

Draft Letter of Offer March 28, 2023 For Eligible Equity Shareholders only

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### **Piramal Pharma Limited**

Our Company was incorporated on March 4, 2020 in Mumbai, Maharashtra, as a public limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated March 4, 2020, issued by the Registrar of Companies, Maharashtra at Mumbai (the "**RoC**").

Registered and Corporate Office: Ground Floor, Piramal Ananta, Agastya Corporate Park, Kamani Junction, LBS Marg, Kurla,

Mumbai 400 070, Maharashtra, India

**Tel:** +91 22 3802 3000/4000

Contact Person: Tanya Sanish, Company Secretary and Compliance Officer

E-mail: shareholders.ppl@piramal.com; Website: www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/

Corporate Identity Number: U24297MH2020PLC338592\*

\*Our Company vide its letter dated November 3, 2022 has requested the RoC to update the corporate identity number to L24297MH2020PLC338592.

**OUR PROMOTER: AJAY G. PIRAMAL** 

FOR PRIVATE CIRCULATION TO THE ELIGIBLE EQUITY SHAREHOLDERS OF PIRAMAL PHARMA LIMITED (THE "COMPANY" OR THE "ISSUER") ONLY

ISSUE OF UP TO [•] FULLY PAID-UP EQUITY SHARES OF FACE VALUE OF ₹10 EACH OF OUR COMPANY (THE "RIGHTS EQUITY SHARES") FOR CASH AT A PRICE OF ₹1•] PER RIGHTS EQUITY SHARE (INCLUDING A PREMIUM OF ₹1•] PER RIGHTS EQUITY SHARE) AGGREGATING UP TO ₹1,050 CRORE ON A RIGHTS BASIS TO THE ELIGIBLE EQUITY SHAREHOLDERS OF OUR COMPANY IN THE RATIO OF [•] RIGHTS EQUITY SHARES FOR EVERY [•] EQUITY SHARES HELD BY THE ELIGIBLE EQUITY SHAREHOLDERS ON THE RECORD DATE, THAT IS ON [•], 2023 (THE "ISSUE"). FOR FURTHER DETAILS, SEE "*TERMS OF THE ISSUE*" BEGINNING ON PAGE 342.

WILFUL DEFAULTER(S) OR FRAUDULENT BORROWER(S)

Neither our Company nor our Promoter or any of our Directors have been identified as Wilful Defaulter(s) or Fraudulent Borrower(s).

GENERAL RISK

Investment in equity and equity related securities involve a degree of risk and investors should not invest any funds in the Issue unless they can afford to take the risk of losing their investment. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue. For taking an investment decision, investors must rely on their own examination of our Company and the Issue including the risks involved. The securities being offered in the Issue have not been recommended or approved by the Securities and Exchange Board of India ("SEBI") nor does SEBI guarantee the accuracy or adequacy of this Draft Letter of Offer. Specific attention of investors is invited to the statement of "*Risk Factors*" beginning on page 17.

COMPANY'S ABSOLUTE RESPONSIBILITY

Our Company, having made all reasonable inquiries, accepts responsibility for and confirms that this Draft Letter of Offer contains all information with regard to our Company and the Issue, which is material in the context of the Issue, that the information contained in this Draft Letter of Offer is true and correct in all material aspects and is not misleading in any material respect, that the opinions and intentions expressed herein are honestly held and that there are no other facts, the omission of which makes this Draft Letter of Offer as a whole or any such information or the expression of any such opinions or intentions misleading in any material respect.

LISTING

The existing Equity Shares of our Company are listed on BSE Limited ("**BSE**") and National Stock Exchange of India Limited ("**NSE**", and collectively, the "**Stock Exchanges**). Our Company has received "in-principle" approvals from BSE and NSE for listing the Rights Equity Shares to be allotted pursuant to the Issue through their letters dated [•], 2023 and [•], 2023, respectively. Our Company will also make applications to BSE and NSE to obtain trading approvals for the Rights Entitlements as required under the SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020. For the purposes of the Issue, the Designated Stock Exchange is [•].

LEAD MANAGER TO THE IS	SUE		REGISTRAR TO THE ISSUE
<b><i>f</i>icici</b> Secur	ities		LINKIntime
ICICI Securities Limited		Link Intime India Priva	ate Limited
ICICI Venture House, Appasaheb Marathe Marg		C-101, 1st Floor, 247 Par	k, L.B.S. Marg, Vikhroli (West)
Prabhadevi, Mumbai 400 025		Mumbai 400 083	
Maharashtra, India		Maharashtra, India	
Tel: +91 22 6807 7100		Tel: +91 810 811 4949	
E-mail: ppl.rights@icicisecurities.com		E-mail: ppl.rights@linkintime.co.in	
Investor Grievance ID: customercare@icicisecurities.com		Investor Grievance ID: ppl.rights@linkintime.co.in	
Website: www.icicisecurities.com		Contact Person: Sumeet Deshpande	
Contact Person: Ashik Joisar/ Gaurav Mittal		Website: www.linkintime.co.in	
SEBI Registration No.: INM000011179		SEBI Registration No.:	INR000004058
	ISSUE PRO	OGRAMME	
ISSUE OPENS ON	LAST DATE FOR	ON MARKET	ISSUE CLOSES ON**
	RENUNCIA	ATION*	

 Image: Image:

\*\* Our Board or the Committee of Directors (Rights Issue) will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

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### **SECTION I: GENERAL**

### **DEFINITIONS AND ABBREVIATIONS**

This Draft Letter of Offer uses certain definitions and abbreviations which, unless the context otherwise indicates, requires or implies or unless otherwise specified, shall have the meaning as provided below. References to any legislation, act, regulation, rule, guideline, clarification or policy shall be to such legislation, act, regulation, rule, guideline, clarification or policy as amended, supplemented, re-enacted, or modified from time to time and any reference to a statutory provision shall include any subordinate legislation made from time to time under that provision.

The words and expressions used in this Draft Letter of Offer, but not defined herein shall have the meaning ascribed to such terms under the SEBI ICDR Regulations, the SEBI LODR Regulations, the Companies Act, the SCRA, the Depositories Act, and the rules and regulations made thereunder.

The following list of capitalised terms used in this Draft Letter of Offer is intended for the convenience of the reader/prospective investor only and is not exhaustive.

Provided that terms used in "Summary of Draft Letter of Offer", "Statement of Possible Special Tax Benefits", "Financial Statements", "Outstanding Litigation and Material Developments" and "Terms of the Issue" beginning on pages 14, 64, 143, 326 and 342 respectively, shall, unless indicated otherwise, have the meanings ascribed to such terms in the respective sections.

#### **General Terms**

Term	Description
1 5 7 1 5 7	Piramal Pharma Limited, a public limited company incorporated under the Companies Act, 2013 and having its Registered and Corporate Office at Ground Floor, Piramal Ananta, Agastya Corporate Park, Kamani Junction, LBS Marg, Kurla, Mumbai 400 070, Maharashtra, India
	Unless the context otherwise requires, indicates or implies or unless otherwise specified, our Company along with our Subsidiaries, on a consolidated basis

Term	Description
"Allergan India"	Allergan India Private Limited
"Articles of Association" or "Articles"	Articles of Association of our Company, as amended from time to time
"Associates"	Allergan India and Yapan Bio
"Audit Committee"	Audit committee of our Board, as described in "Our Management – Committees of our Board" on page 132
"Auditors" or "Statutory Auditors"	The statutory auditors of our Company, being, Deloitte Haskins & Sells LLP
"Board of Directors", or "Board" or "our Board"	Board of directors of our Company or any duly constituted committee thereof
"Chairperson"	Chairperson of our Company, being Nandini Ajay Piramal
"Committee of Directors (Rights Issue)"	Committee of Directors (Rights Issue) of our Board
"Corporate Social Responsibility Committee"	Corporate social responsibility committee of our Board, as described in "Our Management – Committees of our Board" on page 136
"Directors"	Directors on our Board, as may be appointed from time to time
"Equity Shares"	Equity shares of face value of ₹10 each of our Company
"ESOP Plan"	Piramal Pharma Limited Employee Stock Option and Incentive Plan - 2022
"Chief Financial Officer"	Chief financial officer of our Company, being Vivek Valsaraj
"Financial Period ended March 31, 2021" or "Financial Period 2021"	12 months and 28 days period ended March 31 of the year. Includes period from March 4, 2020 till March 31, 2021, as our Company was incorporated on March 4, 2020
"Key Managerial Personnel" or "KMP"	Key managerial personnel of our Company determined in accordance with Regulation 2(1)(bb) of the SEBI ICDR Regulations and as disclosed in " <i>Our Management</i> " beginning on page 139
"Material Subsidiaries"	Piramal Critical Care, Inc. and Piramal Healthcare UK Limited
"Memorandum of Association" or "Memorandum"	Memorandum of Association of our Company, as amended from time to time
"Nomination and Remuneration Committee"	Nomination and remuneration committee of our Board, as described in "Our Management – Committees of our Board" on page 135

### **Company Related Terms**

Term	Description
"Non-Executive Independent Director(s)"	Independent Director(s) on our Board as of the date of this Draft Letter of Offer appointed as per the Companies Act, 2013 and the SEBI LODR Regulations. For details of the Independent Directors, see " <i>Our Management</i> " beginning on page 131
"Promoter"	The promoter of our Company, being Ajay G. Piramal
"Promoter Group"	Persons and entities constituting the promoter group of our Company in terms of Regulation 2(1)(pp) of the SEBI ICDR Regulations
"Registered Office"	Registered and corporate office of our Company situated at Ground Floor, Piramal Ananta, Agastya Corporate Park, Kamani Junction, LBS Marg, Kurla, Mumbai 400 070, Maharashtra, India
"Restated Consolidated Financial Information"	Restated consolidated financial information of our Group which includes our Group's share of profit in its associates and joint venture, which comprises of the restated consolidated statement of assets and liabilities as at March 31, 2022 and 2021, the restated consolidated statements of profit and loss (including other comprehensive income), the restated consolidated statement of changes in equity and the restated consolidated statement of cash flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the summary of significant accounting policies and other explanatory information, prepared in terms of the requirements of (i) Section 26 of Part I of Chapter III of the Companies Act; (ii) the SEBI ICDR Regulations; and (iii) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, as amended.
"Scheme"	Composite scheme of arrangement between our Company, PEL, CCPL, HPPL and PFPL and their respective shareholders and creditors, for (i) transfer by way of demerger of all businesses, undertakings, activities, operations and properties of PEL, of whatsoever nature and kind and wheresoever situated, exclusively related to or pertaining to the conduct of, or the activities of, the pharmaceutical business of PEL; (ii) amalgamation of CCPL and HPPL, being wholly-owned subsidiaries of our Company into our Company; and (iii) amalgamation of PFPL, being a wholly-owned subsidiary of PEL, into PEL, pursuant to order of the National Company Law Tribunal, Mumbai, dated August 12, 2022
"Senior Management Personnel"	Senior management personnel of our Company determined in accordance with Regulation 2(1)(bbbb) of the SEBI ICDR Regulations and as disclosed in " <i>Our Management</i> " beginning on page 139
"Sustainability and Risk Management Committee"	Sustainability and risk management committee of our Board, as described in "Our Management – Committees of our Board" on page 134
"Stakeholders' Relationship Committee"	Stakeholders' relationship committee of our Board, as described in "Our Management – Committees of our Board" on page 136
"Subsidiaries"	Subsidiaries of our Company, namely, Ash Stevens LLC, PEL Healthcare LLC, PEL Pharma Inc., Piramal Critical Care B.V., Piramal Critical Care Deutschland GmbH, Piramal Critical Care Inc., Piramal Critical Care Italia, S.P.A., Piramal Critical Care Single Member P.C., Piramal Pharma Japan GK*, Piramal Critical Care Limited, Piramal Critical Care Pty. Ltd, Piramal Critical Care South Africa (Pty) Ltd, Piramal Dutch Holdings N.V., Piramal Healthcare (Canada) Limited, Piramal Healthcare Inc., Piramal Healthcare Pension Trustees Limited, Piramal Healthcare UK Limited, Piramal Pharma II Private Limited, Piramal Pharma Inc., Piramal Pharma Solutions (Dutch) B.V. and Piramal Pharma Solutions Inc.
	* The board of directors of Piramal Dutch Holdings N.V., sole shareholder of Piramal Pharma Japan GK, has in its meeting dated January 17, 2023, approved the voluntary winding up of Piramal Pharma Japan GK.
"Shareholders" or "Equity Shareholders"	Holders of the Equity Shares from time to time
"Unaudited Interim Condensed Consolidated Financial Information"	Unaudited interim condensed consolidated financial information of our Group, and its share of net profit after tax and total comprehensive income of its associates, which comprises of the condensed consolidated balance sheet as at December 31, 2022 and the related condensed consolidated statement of profit and loss (including other comprehensive income), the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows for the nine-months period ended December 31, 2022 together with selected explanatory notes thereon, prepared in accordance with Ind AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act read with relevant rules issued thereunder and other accounting principles generally accepted in India
"Yapan Bio"	Yapan Bio Private Limited

### **Issue Related Terms**

Term	Description
"Abridged Letter of Offer" or "ALOF"	The abridged letter of offer to be sent to the Eligible Equity Shareholders of our Company with respect to the Issue in accordance with the provisions of the SEBI ICDR Regulations and the Companies Act
"Additional Rights Equity Shares"	The Rights Equity Shares applied or allotted under the Issue in addition to the Rights Entitlement
"Allotment" or "Allot" or "Allotted"	Allotment of Rights Equity Shares pursuant to the Issue
"Allotment Accounts"	The accounts opened with the Banker(s) to the Issue, into which the Application Money lying in the escrow account and amounts blocked by Application Supported by Blocked Amount in the ASBA Account, with respect to successful Applicants, will be transferred on the Transfer Date in accordance with Section 40(3) of the Companies Act
"Allotment Account Bank(s)"	Bank(s) which are clearing members and registered with SEBI as bankers to an issue and with whom the Allotment Accounts will be opened, in this case being, $[\bullet]$
"Allotment Advice"	The note or advice or intimation of Allotment sent to each successful Applicant who has been or is to be Allotted the Rights Equity Shares pursuant to the Issue after approval of the Basis of Allotment by the Designated Stock Exchange
"Allotment Date"	Date on which the Allotment is made pursuant to the Issue
"Allottee(s)"	Person(s) to whom the Rights Equity Shares are Allotted pursuant to the Issue
"Applicant(s)" or "Investor(s)"	Eligible Equity Shareholder(s) and/or Renouncee(s) who are entitled to make an application for the Rights Equity Shares pursuant to the Issue in terms of the Letter of Offer, including an ASBA investor
"Application"	Application made through submission of the Application Form or plain paper Application to the Designated Branch(es) of the SCSBs or online/ electronic application through the website of the SCSBs (if made available by such SCSBs) under the ASBA process, to subscribe to the Rights Equity Shares at the Issue Price
"Application Form"	Unless the context otherwise requires, an application form used by an Applicant to make an application for the Allotment of Rights Equity Shares in the Issue
"Application Money"	Aggregate amount payable in respect of the Rights Equity Shares applied for in the Issue at the Issue Price
"Application Supported by Blocked Amount" or "ASBA"	Application (whether physical or electronic) used by Applicant(s) to make an application authorizing the SCSB to block the Application Money in a specified bank account maintained with the SCSB
"ASBA Account"	An account maintained with SCSBs and as specified in the Application Form or plain paper Application, as the case may be, by the Applicant for blocking the amount mentioned in the Application Form or in the plain paper Application
"ASBA Circulars"	Collectively, SEBI circular bearing reference number SEBI/CFD/DIL/ASBA/1/2009/30/12 dated December 30, 2009, SEBI circular bearing reference number CIR/CFD/DIL/1/2011 dated April 29, 2011, SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, SEBI circular bearing reference number SEBI/HO/CFD/SSEP/CIR/P/2022/66 dated May 19, 2022 and any other circular issued by SEBI in this regard and any subsequent circulars or notifications issued by SEBI in this regard
"Banker(s) to the Issue"	Collectively, the Allotment Account Bank and the Refund Bank in this case being [•]
"Banker(s) to the Issue Agreement"	Agreement to be entered into by and among our Company, the Registrar to the Issue, the Lead Manager and the Banker(s) to the Issue for <i>inter alia</i> collection of the Application Money from Applicants/Investors, transfer of funds to the Allotment Account and where applicable, refunds of the amounts collected from Applicants/Investors, on the terms and conditions thereof
"Basis of Allotment"	The basis on which the Rights Equity Shares will be Allotted to successful Applicants in consultation with the Designated Stock Exchange in the Issue, as described in " <i>Terms of the Issue</i> " beginning on page 342
"Controlling Branches" or "Controlling Branches of the SCSBs"	Such branches of the SCSBs which co-ordinate with the Lead Manager, the Registrar to the Issue and the Stock Exchanges, a list of which is available on the website of SEBI updated from time to time, or at such other website(s) as may be prescribed by the SEBI from time to time
"Demographic Details"	Details of Investors including the Investor's address, PAN, DP ID, Client ID, bank account details and occupation, where applicable
"Designated Branch(es)"	Such branches of the SCSBs which shall collect the Applications, used by the Investors and a list of which is available on the website of SEBI and/or such other website(s) as may be prescribed by the SEBI from time to time
"Designated Stock Exchange"	[•]
"Draft Letter of Offer"	This draft letter of offer dated March 28, 2023 filed with SEBI in accordance with the SEBI ICDR Regulations

Term	Description
"Eligible Equity Shareholder(s)"	Existing Equity Shareholders as on the Record Date. Please note that the investors eligible to participate in the Issue exclude certain overseas shareholders, including any shareholder located in the United States. For further details, see " <i>Notice to Investors</i> " beginning on page 9
"Fraudulent Borrower(s)"	Fraudulent Borrower as defined under Regulations 2(1)(lll) of the SEBI ICDR Regulations
"Issue"	Issue of up to $[\bullet]$ Rights Equity Shares for cash at a price of $\mathbb{E}[\bullet]$ per Rights Equity Share aggregating up to $\mathbb{E}[1,050$ crore on a rights basis to the Eligible Equity Shareholders of our Company in the ratio of $[\bullet]$ Rights Equity Share for every $[\bullet]$ Equity Shares held by the Eligible Equity Shareholders on the Record Date
"Issue Agreement"	Issue agreement dated March 28, 2023 between our Company and the Lead Manager, pursuant to which certain arrangements are agreed to in relation to the Issue
"Issue Closing Date"	[•]
"Issue Materials"	Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and any other material relating to the Issue
"Issue Opening Date"	[•]
"Issue Period"	The period between the Issue Opening Date and the Issue Closing Date, inclusive of both days, during which Applicants/Investors can submit their Applications, in accordance with the SEBI ICDR Regulations
"Issue Price"	₹[•] per Equity Share
"Issue Proceeds"	The gross proceeds raised through the Issue
"Issue Size"	The issue of up to [●] Rights Equity Shares aggregating up to ₹1,050 crore
"Lead Manager" or "I-Sec"	ICICI Securities Limited
"Letter of Offer "	The final letter of offer to be filed with the Stock Exchanges after incorporating the observations received from the SEBI on this Draft Letter of Offer
"Listing Agreement"	The uniform listing agreement entered into between our Company and the Stock Exchanges in terms of the SEBI LODR Regulations
"Monitoring Agency"	[•]
"Monitoring Agency Agreement"	Agreement to be entered between our Company and the Monitoring Agency in relation to monitoring of Net Proceeds
"Multiple Application Forms"	More than one Application form submitted by an Eligible Equity Shareholder/Renouncee in respect of the same Rights Entitlement available in their demat account. However, additional applications in relation to supplementary Rights Equity Shares with/without using additional Rights Entitlements will not be treated as multiple application
"Net Proceeds"	Issue Proceeds less the Issue related expenses. For further details, see "Objects of the Issue" beginning on page 55
"Off Market Renunciation"	The renouncement of Rights Entitlements undertaken by the Investor by transferring them through off market transfer through a depository participant in accordance with the SEBI Rights Issue Circulars, circulars issued by the Depositories from time to time and other applicable laws
"On Market Renunciation"	The renouncement of Rights Entitlements undertaken by the Investor by trading them over the secondary market platform of the Stock Exchanges through a registered stock broker in accordance with the SEBI Rights Issue Circulars, circulars issued by the Stock Exchanges from time to time and other applicable laws, on or before $[\bullet]$
"Record Date"	Designated date for the purpose of determining the Equity Shareholders eligible to apply for Rights Equity Shares, to be decided prior to filing of the Letter of Offer, being [•]
"Refund Bank"	The Banker(s) to the Issue with whom the refund account will be opened, in this case being $[\bullet]$
"Registrar Agreement"	Agreement dated March 27, 2023 between our Company and the Registrar to the Issue in relation to the responsibilities and obligations of the Registrar to the Issue pertaining to the Issue
"Registrar to the Issue" or "Registrar" or "Share Transfer Agent"	Link Intime India Private Limited
"Renouncee(s)"	Person(s) who has/have acquired Rights Entitlements from the Eligible Equity Shareholders on renunciation
"Renunciation Period"	The period during which the Investors can renounce or transfer their Rights Entitlements which shall commence from the Issue Opening Date. Such period shall close on [•] in case of On Market Renunciation. Eligible Equity Shareholders are requested to ensure that renunciation through off market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncee on or prior to the Issue Closing Date
"Rights Entitlement(s)"	Number of Rights Equity Shares that an Eligible Equity Shareholder is entitled to in proportion to the number of Equity Shares held by such Eligible Equity Shareholder on the Record Date, in this case being [•] Rights Equity Shares for every [•] Equity Shares held by an Eligible Equity Shareholder

Term	Description
"Rights Equity Shares"	Equity Shares of our Company to be Allotted pursuant to the Issue
"Rights Entitlement Letter"	Letter including details of Rights Entitlements of the Eligible Equity Shareholders. The Rights Entitlements will also accessible on the website of our Company and Registrar
"SCSB(s)"	Self-certified syndicate bank(s) registered with SEBI, which acts as a banker to the Issue and which offers the facility of ASBA. A list of all SCSBs is available at www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34, or such other website as updated from time to time
"Stock Exchanges"	Stock exchanges where the Equity Shares are presently listed, <i>i.e.</i> , BSE and NSE
"Transfer Date"	The date on which the Application Money held in the escrow account and the Application Money blocked in the ASBA Account will be transferred to the Allotment Account(s) in respect of successful Applications, upon finalization of the Basis of Allotment, in consultation with the Designated Stock Exchange
"Wilful Defaulter(s)"	Company or person, as the case may be, categorised as a wilful defaulter by any bank or financial institution (as defined under the Companies Act, 2013) or consortium thereof, in accordance with the guidelines on wilful defaulters issued by RBI
"Working Days"	In terms of Regulation 2(1)(mmm) of SEBI ICDR Regulations, working day means all days on which commercial banks in Mumbai are open for business. Further, in respect of Issue Period, working day means all days, excluding Saturdays, Sundays and public holidays, on which commercial banks in Mumbai are open for business. Furthermore, the time period between the Issue Closing Date and the listing of Equity Shares on the Stock Exchanges, working day means all trading days of the Stock Exchanges, excluding Sundays and bank holidays, as per circulars issued by SEBI

### **Conventional and General Terms or Abbreviations**

Term/ Abbreviation	Description/ Full Form
"₹" or "Rs." or "Rupees" or "INR"	Indian Rupee
"AIF(s)"	Alternative investment funds, as defined and registered with SEBI under the SEBI AIF Regulations
"AS" or "Accounting Standards"	Accounting standards issued by the ICAI
"BSE"	BSE Limited
"CAGR"	Compounded Annual Growth Rate
"Category I AIF"	AIFs who are registered as "Category I Alternative Investment Funds" under the SEBI AIF Regulations
"Category I FPIs"	FPIs who are registered as "Category I foreign portfolio investors" under the SEBI FPI Regulations
"Category II AIF"	AIFs who are registered as "Category II Alternative Investment Funds" under the SEBI AIF Regulations
"CBDT"	Central Board of Direct Taxes, Government of India
"CCPL"	Convergence Chemicals Private Limited
"CDSL"	Central Depository Services (India) Limited
"Central Government "	Central Government of India
"Civil Code"	Code of Civil Procedure, 1908
"Client ID"	The client identification number maintained with one of the Depositories in relation to the demat account
"Companies Act" or "Companies Act, 2013"	The Companies Act, 2013
"Companies Act, 1956"	Erstwhile Companies Act, 1956 along with the relevant rules made thereunder
"Consolidated FDI Policy" or "FDI Policy"	Consolidated Foreign Direct Investment Policy notified by DPIIT through notification dated October 28, 2020 issued by DPIIT, effective from October 15, 2020
"CRISIL"	CRISIL Limited
"CRISIL Report"	Report titled "Assessment of global and Indian pharmaceutical market" issued in January, 2023, issued by CRISIL and which has been commissioned by our Company
"CSR"	Corporate Social Responsibility
"Depositories Act"	Depositories Act, 1996
"Depository"	A depository registered with SEBI under the Securities and Exchange Board of India (Depositories and Participants) Regulations, 1996
"DIN"	Director Identification Number
"DP" or "Depository Participant"	Depository participant as defined under the Depositories Act

Term/ Abbreviation	Description/ Full Form
"DP ID"	Depository Participant's Identification number
"DPIIT"	Department for Promotion of Industry and Internal Trade, Ministry of Commerce and Industry, Government of India (formerly Department of Industrial Policy and Promotion)
"EBITDA"	Aggregate of profit/ (loss) before share of net profit of associate and joint ventures, exceptional items and tax, finance cost and depreciation and amortisation for the year/ period
"EPFO"	Employees' Provident Fund Organisation
"EPS"	Earnings Per Share
"EUR"	Euro
"FDI"	Foreign direct investment
"FEMA"	Foreign Exchange Management Act, 1999
"FEMA Rules"	Foreign Exchange Management (Non-debt Instruments) Rules, 2019
"Financial Year" or "Fiscal Year" or "Fiscal" or "FY"	Period of 12 months ending March 31 of that particular year
"FIR"	First information report
"FPI"	Foreign portfolio investors as defined and registered under the SEBI FPI Regulations
"FVCI"	Foreign Venture Capital Investors as defined and registered under the SEBI FVCI Regulations
"GAAR"	General anti-avoidance rules
"GAAP"	Generally Accepted Accounting Principles in India
"IQVIA"	IQVIA Ltd.
"Official Gazette"	Official Gazette of India
"GIR"	General Index Register
"GOI"	Government of India
"Government"	Central Government and/ or the State Government, as applicable
"GST"	Goods and services tax
"HPPL"	Hemmo Pharmaceuticals Private Limited
"IPC"	The Indian Penal Code, 1860
"ICAI"	Institute of Chartered Accountants of India
"IFRS"	International Financial Reporting Standards of the International Accounting Standards Board
"Income-tax Act"	Income Tax Act, 1961
"Ind AS"	Indian Accounting Standards as specified under section 133 of the Companies Act 2013 read with Companies (Indian Accounting Standards) Rules 2015
"India"	Republic of India
"ISIN"	International Securities Identification Number
"IST"	Indian Standard Time
"IT"	Information Technology
"MCA"	Ministry of Corporate Affairs
"Mn" or "mn"	Million
"Mutual Fund"	Mutual fund registered with SEBI under the Securities and Exchange Board of India (Mutual Funds) Regulations, 1996
"NACH"	National Automated Clearing House
"Net Asset Value per Equity Share" or "NAV per Equity Shae"	Net Asset Value per Equity Share at a particular date computed based on total equity divided by number of Equity Shares
"Net Worth"	Net worth as defined under Regulation 2(1)(hh) of the SEBI ICDR Regulations and Section 2(57) of the Companies Act, i.e., the aggregate value of the paid-up share capital and all reserves created out of the profits, securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off as per the restated balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation
"NRE"	Non- residential external
"NRE Account"	Non-resident external account
"NRI"	A person resident outside India, who is a citizen of India and shall have the same meaning as ascribed
	to such term in the Foreign Exchange Management (Deposit) Regulations, 2016

Term/ Abbreviation	Description/ Full Form
"NRO"	Non- resident ordinary
"NSDL"	National Securities Depository Limited
"NSE"	National Stock Exchange of India Limited
"OCBs" or "Overseas Corporate Body"	A company, partnership, society or other corporate body owned directly or indirectly to the extent of at least 60% by NRIs including overseas trusts, in which not less than 60% of beneficial interest is irrevocably held by NRIs directly or indirectly and which was in existence on October 3, 2003 and immediately before such date had taken benefits under the general permission granted to OCBs under FEMA
"OCI"	Overseas Citizen of India
"PAN"	Permanent Account Number
"PAT"	Profit After Tax
"PEL"	Piramal Enterprises Limited
"PFPL"	PHL Fininvest Private Limited
"RBI"	Reserve Bank of India
"Regulation S"	Regulation S under the Securities Act
"RoC"	Registrar of Companies, Maharashtra at Mumbai
"Return on Net Worth" or "RoNW"	Return on net worth
"SCRA"	Securities Contracts (Regulation) Act, 1956
"SCRR"	Securities Contracts (Regulation) Rules, 1957
"SEBI"	The Securities and Exchange Board of India, constituted under the SEBI Act
"SEBI Act"	The Securities and Exchange Board of India Act, 1992
"SEBI AIF Regulations"	Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012
"SEBI FPI Regulations"	The Securities and Exchange Board of India (Foreign Portfolio Investors) Regulations, 2019
"SEBI FVCI Regulations"	Securities and Exchange Board of India (Foreign Venture Capital Investors) Regulations, 2000
"SEBI ICDR Regulations"	The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018
"SEBI LODR Regulations"	The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015
"SEBI Rights Issue Circulars"	SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020 and SEBI circular bearing reference number SEBI/HO/CFD/SSEP/CIR/P/2022/66 dated May 19, 2022 and any other circular(s) issued by SEBI in this regard
"SEBI Takeover Regulations"	The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011
"SEBI VCF Regulations"	Erstwhile Securities and Exchange Board of India (Venture Capital Funds) Regulations, 1996, as repealed and replaced by the SEBI AIF Regulations
"Securities Act" or "U.S. Securities Act"	U.S. Securities Act of 1933, as amended
"STT"	Securities Transaction Tax
"State Government"	Government of a state of India
"TDS"	Tax deductible at source
"USD" or "US\$"	United States Dollar
"U.S." or "USA" or "United States"	United States of America, its territories or possessions, any state of the United States, and the District of Columbia
"VCFs"	Venture Capital Funds as defined in and registered with SEBI under the SEBI VCF Regulations or the SEBI AIF Regulations, as the case may be

### **Industry Related Terms**

Term/ Abbreviation	Description/ Full Form
"ADC"	Antibody drug conjugates
"ADME"	Absorption, distribution, metabolism and excretion
"API"	Active pharmaceutical ingredients
"ANDA"	Abbreviated New Drug Application
"CDMO"	Contract development and manufacturing organization
"CDSCO"	The Central Drugs Standard Control Organisation
"CHG"	Complex Hospital Generics
"ECG"	Electrocardiogram
"FDF"	Finished dosage forms
"GMP"	Good Manufacturing Practices
"GPO"	Group Purchasing Organization
"ICH"	India consumer healthcare
"KL"	Kilo litres
"KLD"	Kilo litre days
"MHRA"	Medicines and Healthcare products Regulatory Agency
"MIO"	Million output
"MT"	Metric tonnes
"OFAC"	Office of Foreign Assets Control
"OTC	Over the counter
"SEPA"	Scottish Environment Protection Agency
"SKU	Stock keeping unit
"USFDA"	United States Food and Drug Administration
"WHO GMP Guidelines"	World Health Organisation Good Manufacturing Practices Guidelines
"VMS"	Vitamins and minerals

### NOTICE TO INVESTORS

The distribution of the Letter of Offer, the Abridged Letter of Offer, Application Form and Rights Entitlement Letter and the issue of Rights Entitlement and Rights Equity Shares to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer or Application Form may come are required to inform themselves about and observe such restrictions. For more details, see "*Restrictions on Purchases and Resales*" beginning on page 369.

The Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and any other material relating to the Issue (collectively, the "**Issue Materials**") will be sent/dispatched only to the Eligible Equity Shareholders who have provided an Indian address to our Company. In case such Eligible Equity Shareholders have provided their valid e-mail address to our Company, the Issue Materials will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Issue Material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them. Those overseas Shareholders who do not update our records with their Indian address or the address of their duly authorized representative in India, prior to the date on which we propose to dispatch the Issue Materials, shall not be sent the Issue Materials.

Investors can also access the Letter of Offer, the Abridged Letter of Offer and the Application Form from the websites of our Company, the Registrar, the Lead Manager, and the Stock Exchanges.

Our Company, the Lead Manager, and the Registrar will not be liable for non-dispatch of physical copies of Issue Materials, including the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, in the event the Issue Materials have been sent on the registered email addresses of such Eligible Equity Shareholders.

No action has been or will be taken to permit the Issue in any jurisdiction where action would be required for that purpose, except that this Draft Letter of Offer is being filed with SEBI for observations. Accordingly, the Rights Entitlement and the Rights Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer, Application Form and any other Issue Materials may not be distributed, in whole or in part, in any jurisdiction (other than in India), except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer, Application Form or any other Issue Materials (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation is unlawful or not authorized or to any person to whom it is unlawful to make such an offer, invitation or solicitation. This Draft Letter of Offer, Letter of Offer, and any other Issue Materials must be treated as sent for information only and should not be acted upon for subscription to Rights Equity Shares and should not be copied or re-distributed. Accordingly, persons receiving a copy of the Letter of Offer, and any other Issue Materials should not distribute or send the Letter of Offer or any such documents in or into any jurisdiction where to do so, would or might contravene local securities laws or regulations, or would subject our Company or its affiliates or the Lead Manager or its affiliates to any filing or registration requirement (other than in India). If the Letter of Offer or any other Issue Material is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Equity Shares or the Rights Entitlements referred to in the Letter of Offer or any of the Issue Materials. For more details, see "Restrictions on Purchases and Resales" beginning on page 369.

Any person who makes an application to acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented, warranted and agreed that such person is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates or the Lead Manager or its affiliates to make any filing or registration (other than in India). In addition, each purchaser of Rights Entitlements and the Rights Equity Shares will be deemed to make the representations, warranties, acknowledgments and agreements set forth in *"Restrictions on Purchases and Resales"* beginning on page 369. The Rights Equity Shares are transferable only in accordance with the restrictions described in *"Restrictions on Purchases and Resales"* beginning on page 369.

Any person who acquires Rights Entitlements or Rights Equity Shares will be deemed to have represented, warranted and agreed, by accepting the delivery of the Letter of Offer, that it is not and that at the time of subscribing for the Rights Equity Shares or the Rights Entitlements, it is either in India or is in compliance with laws of its jurisdiction, and in each case is authorized to acquire the Rights Entitlement and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company, in consultation with the Lead Manager, reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or any other jurisdictions where the offer and sale of the Rights Equity Shares is not permitted under laws of such jurisdictions ; (ii) does not include the relevant certifications set out in the Application Form, including that such person is submitting and/ or renouncing the Application Form is outside the United States and such person is eligible to subscribe for the Rights Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with the Issue, among others; or (iii) where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to issue or Allot any Rights Equity Shares in respect of any such Application Form.

Neither the receipt of this Draft Letter of Offer nor any sale of Rights Equity Shares in terms of the Letter of Offer, shall, under any circumstances, create any implication that there has been no change in our Company's affairs from the date hereof or the date of such information or that the information contained herein is correct as at any time subsequent to the date of this Draft Letter of Offer or the date of such information. The contents of this Draft Letter of Offer should not be construed as legal, tax, business, financial or investment advice. Prospective investors may be subject to adverse foreign, state or local tax or legal consequences as a result of the offer of Rights Equity Shares or Rights Entitlements. As a result, each investor should consult its own counsel, business advisor and tax advisor as to the legal, business, tax and related matters concerning the offer of the Rights Equity Shares or Rights Entitlements. In addition, neither our Company nor the Lead Manager or its affiliates are making any representation to any offeree or purchaser of the Rights Equity Shares regarding the legality of an investment in the Rights Entitlements or the Rights Equity Shares by such offeree or purchaser under any applicable laws or regulations.

Investors are advised to make their independent investigations and ensure that the number of Rights Equity Shares applied for do not exceed the prescribed limits under applicable laws or regulations.

The Rights Entitlements and the Rights Equity Shares have not been approved or disapproved by any regulatory authority, nor has any regulatory authority passed upon or endorsed the merits of the offering of the Rights Entitlements, the Rights Equity Shares or the accuracy or adequacy of this Draft Letter of Offer. Any representation to the contrary is a criminal offence in certain jurisdictions.

The Issue Materials are supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose.

### NO OFFER IN THE UNITED STATES

THE RIGHTS ENTITLEMENTS AND THE RIGHTS EQUITY SHARES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE UNITED STATES SECURITIES ACT OF 1933, AS AMENDED (THE "**U.S SECURITIES ACT**") AND MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES, EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE U.S. SECURITIES ACT AND APPLICABLE STATE SECURITIES LAWS. ACCORDINGLY, THE RIGHTS ENTITLEMENTS (INCLUDING THEIR CREDIT) AND THE RIGHTS EQUITY SHARES ARE ONLY BEING OFFERED AND SOLD OUTSIDE THE UNITED STATES IN "OFFSHORE TRANSACTIONS" AS DEFINED IN AND IN RELIANCE ON REGULATION S UNDER THE U.S. SECURITIES ACT AND THE APPLICABLE LAWS OF THE JURISDICTION WHERE THOSE OFFERS AND SALES OCCUR.

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. No Application Form should be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer under the Draft Letter of Offer or where any action would be required to be taken to permit the Issue. Our Company is undertaking this Issue on a rights basis to the Eligible Equity Shareholders and will dispatch the Draft Letter of Offer or the Abridged Letter of Offer and Application Form only to Eligible Equity Shareholders who have provided an Indian address to our Company.

Any person who acquires Rights Entitlements or Rights Equity Shares will be deemed to have represented, warranted and agreed, by accepting the delivery of the Letter of Offer, that it is not and that at the time of subscribing for the Rights Equity Shares or the Rights Entitlements, it will not be, in the United States and is authorized to acquire the Rights Entitlement and the Rights Equity Shares in compliance with all applicable laws and regulations.

The Rights Entitlements and the Rights Equity Shares have not been approved or disapproved by the U.S. Securities and Exchange Commission, any U.S. federal or state securities commission or any other regulatory authority, nor have any of the foregoing authorities passed upon or endorsed the merits of the offering of the Rights Entitlements, the Rights Equity Shares or the accuracy or adequacy of the Draft Letter of Offer or Letter of Offer. Any representation to the contrary is a criminal offence in the United States.

In making an investment decision, investors must rely on their own examination of our Company and the terms of the Issue, including the merits and risks involved.

### PRESENTATION OF FINANCIAL INFORMATION AND OTHER INFORMATION

### **Certain Conventions**

Unless otherwise specified or the context otherwise requires, all references in this Draft Letter of Offer to (i) the 'US' or 'U.S.' or the 'United States' are to the United States of America, its territories and possessions, any state of the United States, and the District of Columbia; (ii) 'India' are to the Republic of India and its territories and possessions; and (iii) the 'Government' or 'GoI' or the 'Central Government' or the 'State Government' are to the Government of India, Central or State, as applicable.

Unless otherwise specified, any time mentioned in this Draft Letter of Offer is in Indian Standard Time ("**IST**"). Unless indicated otherwise, all references to a year in this Draft Letter of Offer are to a calendar year. Unless stated otherwise, all references to page numbers in this Draft Letter of Offer are to the page numbers of this Draft Letter of Offer.

### Financial Data

Our Company was incorporated on March 4, 2020. Accordingly, we have included in this Draft Letter of Offer the Restated Consolidated Financial Information for the Financial Year ended March 31, 2022 and the Financial Period of one year and 28 days period ended March 31, 2021.

Unless stated otherwise or the context otherwise requires, the financial data in this Draft Letter of Offer is derived from the (a) restated consolidated financial information of our Group which includes our Group's share of profit in its associates and joint venture, which comprises of the restated consolidated statement of assets and liabilities as at March 31, 2022 and 2021, the restated consolidated statements of profit and loss (including other comprehensive income), the restated consolidated statement of changes in equity and the restated consolidated statement of cash flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the summary of significant accounting policies and other explanatory information, prepared in terms of the requirements of (i) Section 26 of Part I of Chapter III of the Companies Act; (ii) the SEBI ICDR Regulations; and (iii) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, as amended, and (b) unaudited interim condensed consolidated financial information of our Group, and its share of net profit after tax and total comprehensive income of its associates, which comprises of the condensed consolidated balance sheet as at December 31, 2022 and the related condensed consolidated statement of profit and loss (including other comprehensive income), the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows for the ninemonths period ended December 31, 2022 together with selected explanatory notes thereon, prepared in accordance with Ind AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act read with relevant rules issued thereunder and other accounting principles generally accepted in India. For further information, see "Financial Statements" beginning on page 143.

Unless otherwise stated, references in this Draft Letter of Offer to a particular 'Financial Year' or 'Fiscal Year' or 'Fiscal' are to the financial year ended March 31.

Our Company publishes its financial statements in Indian Rupees. Any reliance by persons not familiar with Indian accounting practices on the financial disclosures presented in this Draft Letter of Offer should accordingly be limited.

In this Draft Letter of Offer, any discrepancies in any table between the total and the sums of the amounts listed are due to rounding off, and unless otherwise specified, all financial numbers in parenthesis represent negative figures. All figures in decimals have been rounded off to the second decimal and all the percentage figures have been rounded off to two decimal places. Further, any figures sourced from third-party industry sources may be rounded off to other than two decimal points to conform to their respective sources. Unless stated otherwise, throughout this Draft Letter of Offer, all figures have been expressed in Rupees, in crore.

### **Non-GAAP Measures**

Certain non-GAAP financial measures and certain other statistical information relating to our operations and financial performance have been included in this Draft Letter of Offer. These may not be computed on the basis of any standard methodology that is applicable across the industry and therefore may not be comparable to financial measures and statistical information of similar nomenclature that may be computed and presented by other companies and are not measures of operating performance or liquidity defined by Ind AS and may not be comparable to similarly titled measures presented by other companies.

### Market and Industry Data

Unless stated otherwise, the industry related information contained in this Draft Letter of Offer, including in "*Risk Factors*", "*Industry Overview*" and "*Our Business*" on pages 17, 96 and 112, has been derived from report titled "*Assessment of global and Indian pharmaceutical market*" issued in January, 2023 (the "**CRISIL Report**") prepared by CRISIL pursuant to an engagement letter dated February 14, 2023. The CRISIL Report has been commissioned and paid for by our Company, for an agreed fee only for the purposes of confirming our understanding of the industry in connection with the Issue.

The CRISIL Report is subject to the following disclaimer:

"CRISIL Research, a division of CRISIL Limited (CRISIL) has taken due care and caution in preparing this report (Report) based on the Information obtained by CRISIL from sources which it considers reliable (Data). This Report is not a recommendation to invest/ disinvest in any entity covered in the Report and no part of this Report should be construed as an expert advice or investment advice or any form of investment banking within the meaning of any law or regulation. Without limiting the generality of the foregoing, nothing in the Report is to be construed as CRISIL providing or intending to provide any services in jurisdictions where CRISIL does not have the necessary permission and/or registration to carry out its business activities in this regard. Piramal Pharma Limited will be responsible for ensuring compliances and consequences of non-compliances for use of the Report or part thereof outside India. CRISIL Research operates independently of, and does not have access to information obtained by CRISIL Ratings Limited, which may, in their regular operations, obtain information of a confidential nature. The views expressed in this Report are that of CRISIL Research and not of CRISIL Ratings Limited. No part of this Report may be published/reproduced in any form without CRISIL's prior written approval."

Further, certain industry related information included in this Draft Letter of Offer is also derived from IQVIA data which has been commissioned and paid for by our Company and is subject to the following disclaimer:

"The enclosed materials include information derived from market research information provided by IQVIA and its affiliated companies. IQVIA market research information is proprietary to IQVIA and available on a confidential basis by subscription from IQVIA. IQVIA market research information reflects estimates of marketplace activity and should be treated accordingly."

Although we believe that the industry and market data used in this Draft Letter of Offer is reliable, this information is subject to change and cannot be verified with certainty due to limits on the availability and reliability of the raw data and other limitations and uncertainties inherent in any statistical survey. In many cases, there is no readily available external information (whether from trade or industry associations, government bodies or other organizations) to validate market-related analysis and estimates, and thus we have relied on internally developed estimates. Such information involves risks, uncertainties and numerous assumptions and is subject to change based on various factors, including those discussed in "*Risk Factors – This Draft Letter of Offer contains information from third parties, including an industry report commissioned and paid for which is exclusively prepared for the purposes of the Issue and issued by CRISIL Limited, which has been used for industry related data in this Draft Letter of Offer. Accordingly, prospective investors are advised not to base their investment decision solely on such information." on page 36. Accordingly, investment decisions should not be based solely on such information.* 

### **Currency of Presentation**

All references to:

- 'INR', '₹', 'Indian Rupees' and 'Rupees' are to the legal currency of the Republic of India; and
- 'US\$', 'USD', '\$' and 'U.S. dollars' are to the legal currency of the United States of America.

### Please note:

- One million is equal to 1,000,000 or 10 lakhs;
- One crore is equal to 10 million or 100 lakhs; and
- One lakh is equal to 100,000.

#### **Conversion Rates for Foreign Currency:**

The conversion rate for the following foreign currency as on December 31, 2022, December 31, 2021, March 31, 2022 and March 31, 2022, is as follows:

	Exchange rate as on*										
Sr. No.	Name of the Currency	December 31, 2022	December 31, 2021	March 31, 2022	March 31, 2021						
		(in ₹)	(in ₹)	(in ₹)	(in ₹)						
1.	1 AUD <sup>#</sup>	56.21	54.03	56.74	55.66						
2.	I CAD <sup>#</sup>	61.08	58.43	60.51	58.02						
3.	I EUR^	88.15	84.05	84.66	86.10						
4.	I GBP^	99.74	100.30	99.55	100.95						
5.	1 USD^	82.79	74.30	75.81	73.50						
6.	1 ZAR <sup>#</sup>	4.87	4.68	5.22	4.93						

Note: Exchange rate is rounded off to two decimal places.

# Source: Greenback Advisory Services Private Limited

^ Source: www.fbil.org.in

<sup>\*</sup>On instances where the given day is a holiday, the exchange rate from the previous working day has been considered.

### FORWARD LOOKING STATEMENTS

Certain statements contained in this Draft Letter of Offer that are not statements of historical fact constitute 'forward-looking statements'. Investors can generally identify forward-looking statements by terminology such as 'aim', 'anticipate', 'believe', 'continue', 'can', 'could', 'estimate', 'expect', 'expected to', 'intend', 'is likely', 'may', 'objective', 'plan', 'potential', 'project', 'pursue', 'shall', 'should', 'will', 'would', or other words or phrases of similar import. Similarly, statements that describe the strategies, objectives, plans or goals of our Company are also forward-looking statements. However, these are not the exclusive means of identifying forward-looking statements.

All statements regarding our Company's expected financial conditions, result of operations, business plans and prospects are forward-looking statements. These forward-looking statements include statements as to our Company's business strategy, planned projects, revenue and profitability (including, without limitation, any financial or operating projections or forecasts), new business and other matters discussed in this Draft Letter of Offer that are not historical facts. These forward-looking statements contained in this Draft Letter of Offer (whether made by our Company or any third party), are predictions and involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements of our Company to be materially different from any future results, performance or achievements are subject to risks, uncertainties and assumptions about our Company that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Important factors that could cause actual results to differ materially from our Company's expectations include, among others:

- changes to regulations which govern the industry in which we operate or failure or delay in obtaining necessary permits or approvals or revocation or non-renewal of approvals;
- delay, interruption or shortage in the supply of raw materials;
- material disruption, slowdown or shutdown in our development and manufacturing units;
- regulatory actions, litigation or other liabilities; and
- inability to accurately forecast demand and manage inventory.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed in "*Risk Factors*" and "*Our Business*" beginning on pages 17 and 112, respectively. The forward-looking statements contained in this Draft Letter of Offer are based on the beliefs of management, as well as the assumptions made by, and information currently available to, management of our Company. Whilst our Company believes that the expectations reflected in such forward-looking statements are reasonable at this time, it cannot assure investors that such expectations will prove to be correct. Given these uncertainties, Investors are cautioned not to place undue reliance on such forward-looking statements speak only as of the date of this Draft Letter of Offer or the respective dates indicated in this Draft Letter of Offer, and our Company, the Lead Manager and its affiliates undertake no obligation to update or revise any of them, whether as a result of new information, future events or otherwise. If any of these risks and uncertainties materialise, or if any of our Company's underlying assumptions prove to be incorrect, the actual results of operations or financial condition of our Company could differ materially from that described herein as anticipated, believed, estimated or expected. All subsequent forward-looking statements attributable to our Company are expressly qualified in their entirety by reference to these cautionary statements. In accordance with SEBI and Stock Exchanges requirements, our Company will ensure that the Eligible Equity Shareholders are informed of material developments until the time of the grant of listing and trading permissions for the Rights Equity Shares by the Stock Exchanges.

### SUMMARY OF DRAFT LETTER OF OFFER

The following is a general summary of certain disclosures and terms of the Issue included in this Draft Letter of Offer and is neither exhaustive, nor does it purport to contain a summary of all the disclosures in this Draft Letter of Offer or all details relevant to the prospective investors. This summary should be read in conjunction with, and is qualified in its entirety by, the more detailed information appearing elsewhere in this Draft Letter of Offer, including *"Risk Factors"*, *"Objects of the Issue"*, *"Our Business"* and *"Outstanding Litigation and Material Developments"* beginning on pages 17, 55, 112 and 326, respectively.

#### **Primary Business of our Company**

We are a pharmaceutical company with global operations, providing end-to-end pharma services to customers and a portfolio of differentiated pharma products across a domestic and global distribution network. We operate under three business verticals - Piramal Pharma Solutions, an integrated contract development and manufacturing organization ("CDMO") having development and manufacturing capabilities in areas such as highly potent APIs, ADCs, peptides, sterile injectables and hormonal products; Piramal Critical Care, a complex hospital generics ("CHG") business in the areas of inhalation anaesthesia, injectable anaesthesia, pain management, intrathecal therapy and other injectables; and India consumer healthcare ("ICH") business, selling well-known OTC brands such as Little's, Lacto Calamine and I-Pill.

#### Primary Industry in which our Company operates

The global pharmaceuticals industry is expected to reach approximately USD 1,700 to 1,800 billion in 2026, clocking a 4.5% to 5% CAGR between calendar years 2021 and 2026. The global CDMO market is estimated at ~USD 140 billion in the year 2022 and market is expected to reach USD 170-180 billion by 2026, due to robust growth in the outsourcing space, aided by many large pharma players outsourcing their research and manufacturing to specialised contract manufacturing players. The global complex generics market was valued at USD 65-70 billion in 2022 and is expected to reach USD 100-110 billion by 2026, registering a CAGR of ~10-12% during the period of 2022-2026. India's OTC drug market size stood at INR 310 billion in FY2022 and is expected to grow at 11.5-12% CAGR between FY22- 27 and reach at INR 535-545 billion.

#### Name of our Promoter

Our Promoter is Ajay G. Piramal.

### **Objects of the Issue**

Our Company intends to utilize the Net Proceeds from the Issue towards funding of the following objects:

	(in ₹ crore)
Particulars	Estimated amount (up to)
Repayment or prepayment, in full or in part, of certain borrowings availed by our Company	778.47
General corporate purposes <sup>*</sup>	[•]
Total Net Proceeds	[•]

\* To be finalized upon determination of Issue Price and updated in the Letter of Offer. The amount shall not exceed 25% of the Net Proceeds.

For further details, see "Objects of the Issue" beginning on page 55.

#### Summary of consolidated financial statements

A summary of the Unaudited Interim Condensed Consolidated Financial Information as of and for the nine-months period ended December 31, 2022 and December 31, 2021, and Restated Consolidated Financial Information as of and for the Financial Year ended March 31, 2022 and as of and for the Financial Period ended March 31, 2021, are as follows:

			(in ₹ c	rore, except per share data)
Particulars	As of and for the nine	-months period ended	As of and for the	As of and for the
	December 31, 2022	December 31, 2021	<b>Financial Year ended</b>	<b>Financial Period</b>
			March 31, 2022	ended March 31,
				2021
Equity Share capital	1,193.32	N.A.^	1,185.91	994.60
Net Worth <sup>#@</sup>	5,918.09	N.A.^	6,069.94	5,076.75
Revenue from operations	4,917.97	4,427.74	6,559.10	6,314.90
Profit/ (loss) after tax	(236.57)	171.90	375.96	835.03
Earnings per share				
- Basic	(1.99)	1.46	3.19	13.30
- Diluted	(1.99)	1.46	3.19	13.30
Net Asset Value per Equity Share*@	49.59	N.A.^	51.18	51.04
Total borrowings (as per balance sheet)	5,142.37	N.A.^	4,023.28	2,910.19

Net asset value per equity share  $(\bar{z})$ : Net assets at the end of the year/period divided by total number of equity shares outstanding at the end of the year/period.

- <sup>#</sup> Net worth Net Worth: Net worth is computed in accordance with Section 2(hh) of SEBI ICDR Regulations. "net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited.
- Since the balance sheet is presented for the Financial Year ended March 31, 2022, Financial Period ended March 31, 2021 and nine-months period ended December 31, 2022, certain line items and related ratios that are sourced from the balance sheet for the nine-months period ended December 31, 2021, are not presented in this Draft Letter of Offer.
- For reconciliation of Non-GAAP measures, please see "Other Financial Information Reconciliation of Non-GAAP Measures" on page 298.

#### Summary of outstanding litigation and material developments

A summary of outstanding litigation proceedings involving our Company, Directors, Promoter and Subsidiaries, as on the date of this Draft Letter of Offer is provided below:

Name of entity	Criminal	Actions by	Civil ]	Matters	Tax	Disciplinary	Aggregate
	matters	regulatory or statutory authorities	Above the materiality threshold	Non-quantifiable but otherwise deemed material	Proceedings	actions by the SEBI or Stock Exchanges against our Promoter during the last five Financial Years	amount involved (₹ in crore) *
Company							
By the Company	4	N.A.	Nil	Nil	N.A.	N.A.	0.10
Against the	1	7	Nil	Nil	93	N.A.	132.87**
Company							
Directors							
By the Directors	Nil	N.A.	Nil	Nil	N.A.	N.A.	Nil
Against the	1	1	Nil	Nil	2	N.A.	0.02
Directors							
Promoter							
By the Promoter	Nil	N.A.	Nil	Nil	N.A.	N.A.	Nil
Against the	5	Nil	Nil	Nil	1	1***	3.07
Promoter							
Subsidiaries							
By the	Nil	N.A.	Nil	Nil	N.A.	N.A.	Nil
Subsidiaries							
Against the	Nil	3	Nil	Nil	14	N.A.	0.56****
Subsidiaries							

\* To the extent quantifiable.

\*\* In relation to the show cause notice dated September 28, 2020, issued by the Telangana State Pollution Control Board, we have not included the alleged outstanding amount equivalent to 0.5% of our annual turnover for FY 2016-17, FY 2017-18 and FY 2019-20. For further details, see "Outstanding Litigation and Material Developments- Litigations against our Company-Actions taken by Regulatory or Statutory Authorities" on page 327.

\*\*\* The order passed by the SEBI was modified by the Securities Appellate Tribunal, Mumbai vide its verdict dated May 15, 2019, and the imposition of penalty was converted into a warning with a further direction that if any such incident occurs in future, it would be open to SEBI to proceed in accordance with law. For further details, see "Outstanding Litigation and Material Developments – Litigation involving our Promoter" on page 329.

\*\*\*\* 1R = ₹4.50 based on exchange rate as of March 27, 2023 (Source: Greenback Advisory Services Private Limited), 1\$ = ₹82.38 based on exchange rate as of March 27, 2023 (Source: Greenback Advisory Services Private Limited).

For further details, see "Outstanding Litigation and Material Developments" beginning on page 326.

#### **Risk Factors**

For details, see "*Risk Factors*" beginning on page 17. Investors are advised to read the risk factors carefully before taking an investment decision in the Issue.

### **Contingent liabilities**

The details of our contingent liabilities as of March 31, 2022, see "Financial Statements – Restated Consolidated Financial Information – Notes to Restated Consolidated Financial Information – Note 26" on page 188.

#### **Related party transactions**

For details regarding our related party transactions for the Financial Year ended 2022 and Financial Period ended 2021, see *"Financial Statements – Restated Consolidated Financial Information – Notes to Restated Consolidated Financial Information – Note 40"* on page 205.

### Issue of Equity Shares for consideration other than cash

Except as disclosed below, our Company has not made any issuances of Equity Shares for consideration other than cash in the last one year immediately preceding the date of filing this Draft Letter of Offer:

Date of allotment	No. of Equity Shares allotted	Face value per Equity Share (₹)	Premium per Equity Share (₹)	Nature of allotment	Nature of consideration
September 5, 2022	95,46,54,800	10	151.81	Allotment of Equity Shares pursuant to the Scheme	Consideration other than cash

### Split/ Consolidation of Equity Shares in the last one year

Our Company has not undertaken a split or consolidation of the Equity Shares in the one year preceding the date of this Draft Letter of Offer.

### Exemption from complying with any provisions of securities laws, if any, granted by SEBI

Our Company has not applied for or received any exemption from the SEBI from complying with any provisions of securities laws, as on the date of this Draft Letter of Offer.

### SECTION II: RISK FACTORS

An investment in the Equity Shares involves a high degree of risk. Prospective investors should carefully consider each of the following risk factors and all other information in this Draft Letter of Offer, including the risks and uncertainties described below, before evaluating our business and making an investment in the Equity Shares pursuant to the Issue. You should read this section together with "Industry Overview", "Our Business", "Management's Discussion and Analysis of Financial Condition and Results of Operations", "Financial Statements", and "Other Financial Information" beginning on pages 96, 112, 301, 143 and 298, respectively. Prospective investors should also consult their tax, financial and legal advisors about the particular consequences to them of an investment in the Equity Shares.

The risks and uncertainties described in this section are not the only risks that are relevant to us or the Equity Shares or industry in which we currently operate. Additional risks and uncertainties not currently known to us or that we currently believe to be immaterial may also have an adverse effect on our business, financial condition, results of operations and cash flows. If any of the following risks or other risks that are not currently known or are now deemed immaterial occur, our business, financial condition, results of operations and cash flows could be adversely affected and the trading price of our Equity Shares could decline and you may lose all or part of your investment. In making an investment decision, you must rely on your own examination of our Company and the terms of this Issue, including the merits and risks involved.

This Draft Letter of Offer also contains forward-looking statements that involve risks, assumptions, estimates and uncertainties. Our actual results could differ materially from those anticipated in such forward-looking statements as a result of certain factors, including the considerations described below and elsewhere in this Draft Letter of Offer. For details, see "Forward-Looking Statements" on page 13.

The industry-related information contained in this section is derived from the report titled "Assessment of global and Indian pharmaceutical market" issued in January, 2023 (the "**CRISIL Report**") prepared by CRISIL Research ("**CRISIL**"). For details, see "Industry Overview" beginning on page 96. We commissioned and paid for the CRISIL Report for an agreed fee for the purposes of confirming our understanding of the industry exclusively in connection with the Issue. We officially engaged CRISIL in connection with the preparation of the CRISIL Report pursuant to an engagement letter dated February 14, 2023. We commissioned and paid for the CRISIL Report is publicly available which provides a comparable, comprehensive analysis of the housing finance industry, particularly for our Company's services, similar to the CRISIL Report.

Our Financial Year ends on March 31 of each year. Accordingly, references to "Financial Year 2022" are to the 12-month period ended March 31, 2022. Our Company was incorporated on March 4, 2020. Accordingly, Financial Year Period 2021 includes period from March 4, 2020 to March 31, 2021. Unless otherwise indicated or the context otherwise requires, the financial information included herein is derived from the Restated Consolidated Financial Statements, which are included in this Draft Letter of Offer.

### INTERNAL RISK FACTORS

1. The industry in which we operate is heavily regulated and our business activities require various approvals, licenses, registrations and permissions. Any change to such regulations or failure or delay in obtaining necessary permits or approvals, or increase in costs to obtain necessary permits or approvals or if such permits or approvals are revoked or not renewed, our business, financial condition, cash flows and results of operations may be adversely affected.

We operate in a highly regulated industry and our operations, including development, testing, manufacturing, marketing and sale of our products are subject to extensive laws and regulations in India and other countries. To conduct our business, we need product registrations and other approvals granted by authorities in, among others, India, the United States, Middle East, Europe, Japan and South Africa and various other foreign governmental authorities and health regulatory bodies. The cost of acquiring such authorisations and approvals is substantial. Governmental authorities in India, the United States, Europe, Japan, South Africa, Indonesia and other countries to which we supply our products, impose different rules and regulations on research, development, manufacture, and testing to ensure the safety of pharmaceutical products. There can be delays in obtaining required clearances from regulatory authorities in any country after applications, including for renewals, are filed. For instance, as on the date of this Draft Letter of Offer, (i) registrations for our 25 products were pending for renewal and under review by the relevant authorities and our Company's ability to continue marketing such products will depend on the outcome of the renewal process; (ii) applications for our seven products were pending before the authorities in LATAM, CIS and Africa; and (c) six drug master files were pending before the authorities in Europe, South Korea, among others. Obtaining and maintaining regulatory approval of any of our current or future products in one jurisdiction does not guarantee that we will be able to obtain or maintain regulatory approval in any other jurisdiction. Regulatory authorities in many of our international markets must also approve our products before we can market them, irrespective of whether these products are approved in India or other markets. Any failure or delay in obtaining regulatory approvals, or any implementation of new standards or conditions that have to be met in order to obtain such approvals, could impact the supply and marketing of our products and, in turn, affect our financial condition, cash flows and results of operations.

The approval process for a new product and for renewals may be complex, lengthy and expensive. Further, in some jurisdictions, we are required to obtain licenses in the name of local distributors. Failure by us or such local distributors to renew, maintain or obtain the required permits or approvals may result in the interruption of our operations and may have a material adverse effect on our business, financial condition, cash flows and results of operations. Further, certain of the approvals we require for our business are in the name of the entities which we acquired in the past and we are in the process of transferring such licenses and approvals in our name. For instance, (a) consent to operate, approval for bio medical waste authorization, no objection certificate from the Department of Fire have been issued in the name of HPPL for our development and manufacturing unit at Thane; (b) provisional no objection certificate from the Department of Fire, consent to establish, consent to operate and environmental clearance, for our development and manufacturing facility at Rabale is in the name of Vaid Elastomer Processes Private Limited. Similarly, certain licenses in relation to our manufacturing and development facilities which were transferred to our Company pursuant to the Scheme are in the name of Piramal Enterprises Limited which are in the process of being transferred in the name of our Company. Additionally, the labour registration certificate for our development and manufacturing facility at Mahad has expired and we are in the process of making the renewal application. Failure to maintain compliance with regulatory requirements may also result in administrative actions, such as fines, warning letters, refusal to approve pending applications (including ANDA filings), product seizures, refusal to permit the import of products into the destination country, or restrictions on marketing or manufacturing.

There may be uncertainty relating to pricing and other regulations which vary widely from country to country. The regulations applicable to our existing and future products may also change. Any change in the regulations, enforcement procedures or regulatory policies set by the USFDA, including under the Federal Food, Drug, and Cosmetic Act ("FFDCA"), MHRA (UK), TGA (Australia), ANVISA (Brazil), AGES (Austria), BGV Hamburg (Germany), CDSCO (India) and other regulatory agencies could increase the costs or time of development of our products and delay or prevent sales of our products. We cannot determine what effect changes in regulations, statutes, legal interpretation or policies, when and if promulgated, enacted or adopted, may have on our business in the future.

2. Any delay, interruption or shortage in the supply of our raw materials or finished formulations from our thirdparty suppliers and manufacturers, or an increase in the costs of such raw materials and finished formulations, may adversely impact the pricing and supply of our products and have an adverse effect on our business, financial condition, cash flows and results of operations.

We depend on third-party suppliers for the supply of certain raw materials for our consumer healthcare products. We also rely on third parties for manufacturing some of our finished formulations and enter into long and short-term contracts on a need basis. In the event these contracts are terminated or if at any time the suppliers of these raw materials are unable to fulfil our demand of our raw materials for any reason, it could have an adverse impact on production capacity. Our raw material suppliers, including for our development and manufacturing facilities in India, are primarily located in India, the United States, China and Europe. The following table sets forth the details of the amounts paid to our largest supplier for raw materials for the nine-months period ended December 31, 2022 and December 31, 2021, and the Financial Year 2022 and Financial Period ended March 31, 2021, as a percentage of our total expenses during these periods:

_						(In	₹crore, except pe	rcentage data)
	For the nine-	% of Total	For the nine-	% of Total	Financial	% of Total	Financial	% of
	months period	Expenses	months period	Expenses	Year ended	Expenses	Period ended	Total
	ended December		ended December		March 31,		March 31,	Expenses
	31, 2022		31, 2021		2022		2021	_
	77.63	1.67	74.38	1.92	103.53	1.85	92.02	1.88

Our third-party manufacturers are located in India, the United States and Europe. The following table sets forth the details of our revenue from products manufactured through third party manufacturing arrangements for the ninemonths period ended December 31, 2022 and December 31, 2021, and the Financial Year 2022 and Financial Period ended March 31, 2021, as a percentage of our revenue from operations during these periods:

						(In ₹ci	rore, except per	rcentage data)
Particulars	For the nine- months period ended December 31, 2022	% of total revenue	For the nine- months period ended December 31, 2021	% of total revenue	Financial Year ended March 31, 2022	% of total revenue	Financial Period ended March 31, 2021	% of total revenue
Revenue from third party manufacturing operations	,	26.06	1,172.13	26.47	1,643.93	25.06	1,407.73	22.29

Additionally, the raw materials used in the manufacture of our products, including packaging materials, are subject to supply disruptions and price volatility caused by various factors, such as commodity market fluctuations, the quality and availability of such materials, currency fluctuations, consumer demand, and the regulatory environment.

If supplies of raw materials are adversely affected, we may be unable to identify and engage with substitute suppliers at reasonable prices and in a timely manner. Any increase in the prices or demand for such raw materials, may result in increased cost pressures, and materially and adversely affect our business and results of operations. Unanticipated supply shortages could also lead to the slowdown or shutdown of our operations or the under-utilization of our development and manufacturing units.

In addition, as we sell our products in developed and regulated markets, we are required to source substantially all of our raw materials from suppliers compliant with certain 'good manufacturing practice' standards. There can be no assurance that our suppliers will, at all times, comply with such standards or that they will be able to continue providing quality-compliant raw materials to us. We may be compelled to make alternative arrangements for supply of necessary raw materials, which may not be available in requisite quantities or at prices acceptable to us. In addition, our ability to control raw material costs by using potential substitutes is restricted on account of the strict quality standards applicable to our products. A failure to maintain our required supply of raw materials, and an inability to ensure alternate raw material sources on terms acceptable to us could adversely affect our ability to conduct our operations efficiently, which could materially and adversely affect our business, prospects, financial condition and results of operations

## 3. Our business is dependent and will continue to depend on our development and manufacturing units. Any material disruption, slowdown or shutdown in our development and manufacturing units could adversely affect our business, financial condition, cash flows and results of operations.

Our operations are supported by 17 development and manufacturing facilities in India and abroad. For details of the capacities of our development and manufacturing facilities, see "Our Business – Manufacturing Operations" on page 120.

Our business is dependent on and will continue to depend on our ability to manage our development and manufacturing facilities, which are subject to various operating risks and factors outside our control including breakdown and/or failure of equipment or industrial accidents that require significant repair and maintenance costs, difficulties with production costs and yields, product quality issues, disruption in electrical power or water resources, timely grant or renewal of approvals, severe weather conditions, natural disasters and outbreaks of infectious diseases, such as the current COVID-19 pandemic which affected, among others, global supply chains, political instability, and cooperation of our employees. Any of the foregoing could cause delays in our operations or require us to shut down the affected development and manufacturing site. For instance, we have had accidents in the past at our development and manufacturing units situated at Digwal, Telangana and Ennore, Tamil Nadu in Financial Year ended March 31, 2022, which caused interruptions at these facilities. However, there was no financial loss caused to our Company. We use highly flammable materials such as acetone, ethanol, methanol and toluene in our manufacturing processes and are therefore subject to the risk of loss arising from fire or explosions.

We may also be subject to manufacturing disruptions due to delays in receiving regulatory approvals, which may require our development and manufacturing facilities to suspend or limit production, or transfer production to other approved facilities, until the required approvals are received or observations concerning these approvals are resolved. Our inability to effectively respond to any such shutdown or slowdown and rectify any disruption in a timely manner and at an acceptable cost, could result in us being unable to satisfy our contractual commitments, which could have an adverse effect on our business, financial condition and results of operations.

## 4. We may be subject to regulatory actions, litigation or other liabilities due to our manufacturing activities, which could cause disruptions or delays in approval for new products and/or production, which in turn could adversely affect our business.

We have obtained approvals from certain global regulatory bodies, including the USFDA, MHRA, SEPA etc., that enable us to manufacture, distribute and license our products in the markets we operate and are crucial for maintaining the scale of our operations. In connection with maintaining and periodically renewing these approvals, such regulatory bodies impose various stringent requirements on us in respect of, among others, research and development, testing, manufacturing, safety, hygiene and storage. In addition, our development and manufacturing facilities and products are subject to periodic inspection/ audit by these regulatory agencies, including EPFO, and if we are unable to comply with their requirements, our development and manufacturing facilities and products may be subject to regulatory action, including a temporary or permanent restriction to market and sell our products in certain jurisdictions or result in the withdrawal of a product from certain markets or affect approvals of new products from the respective development and manufacturing unit. For example, (A) in Financial Year ended March 31, 2022, the Director of Drugs Control inspected our development and manufacturing unit at Ennore and noted certain observations such as establishment of procedure for destruction of material after expiry, procedures to be established for duration of usage of pF meter calibration solutions, revision of procedure to make photocopy of ECG reports available in thermal paper;

(B) in Financial Year 2023, CDSCO conducted inspection of our development and manufacturing unit at Turbhe and noted certain deficiencies such as deviation of certain quantities of products in the manufacturing processes which were subsequently rectified.

Further, we have been subject to inspections undertaken by USFDA in the past. For instance, our facility at Sellersville was inspected by USFDA in December 2022 and observations under 'voluntary action indicated' were issued for, among others, not following the test method during the release of raw material, incorrect usage of terms impacting the ability of the product to be reviewed by the regulator and non-usage of second working standard solution. Subsequently, a corrective and preventive actions procedures were undertaken by our Subsidiary, and submitted to the USFDA. The establishment inspection report has not been issued by the USFDA as on the date of this Draft Letter of Offer. Further, our facility at Digwal, India has received a notice dated December 1, 2022 from the USFDA to conduct GMP inspection at the facility which is currently ongoing as on the date of this Draft Letter of Offer. Similarly, one of our Subsidiaries, Piramal Critical Care Inc. ("PCCI"), received a notice dated December 22, 2022 from the Pennsylvania Department of Environment Protection in relation to an unpermitted discharge of material at the Bethlehem facility which was carried onward to an offsite stormwater swale. PCCI submitted that the release occurred due to a process equipment automation failure and PCCI has undertaken a review of the process automation system to correct the fault and as preventive measures periodic checks will be undertaken and the emergency scrubber knockout pot will be redesigned. Further, one of our Subsidiaries, Piramal Healthcare UK Limited received two notices of contravention from the UK Health and Safety Executive with observations relating to certain non-compliances with health and safety laws including, inter alia, (i) review of COSHH (control of substances hazardous to health regulations) assessments; (ii) assessments for other APIs to be carried out in the same manner as is done for Female Health Care Facility; (iii) relating to the management system for Respiratory Protective Equipment (RPE) and associated facilities; and (iv) improvements with respect to cleaning of equipment and management of RPE within the Female Health Care facility at the Morpeth facility. For details, see "Outstanding Litigation and Material Developments" on page 326. Since the outcome of such inspections and visits at our development and manufacturing facilities is uncertain, we may be required to devote management and financial resources which could impact our financial condition, cash flows and results of operations.

Further, certain approvals or certifications that we have received from these regulators will expire in the near future and we may be unable to maintain or renew these approvals or certifications in a timely manner for reasons which could cause disruptions or delays in approval for new products and/or production, which in turn could adversely affect our business, financial condition, cash flows or results of operations.

### 5. Our inability to accurately forecast demand for our products and manage our inventory may have an adverse effect on our business, financial condition, cash flows and results of operations.

We evaluate our production requirements based on anticipated demand based on forecasted customer order activity for our products. Our inventory balance of materials is influenced by our production requirements, shelf life of the raw materials, expected sourcing levels and changes in our product sales mix. Accurate assessments of market demand require significant investment in our sales and marketing network and training of marketing personnel. Our business depends on our estimate of the demand for our formulations and consumer healthcare products from our customers. As of December 31, 2022, our total inventories amounted to ₹1,852.80 crore or 13.20% of our total assets. While we seek to accurately forecast the demand for our products and, accordingly, plan our production volumes, there is no guarantee that our estimate of market demand for our products in India or our overseas markets will be accurate.

A number of factors may reduce the end-user demand for our products including, among other things, an over-supply on account of increased competition. On the other hand, we may overestimate demand or demand from our customers may slow down. As a result, we may produce pharmaceutical and consumer healthcare products in excess of the actual demand, which would result in surplus stock that we may not be able to sell in a timely manner. Our profitability may be affected if such products are not sold prior to their expiry.

### 6. Our international operations expose us to complex management, legal, statutory, regularly, tax and economic risks which could adversely affect our business, results of operations and financial condition.

We operate in the United States, Europe, India, Japan, South Africa, Indonesia, among other locations. As a result of our existing and expanding international operations, we are subject to risks inherent to establishing and conducting operations on an international scale. The local country statutory and regulatory requirements, accounting standards, tax laws and other fiscal regulations in the jurisdictions we operate in are subject to change. The degree of uncertainty in tax laws and other regulations, combined with penalties for default and a risk of action by various government or tax authorities coupled with political and credit risks, may result in notices, fines and increased cost of compliance. Any of the above may result in an adverse effect on our business and financial condition.

Economic or political pressures in these countries, including those arising from local market disruptions or currency crises, may affect our business, financial condition and results of operations. If we do not effectively manage our international operations, it may affect our profitability from such countries, which may adversely affect our business,

results of operations and financial condition. Further, we make investments in our subsidiaries located overseas from time to time which is subject to applicable laws and regulations in India and foreign jurisdictions.

### 7. Each of our business is competitive, which creates pricing pressures for us to retain existing customers and solicit new business, and to compete effectively.

We operate through a three-pronged business model of CDMO, complex hospital generics and India consumer healthcare and each of these businesses are competitive. In the pharmaceuticals and consumer healthcare sectors, our products and services face competition from products and services commercialized or under development by competitors. We compete with local companies in India, multi-national corporations and companies in the countries in which we operate. If our competitors gain significant market share, particularly in the areas and products in which we are focused, or succeed in developing products that are more effective, more popular or cheaper than any we may develop, it may render our products obsolete or uncompetitors may have greater financial, manufacturing, research and development, marketing and other resources, more experience in obtaining regulatory approvals, greater geographic reach, broader product ranges and stronger sales forces. Further our inability to take price adequate increases to combat the inflationary trends due competitive pressures may impact our profitability.

We also operate in a rapidly consolidating industry. The strength of combined companies could affect our competitive position in all of our business areas. Furthermore, if one of our competitors or their customers acquires any of our customers or suppliers, we may lose business from the customer or lose a supplier of a critical raw material, which may adversely affect our business, financial condition and results of operations. The entry of new competitors into the pharmaceutical industry may also further dilute our market share and affect our profitability.

### 8. Acquisitions, strategic alliances and investments could be difficult to integrate, which may disrupt our business, and adversely affect our results of operations.

As part of the growth strategy of our core businesses, we seek to rely on inorganic growth and intend to continue to evaluate potential acquisition opportunities. We have, in the past, evaluated and executed acquisitions in India and abroad. Acquiring companies or assets based out of India involves risks, including those related to integrations of operations across different cultures and languages, currency risks and the particular economic, political and regulatory risks associated with specific countries. Additionally, the anticipated benefit of many of our future acquisitions may not materialize. If we are unsuccessful in integrating an acquired company or asset, our business, financial condition and results of operations may be adversely affected. For instance, we acquired 100% stake in HPPL on June 22, 2021 and 33.33% of the paid-up equity share capital of Yapan Bio, an India based CDMO providing process development and manufacturing services for large molecules through two tranches of 27.78% stake on December 20, 2021 and 5.55% stake on April 4, 2022, which helped us to expand capabilities for the CDMO business and acquired remaining 49% in our joint venture with CCPL in Speciality Fluorochemicals Plant (Dahej, Gujarat) on February 24, 2021, to enhance vertical integration capabilities for our CHG business.

Identifying suitable acquisition opportunities can be difficult, time consuming and costly. Our inability to identify suitable acquisition opportunities, reach agreements with such parties or obtain the financing necessary to make such acquisitions in time or at all could adversely affect our future growth.

We may continue to evaluate and consider additional strategic investments and acquisitions which are complementary to our business. Investments or acquisitions involve numerous risks which may also divert the management's time and resources from our normal operations and we may have to incur unexpected liabilities or expenses. We face additional risks in connection with acquisitions, including that:

- it may require us to incur charges or assume substantial debt or other liabilities, may cause adverse tax consequences or unfavorable accounting treatment, may result in our inability to carry forward accumulated tax losses, among others;
- we may encounter difficulties or unforeseen expenditures in integrating the business, technologies, products, personnel, or operations of any company that we acquire, particularly if key personnel of the acquired company decide not to work for us;
- an acquisition may disrupt our ongoing business, divert resources, increase our expenses, and distract our management;
- unavailability of favourable financing for future acquisitions, due to factors such as a negative impact on credit rating;
- inability to maintain the key business relationships and the reputations of acquired businesses.

There is no assurance that any company or business acquired by us in the future will not be or will not result in noncompliance of laws and regulations, the occurrence of which may result in our business, financial condition and results of operations being adversely affected. Further, the occurrence of any of these foregoing risks could have an adverse effect on our business, financial condition, and results of operations.

## 9. Our business is subject to extensive regulation and customer quality inspection/ audits. If we fail to comply with the applicable regulations prescribed by governments and regulatory agencies or our customers, our business, results of operations and financial condition could be adversely affected.

We operate in a highly regulated industry and our operations are subject to extensive regulation in each market in which we do business. The penalties for non-compliance with these regulations can be severe, including the revocation or suspension of our business license, imposition of fines and criminal sanctions in those jurisdictions. Our development and manufacturing facilities and products are subject to inspection/ audit by our customers and such regulatory agencies, and if we are not in compliance with any of their requirements, our facilities and products may be the subject of a warning letter, which could result in the withholding of product approval for new products. We are also required to meet quality standards and other specifications set out in our contractual arrangements. If we are not in compliance with the requirements of the regulatory agencies, our facilities and products may be the subject of a warning letter, which could adversely affect our business, financial condition and results of operations.

We have ongoing obligations to regulatory authorities in India and foreign countries, such as the Central Drugs Standard Control Organization of India ("CDSCO") and the Food Safety and Standards Authority of India ("FSSAI"), in India, both before and after a product's commercial release and in respect of development and manufacturing facilities and products from regulatory agencies of the countries where we market and sell our products such as from USFDA, MHRA, EPA, etc. Regulatory agencies may at any time inspect our development and manufacturing facilities or the quality of our products based on newly developed scientific knowledge and/or tools. If any inspection or quality assessment results in observations/ alerts or sanctions, the relevant regulator may amend or withdraw our existing approvals to manufacture and market our products in such jurisdiction, which could adversely affect our business, financial condition and results of operations. For instance, in Financial Year 2022 and 2023, our development and manufacturing facilities at Mahad, Maharashtra and Pithampur, Madhya Pradesh were inspected by Indian FDA and CDSCO and certain observations were issued which required us to upgrade the site master file to meet the requirements provided under the Drugs & Cosmetics Rules, 1945, as amended, as well as adherence to the WHO GMP Guidelines not defining recall time for drugs manufactured by our Company, rectification of storage tanks, leakage of syrups from transfer pumps, among others. We also sell our products to a number of countries including those subject to comprehensive sanctions regulations, such as Iran. Any change in sanctions regulations or laws may adversely affect our business.

In the United States, India, and many of the international markets in which we sell our products, the approval process for a new product is complex, lengthy and expensive. If we fail to obtain such approvals, licenses, registrations and permissions, in a timely manner or at all, our business, results of operations and financial condition could be adversely affected.

Further, our customers also periodically conduct audits on our facilities. For instance, one of our customers conducted audit of our development and manufacturing unit at Pithampur, Madhya Pradesh in March, 2022 and highlighted certain deficiencies such as non-documentation of desk top audit due to which certain activities concerning some of our medicinal products were not traceable. If we fail to successfully clear such audits or fail to implement suggestions made by customers, such customers may cease to do business with us which will adversely affect our business, results of operation and financial condition

## 10. Failure to meet various quality standards and good manufacturing practices may result in increased product liabilities claims and associates risks of litigation that could expose us to material liabilities, loss in revenues and increased expenses and thus may have a material adverse effect on our business and financial condition.

We are required to meet various quality standards and specifications for our customers under our supply contracts and quality agreements entered into with our customers, including adhering to various good manufacturing practices in the global market and conditions imposed under statutory or regulatory approvals as well as quality certifications in accordance with the marketing authorisations and the applicable regulatory framework of the respective jurisdiction. For instance, our development and manufacturing site located at Digwal has obtained ISO certification 14001:2015, 45001:2018 and 9001:2015 for developing, purchasing, manufacturing, marketing and dispatching of drug products, API, intermediates and formulations. Further, our facility located at Ahmedabad PPDS holds ISO certifications 45001:2018 and 14001:2015 for formulation development and clinical manufacturing of solid oral dosage forms, analytical testing and stability studies. For details, see "*Our Business – Quality Control and Standards*" on page 124. An inability to comply with these standards may subject us to increased liability through product recalls, contractual fines, or regulatory sanctions.

We have previously recalled products due to quality issues and changes in regulatory requirements and we may in the future proactively take corrective measures such as voluntary recalls and withdrawals of our products based on internal

investigations of our development and manufacturing facilities or our processes. Our customer contracts may also require us to replace or provide credit in exchange for products that have expired and are returned by our customers within a stipulated period.

#### 11. Our inability to successfully implement our expansion and growth strategies could have an adverse effect on our business, financial condition, cashflows and results of operations.

We are continuously expanding our business operations and have experienced growth over the last few years. We cannot assure you that we will be able to maintain our historical growth rates or our market position. Such growth requires us to manage complexities across all aspects of our business, including those associated with increased headcount, integration of acquisitions, expansion of manufacturing and R&D facilities, execution on new lines of business and implementations of appropriate systems and controls to grow the business. Our current growth strategies include, among others, to increase our current market presence and enter new markets and geographies. For details, see "Our Business - Our Strategies" on page 116.

We may face challenges developing, integrating, managing and motivating our growing headcount and increasingly dispersed employee base associated with our growth, and if we are unable to maintain and grow our pool of R&D talent, including scientists, engineers and laboratory personnel, we would not be able to innovate and grow our portfolio of products. In addition, the enhancement and construction of new manufacturing and R&D infrastructure are subject to certain risks including those associated with, among other things, shortages and late delivery of building materials and facility equipment resulting in delays or cost overruns, keeping up with latest technology and processes, delays or failure in securing the necessary government and other regulatory approvals, and insufficient demand for our products resulting in under-utilization of our expanded and new development and manufacturing units.

Our continued growth requires significant time and attention from our management, and may place strains on our operational systems and processes, financial systems and internal controls and other aspects of our business. We cannot assure you that we will be able to successfully implement our business expansion plans and growth strategies. If any of the risks associated with such expansion and growth were to materialize, our business, financial condition, cash flows and results of operations may be adversely affected.

#### 12. We have a limited operating history, which may make it difficult for you to evaluate our past performance and future prospects.

While the pharmaceutical business of our Company was originally a part of the Piramal group, which has a significant experience in pharmaceutical business, we were incorporated in March 2020 pursuant to the Scheme to simplify the Piramal group structure and to consolidate the pharmaceutical business into one entity. Therefore, we have a limited operating history as a separate listed entity. Our limited operating history may impact our ability to implement our growth strategies and may make it difficult for you to evaluate our past performance and future prospects in connection with any investment in the Equity Shares. Prospective investors should accordingly consider our future prospects in light of the risks and the challenges encountered by a company with a limited operating history. Our limited operating history as a company makes it difficult to predict our future prospects and financial performance.

#### 13. We were incorporated on March 4, 2020 and have therefore included financial information as of and for two fiscal years i.e. Financial Period ended March 31, 2021 and the Financial Year ended 2022, and nine-months period ended December 31, 2022 respectively in this Draft Letter of Offer.

The Financial Period ended March 31, 2021 for the financials results of our Company is the period starting from the date of incorporation i.e. March 4, 2020 till March 31, 2021. Therefore, the financial results for Financial Period ended March 31, 2021 are not directly comparable with the financial results of 12 months period from April 1, 2021 till March 31, 2022. Investors are accordingly advised to do their own analysis of our Company, our financial results and business operations.

#### 14. If we are unable to protect our intellectual property and proprietary information, or if we inadvertently infringe the intellectual property rights of others, our business, financial condition, cash flows and results of operations may be adversely affected.

As on the date of this Draft Letter of Offer, we, along with our Subsidiaries, owned 978 registered trademarks, and



our logo, Piramal Pharma Limited is owned by Piramal Corporate Services Limited which has been licensed to our Company for a period of 10 years starting from October 6, 2020. Further, as on the date of this Draft Letter of Offer, we had a total of 43 patent applications that have been granted and 10 registered copyrights and 13 registered designs. For details, see "Our Business – Intellectual Property" on page 126. We have certain trademark, patent and designs applications pending, any of which may be subject to governmental or third-party objection, which could prevent the maintenance or issuance of the same. Further, certain of our trademark applications have been rejected in the past such as our trademark 'STEP UP YOUR CHILD', 'Activ4ever', 'SMARTEST - SIGHT, MOTOR, AUDITORY, REASONING,

TALKING, EMOTIONAL, SOCIAL, THINKING CREATIVE' were rejected in the past due to lack of distinctive characters of these trademarks. We may not always be able to safeguard the same from infringement or passing off, both domestically and internationally, since we have operations in several countries and may not be able to respond to infringement or passing off activity occurring without our knowledge. Certain proprietary knowledge may be leaked, either inadvertently or willfully, at various stages of the production process.

Moreover, our existing trademarks may expire, and there can be no assurance that we be able to renew them after expiry. We also rely on certain patents to protect our proprietary intellectual property. As on the date of this Draft Letter of Offer, (i) we had filed 46 patent applications of which 16 had been granted and 30 were pending registration in India; (ii) our one design application was pending registration. The process of seeking patent protection can be lengthy and expensive, and our patent applications may fail to result in patents being granted, and our existing and future patents may be insufficient to provide us with meaningful protection or a commercial advantage. We cannot assure you that our pending patent applications will result in grant of patents, that patents issued to or licensed by us or in the future will not be challenged or circumvented by competitors or that such patents will be found to be valid or sufficiently broad to protect our proprietary processes or to provide us with any competitive advantage. Any inability to protect or renew our trademarks, patents or other existing proprietary information could adversely affect our business.

Unless our trademarks are registered, we may only get passing off relief for our trademarks, if used by others, which could materially and adversely affect our brand image, goodwill and business. Similarly, in case our patents are rejected, our competitors may start marketing the products resulting in us losing out on market share and first mover protection, which could adversely affect our competitive position, business, financial condition and profitability. If we are unable to obtain and maintain patent protection for our current or any future products, or if the scope of the patent protection obtained is not sufficiently broad, we may not be able to compete effectively in our markets.

Additionally, we have entered into certain confidentiality agreements with third parties for sharing of information relating to (A) product manufacturing, analytical validation and stability studies; (B) exploring opportunities for potential business relationship referring to the finished products portfolio; and (C) trazodone hydrochloride research information and data. While these agreements are binding on the parties with whom our Company has entered into these agreements, we cannot assure you that the confidential information will not be further disseminated to our competitors which could impact our business operations and financial operations in the future.

## 15. We have significant working capital requirements, including for our Subsidiaries. Any failure to obtain additional financing on terms commercially acceptable to us may adversely affect our ability to grow and our future profitability.

Our working capital requirements may increase if the payment terms in our agreements include reduced advance payments or longer payment schedules. These factors may result, and have in the past resulted, in increases in the amount of our receivables and may result in increases in any future short-term borrowings. We may require additional capital due to operating losses or future growth and development of our business, including any investments or acquisitions we may decide to pursue. In addition, incurring indebtedness would subject us to debt service obligations and could result in operating and financing covenants that would restrict our operations. While we have obtained the consent(s) and intimated the relevant lenders and trustees for this Issue, some of our agreements require us to take consent from our lenders for undertaking various actions, including, (a) for any amendments to our Memorandum or Articles of Association, (b) any change in the ownership/ control/ management, (c) entering into any schemes of mergers, amalgamations, or reconstruction; (d) permit any change in general nature of business of our Company, and (e) undertaking guarantee obligations that exceed certain specified amounts. Some of our loan agreements also require us to maintain certain periodic financial ratios. Non-compliance with such covenants could result in penal interest being charged or trigger events of default under the relevant financing agreements.

Our ability to obtain additional financing on favourable terms, if at all, will depend on a number of factors, including our future financial condition, results of operations and cash flows, the amount and terms of our existing indebtedness, security, limits, our track record of compliance of the covenants contained in our financial agreements, general market conditions and market conditions for financing activities and the economic, political and other conditions in the markets where we operate. The table below sets forth our working capital turnover ratio for the Financial Year ended March 31, 2022 and the Financial Period ended March 31, 2021:

Particulars	Financial Year ended March 31, 2022	Financial Period ended March 31, 2021*
Net Working capital turnover ratio**	2.64	3.63

\* 12 months and 28 days, Annualised accordingly.

\*\* For reconciliation of Non-GAAP measures, please see "Other Financial Information – Reconciliation of Non-GAAP Measures" on page 298.

We cannot assure you that we will be able to raise additional financing on acceptable terms in a timely manner or at all. Our failure to renew arrangements for existing funding or to obtain additional financing on acceptable terms and

in a timely manner could adversely impact our ability to incur capital expenditure, our business, results of operations and financial condition.

Additionally, our borrowing costs and our access to capital and loan markets depend on our credit ratings. These ratings are assigned by rating agencies, which may downgrade or withdraw their ratings or place us on "credit watch" with negative implications at any time.

Set out below are the credit ratings availed by our Company from CARE Ratings Limited during the Financial Year 2022 and the Financial Period ended March 31, 2021:

Sr. No.	Name of the Instrument	Туре	Amount Outstanding (In ₹ crore)	Current Rating	Rating Assigned in Financial Year 2021-2022	Rating Assigned in Financial Year 2020-2021
1.	Commercial Paper	Short term	200.00	CARE A1+	CARE A1+	CARE A1+
2.	Non-Convertible Debentures	Long term	750.00	CARE AA-; Stable	CARE AA; Stable	-
3.	Fund-based/ non-fund based facilities	Long term/ short term	900.00	Care AA-; Stable/ CARE A1+	Care AA; Stable/ CARE A1+	-
4.	Fund based – Long Term – Term Loan	Long term	550.00	CARE AA-; Stable	-	-

A reduction in our credit ratings could increase our borrowing costs and limit our access to the capital and loan markets. This, in turn, could reduce our earnings and adversely affect our liquidity. Further, any downgrade in our credit ratings may also trigger an event of default or acceleration of certain of our current or future borrowings.

# 16. We derive a significant portion of our income from our CDMO business. If the sales volume or pricing of such products and services decline in the future, or if we can no longer sell any of our products and services for any reason, our business, financial condition, cash flows and results of operations could be materially adversely affected.

A significant portion of our income is dependent on our CDMO business. As a result of increased competition, pricing pressures or fluctuation in the demand or supply of these products and services generally, our sales and margins from these products may decline in the future. If the sales volume or pricing of such products declines in the future, our business, financial condition, cash flows and results of operations could be materially adversely affected. The following table sets forth the contribution of our CDMO business to our revenue from operations for the nine-months period ended December 31, 2022 and December 31, 2021 and Financial Year ended 2022 and Financial Period ended March 31, 2021:

							crore, except pe	0 /
Particulars	For the	% of total	For the	% of total	Financial	% of total	Financial	% of total
	nine-	revenue	nine-	revenue	Year ended	revenue	Period	revenue
	months		months		March 31,		ended	
	period		period		2022		March 31,	
	ended		ended				2021	
	December		December					
	31, 2022		31, 2021					
Revenue	2,731.18	55.53	2,428.11	54.84	3,750.35	57.18	3,870.54	61.29
from								
CDMO								
business								

Furthermore, our CDMO business could be negatively impacted by numerous factors, many of which are beyond our control, including development by others of new pharmaceutical products and services that are more effective than ours and changes in the prescribing practices of physicians and manufacturing or supply interruptions. The manufacturing process of our products is highly complex, and we may experience problems during manufacturing for a variety of reasons, including equipment malfunction, failure to follow specific protocols and procedures, manufacturing quality concerns, problems with raw materials, natural disaster related events or other environmental factors. If we experience any of the abovementioned problems and are unable to sell any of these compounds in the future, our business, financial condition, cash flows and results of operations could be materially adversely affected.

### 17. Our business is dependent on the sale of our products to our customers and in key markets, particularly India, North America, Europe and Japan. The loss of such customers or a significant reduction in purchases by such customers in these markets could materially adversely affect our business, cash flows, results of operations and financial condition.

We are dependent on our key customers having presence in this industry. The following table provides the details of the revenue generated from our top five customers of CDMO business during the nine-months period ended December 31, 2022 and December 31, 2021 and the Financial Year 2022 and Financial Period ended March 31, 2021:

	(In ₹ crore, except percentage data							
Particulars	For the	% of total	For the	% of total	Financial	% of total	Financial	% of total
	nine-	Revenue	nine-	Revenue	Year	Revenue	Period	Revenue
	months		months		ended		ended	
	period		period		March 31,		March 31,	
	ended		ended		2022		2021	
	December		December					
	31, 2022		31, 2021					
Revenue from top	666.37	13.55	610.48	13.79	1,011.02	15.41	1,147.14	18.17
five customers of								
CDMO business								

In addition, the following table sets forth our revenue from operations based on the location of our customers as a percentage of our total revenue from operations for the years/period specified:

Country	Nine-months period	Nine-months period	Financial Year 2022	Financial Period	
	ended December 31,	ended December 31,	(In %)	ended March 31,	
	2022 (In %)	2021 (In %)		2021 (In %)	
North America	47.14%	43.89%	42.25%	45.00%	
India	21.77%	19.40%	18.68%	13.98%	
Europe	18.49%	21.79%	22.89%	27.07%	
Japan	4.22%	4.24%	4.18%	4.76%	
Others	8.38%	10.68%	12.00%	9.19%	

As we are dependent on our key customers and key markets for a significant portion of our sales, the loss of such customers or any disruptions in our business and such markets may materially affect our business, cash flows and results of operations. Further, the volume of sales to our customers may vary due to our customers' attempts to manage their inventory, market demand, product and supply pricing trends and customer preferences, among others, which may result in a decrease in demand or lack of commercial success of products of which we are a major supplier, which could reduce our sales and materially adversely affect our business, cash flows, results of operations and financial condition.

### 18. We are party to certain legal proceedings and any adverse outcome in these or other proceedings may adversely affect our business.

Owing to the nature of our business, we are involved, from time to time, in legal proceedings that are incidental to our operations. These include among others, criminal and civil proceedings, tax proceedings, criminal complaints filed by us under the Negotiable Instruments Act, 1881, and notices received under Legal Metrology Act, 2009. These proceedings are pending at different levels of adjudication before various authorities. There can be no assurance on the outcome of legal proceedings or that the provisions we make will be adequate to cover all losses we may incur in such proceedings, or that our actual liability will be as reflected in any provision that we have made in connection with any such legal proceedings.

For a summary of the legal proceedings involving our Company, Subsidiaries, Promoter and Directors, see "Summary of Draft Letter of Offer – Summary of outstanding litigation and material developments" on page 15.

We cannot assure you that any of the outstanding litigation matters will be adjudicated in favour of our Company, Directors, Promoter and Subsidiaries or that no additional liability will arise out of these proceedings.

We may be required to devote management and financial resources in the defence or prosecution of such legal proceedings. If a significant number of these disputes are determined against us and if we are required to pay all or a portion of the disputed amounts or if we are unable to recover amounts for which we have filed recovery proceedings, there could be a material and adverse impact on our reputation, business, financial condition, cash flows and results of operations. For details in relation to the proceedings involving our Company, Subsidiaries, Directors and Promoter, see "*Outstanding Litigation and Material Developments*" beginning on page 326.

### 19. The COVID-19 pandemic, or any future pandemic or widespread public health emergency, could adversely impact our business, financial condition, cash flows and results of operations.

We experienced increases in certain expenses in order to comply with the prevailing COVID-19 restrictions. The detection of subsequent waves, variants or strains in India and internationally may lead to further reinstatements of lockdown protocols or other restrictions, which may adversely affect our business operations.

The COVID-19 pandemic has affected, and may continue to affect, our business, financial condition, results of operations and cash flows in a number of ways such as:

- disruptions and delays to our supply chain due to third-party suppliers and transportation providers being affected by the COVID-19 pandemic and related restrictions, which led to disruptions in our manufacturing processes and delays in the delivery of our products to customers.
- delay in utilization of funds for capital expenditure;
- delayed site visits by our customers;
- lower number of surgeries;
- increase in certain expenses incurred in complying with the prevailing COVID-19 restrictions, such as purchases of hand sanitizers and masks; and
- decrease in demand for our products due to the decrease in medical procedures.

However, the full extent to which the COVID-19 pandemic, or any future pandemic or widespread public health emergency, impacts our business, financial condition and results of operations will depend on numerous evolving factors that we may not be able to accurately predict or estimate, including the scope, severity, and duration of the pandemic; actions taken by governments, businesses and individuals in response to the pandemic; the effect on customer demand for and ability to pay for our products; the impact on our capital expenditure and product development projects; disruptions or restrictions on our employees' and suppliers' ability to work, travel or fulfil their obligations to us; any extended period of remote work arrangements; and strains on our or our customers' business continuity plans.

Any intensification of the COVID-19 pandemic or any future outbreak of another highly infectious or contagious disease may adversely impact our business, financial condition, operations and cash flows.

## 20. Failure by our joint venture partner to perform their obligations or disagreements with such joint venture partner could result in additional financial and performance obligations for our Company, which may adversely affect our business and results of operations.

If we are unable to successfully manage relationships with our joint venture partner, AbbVie Inc. (formerly known as Allergan Pharmaceuticals (Ireland) Limited), our business and results of operations may be adversely affected. Piramal Enterprises Limited has entered into a joint venture arrangement dated February 21, 1994 read with the addendum dated October 1, 2020, pursuant to which our Company was substituted as a party, for the incorporation of 'Allergan India Private Limited' in which our Company holds 49% of the share capital as on December 31, 2022, which deals with the manufacture, distribution and/or sale of prescription ophthalmic pharmaceutical products and contact lens care products. If our joint venture partner fails to perform their obligations satisfactorily, or at all, we may be unable to perform our contracted services adequately and in a timely manner, or at all.

Further, the inability of our Company or our joint venture partner to continue to fund or execute a project due to financial or legal difficulties or its inability to bring in investment as stipulated in the joint venture agreement could result in us bearing increased or entire costs incurred for the completion of the project.

Further, we may be more reliant on our joint venture partner in regions where we have limited experience. In some cases, we may not be able to provide the services which our joint venture partners have failed to provide, due to our lack of experience or expertise in certain areas and we may not be successful in finding acceptable substitute partners, in a timely manner or at all. Lack of cooperation from our joint venture partner in connection with the operations of our SPV, may adversely affect the operation of such projects and in turn, our business and results of operations.

## 21. We require certain approvals and licenses in the ordinary course of business, and the failure to obtain or retain them in a timely manner may adversely affect our business, financial condition, cash flows and results of operations.

We are required to obtain and maintain a number of statutory and regulatory licenses, permits and approvals for carrying out our business and for each of our development and manufacturing facilities under various central, state and local governmental rules and regulations in India. A majority of these approvals are granted for a limited duration and require renewal. We cannot assure you that the renewals to such approvals will be issued or granted to us in a timely manner, or at all. If we do not receive such approvals or are not able to renew the approvals in a timely manner, our business and operations may be materially adversely affected. Further, certain of the approvals for our manufacturing facilities are in the name of erstwhile subsidiaries of our Company and our Company is in the process of transferring such licenses in the name of our Company. For details, see "- *The industry in which we operate is heavily regulated and our business activities require various approvals, licenses, registrations and permissions. Any change to such regulations or failure or delay in obtaining necessary permits or approvals, or increase in costs to obtain necessary permits or approvals or if such permits or approvals are revoked or not renewed, our business, financial condition, cash flows and results of operations may be adversely affected" on page 17.* 

Further, the licenses, permits and approvals required by us are subject to several conditions and we cannot assure you that we will be able to continuously meet such conditions, which may lead to cancellation, revocation or suspension of the relevant licenses, permits and approvals. If there is any failure by us to comply with the applicable regulations or if the regulations governing our business are amended, we may incur increased compliance costs, be subject to penalties, have our licenses, approvals and permits revoked or suffer a disruption in our operations, any of which may materially adversely affect our business, cash flows and results of operations.

## 22. We participate in a competitive tender process for supply to various government agencies, private entities and institutions. We may face an inability to successfully obtain tenders in the future, which would impact our revenues and profitability and the tenders we have successfully obtained may be withdrawn in the future.

We participate in a competitive tender process for supply to various government agencies, private entities and institutions. Pricing is a key factor in the tender process and we may face challenges in participating in a tender process and having to manage our tender price in light of any internal budgets. If we are unable to win tenders, our future revenues and profitability may suffer. Additionally, for any reason, if we are disqualified from the tender process by a government agency, we may automatically be disqualified by other central and state government agencies. This may impact our business operations and growth. In addition, such tender processes may be challenged even after contracts have been awarded on grounds including validity of tender conditions, satisfaction of eligibility criteria and representations made in bid documents. While we have policies to guide enhanced supervision of these matters, the occurrence of such instances may result in reputational damage and adversely affect our business, results of operations, financial position and cash flows due to loss of opportunities. Litigation may be necessary to clarify these disputes and protect our brand equity, which could result in incurring additional costs.

### 23. The availability of counterfeit drugs, such as drugs passed off by others as our products, could result in a material adverse effect on our business, financial condition, cash flows and results of operations.

Entities in India and abroad could pass off their own products as ours, including counterfeit or pirated products. For example, certain entities could imitate our brand name, packaging materials or attempt to create look-alike products. As a result, our market share could be reduced due to replacement of demand for our products and adversely affect our goodwill. Such measures include, monitoring products in the market and initiating actions against counterfeiters, each of which entails incurring costs at our end. The proliferation of counterfeit and pirated products, and the time and attention lost to defending claims and complaints about counterfeit products could have an adverse effect on our goodwill and our business, prospects, results of operations and financial condition could suffer.

We cannot provide any assurance whether these will be replicated by the manufacturer of the spurious products, and therefore, may suffer financial losses as well as loss to our reputation, which may in turn result in a material adverse effect on our goodwill, business, financial condition, cash flows and results of operations.

### 24. Reforms in the healthcare industry and the uncertainty associated with pharmaceutical pricing, reimbursement and related matters could adversely affect the marketing, pricing and demand for our products.

Our success will depend in part on the extent to which government and health administration authorities, private health insurers and other third-party payers will pay for our products. Increasing expenditures for healthcare has been the subject of considerable public attention in almost every jurisdiction where we conduct business. Both private and governmental entities are seeking ways to reduce or contain healthcare costs by limiting both coverage and the level of reimbursement for new therapeutic products. In many countries in which we currently operate, including India, pharmaceutical prices are subject to regulation. Price controls operate differently in different countries and can cause wide variations in prices between markets. Currency fluctuations can aggravate these differences. The existence of price controls can limit the revenues we earn from our products. For example, in India, prices of certain pharmaceutical

products are determined by the Drug Prices Control Order ("**DPCO**"), promulgated by the Indian government and administered by the National Pharmaceutical Pricing Authority ("**NPPA**"). If the prices of more of our products are administered or determined by the DPCO or NPPA or other similar authorities outside India, it would have an adverse impact on our profitability.

## 25. We rely extensively on our internal control and operational support systems, including quality assurance systems, quality control systems, products processing systems and information technology systems, the failure of which could adversely affect our business, financial condition, cash flows and results of operations.

We depend extensively on the capacity and reliability of the internal controls, quality assurance, quality control, product development and information technology systems supporting our operations. Our systems are subject to damage or incapacitation by natural disasters, human error, power loss, sabotage, computer viruses, hacking, acts of terrorism and similar events or the loss of support services from third parties. Any failure or disruption in the operation of these systems or the loss of data due to such failure or disruption may affect our ability to plan, track, record and analyse work in progress and sales, process financial information, manage product lifecycle, payables and inventory or otherwise conduct our normal business operations, which may increase our costs and materially adversely affect our business, cash flows and results of operations. While we have employed certain softwares for tracking the incidents which take place at development and manufacturing facilities, standard operating procedures for restoration of back-up and disaster recovery plans, any material weaknesses in the internal controls systems of our pharmaceuticals and consumer business may lead to fraud, inferior products and product quality issues. For instance in May 2020, a ransomware attack had happened on our information technology systems which affected our servers, however, there was no financial impact on our business as the data was restored from the back-up servers.

There can be no assurance that we will not encounter disruptions in our quality assurance systems, quality control systems, products processing systems and information technology systems in the future or these systems will not fail despite having adequate measures in place. Any disruption in the use of, or damage to, our systems may adversely affect our business, financial condition, cash flows and results of operations.

### 26. If we infringe on the patents of others, our business may be adversely affected.

We operate in an industry which may be subject to patent litigation and counterfeit products, including both litigation by competitors relating to purported infringement of innovative products and processes by generic pharmaceuticals and litigation by competitors or innovator companies to delay the entry of a product into the market. Patent litigation, infringement and allegation of counterfeit products can result in damages being awarded and injunctions that could prevent the manufacture and sale of certain products or require us to pay royalties in order to continue to manufacture or sell such products. While it is not possible to predict the outcome of patent litigation, we believe any adverse result of such litigation could include an injunction preventing us from selling our products or payment of damages or royalty, which would affect our ability to sell current or future products or prohibit us from enforcing our patent and proprietary rights against others.

There can be no assurance that we will not be involved in any patent litigation in the future. In the event that we become involved in any patent litigation, our business, financial condition and results of operations could be adversely affected.

## 27. We are dependent on the brand 'Piramal' for its continued use. The termination or expiry of our brand license and advisory services agreement or any restriction on usage of 'Piramal' brand could have a material adverse effect on our business, financial condition and results of operations.

We have entered into a brand license and advisory services agreement dated October 6, 2020 read with the amendment agreement dated May 28, 2021, (collectively, the "**Agreement**") with Piramal Corporate Services Private Limited ("**PCSPL**") for usage of the "Piramal" brand along with other ancillary trademarks. In terms of the Agreement, PCSPL has agreed to provide certain advisory services to our Company, including, *inter alia*, (i) assistance on financial matters including arranging loans; (ii) evaluating investment alternatives; (iii) assist in promoting the brand of our Company; and (iv) project management related work in consideration of a royalty fee equivalent to 0.75% of the gross revenue of the Financial Year payable bi-annually. For details, see "*Our Business - Intellectual Property*" on page 126. There can be no assurance that payment of fees or usage restrictions or any early termination of the Agreement would not have any adverse effect on our financial condition and results of operation.

### 28. We are exposed to counterparty credit risk and any delay in receiving payments or non-receipt of payments may adversely impact our results of operations.

Due to the nature of, and the inherent risks in, the agreements and arrangements with our customers, we are subject to counterparty credit risk and a significant delay in receiving large payments or non-receipt of large payments may adversely impact our results of operations. Our operations involve extending credit to our customers in respect of sale of our products and consequently, we face the risk of the uncertainty regarding the receipt of these outstanding

amounts. As a result of such industry conditions, we have and may continue to have high levels of outstanding receivables. We generally on an average have credit terms of 30 to 90 days with our customers. For nine-months period ended December 31, 2022, Financial Year ended March 31, 2022 and Financial Period ended March 31, 2021, our trade receivables were ₹1,454.07 crore, ₹1,785.28 crore and ₹1,574.94 crore, respectively.

There is no assurance that we will accurately assess the creditworthiness of our customers. Further, macroeconomic conditions which are beyond our control, such as a potential credit crisis in the global financial system, could also result in financial difficulties for our customers, including limited access to the credit markets, insolvency or bankruptcy. Such conditions could cause our customers to delay payment, request modifications of their payment terms, or default on their payment obligations to us, all of which could increase our receivables.

### 29. We are subject to range of safety, labour, health and environment related legislations and any non-compliance may adversely affect our business operations.

We are subject to a broad range of safety, health, environmental, labour and related laws and regulations in the jurisdictions in which we operate, which impose controls on the disposal and storage of raw materials, noise emissions, air and water discharges, on the storage, handling, discharge and disposal of chemicals and other aspects of our operations. For example, local laws in India limit the amount of hazardous and pollutant discharge that our development and manufacturing facilities may release into the air and water. The discharge of raw materials that are chemical in nature or of other hazardous substances into the air, soil or water beyond these limits may cause us to be liable to regulatory bodies or third parties. In addition, we may be required to incur costs to remedy the damage caused by such discharges, pay fines or other penalties for non-compliance. Complying with, and changes in, these laws and regulations may increase our compliance costs and adversely affect our business, prospects, results of operations and financial condition. Furthermore, non-compliance with the limits prescribed by the relevant laws and regulations may lead to the suspension of our manufacturing licenses, which will halt production and adversely affect our business operations. For instance, summons dated December 27, 2022, were issued by Employees' Provident Fund Organization ("EPFO") against us levying penal damages of ₹0.11 crore and an interest of ₹0.05 crore for inordinate delays in the remission of the provident fund contribution within the stipulated time period. Subsequently, our Company disputed and requested for a waiver of damages of ₹0.11 crore and is in the process of paying the interest of ₹0.05 crore.

The improper handling or storage of hazardous materials could result in accidents, injure our personnel and damage our property and/or the environment. For example, a fire accident occurred at our manufacturing facility situated in Ennore, Tamil Nadu, in which one of our employees lost his life and five contract workers sustained injuries and in this regard, a criminal complaint has been filed against the manager of our manufacturing facility, Mr. Uday Joshi. Similarly, a show cause notice dated November 8, 2021 was issued to one of our erstwhile directors and one of our employees, alleging non-compliance under the Factories Act, 1948 and Telangana Factories Rules, 1950 in relation to an incident of chemical splash that occurred at our development and manufacturing facility located at Digwal, Telangana as a result of which a contract worker sustained eye injuries. Further, a show cause notice dated February 16, 2023 was issued to one of our Directors, Vivek Valsaraj, and one of our employee, alleging non-compliance under the Factories Act, 1948 and Telangana Factories Rules, 1950 in relation to an incident of chemical flash fire that occurred at our development and manufacturing facility located at Digwal, Telangana as a result of which two contract workers sustained burn injuries. We are subject to the risk of loss due to fire, accidents and other hazards as our manufacturing and R&D processes and materials are highly flammable and hazardous. Any accident at our facilities may result in personal injury or loss of life, substantial damage to or destruction of property and equipment resulting in the suspension of operations. In addition, we may be required to incur costs to remedy the damage caused, pay fines or incur other penalties for non-compliance. For further details, see "Outstanding Litigation and Material Developments – Litigation involving our Directors" on page 330.

## 30. Our funding requirements and proposed deployment of the Net Proceeds are based on management estimates and have not been independently appraised and may be subject to change based on various factors, some of which are beyond our control.

We propose to utilize the Net Proceeds towards (i) repayment/prepayment of all or certain portion certain outstanding borrowings availed by our Company; and (ii) general corporate purposes. Our funding requirements and deployment of the Net Proceeds are based on internal management estimates based on current market conditions, and have not been appraised by any bank or financial institution or other independent agency. Furthermore, in the absence of such independent appraisal, our funding requirements may be subject to change based on various factors which are beyond our control such as the pandemic and interest or exchange rate fluctuations, among others. The deployment of the Net Proceeds will be at the discretion of our Board in accordance with applicable laws and regulations. However, the deployment of the Net Proceeds will be monitored by the Monitoring Agency. Accordingly, prospective investors in the Issue will need to rely upon our management's judgment with respect to the use of the Net Proceeds. The utilisation of Net Proceeds will not result in the creation of any tangible assets. For details, see "Objects of the Issue" on page 55.

### 31. Our insurance coverage may not be adequate to protect us against all potential losses, which may have an adverse effect on our business, financial condition and results of operations.

As of December 31, 2022, we had insured ₹4,707.58 crore of our relevant assets (comprising our tangible assets (except land) and inventory), representing 124.29% of the total assets as of such date. Our operations are subject to various risks inherent in the sectors in which we operate, as well as fire, theft, robbery, earthquake, flood, acts of terrorism and other force majeure events. Our insurance cover includes, among other things, development and manufacturing units, offices, including buildings, machinery and inventories, consequential damages such as loss of profit, coverage for risks during the shipment of products, public liability coverage, cyber policy, product liability coverage such as in cases of product recalls or health issues arising from the use of our products, workmen compensation, group health policy, group personal accident and group term life insurance for employees. In addition, we also maintain insurance policies covering directors' and officers' liability We maintain insurance for our operations largely through third party insurers.

We may not have identified every risk and further may not be insured against every risk, including operational risk that may occur and the occurrence of an event that causes losses in excess of the limits specified in our policies, or losses arising from events or risks not covered by insurance policies or due to the same being inadequate, could materially harm our financial condition and future results of operations. There can be no assurance that any claims filed will be honoured fully or timely under our insurance policies. Also, our financial condition may be affected to the extent we suffer any loss or damage that is not covered by insurance or which exceeds our insurance coverage. In addition, we may not be able to renew certain of our insurance policies upon their expiration, either on commercially acceptable terms or at all.

We cannot assure you that our insurance policies will be adequate to cover the losses that may be incurred as a result of litigation, operational interruptions or repair of the damaged facilities. Although we have not written off any material insurance claim receivables in the Financial Year 2020, Financial Period ended March 31, 2021 and Financial Year 2022, we cannot assure you that we will not write off any material insurance claim receivables in the future. In addition, our insurance coverage expires from time to time. We apply for the renewal of our insurance coverage in the normal course of our business, but we cannot assure you that such renewals will be granted in a timely manner, at acceptable costs or at all.

### 32. We may be required to account for an impairment loss with respect to intangibles including goodwill recorded in our consolidated financial statements.

We assess whether the value of our intangibles including goodwill have been impaired on an annual basis. Any impairment of goodwill or other intangible assets as a result of such analysis would result in a non-cash charge against earnings, which could adversely affect our Company's reported results of operations. A significant and sustained decline in future cash flows due to adverse change in the economic environment, slower growth rates, changes in cost of capital or other factors could result in the need to perform additional impairment analysis in the future periods.

### 33. We face risks relating to our Associates, Allergan India and Yapan Bio that we do not entirely control.

We have made and may continue to make certain capital investments, loans, advances and other commitments to support our Associates, Allergan India and Yapan Bio. These investments and commitments have included capital contributions to enhance the financial condition or liquidity position of our Associates. If the business and operations of these Associates deteriorate, our investments may be required to be written down or written off or further capital injections may be required to be made. In addition, our ability to generate cash from these entities may be more restricted than if such entities were our wholly-owned subsidiaries.

### 34. We have contingent liabilities and our financial condition could be adversely affected if any of these contingent liabilities materialises.

As of December 31, 2022, we had the following contingent liabilities as per Ind AS 37 – Provisions, Contingent Liabilities and Contingent Assets:

	(in ₹crore)	
Particulars	As at December 31, 2022	
A. Contingent liabilities:		
1. Claims against the Company not acknowledged as debts:		
Indemnity given to Navin Fluorine International Limited in relation to service tax matter	1.79	
where company is in appeal		
Dispute with Telangana Pollution Control Board (TPCB)	11.86	
2. Others:		
i. Appeals filed in respect of disputed demands:		
Sales Tax	2.49	
Central/ State Excise/ Service Tax/ Customs	30.74	

Particulars	As at December 31, 2022
Labour Matters	1.83
ii. Unexpired Letters of Credit	7.83
B. Commitments:	
a. Estimated amount of contracts remaining to be executed on capital account and not provided	266.89
for	
b. The Company has imported raw materials at concessional rates, under the Advance License	19.94
Scheme of the Government of India, to fulfil conditions related to quantified exports in	
stipulated period	

### 35. We are dependent upon the experience and skill of our management team and key employees. If we are unable to attract and retain qualified personnel, our results of operations and cash flows may be adversely affected.

Our business and operations are led by a highly qualified, experienced and capable management team. We are also supported by qualified personnel possessing a range of qualifications including scientific, pharmacy post-graduate and graduate, the loss of whose services may significantly delay or prevent the achievement of our business objectives. Competition among pharmaceutical companies for qualified employees, particularly R&D personnel, is intense and the ability to retain and attract qualified individuals is critical to our success. The following table sets forth below the attrition rate of our employees in the nine-months period ended December 31, 2022 and December 31, 2021, and in Financial Year ended March 31, 2022 and Financial Period ended March 31, 2021, respectively:

For the nine-months period	For the nine-months period	Financial Year ended March 31, 2022	Financial Period ended
ended December 31, 2022	ended December 31, 2021		March 31, 2021
19.84%	20.03%	18.99%	13.74%

Our success significantly depends upon the continued service of our management and key personnel. If we lose the services of any of the management team or key personnel, we may be unable to locate suitable or qualified replacements, and may incur additional expenses to recruit and train new personnel, which could adversely affect our business operations and ability to continue to manage and expand our business. Furthermore, as we expect to continue to expand our operations and develop new products, we will need to continue to attract and retain experienced management, R&D and sales personnel.

## 36. If we fail to keep pace with evolving technological standards in the pharmaceutical industry, create new products or intellectual property, or respond to changes in market demand or customer requirements, our business and financial results could be adversely affected.

The industry we operate in is characterised by rapid advancements in technology fueled by high expenses incurred on R&D. These advancements result in the frequent introduction of new products and significant price competition. To meet our customers' needs as well as keep pace with our competitors, we regularly update existing technology and develop new technology for our manufacturing activities. However, rapid and frequent advancements in technology and market demand changes can often render existing technologies and equipment obsolete, requiring substantial new capital expenditures and/or write-downs of assets. While we strive to keep our technology, facilities and machinery current with the latest international standards, the technologies, facilities and machinery we currently employ may become obsolete. The cost of implementing new technologies and upgrading our development and manufacturing facilities as well as R&D could be significant and higher than initially anticipated and could adversely affect our business, prospects, cash flows, results of operations and financial condition. During the Financial Year ended March 31, 2022 and the Financial Period ended March 31, 2021, we had spent ₹128.34 crore and ₹99.08 crore respectively, which was charged to profit and loss statement on account of R&D. In addition, when we develop a new product or an advanced version of an existing product, we may encounter obstacles that may delay development and consequently increase our expenses, and we typically incur significant costs and effort upfront to market, promote and sell the new product offering.

The commercial success of the products and technologies we develop will depend upon the acceptance of these products by customers and competition in the market. It is difficult for us to predict whether recently introduced products, or the products that we are currently developing, will be commercially successful. If our new products or enhancements do not achieve adequate acceptance in the market, this may ultimately force us to abandon a potential product in which we have already invested substantial time and resources, and our competitive position will be impaired, our revenue will be diminished and the effect on our operating results may be particularly acute because of the significant research, development, marketing, sales and other expenses we will have incurred in connection with the new product or enhancement.

### 37. Current and proposed laws and regulations regarding the protection of personal data could result in increased risks of liability or increased cost to us or could limit our Company's service offerings.

The confidentiality, collection, use and disclosure of personal data are subject to governmental regulation generally in the country that the personal data were collected or used. For example, United States federal regulations under Health Insurance Portability and Accountability Act of 1996 ("**HIPAA**") and as amended in 2014 by the Health Information Technology for Economic and Clinical Health ("**HITECH**") Act, require individuals' written authorization, in addition to any required informed consent, before Protected Health Information ("**PHI**") may be used for research. Although we receive limited PHI in the conduct of its business and has implemented HIPAA-compliant safeguards to receive and process such data, our Company nonetheless could be subject to significant civil liability for mishandling PHI. In India, the Supreme Court, in a judgment delivered on August 24, 2017, has held that the right to privacy is a fundamental right. Following this judgment, the Government of India is considering the enactment of the Digital Personal Data Protection Bill, 2022 on personal data protection for implementing organizational and technical measures in processing personal data and lays down norms for cross-border transfer of personal data and to ensure the accountability of entities processing personal data. The enactment of the aforesaid bill may introduce stricter data protection norms for a company such as us and may impact our processes.

Moreover, in the EU personal data includes any information that relates to an identified or identifiable natural person, and the explicit consent from an individual is required for collection, use or disclosure of such information. In addition, we are subject to EU rules with respect to cross-border transfers of such data out of the EU. Failure to comply with such rules could subject us to regulatory sanctions, criminal prosecution or civil liability.

We are required to keep confidential certain details of our customers. In the event of any breach or alleged breach of our confidentiality arrangements with our customers, these customers may initiate litigation against us for breach of confidentiality obligations. Moreover, if our customers' confidential information is misappropriated by us or our employees, our customers may seek damages and compensation from us. Claims of misappropriation of confidential information or the intellectual property of our customers against us, if successful, could have a material adverse effect on our business, financial condition and results of operations. Even if such claims against us are unsuccessful, they may cause reputational harm and substantial cost.

### 38. Delay or failure in the performance of our contracts with our customers and distributors may adversely affect our business, financial condition and results of operations.

Our agreements with our customers and distributors require us to supply our products and services in compliance with specific delivery schedules. We are dependent on our distributors for supply of our products. Under these agreements, we are required to ensure continuous and uninterrupted supply of our products and services. In the event if we have reasons to believe that we will be not be able to supply full quantity of products or services, we are under an obligation to notify the other party. Subsequently, if we are not able to deliver sufficient quantities of the required products or services within the delivery date specified in purchase order, it shall be deemed to be breach of agreement which would result in breach on our part, which will consequently result in cancellation of the purchase order or termination of the agreement. Under some agreements, a penalty in form of damages may be imposed on our Company in case of delay in delivery. Further, we continue to tap alternate distribution channels in order to ensure delivery of our products thereby reducing overall cost. We cannot assure you that we will be able to deliver our products or services on a timely basis, or at all, in the future. Our inability to do so may have the following consequences: (i) cancellation of purchase orders; (ii) breaches of the relevant agreements; and (iii) termination of the relevant agreements by our customers and distributors; and (iv) damage to our reputation. Any of the foregoing may adversely affect our business, financial condition, results of operations.

#### 39. We have in the past entered into related-party transactions and may continue to do so in the future.

We have entered into certain transactions with related parties which were at arms' length price and in compliance with applicable provisions of the Companies Act and are likely to continue to do so in the future. For details, see "*Financial Statements – Restated Consolidated Financial Information – Notes to Restated Consolidated Financial Information – Note 40*" on page 205. Although all related-party transactions that we may enter into are subject to approval by our Audit Committee, Board or shareholders, as required under the Companies Act, 2013 and the SEBI LODR Regulations, we cannot assure you that such transactions, individually or in aggregate, will not have an adverse effect on our financial condition and results of operations or that we could not have achieved more favorable terms if such transactions had not been entered into with related parties. Such related-party transactions may potentially involve conflicts of interest which may be detrimental to the interest of our Company and we cannot assure you that such transactions, individually or in minority shareholders and will not have an adverse effect on our business, financial condition and results of operations.

# 40. Our Statutory Auditors have included an emphasis of matter in the report on our financial statements for Financial Period 2021.

Our Statutory Auditors have included an emphasis of matter in their report on our financial statements for the Financial Period ended 2021 in relation to the COID-19 pandemic clarifying that to assess the recoverability of certain assets, the Group has considered internal and external information in respect of the current and estimated future global including Indian economic indicators and that the actual impact of the pandemic may be different from that considered in assessing the recoverability of these assets. We cannot assure you that our Statutory Auditors' observations for any future financial period will not contain similar remarks, emphasis of matters or other matters prescribed under Companies (Auditor's Report) Order 2020, and that such matters will not otherwise affect our results of operations.

### 41. Our operations are labor intensive and we may be subject to strikes, work stoppages or increased wage demands by our employees or those of our suppliers.

Our operations are labour intensive and we are dependent on a large labour force for our manufacturing operations. As at December 31, 2022, we had 6,219 permanent employees. While there have been no instances of strikes, work stoppages or increased wage demands since our incorporation, shortage of skilled/ unskilled personnel or work stoppages caused by disagreements with employees could have an adverse effect on our business and results of operations. Furthermore, we engage independent contractors through whom we engage contract labor for performance of certain functions at our development and manufacturing facilities as well as at our offices. Although we do not engage these laborers directly, we are responsible for any wage payments to be made to such laborers in the event of default by such independent contractors. Any requirement to fund their wage requirements may have an adverse impact on our results of operations and our financial condition.

We are also subject to laws and regulations governing relationships with employees, in such areas as minimum wage and maximum working hours, overtime, working conditions, hiring and terminating of employees and work permits.

# 42. Our business success depends on the strength of our brand, product image and reputation. Any failure to maintain and enhance, or any damage to, our brand, product image or reputation could materially and adversely affect the level of market recognition of, and trust in, our products.

We consider that our success depends to a significant extent on our brand, product image and reputation. We consider our brand 'Piramal' and our brands (i) Gablofen<sup>®</sup>, Mitigo<sup>TM</sup>, Fentanyl in the CHG business; (ii) Little's, Lacto Calamine, Tetmosol, Polycrol, I-Pill in our ICH business, to have a strong image, with a reputation for high quality and reliability. If we or those distributors who operate under our brand fail to maintain and enhance, or if there is any damage to, our or our marketing partners' brand image or reputation, the demand for our products may be materially and adversely affected.

Many factors that are important to maintaining and enhancing our brand, product image and reputation are not entirely within our control, and such factors may materially and adversely affect our brand, product image and reputation. Such factors include, among other things, our ability to continue to:

- effectively control our product quality and effectiveness;
- increase brand recognition among existing and potential customers through various means of marketing and promotional activities; and
- effectively protect our trademarks and trade names.

Furthermore, any negative publicity in relation to our products damage our brand, product image and reputation. It is an inherent business risk that the treatments using our products may lead to undesirable or unexpected outcomes, including complications, injuries and even deaths in extreme cases. Such undesirable or unexpected outcomes may lead to complaints, claims, and/or legal actions against us which may materially and adversely affect our brand, product image and reputation.

#### 43. We could be adversely affected by violations of anti-bribery laws worldwide.

The pharmaceutical industry is highly regulated and pharmaceutical companies are subject to various anti-bribery regulations worldwide, and even minor irregularities can potentially give rise to significant consequences. Anti-bribery laws worldwide, especially U.S. Foreign Corrupt Practices Act (the "FCPA") generally prohibit companies and their intermediaries from making improper payments to government officials for the purpose of obtaining or retaining business. Pharmaceutical companies are particularly at risk of anti-bribery law violations because health care systems in some countries are often owned or operated by government agencies. Therefore, during the course of business activities, interactions with individuals considered to be government officials can be more frequent than in other industries. As a result, there is heightened exposure to potential corruption risk, and over the past few years, a number of pharmaceutical and other healthcare companies have been prosecuted under anti-bribery laws for a variety of activities, such as providing free trips, free goods, grants and other monetary benefits to doctors and hospitals. Our policies mandate compliance with these laws, which often carry substantial penalties. However, our internal control policies and procedures may not always protect us from acts committed by our affiliates, employees or agents which may violate these laws and regulations. Violations of anti-bribery laws and regulations could result in fines and penalties, criminal sanctions against us, our officers or our employees, prohibitions on the conduct of our business and on our ability to offer our products in one or more countries, and could also materially affect our brand, our international growth efforts, our ability to attract and retain employees, our business, and our operating results.

# 44. Our business operations are being conducted on leased as well as certain owned premises. Our inability to seek renewal or extension of leases or defend any adverse claims on our owned premises may adversely affect our business operations.

