 4-5 years.



Source: The Plastics Export Promotion Council of India (PLEXCONCIL)

Ten Plastic Parks have been approved in the country by The Department of Chemicals and Petrochemicals. Among these, 6

plastic parks have received final approval from the following states – Madhya Pradesh (2 parks), Assam (1park), Tamil Nadu (1 park), Odisha (1 park) and Jharkhand (1 park). These parks are intended to boost employment and attain environmentally sustainable growth.

## **Export Trend**

Overall, the total plastics exports between April-September 2022 stood at US\$ 6.38 billion. During this time period, the exports of plastic raw materials, medical items, and pipes and fittings increased by 32.3%, 24.8% and 17.9% over the same time last year, respectively.

The cumulative exports of plastics and related materials during 2021-22were valued at US\$ 13.34 billion. This was a 33.4% increase from the 2020-21 exports valued at US\$ 10 billion. Plastic raw materials were the largest exported category and constituted 30.7% of the total exports in 2021-22; it recorded a growth of 26.5% over the previous year. Plastic films and sheets were the second largest category, comprised 15.2% of the total exports, and grew 32.7% over the previous year.

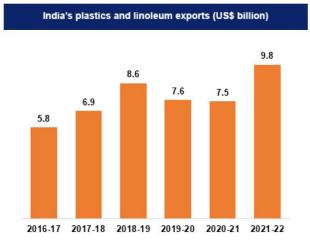
In May 2022, the exports of plastics and linoleum from India were valued at US\$ 1,073 million. During the same period, medical items of plastics; plastic films & sheets; plastic pipes & fittings; FRP & composites; packaging items; cordage fishnets & monofilaments; and miscellaneous products recorded strong growth. The cumulative exports for April and May 2022 grew 2.6% YoY to US\$ 2,173 million.

## Government Initiatives

The Union Ministry of Commerce and Industry of India targets to increase the plastic exports of the country to US\$ 25 billion by 2025. There are multiple plastic parks are being set up in the country in a phased manner that will help improve the plastic manufacturing outputs of the country. Under the plastic park schemes, funds of up to 50% of the project costs or a ceiling cost of  $\gtrless$  40 crore (US\$ 5million) per project.

Government initiatives like "Digital India", "Make in India", and "Skill India" will also boost India's Plastic industry. For instance, under the "Digital India" program, the government aims to reduce the import dependence of products from other countries, which will lift the local plastic part manufacturers.





Source: DGCI&S

The PLEXCONCIL was established by the Ministry of Commerce and Industry in 1955. The main objective of this non-profitable organization is to showcase India as a reliable supplier of high-quality products. PLEXCONCIL is the apex body of the plastics industry in the country and represents more than 2,500 exporters who manufacture and trade plastics products ranging from plastic raw materials to semi-finished and finished items.

(Source: https://www.ibef.org/exports/plastic-industryindia#:~:text=The%20cumulative%20exports%20of%20plastics, valued%20at%20US%24%2010%20billion.)

## Policy initiatives taken for promotion of Plastics Industry

For the promotion of the Plastic Industry in the country, the Government has taken various industry friendly policy initiatives such as deregulation of the petrochemical sector and allowing 100% FDI under the automatic route to facilitate fresh investments. The Department of Chemicals and Petrochemicals has approved a Scheme for setting up of need based Plastic Parks to promote the domestic downstream plastic processing industry. A scheme of setting up "Centres of Excellence (CoEs)" which aims at improving the existing petrochemical technology and research environment in the country and to promote the development of new applications of polymers and plastics, has also been implemented.

Central Institute of Plastics Engineering & Technology (CIPET), an autonomous academic and training institute under the Department of Chemicals and Petrochemicals caters to human resource and training requirements of the plastics and allied industries in the petrochemicals sector through its 23 centres spread across the country which include 05 high Learning Centres, 11 Diploma Centres, 01 Vocational Training Centre, 03 Specialized Units viz. Advanced Tooling and Plastics Product Development Centre (ATPDC), Advanced Plastics Processing Technology Centre (APPTC), Plastic Waste management Centre, 02 R&D Wings and Polymer Data Services (PDS) centre. Setting up of CIPET centres is a dynamic process based on the demand and growth of plastic industries and requisite infrastructural and financial support of the State Government. During 2015-16, the Government has approved setting up 05 Centres of CIPET.

(Source: <u>https://pib.gov.in/newsite/printrelease.aspx?relid=133722</u>)

## **OUR BUSINESS**

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-Looking Statements" for a discussion of the risks and uncertainties related to those statements and also the section "Risk Factors" for a discussion of certain factors that may affect our business, financial condition, or results of operations. Our actual results may differ materially from those expressed in or implied by these forward-looking statements. Our fiscal year ends on March 31 of each year, so all references to a particular fiscal are to the Twelve-month period ended March 31 of that year. In this section, a reference to the "Company" or "we", "us" or "our" means Kaka Industries Limited.

# All financial information included herein is based on our "Financial information of the Company" included on page 121 of this Draft Prospectus.

We are a PVC profile brand, focused primarily on manufacturing of polymer-based profiles which finds application in doors, windows, partitions, false ceilings, wall paneling, kitchen cabinets & other interior and exterior works. Our product portfolio has over 1200 SKU's covering PVC Profile, uPVC door & window profile, WPC Profile & sheet in various sizes, specifications and colours. We are also engaged in fabrication of factory-made PVC & Solid PVC doors. Except for WPC (Wood-polymer composite) profile and doors, all our products are non-wood based, which substitute wood-products and results in saving of trees.

We market our products through an extensive network of 300 dealers spread across over 20 States and Union Territories of India. As of date of this Draft Prospectus, our distribution network comprises of 3 depots situated in Gagilapur (Telangana), Dadri (Uttar Pradesh) and Surat (Gujarat). We have brands in the name of *Kaka, Poly Plast, Jinwin, Nice Plast* and *Barbarika* under which we sell our products. For the nine months period ended Dec.'22, we derived major portion of our revenue from the state of Gujarat (i.e. 64.47%), followed by Telangana (9.03%), Maharashtra (6.18%), Karnataka (4.50%) and remaining 15.81% were from other 19 states & union territories. We are also empaneled as "Approved Vendor" in two of the Government Organizations namely, Gujarat State Police Housing Nigam Limited and Military Engineer Services (Lucknow & Ahmedabad).

As on the date of this Draft Prospectus, we have three manufacturing units in village Zak, Gandhinagar district, Gujarat, which has a combined installed capacity of 15,425 MT for manufacturing PVC profile, 2,995 MT for WPC profile & sheet, 2,022 MT for uPVC door & window profile. We have a well-equipped laboratory, modern technology and testing equipments with supporting environment and facilities, to ensure that the products conform with the desired quality. As on the date of this Draft Prospectus, our manufacturing facility has accreditations such as ISO 9001:2015 for quality management system, ISO 45001:2018 for occupational health and safety management systems, ISO 14001:2015 for environmental management system, compliance certificate as per construction products regulations(CPR) 305/2011 and "Assured Green Business" from United Ackreditering Services Limited, UK.

We are currently in process of setting up a new manufacturing plant in village Lasundra, Kheda district (Gujarat), in order to increase our manufacturing capabilities. The land on which the said plant is being constructed comprises of over 49,000 sq. mtrs. area and is obtained by us on lease from our Promoter Director, Mr. Bhavin Rajeshbhai Gondaliya for a period of 30 years till March 26, 2053.

Our founder, Mr. Rajesh Dhirubhai Gondaliya has more than 20 years of experience in the field of PVC profile and related products. He started the trading business of profile sheets in the year 2000 and ventured in profile manufacturing in 2012. We have benefited immensely from the vast experience of our promoter on account of his sound knowledge of the polymer extrusion industry, high contacts with clients and suppliers and better decision-making power. Upon incorporation of our Company, we acquired the profile sheet machinery setup of our Group Company, Kaka Engineering Private Limited (formerly known as Kaka PVC Profile Private Limited) in the year 2019 and started manufacturing profile sheets in the same year itself. Our founder and the top management team is supported with adequate technical, managerial and commercial team having relevant experience which help us to achieve the organizational goals.

As per the restated financial statements for the nine months ended Dec.'22 and fiscal ended 2022, 2021 and 2020, the total income of our Company stood at ₹ 116.76 Cr., ₹ 117.10 Cr., ₹ 78.79 Cr. and ₹ 41.49 Cr. respectively. Further, our PAT for the nine months ended Dec.'22 and fiscal ended 2022, 2021 and 2020 stood at ₹ 3.85 Cr., ₹ 4.98 Cr., ₹ 3.03 Cr. and ₹ 1.41 Cr. respectively.

## **Our Competitive Strengths**

### Extensive network of dealers covering major parts of India

We believe that the growth in our business operations have been made possible by our wide dealer network covering major parts of India. We sell our products through a network of 300 dealers spread across over 20 states and Union Territories in India. As of date of this Draft Prospectus, our distribution network comprises of 3 depots situated in Gagilapur (Telangana), Ghaziabad (Uttar Pradesh) and Surat (Gujarat). We work with various dealers depending on their geographical reach, market knowledge, product and customer awareness as well as understanding of PVC profile industry. Our sales & distribution network is aided by our capable inhouse sales and marketing team of 16 employees, which liaise with the dealers on a regular basis for customer inputs, market demands as well as positioning of our products vis-à-vis products of our competitors. Maintaining strong relationships with our

dealers are essential to our business strategy and to the growth of our business. We continually strive to maintain strong relationships with our dealers in order to have uninterrupted supplies of our products to them and retain them for a long period of time.

## Wide Range of Products

Our Company offers over 1200 SKU's covering PVC Profile, uPVC door & window profile, WPC Profile & sheet in various sizes, specifications and colours. We are also engaged in fabrication of factory-made PVC & Solid PVC doors. Having a wide portfolio of product categories enables us to cross-sell to a large customer base (which, in our case, are majorly dealers) who in-turn reach out to large number of retail counters for serving the fabricators and eventually end-consumer. Having a wide product portfolio also enables our Company to efficiently compete with larger profile players in the market who also have a wide product offering. Within each product category, we have multiple SKUs in terms of grades, pack sizes for various applications thereby enabling us to meet the needs of diverse customer base. Our constant efforts are focused towards continuously identifying market demands and introducing relevant products with high quality.

#### Stringent quality control mechanism ensuring standardized product quality

We employ an extensive and stringent quality control mechanism during the manufacturing of all our profile products which includes tests such as ash content testing, moisture, shrinkage & heat ageing testing, density testing, cold impact testing, colour testing, strength testing, thickness testing etc. that are required to ensure that our finished product conforms with the standard quality. We have implemented internal procedures to ensure quality control at various stages of production, from procurement of raw material, production to inventory storage. Our manufacturing facility has personnel responsible for monitoring the parameters of equipment, stability of materials, reporting any irregularities in the manufacturing process and making adjustments accordingly. These levels of quality checks ensure maintenance of our brand value for quality of products. Further, as on the date of this Draft Prospectus, our manufacturing facility has accreditations such as ISO 9001:2015 for quality management system, ISO 45001:2018 for occupational health and safety management systems, ISO 14001:2015 for environmental management system, compliance certificate as per construction products regulations(CPR) 305/2011 and "Assured Green Business" from United Ackreditering Services Limited, UK. These certifications provide assurance to our domestic as well as overseas customers for the quality and durability of our products. We believe that our focus on quality of products has enabled us to sustain and grow our business model to benefit our customers.

### In-house Manufacturing capabilities

As on the date of this Draft Prospectus, we have three manufacturing facilities at village Zak, Gandhinagar district, Gujarat, which has a cumulative production capacity of 15,425 MT for manufacturing PVC profile, 2,995 MT for WPC profile & sheet, 2,022 MT for uPVC door & window profile. The land where our manufacturing facilities have been established is owned either by our Promoters or third parties and the same has been licensed out to our Company by them. The in-house manufacturing operations enable us to stream line inventory management and production process resulting into maintenance of high-quality production standards, minimizing production time and bringing cost effectiveness.

#### Synergy of young and experienced management team with a committed employee base

We benefit extensively from the leadership of our Promoter, Mr. Rajesh Dhirubhai Gondaliya, who has more than 20 years of experience in the field of PVC profile and related products and has sound knowledge of the polymer extrusion industry. He is involved in the day-to-day business and management of our Company. In addition, Mr. Bhavin Rajeshbhai Gondaliya, Whole Time Director, who joined the business in 2019, has 4 years of experience in this industry and plays a key role in introducing new product categories and expanding dealers' network across the country while continuing to strengthen the brand "Kaka" in India. We are backed by a synergized crew of experienced and young support team which has been built up over the years and has been contributory in achieving the goals of our Company. Our key business functions like sales, production, finance, HR and supply chain play key role in efficient day-to-day operations of the Company. We endeavour to maintain a balance of experienced and young professionals in the team. Our Board of Directors includes a combination of management, manufacturing, finance, compliance and audit. We believe that our management team's experience and their understanding of the industry will enable us to continue to take advantage of both current and future market opportunities. For details regarding the Key Managerial Personnel, please refer to chapter titled "*Our Management*" on page 102 of this Draft Prospectus.

### **Our Business Strategies**

### Strengthen our brand image

We have consistently allocated significant resources to establish and strengthen the "Kaka" brand and increase our brand recall through various marketing initiatives. In concord with our endeavor to promote and increase sales, we sell our products under brand names i.e. *Kaka, Poly Plast, Jinwin, Nice Plast and Barbarika*. As a part of our marketing strategy, we employ various marketing techniques such as TV Ad on regional channels, participation in trade fairs & exhibitions, presence over B2B marketplace (such as tradeindia.com), etc. We have also recently carried advertisement in the cricket match stadium of Rajkot, Gujarat, during the match

between India v/s South Africa. Our Company also organizes dealer meets from time to time in order to promote our sales. The advertisement & marketing expenses incurred by our Company in Fiscal 2020, 2021 and 2022 and nine months period ended December 31, 2022 were ₹ 94.03 Lakhs, ₹ 97.25 Lakhs, ₹ 136.70 Lakhs and ₹ 226.86 Lakhs, respectively. Going forward, our Company will strive to further bolster its brand image by undertaking marketing initiatives which will not only increase the visibility in the market but also create a strong brand recall. Further, as we look to expand our consumer base, we intend to have additional sales and marketing team focused primarily on penetrating the untapped market.

## Setup of new integrated manufacturing facility

We are currently in process of setting up a new manufacturing plant in village Lasundra, Kheda district (Gujarat), in order to increase our manufacturing capabilities. The land on which the said plant is being constructed comprises of over 49,000 sq. mtrs. area and is obtained by us on lease from our Promoter Director, Mr. Bhavin Rajeshbhai Gondaliya for a period of 30 years. The total cost for setting up new manufacturing plant is estimated to be Rs. 27 crores. In order to finance the said project, we have been sanctioned a term loan of Rs. 20 crores from SIDBI. Further, the remaining cost is expected to be funded from the promoter's contribution and/or any other source as may deem fit by the Board of Directors. We intend to gradually shift our existing manufacturing operations (phase-wise) from the existing three facilities to the aforementioned new facility in the future. The plant & machinery at the facility under expansion is targeted to be more automated to reduce human intervention and thus decreasing the scope of human error. We believe that the entire activity will lead to higher efficiency and production output.

## Expand our domestic presence in existing and new markets

Our Company has constantly expanded the dealers network across the country and this continues to be one of the core strategies of the Company to further expand the dealers network. Having a wider product portfolio provides confidence to new dealers to engage with our Company. While we believe in growing the dealers network, proper area marking and financial credibility check is done before appointing a dealer to ensure a good service and reputation in the market without hurting our existing channel. Going forward we intend to focus on current markets to increase our customer base and to tap new market and increase our geographical reach and customer base.

## Focus on consistently meeting quality standards

Our Company intends to focus on adhering to the quality standards of the products. Quality of the product is very important for the company from both dealer and end user point of view. Continuous quality review of products and timely corrective measures in case of quality diversion are keys for maintaining quality standards of the products. Providing the desired and good quality products help us in enhancing customer trust and maintaining long term relationships with them.

### Maintaining cordial relationship with our Suppliers, Customer and employees

We believe in maintaining good relationship with our suppliers, customers and employees which are the most important factor to keep our Company growing. Our dedicated and focused approach and efficient and timely delivery of products has helped us build strong relationships with our existing customers over a number of years. Further, we believe that establishing strong, mutually beneficial long-term relationships with strategic suppliers is a critical step in improving performance across the supply chain, generating greater cost efficiency and enabling the business to grow and develop.

## Our Main manufacturing facility at Zak, Gandhinagar, Gujarat:-





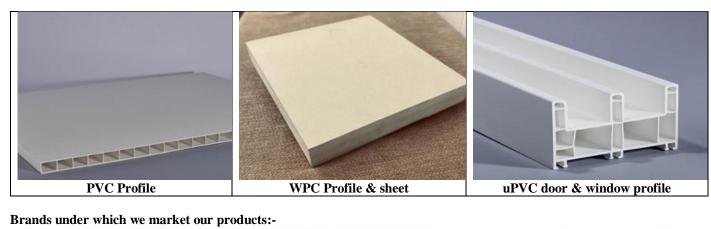
# Kaka Industries Limited



Ongoing construction of our proposed manufacturing facility at Lasundra Village, Kathlal Taluka, Kheda District, Gujarat:-



Product Images:-





Product Category	Description
PVC Profile	Polyvinyl chloride or PVC Profile is used in end-products such as furniture, Wall panel, Ceiling Panel,
	Decorative Product, Doors, Partition etc. It includes PVC Multichambered Hollow Profile, PVC Hollow
	Door Frame, PVC Hollow Molding, PVC Framing Pipe, PVC Panel for wall & Ceiling, Corner Profile,

Product Category	Description
	Solid Polymeric Reinforcement and Solid Polymeric frames etc. Its available in various specifications such as Matt Finish, Digital Printed texture, glossy and marble glossy.
uPVC door and window profile	uPVC stands for Unplasticised Polyvinyl Chloride, and is also known as rigid PVC. uPVC is a low conductor of heat & energy efficient product, which implies that a uPVC window/door significantly reduces the transfer of temperature from outside to inside and inside to outside. uPVC windows and doors are low maintenance material and is known for their durability and customizable options. Our Upvc window & Door profile series are available in various size such as 50mm,60mm, 80mm, 92mm, 110mm etc.
WPC Profile & sheet	Wood plastic composite or WPC Profile is used mainly for making doors, Ply, Wall Panel and are available in door size width 27", 30", 32", 33", 36", 39" and Ply in 48" in printed texture coated ,Plain, and digital printed form.
Doors	We are also engaged in fabrication of factory-made PVC & Solid PVC doors in various sizes.

The following table sets out the bifurcation of our sales turnover for the fiscals as indicated:

				(₹ in lakhs)
Particulars	Fiscal year ended March	% of	For nine months	% of
	31, 2022	Revenue	period ended Dec.'22	Revenue
	(standalone basis)		(standalone basis)	
PVC Profile	8251.26	70.55%	7128.02	62.71%
WPC Profile & Sheet	1754.69	15.00%	2071.66	18.22%
uPVC Door and Window Profile	716.74	6.13%	884.17	7.78%
Factory made doors	242.58	2.07%	293.35	2.58%
Raw Material (Chemicals, Resin and other	730.66	6.25%	989.94	8.71%
items)	750.00		707.74	0.71%
Total	11,695.92		11,367.13	

Manufacturing Process of PVC & WPC Profile:

**Formation of the resin compound:** PVC Profile manufacturing process starts with dry blending of PVC resin with fillers, stabilizers, pigments and additives in appropriate and accurate proportions so that quality of the final product can be maintained.

**Dry Blending:** The mixture of above components is then blended in a heating mixer with high speed friction heat & cooling to make the mixture uniform.

**Extrusion and Die-casting:** The extrusion procedure is the main stage of the manufacturing process. The mixture then goes into extrusion machines, wherein the mixture plastisizes in extrusion machine which then goes into different dies and moulds which are made to give profiles shape according to the pre-defined designs and specifications.

**Cooling & Sizing:** The extruded material is then fed in the calibrator that assist in cooling and shaping of profile with the help of vaccum and water.

Puller/ Haul Off: After the cooling process, the product goes through haul off unit which is basically used to pull the profile.

Sawing and Cutting: After being sufficiently cooled, the extruded profiles are then cut into standardised shapes.

**Quality Check:** In this step, the profiles are checked for any variations in dimensions, sizes & colours. If found satisfactory, they are sent to next level of printing and coating and if not, they are treated as rejected goods, which further go into scrap cutting and recycling process through grinder and dry blending process.

**Printing and Coating Process:** The profiles which are approved by quality checkers, are sent for printing process where it first gets printed with roller-print process and is then passed through the surface UV Coating & curing line to give the required high gloss/ gloss/ mat finish as per the design specifications.

**Quality Check:** In this step, quality check is performed to verify that the printing and coating process is done properly. If found satisfactory it goes into packaging, storage and dispatch; if not, the product again goes to rejected goods to get recycled.

**Packaging, Storage and Dispatch Department:** The final profiles are then packed taking care of scratches and are finally dispatched from the production facility to our warehouse.

## Kaka Industries Limited

The similar type of process is followed to manufacture WPC Profile & Sheet. In case of WPC, the additional raw materials i.e. wood fibre and foaming agents are mixed to form the resin compound.

# Manufacturing Process of uPVC window and door profile:

**Formation of the resin compound:** uPVC Profile manufacturing process starts with dry blending of PVC resin with fillers, stabilizers, pigments, titanium dioxide (TiO2), impact modifier and additives in appropriate and accurate proportions so that quality of the final product can be maintained.

**Dry Blending:** The mixture of above components is then blended in a heating mixer with high speed friction heat & cooling to make the mixture uniform.

**Extrusion and Die-casting:** The extrusion procedure is the main stage of the manufacturing process. The mixture then goes into extrusion machines, wherein the mixture plastisizes in extrusion machine which then goes into different dies and moulds which are made to give profiles shape according to the pre-defined designs and specifications. There are number of dies for uPVC Door /Window Profile such as 3 Track sliding system for Door Window, 2 Track Sliding System, Openable Doors/Windows, Fixed Windows etc.

**Cooling & Sizing:** The extruded material is then fed in the calibrator that assist in cooling and shaping of profile with the help of vaccum and water.

Water Tank & Tank Plate: The extruded product is then passed through water tank where tank plates freeze the shape and cools down the product.

Puller / Haul Off : After the cooling process, the product goes through haul off unit which is basically used to pull the profile.

Sawing and Cutting: After being sufficiently cooled, the extruded profiles are then cut into standardised shapes.

**Quality Check:** In this step, the profiles are checked for any variations in dimensions, sizes & colours. If found satisfactory, they go to next level for packaging, otherwise they are treated as rejected goods, which then go into scrap cutting and recycling process through grinder and dry blending process.

**Packaging, Storage and Dispatch Department:** The final profiles are then packed taking care of scratches and are finally dispatched from the production facility to our warehouse.

## PLANT & MACHINERY

Some of the major plant & machineries installed in our unit include PVC hollow sheet extrusion line, hollow frame and section extrusion line, profile printing line, uPVC extrusion line, high glossy and hot stamping hollow pvc line, grinding and pulverizing unit, compounding unit, lamination and digital printing machine etc.

## **INSTALLED CAPACITY & CAPACITY UTILISATION:-**

## **PVC Profile**

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)
Installed Capacity (in Mt)	7812	11719	15,425	
Actual Production (in Mt)	4800	7,159	8,570	15,425
Capacity Utilization (in %)	61.44%	61.09%	55.56%	

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August'19.

#### WPC Profile & Sheet

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)
Installed Capacity (in Mt)	1498	1872	2995	
Actual Production (in Mt)	1200	1424	1755	2,995
Capacity Utilization (in %)	80.13%	76.06%	58.59%	

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August '19.

### uPVC Door and Window Profile

Particulars	2019-20*	2020-21	2021-22	Existing Installed Capacity (p.a.)	
Installed Capacity (in Mt)	599	599	1273	2,022	

Actual Production (in Mt)	100	109	606
Capacity Utilization (in %)	16.69%	18.27%	47.62%

\*The installed capacity for F.Y. 2019-20 pertains to eight months, since the actual production was started in the month of August '19.

Information relating to our production capacities and the historical capacity utilization of our production facilities included in this Draft Prospectus is based on certain assumptions and has been subjected to rounding off and future production and capacity utilization may vary. For details, please refer to Chapter titled *"Risk factors"* page 22 of this Draft Prospectus.

<u>Collaborations</u>: We have not entered into any technical or financial or any other collaboration agreement as on the date of filing of this Draft Prospectus.

Export Obligation: Our Company does not have any export obligation, as on date of this Draft Prospectus.

## SALES AND MARKETING:

Our sales & distribution network is aided by our capable in-house sales and marketing team of 16 employees, which liaise with the dealers on a regular basis for customer inputs, market demands as well as positioning of our products vis-à-vis products of our competitors. As a part of our marketing strategy, we employ various marketing techniques such as TV Ad on regional channels, participation in trade fairs & exhibitions, presence over B2B marketplace (such as tradeindia.com), etc. We have also recently carried advertisement in the cricket match stadium of Rajkot, Gujarat, during the match between India v/s South Africa. Our Company also organises dealer meets from time to time in order to promote our sales. The advertisement & marketing expenses incurred by our Company in Fiscal 2020, 2021 and 2022 and nine months period ended December 31, 2022 were ₹ 94.03 Lakhs, ₹ 97.25 Lakhs, ₹ 136.70 Lakhs and ₹ 226.86 Lakhs, respectively.

## **COMPETITION:**

The PVC profile industry is extremely competitive where the key factors of competition primarily comprise of product quality, cost, delivery, development and management. In this highly competitive industry, we compete with other PVC Profile manufacturers and suppliers in the world and in India. Some of our competitors have better penetration in some of the geographical locations that we operate in. We believe that our cost effective and integrated facility, our focus on customer satisfaction and our reliability combined with our quality consciousness provides us with competitive advantage in many of our products. While these factors are key parameters the in-client's decisions matrix in purchasing goods; product range, product quality and product price is often the deciding factor in most of the deals. Some of our significant competitors in the organized segment includes Dhabriya Polywood Limited, Sintex Plastics Technology Limited and Fenesta Building Systems - (A division of DCM Shriram Limited).

## Infrastructure & Utilities:

*Raw Materials:* The essential raw material used by our manufacturing facility for production of profiles is PVC resin, calcium carbonate, heat stabilizers, pigments, additives, hardware for windows & doors and steel reinforcement. We procure majority of the raw materials from the suppliers based in domestic market.

*Power*: The requirement of power for our operations, like power for lighting and operating the plant/machinery/equipment is met through the state electricity board i.e. Uttar Gujarat Vij Company Ltd.

Water: The existing water requirement for our manufacturing unit is met from borewells.

*Manpower:* We believe that our employees are key contributors to our business success and thus we focus on attractingand retaining the best possible talent. We aim towards recruiting the talent that we need, facilitating the integration of our employees into the Company and encouraging the development of skills in order to support our performance and the growth of our operations. As on February 28, 2023, our Company has employed around 199 employees (including labour) at various levels of the Organization.

## PROPERTY:

## **Intellectual Property**

Sr.	Brand Name/ Logo/	Class	TM	Owner*	Application	Date of	Current
No.	Trademark		Category		No./	Registra	Status
					Registration	tion	
					Certificate No.		
	TTATTA	17	Trade	Shreeji Plast Mart sole	Application No.	August	Registered
1.	KAKA		Mark	proprietorship of	1853412	21, 2009	

Sr.	Brand Name/ Logo/	Class	TM	Owner*	Application	Date of	Current
No.	Trademark		Category		No./ Registration Certificate No.	Registra tion	Status
				Rajesh Dhirubhai Gondaliya	Certificate No. 1616410		
2.	Jinwin	20	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 5023177 Certificate No. 2882275	June 29, 2021	Registered
3.	Jinwin	19	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 5023176 Certificate No. 2882274	June 29, 2021	Registered
4.	KAKA	19	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996632	June 07, 2021	Accepted and advertised
5.	KAKA	20	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996633	June 07, 2021	Accepted and advertised
6.	KAKA	37	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996634	June 07, 2021	Accepted and advertised

\*The said trademarks are registered/ accepted and advertised in the name of Shreeji Plast Mart, a sole proprietorship of Rajesh Dhirubhai Gondaliya, our Promoter, Chairman and Managing Director, and is used by company vide No Objection Certificates.

# **Immovable Properties:**

The following are the details of the immovable properties owned / leased/rented by our Company:-

Sr. No.	Usage	Address	Owned/Leased/Rent		
1.	Registered Office and Godown	Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.	Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 59 months, 29 days starting from 01.04.2022 to 30.03.2027 through an Agreement to Lease dated 13.04.2022, at a monthly lease of $\gtrless$ 90,000/-		
2.	Main Manufacturing facility – I (Along with plant & machinery, equipments and vehicles)	Plot No. 3 And 4, Survey No. 338, G.I.D.C. Zak, Taluka Dehgam, Gandhinagar, Gujarat, 382305	d 4, Survey No. 338, Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 9		
3.	Manufacturing facility – II	Plot No. 339, Survey No. 285, Industrial Area Zak, Village Zak, Opp. Honest Petrol Pump, Vehlal Road, Taluka - Dehgam, Gandhinagar, Gujarat, 382330.	Obtained on rent from M/s Swami Packaging firm through its partners Rakeshbhai J. Patel and Hiren V. Patel for a period of 11 months and 29 days starting from 01.08.2022 to 30.07.2023 through rent agreement dated 08.10.2022, at a monthly rent of $\gtrless$ 40,000/-		
4.	Manufacturing facility – III	Plot No 1, Supreme -2, Industrial Park, Survey No. 1363, Zak - Vahelal Road, Tal-Daskroi, Distt Ahmedabad, Gujarat, 382330	Obtained on rent from Mr. Patel Shamjibhai Valjibhai for a period of 11 months and 29 days starting from 01.10.2022 to 29.09.2023 through rent agreement dated 08.10.2022, at a monthly rent of $\gtrless$ 68,250/-		
5.	Proposed Manufacturing Facility (Under- construction)	Survey No./Block No. 85, 84P2, 2009-4, 84P1, and 83, Lasundra, Kheda, Gujarat, 387640	Obtained on lease from Bhavin Rajeshbhai Gondaliya for a period of 30 years starting from 27.03.2023 to 26.03.2053 through an Lease deed dated 27.03.2023, at a monthly lease of $\gtrless$ 10,000/-		

Sr. No.	Usage	Address	Owned/Leased/Rent
6.	Godown – I	Plot No 1 And 2, Sur No 282, Zak	Obtained on rent from Mr. Patel Vinodbhai
		GIDC, Zak, Taluka Dehgam,	Parsottambhai for a period of 11 months and 29 days
		Gandhinagar, Gujarat, 382305	starting from 01.08.2022 to 30.07.2023 through rent
			agreement dated 13.09.2022, at a monthly rent of ₹
			20,000/-
7.	Godown - II	Plot No. 5, Survey No. 286, Old	Obtained on rent from Mr. Rameshbhai Manubhai
		Survey No. 338, Industrial Area Zak,	Kotadiya for a period of 11 months and 29 days starting
		Viillage Zak, Taluka Dehgam, Distt	from 01.08.2022 to 30.07.2023 through rent agreement
	<u> </u>	Gandhinagar, Gujarat, 382330	dated 20.09.2022, at a monthly rent of ₹ 55,650/-
8.	Godown – III	Survey No. 452/ 453, Block No 339,	Obtained on rent from Mr. Pravinkumar Kantilal Patel
		Industrial Area Zak, Village Zak,	for a period of 11 months and 29 days starting from
		Vehlal Road, Taluka - Dehgam,	01.10.2022 to 29.09.2023 through rent agreement dated
0	Fabrication unit and	Gandhinagar, Gujarat, 382330	08.10.2022, at a monthly rent of ₹ 75,000/-
9.		Survey No. 65 to 71, Bhagwati	Obtained on rent from Mr. Desai Hirabhai Rajabhai for a period of 11 months and 29 days starting from
	godown	Nagar, Village Kathwada, Taluka Dascroi, District Ahmedabad.	01.09.2022 to 30.08.2023 through rent agreement dated
		Dascrol, District Anniedabad.	$06.09.2022$ to $50.08.2025$ through rent agreement dated $06.09.2022$ , at a monthly rent of $\gtrless 30,000/-$
			00.09.2022, at a monthly rent of < 30,000/-
10.	Sales Depot and	Block No-227, Survey No-208, Nr	Obtained on rent from Mr. Bagubhai Vithalbhai Patel
	Godown	Swapna Residency, Gram-Puna,	for a period of 11 months starting from 23.01.2023 to
		Surat, Gujarat, 395010	22.12.2023 through rent agreement dated 02.03.2023, at
		-	a monthly rent of ₹ 20,000/-
11.	Sales Depot and	Khata No -870, Plot No -28, Khasara	Obtained on lease from Mukesh Garg and Nutan Garg
	Godown	No 993, Village Chhapraula, Dist.	for a period of 5 years starting from 01.07.2022 to
		Gautam Buddha Nagar, Uttar	31.06.2027 through an Agreement to Lease dated
		Pradesh, 20320	08.06.2022, at a monthly lease of ₹ 50,000/-
12.	Sales Depot and	Shed No. 1-132, Survey No. 232/A,	Obtained on lease from Vithal Das Patel and five others
	Godown	Gagillapur Village, Dundigal	for a period of 3 years starting from 01.04.2022 to
		Gandimaisamma Mandal, Medchal-	31.03.2025 through an Agreement to Lease dated $20.04.2022$ through the large of $\overline{5}$ 1.16.160/
13.	Investment	Malkajgiri, Telangana, 500043 Shop No. F-42, F-43, F-44,	20.04.2022, at a monthly lease of ₹ 1,16,160/- Owned
15.	mvestment	Karnavati Megamall, Vastral, Taluka	Owned
		Vatva, Ahmedabad	
14.	Proposed to be used	Office No. 501 and 601, Block A+B,	Owned
	as office in future	Sahtiya Business Park, of Survey no.	
		43/4, Village Nikol of Tehsil,	
		Asarwa, District Ahmedabad.	
15.	Proposed to be used	D/08, Block/Survey No. 207 (Old	Owned
	for commercial	Block/Survey No. 73), Village	
	purpose in future	Dadhal, Taluka Ankleshwar, Sub-	
1.6		district Bharuch	
16.	Proposed to be used	Plot Nos. A/01, B/02, B/04, B/05,	Owned
	for commercial	B/06 and C/07, Block Survey No. 207 (Old Block/Survey No. 73),	
	purpose in future	Village Dadhal, Taluka Ankleshwar,	
		Sub-district Bharuch	
17.	Investment	Shop No. 211 to 215, 2 <sup>nd</sup> floor, Satva	Owned
		Mangyalya, Village Vastral, tehsil	
		Vatva, Sub District, Ahmedabad	
18.	Proposed to be used	Plot No. B/01, Final Plot No. 43/2,	Owned
	as office in future	Scheme No. 109, Block No. 1B/1,	
		tehsil Asarva, Sub District	
		Ahmedabad.	
19.	Guest House	Block No.:-1B/1 Satva-4 House,	Owned
		Hanspura, Asarva, Naroda,	
		Ahmedabad	

## Insurance:

Our operations are subject to risks inherent in manufacturing facilities such as risk of equipment failure, work accidents, fire, earthquakes, flood and other force majeure events, acts of terrorism and explosions including hazards that may cause injury and loss

of life, severe damage to and the destruction of property and equipment and environmental damage. Our significant insurance policies consist of, among others, stock insurance, workman compensation insurance, property insurance (building, furniture & fixture and plant & machinery), keyman insurance and vehicle insurance in respect of certain of our premises and vehicles. Our insurance policies may not be sufficient to cover our economic loss. For further details, kindly refer the section on **"Risk Factors"** beginning on page 22 of this Draft Prospectus. Our insurance coverage may not adequately protect us against all material hazards, which may affect our business, results of operations and financial condition.

## KEY INDUSTRY REGULATIONS AND POLICIES

The following description is a summary of the relevant regulations and policies as prescribed by the Government of India and other regulatory bodies that are applicable to our business. The information detailed in this chapter has been obtained from various legislations, including rules and regulations promulgated by the regulatory bodies that are available in the public domain. The regulations and policies set out below may not be exhaustive, and are only intended to provide general information to the investors and are neither designed nor intended to be a substitute for professional legal advice. The Company may be required to obtain licenses and approvals depending upon the prevailing laws and regulations as applicable. For details of such approvals, please see the section titled **"Government and other Approvals"** on page 183 of this Draft Prospectus

## This chapter has been classified as under:

- A. Core Business Laws
- B. Corporate and Commercial laws
- C. Labour and Employment Laws
- D. Environmental laws
- E. Tax Laws
- F. Foreign Regulations
- G. Intellectual Property Laws

## A. CORE BUSINESS LAWS

### Plastic Waste Management Rules 2016

These Rules were made effective from March 18, 2016 in suppression of Plastic Waste (Management and Handling) Rules 2011. It mandates the generators of plastic waste to take steps to minimize generation of plastic waste, prevent littering of plastic waste, and ensure segregated storage of waste at source among other measures. The rules also mandate the responsibilities of local bodies, gram panchayats, waste generators, retailers and street vendors to manage plastic waste.

The Plastic Waste Management Rules 2016, and its further amendments in 2018 and 2021 focus on single-use plastics. It prohibits identified single use plastic items which have low utility and high littering potential by 2022. It notifies that the manufacture, import, stocking, distribution, sale and use of following single-use plastic, including polystyrene and expanded polystyrene, commodities shall be prohibited with effect from the 1st July, 2022

- a. Plates, cups, glasses, cutlery such as forks, spoons, knives, straw, trays, wrapping or packaging films around sweet boxes, invitation cards, and cigarette packets, plastic or PVC banners less than 100 micron, stirrers.
- b. Ear buds with plastic sticks, plastic sticks for balloons, plastic flags, candy sticks, ice-cream sticks, polystyrene [Thermocol] for decoration

Recently, the **Ministry of Environment, Forest, and Climate Change** announced the **Plastic Waste Management** (**Amendment**) **Rules, 2022**, which notified the instructions on **Extended Producer Responsibility** (**EPR**) for plastic packaging. The **term Extended Procedure Responsibility** means the responsibility of a producer for the environmentally sound management of the product until the end of its life. The amended Guidelines provide framework to strengthen circular economy of plastic packaging waste, promote development of new alternatives to plastic packaging and provide next steps for moving towards sustainable plastic packaging by businesses.

As per current government guidelines, polythene bags of less than 75 microns have been banned from September 30, 2021. Moreover, from July 1, 2022, manufacture, import, stocking, distribution, sale and use of single-use plastic including, earbuds with plastic sticks, plastic sticks for balloons, plastic flags, candy sticks, ice-cream sticks, polystyrene [thermo-col] for decoration, plates, cups, glasses, cutlery such as forks, spoons, knives, straw, trays, wrapping or packing films around sweet boxes, invitation cards, and cigarette packets, plastic or PVC banners less than 100 micron and stirrers are prohibited. From December 31, 2022, polythene bags of less than 120 microns have been banned in many States of India.

# B. CORPORATE AND COMMERCIAL LAWS

## Companies Act, 2013

Companies Act primarily regulates the formation, financing, functioning and restructuring of separate legal entity as companies. The Act provides regulatory and compliance mechanism regarding all relevant aspects including organizational, financial and managerial aspects of companies. The provisions of the Act state the eligibility, procedure and execution for various functions of the company, the relation and action of the management and that of the shareholders. The law lays down transparency, corporate governance and protection of shareholders & creditors. The Companies Act plays the balancing role between these two competing factors, namely, management autonomy and investor protection.

## Competition Act, 2002

The Competition Act, 2002 came into effect on June 1, 2011 and has been enacted to "prohibit anti- competitive agreements, abuse of dominant positions by enterprises" and regulates "combinations" in India. The Competition Act also established the Competition Commission of India (the "CCI") as the authority mandated to implement the Competition Act. The Act prohibits Combinations which are likely to cause an appreciable adverse effect on competition in a relevant market in India. The CCI may enquire into all combinations, even if taking place outside India, or between parties outside India, if such combination is likely to have an appreciable adverse effect on competition in India.

## **Indian Contract Act, 1872**

Indian Contract Act codifies the way we enter into a contract, execute a contract, implementation of provisions of a contract and effects of breach of a contract. The Act consists of limiting factors subject to which contract may be entered into, executed and breach enforced as amended from time to time. It determines the circumstances in which promise made by the parties to a contract shall be legally binding on them.

### Negotiable Instruments Act, 1881

In India, any negotiable instruments such as cheques are governed by this Act, Section 138 of the Act, makes dishonor of cheques a criminal offence if the cheque is dishonored on the ground of insufficiency of funds in the account maintained by a person who draws the cheque which is punishable with imprisonment as well as fine.

## The Registration Act, 1908 ("Registration Act")

The Registration Act was passed to consolidate the enactments relating to the registration of documents. The main purpose for which the Registration Act was designed to ensure information about all deals concerning land so that correct land records could be maintained. The Registration Act is used for proper recording of transactions relating to other immovable property also. The Registration Act provides for registration of other documents also, which can give these documents more authenticity. Registering authorities have been provided in all the districts for this purpose.

### Indian Stamp Act, 1899 (the "Stamp Act")

Under the Indian Stamp Act, 1899 (the "Stamp Act") stamp duty is payable on instruments evidencing a transfer or creation or extinguishment of any right, title or interest in immovable property. Stamp duty must be paid on all instruments specified under the Stamp Act at the rates specified in the schedules to the Stamp Act. The applicable rates for stamp duty on instruments chargeable with duty vary from state to state. Instruments chargeable to duty under the Stamp Act, which are not duly stamped, are incapable of being admitted in court as evidence of the transaction contained therein and it also provides for impounding of instruments that are not sufficiently stamped or not stamped at all.

### The Arbitration and Conciliation Act, 1996

This act was enacted by Parliament in the Forty-seventh Year of the Republic of India to consolidate and amend the law relating to domestic arbitration, international commercial arbitration and enforcement of foreign arbitral awards as also to define the law relating to conciliation.

### The Insolvency and Bankruptcy Code, 2016

The Insolvency and Bankruptcy Code, 2016 (the "code") cover Insolvency of individuals, unlimited liability partnerships, Limited Liability partnerships (LLPs) and companies. The Insolvency Regulator (The Insolvency and Bankruptcy Board of India) has been established to exercise regulatory oversight over (a) Insolvency Professionals, (b) Insolvency Professional Agencies and (c) Information Utilities.

### The Consumer Protection Act, 2019

The Consumer Protection Act provides better protection to the interests of consumers. This is enabled with the establishment of consumer councils and other authorities for the settlement of consumers' disputes and matters connected therewith. The Consumer Protection Act protects the consumers against any unfair/restrictive trade practice that has been adopted by any trader or service provider or if the goods purchased by him suffer from any defect or deficiency. In case of consumer disputes, the same can be referred to the redressal forums set up under the Act.

## C. <u>LABOUR AND EMPLOYMENT LAWS</u>

## Industrial (Development and Regulation) Act, 1951

This Act has been liberalized under the New Industrial Policy dated July 24<sup>th</sup>, 1991, and all industrial undertakings have been made exempt from licensing except for certain industries such as distillation and brewing of alcoholic drinks, cigars and cigarettes of tobacco and manufactured tobacco substitutes, all types of electronic aerospace and defense equipment, industrial explosives including detonating fuses, safety fuses, gun powder, nitrocellulose and matches and hazardous chemicals and those reserved for the small scale sector. An industrial undertaking, which is exempt from licensing, is required to file an Industrial Entrepreneurs Memorandum ("IEM") with the Secretariat for Industrial Assistance, Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, and no further approvals are required.

## Factories Act, 1948 ("Factories Act")

The Factories Act, 1948 defines a "factory" to cover any premises which employs 10 or more workers and in which manufacturing process is carried on with the aid of power and any premises where there are at least 20 workers, where a manufacturing process is being carried on without the aid of power. State Governments have the authority to formulate rules in respect of matters such as prior submission of plans and their approval for the establishment of factories and registration and licensing of factories. The Factories Act provides that the person who has ultimate control over the affairs of the factory and in the case of a company, any one of the directors, must ensure the health, safety and welfare of all workers. It provides such safeguards of workers in the factories as well as offers protection to the exploited workers and improve their working conditions. The penalties for contravention of the Factories Act include fine and imprisonment for the 'occupier' or 'manager' as defined under the Factories Act, and enhanced penalties for repeat offences and contravention of certain provisions relating to use of the hazardous materials.

### **Gujarat Factories Rules, 1963**

The Factories Act is a social legislation that has been enacted for occupational safety, health, and welfare of workers at work place. The State of Gujarat has formulated its rules as envisaged under the Act and they are known as The Gujarat Factories Rules, 1963. The Gujarat Labour and Employment Department issued the Gujarat Factories (Amendment) Rules, 2021 to further amend the Gujarat Factories Rules, 1963.

### The Micro, Small and Medium Enterprises Development Act, 2006

The Act provides for facilitating the promotion and development and enhancing the competitiveness of micro, small and medium enterprises. The Central Government is empowered to classify by notification, any class of enterprises including inter-alia, a company, a partnership, firm or undertaking by whatever name called, engaged in the manufacture or production of goods pertaining to any industry specified in the First Schedule to the Industries (Development and Regulation) Act, 1951 as: (i) a micro enterprise, (ii) a small enterprise, or (iii) a medium enterprise, as per criteria mentioned in the said Act. The MSMED Act inter-alia stipulates that any person who intends to establish, a micro or small enterprise or a medium enterprise engaged in rendering of services, may at his discretion and a medium enterprise, as the case may be, with the prescribed authority.

### The Gujarat Fire Prevention and Life Safety Measures Act, 2013 (Gujarat Act No. 11 of 2013)

An Act to make effective provisions for the fire prevention, safety and protection of life and property, in various types of buildings and temporary structures or shamiyana or tents or mandap likely to cause a risk of fire in different areas in the State of Gujarat and for matters connected therewith or incidental thereto. Whereas it is expedient to make effective provisions for the fire prevention, safety and protection of life and property in various types of buildings and temporary structures or shamiyana or tents or mandap likely to cause a risk of fire, in different areas in the State of Gujarat, fire service fee, constitution of a special fund and for the purposes connected therewith or incidental thereto;

### Child Labour (Prohibition and Regulation) Act, 1986

This statute prohibits employment of children below 14 years of age in certain occupations and processes and provides for regulation of employment of children in all other occupations and processes. Under this Act, the employment of child labour in the building and construction industry is prohibited.

### The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 ("SHWW Act")

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 provides for the protection of women at work place and prevention of sexual harassment at work place. The Act also provides for a redressal mechanism to manage complaints in this regard. Sexual harassment includes one or more of the following acts or behaviour namely, physical contact and advances or a demand or request for sexual favours or making sexually coloured remarks, showing pornography or any other unwelcome physical, verbal or non-verbal conduct of sexual nature. The Act makes it mandatory for every employer of a workplace to constitute an Internal Complaints Committee which shall always be presided upon by a woman. It also provides for the manner

and time period within which a complaint shall be made to the Internal Complaints Committee i.e. a written complaint is to be made within a period of 3 (three) months from the date of the last incident. If the establishment has less than 10 (ten) employees, then the complaints from employees of such establishments as also complaints made against the employer himself shall be received by the Local Complaints Committee. The penalty for non-compliance with any provision of the SHWW Act shall be punishable with a fine extending to ₹ 50,000/- (Rupees Fifty Thousand Only).

## The Gujarat Shops and Establishments (Regulation of Employment and Conditions of Service) Act, 2019

The Gujarat Shops & Establishments (Regulation of Employment and Conditions of Service) Act, 2019 ("2019 Act") was published in the gazette of the State of Gujarat on Mar 7, 2019 and has been in force from May 1, 2019.

The shops and establishments already validly registered under the erstwhile 1948 Act are not required to register themselves afresh under the new Act until the expiry of the previous registration. Traders and businessmen having up to 9 workers are exempt from registration. Such employers are required to submit an online application along with self-certified documents within 60 days of commencement of business. As regards shops and establishments having 10 or more workers, an application for registration, self-declaration and self-certified documents must be submitted to the concerned Inspector along with prescribed fees within 60 days of commencement of business. Once registered under the 2019 Act, the shops/establishments shall remain validly registered until there is change in ownership or nature of business. This means the registration obtained shall not be required to be renewed.

### The U.P Dookan Aur Vanijya Adhishthan Adhiniyam, 1962

The U.P. Shops and Commercial Establishments Act, 1947, was enacted in the year 1947 to provide for holidays and to regulate the hours of employment in shops and commercial establishments. Since then the Act has been enforced in more than 100 towns. During the 14 years of its administration in the State many shortcomings and deficiencies have been experienced. A number of suggestions from the employers' and the employees' unions have also been received for making amendment to certain provisions of the existing Act. In order to remove these difficulties and to provide some additional facilities to the employees of shops and commercial establishments, it has become necessary to amend the existing Act. As the proposed amendments are numerous it has been decided to repeal the existing Act and to bring in a comprehensive Bill incorporating the necessary provisions for regulating the conditions of work and employment of employees in the shops and commercial establishments." Vide U.P. Gazette, Extraordinary, dated September 15, 1962.

## The Telangana Shops and Establishments Act, 1988.

The Andhra Pradesh Shops and Establishments Act, 1988 received the assent of the President on the 18th July, 1988. The said Act in force in the combined State, as on 02.06.2014, has been adapted to the State of Telangana, under section 101 of the Andhra Pradesh Reorganisation Act, 2014 (Central Act 6 of 2014) vide. the Notification issued in G.O.Ms.No.5, Labour, Employment, Training and Factories (Labour) Department, dated 01.02.2016.

# The Employees Provident Fund and Miscellaneous Provisions Act, 1952 ("EPF Act") and the schemes formulated there under ("schemes")

The Employees Provident Funds and Miscellaneous Provisions Act, 1952 ("EPF Act") was introduced with the object to institute compulsory provident fund for the benefit of employees in factories and other establishments. The EPF Act provides for the institution of provident funds and pension funds for employees in establishments where more than 20 (twenty) persons are employed and factories specified in Schedule I of the EPF Act. Under the EPF Act, the Central Government has framed the "Employees Provident Fund Scheme", "Employees Deposit-linked Insurance Scheme" and the "Employees Family Pension Scheme". Liability is imposed on the employee and the employee to contribute to the funds mentioned above, in the manner specified in the statute. There is also a requirement to maintain prescribed records and registers and filing of forms with the concerned authorities. The EPF Act also prescribes penalties for avoiding payments required to be made under the abovementioned schemes.

### The Employees State Insurance Act, 1948

All the establishments to which the Employees State Insurance (ESI) Act applies are required to be registered under the Act with the Employees State Insurance Corporation. The Act applies to those establishments where 20 or more persons are employed. The Act requires all the employees of the factories and establishments to which the Act applies to be insured in the manner provided under the Act. Further, employer and employees both are required to make contribution to the fund. The return of the contribution made is required to be filed with the ESI department. The Employees' State Insurance Rules, 1950 ensure implementation of the provisions of the Employees' State Insurance Act, 1948.

### The other labour laws applicable to the Company are:

- Minimum Wages Act, 1948
- Payment Of Wages Act, 1936
- Employees' Compensation Act, 1923

- Payment Of Gratuity Act, 1972
- Payment Of Bonus Act, 1965
- Industrial Disputes Act, 1947
- The Maternity Benefit Act, 1961
- ➤ The Equal Remuneration Act, 1976 And Equal Remuneration Rules, 1976
- The Child and Adolescent Labour (Prohibition And Regulation) Act, 1986
- Apprentices Act, 1961

The Government of India has consolidated 29 central Labour laws into four Codes namely Code of Wages 2019, The Code on Social Security, 2020, The Industrial Relations Code, 2020 and Occupational Safety, Health and Working Conditions Code, 2020. All these codes have received the assent of President of India but none of them has been made effective till date. Brief descriptions of each of the codes are given below:

### Code of Wages, 2019

The Code aims to consolidate the laws relating to wages and bonus and matters connected therewith or incidental thereto. It received the assent of President of India on August 08, 2019. The Code contains procedure for fixing minimum wage, limit for fines and deductions in wages, minimum and maximum bonus, calculation of allocable and available surplus, as well as gender neutral consideration in fixing wages. The Code has given the power to Central Government to fix a "floor wage" and the State governments cannot fix any minimum wage less than the "floor wage". It amalgamates and subsumes four imperative labour laws - the Payment of Wages Act, 1936; the Minimum Wages Act, 1948; the Payment of Bonus Act, 1965 and the Equal Remuneration Act, 1976. The date of implementation of the Code is yet to be notified.

### The Code on Social Security, 2020

This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. The Code aims to provide better social security benefits such as provident fund, insurance and gratuity to workers. It extends the reach of the Employees' State Insurance Corporation and the Employees' Provident Fund Organization (which regulate benefits such as provident fund, insurance, pension, etc.) to the workers in the unorganized sector and the platform and gig workers. The Code further stipulates gratuity benefit for fixed term employees without any condition for minimum service period as envisaged under the current regime. The Code subsumes nine (9) labour laws relating to social security, namely, the Employees' Compensation Act, 1923, the Employees' State Insurance Act, 1948, the Employees' Provident Funds and Miscellaneous Provisions Act, 1952, the Employment Exchanges (Compulsory Notification of Vacancies) Act, 1959, the Maternity Benefit Act, 1961, the Payment of Gratuity Act, 1972, the Cine-Workers Welfare Fund Act, 1981, the Building and Other Construction Workers' Welfare Cess Act, 1996 and the Unorganized Workers Social Security Act, 2008.

### The Industrial Relations Code, 2020

This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. The Code aims to streamline the laws regulating industrial disputes and trade unions in India. For the benefit of the employers, the Code has introduced various aspects such as increasing the threshold of workers to three hundred (300) for obtaining the consent of the concerned government in case of lay off, retrenchment or closure of the establishment, notice of change not required to be given subject to the conditions stipulated in the Code, increasing the wage threshold to INR 18,000 (Indian Rupees Eighteen Thousand) for exclusion from the definition of worker, etc. The Industrial Relations Code also introduces the concept of deemed certification of standing orders. The Code subsumes three labour laws relating to industrial relations, namely, the Trade Unions Act, 1926, the Industrial Employment (Standing Orders) Act, 1946 and the Industrial Disputes Act, 1947.

### **Occupational Safety, Health and Working Conditions Code, 2020**

The Occupational Safety, Health and Working Conditions Code, 2020 (OSH Code) is one of three new labor codes that will consolidate the bulk of labor legislation in India and streamline labor compliance besides expanding the social security net for workers. This Code received the assent of President of India on September 28, 2020 though the implementation of the same is yet to be notified. Rules to implement the Code are expected to be finalized in the next few weeks.

New establishments covered by the OSH Code must register themselves (within 60 days of commencement of the Code) with registering officers appointed by the appropriate government. Establishments already registered under any other federal law will not be required to register again.

Every employer is directed to undertake the following obligations by the OSH Code:

Ensure that the workplace is free from hazards can cause injury or occupational disease to the employees and comply with the OSH Code and the government's directions on the same;

- Provide free annual health examination or testing, free of cost, to certain classes of employees;
- Provide and maintain, as reasonably practical, a working environment that is safe and without risk to the health of the employees;
- ➢ Issue letters of appointments to employees; and
- Ensure that no charge is levied on any employee for maintenance of safety and health at workplace, including the conduct of medical examination and investigation for the purpose of detecting occupational diseases.

Further, the Code directs employers with respect to factories, mines, dock work, building and other construction work, or plantations to ensure: (i) safety arrangements in the workplace and absence of risk to health in connection with the use, storage, and transport of articles and substances; (ii) provision of such information, instruction, training, and supervision as are necessary to ensure thehealth and safety of all employees at work, etc. This Code shall subsume more than 10 labour laws including Factories Act 1948, Contract Labour Act 1970 and Mines Act 1952.

## D. ENVIRONMENTAL LAWS

### **Environment Protection Act, 1986**

The Environmental Protection Act, 1986 is an "umbrella" legislation designed to provide a framework for co-ordination of the activities of various central and state authorities established under various laws. The potential scope of the Act is broad, with "environment" defined to include water, air and land and the interrelationships which exist among water, air and land, and human beings and other living creatures, plants, micro-organisms and property.

## Water (Prevention and Control of Pollution) Act, 1974, as amended

The Water (Prevention and Control of Pollution) Act, 1974prohibits the discharge of pollutants into water bodies beyond a given standard, and lays down penalties for non-compliance. The Water Act also provides that the consent of the State Pollution Control Board must be obtained prior to opening of any new outlets or is charges, which is likely to discharge sewage or effluent.

### The Water (Prevention and Control of Pollution) Cess Act, 1977

Provides for the levy and collection of a cess on water consumed by persons carrying on certain industries and by local authorities, with a view to augment the resources of the Central Board and the State Boards for the prevention and control of water pollution constituted under the Water (Prevention and Control of Pollution) Act, 1974.

## The Air (Prevention and Control of Pollution) Act, 1981

The Air (Prevention and Control of Pollution) Act, 1981 requires that any individual or institution responsible for emitting smoke or gases by way of use as fuel or chemical reactions must apply in a prescribed form and obtain consent from the state pollution control board prior to commencing any activity. National Ambient Air Quality Standards (NAAQS) for major pollutants were notified by the Central Pollution Control Board in April 1994.

## E. TAX LAWS

## Income Tax Act, 1961

The Income Tax Act, 1961 deals with the taxation of individuals, corporate, partnership firms and others. As per the provisions of this Act the rates at which they are required to pay tax is calculated on the income declared by them or assessed by the authorities, after availing the deductions and concessions accorded under the Act. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act. Filing of returns of Income is compulsory for all assesses. The maintenance of Books of Accounts and relevant supporting documents and registers are mandatory under the Act.

### Gujarat State Tax on Profession, Trades, Callings and Employment Act, 1976

The professional tax slabs in India are applicable to those citizens of India who are either involved in any profession or trade. The State Government of each State is empowered with the responsibility of structuring as well as formulating the respective professional tax criteria and is also required to collect funds through professional tax. The professional taxes are charged on the incomes of individuals, profits of business or gains in vocations. The professional tax is charged as per the List II of the Constitution. The professional taxes are classified under various tax slabs in India. The tax payable under the State Acts by any person earning a salary or wage shall be deducted by his employer from the salary or wages payable to such person before such salary or wages is paid to him, and such employer shall, irrespective of whether such deduction has been made or not when the salary and wage is paid to such persons, be liable to pay tax on behalf of such person and employer has to obtain the registration from the assessing authority in the prescribed manner. Every person liable to pay tax under this Act (other than a person earning salary or wages, in respect of whom the tax is payable by the employer), shall obtain a certificate of enrolment from the assessing authority.

## The Telangana Tax on Professions, Trades, Callings And Employments Act, 1987.

The Andhra Pradesh Tax on Professions, Trades, Callings and Employments Act, 1987 received the assent of the Governor on the 16th April, 1987. The said Act in force in the combined State, as on 02.06.2014, has been adapted to the State of Telangana, under section 101 of the Andhra Pradesh Reorganisation Act, 2014 (Central Act 6 of 2014) vide. the Notification issued in G.O.Ms.No.169, Revenue (Commercial Taxes-II) Department, dated 18.09.2015.

#### **Goods and Services Tax**

**The Central Goods and Services Tax Act, 2017** received accent of the President on 12<sup>th</sup> April 2017 and came into force from 1<sup>st</sup> July 2017. Goods and Service Tax (GST) is an indirect tax levied on the supply of goods and services. This law has replaced many indirect tax laws that previously existed in India such as Service tax, Central Excise Act, Entry Tax, Octroi, Additional customs duty and other draconian indirect taxes. There are 3 taxes applicable under this system- CGST, SGST, IGST.

CGST: is collected by the Central Government on an intra-state sale;

SGST: Collected by the State Government on an intra-state sale;

**IGST:** Collected by the Central Government for inter-state sale.

Therefore, in addition to the CGST Act, the company has to comply with the requirements of State GST laws as well in which it has operations.

# Following laws which have been subsumed in GST Act were applicable to the Company till 30th June 2017 and shall remain applicable here after as stated in the GST Act.

#### Central Excise Act, 1944 and Excise Regulations

The Central Excise Act, 1944 sought to impose an excise duty on excisable goods which are produced or manufactured in India. Excise duty was levied on production of goods but the Liability of excise duty arose only on removal of goods from the place of storage, i.e., factory or warehouse.

#### Central Sales Tax Act, 1956

Central Sales Tax ("CST") was levied in accordance with the Central Sales Tax Act, 1956 on movable goods sold in the course of inter-state trade or commerce. CST was payable by a dealer (i.e. a person who carries on the business of buying, selling, supplying or distributing goods) on his sales turnover at the rate prescribed in the VAT statute of the State from where the movement of the goods originate.

