# **MANAGEMENT**

### **BOARD OF DIRECTORS**

Managing Director Sh. Sunny Maria

Executive Director Smt. Shamli Maria

Non-Executive Director Smt. Geeta Rani

Directors (Independent) Sh. Bharat Soni

Sh. Inderjit Singh Jassal

Chief Executive Officer Sh. Sunil Dutt Maria

Chief Financial Officer Smt. Anuradha Rani

Company Secretary Mr. Sahil

Auditors M/s. Parmod G Gupta & Associates.

Chartered Accountants 412-A, Model Town Extn.

Ludhiana.

Bankers Bank of India, Partap Chowk,

Ludhiana, Punjab.

Canara Bank, Bharat Nagar Chowk,

Ludhiana, Punjab

Registered Office 86 Mall Road, Civil Lines, Ludhiana-141001

Registrar & Share Transfer Agent Skyline Financial Services Private Limited

D-153 A, Ist Floor, Okhla Industrial Area, Phase - I, New Delhi - 110020

Tel.: 011 64732681-88 Fax: +91 11 26812682 Web: www.skylinerta.com

23rd ANNUAL GENERAL MEETING	CONTENTS	PAGE NO
Day : Wednesday	Notice	1
Date : 27.09.2017	Directors' Report	6
Time: 03.00 P.M.	Management Discussion & Analysis Report	33
Place : 86, Mall Road,	Corporate Governance Report	35
Civil Lines	Independent Auditors' Report	46
Ludhiana-141001	Balance Sheet	53
	Statement of Profit & Loss	54
	Cash Flow Statement	55
	Notes to Financial Statements	58

# **NOTICE**

**NOTICE** is hereby given that the 23<sup>rd</sup> Annual General Meeting of the Members of **NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED** will be held on Wednesday, 27.09.2017 at 03.00 P.M. at the Registered Office of the Company at 86 Mall Road, Civil Lines, Ludhiana (Pb.) -141001 to transact the following business:

#### **ORDINARY BUSINESS:-**

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the financial year ended on March 31, 2017 including Audited Balance Sheet as at March 31, 2017, the statement of Profit & Loss and Cash Flow Statement for the year ended on that date along with the Reports of the Auditors and Directors thereon.
- **2.** To appoint director in place of Smt. Geeta Rani (DIN 02180515) who is liable to retire by rotation and being eligible, offer herselffor re-appointment.
- 3. To ratify the appointment of Statutory Auditors of the Company and in this regard to consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:-

"RESOLVED THAT pursuant to the provisions of Section 139(1) of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, the appointment of M/s. Parmod G Gupta & Associates, Chartered Accountants, Ludhiana, Registration No. 018870N, as the Statutory Auditors of the Company, be and is hereby ratified for the financial year 2017-18 at such remuneration as may be finalized by the Board of Directors of the Company."

By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 14.08.2017

sd/(Sunny Maria) (Shamli Maria)
Managing Director DIN 01006699 DIN 02915048
62-B, Kitchlu Nagar
Ludhiana-141001 Ludhiana-141001

# **NOTES:**

- i) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE ANNUAL GENERAL MEETING (THE "MEETING") IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING THE PROXY SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- ii) A person can act as a proxy on behalf of members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. A member holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as proxy and such person shall not act as a proxy for any other person or shareholder.

- iii) Corporate members intending to send their authorized representatives to attend the Meeting are requested to send to the Company a certified true copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
- iv) The Securities and Exchange Board of India (SEBI) has mandated the submission of Permanent Account Number (PAN) by every participant in securities market. Members holding shares in electronic form are, therefore, requested to submit their PAN to their Depository Participants with whom they are maintaining their demat accounts. Members holding shares in physical form can submit their PAN to the Company/ Skyline Financial services Limited.
- v) The register of members and the share transfer book of the company will remain closed from 22th September, 2017 to 27th September, 2017 (both days inclusive).
- vi) The Notice of the AGM, Annual Report and Attendance Slip are being sent in electronic mode to Members whose email address are registered with the Company or with the Depository Participant(s), unless members have requested for the hard copy of the same, physical copy of the Notice of AGM, Annual Report and Attendance Slip are being sent to the Members who have not registered their email address with the Company Depository Participant(s). Members who have received the Notice of AGM, Annual Report and Attendance Slip in electronic mode are requested to print the Attendance Slip and submit a duly filled in Attendance Slip at the Gate of Venue of the AGM.
- vii) Members are requested to bring their copies of Annual Reports along with them, as copies of the report will not be distributed at the meeting.
- viii) Members/proxies are requested to bring their attendance slips sent herewith duly filled in for attending the meeting.
- ix) Any queries regarding the Annual Accounts or otherwise must be sent to Registered Office of the Company at least 10 days before the date of meeting.
- x) M/s. B.K. Gupta & Associates, Company Secretaries have been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner (including the ballot forms received from members who do not have access to the e voting process). The scrutinizer shall upon the conclusion of General Meeting, unblock the votes in presence of at least two witnesses not in employment of the Company and make a report of the votes cast in favour or against, if any, forthwith to the chairman of the Company.
- xi) The Results of the resolutions passed at the AGM of the Company will be declared within 48 working hours of the conclusion of AGM. The Results declared along with the Scrutinizer's report shall be placed on Company's website of CDSL and will be communicated to the stock exchanges.
- Voting through Electronic Means: Pursuant to the Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management And Administration) Rules, 2014, as amended from time to time and Regulation 44 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide the facility to the Members a facility to exercise their right to vote at the 23<sup>rd</sup> Annual General Meeting (AGM) by electronic means.