We operate through our manufacturing facilities which are located on land leased from the government authorities as well as the land owned by our Company and/or its Subsidiaries. The term of lease of our manufacturing facilities located in India ranges from three to 99 years. Further, our Ahmedabad PPDS and PDS development and manufacturing facilities are located on the SEZ land and are therefore governed by the provisions of the Special Economic Zones Act, 2005 and the rules framed thereunder. In terms of the lease agreements, our Company is required to pay, among others, the maintenance charges, utility charges and comply with the relevant state specific laws and regulations. While there are currently no instances of non-compliance of the terms of our lease agreements, there can be no assurance that there will be no such non-compliance leading to termination of such leases in the future. Any change in the terms and conditions of the lease agreements and any premature termination of such lease agreements may have an adverse impact on our business operations. Further, there are certain land disputes in relation to the land underlying our development and manufacturing facility at Digwal, Telangana, which is owned by our Company. We cannot assure if we will receive a favourable outcome in the matter. In relation to our facilities abroad, certain customary documents such as current title insurance policies and zoning plans are not available and therefore, we are unable to ascertain any risks which may be associated with respect to our ownership of the Bethlehem facility.

Any adverse impact on the title and ownership rights of the owners from whose premises we operate, breach of the contractual terms of any lease deeds, or any inability to renew such agreements on acceptable terms may also affect our business operations. In addition, the terms of certain of our leases require us to obtain the lessor's prior consent for certain actions, including making structural alterations to the leased premises, which may be required if we were to undertake an expansion in the future.

# 45. Some of our employees are members of unions and we may be subject to industrial unrest, slowdowns and increased wage costs, which may adversely affect our business, cash flows and results of operations.

Our development and manufacturing facilities are located in locations in India and abroad. As of December 31, 2022, 560 of our total employees at our development and manufacturing facilities at Pithampur, Turbhe, Digwal and Mahad, were members of labour unions. Accordingly, it may be difficult for us to maintain flexible labour policies and we may face the threat of labour unrest, work stoppages and diversion of our management's attention due to union intervention. Although we have not experienced any labour unrest or work disruptions in the past, labour unrest or work stoppages or other slowdown at one or more of our development and manufacturing facilities may cause us to experience a significant disruption of our operations and to pay penalties for the late delivery of our products. Labour unrest or strikes associated with our operations could also damage our reputation with customers or in the market generally.

46. This Draft Letter of Offer contains information from third parties, including an industry report commissioned and paid for which is exclusively prepared for the purposes of the Issue and issued by CRISIL Limited, which has been used for industry related data in this Draft Letter of Offer. Accordingly, prospective investors are advised not to base their investment decision solely on such information.

The Draft Letter of Offer includes information that is derived from the CRISIL Report, exclusively prepared and issued by CRISIL for the purposes of the Issue. The CRISIL Report is subject to various limitations and based upon certain assumptions that are subjective in nature. We have exclusively commissioned and paid for the CRISIL Report for the purpose of confirming our understanding of the industry in connection with the Issue. CRISIL is not in any manner related to us, our Directors or our Promoter. The CRISIL Report is not exhaustive and is based on certain assumptions, parameters and conditions made and identified by CRISIL that may prove to be incorrect. Given the scope and extent of the CRISIL Report, disclosures are limited to certain excerpts and the CRISIL Report has not been reproduced in its entirety in the Draft Letter of Offer. Statements from third parties that involve estimates are subject to change, and actual amounts may differ materially from those included in this document. Industry sources and publications are also prepared based on information as of specific dates and may no longer be current or reflect current trends. Further, we have also included certain statements from IQVIA in relation to our Company's share in certain formulations in the U.S. and certain other markets. For details, see "*Our Business – Overview – CHG business*" on page 113.

# 47. Our Directors, key managerial personnel and senior management personnel may have interests in our Company in addition to reimbursement of expenses incurred and receipt of remuneration from our Company.

Our Directors, senior management personnel and key managerial personnel may be deemed to be interested in our Company, in addition to regular remuneration or benefits and reimbursement of expenses, to the extent of their respective shareholding in our Company and as well as to the extent of any dividends or other distributions on the Equity Shares held by them respectively.

# 48. Some of our Directors and our Promoter are on the board of companies which are engaged in the same line of business.

Some of our Directors are also the directors on the board of companies which are engaged in the same line of activity as that of our Company. For instance, Neeraj Bharadwaj is on the board of directors of Viyash Life Sciences Private Limited and Sequent Scientific Limited, Sridhar Gorthi is on the board of directors of Glenmark Pharmaceuticals Limited and Glenmark Lifesciences Limited, Vivek Valsaraj and our Promoter is on the board of directors of Allergan India. Our Company has not entered into any arrangement to mitigate the conflict of interests. Therefore, there may be conflicts of interest in addressing business opportunities and strategies between our Company and such other companies on the board of which certain of our Directors have been appointed. Apart from the names of companies mentioned above, some of our Directors also serve on the board of directors of our Subsidiaries, which are in the same line of business as that of our Company.

# 49. Information relating to the installed manufacturing capacity, actual production and capacity utilization of our development and manufacturing facilities included in this Draft Letter of Offer are based on various assumptions and estimates and future production and capacity may vary.

Information relating to the installed manufacturing capacity, actual production and capacity utilization of our development and manufacturing facilities included in this Draft Letter of Offer are based on various assumptions and estimates of our management that have been taken into account by an independent chartered engineer in the calculation of the installed production capacity, actual production and capacity utilization of our manufacturing facilities.

These assumptions and estimates include expected operations, availability of raw materials, expected unit utilization levels, downtime resulting from scheduled maintenance activities, downtime resulting from change in stock keeping units for a particular product, and shift patterns across various sites. Furthermore, capacity utilization of our development and manufacturing facilities has been calculated on the basis of total installed production capacity and actual production as of/ for the relevant periods. For details, see "Our Business – Manufacturing Operations" on page 120.

Accordingly, actual production levels and rates may differ significantly from the installed capacity information of our facilities or historical installed capacity information of our facilities depending on the product type.

# 50. There has been a delay in the past in relation to the reporting requirements in respect of investment made in one of our Subsidiaries by our Company.

There has been a delay in Financial Period ended March 31, 2021, with respect to certain reporting the financial commitment by our Company. Our Company delayed the submission of guarantee by a period of 15 days pursuant to which a late fee of ₹18,000 was levied on our Company which was paid by our Company on September 30, 2022, i.e. within the stipulated time period. While we have put in place appropriate framework to ensure such delays are avoided,

we cannot assure you that these mechanisms will be effective and will not adversely impact our business and results of operations.

#### 51. We do not have certain documents evidencing the biography of one of our Directors.

In accordance with the disclosure requirements stipulated under the SEBI ICDR Regulations, the brief biographies of our Directors disclosed in "*Our Management*" on page 128 include details of their educational qualifications and work experience. However, one of our Directors, Vibha Paul Rishi, does not have original degree certificate of bachelor's degree in economics. Therefore, we have relied on an affidavit provided by her to verify the authenticity of such disclosures. We cannot assure you that such disclosures do not have any inadvertent errors or omissions.

### 52. Our customers/ distributors may engage in certain transactions in or with countries or persons that are subject to U.S. and other sanctions.

U.S. law generally prohibits U.S. persons from directly or indirectly investing or otherwise doing business in or with certain countries that are the subject of comprehensive sanctions and with certain persons or businesses that have been specially designated by the OFAC or other U.S. government agencies. Other governments and international or regional organizations also administer similar economic sanctions. Our customers/ distributors may be located in jurisdictions to which certain OFAC-administered and other sanctions apply. Although we believe we have compliance systems in place that are sufficient to block prohibited transactions, there can be no assurance that we will be able to fully monitor all of our transactions for any potential violation. If it were determined that the transactions in which we participate violate U.S. or other sanctions, we could be subject to penalties, and our reputation and future business prospects could be adversely affected. Furthermore, investors in the Equity Shares could incur reputational or other risks as a consequence.

#### 53. We are subject to risks arising from exchange rate fluctuations.

Although our reporting currency is Indian Rupees, we transact a portion of our business in several other currencies, primarily in U.S. dollars. The table below sets forth the details of our revenue from operations outside India for the nine-months period ended December 31, 2022 and for the Financial Year 2022 and Financial Period ended March 31, 2021, respectively as a percentage of total revenue during these periods:

					(In ₹croi	re, except % data
Particulars	For the nine- months period ended December 31, 2022	% of total revenue	Financial Year ended March 31, 2022	% of total revenue	Financial Period ended March 31, 2021	% of total revenue
Revenue from operations outside India	-,	78.23	5,333.55	81.32	5,432.24	86.02

Additionally, we also procure a portion of our raw materials from outside India and, as a result, incur such costs in currencies other than the Indian Rupee. Further, we may be required to incur non-Rupee indebtedness in the form of external commercial borrowings and other foreign currency denominated borrowings, which may create foreign currency exposure in respect of our cash flows and ability to service such debt. As of March 31, 2022, our overseas Subsidiaries had taken secured loans in foreign currencies from banks amounting to ₹2,869.19 crore. We are, therefore, exposed to exchange rate fluctuations due to the revenue that we receive, the raw materials that we purchase and our financing arrangements that are denominated in currencies other than the Indian Rupee. In addition, the policies of the RBI may also change from time to time, which may limit our ability to effectively hedge our foreign currency exposures and may have an adverse effect on our business, financial condition, cash flows and results of operations.

We closely monitor our exposure to foreign currencies predominantly through natural hedge. We may selectively enter into plain vanilla forward derivative contracts to hedge our exposure to movements in foreign exchange rates. However, these activities may not be sufficient to protect us against incurring potential foreign exchange related losses, which could adversely affect our results of operation, liquidity and financial condition.

# 54. We are currently entitled to certain export promotion schemes. Any discontinuation of such export promotion schemes may adversely affect our results of operations, cash flows and financial condition.

We are currently entitled to 'Remission of Duties or Taxes on Export Products Scheme' ("**RODTEP**") and duty drawback for our DTA exports. In terms of the RODTEP, our Company is entitled to claim refund of embedded central, state/ local duties for the products which are exported by our Company. The duty credit allowed under RODTEP and duty drawback for the DTA exports is subject to realization of proceeds of the sales within the stipulated period prescribed by RBI. Any discontinuation of such schemes may affect our ability to avail credits for the products exported by us and may impact our results of operations, cash flows and financial condition.

#### EXTERNAL RISK FACTORS

# 55. The pharmaceutical and consumer healthcare industries are intensely competitive and if we are not able to compete effectively, it could adversely affect our business and results of operations.

The pharmaceutical and consumer healthcare industries are highly competitive with several major pharmaceutical companies present. Our products face intense competition from product commercialized or under development by competitors in pharmaceuticals and consumer healthcare industries due to which we may not be able to sustain our market position. If our competitors gain significant market share at our expense, particularly in brands and the therapeutic areas which contribute to a significant portion of our total revenue, our business, financial condition, cash flows and results of operations could be adversely affected.

Many of our competitors may have greater financial, manufacturing, R&D, marketing and other resources, more experience in obtaining regulatory approvals, greater geographic reach, a broader product range and stronger sales forces. Some competitors may pursue the development of products in-house which may reduce our commercial opportunity. Further, our competitors may succeed in developing products that are more effective, more popular or cheaper than any products we may develop,

which may render our products obsolete or uncompetitive, and unable to achieve the desired growth which in turn may adversely affect our business, financial condition, cash flows and results of operations.

In addition, the prices for our products vary across markets and are typically determined by competitive

and regulatory dynamics unique to each market. Pricing pressure from our customers and competitors may lead to decreases in our revenue from product sales and profit margins. Pricing pressure from customers may present in various forms including, among others, through our competitors lowering their prices for similar products or the companies we engage through distribution and supply agreements. When faced with pricing pressure, pharmaceutical developers and manufacturers like us would generally be required to reduce operating costs in order to maintain profitability. We cannot assure you that we will be able to avoid future pricing pressure from our customers or offset the impact of any price reductions through continued technological improvements, improved operational efficiencies, cost-effective sourcing alternatives, new manufacturing processes or other cost reductions through other productivity initiatives. In addition, we cannot assure you that we will be able to pass on any increases in operating costs to our customers as we are committed to providing high-quality products at affordable prices. If we were to face pricing pressure from our customers, and the aforementioned measures or other steps we take fail to maintain or increase our margins and revenues from product sales, our business, financial condition, cash flows and results of operations may be adversely affected.

# 56. Changes in technology may render our current technologies obsolete or require us to make substantial capital investments.

The industry in which we operate is continually changing due to technological advances, scientific discoveries and novel chemical processes, along with constant introduction of new and enhanced products. These changes result in the frequent introduction of new products and significant price competition. Although we strive to maintain and upgrade our technologies, facilities and machineries consistent with current international standards, we cannot assure you that we will be able to successfully make timely and cost effective enhancements and additions to our technological infrastructure, keep up with technological improvements in order to cater to the specifics of our new products, geographical requirements, marketing needs, our customers' needs or that the technology developed by others will not render our products less competitive or attractive. In addition, the new technologies we adopt from time to time may not perform as expected. The cost of implementing new technologies for our operations could be significant, which could adversely affect our business, financial condition, cash flows and results of operations.

# 57. We may be affected by competition law in India and if there is any adverse application or interpretation of the Competition Act, 2002.

The Competition Act, 2002, as amended (the "**Competition Act**") was enacted for the purpose of preventing practices that have or are likely to have an adverse effect on competition ("**AAEC**") in certain markets in India and has mandated the Competition Commission of India (the "**CCI**") to separate such practices. Under the Competition Act, any arrangement, understanding or action, whether formal or informal, which causes or is likely to cause an AAEC is deemed void and attracts substantial penalties.

Furthermore, any agreement among competitors which directly or indirectly involves determination of purchase or sale prices, limits or controls production, or shares the market by way of geographical area or number of customers in the relevant market is presumed to have an appreciable adverse effect on competition in the relevant market in India and shall be void.

If we pursue acquisitions in the future, we may be affected, directly or indirectly, by the application or interpretation of any provision of the Competition Act, any enforcement proceedings initiated by the CCI, any adverse publicity that may be generated due to scrutiny or prosecution by the CCI, or any prohibition or substantial penalties levied under the Competition Act, which would adversely affect our business, results of operations, cash flows and prospects.

# 58. A global slowdown in economic growth or global economic instability, occurrence of pandemic situation could result in an adverse effect on our business, financial condition and results of operations.

Our financial performance and the quality and growth of our business depend significantly on the health of the overall Indian economy, the GDP growth rate and the economic cycle in India. A slowdown in the Indian economy could adversely affect our business and our customers and contractual counterparties, especially if such a slowdown were to be continued and prolonged. In periods of high rates of inflation, our operating expenses may increase which could have an adverse effect on our cash flows and results of operations.

Further, in light of the increasing linkage of the Indian economy to other global economies, the Indian economy is increasingly influenced by economic developments and volatility in securities markets in other countries. Global slowdown of the financial markets and economies has in the past contributed to weakness in the Indian financial and economic environment. Investors' reactions to developments in one country may have adverse effects on the market price of securities of companies located in other countries, including India. These economies could be adversely affected by various factors, such as political and regulatory changes including adverse changes in liberalisation policies, social disturbances, religious or communal tensions, terrorist attacks and other acts of violence or war, natural calamities, interest rates, commodity and energy prices and various other factors. The global credit markets have continued to experience significant volatility in recent years, which have had, and may continue to have, a significant adverse effect on the availability of credit and the confidence of the financial markets, globally as well as in India. The resulting economic pressure and dampened consumer sentiment may adversely affect our business and our results of operations.

#### 59. Changing regulations in India could lead to new compliance requirements that are uncertain.

The regulatory and policy environment in which we operate is evolving and is subject to change. The GoI may implement new laws or other regulations and policies that could affect the manufacturing industry and the pharmaceutical industry, which could lead to new compliance requirements, including requiring us to obtain approvals and licenses from the GoI and other regulatory bodies, or impose onerous requirements. New compliance requirements could increase our costs or otherwise adversely affect our business, financial condition and results of operations. Furthermore, the manner in which new requirements will be enforced or interpreted can lead to uncertainty in our operations and could adversely affect our operations. Any changes to such laws, may adversely affect our future business, prospects, financial condition, cash flows and results of operations.

We cannot predict whether any amendments proposed will have an adverse effect on our business, financial condition and results of operations. Unfavorable changes in or interpretations of existing, or the promulgation of new, laws, rules and regulations including foreign investment and stamp duty laws governing our business and operations could result in us being deemed to be in contravention of such laws and may require us to apply for additional approvals. Uncertainty in the applicability, interpretation or implementation of any amendment to, or change in, governing law, regulation or policy, including by reason of an absence, or a limited body, of administrative or judicial precedent may be time consuming as well as costly for us to resolve and may impact the viability of our current businesses or restrict our ability to grow our businesses in the future.

There can be no guarantee that we will be able to comply with any increased or more stringent regulatory requirements, in part or at all. Failure to comply with such further regulatory requirements could lead to regulatory actions, including penalties, which may have an adverse effect on our future business, prospects, financial condition, cash flows and results of operations.

# 60. Any downgrading of India's debt rating by a domestic or international rating agency could adversely affect our business.

Our borrowing costs and our access to the debt capital markets depend significantly on the credit ratings of India. India's sovereign debt rating could be downgraded due to various factors, including changes in tax or fiscal policy or a decline in India's foreign exchange reserves, which are outside our control. India's sovereign rating is Baa3 with a "stable" outlook by Moody's and BBB-with a "stable" outlook (Fitch) in June 2022; and BBB (low) "stable" by DBRS in May 2021. India's sovereign ratings from S&P is BBB-with a "stable" outlook in 2021. Any further adverse revisions to India's credit ratings for domestic and international debt by domestic or international rating agencies may adversely impact our ability to raise additional financing, and the interest rates and other commercial terms at which such additional financing is available. This could have an adverse effect on our business and financial performance, ability to obtain financing for capital expenditures and the price of the Equity Shares.

#### 61. Investors may have difficulty enforcing foreign judgments in India against us or our management.

Our Company is incorporated in India and all its Directors, except Peter Andrew Stevenson and Nathalie Ann Leitch, Key Managerial Personnel and Senior Management Personnel are residents of India, with all assets of our Company located in India. As a result, it may not be possible for investors outside of India to effect service of process on our Company or such persons from their respective jurisdictions outside of India, or to enforce against them judgments obtained in courts outside of India predicated upon our civil liabilities or such Directors and the Managing Director and Chief Executive Officer under laws other than Indian Law.

Recognition and enforcement of foreign judgments is provided for under Section 13 and Section 44A of the Civil Code. India is not party to any international treaty in relation to the recognition or enforcement of foreign judgments. India has reciprocal recognition and enforcement of judgments in civil and commercial matters with a limited number of jurisdictions, which includes, the United Kingdom, Singapore, UAE, and Hong Kong. A judgment from certain specified courts located in a jurisdiction with reciprocity must meet certain requirements of the Civil Code. The United States and India do not currently have a treaty providing for reciprocal recognition and enforcement of judgments in civil and commercial matters. Therefore, a final judgment for the payment of money rendered by any federal or state court in a non-reciprocating territory, such as the United States, for civil liability, whether or not predicated solely upon the general securities laws of the United States, would not be enforceable in India under the Civil Code as a decree of an Indian court.

However, the party in whose favour such final judgment is rendered may bring a new suit in a competent court in India based on a final judgment that has been obtained in the United States or other such jurisdiction within three years of obtaining such final judgment. It is unlikely that an Indian court would award damages on the same basis as a foreign court if an action is brought in India. Moreover, it is unlikely that an Indian court would award damages to the extent awarded in a final judgment rendered outside India if it believes that the amount of damages awarded were excessive or inconsistent with Indian practice or public policy.

# 62. Natural or man-made disasters, fires, acts of war, terrorist attacks, civil unrest and other events could materially and adversely affect our business.

Natural disasters (such flooding and earthquakes), and man-made disasters, including acts of war, terrorist attacks and other events, many of which are beyond our control, may lead to economic instability, including in India or globally, which may in turn materially and adversely affect our business, financial condition and results of operations. Our operations may be adversely affected by fires, natural disasters and/or severe weather, which can result in damage to our properties and may require us to suspend operations. Any terrorist attacks or civil unrest as well as other adverse social, economic and political events in India or other countries could have a negative effect on us. Such incidents could also create a greater perception that investment in Indian companies involves a higher degree of risk and could have an adverse effect on our business and the price of the Equity Shares. A similar contagious disease such as the COVID-19 pandemic could adversely affect the global economy and economic activity in the region. As a result, any present or future outbreak of a contagious disease could have a material adverse effect on our business and the trading price of the Equity Shares.

# 63. Compulsory licensing by the Indian Patent Office or by the patent offices in those jurisdictions where we distribute our products could have an adverse effect on our business, financial condition, cash flows and results of operations.

Compulsory licensing refers to when a government allows another manufacturing company to produce the patented product or process without the consent of the patent owner. Our ability to enforce our patents depends on the laws of individual countries and each country's practice with respect to enforcement of intellectual property rights, and the extent to which certain jurisdictions may seek to engage in a policy of routine compulsory licensing of pharmaceutical intellectual property as a result of local political pressure or in the case of national emergencies. In India, under the Patents Act, 1970 ("**Patents Act**") any person, regardless of whether he is the holder of the license of that patent, can make an application to the Controller General of Patents, Designs and Trademarks for the grant of compulsory license on that patent, after the expiration of three years from the date of the grant of the patented product to the public at affordable prices or inadequate working of the patented product. If the authorities in India or in other jurisdictions grant compulsory licensing for any of the pharmaceutical products we sell, this may result in an increase in generic competition and, in turn, a significant and rapid reduction in net sales for such products as generic versions are generally offered at sharply lower prices. As a result, the grant of a compulsory license may have an adverse effect on our business, financial condition, cash flows and results of operations.

#### RISKS RELATING TO THE EQUITY SHARES AND THE ISSUE

# 64. Investors will be subject to market risks until the Equity Shares credited to the investors demat account are listed and permitted to trade.

Investors can start trading the Equity Shares allotted to them only after they have been credited to an investor's demat account, are listed and permitted to trade. Since the Equity Shares are currently traded on the Stock Exchanges, investors will be subject to market risk from the date they pay for the Equity Shares to the date when trading approval is granted for the same. Further, there can be no assurance that the Equity Shares allocated to an investor will be credited to the investor's demat account or that trading in the Equity Shares will commence in a timely manner.

# 65. Failure to exercise or sell the Rights Entitlements will cause the Rights Entitlements to lapse without compensation and result in a dilution of shareholding.

The Rights Entitlements that are not exercised prior to the end of the Issue Closing Date will expire and become null and void, and Eligible Equity Shareholders will not receive any consideration for them. The proportionate ownership and voting interest in our Company of Eligible Equity Shareholders who fail (or are not able) to exercise their Rights Entitlements will be diluted. Even if you elect to sell your unexercised Rights Entitlements, the consideration you receive for them may not be sufficient to fully compensate you for the dilution of your percentage ownership of the equity share capital of our Company that may be caused as a result of the Issue. Renouncees may not be able to apply in case of failure in completion of renunciation through off-market transfer in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees prior to the Issue Closing Date. Further, in case, the Rights Entitlements do not get credited in time, in case of On Market Renunciation, such Renouncee will not be able to apply in this Issue with respect to such Rights Entitlements.

# 66. Any future issuance of the Equity Shares, or convertible securities or other equity linked securities by our Company may dilute your future shareholding and sales of the Equity Shares by our Promoter or other major shareholders may adversely affect the trading price of the Equity Shares.

Any future issuance of the Equity Shares, or convertible securities or other equity linked securities by our Company, including a preferential allotment, or through exercise of employee stock options may lead to dilution of your shareholding in our Company, adversely affect the trading price of the Equity Shares and our ability to raise capital through an issue of our securities. Any future sales of the Equity Shares by our Promoter or other major shareholders of our Company or a dilution of the post-Issue shareholding of our Promoter, may adversely affect the trading price of the Equity Shares. In addition, any perception by investors that such issuances or sales might occur could also affect the trading price of the Equity Shares.

# 67. Our ability to pay dividends in the future will depend upon our future results of operations, financial condition, cash flows and working capital and capital expenditure requirements.

Any dividends to be declared and paid in the future are required to be recommended by our Board and approved by our shareholders, at their discretion, subject to the provisions of the Articles of Association and applicable law, including the Companies Act. Our ability to pay dividends in the future will depend upon our future results of operations, financial condition, cash flows, sufficient profitability, working capital requirements, capital expenditure requirements and Solvency Ratio requirements. We cannot assure investors that we will generate sufficient revenues to cover our operating expenses and, as such, pay dividends to our shareholders in future consistent with our past practices, or at all. Further, we may be subject to regulatory restrictions which may adversely affect our ability to pay dividends.

# 68. SEBI has recently streamlined the process of rights offerings. You should follow the instructions carefully, as stated in such SEBI circulars, and in this Draft Letter of Offer.

The concept of crediting Rights Entitlements into the demat accounts of the Eligible Equity Shareholders has been introduced by the SEBI in 2020. Accordingly, the process for such credit of Rights Entitlements has been recently devised by capital market intermediaries. Eligible Equity Shareholders are encouraged to exercise caution, carefully follow the requirements as stated in the SEBI circular dated January 22, 2020 and May 19, 2022, as applicable ("SEBI Rights Issue Circulars"), and ensure completion of all necessary steps in relation to providing/updating their demat account details in a timely manner. Further, while in accordance with the SEBI Rights Issue Circulars, the credit of Rights Entitlements shall be made into the demat accounts of the Eligible Equity Shareholders as on the Record Date, such Eligible Equity Shareholders shall participate in the Issue only in accordance with the applicable laws in their respective jurisdictions. SEBI, vide circular dated May 19, 2022, has changed the minimum time period between closure of trading of Rights Entitlements on the stock exchange platform and closure of the rights issue to at least three working days. For details, see "*Terms of the Issue*" beginning on page 342.

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Equity Shares shall be made in dematerialized form only. Prior to the

Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account (namely, " $[\bullet]$ ") opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in the account of the IEPF authority; or (b) the demat accounts of the Eligible Equity Shareholder which are frozen or the Equity Shares which are lying in the unclaimed suspense account (including those pursuant to Regulation 39 of the SEBI LODR Regulations) or details of which are unavailable with our Company or with the Registrar on the Record Date; or (c) Equity Shares held by Eligible Equity Shareholders holding Equity Shareholders to our Company or Registrar; or (d) credit of the Rights Entitlements returned/reversed/failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings, if any; or (f) non-institutional equity shareholders in the United States.

#### 69. No market for the Right Entitlements may develop and the price of the Right Entitlements may be volatile.

No assurance can be given that an active trading market for the Rights Entitlements will develop on the Stock Exchanges during the Renunciation Period or that there will be sufficient liquidity in Rights Entitlements trading during this period. The trading price of the Rights Entitlements will not only depend on supply and demand for the Rights Entitlements, which may be affected by factors unrelated to the trading in the Equity Shares, but also on the quoted price of the Equity Shares, amongst others. Factors affecting the volatility of the price of the Equity Shares, as described herein, may magnify the volatility of the trading price of the Rights Entitlements, and a decline in the price of the Equity Shares will have an adverse impact on the trading price of the Rights Entitlements. Since the trading of the Rights Equity Shares will be on a separate segment compared to the Equity Shares.

# 70. The Rights Entitlement of Eligible Equity Shareholders holding Equity Shares in physical form ("Physical Shareholders") may lapse in case they fail to furnish the details of their demat account to the Registrar.

In accordance with the SEBI Circular SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, the credit of Rights Entitlement and Allotment of Equity Shares shall be made in dematerialised form only. Accordingly, the Rights Entitlements of the Physical Shareholders shall be credited in a suspense escrow demat account opened by our Company during the Issue Period. The Physical Shareholders are requested to furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date to enable the credit of their Rights Entitlements in their demat accounts at least one day before the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date. The Rights Entitlements of the Physical Shareholders who do not furnish the details of their demat account to the Registrar not later than two Working Days prior to the Issue Closing Date, shall lapse. Further, pursuant to a press release dated December 3, 2018 issued by the SEBI, with effect from April 1, 2019, a transfer of listed Equity Shares cannot be processed unless the Equity Shares are held in dematerialized form (except in case of transmission or transposition of Equity Shares).

# 71. Overseas shareholders may not be able to participate in our Company's future rights offerings or certain other equity issues.

If our Company offers or causes to be offered to holders of its Equity Shares rights to subscribe for additional Equity Shares or any right of any other nature, our Company will have discretion as to the procedure to be followed in making such rights available to holders of the Equity Shares or in disposing of such rights for the benefit of such holders and making the net proceeds available to such holders. For instance, our Company is not offering the rights (including their credit) in this offering to the holders of Equity Shares who have a registered address in the United States. Our Company has no obligation to prepare or file any registration statement. Accordingly, shareholders who have a registered address in the United States may be unable to participate in this offering or in future rights offerings and may experience a dilution in their holdings as a result.

#### 72. Investors may be subject to Indian taxes arising out of capital gains on the sale of our Equity Shares.

Under current Indian tax laws, unless specifically exempted, capital gains arising from the sale of equity shares of an Indian company are generally taxable in India. Accordingly, you may be subject to payment of long-term capital gains tax in India, in addition to payment of STT, on the sale of any Equity Shares held for more than 12 months. STT will be levied on and collected by a domestic stock exchange on which the Equity Shares are sold. Further, any gain realized on the sale of listed equity shares held for a period of 12 months or less will be subject to short-term capital gains tax in India. Capital gains arising from the sale of the Equity Shares may be partially or completely exempt from taxation in India in cases where such exemption is provided under a treaty between India and the country of which the seller is a resident. Generally, Indian tax treaties do not limit India's ability to impose tax on capital gains. As a result, residents of other countries may be liable for tax in India as well as in their own jurisdiction on gains made upon the sale of the Equity Shares. The Finance Act, 2019 has clarified that, in the absence of a specific provision under an agreement, the liability to pay stamp duty in case of sale of securities through stock exchanges will be on the buyer, while in other cases of transfer for consideration through a depository, the onus will be on the transferor.

Investors should consult their own tax advisors about the consequences of investing or trading in the Equity Shares. Investors are advised to consult their own tax advisors and to carefully consider the potential tax consequences of owning Equity Shares.

# 73. The Equity Shares may experience price and volume fluctuations and volatility in the global securities market may cause the price of the Equity Shares issued to decline.

The price of the Equity Shares may fluctuate as a result of several factors, including volatility in the Indian and global securities markets, movement in exchange rates and interest rates in India, the results of our operations, the performance of our competitors, developments in the Indian housing finance sector and changing perceptions in the market about investments in the Indian housing finance sector, changes in the estimates of our performance or recommendations by financial analysts, significant developments in India's economic liberalization and deregulation policies, inclusion or exclusion of our Company in indices, significant developments in India's fiscal regulations and any other political or economic factors. Negative economic developments, such as rising fiscal or trade deficits, or a default on sovereign debt, in other emerging market countries may affect investor confidence, cause increased volatility in Indian securities markets, and indirectly affect the Indian economy in general causing a decline in the trading price of our Equity Shares for reasons unrelated to our business, financial condition or operating results. The trading price of our Equity Shares might also decline in reaction to events that affect other companies in our industry even if these events do not directly affect us.

#### 74. Rights of shareholders under Indian law may be more limited than under the laws of other jurisdictions.

Our Articles of Association and Indian law govern our corporate affairs. Legal principles relating to these matters and the validity of corporate procedures, Directors' fiduciary duties and liabilities, and shareholders' rights may differ from those that would apply to a corporate entity in another jurisdiction. Shareholders' rights under Indian law may not be as extensive as shareholders' rights under the laws of other countries or jurisdictions. Investors may have more difficulty in asserting their rights as one of our shareholders than as a shareholder of a bank or corporate entity in another jurisdiction.

#### 75. Applicants to the Issue are not allowed to withdraw their Applications after the Issue Closing Date.

In terms of the SEBI ICDR Regulations, Applicants in the Issue are not allowed to withdraw their Applications after the Issue Closing Date. The Allotment in the Issue and the credit of such Equity Shares to the Applicant's demat account with its depository participant shall be completed within such period as prescribed under the applicable laws. There is no assurance, however, that material adverse changes in the international or national monetary, financial, political or economic conditions or other events in the nature of force majeure, material adverse changes in our business, results of operation or financial condition, or other events affecting the Applicant's decision to invest in the Rights Equity Shares, would not arise between the Issue Closing Date and the date of Allotment in the Issue. Occurrence of any such events after the Issue Closing Date could also impact the market price of our Equity Shares.

The Applicants shall not have the right to withdraw their applications in the event of any such occurrence. We cannot assure you that the market price of the Equity Shares will not decline below the Issue Price. To the extent the market price for the Equity Shares declines below the Issue Price after the Issue Closing Date, the shareholder will be required to purchase Rights Equity Shares at a price that will be higher than the actual market price for the Equity Shares at that time. Should that occur, the shareholder will suffer an immediate unrealized loss as a result. We may complete the Allotment even if such events may limit the Applicants' ability to sell our Equity Shares after the Issue or cause the trading price of our Equity Shares to decline.

# 76. Holders of our Equity Shares could be restricted in their ability to exercise pre-emptive rights under Indian law and could thereby suffer future dilution of their ownership position.

Under the Companies Act, a company incorporated in India must offer holders of its equity shares pre-emptive rights to subscribe and pay for a proportionate number of shares to maintain their existing ownership percentages prior to the issuance of any new equity shares, unless the pre-emptive rights have been waived by the adoption of a special resolution by holders of three-fourths of the equity shares who have voted on such resolution. However, if the law of the jurisdiction that you are in does not permit the exercise of such pre-emptive rights without us filing an offering document or registration statement with the applicable authority in such jurisdiction, you will be unable to exercise such pre-emptive rights otherwise available by Indian law to you. To the extent that you are unable to exercise pre-emptive rights granted in respect of our Equity Shares, you may suffer future dilution of your ownership position and your proportional interests in us would be reduced.

# 77. The Equity Shares to be allotted may not be credited to your demat account in a timely manner and cannot be traded unless the listing and trading approval is received or at all.

The Equity Shares that you purchase in the Issue may not be credited to your demat account with the depository participants until approximately 15 days from the Issue Closing Date or such other timeline in accordance with applicable law. You can start trading such Equity Shares only after receipt of the listing and trading approval in respect thereof. There can be no assurance that the Equity Shares allocated to you will be credited to your demat account, or that trading in the Equity Shares will commence within the specified time period, subjecting you to market risk for such period.

#### 78. Companies operating in India are subject to a variety of taxes and surcharges.

Tax and other levies imposed by the central and state governments in India that affect our tax liability include central and state taxes and other levies, income tax, value added tax, turnover tax, service tax, stamp duty, tax on dividends and other special taxes and surcharges which are introduced on a temporary or permanent basis from time to time. Moreover, the central and state tax scheme in India is extensive and subject to change from time to time. The central or state government may in the future increase the corporate income tax it imposes. Any such future increases or amendments may affect the overall tax efficiency of companies operating in India and may result in significant additional taxes becoming payable. Additional tax exposure could adversely affect our business, cash flows and results of operations.

# 79. Foreign investors are subject to foreign investment restrictions under Indian law that limits our ability to attract foreign investors, which may adversely impact the market price of our Equity Shares.

Foreign investment in Indian securities is subject to regulation by Indian regulatory authorities. Under the FDI Policy, issued by the Department of Industrial Policy and Promotion, Ministry of Commerce and Industry, Government of India, 100% foreign investment under the automatic route is currently permitted in Pharmaceuticals" (Greenfield), subject to the conditions specified in the FDI Policy. Further, up to 74% foreign investment in brownfield projects is permitted under the automatic route, and foreign investment beyond 74% is permissible through the government approval route.

Also, under the foreign exchange regulations currently in force in India, transfers of shares between non-residents and residents are permitted (subject to certain exceptions) if they comply with, among other things, the pricing guidelines and reporting requirements specified by the RBI. If the transfer of shares does not comply with such pricing guidelines or reporting requirements or falls under any of the exceptions referred to above, then prior approval of the RBI will be required.

Additionally, shareholders who seek to convert the Rupee proceeds from a sale of shares in India into foreign currency and repatriate any such foreign currency from India will require a no objection or a tax clearance certificate from the income tax authority. We cannot assure you that any required approval from the RBI or any other Government agency can be obtained on any particular terms or at all.

Additionally, the Government may impose foreign exchange restrictions in certain emergency situations, including situations where there are sudden fluctuations in interest rates or exchange rates, where the Government experiences extreme difficulty in stabilizing the balance of payments or where there are substantial disturbances in the financial and capital markets in India.

#### SECTION III: INTRODUCTION

#### THE ISSUE

The Issue has been authorized by way of resolution passed by our Board on February 8, 2023, pursuant to Section 62(1)(a) of the Companies Act, 2013 and other applicable provisions. The terms and conditions of the Issue including the Record Date, Rights Entitlement, Issue Price, timing of the Issue and other related matters have been approved by a resolution passed by the Committee of Directors (Rights Issue) at its meeting held on [ $\bullet$ ].

The following is a summary of the Issue. This summary should be read in conjunction with, and is qualified in its entirety by, more detailed information in *"Terms of the Issue"* beginning on page 342.

Rights Equity Shares being offered by our Company	Up to [●]* Rights Equity Shares
<b>Rights Entitlement for the Rights Equity Shares</b>	[•] Rights Equity Share for every [•] Equity Shares held on the Record Date
Record Date	[•]
Face Value per Equity Share	₹10 each
Issue Price	₹[•] per Rights Equity Share (including a premium of ₹[•] per Rights Equity Share)
Issue Size	Up to ₹1,050 crore
Equity Shares issued, subscribed, paid-up and outstanding	g 119,33,18,500 Equity Shares. For details, see "Capital Structure"
prior to the Issue	beginning on page 52
Equity Shares outstanding after the Issue (assuming ful subscription for and Allotment of the Rights Entitlement)	I [•] Equity Shares
Security Codes for the Equity Shares	ISIN: INE0DK501011
	BSE: 543635
	NSE: PPLPHARMA
ISIN for Rights Entitlements	[•]
Terms of the Issue	For further information, see "Terms of the Issue" beginning on page 342
Use of Issue Proceeds	For further information, see "Objects of the Issue" beginning on page 55
* To be undeted upon finalisation of the Issue Price	

\* To be updated upon finalisation of the Issue Price.

For details in relation fractional entitlements, see "Terms of the Issue – Basis for the Issue and Terms of the Issue – Fractional Entitlements" on page 359.

#### **Terms of Payment**

Due Date	Amount payable per Rights Equity Share (including premium)
On the Issue application (i.e. along with the Application Form)	₹[●]

#### **GENERAL INFORMATION**

Our Company was incorporated on March 4, 2020 in Mumbai, Maharashtra, as a public limited company under the Companies Act, 2013, pursuant to a certificate of incorporation dated March 4, 2020, issued by the RoC.

#### **Changes in the Registered Office**

There has been no change in the Registered Office of our Company since incorporation.

#### **Registered and Corporate Office of our Company**

Ground Floor, Piramal Ananta Agastya Corporate Park Kamani Junction, LBS Marg, Kurla Mumbai 400 070 Maharashtra, India Tel: +91 22 3802 3000/4000 Website: www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/ Corporate Identity Number: U24297MH2020PLC338592\* Registration No.: 338592 E-mail: shareholders.ppl@piramal.com

\*Our Company vide its letter dated November 3, 2022 has requested the RoC to update the corporate identity number to L24297MH2020PLC338592.

#### Address of the RoC

Our Company is registered with the RoC, which is situated at the following address:

Registrar of Companies 100, Everest Marine Drive Mumbai 400 002 Maharashtra, India

#### **Board of Directors of our Company**

Set forth below are the details of our Board as on the date of this Draft Letter of Offer:

Name	Age	Designation	Address	DIN
Nandini Ajay Piramal	42	1	96, Karuna Sindhu, Khan Abdul Gaffar Khan	00286092
		Executive Director	Road, Worli, Worli Sea Face, Mumbai 400	
			018, Maharashtra, India	
Peter Daniel DeYoung	44	Executive Director	96, Karuna Sindhu, Khan Abdul Gaffar Khan	07152550
			Road, Worli Sea Face, Worli, Mumbai 400	
			018, Maharashtra, India	
Vivek Valsaraj	49		Flat No. C -1403/04, 14th Floor, Tribeca CHS	06970246
		Chief Financial Officer	Ltd., Hiranandani Estate, Ghodbundar Road,	
			Patalipada, Thane (West) 400 607,	
			Maharashtra, India	
Neeraj Bharadwaj	54	Non-Executive Director	A-187, New Friends Colony, South Delhi,	01314963
			New Delhi 110 065, India	
Nathalie Ann Leitch	55	Non-Executive Director	1110 Hudson St Apt 5, 5N Hoboken, NJ-	09557042
			07030-5318, New Jersey 07030, USA	
Jairaj Manohar Purandare	63	Non-Executive	1, Lalit, 37, Nathalal Parekh Marg,	00159886
		Independent Director	Wodehouse Road, Near Badhwar Park,	
			Mumbai 400 001, Maharashtra, India	
Peter Andrew Stevenson	70	Non-Executive	2200 N Ocean Blvd, Apt S 1001 Fort	09544706
		Independent Director	Lauderdale, 2087 Florida 33305, USA	
Ramadorai Subramanian	78	Non-Executive	Flat No. 1, Wyoming, Little Gibbs Road,	0000002
		Independent Director	Malabar Hill, Mumbai 400 006, Maharashtra,	
		_	India	
Sridhar Gorthi	50	Non-Executive	1002, 10th Floor, June Blossoms, Manuel	00035824
		Independent Director	Gonsalves Road, Near Saint Peters Church,	
		_	Bandra (West), Mumbai 400 050,	
			Maharashtra, India	
Vibha Paul Rishi	62	Non-Executive	Flat No. CM-519B, The Camellias, Golf	05180796
		Independent Director	Course Road, DLF Phase 5, Galleria DLF IV,	
			Gurgaon 122 009, Haryana, India	

#### **Company Secretary and Compliance Officer**

Tanya Sanish is the Company Secretary and Compliance Officer of our Company. Her details are as follows:

#### Tanya Sanish

Ground Floor, Piramal Ananta Agastya Corporate Park Kamani Junction, LBS Marg, Kurla Mumbai 400 070 Maharashtra, India **Tel**: +91 22 3802 3000 **Email**: shareholders.ppl@piramal.com

#### Lead Manager to the Issue

#### **ICICI Securities Limited**

ICICI Venture House, Appasaheb Marathe Marg Prabhadevi, Mumbai 400 025 Maharashtra, India **Tel:** +91 22 6807 7100 **E-mail:** ppl.rights@icicisecurities.com **Investor Grievance ID:** customercare@icicisecurities.com **Website:** www.icicisecurities.com **Contact Person:** Ashik Joisar/ Gaurav Mittal **SEBI Registration No.:** INM000011179

#### Legal Counsels to the Issue

#### **Cyril Amarchand Mangaldas**

3<sup>rd</sup> Floor, Prestige Falcon Tower 19, Brunton Road, Off M.G Road Bengaluru 560 025 Karnataka, India **Tel:** +91 80 6792 2000

#### White & Case Pte. Ltd.

88 Market Street #41-01, CapitaSpring Singapore 048948 **Tel:** +65 6225 6000

#### **Statutory Auditors of our Company**

#### **Deloitte Haskins & Sells LLP**

One International Centre Tower 3, 27th-32nd Floor Senapati Bapat Marg, Elphinstone Road (West) Mumbai 400 013 Maharashtra, India **Tel:** +91 022 6185 4000 **E-mail:** rkbhatt@deloitte.com **Firm Registration No:** 117366W/W-100018 **Peer Review Certificate No.:** 013179

#### Changes in statutory auditors

Except as disclosed below, there has been no change in the statutory auditors of our Company during the last three years:

Details of Auditor	Date of Change	Reason for Change
M/s. D. Dadheech & Co., Chartered Accountants 319, Chambers, W.H. Marg Ballard Estate Mumbai 400 001	June 20, 2020	Appointment as first auditor

#### Trilegal One World Centre 10<sup>th</sup> Floor, Tower 2A & 2B Senapati Bapat Marg Lower Parel, Mumbai 400 013 Maharashtra, India Tel: +91 22 4079 1000

Details of Auditor	Date of Change	Reason for Change
Maharashtra, India		
<b>Tel:</b> +91 93711 17290		
E-mail: shekhar@ddadheech.com		
Firm Registration No: 101981W		
Peer Review Certificate No.: NA		
Deloitte Haskins & Sells LLP	October 5, 2020	Appointment as joint statutory auditors
One International Centre		with M/s. D. Dadheech & Co., Chartered
Tower 3, 27th-32nd Floor		Accountants
Senapati Bapat Marg, Elphinstone Road (West)		
Mumbai 400 013		
Maharashtra, India		
<b>Tel:</b> +91 022 6185 4000		
E-mail: rkbhatt@deloitte.com		
Firm Registration No: 117366W/W-100018		
Peer Review Certificate No.: 013179		
M/s. D. Dadheech & Co., Chartered	January 11, 2021	Resignation as joint statutory auditor on
Accountants		account of other pressing commitments
319, Chambers, W.H. Marg		
Ballard Estate		
Mumbai 400 001		
Maharashtra, India		
<b>Tel:</b> +91 93711 17290		
E-mail: shekhar@ddadheech.com		
Firm Registration No: 101981W		
Peer Review Certificate No.: NA		

#### **Registrar to the Issue and Share Transfer Agent**

#### Link Intime India Private Limited

C-101, 1<sup>st</sup> Floor, 247 Park L.B.S. Marg, Vikhroli (West) Mumbai 400 083 Maharashtra, India **Tel:** +91 810 811 4949 **E-mail:** ppl.rights@linkintime.co.in **Investor Grievance ID:** ppl.rights@linkintime.co.in **Contact Person:** Sumeet Deshpande **Website:** www.linkintime.co.in **SEBI Registration No.:** INR000004058 **Website URL:** https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10

Investors may contact the Registrar to the Issue and Share Transfer Agent or our Company Secretary and Compliance Officer for any pre-Issue or post-Issue related matters. All grievances relating to the ASBA process may be addressed to the Registrar, with a copy to the SCSB giving full details such as name, address of the Applicant, contact number(s), e-mail address of the sole/ first holder, folio number or demat account, number of Rights Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSB where the Application Forms, or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip. For details on the ASBA process, see *"Terms of the Issue"* beginning on page 342.

#### Experts

Our Company has received consents from its Statutory Auditors, Deloitte Haskins & Sells LLP through its letter dated March 28, 2023 to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of (a) the Restated Consolidated Financial Information and the examination report dated March 24, 2023 thereon and (b) Unaudited Interim Condensed Consolidated Financial Information and their report dated March 24, 2023 issued thereon and such consent has not been withdrawn as on the date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Our Company has received consent form Bansi S. Mehta & Co., Chartered Accountants, to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of the statement of possible special tax benefits available to our Company, our Shareholders and our Material Subsidiaries and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has received written consent dated March 28, 2023, from M/s. Mayur Khandelwal & Co., Chartered Accountants, to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has received written consent dated March 21, 2023, from the independent chartered engineer, namely Narendra Prasad (registration number: LM 62583), to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, to the extent and in their capacity as a chartered engineer, in relation to his certificate dated March 21, 2023, certifying the capacity utilization for our development and manufacturing facilities included under "Our Business – Manufacturing Operations" on page 120 of this Draft Letter of Offer and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has also received written consent dated March 28, 2023, from Dr. Ramesh M. Gidwani, as intellectual property consultant to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of their certificate dated March 27, 2023, in relation to the patent, trademark, copyright and design filings and registrations of our Company and its Subsidiaries in India and jurisdictions outside India where our Company and Subsidiaries operate, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has also received written consent dated March 28, 2023, from NUVO Consultancy as regulatory consultant for product registrations to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of their certificate dated March 27, 2023, in relation to the product filings, and registrations and Drug Master Files of our Company and its Subsidiaries in India and jurisdictions outside India where our Company and its Subsidiaries operate, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

#### **Banker**(s) to the Issue

[•]

#### Self-Certified Syndicate Banks

The list of banks that have been notified by SEBI to act as the SCSBs for the ASBA process is provided on the website of SEBI at www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34 and updated from time to time. For a list of branches of the SCSBs named by the respective SCSBs to receive the Application Forms, please refer to the above-mentioned link.

#### **Issue Schedule**

Last Date for credit of Rights Entitlements	[•]
Issue Opening Date	[•]
Last date for On Market Renunciation of Rights Entitlements #	[•]
Issue Closing Date*	[•]
Finalization of Basis of Allotment (on or about)	[•]
Date of Allotment (on or about)	[•]
Date of credit (on or about)	[•]
Date of listing (on or about)	[•]

Eligible Equity Shareholders are requested to ensure that renunciation through off-market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

\* Our Board or the Committee of Directors (Rights Issue) will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

The above schedule is indicative and does not constitute any obligation on our Company or the Lead Manager.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form, as applicable, as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two Working Days prior to the Issue Closing Date, *i.e.*,  $[\bullet]$  to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date, *i.e.*,  $[\bullet]$ .

Investors are advised to ensure that the Application Forms are submitted on or before the Issue Closing Date. Our Company, the Lead Manager or the Registrar will not be liable for any loss on account of non-submission of Application Forms on or before the Issue Closing Date. Further, it is also encouraged that the applications are submitted well in advance before Issue Closing Date. For details on submitting Application Forms, see "*Terms of the Issue - Process of making an Application in the Issue*" on page 344.

The details of the Rights Entitlements with respect to each Eligible Equity Shareholder can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar at www.linkintime.co.in. after keying in their respective details along with other security control measures implemented thereat. For further details, see "*Terms of the Issue- Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders*" on page 355.

Please note that if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall lapse and shall be extinguished after the Issue Closing Date. No Rights Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from the market and the purchaser will lose the amount paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Rights Equity Shares offered under the Issue for subscribing to the Rights Equity Shares offered under the Issue.

#### Inter se allocation of responsibilities

The following table sets forth the various activities:

S. No.	Activity
1.	Capital structuring with the relative components and formalities such type of instrument, number of instruments to be issued, etc.
2.	Coordination for drafting and design of the Draft Letter of Offer and Letter of Offer as per the SEBI ICDR Regulations, SEBI LODR Regulations and other stipulated requirements and completion of prescribed formalities with the Stock Exchanges and SEBI.
3.	Drafting, design and distribution of the Abridged Letter of Offer, Application Form and Rights Entitlement Letter
4.	Selection of various agencies connected with Issue, such as Registrars to the Issue, Printers and Advertising agencies
5.	Drafting and approval of all statutory advertisements
6.	Selection of various agencies connected with Issue, such as Banker(s) to the Issue, Monitoring Agency, etc., as may be applicable and co-ordination of the respective agreements.
7.	Drafting and approval of all publicity material including corporate advertisement, brochure, corporate films, etc.
8.	Drafting and design of Roadshow presentation
9.	Formulating and Coordination of International marketing strategy
10.	Formulation and coordination of Domestic Institutional marketing strategy
11.	Co-ordination with stock exchanges and formalities for use of online software, bidding terminal, mock trading, etc. including submission of 1% deposit
12.	Non-Institutional and Retail Marketing of the Issue, which will cover, inter alia:
	Formulating marketing strategies;
	Finalising collection centres; and
	Follow-up on distribution of publicity and Offer material including application form, letter of offer.
13.	Post-issue activities, which shall involve essential follow-up steps including follow-up with bankers to the issue and Self Certified Syndicate Banks to get quick estimates of collection and advising the Bank about the closure of the issue, based on correct figures, finalisation of the basis of allotment or weeding out of multiple applications, listing of instruments, dispatch of certificates or demat credit and refunds and coordination with various agencies connected with the post-issue activity such as registrars to the issue, bankers to the issue, Self-Certified Syndicate Banks, etc. and coordination of underwriting arrangement, if any. Release of 1% security deposit.

#### **Credit Rating**

As the Issue is of Equity Shares, there is no credit rating required for the Issue.

#### **Debenture Trustee**

As the Issue is of Equity Shares, the appointment of a debenture trustee is not required.

#### **Monitoring Agency**

Our Company will appoint a monitoring agency, in accordance with Regulation 82 of the SEBI ICDR Regulations, prior to filing of the Letter of Offer with the Stock Exchanges.

#### **Minimum Subscription**

The objects of the Issue involve (i) repayment or prepayment, in full or in part, of certain borrowings availed by our Company; and (ii) general corporate purposes. Further, Our Promoter, Ajay G. Piramal, together with the Promoter Group by way of letter dated March 27, 2023, have undertaken that they will subscribe to the full extent of their Rights Entitlements and together with other persons in the Promoter Group will subscribe to the full extent of the aggregate rights entitlement of the Promoter and the Promoter Group in the Issue, and will further subscribe to such number of additional Equity Shares for any unsubscribed portion in the Rights Issue as may be required to ensure that the aggregate subscription in the Rights Issue shall be 100% of the Equity Shares offered in the Rights Issue and that they shall not renounce their Rights Entitlements (except to the extent of renunciation by any of them in favour of any other Promoter or member of the Promoter Group) subject to the aggregate shareholding of our Promoter and Promoter Group being compliant with the minimum public shareholding requirements under the SCRR and the SEBI LODR Regulations. Accordingly, in terms of Regulation 86 of the SEBI ICDR Regulations, the requirement of minimum subscription is not applicable to the Issue.

The allotment of Equity Shares subscribed by the Promoter and other members of the Promoter Group in this Issue shall be eligible for exemption from open offer requirements in terms of Regulation 10(4)(a) and 10(4)(b) of the SEBI Takeover Regulations. The Issue shall not result in a change of control of the management of our Company in accordance with provisions

of the SEBI Takeover Regulations. Our Company is in compliance with Regulation 38 of the SEBI LODR Regulations and will continue to comply with the minimum public shareholding requirements under applicable law, pursuant to this Issue.

#### Underwriting

The Issue is not underwritten.

#### Filing

This Draft Letter of Offer has been filed with SEBI for its observations, at SEBI Bhavan, Plot No. C4-A, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051, Maharashtra, India and through the SEBI intermediary portal at siportal.sebi.gov.in in terms of the SEBI circular bearing reference no. SEBI/HO/CFD/DIL1/CIR/P/2018/011 dated January 19, 2018, and with the Stock Exchanges. After SEBI gives its observations, the Letter of Offer will be filed with SEBI and the Stock Exchanges per the provisions of the SEBI ICDR Regulations.

#### CAPITAL STRUCTURE

The Equity Share capital of our Company as of the date of this Draft Letter of Offer, and the details of the Equity Shares proposed to be issued in the Issue, and the issued, subscribed and paid up share capital after the Issue, are set forth below:

			(In ₹, except share data)
		Aggregate Value at	Aggregate Value
		Face Value	at Issue Price*
Α	AUTHORISED SHARE CAPITAL		
	262,90,00,000 Equity Shares	2629,00,00,000	
	35,00,00,000 preference shares (of face value of ₹10 each)	350,00,00,000	-
	2,10,00,000 unclassified shares (of face value of ₹10 each)	21,00,00,000	
	Total	3000,00,00,000#	
B	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL BEFORE THE ISSUE		
	119,33,18,500 Equity Shares	1193,31,85,000	-
		· · · · · · · ·	
С	PRESENT ISSUE IN TERMS OF THIS DRAFT LETTER OF OFFER		
	Up to [●]* Rights Equity Shares of ₹10 each <sup>(1)</sup>	Up to [●]*	Up to [●]
L			
D	ISSUED, SUBSCRIBED AND PAID-UP SHARE CAPITAL AFTER THE ISSUE <sup>(2)</sup>		
	[●]* Equity Shares of ₹10 each	[●]*	[•]

\* To be updated upon finalisation of the Issue Price.

# The MCA portal incorrectly reflects the authorised share capital of our Company as ₹3100,00,00,000. Our Company pursuant to application dated September 21, 2022, has sought for rectification of the authorised share capital to ₹3000,00,00,000.

(1) The Issue has been authorised by the Board pursuant to a resolution dated February 8, 2023. The terms of the Issue including the Record Date and Rights Entitlement Ratio, have been approved by a resolution passed by the Committee of Directors (Rights Issue) at its meeting held on [•].

(2) Assuming full subscription for and Allotment of Equity Shares. Subject to finalisation of Basis of Allotment, Allotment and deduction of Issue related expenses.

#### Notes to the Capital Structure

### 1. Shareholding Pattern of our Company as per the last filing with the Stock Exchanges in compliance with the provisions of the SEBI LODR Regulations

- (a) The shareholding pattern of our Company as of December 31, 2022, can be accessed on the website of BSE at https://www.bseindia.com/stock-share-price/piramal-pharma-ltd/pplpharma/543635/shareholding-pattern/ and NSE at https://www.nseindia.com/companies-listing/corporate-filings-shareholding-pattern?symbol=PPLPHARMA&tabIndex=equity\*;
- (b) The statement showing holding of Equity Shares of persons belonging to the category "Promoter and Promoter Group" including the details of lock-in, pledge of and encumbrance thereon, as of December 31, 2022, website of BSE can be accessed on the at https://www.bseindia.com/corporates/shpPromoterNGroup.aspx?scripcd=543635&qtrid=116.00&QtrName =December%202022 and NSE at https://www.nseindia.com/companies-listing/corporate-filingsshareholding-pattern?symbol=PPLPHARMA&tabIndex=equity\*; and
- (c) The statement showing details of shareholders of our Company belonging to the category "Public" including Equity Shareholders holding more than 1% of the total number of Equity Shares as of December 31, 2022 as well as details of shares which remain unclaimed for public can be accessed on the website of BSE at https://www.bseindia.com/corporates/shpPublicShareholder.aspx?scripcd=543635&qtrid=116.00&QtrNam e=December%202022 and NSE at https://www.nseindia.com/companies-listing/corporate-filingsshareholding-pattern?symbol=PPLPHARMA&tabIndex=equity\*.

\*Post December 31, 2022, the following amendments have been made to the list of promoter group entities:

- ) Three of the members of the Promoter Group, namely, Kosamba Glass Deco Private Limited, Ansa Deco Glass Private Limited and Address Makers Developers Private Limited have been re-classified to the public category pursuant to the approval from the Stock Exchanges on March 23, 2022;
- 2) One of the members of the Promoter Group, namely, Brickex Advisors Private Limited has been amalgamated with another member of the Promoter Group, namely, Piramal Corporate Services Private Limited; and
- 3) Certain entities forming part of the Promoter Group are under the process of being struck off, namely, (i) Piramal Advanced Systems Private Limited; (ii) Piramal Aerospace Private Limited; (iii) Piramal Aerostructures Private Limited; (iv) Piramal Auto Private Limited; (v) Piramal Chemtech and Fertilizers Private Limited; (vi) Piramal Defence Equipments Private Limited; (vii) Piramal Electrosystems Private Limited; (viii) Piramal Entertainment Private Limited; (ix) Piramal e-Shopping Private Limited; (x) Piramal Flight Systems Private Limited; (xi) Piramal Entertainment Private Limited; (xii) Piramal Hospitality Private Limited; (xiii) Piramal Flight Systems Private Limited; (xiv) Piramal Offshore Private Limited; (xv) Piramal Oil & Gas Private Limited; (xvi) Piramal Security Private Limited; (xvi) Piramal Shipyard Private Limited; (xvi) Piramal Sports Private Limited; (xix) Piramal Televentures Private Limited (xx) Piramal Packaging Private Limited; (xi) Piramal Agriculture Private Limited; (xxii) Piramal Higher Education Private Limited and (xxiii) Piramal Data Integrity Private Limited.

2. There are no outstanding options or convertible securities, including any outstanding warrants or rights to convert debentures, loans or other instruments convertible into our Equity Shares as on the date of this Draft Letter of Offer.

#### 3. Intention and extent of participation by the Promoter and Promoter Group

Our Promoter, Ajay G. Piramal, together with other persons in the Promoter Group by way of letter dated March 27, 2023, have confirmed that they intend to (i) subscribe the full extent of our rights entitlement in the Issue in accordance with Regulation 10(4)(a) of the SEBI Takeover Regulations; and (b) together with other persons in the Promoter Group will subscribe to the full extent of the aggregate rights entitlement of the Promoter and the Promoter Group in the Issue, and will further subscribe to such number of additional Equity Shares for any unsubscribed portion in the Issue as may be required to ensure that the aggregate subscription in the Issue shall be 100% of the Equity Shares offered in the Issue.

The allotment of Equity Shares of our Company subscribed by the Promoter and other members of the Promoter Group in this Issue shall be eligible for exemption from open offer requirements in terms of Regulation 10(4)(a) and 10(4)(b) of the SEBI Takeover Regulations. The Issue shall not result in a change of control of the management of our Company in accordance with provisions of the SEBI Takeover Regulations. Our Company is in compliance with Regulation 38 of the SEBI LODR Regulations and will continue to comply with the minimum public shareholding requirements under applicable law, pursuant to this Issue.

- 4. The ex-rights price of the Equity Shares as per regulation 10(4)(b) of the SEBI Takeover Regulations is  $[\bullet]$ .
- 5. Our Company shall ensure that any transaction in the securities of our Company by our Promoter and the Promoter Group during the period between the date of filing this Draft Letter of Offer and the Issue Closing Date shall be reported to the Stock Exchanges within 24 hours of such transaction.
- 6. At any given time, there shall be only one denomination of the Equity Shares of our Company.
- 7. All Equity Shares are fully paid-up and there are no partly paid-up Equity Shares as on the date of this Draft Letter of Offer. Further, the Rights Equity Shares allotted pursuant to the Issue, shall be fully paid up.
- 8. Except for the issue of any Equity Shares or options/units pursuant to ESOP Plan, there will be no further issue of Equity Shares whether by way of a public issue, qualified institutions placement, issue of bonus shares, preferential allotment, rights issue or in any other manner during the period commencing from filing of this Draft Letter of Offer with SEBI until the Equity Shares have been listed on the Stock Exchanges, or all application monies have been refunded, as the case may be.

#### 9. Details of the Equity Shareholders holding more than 1% of the issued and paid-up Equity Share capital

The table below sets forth details of Equity Shareholders holding more than 1% of the issued and paid-up Equity Share capital of our Company, as of December 31, 2022.

Sr. No.	Name of the Equity Shareholders	Number of Equity Shares held	Percentage of Equity Shares held (%)
1.	The Sri Krishna Trust through its trustees Ajay G. Piramal and Swati Ajay Piramal	31,55,10,320	26.44
2.	CA Alchemy Investments	23,86,63,700	20.00
3.	Caisse De Depot Et Placement Du Quebec	6,74,16,540	5.65
4.	Life Insurance Corporation of India	4,63,23,944	3.88
5.	East Bridge Capital Master Fund Limited	4,12,30,012	3.46
6.	V3 Designs LLP	3,88,04,000	3.25
7.	PRL Realtors LLP	3,58,95,652	3.01
8.	East Bridge Capital Master Fund I Ltd	2,58,45,596	2.17
9.	Indiahold Limited	1,72,99,744	1.45
10.	College Retirement Equities Fund – Stock Account and College Retirement Equities Fund – Global Equities Account	1,28,79,460	1.08

#### COMPOSITE SCHEME OF ARRANGEMENT

A composite scheme of arrangement ("**Scheme**") was entered into between PEL, our Company, CCPL, HPPL, PFPL and their respective shareholders and creditors, pursuant to the provisions of Section 230 to 232 and other applicable provisions of the Companies Act.

The Scheme was approved by our Board pursuant to its resolution dated October 7, 2021 and the stamping of the Scheme is under process. Pursuant to an order dated May 12, 2022, passed by the National Company Law Tribunal, Mumbai bench ("**NCLT**") the Scheme was sanctioned on August 12, 2022. The appointed Date of the Scheme was April 1, 2022.

The Scheme, inter alia, provided for the following:

- (i) the transfer by way of a demerger of the businesses, undertakings, activities, operations and properties of PEL of whatever nature and kind and wheresoever situated, exclusively related to or pertaining to the conduct of, or the activities of the Pharma Business<sup>1</sup> as a going concern including, *inter alia*, all immovable property (land together with buildings), all movable assets, all permits, licenses, permissions, right of way, approvals authorisations, clearances, consents, registrations, contracts, agreements, purchase orders, insurance policies, intellectual property, books, records, files, liabilities, employees and legal or other proceedings to our Company, the consequent issue of equity shares by our Company to the shareholders of PEL in accordance with the share entitlement ratio (*as defined in the Scheme*). The equity shares of our Company, forming part of the Pharma Business of PEL stood cancelled and extinguished;
- the amalgamation of CCPL and HPPL both being wholly owned subsidiaries of our Company, into our Company and consequent dissolution of CCPL and HPPL without winding up and the cancellation of the equity shares of CCPL and HPPL held by our Company and its nominee shareholder ("Pharma Amalgamations");
- the amalgamation of PFPL, a wholly owned subsidiary of PEL, into PEL and consequent dissolution of PFPL without winding up and the cancellation of the equity shares of PFPL held by PEL and joint shareholders ("FS Amalgamation"); and
- (iv) various other matters consequential or integrally connected therewith.

#### **Consideration**

Upon the Scheme becoming effective and in consideration of transfer and vesting of the Pharma Business from PEL to our Company in terms of the Scheme, our Company has issued and allotted 95,46,54,800 Equity Shares to the shareholders of the PEL in the following manner:

"for every 1 (one) equity share of face and paid-up value of Rs. 2/- (Two) held in PEL, 4 (Four) equity shares of face and paidup value of Rs. 10/- (Ten) in PPL."

No new shares were issued or payment made in cash or in kind, whatsoever, by our Company in connection with the Pharma Amalgamations or by PEL in connection with the FS Amalgamation.

<sup>&</sup>lt;sup>i</sup> Pharma Business means the pharmaceutical business of PEL conducted in India whereby it provides end-to-end development and manufacturing solutions to third parties across the drug lifecycle, through an integrated network, which comprises the following business undertaken:

<sup>(</sup>*a*) *directly by PEL:* 

i. Contract development and manufacturing of formulations and vitamin-mineral pre-mixes including at the Mahad facility;

*ii.* The business of manufacture, and distribution of consumer healthcare products, including through super distribution agreements; and

<sup>(</sup>b) indirectly through PPL:

*i.* contract development and manufacturing organization services, ranging from discovery clinical development to commercial manufacturing of active pharmaceutical ingredients and formulations;

*ii.* manufacturing/ selling/ distribution of complex hospital generics including inhalation anaesthesia, injectable anaesthesia, intrathecal spasticity and pain management and select antibiotics; and

*iii. developing and marketing consumer healthcare products.* 

#### **OBJECTS OF THE ISSUE**

#### Appraising entity

None of the objects of the Issue for which the Net Proceeds will be utilised has been appraised by any bank, financial institution or any other external agency.

#### The Issue

Our Company intends to utilize the Net Proceeds from the Issue towards funding of the following objects:

- 1. Repayment or prepayment, in full or in part, of certain borrowings availed by our Company;
- 2. General corporate purposes.

The main objects and objects incidental or ancillary to the main objects as stated in the Memorandum of Association enable our Company to undertake (i) its existing activities; (ii) to undertake the activities for which borrowings were availed and which are proposed to be repaid or prepaid from the Net Proceeds.

#### **Issue Proceeds**

The details of the Net Proceeds are summarized in the table below:

	<i>(in ₹ crore)</i>
Particulars	Amount
Issue Proceeds*	1,050
Less: Estimated Issue related expenses**	[•]
Net Proceeds**	[•]

\* Assuming full subscription in the Issue and subject to finalization of the Basis of Allotment and to be adjusted per the Rights Entitlement ratio.
 \*\* To be finalized upon determination of the Issue Price and updated in the Letter of Offer. See "- Estimated Issue Related Expenses" on page 62.

#### **Requirement of Funds and Utilisation of Net Proceeds**

The Net Proceeds are proposed to be used in accordance with the details set forth in the following table:

	(in ₹ crore)
Particulars	Estimated amount (up to)
Repayment or prepayment, in full or in part, of certain borrowings availed by our Company	778.47
General corporate purposes*	[•]
Total Net Proceeds	[•]

To be finalized upon determination of Issue Price and updated in the Letter of Offer. The amount shall not exceed 25% of the Net Proceeds.

#### Means of Finance

The funding requirements mentioned above are based on the internal management estimates of our Company and have not been appraised by any bank, financial institution or any other external agency. They are based on current circumstances of our business and our Company may have to revise its estimates from time to time on account of various factors beyond its control, such as market conditions, competitive environment, and interest or exchange rate fluctuations. Consequently, the funding requirements of our Company and deployment schedules are subject to revision in the future at the discretion of our management, subject to applicable law. If additional funds are required for the purposes as mentioned above, such requirement may be met through internal accruals, additional capital infusion, debt arrangements or any combination of them, subject to compliance with applicable laws. Further, depending on the funding requirements of our Company and subject to market and other considerations, our Company may increase the size of the Issue by 20% of the Issue size disclosed in this Draft Letter of Offer in accordance with the SEBI ICDR Regulations and other applicable law.

Since our Company is not proposing to fund any specific project from the Net Proceeds, the requirement to make firm arrangements of finance through verifiable means towards 75% of the stated means of finance for such project proposed to be funded from the Net Proceeds is not applicable.

#### **Proposed Schedule of Implementation or Deployment of Net Proceeds**

The following table provides the schedule of utilisation of the Net Proceeds:

			(in ₹ crore)
Particulars	Total estimated amount	Estimated utilisation	Estimated
		from Net Proceeds	deployment of
			the Net Proceeds
			in Financial
			Year 2024
Repayment or prepayment, in full or in part, of certain	778.47	778.47	778.47
borrowings availed by our Company			
General corporate purposes <sup>*</sup>	[•]	[•]	[•]
Total	[•]	[•]	[•]

To be finalized upon determination of Issue Price and updated in the Letter of Offer. The amount shall not exceed 25% of the Net Proceeds.

In the event that the estimated utilization of the Net Proceeds in a scheduled Financial Year is not completely met (in full or in part), due to factors stated above and other factors such as (i) economic and business conditions; (ii) the timing of completion of the Issue; (iii) market conditions outside the control of our Company; and (iv) any other business and commercial considerations, the remaining Net Proceeds shall be utilized (in full or in part) in subsequent periods as may be determined by our Company, in accordance with applicable laws. If the actual utilisation towards the repayment or prepayment, in full or in part, of certain borrowings availed by our Company is lower than the proposed deployment such balance will be used for future growth and towards general corporate purposes to the extent that the total amount to be utilised towards general corporate purposes will not exceed 25% of the Net Proceeds in accordance with the SEBI ICDR Regulations.

In the event that the Net Proceeds are not completely utilized for the purposes stated above and as per the estimated schedule of utilisation specified above, the same would be utilized in subsequent Financial Years for achieving the objects of the Issue.

#### Details of the activities to be financed from the Net Proceeds

The details in relation to objects of the Issue are set forth herein below.

#### I. Repayment or prepayment, in full or in part, of certain borrowings availed by our Company

Our Company has, in the regular course of business, entered into various financing arrangements, including, term loans, working capital loans and listed and unlisted non-convertible debentures. The working capital loans availed by us are typically short term in nature and are repaid within a period of three to six months from the date of avail. Further, depending on the business requirements of our Company and other considerations, certain of the working capital loans are rolled over based on commercially agreed upon terms between us and the lenders of these working capital loans. Such rollovers may result in changes to the certain commercial terms and conditions of such loans, including the change in the lenders in some cases. Since the repayment cycles of these working capital loans are short, our Company may have to rollover certain of these loans post filing of this Draft Letter of Offer which may result in change in terms and conditions of these loans, including change in the lenders of certain loans. Additionally, the aggregate outstanding amounts under these borrowings may vary from time to time, and our Company may, in accordance with the relevant repayment schedule, repay or refinance, or prepay, some of its existing borrowings. Therefore, the details of the working capital, term loans and the non-working capital loans proposed to be repaid or prepaid from the proceeds of the Issue may change between the filing of this Draft Letter of Offer and the Letter of Offer.

As at February 28, 2023, the amount outstanding under various borrowing arrangements of our Company on a standalone basis was ₹1,552.24 crore. Our Company proposes to utilise an estimated amount of ₹778.47 crore from the Net Proceeds towards full or partial repayment or pre-payment of borrowings availed by our Company. Further, our Company has obtained consents from the lenders/ trustees of these borrowings and made intimations to lenders and trustees, as applicable, as on the date of this Draft Letter of Offer. The amounts outstanding under these borrowings as well as the sanctioned limits are dependent on several factors and may vary with our business cycle with multiple intermediate repayments, drawdowns and enhancement of sanctioned limits.

The following table provides details of certain borrowings availed by our Company which are outstanding as on February 28, 2023, out of which certain borrowings are currently proposed to be repaid or prepaid, in full or in part, to the extent of ₹778.47 crore from the Net Proceeds:

Name of Bank/ Financial institution	Nature of borrowing, date of sanction and date of borrowing availed	Principal loan amount sanctioned as on February 28, 2023 (₹ in crore)	Principal amount disbursed as on February 28, 2023 (₹ in crore)	Principal amount outstanding as on February 28, 2023 (₹ in crore)	Interest rate (% per annum) <sup>#</sup>	Date of Repayment	Purpose for v disbursed an was utilize	iount	Prepayment penalty/ Additional fees														
Working capital a	nd term loans																						
IndusInd Bank Limited	Working capital demand loan Date of loan sanction: February 15, 2022 Date of loan availed: December 12, 2022	200.00	50.00	50.00	7.50	June 9, 2023	Working requirements	Capital	N.A.														
	Working capital demand loan <b>Date of loan sanction</b> : February 15, 2022 <b>Date of loan availed</b> : January 16, 2023						25.00	25.00	7.50	July 15, 2023	Working requirements	Capital	N.A.										
	Working capital demand loan Date of loan sanction: February 15, 2022 Date of loan availed: January 18, 2023							-									25.00	25.00	7.50	July 17, 2023	Working requirements	Capital	N.A.
	Working capital demand loan <b>Date of loan sanction</b> : February 15, 2022 <b>Date of loan availed</b> : January 20, 2023								20.00	20.00	7.50	July 19, 2023	Working requirements	Capital	N.A.								
	Working capital demand loan <b>Date of loan sanction</b> : February 15, 2022 <b>Date of loan availed</b> : January 23, 2023								-	-	-	-	-	-	-	-	20.00	20.00	7.50	July 21, 2023	Working requirements	Capital	N.A.
	Working capital demand loan Date of loan sanction: February 15, 2022 Date of loan availed: February 24, 2023				30.00	30.00	7.80	August 23, 2023	Working requirements	Capital	N.A.												
	Working capital demand loan <b>Date of loan sanction</b> : February 15, 2022		30.00	30.00	7.80	August 25, 2023	Working requirements	Capital	N.A.														

Name of Bank/ Financial institution	Nature of borrowing, date of sanction and date of borrowing availed	Principal loan amount sanctioned as on February 28, 2023 (₹ in crore)	Principal amount disbursed as on February 28, 2023 (₹ in crore)	Principal amount outstanding as on February 28, 2023 (₹ in crore)	Interest rate (% per annum) <sup>#</sup>	Date of Repayment	Purpose for which disbursed amount was utilized*	Prepayment penalty/ Additional fees
	Date of loan availed: February 27, 2023							
Kotak Mahindra Bank	Working capital demand loan Date of loan sanction: May 23, 2022 Date of loan availed: February 9, 2023	100.00	45.00	45.00	8.65	August 8, 2023	Working Capital requirements	1% on the outstanding loan amount
Axis Bank Limited	Working capital demand loan Date of loan sanction: March 8, 2022 Date of loan availed: January 30, 2023	150.00	20.00	20.00	7.50	April 28, 2023	Working Capital requirements	N.A.
	Working capital demand loan Date of loan sanction: March 8, 2022 Date of loan availed: February 28, 2023		25.00	25.00	8.30	August 25, 2023		
	Working capital demand loan Date of loan sanction: March 8, 2022 Date of loan availed: February 2, 2023		49.00	49.00	7.60	May 3. 2023		
	Working capital demand loan <b>Date of loan sanction</b> : March 8, 2022 <b>Date of loan availed</b> : February 3, 2023		45.00	45.00	7.60	May 4, 2023		
	Term loan Date of loan sanction: June 17, 2021 Date of loan availed: October 29, 2021	30.00	3.45	1.95	8.75	December 31, 2026	Funding the capital expenditure required for expanding the capacities of the facilities	
	Term loan		3.93	3.93	8.75			

Name of Bank/ Financial institution	Nature of borrowing, date of sanction and date of borrowing availed	Principal loan amount sanctioned as on February 28, 2023 (₹ in crore)	Principal amount disbursed as on February 28, 2023 (₹ in crore)	Principal amount outstanding as on February 28, 2023 (₹ in crore)	Interest rate (% per annum) <sup>#</sup>	Date of Repayment	Purpose for which disbursed amount was utilized*	Prepayment penalty/ Additional fees
	Date of loan sanction: June 17, 2021							
	Date of loan availed: November 11, 2021							
	Term loan		2.15	2.15	8.75			
	Date of loan sanction: June 17, 2021							
	Date of loan availed: November 15, 2021							
	Term loan		1.02	1.02	8.75			
	Date of loan sanction: June 17, 2021							
	Date of loan availed: November 18, 2021							
	Term loan		7.02	7.02	8.75			
	Date of loan sanction: June 17, 2021							
	Date of loan availed: November 30, 2021							
	Term loan		4.02	4.02	8.75			
	Date of loan sanction: June 17, 2021							
	Date of loan availed: May 5, 2022							
	Term loan		3.15	3.15	8.75			
	Date of loan sanction: June 17, 2021							
	Date of loan availed: July 27, 2022							
Standard Chartered Bank	Working capital demand loan	50.00	50.00	50.00	8.00	April 28, 2023	Working Capital requirements	N.A
	Date of loan sanction: September 2, 2021						requirements	
	Date of loan availed: February 1, 2023							

Name of Bank/ Financial institution	Nature of borrowing, date of sanction and date of borrowing availed	Principal loan amount sanctioned as on February 28, 2023 (₹ in crore)	Principal amount disbursed as on February 28, 2023 (₹ in crore)	Principal amount outstanding as on February 28, 2023 (₹ in crore)		Date of Repayment	Purpose for which disbursed amount was utilized*	Prepayment penalty/ Additional fees
BNP Paribas	Working capital demand loan Date of loan sanction: May 20, 2022 Date of loan availed: December 8, 2022	50.00	50.00	50.00	7.90	June 6, 2023	Working Capital requirements	N.A
IDBI Trusteeship Services Private Limited	Unlisted NCD Date of issue of debentures: May 6, 2021 Date of allotment: May 6, 2021	200.00	200.00	200.00	8.60	May 6, 2026	Long term Working Capital	0.25%
Non-working capi	Total	780.00	708.74	707.24				
							[	
IDBI Trusteeship Services Private Limited	Listed NCD Date of issue of debentures: October 3, 2022 Date of allotment: October 3, 2022	100.00	100.00	100.00	7.95	October 3, 2025	Repayment/Prepayme nt/Refinancing of existing debt	N.A.
	Total	100.00	100.00	100.00				

\* In accordance with the SEBI ICDR Regulations, our Company has obtained a certificate dated March 28, 2023 from the Statutory Auditors who have performed agreed upon procedures to certify that the borrowings have been utilised towards the purposes for which such borrowings were availed. However, out of a total amount of ₹807.24 crore which was outstanding, our company proposes to repay/ prepay borrowings aggregating to ₹778.47 which were utilised as of February 28, 2023 for the purposes for which such borrowings were availed

We believe that such repayment or prepayment will help reduce our outstanding indebtedness and our debt-equity ratio and enable utilization of our internal accruals for further investment in business growth. In addition, we believe that the strength of our balance sheet and our leverage capacity will further improve, which shall enable us to raise further capital in the future at competitive rates to fund potential business development opportunities and plans to grow and expand our business in the coming years.

We may consider the following factors for identifying the loans that will be repaid or pre-paid out of the Net Proceeds:

- 1. Costs, expenses and charges relating to the facility including interest rates involved;
- 2. Presence of onerous terms and conditions under the facility;
- 3. Ease of operation with the lender;
- 4. Terms and conditions of consents and waivers;
- 5. Provisions of any law, rules, regulations governing such borrowings; and/or
- 6. Other commercial considerations including, among others, the amount of the loan outstanding and the remaining tenor of the loan.

Given the nature of these borrowings and the terms of repayment or prepayment, the aggregate outstanding amounts under these borrowings may vary from time to time, and our Company may, in accordance with the relevant repayment schedule, repay or refinance, or prepay, some of their existing borrowings. In the event Net Proceeds are insufficient for the said repayment, such repayment shall be made from the internal accruals of our Company. For details, please see the section entitled "*Risk Factors - Our funding requirements and proposed deployment of the Net Proceeds are based on management estimates and have not been independently appraised and may be subject to change based on various factors, some of which are beyond our control*" on page 30.

Accordingly, we may utilise the Net Proceeds for full or partial prepayment or repayment of any such refinanced facilities, or full or partial prepayment, or repayment of any additional facilities obtained by our Company. However, the aggregate amount to be utilised from the Net Proceeds towards prepayment or repayment of borrowings (including refinanced or additional facilities availed, if any), in part or full, would not exceed  $\mathbb{E}[\bullet]$  crore. In the event our Board deems appropriate, the amount allocated for estimated schedule of deployment of Net Proceeds in a particular Financial Year may be repaid/ pre-paid in part or full by our Company in the subsequent Financial Year. Further, the amounts outstanding under the borrowings as well as the sanctioned limits are dependent on several factors and may vary with the business cycle of our Company with multiple intermediate repayments, drawdowns and enhancement of sanctioned limits.

#### II. General corporate purposes

Our Company intends to deploy the balance Net Proceeds aggregating up to  $\mathbb{Z}[\bullet]$  crore towards general corporate purposes, provided that the amount to be utilized for general corporate purposes shall not exceed 25% of the Net Proceeds. Such utilisation towards general corporate purposes shall be to drive our business growth, including, amongst other things, acquiring assets, such as furniture and fixtures, and vehicles and intangibles, meeting any expenses incurred in the ordinary course of business by our Company, including brand building, other marketing expenses, salaries and wages, rent, administration expenses, upgradation of information technology infrastructure, insurance related expenses, and the payment of taxes and duties, repair, maintenance, renovation and upgradation of our offices or branches, funding growth opportunities, including strategic initiatives, meeting our working capital requirements, payment of interest on borrowings, leasehold improvements, meeting of exigencies which our Company may face in the course of any business and any other purpose as permitted by applicable laws and as approved by our Board or a duly appointed committee thereof, subject to meeting regulatory requirements and obtaining necessary approvals/ consents, as applicable.

Our management will have flexibility in utilizing the proceeds earmarked for general corporate purposes.

#### **Estimated Issue Related Expenses**

The estimated Issue related expenses are as follows:

			(unless other	wise specified, in ₹ crore)
Sr. No.	Particulars	Estimated amount	Percentage of total estimated Issue expenditure (%)	Percentage of Issue Size (%)
1.	Fees payable to the Lead Manager (including underwriting commission, brokerage and selling commission)	[•]	[•]	[•]
2.	Fees payable to the Registrar to the Issue	[•]	[•]	[•]
3.	Advertising, marketing and shareholder outreach expenses	[•]	[•]	[•]
4.	Fees payable to regulators, including Stock Exchanges, SEBI, depositories and other statutory fee	[•]	[•]	[•]
5.	Fees payable to others <sup>#</sup>	[•]	[•]	[•]
6.	Others			
	SEBI filing fees, upload fees, BSE and NSE processing fees, and other regulatory expenses	[•]	[•]	[•]
	Printing and stationery	[•]	[•]	[•]
	Fees payable to the legal counsels	[•]	[•]	[•]
	Miscellaneous expenses	[•]	[•]	[•]
Total	estimated Issue related expenses*	[•]	100.00	[•]

Includes fees payable to the Statutory Auditors, CRISIL for preparing the industry report commissioned by our Company, the virtual data room provider in connection with due diligence for the Issue.

\* Includes applicable taxes. Subject to finalisation of Basis of Allotment. In case of any difference between the estimated Issue related expenses and actual expenses incurred, the shortfall or excess shall be adjusted with the amount allocated towards general corporate purposes.

#### **Bridge Financing Facilities**

Our Company has not availed any bridge loans from any banks or financial institutions as on the date of this Draft Letter of Offer, which are proposed to be repaid from the Net Proceeds.

#### **Interim Use of Net Proceeds**

Our Company shall deposit the Net Proceeds, pending utilisation of the Net Proceeds for the purposes described above, by depositing the same with scheduled commercial banks included in second schedule of Reserve Bank of India Act, 1934.

#### Monitoring Utilization of Funds from the Issue

Our Company shall appoint a Monitoring Agency for the Issue prior to the filing of the Letter of Offer to monitor the utilization of the Net Proceeds and the Monitoring Agency shall submit a report to our Board as required under Regulation 82 of the SEBI ICDR Regulations. Our Company will disclose the utilization of the Net Proceeds under a separate head in our balance sheet along with the relevant details, for all such amounts that have not been utilized. Our Company will indicate instances, if any, of unutilized Net Proceeds in the balance sheet of our Company for the relevant Financial Years subsequent to receipt of listing and trading approvals from the Stock Exchanges.

Pursuant to Regulation 32(3) of the SEBI LODR Regulations, our Company shall, on a quarterly basis, disclose to the Audit Committee the uses and applications of the Net Proceeds. On an annual basis, our Company shall prepare a statement of funds utilised for purposes other than those stated in this Draft Letter of Offer and place it before the Audit Committee and make other disclosures as may be required until such time as the Net Proceeds remain unutilised. Such disclosure shall be made only until such time that all the Net Proceeds have been utilised in full. The statement shall be certified by the Statutory Auditors of our Company. Furthermore, in accordance with Regulation 32(1) of the SEBI LODR Regulations, our Company shall furnish to the Stock Exchanges on a quarterly basis, a statement indicating (i) deviations, if any, in the actual utilisation of the proceeds of the Issue from the objects of the Issue as stated above; and (ii) details of category wise variations in the actual utilisation of the proceeds of the Issue from the objects of the Issue as stated above. This information will also be published on our website and explanation for such variation (if any) will be included in our Director's report, after placing it before the Audit Committee.

#### **Strategic or Financial Partners**

There are no strategic or financial partners to the Objects of the Issue.

#### **Other confirmations**

No part of the proceeds of the Issue will be paid by our Company to our Promoter, our Promoter Group, our Directors or our Key Managerial Personnel, except in the normal course of its business.

Our Promoter, our Promoter Group and our Directors do not have any interest in the objects of the Issue, and there are no material existing or anticipated transactions in relation to utilization of the Net Proceeds with our Promoter, Promoter Group, Directors or Key Managerial Personnel or Senior Management Personnel.

#### STATEMENT OF POSSIBLE SPECIAL TAX BENEFITS

To,

#### The Board of Directors

Piramal Pharma Limited Ground Floor, Piramal Ananta, Agastya Corporate Park, Kamani Junction, LBS Marg Kurla Mumbai – 400 070

#### **ICICI Securities Limited**

ICICI Venture House AppasahebMarathe Marg Prabhadevi Mumbai 400 025 Maharashtra, India

(ICICI Securities Limited and any other lead manager appointed for the Rights Issue are collectively referred to as the "Lead Managers" or "LMs")

Re: Rights issue of equity shares of face value of ₹ 10 each (the "Equity Shares") of Piramal Pharma Limited (the "Company") under Chapter III of the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "SEBI ICDR Regulations"), and the Companies Act, 2013, as amended (the "Companies Act, 2013") ("Rights Issue")

#### Dear Sir/Madam

We hereby confirm that the enclosed **Annexure A**, prepared by the Company and initialed by us for identification purpose ("**Statement**") for the Rights Issue, provides the possible special tax benefits available to the Company, its shareholders and its material subsidiaries, under direct tax and indirect tax laws presently in force in India, as amended and read with the rules, circulars and notifications, applicable for Financial Year 2022-23.

The Company has identified two material subsidiaries, *viz.* Piramal Critical Care Inc (US) and Piramal Healthcare UK Limited. The aforesaid Statement also covers possible special tax benefits in the hands of these material subsidiaries, under direct and indirect tax laws presently in force in the United States and United Kingdom, respectively, applicable for assessment year being financial year ending December 31, 2022.

Several of these benefits are dependent on the Company or its shareholders or its material subsidiaries fulfilling the conditions prescribed under the relevant statutory provisions. Hence, the ability of the Company and/or its shareholders and/or its material subsidiaries to derive the tax benefits is dependent upon fulfilling such conditions, which based on business imperatives the Company or its shareholders or its material subsidiaries faces in the future, the Company or its shareholders or its material subsidiaries may or may not choose to fulfil.

This statement of possible special tax benefits is required as per Schedule VI (Part B - 1)(10) of the SEBI ICDR Regulations. For the purpose of this Statement, it is assumed that with respect to special tax benefits available to the Company, and/or its shareholders and/or its material subsidiaries, the same would include those benefits as enumerated in **Annexure A**. Further, any benefits available under any other laws within or outside India, except for those mentioned in Annexure A have not been examined and covered by this statement.

The preparation of the accompanying statement is accurate, complete, and free from misstatement is the responsibility of the management of the Company including the preparation and maintenance of all accounting and other relevant supporting records and documents.

The benefits discussed in the enclosed Statement are not exhaustive. The Statement is only intended to provide general information to the investors and is neither designed nor intended to be a substitute for professional tax advice. In view of the

individual nature of the tax consequences and changing tax laws, each investor is advised to consult his or her own tax consultant with respect to the specific tax implications arising out of their participation in the Rights Issue.

Also, our confirmation is based on the existing provisions of law and our interpretation of the same, which are subject to change from time to time. We do not assume responsibility to update the views consequent to such changes.

In respect of non-residents, the tax rates and the consequent taxation in India shall be further subject to any benefits available under the applicable Double Taxation Avoidance Agreement, if any, between India and the country in which the non-resident has fiscal domicile.

Our confirmation is based on the information, explanations and representations obtained from the Company and confirmation received from the tax advisors of the respective overseas material subsidiaries of the Company with respect to the possible special tax benefits in their respective overseas jurisdictions and based on our understanding of the business activities and operations of the Company and its material subsidiaries.

Insofar as possible special tax benefits under direct and indirect tax laws in the United States as applicable to Piramal Critical Care Inc (US) are concerned, we have relied on the certificates/statements dated March 27, 2023 and March 25, 2023 issued by KNAV PA and Samarth CPA LLC, respectively without independently verifying the correctness of the certificate/statement or content therein.

As regards possible special tax benefits under direct and indirect tax laws in United Kingdom as applicable to Piramal Healthcare UK Limited, are concerned, we have relied on the certificate dated March 24, 2023 and March 26, 2023 issued by Price Bailey LLP and KNAV Limited, respectively, without independently verifying the correctness of the certificate/statement or content therein.

Also, we do not assume responsibility to update the Statement with any subsequent amendments in the taxation laws in United States and United Kingdom, as is applicable to the material subsidiaries

We do not express an opinion or provide any assurance as to whether:

- (a) The Company, its material subsidiaries and its shareholders will continue to obtain the benefits as per the Statement in future;
- (b) The conditions prescribed for availing the benefits, wherever applicable have been/ would be met with; and
- (c) The revenue authorities/courts will concur with the views expressed herein.

We hereby consent to be named an "expert" under the Companies Act, 2013, as amended, and our name may be disclosed as an expert to any applicable legal or regulatory authority insofar as may be required, in relation to the statements contained therein. We further confirm that we are not and have not been engaged or interested in the formation or promotion or management of the Company.

We also consent to the inclusion of this Statement and the Annexure as a part of "*Material Contracts and Documents for Inspection*" in connection with the Rights Issue, which will be available for inspection from date of the filing of the Letter of Offer until the Issue Closing Date.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

We confirm that the information in this certificate is true and correct and there is no untrue statement or omission which would render the contents of this certificate misleading in its form or context. We have conducted our examination in accordance with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) and accordingly, confirm that we have complied with such Code of Ethics issued by the ICAI.

This certificate is for information and for inclusion (in part or full) in the Issue Documents or any other Rights Issue-related material, and may be relied upon by the Company, the Lead Managers and the legal advisors appointed by the Company and the Lead Managers in relation to the Offer.

We hereby consent to (i) the submission of this certificate as may be necessary to the SEBI, the relevant stock exchanges and any other regulatory authority and/or for the records to be maintained by the Lead Managers and in accordance with applicable law; and (ii) the disclosure of this certificate if required by reason of any law, regulation or order of a court or by any governmental or competent regulatory authority; or in seeking to establish a defence in connection with, or to avoid, any actual, potential or threatened legal, arbitral or regulatory proceeding or investigation.

Yours faithfully, For Bansi S. Mehta & Co. Chartered Accountants ICAI Firm Registration Number: 100991W

Name: Ronak G. Doshi Designation: Partner Membership No.: 116513 Place: Mumbai UDIN: 23116513BGXMOO8148

#### Annexure A

# STATEMENT OF POSSIBLE TAX BENEFITS AVAILABLE TO THE COMPANY, ITS MATERIAL SUBSIDIARIES AND ITS SHAREHOLDERS

The information provided below sets out the possible tax benefits in the hands of the Piramal Pharma Limited ("the Company") and its material subsidiaries, namely Piramal Healthcare UK Limited and Piramal Critical Care Inc and the shareholders of the Company in a summary manner only and is not a complete analysis or listing of all potential tax consequences on the subscription, ownership and disposal of listed equity shares under the current tax laws presently in force. Several of these benefits are dependent upon fulfilling the conditions prescribed under the relevant tax laws in the concerned jurisdictions. Hence, the ability of the Company, its material subsidiaries and its shareholders to derive the tax benefits is dependent upon fulfilling such conditions, which, based on business imperatives faced, they may or may not choose to fulfil.

The following overview is not exhaustive or comprehensive and is not intended to be a substitute for professional advice. Investors are advised to consult their own tax consultant with respect to the tax implications on purchase, ownership and disposing of listed equity shares, particularly in view of the fact that certain recently enacted legislation may not have a direct legal precedent or may have a different interpretation on the benefits and consequences.

# INVESTORS ARE ADVISED TO CONSULT THEIR OWN TAX CONSULTANT WITH RESPECT TO THE INDIAN TAX IMPLICATIONS AND CONSEQUENCES OF PURCHASING, OWNING AND DISPOSING OF LISTED EQUITY SHARES IN YOUR PARTICULAR SITUATION.

# POSSIBLE TAX BENEFITS AVAILABLE TO THE COMPANY, ITS MATERIAL SUBSIDIARIES AND ITS SHAREHOLDERS UNDER THE APPLICABLE DIRECT AND INDIRECT TAX LAWS <u>IN INDIA</u>

#### Possible tax benefits under the Income-tax Act, 1961, ("the IT Act") – Direct Tax Laws:

The law stated below is as per the Income-tax Act, 1961 as amended by Finance Act, 2022.

#### A. PIRAMAL PHARMA LIMITED ("the Company"):

1. The Company has exercised the option under section 115BAA to be taxed at a concessional corporate tax rate of 22% (as increased by the applicable surcharge and cess). Pursuant thereto, the Company is not entitled to certain stipulated deductions (including Chapter VIA deduction (except section 80JJAA and section 80M).

Further, the domestic companies opting for 115BAA will not be required to pay Minimum Alternate Tax ('MAT') under section 115JB. Since the MAT provisions under section 115JB itself would not apply to such companies, brought forward MAT credit (if any) would also not be available for set-off.

2. The Company is engaged in Research and Development ("R&D") activities and has R&D centres in Mumbai and Ennore, which are recognised by the Department of Scientific and Industrial Research (DSIR).

The Company is eligible to claim deduction under section 35(1)(iv) r.w. section 35(2), of a sum equal to 100% of any capital expenditure (except expenditure on acquisition of land) on scientific research related to the business carried on by the Company at the aforesaid centres.

Where a deduction is allowed under section 35(1)(iv) in respect of expenditure represented wholly or partly by an asset, depreciation under section 32(1)(ii) shall not be allowed in respect of that asset.

Subject to the provisions of section 72(2) relating to business loss and section 73(3) relating to speculation loss, the unabsorbed capital expenditure on scientific research (if any) would be deemed to be an expenditure of the following previous year and so on for the succeeding previous years and deduction shall be allowed accordingly.

3. As per section 80JJAA of the IT Act, the Company is allowed to claim a deduction of 30% of additional employee cost paid to additional employees employed or deemed to be employed in the concerned year, for three assessment years beginning from the year in which the employment is provided subject to such conditions specified in the said section.

4. Section 80M intends to eliminate the cascading tax effect in case of inter-corporate dividends by providing a deduction in respect of dividends received by a domestic company, to the extent such dividend is distributed by it on or before the due date. In this case, due date means one month prior to the date for furnishing the return of income under sub-section (1) of section 139 of the Act. PPL would be eligible to claim deduction under section 80M in respect of dividends received from other domestic or foreign companies and further distributed to its shareholders, subject to satisfaction of the provisions of the section.

#### B. PIRAMAL HEALTHCARE INC AND PIRAMAL CRITICAL CARE INC (MATERIAL SUBSIDIARIES):

From Indian tax laws perspective, there are no special tax benefits available to the material subsidiaries in India.

#### C. SHAREHOLDERS OF THE COMPANY:

- 1. The basis of charge of Indian income-tax would depend upon the residential status of the shareholder during a tax year. The Indian tax year runs from April 1 until March 31.
- 2. If the shareholder is an Indian tax resident, he is liable to income-tax in India on his worldwide income, subject to certain tax exemptions, which are provided under the IT Act.
- 3. A shareholder who is treated as a non-resident for Indian income-tax purposes, is generally subject to tax in India only on his India-sourced income (i.e. income which accrues or arises or deemed to accrue or arise in India) and income received by such persons in India. In case of shares of a company, the source of income from shares would depend on the "situs" of such shares. As per judicial precedents, generally the "situs" of the shares is where a company is "incorporated" and where its shares can be transferred.

Accordingly, since PPL is incorporated in India, its shares are deemed to be "situated" in India and any income in respect of PPL shares and/or gains arising to a non-resident shareholder on transfer of such shares is taxable in India under the IT Act.

- 4. In case of non-resident shareholders, the tax rates and the consequent taxation, mentioned in this part shall be further subject to any benefits available under the Double Taxation Avoidance Agreement ("DTAA"), if any, between India and the country of residence of the non-resident, subject to satisfying the relevant conditions including but not limited to:
  - a) conditions (if any) present in the said DTAA read with the relevant provisions of the Multilateral Instrument ("MLI") as ratified by India with the respective country of which the said shareholder is a tax resident;
  - b) non-applicability of General Anti-Avoidance Rule ("GAAR"); and
  - c) providing and maintaining necessary information and documents as prescribed under the IT Act read with applicable rules, circulars and/or notifications.
- 5. All references to equity shares hereinafter refer to listed equity shares unless stated otherwise.

#### CI. Resident shareholders:

1. As a consequence of abolition of DDT under section 115-O w.e.f. FY 2020-21, the exemption available under section 10(34) in respect of dividend income has been discontinued. Thus, any dividend declared by the Company in future would be taxable in the hands of the shareholders under the head 'Income from Other Source' under section 56 of the IT Act at normal applicable rates.

The Company would be under an obligation to deduct tax at source under section 194 at the rate of 10% on payment of dividend to resident shareholders. In the absence of Permanent Account Number ("PAN") of the shareholder, tax would be deductible at the rate of 20% as provided under section 206AA.

Section 194, further provides no deduction shall be made in the following cases -

- (i) the dividend is paid to a resident individual shareholder by any mode other than cash;
- (ii) the amount of aggregate dividend distributed or paid or likely to be distributed or paid during the financial year to the resident individual shareholder, does not exceed ₹5,000;
- (iii) the dividend is paid to Life Insurance Corporation of India, General Insurance Corporation of India or any other insurer, in respect of any shares owned by them or in which they have full beneficial interest.

Further, as per section 196, no deduction of tax shall be made by any person from any sums payable to -

- (i) the Government, or
- (ii) the Reserve Bank of India, or
- (iii) a corporation established by or under a Central Act which is, under any law for the time being in force, exempt from income-tax on its income, or
- (iv) a Mutual Fund specified under clause (23D) of section 10

No deduction of tax is required in case of resident individuals if 15G/15H certificate is furnished as per section 197A(1)/(1C).

Further, section 197A(1E) provides no deduction of tax shall be made from any payment to any person for, or on behalf of, the New Pension System Trust referred to in clause (44) of section 10.

- 2. Section 206AB provides for a higher withholding rate in case of any person (other than a non-resident who does not have a permanent establishment in India) who has not filed the return of income for assessment year relevant to the previous year immediately preceding the financial year in which tax is required to be deducted, for which the time limit for furnishing the return of income under sub-section (1) of section 139 has expired and the aggregate of tax deducted at source and tax collected at source in his case is rupees fifty thousand or more in the said previous year. The withholding tax rates in case of such person shall be higher of the following:
  - (i) at twice the rate specified in the relevant provision of the IT Act; or
  - (ii) at twice the rate or rates in force; or
  - (iii) at the rate of 5%.

Further, where the provisions of section 206AA of the IT Act are applicable to such person, tax shall be deducted at higher of the two rates provided in section 206AB and in section 206AA of the IT Act.

3. It is pertinent to note that since the dividend income will not be exempt in the hands of the shareholder, expenses incurred in relation to earning such income would not be liable for disallowance under section 14A of the IT Act.

Section 57(i) grants deduction of any reasonable sum paid by way of commission or remuneration paid to a banker or any other person for the purpose of realising dividend or interest on securities on behalf of the assessee. Further, under clause (iii) of section 57, deduction is allowable for any other expenditure (not being in the nature of capital expenditure) laid out or expended wholly and exclusively for the purpose of making or earning the income.

However, w.e.f. FY 2020-21, Finance Act, 2020 has inserted a proviso to section 57 to restrict deduction in respect interest expenses to 20% of such dividend income. Further, deduction shall not be permissible for any other expense that an assessee may incur wholly and exclusively for earning such income.

- 4. Section 80M intends to eliminate the cascading tax effect in case of inter-corporate dividends by providing a deduction in respect of dividends received by a domestic company, to the extent such dividend is distributed by it on or before the due date. In this case, due date means one month prior to the date for furnishing the return of income under subsection (1) of section 139 of the Act. Any shareholder being a domestic company may be entitled to the benefit of section 80M.
- 5. Finance Act, 2021 has amended section 234C of the IT Act w.e.f. FY 2020-21 pursuant to which interest at the rate of 1% shall not apply in respect of shortfall of advance tax payment on account of under estimation or failure to estimate dividend income as defined in section 2(22), excluding sub-clause (e) thereof.
- 6. The characterization of gains/losses, arising from sale of shares, as Capital Gains or Business Income would depend on the nature of holding in the hands of the shareholder and various other factors. The Central Board of Direct Taxes ("CBDT") has clarified in Circular No. 6/2016 dated February 29, 2016 that income arising from transfer of listed shares and securities, which are held for more than 12 months would be taxed as "Capital Gains" unless the shareholder itself treats these as its stock-in-trade and income arising from transfer thereof as its business income.

- 7. Section 48 of the IT Act, which prescribes the mode of computation of capital gains, provides for deduction of cost of acquisition/improvement and expenses incurred wholly and exclusively in connection with the transfer of a capital asset, from the sale consideration to arrive at the amount of capital gains. However, in respect of Long Term Capital Gains, ("LTCG") i.e. gains from the shares, being transfer of shares of Indian company held for a period exceeding twelve months, the second proviso to section 48 of the IT Act, permits substitution of cost of acquisition/improvement with the indexed cost of acquisition/improvement, which adjusts the cost of acquisition/improvement by a cost inflation index, as prescribed from time to time. The base year for indexation has been shifted from April 1, 1981 to April 1, 2001 and the cost of acquisition of an asset acquired before April 1, 2001 would be allowed to be taken as fair market value as on April 1, 2001.
- 8. The period of holding for shares subscribed to by the shareholder on the basis of his right to subscribe to such shares or subscribed to by the person in whose favour the shareholder has renounced his right to subscribe to such shares, shall be reckoned from the date of allotment of such shares as provided under clause (d) to Explanation 1 to section 2(42A) of the IT Act.

The period of holding in the hands of shareholder, for the rights which are renounced in favour of any person, shall be reckoned from the date of the offer of such right shares by the Company as per clause (e) to Explanation 1 to section 2(42A) of the Act.

9. As per section 112A of the IT Act, LTCG arising on sale/transfer of listed shares, it will be subject to tax at the rate of 10% if, Securities Transaction Tax ("STT") has been paid on both, purchase and sale of rights issue (except in certain cases notified by CBDT vide Notification No. 60/2018 dated October 1, 2018) and the aggregate LTCG during the financial year exceeds Rs.1 lakh. The said rate will be increased by applicable surcharge and cess. Further, no deduction under Chapter VI-A would be allowed in computing LTCG subject to tax under section 112A of the IT Act.

As per the third proviso to section 48 of the IT Act, LTCG will be computed without considering the indexation benefit.

- 10. In cases other than those covered under section 112A, the provisions of section 112 will apply. As per the said provision, LTCG arising on transfer of the shares would be subject to tax at the rate of 20% (plus applicable surcharge and cess) after indexation. In case of listed shares, the amount of such tax shall, however, be limited to 10% (plus applicable surcharge and cess) without indexation. Further, no deduction under Chapter VI-A would be allowed in computing LTCG subject to tax under section 112 of the IT Act.
- 11. As per section 111A of the IT Act, Short Term Capital Gains ("STCG"), (i.e. gains from shares held for a period not exceeding twelve months) arising on transfer of the equity shares would be taxable at a rate of 15% (plus applicable surcharge and cess) where such transaction of sale is entered on a recognised stock exchange in India and is liable to STT. Further, no deduction under Chapter VI-A would be allowed in computing STCG subject to tax under section 111A of the IT Act.

STCG arising from transfer of the shares, other than those covered by section 111A of the IT Act, would be subject to tax as calculated under the normal provisions of the IT Act.

- 12. For the purpose of computation of 'Capital Gains', the 'cost of acquisition' as provided under section 55(2)(aa) of the IT Act would be as under:
  - (a) in relation to the original shares, on the basis of which the shareholder becomes entitled to the right shares, the amount actually paid for acquiring the original shares;
  - (b) in relation to renouncement of the right by the shareholder in favour of any person, to subscribe the shares, the cost would be taken as *NIL*, in the hands of such shareholder;
  - (c) in relation to shares which the shareholder has subscribed on the basis of the said entitlement, the amount actually paid by him for acquiring such asset;
  - (d) in relation to any shares purchased by any person in whose favour the right to subscribe to such asset has been renounced, the aggregate of the amount of the purchase price paid by him to the person renouncing such right and the amount paid by him to the Company for acquiring such shares;

The grandfathering provisions under section 55(2)(ac) would not be applicable for computing cost of acquisition in relation of shares referred to under section 112A as the rights offer is made after the cut-off date of February 1, 2018 provided under the said section.

- 13. As per the seventh proviso to section 48 of the IT Act, no deduction of amount paid on account of STT will be allowed in computing the income chargeable to tax as Capital Gains.
- 14. Section 54EE of the Act exempts long-term capital gains on transfer of shares if the gains upto Rs. 50 lacs are invested in "long term specified assets" (i.e. units of notified fund) within six months from the date of transfer. The investment in long term specified assets should be held for 3 years.

Further, if the units of the notified fund are transferred within a period of three years from the date of its acquisition, the amount of capital gains for which the exemption was availed earlier would be taxed as LTCG in the year in which such units are transferred.

For the purposes of section 54EE of the IT Act, "long term specified assets" has been defined as a unit or units issued before April 1, 2019, of such fund as may be notified by the Central Government in this behalf.

15. Under section 54F of the IT Act and subject to the conditions and to the extent provided therein, LTCG arising in the hands of the shareholder, being an Individual or Hindu Undivided Family, on transfer of the shares would be exempt from tax, if the net consideration from such transfer is utilized, for purchase within a period of 1 year before or 2 years after the date on which the transfer took place, or for construction within a period of 3 years after the date of such transfer, of one residential house in India ("new asset").

However, the said exemption shall not be available, if the shareholder:

- (a) Owns more than one residential house, other than the new asset, on the date of transfer of the shares; or
- (b) Purchases any residential house, other than the new asset, within a period of 1 year after the date of transfer of the shares; or
- (c) Constructs any residential house, other than the new asset, within a period of 3 years after the date of transfer of the shares;
   and
- (d) The income from such residential house, other than the one residential house owned on the date of transfer of the shares is chargeable under the head 'Income from house property'.

Further, if the new asset is transferred within a period of three years from the date of its purchase or construction, the amount of capital gains for which the exemption was availed earlier would be taxed as LTCG in the year in which such residential house is transferred.

16. As per section 70 of the IT Act, Short Term Capital Loss computed for the given year is allowed to be set off against STCG as well as LTCG computed for the said year. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years, for being set off against subsequent years' STCG as well as LTCG, in terms of section 74 of the IT Act.

Long Term Capital Loss computed for a given year is allowed to be set off only against the LTCG, in terms of section 70 of the IT Act. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years for being set off only against subsequent years' LTCG, in terms of section 74 of the IT Act.

- 17. In terms of section 36(1)(xv) of the IT Act, the STT paid by the shareholder in respect of the taxable securities transactions entered into in the course of his business would be eligible for deduction from the amount of income chargeable under the head "Profit and gains of business or profession", if the income arising from taxable securities transaction is included in such income.
- 18. As per section 70 of the IT Act, business loss from one source (other than loss on speculation business) for a given year is allowed to be set off against business income from another source. Further, as per section 71 of the IT Act, business loss (other than loss on speculation business) for a given year is allowed to be set-off against income from other heads (except Salaries).

Balance business loss (other than loss on speculation business), which is not set-off is allowed to be carried forward for subsequent eight assessment years for being set off only against subsequent years' non-speculative business income, as per section 72.

By virtue of section 73, loss from a speculative business is allowed to be set-off only against income from a speculative business. The balance loss, which is not set-off is allowed to be carried forward for subsequent four assessment years for being set off only against subsequent years' speculative business income.

Further, as per Explanation to section 73, in case of a company, if any part of the business consists of the purchase and sale of shares, such company shall, for the purpose of this section, be deemed to be carrying on speculation business to the extent to which the business consists of the purchase and sale of such shares. This rule does not apply to a company -

- (a) whose gross total income consists mainly of income which is chargeable under heads of income other Business income; or
- (b) whose principal business is trading in shares or banking or granting of loans and advances.
- 19. Section 115QA requires the Company to pay distribution tax at the rate of 20% (plus applicable surcharge as cess) on buyback of shares on any amount of distributed income (being difference between consideration paid for buy-back and the amount received by the company for issue of shares). As per section 10(34A) of the IT Act, income arising to the shareholders on such buy back of shares is exempt from income-tax in the hands of the shareholders.
- 20. In case, where total income of any individual, HUF, AOP, BOI, Artificial Juridical Person includes any income by way of dividend or capital gains under sections 111A, 112 and 112A, the rate of surcharge on the amount of incometax computed in respect of such income shall not exceed 15%. The applicable rates of surcharge are tabulated hereunder:

Total Income	Income other than Dividend & Capital gains covered u/s 111A, 112 and 112A	Dividend & Capital gains covered u/s 111A, 112 and 112A
Upto ₹50 lakh	Nil	Nil
Income exceeds ₹ 50 lakhs	10%	10%
but does not exceed ₹1 crore		
Income exceeds ₹1 crore	15%	15%
but does not exceed ₹2 crore		
Income exceeds ₹2 crore	25%	15%
but does not exceed ₹5 crores		
Income exceeds ₹5 crores	37%	15%

CII. Non-resident Shareholders (other than Foreign Institutional Investors ("FIIs") or Foreign Portfolio Investors ("FPIs"):

As a consequence of abolition of DDT under section 115-O w.e.f. FY 2020-21, the exemption available under section 10(34) in respect of dividend income has been discontinued. Thus, any dividend declared by the Company in future would be taxable in the hands of the shareholders. As per section 115A, gross amount of dividend would be taxable at the rate of 20% (plus applicable surcharge and cess). The non-resident shareholder may avail treaty benefit (if any), subject to satisfaction of certain conditions.

The Company would be under an obligation to deduct tax at source under section 195 at applicable rates in force. In the absence of PAN of the shareholder, tax would be deductible at higher of, the applicable rate or 20% as per section 206AA of the IT Act. The provisions of section 206AA will, however not apply if the non-resident shareholder provides to the payer the following details as listed in Rule 37BC:

- (i) name, e-mail id, contact number;
- (ii) address in the country or specified territory outside India of which the shareholder is a resident;
- (iii) Tax Residency Certificate;
- (iv) Tax Identification Number/ Unique Identification Number of the shareholder.
- 2. Section 206AB provides for a higher withholding rate in case of any person (other than a non-resident who does not

have a permanent establishment in India) who has not filed the return of income for assessment year relevant to the previous year immediately preceding the financial year in which tax is required to be deducted, for which the time limit for furnishing the return of income under sub-section (1) of section 139 has expired and the aggregate of tax deducted at source and tax collected at source in his case is rupees fifty thousand or more in the said previous year. The withholding tax rates in case of such person shall be higher of the following:

- (i) at twice the rate specified in the relevant provision of the IT Act; or
- (ii) at twice the rate or rates in force; or
- (iii) at the rate of 5%.

Further, where the provisions of section 206AA of the IT Act are applicable to such person, tax shall be deducted at higher of the two rates provided in section 206AB and in section 206AA of the IT Act.

In case of non-resident shareholder, section 206AB would not apply, except where the non-resident has a Permanent Establishment in India.

- 3. Finance Act, 2021 has amended section 234C of the IT Act w.e.f. FY 2020-21 pursuant to which interest at the rate of 1% shall not apply in respect of shortfall of advance tax payment on account of under estimation or failure to estimate dividend income as defined in section 2(22), excluding sub-clause (e) thereof.
- 4. The characterization of gains/losses, arising from sale of shares, as Capital Gains or Business Income would depend on the nature of holding in the hands of the shareholder and various other factors. The Central Board of Direct Taxes ("CBDT") has clarified in Circular No. 6/2016 dated February 29, 2016 that income arising from transfer of listed shares and securities, which are held for more than 12 months would be taxed as "Capital Gains" unless the shareholder itself treats these as its stock-in-trade and income arising from transfer thereof as its business income.
- 5. The period of holding for shares subscribed by the shareholder on the basis of his right to subscribe to such shares or subscribed to by the person in whose favour the shareholder has renounced his right to subscribe to such shares, shall be reckoned from the date of allotment of such shares as provided under clause (d) to Explanation 1 to section 2(42A) of the IT Act.

The period of holding in the hands of shareholder, for the rights which are renounced in favour of any person, shall be reckoned from the date of the offer of such right shares by the Company as per clause (e) to Explanation 1 to section 2(42A) of the Act.

- 6. Under the first proviso to section 48 of the IT Act, in case of a non-resident shareholder, while computing the capital gains arising from transfer of shares of the company acquired in convertible foreign exchange (as per exchange control regulations), protection is provided from fluctuations in the value of rupee in terms of foreign currency in which the original investment was made. Cost indexation benefits will not be available in such a case. The capital gains/loss in such a case is computed by converting the cost of acquisition, sales consideration and expenditure incurred wholly and exclusively in connection with such transfer into the same foreign currency which was utilized in the purchase of the shares, and the capital gains so computed shall be reconverted into Indian currency.
- 7. As per section 112A of the IT Act, LTCG arising on sale/transfer of listed equity shares will be subject to tax at the rate of 10% if, STT has been paid on both, purchase and sale of shares (except in certain cases notified by CBDT vide Notification No. 60/2018 dated October 1, 2018) and the aggregate LTCG during the financial year exceeds Rs.1 lakh. The said rate will be increased by applicable surcharge and health & education cess. Further, no deduction under Chapter VI-A would be allowed in computing LTCG subject to tax under section 112A of the IT Act.

As per the third proviso to section 48 of the IT Act, LTCG will be computed without considering the indexation benefit.

8. In cases other than those covered u/s 112A, the provisions of section 112 of the IT Act will apply. As per the said provision, LTCG arising on transfer of the shares would be subject to tax at a rate of 20% (plus applicable surcharge and health & education cess), with indexation. Further, no deduction under Chapter VI-A would be allowed in computing LTCG subject to tax under section 112 of the IT Act.

9. As per section 111A of the IT Act, Short Term Capital Gains ("STCG"), (i.e. gains from shares held for a period not exceeding twelve months) arising on transfer of the equity shares would be taxable at a rate of 15% (plus applicable surcharge and health & education cess) where such transaction of sale is entered on a recognized stock exchange in India and is liable to STT. Further, no deduction under Chapter VI-A would be allowed in computing STCG subject to tax under section 111A of the IT Act.

STCG arising from transfer of the shares, other than those covered by section 111A of the IT Act, would be subject to tax as calculated under the normal provisions of the IT Act.

- 10. For the purpose of computation of 'Capital Gains', the 'cost of acquisition' as provided under section 55(2)(aa) of the IT Act would be as under:
  - (a) in relation to the original shares, on the basis of which the shareholder becomes entitled to the right shares, the amount actually paid for acquiring the original shares;
  - (b) in relation to renouncement of the right by the shareholder in favour of any person, to subscribe the shares, the cost would be taken as *NIL*, in the hands of such shareholder;
  - (c) in relation to shares which the shareholder has subscribed on the basis of the said entitlement, the amount actually paid by him for acquiring such asset;
  - (d) in relation to any shares purchased by any person in whose favour the right to subscribe to such asset has been renounced, the aggregate of the amount of the purchase price paid by him to the person renouncing such right and the amount paid by him to the Company for acquiring such shares;

The grandfathering provisions under section 55(2)(ac) would not be applicable for computing cost of acquisition in relation of shares referred to under section 112A as the rights offer is made after the cut-off date of February 1, 2018 provided under the said section.

- 11. As per the seventh proviso to section 48 of the IT Act, no deduction of amount paid on account of STT will be allowed in computing the income chargeable to tax as Capital Gains.
- 12. Section 54EE of the Act exempts long-term capital gains on transfer of shares if the gains upto Rs. 50 lacs are invested in "long term specified assets" (i.e. units of notified fund) within six months from the date of transfer. The investment in long term specified assets should be held for 3 years.

Further, if the units of the notified fund are transferred within a period of three years from the date of its acquisition, the amount of capital gains for which the exemption was availed earlier would be taxed as LTCG in the year in which such units are transferred.

For the purposes of section 54EE of the IT Act, "long term specified assets" has been defined as a unit or units issued before April 1, 2019, of such fund as may be notified by the Central Government in this behalf.

13. Under section 54F of the IT Act and subject to the conditions and to the extent provided therein, LTCG arising in the hands of the shareholder, being an Individual or Hindu Undivided Family, on transfer of the shares would be exempt from tax, if the net consideration from such transfer is utilized, for purchase within a period of 1 year before or 2 years after the date on which the transfer took place, or for construction within a period of 3 years after the date of such transfer, of one residential house in India ("new asset").

However, the said exemption shall not be available, if the shareholder:

- (a) Owns more than one residential house, other than the new asset, on the date of transfer of the shares; or
- (b) Purchases any residential house, other than the new asset, within a period of 1 year after the date of transfer of the shares; or
- (c) Constructs any residential house, other than the new asset, within a period of 3 years after the date of transfer of the shares;
   and
- (d) The income from such residential house, other than the one residential house owned on the date of transfer of the shares is chargeable under the head 'Income from house property'.

Further, if the new asset is transferred within a period of three years from the date of its purchase or construction, the amount of capital gains for which the exemption was availed earlier would be taxed as LTCG in the year in which such residential house is transferred.

14. The provisions of section 115JB of the IT Act do not apply to a foreign company if it is a resident of a country with which India has entered into a DTAA under section 90/90A of the IT Act and the Assessee does not have a Permanent Establishment in India or such company is a resident of a country with which India does not have such agreement and the Assessee is not required to seek registration under any law for the time being in force, relating to companies.

Further, section 115JB expressly provides that the amount of income from (i) capital gains arising on transactions in securities; or (ii) interest, royalty or fees for technical services chargeable to tax at the rates specified in Chapter XII, accruing or arising to a foreign company shall not be liable to MAT if such income is credited to the profit and loss account and the income-tax payable in accordance with the other provisions of the Income-tax Act, is less than the rate specified in section 115JB. The expenditures, if any, debited to the profit loss account, corresponding to such income (which is to be excluded from the MAT liability) shall also be added back to the book profit for the purpose of computation of MAT.

W.e.f. FY 2020-21, Finance Act, 2021 extends the above relief from applicability of MAT provisions to dividend income accruing or arising to a foreign company and correspondingly, adding back of expenditure related to such dividend income.

15. As per section 70 of the IT Act, Short Term Capital Loss computed for the given year is allowed to be set off against STCG as well as LTCG computed for the said year. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years, for being set off against subsequent years' STCG as well as LTCG, in terms of section 74 of the IT Act.

Long Term Capital Loss computed for a given year is allowed to be set off only against the LTCG, in terms of section 70 of the IT Act. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years for being set off only against subsequent years' LTCG, in terms of section 74 of the IT Act.

- 16. Where the shares have been subscribed in convertible foreign exchange, Non-Resident Indians ("NRI"), i.e. an individual being a citizen of India or person of Indian origin who is not a resident, have the option of being governed by the provisions of Chapter XII-A of the IT Act, which *inter alia* entitles them to the following benefits:
  - (i) Under section 115E of the IT Act, the LTCG arising to the NRI shall be taxable at the rate of 10 % (plus applicable surcharge and health & education cess). While computing the LTCG, the benefit of indexation of cost would not be available.
  - (ii) Under section 115F of the IT Act, LTCG arising to an NRI from the transfer of the shares subscribed to in convertible foreign exchange shall be exempt from income-tax, if the net consideration is reinvested in specified assets or in any saving certificates referred to in section 10(4B) of the IT Act, within six months of the date of transfer. If only part of the net consideration is so reinvested, the exemption shall be proportionately reduced. The amount so exempted shall be chargeable to tax subsequently, if the specified assets or saving certificate are transferred or converted into money within three years from the date of their acquisition.
  - (iii) Under section 115G of the IT Act, it shall not be necessary for an NRI to furnish his return of income under section 139(1) of the IT Act if his income chargeable under the IT Act consists of only investment income or LTCG or both; arising out of assets acquired, purchased or subscribed in convertible foreign exchange and tax deductible at source has been deducted there from as per the provisions of Chapter XVII-B of the IT Act.
  - (iv) In accordance with the provisions of Section 115H of the IT Act, where an NRI becomes assessable as a resident in India, he may furnish a declaration in writing to the Assessing Officer along with his return of income for that year under Section 139 of the IT Act to the effect that the provisions of Chapter XII-A of the IT Act shall continue to apply to him in relation to such investment income derived from the specified assets (which do not include shares in an Indian company) for that year and subsequent assessment years until such assets are converted into money.
  - (v) As per provisions of Section 115-I of the IT Act, an NRI may elect not to be governed by provisions of Chapter

XII-A and compute his total income as per other provisions of the IT Act.

- 17. In terms of section 36(1)(xv) of the IT Act, the STT paid by the shareholder in respect of the taxable securities transactions entered into in the course of his business would be eligible for deduction from the amount of income chargeable under the head "Profit and gains of business or profession", if the income arising from taxable securities transaction is included in such income.
- 18. As per section 70 of the IT Act, business loss from one source (other than loss on speculation business) for a given year is allowed to be set of against business income from another source. Further, as per section 71 of the IT Act, business loss (other than loss on speculation business) for a given year is allowed to be set-off against income from other heads (except Salaries).

Balance business loss (other than loss on speculation business), which is not set-off is allowed to be carried forward for subsequent eight assessment years for being set off only against subsequent years' non-speculative business income, as per section 72.

By virtue of section 73, loss from a speculative business is allowed to be set-off only against income from a speculative business. The balance loss, which is not set-off is allowed to be carried forward for subsequent four assessment years for being set off only against subsequent years' speculative business income.

Further, as per Explanation to section 73, in case of a company, if any part of the business consists of the purchase and sale of shares, such company shall, for the purpose of this section, be deemed to be carrying on speculation business to the extent to which the business consists of the purchase and sale of such shares. This rule does not apply to a company -

- (a) whose gross total income consists mainly of income which is chargeable under heads of income other than business income; or
- (b) whose principal business is trading in shares or banking or granting of loans and advances.
- 19. Section 115QA requires the Company to pay distribution tax at the rate of 20% (plus applicable surcharge as cess) on buyback of shares on any amount of distributed income (being difference between consideration paid for buy-back and the amount received by the company for issue of shares). As per section 10(34A) of the IT Act, income arising to the shareholders on such buy back of shares is exempt from income-tax in the hands of the shareholders.
- 20. In case, where total income of any individual, AOP, BOI, Artificial Juridical Person includes any income by way of dividend or capital gains referred under sections 111A, 112 and 112A, the rate of surcharge on the amount of incometax computed in respect of such income shall not exceed 15%. The applicable rates of surcharge are tabulated hereunder:

Total Income	Income other than Dividend & Capital gains covered u/s 111A, 112 and 112A	Dividend & Capital gains covered u/s 111A, 112 and 112A
Upto ₹50 lakh	Nil	Nil
Income exceeds ₹ 50 lakhs	10%	10%
but does not exceed ₹1 crore		
Income exceeds ₹1 crore but does not exceed ₹2 crore	15%	15%
Income exceeds ₹2 crore but does not exceed ₹5 crores	25%	15%*
Income exceeds ₹5 crores	37%	15%*

\* The capping of surcharge at 15% would not be available in case the income is taxable under section 115A.

21. As per section 90(2) of the IT Act, the provisions of the IT Act would prevail over the provisions of the DTAA entered between India and the country of residence of the non-resident, if any, to the extent they are more beneficial to the non-resident. Thus, a non-resident can opt to be governed by the provisions of the IT Act or the applicable tax treaty (read with MLI, if applicable), whichever is more beneficial. The treaty and MLI provide for various anti-abuse provisions (*viz.* beneficial ownership, Limitation on Benefit, Principal Purpose Test, etc.) which have to be examined

for claiming treaty benefit. In order to avail treaty benefit, the non-resident will also have to furnish a Tax Residency Certificate of his being a resident in a country outside India, alongwith Form No. 10F as prescribed under section 90(5) of the IT Act. Further, vide Notification No. 03/2022 dated 16 July 2022, the Directorate of Income Tax (Systems) has added Form 10F to the prescribed list of forms to be furnished electronically. However, a notification vide Folio No F. No. DGIT(S}-ADG(S)-3/e-Filing Notification/Forms/2022/9227 dated December 12,2022 has clarified that non-resident taxpayers who are not having PAN and are not required to obtain PAN as per relevant provisions of Act read with Income-tax rules, 1962 are exempted from mandatory electronic filing of Form 10F till March 31, 2023.

# CIII. Non-resident Shareholders – FIIs/FPIs:

- 1. Section 115AD(1) provides for taxation of income of *inter alia* FIIs/FPIs from securities or capital gains arising from their transfer. The rate of income-tax prescribed under the said section on various streams of income is as under:
  - (i) Income in respect of *inter alia* shares -20%
  - (ii) Short Term Capital Gains covered under section 111A 15%
  - (iii) Other Short Term Capital Gains 30%
  - (iv) Long Term Capital Gains 10%
     (In case of Long Term Capital Gains covered under section 112A, tax shall be calculated on gains exceeding Rs. 1 lac)

The computation of income has to be in accordance with section 115AD and other applicable provisions of the IT Act. FII/FPI shareholder may avail treaty benefit (if any), subject to satisfaction of certain conditions.

2. As a consequence of abolition of DDT under section 115-O w.e.f. FY 2020-21, the exemption available under section 10(34) in respect of dividend income has been discontinued. Thus, dividend declared by the Company in future would be taxable in the hands of the shareholders as per section 115AD on gross basis.

The Company would be under an obligation to deduct tax at source under section 196D at 20% (plus applicable surcharge and cess) or rate per the applicable treaty (subject to satisfaction of certain conditions), whichever is lower.

In the absence of PAN of the shareholder, tax would be deductible at higher of, the applicable rate or 20% as per section 206AA of the IT Act. The provisions of section 206AA will, however not apply if the non-resident shareholder provides to the payer the following details as listed in Rule 37BC:

- (i) name, e-mail id, contact number;
- (ii) address in the country or specified territory outside India of which the shareholder is a resident;
- (iii) Tax Residency Certificate;
- (iv) Tax Identification Number/ Unique Identification Number of the shareholder.
- 3. Section 206AB provides for a higher withholding rate in case of any person (other than a non-resident who does not have a permanent establishment in India) who has not filed the return of income for assessment year relevant to the previous year immediately preceding the financial year in which tax is required to be deducted, for which the time limit for furnishing the return of income under sub-section (1) of section 139 has expired and the aggregate of tax deducted at source and tax collected at source in his case is rupees fifty thousand or more in the said previous year. The withholding tax rates in case of such person shall be higher of the following:
  - (i) at twice the rate specified in the relevant provision of the IT Act; or
  - (ii) at twice the rate or rates in force; or
  - (iii) at the rate of 5%.