#### **State laws governing Entry Tax**

Entry Tax provides for the levy and collection of tax on the entry of goods into the local areas of the state for consumption, use or sale therein and matters incidental thereto and connected therewith. It was levied at such rate as may be specified by the State Government and different rates may be specified for different goods.

Service Tax, (the 'Finance Act, 1994')

Service tax was charged on taxable services as defined in Chapter V of Finance Act, 1994, which required a service provider of taxable services to collect service tax from a service recipient and pay such tax to the Government. There are other indirect taxes which are now subsumed under GST and these are Additional Duties of Excise, Cess, Purchase Tax, Taxes on advertisements.

#### The Telangana Goods and Services Act, 2017

The Telangana Goods and Services Act, 2017 contains provisions for the levy and collection of tax on intra-state supply of goods or services or both. It lays down eligibility and conditions for taking input tax credit, provisions relating to audit, inspection, search, seizure, arrest, demands and recovery and also prescribes penalties for offences under the Act.

### The Gujarat Goods and Services Tax Act, 2017

The Gujarat Goods and Services Tax Act, 2017 contains provisions for the levy and collection of tax on intra-state supply of goods or services or both. It lays down eligibility and conditions for taking input tax credit, provisions relating to audit, inspection, search, seizure, arrest, demands and recovery and also prescribes penalties for offences under the Act. It extends to the whole of Gujarat.

### The Uttar Pradesh Goods and Services Tax Act, 2017

The Uttar Pradesh Goods and Services Tax Act, 2017 contains provisions for the levy and collection of tax on intra-state supply of goods or services or both. It lays down eligibility and conditions for taking input tax credit, provisions relating to audit, inspection,

search, seizure, arrest, demands and recovery and also prescribes penalties for offences under the Act. It extends to the whole of Uttar Pradesh.

## Customs Act, 1962

The provisions of the Customs Act, 1962 and rules made there under are applicable at the time of import of goods i.e. bringing into India from a place outside India or at the time of export of goods i.e. taken out of India to a place outside India. Any Company requiring to import or export any goods is first required to get it registered and obtain an IEC (Importer Exporter Code).

## F. FOREIGN REGULATIONS

## The Foreign Trade (Development & Regulation) Act, 1992

The Foreign Trade (Development & Regulation) Act, 1992 [herein after FTA], provides for the development and regulation of foreign trade by facilitating imports into and augmenting exports from India and for matters connected therewith or incidental thereto. As per the provisions of the FTA, the Government: (i) may make provisions for facilitating and controlling foreign trade; (ii) may prohibit, restrict and regulate exports and imports, in all or specified cases as well as subject them to exemptions; (iii) is authorised to formulate and announce an export and import policy and also amend the same from time to time, by notification in the Official Gazette; (iv) is also authorised to appoint a 'Director General of Foreign Trade' for the purpose of the Act, including formulation and implementation of the Export-Import Policy. FTA read with the Indian Foreign Trade Policy inter-alia provides that no export or import can be made by a company without an Importer-Exporter Code number unless such company is specifically exempt. An application for an Importer-Exporter Code number has to be made to the office of the Joint Director General of Foreign Trade, Ministry of Commerce.

## Foreign Exchange Management Act, 1999 ("the FEMA") and Rules and Regulations thereunder

Export of goods and services outside India is governed by the provisions of the Foreign Exchange Management Act, 1999 ("FEMA"), read with the applicable regulations. The Foreign Exchange Management (Export of goods and services) Regulations, 2000 have been superseded by the Foreign Exchange Management (Export of Goods and Services) Regulations, 2015 ("Export of Goods and Services Regulations 2015") issued by the RBI on January 12, 2016 [last amended on June 23, 2017]. The RBI has also issued a Master Circular on Export of Goods and Services. The export is governed by these Regulations which make provisions such as declaration of exports, procedure of exports as well as exemptions.

## G. INTELLECTUAL PROPERTY LAWS

## The Trademarks Act, 1999 ("Trademarks Act")

Under the Trademarks Act, a trademark is a mark capable of being represented graphically and which is capable of distinguishing the goods or services of one person from those of others used in relation to goods and services to indicate a connection in the course of trade between the goods and some person having the right as proprietor to use the mark. Section 18 of the Trademarks Act requires that any person claiming to be the proprietor of a trade mark used or proposed to be used by him, must apply for registration in writing to the registrar of trademarks. The right to use the mark can be exercised either by the registered proprietor or a registered user. The present term of registration of a trademark is 10 (ten) years, which may be renewed for similar periods on payment of a prescribed renewal fee.

## HISTORY AND CORPORATE STRUCTURE

## **Brief history of our Company**

Our Company was originally incorporated as a private limited Company under the name of "Kaka Industries Private Limited" on June 21, 2019 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Ahmedabad, Gujarat bearing registration number as 108782. Thereafter, our Company was converted from private limited to public limited, pursuant to special resolution passed by the shareholders of the Company at the Extraordinary general meeting held on February 27, 2023 and the name of our Company was changed from "Kaka Industries Private Limited" to "Kaka Industries Limited" vide fresh certificate of incorporation dated March 14, 2023 issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate identification number of our Company is U25209GJ2019PLC108782.

Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Jinal Rajeshbhai Gondaliya were the initial subscribers to the Memorandum of Association of our Company.

## Address of the Registered Office:

<b>Registered Office</b>	Plot No.67,	Bhagwati	Nagar,	Opp.	Nilkanth	Arcade,	Opp.	Kathwada	GIDC,	Kuha-Kanbha	Road,
Registered Office	Ahmedabad-	382415 Gu	jarat.								

## **Changes in Registered Office of the Company:**

Except as disclosed below, there has been no change in our Registered Office since incorporation.

Effective date	From	То	<b>Reason for change</b>
January 04, 2020	6	Plot No.67, Near Bhagwatinagar, Opp, Nilkanth Arcade, Ahmedabad-382415 Gujarat, India*	Administrative Convenience

\* The aforementioned address has been updated with the ROC to Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.

### Main Objects of Memorandum of Association:

The main objects of our Company as contained in our Clause III(A) of Memorandum of Association of our Company are as follows:

 To carry on Business as manufacturers, producers, makers, converters, traders, importes, exporters, buyers, seller, retailers, wholesalers, suppliers, stockists, agetnss, subagents, merchants, distributors or otherwise to deal in UPVC/ PVC doors, window, flame retardant, doors, termite proof windows, sound proof windows, weather resistant doors, pvc lofts covers, PVC kitchen furniture, wardrobes, dressing tables, PVC flase ceiling, wall paneling, decorative fencing, PVC profile UPVC/ PVC pipes, couplers, prefab house and allied activities.

### Amendments to the Memorandum of Association"

Except as stated below, there has been no change in the Memorandum of Association of our Company since its incorporation:

Date of Meeting	Type of Meeting	Amendments
August 10, 2020 EGM		Increase in the authorized share capital of the Company from ₹1.00 Lakh divided into 10,000 Equity Shares of ₹ 10/- each to ₹300.00 Lakhs divided into 30,00,000 Equity Shares of ₹10/- each.
January 25, 2023 EGM		Increase in the authorized share capital of the Company from ₹300.00 Lakh divided into 30,00,000 Equity Shares of ₹ 10/- each to ₹1,400.00 Lakhs divided into 1,40,00,000 Equity Shares of ₹10/- each.
February 27, 2023	EGM	Conversion of our Company from Private Limited to Public Limited Company. Consequently name of the Company has been changed from 'Kaka Industries Private Limited' to 'Kaka Industries Limited' and fresh Certificate of Incorporation Consequent upon conversion to Public Limited Company issued dated March 14, 2023 bearing CIN U25209GJ2019PLC108782 was issued by Registrar of Companies, Ahmedabad, Gujarat.

### Major events and milestones of our Company:

The table below sets forth some of the major events in the history of our company:

Year/ F.Y.	Key Events/ Milestone/ Achievements
2019	Incorporation of our Company as "Kaka Industries Private Limited" under the Companies Act, 2013.
2019-20	Acquired the profile sheet machinery setup of our Group Company, Kaka Engineering Private Limited and started manufacturing profile sheets in the same year itself.
2021-22	Crossed revenue of ₹ 100 crores
2023	Change in the name of our Company from "Kaka Industries Private Limited" to "Kaka Industries Limited".

## Our holding company:

As on the date of this Draft Prospectus, our Company does not have a holding company.

## **Our Subsidiaries and Joint Ventures:**

As on date of this Draft Prospectus, our Company does not have any Subsidiaries, joint ventures or Associates.

## Accumulated profits or losses

As on the date of this Draft Prospectus, there are no accumulated profits or losses of the firm that have not been accounted for or consolidated by our Company.

## **Strategic or Financial Partnerships:**

As on the date of this Draft Prospectus, Our Company does not have any strategic or financial partnerships.

## Time and Cost Overruns in Setting up Projects:

There has been no time/ cost overrun in setting up projects by our Company.

## Other details about our Company:

For details of our Company's activities, products, growth, awards & recognitions, capacity, location of plants, technology, marketing strategy, competition and our customers, please refer section titled "Our Business", "Management's Discussion and Analysis of Financial Conditions and Results of Operations" and "Basis for Issue Price" on pages 82, 172 and 66 respectively of this Draft Prospectus. For details of our management and managerial competence and for details of shareholding of our Promoters, please refer to sections titled "Our Management" and "Capital Structure" beginning on page 102 and 50 of the Draft Prospectus respectively.

## Defaults or Rescheduling of Borrowings with Financial Institutions/ Banks:

There have been no defaults or rescheduling of borrowings with any financial institutions/banks as on the date of the Draft Prospectus.

# Details regarding material acquisitions or divestments of business/ undertakings, mergers, amalgamation, any revaluation of assets, etc.

Our Company has not made any material acquisitions or divestments of business/ undertakings, mergers, amalgamation, any revaluation of assets, etc. in the last 10 years preceding the date of this Draft Prospectus.

### **Shareholders Agreements**

There are no subsisting shareholder's agreements among our shareholders in relation to our Company, to which our Company is a party or otherwise has notice of the same as on the date of the Draft Prospectus.

## Agreement with key managerial personnel or Directors or Promoters or any other employee of the Company

There are no agreements entered into by key managerial personnel or Directors or Promoters or any other employee, either by themselves or on behalf of any other person, with any shareholder or any other third party with regard to compensation or profit sharing in connection with dealings in the securities of the Company.

### **Other Material Agreements**

Our Company has not entered into any subsisting material agreements including with strategic partners, joint venture partners and/or financial partners, entered into, other than in the ordinary course of business of the Company.

# OUR MANAGEMENT

## **Board of Directors:**

The following table sets forth the details regarding the Board of Directors of our Company as on the date of filing of this Draft Prospectus:

Name, designation, age, date of birth, address, experience, occupation, qualification, current term, date of appointment and DIN	Other directorships
Rajesh Dhirubhai Gondaliya	
Designation: Chairman & Managing Director	
Age: 50 years	
Date of Birth: August 10, 1972	
Address: 3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol-Naroda Road, Nikol, Ahmedabad-382350 Gujarat, India	Companies: 1. Bakelite Engineering
Experience: 22 Years	Private Limited 2. Kaka Engineering Private
Occupation: Business	Limited 3. Pinaxis Hi-Tech
Qualification: Secondary School Certification	Engineering Private Limited
<b>Current Term:</b> For a period of three years with effect from March 18, 2023; liable to retire by rotation	
Period of Directorship: Since incorporation	
<b>DIN:</b> 03454540	
Bhavin Rajeshbhai Gondaliya	
Designation: Whole-time Director	
Age: 23 years	
Date of Birth: July 26, 1999	
Address: 3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol-Naroda Road, Nikol, Ahmedabad-382350 Gujarat, India	
Experience: 3 Years	Companies: 1. Kaka Engineering Private
Occupation: Business	Limited
Qualification: Senior Secondary Education and pursuing Bachelor of Commerce	
<b>Current Term:</b> For a period of three years with effect from March 18, 2023; liable to retire by rotation	
Period of Directorship: Since incorporation	
<b>DIN:</b> 07965097	
Prabhaben Rajeshbhai Gondaliya	Companies:
Designation: Non-Executive Director	1. Pinaxis Hi-Tech Engineering Private
Age: 49 years	Limited

Name, designation, age, date of birth, address, experience, occupation, qualification, current term, date of appointment and DIN	Other directorships
Date of Birth: December 15, 1973	2. Kaka Engineering Private Limited
Address: 3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol-Naroda Road, Nikol, Ahmedabad-382350 Gujarat, India	
Experience: 8 Years	
Occupation: Business	
Qualifications: Senior Secondary Education	
Current Term: Appointed with effect from March 14, 2023, liable to retire by rotation	
<b>Period of Directorship:</b> Originally appointed on March 20, 2020 and later on resigned from the directorship on March 16, 2022. Re-appointed as Non-Executive Director w.e.f. March 14, 2023	
<b>DIN:</b> 06851276	
Ushakant Naranbhai Patel	
Designation: Independent Director	
Age: 77 years	
Date of Birth: May 30, 1945	
Address: 14 Nilima Park Society, Behind Ras Ranjan, Navrangpura Ahmedabad-380009, Gujarat, India	
Experience: 47 years	Nil
Occupation: Business	
Qualification: B.Com	
<b>Current Term:</b> For a period of 5 years with effect from March 15, 2023 ; not liable to retire by rotation	
Period of Directorship: Since March 15, 2023	
DIN: 10053093	
Niraj Davariya	
Designation: Independent Director	
Age: 42 years	
Date of Birth: July 24, 1980	Companies:
Address: 128, Suryam Flora, Vrundavan Party Plot, Nikol, Ahmedabad -382350, Gujarat, India	1. Madhavas Plastoprint Private Limited
Experience: 10 years	
Occupation: Business	
Qualification: 09 <sup>th</sup> Pass	

Name, designation, age, date of birth, address, experience, occupation, qualification, current term, date of appointment and DIN	Other directorships
<b>Current Term:</b> For a period of 5 years with effect from March 15, 2023 ; not liable to retire	
by rotation	
Period of Directorship: Since March 15, 2023	
<b>DIN:</b> 09371601	

## **Brief Profile of Directors:**

- 1. **Rajesh Dhirubhai Gondaliya** is the Chairman & Managing Director of our Company. He has been on the Board since incorporation. He is a visionary entrepreneur and has played a pivotal role in expanding business operations of our Company. He has a work experience of over 22 years in the PVC profile industry and has completed his Secondary School education from Lunidhar Primary School, Amreli, Gujarat in the year 1987. He currently looks after the overall management of the Company. Under his guidance, our Company has witnessed continuous growth.
- 2. Bhavin Rajeshbhai Gondaliya is the Whole-time Director of our Company. He has been on the Board since incorporation. He has completed his Senior Secondary education in 2019 from National Institute of Open Schooling\_and is pursuing bachelor of commerce from Sabarmati University through distance learning. He has an experience of around 3 years in the PVC profile industry. He is currently looking after the sales and marketing function of our Company.
- **3. Prabhaben Rajeshbhai Gondaliya** is the Non-Executive Director of our Company. She has an experience of around 8 years in the administration field. She has completed her Senior Secondary School from Smt RN Sheth Kanya Vidyalaya, Amreli, Gujarat in year 1991.
- 4. Ushakant Naranbhai Patel is the Independent Director of our Company. He has an experience of around 47 years in the field of real estate industry. He has completed his Bachelor of Commerce from MS University in year 1968.
- 5. Niraj Davariya is the Independent Director of our Company. He has a work experience of around 10 years in plastic products business.

### **Confirmations:**

As on the date of this Draft Prospectus:

- a) None of our Directors is or was a director of any listed company during the last five years preceding the date of this Draft Prospectus, whose shares has been or were suspended from being traded on the BSE or the NSE, during the term of their directorship in such company.
- b) None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange during the tenure of their directorship in such company.
- c) None of the Directors are categorized as a wilful defaulter or a fraudulent borrower, as defined under Regulation 2(1)(lll) of SEBI (ICDR) Regulations.
- d) None of our Directors is declared as fugitive economic offender under section 12 of the Fugitive Economic Offenders Act, 2018.

### Arrangements with major Shareholders, Customers, Suppliers or Others:

We have not entered into any arrangement or understanding with our major shareholders, customers, suppliers or others, pursuant to which any of our Directors were selected as Directors or members of the senior management.

### Service Contracts:

The Directors of our Company have not entered into any service contracts with our company which provides for benefits upon termination of their employment.

### **Details of Borrowing Powers of Directors:**

Pursuant to a special resolution passed at an Extra-ordinary General Meeting of our Company held on March 18, 2023 and pursuant to provisions of Section 180(1)(c) and other applicable provisions, if any, of the Companies Act, 2013 and rules made thereunder, the Board of Directors of the Company have authorized to borrow monies from time to time, any sum or sums of money on such security and on such terms and conditions as the Board may deem fit, notwithstanding that the money to be borrowed together with the money already borrowed by our Company may exceed in the aggregate, its paid up capital and free reserves and security premium (apart from temporary loans obtained / to be obtained from bankers in the ordinary course of business), provided that the outstanding principal amount of such borrowing at any point of time shall not exceed in the aggregate of  $\gtrless$  150.00 Crore.

## Compensation of our Managing Director & Whole-time Director:

The compensation payable to our Managing Director and Whole-time Director will be governed as per the terms of their appointment and shall be subject to the provisions of Sections 2(54), 2(94), 188, 196, 197, 198 and 203 and any other applicable provisions, if any of the Companies Act, 2013 read with Schedule V to the Companies Act, 2013 and the rules made there under (including any statutory modification(s) or re-enactment thereof or any of the provisions of the Companies Act, 1956, for the time being in force).

## The following compensation has been approved for Managing Director & Whole time Director:

## 1. Rajesh Dhirubhai Gondaliya: Chairman & Managing Director

Pursuant to the resolutions passed by our Board and our Shareholders on March 17, 2023 and March 18, 2023 respectively, Rajesh Dhirubhai Gondaliya was appointed as Chairman & Managing Director for a period of three years with effect from March 18, 2023 at a remuneration, which is to be given by way of salary, dearness allowance, perquisites and other allowances or any other combination thereof which shall not exceed ₹ 240 lakhs p.a.

## 2. Bhavin Rajeshbhai Gondaliya: Whole-time Director

Pursuant to the resolutions passed by our Board and our Shareholders on March 17, 2023 and March 18, 2023 respectively, Bhavin Rajeshbhai Gondaliya was appointed as Whole-time Director for a period of three years with effect from March 18, 2023 at a remuneration, which is to be given by way of salary, dearness allowance, perquisites and other allowances or any other combination thereof which shall not exceed ₹ 240 lakhs p.a.

### Payments or benefits to Directors:

### The remuneration paid to our Directors in Fiscal 2022 is as follows:

Name of Director	Remuneration paid in F.Y. 2021-22 (₹ in lakhs)		
Rajesh Dhirubhai Gondaliya	60.00		
Bhavin Rajeshbhai Gondaliya	96.00		
Prabhaben Rajeshbhai Gondaliya	36.00		

### **Bonus or Profit Sharing Plan for our Directors:**

We have no bonus or profit sharing plan for our Directors.

### Sitting Fees:

Our Board of Directors have resolved in their meeting dated March 17, 2023 for payment of sitting fees to Directors (including independent directors) of the Company, such sum as may be decided by the Board of Directors which shall not exceed  $\gtrless$  1,00,000/-(Rupees One Lakh Only) per meeting of the Board or Committee thereof, attended by such director.

### Shareholding of our Directors as on the date of this Draft Prospectus:

Sr. No.	Name of the Directors	No. of Shares Held	Holding in % (pre-issue)
1.	Rajesh Dhirubhai Gondaliya	12,80,000	12.80
2.	Bhavin Rajeshbhai Gondaliya	26,32,000	26.32
3.	Prabhaben Rajeshbhai Gondaliya	18,60,000	18.60
	Total	57,72,000	57.72

None of the Independent Directors of the Company holds any Equity Shares of Company as on the date of this Draft Prospectus.

We do not have any Subsidiary Company as defined under Section 2(6) of the Companies Act, 2013.

Our Articles of Association do not require our Directors to hold any qualification Equity Shares in the Company.

## INTEREST OF DIRECTORS

All the Directors may be deemed to be interested to the extent of remuneration and reimbursement of expenses payable to them under the Articles, and to the extent of remuneration paid to them for services rendered as an officer or employee of the Company. For further details, please refer to Chapter titled *"Our Management"* beginning on page 102 of this Draft Prospectus.

Our Directors may also be regarded as interested to the extent of their shareholding and dividend payable thereon, if any, and to the extent of Equity Shares, if any held by them in our Company or held by their relatives. Further our Director are also interested to the extent of unsecured loans, if any, given by them to our Company or by their relatives or by the companies/ firms in which they are interested as directors/ Members/ Partners. Further our Directors are also interested to the extent of loans, if any, taken by them or their relatives or taken by the companies/ firms in which they are interested as Directors/ Members/ Partners and for the details of Personal Guarantee given by Directors towards Financial facilities of our Company please refer to *"Statement of Financial Indebtedness"* on page 164 of this Draft Prospectus.

Except as stated otherwise in this Draft Prospectus, our Company has not entered into any Contract, Agreements or Arrangements during the preceding two years from the date of the Draft Prospectus in which the Directors are interested directly or indirectly and no payments have been made to them in respect of the contracts, agreements or arrangements which are proposed to be entered into with them.

## **Interest of Directors in the property of Our Company:**

Except as disclosed below, our directors do not have any interest in any property acquired by our Company in a period of two years before filing of this Draft Prospectus or proposed to be acquired by us as on date of filing the Draft Prospectus with RoC:-

Sr. No.	Usage	Address	Nature of Interest
1.	Registered Office and	Plot No.67, Bhagwati Nagar, Opp.	Obtained on lease from Shreeji Plast Mart through its
	Godown	Nilkanth Arcade, Opp. Kathwada	proprietor Rajesh Dhirubhai Gondaliya for a period of
		GIDC, Kuha-Kanbha Road,	59 months, 29 days starting from 01.04.2022 to
		Ahmedabad-382415 Gujarat.	30.03.2027 through an Agreement to Lease dated
			13.04.2022, at a monthly lease of ₹ 90,000/-
2.	Main Manufacturing	Plot No. 3 And 4, Survey No. 338,	Obtained on lease from Shreeji Plast Mart through its
	facility – I	G.I.D.C. Zak, Taluka Dehgam,	proprietor Rajesh Dhirubhai Gondaliya for a period of 9
	(Along with plant &	Gandhinagar, Gujarat, 382305	years starting from 01.09.2019 to 31.08.2028 through an
	machinery,		Agreement to Lease dated 02.12.2019, at a monthly
	equipments and		lease of ₹ 600,000/ Company has entered into an MOU
	vehicles)		dated 01.04.2022 through which rent was reduced to
			monthly rent of ₹ 4,00,000/- from 01.04.2022.
3.	Proposed	Survey No./Block No. 85, 84P2,	Obtained on lease from Bhavin Rajeshbhai Gondaliya
	Manufacturing	2009-4, 84P1, and 83, Lasundra,	for a period of 30 years starting from 27.03.2023 to
	Facility (Under-	Kheda, Gujarat, 387640	26.03.2053 through an Lease deed dated 27.03.2023, at
	construction)		a monthly lease of ₹ 10,000/-

Except as stated in this section "Our Management" or the section titled "Financial information of the Company –Note 24 - Related Party Disclosure" beginning on page 102 and 154 respectively of this Draft Prospectus, and except to the extent of shareholding in our Company, our Directors do not have any other interest in our business.

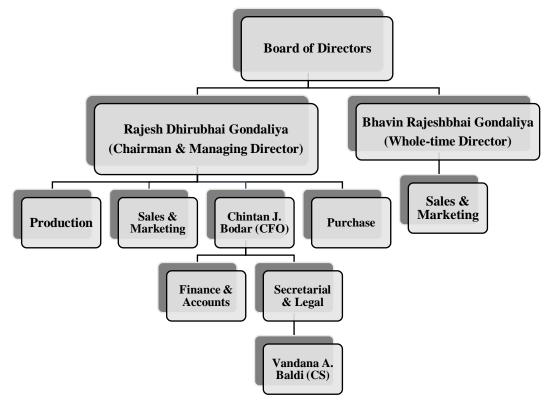
## Changes in Board of Directors in Last 3 Years:

Name	Designation (at the time of appointment/ Change in designation /	Date of Appointment/ Change in	Reason
	Cessation)	designation/ Cessation	
Mohanbhai Varsani Ratilal	Regularisation from Additional Director	December 31, 2020	To ensure better
	to Director		Corporate
Prabhaben Rajeshbhai	Regularisation from Additional Director	December 31, 2020	Governance and
Gondaliya	to Director		compliance with
Bhaveshkumar Shambhubhai	Regularisation from Additional Director	December 31, 2020	Companies Act,
Gondaliya	to Director		2013.
Mohanbhai Varsani Ratilal	Cessation of Director	March 16, 2022	
Prabhaben Rajeshbhai	Cessation of Director	March 16, 2022	Due to me ecoupation
Gondaliya			Due to pre occupation
Bhaveshkumar Shambhubhai	Cessation of Director	March 16, 2022	at other places.
Gondaliya			

Prabhaben Rajesh Gondaliya	bhai Appointed as Non-Executive Director	March 15, 2023	To ensure better Corporate
Ushakant Naranbhai Patel	Appointed as an Independent Director	March 15, 2023	Governance and compliance with
Niraj Davariya	Appointed as an Independent Director	March 15, 2023	Companies Act, 2013.
Jinal Rajeshbhai Gondaliya	Cessation of Director	March 16, 2023	Due to pre occupation at other places.
Rajesh Dhirubhai Gondaliya	A Change in Designation as Chairman & Managing Director	March 18, 2023	To ensure better Corporate Governance and
Bhavin Rajeshbhai Gondali	ya Change in Designation as Whole-time Director	March 18, 2023	compliance with Companies Act, 2013.

# MANAGEMENT ORGANISATION STRUCTURE

The following chart depicts our Management Organization Structure:-



## COMPLIANCE WITH CORPORATE GOVERNANCE

In addition to the applicable provisions of the Companies Act, 2013, provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SEBI (ICDR) Regulations, 2018 will be applicable to our Company immediately upon the listing of our Company's Equity Shares on the SME platform of BSE (BSE SME). The requirements pertaining to the composition of the Board of Directors and the constitution of the committees such as the Audit Committee, Stakeholders Relationship Committee, Nomination & Remuneration Committee and Corporate Social Responsibility Committee as applicable on us, have been complied with.

Our Board has been constituted in compliance with the Companies Act, 2013 and in accordance with the best practices in corporate governance. Our Board functions either as a full board or through various committees constituted to oversee specific operational areas. The executive management provides our Board detailed reports on its performance periodically.

Our Board of Directors consist of five (5) directors of which two (2) are Independent Directors, and we have one women director on the Board. The constitution of our Board is in compliance with Section 149 of the Companies Act, 2013.

Our Company has constituted the following committees:

## 1. Audit Committee

Our Company has formed an Audit Committee, vide Board Resolution dated March 17, 2023 as per the applicable provisions of the Section 177 of the Companies Act, 2013 read with rule 6 of the companies (Meeting of board and its power) Rules, 2014 and Regulation 18 of SEBI Listing Regulations. The Audit Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Ushakant Naranbhai Patel	Chairman	Independent Director
Niraj Davariya	Member	Independent Director
Bhavin Rajeshbhai Gondaliya	Member	Whole Time Director

The Company Secretary of our Company shall act as a Secretary to the Audit Committee. The scope and function of the Audit Committee and its terms of reference shall include the following:

## A. Tenure of the committee:

The Audit Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Audit Committee as approved by the Board.

## **B.** Meetings of the Committee:

The committee shall meet at least four times in a year and not more than four months shall elapse between any two meetings. The quorum for the meeting shall be either two members or one third of the members of the committee, whichever is higher but there shall be presence of minimum two Independent members at each meeting. The Chairman of the Audit Committee shall attend the Annual General Meeting of our Company to answer shareholder queries.

## C. Power of the Committee:

The Audit Committee shall have powers, including the following:

- a) to investigate any activity within its terms of reference;
- b) to seek information from any employee;
- c) to obtain outside legal or other professional advice;
- d) to secure attendance of outsiders with relevant expertise, if it considers necessary as may be prescribed under the Companies Act, 2013 (together with the rules thereunder) and SEBI Listing Regulations; and
- e) To have full access to information contained in records of Company.

## **D.** Role of the Committee:

The Role of Audit Committee together with its powers as per Part C of Schedule II of SEBI Listing Regulation and Companies Act, 2013 shall be as under:

- 1) Overseeing the Company's financial reporting process and disclosure of its financial information to ensure that its financial statements are correct, sufficient and credible;
- 2) Recommending to the Board for the appointment, re-appointment, replacement, remuneration and terms of appointment of the statutory auditors of the Company;
- 3) Reviewing and monitoring the statutory auditor's independence and performance, and effectiveness of audit process;
- 4) Approving payments to the statutory auditors for any other services rendered by the statutory auditors;
- 5) Reviewing, with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
  - a. Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (c) of sub-section 3 of Section 134 of the Companies Act;
  - b. Changes, if any, in accounting policies and practices and reasons for the same;
  - c. Major accounting entries involving estimates based on the exercise of judgment by management;
  - d. Significant adjustments made in the financial statements arising out of audit findings;
  - e. Compliance with listing and other legal requirements relating to financial statements;
    - f. Disclosure of any related party transactions; and
    - g. Qualifications and modified opinions in the draft audit report.
- 6) Reviewing, with the management, the quarterly, half-yearly and annual financial statements before submission to the Board for approval;
- 7) Reviewing, with the management, the statement of uses/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/ prospectus/ notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter. This also includes monitoring the use/application of the funds raised through the proposed initial public offer by the Company;

- 8) Approval or any subsequent modifications of transactions of the Company with related parties and omnibus approval for related party transactions proposed to be entered into by the Company subject to such conditions as may be prescribed;
- 9) Scrutiny of inter-corporate loans and investments;
- 10) Valuation of undertakings or assets of the Company, wherever it is necessary;
- 11) Evaluation of internal financial controls and risk management systems;
- 12) Establishing a vigil mechanism for directors and employees to report their genuine concerns or grievances;
- 13) Reviewing, with the management, the performance of statutory and internal auditors, and adequacy of the internal control systems;
- 14) Reviewing the adequacy of internal audit function if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit;
- 15) Discussing with internal auditors on any significant findings and follow up thereon;
- 16) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
- 17) Discussing with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- 18) Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;
- 19) Reviewing the functioning of the whistle blower mechanism;
- 20) Approving the appointment of the chief financial officer or any other person heading the finance function or discharging that function after assessing the qualifications, experience and background, etc. of the candidate;
- Reviewing the utilization of loans and/ or advances from/investment by the holding company in any subsidiary exceeding ₹1,000 million or 10% of the asset size of the subsidiary, whichever is lower including existing loans / advances / investments;
- 22) Considering and commenting on the rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on the Company and its shareholders;
- 23) Such roles as may be delegated by the Board and/or prescribed under the Companies Act, 2013 and SEBI Listing Regulations or other applicable law.

Further, the Audit Committee shall mandatorily review the following:

- 1) management discussion and analysis of financial condition and results of operations;
- 2) statement of significant related party transactions (as defined by the audit committee), submitted by management;
- 3) management letters / letters of internal control weaknesses issued by the statutory auditors;
- 4) internal audit reports relating to internal control weaknesses;
- 5) the appointment, removal and terms of remuneration of the chief internal auditor shall be subject to review by the audit committee; and
- 6) statement of deviations:
  - a. quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI ICDR Regulations;
  - b. Annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI ICDR Regulations.

## 2. Stakeholders Relationship Committee

Our Company has formed an Stakeholders Relationship Committee vide Board Resolution dated March 17, 2023 as per the applicable provisions of the Section 178(5) of the Companies Act, 2013 read with rule 6 of the companies (Meeting of board and its power) rules, 2014 and Regulation 20 of SEBI Listing Regulations. The Stakeholders Relationship Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Ushakant Naranbhai Patel	Chairman	Independent Director
Niraj Davariya	Member	Independent Director
Prabhaben Rajeshbhai Gondaliya	Member	Non-Executive Director

The scope and function of the Committee and its terms of reference shall include the following:

## A. Tenure of the committee:

The Stakeholders Relationship Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board, to carry out the functions of the Stakeholders Relationship Committee as approved by the Board.

## **B.** Meetings of the committee:

The Stakeholders Relationship Committee shall meet at least once a year and shall report to the Board on a quarterly basis regarding the status of redressal of complaints received from the shareholders of the Company. The Chairman of the

Stakeholders Relationship Committee shall be present at the Annual General Meeting to answer queries of the securities holders. The Quorum shall be two members present.

## C. Terms of Reference:

The role of the Stakeholders Relationship Committee as per Part D of Schedule II of the SEBI Listing Regulations and Companies Act, 2013 shall be as under:

- 1. Resolving the grievances of the security holders of the listed entity including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings etc.;
- 2. Review of measures taken for effective exercise of voting rights by shareholders;
- 3. Review of adherence to the service standards adopted by the listed entity in respect of various services being rendered by the Registrar & Share Transfer Agent;
- 4. Review of the various measures and initiatives taken by the listed entity for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/ annual reports/ statutory notices by the shareholders of the company;
- 5. Allotment, transfer of shares including transmission, splitting of shares, changing joint holding into single holding and vice versa, issue of duplicate shares in lieu of those torn, destroyed, lost or defaced or where the space at back for recording transfers have been fully utilized;
- 6. Formulation of procedures in line with the statutory guidelines to ensure speedy disposal of various requests received from shareholders from time to time;
- 7. To issue duplicate share or other security(ies) certificate(s) in lieu of the original share/security(ies) certificate(s) of the Company;
- 8. Non-receipt of share certificate(s), non-receipt of declared dividends, non-receipt of interest/ dividend warrants, non-receipt of annual report and any other grievance/ complaints with Company or any officer of the Company arising out in discharge of his duties;
- 9. Oversee the performance of the Registrar & Share Transfer Agent and also review and take note of complaints directly received and resolved them;
- 10. Oversee the implementation and compliance of the Code of Conduct adopted by the Company for prevention of Insider Trading for Listed Companies as specified in the Securities & Exchange Board of India (Prohibition of insider Trading) Regulations, 2015 as amended from time to time;
- 11. Any other power specifically assigned by the Board of Directors of the Company from time to time by way of resolution passed by it in a duly conducted Meeting; and
- 12. Such roles as may be delegated by the Board and/ or prescribed under the Companies Act, 2013 and SEBI Listing Regulations or other applicable law.

## 3. Nomination and Remuneration Committee

Our Company has formed a Nomination and Remuneration Committee vide Board Resolution dated March 17, 2023 as per the applicable provisions of the Schedule V and other applicable provisions of the Companies Act, 2013 read with rule 6 of the companies (Meeting of board and its power) rules, 2014 and Regulation 19 of SEBI Listing Regulations. The Nomination and Remuneration Committee comprises following members:

Name of the Director	Status in Committee	Nature of Directorship
Niraj Davariya	Chairman	Independent Director
Ushakant Naranbhai Patel	Member	Independent Director
Prabhaben Rajeshbhai Gondaliya	Member	Non-Executive Director

The scope and function of the Committee and its terms of reference shall include the following:

## A. Tenure of the committee:

The Nomination and Remuneration Committee shall continue to be in function as a committee of the Board until otherwise resolved by the Board.

## **B.** Meetings of the committee:

The committee shall meet as and when the need arises, subject to at least once in a year. The quorum for a meeting of the Nomination and Remuneration Committee shall be either two members or one third of the members of the committee, whichever is greater, including at least one independent director in attendance. The Chairman of the Nomination and Remuneration Committee is entitled to attend the general Meeting of the company to furnish clarifications to the shareholders on any matter relating to remuneration.

## C. Role of Terms of Reference:

The role of the Nomination and Remuneration Committee as per Part D of Schedule II of the SEBI Listing Regulations and

Companies Act, 2013 shall be as under:

- 1. formulating the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy relating to the remuneration of the directors, key managerial personnel and other employees;
- 2. For the appointment of an independent director, the committee shall evaluate the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, prepare a description of the role and capabilities required of an independent director. The person recommended to the board of directors of the Company for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - a. use the services of external agencies, if required;
  - b. consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - c. Consider the time commitments of the candidates.
- 3. formulation of criteria for evaluation of the performance of independent directors and the Board;
- 4. devising a policy on diversity of our Board;
- 5. identifying persons, who are qualified to become directors or who may be appointed in senior management in accordance with the criteria laid down, recommending to the Board their appointment and removal and carrying out evaluation of every director's performance;
- 6. determining whether to extend or continue the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- 7. recommending remuneration of executive directors and any increase therein from time to time within the limit approved by the members of our Company;
- 8. recommending remuneration to non-executive directors in the form of sitting fees for attending meetings of the Board and its committees, remuneration for other services, commission on profits;
- 9. recommending to the Board, all remuneration, in whatever form, payable to senior management;
- 10. performing such functions as are required to be performed by the compensation committee under the SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, as amended;
- 11. engaging the services of any consultant/professional or other agency for the purpose of recommending compensation structure/policy;
- 12. analyzing, monitoring and reviewing various human resource and compensation matters;
- 13. reviewing and approving compensation strategy from time to time in the context of the then current Indian market in accordance with applicable laws;
- 14. framing suitable policies and systems to ensure that there is no violation, by an employee of any applicable laws in India or overseas, including:
  - a. The SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended; or
  - b. The SEBI (Prohibition of Fraudulent and Unfair Trade Practices relating to the Securities Market) Regulations, 2003, as amended; and
- 15. Performing such other functions as may be delegated by the Board and/or prescribed under the SEBI Listing Regulations, Companies Act, each as amended or other applicable law.

## 4. Corporate Social Responsibility Committee

Our Company has re-constituted the Corporate Social Responsibility Committee pursuant to the provisions of Section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014 vide Board resolution dated March 17, 2023. The Corporate Social Responsibility Committee comprises the following:

Name of the Director	Status in Committee	Nature of Directorship
Bhavin Rajeshbhai Gondaliya	Chairman	Whole Time Director
Niraj Davariya	Member	Independent Director
Prabhaben Rajeshbhai Gondaliya	Member	Non-Executive Director

The Committee shall act in accordance with the provisions of Companies Act, 2013 and the tenure, meeting and terms of reference specified hereunder:

- 1. To formulate and recommend to the Board, a CSR policy which shall indicate the activities to be undertaken by the Company as specified in Schedule VII of the Companies Act, 2013;
- 2. To review and recommend the amount of expenditure to be incurred on activities referred to in Section 135(a) of the Companies Act, 2013;
- 3. To institute a transparent monitoring mechanism for the implementation of the CSR projects, programs and activities undertaken the Company from time to time;
- 4. To Monitor the Corporate Social Responsibility policy of the Company from time to time; and
- 5. Any other matter of CSR Committee may deem appropriate after approval of the Board of Directors or as may be delegated by the Board and/ or prescribed under the Companies Act, 2013 or other applicable law.

## KEY MANAGERIAL PERSONNEL

Our Company is supported by a team of professionals having exposure to various operational aspects of our business. A brief detail about the Key Managerial Personnel of our Company is provided below:

Name, Designation & Educational Qualification	Age (Years)	Year of Joining	Remuneration paid for F.Y. ended 2021-22 (in ₹ Lakhs)	Overall experience (in years)	Previous employment
Rajesh Dhirubhai GondaliyaDesignation: Chairman & Managing DirectorEducational Qualification: SecondarySchool CertificationTerm of office: For a period of three yearswith effect from March 18, 2023; liable toretire by rotation	50	2019	60.00	22	Nil
<ul> <li>Bhavin Rajeshbhai Gondaliya</li> <li>Designation: Whole-time Director</li> <li>Educational Qualification: Senior Secondary</li> <li>Education and pursuing Bachelor of</li> <li>Commerce</li> <li>Term of office: For a period of three years</li> <li>with effect from March 18, 2023; liable to</li> <li>retire by rotation</li> </ul>	23	2019	96.00	3	Nil
Chintan Jayantibhai Bodar Designation: Chief Financial Officer Educational Qualification: Chartered Accountant, B. Com	34	2023 (as CFO)	-	12	Kandla International Container Terminal Private Limited (KICT)
Vandana Arun Baldi Designation: Company Secretary and Compliance Officer Educational Qualification: Company Secretary and Chartered Accountant	37	2023	Nil	10	Rakesh Advertising Private Limited

## **BRIEF PROFILE OF KEY MANAGERIAL PERSONNEL**

Rajesh Dhirubhai Gondaliya - Please refer to section "Brief Profile of our Directors" beginning on page 104 of this Draft Prospectus for details.

# **Bhavin Rajeshbhai Gondaliya -** Please refer to section **"Brief Profile of our Directors"** beginning on page 104 of this Draft Prospectus for details.

**Chintan Jayantibhai Bodar** is the Chief Financial Officer of our Company. He is the member of Institute of Chartered Accountants of India since 2011 and has completed his Bachelor of Commerce from H.L. Commerce College, Ahmedabad in 2009. He has been associated with our Company as consultant from April 2020. He has over 12 years of experience in Accounts, Finance, taxation matters and audits. He has been appointed as Chief Financial Officer of our Company with effect from March 14, 2023. He is currently responsible for handling the accounts, finance, taxation and legal matters of the Company.

**Vandana Arun Baldi** is the Company Secretary and Compliance officer of our Company. She is the member of Institute of Company Secretaries of India since 2014 and also member of Institute of Chartered Accountants of India since 2013. She has an experience of over 10 year in the secretarial matters. She looks after the overall corporate governance and secretarial matters of our Company. She has been appointed as Company Secretary and Compliance Officer of our Company with effect from March 14, 2023.

## We confirm that:

- a. All the persons named as our Key Managerial Personnel above are the permanent employees of our Company.
- b. There is no understanding with major shareholders, customers, suppliers or any others pursuant to which any of the above mentioned Key Managerial Personnel have been recruited.
- c. None of our KMPs except Rajesh Dhirubhai Gondaliya and Bhavin Rajeshbhai Gondaliya are also part of the Board of Directors.

- d. In respect of all above mentioned Key Managerial Personnel there has been no contingent or deferred compensation accrued for the nine months period ended December 2022.
- e. Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements or service contracts (including retirement and termination benefits) with the issuer.
- f. Our Company does not have any bonus/ profit sharing plan for any of the Key Managerial Personnel.
- g. None of the Key Managerial Personnel in our Company hold any shares of our Company as on the date of filing of this Draft Prospectus except:

Sr. No.	Name of the KMP's	No. of Shares held
1	Rajesh Dhirubhai Gondaliya	12,80,000
2	Bhavin Rajeshbhai Gondaliya	26,32,000
3.	Chintan Jayantibhai Bodar	1,24,000
	Total	40,36,000

- h. Presently, we do not have ESOP/ ESPS scheme for our employees.
- i. The turnover of KMPs is not high, compared to the Industry to which our company belongs.

## Nature of any family relationship between our Directors and Key Managerial Personnel (KMP)

The Directors and KMPs of the Company are related to each other within the meaning of section 2 (77) of the Companies Act, 2013. Details of which are as follows:

Sr. No.	Name of the Director/ KMP	Relationship with other Directors/ KMP's
1.	Rajesh Dhirubhai Gondaliya	Husband of Prabhaben Rajeshbhai Gondaliya and Father of Bhavin Rajeshbhai
	Rajesh Dillubilar Golidaliya	Gondaliya
2.	Bhavin Rajeshbhai Gondaliya	Son of Rajesh Dhirubhai Gondaliya and Prabhaben Rajeshbhai Gondaliya
3.	Prabhaben Rajeshbhai	Wife of Rajesh Dhirubhai Gondaliya and Mother of Bhavin Rajeshbhai Gondaliya
	Gondaliya	

## Payment of benefits to officers of Our Company (non-salary related)

Except as disclosed in this Draft Prospectus and any statutory payments made by our Company to its officers, our Company has not paid any sum, any non-salary related amount or benefit to any of its officers or to its employees including amounts towards superannuation, ex-gratia/ rewards.

Except statutory benefits upon termination of employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of such officer's employment in our Company or superannuation. Contributions are made by our Company towards provident fund, gratuity fund and employee state insurance.

## Changes in the Key Managerial Personnel in last three years:

There have been no changes in the Key Managerial Personnel of our Company during the last 3 (three) year except as stated below:

Name	Designation (at the time of appointment/ Change in designation/ Cessation)	Date of Appointment/ Change in designation/ Cessation	Reason
Rajesh Dhirubhai Gondaliya	Re-designated as Managing Director and Chairman	March 18, 2023	To ensure better
Bhavin Rajeshbhai Gondaliya	Re-designated as Whole-time Director	March 18, 2023	Corporate Governance and
Chintan Jayantibhai Bodar	Appointed as Chief Financial Officer	March 14, 2023	compliance with Companies Act,
Vandana Arun Baldi	Appointed as Company Secretary & Compliance Officer	March 14, 2023	2013

## **Interest of Our Key Managerial Persons**

Apart from the shares held in the Company and to extent of remuneration allowed and reimbursement of expenses incurred by them for or on behalf of the Company and to the extent of loans and advances made to or borrowed from the Company, none of our key managerial personal are interested in our Company. For details, please refer section titled *"Financial information of the Company – Note 24- Related Party Disclosures"* beginning on page 154 of this Draft Prospectus.

## Interest of Directors and KMP's in the property of Our Company:

Except as disclosed below, our directors and KMP's do not have any interest in any property acquired by our Company in a period of two years before filing of this Draft Prospectus or proposed to be acquired by us as on date of filing the Draft Prospectus with RoC:-

Sr. No.	Usage	Address	Nature of Interest
1.	Registered Office and Godown	Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.	Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 59 months, 29 days starting from 01.04.2022 to 30.03.2027 through an Agreement to Lease dated 13.04.2022, at a monthly lease of ₹ 90,000/-
2.	Main Manufacturing facility – I (Along with plant & machinery, equipments and vehicles)	Plot No. 3 And 4, Survey No. 338, G.I.D.C. Zak, Taluka Dehgam, Gandhinagar, Gujarat, 382305	Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 9 years starting from 01.09.2019 to 31.08.2028 through an Agreement to Lease dated 02.12.2019, at a monthly lease of $\gtrless$ 600,000/ Company has entered into an MOU dated 01.04.2022 through which rent was reduced to monthly rent of $\gtrless$ 4,00,000/- from 01.04.2022.
3.	Proposed Manufacturing Facility (Under- construction)	Survey No./Block No. 85, 84P2, 2009-4, 84P1, and 83, Lasundra, Kheda, Gujarat, 387640	Obtained on lease from Bhavin Rajeshbhai Gondaliya for a period of 30 years starting from 27.03.2023 to 26.03.2053 through an Lease deed dated 27.03.2023, at a monthly lease of ₹ 10,000/-

## Details of Service Contracts of the Key Managerial Personnel

Except for the terms set forth in the appointment letters, the Key Managerial Personnel have not entered into any other contractual arrangements with our Company for provision of benefits or payments of any amount upon termination of employment.

## Loans given/ availed by Directors/ Key Managerial Personnel of Our Company

For details of unsecured loan taken from or given to our Directors/ KMPs and for details of transaction entered by them in the past please refer to "*Note 24 – Related Party Disclosures*" page 154 of this Draft Prospectus.

## ESOP/ ESPS SCHEME TO EMPLOYEES

Presently, we do not have any ESOP/ ESPS Scheme for our employees.

## **OUR PROMOTERS & PROMOTER GROUP**

## **Our Promoters:**

The promoters of our Company are Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshkumar Dhirubhai Gondaliya (HUF).

As on date of this Draft Prospectus, the Promoters, in aggregate, hold 57,72,000 Equity shares of our Company, representing 57.72% of the pre-issue paid-up Equity Share capital of our Company. For details of the build-up of the Promoter's shareholding in our Company, see *"Capital Structure-Capital Build-up in respect of Shareholding of our Promoters"*, on page 55 of this Draft Prospectus.

## **Details of our Promoters:**

	Rajesh Dhirubhai Gondali	ya – Chairman and Managing Director
	Qualification	Secondary Education
	Age	50 years
	Date of Birth	August 10, 1972
	Address	3, Shreedhar Kutir Bunglows, Opp. Shivpujan
		Tenament, Nikol-Naroda Road, Nikol, Ahmedabad-
		382350 Gujarat, India
	Experience	22 years
	Occupation	Business
	PAN	AFPPG2541C
	No. of Equity Shares &%	12,80,000 Equity Shares aggregating to 12.80% of
	of Shareholding (Pre	Pre Issue Paid up Share Capital
	Issue)	The issue Full up Share Cupital
00	Other Ventures	Directorships in other Companies:
	Other Ventures	1. Bakelite Engineering Private Limited
		<ol> <li>Pinaxis Hi-Tech Engineering Private Limited</li> </ol>
		3. Kaka Engineering Private Limited
		5. Raka Engineering Private Eninted
		LLP:
		1. PR PVC Profile LLP
		2. Pinaxis Polyplast LLP
		<ol> <li>Bakelite Poly Alloys LLP*</li> </ol>
		5. Dakente Fory Anoys LLF
		Partnership Firms:
		1. Sparsh Buildcon
		2. Nirman Realty
		2. William Rearry
		HUF's
		1. Rajeshkumar Dhirubhai Gondaliya (HUF) (as
		Karta)
		Karta)
		Sole Proprietorship
		1. Shreeji Plast Mart
	Bhavin Rajeshbhai Gonda	iya – Whole-time Director
	Qualification	Senior Secondary Education and pursuing Bachelor
		of Commerce
	Age	23 years
	Date of Birth	July 26, 1999
	Address	3, Shreedhar Kutir Bunglows, Opp. Shivpujan
		Tenament, Nikol Naroda Road, Nikol, Ahmedabad-
		382350, Gujarat, India
	Experience	3 years
	Occupation	Business
	PAN	CICPG8034Q
	No. of Equity Shares &%	26,32,000 Equity Shares aggregating to 26.32% of
	of Shareholding (Pre	Pre Issue Paid up Share Capital
	Issue)	

Othe	VenturesDirectorships in other Companies: 1. Kaka Engineering Private Limited
	<ul><li>LLP:</li><li>1. Nicewood Industries LLP*</li><li>2. Eplast Industries LLP</li></ul>
	Partnership Firms: 1. Moon PVC Roofing
	HUF's 1. Rajeshkumar Dhirubhai Gondaliya (HUF) (as Coparcener)

\*Both the LLPs are under process of Strike Off

For brief biography of our Individual Promoters, please refer to Chapter titled "Our Management" beginning on page 102 of this Draft Prospectus.

## Rajeshkumar Dhirubhai Gondaliya (HUF)

Rajeshkumar Dhirubhai Gondaliya (HUF) is one of the Promoters of the Company which holds 18,60,000 equity shares of the Company which accounts for 18.60% of the pre issue equity share capital of the Company. Rajesh Dhirubhai Gondaliya is its Karta with Bhavin Rajeshbhai Gondaliya, Prabhaben Rajeshbhai Gondaliya and Jinal Rajeshbhai Gondaliya as its members. Permanent Account Number: AAOHR4883C

Address: 3, Shreedhar Kutir Bunglows, Opp. Shivpujan Tenament, Nikol Naroda Road, Nikol, Ahmedabad-382350, Gujarat, India

## **Confirmations/ Declarations:**

In relation to our individual Promoters, our Company confirms that the PAN, bank account number, passport number, Aadhaar card number and driving license number shall be submitted to BSE at the time of filing of this Draft Prospectus. And, in relation to our non-individual promoter, our Company confirms that the PAN and bank account number shall be submitted to BSE at the time of filing of this Draft Prospectus.

## **Undertaking/ Confirmations:**

None of our Promoters or Promoter Group or Group Company or person in control of our Company has been:

- Prohibited or debarred from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority or
- Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.
- No material regulatory or disciplinary action is taken by any stock exchange or regulatory authority in the past one year in respect of our Promoters, Group Company and Company promoted by the promoters of our company.
- There are no defaults in respect of payment of interest and principal to the debenture/ bond/ fixed deposit holders, banks, FIs by our Company, our Promoters, Group Company and Company promoted by the promoters during the past three years.
- The litigation record, the nature of litigation, and status of litigation of our Company, Promoters, Group company and Company promoted by the Promoters are disclosed in chapter titled "Outstanding Litigations and Material Developments" beginning on page 180 of this Draft Prospectus.
- None of our Promoters, person in control of our Company are or have ever been a promoter, director or person in control of any other company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

## **Interest of our Promoters:**

## *i)* Interest in promotion and shareholding of Our Company:

Our Promoters are interested in the promotion of our Company and also to the extent of their shareholding and shareholding of their relatives, from time to time, for which they are entitled to receive dividend payable, if any, and other distribution in respect of the Equity Shares held by him and his relatives. As on the date of this Draft Prospectus, our Promoters, Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Rajeshbhai Dhirubhai Gondaliya (HUF) holds 57,72,000 Equity Shares in our Company i.e. 57.72% of the pre issue paid up Equity Share Capital of our Company. Our Promoters may also be deemed to be interested to the extent of the remuneration, as per the terms of their appointment and reimbursement of expenses payable to them for the rent, purchase and sale transactions. For details, please refer to Note 24 – *"Related Party Transactions"* beginning on page 154 of this Draft Prospectus.

For details regarding the shareholding of our Promoter in our Company, please see "Capital Structure" on page 50 of this Draft Prospectus.

## *ii)* Interest in the property of Our Company:

Except as disclosed below, our Promoters do not have any other interest in any property acquired by our Company in a period of two years before filing of this Draft Prospectus or proposed to be acquired by us as on date of this Draft Prospectus:

Sr. No.	Usage	Address	Nature of Interest
1.	Registered Office and Godown	Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.	Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 59 months, 29 days starting from 01.04.2022 to 30.03.2027 through an Agreement to Lease dated 13.04.2022, at a monthly lease of $\gtrless$ 90,000/-
2.	Main Manufacturing facility – I (Along with plant & machinery, equipments and vehicles)	Plot No. 3 And 4, Survey No. 338, G.I.D.C. Zak, Taluka Dehgam, Gandhinagar, Gujarat, 382305	Obtained on lease from Shreeji Plast Mart through its proprietor Rajesh Dhirubhai Gondaliya for a period of 9 years starting from 01.09.2019 to 31.08.2028 through an Agreement to Lease dated 02.12.2019, at a monthly lease of $\gtrless$ 600,000/ Company has entered into an MOU dated 01.04.2022 through which rent was reduced to monthly rent of $\gtrless$ 4,00,000/- from 01.04.2022.
3.	Proposed Manufacturing Facility (Under- construction)	Survey No./Block No. 85, 84P2, 2009-4, 84P1, and 83, Lasundra, Kheda, Gujarat, 387640	Obtained on lease from Bhavin Rajeshbhai Gondaliya for a period of 30 years starting from 27.03.2023 to 26.03.2053 through an Lease deed dated 27.03.2023, at a monthly lease of $\gtrless$ 10,000/-

## iii) In transactions for acquisition of land, construction of building and supply of machinery:

Except as mentioned in point (ii) above, none of our promoters or directors is interested in any transaction for the acquisition of land, construction of building or supply of machinery.

## *iv)* Other Interests in our Company:

For transactions in respect of loans and other monetary transactions entered in past please refer Note 24 on "Related Party Transactions" on page 154 forming part of "Financial Information of the Company" of this Draft Prospectus.

Further, our promoter may be interested to the extent of personal guarantees given by them in favour of the Company, for the details of Personal Guarantee given by Promoters towards Financial facilities of our Company please refer to "*Statement of Financial Indebtedness*" and "*Financial Information of Our Company*" on page 164 and 121 respectively of this Draft Prospectus.

## Payment or Benefits to our Promoter and Promoter Group during the last 2 years:

For details of payments or benefits paid to our Promoters and Promoter Group, please refer to the paragraph "Compensation of our Chairman" in the chapter titled "Our Management" beginning on page 102 also refer Note 24 on "Related Party Transactions" on page 154 forming part of "Financial Information of the Company" and Paragraph on "Interest of Promoters" in chapter titled "Our Promoter and Promoter Group" on page 116 of this Draft Prospectus.

## Companies/ Firms with which our Promoters have disassociated in the last (3) three years

Except as disclosed below, our promoters have not disassociated themselves from any of the Company, Firms or other entities during the last three years preceding the date of this Draft Prospectus:

S.N.	Name of Promoter	Companies or firms with which Promoter(s) have disassociated	Reasons and circumstances of disassociation	Date of Disassociation
1.	Bhavin Rajeshbhai	Gondaliya Plast Mart Limited Liability Partnership		March 09, 2021
	Gondaliya	Pinaxis Polymer LLP Eplast Industries LLP	Voluntarily Retirement	April 08, 2021 March 22, 2022

## **Other ventures of our Promoters**

Save and except as disclosed in this section titled "*Our Promoters & Promoter Group*" beginning on page 115 of this Draft Prospectus, there are no ventures promoted by our Promoters in which they have any business interests/ other interests.

#### Litigation details pertaining to our Promoters

For details on litigations and disputes pending against the Promoters and defaults made by the Promoters please refer to the section titled "*Outstanding Litigations and Material Developments*" beginning on page 180 of this Draft Prospectus.

#### **Experience of Promoters in the line of business**

Our Promoters, Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya have an experience of around 22 & 3 years respectively in the industry. The Company shall also endeavor to ensure that relevant professional help is sought as and when required in the future.

#### **Related Party Transactions**

For the transactions with our Promoter Group entities please refer to section titled "*Note 24 - Related Party Transactions*" on page 154 of this Draft Prospectus.

Except as stated in "*Note 24 - Related Party Transactions*" beginning on page 154 of this Draft Prospectus, and as stated therein, our Promoters or any of the Promoter Group Entities do not have any other interest in our business.

## **OUR PROMOTER GROUP:**

In addition to the Promoters, the following individual and entities are part of our Promoter Group:

#### 1. Natural Persons who are part of the Promoter Group

As per Regulation 2(1)(pp)(ii) of the SEBI (ICDR) Regulations, 2018, the Natural persons who are part of the Promoter Group (due to their relationship with the Promoters) are as follows:

Deletionship with Promotors	Name of	the Relatives
<b>Relationship with Promoters</b>	Rajesh Dhirubhai Gondaliya	Bhavin Rajeshbhai Gondaliya
Father	Late Dhirubhai Savjibhai Gondaliya	Rajesh Dhirubhai Gondaliya
Mother	Late Champaben Dhirubhai Gondaliya	Prabhaben Rajeshbhai Gondaliya
Spouse	Prabhaben Rajeshbhai Gondaliya	-
Brother	Manojbhai Dhirubhai Gondaliya	
Brother	Ghanshyambhai Dhirubhai Gondaliya	-
Sister	-	Jinal Rajeshbhai Gondaliya
Son	Bhavin Rajeshbhai Gondaliya	-
Daughter	Jinal Rajeshbhai Gondaliya	-
Spouse's Father	Late Gordhanbhai karsanbhai Asodariya	-
Spouse's Mother	Kantaben Gordhabhai Asodariya	-
Service in Durath an	Vitthalbhai Gordhanbhai Asodariya	
Spouse's Brother	Chandubhai Gordhabhai Asodariya	
Smouge's Sister	Rekhaben Rameshbhai Ghadiya	
Spouse's Sister	Vilasben Sanjay Jiyani	

## 2. Corporate Entities or Firms forming part of the Promoter Group

As per Regulation 2(1)(pp)(iv) of the SEBI (ICDR) Regulations, 2018, the following entities forms part of our Promoter Group:

#### **Companies:**

- 1. Bakelite Engineering Private Limited;
- 2. Kaka Engineering Private Limited;
- 3. Pinaxis Hi-Tech Engineering Private Limited;

# LLP's:

- 1. Gondaliya Plast Mart Limited Liability Partnership;
- 2. Nicewood Furniture LLP;
- 3. Nicewood Industries LLP\*;
- 4. Bakelite Poly Alloys LLP\*

- 5. Pinaxis Polyplast LLP;
- 6. PR PVC Profile LLP;

7. Eplast Build-Techno Industries LLP; \*Both the LLPs are under the process of Strike Off

## **Partnership Firms:**

1. Moon PVC Roofing;

# **Proprietorship Firms:**

1. Shreeji Plast Mart

## HUF's:

Rajeshbhai Dhirubhai Gondaliya (HUF)

## 3. Other Persons included in Promoter Group:

Except Bhaveshkumar Shambhubhai Gondaliya, none of the other persons forms part of promoter group for the purpose of shareholding of the Promoter Group under Regulation 2(1) (pp)(v) of SEBI (ICDR) Regulations 2018.