# xiii) The instructions for shareholders voting electronically are as under:

- a. The Members whose name appears in the Register of Members of the Company as on 21.09.2017 (CUT OFF DATE) may cast their votes on electronic voting system from place other than the venue of the meeting (remote e-voting). The remote e-voting shall commence on 24<sup>th</sup> September, 2017 at 9:00 AM and ends on 26<sup>th</sup> September, 2017 at 05:00 PM. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently. The e-voting module shall be disabled by CDSL for voting thereafter.
- b. Shareholders who have already voted prior to the meeting date would not be entitled to vote at the meeting value.



- c. The shareholders should log on to the e-voting website www.evotingindia.com during the voting period.
- d. Click on "Shareholders" tab.
- e. Now Enter your User ID
  - For CDSL: 16 digits beneficiary ID,
  - For NSDL: 8 Character DP ID followed by 8 Digits Client ID,
  - Members holding shares in Physical Form should enter Folio Number registered with the Company.
- f. Next enter the Image Verification as displayed and Click on Login.
- g. If you are holding shares in demat form and had logged on to www.evotingindia.com and voted on an earlier voting of any company, then your existing password is to be used.
- h. If you are a first time user follow the steps given below:

For Members holding shares in Demat Form and Physical Form				
Enter your 10 digit alpha-numeric *PAN issued by Income Tax Department				
(Applicable for both demat shareholders as well as physical shareholders)				
Members who have not updated their PAN with the Company/Depository				
Participant are requested to use the first two letters of their name and the 8				
digits of the sequence number in the PAN Field.				
• In case the sequence number is less than 8 digits enter the applicable				
number of 0's before the number after the first two characters of the name				
in CAPITAL letters. Eg. If your name is Ramesh Kumar with sequence				
number 1 then enter RA00000001 in the PAN Field.				
Enter the Date of Birth as recorded in your demat account or in the company				
records for the said demat account or folio in dd/mm/yyyy format.				
Enter the Dividend Bank Details as recorded in your demat account or in the				
company records for the said demat account or folio.				
Please enter the DOB or Dividend Bank Details in order to login. If the				
details are not recorded with the depository or company please enter the				
member id / folio number in the Dividend Bank details field as mentioned				
in instruction (e).				

- i. After entering these details appropriately, click on "SUBMIT" tab.
- j. Members holding shares in physical form will then directly reach the Company selection screen. However, members holding shares in demat form will now reach 'Password Creation' menu wherein they are required to mandatorily enter their login password in the new password field. Kindly note that this password is to be also used by the demat holders for voting for resolutions of any other company on which they are eligible to vote, provided that company opts for e-voting through CDSL platform. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
- k. For Members holding shares in physical form, the details can be used only for e-voting on the resolutions contained in this Notice.
- l. Click on the EVSN for the relevant <Northlink Fiscal & Capital Services Limited> on which you choose to vote.
- m. On the voting page, you will see "RESOLUTION DESCRIPTION" and against the same the option "YES/NO" for voting. Select the option YES or NO as desired. The option YES implies that you assent to the Resolution and option NO implies that you dissent to the Resolution.

- n. Click on the "RESOLUTIONS FILE LINK" if you wish to view the entire Resolution details.
- o. After selecting the resolution you have decided to vote on, click on "SUBMIT". A confirmation box will be displayed. If you wish to confirm your vote, click on "OK", else to change your vote, click on "CANCEL" and accordingly modify your vote.
- p. Once you "CONFIRM" your vote on the resolution, you will not be allowed to modify your vote.
- q. You can also take out print of the voting done by you by clicking on "Click here to print" option on the Voting page.
- r. If Demat account holder has forgotten the same password then Enter the User ID and the image verification code and click on Forgot Password & enter the details as prompted by the system.
- s. Note for Non Individual Shareholders and Custodians
- Non Individual Shareholders (i.e. other than Individuals, HUF, NRI etc.) and Custodians are required to log on to https://www.evotingindia.co.in and register themselves as Corporates.
- A scanned copy of the Registration Form bearing the stamp and sign of the entity should be emailed to helpdesk.evoting@cdslindia.com.
- After receiving the login details they have to create compliance user should be created using the admin login and password. The Compliance user would be able to link the account(s) for which they wish to vote on.
- The list of accounts linked in the login should be mailed to helpdesk.evoting@cdslindia.com and on approval of the accounts they would be able to cast their vote.
- A scanned copy of the Board Resolution and Power of Attorney (POA) which they have issued in favour of the Custodian, if any, should be uploaded in PDF format in the system for the scrutinizer to verify the same.
- Any person, who acquires shares of the Company and become Member of the Company after dispatch of the Notice and holding shares as on the cut-off date 21.09.2017 may follow the same instructions as mentioned above for e-voting.
- t. In case you have any queries or issues regarding e-voting, you may refer the ("FAQs") Frequently Asked Questions and e-voting manual available atwww.evotingindia.co.in under help section write an email to helpdesk.evoting@cdslindia.com.
- Shareholders can also cast their vote using CDSL's mobile app m-Voting available for android based mobiles. The m-Voting app can be downloaded from Google Play Store. Apple and Windows phone users can download the app from App Store and the Windows Phone Store respectively. Please follow the instructions as prompted by the mobile app while voting on your mobile.