Further, where the provisions of section 206AA of the IT Act are applicable to such person, tax shall be deducted at higher of the two rates provided in section 206AB and in section 206AA of the IT Act.

In case of non-resident shareholder, section 206AB would not apply, except where the non-resident has a Permanent Establishment in India.

4. Finance Act, 2021 has amended section 234C of the IT Act w.e.f. FY 2020-21 pursuant to which interest at the rate of 1% shall not apply in respect of shortfall of advance tax payment on account of under estimation or failure to estimate dividend income as defined in section 2(22), excluding sub-clause (e) thereof.

- 5. As per section 2(14) of the IT Act, any securities held by a FII which has invested in such securities in accordance with the regulations made under the Securities and Exchange Board of India Act, 1992, shall be treated as capital assets. Accordingly, any gains arising from transfer of such securities shall be chargeable to tax in the hands of FIIs as capital gains.
- 6. The provisions of Indirect transfer in terms of Explanation 5 to section 9 of the IT Act shall not apply to non-resident investors, being Foreign Portfolio Investor ("FPI") Category-I and Category-II registered under Securities and Exchange Board of India (FPI) Regulations, 2014.
- 7. The period of holding for shares subscribed to by the shareholder on the basis of his right to subscribe to such shares or subscribed to by the person in whose favour the shareholder has renounced his right to subscribe to such shares, shall be reckoned from the date of allotment of such shares as provided under clause (d) to Explanation 1 to section 2(42A) of the IT Act.

The period of holding in the hands of shareholder, for the rights which are renounced in favour of any person, shall be reckoned from the date of the offer of such right shares by the Company as per clause (e) to Explanation 1 to section 2(42A) of the Act.

- 8. Under the first proviso to Section 48 of the IT Act, in case of a non-resident shareholder, while computing the capital gains arising from transfer of shares of the company acquired in convertible foreign exchange (as per exchange control regulations), protection is provided from fluctuations in the value of rupee in terms of foreign currency in which the original investment was made. Cost indexation benefits will not be available in such a case. The capital gains/loss in such a case is computed by converting the cost of acquisition, sale consideration and expenditure incurred wholly and exclusively in connection with such transfer into the same foreign currency which was utilised in the purchase of the shares.
- 9. Capital gains taxable under section 115AD would be computed without giving effect to the first and second proviso to section 48. In other words, adjustment in respect of foreign exchange fluctuation and benefit of indexation would not be allowed while computing the Capital Gains. In case of LTCG arising on long term capital assets referred to in section 112A, the gain will be chargeable to tax at 10% on income exceeding one lakh rupees.

Further, no deduction under Chapter VI-A would be allowed in computing STCG and as well as LTCG.

- 10. For the purpose of computation of 'Capital Gains', the 'cost of acquisition' as provided under section 55(2)(aa) of the IT Act would be as under:
  - (a) in relation to the original shares, on the basis of which the shareholder becomes entitled to the right shares, the amount actually paid for acquiring the original shares;
  - (b) in relation to renouncement of the right by the shareholder in favour of any person, to subscribe the shares, the cost would be taken as *NIL*, in the hands of such shareholder;
  - (c) in relation to shares which the shareholder has subscribed on the basis of the said entitlement, the amount actually paid by him for acquiring such asset;
  - (d) in relation to any shares purchased by any person in whose favour the right to subscribe to such asset has been renounced, the aggregate of the amount of the purchase price paid by him to the person renouncing such right and the amount paid by him to the Company for acquiring such shares;

The grandfathering provisions under section 55(2)(ac) would not be applicable for computing cost of acquisition in relation of shares referred to under section 112A as the rights offer is made after the cut-off date of February 1, 2018 provided under the said section.

- 11. As per the seventh proviso to section 48, no deduction of amount paid on account of STT will be allowed in computing the income chargeable to tax as Capital Gains.
- 12. As per section 196D(2) of IT Act, tax is not required to be deducted at source from any income, by way of Capital Gains arising to a FII from the transfer of securities referred to in section 115AD of the IT Act.

13. The provisions of section 115JB of the IT Act do not apply to a foreign company if it is a resident of a country with which India has entered into a DTAA under section 90/90A of the IT Act and the assessee does not have a Permanent Establishment in India or such company is a resident of a country with which India does not have such agreement and the assessee is not required to seek registration under any law for the time being in force, relating to companies.

Further, section 115JB expressly provides that the amount of income from (i) capital gains arising on transactions in securities; or (ii) interest, royalty or fees for technical services chargeable to tax at the rates specified in Chapter XII, accruing or arising to a foreign company shall not be liable to MAT if such income is credited to the profit and loss account and the income-tax payable in accordance with the other provisions of the Income-tax Act, is less than the rate specified in section 115JB. The expenditures, if any, debited to the profit loss account, corresponding to such income (which is to be excluded from the MAT liability) shall also be added back to the book profit for the purpose of computation of MAT.

W.e.f. FY 2020-21, Finance Act, 2021 extends the above relief from applicability of MAT provisions to dividend income accruing or arising to a foreign company and correspondingly, adding back of expenditure related to such dividend income.

14. Section 54EE of the Act exempts long-term capital gains on transfer of shares if the gains upto Rs. 50 lacs are invested in "long term specified assets" (i.e. units of notified fund) within six months from the date of transfer. The investment in long term specified assets should be held for 3 years.

Further, if the units of the notified fund are transferred within a period of three years from the date of its acquisition, the amount of capital gains for which the exemption was availed earlier would be taxed as LTCG in the year in which such units are transferred.

For the purposes of section 54EE of the IT Act, "long term specified assets" has been defined as a unit or units issued before April 1, 2019, of such fund as may be notified by the Central Government in this behalf.

15. As per section 70 of the IT Act, Short Term Capital Loss computed for the given year is allowed to be set off against STCG as well as LTCG computed for the said year. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years, for being set off against subsequent years' STCG as well as LTCG, in terms of section 74 of the IT Act.

Long Term Capital Loss computed for a given year is allowed to be set off only against the LTCG, in terms of section 70 of the IT Act. The balance loss, which is not set off, is allowed to be carried forward for subsequent eight assessment years for being set off only against subsequent years' LTCG, in terms of section 74 of the IT Act.

- 16. The CBDT has vide Notification No. 9/2014 dated January 22, 2014, notified FPIs registered under the Securities and Exchange Board of India (FPI) Regulations, 2014 as FII for the purpose of section 115AD of the IT Act.
- 17. Section 115QA requires the Company to pay distribution tax at the rate of 20% (plus applicable surcharge as cess) on buyback of shares on any amount of distributed income (being difference between consideration paid for buy-back and the amount received by the company for issue of shares). As per section 10(34A) of the IT Act, income arising to the shareholders on such buy back of shares is exempt from income-tax in the hands of the shareholders.
- 18. In case, where total income of any individual, AOP, BOI, Artificial Juridical Person includes any income by way of dividend or capital gains referred under section 115AD(1)(b), the rate of surcharge on the amount of income-tax computed in respect of such income shall not exceed 15%. The applicable rates of surcharge are tabulated hereunder:

Total Income	Income other than Dividend & Capital gains referred u/s 115AD(1)(b)	Dividend & Capital gains covered referred u/s 115AD(1)(b)
Upto ₹50 lakh	Nil	Nil
Income exceeds ₹ 50 lakhs but does not exceed ₹1 crore	10%	10%
Income exceeds ₹1 crore but does not exceed ₹2 crore	15%	15%
Income exceeds ₹2 crore but does not exceed ₹5 crores	25%	15%
Income exceeds ₹5 crores	37%	15%

19. As per section 90(2) of the IT Act, the provisions of the IT Act would prevail over the provisions of the DTAA entered between India and the country of residence of the non-resident, if any, to the extent they are more beneficial to the non-resident. Thus, a non-resident can opt to be governed by the provisions of the IT Act or the applicable tax treaty (read with MLI, if applicable), whichever is more beneficial. The treaty and MLI provide for various anti-abuse provisions (*viz.* beneficial ownership, Limitation on Benefit, Principal Purpose Test, etc.) which have to be examined for claiming treaty benefit. In order to avail treaty benefit, the non-resident will also have to furnish a Tax Residency Certificate of his being a resident in a country outside India, alongwith Form No. 10F as prescribed under section 90(5) of the IT Act. Further, recently vide Notification No. 03/2022 dated 16 July 2022, the Directorate of Income Tax (Systems) has added Form 10F to the prescribed list of forms to be furnished electronically. However, a notification vide Folio No F. No. DGIT(S}-ADG(S)-3/e-Filing Notification/Forms/2022/9227 dated December 12,2022 has clarified that non-resident taxpayers who are not having PAN and are not required to obtain PAN as per relevant provisions of Act read with Income-tax rules, 1962 are exempted from mandatory electronic filing of Form 10F till March 31, 2023.

# CIV. Category III Alternative Investment Fund located in International Financial Services Centre & Investment Division of an Offshore Banking Unit:

- W.e.f. FY 2020-21, the provisions of section 115AD are extended to a 'specified fund' defined under clause (c) of the Explanation to clause (4D) of section 10. 'Specified fund' is defined to mean a fund established or incorporated in India in the form of a trust or a company or a limited liability partnership or a body corporate, –
  - which has been granted a certificate of registration as a Category III Alternative Investment Fund and is regulated under the Securities and Exchange Board of India (Alternative Investment Fund) Regulations, 2012 made under the SEBI Act, 1992 or IFSC Authority Act, 2019;
  - (ii) which is located in any International Financial Services Centre; and
  - (iii) of which all the units are held by non-residents other than unit held by a sponsor or manager;

Finance Act, 2021 has w.e.f. FY 2021-22 further amended the definition of specified fund to also mean an investment division of an offshore banking unit, which has been—

- (i) granted a certificate of registration as a Category I FPI under the SEBI (FPI), Regulations, 2019 made under the SEBI Act, 1992 which has commenced its operations on or before the 31<sup>st</sup> day of March, 2024; and
- (ii) fulfils such conditions including maintenance of separate accounts for its investment division, as may be prescribed
- 2. The rate of income-tax prescribed under section 115AD(1) on various streams of income is as under:
  - (i) Income in respect of *inter alia* shares -10%
  - (ii) Short Term Capital Gains covered under section 111A 15%
  - (iii) Other Short Term Capital Gains 30%
  - (iv) Long Term Capital Gains 10%
     (In case of Long Term Capital Gains covered under section 112A, tax shall be calculated on gains exceeding ₹1 lac)

The computation of income has to be in accordance with section 115AD and other applicable provisions of the IT Act.

- 3. Finance Act, 2021 has further inserted a new sub-sections (1B) w.e.f FY 2021-22 to propose that notwithstanding anything contained in section 115AD(1), in case of investment division of an offshore banking unit, the provisions of this section shall apply to the extent of income that is attributable to the investment division of such banking units.
- 4. The provisions of section 115AD shall apply only to the extent of income that is attributable to units held by non-resident (not being a permanent establishment of a non-resident in India) calculated in the prescribed manner. Further, as per section 115JEE, the provisions of Alternate Minimum Tax shall not apply to such specified funds.
- 5. Section 196D(1A) provides for deduction of tax on any income in respect of securities referred to in section 115AD(1)(a) at the rate of 10% (plus applicable surcharge and cess). Provided that no deduction shall be made in respect of an income exempt under section 10(4D). In the absence of PAN, TDS rate would be increased to 20% as per section 206AA.

# CV. Investment Funds – Category I or Category II Alternative Investment Fund ("AIF"):

- 1. Under section 10(23FBA) of the IT Act, any income of an Investment Fund, other than the income chargeable under the head "Profits and gains of business or profession" would be exempt from income tax. For this purpose, an "Investment Fund" means a fund registered as Category I or Category II Alternative Investment Fund and is regulated under the Securities and Exchange Board of India (Alternate Investment Fund) Regulations, 2012.
- 2. As per section 115UB(1) of the IT Act, any income accruing/arising/received by a person from his investment in Investment Fund would be taxable in the hands of the person making an investment in the same manner as if it were the income accruing/arising/received by such person had the investments been made directly in the venture capital undertaking.
- 3. In case, the Fund incurs any losses, only the business losses would be eligible to be carried forward and set-off by the Fund at the Fund level. The prescribed conditions laid down under the IT Act for carry forward and set off of losses should be applicable to the Fund in this regard.

Losses other than business loss shall be allowed to be carried forward and set-off by the Unitholders while computing the total tax liability, provided that the units of the Fund are held for a period of more than 12 months. Further, such loss cannot be carried forward at Fund level even if the loss is not passed onto the Investors on account of non-fulfilment of condition of holding the units for at least 12 months. The eligible period for carry forward of losses would depend on the nature of loss.

- 4. Section 115UB of the IT Act further provides that:
  - (i) Income paid or credited by Fund shall be deemed to be of the same nature and in the same proportion in the hands of the Investors as if it had been received by or had accrued or arisen to Fund.
  - (ii) Income accruing or arising to, or received by, Fund, during a particular financial year, if not paid or credited to the Investors shall be deemed to be credited to the account of the Investors on the last day of the financial year in the same proportion in which such Investors would have been entitled to receive the income, had it been paid in the same financial year.
- 5. As per section 10(23FBB) read with section 115UB of the IT Act, any business income, accruing or arising to or received by Investors of the Fund, shall be exempt in the hands of the Investors and taxed in the hands of the Fund at the rates specified in the Finance Act of the relevant year where the Investment Fund is a company or a firm and at maximum marginal rate in any other case.
- 6. Income received by Fund which is exempt in its hand under section 10(23FBA) would not be subjected to any withholding tax by virtue of section 197A(1F) read with Notification No.51/2015/SO1703(E) dated June 25, 2015.
- 7. Further, as per section 194LBB of the Act, where any income, other than that proportion of income which is of the same nature as income referred to in section 10(23FBB) of the Act, is payable to a unit holder in respect of units of an Investment Fund, the person responsible for making the payment shall, at the time of credit of such income to the account of payee or at the time of payment thereof in cash or by issue of a cheque or draft or by any other mode, whichever is earlier, deduct income-tax thereon:
  - (i) at the rate of 10% where the payee is a residents; and

(ii) at the rates in force where the payee is a non-resident.

# CVI. Mutual Funds:

Under Section 10(23D) of the IT Act, any income of mutual funds registered under SEBI or Regulations made thereunder or mutual funds set up by public sector banks or public financial institutions or mutual funds authorised by the RBI and subject to the conditions specified therein, is exempt from tax subject to such conditions as the Central Government may by notification in the Official Gazette, specify in this behalf.

# **CVII.** Provident Fund and Pension Fund:

Under section 10(25) of the IT Act, any income received by trustees on behalf of a recognized provident fund and a recognized superannuation fund is exempt from tax.

# **CVIII.** Multi-lateral and Bilateral development Financial Institutions:

Generally, Multilateral and bilateral development financial institutions may be exempt from taxation in India on the capital gains arising on the sale of shares of the bank depending on the applicable Statute and Acts passed in India. For e.g., World Bank, IBRD, IFC, etc. In case, they are not specifically exempt from tax then the provisions as applicable for capital gains to a non-resident FII, as they should be registered as FII, should apply to these institutions.

# CIX. INCOME TAX ON GIFTS

Under section 56(2)(x) of the IT Act and subject to exception provided therein, if any person receives from any person, any property, including, *inter alia*, shares of a company, without consideration or for inadequate consideration, the following shall be treated as 'Income from other sources' in the hands of the recipient:

- where the shares are received without consideration, aggregate Fair Market Value ("FMV") exceeds Rs. 50,000/-, the whole FMV
- (ii) where the shares are received for a consideration less than FMV but exceeding Rs. 50,000/, aggregate FMV in excess of the consideration paid.

Rule 11UA of the Income-tax Rules, 1962 ("the Rules") provides for the method for determination of the FMV of various properties (including shares).

# CX. GENERAL ANTI AVOIDANCE RULES ("GAAR"):

Having regard to Chapter X-A of the IT Act, GAAR may be invoked notwithstanding anything contained in the IT Act. Thus, any arrangement entered into by a taxpayer may be declared to be impermissible avoidance arrangement, as defined in that Chapter and the consequence would inter alia include denial of tax benefit. Further, as per section 90(2A), the benefit of the DTAA will not be available to a non-resident investor, if the concerned tax authorities declare any arrangement to be an impermissible avoidance arrangement. The GAAR provisions are applicable with effect from the Financial Year 2017-18.

# Possible tax benefits under Indian Indirect tax laws:

# A. Exemption and benefits provided as per Section 26 of the Special Economic Zone Act, 2005

- 1. Exemption from any duty of customs, under the Customs Act, 1962 or the Custom Tariff Act, 1975 or any other law for the time being in force, on goods imported into, or service provided in, a Special Economic Zone or a Unit, to carry on the authorized operations by the Developer or entrepreneur;
- 2. Exemption from any duty of customs, under the Customs Act, 1962 or the Customs Tariff Act, 1975 or any other law for the time being in force, on goods exported from, or services provided, from a Special Economic Zone or from a Unit, to any place outside India;

- 3. Drawback or such other benefits as may be admissible from time to time on goods brought or services provided from the Domestic Tariff Area into a Special Economic Zone or Unit or services provided in a Special Economic Zone or Unit by the service providers located outside India to carry on the authorized operations by the Developer or entrepreneur;
- 4. Exemption from the levy of Goods and Services Tax under Central Goods and Services Act 2017 (read with Central Goods and Services Tax Rules, circulars, notifications), respective State Goods and Services Tax Act, 2017 (read with respective State Goods and Services Tax Rules, circulars, notifications), Integrated Goods and Services Tax Act, 2017 (read with Integrated Goods and Services Tax Rules, circulars, notifications) on supply of notified goods and/or services if such goods and/or services are meant to carry on the authorized operations by the Developer or entrepreneur.

# B. Benefits under The Foreign Trade (Development and Regulation) Act, 1992 (read with Foreign Trade Policy 2015-20)

# 1. Remission of Duties and Taxes on Exported Products (RoDTEP)

The Remission of Duties and Taxes on Exported Products (RoDTEP) scheme was announced by Government of India (GOI) on 14<sup>th</sup> September 2019 to boost exports by allowing reimbursement of taxes and duties, which are not exempted or refunded under any other scheme in accordance with World Trade Organization (WTO) norms.

RoDTEP is a combination of the current Merchandise Export from India Scheme (MEIS) and Rebate of State and Central Taxes and Levies (RoSCTL) and will replace all these schemes once come in operations. At present, embedded duties and taxes, which are not refunded under any other scheme, range from 1-3% are reimbursed. Under the scheme, rebate of these taxes will be given in the form of duty credit/electronic scrip.

# 2. Advance Authorization (AA)

The Advance Authorization Scheme is a scheme where the import of inputs will be allowed to be made duty-free (after making normal allowance for wastage) if they are physically incorporated in a product which is going to be exported. An export obligation is usually set as a condition for issuing Advance Authorization.

The inputs imported are exempt from duties like Basic Customs Duty, Additional Customs Duty, Education Cess, Anti-Dumping Duty, Safeguard Duty and Transition Product-Specific Safeguard Duty, Integrated Goods and Services Tax, Compensation Cess, wherever applicable, subject to certain conditions.

# 3. Export Oriented Units (EOU)

Export Oriented Units have been defined under the Foreign Trade Policy as those units undertaking to export their entire production of goods and services (except permissible sales in Domestic Tariff Area) where the import of inputs will be allowed to be made duty-free if they are physically incorporated in a product which is going to be exported. An export obligation is usually set as a condition for issuing Advance Authorization.

The inputs imported are exempt from duties like Basic Customs Duty, Additional Customs Duty, Education Cess, Anti-Dumping Duty, Safeguard Duty and Transition Product-Specific Safeguard Duty, Integrated Goods and Services Tax, Compensation Cess, wherever applicable, subject to certain conditions.

# 4. Export Promotion Capital Goods (EPCG)

The objective of the EPCG Scheme is to facilitate import of capital goods for producing quality goods and services and enhancing India's manufacturing competitiveness. EPCG Scheme facilitates import of capital goods for producing quality goods and services at zero customs duty.

Import under EPCG Scheme shall be subject to a specific export obligation equivalent to 6 times of duties, taxes and cess saved on capital goods, to be fulfilled in 6 years reckoned from date of issue of authorization.

EPCG license holder is exempted from payment of whole of Basic Customs Duty, Additional Customs Duty and Special Additional Duty in lieu of Value Added Tax/local taxes (non-GST goods), Integrated Goods and Services Tax and Compensation Cess, wherever applicable, subject to certain conditions.

#### C. Benefits of Duty Drawback scheme under Section 74 and 75 of the Customs Act, 1962

Section 74 of the Act grants duty drawback up to 98% of the import duty paid on goods, if the goods are re-exported by the importer. The importer is entitled to drawback subject to the fulfilment of the certain conditions. Presently, the rate of Duty Drawback ranges from 0% to 95%.

As per section 75, Central Government is empowered to allow duty drawback on export of goods, where the imported materials are used in the manufacture of such goods. Unlike drawback of a portion of the customs duty paid on imported goods, here the main principle is that the Government fixes a rate per unit of final article to be exported out of the country as the amount of drawback payable on such goods.

# D. Benefits under the Central Goods and Services Act, 2017, respective State Goods and Services Tax Act, 2017, Integrated Goods and Services Tax Act, 2017 (read with relevant Rules prescribed thereunder)

Under the GST regime, all supplies of goods and services which qualify as export of goods or services are zero-rated, that is, these transactions attract a GST rate of zero per cent.

On account of zero rating of supplies, the supplier will be entitled to claim input tax credit in respect of goods or services used for such supplies and can seek refund of accumulated/unutilized Input Tax Credit (ITC).

There are two mechanisms for claiming refund of accumulated ITC against export. Either person can export under Bond/ Letter of Undertaking (LUT) as zero-rated supply and claim refund of accumulated Input Tax Credit or person may export on payment of integrated Goods and Services Tax and claim refund thereof as per the provisions of Section 54 of Central Goods and Services Tax Act, 2017.

Thus, the GST law allows the flexibility to the exporter (which will include the supplier making supplies to SEZ) to claim refund upfront as integrated tax (by making supplies on payment of tax using ITC) or export without payment of tax by executing a Bond/LUT and claim refund of related ITC of taxes paid on inputs and input services used in making zero rated supplies.

Further, sales to merchant exporters will attract a concessional GST rate of 0.1% and the supplier can claim refund of accumulated ITC on account of lower output GST rate.

# E. Product Linked Incentive (PLI) Scheme for Pharmaceutical sector:

The objective of the scheme is to enhance India's manufacturing capabilities by increasing investment and production in the sector and contributing to product diversification to high value goods in the pharmaceutical sector.

The scheme will provide financial incentives on the incremental sales (over Base Year) of pharmaceutical goods and invitro diagnostic medical devices to selected applicants based on pre-defined selection criteria. The incentives will be paid for a maximum period of 6 years for each participant depending upon the threshold investments and sales criteria to be achieved by the applicant ranging from 6% to 10%.

#### Notes:

- The above benefits are as per the current tax law as amended from time to time as applicable to the financial year 2022-23.
- 2. The above statement of possible direct tax benefits sets out the provisions of law in a summary manner only and is not a complete analysis or listing of all potential tax consequences in relation to the purchase, ownership and disposal of the equity shares.
- 3. This statement is intended only to provide general information to the shareholders and is neither designed nor intended to be substituted for professional tax advice. In view of the individual nature of tax consequences, each shareholder is advised to consult his/her own tax advisor with respect to specific tax consequences of his/her participation in the scheme.
- 4. No assurance is given that the revenue authorities/courts will concur with the views expressed herein. These views are based on the existing provisions of law and its interpretation, which are subject to changes from time to time. The

Company does not assume responsibility to update the views consequent to such changes.

5. The above statement sets out the possible tax benefits in the hands of the Company, its material subsidiaries and its shareholders under the current tax laws presently in force in India. Several of these benefits available are dependent on the Company or its shareholders fulfilling the conditions prescribed under the relevant tax laws.

# POSSIBLE TAX BENEFITS AVAILABLE TO THE MATERIAL SUBSIDIARY PIRAMAL CRITICAL CARE INC UNDER THE APPLICABLE DIRECT AND INDIRECT TAX LAWS <u>IN THE UNITED STATES</u>

#### Possible tax benefits under the Direct Tax Laws:

The legislation relevant to corporate tax is contained primarily in the Internal Revenue Code of 1986 ('IRC), as amended by the treasury regulations and the other official tax guidance published by the Internal Revenue Service, and the tax laws of the various states.

#### 1. Corporate Tax rate on business profits

A company, being a resident of the US, is subject to tax on its worldwide income, including any capital gains, at the regular corporate tax rate. For tax years 2022 and 2023, US resident companies are subject to tax at a corporate federal income tax rate of 21 percent.

The Company also files income and franchise tax returns in multiple states namely Alabama, Arizona, Alaska, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Illinois, Hawaii, Idaho, Indiana, Iowa, Kansas, Kentucky, Louisiana, Massachusetts, Maryland, Maine, Michigan, Minnesota, Missouri, Mississippi, Montana, Nebraska, New Hampshire, North Carolina, North Dakota, New Mexico, New Jersey, New York, New York City, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Virginia, Vermont, West Virginia, and Wisconsin. The tax rates for the states, in which the Company has significant operations, vary between 3% to 10%.

The Company files a corporate income tax return, along with its US parent entity Piramal Healthcare Inc i.e., the Company is a part of the US consolidated corporate income tax return. Additionally, in a few states, the Company files corporate income tax returns at the standalone level while in a few states, it files combined returns with its parent Piramal Healthcare Inc.

The Company is also subject to and files commercial activity tax returns in the state of Ohio.

# 2. Taxation of Capital Gains

The capital gains are a part of business income for the purpose of taxability in the hands of the Company and chargeable to tax at the regular corporate tax rate. The capital loss, if any, can be set off against the capital gains. The unutilized capital losses can be carried back to each of the 3 taxable years preceding the loss year and can be carried over to each of the 5 taxable years succeeding the loss year.

During the tax year 2021, the Company had not generated any capital gain income nor incurred any capital loss.

#### 3. <u>Taxation of business losses</u>

Any operating loss incurred by the company is allowed to be set off against the taxable profits (including capital gains) of the same year. The remaining loss can be carried forward and can be adjusted against the taxable profits of the future years. The net operating loss generated prior to the tax year 2018 can be carried forward to each of the 20 taxable years succeeding the loss year and can be utilized to the extent of 100% of taxable income for the year, against which the losses will be utilized. Whereas the net operating loss generated from the tax year 2018 onwards can be carried forward indefinitely but can be utilized to the extent of 80% of taxable income for the year, against which the losses will be utilized.

An additional restriction may be imposed on the utilization of the losses if the ownership of the company undergoes a change. The restriction is imposed on the losses generated, prior to the date of change of ownership of the company. During the tax year 2021, the Company had utilized net operating losses carried forward from the prior tax years, on which additional restrictions were imposed in the prior years, because of the ownership change of the company in one of the prior years.

### 4. Capital Allowances available in respect of capital expenditure on qualifying plant and machinery

The federal tax laws provide for special depreciation allowance (deduction for expenditure on capital assets) equal to the applicable percentage of the unadjusted depreciable basis of certain qualified property acquired after September 27, 2017, and placed in service after September 27, 2017, and before January 1, 2027. The applicable percentage is 100% for property placed in service between September 28, 2017, and December 31, 2022, with annual 20% reductions in the applicable percentage scheduled between the tax years 2023 and 2027. In order to be eligible to special depreciation allowance, the property must be placed in service in the USA.

Additionally, the federal tax laws provide for depreciation allowance equal to a certain specified percentage of the unadjusted depreciable property, placed in service in a country, other than the USA. The specified percentage of the depreciation allowance varies from 2.5% to 20% depending on the type of asset.

During the tax year 2021, the Company had claimed a 100% special depreciation allowance, for federal tax purposes, on the various tangible fixed assets acquired during the tax year 2021 and placed in service in the USA. Additionally, during the tax year 2021, the Company had claimed a depreciation allowance equal to 14.29% of the unadjusted tax basis, for the assets placed in service in a jurisdiction, other than the USA.

The treatment for such special depreciation allowance varies from state to state. While some states may conform to federal treatment, some states decouple with federal treatment.

### 5. <u>Research and Development ('R&D') Tax Credit in respect of expenditure incurred on qualifying R&D activities</u>

The federal tax law provides for a tax credit calculated as 11.06% of the difference between qualifying expenditure on qualifying R&D activities undertaken by a company and the base amount. This credit is in addition to the corporate tax deduction which is allowed for such expenditure on R&D in calculating the corporate tax profit for a company in respect of any period of assessment.

The R&D tax credit can be used to reduce the corporate tax liability of a company's current tax period of assessment. The unutilized R&D credit can be carried back to the taxable year preceding the year, in which the credit was generated and can be carried forward to each of the 20 taxable years succeeding the year, in which the credit was generated.

It is noted that the Company had not incurred qualifying R&D expenditure and hence, R&D credit was not claimed for the year ended December 31, 2021. However, if the Company incurs sufficient qualifying expenditure on qualifying R&D activities in future years, then it may be eligible to claim the R&D Tax credit in the year, in which the qualifying expenditure on qualifying R&D activities is incurred.

# 6. <u>Tax treatment of interest incurred for the purposes of business activities</u>

The federal tax law provides that interest incurred in respect of monies borrowed wholly and exclusively for the purposes of a trade carried on a company shall be deductible, to the extent of 30% of the adjusted taxable income, of the company. Adjusted taxable income means the taxable income of the taxpayer computed without regard to any business interest or business interest income, net operating loss deduction, and in the case of taxable years beginning before January 1, 2022, any deduction allowable for depreciation, amortization, or depletion.

It is noted that the Company had incurred interest expense during the tax year 2021 and the entire interest expense was allowed as a deduction as the company had generated sufficient adjusted taxable income.

# 7. <u>Capital Allowances available in respect of capital expenditure on qualifying specified intangible assets</u>

The federal tax law provides for tax relief for capital expenditure incurred on the acquisition of specified intangible assets for the purposes of trade. Capital allowances are available in respect of expenditure in respect of qualifying specified intangible assets which are acquired and put to use during the taxable year. Such specified intangible allowances are generally available over the useful life of the asset or a period of fifteen years and allowed as a deduction in arriving at the taxable business profits of a company for corporate tax purposes in the tax period of assessment. Qualifying specified intangibles

are defined under the Tax Laws and can include, patents, copyright, computer software, goodwill, etc. acquired separately or as part of the asset acquisition transaction.

During the tax year 2021, the Company had claimed amortization for corporate tax purposes, on the various intangible assets acquired by the company during the tax year 2021 and in the prior years.

#### 8. Foreign Derived Intangible Income deduction pertaining to export sales

The federal tax law provides for a deduction with respect to Foreign-Derived Intangible Income (FDII). FDII provisions allows a certain deduction to the company for a percentage of income generated from sales abroad. The FDII is calculated by multiplying deemed intangible income by the foreign derived ratio. The foreign derived ratio is the ratio of the corporation's Foreign-Derived Deduction Eligible Income over Deduction Eligible Income for the year. FDII is then multiplied by 37.5% (21.875% for taxable years beginning after 2025) to arrive at the FDII deduction.

During the tax year 2021, the Company has claimed FDII deduction for the sales made outside the USA.

#### Possible tax benefits under the Indirect Tax Laws:

#### 1. Sales Tax

A lot of states in the US levy sales and use tax. Also, few states allow cities to levy sales and use tax in addition to state level tax. The company files the sales and use tax returns in multiple states/cities.

The company's Sales and Use tax filings are on account of:

- Sales tax on sale of its products. It is pertinent to note that the company do not collect sales tax on sale of its products, based on the exemption provided to the products sold or the type of customers.
- Use tax on vaporizers and any other tangible personal property procured/ consumed.

The company files Sales and Use tax returns in Alabama, Arizona, Arkansas, California, Colorado, Connecticut, District of Columbia, Florida, Georgia, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Missouri, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Carolina, South Dakota, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, Wyoming states and AL-Birmingham, CO – Broomfield, CO - Ft. Collins, CO - Castle Rock, CO - Colorado Springs, CO – Denver, CO – Durango, CO – Golden, CO – Greeley, CO - Greenwood Village, CO – Lakewood, CO – Littleton, CO - Lone Tree, CO – Longmont, CO – Louisville, CO – Montrose, CO – Northglenn, CO – Parker, CO – Sterling, CO – Pueblo, CO – Westminster, WA – Tacoma Cities.

The Company claims a credit for the sales tax liability paid on the purchase of the vaporizer against the use tax liability arising on the transfer of the vaporizer from one state (state in which the vaporizer was purchased) to other state (state in which it is used).

Generally, Minnesota Care Wholesale Drug Distributor Tax applies to the wholesale sale or distribution of legend drugs in Minnesota. The company files Wholesale Drug Distributor Tax return.

#### 2. Property Tax

A company holding any real or personal property in specific state/city is generally subject to Property tax.

The company has filed property tax returns for the year 2022 in Alaska, Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Florida, Georgia, Indiana, Kentucky, Louisiana, Maryland, Massachusetts, Michigan, Mississippi, Missouri, Nebraska, Nevada, New Mexico, North Carolina, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

#### 3. <u>Unclaimed Property</u>

Generally Unclaimed Property Law requires banks, insurance companies, corporations, and certain other entities to report and submit their customers' property to the respective State Controller's Office when there has been no activity for a period time (generally three years). Common types of unclaimed property are bank accounts, stocks, bonds, uncashed checks, insurance benefits, wages, and safe deposit box contents. Property does not include Real Estate.

### 4. Payroll Tax

The Company files federal payroll tax returns with the Internal Revenue Service. Additionally, the company has filed payroll tax returns for the year 2022 in multiple states namely – Arkansas, Arizona, California, Colorado, Georgia, Iowa, Illinois, Indiana, Massachusetts, Maryland, Michigan, Minnesota, Missouri, Montana, Montana, Ohio, Pennsylvania, South Carolina, Utah, and Wisconsin.

### 5. Duty Drawback

Manufacturing drawback is provided for in subsections (a) and (b) of the drawback law (19 U.S.C. 1313(a) and (b)). Subsection 1313(a) provides for what is called "direct identification" manufacturing drawback, in which substitution of the imported merchandise is not permitted. Subsection 1313(b) provides for substitution manufacturing drawback, in which substitution for the imported merchandise is permitted, subject to certain conditions. In both cases, drawback is available when imported or an eligible substitute merchandise is used to manufacture an article which is exported or destroyed within 5 years of import. Drawback is limited to 99% of the duties paid on the imported merchandise designated for drawback. In substitution manufacturing drawback, any other merchandise, whether imported or domestic, of the same kind and quality as the imported merchandise may be substituted for the imported merchandise and drawback is granted on the export or destruction of articles made from the imported merchandise, the substituted merchandise, or any combination of them. In substitution manufacturing drawback, the imported merchandise and the substituted merchandise must be used in manufacture by the manufacturer within 3 years of receipt of the imported merchandise.

In 2021 the Company was approved by Customs and Boarder Protection (CBP) for duty drawback under Manufacturing Substitution. When imported duty-paid, duty-free or domestic material of the same kind and quality as the imported duty-paid designated material is used to produce the exported product, U.S. import duty may be recovered. Drawback is granted when the Company exports goods made from the imported merchandise, the substituted goods or articles, or some combination of the two. HFMOP which is the main raw material for SEVOFLURANE bottles and bulk drums.

The Company's Supply Chain Department submits the claims to Customs through Tradewin, a brokerage firm who specializes in duty drawback programs for US companies, for all SEVOFLURANE bulk shipments under HTS 2909.19.1800.

#### 6. International Indirect taxes

#### 6.1. Value added tax- UK

The standard VAT rate of 20% applies to most goods and services, apart from domestic fuel and power and certain other reduced-rate supplies, which are subject to VAT at 5%.

VAT is chargeable on the supply of most goods and services made in the United Kingdom by 'taxable persons' during business, when their taxable turnover exceeds the registration thresholds. Taxable persons include individuals, companies, partnerships, clubs, associations, or charities.

Taxable persons who are not normally resident in the United Kingdom, do not have a business establishment in the United Kingdom, and, in the case of companies, are not incorporated in the United Kingdom, but who make taxable supplies, sales to unregistered persons in the United Kingdom, or acquisitions of goods in the United Kingdom above the relevant limits, may be required to register and account for VAT in the United Kingdom.

VAT returns must be completed at pre-set intervals (usually every three months). Larger companies may be required to file monthly returns or make monthly payments on account. All businesses are required to file VAT returns online and make electronic payments. Smaller enterprises can apply for annual returns. VAT returns are usually required to be filed 30 days after the end of the period.

The Company is currently VAT registered in UK and files the VAT returns as per the VAT rules applicable in UK.

The Company has filed the return for the period starting November 2022 to January 2023.

#### 6.2. Value added tax- France

The Company purchases vaporizers medical devices used for inhalation of anaesthetic drugs, from suppliers in France and are delivered to the Company's customers in France. The vaporizers are used by French customers free of cost and remain property of the Company once delivered in France.

The Company pays VAT on the purchase of vaporizers in France. The French VAT is reclaimed by the Company by using specific procedure dedicated to the refund of French VAT for non-EU Business called 13<sup>th</sup> Directive Claim.

A 13<sup>th</sup> Directive refund application is the scheme used by non-EU businesses to recover VAT in the European Union. It is only applicable when the applicant does not have an obligation to register for VAT in the country where VAT was incurred.

Non-EU businesses incurring French VAT in France and having full right to deduct VAT have two options to recover VAT: Either via a VAT registration when they make taxable activities in France or via a 13<sup>th</sup> Directive refund claim when they do not make taxable activities in France.

As per the 13<sup>th</sup> Directive rules, a Fiscal representative must be appointed by the Company in France, who acts as behalf of the Company towards the French tax authorities. The refund applications must be submitted before June 30 of the following year. All invoices must be added to the application form, together with a list summarizing the details of each invoice. A proxy must be signed in order to appoint a Fiscal representative.

The Company is currently in compliance with the 13<sup>th</sup> Directive as explained above

### 6.3. Value added tax-Germany

The Company also purchases vaporizers medical devices used for inhalation of anaesthetic drugs, from suppliers in Germany and are delivered to the Company's customers in France. The vaporizers are used by French customers free of cost and remain property of the Company once delivered in France.

These transactions are subject to German VAT. Regarding the German VAT charged by German supplier, in principle, as the devices leave German territory to go to France, a German VAT exemption should apply to the sale of devices as per Article 138 of EU VAT Directive 2006/112. However it is necessary to meet some requirements to benefit from this exemption and particularly for the supplier to get an EU VAT number from the Client prior to the sale.

In the present case, as the Company is not VAT registered in European Union, no EU VAT number has been communicated to the German supplier. Thus, German VAT is correctly applied on these transactions.

To be refunded of such German VAT the Company should communicate its French VAT number to the German supplier to allow him to issue amending invoices and refund the German VAT previously paid by the Company.

The Company has filed a German VAT recovery claim for vaporizers purchased in Germany and shipped to French distributors. The same is being evaluated and it is not certain to be refunded till approved the German authorities.

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#### Notes:

- 1. The above benefits reflects only the current position of tax benefits available to the Piramal Critical Care Inc as presently in force and applicable as of the date of this Statement and applying to the current taxation assessment year of the Company being the financial year ending 31 December 2022.
- 2. The above statement of possible tax benefits as outlined as outlined above does not constitute tax advice and is intended only as a guide to certain tax benefits under tax laws and the practice and/or application of same by the Taxing Authorities in the United States as of the date of this Statement.

# POSSIBLE TAX BENEFITS AVAILABLE TO THE MATERIAL SUBSIDIARY PIRAMAL HEALTHCARE UK LIMITED UNDER THE APPLICABLE DIRECT AND INDIRECT TAX LAWS <u>IN THE UNITED KINGDOM</u>

#### Possible tax benefits under the direct tax laws

### 1. Corporation Tax

A UK resident company is subject to tax on its worldwide income, including any capital gains, at the corporation tax rate. For tax year 2022-23, UK resident companies shall be subject to tax at a corporate tax rate of 19 percent. In effect from 1st April 2023 the main rate of Corporation Tax will, be amended as follows:

Taxable profits	Tax rate
Up to GBP 50,000	19 percent
GBP 50,001 to 249,999	25 percent, subject to marginal relief
GBP 250,000 or more	25 percent

The taxable profit thresholds outlined above are divided by the number of associated entities. Marginal relief has the effect of reducing the main rate of Corporation Tax should augmented profits (which includes dividend income) are at this level. Companies whose income predominantly derives from investments will be subject to Corporation Tax at the higher rate of 25% and will not be eligible for the lower rates for Corporation Tax, or marginal relief.

The Company has filed its Corporation Tax returns on the basis that the company is engaged in the conduct of a trade in the United Kingdom and is therefore subject to a Corporation Tax rate of 19%, which subject to the above may rise to a maximum rate of 25% post 1st April 2023.

# 2. Corporation Tax on Capital Gain

Capital gains are considered to be part of business income and are aggregated within the company's total taxable profits, and are chargeable to tax at the corporate tax rate as stated above.

The Substantial Shareholdings Exemption may be available which exempts from tax any capital gain arising on the disposal of shares made by a company with substantial shareholdings (being at least 10%) in other companies or groups, subject to satisfaction of prescribed conditions.

Rollover relief may be available where a chargeable asset used for business purposes is disposed of and the proceeds reinvested in another qualifying business asset. The effect is to defer any, or part of the gain arising upon the disposal of the first asset until such a time as the second asset is sold.

It is noted that the Company has not made any such disposals upon which a capital gain has arisen, or made claims for relief within the preceding two years.

# 3. Dividends

Dividends paid by a UK resident company are not subject to withholding tax in the UK.

Dividends and qualifying distributions received by medium, or large UK resident companies from non-UK resident companies are potentially exempt from UK corporation tax if they meet the prescribed conditions, which is often the case

It is noted that the directors of the company have not declared a dividend and the company is also not in receipt of dividend income for the preceding two financial years.

# 4. Corporate Interest Restriction

UK resident companies are restricted on the amount of tax relief they can claim on finance interest expenditure for a given year. This is known as the Corporate Interest Restriction. In summary, the first GBP 2 million of expenditure is allowable as a tax deduction however, the company/group must meet various conditions if they wish to claim tax relief in excess of this. There are two methods to calculate a higher amount and the company is allowed to elect which one is most beneficial for a given year, the Fixed Ratio method and the Group Ratio method. The Fixed Ratio method allows for the company a deduction up to 30% of the UK group's tax-EBITDA. However, for groups can sometimes allow for higher amount of tax relief since it instead looks at the worldwide group's average debt to tax-EBITDA ratio and applies this ratio to the UK group resulting in a maximum amount of finance expenses. Any disallowed finance expense is then carried forward and can potentially be utilised in a future period.

It is noted that the company has historically suffered a disallowed tax interest expense which may result in increased relief being available in the future should the net interest expense for the group in the UK exceed the de minimis limit of  $\pounds 2$  million.

### 5. Loss Relief

Trading losses incurred by the Company should be set-off against the total taxable profits (including capital gains) of the same year and the remaining loss can then be carried back against the taxable profits of the year immediately preceding the year in which losses are incurred. Please note, the Finance Act 2021, introduced the potential benefit of carrying back of losses up to 3 years in respect of any loss incurred between the period 1 April 2020 and 31 March 2022, subject to a cap of GBP 2 million in each financial year. Any balance of losses which cannot be relieved in the current year, or preceding year may be carried forward to offset against total profits of the company

Losses incurred prior to 1 April 2017 which have not been utilised in the current year or carried back could be carried forward and utilised against future taxable profits subject to some restrictions depending on the type of income. However companies are restricted to only utilising brought forward losses incurred for periods after 1 April 2017, on up to 50% of the taxable. profits, however this only applies on taxable profits in excess of GBP 5 million, which is known as the Deduction Allowance. This Deduction Allowance must be shared between the UK-resident group companies.

'Group relief' is a relief sometimes available in cases where two or more UK resident companies, where the parent company beneficially owns (whether directly or indirectly) at least 75% of the nominal issued share capital of the subsidiary company or companies or where two companies are beneficially owned at least 75% by the same parent company. In such cases in which a group exists, operating taxable profits and losses arising in the same period are allowed to be offset within the group. This is done by the company which has made the loss surrendering the loss to the profitable company. Specific rules apply to certain types of losses and in some cases losses brought forward from earlier years can be surrendered to a group company.

UK resident companies can join up to a maximum of one Capital Gains Group. To be part of a Capital Gains Group a company must be beneficially owned and under at least 75% control of another company and indirect subsidiaries must be beneficially owned with at least a 50% interest. Capital Gains Groups can transfer capital assets between group member companies at nil gain nil loss, which means that assets can be transferred between companies without any Corporation Tax implications. For a company which is a member of a capital gains group, upon disposal of an asset which results in a chargeable gain, it is possible to elect to treat the gain as arising in another capital gains group member company to utilise capital losses in that company.

It is noted that the Company has incurred Corporation Tax trading losses up to and including the tax period of assessment ended 31 December 2021. There is a balance of Corporation Tax losses carried forward as at the end of the tax period of assessment ended 31 December 2021 which should be available for offset against any future taxable trading profits which may arise as part of the ongoing conduct of the same trading activity. The carry-forward of accumulated trading losses of a company will be disallowed where there has been both a change in ownership of the company and a major change in the nature or conduct of the trade carried on.

#### 6. Capital Allowances

UK tax laws provide for allowances such as Capital Allowances (deduction for expenditure on capital assets) at annual rates of 18% and 6% per annum dependent upon the nature of the capital asset acquired. If eligible expenditure is incurred, Annual

Investment Allowance (expenditure incurred on qualifying activities such as trade or profession) is available to give full relief at 100% of the cost for the expenditure up to  $\pounds 1m$  in the year of purchase, subject to meeting the criteria for the relief.

Alternatively, enhanced First Year Allowances ("FYA") are available which allow a 130% deduction on qualifying expenditure on new plant and machinery post 1 April 2021 until 31st March 2023. The availability of these allowances are considered only if specified conditions are met.

Certain expenditure incurred under contracts signed after 28th October 2018 in respect of structures & buildings, subject to meeting the relevant criteria can be eligible for Structures & Buildings Allowances ("SBA's"). The rate of SBA's between 29th October 2018 and 1st April 2020 was 2%, thereafter the relief was increased to 3%. If the structure or building is subsequently sold, any SBA's claimed will be added to the total proceeds when computing the chargeable gain arising, and thus increase the gain upon sale.

Subject to meeting the relevant criteria, and being a qualifying asset, Research and Development Capital Allowances ("RDA's") provide a 100% deduction for capital expenditure on assets utilised solely for R&D, or on providing facilities for carrying out R&D.

It is noted that the company has incurred expenditure relating to Plant & Machinery and Structures & Buildings and has therefore made a claim for capital allowances in its Corporation tax returns. It is noted that a claim has been made for enhanced FYA's, AIA and writing down allowances of 18% in respect of capital expenditure.

### 7. <u>Research & Development Tax relief</u>

Research & Development ("R&D") expenditure relief which would be claimed by UK resident companies subject to fulfilment of specified conditions. The availability of these reliefs are considered only if specified conditions are met. As the company is considered large, the company is only eligible to claim under the large Research & Development Expenditure Credit (RDEC) scheme which gives a credit of 13% for qualifying expenditure post 1st April 2020, the credit is subject to Corporation Tax and is taxable as trading income. From the 1 st April 2023, the rate of credit under the RDEC scheme will rise to 20% of qualifying R&D expenditure.

The company has correspondingly included a claim for Research & Development tax relief under the large RDEC scheme.

#### 8. Patent Box

Patent box is a scheme under which relief can be obtained to reduce the overall rate of Corporation tax on income derived from patents, or the exploitation of patents.

It is noted the company has not made a claim for this relief.

#### 9. Double Tax Relief

The potential for double taxation arises in a variety of situations where, under the laws of two or more jurisdictions, tax may be levied on the same income, capital gains and transfers of capital or net worth.

Relief for foreign tax suffered can in certain circumstances be claimed by the resident company via a foreign tax credit which reduces the UK corporation tax payable on the foreign income. In order to claim this relief the company must have taken all reasonable steps to reduce their foreign liability to a minimum. This includes claiming all available allowances, reductions, reliefs and deductions. Alternatively relief can be taken by way of a deduction, which reducing the amount of foreign income or gain subject to corporation tax in the UK.

It is noted that the company has taken relief for foreign tax in respect of income of the company. To comply with domestic UK law, the company has withheld tax on cross border royalty payments made by the company.

#### 10. Foreign Branch Election

It is possible to elect to exclude profits attributable to a foreign permanent establishment of a UK resident company from the corporation tax computation. Losses attributable to a permanent establishment are similarly cancelled if the optional election is made.

An election has no effect unless a company elects for it to apply, but an election for S18A to take effect is permanent and affects all the permanent establishments of a company. For relevant accounting periods starting on or after 1 January 2013, there is no longer a requirement for the company to be UK resident prior to making an election for the exemption to apply.

It is noted that the company does not have any foreign branches.

### 11. Corporate Intangible Regime - Intangible Fixed Assets ("IFAs")

Most intangible assets are within the corporate intangible regime but there are some types of expenditure which are excluded completely or excluded apart from royalties derived from the intangible asset. The corporate intangible regime also interacts with other corporate tax regimes where the same expenditure qualifies for both regimes.

Debits and credits on intangible assets are generally treated for tax in the same way as they are included in the accounts but there are tax adjustments which follow similar rules for other items of expenditure. Alternatively, a company can elect to write down an intangible asset at a fixed rate instead of following the accounts.

Restrictions exist on debits which relate to goodwill or other customer-related intangible assets which have the effect of denying relief for tax purposes in line with accounting policies and instead seek to allow relief upon disposal of the asset.

Whether a debit or credit on an intangible asset is a trading or non-trading debit or credit depends on whether it relates to an intangible asset used in a trade, property business or for non-trading purposes.

Intangible assets within groups have similar tax rules as chargeable assets, and in addition, subject to meeting the necessary provisions there is also relief when intangible assets are sold and the proceeds are reinvested in other intangible assets which are similar to the chargeable asset rollover provisions. Trading debits and credits relating to IFAs form part of trade profits as they are accrued to the profit and loss account. Non-trading debits and credits relating to IFAs are pooled. If the non-trading credits exceed non-trading debits, then there is a non-trading gain on IFAs. This is chargeable to corporation tax as income. If non-trading debits exceed non-trading credits, then there is a non-trading loss on IFAs which can be set against total profits of the company, group relieved or carried forward and set against total profits of the company.

When a company leaves a group having acquired an intangible asset from another group company, a de-grouping charge may arise, there is a deemed disposal and re-acquisition at market value of any intangible fixed assets owned by the company which were transferred to it by another group member within the six years prior to the date of the company ceasing to be a member of the group, although exemptions may apply subject to meeting the relevant criteria.

Any intangible fixed assets transferred as part of a company reconstruction, including a demerger, involving the transfer of a business or part of a business are treated as transferred on a tax-neutral basis. This operates in the same way as for an intra-group transfer. The rules on intra-group transfers take precedence if the reconstruction involves a transfer within a group.

It is noted that costs in relation to products under development which consist of qualifying expenditure incurred by the Company on the external development of pharmaceutical products, which, once completed and regulatory approval received will be available for commercial use.

It is noted that the development cost of products which have been approved by regulatory bodies and are available for commercial use is being amortised in line with the company's accounting policies. Correspondingly, it is noted that relief is being taken for these costs under the intangible fixed asset regime.

#### 12. Coronavirus Job Retention Scheme

Historically, the company has in the past claimed support under the Coronavirus Job Retention Scheme ("CJRS"), a scheme run by the UK government to contribute to the cost of furloughed employee's wages during the Coronavirus pandemic. The scheme is no longer available and no benefit will be available to the company going forward.

It is noted that the company did make use of the CJRS scheme, however will not be able to benefit in the future as the scheme is no longer available.

#### Possible tax benefits under the indirect tax laws

The Statement of potential indirect tax benefits outlined below is as per the provisions of UK VAT legislation (VAT Act 1994 "VATA 1994" and relevant Statutory Instruments) and the Netherlands VAT legislation (Value added Tax Act of 1968 (Wet op de omzetbelasting 1968) (the "VAT Act") as well as the decree of exclusions and other various decrees which transpose the EU VAT directive into Law). These potential indirect tax benefits are dependent on the Company fulfilling the conditions prescribed by the UK and the Netherlands legislation. Hence, the ability of the Company to derive the tax benefits is dependent at all times upon fulfilling such conditions. Failure to do so may result in an inability to claim such benefits, and/or penalties. It is understood that the UK Company Piramal Healthcare UK Limited is established and registered for VAT in the UK and the Netherlands.

# 1. <u>VAT rate applicable in respect of the sale of the products manufactured by the Company.</u>

The UK VAT legislation provides for a VAT charge at the current rate of 20% on all goods sold by a business to UK customers, unless there are specific reliefs such that a reduced rate (currently 5%), a zero rate or an exemption applies.

It is understood that the UK Company is engaged in pharmaceutical manufacturing and product distribution, selling its products and services in the UK and globally. The Company undertakes contract development and manufacturing (CDMO), specialising in APIs (active pharmaceutical ingredients) and oral solids (pills). The Company also specialises in Antibody Drug Conjugation (ADC) (medicines that deliver highly potent chemotherapy agents to kill cancer cells).

The UK VAT legislation does provide for a zero rate of VAT for the sale of certain qualifying pharmaceutical goods sold to individuals for personal use when prescribed by a qualified practitioner e.g. a doctor or registered pharmacist. However, it is understood that all the Company's sales are made direct to other third party pharmaceutical companies. It follows that we would expect all sales to UK pharmaceutical companies to attract VAT at the current rate of 20%. For sales made to non UK pharmaceutical companies, where the product being sold is exported out of the UK, we would expect the zero rate of VAT to apply.

We would expect the VAT charged by the Company on sales to third party UK pharmaceutical companies would be recoverable by those UK customers in the course of their business, and so the imposition of VAT at 20% on sales should be neutral for customers of the Company.

# 2. Exemption available from the imposition of VAT on the goods and services acquired by certain qualifying companies

As noted above, the UK VAT legislation provides that the sales of goods (pharmaceutical products) from the UK, which are dispatched such that they are exported, subject to certain conditions, to business customers outside the UK, can be zero rated i.e. no VAT is charged by the Company. Similarly, certain services provided to non UK business customers may not attract UK VAT.

Note that in certain circumstances, it may be possible to obtain VAT reliefs for sales of certain pharmaceutical products in cases of emergencies i.e. covid, but these would be agreed by the UK government at the time.

# 3. <u>Postponed Accounting for VAT available on the importation of goods into the UK from outside the UK</u>

The UK VAT legislation provides, with effect from 1 January 2021, for a system of Postponed VAT Accounting ("PVA") for VAT generally payable on the importation of goods into the UK. This system avoids the need to make a payment for import VAT at the time of importation, with the company accounting for any import VAT due via its VAT return. The advantage of PVA is that it gives companies a cash flow advantage. The Company should ensure it is benefiting from PVA.

The import of products into the UK may also give rise to customs duties which are non-recoverable and a cost to the Company of doing business. There should be no customs duties on goods arriving from the EU which are entirely sourced from the EU. It is also likely that the customs duty rate on certain of the products is 0%, but this is very much dependent on the exact nature of the product.

# 4. <u>VAT rate applicable in respect of the sale of the products manufactured by the Company</u>

The Netherlands VAT legislation provides for three VAT rates, 0%, 9% and 0% subject to the goods and services offered or received by the company.

The Netherlands VAT legislation provides for a reduced rate of 9% to be applied for the sale and purchase of certain qualifying pharmaceutical goods sold and purchased. It follows that we would expect all sales to Netherlands companies for qualifying products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products. Similarly for purchases, we would expect all purchases from Netherlands companies for qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%, else 21% for non-qualifying pharmaceutical products to attract VAT at 9%.

### Notes

- 1. These indirect tax benefits are dependent on the Company fulfilling the conditions prescribed under the relevant provisions of the UK and Netherlands VAT legislations. Failure to do so may mean that certain benefits are not available and may incur penalties.
- 2. The indirect tax benefits considered in the Statement are not exhaustive and this note is only intended to provide general information to investors and hence, is neither designed nor intended to be a substitute for a professional tax advice. This Statement is only intended to provide general information to guide investors and is neither designed nor intended to be a substitute for professional tax advice. Any potential future investor in the equity of the ultimate parent Piramal Pharma Limited is advised to consult their own tax consultants with respect to the specific tax implications arising out of their participation in the initial public offering.
- 3. The Statement is prepared on the basis of information provided by the Management of the Company and there is no assurance that:
  - I. The Company will continue to obtain these benefits in future;
  - II. The conditions prescribed for availing the benefits have been/ would be met with; and
  - III. The revenue authorities/ courts will concur with the view expressed herein.

The above views are based on the existing provisions of law, the interpretation and applicability of which may be subject to change from time to time.

THIS NOTE ON TAXATION SETS OUT THE PROVISIONS OF LAW IN A SUMMARY MANNER ONLY AND IS NOT A COMPLETE ANALYSIS OR LISTING OF ALL POTENTIAL TAX BENEFITS/CONSEQUENCES. THE NOTE SHOULD BE TREATED AS INDICATIVE AND FOR GUIDANCE PURPOSES ONLY.

#### SECTION IV: ABOUT OUR COMPANY

#### **INDUSTRY OVERVIEW**

We officially engaged CRISIL in connection with the preparation of the report titled "Assessment of global and Indian pharmaceutical market" issued in January, 2023 (the "CRISIL Report") pursuant to an engagement letter dated February 14, 2023. The information in this section is derived from the CRISIL Report. We commissioned and paid for the CRISIL Report for an agreed fee for the purposes of confirming our understanding of the industry exclusively in connection with the Offer We officially engaged CRISIL in connection with the preparation of the CRISIL Report pursuant to an engagement letter dated February 14, 2023. The data included in this section includes excerpts from the CRISIL Report and may have been re-ordered by us for the purposes of presentation. Unless otherwise indicated, all financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year, refers to such information for the relevant year.

While preparing its report, CRISIL has also sourced information from publicly-available sources, including our Company's financial statements that are publicly available. However, unless the context otherwise requires, financial information relating to our Company presented in other sections of this Draft Letter of Offer is derived from the (a) restated consolidated financial information of our Group which includes our Group's share of profit in its associates and joint venture, which comprises of the restated consolidated statement of assets and liabilities as at March 31, 2022 and 2021, the restated consolidated statements of profit and loss (including other comprehensive income), the restated consolidated statement of changes in equity and the restated consolidated statement of cash flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the summary of significant accounting policies and other explanatory information, prepared in terms of the requirements of (i) Section 26 of Part I of Chapter III of the Companies Act; (ii) the SEBI ICDR Regulations; and (iii) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, as amended, and (b) unaudited interim condensed consolidated financial information of our Group, and its share of net profit after tax and total comprehensive income of its associates, which comprises of the condensed consolidated balance sheet as at December 31, 2022 and the related condensed consolidated statement of profit and loss (including other comprehensive income), the condensed consolidated statement of changes in equity and the condensed consolidated statement of cash flows for the nine-months period ended December 31, 2022 together with selected explanatory notes thereon, prepared in accordance with Ind AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act read with relevant rules issued thereunder and other accounting principles generally accepted in India. Accordingly, the financial information of our Company in this section is not comparable with Ind AS financial information presented elsewhere in this Draft Letter of Offer.

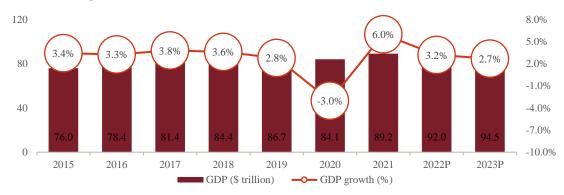
#### Macroeconomic assessment

# Global gross domestic product (GDP) growth to moderate at 3.2% in 2022 and 2.7% in 2023 amid the Russia-Ukraine conflict, elevated inflation and slowdown in major economies.

As per the International Monetary Fund's (IMF) October 2022 update, global growth is expected to moderate from 6.0% in 2021 to 3.2% in 2022 and 2.7% in 2023. This is 0.2 percentage points lower for 2023 than projected in July 2022. Economic slowdown is expected mainly due to the cost-of-living crisis caused by persistent and broadening inflation pressures, the Russia-Ukraine conflict and the slowdown in China. According to the IMF, Russia's invasion of Ukraine continues to powerfully destabilise the global economy. It has led to a severe energy crisis in Europe that is sharply increasing costs of living and hampering economic activity. Gas prices in Europe have increased more than four-fold since 2021, with Russia cutting deliveries to less than 20% of the 2021 levels, raising the prospect of energy shortages.

Also record high inflation in the past four decades for the United States (US) and some of the major European economies is expected to hit the world economy. Persistent and broadening inflation pressures have triggered rapid and synchronised tightening of monetary conditions, alongside powerful appreciation of the US dollar against most other currencies. In addition, frequent and wide-ranging lockdowns in China have slowed activity as it is a major manufacturing hub, which could cause new bottlenecks in the global supply chain.

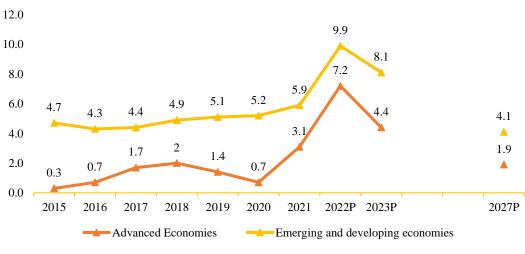
#### Trend and outlook for global GDP (2015-2023P, \$ trillion)



Note: P: Projection Source: IMF economic database, World Bank national accounts data, OECD national accounts data, CRISIL MI&A

#### Global inflation to remain elevated in the medium term

As per the IMF, inflation is expected to remain elevated for longer in the medium term, driven by the conflict-induced commodity price increases and broadening price pressures. For 2022, inflation was projected at 7.2% in advanced economies and 9.9% in emerging market and developing economies—0.6 and 0.4 percentage points higher than projected in IMF's July 2022 forecast. Although a gradual resolution of supply-demand imbalances and a modest pickup in labour supply are expected in the baseline, easing price inflation eventually, there is some degree of uncertainty around forecast.



#### Trend and outlook on consumer prices

Note: P: Projection Source: IMF, CRISIL MI&A

#### **Global per capita GDP**

Global GDP per capita logged 4.3% CAGR between 2016 and 2022, as per IMF data. In the case of India, it was ~6.1% CAGR between 2016 and 2022. From 2022 to 2025, the IMF projects global per capita GDP to grow at ~4.2% CAGR. During the period, India's per capita GDP is expected to sustain a higher growth trajectory of ~8.5% CAGR. India's per capita GDP is expected to rise the fastest by 2025 among the key economies.

#### India regained the top spot as the world's fastest growing economy in 2021 among key nations

India was one of the fastest-growing economies in 2018 and 2019. In 2020, all countries, including developed ones such as the US and the United Kingdom (UK), except China, saw their GDP contracting due to the pandemic impact. India's GDP shrank 6.6% in fiscal 2021 (financial year: April-March). In 2021, GDP growth of all major economies rebounded as economic activities resumed and also due to the low base of 2020. Among the major economies, India, with a growth rate of ~8.7%, was the fastest growing in 2021, followed by China with 8.1% in 2021. India is expected to grow faster than China in 2022 and 2023. The country also overtook the UK as the fifth largest economy in the word in the April-June quarter of 2022. India's GDP is expected to grow at 6.8% in 2022 and 6.1% in 2023 as per the IMF forecast.

### **Real GDP growth by geographies**

Regions	2017	2018	2019	2020	2021	2022P	2023P
US	2.3	2.9	2.3	-3.4	5.7	1.6	1.0
Euro area	2.6	1.8	1.6	-6.4	5.2	3.1	0.5
UK	1.2	1.3	1.4	-9.4	7.4	3.6	0.3
China	6.9	6.8	6.0	2.2	8.1	3.2	4.4
Japan	1.7	0.6	-0.2	-4.5	1.7	1.7	1.6
India*	6.8	6.5	3.7	-6.6	8.7	6.8	6.1
World	3.7	3.6	2.8	-3.0	6.0	3.2	2.7

Note: P: Projection as per IMF update

\* Numbers for India are for financial year (2020 is FY21 and so on) and as per IMF forecast. CRISILGDP forecast for India: FY22: 8.7%, FY23: 7.3% and FY24: 6.0%

Source: IMF economic database, World Bank national accounts data, OECD national accounts data, CRISIL MI&A

Global growth is projected to slow as central banks in major economies withdraw easy monetary policies to tackle high inflation. This would imply lower demand for our exports. High commodity prices, along with depreciating rupee, indicate higher imported inflation.

And while domestic demand has stayed relatively resilient so far, it would be tested next year by weakening industrial activity. pressure from increasing transmission of interest rate hikes to consumers as well. Also, rural income prospects remain dependent on the vagaries of the weather. Therefore, increasing frequency of extreme weather events remains a key monitorable.

#### India's per capita GDP grows faster than global average

Global GDP per capita clocked a CAGR of 1.5% between 2012 and 2021, as per the IMF data. Meanwhile, India's corresponding figure registered a CAGR of 4.3%.

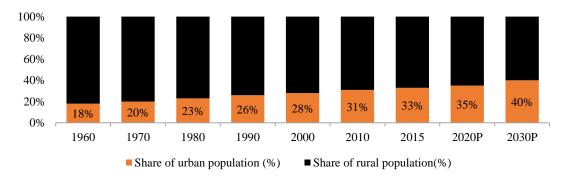
#### Per capita GDP at constant prices

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	CAGR 2012- 2021
India per-capita GDP at constant prices (\$)	1,347	1,416	1,503	1,606	1,719	1,817	1,914	1,966	1,818	1,961	4.3%
World per-capita GDP at constant prices (\$)	9,709	9.863	10,043	10,232	10,396	10,625	10,853	11,019	10,549	11,057	1.5%

Source: World Bank data, CRISIL MI&A

#### Urbanisation in India likely to reach 40% by 2030

India's urban population has been rising over the years and is expected to continue with rise in economic growth. From  $\sim 31\%$  of the total population in 2010, it is projected to rise to nearly 40% by 2030, according to a UN report on urbanisation.



#### India's urban vs rural population

P: projected

Source: World Urbanization Prospects: The 2018 Revision, UN, CRISIL MI&A Research

People from rural areas move to cities for better job opportunities, education, and quality of life. The entire family or only a few individuals (generally an earning member or students) may migrate, while the other members continue to live in their rural home.

#### Overview of global and India's healthcare expenditure

Global healthcare spending has been rising in sync with economic growth. As the economy grows, public and private spending on health grows, too. Also, increase in sedentary work has heightened the risk of chronic diseases, which is also raising healthcare spending. This is evident specifically in fast growing economies. The US, the UK, France and Germany are the top four nations with the highest expenditure on healthcare as a percentage of GDP.

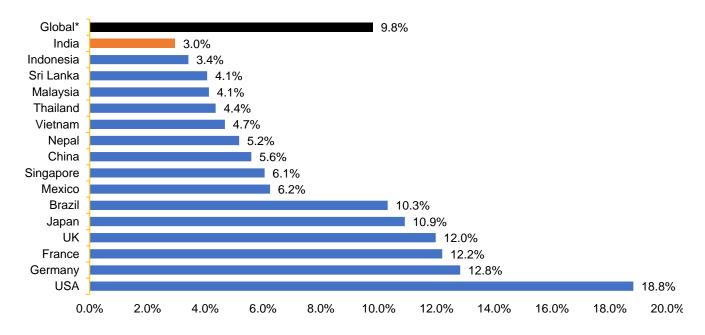
As per Global Healthcare Expenditure Database compiled by the World Health Organization (WHO), global expenditure on healthcare increased over 2011-2019. Globally, healthcare expenditure as a percentage of GDP increased from 9.4% in 2011 to 9.8% in 2019, due to availability of better medical facilities, advancements in medicine and increase in disposable income.

In CY 2020, India's expenditure on healthcare was 3.0% of GDP; it trails not just developed countries such as the US and the UK, but also developing countries such as Brazil, Nepal, Singapore, Sri Lanka, Malaysia and Thailand.

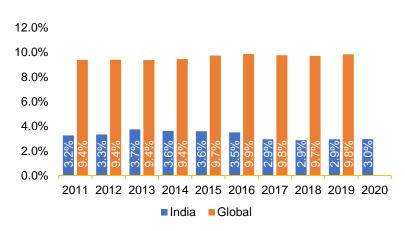
Further, India's public spending on healthcare services is much lower than that of its global peers. For instance, India's percapita expenditure on healthcare (at an international dollar rate, adjusted for purchasing power parity) was only USD 57 in 2020 vs the USD 11,702, the UK's USD 4,927 and Singapore's USD 3,537.

#### India lags peers in healthcare expenditure

#### Healthcare expenditure as % of GDP (2020)



Source: Global Health Expenditure Database-WHO, CRISIL MI&A Research Note: \*Global data is as of 2019



#### Current healthcare expenditure as % of GDP India vs global

Per-capita current expenditure on health in \$ (2020)

India	57
China	583
Brazil	701
Korea	3,031
Singapore	3,537
UK	4,927
Japan	4,388
France	4769
Australia	5,901
Germany	5,930
Canada	5,619
US	11,702

Source: Global Health Expenditure Database-WHO, CRISIL MI&A Research Note: Global CHE as % of GDP not available for 2020 Pharmaceutical care is constantly evolving, with many novel drugs entering the market. These offer alternative treatments, and in some cases, the prospect of treating conditions previously considered incurable. However, the cost of new drugs can be very high, with significant implications for healthcare budgets.

#### Pharmaceutical spending of key countries

Country	CHE as % of GDP (2020)	Pharmaceutical as % of health spending (2020)
US	18.8%	11.0%
Canada	11.0%	14.4%
UK	12.0%	11.8%
Germany	12.8%	13.7%
Spain	10.7%	15.1%
Italy	9.6%	17.9%
France	12.2%	13.3%
Brazil	10.3%	18.2%^
Australia	10.6%	12.3%^
Mexico	6.2%	21.5%
Korea	8.4%	19.9%
India*	3.0%	33.8%

Note:

1) CHE: current healthcare expenditure.

2) \*Pharmaceutical spending as % of CHE is as per the NHA estimates 2021.

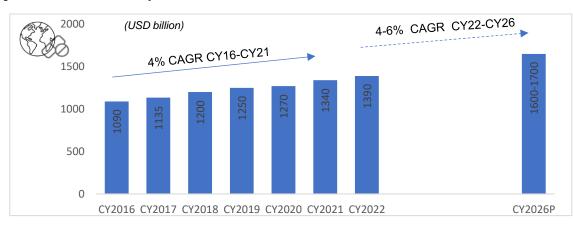
3) Pharmaceutical spending as % of health spending as per OECD data. 4)^ Data as of 2019.

Source: Global Health Expenditure Database-WHO, World Bank database, OECD, CRISIL MI&A Research

#### **Overview of Global Pharmaceutical market**

#### Global pharmaceutical market to grow at steady 4-6% CAGR from 2022 to 2026

Global pharmaceutical market has grown at a CAGR of 4% from approximately US\$ 1,090 billion in calendar year 2016 to approximately US\$ 1,390 billion in calendar year 2022. The global market witnessed some moderation after seeing high growth in the year 2021 following a significant rebound in 2021 as markets recovered from the pandemic. It is expected to sustain similar growth over the next five years to reach approximately US\$1,650 to1,700 billion in calendar year 2026. Globally, pharmaceutical companies are offering drugs for customized treatment and precision medicine for different diseases, which aims to provide medical care according to the patient's individual characteristics, needs, preferences, and genetic makeup.



#### Global pharmaceutical market by value

P: Projected

Source: Mordor Intelligence, Pharma Company reports, CRISIL MI&A

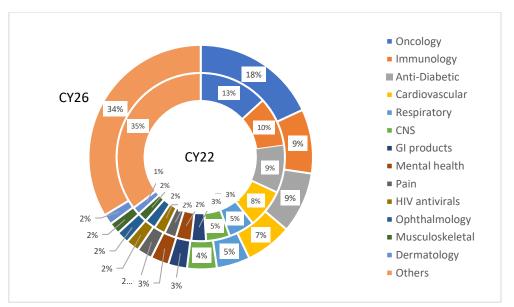
# Significant R&D spends and penetration of specialty drugs to continue to boost pharmaceutical growth across major markets like US and Europe

The entire global pharmaceutical and pharmaceutical industry invested an estimated ~USD 240 billion in research and development (R&D) in CY21 which was ~15% higher compared to CY20. As per Pharmaceutical Research and Manufacturers of America (PhRMA), the United States biopharmaceutical industry has been one of the world leaders in the development of new medicines and spent approximately ~USD90 billion in research and development activities.

Increasing R&D expenditure by global players is expected to lead to development of innovative and speciality medicines in the treatment of various diseases. Globally, the number of clinical trials has been increasing with the increasing prevalence of chronic diseases, and the growing demand for clinical trials in developing countries is also fuelling the market's growth. The global market is also driven by a rising number of biologics. The need for orphan drugs and the demand for advanced

technologies, globalization of clinical trials, and technological evolution to conduct clinical trials are further projected to drive the pharmaceutical market growth.

The emerging economies in Latin America and Asia-Pacific such as Brazil, China and India are also witnessing rapid growth in the market and research leading to a gradual shift of economic and research activities from Europe to these fast-growing markets.



#### Therapeutic segmentation of pharma market

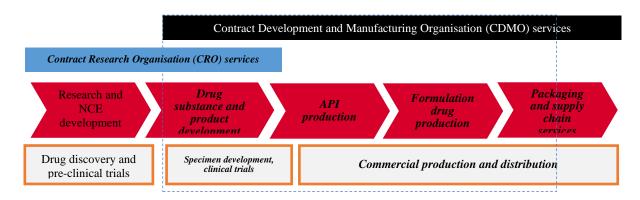
Source: Pharma industry and company reports, CRISIL MI&A

#### Contract Development and Manufacturing Organisation (CDMO)

Contract Development and Manufacturing Organisation (CDMO) has emerged as a viable model for the global pharmaceutical industry. With increasing globalisation and focus of large players on cutting costs and optimising operations, CDMOs have seen significant acceptance in the industry worldwide over the past few years. With the growing demand for generic medicines and biologics, focus on reducing time to market (TTM), the capital-intensive nature of the business, and the complex manufacturing requirements, many pharmaceutical companies have identified the potential benefits of contract development and outsourcing manufacturing activities. Pharmaceutical companies are gradually outsourcing research and development (R&D) activities to academic and private Contract Research Organizations (CROs) to reduce drug-development timelines and costs.

Pharmaceutical companies are partnering with manufacturing facilities in the emerging countries, due to the availability of skilled, low-cost manpower and quality data. Cost-cutting, chasing innovation, gaining access to specialised knowledge and technology, lower capex spend, increasing speed and agility are some of the significant factors encouraging the pharmaceutical companies to expand the level of drug development outsourcing. With increasing outsourcing activities, contract manufacturing companies are likely to gain advantages over in-house manufacturing facilities.

#### **Overview of CDMO services**



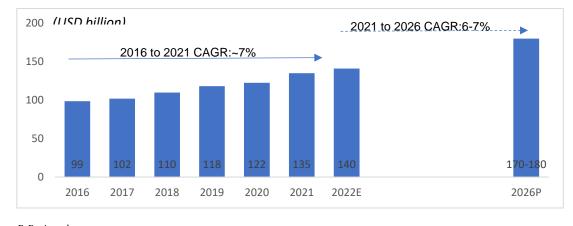
Contract research organisation (CRO) and CDMO offer outsourcing services to pharmaceutical research, development and manufacturing. CROs typically support pharmaceutical companies for drug and new chemical entity (NCE) development and clinical research and trials. CROs carry out patient recruitment for clinical trials, clinical monitoring, analytics of the data

collected, biostatistics and regulatory consultations. CDMOs which offers drugs development includes companies which conduct clinical trials, develop a specimen copy of the finished formulation, offer generic drug development for dugs going offpatent. Usually the drugs marketing companies transfers the process technology to the CDMOs and CDMOs conduct the development and manufacturing activities on behalf of drug marketing company.

#### Global CDMO market to grow at a 6-7% CAGR from 2022 to 2026

In value terms, global CDMO market grew at a CAGR of 7% from approximately USD 99 billion in 2016 to approximately USD 135 billion in 2021. As compared to a CAGR growth of 4-5% for the global pharmaceutical industry across the same period, the CDMO industry grew at a faster pace, indicating increase in willingness for outsourcing. Accordingly, the growth of CDMO market is expected to be not only attributed to the growth in the overall pharmaceutical industry, but also due to the shift towards outsourcing.

The global CDMO market is estimated at ~USD 140 billion in the year 2022 and market is expected to reach USD 170-180 billion by 2026, due to robust growth in the outsourcing space, aided by pharma players outsourcing their research and manufacturing to specialised contract manufacturing players.



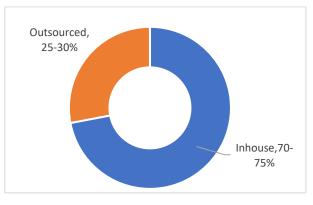
### **Review and outlook on global CDMO market**

P-Projected Source: CRISIL MI&A

#### Penetration of CDMO estimated around 25-30%, presents opportunity for further penetration with rise in

The global CDMO market is expected to grow to USD 170-180 billion by 2026 at a CAGR of 6-7%, outpacing growth in the underlying pharmaceutical market. Consequently, penetration of the CDMO market is set to increase steadily from 25-30% in 2021 to 30-32% in 2026. This evolution is driven by an increasing incidence of drug development and manufacturing outsourcing and ongoing divestment of non-core manufacturing facilities by pharma and biotech companies.





Source: CRISIL MI&A

#### Global CDMO market dominated by API segment

API production is the largest segment of the CDMO market, accounting for 75-80% in global revenue in 2022. Many of the established CDMOs are active in the API development and manufacturing space. Regional manufacturing hubs like India and China have established themselves as the preferred destinations for outsourcing API development and manufacturing. Formulations or drug products manufacturing is also seeing traction in the recent years with many players outsourcing their

finished drug products manufacturing activities to the CDMO players. Pharmaceutical companies are increasingly outsourcing low volume formulations, such as niche and orphan drugs, thus reducing fixed costs for them.

### Product-focus wise segmentation of global CDMO market 2022



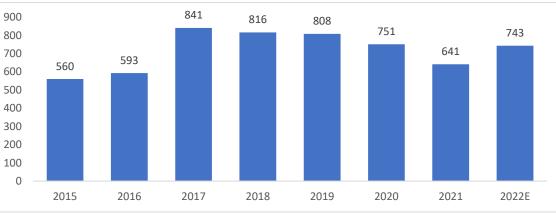
#### Key growth drivers for the CDMO industry

#### Growth in global pharmaceuticals market

The global pharmaceuticals market clocked a ~5% CAGR between calendar years 2016 and 2021. The industry is expected to sustain this growth over the next five years to reach approximately USD 1,700 to 1,800 billion in 2026, clocking a 4.5% to 5% CAGR between calendar years 2021 and 2026. With the growing pressure to develop and supply drugs in the competitive and high-investment cost pharmaceuticals market with increasing global pharmaceutical demand, pharmaceutical companies are increasingly opting for outsourcing opportunities. This helps the companies manage complexity while reducing time to market, costs and risk.

#### Growing demand for generics and biologics

The growing demand for generic medicines and biologics, which is evident form increasing number of ANDA approvals from regulatory bodies like USFDA have aided the penetration of generic medicines in the regulated markets. In light of the capitalintensive nature of the business and the complex manufacturing requirements, many pharmaceutical companies have identified the potential profitability in contracting with contract manufacturing outsourcing organisations for formulation manufacturing. Pharmaceutical companies are also outsourcing R&D activities to academic and private contract research organisations (CROs) to reduce drug development timelines and costs.



#### **ANDA** approvals

Source: USFDA, CRISIL MI&A

#### Greater flexibility, reduced costs in the business models of large pharma companies

Pharmaceutical companies are partnering with manufacturing facilities in emerging countries to access skilled, low-cost manpower and quality data. Lower costs, greater innovation, access to specialised knowledge and technology, and increased speed and agility are some significant factors encouraging pharma companies to expand their level of drug development outsourcing. Also pharmaceutical companies are increasingly outsourcing low volume formulations, such as niche and orphan drugs, thus reducing fixed costs for them.

#### Rise in number of drug approvals

An increase in drug approvals by regulatory bodies is expected to fuel pharmaceutical formulation manufacturing activities. For instance, the USFDA approved 59 drugs in 2018, 48 in 2019, 53 in 2020 and 50 in 2021. These new drug approvals are expected to accelerate drug development outsourcing market demand as outsourcing allows the pharmaceutical clients to expand their technical resources without increased overhead. Furthermore, a large number of ongoing clinical trials have created numerous growth opportunities in the market for pharmaceutical manufacturing. For instance, according to the National Clinical Trials (NCT) Registry, as of Jan 2023, there were more than 439,527 ongoing clinical trials worldwide across different phases of development for the treatment of several disorders.

#### Details on new drugs approval

Sr. No.	Year	Number of new products approved
1	2018	59
2	2019	48
3	2020	53
4	2021	50
5	2022	37

Source: USFDA, CRISIL MI&A

#### Increase in off-patent products to aid outsourcing segment

The patent protection expiration of effective drugs is one of the factors driving the formulation development outsourcing market's growth. The patent cliff will result in cheaper generic versions in the market, which will increase the demand for outsourcing. The expiry of patents for original products presents opportunity for generic companies and partner CDMO firms to launch generic versions of the products. The number of products going off patents in the United States from calendar years 2022 to 2027 are set out below:

#### Details on new drugs going off patent

Sr. No.		Year						Number of products going off patent					
1	2023					346							
2		2024					406						
3		2025				2025 253							
4	2026								183				
5	2027							118					
Note:	Number	of	products	going	off-patent	indicated	the	products	which	loose	market	exclusivity	

Source: USFDA orange book files, CRISIL MI&A

#### Key trends in the CDMO industry

#### The Covid-19 pandemic impact

The COVID-19 pandemic brought in operational challenges for the pharmaceuticals industry and its ability to continue to supply essential medicines across the globe. At the same time, it offered market opportunities for the pharmaceuticals industry in terms of providing Covid-19 treatment and vaccines. A number of CDMOs signed Covid-19 vaccine manufacturing agreements with vaccine development companies to scale up the manufacturing process and fast-track global vaccine delivery.

#### Increasing demand for diversified sourcing for supply stability

Recently, regulatory authorities across the world have strongly recommended pharmaceutical companies secure a source for stable drug production. For example, the USFDA requested pharmaceutical companies to establish a contingency plan, believing that supply stability cannot be guaranteed in case the drug is manufactured at a single site. Accordingly, pharmaceutical companies are making use of CDMOs to run multiple manufacturers for a single drug.

#### CDMOs are shifting their business model in response to a changing environment

CDMOs in the past operated on business model which focused on external services such as manufacturing established pharmaceuticals. CDMOs added manufacturing capacity by investment or by the acquisition of facilities from pharmaceutical companies. However, CDMOs now are increasingly focusing on innovation and are covering more areas of the pharmaceutical business than just manufacturing, adding additional revenue streams. Using acquisitions to expand business capabilities, CDMOs are able to deliver technically advanced services at scale. They are also investing in developing specialised manufacturing capacities for example novel modalities of cell therapies, gene therapies or mRNA therapies and innovative vaccines for viral vectors, cell manipulation, as well as nucleic acids and lipid-based formulations. Thus, CDMO market is growing not just by manufacturing outsourcing revenue but also by catering to specialised manufacturing capabilities and focusing on research and development area of pharmaceutical value chain.

#### Key M&A in global CDMO market

Sr. No.	Acquirer	Target	Year
1	Lonza	Capsugel	2016
2	Recipharma	Kemwell Biopharma	2016
3	Thermo Fischer Scientific	Patheon	2017
4	Catalent	Cook Pharma	2017
5	Cambrex corporation	Halo Pharma	2018
6	Cambrex corporation 7	Avsita Pharma	2018
7	Thermo Fischer Scientific	Brammer Bio	2019
8	Catalent	Paragon Bioservices	2019

Sr. No.	Acquirer	Target	Year
9	Catalent	Delphi	2021
10	Catalent	Metrics, Inc.	2022
11	Recipharma	Arranta Bio Holdings, LLC	2022

Source: CRISIL MI&A

#### Overview of major players in the global CDMO industry

#### Global CDMO market is highly fragmented with a large number of smaller players

Currently, the global CDMO market is characterised by high levels of fragmentation. Majority of the players in the market have annual revenue of less than USD 50-100 million. The CDMO industry is highly fragmented with many small players and few large players. It is expected that the global CDMO industry will undergo a significant degree of consolidation in the future as pharmaceutical companies prefer to work with fewer suppliers in order to achieve better accountability and quality assurance.

#### Overview of major players in the global CDMO industry

Companies	Business overview	Plant locations
Lonza	Key Services/products offered: Small molecule, Mammalian and microbial Cell and gene technologies	Across the globe
Catalent*	Key Services/products offered :Protein, cell, and gene therapy biologics; and consumer health products.	USA, Europe
Recipharma	Services/products offered: Sterile fill and finish, small molecule API, vaccine manufacturing	USA, Europe, India
Boehringer Ingelheim BioXcellence (Patheon)	Services/products offered: Small & large molecule development, oral solids, steriles and softgels	USA, Europe, China
Siegfried	Services/products offered: Oral solids, Steriles, Ophthalmic, Inhalation capsules	USA, Europe, China
Cambrex corporation	Services/products offered: Generic API, Conventional dosage forms, Analytical services	USA, Europe
Aenova group	Services/products offered: Manufacture of Solid, Semi-solids, Steriles and Packaging	USA, Europe
Piramal Pharma Ltd#	Services/products offered: Manufacture of API and formulation products	North America, Europe, India

Source: Company annual reports and websites, CRISIL MI&A

#### **Overview of Global complex generics market**

As per the definition by USFDA, complex generics are products that have complex active ingredients, formulations, dosage forms, or routes of administration, or are complex drug-device combination products. Generics of complex brand name drugs (i.e., reference listed drugs) are usually more difficult to develop and requires deep understanding and development process which has often acted as a key entry barrier for players entering the complex generic space. Specialty drugs are high-cost prescription medications used to treat complex, chronic conditions such as cancer, rheumatoid arthritis, and multiple sclerosis. They can be used in rare or orphan disease indications. It may have unique storage or shipment requirements and might require additional patient education, adherence, and support beyond traditional dispensing activities.

With declining opportunity in the conventional generics segment and pricing pressures on the existing portfolios, it has become important for generic players to look at high-value and high-margin drugs. Players have been developing niche products in order to weather the impact of pricing pressure. Number of niche product launches during fiscals 2019 and 2020 have been high in comparison to previous years. Some of the leading global generic companies has a major pipeline of specialty drugs in order to mitigate the impact of base erosion in the US.

#### Complex generics drugs overview

Parameter	Details	
Complex active ingredients	Complex mixtures of APIs, polymeric compounds, peptides, naturally sourced ingredients	
Complex formulations	Liposomes, suspensions, emulsions, gels, parenteral microspheres, colloids	
Complex routes of delivery	Locally acting such as ophthalmic, dermatological, locally acting GI drugs and inhalational drugs	

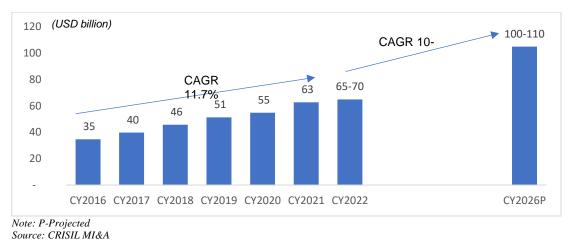
Parameter	Details
Complex dosage forms	Long acting injectables and implants
Complex drug-device combinations	Metered Dose Inhalers, nasal sprays, dry powder inhalers and transdermal
Source: USFDA, CRISIL MI&A	

## Global complex generics market to grow at healthy ~10-12% CAGR from 2021 to 2026

The global complex generics market was valued at USD 65-70 billion in 2022 growing at 11.7% CAGR from 2016 to 2022 and is expected to reach USD 100-110 billion by 2026, registering a CAGR of ~10-12% during the period of 2022-2026. The rising R&D trends, novel drug delivery systems, the growing demand of shifting toward the development of complex molecules used in novel formulations and targeting niche therapeutic areas are likely to boost the global complex generics market.

In the global complex generics market, the complex hospital generics constitutes majority of the market with share of approximately 70-80% with retail forming the rest. Anaesthesia, Pain management, Blood-related, Anti-infective are some of the key therapy areas in the complex hospital generics market.

## Review and outlook of global complex generics market



# Overview of inhalation anaesthesia and intrathecal therapy areas

Inhalation anaesthetics (halothane, isoflurane, desflurane, sevoflurane, most used agents in practice today) are used for induction and maintenance of general anaesthesia. Inhalation anaesthesia is one of the key therapy areas catered in the global complex generics market. Development of these molecules in the generics space has been a challenge owing to need for specific vaporizers for administration and large capex investments.

Intrathecal therapy area has gained prominence over the recent years for the treatment in which drugs are injected into the fluidfilled space between the thin layers of tissue that cover the brain and spinal cord. Some of the key molecules which has the complex generic available in the market includes baclofen injection and morphine sulfate injection. The development of generics in this critical therapy area has been important in terms of providing affordable healthcare to patients.

## Key growth drivers for global complex generics market

The global complex generics market is expected to be driven by the following factors:-

#### Increasing research activities in complex generic space

Research and development has been a key factor in developing novel drugs. In the recent years pharmaceutical companies have been streamlining their R&D activities to focus on more value-added drugs like complex generics. Industry players have been focusing their R&D activities to cater to these types of products in specialty and complex drugs. To have a defined framework for research and allied activities in complex generic development, US drug regulator USFDA have also listed key guidelines and have collaborated with institutes like The Centre for Research on Complex Generics which carries out specific activities in the complex generics space.

#### Increased share of complex ANDAs

The complex generics have seen increased traction in the recent years especially in the regulated markets like USA and Europe.

As of 2021 approximately 13-15% of all the ANDA approvals have been complex ANDAs. This shows there is plenty of potential for complex generic to penetrate these regulated market. Also with share of specialty drugs increasing in overall global pharmaceutical market, the share of complex generic ANDA is expected to increase going ahead.

## Number of products going off patent

The patent protection expiration of effective drugs aids the growth of generics formulation market. Pharmaceuticals players across globe track the patent exclusivity of the key drugs as research and development activities for these drugs start well in advance. The time-to-market of new products is an important source of pharmaceutical player's competitive advantage. Generic pharmaceutical companies in particular tend to improve their market position by being first in the market when a patent on an original product expires. The expiry of patents for original products presents opportunity for generic companies to launch generic versions of the products. The number of products going off patents in the United States from calendar years 2022 to 2027 are set out below:

## Details on new drugs going off patent

Sr. No.	Year					Year Number of products going off patent						
1.	2023				346							
2.	2024				406							
3.	2025				253							
4.	2026			2026 183								
5.	2027						118					
Note:	Number	of	products	going	off-patent	indicated	the	products	which	loose	market	exclusivity

Source: USFDA orange book files, CRISIL MI&A

#### Assessment of Indian OTC drugs market

## **Overview of Indian OTC drugs industry**

#### Introduction to Over-the counter (OTC) Drugs

As per the definition of USFDA Over-the-Counter (OTC) medicines are the drugs which are legally allowed to be sold by pharmacists without any need for a prescription. These drugs can be purchased by consumers from any pharmacies, retail store, supermarkets and online pharmacies without a prescription of register Medical practitioner and retailers also don't need drug licence to sell these medicine.

The usage of OTC drugs has grown steadily in the last few years in India. Mainly due to the reasons such as easy availability, affordability, and increased awareness. These drugs allow faster and cheaper access to healthcare; however, their misuse and adverse health effects are a matter of concern.

Some of the common ailments which witness high usage of OTC products are acidity, indigestion, constipation, diarrhoea/dehydration, cold & cough, allergy – nasal, headache; joint pain, back ache, menstrual pain, body ache, fever; dental pain, rashes/ring worm, acne, feminine/intimate hygiene, cuts/ burns/ wounds, allergy-skin, dry skin/eczema, weakness/tiredness, immunity-related, bone health; anaemia, eye strain, sleeplessness, smoking control etc.

OTC drugs are categorized under different therapeutic areas like Skincare/Derma, Women's health, Analgesics, Digestives/gastro and Vitamins/minerals/supplement and others which includes (Self Diagnostics Kits, Artificial Sweeteners, Wound Healing, Ontological products etc).

#### Key products offered under therapeutic area

Therapeutic areas	Key product types offered	Some of the key brands for therapeutic OTC
Q	Skin lotion/sun cream/ wipes	Lacto Calamine, Ansolar, Melagard, Nuface, Photostable
Skincare/ derma	Skin infection	Tetmosol Cream, Vensore
	Skin allergy	Caladryl, Candicalm
	Antiseptic cream/ diabetic foot ulcers	Boroplus, Boroline, Plermin, Cipladine
	Menstrual care	I Activ, Comfy
Women's health	Emergency contraceptive pills	I-Pills, Unwanted 72
	Pregnancy test kits	I-Can, Preganews
	Hygiene	Vwash, Ifeel Intimate Wash
2	Cream, balm, spray, pills	Saridon, Sloan's, Amrutanjan Pain Balm, Zandu Balm Moov, Volini
Analgesics		

Therapeutic areas	Key product types offered	Some of the key brands for therapeutic OTC
Digestives/gastro	Pills, syrups	Digeplex, Polycrol, Digene, Dabur Pudina Hara Drops, Dabur Hajmola,
Respiratory	Pills, syrups	Waterbury's Compound A, Dabur Honey Throat Relief Dabur Honitus, Cofsils, Strepsils, Stopallerg
800 10 10 10 10 10 10 10 10 10 10 10 10 1	Speciality supplements	Ferradol, Ourdaily, Forte Tablet, Becosules Capsule, Seven seas
Vitamins/minerals/supplement	Weight management, Protein supplements	PentaSure, Optimum Nutrition
	Calcium and minerals	Calcium Sandoz, Ostocalcium, OurDaily Calcium & Vitamin D3 Tablet
	Multi – vitamins	Supradyn, Revital, Evion, Neurobion, Maxirich
	Biotin	Perfectil, Zingavita Biotin Tablet, ourdaily biotin
	Immunity Boosters	Dabur Chyawanprash
Others	Artificial sweetener	Sugar Free, Sugranil
	Self-diagnostics kits	Accu Chek Active, One Touch, Sugarchek
	Wound- healing	Burnol, Meganano

Source: CRISIL MI&A

## OTC market products focusing on consumer care

Indian OTC market have thrived with products in the consumer care business also gaining prominence. Due to rise in awareness for preventive and self-care and increased per capita income, there has been increased spend on the skincare, hygiene, self care and preventive care products. Following are some of the key OTC product focused on consumer care.

Consumer care area	Key product types offered	Some of the key brands for therapeutic OTC
Skincare	· • • • •	Lacto Calamine, Ansolar, Melagard, Nuface, Photostable, Tetmosol Cream, Vensore, Caladryl, Candicalm, Boroplus, Boroline, Plermin, Cipladine,
Disinfectants	Sanitizers, surface cleaners	Dettol, Betadine, Neko, Pure hands, Tri-Activ, Hexigel
Smoking cessation product	Anti-smoking drugs	Nicogum, Nicotex, Nixit

Source: CRISIL MI&A

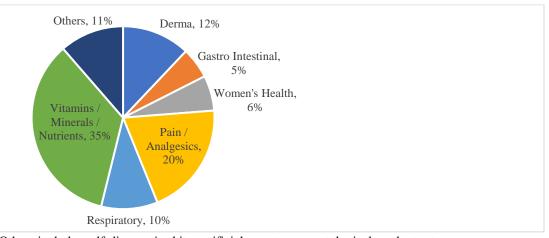
#### Indian OTC drug market is poised to grow at 11.5-12% CAGR between FY22-27

India's OTC drug market size stood at INR 310 billion in FY2022 and is has grown at a rate of 7.9% CAGR between FY 2017-2022. It is expected to grow at 11.5-12% CAGR between FY22-27 and reach at INR 535-545 billion.



The availability of OTC drugs on e-commerce with the increasing number of online pharmacies is further going to boost for these medicine market, as it helps users with easier and quick access. Apart from easy availability, affordability and increased awareness among patients about this medicine are the major drivers that are driving the production of newer and more efficient over the counter (OTC) drugs in India.

## OTC drugs market share by therapeutics areas in FY'22



Others includes self-diagnostics kits, artificial sweeteners, ontological products etc.

Source: CRISIL MI&A

#### Increasing Awareness for Self-Medication will drive the OTC market

Public health experts claim that the pandemic has transformed the way people seek medical help, as people increasingly opting for self-care options to take control of their health. Covid-19 has heightened the attention on health and nutrition, especially ensuring adequate immunity and energy levels to address the general health concern. This trend of self-medication is anticipated to drive the cough and cold, gastrointestinal, analgesics, multivitamins and derma/skincare segment of the Over-the-Counter (OTC) medicines in the country. The most frequently used OTC medicines are of Fever, Headaches, Toothache, acne, skin rashes and Cold, Cough & Flu. People are relying more on this self-medication as it is time saving, as well as for faster relief thus driving the market growth by increasing dependency and reach for the Over the Counter (OTC) Drug Market.

## Rise in lifestyle diseases is increasing the OTC Demand

The increase of lifestyle disease occurrences among the growing elderly as well as young population is a measure that is expanding the Over-the-Counter (OTC) Drug market demand. The dependency on several Over-the-Counter (OTC) products like Digestives/gastro, Laxatives, Cold, Cough and Flu along with mild analgesics and pain reliever ointments, is a major reason for the increased demand.

#### Lack of adequate healthcare facilities is driving the market of OTC drugs

In India, many patients do not have access to needed medicines because they are unable to obtain a prescription. Due to the lack of a healthcare facility in close proximity, lack of trained medical professionals, as well as time or economic constraints the

patients are not able to get the access of the medicines easily. In such condition OTC medicines provides relief for common conditions as they are easily accessible, cheap and can be purchased without any prescription.

## High Competition and high cost of marketing & brand creation

The Indian over-the-counter (OTC) drugs market is competitive in nature. The industry players include not only the pharmaceutical players but also a large number of FMCG players. Certain brands like Dettol antiseptic, Crocin, Gelusil, Saridon, i-pill etc have become the metaphor for their category. Realising the potential of this market companies, are focusing on new product development and acquisitions to gain market share. Cash rich FMCG and pharma companies are spending heavily on marketing and brand creation. OTC medicines are brought without prescription and hence the decision maker in the purpose of medicines is the patient or pharmacist. In order to create awareness about the product and ensure that the brand is on top of mind of consumers, OTC companies have to spend on marketing and advertisements.

## Key players present in the OTC and consumer health market in India

Indian OTC drugs market has both pharmaceutical and FMCG players in it. While Pharmaceuticals companies have the knowhow of developing such products, FMCG has the ability to leverage its current reach and place these products right into the essential basket of an otherwise inaccessible rural consumer.

S. No.	Key Players	Brands	Key categories catered
1	Piramal pharma	Lacto Calamine, Neko, Caladryl, ourdaily, Polycrol, i-pill, Little's (Babycare), Tetmosol	Skin care, Vitamins, Digestives/gastro, Women's health
2	AbbottDigene, Brufen Power spray, Cremaffin, ARACHITOL-O, Betonin AST, Kinetone Advance, Surbex Gold, Surbex XT, Citrosoda, Digene Fizz, Digene Gel, Digene Tablet, Rashfree, Dermabond		
3	Dabur	Dabur Honitus Sugar Free, Dabur Pudin Hara Drops, Hajmola, Dabur Chyawanprakash, Dabur Honey Throat Relief Dabur Honitus	Ayurvedic healthcare and
4	Emami	Zandu Nityam, Vigorex, Mentho Plus Balm	Analgesics
5	GSK Health	Oilatum Bar, Oilatum Kids Bar, Cobadex CZS, Cobadex Forte, Oilatum Emollient	Skin care, Vitamins/minerals/Suppleme nts
6	P&G Health	Cosome, Evion, Neurobion, Nasivion, Polybion	Respiratory, Vitamins/miner als/ Supplements
7	Reckitt Benckiser	Strepsils, Dettol	Respiratory
8	Cipla Health	Nicotex, Cofsils, Prolite ORS, Maxirich multivitamin, Nicogum, Cipladin	Respiratory Vitamins/minerals, Others
9	Amrutanjan Health	Amrutanjan Pain Balm, Comfy, Relief Cold rub	Analgesics, Women's health, respiratory
10	Sun Pharma	Gestid, Chericof, Coldact & Flustat, Volini	Digestives/gastro, respiratory, Analgesic
11	Zydus Wellness	COMPLAN, Sugarlite	Others- Artificial sweetners

Note: The list above is an indicative list and not an exhaustive list Source: Company reports, Company website, CRISIL MI&A

Company	Pain/ Analgesics	Respiratory (Cough & Cold)	Women's Health	Vitamins/ Minerals/ Supplements	Gastrointestinal	Derma/ Skincare	Others
Piramal pharma							
Abbott							
Dabur							
Emami							
GSK Health							
P&G Health							
Reckitt Benckiser							
Cipla Health							
Amrutanjan Health							
Sun Pharma							
Zydus Wellness							

Note: The list above is an indicative list and not an exhaustive list, Others includes self-diagnostics kits, artificial sweeteners, ontological products etc. Source: CRISIL MI&A

#### Assessment of ophthalmology therapy area in Indian domestic market

Ophthalmology is the specialized field of medicine that focuses on the health of the eye. Ophthalmology therapy area have gain significance in Indian market with India beginning to be the one of the key market for ophthalmic diseases and disorders like cataract, retinal complaints and glaucoma. As per the WHO Global Data on Visual Impairment 2010, India (20.5%) along with China (20.9%) were among the most affected countries by blindness in the world. Increasing elderly population due to improved life expectancy in country and exposure to harmful UV radiations are some of the key reasons for high burden of eye related diseases in India. Dry eye syndrome which is one of the most common eye disorders is also on the rise with increased work schedule and constant screen exposure.

Ophthalmology therapy area in Indian domestic formulation market have been growing at steady rate increasing from Rs. 21 billion in fiscal 2017 to 26-27 billion in fiscal 2022 growing at healthy 4-5% CAGR from fiscal 2017 to fiscal 2022. Many of the domestic as well as foreign players have invested in capabilities in ophthalmology therapy area. Allergan, Sun Pharma, Ajanta Pharma, Novartis India, Cipla are among the market leaders in the ophthalmology therapy area in India domestic formulation market. In terms of treatments, the Indian domestic formulation market is dominated by medications for dry eyes, Pink eye, glaucoma etc.

#### Some of the key players and brands in ophthalmology therapy area in Indian domestic market

Company Name	Key brands in opthalmology		
Allergan	Refresh tears, Combigan, Lumigan, Refresh Liquigel		
Sun pharma	Careprost, Eyemist, Teardrops		
Ajanta pharma	Soft Drops, Olopat, Brinzox		
Novartis India	Systane Ultra, Genteal, Travatan		
Cipla	Ciplox, Moxicip, Dorzox		

Source: CRISIL MI&A

### **OUR BUSINESS**

Some of the information in the following section, especially information with respect to our plans and strategies, contain certain forward-looking statements that involve risks and uncertainties. You should read the section "Forward-looking Statements" on page 13 for a discussion of the risks and uncertainties related to such statements and the section "Risk Factors" on page 17 for a discussion of certain risks that may affect our business, financial condition or results of operations. Our actual results may differ materially from those expressed in, or implied by, these forward-looking statements.

We have included various operational and financial performance indicators in this Draft Letter of Offer, many of which may not be derived from our Restated Consolidated Financial Information or Unaudited Interim Condensed Consolidated Financial Statements or otherwise be subject to an examination, audit or review by our auditors or any other expert. The manner in which such operational and financial performance indicators are calculated and presented, and the assumptions and estimates used in such calculations, may vary from that used by other companies in India and other jurisdictions. Investors are accordingly cautioned against placing undue reliance on such information in making an investment decision, and should consult their own advisors and evaluate such information in the context of the Restated Consolidated Financial Information or Unaudited Interim Condensed Consolidated Financial Statements and other information relating to our business and operations included in this Draft Letter of Offer.

Unless otherwise indicated, the industry-related information contained in this Draft Letter of Offer is derived from the 'CRISIL Report' issued in January, 2023, which have been exclusively commissioned and paid for by our Company for agreed fees for the purposes of confirming our understanding of the industry exclusively in connection with the Issue and exclusively prepared and issued by CRISIL. We officially engaged CRISIL in connection with the preparation of the CRISIL Report pursuant to an engagement letter dated February 14, 2023. Copies of the CRISIL Report shall be available on the website of our Company at www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/. Unless otherwise indicated, all financial, operational, industry and other related information derived from the CRISIL Report and included herein with respect to any particular year refers to such information for the relevant calendar year. The data from the CRISIL Report included in this Draft Letter of Offer is also derived from IQVIA data which has been commissioned and paid for by our Company.

The following information is qualified in its entirety by, and should be read together with, the more detailed financial and other information included in this Draft Letter of Offer, including the information contained in "Risk Factors", "Industry Overview", "Financial Information" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" on pages 17, 96, 143 and 301, respectively.

#### Overview

We are a pharmaceutical company with global operations, providing end-to-end pharma services to customers and a portfolio of differentiated pharma products across a domestic and global distribution network. We operate under three business verticals – (i) Piramal Pharma Solutions ("**PPS**"), an integrated contract development and manufacturing organization ("**CDMO**"); (ii) Piramal Critical Care ("**PCC**"), a complex hospital generics ("**CHG**") business; and (iii) India consumer healthcare ("**ICH**") business, selling over-the-counter ("**OTC**") products.

#### **CDMO** business

Our CDMO provides integrated drug discovery, development, and manufacturing services for both drug substances i.e. active pharmaceutical ingredients ("**APIs**") and drug products i.e. formulations across lifecycle of a molecule from discovery and clinical development to commercial launch. Presently, it has a diverse customer base of over 500 customers comprising global innovator pharma companies, emerging biopharma companies and generic pharma companies. We have a low revenue concentration with our top five customers contributing 14.00% of our total revenue from operations from the CDMO business. During Financial Year 2022, 75.00% of our revenue from operations were achieved from regulated markets such as US, Europe and Japan. Commercial manufacturing, discovery and development services contributed towards 68.00%, 4.00% and 28.00%, respectively of the revenue from operations from the CDMO business during Financial Year 2022.

Our integrated network of facilities for the CDMO operations are located across India, UK and North America and we have obtained and maintain requisite approvals from various global regulatory agencies. We have development and manufacturing capabilities in areas such as high potency APIs, antibody drug conjugates ("**ADC**"), peptides, sterile injectables and hormonal products. We have a deep development pipeline of molecules. Further, since incorporation, we have executed over 103 integrated projects as on December 31, 2022, i.e. projects which involve more than one development or manufacturing site which we believe benefits our customers by reducing their time-to-market, reducing operational complexity and lowering supply chain cost.

Our revenue from operations from the CDMO business was ₹3,750.35 crore and ₹2,731.18 crore accounting for 57.18% and 55.53% during Financial Year 2022 and the nine-months period ended December 31, 2022, respectively.

## CHG business

Our CHG portfolio comprise of over 35 hospital-focused products in the areas of inhalation anaesthesia, injectable anaesthesia, pain management, intrathecal therapy and other injectables. We are the fourth largest company globally as per USD value for a combined market of Sevoflurane, Desflurane, Isoflurane and Halothane (*Source: IQVIA MIDAS MAT*® *Sept 2022*)<sup>1</sup>. We are vertically integrated in inhalation anaesthesia. We manufacture both API and drug products at the Digwal, India and Bethlehem, US facilities as well as the key starting material at the Dahej, India facility. We are the leading player in Sevoflurane in the US market with value market share of 38.92% (*Source: Source: IQVIA MIDAS MAT*® *Sept 2022*)<sup>(1)</sup>. Further, we rank number one in the US market with Baclofen's pre-filled syringe and vial with our brand Gablofen® having 78.28% value market share (*Source: Source: IQVIA MIDAS MAT*® *Sept 2022*)<sup>(1)</sup>. Additionally, our brand Fentanyl (ampoules) is the number one ranking brand by USD value in the Japan, South Africa and Indonesia markets (*Source: Source: IQVIA MIDAS MAT*® *Sept 2022*)<sup>(1)</sup>.

As of December 31, 2022, we have 27 SKUs in various stages of development. Our products are sold in over 100 countries, to more than 6,000 hospitals with direct sales presence in US, UK, Germany, France and Italy, and through distribution partners in other geographies. Our products are used in hospitals, surgical centres, and veterinary clinics.

Our revenue from operations from the CHG business during Financial Year 2022 and the nine-months period ended December 31, 2022 was ₹2,002.11 crore and ₹1,583.72 crore, respectively, accounting for 30.52% and 32.20%, respectively, of our revenue from operations, wherein inhalation anaesthesia contributed to 59.86% and 65.09%, respectively, during the same periods.

## ICH business

Our ICH business has a diverse portfolio of over 30 OTC products across categories of analgesics, skin care, VMS, kids' wellness, digestives, women's health, and hygiene and protection categories, with well-known brands such as Little's, Lacto Calamine, I-Pill, Polycrol, and Tetmosol. During Financial Year 2022 and the nine-months period ended December 31, 2022, we launched 40 and 21 new products, respectively.

We sell our products to several stockists that has reach across chemist and cosmetics stores, kids' toys and gift shops, and modern trade stores. We have also launched our own e-commerce website, wellify.in. We have technology enabled sales coverage to track the productivity of our field force.

Our ICH business contributed ₹806.06 crore and ₹652.45 crore accounting for 12.29% and 13.27%, respectively, of our revenue from operations during Financial Year 2022 and the nine-months period ended December 31, 2022, respectively.

Joint venture with AbbVie Inc. (formerly known as Allergan Pharmaceuticals (Ireland) Limited): Our Associate, Allergan India ("Allergan India") is a joint venture between us and AbbVie Inc. ("Abbvie"). We hold 49% of the paid-up equity share capital of Allergan India as on December 31, 2022. Allergan India is a specialty pharmaceutical company and has emerged as one of the market leaders in a ophthalmology therapy area (*Source: CRISIL Report*). Our Company manufactures medication for diseases, such as glaucoma, dry eye, infections, and inflammations for Allergan India.

To support our operations, we have 17 development and manufacturing facilities across India, North America and UK with a track record having cleared periodic regulatory inspections in various jurisdictions. Further, our facilities at Ahmedabad PDS, Ahmedabad PPDS, Ennore and Rabale have been recognised by the Department of Scientific and Industrial Research. Our diversified manufacturing footprint enables market proximity for customers and a cost efficient production cycle. We also have a global distribution network in over 100 countries as of December 31, 2022.

The following table sets forth the geographical split of our revenue from operations as a percentage of our total revenue from operations for the years/ period specified:

<sup>&</sup>lt;sup>1</sup> The statements, findings, conclusions, views, and opinions contained and expressed herein are not necessarily those of IQVIA or any of its affiliated or subsidiary entities. Any analysis is independently arrived at by Piramal Pharma Ltd., on the basis of information from various sources.

Area	Financial Period ended		Financial Year	r ended March	For the nine-months period ended Decem			ember 31
	Mar	ch 31, 2021	31,2	2022	20	021	2022	
	₹ in crore	Percentage of revenue from operations (%)	₹ in crore	Percentage of revenue from operations (%)	₹ in crore	Percentage of revenue from operations (%)	₹ in crore	Percentage of revenue from operations (%)
North America	2,841.92	45.00	2,771.30	42.25	1,943.32	43.89	2,318.30	47.14
Europe	1,709.74	27.07	1,501.46	22.89	964.92	21.79	909.14	18.49
India	882.66	13.98	1,225.54	18.68	858.88	19.40	1,070.88	21.77
Japan	300.53	4.76	274.04	4.18	187.96	4.24	207.77	4.22
Others	580.05	9.19	786.76	12.00	472.66	10.68	411.88	8.38
Total	6,314.90	100	6,559.10	100	4,427.74	100	4,917.97	100

While our Company was incorporated in March 2020, our pharma business was originally a part of PEL, a Piramal group company, which has a track record in building a scalable and differentiated pharmaceutical business. As the pharma business grew, a scheme of arrangement was entered into in October 2021 to simplify the group structure and consolidate all pharma business under Piramal Pharma Limited. For further information, see "*Composite Scheme of Arrangement*" on page 54. Our revenue from operations grew year-on-year at 3.87% from the Financial Period ended March 31, 2021 to Financial Year ended March 31, 2022 and 11.07% from the nine-months period ended December 31, 2021 to nine-months period ended December 31, 2022. The following table sets out our Company's total revenue from operations, EBITDA, PAT and PAT Margin for the period specified below:

Particulars	Financial Period ended	Financial Year	Nine-months period ende	ed December 31
	March 31, 2021	ended March 31, 2022	2021	2022
Revenue from operations <sup>(1)</sup>	6,314.90	6,559.10	4,427.74	4,917.97
EBITDA <sup>(2)(3)</sup>	1,592.07	1,225.46	749.36	477.58
Net Profit/ (Loss) after Tax	835.03	375.96	171.90	(236.57)
Net Profit/ (Loss) Margin	13.22%	5.73%	3.88%	(4.81)%

1. In addition to the revenue from operations from the CDMO, CHG and ICH business, the total revenue from operations also includes foreign exchange gains/losses

2. EBITDA: Aggregate of profit before share of net profit of associate and joint ventures, exceptional items and tax, finance cost and depreciation and amortisation for the year/period

3. For reconciliation of Non-GAAP measures, please see "Other Financial Information – Reconciliation of Non-GAAP Measures" on page 298.

#### **Our Strengths**

#### CDMO service offerings across the lifecycle of the molecule and differentiated capabilities

Our CDMO business offers services across the lifecycle of the molecule ranging from drug discovery, clinical development to commercial manufacturing. We offer a range of research services including, *inter alia*, medicinal chemistry, in-vitro ADME services, discovery analytical support services and non-GMP Kilo Lab in the discovery phase. Our clinical development module offers pre-clinical trials and testing from phase I to phase III for various dosage forms. Further, we undertake commercial manufacturing of a wide range of APIs and FDFs across therapeutic areas and dosage forms. We continue to attract customers with our strong development and manufacturing capabilities in several areas such as injectables, high potency APIs, ADC and peptides. Our Associate, Yapan Bio operates in the biologics/ bio-therapeutics and vaccine segments. We aim to continue discovering and developing new molecules for our customers and have a development pipeline of molecules across various stages of development.

#### Diversified Presence across Global Markets with a Diversified Revenue Base

Our operations have a global footprint. As of December 31, 2022, we (i) have 17 development and manufacturing facilities across the globe with ten in India and seven outside India; (ii) distribute our products in over 100 countries; (iii) 6,219 full-time employees across the world with 4,618 in India and 1,601 outside India; and (iv) have 21 subsidiaries with 20 of such Subsidiaries incorporated outside India in, among others, South Africa, Japan, Italy, UK, Canada, Australia and US. We believe that the strategic locations of our development and manufacturing facilities along with our distribution system allow us to supply our products and services throughout the world in an efficient manner. Further, our diversified manufacturing footprint enables market proximity for customers and a cost efficient production cycle.

Our primary markets outside India include the US and Europe and our operations are diverse in terms of geography and product portfolio, with revenue from operations outside India representing 81.32% and 78.23% of our total revenue from operations, in Financial Year 2022 and the nine-months period ended December 31, 2022, respectively. We have historically leveraged our product portfolio for the US and European markets to enter emerging markets based on our assessment of such markets. We distribute our products through differentiated business models for each of our key markets which we believe helps us leverage the characteristics of each market, including its regulatory landscape, market size and competitive landscape, and helps reduce

dependency on a particular model, leading to our profitable international business. As of December 31, 2022, our CDMO business has over 500 customers, and our CHG business has a tie-up with over 6,000 hospitals to sell our products. We have ground sales executives in the US reaching out to hospitals and GPOs on a regular basis. We also distribute products outside India through arrangements with distributors and local partners.

## **Consistent Regulatory Compliance Track Record**

We are committed to meeting the requirements and expectations of our patients, customers, regulators and partners. In our pursuit for quality of products to continue to be a key differentiator, we focus on timely scale up of our standards to align with the dynamic industry and regulatory benchmarks. Our development and manufacturing facilities have been inspected by various regulatory authorities across the worlds such as USFDA, Medicines & Healthcare Products Regulatory Agency, UK, Therapeutic Goods Administration, Australia and Pharmaceuticals and Medical Devices Agency, Japan. In order to maintain a sustainable and consistent quality system throughout all development and manufacturing facilities, we have several internal policies and statement of purpose outlining criteria to ensure site quality health, quality of raw materials and key starting materials. Further, we train our employees to ensure safe handling of equipment and chemicals. The policies are periodically updated from time to time. We have an escalation mechanism for our quality management system and our quality management system is independent of our businesses and reports directly to the Chairperson of the Board. Since incorporation, we have had USFDA inspections at three of our developing and manufacturing facilities in the US - with respect to the Riverview facility, while USFDA provided a few verbal remarks, we received nil observations. In relation to the Lexington and Sellersville facilities, we had received six and two observations, respectively, classified as voluntary action indicated. We have responded to the observations in relation to the Lexington facility and the establishment inspection report has thereafter been issued by the USFDA. We are yet to receive the establishment inspection report from USFDA for the Sellersville facility as on the date of this Draft Letter of Offer. Further, our sites are inspected by our customers as well.

## Extensive track record of Organic and Inorganic Expansions

While our Company was incorporated in March 2020, prior to incorporation, the pharmaceutical business of the Piramal group was run by PEL for several years. Several companies and development and manufacturing facilities were acquired by PEL to expand the pharmaceutical business. For further information, see "*Composite Scheme of Arrangement*" on page 54. In line with the Piramal group's past practices, our Company has continued to expand its business through organic and inorganic methods. We received ₹3,448.41 crore as growth equity investment by CA Alchemy Investments, an affiliate of the Carlyle Group in October, 2020 and as on December 31, 2022, CA Alchemy Investments holds 238,663,700 Equity Shares representing 20.00% of our paid-up equity share capital. Since incorporation, our Company has made the following acquisitions:

- On June 22, 2021, our Company acquired 100% of the paid-up equity share capital of HPPL, enabling access to peptides API developments and manufacturing capabilities which complements our existing service offerings.
- Through two tranches on December 20, 2021 and April 4, 2022, our Company acquired a total of 33.33% (27.78% stake on December 20, 2021 and 5.55% stake on April 4, 2022) of the paid-up equity share capital of Yapan Bio, an India based CDMO providing process development and manufacturing services for large molecules (biologics, vaccines and gene therapy).

In addition, we are expanding our existing development and manufacturing facilities in the CDMO business and have sanctioned capital expenditure investments across multiple sites such as (i) capacity expansion for high potency API at the facility in Riverview, US; (ii) expansion of existing building at the facility in Grangemouth, UK; (iii) expansion of capacity at our peptide facility in Turbhe, India; and (iv) new in-vitro lab at the Ahmedabad PDS facility in India. In the CHG business, we are also expanding our capacities at Digwal and Dahej to address the growing demand of inhalation anaesthesia in US and non-US markets.

## Extensive portfolio of complex products

As on December 31, 2022, the CHG business spans over a portfolio of over 35 products including inhalation anaesthesia, injectable anaesthesia, pain management products, intrathecal therapy and other injectables. Due to high entry barriers such as high initial capital requirement for supplying medical devices such as vaporisers which are compatible with our inhalation anaesthesia, as well as dedicated production facilities for complex products, competition remains limited as compared to traditional generics. For details, see "- *Our Products and Services - CHG*" on page 118. Further, strict quality assurance system, extensive regulatory experience in establishing marketing and distribution relationships such as with GPOs create hurdles for less experienced competitors and new entrants.

#### We have an experienced and highly qualified management team with significant experience in the pharmaceutical industry

We have a professional and experienced management team with significant expertise in the pharmaceutical industry who we believe have extensive knowledge and understanding of the global generic pharmaceutical business environment and have the expertise and vision to organically scale up our business. We consider this facilitates effective operational coordination and continuity of business strategies. While our Company was incorporated in March 2020, our management team includes

experienced senior executives, many of whom have been with the Piramal group for a significant period of time. Our Chief Financial Officer has been associated with the Piramal group for over 22 years and has extensive experience in domestic formulations business and the pharma industry. Further, Peter Daniel DeYoung, an Executive Director on our Board has spearheaded several leadership mandates at the Piramal group, including as the chief executive officer of Piramal Critical Care and President, Piramal Life Sciences. We believe our Board is an optimal combination of directors with expertise in various sectors ranging from pharmaceuticals, finance, information technology, manufacturing operations and legal.

As of December 31, 2022, we had 6,219 of employees across our key business verticals, excluding contract employees and part-time employees we hire basis specific business requirement. Our employees possess a range of qualifications including scientific, engineering, management and pharmacy post-graduate and graduate.

## **Our Strategies**

## Expand product portfolio

We have maintained a focus on achieving a diverse product mix offering products at various stages of their lifecycle as well as a robust product pipeline. Our Company has obtained 87 product registrations including, *inter alia*, two in US and 41 in Africa. As on date of this Draft Letter of Offer, seven product registrations are pending. Further, our Subsidiaries have obtained 506 product registrations while 42 product registrations are pending in various jurisdictions across the world. Additionally, our Company has obtained a total of 167 Drug Master Files across jurisdictions including *inter alia*, 61 in North America, 69 in Europe and 21 in Asia Pacific while six Drug Master Files are currently pending. Further, our Subsidiaries have also obtained six Drug Master Files. Our Company and its Subsidiary, Piramal Critical Care, Inc. have obtained three and one product licenses, respective, in India. As on the date of this Draft Letter of Offer, registrations for 29 of our products were pending for renewal and under review by the relevant authorities. For details, see "*Risk Factors - The industry in which we operate is heavily regulated and our business activities require various approvals, licenses, registrations and permissions. Any change to such regulations or failure or delay in obtaining necessary permits or approvals, or increase in costs to obtain necessary permits or approvals or if such permits or approvals are revoked or not renewed, our business, financial condition, cash flows and results of operations may be adversely affected" on page 17.* 

During Financial Year 2022, our Company launched 40 new products in the ICH segment. Our CDMO business has molecules in pipeline across the three phases. Further, our CHG business has 27 SKUs in the pipeline of which seven have been approved but yet to be launched, 13 which have been applied for but yet to be approved and seven have been developed but yet to be filed.

We intend to increase our product offerings through in-licensing and by continuing to invest in new technologies to maintain our competitive strengths in both product development and product manufacturing capabilities. We intend to utilise our manufacturing capabilities, technological expertise and sales and marketing infrastructure to capitalise on the growing market. We will continue to focus on developing products primarily for the US and Europe markets and leverage our product portfolio to extend across other markets. This is enabled by our continued adherence to consistent quality control and regulatory compliance across our facilities and development processes in order to meet evolving regulatory standards. To cater to the needs of other key markets, we also have started to develop products aligned with the requirements of those markets.

#### Pursue strategic acquisitions, partnerships and continue to grow inorganically to meet future demands

In order for us to maintain our competitive position, we intend to expand our current manufacturing capacities and continue to invest in new technologies and development and manufacturing capabilities. We have been adding to our manufacturing capacity steadily since incorporation. For information on the manufacturing facilities and its capacity utilisation, see "-*Manufacturing Operations - Development and Manufacturing Facilities*" on page 120.

We are aiming to expand our development and manufacturing facilities and have sanctioned growth-oriented capital expenditure investments across multiple facilities.

- capacity expansion for high potency API at the facility in Riverview, US;
- expansion of existing building at the facility in Grangemouth, UK;
- expansion of capacity at our peptide facility in Turbhe, India;
- new in-vitro lab at the Ahmedabad PDS facility in India; and
- In the CHG business, we are also expanding our capacities at Digwal and Dahej in India to address the growing demand of inhalation anaesthesia in US and non-US markets

Further we have in the past expanded our capabilities through acquisitions such as acquisition of HPPL to access peptide API development and manufacturing capabilities and acquisition of 33.33% (27.78% stake on December 20, 2021 and 5.55% stake on April 4, 2022) of the paid-up equity share capital in Yapan Bio an India based CDMO providing expertise in biologics and vaccines. For further details, see "- *Our Strengths – Extensive Track Record of Organic and Inorganic Expansions*" on page 115.

We intend to leverage our position in the industry, study the market and industry and identify opportunities for such inorganic expansions in the future

## Increase current market presence and enter new markets and geographies

The global CDMO market is estimated at approximately USD 140 billion in the year 2022 and the market is expected to reach approximately USD 170 - 180 billion by 2026, due to robust growth in the outsourcing space. (*Source: CRISIL Report*) Further, the global complex generics market was valued at USD 65-70 billion in 2022 and is expected to reach approximately USD 100-110 billion by 2026, growing at a CAGR of approximately 10.00 - 12.00% during the period from 2022-2026 primarily driven by the rising introduction of new complex drugs. (*Source: CRISIL Report*) India's over-the-counter drug market size which stood at INR 310 billion in Financial Year 2022 is expected to grow at approximately 11.5-12% CAGR between Financial Year 2022 to Financial Year 2027 and reach approximately INR 535 - 545 billion. (*Source: CRISIL Report*)

As market demand increases across the globe, we plan to grow our businesses by maintaining an appropriate product and service mix in our portfolio with products and services which we consider will improve our profitability as well as utilise our capacities more efficiently. We will also focus our efforts on establishing effective relationships with existing and new customers and marketing partners to commercialise our portfolio of products and development services. We plan to expand our presence by launching new products and by increasing our customer and distributor base through marketing arrangements with local distributors and pharmaceutical companies. Our business development function supported by a strategic marketing team which develops market intelligence, will focus on building new strategies, drive lead generations, and design and execute marketing and branding initiatives to gain market share.

For the rest of the world markets (excluding India), we intend to continue working with business partners and distributors having a well-established local presence. To expand our reach to new markets, we are constantly looking for new business partnerships for growth. We will continue to evaluate new product opportunities leveraging the local market knowledge of our partners and initiate the development of products focused on such local market if we identify viable market opportunities and demand.

#### Continuing our focus on our quality and compliance track record

We have a consistent quality track record and have always been committed to scale up the standards of our development and manufacturing facilities and products to align with the dynamic industry and regulatory benchmarks. For information on our regulatory compliances, see "- *Our Strengths - Consistent Regulatory Compliance Track Record*" and "- *Quality Control and Standards*" on pages 115 and 124, respectively. The pharmaceutical industry is riddled with continuous change in regulatory and compliance requirements. Our Company strives to build a system to ensure continuous compliance. We have also created a quality management system framework that is implemented across all development and manufacturing facilities, and suppliers and have implemented several internal policies to maintain quality adherence across facilities. We plan to invest in qualified talent, technology, innovation, automation, infrastructure and enhance the quality oversight across all development and manufacturing sites.

#### Leveraging our integrated business model in the CDMO business

For information on our CDMO business, see "- *Overview* – *CDMO*", "- *Our Products and Services* – *CDMO*" and "- *Customers and Distribution Network* – *CDMO business*" on pages 112, 118 and 123, respectively. The global CDMO market is estimated at USD 140 billion in the year 2022 and the market is expected to reach approximately USD 170 - 180 billion by 2026, due to robust growth in the outsourcing space. (*Source: CRISIL Report*) Leveraging on our integrated service offering for innovative and generic drugs across the drug lifecycle from discovery to commercial launch, and the growing CDMO market, we intend to expand our customer base and develop and manufacture newer products in the future. Our integrated platform benefits from our extensive network of discovery, development and commercial manufacturing capabilities located across sites. We believe customers would capitalize on the opportunity to outsource manufacturing of products to a player which provide integrated services as they would benefit from reduced time-to-market, lower operational complexity and decrease supply chain costs.