## **DIVIDEND POLICY**

Under the Companies Act, our Company can pay dividends upon a recommendation by our Board of Directors and approval by the shareholders at the general meeting of our Company. The Articles of Association of our Company give our shareholders, the right to decrease, and not to increase, the amount of dividend recommended by the Board of Directors.

The Articles of Association of our Company also gives the discretion to our Board of Directors to declare and pay interim dividends. No dividend shall be payable for any financial except out of profits of our Company for that year or that of any previous financial year or years, which shall be arrived at after providing for depreciation in accordance with the provisions of Companies Act, 2013.

Our Company does not have any formal dividend policy for declaration of dividend in respect of the Equity Shares. The declaration and payment of dividend will be recommended by our Board of Directors and approved by the shareholders of our Company at their discretion and may depend on a number of factors, including the results of operations, earnings, Company's future expansion plans, capital requirements and surplus, general financial condition, contractual restrictions, applicable Indian legal restrictions and other factors considered relevant by our Board of Directors.

Our Company has not declared any dividend on the Equity Shares in the nine months period ended December 31, 2022 and last three financial years and for the period March 31, 2022 to the date of the filing of this Draft Prospectus. Our Company's corporate actions pertaining to payment of dividends in the past are not to be taken as being indicative of the payment of dividends by our Company in the future.

## SECTION VI. FINANCIAL INFORMATION OF THE COMPANY

## **RESTATED FINANCIAL INFORMATION**

## INDEPENDENT AUDITOR'S REPORT ON RESTATED FINANCIAL INFORMATION

To, The Board of Directors, Kaka Industries Limited (*formerly known as Kaka Industries Private Limited*) Plot No.67, Near Bhagwati nagar, Opp. Nilkanth Arcade, Ahmedabad -382415 Gujarat

Dear Sirs,

- 1. We have examined the attached Restated Financial Statements of Kaka Industries Limited (formerly known as Kaka Industries Private Limited), ("Company") comprising the Restated Statement Statements of the Company constituting Restated Statement of Assets and Liabilities as at 31st March 2022, 2021 and 2020, the Restated Statements of Profit and Loss, the Restated Cash Flow Statement for the period/year ended 31st March 2022, 2021 and 2020 and Restated Consolidated Financial Statements of the Company comprising the Restated Consolidated Statement of Assets and Liabilities as at 31st December, 2022 the Restated Statements of Profit and Loss and the Restated Cash Flow Statement for the period ended 31st December, 2022, the Summary Statement of Significant Accounting Policies, the Notes and Annexures as forming part of these Restated Financial Statements (collectively, the "Restated financial statement"), as approved by the Board of Directors of the Company at their meeting held on 28<sup>th</sup> March, 2023 for the purpose of inclusion in the Draft Prospectus/ Prospectus ("Draft Prospectus") prepared by the Company in connection with its proposed SME Initial Public Offer of equity shares ("SME IPO") prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act");
  - b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("ICDR Regulations"); and
  - c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

## Management's Responsibility for the Restated Financial Statements

- 2. The Company's Board of Directors is responsible for the preparation of the Restated financial statement for the purpose of inclusion in the Draft Prospectus/Prospectus to be filed with Securities and Exchange Board of India, relevant stock exchange and Registrar of Companies, Ahmedabad in connection with the proposed SME IPO. The Restated financial statement has been prepared by the management of the Company on the basis of preparation stated in Annexure IV of the Restated financial statement. The Board of Directors responsibility includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated financial statement. The Board of Directors is also responsible for identifying and ensuring that the Company complies with the Companies Act, (ICDR) Regulations and the Guidance Note.
- 3. We, Dinesh R Thakkar & Co. Chartered Accountants have been subjected to the peer review process of the Institute of Chartered Accountants of India ("ICAI") and holds the peer review certificate dated 15/10/2020 valid till 30/09/2024.

## Auditors' Responsibilities

- 4. We have examined such Restated financial statement taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated 11/02/2023 in connection with the proposed SME IPO of equity shares of the Company;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated financial statement; and
  - d) The requirements of Section 26 of the Act and the ICDR Regulations.

Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the SME IPO.

## **Restated Financial Statement**

- 5. These Restated Financial Statement have been compiled by the management of the company from:
  - a) Audited interim consolidated financial statements of the company as at and for the nine-month period ended 31st December, 2022 prepared in accordance with Accounting Standard 25 "Interim Financial Reporting", specified under section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors.
  - b) Audited standalone financial statements of the company as at and for the period/year ended 31st March 2022, 31st March 2021 and 31st March 2020 prepared in accordance with Accounting Standard as specified under section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors.
  - c) The consolidated financial statements includes financial statements and other financial information in relation to Jointly controlled entity which are audited by Other Auditors as listed below:

Name of the Entity	Status	Relationship	Name of Audit Firm	Period audited by Other Auditors
Shri Rang Energy Efficient	Partnership firm	Jointly controlled entity	Chintan Parikh & Co.	Nine-month period ended 31 <sup>st</sup> December 2022

- 6. For the purpose of our examination, we have relied on:
  - a) Auditors' report issued by us on interim consolidated financial statements of the company as at and for the nine-month period ended 31st December, 2022.
  - b) Auditors' report issued by us on standalone financial statements of the company as at and for the period ended 31st December, 2022 and for the period/year ended 31st March 2022, 31st March 2021 and 31st March 2020.
  - c) We did not audit the financial statements of jointly controlled entitiy as at and for the period ended 31st December 2022, whose financial statements reflect share of total assets and total revenues included in the consolidated financial statements, for the relevant period is tabulated below:
    (7 in L able)

	( <b>X</b> In Lakis)
Particulars of jointly controlled entitiy	As at/ for the nine-month period ended 31 <sup>st</sup> December, 2022
Total Assets	130.25
Total Income	294.86
Net cash inflow/outflow	5.48

These financial statement have been audited by other auditors and whose reports have been furnished to us by the Company's management and our opinion in so far as it relates to the amounts included in consolidated financial statement are based solely on the reports of the other auditors.

- 7. Based on our examination and according to the information and explanations given to us, we report that the Restated financial information have been prepared:
  - a) after incorporating adjustments for the changes in accounting policies, material error and regrouping/reclassifications retrospectively, if any, as at 31st December, 2022, 31st March 2022, 31st March 2021 and 31st March 2020 to reflect the same accounting treatment as per the accounting policies and grouping/classifications followed as at and for the nine-month period ended 31st December, 2022; and
  - b) There are no qualifications in the auditors' reports on the standalone financial statements of as at and for the period/year ended March 31, 2022, March 31, 2021 and March 31, 2020 and interim consolidated financial statements of the company as at and for the nine-month period ended 31st December 2022, which require any adjustments to the Restated financial Statements.
  - c) In accordance with the Act, ICDR Regulations and the Guidance Note.

8. We have also examined the following Notes to the Restated financial statement of the company set out in the Annexure V, prepared by the management and approved by the Board of Directors on 28<sup>th</sup> March, 2023 for the period ended 31<sup>st</sup> December, 2022 and for the period/year ended 31<sup>st</sup> March 2022, 31<sup>st</sup> March 2021 and 31<sup>st</sup> March 2020.

Annexure V - Notes to the Restated Summary Financial Information;

- a) Restated Statement of Share Capital, Reserves and Surplus as appearing in Note 1 to this report;
- b) Restated Statement of Long Term Borrowings as appearing in Note 2 to this report;
- c) Restated Statement of principal terms of Secured Loans and Assets charged as security as appearing in Note 2(A) to this report;
- d) Statement of terms & conditions of unsecured loans as appearing In Note 2(B) to this report;
- e) Restated Statement of Deferred Tax (Assets) / Liabilities as appearing in Note 3 to this report;
- f) Restated Statement of Long term provision as appearing in Note 4 to this report;
- g) Restated Statement of Short term borrowings as appearing in Note 5 to this report;
- h) Restated Statement of Trade Payables as appearing in Note 6 to this report;
- i) Restated Statement of Other Current Liabilities as appearing in Note 7 to this report;
- j) Restated Statement of Short Term Provisions as appearing in Note 8 to this report;
- k) Restated Statement of Property, Plant and Equipment as appearing in Note 9 to this report;
- 1) Restated Statement of Non-Current Investment as appearing in Note 10 to this report;
- m) Restated Statement of Trade Receivables as appearing in Note 11 to this report;
- n) Restated Statement of Cash and Cash Equivalents as appearing in Note 12 to this report;
- o) Restated Statement of Inventories as appearing in Note 13 to this report;
- p) Restated Statement of Other Current Assets as appearing in Note 14 to this report;
- q) Restated Statement of Revenue from Operations as appearing in Note 15 to this report;
- r) Restated Statement of Other Income as appearing in Note 16 to this report;
- s) Restated Statement of Purchase of Material as appearing in Note 17 to this report;
- t) Restated Statement of Change in Inventories as appearing in Note 18 to this report;
- u) Restated Statement of Employee Benefit Expenses as appearing in Note 19 to this report;
- v) Restated Statement of Finance Cost as appearing in Note 20 to this report;
- w) Restated Statement of Depreciation & Amortization as appearing in Note 21 to this report;
- x) Restated Statement of Other Expenses as appearing in Note 22 to this report ;
- y) Restated Statement of Contingent Liabilities as appearing in Note 23 to this report;
- z) Restated Statement of Related Party Transactions as appearing in Note 24 to this report;
- aa) Restated Statement of Tax Shelter as appearing in Note 25 to this report ;
- bb) Restated Statement of Capitalisation Statement as appearing in Note 26 to this report ;
- cc) Restated Statement of Mandatory Accounting Ratios as appearing in Note 27 to this report;
- 9. We have not audited any financial statements of the company as of any date or for any period subsequent to 31<sup>st</sup> December 2022. Accordingly, we express no opinion on the financial position, results of operations, cash flows of the company as of any date or for any period subsequent to 31<sup>st</sup> December 2022.
- 10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- 11. The Restated financial Statements do not reflect the effects of events that occurred subsequent to the audited interim financial statements mentioned in paragraph 5(a) above.
- 12. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 13. Our report is intended solely for use of the Board of Directors for inclusion in the Draft Prospectus/ Prospectus to be filed with Securities and Exchange Board of India, relevant stock exchange and Registrar of Companies in connection with the proposed IPO. Our report should not be used, referred to, or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.
- 14. In our opinion, the above financial information contained in Annexure I to Annexure V of this report read with the respective Significant Accounting Polices and Notes to Accounts as set out in Annexure IV are prepared after making adjustments and regrouping as considered appropriate and have been prepared in accordance with the Act, ICDR Regulations, Engagement Letter and Guidance Note and give a true and fair view in conformity with the accounting principles generally accepted in India, to the extent applicable.

# FRN: 102612W

Sd/per Dinesh R. Thakkar (Partner) M. No. 038216 UDIN: 23038216BGZQEI5065 Place: Ahmedabad Date: 28/03/2023

# ANNEXURE – I

# RESTATED STATEMENT OF ASSETS AND LIABILITIES

(₹ in Lakhs)

			Consolidated		Standalone	(₹ in Lakhs)	
			As at	As at			
	Particulars		As at 31/12/2022	31/03/2022 31/03/2021		21/02/2020	
			31/12/2022	31/03/2022	₹	31/03/2020 ₹	
A)	EQUITY AND LIABILITIES				×		
1.	Shareholders' Funds						
(a)	Share Capital		250.00	250.00	250.00	1.00	
(b)	Reserves & Surplus	1	1,376.82	991.31	493.65	141.14	
(0)			1,626.82	1,241.31	743.65	142.14	
2.	Non-Current Liabilities		1,020102				
(a)	Long Term Borrowings	2	1,308.73	1,232.27	591.74	387.17	
(b)	Deferred Tax Liabilities (Net)	3	52.96	16.56	14.11	1.21	
(c)	Long Term Provisions	4	16.99	18.28	9.18	2.13	
	0		1,378.68	1,267.11	615.02	390.51	
3.	Current Liabilities		,	,			
(a)	Short Term Borrowings	5	1,405.71	1,503.28	1,407.26	443.34	
(b)	Trade Payables	6	,	, í	· · · ·		
	(A) outstanding dues of micro enterprises and		100.02	290.42	265 72	94.62	
	small enterprises; and		199.02	280.43	265.72	84.62	
	(B) outstanding dues of other than micro		196.34	174.10	378.83	978.85	
	enterprises and small enterprises.		190.34	174.19	578.85	978.83	
(c)	Other Current Liabilities	7	183.59	140.41	97.97	121.12	
(d)	Short Term Provisions	8	140.61	8.01	59.57	30.11	
			2,125.27	2,106.34	2,209.35	1,658.04	
	Total		5,130.77	4,614.76	3,568.02	2,190.68	
B)	ASSETS						
1.	Non-Current Assets						
	Property, Plant and Equipment and Intangible						
(a)	assets	9					
	I) Property, Plant and Equipment						
	(i) Gross Block		1,358.45	1,108.36	837.02	111.50	
	(ii) Depreciation		264.05	168.18	68.87	2.13	
	(iii) Net Block		1,094.40	940.18	768.14	109.37	
	II) Intangible Assets		17.91	8.09	8.72	0.16	
	III) Capital Work-in-Progress		103.62	-	-	-	
			1,215.93	948.27	776.87	109.53	
(b)	Non-Current Investment	10	252.08	201.02	0.20	0.20	
			252.08	201.02	0.20	0.20	
2.	Current Assets		1 55 4 0 6	1.405.01	1.450.05	1.054.46	
(a)	Trade Receivables	11	1,776.09	1,407.96	1,452.37	1,074.10	
(b)	Cash and Cash equivalents	12	63.92	9.82	11.44	14.93	
(c)	Inventories	13	1,520.89	1,849.45	1,146.18	958.61	
(d)	Other Current Assets	14	301.86	198.23	180.97	33.32	
			3,662.77	3,465.46	2,790.95	2,080.95	
	Total		5,130.77	4,614.76	3,568.02	2,190.68	

The above statement should be read with Annexure IV to the Restated Summary Statements

# ANNEXURE – II

						(₹ in Lakhs)
			Consolidated		Standalone	
	Particulars		For the period	For the	ended	
	raruculars	Note	31/12/2022	31/03/2022	31/03/2021	31/03/2020
			₹	₹	₹	₹
1	Revenue From Operations	15	11,661.99	11,695.92	7,874.89	4,148.66
2	Other Income	16	13.62	14.06	4.12	0.08
	Total Income (1+2)		11,675.61	11,709.98	7,879.00	4,148.74
3	Expenditure					
(a)	Raw Material Consumption & Cost of					
	Goods Sold	17	8,681.91	9,191.58	5,596.42	3,716.89
(b)	Change in inventories of finished goods,					
	work in progress and stock in trade	18	124.26	(561.23)	2.35	(769.52)
(c)	Employee Benefit Expenses	19	746.17	892.24	722.07	369.89
(d)	Finance Cost	20	196.14	213.13	156.99	33.82
(e)	Depreciation and Amortisation Expenses	21	99.04	106.70	67.40	2.21
(f)	Other Expenses	22	1,267.94	1,201.10	917.20	600.24
4	Total Expenditure 3(a) to 3(f)		11,115.45	11,043.53	7,462.43	3,953.52
	Profit/(Loss) Before Exceptional &					
5	extraordinary items & Tax (2-4)		560.16	666.45	416.57	195.21
6	Exceptional and Extra-ordinary items		-	-	-	-
7	Restated Profit/(Loss) Before Tax (5-6)		560.16	666.45	416.57	195.21
8	Tax Expense:					
(a)	Tax Expense for Current Year		(138.92)	(166.34)	(101.16)	(52.86)
(b)	Deferred Tax (Expense)/ Income		(36.39)	(2.45)	(12.90)	(1.21)
	Net Current Tax Expenses		(175.32)	(168.79)	(114.06)	(54.07)
9	<b>Restated Profit/(Loss) for the Year (7-8)</b>		384.85	497.66	302.51	141.14
Basic	, computed on the basis of Restated					
Profi	t/(loss) attributable to equity holders					
	quity shares, Nominal value of ₹ 10 each		3.85	4.98	4.59	5.17
	ed, computed on the basis of Restated					
	t/(loss) attributable to equity holders					
E	quity shares, Nominal value of ₹ 10 each		3.85	4.98	4.59	5.17

## **RESTATED STATEMENT OF PROFIT AND LOSS**

The above statement should be read with Annexure IV to the Restated Summary Statements

RESTATED CASH FLOW STATEMENT (₹ in Lakhs)					
	Consolidated		Standalone		
	For the period	For th	ne period/year	· ended	
Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
	₹	₹	₹	₹	
A) Cash Flow From Operating Activities:					
Restated Net Profit before tax	560.16	666.45	416.57	195.21	
Adjustment for:					
Depreciation and amortization	99.04	106.70	67.40	2.21	
Finance Cost	196.14	213.13	156.99	33.82	
(Profit)/ Loss on Sale of Fixed Assets	0.12	1.80	0.17	(0.08)	
Dividend Income	-	(0.02)	-	-	
Interest Income	(5.48)	(4.44)	-	-	
Reversal of Gratuity Provision	(1.28)	_	-	-	
Earlier income tax written off	(0.25)	-	-	-	
Capital Reserve arising on account of investment in	0.66				
jointly controlled entity	0.66	-	-	-	
Operating profit before working capital changes	849.10	983.63	641.13	231.16	
Changes in Working Capital					
(Increase)/Decrease in Trade Receivables	(368.13)	44.41	(378.27)	(1,074.10)	
(Increase)/Decrease in Inventory	328.56	(703.27)	(187.57)	(958.61)	
(Increase)/Decrease in Other Current Asset	(110.37)	(9.80)	(147.65)	(34.93)	
Increase/(Decrease) in Trade Payables	(59.26)	(189.93)	(418.92)	1,063.47	
Increase/(Decrease) in Other Current Liabilities & Provision	93.14	39.76	76.31	172.18	
Cash generated from operations	733.05	164.81	(414.97)	(600.82)	
Taxes Paid	(49.31)	(213.58)	(82.04)	(25.00)	
Net cash flow from operating activities A	683.74	(48.77)	(497.01)	(625.82)	
B) Cash Flow From Investing Activities:					
Purchase of Fixed Assets including of CWIP	(397.23)	(354.49)	(735.91)	(113.18)	
Sale of Fixed Assets	30.43	74.58	1.00	1.52	
Investment Purchase/ (Sold) during the year	(50.40)	(200.82)	-	(0.20)	
Dividend Income	-	0.02	-	-	
Interest Income	5.48	4.44	-	-	
Investment in Partnership Firm	(0.66)				
Net cash flow from investing activities B	(412.38)	(476.27)	(734.91)	(111.86)	
C) Cash Flow From Financing Activities:					
Proceeds from Issue of Share Capital	-	-	299.00	1.00	
Increase/(Decrease) in Short Term Borrowings	(97.58)	96.02	881.85	398.27	
Increase/(Decrease) in Long Term Borrowings	76.47	640.53	204.57	387.17	
Interest Paid	(196.14)	(213.13)	(156.99)	(33.82)	
Net cash flow from financing activities C	(217.25)	523.42	1,228.43	752.61	
Net Increase/(Decrease) In Cash & Cash Equivalents (A+B+C)	54.10	(1.62)	(3.49)	14.93	
Cash equivalents at the begining of the year	9.82	11.44	14.93		
Cash equivalents at the end of the year	63.92	9.82	11.44	14.93	

## ANNEXURE III RESTATED CASH FLOW STATEMENT

#### Note:

A. Component of Cash and Cash equivalents

Sr No	Particulars	31/12/2022	31/03/2022	31/03/2021	31/03/2020
а	Cash on hand	9.73	7.84	11.30	1.97
b	Balance With banks	54.19	1.98	0.14	12.95
с	Other Bank Balance	-	-	-	-
	Total cash and cash equivalents	63.92	9.82	11.44	14.93

**B.** Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a noncash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from regular revenue generating, financing and investing activities of the company are segregated.

The accompanying summary of significant accounting policies, restated notes to accounts and notes on adjustments for restated summary financial information (Annexure IV) are an integral part of this statement.

The above statement should be read with Annexure IV to the Restated Summary Statements

# ANNEXURE – IV

## STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES & NOTES TO RESTATED FINANCIAL STATEMENTS

## A. COMPANY OVERVIEW

**KAKA INDUSTRIES LIMITED** (formerly known as Kaka Industries Private Limited) (the "Company") was incorporated on 21st June, 2019 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Ahmedabad. The Company's registered office is situated at Plot No.67, Near Bhagwati nagar, Opp. Nilkanth Arcade, Ahmedabad-382415. The company is primarily involved in the manufacturing of PVC Profile, Foam board and UPVC window.

## **B. SIGNIFICANT ACCOUNTING POLICIES**

## 1. BASIS OF PREPARATION OF FINANCIAL STATEMENT:-

The Restated Financial Statements comprises of:

- a) The Restated Consolidated Statement of Assets and Liabilities (Annexure I) as at 31st December 2022, the Restated Consolidated Statement of Profit and Loss (Annexure II) for the period ended 31st December 2022 and the Restated Consolidated Statement of Cash Flows (Annexure III) for the period ended 31st December 2022 and the summary of significant accounting policies and explanatory notes;
- b) Restated Standalone Statement of Assets and Liabilities (Annexure I) as at 31st March 2022, 31st March 2021 and 31st March 2020, Restated Standalone Statement of Profit and Loss (Annexure II) and the Restated Standalone Statement of Cash Flows (Annexure III) for the period/year ended 31st March 2022, 31st March 2021 and 31st March 2020 and the summary of significant accounting policies and explanatory notes.

The paragraph (a) and (b) above are collectively referred to as the 'Restated Financial Statements'.

These Restated Financial Statements have been prepared by the management in connection with its proposed SME Initial Public Offer of equity shares ("SME IPO") prepared in terms of the requirements of:

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013 (the "Act");
- b) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended ("ICDR Regulations"); and
- c) The Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended from time to time (the "Guidance Note").

These Restated Financial Information have been compiled by the management of the company from:

- I. Audited interim consolidated financial statements of the company as at and for the nine month period ended 31st December, 2022 prepared in accordance with Accounting Standard 25 "Interim Financial Reporting", specified under section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors.
- II. Audited standalone financial statements of the company as at and for the period/year ended 31st March 2022, 31st March 2021 and 31st March 2020 prepared in accordance with Accounting Standard as specified under section 133 of the Act and other accounting principles generally accepted in India which have been approved by the Board of Directors.
- III. The consolidated financial statements includes financial statements and other financial information in relation to Jointly controlled entity which are audited by Other Auditors as listed below:

Name of the Entity	Status	Relationship	Name of Audit Firm	Period audited by Other Auditors
Shri Rang Energy Efficient	Partnership firm	Jointly controlled entity	Chintan Parikh & Co.	Nine month period ended 31 <sup>st</sup> December 2022

## 2. BASIS OF CONSOLIDATION:-

The restated consolidated financial statements comprises of the financial information of the Company and its jointly controlled entity as at 31<sup>st</sup> December, 2022. There is no consolidation for the period/year ended 31<sup>st</sup> March 2022, 31<sup>st</sup> March 2021 and 31<sup>st</sup> March 2020 as the Company did not have any joint venture, Subsidiary or Associate in respective period/year.

## **Consolidation procedure:**

As per AS 27 "Financial Reporting of Interests in Joint Ventures" issued by ICAI, the Proportionate consolidation is a method of accounting and reporting whereby a venturer's share of each of the assets, liabilities, income and expenses of a jointly controlled entity is reported as separate line items in the venturer's financial statements.

- a) Combine like items of assets, liabilities, equity, income, expenses of the Company with those of its jointly controlled entity in ratio of share of the company in jointly controlled entity.
- b) Offset (eliminate) the carrying amount of the company's investment in jointly controlled entity and the company's portion of equity of jointly controlled entity.
- c) Eliminate in full intra-entity assets and liabilities, equity, income, expenses relating to transactions between jointly controlled entity and company (profits or losses resulting from transactions that are recognized in assets, such as inventory and property, plant and equipment are eliminated in full).

## 3. USE OF ESTIMATES:-

The preparation of financial statements is in conformity with Indian GAAP requires judgments, estimates and assumptions to be made that affect the reported amount of assets and liabilities, disclosure of contingent liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the period in which the results are known / materialized.

## 4. ACCOUNTING CONVENTION:-

The company follows the mercantile system of accounting, recognizing income and expenditure on accrual basis. The accounts are prepared on historical cost basis and as a going concern. Accounting policies not referred to specifically otherwise, are consistent with the generally accepted accounting principles.

## 5. PROPERTY, PLANT & EQUIPMENT:-

Property, Plants & Equipments are stated at as per Cost Model i.e., at cost less accumulated depreciation and impairment, if any. Costs directly attributable to acquisition are capitalised until the property, plant and equipment are ready for use, as intended by the management. Cost comprises the purchase price and any attributable cost of bringing the asset to its working condition for its intended use. Input tax credit of GST, Grants on capital goods are accounted for by reducing the cost of Capital Goods. Subsequent expenditures relating to property, plant and equipment are capitalised only when it is probable that future economic benefits associated with them will flow to the Company and the cost of the expenditure can be measured reliably. Repairs and Maintenance costs are recognized in the Statement of Profit and Loss when they are incurred.

When assets are disposed or retired, their cost is removed from the financial statements. The gain or loss arising on the disposal or retirement of an asset is determined as the difference between sales proceeds and the carrying amount of the asset and is recognized in Statement of Profit and Loss for the relevant financial year.

## 6. DEPRECIATION:-

Depreciation on property, plant and equipment has been provided under Straight Line method over the useful life of assets estimated by the management which is in line with the terms prescribed in Schedule II to The Companies Act, 2013. Depreciation for assets purchased/sold during the period is proportionately charged. Depreciation method, useful life & residual value are reviewed periodically.

## 7. REVENUE RECOGNITION :-

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

## Sale of goods

Revenue is recognized when the significant risks and rewards of ownership of the goods have been passed to the buyer. Sales are disclosed net of GST, trade discounts and returns, as applicable.

## **Income from services**

Revenue from services is recognized when services have been rendered and there should be no uncertainty regarding consideration and its ultimate collection.

## Interest Income

Interest income is recognized on a time proportion basis taking into account the amount outstanding and the rate applicable.

## **Dividend Income**

Dividend Income is recognized on receipt basis.

## 8. INVENTORIES:-

Raw Materials have been valued at lower of cost and net realizable value. Cost is determined on FIFO basis. Cost of Finished Goods and Work in Progress includes all Costs of Purchases, Conversion Cost and other cost Incurred in bringing the inventories to their present location and Condition.

The Net realizable value is estimated selling price in the ordinary course of business less the estimated costs of Completion and estimated cost necessary to make the finished goods/product ready for sale.

#### 9. INVESTMENT:-

Investment which are readily realizable and intended to be held for not more than one year from the date on which such investments are made, are classified as current investments. All other investments are classified as non-current investments. On initial recognition, all investments are measured at cost. The cost comprises purchase price and directly attributable acquisition charges such as brokerage, fees and duties.

## 10. RETIREMENT BENEFITS & OTHER EMPLOYEE BENEFITS:-

All short term employee benefits are accounted on undiscounted basis during the accounting period based on services rendered by employees. The Company's contribution to Provident Fund is charged to the Statement of Profit and Loss on accrual basis. The Company's obligation is limited to the amount to be contributed by it. The Liability in respect of gratuity is recognized on the basis of actuarial valuation.

#### 11. BORROWING COSTS :-

Borrowing costs that are directly attributable to the acquisition or construction of qualifying assets are capitalized as part of the cost of such assets till such time the asset is ready for its intended use. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. Costs incurred in raising funds are amortized equally over the period for which the funds are acquired. All other borrowing costs are charged to profit and loss account.

## 12. CASH FLOW STATEMENT:-

Cash flows are reported using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non- cash nature, any deferrals or accruals of past or future operating cash receipts or payments and item of income or expenses associated with investing or financing cash flows. The cash flows from operating, investing and financing activities are segregated.

## 13. TAXATION:-

The accounting treatment for the Income Tax in respect of the Company's income is based on the Accounting Standard on 'Accounting for Taxes on Income' (AS-22). The provision made for Income Tax in Accounts comprises both, the current tax and deferred tax. Provision for Current Tax is made on the assessable Income Tax rate applicable to the relevant assessment year after considering various deductions available under the Income Tax Act, 1961.

Deferred tax is recognized for all timing differences; being the differences between the taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Such deferred tax is quantified using the tax rates and laws enacted or substantively enacted as on the Balance Sheet date. The carrying amount of deferred tax asset/liability is reviewed at each Balance Sheet date and consequential adjustments are carried out.

## 14. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS:-

A provision is recognized if, as a result of a past event, the Company has a present legal obligation that is reasonably estimable, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by the best estimate of the likely future outflow of economic benefits required to settle the obligation at the reporting date.

Where no reliable estimate can be made, a disclosure is made as contingent liability. A disclosure for a contingent liability is also made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of

resources. Where there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Contingent assets are neither recognized nor disclosed in the financial statements.

However, Contingent assets are assessed continually and when it becomes reasonably certain that inflow of economic benefit will arise.

## 15. CONTINGENCIES AND EVENTS OCCURRING AFTER THE BALANCE SHEET DATE:-

Events that occur between balance sheet date and date on which these are approved, might suggest the requirement for an adjustment(s) to the assets and the liabilities as at balance sheet date or might need disclosure. Adjustments are required to assets and liabilities for events which occur after balance sheet date which offer added information substantially affecting the determination of the amounts which relates to the conditions that existed at balance sheet date.

## 16. IMPAIRMENT OF ASSETS:-

An asset is treated as impaired when carrying cost of assets exceeds its recoverable value. The recoverable amount is measured as the higher of the net selling price and the value in use determined by the present value of estimated future cash flows. An impairment loss is charged off to profit and loss account as and when asset is identified for impairment. The impairment loss recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount. An asset is treated as impaired when carrying cost of assets exceeds its recoverable value. The recoverable amount is measured as the higher of the net selling price and the value in use determined by the present value of estimated future cash flows.

## 17. FOREIGN CURRENCY TRANSACTION:-

- a. <u>Initial Recognition</u>: Foreign currency transaction, are recorded in the reporting Currency, by applying the exchange rate between the reporting currency and the foreign currency at the date of the transaction.
- b. <u>Conversion:</u> Foreign currency monetary items are reported using the closing rate.
- c. <u>Exchange Difference</u>: Exchange differences arising on the settlement of monetary items at rates different from those at which they are initially recorded during the year or reported in previous financial statement are recognized as income or as expenses at the end of year by applying closing rate.

## **18. EARNINGS PER SHARE:-**

Basic earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period. Diluted earnings per share is computed by dividing the profit after tax by the weighted average number of equity shares considered for deriving basic earnings per share and also the weighted average number of equity shares that could have been issued upon conversion of all dilutive potential equity shares.

The diluted potential equity shares are adjusted for the proceeds receivable had the shares been actually issued at fair value which is the average market value of the outstanding shares. Dilutive potential equity shares are deemed converted as of the beginning of the period, unless issued at a later date. Dilutive potential equity shares are determined independently for each period presented.

#### **19. GOVERNMENT GRANTS:-**

Government Grants are recognized when there is reasonable assurance that the company will comply with the conditions attached to them and the grants will be received.

Government grants whose primary conditions that company should purchase, construct or otherwise acquired capital assets are presented by deducting them from carrying value of assets.

Grants related to the revenue are adjusted against expenses to the extent there is certainty to receive.

## C. NOTES TO RESTATED FINANCIAL STATEMENTS:

#### 1. EMPLOYEE BENEFITS

The Company has adopted the Accounting Standard 15 (revised 2005) on Employee Benefits during the restated financials period. The disclosure as envisaged under the Accounting Standard is provided hereunder:

	e Period/Year E	Inded		
Details of Gratuity Expenses	For the Period Ended 31 <sup>st</sup> December 2022	2021-22	2020-21	2019-20
Profit and loss account for the period				_012 _0
Current service cost	7.03	7.72	5.60	2.14
Interest on obligation	0.84	0.52	0.12	
Expected return on plan assets	-	-	-	-
Net actuarial loss/(gain)	(9.15)	0.89	1.35	_
Recognised Past Service Cost-Vested	().13)	-	-	_
Recognised Past Service Cost-Vested		-	_	_
Loss/(gain) on curtailments	-	-	_	_
Total included in 'Employee Benefit Expense'	(1.28)	9.13	7.07	2.14
Loss/(gain) on obligation	(9.15)	0.89	1.35	2.14
Loss/(gain) on obligation	(9.13)	0.89	1.55	-
Total Charge to P&L	(9.15)	0.89	1.35	2.14
	(9.15)	0.89	1.35	2.14
Reconciliation of defined benefit obligation	18.35	9.22	2.14	
Opening Defined Benefit Obligation	18.35	9.22	2.14	-
Transfer in/(out) obligation	- 7.02	- 7.70	-	-
Current service cost	7.03	7.72	5.60	2.14
Interest cost	0.84	0.52	0.12	-
Actuarial loss (gain)	(9.15)	0.89	1.35	-
Past service cost	-	-	-	-
Benefits paid	-	-	-	-
Prior year charge	-	-	-	-
Closing Defined Benefit Obligation	17.06	18.35	9.22	2.14
Table of experience adjustments				
Defined Benefit Obligation	17.06	18.35	9.22	2.14
Plan Assets	-	-	-	-
Surplus/(Deficit)	(17.06)	(18.35)	(9.22)	(2.14)
Reconciliation of plan assets				
Opening value of plan assets	-	-	-	-
Transfer in/(out) plan assets	-	-	-	-
Expenses deducted from the fund	-	-	-	-
Expected return	-	-	-	-
Actuarial gain/(loss)	-	-	-	-
Contributions by employer	-	-	-	-
Benefits paid	-	-	-	-
Closing value of plan assets	-	-	-	-
	For the Period Ended	For the	e Period/Year E	nded
Details of Gratuity Expenses	31 <sup>st</sup> December 2022	2021-22	2020-21	2019-20
Reconciliation of net defined benefit liability				
Net opening provision in books of accounts	18.35	9.22	2.14	-
Transfer in/(out) obligation	-	-	-	_
Transfer (in)/out plan assets	-	-	-	_
Employee Benefit Expense	(1.28)	9.13	7.07	2.14
Benefits paid by the Company	(1.20)	-	-	-
Contributions to plan assets		-	_	_
Closing provision in books of accounts	17.06	18.35	9.22	2.14
Bifurcation of liability	17.00	10.55	,22	2.17
Current Liability	0.07	0.07	0.04	0.01
Non-Current Liability	16.99	18.28	9.18	2.13
			9.18 9.22	
Net Liability	17.06	18.35	9.22	2.14
Principle actuarial assumptions	7.200/	C 100/	5 (00)	E 750/
Discount Rate	7.30%	6.10%	5.60%	5.75%
Expected Return on Plan Assets	NA	NA	NA	NA
Salary Escalation Rate	8.00%	8.00%	8.00%	8.00%
Withdrawal Rates	25.00%	25.00%	25.00%	25.00%
Expected Return on Plan Assets	NA	NA	NA	NA

2. Contingent liabilities and commitments (to the extent not provided for)

A disclosure for a contingent liability is usually reported in the notes to restated financial restatements when there is a possible obligation that may, require an outflow of the Company's resources. However, there has not been any such liability/event, which qualifies as contingent liability in the restated period.

## 3. Disclosure under Micro, Small and Medium Enterprises Development Act, 200

The amount due to Micro, small and medium enterprise in the "Micro, small and medium Enterprise Development Act,2006" (MSMED) has been determined to the extent such parties have been identified on the basis of information available with the company.

- **4.** Related party transactions are already reported as per AS-18 of Companies (Accounting Standards) Rules, 2006, as amended, in the Note 24 of the enclosed financial statements.
- 5. Deferred Tax liability/Asset in view of Accounting Standard 22: "Accounting for Taxes on Income" as at the end of the year is as under:
  (7 in Lable)

				(₹ in Lakhs)
Particulars	For the Period Ended	For the	Period/Year E	Inded
Paruculars	31 <sup>st</sup> December 2022	2021-22	2020-21	2019-20
DTA/(DTL) on timing Difference in Depreciation as per Companies Act and Income Tax Act	(57.25)	(21.18)	(16.50)	(1.77)
DTA /( DTL) on timing Differences due to Gratuity Provision	4.30	4.62	2.40	0.56
Net Deferred Tax Asset/(Liability)	(52.96)	(16.56)	(14.11)	(1.21)

## 6. Directors' Remuneration

				(₹ in Lakh
Particulars	For the Period Ended	For the Period/Year Ended		
Farticulars	31 <sup>st</sup> December 2022	2021-22	2020-21	2019-20
Directors' Remuneration (including sitting fees)	144.00	252.00	232.50	36.00
Total	144.00	252.00	232.50	36.00

## 7. Auditors' Remuneration

				(₹ in Lakhs)
Particulars	For the Period Ended	For the	e Period/Year E	Inded
rarucuars	31 December 2022	2021-22	2020-21	2019-20
a. As Auditors				
Statutory & Tax Audit Fees & Other Tax Matter	3.00	4.00	3.00	1.65
Total	3.00	4.00	3.00	1.65

(F in I akha)

## 8. Earnings per Share

				(< In Lakns)
Particulars	For the Period Ended	For the	e Period/Year E	Inded
F al ticular s	31 <sup>st</sup> December 2022	2021-22	2020-21	2019-20
A. Total Number of equity shares outstanding at the end of the year (Nos.)	25	25	25	0.10
B. Weighted average number of equity shares outstanding during the year (Nos.)	100	100	65.94	27.28
C. Net profit after tax available for equity shareholders (excluding exceptional and extraordinary items) (as Restated) (₹)	384.85	497.66	302.51	141.14
<ul> <li>D. Restated Basic and Diluted earnings per share</li> <li>(₹)</li> </ul>	3.85	4.98	4.59	5.17

9. Figures have been rearranged and recomputed wherever practicable and considered necessary.

- **10.** The adequate provisions have been made for all the known and determined liabilities and the same is not in excess of the amounts reasonably required to be provided for.
- **11.** Certain balances of trade payables, trade receivables, loans and advance are subject to confirmation and adjustment if any will be made on receipt of the same.

## 12. Realizations

In the opinion of the Board and to the best of its knowledge and belief, the value on realization of current assets and loans and advances are approximately of the same value as stated.

#### 13. Contractual liabilities

All other contractual liabilities connected with business operations of the Company have been appropriately provided for.

#### 14. Amounts in the financial statements

Amounts in the financial statements are rounded off to nearest Lakhs. Figures in brackets indicate negative values.

#### 15. Impact of Audit Qualifications/Observations in Statutory Auditor's Report on Financial Statements

There has been no audit qualifications/observations in Statutory Auditor's Report for the period/year ended December 31, 2022, F.Y. 2019-20, 2020-21 and 2021-22 which requires adjustments in restated financial statements.

#### 16. Material Adjustments

Appropriate adjustments have been made in the restated financial statements, whenever required, by reclassification of the corresponding items of assets, liabilities and cash flow statement, in order to ensure consistency and compliance with requirement of Schedule III of Companies Act and Accounting Standards issued by ICAI.

#### 17. Statement of Adjustments in the financial statements is presented here below:

#### **RECONCILIATION OF RESTATED PROFIT:**

				(₹ in Lakhs
Deutionland	For the period ended	For the	e Period/Year	· Ended
Particulars	31 <sup>st</sup> December, 2022	2021-22	2020-21	2019-20
Net profit/(Loss) after Tax as per Audited Profit & Loss Account	386.71	503.58	312.18	143.24
Adjustments for:				
Provision for gratuity	-	(9.13)	(7.07)	(2.14)
(Short)/excess Provision of deferred tax	(1.87)	2.75	(1.44)	0.56
(Short)/excess of Provision of tax	-	0.46	(1.16)	(0.51)
Net Profit/ (Loss) After Tax as Restated	384.85	497.66	302.51	141.14
Nota				

Note:-

a) The provision for gratuity has been done in all years covered for restatement as per Actuarial Valuation Reports and provided in the respective year in which such liability has arisen as per AS 15: Employee Benefits issued by ICAI.

b) Provision for Taxation has been adjusted for Items like Income Tax related to Earlier Years.

**18.** The reconciliation of Equity and Reserves as per audited results and the Equity and Reserves as per Restated Accounts is presented below:-

## **RECONCILIATION OF EQUITY AND RESERVES:**

				(₹ in Lakhs)	
Particulars	For the period ended	For the Period/Year Ended			
Farucuars	31 <sup>st</sup> December, 2022	31-Mar-22	31-Mar-21	31-Mar-20	
Equity and Reserves as per Audited Balance sheet	1,628.03	1,259.00	755.42	144.24	
Adjustments for:					
Difference Due to Change in P&L	(1.21)	(17.69)	(11.78)	(2.10)	
Equity and Reserves as per Re-stated Balance sheet	1,626.82	1,241.31	743.65	142.14	

## **19.** Other Information:

- a) The Company has been converted to Kaka Industries Limited w.e.f. 14th March, 2023 from Kaka industries Private Limited.
- b) The Company increased its Authorised Share Capital to ₹ 14,00,00,000/-divided into 1,40,00,000 equity shares of ₹ 10 each from ₹ 3,00,00,000/- divided into 30,00,000 equity shares of ₹ 10 each on 25th January,2023.
- c) The company has allotted 75,00,000 equity shares of ₹ 10 each by way of Bonus in the ratio of 3:1 on 20th February,2023 by passing shareholder's resolution.

20. The details of joint ventures and description of interests of the company in the said joint ventures:

Name of Firm (Nature of Business)	Country of incorporation	Ownership interest as 31 <sup>st</sup> December, 2022	Ownership interest as 31 <sup>st</sup> March, 2022	Ownership interest as 31 <sup>st</sup> March, 2021	Ownership interest as 31 <sup>st</sup> March, 2020
<b>Shri Rang Energy Efficient</b> (Trading of the engineering product) (partnership firm)	India	50%	Nil	Nil	Nil

21. The details of the aggregate amounts of each of the assets, liabilities, income and expenses related to company's interests in the jointly controlled entities:

			(₹ in Lakhs)
Name of Firm	Total assets of jointly	Total income of jointly	Net cash inflow/ outflow of
	controlled entity as at	controlled entity for the	jointly controlled entity for
	31 <sup>st</sup> December, 2022	period ended 31 <sup>st</sup>	the period ended 31st
		December, 2022	December, 2022
Shri Rang Energy Efficient	130.25	294.86	5.48

## Additional Regulatory Information

- 1. No funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the company to or in any other persons or entities, including foreign entities ("Intermediaries") with the understanding, whether recorded in writing or otherwise, that the Intermediary shall directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever (Ultimate beneficiaries) by or on behalf of the company or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
- 2. No funds have been received by the Company from any persons or entities, including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever ("Ultimate Beneficiaries") by or on behalf of the Funding Parties or provide any guarantee, security or the like from or on behalf of the Ultimate Beneficiaries.
- 3. The company has not entered any transactions with struck off companies under section 248 of the companies Act, 2013 or section 560 of companies Act, 1956.
- 4. The company had complied with requirement of registration of charges with Registrar of Companies in respect of borrowings from the bank for company's assets except borrowing from Saraspur Nagrik Co-operative Bank Limited amounting ₹ 4,23,00,000/-.
- 5. The company has complied with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017.
- 6. There is no Scheme of Arrangements that has been approved in terms of sections 230 to 237 of companies Act, 2013.
- 7. There are no transactions that are not recorded in the books of account to be surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961.
- 8. The company is covered under the provisions of section 135 of Companies Act, 2013 w.e.f. FY 2022-23. Further, in compliance with the section, the company has already spent amount of ₹ 8,70,000/-towards CSR expenditure.
- 9. The Company has not traded or invested in Crypto currency or Virtual Currency during the financial year.
- 10. No proceedings have been initiated or pending against the company for holding any benami property under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and the rules made thereunder.
- 11. The Company is capable of meeting its liabilities existing at the date of balance sheet as and when they fall due within a period of one year from the balance sheet date.

## ANNEXURE V - NOTES TO THE RESTATED FINANCIAL INFORMATION

## NOTE - 1

## RESTATED STATEMENT OF SHARE CAPITAL, RESERVES AND SURPLUS

				(₹ in Lakhs)
	Consolidated		Standalone	
Particulars		As A	At	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Share Capital				
Authorised Share Capital				
Number of Equity shares of ₹10 each	30,00,000.00	30,00,000.00	30,00,000.00	10,000.00
Equity Share Capital (in ₹)	300.00	300.00	300.00	1.00
Total	300.00	300.00	300.00	1.00
Issued, Subscribed and Paid up Share Capital				
Number of Equity Shares of ₹ 10 each fully paid up	25,00,000.00	25,00,000.00	25,00,000.00	10,000.00
Equity Share Capital (in ₹)	250.00	250.00	250.00	1.00
Total	250.00	250.00	250.00	1.00
Reserves and Surplus				
Securities Premium				
Opening Balance	50.00	50.00	-	-
Addition: During the year	-	-	50.00	-
Surplus in Profit and Loss account				
Balance as per the last financial statements	941.31	443.65	141.14	-
Profit for the Year	384.85	497.66	302.51	141.14
Capital Reserve arising on account of investment in jointly	0.66			
controlled entity (Shri Rang Energy Efficient)	0.00	-	-	-
Balance as at the end of Financial Year	1,376.82	991.31	493.65	141.14

1. Terms/rights attached to equity shares:

i) The company has only one class of shares referred to as equity shares having a par value of ₹ 10/-. Each holder of equity shares is entitled to one vote per share

ii) In the event of liquidation of the Company, the holders of equity shares shall be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The amount distributed will be in proportion to the number of equity shares held by the shareholders.

2. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

3. Company does not have any Revaluation Reserve.

4. The reconciliation of the number of Equity shares outstanding as at:

Particulars	As At				
raruculars	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
Number of shares at the beginning	25,00,000	25,00,000	10,000	-	
Add: Fresh Issue of shares	-	-	24,90,000	10,000	
Number of shares at the end	25,00,000	25,00,000	25,00,000	10,000	

5. The detail of shareholders holding more than 5% of Shares:

Name of Shareholders	AS AT (No. of Shares)				
Iname of Shareholders	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
Rajeshbhai D Gondaliya	3,20,000	2,02,500	2,02,500	1,900	
Jinal R Gondaliya	3,72,500	2,25,000	2,25,000	1,900	
Prabhaben Rajeshbhai Gondaliya	3,20,000	2,92,500	2,92,500	1,900	
Bhavin R Gondaliya	6,58,000	2,25,000	2,25,000	1,900	
Rajeshbhai D Gondaliya (HUF)	4,65,000	4,65,000	4,65,000	-	
Mohanbhai R Varsani	-	2,02,500	2,02,500	1,900	
Bhaveshbhai S Gondaliya	-	3,17,500	3,17,500	500	
Chintan Jayantibhai Bodar	-	1,65,000	1,65,000	-	
Jatinkumar B Patel	-	2,02,500	2,02,500	-	
Mohanbhai R Varsani (HUF)	-	2,02,500	2,02,500	-	

## 6. Promoters' Shareholding (including Promoter Group)

## Shares held by promoters (including promoter group) at the end of the period 31.12.2022

Name	No. of Shares	% of total Shares	% change during the year
Rajeshbhai D Gondaliya	3,20,000	12.80%	4.70%
Jinal R Gondaliya	3,72,500	14.90%	5.90%
Prabhaben Rajeshbhai Gondaliya	3,20,000	12.80%	1.10%
Bhavin R Gondaliya	6,58,000	26.32%	17.32%
Rajeshbhai D Gondaliya (HUF)	4,65,000	18.60%	0.00%
Bhaveshbhai S Gondaliya	5,000	0.20%	-12.50%
Pinaxis Hi Tech Engineering Pvt Ltd	1,21,250	4.85%	4.85%
Kaka Engineering Private Limited	1,21,250	4.85%	4.85%

Shares held by promoters (including promoter group) at the end of the year 31.03.2022

Name	No. of Shares	% of total Shares	% change during the year
Rajeshbhai D Gondaliya	2,02,500	8.10%	0%
Jinal R Gondaliya	2,25,000	9.00%	0%
Prabhaben Rajeshbhai Gondaliya	2,92,500	11.70%	0%
Bhavin R Gondaliya	2,25,000	9.00%	0%
Rajeshbhai D Gondaliya (HUF)	4,65,000	18.60%	0%
Bhaveshbhai S Gondaliya	3,17,500	12.70%	0%

## Shares held by promoters (including promoter group) at the end of the year 31.03.2021

Name	No. of Shares	% of total Shares	% change during the year
Rajeshbhai D Gondaliya	2,02,500	8.10%	-11%
Jinal R Gondaliya	2,25,000	9.00%	-10%
Prabhaben Rajeshbhai Gondaliya	2,92,500	11.70%	-7%
Bhavin R Gondaliya	2,25,000	9.00%	-10%
Bhaveshbhai S Gondaliya	3,17,500	12.70%	8%
Rajeshbhai D Gondaliya (HUF)	4,65,000	18.60%	19%

Shares held by promoters (including promoter group) at the end of the period 31.03.2020

Name	No. of Shares	% of total Shares	% change during the year
Rajeshbhai D Gondaliya	1,900.00	19.00%	19%
Jinal R Gondaliya	1,900.00	19.00%	19%
Prabhaben Rajeshbhai Gondaliya	1,900.00	19.00%	19%
Bhavin R Gondaliya	1,900.00	19.00%	19%
Bhaveshbhai S Gondaliya	500.00	5.00%	5%

NOTE – 2 RESTATED STATEMENT OF LONG TERM BORROWINGS

				(₹ in Lakhs)					
	As At								
Particulars	Consolidated		Standalone						
	31/12/2022	31/03/2022	31/03/2021	31/03/2020					
(Secured)									
(a) Term loans									
-From Bank									
Saraspur Nagrik Co Op Bank Limited (Demand Loan - 1)	-	-	333.26	387.17					
State bank of India - Term Loan	143.66	198.99	249.03	-					
State Bank Of India - GECL	409.33	422.64	-	-					
Saraspur Bank - Demand Loan	315.45	364.14	-	-					
IDFC BANK Limited	121.17	122.53	-	-					
ICICI Bank Limited - Mortage Loan	112.30	112.88	-	-					
Saraspur Nagrik Co Op Bank Limited - Vehicle Loan	2.78	4.52	-	-					
SNCBL Auto loan -452	13.24	-	-	-					
SNCBL Auto loan -169	5.62	-	-	-					
Tata Capital Financial Services Ltd - Office	180.93	-	-	-					
HDFC Loan - Vehicle Loan	4.24	6.57	9.45	-					
Total	1,308.73	1,232.27	591.74	387.17					

# NOTE 2(A)

# RESTATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

(₹ in Lakhs)

		Loan/	Samationad		Primary			Consolidated		Standalone	
Name of	Purpose	Agreement	Sanctioned Amount (In	Rate of	&	<b>Re-Payment</b>	Morat	Outstanding	amount as on	as per Books	(In Lakhs)
Lender	Tupose	A/c No./Ref. No.	Lakhs)	interest	Collateral Security	Schedule	orium	31.12.2022	31.03.2022	31.03.2021	31.03.2020
Saraspur Nagrik Co Op Bank Limited (Demand Loan - 1) (a)	Business Mortgage Loan	508/2019-20	440.00	11.50%	Refer Note (a)	84 Structured Equal Monthly Installment of ₹ 7,65,004/- From Nov-2019	NA	-	-	384.08	432.24
Saraspur Nagrik Co Op Bank Limited - Demand Loan ( b)	Business Mortgage Loan	388/2021-22	423.00	9.75%	Refer Note (b)	84 Structured Equal Monthly Installment of ₹ 7,00,000 From Dec-2021	NA	375.88	410.15	-	-
State bank of India-Term Loan (c)	Term Loan	SBI/13925/KIP L/20-21/10	375.00	EBLR+1.5 % p.a Present Effective Rate 10.4% p.a.	Refer Note (c1 to c4)	60StructuredEqualMonthlyInstallmentof ₹6,14,755FromApril-2021	3 Months	217.43	272.76	322.80	-
State Bank Of India-GECL (c)	Working Capital Loan	SBI/05146/KIP L/21-22/06	420.00	EBLR+0.75 % p.a Present Effective Rate 7.40% p.a.	Refer Note (c1 to c4)	36 Structured Equal Monthly Installment From December,2023	24 Months	423.33	422.64	-	-
State bank of India -CC (c)	Cash Credit	SBI/13925/KIP L/20-21/10	1,300.00	(EBLR+1.5 % p.a) Present Effective Rate 10.4% p.a.	Refer Note (c1 to c4)	Repayable on Demand	NA	894.69	1,161.31	1,080.36	-
IDFC BANK Limited (d)	Purchase of Property	`0501026969	124.85	8.95%	Refer Note (d)	240 Equated Monthly Installment repayable from April,2022	NA	123.24	124.85	-	-

Kaka Industries Limited

		Loan/	Sanctioned		Primary			Consolidated		Standalone	
Name of Lender	Purpose	Agreement A/c No./Ref.	Amount (In	Rate of interest	& Collateral	Re-Payment Schedule	Morat orium	Outstanding amount as on as per Books (In La			
Lender		No.	Lakhs)	mierest	Security	Schedule	orium	31.12.2022	31.03.2022	31.03.2021	31.03.2020
ICICI Bank Limited - Mortage Loan ( e)	Loan Against Property	LBABD00005 974852	117.00	10.15%	Refer Note (e)	237 Structured Equal Monthly Installment of ₹ 1,13,507 From April-2022	NIL	114.41	117.65	-	-
Saraspur Nagrik Co Op Bank Limited- Vehicle Loan (f)	Vehicle Loan	44583	6.50	7.00%	Refer Note (f)	36StructuredEqualMonthlyInstallmentof ₹21,000/-FromApril-2022	NIL	4.95	6.54	-	-
HDFC Loan- Vehicle Loan ( g)	Commerci al Vehicle Loan	117161393	12.00	12.00%	Refer Note (g)	47 Structured Equal Monthly Installment of ₹ 32,130/- From April-2021	NIL	7.32	9.45	12.00	-
Saraspur Nagrik Co Op Bank Limited Auto loan-452 (h)	Vehicle Loan	794/2022-23	16.50	7.75%	Refer Note (h)	60StructuredEqualMonthlyInstallmentof ₹33,500/-FromNov-2022	NIL	16.09	-	-	-
Saraspur Nagrik Co Op Bank Limited Auto loan-169 (i)	Tractor - Trolly Loan	198/2022-23	7.94	10.00%	Refer Note (i)	60 Structured Equal Monthly Installment of ₹ 16,900/- From June-2022	NIL	7.21	-	-	-
Tata Capital Financial Services Ltd- Office (j)	General Purpose	CFD00001728 2	194.00	(10% p.a i.e ROI Equal to LTLR Less 10.55%. Subject to Minimum of 9.5% p.a) Present LTLR is 20.55%	Refer Note (j)	120 Structured Equal Monthly Installment From Jan-23	NIL	192.67	-	-	-
	•	Το	tal Fund Based (A			•		2,377.21	2,525.35	1,799.24	432.24

Name of		Loan/	Sanctioned	Rate of	Primary &	Re-Payment	Manat	Consolidated	Standalone amount as on as per Books (In Lakhs)			
Lender	Purpose	Agreement A/c No./Ref. No.	Amount (In Lakhs)	interest	Collateral Security	Schedule	Morat orium	31.12.2022	31.03.2022	31.03.2021	31.03.2020	
State bank of India ( c)	Letter of Credit	SBI/13925/KIP L/ 20-21/10	(100.00)	Applicable Card Rate	-	As per respective terms	NA	-	-	-	-	
State bank of India ( c)	Bank Guarantee	SBI/13925/KIP L/ 20-21/10	(100.00)	Applicable Card Rate	-	As per respective terms	NA	-	-	-	-	
	Total Non-Fund Based (B)								-	-	-	
	Grand Total (Fund & Non Fund Based) (A+B)								2,525.35	1,799.24	432.24	

# NOTE 2(A) - RESTATED STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

**Primary/Collateral Security:-**

Equitable Mortgage over the following properties:

(a) Secured by way of Mortage of Property situated at Survey No.407 admeasuring 14783 Sq Mtr of NA Land , at Mirzapur, Tal: Kathlal, Dist: Kheda owned by Director Shri Rajeshbhai Dhirubhai Gondaliya.

(b) Secured by way of Mortgage of industrial NA Plots bearing Nos. E49 & E 96 situated at GIDC, Sanand, Dist Ahmedabad owned by Director Shri Rajeshbhai Dhirubhai Gondaliya and Smt. Prabhaben Rajeshbhai Gondaliya

Further, Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar and Sanjaybhai G Gondaliya.

(c1) Secured by way of Registered EM of Property (Factory land & Building ) situated at Plot No.3 & 4 paiki, Block No.338 of Mouje Zak, Tal: Dehgam, Dist.,

Gandhinagar alongwith construction on said plots owned by Director Shri Rajeshbhai Dhirubhai Gondaliya.

Further, Personal Guarantee of Shri Rajesh D Gondaliya, Smt Prabhaben R Gondaliya, Shri Bhavin R Gondaliya, Shri Mohan Varsani, Ms Jinal R Gondaliya & Shri Bhavesh Gondaliya.

- (c2) Secured by way of Registered EM of Property being flat situated at Flat No.F-202, Sahaj Residency, Mouje Nikol, Tal: Asarwa, Dist: Ahmedabad owned by Smt Prabhaben Rajeshbhai Gondaliya.
- (c3) Secured by way of Registered EM of Shop situated at Shop No F/12, 1st Floor, Vikram Plaza, Mouje Chandlodiya, Tal: Sabarmati, Dist: Ahmedabad owned by Director Shri Rajeshbhai Dhirubhai Gondaliya.
- (c4) Secured by way of Registered EM of Shop situated at Shop No F/13, 1st Floor, Vikram Plaza, Mouje Chandlodiya, Tal: Sabarmati, Dist: Ahmedabad owned by Shri Mohanbhai Ratilal Varsani.
- (d) Secured by way of mortgage of bungalow situated at Bungalow No B/1, Satva 4, Nr. Vasant Vihar 2, B/h. Hanspura Residency, Naroda Dehgam Road, Ahmedabad owned by the company.

Further, Personal Guarantee of Rajeshkumar D Gondaliya, Prabhaben Rajeshbhai Gondaliya, Bhavin R Gondaliya, Jinal R Gondaliya and Rajeshbhai D Gondaliya (HUF). (e)Secured by way of mortgage of shop situated at F-42, F-43 and F-44, first floor, Karnavati Mega Mall, Vastral, Ahmedabad owned by the company.

Further, Personal Guarantee of Rajeshkumar D Gondaliya

(f) Secured Against hypothication of vehicle purchased out of loan

Further, Personal Guarantee of Prabhaben Rajeshbhai Gondaliya

(g) Secured Against hypothication of vehicle purchased out of loan

(h) Secured Against hypothication of vehicle purchased out of loan

Further, Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar and Jatinbhai B Patel.

(i) Secured Against hypothication of vehicle purchased out of loan

Further, Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar.

(j) Secured by way of registered mortgage over identified commercial Self Occupied Property Situated at office No.501, 5th Floor, & 601, 6th Floor Sahitya Business Park, B/H Sahajanand Business park, Odhav, Gujarat. Further, Unconditional and irrevocable personal guarantee of Rajeshkumar D Gondaliya, Prabhaben Rajeshbhai Gondaliya, Bhavin R Gondaliya, Jinal R Gondaliya, and Bhavesh S Gondaliya.