Members holding equity shares in electronic form and proxies thereof are requested to bring their DP ID and Client ID for identification.

Information pursuant to Regulation 36 (3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding the directors seeking appointment/reappointment in the AGM.

Name of the Director	Smt. Geeeta Rani
Date of Birth	26/02/1977
Date of Appointment	01/02/2003
Qualification	B.A.
Expertise in Specific functional Area	She has 14 years' experience in the business
	management.
No. of Shares Held in the Company	NIL
Directorships held in other companies	NIL
Position held in mandatory committees	Member
of other companies	
Relationship with other Directors	No relationship

# By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 14.08.2017

# **DIRECTORS' REPORT**

#### **Dear Members**

Your Directors have the pleasure in presenting the 23<sup>rd</sup> Annual Report of the Company together with the Audited Accounts for the year ended 31<sup>st</sup> March, 2017.

### FINANCIAL RESULTS

Amount (Rs. In Lakh)

	imiount	(NS. III Lakii)
Particulars	2016-17	2015-16
Operating and other income	419.63	279.60
Profit/(Loss) before Depreciation ,exceptional and extra ordinary items and tax	22.79	16.16
Less: Depreciation	13.13	7.62
Profit/(Loss) for the year after depreciation before Tax and exceptional and extra ordinary items	9.66	8.54
Less: Exceptional and extra ordinary items		
Profit/ (Loss) before Tax	9.66	8.54
Less: Transfer to Statutory Reserve	1.93	1.71
Less: Provision for taxation	2.73	2.98
Profit/(Loss) after Tax	5.00	3.85

# FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

During the year under review, your company's operating and other income was Rs. 419.63 Lakh (previous year Rs. 279.60 Lakh). The company has earned a profit of Rs. 5.00 Lakh (Previous year profit of Rs. 3.85 Lakh) during the period under review.

# INFORMATION ON STATE OF COMPANY'S AFFAIR

The Company was incorporated in the year 1994 and started its commercial operations on 30.12.1994. The Company is a NBFC registered with Reserve Bank of India vide Certificate No.06.00130 dt.09.09.1998 issued by Reserve Bank of India, Chandigarh.

### **DIVIDEND**

During the year under review, the Company has earned profits of Rs. 5.00 Lakh but the Board has decided to retain the profits for the further growth of the Company. Thus, your directors do not recommend any dividend for the year ended 31st March, 2017.

# TRANSFER OF UNCLAIMED DIVIDEND TO INVESTOR EDUCATION AND PROTECTION FUND

Since there was no dividend declared and paid last year, the provisions of Section 125 of the Companies Act, 2013 does not apply.

# TRANSFER TO RESERVES IN TERMS OF SECTION 134 (3) (J) OF THE COMPANIES ACT, 2013

During the year under review, the company has earned profits of Rs. 5.00 Lakh and Rs. 1.93 Lakh is being transferred to Statutory Reserves.

### **CHANGES IN SHARE CAPITAL**

Company has increased its authorized share capital during the financial year 2016-17.

# PARTICULARS OF LOAN, GUARANTEES AND INVESTMENTS UNDER SECTION 186

Company being a NBFC, provisions of section186 does not applicable except provision (1), which states company cannot invest in more than two layers of investment company. Details regarding loans, investment and guarantees provided in the notes of accounts of financial statements attached with this report.

#### **AUDITOR'S**

# I) Statutory Auditors

At the 20<sup>th</sup> Annual General Meeting held on 30<sup>th</sup> September, 2014, M/s. Pramod G. Gupta, Chartered Accountants, Ludhiana were appointed as Statutory Auditors of the Company to hold the office till the conclusion 24<sup>th</sup>Annual General Meeting of the company in terms of provisions of section 139(1) of the Companies Act, 2013. The Appointment of Statutory Auditors shall be placed for ratification at every general meeting. Accordingly, the appointment of M/s. Pramod G. Gupta, as Statutory Auditor is placed for ratifications by the members.

There are no qualifications, reservations or adverse remarks or disclaimer made by Statutory Auditor in his report, thus no explanations or comments by the Board.

# II) Secretarial Auditors

B.K Gupta & Associates, Company Secretaries, Ludhiana has been appointed as Secretarial Auditors of the Company by board to conduct the Secretarial Audit for the financial year 2016-17 and the report is attached.