### Building strong brands in the ICH business and tapping alternate distribution channels

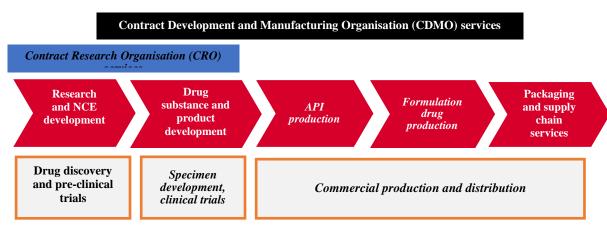
In the ICH business, we are witnessing a strong growth in brands like Little's, Lacto Calamine, Tetmosol, Polycrol, and I-range, which contributed 42.00% of the revenue from operations achieved from the ICH business during Financial Year 2022. Further, the revenue from such brands grew at 39.00% year-on-year to ₹287.00 crore for the nine-months period ended December 31, 2022. We improved the demand for our products and the distribution system by leveraging analytics and sales force automation tools. Further, we have technology enabled sales coverage to enhance the productivity of field force. To ensure continued growth in our sales, we are investing towards marketing and distribution capabilities in order to ensure that our brands are best in their respective segments. We have also launched our own website, wellify.in. During Financial Year 2022 and the nine-months period ended December 31, 2022, we launched 40 and 21 new products, respectively. Our aim is to build additional high performing brands in the future.

### **Our Products and Services**

We operate under three business verticals – (i) Piramal Pharma Solutions ("**PPS**"), an integrated contract development and manufacturing organization ("**CDMO**"); (ii) Piramal Critical Care ("**PCC**"), a complex hospital generics business; and (iii) India consumer healthcare ("**ICH**") business, selling over-the-counter products.

## **CDMO**

The PPS vertical is a CDMO which provides integrated drug discovery, development, and manufacturing services for both drug substances i.e. APIs and drug products i.e. formulations across lifecycle of a molecule. We serve our customers through a globally integrated network of facilities. The CDMO process



Source: CRISIL Report

Drug discovery is the process of identifying chemical entities that have the potential to become therapeutic agents. A key goal is the recognition of new molecular entities that may be of value in the treatment of diseases. Our R&D centre in Ahmedabad, India offers a range of contract research services including medicinal chemistry, in-vitro ADME services, non-GMP kilo lab and analytical support services to support drug discovery activities.

We offer clinical development services from pre-clinical stage to phase III for various dosage form. Our drug development offerings include services in the areas of route scouting, process R&D, pre-formulation studies, pharmaceutical development services, analytical support services, regulatory services and clinical trial services. Further, we manufacture on-patented as well as off-patented products. Apart from the CDMO services, we also have a generic API division that offers over 30 off-patented APIs for global markets. Our APIs include Diltiazem Hydrochloride (anti-hypertensive), Ketoconazole (anti-fungal), Trazodone Hydrochloride (anti-depressant), Verapamil Hydrochloride (anti-hypertensive) and Mebeverine Hydrochloride (anti-spasmodic).

Additionally, we manufacture and supply vitamins and minerals ingredients and premixes for human nutrition and animal nutrition. These products are sold to pharmaceutical, nutraceutical, food and beverage, personal care, animal feed industries and government organizations.

## CHG

Our CHG portfolio includes inhalation anaesthetic, intrathecal therapies for spasticity, injectable anaesthesia, pain management, and other therapies.

We are vertically integrated for inhalation anaesthesia and leverage our relationships with a global network of partners for our product portfolio across injectable pain management and intrathecal segments. We have a differentiated product portfolio of over 35 hospital-focused products sold in over 100 countries, as we serve hospitals, surgical centres, and veterinary clinics. Our products include, *inter alia*, the following:



We believe capabilities in inhalation anaesthesia and intrathecal therapies are hard to acquire and capital intensive as specific medical devices are required for its administration as demonstrated below:

Inhalation Anaesthesia:





Intrathecal Therapy:

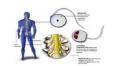
High entry barriers due to the complexity in administering the drug Intrathecal Spasticity



Programmable pump is surgically implanted



Intrathecal Baclofen is injected into the pump



Medication delivered through a catheter into the intrathecal space

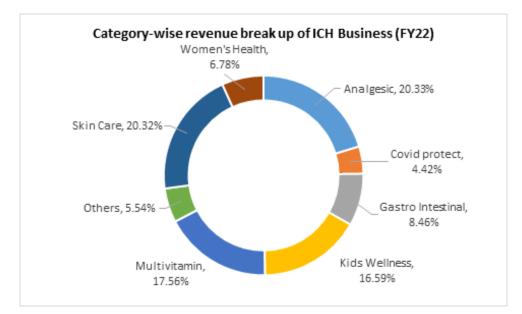
## ICH

ICH business caters to the Indian OTC market. Our key brands include Little's in baby care segment, Lacto Calamine and Tetmosol in skin care segment, I-Pill in emergency contraceptive pill segment and Polycrol in the antacid segment. We also have a manufacturing and distribution agreement with Bayer Pharmaceuticals Private Limited ("**Bayer**") for their brands such as Saridon, Supradyn, Becozym and Benadon, among others. We sell our products to several stockists that has reach across chemist and cosmetics stores, kids' toys and gift shops, and modern trade stores. We also have launched our own direct-to-customer (D2C) platform, wellify.in.

PPL	Brands
Brand	Brand Category
Sloans	Analgesic/Joint pain relief
Stop-AllerG	Antihistamine
Digeplex, LactoBacil, Naturolax and Polycrol	Digestive
CIR	Geriatric care
Tri-Activ	Health & Hygiene
Waterbury's	Immunity Builder
Ferradol	Iron Supplement
Cub Care, Jungle Magic and Little's	Kids Wellness
Quik Kool	Mouth ulcer gel
Our Daily	Multivitamin
Caladryl, Lacto Calamine, Neko and Tetmosol	Skin Care
Nixit	Smoking Cessation
i-activ, i-can, i-feel, i-know and i-pill	Women's intimate care

Bayer I	Brands
Brand	Brand Category
Saridon	Analgesic
Alaspan and Polaramine	Antihistamine
Bayer's Tonic	Immunity builder
Becozym C Forte, Benadon and Supradyn	Multivitamin
Luciara, Mycospor and Canesten	Skin care

#### Revenue break-up between different category of products in the ICH Business



#### **Manufacturing Operations**

#### **Development and Manufacturing Facilities**

We have 17 development and manufacturing facilities across the globe with capabilities in sterile development and manufacturing, API development and manufacturing, formulation development and manufacturing, drug discovery and

manufacturing of nutrition products. Our facilities at Ahmedabad PDS, Ahmedabad PPDS, Ennore and Rabale have been recognised by the Department of Scientific and Industrial Research.

Details of our manufacturing facilities are as follows:

Sr. No.	Facility	Location	Capability
1.	Ahmedabad PDS*	India	R&D - Discovery services
2.	Ahmedabad PPDS*		Formulation Development
3.	Pithampur		Formulation Manufacturing
4.	Dahej		Intermediates manufacturing - Anaesthesia Manufacturing
5.	Digwal		API and Intermediates manufacturing
6.	Ennore		API and Intermediates manufacturing
7.	Mahad		Nutrition and pharma products
8.	Turbhe		API manufacturing - Peptide API Development and Manufacturing
9.	Thane		R&D
10.	Rabale		R&D - API Development
11.	Lexington	USA	Sterile Development and Manufacturing
12.	Riverview		HPAPI Development and Manufacturing
13.	Sellersville		Formulation manufacturing and development
14.	Bethlehem		API and formulation manufacturing - Anaesthesia Manufacturing
15.	Morpeth	UK	API and Formulation manufacturing
16.	Grangemouth		ADC development and manufacturing
17.	Aurora	Canada	API manufacturing and development

\*The Ahmedabad PDS and Ahmedabad PPDS facilities are located on the same manufacturing site adjacent to each other

The following table sets forth information relating to the aggregate installed production capacities for our products manufactured at our development and manufacturing facilities as of December 31, 2022, March 31, 2022 and March 31, 2021:

Products/ Dosage	Units	Install	Installed Capacity Actual Production				Utilization (%)			
Forms		Nine-months period ended December 31,		Financial Year 2021	Nine-months period ended December 31,	Financial Year 2022	Financial Year 2021	Nine-months period ended December 31.		Financial Year 2021
		2022	1 ear 2022	1 cal 2021	2022	1 ear 2022	1 car 2021	2022	2022	2021
APIs and Intermediates	KLD	276,083	363,831	350,530	146,248	262,963	252,060	53	72	72
Oral Solids	MIO	9,874	12,014	12,684	3,558	5,131	5,338	36	43	42
Ophthalmic	MIO	54	72	72	30	43	38	56	60	53
Liquid Formulations	MIO	5	6	6	4	4	4	86	73	64
Solid Pre-mixes	MT	2,663	3,551	2,676	940	1,096	999	35	31	37
Liquid Pre-mixes	KL	945	1,260	1,710	187	242	286	20	19	17
Vial Batches	Number of Batches	69	93	81	47	61	64	68	66	79

Following is the methodology used for calculation of the installed capacity:

1. API and Intermediaries are calculated in Kilo Litre Days based on the number of days occupied by each product in manufacturing equipment train (e.g., reactors) multiplied by total reactor volumes (in Kilo Litres) required for each product.

2. Oral Solids, Ophthalmic, Liquid Formulations, Solid Pre-mixes, Liquid Pre-mixes, and Vial Batches are calculated based on the number of days required to manufacture existing product mix and volumes, the total number of working days, and existing shift pattern.

3. The number of working days has been calculated as: Available days (365) – public holdings – weekly offs – maintenance losses (planned or breakdown)

4. Shift patterns may vary across sites

5. Oral Solids includes capacities dedicated to select categories of products (e.g. prostaglandins) with limited/ no fungibility to manufacture alternate products

Note:

While we have the capability and capacity to manufacture creams and ointments at the Sellersville facility, this line is currently not operational.

#### **Raw Material and Other Suppliers**

Raw materials essential to our business are procured in the ordinary course of business from numerous suppliers, including domestic and international suppliers. We also rely on third parties for manufacturing some of our finished products. The key raw materials that we use for our manufacturing operations include APIs for our formulations, key starting materials and intermediaries for our internally manufactured APIs and other materials such as excipients, manufacturing consumables, lab chemicals and packaging materials. We also procure packaging materials from vendors spread in different geographies. Further, for our ICH business, our key products like baby diapers, baby wipes, medicated soap, lacto lotions and antacid liquids are manufactured by third parties. Our raw material and finished goods suppliers are primarily located in India, US, Europe and China. We source the raw materials, packaging materials and finished good from vendors who provide materials of suitable quality in accordance with applicable requirements in the relevant markets.

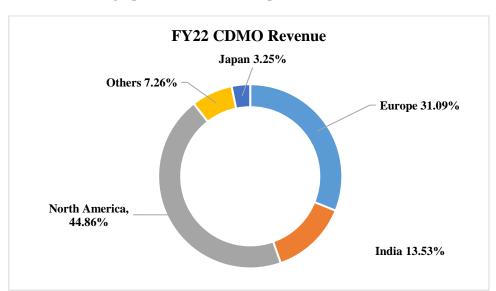
In an effort to manage risks associated with raw materials supply, we work closely with our suppliers to help ensure availability and continuity of supply while maintaining quality and reliability. We procure our raw material from various sources. For further details on our risk with respect to the raw materials procured by us, please see "*Risk Factors – Any delay, interruption or shortage in the supply of our raw materials or finished formulations from our third-party suppliers and manufacturers, or an increase in the costs of such raw materials and finished formulations, may adversely impact the pricing and supply of our products and have an adverse effect on our business, financial condition, cash flows and results of operations" on page 18.* 

We also purchase plant and machinery for our development and manufacturing facilities, such as centrifuge, tablet inspection machine, spectrometer and isolator, among others, from domestic and international suppliers.

We assess the reliability of all materials and machinery purchased to ensure that they comply with the rigorous quality and safety standards required for our products. We have internal policies at every development and manufacturing facility to evaluate our suppliers and potential suppliers based on a number of factors. Potential vendors are required to fill out vendor questionnaires such as (i) their formal accreditation, certifications and regulatory approvals, (ii) lead-time needed in satisfying our orders, (iii) price of their supplies, (iv) quality of their supplies and (v) results of our on-site inspections.

#### **Customers and Distribution Network**

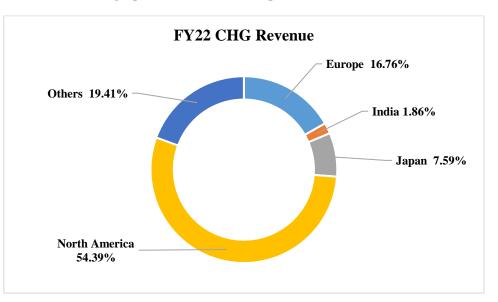
**CDMO Business**: Our extensive network of facilities across North America, UK, and India providing global delivery capabilities help us cater to a large, diversified customer base across geographies as demonstrated below:



#### Geographical Revenue break-up in the CDMO Business

**CHG Business**: Our CHG business is present in over 100 countries, and our products are sold to hospitals, surgical centres, and veterinary clinics. We have a sales force of 52 employees in the US and maintain consistent relationships with GPOs. We also have direct to market access in key European countries and have local marketing partnership in Japan and South Africa.

#### Geographical Revenue break-up in the CHG Business



**ICH Business**: Our OTC products are distributed through a wide distribution network where we partner with various distributers who in turn supply to several chemists, grocers, modern trade, and kids stores across the country and are listed on many e-commerce portals. We also have launched our own direct-to-customer platform, wellify.in. We have also entered into agreements with media houses to manage our social media platforms and promote our brands.

## **Quality Control and Standards**

We place significant emphasis on providing quality products and services to our customers and have deployed a quality governance model across development and manufacturing facilities. We have internal policies in place which provides for process validation protocols and acceptance criteria for drugs manufactured by us. The policies formulated by us also provides guidelines for identification, development, qualification and approvals of vendors supplying API raw materials and packing materials required for the products to ensure the consistent quality of the drugs manufactured. Our products are subjected to all required quality check points to ensure it is of a standard quality. Our pharmacovigilance team closely tracks risks, if any, with the products and ensure safety. Further, we have employed certain softwares to track any incidents and/ or any material weaknesses in the internal controls systems which may take place at development and manufacturing facilities.

We also have processes in place for identifying, evaluating and training the employees engaged in any aspect of processing, testing, providing support and maintenance related to the manufacturing of API. Our quality management system is independent of our businesses and reports directly to the Chairperson of the Board. Since incorporation, we have had USFDA inspections at three of our developing and manufacturing facilities in the US - with respect to the Riverview facility, while USFDA provided a few verbal remarks, we received nil observations. In relation to the Lexington and Sellersville facilities, we had received six and two observations, respectively, classified as voluntary action indicated. We have responded to the observations in relation to the Lexington facility and the establishment inspection report has thereafter been issued by the USFDA. We are yet to receive the establishment inspection report from USFDA for the Sellersville facility as on the date of this Draft Letter of Offer.

Our development and manufacturing unit located in India have obtained the following certifications:

Development and Manufacturing Facility	Certifications
Ahmedabad PPDS	ISO 14001:2015 and ISO 45001:2018 for Pharmaceuticals development services related to formulation development & clinical manufacturing of solid oral dosage forms, analytical testing and stability studies
Pithampur	• ISO 14001:2015 and ISO 45001:2018 for manufacturing, packaging and dispatch of pharmaceuticals dosage forms and contact lens care products
	• EN ISO 13485:2016 issued by TUV Rheinland LGA Products GmbH for manufacturing and distributing contact lens cleaning solution and contact lens cleaning tablets
Digwal	ISO 14001:2015, ISO 45001:2018, ISO 9001:2015 for developing, purchasing, manufacturing, marketing and dispatching of drug products, API, intermediates and formulations
Ennore	ISO 9001:2015 for design. development and manufacture of active pharmaceuticals ingredients and intermediaries
Mahad	• ISO 9001:2015, ISO 14001:2015, ISO 45001:2018 for manufacturing and dispatch of Pharmaceuticals dosage forms – Liquid Orals, Tablets and Powders, Spray dried powders, Vitamin and mineral pre-mixes as food ingredients and supplements in liquid and powder form for Human nutrition Health.
	• FSSC 22000 for manufacturing of vitamin and minerals premixes in liquid forms, powder, granules as food ingredients and food supplements.
Dahej	ISO 14001:2015, ISO 45001:2018, ISO 9001:2015 for manufacturing, packaging, testing and release of Organic and Inorganic chemical compounds.

#### Awards and Recognition

We have won several awards, recognitions and accolades since incorporation including, *inter alia*, 'OTC Company of the Year' at the India Pharma World Awards held in 2022 and the '2021 Global Contract Development and Manufacturing Organization Customer Value Leadership Award' 2021 MEASA Best Practices Awards awarded by Frost & Sullivan. Further, our Subsidiary, Piramal Pharma Solutions was recognised as one of the winners at the CMO Leadership Awards 2022 in six categories namely, service, capabilities, compatibility, quality, reliability and expertise. Our directors have also been recognised for their expertise at various platforms. For information, see "*Our Management*" on page 128.

### Employees

As of December 31, 2022 we had 6,219 full-time employees, excluding contract labourers. Our personnel policies are aimed at recruiting talented individuals and promoting the development of their skills, including through in-house as well as external training programmes

The following table sets forth our employee split by function as of December 31, 2022:

Job function	India	Outside India	Total
Production and Manufacturing	1,185	243	1,428
Sales/ Business Development	817	112	929
R & D	676	39	715
Quality Control	326	119	445
Engineering	270	66	336
Quality Assurance	202	131	333
Supply Chain	190	60	250
Finance	81	36	117
Analytical Development	69	43	112
EHS	96	9	105
Human Resources	83	28	111
Information Technology	81	20	101
Others	542	695	1,237
Total	4,618	1,601	6,219

## ESG

Our Company has implemented several ESG initiatives including water and resource conservation, expanding the share of renewable energy by engaging a third party vendor to harness wind-solar hybrid power and planting trees across our development and manufacturing sites. Further, we have equipment on some of our development and manufacturing facilities to process hazardous waste. We have also tied up with a third party to develop a decarbonization plan to reduce green-house gas emissions. These initiatives have helped our Company to integrate sustainability practices across its functions and value chain.

### **Intellectual Property**

The "Piramal" brand along with other ancillary trademarks have been licensed to us by Piramal Corporate Services Private Limited ("**PCSPL**"), in which our Promoter, Mr. Ajay G Piramal, is interested by virtue of being a promoter and a significant beneficial owner of PCSPL, through a Brand License and Advisory Services Agreement dated October 6, 2020 amended pursuant to amendment agreement dated May 28, 2021 ("**Agreement**"). Further, pursuant to the Agreement, PCSPL has agreed to provide certain advisory services to our Company, including, *inter alia*, (i) assistance on financial matters including arranging loans; (ii) evaluating investment alternatives; (iii) assist in promoting the brand of our Company; and (iv) project management related work. In consideration for the license granted and advisory services, our Company is paying a royalty fee equivalent to 0.75% of the gross revenue of the Financial Year payable bi-annually. The Agreement is valid until October 6, 2030 and is renewable by mutual consent.

Trademarks and other proprietary rights are essential to our business. We also rely on patents, trade secrets, know-how and confidentiality agreements to develop, maintain and strengthen our competitive position. We have confidentiality agreements with our business partners and customers.

## Trademarks

As of the date of this Draft Letter of Offer, our Company and its Subsidiaries had a total of 513 registered trademarks in India and 478 registered trademarks outside India across 114 countries. Further, there are currently 92 and 15 trademark registration applications currently pending in India and outside India, respectively. Additionally, our Company has in-licensed two trademark applications which are registered.

## Patents

As of the date of this Draft Letter of Offer, our Company and its Subsidiaries had 16 patent applications that have been granted and 30 pending applications in India. Further, there are 27 patent applications that have been granted and 26 currently pending outside India primarily in US. Additionally, our Company and its Subsidiaries have also made an application to in-license one patent which is currently pending in India.

## **Copyrights**

As of the date of this Draft Letter of Offer, our Company has 10 registered copyrights in India.

#### Designs

As of the date of this Draft Letter of Offer, out Company has filed 14 design applications, of which 13 are registered and one is pending in India.

#### Insurance

We maintain insurance policies for our development and manufacturing facilities, offices, including buildings, machinery and inventories, consequential damages such as loss of profit, coverage for risks during the shipment of products, public liability coverage, cyber policy, product liability coverage such as in cases of product recalls or health issues arising from the use of our products, workmen compensation, group health policy, group personal accident and group term life insurance for employees. In addition, we also maintain insurance policies covering directors' and officers' liability. We are not insured against environmental damages, terrorist acts and war related events. We seek to maintain insurance coverage that is in accordance with industry custom, including the terms of and the scope of the coverage provided by such insurance. However, our policies are subject to standard limitations, including with respect to the maximum amount that can be claimed. For example, in the case of business interruption, limitations apply with respect to the length of the interruption covered and the maximum amount that can be claimed. Therefore, insurance might not necessarily cover all losses incurred by us and we cannot provide any assurance that we will not incur losses or suffer claims beyond the limits of, or outside the relevant coverage of, our insurance policies.

## Property

The building in which our Registered and Corporate Office is located is owned by us. We have 17 development and manufacturing facilities - of the development and manufacturing facilities located in India, (i) six are constructed on land leased from various government authorities; (ii) two in a special economic zone; (iii) one on lease from other third parties; and (iv) one on land owned by us. The tenure of the government leased lands (except the Ennore facility which is located on land which does not have a fixed term) ranges from 95 to 99 years. Further, of the development and manufacturing facilities located abroad, (i) three facilities in US, one in UK and one in Canada are located on land owned by our Company and/ or its Subsidiaries; and (ii) one facility in US and one in UK are located on land leased by our Subsidiaries.

## Competition

According to the CRISIL Report, generics of complex brand name drugs are difficult to develop and require deep understanding and development process which has often acted as a key entry barrier for players entering the complex generic space. Further, with the growing pressure to develop and supply drugs in the competitive and high-investment cost pharmaceuticals market with increasing global pharmaceutical demand, pharmaceutical companies are increasingly opting for outsourcing opportunities (*Source: CRISIL Report*). The time-to-market of new products is an important source of pharmaceutical player's competitive advantage (*Source: CRISIL Report*). Additionally, the Indian OTC drugs market is competitive in nature as several FMCG players, along with pharmaceutical players, compete in the same market (*Source: CRISIL Report*). The key competitors of our Company include (i) in the CDMO market – Lonza, Catalent, Siegfried and Divi's Laboratories Limited; and (ii) in the ICH market – Abbott India Limited and P&G Health Limited (*Source: CRISIL Report*).

## **Corporate Social Responsibility**

We seek to be a socially responsible Company and corporate social responsibility is an integral part of our operations. Piramal Foundation ("**Foundation**"), the Piramal group's humanitarian arm, is responsible for our corporate social responsibility activities. We donate our CSR expenditure for the Financial Year to the Piramal Foundation. Our CSR activities are guided by our CSR Policy and the focus areas for our CSR projects are decided by the CSR Committee, in line with provisions of the Companies Act, 2013.

We incurred ₹7.40 crore during Financial Year 2022 on corporate social responsibility expenditures.

## OUR MANAGEMENT

The composition of the Board is governed by the provisions of the Companies Act, 2013, the rules prescribed thereunder, the SEBI LODR Regulations and the Articles. In accordance with the Articles, subject to the provisions of the Companies Act, 2013 and unless and until otherwise agreed and determined by our Company by a special resolution, the Board shall consist of minimum three Directors and maximum 15 Directors. As on the date of this Draft Letter of Offer, our Board comprises 10 Directors, including three Executive Directors, two Non-Executive Directors, and five Non-Executive Independent Directors.

The following table provides details regarding the Board of Directors of our Company as of the date of filing this Draft Letter of Offer:

Name, Address, Designation, Occupation, Term, Period of Directorship, DIN and Date of Birth	Age (in years)	Other Directorships
<ul> <li>Nandini Ajay Piramal</li> <li>Address: 96, Karuna Sindhu, Khan Abdul Gaffar Khan Road, Worli, Worli Sea Face, Mumbai 400 018, Maharashtra, India</li> <li>Designation: Chairperson and Executive Director</li> <li>Occupation: Industrialist</li> <li>Term: Three years with effect from April 1, 2021 and liable to retire by rotation</li> <li>Period of Directorship: Director since March 4, 2020</li> <li>DIN: 00286092</li> <li>Date of Birth: October 26, 1980</li> </ul>	42	<ul> <li>Indian Companies</li> <li>Montane Ventures Private Limited;</li> <li>Piramal Enterprises Limited;</li> <li>Piramal Udgam Data Management Solutions;</li> <li>Piramal Water Private Limited; and</li> <li>The Swastik Safe Deposit and Investments Limited</li> <li>Foreign Companies</li> <li>Nil</li> </ul>
<ul> <li>Peter Daniel DeYoung</li> <li>Address: 96, Karuna Sindhu, Khan Abdul Gaffar Khan Road, Worli Sea Face, Worli, Mumbai 400 018, Maharashtra, India</li> <li>Designation: Executive Director</li> <li>Occupation: Industrialist</li> <li>Term: Three years with effect from October 6, 2020 and liable to retire by rotation</li> <li>Period of Directorship: Director since March 4, 2020</li> <li>DIN: 07152550</li> <li>Date of Birth: April 20, 1978</li> </ul>	44	Indian Companies         Nil         Foreign Companies            PEL Pharma Inc.;          Piramal Critical Care B.V.;         Piramal Critical Care Inc.;         Piramal Critical Care Italia S.P.A.;         Piramal Critical Care Limited;         Piramal Critical Care Pty Limited         Piramal Critical Care South Africa (Pty) Limited;         Piramal Dutch IM Holdco B.V.;         Piramal Dutch Holdings N.V.;         Piramal Healthcare (Canada) Limited;         Piramal Healthcare Inc.;         Piramal Healthcare Inc.;
<ul> <li>Vivek Valsaraj</li> <li>Address: Flat No. C -1403/04, 14<sup>th</sup> Floor, Tribeca CHS Ltd., Hiranandani Estate, Ghodbundar Road, Patalipada, Thane (West) 400 607, Maharashtra, India</li> <li>Designation: Executive Director and Chief Financial Officer</li> <li>Occupation: Service</li> <li>Term: Three years with effect from February 9, 2022 and liable to retire by rotation</li> <li>Period of Directorship: Director since February 9, 2022</li> </ul>	49	<ul> <li>Indian Companies</li> <li>Allergan India Private Limited</li> <li>Foreign Companies</li> <li>Piramal Critical Care Inc.;</li> <li>Piramal Healthcare (Canada) Limited; and</li> <li>Piramal Healthcare UK Limited</li> </ul>

Name, Address, Designation, Occupation, Term, Period of Directorship, DIN and Date of Birth	Age (in years)	Other Directorships
<b>DIN</b> : 06970246		
Date of Birth: August 12, 1973		
Neeraj Bharadwaj*	54	Indian Companies
<ul> <li>Address: A-187, New Friends Colony, South Delhi, New Delhi 110 065, India</li> <li>Designation: Non-Executive Director</li> <li>Occupation: Service</li> <li>Term: Liable to retire by rotation</li> <li>Period of Directorship: Director since October 6, 2020</li> <li>DIN: 01314963</li> </ul>		<ul> <li>Carlyle India Advisors Private Limited;</li> <li>Corrohealth Infotech Private Limited;</li> <li>Foundation for Promotion of Sports and Games, (OGQ);</li> <li>Hexaware Technologies Limited;</li> <li>Indegene Limited;</li> <li>Indian School of Business;</li> <li>Nxtra Data Limited;</li> <li>Sequent Scientific Limited;</li> <li>Ver Se Innovation Private Limited;</li> <li>Viyash Lifesciences Private Limited; and</li> <li>VLCC Healthcare Limited</li> </ul>
Date of Birth: December 18, 1968		<ul> <li>Foreign Companies</li> <li>Foundation for Promotion of Sports and Games, USA;</li> <li>Friends of the Indian School of Business Foundation, USA; and</li> <li>Saama Technologies LLC</li> </ul>
Nathalie Ann Leitch	55	Indian Companies
<i>Address</i> : 1110 Hudson St Apt 5, 5N Hoboken, NJ-07030- 5318, New Jersey 07030, USA <i>Designation:</i> Non-Executive Director		Nil <i>Foreign Companies</i> PEL Pharma Inc.
Occupation: Retired professional		
<i>Term:</i> Liable to retire by rotation		
Period of Directorship: Director since May 24, 2022		
<b>DIN</b> : 09557042		
Date of Birth: December 29, 1967		
Jairaj Manohar Purandare	63	Indian Companies
<i>Address</i> : 1, Lalit, 37, Nathalal Parekh Marg, Wodehouse Road, Near Badhwar Park, Mumbai 400 001, Maharashtra, India		<ul> <li>HDFC Asset Management Company Limited;</li> <li>Indegene Limited; and</li> <li>JMP Advisors Private Limited</li> </ul>
Designation: Non-Executive Independent Director		Foreign Companies
Occupation: Advisor – Tax & Regulatory		Nil
Term: Five years with effect from February 9, 2021		
Period of Directorship: Director since February 9, 2021		
<b>DIN</b> : 00159886		
Date of Birth: June 30, 1959		
Peter Andrew Stevenson	70	Indian Companies
<i>Address</i> : 2200 N Ocean Blvd, Apt S 1001 Fort Lauderdale, 2087 Florida 33305, USA		Nil
Designation: Non-Executive Independent Director		<ul><li>Foreign Companies</li><li>Piramal Critical Care, Inc; and</li></ul>

Name, Address, Designation, Occupation, Term, Period of Directorship, DIN and Date of Birth	Age (in years)	Other Directorships
Occupation: Retired pharma professional		Piramal Healthcare UK Limited
Term: Five years with effect from March 30, 2022		
Period of Directorship: Director since March 30, 2022		
<b>DIN</b> : 09544706		
Date of Birth: February 03, 1953		
Ramadorai Subramanian	78	Indian Companies
<i>Address</i> : Flat No. 1, Wyoming, Little Gibbs Road, Malabar Hill, Mumbai 400 006, Maharashtra, India		<ul><li>British Asian India Foundation;</li><li>Centre for Asian Philanthropy India;</li></ul>
Designation: Non-Executive Independent Director		<ul><li>DSP Investment Managers Private Limited;</li><li>Institute for Policy Research Studies;</li></ul>
Occupation: Retired Professional		<ul><li>Piramal Enterprises Limited; and</li><li>Karmayogi Bharat</li></ul>
Term: Five years with effect from February 9, 2021		Foreign Companies
Period of Directorship: Director since February 9, 2021		Cartica Acquisition Corp, United States
<b>DIN</b> : 00000002		
Date of Birth: October 06, 1944		
Sridhar Gorthi	50	Indian Companies
<ul> <li>Address: 1002, 10<sup>th</sup> Floor, June Blossoms, Manuel Gonsalves Road, Near Saint Peters Church, Bandra (West), Mumbai 400 050, Maharashtra, India</li> <li>Designation: Non-Executive Independent Director</li> <li>Occupation: Professional lawyer</li> <li>Term: Five years with effect from March 30, 2022</li> <li>Period of Directorship: Director since March 30, 2022</li> <li>DIN: 00035824</li> </ul>		<ul> <li>Aurous Communications and Events India Private Limited;</li> <li>Exide Industries Limited;</li> <li>Glenmark Life Sciences Limited;</li> <li>Glenmark Pharmaceuticals Limited; and</li> <li>Hathaway Cable and Datacom Limited</li> <li><i>Foreign Companies</i></li> <li>Nil</li> </ul>
Date of Birth: July 31, 1972		
<ul> <li>Vibha Paul Rishi</li> <li>Address: Flat No. CM-519B, The Camellias, Golf Course Road, DLF Phase 5, Galleria DLF IV, Gurgaon 122 009, Haryana, India</li> <li>Designation: Non-Executive Independent Director</li> <li>Occupation: Professional</li> <li>Term: Five years with effect from August 30, 2022</li> <li>Period of Directorship: Director since August 30, 2022</li> <li>DIN: 05180796</li> <li>Data of Birth: June 19, 1960</li> </ul>	62	<ul> <li>Indian Companies</li> <li>Asian Paints Limited;</li> <li>ICICI Bank Limited;</li> <li>ICICI Prudential Life Insurance Company Limited;</li> <li>Pratham Education Foundation; and</li> <li>Tata Chemicals Limited</li> <li>Foreign Companies</li> <li>Nil</li> </ul>
Date of Birth: June 19, 1960		

## **Relationship between our Directors**

None of the Directors are related to each other except for Nandini Ajay Piramal, who is married to Peter Daniel DeYoung.

#### **Brief Biographies of Directors**

**Nandini Ajay Piramal** is the Chairperson and Executive Director of our Company. She holds a bachelor's of arts (honours) degree in philosophy, politics and economics from Hertford College, University of Oxford and a master's degree in business administration from the Leland Stanford Junior University, USA. She heads the human resources function, the information technology function and handles the quality unit of our Company. She is also an advisor to Piramal Foundation and Piramal Sarvajal. In 2020, she was recognized amongst 'India's Most Powerful Women' by Business Today and in 2014, the World Economic Forum recognized her as a 'Young Global Leader'.

**Peter Daniel DeYoung** is an Executive Director of our Company and the Chief Executive Officer of Piramal Global Pharma. He holds a bachelor's degree in science (engineering) from Princeton University, USA, where he graduated summa cum laude. He also holds a master's degree in business administration from the Leland Stanford Junior University, USA. He was designated as 'Arjay Miller Scholar' by Stanford University. He has spearheaded several leadership mandates at the Piramal group, including as the chief executive officer of Piramal Critical Care and President, Piramal Life Sciences. Previously he worked at Mckinsey & Company and at Blackstone Advisors India Private Limited, in its private equity business group. He was also seconded by McKinsey & Company to the World Economic Forum.

**Vivek Valsaraj** is an Executive Director and the Chief Financial Officer of our Company. He holds a bachelor's degree in commerce from University of Bombay and he is an associate member of Institute of Cost Accountants of India. He is currently overseeing the finance and shared services functions of our Company. He has been associated with the Piramal group for over 22 years and has served various roles across corporate and the domestic formulations business. Over the last several years, he has been closely associated with Piramal group's pharma business and has been a part of several key acquisitions and capital raising. He has also played a key role in streamlining and finessing systems, processes, and internal controls. He has previously worked with Wockhardt Limited and Bharat Bijlee Limited and has several years of experience in the field of finance.

**Neeraj Bharadwaj** is a Non-Executive Director of our Company. He holds a bachelor's degree in science (economics) from University of Pennsylvania, USA, where he graduated summa cum laude and a master's degree in business administration from Harvard University, USA. He is currently the managing director of Carlyle India Advisors Private Limited which is focused on growth capital and buyout opportunities across sectors in India. He currently serves on the board of directors of Hexaware Technologies Limited, Indegene Limited, Nxtra Data Limited, Sequent Scientific Limited, CorroHealth Infotech Private Limited, and others. Previously, he served on the boards of Delhivery Limited, Global Health Limited, Metropolis Healthcare Limited, and others. Further, he is also appointed on the governing board of Indian School of Business, board of directors of Olympic Gold Quest, and as the chairman of the Private Equity and Venture Capital committee of the Federation of Indian Chambers of Commerce & Industry. He has been recognised as a 'Young Global Leader' by World Economic Forum.

**Nathalie Ann Leitch** is a Non-Executive Director of our Company. She holds a bachelor's degree in science from Trinity College, University of Toronto, and a master's degree in business administration from Queen's University, Kingston Canada. Previously, she has held senior positions with Actavis, Inc., Teva Pharmaceuticals Industries Limited and Fresenius Kabi USA, LLC and has several years of experience in the pharmaceutical markets.

**Jairaj Manohar Purandare** is a Non-Executive Independent Director of our Company. He holds a bachelor's degree in science from University of Bombay and is a qualified chartered accountant. He has also completed the 'WPO Harvard's President Program' conducted by Harvard Business School, USA. He is the founder chairman of JMP Advisors Private Limited. He was the head of tax practice at Arthur Andersen, chairman at Ernst & Young, LLP and executive director at PricewaterhouseCoopers Pvt Ltd where he was also the member of India leadership team as PwC markets and industries leader and western India region managing partner. He was a member of the Central Direct Taxes Advisory Committee of the Government of India constituted in 2008. He is a member of the YPO Gold Mumbai Chapter. He has several years of experience in taxation. He has advised clients across various industries such as financial services, infrastructure, power, telecom, media, pharma and auto sectors.

**Peter Andrew Stevenson** is a Non-Executive Independent Director of our Company. He holds a bachelor's degree in arts from Gettysburg College, USA. He currently serves on the board of Uniting to Combat Neglected Tropical Diseases. In 2019, he retired from Pfizer from the role of Vice President, General Manager, Pfizer CenterOne.

**Ramadorai Subramanian** is a Non-Executive Independent Director of our Company. He holds a bachelor's degree in science (physics- honours) from University of Delhi, India and a bachelor's degree in electrical communication engineering from the India Institute of Science, Bangalore, India. He was admitted into University of California, Los Angeles, USA in the masters of science program and has completed the 'program for senior executives' from Sloan School of Management, Massachusetts Institute of Technology, USA. Previously, he was appointed as an advisor to the Prime Minister on the Prime Minister's National Skill Development Council and as the chairman of National Skill Development, a public interest director and chairman on the board of Bombay Stock Exchange and was nominated as the nominee of Sir Dorabji Tata Trust on the governing council of National Institute of Advances Studies, Bengaluru. He is currently the chairman of the governing board of Kalakshetra Foundation, the chairperson and non-executive director on the board of Karmayogi Bharat, and the chairman of Public Health Foundation of India's executive committee. He was awarded the Padma Bhushan (India's third highest civilian

honour) in 2006. Further, he was conferred with the 'Honorary Commander of the Order of the British Empire' by Queen Elizabeth II.

**Sridhar Gorthi** is a Non-Executive Independent Director of our Company. He holds a bachelor's degree in arts and law (honours) from the National Law School of India University, Bengaluru, India and is registered as an advocate with Bar Council of Maharashtra & Goa. He is a founding partner of the law firm, Trilegal. He is a part of the corporate practice group. He has been involved in several cross-border and domestic transactions. His experience spans an array of sectors, including manufacturing, pharmaceuticals, insurance, banking and financial services, technology, telecom and media. His domain knowledge has earned him the recognition of a 'Leading Individual – Corporate/M&A' by the Asia-Pacific Legal 500, from 2018 to 2020 and a 'Distinguished practitioner' for M&A and Private Equity by the Asia law Profiles. His name also lists as a 'Highly Regarded' lawyer by the IFLR1000 Asia Pacific 2020. He is among India Business Law Journal's 'A-list' of top 100 lawyers in India, and among Chambers and Partners' Asia Pacific's leading lawyers in India for Banking and Finance (2014-2021).

Vibha Paul Rishi is a Non-Executive Independent Director of our Company. She holds a bachelor's degree in economics from Lady Sri Ram College, University of Delhi, India and holds a master's degree in business administration from Faculty of Management Studies, University of Delhi. Previously she worked with Tata Administrative Services and was part of Titan Watches' founding team, PepsiCo, Max India Ltd and the Future Group. She currently serves on the board of several reputed companies including Tata Chemicals Limited, ICICI Bank Limited, ICICI Prudential Life Insurance Company Limited, and Asian Paints Limited. She is also on the board of Pratham, an NGO that works to provide education to underprivileged children in India.

#### Confirmations

None of our Directors is or was a director of any listed company during the five years preceding the date of filing of this Draft Letter of Offer, the equity shares of which have been or were suspended from being traded on any stock exchange, during the term of their directorship in such company.

None of our Directors is or was a director of any listed company which has been or was delisted from any stock exchange, during the term of their directorship in such company, in the last five years immediately preceding the date of filing of this Draft Letter of Offer.

#### **Corporate Governance**

The provisions of the SEBI LODR Regulations with respect to corporate governance are applicable to us. We are in compliance with the requirements of the applicable provisions of SEBI LODR Regulations and the Companies Act, 2013, in respect of corporate governance including in respect of the constitution of the Board and committees thereof and separation of the Board's supervisory role from the executive management team. Further, our Board has been constituted in compliance with the Companies Act, 2013 and the SEBI LODR Regulations.

#### **Committees of our Board**

In addition to the committees of our Board detailed below, our Board may, from time to time constitute committees for various functions.

#### Audit Committee

The members of the Audit Committee are:

Sr. No.	Name of Director	Committee Designation
1.	Jairaj Manohar Purandare (Non-Executive Independent Director)	Chairman
2.	Ramadorai Subramanian (Non-Executive Independent Director)	Member
3.	Sridhar Gorthi (Non-Executive Independent Director)	Member

The Audit Committee was last reconstituted pursuant to a resolution passed by our Board on July 6, 2022. The scope and functions of the Audit Committee and its terms of reference are in accordance with Section 177 of the Companies Act, 2013 and the SEBI LODR Regulations and *inter alia*, include:

- (a) Recommending the appointment, remuneration and terms of appointment of auditors of our Company;
- (b) Reviewing and monitoring the auditor's independence and performance, and effectiveness of audit process;
- (c) Approving, including any subsequent modifications of, transactions of our Company with related parties;
- (d) Undertaking scrutiny of inter-corporate loans and investments;

- (e) Undertaking valuation of undertakings or assets of our Company, wherever it is necessary;
- (f) Evaluation of internal financial controls and risk management systems;
- (g) Establishing, monitoring, reviewing and overseeing the vigil mechanism/ whistle blower mechanism for directors and employees to report genuine concerns or grievances;
- (h) Granting omnibus approval for related party transactions proposed to be entered into by our Company subject to conditions as may be specified by the Board, Companies Act or SEBI LODR Regulations;
- (i) Undertaking reviews in line with the requirements of the 'Forex Risk Management Policy' of our Company as may be amended from time to time;
- (j) Considering and approving an anti-corruption policy to be adopted by our Company and amendments thereto, from time to time;
- (k) Reviewing the financial statements, in particular, the investments made by unlisted subsidiaries of our Company;
- (1) Overseeing our Company's financial reporting process and disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible;
- (m) Approving payment to statutory auditors for any other services rendered by the statutory auditors;
- (n) Reviewing, with the management, the quarterly financial statements before submission to the Board for approval;
- (o) Reviewing with the management the statement of uses/ application of funds raised through an issue (public issues, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
- (p) Reviewing with the management, the annual financial statements and the auditor's report thereon before submission to the Board for approval, with particular reference to:
  - (i) Matters require to be included in the director's responsibility statement to be included in the Board's report in terms of clause (c) of sub section (3) of Section 134 of Companies Act, 2013;
  - (ii) Changes, if any, in accounting policies and practices and reasons for the same;
  - (iii) Major accounting entries involving estimates based on the exercise of judgment by management;
  - (iv) Significant adjustments made in the financial statements arising out of audit findings;
  - (v) Compliance with listing and other legal requirements relating to financial statements;
  - (vi) Disclosure of any related party transactions; and
  - (vii) Modified opinion(s) in the draft audit report;
- (q) Reviewing, with the management, the performance of statutory and internal auditors, adequacy of the internal control systems;
- (r) Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading of the department, reporting structure coverage and frequency of internal audit;
- (s) Discussing with internal auditors of any significant findings and follow up thereon;
- (t) Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of material nature and reporting the matter to the Board;
- (u) Discussing with statutory auditors before the audit commences, the nature and scope of audit as well as post-audit discussion to ascertain any area of concern;
- (v) Looking into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors;

- (w) Approving the appointment of chief financial officer after assessing the qualifications, experience, and background, etc. of the candidate;
- (x) Reviewing the utilization of loans and/ or advances from/investment by the holding company in the subsidiary exceeding ₹100 crore or 10% of the asset size of the subsidiary, whichever is lower including existing loans/ advances/ investments;
- (y) Reviewing the management discussion and analysis of financial condition and results of operations;
- (z) Reviewing management letters/ letters of internal control weaknesses issued by the statutory auditors;
- (aa) Reviewing internal audit reports relating to internal control weaknesses;
- (bb) Reviewing the appointment, removal and terms of remuneration of the chief internal auditor;
- (cc) Reviewing statement of deviations of quarterly statement of deviation(s) including report of monitoring agency, if applicable, submitted to stock exchange(s) in terms of Regulation 32(1) of the SEBI LODR Regulations;
- (dd) Reviewing statement of deviations of annual statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice in terms of Regulation 32(7) of the SEBI LODR Regulations;
- (ee) Examining financial statement and the auditors' report thereon;
- (ff) Monitoring the end use of funds raised through public offers and related matters;
- (gg) Reviewing compliance with the provisions of SEBI (Prohibition of Insider Trading) Regulations, 2015 (as amended from time to time), at least once in a financial year and verifying that the systems for internal control are adequate and are operating effectively;
- (hh) Recommending the appointment, remuneration and terms of appointment of cost auditors of our Company;
- (ii) Approving the cost statements, including other statements to be annexed to the cost audit report under the Companies (Cost Records and Audit) Rules, 2014 and submit the same to the cost auditors for their Report thereon;
- (jj) Examining the signed cost audit report from the cost auditors and to give explanation on reservations or qualifications therein, if any;
- (kk) Considering and commenting on rationale, cost-benefits and impact of schemes involving merger, demerger, amalgamation etc., on our Company and its shareholders;
- (ll) Keeping the board of directors informed about the nature and content of its discussions, recommendations and actions to be taken;
- (mm) Undertaking such other functions as may be entrusted to it by the Board or prescribed under applicable statutory/ regulatory requirements from time to time;
- (nn) Taking any other decisions and steps as may be required under Section 177 and other applicable provisions of the Companies Act, 2013 as well as any other applicable legislation that may be in force or modified/ implemented from time to time;
- (oo) Investigating into any matter within the scope of its terms of reference or as may be referred to it by the Board;
- (pp) Exercising any other powers as may be conferred by the Board from time to time

#### Sustainability and Risk Management Committee

The members of the Sustainability and Risk Management Committee are:

Sr. No.	Name of Director	Committee Designation
1.	Nandini Ajay Piramal (Chairperson and Executive Director)	Chairman
2.	Jairaj Manohar Purandare (Non-Executive Independent Director)	Member
3.	Neeraj Bharadwaj (Non-Executive Director)	Member
4.	Sridhar Gorthi (Non-Executive Independent Director)	Member
5.	Vibha Paul Rishi (Non-Executive Independent Director)	Member

The Sustainability and Risk Management Committee was last reconstituted pursuant to a resolution passed by our Board on October 14, 2022. The terms of reference of Sustainability and Risk Management Committee are in accordance with SEBI LODR and *inter alia*, include:

- (a) Providing guidance to our Company on ESG vision and strategy including sustainability related matters;
- (b) Overseeing ESG performance of our Company and tracking progress;
- (c) Providing guidance on matters of public responsibility including, community quality assurance and corporate reputation;
- (d) Recommending guidelines on corporate governance and ethics from time to time;
- (e) Reviewing key corporate governance processes not specifically assigned to any other committee of the Board;
- (f) Monitoring and tracking business risks and opportunities arising from ESG aspects;
- (g) Providing guidance to our Company on stakeholder engagement on ESG matters;
- (h) Reviewing our Company's performance on external ESG ratings and indices and guiding our Company in improving such ratings;
- (i) Formulating a detailed risk management policy which shall include:
  - i. a framework for identification of internal and external risks, in particular including financial, operational, sectoral, sustainability (particularly, ESG related risks), information, cyber security risks or any other risk;
  - ii. measures for risk mitigation including systems and processes for internal control of identified risks;
  - iii. business continuity plan;
- (j) Ensuring that appropriate methodology, processes and systems are in place to monitor and evaluate business related risks;
- (k) Monitoring and overseeing implementation of the risk management policy, including evaluating the adequacy of risk management systems;
- (1) Periodically reviewing the risk management policy, at least once in two years, including by considering the changing industry dynamics and evolving complexity;
- (m) Keeping the board of directors informed about the nature and content of its discussions, recommendations, and actions to be taken;
- (n) Reviewing appointment, removal and terms of remuneration of the chief risk officer (if any);
- (o) Evaluating risks related to cyber security and ensuring appropriate procedures to mitigate these risks in a timely manner;
- (p) Coordinating its activities with the audit committee in instances where there is any overlap with audit activities (e.g. internal or external audit issue relating to risk management policy or practice);
- (q) Underatking such other functions as may be entrusted to it by the Board or prescribed under applicable statutory/ regulatory requirements from time to time

#### Nomination and Remuneration Committee

The members of the Nomination and Remuneration Committee are:

Sr. No.	Name of Director	Committee Designation
1.	Ramadorai Subramanian (Non-Executive Independent Director)	Chairman
2.	Jairaj Manohar Purandare (Non-Executive Independent Director)	Member
3.	Nandini Ajay Piramal (Chairperson and Executive Director)	Member
4.	Vibha Paul Rishi (Non-Executive Independent Director)	Member

The Nomination and Remuneration Committee was last reconstituted pursuant to a resolution passed by our Board in its meeting held on August 30, 2022. The scope and functions of the Nomination and Remuneration Committee and its terms of reference are in accordance with Section 178 of the Companies Act, 2013 and the SEBI LODR Regulations and *inter alia*, include:

- (a) Formulating the criteria for determining qualifications, positive attributes and independence of a director and recommending to the Board a policy, relating to the remuneration for the directors, key managerial personnel and other employees;
- (b) Identifying persons who are qualified to become directors and who may be appointed as senior management in accordance with the criteria laid down, to recommend to the Board their appointment and removal and to specify the manner for effective evaluation of performance of Board, its committees and individual directors to be carried out either by the Board, by the Nomination and Remuneration Committee or by an independent external agency and review its implementation and compliance;
- (c) Formulating the criteria for evaluation of performance of independent directors and the board of directors;
- (d) Devising a policy on diversity of board of directors;
- (e) Extending or continuing the term of appointment of the independent director, on the basis of the report of performance evaluation of independent directors;
- (f) Recommending to the board, all remuneration, in whatever form, payable to senior management;
- (g) For every appointment of an independent director, evaluating the balance of skills, knowledge and experience on the Board and on the basis of such evaluation, preparing a description of the role and capabilities required of an independent director. The person recommended to the Board for appointment as an independent director shall have the capabilities identified in such description. For the purpose of identifying suitable candidates, the Committee may:
  - i. use the services of an external agencies, if required;
  - ii. consider candidates from a wide range of backgrounds, having due regard to diversity; and
  - iii. consider the time commitments of the candidates.
- (h) Any other terms of reference as laid down in Section 178 and other applicable provisions of the Act and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as well as any other applicable legislation that may be in force or modified/ implemented from time to time.

#### Stakeholders Relationship Committee

The members of the Stakeholders Relationship Committee are:

Sr. No.	Name of Director	Committee Designation
1.	Vibha Paul Rishi (Non-Executive Independent Director)	Chairperson
2.	Nandini Ajay Piramal (Chairperson and Executive Director)	Member
3.	Vivek Valsaraj (Executive Director and Chief Financial Officer)	Member

The Stakeholders' Relationship Committee was constituted pursuant to a resolution passed by our Board in its meeting held on August 30, 2022. The scope and functions of the Stakeholders' Relationship Committee and its terms of reference are in accordance with Section 178 of the Companies Act, 2013 and the SEBI LODR Regulations and *inter alia*, include:

- (a) Looking into the redressal of grievances of debenture holder and other security holders (in addition to shareholders);
- (b) Resolving the grievances of the security holders of our Company, including complaints related to transfer/transmission of shares, non-receipt of annual report, non-receipt of declared dividends, issue of new/duplicate certificates, general meetings, etc
- (c) Reviewing measures taken for effective exercise of voting rights by Shareholders;
- (d) Reviewing of adherence to the service standards in respect of various services being rendered by the Registrar & Share Transfer Agent;
- (e) Reviewing various measures and initiatives for reducing the quantum of unclaimed dividends and ensuring timely receipt of dividend warrants/ annual reports/ statutory notices by Shareholders of our Company;
- (f) Undertaking or performing such other role as required by law or as may be directed by the Board from time to time.

#### Corporate Social Responsibility Committee

The members of the Corporate Social Responsibility Committee are:

Sr. No.	Name of Director	Committee Designation
1.	Jairaj Manohar Purandare (Non-Executive Independent Director)	Chairman
2.	Nandini Ajay Piramal (Chairperson and Executive Director)	Member
3.	Vivek Valsaraj (Executive Director and Chief Financial Officer)	Member

The Corporate Social Responsibility Committee was last reconstituted pursuant to a resolution passed by our Board in its meeting held on February 08, 2022. The scope and functions of the Corporate Social Responsibility Committee and its terms of reference are in accordance with Section 135 of the Companies Act, 2013 and *inter alia*, include:

- (a) Recommending to the Board a Corporate Social Responsibility ("**CSR**") Policy which shall provide the approach and guiding principles for selection, implementation and monitoring of CSR activities to be undertaken by our Company as well as formulation of annual action plan(s);
- (b) Formulating and recommending annual action plan(s), and any modifications thereof, to the Board comprising of following information:
  - (i) the list of CSR projects or programmes that are approved to be undertaken in areas or subjects specified in Schedule VII of the Companies Act;
  - (ii) the manner of execution of such projects or programmes;
  - (iii) the modalities of utilisation of funds and implementation schedules for the projects or programmes;
  - (iv) monitoring and reporting mechanism for the projects or programmes; and
  - (v) details of need and impact assessment, if any, for the projects undertaken by our Company
- (c) Approving specific projects, either new or ongoing, in pursuance of the areas of interest outlined in the CSR policy, for inclusion in the annual action plan or for contributing to specific funds/ agencies as specified in Schedule VII of the Companies Act;
- (d) Recommending to the Board, the amount of expenditure to be incurred on the CSR activities in a financial year and the amount to be transferred in case of ongoing projects and unspent amounts;
- (e) Reviewing the progress of CSR initiatives undertaken by our Company;
- (f) Monitoring the CSR Policy of our Company from time to time and institute a transparent monitoring mechanism for implementation of the projects undertaken;
- (g) Reviewing and recommending to the Board, the annual report on CSR activities to be included in Board's Report;
- (h) Reviewing and recommending to the Board, the impact assessment report as may be obtained by our Company from time to time;
- (i) Undertaking such other activities and carry out such other functions as may be provided under Section 135 of the Companies Act, 2013, as amended and the rules framed thereunder.

## ORGANISATIONAL STRUCTURE

## Directors, Key Managerial Personnel and Senior Management Personnel

				Non-Executive Directors
Nandini Ajay Piramal Chairperson and Executive Director		Peter Daniel DeYoung Executive Director		1. <b>Neeraj Bharadwaj</b> Non-Executive Director*
Nitish Bajaj Chief Executive Officer- Consumer Products Division- Piramal Pharma Limited	Vivek Valsaraj Executive Director and Chief Financial Officer	Stuart Evan Needleman Chief Commercial Officer and Chief Patient Centricity Officer- Piramal Pharma Solutions	Herve Franck Berdou Chief Operating Officer - Piramal Pharma Solutions	<ul> <li>2. Nathalie Ann Leitch Non-Executive Director</li> <li>3. Jairaj Manohar Purandare Non-Executive Independent Director</li> <li>4. Peter Andrew Stevenson Non-Executive Independent Director</li> <li>5. Ramadorai Subramanian Non-Executive Independent Director</li> <li>6. Sridhar Gorthi Non-Executive Independent Director</li> <li>7. Vibha Paul Rishi Non-Executive Independent</li> </ul>
				Director * Nominee of CA Alchemy Investments
				<b>Tanya Sanish</b> Company Secretary and Compliance Officer

#### **Key Managerial Personnel**

In addition to our Executive Directors, Nandini Ajay Piramal, Peter Daniel DeYoung, and Vivek Valsaraj (who is also the Chief Financial Officer), whose details are provided in "- *Brief Biographies of Directors*" on page 131, the details of our other Key Managerial Personnel in terms of the SEBI ICDR Regulations, as at the date of this Draft Letter of Offer, are set out below:

**Tanya Sanish** is the Company Secretary and Compliance Officer of our Company. She was appointed as the Company Secretary of our Company on September 10, 2020. She holds a bachelor's degree in arts and bachelor's degree in law from University of Mumbai, India and is a member of the Institute of Company Secretaries of India. She has 13 years of overall experience and was previously associated with Pidilite Industries Limited. She has been associated with the Piramal group for over 10 years.

### **Status of Key Managerial Personnel**

All our Key Managerial Personnel are permanent employees of our Company.

## **Retirement and Termination Benefits**

Other than the statutory benefits that the Key Managerial Personnel are entitled to, upon their retirement, the Key Managerial Personnel of our Company have not entered into any service contracts pursuant to which they are entitled to any benefits upon termination of employment or retirement.

## **Relationship among Key Managerial Personnel**

None of the Key Managerial Personnel are related to each other except for Nandini Ajay Piramal, who is married to Peter Daniel DeYoung.

#### Senior Management Personnel

In addition to our Executive Director and Chief Financial Officer, Vivek Valsaraj, and Company Secretary and Compliance Officer, Tanya Sanish, whose details are provided in "- *Key Managerial Personnel*" on page 139, the details of our Senior Management Personnel in terms of the SEBI ICDR Regulations, as at the date of this Draft Letter of Offer, are set out below:

**Herve Franck Berdou** is the chief operating officer of Piramal Pharma Solutions (a business vertical of our Company) and he joined our subsidiary, Ash Stevens LLC on June 17, 2022. He holds a degree in science (economics) and a diploma in management from Pierre-Mendes France University, France. He leads the Piramal Pharma Solution's operations across a worldwide network of drug substance and drug product facilities. His responsibilities include global R&D, engineering, EHS, project management, supply chain, IT, corporate projects, and established products with a strong focus on customer and patient centricity, and quality assurance. He has several years of experience and was previously associated with Sandoz, Inc. (a Novartis Company) and AstraZeneca.

**Stuart Evan Needleman** is the chief commercial officer and chief patient centricity officer of Piramal Pharma Solutions (a business vertical of our Company) and he joined our subsidiary, Ash Stevens LLC on March 17, 2017. He holds a bachelor's degree in chemical engineering and master's degree in business administration from Rensselaer Polytechnic Institute. He is responsible for driving all global business development activities for the services business, ranging from discovery services to commercial supply, in both drug substance and drug products. He plays a key role in enabling growth and execution of all offerings of Piramal Pharma Solutions. He has several years of experience and was previously associated with Aptuit, LLC and Laurus Synthesis Inc.

**Nitish Bajaj** is the chief executive officer of consumer products division of our Company. He is an employee of Piramal group from April 1, 2019 and his employment was transferred from Piramal Enterprises Limited to Piramal Pharma Limited with effect from October 6, 2020. He holds a bachelor's degree in technology (metallurgical engineering) from Banaras Hindu University, India and a post graduate diploma in management from the Indian Institute of Management, Ahmedabad. Previously he was associated with Ranbaxy Global Consumer Healthcare (a division of Ranbaxy Laboratories Limited), Steel Authority of India Limited, Heinz India Private Limited, CEAT Limited and Reckitt Benckiser (India) Limited.

#### **Status of Senior Management Personnel**

All our Senior Management Personnel are permanent employees of our Company/ Subsidiaries.

## **Retirement and Termination Benefits**

Other than the statutory benefits that the Senior Management Personnel are entitled to, upon their retirement, the Senior Management Personnel of our Company have not entered into any service contracts pursuant to which they are entitled to any benefits upon termination of employment or retirement.

#### **Relationship among Senior Management Personnel**

None of the Senior Management Personnel are related to each other.

#### **OUR PROMOTER**

The Promoter of our Company is Ajay G. Piramal.

Ajay G. Piramal is the Chairman of the Piramal group. He holds a bachelor's degree in science (honours) from University of Bombay and a master's degree in management studies from Jamnalal Bajaj Institute of Management Studies, University of Bombay. He also holds an honorary doctorate in science (honoris causa) from Indian Institute of Technology, Indore and a doctorate in philosophy (D. Phil) from Amity University, Uttar Pradesh. He has also completed '*The Advanced Management Program*' at Harvard Business School, USA. He is the chairman of PEL, whose pharma business was demerged into our Company pursuant to the order of the National Company Law Tribunal, Mumbai, dated August 12, 2022. For further details, see "*Composite Scheme of Arrangement*" beginning on page 54. He has significant experience in the pharma sector.

He serves on the Harvard Business School's Board of Dean's Advisors and non-executive director of Tata Sons Private Limited. He also serves as President of Anant National University, chairman of the Pratham Education Foundation and serves on the Board of Piramal Foundation. He has been conferred with several national and international recognitions including Honorary Commander of the Order of the British Empire (CBE) in 2022; 'Deal Maker Hall of Fame' at the Mint India Investment Summit (2022); 'Business Leader of the Year' in 2018 by All India Management Association; 'Business Leader of the Year, 2018' by International Advertising Association and 'Asia Business Leader of the Year' in 2017 by CNBC.

#### Directorship held in other companies

As of date of this Draft Letter of Offer, our Promoter is holding directorship in below mentioned companies:

- a. Allergan India Private Limited;
- b. Kaivalya Education Foundation;
- c. PEL Management Services Private Limited;
- d. Piramal Foundation;
- e. Piramal Fund Management Private Limited;
- f. Piramal Glass Private Limited;
- g. Pratham Education Foundation; and
- h. Tata Sons Private Limited.

### Listed entities

- a. Piramal Capital and Housing Finance Limited (formerly known as Dewan Housing Finance Corporation Limited); and
- b. Piramal Enterprises Limited.

#### **DIVIDEND POLICY**

The dividend distribution policy of our Company was approved and adopted by our Board on October 14, 2022. The declaration of dividend would depend on financial, internal and external factors. Financial factors include, *inter alia*, operating cash flow of our Company, profit earned during the financial year, earnings per share, profit available for distribution, creation of contingency fund, debt obligations of our Company and cost of external financing. Internal factors include *inter alia* working capital requirements, capital expenditure requirement, business expansion and growth, additional investment in subsidiaries and associates of our Company, upgradation of technology and physical infrastructure, acquisition of brands and business and external factors include *inter alia* economic environment, capital markets, global markets, tax implications and business cycles. In addition, other internal and external may be considered by the Board.

The dividend paid on the Equity Shares by our Company are set out in the following table: as at and for the Financial Year ended March 31, 2022, Financial Period ended March 31, 2021, and the nine-months period ended December 31, 2022 and December 31, 2021 and for the period commencing from January 1, 2023 until the date of this Draft Letter of Offer are given below.

Particulars	From January 1, 2023	Nine-months	Nine-months period ended		<b>Financial Period</b>
	to the date of this Draft Letter of Offer	December 31, 2022	December 31, 2021	Year ended March 31, 2022	ended March 31, 2021
Face value of Equity Shares (in ₹)	10	10	10	10	10
Dividend amount (in ₹ crore)	-	13.40*	-	50.00	-
Number of Equity Shares (in crore)	119.33	119.33	118.59	118.59	99.46
Total dividend per Equity Share (₹)	-	0.56	-	0.42	-
Rate of dividend on Equity Share (%)	-	5.65%	-	4.22%	-
Mode of payment	N.A.	Cash	N.A.	Cash	N.A.
Tax deducted as source (in ₹ crore)	N.A.	0.67***	N.A.	4.49**	N.A.

\* Our Company had declared and paid to its shareholders, dividend of ₹67.00 crore (₹53.60 crore to PEL and ₹13.40 crore to CA Alchemy Investments during July 2022. Subsequently the dividend paid to Piramal Enterprises Limited was credited to books of our Company pursuant to the Scheme.

\*\* 10% (₹3.99 crore) in case of PEL and 5% (₹0.50 crore) in case of CA Alchemy Investments.

\*\*\* Tax deducted at source at 5.00% on payment of dividend to CA Alchemy Investments.

The amount paid as dividends in the past is not necessarily indicative of our dividend distribution policy or dividend amount, if any, in the future and there is no guarantee that any dividends will be declared or paid or that the amount thereof will not be decreased in future. For details in relation to the risk involved, see "*Risk Factors– Our ability to pay dividends in the future will depend upon our future results of operations, financial condition, cash flows and working capital and capital expenditure requirements.*" on page 41.

#### SECTION V: FINANCIAL INFORMATION

#### FINANCIAL STATEMENTS

Sr. No.	Particulars	Page no.
1.	Restated Consolidated Financial Information	147
2.	Unaudited Interim Condensed Consolidated Financial Information	258

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### Deloitte Haskins & Sells LLP

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### **Independent Auditor's Examination Report on Restated Consolidated Financial Information**

### The Board of Directors of

Piramal Pharma Limited

Dear Sirs,

- 1. We have examined, as appropriate (refer paragraph 6 below), the attached Restated Consolidated Financial Information of Piramal Pharma Limited (the "Company"), and its subsidiaries (collectively, the "Group") which includes Group's share of profit in its associates and joint venture, which comprises of the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2022 and 2021 the Restated Consolidated Statements of Profit and Loss (including other comprehensive income), Restated Consolidated Statement of changes in equity and the Restated Consolidated Statement of Cash Flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the Summary of Significant Accounting Policies and other explanatory information (collectively, the "Restated Consolidated Financial Information"), as approved by the Board of Directors of the Company ("the Board") at their meeting held on March 24,2023 for the purpose of inclusion in the Draft Letter of Offer (the "DLOF") prepared by the Company in connection with its proposed Rights Issue of equity shares of the Company (the "Issue") prepared in terms of the requirements of:
  - a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended ("the Act");
  - b) the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "ICDR Regulations"); and
  - c) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended (the "Guidance Note").
- 2. The Company's Board of Directors is responsible for the preparation of the Restated Consolidated Financial Information for the purpose of inclusion in the DLOF to be filed with Securities and Exchange Board of India, BSE Limited and National Stock Exchange of India Limited in connection with the proposed Issue. The Restated Consolidated Financial Information have been prepared by the management of the Company on the basis of preparation stated in Note 2a (i) to the Restated Consolidated Financial Information. The responsibility of the respective board of directors of the companies included in the Group and of its associates and joint venture includes designing, implementing and maintaining adequate internal control relevant to the preparation and presentation of the Restated Consolidated Financial Information. The responsible for identifying and ensuring that the Group and its associates and joint venture complies with the Act, ICDR Regulations and the Guidance Note.
- 3. We have examined these Restated Consolidated Financial Information taking into consideration:
  - a) The terms of reference and terms of our engagement agreed upon with you in accordance with our engagement letter dated March 10, 2023 in connection with the proposed Issue of the Company;
  - b) The Guidance Note. The Guidance Note also requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI;
  - c) Concepts of test checks and materiality to obtain reasonable assurance based on verification of evidence supporting the Restated Consolidated Financial Information; and
  - d) The requirements of Section 26 of the Act and the ICDR Regulations. Our work was performed solely to assist you in meeting your responsibilities in relation to your compliance with the Act, the ICDR Regulations and the Guidance Note in connection with the Issue.
- 4. These Restated Consolidated Financial Information have been compiled by the Management from the audited consolidated Ind AS financial statements of the Group as at and for the year ended March 31, 2022 and as at and for

# Deloitte Haskins & Sells LLP

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the period from March 04, 2020 to March 31, 2021, prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules as amended from time to time and other accounting principles generally accepted in India which have been approved by the Board at their meetings held on May 24, 2022 and June 01, 2021 respectively.

5. For the purpose of our examination, we have relied on reports issued by us dated May 24, 2022 and June 01, 2021 on the consolidated financial statements of the Group as at and for the year ended March 31, 2022 and as at and for the period from March 04, 2020 to March 31, 2021 respectively, as referred in Paragraph 4 above which includes the following emphasis of matter paragraph (also refer Note 2b (i) of the Restated Consolidated Financial Information):

As at and for the period from March 04, 2020 to March 31, 2021:

i. As more fully described in Note 2(b)(i) to the consolidated financial statements, to assess the recoverability of certain assets, the Group has considered internal and external information in respect of the current and estimated future global including Indian economics indicators consequent to the global health pandemic. The actual impact of the pandemic may be different from that considered in assessing the recoverability of these assets.

Our opinion is not modified in respect of this matter.

- 6. As indicated in our audit reports referred above,
  - a) We did not audit the financial statements of certain subsidiaries as at and for the year ended March 31, 2022 and as at and for the period from March 04, 2020 to March 31, 2021 whose share of total assets, total revenues and net cash inflows / (outflows) included in the Restated Consolidated Financial Information, for the relevant year/period is tabulated below, which have been audited by other auditors and whose reports have been furnished to us by the Company's management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these components, is based solely on the reports of the other auditors: (₹ in crores)

Particulars	As at/ for the year ended March 31, 2022	As at/ for the period from March 04, 2020 to March 31, 2021
Number of subsidiaries	Eight	Eight
Total assets	8,370.14	7,743.94
Total revenue	3,195.46	3,024.33
Net cash inflows/ (outflows)	(157.46)	(34.99)

These other auditors of certain subsidiaries, as mentioned above, have examined the restated financial information and have confirmed that the restated financial information:

- a) have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the financial period from March 04, 2020 to March 31, 2021 to reflect the same accounting treatment as per the accounting policies and grouping/classifications followed as at and for the year ended March 31, 2022;
- b) do not require any adjustment for modification as there is no modification in the underlying audit reports; and
- c) have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.
- b) We also did not audit the financial statements of certain subsidiaries and an associate for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021 whose share of total assets, total revenues, net cash inflows / (outflows) and Group's share of net profit included in the Restated Consolidated Financial Information for the relevant year/period is tabulated below, the financial statements of these subsidiaries/ associate are unaudited and are included in these Restated Consolidated Financial Information, is based on such unaudited financial statements furnished to us by the management of the Company. Our opinion on the consolidated financial

## Deloitte Haskins & Sells LLP

Chartered Accountants One International Center Tower 3, 27<sup>th</sup>-32<sup>nd</sup> Floor, Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013, Maharashtra, India Tele: + 91 22 6185 4000 Fax: +91 22 6185 4001

statements and the Restated Consolidated Financial Information, in so far relates as it relates to the amounts and disclosures included in respect of these subsidiaries are based solely on such unaudited financial statements.

		(INR in Crores)
Particulars	As at/ for the year ended March 31, 2022	As at/ for the period from March 04, 2020 to March 31, 2021
Number of subsidiaries	Eleven	Ten
Number of associates	Two	One
Total assets	4,669.24	4,171.21
Total revenue	604.98	404.65
Net cash inflows/ (outflows)	38.11	9.01
Groups' share of net profit in its associate	59.03	42.54

- 7. Based on our examination and according to the information and explanations given to us, and also as per the reliance placed on the reports submitted by other auditors on their audit/examination of financial statements/restated financial information of certain subsidiaries mentioned in paragraph 6 above, we report that the Restated Consolidated Financial Information:
  - a) have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the period from March 04, 2020 to March 31, 2021 to reflect the same accounting treatment as per the accounting policies and grouping/classifications followed as at and for the year ended March 31, 2022;
  - b) do not require any adjustment for modification as there is no modification in the underlying audit reports. There is an item relating to emphasis of matter (refer paragraph 5 above), which do not require any adjustment to the Restated Consolidated Financial Information and;
  - c) have been prepared in accordance with the Act, ICDR Regulations and the Guidance Note.
- 8. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.
- 9. The Restated Consolidated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of the reports on the audited consolidated Ind AS financial statements mentioned in paragraph 4 above.
- 10. This report should not in any way be construed as a reissuance or re-dating of any of the previous audit reports issued by us, nor should this report be construed as a new opinion on any of the financial statements referred to herein.
- 11. We have no responsibility to update our report for events and circumstances occurring after the date of the report.
- 12. Our report is intended solely for use of the Board of Directors for inclusion in the DLOF to be filed with Securities and Exchange Board of India, BSE Limited, and National Stock Exchange of India Limited in connection with the proposed Issue. Our report should not be used, referred to, or distributed for any other purpose except with our prior consent in writing. Accordingly, we do not accept or assume any liability or any duty of care for any other purpose or to any other person to whom this report is shown or into whose hands it may come without our prior consent in writing.

#### For DELOITTE HASKINS & SELLS LLP

Chartered Accountants (Firm's Registration No. 117366W/W-100018)

Rupen K. Bhatt (Membership No. 046930) UDIN: (UDIN:23046930BGXRJH6728)

Place: Goa Date: March 24,2023

# **Restated Consolidated Statement of Assets and Liabilities**

				(INR in Crores)
Parti	culars	Note	As at	As at
		No.	March 31, 2022	March 31, 2021
	Assets			
	Non-Current Assets			
<u> </u>	Property, Plant & Equipment	3	2,864.07	2,636.56
<u> </u>	Capital Work in Progress	55	673.15	399.53
<u> </u>	Goodwill	38	1,030.50	856.47
<u> </u>	Other Intangible Assets	3	2,806.09	2,482.28
<u>``</u>	ntangible Assets under development	56	499.19	227.12
<u>`</u>	Right Of Use Assets	52	178.52	130.18
(0)	Financial Assets:			
(	i) Investments			
	- Investments accounted for using the equity method	4(a)	179.82	109.67
	- Other Investments	4(b)	36.95	13.00
`	ii) Other Financial Assets	5	95.57	70.93
(h) I	Deferred tax assets (Net)	6	297.27	244.12
(i) (	Other non-current assets	7	68.69	81.22
]	Fotal Non-Current Assets		8,729.82	7,251.08
	Current Assets			
(a) I	nventories	8	1,388.80	1,232.00
(b) F	Sinancial Assets:			
(	i) Investments	4(b)	50.40	-
(	ii) Trade receivables	9 & 53	1,785.28	1,574.94
(	iii) Cash & Cash equivalents	10	228.10	384.65
(	iv) Bank balances other than (iii) above	11	100.89	20.97
(	v) Other Financial Assets	12	50.85	112.06
(c) (	Other Current Assets	13	462.90	324.08
1	Fotal Current Assets		4,067.22	3,648.70
1	Fotal Assets		12,797.04	10,899.78
I	Equity and Liabilities			
I	Equity			
	Equity Share capital	14	1,185.91	994.60
	Share warrants	14	-	0.10
(c) (	Other equity	15	5,510.69	4,610.30
	<b>Fotal equity</b>		6,696.60	5,605.00
	Liabilities			
ľ	Non-current liabilities			
	Financial Liabilities:			
<u>` ´</u>	i) Borrowings	16	2,622.14	2,339.16
`	ii) Lease liability	52	86.20	93.41
	iii) Other Financial Liabilities	17	0.40	-
	Provisions	18	12.59	6.78
< / I	Deferred tax liabilities (Net)	19	192.01	222.49
	Other Non-Current Liabilities	20	153.76	142.66

			(INR in Crores)
Particulars	Note No.	As at March 31, 2022	As at March 31, 2021
Total Non-Current Liabilities		3,067.10	2,804.50
Current liabilities			
(a) Financial Liabilities:			
(i) Borrowings	21	1,401.14	571.03
(ii) Lease liability	52	18.44	21.49
(iii) Trade payables			
Total outstanding dues of Micro enterprises and small enterprises		49.45	28.24
Total outstanding dues of creditors other than Micro enterprises and small enterprises	54	976.90	889.70
(iv) Other Financial Liabilities	22	259.03	722.87
(b) Other Current Liabilities	23	222.91	185.75
(c) Provisions	24	33.81	31.78
(d) Current Tax Liabilities (Net)	25	71.66	39.42
Total Current Liabilities		3,033.34	2,490.28
Total Liabilities		6,100.44	5,294.78
Total Equity & Liabilities		12,797.04	10,899.78

The above Restated Consolidated Statement of Assets and Liabilities should be read in conjuction with the accompanying notes 1 - 72

Summary of significant accounting policies

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In terms of our report of even date attached

For Deloitte Haskins & Sells LLP For and on behalf of the Board of Directors

Chartered Accountants

<b>Rupen K. Bhatt</b> Partner Membership Number: 046930	Nandini Piramal Chairperson DIN: 00286092		
	<b>Vivek Valsaraj</b> Chief Financial Officer	<b>Tanya Sanish</b> Company Secretary	
Place - Goa Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023

# **Restated Consolidated Statement of Profit and Loss**

for the year ended March 31, 2022

Particulars	Note No.	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Revenue from operations	27	6,559.10	6,314.90
Other Income (Net)	28	275.80	164.11
Total Income		6,834.90	6,479.01
Expenses			
Cost of materials consumed	29	1,566.96	1,518.08
Purchases of Stock-in-Trade	30	829.07	593.77
Changes in inventories of finished goods, work-in-progress and stock-in-trade	31	55.21	(52.74)
Employee benefits expense	32	1,588.83	1,467.74
Finance costs	33	198.25	163.45
Depreciation and amortization expense	3 & 52	586.18	545.04
Other expenses	34	1,569.37	1,360.09
Total Expenses		6,393.87	5,595.43
Restated Profit before share of net profit of associates and joint ventures, exceptional items and tax		441.03	883.58
Share of restated net profit of associates and joint ventures	4 (a)	59.03	47.24
Restated Profit after share of net profit of associates and joint ventures before exceptional items and tax		500.06	930.82
Exceptional Items	35	(15.08)	18.23
Restated Profit after share of net profit of associates and joint ventures and before tax		484.98	949.05
Less: Income Tax Expense			
Current Tax	49	191.13	116.34
Deferred Tax Credit	49	(82.11)	(2.32)
Restated Profit for the year/ period		375.96	835.03
Other Comprehensive Income / (Loss) (OCI), net of tax expense:	36		
A. Items that will not be reclassified to profit or loss			
(a) Remeasurement of Post Employment Benefit Obligations		0.40	(3.29)
Income Tax Impact on above		(0.07)	0.82
		0.33	(2.47)
B. Items that will be reclassified to profit or loss			
(a) Deferred gains on cash flow hedge		8.39	7.81
(b) Exchange differences on translation of financial statements of foreign operations		97.58	114.11
(c) Gain on bargain purchase		-	7.43
Income Tax Impact on above		(7.56)	(0.33)
		98.41	129.02

			(INR in Crores)
Particulars	Note No.	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Other Comprehensive Income (OCI) for the year/period, net of tax expense		98.74	126.55
Restated Total Comprehensive Income for the year/period, net of tax expense		474.70	961.58
Restated Earnings per equity share (Basic) (₹) (Face value of ₹ 10/- each)	42	3.19	13.30
Restated Earnings per equity share (Diluted) (₹) (Face value of ₹ 10/- each)	42	3.19	13.30

The above Restated Consolidated Statement of Profit and Loss should be read in conjunction with the accompanying notes 1-72

In terms of our report of even date attached

For **Deloitte Haskins & Sells LLP** For and on behalf of the Board of Directors Chartered Accountants

<b>Rupen K. Bhatt</b> Partner Membership Number: 046930	<b>Nandini Piramal</b> Chairperson DIN: 00286092		
	Vivek Valsaraj Chief Financial Officer	Tanya Sanish Company Secretary	
Place - Goa	Place - Mumbai	Place - Mumbai	Place - Mumbai

Date - March 24, 2023

Place - Goa	Place - Mumbai	Place - Mumbai
Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023

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# **Restated Consolidated Statement of Cash flows**

for the year ended March 31, 2022

	For the year	(INR in Crores) For the period March 04, 2020
	ended March 31, 2022	to March 31, 2021
A. Cash Flow from Operating Activities		
Profit before share of net profit of associates and joint ventures, exceptional items	441.03	883.58
and tax Less : Profit for the period March 4, 2020 to October 05, 2020, net off dividend	-	(243.90)
from associates		(0.0. (0.
Adjustments for :	441.03	639.68
Depreciation and amortisation expense	559.71	462.36
Provision written back	(60.13)	
Finance Costs considered separately	198.25	163.45
Fair valuation of Financial assets	(21.18)	0.86
Amortisation of grants & Other deferred income	(39.53)	(28.75)
Gain on additional stake in Convergence	(39.33)	
Interest Income on Financial assets	(0.68)	(26.31)
		(4.02)
IndAS 116 non cash impact	26.47	- (21.09)
(Gain)/Loss on Sale of Property Plant and Equipment	0.54	(21.08)
Profit on Sale on Current Investment (Net)	(1.95)	-
Write-down of Inventories	45.18	36.11
Expected Credit Loss on Trade Receivables	7.44	2.75
Unrealised foreign exchange loss	72.98	138.34
Operating Cash Flow Before Working Capital Changes	1,228.13	1,361.67
Adjustments For Changes In Working Capital :		
Adjustments for (increase) / decrease in operating assets		
- Trade receivables	(185.17)	(515.45)
- Other Current Assets	(118.14)	
- Other Non Current Assets	8.93	(29.80)
- Other Financial Assets - Non Current	(24.20)	(45.65)
- Inventories	(175.64)	(89.26)
- Other Financial Assets - Current	52.02	(85.27)
Adjustments for increase / (decrease) in operating liabilities		
- Trade Payables	79.12	145.54
- Non - Current provisions	4.87	(30.23)
- Other Current Financial Liabilities	37.90	(31.39
- Other Current Liabilities	17.39	72.84
- Current provisions	1.60	17.93
- Other Non-current Financial Liabilities	(6.28)	4.31
- Other Non-current Liabilities	15.31	(28.77)
Cash Generated from Operations	935.84	742.09
- Taxes Paid (Net of Refunds)	(169.42)	(144.51)
Net Cash Generated from Operating Activities	766.42	597.58
3. Cash Flow from Investing Activities	/00.42	571.50
Payments for Purchase of Property Plant and Equipment / Intangible Assets	(889.51)	(602.19)
	32.42	(002.19
Proceeds from Sale of Property Plant and Equipment / Intangible Assets		-
Purchase of Current Investments (Net)	(48.45)	-
Purchase of Non Current Investments	(2.74)	(5.57)
Interest Received	0.68	4.02
Payment for purchase of pharma business	-	(3,710.00)
Maturity of deposit	(79.64)	
Dividend received (net of TDS of ₹ 9.07 crores)	81.59	49.00
Investment in Associate	(101.77)	-
Amount paid on acquisition of subsidiary	(790.74)	(197.40)
Transaction cost paid for acquisition of subsidiary	(13.94)	
Net Cash Used in Investing Activities	(1,812.10)	

		(INR in Crores)
	For the year ended	For the period March 04, 2020
	March 31, 2022	to March 31, 2021
C. Cash Flow from Financing Activities		
Proceeds from Non - Current Borrowings		
- Receipts	903.83	1,677.68
- Payments	(237.95)	(1,666.00)
Proceeds from Current Borrowings		
- Receipts	1,349.72	869.08
- Payments	(996.47)	(1,145.96)
Lease payments		
- Principal	(30.43)	(3.79)
- Interest	(5.73)	(4.44)
Rights issue proceeds	-	785.00
Receipt from issue of equity shares	-	3,448.41
Finance Costs Paid	(138.78)	(159.00)
Dividend Paid	(50.00)	-
Proceeds from Compulsorily Convertible Preference share Issue	-	75.00
Mark to market gains on forward contracts taken against the inflow from equity	-	100.85
investment from Carlyle		
Net Cash Generated from Financing Activities	794.19	3,976.83
Net Increase/ (Decrease) in Cash & Cash Equivalents [(A)+(B)+(C)]	(251.49)	94.48
Cash and Cash Equivalents as at Opening	261.97	151.95
Add: Effect of exchange fluctuation on cash and cash equivalents	(2.04)	4.22
Add: Cash balance acquired	76.74	11.32
Cash and Cash Equivalents as at Closing	85.18	261.97
Cash and Cash Equivalents Comprise of :		
Cash on Hand	0.09	0.13
Bank Overdraft	(142.92)	
Balance with Scheduled Banks in Current Accounts	205.60	384.51
Cheques in hand	22.41	-
	85.18	261.97

Note

- 1. On October 01, 2021, the Company had alloted 9,657,423 equity shares of face value ₹ 10 each fully paid-up in lieu of consideration payable to Piramal Enterprises Limited amounting to ₹ 592 crores.
- 2. On October 01, 2021, the Company had alloted 3,988,262 equity shares of face value ₹ 10 each fully paid-up in lieu of conversion of compulsory convertible preference shares to CA Alchemy Investments (erstwhile CA Clover Intermediate II Investments) amounting to ₹ 75 crores.
- 3. On October 04, 2021, the Company had issued 177,665,757 equity shares as bonus shares to the existing shareholders in the ratio 5.674:1
- 4. During the previous year, the Company had issued 1,06,71,651 fully paid equity shares with face value of ₹ 10 each and carrying security premium of ₹ 163.36 per share, aggregating to ₹ 185 crores in exchange for 1,00,000 fully paid equity share of ₹ 10 each of Piramal Healthcare Inc. having a carrying value of ₹ 86.44 crores, acquired pursuant to agreement for purchase of Pharma business entered into between the Company and Piramal Enterprises Limited (Refer note 63(B)(iii)).

The above Restated Consolidated Statement of Cash flow should be read in conjunction with the accompanying notes 1-72

In terms of our report of even date attached For **Deloitte Haskins & Sells LLP** For and on behalf of the Board of Directors Chartered Accountants

<b>Rupen K. Bhatt</b> Partner Membership Number: 046930	Nandini Piramal Chairperson DIN: 00286092		
	<b>Vivek Valsaraj</b> Chief Financial Officer	<b>Tanya Sanish</b> Company Secretary	
Place - Goa Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023

# Restated Consolidated Statement of Changes in Equity for the year ended March 31, 2022

#### A. Equity Share Capital (Refer Note 14):

	(INR in Crores)
Particulars	
As at the incorporation of the Company	0.01
Issued during the period (Refer note 63(B)(iii))	994.59
Balance as at March 31, 2021	994.60
Issued during the year	191.31
Balance as at March 31, 2022	1,185.91

#### **B.** Share warrants:

	(INR in Crores)
Particulars	
Balance as at March 04, 2020	-
Issued during the period	0.10
Balance as at March 31, 2021	0.10
Lapsed during the year	(0.10)
Balance as at March 31, 2022	-

#### C. Other Equity:

(INR in Crores)

	Attributa	able to the o	wners of Pir	amal Pharma	Limited	
	Reserves &	& Surplus		Other Item	s in OCI	
Notes	Securities Premium	Capital Reserve	Retained Earnings	Foreign Currency Translation Reserve	Cash Flow Hedging Reserve	Other equity
	-	-	-	-	-	-
	-	399.23	-	-	-	399.23
	-	399.23	-	-	-	399.23
	-	-	835.03	-	-	835.03
1 15	-	-	(2.47)	115.71	5.88	119.12
15						
	3,249.49	-	-	-	-	3,249.49
1	-	7.43	-	-	-	7.43
-	3 249 49	406.66	832 56	115 71	5 88	4,610.30
	-	Reserves &       Notes     Securities Premium       -     -       -     -       15     -	Reserves & Surplus           Notes         Securities Premium         Capital Reserve           -         -         -           15         -         -           3,249.49         -         -           7.43         -         7.43	Reserves & Surplus           Notes         Securities Premium         Capital Reserve         Retained Earnings           -         -         -         -           -         399.23         -         -           -         399.23         -         -           15         -         835.03         -           3,249.49         -         -         -           -         7.43         -         -	Reserves & SurplusOther ItemNotesSecurities PremiumCapital ReserveRetained EarningsForeign Currency Translation Reserve399.23399.2315-835.03-15835.037.43	NotesSecurities PremiumCapital ReserveRetained EarningsForeign Currency Translation ReserveCash Flow Hedging Reserve $           399.23$ $    399.23$ $    399.23$ $   15$ $  835.03$ $ 15$ $  (2.47)$ $115.71$ $5.88$ $3,249.49$ $     7.43$ $  -$

(INR in Crores)

		Attributa	ble to the o	wners of Pir	amal Pharma	Limited	
		Reserves &	k Surplus		Other Item	s in OCI	
Particulars	Notes	Securities Premium	Capital Reserve	Retained Earnings	Foreign Currency Translation Reserve	Cash Flow Hedging Reserve	Other equity
Balance as at April 1, 2021		3,249.49	406.66	832.56	115.71	5.88	4,610.30
Profit after tax for the year		-	-	375.96	-	-	375.96
Other Comprehensive Income, net of tax expense for the year	15	-	-	0.33	92.20	6.21	98.74
Issue of Equity Shares (Refer note 14)		475.69	-	-	-	-	475.69
Dividend paid during the year		-	-	(50.00)	-	-	(50.00)
Balance as at March 31, 2022		3,725.18	406.66	1,158.85	207.91	12.09	5,510.69

The above Restated Consolidated Statement of Changes in Equity should be read in conjuction with accompanying notes 1-72

In terms of our report of even date attached For Deloitte Haskins & Sells LLP For and on behalf of the Board of Directors Chartered Accountants Rupen K. Bhatt Nandini Piramal Chairperson Partner DIN: 00286092 Membership Number: 046930 Tanya Sanish Vivek Valsaraj Chief Financial Officer Company Secretary Place - Mumbai Place - Goa Place - Mumbai Place - Mumbai Date - March 24, 2023 Date - March 24, 2023 Date - March 24, 2023 Date - March 24, 2023

for the year ended March 31, 2022

#### 1. General Information

Piramal Pharma Limited ("PPL", "Company", "Parent") (including all its subsidiaries) (the parent and its subsidiaries together referred to as "Group") is one of the India's largest Pharmaceutical Company.

In Pharma, through end-to-end manufacturing capabilities across 14 global facilities and a large global distribution network to over 100 countries, The Group sells a portfolio of niche differentiated pharma products and provides an entire pool of pharma services (including in the areas of injectable, highly potent API (Active Pharmaceutical Ingredient) etc.). The Company is also strengthening its presence in the Consumer Products segment in India.

PPL is a public limited company incorporated and domiciled in India and has its registered office at Mumbai, India.

#### 2a. Significant Accounting Policies

i) Basis of preparation

The Restated Consolidated Financial Information of Piramal Pharma Limited (the "Company"), and its subsidiaries (collectively, the "Group") which includes Group's share of profit in its associates and joint venture, comprises of the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2022 and 2021, the Restated Consolidated Statement of Profit and Loss (including other comprehensive income), Restated Consolidated Statement of changes in equity and the Restated Consolidated Statement of Cash Flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the Summary of Significant Accounting Policies and other explanatory information (collectively, the "Restated Consolidated Financial Information"), is prepared by the management of the Company for the purpose of inclusion in the Draft Letter of Offer and the Letter of Offer (collectively, the "Offer Documents") to be filed with Securities and Exchange Board of India, BSE Limited and National Stock Exchange of India Limited in connection with its proposed Rights Issue of equity shares of the Company (the "Issue") prepared in terms of the requirements of:

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended ("the Act");
- b) the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "ICDR Regulations"); and
- c) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended (the "Guidance Note").

The Restated Consolidated Financial Information comply in all material aspects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) read with Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India.

These Restated Consolidated Financial Information have been compiled by the Management from the audited consolidated Ind AS financial statements of the Group as at and for the year ended March 31, 2022 and as at and for the period from March 04, 2020 to March 31, 2021, prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, as amended, from time to time and other accounting principles generally accepted in India which have been approved by the Board at their meetings held on May 24, 2022 and June 01, 2021 respectively.

These Restated Consolidated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of board meeting on the audited financial statements.

The Restated Consolidated Financial Information:

(a) have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the period from March 04, 2020 to March 31, 2021 to reflect the same accounting treatment as per the accounting policy and grouping / classifications followed as at and for the year ended March 31, 2022.

for the year ended March 31, 2022

(b) do not require any adjustment for modification as there is no modification in the underlying audit reports. There are following item relating to emphasis of matter (refer paragraph [2(b)(i)] of Restated Consolidated Financial Information), which do not require any adjustment to the Restated Consolidated Financial Information:

As at and for the period from March 04, 2020 to March 31, 2021:

i. As more fully described in Note 2(b)(i) to the consolidated financial statements, to assess the recoverability of certain assets, the Group has considered internal and external information in respect of the current and estimated future global including Indian economics indicators consequent to the global health pandemic. The actual impact of the pandemic may be different from that considered in assessing the recoverability of these assets.

The Company was incorporated on March 04, 2020 and accordingly, the Company prepared its first set of financial information for the period starting from March 04, 2020 to March 31, 2021 ("the period"). Consequently, the financial information for the year ended March 31, 2022 is not comparable with the aforesaid period. The Company follows historical cost convention and accrual method of accounting in the preparation of the financial statements, except otherwise stated.

#### **Historical Cost convention**

The Consolidated financial statements have been prepared on the historical cost basis except for the following:

- a) certain financial instruments and contingent consideration measured at fair value
- b) assets classified as held for sale measured at fair value less cost to sell
- c) cash settled stock appreciation rights measured at fair value
- d) plan assets of defined benefit plans, which are measured at fair value
- ii) Principles of consolidation and equity accounting

#### a) <u>Subsidiaries:</u>

Subsidiaries are all entities (including Structured entities) over which the group has control. Control is achieved when the Group has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the group.

The group combines the financial statements of the parent and its subsidiaries line by line adding together like items of assets, liabilities, equity, income and expenses. Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit and loss, consolidated statement of changes in equity and balance sheet respectively.

#### b) Associates:

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but does not control or joint control over those policies. Investments in associates are accounted for using the equity method of accounting (see (d) below), after initially being recognised at cost. Wherever necessary, adjustments are made to financial statements of associates to bring there accounting policies in line with those used by the other members of group.

#### c) <u>Equity method:</u>

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of post acquisition profits or losses of the investee in profit and loss, and the group's share

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of other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates or joint ventures are recognised as a reduction in the carrying amount of the investment.

Unrealised gains on transactions between the group and its associates and joint ventures are eliminated to the extent of the group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

The carrying amount of equity accounted investments are tested for impairment in accordance with the policy mentioned in Note 2a (vi) below.

#### d) <u>Changes in ownership interests</u>

The group treats transactions with non-controlling interests that do not result in loss of control as transactions with equity owners of the group. A change in the ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non controlling interests and any consideration paid or received is recognised within equity.

#### iii) Business Combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the group; and
- fair value of any asset or liability resulting from a contingent consideration arrangement.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the

- consideration transferred;
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised in other comprehensive income and accumulated in equity as capital reserve provided there is clear evidence of the underlying reasons for classifying the business combination as a bargain purchase. In other cases, the bargain purchase gain is recognised directly in equity as capital reserve.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

for the year ended March 31, 2022

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss or other comprehensive income, as appropriate.

#### **Common control transactions**

Business combinations involving entities that are controlled by the group are accounted for using the pooling of interests method as follows:

- 1) The assets and liabilities of the combining entities are reflected at their carrying amounts. The Group has made accounting policy choice to account investment in associates and joint venture at a carrying cost as appearing in the books of acquiree.
- 2) No adjustments are made to reflect fair values, or recognise any new assets or liabilities. Adjustments are only made to harmonise accounting policies.
- 3) The balance of the retained earnings appearing in the financial statements of the transferor is aggregated with the corresponding balance appearing in the financial statements of the transferee or is adjusted against general reserve.
- 4) The identity of the reserves are preserved and the reserves of the transferor become the reserves of the transferee.
- 5) The difference, if any, between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferror is transferred to capital reserve and is presented separately from other capital reserves.
- 6) The financial information in the financial statements in respect of prior periods is restated as if the business combination had occurred from the beginning of the preceding period in the financial statements, irrespective of the actual date of combination. However, where the business combination had occured after that date, the prior period information is restated only from that date.

#### iv)(a) Property, Plant and Equipment

Freehold Land is carried at historical cost. All other items of Property Plant & Equipments are stated at cost of acquisition, less accumulated depreciation and accumulated impairment losses, if any. Direct costs are capitalised until the assets are ready for use and includes freight, duties, taxes and expenses incidental to acquisition and installation.

The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Subsequent expenditures related to an item of Property Plant & Equipment are added to its carrying value only when it is probable that the future economic benefits from the asset will flow to the Company & cost can be reliably measured.

Losses arising from the retirement of, and gains or losses arising from disposal of Property, Plant and Equipment are recognised in the Statement of Profit and Loss.

#### **Depreciation**

Depreciation is provided on a pro-rata basis on the straight line method ('SLM') over the estimated useful lives of the assets specified in Schedule II of the Companies Act, 2013 / estimated useful lives as determined by the management of respective subsidiaries based on technical evaluation. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

for the year ended March 31, 2022

The estimated useful lives of Property, Plant & Equipment are as stated below:

Asset Class	Useful life
Buildings*	3 years - 60 years
Roads	10 years
Plant & Equipment	3 - 20 years
Continuous Process Plant	25 years
Office Equipment	3 years - 15 years
Motor Vehicles	4 - 8 years
Furniture & fixtures	3 - 15 years

\*Useful life of leasehold improvements is as per lease period

#### (v)(a) Intangible Assets

Intangible assets are stated at acquisition cost, net of accumulated amortisation and accumulated impairment losses, if any.

Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the disposal proceeds and the carrying amount of the asset and are recognised as income or expense in the Consolidated Statement of Profit and Loss.

The research and development (R&D) cost is accounted in accordance with Ind AS - 38 'Intangibles'.

#### **Research**

Research costs, including patent filing charges, technical know-how fees, testing charges on animal and expenses incurred on development of a molecule till the stage of Pre-clinical studies and till the receipt of regulatory approval for commencing phase I trials are treated as revenue expenses and charged off to the Statement of Profit and Loss of respective year.

#### **Development**

Development costs relating to design and testing of new or improved materials, products or processes are recognized as intangible assets and are carried forward under Intangible Assets under Development until the completion of the project when they are capitalised as Intangible assets, if the following conditions are satisfied:

- It is technically feasible to complete the asset so that it will be available for use;
- Management intends to complete the asset and use or sell it;
- There is an ability to use or sell the asset;
- It can be demonstrated how the asset will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and to use or sell the asset are available; and
- The expenditure attributable to the asset during its development can be reliably measured.

Intangible Assets with finite useful lives are amortized on a straight line basis over the following period:

Asset Class	Useful life
Brands and Trademarks	5 - 25 years
Copyrights, Know-how (including qualifying Product Development Cost) and Intellectual property rights	4 - 30 years
Computer Software	2 - 9 years
Customer relationships	8 - 14 years

for the year ended March 31, 2022

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Certain trademarks are assessed as Intangible Assets with indefinite useful lives.

#### (v)(b) <u>Goodwill</u>

Goodwill on acquisition is included in intangible assets. Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Goodwill is carried at cost less accumulated impairment losses.

#### vi) Impairment of Assets

The Group assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. For the purposes of assessing impairment, the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets, is considered as a cash generating unit. If any such indication exists, the Group estimates the recoverable amount of the asset. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. If such recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Consolidated Statement of Profit and Loss. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists or may have decreased, the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

#### vii) Financial instruments

Financial assets and financial liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial assets are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### **Investments and Other Financial assets**

#### **Classification:**

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will be recorded in profit or loss.

#### **Measurement**

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

for the year ended March 31, 2022

#### Amortised cost:

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest rate method. Subsequently, these are measured at amortised cost using the Effective Interest Method less any impairment losses.

#### Fair value through profit or loss (FVTPL):

Assets that do not meet the criteria for amortised cost or FVTOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented net in the statement of profit and loss within other gains/(losses) in the period in which it arises. Interest income from these financial assets is included in other income.

#### **Equity instruments**

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments are recognised in profit or loss when the Group's right to receive payments is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognised in the consolidated statement of profit and loss.

#### **Impairment of financial assets**

The Group applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, trade receivables and other contractual rights to receive cash or other financial asset.

For trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 115, the Group always measures the loss allowance at an amount equal to lifetime expected credit losses.

Further, for the purpose of measuring lifetime expected credit loss ("ECL") allowance for trade receivables, the Company has used a practical expedient as permitted under Ind AS 109. This expected credit loss allowance is computed based on a provision matrix which takes into account historical credit loss experience and adjusted for forward-looking information.

#### **Derecognition of financial assets**

A financial asset is derecognised only when:

- The Group has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Group evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

#### Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. For foreign currency denominated financial assets measured at amortised cost and FVTPL, the exchange differences are recognised in profit or loss except for those which are designated as hedging instruments in a hedging relationship.

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#### **Financial liabilities and equity instruments**

#### **Classification as debt or equity**

Debt and equity instruments issued by a Group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity Instrument

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued are recognised at the proceeds received, net of direct issue costs.

#### **Compulsorily Convertible Preference Shares**

Compulsorily Convertible Preference Shares are classified as a financial liability measured at amortised cost until it is extinguished on conversion.

#### **Financial liabilities**

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Financial liabilities are classified as at FVTPL when the financial liability is either contingent consideration recognised by the Group as an acquirer in a business combination to which Ind AS 103 applies or is held for trading or it is designated as at FVTPL.

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Where there is a breach of a material provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand on the reporting date, the Group does not classify the liability as current, if the lender agreed, after the reporting period and before the approval of the financial statements for issue, not to demand payment as a consequence of the breach.

#### Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments.

#### **Financial Guarantee Contracts**

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Group are initially measured at their fair values and are subsequently measured at the higher of:

- the amount of the loss allowance determined in accordance with Ind AS 109; and
- the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies.

for the year ended March 31, 2022

#### **Derecognition of financial liabilities**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. An exchange between with a lender of debt instruments with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

#### **Derivatives and hedging activities**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged and the type of hedge relationship designated.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

(i) Cash flow hedges that qualify for hedge accounting:

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the other comprehensive income in cash flow hedging reserve within equity, limited to the cumulative change in fair value of the hedged item on a present value basis from the inception of the hedge. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, within other gains/ (losses).

(ii) Derivatives that are not designated as hedges:

The group enters into certain derivative contracts to hedge risks which are not designated as hedges. Such contracts are accounted for at fair value through profit or loss.

#### Embedded derivatives

Derivatives embedded in a host contract that is an asset within the scope of Ind AS 109 are not separated. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Derivatives embedded in all other host contract are separated only if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host and are measured at fair value through profit or loss. Embedded derivatives closely related to the host contracts are not separated.

#### **Offsetting Financial Instruments**

Financial Assets and Liabilities are offset and the net amount is reflected in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or counterparty.

#### viii) Trade Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

#### ix) Inventories

Inventories comprise of Raw and Packing Materials, Work in Progress, Finished Goods (Manufactured and Traded) and Stores and Spares. Inventories are valued at the lower of cost and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost is determined on Weighted Average basis. Cost includes all charges in bringing the goods to their present location and condition, including octroi and other levies, transit insurance and receiving charges. The cost of Work-in-progress and Finished Goods comprises of materials, direct labour, other direct costs and related production overheads and Excise duty as applicable.

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Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### x) Employee Benefits

#### (i) <u>Short-term obligations</u>

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

#### (ii) Other long-term employee benefit obligations

The liabilities for earned leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

Long Term Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date.

#### (iii) <u>Post-employment obligations</u>

The Group operates the following post-employment schemes:

- Defined Contribution plans such as provident fund, superannuation, pension, employee state insurance scheme and other social security schemes in overseas jurisdictions
- Defined Benefit plans such as provident fund and Gratuity, Pension fund (in case of a subsidiary)

In case of Provident fund, contributions are made to a Trust administered by the Group, except in case of certain employees, where the Contributions are made to the Regional Provident Fund Office.

#### **Defined Contribution Plans**

The Group's contribution to provident fund (in case of contributions to the Regional Provident Fund office), pension and employee state insurance scheme and other social security schemes in overseas jurisdictions are considered as defined contribution plans, as the Group does not carry any further obligations apart from the contributions made on a monthly basis and are charged as an expense based on the amount of contribution required to be made.

In case of 401(k) contribution plan (in case of US subsidiaries), contribution by the Group is discretionary. Any contribution made is charged to the Statement of Profit and Loss.

#### Defined Benefit Plan

The liability or asset recognised in the balance sheet in respect of defined benefit provident and gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by actuaries using the projected unit credit method.

Except in case of an overseas subsidiary, the present value of the defined benefit obligation denominated in INR is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation.

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The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss.

In case of an overseas subsidiary, where pension is classified as a Defined Benefit Scheme, assets are measured using market values and liabilities are measured using a Projected Unit Credit method and discounted using market yields determined by reference to high-quality corporate bonds that are denominated in the currency in which benefits will be paid, and that have terms approximating to the terms of the related obligation. Shortfall, if any, is provided for in the financial statements.

Remeasurement gains and losses arising from experience adjustments, changes in actuarial assumptions and return on plan assets (excluding interest income) are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost.

Bonus Plans - The Group recognises a liability and an expense for bonuses. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### xi) Provisions and Contingent Liabilities

Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material). The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

#### xii) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable.

**Sale of goods**: Revenue from the sale of goods is recognised when the Group transfers Control of the product. Control of the product transfers upon shipment of the product to the customer or when the product is made available to the customer, provided transfer of title to the customer occurs and the Group has not retained any significant risks of ownership or future obligations with respect to the product shipped. Amounts disclosed as revenue are net off returns, trade allowances, rebates and indirect taxes.

**Sale of Services**: In contracts involving the rendering of services/development contracts, revenue is recognised at the point in time in which services are rendered. Advisory fees are accounted on an accrual basis in accordance with the Investment Management Agreement and Advisory Services Agreement.

In case of fixed price contracts, the customer pays a fixed amount based on the payment schedule and the Group recognises revenue on the basis of input method. If the services rendered by the Group exceed the payment, a Contract asset (Unbilled Revenue) is recognised. If the payments exceed the services rendered, a contract liability (Deferred Revenue/Advance from Customers) is recognised.

If the contracts involve time-based billing, revenue is recognised in the amount to which the Group has a right to invoice.

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#### xiii) Foreign Currency Transactions

In preparing the financial statements of each individual Company entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group foreign operations that have a functional currency other than presentation currency i.e. Indian Rupees are translated using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognized in other comprehensive income and held in foreign currency translation reserve (FCTR), a component of equity, except to the extent that the translation difference is allocated to non-controlling interest. When a foreign operation is disposed off, the relevant amount recognized in FCTR is transferred to the statement of income as part of the profit or loss on disposal. Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rate prevailing at the reporting date.

Foreign currency differences arising from translation of intercompany receivables or payables relating to foreign operations, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of net investment in foreign operation and are recognized in FCTR.

xiv) Exceptional Items

When items of income and expense within profit or loss from ordinary activities are of such size, nature or incidence that their disclosure is relevant to explain the performance of the enterprise for the period, the nature and amount of such items is disclosed separately as Exceptional items.

#### xv) Government Grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.

Government grants relating to purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight line basis over the expected lives of the related assets and presented within other income.

#### xvi) Leases

At the date of commencement of the lease, the Group recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

for the year ended March 31, 2022

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of the leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the group changes its assessment if whether it will exercise an extension or a termination option.

Lease liability and ROU asset have been separately presented in the Balance Sheet and lease payments have been classified as financing cash flows.

xvii)Taxes on Income

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

Deferred tax liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where the group is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where it is not probable that the differences will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilised.

#### xviii) Cash and Cash Equivalents

In the cash flow statement, cash and cash equivalents includes cash on hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

for the year ended March 31, 2022

#### xix) Borrowing Costs

General and specific borrowing costs directly attributable to acquisition or construction of qualifying assets (i.e. those Property, Plant & Equipments which necessarily take a substantial period of time to get ready for their intended use) are capitalised. Other borrowing costs are recognised as an expense in the period in which they are incurred.

#### xx) Deferred Revenue and Unbilled Revenue

Amounts received from customers or billed to customers, in advance of services performed are recorded as deferred revenue under Other Current Liabilities. Unbilled revenue included in Other Financial Assets, represents amounts recognised in respect of services performed in accordance with contract terms, not yet billed to customers as at the year end.

#### xxi) Segment Reporting

The Group is operating in single reportable segment of 'Pharma' in terms of Ind AS 108.

#### xxii) Standards issued but not yet effective

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 23, 2022, MCA amended the Companies (Indian Accounting Standards) Amendment Rules, 2022, applicable from April 1, 2022, as below:

#### Ind AS 103 – Reference to Conceptual Framework

The amendments specify that to qualify for recognition as part of applying the acquisition method, the identifiable assets acquired and liabilities assumed must meet the definitions of assets and liabilities in the Conceptual Framework for Financial Reporting under Indian Accounting Standards (Conceptual Framework) issued by the Institute of Chartered Accountants of India at the acquisition date. These changes do not significantly change the requirements of Ind AS 103. The Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 16 – Proceeds before intended use

The amendments mainly prohibit an entity from deducting from the cost of property, plant and equipment amounts received from selling items produced while the Group is preparing the asset for its intended use. Instead, an entity will recognise such sales proceeds and related cost in profit or loss. The Group does not expect the amendments to have any impact in its recognition of its property, plant and equipment in its financial statements.

#### Ind AS 37 - Onerous Contracts - Costs of Fulfilling a Contract

The amendments specify that that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts. The amendment is essentially a clarification and the Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 109 – Annual Improvements to Ind AS (2021)

The amendment clarifies the treatment of any cost or fees incurred by an entity in the process of derecognition of financial liability in case of repurchase of the debt instrument by the issuer. The Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 106 – Annual Improvements to Ind AS (2021)

The amendments remove the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives were described in that illustration. The Group does not expect the amendment to have any significant impact in its financial statements.

for the year ended March 31, 2022

#### xxiii) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### xxiv) Share appreciation rights

Liabilities for the group's share appreciation rights are recognised as employee benefit expense over the relevant service period. The liabilities are remeasured to fair value at each reporting date and are presented as employee benefit obligations in the balance sheet.

#### xxv) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest crores as per the requirement of Schedule III, unless otherwise stated.

#### xxvi) Going Concern

When preparing financial information, management makes an assessment of the Company's ability to continue as going concern. Financial information is prepared on going concern basis unless management either intends to liquidate the Company or to cease trading, or has no realistic alternative but to do so. When management is aware, in making its assessment, of material uncertainties related to events or conditions that may cast significant doubt upon the Company's ability to continue as going concern, those uncertainties are disclosed. When the financial information is not prepared on a going concern basis, that face is disclosed, together with the basis on which the financial information is prepared and the reason why the Company is not regarded as going concern.

#### xxvii) Subsequent Event

Financial information are approved after considering 'Adjusting Event' and 'Non-adjusting event'. Adjustments to assets and liabilities are made for events occurring after the statement of assets and liabilities date that provide additional information materially affecting the determination of the amounts relating to conditions existing at the statement of assets and liabilities date or because of statutory requirements or because of their special nature. For non-adjusting events, the Company may provide a disclosure in the financial information considering the nature of the transaction.

#### 2b. Critical accounting judgements and key sources of estimation uncertainties

The preparation of the financial statements in conformity with Ind AS requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

#### i) Estimation of uncertainty relating to COVID-19 global health pandemic:

In assessing the recoverability of receivables, intangible assets and deferred tax assets, the Group has considered internal and external sources of information, including credit reports, economic forecasts and industry reports up to the date of approval of these Consolidated financial statements. The Group has performed sensitivity analysis on the assumptions used and based on current indicators of future economic conditions, the carrying amount of these assets represent the Group's best estimate of the recoverable amounts. As a result of the uncertainties resulting from COVID-19, the impact of this pandemic may be different from those estimated as on the date of approval of these financial statements and the Group will continue to monitor any changes to the future economic conditions. Also refer note 3, 9, 38, 46(a), 51.

#### ii) Fair Valuation:

Some of the Group's assets and liabilities are measured at fair value for financial reporting purposes. In estimating the fair value of an asset and liability, the Group uses market observable data to the extent it is available. When Level 1 inputs are not available, the Group engages third party qualified external valuers to establish the appropriate valuation techniques and inputs to the valuation model.

Information about the valuation techniques and inputs used in determining the fair value of various assets and liabilities are disclosed in Note 51.

for the year ended March 31, 2022

#### iii) Impairment of Goodwill (Refer Note 38)

Determining whether goodwill is impaired requires an estimation of the recoverable amount of the cash-generating units to which goodwill has been allocated. The recoverable amount is higher of the Value-in-Use and Fair Value Less Cost To Sell (FVLCTS). The value in use calculation requires the directors to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise.

#### iv) Deferred Taxes

Deferred tax is recorded on temporary differences between the tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the periods in which those temporary differences and tax loss carry-forwards become deductible. The Group considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry-forward period are reduced.

#### v) Functional Currency (Refer Note 46(c))

Functional currency is the currency of the primary economic environment in which the Company and its subsidiaries operate. The Group assesses the factors as per Ind AS 21 in determining the functional currency of the Company and its subsidiaries. If there is any change in underlying transactions, events and conditions in the Company or its subsidiary, the Group reassesses the functional currency.

#### vi) Assessment of Significant influence (Refer Note 37 (c))

Irrespective of the voting rights in an entity, if the Company has a right to appoint Directors or participates in all significant financial and operating decisions of an investee, there is an existence of significant influence and the investment is considered as an Associate.

Notes to the Restated Consolidated financial information	<b>Consolidated 1</b>	financial	information
for the year ended March 31, 2022			

3. Property Plant & Equipment and Intangible assets

		D										(INR	(INR in Crores)
		9	GROSS CARRYING AM	/ING AMOUNT	<u> </u>			ACCUMU	ACCUMULATED DEPRECIATION	CIATION		NET CARRY AMOUNT	NET CARRYING AMOUNT
Particulars	Opening as at April 01, 2021	Acquisition refer note 63(A)(i)	Additions	Deductions/ Adjustments	Exchange Difference	March 31, 2022 (A)	Opening as at April 01, 2021	For the period #	Deductions/ Adjustments	Exchange Difference	As at March 31, 2022 (A)-(B) (A)-(B) (A)-(B)	As at March 31, 2022 (A)-(B)	As at March 31, 2021
Property, Plant & Equipment													
Land Freehold	128.36	1	1.34	1	0.34	130.04	1.18	0.38	1	0.04	1.60	128.44	127.18
Building	1,020.83	7.44	161.28		10.04	1,199.59	115.70	38.27	0.00	1.17	155.14	1,044.45	905.13
Roads	3.64	1	1	1	0.07	3.71	1.96	0.22	1	0.03	2.21	1.50	1.68
Plant & Equipment	2,598.43	28.22	345.85	(45.16)	38.25	2,965.59	1,037.07	277.67	(12.56)	15.62	1,317.80	1,647.79	1,561.36
Furniture & fixtures	58.40	0.16	7.38	(0.13)	0.76	66.57	28.91	7.38	(0.07)	0.35	36.57	30.00	29.49
Office Equipment	27.19	0.29	5.25	(0.04)	0.05	32.74	16.15	5.19	(0.03)	0.02	21.33	11.41	11.04
Motor Vehicles	1.28	0.02	0.02	(0.07)	0.02	1.27	09.0	0.26	(0.08)	0.01	0.79	0.48	0.68
Total (I)	3,838.13	36.13	521.12	(45.40)	49.53	4,399.51	1,201.57	329.37	(12.74)	17.24	1,535.44	2,864.07	2,636.56
Intangible Assets													
Customer relations*	126.75	•	•		3.94	130.69	45.05	11.75		1.11	57.91	72.78	81.70
Product related Intangibles - Brands and Trademarks*+ "	2,672.04	1	8.13	1	77.14	2,757.31	609.50	173.46	1	15.61	798.57	1,958.74	2,062.54
Product related Intangibles - Copyrights, Knowhow and Intellectual property rights*	295.99	1	17.44	I	9.13	322.56	110.04	21.29	1	2.60	133.93	188.63	185.95
Computer Software	89.44	1	13.59	I	1.09	104.12	49.88	9.97	I	0.45	60.30	43.82	39.56
Product Know-how	143.68	405.62	38.05		(0.07)	587.28	31.15	13.87		0.14	45.16	542.12	112.53
Total ( II )	3,327.90	405.62	77.21	1	91.23	3,901.96	845.62	230.34	I	19.91	1,095.87	2,806.09	2,482.28
Grand Total (I+II)	7,166.03	441.75	598.33	(45.40)	140.76	8,301.47	2,047.19	559.71	(12.74)	37.15	2,631.31	5,670.16	5,118.84

\*Material Intangible Assets as on March 31, 2022 and March 31, 2021

				(INR in Crores)
Asset Class	Asset Description	Carrying Amount as at March 31, 2022	Ca	arrying Amount as Remaining useful life at March 31, 2021 as on March 31, 2022
Product-related Intangibles - Brands and Trademarks	Brands and trademarks	269.94	293.46	2 years to 15 years
Product-related Intangibles - Brands and Trademarks	Purchased Brands	1,718.19	1,738.77	16-21 years
Customer Relations	Purchased Brands	41.29	47.52	6 years
Product-related Intangibles - Copyrights, Knowhow and Intellectual property rights	Purchased Brands	554.96	169.68	6 to 30 years
# Depreciation for the period includes depreciation amounting to 7.88 Crores (Previous year: 9.12 Crores) on assets used for Research and Development locations at Ennore and Mumbai.	res) on assets used for Research a	nd Development locations .	at Ennore and Mumbai.	
+ Certain Brands are in the process of being registered in the name of the Company, for which the necessary application has been made with trade mark registry.	ary application has been made wi	th trade mark registry.		
Refer note 26B(a) for the contractual capital commitments for purchase of Property, Plant & Equipment	ant & Equipment			
There has been no revaluation of Property, Plant and Equipment (PPE) and Intangibles during the year ended March 31, 2022	during the year ended Marc	ch 31, 2022		
Refer note 55 and 56 for ageing of Capital Work in Progress and Intangible Assets under development	er development			
Considering internal and external sources of information, the Group has evaluated at the end of the reporting period, whether there is any indication that any intangible asset may be impaired. Where such indication exists, the Group has estimated the recoverable amount of the intangible assets based on 'value in use' method. The financial projections on the	ie end of the reporting perio lount of the intangible asset	d, whether there is any s based on 'value in us	/ indication that any in ie' method. The financ	ntangible asset may ial projections on the

Notes to the Restated Consolidated financial information

for the year ended March 31, 2022

basis of which the future cash flows have been estimated consider (a) an increase in economic uncertainties due to COVID-19, (b) reassessment of the discount rates, (c) revisiting the growth rates factored while arriving at terminal value, and these variables have been subjected to a sensitivity analysis. The carrying amount of the intangible assets represent the Group's best estimate of the recoverable amounts. pe j

Notes to the Restated Consolidated financial information	
Consolidate	
Notes to the Restated	for the year ended March 31, 2022

3. Property Plant & Equipment and Intangible assets

		9	ROSS CARRY	GROSS CARRYING AMOUNT				ACCUMUI	ACCUMULATED DEPRECIATION	CIATION		NET CARRYING AMOUNT
Particulars	Balances Acquired as at March 04, 2020 refer note 63(B)(iii)	Acquisition refer note 63(B)(i) & (B)(ii)	Additions	Deductions/ Adjustments	Exchange Difference	As at March 31,2021 (A)	Balances Acquired as at March 04, 2020 refer note 63(B)(iii)	For the period #	Deductions/ Adjustments	Exchange Difference	As at March 31,2021 (B)	As at March 31,2021 (A)-(B)
Property, Plant & Equipment												
Land Freehold @	106.85	18.38	I	(0.43)	3.56	128.36	2.09	0.23	1	(1.14)	1.18	127.18
Building @	925.27	99.45	17.11	(15.08)	(5.92)	1,020.83	95.60	33.36	(6.63)	(6.63)	115.70	905.13
Roads	2.08	1	1	1	1.56	3.64	0.63	0.24	1	1.09	1.96	1.68
Plant & Equipment	2,130.83	166.62	320.02	(34.69)	15.65	2,598.43	810.01	255.23	(19.45)	(8.72)	1,037.07	1,561.36
Furniture & fixtures	61.63	0.57	4.94	(1.70)	(7.04)	58.40	28.74	7.83	(1.21)	(6.45)	28.91	29.49
Office Equipment	26.23	0.33	3.06	(2.71)	0.28	27.19	12.67	4.78	(1.50)	0.20	16.15	11.04
Motor Vehicles	1.57	ľ	0.02	(0.30)	(0.01)	1.28	0.45	0.20	(0.04)	(0.01)	0.60	0.68
Total ( I )	3,254.46	285.35	345.15	(54.91)	8.08	3,838.13	950.19	301.87	(28.83)	(21.66)	1,201.57	2,636.56
Intangible Assets												
Customer relations*	105.98	I	•	1	20.77	126.75	13.49	11.09	1	20.47	45.05	81.70
Product related Intangibles - Brands and Trademarks*+	2,545.90	I	1	I	126.14	2,672.04	383.73	157.68	1	68.09	609.50	2,062.54
Product related Intangibles - Copyrights,Knowhow and Intellectual property rights*	261.96	1	3.16	1	30.87	295.99	31.47	17.52	I	61.05	110.04	185.95
Computer Software	59.54	10.16	18.06	(0.87)	2.55	89.44	36.63	14.01	(0.87)	0.11	49.88	39.56
Product Know-how	67.20	I	73.53	(2.32)	5.27	143.68	9.69	22.30	(1.04)	0.20	31.15	112.53
Total ( II )	3,040.58	10.16	94.75	(3.19)	185.60	3,327.90	475.01	222.60	(1.91)	149.92	845.62	2,482.28
Grand Total (I+II)	6,295.04	295.51	439.90	(58.10)	193.68	7,166.03	1,425.20	524.47	(30.74)	128.26	2,047.19	5,118.84

PIRAMAL PHARMA LIMITED

			(INR in Crores)
Asset Class	Asset Description	Carrying Amount as at March 31, 2021	Remaining useful life as on March 31, 2021
Product-related Intangibles - Brands and Trademarks	Brands and trademarks	293.46	293.46 3 years to 12 years
Product-related Intangibles - Brands and Trademarks	Purchased Brands	1,738.77	17-22 years
Customer Relations	Purchased Brands	47.52	7 years
Product-related Intangibles - Copyrights, Knowhow and Intellectual property rights	Purchased Brands	169.68	7 years
# Depreciation for the period includes depreciation amounting to $\mathfrak{F}$ 9.12 Crores on assets used for Research and Development locations at Ennore and Mumbai. + Certain Brands are in the process of being registered in the name of the Company, for which the necessary application has been made with trade mark registry.	ons at Ennore and Mumbai. ade with trade mark registry.		

for the year ended March 31, 2022

(a) Certain land and buildings were acquired, pursuant to Business transfer agreement between the Company and Piramal Enterprises Limited (Refer note 63(B)(iii)). The Company has completed the process of transferring title deeds in it's name during the current year ended March 31, 2022.

Refer note 26B(a) for the contractual capital commitments for purchase of Property, Plant & Equipment

There has been no revaluation of Property, Plant and Equipment (PPE) and Intangibles during the year ended March 31, 2021

Refer note 55 and 56 for ageing of Capital Work in Progress and Intangible Assets under development

be impaired. Where such indication exists, the Group has estimated the recoverable amount of the intangible assets based on 'value in use' method. The financial projections on the basis of which the future cash flows have been estimated consider (a) an increase in economic uncertainties due to COVID-19, (b) reassessment of the discount rates, (c) revisiting Considering internal and external sources of information, the Group has evaluated at the end of the reporting period, whether there is any indication that any intangible asset may the growth rates factored while arriving at terminal value, and these variables have been subjected to a sensitivity analysis. The carrying amount of the intangible assets represent the Group's best estimate of the recoverable amounts.

for the year ended March 31, 2022

#### 4 (a) Investments accounted for using the equity method

Denti I		As at Marc	h 31, 2022	As at Marc	h 31, 2021
Particular	s	Quantity	(₹ in Crores)	Quantity	(₹ in Crores)
Investme	nts in Equity Instruments:				
A. In Jo	oint Ventures (Unquoted) - At Cost:				
i. Conv	vergence Chemicals Private Limited				
	est as at April 01, 2021 ious year - March 04, 2020 to March 31, 2021)		-	35,705,100	36.75
Add ·	- Share of profit for the period		-		15.40
Less	- Share of unrealised profit on closing stock		-		(10.70)
Add - the ye	- Share of other comprehensive income for ear		-		*
Less- 63(B)	- De-recognised on conversion (Refer note )(ii))		-		(41.45)
			-		0.00
Tota	l (A)		-		0.00
B. In As	ssociates :				
I Unqu	uoted - At Cost:				
i. Aller	gan India Private Limited				
	est as at April 01, 2021 ious year - March 04, 2020 to March 31, 2021)	3,920,000	109.67	3,920,000	191.67
Add ·	- Share of profit for the Year		59.07		42.54
	- Share of other comprehensive income for ear/period		*		*
Less	- Dividend received		(90.65)		(124.54)
			78.09		109.67
ii. Yapa	n Bio Private Limited (refer note 37(c)(ii))				
Intere	est as at April 01, 2021		-		-
Add ·	- Investment during the year	100,000	101.77		-
Add ·	- Share of profit for the period		(0.04)		-
Add ·	- Share of other comprehensive income for		*		-
the y	ear				
			101.73		-
Tota			179.82		109.67
Tota	l equity accounted investments (A+B)		179.82		109.67

#### Aggregate carrying value of unquoted investments

179.82

109.67

\* below rounding off norms adopted by the Group

for the year ended March 31, 2022

#### 4 (b) Investments

**Non-Current Investments:** 

				(INR in Crores)
Particulars	As at Marc	ch 31, 2022	As at Mar	ch 31, 2021
Investments in Equity Instruments and (other bodies corporate) (fully paid-up)				
Unquoted - At FVTPL:		36.95		13.00

**Current Investments:** 

Particulars	As at Marc	ch 31, 2022	As at March 31, 2021	
rarticulars	Quantity	(₹ in crores)	Quantity	(₹ in crores)
Investments in Equity Instruments (fully paid-up)				
Unquoted - At FVTPL:		13.39		-
Investments in Mutual fund				
Quoted - At FVTPL:				
Kotak Overnight Fund Growth - Direct	194,100	22.01	-	-
UTI Overnight Fund - Direct Growth Plan	51,550	15.00	-	-
Growth				
Total		50.40		-

#### 5 Other Financial Assets - Non - Current

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Unbilled revenue #	75.06	58.18
Security Deposits	20.51	12.75
	95.57	70.93

`

# Classified as financial asset as right to consideration is unconditional upon passage of time.

#### 6 Deferred Tax Assets (Net)

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
(a) Deferred tax assets on account of temporary differences		
- Unused tax credits / losses	302.16	221.05
- Property, Plant and Equipment and Intangible assets	-	6.45
- Unrealised profit margin on inventory	7.17	20.65
- Other temporary differences	2.85	1.34
	312.18	249.49
(b) Deferred tax liabilities on account of temporary differences		
- Property, Plant and Equipment and Intangible assets	4.36	-
- Other temporary differences	10.55	5.37
	14.91	5.37
	297.27	244.12

Deferred Tax Assets and Deferred Tax Liabilities of the respective entities have been offset as they relate to the same governing taxation laws.

Refer Note 49 for movements during the year.

for the year ended March 31, 2022

#### 7 Other Non Current Assets

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Advance Tax [Net of Provision of ₹ 100.07 Crores at March 31, 2022, (Previous year ₹ NIL)]	15.53	14.78
Advances recoverable	49.08	48.58
Prepayments	0.04	0.04
Capital Advances	4.04	17.82
	68.69	81.22

#### 8 Inventories

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Raw and Packing Materials [includes in Transit of ₹ 21.15 Crores as on March 31, 2022, (Previous period ₹ 0.24 Crores)]	598.96	448.73
Work-in-Progress	322.40	318.13
Finished Goods	97.95	132.54
Stock-in-trade [includes in Transit of ₹ 4.43 Crores as on March 31, 2022, (Previous period ₹ 3.84 Crores)]	246.09	254.38
Stores and Spares	123.40	78.22
	1,388.80	1,232.00

1. Refer Note 41 for the inventories hypothecated as security against borrowings.

- 2. The cost of inventories recognised as an expense during the year was ₹ 2,555.22 Crores (Previous period ₹ 2,158.97 crores)
- 3. The cost of inventories recognised as an expense includes a reversal of ₹ 0.07 Crores (Previous period: charge of ₹ 0.37 Crores) in respect of write downs of inventory to net realisable value and a charge of ₹ 47.02 crores (Previous period ₹ 35.74 Crores) in respect of provisions for slow moving/non moving/expired/near expiry products.
- 4. Refer Note 2(a)(ix) for policy for valuation of inventories.

#### 9 Trade Receivables

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Unsecured		
(a) Considered Good	1,790.70	1,579.16
Less: Expected Credit Loss on (a)	(5.42)	(4.22)
(b) Credit Impaired	49.10	43.10
Less: Expected Credit Loss on (b)	(49.10)	(43.10)
	1,785.28	1,574.94

The credit period on sale of goods ranges from 7 to 150 days;

The Group has a documented Credit Risk Management Policy for its Pharmaceuticals Manufacturing and Services business. For every new customer (except established large pharma companies), the group performs a credit rating check using an external credit agency. If a customer clears the credit rating check, the credit limit for that customer is derived using internally documented scoring systems. The credit limits for all the customers are reviewed on an ongoing basis.

for the year ended March 31, 2022

The Group has used a practical expedient by computing the expected credit loss allowance for External Trade Receivables based on a provision matrix. The provision matrix takes into account historical credit loss experience, adjusted for forward looking information including the likelihood of increased credit risk considering emerging situations due to COVID-19. Based on external sources of information the group has concluded that the carrying amount of the trade receivables represent the Group's best estimate of the recoverable amounts. The expected credit loss allowance is based on the ageing of the days the receivables are due and the rates as given in the provision matrix. The provision matrix at the end of the reporting period is as under:

Ageing - Pharmaceuticals Manufacturing and Services business	Expected credit loss (%) - For external customers
Less than 365 days	0.30%
More than 365 days	100.00%

		(INR in Crores)	
		Expected credit loss	
Ageing	As at	As at	
	March 31, 2022	March 31, 2021	
Within due date	1.90	4.90	
After Due date	52.62	42.42	

### Movement in Expected Credit Loss Allowance:

inovance.		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Balance at the beginning of the year	47.32	35.28
Add: Movement in expected credit loss allowance on trade receivables calculated at	7.54	12.35
lifetime expected credit losses		
Less: Bad debts written off	(0.10)	(0.15)
Add: Effect of translation differences	(0.24)	(0.16)
Balance at the end of the year	54.52	47.32

Refer Note 53 for ageing of Trade Receivables.