## NOTE 2(B)

	I OF TERMS &	CONDIN			01110		(₹ in Lakhs)
Name of Lender	Dunnogo	Rate of	Re- Payment	Consolid ated		Standalor	ne
Name of Lender	Purpose	Interest	Schedule	31-12- 2022	31-03- 2022	31-03- 2021	31-03- 2020
From Directors and Members:-							
Bhaveshbhai S Gondaliya	<b>Business Loan</b>	12.00%	On Demand	-	2.51	3.97	40.36
Bhavin Rajeshbhai Gondaliya	<b>Business Loan</b>	12.00%	On Demand	84.55	11.58	5.61	33.46
Chintan Jayantibhai Bodar	<b>Business Loan</b>	12.00%	On Demand	-	-	4.34	-
Jatin B Patel	<b>Business Loan</b>	7.00%	On Demand	70.69	-	-	-
Jinal R Gondaliya	<b>Business Loan</b>	12.00%	On Demand	46.58	25.14	20.10	34.88
Kaka Engineering Private Limited (Formarly Known as Kaka Pvc Profile Pvt Ltd)	Business Loan	9.00%	On Demand	43.21	59.40	131.67	-
Pinaxis Hi-Tech Engineering Pvt.Ltd.	<b>Business Loan</b>	9.00%	On Demand	-	28.05	-	-
Mohanbhai R Varsani	<b>Business Loan</b>	12.00%	On Demand	-	-	0.46	-
Prabhaben Rajeshbhai Gondaliya	<b>Business Loan</b>	12.00%	On Demand	1.66	6.17	3.31	65.61
Rajeshbhai D Gondaliya	<b>Business Loan</b>	12.00%	On Demand	19.92	5.03	29.37	136.28
Rajeshbhai D Gondaliya (HUF)	<b>Business Loan</b>	12.00%	On Demand	18.79	72.32	0.94	87.68
Share in Unsecured loans of Jointly	<b>Controlled Entity</b>	:					
Dhrmistaben Govindbhai Prajapati	<b>Business Loan</b>	12.00%	On Demand	6.56	-	-	-
Govindbhai F Prajapati	Business Loan	12.00%	On Demand	3.03	-	-	-
Jaiminiben S Prajapati	<b>Business Loan</b>	12.00%	On Demand	7.06	-	-	-
Jatin B Patel HUF	Business Loan	12.00%	On Demand	10.25	-	-	-
Ramilaben B Patel	<b>Business Loan</b>	12.00%	On Demand	12.81	-	-	-
Shitalben Bhargavkumar Kukadiya	Business Loan	12.00%	On Demand	4.54	-	-	-
Sunilbhai Govindbhai Prajpati	Business Loan	12.00%	On Demand	7.57	-	-	-
Grand Total				337.22	210.20	199.76	398.27

### STATEMENT OF TERMS & CONDITIONS OF UNSECURED LOANS

## NOTE -3

### **RESTATED STATEMENT OF DEFERRED TAX (ASSETS) / LIABILITIES**

				(₹ in Lakhs)
		AS A'	Г	
Particulars	Consolidated			
raruculars	31/12/2022	31/03/2022	31/03/2021	31/03/2020
	₹	₹	₹	₹
Opening Balance of Deferred Tax (Asset) / Liability	16.56	14.11	1.21	-
<b>Opening Balance of Deferred Tax (Asset) / Liability (A)</b>	-	-	-	-
(DTA) / DTL on Timing Difference in Depreciation as per				
Companies Act and Income Tax Act.	57.25	21.18	16.50	1.77
(DTA) / DTL on account of gratuity provision	(4.30)	(4.62)	(2.40)	(0.56)
Closing Balance of Deferred Tax (Asset) / Liability (B)	52.96	16.56	14.11	1.21
Current Year Provision (B-A)	36.39	2.45	12.90	1.21

### NOTE -4

### **RESTATED STATEMENT OF LONG TERM PROVISION**

(₹ in Lakhs) AS AT Consolidated Standalone Particulars 31/12/2022 31/03/2022 31/03/2021 31/03/2020 ₹ ₹ ₹ ₹ Provision for Gratuity 16.99 18.28 9.18 2.13

#### (₹ in Lakhs) AS AT **Particulars** Consolidated Standalone 31/03/2021 31/12/2022 31/03/2022 31/03/2020 Loan Repayable on Demand From Banks State bank of India (Cash Credit) 894.69 1,161.31 1,080.36 \_ Sub total (a) 1,161.31 1,080.36 894.69 -Unsecured Loan from Directors and Members 285.41 210.20 199.76 398.27 Share in Unsecured loans of Jointly Controlled Entity 51.81 337.22 210.20 199.76 398.27 Sub Total (b) **Current Maturities of Long Term Borrowings (Secured From** Banks) Saraspur Nagrik Co Op Bank Limited (Demand Loan - 1) 45.07 50.82 State bank of India - Term Loan 73.77 73.77 73.77 -State Bank Of India - GECL 14.00 --\_ Saraspur Bank - Demand Loan 60.43 46.01 -\_ **IDFC BANK Limited** 2.07 2.32 \_ \_ ICICI Bank Limited - Mortage Loan 2.10 4.78 -\_ Saraspur Nagrik Co Op Bank Limited - Vehicle Loan 2.17 2.02 HDFC Loan - Vehicle Loan 3.08 2.88 2.55 SNCBL Auto loan - 452 2.85 ---SNCBL Auto loan - 169 1.59 ---Tata Capital Financial Services Ltd - Office 11.74 Sub Total (c) 173.80 131.77 127.15 45.07 Total (a+b+c) 1,405.71 1,503.28 1,407.26 443.34

## NOTE – 5 RESTATED STATEMENT OF SHORT TERM BORROWINGS

Note:

1. The terms and conditions and other information in respect of Secured Loans and Unsecured Loans are given in NOTE-2 (A) and NOTE 2 (B)

### NOTE – 6

### **RESTATED STATEMENT OF TRADE PAYABLES**

(₹ in Lakhs)

(**₹** in I akhe)

	AS AT						
Particulars	Consolidated	Standalone					
	31/12/2022	31/03/2022	31/03/2021	31/03/2020			
Trade Payables							
outstanding dues of micro enterprises and small enterprises	199.02	280.43	265.72	84.62			
outstanding dues of other than micro enterprises and small enterprises	196.34	174.19	378.83	978.85			
Total	395.36	454.63	644.55	1,063.47			

Trade Payables ageing schedule

					(VIII Lakiis)			
		As at Decen	mber 31,202	2				
Particulars	Outstanding for	Outstanding for following periods from Date of Transaction						
	Less than 1 year	1-2 years	2-3 years	More than 3 years				
(i)MSME	199.02	-	-	-	199.02			
(ii)Others	196.22	0.13	-	-	196.34			
(iii) Disputed dues – MSME	-	-	-	-	-			
(iv) Disputed dues - Others	-	-	-	-	-			

#### Trade Payables ageing schedule

					(₹ in Lakhs)			
		As at Ma	rch 31,2022					
Particulars	Outstanding for	Outstanding for following periods from Date of Transaction						
	Less than 1 year	1-2 years	2-3 years	More than 3 years				
(i)MSME	280.43	-	-	-	280.43			
(ii)Others	158.52	1.51	14.16	-	174.19			
(iii) Disputed dues – MSME	-	-	-	-	-			
(iv) Disputed dues - Others	-	-	-	-	-			

Trade Payables ageing Schedule

		(( III Luillis)						
		As at Ma	rch 31,2021					
Particulars	Outstanding for	Outstanding for following periods from Date of Transaction						
	Less than 1 Year	1-2 Years	2-3 Years	More than 3 Years				
(i)MSME	265.72	-	-	-	265.72			
(ii)Others	378.83	-	-	-	378.83			
(iii) Disputed dues – MSME	-	-	-	-	-			
(iv) Disputed dues - Others	-	-	-	-	-			

### Trade Payables ageing Schedule

		As at Ma	rch 31,2020					
Particulars	Outstanding for	Outstanding for following periods from Date of Transaction						
	Less than 1 Year	1-2 Years	2-3 Years	More than 3 Years				
(i)MSME	84.62	-	-	-	84.62			
(ii)Others	978.85	-	-	-	978.85			
(iii) Disputed dues – MSME	-	-	-	-	-			
(iv) Disputed dues - Others	-	-	-	-	-			

Notes:

The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company. 1.

Amount due to entities covered under Micro, Small and Medium Enterprises as defined in the Micro, Small, Medium 2. Enterprises Development Act, 2006, have been identified on the basis of information available with the Company.

# NOTE - 7

## **RESTATED STATEMENT OF OTHER CURRENT LIABILITIES**

(₹ in Lakhs) AS AT **Particulars** Consolidated Standalone 31/12/2022 31/03/2022 31/03/2021 31/03/2020 **Other Current Liabilities** Statutory Duties Payable 82.26 16.54 15.37 50.66 Advance From Customers 64.63 41.54 33.78 70.98 Sundry Creditors for Capital Goods 1.98 -Salary & Remuneration payable 36.70 48.21 47.65 32.80 183.59 97.97 Total 140.41 121.12

Notes:

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

### NOTE – 8

### **RESTATED STATEMENT OF SHORT TERM PROVISIONS**

				( <b>x</b> III Lakiis)				
	AS AT							
Particulars	Consolidated							
	31/12/2022	31/03/2022	31/03/2020					
Short Term Provisions								
Provision for Income Tax (Net)	88.23	5.60	45.38	26.25				
Provision for Unpaid Expenses	38.19	2.34	14.15	3.85				

(₹ in Lakhs)

(₹ in Lakhs)

(₹ in Lakhs)

Provision for Gratuity	0.07	0.07	0.04	0.01
Provision for Bonus	14.12	-	-	-
Total	140.61	8.01	59.57	30.11

### NOTE – 9

FY 2019-20

### RESTATED STATEMENT OF PROPERTY, PLANT AND EQUIPMENT

(₹ in Lakhs)

			Gross	Block			De	preciation		Net I	Block
Sr. No	Particulars	As at 21- Jun-19	Additions during the year	Deletions during the year	As at 31- Mar-20	Upto 21- Jun-19	During the year	Deletion during the yr	Total upto 31-Mar-20	As at 31- Mar-20	As at 31- Mar-19
	Property, Plant and Equipment										
Α	Tangible Assets										
Ι	Plant & Machinery										-
1	Plant & Machinery	-	109.88	1.51	108.37	-	1.94	0.07	1.87	106.50	-
II	Office Equipment				-				-	-	-
1	Computer & Accessories	-	1.57	-	1.57	-	0.16	-	0.16	1.42	-
2	Mobile & Accessories	-	1.56	-	1.56	-	0.10	-	0.10	1.45	-
	Total (A)	-	113.01	1.51	111.50	-	2.20	0.07	2.13	109.37	-
В	Intangible Assets										
Ι	Computer Software	-	0.17	-	0.17	-	0.01	-	0.01	0.16	-
	Total (B)	-	0.17	-	0.17	-	0.01	-	0.01	0.16	-
	Grand Total (A+B)	-	113.18	1.51	111.67	-	2.21	0.07	2.14	109.53	-

#### F.Y. 2020-21

**Gross Block** Depreciation Net Block **Deletion during** As at 31-**Upto 01-**During Total upto Sr. No Particulars As at 01-Additions Deletions As at 31-As at 31-31-Mar-21 during the year Mar-21 the Period the period Mar-20 Apr-20 during the year Apr-20 Mar-21 **Property**, Plant and Equipment **Tangible Assets** Α **Plant & Machinery** Ι Plant & Machinery 108.37 709.25 1.35 816.28 1.87 65.29 749.30 0.18 66.98 106.50 1 **Office Equipment** Π Computer & Accessories 1.57 1.07 5.06 3.99 1.42 1 3.49 0.16 0.91 --0.31 0.32 0.43 1.44 2 Mobile & Accessories 1.56 1.86 0.10 1.45 --Air Conditioner 0.68 0.68 0.10 0.10 0.58 3 -----Television 0.04 0.04 0.62 4 0.66 0.66 -----CCTV Camara 1.28 0.19 5 1.28 0.19 1.09 -----Π Vehicle ----1 Eicher 11.20 11.20 0.08 0.08 11.12 -----

(₹ in Lakhs)

		Gross Block					Dep	oreciation		Net Block	
Sr. No	Particulars	As at 01-	Additions	Deletions	As at 31-	Upto 01-	During	Deletion during	Total upto	As at 31-	As at 31-
		Apr-20	during the year	during the year	Mar-21	Apr-20	the Period	the period	31-Mar-21	Mar-21	Mar-20
	Total (A)	111.50	726.87	1.35	837.02	2.13	66.92	0.18	68.87	768.14	109.37
В	Intangible Assets										
Ι	Computer Software	0.17	9.04	-	9.21	0.01	0.48	-	0.49	8.72	0.16
	Total (B)	0.17	9.04	-	9.21	0.01	0.48	-	0.49	8.72	0.16
	Grand Total (A+B)	111.67	735.91	1.35	846.23	2.14	67.40	0.18	69.36	776.87	109.53
	Previous Year	-	113.18	1.51	111.67	-	2.21	0.07	2.14	109.53	-

### F.Y. 2021-22

(₹ in Lakhs)

			Gros	s Block			De	preciation		Net	Block
Sr. No	Particulars	As at 01- Apr-21	Additions during the year	Deletions during the year	As at 31- Mar-22	Upto 01- Apr-21	During the Period	Deletion during the period	Total upto 31-Mar-22	As at 31- Mar-22	As at 31- Mar-21
	Property, Plant and Equipment										
Α	Tangible Assets										
Ι	Plant & Machinery										
1	Plant & Machinery	816.28	252.46	82.00	986.73	66.98	99.74	5.62	161.10	825.64	749.30
II	Office Equipment										
1	Computer & Printers	5.06	2.59	-	7.65	1.07	1.96	-	3.02	4.63	3.99
2	Mobile & Accessories	1.86	2.50	-	4.36	0.43	0.62	-	1.05	3.31	1.44
3	Air Conditioner	0.68	3.10	-	3.78	0.10	0.61	-	0.71	3.07	0.58
4	Television	0.66	-	-	0.66	0.04	0.13	-	0.17	0.50	0.62
5	CCTV Camara	1.28	-	-	1.28	0.19	0.24	-	0.43	0.85	1.09
III	Building										
1	Block No.:-1B/1 Satva-4 (Guest House)	-	84.83	-	84.83	-	0.24	-	0.24	84.59	-
IV	Vehicle										
	Grand I10 Nios	-	7.87	-	7.87	-	0.07	-	0.07	7.81	-
1	Eicher	11.20	-	-	11.20	0.08	1.33	-	1.41	9.79	11.12
	Total (A)	837.02	353.35	82.00	1,108.36	68.87	104.93	5.62	168.18	940.18	768.14
В	Intangible Assets										
Ι	Computer Software	9.21	1.14	-	10.35	0.49	1.77	-	2.26	8.09	8.72
	Total (B)	9.21	1.14	-	10.35	0.49	1.77	-	2.26	8.09	8.72
	Grand Total (A+B)	846.23	354.49	82.00	1,118.72	69.36	106.70	5.62	170.44	948.27	776.87
	Previous Year	111.67	735.91	1.35	846.23	2.14	67.40	0.18	69.36	776.87	109.53

*F.Y.* 2022-23 (upto Dec. '22)

		1									in Lakhs)
			Gross I				Deprec			Net B	1
Sr. No.	Description Of Assets	As at 01/04/2022	Addition During The Period	Deduction During The Period*	Balance As At 31/12/2022	As at 01/04/2022	During The Period	Deduction during the Period	As At 31/12/2 022	As At 31/12/20 22	As At 31/03/ 2022
Α	Tangible Assets										
Ι	Land										
1	Industrial Plot	-	93.30	-	93.30	-	-	-	-	93.30	-
		-	93.30	-	93.30	-	-	-	-	93.30	-
II	Building										
1	Block No.:-1B/1 Satva-4 (Guest House)	84.83	_	_	84.83	0.24	2.02	-	2.25	82.58	84.59
	Shahita Bussiness Park	04.03	-	-	04.03	0.24	2.02	-	2.23	02.30	04.39
2	501	-	31.16	-	31.16	-	-	-	-	31.16	-
3	Shahita Bussiness Park 601	_	26.54	_	26.54	_	_	_	_	26.54	_
	001	84.83	57.71	-	142.53	0.24	2.02	-	2.25	140.28	84.59
III	Plant & Machinery	01.00	01111		1-12:00	0.21	2:02		2.20	110.20	04107
1	Plant & Machinery	986.73	91.66	32.15	1,046.25	161.10	88.95	1.61	248.44	797.81	825.64
		986.73	91.66	32.15	1,046.25	161.10	88.95	1.61	248.44	797.81	825.64
IV	Office Equipment		,							.,	
1	Computer & Printers	7.65	0.72	-	8.37	3.02	1.69	-	4.71	3.66	4.63
2	Mobile & Accessories	4.36	2.53	-	6.90	1.05	0.83	-	1.88	5.01	3.31
3	Air Conditioner	3.78	1.67	-	5.45	0.71	0.70	-	1.41	4.04	3.07
4	CCTV Camara	1.28	-	-	1.28	0.43	0.18	-	0.61	0.67	0.85
5	Television	0.66	-	-	0.66	0.17	0.09	-	0.26	0.40	0.50
6	Freeze	-	0.08	-	0.08	-	0.01	-	0.01	0.07	-
V	Vehicles										
1	Vehicles	19.07	31.96	-	51.03	1.48	2.97	-	4.44	46.59	17.59
VI	Furniture & Fixures										
1	Furniture	-	2.60	-	2.60	-	0.03	-	0.03	2.57	-
		-	2.60	-	2.60	-	0.03	-	0.03	2.57	-
В	Intangible Assets										
Ι	Computer Software	10.35	11.38	-	21.73	2.26	1.56	-	3.82	17.91	8.09
		10.35	11.38	-	21.73	2.26	1.56	-	3.82	17.91	8.09
	Total	1,118.72	293.62	32.15	1,380.18	170.44	99.04	1.61	267.87	1,112.31	948.27
	Previous Period	846.23	354.49	82.00	1,118.72	69.36	106.70	5.62	170.44	948.27	776.87

	Ageing of Capit	al Work In Pro	gess as at 31st	December,2	2022:-			
Sr No	Particulars	Amount in Capital Work In Progess for a period of						
		Less than 1 year	1-2 year	2-3 year	More than 3 years	Total		
(a)	<b>Building under Construction</b>							
	Add : Addition During the year	103.01	-	-	-	103.01		
	Less: Transferred to Building Construction	-	-	-	-	_		
	Add : ICDS - Capitalization of Interest Cost	0.61	-	-	-	0.61		
	Total	103.62	-	-	-	103.62		
	Notes:							
	1. The figures disclosed above ar Company.	e based on the re	stated summar	ry statement of	of assets and liab	bilities of the		

### NOTE - 10

### **RESTATED STATEMENT OF NON CURRENT INVESTMENTS**

			-	(₹ in Lakhs)		
	AS AT					
Particulars	Consolidated					
	31/12/2022	31/03/2022	31/03/2021	31/03/2020		
Non-Current Investments						
Investment in Equity Shares:						
200 Fully Paidup Shares of Saraspur Nagrik Co Op Bank	_	_	0.20	0.20		
(Unquoted) each of ₹ 100		_	0.20	0.20		
500 Fully Paidup Shares of Saraspur Nagrik Co Op Bank	_	0.50	_	_		
(Unquoted) each of ₹ 100		0.50				
900 Fully Paidup Shares of Saraspur Nagrik Co Op Bank	0.90	_	_	_		
(Unquoted) each of ₹ 100	0.70					
135000 Fully Paidup Shares of Bakelite Engineering Pvt Ltd	13.50	13.50	_	_		
(Unquoted) each of ₹ 10	15.50	15.50				
2500 Fully Paidup Shares of Magenta Connect Pvt.Ltd (Unquoted)	50.00	_	_	_		
(0.01% Compulsorily Convertible Prefernce share of ₹10/- Each)	50.00	_	_	_		
Investment in Property:	-	-	-	-		
Commercial Office	106.02	106.02	-	-		
Commerical Property	81.00	81.00	-	-		
Investment in Partnership Firm:						
Shri Rang Energy Efficient	0.66	-	-	-		
Total	252.08	201.02	0.20	0.20		

### **NOTE – 11**

### **RESTATED STATEMENT OF TRADE RECEIVABLES**

				(₹ in Lakhs)
		AS A	T	
Particulars	Consolidated		Standalone	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Trade Receivables				
Unsecured Trade Receivables – considered good				
Outstanding for a period exceeding six months from the date of transaction	132.06	123.00	98.74	12.30

Outstanding for a period not exceeding 6 months	1,590.19	1,139.60	1,089.08	1,061.79
Dues From Related parties	53.83	145.35	264.56	-
Others	-	-	-	-
Sub Total (A)	1,776.09	1,407.96	1,452.37	1,074.10
Secured Trade Receivables – considered good				
Outstanding for a period exceeding six months from the date of				
transaction	-	-	-	-
Outstanding for a period not exceeding 6 months	-	-	-	-
Dues From Related parties	-	-	-	-
Others	-	-	-	-
Sub Total (B)	-	-	-	-
Total	1,776.09	1,407.96	1,452.37	1,074.10

### 1. Trade Receivables ageing schedule

						(₹ in Lakhs)		
		As at December 31,2022						
Particulars	Outstanding	Outstanding for following periods from Date of Transaction						
r at ticulars	Less than 6	6 months -	1-2 years	2-3 years	More than 3	Total		
	months	1 year	1-2 years	2-5 years	years			
(i) Unsecured Trade receivables –considered								
good	1,585.55	73.03	28.96	25.00	5.08	1,717.62		

### 2. Trade Receivables ageing schedule

					(	(₹ in Lakhs)		
		As at March 31,2022						
Particulars	Outstanding	Outstanding for following periods from Date of Transaction						
r ai ticulai s	Less than 6	6 months -			More than 3	Total		
	months	1 year	1-2 years	2-3 years	years			
(i) Unsecured Trade receivables –considered								
good	1,284.95	30.52	68.28	24.20	-	1,407.96		

### 3. Trade Receivables ageing schedule

					(	<b>₹ in Lakhs</b> )		
		As at March 31,2021						
Particulars	Outsta	anding for fol	llowing peri	iods from Da	nte of Transacti	on		
rarucuars	Less than 6	6 Months	1-2		More than 3	Total		
	Months	-1 Year	Years	2-3 Years	Years	Total		
(i) Unsecured Trade receivables –considered								
good	1,353.63	44.17	54.56	-	-	1,452.37		

#### 4. Trade Receivables ageing schedule

					(	( <b>₹ in Lakhs</b> )
			As at Marc	ch 31,2020		
Particulars	Outsta	anding for fol	lowing peri	ods from Da	te of Transacti	on
Farucuars	Less than 6	6 Months	1-2		More than 3	Total
	Months	-1 Year	Years	2-3 Years	Years	Total
(i) Unsecured Trade receivables –considered						
good	1,061.79	12.30	-	-	-	1,074.10

Notes:

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

### **NOTE – 12**

### **RESTATED STATEMENT OF CASH & CASH EQUIVALENTS**

(₹ in Lakhs)

				( III Lakins)		
	AS AT					
Particulars	Consolidated Sta		Standalone	standalone		
	31/12/2022	31/03/2022	31/03/2021	31/03/2020		
Cash and Cash Equivalents						
Cash on Hand	9.73	7.84	11.30	1.97		

Balances with Banks in Current Accounts	54.19	1.98	0.14	12.95
Total	63.92	9.82	11.44	14.93

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

### **NOTE – 13**

### **RESTATED STATEMENT OF INVENTORIES**

				(₹ in Lakhs)
		AS A'	Г	
Particulars	Consolidated		Standalone	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Inventories				
Raw Materials	262.64	521.05	379.01	189.09
Finished Goods	1,052.18	1,135.57	671.81	746.98
Work-in-progress	151.96	192.83	95.36	22.54
Stock In Trade	54.11	-	-	-
Total	1,520.89	1,849.45	1,146.18	958.61

#### **NOTE – 14**

### **RESTATED STATEMENT OF OTHER CURRENT ASSETS**

				(₹ in Lakhs)
	ASAT			
Particulars	Consolidated		Standalone	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Advance For Expenses	6.77	1.24	2.54	2.72
Advance to Suppliers	36.56	61.48	6.47	9.08
Advance for Capital Goods	94.34	-	67.61	-
Advance to Staff	-	3.45	2.61	1.64
Duties & Taxes Receivable	16.65	14.80	21.89	15.65
Prepaid Expenses	23.57	6.63	1.83	0.17
Security Deposits	96.87	97.41	78.03	4.06
Other Advances/Receivables	27.09	13.22	-	-
Total	301.86	198.23	180.97	33.32

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

### **NOTE – 15**

#### **RESTATED STATEMENT OF REVENUE FROM OPERATIONS**

				(₹ in Lakhs)		
	Consolidated		Standalone			
Particulars	For the Period ended	For the Period/ Year ende		For the Period/ Year ended		r ended
	31/12/2022	31/03/2022	31/03/2021	31/03/2020		
Sale of Products	11,661.99	11,695.92	7,874.89	4,148.66		
Total	11,661.99	11,695.92	7,874.89	4,148.66		

Notes:

1. The figures disclosed above are based on the restated summary statement of assets and liabilities of the Company.

### **NOTE – 16**

#### **RESTATED STATEMENT OF OTHER INCOME**

				(₹ in Lakhs)
	Consolidated	Standalone		
Particulars	For the Period ended	For th	e Period/ Yea	r ended
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Related and Recurring Income:				
Exchange Rate Fluctuation on Import of Goods	0.44	9.19	4.12	-

Non Related and Recurring Income:				
Interest Income	5.48	1.69	-	-
UGVCL Deposit Interest	-	2.76	-	-
Non Related and Non Recurring Income:				
Balance Written Off	-	-	-	0.00
Sub Total (a)	5.92	13.63	4.12	0.00
Non Related and Non Recurring Income:				
Rental Income	7.70	0.40	-	-
Dividend Income	-	0.02	-	-
Profit on Sale of Fixed Asset (PU Roller)	-	-	-	0.08
Sub Total (b)	7.70	0.42	-	0.08
Total (a+b)	13.62	14.06	4.12	0.08

Notes:

1. The classification of other income as recurring/not-recurring, related/not-related to business activity is based on the current operations and business activity of the Company as determined by the management.

### **NOTE – 17**

### RESTATED STATEMENT OF RAW MATERIAL CONSUMPTION & COST OF GOODS SOLD

				(₹ in Lakhs)	
	Consolidated	Standalone			
Particulars	For the Period ended	For th	e Period/ Yea	r ended	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
Cost of Material Consumed					
Opening Stock of Raw Material	521.05	379.01	189.09	-	
Add: Purchase of Raw Material	8,151.52	9,333.62	5,786.34	3,905.99	
	8,151.52	9,333.62	5,786.34	3,905.99	
Less: Closing stock of Raw Material	262.64	521.05	379.01	189.09	
Cost of Goods Sold					
Opening Stock of Stock in Trade	-	-	-	-	
Add: Purchase of Stock in Trade	326.08	-	-	-	
	326.08	-	-	-	
Less: Closing stock of Stock in Trade	54.11	-	-	-	
Total	8,681.91	9,191.58	5,596.42	3,716.89	

#### **NOTE – 18**

### **RESTATED STATEMENT OF CHANGE IN INVENTORIES**

				(₹ in Lakhs)	
	Consolidated		Standalone		
Particulars	For the Period ended	For th	e Period/ Yea	ear ended	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
Opening Balance of Inventories					
(i) Finished Goods	1,135.57	671.81	746.98	-	
(ii) Work-in-progress/Semi-Finished Goods	192.83	95.36	22.54	-	
(iii) Stock-in-trade		-	-		
Total	1,328.40	767.17	769.52	-	
Less: Closing Balance of Inventories					
(i) Finished Goods	1,052.18	1,135.57	671.81	746.98	
(ii) Work-in-progress/Semi-Finished Goods	151.96	192.83	95.36	22.54	
(iii) Stock-in-trade					
Total	1,204.14	1,328.40	767.17	769.52	
(Increase)/Decrease in Inventories	124.26	(561.23)	2.35	(769.52)	

### **NOTE – 19**

### RESTATED STATEMENT OF EMPLOYEE BENEFITS EXPENSE

				(₹ in Lakhs)
	Consolidated		Standalone	
Particulars	For the Period ended	For th	e Period/ Yea	r ended
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Indirect Salaries, Wages & Bonus	123.10	153.85	166.11	96.86
Direct Salary & Wages Expenses	470.95	472.71	313.23	229.89
Director Remuneration	144.00	252.00	232.50	36.00
Contribution To Provident And Other Funds	3.77	0.35	0.34	0.97
Staff Welfare Expenses	5.63	4.20	2.81	4.02
Gratuity Expense	(1.28)	9.13	7.07	2.14
Total	746.17	892.24	722.07	369.89

#### NOTE - 20

### **RESTATED STATEMENT OF FINANCE COST**

				(₹ in Lakhs)
	Consolidated		Standalone	
Particulars	For the Period ended	For the Period/ Year ended		
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Interest to Bank	142.16	167.36	86.78	15.34
Interest To Others	49.02	32.95	40.85	17.11
Other Borrowing Cost	5.56	16.19	32.11	1.57
Less: Interest Capitalisation during construction/ Put to				
use	(0.61)	(3.37)	(2.75)	(0.19)
Total	196.14	213.13	156.99	33.82

#### **NOTE – 21**

#### **RESTATED STATEMENT OF DEPRECIATION & AMORTISATION**

				(₹ in Lakhs)		
	Consolidated Standalone					
Particulars	For the Period ended	For the Period/ Year ende		For the Period/ Year ende		r ended
	31/12/2022	31/03/2022	31/03/2021	31/03/2020		
Depreciation and Amortisation Expenses	99.04	106.70	67.40	2.21		
Total	99.04	106.70	67.40	2.21		

### **NOTE – 22**

#### **RESTATED STATEMENT OF OTHER EXPENSES**

			( <b>₹</b> in Lakhs)
Consolidated			
For the Period ended	For th	r ended	
31/12/2022	31/03/2022	31/03/2021	31/03/2020
437.67	431.43	336.20	222.36
87.76	115.92	119.46	116.96
99.58	75.77	53.22	4.21
16.63	11.98	47.08	7.87
51.21	53.06	39.30	24.06
155.15	158.96	93.23	55.83
25.75	22.94	15.68	6.58
873.75	870.06	704.17	437.86
-	-	-	0.15
15.95	9.95	7.95	4.52
	For the Period ended 31/12/2022 437.67 87.76 99.58 16.63 51.21 155.15 25.75 873.75	For the Period ended         For the 31/12/2022           31/03/2022         31/03/2022           437.67         431.43           87.76         115.92           99.58         75.77           16.63         11.98           51.21         53.06           155.15         158.96           25.75         22.94           873.75         870.06	For the Period ended         For the Period/Year           31/12/2022         31/03/2022         31/03/2021           437.67         431.43         336.20           87.76         115.92         119.46           99.58         75.77         53.22           16.63         11.98         47.08           51.21         53.06         39.30           155.15         158.96         93.23           25.75         22.94         15.68           873.75         870.06         704.17

	Consolidated		Standalone		
Particulars	For the Period ended	For th	e Period/Yea	r ended	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020	
Legal & Professional Expensess	19.40	30.31	27.87	6.89	
Rates & Taxes	5.07	3.46	1.00	0.03	
Petrol & Diesel Expensess	28.32	34.92	34.26	22.93	
Other Administrative Expensess	54.35	94.76	29.09	21.23	
Insurance Expensess	22.89	4.47	1.81	-	
Tools & Hardware	0.43	-	-	-	
Loss on sale of fixed assets	0.12	1.80	0.17	-	
Earlier income tax written off	(0.25)	1.23	0.49	-	
Sub Total (b)	146.28	180.91	102.63	55.74	
Selling & Distribution Expenses					
Advertisement Expensess	177.72	103.35	92.03	91.65	
Exhibition Expensess	11.28	4.73	-	8.11	
Registration Charges	0.11	-	0.15	-	
Commission Expenses	5.36	5.79	1.97	0.65	
Sales Export Charges	-	0.07	-	-	
Marketing Expenses	50.08	33.35	5.22	2.37	
Travelling Expenses	1.28	2.02	0.79	1.78	
Other Selling & Distribution Expensess	2.09	0.82	10.23	2.07	
Sub Total (c)	247.91	150.13	110.40	106.63	
Total (a+b+c)	1,267.94	1,201.10	917.20	600.24	

### NOTE - 23

### **RESTATED SUMMARY STATEMENT OF CONTINGENT LIABILITIES**

(x •

				(₹ in Lakhs)
	As at			
Particulars	Consolidated		Standalone	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Contingent liabilities in respect of:	-	-	-	-
Guarantees given on Behalf of the Company	-	-	-	-
Other moneys for which the company is contingently liable	-	-	-	-
Commitments (to the extent not provided for)	-	-	-	-
Estimated amount of contracts remaining to be executed on				
capital account and not provided for	-	-	-	-
Uncalled liability on shares and other investments partly paid	-	-	-	-
Other commitments	-	-	-	-
Total	-	-	-	-

### NOTE - 24

### RESTATED STATEMENT OF RELATED PARTY TRANSACTIONS

### A. RELATED PARTY DISCLOSURE

(a) List of Related parties

Names of the related parties with whom transactions were carried out during the years and description of relationship:

Sr. No.	Name of the Person / Entity	Relation
1	Rajeshkumar Dhirubhai Gondaliya	Director & Key Managerial Personnel
2	Bhavin Rajeshbhai Gondaliya	Director & Key Managerial Personnel
3	Jinal Rajeshbhai Gondaliya	Director & Key Managerial Personnel (ceased to be Director w.e.f.
5	Jillal Kajesilollal Golidaliya	March 16, 2023)
4	Bhaveshbhai Shambhubhai Gondaliya	Relative of Key Managerial Personnel/ Director
5	Prabhaben Rajeshbhai Gondaliya	Relative of Key Managerial Personnel/ Director
6	Mohanbhai Ratilal Varsani	Director (ceased to be Director w.e.f. March 16, 2022)
7	Shreeji Modular Furniture	Proprietorship of Relative of Key Managerial Personnel
8	Shreeji Plast Mart	Proprietorship of Director

9	Rajeshkumar Gondaliya (HUF)	Karta is Director
10	Mohanbhai Ratilal Varsani (HUF)	Karta Was Director
11	Pinaxis Hi-Tech Engineering Pvt. Ltd.	Enterprise under Influence of Key Managerial Personnel
12	PR PVC Profile LLP	Enterprise under Influence of Key Managerial Personnel
13	Pinaxis Polyplmer LLP	Enterprise under Influence of Key Managerial Personnel
14	Pinaxis Polyplast LLP	Enterprise under Influence of Key Managerial Personnel
15	Gondaliya Plast Mart LLP	Enterprise under Influence of Key Managerial Personnel
16	Nicewood Furniture LLPN	Enterprise under Influence of Key Managerial Personnel
17	E Plast Build Techno Industries LLP	Enterprise under Influence of Key Managerial Personnel
18	E Plast Industries LLP	Enterprise under Influence of Key Managerial Personnel
19	Kaka Engineering Private Limited	Enterprise under Influence of Key Managerial Personnel
20	Nicewood Industries LLP	Enterprise under Influence of Key Managerial Personnel
21	Moon PVC Roofing	Enterprise under Influence of Key Managerial Personnel
22	Bakelite Engineering Pvt Ltd	Enterprise under Influence of Key Managerial Personnel
23	Shri Rang Energy Efficient	Jointly Controlled Entity (till March 31, 2023)

(b) Related Party Transaction:-

(₹ in Lakhs)

			Consolidated		Standalone	(X III Läkiis)
Sr No	Name of Party	Nature of Transaction	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020
			₹	₹	₹	₹
	Rajeshkumar	Share Application Money Received	-	-	20.06	0.19
1	Dhirubhai	Director Remuneration	15.00	60.00	73.00	21.00
1	Gondaliya	Loan Accepted	53.54	233.14	668.59	173.00
	Gondanya	Loan Repaid	39.11	259.09	787.73	42.00
		Interest Paid	0.45	1.79	13.23	5.86
		Share Application Money Received	-	-	29.06	0.19
	Prabhaben	Director Remuneration	-	36.00	45.00	4.00
2	Rajeshbhai	Remuneration	9.00	-	-	-
	Gondaliya	Loan Accepted	38.59	53.00	1.05	113.46
		Loan Repaid	43.70	51.11	66.87	50.40
		Interest Paid	0.67	1.08	3.79	2.84
	Dhariah a'	Share Application Money Received	-	-	26.81	0.19
3	Bhavinbhai Rajeshbhai Condolian	Director Remuneration	72.00	96.00	84.00	7.00
3		Loan Accepted	212.81	343.56	108.25	37.32
	Gondaliya	Loan Repaid	141.07	341.14	138.44	5.00
		Interest Paid	1.36	3.95	2.52	1.28
		Share Application Money Received	-	-	26.81	0.19
4	Jinal Rajeshbhai	Director Remuneration	48.00	60.00	30.50	4.00
4	Gondaliya	Loan Accepted	135.73	119.49	29.00	33.50
		Loan Repaid	116.05	117.58	45.53	-
		Interest Paid	1.96	3.48	1.89	1.53
	Mohanbhai Ratilal	Share Application Money Received	-	-	20.06	0.19
5		Loan Accepted	-	-	15.00	-
	Varsani	Loan Repaid	-	0.51	15.00	-
		Interest Paid	-	0.05	0.50	-
6	Mohanbhai Ratilal Varsani - HUF	Share Application Money Received	_	-	20.25	-
	Bhaveshbhai	Share Application Money Received	-	-	54.70	0.05
7	Shambhubhai	Loan Accepted	10.00	102.45	78.75	39.00
	Gondaliya	Loan Repaid	12.53	106.46	120.20	-
		Interest Paid	0.02	2.83	5.46	1.51

			Consolidated		Standalone			
Sr No	Name of Party	Nature of Transaction	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020		
			₹	₹	₹	₹		
	Deinstein	Share Application Money Received	-	-	54.00	-		
8	Rajeshkumar Gondaliya (HUF)	Loan Accepted	290.85	175.10	22.58	84.00		
	Gonualiya (HUF)	Loan Repaid	347.85	110.74	115.68	-		
		Interest Paid	3.86	7.80	6.87	4.09		
		Investment in Shares	-	13.50	-	-		
		Sale of Goods	349.64	0.15	-	-		
	Bakelite	Sale of Capital Goods	30.43	-	-	-		
9	Engineering	Purchase of Goods	707.35	-	-	-		
	Private Limited	Loan Granted	-	85.75	-	-		
		Loan Recovered	-	87.10	-	-		
		Interest Income	-	1.69	-	-		
		Purchase of Goods	-	-	240.87	2,362.24		
	Kaka Engineering	Purchase of Capital Goods	-	-	376.05	79.06		
10	Private Limited	Machinery Rent	-	-	-	44.28		
10	(Earlier Known	Sale	-	-	0.03	-		
	Kaka PVC Profile	Loan Accepted	578.23	556.72	849.00	-		
	Private Limited)	Loan Repaid	604.56	638.51	723.84	-		
		Interest Paid	3.03	10.58	6.34	-		
11	Shreeji Plast Mart	Rent	4.90	64.80	75.90	48.94		
12	Nicewood	Purchase	0.18	1.19	0.70	1.04		
12	Furniture LLP	Sale	16.88	6.91	4.58	0.68		
13	E Plast Industries	Purchase	0.75	2.91	7.38	2.23		
15	LLP	Sale	388.84	644.25	607.57	422.33		
	Pinaxis Hi-Tech	Purchase of Capital Goods	97.36	5.75	50.01	-		
14	Engineering Pvt.	Loan Granted	395.06	75.95	-	-		
14	Ltd.	Loan Recovered	426.71	103.95	-	-		
	Liu.	Interest Expense	4.00	0.06	-	-		
		Purchase	1,121.93	855.29	133.20	-		
	Moon PVC	Sale	131.98	244.38	130.92	0.88		
15	Roofing	Machinery Rent Income	-	-	6.00	-		
	Rooming	Building WIP	5.65	-	-	-		
		Purchase Of Machinery	-	-	79.00	-		
16	Gondaliya Plast	Advance Given	0.24	-	11.05	-		
10	Mart LLP	Advance Recovered	0.24	-	12.05	1.00		
17	E Plast Build Techno Industries LLP	Purchase	-	_	-	0.05		
		Purchase	3.39	-	-	-		
		Rent Income	4.50	-	-	-		
18	Shri Rang Energy	Interest Income	5.48	-	-	-		
	Efficient	Capital Contribution	321.57	-	-	-		
		Capital Withdrawal	321.57	-	-	-		

(c) Balance of Related Parties:-

(•) 2					(₹ in Lakhs)
Sr No	Name of Party	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020
		₹	₹	₹	₹
1	Rajeshbhai D Gondaliya	19.92	6.11	31.78	136.48
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
2	Prabhaben Rajeshbhai Gondaliya	1.66	6.17	4.96	68.71
		Cr Bal	Cr Bal	Cr Bal	Cr Bal

Sr No	Name of Party	As on 31st December, 2022	As on 31st March, 2022	As on 31st March, 2021	As on 31st March, 2020
		₹	₹	₹	₹
3	Bhavin R Gondaliya	86.15	12.65	6.36	34.61
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
4	Jinal R Gondaliya	46.58	25.14	20.60	36.88
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
5	Bhaveshbhai S Gondaliya	-	2.51	3.97	40.36
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
6	Rajeshkumar Gondaliya(HUF)	18.79	72.32	0.94	87.68
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
7	Kaka Engineering Pvt Ltd (Earlier Known Kaka PVC Profile Private Limited)	43.21	59.40	131.67	298.82
		Cr Bal	Cr Bal	Cr Bal	Cr Bal
8	Nicewood Furniture LLP	13.29	4.57	3.59	0.52
		Dr Bal	Dr Bal	Dr Bal	Cr Bal
9	E Plast Industries LLP	22.21	140.07	254.06	22.83
		Dr Bal	Dr Bal	Dr Bal	Cr Bal
10	Pinaxis Hi-Tech Engineering Pvt. Ltd.	50.61	28.05	0.38	-
		Cr Bal	Cr Bal	Cr Bal	
11	Bakelite Engineering Private Limited	9.82	0.17	-	-
		Dr Bal	Dr Bal	-	
12	Mohanbhai Ratilal Varsani	-	-	0.46	-
		-	-	Cr Bal	
13	Moon PVC Roofing	16.03	-	6.91	-
		Cr Bal	-	Dr Bal	
14	Mohanbhai Ratilal Varsani - HUF	-	-	-	-
		Dr Bal			
15	Shreeji Plast Mart	-	0.50	-	-
		-	Cr Bal		
16	Gondaliya Plast Mart LLP	-	-	-	1.00
					Dr Bal
17	E Plast Build Techno Industries LLP	-	-	-	-
18	Shri Rang Energy Efficient	5.46	-	-	-
		Dr Bal		-	-

NOTE – 25

### RESTATED STATEMENT OF TAX SHELTER

				(₹ in Lakhs)
	Consolidated			
Particulars	For the Period ended	For the Period/Year ended		
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Restated profit before tax as per books (A)	560.16	666.45	416.57	195.21
Tax Rates				
Income Tax Rate (%)	25.17%	25.17%	25.17%	25.17%
Adjustments :				
Income Considered Separately	(0.96)	(0.02)	-	(0.08)
Disallowed	(1.28)	13.05	17.58	5.27
Deduction Allowed	-	(0.03)	(0.03)	(0.03)
Timing Difference ©				
Book Depreciation	99.04	106.70	67.40	2.21
Income Tax Depreciation allowed	106.22	130.45	111.64	8.93
Total Timing Difference	(7.18)	(23.75)	(44.23)	(6.72)
Net Adjustment $D=(B+C)$	(9.42)	(10.75)	(26.68)	(1.56)
Tax Expenses	-	_	-	-

Income from Capital Gains (E)	-	-	-	-
Income from Other Sources				
Dividend Amt.	-	0.02	-	0.08
Profit From Jointly controlled Entity	0.96	-	-	-
Deduction under chapter VI (H)	-	-	-	-
Taxable Income/(Loss) (A+D+E+G+H)	550.75	655.73	389.89	193.73
Income Tax Payable on Above	138.92	165.05	98.13	48.76
Interest Payable	-	1.29	3.03	4.10
Total Provision for Tax	138.92	166.34	101.16	52.86

### **NOTE – 26**

### CAPITALISATION STATEMENT AS AT 31<sup>st</sup> December, 2022

(₹ in Lakhs)

Doutionloss	Consolid	ated	
Particulars	Pre Issue	Post Issue	
Borrowings			
Short term debt (A)	1,405.71	1,405.71	
Long Term Debt (B)	1,308.73	1,308.73	
Total debts (C)	2,714.44	2,714.44	
Shareholders' funds			
Equity share capital	250.00	*	
Reserve and surplus - as restated	1,376.82	*	
Total shareholders' funds	1,626.82	*	
Long term debt / shareholders funds (in ₹)	0.80	*	
Total debt / shareholders funds (in ₹)	1.67	*	

(\*) The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

Notes:

- 1. Short term Debts represent which are expected to be paid/payable within 12 months and excludes installment of term loans repayable within 12 months.
- 2. Long term Debts represent debts other than Short term Debts as defined above but includes installment of term loans repayable within 12 months grouped under other current liabilities.
- 3. The figures disclosed above are based on Restated statement of Assets and Liabilities of the Company as at 31.12.2022.

#### NOTE - 27

#### **RESTATED STATEMENT OF MANDATORY ACCOUNTING RATIOS**

				(₹ in Lakhs)
	Consolidated		Standalone	
Particulars		AS A	Т	
	31/12/2022	31/03/2022	31/03/2021	31/03/2020
Net Worth (A)	1,626.82	1,241.31	743.65	142.14
Adjusted Profit after Tax (B)	384.85	497.66	302.51	141.14
Number of Equity Share outstanding as on the End of Year (c)	25,00,000	25,00,000	25,00,000	10,000
Weighted average no of Equity shares at the time of end of the year (D)	1,00,00,000	1,00,00,000	65,93,878	27,28,006
Face Value per Share	10	10	10	10
Restated Basic and Diluted Earning Per Share (₹) (B/D)	3.85	4.98	4.59	5.17
Return on Net worth (%) (B/A)	23.66%	40.09%	40.68%	99.30%
Net asset value per share (A/C) (Face Value of ₹ 10 Each) (Based on Actual Number of Shares)	65.07	49.65	29.75	1,421.37
Net asset value per share (A/C) (Face Value of ₹ 10 Each) (Based on Weighted Average Number of Shares)	16.27	12.41	11.28	5.21
EBITDA	836.16	956.05	604.73	229.60

Note:

1) The ratios have been computed as below:

- (a) Basic earnings per share (₹): Net profit after tax as restated for calculating basic EPS/ Weighted average number of equity shares outstanding at the end of the year
- (b) Diluted earnings per share (₹): Net profit after tax as restated for calculating diluted EPS/ Weighted average number of equity shares outstanding at the end of the year for diluted EPS
- (c) Return on net worth (%) : Net profit after tax (as restated)/ Net worth at the end of the year
- (d) Net assets value per share: Net Worth at the end of the period or year/ Total number of equity shares outstanding at the end of the year
- 2) Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year.
- 3) Net worth for ratios mentioned in note 1(c) and 1(d) is = Equity share capital + Reserves and surplus (including, Securities Premium, General Reserve and surplus in statement of profit and loss).
- 4) The figures disclosed above are based on the restated summary statements of the Company.
- 5) EBITDA has been calculated as Profit before tax + Depreciation + Interest Expenses Other Income

Particulars	Numerator/ Denominator	31 December 2022	
(a) Current Ratio	Current Assets	1.85	
(a) Current Ratio	Current Liabilities	1.65	
(b) Debt-Equity Ratio	Total Debts	1.67	
(0) Debt-Equity Katlo	Equity	1.07	
(c) Debt Service Coverage Ratio	Earning available for Debt Service	4.19	
(c) Debt Sel vice Coverage Ratio	Interest + Installments	4.19	
(d) Return on Equity Ratio	Profit after Tax	0.27	
(d) Retuin on Equity Ratio	Average Shareholder's Equity	0.27	
(a) Inventory turnever ratio	Total Turnover	6.92	
(e) Inventory turnover ratio	Average Inventories	0.92	
(f) Trade receivables turnover ratio	Total Turnover	7.33	
(1) Trade receivables turnover ratio	Average Account Receivable	7.33	
(a) Trada navahlas turnavar ratio	Total Purchases	19.18	
(g) Trade payables turnover ratio	Average Account Payable	19.18	
(b) Not conital turn over notio	Total Turnover	7.66	
(h) Net capital turnover ratio	Net Working Capital	7.00	
(i) Not profit ratio	Net Profit	3.30	
(i) Net profit ratio	Total Turnover	5.50	
(i) Boturn on Canital amployed	EBIT	17.08	
(j) Return on Capital employed	Capital Employed	17.08	
(k) Return on investment	Return on Investment	5.23	
(K) Ketuin on investment	Total Investment	5.25	

### Analytical Ratios for December 2022 (Not Annualised)

### Analytical Ratios for Financial Year 2021-22 and 2020-21

Particulars	Numerator/Denominator	31 March 2022	31 March 2021	Change in %	Reasons for more than 25% Variance		
a) Current Ratio	Current Assets	1.65	1.30	27.21%	The Ratio imporved due to better working capital		
	Current Liabilities	1.05	1.50	27.21%	management		
b) Dobt Equity Patio	Total Debts	2.20	2.69	(18.02%)	_		
b) Debt-Equity Ratio	Equity	2.20	2.09	(10.02%)	-		
c) Debt Service	Earning available for Debt Service	4.05	4.05	4.05	5.36	(24.41%)	-
Coverage Ratio	Interest + Installments						
d) Return on Equity	Profit after Tax	0.50	0.68	(26.59%)	Due to increase in Reserves in Current FY compared to		
Ratio	Average Shareholder's Equity	0.50	0.00	(20.3970)	Previous Year		
e) Inventory turnover	Total Turnover	7.81	7.48	4.35%	_		
ratio	Average Inventories	,.01	,0	1.5570			

Particulars	Numerator/Denominator	31 March 2022	31 March 2021	Change in %	Reasons for more than 25% Variance
f) Trade receivables	Total Turnover	8.18	6.23	31.19%	The Ratio imporved due to better working capital
turnover ratio	Average Account Receivable	0.10	0.23	51.19%	better working capital management
g) Trade payables	Total Purchases	16.98	6.78	150.65%	The Ratio imporved due to
turnover ratio	Average Account Payable	10.98	0.78		better working capital management
h) Net capital turnover	Total Turnover	11.65	14.39	(19.08%)	
ratio	Net Working Capital	11.05	14.39	(19.06%)	-
i) Net profit ratio	Net Profit	4.26	3.84	10.77%	_
i) Net pront ratio	Total Turnover	4.20	5.64	10.77%	-
j) Return on Capital	EBIT	21.62	19.64	10.08%	
employed	Capital Employed	21.02	19.04	10.08%	-
I. Determ on increasing of	Return on Investment	1.05		NIA	
k) Return on investment	Total Investment	1.05	-	NA	-

### Analytical Ratios for Financial Year 2020-21 and 2019-20

Particulars	Numerator/Denominator	31 March 2021	31 March 2020	Change in %	Reasons for more than 25% Variance
a) Current Ratio	Current Assets	1.30	1.28	1.56%	
a) Current Ratio	Current Liabilities	1.50	1.20	1.30%	-
	Total Debts	2.00	<b>F</b> 0.4	(52.000())	Due to increase in Reserves in
b) Debt-Equity Ratio	Equity	2.69	5.84	(53.99%)	Current FY compared to Previous Year
c) Debt Service	Earning available for Debt Service	5.36	9.21	(41.79%)	The ratio decreased due to
Coverage Ratio	Interest + Installments			× ,	increase in long term debt
d) Return on Equity	Profit after Tax	0.69	1.00	((5, (10)))	Due to increase in Reserves in
Ratio	Average Shareholder's Equity	0.68	1.99	(65.61%)	Current FY compared to Previous Year
e) Inventory turnover	Total Trunover	7.48	8.66	(13.55%)	_
ratio	Average Inventories	7.40	8.00	(13.3370)	-
f) Trade receivables	Total Turnover	6.23	7.72	(19.30%)	_
turnover ratio	Average Account Receivable	0.23	1.12	(19.30%)	-
g) Trade payables	Total Purchases	6.78	7.35	(7.76%)	_
turnover ratio	Average Account Payable	0.78	7.55	(7.70%)	-
h) Net capital turnover	<u>Total Turnover</u>	14.39	18.32	(21.41%)	
ratio	Net Working Capital	14.39	10.52	(21.4170)	
i) Net profit ratio	Net Profit	3.84	3.40	12.92%	
i) Net promitatio	Total Turnover	5.64	5.40	12.92%	-
j) Return on Capital	EBIT	19.64	23.36	(15.91%)	-
employed	Capital Employed	19.04	25.50	(13.9170)	-
k) Return on investment	Return on Investment		-	0.00%	_
	Total Investment	-	-	0.0070	-

Note:

1) The ratios have been computed as below:

(a) Basic earnings per share (₹): Net profit after tax as restated for calculating basic EPS/ Weighted average number of equity shares outstanding at the end of the year

(b) Diluted earnings per share (₹): Net profit after tax as restated for calculating diluted EPS/ Weighted average number of equity shares outstanding at the end of the year for diluted EPS

(c) Return on net worth (%): Net profit after tax (as restated)/ Net worth at the end of the year

(d) Net assets value per share: Net Worth at the end of the period or year/ Total number of equity shares outstanding at the end of the year

- 2) Weighted average number of equity shares is the number of equity shares outstanding at the beginning of the year adjusted by the number of equity shares issued during the year multiplied by the time weighting factor. The time weighting factor is the number of days for which the specific shares are outstanding as a proportion of total number of days during the year.
- 3) Net worth for ratios mentioned in note 1(c) and 1(d) is = Equity share capital + Reserves and surplus (including, Securities Premium, General Reserve and surplus in statement of profit and loss).
- 4) The figures disclosed above are based on the restated summary statements of the Company.
- 5) EBITDA has been calculated as Profit before tax + Depreciation + Interest Expenses Other Income

### PROFORMA FINANCIAL STATEMENTS

The Company has formed a partnership firm, namely, Shri Rang Energy Efficient on April 01, 2022, which has been considered as a Joint Venture for the purpose of preparing the Restated Consolidated Financial Statements for nine months period ended December 31, 2022. On March 31, 2023, the Company has retired from the said partnership firm, pursuant to which it ceased to be the Joint venture of the Company. Based on the materiality criteria mentioned in the schedule VI - Para 11 (II) (B)(iii) of SEBI (ICDR) Regulations, 2018, the said divestment does not qualify the criteria of materiality.

Accordingly, as required under schedule VI - Para 11 (II) (B)(iii) of SEBI (ICDR) Regulations, 2018, the following information has been furnished:

- > Date of retirement in the partnership firm, pursuant to which it ceased to be Joint Venture of the Company- March 31, 2023
- Consideration receivable- The Company will received the capital contribution as at March 31, 2023 and 50% of the profit/ Loss for ther year ended March 31, 2023

The above information is based on the certificate dated April 12, 2023 issued by the Statutory Auditors.

### **OTHER FINANCIAL INFORMATION**

The audited financial statements of our Company as at and for the ten months period ended December 31, 2022 and year ended March 31, 2022, March 31, 2021 and March 31, 2020 and their respective Audit reports thereon (Audited Financial Statements) are available at <u>www.kakaprofile.com</u>.

Our Company is providing a link to this website solely to comply with the requirements specified in the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018. The Audited Financial Statements do not constitute, (i) a part of this Draft Prospectus; or (ii) Prospectus, a statement in lieu of a prospectus, an advertisement, an offer or a solicitation of any offer or an offer document to purchase or sell any securities under the Companies Act, 2013, the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirement) Regulations, 2018, or any other applicable law in India or elsewhere in the world. The Audited Financial Statements should not be considered as part of information that any investor should consider subscribing for or purchase any securities of our Company and should not be relied upon or used as a basis for any investment decision. Neither our Company, nor LM, nor any of their respective employees, directors, affiliates, agents or representatives accept any liability whatsoever for any loss, direct or indirect, arising from any information presented or contained in the Audited Financial Statements, or the opinions expressed therein.

The accounting ratios required under Clause 11 of Part A of Schedule VI of the SEBI ICDR Regulations are given below: -

Particulars	December 31, 2022*	March 31, 2022	March 31, 2021	March 31, 2020
Profit After Tax (₹ in lakhs)	384.85	497.66	302.51	141.14
Basic & Diluted Earnings per Share (Based in Weighted Average Number of Shares)	3.85	4.98	4.59	5.17
Return on Net Worth (%)	23.66%	40.09%	40.68%	99.30%
NAV per Equity Shares (Based on Actual Number of Shares)	65.07	49.65	29.75	1,421.37
NAV per Equity Shares (Based on Weighted Average Number of Shares - With Bonus Effect)	16.27	12.41	11.28	5.21
Earnings before interest, tax, depreciation and amortization (EBITDA)	836.16	956.05	604.73	229.60

\*The ratios for the stub period ended on December 31, 2022 are not annualized

### STATEMENT OF FINANCIAL INDEBTEDNESS

To,

### The Board of Directors,

KAKA INDUSTRIES LIMITED Plot No.67, Bhagwati Nagar, Opp. Nilkanth Arcade, Opp. Kathwada GIDC, Kuha-Kanbha Road, Ahmedabad-382415 Gujarat.

### Dear Sir,

Based on the independent examination of Books of Accounts, Audited Consolidated Financial Statements and other documents of **KAKA INDUSTRIES LIMITED** (**CIN: U25209GJ2019PLC108782**) having registered office at above mentioned address and further explanations and information provided by the management of the Company, which we believe to be true and correct to the best of our information and belief, the sanction amount of financial indebtedness, principal terms of security for loan and other related details as on **31<sup>th</sup> December**, **2022** are mentioned below.

### A. SECURED LOANS STATEMENT OF PRINCIPAL TERMS OF SECURED LOANS AND ASSETS CHARGED AS SECURITY

								(Rs. In Lakhs)
Name of Lender	Purpose	Loan/ Agreement A/c No./Ref. No.	Sanction ed Amount	Rate of interest	Primar y & Collate ral Securit y	Re-Payment Schedule	Morator ium	Outstanding amount as on 31.12.2022 as per Books
Saraspur Nagrik Co Op Bank Limited - Demand Loan (a)	Business Mortgage Loan	388/2021-22	423.00	9.75%	Refer Note (a)	84 Structured Equal Monthly Installment of Rs.7,00,000 From Dec- 2021	NA	375.88
State bank of India - Term Loan (b)	Term Loan	SBI/13925/KI PL/20-21/10	375.00	EBLR+1.5 % p.a Present Effective Rate 10.4% p.a.	Refer Note (b)	60 Structured Equal Monthly Installment of Rs.6,14,755 From April- 2021	3 Months	217.43
State Bank Of India - GECL ( b)	Working Capital Loan	SBI/05146/KI PL/21-22/06	420.00	EBLR+0.7 5% p.a Present Effective Rate 7.40% p.a.	Refer Note (b)	36 Structured Equal Monthly Installment from December,2 023	24 Months	423.33

Name of Lender	Purpose	Loan/ Agreement A/c No./Ref. No.	Sanction ed Amount	Rate of interest	Primar y & Collate ral Securit y	Re-Payment Schedule	Morator ium	Outstanding amount as on 31.12.2022 as per Books
State bank of India -CC (b)	Cash Credit	SBI/13925/KI PL/20-21/10	1,300.00	(EBLR+1. 5% p.a) Present Effective Rate 10.4% p.a.	Refer Note (b)	Repayable on Demand	NA	894.69
IDFC BANK Limited (c)	Purchase of Property	`0501026969	124.85	8.95%	Refer Note (c)	240 Equated Monthly Installment repayable from April,2022.	NA	123.24
ICICI Bank Limited - Mortage Loan ( d)	Loan Against Property	LBABD00005 974852	117.00	10.15%23710.15%ReferMothly10.15%Note(d)0fRs.1,13,507From April-		Structured Equal Monthly Installment of Rs.1,13,507 From April- 2022	NIL	114.41
Saraspur Nagrik Co Op Bank Limited - Vehicle Loan (e)	Vehicle Loan	44583	6.50	7.00%	Refer Note (e)	36 Structured Equal Monthly Installment of Rs. 21,000/- From April- 2022	NIL	4.95
HDFC Loan - Vehicle Loan (f)	ehicle <sup>131</sup> 117161393 12.00 12.00% Note		Refer Note (f)	47 Structured Equal Monthly Installment of Rs.32,130/- From April- 2021	NIL	7.32		
Saraspur Nagrik Co Op Bank Limited Auto Ioan - 452 (g)	Vehicle Loan	794/2022-23	16.50	7.75%	Refer Note (g)	60 Structured Equal Monthly Installment of Rs.33,500/- From Nov- 2022	NIL	16.09

Name of Lender	Purpose	Loan/ Agreement A/c No./Ref. No.	Sanction ed Amount	Rate of interest	Primar y & Collate ral Securit y	Re-Payment Schedule	Morator ium	Outstanding amount as on 31.12.2022 as per Books
Saraspur Nagrik Co Op Bank Limited Auto loan - 169 (h)	Tractor - Trolly Loan	198/2022-23	7.94	10.00%	Refer Note (h)	60 Structured Equal Monthly Installment of Rs.16,900/- From June- 2022	NIL	7.21
Tata Capital Financial Services Ltd - Office (i)	General Purpose	CFD00001728 2	194.00	(10% p.a i.e ROI Equal to LTLR Less 10.55%. Subject to Minimum of 9.5% p.a) Present LTLR is 20.55%	Refer Note (i)	120 Structured Equal Monthly Installment From Jan-23	NIL	192.67
Total Fund Based (A)								2,377.21

State bank of India	Letter of Credit	SBI/13925/KI PL/ 20-21/10	(100.00)	Applicable Card Rate	-	As per respective terms	NA	-
State bank of India	Bank Guarante e	SBI/13925/KI PL/ 20-21/10	(100.00)	Applicable Card Rate	-	As per respective terms	NA	-
Total Non-Fund Based (B)								-

Grand Total (Fund & Non Fund Based) (A+B)	2,377.21	
---	----------	--

## (a) Principal terms of Loan from Saraspur Nagrik Co Op Bank Limited

- 1. Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar and Sanjaybhai G Gondaliya.
- 2. The loan secured by way of Mortgage of industrial NA Plots situated at bearing Nos. E49 & E 96 situated at GIDC, Sanand, Dist Ahmedabad owned by Director Shri Rajeshbhai Dhirubhai Gondaliya and Smt. Prabhaben Rajeshbhai Gondaliya.
- 3. Business Mortgage Loan from Saraspur Nagrik Co Op Bank Limited is sanctioned with a Margin of 30% on valuation of the Security.