### III) Internal Auditors

Sh. Umesh Sharma has been appointed as an Internal Auditor of the company under section 138 of Companies Act, 2013 to conduct internal audit of functions and activities of the company.

# PARTICULARS OF EMPLOYEES AND RELATED DISCLOSURES

Pursuant to Section 197(12) of the Act, read with rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, every listed company required to disclose information related to remuneration paid during the year. The detailed information in this regard is annexed to this report as "Annexure I".

### **RELATED PARTY TRANSACTIONS**

All contracts / arrangements / transactions entered by the Company during the financial year with related parties were in the ordinary course of business and on an arm's length basis. The Board of Directors of the company has adopted Related Party Transaction Policy and same is available on the following link <a href="http://www.northlink.co.in/related-party-policy.pdf">http://www.northlink.co.in/related-party-policy.pdf</a>

Further all the necessary details of transaction entered with the related parties as defined under Section 188 of the Companies Act, as defined under Section 2 (76) of the said Act are attached herewith in form No. AOC-2 for your kind perusal and information as "Annexure II".

### **INVESTOR SERVICES**

The Company is committed to provide the best services to the shareholders/ investors. M/s Skyline Financial Services Private Limited, New Delhi is working as Registrars and Share Transfer Agents (RTA) of the Company for transfer, dematerialization of shares and other investor related services. No correspondence/enquiry from any shareholder/ investor is pending with the company for reply.

# DETAILS AND INFORMATION AS REQUIRED UNDER SECTION 134(3) (1) OF THE COMPANIES, ACT 2013

No material changes and commitments have taken place between the end of the financial year of the Company to which Balance Sheet relates and date of report, which affects the financial position of the Company.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The particulars as required under the provisions of Section 134(3) (m) of the Companies Act, 2013 in respect of conservation of energy and technology absorption has not been furnished considering the nature of activities undertaken by the company during the year under review. There are no foreign exchange earnings.

# EXTRACT OF ANNUAL RETURN IN FORM MGT-9 AS PER THE REQUIREMENT OF SECTION 92(3), SECTION 134(3) (a) AND RULE 11 OF THE COMPANIES (MANAGEMENT AND ADMINISTRATION) RULES, 2014

The extract of Annual Return, i.e. MGT-9, for the financial year 2016-17 has been enclosed with this report as "**Annexure III**".

### **CHANGES IN NATURE OF BUSINESS**

There is no change in the nature of Business during the year under review.

# DETAILS OF SUBSIDIARY/JOINT VENTURES/ASSOCIATE COMPANIES

The Company has no Subsidiary/Joint Venture or Associate companies.

### **DETAILS OF DIRECTORS AND KEY MANAGERIAL PERSONNEL**

- In accordance with provisions of Articles of Association of the Company, Smt. Geeta Rani is liable to retire by rotation at the ensuing Annual General Meeting and being eligible, offers herself for re-appointment. The Board of Directors recommended her appointment for consideration of the members at the ensuing Annual general Meeting.
- Sh. Inderjit Singh Jassal (DIN 07596360) who earlier appointed as an Additional director of the company by the board of director in their meeting held on 13.08.2016, has been appointed as an Independent Director of the company by the members in AGM held on 24.09.2016.
- Mr. Sahil Khurana has been resigned from the post of Company Secretary w.e.f. 31.03.2017.

# DECLARATION OF INDEPENDENCE BY INDEPENDENT DIRECTORS UNDER SECTION 149 OF THE COMPANIES ACT, 2013

Presently, the Company has two Independent Directors namely, Sh. Bharat Soni & Sh. Inderjit Singh who has given declaration that they meet the eligible criteria of independence as provided in sub-section (6) of Section 149 of the Companies Act, 2013.

# STATEMENT IN RESPECT OF ADEQUACY OF INTERNAL FINANCIAL CONTROL WITH REFERENCE TO THE FINANCIAL STATEMENTS

The Company has in place adequate internal financial controls with reference to financial statements. During the year, such controls were tested and no reportable material weaknesses in the design or operation were observed.

# **NUMBER OF MEETINGS**

During the Financial year 2016-17, 6 meetings of Board of Directors and 4 Meetings of Audit Committee, 5 Meetings of the Stakeholders Relationship Committee and 1 meeting of Nomination and Remuneration Committee of the company were held. Detailed information about the meetings is given in Corporate Governance Report which forms the part of Annual Report.