Refer Note 41 for the receivables hypothecated as security against borrowings.

#### 10 Cash & Cash equivalents

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Balance with Banks		
Current Account	205.60	384.52
Cheques in hand	22.41	-
Cash on Hand	0.09	0.13
	228.10	384.65

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## 11 Other Bank Balance

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Earmarked balances with banks		
- Others	91.35	12.23
Margin Money	5.62	5.62
Deposit Account more than 3 months original maturity but less than 12 months	3.92	3.12
	100.89	20.97

### 12 Other Financial Assets - Current

		(INR in Crores)
Particulars	As a March 31, 202	t As at 2 March 31, 2021
Security Deposits	4.9	3 4.87
Derivative Financial Assets	7.4	3 17.07
Other Receivable from related parties	12.3	8 40.21
Unbilled revenues #	23.3	3 33.18
Interest Accrued	0.2	0.16
Others*	2.44	4 16.57
	50.8	5 112.06

# Classified as financial asset as right to consideration is unconditional upon passage of time.

\*In previous year, it mainly included insurance claim of ₹ 6.42 Crores toward fire at ennore plant.

#### **13 Other Current Assets**

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Unsecured and Considered Good		
Advances	132.39	87.50
Prepayments	69.55	62.66
Balance with Government Authorities	259.44	169.59
Claims Receivable	1.52	4.33
	462.90	324.08

for the year ended March 31, 2022

## 14 Equity Share Capital

		(INR in Crores)
	As at	As at
	March 31, 2022	March 31, 2021
Authorised Share Capital		
1,50,00,000 (Previous period: 1,50,00,000) equity shares of ₹ 10/- each	1,500.00	1,500.00
10,00,000 (Previous period: 10,00,00,000) compulsorily convertible preference	100.00	100.00
shares of ₹ 10/- each		
	1,600.00	1,600.00
Issued, Subscribed & Paid Up Capital		
1,18,59,13,506 (Previous period: 99,46,02,064) equity shares of face value of ₹ 10/- each fully paid.	1,185.91	994.60
	1,185.91	994.60

## (i) Movement in Equity Share Capital

Dertionland	As at March 31, 2022		As at March 31, 2021	
Particulars	No. of shares	<b>₹</b> in Crores	No. of shares	<b>₹ in Crores</b>
At the beginning of the year	994,602,064	994.60	10,000	0.01
Add: Issued during the period				
Rights Issue - Piramal Enterprises Limited	-	-	785,000,000	785.00
Preferential Issue - Piramal Enterprises Limited	9,657,423	9.65	10,671,651	10.67
Preferential Issue - CA Alchemy Investments	3,988,262	3.99	198,920,413	198.92
(erstwhile CA Clover Intermediate II Investments)				
Bonus Shares - Piramal Enterprises Limited	141,910,732	141.91	-	-
Bonus Shares - CA Alchemy Investments	35,755,025	35.76	-	-
(erstwhile CA Clover Intermediate II Investments)				
At the end of the year	1,185,913,506	1,185.91	994,602,064	994.60

(ii) Details of shareholders holding more than 5% shares in the Company

Dantianland	As at March 31, 2022		As at March 31, 2021	
Particulars	No. of shares	<b>₹ in Crores</b>	No. of shares	<b>₹</b> in Crores
Piramal Enterprises Limited	947,249,806	79.88%	795,681,651	80.00%
CA Alchemy Investments (erstwhile CA Clover	238,663,700	20.12%	198,920,413	20.00%
Intermediate II Investments)				

(iii) Aggregate number of shares issued for consideration other than cash during the period of five years immediately preceding the balance sheet date:

Particulars	Financial Year	No. of shares
Allotment of equity shares of face value ₹ 10 each fully paid-up in lieu of consideration payable to Piramal Enterprises Limited.	2021-22	9,657,423
Allotment of equity shares of face value ₹ 10 each fully paid-up in lieu of conversion of compulsory convertible preference shares to CA Alchemy Investments (erstwhile CA Clover Intermediate II Investments). Refer note 21.	2021-22	3,988,262
Allotment of equity shares of face value of ₹ 10 each as bonus shares to the existing shareholders in the ratio 5.674:1	2021-22	177,665,757
Allotment of equity shares of face value ₹ 10 each fully paid-up in lieu of transfer of stake held by Piramal Enterprises Limited in Piramal Healthcare Inc. to the Company	2020-21	10,671,651

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### (iv) Terms and Rights attached to equity shares

## **Equity Shares:**

The Company has one class of equity shares having a face value of  $\overline{\mathbf{x}}$  10/- per share. Each shareholder is eligible for one vote per share held. The dividend if declared by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

#### (v) Share Warrants:

	(INR in Crores)
Balance as at March 04, 2020	-
Issued during the period (10,00,00,000 share warrants having face value ₹ 10/- each were issued to Piramal Enterprises Limited)	0.10
Balance as at March 31, 2021	0.10
Lapsed during the year	(0.10)
Balance as at March 31, 2022	-

### (vi) Refer note 21 for Compulsory Convertible Preference Shares

### (vii) Shareholdings of Promoter

Shares held by promoters at the end of the year as at March 31, 2022

Promoter Name	No. of shares	% of total shares	% Change during the year
Piramal Enterprises Limited	947,249,806	79.88%	0.12%

Shares held by promoters at the end of the year as at March 31, 2021

Promoter Name	No. of shares	% of total shares	% Change during the year
Piramal Enterprises Limited	795,681,651	80.00%	Not Applicable

#### 15 Other Equity

		(₹ in Crores)
	As at	As at
	March 31, 2022	March 31, 2021
Capital Reserve (Refer note 63(B)(i) & 63(B)(iii))	406.66	406.66
Securities premium	3,725.18	3,249.49
(Securities Premium is on account of issue of equity shares. The reserve will be utilised		
in accordance with the provision of the Companies Act, 2013.)		
Retained Earnings	1,158.85	832.56
(The retained earnings are the profits that the company has earned to date, less any		
dividend or distributions paid to investors)		
Foreign Currency Translation Reserve	207.91	115.71
(Exchange differences arising on translation of foreign operations are recognised in		
other comprehensive income and accumulated in a separate reserve within equity.)		
Cash Flow Hedging Reserve	12.09	5.88
(The Group uses hedging instruments as part of its management of foreign currency		
risk associated with its Foreign Currency Non-repatriable loans and for forecasted		
sales. Amounts recognised in cash flow hedging reserve is reclassified to Statement of		
Profit and Loss when the hedged items affect the statement of Profit and Loss. To the		
extent these hedges are effective, the change in the fair value of hedging instrument is		
recognised in the Cash Flow Hedging Reserve. (Refer Note 46(d))		
	5,510.69	4,610.30

for the year ended March 31, 2022

On November 10, 2021, interim dividend of ₹ 0.42 per equity share (Face value of ₹ 10/- each) amounting to ₹ 50 Crores was paid to holders of fully paid equity shares. The Finance Act 2020 has repealed the Dividend Distribution Tax (DDT) hence DDT is not applicable.

On May 24, 2022, final dividend of  $\gtrless$  0.56 per equity share (face value of  $\gtrless$  10/- each) amounting to  $\gtrless$  67 Crores has been recommended by the Board of Directors which is subject to approval of the shareholders.

Refer Statement of Changes in Equity for movement in reserves.

### 16 Non-Current Borrowings

		(INR in Crores)
	As at	As at
	March 31, 2022	March 31, 2021
Secured - at amortized cost		
(i) Term Loan From Banks & Financial Institutions		
- Rupee Loans	277.97	34.77
- Others	2,145.02	2,304.39
(ii) Redeemable Non Convertible Debentures	199.15	-
	2,622.14	2,339.16

Terms of repayment, nature of security & rate of interest in case of Secured Loans:

## A. Secured Term Loans from Banks, Financial Institutions & Others

			(INR in Crores)
		Principal	Principal
Nature of Security	Terms of repayment	Outstanding	Outstanding
Nature of Security	Terms of repayment	as at	as at
		March 31, 2022	March 31, 2021
JP Morgan Term Loan - All the assets (except carved	Repayment in 20 quarterly	769.34	837.07
out vaporizers financed through PNC Bank and	installments from Sept 2019		
City National Bank of Florida) of the Company are	with lump payment at end		
collateralized against the Term Loan from JP Morgan	of 5 years. Option to renew		
Chase Bank.	another 5 years.		
JP Morgan Term Loan - All the assets (except carved	Repayment in quarterly	189.49	-
out vaporizers financed through PNC Bank and	installments from June 2022		
City National Bank of Florida) of the Company are	with lump payment at end		
collateralized against the Term Loan from JP Morgan	of 5 years. Option to renew		
Chase Bank.	another 5 years.		
PNC Term Loan - vaporizers carved out of JP Morgan	Repayment in 60 monthly	13.90	19.13
Chase Term Loan	installments from June 2019		
City National Bank Florida Term Loan - vaporizers	Repayment in 60 monthly	10.15	13.68
carved out of JP Morgan Chase Term Loan	installments from Aug 2019		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	5.43	6.78
JP Morgan Chase Term Loan	installments from June 2020		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	7.34	9.00
JP Morgan Chase Term Loan	installments from Sep 2020		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	12.41	15.23
JP Morgan Chase Term Loan	installments from Sep 2020		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	25.08	30.45
JP Morgan Chase Term Loan	installments from Nov 2020		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	14.70	17.67
JP Morgan Chase Term Loan	installments from Jan 2021		
Fifth Third Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	11.46	13.72
JP Morgan Chase Term Loan	installments from Feb 2021		

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			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at March 31, 2022	Principal Outstanding as at March 31, 2021
Citizens Bank Term Loan- vaporizers carved out of JP Morgan Chase Term Loan	Repayment in 60 monthly installments from Feb 2021	5.85	7.00
Citizens Bank Term Loan- vaporizers carved out of JP Morgan Chase Term Loan	Repayment in 60 monthly installments from Apr 2021	8.81	10.45
Corporate Guarantee by PEL and First ranking security over assets of Piramal Dutch Holdings NV to ensure asset coverage ratio of 1.05x	Repayable in 14 structured installments after moratorium of 18 months from the first draw down date	506.10	511.81
PCCUK-Charge on brands acquired on exclusive basis	Repayable in 13 quarterly installments of \$ 5.29 Mn starting March 2022, followed by a lumpsum payment of \$ 46.23 Mn in June 2025	831.46	840.80
Corporate Guarantee by PEL and First ranking security over assets of PEL Pharma to ensure asset coverage ratio of 1.05x	Repayable in 14 structured installments after moratorium of 18 months from the first draw down date	289.20	292.46
First pari-passu on entire property, plant and equipment of borrower, present and future. First charge on CA of borrower, present and future	Repayable in 20 Quarterly installments from Feb 2019	35.00	54.45
First pari-passu on entire property, plant and equipment of borrower, present and future. Second First pari-passu charge on CA of borrower, present and future	Repayable in 30 Quarterly installments from Dec 2022	17.57	-
First ranking pari-passu charge on identified Tangible Assets and an exclusive charge over identified Intangible Assets.	Repayable on May 31, 2023	500.00	-

Group has utilised the borrowings (including current borrowings) for the purpose for which they were taken.

The coupon rate for the above loans are in the range of 2.79% [LIBOR+2.60%] to 7.70 % per annum (Previous year: 2.79% [LIBOR+2.60%] to 7.65 % per annum).

There are no material discrepancies between amount of current assets submitted to banks and financial institutions in quarterly returns and amount as per books of accounts.

Refer Note 41 for assets hypothecated/mortgaged as securities against the Secured Borrowings

## **B.** Redeemable Non Convertible Debenture

			(INR in Crores)
		Principal	Principal
Notice of Society	Terms of repayment	Outstanding	Outstanding
Nature of Security		as at	as at
		March 31, 2022	March 31, 2021
First pari-passu charge over	The amount of ₹ 200 Crores is redeemable at par in equal	200.00	-
pool of selected tangible	annual repayment at the end of 3 <sup>rd</sup> , 4 <sup>th</sup> and 5 <sup>th</sup> year from		
and intangible assets.	the date of drawdown with a put and call option at the end		
	of 3 years and 4 years.		

The rate for the above debentures is 7.50% per annum. (Previous year: NIL)

Refer Note 41 for assets hypothecated/mortgaged as securities against the Secured Borrowings.

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No funds have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) to any other person(s) or entity(ies), including foreign entities ("Intermediaries") with the understanding, whether recorded in writing or otherwise, that the Intermediary shall lend or invest in a Party (Ultimate Beneficiaries) identified by or on behalf of the Group. Further, there are no funds received from any Party(s) (Funding Party) with the understanding that the Group shall whether, directly or indirectly lend or invest in other persons or entities ("Ultimate Beneficiaries") identified by or on behalf of the Funding Party or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

#### 17 Other Financial Liabilities

			(INR in Crores)
		As at	As at
	Ma	rch 31, 2022	March 31, 2021
Contingent consideration at FVTPL (Refer Note 63(A))		0.40	0.00
		0.40	0.00

#### **18** Non-Current Provisions

		(INR in Crores)
	As at	As at
	March 31, 2022	March 31, 2021
Provision for employee benefits (Refer note 39)	12.51	6.70
Provision for Onerous contracts*	0.08	0.08
	12.59	6.78

\* Refer Note 47 for movement during the period

#### **19** Deferred tax liabilities (Net)

		(INR in Crores)
	As at	As at
	March 31, 2022	March 31, 2021
(a) Deferred Tax Assets on account of temporary differences		
- Unused tax credits / losses	17.40	18.83
- Expenses that are allowed on payment basis	74.63	15.05
- Remeasurement of defined benefit obligation	0.72	0.82
- Recognition of lease rent expense	0.22	0.07
- Expected Credit Loss on Trade Receivables	0.99	0.24
- Other temporary differences	0.05	0.05
	94.01	35.06
(b) Deferred Tax Liabilities on account of temporary differences		
- Property, Plant and Equipment and Intangible assets	281.45	252.96
- Fair value measurement of derivative contracts	1.76	4.30
- Measurement of financial liabilities at amortised cost	0.07	0.14
- Other temporary differences	2.74	0.15
	286.02	257.55
Deferred Tax Liabilities (Net)	192.01	222.49

Refer Note 49 for movements during the year.

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### 20 Other Non-Current Liabilities

		(INR in Crores)
	As at March 31, 2022	As at March 31, 2021
Deferred Government grant related to assets	3.29	1.95
Other grants related to assets	107.73	107.17
Deferred Revenue	42.74	33.54
	153.76	142.66

## 21 Current Borrowings

21 Current Dorrowings		(INR in Crores)
	As at March 31, 2022	As at March 31, 2021
Secured - at amortised cost		
Loans from banks		
- Working Capital Demand Loan	307.44	84.87
- Overdraft with banks (including PCRE & PCFC)	309.51	173.88
Unsecured - at amortised cost		
Loans from banks		
- Repayable on demand	15.16	14.70
Compulsory Convertible Preference Shares (CCPS) at ₹ 10 each *	-	75.00
Loans from Related Parties	3.04	3.08
Overdraft with banks	23.61	8.99
Current maturities of long-term debt	742.38	210.51
	1,401.14	571.03

Description of loan	Terms of repayment	Rate of Interest
Secured Loans:		
Working Capital Demand Loan	At Call	2.15% to 6.75% per annum
Overdraft with banks	At Call	2.10% per annum
Others (PCRE)	At Call	4.50% to 5.01% per annum
Unsecured Loans:		
Loans from Banks (Repayable on demand)	At Call	1.64% to 4.25% per annum

## A. Working Capital Demand Loan and Overdraft

(INR in C			
Nature of Security	Terms of repayment	Principal Outstanding as at March 31, 2022	Principal Outstanding as at March 31, 2021
JP Morgan Revolver Facility - All the assets (except carved out vaporizers financed through PNC Bank, City National Bank, Fifth Third Bank and Citizen Bank of Florida and intangibles acquired from fellow subsidiary) of the Company are collateralized against the WCDL from JP Morgan Chase Bank.	As we determine. 5 year term with renewable 5 year option	0.75	51.27
First pari-passu charge over entire current assets of the company, both present and future	Repayable on September 9, 2022	30.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on September 2, 2022	30.00	-

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(INR in Crores)			
Nature of Security	Terms of repayment	Principal Outstanding as at March 31, 2022	Principal Outstanding as at March 31, 2021
First pari-passu charge over entire current assets of the company, both present and future	Repayable on August 5, 2022	35.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on August 1, 2022	20.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on July 27, 2022	25.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on June 8, 2022	30.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on June 6, 2022	30.00	-
Exclusive charge on current assets	Final Maturity date of each tranche drawn down under the facility shall not extend 3 months from the date of first disbursement. Facility shall be subject to review after 3 months from the date of first disbursement.	42.12	-
First charge on current assets (receivables and/or Inventory)	Payable after 364 days from the date of facility availed	7.43	-
Secured by trade receivables and Inventory for North American sites	At Call	39.79	-
Secured by first priority perfected security interest in and lien on trade receivables and Inventory for North American sites	At Call	24.63	-
Secured by first pari-passu charge over entire current assets of the Company, both present and future	Repayable on May 24, 2021	-	30.00
First charge (Hypothecation) on Current assets and Second charge (hypothecation) on movable fixed assets. Also, Corporate guarantee given by Piramal Enterprises Limited and Navin Fluorine International Limited in the share of 51:49, respectively.	On the due date of receipt against export bill discounted, ie. 14-05-21	-	2.92

## B. Packing Credit loan

Nature of Security	Terms of repayment	Principal Outstanding as at March 31, 2022	Principal Outstanding as at March 31, 2021
These are secured by first pari-passu charge over the company's Stocks & Receivables	Repayable on September 18, 2022	50.00	-
These are secured by first pari-passu charge over the company's Stocks & Receivables	Repayable on September 12, 2022	50.00	-
These are secured by first pari-passu charge over entire current assets of the company, both present and future	Repayable on June 24, 2022	40.00	-
These are secured by first pari-passu charge over entire current assets of the company, both present and future	Repayable on June 10, 2022	50.00	-
These are secured by first pari-passu charge over entire current assets of the Company, both present and future	Repayable on May 4, 2021	-	60.02

for the year ended March 31, 2022

Refer Note 41 for assets hypothecated/mortgaged as securities against the Secured Borrowings

\* CCPS – These instruments were to be mandatorily converted into Equity Shares on October 6, 2021. Conversion price for CCPS was to be determined in accordance with the Foreign Exchange Management (Non-debt Instruments) Rules, 2019 as amended from time to time. Dividend @ 0.00001% was payable to the investor at the end of the 15 month period from the date of issuance i.e. October 6, 2020. Investor shall not have voting rights in respect of CCPS until the CCPS are fully converted.

Conversion of CCPS to Equity (Allotted to CA Alchemy Investments) : 7,50,00,000 CCPS were converted into equity shares on 1 October 2021. Pursuant to conversion of the CCPS, 39,88,262 equity shares of face value of ₹ 10 each were allotted to CA Alchemy.

#### 22 Other Financial Liabilities

(INR in Cron		
	As at March 31, 2022	As at March 31, 2021
Payable to related parties	0.01	0.22
Employee related liabilities.	142.79	125.55
Contingent consideration at FVTPL (Refer Note 63(A)(i))	89.51	-
Capital Creditors	2.96	2.25
Retention money	0.35	0.25
Security Deposits Received	2.65	2.60
Other payables (Refer Note 40)	20.76	592.00
	259.03	722.87

## 23 Other Current Liabilities

(INR in Crores		
	As at	As at
	March 31, 2022	March 31, 2021
Advance From Customers	106.34	71.78
Deferred Revenue	45.02	47.46
Deferred Government grant related to assets	0.25	0.25
Statutory Dues	37.47	36.94
Other grants related to assets	33.83	29.32
	222.91	185.75

#### 24 Current Provisions

		(INR in Crores)
As at		As at
	March 31, 2022	March 31, 2021
Provision for employee benefits (Refer Note 39)	33.81	31.78
	33.81	31.78

### 25 Current Tax Liabilities (Net)

		(INR in Crores)
	As at March 31, 2022	As at March 31, 2021
Provision for Income Tax (Net of advance Tax of ₹ 84.67 crores (Previous year - ₹ 100.41 crores)	71.66	39.42
	71.66	39.42

for the year ended March 31, 2022

## 26 Contingent liabilities and Commitments

	5		(INR in Crores)
		As at March 31, 2022	As at March 31, 2021
Α	Contingent liabilities:		
1	Claims against the Company not acknowledged as debts:		
	Indemnity given to Navin Fluorine International Limited in relation to service tax	1.79	1.79
	matter where company is in appeal		
	Dispute with Telangana Pollution Control Board (TPCB)	11.86	3.00
	Others	1.56	-
2	Others:		
	i. Appeals filed in respect of disputed demands:		
	Income Tax		
	- where the Group is in appeal	0.42	-
	Sales Tax	1.06	1.06
	Central / State Excise / Service Tax / Customs	23.76	13.38
	Labour Matters	2.17	1.10
	Stamp Duty	-	9.37
	ii. Unexpired Letters of Credit	2.36	0.28
В	Commitments:		
	a. Estimated amount of contracts remaining to be executed on capital account and not provided for	292.15	160.61
	<ul> <li>b. The Company has imported raw materials at concessional rates, under the Advance License Scheme of the Government of India, to fulfil conditions related to quantified exports in stipulated period</li> </ul>	28.37	12.96

## 27 Revenue From Operations

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
A. Revenue from contract with customers		
Sale of products	5,576.88	5,369.66
Sale of Services	853.89	900.62
Other operating revenues:		
Miscellaneous income (includes scrap sales, distribution fees, etc)*	128.33	44.62
Total	6,559.10	6,314.90

\* Previous year includes insurance claim of ₹ 5.39 Crores in respect of ennore fire.

#### Disaggregate revenue information

The table below presents disaggregated revenues from contracts with customers by major product and timing of transfer of goods or services. The Group believes that this disaggregation best depicts how the nature, amount, timing and uncertainty of our revenues and cashflows are affected by industry, market and other economic factors.

for the year ended March 31, 2022

## For the year ended March 31, 2022

		(INR in Crores)
	For the year ende	d March 31, 2022
	At point in time Ov	
Revenue by product line/ timing of transfer of goods/ services		
Global Pharma	5,118.72	570.10
Over the counter products	741.95	-
Total	5,860.67	570.10

## For the year ended March 31, 2021

		(INR in Crores)
	For the year ended March 31, 2021At point in timeOver time	
Revenue by product line/ timing of transfer of goods/ services		
Global Pharma	5,086.52	656.56
Over the counter products	527.20	-
Total	5,613.72	656.56

Reconciliation of revenue recognised with contract price:

		(INR in Crores)
	For the year	For the period
	ended	ended
	March 31, 2022	March 31, 2021
Sale of products and services at transaction price	7,177.49	6,958.64
Less: Discounts	(746.72)	(688.36)
Revenue recognised on sale of products and services	6,430.77	6,270.28

## 28 Other Income (NET)

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Interest Revenue on Financial Assets		
- Loans and Bank Deposits at amortised costs	0.68	4.02
Other Gains & Losses:		
- Gain on acquistion of subsidiary	-	26.31
- Gain on Sale of Property, Plant and Equipment	0.00	1.14
- Exchange Gain (Net)	16.86	61.27
- Income on instruments mandatorily measured at FVTPL	21.18	-
Rent Received	3.48	2.19
Miscellaneous Revenue	171.52	62.44
Write back of liabilities no longer payable	60.13	6.74
Profit / Loss on Sale of Investment.	1.95	-
Total	275.80	164.11

for the year ended March 31, 2022

## 29 Cost of materials consumed

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Raw and Packing Materials		
Inventory acquired on business combination (Refer note 63(B)(iii))	-	171.75
Opening Inventory	448.73	178.11
Add: Purchases	1,717.19	1,616.95
Less: Closing Inventory	598.96	448.73
Total	1,566.96	1,518.08

#### 30 Purchases of Stock-in-Trade

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Traded Goods	829.07	593.77
Total	829.07	593.77

## 31 Changes in inventories of finished goods, work-in-progress and stock-in-trade

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Opening Inventory:		
Stock acquired in business acquistion during the year (Refer note 63(A)(i))	16.60	-
Work-in-Progress	318.13	394.84
Finished Goods	132.54	112.31
Stock-in-trade	254.38	145.16
	721.65	652.31
Less: Closing Inventory :		
Work-in-Progress	322.40	318.13
Finished Goods	97.95	132.54
Stock-in-trade	246.09	254.38
	666.44	705.05
Total	55.21	(52.74)

## 32 Employee benefits expense

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Salaries and Wages (In previous year corporate Expense allocation of INR 25.92 crores	1,367.67	1,241.23
pertaining to pharma business was transferred to the Company )		
Contribution to Provident and Other Funds (Refer Note 39)	101.98	98.42
Gratuity Expense (Refer Note 39)	3.81	5.12
Staff Welfare	115.37	122.97
Total	1,588.83	1,467.74

for the year ended March 31, 2022

### 33 Finance costs

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Finance Charge on financial liabilities measured at amortised cost	188.78	158.02
Other borrowing costs	9.47	5.43
Total	198.25	163.45

### 34 Other expenses

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Processing Charges	11.85	11.46
Consumption of Stores and Spares Parts	103.98	99.86
Consumption of Laboratory materials	78.52	99.56
Power, Fuel and Water Charges	163.56	136.70
Repairs and Maintenance		
Buildings	54.39	38.38
Plant and Machinery	140.24	124.49
Others	25.14	24.37
Rent		
Premises	2.91	7.86
Other Assets	25.34	20.76
Rates & Taxes includes excise duty	73.44	45.69
Insurance	42.56	36.57
Travelling Expenses	34.76	22.05
Directors' Commission	0.72	0.45
Directors' Sitting Fees	0.32	0.03
Trade Receivables written off	1.05	0.15
Expected Credit Loss on Trade Receivables Refer Note 9	7.54	12.35
Property, Plant & Equipments Written Off	-	3.43
Loss due to fire	0.54	5.74
Advertisement and Business Promotion Expenses	151.33	102.73
Donations	9.61	1.52
Freight	133.11	110.46
Export expenses	1.18	2.25
Clearing and Forwarding Expenses	32.19	34.72
Communication and Postage	12.30	14.89
Printing and Stationery	9.04	7.82
Claims	(0.00)	4.61
Legal Charges	13.92	10.71
Professional Charges	122.43	111.50
Royalty Expense	46.57	46.89
Service Charges (In previous year corporate expense allocation of ₹ 27.42 crores pertaining to pharma business was transferred to the Company)	53.06	65.34
Information Technology Costs	36.19	16.72
R & D Expenses Net	128.34	99.08
Miscellaneous Expenses	53.24	40.95
Total	1,569.37	1,360.09

for the year ended March 31, 2022

### Note

Details in respect of Corporate Social Responsibility Expenditure:

- Gross amount required to be spent during the year ₹ 7.11 Crores (Previous year Nil)
- Amount of expenditure incurred ₹ 7.40 Crores (Previous year: Nil )
- Shortfall at the end of the year ₹ Nil (Previous Year Nil)
- Total of previous year's shortfall ₹ Nil (Previous Year Nil)
- Reason for shortfall Not Applicable
- Nature of CSR activities Education programme in Districts of Jharkhand, Chhattisgarh, Uttarakhand, Odisha, Andhra Pradesh, Karnataka, Kerela, Tamil Nadu and Telangana. Aspirational District Collaborative (District Transformation Program)
- Details of related party transactions Nil
- Where a provision is made with respect to a liability incurred by entering into a contractual obligation, the movements in the provision during the year shall be shown separately Not Applicable.

## 35 Exceptional Items

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
a. Mark to market gains on forward contracts taken against the inflow from equity investment from Carlyle	-	100.80
b. Write off of certain property plant and equipment and intangible assets under development pertaining to Mumbai R & D center	-	(37.42)
c. Certain transaction cost related to note 63(A)	(15.08)	(45.15)
Total	(15.08)	18.23

## 36 Other Comprehensive Income / (Expense) (Net Of Taxes)

		(INR in Crores)
	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Other Comprehensive Income / (Expense) related to:		
Remeasurement of post-employment benefit obligations (Refer Note 39)	0.33	(2.47)
Deferred gains / (losses) on cash flow hedges	6.21	5.88
Gain on bargain purchase	-	7.43
Exchange differences on translation of foreign operations	92.20	115.71
Total	98.74	126.55

for the year ended March 31, 2022

## 37 Interests in other entities

#### (a) Subsidiaries

The Group's subsidiaries at March 31, 2022 are set out below.

Unless otherwise stated, they have share capital consisting solely of equity shares that are held directly by the group, and the proportion of ownership interests held equals the voting rights held by the group.

The country of incorporation or registration is also their principal place of business.

Sr. No.	Name of the Company	Principal place of business / Country of incorporation	held as at March 31, 2022	Ownership interest held by non- controlling interests % voting power held as at March 31, 2022	Principal Activity
1	Piramal Critical Care Italia, S.P.A	Italy	100%	-	Pharmaceutical manufacturing and services
2	Piramal Critical Care Deutschland GmbH	Germany	100%	-	Pharmaceutical manufacturing and services
3	Piramal Critical Care Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
4	Piramal Healthcare (Canada) Limited	Canada	100%	-	Pharmaceutical manufacturing and services
5	Piramal Critical Care B.V.	Netherlands	100%	-	Pharmaceutical manufacturing and services
6	Piramal Pharma Solutions B.V.	Netherlands	100%	-	Pharmaceutical manufacturing and services
7	Piramal Critical Care Pty. Ltd.	Australia	100%	-	Pharmaceutical manufacturing and services
8	Piramal Healthcare UK Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
9	Piramal Healthcare Pension Trustees Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
10	Piramal Critical Care South Africa (Pty) Ltd	South Africa	100%	-	Pharmaceutical manufacturing and services
11	Piramal Dutch Holdings N.V.	Netherlands	100%	-	Holding Company
12	Piramal Healthcare Inc.	U.S.A	100%	-	Holding Company
13	Piramal Critical Care, Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
14	Piramal Pharma Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
15	Piramal Pharma Solutions Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
16	PEL Pharma Inc.	U.S.A	100%	-	Holding Company
17	Ash Stevens LLC	U.S.A	100%	-	Pharmaceutical manufacturing and services
18	PEL Healthcare LLC	U.S.A	100%	-	Pharmaceutical manufacturing and services
19	Convergence Chemicals Private Limited	India	100%	-	Pharmaceutical manufacturing and services
20	Hemmo Pharmaceuticals Private Limited (w.e.f June 22, 2021)	India	100%	-	Pharmaceutical manufacturing and services
21	Piramal Pharma Japan GK (w.e.f November 21, 2021)	Japan	100%	-	Pharmaceutical manufacturing and services

for the year ended March 31, 2022

The Group's subsidiaries at March 31, 2021 are set out below.

Unless otherwise stated, they have share capital consisting solely of equity shares that are held directly by the group, and the proportion of ownership interests held equals the voting rights held by the group.

The country of incorporation or registration is also their principal place of business.

Sr. No.	Name of the Company	Principal place of business / Country of incorporation	held as at March 31, 2021	% voting power held as at March 31, 2021	Principal Activity
1	Piramal Critical Care Italia, S.P.A	Italy	100%	-	Pharmaceutical manufacturing and services
2	Piramal Critical Care Deutschland GmbH	Germany	100%	-	Pharmaceutical manufacturing and services
3	Piramal Critical Care Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
4	Piramal Healthcare (Canada) Limited	Canada	100%	-	Pharmaceutical manufacturing and services
5	Piramal Critical Care B.V.	Netherlands	100%	-	Pharmaceutical manufacturing and services
6	Piramal Pharma Solutions B.V.	Netherlands	100%	-	Pharmaceutical manufacturing and services
7	Piramal Critical Care Pty. Ltd.	Australia	100%	-	Pharmaceutical manufacturing and services
8	Piramal Healthcare UK Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
9	Piramal Healthcare Pension Trustees Limited	U.K.	100%	-	Pharmaceutical manufacturing and services
10	Piramal Critical Care South Africa (Pty) Ltd	South Africa	100%	-	Pharmaceutical manufacturing and services
11	Piramal Dutch Holdings N.V.	Netherlands	100%	-	Holding Company
12	Piramal Healthcare Inc.	U.S.A	100%	-	Holding Company
13	Piramal Critical Care, Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
14	Piramal Pharma Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
15	Piramal Pharma Solutions Inc.	U.S.A	100%	-	Pharmaceutical manufacturing and services
16	PEL Pharma Inc.	U.S.A	100%	-	Holding Company
	Ash Stevens LLC	U.S.A	100%	-	Pharmaceutical manufacturing and services
18	PEL Healthcare LLC (w.e.f June 26, 2020)	U.S.A	100%	-	Pharmaceutical manufacturing and services
19	Convergence Chemicals Private Limited (w.e.f February 25, 2021)	India	100%	-	Pharmaceutical manufacturing and services

for the year ended March 31, 2022

### (b) Interest in Joint Ventures

Sr. No.	Name of the Company	Principal place of business	Carrying Amount as at (₹ in Crores) March 31, 2022	% of ownership interest	Carrying Amount as at (₹ in Crores) March 31, 2021	% of ownership interest
	Convergence Chemicals Private Limited (Convergence) (till February 24, 2021)	India	-	-	-	-

The above investments in joint ventures were accounted for using Equity Method. These were unlisted investments and hence quoted prices are not available.

### Significant judgement: classification of joint venture

**Convergence Chemicals Private Limited** 

Significant judgement : classification of joint venture

Convergence Chemicals Private Limited was a joint venture set up to develop, manufacture and sell speciality fluorochemicals.

The Group owned 51% equity shares of Convergence Chemicals Private Limited till February 24, 2021. The contractual arrangement stated that PPL and the other shareholder shall nominate two directors each to the board and for any meeting of the board the quorum shall be two directors provided that one director from each party is present. This gave both the parties a joint control over Convergence Chemicals Private Limited. Convergence Chemicals Private Limited is a Private Limited Company whose legal form confers separation between the parties to the joint arrangement and the Company itself. Accordingly, the legal form of Convergence Chemicals Private Limited and the terms of the contractual arrangement indicated that the arrangement was a Joint Venture. Effective February 25, 2021, the Group, had acquired the remaining 49% stake held by Navin Flourine International Ltd. in Convergence Chemicals Pvt. Ltd. for a cash consideration of ₹ 65.10 Crore. Post this acquisition, CCPL is now a wholly owned subsidiary of the Company.

#### (c) Interest in Associates

Sr. No.	Name of the Company	Principal place of business	Carrying Amount as at (₹ in Crores) March 31, 2022	% of ownership interest	Carrying Amount as at (₹ in Crores) March 31, 2021	% of ownership interest
1	Allergan India Private Limited (Allergan)	India	78.09	49.00%	109.67	49.00%
2	Yapan Bio Private Limited (Yapan)	India	101.73	27.78%	-	-
	(w.e.f. December 20, 2021)					

The above investments are accounted for using Equity Method. These are unlisted investments and hence quoted prices are not available.

Allergan India Private Limited is mainly engaged in trading of opthalmic products.

Yapan Bio Private Limited is mainly engaged in contract process development and manufacting of vaccines and biologics/ bio-therapeutics for human clinical trials.

for the year ended March 31, 2022

## i) Allergan India Private Limited

#### Significant judgement: classification of associate

The Group owns 49% equity shares of Allergan India Private Limited. As per the terms of the contractual agreement with Allergan Pharmaceuticals (Ireland) Limited, the company by virtue of its shareholding neither has the power to direct the relevant activities of the company, nor has the right to appoint majority of the Directors. The company only has a right to participate in the policy making processes. Accordingly Allergan India Private Limited has been considered as an Associate.

#### Significant financial information for associate

Summarised restated statement of assets and liabilities as at:

		(INR in Crores)
Particulars	March 31, 2022	March 31, 2021
Current assets	214.35	255.70
Non-current assets	37.63	46.86
Current liabilities	(86.55)	(66.48)
Non-current liabilities	(12.22)	(13.40)
Net Assets	153.21	222.68

Summarised statement of profit and loss for the year ended:

		(INR in Crores)
Particulars	March 31, 2022	March 31, 2021
Revenue	414.26	365.35
Profit for the year	124.62	121.23
Other comprehensive income/ (expense)	-	-
Total comprehensive income	124.62	121.23
Dividends received	90.65	124.54

#### Reconciliation to carrying amounts as at:

		(INR in Crores)
Particulars	March 31, 2022	March 31, 2021
Net assets	153.21	222.68
Group's share in %	49%	49%
Proportion of the Group's ownership interest	75.07	109.11
Others	3.02	0.56
Carrying amount	78.09	109.67

#### Contingent liabilities as at:

		(INR in Crores)
Particulars	March 31, 2022	March 31, 2021
Share of associate's contingent liabilities		
- Claims against the company not acknowledged as debt	7.12	8.84
- Disputed demands for income tax	1.75	1.75
Total contingent liabilities	8.87	10.59

## ii) Yapan Bio Private Limited (YBPL)

Significant judgement: classification of associate

The Group owns 27.78% equity shares of Yapan Bio Private Limited. As per the terms of the contractual agreement with promotors of YBPL, the Group by virtue of its shareholding neither has the power to direct the relevant activities of the company, nor has the right to appoint majority of the Directors. The Group only has a right to participate in the policy making processes. Accordingly Yapan Bio Private Limited has been considered as an Associate.

for the year ended March 31, 2022

#### Significant financial information for associate

Summarised restated statement of assets and liabilities as at:

	(INR in Crores)
Particulars	March 31, 2022
Current assets	72.96
Non-current assets	16.06
Current liabilities	(12.35)
Non-current liabilities	(1.38)
Net Assets	75.29

Summarised statement of profit and loss for the year ended:

	(INR in Crores)
Particulars	March 31, 2022
Revenue*	5.80
Profit for the year*	0.16

\*Above information has been disclosed only from the date of investment till March 31, 2022

Reconciliation to carrying amounts as at:

	(INR in Crores)
Particulars	March 31, 2022
Net assets	75.29
Group's share in %	27.78%
Proportion of the Group's ownership interest	20.92
Goodwill on acquistion	80.81
Carrying amount	101.73

#### **Contingent Liability**

There are no Contingent liabilities as at March 31, 2022 in Yapan Bio Private Limited.

#### 38 Goodwill

Movement in Goodwill on Consolidation during the year/period:

(INR in			
Particulars	As at	As at	
	March 31, 2022	March 31, 2021	
Opening balance	856.47	835.21	
Add: Addition due to acquisition during the year (Refer note 63)	145.06	8.08	
Add: Currency translation differences	28.97	13.18	
Closing balance	1,030.50	856.47	

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to the cash generating units (CGU) or group of CGUs, which are benefited from the synergies of the acquisition. Goodwill is reviewed for any impairment at the operating segment, which is represented through group of CGUs.

The recoverable amount of a CGU is the higher of its fair value less cost to sell and its value - in - use.

CGUs to which goodwill has been allocated are tested for impairment annually, or more frequently when there is indication for impairment. The financial projections basis which the future cash flows have been estimated consider (a) the increase in economic uncertainties due to COVID-19, (b) reassessment of the discount rates, (c) revisiting the growth rates factored while arriving at terminal value and subjecting these variables to sensitivity analysis. If the recoverable amount of a CGU is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit on a pro-rata basis of the carrying amount of each asset in the unit.

for the year ended March 31, 2022

The recoverable amount was computed using the discounted cash flow method for which the estimated cash flows for a period of 5 years in the Pharmaceuticals segment were developed using internal forecasts, and a pre-tax discount rate of 10.77% to 13.80% respectively (March 31, 2021: 10.88% to 13.50% respectively). The cash flows beyond 5 years have been extrapolated assuming growth rates ranging from 2.87% to 5% (March 31, 2021: growth rate 5%), depending on the cash generating unit and the country of operations.

The management believes that any possible changes in the key assumptions would not cause the carrying amount to exceed the recoverable amount of cash generating unit.

Based on the above, no impairment was identified as of March 31, 2022 and March 31, 2021 as the recoverable value of the segments exceeded the carrying values.

## **39 Employee Benefits :**

**Brief description of the Plans:** 

## **Other Long Term Employee Benefit Obligations**

Leave Encashment, which are expected to be availed or encashed beyond 12 months from the end of the year are treated as other long term employee benefits. The Group's liability is actuarially determined (using the Projected Unit Credit method) at the end of each year. Actuarial losses/ gains are recognised in the Consolidated Statement of Profit and Loss in the year in which they arise.

Long Term Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the restated statement of assets and liabilities date.

### **Defined Contribution plans**

The Group's defined contribution plans are Provident Fund (in case of certain employees), Superannuation, Overseas Social Security Plans, Employees State Insurance Fund and Employees' Pension Scheme (under the provisions of the Employees' Provident Funds and Miscellaneous Provisions Act, 1952) and 401(k) plan contribution(in case of US subsidiaries). The Group has no further obligation beyond making contributions to such plans.

#### Post-employment benefit plans:

Gratuity for employees in India is paid as per the Payment of Gratuity Act, 1972. Employees who are in continuous service for a period of 5 years are eligible for gratuity. The amount of gratuity payable on retirement/termination is the employees last drawn basic salary per month computed proportionately for the number of years of service. The Group has both funded and non funded plans and makes contributions to recognised funds in India in case of funded plans.

The Group's Gratuity Plan is administered by an insurer and the Investments are made in various schemes of the trust. The Group funds the plan on a periodical basis.

In case of certain employees, the Provident fund is administered through an in-house trust. Periodic contributions to the trust are invested in various instruments considering the return, maturity, safety, etc., within the overall ambit of the Provident Fund Trust Rules and investment pattern notified through the Ministry of Labour investment guidelines for exempted provident funds.

In case of a foreign subsidiary, the subsidiary sponsors a defined benefit retirement plan. The benefits are based on employees' years of experience and final remuneration. The plan was funded through a separate trustee-administered fund. The pension cost for the main defined plans is established in accordance with the advice of independent qualified actuary. There are no active members in the fund.

These plans typically expose the Group to actuarial risks such as: investment risk, interest rate risk, longevity risk and salary risk.

for the year ended March 31, 2022

#### **Investment risk**

The present value of the defined benefit plan liability is calculated using a discount rate which is determined by reference to market yields at the end of the reporting period on government bonds. Plan investment is a mix of investments in government securities, equity, mutual funds and other debt instruments.

### Interest risk

A decrease in the bond interest rate will increase the plan liability; however, this will be partially offset by an increase in the return on the plan's debt investments.

### Longevity risk

The present value of the defined benefit plan liability is calculated by reference to the best estimate of the mortality of plan participants both during and after their employment. An increase in the life expectancy of the plan participants will increase the plan's liability.

### Salary risk

The present value of the defined benefit plan liability is calculated by reference to the future salaries of plan participants. As such, an increase in the salary of the plan participants will increase the plan's liability.

The Group has both funded and non funded plans and makes contributions to recognised funds in India in case of funded plans. The Group does not fully fund the liability and maintains a target level of funding to be maintained over a period of time based on estimations of expected gratuity payments. In respect of certain employees, Provident Fund contributions are made to a Trust administered by the Group. The contributions made to the trust are recognised as plan assets. Plan assets in the Provident fund trust are governed by local regulations, including limits on contributions in each class of investments.

The Group actively monitors how the duration and the expected yield of the investments are matching the expected cash outflows arising from the employee benefit obligations, with the objective that assets of the gratuity / provident fund obligations match the benefit payments as they fall due. Investments are well diversified, such that the failure of any single investment would not have a material impact on the overall level of assets.

A large portion of assets consists of government and corporate bonds, although the Group also invests in equities, cash and mutual funds. The plan asset mix is in compliance with the requirements of the regulations in case of Provident fund. In case of an overseas subsidiary, the pension plans were funded through a separate trustee - administered fund. The subsidiary employs a building block approach in determining the long term rate of return on pension plan assets. Historical markets are studied and assets with higher volatility are assumed to generate higher returns consistent with widely accepted capital market principles.

I. Charge to the Consolidated Statement of Profit and Loss based on Defined Contribution Plans:

	(INR			
Particulars	Year Ended March 31, 2022	Period Ended March 31, 2021		
Employer's contribution to Regional Provident Fund Office	5.99	4.39		
Employer's contribution to Superannuation Fund	0.20	0.08		
Employer's contribution to Employees' State Insurance	0.53	0.21		
Employer's contribution to Employees' Pension Scheme 1995	5.21	2.24		
Contribution to Pension Fund	48.33	49.89		
401 (k) Plan contribution	31.00	29.47		
Total	91.26	86.28		

Included in Contribution to Provident and Other Funds and R&D Expenses disclosed under Other Expenses (Refer Note 32 and 34)

for the year ended March 31, 2022

II. Disclosures for defined benefit plans based on actuarial valuation reports as on March 31, 2022 and March 31, 2021

#### A. Change in Defined Benefit Obligation

					(INF	R in Crores)	
	(Funded)						
Particulars	Gratu	Gratuity		Pension		Provident Fund	
rarticulars	Year Ended I	March 31,	Year Ended March 31,		Year Ended March 31,		
	2022	2021	2022	2021	2022	2021	
Present Value of Defined Benefit	51.37	-	704.10	-	12.99	-	
Obligation as at beginning of the period							
Acquired through business combination	2.04	0.05	-	592.66	-	-	
Interest Cost	3.46	1.41	9.56	12.54	5.23	0.23	
Current Service Cost	4.43	1.06	-	-	10.15	4.72	
Contributions from plan participants	-	-	-	-	16.81	8.14	
Liability Transferred In for employees joined	-	46.63	-	-	118.82	-	
Benefits Paid	(5.64)	-	(30.44)	(30.20)	(0.88)	-	
Return on Plan Assets, Excluding Interest Income	-	-	-	-	6.89	-	
Actuarial (Gains)/loss - due to change in Demographic Assumptions	-	(0.39)	-	-	-	-	
Actuarial (Gains)/loss - due to change in Financial Assumptions	(1.24)	0.22	(60.44)	82.44	-	-	
Actuarial (Gains)/loss - due to experience adjustments	0.49	2.39	-	-	-	(0.10)	
Exchange Differences on Foreign Plans	-	-	(8.60)	46.66	-	-	
Present Value of Defined Benefit Obligation as at the end of the year	54.91	51.37	614.18	704.10	170.01	12.99	

## B. Changes in the Fair Value of Plan Assets

(INR in Crores)

	(Funded)								
Particulars	Grat	uity	Pens	sion	Provident Fund				
rarticulars	Year Ended	March 31,	Year Ended	March 31,	Year Ended	March 31,			
	2022	2021	2022	2021	2022	2021			
Fair Value of Plan Assets as at beginning	47.51	-	877.25	-	12.99	-			
of the period									
Interest Income	3.08	1.41	11.92	15.73	5.23	0.23			
Acquistion through business combination	0.66	0.53	-	743.06	-	-			
Contributions from employer	0.15	-	-	-	26.96	12.86			
Assets Transferred In for employees joined	-	46.63	-	-	118.82	-			
Benefits Paid from the fund	(5.64)	-	(30.44)	(30.20)	(0.88)	-			
Return on Plan Assets, Excluding Interest	(0.32)	(1.06)	46.85	95.52	6.89	(0.10)			
Income									
Administration cost	-	-	(4.66)	(5.36)	-	-			
Exchange Differences on Foreign Plans			(10.71)	58.50	-	-			
Fair Value of Plan Asset as at the end of	45.44 47.51		890.21 877.25		170.01	12.99			
the year									

for the year ended March 31, 2022

#### C. Amount recognised in the restated statement of assets and liabilities

					(IN	R in Crores)				
	(Funded)									
Particulars	Grat	uity	Pens	sion	Provide	nt Fund				
rarticulars	As at Ma	arch 31,	As at M	arch 31,	As at M	arch 31,				
	2022	2021	2022	2021	2022	2021				
Present Value of Defined Benefit	54.91	51.37	614.18	704.10	170.01	12.99				
Obligation as at the end of the year										
Fair Value of Plan Assets As at end of the	45.44	47.51	890.21	877.25	170.01	12.99				
year										
Funded Status	-	-	(276.03)	(173.15)	-	-				
Asset Ceiling	-	-	276.03	173.15	-	-				
Effect of currency translations	-	-	-	-	-	-				
Net Liability recognised in the restated	9.47	3.86	-	-	-	-				
statement of assets and liabilities (Refer										
Notes 18 and 24)										

(INR in Crores)

Particulars	(Funded)								
	Grat	uity	Pens	sion	Provident Fund				
	As at Ma	arch 31,	As at Ma	As at March 31,		arch 31,			
	2022	2021	2022	2021	2022	2021			
Recognised under:									
Non Current provision (Refer Note 18)	9.47	3.86	-	-	-	-			
Current provision (Refer Note 24)	-	_	-	-	-	-			

The Provident Fund has a surplus that is not recognised on the basis that future economic benefits are not available to the Group in the form of a reduction in future contributions or a cash refund due to local regulations.

The Group has no legal obligation to settle the deficit in the funded plan (Gratuity) with an immediate contribution or additional one off contributions.

#### D. Expenses recognised in Restated Consolidated Statement of Profit and Loss

(INR in Crores)

	(Funded)								
Particulars	Grat	uity	Pens	sion	Provident Fund				
r ar ticular s	Year Ended	March 31,	Year Ended N	March 31,	Year Ended March 31,				
	2022	2021	2022	2021	2022	2021			
Current Service Cost	4.43	1.06	-	-	10.15	4.72			
Net interest Cost	0.38	-	-	-	-	-			
Total Expenses / (Income) recognised in	4.81	4.81 1.06		-	10.15	4.72			
the Statement of Profit And Loss*									

\*Included in Salaries and Wages, Contribution to Provident and Other Funds, Gratuity Fund and Research and Development Expenses (Refer Note 34 and 36)

for the year ended March 31, 2022

### E. Expenses Recognized in the Other Comprehensive Income (OCI) for Current Year

L. Expenses recognized in the other C	omprenensi,	e meonie (o	ei) ioi eur		(IN	R in Crores)			
	(Funded)								
Deartheater	Grati	uity	Pens	sion	Provide	nt Fund			
Particulars	Year Ended	March 31,	Year Ended	March 31,	Year Ended	March 31,			
	2022	2021	2022	2021	2022	2021			
Actuarial (Gains)/Losses on Obligation	-	(0.39)	-	-	-	-			
For the Period - Due to changes in									
demographic assumptions									
Actuarial (Gains)/Losses on Obligation	(1.24)	0.22	(60.44)	-	-	-			
For the Period - Due to changes in									
financial assumptions									
Actuarial (Gains)/Losses on Obligation	0.49	2.39	-	-	-	-			
For the Period - Due to experience									
adjustment									
Return on Plan Assets, Excluding Interest	0.32	1.06	30.44	-	-	-			
Income									
Change in Asset Ceiling	-	-	30.00	-	-	-			
Net (Income)/Expense For the Period	(0.43)	3.28	-	-	-	-			
Recognized in OCI									

#### F. Significant Actuarial Assumptions:

	(Funded)									
Deadleast	Gra	tuity	Pens	sion	Provident Fund					
Particulars	As at M	arch 31,	As at M	arch 31,	As at March 31,					
	2022	2021	2022	2021	2022	2021				
Discount Rate (per annum)	6.05% to	6.49 to 6.57	1.95	1.40	6.84	6.49				
	6.84%									
Salary escalation rate	9% to 10%	9% for first	-	-	NA	-				
	for 3 years	3 years then								
	then 6%	6%								
Expected Rate of return on Plan Assets	6.05% to	6.49 to	2.00	2.00	8.10	NA				
(per annum)	6.84%	6.57								

The expected rate of return on plan assets is based on market expectations at the closing of the year. The rate of return on long-term bonds is taken as reference for this purpose.

In case of certain employees, the Provident Fund contribution is made to a Trust administered by the Group. In terms of the Guidance note issued by the Institute of Actuaries of India, the actuary has provided a valuation of Provident fund liability based on the assumptions listed above and determined that there is no shortfall at the end of each reporting period.

(INR in Crores)

for the year ended March 31, 2022

## G. Movements in the present value of net defined benefit obligation are as follows:

· · · · · · · · · · · · · · · · · · ·		(INR in Crores)
	(Fun	led)
Deutionland	Grat	uity
Particulars	As at Ma	urch 31,
	2022	2021
Opening Net Liability/(asset)	3.86	-
Acquisition through business combination	1.38	-
Expenses Recognized in Statement of Profit or Loss	4.81	1.06
Expenses Recognized in OCI	(0.43)	3.28
Net Liability/(Asset) Transfer In	-	46.63
Balance in relation to the discontinued operations	-	-
Net asset added on acquisition of subsidiary	-	(0.48)
Employer's Contribution	(0.15)	(46.63)
Net Liability/(Asset) Recognized in the restated statement of assets and liabilities	9.47	3.86

(INR in Crores)

	(Funded)								
Particulars	Grat	uity	Pens	sion	Provider	Provident Fund			
rarticulars	As at Ma	arch 31,	As at Ma	arch 31,	As at Ma	rch 31,			
	2022	2021	2022	2021	2022	2021			
Government of India Assets	18.05	21.43	-	-	79.76	5.96			
(Central & State)									
Public Sector Unit Bonds	-	-	-	-	-	-			
Debt Instruments	-	-	605.34	596.53					
Corporate Bonds	14.74	17.82	-	-	64.67	4.07			
Fixed Deposits under Special Deposit	7.23	2.81	-	-	-	-			
Schemes of Central Government*									
Insurance fund*	1.08	-	-	-	-	-			
Equity Shares of Listed Entities/ Mutual	4.31	4.92	-	-	6.25	0.55			
funds									
Global Equities	-	-	284.87	280.72	-	-			
Others*	0.03	0.53	-	-	19.33	2.41			
Total	45.44	47.51	890.21	877.25	170.01	12.99			

\* Except these, all the other investments are quoted.

## I. Other Details

## **Funded Gratuity**

Particulars	As at March 31, 2022	As at March 31, 2021
Number of Active Members	3,976	3,584
Per Month Salary For Active Members (₹ in Crores)	11.83	10.26
Average Expected Future Service (Years)	5 to 8 Years	7 to 8 Years
Projected Benefit Obligation (PBO) (₹ in Crores)	55.44	51.91
Prescribed Contribution For Next Year (12 Months) (₹ in Crores)	20.41	8.76

for the year ended March 31, 2022

### J. Cash Flow Projection: From the Fund

		(INR in Crores)
Projected Benefits Payable in Future Years From the Date of Reporting	Estimated for the year ended March 31, 2022	Estimated for the period ended March 31, 2021
1 <sup>st</sup> Following Year	5.67	5.82
2 <sup>nd</sup> Following Year	4.45	3.82
3 <sup>rd</sup> Following Year	5.45	4.70
4 <sup>th</sup> Following Year	6.16	5.08
5 <sup>th</sup> Following Year	5.60	5.77
Sum of Years 6 To 10	27.34	25.70
Sum of Years 11 years and above	0.72	

The Group's Gratuity Plan is administered by an insurer and the Investments are made in various schemes of the trust. The Group funds the plan on a periodical basis.

In case of certain employees, the Provident fund is administered through an in-house trust. Periodic contributions to the trust are invested in various instruments considering the return, maturity, safety, etc., within the overall ambit of the Provident Fund Trust Rules and investment pattern notified through the Ministry of Labour investment guidelines for exempted provident funds.

Weighted average duration of the defined benefit obligation is in the range of 7 - 9 years (Previous year 8 years)

#### K. Sensitivity Analysis

		(INR in Crores)
Projected Benefits Payable in Future Years From the Date of Reporting	Estimated for the year ended March 31, 2022	Estimated for the period ended March 31, 2021
Impact of +1% Change in Rate of Discounting	(3.00)	(3.43)
Impact of -1% Change in Rate of Discounting	3.34	3.41
Impact of +1% Change in Rate of Salary Increase	3.32	3.41
Impact of -1% Change in Rate of Salary Increase	(3.03)	(3.05)
Impact of +1% Change in Rate of Employee Turnover	0.05	(0.05)
Impact of -1% Change in Rate of Employee Turnover	(0.07)	0.04

The above sensitivity analyses are based on change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit liability recognised in the restated statement of assets and liabilities.

The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors, such as supply and demand in the employment market.

The liability for Long term Service Awards (Non – Funded) as at year end is ₹ 3.51 crores (Previous year - ₹ 2.88 Crores)

The liability for Leave Encashment (Non – Funded) as at year end is ₹ 32.73 Crores (Previous year ₹ 31.74 Crores)

for the year ended March 31, 2022

### 40 Related Party Disclosures

- 1. List of related parties
- A. Holding Company Piramal Enterprises Limited (PEL)
- B. Subsidiaries Refer Note 37 (a) for list of subsidiaries.

### C. Fellow Subsidiaries\*

PHL Fininvest Private Limited Piramal Alternatives Private Limited (erstwhile known as Piramal Asset Management Private Limited) Piramal Capital and Housing Finance Limited Piramal Dutch IM Holdco B.V. PEL-DRG Dutch Holdco B.V INDIAREIT Investment Management Co. (IIMCO) Piramal Holdings (Suisse) SA

### D. Other related parties

Entities controlled by Key Management Personnel\*: Piramal Corporate Services Private Limited (PCSL) Piramal Glass Limited (PGL) Piramal Glass USA Inc. PGP Glass Private Limited \*where there are transactions during current year and previous period.

Employee Benefit Trusts Piramal Pharma Limited employees PF trust (PPPFT)

- E. Associates and Joint Ventures Refer Note 37 (b) and (c)
- F. Key Management Personnel (KMP) Mr. Peter De Young Ms. Nandini Piramal Mr. Vivek Valsaraj (w.e.f February 9, 2022)
- G. Non Executive/Independent Directors
   Mr. S. Ramadorai
   Mr. Rajesh Laddha (upto February 10, 2022)
   Mr. Neeraj Bharadwaj
  - Mr. Jairaj Manohar Purandare Mr. Peter Andrew Stevenson (w.e.f March 30, 2022)
  - Mr. Sridhar Gorthi (w.e.f March 30, 2022)

for the year ended March 31, 2022

# Disclosure of Transactions between the Group and Related Parties for the year / period ended March 31, 2022 and March 31, 2021

2. Details of transactions with related parties.

Details of Transactions		ding pany	Fell Subsid		Joint V	enture	Asso	ciates	Other Par	Related ties	То	Total	
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	
Purchase of Goods													
- PGL	-	-	-	-	-	-	-	-	-	4.65	-	4.65	
- Piramal Glass USA Inc.	-	-	-	-	-	-	-	-	1.08	7.09	1.08	7.09	
- Convergence Chemicals Private Limited	-	-	-	-	-	116.94	-	-	-	-	-	116.94	
- PEL	-	49.80	-	-	-	-	-	-	-	-	-	49.80	
Total	-	49.80	-	-	-	116.94	-	-	1.08	11.74	1.08	178.48	
Sale of Goods													
- Allergan	-	-	-	-	-	-	66.06	60.22	-	-	66.06	60.22	
- PEL	925.96	373.27	-	-	-	-	-	-	-	-	925.96	373.27	
Total	925.96	373.27	-	-	-	-	66.06	60.22	-	-	992.02	433.49	
Dividend Income													
- Allergan	-	-	-	-	-	-	90.65	124.54	-	-	90.65	124.54	
Total	-	-	-	-	-	-	90.65	124.54	-	-	90.65	124.54	
Reimbursement of												1	
expenses													
- PEL	82.94	43.70	-	-	-	-	-	-	-	-	82.94	43.70	
- Piramal Glass USA Inc.	-	-	-	-	-	-	-	-	0.04	-	0.04	-	
Total	82.94	43.70	-	-	-	-	-	-	0.04	-	82.98	43.70	
Receiving of services													
- PEL	56.87	24.90	-	-	-	-	-	-	-	-	56.87	24.90	
Total	56.87	24.90	-	-	-	-	-	-	-	-	56.87	24.90	
Rendering of Services													
- PGP Glass Private Limited	-	-	-	-	-	-	-	-	0.05	-	0.05	-	
- PHL Fininvest	-	-	0.60	-	-	-	-	-	-	-	0.60	-	
<ul> <li>Piramal Alternatives</li> <li>Private Limited (erstwhile known as Piramal Asset Management Private Limited)</li> </ul>	-	-	0.13	-	-	-	-	-	-	-	0.13	-	
<ul> <li>Piramal Capital and Housing Finance Limited</li> </ul>	-	-	0.17	-	-	-	-	-	-	-	0.17		
Total	-	-	0.90	-	-	-	-	-	0.05	-	0.95	-	
Royalty Expense													
- PCSL	-	-	-	-	-	-	-	-	43.31	14.04	43.31	14.04	
Total	-	-	-	-	-	-	-	-	43.31	14.04	43.31	14.04	

for the year ended March 31, 2022

										(	(INR in )	Crores)
Details of Transactions	Hole Com	ding pany	Fel Subsid	low liaries	Joint V	enture	Assoc	iates	Other I Par		То	tal
	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
Rent Income												
- PHL Fininvest	-	-	2.53	1.55	-	-	-	-	-	-	2.53	1.55
- Piramal Alternatives	-	-	0.26	-	-	-	-	-			0.26	-
Private Limited (erstwhile												
known as Piramal Asset												
Management Private												
Limited)												
Total	-	-	2.79	1.55	-	-	-	-	-	-	2.79	1.55
Guarantee Commission												
Expenses												
- PEL	8.48	5.20	-	-	-	-	-	-	-	-	8.48	5.20
Total	8.48	5.20	-	-	-	-	-	-	-	-	8.48	5.20
Finance granted /												
(repayments) - (including												
loans and Equity												
contribution/Investments in cash or in kind)												
/						(5.00)						(5.00)
- Convergence Chemicals Private	-	-	-	-	-	(5.00)	-	-	-	-	-	(5.00)
Limited												
Total		-	-	-		(5.00)	_	-			-	(5.00)
Interest received on						(3.00)						(3.00)
loans/investments#												
- Convergence Chemicals	_		-	-		0.60	-	_	_		_	0.60
Private Limited												
- PEL-DRG Dutch	-	-	-	20.43	-	-	-	_	_	_	-	20.43
Holdco B.V												
- IIMCO	-	-	-	0.82	-	-	-	-	-	_	-	0.82
- Piramal Holdings	-	-	-	0.60	-	-	-	-	-	_	-	0.60
(Suisse) SA												
- PEL	-	10.81	-	-	-	-	-	-	-	_	-	10.81
- Piramal Dutch IM	-	-	-	1.10	-	-	-	-	-	-	-	1.10
Holdco B.V.												
Total	-	10.81	-	22.95	-	0.60	-	-	-	-	-	34.36
Contribution to Funds												
- PPFT	-	-	-	-	-	-	-	-	26.97	8.78	26.97	8.78
Total	-	-	-	-	-	-	-	-	26.97	8.78	26.97	8.78
Dividend Paid												
- PEL	39.94	-	-	-	-	-	-	-	-	-	39.94	
Total	39.94	-	-	-	-	-	-	-	-	-	39.94	
	•/•/								l			

All the transactions were made on normal commercial terms and conditions and at market rates.

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

The following are the details of the transactions eliminated on consolidation as per Ind AS 24 read with ICDR Regulations during the year and period ended March 31, 2022 and March 31, 2021

### 3. Transactions with Subsidiaries

**Piramal Pharma Limited** 

		(INR in Crores) For the year/period ended		
Details of Transaction	March 31, 2022	March 31, 2021		
Purchase of Goods				
- Piramal Critical CareInc.	17.46	21.60		
- Piramal Healthcare, Canada	-	0.04		
- Piramal Healthcare UK	0.49	(0.09)		
- Convergence Chemicals Private Limited	0.01	-		
Total	17.96	21.55		
Sale of Goods				
- Piramal Healthcare UK	17.52	15.73		
- Piramal Critical CareInc.	90.00	103.14		
- Piramal Healthcare, Canada	2.22	14.23		
- Piramal Critical Care Limited	3.71	1.90		
- Piramal Critical CareBV	16.07	17.60		
- Ash Stevens LLC	0.95	0.45		
- Convergence Chemicals Private Limited	0.07	-		
- Hemmo Pharmaceuticals Private Limited	*	-		
Total	130.54	153.05		
Rendering of Services				
- Piramal HealthcareUK	-	32.18		
- Piramal Healthcare, Canada	3.32	-		
- Ash Stevens LLC	5.08	0.01		
- Hemmo Pharmaceuticals Private Limited	0.04	-		
Total	8.44	32.19		
Guarantee Commission Income				
- Piramal Healthcare UK	0.51	0.47		
- Convergence Chemicals Private Limited	0.09	-		
- Piramal Critical Care Limited	0.27	0.01		
Total	0.87	0.48		
Receiving of Services				
- Piramal PharmaInc.	-	9.95		
- Piramal Healthcare UK	12.50	13.73		
- Piramal Critical CareInc.	1.28	-		
- Ash Stevens LLC	34.41	25.99		
- Convergence Chemicals Private Limited	0.02	0.08		
Total	48.21	49.75		
Financegranted/(repayments)- Net (including loans and Equity contribution/ Investments in cash or in kind)				
- Convergence Chemicals Private Limited	(7.25)	3.25		
- Piramal Dutch Holdings N.V.	70.94	598.23		
- PEL PharmaInc	91.41	-		
- Hemmo Pharmaceuticals Private Limited	20.99	-		
Total	176.09	601.48		

for the year ended March 31, 2022

		(INR in Crores)		
Details of Transaction	For the year/	For the year/period ended		
Details of Transaction	March 31, 2022	March 31, 2021		
Interest received on loans/investments <sup>#</sup>				
- Convergence Chemicals Private Limited	1.74	0.17		
- Piramal Dutch Holdings N.V.	24.66	17.59		
- PEL PharmaInc.	0.16	-		
- Hemmo Pharmaceuticals Private Limited	1.36	-		
Total	27.92	17.76		
Sale of assets				
- Hemmo Pharmaceuticals Private Limited	1.41	-		
Total	1.41	-		

\* Amounts below rounding off norms adopted by Company

# Refer note 40b for terms of funding arrangement

The following are the details of the transactions eliminated on consolidation as per Ind AS 24 read with ICDR Regulations during the year and period ended March 31, 2022 and March 31, 2021

### 4. Transactions within subsidiaries

Ash Stevens LLC

		(INR in Crores)	
Nature of transactions	For the year/ period ended		
Inature of transactions	March 31, 2022	March 31, 2021	
Rendering of Services			
- Piramal Healthcare Canada Limited	4.41	4.62	
- Piramal Healthcare UK Limited	12.63	14.93	
- Piramal Pharma Solutions Inc.	2.52	-	
- PEL Healthcare LLC	2.16	-	
Total	21.72	19.55	
Interest Received #			
- PEL Healthcare LLC	1.02	0.01	
- PEL Pharma Inc	4.03	3.97	
- Piramal Pharma Solutions Inc.	0.74	0.70	
Total	5.79	4.68	

## Piramal Dutch Holdings NV (Netherlands)

		(INR in Crores)		
Nature of transactions	For the year/	For the year/ period ended		
Ivature of transactions	March 31, 2022	March 31, 2021		
Interest Received #				
- Piramal Critical Care BV	1.05	1.32		
- Piramal Critical Care Deutschland GmbH	0.11	-		
- PEL Pharma Inc	1.55	0.83		
Total	2.71	2.15		
Rendering of services				
- PEL Pharma Inc	-	0.22		
Total	-	0.22		

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

**Piramal Critical Care BV** 

Thainar Critical Care Dv		(INR in Crores)		
Nature of the sections	For the year	For the year/ period ended		
Nature of transactions	March 31, 2022	March 31, 2021		
Sale of Goods				
- Piramal Critical Care Italia SPA (Italy)	35.80	34.26		
- Piramal Critical Care Deutschland GmbH	16.53	8.37		
Total	52.33	42.63		

**Piramal Critical Care Inc** 

		(INR in Crores)	
Nature of transactions	For the year/ period ended		
Nature of transactions	March 31, 2022	March 31, 2021	
Purchase of Goods			
- Piramal Critical Care Limited (UK)	0.24	4.56	
Total	0.24	4.56	
Sale of Goods			
- Piramal Critical Care BV	53.84	35.79	
- Piramal Critical Care Limited (UK)	-	40.18	
- Piramal Critical Care Deutschland GmbH	-	0.16	
Total	53.84	76.13	
Rendering of Service			
- Ash Stevens LLC	5.13	5.75	
- Piramal Critical Care South Africa	0.39	0.34	
Total	5.52	6.09	
Interest Received #			
- Piramal Critical Care BV	1.77	0.20	
- Piramal Critical Care Limited (UK)	0.20	-	
Total	1.97	0.20	
Receiving of services			
- Piramal Critical Care South Africa	-	0.16	
Total	-	0.16	
Reimbursement of expenses			
- Piramal Pharma Solutions Inc	-	0.06	
- Ash Stevens LLC	-	0.07	
Total	-	0.13	

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

Piramal Critical Care Limited (UK)

	For the year/ period ended		
Nature of transactions	March 31, 2022	March 31, 2021	
Purchase of Goods			
- Piramal Critical Care BV	6.87	0.91	
Total	6.87	0.91	
Sale of Goods			
- Piramal Critical Care South Africa	5.77	22.74	
- Piramal Critical Care BV	2.05	2.66	
- Piramal Critical Care Pty Ltd (Australia)	2.12	3.05	
- Piramal Critical Care Deutschland GmbH	1.67	4.39	
- Piramal Critical Care Italia SPA (Italy)	0.20	0.06	
Total	11.81	32.90	
Rendering of Services			
- Piramal Critical Care BV	26.85	25.76	
Total	26.85	25.76	
Miscellaneous Income			
- Piramal Critical Care BV	-	14.39	
Total	-	14.39	
Receiving of Services			
- Piramal Healthcare UK Limited	0.20	0.48	
- Piramal Critical Care BV	3.56	-	
- Piramal Critical Care Pty Ltd (Australia)	2.38	1.92	
Total	6.14	2.40	
Other income			
- Piramal Healthcare UK Limited	1.93	-	
Total	1.93	-	
Interest on Loan#			
- Piramal Dutch Holdings NV (Netherlands)	1.78	0.93	
Total	1.78	0.93	
Interest Received #			
- Piramal Critical Care South Africa	-	0.01	
- Piramal Critical Care BV	-	0.04	
- Piramal Dutch Holdings NV (Netherlands)	-	0.01	
Total	-	0.06	
Reimbursement of expenses			
- Piramal Dutch Holdings NV (Netherlands)	-	74.93	
- Piramal Critical Care Italia SPA (Italy)	-	0.71	
Total	-	75.64	

# Refer note 40b for terms of funding arrangement

PEL Pharma Inc

		(INR in Crores)	
Nature of transactions	For the year/ period ended		
	March 31, 2022	March 31, 2021	
Interest Received #			
- PEL Healthcare LLC	0.71	0.41	
Total	0.71	0.41	

for the year ended March 31, 2022

Piramal Healthcare Canada Limited

		(INR in Crores)	
Nature of transactions	For the year/ period ended		
	March 31, 2022	March 31, 2021	
Sale of Goods			
- Piramal Healthcare UK Limited	6.12	8.61	
Total	6.12	8.61	
Interest received <sup>#</sup>			
- Piramal Pharma Solutions Inc.	4.81	5.00	
Total	4.81	5.00	
Reimbursement of expenses			
- Ash Stevens LLC	1.42	0.61	
Total	1.42	0.61	
Service Charges Paid			
- Piramal Pharma Inc	-	0.03	
Total	-	0.03	

## **Piramal Healthcare Inc**

		(INR in Crores)		
Nature of transactions	For the year/	For the year/ period ended		
Inature of transactions	March 31, 202			
Interest Received #				
- Piramal Critical Care Inc	7.52	5.61		
- Piramal Critical Care BV	0.75	-		
- Piramal Critical Care Limited (UK)	0.27	-		
- Piramal Pharma Solutions Inc.	5.57	5.16		
- Piramal Dutch Holdings NV (Netherlands)	0.73	-		
- PEL Pharma Inc	5.52	4.30		
- Piramal Pharma Inc	0.51	0.43		
Total	20.87	15.50		

# Refer note 40b for terms of funding arrangement

### Piramal Healthcare UK Limited

		(INR in Crores)		
Nature of transactions	For the year/	For the year/ period ended		
	March 31, 2022	March 31, 2021		
Sale of Goods				
- Piramal Critical Care BV	0.50	-		
- Piramal Critical Care Italia SPA (Italy)	-	0.01		
Total	0.50	0.01		
Interest on Loan #				
- Piramal Dutch Holdings NV (Netherlands)	1.60	1.87		
Total	1.60	1.87		

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

**Piramal Pharma Inc** 

riramai rharma inc		(INR in Crores)
Nature of transactions	For the year/ period ended	
	March 31, 2022	March 31, 2021
Rendering of Services		
- Piramal Pharma Solutions Inc	-	0.23
- Ash Stevens LLC	-	0.54
- Piramal Healthcare UK Limited	-	2.38
- Piramal Healthcare Canada Limited	-	0.53
Total	-	3.68
Interest Received #		
- PEL Pharma Inc	0.99	0.81
Total	0.99	0.81
Interest on Loan #		
- Piramal Healthcare Canada Limited	0.98	1.05
Total	0.98	1.05

# Refer note 40b for terms of funding arrangement

### **Piramal Pharma Solutions Inc**

		(INR in Crores)
Nature of transactions	For the year/ period ended	
	March 31, 2022	March 31, 2021
Sale of Service		
- Piramal Healthcare UK Limited	1.04	-
- PEL healthcare LLC	0.10	0.01
Total	1.14	0.01
Purchase of Goods		
- Piramal Healthcare UK Limited	0.12	-
Total	0.12	-
Interest on Loan #		
- Piramal Dutch Holdings NV (Netherlands)	0.01	0.40
- PEL Pharma Inc	9.70	9.30
- Piramal Healthcare UK Limited	-	0.19
Total	9.71	9.89
Reimbursement of expenses		
- Ash Stevens LLC	1.89	-
Total	1.89	-
Service Charges Paid		
- Ash Stevens LLC	-	0.81
Total	-	0.81

# Refer note 40b for terms of funding arrangement

#### PEL healthcare LLC

		(INR in Crores)
Nature of transactions	For the year/ period ended	
	March 31, 2022	March 31, 2021
Reimbursement of expenses		
- Ash Stevens LLC	2.35	-
Total	2.35	-

for the year ended March 31, 2022

#### **Convergence Chemicals Private Limited**

Convergence Chemicals I Hvate Elimited		(INR in Crores)
Noture of transactions	For the year/	period ended
Nature of transactions	March 31, 2022	March 31, 2021
Sale of Goods		
- Piramal Critical Care Inc.	119.06	116.26
Total	119.06	116.26

# Disclosure of Transactions and Balances between the Group and Related Parties as at March 31, 2022 and March 31, 2021

## 5. Compensation of key managerial personnel

The remuneration of directors and other members of key managerial personnel during the year was as follows:

		(INR in Crores)
Particulars	2022	2021
Short-term employee benefits (excluding perquisites)	8.46	1.00
Post-employment benefits	0.72	0.08
Commission and other benefits to non executive / independent directors	0.72	0.48
Total	9.90	1.56

6. Balances of related party											(INR	(INR in Crores)
	Holding Company	Company	Fellow Subsidiaries	osidiaries	Joint Venture	nture	Associates	iates	Other Related Parties	ted Parties	Total	al
Account Balances	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021	2022	2021
<b>Trade Receivables</b>												
- PEL	341.99	214.88	I	I	1	1	I	I	I	I	341.99	214.88
- Allergan	I	I	1	1	1	1	10.15	13.40	I	1	10.15	13.40
- PGP Glass Private Limited	I	I	I	I	1	•	I	I	0.06	1	0.06	•
Total	341.99	214.88	1	1	1	•	10.15	13.40	0.06	•	352.20	228.28
Consideration payable on account of Business transfer agreement (Refer note 14 & 63(B) (iii)												
- PEL	I	592.00	1	I	1		1	1	I	1	1	592.00
Total	I	592.00	ı	I	1	1	I	I	I	1	I	592.00
Other receivable from related parties												
- PEL	11.99	39.92	1	I	1	1	I	I	1	I	11.99	39.92
- Piramal Capital and Housing finance Limited	I	I	0.20		I	I	I	I	I	I	0.20	1
- Piramal Alternatives Private Limited (erstwihle	I	I	0.43		I	I	I	I	I	I	0.43	1
known as Piramal Asset Management Private Limited)												
- PHL Fininvest	I	I	1	0.29	1		1	I	I	1	1	0.29
Total	11.99	39.92	0.63	0.29	1	•	•	I	I	•	12.62	40.21
<b>Trade Payables</b>												
- Piramal Glass USA Inc	I	I	I	I	1	'	'	ı	0.67	0.21	0.67	0.21
- PGL	I	1	'	I	'	'	I	1	I	0.06	'	0.06
- PCSL	I	I	I	I	ı	ı	I	I	21.51	12.42	21.51	12.42
- PEL	79.81	128.24	I	I	ı	ı	I	I	I	I	79.81	128.24
Total	79.81	128.24	'	'	ı	ı	'	'	22.18	12.69	101.99	140.93

On October 04, 2021, the Company has issued 141,910,732 equity shares as bonus shares to Piramal Enterprises Limited.

Notes to the Restated Consolidated financial information

for the year ended March 31, 2022

for the year ended March 31, 2022

The following are the details of the balances eliminated on consolidation as per Ind AS 24 read with ICDR Regulations during the year and period ended March 31, 2022 and March 31, 2021 respectively

## 7. Balances of subsidiaries

**Piramal Pharma Limited** 

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loans to Related Parties #		
- Piramal Dutch Holding N.V.	717.38	606.94
- PEL Pharma Inc.	91.10	-
- Hemmo Pharmaceuticals Pvt. Ltd.	20.99	-
- Convergence Chemicals Private Limited	9.50	17.47
Total	838.97	624.41
Other receivable from related party		
- Piramal Healthcare UK	0.09	0.36
- PEL Healthcare LLC	-	1.07
Total	0.09	1.43
Trade Receivables		
- Piramal Healthcare UK	35.52	46.51
- Piramal Critical Care Inc.	8.65	8.58
- Piramal Critical Care Limited	-	22.09
- Piramal Critical Care BV	0.85	22.08
- Piramal Healthcare Canada	2.63	0.36
Total	47.65	99.62
Advance to Vendor		
- Piramal Critical Care Inc.	-	3.80
Total	-	3.80
Trade Payable		
- Piramal Pharma Inc.	0.18	0.17
- Piramal Healthcare UK	5.55	1.28
- Piramal Critical Care Inc.	19.45	12.32
- Piramal Critical Care BV	0.98	-
- Piramal Pharama Solutions Inc.	0.04	0.04
- Piramal Healthcare Inc.	0.02	-
- PEL Pharma Inc.	*	-
- Ash Stevens LLC	6.99	8.21
Total	33.21	22.02
Guarantee Commission Receivable		
- Piramal Healthcare UK	0.20	0.31
- Piramal Critical Care Limited	0.17	0.01
- Convergence Chemicals Private Limited	0.01	-
Total	0.38	0.32
Contingent Liabilities		
Guarantees Outstanding		
- Piramal Healthcare UK	454.79	438.69
- Piramal Critical Care Limited	54.20	-
Total	508.99	438.69

\* Amounts below rounding off norms adopted by Company

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

The following are the details of the balances eliminated on consolidation as per Ind AS 24 read with ICDR Regulations during the period/year ended March 31, 2022 and March 31, 2021 respectively

#### 8. Balances within subsidiaries

Ash Stevens LLC

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loans to Related Parties #		
- Piramal Pharma Solutions Inc.	19.74	14.57
- PEL Healthcare LLC	20.76	-
- PEL Pharma Inc	29.70	82.17
Total	70.20	96.74
Other receivable from related parties		
- PEL Healthcare LLC	-	0.01
Total	-	0.01
Trade Receivables		
- Piramal Pharma Solutions Inc.	1.47	1.60
- Piramal Healthcare UK Limited	27.10	15.71
- PEL Healthcare LLC	-	3.66
Total	28.57	20.97
Trade Payables		
- Piramal Healthcare Canada Limited	0.13	-
- Piramal Pharma Inc	-	0.81
Total	0.13	0.81

# Refer note 40b for terms of funding arrangement

#### Piramal Dutch Holdings NV (Netherlands)

i namai Duten Holumgs ivv (recinerianus)		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loans to Related Parties #		
- Piramal Critical Care Deutschland GmbH	7.55	-
- Piramal Healthcare UK Limited	0.56	-
Total	8.11	-
Advances		
- Piramal Pharma Japan GK	0.06	-
Total	0.06	-

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

**Piramal Critical Care BV** 

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Trade Receivables		
- Piramal Critical Care Italia SPA (Italy)	32.42	20.17
- Piramal Critical Care Deutschland GmbH	5.20	15.91
Total	37.62	36.08
Loan from related parties #		
- Piramal Dutch Holdings NV (Netherlands)	20.76	26.57
Total	20.76	26.57
Trade Payables		
- Piramal Critical Care Deutschland GmbH	3.45	0.35
Total	3.45	0.35
Interest Accrued But Not Due #		
- Piramal Dutch Holdings NV (Netherlands)	0.02	1.29
Total	0.02	1.29

# Refer note 40b for terms of funding arrangement

## **Piramal Critical Care Inc**

		(INR in Crores)
Account Balances	As at	As at
	March 31, 2022	March 31, 2021
Loans to Related Parties <sup>#</sup>		
- Piramal Critical Care BV	51.27	21.93
- Piramal Critical Care Limited (UK)	22.94	-
Total	74.21	21.93
Interest Accrued But Not Due#		
- Piramal Critical Care BV	-	0.19
Total	-	0.19
Trade Receivables		
- Piramal Critical Care BV	50.39	43.25
- Piramal Critical Care Limited (UK)	-	33.04
- Piramal Pharma Solutions Inc.	0.04	-
- Ash Stevens LLC	3.09	0.39
- Piramal Healthcare UK Limited	-	1.81
- Piramal Healthcare Inc	0.08	-
- Piramal Critical Care South Africa	-	*
Total	53.60	78.49
Trade Payables		
- Piramal Critical Care South Africa	0.40	-
- Ash Stevens LLC	0.11	-
- Piramal Critical Care Limited (UK)	-	0.41
Total	0.51	0.41
Advance to Suppliers		
- Piramal Pharma Inc	-	0.64
Total	-	0.64

# Refer note 40b for terms of funding arrangement

\* Amounts below rounding off norms adopted by Company

for the year ended March 31, 2022

Piramal Critical Care Limited (UK)

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loan taken <sup>#</sup>		
- Piramal Dutch Holdings NV (Netherlands)	59.13	32.43
Total	59.13	32.43
Trade Receivables		
- Piramal Critical Care South Africa	4.99	31.86
- Piramal Critical Care BV	1.46	20.31
- Piramal Critical Care Pty Ltd (Australia)	4.84	1.29
- Piramal Critical Care Italia SPA (Italy)	0.20	-
- Piramal Critical Care Deutschland GmbH	0.74	-
Total	12.23	53.46
Trade Payables		
- Piramal Critical Care BV	6.79	-
- Piramal Pharma Solutions Inc.	23.80	23.35
- Piramal Dutch Holdings NV (Netherlands)	75.20	73.79
- Piramal Healthcare UK Limited	0.19	1.35
- Piramal Critical Care Pty Ltd (Australia)	4.38	-
Total	110.36	98.49
Interest Accrued But Not Due#		
- Piramal Dutch Holdings NV (Netherlands)	2.68	0.91
Total	2.68	0.91

# Refer note 40b for terms of funding arrangement

#### PEL Pharma Inc

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loan from related parties <sup>#</sup>		
- Piramal Dutch Holdings NV (Netherlands)	132.60	151.78
Total	132.60	151.78
Trade Payables		
- Piramal Dutch Holdings NV (Netherlands)	-	18.50
Total	-	18.50
Interest Accrued But Not Due#		
- Piramal Dutch Holdings NV (Netherlands)	0.03	0.82
Total	0.03	0.82

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

Piramal Healthcare Canada Limited

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loans to Related Parties #		
- Piramal Pharma Solutions Inc.	108.34	103.45
Total	108.34	103.45
Trade Receivables		
- Piramal Healthcare UK Limited	0.38	5.65
- Ash Stevens LLC	-	0.32
Total	0.38	5.97
Trade Payables		
- Ash Stevens LLC	1.71	1.52
Total	1.71	1.52

# Refer note 40b for terms of funding arrangement

#### **Piramal Healthcare Inc**

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Loans to Related Parties #	1viar cii 51, 2022	Waren 51, 2021
- Piramal Critical Care Inc	382.75	374.56
- Piramal Critical Care BV	46.25	-
- Piramal Critical Care Limited (UK)	23.01	-
- Piramal Dutch Holdings NV (Netherlands)	79.42	-
- PEL Pharma Inc	341.62	223.23
- Piramal Pharma Inc	26.17	27.67
Total	899.22	625.46
Other receivable from related parties		
- Piramal Critical Care Inc	0.90	0.45
Total	0.90	0.45

# Refer note 40b for terms of funding arrangement

## Piramal Healthcare UK Limited

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Trade Payables		
- Piramal Pharma Solutions Inc.	0.08	-
Total	0.08	-
Loan taken <sup>#</sup>		
- Piramal Dutch Holdings NV (Netherlands)	51.77	30.64
Total	51.77	30.64

# Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

**Piramal Pharma Solutions Inc.** 

		(INR in Crores)
Account Balances	As at	As at
	March 31, 2022	March 31, 2021
Loan from related parties <sup>#</sup>		
- Piramal Dutch Holdings NV (Netherlands)	21.24	20.51
- Piramal Healthcare Inc	348.11	330.32
- PEL Pharma Inc	241.61	197.96
Total	610.96	548.79
Other receivable from related parties		
- Piramal Critical Care Inc	0.02	-
- PEL Healthcare LLC	-	0.01
Total	0.02	0.01

# Refer note 40b for terms of funding arrangement

Piramal Pharma Inc

		(INR in Crores)
Account Balances	As at	As at
Account Datances	March 31, 2022	March 31, 2021
Loans to Related Parties <sup>#</sup>		
- PEL Pharma Inc	26.31	16.66
Total	26.31	16.66
Trade Receivables		
- Piramal Pharma Solutions Inc.	9.86	9.51
- Ash Stevens LLC	0.02	0.02
- Piramal Healthcare UK Limited	26.16	25.24
Total	36.04	34.77
Loan from related parties <sup>#</sup>		
- Piramal Healthcare Canada Limited	19.87	19.16
Total	19.87	19.16
Interest Accrued But Not Due <sup>#</sup>		
- Piramal Healthcare Canada Limited	3.14	2.07
Total	3.14	2.07
Advance to Subsidiary		
- Piramal Pharma Solutions Inc	0.37	0.36
Total	0.37	0.36

# Refer note 40b for terms of funding arrangement

#### **Convergence Chemicals Private Limited**

		(INR in Crores)
Account Balances	As at March 31, 2022	As at March 31, 2021
Trade Receivables		
- Piramal Critical Care Inc.	-	17.40
Total	-	17.40
Advances		
- Piramal Critical Care Inc.	0.28	-
Total	0.28	-

40b Details of loans to related parties outstanding as at March 31,	outstanding as at March 31, 2022:				
Entity I	Entity II	Rate	Tenure	Security	Restriction, if any
- Piramal Healthcare Canada Limited	- Piramal Pharma Solutions Inc.	5.00%	1 year *	None	None
- Piramal Healthcare Canada Limited	- Piramal Pharma Inc.	5.00%	1 year *	None	None
- Ash Stevens LLC	- PEL Pharma Inc.	5.50%	Receivable on demand	None	None
- Ash Stevens LLC	- Piramal Pharma Solutions Inc.	5.50%	Receivable on demand	None	None
- Ash Stevens LLC	- PEL Healthcare LLC	6.00%	Receivable on demand	None	None
- Piramal Pharma Inc	- PEL Pharma Inc	5.00%	1 year *	None	None
- Piramal Healthcare Inc.	- Piramal Critical Care BV	2.00%	1 year *	None	None
- Piramal Healthcare Inc.	- Piramal Pharma Inc.	2.00%	1 year *	None	None
- Piramal Healthcare Inc.	- PEL Pharma Inc	2.00%- 4.00%	l year *	None	None
- Piramal Healthcare Inc.	- Piramal Critical Care Limited	3.25%- 3.63%	1 year *	None	None
- Piramal Healthcare Inc.	- Piramal Critical Care Inc.	2.00%	1 year *	None	None
- Piramal Critical Care Inc.	- Piramal Critical Care Limited	3.25%	5 years	None	None
- Piramal Critical Care Inc.	- Piramal Critical Care BV	3.69%	3 years	None	None
- Piramal Pharma Limited	- Piramal Dutch Holding NV	4.00%	The revolving inter company loan facility amount of 250 Mn USD is granted for 3 years from the date of agreement 1 <sup>st</sup> Sept 2020 and will be automatically renewed for subsequent period of one year.	None	None
- Piramal Pharma Limited	- PEL Pharma Inc	6.00%	The Loan not exceeding 100 Mn USD is granted for period of 36 months from date of agreement 18 <sup>th</sup> March 2022 and will be automatically renewed for subsequent period of one year.	None	None
- Piramal Pharma Limited	- Convergence Chemical Private Limited	10.50%	The Loan not exceeding Rs 50 Crs is granted till 31 <sup>st</sup> March 2025 (this was transferred from PEL)	None	None
- Piramal Pharma Limited	- Hemmo Pharmaceuticals Pvt. Ltd.	8.00%	The Loan not exceeding Rs 25 Crs is granted for period of 12 months from date of agreement 1 <sup>st</sup> July 2021 and will automatically be renewed for successive one year.	None	None

Terms of Loan with related parties 40b Details of loans to valated narties outstanding as at March 31

Notes to the Restated Consolidated financial information for the year ended March 31, 2022

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Notes to the Restated Consolidated financial information for the year ended March 31, 2022	nsolidated financial i	nforn	ation		
Entity I	Entity II	Rate	Tenure	Security	Restriction, if any
- Piramal Dutch Holding NV	<ul> <li>Piramal Healthcare UK</li> <li>Limited</li> </ul>	4.15% -5.25%	Repayable on demand	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care Limited	5.25%	16 <sup>th</sup> September 2022 and automatically renewed for subsequent periods of one year.	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care Limited	5.25%	1 <sup>st</sup> January 2025 and automatically renewed for subsequent periods of one year.	None	None
- Piramal Dutch Holding NV	- PEL Pharma Inc.	1.00%	1 year with Auto renewal for subsequent 1 Year	None	None
- Piramal Dutch Holding NV	<ul> <li>Piramal Critical Care Deutchland GMBH</li> </ul>	4.15%	3 years with Auto renewal for subsequent 1 Year	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care BV	4.15%	3 years with Auto renewal for subsequent 1 Year	None	None
- Piramal Dutch Holding NV	- Piramal Pharma Solutions Inc.	1.00%	1 year*	None	None
- Piramal Healthcare Inc.	- Piramal Pharma Solutions Inc.	2.00%	1 year*	None	None
- PEL Pharma Inc.	- Piramal Pharma Solutions Inc.	5.50%	1 year*	None	None
- PEL Pharma Inc	- PEL Healthcare LLC	5.50%	1 year*	None	None
- Piramal Healthcare Inc	- Piramal Dutch Holdings	2.00%- 3.63%	1 year*	None	None
* The loan agreements will automatically renew for sucessive 1 year term unless either party serves a 1 month notice. Details of loans to related parties outstanding as at March 31, 2021:	r sucessive I year term unless either party anding as at March 31, 2021:	serves a l	nonth notice.		
					<b>Restriction</b> .
Entity I	Entity II	Rate	Tenure	Security	if any
- Piramal Healthcare Canada Limited	- Piramal Pharma Solutions Inc.	5.00%	1 year *	None	None
- Piramal Healthcare Canada Limited	- Piramal Pharma Inc.	5.00%	1 year *	None	None
- Piramal Healthcare Canada Limited	- PEL Healthcare LLC	5.00%	1 year *	None	None
- Ash Stevens LLC	- PEL Pharma Inc	5.50%	Receivable on demand	None	None
- Ash Stevens LLC	- Piramal Pharma Solutions Inc.	5.50%	Receivable on demand	None	None
- Ash Stevens LLC	- PEL Healthcare LLC	6.00%	Receivable on demand	None	None
- Piramal Pharma Inc.	- PEL Pharma Inc.	5.00%	1 year *	None	None
- Piramal Healthcare Inc.	- Piramal Dutch IM Holdco B.V.	2.00%	1 year *	None	None
- Piramal Critical Care Inc.	- Piramal Critical Care BV	3.69%	3 years	None	None
- Piramal Pharma Limited	- Piramal Dutch Holding NV	4.00%	The revolving inter company loan facility amount of 250 Mn USD	None	None

The revolving inter company loan facility amount of 250 Mn USD is granted for 3 years from the date of agreement 1<sup>st</sup> Sept 2020 and will be automatically renewed for subsequent period of one year.

Entity I	Entity II	Rate	Tenure	Security	Restriction, if any
- Piramal Pharma Limited	- Convergence Chemical Private Limited	10.50%	The Loan not exceeding Rs 50 Crs is granted till 31 <sup>st</sup> March 2025 (this was transferred from PEL)	None	None
- Piramal Dutch Holding NV	- PEL Pharma Inc.	1.00%	1 year with Auto renewal for subsequent 1 Year	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care Deutschland GMBH	4.15%	3 years with Auto renewal for subsequent 1 Year	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care BV	4.15%	3 years with Auto renewal for subsequent 1 Year	None	None
- Piramal Healthcare Inc.	- Piramal Critical Care Inc.	2.00%	1 year *	None	None
- Piramal Healthcare Inc.	- Piramal Pharma Inc.	2.00%	1 year *	None	None
- Piramal Dutch Holding NV	- Piramal Pharma Solutions Inc.	. 5.25%	1 year *	None	None
- PEL Pharma Inc.	- Piramal Pharma Solutions Inc.	. 5.50%	1 year *	None	None
- Piramal Dutch Holding NV	- Piramal Critical Care Limited	5.25%	16 <sup>th</sup> September 2022 and automatically renewed for subsequent periods of one year.	None	None
- Piramal Dutch Holding NV	- Piramal Holdings (Suisse) SA	5.00%	1 year *	None	None
- Piramal Pharma Limited	- Piramal Enterprises Limited	11% to 11.30%	l year *	None	None
- Piramal Dutch Holdings NV	- Indiareit Investment Management Co	5.00%	1 year *	None	None
- Piramal Critical Care Limited	- PEL DRG Dutch Holdings	5.25%	31st August 2021	None	None
- Piramal Dutch Holding NV	- Piramal Healthcare UK Limited	6.50%	Repayable on demand	None	None
- Piramal Healthcare Inc.	- PEL Pharma Inc	2.00%- 4.00%	l year *	None	None
- PEL Pharma Inc.	- PEL Healthcare LLC	5.50%	1 year*	None	None
- Piramal Healthcare UK Limited	- Piramal Pharma Solutions Inc. 4.00%	4.00%	Loan repaid	None	None
- Piramal Critical Care Limited	- Piramal Critical Care South Africa	6.00%	Loan repaid	None	None
- Piramal Healthcare Inc.	- Piramal Dutch Holding NV	2.00%	1 year*	None	None
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Notes to the Restated Consolidated financial information for the year ended March 31, 2022 \* The loan agreements will automatically renew for sucessive 1 year term unless either party serves a 1 month notice. # Refer note 40b for terms of funding arrangement

for the year ended March 31, 2022

41 Property, Plant & Equipment, Brands and Trademarks and Other Financial Assets are mortgaged / hypothecated to the extent of ₹ 3,639.47 Crores (As on March 31, 2021 ₹ 2,789.75 Crores) as a security against long term secured borrowings as at March 31, 2022.

Plant & Equipment, Inventories and Trade receivables are hypothecated as a security to the extent of ₹ 779.43 Crores (As on March 31, 2021 ₹ 144.21 Crores) against short term secured borrowings as at March 31, 2022.

42 Earnings Per Share (EPS) - EPS is calculated by dividing the profit attributable to the equity shareholders by the weighted average number of equity shares outstanding during the period. The earnings and weighted average numbers of equity shares used in calculating basic and diluted earnings per equity share are as follows:

Particulars	For the year ended March 31, 2022	For the period ended March 31, 2021^
1. Profit attributable to owners of Piramal Pharma Limited (₹ in Crores)	375.96	835.03
2. Weighted Average Number of Equity Shares used as denominator for calculating Basic EPS (nos.)*	1,178,885,044	627,619,257
3. Total Weighted Average Number of Equity Shares for calculating Diluted EPS (nos.)	1,178,885,044	627,619,257
4. Earnings Per Share - Basic attributable to Equity Shareholders (₹) (1/2)	3.19	13.30
5. Earnings Per Share - Diluted attributable to Equity Shareholders (₹) (1/3)	3.19	13.30
6. Face value per share (₹)	10.00	10.00

 (i) 17,76,65,757 equity shares were issued as bonus shares on October 04, 2021 to the existing shareholders in the ratio 5.674:1 and bonus shares have been considered for computation of total weighted average number of equity shares to determine the basic and diluted earnings per share as per IND AS 33.

^EPS for previous period has been restated on account of issuance of bonus shares issued in current year in accordance with IND AS 33.

**43(a)** The Group conducts research and development to find new sustainable chemical routes for pharmaceutical & herbal products. The Group is undertaking development activities for Oral Solids and Sterile Injectables, apart from other Active Pharmaceutical Ingredients.

The Group has research and development centers in Mumbai, Thane, Ennore and Ahmedabad.

Details of additions to Property Plant & Equipments, Intangibles under Development and Revenue Expenditure for Department of Scientific & Industrial Research (DSIR) Recognised research and development facilities / division of the Group at Mumbai, Thane, Ennore and Ahmedabad for the year are as follows;

		(INR in Crores)
	For the year	For the period
Description	ended	ended
	March 31, 2022	March 31, 2021
Revenue Expenditure*	140.06	102.99
Total	140.06	102.99
Capital Expenditure, Net		
Additions to Property Plant & Equipments	7.25	11.51
Additions to Intangibles under Development	8.74	6.91
Total	15.99	18.42

\* The amount included in Note 34, under R & D Expenses (Net) does not include ₹ 86.82 Crores (Previous year ₹ 79.30 Crores) relating to Ahmedabad location. Pursuant to business transfer Agreement between Piramal Enterprises Limited (PEL) and the Company, Research and Development units were transferred to the Company, as per terms and condition for recognition of inhouse R&D centre, PEL has informed DSIR for the same. Expenditure reported in above table is for the year April 01, 2021 to March 31, 2022 (Previous year - April 01, 2020 to March 31, 2021).

(b) In addition to the above, R & D Expenses (Net) included under Note 33 "Other Expenses" also includes expenditure incurred by the Group.

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44 The Consolidated results for the year ended March 31, 2022 includes the results for Piramal Critical Care Italia S.P.A, Piramal Critical Care BV, Piramal Dutch Holdings N.V., Piramal Critical Care Pty. Limited, Piramal Critical Care South Africa (Pty) Ltd and PEL Pharma Inc based on audited accounts upto their respective financial year ending December 31, 2021 and management estimates prepared by respective Company's Management for the interim period ending March 31, 2022. The results of Hemmo Pharmaceuticals Private Limited, Allergan India Private Limited, Piramal Healthcare Pension Trustees Limited, Yapan Bio Private Limited, Piramal Critical Care Deutschland GmbH, Piramal Pharma Solutions B.V, Piramal Pharma Japan GK and PEL Healthcare LLC are based on management estimates for the year ended March 31, 2022 as audited results were unavailable. The combined Revenues from operations for the year ended March 31, 2022 for all the above companies is ₹ 604.98 crores. The combined loss for the year ended March 31, 2022 for all the above companies to the Consolidated Profit and Loss is ₹ 83.82 crores.

#### 45 Capital Management

The Group manages its capital to ensure that it will be able to continue as going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance. The capital structure of the Group consists of net debt (borrowings as detailed in notes 16, 20 and 21 offset by cash and bank balances) and total equity of the Group.

The Group determines the amount of capital required on the basis of annual as well as long term operating plans and other strategic investment plans. The funding requirements are met through long-term /short-term borrowings. The Group monitors the capital structure on the basis of total debt to equity ratio and maturity profile of the overall debt portfolio of the Group.

The capital components of the Group are as given below:

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Equity	6,696.60	5,605.00
Total Equity	6,696.60	5,605.00
Borrowings - Non Current	2,622.14	2,339.16
Borrowings - Current	1,401.14	571.03
Total Debt	4,023.28	2,910.19
Cash & Cash equivalents	(228.10)	(384.65)
Net Debt	3,795.18	2,525.54
Debt/Equity Ratio	0.57	0.45

The terms of the Secured and unsecured loans and borrowings contain certain financial covenants primarily requiring the Company and it's subsidiaries to maintain financial ratios like Total Debt to Total Net Worth, Interest Coverage Ratio, Fixed Asset Cover ratio, Minimum net worth conditions, etc. The Company and it's subsidiaries are broadly in compliance with the said covenants and banks have generally waived / condoned such covenants.

## 46 Risk Management

The Group's activities expose it to market risk, liquidity risk and credit risk.

The Group has an independent and dedicated Enterprise Risk Management (ERM) system to identify, manage and mitigate business risks.

The Senior Mangaement along with a centralized treasury manages the liquidity and interest rate risk on the restated statement of assets and liabilities.

This note explains the sources of risk which the group is exposed to and how the group manages the risk and the impact of hedge accounting in the financial statements.

for the year ended March 31, 2022

Risk	Exposure arising from	Management
Liquidity risk		The Senior Management along with centralized treasury deliberates on the static liquidity gap statement, future asset growth plans, tenor of assets, market liquidity and pricing of various sources of funds. It decides on the optimal funding mix taking into consideration the asset strategy and a focus on diversifying sources of funds.
Market risk - Interest rate	Long-term borrowings at variable rates	The Senior Management reviews the interest rate gap statement and the mix of floating and fixed rate assets and liabilities.
Market risk - Foreign exchange	in foreign currency	The centralised treasury function aggregates the foreign exchange exposure and takes measures to hedge the exposure based on prevalent macroeconomic conditions.
Credit risk	Trade receivables and investments	The Senior Management assess the recoverability of investments basis and considered these balances good and fully recoverable. Refer note-9 for trade receivables

## a. Liquidity Risk Management

Liquidity Risk refers to insufficiency of funds to meet the financial obligations. Liquidity Risk Management implies maintenance of sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit lines to meet obligations when due.

The Senior Management along with centralized treasury is responsible for the management of the Group's short-term, medium-term and long-term funding and liquidity management requirements. The Group manages liquidity risk by maintaining adequate reserves, banking facilities and by continuously monitoring forecast and actual cash flows, and by assessing the maturity profiles of financial assets and liabilities. The Group has access to undrawn borrowing facilities at the end of each reporting period, as detailed below:

The Group has the following undrawn credit lines available as at the end of the reporting period.

		(INR in Crores)
Dartionlars	As at	As at
Particulars	March 31, 2022	March 31, 2021
- Undrawn credit lines	579.35	513.81
	579.35	513.81

The following tables detail the Group's remaining contractual maturity for its financial liabilities with agreed repayment periods. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. The tables include both interest and principal cash flows. To the extent that interest flows are floating rate, the rate applicable as of reporting period ends respectively has been considered.

				(INR in Crores)		
Maturities of Financial Liabilities		As at Mar	ch 31, 2022			
Maturities of Financial Liabilities	Upto 1 year 1 to 3 years 3 to 5 years & above					
Borrowings	1,489.37	2,107.04	717.73	22.93		
Trade Payables	1,026.35	-	-	-		
Lease Liabilities	18.91	32.28	23.24	121.65		
Other Financial Liabilities	259.03	-	-	-		
	2,793.66	2,139.32	740.97	144.58		

for the year ended March 31, 2022

				(INR in Crores)
Maturities of Financial Liabilities		As at Mar	ch 31, 2021	
Maturnies of Financial Liabilities	Upto 1 year	1 to 3 years	3 to 5 years	5 years & above
Borrowings				379.27
Trade Payables	917.94	-	-	-
Lease Liabilities	37.84	48.29	41.36	115.73
Other Financial Liabilities	722.87	-	-	
	2,319.08	1,081.79	1,296.90	495.00

The following tables detail the Group's expected maturity for its non-derivative financial assets. The tables have been drawn up based on the undiscounted contractual maturities of the financial assets including interest that will be earned on those assets. The inclusion of information on non-derivative financial assets is necessary in order to understand the Group's liquidity risk management as the liquidity is managed on a net asset and liability basis. Hence, maturities of the relevant assets have been considered below.

(INID in Change)

				(INR III Crores)
Maturities of Financial Assets		As at Mar	ch 31, 2022	
Matur tries of Financial Assets	Upto 1 year	1 to 3 years	3 to 5 years	5 years & above
Trade Receivables (Gross of ECL)	1,839.80	-	-	-
	1,839.80	-	-	-

\*to the extent considered for the group liquidity management

				(INR in Crores)
Maturities of Financial Liabilities		As at Mar	ch 31, 2021	
Maturities of Financial Liabilities	Upto 1 year	1 to 3 years	3 to 5 years	5 years & above
Trade Receivables (Gross of ECL)	1,622.26	-	-	-
	1,622.26	-	-	-

The balances disclosed in the table above are the contractual undiscounted cash flows. Balances due within 12 months equal their carrying balances as the impact of discounting is not significant.

In assessing whether the going concern assumption is appropriate, the Group has considered a range of factors relating to current and expected profitability, debt repayment schedule and potential sources of replacement financing. The Group has performed sensitivity analysis on such factors considered and based on current indicators of future economic conditions; there is a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Because of the uncertainties resulting from COVID-19, the impact of this pandemic may be different from those estimated as on the date of approval of these financial statements and the Group will continue to monitor any changes to the future economic conditions.

Group has below commitments to invest in AIF which will be invested as and when suitable investment opportunity arises:

## Commitment as on March 31, 2022

	Total	Balance	Total	Balance
Fund Name	Commitment	Commitment	Commitment	Commitment
	(USD Mio)	(USD Mio)	(₹ Crores)	(₹ Crores)
Nyca Investment Fund III, LP	Nil	Nil	Nil	Nil

for the year ended March 31, 2022

## Commitment as on March 31, 2021

	Total	Balance	Total	Balance
Fund Name	Commitment	Commitment	Commitment	Commitment
	(USD Mio)	(USD Mio)	(₹ Crores)	(₹ Crores)
Nyca Investment Fund III, LP	5.00	3.13	36.56	22.85

## b. Interest Rate Risk Management

The Group is exposed to interest rate risk as it has assets and liabilities based on floating interest rates as well. Senior Management along with centralised treasury assess the interest rate risk run by it and provide appropriate guidelines to the treasury to manage the risk. The Senior Management along with centralised treasury reviews the interest rate risk on periodic basis and decides on the asset profile and the appropriate funding mix. The Senior Management along with centralised treasury reviews the interest rate gap statement and the interest rate sensitivity analysis.

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Variable rate borrowings	3,580.93	2,564.44
Fixed rate borrowings	442.37	345.75
	4,023.30	2,910.19

The sensitivity analysis below has been determined based on the exposure to interest rates for assets and liabilities at the end of the reporting period. For floating rate assets and liabilities, the analysis is prepared assuming the amount of the liabilities/assets outstanding at the end of the reporting period was outstanding for the whole year and the rates are reset as per the applicable reset dates. The basis risk between various benchmarks used to reset the floating rate assets and liabilities has been considered to be insignificant.

If interest rates related to borrowings had been 25 basis points higher/lower and all other variables were held constant for Foreign currency loans, the Group's

 Profit before tax for the period ended/Other Equity(pre tax) as on March 31, 2022 would decrease/increase by ₹ 8.95 Crores (previous period: ₹ 6.19 Crores) respectively. This is attributable to the Group's exposure to borrowings at floating interest rates.

## c. Foreign Currency Risk Management

The Group is exposed to Currency Risk arising from its trade exposures and Capital receipts / payments denominated, in other than the Functional Currency. The Group has a detailed policy which includes setting of the recognition parameters, benchmark targets, the boundaries within which the treasury has to perform and also lays down the checks and controls to ensure the continuing success of the treasury function.

The Group has defined strategies for addressing the risks for each category of exposures (e.g. for exports, for imports, for loans, etc.). The centralised treasury function aggregates the foreign exchange exposure and takes prudent measures to hedge the exposure based on prevalent macro-economic conditions.

#### i) Derivatives outstanding as at the reporting date

i. Hedge of firm commitment and highly probable	As at Marc	ch 31, 2022	As at March 31, 2021	
forecast transactions	FC in Millions	₹ in Crores	FC in Millions	<b>₹</b> in Crores
Forward contracts to sell USD / INR	140.00	1,083.05	116.00	869.96

for the year ended March 31, 2022

		As at Marc	ch 31, 2022			As at Mar	ch 31, 2021	
Currencies	Trade rec	ceivables	Trade Payabl to Sup		Trade rec	ceivables	Trade Payable to Sup	
	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores
EUR	14.68	123.64	1.60	13.49	18.78	160.90	0.44	3.78
USD	84.71	642.09	26.00	197.07	84.20	615.60	37.84	276.66
GBP	2.22	22.08	0.85	8.44	11.71	117.68	5.39	53.98
AUD	0.73	4.14	0.00	0.02	0.36	2.18	-	0.01
CAD	7.30	44.15	(0.00)	(0.02)	7.45	43.24	-	0.03
SGD	0.08	0.43	0.00	0.00	0.15	0.80	-	-
ZAR	9.73	5.08	-	-	64.50	31.81	-	-
HKD	0.46	0.44	0.03	0.02	0.80	0.79	-	-
IDR	36,175.29	19.17	12,981.62	6.88	29,907.10	14.95	23,933.80	11.97
YEN	226.89	14.10	6.07	0.38	144.90	9.57	2.19	0.15
CZK	45.53	15.66	0.64	0.22	27.59	9.05	0.65	0.23
INR	-	-	-	-	-	-	279.44	27.94
THB	-	-	0.43	0.10	-	-	0.77	0.18
SEK	-	-	0.03	0.02	-	-	0.03	0.02
AED	-	-	0.07	0.14	-	-	0.04	0.08
CHF	0.09	0.74	0.20	1.65	-	_	0.06	0.51

ii) Particulars of unhedged foreign currency exposures as at the reporting date

		As at Marc	ch 31, 2022			As at Marc	ch 31, 2021	
Currencies	Loai	n from Banks	Current Acco	Current Account Balances		n from Banks	Current Acco	ount Balances
	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores	FC in Millions	₹ in Crores
USD	-	-	33.90	257.05	8.23	60.20	17.38	127.11
EUR	1.87	15.78	(11.13)	(93.70)	0.90	7.56	(11.94)	(102.37)
GBP	0.78	7.80	-	-	-	-	-	-

	As at Marc	ch 31, 2022	As at March 31, 2021		
Currencies	Cash & Cash	Equivalents	Cash & Cash	Equivalents	
	FC in Millions		FC in Millions	<b>₹</b> in Crores	
USD	(0.22)	(1.67)	6.98	51.06	
GBP	(0.19)	(1.86)	(0.25)	(2.55)	
CHF	0.01	0.81	-	-	
EUR	0.23	1.94	1.43	12.28	
CZK	4.47	1.54	4.03	1.32	
ZAR	0.24	0.13	-	-	
IDR	1,302.96	0.69	-	-	
YEN	0.03	0.00	-	-	
AUD	0.00	0.01	-	-	

Of the above, the Group is mainly exposed to USD, GBP, EUR & CHF. Hence the following table analyses the Group's Sensitivity to a 5% increase and a 5% decrease in the exchange rates of these currencies against INR.

			As at March 31, 2022	2022			As at Mar	As at March 31, 2021	
Currencies	Increase/Decrease	Total Assets in FC (In Millions)	Total Liabilities in FC (In Millions)	Change in exchange rate	Impact on Profit or Loss/ Other Equity for the year (₹ in Crores)	Total Assets in FC (In Millions)	Total Liabilities in FC (In Millions)	Change in exchange rate	Impact on Profit or Loss/ Other Equity for the year (₹ in Crores)
USD	Increase by $5\%^{\#}$	221.62	26.22	3.79	74.06	207.10	106.21	3.66	36.88
USD	Decrease by 5% <sup>#</sup>	221.62	26.22	(3.79)	(74.06)	207.10	106.21	(3.66)	(36.88)
GBP	Increase by 5% <sup>#</sup>	4.22	1.82	4.97	1.19	14.32	20.61	5.04	(3.17)
GBP	Decrease by 5% <sup>#</sup>	4.22	1.82	(4.97)	(1.19)	14.32	20.61	(5.04)	3.17
EUR	Increase by $5\%^{\#}$	14.91	14.60	4.21	0.13	10.77	11.22	4.29	(0.19)
EUR	Decrease by 5% <sup>#</sup>	14.91	14.60	(4.21)	(0.13)	10.77	11.22	(4.29)	0.19
CHF	Increase by $5\%^{\#}$	0.10	0.20	4.10	(0.04)	I	4.79	3.88	(1.86)
CHF	Decrease by 5% <sup>#</sup>	0.10	0.20	(4.10)	0.04	1	4.79	(3.88)	1.86
# Holding all t	# Holding all the variables constant								

# Holding all the variables constant

# Accounting for cash flow hedge d.

The objective of hedge accounting is to represent, in the Group's financial statements, the effect of the Group's use of financial instruments to manage exposures arising from particular risks that could affect profit or loss. As part of its risk management strategy, the Group makes use of financial derivative instruments, such as foreign currency range forwards and forward exchange contracts for hedging the risk arising on account of highly probable foreign currency forecast sales.

time of inception of the hedge and periodically thereafter. The Group assesses hedge effectiveness on prospective basis. The prospective hedge effectiveness test is The Group has a Board approved policy on assessment, measurement and monitoring of hedge effectiveness which provides a guideline for the evaluation of hedge effectiveness, treatment and monitoring of the hedge effective position from an accounting and risk monitoring perspective. Hedge effectiveness is ascertained at the a forward looking evaluation of whether or not the changes in the fair value or cash flows of the hedging position are expected to be highly effective in offsetting the changes in the fair value or cash flows of the hedged position over the term of the relationship. For derivative contracts designated as hedge, the Group documents, at inception, the economic relationship between the hedging instrument and the hedged item, the hedge ratio, the risk management objective for undertaking the hedge and the methods used to assess the hedge effectiveness. The derivative contracts have been taken to hedge foreign currency fluctuations risk arising on account of highly probable foreign currency forecast sales. The Group applies cash flow hedge to hedge the variability arising out of foreign exchange currency fluctuations on account of highly probable forecast sales. Such contracts are generally designated as cash flow hedges. The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the currency, amount and timing of their respective cash flows. The forward exchange forward contracts are denominated in the same currency as the highly probable future sales, therefore the hedge ratio is 1:1. Further, the entity has excluded the foreign currency basis spread and takes such excluded element through the income statement. Accordingly, the Group designates only the spot rate in the hedging relationship.

## Notes to the Restated Consolidated financial information

for the year ended March 31, 2022

for the year ended March 31, 2022

Hedge effectiveness is assessed through the application of dollar offset method and designation of spot rate as the hedging instrument. The excluded portion of the foreign currency basis spread is taken directly through income statement.

The table below enumerates the Group's hedging strategy, typical composition of the Group's hedge portfolio, the instruments used to hedge risk exposures and the type of hedging relationship for the period ended March 31, 2022:

	Type of risk/ hedge position	Hedged item	Description of hedging strategy	Hedging instrument	Description of hedging instrument	Type of hedging relationship
1	Foreign Currency hedge	Highly probable forecast sales	Foreign currency denominated highly probable forecast sales is converted into functional currency using a forward contract.	Foreign exchange forward contracts	Forward contracts are contractual agreements to buy or sell a specified financial instrument at a specific price and date in the future. These are customized contracts transacted in the over-the- counter market. Further, the foreign currency basis spread is separated and accounted for at FVTPL. Accordingly, only the spot rate has been designated in the hedging relationship.	

The tables below provide details of the derivatives that have been designated as cash flow hedges for the periods presented:

## As at March 31, 2022

							()	NR in Crores)
	Notional principal amounts	Derivative Financial Instruments - Assets	Derivative Financial Instruments - Liabilities	Change in fair value for the year recognized in OCI	Ineffectiveness recognized in profit or loss	Line item in profit or loss that includes hedge ineffective-ness	Amount reclassified from cash flow hedging reserve to profit or loss	Line item in profit or loss affected by the reclassifica- tion
Foreign exchange forward contracts	13.00 (USD)	6.26	-	0.53	-	Not applicable	5.68	Revenue

for the year ended March 31, 2022

## As at March 31, 2021

								(INI	R in Crores)
	Notional principal amounts	Derivative Financial Instruments - Assets	Derivative Financial Instruments - Liabilities	Change in fair value for the year recognized in OCI	Ineffectiveness recognized in profit or loss	Line item in profit or loss that includes hedge ineffective- ness	Contracts novated from PEL to PPL	Amount reclassified from cash flow hedging reserve to profit or loss	Line item in profit or loss affected by the reclassifica- tion
Foreign exchange forward	11.30 (USD)	16.36	-	10.47	-	Not applicable	(4.30)	(0.44)	Revenue
contracts									

The table below provides a profile of the timing of the notional amounts of the Group's hedging instruments (based on residual tenor) along with the average price or rate as applicable by risk category:

	As at March 31, 2022				As at March 31, 2021			
	Total	Upto 1 year	1-5 years	Over 5 years	Total	Upto 1 year	1-5 years	Over 5 years
Foreign currency								
risk:								
Forward exchange	13.00	13.00	-	-	11.30	11.30	-	-
contracts	(USD)	(USD)			(USD)	(USD)		
Average INR:USD	77.87	77.87	-	-	77.11	77.11	-	-
forward contract								
rate								

(iii) The following table provides a reconciliation by risk category of the components of equity and analysis of OCI items resulting from hedge accounting:

	(INR in Crores)
Movement in Cash flow hedge reserve for the years ended	31 March 2022
Balance as at March 04, 2020	-
Effective portion of changes in fair value:	
Foreign exchange forward contracts	13.77
Tax on movements on reserves during the period	(3.30)
Contracts novated from Piramal Enterprises Limited	(5.53)
Tax on movements on reserves during the period	1.23
Net amount reclassified to profit or loss:	
Effective portion of changes in fair value:	
Foreign exchange forward contracts	(0.44)
Tax on movements on reserves during the period	0.15
Closing balance as at March 31, 2021	5.88
Effective portion of changes in fair value:	
Foreign exchange forward contracts	0.71
Tax on movements on reserves during the period	(0.18)
Net amount reclassified to profit or loss:	
Effective portion of changes in fair value:	
Foreign exchange forward contracts	7.68
Tax on movements on reserves during the period	(2.00)
Closing balance as at March 31, 2022	12.09

for the year ended March 31, 2022

## 47 Movement in Provisions :

		(INR in Crores)
	Onerous	Contracts
Particulars	As at March 31, 2022	As at March 31, 2021
Balances as at the beginning of the year	0.08	0.10
Amount used	-	(0.03)
Revaluation of closing balances	*	0.01
Balances as at the end of the year	0.08	0.08
Classified as Non-current (Refer note 18)	0.08	0.08
Total	0.08	0.08

\*below rounding off norms adopted by the group

Provision for Onerous contracts represents the amounts provided for contracts where the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received under it.

#### 48 Below table provides the geographical information in term of Ind AS 108:

**Geographical Segments** 

Particulars	Within India		Outside India		Total	
	March 2022	March 2021	March 2022	March 2021	March 2022	March 2021
Revenue from operations	1,225.55	882.66	5,333.55	5,432.24	6,559.10	6,314.90
Carrying amount of Non current Assets*	2,855.12	1,956.00	5,249.59	4,842.59	8,104.71	6,798.59

\* Other than Financial assets, deferred tax assets and Net Advance Tax Paid

No customer contributed more than 10% of the total revenue of the Group

#### 49 Income taxes relating to operations

#### a) Tax expense recognised in statement of profit and loss

		(INR in Crores)
	Year Ended	Period Ended
	March 31, 2022	March 31, 2021
Current tax		
In respect of the current year	191.13	116.34
	191.13	116.34
Deferred tax		
Deferred Tax, net	(82.11)	(2.32)
	(82.11)	(2.32)
Total tax expense recognised	109.02	114.02

## b) Tax (expense)/ benefits recognised in other comprehensive income

		(INR in Crores)
	Year Ended March 31, 2022	
Deferred tax		
Arising on income and expenses recognised in other comprehensive income:		
Exchange loss on long term loans transferred to OCI	(5.38)	1.60
Fair value remeasurement of hedging instruments entered into for cash flow hedges	(2.18)	(1.93)
Remeasurement of defined benefit obligation	(0.07)	0.82
Total tax expense recognised	(7.63)	0.49

for the year ended March 31, 2022

#### c) Deferred tax balances

# The following is the analysis of deferred tax assets/(liabilities) presented in the consolidated restated statement of assets and liabilities:

		(INR in Crores)
	As	at As at
	March 31, 202	2 March 31, 2021
Deferred tax assets (net)	297.2	27 244.12
Deferred tax liabilities (net)	(192.0	(222.49)
	105.2	21.63

Deferred tax assets and liabilities are recognized for the future tax consequences of temporary differences between the carrying values of assets and liabilities and their respective tax bases, and unutilized business loss and depreciation carry-forwards and tax credits. Deferred tax assets are recognized to the extent that it is probable that future taxable income will be available against which the deductible temporary differences, unused tax losses, depreciation carry-forwards and unused tax credits could be utilized.

## Movement of deferred tax during the year ended March 31, 2022

Particulars	Balance as at April 01, 2021	Recognised in statement of profit and loss	Foreign Currency Translation Impact	Recognised in other comprehensive income	Acquired through business combination (Refer note 63A(i))	Closing balance
Deferred tax (liabilities)/assets in relation to:						
Expected Credit Loss on Trade Receivables	0.24	0.75	-	-	-	0.99
Brought forward losses	239.87	69.30	10.39	-	-	319.56
Recognition of lease rent expense	0.07	0.15		-	-	0.22
Disallowances for items allowed on payment basis	15.05	58.20	1.39	-	-	74.64
Unrealised profit margin on inventory	20.65	(13.48)		-	-	7.17
Property, Plant and Equipment and Intangible assets	(246.52)	(36.65)	(3.59)	-	0.95	(285.81)
Measurement of financial liabilities at amortised cost	(0.14)	0.07	-	-	-	(0.07)
Remeasurement of defined benefit obligation	0.82	-	-	(0.07)	-	0.75
Fair value measurement of derivative contracts	(4.30)	4.72	-	(2.18)	-	(1.76)
Other temporary differences	(4.11)	(6.33)	0.01	-	-	(10.43)
Exchange differences on long term loans designated as net investments transferred to OCI	-	5.38	-	(5.38)	-	-
Total	21.63	82.11	8.20	(7.63)	0.95	105.26

for the year ended March 31, 2022

## Movement of Deferred Tax during the period March 04, 2020 to March 31, 2021

Particulars	Balance as at April 01, 2021	Recognised in statement of profit and loss	Foreign Currency Translation Impact	Recognised in other comprehensive income	Acquired through business combination (Refer note 63A(i))	Closing balance
Deferred tax (liabilities)/assets in						
relation to:						
Expected Credit Loss on Trade Receivables	-	0.24	-	-	-	0.24
Brought forward losses	148.23	77.94	13.70	-	-	239.87
Recognition of lease rent expense	-	0.07	-	-	-	0.07
Disallowances for items allowed on payment basis	-	15.29	(0.24)		-	15.05
Unrealised profit margin on inventory	28.47	(7.82)	-	-	-	20.65
Property, Plant and Equipment and Intangible assets	(159.01)	(72.03)	0.21	-	(15.69)	(246.52)
Measurement of financial liabilities at amortised cost	-	(0.14)	-	-	-	(0.14)
Remeasurement of defined benefit obligation	-	-	-	0.82	-	0.82
Fair value measurement of derivative contracts	(1.51)	(0.86)	-	(1.93)	-	(4.30)
Other temporary differences	2.62	(8.77)	2.04	-	-	(4.11)
Exchange differences on long term loans designated as net investments transferred to OCI	-	(1.60)		1.60	-	
Total	18.80	2.32	15.71	0.49	(15.69)	21.63

## The income tax expense for the period can be reconciled to the accounting profit as follows:

		(INR in Crores)
Particulars	For the year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Consolidated Profit before tax	425.95	901.81
Less: Profit recognised on account of common control acquisition (Refer note 63(B)(iii))	-	(282.02)
Profit before tax	425.95	619.79
Income tax expense calculated at 25.17%	107.21	156.00
Effect of expenses that are not deductible in determining taxable profit	5.88	9.43
Utilisation of previously unrecognised tax losses	(20.99)	(26.67)
Effect of incomes which are taxed at different rates	(4.22)	(5.38)
Effect of incomes which are exempt from tax	-	6.54
Deferred tax asset created on unrecognised tax losses of previous years	(47.94)	(78.10)
Tax provision for earlier years	-	(20.06)
Tax losses for which no deferred income tax is recognised	58.63	34.08
Temporary differences for which no deferred income tax was recognised	6.89	6.13
Unrealised profit margin on inventory on which deferred tax asset is not created	(0.82)	0.22
Effect of deduction from dividend income	-	14.37
Others	4.39	17.46
Income tax expense recognised in consolidated statement of profit and loss	109.03	114.02

for the year ended March 31, 2022

The tax rate used for the reconciliations above is the corporate tax rate of 25.17% for the year ended March 31, 2022 and March 31, 2021 by corporate entities in India on taxable profits under tax law in Indian jurisdiction.

In assessing the realizability of deferred tax assets, the Group considers the extent to which it is probable that the deferred tax asset will be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits (after considering the Covid-19 impact) during the periods in which those temporary differences and tax loss carry-forwards become deductible. The Group considers the expected reversal of deferred tax liabilities, projected future taxable income and tax planning strategies in making this assessment.

Based on the level of historical taxable income and projections for future taxable income over the periods in which the deferred income taxes are deductible, the Group believes that it is probable that the Group will realize the benefits of this deferred tax asset. The amount of deferred tax asset considered realizable, however, could be reduced in the near term if the estimates of future taxable income during the carry-forward period are reduced.

In addition to this, during the period, the Group has recognized Deferred Tax Asset of ₹ 47.94 Crores (Previous year ₹ 78.10 Crores) on unused tax losses, considering profits in the past years and reasonable certainty of realisation of such deferred tax asset in the future years.

Deferred tax asset amounting to ₹ 193.23 Crores (Previous Period ₹ 161.77 crores) as at March 31, 2022 in respect of unused tax losses, temporary differences and tax credits was not recognized by the Group, considering that the Company and its subsidiaries had a history of tax losses for recent years. Unrecognized Deferred tax of ₹ 193.23 Crores (Previous Period ₹ 124.66 Crores) as at March 31, 2022 are attributable to carry forward tax losses which are not subject to expiration dates. The remaining unrecognized deferred tax of ₹ Nil (Previous Period ₹ 37.11 Crores) as at March 31, 2022 are attributable to carry forward tax losses which as the carry forward tax losses which expires in various years upto December 31, 2037.

Deferred income taxes are not recognised on the undistributed earnings of subsidiaries, associates where it is expected that the earnings will not be distributed in the foreseeable future or where the tax credit can be availed by the holding company.

Notes to the Restated Consolidated financial information for the year ended March 31, 2022

information
f additional
by way o
Schedule III
mandated by
. Disclosures
50 (a).