### (b) Principal terms of Cash Credit/Term Loan/ GECL facilities availed from SBI Bank Limited:

- 1. Term loan facility secured Against hypothecation over entire plant & machineries (existing & proposed) of the company.
- 2. GECL facility secured Against hypothecation over entire Current Assets and other Chargeable Current Assets.

- 3. The Availability of working capital facilities will be subject to availability of the Drawing power calculated after keeping margin of 25% on Raw Materials (Domestic & Imported), 25% on Stocks in progress, 25% on Finished Goods & 30% for receivables other than Associate / Sister Concerns. Cover period of 120 days.
- 4. For availability of Non Fund based facility of Letter of Credit, 25% margin required and for Bank Guarantee 20% margin required.
- 5. The limit is secured by way of Registered EM of
  - a. Immovable Property (Factory Land & Building) being Plot No. 3 Paiki land admeasuring 1399.85 Sq. Mtrs. and undivided share in Common Road admeasuring 176.04 Sq. Mtrs., total admeasuring 1575.89 Sq. Mtrs. with construction admeasuring 896 Sq. Yards situated upon land bearing Block No. 338 of Mouje Zak, Taluka Dehgam, Registration District Gandhingar and Sub District Dehgam & bounded as under including assignment of leasehold rights given to Kaka Industries Pvt Ltd by the lessor i.e. Shri Rajeshbhai D Gondaliya
  - b. Immovable Property (Factory Land & Building) being Plot No. 4 Paiki land admeasuring 1556.25 Sq. Mtrs. and undivided share in Common Road admeasuring 215.15 Sq. Mtrs., total admeasuring 1771.40 Sq. Mtrs. with construction admeasuring 1120 Sq. Yards situated upon land bearing Block No. 338 of Mouje Zak, Taluka Dehgam, Registration District Gandhingar and Sub District Dehgam & bounded as under including assignment of leasehold rights given to Kaka Industries Pvt Ltd by the lessor i.e. Shri Rajeshbhai D Gondaliya
  - c. Immovable Property being Flat No. F-202 on the second Floor in Block No F having Super Built-up area admeasuring about 122.91 square meters with undivided share of land 46.22 sq meters in the scheme known as Sahaj Residency constructed on NA land amalgamated revenue survey no. 283/2 was merged into town planning scheme no 103 and allotted final plot no. 84 admeasuring about 4736 sq meters situated at Mouje Village-Nikol, Taluka: Asarwa in the District Ahmedabad and Registration Sub District of Ahmedabad-12 (Nikol) within the State of Gujarat owned by Prabhaben Rajeshbhai Gondaliya.
  - d. Immovable Property being Shop No. F/12 on 1st Floor having Super Built up area admeasuring about 371 square feet in the scheme Malavdeep Co Operative Housing Society Limited known as "Vikram Plaza" constructed on Non-agricultural land bearing Survey No. 254/1 included in T.P.S. No. 45 allotted Final Plot No. 67 admeasuring about 2726 square meters of Mouje, Village: Chandlodiya, Taluka: Sabarmati, District: Ahmedabad and sub district Ahmedabad-08 owned by Rajeshbhai D Gondaliya
  - e. Immovable Property being Shop No. F/13 on 1st Floor having Super Built up area admeasuring about 371 square feet in the scheme Malavdeep Co Operative Housing Society Limited known as "Vikram Plaza" constructed on Non-agricultural land bearing Survey No. 254/1 included in T.P.S. No. 45 allotted Final Plot No. 67 admeasuring about 2726 square meters of Mouje, Village: Chandlodiya, Taluka: Sabarmati, District: Ahmedabad and sub district Ahmedabad-08 owned by Mohanbhai R Varsani
- 6. Personal Guarantee of Shri Rajesh D Gondaliya, Smt Prabhaben R Gondaliya, Shri Bhavin R Gondaliya, Shri Mohan Varsani, Ms Jinal R Gondaliya & Shri Bhavesh Gondaliya.
- 7. In addition to the rate of interest, enhanced rate of interest will be applicable in following cases.
  - i. Enhanced/ penal rate of interest as applicable/decided by the bank from time to time will be charged for the period of delay in respect of :
    - a) Delayed/non-submission of financial data required for review / renewal of limits.
    - b) Delayed/non-submission of annual financial statements /FFR etc.,
    - c) Delayed/non-submission of stock statements.
    - d) Non-renewal of insurance policy (ies).
    - e) Diversion of Funds.
    - f) Adverse deviation from stipulated level in respect of various parameters
  - ii. Enhanced / Penal rate will be charged on the excess drawings in case any irregularity / breach of the Bank's extant instructions /guidelines applicable from time to time. Enhanced / Penal interest will be compounded monthly.
  - iii. The Bank shall also be entitled to charge at its discretion, enhanced / penal interest rates on the accounts either on the entire outstanding or on a portion thereof, for any irregularity including non-observance or non-compliance of the Terms and Conditions of the advances, for such period as the Bank deems it necessary.

### 8. OTHER CRITICAL COVENANTS:

- Opening new current or other accounts, with banks outside the lending arrangement without obtaining Bank's NOC, would amount to an event of default and will be dealt with accordingly.
- Any act of the borrower in opening or continuing an account with a bank outside the consortium / MBA without the permission of the existing lending banks will be treated as an act of wilful default. Merely bringing it to our attention and thereby assuming tacit permission will not be acceptable.
- Non-compliance of the instructions would attract levy of penal interest @ 5.00 % p.a. on Fund Based limits, withdrawal of all concessions, if extended and a freeze on grant of any additional facilities.
- The company will obtain all the necessary Approvals/Permissions from Govt Authorities regarding the business operations and will submit the copies of the same to bank before disbursement of credit facilities.
- The bank will obtain Non-Encumbrance certificate over the mortgaged properties annually to determine that no other charge other than our Bank's has been created over the mortgaged properties and charges thereof will be borne by the firm only.
- Valuation of the collateral securities is valid for 3 years. Fresh valuation shall be obtained before expiry of the validity of the valuation.
- The company shall not pay guarantee commission in cash or kind to guarantor(s) for guarantee given to Bank for this credit facility.
- Stock audit to be carried out at Yearly interval or as per Bank's extant instructions / guidelines.
- The company shall submit End Use Certificate, Balance Confirmation Certificate and Certificate regarding Investment made by firm in real estate, mutual fund etc quarterly.
- The company / Borrower will not make any investment in Real Estate, Stock Market, Mutual Fund, NBFCs, ICDs, Associate Companies, subsidiaries etc without Bank's written consent.
- The unit would route all the bills business through SBI only.
- While working drawing Power, receivables from Bills Discounting will be reduced from DP. Further, full outstanding sundry creditors shall also be deducted while calculating the drawing power.
- GST, wherever applicable, will be levied on all charges, as per bank extant instructions.
- The company shall furnish an undertaking that it will not go in for any short/long term borrowing without the Bank's prior approval.
- Any change in the management of the company to be done with Bank's approval.
- Any change in the nature of business, expansion of the company, acquisitions and mergers should not be effected without bank's consent and approval.
- Applicable rate of enhanced Interest:

i.	Non Submission of the Stock Statement	Flat penal interest of Rs 1000.00 per day for delayed period.
ii.	Irregularity in Cash Credit Account	5.00 % per annum on the irregular portion for the period of irregularity
iii.	Non submission of Renewal Data, including Audited Balance Sheet	Non-submission of renewal data 30 days before the due date for renewal of limits: Flat Rs 50,000/- upto the due date of renewal & flat Rs 1,00,000/- per month thereafter till the date of submission.
iv.		<ul> <li>Non submission of audited balance sheet within 6 months of the closure of the financial year of the borrowing entity:</li> <li>a) Delay of one month :NIL</li> <li>b) Delay of more than one month: Pricing to go up by 25 basis points till the audited balance sheet is submitted.</li> <li>For listed companies, the above penal provision would be applicable, if the audited financials are not filed with the stock exchange as per SEBI requirements/listing agreement.</li> </ul>
v.	Non Submission/	Flat penalty (penal interest) of Rs 5000/- for each day of delay

	delayed submission of FFRs on due date (if applicable)	beyond due date for subr	beyond due date for submission.				
vi.	Non Renewal of insurance policies in timelymanner or inadequate insurance cover	Flat penalty of Rs 200.00 per day for each day of delay beyond due date.					
vii.	Non compliance with Financial Covenants	1% on the entire outstandin	g for the period of non-compliance.				
viii.	Diversion of funds		(over and above the aggregate penal time the position is rectified.				
viii.	Term Loans	-	-				
	(a) Non-payment of interest/ installment	5.00 % per annum on the i irregularity.	rregular portion for the period of				
	<ul> <li>(b) Cross default (Default in payment of installment/ interest to other institutions/ banks</li> </ul>	1.00 % p.a. on the entire o adherence subject to a min	utstandings for the period of non- nimum period of 1 year.				
	<ul><li>(c) Adverse deviation from stipulated level in respect of any two of the following parameters:</li><li>I. DSCR: (Cash</li></ul>	tingnoigl parameters arrived at based on gudited tingnoigl					
	accruals/Annual	The second second					
	Repayment obligations	Term Loan:	A second ship lowel for				
	of Term loan)	Parameter	Acceptable level for covenant testing				
	II. FACR (Net Block/outstanding of	DSCR	-				
	Term loan) III. Interest	ICR	-				
	Coverage Ratio:	FACR	-				
	(EBIDTA/ Bank's	Debt/ EBDITA	_				
	Interest )	Adverse deviation from the a	acceptable				
	IV. Debt/ EBIDTA	level for covenant testing be	÷				
	(Total Long Term liabi lities/ EBIDTA)	penal provisions would be in					
		parameter)					
		Up to 5%	Nil				
		More t han 5% and upto 10	% 25 bps p.a.				
		More than 10%	50 bps p.a.				
			ed retrospectively f rom t he date of				
			basis of which, covenants have been				
(ix)	EPC Advance where exports	tested, for the period of breach.2.00% p.a over applicable CC rate from the date of disbursal.					
	do not materialize (*) Submission of stock statem	ents with delay beyond 20 day	s of the succeeding month to be				
	considered as non-submission.	ents with delay deyolid 20 day	s of the succeeding month to be				
		ly mentioned here will be appli	cable as per Banks extent Instructions				
	time to time.		-				
	All the charges are subject to c	I the charges are subject to change without any prior notice.					

### (c) Principal terms of Loan from IDFC Bank Limited

- 1. Personal Guarantee of Rajeshkumar D Gondaliya, Prabhaben Rajeshbhai Gondaliya, Bhavin R Gondaliya, Jinal R Gondaliya and Rajeshbhai D Gondaliya (HUF).
- 2. Mortgaged of Property situated at Bungalow No B/1, Satva 4, Near Vasant Vihar 2, B/h. Hanspura Residency, Naroda-Dehgam Road, Ahmedabad 382330 owned by Rajeshbhai D. Gondaliya.
- 3. **Part Payment Norms** Nil charges for Individual Borrower
- 4. Foreclosure Norms

Nil for floating rate individual loans

### (d) Principal terms of Loan from ICICI Bank Limited

- 1. Personal Guarantee of Rajeshkumar D Gondaliya.
- 2. Mortgaged of Property situated at F-42, F-43 and F-44, first floor, Karnavati Mega Mall, Vastral, Ahmedabad owned by the company.
- 3. Part Payment Norms
- Nil charges for Individual Borrower
- 4. **Foreclosure Norms** Nil for floating rate individual loans & MSME Customer.

### (e) Principal terms of Loan from Saraspur Nagrik Co Op Bank Limited (Auto Loan)

- 1. Secured Against hypothecation of vehicle purchased
- 2. Personal Guarantee of Prabhaben Rajeshbhai Gondaliya

### (g) Principal terms of Loan from Saraspur Nagrik Co Op Bank Limited (Auto Loan)

- 1. Secured Against hypothecation of vehicle purchased
- 2. Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar and Jatinbhai B Patel.

### (h) Principal terms of Loan from Saraspur Nagrik Co Op Bank Limited (Tractor Loan)

- 1. Secured Against hypothecation of vehicle purchased
- 2. Personal Guarantee of Directors of the Company and also third party guarantee of Chintanbhai J Bodar.

### (i) Principal terms of Loan from Tata Capital Financial Services Ltd

- The loan is Secured by way of registered mortgage over identified commercial Self Occupied Property Situated at office No.501 & 601, 5th & 6<sup>th</sup> Floor, Sahitya Business Park,B/H Sahajanand Business park, Odhav, Gujarat owned by the Company, KAKA Industries Private Limited.
- Pre payment Penalty
   4% of the amount prepaid between 0-3 years from the date of disbursement, 2% of the amount prepaid between 3-5 years from the date of disbursement. Nil prepayment penalty thereafter.
- 3. Unconditional and irrevocable personal guarantee of Rajeshkumar D Gondaliya, Prabhaben Rajeshbhai Gondaliya, Bhavin R Gondaliya, Jinal R Gondaliya, and Bhavesh S Gondaliya.

Name of Lender	Purpose	Rate of Interest	Re-Payment Schedule	Outstanding Amount as on December 31,2022 as per Books (Rs. In Lakhs)				
From Directors and Members:-								
Bhavin Rajeshbhai Gondaliya	Business Loan	12.00%	On Demand	84.55				
Jatin B Patel	Business Loan	7.00%	On Demand	70.69				
Jinal R Gondaliya	<b>Business Loan</b>	12.00%	On Demand	46.58				
Kaka Engineering Private Limited (Formarly Known as Kaka Pvc Profile Pvt Ltd )	Business Loan	9.00%	On Demand	43.21				
Prabhaben Rajeshbhai Gondaliya	<b>Business</b> Loan	12.00%	On Demand	1.66				
Rajeshbhai D Gondaliya	<b>Business</b> Loan	12.00%	On Demand	19.92				
Rajeshbhai D Gondaliya (HUF)	<b>Business</b> Loan	12.00%	On Demand	18.79				
Share in Unsecured loans of Jointly (	Controlled Entity	:-						
Dhrmistaben Govindbhai Prajapati	Business Loan	12.00%	On Demand	6.56				
Govindbhai F Prajapati	Business Loan	12.00%	On Demand	3.03				
Jaiminiben S Prajapati	Business Loan	12.00%	On Demand	7.06				
Jatin B Patel HUF	<b>Business</b> Loan	12.00%	On Demand	10.25				
Ramilaben B Patel	<b>Business Loan</b>	12.00%	On Demand	12.81				
Shitalben Bhargavkumar Kukadiya	<b>Business Loan</b>	12.00%	On Demand	4.54				
Sunilbhai Govindbhai Prajpati	Business Loan	12.00%	On Demand	7.57				

### **B. UNSECURED LOANS**

### **Grand Total**

FOR, DINESH R THAKKAR & CO. CHARTERED ACCOUNTANTS FRN: 102612W

Sd/-DINESH R. THAKKAR (PARTNER) M.NO.038216 UDIN: 23038216BGZQEL1186 PLACE: AHMEDABAD DATE: 11/04/2023

337.22

### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITIONS AND RESULTS OF OPERATIONS

You should read the following discussion in conjunction with our restated financial statements attached in the chapter titled "Financial Information of the Company" beginning on page 121. You should also read the section titled "Risk Factors" on page 22 and the section titled "Forward Looking Statements" on page 15 of this Draft Prospectus, which discusses a number of factors and contingencies that could affect our financial condition and results of operations. The following discussion relates to us, and, unless otherwise stated or the context requires otherwise, is based on our Restated financial Statements.

Our financial statements have been prepared in accordance with Indian GAAP, the Companies Act and the SEBI (ICDR) Regulations and restated as described in the report of our auditor March 23, 2023 which is included in this Draft Prospectus under "Financial Statements". The Restated Financial Information has been prepared on a basis that differs in certain material respects from generally accepted accounting principles in other jurisdictions, including US GAAP and IFRS. Our financial year ends on March 31 of each year, and all references to a particular financial year are to the twelve-month period ended March 31 of that year.

### **OVERVIEW**

We are a PVC profile brand, focused primarily on manufacturing of polymer-based profiles which finds application in doors, windows, partitions, false ceilings, wall paneling, kitchen cabinets & other interior and exterior works. Our product portfolio has over 1200 SKU's covering PVC Profile, uPVC door & window profile, WPC Profile & sheet in various sizes, specifications and colours. We are also engaged in fabrication of factory-made PVC & Solid PVC doors. Except for WPC (Wood-polymer composite) profile and doors, all our products are non-wood based, which substitute wood-products and results in saving trees.

We market our products through an extensive network of 300 dealers spread across over 20 States and Union Territories of India. As of date of this Draft Prospectus, our distribution network comprises of 3 depots situated in Gagilapur (Telangana), Dadri (Uttar Pradesh) and Surat (Gujarat). We have brands in the name of *Kaka*, *Poly Plast*, *Jinwin*, *Nice Plast* and *Barbarika* under which we sell our products. For the nine months period ended Dec.'22, we derived major portion of our revenue from the state of Gujarat (i.e. 64.47%), followed by Telangana (9.03%), Maharashtra (6.18%), Karnataka (4.50%) and remaining 15.81% were from other 19 states & union territories. We are also empaneled as "Approved Vendor" in two of the Government Organizations namely, Gujarat State Police Housing Nigam Limited and Military Engineer Services (Lucknow & Ahmedabad).

As on the date of this Draft Prospectus, we have three manufacturing units in village Zak, Gandhinagar district, Gujarat, which has a combined installed capacity of 15,425 MT for manufacturing PVC profile, 2,995 MT for WPC profile & sheet, 2,022 MT for uPVC door & window profile. We have a well-equipped laboratory, modern technology and testing equipments with supporting environment and facilities, to ensure that the products conform with the desired quality. As on the date of this Draft Prospectus, our manufacturing facility has accreditations such as ISO 9001:2015 for quality management system, ISO 45001:2018 for occupational health and safety management systems, ISO 14001:2015 for environmental management system, compliance certificate as per construction products regulations(CPR) 305/2011 and "Assured Green Business" from United Ackreditering Services Limited, UK.

				(₹ in lakhs)
Key Financial Performance	Period ended December 31, 2022	FY 2021-22	FY 2020-21	FY 2019-20
Revenue from operations <sup>(1)</sup>	11,661.99	11,695.92	7,874.89	4,148.66
EBITDA <sup>(2)</sup>	836.16	956.05	604.73	229.60
EBITDA Margin <sup>(3)</sup>	7.17%	8.17%	7.68%	5.53%
PAT <sup>(4)</sup>	384.85	497.66	302.51	141.14
PAT Margin <sup>(5)</sup>	3.30%	4.26%	3.84%	3.40%
RoE(%) <sup>(6)</sup>	26.84%	50.14%	68.30%	198.59%
RoCE (%) <sup>(7)</sup>	17.08%	21.62%	19.64%	23.36%

We have a strong track record of revenue growth and profitability. The following table sets forth certain key performance indicators for the years indicated:

\* Not Annualised

Notes:

<sup>(1)</sup>*Revenue from operation means revenue from sales, service and other operating revenues* 

<sup>(2)</sup>EBITDA is calculated as Profit before tax + Depreciation + Interest Expenses - Other Income

<sup>(4</sup> PAT is calculated as Profit before tax – Tax Expenses

<sup>(5)</sup> 'PAT Margin' is calculated as PAT for the period/year divided by revenue from operations.

<sup>(6)</sup> Return on Equity is ratio of Profit after Tax and Average Shareholder Equity

<sup>(7)</sup> *Return on Capital Employed is calculated as EBIT divided by capital employed, which is defined as shareholders' equity plus total borrowings {current & non-current}.* 

<sup>&</sup>lt;sup>(3)</sup> 'EBITDA Margin' is calculated as EBITDA divided by Revenue from Operations

### **Explanation for KPI metrics**

KPI	Explanations				
Revenue from	Revenue from Operations is used by our management to track the revenue profile of the business and in				
Operations	turn helps to assess the overall financial performance of our Company and volume of our business				
EBITDA	EBITDA provides information regarding the operational efficiency of the business				
EBITDA Margin (%)	EBITDA Margin (%) is an indicator of the operational profitability and financial performance of our				
	business				
PAT	Profit after tax provides information regarding the overall profitability of the business.				
PAT Margin (%)	PAT Margin (%) is an indicator of the overall profitability and financial performance of our business.				
RoE(%)	provides how efficiently our Company generates profits from shareholders' funds.				
RoCE (%)	RoCE provides how efficiently our Company generates earnings from the capital employed in the				
	business.				

### STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

For details in respect of Statement of Significant Accounting Policies, please refer to "Annexure IV of Restated Financial Statements" beginning on page 128 of this Draft Prospectus.

### **Factors Affecting our Results of Operations**

Our business is subjected to various risks and uncertainties, including those discussed in the section titled "*Risk Factors*" beginning on page 22 of this Draft Prospectus. Our results of operations and financial conditions are affected by numerous factors including the following:

- 1. General economic and business conditions in the markets in which we operate and in the local, regional, national and international economies;
- 2. Changes in consumer demand;
- 3. Failure to successfully upgrade our product portfolio, from time to time;
- 4. Any change in government policies resulting in increases in taxes payable by us;
- 5. Our ability to retain our key managements persons and other employees;
- 6. Changes in laws and regulations that apply to the industries in which we operate.
- 7. Our failure to keep pace with rapid changes in technology;
- 8. Our ability to grow our business;
- 9. Our ability to make interest and principal payments on our existing debt obligations and satisfy the other covenants contained in our existing debt agreements;
- 10. general economic, political and other risks that are out of our control;
- 11. Inflation, deflation, unanticipated turbulence in interest rates, equity prices or other rates or prices;
- 12. Company's ability to successfully implement its growth strategy and expansion plans ;
- 13. failure to comply with regulations prescribed by authorities of the jurisdictions in which we operate;
- 14. inability to successfully obtain registrations in a timely manner or at all;
- 15. occurrence of Environmental Problems & Uninsured Losses;
- 16. conflicts of interest with affiliated companies, the promoter group and other related parties;
- 17. any adverse outcome in the legal proceedings in which we are involved;
- 18. Concentration of ownership among our Promoter;
- **19.** The performance of the financial markets in India and globally;
- **20.** Global distress due to pandemic, war or by any other reason.

#### **Discussion on Result of Operations**

The following discussion on results of operations should be read in conjunction with the Restated Financial Statements for the stub period ended on December 31, 2022 for the financial years ended on March 31, 2022, March 31, 2021 and March 31, 2020.

(Fin lakha)

	For the Period/ Year ended on							
Particulars	December 31, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Income	March 31, 2020	% of Total Income
Revenue from operations	11,661.99	99.88	11,695.92	99.88	7,874.89	99.95	4,148.66	100.00
Other income	13.62	0.12	14.06	0.12	4.12	0.05	0.08	0.00
Total Income	11,675.61	100.00	11,709.98	100.00	7,879.00	100.00	4,148.74	100.00

	For the Period/ Year ended on								
Particulars	December 31, 2022	% of Total Income	March 31, 2022	% of Total Income	March 31, 2021	% of Total Income	March 31, 2020	% of Total Income	
Expenses									
RawMaterialConsumption & Cost ofGoods Sold	8,681.91	74.36	9,191.58	78.49	5,596.42	71.03	3,716.89	89.59	
Change in inventories of finished goods, work in progress and stock in trade	124.26	1.06	(561.23)	(4.79)	2.35	0.03	(769.52)	(18.55)	
Employee Benefit Expenses	746.17	6.39	892.24	7.62	722.07	9.16	369.89	8.92	
Finance Costs	196.14	1.68	213.13	1.82	156.99	1.99	33.82	0.82	
Depreciation and Amortisation Expenses	99.04	0.85	106.70	0.91	67.40	0.86	2.21	0.05	
Other Expenses	1,267.94	10.86	1,201.10	10.26	917.20	11.64	600.24	14.47	
Total expenses	11,115.45	95.20	11,043.53	94.31	7,462.43	94.71	3,953.52	95.29	
Profit/ (Loss) before tax	560.16	4.80	666.45	5.69	416.57	5.29	195.21	4.71	
Tax expenses									
1.Tax Expense for Current Year	(138.92)	(1.19)	(166.34)	(1.42)	(101.16)	(1.28)	(52.86)	(1.27)	
2.Deferred Tax (Expense)/ Income	(36.39)	(0.31)	(2.45)	(0.02)	(12.90)	(0.16)	(1.21)	(0.03)	
Profit/ (Loss) after tax	384.85	3.30	497.66	4.25	302.51	3.84	141.14	3.40	

#### **Revenue from operations:**

Revenue from operations mainly consists of sale of manufactured and traded goods.

#### **Other Income:**

Our other income primarily comprises of Interest Income, Rental income, Exchange Rate Fluctuation on Import of Goods and Dividend income.

#### **Expenses:**

Company's expenses consist of Raw material consumption & cost of goods sold, Change in inventories of finished goods, work in progress and stock in trade, Employee benefits expense, Finance costs, Depreciation and amortization and other expenses.

#### Raw material consumption & cost of goods sold:

Our Raw Material Consumption comprises of purchase of material for manufacturing the end products.

#### Change in inventories of finished goods, work in progress and stock in trade:

Our changes in the inventory comprises of changes in the finished goods, work in progress and stock in trade.

#### **Employee benefits expense:**

Our employee benefits expense primarily comprises of Direct and Indirect Salaries, Wages & Bonus, Director Remuneration, Staff Welfare Expenses, Contribution to provident and other funds and Gratuity Expense.

#### Finance Costs:

Our finance cost includes Interest expense and Other Borrowing cost.

#### **Depreciation and Amortization Expenses:**

Depreciation includes depreciation on Property, Plant & Equipments etc.

#### **Other Expenses:**

Our other expenses includes Manufacturing Expenses, Administrative Expenses and Selling & Distribution Expenses. Manufacturing Expenses such as Power Expenses, Rent Expenses, Transportation Expenses, Repair & Maintenance – Machinery, etc.

Administrative Expenses such as Petrol & Diesel Expenses, Other Administrative Expenses, Insurance Expenses, Legal & Professional Expenses, Repair & Maintenance, etc.

Selling & Distribution Expenses such as Advertisement Expenses, Marketing Expenses, Exhibition Expenses, Commission Expenses, etc.

# Details of period ended December 31, 2022 and comparison of Financial Year 2022 with Financial Year 2021 (Based on Restated Financial Statements)

#### **Total Income:**

Total income for the period ended December 31, 2022 stood at ₹ 11,675.61 Lakhs. Total income for the financial year 2021-22 stood at ₹ 11,709.98 Lakhs whereas in Financial Year 2020-21 the same stood at ₹ 7,879.00 Lakhs representing significant increase of 48.62%. The main reason of increase was increase in the business operations of the company.

### **Revenue from Operations:**

During the period ended December 31, 2022 revenue from operations was ₹ 11,661.99 Lakhs. Revenue from Operations for the financial year 2021-22 stood at ₹ 11,695.92 Lakhs whereas in Financial Year 2020-21 the same stood at ₹ 7,874.89 Lakhs representing an increase of 48.52%. The main reason of increase was due to increase in the sale of goods.

### **Other Income:**

During the period ended December 31, 2022, other income was ₹ 13.62 Lakhs. For financial year 2021-22, it has increased to ₹ 14.06 Lakhs as against ₹ 4.12 Lakhs in the Financial Year 2020-21 representing an increase of 241.50% which is mainly due to exchange rate fluctuation on import of goods.

#### **Total Expenses:**

The Total Expenses for the period ended December 31, 2022 stood at ₹ 11,115.45 Lakhs. For financial year 2021-22, it has significantly increased to ₹ 11,043.531 Lakhs from ₹ 7,462.43 Lakhs in the financial year 2020-21 representing a significant increase of 47.99%.

#### Raw material consumption & cost of goods sold:

The Raw material consumption & cost of goods sold for the period ended December 31, 2022 stood at ₹ 8,681.91 Lakhs. For the financial year 2021-22 it was increased to ₹ 9,191.58 Lakhs from ₹ 5,596.42 Lakhs in the Financial Year 2020-21 representing an increase of 64.24%. Such increase was due to increase in business operations of the Company.

#### Change in inventories of finished goods, work in progress and stock in trade:

The Change in inventories of finished goods, work in progress and stock in trade for the period ended December 31, 2022 stood at ₹ 124.26 Lakhs There is increase in the inventory of finished goods, work in progress and stock in trade for financial year 2021-22 as compared to decrease in the financial year 2020-21 of 23,957.55% was due to decrease in closing finished goods, work in progress and stock in trade.

#### **Employee benefits expense:**

Our Company has incurred ₹ 746.17 Lakhs as Employee benefits expense for the period ended December 31, 2022. It stood at ₹ 892.24 Lakhs during the financial year 2021-22 as compared to ₹ 722.07 Lakhs in the financial year 2020-21, representing an increase of 23.57%. The said increase is due the increase in salaries and wages.

#### Finance costs:

Finance costs for the period ended December 31, 2022 was ₹ 196.14 Lakhs. For financial Year 2021-22, it has increased to ₹ 213.13 Lakhs as against ₹ 156.99 Lakhs during the financial year 2020-21, representing an increase of 35.760%, which is mainly due to the increase in Interest Expenses.

### **Depreciation and Amortization Expenses:**

Depreciation for the period ended December 31, 2022 was ₹ 99.04 Lakhs. For financial year 2021-22, it stood at ₹ 106.70 Lakhs as against ₹ 67.40 Lakhs during the financial year 2020-21, representing an increase of 58.31% due purchase of Plant & Machinery, Office Equipment and Building.

### **Other Expenses:**

Other Expenses for the period ended December 31, 2022 stood at ₹ 1,267.94 Lakhs. For Financial Year 2021-22, other expenses was ₹ 1,201.10 Lakhs as against ₹ 917.20 Lakhs during the financial year 2020-21. The increase of 30.95% was mainly due to increase in Transportation Expenses, Repair & Maintenance, Rates & Taxes, Other Administrative Expenses, Insurance Expenses, Loss on sale of fixed assets, Marketing Expenses etc.

#### **Restated Profit/ (Loss) before tax:**

Restated Profit before tax for the period ended December 31, 2022 was ₹ 560.16 Lakhs. For financial year 2021-22, it has increased to ₹ 666.45 Lakhs as compared to ₹ 416.57 Lakhs in the financial year 2020-21, representing an increase of 59.99%.

### Restated Profit/ (Loss) after tax:

The Company reported Restated Profit after tax for the period ended December 31, 2022 at ₹ 384.85 Lakhs. For financial year 2021-22, it stood at ₹ 497.66 Lakhs in comparison to ₹ 302.51 Lakhs in the financial year 2020-21, representing an increase of 64.51%.

### Financial Year 2021 Compared to Financial Year 2020 (Based on Restated Financial Statements)

#### **Total Income:**

Total income for the financial year 2020-21 stood at ₹ 7,879.00 Lakhs as compared to ₹ 4,148.74 Lakhs in Financial Year 2019-20 representing an increase of 89.91%.

#### **Revenue from Operations:**

During the financial year 2020-21 the revenue from operation of our Company increased to  $\gtrless$  7,874.89 Lakhs as against  $\gtrless$  4,148.66 lakhs in the Financial Year 2019-20, representing increase of 89.82%. Such increase was due to increase in business operations of the company.

#### **Other Income:**

During the financial year 2020-21, the other income of our Company increased to ₹ 4.12 Lakhs as against ₹ 0.08 lakhs in the Financial Year 2019-20. The increase in the other income was due to Exchange Rate Fluctuation on Import of Goods.

#### **Total Expenses:**

The Total Expenses for the financial year 2020-21 increased to ₹ 7,462.43 Lakhs from ₹ 3,953.52 lakhs in the Financial Year 2019-20 representing increase of 88.75%.

#### Raw material consumption & cost of goods sold:

The Raw material consumption & cost of goods sold for the financial year 2020-21 stood ₹ 5,596.42 Lakhs against ₹ 3,716.89 Lakhs in the Financial Year 2019-20 representing an increase of 50.57%. Such increase was due to increase in business operations of the Company.

#### Change in inventories of finished goods, work in progress and stock in trade:

The Change in inventories of finished goods, work in progress and stock in trade for financial year 2020-21 has been decreased as compared to an increase in the financial year 2019-20 of 100.31% was due to increase in closing finished goods, work in progress and stock in trade.

#### **Employee benefits expense:**

Our Company has incurred ₹ 722.07 Lakhs as Employee benefits expense during the financial year 2020-21 as compared to ₹ 369.89 Lakhs in the financial year 2019-20 representing an increase of 95.21%.

#### Finance costs:

These costs were for the financial Year 2020-21 increased to ₹ 156.99 Lakhs as against ₹ 33.82 Lakhs during the financial year 2019-20, representing a significant increase of 364.16%.

### **Depreciation and Amortization Expenses:**

Depreciation for the financial year 2020-21 stood at ₹ 67.40 Lakhs as against ₹ 2.21 Lakhs during the financial year 2019-20, representing a significant increase of 2,951.41%.

#### **Other Expenses:**

Our Company has incurred ₹ 917.20 Lakhs during the Financial Year 2020-21 on other expenses as against ₹ 600.24 Lakhs during the financial year 2019-20 representing increase of 52.81%.

### **Restated Profit/ (Loss) before tax:**

Restated Profit before Tax for the financial year 2020-21 was ₹ 416.57 Lakhs as compared to Restated Profit before Tax of ₹ 195.21 Lakhs during the financial year 2019-20.

### Restated Profit/ (Loss) after tax:

The Restated Profit after tax for the financial year 2020-21 was ₹ 302.51 Lakhs as compared to Restated Profit after Tax of ₹ 141.14 lakhs during the financial year 2019-20.

### Information required as per Item (II) (C) (iv) of Part A of Schedule VI to the SEBI Regulations:

### An analysis of reasons for the changes in significant items of income and expenditure is given hereunder:

### 1. Unusual or infrequent events or transactions

There has not been any unusual trend on account of our business activity. Except as disclosed in this Draft Prospectus, there are no unusual or infrequent events or transactions in our Company.

### 2. Significant economic changes that materially affected or are likely to affect income from continuing operations.

There are no significant economic changes that may materially affect or likely to affect income from continuing operations.

# 3. Known trends or uncertainties that have had or are expected to have a material adverse impact on sales, revenue or income from continuing operations.

Apart from the risks as disclosed under Section "*Risk Factors*" beginning on page 22 of the Draft Prospectus, in our opinion there are no other known trends or uncertainties that have had or are expected to have a material adverse impact on revenue or income from continuing operations.

#### 4. Future changes in relationship between costs and revenues

Other than as described in the sections "*Risk Factors*", "*Our Business*" and "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" on pages 22, 82 and 172 respectively, to our knowledge, no future relationship between expenditure and income is expected to have a material adverse impact on our operations and finances.

#### 5. Total turnover of each major industry segment in which our Company operates

Our business activity primarily falls within a single business and geographical segment, i.e. is engaged in the business of event management services, wedding planning services and adventure tourism, as disclosed in *"Restated Financial Statements"* on page 121, we do not follow any other segment reporting.

#### 6. Status of any publicly announced New Products or Business Segment

Except as disclosed in the Chapter "Our Business" on page 82, our Company has not announced any new product or service.

### 7. Seasonality of business

Our business is not subject to seasonality. For further information, see "*Industry Overview*" and "*Our Business*" on pages 73 and 82, respectively.

# 8. Dependence on single or few customers

Substantial portion of our revenues has been dependent upon few customers, which are mainly our dealers. For instance, our top ten customers for the nine months period ended Dec.'22 and F.Y. ended March 31, 2022 accounted for 32.33% and 37.68% of our revenue from operations for the respective period/year. Our reliance on a limited number of customers for our business exposes us to risks, that may include, but are not limited to, reductions, delays or cancellation of orders from our significant customers, a failure to negotiate favourable terms with our key customers or the loss of these customers, all of which would have a material adverse effect on the business, financial condition, results of operations, cash flows and future prospects of our Company. For further details, refer Risk Factor *"Substantial portion of our revenues has been dependent upon few customers, with which we do not have any firm commitments. The loss of any one or more of our major customer would have a material adverse effect on our business, cash flows, results of operations and financial condition"* on page 27 of this Draft Prospectus.

#### 9. Competitive conditions

Competitive conditions are as described under the Chapters "*Industry Overview*" and "*Our Business*" beginning on pages 73 and 82 respectively of this Draft Prospectus.

#### 10. Details of material developments after the date of last balance sheet i.e. December 31, 2022.

After the date of last Balance sheet i.e. December 31, 2022, the following material events have occurred after the last audited period:

- 1. Our company has allotted Bonus Shares to the existing shareholders of the company in the ratio of 3:1 i.e. three bonus shares to every 1 share held by shareholders on February 20, 2023.
- 2. A special resolution passed by the shareholders at the Extra Ordinary General Meeting held on February 27, 2023, the name of our Company was changed from "Kaka Industries Private Limited" to "Kaka Industries Limited" and a Certificate of Incorporation dated March 14, 2023 was issued by the Registrar of Companies, Ahemdabad, consequent upon conversion to public company.
- 3. We have appointed Vandana Arun Baldi as Company Secretary and Compliance officer of the company with effect from the March 14, 2023 vide Board resolution dated March 14, 2023.
- 4. We have appointed Chintan Jayantibhai Bodar as Chief Financial officer of the company with effect from the March 14, 2023 vide Board resolution dated March 14, 2023.
- 5. Niraj Davariya and Ushakant Naranbhai Patel were appointed as Independent Directors of the company vide Extra Ordinary General Meeting held on March 15, 2023 for a term of five years.
- 6. Prabhaben Rajeshbhai Gondaliya was appointed as Non-Executive Director of the company vide Extra Ordinary General Meeting held on March 15, 2023.
- 7. We have re-designated Rajesh Dhirubhai Gondaliya as Chairman & Managing Director of the Company for a term of 3 years with effect from March 18, 2023 by board in its meeting held on March 17, 2023 and confirmed by shareholders vide Extra Ordinary General Meeting held on March 18, 2023.
- 8. We have re-designated Bhavin Rajeshbhai Gondaliya as Wholetime Director of the Company for a term of 3 years with effect from March 18, 2023 by board in its meeting held on March 17, 2023 and confirmed by shareholders vide Extra Ordinary General Meeting held on March 18, 2023.
- 9. We have passed the Board Resolution in the meeting of Board of Directors dated March 17, 2023, authorizing the Board of Director to raise funds by making an Initial public offering.
- 10. We have passed the Special resolution in the Extra Ordinary General Meeting of Members held on March 18, 2023, authorizing the Board of Director to raise funds by making an Initial public offering.
- 11. On March 31, 2023, our Company has retired from Shri Rang Energy Efficient (partnership firm) pursuant to which it ceased to be the Joint venture of our Company.

# **CAPITALISATION STATEMENT**

		(₹ in Lakhs
Doutfordour	Consol	idated
Particulars	Pre Issue	Post Issue
Borrowings		
Short term debt (A)	1,405.71	1,405.71
Long Term Debt (B)	1,308.73	1,308.73
Total debts (C)	2,714.44	2,714.44
Shareholders' funds		
Equity share capital	250.00	*
Reserve and surplus - as restated	1,376.82	*
Total shareholders' funds	1,626.82	*
Long term debt / shareholders funds (in ₹)	0.80	*
Total debt / shareholders funds (in ₹)	1.67	*

(\*) The corresponding post issue figures are not determinable at this stage pending the completion of public issue and hence have not been furnished.

Notes:

1. Short term Debts represent which are expected to be paid/payable within 12 months and excludes installment of term loans repayable within 12 months.

2. Long term Debts represent debts other than Short term Debts as defined above but includes installment of term loans repayable within 12 months grouped under other current liabilities.

3. The figures disclosed above are based on Restated statement of Assets and Liabilities of the Company as at 31.12.2022.

# SECTION VII – LEGAL AND OTHER INFORMATION

# **OUTSTANDING LITIGATIONS AND MATERIAL DEVELOPMENTS**

Except as stated in this section, there are no:(i) criminal proceedings; (ii) actions by statutory or regulatory authorities; (iii) claims relating to direct and indirect taxes; (iv) disciplinary actions including penalties imposed by SEBI or stock exchanges against the Promoter in the last five financial years, including outstanding action; or (v) Material Litigation (as defined below); involving our Company, its Directors and Promoters.

Our Board, in its meeting held on March 17, 2023, determined that outstanding legal proceedings involving the Company, its Directors and Promoter will be considered as material litigation ("Material Litigation") if the aggregate amount involved in such individual litigation exceeds 1% of profit after tax of the Company, as per the last audited financial statements of the Company or such litigations outcome could have a material impact on the business, operations, prospects or reputations of the Company.

The Company has a policy for identification of Material Outstanding Dues to Creditors in terms of the SEBI (ICDR) Regulations, 2018 as amended for creditors where outstanding due to any one of them exceeds 5.00% of the Company's trade payables as per the last restated financial statements.

# A. LITIGATION INVOLVING THE COMPANY

# (a) Criminal proceedings against the Company

As on the date of this Draft Prospectus, there are no outstanding criminal proceedings initiated against the Company.

# (b) Criminal proceedings filed by the Company

Except as mentioned below, there are no outstanding criminal proceedings initiated by the Company:-

# Kaka Industries Pvt. Ltd. ("Company") vs Helcy PVC Furniture and its Proprietor Mr. Arvindbhai Umeddasa Patel

The company has filed case bearing Case Number- 14673/2022 on 27.09.2022 before 7th Addl. Civil Judge and JMFC, Ahmedabad against Helcy PVC Furniture and its Proprietor Mr. Arvindbhai Umeddasa Patel under section 138, 141 and 142 of the Negotiable Instruments Act, 1881 on account of dishonour of cheque bearing no. 001345 dated 27.06.2022 for an amount of INR 21,01,479/- (Rupees Twenty One Lakhs One Thousand Four Hundred Seventy Nine only). The said amount was payable against the purchase of goods of PVC Sheet from the period of 01.04.2022 to 06.07.2022. The next date of the matter is 17.05.2023 and the matter is listed for Summons-Notice.

#### Kaka Industries Pvt Ltd ("Company") vs M/s Suman Art Glass and its Proprietor Mr. Anand Shaw

The company has filed case bearing Case Number- 3853/2023 on 15.03.2023 before 5th Addl. Civil Judge and JMFC, Ahmedabad against M/s Suman Art Glass and its Proprietor Mr. Anand Shaw under section 138, 141, 142 of the Negotiable Instruments Act, 1881 on account of dishonour of cheque bearing no. 114988 dated 29.11.2022 for an amount of INR 2,42,266/- (Rupees Two Lakh Forty Two Thousand Two Hundred Sixty Six only). The said amount was payable against the purchase of goods of PVC Sheet on 19.05.2022. The next date of the matter is 02.06.2023 and the matter is listed for Summons-Notice.

#### (c) Actions by statutory and regulatory authorities against the Company

As on the date of this Draft Prospectus, there are no outstanding actions by statutory or regulatory authorities initiated against the Company.

#### (d) Tax Proceedings

Nature of Proceedings	Number of cases	Amount involved (₹ in lakhs)
Direct Tax	-	-
Indirect Tax	-	

#### (e) Other pending material litigations against the Company

As on the date of this Draft Prospectus, there are no outstanding litigations initiated against the Company, which have been considered material by the Company in accordance with the Materiality Policy.

#### (f) Other pending material litigations filed by the Company

As on the date of this Draft Prospectus, there are no outstanding litigations initiated by the company, which have been considered material by the Company in accordance with the Materiality Policy.

# B. LITIGATIONS INVOLVING THE PROMOTERS & DIRECTORS OF THE COMPANY

#### (a) Criminal proceedings against the Promoters & Directors of the company

As on the date of this Draft Prospectus, there are no outstanding criminal proceedings against the Promoters & Directors of the company.

# (b) Criminal proceedings filed by the Promoters & Directors of the company

Except as disclosed below, there are no outstanding criminal proceedings filed by the Promoters & Directors of the company:

# Rajeshbhai Dhirubhai Gondaliya v/s Masumbhai Rajani

The criminal case was filed bearing no. - 3200263/2016 on 29.04.2016 before Addl. Metropolitan Magistrate, Ahmedabad against Masumbhai Rajani under section 138 of the Negotiable Instruments Act, 1881 on account of dishonour of cheque bearing no. 564568 dated 08.02.2016 for an amount of INR 1,08,078/- (Rupees One lakh Eight Thousand Seventy Eight only). The said amount was payable against the purchase of goods of PVC and UPVC from the period of 01.04.2014 to 30.09.2015. The next date of the matter is 16.05.2023 and the matter is listed for evidence.

# Rajeshbhai Dhirubhai Gondaliya v/s Manoj Arunkumar Maheta and Chhaya Manojkumar Maheta

Four criminal cases were filed bearing no. - 78553/2018, 78546/2018, 78543/2018 and 78537/2018 on 23.08.2018 before Addl. Metropolitan Magistrate, Ahmedabad against Manoj Arunkumar Maheta and Chhaya Manojkumar Maheta under section 138 of the Negotiable Instruments Act, 1881 on account of dishonour of cheque bearing no. 000136 dated 16.05.2017 for an amount of INR 15,00,000/- (Rupees Fifteen Lakhs only). The next date of the matter is 12.06.2023 and the matter is listed for hearing.

# (c) Actions by statutory and regulatory authorities against the Promoters & Directors of the company

As on the date of this Draft Prospectus, there are no outstanding actions by statutory or regulatory authorities initiated against the Promoters & Directors.

#### (d) Tax Proceedings

Nature of Proceedings	Number of cases	Amount involved* (Rs. in lakhs)
Promoters and Directors:		
Bhavin Rajeshbhai Gondaliya		
Income Tax	5	Not Determinable*
Rajesh Dhirubhai Gondaliya		
Income Tax	14	Not Determinable*
Prabhabhen R Gondaliya		
Income Tax	8	Not Determinable*
Total	27	

\*A Search and seizure action was carried out by the Income Tax Department in Oct.'2018 on the Directors, namely Rajesh Dhirubhai Gondaliya, Bhavin Rajeshbhai Gondaliya and Prabhaben Rajeshbhai Gondaliya and the Promoter Group entities, pursuant to which assessment & penalty proceedings were initiated by the Income Tax department for A.Y. 2013-14 to A.Y. 2018-19. During the said assessment, the assessee, Mr. Rajesh Dhirubhai Gondaliya and Prabhaben Rajeshbhai Gondaliya has filed Settlement Application on 24.03.2021 before the Income Tax Settlement Commission (now Interim Board for Settlement) and paid an amount of Rs. 514 lakhs and Rs. 137 lakhs respectively as additional income tax. The settlement application is under hearing and pending adjudication.

#### (e) Other pending material litigations against the Promoters & Directors of the company

As on the date of this Draft Prospectus, there are no outstanding litigations initiated against the Directors, which have been considered material by the Company in accordance with the Materiality Policy.

# (f) Other pending material litigations filed by the Promoters & Directors of the company

As on the date of this Draft Prospectus, there are no outstanding litigations initiated by the Directors, which have been considered material by the Company in accordance with the Materiality Policy.

# C. LITIGATIONS INVOLVING THE GROUP COMPANIES WHICH CAN HAVE A MATERIAL IMPACT ON OUR COMPANY

As on date of Draft Prospectus, our Group Companies does not have any pending litigation which can have a material impact on our Company.

# D. <u>AMOUNTS OWED TO SMALL SCALE UNDERTAKINGS AND OTHER CREDITORS:</u>

The Board of Directors of our Company considers dues exceeding 5% of our Company's total Trade payables as per Restated financial statements, to small scale undertakings and other creditors as material dues for our Company.

Our Board of Directors considers dues owed by our Company to the creditors exceeding 5% of the Company's trade payables as per the last restated financial statements as material dues for the Company. The trade payables for the nine months period ended on December 31, 2022 were ₹ 337.82 lakhs on standalone basis. Accordingly, a creditor has been considered 'material' if the amount due to such creditor exceeds ₹ 16.90 lakhs. This materiality threshold has been approved by our Board of Directors pursuant to the resolution passed on March 17, 2023.

Based on this criteria, details of outstanding dues owed as on December 31, 2022 by our Company on standalone basis is set out below:

		(Rs. In lakhs)
Type of Creditors	Number of Creditors	Amount
Micro, small and medium enterprises	27	199.02
Material Creditors	3	91.89
Other Creditors	78	46.91
Total	108	337.82

The details pertaining to amounts due towards material creditors are available on the website of our Company.

# MATERIAL DEVELOPMENTS OCCURING AFTER LAST BALANCE SHEET DATE:

Except as disclosed in Chapter titled "*Management's Discussion & Analysis of Financial Conditions & Results of Operations*" beginning on page 172 of this Draft Prospectus, there have been no material developments that have occurred after the Last Balance Sheet date.

# **GOVERNMENT AND OTHER APPROVALS**

Except as mentioned below, our Company has received the necessary consents, licenses, permissions, registrations and approvals from the Central and State Governments and other government agencies/ regulatory authorities/ certification bodies required to undertake the Issue or continue our business activities and no further approvals are required for carrying on our present or proposed business activities. It must, however, be distinctly understood that in granting the above approvals, the Government of India and other authorities do not take any responsibility for the financial soundness of our Company or for the correctness of any of the statements or any commitments made or opinions expressed in this behalf. Unless otherwise stated, these approvals are all valid as of the date of this Draft Prospectus.

For details in connection with the regulatory and legal framework within which we operate, see the section titled *"Key Industrial Regulations and Policies"* at page 92 of this Draft Prospectus. The main objects clause of the Memorandum of Association of our Company and the objects incidental, enable our Company to carry out its activities.

The Company has got following licenses/ registrations/ approvals/ consents/ permissions from the Government and various other Government agencies required for its present business.

# I. <u>APPROVALS FOR THE ISSUE</u>

The following approvals have been obtained in connection with the Issue:

#### Corporate Approvals:

- a) The Board of Directors have, pursuant to Section 62(1)(c) of the Companies Act, 2013, by a resolution passed at its meeting held on March 17, 2023 authorized the Issue, subject to the approval of the shareholders and such other authorities as may be necessary.
- b) The shareholders of our Company have, pursuant to Section 62(1)(c) of the Companies Act, 2013, by a Special Resolution passed in the Extra Ordinary General Meeting held on March 18, 2023 authorized the Issue.
- c) Our Board approved the Draft Prospectus pursuant to its resolution dated April 12, 2023.

#### Approval from the Stock Exchange:

d) In-principle approval dated [•] from BSE for using the name of the Exchange in the offer documents for listing of the Equity Shares on SME Platform of BSE, issued by our Company pursuant to the Issue.

#### Agreements with NSDL and CDSL:

- e) The company has entered into an agreement dated March 09, 2023 with the Central Depository Services (India) Limited ("CDSL") and the Registrar and Transfer Agent, who in this case is, Bigshare Services Private Limited for the dematerialization of its shares.
- f) Similarly, the Company has also entered into an agreement dated March 10, 2023 with the National Securities Depository Limited ("NSDL") and the Registrar and Transfer Agent, who in this case is Bigshare Services Private Limited for the dematerialization of its shares.
- g) The International Securities Identification Number (ISIN) of our Company is INE0P3N01018.

#### II. APPROVALS PERTAINING TO INCORPORATION, NAME AND CONSTITUTION OF OUR COMPANY

S. No.	Nature of Registration	CIN	Applicable Laws	Issuing Authority	Date of Issue	Date of Expiry
1.	Certificate of Incorporation	U25209GJ2019PTC108782	Companies Act, 2013	Registrar of Companies, Central Registration Centre	June 21, 2019	Valid till cancelled
2.	Certificate of Incorporation Consequent upon conversion to public company	U25209GJ2019PLC108782	Companies Act, 2013	Registrar of Companies, Ahmedabad, Gujarat	March 14, 2023	Valid till cancelled

# III. GENERAL APPROVALS

We require various approvals and/ or licenses under various rules and regulations to conduct our business. Some of the material approvals required by us to undertake our business activities are set out below:

# A. <u>TAX RELATED APPROVALS:</u>

Sr. No	Description	Applicable laws	Authority	Registration number	Date of Certificate	Date of Expiry
1.	Permanent Account Number (PAN)	Income Tax Act, 1961	Income Tax Department, Government of India	AAHCK6874G	June 21, 2019	Valid until cancelled
2.	TAN(TaxDeductionAccountNumber)	Income Tax Act, 1961	Commissioner of Income Tax	AHMK11317F	June 21, 2019	Valid till cancelled
3.	Goods & Service Tax Registration Certificate (Gujarat)	Central Goods and Services Tax Act, 2017	Government of India	24AAHCK6874G1Z9	Valid from June 21, 2019 and Date of Issue of renewed certificate January 01, 2023	Valid till cancelled
4.	Goods & Service Tax Registration Certificate (Uttar Pradesh)	Central Goods and Services Tax Act, 2017	Government of India	09AAHCK6874G1Z1	July 20, 2022	Valid till cancelled
5.	Goods & Service Tax Registration Certificate (Telangana)	Central Goods and Services Tax Act, 2017	Government of India	36AAHCK6874G1Z4	March 03, 2020	Valid till cancelled
6.	Professional Tax Registration (Enrolment Certificate) for Registered Office	The Gujarat State Tax on Professions, Trades, Callings and Employments Act, 1976	Amdavad Municipal Corporation	PEC010449002975	March 09, 2023	Valid Till Cancelled
7.	Professional Tax Registration (Registration Certificate) for Registered Office	The Gujarat State Tax on Professions, Trades, Callings and Employments Act, 1976	Amdavad Muncipal Corporation	PRC010449000317	March 20, 2023	Valid Till Cancelled
8.	Professional Tax Registration (Registration Certificate) for manufacturing facility situated at Plot No. 3,4 , Survey No. 286, Industrial Area, Zak.	The Gujarat State Tax on Professions, Trades, Callings and Employments Act, 1976	Development Authority, Taluka Dehgam	06040330016	_*	Valid Till Cancelled
9.	Professional Tax Registration (Registration Certificate) for manufacturing facility situated at Suprim -2 Industrial Park, Zak, Gandhinagar	The Gujarat State Tax on Professions, Trades, Callings and Employments Act, 1976	Vahela Gram Panchayat, Daskroi, Ahmedabad	07010600061	March 19, 2023	Valid Till Cancelled

\* Date not identifiable

# B. INDUSTRIAL AND LABOUR LAW RELATED APPROVALS:

Sr. No	Description	Applicable laws	Authority	Registration number	Date of Certificate	Date of Expiry
1.	Factory License (P. No. 3&4 Gandhinagar)	Factories Act, 1948	DeputyDirector,IndustrialSafetyAndHealth,GujaratState	1957/22201/2020	June 06, 2020	December 31, 2023
2.	Factory License (S. No. 285, 339 (Old) Gandhinagar)	Factories Act, 1948	DeputyDirector,IndustrialSafetyAndHealth,GujaratState	2548/22201/2020	July 18, 2020	December 31, 2024
3.	Importer- Exporter Code number (IEC)	The Foreign trade (Development and Regulation) Act, 1992	Additional Directorate General of Foreign Trade	AAHCK6874G	July 12, 2019	Valid till cancelled
4.	Udyam Registration as Small Unit in manufacturing	MSME Development Act, 2006	Ministry of Small, Micro and medium enterprises	UDYAM-GJ-01- 0035177	December 28, 2020	Valid till cancelled
5.	Registration under Employees' Provident Funds	Employees' Provident Fund and Miscellaneous Provisions Act, 1952	Employees' Provident Fund Organisation	GJNRD20803660 00	March 13, 2020	Valid till cancelled
6.	Employees' State Insurance Corporation (ESIC)	Employees' State Insurance Act, 1948	Office of the Dy. Director, Ahmedabad	370013624000010 99	February 17, 2023	Valid till cancelled
7.	Legal Entity Identifier (LEI)	LEI Code	Legal Entity Identifier India Limited	335800SOQJL678 GCJT06	February 28, 2022	February 28, 2024

# C. ENVIRONMENTAL LAW RELATED APPROVALS:

Sr. No	Description	Applicable law	Authority	Registration number	Date of Certificate	Date of Expiry
1.	Provisional Consent Order (CCA) Consolidated Consent & Authorization for manufacturing facility at 3/338, Zak, Dehgam, Gandhinagar*	Water (Prevention and Control 6f Pollution) Act-1974 and Air (Prevention and Control of Pollution) Act,1981 and Hazardous and Other Wastes (Management and Transboundary Movement) Rules 2016	Gujarat Pollution Control Board	AWH-58045	September 03, 2022	September 02, 2027

\*The above provisional consent order has been issued by Gujarat Pollution Control Board("GPCB") in the name of M/s Shreeji Plast (sole proprietorship of Rajeshbhai Dhirubhai Patel, who is the owner of the said factory premises). Our Company has made an application dated September 09, 2022 with GPCB for change in name in the said order to Kaka Industries Private Limited.

# D. <u>Quality Certifications:</u>

Sr. No	Nature of Registration	Registration/ Licence	Licence No.	Issuing Authority	Date of Issue	Date of Expiry
1.	Quality Management System Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes.	ISO 9001:2015	QMS/015392/03 20	United Ackreditering Services Limited, UK	Valid from March 18, 2020; Issued on February 11, 2023	February 10, 2026
2.	BIFMA LEVEL 1	BIFMA LEVEL	BIFMA/015396/	United	Valid from	February

Sr. No	Nature of Registration	Registration/ Licence	Licence No.	Issuing Authority	Date of Issue	Date of Expiry
	Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes	1	0320	Ackreditering Services Limited, UK	March 18, 2020; Issued on February 10, 2023	09, 2026
3.	Environmental Management System Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes	ISO 14001:2015	EMS/015393/03 20	United Ackreditering Services Limited, UK	Valid from March 18, 2020; Issued on February 11, 2023	February 10, 2026
4.	Certificate of Compliance Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes	Construction Products Regulation (CPR) 305/2011	CE/015395/0320	United Ackreditering Services Limited, UK	Valid from March 18, 2020; Issued on February 11, 2023	February 10, 2026
5.	Occupational Health and Safety Management Systems Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes	ISO 45001:2018	OHSMS/015394 /0320	United Ackreditering Services Limited, UK	Valid from March 18, 2020; Issued on March 11, 2023	March 10, 2026
6.	Assured Green Business Manufacturing and Supply of PVC Profiles, CPVC & UPVC Pipes, Fitting, Doors, Windows, HDPE Granules and Pipes	Assured Green Business	AGB/015397/03 20	United Ackreditering Services Limited, UK	Valid from March 18, 2020; Issued on February 10, 2023	February 09, 2026

# E. INTELLECTUAL PROPERTY RELATED APPROVALS:

Sr. No.	Brand Name/ Logo/ Trademark	Class	TM Category	Owner*	Application No./ Registration Certificate No.	Date of Registra tion	Current Status
1.	KAKA	17	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 1853412 Certificate No. 1616410	August 21, 2009	Registered
2.	Jinwin	20	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 5023177 Certificate No. 2882275	June 29, 2021	Registered
3.	Jinwin	19	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 5023176 Certificate No. 2882274	June 29, 2021	Registered
4.	KAKA	19	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996632	June 07, 2021	Accepted and advertised
5.	KAKA	20	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996633	June 07, 2021	Accepted and advertised
6.	KAKA	37	Trade Mark	Shreeji Plast Mart sole proprietorship of Rajesh Dhirubhai Gondaliya	Application No. 4996634	June 07, 2021	Accepted and advertised

\*The said trademarks are registered/ accepted and advertised in the name of Shreeji Plast Mart, a sole proprietorship of Rajesh Dhirubhai Gondaliya, our Promoter, Chairman and Managing Director, and is used by company vide No Objection Certificates. Further, we are also in use of certain other trademarks which are not registered by us or our promoters. For details, please refer to Risk factor "We have not registered the trademarks which we are using for our business. If we are unable to protect our intellectual property against third party infringement or are found to infringe on the intellectual property rights of others, it could have a material adverse effect on our business, results of operations and financial condition" on page 27 of this Draft Prospectus.