#### RISK MANAGEMENT POLICY

The Board of Directors of your Company in its meeting held on 14.08.2015 has adopted the Risks Management Policy. The policy establishes the process for the management of risk faced by the Company. The aim of risk management is to maximize opportunities in all activities and to minimize adversity. This policy applies to all activities and processes associated with the normal operations of Northlink Fiscal and Capital Services Limited. The Board of Directors has adopted Risk Management Policy and same is available on the following link http://www.northlink.co.in/Risk+Management+Policy.pdf

# EVALUATION BY BOARD OF ITS OWN PERFORMANCE, ITS COMMITTEE AND INDIVIDUAL DIRECTORS WITH REFERENCE TO SECTION 134 (3) (p) OF THE COMPANIES ACT

Pursuant to the above said provisions of the Companies Act, 2013, the Board has carried out an evaluation of its own performance, directors individually as well as the evaluation of the Committees as per the Criteria laid down in the Nomination Remuneration Evaluation policy. Further the Independent directors have also reviewed the performance of the Non-Independent Directors and Board as a whole including reviewing the performance of the Chairperson of the Company taken into account the views of the Executive Directors and Non Executive Directors vide there separate meeting held on 31.03.2017 at the Registered office of the Company.

### SECRETARIAL AUDIT REPORT

Secretarial Audit Report, i.e. Form MR-3, by B.K Gupta & Associates, Company Secretaries, Ludhiana, forms the part of this Report which is annexed herewith as "Annexure IV".

# DISCLOSURE ON THE NOMINATION AND REMUNERATION POLICY OF THE COMPANY PURSUANT TO SECTION 134(3) (e) AND SECTION 178(3)

SEBI vide notification dated September 02, 2015 amended the existing Listing Agreement and bring in force SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with effect from December 01, 2015. So, in order to align with the provisions of Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors of your Company in its meeting held on December 10, 2015 re-constituted Nomination & Remuneration Committee with the requisite terms of the reference as required under Section 178 of the Companies Act, 2013 and Regulation 19 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The said Committee was framed, adopted and recommended "Nomination & Remuneration Evaluation Policy" vide its committee meeting dated December 10, 2015. The said policy forms the part of this report which is annexed at "Annexure V".

# **AUDIT COMMITTEE**

SEBI vide its notification dated September 02, 2015 amended the existing Listing Agreement and bring in force SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with effect from December 01, 2015. So, in order to align with the provisions of Regulation 18 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Audit Committee of the company is re-constituted on December 10, 2015 with the objectives to monitor, supervise and effective management of company's finance, to ensure effective internal financial controls and risk management systems with high level of transparency and accuracy.

Details regarding Audit Committee are given in the Corporate Governance Report which forms the part of this Annual Report.

# DISCLOSURE IN RELATION TO VIGIL MECHANISM

SEBI vide its notification dated September 02, 2015 amended the existing Listing Agreement and bring in force SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with effect from December 01, 2015. So, in order to align with the provisions of Regulation

22 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Board of Directors of the Company in its meeting held on December 10, 2015 adopted the Vigil Mechanism Policy in compliance of Companies Act, 2013. The Policy is formulated to provide opportunity to employees and directors to report to management concerns about unethical behavior, actual or suspended fraud or violation of the Code of conduct or policy. The mechanism provides for adequate safeguards against victimization of employees and directors who express their concerns and also provides for direct access to Chairman/Members of Audit Committee in exceptional cases. The policy is applicable to all employees and directors of the Company.

The policy on Vigil Mechanism and Whistle Blower Policy as approved by the Board may be accessed on the Company's website at the link:

http://www.northlink.co.in/Whistle%20Blower%20Policy.pdf

### **DIRECTORS RESPONSIBILTY STATEMENT**

Pursuant to Section 134(5) of the Companies Act, 2013 the Board of Directors of the Company confirms that-

(a)	In the preparation of the annual accounts, the applicable accounting standards had			
	been followed along with proper explanation relating to material departures;			
(b)	They had selected such accounting policies and applied them consistently and made			
	judgments and estimates that are reasonable and prudent so as to give a true and fair			
	view of the state of affairs of the company at the end of the financial year and of the			
	profit and loss of the company for that period;			
(c)	They had taken proper and sufficient care for the maintenance of adequate accounting			
	records in accordance with the provisions of this Act for safeguarding the assets of the			
	company and for preventing and detecting fraud and other irregularities;			
(d)	They had prepared the annual accounts on a going concern basis; and			
(e)	They had laid down internal financial controls to be followed by the company and that			
	such internal financial controls are adequate and were operating effectively.			
(f)	They had devised proper systems to ensure compliance with the provisions of all			
	applicable laws and that such systems were adequate and operating effectively.			

# **CORPORATE GOVERNANCE REPORT**

Pursuant to Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations,2015 the report on Corporate Governance together with Auditor's Certificate on compliance with this regard and Managing Director's declaration in this regarding compliance of code of conduct by Board Members and Senior Management Personnel is attached and forms part of this Annual Report.

### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The Management Discussion and Analysis Report as required under the Regulation 34 (2) (e) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 is annexed herewith and forms the part of this Annual Report.

# **GENERAL DISCLOSURE**

Your Director state that no disclosure or reporting is required in respect of the following items as there were no transaction on these items during the year under Review.

- **1.** Details relating to Deposits covered under Chapter V of the Companies Act, 2013 and provisions of RBI Act, 1934.
- **2.** Issue of Equity Shares with Differential right, as to dividend, voting or otherwise
- **3.** Issue of shares with including Sweat Equity Shares to employees of the company under any scheme.
- **4.** No significant or Material order were passed by the regulators or courts or tribunal which impact the going concern states and company's operation in future, your director further state that during the year under review, there were no case filed pursuant o sexual harassment of women at workplace (Prevention, prohibition and Redressal) Act, 2013.