	Net Assets (total a as a	Net Assets (total assets minus total liabilities) as at March 31, 2022	Share in Profit for the year ended March 31, 2022	r the year ended 1, 2022	Share in Other Comprehensive Expense for the year ended March 31, 2022	omprehensive 2 year ended 2 2022	Share in Total Comprehensive Loss for the year ended March 31, 2022	prehensive Loss r ended , 2022
Name of the entity	As a % of Consolidated net assets	Amount (₹ in Crores)	As a % of Consolidated profit	Amount (₹ in Crores)	As a % of Consolidated Other Comprehensive Expense	Amount (₹ in Crores)	As a % of Consolidated Total Comprehensive Loss	Amount (₹ in Crores)
Parent								
Piramal Pharma Limited	75.67%	5,067.35	91.25%	343.04	6.86%	6.77	73.69%	349.81
Subsidiaries								
Indian								
Convergence Chemicals Private Limited (w.e.f February 25, 2021)	2.18%	146.07	3.85%	14.49	-0.13%	(0.13)	3.03%	14.36
Hemmo Pharmaceuticals Private Limited (w.e.f June 22, 2021)	2.01%	134.49	7.04%	26.47	-0.09%	(0.09)	5.56%	26.38
Foreign								
Piramal Dutch Holdings N.V.	27.06%	1,812.15	-16.13%	(60.63)	-27.61%	(27.26)	-18.52%	(87.89)
Piramal Healthcare Inc.	21.84%	1,462.87	59.65%	224.26	41.81%	41.28	55.94%	265.54
Piramal Critical Care, Inc.	12.93%	865.75	31.73%	119.28	31.37%	30.97	31.65%	150.25
Piramal Pharma Inc.	0.21%	13.77	-0.02%	(0.09)	0.50%	0.49	0.08%	0.40
PEL Pharma Inc.	-0.85%	(56.74)	-6.12%	(23.01)	-20.98%	(20.72)	-9.21%	(43.73)
Ash Stevens LLC	9.15%	612.56	9.70%	36.45	21.27%	21.00	12.10%	57.45
Piramal Pharma Solutions Inc.	-7.49%	(501.27)	-21.42%	(80.52)	-15.98%	(15.78)	-20.29%	(96.30)
Piramal Critical Care Italia, S.P.A	0.28%	18.45	-0.75%	(2.81)	-0.30%	(0.30)	-0.65%	(3.11)
Piramal Critical Care Deutschland GmbH	0.14%	9.22	-2.92%	(10.97)	-0.32%	(0.32)	-2.38%	(11.29)
Piramal Healthcare (UK) Limited	10.17%	681.25	3.84%	14.44	-8.70%	(8.59)	1.23%	5.85
Piramal Healthcare Pension Trustees Limited	0.00%		0.00%		0.00%		0.00%	
Piramal Critical Care Limited	1.00%	66.89	-24.74%	(93.00)	3.91%	3.86	-18.78%	(89.14)
Piramal Healthcare (Canada) Limited	10.50%	703.30	19.12%	71.89	27.56%	27.21	20.88%	99.10
Piramal Critical Care South Africa (Pty) Ltd	0.11%	7.54	0.53%	2.00	0.38%	0.38	0.50%	2.38
Piramal Critical Care B.V.	-0.51%	(34.12)	-7.64%	(28.72)	0.92%	0.91	-5.86%	(27.81)
Piramal Critical Care Pty. Ltd.	0.04%	2.71	0.14%	0.52	0.06%	0.06	0.12%	0.58
PEL Healthcare LLC (w.e.f June 26, 2020)	1.27%	85.27	-12.12%	(45.56)	3.93%	3.88	-8.78%	(41.68)
Piramal Pharma Japan GK (w.e.f November 21, 2021)	0.01%	0.50	-0.03%	(0.13)	-0.03%	(0.03)	-0.03%	(0.16)
Associates								
(Investment as per the equity method)								
Indian								
Allergan India Private Limited	1.17%	78.09	15.71%	59.07	0.00%	I	12.44%	59.07
Yapan Bio Private Limited	1.52%	101.73	-0.01%	(0.04)	0.00%		-0.01%	(0.04)
(w.e.t. December 20, 2021)	CO 110/	101 001		(100 40)	1007 10			100 JU 11
Consolidation Adjustments	-08.41%	(4, 281.23)	%00.0C-	(190.47)	30.00%	c1.c2	-32.12%	(75.001)
lotal	100.00%	6,696.60	100.00%	375.96	100.00%	98.74	100.00%	474.70

	Net Asso minus t as at N	Net Assets (total assets minus total liabilities) as at March 31, 2021	Share in Profit or (loss) for the year ended March 31, 2021	ofit or (loss) ar ended 1, 2021	Share in Other Comprehensive Income for the year ended March 31, 2021	omprehensive year ended , 2021	Share in Total Comprehensive Income for the year ended March 31, 2021	omprehensive : year ended L, 2021
Name of the entity	As a % of Consolidated net assets	Amount (₹ in Crores)	As a % of Consolidated profit/ (loss)	Amount (₹ in Crores)	As a % of Consolidated Other Comprehensive Income/ (Expense)	Amount (₹ in Crores)	As a % of Consolidated Total Comprehensive Income/ (Loss)	Amount (₹ in Crores)
Parent								
Piramal Pharma Limited	73.16%	4,100.83	68.44%	571.49	2.59%	3.28	59.77%	574.77
Subsidiaries								
Indian								
Convergence Chemicals Private Limited (w.e.f February 25, 2021)	2.35%	131.78	-0.04%	(0.35)	-0.07%	(60.0)	-0.05%	(0.44)
Foreign								
Piramal Dutch Holdings N.V.	33.90%	1,900.04	-6.12%	(51.14)	-5.01%	(6.34)	-5.98%	(57.48)
Piramal Healthcare Inc.	21.36%	1,197.34	2.73%	22.83	52.37%	66.28	9.27%	89.11
Piramal Critical Care, Inc.	16.07%	900.85	26.77%	223.56	-21.48%	(27.19)	20.42%	196.37
Piramal Pharma Inc.	0.24%	13.37	-0.10%	(0.85)	-0.38%	(0.48)	-0.14%	(1.33)
PEL Pharma Inc.	-0.23%	(13.01)	-2.62%	(21.88)	14.88%	18.83	-0.32%	(3.05)
Ash Stevens LLC	9.90%	554.83	11.92%	99.56	-18.41%	)	7.93%	76.26
Piramal Pharma Solutions Inc.	-7.22%	(404.51)	-10.06%	(84.04)	9.89%	12.52	-7.44%	(71.52)
Piramal Critical Care Italia, S.P.A	0.38%	21.56	-0.78%	(6.48)	0.35%	0.44	-0.63%	(6.04)
Piramal Critical Care Deutschland GmbH	0.23%	13.08	-1.64%	(13.68)	0.00%	(0.00)	-1.42%	(13.68)
Piramal Healthcare (UK) Limited	12.05%	675.32	4.89%	40.86	41.85%	52.96	9.76%	93.82
Piramal Healthcare Pension Trustees Limited	0.00%	I	0.00%	I	0.00%	1	0.00%	•
Piramal Critical Care Limited	2.78%	156.04	-8.35%	(69.73)	3.77%	4.77	-6.76%	(64.96)
Piramal Healthcare (Canada) Limited	10.78%	604.19	19.16%	160.03	32.39%	7	20.91%	201.02
Piramal Critical Care South Africa (Pty) Ltd	0.09%	5.15	-0.01%	(0.04)	0.27%		0.03%	0.30
Piramal Critical Care B.V.	-0.11%	(6.30)	-3.55%	(29.61)	0.60%		-3.00%	(28.85)
Piramal Critical Care Pty. Ltd.	0.04%	2.41	-0.01%	(0.07)	0.31%	0.39	0.03%	0.32
PEL Healthcare LLC (w.e.f June 26, 2020)	2.27%	127.30	-0.85%	(7.09)	3.00%	3.79	-0.34%	(3.30)
Associates								
(Investment as per the equity method)								
Indian								
Allergan India Private Limited	1.96%	109.67	5.09%	42.54	0.00%		4.42%	42.54
Consolidation Adjustments	-80.02%	(4,484.94)	-4.90%	(40.88)	-16.91%		-6.48%	(62.28)
Total	100.00%	5,605.00	100.00%	835.03	100.00%	126.55	100.00%	961.58

50 (b). Disclosures mandated by Schedule III by way of additional information

Notes to the Restated Consolidated financial information for the year ended March 31, 2022

for the year ended March 31, 2022

## 51 Fair Value Measurement

Financial Instruments by category:

## a) <u>Categories of Financial Instruments:</u>

/ <u> </u>				(INR in Crores)
	March	31, 2022	March	31, 2021
	FVTPL	Amortised Cost	FVTPL	Amortised Cost
Financial Assets				
Investments in Equity shares	50.34	-	13.00	-
Investments in Mutual funds	37.01	-	-	-
Cash & Bank Balances	-	328.99	-	405.62
Trade Receivables	-	1,785.28	-	1,574.94
Other Financial Assets	7.48	138.94	17.07	165.92
	94.83	2,253.21	30.07	2,146.48
Financial liabilities				
Borrowings	-	4,023.28	-	2,910.19
including Current Maturities of Long Term Debt)				
Lease Liability	-	104.64	-	114.90
Trade Payables	-	1,026.35	-	917.94
Other Financial Liabilities	-	259.43	-	722.87
	-	5,413.70	-	4,665.90

## b) Fair Value Hierarchy and Method of Valuation

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the group has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

					(IN	R in Crores)
			Ν	<b>March 31, 2022</b>	2	
Financial Assets	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at FVTPL - Recurring Fair						
Value Measurements						
Investments						
Investments in Equity Shares	i	50.34	-	-	50.34	50.34
Investment in Mutual Funds	i	37.01	37.01	-	-	37.01
Other Financial Assets - Current						
Derivative Financial Assets	ii	7.48	-	7.48	-	7.48
					(IN	R in Crores)
			Ν	1arch 31, 2022	2	
Financial Liabilities	Notes	Carrying Value	Level 1	Level 2	Level 3	Total

Financial Liabilities	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at Amortised Cost for which fair values are disclosed						
Borrowings (including Current Maturities of Long -Term Borrowings)	iii	4,023.28	-	-	4,023.28	4,023.28

for the year ended March 31, 2022

					(IN	R in Crores)
			Ν	March 31, 2021	[	
Financial Assets	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at FVTPL - Recurring Fair						
Value Measurements						
Investments						
Investments in Equity Shares	i	13.00	-	-	13.00	13.00
Other Financial Assets						
Derivative Financial Assets	ii	17.07	-	17.07	-	17.07

(INR in Crores)

			Ν	Aarch 31, 2021		
Financial Liabilities	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at amortized cost for which fair values are disclosed						
Borrowings (including Current Maturities of Long -Term Borrowings)	iii	2,910.19	-	-	2,910.19	2,910.19

Except for those financial instruments for which the carrying amounts are mentioned in the above table, the Company considers that the carrying amounts recognised in the financial statements approximate their fair values.

For financial assets that are measured at fair value, the carrying amounts are equal to the fair values.

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, overthecounter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration, Debentures, Term Loans, investment in Alternate Investment Funds and ICDs included in level 3.

Valuation techniques used to determine the fair values:

- i. This includes mutual funds and equity shared which are fair valued using quoted prices and closing NAV in the market.
- ii. This includes forward exchange contracts . The fair value of the forward exchange contract is determined using forward exchange rate at the restated statement of assets and liabilities date.
- iii. Fair values of borrowings are based on discounted cash flow using a current borrowing rate. They are classified as Level 3 values hierarchy due to the use of unobservable inputs, including own credit risk. The discounting factor used has been arrived at after adjusting the rate of interest for the financial liabilities by the difference in the Government Securities rates from date of initial recognition to the reporting dates.

for the year ended March 31, 2022

## c) <u>Fair value measurements using significant unobservable inputs (level 3)</u>

The following table presents the changes in level 3 items for the period ended March 31, 2022 and March 31, 2021.

	(INR in Crores)
	Equity Shares
As at March 04, 2020	9.85
Acquisitions	5.57
Gains/(Losses) recognised in profit or loss	(0.86)
Exchange Fluctations	(1.56)
As at March 31, 2021	13.00
Acquisitions	15.44
Gains recognised in profit or loss	21.18
Exchange Fluctations	0.72
As at March 31, 2022	50.34

d) Management uses its best judgment in estimating the fair value of its financial instruments (including impact on account of Covid-19). However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Group could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each year end.

## 52 Leases

(i) Amounts recognised in the restated statement of assets and liabilities

## **<u>Right-of-use assets</u>**

Following are the changes in the carrying value of right of use assets for the year ended March 31, 2022

Category of Asset	Opening as on 1st April, 2021	Acquistion through Business Combination*	Additions during 2021-22	Deductions during 2021-22	Depreciation for 2021-22	Foreign currency translation impact	(INR in Crores) Closing as on 31st March, 2022
Building	124.04	-	10.00	0.93	25.68	4.46	111.89
Leasehold Land	5.27	54.09	6.69	-	0.27	-	65.78
Equipments	0.87	0.50	-	-	0.52	-	0.85
Total	130.18	54.59	16.69	0.93	26.47	4.46	178.52

Following are the changes in the carrying value of right of use assets for the period ended March 31, 2021

(INR	in	Crores)
------	----	---------

Category of Asset	Balance as at March 04, 2020	Acquistion through Business Combination*	Additions during 2020-21	Deductions for the period	Depreciation for the period	Foreign currency translation impact	Closing as on 31st March, 2021
Building	77.38	16.26	45.63	-	20.00	4.77	124.04
Leasehold Land	5.20	-	0.14	-	0.07	-	5.27
Equipments	0.37	1.03	-		0.50	-0.03	0.87
Total	82.95	17.29	45.77	-	20.57	4.74	130.18

\*Refer note 63 (A) (I)

for the year ended March 31, 2022

#### (ii) Amounts recognised in the statement of profit or loss

The statement of profit or loss shows the following amounts relating to leases:

		(INR in Crores)
Particulars	Year ended March 31, 2022	For the period March 4, 2020 to March 31, 2021
Interest expense on lease liabilities (included in finance cost)	5.73	5.17
Expense relating to short-term leases (included in Operating Expenses)	2.91	7.86
Expense relating to leases of low-value assets (other than short term leases as disclosed	25.34	20.76
above) (included in Operating expenses)		

The weighted average incremental borrowing rate applied to lease liabilities ranges between 2.51% to 11.77%.

The bifurcation below provides details regarding the contractual maturities of lease liabilities on an undiscounted basis:

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
1 year	18.91	37.84
1-3 years	32.28	48.29
3-5 years	23.24	41.36
More than 5 years	121.65	115.73

## 53 Trade Receivables ageing (#)

As at March 31, 2022

						(INR	in Crores)
Ageing of receivables	Not Due	Less than 6 months	6 months -1 year	1-2 Years	2-3 years	More than 3 years	Total
<b>Undisputed Trade Receivables :</b>							
Considered Good	1,373.57	380.68	33.33	3.12	-	-	1,790.70
Credit impaired	-	0.05	1.34	7.00	6.41	34.30	49.10
Total	1,373.57	380.73	34.67	10.12	6.41	34.30	1,839.80

## As at March 31, 2021

							in Crores)
Ageing of receivables	Not Due	Less than 6 months	6 months -1 year	1-2 Years	2-3 years	More than 3 years	Total
<b>Undisputed Trade Receivables :</b>							
Considered Good	1,255.32	290.65	30.25	2.09	0.85	-	1,579.16
Credit impaired	-	-	1.80	7.49	12.97	20.81	43.07
Disputed Trade Receivables :							
Credit impaired	-	0.03	-	-	-	-	0.03
Total	1,255.32	290.68	32.05	9.58	13.82	20.81	1,622.26

(INID in Crores)

<sup>#</sup> Where due date has not been specified, ageing has been calculated basis transaction date.

for the year ended March 31, 2022

## 54 Trade Payable Ageing

As at March 2022

						(INR in Crores)
	Out	standing for follow	ving periods from	due date of paym	ient	
Particulars	Not Due	Less than 1 year	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	36.51	12.42	0.21	-	0.24	49.38
(ii) Others	113.08	208.66	0.49	1.28	3.22	326.73
Total	149.59	221.08	0.70	1.28	3.46	376.11

## As at March 2021

(INR in Crores)

	Out					
Particulars	Not Due	Less than 1 vear	1-2 years	2-3 years	More than 3 years	Total
(i) MSME	12.12	15.75	0.02	0.24	0.11	28.24
(ii) Others	174.14	87.40	11.85	0.40	2.48	276.27
Total	186.26	103.15	11.87	0.64	2.59	304.51

Accrued expenses amount to ₹ 650.24 Crores as on March 31, 2022 (as on March 31, 2021 - ₹ 613.43 Crores)

## 55 Capital work in-progress (CWIP)

i. Ageing for Capital work in-progress (CWIP) as at March 31, 2022

					(INR in Crores)			
		Amount in CWIP for a period of						
Capital work in-progress (CWIP)*	Less than	Less than 14.2		More than	Total			
	1 year	1 to 2 years	2 to 3 years	3 years	Iotai			
a. Projects in progress	375.99	76.82	33.77	118.54	605.12			

## Ageing for Capital work in-progress (CWIP) as at March 31, 2021

					(INR in Crores)			
		Amount in CWIP for a period of						
Capital work in-progress (CWIP)*	Less than	1 to 2 years	2 to 3 years	More than	Total			
	1 year	1 to 2 years	2 to 5 years	3 years	IUtai			
a. Projects in progress	173.62	58.28	28.84	89.90	350.64			

\*Above disclsoure includes entities in the Group having balance of more than 10% of total capital work in progress.

# ii. Project wise details of CWIP project whose completion is overdue or has exceeded its cost compared to its original plan. ^\*

As at March 31, 2022

				(1	INR in Crores)
		Т	o be completed i	n	
Capital work in-progress (CWIP)	Less than 1 year	1 to 2 years	2 to 3 years	More than 3 years	Total
Projects in progress					
1. Project 1	-	131.68	-	-	131.68
2. Project 2	64.11	-	-	-	64.11
3. Project 3	19.36	-	-	-	19.36

\*Above disclsoure includes entities in the Group having balance of more than 10% of total capital work in progress.

^There are no material projects which are delayed from its original planned cost or time

for the year ended March 31, 2022

## As at March 31, 2021

				()	INK III Crores)				
		To be completed in							
Capital work in-progress (CWIP)	Less than 1 year	1 to 2 years	2 to 3 years	More than 3 years	Total				
Projects in progress									
1. Project 1	-	-	126.95	-	126.95				
2. Project 2	-	30.44	-	-	30.44				

#### 56 Inatangible Assets under Development (IAUD)

i. Ageing for Intangible Assets under Development (IAUD) as at March 31, 2022

					(INR in Crores)			
		Amount in IAUD for a period of						
Assets under Development (IAUD)*	Less than	Less than 1 to 2 years 2 to 3 years		More than 3	Total			
	1 year	1 to 2 years	2 to 5 years	years	Iotai			
a. Projects in progress	264.62	40.91	34.56	80.74	420.83			

#### Ageing for Intangible Assets under Development (IAUD) as at March 31, 2021

(INR in Crores)

	Amount in IAUD for a period of				
Assets under Development (IAUD)*	Less than 1 year	1 to 2 years	2 to 3 years	More than 3 years	Total
a. Projects in progress	51.00	48.56	46.64	51.99	198.19

\*Above disclsoure includes entities in the Group having balance of more than 10% of total Intangible assets under development.

57 The group and its associates have not been declared as wilful defaulter by any bank or financial institution or any other lender

#### 58 Relationship with struck off companies

			(INR in Crores)
Name of struck off Company	Nature of transactions with struck-off Company	Balance outstanding as at March 31, 2022	Relationship with the Struck off company, if any, to be disclosed
Balance with Piramal Pharma Limited			
Central Agency & Services Private Limited	Receivables	0.01	Customer
Welink Smo India Private Limited	Payable	*	Vendor
EMS Networks Pvt Ltd	Payable	*	Vendor
Secureplus Allied Private Limited	Payable	0.03	Vendor
Apex Associates Private Limited	Payable	*	Vendor
Epic Attires Private Limited	Payable	*	Vendor
Balance with Convergence Chemical Pharma Limited			
Graphite India Limited	Payable	-	Vendor

(INR in Crores)

for the year ended March 31, 2022

			(INR in Crores)
Name of struck off Company	Nature of transactions with struck-off Company	Balance outstanding as at March 31, 2021	Relationship with the Struck off company, if any, to be disclosed
<b>Balance with Piramal Pharma Limited</b>			
Central Agency & Services Private Limited	Receivables	0.02	Customer
Office Bazaar Supplies Private Linited	Payable	0.01	Vendor
Welink Smo India Private Limited	Payable	*	Vendor
Ems Networks Pvt Ltd	Payable	*	Vendor
Secureplus Allied Private Limited	Payable	0.03	Vendor
Apex Associates Private Limited	Payable	*	Vendor
Epic Attires Private Limited	Payable	*	Vendor
Aurozon (India) Private Limited	Advance Paid	0.03	Vendor
Nagadi Consultants Private Limited	Advance Paid	*	Vendor
Balance with Convergence Chemical Private Limited			
Graphite India Limited	Payable	-	Vendor

\* below rounding off norms adopted by the Group

- **59** The Group and its associates have complied with the number of layers prescribed under clause (87) of section 2 of the Act read with Companies (Restriction on number of Layers) Rules, 2017.
- **60** The Group and its associates have not any such transaction which is not recorded in the books of accounts that has been surrendered or disclosed as income during the year in the tax assessments under the Income Tax Act, 1961 (such as, search or survey or any other relevant provisions of the Income Tax Act, 1961.
- 61 The Group and its associates have not traded or invested in crypto currency during the year ended March 31, 2022.
- 62 The Group and its associates do not have any Benami property, where any proceeding has been initiated or pending against the Group for holding any Benami property.

## 63 Business Combinations

A. Summary of acquisitions during the current period

## (i) Acquisition of Hemmo Pharmaceuticals Private Limited (Hemmo)

On June 22, 2021, the Group completed the acquisition of 100% stake in Hemmo Pharmaceuticals Private Limited ('Hemmo') pursuant to an agreement entered on March 31, 2021 for an upfront cash consideration of ₹ 775 Crores and earn-outs linked to achievement of milestones. The Group has completed the purchase price allocation of the assets/liabilities acquired and consequently, measurement period changes have been adjusted to the goodwill. Balance consideration payable is ₹ 89.91 Crores. The acquisition will add peptide API development and manufacturing capabilities.

(a) <u>The fair value of assets and liabilities recognised as a result of the acquisition are as follows:</u>

Particulars	₹ in Crores
Assets	
Property, Plant and Equipment	36.13
Capital work in progress	0.11
Intangible assets	405.62
Intangible asset under development	197.87
Right of use assets	54.59
Investments	0.11
Other Non-current Assets	0.38

for the year ended March 31, 2022

Particulars	₹ in Crores
Inventory	26.34
Trade Receivables	20.44
Cash and cash equivalents & bank balances	77.02
Loans	0.40
Other Non-Current Financial Assets	0.44
Other current Assets	20.68
Deferred Tax Assets	0.95
Total Assets	841.08
Liabilities	
Trade payable	63.94
Other Current Liabilities	17.30
Lease Liability	0.06
Other Liabilities	0.03
Non-current Provisions	1.34
Current Tax Liabilities	1.57
Current Provisions	0.43
Total Liabilities	84.67
Net identifiable assets acquired	756.41

#### (b) <u>Calculation of goodwill</u>

Particulars	₹ in Crores
Purchase consideration	901.47
Less: Net identifiable assets acquired	756.41
Goodwill	145.06

Goodwill is attributable to the synergies to arise from the combination of the acquired technical knowhow and the Piramal Group's Global sales and marketing network which will augment the CDMO offering and allow PPL to provide integrated offerings across the pharmaceutical development cycle. Goodwill is not deductible for tax purpose.

#### (c) <u>Revenue and profit contribution</u>

The revenues and profits contributed to the group for the year ended March 31, 2022 are as follows:

Particulars	₹ in Crores
Revenue	121.62
Profit before tax	35.55

#### (d) <u>Credit/Charge to P&L</u>

Acquisition costs of ₹ 15.08 Crores were charged to Consolidated Statement of Profit and Loss for the year ended March 31, 2022 under the head - Exceptional items.

#### (e) Acquired Receivables

Particulars	₹ in Crores
Fair value of acquired trade receivables	20.44
Gross contractual amount for trade receivables	20.44
Contractual cash flows not expected to be collected	-

for the year ended March 31, 2022

#### (f) <u>Purchase consideration - cash outflow</u>

Particulars	₹ in Crores
Net outflow of cash - investing activities	790.74

B. Summary of acquisitions during the previous period

#### (i) Acquisition of G&W PA Laboratories LLC (G&W PA) (now known as PEL Healthcare LLC)

The Group, through its wholly owned subsidiary, PEL Pharma Inc, has acquired 100% stake in G&W PA Laboratories LLC (G&W PA) (now known as PEL Healthcare LLC) in an all cash deal for a total consideration of ₹ 132.29 Crores. Through this, the group has acquired the solid oral dosage drug product manufacturing facility of G&W PA, located in Sellersville, Pennsylvania. The transaction was closed on June 26, 2020.

(a) Details of purchase consideration

Particulars	USD in Million	₹ in Crores
Cash paid	17.50	132.19
Working capital adjustment	0.01	0.10
Total Purchase Consideration	17.51	132.29

#### (b) <u>The fair value of assets and liabilities recognised as a result of the acquisition are as follows:</u>

Particulars	USD in Million	₹ in Crores
Assets		
Property, Plant and Equipment	15.97	120.60
Intangible assets - Computer Software	1.30	9.83
Trade Receivables	1.94	14.62
Cash and cash equivalents	0.12	0.90
Prepaid expenses	0.08	0.60
Total Assets	19.41	146.55
Liabilities		
Trade payable	0.91	6.83
Total Liabilities	0.91	6.83
Net identifiable assets acquired	18.50	139.72

#### (c) <u>Calculation of goodwill/ (Gain on bargain purchase)</u>

Particulars	USD in Million	₹ in Crores
Consideration transferred	17.51	132.29
Less: Net identifiable assets acquired	18.50	139.72
Gain on bargain purchase	(0.99)	(7.43)

#### (d) Acquired Receivables

Particulars	USD in Million	₹ in Crores
Fair value of acquired trade receivables	1.94	14.62
Gross contractual amount for trade receivables	1.94	14.62
Contractual cash flows not expected to be collected	-	-

for the year ended March 31, 2022

#### (f) <u>Revenue and profit contribution</u>

The revenues and profits to the group for the period ended March 31, 2021 are as follows:

Particulars	USD in Million	₹ in Crores
Revenue	14.78	109.70
Profit/(Loss) before tax	(0.95)	(7.08)

#### (g) Acquisition costs charged to P&L

Acquisition costs of ₹ 2.96 Crores (USD 0.40 million) were charged to Consolidated Statement of Profit and Loss for the period ended March 31, 2021 in relation to the acquisition under the head - Other expenses.

#### (h) <u>Purchase consideration - cash outflow</u>

Particulars	USD in Million	₹ in Crores
Net outflow of cash - investing activities	17.51	132.29

#### (ii) Acquisition of Convergence Chemicals Private Limited ('CCPL')

The Company had acquired 51% stake in CCPL from PEL through business transfer agreement entered on October 06, 2020. The Group had accounted the investment using equity accounting method.

On February 24, 2021, The Company has acquired balance 49% stake held by Navin Fluorine International Limited in CCPL for a cash consideration of ₹ 65.10 Crores. Post this acquisition, CCPL is a wholly owned subsidiary of the Company.

#### (a) Details of purchase consideration

Particulars	₹ in Crores
Consideration for additional stake	65.10
Fair value of previously held interest	67.76
Total Purchase Consideration	132.86

(b) <u>The fair value of assets and liabilities recognised as a result of the acquisition are as follows:</u>

Particulars	₹ in Crores
Assets	
Property, Plant & Equipment	164.75
Capital Work in Progress	0.04
Intangible Assets	0.33
Right of use assets	17.29
Other Financial Assets- non current	0.18
Other non-current assets	0.06
Inventories	15.28
Trade receivables	21.74
Cash and cash equivalents	10.42
Bank balances other than above	3.12
Other Financial Assets- current	0.03
Other current assets	3.25
Total Assets	236.49

for the year ended March 31, 2022

Particulars	₹ in Crores
Liabilities	
Non- current borrowings	51.50
Lease liability- non current	0.52
Provisions- non current	0.11
Deferred tax liabilities	8.10
Current borrowings	6.14
Trade payables	8.32
Other financial liabilities	22.15
Lease liability- current	0.19
Other Current Liabilities	3.07
Provisions- Current	0.90
Current Tax Liabilities (Net)	3.13
Total Liabilities	104.13
Net identifiable assets acquired	132.36

### (c) <u>Calculation of goodwill</u>

Particulars	₹ in Crores
Consideration transferred	132.86
Add: Deferred tax liability recognised on Property, plant and equipment	7.58
Less: Net identifiable assets acquired	132.36
Goodwill <sup>#</sup>	8.08

#Goodwill is not deductible for tax purpose

#### (d) <u>Acquired Receivables</u>

Particulars	₹ in Crores
Fair value of acquired trade receivables	21.74
Gross contractual amount for trade receivables	21.74
Contractual cash flows not expected to be collected	-

### (e) <u>Revenue and profit contribution</u>

The revenues and profits to the group for the period ended March 31, 2021 are as follows:

Particulars	₹ in Crores
Revenue	8.80
Profit/(Loss) before tax	(0.59)

(f) Acquisition costs charged to P&L

Acquisition costs of ₹ \* Crores were charged to Consolidated Statement of Profit and Loss for the period ended March 31, 2021 in relation to the acquisition of CCPL under the head - Other expenses.

\* below r/off norms adopted by group

#### (g) <u>Purchase consideration - cash outflow</u>

Particulars	₹ in Crores
Outflow of cash to acquire subsidiary	
Total value for 100% stake	132.86
Less : Previously held stake	(67.76)
Net outflow of cash - investing activities	65.10

for the year ended March 31, 2022

### (iii) Acquistion of pharmaceutical business from Piramal Enterprises Limited

The Board of Directors ('Board') of the Company at their meeting held on June 26, 2020, had approved:

- a. the Purchase of the pharmaceutical business ('Pharma Business') of the Holding Company 'Piramal Enterprises Limited', held by the Holding Company directly and through its wholly owned subsidiaries, by the Company.
- b. issue of such number of securities of the company, representing 20% paid up share capital of the company on a fully diluted basis to CA Clover Intermediate II Investments (now known as CA Alchemy Investments) ("Carlyle"), an affiliated entity of CAP V Mauritius Limited, an investment fund managed and advised by affiliated entities of The Carlyle Group Inc for the strategic growth investment.

This transaction was successfully closed on October 6, 2020 on receipt of requisite approvals. As a result, the Company received ₹ 3,523.40 Crores as consideration towards 20% equity investment from CA Alchemy Investments.

In accordance with Appendix C to Ind AS 103, the purchase of pharma business being a common control transaction (transaction between a holding company (Piramal Enterprises Limited) and the Company), was accounted for at the carrying values and the financial information has been drawn up with effect from March 4, 2020, being the date of incorporation of the Company. The difference between the carrying value of the net assets of the Pharma Business and consideration paid had been recognised in Capital Reserve.

Particulars			(₹ in Crores)
Assets			
Non-Current Assets			
- Property, Plant & Equipment		2,304.27	
- Capital Work in Progress		253.84	
- Goodwill		835.21	
- Intangible Assets		2,565.57	
- Intangible Assets Under Development		220.60	
- Right of Use Asset		82.95	6,262.44
Financial Assets:			
- Investments		238.68	
- Loans		24.44	
- Other Financial Assets		13.42	276.54
Deferred tax assets (Net)			177.81
Other Non-Current Assets			32.30
Current Assets			
Inventories		1,091.57	
Financial Assets:			
- Trade Receivables		963.02	
- Cash & Cash equivalents		259.65	
- Bank balances other than mentioned above		0.07	
- Other Financial Assets		9.93	
Other Current Assets		373.36	2,697.60
Total Assets	(I)		9,446.69

# Notes to the Restated Consolidated financial information for the year ended March 31, 2022

Particulars		(₹ in Crores)
Liabilities		
Non-Current Liabilities		
Financial Liabilities:		
- Borrowings	1,439.48	
- Other Financial Liabilities	0.71	
- Lease Liability	74.26	1,514.45
Provisions		62.62
Other Non-Current Liabilities		170.65
Current Liabilities		
Financial Liabilities:		
- Borrowings	1,452.10	
- Trade payables	644.01	
- Other Financial Liabilities	251.53	
- Lease Liability	5.74	
Other Current Liabilities	91.69	
Provisions	12.94	
Current Tax Liabilities (Net)	43.71	2,501.72
Total Liabilities (II)		4,249.44
Reserves taken over		
Net value of Assets and liabilities as on March 4, 2020 (I-II)		5,197.25
Less : Consideration in the form of cash		(4,302.00)
Less : Consideration in the form of Share Capital issued (refer note 14)		(185.00)
Add : Securities Premium issued on shares above adjusted against capital reserve		174.33
(refer note 15)		
Less: Deferred tax liability on acquistion		(159.01)
Capital reserve on March 4, 2020	(A)	725.57
Less : Cash movement (including profit for the period March 4, 2020 to October 5, 2020 of ₹ 286.57 crores) not taken over	(B)	(326.34)
Amount Credited to Capital Reserve	(A+B)	399.23

64		For the year	For the period
	Particulars	ended	ended
		March 31, 2022	March 31, 2021
	Miscellaneous Expenses in Note 33 includes Auditors' Remuneration in respect of:		
	A) Statutory Auditors:		
	a) Audit Fees	0.90	0.55
	b) Other Services	0.60	0.03
	c) Out of Pocket Expenses	-	0.02

for the year ended March 31, 2022

**65** Disclosures as required by the Micro, Small and Medium Enterprises Development Act, 2006 ("MSMED Act") are as under:

		(INR in Crores)
Particulars	As at March 31, 2022	As at March 31, 2021
Principal amount outstanding to suppliers registered under the MSMED act and remaining unpaid as at period end	49.45	28.24
Interest due to suppliers registered under the MSMED Act and remaining unpaid as at period end	0.04	10.09
Principal amounts paid to suppliers registered under the MSMED Act, beyond the appointed day during the period	163.56	182.26
Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the period	-	-
Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the period	-	-
Interest due and payable towards suppliers registered under MSMED Act, for Payments already made	1.69	1.42
The amount of interest accrued and remaining unpaid at the end of accounting year	5.33	8.76

- **66** The above information regarding Micro, Small and Medium Enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company.
- 67 The Group does not have any charges or satisfaction which is yet to be registered with ROC beyond the statutory period for the companies incorporated in India.
- 68 The companies incrorporated in India holds the title deeds of all immovable properties in their name
- 69 The ratios for the year and period ended March 31, 2022 and March 31,2021 are as follows:

Sr No.	Particulars	Numerator	Denominator	31st March 2022	31st March 2021	Variance
i	Current Ratio	Current Assets	Current Liabilities	1.34	1.47	-8.5%
ii	Debt Equity Ratio	Total Debt	Total Equity	0.60	0.52	15.7%
iii	Debt Service	Profit before	Interest Expense	2.02	0.64	217.5%
	Coverage Ratio *	Interest, Tax and	on long term debt+			
		Exceptional items	Principal Repayment of			
			long term Debt			
iv	Return on Equity	Net Profit after tax	Average Shareholders	6.1%	14.9%	-8.8%
	ratio		Equity			
v	Inventory	Cost of goods sold	Average inventory	195.12	235.14	-17.0%
	Turnover Ratio					
vi	Trade Receivables	Sales of Products	Average Trade	95.36	98.71	-3.4%
	Turnover Ratio	and Services	Receivable			

for the year ended March 31, 2022

Sr No.	Particulars	Numerator	Denominator	31st March 2022	31st March 2021	Variance
vii	Trade Payables Turnover Ratio	Total Purchases	Average Trade Payables	139.35	163.18	-14.6%
viii	Net capital turnover ratio**	Sales of Products and Services	Working capital excluding borrowings	2.64	3.63	-27.2%
ix	Net profit ratio	Profit after tax before exceptional items	Revenue from operations	6.1%	13.1%	-7.1%
X	Return on Capital Employed	Earnings Before Interest and Taxes	Capital Employed	10.4%	20.8%	-10.4%
xi	Return on Investment #	Income generated from investments	Closing Invesment	41.8%	101.5%	-59.7%

#### Notes:

\*The variance is due to decrease in profitbaility and increase in long term debt during the current year.

\*\* The variance is due to increase in net working capital due to increase in trade receivables and inventories and decrease in other financial liabilites during the current year.

# The variance is due to lower dividend received during the current period and additional investment made in Yapan in current year.

- 70 The Board of Directors of the Company, at their meeting held on October 7, 2021, has inter alia, approved the composite Scheme of Arrangement under applicable provisions of the Companies Act, 2013 between the Company, Piramal Enterprises Limited ('PEL'), Convergence Chemicals Private Limited ('CCPL'), Hemmo Pharmaceuticals Private Limited ('HPPL'), PHL Fininvest Private Limited ('PFPL') and their respective shareholders and creditors ('Scheme'). The Scheme inter alia provides for the following:
  - (i) the transfer by way of demerger of the Demerged Undertaking (as set out in the Scheme) from the PEL to the Company,
  - (ii) the amalgamation of CCPL and HPPL (both being wholly owned subsidiaries of the Company) into the Company.
  - (iii) the amalgamation of PFPL (a wholly owned subsidiary of PEL) into PEL ('FS Amalgamation').

The Company has filed the scheme with the necessary authorities and accordingly the implementation of the scheme is subject to the necessary approvals, sanctions and consents being obtained.

for the year ended March 31, 2022

#### 71 Summary of Restatement Adjustments :

Statement of restatement adjustments to audited financial statements

a) Reconciliation between audited equity and restated equity:

	(INR in Crores)		
Particulars	As at		
	March 31, 2022	March 31, 2021	
Equity as per Audited Financial Statements	6,696.60	5,605.00	
Total Equity as per Restated Consolidated Financial Information	6,696.60	5,605.00	

B) Reconciliation between audited Total Comprehensive Income / (Loss) and restated Total Comprehensive Income / (Loss)

		(INR in Crores)	
Particulars	For the year ended		
	March 31, 2022	March 31, 2021	
Total Comprehensive Income as per Audited Consolidated Financial Statements	474.70	961.58	
Restated Total Comprehensive Income	474.70	961.58	

72 The financial statements have been approved for issue by Company's Board of Directors on March 24, 2023

Signature to note 1 to 72 of the Restated Consolidated financial statements.

### For and on behalf of the Board of Directors

<b>Nandini Piramal</b> Chairperson DIN: 00286092	<b>Vivek Valsaraj</b> Chief Financial Officer	Tanya Sanish Company Secretary
Place - Mumbai	Place - Mumbai	Place - Mumbai
Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023

# Deloitte Haskins & Sells LLP

Chartered Accountants One International Center Tower 3, 27<sup>th</sup>-32<sup>nd</sup> Floor, Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013, Maharashtra, India

> Tele: + 91 22 6185 4000 Fax: +91 22 6185 4001

# **Independent Auditor's Report on Unaudited Interim Condensed Consolidated Financial Information**

### The Board of Directors

Piramal Pharma Limited

#### Introduction

1. We have reviewed the accompanying Unaudited Interim Condensed Consolidated Financial Information of Piramal Pharma Limited ("the Company") and its subsidiaries (collectively, the "Group"), and its share of net profit after tax and total comprehensive income of its associates, which comprises of the Condensed Consolidated Balance Sheet as at December 31, 2022 and the related Condensed Consolidated Statement of Profit and Loss (including other comprehensive income), the Condensed Statement of Changes in Equity and the Condensed Consolidated Statement of Cash Flows for the nine month period then ended, and selected notes thereon (collectively, the "Unaudited Interim Condensed Consolidated Financial Information").

#### **Management Responsibility**

2. The Company's Board of Directors is responsible with respect to preparation and presentation of the Unaudited Interim Condensed Consolidated Financial Information in accordance with Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The respective Board of Directors of companies included in the Group and of its associates are responsible for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent and design, implementation and maintenance of adequate internal control, that were operating effectively for ensuring the accuracy and completeness of the accounting records relevant to the preparation and presentation of the Unaudited Interim Condensed Consolidated Financial Information.

#### Scope of review

3. Our responsibility is to express a conclusion on the Unaudited Interim Condensed Consolidated Financial Information based on our review. We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410 'Review of Interim Financial Information Performed by the Independent Auditor of the Entity', issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of the Group's personnel responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing specified under section 143(10) of the Companies Act, 2013 (the "Act") and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

4. Based on our review conducted as stated above and based on the consideration of the review report of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Unaudited Interim Condensed Consolidated Financial Information has not been prepared, in all material aspects, in accordance with Ind AS 34 prescribed under Section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India.

# Deloitte Haskins & Sells LLP

Chartered Accountants One International Center Tower 3, 27<sup>th</sup>-32<sup>nd</sup> Floor, Senapati Bapat Marg Elphinstone Road (West) Mumbai - 400 013, Maharashtra, India

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#### **Other matters**

- 5. The Company had prepared a separate set of Statement of Unaudited Consolidated Financial Results for the three and nine month period ended December 31, 2022, in accordance with the recognition and measurement principles laid down in the Ind AS 34, prescribed under Section 133 of the Act read with relevant rules issued thereunder and other accounting principles generally accepted in India as per the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended on which we have issued unmodified review report dated February 8, 2023.
- 6. We did not review the interim financial information of eight subsidiaries included in the unaudited consolidated financial information, whose interim financial information reflect total assets of ₹ 9,392.31 Crores as at December 31, 2022, total revenue of ₹ 2,623.84 Crores for the period ended December 31, 2022, total net loss after tax of ₹ 90.63 Crores for the period ended December 31, 2022, total comprehensive income of ₹ 164.43 Crores for the period ended December 31, 2022 and net cash inflows of ₹ 8.20 Crores for the period ended December 31, 2022 as considered in the Unaudited Interim Condensed Consolidated Financial Information. These interim financial information have been reviewed by other auditors whose reports have been furnished to us and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors.

Our conclusion is not modified in respect of above matter.

7. The Unaudited Interim Condensed Consolidated Financial Information includes the interim financial information of seven subsidiaries which have not been reviewed or audited by their auditors, whose interim financial information reflect total assets of ₹ 236.42 Crores as at December 31, 2022, total revenue of ₹ 114.47 Crores for the period ended December 31, 2022, total loss after tax of ₹ 15.28 Crores for the period ended December 31, 2022, total comprehensive loss of ₹ 14.62 Crores for the period ended December 31, 2022 and net cash outflow of ₹ 1.95 Crores for the period ended December 31, 2022, as considered in the Unaudited Interim Condensed Consolidated Financial Information. The unaudited consolidated financial results also includes the Group's share of profit and total comprehensive income of ₹ 0.19 Crores for the period ended December 31, 2022, as considered in the Unaudited Interim Condensed Consolidated Financial Information, in respect of one associate, based on their interim financial information which have not been reviewed by their auditor. According to the information and explanations given to us by the Management, these interim financial information are not material to the Group.

Our conclusion on the Unaudited Interim Condensed Consolidated Financial Information is not modified in respect of our reliance on the interim financial information certified by the Management.

For **DELOITTE HASKINS & SELLS LLP** Chartered Accountants (Firm's Registration No. 117366W/W-100018)

> Rupen K. Bhatt (Membership No. 046930) UDIN: 23046930BGXRJF9104

Place: Goa Date: March 24, 2023

# **Condensed Consolidated Balance Sheet**

as at December 31, 2022

				(INR in Crores)
Par	iculars	Note	As at	As at
	Assets	No.	December 31, 2022	March 31, 2022
	Non-Current Assets			
(a)	Property, Plant & Equipment	3	2,985.67	2,864.07
$\frac{(u)}{(b)}$	Capital Work in Progress		1.094.54	673.15
(c)	Goodwill		1,136.32	1.030.50
(d)	Other Intangible Assets	3	2,823.08	2,806.09
(e)	Intangible Assets under development		567.50	499.19
(f)	Right Of Use Assets		210.18	178.52
(g)	Financial Assets:			
	(i) Investments			
	<ul> <li>Investments accounted for using the equity method</li> </ul>		212.07	179.82
	- Other Investments		47.37	36.95
	(ii) Other Financial Assets		31.55	95.57
(h)			347.50	297.27
(i)	Other non-current assets		105.55	68.69
	Total Non-Current Assets		9,561.33	8,729.82
(a)	Current Assets		1.852.80	1 200 00
(a) (b)	Inventories Financial Assets:	_	1,852.80	1,388.80
(0)	(i) Investments		71.98	50.40
	(ii) Trade receivables		1,454.07	1,785.28
	(iii) Cash & Cash equivalents	4	251.89	228.10
	(iv) Bank balances other than (iii) above		109.15	100.89
	(v) Other Financial Assets		72.17	50.85
(c)	Other Current Assets		655.84	462.90
(0)	Total Current Assets		4.467.90	4.067.22
	Total Assets		14,029.23	12,797.04
	Equity and Liabilities		11,020,20	12,777.01
	Equity			
(a)	Equity Share capital		1,193.32	1.185.91
(b)			5,512.77	5.510.69
	Total equity		6,706.09	6,696.60
	Liabilities			·
	Non-current liabilities			
(a)				
	(i) Borrowings	5	3,361.82	2,622.14
	(ii) Lease liability		104.32	86.20
(1)	(iii) Other Financial Liabilities		0.40	0.40
<u>(b)</u>	Provisions		20.17	12.59
(c)	Deferred tax liabilities (Net)		191.16	192.01
(d)	Other Non-Current Liabilities Total Non-Current Liabilities		196.18	153.76
	Current liabilities		3,874.05	3,067.10
(0)	Financial Liabilities:			
<u>(a)</u>	(i) Borrowings	6	1.780.55	1.401.14
	(ii) Lease liability	0	30.88	18.44
	(iii) Trade payables	-   -	50.00	10.44
	Total outstanding dues of Micro enterprises and small enterprises	_	38.54	49.45
	Total outstanding dues of creditors other than Micro enterprises and small enterprises		1,072.05	976.90
	(iv) Other Financial Liabilities		269.03	259.03
(b)			216.34	222.91
(c)	Provisions		39.30	33.81
(d)			2.40	71.66
	Total Current Liabilities		3,449.09	3,033.34
	Total Liabilities		7,323.14	6,100.44
	Total Equity & Liabilities		14,029.23	12,797.04

The above Condensed Consolidated Balance Sheet should be read in conjuction with the accompanying notes 1-16 Summary of significant accounting policies 2

In terms of our report of even date attached

For Deloitte Haskins & Sells LLP	For and on behalf of the Board of Directors
Chartered Accountants	

#### Rupen K. Bhatt Nandini Piramal Vivek Valsaraj Tanya Sanish Chief Financial Officer Partner Chairperson Company Secretary Membership Number: 046930 DIN: 00286092 Place - Mumbai Place - Mumbai Place - Mumbai Place - Goa Date - March 24, 2023 Date - March 24, 2023 Date - March 24, 2023 Date - March 24, 2023

# **Condensed Consolidated Statement of Profit and Loss**

for the period ended December 31, 2022

Particulars	Note No.	For the period ended December 31, 2022	For the period ended December 31, 2021
Revenue from operations	8	4,917.97	4,427.74
Other Income (Net)	Ű	200.61	197.66
Total Income		5,118.58	4,625.40
Expenses		0,110,000	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Cost of materials consumed		1,195.70	1,328.46
Purchases of Stock-in-Trade		749.75	423.82
Changes in inventories of finished goods, work-in-progress and stock-in- trade		(81.87)	(141.07)
Employee benefits expense		1,422.82	1,185.92
Finance costs		239.93	141.19
Depreciation and amortization expense		492.28	421.02
Other expenses		1,354.60	1,078.91
Total Expenses		5,373.21	4,438.25
Profit / (Loss) before share of net profit of associates and joint ventures, exceptional items and tax		(254.63)	187.15
Share of net profit of associates and joint ventures		46.55	39.97
Profit /(Loss) after share of net profit of associates and joint ventures before exceptional items and tax		(208.08)	227.12
Exceptional Items	9	(6.96)	(15.08)
Profit / (Loss) after share of net profit of associates and joint ventures		(215.04)	212.04
and before tax		(=10.001)	
Less: Income Tax Expense			
Current Tax		77.73	113.35
Deferred Tax Credit		(56.20)	(73.21)
Profit/ (Loss) for the period		(236.57)	171.90
Other Comprehensive Income / (Loss) (OCI), net of tax expense:		· · · · · · · · · · · · · · · · · · ·	
A. Items that will not be reclassified to profit or loss			
(a) Remeasurement of Post Employment Benefit Obligations		(3.77)	0.08
Income Tax Impact on above		0.95	(0.01)
		(2.82)	0.07
B. Items that will be reclassified to profit or loss		, <u>,</u>	
(a) Deferred gains on cash flow hedge		(56.34)	(7.91)
(b) Exchange differences on translation of financial statements of foreign operations		222.25	37.29
Income Tax Impact on above		(4.57)	(0.42)
-		161.34	28.96
Other Comprehensive Income (OCI) for the period, net of tax expense		158.52	29.03
Total Comprehensive Income/ (Loss) for the period, net of tax expense		(78.05)	200.93
Earnings per equity share (Basic) (₹) (Face value of ₹ 10/- each)	10	(1.99)	1.46
Earnings per equity share (Diluted) (₹) (Face value of ₹ 10/- each)	10	(1.99)	1.46

The above Condensed Consolidated Statement of Profit and Loss should be read in conjunction with the accompanying notes 1-16

In terms of our report of even date attached

For Deloitte Haskins & Sells LLP	For and on behalf of the Board of Directors
	I'UI and UI Denail UI the Duard UI Directors

Chartered Accountants

Rupen K. Bhatt	Nandini Piramal	Vivek Valsaraj	Tanya Sanish
Partner	Chairperson	Chief Financial Officer	Company Secretary
Membership Number: 046930	DIN: 00286092		
Place - Goa	Place - Mumbai	Place - Mumbai	Place - Mumbai
Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023

# **Condensed Consolidated Cash Flow Statement**

for the period ended December 31, 2022

		(INR in Crores)		
		For the period ended December 31, 2022	For the period ended December 31, 2021	
А.	Cash Flow from Operating Activities			
	Profit/ (Loss) before share of net profit of associates and joint ventures,	(254.63)	187.15	
	exceptional items and tax			
	Adjustments for :			
	Depreciation and amortisation expense	467.33	405.03	
	Provision written back	(49.80)	-	
	Finance Costs considered separately	239.93	141.19	
	Fair valuation of Financial assets	(7.73)	(13.42)	
	Amortisation of grants & Other deferred income	(29.37)	(27.55)	
	Interest Income on Financial assets	(1.07)	(0.52)	
	Amortisation of Right-of-use assets	24.95	15.99	
	(Gain)/Loss on Sale of Property Plant and Equipment	0.27	(0.11)	
	Profit on Sale on Current Investment (Net)	(1.26)	(1.90)	
	Write-down of Inventories	108.50	25.81	
	Expected Credit Loss on Trade Receivables	33.12	1.47	
	Unrealised foreign exchange loss	85.94	8.31	
	Operating cash flow before Working Capital Changes	616.18	741.45	
	Adjustments for (increase) / decrease in operating assets			
	- Trade receivables	103.92	369.42	
	- Other Current Assets	(128.89)	(83.52)	
	- Other Non Current Assets	(9.22)	12.43	
	- Other Financial Assets - Non Current	78.49	(21.40)	
	- Inventories	(359.59)	(305.45)	
	- Other Financial Assets - Current	44.47	17.69	
	Adjustments for increase / (decrease) in operating liabilities			
	- Trade Payables	45.87	(15.81)	
	- Non - Current provisions	1.65	3.46	
	- Other Current Financial Liabilities	(18.76)	(5.15)	
	- Other Current Liabilities	(14.50)	22.97	
	- Current provisions	0.44	0.88	
	- Other Non-current Financial Liabilities	-	10.77	
	- Other Non-current Liabilities	(7.73)	-	
	Cash Generated from Operations	352.33	747.74	
	- Taxes Paid (Net of Refunds)	(174.06)	(141.29)	
	Net Cash Generated from Operating Activities	178.27	606.45	
В.				
	Payments for Purchase of Property Plant and Equipment / Intangible Assets	(703.85)	(591.73)	
	Proceeds from Sale of Property Plant and Equipment / Intangible Assets	5.57	25.16	
	Purchase of Current Investments (Net)	(19.69)	(11.51)	
	Interest Received	1.44	0.32	
		30.87	81.59	
	Dividend received (net of TDS of ₹ 3.43 Crores (December 21 - ₹ 9.07 Crores))	50.07	01.57	
	Investment in Associate	(20.35)	(101.77)	
	Amount paid on acquisition of subsidiary		(790.74)	
	Transaction cost paid for acquisition of subsidiary	-	(15.08)	
	Net Fixed deposit placed during the period	(11.83)	(13.08)	
	Net Cash Used in Investing Activities	(717.84)	(1403.76)	
C.		(/1/.04)	(1403.70)	

### **Condensed Consolidated Cash Flow Statement**

for the period ended December 31, 2022

	(INR in Crores			
	For the period ended December 31, 2022	For the period ended December 31, 2021		
Proceeds from Non - Current Borrowings				
- Receipts	2091.55	828.09		
- Payments	(1,542.48)	(195.87)		
Proceeds from Current Borrowings				
- Receipts	1,206.25	735.99		
- Payments	(910.27)	(649.16)		
Lease payments				
- Principal	(21.74)	(21.66)		
- Interest	(5.35)	(4.52)		
Finance Costs Paid	(182.58)	(92.88)		
Dividend Paid	(67.00)	(50.00)		
Net Cash Generated from Financing Activities	568.38	549.99		
Net Increase/ (Decrease) in Cash & Cash Equivalents [(A)+(B)+(C)]	28.81	(247.32)		
Cash and Cash Equivalents as at Opening	85.18	261.98		
Add: Effect of exchange fluctuation on cash and cash equivalents	1.58	(2.04)		
Add: Cash balance acquired (Refer Note : 14)	-	76.74		
Cash and Cash Equivalents as at period end	115.57	89.36		
Cash and Cash Equivalents Comprise of :				
Cash on Hand	1.45	0.13		
Bank Overdraft	(136.32)	(143.32)		
Balance with Scheduled Banks in Current Accounts	250.44	232.55		
	115.57	89.36		

### Note

During the period, the Company has issued 95,46,54,800 (nos.) fully paid equity shares with face value of  $\overline{\mathbf{x}}$  10 each and security premium of  $\overline{\mathbf{x}}$  126.31 per share, aggregating to  $\overline{\mathbf{x}}$  13,012.90 Crores in exchange of net assets of Demerged Undertaking pursuant to the Scheme (Refer note 14).

The above Condensed consolidated Statement of Cash flow should be read in conjunction with the accompanying notes 1-16

In terms of our report of even date attached

For **Deloitte Haskins & Sells LLP** For and on behalf of the Board of Directors Chartered Accountants

<b>Rupen K. Bhatt</b> Partner Membership Number: 046930	<b>Nandini Piramal</b> Chairperson DIN: 00286092	<b>Vivek Valsaraj</b> Chief Financial Officer	<b>Tanya Sanish</b> Company Secretary
Place - Goa	Place - Mumbai	Place - Mumbai	Place - Mumbai
Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023

# Condensed Consolidated Statement of Changes in Equity for the period ended December 31, 2022

### A. Equity Share Capital :

	(INR in Crores)
Particulars	
Balance as at March 31, 2021	994.60
Issued during the year	191.31
Balance as at March 31, 2022	1,185.91
Issued during the period (Refer Note 14)	7.41
Balance as at December 31, 2022	1,193.32

### **B.** Other Equity:

(INR in Crores)

	Attributable to the owners of Piramal Pharma Limited					
	Reserves & Surplus			Other Items in OCI		
Particulars	Securities Premium	Capital Reserve	Retained Earnings	Foreign Currency Translation Reserve	Cash Flow Hedging Reserve	Other equity
Balance as at April 1, 2021	3,249.49	406.66	832.56	115.71	5.88	4,610.30
Profit after tax for the year	-	-	375.96	-	-	375.96
Other Comprehensive Income, net of tax expense for the year	-	-	0.33	92.20	6.21	98.74
Issue of Equity Shares	475.69	-	-	-	-	475.69
Dividend paid during the year	-	-	(50.00)			(50.00)
Balance as at March 31, 2022	3,725.18	406.66	1,158.85	207.91	12.09	5,510.69

### **Condensed Consolidated Statement of Changes in Equity**

for the period ended December 31, 2022

					(INR	in Crores)
	Att	ributable to	the owners	of Piramal Ph	arma Limit	ed
	Rese	erves & Sur	plus	Other Item	s in OCI	
Particulars	Securities Premium	Capital Reserve	Retained Earnings	Foreign Currency Translation	Cash Flow Hedging	Other equity
				Reserve	Reserve	
Balance as at April 1, 2022	3,725.18	406.66	1,158.85	207.91	12.09	5,510.69
(Loss) after tax for the period	-	-	(236.57)	-	-	(236.57)
Other Comprehensive Income/(Loss), net of tax expense for the period		-	(2.82)	203.42	(42.08)	158.52
Issue of Equity Shares	93.53	-	-	-	-	93.53
Dividend paid during the period *	-	-	(13.40)	-	-	(13.40)
Balance as at December 31, 2022	3,818.71	406.66	906.06	411.33	(29.99)	5,512.77

\* During the period, the Company paid a dividend aggregating to  $\mathbf{E}$  67 Crores to its shareholders (shareholding determined as of the record date). Pursuant to the Scheme referred to in note 14, PEL transferred its shareholding in the Company amongst other assets w.e.f. April 1, 2022. Accordingly, to the extent of such shares transferred to the Company, dividend amounting  $\mathbf{E}$  53.60 Crores has been netted off from the gross dividend paid. The table above reflects such net amount.

The above Condensed Consolidated Statement of Changes in Equity should be read in conjunction with the accompanying notes 1-16

In terms of our report of even date attached

For **Deloitte Haskins & Sells LLP** For and on behalf of the Board of Directors Chartered Accountants

Rupen K. Bhatt	Nandini Piramal	Vivek Valsaraj	Tanya Sanish
Partner	Chairperson	Chief Financial Officer	Company Secretary
Membership Number: 046930	DIN: 00286092		
Place - Goa Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023	Place - Mumbai Date - March 24, 2023

for the period ended December 31, 2022

#### 1. General Information

Piramal Pharma Limited ("PPL", "Company", "Parent") (including all its subsidiaries) (the parent and its subsidiaries together referred to as "Group") is one of the India's largest Pharmaceutical Company.

PPL is a leading pharmaceutical company with global operations, providing end-to-end pharma services to customers and a portfolio of differentiated pharma products across a domestic and global distribution network. We operate under three business verticals - Piramal Pharma Solutions, an integrated contract development and manufacturing organization ("CDMO") having a product suite in niche areas such as highly potent APIs (Active Pharmaceutical Ingredients), FDFs (Finished Dosage Forms), antibody drug conjugates, potent sterile injectable, hormonal oral solid dosage forms, biologics and vaccines; Piramal Critical Care, a complex hospital generics ("CHG") business in the areas of inhalation anaesthesia, injectable anaesthesia and pain management, intrathecal therapy and other injectable; and India consumer healthcare ("ICH") business, selling well-known OTC brands.

PPL is a listed Company incorporated and domiciled in India and has its registered office at Mumbai, India.

#### 2a. Significant Accounting Policies

i) Basis of preparation

These Unaudited Condensed Consolidated Interim Financial Information of Piramal Pharma Limited (the "Company"), and its subsidiaries (collectively, the "Group") which includes Group's share of profit in its associates and joint venture, comprises of the Condensed Consolidated Balance Sheet as at December 31, 2022, the Condensed Consolidated Statement of Profit and Loss (including other comprehensive income), the Condensed Consolidated Cash Flow Statement and the Condensed Consolidated Statement of Changes in Equity for the nine month period ended December 31, 2022 together with selected explanatory notes thereon (together hereinafter referred to as the "Unaudited Condensed Consolidated Interim Financial Information") have been prepared in accordance with Indian Accounting Standard ("Ind AS") 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and other accounting principles generally accepted in India. The accounting policies followed in preparation of the Unaudited Condensed Consolidated Interim Financial Information are consistent with those followed in the preparation of the annual financial statements. The results of interim periods are not necessarily indicative of the results that may be expected for any interim period or for the full year. The Unaudited Condensed Consolidated Interim Financial Information are not complete set of financial information of the Company in accordance with Indian Accounting Standards prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder and is not intended to give a true and fair view of the state of affairs (financial position) of the Company, profit (financial performance including other comprehensive income), cash flows and the changes in equity.

#### **Historical Cost convention**

The Condensed Consolidated financial information have been prepared on the historical cost basis except for the following:

- a) certain financial instruments and contingent consideration measured at fair value
- b) assets classified as held for sale measured at fair value less cost to sell
- c) cash settled stock appreciation rights measured at fair value
- d) plan assets of defined benefit plans, which are measured at fair value
- ii) Principles of consolidation and equity accounting

#### a) <u>Subsidiaries:</u>

Subsidiaries are all entities (including Structured entities) over which the group has control. Control is achieved when the Group has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

for the period ended December 31, 2022

The acquisition method of accounting is used to account for business combinations by the group.

The group combines the financial information of the parent and its subsidiaries line by line adding together like items of assets, liabilities, equity, income and expenses. Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

Non-controlling interests in the condensed consolidated statement of profit and loss and equity of subsidiaries are shown separately in the Condensed Consolidated statement of profit and loss, Condensed Consolidated statement of changes in equity and Condensed consolidated statement of assets and liabilities respectively.

#### b) <u>Associates:</u>

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but does not control or joint control over those policies. Investments in associates are accounted for using the equity method of accounting (see (d) below), after initially being recognised at cost. Wherever necessary, adjustments are made to financial information of associates to bring there accounting policies in line with those used by the other members of group.

#### c) <u>Equity method:</u>

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of post acquisition profits or losses of the investee in profit and loss, and the group's share of other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates or joint ventures are recognised as a reduction in the carrying amount of the investment.

Unrealised gains on transactions between the group and its associates and joint ventures are eliminated to the extent of the group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

The carrying amount of equity accounted investments are tested for impairment in accordance with the policy mentioned in Note 2a (vi) below.

#### d) <u>Changes in ownership interests</u>

The group treats transactions with non-controlling interests that do not result in loss of control as transactions with equity owners of the group. A change in the ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non controlling interests and any consideration paid or received is recognised within equity.

#### iii) Business Combinations

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the group; and
- fair value of any asset or liability resulting from a contingent consideration arrangement.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

for the period ended December 31, 2022

The excess of the

- consideration transferred;
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised in other comprehensive income and accumulated in equity as capital reserve provided there is clear evidence of the underlying reasons for classifying the business combination as a bargain purchase. In other cases, the bargain purchase gain is recognised directly in equity as capital reserve.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss or other comprehensive income, as appropriate.

#### Common control transactions

Business combinations involving entities that are controlled by the group are accounted for using the pooling of interests method as follows:

- 1) The assets and liabilities of the combining entities are reflected at their carrying amounts. The Group has made accounting policy choice to account investment in associates and joint venture at a carrying cost as appearing in the books of acquiree.
- 2) No adjustments are made to reflect fair values, or recognise any new assets or liabilities. Adjustments are only made to harmonise accounting policies.
- 3) The balance of the retained earnings appearing in the financial information of the transferor is aggregated with the corresponding balance appearing in the financial information of the transferee or is adjusted against general reserve.
- 4) The identity of the reserves are preserved and the reserves of the transferor become the reserves of the transferee.
- 5) The difference, if any, between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferor is transferred to capital reserve and is presented separately from other capital reserves.
- 6) The consolidated condensed financial information in respect of prior periods is restated as if the business combination had occurred from the beginning of the preceding period in the financial statements, irrespective of the actual date of combination. However, where the business combination had occurred after that date, the prior period information is restated only from that date.

### iv)(a) Property, Plant and Equipment

Freehold Land is carried at historical cost. All other items of Property Plant & Equipments are stated at cost of acquisition, less accumulated depreciation and accumulated impairment losses, if any. Direct costs are capitalised until the assets are ready for use and includes freight, duties, taxes and expenses incidental to acquisition and installation. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

for the period ended December 31, 2022

Subsequent expenditures related to an item of Property Plant & Equipment are added to its carrying value only when it is probable that the future economic benefits from the asset will flow to the Company & cost can be reliably measured.

Losses arising from the retirement of, and gains or losses arising from disposal of Property, Plant and Equipment are recognised in the Condensed Consolidated Statement of Profit and Loss.

#### **Depreciation**

Depreciation is provided on a pro-rata basis on the straight line method ('SLM') over the estimated useful lives of the assets specified in Schedule II of the Companies Act, 2013 / estimated useful lives as determined by the management of respective subsidiaries based on technical evaluation. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

The estimated useful lives of Property, Plant & Equipment are as stated below:

Asset Class	Useful life
Buildings*	3 years - 60 years
Roads	10 years
Plant & Equipment	3 years
Continuous Process Plant	25 years
Office Equipment	3 years - 15 years
Motor Vehicles	4 years
Furniture & fixtures	3 years

\*Useful life of leasehold improvements is as per lease period

### (v) (a) <u>Intangible Assets</u>

Intangible assets are stated at acquisition cost, net of accumulated amortisation and accumulated impairment losses, if any. Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the disposal proceeds and the carrying amount of the asset and are recognised as income or expense in the Condensed Consolidated Statement of Profit and Loss.

The research and development (R&D) cost is accounted in accordance with Ind AS - 38 'Intangibles'.

#### <u>Research</u>

Research costs, including patent filing charges, technical know-how fees, testing charges on animal and expenses incurred on development of a molecule till the stage of Pre-clinical studies and till the receipt of regulatory approval for commencing phase I trials are treated as revenue expenses and charged off to the Condensed Statement of Profit and Loss of respective year.

#### **Development**

Development costs relating to design and testing of new or improved materials, products or processes are recognized as intangible assets and are carried forward under Intangible Assets under Development until the completion of the project when they are capitalised as Intangible assets, if the following conditions are satisfied:

- It is technically feasible to complete the asset so that it will be available for use;
- Management intends to complete the asset and use or sell it;
- There is an ability to use or sell the asset;
- It can be demonstrated how the asset will generate probable future economic benefits;
- Adequate technical, financial and other resources to complete the development and to use or sell the asset are available; and
- The expenditure attributable to the asset during its development can be reliably measured.

Intangible Assets with finite useful lives are amortized on a straight line basis over the following period:

for the period ended December 31, 2022

Asset Class	Useful life
Brands and Trademarks	5 - 25 years
Copyrights, Know-how (including qualifying Product Development Cost) and Intellectual property rights	4 - 30 years
Computer Software	2 - 9 years
Customer relationships	8 - 14 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Certain trademarks are assessed as Intangible Assets with indefinite useful lives.

#### (v)(b) Goodwill

Goodwill on acquisition is included in intangible assets. Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Goodwill is carried at cost less accumulated impairment losses.

#### vi) Impairment of Assets

The Group assesses at each Statement of Assets and Liabilities date whether there is any indication that an asset may be impaired. For the purposes of assessing impairment, the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets, is considered as a cash generating unit. If any such indication exists, the Group estimates the recoverable amount of the asset. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. If such recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Condensed Consolidated Statement of Profit and Loss. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists or may have decreased, the recoverable amount is reduced at the recoverable amount.

#### vii) Financial instruments

Financial assets and financial liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instruments. Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in the condensed statement of profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### **Investments and Other Financial assets**

#### **Classification:**

The Group classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

for the period ended December 31, 2022

For assets measured at fair value, gains and losses will be recorded in condensed consolidated statement of profit or loss.

#### Measurement:

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in condensed consolidated statement of profit and loss.

#### Amortised cost:

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in condensed statement of profit and loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest rate method. Subsequently, these are measured at amortised cost using the Effective Interest Method less any impairment losses.

#### Fair value through profit or loss (FVTPL):

Assets that do not meet the criteria for amortised cost or FVTOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in condensed consolidated statement of profit and loss and presented net in the condensed consoldated statement of profit and loss within other gains/(losses) in the period in which it arises. Interest income from these financial assets is included in other income.

#### Equity instruments:

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments are recognised in profit or loss when the Group's right to receive payments is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognised in the Condensed Consolidated statement of profit and loss.

#### **Impairment of financial assets:**

The group applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, trade receivables and other contractual rights to receive cash or other financial asset.

For trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 115, the group always measures the loss allowance at an amount equal to lifetime expected credit losses.

Further, for the purpose of measuring lifetime expected credit loss (ECL) allowance for trade receivables, the group has used a practical expedient as permitted under Ind AS 109. This expected credit loss allowance is computed based on a provision matrix which takes into account historical credit loss experience and adjusted for forward-looking information.

#### **Derecognition of financial assets:**

A financial asset is derecognised only when:

- The Group has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

for the period ended December 31, 2022

Where the entity has transferred an asset, the Group evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

#### Foreign exchange gains and losses:

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. For foreign currency denominated financial assets measured at amortised cost and FVTPL, the exchange differences are recognised in profit or loss except for those which are designated as hedging instruments in a hedging relationship.

#### **Financial liabilities and equity instruments:**

#### Classification as debt or equity

Debt and equity instruments issued by a Group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### **Equity Instrument**

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued are recognised at the proceeds received, net of direct issue costs.

#### **Compulsorily Convertible Preference Shares**

Compulsorily Convertible Preference Shares are classified as a financial liability measured at amortised cost until it is extinguished on conversion.

#### **Financial liabilities**

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Financial liabilities are classified as at FVTPL when the financial liability is either contingent consideration recognised by the Group as an acquirer in a business combination to which Ind AS 103 applies or is held for trading or it is designated as at FVTPL.

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Where there is a breach of a material provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand on the reporting date, the Group does not classify the liability as current, if the lender agreed, after the reporting period and before the approval of the financial information for issue, not to demand payment as a consequence of the breach.

#### Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments.

for the period ended December 31, 2022

#### **Financial Guarantee Contracts**

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Group are initially measured at their fair values and are subsequently measured at the higher of:

- the amount of the loss allowance determined in accordance with Ind AS 109; and
- the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies.

#### **Derecognition of financial liabilities**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. An exchange between with a lender of debt instruments with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

#### **Derivatives and hedging activities**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged and the type of hedge relationship designated.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

(i) Cash flow hedges that qualify for hedge accounting:

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the other comprehensive income in cash flow hedging reserve within equity, limited to the cumulative change in fair value of the hedged item on a present value basis from the inception of the hedge. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, within other gains/ (losses).

(ii) Derivatives that are not designated as hedges:

The group enters into certain derivative contracts to hedge risks which are not designated as hedges. Such contracts are accounted for at fair value through profit or loss.

#### Embedded derivatives

Derivatives embedded in a host contract that is an asset within the scope of Ind AS 109 are not separated. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Derivatives embedded in all other host contract are separated only if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host and are measured at fair value through profit or loss. Embedded derivatives closely related to the host contracts are not separated.

#### **Offsetting Financial Instruments**

Financial Assets and Liabilities are offset and the net amount is reflected in the Balance Sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or counterparty.

for the period ended December 31, 2022

viii) Trade Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

ix) Inventories

Inventories comprise of Raw and Packing Materials, Work in Progress, Finished Goods (Manufactured and Traded) and Stores and Spares. Inventories are valued at the lower of cost and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost is determined on Weighted Average basis. Cost includes all charges in bringing the goods to their present location and condition, including octroi and other levies, transit insurance and receiving charges. The cost of Work-in-progress and Finished Goods comprises of materials, direct labour, other direct costs and related production overheads as applicable. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

#### x) Employee Benefits

#### (i) <u>Short-term obligations</u>

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the Balance Sheet.

#### (ii) Other long-term employee benefit obligations

The liabilities for earned leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the statements of assets and liabilities if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

Long Term Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the Balance Sheet date.

#### (iii) <u>Post-employment obligations</u>

The Group operates the following post-employment schemes:

- Defined Contribution plans such as provident fund, superannuation, pension, employee state insurance scheme and other social security schemes in overseas jurisdictions
- Defined Benefit plans such as provident fund and Gratuity, Pension fund (in case of a subsidiary) In case of Provident fund, contributions are made to a Trust administered by the Group, except in case of certain employees, where the Contributions are made to the Regional Provident Fund Office.

#### **Defined Contribution Plans**

The Group's contribution to provident fund (in case of contributions to the Regional Provident Fund office), pension and employee state insurance scheme and other social security schemes in overseas jurisdictions are considered as defined contribution plans, as the Group does not carry any further obligations apart from the contributions made on a monthly basis and are charged as an expense based on the amount of contribution required to be made.

for the period ended December 31, 2022

In case of 401(k) contribution plan (in case of US subsidiaries), contribution by the Group is discretionary. Any contribution made is charged to the Statement of Profit and Loss.

#### Defined Benefit Plan

The liability or asset recognised in the balance sheet in respect of defined benefit provident and gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by actuaries using the projected unit credit method.

Except in case of an overseas subsidiary, the present value of the defined benefit obligation denominated in INR is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation. The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss. In case of an overseas subsidiary, where pension is classified as a Defined Benefit Scheme, assets are measured using market values and liabilities are measured using a Projected Unit Credit method and discounted using market yields determined by reference to high-quality corporate bonds that are denominated in the currency in which benefits will be paid, and that have terms approximating to the terms of the related obligation. Shortfall, if any, is provided for in the financial information.

Remeasurement gains and losses arising from experience adjustments, changes in actuarial assumptions and return on plan assets (excluding interest income) are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the assets and liabilities. Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost.

Bonus Plans - The Group recognises a liability and an expense for bonuses. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### xi) Provisions and Contingent Liabilities

Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material). The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

#### xii) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable.

**Sale of goods**: Revenue from the sale of goods is recognised when the Group transfers Control of the product. Control of the product transfers upon shipment of the product to the customer or when the product is made available to the customer, provided transfer of title to the customer occurs and the Group has not retained any significant risks of ownership or future obligations with respect to the product shipped. Amounts disclosed as revenue are net off returns, trade allowances, rebates and indirect taxes.

**Sale of Services**: In contracts involving the rendering of services/development contracts, revenue is recognised at the point in time in which services are rendered. Advisory fees are accounted on an accrual basis in accordance with the Investment Management Agreement and Advisory Services Agreement.

for the period ended December 31, 2022

In case of fixed price contracts, the customer pays a fixed amount based on the payment schedule and the Group recognises revenue on the basis of input method. If the services rendered by the Group exceed the payment, a Contract asset (Unbilled Revenue) is recognised. If the payments exceed the services rendered, a contract liability (Deferred Revenue/Advance from Customers) is recognised.

If the contracts involve time-based billing, revenue is recognised in the amount to which the Group has a right to invoice.

#### xiii) Insurance Claim

Insurance Claim is recorded as an income on the basis of filing of insurance claim and corresponding claim receivable is recognised as an asset.

#### xiv) Foreign Currency Transactions

In preparing the financial information of each individual Company entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

For the purpose of presenting consolidated financial information, the assets and liabilities of the group's foreign operations that have a functional currency other than presentation currency i.e. Indian Rupees are translated using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognized in other comprehensive income and held in foreign currency translation reserve (FCTR), a component of equity, except to the extent that the translation difference is allocated to non-controlling interest. When a foreign operation is disposed off, the relevant amount recognized in FCTR is transferred to the statement of income as part of the profit or loss on disposal. Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rate prevailing at the reporting date.

Foreign currency differences arising from translation of intergroup receivables or payables relating to foreign operations, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of net investment in foreign operation and are recognized in FCTR.

#### xv) Exceptional Items

When items of income and expense within profit or loss from ordinary activities are of such size, nature or incidence that their disclosure is relevant to explain the performance of the enterprise for the period, the nature and amount of such items is disclosed separately as Exceptional items.

#### xvi) Government Grants

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.

Government grants relating to purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight line basis over the expected lives of the related assets and presented within other income.

for the period ended December 31, 2022

#### xvii) Leases

At the date of commencement of the lease, the Group recognizes a right-of-use asset (ROU) and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of the leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the group changes its assessment if whether it will exercise an extension or a termination option. Lease liability and ROU asset have been separately presented in the Statement of asset and liabilities and lease payments have been classified as financing cash flows.

The following is the summary of practical expedients elected on initial application:

- 1. Applied a single discount rate to a portfolio of leases of similar assets in similar economic environment with a similar end date.
- 2. Applied the exemption not to recognize right-of-use assets and liabilities for leases with less than 12 months of lease term on the date of initial application
- 3. Applied the practical expedient to grandfather the assessment of which transactions are leases. Accordingly, Ind AS 116 is applied only to contracts that were previously identified as leases under Ind AS 17.

#### xviii) Taxes on Income

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

for the period ended December 31, 2022

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

Deferred tax liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where the group is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where it is not probable that the differences will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilised.

#### xix) Cash and Cash Equivalents

In the cash flow statement, cash and cash equivalents includes cash on hand, demand deposits with banks, other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

#### xx) Borrowing Costs

General and specific borrowing costs directly attributable to acquisition or construction of qualifying assets (i.e. those Property, Plant & Equipments which necessarily take a substantial period of time to get ready for their intended use) are capitalised. Other borrowing costs are recognised as an expense in the period in which they are incurred.

#### xxi) Deferred Revenue and Unbilled Revenue

Amounts received from customers or billed to customers, in advance of services performed are recorded as deferred revenue under Other Current Liabilities. Unbilled revenue included in Other Financial Assets, represents amounts recognised in respect of services performed in accordance with contract terms, not yet billed to customers as at the year end.

#### xxii) Segment Reporting

The Group is operating in single reportable segment of 'Pharma' in terms of Ind AS 108.

#### xxiii) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### xxiv) Share appreciation rights

Liabilities for the group's share appreciation rights are recognised as employee benefit expense over the relevant service period. The liabilities are remeasured to fair value at each reporting date and are presented as employee benefit obligations in the Balance Sheet.

#### xxv) Rounding of amounts

All amounts disclosed in the financial information and notes have been rounded off to the nearest Crores as per the requirement of Schedule III, unless otherwise stated.

#### xxvi) Going Concern

When preparing financial information, management makes an assessment of the Company's ability to continue as going concern. Financial information is prepared on going concern basis unless management either intends to liquidate the Company or to cease trading, or has no realistic alternative but to do so. When management is aware, in

for the period ended December 31, 2022

making its assessment, of material uncertainties related to events or conditions that may cast significant doubt upon the Company's ability to continue as going concern, those uncertainties are disclosed. When the financial information is not prepared on a going concern basis, that face is disclosed, together with the basis on which the financial information is prepared and the reason why the Company is not regarded as going concern.

#### xxvii) Subsequent Event

Financial information are approved after considering 'Adjusting Event' and 'Non-adjusting event'. Adjustments to assets and liabilities are made for events occurring after the statement of assets and liabilities date that provide additional information materially affecting the determination of the amounts relating to conditions existing at the statement of assets and liabilities date or because of statutory requirements or because of their special nature. For non-adjusting events, the Company may provide a disclosure in the financial information considering the nature of the transaction.

### 2b. Critical accounting judgements and key sources of estimation uncertainties

The preparation of the financial information in conformity with Ind AS requires the Management to make estimates and assumptions considered in the reported amounts of assets and liabilities (including contingent liabilities) and the reported income and expenses during the year. The Management believes that the estimates used in preparation of the financial information are prudent and reasonable. Future results could differ due to these estimates and the differences between the actual results and the estimates are recognised in the periods in which the results are known / materialise.

### i) Fair Valuation:

Some of the Group's assets and liabilities are measured at fair value for financial reporting purposes. In estimating the fair value of an asset and liability, the Group uses market observable data to the extent it is available. When Level 1 inputs are not available, the Group engages third party qualified external valuers to establish the appropriate valuation techniques and inputs to the valuation model.

Information about the valuation techniques and inputs used in determining the fair value of various assets and liabilities are disclosed.

#### ii) Impairment of Goodwill

Determining whether goodwill is impaired requires an estimation of the recoverable amount of the cash-generating units to which goodwill has been allocated. The recoverable amount is higher of the Value-in-Use and Fair Value Less Cost To Sell (FVLCTS). The value in use calculation requires the directors to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where the actual future cash flows are less than expected, a material impairment loss may arise.

#### iii) Useful life of Assets:

Property, plant and equipment and Intangible Assets represent a significant proportion of the assets of the Group. Depreciation is derived after determining an estimate of an asset's expected useful life and the expected residual value at the end of its life. The useful lives and residual values of Group's assets are determined by management at the time the asset is acquired and reviewed periodically, including at each financial year end. The lives are based on historical experience with similar assets as well as anticipation of future events, which may impact their life, such as changes in technology.

#### iv) Deferred Taxes

Deferred tax is recorded on temporary differences between the tax bases of assets and liabilities and their carrying amounts, at the rates that have been enacted or substantively enacted at the reporting date. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable profits during the periods in which those temporary differences and tax loss carry-forwards become deductible. The Group considers the expected reversal of deferred tax liabilities and projected future taxable income in making this assessment. The amount of the deferred tax assets considered realizable, however, could be reduced in the near term if estimates of future taxable income during the carry-forward period are reduced.

for the period ended December 31, 2022

v) Functional Currency

Functional currency is the currency of the primary economic environment in which the Company and its subsidiaries operate. The Group assesses the factors as per Ind AS 21 in determining the functional currency of the Company and its subsidiaries. If there is any change in underlying transactions, events and conditions in the Company or its subsidiary, the Group reassesses the functional currency.

#### vi) Assessment of Significant influence

Irrespective of the voting rights in an entity, if the Company has a right to appoint Directors or participates in all significant financial and operating decisions of an investee, there is an existence of significant influence and the investment is considered as an Associate.

Notes to the Unaudited Condensed Consolidated financial information	
Condensed	
Unaudited (	December 31, 2022
Notes to the	for the period ended D

3. Property Plant & Equipment and Intangible assets

			Gross Carry	Gross Carrying Amount				Accum	Accumulated Depreciation	ation		Net Carrying Amount	g Amount
Particulars	Opening as at April 01, 2022	Balance acquired on Demerger (Refer note 14)	Additions	Deductions/ Adjustments	Exchange Difference	As at December 31, 2022 (A)	Opening as at April 01, 2022	For the period #	Deductions/ Adjustments	Exchange Difference	As at December 31, 2022 (B)	As at December 31, 2022 (A)-(B)	As at March 31, 2022
Property, Plant & Equipment													
Land Freehold	130.04	1	0.05	1	2.59	132.68	1.60	0.18	1	0.01	1.79	1081.36	128.44
Building	1,199.59	33.96	28.48	ı	21.45	1,283.48	155.14	42.63		4.35	202.12	1,067.54	1,044.45
Roads	3.71	0.42	0.47	ı	0.02	4.62	2.21	0.24	(0.17)	0.01	2.29	2.33	1.50
Plant & Equipment	2,965.59	24.54	228.20	(11.87)	117.75	3,324.21	1,317.80	217.30	(69.9)	64.52	1,592.93	1,731.28	1,647.79
Furniture & fixtures	66.57	1.19	2.45	(0.23)	2.05	72.03	36.57	6.60	(0.22)	1.22	44.17	27.86	30.00
Office Equipment	32.74	0.48	2.88	(0.07)	0.19	36.22	21.33	4.03	(0.07)	0.07	25.36	10.86	11.41
Motor Vehicles	1.27	0.28	0.79	(0.36)	0.01	1.99	0.79	0.29	(0.18)	0.00	06.0	1.09	0.48
Total (I)	4,399.51	60.87	263.32	(12.53)	144.06	4,855.23	1,535.44	271.27	(7.33)	70.18	1869.56	2985.67	2,864.07
Intangible Assets													
Customer relations*	130.69	1	I		10.18	140.87	57.91	10.35	1	3.81	72.07	68.80	72.78
Product related Intangibles -	2,757.31	1	'	ı	199.33	2,956.64	798.57	112.39	1	47.31	958.27	1,998.37	1,958.74
Brands and Trademarks*+													
Product related Intangibles -	322.56	1	6.48	1	26.65	355.69	133.93	34.22	1	10.24	178.39	177.30	188.63
Copyrights, Knowhow and													
Intellectual property rights*													
Computer Software	104.12	1	14.57	(2.32)	6.01	122.38	60.30	10.14	(1.67)	3.33	72.10	50.28	43.82
Product Know-how	587.28	1	13.51		4.60	605.39	45.16	28.96		2.94	77.06	528.33	542.12
Total (II)	3,901.96	'	34.56	(2.32)	246.77	4,180.97	1,095.87	196.06	(1.67)	67.63	1,357.89	2,823.08	2,806.09
Grand Total (I + II)	8,301.47	60.87	297.88	(14.85)	390.83	9,036.20	2,631.31	467.33	(0.00)	137.81	3,227.45	5,808.75	5,670.16

\*Material Intangible Assets as on December 31, 2022 and March 31, 2022

(₹ in Crores)

Asset Class	Asset Description	Carrying Value as at December 31, 2022 March 31, 2022	Carrying Value as at March 31, 2022	Remaining useful life as on December 31, 2022
Product-related Intangibles - Brands and Trademarks	Brands and trademarks	245.71	269.94	2 years to 15 years
Product-related Intangibles - Brands and Trademarks	Purchased Brands	1,793.22	1,718.19	16-21 years
Customer Relations	Purchased Brands	37.38	41.29	6 years
Product-related Intangibles - Copyrights, Knowhow and Intellectual property rights	Purchased Brands	542.74	556.96	6 to 29 years

# Depreciation for the period ended December 31, 2022 includes depreciation amounting to ₹ 5.97 Crores (Previous Year ₹ 7.88 Crores) on assets used for Research and Development locations at Ennore and Mumbai.

+ Certain Brands are in the process of being registered in the name of the Group, for which the necessary application has been made with trade mark registry.

Refer note 7B (a) for the contractual capital commitments for purchase of Property, Plant & Equipment

There has been no revaluation of Property, Plant and Equipment (PPE) and Intangibles during the period ended December 31, 2022.

(INR in Crores)

Notes to the Unaudited Condensed Consolidated financial information	densed C	Consolidated financial i	information
for the period ended December 31, 2022			

l Intangible assets	
z Equipment and	
Property Plant & ]	
з.	

													(and a second
			Gross Carrying Amount	ng Amount				Accur	Accumulated Depreciation	iation		Net Carrying Amount	g Amount
Particulars	Opening as at April 01, 2021	Acquisition (Refer note 14)	Additions	Deductions/ Adjustments	Exchange Difference	As at March 31, 2022 (A)	Opening as at April 01, 2021	For the period #	Deductions/ Adjustments	Exchange Difference	As at March 31, 2022 (B)	As at March 31, 2022 (A)-(B)	As at March 31, 2021
Property, Plant & Equipment													
Land Freehold	128.36	1	1.34	1	0.34	130.04	1.18	0.38	1	0.04	1.60	128.44	127.18
Building	1,020.83	7.44	161.28		10.04	1,199.59	115.70	38.27	0.00	1.17	155.14	1,044.45	905.13
Roads	3.64	1	1	1	0.07	3.71	1.96	0.22	1	0.03	2.21	1.50	1.68
Plant & Equipment	2,598.43	28.22	345.85	(45.16)	38.25	2,965.59	1,037.07	277.67	(12.56)	15.62	1,317.80	1,647.79	1,561.36
Furniture & fixtures	58.40	0.16	7.38	(0.13)	0.76	66.57	28.91	7.38	(0.07)	0.35	36.57	30.00	29.49
Office Equipment	27.19	0.29	5.25	(0.04)	0.05	32.74	16.15	5.19	(0.03)	0.02	21.33	11.41	11.04
Motor Vehicles	1.28	0.02	0.02	(0.07)	0.02	1.27	09.0	0.26	(0.08)	0.01	0.79	0.48	0.68
Total (I)	3,838.13	36.13	521.12	(45.40)	49.53	4,399.51	1,201.57	329.37	(12.74)	17.24	1,535.44	2,864.07	2,636.56
Intangible Assets													
Customer relations*	126.75	1	T	I	3.94	130.69	45.05	11.75	1	1.11	57.91	72.78	81.70
Product related Intangibles - Brands and Trademarks*+	2,672.04	1	8.13	1	77.14	2,757.31	609.50	173.46	1	15.61	798.57	1,958.74	2,062.54
Product related Intangibles - Copyrights, Knowhow and Intellectual property rights*	295.99	1	17.44	1	9.13	322.56	110.04	21.29	1	2.60	133.93	188.63	185.95
Computer Software	89.44	1	13.59	1	1.09	104.12	49.88	9.97		0.45	60.30	43.82	39.56
Product Know-how	143.68	405.62	38.05	1	(0.07)	587.28	31.15	13.87	'	0.14	45.16	542.12	112.53
Total ( II )	3,327.90	405.62	77.21	-	91.23	3,901.96	845.62	230.34	'	19.91	1,095.87	2,806.09	2,482.28
Grand Total (I + II)	7,166.03	441.75	598.33	(45.40)	140.76	8,301.47	2,047.19	559.71	(12.74)	37.15	2,631.31	5,670.16	5,118.84
*Material Intangible Assets as on March 31, 2022 and March 31, 2021	2 and March 31	, 2021											

(INR in Crores)

Asset Class	Asset Description	Carrying Value as at March 31, 2022	Carrying Value as at March 31, 2021	Remaining useful life as on March 31, 2022
Product-related Intangibles - Brands and Trademarks	Brands and trademarks	269.94	293.46	2 years to 15 years
Product-related Intangibles - Brands and Trademarks	Purchased Brands	1,718.19	1,738.77	16-21 years
Customer Relations	Purchased Brands	41.29	47.52	6 years
Product-related Intangibles - Copyrights, Knowhow and Intellectual property rights	Purchased Brands	556.96	169.68	6 to 30 years

# Depreciation for the period includes depreciation amounting to 7,88 Crores (Previous year: ₹9.12 Crores) on assets used for Research and Development locations at Ennore and Mumbai.

+ Certain Brands are in the process of being registered in the name of the Company: for which the necessary application has been made with trade mark registry:

Refer note 7B (a) for the contractual capital commitments for purchase of Property, Plant & Equipment

There has been no revaluation of Property, Plant and Equipment (PPE) and Intangibles during the year ended March 31, 2022

be impaired. Where such indication exists, the Group has estimated the recoverable amount of the intangible assets based on 'value in use' method. The financial projections on the Considering internal and external sources of information, the Group has evaluated at the end of the reporting period, whether there is any indication that any intangible asset may basis of which the future cash flows have been estimated consider (a) an increase in economic uncertainties due to COVID-19, (b) reassessment of the discount rates, (c) revisiting the growth rates factored while arriving at terminal value, and these variables have been subjected to a sensitivity analysis. The carrying amount of the intangible assets represent the Group's best estimate of the recoverable amounts.

(INR in Crores)

for the period ended December 31, 2022

### 4 Cash & Cash equivalents

		(INR in Crores)
Particulars	As December 31,20	at As at 22 March 31, 2022
Balance with Banks		
Current Account	250.4	4 205.60
Cheques on hand		- 22.41
Cash on Hand	1.4	45 0.09
	251.8	39 228.10

### 5 Non-Current Borrowings

		(INR in Crores)
	As at	As at
	December 31, 2022	March 31, 2022
Secured - at amortized cost		
(i) Term Loan From Banks		
- Rupee Loans	306.37	277.97
- Others	2,657.09	2,145.02
(ii) Redeemable Non Convertible Debenture	398.36	199.15
	3,361.82	2,622.14

Terms of repayment, nature of security & rate of interest in case of Secured Loans:

### A. Secured Term Loans from Banks & Others

			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at December 31, 2022	Principal Outstanding as at March 31, 2022
JP Morgan Term Loan - All the assets (except	Repayment in 20 quarterly	-	769.34
carved out vaporizers financed through PNC	instalments from Sept 2019 with		
Bank and City National Bank of Florida) of the	lump payment at end of 5 years.		
Company are collateralized against the Term Loan	Option to renew another 5 years.		
from JP Morgan Chase Bank.			
JP Morgan Term Loan - All the assets (except	Repayment in quarterly	-	189.49
carved out vaporizers financed through PNC	instalments from June 2022 with		
Bank and City National Bank of Florida) of the	lump payment at end of 5 years.		
Company are collateralized against the Term Loan	Option to renew another 5 years.		
from JP Morgan Chase Bank.			
PNC Term Loan - vaporizers carved out of JP	Repayment in 60 monthly	-	13.90
Morgan Chase Term Loan	installments from June 2019		
City National Bank Florida Term Loan - vaporizers	Repayment in 60 monthly	7.63	10.15
carved out of JP Morgan Chase Term Loan	installments from Aug 2019		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	4.58	5.43
of JP Morgan Chase Term Loan	installments from Jun 2020		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	6.33	7.34
of JP Morgan Chase Term Loan	installments from Sep 2020		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	10.70	12.41
of JP Morgan Chase Term Loan	installments from Sep 2020		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	21.91	25.08
of JP Morgan Chase Term Loan	installments from Nov 2020		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	12.99	14.70
of JP Morgan Chase Term Loan	installments from Jan 2021		
Fifth Third Bank Term Loan- vaporizers carved out	Repayment in 60 monthly	10.18	11.46
of JP Morgan Chase Term Loan	installments from Feb 2021		

for the period ended December 31, 2022

Nature of Security	Terms of repayment	Principal Outstanding as at December 31, 2022	Principal Outstanding as at March 31, 2022
Citizens Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	5.20	5.85
JP Morgan Chase Term Loan	installments from Feb 2021		
Citizens Bank Term Loan- vaporizers carved out of	Repayment in 60 monthly	7.90	8.81
JP Morgan Chase Term Loan	installments from Apr 2021		
State Bank of India London Branch Loan ("SBI") -	Repayment in quarterly	1,432.18	-
All the assets except carved out vaporizers financed	installments beginning March 31,		
through PNC Bank and City National Bank of	2023		
Florida of the Company are collaterised against the			
term loan of SBI			
Negative mortgage over all and whole of the	Repayable in unequal quarterly	156.33	-
leasehold interest in the PMF Building , Earl's Road			
, Grangemouth, FK 3 8XG (Otherwise known as	the date of drawdown and final		
PMF Building Avecia Complex Grangemouth)	repayment date is June 30, 2029		
registered in the land register of Scotland.			
Corporate Guarantee by PPL and First ranking	Repayable in 14 structured	472.24	506.10
security over assets of Piramal Dutch Holdings NV	instalments after moratorium of		
to ensure asset coverage ratio of 1.05x*	18 months from the first draw		
	down date		
PCCUK-Charge on brands acquired on exclusive	Repayable in 13 quarterly	775.83	831.46
basis	instalments of \$ 5.29 Mn starting		
	March 2022, followed by a		
	lumpsum payment of \$ 46.23 Mn in June 2025		
Corporate Guarantee by PPL and First ranking	Repayable in 14 structured	269.85	289.20
security over assets of PEL Pharma to ensure asset	instalments after moratorium of		
coverage ratio of 1.05x*	18 months from the first draw		
	down date		
First pari passu on entire Property Plant &	Repayable in 20 Quaterly	20.00	35.00
Equipment of borrower, present and future. First	instalments from Feb 2019		
charge on Current Assets of borrower, present and			
future.			
First pari passu on entire Property Plant &	Repayable in 30 Quaterly	23.24	17.57
Equipment of borrower, present and future. Secon	instalments from Dec 2022		
First pari passu charge on Current Assets of			
borrower, present and future.			
First pari passu charge over pool of selected	Total tenor of 5 years from date of	200.00	-
Tangible Assets and Intangible Assets.	first drawdown(Year 1 - NIL, Year		
	2 - 21 %, Year 3 - 21 %, Year 4 - 29 %,		
	Year 5- 29 %)		
First pari passu hypothecation charge on all existing		100.00	-
and future moveable fixed assets of the Borrower.	of first drawdown - repayment in		
	7 unequal half yearly instalments		
	after moratorium of 18 months		
First ranking pari passu charge on identified	Repayable on May 31, 2023	250.00	500.00
Tangible Assets and an exclusive charge over			
identified Intangible Assets.			

The coupon rate for the above loans are in the range of 3.25% to 9.14% per annum (Previous year: 2.79% [LIBOR+2.60%] to 7.70 % per annum).

\* Guarantee was earlier given by PEL, however during the current period, the same has been transferred in the name of PPL

for the period ended December 31, 2022

### **B. Redeemable Non Convertible Debenture**

			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at December 31, 2022	Principal Outstanding as at March 31, 2022
First pari- pasu charge over pool of selected tangible and intangible assets.	The amount of ₹ 200 Crores is redeemable at par in equal annual repayment at the end of $3^{rd}$ , $4^{th}$ and $5^{th}$ year from the date of drawdown with a put and call option at the end of 3 years and 4 years.	200.00	200.00
First Pari-Passu charge over pool of selected tangible and intangible assets.	The amount of ₹ 100 Crores is redeemable at par at the end of 3 <sup>rd</sup> year	100.00	-
First Pari-Passu charge over pool of selected tangible and intangible assets.	The amount of ₹ 100 Crores is redeemable at par in equal annual repayment at the end of 3 <sup>rd</sup> , 4 <sup>th</sup> and 5 <sup>th</sup> year from the date of drawdown with a put and call option at the end of 3 years and 4 years.	100.00	-

The rate for the above debentures is 7.90 % per annum to 8.60 % per annum (Previous year : 7.50 % per annum)

### 6 Current Borrowings

		(INR in Crores)	
	As at December 31, 2022	As at March 31, 2022	
Secured - at amortised cost			
Loans from banks			
- Working Capital Demand Loan	679.69	307.44	
- Overdraft with banks (including PCRE & PCFC)	337.13	309.51	
Unsecured - at amortised cost			
Loans from banks			
- Repayable on demand	0.59	15.16	
Loans from Related Parties	3.20	3.04	
Overdraft with banks	0.08	23.61	
Current maturities of long-term debt	759.86	742.38	
	1,780.55	1,401.14	

Description of loan	Terms of repayment	Rate of Interest
Secured Loans:		
Working capital Demand Loan	At Call	2.10 % to 8.05% per annum
Overdraft with banks	At Call	3.94% to 6.65 % per annum
Others (PCRE)	At Call	7.73% to 7.90 % per annum
Unsecured Loans:		
Loans from Banks   (Repayable on demand)	At Call	1.64% to 4.25% per annum

for the period ended December 31, 2022

### A. Working capital Demand Loan

(INR in Cr			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at December 31, 2022	Principal Outstanding as at March 31, 2022
JP Morgan Revolver Facility - All the assets (except carved out vaporizers financed through PNC Bank, City National Bank, Fifth Third Bank and Citizen Bank of Florida and intangibles acquired from fellow subsidiary) of the Company are collateralized against the WCDL from JP Morgan Chase Bank.	As we determine. 5 year term with renewable 5 year option	-	0.75
First pari-passu charge by way of hypothecation on the standard moveable assets including receivables and book debts ,present and future.	1 year term . Renewable every year	44.13	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on June 9, 2023	50.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on March 29, 2023	25.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on March 6, 2023	30.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on March 3, 2023	30.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on February 24, 2023	49.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on February 17, 2023	50.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on February 14, 2023	75.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on February 10, 2023	49.00	-
First pari-passu charge over entire current assets of the company, both present and future.	Repayable on January 25, 2023	20.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on January 20, 2023	70.00	-
First pari-passu charge over entire current assets of the company , both present and future	Repayable on September 9, 2022	-	30.00
First pari-passu charge over entire current assets of the company , both present and future	Repayable on September 2, 2022	-	30.00
First pari-passu charge over entire current assets of the company , both present and future	Repayable on August 5, 2022	-	35.00
First pari-passu charge over entire current assets of the company , both present and future	Repayable on August 1, 2022	-	20.00
First pari-passu charge over entire current assets of the company, both present and future	Repayable on July 27, 2022	-	25.00
First pari-passu charge over entire current assets of the company, both present and future	Repayable on June 8, 2022	-	30.00
First pari-passu charge over entire current assets of the company, both present and future	Repayable on June 6, 2022	-	30.00

for the period ended December 31, 2022

			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at December 31, 2022	Principal Outstanding as at March 31, 2022
Exclusive charge on current assets	Final Maturity date of each tranche drawn down under the facility shall not extend 3 months from the date of first disbursement. Facility shall be subject to review after 3 months from the date of first disbursement.	-	42.12
First charge on current assets (receivables and/ or Inventory) of the company	Payable after 364 days from the date of facility availed	-	7.43
Secured by trade receivables and and Inventory for North American sites	At Call	72.39	39.79
Secured by trade receivables for Canada sites	At Call	84.83	-
Secured by first priority perfected security interest in and lien on trade receivables and and Inventory for North American sites	At Call	-	24.63

### B. Packing Credit loan (PCRE)

(INR in Cror			(INR in Crores)
Nature of Security	Terms of repayment	Principal Outstanding as at	Principal Outstanding as at
Nature of Security		December 31, 2022	March 31, 2022
First pari-passu charge over the company's Stocks & Receivables	Repayable on June 6, 2023	50.00	-
First pari-passu charge over the company's Stocks & Receivables	Repayable on March 15, 2023	50.00	-
First pari-passu charge over entire current assets of the company, both present and future	Repayable on March 14, 2023	50.00	-
First pari-passu charge over the company's Stocks & Receivables	Repayable on March 11, 2023	50.00	-
These are secured by first pari-passu charge over the company's Stocks & Receivables	Repayable on September 18, 2022	-	50.00
These are secured by first pari-passu charge over the company's Stocks & Receivables	Repayable on September 12, 2022	-	50.00
These are secured by first pari-passu charge over entire current assets of the company , both present and future	Repayable on June 24, 2022	-	40.00
These are secured by first pari-passu charge over entire current assets of the company , both present and future	Repayable on June 10, 2022	-	50.00

for the period ended December 31, 2022

#### 7. **Contingent liabilities and Commitments**

			(INR in Crores)
		As at December 31, 2022	As at March 31, 2022
Α	Contingent liabilities:		
1	Claims against the Company not acknowledged as debts:		
	Indemnity given to Navin Fluorine International Limited in relation to service tax matter where company is in appeal	1.79	1.79
	Dispute with Telangana Pollution Control Board (TPCB)	11.86	11.86
	Others	-	1.52
2	Others:		
	i. Appeals filed in respect of disputed demands:		
	Income Tax		
	- where the Company is in appeal	-	0.42
	Sales Tax	2.49	1.06
	Central / State Excise / Service Tax / Customs	30.74	23.76
	Labour Matters	1.83	2.17
	ii. Unexpired Letters of Credit	7.83	2.36
B	Commitments:		
	a. Estimated amount of contracts remaining to be executed on capital account and not provided for	266.89	292.15
	<ul> <li>b. The Company has imported raw materials at concessional rates, under the Advance License Scheme of the Government of India, to fulfil conditions related to quantified exports in stipulated period</li> </ul>	19.94	28.37

#### 8. **Revenue From Operations**

		(INR in Crores)
Particulars	For the period ended December 31, 2022	For the period ended December 31, 2021
A. Revenue from contract with customers		
Sale of products including excise duty	4,178.86	3,767.56
Sale of Services	666.88	584.33
Other operating revenues:		
Processing Charges Received	2.09	-
Miscellaneous income	70.14	75.85
Total	4,917.97	4,427.74

#### **Disaggregate revenue information**

The table below presents disaggregated revenues from contracts with customers by major product and timing of transfer of goods or services. The Group believes that this disaggregation best depicts how the nature, amount, timing and uncertainty of our revenues and cashflows are affected by industry, market and other economic factors.

#### For the period ended December 31, 2022

		(INR in Crores)
Revenue by product line/ timing of transfer of goods/ services	At point in time	Over time
Global Pharma	3,761.31	461.78
Over the counter products	622.65	-
Total	4,383.96	461.78

for the period ended December 31, 2022

## For the period ended December 31, 2021

		(INR in Crores)
Revenue by product line/ timing of transfer of goods/ services	At point in time	Over time
Global Pharma	3,389.90	433.68
Over the counter products	528.31	-
Total	3,918.21	433.68

Reconciliation of revenue recognised with contract price:

	For the period	For the period
Particulars	ended	ended
	December 31, 2022	December 31, 2021
Sale of products and services at transaction price	5,595.03	4,887.36
Less: Discounts	749.29	535.47
Revenue recognised on sale of products and services	4,845.74	4,351.89

## 9. Exceptional Items

		(INR in Crores)
	For the period	For the period
Particulars	ended	ended
	December 31, 2022	December 31, 2021
Transaction cost (Refer Note 14)	(6.96)	(15.08)
TOTAL	(6.96)	(15.08)

10 Earnings Per Share (EPS) - EPS is calculated by dividing the profit/ (Loss) attributable to the equity shareholders by the weighted average number of equity shares outstanding during the period. The earnings and weighted average numbers of equity shares used in calculating basic and diluted earnings per equity share are as follows:

Particulars	For the period ended December 31, 2022	For the period ended December 31, 2021
1. Profit/ (Loss) attributable to owners of Piramal Pharma Limited (₹ in Crores)	(236.57)	171.90
2. Weighted Average Number of Equity Shares used as denominator for calculating Basic EPS (nos.)*	1,189,090,922	1,176,584,820
3. Total Weighted Average Number of Equity Shares for calculating Diluted EPS (nos.)	1,189,090,922	1,176,584,820
4. Earnings Per Share - Basic attributable to Equity Shareholders (₹) (1/2)	(1.99)	1.46
5. Earnings Per Share - Diluted attributable to Equity Shareholders (₹) (1/3)	(1.99)	1.46
6. Face value per share (₹)	10.00	10.00

\* 17,76,65,757 equity shares were issued as bonus shares on October 04, 2021 to the existing shareholders in the ratio 5.674:1 and bonus shares have been considered for computation of total weighted average number of equity shares to determine the basic and diluted earnings per share as per IND AS 33.

## 11 Related Party Disclosures

1. List of related parties

## A. Holding Company

Piramal Enterprises Limited (PEL) (till March 31, 2022)

for the period ended December 31, 2022

## B. Fellow Subsidiaries\* (Till March 31, 2022)

PHL Fininvest Private Limited
Piramal Alternatives Private Limited (erstwhile known as Piramal Asset Management Private Limited)
Piramal Capital and Housing finance Limited
Piramal Dutch IM Holdco B.V.
PEL-DRG Dutch Holdco B.V
INDIAREIT Investment Management Co. (IIMCO)
Piramal Holdings (Suisse) SA

## C. Other related parties

## **Entities controlled by Key Management Personnel\*:**

Piramal Corporate Services Private Limited (PCSL) (Till March 31, 2022)

Piramal Glass Limited (PGL) (Till March 31, 2022)

Piramal Glass USA Inc. (Till March 31, 2022)

PGP Glass Private Limited (Till March 31, 2022)

\*where there are transactions

Employee Benefit Trusts

Piramal Pharma Limited employees PF trust (PPPFT)

## D. <u>Subsidiaries</u>

The Subsidiary companies including step down subsidiaries as on December 31, 2022

Name of the Company	Principal Place of Business	Proportion of Ownership interest held as at December 31, 2022	Proportion of Ownership interest held as at December 31, 2021
Piramal Critical Care Italia, S.P.A**	Italy	100%	100%
Piramal Critical Care Deutschland GmbH**	Germany	100%	100%
Piramal Critical Care Limited **	U.K.	100%	100%
Piramal Healthcare (Canada) Limited ** (Piramal Healthcare, Canada)	Canada	100%	100%
Piramal Critical Care B.V. **	Netherlands	100%	100%
Piramal Pharma Solutions (Dutch) B.V. **	Netherlands	100%	100%
Piramal Critical Care Pty. Ltd. **	Australia	100%	100%
Piramal Healthcare UK Limited ** (Piramal Healthcare UK)	U.K.	100%	100%
Piramal Healthcare Pension Trustees Limited**	U.K.	100%	100%
Piramal Critical Care South Africa (Pty) Ltd **	South Africa	100%	100%
Piramal Dutch Holdings N.V.	Netherlands	100%	100%
Piramal Healthcare Inc. @	U.S.A	100%	100%
Piramal Critical Care, Inc. ** (PCCI)	U.S.A	100%	100%
Piramal Pharma Inc.**	U.S.A	100%	100%
Piramal Pharma Solutions Inc.** (Piramal Pharma Solutions)	U.S.A	100%	100%
PEL Pharma Inc. <sup>@</sup>	U.S.A	100%	100%
PEL Healthcare LLC** (w.e.f June 26, 2020)	U.S.A	100%	100%
Ash Stevens LLC ** (Ash Stevens)	U.S.A	100%	100%

for the period ended December 31, 2022

Name of the Company	Principal Place of Business	Proportion of Ownership interest held as at December 31, 2022	Ownership interest held as at
Piramal Pharma II Private Limited	India	100%	100%
Piramal Pharma Japan GK (w.e.f November 05, 2021)	Japan	100%	NA
Hemmo Pharmaceuticals Private Limited (till March 31, 2022)	India	NA	100%
Convergence Chemicals Private Limited (till March 31, 2022)	India	NA	100%

\*\* held through Piramal Dutch Holdings N.V.

@ 10% held through PPL and 90% held through Piramal Dutch Holdings N.V.

## E. Associates and Joint Ventures

Name of the Entity	Principal Place of business	% voting power held as at December 31, 2022	
Allergan India Private Limited (Allergan)	India	49.00%	Associate
Yapan Bio Private Limited (Yapan) (w.e.f. December 20, 2021)	India	33.33%	Associate

## F. Associates

Name of the Entity	Principal Place of business	% voting power held as at December 31, 2021	Relationship as at December 31, 2021
Allergan India Private Limited (Allergan)	India	49.00%	Associate
Yapan Bio Private Limited	India	27.78%	Associate

## G. Other related parties \*

Employee Benefit Trusts :

Piramal Pharma Limited Employees PF trust (PPFT)

## H. Key Management Personnel (KMP)

Mr. Peter De Young

Ms. Nandini Piramal

Mr. Vivek Valsaraj (w.e.f February 9, 2022)

\* where there are transactions during the current period

## I. Non Executive/Independent Directors

Mr. S. Ramadorai

Mr. Sridhar Gorthi (w.e.f. March 30, 2022)

Mr. Jairaj Manohar Purandare

Mr. Neeraj Bharadwaj

Mr. Peter Andrew Stevenson (w.e.f March 30, 2022)

Mr. Rajesh Laddha (upto February 10, 2022)

Ms. Nathalie Leitch (w.e.f. May 24, 2022)

Ms. Vibha Paul Rishi (w.e.f. August 30, 2022)

11A Details of transactions with related parties.

											(INR i	(INR in Crores)
Data la af Turneratione	Holding	Holding Company	Subsid	Subsidiaries	<b>Other Related Parties</b>	ted Parties	Joint Venture	enture	Associates	iates	Total	al
Details of Transactions	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21	Dec-22	Dec-21
<b>Purchase of Goods</b>												
- Piramal Glass USA Inc.		I	1	1	I	0.91	I	I	I	I	I	0.91
Total	1	I	•	I	1	0.91	I	1	1	1	1	0.91
Sale of Goods												
- Allergan	1	I	1	I	I	I	1	1	48.73	50.87	48.73	50.87
- PEL	1	639.65	1	1	1	1	1	1	1	1	1	639.65
Total	1	639.65	1	I	1	1	1	I	48.73	50.87	48.73	690.52
Royalty charges												
- Piramal Corporate Services	1	I	I	I	I	26.74	I	I	I	I	I	26.74
Limited												
Total	1	I	1	1	1	26.74	I	I	I	I	1	26.74
Contribution to Funds												
- PPFT	1	I	1	1	23.96	20.20	1	I	I	I	23.96	20.20
Total	•	I	'	I	23.96	20.20	I	I	I	I	23.96	20.20
Dividend Income												
- Allergan	1	I	1	I	I	I	I	I	34.30	90.65	34.30	90.65
Total	1	I	'	I	1	1	I	I	34.30	90.65	34.30	90.65
Receiving of services												
- PEL	'	41.14	'	ı	I	I	I	'	'	'	I	41.14
Total	1	41.14	'	I		1	1			•		41.14
Reimbursement of expenses												
- PEL	1	50.20	1	1	I	I	I	I	I	I	I	50.20
Total	•	50.20	•	1		1	1	•	•	•	•	50.20
Rent Income												
- PHL Fininvest Private Limited	1	I		I	1	2.00	I	1	1	1	1	2.00
Total	ı	I	1	I	I	2.00	I	ı	ı	1	I	2.00
Rendering of services												
- PGP Glass Private Limited	'	I		1	I	0.05	I	1	1	1	I	0.05
Total	1	I	•	I	I	0.05	I	I	I	I	I	0.05
Guarantee Commission												
- PEL		6.57	1	1	I	I	I	I	I	I	I	6.57
Total	1	6.57	•	I	1	1	I		1	•	1	6.57
Guarantees given during the year												
- Piramal Pharma Solutions Inc.	1	I	543.97	I	I	I	ı	I	ı	I	543.97	
Total	I	I	543.97	I	'	'	ı	ı	ı	'	543.97	'

## Notes to the Unaudited Condensed Consolidated financial information for the period ended December 31, 2022

11B Balances of related parties.

×											(INR i	(INR in Crores)
Details of Transactions	Holding	Holding Company	Subsid	Subsidiaries	Other ] Par	Other Related Parties	Joint Venture	enture	Assoc	Associates	Total	al
	Dec-22	Mar-22	Dec-22	Mar-22	Dec-22	Mar-22	Dec-22	Mar-22	Dec-22	Mar-22	Dec-22	Mar-22
Other receivable from related parties												
- PEL	1	11.99	1	1	1	I	1	1	1	1	1	11.99
- Piramal Capital and Housing Finance Limited	I	I	I	I	I	0.20	I	I	I	I	I	0.20
- Piramal Alternatives Private Limited	I	I	I	I	I	0.43	I	I	I	I	I	0.43
(erstwhile known as Piramal Asset Management Private Limited)												
Total	I	11.99	I	I	1	0.63	I	1	I	I	ı	12.62
Trade Payables												
- Piramal Glass USA Inc	I	1	I	I	1	0.67	1	1	I	I	1	0.67
- Piramal Corporate Services Limited	1	1	1	I	I	21.51	I	I	1	I	I	21.51
- PEL	1	79.81	-	1	1	I	I	I	1	1	I	79.81
Total	I	79.81	1	1	I	22.18	1	I	1	I	1	101.99
Trade Receivables												
- PEL	I	341.99	I	I	1	I	1	I	I	I	1	341.99
- PGP Glass Private Limited	1	1	1	I	1	0.06	1	1	1	1	1	0.06
- Allergan	I	I	I	I	1	I	1	I	11.35	10.15	11.35	10.15
Total	1	341.99	I	I		0.06	1	I	11.35	10.15	11.35	352.20
Guarantees outstanding												
- Piramal Healthcare UK Limited	1	1	496.38	454.79	1	I	1	1	1	1	496.38	454.79
- Piramal Pharma Solutions Inc.	I	I	543.97	I	I	I	I	I	I	I	543.97	ı
Total	I	1	1,040.35	454.79	'	1	ı	'	'	'	1,040.35	454.79

## Notes to the Unaudited Condensed Consolidated financial information for the period ended December 31, 2022

PIRAMAL PHARMA LIMITED

for the period ended December 31, 2022

## 11C Compensation of key managerial personnel

The remuneration of directors and other members of key managerial personnel during the year was as follows:

		(INR in Crores)
	Dec-22	Dec-21
Short-Term Employee Benefits	9.61	8.07
Post-Employment Benefits	0.94	0.60
Other Long Term Benefits	0.21	0.54
Commission and other Benefits to Non-Executive/Independent Directors	0.96	0.20
Total	11.72	9.41

#### 12 Below table provides the geographical information in term of Ind AS 108:

**Geographical Segments** 

					(IN	NR in Crores)
	Withir	n India	Outsid	e India	То	tal
Particulars	December	December	December	December	December	December
i ai ticulai ș	2022	2021	2022	2021	2022	2021
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Revenue from operations	1,070.88	860.18	3,847.09	3,567.56	4,917.97	4,427.74

			0.11		· · · · · · · · · · · · · · · · · · ·	(it in crores)
	Withir	ı India	Outsid	e India	То	tal
Particulars	December	March	December	March	December	March
	2022	2022	2022	2022	2022	2022
	(Unaudited)	(Audited)	(Unaudited)	(Audited)	(Unaudited)	(Audited)
Carrying amount of Non current	3,000.43	2,855.12	5,874.62	5,249.59	8,875.05	8,104.71
Assets*						

\* Other than Financial assets, deferred tax assets and Net Advance Tax Paid

No customer contributed more than 10% of the total revenue of the Group

## 13 Fair Value Measurement

Financial Instruments by category:

#### a) Categories of Financial Instruments:

				(INR in Crores)
	December	r 31, 2022	March	31, 2022
[	FVTPL	<b>Amortised Cost</b>	FVTPL	Amortised Cost
Financial Assets				
Investments in Equity shares	61.44	-	50.34	-
Investments in Mutual funds	57.91	-	37.01	-
Cash & Bank Balances	-	361.04	-	328.99
Trade Receivables	-	1,454.07	-	1,785.28
Other Financial Assets	21.59	82.13	7.48	138.94
	140.94	1,897.24	94.83	2,253.21
Financial liabilities				
Borrowings (including Current Maturities of Long	-	5,142.37	-	4,023.28
Term Debt)				
Trade Payables	-	1,110.59	-	1,026.35
Lease Liability	-	135.20		104.64
Other Financial Liabilities	28.74	240.69	-	259.43
	28.74	6,628.85	-	5,413.70

(INR in Crores)

for the period ended December 31, 2022

## b) Fair Value Hierarchy and Method of Valuation

This section explains the judgements and estimates made in determining the fair values of the financial instruments that are (a) recognised and measured at fair value and (b) measured at amortised cost and for which fair values are disclosed in the financial statements. To provide an indication about the reliability of the inputs used in determining fair value, the group has classified its financial instruments into the three levels prescribed under the accounting standard. An explanation of each level follows underneath the table.

-					(IN	NR in Crores)
			December	r 31, 2022		
Financial Assets	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at FVTPL - Recurring						
Fair Value Measurements						
Investments						
Investments in Equity Shares	iii	61.44	-	-	61.44	61.44
Investment in Mutual Funds	i	57.91	57.91	-	-	57.91
<b>Other Financial Assets - Current</b>						
Derivative Financial Assets	ii	21.59	-	21.59	-	21.59

(INR in Crores)

			December	r 31, 2022		
Financial Liabilities	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at Amortised Cost for						
which fair values are disclosed						
Borrowings (including Current	iii	5,142.37	-	-	5,142.37	5,142.37
Maturities of Long -Term						
Borrowings)						
Measured at FVTPL - Recurring						
Fair Value Measurements						
Derivative Financial Liability	ii	28.74	-	28.74	-	28.74

(INR in Crores)

			March 3	31, 2022		
Financial Assets	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at FVTPL - Recurring						
Fair Value Measurements						
Investments						
Investments in Equity Shares	iii	50.34	-	-	50.34	50.34
Investment in Mutual Funds	i	37.01	37.01	-	-	37.01
Other Financial Assets						
Derivative Financial Assets	ii	7.48	-	7.48	-	7.48

(INR in Crores)

			March 3	31, 2022		
Financial Liabilities	Notes	Carrying Value	Level 1	Level 2	Level 3	Total
Measured at Amortised Cost for						
which fair values are disclosed						
Borrowings (including Current	iii	4,023.28	-	-	4,023.28	4,023.28
Maturities of Long -Term						
Borrowings)						

for the period ended December 31, 2022

Except for those financial instruments for which the carrying amounts are mentioned in the above table, the Group considers that the carrying amounts recognised in the financial statements approximate their fair values.

For financial assets that are measured at fair value, the carrying amounts are equal to the fair values.

Level 1: Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments, traded bonds and mutual funds that have quoted price. The fair value of all equity instruments (including bonds) which are traded in the stock exchanges is valued using the closing price as at the reporting period. The mutual funds are valued using the closing NAV.

Level 2: The fair value of financial instruments that are not traded in an active market (for example, traded bonds, overthecounter derivatives) is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity-specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.

Level 3: If one or more of the significant inputs is not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration, Debentures, Term Loans, investment in Alternate Investment Funds and ICDs included in level 3.

Valuation techniques used to determine the fair values:

- i. This includes mutual funds and equity shares which are fair valued using quoted prices and closing NAV in the market.
- ii. This includes forward exchange contracts. The fair value of the forward exchange contract is determined using forward exchange rate at the balance sheet date.
- iii. Fair values of borrowings are based on discounted cash flow using a current borrowing rate. They are classified as Level 3 values hierarchy due to the use of unobservable inputs, including own credit risk. The discounting factor used has been arrived at after adjusting the rate of interest for the financial liabilities by the difference in the Government Securities rates from date of initial recognition to the reporting dates.

#### c) Fair value measurements using significant unobservable inputs (level 3)

The following table presents the changes in level 3 items for the period ended December 31, 2022 and March 31, 2022.

	(INR in Crores)
	Amount
As at March 31, 2021	13.00
Acquisitions	15.44
Gains recognised in profit or loss	21.18
Exchange Fluctations	0.72
As at April 1, 2022	50.34
Unrealised gain included in the condensed consolidated Statement of Profit and Loss	7.02
Exchange Fluctations	4.08
As at December 31, 2022	61.44

*d*) Management uses its best judgment in estimating the fair value of its financial instruments (including impact on account of Covid-19). However, there are inherent limitations in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates presented above are not necessarily indicative of all the amounts that the Group could have realized or paid in sale transactions as of respective dates. As such, the fair value of the financial instruments subsequent to the respective reporting dates may be different from the amounts reported at each period end.

for the period ended December 31, 2022

## 14 Business Combinations

A. Summary of acquisitions during the current period

## **Composite scheme of arrangement**

"The Composite Scheme of Arrangement between the Company, Piramal Enterprises Limited ('PEL'), Convergence Chemicals Private Limited ('CCPL'), Hemmo Pharmaceuticals Private Limited ('HPPL'), PHL Fininvest Private Limited ('PFPL') and their respective shareholders and creditors ('Scheme'), submitted pursuant to the approval of Board of Directors of the Company at their meeting held on October 7, 2021, has been approved by National Company Law Tribunal on August 12, 2022 ("approval date") with an appointed date of 1<sup>st</sup> April, 2022 ("appointed date"). Effect of the Scheme has resulted into,

- a) Business combination accounting following the purchase price allocation of assets and liabilities acquired of Demerged Undertaking (as defined in the Scheme) on provisional basis in accordance with Ind-AS 103 'Business Combination', cancellation of 94,72,49,806 (nos.) equity shares of face value of ₹ 10 each issued to PEL and fresh issuance of 95,46,54,800 (nos.) equity shares of face value of ₹ 10 each to the shareholders of PEL, and elimination of inter-company transactions, (including dividend) for the interim period (i.e. from appointed date to approval date).
- b) Amalgamation of CCPL and HPPL, wholly owned subsidiaries, using 'the pooling of interest method', as if the amalgamation had occurred on 1<sup>st</sup> April, 2021 or from the date on which the Company acquired control over these subsidiaries, whichever is later, in line with Appendix-C of Ind-AS 103.

The Company received approval on October 19, 2022 for listing application filed with Securities and Exchange Board of India (SEBI), BSE Limited (BSE) and National Stock Exchange of India Limited (NSE)."

(a) <u>The fair value of assets and liabilities recognised as a result of acquisition stated in (a) above are as follows:</u>

Particulars	₹ in Crores
Assets	
Property, Plant and Equipment	60.87
Capital work in progress	3.40
Right of use assets	9.99
Other Non-current Financial Assets	2.65
Inventory	212.91
Trade Receivables	134.46
Other current Financial Assets	55.78
Other current Assets	74.43
Total Assets	554.49
Liabilities	
Trade payable	459.18
Deferred tax liability	4.24
Lease Liability	5.68
Other current financial liabilities	4.59
Other current liabilities	2.78
Non-current Provisions	2.16
Current Provisions	5.05
Total Liabilities	483.68
Net identifiable assets acquired	70.81

#### (b) <u>Calculation of goodwill</u>

Particulars	₹ in Crores
Consideration	100.93
Less: Net identifiable assets acquired	70.81
Goodwill	30.12

for the period ended December 31, 2022

## (c) <u>Credit/Charge to P&L</u>

Cost in relation to merger of pharma division of ₹ 6.96 Crores were charged to Consolidated Statement of Profit and Loss for the period ended December 31, 2022 under the head - Exceptional items.

## (d) <u>Revenue and profit contribution</u>

It is impracticable to give revenue and profit contribution of pharma division of Piramal Enterprises Limited as it is not tracked separately post demerger.

#### (e) Acquired Receivables

Particulars	₹ in Crores
Fair value of acquired trade receivables	134.46
Gross contractual amount for trade receivables	134.46
Contractual cash flows not expected to be collected	-

B. Summary of acquisitions during the previous period

## (i) <u>Acquisition of Hemmo Pharmaceuticals Private Limited (Hemmo)</u>

On June 22, 2021, the Company completed the acquisition of 100% stake in Hemmo Pharmaceuticals Private Limited ('Hemmo') pursuant to an agreement entered on March 31, 2021 for total cash consideration of ₹ 775 Crores. The Company has accounted for the acquisition date values of assets and liabilities on basis in accordance with Ind AS 103. Apart from the above consideration, ₹ 36.56 Crores was paid for final working capital adjustments.

The agreement also provides for an additional contingent consideration of ₹ 89.91 Crores payable depending on achievement of certain financial milestones by the acquired business.

## (a) <u>The fair value of assets and liabilities recognised as a result of the acquisition are as follows:</u>

Particulars	₹ in Crores
Assets	
Property, Plant and Equipment	36.13
Capital work in progress	0.11
Intangible assets	405.62
Intangible asset under development	197.87
Right of use assets	54.59
Investments	0.11
Other Non-current Assets	0.38
Inventory	26.34
Trade Receivables	20.44
Cash and cash equivalents & bank balances	77.02
Loans	0.40
Other Financial Assets	0.44
Other current Assets	20.68
Deferred Tax Assets	0.95
Total Assets	841.07
Liabilities	
Trade payable	63.94
Other Current Liabilities	17.29
Lease Liability	0.06
Other Liabilities	1.60
Non-current Provisions	1.34
Current Tax Liabilities	1.57
Current Provisions	0.43
Total Liabilities	84.66
Net identifiable assets acquired	756.41

for the period ended December 31, 2022

## (b) <u>Calculation of goodwill</u>

Particulars	₹ in Crores
Purchase consideration	901.47
Less: Net identifiable assets acquired	756.41
Goodwill	145.06

## (c) <u>Revenue and profit contribution</u>

The revenues and profits contributed to the group for the period ended December 31, 2021 are as follows:

Particulars	₹ in Crores
Revenue	70.47
Profit before tax	19.56

#### (d) <u>Credit/Charge to P&L</u>

Acquisition costs of ₹ 15.08 Crores were charged to Consolidated Statement of Profit and Loss for the year ended December 31, 2021 under the head - Exceptional items.

## (e) <u>Purchase consideration - cash outflow</u>

Particulars	₹ in Crores
Net outflow of cash - investing activities	790.74

- 15 The Board of Directors of the Company has approved the issuance of equity shares of the Company (the "Equity Shares") for an amount not exceeding ₹ 1,050 crore (Rupees one thousand fifty crore) by way of a rights issue to the eligible equity shareholders of the Company as on the record date (to be determined and notified subsequently), in accordance with the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended, the Companies Act, 2013 and other applicable laws, at such price and on such terms and conditions as may be decided by the Board or a duly constituted committee of the Board in accordance with applicable laws, subject to receipt of necessary approvals, as may be required.
- 16 On December 20, 2021, the Company had entered into agreements and acquired 27.78% stake in Yapan Bio Private Limited ('Yapan') for an investment of ₹ 101.77 Crores (cash consideration). On April 4, 2022, the Company has acquired an additional stake of 5.55% in Yapan for an investment of ₹ 20.35 Crores (cash consideration) and thus the aggregate stake in Yapan is 33.33%. The Company had accounted for the acquisition in accordance with Ind AS 28.

Signature to note 1 to 16 of the Condensed Consolidated financial information.

## For and on behalf of the Board of Directors

Nandini Piramal Chairperson DIN: 00286092	<b>Vivek Valsaraj</b> Chief Financial Officer	Tanya Sanish Company Secretary
Place - Mumbai	Place - Mumbai	Place - Mumbai
Date - March 24, 2023	Date - March 24, 2023	Date - March 24, 2023

### OTHER FINANCIAL INFORMATION

Particulars	As of and for the nine-months period ended		As of and for the Financial Year	As of and for the Financial Period
	December 31, 2022	December 31, 2021	ended March 31, 2022*	ended March 31, 2021*
Profit/ (loss) for the year/ period (A) ( $\overline{\mathbf{x}}$ in crore)	(236.57)	171.90	375.96	835.03
Weighted average number of equity shares in calculating basic EPS (B)	118,90,90,922	117,65,84,820	117,88,85,044	62,76,19,257
Weighted average number of equity shares in calculating diluted EPS (C)	118,90,90,922	117,65,84,820	117,88,85,044	62,76,19,257
Basic earnings per share (in ₹) (D = A/B)	(1.99)	1.46	3.19	13.30
Diluted earnings per share (in ₹) (E = A/C)	(1.99)	1.46	3.19	13.30
Net Worth (A) (₹ in crore)	5,918.09	N.A.^	6,069.94	5,076.75
Profit/ (loss) for the year/ period (B) (₹ in crore)	(236.57)	171.90	375.96	835.03
Return on Net Worth (%) $(C = B/A)$ (%)	(4.00%)	N.A.^	6.19%	16.45%
Net Worth (A) (₹ in crore)	5,918.09	N.A.^	6,069.94	5,076.75
Outstanding number of equity shares at the end of the period (B)	119,33,18,500	N.A.^	118,59,13,506	99,46,02,064
Net Asset Value per Equity Share (in ₹) (C = A/B)	49.59	N.A.^	51.18	51.04
EBITDA (in ₹ crore)	477.58	749.36	1,225.46	1,592.07

The accounting ratios required under Clause 14(B) of Part B-1 of Schedule VI of the SEBI ICDR Regulations are given below:

\* Restated

Since the balance sheet is presented for the Financial Year ended March 31, 2022, Financial Period ended March 31, 2021 and nine-months period ended December 31, 2022, certain line items and related ratios that are sourced from the balance sheet for the nine-months period ended December 31, 2021, are not presented in this Draft Letter of Offer.