# IV. Approvals or Licenses pending to be applied:

- 1. Consent to operate and Consent to establish from Gujarat Pollution Control Board in respect of manufacturing facilities located at (i) Survey No. 285, Industrial Area Zak, Taluka Dehgam, Gandhinagar and (ii) Plot No 1, Suprim -2, Industrial Park, Zak, Taluka Daskroi, Gamvehlal, Ahmedabad.
- 2. Professional tax registration for (i) depots situated at Surat and Hyderabad (ii) manufacturing facility at Survey No. 338, Plot No. 3 And 4, G.I.D.C. Zak, Taluka Dehgam, Gandhinagar
- Registration under the Shop & Establishment Act in the respective state laws for (i) depots located at (a) Gagilapur (Telangana),
   (b) Dadri (Uttar Pradesh) and (c) Surat (Gujarat) and (ii) all the Godowns.
- 4. ESIC registeration for all the factory workers/employees in the manufacturing facilities & godowns at Gandhinagar, Gujarat
- 5. Fire NOC in respect of registered office and other applicable premises.
- 6. Change in name of all the licenses and approvals which are in the name of "Kaka Industries Private Limited", the same are required to be updated/ changed with various government/ semi government authorities and various organization consequent to the conversion of the Company to Public Company i.e. Kaka Industries Limited;

# V. Approvals or Licenses applied but not received:

- 1. Professional tax registration for manufacturing facility located at Survey No. 285, Old Survey No. 339, Industrial Area Zak, Village Zak, Opp. Honest Petrol Pump, Vehlal Road, Taluka Dehgam, Gandhinagar, Gujarat, 382330
- 2. Professional tax registration for godown located at Plot No 1 and 2, Sur No 282, Zak GIDC, Zak, Gandhinagar, Gandhinagar, Gujarat, 382305
- 3. Our Company has made an application dated September 09, 2022 with GPCB to change the name in the Provisional Consent Order (CCA) Consolidated Consent & Authorization for manufacturing facility at 3/338, Zak, Dehgam, Gandhinagar, which is in the name of M/s Shreeji Plast (sole proprietorship of Rajeshbhai Dhirubhai Patel, who is the owner of the said factory premises), to Kaka Industries Private Limited. We are yet to receive the final Consolidated Consent & Authorization in respect of the said manufacturing unit.
- 4. Registration under the Shop & Establishment Act in respect of registered office.

# **OUR GROUP COMPANIES**

As per the SEBI (ICDR) Regulations, 2018, for the purpose of identification of Group Companies, our Company has considered those companies as our Group companies with which there were related party transactions as per the Restated Financial Statements of our Company in any of the last three financial years and stub period and other Companies as considered material by our Board. Further, pursuant to a resolution of our Board dated March 17, 2023 for the purpose of disclosure in relation to Group companies in connection with the Issue, a company shall be considered material and disclosed as a Group companies if such company fulfills both the below mentioned conditions:

- i. Such company that forms part of the Promoter Group of our Company in terms of Regulation 2(1)(pp) of the SEBI (ICDR) Regulations; and
- ii. Our Company has entered into one or more transactions with such company in preceding fiscal or audit period as the case may be exceeding 10.00% of total revenue of the company as per Restated Financial Statements.

Based on the above, the following Companies are identified as our Group Companies:

- 1. Pinaxis Hi-Tech Engineering Private Limited
- 2. Kaka Engineering Private Limited
- 3. Bakelite Engineering Private Limited

# **Details of our Group Companies:**

# 1. Pinaxis Hi-Tech Engineering Private Limited

Pinaxis Hi-Tech Engineering Private Limited was incorporated on February 08, 2013 as a private limited company under the Companies Act, 1956 with name "Shreeji PVC Profile Private Limited" pursuant to a certificate of incorporation issued by the Registrar of Companies, Gujarat, Dadra and Nagar Havelli. Further, the company has changed its name from "Shreeji PVC Profile Private Limited" to "Pinaxis Hi-Tech Engineering Private Limited" vide new certificate of incorporation dated September 26, 2016, issued by the Registrar of Companies, Ahmedabad pursuant to the change in name.

CIN	U29100GJ2013PTC073513
PAN	AASCS6744G
Registered	Block No 434, Ahmedabad-Indore Highway Village: Mirzapur, Taluka Kathlal, Mirzapur, Kheda-
Office	387630 Gujrat

#### 2. Kaka Engineering Private Limited (formerly known as Kaka PVC Profile Private Limited)

Kaka Engineering Private Limited was incorporated on October 24, 2017 as a private limited company under the Companies Act, 2013 with name "Kaka PVC Profile Private Limited" pursuant to a certificate of incorporation issued by the Registrar of Companies, Central Registration Centre. Further, company has changed its name from "Kaka PVC Profile Private Limited" to "Kaka Engineering Private Limited" vide new Certificate of incorporation dated January 20, 2022 issued by the Registrar of Companies, Ahmedabad pursuant to change in name.

CIN	U31100GJ2017PTC099569
PAN	AAGCK8138A
Registered Office	303, 3 <sup>rd</sup> Floor, Plot No 537, Span Arcade, Road No 15, Kathwada GIDC Ahmedabad-382430 Gujarat

#### 3. Bakelite Engineering Private Limited

Bakelite Engineering Private Limited was incorporated on January 08, 2020 as a private limited company under the Companies Act, 2013 pursuant to a certificate of incorporation issued by the Registrar of Companies, Central Registration Centre.

CIN	U25209GJ2020PTC111943
PAN	AAICB8478J
Registered Office	248/1/1, Rania, Village: Raniya Taluka: Savli Vadodara-391780 Gujarat

#### **Financial Information**

In accordance with the SEBI ICDR Regulations, details of reserves (excluding revaluation reserves), sales, profit after tax, basic earnings per share, diluted earnings per share and Net Asset Value, d erived from the latest audited financial statements available on a standalone basis of our group companies are available on the website of our company at <u>www.kakaprofile.com</u>.

It is clarified that such details available on our group companies' websites do not form a part of this Draft Prospectus. Anyone placing reliance on any other source of information, including our Group Companies' website, as mentioned above, would be doing so at their own risk.

#### **Litigations**

Our Group Companies does not have any pending litigation which can have a material impact on our Company.

#### Common pursuits among Group Companies

Kaka Engineering Private Limited (*formerly known as Kaka PVC Profile Private Limited*) is engaged in the business of UPCV/ PVC doors, windows and other products, which is similar line of business as of our Company. Our Company will ensure necessary procedures and practices as permitted by laws and regulatory guidelines to address situations of conflict of interest as and when they arise. For further details, see **"Risk Factor"** on page 22.

#### Nature and Extent of Interest of Group Companies

#### a) <u>In the promotion of our Company:</u>

Our Group Companies does not have any interest in the promotion of our Company.

# b) In the properties acquired or proposed to be acquired by our Company in the past two years before filing the Draft Prospectus with stock exchange:

Our Group Companies does not have any interest in the properties acquired or proposed to be acquired by our Company in the past two years before filing the Draft Prospectus with Stock Exchange.

#### c) <u>In transactions for acquisition of land, construction of building and supply of machinery:</u>

Except as disclosed below, none of our Group Companies have any interest in any transactions for the acquisition of land, construction of building or supply of machinery:

- (i) Pinaxis Hi-Tech Engineering Private Limited is currently supplying us steel structural items for construction of our new manufacturing unit at village Lasundra, Kheda district (Gujarat). For details of amount of material supplied, please refer to "Restated Financial Statements-Related Party Transactions" on page 154 of this Draft Prospectus.
- (ii) In F.Y. 2019-20, we acquired the profile sheet machinery setup of our Group Company, Kaka Engineering Private Limited (formerly known as Kaka PVC Profile Private Limited). For details, please refer to "*Restated Financial Statements-Related Party Transactions*" on page 154 of this Draft Prospectus.

#### Related business transactions and their significance on the financial performance of our Company

Other than the transactions disclosed in the section *"Restated Financial Statements-Related Party Transactions"* on page 154, there are no related business transactions between the Group Companies and our Company.

#### **Business interest of our Group Companies in our Company**

Except as disclosed in the section "Other Financial Information-Related Party Transactions" and "History and certain Corporate Structure" on page 154 and page 100, our Group Companies have no business interests in our Company.

#### **Other confirmations**

- a) None of the above-mentioned Group Companies has made any public and/ or rights issue of securities in the preceding three years.
- b) None of the above-mentioned Group Companies are in defaults in meeting any Statutory/ bank/ institutional dues and no proceedings have been initiated for economic offences against any of the Group Companies.

c) Our Group Companies has not been debarred from accessing the capital market for any reasons by the SEBI or any other authorities.

#### **Undertaking/ Confirmations by our Group Companies**

None of our Promoters or Promoter Group or Group companies or person in control of our Company has been:

- i. Prohibited from accessing or operating in the capital market or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI or any other authority; or
- ii. Refused listing of any of the securities issued by such entity by any stock exchange, in India or abroad.

None of our Promoters, person in control of our Company have ever been a Promoters, Director or person in control of any other Company which is debarred from accessing the capital markets under any order or direction passed by the SEBI or any other authority.

Further, neither our Promoters, the relatives of our individual Promoters (as defined under the Companies Act) nor our Group companies/ Promoter Group entities have been declared as a willful defaulter or economic offender by the RBI or any other government authority and there are no violations of securities laws committed by them or any entities they are connected with in the past and no proceedings for violation of securities laws are pending against them.

The information as required by the SEBI ICDR Regulations with regards to the Group companies, are also available on the website of our company i.e. <u>www.kakaprofile.com</u>.

# OTHER REGULATORY AND STATUTORY DISCLOSURES

#### Authority for the Issue

#### **Corporate Approvals**

The Board of Directors, pursuant to a resolution passed at their meeting held on March 17, 2023 authorized the Issue, subject to the approval of the shareholders of our Company under Section 62(1)(c) of the Companies Act, 2013, and such other authorities as may be necessary. The shareholders of our Company have, pursuant to a special resolution passed under Section 62(1)(c) of the Companies Act, 2013 at an Extra-Ordinary General Meeting held on March 18, 2023 authorized the Issue.

#### **In-principal Approval**

Our Company has obtained in-principal approval from the SME Platform of BSE (BSE SME) for using its name in this Draft Prospectus/Prospectus pursuant to an approval letter dated [•] BSE which is the Designated Stock Exchange.

#### Prohibition by SEBI, RBI or governmental authorities

As on date of this Draft Prospectus, we confirm that our Company, our Promoters, our Promoter Group, our Directors, person(s) in control of the promoter, our Group Companies or the natural person(s) in control of our Company are not prohibited from accessing the capital market or debarred from buying, selling or dealing in securities under any order or direction passed by the Board or any securities market regulator in any other jurisdiction or any other authority/court.

The companies, with which our Directors are or were associated as promoter, directors or persons in control are not prohibited or debarred from accessing capital markets under any order or direction passed by SEBI or any other regulatory authority.

None of our Directors or the entities that our Directors are associated with as promoter or directors is in any manner associated with the securities market and there has been no action taken by the SEBI against our Directors or any entity in which our Directors are associated with as promoter or directors.

#### Prohibition with respect to wilful defaulter or a fraudulent borrower

Neither our Company, our Promoter, our Directors, Group Companies, relatives (as per Companies Act, 2013) of Promoter or the person(s) in control of our Company have been identified as wilful defaulter or a fraudulent borrower as defined by the SEBI ICDR Regulations, 2018.

#### Compliance with the Companies (Significant Beneficial Ownership) Rules, 2018

Our Company, Promoters and Promoter Group are in compliance with the Companies (Significant Beneficial Ownership) Rules, 2018 to the extent applicable to each of them as on the date of the Draft Prospectus.

#### Eligibility for the Issue

Our Company is eligible in terms of Regulations 230 of SEBI (ICDR) Regulations for this issue.

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations; and this issue is an Initial Public Issue in terms of the SEBI (ICDR) Regulations.

Our Company is eligible for the Issue in accordance with Regulation 229(2) and other provisions of Chapter IX of the SEBI (ICDR) Regulations, as we are an Issuer whose post issue paid up capital is more than ten crore rupees and we may hence issue Equity Shares to the public and propose to list the same on the Small and Medium Enterprise Exchange [in this case being the "SME Platform of BSE (BSE SME)"].

#### We confirm that:

- In accordance with Regulation 260 of the SEBI (ICDR) Regulations, this issue will be 100% underwritten and that the LM to the Issue shall underwrite minimum 15% of the Total Issue Size. For further details pertaining to said underwriting please refer to section titled "General Information – Underwriting" beginning on page 47 of this Draft Prospectus.
- 2. In accordance with Regulation 268 of the SEBI (ICDR) Regulations, we shall ensure that the total number of proposed allottees in the Issue shall be greater than or Equal to fifty (50), otherwise, the entire application money will be unblocked forthwith. If such money is not repaid within eight (8) Working Days from the date our Company becomes liable to repay it, then our

Company and every officer in default shall, on and from expiry of eight (8) Working Days, be liable to repay such application money, with an interest at the rate as prescribed under the Companies Act, 2013.

- 3. In terms of Regulation 246(5) of the SEBI (ICDR) Regulations, we shall ensure that our Lead Manager submits a copy of the Prospectus along with a Due Diligence Certificate including additional confirmations as required to SEBI at the time of filing the Prospectus with Stock Exchange and the Registrar of Companies. Further, in terms of Regulation 246(2), SEBI shall not issue observation on the Draft Prospectus.
- 4. In accordance with Regulation 261(1) of the SEBI (ICDR) Regulations, we hereby confirm that we will enter into an agreement with the Lead Manager and with Market Maker to ensure compulsory Market Making for a minimum period of three (3) years from the date of listing of Equity Shares on the SME Platform of BSE (BSE SME). For further details of the arrangement of market making please refer to section titled "General Information- Details of the Market Making Arrangements for this Issue" beginning on page 48 of this Draft Prospectus.
- 5. In accordance with Regulation 228(c) of the SEBI (ICDR) Regulations, Neither the issuer nor any of its promoters or directors is a wilful defaulter or a fraudulent borrower.
- 6. In accordance with Regulation 228(d) of the SEBI (ICDR) Regulations, None of the Issuer's promoters or directors is a fugitive economic offender.
- 7. In accordance with Regulation 230(1)(a) of the SEBI (ICDR) Regulations, Application is being made to SME Platform of BSE and BSE Ltd. is the Designated Stock Exchange.
- 8. In accordance with Regulation 230(1)(b) of the SEBI (ICDR) Regulations, our Company has entered into agreement with depositories for dematerialisation of specified securities already issued and proposed to be issued.
- 9. In accordance with Regulation 230(1)(c) of the SEBI (ICDR) Regulations, all the present Equity share Capital is fully Paid-up.
- 10. In accordance with Regulation 230(1)(d) of the SEBI (ICDR) Regulations, all the specified securities held by the promoters are already in dematerialised form.
- 11. Our Company shall mandatorily facilitate trading in Demat securities for which we have entered into an agreement with the Central Depositary Services Limited (CDSL) dated March 09, 2023 and National Securities Depository Limited (NSDL) dated March 10, 2023 for establishing connectivity.
- 12. Our Company has a website i.e. www.kakaprofile.com
- 13. There has been no change in the promoters of the Company in the preceding one year from date of filing application to SME Platform of BSE.

We further confirm that we shall be complying with all the other requirements as laid down for such an issue under Chapter IX of SEBI (ICDR) Regulations, as amended from time to time and subsequent circulars and guidelines issued by SEBI and the Stock Exchange.

We confirm that we comply with all the below requirements / conditions so as to be eligible to be listed on the SME Platform of BSE:-

- Our Company was originally incorporated as a private limited Company under the name of "Kaka Industries Private Limited" on June 21, 2019 under the provisions of the Companies Act, 2013 with the Registrar of Companies, Ahmedabad bearing registration number as 108782. Subsequently, the name of our Company was changed from "Kaka Industries Private Limited" to "Kaka Industries Limited" vide Certificate of Incorporation Consequent upon conversion to Public Limited Company dated March 14, 2023, issued by the Registrar of Companies, Ahmedabad, Gujarat. The Corporate identification number of our Company is U25209GJ2019PLC108782.
- 2) The post issue paid up capital of the company will be upto 1,36,60,000 shares of face value of ₹ 10/- aggregating up to ₹ 13.66 Crores which is less than ₹ 25 Crores.
- 3) The Company has a track record of at least 3 years as on the date of filling Draft Prospectus.
- 4) As on December 31, 2022, the Company has net tangible assets of  $\gtrless$  1,094.40 Lakhs.

#### Kaka Industries Limited

5) The Company confirms that it has operating profits (earnings before interest, depreciation and tax) from operations for atleast 2 financial years out of preceding three financial years and its net-worth as on March 31, 2022, March 31, 2021 and March 31, 2020 is positive.

(**T T 1 1 )** 

				(₹ Lakhs)
Particulars	December 31,2022	March 31, 2022	March 31, 2021	March 31, 2020
EBITDA	836.16	956.05	604.73	229.60
Networth	1,626.82	1,241.31	743.65	142.14

- 6) Our Company confirms that there is no material regulatory or disciplinary action by a stock exchange or regulatory authority in the past one year in respect of promoter, Group Companies, companies promoted by the promoter of the Company;
- 7) Our Company has not been referred to the Board for Industrial and Financial Reconstruction (BIFR);
- 8) There is no winding up petition against our Company that has been admitted by the Court or a liquidator has not been appointed of competent Jurisdiction against the Company.
- 9) No material regulatory or disciplinary action by a stock exchange or regulatory authority in the past three years against the company
- 10) The directors of the issuer are not associated with the securities market in any manner, and there is no outstanding action against them initiated by the Board in the past five years

# DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT SUBMISSION OF DRAFT OFFER DOCUMENT/ OFFER DOCUMENT TO THE SECURITIES AND EXCHANGE BOARD OF INDIA (SEBI) SHOULD NOT IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE OFFER IS PROPOSED TO BE MADE OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT. THE LEAD MANAGER, HEM SECURITIES LIMITED HAS CERTIFIED THAT THE DISCLOSURES MADE IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018 IN FORCE FOR THE TIME BEING. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE THE ISSUER IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT, THE LEAD MANAGER, HEM SECURITIES LIMITED IS EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE ISSUER DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, HEM SECURITIES LIMITED, HAS FURNISHED TO SEBI A DUE DILIGENCE CERTIFICATE DATED APRIL 12, 2023 IN THE FORMAT PRESCRIBED UNDER SCHEDULE V(A)OF THE SEBI (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018.

THE FILING OF THIS DRAFT OFFER DOCUMENT/ OFFER DOCUMENT DOES NOT, HOWEVER, ABSOLVE OUR COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY AND/ OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE DRAFT OFFER DOCUMENT/ OFFER DOCUMENT.

All legal requirements pertaining to the Issue will be complied with at the time of registration of the Draft Prospectus with the Registrar of Companies, Ahmedabad in terms of sections 26 and 33 of the Companies Act, 2013.

#### Statement on Price Information of Past Issues handled by Hem Securities Limited:

Sr No	Issue name	Issue size (₹ in Cr.)	Issue Price (₹)	Listing date	Opening Price on listing date	+/-% change in closing price, [+/- % change in closing benchmark]- 30 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmark]- 90 <sup>th</sup> calendar days from listing	+/- % change in closing price, [+/- % change in closing benchmar k]- 180 <sup>th</sup> calendar days from listing
1.	Silicon Rental Solutions Limited	21.15	78.00	October 10, 2022	80.00	39.74% [5.25%]	96.79% [4.75%]	92.69% [3.20%]
2.	Concord Control Systems Limited	8.32	55.00	October 10, 2022	109.95	248.82% [5.25%]	314.55% [4.75%]	739.29% [3.20%]
3.	Lloyds Luxuries Limited	24.00	40.00	October 11, 2022	45.15	25.63% [6.15%]	29.75% [6.58%]	-44.87% [3.77%]
4.	Vedant Asset Limited	3.00	40.00	October 12, 2022	65.00	44.25% [5.91%]	37.50% [4.32%]	-1.82% [3.85%]
5.	Baheti Recycling Industries Limited	12.42	45.00	December 08, 2022	120.00	174.67% [-2.73%]	107.78% [4.82%]	N.A.
6.	Chaman Metallics Limited	24.21	38.00	January 16, 2023	68.00	44.47% [0.68%]	N.A.	N.A.
7.	Earthstahl & Alloys Limited	12.96	40.00	February 08, 2023	55.00	22.50% [1.41%]	N.A.	N.A.
8.	Macfos Limited	23.75	102.00	March 01, 2023	184.00	69.61% [0.71%]	N.A.	N.A.
9.	Systango Technologies Limited	34.82	90.00	March 15, 2023	98.00	N.A.	N.A.	N.A.
10.	Labelkraft Technologies Limited	4.75	55.00	March 23, 2023	56.00	N.A.	N.A.	N.A.

Source: Price Information <u>www.bseindia.com. & www.nseindia.com</u>, Issue Information from respective Prospectus.

# **Summary statement of Disclosure:**

Financi al Year	Tota l no. of IPO	Total amou nt of funds	No. o at o	f IPOs tra liscount- lar days g	<b>30<sup>th</sup></b>	at F	Premium- dar days	<b>30<sup>th</sup></b>	at d	liscount- dar days	180 <sup>th</sup>	at P	f IPOs tra remium- lar days t	180 <sup>th</sup>
	s	raised (₹ Cr.)	Ove r 50 %	Betwee n 25- 50%	Les s tha n 25 %	Ove r 50 %	Betwee n 25- 50%	Les s tha n 25 %	Ove r 50 %	Betwee n 25- 50%	Les s tha n 25 %	Ove r 50 %	Betwee n 25- 50%	Les s tha n 25 %
2020-21	2 <sup>(1)</sup>	17.02	-	-	-	-	-	2	-	-	-	1	-	1
2021-22	6(2)	130.40	-	-	-	4	-	2	-	-	-	6	-	-
2022-23	15 <sup>(3)</sup>	220.57	-	-	-	6	5	2	-	-	-	6	-	3

1) The scrip of Suratwwala Business Group Limited and Knowledge Marine & Engineering Works Limited was listed on August 13, 2020 and March 22, 2021 respectively.

2) The scrip of EKI Energy Services Limited, DU Digital Technologies Limited, Prevest Denpro Limited, Jainam Ferro Alloys (I) Limited, Shri Venkatesh Refineries Ltd. and KN Agri Resources Limited was listed on April 7, 2021, August 26, 2021, September 27, 2021, October 08, 2021, October 11, 2021 and March 28, 2022 respectively; and. 3) The scrip of Baheti Recycling Industries Limited has not completed its 180<sup>th</sup> day from the date of listing; Chaman Metallics Limited, Earthstahl & Alloys Limited and Macfos Limited has not completed its 90<sup>th</sup> day from the date of listing. Also, Systango Technologies Limited and Labelkraft Technologies Limited has not completed its 30<sup>th</sup> day from the date of Listing.

# Note:

- a) Based on date of listing.
- b) BSE SENSEX and CNX NIFTY have been considered as the benchmark index.
- c) Prices on BSE/NSE are considered for all of the above calculations.
- d) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day is not a trading day, closing price on BSE/NSE of the next trading day has been considered.
- e) In case 30<sup>th</sup> /90<sup>th</sup> /180<sup>th</sup> day, scrips are not traded then last trading price has been considered.
- f) N.A. Period not completed.
- g) As per SEBI Circular No. CIR/CFD/DIL/7/2015 dated October 30, 2015, the above table should reflect max. 10 issues (initial public offerings) managed by the lead manager. Hence, disclosures pertaining to recent 10 issues handled by lead manager are provided.

# Track Record of past issues handled by Hem Securities Limited

For details regarding track record of LM to the Issue as specified in the Circular reference no. CIR/MIRSD/1/2012 dated January 10, 2012 issued by the SEBI, please refer the website of the LM at <u>www.hesecurities.com</u>.

#### Disclaimer from our Company and the Lead Manager

Our Company, the Directors and the Lead Manager accept no responsibility for statements made otherwise than those contained in this Draft Prospectus or, in case of the Company, in the advertisements or any other material issued by or at the instance of the Company and anyone placing reliance on any other source of information would be doing so at their own risk.

The LM accept no responsibility, save to the limited extent as provided in the Agreement entered between the LM (Hem securities Limited), and our Company on March 18, 2023 and the Underwriting Agreement dated [•] entered into between the Underwriter, and our Company and the Market Making Agreement dated [•] entered into among the Market Maker and our Company.

All information shall be made available by our Company, and the Lead Manager to the public and investors at large and no selective or additional information would be available for a section of the investors in any manner whatsoever including at road show presentations, in research or sales reports, at collection centres or elsewhere.

The Lead Manager and their respective associates and affiliates may engage in transactions with, and perform services for, our Company, our Promoter Group, Group Companies, or our affiliates or associates in the ordinary course of business and have engaged, or may in future engage, in commercial banking and investment banking transactions with our Company, our Promoter Group, Group Companies, and our affiliates or associates for which they have received and may in future receive compensation.

#### Note:

Investors who apply in the Issue will be required to confirm and will be deemed to have represented to our Company, and the Underwriter and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company and will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines and approvals to acquire Equity Shares of our Company. Our Company, the Underwriter and their respective Directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire the Equity Shares in the issue.

# **Disclaimer in Respect of Jurisdiction**

This Issue is being made in India to persons resident in India (including Indian nationals resident in India who are majors, HUFs, companies, corporate bodies and societies registered under applicable laws in India and authorized to invest in shares, Indian mutual funds registered with SEBI, Indian financial institutions, commercial banks, regional rural banks, cooperative banks (subject to RBI permission), or trusts under applicable trust law and who are authorized under their constitution to hold and invest in shares, public financial institutions as specified in Section 2(72) of the Companies Act, 2013, VCFs, state industrial development corporations, insurance companies registered with the Insurance Regulatory and Development Authority, provident funds (subject to applicable law) with a minimum corpus of ₹ 2,500.00 Lakhs and pension funds with a minimum corpus of ₹ 2,500.00 Lakhs, and permitted non-residents including FIIs, Eligible NRIs, multilateral and bilateral development financial institutions, FVCIs and eligible foreign investors, insurance funds set up and managed by army, navy or air force of the Union of India and insurance funds set up and managed by the Department of Posts, India provided that they are eligible under all applicable laws and regulations to hold Equity Shares of our Company. This Draft Prospectus does not, however, constitute an offer to sell or an invitation to subscribe for Equity Shares offered hereby in any jurisdiction other than India to any person to whom it is unlawful to make an offer or invitation in such jurisdiction. Any person into whose possession this Draft Prospectus comes is required to inform himself or herself about, and to

observe, any such restrictions. Any dispute arising out of this Issue will be subject to jurisdiction of the competent court(s) in Ahmedabad, Gujarat, India only.

No action has been, or will be, taken to permit a public offering in any jurisdiction where action would be required for that purpose. Accordingly, the Equity Shares represented hereby may not be offered or sold, directly or indirectly, and this Draft Prospectus may not be distributed in any jurisdiction, except in accordance with the legal requirements applicable in such jurisdiction. Neither the delivery of this Draft Prospectus nor any sale hereunder shall, under any circumstances, create any implication that there has been no change in the affairs of our Company from the date hereof or that the information contained herein is correct as of any time subsequent to this date.

#### **Disclaimer Clause of the SME Platform of BSE**

As required, a copy of this Offer Document has been submitted to BSE Limited (hereinafter referred to as BSE). BSE has given vide its letter  $[\bullet]$  permission to the Issuer to use the Exchange's name in this Offer Document as one of the stock exchanges on which this Issuer 's securities are proposed to be listed. The Exchange has scrutinized draft offer document for its limited internal purpose of deciding on the matter of granting the aforesaid permission to this Issuer. It is to be distinctly understood that the aforesaid permission given by BSE should not in any way be deemed or construed that the offer document has been cleared or approved by BSE; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this offer document; nor does it warrant that this Issuer's securities will be listed or will continue to be listed on the Exchange; nor does it take any responsibility for the financial or other soundness of this Issuer, its Promoter, its management or any scheme or project of this Issuer. Every person who desires to apply for or otherwise acquire any securities of this Issuer may do so pursuant to independent inquiry, investigation and analysis and shall not have any claim against the Exchange whatsoever by reason of any loss which may be suffered by such person consequent to or in connection with such subscription/ acquisition whether by reason of anything stated or omitted to be stated herein or any other reason whatsoever.

# Disclaimer Clause under Rule 144A of the U.S. Securities Act

The Equity Shares have not been, and will not be, registered under the U.S. Securities Act 1933, as amended (the "Securities Act") or any state securities laws in the United States and may not be offered or sold within the United States or to, or for the account or benefit of, "U.S. persons" (as defined in Regulations under the Securities Act), except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Equity Shares will be offered and sold outside the United States in compliance with Regulations of the Securities Act and the applicable laws of the jurisdiction where those offers and sales occur. The Equity Shares have not been, and will not be, registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

Further, each Applicant where required agrees that such Applicant will not sell or transfer any Equity Shares or create any economic interest therein, including any off-shore derivative instruments, such as participatory notes, issued against the Equity Shares or any similar security, other than pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act and in compliance with applicable laws and legislations in each jurisdiction, including India.

#### Filing

This Draft Prospectus is being filed with BSE Ltd., Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 Maharashtra, India.

Pursuant to Regulation 246(5) of SEBI (ICDR) Regulations, 2018, the Prospectus shall be furnished to the SEBI in a soft copy. However, SEBI will not issue any observation on the Prospectus in terms of Regulation 246(2) of the SEBI (ICDR) Regulations, 2018. Pursuant to SEBI Circular No. SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, a copy of the Prospectus will be filed online through SEBI Intermediary portal at https://siportal.sebi.gov.in.

A copy of the Prospectus, along with the documents required to be filed, will be delivered for registration to the RoC in accordance with Section 32 of the Companies Act, 2013, and a copy of the Prospectus, required to be filed under Section 26 of the Companies Act, 2013 would be delivered for registration to the Registrar of Companies, Ahmedabad at ROC Bhavan, Opp Rupal Park Society, Behind Ankur Bus Stop, Naranpura, Ahmedabad-380013, Gujarat

#### Listing

The Equity Shares of our Company are proposed to be listed on BSE SME. Our Company has obtained in-principle approval from BSE Limited by way of its letter dated  $[\bullet]$  for listing of equity shares on SME Platform of BSE (BSE SME).

BSE will be the Designated Stock Exchange, with which the Basis of Allotment will be finalized for the Issue. If the permission to deal in and for an official quotation of the Equity Shares on the BSE SME is not granted by BSE, our Company shall forthwith repay, all moneys received from the applicants in pursuance of the Prospectus. If such money is not repaid within the prescribed

time, then our Company becomes liable to repay it, then our Company and every officer in default shall, shall be liable to repay such application money, with interest, as prescribed under the applicable law.

Our Company shall ensure that all steps for the completion of the necessary formalities for listing and commencement of trading at the BSE SME mentioned above are taken within Six (6) Working Days of the Issue Closing Date. If Equity Shares are not Allotted pursuant to the Issue within Six (6) Working Days from the Issue Closing Date or within such timeline as prescribed by the SEBI, our Company shall repay with interest all monies received from applicants, failing which interest shall be due to be paid to the applicants at the rate of 15% per annum for the delayed period.

# Impersonation

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

Any person who-

- i. Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- ii. Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- iii. Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name,

Shall be liable to action under section 447 of the Companies, Act 2013

#### Consents

Consents in writing of Our Directors, Our Promoter, Our Company Secretary & Compliance Officer, Chief Financial Officer, Our Statutory Auditor, Our Banker to the Company, Lead Manager, Registrar to the Issue, Legal Advisor to the Issue, Banker to the Issue/ Sponsor Bank\*, Underwriter to the Issue\* and Market Maker to the Issue\* to act in their respective capacities have been be obtained as required under section 26 and 32 of the Companies Act, 2013 and shall be filed along with a copy of the Prospectus with the RoC, as required under Sections 32 of the Companies Act, 2013 and such consents will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

\*The aforesaid will be appointed prior to filing of Prospectus with RoC and their consents as above would be obtained prior to the filing of the Prospectus with RoC.

In accordance with the Companies Act and the SEBI (ICDR) Regulations, 2018, M/s. Amit Goyal & Co., Chartered Accountants, Statutory Auditors of the Company has agreed to provide their written consent to the inclusion of their respective reports on Statement of Possible Tax Benefits relating to the possible tax benefits and restated financial statements as included in this Draft Prospectus/ Prospectus in the form and context in which they appear therein and such consent and reports will not be withdrawn up to the time of delivery of the Prospectus for registration with the RoC.

#### **Experts Opinion**

Except for the reports in the section titled *"Financial Statements"* and *"Statement of Special Tax Benefits"* on page 121 and 71 respectively of this Draft Prospectus from the Statutory Auditor, our Company has not obtained any expert opinions. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act 1933.

#### Fees, Brokerage and Selling Commission payable

The total fees payable to the Lead Manager will be as per the (i) Agreement dated March 18, 2023 with the Lead Manager, (ii) the Underwriting Agreement dated  $[\bullet]$  with the Underwriter and (iii) the Market Making Agreement  $[\bullet]$  with the Market Maker, a copy of which is available for inspection at our Corporate Office from 10.00 AM to 5.00 PM on Working Days from the date of the Draft Prospectus until the Issue Closing Date.

#### Fees Payable to the Registrar to the Issue

The fees payable to the Registrar to the Issue for processing of applications, data entry, printing of CAN, tape and printing of bulk mailing register will be as per the agreement between our Company, and the Registrar to the Issue dated April 08, 2023, a copy of which is available for inspection at our Company's Registered Office.

The Registrar to the Issue will be reimbursed for all out-of-pocket expenses including cost of stationery, postage, stamp duty, and communication expenses. Adequate funds will be provided to the Registrar to the Issue to enable it to send allotment advice by registered post/speed post.

### Particulars regarding Public or Rights Issues during the last five (5) years

Our Company has not made any previous public or rights issue in India or Abroad the five (5) years preceding the date of this Draft Prospectus.

#### Previous issues of Equity Shares otherwise than for cash

For detailed description please refer to the section titled "Capital Structure" beginning on page 50 of this Draft Prospectus.

#### Underwriting Commission, brokerage and selling commission on Previous Issues

Since this is the initial public offering of our Company's Equity Shares, no sum has been paid or has been payable as commission or brokerage for subscribing for or procuring or agreeing to procure subscription for any of the Equity Shares since our incorporation.

# Previous capital issue during the last three years by listed Group Companies of our Company

We do not have any Group Company.

#### Performance vis-à-vis objects

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Therefore, data regarding promise versus performance is not applicable to us.

# **Outstanding Debentures or Bond Issues or Redeemable Preference Shares**

As on the date of this Draft Prospectus, our Company has no outstanding debentures, bonds or redeemable preference shares.

# **Partly Paid-Up Shares**

As on the date of this Draft Prospectus, there are no partly paid-up Equity Shares of our Company.

#### **Outstanding Convertible Instruments**

Our Company does not have any outstanding convertible instruments as on the date of filing this Draft Prospectus.

#### **Option to Subscribe**

- a. Investors will get the allotment of specified securities in dematerialization form only.
- b. The equity shares, on allotment, shall be traded on stock exchange in Demat segment only.

#### **Stock Market Data for our Equity Shares**

Our Company is an "Unlisted Issuer" in terms of the SEBI (ICDR) Regulations, and this Issue is an "Initial Public Offering" in terms of the SEBI (ICDR) Regulations. Thus, there is no stock market data available for the Equity Shares of our Company.

#### **Investor Grievances and Redressal System**

The agreement between the Registrar to the Issue, our Company provides for retention of records with the Registrar to the Issue for a period of at least three (3) years from the last date of dispatch of the letters of allotment and Demat credit to enable the investors to approach the Registrar to the Issue for redressal of their grievances.

We hereby confirm that there are no investors complaints received during the three years preceding the filing of this Draft Prospectus. Since there are no investors complaints received, none are pending as on the date of filing of this Draft Prospectus.

Investors may contact the LM for any complaint pertaining to the Issue. All grievances, may be addressed to the Registrar to the Issue, with a copy to the relevant Designated Intermediary, where the Application Form was submitted, quoting the full name of the sole or first Applicant, Application Form number, Applicants' DP ID, Client ID, PAN, address of the Applicant, number of Equity Shares applied for, date of Application Form, name and address of the relevant Designated Intermediary, where the Bid was submitted and ASBA Account number in which the amount equivalent to the Bid Amount was blocked. Further, the Applicant shall

enclose the Acknowledgement Slip or provide the acknowledgement number received from the Designated Intermediaries in addition to the documents/information mentioned hereinabove. Our Company, LM and the Registrar accept no responsibility for errors, omissions, commission of any acts of the Designated Intermediaries, including any defaults in complying with its obligations under the SEBI ICDR Regulations.

#### Disposal of Investor Grievances by our Company

Our Company estimates that the average time required by our Company or the Registrar to the Issue for the redressal of routine investor grievances shall be within 15 Working Days from the date of receipt of the complaint. In case of complaints that are not routine or where external agencies are involved, our Company will seek to redress these complaints as expeditiously as possible.

Our Company has appointed Vandana Arun Baldi, as the Company Secretary and Compliance Officer to redress complaints, if any, of the investors participating in the Issue. Contact details for our Company Secretary and Compliance Officer are as follows:

Vandana Arun Baldi Company Secretary and Compliance Officer **Kaka Industries Limited Address:** Plot No.67, Near Bhagwatinagar, Opp, Nilkanth Arcade, Ahmedabad-382415, Gujarat, India **Tel. No.:** +91-97253-33718 **Email:** investors@kakaprofile.com Website: www.kakaprofile.com

Investors can contact the Compliance Officer or the Registrar in case of any pre-Issue or post-Issue related problems such as nonreceipt of letters of allocation, credit of allotted Equity Shares in the respective beneficiary account etc.

Pursuant to the press release no. PR. No. 85/2011 dated June 8, 2011, SEBI has launched a centralized web-based complaints redress system "SCORES". This would enable investors to lodge and follow up their complaints and track the status of redressal of such complaints from anywhere. For more details, investors are requested to visit the website www.scores.gov.in.

Our Board by a resolution on March 17, 2023 constituted a Stakeholders Relationship Committee. For further details, please refer to section titled "*Our Management*" beginning on page 102 of this Draft Prospectus.

### **Status of Investor Complaints**

We confirm that we have not received any investor compliant during the three years preceding the date of this Draft Prospectus and hence there are no pending investor complaints as on the date of this Draft Prospectus.

#### Disposal of investor grievances by listed companies under the same management as our Company

We do not have any listed company under the same management.

#### **Tax Implications**

Investors who are allotted Equity Shares in the Issue will be subject to capital gains tax on any resale of the Equity Shares at applicable rates, depending on the duration for which the investors have held the Equity Shares prior to such resale and whether the Equity Shares are sold on the Stock Exchanges. For details, please refer the section titled *"Statement of Special Tax Benefits"* beginning on page 71 of this Draft Prospectus.

#### **Purchase of Property**

Other than as disclosed in Section "*Our Business*" beginning on page 82 of this Draft Prospectus there is no property which has been purchased or acquired or is proposed to be purchased or acquired which is to be paid for wholly or partly from the proceeds of the present Issue or the purchase or acquisition of which has not been completed on the date of this Draft Prospectus.

Except as stated elsewhere in this Draft Prospectus, our Company has not purchased any property in which the Promoters and/or Directors have any direct or indirect interest in any payment made there under.

#### **Capitalization of Reserves or Profits**

Save and except as stated in "*Capital Structure*" on page 50 of this Draft Prospectus, our Company has not capitalized its reserves or profits at any time since inception.

# **Revaluation of assets**

There has not been any revaluation of assets since incorporation of the Company.

#### **Servicing Behavior**

There has been no default in payment of statutory dues or of interest or principal in respect of our borrowings or deposits.

#### Payment or benefit to officers of Our Company

Except statutory benefits upon termination of their employment in our Company or superannuation, no officer of our Company is entitled to any benefit upon termination of his employment in our Company or superannuation.

Except as disclosed under chapter titled "*Our Management*" beginning on page 102 and chapter "*Financial Information*" beginning on page 121 of this Draft Prospectus none of the beneficiaries of loans and advances and sundry debtors are related to the Directors of our Company.

#### Exemption from complying with any provisions of securities laws, if any

As on date of the Draft Prospectus, our Company has not availed any exemption from complying with any provisions of securities laws granted by SEBI.

# SECTION VIII: ISSUE RELATED INFORMATION

# TERMS OF THE ISSUE

The Equity Shares being Issued are subject to the provisions of the Companies Act, SCRA, SCRR, SEBI (ICDR) Regulations, the SEBI Listing Regulations, our Memorandum and Articles of Association, the terms of the Draft Prospectus, Prospectus, Application Form, any Confirmation of Allocation Note ("CAN"), the Revision Form, Allotment advices, and other terms and conditions as may be incorporated in the Allotment advices and other documents/certificates that may be executed in respect of the Issue. The Equity Shares shall also be subject to all applicable laws, guidelines, rules, notifications and regulations relating to the issue of capital and listing and trading of securities issued from time to time by SEBI, the GoI, the Stock Exchange, the RoC, the RBI and/or other authorities, as in force on the date of the Issue and to the extent applicable or such other conditions as may be prescribed by SEBI, RBI, the GoI, the Stock Exchange, the RoC and/or any other authorities while granting its approval for the Issue.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public issue shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self Certified Syndicate Banks (SCSBs) for the same. Further, SEBI through its circular no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 read with its circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, circular (SEBI/HO/CFD/DIL2/CIR/P/2019/85) dated July 26, 2019 and circular (SEBI/HO/CFD/DCR2/CIR/P/2019/133) dated November 8, 2019, the circular no. SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, SEBI circular no. SEBI/HO/CFD/DILI/CIR/P/2021/47 dated March 31, 2021 and any subsequent circulars issued by SEBI in this regard, SEBI has introduced an alternate payment mechanism using Unified Payments Interface (UPI) and consequent reduction in timelines for listing in a phased manner. From January 1, 2019, the UPI Mechanism for RIIs applying through Designated Intermediaries was made effective along with the existing process and existing timeline of T+6 days. ("UPI Phase I"). The UPI Phase I was effective till June 30, 2019. With effect from July 1, 2019, with respect to Application by retail individual investors through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applicants with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"). Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by retail individual investors ("UPI Phase III"), as may be prescribed by SEBI.

Further vide the said circular Registrar to the Issue and Depository Participants have been also authorized to collect the Application forms. Investor may visit the official website of the concerned for any information on operational utilization of this facility of form collection by the Registrar to the Issue and Depository Participants as and when the same is made available.

#### Authority for the Issue

The present Public Issue of upto 36,60,000 Equity Shares has been authorized by a resolution of the Board of Directors of our Company at their meeting held on March 17, 2023 and was approved by the Shareholders of the Company by passing Special Resolution at the Extra Ordinary General Meeting held on March 18, 2023 in accordance with the provisions of Section 62(1)(c) of the Companies Act, 2013.

# **Ranking of Equity Shares**

The Equity Shares being issued shall be subject to the provisions of the Companies Act, 2013 and our MOA and AOA and shall rank pari-passu in all respects with the existing Equity Shares of our Company including rights in respect of dividend. The Allottees, upon Allotment of Equity Shares under this Issue, will be entitled to receive dividends and other corporate benefits, if any, declared by our Company after the date of Allotment. For further details, please refer to section titled, *"Main Provisions of Article of Association"*, beginning on page 243 of this Draft Prospectus.

#### Mode of Payment of Dividend

The declaration and payment of dividend will be as per the provisions of Companies Act, the Articles of Association, the provision of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and any other rules, regulations or guidelines as may be issued by the Government of India in connection thereto and as per the recommendation by the Board of Directors and the Shareholders at their discretion and will depend on a number of factors, including but not limited to earnings, capital requirements and overall financial condition of our Company. We shall pay dividends in cash and as per provisions of the Companies Act and our Articles of Association. Further Interim Dividend (if any declared) will be approved by the Board of Directors. For further details, please refer to section titled "*Dividend Policy*" and "*Main Provisions of Article of Association*" beginning on page 120 and 243 respectively of this Draft Prospectus.

# Face Value and Issue Price

The Equity Shares having a Face Value of  $\mathfrak{F}$  10.00 each are being offered in terms of this Draft Prospectus at the price of  $\mathfrak{F}[\bullet]$  per Equity Share (including premium of  $\mathfrak{F}[\bullet]$  per share).

The Issue Price is determined by our Company in consultation with the Lead Manager and is justified under section titled "Basis for Issue Price" beginning on page 66 of this Draft Prospectus. At any given point of time there shall be only one denomination of the Equity Shares of our Company, subject to applicable laws.

#### **Compliance with SEBI ICDR Regulations, 2018**

Our Company shall comply with all requirements of the SEBI (ICDR) Regulations. Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

#### **Compliance with Disclosure and Accounting Norms**

Our Company shall comply with all disclosure and accounting norms as specified by SEBI from time to time.

#### **Rights of the Equity Shareholders**

Subject to applicable laws, rules, regulations and guidelines and the Articles of Association, the equity shareholders shall have the following rights:

- a) Right to receive dividend, if declared;
- b) Right to receive Annual Reports and notices to members;
- c) Right to attend general meetings and exercise voting rights, unless prohibited by law;
- d) Right to vote on a poll either in person or by proxy;
- e) Right to receive offer for rights shares and be allotted bonus shares, if announced;
- f) Right to receive surplus on liquidation; subject to any statutory or preferential claims being satisfied;
- g) Right of free transferability of the Equity Shares; and
- h) Such other rights, as may be available to a shareholder of a listed Public Limited Company under the Companies Act, terms of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Memorandum and Articles of Association of our Company.

For a detailed description of the main provision of the Articles of Association of our Company relating to voting rights, dividend, forfeiture and lien, transfer, transmission and/ or consolidation/ splitting, etc., please refer to section titled "*Main Provisions of the Articles of Association*" beginning on page 243 of this Draft Prospectus.

#### Minimum Application Value, Market Lot and Trading Lot

As per regulations made under and Section 29(1) of the Companies Act, 2013 the Equity Shares to be allotted must be in Dematerialized form i.e., not in the form of physical certificates but be fungible and be represented by the statement issued through electronic mode. Hence, the Equity Shares being issued can be applied for in the dematerialized form only. In this context, two agreements shall be signed among our Company, the respective Depositories and Registrar to the Issue.

Tripartite Agreement dated March 10, 2023 between NSDL, our Company and Registrar to the Issue; and Tripartite Agreement dated March 09, 2023 between CDSL, our Company and Registrar to the Issue;

The trading of the Equity Shares will happen in the minimum contract size of  $[\bullet]$  Equity Shares and the same may be modified by the SME Platform of BSE (BSE SME) from time to time by giving prior notice to investors at large.

Allocation and allotment of Equity Shares through this issue will be done in multiples of [•] Equity Shares and is subject to a minimum allotment of [•] Equity Shares to the successful applicants in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012.

#### Minimum Number of Allottees

In accordance with Regulation 268 of SEBI (ICDR) Regulations, 2018 the minimum number of allottees in the Issue shall be 50 shareholders. In case the minimum number of prospective allottees is less than 50, no allotment will be made pursuant to this Issue and the monies collected shall be unblocked forthwith.

# Jurisdiction

Exclusive jurisdiction for the purpose of this Issue is with the competent courts/ authorities in Ahmedabad, Gujarat.

The Equity Shares have not been and will not be registered under the Securities Act or any state securities laws in the United States, and may not be offered or sold within the United States, except pursuant to an exemption from or in a transaction not subject to, registration requirements of the Securities Act. Accordingly, the Equity Shares are only being offered or sold outside the United States in compliance with Regulation S under the Securities Act and the applicable laws of the jurisdictions where those offers and sales occur.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and applications may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

#### **Joint Holders**

Where 2 (two) or more persons are registered as the holders of any Equity Shares, they will be deemed to hold such Equity Shares as joint-holders with benefits of survivorship.

#### Nomination Facility to Investor

In accordance with Section 72 of the Companies Act, 2013 the sole or first applicant, along with other joint applicant, may nominate any one person in whom, in the event of the death of sole applicant or in case of joint applicant, death of all the applicants, as the case may be, the Equity Shares allotted, if any, shall vest. A person, being a nominee, entitled to the Equity Shares by reason of the death of the original holder(s), shall in accordance with Section 72 of the Companies Act, 2013 be entitled to the same advantages to which he or she would be entitled if he or she were the registered holder of the Equity Share(s). Where the nominee is a minor, the holder(s) may make a nomination to appoint, in the prescribed manner, any person to become entitled to Equity Share(s) in the event of his or her death during the minority. A nomination shall stand rescinded upon a sale of equity share(s) by the person nominating. A buyer will be entitled to make a fresh nomination in the manner prescribed. Fresh nomination can be made only on the prescribed form available on request at the Registered Office of our Company or to the Registrar and Transfer Agents of our Company.

In accordance with Section 72 of the Companies Act, 2013 any Person who becomes a nominee by virtue of Section 72 of the Companies Act, 2013 shall upon the production of such evidence as may be required by the Board, elect either:

- a) to register himself or herself as the holder of the Equity Shares; or
- b) to make such transfer of the Equity Shares, as the deceased holder could have made.

Further, the Board may at any time give notice requiring any nominee to choose either to be registered himself or herself or to transfer the Equity Shares, and if the notice is not complied with within a period of 90 (ninety) days, the Board may thereafter withhold payment of all dividends, bonuses or other moneys payable in respect of the Equity Shares, until the requirements of the notice have been complied with.

Since the allotment of Equity Shares in the Issue is in dematerialized form, there is no need to make a separate nomination with us. Nominations registered with the respective depository participant of the applicant would prevail. If the investors require changing the nomination, they are requested to inform their respective depository participant.

#### **Issue Program**

Event	Indicative Date
Issue Opening Date	[•]
Issue Closing Date	[•]
Finalization of Basis of Allotment with the Designated Stock Exchange	On or about [●]
Initiation of Allotment/ Refunds/ Unblocking of Funds from ASBA Account or UPI Id Linked Bank Account*	On or about [●]
Credit of Equity Shares to Demat Accounts of Allottees	On or about [●]
Commencement of Trading of The Equity Shares on the Stock Exchange	On or about [●]

\*In case of (i) any delay in unblocking of amounts in the ASBA Accounts (including amounts blocked through the UPI Mechanism) for cancelled/ withdrawn/ deleted ASBA Forms, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the Application Amount, whichever is higher from the date on which the request for cancellation/ withdrawal/ deletion is placed in the Stock Exchanges Applying platform until the date on which the amounts are unblocked (ii) any blocking of multiple

amounts for the same ASBA Form (for amounts blocked through the UPI Mechanism), the Applicant shall be compensated at a uniform rate ₹ 100 per day or 15% per annum of the total cumulative blocked amount except the original application amount, whichever is higher from the date on which such multiple amounts were blocked till the date of actual unblock; (iii) any blocking of amounts more than the Application Amount, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the difference in amount, whichever is higher from the date on which such excess amounts were blocked till the date of actual unblock; (iv) any delay in unblocking of non-allotted/ partially allotted Application, exceeding four Working Days from the Issue Closing Date, the Applicant shall be compensated at a uniform rate of ₹ 100 per day or 15% per annum of the entire duration of delay exceeding four Working Days from the Issue Closing Date by the SCSB responsible for causing such delay in unblocking. The post Issue LM shall be liable for compensating the Applicant at a uniform rate of ₹ 100 per day or 15% per annum of the Application Amount, whichever is higher from the blocked amounts are unblocked. For the avoidance of doubt, the provisions of the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2021/2480/1/M dated March 16, 2021, as amended pursuant to SEBI circular no. SEBI/HO/CFD/DIL2/FO/ dated June 2, 2021 shall be deemed to be incorporated in the deemed agreement of the Company with the SCSBs to the extent applicable.

The above timetable is indicative and does not constitute any obligation on our Company or the Lead Manager. Whilst our Company shall ensure that all steps for the completion of the necessary formalities for the listing and the commencement of trading of the Equity Shares on the Stock Exchange are taken within 6 Working Days of the Bid/Issue Closing Date, the timetable may change due to various factors, such as extension of the Bid/Issue Period by our Company, revision of the Price Band or any delays in receiving the final listing and trading approval from the Stock Exchange. The Commencement of trading of the Equity Shares will be entirely at the discretion of the Stock Exchange and in accordance with the applicable laws.

Application Forms and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (IST) during the Issue Period (except for the Issue Closing Date). On the Issue Closing Date, the Application Forms will be accepted only between 10.00 a.m. to 3.00 p.m. (IST) for retail and non-retail Applicants. The time for applying for Retail Individual Applicants on Issue Closing Date maybe extended in consultation with the LM, RTA and BSE SME taking into account the total number of applications received up to the closure of timings.

Due to the limitation of time available for uploading the Application Forms on the Issue Closing Date, Applicants are advised to submit their applications one (1) day prior to the Issue Closing Date and, in any case, not later than 3.00 P.M. (IST) on the Issue Closing Date. Any time mentioned in this Draft Prospectus is IST. Applicants are cautioned that, in the event a large number of Application Forms are received on the Issue Closing Date, as is typically experienced in public Issue, some Application Forms may not get uploaded due to the lack of sufficient time. Such Application Forms that cannot be uploaded will not be considered for allocation under this Issue. Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding any public holidays). Neither our Company nor the LM is liable for any failure in uploading the Application Forms due to faults in any software/hardware system or otherwise.

In accordance with SEBI ICDR Regulations, QIBs and Non-Institutional Applicants are not allowed to withdraw or lower the size of their Application (in terms of the quantity of the Equity Shares or the Application amount) at any stage. Retail Individual Applicants can revise or withdraw their Application Forms prior to the Issue Closing Date. Allocation to Retail Individual Applicants, in this Issue will be on a proportionate basis.

In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical Application Form, for a particular Applicant, the details as per the file received from Stock Exchange may be taken as the final data for the purpose of Allotment. In case of discrepancy in the data entered in the electronic book vis-à-vis the data contained in the physical or electronic Application Form, for a particular ASBA Applicant, the Registrar to the Issue shall ask the relevant SCSBs/ RTAs/ DPs/ stock brokers, as the case may be, for the rectified data.

#### Minimum Subscription and Underwriting

This Issue is not restricted to any minimum subscription level and is 100% underwritten. As per Section 39 of the Companies Act, 2013, if the stated minimum amountl has not be subscribed and the sum payable on application is not received within a period of 30 days from the date of the Prospectus, the application money has to be returned within such period as may be prescribed. If our Company does not receive the 100% subscription of the issue through the Issue Document including devolvement of Underwriters, if any, within sixty (60) days from the date of closure of the issue, our Company shall forthwith refund the entire subscription amount received. If there is a delay beyond eight days after our Company becomes liable to pay the amount, our Company and every officer in default will, on and from the expiry of this period, be jointly and severally liable to repay the money, with interest or other penalty as prescribed under the SEBI Regulations, the Companies Act 2013 and applicable law.

In terms of Regulation 272(2) of SEBI ICDR Regulations, in case the Company fails to obtain listing or trading permission from the stock exchanges where the specified securities are proposed to be listed, it shall refund through verifiable means the entire monies received within four days of receipt of intimation from stock exchange(s) rejecting the application for listing of specified securities, and if any such money is not repaid within four days after the issuer becomes liable to repay it, the issuer and every

director of the company who is an officer in default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at the rate of fifteen per cent per annum.

In terms of Regulation 260 of the SEBI (ICDR) Regulations, 2018, the Issue is 100% underwritten. For details of underwriting arrangement, kindly refer the chapter titled *"General Information - Underwriting"* on page 47 of this Draft Prospectus.

Further, in accordance with Regulation 267 of the SEBI (ICDR) Regulations, 2018, the minimum application size in terms of number of specified securities shall not be less than Rupees One Lakh per application.

# **Migration to Main Board**

As per the provisions of the Chapter IX of the SEBI (ICDR) Regulation, 2018, our Company may migrate to the main board of BSE from the SME Exchange on a later date subject to the following:

If the Paid-up Capital of the company is likely to increase above  $\gtrless$  25 crores by virtue of any further issue of capital by way of rights, preferential issue, bonus issue etc. (which has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal and for which the company has obtained in-principal approval from the main board), we shall have to apply to BSE for listing our shares on its Main Board subject to the fulfillment of the eligibility criteria for listing of specified securities laid down by the Main Board.

If the Paid-up Capital of the company is more than  $\gtrless$  10 crores but below  $\gtrless$  25 crores, we may still apply for migration to the main board if the same has been approved by a special resolution through postal ballot wherein the votes cast by the shareholders other than the promoter in favour of the proposal amount to at least two times the number of votes cast by shareholders other than promoter shareholders against the proposal.

#### **Market Making**

The shares offered through this Issue are proposed to be listed on the SME Platform of BSE (BSE SME), wherein the Lead Manager to this Issue shall ensure compulsory Market Making through the registered Market Makers of the SME Exchange for a minimum period of 3 (three) years from the date of listing on the SME platform of BSE.

For further details of the agreement entered into between the Company, the Lead Manager and the Market Maker please refer to section titled "General Information - Details of the Market Making Arrangements for this Issue" on page 48 of this Draft Prospectus.

#### Arrangements for disposal of odd lots

The trading of the Equity Shares will happen in the minimum contract size of  $[\bullet]$  shares in terms of the SEBI circular No. CIR/MRD/DSA/06/2012 dated February 21, 2012. However, the Market Maker shall buy the entire shareholding of a shareholder in one lot, where value of such shareholding is less than the minimum contract size allowed for trading on the SME platform of BSE Limited.

#### As per the extent Guideline of the Government of India, OCBs cannot participate in this Issue.

The current provisions of the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, provides a general permission for the NRIs, FPIs and foreign venture capital investors registered with SEBI to invest in shares of Indian companies by way of subscription in an IPO. However, such investments would be subject to other investment restrictions under the Foreign Exchange Management (Transfer or Issue of Security by a Person Resident outside India) Regulations, 2000, RBI and/or SEBI regulations as may be applicable to such investors.

The Allotment of the Equity Shares to Non-Residents shall be subject to the conditions, if any, as may be prescribed by the Government of India/RBI while granting such approvals.

#### Allotment of Equity Shares in Dematerialized Form

Pursuant to Section 29 of the Companies Act, 2013, the Equity Shares in the Issue shall be allotted only in dematerialized form. Further, as per the SEBI ICDR Regulations, the trading of the Equity Shares shall only be in dematerialized form on the Stock Exchange.

#### **New Financial Instruments**

There are no new financial instruments such as deep discounted bonds, debenture, warrants, secured premium notes, etc. issued by our Company through this Issue.s

# Application by Eligible NRI's, FPI's, VCF's, AIF's registered with SEBI

It is to be understood that there is no reservation for Eligible NRIs, FPIs or VCF registered with SEBI. Such Eligible NRIs, FPIs or VCF registered with SEBI will be treated on the same basis with other categories for the purpose of Allocation.

#### Restrictions on transfer and transmission of shares or debentures and on their consolidation or splitting

Except for lock-in of the Pre- Issue Equity Shares and Promoter minimum contribution in the Issue as detailed under section titled *"Capital Structure"* beginning on page 50 of this Draft Prospectus, and except as provided in the Articles of Association of our Company, there are no restrictions on transfers of Equity Shares. There are no restrictions on transfer and transmission of shares/ debentures and on their consolidation/ splitting except as provided in the Articles of Association. For further details, please refer to section titled *"Main Provisions of the Articles of Association"* beginning on page 243 of this Draft Prospectus.

# **Pre-Issue Advertisement**

Subject to Section 30 of the Companies Act, 2013 our Company shall, after registering the Prospectus with the RoC publish a pre-Issue advertisement, in the form prescribed by the SEBI (ICDR) Regulations, in one widely circulated English language national daily newspaper; one widely circulated Hindi language national daily newspaper and one regional newspaper with wide circulation where the Registered Office of our Company is situated.

#### Withdrawal of the Issue

Our Company in consultation with the LM, reserve the right to not to proceed with the issue after the Bid/ Issue Opening date but before the Allotment. In such an event, our Company would issue a public notice in the newspaper in which the pre-issue advertisements were published, within two days of the Bid/ Issue Closing date or such other time as may be prescribed by SEBI, providing reasons for not proceeding with the issue. The LM through, the Registrar of the issue, shall notify the SCSBs to unblock the bank accounts of the ASBA Bidders within one working day from the date of receipt of such notification. Our Company shall also inform the same to the stock exchange on which equity shares are proposed to be listed.

The above information is given for the benefit of the Applicants. The Applicants are advised to make their own enquiries about the limits applicable to them. Our Company and the Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated hereinabove. Our Company and the Lead Manager are not liable to inform the investors of any amendments or modifications or changes in applicable laws and regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws and regulations.