Your company has conducted Extra-Ordinary General Meetings as on dated 16<sup>th</sup> March, 2017 and also provided e-voting facility to the members and got approval from members through special resolution to issue 20,00,000 (Twenty Lakh) warrants optionally convertible into equal numbers of equity shares face value of Rs 10 each/- fully paid up at cash at a minimum price of RS. 11 per share (including premium of Rs. 1). Company has got in principle approvals from the respective stock exchanges.

Further company altered authorized capital clause of Memorandum of Association by passing an ordinary resolution by the members on the EGM and increased authorized share capital of the company from Rs. 3,50,00,000 (35,00,000 eq. shares of Rs. 10 each) to Rs. Rs. 5,50,00,000 (55,00,000 eq. shares of Rs. 10 each)

### **ACKNOWLEDGEMENTS**

Your Directors wish to express their grateful appreciation for the valuable support and cooperation received from sub-brokers, business associates, vendors, bankers, financial institutions, investors, stakeholders, registrar and share transfer agent, other business affiliates and media.

The Board places on record its sincere appreciation towards the Company's valued customers for the support and confidence reposed by them in the organization and the stakeholders for their continued co-operation and support to the company and look forward to the continuance of this supportive relationship in future.

Your Directors also places on record their deep sense of appreciation for the devoted services of the employees during the period under review.

By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

# **Annexure I**

Information pursuant to Section 197(12) of the Companies Act, 2013 read with Rule 5(1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014

# (1) Ratio of the remuneration of each Director/KMP to the median remuneration of all the employees of the Company for the financial year:

Median remuneration of all employees of the Company for the Financial Year 2016-17	72000
The Percentage decrease in the median remuneration of employees in the F. Y. 2016-17	47.05%
The number of permanent employees on the roll of the Company as on 31.03 2017	6

Name of Director/ KMP	Remuneration of Director/KM P for F.Y. 2016-17	Ratio of Remuneration to median remuneration of all employees	% increase in remuneratio n in the F.Y. 2015-16	Comparison of the remuneration of the KMP against the performance of the Company
Independent Directors				
Sh. Inderjit Singh Jassal	Nil	N.A	Nil	Nil
Sh. Bharat Soni	Nil	N.A	Nil	Nil
<b>Executive Directors/KMP</b>				
Sh. Sunny Maria, (M.D.)	2,40,000	3.33		The company has
Smt. Shamli Maria, (E.D.)	3,00,000	4.17	25%	earned profit after tax Rs. 5.00
Sahil Khurana (CS)*	2,70,000	3.75		Lakh as compared to
Sh. Sunil Dutt Maria (CEO)	Nil	Nil	Nil	previous year Rs. 3.85 Lakh
Smt. Anuradha Rani (CFO)	Nil	Nil	Nil	

# Notes:-

\*Mr. Sahil Khurana resigned from the post of Company Secretary with effect from 31.03.2017.

- There has been no average percentage increase made in the salaries of employees other than the managerial personnel in the financial year 2016-17 whereas the decrease in the managerial remuneration for the same financial year was 20.98%.
- It is hereby affirmed that remuneration paid is as per the remuneration policy of the Company.

By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

# **Annexure-II**

# FORM NO. AOC -2

# (Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014.

Form for Disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub section (1) of section 188 of the Companies Act, 2013 including certain Arm's length transaction under third proviso thereto.

# 1. Details of contracts or arrangements or transactions at Arm's length basis.

Sr. No.	Particulars	Details		
a)	Name (s) of the related party & nature of	New Senior Secondary		
	relationship	School, Sh. Sunil Dutt		
		Maria is President of the		
		School		
b)	Nature of contracts/arrangements/transaction	Rent Received		
c)	Duration of the	5 Years		
	contracts/arrangements/transaction			
d)	Salient terms of the contracts or arrangements	Rs. 40,000 per month		
	transaction including the value, if any			
e)	Date of approval by the Board	14.11.2012		
f)	Amount paid as advances, if any	40,000		

Sr. No.	Particulars	Details		
a)	Name (s) of the related party & nature of relationship	Shivalik Wala Doon School, Sh. Sunil Dutt Maria is President of the School		
b)	Nature of contracts/arrangements/transaction	Rent Received		
c)	Duration of	5 Years		
	thecontracts/arrangements/transaction			
d)	Salient terms of the contracts or arrangements	Rs.10,000 per month		
	transaction including the value, if any			
e)	Date of approval by the Board	14.11.2012		
f)	Amount paid as advances, if any	Nil		

# By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

# **Annexure III**

# FORM –MGT-9 EXTRACT OF ANNUAL RETURN

# As on the financial year ended 31st March, 2017

(Pursuant to Section 92(3) of the Companies Act, 2013 and rule 12 (1) of Companies (Management & Administrations) Rules, 2014)