The ratios have been computed as under:

- 1. Basic and diluted earnings per equity share: Basic and diluted earnings/ (loss) per equity share are computed in accordance with Indian Accounting Standard 33 notified under the Companies (Indian Accounting Standards) Rules of 2015 (as amended).
- 2. Return on Net Worth ratio: Profit/ (loss) for the period attributable to Equity Shareholders divided by the Net Worth of our Company at the end of the year/period.

3. NAV: Net Worth divided by the outstanding number of equity shares at the end of the period.

- 4. EBITDA: Aggregate of profit before share of net profit of associate and joint ventures, exceptional items and tax, finance cost and depreciation and amortisation for the year/period.
- 5. Net Worth: Net worth is computed in accordance with Section 2(hh) of SEBI ICDR Regulations. "net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.

### Non-GAAP Financial Measures

Certain non-GAAP financial measures and certain other statistical information relating to our operations and financial performance have been included in this Draft Letter of Offer. These may not be computed on the basis of any standard methodology that is applicable across the industry and therefore may not be comparable to financial measures and statistical information of similar nomenclature that may be computed and presented by other companies and are not measures of operating performance or liquidity defined by Ind AS and may not be comparable to similarly titled measures presented by other companies.

### **Reconciliation of Non-GAAP Measures**

Reconciliation of the various Non-GAAP Measures included in this Draft Letter of Offer are given below.

Reconciliation of Net Worth and Return on Net Worth

Particulars		As of and for the nine-months period ended		As of and for the Financial Period
	December 31, 2022	December 31, 2021	ended March 31, 2022*	ended March 31, 2021*
Equity Share capital	1,193.32	N.A.^	1,185.91	994.60
Share warrants	-	N.A.^	-	0.10
Other equity				
- Retained earnings	906.06	N.A.^	1,158.85	832.56
- Securities premium	3,818.71	N.A.^	3,725.18	3,249.49

Particulars	As of and for the nine-months period ended		As of and for the Financial Year	As of and for the Financial Period
	December 31, 2022	December 31, 2021	ended March 31, 2022*	ended March 31, 2021*
Net Worth (A) (₹ in crore) <sup>#</sup>	5,918.09	N.A.^	6,069.94	5,076.75
Profit/ (loss) for the year/ period (B) (₹ in crore)	(236.57)	171.90	375.96	835.03
<b>Return on Net Worth (%) (C= B/A) (%)</b>	(4.00%)	N.A.^	6.19%	16.45%

Restated

Since the balance sheet is presented for the Financial Year ended March 31, 2022, Financial Period ended March 31, 2021 and nine-months period ٨ ended December 31, 2022, certain line items and related ratios that are sourced from the balance sheet for the nine-months period ended December 31, 2021, are not presented in this Draft Letter of Offer.

"net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account and debit or credit balance of profit and loss account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited.

#### Net Asset Value per Equity Share

Particulars	As of and for the nine-months period ended		As of and for the Financial Year	As of and for the Financial Period
	December 31, 2022	December 31, 2021	ended March 31, 2022*	ended March 31, 2021*
Net Worth (A) (₹ in crore)	5,918.09	N.A.^	6,069.94	5,076.75
Outstanding number of equity shares at the end of the period (B)	119,33,18,500	N.A.^	118,59,13,506	99,46,02,064
Net Asset Value per Equity Share (in ₹) (C = A/B)	49.59	N.A.^	51.18	51.04

Restated

^

Since the balance sheet is presented for the Financial Year ended March 31, 2022, Financial Period ended March 31, 2021 and nine-months period ended December 31, 2022, certain line items and related ratios that are sourced from the balance sheet for the nine-months period ended December 31, 2021, are not presented in this Draft Letter of Offer.

#### EBITDA

As of and for the nine-months period ended		As of and for the Financial Year	As of and for the Financial Period
December 31, 2022	December 31, 2021	ended March 31, 2022*	ended March 31, 2021*
(254.63)	187.15	441.03	883.58
239.93	141.19	198.25	163.45
492.28	421.02	586.18	545.04
477.58	749.36	1,225.46	1,592.07
	em December 31, 2022 (254.63) 239.93 492.28	ended           December 31, 2022         December 31, 2021           (254.63)         187.15           239.93         141.19           492.28         421.02	ended         Financial Year ended March 31, 2022*           December 31, 2022         December 31, 2021         Financial Year ended March 31, 2022*           (254.63)         187.15         441.03           239.93         141.19         198.25           492.28         421.02         586.18

Restated

#### Net working capital turnover ratio

Particulars	Financial Year ended March 31, 2022*	Financial Period ended March 31, 2021*
Sale of products (A) (₹ in crore)	5,576.88	5,369.66
Sale of services (B) (₹ in crore)	853.89	900.62
Total sales (I) [(A)+(B)] (₹ in crore)	6,430.77	6,270.28
Current assets (C) (₹ in crore)	4,067.22	3,648.70
Current liabilities (D) (₹ in crore)	3,033.34	2,490.28
Current borrowings (E) (₹ in crore)	1,401.14	571.03
Working capital (II) [(C)-(D)+(E)] (₹ in	2,435.02	1,729.45
crore)		
Net working capital turnover ratio	2.64	3.63
(I)/(II)		
* Restated	·	

Restated

## CAPITALISATION STATEMENT

The following table sets forth the capitalisation statement as of December 31, 2022, on the basis of our Unaudited Interim Condensed Consolidated Financial Information, and as adjusted for the Issue. This table should be read in conjunction with *"Risk Factors"*, *"Financial Statements"* and *"Management's Discussion and Analysis of Financial Condition and Results of Operations"*, beginning on pages 17, 143 and 301, respectively.

		(in ₹ crore)
Particulars	Pre-Issue as of December 31, 2022	As adjusted for the Issue
Total Borrowings		
Non-current borrowings	3,361.82	[•]
Current borrowings	1,780.55	[•]
Total Borrowings (A)	5,142.37	[•]
Total Equity		
Equity Share Capital*	1,193.32	[•]
Other Equity*#	5,512.77	[•]
Total Equity (B)	6,706.09	[•]
Ratio: Total Borrowings (A)/ Total Equity (B)	0.77	[•]

\* These terms shall carry the meaning as per Schedule III of the Companies Act.

<sup>#</sup> It has not been adjusted for the estimated issue expenses.

#### MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion of our financial condition and results of operations should be read in conjunction with the "Financial Statements" beginning on page 143.

Some of the information contained in the following discussion, including information with respect to our plans and strategies, contain forward-looking statements that involve risks and uncertainties. You should also read "Risk Factors" and "Forward Looking Statements" beginning on pages 17 and 13, respectively, which discuss a number of factors and contingencies that could affect our financial condition and results of operations. Prospective investors in the Equity Shares are cautioned not to place undue reliance on these forward-looking statements.

The Restated Consolidated Financial Information in this Draft Letter of Offer have been prepared in accordance with (i) Section 26 of Part I of Chapter III of the Companies Act; (ii) the SEBI ICDR Regulations; and (iii) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the ICAI, as amended. The Unaudited Interim Condensed Consolidated Financial Information have been prepared in accordance with Ind AS 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act read with relevant rules issued thereunder and other accounting principles generally accepted in India. These financial statements may differ in certain significant respects from generally accepted accounting principles in other countries, including IFRS and U.S. GAAP. Our Financial Year ends on March 31 of each year. Accordingly, references to "Financial Year 2022" are to the 12-month period ended March 31, 2022. "Financial Period 2021" includes period from March 4, 2020 to March 31, 2021 because our Company was incorporated on March 4, 2020.

Unless otherwise indicated, industry and market data used in this section has been derived from the report "Assessment of global and Indian pharmaceutical market" issued in January, 2023 prepared and released by CRISIL appointed by our Company vide engagement letter dated February 14, 2023 and commissioned by us in connection with the Issue. For further information, see "Presentation of Financial Information and Other Information – Market and Industry Data" on page 11.

In terms of Section 2 (41) of Companies Act 2013, "financial year", in relation to any company or body corporate, means the period ending on the 31<sup>st</sup> day of March every year, and where it has been incorporated on or after the 1st day of January of a year, the period ending on the 31st day of March of the following year, in respect whereof financial statement of the company or body corporate is made up". Since our Company was incorporated on March 4, 2020, the financial information for the Financial Period 2021 was prepared from March 4, 2020 till March 31, 2021 in accordance with Section 2 (41) of Companies Act 2013. Further, since Financial Period 2021 provides the financial information for approximately 13 months, Financial Year 2022 and Financial Period 2021 may not be directly comparable.

## Overview

We are a pharmaceutical company with global operations, providing end-to-end pharma services to customers and a portfolio of differentiated pharma products across a domestic and global distribution network. We operate under three business verticals – (i) Piramal Pharma Solutions ("**PPS**"), an integrated contract development and manufacturing organization ("**CDMO**"); (ii) Piramal Critical Care ("**PCC**"), a complex hospital generics ("**CHG**") business; and (iii) India consumer healthcare ("**ICH**") business, selling over-the-counter ("**OTC**") products. For further details, see, "*Our Business*", beginning on page 112.

#### Significant factors affecting our results of operations

Our results of operations and financial condition are subject to various risks and uncertainties, including those discussed in *"Risk Factors"* beginning on page 17 of this Draft Letter of Offer. Certain important factors that have affected and which may continue to affect our results of operations and financial condition include the following:

#### 1. Competition in the pharmaceutical industry

We operate under three business verticals viz., through an integrated contract development and manufacturing organization, a complex hospital generics business and India consumer healthcare. For details, see "*Our Business*" beginning on page 112 Each of these verticals face intense competition from products developed by other companies in India and overseas. Our products typically compete on the basis of price, efficacy and general market acceptance. Our business, prospects, results of operations and financial condition could be adversely affected if our competitors gain significant market share at our expense in areas in which we are focused. Our ability to continue to generate revenue from our products is impacted by the launch of competitive products by our competitors. An increased competition in a product market, may lead to reduction in the price we could command for such product which in turn may adversely impact our revenue from operations. Our ability to continue to launch new products and to successfully identify new markets for expansion. Further, our competition may have access to greater financial resources and expertise dedicated towards research and development. If our pharmaceutical products become uncompetitive, and we are unable to effectively introduce new products, our business and results of operations could be adversely affected.

### 2. Pharmaceutical regulatory framework in India and global markets

We operate in a highly regulated sector and we have to comply with extensive regulation in each market we operate to obtain necessary approvals to manufacture, sell and/or market our products. We must ensure that government and other regulatory agencies do not withdraw marketing approvals for sales of our existing products and continue to approve our new products for sale in a timely manner and our manufacturing facilities remain approved by the relevant regulators.

We are governed by various local, regional and national regulatory regimes in various aspects of our operations, including licensing and certification requirements and procedures for manufacturers of pharmaceutical products, operating and safety standards, as well as environmental protection regulations. There can be no assurances that the legal framework, licensing and certification requirements or enforcement trends in our industry will not change in a manner that does not result in increased costs of compliance, or that we will be successful in responding to such changes. In addition, we are subject to the risk of adverse changes to favourable policies from which we currently benefit, and the introduction of unfavourable policies.

## 3. **R&D** and innovation efforts and growth of our new products

Our ability to develop and manufacture products is critical to launch new products and grow revenues. To grow our product portfolio we need to continually invest in research and development to add to our existing offering and improve our technology. Research and development is both time consuming and costly, and involves a high degree of business risk. To develop our product pipeline, we commit substantial time, funds and other resources. In addition, our research staff is critical to the success of our research and development efforts. Our investments in research and development for future products could result in higher expenses without a proportionate increase in revenues.

Our ability to develop and manufacture products is critical to launch new products and grow revenues. Our research and development efforts have resulted in 96 patents filed and held 43 patents worldwide as of December 31, 2022. To grow our product portfolio, we need to continually invest in research and development to add to our existing offering and improve our technology.

## 4. Cost of raw materials and third party manufacturing

Our cost of materials consumed constitutes one of the largest components of our total expenses. In Financial Period 2021, Financial Year 2022 and the nine-months period ended December 31, 2022, our cost of raw material consumed, was ₹1,518.08 crore, ₹1,566.96 crore, and ₹1,195.70 crore, respectively, representing 27.13%, 24.51%, and 22.25%, respectively, of our total expenses. We depend on third-party suppliers for certain of our raw materials and finished products. The key raw materials that we use for our manufacturing operations include APIs for our formulations, key starting materials and intermediaries for our internally manufactured APIs and other chemicals and packaging materials.

As we continue to grow our product portfolio and increase our production capacities, we believe we will benefit from increasing economics of scale. We identify and approve multiple suppliers to source our key raw materials and we place purchase orders with them from time to time. As our business grows, we will also need to procure higher volumes of raw materials. We typically do not enter into long-term supply contracts with any of our suppliers and instead negotiate and place purchase orders with them from time to time. We are thus exposed to fluctuations in availability and prices of our raw materials, including on account of exchange rate fluctuations. While we have not experienced major disruptions in sourcing our raw materials in the past, we may not be able to effectively pass on any significant or unusual price increases in the cost of raw materials to our customers in the future, which may affect our margins, sales, results of operations and cash flows.

## 5. Foreign Currency Fluctuations

Changes in currency exchange rates influence our results of operations. Although we prepare and report our consolidated financial statements in Rupees, significant portions of our income and expenditure are denominated in currencies other than Rupees, most significantly the U.S. Dollar, Euro and British Pound. Any adverse foreign exchange rate movement of the U.S. Dollar, Euro or British Pound or emerging market currencies against the Rupee could affect our profitability.

#### **Significant Accounting Policies**

#### (a) **Basis of preparation**

The Restated Consolidated Financial Information of the Company, and its subsidiaries (collectively, the "Group") which includes Group's share of profit in its associates and joint venture, comprises of the Restated Consolidated Statement of Assets and Liabilities as at March 31, 2022 and 2021, the Restated Consolidated Statement of Profit and Loss (including other comprehensive income), Restated Consolidated Statement of changes in equity and the Restated Consolidated Statement of Cash Flows for the year ended March 31, 2022 and for the period from March 04, 2020 to March 31, 2021, and the Summary of Significant Accounting Policies and other explanatory information (collectively, the "Restated Consolidated Financial Information"), is prepared by the management of our Company for the purpose of inclusion in the Draft Letter of Offer and the Letter of Offer (collectively, the "Offer Documents") to be filed with Securities and Exchange Board of India, BSE Limited and National Stock Exchange of India Limited in connection with its proposed Rights Issue of equity shares of the Company (the "Issue") prepared in terms of the requirements of:

- a) Section 26 of Part I of Chapter III of the Companies Act, 2013, as amended ("the Act");
- b) the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2018, as amended (the "ICDR Regulations"); and
- c) the Guidance Note on Reports in Company Prospectuses (Revised 2019) issued by the Institute of Chartered Accountants of India ("ICAI"), as amended (the "Guidance Note").

The Restated Consolidated Financial Information comply in all material aspects with Indian Accounting Standards (Ind AS) notified under Section 133 of the Companies Act, 2013 (the Act) read with Companies (Indian Accounting Standards) Rules, 2015, as amended, and other accounting principles generally accepted in India.

These Restated Consolidated Financial Information have been compiled by the Management from the audited consolidated Ind AS financial statements of the Group as at and for the year ended March 31, 2022 and as at and for the period from March 04, 2020 to March 31, 2021, prepared in accordance with the Indian Accounting Standards (referred to as "Ind AS") as prescribed under Section 133 of the Companies Act, 2013 read with Companies (Indian Accounting Standards) Rules, as amended, from time to time and other accounting principles generally accepted in India which have been approved by the Board at their meetings held on May 24, 2022 and June 01, 2021 respectively.

These Restated Consolidated Financial Information do not reflect the effects of events that occurred subsequent to the respective dates of board meeting on the audited financial statements.

The Restated Consolidated Financial Information:

- a) have been prepared after incorporating adjustments for the changes in accounting policies, material errors and regrouping/reclassifications retrospectively in the period from March 04, 2020 to March 31, 2021 to reflect the same accounting treatment as per the accounting policy and grouping/ classifications followed as at and for the year ended March 31, 2022.
- b) do not require any adjustment for modification as there is no modification in the underlying audit reports. There are following item relating to emphasis of matter (refer paragraph [2(b)(i)] of Restated Consolidated Financial Information), which do not require any adjustment to the Restated Consolidated Financial Information:

#### As at and for the period from March 04, 2020 to March 31, 2021:

As more fully described in Note 2(b)(i) to the consolidated financial statements, to assess the recoverability of certain assets, the Group has considered internal and external information in respect of the current and estimated future global including Indian economics indicators consequent to the global health pandemic. The actual impact of the pandemic may be different from that considered in assessing the recoverability of these assets.

Our Company was incorporated on March 04, 2020 and accordingly, our Company prepared its first set of financial information for the period starting from March 04, 2020 to March 31, 2021 ("the period"). Consequently, the financial information for the year ended March 31, 2022 is not comparable with the aforesaid period.

The Company follows historical cost convention and accrual method of accounting in the preparation of the financial statements, except otherwise stated.

## **Historical Cost convention**

The Consolidated financial statements have been prepared on the historical cost basis except for the following:

- a) certain financial instruments and contingent consideration measured at fair value;
- b) assets classified as held for sale measured at fair value less cost to sell;

- c) cash settled stock appreciation rights measured at fair value;
- d) plan assets of defined benefit plans, which are measured at fair value

#### (b) **Principles of consolidation and equity accounting**

#### Subsidiaries:

Subsidiaries are all entities (including Structured entities) over which the group has control. Control is achieved when the Group has power over the investee, is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to use its power to affect its returns. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The acquisition method of accounting is used to account for business combinations by the group.

The group combines the financial statements of the parent and its subsidiaries line by line adding together like items of assets, liabilities, equity, income and expenses. Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated statement of profit and loss, consolidated statement of changes in equity and balance sheet respectively.

#### Associates:

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but does not control or joint control over those policies. Investments in associates are accounted for using the equity method of accounting (see (d) below), after initially being recognised at cost. Wherever necessary, adjustments are made to financial statements of associates to bring there accounting policies in line with those used by the other members of group.

#### **Equity method:**

Under the equity method of accounting, the investments are initially recognised at cost and adjusted thereafter to recognise the Group's share of post acquisition profits or losses of the investee in profit and loss, and the group's share of other comprehensive income of the investee in other comprehensive income. Dividends received or receivable from associates or joint ventures are recognised as a reduction in the carrying amount of the investment.

Unrealised gains on transactions between the group and its associates and joint ventures are eliminated to the extent of the group's interest in these entities. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred.

The carrying amount of equity accounted investments are tested for impairment in accordance with the policy mentioned in Note 2a (vi) below.

#### **Changes in ownership interests**

The group treats transactions with non-controlling interests that do not result in loss of control as transactions with equity owners of the group. A change in the ownership interest results in an adjustment between the carrying amounts of the controlling and non-controlling interests to reflect their relative interests in the subsidiary. Any difference between the amount of the adjustment to non controlling interests and any consideration paid or received is recognised within equity.

#### (c) **Business Combinations**

The acquisition method of accounting is used to account for all business combinations, regardless of whether equity instruments or other assets are acquired. The consideration transferred for the acquisition of a subsidiary comprises the:

- fair values of the assets transferred;
- liabilities incurred to the former owners of the acquired business;
- equity interests issued by the group; and
- fair value of any asset or liability resulting from a contingent consideration arrangement.

Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are, with limited exceptions, measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquired entity on an acquisition-by-acquisition basis at the non-controlling interest's proportionate share of the acquired entity's net identifiable assets.

Acquisition-related costs are expensed as incurred.

The excess of the

- consideration transferred;
- amount of any non-controlling interest in the acquired entity, and
- acquisition-date fair value of any previous equity interest in the acquired entity

over the fair value of the net identifiable assets acquired is recorded as goodwill. If those amounts are less than the fair value of the net identifiable assets of the business acquired, the difference is recognised in other comprehensive income and accumulated in equity as capital reserve provided there is clear evidence of the underlying reasons for classifying the business combination as a bargain purchase. In other cases, the bargain purchase gain is recognised directly in equity as capital reserve.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to their present value as at the date of exchange. The discount rate used is the entity's incremental borrowing rate, being the rate at which a similar borrowing could be obtained from an independent financier under comparable terms and conditions.

Contingent consideration is classified either as equity or a financial liability. Amounts classified as a financial liability are subsequently remeasured to fair value with changes in fair value recognised in profit or loss.

If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date. Any gains or losses arising from such remeasurement are recognised in profit or loss or other comprehensive income, as appropriate.

#### **Common control transactions**

Business combinations involving entities that are controlled by the group are accounted for using the pooling of interests method as follows:

- a) The assets and liabilities of the combining entities are reflected at their carrying amounts. The Group has made accounting policy choice to account investment in associates and joint venture at a carrying cost as appearing in the books of acquiree.
- b) No adjustments are made to reflect fair values, or recognise any new assets or liabilities. Adjustments are only made to harmonise accounting policies.
- c) The balance of the retained earnings appearing in the financial statements of the transferor is aggregated with the corresponding balance appearing in the financial statements of the transferee or is adjusted against general reserve.
- d) The identity of the reserves are preserved and the reserves of the transferor become the reserves of the transferee.
- e) The difference, if any, between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount of share capital of the transferror is transferred to capital reserve and is presented separately from other capital reserves.
- f) The financial information in the financial statements in respect of prior periods is restated as if the business combination had occurred from the beginning of the preceding period in the financial statements, irrespective of the actual date of combination. However, where the business combination had occurred after that date, the prior period information is restated only from that date.

#### (d) **Property, Plant and Equipment**

Freehold Land is carried at historical cost. All other items of Property Plant & Equipments are stated at cost of acquisition, less accumulated depreciation and accumulated impairment losses, if any. Direct costs are capitalised until the assets are ready for use and includes freight, duties, taxes and expenses incidental to acquisition and installation.

The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Subsequent expenditures related to an item of Property Plant & Equipment are added to its carrying value only when it is probable that the future economic benefits from the asset will flow to the Company & cost can be reliably measured.

Losses arising from the retirement of, and gains or losses arising from disposal of Property, Plant and Equipment are recognised in the Statement of Profit and Loss."

#### Depreciation

Depreciation is provided on a pro-rata basis on the straight line method ('SLM') over the estimated useful lives of the assets specified in Schedule II of the Companies Act, 2013/ estimated useful lives as determined by the management of respective subsidiaries based on technical evaluation. The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

The estimated useful lives of Property, Plant & Equipment are as stated below:

Asset Class	Useful life
Buildings*	3 years - 60 years
Roads	10 years
Plant & Equipment	3 - 20 years
Continuous Process Plant	25 years
Office Equipment	3 years - 15 years
Motor Vehicles	4 - 8 years
Furniture & fixtures	3 - 15 years

\*Useful life of leasehold improvements is as per lease period

#### (e) **Intangible Assets**

Intangible assets are stated at acquisition cost, net of accumulated amortisation and accumulated impairment losses, if any.

Gains or losses arising from the retirement or disposal of an intangible asset are determined as the difference between the disposal proceeds and the carrying amount of the asset and are recognised as income or expense in the Consolidated Statement of Profit and Loss."

The research and development (R&D) cost is accounted in accordance with Ind AS - 38 'Intangibles'.

#### Research

Research costs, including patent filing charges, technical know-how fees, testing charges on animal and expenses incurred on development of a molecule till the stage of Pre-clinical studies and till the receipt of regulatory approval for commencing phase I trials are treated as revenue expenses and charged off to the Statement of Profit and Loss of respective year.

#### Development

Development costs relating to design and testing of new or improved materials, products or processes are recognized as intangible assets and are carried forward under Intangible Assets under Development until the completion of the project when they are capitalised as Intangible assets, if the following conditions are satisfied:

- a) It is technically feasible to complete the asset so that it will be available for use;
- b) Management intends to complete the asset and use or sell it;
- c) There is an ability to use or sell the asset;
- d) It can be demonstrated how the asset will generate probable future economic benefits;
- e) Adequate technical, financial and other resources to complete the development and to use or sell the asset are available; and
- f) The expenditure attributable to the asset during its development can be reliably measured.

Intangible Assets with finite useful lives are amortized on a straight line basis over the following period:

Asset Class	Useful life
Brands and Trademarks	5 - 25 years
Copyrights, Know-how (including qualifying Product Development Cost) and Intellectual property rights	4 - 30 years
Computer Software	2 - 9 years
Customer relationships	8 - 14 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at the end of each reporting period.

Certain trademarks are assessed as Intangible Assets with indefinite useful lives.

#### Goodwill

Goodwill on acquisition is included in intangible assets. Goodwill and intangible assets that have an indefinite useful life are not subject to amortisation and are tested annually for impairment, or more frequently if events or changes in circumstances indicate that they might be impaired.

Goodwill is carried at cost less accumulated impairment losses.

#### (f) **Impairment of Assets**

The Group assesses at each Balance Sheet date whether there is any indication that an asset may be impaired. For the purposes of assessing impairment, the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets, is considered as a cash generating unit. If any such indication exists, the Group estimates the recoverable amount of the asset. The recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. If such recoverable amount of the asset or the recoverable amount of the cash generating unit to which the asset belongs is less than its carrying amount, the carrying amount is reduced to its recoverable amount. The reduction is treated as an impairment loss and is recognised in the Consolidated Statement of Profit and Loss. If at the Balance Sheet date there is an indication that if a previously assessed impairment loss no longer exists or may have decreased, the recoverable amount is reassessed and the asset is reflected at the recoverable amount.

#### (g) **Financial instruments**

Financial assets and financial liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instruments.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

#### **Investments and Other Financial assets**

#### Classification:

The Group classifies its financial assets in the following measurement categories:

- a) those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- b) those measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows."

For assets measured at fair value, gains and losses will be recorded in profit or loss.

#### Measurement

At initial recognition, the Group measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

#### Amortised cost:

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. A gain or loss on a debt investment that is subsequently measured at amortised cost and is not part of a hedging relationship is recognised in profit or loss when the asset is derecognised or impaired. Interest income from these financial assets is included in finance income using the effective interest rate method. Subsequently, these are measured at amortised cost using the Effective Interest Method less any impairment losses."

#### Fair value through profit or loss (FVTPL):

Assets that do not meet the criteria for amortised cost or FVTOCI are measured at fair value through profit or loss. A gain or loss on a debt investment that is subsequently measured at fair value through profit or loss and is not part of a hedging relationship is recognised in profit or loss and presented net in the statement of profit and loss within other gains/(losses) in the period in which it arises. Interest income from these financial assets is included in other income."

#### Equity instruments

The Group subsequently measures all equity investments at fair value. Where the Group's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments are recognised in profit or loss when the Group's right to receive payments is established.

Changes in the fair value of financial assets at fair value through profit or loss are recognised in the consolidated statement of profit and loss.

#### Impairment of financial assets

The Group applies the expected credit loss model for recognising impairment loss on financial assets measured at amortised cost, trade receivables and other contractual rights to receive cash or other financial asset.

For trade receivables or any contractual right to receive cash or another financial asset that result from transactions that are within the scope of Ind AS 115, the Group always measures the loss allowance at an amount equal to lifetime expected credit losses.

Further, for the purpose of measuring lifetime expected credit loss (""ECL"") allowance for trade receivables, our Company has used a practical expedient as permitted under Ind AS 109. This expected credit loss allowance is computed based on a provision matrix which takes into account historical credit loss experience and adjusted for forward-looking information."

#### Derecognition of financial assets

A financial asset is derecognised only when:

- a) The Group has transferred the rights to receive cash flows from the financial asset or
- b) retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Group evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised."

#### Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of each reporting period. For foreign currency denominated financial assets measured at amortised cost and FVTPL, the exchange differences are recognised in profit or loss except for those which are designated as hedging instruments in a hedging relationship.

#### Financial liabilities and equity instruments

#### Classification as debt or equity

Debt and equity instruments issued by a Group entity are classified as either financial liabilities or as equity in accordance with the substance of the contractual arrangements and the definitions of a financial liability and an equity instrument.

#### Equity Instrument

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued are recognised at the proceeds received, net of direct issue costs.

#### Compulsorily Convertible Preference Shares

Compulsorily Convertible Preference Shares are classified as a financial liability measured at amortised cost until it is extinguished on conversion.

#### Financial liabilities

All financial liabilities are subsequently measured at amortised cost using the effective interest method or at FVTPL.

Financial liabilities are classified as at FVTPL when the financial liability is either contingent consideration recognised by the Group as an acquirer in a business combination to which Ind AS 103 applies or is held for trading or it is designated as at FVTPL.

Financial liabilities that are not held-for-trading and are not designated as at FVTPL are measured at amortised cost at the end of subsequent accounting periods. The carrying amounts of financial liabilities that are subsequently measured at amortised cost are determined based on the effective interest method.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial liability, or (where appropriate) a shorter period, to the amortised cost of a financial liability.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting period. Where there is a breach of a material provision of a long-term loan arrangement on or before the end of the reporting period with the effect that the liability becomes payable on demand on the reporting date, the Group does not classify the liability as current, if the lender agreed, after the reporting period and before the approval of the financial statements for issue, not to demand payment as a consequence of the breach.

#### Foreign exchange gains and losses

For financial liabilities that are denominated in a foreign currency and are measured at amortised cost at the end of each reporting period, the foreign exchange gains and losses are determined based on the amortised cost of the instruments.

#### Financial Guarantee Contracts

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payments when due in accordance with the terms of a debt instrument.

Financial guarantee contracts issued by the Group are initially measured at their fair values and are subsequently measured at the higher of:

- a) the amount of the loss allowance determined in accordance with Ind AS 109; and
- b) the amount initially recognised less, where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies."

#### Derecognition of financial liabilities

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or have expired. An exchange between with a lender of debt instruments with substantially different terms is accounted for as an extinguishment of the original financial liability and the recognition of a new financial liability.

## **Derivatives and hedging activities**

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period. The accounting for subsequent changes in fair value depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged and the type of hedge relationship designated.

The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is less than 12 months. Trading derivatives are classified as a current asset or liability.

(i) Cash flow hedges that qualify for hedge accounting:

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in the other comprehensive income in cash flow hedging reserve within equity, limited to the cumulative change in fair value of the hedged item on a present value basis from the inception of the hedge. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, within other gains/(losses)."

(ii) Derivatives that are not designated as hedges:

The group enters into certain derivative contracts to hedge risks which are not designated as hedges. Such contracts are accounted for at fair value through profit or loss.

#### Embedded derivatives

Derivatives embedded in a host contract that is an asset within the scope of Ind AS 109 are not separated. Financial assets with embedded derivatives are considered in their entirety when determining whether their cash flows are solely payment of principal and interest.

Derivatives embedded in all other host contract are separated only if the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host and are measured at fair value through profit or loss. Embedded derivatives closely related to the host contracts are not separated.

#### **Offsetting Financial Instruments**

Financial Assets and Liabilities are offset and the net amount is reflected in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or counterparty.

#### (h) Trade Receivables

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

#### (i) Inventories

Inventories comprise of Raw and Packing Materials, Work in Progress, Finished Goods (Manufactured and Traded) and Stores and Spares. Inventories are valued at the lower of cost and the net realisable value after providing for obsolescence and other losses, where considered necessary. Cost is determined on Weighted Average basis. Cost includes all charges in bringing the goods to their present location and condition, including octroi and other levies, transit insurance and receiving charges. The cost of Work-in-progress and Finished Goods comprises of materials, direct labour, other direct costs and related production overheads and Excise duty as applicable.

Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale."

#### (j) **Employee Benefits**

#### a) Short-term obligations

Liabilities for wages and salaries, including non-monetary benefits that are expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised in respect of employees' services up to the end of the reporting period and are measured at the amounts expected to be paid when the liabilities are settled. The liabilities are presented as current employee benefit obligations in the balance sheet.

#### b) Other long-term employee benefit obligations

The liabilities for earned leave are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service. They are therefore measured as the present value of expected future payments to be made in respect of services provided by employees up to the end of the reporting period using the projected unit credit method. The benefits are discounted using the market yields at the end of the reporting period that have terms approximating to the terms of the related obligation. Remeasurements as a result of experience adjustments and changes in actuarial assumptions are recognised in profit or loss.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least twelve months after the reporting period, regardless of when the actual settlement is expected to occur.

Long Term Service Awards are recognised as a liability at the present value of the defined benefit obligation as at the balance sheet date."

#### c) Post-employment obligations

The Group operates the following post-employment schemes:

- Defined Contribution plans such as provident fund, superannuation, pension, employee state insurance scheme and other social security schemes in overseas jurisdictions

- Defined Benefit plans such as provident fund and Gratuity, Pension fund (in case of a subsidiary)

In case of Provident fund, contributions are made to a Trust administered by the Group, except in case of certain employees, where the Contributions are made to the Regional Provident Fund Office."

#### **Defined Contribution Plans**

The Group's contribution to provident fund (in case of contributions to the Regional Provident Fund office), pension and employee state insurance scheme and other social security schemes in overseas jurisdictions are considered as defined contribution plans, as the Group does not carry any further obligations apart from the contributions made on a monthly basis and are charged as an expense based on the amount of contribution required to be made.

In case of 401(k) contribution plan (in case of US subsidiaries), contribution by the Group is discretionary. Any contribution made is charged to the Statement of Profit and Loss."

#### Defined Benefit Plan

The liability or asset recognised in the balance sheet in respect of defined benefit provident and gratuity plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of plan assets. The defined benefit obligation is calculated annually by actuaries using the projected unit credit method.

Except in case of an overseas subsidiary, the present value of the defined benefit obligation denominated in INR is determined by discounting the estimated future cash outflows by reference to market yields at the end of the reporting period on government bonds that have terms approximating to the terms of the related obligation.

The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in employee benefit expense in the statement of profit and loss.

In case of an overseas subsidiary, where pension is classified as a Defined Benefit Scheme, assets are measured using market values and liabilities are measured using a Projected Unit Credit method and discounted using market yields determined by reference to high-quality corporate bonds that are denominated in the currency in which benefits will be paid, and that have terms approximating to the terms of the related obligation. Shortfall, if any, is provided for in the financial statements.

Remeasurement gains and losses arising from experience adjustments, changes in actuarial assumptions and return on plan assets (excluding interest income) are recognised in the period in which they occur, directly in other comprehensive income. They are included in retained earnings in the statement of changes in equity and in the balance sheet.

Changes in the present value of the defined benefit obligation resulting from plan amendments or curtailments are recognised immediately in profit or loss as past service cost."

Bonus Plans - The Group recognises a liability and an expense for bonuses. The group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

#### (k) **Provisions and Contingent Liabilities**

Provisions are recognised when there is a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and there is a reliable estimate of the amount of the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (when the effect of the time value of money is material). The discount rate used to determine the present value is a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in the provision due to the passage of time is recognised as interest expense.

Contingent liabilities are disclosed when there is a possible obligation arising from past events, the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not wholly within the control of the Group or a present obligation that arises from past events where it is either not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount cannot be made.

#### (1) **Revenue recognition**

Revenue is measured at the fair value of the consideration received or receivable.

**Sale of goods:** Revenue from the sale of goods is recognised when the Group transfers Control of the product. Control of the product transfers upon shipment of the product to the customer or when the product is made available to the customer, provided transfer of title to the customer occurs and the Group has not retained any significant risks of ownership or future obligations with respect to the product shipped. Amounts disclosed as revenue are net off returns, trade allowances, rebates and indirect taxes.

**Sale of Services**: In contracts involving the rendering of services/development contracts, revenue is recognised at the point in time in which services are rendered. Advisory fees are accounted on an accrual basis in accordance with the Investment Management Agreement and Advisory Services Agreement.

In case of fixed price contracts, the customer pays a fixed amount based on the payment schedule and the Group recognises revenue on the basis of input method. If the services rendered by the Group exceed the payment, a Contract asset (Unbilled Revenue) is recognised. If the payments exceed the services rendered, a contract liability (Deferred Revenue/ Advance from Customers) is recognised.

If the contracts involve time-based billing, revenue is recognised in the amount to which the Group has a right to invoice.

#### (m) Foreign Currency Transactions

In preparing the financial statements of each individual Company entity, transactions in currencies other than the entity's functional currency (foreign currencies) are recognised at the rates of exchange prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies at year end exchange rates are generally recognised in profit or loss. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences on monetary items are recognised in profit or loss in the period in which they arise.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group foreign operations that have a functional currency other than presentation currency i.e. Indian Rupees are translated using exchange rates prevailing at the reporting date. Income and expense items are translated at the average exchange rates for the period. Exchange differences arising, if any, are recognized in other comprehensive income and held in foreign currency translation reserve (FCTR), a component of equity, except to the extent that the translation difference is allocated to non-controlling interest. When a foreign operation is disposed off, the relevant amount recognized in

FCTR is transferred to the statement of income as part of the profit or loss on disposal. Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the exchange rate prevailing at the reporting date.

Foreign currency differences arising from translation of intercompany receivables or payables relating to foreign operations, the settlement of which is neither planned nor likely in the foreseeable future, are considered to form part of net investment in foreign operation and are recognized in FCTR.

#### (n) **Exceptional Items**

When items of income and expense within profit or loss from ordinary activities are of such size, nature or incidence that their disclosure is relevant to explain the performance of the enterprise for the period, the nature and amount of such items is disclosed separately as Exceptional items.

#### (o) **Government Grants**

Grants from the government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the group will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.

Government grants relating to purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight line basis over the expected lives of the related assets and presented within other income.

#### (p) Leases

At the date of commencement of the lease, the Group recognizes a right-of-use asset ("ROU") and a corresponding lease liability for all lease arrangements in which it is a lessee, except for leases with a term of twelve months or less (short-term leases) and low value leases. For these short-term and low value leases, the Group recognizes the lease payments as an operating expense on a straight-line basis over the term of the lease.

The right-of-use assets are initially recognized at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or prior to the commencement date of the lease plus any initial direct costs less any lease incentives. They are subsequently measured at cost less accumulated depreciation and impairment losses.

Right-of-use assets are depreciated from the commencement date on a straight-line basis over the shorter of the lease term and useful life of the underlying asset. Right of use assets are evaluated for recoverability whenever events or changes in circumstances indicate that their carrying amounts may not be recoverable.

The lease liability is initially measured at amortized cost at the present value of the future lease payments. The lease payments are discounted using the interest rate implicit in the lease or, if not readily determinable, using the incremental borrowing rates in the country of domicile of the leases. Lease liabilities are remeasured with a corresponding adjustment to the related right of use asset if the group changes its assessment if whether it will exercise an extension or a termination option.

Lease liability and ROU asset have been separately presented in the Balance Sheet and lease payments have been classified as financing cash flows."

#### (q) **Taxes on Income**

Tax expense for the period, comprising current tax and deferred tax, are included in the determination of the net profit or loss for the period. Current tax is measured at the amount expected to be paid to the tax authorities in accordance with the taxation laws prevailing in the respective jurisdictions.

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary difference arises from the initial recognition (other than in a business combination) of assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit. In addition, deferred tax liabilities are not recognised if the temporary difference arises from the initial recognition of goodwill.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. "

Current and deferred tax are recognised in profit or loss, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity respectively. Where current tax or deferred tax arises from the initial accounting for a business combination, the tax effect is included in the accounting for the business combination.

Current tax assets and current tax liabilities are offset when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle the asset and the liability on a net basis. Deferred tax assets and deferred tax liabilities are offset when there is a legally enforceable right to set off assets against liabilities representing current tax and where the deferred tax assets and the deferred tax liabilities relate to taxes on income levied by the same governing taxation laws.

Deferred tax liabilities are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where the group is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Deferred tax assets are not recognised for temporary differences between the carrying amount and tax bases of investments in subsidiaries, associates and interest in joint arrangements where it is not probable that the differences will reverse in the foreseeable future and taxable profit will not be available against which the temporary difference can be utilised.

#### (r) Cash and Cash Equivalents

In the cash flow statement, cash and cash equivalents includes cash on hand, demand deposits with banks, other shortterm highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value, and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

#### (s) **Borrowing Costs**

General and specific borrowing costs directly attributable to acquisition or construction of qualifying assets (i.e. those Property, Plant & Equipments which necessarily take a substantial period of time to get ready for their intended use) are capitalised. Other borrowing costs are recognised as an expense in the period in which they are incurred.

#### (t) **Deferred Revenue and Unbilled Revenue**

Amounts received from customers or billed to customers, in advance of services performed are recorded as deferred revenue under Other Current Liabilities. Unbilled revenue included in Other Financial Assets, represents amounts recognised in respect of services performed in accordance with contract terms, not yet billed to customers as at the year end.

#### (u) Segment Reporting

The Group is operating in single reportable segment of 'Pharma' in terms of Ind AS 108.

#### (v) Standards issued but not yet effective

Ministry of Corporate Affairs ("MCA") notifies new standard or amendments to the existing standards under Companies (Indian Accounting Standards) Rules as issued from time to time. On March 23, 2022, MCA amended the Companies (Indian Accounting Standards) Amendment Rules, 2022, applicable from April 1st, 2022, as below:

#### Ind AS 103 – Reference to Conceptual Framework

The amendments specify that to qualify for recognition as part of applying the acquisition method, the identifiable assets acquired and liabilities assumed must meet the definitions of assets and liabilities in the Conceptual Framework for Financial Reporting under Indian Accounting Standards (Conceptual Framework) issued by the Institute of Chartered Accountants of India at the acquisition date. These changes do not significantly change the requirements of Ind AS 103. The Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 16 – Proceeds before intended use

The amendments mainly prohibit an entity from deducting from the cost of property, plant and equipment amounts received from selling items produced while the Group is preparing the asset for its intended use. Instead, an entity will recognise such sales proceeds and related cost in profit or loss. The Group does not expect the amendments to have any impact in its recognition of its property, plant and equipment in its financial statements.

### Ind AS 37 – Onerous Contracts - Costs of Fulfilling a Contract

The amendments specify that that the 'cost of fulfilling' a contract comprises the 'costs that relate directly to the contract'. Costs that relate directly to a contract can either be incremental costs of fulfilling that contract (examples would be direct labour, materials) or an allocation of other costs that relate directly to fulfilling contracts. The amendment is essentially a clarification and the Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 109 – Annual Improvements to Ind AS (2021)

The amendment clarifies the treatment of any cost or fees incurred by an entity in the process of derecognition of financial liability in case of repurchase of the debt instrument by the issuer. The Group does not expect the amendment to have any significant impact in its financial statements.

#### Ind AS 106 – Annual Improvements to Ind AS (2021)

The amendments remove the illustration of the reimbursement of leasehold improvements by the lessor in order to resolve any potential confusion regarding the treatment of lease incentives that might arise because of how lease incentives were described in that illustration. The Group does not expect the amendment to have any significant impact in its financial statements."

#### (w) **Dividends**

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

#### (x) Share appreciation rights

Liabilities for the group's share appreciation rights are recognised as employee benefit expense over the relevant service period. The liabilities are remeasured to fair value at each reporting date and are presented as employee benefit obligations in the balance sheet.

#### (y) **Rounding of amounts**

All amounts disclosed in the financial statements and notes have been rounded off to the nearest crores as per the requirement of Schedule III, unless otherwise stated.

#### (z) Going Concern

When preparing financial information, management makes an assessment of our Company's ability to continue as going concern. Financial information is prepared on going concern basis unless management either intends to liquidate our Company or to cease trading, or has no realistic alternative but to do so. When management is aware, in making its assessment, of material uncertainties related to events or conditions that may cast significant doubt upon our Company's ability to continue as going concern, those uncertainties are disclosed. When the financial information is not prepared on a going concern basis, that face is disclosed, together with the basis on which the financial information is prepared and the reason why our Company is not regarded as going concern.

#### (aa) **Subsequent Events**

Financial information are approved after considering 'Adjusting Event' and 'Non-adjusting event'. Adjustments to assets and liabilities are made for events occurring after the statement of assets and liabilities date that provide additional information materially affecting the determination of the amounts relating to conditions existing at the statement of assets and liabilities date or because of statutory requirements or because of their special nature. For non-adjusting events, our Company may provide a disclosure in the financial information considering the nature of the transaction.

## **Our Results of Operations**

The following table sets forth, for the nine-months period ended December 31, 2022 and December 31, 2021, and for the Financial Year 2022 and Financial Period 2021, certain items from our restated consolidated statement of financial results and financial statements, in each case also stated as a percentage of our total income:

Sr.	Particulars	For the	nine-months pe	eriod ended Dec	ember 31	For the			
No.		2022 2021		Financial Year ended March 31, 2022*		Financial Period ended March 31, 2021*			
		(₹ in crore)	(% of total income)	(₹ in crore)	(% of total income)	(₹ in crore)	(% of total income)	(₹ in crore)	(% of total income)
1.	Revenue from operations	4,917.97	96.08	4,427.74	95.73	6,559.10	95.96	6,314.90	97.47
	Other income (net)	200.61	3.92	197.66	4.27	275.80	4.04	164.11	2.53
	Total income	5,118.58	100.00	4,625.40	100.00	6,834.90	100.00	6,479.01	100.00
2.	Expenses								
	Cost of materials consumed	1,195.70	23.36	1,328.46	28.72	1,566.96	22.93	1,518.08	23.43
	Purchase of stock-in-trade	749.75	14.65	423.82	9.16	829.07	12.13	593.77	9.16
	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(81.87)	(1.60)	(141.07)	(3.05)	55.21	0.81	(52.74)	(0.81)
	Employee benefits expense	1,422.82	27.80	1,185.92	25.64	1,588.83	23.25	1,467.74	22.65
	Finance costs	239.93	4.69	141.19	3.05	198.25	2.90	163.45	2.52
	Depreciation and amortisation expense	492.28	9.62	421.02	9.10	586.18	8.58	545.04	8.41
	Other expenses	1,354.60	26.46	1,078.91	23.33	1,569.37	22.96	1,360.09	20.99
	Total expenses	5,373.21	104.97	4,438.25	95.95	6,393.87	93.55	5,595.43	86.36
3.	Profit/ (loss) before share of net profit of associates and joint ventures, exceptional items and tax	(254.63)	(4.97)	187.15	4.05	441.03	6.45	883.58	13.64
	Share of net profit of associates and joint ventures	46.55	0.91	39.97	0.86	59.03	0.86	47.24	0.73
4.	Profit/ (loss) after share of net profit of associates before exceptional items and tax	(208.08)	(4.07)	227.12	4.91	500.06	7.32	930.82	14.37
	Exceptional Items	(6.96)	(0.14)	(15.08)	(0.33)	(15.08)	(0.22)	18.23	0.28
	Profit/ (loss) after share of net profit of associates and before tax	(215.04)	(4.20)	212.04	4.58	484.98	7.10	949.05	14.65
	Less: Income Tax Expense								
	Current Tax	77.73	1.52	113.35	2.45	191.13	2.80	116.34	1.80
	Deferred Tax Credit	(56.20)	(1.10)	(73.21)	(1.58)	(82.11)	(1.20)	(2.32)	(0.04)
	Profit/ (loss) for the period/ year	(236.57)	(4.62)	171.90	3.72	375.96	5.50	835.03	12.89
* D.									

Restated

#### Nine-months period ended December 31, 2022 compared to nine-months period ended December 31, 2021

#### Total income.

#### Revenue from operations.

Our revenue from operations increased by 11.07% to ₹4,917.97 crore for nine-months period ended December 31, 2022 from ₹4,427.74 crore for the nine-months period ended December 31, 2021, primarily due to the growth of our CDMO business primarily at Turbhe, Grangemouth and North America facilities. Further, our Complex Hospital Generics growth was driven by healthy momentum of Inhalation Anaesthesia in the United States with volume growth driving market share gains. Our India Consumer Healthcare businesses also registered a growth driven by power brands.

#### Other income

Our other income increased by 1.49% to ₹200.61 crore in nine-months period ended December 31, 2022 from ₹197.66 crore for the nine-months period ended December 31, 2021. This was primarily due to Forex gains, government grants on capital investments, fair valuation and others.

#### **Total Expenses**

Our total expenses increased by 21.07% to ₹5,373.21 crore in nine-months period ended December 31, 2022 from ₹4,438.25 crore for the nine-months period ended December 31, 2021. This was primarily due to increase in cost of goods sold, and employee benefits expenses.

## Cost of goods Sold

Our cost of goods sold increased by 15.66% to ₹1,863.58 crore in nine-months period ended December 31, 2022 from ₹1,611.21 crore for the nine-months period ended December 31, 2021. This was primarily due to higher sales during the period and increase in raw material prices.

#### Employee benefits expense

Our employee benefits expense increased by 19.98% to ₹1,422.82 crore in nine-months period ended December 31, 2022 from ₹1,185.92 crore for the nine-months period ended December 31, 2021. This was primarily due to impact of increments, higher average headcount and weakening of the INR versus key currencies.

#### Finance costs

Our finance costs increased by 69.93% to ₹239.93 crore in nine-months period ended December 31, 2022 from ₹141.19 crore for the nine-months period ended December 31, 2021. This was primarily due to increase in average debt facilities availed and increase in interest rate.

#### Depreciation and amortization expenses

Our depreciation and amortization expenses increased by 16.93% to ₹492.28 crore in nine-months period ended December 31, 2022 from ₹421.02 crore for the nine-months period ended December 31, 2021. This was primarily due to impact of capitalization, acquisition and weakening of the INR versus key currencies.

#### Other expenses

Other expenses increased by 25.55% to ₹1,354.60 crore in nine-months period ended December 31, 2022 from ₹1,078.91 crore for the nine-months period ended December 31, 2021. This was primarily due to impact of one-time provision for accounts receivable pertaining to a biotech customer who had a funding challenge, higher sales promotion expenses in our consumer products business, higher marketing spend in our CDMO Business and Forex impact.

#### Tax expenses

Tax expenses decreased by 46.36% to ₹21.53 crore in nine-months period ended December 31, 2022 from ₹40.14 crore for the nine-months period ended December 31, 2021. The decrease in tax expense is due to lower profit during the period.

#### Profit for the period

Due to the factors discussed above, our profit for the period decreased by 237.62% to ₹(236.57) crore in the nine-months period ended December 31, 2022 from ₹171.90 crore in the nine-months period December 31, 2021.

#### Financial Year 2022 compared to Financial Period 2021

## Total income

## Revenue from operations.

Our revenue from operations increased by 3.87% to ₹6,559.10 crore in Financial Year 2022 from ₹6,314.90 crore in Financial Period 2021, primarily due to growth in CDMO business due to higher offtake at Indian sites and new acquisitions, growth in CHG Business driven by recovery of sales of inhalation anaesthesia (specifically in US markets) and strong growth in sales at India Consumer Healthcare business due to higher sales of multivitamins on account of Covid and infant care products.

## Other income

Our other income increased by 68.06% to ₹275.80 crore in Financial Year 2022 from ₹164.11 crore in Financial Period 2021. This was primarily due to forex gains, government grants on capital investments, fair valuation and others

## Total Expenses

Our total expenses increased by 14.27% to ₹6,393.87 crore in Financial Year 2022 from ₹5,595.43 crore in Financial Period 2021. This was primarily due to increase in cost of goods sold, and employee benefits expenses.

#### Cost of goods Sold

Our cost of goods sold increased by 19.04% to ₹2,451.24 crore in Financial Year 2022 from ₹2,059.11 crore in Financial Period 2021. This was primarily due to higher sales during the period and increase in raw material prices

#### Employee benefits expense

Our employee benefits expense increased by 8.25% to ₹1,588.83 crore in Financial Year 2022 from ₹1,467.74 crore in Financial Period 2021. This was primarily on account of increment, headcount, acquisition and FX impact.

#### Finance costs

Our finance costs increased by 21.29% to ₹198.25 crore in Financial Year 2022 from ₹163.45 crore in Financial Period 2021. This was primarily due to loan taken for acquisition.

#### Depreciation and amortization expenses

Our depreciation and amortization expenses increased by 7.55% to ₹586.18 crore in Financial Year 2022 from ₹545.04 crore in Financial Period 2021. This was primarily on account of full year impact of acquisition of Hemmo Pharmaceutical Private Limited, Convergence Chemical Private Limited and G&W Laboratories Inc and incremental capitalisation during the year.

#### Other expenses

Other expenses increased by 15.39% to ₹1,569.37 crore in Financial Year 2022 from ₹1,360.09 crore in Financial Period 2021. This was primarily on account of the impact of acquisition of Hemmo Pharmaceutical Private Limited, Convergence Chemical Private Limited and G&W Laboratories Inc, higher sales promotion expenses in India consumer healthcare business, marketing spend in CDMO Business and higher freight expense.

#### Tax expenses

Tax expenses decreased by 4.39% to ₹109.02 crore in Financial Year 2022 from ₹114.02 crore in Financial Period 2021. The decrease in tax expense is due to lower profit during the period

#### Restated profit/ (loss) for the period

Due to the factors discussed above, our restated profit for the period decreased by 54.98% to ₹375.96 crore in Financial Year 2022 from ₹835.03 crore in Financial Period 2021.

#### **Financial Condition**

#### Assets

Our consolidated assets are set out below as of the dates specified:

Sr.	Particulars	(₹ in crore)			
Sr. No.	raruculars	December 31, 2022	As at March 31, 2022*	March 31, 2021*	
A	ASSETS	200000000000000000000000000000000000000			
1	Non-current assets				
	(a) Property, Plant and Equipment	2,985.67	2,864.07	2,636.56	
	(b) Capital work-in-progress	1,094.54	673.15	399.53	
	(c) Goodwill	1,136.32	1,030.50	856.47	
	(d) Other intangible assets	2,823.08	2,806.09	2,482.28	
	(e) Intangible assets under development	567.50	499.19	227.12	
	(f) Right of use assets	210.18	178.52	130.18	
	(g) Financial assets:				
	(i) Investments				
	- Investments accounted for using the equity method	212.07	179.82	109.67	
	- Other investments	47.37	36.95	13.00	
	(ii) Other financial assets	31.55	95.57	70.93	
	(h) Deferred tax assets (Net)	347.50	297.27	244.12	
	(i) Other non-current assets	105.55	68.69	81.22	
	Sub-total - Non-current assets	9,561.33	8,729.82	7,251.08	
2	Current assets				
	(a) Inventories	1,852.80	1,388.80	1,232.00	
	(b) Financial assets				
	(i) Investments	71.98	50.40	-	
	(ii) Trade receivables	1,454.07	1,785.28	1,574.94	
	(iii) Cash and cash equivalents	251.89	228.10	384.65	
	(iv) Bank balance (other than (iii) above)	109.15	100.89	20.97	
	(v) Other Financial assets	72.17	50.85	112.06	
	(c) Other current assets	655.84	462.90	324.08	
	Sub-total - Current assets	4,467.90	4,067.22	3,648.70	
	TOTAL ASSETS	14,029.23	12,797.04	10,899.78	
	EQUITY AND LIABILITIES				
	Equity				
	(a) Equity share capital	1,193.32	1,185.91	994.60	
	(b) Share warrants	-	-	0.10	
	(c) Other Equity	5,512.77	5,510.69	4,610.30	
	Sub-total- Equity	6,706.09	6,696.60	5,605.00	
	LIABILITIES		, , , , , , , , , , , , , , , , , , ,	,	
	Non-Current Liabilities				
	(a) Financial liabilities				
	i) Borrowings	3,361.82	2,622.14	2,339.16	
	ii) Lease Liabilities	104.32	86.20	93.41	
	iii) Other Financial Liabilities	0.40	0.40	-	
	(b) Provisions	20.17	12.59	6.78	
	(c) Deferred tax liabilities (Net)	191.16	192.01	222.49	
	(d) Other Non-Current Liabilities	196.18	153.76	142.66	
	Sub-total- Non-Current liabilities	3,874.05	3,067.10	2,804.50	
	Current Liabilities				
	(a) Financial liabilities				
	(i) Borrowings	1,780.55	1,401.14	571.03	
	(ii) Lease Liabilities	30.88	18.44	21.49	
	(iii) Trade payables				
	a. Total outstanding dues of Micro enterprises and Small	38.54	49.45	28.24	
	enterprises				
	b. Total outstanding dues of creditors other than	1,072.05	976.90	889.70	
	micro enterprises and small enterprises				
	(iv) Other current financial liabilities	269.03	259.03	722.87	

Sr.	Particulars	As at		
No.		December 31, 2022	March 31, 2022*	March 31, 2021*
	(b) Other current liabilities	216.34	222.91	185.75
	(c) Provisions	39.30	33.81	31.78
	(d) Current tax liabilities (Net)	2.40	71.66	39.42
	Sub-total- Current liabilities	3,449.09	3,033.34	2,490.28
	TOTAL LIABILITIES	7,323.14	6,100.44	5,294.78
TOT	AL EQUITY AND LIABILITIES	14,029.23	12,797.04	10,899.78

Restated

### Cash Flows

The following table summarizes our statements of cash flows for the periods presented:

				(₹ in crore)
Particulars	For the nine-	For the nine-	-	As at
	months period	months period	Financial Year 2022	Financial Period 2021
	ended December	ended December 31		
	31 2022	2021		
Net cash generated from operating	178.27	606.45	766.42	597.58
activities				
Net cash used in investing activities	(717.84)	(1,403.76)	(1,812.10)	(4,479.93)
Net cash generated from financing	568.38	549.99	794.19	3,976.83
activities				
Net increase or (decrease) in cash and cash	28.81	(247.32)	(251.49)	94.48
equivalents				

#### Net Cash Generated from Operating Activities

Our net cash generated from operating activities for the nine-months period ended December 31, 2022 of ₹178.27 crore resulted primarily from operating cash flow before working capital changes aggregating to ₹616.18 crore (including depreciation and amortisation expenses of ₹492.28 crore and finance costs which were considered separately of ₹239.93 crore), which was offset by increase in other current assets of ₹(128.89) crore and increase in inventories of ₹(359.59) crore.

Our net cash generated from operating activities for the nine-months period ended December 31, 2021 of ₹606.45 crore resulted primarily from operating cash flow before working capital changes aggregating to ₹741.45 crore (including depreciation and amortisation expenses of ₹421.02 crore and finance costs which were considered separately of ₹141.19 crore) and decrease in trade receivable by ₹369.42 crore, which was offset by increase in other current assets of ₹(83.52) crore, increase in inventories of ₹(305.45) crore and taxes paid of ₹(141.29) crore.

Our net cash generated from operating activities for Financial Year 2022 of ₹766.42 crore resulted primarily from operating cash flow before working capital changes aggregating to ₹1,228.13 crore (including depreciation and amortisation expenses of ₹586.18 crore and finance costs which were considered separately of ₹198.25 crore), which was offset by increase in trade receivables of ₹(185.17) crore, increase in other current assets of ₹(118.14), and increase in inventories of ₹(175.64) crore.

Our net cash generated from operating activities for Financial Period 2021 of ₹597.58 crore resulted primarily from operating cash flow before working capital changes aggregating to ₹1,361.67 crore (including depreciation and amortisation expenses of ₹462.36 crore and finance costs which were considered separately of ₹163.45 crore), which was offset by increase in trade receivables of ₹(515.45) crore, increase in inventories of ₹(89.26) crore and taxes paid of ₹(144.51) crore.

#### Investing Activities

Our net cash used in investing activities for the nine-months period ended December 31, 2022 of ₹(717.84) crore resulted primarily from payments for purchase of property plant and equipment/ intangible assets aggregating to ₹(703.85) crore.

Our net cash used in investing activities for the nine-months period ended December 31, 2021 of  $\gtrless(1,403.76)$  crore resulted primarily from payments for purchase of property plant and equipment/ intangible assets aggregating to  $\gtrless(591.73)$  crore and amount paid on acquisition of subsidiary aggregating to  $\gtrless(790.74)$  crore.

Our net cash used in investing activities for Financial Year 2022 of  $\mathfrak{F}(1,812.10)$  crore resulted primarily from payments for purchase of property plant and equipment/ intangible assets aggregating to  $\mathfrak{F}(889.51)$  crore and amount paid on acquisition of subsidiary aggregating to  $\mathfrak{F}(790.74)$  crore.

Our net cash used in investing activities for Financial Period 2021 of  $\mathbb{E}(4,479.93)$  crore resulted primarily from payments for purchase of property plant and equipment/ intangible assets aggregating to  $\mathbb{E}(602.19)$  crore, and payment for purchase of pharma business aggregating to  $\mathbb{E}(3,710.00)$  crore.

## Financing Activities

Our net cash generated from financing activities for the nine-months period ended December 31, 2022 of ₹568.38 crore resulted primarily from proceeds from non-current borrowings (receipts) aggregating to ₹2,091.55 crore and proceeds from current borrowings (receipts) aggregating to ₹1,206.25 crore, which was offset by proceeds from non-current borrowings (payments) aggregating to ₹(1,542.48) crore and proceeds from current borrowings (payments) aggregating to ₹(910.27) crore.

Our net cash generated from financing activities for nine-months period ended December 31, 2021 of ₹549.99 crore resulted primarily from proceeds from non-current borrowings (receipts) aggregating to ₹828.09 crore and proceeds from current borrowings (receipts) aggregating to ₹735.99 crore, which was offset by proceeds from current borrowings (payments) aggregating to ₹(649.16) crore and proceeds from non-current borrowings (payments) aggregating to ₹(195.87) crore.

Our net cash generated from financing activities for Financial Year 2022 of ₹794.19 crore resulted primarily from proceeds from current borrowings (receipts) aggregating to ₹1,349.72 crore and proceeds from non-current borrowings (receipts) aggregating to ₹903.83 crore, which was offset by proceeds from current borrowings (payments) aggregating to ₹(996.47) crore and proceeds from non-current borrowings (payments) aggregating to ₹(237.95) crore.

Our net cash generated from financing activities for Financial Period 2021 of ₹3,976.83 crore resulted primarily from receipt from issue of equity shares for the amount aggregating to ₹3,448.41 crore, proceeds from current borrowings (receipts) aggregating to ₹869.08 crore and proceeds from non-current borrowings (receipts) aggregating to ₹1,677.68 crore, which was offset by proceeds from current borrowings (payments) aggregating to ₹(1,145.96) crore and proceeds from non-current borrowings (payments) aggregating to ₹(1,666.00) crore.

## Indebtedness

As on December 31, 2022, we have outstanding borrowings of ₹5,142.37 crore on a consolidated basis, the details of which are given below:

		(in ₹ crore)
Particulars	Outstanding amount as on	Outstanding amount as on
	December 31, 2022	March 31, 2022
Non-current borrowings	3,361.82	2,622.14
Current borrowings	1,780.55	1,401.14
Total:	5,142.37	4,023.28

For details of our borrowings, see "Financial Statements" beginning on page 143.

#### **Related Party Transactions**

We have engaged in the past, and may engage in the future, in transactions with related parties, including our affiliates. Such transactions are for, amongst others, sale and purchase of goods and services, loans and interest thereon, etc. For details of our related party transactions, see notes to our financial statements.

## OFF-BALANCE SHEET COMMITMENTS AND ARRANGEMENTS

We do not have any off-balance sheet arrangements, derivative instruments, swap transactions or relationships with affiliates or other unconsolidated entities or financial partnerships that would have been established for the purpose of facilitating off-balance sheet arrangements.

#### **Contingent Liabilities and Commitments**

The table below sets forth our contingent liabilities and commitments, as of December 31, 2022 as per Ind AS 37 – Provisions, Contingent Liabilities and Contingent Assets:

	(in ₹crore
Particulars	As at December 31, 2022
A. Contingent liabilities:	
1. Claims against the Company not acknowledged as debts:	
Indemnity given to Navin Fluorine International Limited in relation to service tax matter where	1.79
company is in appeal	
Dispute with Telangana Pollution Control Board (TPCB)	11.86
2. Others:	
i. Appeals filed in respect of disputed demands:	
Sales Tax	2.49
Central/ State Excise/ Service Tax/ Customs	30.74
Labour Matters	1.83

Particulars	As at December 31, 2022
ii. Unexpired Letters of Credit	7.83
B. Commitments:	
a. Estimated amount of contracts remaining to be executed on capital account and not provided for	266.89
b. The Company has imported raw materials at concessional rates, under the Advance License Scheme	19.94
of the Government of India, to fulfil conditions related to quantified exports in stipulated period	17.74

# Capital Expenditure

For the nine-months period ended December 31, 2022 and December 31, 2021 and for Financial Year 2022 and Financial Period 2021, our capital expenditure amounted to  $\gtrless$ 703.89 crore,  $\gtrless$ 591.73 crore,  $\gtrless$ 889.51 crore and  $\gtrless$ 602.19 crore, respectively, primarily consisting of plant and machinery and intangibles. Since Financial Year 2022, we have made capital expenditures in relation to the plant and machinery and intangibles.

# Known trends and uncertainties that have or are expected to have a material impact on income

Our business has been affected and we expect that it will continue to be affected by the trends identified above in "- *Significant Factors Affecting Our Results of Operations*" and the uncertainties described in the section "*Risk Factors*" beginning on pages 301 and 17, respectively. To our knowledge, except as disclosed in this Draft Letter of Offer, there are no known factors which we expect to have a material adverse effect on our income.

# Quantitative and Qualitative Analysis of Market Risks

Our business exposes us to a variety of financial risks, including credit risk, liquidity risk and market risk.

# Credit risk

Credit risk is the risk of loss that may arise on outstanding financial instruments if a counterparty default on its obligations. Our Company's exposure to credit risk arises majorly from trade receivables/ unbilled revenue and other financial assets. Other financial assets are bank deposits with banks and hence, our Company does not expect any credit risk with respect to these financial assets.

# Liquidity risk

Liquidity risk refers to insufficiency of funds to meet the financial obligations. Liquidity risk management implies maintenance of sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit lines to meet obligations when due.

# Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises two types of risk: interest rate risk and foreign exchange risk

# **OTHER QUALITATIVE FACTORS**

# Unusual or Infrequent Events or Transactions

As on date, there have been no unusual or infrequent events or transactions including unusual trends on account of business activity, unusual items of income, change of accounting policies and discretionary reduction of expenses.

# Significant economic changes that materially affected or are likely to affect income from continuing operations

Except as described in this Draft Letter of Offer, there have been no other significant economic changes to the best of our knowledge which may materially affected in the last three years or are likely to affect income from continuing operations.

# Significant dependence on a few customers

Please see the section titled "Risk Factors - Our business is dependent on the sale of our products to our customers and in key markets, particularly India, North America, Europe and Japan. The loss of such customers or a significant reduction in purchases by such customers in these markets could materially adversely affect our business, cash flows, results of operations and financial condition." on page 26.

# Known Trends or Uncertainties

Our business has been impacted, and we expect will continue to be impacted, by the trends identified above in the section titled "- Significant Factors Affecting Our Result of Operations and Financial Condition" on page 301 and the risks and uncertainties described in "*Risk Factors*" beginning on page 17. Except as described in this Draft Letter of Offer, to the best of our knowledge there are no known trends or uncertainties that have had, or are expected to have, a material adverse impact on our revenues or income from continuing operations.

# Unusual or Infrequent Events or Transactions

Except as described in this Draft Letter of Offer, there have been no other events or transactions to the best of our knowledge which may be described as "unusual" or "infrequent" that may have taken place in the last three years.

# Future Relationship between Cost and Income

Except as described in the sections titled "*Risk Factors*", and "*Our Business*", and this section, to the best of our knowledge, there is no future relationship between cost and income that will have a material adverse effect on our operations and finances.

# The Extent to which Material Increases in Net Sales or Revenue are Due to Increased Sales Volume, Introduction of New Products or Services or Increased Sales Prices

Changes in income from operations in the last three Financial Years are as explained in this section.

# **Competitive Conditions**

We expect competition in our industry from existing and potential competitors to intensify. For details, see discussions of our competition in "*Risk Factors*" on page 17.

# Seasonality of business

Our business is not affected by any seasonal changes.

# New Product or Business Segment

We introduce new products from time to time based on the requirements of our customers. Other than the new products under development as described in "*Our Business*" and "*Risk Factors*" beginning on pages 112 and 17, respectively, to our knowledge, there are no current plans to develop new products or establish any new business segments.

# SIGNIFICANT DEVELOPMENTS AFTER DECEMBER 31, 2022

No circumstances have arisen since the date of the last financial statements as disclosed in this Draft Letter of Offer which materially and adversely affect or are likely to affect our trading and profitability, the value of our assets or our ability to pay our liabilities within the next 12 months.

However, as a recent development:

- 1. Our Company *via* Piramal Dutch Holdings N.V., has incorporated a wholly owned private limited subsidiary in Greece named as PIRAMAL CRITICAL CARE MONOΠΡΟΣΩΠΗ I.K.E. (for all international transactions, the company name will be depicted as "PIRAMAL CRITICAL CARE SINGLE MEMBER P.C.") on February 28, 2023; and
- 2. The board of Piramal Dutch Holdings N.V. in its meeting held on January 17, 2023, had approved the voluntary winding up of its wholly owned subsidiary in Japan i.e. Piramal Pharma Japan GK ("PPJGK") and the appointment of liquidator in this regard. Accordingly, the voluntary winding up process of PPJGK has been initiated.

#### MARKET PRICE INFORMATION

As on the date of this Draft Letter of Offer, 119,33,18,500 Equity Shares of our Company are issued, subscribed and fully paid up. The Equity Shares have been listed and are available for trading on BSE and NSE.

Since the Equity Shares of our Company got listed on the Stock Exchanges in Financial Year 2023 with effect from October 19, 2022, the details of high, low and average of the closing prices of our Equity Shares on the Stock Exchanges and number of Equity Shares traded on the days on which such high and low prices were recorded for, and the volume of Equity Shares traded, for the last three financial years are not available and have not been included in this Draft Letter of Offer. These details have been given on a monthly basis. Since the Equity Shares are available for trading on BSE and NSE, the market price and other information for each of BSE and NSE has been given separately.

A. The following tables set out the reported high and low and average of the closing prices of our Equity Shares recorded on the NSE and the BSE and the number of Equity Shares traded on the days on which such high and low prices were recorded and the volume of Equity Shares traded in each of the last six months. The details of high, low and average of the closing prices of our Equity Shares on the Stock Exchanges and number of Equity Shares traded on the days on which such high and low prices were recorded for, and the volume of Equity Shares traded, is not available for September 2022 since our Company got listed on the Stock Exchanges with effect from October 19, 2022.

#### NSE

Month	High (₹)	Date of high	No. of Equity Shares traded on date of high	Total turnove r of Equity Shares traded on date of high (₹ in crore)	Low (₹)	Date of low	No. of Equity Shares traded on date of low	Total turnove r of Equity Shares traded on date of low (₹ in crore)			Equity Sh traded in montl Volume	the
February, 2023	105.80	February 1, 2023	19,64,984		78.30	February 28, 2023	16,81,3 95	13.38	90.04	20	7,81,12,828	699.47
January, 2023	126.60	January 3, 2023	38,60,192	48.33	101.40	January 30, 2023	33,86,7 68		114.25	21	5,24,66,321	602.78
December, 2022	145.80	December 1, 2022	99,88,418	139.40	113.05	Decembe r 23. 2022	29,46,0 83	34.86	127.31	22	5,57,64,960	723.05
November , 2022	178.95	Novembe r 3, 2022	2,34,72,9 45	402.68	125.20	Novembe r 17, 2022	52,53,3 24		143.53	21	16,56,16,65 6	2,545. 17
October, 2022	200.00	October 19, 2022	53,94,967	104.51	151.00	October 31, 2022	8,20,92 69		170.56	8	4,60,03,399	761.68
Average	-										7,95,92,833	1,066. 43

(Source: www.nseindia.com)

1. High of intraday high..

2. Low of intraday low.

3. Average price for the month represents the average of daily closing prices.

4. In case of two days with the same high or low price, the date with the higher volume has been chosen.

BSE

Month	High (₹)	Date of high	No. of Equity Shares traded on date of high	Total turnove r of Equity Shares traded on date of high (₹ in crore)	Low (₹)	Date of low	No. of Equity Shares traded on date of low	Total turnove r of Equity Shares traded on date of low (₹ in crore)				the
February, 2023	105.60	February 1, 2023	1,56,727	1.61	78.35	February 28, 2023	2,09,93 1	1.67	90.08	20	71,51,564	64.92
January, 2023	126.70	January 3, 2023	3,67,934	4.61	101.35	January 30, 2023	2,76,53 7	2.85	114.26	21	45,63,272	52.77
December, 2022	145.65	December 1, 2022	7,77,511	10.90	113.10	Decembe r 29, 2022	2,72,03 4	3.14	127.32	22	57,70,987	74.17
November , 2022	178.95	Novembe r 3, 2022	63,75,225	107.40	125.40	Novembe r 17, 2022	8,31,64 7	10.80	143.67	21	2,39,70,340	377.08
October, 2022	201.80	October 19, 2022	4,98,992	9.73	152.25	October 31, 2022	7,05,18 1	11.58	171.76	8	26,63,064	45.20
Average								8,823,845	122.83			

(Source: www.bseindia.com)

High of intraday high..
 Low of intraday low.

Average price for the month represents the average of daily closing prices.
 In case of two days with the same high or low price, the date with the higher volume has been chosen.

B. The Board has approved the Issue at its meeting held on February 8, 2023. The following table sets forth the market prices of our Equity Shares on the BSE and the NSE on February 9, 2023, the first working day immediately following the date of the Board meeting:

NSE							E	BSE			
Open	High	Low (₹)	Close	Number of	Turnover	Open (₹)	High	Low	Close	Number	Turnover
(₹)	(₹)		(₹)	Equity	(₹ in		(₹)	(₹)	(₹)	of Equity	(₹ in
				Shares	crore)					Shares	crore)
				traded						traded	
95.00	95.00	87.55	89.35	1,21,69,589	109.82	92.05	95.10	87.55	89.25	16,11,473	14.55

#### SECTION VI: LEGAL AND OTHER INFORMATION

# OUTSTANDING LITIGATION AND MATERIAL DEVELOPMENTS

Except as disclosed in this section, there are no outstanding (i) criminal proceedings; (ii) actions taken by regulatory or statutory authorities; (iii) litigation involving claims related to direct and indirect taxes; and (iv) other pending litigation as determined to be material as per the materiality policy adopted pursuant to the Board resolution dated March 24, 2023, in each case involving our Company, its Subsidiaries, Promoter and Directors ("Relevant Parties").

For the purpose of identification of material litigation in (iv) above, our Board has considered and adopted the following policy on materiality with regard to outstanding litigation to be disclosed by our Company in this Draft Letter of Offer pursuant to the Board resolution dated March 24, 2023. Accordingly, disclosures of the following types of litigation involving the Relevant Parties have been included.

All outstanding litigation, including any litigation involving the Relevant Parties, other than criminal proceedings, actions by regulatory authorities and statutory authorities, disciplinary actions including any penalty imposed by SEBI or stock exchanges against the Promoter in the last five financial years including any outstanding actions, would be considered 'material' in the following circumstances:

- a. where such matters involve any of the Relevant Parties, the monetary amount of claim by or against the entity or person in any such pending proceeding is equivalent to or in excess of ₹7.52 crore (being 2% of the consolidated profit after tax of our Company for the Financial Year 2022), in terms of the Restated Consolidated Financial Information) ("Materiality Threshold"); and
- b. all outstanding litigation which may not meet the monetary threshold, or wherein a monetary liability is not quantifiable, but where an adverse outcome would materially and adversely affect the business, operations or financial position or reputation or prospects of our Company and/ or its Subsidiaries, and as determined by our Company.

Further, except as disclosed in this section, there are no disciplinary actions including penalties imposed by the SEBI or the stock exchanges against our Promoter in the last five Financial Years including any outstanding action.

Our Company has a "Policy on determination of materiality" framed in accordance with Regulation 30 of the SEBI LODR Regulations and adopted by the Board. There is no outstanding litigation that has been considered material in accordance with our Company's "Policy on determination of materiality" and accordingly, there is no such outstanding litigation involving the Relevant Parties that requires disclosure in this Draft Letter of Offer.

It is clarified that for the above purposes, pre-litigation notices received by the Relevant Parties from third-parties (excluding statutory or regulatory or tax authorities) have not been considered as litigation until such time that the Relevant Parties are not impleaded as a defendant in the litigation proceedings before any judicial forum or arbitral forum.

# Litigation involving our Company

# Litigation against our Company

# **Criminal Proceedings**

1. FIR dated March 10, 2021 was filed by Mr. Selvam, one of our contract workers before the M5 Ennore police station against one of our warehouse managers, under Sections 338 and 304(A) of the IPC in relation to a fire accident, which occurred at our development and manufacturing facility situated in Ennore, in which one of our employees lost his life and five contract workers sustained injuries ("**Incident**"), alleging that the Incident occurred because the higher officials of our Company did not undertake proper maintenance. The police enquiry in the matter is still ongoing.

In connection with this Incident, the Joint Director, Industrial Safety and Health, Thiruvottiyur, issued a show cause notice dated March 15, 2021 ("Show Cause Notice") to our Company alleging the Incident occurred due to contravention of the provisions of the Factories Act, 1948, as amended and the Tamil Nadu Factories Rules, 1950 and our Company filed a reply dated May 26, 2021 to the Show Cause Notice stating *inter alia*, that there is no violation of the Factories Act, 1948, as amended and the Tamil Nadu Factories Rules, 1950 and our Company has exercised all due diligence to ensure safety of its employees. Thereafter, the Government of Tamil Nadu, Department of Industries Safety and Health (represented by its Deputy Director), Thiruvottriyur, Chennai ("Complainant") filed a complaint dated October 7, 2021 ("Complaint") against Uday Joshi, the manager of our Ennore development and manufacturing facility ("Employee") before the Court of Chief Metropolitan Magistrate, Tiruvallur ("CMM") for the alleged violation of Section 41 of the Factories Act, 1948, as amended read with Rule 61F of the Tamil Nadu Factories Rules, 1950 in relation to the Incident. By way of its order dated October 28, 2021 ("Order"), the CMM took cognizance of the matter and directed the issuance of summons to the Employee. Thereafter, the Employee filed a petition under Section 482 of the Criminal Procedure Code, 1973, before the High Court of Judicature, Madras ("High Court") in February 2022, to quash the Complaint. This matter is currently pending

# **Civil Proceedings**

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

# Actions taken by Regulatory or Statutory Authorities

- 1. The Telangana State Pollution Control Board ("TSPCB") issued a show cause notice dated September 28, 2020, to our Company ("Show Cause Notice") for alleged violation of Section 33(A) of the Water (Prevention and Control of Pollution) Act, 1974 and Section 31(A) of the Air (Prevention and Control of Pollution) Act, 1981 in relation to the omission by our Company to contribute an amount equivalent to 0.5% of the annual turnover for FY 2016-17, FY 2017-18 and FY 2019-20 to the "Patancheru and Bollaram Environmental Relief Fund" ("Corpus Fund"), which was created pursuant to the judgment dated October 24, 2017 passed by the National Green Tribunal, Southern Zone Bench, Chennai ("NGT" and the judgement, the NGT Judgement"). Our Company, vide letter dated October 16, 2020, informed TSPCB that the NGT Judgement is not applicable to it, as our industrial unit is not located in the Patancheru and Bollaram area, however, TSPCB vide its order dated February 1, 2021, held that our Company is also liable to contribute to the Corpus Fund ("TSPCB Order"). The Show Cause notice and TSPCB Order were challenged by way of a writ petition filed by our Company against the State of Telangana and TSPCB ('Respondents") before the High Court of Judicature for the State of Telangana ("High Court"). The High Court initially, by way of its order dated April 26, 2021, granted interim stay against the operation and implementation of the Show Cause Notice and the TSPCB Order, but has subsequently disposed-off the writ petition by way of its order dated November 12, 2021, with the liberty to our Company to approach the NGT to seek appropriate order that it is not obligated to contribute to the Corpus Fund pursuant to the NGT Judgement ("High Court Order"). Aggrieved by the High Court Order, our Company has filed a special leave petition before the Supreme Court of India on February 15, 2022. This matter is currently pending.
- 2. Our Company (in its own capacity or by virtue of being the transferee of the pharma business of PEL) is in receipt of three notices from relevant authorities of the Legal Metrology departments in Bathinda, Punjab; Dehradun, Uttarakhand; and Balrampur, Uttar Pradesh ("LM Notices") in relation to alleged non-compliance of mandatory declarations and labelling requirements for our products under the Legal Metrology Act, 2009 and Legal Metrology (Packaged Commodities) Rules, 2011 including *inter alia*, incorrect disclosure of net quantity, omission of complete name and address of the manufacturer/packer/importer, omission of the declaration indicating that the retail sale price of the package is the maximum retail price inclusive of taxes. Our Company has responded to all the LM Notices and has also paid an amount of ₹200,000 and ₹5,000, respectively, for compounding of the offences specified in the LM Notices received from the relevant authorities of the Legal Metrology departments in Dehradun, Uttarakhand; and Balrampur, Uttar Pradesh. No further communication has been received by our Company in relation to any of the LM Notices.
- 3. The Office of the Deputy Chief Inspector of Factories, Sangareddy at Ramachandrapuram ("**Dy. Chief Inspector of Factories**") has issued a show cause notice dated November 8, 2021 ("**Show Cause Notice**") to one of our erstwhile directors and one of our employees alleging non-compliance of the provisions of the Factories Act, 1948 and Telangana Factories Rules, 1950 in relation to an incident of chemical splash that occurred ("**Incident**") at our development and manufacturing facility located at Digwal, Telangana, as a result of which a contract worker ("**Worker**") sustained eye injuries. The non-compliances in relation to which the Show Cause Notice has been issued include, *inter alia*, failure to identify the unsafe act and procedure of cleaning; failure to ensure that workers wear suitable googles while cleaning equipment containing hazardous materials; and failure to provide adequate safety instructions and safety training to the contract workers. Our Company has submitted a reply to the Show Cause Notice on November 29, 2021 (**'Reply**") stating, *inter alia*, that our Company has exercised due diligence and undertaken steps to ensure safety of employees; the Worker was provided with training, information and protective gear and the Incident occurred due to slippage of the Worker's protective glasses, and requested the Dy.Chief Inspector of Factories to drop any further prosecution. No further communication has been received by our Company post submission of the Reply.
- 4. The Office of the Deputy Chief Inspector of Factories, Sangareddy at Ramachandrapuram ("Dy. Chief Inspector of Factories") has issued a show cause notice dated February 16, 2023 ("Show Cause Notice") to our Executive Director and Chief Financial Officer, Vivek Valsaraj and one of our employees alleging non-compliance of the provisions of the Factories Act, 1948 and Telangana Factories Rules, 1950 in relation to an incident of chemical flash fire that occurred at our development and manufacturing facility located at Digwal, Telangana, as a result of which two contract workers ("Workers") sustained burn injuries ("Incident"). The non-compliances in relation to which the Show Cause Notice has been issued include, *inter alia*, failure to adopt proper and safe method of loading hazardous chemical, i.e. chloropurine stage-I; failure to ensure at all times that hazardous chemicals, equipments, etc. are free from static

electricity; and failure to provide suitable heat resistance face shield, hand gloves, and aprons with sleeves to the workers employed for loading hazardous chemicals. Our Company has submitted a reply dated March 16, 2023 to the Show Cause Notice ("**Reply**") stating, *inter alia*, that our Company has exercised due diligence and undertaken steps to ensure safety of its workers and employees; and the Workers were provided with training, information and personal protective equipment and the Incident occurred as one of the Workers did not wear the personal protective equipment properly and another Worker came in line of fire to support the first Worker, and requested the Dy.Chief Inspector of Factories to drop any further prosecution. No further communication has been received by our Company post submission of the Reply.

5. Our Company has received a summon dated December 23, 2022 ("Notice") from the Regional Provident Fund Commissioner, Thane ("Commissioner") directing us to pay damages amounting to ₹0.11 crore and interest amounting to ₹0.05 crore under Section 14B and Section 7Q of Employee Provident Fund and Miscellaneous Provisions Act, 1952 ("EPF Act") in relation to the delay in payment of provident fund and pension contributions in respect of the employees of our development and manufacturing unit at Pithampur for the period from August 2020 to August 2022. Thereafter, the Commissioner issued (a) summon dated December 27, 2022 under Section 14B of the EPF Act to our Company for delay in submission of remittances from period August 2020 to August 2022 and thereby attracting a levy of penal damages of  $\gtrless 0.11$  crore, and (b) summon dated December 27, 2022 under Section 7Q of the EPF Act from the Commissioner attracting a levy of interest of ₹0.05 crore. The Commissioner has directed our Company to appear in person or attend the virtual hearing. Our Company has submitted a reply to the Notice on January 25, 2023 ("**Reply**") stating that the delay in the aforementioned payment was caused due to technical difficulties that arose due to the transfer of our development and manufacturing unit at Pithampur from PEL to our Company through a business transfer agreement dated June 26, 2020 ("Transfer") which include, inter alia, the provident fund trust in which provident fund was deposited prior to the Transfer was exempted from EPF Act, rejection of our request for change in name from 'M/s Piramal Enterprises Limited' to 'M/s Piramal Pharma Limited' in relation to the existing provident fund code, by Regional Provident Fund Commissioner, Indore. Basis the above facts, our Company has requested for waiver of the damages and agreed to make the interest payment. The matter is currently pending.

# Litigation by our Company

#### **Criminal Proceedings**

- 1. Our Company has filed a criminal complaint dated January 11, 2023 ("**Complaint**") before the Court of Metropolitan Magistrate, 14<sup>th</sup> Court, at Girgaon, Mumbai against Anshi Traders, through its proprietor Susanta Sahoo ("Accused") for dishonour of cheques under Section 138 of the Negotiable Instruments Act, 1881. The Accused was one of the stockist of our Company and in discharge of their liability towards our Company, issued three cheques of various amounts aggregating to 0.02 crore. The cheques were dishonoured on account of "*Funds Insufficient*" and "*Exceeds Arrangement*". Our Company had subsequently served a legal demand notice dated November 26, 2022 on the Accused notifying them of the dishonour of the cheques and demanding repayment of the amount due. Upon failure of the Accused to repay the sums due, our Company has filed the Complaint. The outstanding dues payable by the Accused is 0.008 crore and the matter is currently pending.
- 2. Our Company has filed a criminal complaint dated January 11, 2023 ("**Complaint**") before the Court of Metropolitan Magistrate, 14<sup>th</sup> Court, at Girgaon, Mumbai against Jay Guru Traders, through its proprietor Soumendra Kumar Sahu ("Accused") for dishonour of a cheque under Section 138 of the Negotiable Instruments Act, 1881. The Accused was one of the stockists of our Company and in discharge of their liability towards our Company, issued a cheque of amount aggregating to ₹0.01 crore. The cheque was dishonoured on account of "*Funds Insufficient*". Our Company had subsequently served a legal demand notice dated November 28, 2022 on the Accused notifying them of the dishonour of the cheque and demanding repayment of the amount due. Upon failure of the Accused to repay the sums due, our Company has filed the Complaint. The outstanding dues payable by the Accused is ₹0.01 crore and the matter is currently pending.
- 3. Our Company has filed a criminal complaint dated January 11, 2023 ("**Complaint**") before the Court of Metropolitan Magistrate, 14<sup>th</sup> Court, at Girgaon, Mumbai against Pratap Chandra Seth, through its proprietor Sankar Prasad Chowdhury ("**Accused**"), for dishonour of a cheque under Section 138 of the Negotiable Instruments Act, 1881. The Accused was one of the stockists of our Company and in discharge of their liability towards our Company, issued a cheque of amount aggregating to ₹0.02 crore. The cheque was dishonoured on account of "*Funds Insufficient*". Our Company had subsequently served a legal demand notice dated November 28, 2022 on the Accused notifying them of the dishonour of the cheque and demanding repayment of the amount due. Upon failure of the Accused to repay the sums due, our Company has filed the Complaint. The outstanding dues payable by the Accused is ₹0.004 crore and the matter is currently pending.
- 4. Our Company has filed a criminal complaint dated January 11, 2023 ("**Complaint**") before the Court of Metropolitan Magistrate, 14<sup>th</sup> Court, at Girgaon, Mumbai against Pratap Chandra Seth, through its proprietor Sankar Prasad Chowdhury ("Accused"), for dishonour of a cheque under Section 138 of the Negotiable Instruments Act, 1881. The Accused was one of the stockists of our Company and in discharge of their liability towards our Company, issued a

cheque of amount aggregating to 30.08 crore. The cheque was dishonoured on account of "*Funds Insufficient*". Our Company had subsequently served a legal demand notice dated December 24, 2022 on the Accused notifying them of the dishonour of the cheque and demanding repayment of the amount due. Upon failure of the Accused to repay the sums due, our Company has filed the Complaint. The outstanding dues payable by the Accused is 30.08 crore and the matter is currently pending.

# Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

# Litigation involving our Promoter

# Litigation against Promoter

# Criminal Proceedings

- 1. Loknath Ratnakar ("**Complainant**") has filed a criminal complaint ("**Complaint**") in 2002 before the Court of Chief Judicial Magistrate, Patna. against our Promoter, PEL (in its erstwhile name '*Nicholas Piramal India Limited*') and others alleging offences under Sections 420, 406 and 120-B, of the Indian Penal Code, 1860. The Complaint has been filed on the grounds that PEL has taken a road permit through the Complainant but has supplied the products through another clearing and forwarding agent, other than the Complainant. This matter is currently pending.
- 2. The State of Jharkhand, through the Inspector of Drugs, Palamau, has filed a criminal complaint dated May 31, 2010 ("**Complaint**") before the Chief Judicial Magistrate, Daltonganj, Palamau ("**CJM Palamau**"), against our Promoter, Piramal Healthcare Limited (erstwhile name of PEL), directors of Piramal Healthcare Limited (erstwhile name of PEL) which includes Nandini Ajay Piramal and others ("**Complainants**"), alleging misbranding on usage of Nicholas Logo in phensedyl new cough linctus 100 ml bottle. The Complaint has been filed under Sections 27(d), 18(a)(i), 18(a)(vi) of Drugs & Cosmetics Act, 1940 and Rule 65(1)(d) of Drugs & Cosmetics Rules, 1945. Subsequently, the Complainants filed a criminal miscellaneous petition before the Jharkhand High Court to quash the proceeding before the CJM, Palamau. The Jharkhand High Court passed an order with a direction that no coercive step should be taken against the Complainants in the case pending before the CJM, Palamau. This matter is currently pending.
- 3. Neetu Shahi has filed a first information report ("**FIR**") dated July 3, 2020 before the Vikasnagar, Lucknow Police Station against our Promoter and others ("Accused") alleging *inter alia* cheating, dishonesty, and criminal of trust. Thereafter, the Accused filed a writ petition dated July 23, 2020 ("Writ Petition") in the High Court of Judicature at Allahabad ("High Court"), for quashing the FIR. The Accused have contended that the FIR has been lodged with *mala fide* intentions since the intimidation for reinstatement of the employment did not work, the prosecution story as contained in the FIR was false and fictitious. The High Court, vide its order dated July 28, 2020, granted relief of protection against the arrest. Thereafter, the police have filed a final report for closure before the additional chief judicial magistrate and the Writ Petition has also been dismissed as infructuous by the High Court. The matter is currently pending.
- 4. Anand Agrawal has filed a criminal complaint dated May 15, 2017 ("**Complaint**") before the Chief Judicial Magistrate, Katihar, Bihar against our Promoter and others ("**Respondents**") alleging criminal breach of trust, cheating, criminal conspiracy, provocation under Sections 406, 420, 120B, 504 and 34 of the Indian Penal Code, 1860. Thereafter, the Respondents have filed a petition under Section 482 of the Code of Criminal Procedure, 1973 before the Patna High Court for quashing of the Complaint. Our Promoter has contended that his name has been included erroneously in the Complaint. This matter is currently pending.
- 5. SS Sonawane, Sub-divisional Officer, Alibag, has filed a criminal complaint dated April 4, 2018 ("Complaint") before the Chief Judicial Magistrate, Raigard, Alibaug ("CJM"), against our Promoter under Section 15 of the Environment Protection Act, 1986 alleging unauthorised construction on property bearing Gut No. 395, Village Akshi, Taluka Alibaug, thereby violating the provisions of the coastal regulation zone. CJM, vide its order dated April 13, 2018 ("Order"), passed an order of issue process against our Promoter. Thereafter, our Promoter has filed a criminal revision application before the Court of Additional Sessions Judge, Alibaug ("Court") challenging the Order. The Court, vide its order dated February 20, 2019, called for records and proceedings from the CJM. This matter is currently pending.

# Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

Actions taken by Regulatory or Statutory Authorities

Nil

Litigation by Promoter

Criminal Proceedings

Nil

Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

# Disciplinary action including penalty against the Promoter imposed by SEBI or any stock exchange in the last five Fiscals

Except as disclosed below, no disciplinary action has been taken or penalty has been imposed against our Promoter by SEBI or Stock Exchanges in the last five Fiscals.

1. SEBI had issued an order dated October 3, 2016 ("**Order**") against Ajay G. Piramal, our Promoter, Nandini Ajay Piramal, Chairperson and Executive Director, and members of our Promoter Group, namely, Swati A. Piramal and Piramal Enterprises Limited ("**Respondents**") imposing an aggregate penalty of ₹6,00,000 in respect of certain technical non-compliances with the Model Code of Conduct prescribed under the erstwhile SEBI (Prohibition of Insider Trading) Regulations, 1992. Thereafter, an appeal was filed by the Respondents with the Securities Appellate Tribunal ("**SAT**") against the said Order. The Order was modified by the SAT, vide its verdict dated May 15, 2019 and the imposition of penalty was converted into a warning with a further direction that if any such incident occurs in future, it would be open to SEBI to proceed in accordance with law.

# Litigation involving our Directors

# Litigation against our Directors

# **Criminal Proceedings**

1. The State of Jharkhand, through the Inspector of Drugs, Palamau, has filed a criminal complaint ("**Complaint**") before the Chief Judicial Magistrate, Daltonganj, Palamau ("**CJM Palamau**"), against our Promoter, Piramal Healthcare Limited (erstwhile name of PEL), directors of Piramal Healthcare Limited (erstwhile name of PEL), directors of Piramal Healthcare Limited (erstwhile name of PEL) which includes Nandini Ajay Piramal and others ("**Complainants**"), alleging misbranding on usage of Nicholas Logo in phensedyl new cough linctus 100 ml bottle. For further details, see "- *Litigation involving our Promoter - Litigation against Promoter - Criminal Proceedings*" page 329.

# Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

# Actions taken by Regulatory or Statutory Authorities

1. The Office of the Deputy Chief Inspector of Factories, Sangareddy at Ramachandrapuram ("**Dy. Chief Inspector of Factories**") has issued a show cause notice dated February 16, 2023 ("**Show Cause Notice**") to our Executive Director and Chief Financial Officer, Vivek Valsaraj and one of our employees alleging non-compliance of the provisions of the Factories Act, 1948 and Telangana Factories Rules, 1950 in relation to an incident of chemical flash fire that occurred at our development and manufacturing facility located at Digwal, Telangana, as a result of which two contract workers sustained burn injuries ("**Incident**"). For further details, see "- *Litigation involving our Company - Litigation against our Company - Actions taken by Regulatory or Statutory Authorities*" on page 327.

# Litigation by our Directors

# Criminal Proceedings

Nil

# Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

Litigation involving our Subsidiaries

Litigation against our Subsidiaries

Criminal Proceedings

Nil

# Civil Proceedings

Civil proceedings above the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

# Actions taken by Regulatory or Statutory Authorities

- 1. Piramal Healthcare UK Limited ("PHUK") received two notices of contravention dated May 21, 2021 and August 5, 2021 ("Notices") from the UK Health and Safety Executive ("Authority") with observations relating to certain noncompliances with health and safety laws including, *inter alia*, (i) review of COSHH (control of substances hazardous to health regulations) assessments; (ii) assessments for other APIs should also be carried out in the same manner as is done for Female Health Care facility; (iii) relating to the management system for Respiratory Protective Equipment (RPE) and associated facilities; and (iv) improvements with respect to cleaning of equipment and management of RPE within the Female Health Care facility at the Morpeth facility. PHUK has undertaken remedial actions in relation the observations made and has a program of corrective actions to close the remaining observations as set out by the Authority in the Notices.
- 2. Piramal Critical Care, Inc. ("PCCI") received a notice dated December 22, 2022 from Pennsylvania Department of Environment Protection ("PADEP") in relation to an unpermitted discharge of material which was carried onward to an offsite stormwater swale. In its response dated January 4, 2023, PCCI submitted that the release occurred due to a process equipment automation failure and PCCI has undertaken a review of the process automation system to correct the fault and as preventive measures periodic checks will be undertaken and the emergency scrubber knockout pot will be redesigned. PCCI also responded to queries confirming that it has complied with the requirements in relation to annual report filing. PCCI confirmed that it has not received any further correspondence from PADEP in this matter.
- 3. Piramal Critical Care B.V. ("**PCC B.V**") has received a sanction letter in April 2021 from Spanish Agency of Medicines and Medical Devices ("**AEMPS**") for not supplying Hypnomidate in Spain for a period commencing from the end of May 2019 till June 2019, which coincided with the transfer of the marketing authorization in Spain from Janssen to PCC

Nil

B.V. Thereafter, PCC B.V exchanged couple of responses with AEMPS in this matter, wherein PCC B.V had laid out the facts and circumstances that resulted in the delay in supplying Hypnomidate during the said period. However, AEMPS rejected the responses and passed a final order on June 9, 2021 ("**Order**") and imposed a penalty of ₹1.60 crore\* on PCC B.V. PCC B.V challenged the Order before the Central Contentious-Administrative Court as per the administrative law procedure of Spain on July 20, 2021, which was subsequently denied by the Central Contentious-Administrative Court and thereafter, an appeal was filed before the Audiencia Nacional on September 29, 2022. The matter is currently pending. \**1EUR* = ₹88.70 based on exchange rate as of March 27, 2023 (Source: Greenback Advisory Services Private Limited),

# Litigation by our Subsidiaries

## Criminal Proceedings

Nil

# **Civil Proceedings**

Civil proceedings below the Materiality Threshold

Nil

Civil proceedings that are non-quantifiable but otherwise deemed material

Nil

# **Tax Claims**

Nature of case	Number of cases	Amount involved (in ₹ crore)*
Litigation involving our Company		
Direct Tax	2	45.88
Indirect Tax	91	86.83
Litigation involving our Promoter		
Direct Tax	1	3.07
Indirect Tax	Nil	Nil
Litigation involving our Directors		
Direct Tax	2	0.02
Indirect Tax	Nil	Nil
Litigation involving our Subsidiaries		
Direct Tax	11	$0.56^{\#}$
Indirect Tax	3	Nil

\* To the extent quantifiable.

# 1R = ₹4.50 based on exchange rate as of March 27, 2023 (Source: Greenback Advisory Services Private Limited), 1\$ = ₹82.38 based on exchange rate as of March 27, 2023 (Source: Greenback Advisory Services Private Limited).

#### Material taxation matters

- 1. Our Company has filed an appeal dated October 20, 2022 ("**Appeal**") and additional grounds of appeal dated January 20, 2023, before the Commissioner of Income-tax (Appeals) National Faceless Appeal Centre, New Delhi against the intimation dated September 22, 2022 ("**Intimation**") issued under Section 143(1) of the Income-tax Act, 1961 ("**IT Act**"), by the Central Processing Center, Income Tax Department on denial of the computation of taxable income and tax liability as per taxation regime under Section 115BAA of the IT Act on the return of income filed by our Company for AY 2021-22. Our Company has contended that the assessment officer has erred in *inter alia* (a) not computing the taxable income of our Company in accordance with the provisions of Section 115BAA of the IT Act and computed the same as per the old regime under MAT taxation provisions, (b) separately taxing the income and disallowing the MSME interest, (c) disallowance of expenditure of capital nature and in the nature of penalty/ fine and (d) levying interest under Sections 234B and 234C of the IT Act. The amount of disputed demand is ₹45.24 crore. Our Company, in this Appeal, has prayed for directing the assessment officer to recompute the total income and tax liability of our Company as per the new regime of taxation under Section 115BAA of the IT Act. This matter is currently pending.
- 2. Our Company (being the transferee of the pharma business of Piramal Enterprises Limited) has filed an appeal ("Appeal") before the Customs, Excise and Service Tax Appellate Tribunal, Ahmedabad against the Commissioner CGST & CEX, Ahmedabad North Commissionerate ("Commissioner") under Section 86(1) of the Finance Act, 1994, challenging the order dated August 2, 2021 ("Order") passed by the Commissioner. The Commissioner vide the Order demanded the service tax of ₹4.74 crore and imposed a penalty of ₹4.74 crore, along with interest, under Section 78 of the Finance Act, 1994, alleging inter alia non-compliance of the conditions of the Special Economic Zones Act, 2005 ("SEZ Act") and held that our Company has wrongly and illegally availed exemption in respect of services received by our Company in the SEZ unit. In the present Appeal, our Company has prayed for setting aside the Order

and contented that (a) our Company has claimed the exemption by complying with the provisions of the SEZ Act and (b) show cause notice issued by the Commissioner raising the demand is barred by limitation. This matter is currently pending.

3. The Office of the Commissioner of Customs, Central Excise & Service Tax, Hyderabad ("**Commissioner**") issued a show-cause notice dated August 6, 2013 ("**SCN**") to our Company (*being the transferee of the pharma business of PEL*) demanding an amount of ₹3.77 crore, being the differential duty on the goods cleared to our Company's own units on stock transfer during the period from July 2008 to March 2013, under the provisions of the Central Excise Act, 1944. The SCN was issued for non-inclusion of additional duty of customs levied under Section 3(5) of the Customs Tariff Act, 1975 ("**SAD**") in respect of stock transfer of goods to our Company's sister units where no value-added tax has been paid. The said demand was further confirmed by the Commissioner vide its order dated February 10, 2014 ("**Order**"). Thereafter, our Company filed an appeal before the Customs Excise and Service Tax Appellate Tribunal, Bangalore ("**CESAT**") challenging the Order. The CESAT *vide* its order dated September 4, 2015 ("**CESAT Order**") set aside the Order and held that in case of inter-unit stock transfers of the final product, the demand of SAD cannot be held sustainable even though no VAT or sales tax was paid on such transactions. Aggrieved by the CESAT Order, the Commissioner has filed a memorandum of central excise appeal ("**Appeal**") before the High Court of Judicature at Hyderabad under Section 35(G) of the Central Excise Act, 1944 challenging the CESAT Order. This matter is currently pending.

Further, the Office of the Commissioner of Central Tax, Central Excise and Service Tax has also issued show-cause notices dated July 14, 2017 and August 30, 2018 demanding ₹3.32 core (for the period from September 2015 to March 2017) and ₹0.53 crore (for the period from April 2017 to June 2017), respectively, for non-inclusion of SAD element to aggregate of customs duties while calculating the duty payable on stock transfer of goods to sister units by our Company. Pursuant to orders by the Commissioner, these show-cause notices will be adjudicated after the outcome of the above Appeal.

4. The Office of the Joint Commissioner, Central Excise and Customs, Manikbag Palace, Indore, Madhya Pradesh ("**Commissioner**") issued a show-cause notice dated January 4, 2010 ("**SCN**"), to our Company (*being the transferee of the pharma business of PEL*), for allegedly availing premature cenvat credit and not paying duty as required under Rule 8(3A) of the Central Excise Rules, 2002. Pursuant to the SCN, the Commissioner asked our Company to show cause as to why *inter alia* (i) an amount of ₹25.79 crore paid from the credit account during the period February 2007 to November 4, 2009, should not be disallowed as the same had been wrongly utilized for payment of duty, and (ii) a penalty should not be imposed under Rule 15(2) of the Cenvat Credit Rules, 2004 read with Section 11AC of the Central Excise Act, 1944. Our Company vide its letter dated May 5, 2010 responded to the SCN *inter alia* that (a) wrong utilization of credit does not tantamount to short payment of duty, and (b) the penalty under Section 11AC of the Central Excise Act, 1944 is not leviable. The matter is currently pending.

# **Other Regulatory Correspondences**

Our Non-Executive Independent Director, Jairaj Manohar Purandare was an independent director of a private sector bank from September 16, 2011 till September 15, 2019. He received a summons dated September 27, 2022 from SEBI under Section 11C(3) of the Securities and Exchange Board of India Act, 1992 seeking his co-operation in relation to an investigation by SEBI in the matter of trading by certain other entities in the scrip of the concerned private sector bank. He submitted his response to the aforementioned summons along with the information sought by SEBI on October 10, 2022 and there has been no subsequent correspondence from or with SEBI in relation to this matter thereafter.

# **Outstanding dues to Creditors**

As of December 31, 2022, our Company has 4,080 creditors, and the aggregate outstanding dues to these creditors by our Company are ₹1,110.59 crore.

Details of outstanding dues owed to micro, small and medium enterprises and other creditors as of December 31, 2022, are set out below:

Types of Creditors	Number of Creditors	Amount involved (in ₹ crore)
Micro, Small and Medium Enterprises	582	38.54
Other Creditors	3,498	1,072.05
Total	4,080	1,110.59

# **Material Developments**

Other than as stated in "*Management's Discussion and Analysis of Financial Condition and Results of Operations*" beginning on page 301, there have not arisen, since the date of the Unaudited Interim Condensed Consolidated Financial Information disclosed in this Draft Letter of Offer, any circumstances which materially and adversely affect, or are likely to affect, our trading, our profitability or the value of our assets or our ability to pay our liabilities within the next 12 months.

# Disclosure Pertaining to Wilful Defaulter(s) or Fraudulent Borrower(s)

Our Company, our Promoter, and our Directors have not been categorized or identified as Wilful Defaulter(s) or Fraudulent Borrower(s).

# GOVERNMENT AND OTHER APPROVALS

We are not required to obtain any licenses or approvals from any government or regulatory authority pertaining to objects of the Issue. For further details, please refer to the chapter titled "*Objects of the Issue*" beginning on page 55 of this Draft Letter of Offer.

#### **OTHER REGULATORY AND STATUTORY DISCLOSURES**

## Authority for the Issue

The Issue has been authorised by a resolution of the Board of Directors passed at its meetings held on February 8, 2023 pursuant to Section 62(1)(a) of the Companies Act.

This Draft Letter of Offer has been approved by our Board pursuant to its resolution dated March 24, 2023 and by the Committee of Directors (Rights Issue) pursuant to its resolution dated March 28, 2023. The Committee of Directors (Rights Issue), in its meeting held on  $[\bullet]$ , 2023 has resolved to issue the Rights Equity Shares to the Eligible Equity Shareholders, at the Issue Price of  $\mathfrak{T}[\bullet]$  per Rights Equity Share (including a premium of  $\mathfrak{T}[\bullet]$  per Rights Equity Share) and Rights Entitlement as  $[\bullet]$  Rights Equity Share for every  $[\bullet]$  Equity Shares held on the Record Date aggregating up to  $\mathfrak{T}_1,050$  crore. The Issue Price of  $\mathfrak{T}[\bullet]$  per Rights Equity Share and has been arrived at by our Company in consultation with the Lead Manager prior to determination of the Record Date.

Our Company has received in-principle approvals from BSE and NSE in accordance with Regulation 28(1) of the SEBI LODR Regulations for listing of the Rights Equity Shares to be Allotted in the Issue pursuant to their letters dated  $[\bullet]$  and  $[\bullet]$ , respectively. Our Company will also make applications to BSE and NSE to obtain their trading approvals for the Rights Entitlements as required under the SEBI Rights Issue Circulars.

#### Prohibition by SEBI or Other Governmental Authorities

Our Company, the Promoter, the members of the Promoter Group, our Directors and person(s) in control of our Promoter or our Company are not prohibited from accessing the capital markets or debarred from buying, selling or dealing in securities under any order or direction passed by SEBI or any securities market regulator in any other jurisdiction or any other authority/court.

Further, the Promoter, and the Directors are not promoter(s) or director(s) of any other company which is debarred from accessing or operating in the capital markets or restrained from buying, selling or dealing in securities under any order or direction passed by SEBI.

Except for Jairaj Manohar Purandare, who is associated with HDFC AMC Limited which is registered with SEBI as a mutual fund, portfolio manager and Category II AIF, none of our Directors are associated with entities operating in the securities market Further, there is no outstanding action initiated by SEBI against any of our Directors, who have been associated with the securities market, in the past five years.

Neither our Promoter nor any of our Directors are declared fugitive economic offenders under Section 12 of the Fugitive Economic Offenders Act, 2018.

# Prohibition by RBI

Neither our Company nor our Promoter or any of our Directors have been identified or categorized as Wilful Defaulter(s) or Fraudulent Borrower(s).

#### Eligibility for the Issue

Our Company is a listed company and has been incorporated under the Companies Act, 2013. Our Equity Shares are presently listed on the Stock Exchanges. Our Company is eligible to offer Equity Shares pursuant to the Issue in terms of Chapter III and other applicable provisions of the SEBI ICDR Regulations. Further, pursuant to Clause (2) of Part B of Schedule VI to the SEBI ICDR Regulations our Company is undertaking the Issue in compliance with Part B-1 of Schedule VI of the SEBI ICDR Regulations.

#### **Confirmation under Companies (Significant Beneficial Owners) Rules, 2018**

Our Company, Promoter and members of the Promoter Group are in compliance with the requirements of the Companies (Significant Beneficial Owners) Rules, 2018, as amended, to the extent applicable, as on the date of this Draft Letter of Offer.

# Compliance with Regulations 61 and 62 of the SEBI ICDR Regulations

Our Company is in compliance with the conditions specified in Regulations 61 and 62 of the SEBI ICDR Regulations, to the extent applicable. Further, in relation to compliance with Regulation 62(1)(a) of the SEBI ICDR Regulations, our Company will make applications to the Stock Exchanges for in-principle approvals for listing of the Rights Equity Shares to be issued pursuant to the Issue.

#### DISCLAIMER CLAUSE OF SEBI

IT IS TO BE DISTINCTLY UNDERSTOOD THAT THE SUBMISSION OF THIS DRAFT LETTER OF OFFER TO SEBI SHOULD NOT, IN ANY WAY BE DEEMED OR CONSTRUED THAT THE SAME HAS BEEN CLEARED OR APPROVED BY SEBI. SEBI DOES NOT TAKE ANY RESPONSIBILITY EITHER FOR THE FINANCIAL SOUNDNESS OF ANY SCHEME OR THE PROJECT FOR WHICH THE ISSUE IS PROPOSED TO BE MADE, OR FOR THE CORRECTNESS OF THE STATEMENTS MADE OR OPINIONS EXPRESSED IN THIS DRAFT LETTER OF OFFER. THE LEAD MANAGER, BEING ICICI SECURITIES LIMITED, HAVE CERTIFIED THAT THE DISCLOSURES MADE IN THIS DRAFT LETTER OF OFFER ARE GENERALLY ADEQUATE AND ARE IN CONFORMITY WITH SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2018. THIS REQUIREMENT IS TO FACILITATE INVESTORS TO TAKE AN INFORMED DECISION FOR MAKING INVESTMENT IN THE PROPOSED ISSUE.

IT SHOULD ALSO BE CLEARLY UNDERSTOOD THAT WHILE OUR COMPANY IS PRIMARILY RESPONSIBLE FOR THE CORRECTNESS, ADEQUACY AND DISCLOSURE OF ALL RELEVANT INFORMATION IN THIS DRAFT LETTER OF OFFER, THE LEAD MANAGER ARE EXPECTED TO EXERCISE DUE DILIGENCE TO ENSURE THAT THE COMPANY DISCHARGES ITS RESPONSIBILITY ADEQUATELY IN THIS BEHALF AND TOWARDS THIS PURPOSE, THE LEAD MANAGER, HAVE FURNISHED TO SEBI, A DUE DILIGENCE CERTIFICATE DATED MARCH 28, 2023, WHICH READS AS FOLLOWS:

- (1) WE HAVE EXAMINED VARIOUS DOCUMENTS INCLUDING THOSE RELATING TO LITIGATION, INCLUDING COMMERCIAL DISPUTES, PATENT DISPUTES, DISPUTES WITH COLLABORATORS, ETC. AND OTHER MATERIAL WHILE FINALIZING THE DRAFT LETTER OF OFFER DATED MARCH 28, 2023 PERTAINING TO THE ISSUE;
- (2) ON THE BASIS OF SUCH EXAMINATION AND THE DISCUSSIONS WITH THE COMPANY, ITS DIRECTORS AND OTHER OFFICERS, OTHER AGENCIES AND INDEPENDENT VERIFICATION OF THE STATEMENTS CONCERNING THE OBJECTS OF THE ISSUE, PRICE JUSTIFICATION, CONTENTS OF THE DOCUMENTS AND OTHER PAPERS FURNISHED BY THE COMPANY, WE CONFIRM THAT:
  - (a) THE DRAFT LETTER OF OFFER FILED WITH THE SEBI IS IN CONFORMITY WITH THE DOCUMENTS, MATERIALS AND PAPERS WHICH ARE MATERIAL TO THE ISSUE;
  - (b) ALL MATERIAL LEGAL REQUIREMENTS RELATING TO THE ISSUE AS SPECIFIED BY THE SEBI, THE CENTRAL GOVERNMENT AND ANY OTHER COMPETENT AUTHORITY IN THIS BEHALF HAVE BEEN DULY COMPLIED WITH; AND
  - (c) THE MATERIAL DISCLOSURES MADE IN THE DRAFT LETTER OF OFFER ARE TRUE AND ADEQUATE TO ENABLE THE INVESTORS TO MAKE A WELL INFORMED DECISION AS TO THE INVESTMENT IN THE PROPOSED ISSUE AND SUCH DISCLOSURES ARE IN ACCORDANCE WITH THE REQUIREMENTS OF THE COMPANIES ACT, SEBI ICDR REGULATIONS AND OTHER APPLICABLE LEGAL REQUIREMENTS.
- (3) BESIDES OURSELVES, ALL INTERMEDIARIES NAMED IN THE DRAFT LETTER OF OFFER ARE REGISTERED WITH THE SEBI AND THAT TILL DATE, SUCH REGISTRATION IS VALID. – <u>COMPLIED WITH TO THE EXTENT APPLICABLE</u>
- (4) WE HAVE SATISFIED OURSELVES ABOUT THE CAPABILITY OF THE UNDERWRITERS TO FULFIL THEIR UNDERWRITING COMMITMENTS. – <u>NOTED FOR COMPLIANCE TO THE EXTENT</u> <u>APPLICABLE</u>
- (5) WRITTEN CONSENT FROM THE PROMOTER OF THE COMPANY HAS BEEN OBTAINED FOR INCLUSION OF THEIR SPECIFIED SECURITIES AS PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN AND THE SPECIFIED SECURITIES PROPOSED TO FORM PART OF PROMOTER'S CONTRIBUTION SUBJECT TO LOCK-IN, SHALL NOT BE DISPOSED OR SOLD OR TRANSFERRED BY THE PROMOTER DURING THE PERIOD STARTING FROM THE DATE OF FILING THE DRAFT LETTER OF OFFER WITH THE SEBI UNTIL THE DATE OF COMMENCEMENT OF LOCK-IN PERIOD AS STATED IN THE DRAFT LETTER OF OFFER. – <u>NOT APPLICABLE</u>
- (6) ALL APPLICABLE PROVISIONS OF THE SEBI ICDR REGULATIONS, WHICH RELATE TO SPECIFIED SECURITIES INELIGIBLE FOR COMPUTATION OF PROMOTER'S CONTRIBUTION, HAVE BEEN AND SHALL BE DULY COMPLIED WITH AND APPROPRIATE DISCLOSURES AS TO COMPLIANCE WITH THE SAID REGULATION(S) HAVE BEEN MADE IN THE DRAFT LETTER OF OFFER. – <u>NOT APPLICABLE</u>

- (7) ALL APPLICABLE PROVISIONS OF THE SEBI ICDR REGULATIONS WHICH RELATE TO RECEIPT OF PROMOTER'S CONTRIBUTION PRIOR TO OPENING OF THE ISSUE, SHALL BE COMPLIED WITH. ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE PROMOTER'S CONTRIBUTION SHALL BE RECEIVED AT LEAST ONE DAY BEFORE THE OPENING OF THE ISSUE AND THAT THE AUDITORS' CERTIFICATE TO THIS EFFECT SHALL BE DULY SUBMITTED TO THE SEBI. WE FURTHER CONFIRM THAT ARRANGEMENTS HAVE BEEN MADE TO ENSURE THAT THE PROMOTER'S CONTRIBUTION SHALL BE KEPT IN AN ESCROW ACCOUNT WITH A SCHEDULED COMMERCIAL BANK AND SHALL BE RELEASED TO THE COMPANY ALONG WITH THE PROCEEDS OF THE ISSUE. – <u>NOT APPLICABLE</u>
- (8) NECESSARY ARRANGEMENTS SHALL BE MADE TO ENSURE THAT THE MONIES RECEIVED PURSUANT TO THE ISSUE ARE CREDITED OR TRANSFERRED TO A SEPARATE BANK ACCOUNT AS PER THE PROVISIONS OF SUB-SECTION (3) OF SECTION 40 OF THE COMPANIES ACT AND THAT SUCH MONIES SHALL BE RELEASED BY THE SAID BANK ONLY AFTER PERMISSION IS OBTAINED FROM ALL THE STOCK EXCHANGES, AND THAT THE AGREEMENT ENTERED INTO BETWEEN THE BANKERS TO THE ISSUE AND THE COMPANY SPECIFICALLY CONTAINS THIS CONDITION. – NOTED FOR COMPLIANCE
- (9) THE EXISTING BUSINESS AS WELL AS ANY NEW BUSINESS OF THE COMPANY FOR WHICH THE FUNDS ARE BEING RAISED FALL WITHIN THE 'MAIN OBJECTS' IN THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION OR OTHER CHARTER OF THE COMPANY AND THAT THE ACTIVITIES WHICH HAVE BEEN CARRIED IN THE LAST TEN YEARS ARE VALID IN TERMS OF THE OBJECT CLAUSE OF THE MEMORANDUM OF ASSOCIATION. – <u>COMPLIED WITH TO THE EXTENT APPLICABLE</u>
- (10) FOLLOWING DISCLOSURES HAVE BEEN MADE IN THE DRAFT LETTER OF OFFER:
  - (a) AN UNDERTAKING FROM THE COMPANY THAT AT ANY GIVEN TIME, THERE SHALL BE ONLY ONE DENOMINATION FOR THE EQUITY SHARES OF THE COMPANY, EXCLUDING SR EQUITY SHARES, WHERE THE COMPANY HAS OUTSTANDING SR EQUITY SHARES; AND – <u>COMPLIED WITH (THE COMPANY HAS NOT ISSUED ANY SUPERIOR RIGHTS</u> <u>EQUITY SHARES)</u>
  - (b) AN UNDERTAKING FROM THE COMPANY THAT IT SHALL COMPLY WITH ALL DISCLOSURE AND ACCOUNTING NORMS SPECIFIED BY THE SEBI. <u>COMPLIED WITH</u>
- (11) WE SHALL COMPLY WITH THE REGULATIONS PERTAINING TO ADVERTISEMENTS IN TERMS OF THE SEBI ICDR REGULATIONS. – <u>NOTED FOR COMPLIANCE</u>
- (12) IF APPLICABLE, THE ENTITY IS ELIGIBLE TO LIST ON THE INNOVATORS GROWTH PLATFORM IN TERMS OF THE PROVISIONS OF CHAPTER X OF THE SEBI ICDR REGULATIONS. – <u>NOT</u> <u>APPLICABLE</u>

THE FILING OF THE DRAFT LETTER OF OFFER DOES NOT, HOWEVER, ABSOLVE THE COMPANY FROM ANY LIABILITIES UNDER THE COMPANIES ACT, 2013 OR FROM THE REQUIREMENT OF OBTAINING SUCH STATUTORY OR OTHER CLEARANCES AS MAY BE REQUIRED FOR THE PURPOSE OF THE PROPOSED ISSUE. SEBI FURTHER RESERVES THE RIGHT TO TAKE UP, AT ANY POINT OF TIME, WITH THE LEAD MANAGER ANY IRREGULARITIES OR LAPSES IN THE LETTER OF OFFER.

#### Disclaimer clauses from our Company and the Lead Manager

Our Company and the Lead Manager accept no responsibility for statements made otherwise than in this Draft Letter of Offer or in any advertisement or other material issued by our Company or by any other persons at the instance of our Company and anyone placing reliance on any other source of information would be doing so at his own risk.

Eligible Equity Shareholders who invest in the Issue will be deemed to have represented to our Company, the Lead Manager and their respective directors, officers, agents, affiliates and representatives that they are eligible under all applicable laws, rules, regulations, guidelines and approvals to acquire Rights Equity Shares, and are relying on independent advice/ evaluation as to their ability and quantum of investment in the Issue.

# CAUTION

Our Company and the Lead Manager shall make all information available to the Eligible Equity Shareholders in accordance with the SEBI ICDR Regulations and no selective or additional information would be available for a section of the Eligible

Equity Shareholders in any manner whatsoever including at presentations, in research or sales reports etc. after filing of this Draft Letter of Offer.

No dealer, salesperson or other person is authorized to give any information or to represent anything not contained in this Draft Letter of Offer and the Letter of Offer. You must not rely on any unauthorized information or representations. The Letter of Offer is an offer to sell only the Rights Equity Shares and rights to purchase the Rights Equity Shares offered hereby, but only under circumstances and in jurisdictions where it is lawful to do so. The information contained in this Draft Letter of Offer is current only as of its date.

Our Company, the Lead Manager and their directors, officers, agents, affiliates and representatives accept no responsibility or liability for advising any Applicant on whether such Applicant is eligible to acquire any Rights Equity Shares. The Lead Manager and its respective affiliates may engage in transactions with and perform services for our Company or affiliates in the ordinary course of business and have engaged, or may in the future engage, in transactions with our Company or affiliates, for which they have received and may in the future receive, compensation.

#### Disclaimer with respect to jurisdiction

This Draft Letter of Offer has been prepared under the provisions of Indian laws and the applicable rules and regulations thereunder. Any disputes arising out of the Issue will be subject to the jurisdiction of the appropriate court(s) in Mumbai, Maharashtra, India only.

#### **Designated Stock Exchange**

The Designated Stock Exchange for the purpose of the Issue is [•].

#### **Disclaimer Clause of the BSE**

As required, a copy of this Draft Letter of Offer has been submitted to BSE. The disclaimer clause as intimated by BSE to us, post scrutiny of this Draft Letter of Offer, shall be included in the Letter of Offer prior to filing with the SEBI and the Stock Exchanges.

#### **Disclaimer Clause of NSE**

As required, a copy of this Draft Letter of Offer has been submitted to NSE. The disclaimer clause as intimated by NSE to us, post scrutiny of this Draft Letter of Offer, shall be included in the Letter of Offer prior to filing with the SEBI and the Stock Exchanges.

#### Filing

This Draft Letter of Offer has been filed with SEBI for its observations, at SEBI Bhavan, Plot No. C4-A, G Block, Bandra Kurla Complex, Bandra (East), Mumbai 400 051, Maharashtra, India and through the SEBI intermediary portal at https://siportal.sebi.gov.in in terms of the SEBI circular bearing reference no. SEBI/HO/CFD/DIL1/CIR/P/2018/011) dated January 19, 2018 issued by the SEBI, and with the Stock Exchanges. After SEBI gives its observations, the Letter of Offer will be filed with SEBI and the Stock Exchanges as per the provisions of the SEBI ICDR Regulations.

#### Listing

The Rights Equity Shares offered through the Letter of Offer are proposed to be listed on BSE and NSE. Applications will be made to the Stock Exchanges for obtaining permission for listing and trading of the Rights Equity Shares. [•] will be the Designated Stock Exchange with which the Basis of Allotment will be finalised.

#### Consents

Consents in writing of (a) each of our Directors, Legal Counsel to our Company as to Indian Law, Legal Counsel to the Lead Manager as to Indian Law, International Legal Counsel to the Lead Manager, the Lead Manager, Registrar to the Issue, Statutory Auditor, have been obtained, and such consents have not been withdrawn up to the time of delivery of this Draft Letter of Offer; of (b) Banker(s) to the Issue will be obtained and filed along with a copy of the Letter of Offer with the RoC as required under Sections 26 and 32 of the Companies Act, 2013.

# Experts

Our Company has received consents from its Statutory Auditors, Deloitte Haskins & Sells LLP through its letter dated March 28, 2023 to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of (a) the Restated Consolidated Financial Information and the examination report dated March 24, 2023 thereon and (b) Unaudited Interim Condensed Consolidated Financial Information and their report dated March 24, 2023 issued thereon and such consent has not been withdrawn as on the

date of this Draft Letter of Offer. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.

Our Company has received consent form Bansi S. Mehta & Co., Chartered Accountants, to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of the statement of possible special tax benefits available to our Company, our Shareholders and our Material Subsidiaries and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has received written consent dated March 28, 2023, from M/s. Mayur Khandelwal & Co., Chartered Accountants, to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has received written consent dated March 21, 2023, from the independent chartered engineer, namely Narendra Prasad (registration number: LM 62583), to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, to the extent and in their capacity as a chartered engineer, in relation to his certificate dated March 21, 2023, certifying the capacity utilization for our development and manufacturing facilities included under "Our Business – Manufacturing Operations" on page 120 of this Draft Letter of Offer and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has also received written consent dated March 28, 2023, from Dr. Ramesh M. Gidwani, as intellectual property consultant to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of their certificate dated March 27, 2023, in relation to the patent, trademark, copyright and design filings and registrations of our Company and its Subsidiaries in India and jurisdictions outside India where our Company and Subsidiaries operate, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

Our Company has also received written consent dated March 28, 2023, from NUVO Consultancy as regulatory consultant for product registrations to include their name in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013, in respect of their certificate dated March 27, 2023, in relation to the product filings, and registrations and Drug Master Files of our Company and its Subsidiaries in India and jurisdictions outside India where our Company and its Subsidiaries operate, and such consent has not been withdrawn as on the date of this Draft Letter of Offer.

# Performance vis-à-vis objects

Our Company has not undertaken any public or rights issue in the preceding five years.

# Stock Market Data of Equity Shares of our Company

For stock market data, see "Market Price Information" beginning on page 324.

#### Mechanism for Redressal of Investor Grievances

Our Company has adequate arrangements for the redressal of investor complaints in compliance with the corporate governance requirements in compliance with SEBI LODR Regulations. We have been registered with the SEBI Complaints Redress System (SCORES) as required by the SEBI circular no. CIR/OIAE/2/2011 dated June 3, 2011 and shall comply with the SEBI circular no. CIR/OIAE/1/2014 dated December 18, 2014 and the SEBI Master Circular on the redressal of investor grievances through the SEBI Complaints Redress System (SCORES) platform dated November 7, 2022 (SEBI circular no. SEBI/HO/OIAE/IGRD/P/CIR/2022/0150), in relation to redressal of investor grievances through SCORES. Consequently, investor grievances are also tracked online by our Company through the SCORES mechanism.

Our Company has a Stakeholders' Relationship Committee which meets at least once every year and as and when required. Its terms of reference include considering and resolving grievances of shareholders. Link Intime India Private Limited is our Registrar and Share Transfer Agent. All investor grievances received by us have been handled by the Registrar and Share Transfer Agent in consultation with the Company Secretary and Compliance Officer.

The Investor complaints received by our Company are generally disposed of within 30 days from the date of receipt of the complaint.

Investors may contact the Registrar or our Company Secretary and Compliance Officer for any pre Issue or post Issue related matter. All grievances relating to the ASBA process may be addressed to the Registrar, with a copy to the SCSBs, giving full details such as name, address of the Applicant, contact number(s), e mail address of the sole/ first holder, folio number or demat account number, number of Rights Equity Shares applied for, amount blocked, ASBA Account number and the Designated Branch of the SCSBs where the Application Form or the plain paper application, as the case may be, was submitted by the Investors along with a photocopy of the acknowledgement slip. For details on the ASBA process, see *"Terms of the Issue"* beginning on page 342.