# **ISSUE STRUCTURE**

This Issue is being made in terms of Regulation 229(2) of Chapter IX of SEBI (ICDR) Regulations, 2018, as amended from time to time, whereby, an issuer whose post issue paid up capital is less than or equal to ten Crore rupees, shall issue shares to the public and propose to list the same on the Small and Medium Enterprise Exchange ("*SME Exchange*", in this case being the BSE SME i.e. SME platform of BSE). For further details regarding the salient features and terms of such an issue please refer chapter titled "*Terms of the Issue*" and "*Issue Procedure*" on page 201 and 210 of this Draft Prospectus.

# **Issue Structure:**

Initial Public Issue of upto 36,60,000 Equity Shares of  $\mathbf{\xi}$  10 each (the "Equity Shares") for cash at a price of  $\mathbf{\xi}$ . [•] per Equity Share (including a Share Premium of  $\mathbf{\xi}$  [•] per Equity Share), aggregating up to  $\mathbf{\xi}$  [•] Lakhs ("the Issue") by the issuer Company (the "Company").

The Issue comprises a reservation of upto [•] Equity Shares of  $\gtrless$  10 each for subscription by the designated Market Maker ("the Market Maker Reservation Portion") and Net Issue to Public of upto [•] Equity Shares of  $\gtrless$  10 each ("the Net Issue"). The Issue and the Net Issue will constitute 26.79% and [•] %, respectively of the post Issue paid up equity share capital of the Company. The Issue is being made through the Fixed Price Process.

Particulars of the Issue	Net Issue to Public*	Market Maker Reservation Portion		
Number of Equity Shares available for allocation <sup>(1)</sup>	Upto [•] Equity Shares	[•] Equity Shares		
Percentage of Issue Size available for allocation	[●] % of the Issue Size	[•] % of the Issue Size		
Basis of Allotment	Proportionate subject to minimum allotment of $[\bullet]$ Equity Shares and further allotment in multiples of $[\bullet]$ Equity Shares each. For further details please refer to <i>"Issue Procedure - Basis of Allotment"</i> on page 214 of this Draft Prospectus.	Firm Allotment		
Mode of Application	All the applicants shall make the application (Online or Physical) through ASBA Process including through UPI Mechanism (as applicable).	Through ASBA Process Only.		
Mode of Allotment	Compulsorily in dematerialized form.	Compulsorily in dematerialized form.		
Minimum Application Size	<ul> <li>For Other than Retail Individual Investors: Such number of Equity Shares in multiples of [●] Equity Shares at an Issue price of ₹ [●] each, such that the Application Value exceeds ₹ 2,00,000/-</li> <li>For Retail Individuals Investors: [●] Equity Shares at an Issue price of ₹ [●] each.</li> </ul>	[●] Equity Shares		
Maximum Application Size	For Other than Retails Individual Investors: The maximum application size is the Net Issue to public subject to limits the investor has to adhere under the relevant laws and regulations applicable. For Retail Individuals Investors: Such number of Equity Shares in multiples of [●] Equity Shares such that the Application Value does not exceed ₹2,00,000/	[●] Equity Shares		
Trading Lot	[•] Equity Shares	[•] Equity Shares, However the Market Makers may accept odd lots if any in the market as required under the SEBI (ICDR) Regulations, 2018.		
Terms of Payment <sup>(2)</sup>	Full Application Amount shall be blocked by the SCSBs in the bank account of the ASBA Applicant that is specified in the Application Form at the time of submission of the Application Form. In case of UPI as an alternate mechanism, application amount shall be blocked at the time of confirmation of mandate collection request by applicant.			
Application Lot Size	[●] Equity Share and in multiples of [●] Equity Shares t	hereafter		

This Issue is being made in terms of Chapter IX of the SEBI (ICDR) Regulations, 2018, as amended from time to time. For further details, please refer to *"Issue Structure"* on page 207 of this Draft Prospectus.

<sup>1)</sup> Since present issue is a fixed price issue, the allocation in the net Issue to the public category in terms of Regulation 253(2) of the SEBI (ICDR) Regulations, 2018 shall be made as follows:

- *a) Minimum fifty per cent of the net offer of shares to the public to retail individual investors; and*
- *b) Remaining to:* 
  - (i) individual applicants other than retail individual investors; and
  - (ii) other investors including corporate bodies or institutions, irrespective of the number of specified securities applied for;

Provided that the unsubscribed portion in either of the categories specified in (a) or (b) above may be allocated to the applicants in the other category.

<sup>2)</sup> In case of ASBA Applicants, the SCSB shall be authorised to block such funds in the bank account of the ASBA Applicant (including retail applicants applying through UPI mechanism) that are specified in the Application Form. SCSBs applying in the Issue must apply through an ASBA Account maintained with any other SCSB.

Note: If the retail individual investor category is entitled to more than the allocated portion on proportionate basis, accordingly the retail individual investors shall be allocated that higher percentage.

# Withdrawal of the Issue

In accordance with SEBI (ICDR) Regulations, the Company, in consultation with the Lead Manager, reserves the right not to proceed with the Issue at any time before the Issue Opening Date, without assigning any reason thereof.

In case, the Company wishes to withdraw the Issue after Issue Opening but before allotment, the Company will give public notice giving reasons for withdrawal of Issue. The public notice will appear in two widely circulated national newspapers (*one each in English and Hindi*) and one in regional newspaper.

The Lead Manager, through the Registrar to the Issue, will instruct the SCSBs, to unblock the ASBA Accounts within one Working Day from the day of receipt of such instruction. The notice of withdrawal will be issued in the same newspapers where the pre-Issue advertisements have appeared and the Stock Exchange will also be informed promptly.

If our Company withdraws the Issue after the Issue Closing Date and subsequently decides to undertake a public offering of Equity Shares, our Company will file a fresh Draft Prospectus with the stock exchange where the Equity Shares may be proposed to be listed.

Notwithstanding the foregoing, the Issue is subject to obtaining (i) the final listing and trading approvals of the Stock Exchange, which our Company will apply for only after Allotment; and (ii) registration of the Prospectus with ROC.

#### Issue Program

ISSUE OPENING DATE	[•]
ISSUE CLOSING DATE	[•]

Applications and any revisions to the same will be accepted only between 10.00 A.M. to 5.00 P.M. (Indian Standard Time) during the Issue Period at the Application Centers mentioned in the Application Form.

Standardization of cut-off time for uploading of applications on the Issue Closing Date:

- a) A standard cut-off time of 3.00 P.M. for acceptance of applications.
- b) A standard cut-off time of 4.00 P.M. for uploading of applications received from other than retail individual applicants.
- c) A standard cut-off time of 5.00 P.M. for uploading of applications received from only retail individual applicants, which may be extended up to such time as deemed fit by BSE after taking into account the total number of applications received up to the closure of timings and reported by LM to BSE within half an hour of such closure.

Due to limitation of time available for uploading the application on the Issue Closing Date, Applicants are advised to submit their applications one day prior to the Issue Closing Date and, in any case, not later than 01:00 P.M. IST on the Issue Closing Date. Any time mentioned in this draft prospectus is IST. Applicants are cautioned that, in the event a large number of applications are received on the Issue Closing Date, as is typically experienced in public Issues, some applications may not get uploaded due to lack of

sufficient time. Such applications that cannot be uploaded will not be considered for allocation under this Issue.

It is clarified that Applications not uploaded would be rejected. In case of discrepancy in the data entered in the electronic form visà-vis the data contained in the physical Application form, for a particular applicant, the details as per physical application form of that Applicant may be taken as the final data for the purpose of allotment.

Applications will be accepted only on Working Days, i.e., Monday to Friday (excluding bank holidays).

# ISSUE PROCEDURE

All Applicants should review the General Information Document for Investing in Public Issues prepared and issued in accordance with the circular (SEBI/HO/CFD/DIL1/CIR/P/2020/37) dated March 17, 2020 notified by SEBI and updated pursuant to the circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015 as amended and modified by the circular dated 21, and (SEBI/HO/CFD/DIL/CIR/P/2016/26) January 2016. SEBI Circular bearing number (SEBI/HO/CFD/DIL2/CIR/P/2018/22) dated February 15, 2018 and Circular (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated notified SEBI ("General Information Document") SEBI November 01. 2018, by and Circular No. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019, included below under Section "PART B – General Information Document", which highlights the key rules, processes and procedures applicable to public issues in general in accordance with the provisions of the Companies Act, 2013, the Securities Contracts (Regulation) Act, 1956, the Securities Contracts (Regulation) Rules, 1957 and the ICDR Regulations. The General Information Document is available on the websites of the Stock Exchanges and the Lead Manager. Please refer to the relevant portions of the General Information Document which are applicable to this Issue.

All Designated Intermediaries in relation to the Issue should ensure compliance with the SEBI circular (CIR/CFD/POLICYCELL/11/2015) dated November 10, 2015, as amended and modified by the SEBI circular (SEBI/HO/CFD/DIL/CIR/P/2016/26) dated January 21, 2016 and SEBI circular (SEBI/HO/CFD/DIL/CIR/P/2018/22) dated February 15, 2018 and (SEBI/HO/CFD/DIL2/CIR/P/2018/138) dated November 1, 2018, in relation to clarifications on streamlining the process of public issue of equity shares and convertibles as amended and modified by the SEBI circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/85 dated July 26, 2019 and circular no. SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 08, 2019.

Additionally, all Applicants may refer to the General Information Document for information, in addition to what is stated herein, in relation to (i) category of Applicants eligible to participate in the Issue; (ii) maximum and minimum Application size; (iii) price discovery and allocation; (iv) payment instructions for ASBA Applicants and Retail Individual Investors applying through the United Payments Interface channel; (v) issuance of Confirmation of Allocation Note ("CAN") and Allotment in the Issue; (vi) general instructions (limited to instructions for completing the Application Form); (vii) Designated Date; (viii) disposal of Applications; (ix) submission of Application Form; (x) other instructions (limited to joint Applications in cases of individual, multiple Applications and instances when an Application would be rejected on technical grounds); (xi) applicable provisions of Companies Act, 2013 relating to punishment for fictitious Applications; (xii) mode of making refunds; and (xiii) interest in case of delay in Allotment or refund.

With effect from July 1, 2019, with respect to Applications by RIIs through Designated Intermediaries (other than SCSBs), the existing process of physical movement of forms from such Designated Intermediaries to SCSBs for blocking of funds has been discontinued and only the UPI Mechanism for such Applications with existing timeline of T+6 days will continue for a period of three months or launch of five main board public issues, whichever is later ("UPI Phase II"), Further pursuant to SEBI Circular SEBI/HO/CFD/DCR2/CIR/P/2019/133 dated November 8, 2019 UPI Phase II was extended till March 31, 2020. Subsequently, the final reduced timeline will be made effective using the UPI Mechanism for applications by RIBs ("UPI Phase III"), as may be prescribed by SEBI.

Please note that the information stated/covered in this section may not be complete and/or accurate and as such would be subject to modification/change. Our Company and Lead Manager do not accept any responsibility for the completeness and accuracy of the information stated in this section and the General Information Document. Our Company and Lead Manager would not be able to include any amendment, modification or change in applicable law, which may occur after the date of the Draft Prospectus. Applicants are advised to make their independent investigations and ensure that their Application do not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or as specified in this Draft Prospectus and the Draft Prospectus.

This section applies to all the Applicants, please note that all the Applicants are required to make payment of the Full Application Amount along with the Application Form.

# Phased implementation of Unified Payments Interface

SEBI has issued a circular bearing number SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018 and circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/50 dated April 3, 2019 circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 June 28, 2019, circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/133 dated November 08, 2019 (collectively the "UPI Circulars") in relation to streamlining the process of public issue of equity shares and convertibles. Pursuant to the UPI Circulars, UPI will be introduced in a phased manner as a payment mechanism (in addition to mechanism of blocking funds in the account maintained with SCSBs under the ASBA) for applications by RIBs through intermediaries with the objective to reduce the time duration from public issue closure to listing from six working days to up to three working days. Considering the time required for making necessary changes to the systems and to ensure complete and smooth transition to the UPI Mechanism, the UPI Circular proposes to introduce and implement the UPI Mechanism in three phases in the following manner:

**Phase I**: This phase has become applicable from January 1, 2019 until March 31, 2019 or floating of five main board public issues, whichever is later. Subsequently, the timeline for implementation of Phase I was extended till June 30, 2019. Under this phase, a Retail Individual Applicant had the option to submit the Application Form with any of the intermediary and use his/ her UPI ID for the purpose of blocking of funds. The time duration from public issue closure to listing continued to be six Working Days.

**Phase II**: This phase has become applicable from July 1, 2019 and was to initially continue for a period of three months or floating of five main board public issues, whichever is later. Subsequently, it was decided to extend the timeline for implementation of Phase II until March 31, 2020. Further, as per SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/50 dated March 30, 2020, the current Phase II of Unified Payments Interface with Application Supported by Blocked Amount is continued till further notice. Under this phase, submission of the ASBA Form by RIIs through Designated Intermediaries (other than SCSBs) to SCSBs for blocking of funds will be discontinued and will be replaced by the UPI payment mechanism. However, the time duration from public issue closure to listing continues to be six Working Days during this phase.

**Phase III**: The commencement period of Phase III is yet to be notified. In this phase, the time duration from public issue closure to listing is proposed to be reduced to three Working Days.

All SCSBs offering facility of making application in public issues shall also provide facility to make application using the UPI Mechanism. The Issuers will be required to appoint one of the SCSBs as a sponsor bank to act as a conduit between the Stock Exchanges and NPCI in order to facilitate collection of requests and / or payment instructions of the Retail Individual Applicants into the UPI mechanism.

For further details, refer to the General Information Document available on the websites of the Stock Exchanges and the Lead Manager.

# PART A

# **Fixed Price Issue Procedure**

The Issue is being made in compliance with the provisions of Reg. 229(2) of Chapter IX of the SEBI (ICDR) Regulations, 2018 and through the Fixed Price Process wherein 50% of the Net Issue to Public is being offered to the Retail Individual Applicants and the balance shall be offered to Non-Retail Category i.e. QIBs and Non-Institutional Applicants. However, if the aggregate demand from the Retail Individual Applicants is less than 50%, then the balance Equity Shares in that portion will be added to the non-retail portion offered to the remaining investors including QIBs and NIIs and vice-versa subject compliance with Regulation 253(2) of the SEBI ICDR Regulations and subject to valid Applications being received from them at or above the Issue Price.

Subject to the valid Applications being received at or above the Issue Price, allocation to all categories in the Net Issue, shall be made on a proportionate basis, except for the Retail Portion where Allotment to each Retail Individual Applicants shall not be less than the minimum lot, subject to availability of Equity Shares in Retail Portion, and the remaining available Equity Shares, if any, shall be allotted on a proportionate basis. Under subscription, if any, in any category, would be allowed to be met with spill over from any other category or a combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange.

Investors should note that according to Section 29(1) of the Companies Act, 2013, allotment of Equity Shares to all successful Applicants will only be in the dematerialized form. It is mandatory to furnish the details of Applicant's depository account along with Application Form. The Application Forms which do not have the details of the Applicants' depository account, including the DP ID Numbers and the beneficiary account number shall be treated as incomplete and rejected. Application Forms which do not have the details of the Applications made on behalf of the Central and the State Governments, residents of the state of Sikkim and official appointed by the courts) shall be treated as incomplete and are liable to be rejected. Applicants will not have the option of being Allotted Equity Shares in physical form. The Equity Shares on Allotment shall be traded only in the dematerialized segment of the Stock Exchanges. However, investors may get the specified securities rematerialized subsequent to allotment.

#### **Application Form**

Retail Individual Applicants can submit their Applications by submitting Application Forms, in physical form or in electronic mode, to the members of the Syndicate, the sub-Syndicate, the SCSBs, the Registered Brokers, Registrars to an Issue and Share Transfer Agents and Depository Participants.

Application Forms will be available with the Syndicate/sub-Syndicate members, SCSBs and at our Registered Office. In addition, the Application Forms will also be available for download on the website of the Company, Lead Manager and Stock Exchange, Emerge (www1.nseindia.com), at least one day prior to the Issue Opening Date.

All Applicants shall mandatorily participate in the Issue only through the ASBA process. ASBA Applicants must provide bank account details and authorization to block funds in the relevant space provided in the Application Form or alternatively, the Retail

Individual Applicants wishing to apply through UPI Channel, may provide the UPI ID and validate the blocking of the funds and the Application Forms that do not contain such details are liable to be rejected. For further details on the UPI Channel please refer SEBI circular Ref: SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 1, 2018.

Applicants shall ensure that the Applications are made on Application Forms bearing the stamp of a member of the Syndicate or the Registered Broker or the SCSBs or Registrars to an Issue and Share Transfer Agents or Depository Participants, as the case may be, submitted at the Collection centres only (except in case of electronic Application Forms) and the Application Forms not bearing such specified stamp are liable to be rejected.

Pursuant to SEBI Circular dated January 1, 2016 and bearing no. CIR/CFD/DIL/1/2016, the Application Form has been standardized. Also, please note that pursuant to SEBI Circular CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 investors in public issues can only invest through ASBA mode. The prescribed colors of the Application Form for various investors applying in the Issue are as follows:

Category	Color*		
Indian Public/ eligible NRI's applying on a non-repatriation basis (ASBA)	White		
Non-Residents including eligible NRI's, FPI's, FIIs, FVCIs, etc. applying on a repatriation basis (ASBA)			

\*Excluding Electronic Application Form

Designated Intermediaries (other than SCSBs) after accepting application form submitted by RIIs (without using UPI for payment), NIIs and QIBs shall capture and upload the relevant details in the electronic bidding system of stock exchange(s) and shall submit/deliver the Application Forms to respective SCSBs where the Applicants has a bank account and shall not submit it to any non-SCSB Bank.

Further, for applications submitted to designated intermediaries (other than SCSBs), with use of UPI for payment, after accepting the application form, respective intermediary shall capture and upload the relevant application details, including UPI ID, in the electronic bidding system of stock exchange(s).

Applicants shall only use the specified Application Form for making an Application in terms of the Draft Prospectus.

The Application Form shall contain information about the Applicant and the price and the number of Equity Shares that the Applicants wish to apply for. Application Forms downloaded and printed from the websites of the Stock Exchange shall bear a system generated unique application number. Applicants are required to ensure that the ASBA Account has sufficient credit balance as an amount equivalent to the full Application Amount can be blocked by the SCSB or Sponsor Bank at the time of submitting the Application.

An Investor, intending to subscribe to this Issue, shall submit a completed application form to any of the following intermediaries (Collectively called – Designated Intermediaries")

Sr. No.	Designated Intermediaries
1.	An SCSB, with whom the bank account to be blocked, is maintained
2.	A syndicate member (or sub-syndicate member)
3.	A stock broker registered with a recognized stock exchange (and whose name is mentioned on the website of the stock
	exchange as eligible for this activity) ('broker')
4.	A depository participant ('DP') (whose name is mentioned on the website of the stock exchange as eligible for this
	activity)
5.	A registrar to an issue and share transfer agent ('RTA') (whose name is mentioned on the website of the stock
	exchange as eligible for this activity)

Retails investors submitting application with any of the entities at (ii) to (v) above (hereinafter referred as "Intermediaries"), and intending to use UPI, shall also enter their UPI ID in the application form.

The aforesaid intermediary shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

The upload of the details in the electronic bidding system of stock exchange will be done by:

For Applications submitted	After accepting the form, SCSB shall capture and upload the relevant details in the electronic
by Investors to SCSB	bidding system as specified by the stock exchange and may begin blocking funds available
	in the bank account specified in the form, to the extent of the application money specified.

For applications submitted by investors to intermediaries other than SCSBs	After accepting the application form, respective Intermediary shall capture and upload the relevant details in the electronic bidding system of the stock exchange. Post uploading, they shall forward a schedule as per prescribed format along with the application forms to designated branches of the respective SCSBs for blocking of funds within one day of closure of Issue.
For applications submitted	After accepting the application form, respective intermediary shall capture and upload the
by investors to	relevant application details, including UPI ID, in the electronic bidding system of stock
intermediaries other than	exchange.
SCSBs with use of UPI for	Stock exchange shall share application details including the UPI ID with sponsor bank on a
payment	continuous basis, to enable sponsor bank to initiate mandate request on investors for
	blocking of funds.
	Sponsor bank shall initiate request for blocking of funds through NPCI to investor. Investor
	to accept mandate request for blocking of funds, on his/her mobile application, associated
	with UPI ID linked bank account.

Stock exchange shall validate the electronic bid details with depository's records for DP ID/Client ID and PAN, on a real-time basis and bring the inconsistencies to the notice of intermediaries concerned, for rectification and re-submission within the time specified by stock exchange.

Stock exchange shall allow modification of selected fields viz. DP ID/Client ID or Pan ID (Either DP ID/Client ID or Pan ID can be modified but not BOTH), Bank code and Location code, in the bid details already uploaded.

Upon completion and submission of the Application Form to Application Collecting intermediaries, the Applicants are deemed to have authorized our Company to make the necessary changes in the Draft Prospectus, without prior or subsequent notice of such changes to the Applicants. Applicants shall submit an Application Form either in physical or electronic form to the SCSB's authorizing blocking of funds that are available in the bank account specified in the Application Form used by ASBA Applicants. Designated Intermediaries (other than SCSBs) shall submit/deliver the ASBA Forms/ Application Forms to the respective SCSB, where the Applicant has a bank account and shall not submit it to any non-SCSB bank or any Escrow Collection Bank.

# Availability of Draft Prospectus and Application Forms

The Application Forms and copies of the Draft Prospectus may be obtained from the Registered Office of our Company, (Lead Manager to the Issue as mentioned in the Application Form. The application forms may also be downloaded from the website of BSE i.e. <u>www.bseindia.com</u>.

# Who can apply?

In addition to the category of Applicants as set forth under "General Information Document for Investing in Public Issues Category of Investors Eligible to participate in an Issue", the following persons are also eligible to invest in the Equity Shares under all applicable laws, regulations and guidelines, including

- a) Indian nationals' resident in India who are not incompetent to contract under the Indian Contract Act, 1872, as amended, in single or as a joint application and minors having valid Demat account as per Demographic Details provided by the Depositories. Furthermore, based on the information provided by the Depositories, our Company shall have the right to accept the Applications belonging to an account for the benefit of minor (under guardianship);
- b) Hindu Undivided Families or HUFs, in the individual name of the Karta. The Applicant should specify that the application is being made in the name of the HUF in the Application Form as follows: -Name of Sole or First applicant: XYZ Hindu Undivided Family applying through XYZ, where XYZ is the name of the Kartal. Applications by HUFs would be considered at par with those from individuals;
- c) Companies, corporate bodies and societies registered under the applicable laws in India and authorized to invest in the Equity Shares under their respective constitutional and charter documents;
- d) Mutual Funds registered with SEBI;
- e) Eligible NRIs on a repatriation basis or on a non-repatriation basis, subject to applicable laws. NRIs other than Eligible NRIs are not eligible to participate in this Issue;
- f) Indian Financial Institutions, scheduled commercial banks, regional rural banks, co-operative banks (subject to RBI permission, and the SEBI Regulations and other laws, as applicable);
- g) FIIs and sub-accounts of FIIs registered with SEBI, other than a sub-account which is a foreign corporate or a foreign individual under the QIB Portion;
- h) Limited Liability Partnerships (LLPs) registered in India and authorized to invest in equity shares;
- i) Sub-accounts of FIIs registered with SEBI, which are foreign corporate or foreign individuals only under the Non-Institutional applicant 's category;
- j) Venture Capital Funds and Alternative Investment Fund (I) registered with SEBI; State Industrial Development Corporations;
- k) Foreign Venture Capital Investors registered with the SEBI;

- 1) Trusts/societies registered under the Societies Registration Act, 1860, as amended, or under any other law relating to Trusts and who are authorized under their constitution to hold and invest in equity shares;
- m) Scientific and/or Industrial Research Organizations authorized to invest in equity shares;
- n) Insurance Companies registered with Insurance Regulatory and Development Authority, India;
- o) Provident Funds with minimum corpus of ₹ 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- p) Pension Funds with minimum corpus of ₹ 25 Crores and who are authorized under their constitution to hold and invest in equity shares;
- q) National Investment Fund set up by Resolution no. F. No. 2/3/2005-DDII dated November 23, 2005 of Government of India published in the Gazette of India;
- r) Insurance funds set up and managed by army, navy or air force of the Union of India;
- s) Multilateral and bilateral development financial institution;
- t) Eligible QFIs;
- u) Insurance funds set up and managed by army, navy or air force of the Union of India;
- v) Insurance funds set up and managed by the Department of Posts, India;
- w) Any other person eligible to apply in this Issue, under the laws, rules, regulations, guidelines and policies applicable to them.

## Applications not to be made by:

- 1. Minors (except through their Guardians)
- 2. Partnership firms or their nominations
- 3. Foreign Nationals (except NRIs)
- 4. Overseas Corporate Bodies

As per the existing regulations, OCBs are not eligible to participate in this Issue. The RBI has however clarified in its circular, A.P. (DIR Series) Circular No. 44, dated December 8, 2003 that OCBs which are incorporated and are not under the adverse notice of the RBI are permitted to undertake fresh investments as 138 incorporated non-resident entities in terms of Regulation 5(1) of RBI Notification No.20/2000-RB dated May 3, 2000 under FDI Scheme with the prior approval of Government if the investment is through Government Route and with the prior approval of RBI if the investment is through Automatic Route on case by case basis. OCBs may invest in this Issue provided it obtains a prior approval from the RBI. On submission of such approval along with the Application Form, the OCB shall be eligible to be considered for share allocation.

## MAXIMUM AND MINIMUM APPLICATION SIZE

#### 1. For Retail Individual Applicants

The Application must be for a minimum of  $[\bullet]$  Equity Shares and in multiples of  $[\bullet]$  Equity Shares thereafter, so as to ensure that the Application Price payable by the Applicant does not exceed  $\gtrless$  2,00,000. In case of revision of Applications, the Retail Individual Applicants have to ensure that the Application Price does not exceed  $\gtrless$  2,00,000.

#### 2. For Other than Retail Individual Applicants (Non-Institutional Applicants and QIBs):

The Application must be for a minimum of such number of Equity Shares that the Application Amount exceeds ₹ 2,00,000 and in multiples of [•] Equity Shares thereafter. An Application cannot be submitted for more than the Net Issue Size. However, the maximum Application by a QIB investor should not exceed the investment limits prescribed for them by applicable laws. Under existing SEBI Regulations, a QIB Applicant cannot withdraw its Application after the Issue Closing Date and is required to pay 100% QIB Margin upon submission of Application.

In case of revision in Applications, the Non-Institutional Applicants, who are individuals, have to ensure that the Application Amount is greater than ₹ 2,00,000 for being considered for allocation in the Non-Institutional Portion.

# Applicants are advised to ensure that any single Application from them does not exceed the investment limits or maximum number of Equity Shares that can be held by them under applicable law or regulation or as specified in this Draft Prospectus.

The above information is given for the benefit of the Applicants. The Company and the LMs are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the number of Equity Shares applied for do not exceed the applicable limits under laws or regulations.

## **BASIS OF ALLOTMENT**

Allotment will be made in consultation with the Stock Exchange. In the event of oversubscription, the allotment will be made on a

proportionate basis in marketable lots as set forth here:

- 1. The total number of Shares to be allocated to each category as a whole shall be arrived at on a proportionate basis i.e. the total number of Shares applied for in that category multiplied by the inverse of the over subscription ratio (number of applicants in the category X number of Shares applied for).
- 2. The number of Shares to be allocated to the successful applicants will be arrived at on a proportionate basis in marketable lots (i.e. Total number of Shares applied for into the inverse of the over subscription ratio).

For applications where the proportionate allotment works out to less than [•] Equity shares the allotment will be made as follows:

- 1. Each successful applicant shall be allotted [•] Equity shares; and
- 2. The successful applicants out of the total applicants for that category shall be determined by the drawl of lots in such a manner that the total number of Shares allotted in that category is equal to the number of Shares worked out as per (2) above.

If the proportionate allotment to an applicant works out to a number that is not a multiple of  $[\bullet]$  Equity shares, the applicant would be allotted Shares by rounding off to the nearest multiple of  $[\bullet]$  Equity shares subject to a minimum allotment of  $[\bullet]$  Equity shares. If the Shares allotted on a proportionate basis to any category is more than the Shares allotted to the applicants in that category, the balance available Shares for allocation shall be first adjusted against any category, where the allotted Shares are not sufficient for proportionate allotment to the successful applicants in that category, the balance Shares, if any, remaining after such adjustment will be added to the category comprising of applicants applying for the minimum number of Shares. If as a result of the process of rounding off to the nearest multiple of  $[\bullet]$  Equity shares, results in the actual allotment being higher than the shares offered, the final allotment may be higher at the sole discretion of the Board of Directors, up to 110% of the size of the offer specified under the Capital Structure mentioned in this Draft Prospectus.

The above proportionate allotment of shares in an Issue that is oversubscribed shall be subject to the reservation for small individual applicants as described below:

- 1. As the retail individual investor category is entitled to more than fifty percent on proportionate basis, the retail individual investors shall be allocated that higher percentage.
- 2. The balance net offer of shares to the public shall be made available for allotment to
  - a. Individual applicants other than retails individual investors and
  - b. Other investors, including Corporate Bodies/ Institutions irrespective of number of shares applied for.
- 3. The unsubscribed portion of the net offer to any one of the categories specified in a) or b) shall/may be made available for allocation to applicants in the other category, if so required.

Retail Individual Investor' means an investor who applies for shares of value of not more than  $\gtrless 2,00,000/$ -. Investors may note that in case of over subscription allotment shall be on proportionate basis and will be finalized in consultation with Stock Exchange. The Executive Director/ Managing Director of Stock Exchange in addition to Lead Manager and Registrar to the Public Issue shall be responsible to ensure that the basis of allotment is finalized in a fair and proper manner in accordance with the SEBI (ICDR) Regulations.

#### Participation by Associates/ Affiliates of LM and the Syndicate Members

The LM, Market Maker and the Underwriter, if any shall not be entitled to subscribe to this Issue in any manner except towards fulfilling their underwriting and market making obligations. However, associates/affiliates of the LM and Syndicate Members, if any may subscribe for Equity Shares in the Issue, either in the QIB Category or in the Non- Institutional Category as may be applicable to the Applicants, where the allocation is on a proportionate basis and such subscription may be on their own account or on behalf of their clients.

#### **Option to Subscribe in the Issue**

- a. As per Section 29(1) of the Companies Act 2013, allotment of Equity Shares shall be made in dematerialized form only. Investors will not have the option of getting allotment of specified securities in physical form.
- b. The Equity Shares, on allotment, shall be traded on the Stock Exchange in demat segment only.
- c. A single application from any investor shall not exceed the investment limit/minimum number of Equity Shares that can be held by him/her/it under the relevant regulations/statutory guidelines and applicable law.

## **Information for the Applicants:**

- 1. Our Company and the Lead Manager shall declare the Issue Opening Date and Issue Closing Date in the Draft Prospectus to be registered with the RoC and also publish the same in two national newspapers (one each in English and Hindi) and in a regional newspaper with wide circulation. This advertisement shall be in prescribed format.
- 2. Our Company will file the Draft Prospectus with the RoC at least 3 (three) days before the Issue Opening Date.
- 3. Copies of the Application Form along with Abridge Prospectus and copies of the Draft Prospectus will be available with the, the Lead Manager, the Registrar to the Issue, and at the Registered Office of our Company. Electronic Application Forms will also be available on the websites of the Stock Exchange.
- 4. Any applicant who would like to obtain the Draft Prospectus and/ or the Application Form can obtain the same from our Registered Office.
- 5. Applicants who are interested in subscribing for the Equity Shares should approach Designated Intermediaries to register their applications.
- 6. Application Forms submitted directly to the SCSBs should bear the stamp of the SCSBs and/or the Designated Branch, or the respective DesignatedIntermediaries. Application Form submitted by Applicants whose beneficiary account is inactive shall be rejected.
- 7. The Application Form can be submitted either in physical or electronic mode, to the SCSBs with whom the ASBA Account is maintained, or other Designated Intermediaries (Other than SCSBs). SCSBs may provide the electronic mode of collecting either through an internet enabled collecting and banking facility or such other secured, electronically enabled mechanism for applying and blocking funds in the ASBA Account. The Retail Individual Applicants has to apply only through UPI Channel, they have to provide the UPI ID and validate the blocking of the funds and such application forms that do not contain such details are liable to be rejected.
- 8. Applicants applying directly through the SCSBs should ensure that the Application Form is submitted to a Designated Branch of SCSB, where the ASBA Account is maintained. Applications submitted directly to the SCSB's or other Designated Intermediaries (Other than SCSBs), the relevant SCSB, shall block an amount in the ASBA Account equal to the Application Amount specified in the Application Form, before entering the ASBA application into the electronic system.
- 9. Except for applications by or on behalf of the Central or State Government and the Officials appointed by the courts and by investors residing in the State of Sikkim, the Applicants, or in the case of application in joint names, the first Applicant (the first name under which the beneficiary account is held), should mention his/her PAN allotted under the Income Tax Act. In accordance with the SEBI Regulations, the PAN would be the sole identification number for participating transacting in the securities market, irrespective of the amount of transaction. Any Application Form without PAN is liable to be rejected. The demat accounts of Applicants for whom PAN details have not been verified, excluding person resident in the State of Sikkim or persons who may be exempted from specifying their PAN for transacting in the securities market, shall be "suspended for credit" and no credit of Equity Shares pursuant to the Issue will be made into the accounts of such Applicants.
- 10. The Applicants may note that in case the PAN, the DP ID and Client ID mentioned in the Application Form and entered into the electronic collecting system of the Stock Exchange Designated Intermediaries do not match with PAN, the DP ID and Client ID available in the Depository database, the Application Form is liable to be rejected.

#### Application by Indian Public including eligible NRIs applying on Non-Repatriation Basis

Application must be made only in the names of individuals, Limited Companies or Statutory Corporations/institutions and not in the names of Minors, Foreign Nationals, Non-Residents Indian (except for those applying on non-repatriation), trusts, (unless the Trust is registered under the Societies Registration Act, 1860 or any other applicable Trust laws and is authorized under its constitution to hold shares and debentures in a Company), Hindu Undivided Families, Partnership firms or their nominees. In case of HUFs, application shall be made by the Karta of the HUF. An applicant in the Net Public Category cannot make an application for that number of Equity Shares exceeding the number of Equity Shares offered to the public. Eligible NRIs applying on a non-repatriation basis should authorize their SCSB to block their NRE/FCNR accounts as well as NRO accounts.

#### **Applications by eligible NRIs on Repatriation Basis**

Application Forms have been made available for eligible NRIs at our registered office.

Eligible NRIs applicants may please note that only such applications as are accompanied by payment in free foreign exchange shall be considered for Allotment under reserved category. The Eligible NRIs who intend to get the amount blocked in the Non-Resident Ordinary (NRO) accounts shall use the form meant for Resident Indians and shall not use the forms meant for reserved category.

Under FEMA, general permission is granted to companies vide notification no. FEMA/20/2000 RB dated 03/05/2000 to issue securities to NRIs subject to the terms and conditions stipulated therein. Companies are required to file the declaration in the prescribed form to the concerned Regional Office of RBI within 30 (thirty) days from the date of issue of shares of allotment to NRIs on repatriation basis.

Allotment of Equity shares to Non-Resident Indians shall be subject to the prevailing Reserve Bank of India Guidelines. Sale proceeds of such investments in Equity shares will be allowed to be repatriated along with the income thereon subject to the permission of the RBI and subject to the Indian Tax Laws and regulations and any other applicable laws.

# **Application by FPIs (including FIIs)**

In terms of the SEBI FPI Regulations, an FII who holds a valid certificate of registration from SEBI shall be deemed to be a registered FPI until the expiry of the block of three years for which fees have been paid as per the SEBI FII Regulations. An FII or sub-account may, subject to payment of conversion fees under the SEBI FPI Regulations participate in the Issue until the expiry of its registration with SEBI as an FII or sub-account, or if it has obtained a certificate of registration as an FPI, whichever is earlier. Accordingly, such FIIs can, subject to the payment of conversion fees under the SEBI FPI Regulations, participate in this Issue in accordance with Schedule 2 of the FEMA Regulations. An FII shall not be eligible to invest as an FII after registering as an FPI under the SEBI FPI Regulations.

In terms of the SEBI FPI Regulations, the purchase of Equity Shares and total holding by a single FPI or an investor group (which means the same set of ultimate beneficial owner(s) investing through multiple entities) must be below 10% of our post-issue Equity Share capital. Further, in terms of the FEMA Regulations, the total holding by each FPI shall be below 10% of the total paid-up Equity Share capital of our Company and the total holdings of all FPIs put together shall not exceed 24% of the paid-up Equity Share capital of our Company. The aggregate limit of 24% may be increased up to the sectoral cap by way of a resolution passed by the Board of Directors followed by a special resolution passed by the Shareholders of our Company and subject to prior intimation to RBI. In terms of the FEMA Regulations, for calculating the aggregate holding of FPIs in a company, holding of all registered FPIs as well as holding of FIIs (being deemed FPIs) shall be included.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time.

Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 22 of the SEBI FPI Regulations, an FPI, other than Category III foreign portfolio investor and unregulated broad based funds, which are classified as Category II foreign portfolio investor by virtue of their investment manager being appropriately regulated, may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by a FPI against securities held by it that are listed or proposed to be listed on any recognized stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons who are regulated by an appropriate regulatory authority; and (ii) such offshore derivative instruments are issued after compliance with 'know your client' norms. Further, pursuant to a Circular dated November 24, 2014 issued by the SEBI, FPIs are permitted to issue offshore derivate instruments only to subscribers that (i) meet the eligibility criteria set forth in Regulation 4 of the SEBI FPI Regulations; and (ii) do not have opaque structures, as defined under the SEBI FPI Regulations. An FPI is also required to ensure that no further issue or transfer of any offshore derivative instrument is made by or on behalf of it to any persons that are not regulated by an appropriate foreign regulatory authority. Further, where an investor has investments as FPI and also holds positions as an overseas direct investment subscriber, investment restrictions under the SEBI FPI Regulations shall apply on the aggregate of FPI investments and overseas direct investment positions held in the underlying Indian company.

# Application by SEBI registered Alternative Investment Fund (AIF), Venture Capital Funds and Foreign Venture Capital Investors

The SEBI (Venture Capital) Regulations, 1996 and the SEBI (Foreign Venture Capital Investor) Regulations, 2000 prescribe investment restrictions on venture capital funds and foreign venture capital investors registered with SEBI. As per the current regulations, the following restrictions are applicable for SEBI registered venture capital funds and foreign venture capital investors: Accordingly, the holding by any individual venture capital fund registered with SEBI in one Company should not exceed 25% of the corpus of the venture capital fund; a Foreign Venture Capital Investor can invest its entire funds committed for investments into India in one Company. Further, Venture Capital Funds and Foreign Venture Capital investor can invest only up to 33.33% of the funds available for investment by way of subscription to an Initial Public Offer. The SEBI (Alternative Investment funds) Regulations, 2012 prescribes investment restrictions for various categories of AIF's. The category I and II AIFs cannot invest more than 25% of the corpus in one investee Company. A category I AIF, as defined in the SEBI Regulations, cannot invest more than 1/3rd

of its corpus by way of subscription to an initial public offering of a venture capital undertaking. Additionally, the VCFs which have not re-registered as an AIF under the SEBI Regulations shall continue to be regulated by the VCF Regulations.

## **Application by Mutual Funds**

As per the current regulations, the following restrictions are applicable for investments by Mutual fund.

No mutual fund scheme shall invest more than 10% of its net asset value in the Equity Shares or equity related instruments of any Company provided that the limit of 10% shall not be applicable for investments in index funds or sector or industry specific funds. No mutual fund under all its schemes should own more than 10% of any Company's paid up share capital carrying voting rights.

With respect to Applications by Mutual Funds, a certified copy of their SEBI registration certificate must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In case of a Mutual Fund, a separate Application can be made in respect of each scheme of the Mutual Fund registered with SEBI and such Applications in respect of more than one scheme of the Mutual Fund will not be treated as multiple Applications provided that the Applications clearly indicate the scheme concerned for which the Application has been made.

The Application made by Asset Management Companies or custodians of Mutual Funds shall specifically state the names of the concerned schemes for which the Applications are made.

#### **Applications by Limited Liability Partnerships**

In case of Applications made by limited liability partnerships registered under the Limited Liability Partnership Act, 2008, a certified copy of certificate of registration issued under the LLP Act, 2008 must be attached to the Application Form. Failing this, our Company reserves the right to reject any Application without assigning any reason thereof.

#### **Applications by Insurance Companies**

In case of applications made by insurance companies registered with IRDA, certified copy of certificate of registration issued by IRDA must be attached to the Application Form Failing this, our Company in consultation with the LM, reserves the right to reject any application, without assigning any reason thereof. The exposure norms for insurers, prescribed under the Insurance Regulatory and Development Authority (Investment Scheme) (5th Amendment) Regulations, 2010, as amended *(the "IRDA Investment Regulations")*, are broadly set forth below:

- i. Equity shares of a company: The lesser of 10% of the investee company's subscribed capital (face value) or 10% of the respective fund in case of life insurer or 10% of investment assets in case of general insurer or reinsurer;
- ii. The entire group of the investee company: at least 10% of the respective fund in case of a life insurer or 10% of investment assets in case of general insurer or reinsurer (25% in case of Unit Linked Insurance Plans); and
- iii. The industry sector in which the investee company operates: 10% of the insurer's total investment exposure to the industry sector (25% in case of Unit Linked Insurance Plans).

#### **Applications under Power of Attorney**

In case of applications made pursuant to a power of attorney by limited companies, corporate bodies, registered societies, FIIs, FPI's, Mutual Funds, insurance companies and provident funds with minimum corpus of ₹ 2,500 Lakhs (subject to applicable law) and pension funds with a minimum corpus of ₹ 2,500 Lakhs, a certified copy of the power of attorney or the relevant Resolution or authority, as the case may be, along with a certified copy of the memorandum of association and articles of association and/or bye laws must be lodged with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

With respect to the applications by VCFs, FVCIs and FPIs, a certified copy of the power of attorney or the relevant resolution or authority, as the case may belong with a certified copy of their SEBI registration certificate must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made pursuant to a power of attorney by Mutual Funds, a certified copy of the power of attorney or the relevant resolutions or authority, as the case may be, along with the certified copy of their SEBI registration certificate must be submitted along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by insurance companies registered with the IRDA, a certified copy of certificate of registration issued by the IRDA must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason therefore.

In the case of Applications made by to the power of attorney by FIIs, a certified copy of the power of attorney the relevant resolution or authority, as the case may be along with the certified copy of SEBI registration certificate must be lodged with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

In the case of Applications made by provident funds, subject to applicable law, with minimum corpus of ₹ 2,500 Lakhs and pension funds with minimum corpus of ₹ 2,500 Lakhs, a certified copy of a certificate from a chartered accountant certifying the corpus of the provident fund/pension fund must be lodged along with the Application Form. Failing this, the Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

## Application by Provident Funds/ Pension Funds

In case of Applications made by provident funds with minimum corpus of  $\gtrless$  2,500 lakhs (subject to applicable law) and pension funds with minimum corpus of  $\gtrless$  2,500 lakhs, a certified copy of certificate from a chartered accountant certifying the corpus of the provident fund/ pension fund must be lodged along with the Application Form. Failing this, our Company reserves the right to accept or reject any Application in whole or in part, in either case, without assigning any reason thereof.

The above information is given for the benefit of the Applicants. Our Company and the LM are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of filing of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the maximum number of Equity Shares applied for or maximum investment limits do not exceed the applicable limits under laws or regulations or as specified in this Draft Prospectus.

## **Applications by Banking Companies**

In case of Applications made by banking companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, and (ii) the approval of such banking company's investment committee are required to be attached to the Application Form, failing which our Company reserve the right to reject any Application without assigning any reason. The investment limit for banking companies in non-financial services Companies as per the Banking Regulation Act, 1949, and the Master Direction – Reserve Bank of India (Financial Services provided by Banks) Directions, 2016, is 10% of the paid-up share capital of the investee company or 10% of the banks' own paid-up share capital and reserves, whichever is less. Further, the aggregate investment in subsidiaries and other entities engaged in financial and non-financial services company cannot exceed 20% of the bank's paid-up share capital and reserves. A banking company may hold up to 30% of the paid-up share capital of the investee company with the prior approval of the RBI provided that the investee company is engaged in non-financial activities in which banking companies are permitted to engage under the Banking Regulation Act.

## Applications by Systemically Important Non-Banking Financial Companies

In case of Applications made by Systemically Important Non-Banking Financial Companies registered with RBI, certified copies of: (i) the certificate of registration issued by RBI, (ii) certified copy of its last audited financial statements on a standalone basis and a net worth certificate from its statutory auditor, and (iii) such other approval as may be required by the Systemically Important Non-Banking Financial Companies, are required to be attached to the Application Form. Failing this, our Company in consultation with the LM, reserves the right to reject any Bid without assigning any reason thereof. Systematically Important NBFCs participating in the Issue shall comply with all applicable regulations, guidelines and circulars issued by RBI from time to time.

The investment limit for Systemically Important NBFCs shall be as prescribed by RBI from time to time.

## Applications by SCSBs

SCSBs participating in the Offer are required to comply with the terms of the SEBI circulars dated September 13, 2012 and January 2, 2013. Such SCSBs are required to ensure that for making applications on their own account using ASBA, they should have a separate account in their own name with any other SEBI registered SCSBs. Further, such account shall be used solely for the purpose of making application in public issues and clear demarcated funds should be available in such account for such applications.

#### Issue Procedure for Application Supported by Blocked Account (ASBA) Applicants

In accordance with the SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 all the Applicants have to compulsorily apply through the ASBA Process. Our Company and the Lead Manager are not liable for any amendments, modifications, or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. ASBA Applicants are advised to make their independent investigations and to ensure that the ASBA Application Form is correctly filled up, as described in this section.

The lists of banks that have been notified by SEBI to act as SCSB (Self Certified Syndicate Banks) for the ASBA Process are provided on <u>https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognised=yes</u>. For details on designated branches of SCSB collecting the Application Form, please refer the above-mentioned SEBI link.

## Method and Process of Applications

- 1. The Designated Intermediaries shall accept applications from the Applicants during the Issue Period.
- 2. The Issue Period shall be for a minimum of three Working Days and shall not exceed 10 Working Days. The Issue Period may be extended, if required, by an additional three Working Days, subject to the total Issue Period not exceeding 10 Working Days.
- 3. During the Issue Period, Applicants who are interested in subscribing to the Equity Shares should approach the Designated Intermediaries to register their applications.
- 4. The Applicant cannot apply on another Application Form after applications on one Application Form have been submitted to the Designated Intermediaries. Submission of a second Application form to either the same or to another Designated Intermediaries will be treated as multiple applications and is liable to rejected either before entering the application into the electronic collecting system or at any point prior to the allocation or Allotment of Equity Shares in this Issue.
- 5. Designated Intermediaries accepting the application forms shall be responsible for uploading the application along with other relevant details in application forms on the electronic bidding system of stock exchange and submitting the form to SCSBs for blocking of funds (except in case of SCSBs, where blocking of funds will be done by respective SCSBs only). All applications shall be stamped and thereby acknowledged by the Designated Intermediaries at the time of receipt.

For Applications submitted	After accepting the form, SCSB shall capture and upload the relevant details in the electronic
by investors to SCSB:	bidding system as specified by the stock exchange and may begin blocking funds available in
	the bank account specified in the form, to the extent of the application money specified.
For applications submitted After accepting the application form, respective Designated Intermediary shall capture and	
by investors to	upload the relevant details in the electronic bidding system of the stock exchange. Post
intermediaries other than	uploading, they shall forward a schedule as per prescribed format along with the application
SCSBs:	forms to designated branches of the respective SCSBs for blocking of funds within one day of
	closure of Issue.

- 6. The Designated Intermediaries will enter each application option into the electronic collecting system as a separate application and generate a TRS and give the same to the applicant.
- 7. Upon receipt of the Application Form, submitted whether in physical or electronic mode, the Designated Intermediaries shall verify if sufficient funds equal to the Application Amount are available in the ASBA Account, as mentioned in the Application Form, prior to uploading such applications with the Stock Exchange.
- 8. If sufficient funds are not available in the ASBA Account, the Designated Intermediaries shall reject such applications and shall not upload such applications with the Stock Exchange.
- 9. If sufficient funds are available in the ASBA Account, the SCSB shall block an amount equivalent to the Application Amount mentioned in the Application Form and will enter each application option into the electronic collecting system as a separate application and generate a TRS for each price and demand option. The TRS shall be furnished to the Applicant on request.
- 10. The Application Amount shall remain blocked in the aforesaid ASBA Account until finalization of the Basis of Allotment and consequent transfer of the Application Amount against the Allotted Equity Shares to the Public Issue Account, or until withdraw/ failure of the Issue or until withdrawal/ rejection of the Application Form, as the case may be. Once the Basis of Allotment if finalized, the Registrar to the Issue shall send an appropriate request to the Controlling Branch of the SCSB for unblocking the relevant ASBA Accounts and for transferring the amount allocable to the successful Applicants to the Public Issue Account. In case of withdrawal/ failure of the Issue, the blocked amount shall be unblocked on receipt of such information from the Registrar to the Issue.

#### Terms of payment

The entire Issue price of  $\mathfrak{F}[\bullet]$  per share is payable on application. In case of allotment of lesser number of Equity Shares than the number applied, the Registrar shall instruct the SCSBs to unblock the excess amount paid on Application to the Applicants.

SCSBs will transfer the amount as per the instruction of the Registrar to the Public Issue Account, the balance amount after transfer will be unblocked by the SCSBs.

The applicants should note that the arrangement with Bankers to the Issue or the Registrar is not prescribed by SEBI and has been established as an arrangement between our Company, Banker to the Issue and the Registrar to the Issue to facilitate collections from the Applicants.

## Payment mechanism

The applicants shall specify the bank account number in their Application Form and the SCSBs shall block an amount equivalent to the Application Amount in the bank account specified in the Application Form. The SCSB shall keep the Application Amount in the relevant bank account blocked until withdrawal/ rejection of the Application or receipt of instructions from the Registrar to unblock the Application Amount. However, Non-Retail Applicants shall neither withdraw nor lower the size of their applications at any stage. In the event of withdrawal or rejection of the Application Form or for unsuccessful Application Forms, the Registrar to the Issue shall give instructions to the SCSBs to unblock the application money in the relevant bank account within one day of receipt of such instruction. The Application Amount shall remain blocked in the ASBA Account until finalization of the Basis of Allotment in the Issue and consequent transfer of the Application Amount to the Public Issue Account, or until withdrawal/ failure of the Issue or until rejection of the Application by the ASBA Applicant, as the case may be.

Please note that, in terms of SEBI Circular No. CIR/CFD/POLICYCELL/11/2015 dated November 10, 2015 and the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2018, all the investors applying in a public Offer shall use only Application Supported by Blocked Amount (ASBA) process for application providing details of the bank account which will be blocked by the Self-Certified Syndicate Banks (SCSBs) for the same. Further, pursuant to SEBI Circular No. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018, Retail Individual Investors applying in public offer have to use UPI as a payment mechanism with Application Supported by Blocked Amount for making application.

## PROCEDURE FOR UNIFIED PAYMENT INTERFACE (UPI)

In accordance to the SEBI Circular no. SEBI/HO/CFD/DIL2/CIR/P/2019/76 dated June 28, 2019, to stream line the process of public issue of Equity Shares and convertibles, Phase II shall become effective from July 01, 2019, thereafter for applications by Retail Individual Investors through intermediaries, where the existing process of investor submitting application form with any intermediaries along with bank account details and movement of such application forms from intermediaries to self-certified Syndicate Banks (SCSBs) for blocking of funds, will be discontinued. For such applications only the UPI mechanism would be permissible mode.

Who can apply through UPI Mode:

Only Retail Individual Investors are allowed to use UPI for the payment in public issues. Qualified Institutional Buyers and High-Net worth Investors shall continue to apply as per the existing process.

#### PROCESS

Applications through UPI in IPOs (Public Issue) can be made only through the SCSBs/mobile applications whose name appears on the SEBI website: <u>www.sebi.gov.in</u>.

## **BLOCKING OF FUNDS:**

- a) Investors shall create UPI ID
- b) Investors shall submit their IPO applications through intermediaries and the investors shall enter UPI ID in the application form of Baheti Recycling Industries Limited.
- c) Thereafter, intermediary shall upload the bid details and UPI ID in the electronic bidding system of the Stock Exchange
- d) Stock Exchange shall validate the bid details on the real time basis with depository's records and shall bring the inconsistencies to the notice of intermediaries for rectification and re-submission
- e) Stock Exchange shall share the details including UPI ID with Sponsor Bank, to enable the Sponsor Bank to initiate the request for the blocking of funds
- f) Thereafter the investor shall receive notification and shall confirm the request by entering valid UPI PIN and upon such acceptance of request, funds would get blocked and intimation shall be given to the investor regarding blocking of funds

#### **UNBLOCKING OF FUNDS:**

a) After the offer close day, the RTA on the basis of bidding and blocking received from stock exchange undertake a reconciliation and shall prepare Basis of Allotment.

- b) Upon approval of such basis, instructions would be sent to the Sponsor Bank to initiate process for credit of funds in the public offer escrow account and unblocking of excess funds
- c) Based on authorization given by the investor using UPI PIN at the time of blocking of funds, equivalent to the allotment, would be debited from investors account and excess funds, if any, would be unblocked.

Further, RIIs would continue to have an option to modify or withdraw the bid till the closure of the offer period. For each such modification of application, RIIs shall submit a revised application and shall receive a mandate request from the Sponsor Bank to be validated as per the process indicated above. Hence, applications made through UPI ID for payment the same shall be revised by using UPI ID only.

## **REJECTION GROUNDS UNDER UPI PAYMENT MECHANISM**

An investor making application using any of channels under UPI Payments Mechanism, shall use only his/ her own bank account or only his/ her own bank account linked UPI ID to make an application in public issues. Applications made using third party bank account or using third party linked bank account UPI ID are liable for rejection. Sponsor Bank shall provide the investors UPI linked bank account details to RTA for purpose of reconciliation. RTA shall undertake technical rejection of all applications to reject applications made using third party bank account.

## LIST OF BANKS PROVIDING UPI FACILITY

An investor shall ensure that when applying in the IPO using UPI facility, the name of his Bank shall appear in the list of SCSBs as displayed on the SEBI website.

A list of SCSBs and mobile application which are live for applying in public issues using UPI mechanism is provided on the SEBI Website at the following path:

Home >> Intermediaries/Market Infrastructure Institutions >> Recognised Intermediaries >>Self Certified Syndicate Banks eligible as Issuer Banks for UPI

Investors whose Bank is not live on UPI as on the date of the aforesaid circular, may use the other alternate channels available to them viz. submission of application form with SCSBs or using the facility of linked online trading, demat and bank account (Channel I or II at para 5.1 SEBI circular bearing no. SEBI/HO/CFD/DIL2/CIR/P/2018/138 dated November 01, 2018.

## **Electronic Registration of Applications**

- 1. The Designated Intermediaries will register the applications using the on-line facilities of the Stock Exchange.
- 2. The Designated Intermediaries will undertake modification of selected fields in the application details already uploaded before 1.00 p.m. of next Working Day from the Issue Closing Date.
- 3. The Designated Intermediaries shall be responsible for any acts, mistakes or errors or omissions and commissions in relation to,
  - a) the applications accepted by them,
  - b) the applications uploaded by them
  - c) the applications accepted but not uploaded by them or
  - d) With respect to applications by Applicants, applications accepted and uploaded by any Designated Intermediary other than SCSBs, the Application form along with relevant schedules shall be sent to the SCSBs or the Designated Branch of the relevant SCSBs for blocking of funds and they will be responsible for blocking the necessary amounts in the ASBA Accounts. In case of Application accepted and Uploaded by SCSBs, the SCSBs or the Designated Branch of the relevant SCSBs will be responsible for blocking the necessary amounts in the ASBA Accounts.
- 4. Neither the Lead Manager nor our Company nor the Registrar to the Issue, shall be responsible for any acts, mistakes or errors or omission and commissions in relation to,
  - (i) The applications accepted by any Designated Intermediaries
  - (ii) The applications uploaded by any Designated Intermediariesor
  - (iii) The applications accepted but not uploaded by any Designated Intermediaries
- 5. The Stock Exchange will offer an electronic facility for registering applications for the Issue. This facility will available at the terminals of Designated Intermediaries and their authorized agents during the Issue Period. The Designated Branches or agents of Designated Intermediaries and set up facilities for off-line electronic registration of applications subject to the condition that they will subsequently upload the off-line data file into the online facilities on a regular basis. On the Issue Closing Date, the Designated Intermediaries shall upload the applications till such time as may be permitted by the Stock Exchange. This

information will be available with the Lead Manager on a regular basis.

6. With respect to applications by Applicants, at the time of registering such applications, the Syndicate Bakers, DPs and RTAs shall forward a Schedule as per format given below along with the Application Forms to Designated Branches of the SCSBs for blocking of funds:

S. No.	Details*
1.	Symbol
2.	Intermediary Code
3.	Location Code
4.	Application No.
5.	Category
6.	PAN
7.	DP ID
8.	Client ID
9.	Quantity
10.	Amount

\*Stock Exchanges shall uniformly prescribe character length for each of the above-mentioned fields

- 7. With respect to applications by Applicants, at the time of registering such applications, the Designated Intermediaries shall enter the following information pertaining to the Applicants into in the on-line system:
  - Name of the Applicant;
  - IPO Name:
  - Application Form Number;
  - Investor Category;
  - PAN (of First Applicant, if more than one Applicant);
  - DP ID of the demat account of the Applicant;
  - Client Identification Number of the demat account of the Applicant;
  - Number of Equity Shares Applied for;
  - Bank Account details;
  - Locations of the Banker to the Issue or Designated Branch, as applicable, and bank code of the SCSB branch where the ASBA Account is maintained; and
  - Bank account number.
- 8. In case of submission of the Application by an Applicant through the Electronic Mode, the Applicant shall complete the abovementioned details and mention the bank account number, except the Electronic ASBA Application Form number which shall be system generated.
- 9. The aforesaid Designated Intermediaries shall, at the time of receipt of application, give an acknowledgment to the investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form in physical as well as electronic mode. The registration of the Application by the Designated Intermediaries does not guarantee that the Equity Shares shall be allocated/ allotted either by our Company.
- 10. Such acknowledgment will be non-negotiable and by itself will not create any obligation of any kind.
- 11. In case of Non-Retail Applicants and Retail Individual Applicants, applications would not be rejected except on the technical grounds as mentioned in the Draft Prospectus. The Designated Intermediaries shall have no right to reject applications, except on technical grounds.
- 12. The permission given by the Stock Exchanges to use their network and software of the Online IPO system should not in any way be deemed or construed to mean that the compliance with various statutory and other requirements by our Company and/or the Lead Manager are cleared or approved by the Stock Exchanges; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the compliance with the statutory and other requirements nor does it take any responsibility for the financial or other soundness of our company; our Promoter, our management or any scheme or project of our Company; nor does it in any manner warrant, certify or endorse the correctness or completeness of any of the contents of this Draft Prospectus, nor does it warrant that the Equity Shares will be listed or will continue to be listed on the Stock Exchanges.
- 13. The Designated Intermediaries will be given time till 1.00 P.M. on the next working day after the Issue Closing Date to verify the DP ID and Client ID uploaded in the online IPO system during the Issue Period, after which the Registrar to the Issue will receive this data from the Stock Exchange and will validate the electronic application details with Depository's records. In case no corresponding record is available with Depositories, which matches the three parameters, namely DP ID, Client ID and

PAN, then such applications are liable to be rejected.

- 14. The SCSBs shall be given one day after the Issue Closing Date to send confirmation of Funds blocked (Final certificate) to the Registrar to the Issue.
- 15. The details uploaded in the online IPO system shall be considered as final and Allotment will be based on such details for applications.

#### **Allocation of Equity shares**

- The Issue is being made through the Fixed Price Process wherein [●] Equity Shares shall be reserved for Market Maker and
  [●] Equity shares will be allocated on a proportionate basis to Retail Individual Applicants, subject to valid applications being
  received from Retail Individual Applicants at the Issue Price. The balance of the Net Issue will be available for allocation on
  proportionate basis to Non-Retail Applicants.
- 2) Under- subscription if any, in any category, would be allowed to be met with spill-over from any other category or combination of categories at the discretion of our Company in consultation with the Lead Manager and the Stock Exchange.
- 3) Allocation to Non-Residents, including Eligible NRIs, Eligible QFIs, FIIs and FVCIs registered with SEBI, applying on repatriation basis will be subject to applicable law, rules, regulations, guidelines and approvals.
- 4) In terms of SEBI Regulations, Non-Retail Applicants shall not be allowed to either withdraw or lower the size of their applications at any stage.
- 5) Allotment status details shall be available on the website of the Registrar to the Issue.