# I. REGISTRATION AND OTHER DETAILS:

1	CIN	L65921PB1994PLC015365		
2.	Registration Date	28/11/1994		
3.	Name of the Company	Northlink Fiscal And Capital Services Limited		
4.	Category / Sub-Category of	Company Limited by Shares/Indian Non Government Company		
	the Company			
5.	Address of the registered	86 Mall Road, Civil Lines, Ludhiana (Pb.)-141001		
	office and contact details			
6.	Whether Listed Company	Yes		
7.	Name, Address and contact	Skyline Financial Services Private Limited,		
	details of Registrar &	D-153A, 1 <sup>st</sup> Floor,Okhla Industrial Area, Phase-I, New Delhi-		
	Transfer Agent, if any	110020		
		Tel: 011 64732681-88		

# II.PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10% or more of the total turnover of the Company shall be stated:-

S. No.	Name and Description of main	NIC Code of the	% to total turnover of the	
	products/services	product/service	Company	
1.	Wholesale of construction materials	46632	95.92	

# III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANY:

S. No.	Name and Description of	CIN/GLN	Holding/Subsidiary	%	of	Applicable
	the Company		/Associate	Shares		Section
				Held		
Not Applicable						

# IV. SHAREHOLDING PATTERN (Equity Share Capital Breakup as Percentage of Total Equity)

# I) Category-wise Share Holding

Category of Shareholders	No. of Shar year [01.04	.2016]	the beginnin	ng of the	No. of Sha [31.03.201	the year	% Change during the year		
	Demat	Physical	Total	% of total shares	Demat	Physical	Total	% of total shares	
A. Promoters									
(1) Indian									
a) Individual/	2364280		2364280	72.75	2371304		2371304	72.96	0.21
HUF									
b) Central									
Govt.									
c)State									
Govt.(s)									
d) Bodies.									
Corp.									
e) Banks/FI									
f) Any Other									
Sub-total	2364280		2364280	72.75	2371304		2371304	72.96	0.21
(A) (1) :-									
(2) Foreign									
a) NRIs-									
Individuals									
b) Other-									
Individuals									
c) Bodies-									
Corp									
d) Banks/FI									
e) Any Other									
Sub-total									
(A) (2) :-									
Total	2364280		2364280	72.75	2371304		2371304	72.96	0.21
shareholding									
Of Promoter									
(A)=(A)(1)+(									
A)(2)									
B. Public									
Shareholding									
1. Institution									
a) Mutual									
Funds									
b) Banks/FI									
c) Central Govt									
d) State Govt									
e) Venture Capital Fund									
1		1		1			Ĭ	Ī	l

Fiscal and Capital Services Ltd. -

Companies									
g) FIIs									
h) Foreign									
Venture									
Capital									
Funds									
i) Other									
(Specify)									
Sub-total	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>(B)(1)</b>									
2. Non-									
Institution									
a) Bodies	36160	2899	39059	1.20	10206	2900	13106	0.40	(0.8)
Corp.									
i) Indian									
ii) Overseas									
b) Individual									
i) Individual	20060	155700	175760	5.41	24766	155500	180266	5.55	0.14
Shareholders									
Holding									
nominal									
Share capital									
Upto Rs.1									
Lakh									
ii) Individual	561600	109300	670900	20.64	576023	109300	685323	21.09	0.45
shareholders									
holding									
nominal									
share capital									
in excess of									
Rs. 1									
Lakh									
c) Other (NRI,	0	1	1	0	0	1	1	0	0
HUF, &									
Clearing									
Members									
Sub-total (B)	617820	267900	885720	27.25	610995	267701	878696	27.04	(0.21)
(2):-									
Total Public	617820	267900	885720	27.25	610995	267701	878696	27.04	(0.21)
Shareholding									
(B)=(B)(1)+(B									
)(2)									
C. Shares held									
by									
Custodian for									
GDRs &									
ADRs									
Grand Total	2982100	267900	3250000	100.00	2982299	267701	3250000	100.0	
			i	i .		i			

(A+B+C)

# (ii) Shareholding of Promoters

S.N.	Shareholder's Name		Shareholding at the beginning of the year [01.04.2016]			ding at t 03.2017]	he end of the	
	rame	No. of	% of	% of Shares	No. of	% of	% of Shares	%
		Shares	total	Pledged/enc-	Shares	total	Pledged/enc-	Change
			Shares	umbered to		Shares	umbered to	in share
			of the	total shares		of the	total shares	holding
			Com-			Com-		during
			Pany			Pany		the year
1.	Sunny Maria	754000	23.20		204000	6.28		(16.92)
2.	Shamli Maria	704600	21.68		904600	27.83		6.15
3.	Gauri Khanna	241800	7.44		441800	13.59		6.15
4.	Aarti Thapar	211680	6.51		213080	6.56		0.05
5.	Sunil Dutt Maria	800	0.02		800	0.02		0.00
6.	Anuradha Rani	200	0.01		200	0.01		0.00
7.	Nitika Khanna	451200	13.88		606824	18.67		4.79
	TOTAL	2364280	72.75		2371304	72.96		0.12