The contact details of Registrar to the Issue and Share Transfer Agent and our Company Secretary and Compliance Officer are as follows:

# Registrar to the Issue and Share Transfer Agent

## Link Intime India Private Limited

C-101, 1<sup>st</sup> Floor, 247 Park L.B.S. Marg, Vikhroli (West) Mumbai 400 083 Maharashtra, India **Tel:** +91 810 811 4949 **E-mail:** ppl.rights@linkintime.co.in **Investor Grievance ID:** ppl.rights@linkintime.co.in **Contact Person:** Sumeet Deshpande **Website:** www.linkintime.co.in **SEBI Registration No.:** INR000004058 URL of SEBI Website: https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10

# **Company Secretary and Compliance Officer**

Tanya Sanish is the Company Secretary and Compliance Officer of our Company. Her details are as follows:

Tanya Sanish Ground Floor, Piramal Ananta Agastya Corporate Park Kamani Junction, LBS Marg, Kurla Mumbai 400 070 Maharashtra, India Tel: +91 22 3802 3000 Email: shareholders.ppl@piramal.com

#### SECTION VII: ISSUE INFORMATION

#### TERMS OF THE ISSUE

This section is for the information of the Investors proposing to apply in the Issue. Investors should carefully read the provisions contained in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form, before submitting the Application Form. Our Company and the Lead Manager are not liable for any amendments or modifications or changes in applicable laws or regulations, which may occur after the date of this Draft Letter of Offer. Investors are advised to make their independent investigation and ensure that the Application Form is accurately filled up in accordance with instructions provided therein and the Letter of Offer. Unless otherwise permitted under the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, Investors proposing to apply in the Issue can apply only through ASBA or by mechanism as disclosed in this Draft Letter of Offer and the Letter of Offer.

# Investors are requested to note that application in the Issue can only be made through ASBA or any other mode which may be notified by SEBI.

The Rights Entitlement on the Equity Shares, the ownership of which is currently under dispute and including any court proceedings or are currently under transmission or are held in a demat suspense account and for which our Company has withheld the dividend, shall be held in abeyance and the Application Form along with the Rights Entitlement Letter in relation to these Rights Entitlements shall not be dispatched pending resolution of the dispute or court proceedings or completion of the transmission or pending their release from the demat suspense account. On submission of such documents/ records confirming the legal and beneficial ownership of the Securities with regard to these cases on or prior to the Issue Closing Date, to the satisfaction of our Company, our Company shall make available the Rights Entitlement on such Equity Shares to the identified Eligible Equity Shareholder. The identified Eligible Equity Shareholder shall be entitled to subscribe to the same terms and conditions as the Eligible Equity Shareholder.

The Issue is proposed to be undertaken on a rights basis and is subject to the terms and conditions contained in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association of our Company, the provisions of the Companies Act, 2013, the FEMA, the FEMA Rules, the SEBI ICDR Regulations, the SEBI LODR Regulations and the guidelines, notifications, circulars and regulations issued by SEBI, the RBI, the Government of India and other statutory and regulatory authorities from time to time, approvals, if any, from RBI or other regulatory authorities, the terms of the Listing Agreements entered into by our Company with Stock Exchanges and the terms and conditions as stipulated in the Allotment Advice.

# I. DISPATCH AND AVAILABILITY OF ISSUE MATERIALS

In accordance with the SEBI ICDR Regulations and SEBI Rights Issue Circulars, the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided their Indian address to our Company and who are located in jurisdictions where the offer and sale of the Rights Entitlement or Rights Equity Shares is permitted under laws of such jurisdiction and does not result in and may not be construed as, a public offering in such jurisdictions. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer, the Abridged Letter of Defer, the Abridged Letter Defendence and the Issue material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

Further, the Letter of Offer will be sent/ dispatched to the Eligible Equity Shareholders who have provided Indian address and who have made a request in this regard.

Investors can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable laws) on the websites of:

- (i) our Company at www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/;
- (ii) the Registrar at www.linkintime.co.in;
- (iii) the Lead Manager i.e. ICICI Securities Limited at www.icicisecurities.com; and
- (iv) the Stock Exchanges at www.bseindia.com and www.nseindia.com.

To update the respective Indian addresses/e-mail addresses/phone or mobile numbers in the records maintained by the Registrar or by our Company, Eligible Equity Shareholders should visit www.linkintime.co.in.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (*i.e.*, www.linkintime.co.in) by entering their DP ID and Client ID or folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form, as applicable, as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (*i.e.*, www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/).

Further, our Company along with the Lead Manager will undertake all adequate steps to reach out the Eligible Equity Shareholders who have provided their Indian address through other means, as may be feasible.

Please note that neither our Company nor the Registrar nor the Lead Manager shall be responsible for not sending the physical copies of Issue materials, including the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form or delay in the receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form attributable to non-availability of the e-mail addresses of Eligible Equity Shareholders or electronic transmission delays or failures, or if the Application Forms or the Rights Entitlement Letters are delayed or misplaced in the transit.

The distribution of the Letter of Offer, Abridged Letter of Offer, the Rights Entitlement Letter and the issue of Rights Equity Shares on a rights basis to persons in certain jurisdictions outside India is restricted by legal requirements prevailing in those jurisdictions. No action has been, or will be, taken to permit the Issue in any jurisdiction where action would be required for that purpose, except that this Draft Letter of Offer is being filed with SEBI for observations and the Letter of Offer will be filed with SEBI and the Stock Exchanges. Accordingly, the Rights Entitlements and Rights Equity Shares may not be offered or sold, directly or indirectly, and the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form or any Issue related materials or advertisements in connection with the Issue may not be distributed, in any jurisdiction, except in accordance with and as permitted under the legal requirements applicable in such jurisdiction. Receipt of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form (including by way of electronic means) will not constitute an offer, invitation to or solicitation by anyone in any jurisdiction or in any circumstances in which such an offer, invitation or solicitation. In those circumstances, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Form must be treated as sent for information only and should not be acted upon for making an Application and should not be copied or re-distributed.

Accordingly, persons receiving a copy of the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or the Application Form in or into any jurisdiction where to do so, would, or might, contravene local securities laws or regulations or would subject our Company or its affiliates or the Lead Manager or their respective affiliates to any filing or registration requirement (other than in India). If the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter or nominee, they must not seek to make an Application or acquire the Rights Entitlements referred to in the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement contravene acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented and warranted that such person is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates or the Lead Manager or their respective affiliates to make any filing or registration form. Any person who makes an application to acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented and warranted that such person is authorized to acquire the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India, without requirement for our Company or our affiliates or the Lead Manager or their respective affiliates to make any filing or registration (other than in India).

Our Company is undertaking the Issue on a rights basis to the Eligible Equity Shareholders and will send the Letter of Offer, Abridged Letter of Offer, the Application Form and other applicable Issue materials primarily to email addresses of Eligible Equity Shareholders who have provided a valid email addresses and an Indian address to our Company.

The Letter of Offer will be provided, primarily through e-mail, by the Registrar on behalf of our Company or the Lead Manager to the Eligible Equity Shareholders who have provided their Indian addresses to our Company and who make a request in this regard.

# NO OFFER IN THE UNITED STATES

THE RIGHTS ENTITLEMENTS AND THE RIGHTS EQUITY SHARES HAVE NOT BEEN AND WILL NOT BE REGISTERED UNDER THE U.S. SECURITIES ACT AND MAY NOT BE OFFERED OR SOLD WITHIN THE UNITED STATES, EXCEPT PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO, THE REGISTRATION REQUIREMENTS OF THE U.S. SECURITIES ACT AND APPLICABLE STATE SECURITIES LAWS. ACCORDINGLY, THE RIGHTS ENTITLEMENTS (INCLUDING THEIR CREDIT) AND THE RIGHTS EQUITY SHARES ARE ONLY BEING OFFERED AND SOLD OUTSIDE THE UNITED STATES IN "OFFSHORE TRANSACTIONS" AS DEFINED IN AND IN RELIANCE ON REGULATION S

# UNDER THE U.S. SECURITIES ACT AND THE APPLICABLE LAWS OF THE JURISDICTION WHERE THOSE OFFERS AND SALES OCCUR.

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. No Application Form should be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer under the Letter of Offer or where any action would be required to be taken to permit the Issue. Our Company is undertaking this Issue on a rights basis to the Eligible Equity Shareholders and will dispatch the Letter of Offer or the Abridged Letter of Offer and Application Form only to Eligible Equity Shareholders who have provided an Indian address to our Company.

Any person who acquires Rights Entitlements or Rights Equity Shares will be deemed to have represented, warranted and agreed, by accepting the delivery of the Letter of Offer, that it is not and that at the time of subscribing for the Rights Equity Shares or the Rights Entitlements, it will not be, in the United States and is authorized to acquire the Rights Entitlement and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company, in consultation with the Lead Manager, reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or other jurisdictions where the offer and sale of the Rights Equity Shares is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including that such person is submitting and/ or renouncing the Application Form is outside the United States and such person is eligible to subscribe for the Rights Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with the Issue, among others; or (iii) where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements, including in the United States; and our Company shall not be bound to issue or Allot any Rights Equity Shares in respect of any such Application Form.

# II. PROCESS OF MAKING AN APPLICATION IN THE ISSUE

In accordance with Regulation 76 of the SEBI ICDR Regulations, the SEBI Rights Issue Circulars and the ASBA Circulars, all Investors desiring to make an Application in the Issue are mandatorily required to use the ASBA process. Investors should carefully read the provisions applicable to such Applications before making their Application through ASBA.

The Application Form can be used by the Eligible Equity Shareholders as well as the Renouncees, to make Applications in the Issue basis the Rights Entitlement credited in their respective demat accounts or demat suspense escrow account, as applicable. For further details on the Rights Entitlements and demat suspense escrow account, see "- *Credit of Rights Entitlements in demat accounts of Eligible Equity Shareholders*" on page 355.

Please note that one single Application Form shall be used by Investors to make Applications for all Rights Entitlements available in a particular demat account or entire respective portion of the Rights Entitlements in the demat suspense escrow account in case of resident Eligible Equity Shareholders holding shares in physical form, as applicable, as on Record Date and applying in the Issue, as applicable. In case of Investors who have provided details of demat account in accordance with the SEBI ICDR Regulations, such Investors will have to apply for the Rights Equity Shares from the same demat account in which they are holding the Rights Entitlements and in case of multiple demat accounts, the Investors are required to submit a separate Application Form for each demat account.

Investors may apply for the Rights Equity Shares by submitting the Application Form to the Designated Branch of the SCSB or online/electronic Application through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors are also advised to ensure that the Application Form is correctly filled up stating therein the ASBA Account in which an amount equivalent to the amount payable on Application as stated in the Application Form will be blocked by the SCSB.

Applicants should note that they should very carefully fill-in their depository account details and PAN in the Application Form or while submitting application through online/electronic Application through the website of the SCSBs (if made available by such SCSB). Please note that incorrect depository account details or PAN or Application Forms without depository account details shall be treated as incomplete and shall be rejected. For details, see "- *Grounds for Technical Rejection*" on page 351. Our Company, the Lead Manager, the Registrar and the SCSBs shall not be liable for any incomplete or incorrect demat details provided by the Applicants.

Additionally, in terms of Regulation 78 of the SEBI ICDR Regulations, Investors may choose to accept the offer to participate in the Issue by making plain paper Applications. Please note that SCSBs shall accept such applications only if all details required for making the application as per the SEBI ICDR Regulations are specified in the plain paper application and that Eligible Equity Shareholders making an application in the Issue by way of plain paper applications shall not be permitted to renounce any portion of their Rights Entitlements. For details, see "- *Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process*" on page 346.

#### Options available to the Eligible Equity Shareholders

The Rights Entitlement Letter will clearly indicate the number of Rights Equity Shares that the Eligible Equity Shareholder is entitled to. Details of each of the Eligible Equity Shareholders' Rights Entitlement will be sent to the Eligible Equity shareholder separately along with the Application Form and would also be available on the website of the Registrar to the Issue at www.linkintime.co.in and link of the same would also be available on the website of our Company at www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/. Respective Eligible Equity Shareholder can check their entitlement by keying their requisite details therein.

If the Eligible Equity Shareholder applies in the Issue, then such Eligible Equity Shareholder can:

- (i) apply for its Rights Equity Shares to the full extent of its Rights Entitlements; or
- (ii) apply for its Rights Equity Shares to the extent of part of its Rights Entitlements (without renouncing the other part); or
- (iii) apply for Rights Equity Shares to the extent of part of its Rights Entitlements and renounce the other part of its Rights Entitlements; or
- (iv) apply for its Rights Equity Shares to the full extent of its Rights Entitlements and apply for Additional Rights Equity Shares; or
- (v) renounce its Rights Entitlements in full.

#### Making of an Application through the ASBA process

An Investor, wishing to participate in the Issue through the ASBA facility, is required to have an ASBA enabled bank account with SCSBs, prior to making the Application. Investors desiring to make an Application in the Issue through ASBA process, may submit the Application Form in physical mode to the Designated Branches of the SCSB or online/ electronic Application through the website of the SCSBs (if made available by such SCSB) for authorizing such SCSB to block Application Money payable on the Application in their respective ASBA Accounts.

Investors should ensure that they have correctly submitted the Application Form and have provided an authorisation to the SCSB, *via* the electronic mode, for blocking funds in the ASBA Account equivalent to the Application Money mentioned in the Application Form, as the case may be, at the time of submission of the Application.

For the list of banks which have been notified by SEBI to act as SCSBs for the ASBA process, please refer to www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=34.

Please note that subject to SCSBs complying with the requirements of the SEBI circular bearing reference number CIR/CFD/DIL/13/2012 dated September 25, 2012, within the periods stipulated therein, Applications may be submitted at the Designated Branches of the SCSBs. Further, in terms of the SEBI circular bearing reference number CIR/CFD/DIL/1/2013 dated January 2, 2013, it is clarified that for making Applications by SCSBs on their own account using ASBA facility, each such SCSB should have a separate account in its own name with any other SEBI registered SCSB(s). Such account shall be used solely for the purpose of making an Application in the Issue and clear demarcated funds should be available in such account for such an Application.

The Lead Manager, our Company, their directors, employees, affiliates, associates and their respective directors and officers and the Registrar shall not take any responsibility for acts, mistakes, errors, omissions and commissions etc., in relation to Applications accepted by SCSBs, Applications uploaded by SCSBs, Applications accepted but not uploaded by SCSBs or Applications accepted and uploaded without blocking funds in the ASBA Accounts.

Investors applying through the ASBA facility should carefully read the provisions applicable to such Applications before making their Application through the ASBA process.

Do's:

- (a) Ensure that the necessary details are filled in the Application Form including the details of the ASBA Account.
- (b) Ensure that the details about your Depository Participant, PAN and beneficiary account are correct and the beneficiary account is activated as the Rights Equity Shares will be Allotted in the dematerialized form only.
- (c) Ensure that the Applications are submitted with the Designated Branch of the SCSBs and details of the correct bank account have been provided in the Application.
- (d) Ensure that there are sufficient funds (equal to {number of Rights Equity Shares (including Additional Rights Equity Shares) applied for} X {Application Money of Rights Equity Shares}) available in ASBA Account mentioned in the Application Form before submitting the Application to the respective Designated Branch of the SCSB.
- (e) Ensure that you have authorised the SCSB for blocking funds equivalent to the total amount payable on application mentioned in the Application Form, in the ASBA Account, of which details are provided in the Application Form and have signed the same.
- (f) Ensure that you have a bank account with SCSBs providing ASBA facility in your location and the Application is made through that SCSB providing ASBA facility in such location.
- (g) Ensure that you receive an acknowledgement from the Designated Branch of the SCSB for your submission of the Application Form in physical form or plain paper Application.
- (h) Ensure that the name(s) given in the Application Form is exactly the same as the name(s) in which the beneficiary account is held with the Depository Participant. In case the Application Form is submitted in joint names, ensure that the beneficiary account is also held in same joint names and such names are in the same sequence in which they appear in the Application Form and the Rights Entitlement Letter.
- (i) Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 read with press release dated June 25, 2021 and September 17, 2021.

#### Don'ts:

- (a) Do not apply if you are not eligible to participate in the Issue under the securities laws applicable to your jurisdiction.
- (b) Do not submit the Application Form after you have submitted a plain paper Application to a Designated Branch of the SCSB or *vice versa*.
- (c) Do not send your physical Application to the Lead Manager, the Registrar, a branch of the SCSB which is not a Designated Branch of the SCSB or our Company; instead submit the same to a Designated Branch of the SCSB only.
- (d) Do not instruct the SCSBs to unblock the funds blocked under the ASBA process upon making the Application.
- (e) Do not submit Application Form using third party ASBA account.
- (f) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- (g) Do not submit multiple Applications.

#### Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process

An Eligible Equity Shareholder in India who is eligible to apply under the ASBA process may make an Application to subscribe to the Issue on plain paper in case of non-receipt of Application Form as detailed above and only such plain paper applications which provide all the details required in terms of Regulation 78 of SEBI ICDR Regulations shall be accepted by SCSBs. In such cases of non-receipt of the Application Form

through physical delivery (where applicable) and the Eligible Equity Shareholder not being in a position to obtain it from any other source, may make an Application that is available on the website of the Registrar, Stock Exchanges, Lead Manager, along with the requisite Application Money, to subscribe to the Issue on plain paper with the same details as per the Application Form that is available online. An Eligible Equity Shareholder shall submit the plain paper Application to the Designated Branch of the SCSB for authorising such SCSB to block Application Money in the said bank account maintained with the same SCSB. Applications on plain paper will not be accepted from any Eligible Equity Shareholder who has not provided an Indian address.

Please note that the Eligible Equity Shareholders who are making the Application on plain paper shall not be entitled to renounce their Rights Entitlements and should not utilize the Application Form for any purpose including renunciation even if it is received subsequently.

The Application on plain paper, duly signed by the Eligible Equity Shareholder including joint holders, in the same order and as per specimen recorded with his/her bank, must reach the office of the Designated Branch of the SCSB before the Issue Closing Date and should contain the following particulars:

- 1. Name of our Company, being Piramal Pharma Limited;
- 2. Name and address of the Eligible Equity Shareholder including joint holders (in the same order and as per specimen recorded with our Company or the Depository);
- 3. Folio number (in case of Eligible Equity Shareholders who hold Equity Shares in physical form as on Record Date)/ DP and Client ID;
- 4. Except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts, PAN of the Eligible Equity Shareholder and for each Eligible Equity Shareholder in case of joint names, irrespective of the total value of the Equity Shares applied for pursuant to the Issue;
- 5. Number of Equity Shares held as on Record Date;
- 6. Allotment option only dematerialised form;
- 7. Number of Rights Equity Shares entitled to;
- 8. Number of Rights Equity Shares applied for within the Rights Entitlements;
- 9. Number of Additional Rights Equity Shares applied for, if any (applicable only if entire Rights Entitlements have been applied for);
- 10. Total number of Rights Equity Shares applied for;
- 11. Total amount paid at the rate of ₹[•] per Rights Equity Share;
- 12. Details of the ASBA Account such as the SCSB account number, name, address and branch of the relevant SCSB;
- 13. In case of non-resident Eligible Equity Shareholders making an application with an Indian address, details of the NRE/ FCNR/ NRO account such as the account number, name, address and branch of the SCSB with which the account is maintained;
- 14. Authorisation to the Designated Branch of the SCSB to block an amount equivalent to the Application Money in the ASBA Account;
- 15. Signature of the Eligible Equity Shareholder (in case of joint holders, to appear in the same sequence and order as they appear in the records of the SCSB); and
- 16. All such Eligible Equity Shareholders shall be deemed to have made the representations, warranties and agreements set forth in "*Restrictions on Purchases and Resales*" on page 369, and shall include the following:

"I/We understand that neither the Rights Entitlements nor the Rights Equity Shares have been, or will be, registered under the U.S. Securities Act of 1933, as amended (the "U.S. Securities Act"), or any United States state securities laws, and may not be offered, sold, resold or otherwise transferred within the United States or to the territories or possessions thereof (the "United States"), except pursuant to an exemption from, or in a transaction not subject to, the registration

requirements of the U.S. Securities Act. I/ we understand the Rights Entitlements (including their credit) and the Rights Equity Shares referred to in this application are being offered and sold in "offshore transactions" only outside the United States as defined in and in reliance on with Regulation S under the U.S. Securities Act ("Regulation S") to existing shareholders and located in jurisdictions where such offer and sale of the Rights Equity Shares is permitted under laws of such jurisdictions. I/ we understand that the Issue is not, and under no circumstances is to be construed as, an offering of any Rights Equity Shares or Rights Entitlements (including their credit) for sale in the United States, or as a solicitation therein of an offer to buy any of the said Rights Equity Shares or Rights Entitlements ((including their credit) in the United States. I/ we confirm that I am/we are (a) not in the United States and eligible to subscribe for the Rights Equity Shares under applicable securities laws, (b) complying with laws of jurisdictions applicable to such person in connection with the Issue, and (c) understand that neither the Company, nor the Registrar, the Lead Manager or any other person acting on behalf of the Company will accept subscriptions from any person, or the agent of any person, who appears to be, or who the Company, the Registrar, the Lead Manager or any other person acting on behalf of the Company have reason to believe is in the United States.

I/We will not offer, sell or otherwise transfer any of the Rights Equity Shares which may be acquired by us in any jurisdiction or under any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale or invitation. I/We satisfy, and each account for which I/we are acting satisfies, (a) all suitability standards for investors in investments of the type subscribed for herein imposed by the jurisdiction of my/our residence, and (b) is eligible to subscribe and is subscribing for the Rights Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our jurisdiction of residence.

*I/* We hereby make representations, warranties and agreements set forth in "Restrictions on Purchases and Resales" on page 369 of the Letter of Offer.

*I/We acknowledge that the Company, the Lead Manager, its affiliates and others will rely upon the truth and accuracy of the representations, warranties and agreements set forth therein.*"

In cases where Multiple Application Forms are submitted for Applications pertaining to Rights Entitlements credited to the same demat account or in demat suspense escrow account, as applicable, including cases where an Investor submits Application Forms along with a plain paper Application, such Applications shall be liable to be rejected.

Investors are requested to strictly adhere to these instructions. Failure to do so could result in an Application being rejected, with our Company, the Lead Manager and the Registrar not having any liability to the Investor. The plain paper Application format will be available on the website of the Registrar at www.linkintime.co.in.

Our Company, the Lead Manager and the Registrar shall not be responsible if the Applications are not uploaded by the SCSB or funds are not blocked in the Investors' ASBA Accounts on or before the Issue Closing Date.

#### Making of an Application by Eligible Equity Shareholders holding Equity Shares in physical form

Please note that in accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialised form only. Accordingly, Eligible Equity Shareholders holding Equity Shares in physical form as on Record Date and desirous of subscribing to Rights Equity Shares in the Issue are advised to furnish the details of their demat account to the Registrar or our Company at least two clear Working Days prior to the Issue Closing Date, to enable the credit of their Rights Entitlements in their respective demat accounts at least one day before the Issue Closing Date.

Prior to the Issue Opening Date, the Rights Entitlements of those Eligible Equity Shareholders, among others, who hold Equity Shares in physical form, as applicable, and whose demat account details are not available with our Company or the Registrar, shall be credited in a demat suspense escrow account opened by our Company.

Eligible Equity Shareholders, who hold Equity Shares in physical form, as applicable, as on Record Date and who have opened their demat accounts after the Record Date, shall adhere to following procedure for participating in the Issue:

(a) The Eligible Equity Shareholders shall send a letter to the Registrar containing the name(s), address, e-mail address, contact details and the details of their demat account along with copy of self-attested PAN and self-attested client master sheet of their demat account either by e-mail, post, speed post,

courier, or hand delivery so as to reach to the Registrar no later than two clear Working Days prior to the Issue Closing Date;

- (b) The Registrar shall, after verifying the details of such demat account, transfer the Rights Entitlements of such Eligible Equity Shareholders to their demat accounts at least one day before the Issue Closing Date;
- (c) The remaining procedure for Application shall be same as set out in "- *Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process*" on page 346.

In accordance with the SEBI circular bearing reference no. SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, Resident Eligible Equity Shareholders who hold Equity Shares in physical form, as applicable, as on the Record Date will not be allowed to renounce their Rights Entitlements in the Issue. However, such Eligible Equity Shareholders, where the dematerialized Rights Entitlements are transferred from the suspense escrow demat account to the respective demat accounts within prescribed timelines, can apply for Additional Rights Equity Shares while submitting the Application through ASBA process.

PLEASE NOTE THAT THE ELIGIBLE EQUITY SHAREHOLDERS, WHO HOLD EQUITY SHARES IN PHYSICAL FORM, AS APPLICABLE, AS ON RECORD DATE AND WHO HAVE NOT FURNISHED THE DETAILS OF THEIR RESPECTIVE DEMAT ACCOUNTS TO THE REGISTRAR OR OUR COMPANY AT LEAST TWO WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE, SHALL NOT BE ELIGIBLE TO MAKE AN APPLICATION FOR RIGHTS EQUITY SHARES AGAINST THEIR RIGHTS ENTITLEMENTS WITH RESPECT TO THE EQUITY SHARES HELD IN PHYSICAL FORM, AS APPLICABLE.

#### Application for Additional Rights Equity Shares

Investors are eligible to apply for Additional Rights Equity Shares over and above their Rights Entitlements, provided that they are eligible to apply for Equity Shares under applicable law and they have applied for all the Rights Equity Shares forming part of their Rights Entitlements without renouncing them in whole or in part. Where the number of Additional Rights Equity Shares applied for exceeds the number available for Allotment, the Allotment would be made as per the Basis of Allotment finalised in consultation with the Designated Stock Exchange. Applications for Additional Rights Equity Shares shall be considered, and Allotment shall be made in accordance with the SEBI ICDR Regulations and in the manner as set out in "*Basis of Allotment*" on page 362.

# Eligible Equity Shareholders who renounce their Rights Entitlements cannot apply for Additional Rights Equity Shares. Non-resident Renouncees who are not Eligible Equity Shareholders cannot apply for Additional Rights Equity Shares.

Additional general instructions for Investors in relation to making of an Application

- (a) Please read the Letter of Offer carefully to understand the Application process and applicable settlement process.
- (b) Please read the instructions on the Application Form sent to you. Application should be complete in all respects. The Application Form found incomplete with regard to any of the particulars required to be given therein, and/or which are not completed in conformity with the terms of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter and the Application Form are liable to be rejected. The Application Form must be filled in English.
- (c) In case of non-receipt of Application Form, Application can be made on plain paper mentioning all necessary details as mentioned under "- *Making of an Application by Eligible Equity Shareholders on Plain Paper under ASBA process*" on page 346.
- (d) Applications should be submitted to the Designated Branch of the SCSB or made online/electronic through the website of the SCSBs (if made available by such SCSB) for authorising such SCSB to block Application Money payable on the Application in their respective ASBA Accounts. Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges.
- (e) Applications should not be submitted to the Banker(s) to the Issue or our Company or the Registrar or the Lead Manager.
- (f) All Applicants, and in the case of Application in joint names, each of the joint Applicants, should mention their PAN allotted under the Income-tax Act, irrespective of the amount of the Application.

Except for Applications on behalf of the Central or the State Government, the residents of Sikkim and the officials appointed by the courts, Applications without PAN will be considered incomplete and are liable to be rejected. With effect from August 16, 2010, the demat accounts for Investors for which PAN details have not been verified shall be "suspended for credit" and no Allotment and credit of Rights Equity Shares pursuant to the Issue shall be made into the accounts of such Investors.

- Ensure that the demographic details such as address, PAN, DP ID, Client ID, folio number, bank (g) account details and occupation ("Demographic Details") are updated, true and correct, in all respects. Investors applying under the Issue should note that on the basis of name of the Investors, DP ID and Client ID provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Therefore, Investors applying under the Issue should carefully fill in their Depository Account details in the Application. These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants. The Allotment Advice and the intimation on unblocking of ASBA Account or refund (if any) would be mailed to the address of the Investor as per the Indian address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not Allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs, Registrar or the Lead Manager shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay. In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) DP ID, and (c) Client ID, then such Application Forms are liable to be rejected.
- (h) By signing the Application Forms, Investors would be deemed to have authorised the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.
- (i) For physical Applications through ASBA at Designated Branches of SCSB, signatures should be either in English or Hindi or in any other language specified in the Eighth Schedule to the Constitution of India. Signatures other than in any such language or thumb impression must be attested by a Notary Public or a Special Executive Magistrate under his/her official seal. The Investors must sign the Application as per the specimen signature recorded with the SCSB.
- (j) Investor will be solely responsible for any error or inaccurate detail provided in the Application. Our Company, the Lead Manager, SCSBs or the Registrar will not be liable for any such rejections.
- (k) In case of joint Applicants, reference, if any, will be made in the first Applicant's name and all communication will be addressed to the first Applicant.
- (1) All communication in connection with Application for the Rights Equity Shares, including any change in contact details of the Eligible Equity Shareholders should be addressed to the Registrar prior to the date of Allotment in the Issue quoting the name of the first/sole Applicant, folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form, as applicable, as on Record Date)/DP ID and Client ID and Application Form number, as applicable. In case of any change in contact details of the Eligible Equity Shareholders, the Eligible Equity Shareholders should also send the intimation for such change to the respective depository participant, or to our Company or the Registrar in case of Eligible Equity Shareholders holding Equity Shares in physical form, as applicable.
- (m) Investors are required to ensure that the number of Rights Equity Shares applied for by them do not exceed the prescribed limits under the applicable law.
- (n) Avoid applying on the Issue Closing Date due to risk of delay/ restrictions in making any physical Application.
- (o) An Applicant being an OCB is required not to be under the adverse notice of RBI and in order to apply for the Issue as an incorporated non-resident must do so in accordance with the FDI Policy and FEMA Rules.
- (p) Ensure that your PAN is linked with Aadhaar and you are in compliance with CBDT notification dated Feb 13, 2020 and press release dated June 25, 2021 and September 17, 2021.

#### Grounds for Technical Rejection

Applications made in the Issue are liable to be rejected on the following grounds:

- (a) DP ID, folio number and Client ID mentioned in Application does not match with the DP ID, folio number and Client ID records available with the Registrar.
- (b) Details of PAN mentioned in the Application does not match with the PAN records available with the Registrar.
- (c) Sending an Application to our Company, the Lead Manager, Registrar, to a branch of a SCSB which is not a Designated Branch of the SCSB.
- (d) Insufficient funds are available in the ASBA Account with the SCSB for blocking the Application Money.
- (e) Funds in the ASBA Account whose details are mentioned in the Application Form having been frozen pursuant to regulatory orders.
- (f) Account holder not signing the Application or declaration mentioned therein.
- (g) Submission of more than one Application Form for Rights Entitlements available in a particular demat account.
- (h) Multiple Application Forms, where an Investor submits Application Forms along with a plain paper Application.
- (i) Submitting the GIR number instead of the PAN (except for Applications on behalf of the Central or State Government, the residents of Sikkim and the officials appointed by the courts).
- (j) Applications by persons not competent to contract under the Indian Contract Act, 1872, except Applications by minors having valid demat accounts as per the Demographic Details provided by the Depositories.
- (k) Applications by SCSB on own account, other than through an ASBA Account in its own name with any other SCSB.
- (1) Application Forms which are not submitted by the Investors within the time periods prescribed in the Application Form and the Letter of Offer.
- (m) Physical Application Forms not duly signed by the sole or joint Investors, as applicable.
- (n) Application Forms accompanied by stock invest, outstation cheques, post-dated cheques, money order, postal order or outstation demand drafts.
- (o) If an Investor is (a) debarred by SEBI; or (b) if SEBI has revoked the order or has provided any interim relief then failure to attach a copy of such SEBI order allowing the Investor to subscribe to their Rights Entitlements.
- (p) Applications which: (i) appears to our Company or its agents to have been executed in, electronically transmitted from or dispatched from the United States or other jurisdictions where the offer and sale of the Equity Shares is not permitted under laws of such jurisdictions; (ii) does not include the relevant certifications set out in the Application Form, including to the effect that the person submitting and/or renouncing the Application Form is outside the United States and is a non-U.S. Person, and in each case such person is eligible to subscribe for the Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with this Issue; and our Company shall not be bound to issue or allot any Equity Shares in respect of any such Application Form.
- (q) Applications which have evidence of being executed or made in contravention of applicable securities laws.
- (r) Application from Investors that are residing in U.S. address as per the depository records.
- (s) Applicants not having the requisite approvals to make application in the Issue.

- (t) IT IS MANDATORY FOR ALL THE INVESTORS APPLYING UNDER THIS ISSUE TO APPLY THROUGH THE ASBA PROCESS, TO RECEIVE THEIR RIGHTS EQUITY SHARES IN DEMATERIALISED FORM AND TO THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY THE INVESTOR AS ON THE RECORD DATE. ALL INVESTORS APPLYING UNDER THIS ISSUE SHOULD MENTION THEIR DEPOSITORY PARTICIPANT'S NAME, DP ID AND BENEFICIARY ACCOUNT NUMBER/ FOLIO NUMBER IN THE APPLICATION FORM. INVESTORS MUST ENSURE THAT THE NAME GIVEN IN THE APPLICATION FORM IS EXACTLY THE SAME AS THE NAME IN WHICH THE DEPOSITORY ACCOUNT IS HELD. IN CASE THE APPLICATION FORM IS SUBMITTED IN JOINT NAMES, IT SHOULD BE ENSURED THAT THE DEPOSITORY ACCOUNT IS ALSO HELD IN THE SAME JOINT NAMES AND ARE IN THE SAME SEQUENCE IN WHICH THEY APPEAR IN THE APPLICATION FORM OR PLAIN PAPER APPLICATIONS, AS THE CASE MAY BE.
- (u) Investors applying under this Issue should note that on the basis of name of the Investors, Depository Participant's name and identification number and beneficiary account number provided by them in the Application Form or the plain paper Applications, as the case may be, the Registrar will obtain Demographic Details from the Depository. Hence, Investors applying under this Issue should carefully fill in their Depository Account details in the Application.
- (v) These Demographic Details would be used for all correspondence with such Investors including mailing of the letters intimating unblocking of bank account of the respective Investor and/or refund. The Demographic Details given by the Investors in the Application Form would not be used for any other purposes by the Registrar. Hence, Investors are advised to update their Demographic Details as provided to their Depository Participants. By signing the Application Forms, the Investors would be deemed to have authorized the Depositories to provide, upon request, to the Registrar, the required Demographic Details as available on its records.
- (w) The Allotment Advice and the email intimating unblocking of ASBA Account or refund (if any) would be emailed to the address of the Investor as per the email address provided to our Company or the Registrar or Demographic Details received from the Depositories. The Registrar will give instructions to the SCSBs for unblocking funds in the ASBA Account to the extent Rights Equity Shares are not allotted to such Investor. Please note that any such delay shall be at the sole risk of the Investors and none of our Company, the SCSBs or the Registrar shall be liable to compensate the Investor for any losses caused due to any such delay or be liable to pay any interest for such delay.
- (x) In case no corresponding record is available with the Depositories that match three parameters, (a) names of the Investors (including the order of names of joint holders), (b) the DP ID, and (c) the beneficiary account number, then such Application Forms s are liable to be rejected.

# Multiple Applications

In case where multiple Applications are made using same demat account in respect of the same Rights Entitlement, such Applications shall be liable to be rejected. A separate Application can be made in respect of Rights Entitlements in each demat account of the Investors and such Applications shall not be treated as multiple applications. Similarly, a separate Application can be made against Equity Shares held in dematerialized form and Equity Shares held in physical form, as applicable, and such Applications shall not be treated as multiple applications. Further, supplementary applications in relation to additional Rights Equity Shares with/without using additional Rights Entitlements will not be treated as multiple application. A separate Application can be made in respect of each scheme of a mutual fund registered with SEBI and such Applications shall not be treated as multiple applications. For details, see "- *Procedure for Applications by Mutual Funds*" on page 354.

In cases where Multiple Application Forms are submitted, including cases where (a) an Investor submits Application Forms along with a plain paper Application or (b) multiple plain paper Applications (c) or multiple applications through ASBA, such Applications shall be treated as multiple applications and are liable to be rejected, other than multiple applications submitted by our Promoter or any member of the Promoter Group to meet the minimum subscription requirements applicable to the Issue as described in "General Information – Minimum Subscription" on page 50.

#### Procedure for Applications by certain categories of Investors

# Procedure for Applications by FPIs

In terms of applicable FEMA Rules and the SEBI FPI Regulations, investments by FPIs in the Equity Shares is subject to certain limits, *i.e.*, the individual holding of an FPI (including its investor group (which means multiple entities registered as foreign portfolio investors and directly and indirectly having common ownership of more than 50% of common control)) shall be below 10% of our post-Issue Equity Share capital. In case the total holding of an FPI or investor group increases beyond 10% of the total paid-up Equity Share capital of our Company, on a fully diluted basis or 10% or more of the paid-up value of any series of debentures or preference shares or share warrants that may be issued by our Company, the total investment made by the FPI or investor group will be re-classified as FDI subject to the conditions or restrictions as specified by SEBI and RBI in this regard.

FPIs are permitted to participate in the Issue subject to compliance with conditions and restrictions which may be specified by the Government from time to time. FPIs who wish to participate in the Issue are advised to use the Application Form for non-residents. Subject to compliance with all applicable Indian laws, rules, regulations, guidelines and approvals in terms of Regulation 21 of the SEBI FPI Regulations, an FPI may issue, subscribe to or otherwise deal in offshore derivative instruments (as defined under the SEBI FPI Regulations as any instrument, by whatever name called, which is issued overseas by an FPI against securities held by it that are listed or proposed to be listed on any recognised stock exchange in India, as its underlying) directly or indirectly, only in the event (i) such offshore derivative instruments are issued only to persons registered as Category I FPI under the SEBI FPI Regulations; (ii) such offshore derivative instruments are instruments are listed on the Financial Action Task Force member country, the investment manager shall not be required to be registered as a Category I FPI; (iii) such offshore derivative instruments are issued after compliance with 'know your client' norms; and (iv) compliance with other conditions as may be prescribed by SEBI.

An FPI issuing offshore derivative instruments is also required to ensure that any transfer of offshore derivative instruments issued by or on its behalf, is carried out subject to *inter alia* the following conditions:

- (a) such offshore derivative instruments are transferred only to persons in accordance with the SEBI FPI Regulations; and
- (b) prior consent of the FPI is obtained for such transfer, except when the persons to whom the offshore derivative instruments are to be transferred to are pre approved by the FPI.

#### Procedure for Applications by AIFs, FVCIs, VCFs and FDI route

The SEBI VCF Regulations and the SEBI FVCI Regulations prescribe, among other things, the investment restrictions on VCFs and FVCIs registered with SEBI. Further, the SEBI AIF Regulations prescribe, among other things, the investment restrictions on AIFs.

As per the SEBI VCF Regulations and SEBI FVCI Regulations, VCFs and FVCIs are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by VCFs or FVCIs will not be accepted in the Issue. Further, venture capital funds registered as Category I AIFs, as defined in the SEBI AIF Regulations, are not permitted to invest in listed companies pursuant to rights issues. Accordingly, applications by venture capital funds registered as category I AIFs, as defined in the SEBI AIF Regulations, will not be accepted in the Issue. Other categories of AIFs are permitted to apply in the Issue subject to compliance with the SEBI AIF Regulations. Such AIFs having bank accounts with SCSBs that are providing ASBA in cities/ centres where such AIFs are located are mandatorily required to make use of the ASBA facility. Otherwise, applications of such AIFs are liable for rejection.

#### Procedure for Applications by NRIs

Investments by NRIs are governed by the FEMA Rules. Applications will not be accepted from NRIs that are ineligible to participate in the Issue under applicable securities laws.

As per the FEMA Rules, an NRI or Overseas Citizen of India ("**OCI**") may purchase or sell capital instruments of a listed Indian company on repatriation basis, on a recognised stock exchange in India, subject to the conditions, *inter alia*, that the total holding by any individual NRI or OCI will not exceed 5% of the total paid- up equity capital on a fully diluted basis or should not exceed 5% of the paid-up value of each series of debentures or preference shares or share warrants issued by an Indian company and the total holdings of all NRIs and OCIs put together will not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series or greference shares or share warrants or greference shares or share warrants or preference shares or share basis or shall not exceed 10% of the total paid-up equity capital on a fully diluted basis or shall not exceed 10% of the paid-up value of each series or greference shares or share warrants or greference shares or share basis or share

warrants, provided that the aggregate ceiling of 10% may be raised to 24%, if a special resolution to that effect is passed by the general body of the Indian company.

Further, in accordance with press note 3 of 2020, the FDI Policy has been amended to state that all investments by entities incorporated in a country which shares land border with India or where beneficial owner of an investment into India is situated in or is a citizen of any such country ("**Restricted Investors**"), will require prior approval of the Government of India. It is not clear from the press note whether or not an issue of the Rights Equity Shares to Restricted Investors will also require prior approval of the Government of India and each Investor should seek independent legal advice about its ability to participate in the Issue. In the event such prior approval has been obtained, the Investor shall intimate our Company and the Registrar about such approval within the Issue Period.

#### Procedure for Applications by Mutual Funds

A separate application can be made in respect of each scheme of an Indian mutual fund registered with SEBI and such applications shall not be treated as multiple applications. The applications made by asset management companies or custodians of a mutual fund should clearly indicate the name of the concerned scheme for which the application is being made.

No Mutual Fund scheme shall invest more than 10% of its net asset value in equity shares or equity related instruments of any single company provided that the limit of 10% shall not be applicable for investments in case of index funds or exchange traded funded or sector or industry specific schemes. No Mutual Fund under all its schemes should own more than 10% of any company's paid-up share capital carrying voting rights.

#### Procedure for Applications by Systemically Important Non-Banking Financial Companies ("NBFC-SI")

In case of an application made by NBFC-SI registered with RBI, (a) the certificate of registration issued by RBI under Section 45IA of RBI Act, 1934 and (b) net worth certificate from its statutory auditors or any independent chartered accountant based on the last audited financial statements is required to be attached to the application.

#### Last date for Application

The last date for submission of the duly filled in the Application Form or a plain paper Application is  $[\bullet]$ ., *i.e.*, Issue Closing Date. Our Board or any committee thereof may extend the said date for such period as it may determine from time to time, subject to the Issue Period not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date).

If the Application Form is not submitted with an SCSB, uploaded with the Stock Exchanges and the Application Money is not blocked with the SCSB, on or before the Issue Closing Date or such date as may be extended by our Board or any committee thereof, the invitation to offer contained in the Letter of Offer shall be deemed to have been declined and our Board or any committee thereof shall be at liberty to dispose of the Equity Shares hereby offered, as set out in "- *Basis of Allotment*" on page 362.

Please note that on the Issue Closing Date, Applications through ASBA process will be uploaded until 5.00 p.m. (Indian Standard Time) or such extended time as permitted by the Stock Exchanges.

Please ensure that the Application Form and necessary details are filled in. In place of Application number, Investors can mention the reference number of the e-mail received from Registrar informing about their Rights Entitlement or last eight digits of the demat account. Alternatively, SCSBs may mention their internal reference number in place of application number.

#### Withdrawal of Application

An Investor who has applied in the Issue may withdraw their Application at any time during Issue Period by approaching the SCSB where application is submitted. However, no Investor, applying through ASBA facility, may withdraw their Application post 5.00 p.m. (Indian Standard Time) on the Issue Closing Date.

#### Disposal of Application and Application Money

No acknowledgment will be issued for the Application Money received by our Company. However, the Designated Branches of the SCSBs receiving the Application Form will acknowledge its receipt by stamping and returning the acknowledgment slip at the bottom of each Application Form.

Our Board reserves its full, unqualified and absolute right to accept or reject any Application, in whole or in part, and in either case without assigning any reason thereto.

In case an Application is rejected in full, the whole of the Application Money will be unblocked in the respective ASBA Accounts. Wherever an Application is rejected in part, the balance of Application Money, if any, after adjusting any money due on Rights Equity Shares Allotted, will be refunded/ unblocked in the respective bank accounts from which Application Money was received/ ASBA Accounts of the Investor within a period of four days from the Issue Closing Date. In case of failure to do so, our Company shall pay interest at such rate and within such time as specified under applicable law.

For further instructions, please read the Application Form carefully.

# III. CREDIT OF RIGHTS ENTITLEMENTS IN DEMAT ACCOUNTS OF ELIGIBLE EQUITY SHAREHOLDERS

#### **Rights Entitlements**

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As your name appears as a beneficial owner in respect of the issued and paid-up Equity Shares held in dematerialised form or appears in the register of members of our Company as an Eligible Equity Shareholder in respect of our Equity Shares held in physical form, as applicable,, as on the Record Date, you may be entitled to subscribe to the number of Rights Equity Shares as set out in the Rights Entitlement Letter.

Eligible Equity Shareholders can also obtain the details of their respective Rights Entitlements from the website of the Registrar (*i.e.*, www.linkintime.co.in) by entering their DP ID and Client ID or folio number (for Eligible Equity Shareholders who hold Equity Shares in physical form, as applicable, as on Record Date) and PAN. The link for the same shall also be available on the website of our Company (*i.e.*, www.piramal.com/investor/piramal-pharma-limited/financial-reports/annual-reports/).

In this regard, our Company has made necessary arrangements with NSDL and CDSL for crediting of the Rights Entitlements to the demat accounts of the Eligible Equity Shareholders in a dematerialized form. A separate ISIN for the Rights Entitlements has also been generated which is  $[\bullet]$ . The said ISIN shall remain frozen (for debit) until the Issue Opening Date. The said ISIN shall be suspended for transfer by the Depositories post the Issue Closing Date.

Additionally, our Company will submit the details of the total Rights Entitlements credited to the demat accounts of the Eligible Equity Shareholders and the demat suspense escrow account to the Stock Exchanges after completing the corporate action. The details of the Rights Entitlements with respect to each Eligible Equity Shareholders can be accessed by such respective Eligible Equity Shareholders on the website of the Registrar after keying in their respective details along with other security control measures implemented thereat.

Rights Entitlements shall be credited to the respective demat accounts of Eligible Equity Shareholders before the Issue Opening Date only in dematerialised form. Further, if no Application is made by the Eligible Equity Shareholders of Rights Entitlements on or before Issue Closing Date, such Rights Entitlements shall lapse and shall be extinguished after the Issue Closing Date. No Rights Equity Shares for such lapsed Rights Entitlements will be credited, even if such Rights Entitlements were purchased from market and purchaser will lose the premium paid to acquire the Rights Entitlements. Persons who are credited the Rights Entitlements are required to make an Application to apply for Rights Equity Shares offered under Issue for subscribing to the Rights Equity Shares offered under Issue.

If Eligible Equity Shareholders holding Equity Shares in physical form, as applicable, as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date. Such Eligible Equity Shareholders holding shares in physical form, as applicable, can update the details of their respective demat accounts on the website of the Registrar (*i.e.* https://linkintime.co.in/EmailReg/Email\_Register.html). Such Eligible Equity Shareholders can make an Application only after the Rights Entitlements is credited to their respective demat accounts.

In accordance with Regulation 77A of the SEBI ICDR Regulations read with the SEBI Rights Issue Circulars, the credit of Rights Entitlements and Allotment of Rights Equity Shares shall be made in dematerialized form only. Prior to the Issue Opening Date, our Company shall credit the Rights Entitlements to (i) the demat accounts of the Eligible Equity Shareholders holding the Equity Shares in dematerialised form; and (ii) a demat suspense escrow account (namely, " $[\bullet]$ ") opened by our Company, for the Eligible Equity Shareholders which would comprise Rights Entitlements relating to (a) Equity Shares held in the account of the IEPF authority; or (b) the demat accounts of the Eligible Equity Shares which are lying in the unclaimed suspense account (including those pursuant to Regulation 39 of the SEBI LODR Regulations) or details of which are unavailable with our Company or with the Registrar

on the Record Date; or (c) Equity Shares held by Eligible Equity Shareholders holding Equity Shares in physical form, as applicable, as on Record Date where details of demat accounts are not provided by Eligible Equity Shareholders to our Company or Registrar; or (d) credit of the Rights Entitlements returned/reversed/failed; or (e) the ownership of the Equity Shares currently under dispute, including any court proceedings, if any; or (f) non-institutional equity shareholders in the United States.

Eligible Equity Shareholders are requested to provide relevant details (such as copies of self-attested PAN and client master sheet of demat account etc., details/ records confirming the legal and beneficial ownership of their respective Equity Shares) to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, i.e., by [•] to enable the credit of their Rights Entitlements by way of transfer from the demat suspense escrow account to their demat account at least one day before the Issue Closing Date, to enable Equity Shareholders to make an application in the Issue, and this communication shall serve as an intimation to such Eligible Equity Shareholders in this regard. Such Eligible Equity Shareholders are also requested to ensure that their demat account, details of which have been provided to our Company or the Registrar account is active to facilitate the aforementioned transfer.

# IV. RENUNCIATION AND TRADING OF RIGHTS ENTITLEMENT

#### Renouncees

All rights and obligations of the Eligible Equity Shareholders in relation to Applications and refunds pertaining to the Issue shall apply to the Renouncee(s) as well.

#### **Renunciation of Rights Entitlements**

The Issue includes a right exercisable by Eligible Equity Shareholders to renounce the Rights Entitlements credited to their respective demat account either in full or in part.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and *vice versa* shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

The renunciation of Rights Entitlements credited in your demat account can be made either by sale of such Rights Entitlements, using the secondary market platform of the Stock Exchanges or through an off market transfer. In accordance with SEBI circular SEBI/HO/CFD/DIL2/CIR/P/2020/78 dated May 6, 2020 read with SEBI circular SEBI/HO/CFD/DIL1/CIR/P/2020/136 dated July 24, 2020, the Eligible Equity Shareholders, who hold Equity Shares in physical form, as applicable, as on Record Date and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, will not be able to renounce their Rights Entitlements.

#### Procedure for Renunciation of Rights Entitlements

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts, either in full or in part (a) by using the secondary market platform of the Stock Exchanges (the "**On Market Renunciation**"); or (b) through an off market transfer (the "**Off Market Renunciation**"), during the Renunciation Period. The Investors should have the demat Rights Entitlements credited/ lying in his/her own demat account prior to the renunciation. The trades through On Market Renunciation and Off Market Renunciation will be settled by transferring the Rights Entitlements through the depository mechanism.

In accordance with the SEBI circular bearing reference number SEBI/HO/CFD/DIL2/CIR/P/2020/13 dated January 22, 2020, the resident Eligible Equity Shareholders, who hold Equity Shares in physical form, as applicable, as on Record Date shall be required to provide their demat account details to our Company or the Registrar to the Issue for credit of REs not later than two working days prior to issue closing date, such that credit of REs in their demat account takes place at least one day before issue closing date, thereby enabling them to renounce their Rights Entitlements through Off Market Renunciation.

Investors may be subject to adverse foreign, state or local tax or legal consequences as a result of trading in the Rights Entitlements. Investors who intend to trade in the Rights Entitlements should consult their tax advisor or stock-broker regarding any cost, applicable taxes, charges and expenses (including brokerage) that may be levied for trading in Rights Entitlements.

# Please note that the Rights Entitlements which are neither renounced nor subscribed by the Investors on or before the Issue Closing Date shall lapse and shall be extinguished after the Issue Closing Date.

#### **Payment Schedule of Rights Equity Shares**

₹[•] per Rights Equity Share (including premium of ₹[•] per Rights Equity Share) shall be payable on Application.

The Lead Manager and our Company accept no responsibility to bear or pay any cost, applicable taxes, charges and expenses (including brokerage), and such costs will be incurred solely by the Investors.

(a) On Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by trading/selling them on the secondary market platform of the Stock Exchanges through a registered stock-broker in the same manner as the existing Equity Shares of our Company.

In this regard, in terms of provisions of the SEBI ICDR Regulations and the SEBI Rights Issue Circulars, the Rights Entitlements credited to the respective demat accounts of the Eligible Equity Shareholders shall be admitted for trading on the Stock Exchanges under ISIN: [•] subject to requisite approvals. Prior to the Issue Opening Date, our Company will obtain the approval from the Stock Exchanges for trading of Rights Entitlements. No assurance can be given regarding the active or sustained On Market Renunciation or the price at which the Rights Entitlements will trade. The details for trading in Rights Entitlements will be as specified by the Stock Exchanges from time to time.

The Rights Entitlements are tradable in dematerialized form only. The market lot for trading of Rights Entitlements is 1 (one) Rights Entitlements.

The On Market Renunciation shall take place only during the Renunciation Period for On Market Renunciation, *i.e.*, from  $[\bullet]$  to  $[\bullet]$  (both days inclusive).

The Investors holding the Rights Entitlements who desire to sell their Rights Entitlements will have to do so through their registered stock-brokers by quoting the ISIN: [•] and indicating the details of the Rights Entitlements they intend to trade. The Investors can place order for sale of Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The On Market Renunciation shall take place electronically on secondary market platform of BSE and NSE under automatic order matching mechanism and on 'T+1 rolling settlement basis', where 'T' refers to the date of trading. The transactions will be settled on trade-for-trade basis. Upon execution of the order, the stock-broker will issue a contract note in accordance with the requirements of the Stock Exchanges and the SEBI.

#### (b) Off Market Renunciation

The Eligible Equity Shareholders may renounce the Rights Entitlements, credited to their respective demat accounts by way of an off market transfer through a depository participant. The Rights Entitlements can be transferred in dematerialised form only.

Eligible Equity Shareholders are requested to ensure that renunciation through off market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date to enable Renouncees to subscribe to the Rights Equity Shares in the Issue.

The Investors holding the Rights Entitlements who desire to transfer their Rights Entitlements will have to do so through their depository participant by issuing a delivery instruction slip quoting the ISIN:  $[\bullet]$ , the details of the buyer and the details of the Rights Entitlements they intend to transfer. The buyer of the Rights Entitlements (unless already having given a standing receipt instruction) has to issue a receipt instruction slip to their depository participant. The Investors can transfer Rights Entitlements only to the extent of Rights Entitlements available in their demat account.

The instructions for transfer of Rights Entitlements can be issued during the working hours of the depository participants.

The detailed rules for transfer of Rights Entitlements through off market transfer shall be as specified by the NSDL and CDSL from time to time.

The renunciation from non-resident Eligible Equity Shareholder(s) to resident Indian(s) and vice versa shall be subject to provisions of FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time. However, the facility of renunciation

shall not be available to or operate in favour of an Eligible Equity Shareholders being an erstwhile OCB unless the same is in compliance with the FEMA Rules and other circular, directions, or guidelines issued by RBI or the Ministry of Finance from time to time.

## V. MODE OF PAYMENT

All payments against the Application Forms shall be made only through ASBA facility. The Registrar will not accept any payments against the Application Forms, if such payments are not made through ASBA facility.

The Investor agrees to block the entire amount payable on Application with the submission of the Application Form, by authorizing the SCSB to block an amount, equivalent to the amount payable on Application, in the Investor's ASBA Account. The SCSB may reject the application at the time of acceptance of Application Form if the ASBA Account, details of which have been provided by the Investor in the Application Form does not have sufficient funds equivalent to the amount payable on Application mentioned in the Application Form. Subsequent to the acceptance of the Application by the SCSB, our Company would have a right to reject the Application on technical grounds as set forth in this Draft Letter of Offer and the Letter of Offer.

After verifying that sufficient funds are available in the ASBA Account details of which are provided in the Application Form, the SCSB shall block an amount equivalent to the Application Money mentioned in the Application Form until the Transfer Date. On the Transfer Date, upon receipt of intimation from the Registrar, of the receipt of minimum subscription and pursuant to the finalization of the Basis of Allotment as approved by the Designated Stock Exchange, the SCSBs shall transfer such amount as per the Registrar's instruction from the ASBA Account into the Allotment Account(s) which shall be a separate bank account maintained by our Company in accordance with sub-section (3) of Section 40 of the Companies Act, 2013. The balance amount remaining after the finalisation of the Basis of Allotment on the Transfer Date shall be unblocked by the SCSBs on the basis of the instructions issued in this regard by the Registrar to the respective SCSB.

In terms of RBI Circular DBOD No. FSC BC 42/24.47.00/2003- 04 dated November 5, 2003, the stock invest scheme has been withdrawn. Hence, payment through stock invest would not be accepted in the Issue.

#### Mode of payment for Resident Investors

All payments on the Application Forms shall be made only through ASBA facility. Applicants are requested to strictly adhere to these instructions.

#### Mode of payment for Non-Resident Investors

As regards the Application by non-resident Investors, payment must be made only through ASBA facility and using permissible accounts in accordance with FEMA, FEMA Rules and requirements prescribed by RBI and subject to the following:

- 1. In case where repatriation benefit is available, interest, dividend, sales proceeds derived from the investment in Rights Equity Shares can be remitted outside India, subject to tax, as applicable according to the Incometax Act. However, please note that conditions applicable at the time of original investment in our Company by the Eligible Equity Shareholder including repatriation shall not change and remain the same for subscription in the Issue or subscription pursuant to renunciation in the Issue.
- 2. Subject to the above, in case Rights Equity Shares are Allotted on a non-repatriation basis, the dividend and sale proceeds of the Rights Equity Shares cannot be remitted outside India.
- 3. In case of an Application Form received from non-residents, Allotment, refunds and other distribution, if any, will be made in accordance with the guidelines and rules prescribed by RBI as applicable at the time of making such Allotment, remittance and subject to necessary approvals.
- 4. Application Forms received from non-residents/ NRIs, or persons of Indian origin residing abroad for Allotment of Rights Equity Shares shall, amongst other things, be subject to conditions, as may be imposed from time to time by RBI under FEMA, in respect of matters including Refund of Application Money and Allotment.
- 5. In the case of NRIs who remit their Application Money from funds held in FCNR/NRE Accounts, refunds and other disbursements, if any shall be credited to such account.
- 6. Non-resident Renouncees who are not Eligible Equity Shareholders must submit regulatory approval for applying for Additional Rights Equity Shares.

#### VI. BASIS FOR THE ISSUE AND TERMS OF THE ISSUE

The Rights Equity Shares are being offered for subscription to the Eligible Equity Shareholders whose names appear as beneficial owners as per the list to be furnished by the Depositories in respect of our Equity Shares held in dematerialised form and on the register of members of our Company in respect of our Equity Shares held in physical form, as applicable, at the close of business hours on the Record Date.

For principal terms of Issue such as face value, Issue Price, Rights Entitlement ratio, see "*The Issue*" beginning on page  $[\bullet]$ .

## Fractional Entitlements

The Rights Equity Shares are being offered on a rights basis to Eligible Equity Shareholders in the ratio of  $[\bullet]$  Equity Share for every  $[\bullet]$  Equity Shares held on the Record Date. For Equity Shares being offered on a rights basis under the Issue, if the shareholding of any of the Eligible Equity Shareholders is less than  $[\bullet]$  Equity Shares or not in the multiple of  $[\bullet]$ , the fractional entitlement of such Eligible Equity Shareholders shall be ignored in the computation of the Rights Entitlement. However, the Eligible Equity Shareholders whose fractional entitlements are being ignored, will be given preferential consideration for the allotment of one additional Equity Share each if they apply for additional Equity Shares over and above their rights entitlement, if any.

For example, if an Eligible Equity Shareholder holds  $[\bullet]$  ( $[\bullet]$ ) Equity Shares, such Equity Shareholder will be entitled to  $[\bullet]$  ( $[\bullet]$ ) Equity Share and will also be given a preferential consideration for the Allotment of one additional Equity Share if such Eligible Equity Shareholder has applied for additional Equity Shares, over and above his/her Rights Entitlements, subject to availability of Equity Shares in this Issue post allocation towards Rights Entitlements applied for.

Further, the Eligible Equity Shareholders holding less than  $[\bullet]$  Equity Shares shall have 'zero' entitlement in the Issue. Such Eligible Equity Shareholders are entitled to apply for additional Equity Shares and will be given preference in the allotment of one additional Equity Share if, such Eligible Equity Shareholders apply for the additional Equity Shares. However, they cannot renounce the same in favour of third parties and the application forms shall be non-negotiable.

## Ranking

The Rights Equity Shares to be issued and Allotted pursuant to the Issue shall be subject to the provisions of this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, and the Memorandum of Association and the Articles of Association, the provisions of the Companies Act, 2013, FEMA, the SEBI ICDR Regulations, the SEBI LODR Regulations, and the guidelines, notifications and regulations issued by SEBI, the Government of India and other statutory and regulatory authorities from time to time, the terms of the Listing Agreements entered into by our Company with the Stock Exchanges and the terms and conditions as stipulated in the Allotment Advice. The Rights Equity Shares to be issued and Allotted under the Issue shall rank *pari passu* with the existing Equity Shares, in all respects including dividends.

## Listing and trading of the Rights Equity Shares to be issued pursuant to the Issue

Subject to receipt of the listing and trading approvals, the Rights Equity Shares proposed to be issued on a rights basis shall be listed and admitted for trading on the Stock Exchanges. Unless otherwise permitted by the SEBI ICDR Regulations, the Rights Equity Shares Allotted pursuant to the Issue will be listed as soon as practicable and all steps for completion of necessary formalities for listing and commencement of trading in the Rights Equity Shares will be taken within such period prescribed under the SEBI ICDR Regulations. Our Company has received in-principle approval from the BSE through letter bearing reference number [•] dated [•] and from the NSE through letter bearing reference number [•] dated [•]. Our Company will apply to the Stock Exchanges for final approvals for the listing and trading of the Rights Equity Shares subsequent to their Allotment. No assurance can be given regarding the active or sustained trading in the Rights Equity Shares or the price at which the Rights Equity Shares offered under the Issue will trade after the listing thereof.

The existing Equity Shares are listed and traded on BSE (Scrip Code: 543635) and NSE (Scrip Code:PPLPHARMA) under the ISIN: INEODK501011. The Rights Equity Shares shall be credited to a temporary ISIN which will be frozen until the receipt of the final listing/ trading approvals from the Stock Exchanges. Upon receipt of such listing and trading approvals, the Rights Equity Shares shall be debited from such temporary ISIN and credited to the new ISIN for the Rights Equity Shares and thereafter be available for trading and the temporary ISIN shall be permanently deactivated in the depository system of CDSL and NSDL.

The listing and trading of the Rights Equity Shares issued pursuant to the Issue shall be based on the current regulatory framework then applicable. Accordingly, any change in the regulatory regime would affect the listing and trading schedule.

In case our Company fails to obtain listing or trading permission from the Stock Exchanges, our Company shall refund through verifiable means/unblock the respective ASBA Accounts, the entire monies received/blocked within four days of receipt of intimation from the Stock Exchanges, rejecting the application for listing of the Rights Equity Shares, and if any such money is not refunded/ unblocked within four days after our Company becomes liable to repay it, our Company and every director of our Company who is an officer-in-default shall, on and from the expiry of the fourth day, be jointly and severally liable to repay that money with interest at rates prescribed under applicable law.

#### Subscription to the Issue by our Promoter and members of the Promoter Group

For details of the intent and extent of subscription by our Promoter and members of the Promoter Group, see "*Capital Structure – Intention and extent of participation by the Promoter and the Promoter Group*" on page 53.

#### Rights of Holders of Equity Shares of our Company

Subject to applicable laws, Equity Shareholders who have been Allotted Rights Equity Shares pursuant to the Issue shall have the following rights:

- (a) The right to receive dividend, if declared;
- (b) The right to receive surplus on liquidation;
- (c) The right to receive offers for rights shares and be allotted bonus shares, if announced;
- (d) The right to free transferability of Rights Equity Shares;
- (e) The right to attend general meetings of our Company and exercise voting powers in accordance with law, unless prohibited/ restricted by law and as disclosed in this Draft Letter of Offer; and
- (f) Such other rights as may be available to a shareholder of a listed public company under the Companies Act, 2013, the Memorandum of Association and the Articles of Association.

#### VII. Terms of Payment

The entire amount of the Issue Price of ₹[•] per Rights Equity Share shall be payable at the time of Application.

#### VIII. GENERAL TERMS OF THE ISSUE

#### Market Lot

The Equity Shares of our Company shall be tradable only in dematerialized form. The market lot for Equity Shares in dematerialised mode is one Equity Share.

#### Joint Holders

Where two or more persons are registered as the holders of any Equity Shares, they shall be deemed to hold the same as the joint holders with the benefit of survivorship subject to the provisions contained in our Articles of Association. In case of Equity Shares held by joint holders, the Application submitted in physical mode to the Designated Branch of the SCSBs would be required to be signed by all the joint holders (in the same order as appearing in the records of the Depository) to be considered as valid for allotment of Equity Shares offered in the Issue.

#### Nomination

Nomination facility is available in respect of the Equity Shares in accordance with the provisions of the Section 72 of the Companies Act, 2013 read with Rule 19 of the Companies (Share Capital and Debenture) Rules, 2014.

Since the Allotment is in dematerialised form, there is no need to make a separate nomination for the Equity Shares to be Allotted in the Issue. Nominations registered with the respective DPs of the Investors would prevail. Any Investor holding Equity Shares in dematerialised form and desirous of changing the existing nomination is requested to inform its Depository Participant.

#### Arrangements for Disposal of Odd Lots

The Equity Shares shall be traded in dematerialised form only and, therefore, the marketable lot shall be one Equity Share and hence, no arrangements for disposal of odd lots are required.

#### Restrictions on transfer and transmission of shares and on their consolidation/splitting

There are no restrictions on transfer and transmission and on their consolidation/splitting of shares issued pursuant to this Issue.

However, the Investors should note that pursuant to provisions of the SEBI LODR Regulations, with effect from April 1, 2019, except in case of transmission or transposition of securities, the request for transfer of securities shall not effected unless the securities are held in the dematerialized form with a depository.

#### Notices

In accordance with the SEBI ICDR Regulations and the SEBI Rights Issue Circulars, and MCA General Circular No. 21/2020 dated May 11, 2020, our Company will send through email and speed post, the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent/ dispatched only to the Eligible Equity Shareholders who have provided Indian address. In case such Eligible Equity Shareholders have provided their valid e-mail address, the Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be sent only to their valid e-mail address and in case such Eligible Equity Shareholders have not provided their e-mail address, then the Letter of Offer, the Abridged Letter of Offer, the Application Form, the Rights Entitlement Letter and other Issue material will be physically dispatched, on a reasonable effort basis, to the Indian addresses provided by them.

All notices to the Eligible Equity Shareholders required to be given by our Company shall be published in one English language national daily newspaper with wide circulation, one Hindi language national daily newspaper with wide circulation and a Marathi language daily newspaper (Marathi also being the regional language in the place where our Registered and Corporate Office is located).

This Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer and the Application Form shall also be submitted with the Stock Exchanges for making the same available on their websites.

#### Offer to Non-Resident Eligible Equity Shareholders/Investors

As per Rule 7 of the FEMA Rules, RBI has given general permission to a person resident outside India and having investment in an Indian company to make investment in rights equity shares issued by such company subject to certain conditions. Further, as per the Master Direction on Foreign Investment in India dated January 4, 2018 issued by RBI, non-residents may, amongst other things, subject to the conditions set out therein (i) subscribe for additional shares over and above their rights entitlements; (ii) renounce the shares offered to them either in full or part thereof in favour of a person named by them; or (iii) apply for the shares renounced in their favour. Applications received from NRIs and non-residents for allotment of Rights Equity Shares shall be, amongst other things, subject to the conditions imposed from time to time by RBI under FEMA in the matter of Application, refund of Application Money, Allotment of Rights Equity Shares and issue of Rights Entitlement Letters/ letters of Allotment/ Allotment Advice. If a non-resident or NRI Investor has specific approval from RBI or any other governmental authority, in connection with his shareholding in our Company, such person should enclose a copy of such approval with the Application details and send it to the Registrar at www.linkintime.co.in. It will be the sole responsibility of the investors to ensure that the necessary approval from the RBI or the governmental authority is valid in order to make any investment in the Issue and the Lead Manager and our Company will not be responsible for any such allotments made by relying on such approvals.

The Letter of Offer, Abridged Letter of Offer, the Rights Entitlement Letter and Application Form shall be sent only to the Indian addresses of the non-resident Eligible Equity Shareholders on a reasonable efforts basis, who have provided an Indian address to our Company and located in jurisdictions where the offer and sale of the Rights Equity Shares may be permitted under laws of such jurisdictions, Eligible Equity Shareholders can access the Letter of Offer, the Abridged Letter of Offer and the Application Form (provided that the Eligible Equity Shareholder is eligible to subscribe for the Rights Equity Shares under applicable securities laws) from the websites of the Registrar, our Company, the Lead Manager and the Stock Exchanges. Further, Application Forms will be made available at Registered and Corporate Office of our Company for the non-resident Indian Applicants. Our Board may at its absolute discretion, agree to such terms and conditions as may be stipulated by RBI while approving the Allotment. The Rights Equity Shares purchased by non-residents shall be subject to the same conditions including restrictions in regard to the repatriation as are applicable to the original Equity Shares against which Rights Equity Shares are issued on rights basis.

In case of change of status of holders, *i.e.*, from resident to non-resident, a new demat account must be opened. Any Application from a demat account which does not reflect the accurate status of the Applicant is liable to be rejected at the sole discretion of our Company and the Lead Manager.

## ALLOTMENT OF THE RIGHTS EQUITY SHARES IN DEMATERIALIZED FORM

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR IN THE ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO THE SAME DEPOSITORY ACCOUNT IN WHICH OUR EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE. FOR DETAILS, SEE "- ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS" ON PAGE 363.

## IX. ISSUE SCHEDULE

LAST DATE FOR CREDIT OF RIGHTS ENTITLEMENTS	[•]
ISSUE OPENING DATE	[•]
LAST DATE FOR ON MARKET RENUNCIATION OF RIGHTS ENTITLEMENTS <sup>#</sup>	[•]
ISSUE CLOSING DATE*	[•]
FINALISATION OF BASIS OF ALLOTMENT (ON OR ABOUT)	[•]
DATE OF ALLOTMENT (ON OR ABOUT)	[•]
DATE OF CREDIT (ON OR ABOUT)	[•]
DATE OF LISTING (ON OR ABOUT)	[•]

# Eligible Equity Shareholders are requested to ensure that renunciation through off market transfer is completed in such a manner that the Rights Entitlements are credited to the demat account of the Renouncees on or prior to the Issue Closing Date.

<sup>4</sup> Our Board or a duly authorized committee thereof will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Opening Date). Further, no withdrawal of Application shall be permitted by any Applicant after the Issue Closing Date.

Please note that if Eligible Equity Shareholders holding Equity Shares in physical form, as applicable, as on Record Date, have not provided the details of their demat accounts to our Company or to the Registrar, they are required to provide their demat account details to our Company or the Registrar not later than two clear Working Days prior to the Issue Closing Date, *i.e.*,  $[\bullet]$  to enable the credit of the Rights Entitlements by way of transfer from the demat suspense escrow account to their respective demat accounts, at least one day before the Issue Closing Date, *i.e.*,  $[\bullet]$ .

## X. BASIS OF ALLOTMENT

Subject to the provisions contained in this Draft Letter of Offer, the Letter of Offer, the Abridged Letter of Offer, the Rights Entitlement Letter, the Application Form, the Articles of Association and the approval of the Designated Stock Exchange, our Board will proceed to Allot the Rights Equity Shares in the following order of priority:

- (a) Full Allotment to those Eligible Equity Shareholders who have applied for their Rights Entitlements of Rights Equity Shares either in full or in part and also to the Renouncee(s) who has or have applied for Rights Equity Shares renounced in their favour, in full or in part, as adjusted for fraction entitlement.
- (b) Eligible Equity Shareholders whose fractional entitlements are being ignored and Eligible Equity Shareholders with zero entitlement, would be given preference in allotment of one Additional Rights Equity Share each if they apply for Additional Rights Equity Shares. Allotment under this head shall be considered if there are any unsubscribed Rights Equity Shares after allotment under (a) above. If number of Rights Equity Shares required for Allotment under this head are more than the number of Rights Equity Shares available after Allotment under (a) above, the Allotment would be made on a fair and equitable basis in consultation with the Designated Stock Exchange and will not be a preferential allotment.
- (c) Allotment to the Eligible Equity Shareholders who having applied for all the Rights Equity Shares offered to them as part of the Issue, have also applied for Additional Rights Equity Shares. The Allotment of such Additional Rights Equity Shares will be made as far as possible on an equitable basis having due regard to the number of Equity Shares held by them on the Record Date, provided there are any unsubscribed Rights Equity Shares after making full Allotment in (a) and (b) above. The Allotment of such Rights Equity Shares will be at the sole discretion of our Board in consultation with the Designated Stock Exchange, as a part of the Issue and will not be a preferential allotment.
- (d) Allotment to Renouncees who having applied for all the Rights Equity Shares renounced in their favour, have applied for Additional Rights Equity Shares provided there is surplus available after making full Allotment under (a), (b) and (c) above. The Allotment of such Rights Equity Shares will be made on a proportionate basis in consultation with the Designated Stock Exchange, as a part of the Issue and will not be a preferential allotment.

(e) Allotment to any other person, subject to applicable laws, that our Board may deem fit, provided there is surplus available after making Allotment under (a), (b), (c) and (d) above, and the decision of our Board in this regard shall be final and binding.

After taking into account Allotment to be made under (a) to (d) above, if there is any unsubscribed portion, the same shall be deemed to be 'unsubscribed'.

Upon approval of the Basis of Allotment by the Designated Stock Exchange, the Registrar shall send to the Controlling Branches, a list of the Investors who have been allocated Rights Equity Shares in the Issue, along with:

- 1. The amount to be transferred from the ASBA Account to the separate bank account opened by our Company for the Issue, for each successful Application;
- 2. The date by which the funds referred to above, shall be transferred to the aforesaid bank account; and
- 3. The details of rejected ASBA applications, if any, to enable the SCSBs to unblock the respective ASBA Accounts.

Further, the list of Applicants eligible for refund with corresponding amount will also be shared with Banker to the Issue to refund such Applicants.

# XI. ALLOTMENT ADVICE OR REFUND/ UNBLOCKING OF ASBA ACCOUNTS

Our Company will send/ dispatch Allotment Advice, refund intimations, if applicable or demat credit of securities and/or letters of regret, only to the Eligible Equity Shareholders who have provided Indian address; along with crediting the Allotted Rights Equity Shares to the respective beneficiary accounts (only in dematerialised mode) or in a demat suspense account (in respect of Eligible Equity Shareholders holding Equity Shares in physical form, as applicable, on the Allotment Date) or issue instructions for unblocking the funds in the respective ASBA Accounts, if any, within a period of 15 days from the Issue Closing Date. In case of failure to do so, our Company and our Directors who are "officers in default" shall pay interest at such rate as specified under applicable law from the expiry of such 15 days' period.

The Rights Entitlements will be credited in the dematerialized form using electronic credit under the depository system and the Allotment Advice shall be sent, through a mail, to the Indian mail address provided to our Company or at the address recorded with the Depository.

In the case of non-resident Investors who remit their Application Money from funds held in the NRE or the FCNR Accounts, unblocking refunds and/or payment of interest or dividend and other disbursements, if any, shall be credited to such accounts.

Where an Applicant has applied for Additional Rights Equity Shares in the Issue and is Allotted a lesser number of Rights Equity Shares than applied for, the excess Application Money paid/ blocked shall be refunded/ unblocked. The unblocking of ASBA funds/ refund of monies shall be completed be within such period as prescribed under the SEBI ICDR Regulations. In the event that there is a delay in making refunds beyond such period as prescribed under applicable law, our Company shall pay the requisite interest at such rate as prescribed under applicable law.

# XII. PAYMENT OF REFUND

## Mode of making refunds

The payment of refund, if any, including in the event of oversubscription or failure to list or otherwise would be done through any of the following modes.

- (a) Unblocking amounts blocked using ASBA facility.
- (b) NACH National Automated Clearing House is a consolidated system of electronic clearing service. Payment of refund would be done through NACH for Applicants having an account at one of the centres specified by RBI, where such facility has been made available. This would be subject to availability of complete bank account details including a Magnetic Ink Character Recognition ("MICR") code wherever applicable from the depository. The payment of refund through NACH is mandatory for Applicants having a bank account at any of the centres where NACH facility has been made available by RBI (subject to availability of all information for crediting the refund through NACH including the MICR code as appearing on a cheque leaf, from the depositories), except where Applicant is otherwise disclosed as eligible to get refunds through NEFT or Direct Credit or RTGS.
- (c) **National Electronic Fund Transfer** ("**NEFT**") Payment of refund shall be undertaken through NEFT wherever the Investors' bank has been assigned the Indian Financial System Code ("**IFSC**

**Code**"), which can be linked to a MICR, allotted to that particular bank branch. IFSC Code will be obtained from the website of RBI as on a date immediately prior to the date of payment of refund, duly mapped with MICR numbers. Wherever the Investors have registered their nine digit MICR number and their bank account number with the Registrar to our Company or with the Depository Participant while opening and operating the demat account, the same will be duly mapped with the IFSC Code of that particular bank branch and the payment of refund will be made to the Investors through this method.

- (d) **Direct Credit** Investors having bank accounts with the Banker(s) to the Issue shall be eligible to receive refunds through direct credit. Charges, if any, levied by the relevant bank(s) for the same would be borne by our Company.
- (e) RTGS If the refund amount exceeds ₹2,00,000, the Investors have the option to receive refund through RTGS. Such eligible Investors who indicate their preference to receive refund through RTGS are required to provide the IFSC Code in the Application Form. In the event the same is not provided, refund shall be made through NACH or any other eligible mode. Charges, if any, levied by the Refund Bank(s) for the same would be borne by our Company. Charges, if any, levied by the Investor's bank receiving the credit would be borne by the Investor.
- (f) For all other Investors, the refund orders will be dispatched through speed post or registered post subject to applicable laws. Such refunds will be made by cheques, pay orders or demand drafts drawn in favour of the sole/first Investor and payable at par.
- (g) Credit of refunds to Investors in any other electronic manner, permissible by SEBI from time to time.

## • Refund payment to non-residents

The Application Money will be unblocked in the ASBA Account of the non-resident Applicants, details of which were provided in the Application Form.

## XIII. ALLOTMENT ADVICE OR DEMAT CREDIT OF SECURITIES

The demat credit of securities to the respective beneficiary accounts will be credited within 15 days from the Issue Closing Date or such other timeline in accordance with applicable laws.

• Receipt of the Rights Equity Shares in Dematerialized Form

PLEASE NOTE THAT THE RIGHTS EQUITY SHARES APPLIED FOR UNDER THE ISSUE CAN BE ALLOTTED ONLY IN DEMATERIALIZED FORM AND TO (A) THE SAME DEPOSITORY ACCOUNT/ CORRESPONDING PAN IN WHICH THE EQUITY SHARES ARE HELD BY SUCH INVESTOR ON THE RECORD DATE, OR (B) THE DEPOSITORY ACCOUNT, DETAILS OF WHICH HAVE BEEN PROVIDED TO OUR COMPANY OR THE REGISTRAR AT LEAST TWO CLEAR WORKING DAYS PRIOR TO THE ISSUE CLOSING DATE BY THE ELIGIBLE EQUITY SHAREHOLDER HOLDING EQUITY SHARES IN PHYSICAL FORM, AS APPLICABLE, AS ON THE RECORD DATE, OR (C) DEMAT SUSPENSE ACCOUNT PENDING RECEIPT OF DEMAT ACCOUNT DETAILS FOR RESIDENT ELIGIBLE EQUITY SHAREHOLDERS HOLDING EQUITY SHARES FORM/ WHERE THE CREDIT OF THE RIGHTS ENTITLEMENTS RETURNED/REVERSED/ FAILED.

Investors shall be Allotted the Rights Equity Shares in dematerialized (electronic) form. Our Company has signed two agreements with the respective Depositories and the Registrar to the Issue, which enables the Investors to hold and trade in the securities issued by our Company in a dematerialized form, instead of holding the Equity Shares in the form of physical certificates:

- (a) Tripartite agreement dated August 13, 2022 amongst our Company, NSDL and the Registrar to the Issue; and
- (b) Tripartite agreement dated August 4, 2022 amongst our Company, CDSL and the Registrar to the Issue

# INVESTORS MAY PLEASE NOTE THAT THE RIGHTS EQUITY SHARES CAN BE TRADED ON THE STOCK EXCHANGES ONLY IN DEMATERIALIZED FORM.

The procedure for availing the facility for Allotment of Rights Equity Shares in the Issue in the dematerialised form is as under:

- 1. Open a beneficiary account with any depository participant (care should be taken that the beneficiary account should carry the name of the holder in the same manner as is registered in the records of our Company. In the case of joint holding, the beneficiary account should be opened carrying the names of the holders in the same order as registered in the records of our Company). In case of Investors having various folios in our Company with different joint holders, the Investors will have to open separate accounts for such holdings. Those Investors who have already opened such beneficiary account(s) need not adhere to this step.
- 2. It should be ensured that the depository account is in the name(s) of the Investors and the names are in the same order as in the records of our Company or the Depositories.
- 3. The responsibility for correctness of information filled in the Application Form *vis-a-vis* such information with the Investor's depository participant, would rest with the Investor. Investors should ensure that the names of the Investors and the order in which they appear in Application Form should be the same as registered with the Investor's depository participant.
- 4. If incomplete or incorrect beneficiary account details are given in the Application Form, the Investor will not get any Rights Equity Shares and the Application Form will be rejected.
- 5. The Rights Equity Shares will be allotted to Applicants only in dematerialized form and would be directly credited to the beneficiary account as given in the Application Form after verification or demat suspense account (pending receipt of demat account details for resident Eligible Equity Shareholders holding Equity Shares in physical form/ with Investor Education and Protection Fund (IEPF) authority/ in suspense, *etc.*). Allotment Advice, refund order (if any) would be sent through physical dispatch, by the Registrar but the Applicant's depository participant will provide to him the confirmation of the credit of such Rights Equity Shares to the Applicant's depository account.
- 6. Non-transferable Allotment Advice/ refund intimation will be directly sent to the Investors by the Registrar, through physical dispatch.
- 7. Renouncees will also have to provide the necessary details about their beneficiary account for Allotment of Rights Equity Shares in the Issue. In case these details are incomplete or incorrect, the Application is liable to be rejected.
- 8. Dividend or other benefits with respect to the Equity Shares held in dematerialized form would be paid to those Equity Shareholders whose names appear in the list of beneficial owners given by the Depository Participant to our Company as on the date of the book closure.
- 9. Resident Eligible Equity Shareholders, who hold Equity Shares in physical form, as applicable, and who have not furnished the details of their demat account to the Registrar or our Company at least two Working Days prior to the Issue Closing Date, shall not be able to apply in this Issue

## XIV. IMPERSONATION

Attention of the Investors is specifically drawn to the provisions of sub-section (1) of Section 38 of the Companies Act, 2013 which is reproduced below:

"Any person who -

- (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities; or
- (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities; or
- (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447."

The liability prescribed under Section 447 of the Companies Act, 2013 for fraud involving an amount of at least  $\gtrless 0.10$  crore or 1% of the turnover of the company, whichever is lower, includes imprisonment for a term which shall not be less than six months extending up to 10 years and fine of an amount not less than the amount involved in the fraud, extending up to three times such amount (provided that where the fraud involves public interest, such term shall not be less than three years.) Further, where the fraud involves an amount less than  $\gtrless 0.1$  crore or one per cent of the turnover of the company, whichever is lower, and does not involve public interest, any person guilty of such fraud shall be punishable with imprisonment for a term which may extend to five years or with fine which may extend to  $\gtrless 0.50$  crore or with both.

## XV. UTILISATION OF ISSUE PROCEEDS

Our Board declares that:

- A. All monies received out of the Issue shall be transferred to a separate bank account;
- B. Details of all monies utilized out of the Issue referred to under (A) above shall be disclosed, and continue to be disclosed till the time any part of the Issue Proceeds remains unutilised, under an appropriate separate head in the balance sheet of our Company indicating the purpose for which such monies have been utilised; and
- C. Details of all unutilized monies out of the Issue referred to under (A) above, if any, shall be disclosed under an appropriate separate head in the balance sheet of our Company indicating the form in which such unutilized monies have been invested.

## XVI. UNDERTAKINGS BY OUR COMPANY

Our Company undertakes the following:

- (1) The complaints received in respect of the Issue shall be attended to by our Company expeditiously and satisfactorily.
- (2) All steps for completion of the necessary formalities for listing and commencement of trading at all Stock Exchanges where the Equity Shares are to be listed will be taken by our Board within the period prescribed by SEBI.
- (3) The funds required for unblocking to unsuccessful Applicants as per the mode(s) disclosed shall be made available to the Registrar by our Company.
- (4) Where refunds are made through electronic transfer of funds, a suitable communication shall be sent to the Applicant within 15 days of the Issue Closing Date, giving details of the banks where refunds shall be credited along with amount and expected date of electronic credit of refund.
- (5) In case of refund/ unblocking of the Application Money for unsuccessful Applicants or part of the Application Money in case of proportionate Allotment, a suitable communication shall be sent to the Applicants.
- (6) No further issue of securities shall be made till the securities offered through the Letter of Offer are listed or till the application monies are refunded on account of non-listing, under subscription, etc., other than as disclosed in accordance with Regulation 97 of SEBI ICDR Regulations.
- (7) Adequate arrangements shall be made to collect all ASBA Applications.
- (8) As on date our Company does not have any convertible debt instruments.
- (9) Our Company shall comply with such disclosure and accounting norms specified by SEBI from time to time.

## XVII. INVESTOR GRIEVANCES, COMMUNICATION AND IMPORTANT LINKS

- 1. Please read the Letter of Offer carefully before taking any action. The instructions contained in the Application Form, Abridged Letter of Offer and the Rights Entitlement Letter are an integral part of the conditions of the Letter of Offer and must be carefully followed; otherwise the Application is liable to be rejected.
- 2. All enquiries in connection with this Draft Letter of Offer must be addressed (quoting the registered folio number in case of Eligible Equity Shareholders who hold Equity Shares in physical form, as applicable, as on Record Date or the DP ID and Client ID number, the Application Form number and the name of the first Eligible Equity Shareholder as mentioned on the Application Form and superscribed "Piramal Rights Issue 2023" on the envelope and postmarked in India) to the Registrar at the following address:

Link Intime India Private Limited C-101, 1<sup>st</sup> Floor, 247 Park L.B.S. Marg, Vikhroli (West) Mumbai 400 083 Maharashtra, India Tel: +91 810 811 4949 E-mail: ppl.rights@linkintime.co.in Investor Grievance ID: ppl.rights@linkintime.co.in Contact Person: Sumeet Deshpande Website: www.linkintime.co.in SEBI Registration No.: INR000004058 URL of SEBI Website: https://www.sebi.gov.in/sebiweb/other/OtherAction.do?doRecognisedFpi=yes&intmId=10

- 3. In accordance with SEBI Rights Issue Circulars, frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors will be available on the website of the Registrar (www.linkintime.co.in). Further, helpline number provided by the Registrar for guidance on the Application process and resolution of difficulties is +91 22 4918 6200.
- 4. The Investors can visit following links for the below-mentioned purposes:
  - (a) Frequently asked questions and online/ electronic dedicated investor helpdesk for guidance on the Application process and resolution of difficulties faced by the Investors: www.linkintime.co.in;
  - (b) Updation of Indian address/ e-mail address/ phone or mobile number in the records maintained by the Registrar or our Company: https://linkintime.co.in/EmailReg/Email\_Register.html;
  - (c) Updation of demat account details by Eligible Equity Shareholders holding shares in physical form, as applicable: www.linkintime.co.in; and
  - (d) Submission of self-attested PAN, client master sheet and demat account details by non- resident Eligible Equity Shareholders: ppl.rights@linkintime.co.in

The Issue will remain open for a minimum 15 days. However, our Board will have the right to extend the Issue Period as it may determine from time to time but not exceeding 30 days from the Issue Opening Date (inclusive of the Issue Closing Date).

#### **RESTRICTIONS ON FOREIGN OWNERSHIP OF INDIAN SECURITIES**

Foreign investment in Indian securities is regulated through the Industrial Policy, 1991, of the Government of India and FEMA. While the Industrial Policy, 1991, of the Government of India, prescribes the limits and the conditions subject to which foreign investment can be made in different sectors of the Indian economy, FEMA regulates the precise manner in which such investment may be made. Under the Industrial Policy, 1991, unless specifically restricted, foreign investment is freely permitted in all sectors of the Indian economy up to any extent and without any prior approvals, but the foreign investor is required to follow certain prescribed procedures for making such investment. The RBI and the concerned ministries/departments are responsible for granting approval for foreign investment.

The Government has, from time to time, made policy pronouncements on FDI through press notes and press releases. The DPIIT issued the Consolidated FDI Policy Circular of 2020 ("**FDI Policy**"), which, with effect from October 15, 2020, consolidated and superseded all previous press notes, press releases and clarifications on FDI issued by the DPIIT that were in force and effect as on October 15, 2020. The Government proposes to update the consolidated circular on FDI policy once every year and therefore, FDI Policy will be valid until the DPIIT issues an updated circular. Subject to conditions specified in the FDI Policy, up to 100% foreign investment under the automatic route is currently permitted in "pharmaceuticals" (greenfield), while up to 74% foreign investment route for any foreign investment beyond such threshold.

The payment of inward remittance and reporting requirements are stipulated under the Foreign Exchange Management (Mode of Payment and Reporting of Non-Debt Instruments) Regulations, 2019 issued by RBI.

The transfer of shares between an Indian resident and a non-resident does not require the prior approval of RBI, provided that (i) the activities of the investee company falls under the automatic route as provided in the FDI Policy and FEMA and transfer does not attract the provisions of the SEBI Takeover Regulations; (ii) the non-resident shareholding is within the sectoral limits under the FDI Policy; and (iii) the pricing is in accordance with the guidelines prescribed by SEBI and RBI.

Further, in accordance with Press Note No. 3 (2020 Series), dated April 17, 2020 issued by the DPIIT and the Foreign Exchange Management (Non-debt Instruments) Amendment Rules, 2020 which came into effect from April 22, 2020, any investment, subscription, purchase or sale of equity instruments by entities of a country which shares land border with India or where the beneficial owner of an investment into India is situated in or is a citizen of any such country ("**Restricted Investors**"), will require prior approval of the Government, as prescribed in the FDI Policy and the FEMA Rules. Further, in the event of transfer of ownership of any existing or future foreign direct investment in an entity in India, directly or indirectly, resulting in the beneficial ownership falling within the aforesaid restriction/ purview, such subsequent change in the beneficial ownership will also require approval of the Government. Furthermore, on April 22, 2020, the Ministry of Finance, Government of India has also made a similar amendment to the FEMA Rules. Pursuant to the Foreign Exchange Management (Non-debt Instruments) (Fourth Amendment) Rules, 2020, a multilateral bank or fund, of which India is a member, shall not be treated as an entity of a particular country nor shall any country be treated as the beneficial owner of the investments of such bank of fund in India.

Please also note that pursuant to Circular no. 14 dated September 16, 2003 issued by RBI, Overseas Corporate Bodies ("**OCBs**") have been derecognized as an eligible class of investors and RBI has subsequently issued the Foreign Exchange Management (Withdrawal of General Permission to Overseas Corporate Bodies (OCBs)) Regulations, 2003. Any Investor being an OCB is required not to be under the adverse notice of RBI and in order to apply for the Issue as an incorporated non-resident must do so in accordance with the FDI Policy and FEMA Rules. Further, while investing in the Issue, the Investors are deemed to have obtained the necessary approvals, as required, under applicable laws and the obligation to obtain such approvals shall be upon the Investors. Our Company shall not be under an obligation to obtain any approval under any of the applicable laws on behalf of the Investors and shall not be liable in case of failure on part of the Investors to obtain such approvals.

The above information is given for the benefit of the Applicants/ Investors. Our Company and the Lead Manager are not liable for any amendments or modification or changes in applicable laws or regulations, which may occur after the date of this Draft Letter of Offer. Investors are advised to make their independent investigations and ensure that the number of Rights Equity Shares applied for do not exceed the applicable limits under laws or regulations.

#### **RESTRICTIONS ON PURCHASES AND RESALES**

The distribution of the Letter of Offer or Application Form and the offering, sale or delivery of Rights Equity Shares on a rights basis to persons in certain jurisdictions outside India may be restricted by legal requirements prevailing in those jurisdictions. Persons into whose possession this Draft Letter of Offer, Application Form or any offering material may come are advised to consult with their own legal advisors as to what restrictions may be applicable to them and observe such restrictions. Our Company is making the Issue on a rights basis to the Eligible Equity Shareholders and will dispatch the Draft Letter of Offer and Application Form only to Eligible Equity Shareholders who have provided an address in India.

No action has been or will be taken to permit the Issue in any jurisdiction where action would be required for that purpose, except that this Draft Letter of Offer was filed with the SEBI and the Stock Exchanges. Accordingly, the Rights Entitlements or Rights Equity Shares may not be offered or sold, directly or indirectly, and this Draft Letter of Offer and Application Form or any offering materials or advertisements in connection with the Issue may not be distributed, in whole or in part, in any jurisdiction other than India, except in accordance with legal requirements applicable in such jurisdiction. Receipt of this Draft Letter of Offer or Application Form will not constitute an offer in those jurisdictions in which it would be illegal to make such an offer or where any action would be required to be taken to permit the Issue and, in those circumstances, this Draft Letter of Offer or Application Form must be treated as sent for information only and should not be acted upon for subscription to the Rights Equity Shares and should not be copied or redistributed. Accordingly, persons receiving a copy of this Draft Letter of Offer or Application Form should not, in connection with the issue of the Rights Equity Shares or the Rights Entitlements, distribute or send this Draft Letter of Offer or Applications. If this Draft Letter of Offer or Application Form is received by any person in any such jurisdiction, or by their agent or nominee, they must not seek to subscribe to the Rights Equity Shares or the Rights Entitlements referred to in this Draft Letter of Offer. Envelopes containing an Application Form should not be dispatched from any jurisdiction where it would be illegal to make an offer.

Any person who makes an application to acquire Rights Entitlements and the Rights Equity Shares offered in the Issue will be deemed to have declared, represented, warranted and agreed that such person is authorized to acquire the Rights Entitlements and the Equity shares in compliance with all applicable laws and regulations prevailing in such person's jurisdiction and India. Any person who acquires Rights Entitlements or Rights Equity Shares will be deemed to have declared, warranted and agreed, by accepting the delivery of the Letter of Offer and Application Form, that it is either in India or is outside the United States and in compliance with laws of its jurisdiction, and in each case is authorized to acquire the Rights Entitlement and the Rights Equity Shares in compliance with all applicable laws and regulations.

Neither our Company, nor any person acting on behalf of our Company, will accept a subscription or renunciation from any person, or the agent of any person, who appears to be, or who our Company, or any person acting on behalf of our Company, has reason to believe is, in the United States when the buy order is made. No Application Form should not be postmarked in the United States or otherwise dispatched from the United States or any other jurisdiction where it would be illegal to make an offer under the Draft Letter of Offer or where any action would be required to be taken to permit the Issue. Our Company is making the Issue on a rights basis to the Eligible Equity Shareholders and will dispatch the Draft Letter of Offer and Application Form only to Eligible Equity Shareholders who have provided an Indian address to our Company. Any person who acquires Rights Entitlements or Rights Equity Shares will be deemed to have declared, warranted and agreed, by accepting the delivery of the Letter of Offer, that it is not and that at the time of subscribing for the Rights Equity Shares or the Rights Entitlements and the Rights Equity Shares in compliance with all applicable laws and regulations.

Our Company, in consultation with the Lead Manager, reserves the right to treat as invalid any Application Form which: (i) appears to our Company or its agents to have been executed in or dispatched from the United States or any other jurisdictions where the offer and sale of the Rights Equity Shares is not permitted under law of such jurisdictions; (ii) does not include the relevant certification set out in the Application Form including that such person is submitting and/ or renouncing the Application Form is outside the United States and such person is eligible to subscribe for the Rights Equity Shares under applicable securities laws and is complying with laws of jurisdictions applicable to such person in connection with the Issue, among others; or (iii) where our Company believes acceptance of such Application Form may infringe applicable legal or regulatory requirements; and our Company shall not be bound to issue or Allot any Rights Equity Shares in respect of any such Application Form.

## Australia

This Draft Letter of Offer does not constitute a prospectus or other disclosure document under the Corporations Act 2001 (Cth) ("**Corporations Act**") and does not purport to include the information required of a disclosure document under the Corporations Act. This Draft Letter of Offer has not been, and will not be, lodged with the Australian Securities and Investments Commission (whether as a disclosure document under the Corporations Act or otherwise). Any offer in Australia of the Rights Entitlements and Rights Equity Shares under this document or otherwise may only be made to persons who are "sophisticated investors" (within the meaning of section 708(8) of the Corporations Act), to "professional investors" (within the meaning of section 708(11) of the Corporations Act) or otherwise pursuant to one or more exemptions under section 708 of the Corporations Act

so that it is lawful to offer the Rights Entitlements and Rights Equity Shares in Australia without disclosure to investors under Part 6D.2 of the Corporations Act.

Any offer for on-sale of the Rights Entitlements and Rights Equity Shares that is received in Australia within 12 months after their issue by the Company is likely to need prospectus disclosure to investors under Part 6D.2 of the Corporations Act, unless such offer for on-sale in Australia is conducted in reliance on a prospectus disclosure exemption under section 708 of the Corporations Act or otherwise. Any persons acquiring Rights Entitlements and Rights Equity Shares should observe such Australian on-sale restrictions.

The Company is not licensed in Australia to provide financial product advice in relation to the Rights Entitlements and Rights Equity Shares. Any advice contained in this Draft Letter of Offer is general advice only. This Draft Letter of Offer has been prepared without taking account of any investor's objectives, financial situation or needs, and before making an investment decision on the basis of this Draft Letter of Offer, investors should consider the appropriateness of the information in this Draft Letter of Offer, having regard to their own objectives, financial situation and needs. No cooling off period applies to an acquisition of the Rights Entitlements and Rights Equity Shares.

## Kingdom of Bahrain

In relation to investors in the Kingdom of Bahrain, the Rights Entitlements and Rights Equity Shares, which are the subject of this Draft Letter of Offer and related offering documents may only be offered in registered form to existing account holders and accredited investors as defined by the Central Bank of Bahrain (the "**CBB**") in the Kingdom of Bahrain where such investors make a minimum investment of at least U.S.\$100,000 or any equivalent amount in another currency or such other amount as the CBB may determine.

This Draft Letter of Offer does not constitute an offer of securities in the Kingdom of Bahrain pursuant to the terms of Article (81) of the Central Bank and Financial Institutions Law 2006 (Decree Law No. 64 of 2006). This Draft Letter of Offer and related offering documents have not been and will not be registered as a prospectus with the CBB. Accordingly, no Rights Entitlements or Rights Equity Shares may be offered, sold or made the subject of an invitation for subscription or purchase nor will this Draft Letter of Offer or any other related document or material be used in connection with any offer, sale or invitation to subscribe or purchase Rights Entitlements or Rights Equity Shares, whether directly or indirectly, to persons in the Kingdom of Bahrain, other than to accredited investors for an offer outside the Kingdom of Bahrain.

The CBB has not reviewed, approved or registered the Draft Letter of Offer or related offering documents and it has not in any way considered the merits of the Rights Entitlements and Rights Equity Shares offered for investment, whether in or outside the Kingdom of Bahrain. Therefore, the CBB assumes no responsibility for the accuracy and completeness of the statements and information contained in this Draft Letter of Offer and expressly disclaims any liability whatsoever for any loss howsoever arising from reliance upon the whole or any part of the content of this Draft Letter of Offer. No offer of Rights Entitlements or Rights Equity Shares will be made to the public in the Kingdom of Bahrain and this Draft Letter of Offer must be read by the addressee only and must not be issued, passed to, or made available to the public generally

# British Virgin Islands

The Letter of Offer may not be and is not intended to be distributed to individuals in the British Virgin Islands. The Rights Entitlements and Rights Equity Shares are being offered in the British Virgin Islands only to persons resident in the British Virgin Islands solely by virtue of being a company or a limited partnership incorporated or registered in the British Virgin Islands. Any person who is a member of the public in the British Virgin Islands (other than solely by virtue of being a company or a limited partnership incorporated or registered of Offer in the British Virgin Islands (other than in the case of a person resident in the British Virgin Islands solely by virtue of being a company or a limited partnership incorporated or registered in the British Virgin Islands, at its registered office in the British Virgin Islands) should not act or rely on this Draft Letter of Offer. Each person in the British Virgin Islands subscribing to Rights Entitlements and Rights Equity Shares shall be deemed to represent and warrant that it is a company or a limited partnership incorporated or registered in the British Virgin Islands.

## Cayman Islands

No offer or invitation to subscribe for the Rights Entitlements and the Rights Equity Shares may be made to the public in the Cayman Islands.

## Dubai International Financial Center

The Rights Entitlements and Rights Equity Shares have not been offered and will not be offered to any person in the Dubai International Financial Centre unless such offer is:

(a) an "Exempt Offer" in accordance with the Markets Rules (MKT) Module of the Dubai Financial Services Authority (the "DFSA") rulebook; and

(b) made only to persons who meet the Professional Client criteria set out in Rule 2.3.4 of the Conduct of Business (COB) Module of the DFSA rulebook and who are not a natural person.

## European Economic Area

In relation to each Member State of the European Economic Area (each a "**Relevant State**"), no Rights Entitlements and Rights Equity Shares have been offered or will be offered pursuant to the Issue to the public in that Relevant State, except that offers of Rights Entitlements and Rights Equity Shares may be made to the public in that Relevant State at any time under the following exemptions under the Prospectus Regulation:

- a) to any legal entity which is a qualified investor as defined under Article 2 of the Prospectus Regulation;
- b) to fewer than 150 natural or legal persons (other than qualified investors as defined under Article 2 of the Prospectus Regulation), subject to obtaining the prior consent of Lead Manager for any such offer; or
- c) in any other circumstances falling within Article 1(4) of the Prospectus Regulation,

provided that no such offer of Shares shall require the Issuer or the Lead Manager to publish a prospectus pursuant to Article 3 of the Prospectus Regulation.

For the purposes of this provision, the expression an "offer to the public" in relation to any Rights Entitlements and Rights Equity Shares in any Relevant State means the communication in any form and by any means of sufficient information on the terms of the offer and any Rights Entitlements and Rights Equity Shares to be offered so as to enable an investor to decide to purchase or subscribe for any Rights Entitlements and Rights Equity Shares, and the expression "Prospectus Regulation" means Regulation (EU) 2017/1129.

## Hong Kong

WARNING: This Draft Letter of Offer has not been reviewed by any regulatory authority in Hong Kong. You are advised to exercise caution in relation to the Issue. If you are in any doubt about any of the contents of this Draft Letter of Offer, you should obtain independent professional advice.

This Draft Letter of Offer has not been and will not be approved by or registered with the Securities and Futures Commission of Hong Kong or the Registrar of Companies of Hong Kong. No person may offer or sell in Hong Kong, by means of any document, any Rights Entitlements and Rights Equity Shares other than (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder, or (ii) in other circumstances which do not result in the Draft Letter of Offer being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32, Laws of Hong Kong) (the "C(WUMP)O") or which do not constitute an offer to the public within the meaning of the C(WUMP)O. No person may issue or have in its possession for the purposes of issue, in each case whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Equity Shares which is directed at, or the contents of which are likely to be accessed or read by, the public of Hong Kong (except if permitted to do so under the laws of Hong Kong) other than with respect to Rights Entitlements and Rights Equity Shares which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong or only to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) and any rules made thereunder.

## Japan

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the Financial Instruments and Exchange Act of Japan (Law. No. 25 of 1948 as amended) (the "**FIEA**") and disclosure under the FIEA has not been and will not be made with respect to the Rights Entitlements and the Rights Equity Shares. No Rights Entitlements or Rights Equity Shares are, directly or indirectly, being offered or sold, and may not, directly or indirectly, be offered or sold in Japan or to, or for the benefit of, any resident of Japan (Law No. 228 of 1949, as amended) ("**Japanese Resident**") or to others for re-offering or re-sale, directly or indirectly in Japan or to, or for the benefit of, any Japanese Resident except (i) pursuant to an exemption from the registration requirements of the FIEA and (ii) in compliance with any other relevant laws, regulations and governmental guidelines of Japan.

If an offeree does not fall under a "qualified institutional investor" (tekikaku kikan toshika), as defined in Article 10, Paragraph 1 of the Cabinet Office Ordinance Concerning Definition Provided in Article 2 of the Financial Instruments and Exchange Act (Ordinance of the Ministry of Finance No. 14 of 1993, as amended) (the "**Qualified Institutional Investor**"), the Rights Entitlements and Equity Shares will be offered in Japan by a private placement to no more than 49 investors (shoninzu muke kanyu), as provided under Article 23- 13, Paragraph 4 of the FIEA, and accordingly, the filing of a securities registration statement for a public offering pursuant to Article 4, Paragraph 1 of the FIEA has not been made.

If an offeree is a Qualified Institutional Investor, the Rights Entitlements and the Equity Shares will be offered in Japan by a private placement to the Qualified Institutional Investor (tekikaku kikan toshikamuke kanyu), as provided under Article 23-13,

Paragraph 1 of the FIEA, and accordingly, the filing of a securities registration statement for a public offering pursuant to Article 4, Paragraph 1 of the FIEA has not been made. To subscribe to the Equity Shares (the "**QII Offer Shares**"), such offeree will be required to agree that it will be prohibited from selling, assigning, pledging or otherwise transferring the QII Offer Shares other than to another Qualified Institutional Investor.

# Kuwait

The Rights Entitlements and Rights Equity Shares have not been authorized or licensed for offering, marketing or sale in Kuwait. The distribution of this Draft Letter of Offer and the offering and sale of the Rights Entitlements and Rights Equity Shares in Kuwait is restricted by law unless all necessary approvals from the Kuwait Capital Markets Authority pursuant to Law No. 7 of 2010, and its executive bylaws (each as amended) together with the various resolutions, regulations, guidance principles and instructions issued pursuant thereto, or in connection therewith (regardless of nomenclature) or any other applicable law or regulation in Kuwait, have been given in respect of the offering, marketing, and sale, of the Rights Entitlements and Rights Equity Shares. No private or public offering of the Rights Entitlements or Rights Equity Shares is being made in Kuwait, and no agreement relating to the sale of the Rights Entitlements or Rights Equity Shares will be concluded in Kuwait. No marketing or solicitation or inducement activities are being used to offer or market the Rights Entitlements and Rights Equity Shares in Kuwait.

## Mauritius

In accordance with The Securities Act 2005 of Mauritius, no offer of the Rights Entitlements and the Rights Equity Shares may be made to the public in Mauritius without, amongst other things, the prior approval of the Mauritius Financial Services Commission. This Draft Letter of Offer has not been approved or registered by the Mauritius Financial Services Commission. Accordingly, this Draft Letter of Offer does not constitute a public offering. This Draft Letter of Offer is for the exclusive use of the person to whom it has been given our Company and is a private concern between our Company and the recipient.

## People's Republic of China

This Draft Letter of Offer has not been and will not be circulated or distributed in the People's Republic of China, and the Rights Entitlements and Rights Equity Shares may not be offered or sold, and will not be offered or sold, to any person for reoffering or resale, directly or indirectly, to any resident of the People's Republic of China except pursuant to applicable laws and regulations of the People's Republic of China. For the purpose of this paragraph, People's Republic of China does not include Taiwan and the special administrative regions of Hong Kong and Macau.

## Singapore

This Draft Letter of Offer has not been and will not be registered as a prospectus with the Monetary Authority of Singapore and the securities will be offered pursuant to exemptions under the Securities and Futures Act 2001 of Singapore, as amended or modified from time to time (the "SFA"). Accordingly, this Draft Letter of Offer and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Rights Entitlements and Rights Equity Shares may not be circulated or distributed, nor may the Rights Entitlements and Rights Equity Shares be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to any person in Singapore other than:

- (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA,
- (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA, or
- (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Rights Entitlements and Rights Equity Shares are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- a. a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- b. a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Rights Entitlements and Rights Equity Shares pursuant to an offer made under Section 275 of the SFA except:

- a. to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(c)(ii) of the SFA;
- b. where no consideration is or will be given for the transfer;
- c. where the transfer is by operation of law;
- d. as specified in Section 276(7) of the SFA; or
- e. as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Notification under Section 309B(1) of the Securities and Futures Act 2001 (2020 Revised Edition) of Singapore – The Company has determined, and hereby notifies all persons (including all relevant persons (as defined in Section 309A(1) of the SFA)) that the Rights Entitlements and Rights Equity Shares are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

## United Kingdom

In relation to the United Kingdom, no Rights Entitlements and Rights Equity Shares have been offered or will be offered pursuant to the Issue to the public in the United Kingdom prior to the publication of a prospectus in relation to the Equity Shares which has been approved by the Financial Conduct Authority, except that offers of Rights Entitlements and Rights Equity Shares may be made to the public in the United Kingdom at any time under the following exemptions under the UK Prospectus Regulation:

- a. to any legal entity which is a qualified investor as defined under Article 2 of the UK Prospectus Regulation;
- b. to fewer than 150 natural or legal persons (other than qualified investors as defined under Article 2 of the UK Prospectus Regulation), subject to obtaining the prior consent of Lead Manager for any such offer; or
- c. in any other circumstances falling within Section 86 of the FSMA,

provided that no such offer of Shares shall require the Issuer or the Lead Manager to publish a prospectus pursuant to Section 85 of FSMA or supplement a prospectus pursuant to Article 23 of the UK Prospectus Regulation. For the purposes of this provision, the expression an "offer to the public" in relation to any Rights Entitlements and Rights Equity Shares in any Relevant State means the communication in any form and by any means of sufficient information on the terms of the offer and any Rights Entitlements and Rights Equity Shares to be offered so as to enable an investor to decide to purchase or subscribe for any Rights Entitlements and Rights Equity Shares, and the expression "UK Prospectus Regulation" means Regulation (EU) 2017/1129 as it forms part of domestic law by virtue of the European Union (Withdrawal) Act 2018 and the expression "FSMA" means the Financial Services and Markets Act 2000.

## United Arab Emirates (excluding the Dubai International Financial Centre)

The Rights Entitlements and Rights Equity Shares to be offered pursuant to the Issue have not been and will not be offered, sold or publicly promoted or advertised in the United Arab Emirates (the "UAE") other than in compliance with any laws applicable in the UAE governing the issue, offering or sale of securities.

## No offer in the United States

The Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the U.S. Securities Act and may not be offered or sold within the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state securities laws. Accordingly, the Rights Entitlements (including their credit) and the Rights Equity Shares are only being offered and sold outside the United States in "offshore transactions" as defined in and in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.

Neither receipt of the Letter of Offer, nor any of its accompanying documents constitutes an offer of the Rights Entitlements or the Rights Equity Shares to any Eligible Equity Shareholder other than the Eligible Equity Shareholder who has received the Letter of Offer and its accompanying documents directly from our Company or the Registrar.

## **RESTRICTIONS ON TRANSFER**

Each purchaser by accepting the delivery of this Draft Letter of Offer and its accompanying documents, submitting an Application Form for the exercise of any Rights Entitlements and subscription for any Rights Equity Shares and accepting delivery of any Rights Entitlements or any Rights Equity Shares, will be deemed to have represented, warranted and agreed as

follows on behalf of itself and, if it is acquiring the Rights Entitlements or the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, on behalf of each owner of such account (such person being the "purchaser", which term shall include the owners of the investor accounts on whose behalf the person acts as fiduciary or agent):

- 1. The purchaser has the full power and authority to make the acknowledgements, representations, warranties and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Equity Shares, and, if the purchaser is exercising the Rights Entitlements and acquiring the Rights Equity Shares as a fiduciary or agent for one or more investor accounts, the purchaser has the full power and authority to make the acknowledgements, representations, warranties and agreements contained herein and to exercise the Rights Entitlements and subscribe for the Rights Entitlements and subscribe for
- 2. The purchaser is aware and understands (and each account for which it is acting has been advised and understands) that an investment in the Rights Entitlements and the Rights Equity Shares involves a considerable degree of risk and that the Rights Entitlements and the Rights Equity Shares are a speculative investment.
- 3. The purchaser understands (and each account for which it is acting has been advised and understands) that no action has been or will be taken to permit an offering of the Rights Entitlements or the Rights Equity Shares in any jurisdiction (other than the filing of this Draft Letter of Offer with SEBI and the Stock Exchanges); and it will not offer, resell, pledge or otherwise transfer any of the Rights Entitlements or the Rights Equity Shares which it may acquire, or any beneficial interests therein, in any jurisdiction or in any circumstances in which such offer or sale is not authorized or to any person to whom it is unlawful to make such offer, sale, solicitation or invitation except under circumstances in which such offer, sale, solicitation or invitation except under circumstances that will result in compliance with any applicable laws and/or regulations.
- 4. Without limiting the generality of the foregoing, the purchaser is aware and understands (and each account for which it is acting has been advised and understands) that the Rights Entitlements and the Rights Equity Shares have not been and will not be registered under the U.S. Securities Act or under any securities laws of any state or other jurisdiction of the United States and the Rights Equity Shares are only being offered and sold outside the United States in "offshore transactions" as defined in and in reliance on Regulation S under the U.S. Securities Act and the applicable laws of the jurisdiction where those offers and sales occur.
- 5. The purchaser (or any account for which it is acting) is an Eligible Equity Shareholder and has received an invitation from our Company, addressed to it in India and inviting it to participate in this Issue.
- 6. Neither the purchaser nor any of its affiliates or any person acting on its or their behalf has taken or will take, directly or indirectly, any action designed to, or which might be expected to, cause or result in the stabilization or manipulation of the price of any security of the Company to facilitate the sale or resale of the Rights Entitlements or the Rights Equity Shares pursuant to the Issue.
- Prior to making any investment decision to exercise the Rights Entitlements and subscribe for the Rights Equity Shares, 7. the purchaser (i) will have consulted with its own legal, regulatory, tax, business, investment, financial and accounting advisers in each jurisdiction in connection herewith to the extent it has deemed necessary; (ii) will have carefully read and reviewed a copy of the Letter of Offer and its accompanying documents; (iii) will have possessed and carefully read and reviewed all information relating to our Company and the Rights Entitlements and the Rights Equity Shares which it believes is necessary or appropriate for the purpose of making its investment decision, including, without limitation, the Exchange Information (as defined below), and will have had a reasonable opportunity to ask questions of and receive answers from officers and representatives of our Company concerning the financial condition and results of operations of our Company and the purchase of the Rights Entitlements or the Rights Equity Shares, and any such questions have been answered to its satisfaction; (iv) will have possessed and reviewed all information that it believes is necessary or appropriate in connection with an investment in the Rights Entitlements and the Rights Equity Shares; (v) will have conducted its own due diligence on our Company and this Issue, and will have made its own investment decisions based upon its own judgement, due diligence and advice from such advisers as it has deemed necessary and will not have relied upon any recommendation, promise, representation or warranty of or view expressed by or on behalf of our Company, the Lead Manager or its affiliates (including any research reports) (other than, with respect to our Company and any information contained in the Letter of Offer); and (vi) will have made its own determination that any investment decision to exercise the Rights Entitlements and subscribe for the Rights Equity Shares is suitable and appropriate, both in the nature and number of Rights Equity Shares being subscribed.
- 8. Without limiting the generality of the foregoing, the purchaser acknowledges that (i) the Equity Shares are listed on BSE Limited and National Stock Exchange of India Limited and our Company is therefore required to publish certain business, financial and other information in accordance with the rules and practices of BSE Limited and National Stock Exchange of India Limited (which includes, but is not limited to, a description of the nature of our Company's business and our Company's most recent balance sheet and profit and loss account, and similar statements for preceding years together with the information on its website and its press releases, announcements, investor education presentations, annual reports, collectively constitutes "Exchange Information"), and that it has had access to such

information without undue difficulty and has reviewed such Exchange Information as it has deemed necessary; (ii) our Company does not expect or intend to become subject to the periodic reporting and other information requirements of the Securities and Exchange Commission; and (iii) neither our Company nor any of its affiliates, nor the Lead Manager or any of their affiliates has made any representations or recommendations to it, express or implied, with respect to our Company, the Rights Entitlements or the Equity Shares or the accuracy, completeness or adequacy of the Exchange Information.

- 9. The purchaser acknowledges that (i) any information that it has received or will receive relating to or in connection with this Issue, and the Rights Entitlements or the Equity Shares, including the Letter of Offer and the Exchange Information (collectively, the "Information"), has been prepared solely by our Company; and (ii) none of the Lead Manager or any of its affiliates has verified such Information, and no recommendation, promise, representation or warranty (express or implied) is or has been made or given by the Lead Manager or its affiliates as to the accuracy, completeness or sufficiency of the Information, and nothing contained in the Information is, or shall be relied upon as, a promise, representation or warranty by any of them or their affiliates.
- 10. The purchaser will not hold our Company, the Lead Manager or its affiliates responsible for any misstatements in or omissions to the Information or in any other written or oral information provided by our Company to it. It acknowledges that no written or oral information relating to this Issue, and the Rights Entitlements or the Equity Shares has been or will be provided by the Lead Manager or its affiliates to it.
- 11. The purchaser is a highly sophisticated investor and has such knowledge and experience in financial, business and international investment matters and is capable of independently evaluating the merits and risks (including for tax, legal, regulatory, accounting and other financial purposes) of an investment in the Rights Entitlements and the Equity Shares. It, or any account for which it is acting, has the financial ability to bear the economic risk of investment in the Rights Entitlements and the Equity Shares, has adequate means of providing for its current and contingent needs, has no need for liquidity with respect to any investment it (or such account for which it is acting) may make in the Rights Entitlements and the Equity Shares, and is able to sustain a complete loss in connection therewith and it will not look to our Company, or to the Lead Manager, for all or part of any such loss or losses it may suffer.
- 12. The purchaser understands and acknowledges that the Lead Manager are assisting our Company in respect of this Issue and that the Lead Manager are acting solely for our Company and no one else in connection with this Issue and, in particular, are not providing any service to it, making any recommendations to it, advising it regarding the suitability of any transactions it may enter into to subscribe or purchase any Rights Entitlements or Equity Shares nor providing advice to it in relation to our Company, this Issue or the Rights Entitlements or the Equity Shares. Further, to the extent permitted by law, it waives any and all claims, actions, liabilities, damages or demands it may have against the Lead Manager arising from its engagement with our Company and in connection with this Issue.
- 13. The purchaser understands that its receipt of the Rights Entitlements and any subscription it may make for the Equity Shares will be subject to and based upon all the terms, conditions, representations, warranties, acknowledgements, agreements and undertakings and other information contained in the Letter of Offer and the Application Form. The purchaser understands that neither our Company, nor the Registrar, the Lead Manager or any other person acting on behalf of us will accept subscriptions from any person, or the agent of any person, who appears to be, or who we, the Registrar, the Lead Manager or any other person acting on behalf of us have reason to believe is in the United States, or is ineligible to participate in this Issue under applicable securities laws.
- 14. The purchaser (i) is aware that the Rights Entitlements and the Equity Shares have not been and will not be registered under the U.S. Securities Act and are being distributed and offered outside the United States in reliance on Regulation S, (ii) is, and the persons, if any, for whose account it is acquiring such Rights Entitlements and/or the Equity Shares are, located outside the United States and eligible to subscribe for Rights Entitlements and Equity Shares in compliance with applicable securities laws, and (iii) is acquiring the Rights Entitlements and/or the Equity Shares in an "offshore transaction" meeting the requirements of Regulation S under the U.S. Securities Act.
- 15. The purchaser, and the person, if any, for whose account or benefit it is acquiring the Rights Entitlements and/or the Rights Equity Shares, was located outside the United States at the time (i) the offer was made to the purchaser and (ii) when the buy order for the Rights Entitlements and/or the Rights Equity Shares was originated and continues to be located outside the United States and has not purchased the Rights Entitlements and/or the Rights Equity Shares for the account or benefit of any person in the United States or entered into any arrangement for the transfer of the Rights Entitlements or the Rights Equity Shares or any economic interest therein to any person in the United States.
- 16. The purchaser acknowledges that the Rights Entitlement and the Rights Equity Shares may not be offered, resold, pledged or transferred with in the United States, except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act.
- 17. The purchaser is, and the persons, if any, for whose account it is acquiring the Rights Entitlements and the Equity Shares are, entitled to subscribe for the Equity Shares, and the sale of the Equity Shares to it will not require any filing

or registration by, or qualification of, our Company with any court or administrative, governmental or regulatory agency or body, under the laws of any jurisdiction which apply to the purchaser or such persons.

- 18. The purchaser, and each account for which it is acting, satisfies (i) all suitability standards for investors in investments in the Rights Entitlements and the Equity Shares imposed by the jurisdiction of its residence, and (ii) is eligible to subscribe and is subscribing for the Equity Shares and Rights Entitlements in compliance with applicable securities and other laws of our jurisdiction of residence.
- 19. The purchaser is authorized to consummate the purchase of the Equity Shares sold pursuant to this Issue in compliance with all applicable laws and regulations.
- 20. The purchaser is not an affiliate of the Company or a person acting on behalf of an affiliate.
- 21. The purchaser agrees that neither the purchaser, nor any of its affiliates, nor any person acting on behalf of the purchaser or any of its affiliates, will make any "directed selling efforts" (as defined in Regulation S under the U.S. Securities Act) in the United States with respect to the Equity Shares.
- 22. The purchaser agrees, upon a proposed transfer of the Equity Shares, to notify any purchaser of such Equity Shares or the executing broker, as applicable, of any transfer restrictions that are applicable to the Equity Shares being sold.
- 23. The purchaser acknowledges that the Company, the Managers, their respective affiliates and others will rely upon the truth and accuracy of the foregoing acknowledgements, representations and agreements and agrees that, if any of such acknowledgements, representations and agreements deemed to have been made by virtue of its purchase of such Equity Shares are no longer accurate, it will promptly notify the Company, and if it is acquiring any of such Equity Shares as a fiduciary or agent for one or more accounts, it represents that it has sole investment discretion with respect to each such account and that it has full power to make the foregoing acknowledgements, representations and agreements on behalf of such account.
- 24. Upon a proposed sale, transfer, assignment, pledge or other disposition of the Equity Shares, we will notify any purchaser of such Equity Shares, the executing broker and any other agent of the transferor involved in selling the Equity Shares, as applicable, of the transfer restrictions set forth in this Application Form that are applicable to the Equity Shares being sold and will require the broker and such other agent, as applicable, to comply with such restrictions.

#### SECTION VIII: OTHER INFORMATION

## MATERIAL CONTRACTS AND DOCUMENTS FOR INSPECTION

The copies of the following contracts (not being contracts entered into in the ordinary course of business carried on by our Company) which are or may be deemed material, have been entered or are to be entered into by our Company. Copies of the abovementioned contracts and also the documents for inspection referred to hereunder, may be inspected at the Registered and Corporate Office between 10 a.m. and 5 p.m. on all working days and will also be available at the website of our Company at https://www.piramal.com/investor/piramal-pharma-limited/shareholder-information/rights-issue/ from the date of the Letter of Offer until the Issue Closing Date.

#### A. Material Contracts for the Issue

- 1. Issue Agreement dated March 28, 2023 between our Company and the Lead Manager.
- 2. Registrar Agreement dated March 27, 2023 between our Company and the Registrar to the Issue.
- 3. Banker to the Issue Agreement dated [•], 2023 between our Company, the Lead Manager, Registrar and the Banker(s) to the Issue.
- 4. Monitoring Agency Agreement dated [•], 2023 between our Company and the Monitoring Agency.

#### **B.** Material Documents

- 1. Certificate of Incorporation dated March 4, 2020 issued by RoC.
- 2. Certified copies of the updated Memorandum of Association and Articles of Association of our Company as amended.
- 3. Consents of the Directors, Company Secretary and Compliance Officer, Lead Manager, Banker(s) to the Issue, Legal Counsel to our Company as to Indian Law, Legal Counsel to the Lead Manager as to Indian Law, International Legal Counsel to the Lead Manager, and the Registrar to the Issue for inclusion of their names in this Draft Letter of Offer to act in their respective capacities.
- 4. Consents from the Statutory Auditors, Deloitte Haskins & Sells LLP to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of (a) the Restated Consolidated Financial Information and the examination report dated March 24, 2023 issued thereon, and (b) Unaudited Interim Condensed Consolidated Financial Information and their report dated March 24, 2023 issued thereon. However, the term "expert" shall not be construed to mean an "expert" as defined under the U.S. Securities Act.
- 5. Consent form Bansi S. Mehta & Co., Chartered Accountants, to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013 in respect of statement of possible special tax benefits dated March 28, 2023 included in this Draft Letter of Offer.
- 6. Consent dated March 28, 2023, from M/s. Mayur Khandelwal & Co., to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013.
- 7. Consent dated March 21, 2023, from the independent chartered engineer, namely Narendra Prasad (registration number: LM 62583), to include his name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013.
- 8. Consent dated March 28, 2023, from Dr. Ramesh M. Gidwani, as intellectual property consultant to include to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013.
- 9. Our Company has also received written consent dated March 28, 2023, from NUVO Consultancy as regulatory consultant for product registrations to include its name as required under Section 26(1) of the Companies Act, 2013 in this Draft Letter of Offer and as an "expert" as defined under Section 2(38) of the Companies Act, 2013.
- 10. The Restated Consolidated Financial Information and the examination report thereon, dated March 24, 2023.
- 11. The Unaudited Interim Condensed Consolidated Financial Information and the limited review report thereon, dated March 24, 2023.
- 12. Resolution of our Board of Directors dated February 8, 2023 in relation to the Issue and other related matters.

- 13. Resolution of the Board of Directors dated March 24, 2023 and Committee of Directors (Rights Issue) dated March 28, 2023 approving and adopting this Draft Letter of Offer.
- 14. Resolution of the Committee of Directors (Rights Issue) dated [●] in relation to the terms of the Issue including the Record Date, Issue Price and Rights Entitlement Ratio.
- 15. Statement of possible special tax benefits dated March 28, 2023 from Bansi S. Mehta & Co., Chartered Accountants, included in this Draft Letter of Offer, available to our Company, our Shareholders and our Material Subsidiaries.
- 16. Annual Report of our Company for the Financial Year 2022.
- 17. Composite scheme of arrangement between our Company, PEL, CCPL, HPPL and PFPL and their respective shareholders and creditors, for (i) transfer by way of demerger of all businesses, undertakings, activities, operations and properties of PEL, of whatsoever nature and kind and wheresoever situated, exclusively related to or pertaining to the conduct of, or the activities of, the pharmaceutical business of PEL; (ii) amalgamation of CCPL and HPPL, being wholly-owned subsidiaries of our Company into our Company; and (iii) amalgamation of PFPL, being a wholly-owned subsidiary of PEL, into PEL, pursuant to order of the National Company Law Tribunal, Mumbai, dated August 12, 2022.
- 18. Order of the National Company Law Tribunal, Mumbai, dated August 12, 2022 approving the Scheme.
- 19. Report titled "Assessment of global and Indian pharmaceutical market" prepared by CRISIL issued in January, 2023 and consent letter dated March 21, 2023 issued by CRISIL in respect of such report.
- 20. Engagement letter dated February 14, 2023 entered into between our Company and CRISIL for appointment of CRISIL.
- 21. Due diligence certificate dated March 28, 2023 addressed to SEBI from the Lead Manager.
- 22. In-principle listing approvals dated [•] and [•] issued by BSE and NSE, respectively.
- 23. Tripartite agreement dated August 13, 2022 amongst our Company, NSDL and the Registrar to the Issue.
- 24. Tripartite agreement dated August 4, 2022 amongst our Company, CDSL and the Registrar to the Issue.
- 25. SEBI observation letter number [•] dated [•].

Any of the contracts or documents mentioned in this Draft Letter of Offer may be amended or modified at any time if so required in the interest of our Company or if required by the other parties, without reference to the Eligible Equity Shareholders, subject to compliance with applicable law.

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Nandini Ajay Piramal

Chairperson and Executive Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Peter Daniel DeYoung

Executive Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Vivek Valsaraj

Executive Director and Chief Financial Officer

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Neeraj Bharadwaj

Non-Executive Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Nathalie Ann Leitch

Non-Executive Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Jairaj Manohar Purandare

Non-Executive Independent Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Peter Andrew Stevenson

Non-Executive Independent Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Ramadorai Subramanian

Non-Executive Independent Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Sridhar Gorthi

Non-Executive Independent Director

Date: March 28, 2023

I hereby declare that all relevant provisions of the Companies Act, 2013 and the guidelines or regulations issued by the Government of India, or the guidelines or regulations issued by the SEBI, established under Section 3 of the SEBI Act, as the case may be, have been complied with and no statement made in this Draft Letter of Offer is contrary to the provisions of the Companies Act, 2013, the SEBI Act, or rules made or guidelines or regulations issued there under, as the case may be.

I further certify that all the statements and disclosures made in this Draft Letter of Offer are true and correct.

# SIGNED BY THE DIRECTOR OF OUR COMPANY

Vibha Paul Rishi

Non-Executive Independent Director

Date: March 28, 2023