#### Signing of Underwriting Agreement and Filing of Prospectus with ROC

- a) Our company has entered into an Underwriting Agreement dated [•].
- b) A copy of Prospectus will be filled with the ROC in terms of Section 26 of Companies Act, 2013.

## Pre-Issue Advertisement

Subject to Section 30 of the Companies Act 2013, our Company shall, after registering the Draft Prospectus with the ROC, publish a pre-Issue advertisement, in the form prescribed by the SEBI Regulations, in (i) English National Newspaper; (ii) Hindi National Newspaper and (iii) Regional Newspaper each with wide circulation.

#### **Issuance of Allotment Advice**

- 1) Upon approval of the Basis of Allotment by the Designated Stock Exchange.
- 2) On the basis of approved Basis of Allotment, the Issuer shall pass necessary corporate action to facilitate the allotment and credit of equity shares. Applicants are advised to instruct their Depository Participants to accept the Equity Shares that may be allotted to them pursuant to the issue.

The Lead Manager or the Registrar to the Issue will dispatch an Allotment Advice to their Applicants who have been allocated Equity Shares in the Issue. The dispatch of Allotment Advice shall be deemed a valid, binding and irrevocable contract for the Allotment to such Applicant.

3) Issuer will make the allotment of the Equity Shares and initiate corporate action for credit of shares to the successful applicants Depository Account within 4 working days of the Issue Closing date. The Issuer also ensures the credit of shares to the successful Applicants Depository Account is completed within one working Day from the date of allotment, after the funds are transferred from ASBA Public Issue Account to Public Issue account of the issuer.

#### **Designated Date:**

On the Designated date, the SCSBs shall transfers the funds represented by allocations of the Equity Shares into Public Issue Account with the Bankers to the Issue.

The Company will issue and dispatch letters of allotment/ or letters of regret along with refund order or credit the allotted securities to the respective beneficiary accounts, if any within a period of 4 working days of the Issue Closing Date. The Company will intimate the details of allotment of securities to Depository immediately on allotment of securities under relevant provisions of the Companies Act, 2013 or other applicable provisions, if any

# **General Instructions**

# Do's:

- Check if you are eligible to apply;
- Read all the instructions carefully and complete the applicable Application Form;
- Ensure that the details about the Depository Participant and the beneficiary account are correct as Allotment of Equity Shares will be in the dematerialized form only;
- Applicant shall use only his/ her own bank account or only his / her own bank account linked UPI ID to make an application.
- Each of the Applicants should mention their Permanent Account Number (PAN) allotted under the Income Tax Act, 1961;
- Ensure that the Demographic Details are updated, true and correct in all respects;
- Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant.
- Ensure that you have funds equal to the Application Amount in the ASBA account or UPI ID linked Bank Account maintained with the SCSB before submitting the Application Form under the ASBA process the SCSBs where the Applicant has a bank account or a UPI ID linked Bank Account, the Registered Broker (at the Broker Centre's), the RTA (at the Designated RTA Locations) or CDP (at the Designated CDP Locations);
- Instruct your respective Banks to release the funds blocked in the ASBA Account/UPI ID linked Bank Account under the ASBA process;
- Ensure that the Application Form is signed by the account holder in case the applicant is not the account holder.
- Ensure that you have mentioned the correct bank account number in the Application Form and in case of Retail Individual Applicants applying through UPI Channel, ensure that you have mentioned the correct UPI ID;
- Ensure that the Application Forms are delivered by the applicants within the time prescribed as per the Application Form and the Draft Prospectus;
- Ensure that you have requested for and receive a TRS;
- Ensure that you request for and receive a stamped acknowledgement of the Application Form for all your application options;
- Ensure that you have correctly signed the authorization/ undertaking box in the Application Form, or have otherwise provided an authorization to the SCSB via the electronic mode, for blocking funds in the ASBA Account/ UPI ID linked Bank Account, as the case may be, equivalent to the Application Amount mentioned in the Application Form;
- Ensure that you receive an acknowledgement from the concerned Designated Intermediary, for the submission of your Application Form; and
- The Application Form is liable to be rejected if the above instructions, as applicable, are not complied with.

# Don'ts:

- Do not apply for lower than the minimum Application size;
- Do not apply for a price different from the price mentioned herein or in the Application Form;
- Do not use third party bank account or third-party UPI ID linked Bank Account for making the Application;
- Do not apply on another Application Form after you have submitted an application to the Designated Intermediary;
- Do not pay the Application Price in cash, cheque, by money order or by postal order or by stock invest;
- Do not send Application Forms by post, instead submit the Designated Intermediary only;
- Do not submit the Application Forms to any non-SCSB bank or our Company
- Do not apply on an Application Form that does not have the stamp of the relevant Designated Intermediary;
- Do not submit the application without ensuring that funds equivalent to the entire application Amount are blocked in the relevant ASBA Account;
- Do not apply for an Application Amount exceeding ₹ 2,00,000 (for applications by Retail Individual Applicants);
- Do not fill up the Application Form such that the Equity Shares applied for exceeds the Issue Size and/or investment limit or maximum number of Equity Shares that can be held under the applicable laws or regulations or maximum amount permissible under the applicable regulations;
- Do not submit the GIR number instead of the PAN as the application is liable to be rejected on this ground;
- Do not submit incorrect details of the DP ID, beneficiary account number and PAN or provide details for a beneficiary account which is suspended or for which details cannot be verified by the Registrar to the Issue;
- Do not submit applications on plain paper or incomplete or illegible Application Forms in a colour prescribed for another category of Applicant; and
- Do not make Applications if you are not competent to contract under the Indian Contract Act, 1872, as amended.

# **GROUNDS FOR TECHNICAL REJECTIONS**

Application Form can be rejected on the below mentioned technical grounds either at the time of their submission to any of the Designated Intermediaries, or at the time of finalization of the Basis of Allotment. Bidders/Applicants are advised to note that the

Bids/Applications are liable to be rejected, inter-alia, on the following grounds, which have been detailed at various places in this GID:

- a) Application by persons not competent to contract under the Indian Contract Act, 1872, as amended, (other than minors having valid Depository Account as per Demographic Details provided by Depositories);
- b) Applications of Bidders (other than Anchor Investors) accompanied by cash, draft, cheques, money order or any other mode of payment other than amounts blocked in the Bidders' ASBA Account;
- c) Applications by OCBs;
- d) In case of partnership firms, Application for Equity Shares made in the name of the firm. However, a limited liability partnership can apply in its own name;
- e) In case of Applications under power of attorney or by limited companies, corporate, trust etc., relevant documents have not been submitted along with the Application Form;
- f) Applications by persons prohibited from buying, selling or dealing in the shares directly or indirectly by SEBI or any other regulatory authority;
- g) Applications by any person outside India if not in compliance with applicable foreign and Indian laws;
- h) DP ID and Client ID not mentioned in the Application Form;
- i) ASBA Account number or UPI ID not mentioned or incorrectly mentioned in the Application Form;
- pAN not mentioned in the Application Form except for Applications by or on behalf of the Central or State Government and officials appointed by the court and by the investors residing in the State of Sikkim, provided such claims have been verified by the Depository Participant;
- k) In case no corresponding record is available with the Depositories that matches the DP ID, the Client ID and the PAN;
- 1) Applications for lower number of Equity Shares than the minimum specified for that category of investors;
- m) Applications at a price less than the Floor Price & Bids/Applications at a price more than the Cap Price;
- n) Applications at Cut-off Price by NIIs and QIBs;
- o) The amounts mentioned in the Application Form does not tally with the amount payable for the value of the Equity Shares Applied for;
- p) Applications for amounts greater than the maximum permissible amounts prescribed by the regulations;
- q) Submission of Application Form using third party UPI ID or ASBA Bank Account;
- r) Submission of more than one Bid cum Application Form per UPI ID and bank account by RIIs bidding through Designated Intermediaries (except for RIIs applying as Retail Individual Shareholder also);
- s) Applications for number of Equity Shares which are not in multiples of Equity Shares as specified in the Prospectus;
- t) Multiple Applications as defined in this GID and the Prospectus;
- u) Application Forms are not delivered by the Applicants within the time prescribed as per the Application Form, Offer Opening Date advertisement and as per the instructions in the Prospectus and the Application Forms;
- v) Bank account mentioned in the Application Form (for Bidders applying through the non-UPI mechanism) may not be an account maintained by SCSB. Inadequate funds in the ASBA Account to block the Application Amount specified in the Application Form at the time of blocking such Application Amount in the ASBA Account;
- w) In case of Bids by RIIs (applying through the UPI mechanism), the UPI ID mentioned in the Bid cum Application Form is linked to a third-party bank account;
- x) In case of Bids by RIIs (applying through the UPI mechanism), the UPI ID is not mentioned in the Bid cum Application Form;
- y) In case of Anchor Investors, Bids/Applications where sufficient funds are not available in Escrow Accounts as per final certificate from the Anchor Escrow Bank;
- z) Where no confirmation is received from SCSB or the Sponsor Bank, as applicable, for blocking of funds;
- aa) Applications by QIB and NII Bidders (other than Anchor Investors) not submitted through ASBA process;
- bb) Application Form submitted to Designated Intermediaries at locations other than the Bidding Centers or to the Anchor Escrow Bank (assuming that such bank is not a SCSB where the ASBA Account is maintained), to the issuer or the Registrar to the Offer;
- cc) Applications not uploaded on the terminals of the Stock Exchange(s);
- dd) Applications by SCSBs wherein a separate account in its own name held with any other SCSB is not mentioned as the ASBA Account in the Bid cum Application Form/Application Form;
- ee) The UPI Mandate is not approved by Retail Individual Investor; and
- ff) The original Application is made using the UPI mechanism and revision(s) to the Bid/Application is made using ASBA either physically or online through the SCSB, and vice-versa.
- gg) Bidders are required to enter either the ASBA Bank account details or the UPI ID in the Bid cum Application Form. In case the Bidder doesn't provide any of the ASBA Bank account details or the UPI ID then the application would be rejected. For application submitted to Designated Intermediaries (other than SCSBs), Bidder providing both the ASBA Bank account details as well as the UPI ID, the UPI ID will be considered for processing of the application.
- hh) RIIs shall ensure that the bank, with which it has its bank account, where the funds equivalent to the application amount is available for blocking has been notified as Issuer Banks for UPI. A list of such banks is available at <a href="https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40">https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=40</a>
- ii) The latest/revised UPI Mandate is not approved by Bidder in case of revision of bid;

## **Instructions for Completing the Application Form**

The Applications should be submitted on the prescribed Application Form and in BLOCK LETTERS in ENGLISH only in accordance with the instructions contained herein and in the Application Form. Applications not so made are liable to be rejected. Applications made using a third-party bank account or using third party UPI ID linked bank account are liable to be rejected. Application Forms should bear the stamp of the Designated Intermediaries. ASBA Application Forms, which do not bear the stamp of the Designated Intermediaries.

SEBI, vide Circular No.CIR/CFD/14/2012 dated October 04, 2012 has introduced an additional mechanism for investors to submit Application forms in public issues using the stock broker (broker) network of Stock Exchanges, who may not be syndicate members in an issue with effect from January 01, 2013. The list of Broker Centre is available on the websites of BSE i.e. <u>www.bseindia.in</u> and NSE i.e. <u>www.nseindia.in</u>. With a view to broad base the reach of Investors by substantial, enhancing the points for submission of applications, SEBI vide Circular No. CIR/CFD/POLICY CELL/11/2015 dated November 10, 2015 has permitted Registrar to the Issue and Share Transfer Agent and Depository Participants registered with SEBI to accept the Application forms in Public Issue with effect front January 01, 2016. The List of ETA and DPs centres for collecting the application shall be disclosed is available on the websites of BSE i.e. <u>www.bseindia.in</u> and NSE i.e. <u>www.bseindia.in</u> and NSE i.e. <u>www.nseindia.in</u> and NSE i.e. <u>www.nseindia.in</u>.

#### Applicant's Depository Account and Bank Details

Please note that, providing bank account details, PAN No's, Client ID and DP ID in the space provided in the application form is mandatory and applications that do not contain such details are liable to be rejected.

Applicants should note that on the basis of name of the Applicants, Depository Participant's name, Depository Participant Identification number and Beneficiary Account Number provided by them in the Application Form as entered into the Stock Exchange online system, the Registrar to the Issue will obtain front the Depository the demographic details including address, Applicants bank account details, MICR code and occupation (hereinafter referred to as 'Demographic Details'). These Demographic Details would be used for all correspondence with the Applicants including mailing of the Allotment Advice. The Demographic Details given by Applicants in the Application Form would not be used for any other purpose by the Registrar to the Issue.

By signing the Application Form, the Applicant would be deemed to have authorized the depositories to provide, upon request, to the Registrar to the Issue, the required Demographic Details as available on its records.

#### Submission of Application Form

All Application Forms duly completed shall be submitted to the Designated Intermediaries. The aforesaid intermediaries shall, at the time of receipt of application, give an acknowledgement to investor, by giving the counter foil or specifying the application number to the investor, as a proof of having accepted the application form, in physical or electronic mode, respectively.

#### **Communications**

All future communications in connection with Applications made in this Issue should be addressed to the Registrar to the Issue quoting the full name of the sole or First Applicant, Application Form number, Applicants Depository Account Details, number of Equity Shares applied for, date of Application form, name and address of the Designated Intermediary where the Application was submitted thereof and a copy of the acknowledgement slip.

Investors can contact the Compliance Officer or the Registrar to the Issue in case of any pre-Issue or post Issue related problems such as non-receipt of letters of allotment, credit of allotted shares in the respective beneficiary accounts, etc.

#### Disposal of Application and Application Moneys and Interest in Case of Delay

The Company shall ensure the dispatch of Allotment advice, and give benefit to the beneficiary account with Depository Participants and submit the documents pertaining to the Allotment to the Stock Exchange within 2 (two) working days of date of Allotment of Equity Shares.

The Company shall use best efforts to ensure that all steps for completion of the necessary formalities for listing and commencement of trading at BSE SME (SME platform of BSE) where the Equity Shares are proposed to be listed are taken within 6 (Six) working days from Issue Closing Date.

In accordance with the Companies Act, the requirements of the Stock Exchange and the SEBI Regulations, the Company further undertakes that:

1. Allotment and Listing of Equity Shares shall be made within 6 (Six) days of the Issue Closing Date;

- 2. Giving of Instructions for refund by unblocking of amount via ASBA not later than 4(four) working days of the Issue Closing Date, would be ensured; and
- 3. If such money is not repaid within prescribed time from the date our Company becomes liable to repay it, then our Company and every officer in default shall, on and from expiry of prescribed time, be liable to repay such application money, with interest as prescribed under SEBI (ICDR) Regulations, the Companies Act, 2013 and applicable law. Further, in accordance with Section 40 of the Companies Act, 2013, the Company and each officer in default may be punishable with fine and/or imprisonment in such a case.

## **<u>Right to Reject Applications</u>**

In case of QIB Applicants, the Company in consultation with the LM may reject Applications provided that the reasons for rejecting the same shall be provided to such Applicant in writing. In case of Non-Institutional Applicants, Retail Individual Applicants who applied, the Company has a right to reject Applications based on technical grounds.

## **Impersonation**

Attention of the Applicants is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

#### "Any person who-

- (a) Makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) Makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) Otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

#### **Undertakings by Our Company**

We undertake as follows:

- 1) That the complaints received in respect of the Issue shall be attended to by us expeditiously and satisfactorily;
- 2) That all steps will be taken for the completion of the necessary formalities for listing and commencement of trading at the Stock Exchange where the Equity Shares are proposed to be listed within 6 (six) Working days of Issue Closing Date.
- 3) That if the Company do not proceed with the Issue, the reason thereof shall be given as a public notice to be issued by our Company within two days of the Issue Closing Date. The public notice shall be issued in the same newspapers where the pre-Issue advertisements were published. The stock exchange on which the Equity Shares are proposed to be listed shall also be informed promptly;
- 4) That our Promoter' contribution in full has already been brought in;
- 5) That no further issue of Equity Shares shall be made till the Equity Shares offered through the Draft Prospectus are listed or until the Application monies are unblocked on account of non-listing, under subscription etc. and
- 6) That if the Company withdraws the Issue after the Issue Closing Date, our Company shall be required to file a fresh offer document with the RoC/ SEBI, in the event our Company subsequently decides to proceed with the Issuer;
- That funds required for making refunds to unsuccessful applicants as per the mode(s) disclosed shall be made available to the Registrar to the Issue by us;
- 8) That where refunds (to the extent applicable) are made through electronic transfer of funds, a suitable communication shall be sent to the applicant within the specified period of closure of the Issue giving details of the bank where refunds shall be credited along with amount and expected date of electronic credit of refund;
- 9) That Company shall not have recourse to the Issue proceeds until the approval for trading of the Equity Shares from the Stock Exchange where listing is sought has been received;
- 10) Adequate arrangements shall be made to collect all Application Forms from the Applicants;
- 11) That the certificates of the securities/refund orders to Eligible NRIs shall be dispatched within specified time; and
- 12) That none of the promoter or directors of the company is willful defaulter under Section 5(c) of SEBI (ICDR) Regulations, 2018.

#### **Utilization of Issue Proceeds:**

The Board of Directors of our Company certifies that:

1) All monies received out of the Issue shall be credited/ transferred to a separate bank account other than the bank account referred to in sub section (3) of Section 40 of the Companies Act 2013;

- Details of all monies utilized out of the Issue referred above shall be disclosed and continue to be disclosed till the time any part of the issue proceeds remains unutilized, under an appropriate head in our balance sheet of our company indicating the purpose for which such monies have been utilized;
- 3) Details of all unutilized monies out of the Issue, if any shall be disclosed under the appropriate separate head in the balance sheet of our company indicating the form in which such unutilized monies have been invested and
- 4) Our Company shall comply with the requirements of SEBI Listing Regulations, 2015 in relation to the disclosure and monitoring of the utilization of the proceeds of the Issue.
- 5) Our Company shall not have recourse to the Issue Proceeds until the approval for listing and trading of the Equity Shares from the Stock Exchange where listing is sought has been received.
- 6) The Lead Manager undertakes that the complaints or comments received in respect of the Issue shall be attended by our Company expeditiously and satisfactorily.

## Equity Shares in Dematerialized Form with NSDL or CDSL

To enable all shareholders of our Company to have their shareholding in electronic form, the Company has signed the following tripartite agreements with the Depositories and the Registrar and Share Transfer Agent:

- Tripartite Agreement dated March 10, 2023 between NSDL, our Company and Registrar to the Issue;
- Tripartite Agreement dated March 09, 2023 between CDSL, our Company and Registrar to the Issue; and
- The Company's equity shares bear an ISIN INE0P3N01018

## RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991 of the Government of India and Foreign Exchange Management Act, 1999 ("FEMA"). While the Industrial Policy, 1991 prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, unless specifically restricted, foreign investment is freely permitted in all sectors of Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The government bodies responsible for granting foreign investment approvals are the Reserve Bank of India ("RBI") and Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India ("DIPP").

The Government of India has from time to time made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated Foreign Direct Investment Policy notified by the DPIIT File No. 5(2)/2020-FDI Policy dated October 15, 2020, with effect from October 15, 2020 (the "FDI Policy"), which consolidates and supersedes all previous press notes, press releases and clarifications on FDI issued by the DPIIT or the DPIIT that were in force and effect prior to October 15, 2020. The Government of India proposes to update the consolidated circular on FDI Policy once every year and therefore, the FDI Policy will be valid until the DPIIT issues an updated circular.

In terms of the FEMA NDI Rules, a person resident outside India may make investments into India, subject to certain terms and conditions, and provided that an entity of a country, which shares land border with India or the beneficial owner of an investment into India who is situated in or is a citizen of any such country, shall invest only with government approval.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of the RBI, provided that (i) the activities of the investee company are under the automatic route under the foreign direct investment policy and transfer does not attract the provisions of the Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI policy; and (iii) the pricing is in accordance with the guidelines prescribed by the SEBI/ RBI.

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country ("Restricted Investors"), will require prior approval of the Government, as prescribed in the Consolidated FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Rules. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank of fund in India. Each Bidder should seek independent legal advice about its ability to participate in the Offer. In the event such prior approval of the Government of India is required, and such approval has been obtained, the Bidder shall intimate our Company and the Registrar to the Offer in writing about such approval along with a copy thereof within the Issue Period.

As per the existing policy of the Government of India, OCBs cannot participate in this Issue and in accordance with the extant FDI guidelines on sectoral caps, pricing guidelines etc. as amended by Reserve bank of India, from time to time. Investors are advised to confirm their eligibility under the relevant laws before investing and / or subsequent purchase or sale transaction in the Equity Shares of our Company. Investors will not offer, sell, pledge or transfer the Equity Shares of our Company to any person who is not eligible under applicable laws, rules, regulations, guidelines. Our Company, the Underwriters and their respective directors, officers, agents, affiliates and representatives, as applicable, accept no responsibility or liability for advising any investor on whether such investor is eligible to acquire Equity Shares of our Company.

#### Investment conditions/ restrictions for overseas entities

Under the current FDI Policy 2020, the maximum amount of Investment (sectoral cap) by foreign investor in an issuing entity is composite unless it is explicitly provided otherwise including all types of foreign investments, direct and indirect, regardless of whether it has been made for FDI, FPI, NRI/OCI, LLPs, FVCI, Investment Vehicles and DRs under Foreign Exchange Management. (Non-debt Instruments) Rules, 2019. Any equity holding by a person resident outside India resulting from conversion of any debt instrument under any arrangement shall be reckoned as foreign investment under the composite cap.

Portfolio Investment upto aggregate foreign investment level of 49% or sectoral/ statutory cap, whichever is lower, will not be subject to either Government approval or compliance of sectoral conditions, if such investment does not result in transfer of ownership and/or control of Indian entities from resident Indian citizens to non-resident entities. Other foreign investments will be subject to conditions of Government approval and compliance of sectoral conditions as per FDI Policy. The total foreign investment, direct and indirect, in the issuing entity will not exceed the sectoral/statutory cap.

## Investment by FPIs under Portfolio Investment Scheme (PIS)

With regards to purchase/sale of capital instruments of an Indian company by an FPI under PIS the total holding by each FPI or an investor group as referred in SEBI (FPI) Regulations, 2014 shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or less than 10% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all FPIs put together shall not exceed 24% of paid-up equity capital on fully diluted basis or paid-up value of each series of debentures or share warrants. The said limit of 10% and 24% will be called the individual and aggregate limit, respectively. However, this limit of 24% may be increased up to sectoral cap/statutory ceiling, as applicable, by the Indian company concerned by passing a resolution by its Board of Directors followed by passing of a special resolution to that effect by its general body.

## Investment by NRI or OCI on repatriation basis

The purchase/ sale of equity shares, debentures, preference shares and share warrants issued by an Indian company (hereinafter referred to as "Capital Instruments") of a listed Indian company on a recognised stock exchange in India by Non-Resident Indian (NRI) or Overseas Citizen of India (OCI) on repatriation basis is allowed subject to certain conditions under Foreign Exchange Management (Non-debt Instruments) Rules, 2019.

The total holding by any individual NRI or OCI shall not exceed 5% of the total paid-up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series of debentures or preference shares or share warrants; provided that the aggregate ceiling of 10% may be raised to 24% if a special resolution to that effect is passed by the general body of the Indian company.

#### Investment by NRI or OCI on non-repatriation basis

As per current FDI Policy 2020, Foreign Exchange Management (Non-debt Instruments) Rules, 2019, Purchase/ sale of Capital Instruments or convertible notes or units or contribution to the capital of an LLP by a NRI or OCI on non- repatriation basis – will be deemed to be domestic investment at par with the investment made by residents. This is further subject to remittance channel restrictions.

The Equity Shares have not been and will not be registered under the U.S. Securities Act of 1933, as amended ("US Securities Act") or any other state securities laws in the United States of America and may not be sold or offered within the United States of America, or to, or for the account or benefit of "US Persons" as defined in Regulation S of the U.S. Securities Act, except pursuant to exemption from, or in a transaction not subject to, the registration requirements of US Securities Act and applicable state securities laws.

Accordingly, the equity shares are being offered and sold only outside the United States of America in an offshore transaction in reliance upon Regulation S under the US Securities Act and the applicable laws of the jurisdiction where those offers and sale occur.

Further, no offer to the public (as defined under Directive 20003/71/EC, together with any amendments) and implementing measures thereto, (the "Prospectus Directive") has been or will be made in respect of the Issue in any member State of the European Economic Area which has implemented the Prospectus Directive except for any such offer made under exemptions available under the Prospectus Directive, provided that no such offer shall result in a requirement to publish or supplement a prospectus pursuant to the Prospectus Directive, in respect of the Issue.

Any forwarding, distribution or reproduction of this document in whole or in part may be unauthorized. Failure to comply with this directive may result in a violation of the Securities Act or the applicable laws of other jurisdictions. Any investment decision should be made on the basis of the final terms and conditions and the information contained in this Draft Prospectus.

The Equity Shares have not been and will not be registered, listed or otherwise qualified in any other jurisdiction outside India and may not be offered or sold, and Application may not be made by persons in any such jurisdiction, except in compliance with the applicable laws of such jurisdiction.

The above information is given for the benefit of the Applicants. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Prospectus. Applicants are advised to make their independent investigations and ensure that the Applications are not in violation of laws or regulations applicable to them and do not exceed the applicable limits under the laws and regulations.

2.

## SECTION IX - MAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION OF OUR COMPANY

The following regulations comprised in the Articles of Association were adopted pursuant to the member's special resolution passed at the Extra Ordinary General Meeting held on February 27, 2023 In substitution for, and to the entire exclusion of, the earlier regulation comprised in the extant Articles of Association of the Company.

Pursuant to Schedule I of the Companies Act, and the SEBI ICDR Regulations, the Main provisions of the Articles of Association relating to voting rights, dividend, lien, forfeiture, restrictions on transfer and Transmission of equity shares or debentures, their consolidation or splitting are as provided below. Each provision below is numbered as per the corresponding article number in the articles of association and defined terms herein have the meaning given to them in the Articles of Association.

#### **INTERPRETATION**

- I 1. In these regulations
  - b. "the Act" means the Companies Act, 2013,
  - c. "the seal" means the common seal of the company.
  - 2. Unless the context otherwise requires, words or expressions contained in these regulations shall bear the same meaning as in the Act or any statutory modification thereof in force at the date at which these regulations become binding on the company.

#### SHARE CAPITAL AND VARIATION OF RIGHTS

- II. 1. Subject to the provisions of the Act and these Articles, the shares in the capital of the company shall be under the control of the Directors who may issue, allot or otherwise dispose of the same or any of them to such persons, in such proportion and on such terms and conditions and either at a premium or at par and at such time as they may from time to time think fit.
  - i. Every person whose name is entered as a member in the register of members shall be entitled to receive within two months after incorporation, in case of subscribers to the memorandum or after allotment or within one month after the application for the registration of transfer or transmission or within such other period as the conditions of issue shall be provided,
    - a. one certificate for all his shares without payment of any charges; or
    - b. several certificates, each for one or more of his shares, upon payment of twenty rupees for each certificate after the first.
    - ii. Every certificate shall be under the seal and shall specify the shares to which it relates and the amount paid up thereon.
    - iii. In respect of any share or shares held jointly by several persons, the company shall not be bound to issue more than one certificate, and delivery of a certificate for a share to one of several joint holders shall be sufficient delivery to all such holders.
- 3. If any share certificate be worn out, defaced, mutilated or torn or if there be no further space on the back for endorsement of transfer, then upon production and surrender thereof to the company, a new certificate may be issued in lieu thereof, and if any certificate is lost or destroyed then upon proof thereof to the satisfaction of the company and on execution of such indemnity as the company deem adequate, a new certificate in lieu thereof shall be given. Every certificate under this Article shall be issued on payment of twenty rupees for each certificate.
  - ii. The provisions of Articles (2) and (3) shall mutatis mutandis apply to debentures of the company.
- 4. Except as required by law, no person shall be recognised by the company as holding any share upon any trust, and the company shall not be bound by, or be compelled in any way to recognise (even when having notice thereof) any equitable, contingent, future or partial interest in any share, or any interest in any fractional part of a share, or (except only as by these regulations or by law otherwise provided) any other rights in respect of any share except an absolute right to the entirety thereof in the registered holder.
- 5. i. The company may exercise the powers of paying commissions conferred by sub-section (6) of section 40, provided that the rate per cent or the amount of the commission paid or agreed to be paid shall be disclosed in the manner required by that section and rules made thereunder.

- ii. The rate or amount of the commission shall not exceed the rate or amount prescribed in rules made under sub-section (6) of section 40.
- iii. The commission may be satisfied by the payment of cash or the allotment of fully or partly paid shares or partly in the one way and partly in the other.

6.

- i. If at any time the share capital is divided into different classes of shares, the rights attached to any class (unless otherwise provided by the terms of issue of the shares of that class) may, subject to the provisions of section 48, and whether or not the company is being wound up, be varied with the consent in writing of the holders of three-fourths of the issued shares of that class, or with the sanction of a special resolution passed at a separate meeting of the holders of the shares of that class.
  - ii. To every such separate meeting, the provisions of these regulations relating to general meetings shall mutatis mutandis apply, but so that the necessary quorum shall be at least two persons holding at least one-third of the issued shares of the class in question.
- 7. The rights conferred upon the holders of the shares of any class issued with preferred or other rights shall not, unless otherwise expressly provided by the terms of issue of the shares of that class, be deemed to be varied by the creation or issue of further shares ranking pari-passu therewith.
- 8. Subject to the provisions of section 55, any preference shares may, with the sanction of an ordinary resolution, be issued on the terms that they are to be redeemed on such terms and in such manner as the company before the issue of the shares may, by special resolution, determine.

## LIEN

- 9. i. The company shall have a first and paramount lien
  - a. on every share (not being a fully paid share), for all monies (whether presently payable or not) called, or payable at a fixed time, in respect of that share; and
  - b. on all shares (not being fully paid shares) standing registered in the name of a single person, for all monies presently payable by him or his estate to the company:
    Provided that the Board of directors may at any time declare any share to be wholly or in part exempt from the provisions of this clause.
  - ii. The company's lien, if any, on a share shall extend to all dividends payable and bonuses declared from time to time in respect of such shares.
  - iii. That fully paid shares shall be free from all lien and that in the case of partly paid shares the Issuer's lien shall be restricted to moneys called or payable at a fixed time in respect of such shares.
- 10. The company may sell, in such manner as the Board thinks fit, any shares on which the company has a lien: Provided that no sale shall be made
  - a. unless a sum in respect of which the lien exists is presently payable; or
  - b. until the expiration of fourteen days after a notice in writing stating and demanding payment of such part of the amount in respect of which the lien exists as is presently payable, has been given to the registered holder for the time being of the share or the person entitled thereto by reason of his death or insolvency.
- 11. i. To give effect to any such sale, the Board may authorise some person to transfer the shares sold to the purchaser thereof
  - ii. The purchaser shall be registered as the holder of the shares comprised in any such transfer.
  - iii. The purchaser shall not be bound to see to the application of the purchase money, nor shall his title to the shares be affected by any irregularity or invalidity in the proceedings in reference to the sale.
- 12. i. The proceeds of the sale shall be received by the company and applied in payment of such part of the amount in respect of which the lien exists as is presently payable.
  - ii. The residue, if any, shall, subject to a like lien for sums not presently payable as existed upon the shares before the sale, be paid to the person entitled to the shares at the date of the sale.

## CALLS ON SHARES

13. i. The Board may, from time to time, make calls upon the members in respect of any monies unpaid on their shares (whether on account of the nominal value of the shares or by way of premium) and not by the conditions of allotment thereof made payable at fixed times:

Provided that no call shall exceed one-fourth of the nominal value of the share or be payable at less than one month from the date fixed for the payment of the last preceding call.

- ii. Each member shall, subject to receiving at least fourteen days' notice specifying the time or times and place of payment, pay to the company, at the time or times and place so specified, the amount called on his shares.
- iii. A call may be revoked or postponed at the discretion of the Board.
- iv. That any amount paid up in advance of calls on any share may carry interest but shall not in respect thereof confer a right to dividend or to participate in profits
- 14. A call shall be deemed to have been made at the time when the resolution of the Board authorizing the call was passed and may be required to be paid by installments.
- 15. The joint holders of a share shall be jointly and severally liable to pay all calls in respect thereof.
- 16. If a sum called in respect of a share is not paid before or on the day appointed for payment thereof, the person from whom the sum is due shall pay interest thereon from the day appointed for payment thereof to the time of actual payment at ten per cent per annum or at such lower rate, if any, as the Board may determine.

The Board shall be at liberty to waive payment of any such interest wholly or in part.

- 17. i. Any sum which by the terms of issue of a share becomes payable on allotment or at any fixed date, whether on account of the nominal value of the share or by way of premium, shall, for the purposes of these regulations, be deemed to be a call duly made and payable on the date on which by the terms of issue such sum becomes payable.
  - ii. In case of non-payment of such sum, all the relevant provisions of these regulations as to payment of interest and expenses, forfeiture or otherwise shall apply as if such sum had become payable by virtue of a call duly made and notified.
- 18. The Board
  - a. may, if it thinks fit, receive from any member willing to advance the same, all or any part of the monies uncalled and unpaid upon any shares held by him and
  - b. upon all or any of the monies so advanced, may (until the same would, but for such advance, become presently payable) pay interest at such rate not exceeding, unless the company in general meeting shall otherwise direct, twelve per cent per annum, as may be agreed upon between the Board and the member paying the sum in advance.

#### TRANSFER OF SHARES

- 19. i. The instrument of transfer of any share in the company shall be executed by or on behalf of both the transferor and transferee.
  - ii. The transferor shall be deemed to remain a holder of the share until the name of the transferee is entered in the register of members in respect thereof.
  - iii. That a common form of transfer shall be used
- 20. i. The Board may, subject to the right of appeal conferred by section 58 decline to register
  - ii. the transfer of a share, not being a fully paid share, to a person of whom they do not approve; or
  - iii. any transfer of shares on which the company has a lien.
- 21. The Board may decline to recognise any instrument of transfer unless
  - a. the instrument of transfer is in the form as prescribed in rules made under sub-section (1) of section 56;

- b. the instrument of transfer is accompanied by the certificate of the shares to which itrelates, and such other evidence as the Board may reasonably require to show the right of the transferor to make the transfer; and
- c. the instrument of transfer is in respect of only one class of shares.

That registration of transfer shall not be refused on the ground of the transferor being either alone or jointly with any other person or persons indebted to the Issuer on any account whatsoever

22. On giving not less than seven days' previous notice in accordance with section 91 and rules made thereunder, the registration of transfers may be suspended at such times and for such periods as the Board may from time to time determine:

Provided that such registration shall not be suspended for more than thirty days at any one time or for more than forty-five days in the aggregate in any year.

## TRANSMISSION OF SHARES

- 23. i. On the death of a member, the survivor or survivors where the member was a joint holder, and his nominee or nominees or legal representatives where he was a sole holder, shall be the only persons recognised by the company as having any title to his interest in the shares
  - ii. Nothing in clause (i) shall release the estate of a deceased joint holder from any liability in respect of any share which had been jointly held by him with other persons.
  - iii. That a common form of transmission shall be used
- 24. i. Any person becoming entitled to a share in consequence of the death or insolvency of a member may, upon such evidence being produced as may from time to time properly be required by the Board and subject as hereinafter provided, elect, either
  - a. to be registered himself as holder of the share; or
  - b. to make such transfer of the share as the deceased or insolvent member could have made.
  - ii. The Board shall, in either case, have the same right to decline or suspend registration as it would have had, if the deceased or insolvent member had transferred the share before his death or insolvency.
- 25. i. If the person so becoming entitled shall elect to be registered as holder of the share himself, he shall deliver or send to the company a notice in writing signed by him stating that he so elects.
  - ii. If the person aforesaid shall elect to transfer the share, he shall testify his election by executing a transfer of the share.
  - iii. All the limitations, restrictions and provisions of these regulations relating to the right to transfer and the registration of transfers of shares shall be applicable to any such notice or transfer as aforesaid as if the death or insolvency of the member had not occurred and the notice or transfer were a transfer signed by that member.
- 26. A person becoming entitled to a share by reason of the death or insolvency of the holder shall be entitled to the same dividends and other advantages to which he would be entitled if he were the registered holder of the share, except that he shall not, before being registered as a member in respect of the share, be entitled in respect of it to exercise any right conferred by membership in relation to meetings of the company:

Provided that the Board may, at any time, give notice requiring any such person to elect either to be registered himself or to transfer the share, and if the notice is not complied with within ninety days, the Board may thereafter withhold payment of all dividends, bonuses or other monies payable in respect of the share, until the requirements of the notice have been complied with.

## FORFEITURE OF SHARES

27. If a member fails to pay any call, or installment of a call, on the day appointed for payment thereof, the Board may, at any time thereafter during such time as any part of the call or installment remains unpaid, serve a notice on him requiring payment of so much of the call or installment as is unpaid, together with any interest which may have accrued.

## Kaka Industries Limited

- 28. The notice aforesaid shall
  - a. name a further day (not being earlier than the expiry of fourteen days from the date of service of the notice) on or before which the payment required by the notice is to be made; and
  - b. state that, in the event of non-payment on or before the day so named, the shares in respect of which the call was made shall be liable to be forfeited.
- 29. If the requirements of any such notice as aforesaid are not complied with, any share in respect of which the notice has been given may, at any time thereafter, before the payment required by the notice has been made, be forfeited by a resolution of the Board to that effect.
- 30. i. A forfeited share may be sold or otherwise disposed of on such terms and in such manner as the Board thinks fit.
  - ii. At any time before a sale or disposal as aforesaid, the Board may cancel the forfeiture on such terms as it thinks fit.
- 31. i. A person whose shares have been forfeited shall cease to be a member in respect of the forfeited shares, but shall, notwithstanding the forfeiture, remain liable to pay to the company all monies which, at the date of forfeiture, were presently payable by him to the company in respect of the shares.
  - ii. The liability of such person shall cease if and when the company shall have received payment in full of all such monies in respect of the shares.
- 32. i. A duly verified declaration in writing that the declarant is a director, the manager or the secretary, of the company, and that a share in the company has been duly forfeited on a date stated in the declaration, shall be conclusive evidence of the facts therein stated as against all persons claiming to be entitled to the share;
  - ii. The company may receive the consideration, if any, given for the share on any sale or disposal thereof and may execute a transfer of the share in favour of the person to whom the share is sold or disposed of;
  - iii. The transferee shall thereupon be registered as the holder of the share; and
  - iv. The transferee shall not be bound to see to the application of the purchase money, if any, nor shall his title to the share be affected by any irregularity or invalidity in the proceedings in reference to the forfeiture, sale or disposal of the share.
- 33. The provisions of these regulations as to forfeiture shall apply in the case of non-payment of any sum which, by the terms of issue of a share, becomes payable at a fixed time, whether on account of the nominal value of the share or by way of premium, as if the same had been payable by virtue of a call duly made and notified.

#### ALTERATION OF CAPITAL

- 34. The company may, from time to time, by ordinary resolution increase the share capital by such sum, to be divided into shares of such amount, as may be specified in the resolution.
- 35. Subject to the provisions of section 61, the company may, by ordinary resolution
  - i. consolidate and divide all or any of its share capital into shares of larger amount than its existing shares;
  - ii. convert all or any of its fully paid-up shares into stock, and reconvert that stock into fully paid-up shares of any denomination;
  - iii. sub-divide its existing shares or any of them into shares of smaller amount than is fixed by the memorandum; and
  - iv. cancel any shares which, at the date of the passing of the resolution, have not been taken or agreed to be taken by any person.
  - v. Permission for sub-division/ consolidation of share certificates
- 36. Where shares are converted into stock,—
  - the holders of stock may transfer the same or any part thereof in the same manner as, and subject to the same regulations under which, the shares from which the stock arose might before the conversion have been transferred, or as near thereto as circumstances admit:

- Provided that the Board may, from time to time, fix the minimum amount of stock transferable, so, however, that such minimum shall not exceed the nominal amount of the shares from which the stock arose.
- the holders of stock shall, according to the amount of stock held by them, have the same rights, privileges and advantages as regards dividends, voting at meetings of the company, and other matters, as if they held the shares from which the stock arose; but no such privilege or advantage (except participation in the dividends and profits of the company and in the assets on winding up) shall be conferred by an amount of stock which would not, if existing in shares, have conferred that privilege or advantage.
- such of the regulations of the company as are applicable to paid-up shares shall apply to stock and the words "share" and "shareholder" in those regulations shall include "stock" and "stock-holder" respectively.
- 37. The company may, by special resolution, reduce in any manner and with, and subject to, any incident authorised and consent required by law-
  - it share capital;
  - any capital redemption reserve account; or
  - any share premium account.

## **CAPITALISATION OF PROFITS**

- 38. The company in general meeting may, upon the recommendation of the Board, resolve
  - i. that it is desirable to capitalise any part of the amount for the time being standing to the credit of any of the company's reserve accounts, or to the credit of the, profit and loss account, or otherwise available for distribution; and
  - ii. that such sum be accordingly set free for distribution in the manner specified in clause (ii) amongst the members who would have been entitled thereto, if distributed by way of dividend and in the same proportions.
  - iii. The sum aforesaid shall not be paid in cash but shall be applied, subject to the provision contained in clause (iii), either in or towards
    - a. paying up any amounts for the time being unpaid on any shares held by such members respectively;
    - b. paying up in full, unissued shares of the company to be allotted and distributed, credited as fully paid-up, to and amongst such members in the proportions aforesaid;
    - c. partly in the way specified in sub-clause (A) and partly in that specified in sub-clause (B);
  - iv. A securities premium account and a capital redemption reserve account may, for the purposes of this regulation, be applied in the paying up of unissued shares to be issued to members of the company as fully paid bonus shares;
  - v. The Board shall give effect to the resolution passed by the company in pursuance of this regulation.

39.

- i. Whenever such a resolution as aforesaid shall have been passed, the Board shall
  - a. make all appropriations and applications of the undivided profits resolved to be capitalised thereby, and all
  - b. allotments and issues of fully paid shares if any; and
  - c. generally do all acts and things required to give effect thereto.
- ii. The Board shall have power
  - a. to make such provisions, by the issue of fractional certificates or by payment in cash or otherwise as it thinks fit, for the case of shares becoming distributable in fractions; and
  - b. to authorise any person to enter, on behalf of all the members entitled thereto, into an agreement with the company providing for the allotment to them respectively, credited as fully paid-up, of any further shares to which they may be entitled upon such capitalisation, or as the case may require, for the payment by the company on their behalf, by the application thereto of their respective proportions of profits resolved to be capitalised, of the amount or any part of the amounts remaining unpaid on their existing shares;
- iii. Any agreement made under such authority shall be effective and binding on such members

## **BUY-BACK OF SHARES**

40. Notwithstanding anything contained in these articles but subject to the provisions of sections 68 to 70 and any other applicable provision of the Act or any other law for the time being in force, the company may purchase its own shares or other specified securities.

#### **GENERAL MEETINGS**

- 41. All general meetings other than annual general meeting shall be called extraordinary general meeting.
- 42. i. The Board may, whenever it thinks fit, call an extraordinary general meeting.
  - ii. If at any time directors capable of acting who are sufficient in number to form a quorum are not within India, any director or any two members of the company may call an extraordinary general meeting in the same manner, as nearly as possible, as that in which such a meeting may be called by the Board.

## PROCEEDINGS AT GENERAL MEETINGS

- 43. i. No business shall be transacted at any general meeting unless a quorum of members is present at the time when the meeting proceeds to business.
  - ii. Save as otherwise provided herein, the quorum for the general meetings shall be as provided in section 103.
- 44. The chairperson, if any, of the Board shall preside as Chairperson at every general meeting of the company.
- 45. If there is no such Chairperson, or if he is not present within fifteen minutes after the time appointed for holding the meeting or is unwilling to act as chairperson of the meeting, the directors present shall elect one of their members to be Chairperson of the meeting.
- 46. If at any meeting no director is willing to act as Chairperson or if no director is present within fifteen minutes after the time appointed for holding the meeting, the members present shall choose one of their members to be Chairperson of the meeting.

## ADJOURNMENT OF MEETING

- 47. i. The Chairperson may, with the consent of any meeting at which a quorum is present, and shall, if so directed by the meeting, adjourn the meeting from time to time and from place to place.
  - ii. No business shall be transacted at any adjourned meeting other than the business left unfinished at the meeting from which the adjournment took place.
  - iii. When a meeting is adjourned for thirty days or more, notice of the adjourned meeting shall be given as in the case of an original meeting.
  - iv. Save as aforesaid, and as provided in section 103 of the Act, it shall not be necessary to give any notice of an adjournment or of the business to be transacted at an adjourned meeting.

#### **VOTING RIGHTS**

- 48. Subject to any rights or restrictions for the time being attached to any class or classes of shares,
  - i. on a show of hands, every member present in person shall have one vote;
  - ii. and on a poll, the voting rights of members shall be in proportion to his share in the paid-up equity share capital of the company.
  - iii. That option or right to call of shares shall not be given to any person except with the sanction of the Issuer in general meetings
- 49. A member may exercise his vote at a meeting by electronic means in accordance with section 108 and shall vote only once.
- 50. i. In the case of joint holders, the vote of the senior who tenders a vote, whether in person or by proxy, shall be accepted to the exclusion of the votes of the other joint holders.

- ii. For this purpose, seniority shall be determined by the order in which the names stand in the register of members.
- 51. A member of unsound mind, or in respect of whom an order has been made by any court having jurisdiction in lunacy, may vote, whether on a show of hands or on a poll, by his committee or other legal guardian, and any such committee or guardian may, on a poll, vote by proxy.
- 52. Any business other than that upon which a poll has been demanded maybe proceeded with, pending the taking of the poll.
- 53. No member shall be entitled to vote at any general meeting unless all calls or other sums presently payable by him in respect of shares in the company have been paid
- 54. i. No objection shall be raised to the qualification of any voter except at the meeting or adjourned meeting at which the vote objected to is given or tendered, and every vote not disallowed at such meeting shall be valid for all purposes.
  - ii. Any such objection made in due time shall be referred to the Chairperson of the meeting, whose decision shall be final and conclusive.

#### PROXY

- 55. The instrument appointing a proxy and the power-of-attorney or other authority, if any, under which it is signed or a notarised copy of that power or authority, shall be deposited at the registered office of the company not less than 48 hours before the time for holding the meeting or adjourned meeting at which the person named in the instrument proposes to vote, or, in the case of a poll, not less than 24 hours before the time appointed for the taking of the poll; and in default the instrument of proxy shall not be treated as valid.
- 56. An instrument appointing a proxy shall be in the form as prescribed in the rules made under section 105
- 57. A vote given in accordance with the terms of an instrument of proxy shall be valid, notwithstanding the previous death or insanity of the principal or the revocation of the proxy or of the authority under which the proxy was executed, or the transfer of the shares in respect of which the proxy is given:

Provided that no intimation in writing of such death, insanity, revocation or transfer shall have been received by the company at its office before the commencement of the meeting or adjourned meeting at which the proxy is used.

#### **BOARD OF DIRECTORS**

- 58. The number of the directors and the names of the first directors shall be determined in writing by the subscribers of the memorandum or a majority of them. The following are the First Directors of the Company:
  - 1. Rajesh Dhirubhai Gondaliya
  - 2. Jinal Rajeshbhai Gondaliya
  - 3. Bhavin Rajeshbhai Gondaliya
- 59. The remuneration of the directors shall, in so far as it consists of a monthly payment, be deemed to accrue from day-to-day.

In addition to the remuneration payable to them in pursuance of the Act, the directors may be paid all travelling, hotel and other expenses properly incurred by them-

- in attending and returning from meetings of the Board of Directors or any committee thereof or general meetings of the company; or
- in connection with the business of the company.
- 60. The Board may pay all expenses incurred in getting up and registering the company.
- 61. The company may exercise the powers conferred on it by section 88 with regard to the keeping of a foreign register; and the Board may (subject to the provisions of that section) make and vary such regulations as it may think fit respecting the keeping of any such register.

- 62. All cheques, promissory notes, drafts, hundis, bills of exchange and other negotiable instruments, and all receipts for monies paid to the company, shall be signed, drawn, accepted, endorsed, or otherwise executed, as the case may be, by such person and in such manner as the Board shall from time to time by resolution determine.
- 63. Every director present at any meeting of the Board or of a committee thereof shall sign his name in a book to be kept for that purpose.
- 64. i. Subject to the provisions of section 149, the Board shall have power at any time, and from time to time, to appoint a person as an additional director, provided the number of the directors and additional directors together shall not at any time exceed the maximum strength fixed for the Board by the articles.
  - ii. Such person shall hold office only up to the date of the next annual general meeting of the company but shall be eligible for appointment by the company as a director at that meeting subject to the provisions of the Act.

#### **PROCEEDINGS OF THE BOARD**

65. The Board of Directors may meet for the conduct of business, adjourn and otherwise regulate its meetings, as it thinks fit.

A director may, and the manager or secretary on the requisition of a director shall, at any time, summon a meeting of the Board.

- 66. i. Save as otherwise expressly provided in the Act, questions arising at any meeting of the Board shall be decided by a majority of votes.
  - ii. In case of an equality of votes, the Chairperson of the Board, if any, shall have a second or casting vote.
- 67. The continuing directors may act notwithstanding any vacancy in the Board; but, if and so long as their number is reduced below the quorum fixed by the Act for a meeting of the Board, the continuing directors or director may act for the purpose of increasing the number of directors to that fixed for the quorum, or of summoning a general meeting of the company, but for no other purpose.
- 68. i. The Board may elect a Chairperson of its meetings and determine the period for which he is to hold office.
  - ii. If no such Chairperson is elected, or if at any meeting the Chairperson is not present within five minutes after the time appointed for holding the meeting, the directors present may choose one of their number to be Chairperson of the meeting.
- 69. i. The Board may, subject to the provisions of the Act, delegate any of its powers to committees consisting of such member or members of its body as it thinks fit.
  - ii. Any committee so formed shall, in the exercise of the powers so delegated, conform to any regulations that may be imposed on it by the Board.
- 70. i. A committee may elect a Chairperson of its meetings.
  - ii. If no such Chairperson is elected, or if at any meeting the 72 Chairperson is not present within five minutes after the time appointed for holding the meeting, the members present may choose one of their members to be Chairperson of the meeting.
- 71. i. A committee may meet and adjourn as it thinks fit.
  - ii. Questions arising at any meeting of a committee shall be determined by a majority of votes of the members present, and in case of an equality of votes, the Chairperson shall have a second or casting vote.
- 72. All acts done in any meeting of the Board or of a committee thereof or by any person acting as a director, shall, notwithstanding that it may be afterwards discovered that there was some defect in the appointment of any one or more of such directors or of any person acting as aforesaid, or that they or any of them were disqualified, be as valid as if every such director or such person had been duly appointed and was qualified to be a director.

73. Save as otherwise expressly provided in the Act, a resolution in writing, signed by all the members of the Board or of a committee thereof, for the time being entitled to receive notice of a meeting of the Board or committee, shall be valid and effective as if it had been passed at a meeting of the Board or committee, duly convened and held.

## CHIEF EXECUTIVE OFFICER, MANAGER, COMPANY SECRETARY OR CHIEF FINANCIAL OFFICER

- 74. Subject to the provisions of the Act,
  - i. A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
  - ii. A director may be appointed as chief executive officer, manager, company secretary or chief financial officer
- 75. A provision of the Act or these regulations requiring or authorising a thing to be done by or to a director and chief executive officer, manager, company secretary or chief financial officer shall not be satisfied by its being done by or to the same person acting both as director and as, or in place of, chief executive officer, manager, company secretary or chief financial officer.

#### THE SEAL

- 76. i. The Board shall provide for the safe custody of the seal.
  - ii. The seal of the company shall not be affixed to any instrument except by the authority of a resolution of the Board or of a committee of the Board authorised by it in that behalf, and except in the presence of at least two directors and of the secretary or such other person as the Board may appoint for the purpose; and those two directors and the secretary or other person aforesaid shall sign every instrument to which the seal of the company is so affixed in their presence.

#### **DIVIDENDS AND RESERVE**

- 77. The company in general meeting may declare dividends, but no dividend shall exceed the amount recommended by the Board.
- 78. Subject to the provisions of section 123, the Board may from time to time pay to the members such interim dividends as appear to it to be justified by the profits of the company.
- 79. i. The Board may, before recommending any dividend, set aside out of the profits of the company such sums as it thinks fit as a reserve or reserves which shall, at the discretion of the Board, be applicable for any purpose to which the profits of the company may be properly applied, including provision for meeting contingencies or for equalizing dividends; and pending such application, may, at the like discretion, either be employed in the business of the company or be invested in such investments (other than shares of the company) as the Board may, from time to time, thinks fit.
  - ii. The Board may also carry forward any profits which it may consider necessary not to divide, without setting them aside as a reserve.
- 80. i. Subject to the rights of persons, if any, entitled to shares with special rights as to dividends, all dividends shall be declared and paid according to the amounts paid or credited as paid on the shares in respect whereof the dividend is paid, but if and so long as nothing is paid upon any of the shares in the company, dividends may be declared and paid according to the amounts of the shares.
  - ii. No amount paid or credited as paid on a share in advance of calls shall be treated for the purposes of this regulation as paid on the share.
  - iii. All dividends shall be apportioned and paid proportionately to the amounts paid or credited as paid on the shares during any portion or portions of the period in respect of which the dividend is paid; but if any share is issued on terms providing that it shall rank for dividend as from a particular date such share shall rank for dividend accordingly. That there shall be no forfeiture of unclaimed dividends before the claim becomes barred by law.

- 81. The Board may deduct from any dividend payable to any member all sums of money, if any, presently payable by him to the company on account of calls or otherwise in relation to the shares of the company.
- 82. i. Any dividend, interest or other monies payable in cash in respect of shares may be paid by cheque or warrant sent through the post directed to the registered address of the holder or, in the case of joint holders, to the registered address of that one of the joint holders who is first named on the register of members, or to such person and to such address as the holder or joint holders may in writing direct.
  - ii. Every such cheque or warrant shall be made payable to the order of the person to whom it is sent.
- 83. Any one of two or more joint holders of a share may give effective receipts for any dividends, bonuses or other monies payable in respect of such share.
- 84. Notice of any dividend that may have been declared shall be given to the persons entitled to share therein in the manner mentioned in the Act.
- 85. No dividend shall bear interest against the company.

## ACCOUNTS

- 86. i. The Board shall from time to time determine whether and to what extent and at what times and places and under what conditions or regulations, the accounts and books of the company, or any of them, shall be open to the inspection of members not being directors.
  - ii. No member (not being a director) shall have any right of inspecting any account or book or document of the company except as conferred by law or authorised by the Board or by the company in general meeting.

## WINDING UP

- 87. Subject to the provisions of Chapter XX of the Act and rules made thereunder
  - i. If the company shall be wound up, the liquidator may, with the sanction of a special resolution of the company and any other sanction required by the Act, divide amongst the members, in specie or kind, the whole or any part of the assets of the company, whether they shall consist of property of the same kind or not.
  - ii. For the purpose aforesaid, the liquidator may set such value as he deems fair upon any property to be divided as aforesaid and may determine how such division shall be carried out as between the members or different classes of members.
  - iii. The liquidator may, with the like sanction, vest the whole or any part of such assets in trustees upon such trusts for the benefit of the contributories if he considers necessary, but so that no member shall be compelled to accept any shares or other securities whereon there is any liability.

## INDEMNITY

88. Every officer of the company shall be indemnified out of the assets of the company against any liability incurred by him in defending any proceedings, whether civil or criminal, in which judgment is given in his favour or in which he is acquitted or in which relief is granted to him by the court or the Tribunal.

## SECTION IX – OTHER INFORMATION

#### MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The following contracts (not being contracts entered into in the ordinary course of business carried on by the Company or entered into more than two years before the date of the Draft Prospectus) which are or may be deemed material have been entered or to be entered into by the Company which are or may be deemed material will be attached to the copy of the Prospectus, delivered to the Registrar of Companies, for registration. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the registered office between 10 A.M. and 5 P.M. on all Working Days from the date of this Draft Prospectus until the Issue Closing Date.

## **Material Contracts**

- 1. Agreement dated March 18, 2023 between our Company and the Lead Manager to the Issue.
- 2. Agreement dated April 08, 2023 executed between our Company and the Registrar to the Issue.
- 3. Banker to the Issue Agreement dated [•] among our Company, Lead Manager, Banker to the Issue and the Registrar to the Issue.
- 4. Market Making Agreement dated [•] between our Company, Lead Manager and Market Maker.
- 5. Underwriting Agreement dated [•] between our Company, Lead Manager and Underwriter.
- 6. Tripartite Agreement dated March 09, 2023 among CDSL, the Company and the Registrar to the Issue.
- 7. Tripartite Agreement dated March 10, 2023 among NSDL, the Company and the Registrar to the Issue.

## **Material Documents**

- 1. Certified copies of the Memorandum and Articles of Association of the Company as amended.
- 2. Certificate of Incorporation dated June 21, 2019 issued by the Registrar of Companies, Central Registration Centre.
- 3. Fresh Certificate of Incorporation dated March 14, 2023 issued by the Registrar of Companies, Ahmedabad, Gujarat consequent upon change of Name of the company form "Kaka Industries Private Limited" to "Kaka Industries Limited".
- 4. Copy of the Board Resolution dated March 17, 2023 authorizing the Issue and other related matters.
- 5. Copy of Shareholder's Resolution dated March 18, 2023 authorizing the Issue and other related matters.
- 6. Copies of Audited Financial Statements of our Company for the stub period ended December 31, 2022 and for the financial year ended March 31, 2022, March 31, 2021 and March 31, 2020.
- 7. Statutory Auditors Report dated March 23, 2023 on the Restated Financial Information of our Company for the stub period ended December 31, 2022 and for the financial year ended March 31, 2022, March 31, 2021 and March 31, 2020.
- 8. Copy of the Statement of Possible Tax Benefits dated April 11, 2023 from the Statutory Auditor.
- 9. Certificate on KPI's issued by Statutory Auditors dated April 11, 2023
- 10. Consents of the Lead Manager, Legal Advisor to the Issue, Registrar to the Issue, Statutory Auditor of the Company, Market Maker, Underwriter, Bankers to our Company, Promoter of our Company, Directors of our Company, Company Secretary and Compliance Officer and Chief Financial Officer, as referred to, in their respective capacities.
- 11. Board Resolution dated April 12, 2023 for approval of Draft Prospectus and dated [•] for approval of Prospectus.
- 12. Due Diligence Certificate from Lead Manager dated April 12, 2023.
- Approval from BSE vide letter dated [●] to use the name of BSE in the Prospectus for listing of Equity Shares on the BSE SME (SME Platform) of the BSE Ltd.

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elements in this Draft Prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Rajesh Dhirubhai Gondaliya	
Chairman & Managing director	Sd/-
DIN: 03454540	

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elines issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Bhavin Rajeshbhai Gondaliya	
Wholeitme Director	Sd/-
DIN: 07965097	

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elines issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Prabhaben Rajeshbhai Gondaliya	
Non-Executive Director	Sd/-
DIN: 06851276	

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elines issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Niraj Davariya	
Independent Director	Sd/-
DIN: 09371601	

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elines issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE BOARD OF DIRECTORS OF OUR COMPANY:

Name and Designation	Signature
Ushakant Naranbhai Patel	
Independent Director	Sd/-
DIN: 10053093	

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Elines issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE CHIEF FINANCIAL OFFICER OF OUR COMPANY:

Name and Designation	Signature
Chintan Jayantibhai Bodar Chief Financial Officer	Sd/-

I certify and declare that all relevant provisions of the Companies Act, 2013 and the rules, regulations and guidelines issued by the Government of India, or the regulations or guidelines issued by the Government of India or the regulations or guidelines issued by SEBI, established under section 3 of the Securities and Exchange Board of India Act, 1992, as the case may be, have been complied with and no statement made in this Draft Prospectus is contrary to the provisions of the Companies Act, the Securities Contracts (Regulation) Act, 1956, as amended, the Securities and Exchange Board of India Act, 1992, as amended or the rules, regulations or guidelines issued by Ellipsies issued thereunder, as the case may be. I further certify that all the statements in this Draft Prospectus are true and correct.

# SIGNED BY THE COMPANY SECRETARY AND COMPLIANCE OFFICER OF OUR COMPANY:

Name and Designation	Signature
Vandana Arun Baldi	Sd/-
Company Secretary and Compliance Officer	