# (iii) (a) Change in Promoter's Shareholding

S. N.	Particulars		Shareholding the year [01.0	g at the beginning of 04.2016]	Cumulative the year	Shareholding during
1.	SHAMLI M	IARIA	No. of Shares	% of the total shares of the Company	No. of Shares	% of the total shares of the Company
	At the begins of the year	ning	704600	21.68		
	Date	Reason				
	12/08/2016	Purchase	200000	6.15	904600	27.83
	At the End of the year				904600	27.83
2.	AARTI TH	APAR	No. of	% of the total shares	No. of	% of the total shares
			Shares	of the Company	Shares	of the Company
	At the begins year	ning of the	211680	6.51		
	Date	Reason				
	23/09/2016	Purchase	1400	0.05	213080	6.56
	At the End of the year				213080	6.56

S.	S. Particulars		Shareholding	g at the beginning of	Cumulative	Shareholding during
N.			the year [01.0	04.2016]	the year	
3.	GAURI KH	ANNA	No. of	% of the total shares	No. of	% of the total shares
			Shares	of the Company	Shares	of the Company
	At the beginning of the year		241800	7.44		
	Date	Reason				
	12/08/2016	Purchase	200000	6.15	441800	13.59
	At the End o	f the year			441800	13.59
4.	SUNNY MA	ARIA	No. of	% of the total shares	No. of	% of the total shares
	At the beginning of the		<b>Shares</b> 754000	of the Company 23.2	Shares	of the Company
	year	ning of the	/34000	23.2		
	Date	Reason				
	12/08/2016	Sale	(550000)	16.92	204000	6.28
	At the end of	f the year			204000	6.28
5.	NITIKA KH	HANNA				
	At the beginning of the year		451200	13.88		
	12/08/2016	Purchase	150000	4.62	601200	18.5
	23/09/2016	Purchase	5624	0.17	606824	18.67
	At the end of	f the year			606824	18.67

# 

S.	Particulars		Shareholdi	ng at	the	Cumulative	e shareholding
N.			beginning	of the	year	during the	year [31.03.2017]
			[01.04.2016	<u>[</u> ]			
	For Each of	the Top	No. of	% of	total	No. of	% of the total
	10 Sharehold	lers	Shares	shares of	the	Shares	shares of the
				Company			Company
1.	NITIKA KH	ANNA					
	At the beginn	ing of the year	451200		13.88		
	Date	Reason					
	12/08/2016	Purchase	150000		4.6	601200	18.49
						001200	10.15
	23/09/2016	Purchase	5624		0.17	606824	18.67
	At the end of	the year (or on				606824	
		separation, if					18.67
	separated during the year)						
2.	RAJESH KHANNA						
	At the beginn	ing of the year	279700		8.61		
	Date	Reason					
	23/09/2016	Purchase	11280		0.34	290980	8.95
		of the year (or				290980	8.95
		f separation, if					
	separated dur						
3.	KEWAL KR	RISHAN					
	At the beginn	ing of the year	281900		8.67		
	Date	Reason					
	23/09/2016	Purchase	3143		0.09	285043	8.77
		of the year (or				285043	8.77
		f separation, if					
	separated dur						
4.	PRABHA RA	ANI					
	At the beginn	ing of the year	48000		1.48		
		of the year (or				48000	1.48
		of separation, if					
	separated dur	ing the year)					

S. N.	Particulars		Shareholdi beginning of the year	ng at the [01.04.2016]	Cumulative Shareholding during the year [31.03.2017]		
	For Each of the 10 Shareholder	_	No. of Shares	% of total shares of the Company	No. of Shares	% of the total shares of the Company	
5.	SATISH KUM	AR					
	At the beginning	g of the year	39600	1.22			
	At the End of	the year (or			39600	1.22	
	on the date of s	separation, if					
	separated during	g the year)					
6.	KAMAL KISH	ORE					
	At the beginning	g of the year	21700	0.67			
	At the End of	the year (or			21700	0.67	
	on the date of s	=					
	separated during	g the year)					
7.	MANMOHAN						
	At the beginning	g of the year	5800	0.18			
	At the End of	the year (or			5800	0.18	
	on the date of s	separation, if					
	separated during						
8.		RASIKLAL					
	SHAH						
	At the beginning	g of the year					
	Date	Reason					
	07/10/2016	Purchase	1098	0.03	1098	0.03	
	14/10/2016	Purchase	1475	0.04	2573	0.08	
	18/11/2016	Purchase	95	0.00	2668	0.08	
	25/11/2016	Purchase	1740	0.05	4408	0.14	
	02/12/2016	Purchase	500	0.01	4908	0.15	
	06/01/2017	Purchase	20	0.00	4928	0.15	
	At the End of the year (or on the date of separation, if separated during the year)				4928	0.15	
9.	MUKESH KUN	MAR					
	At the beginning of the year						
	Date	Reason					
	23/12/2016	Purchase	4875	0.15			
	At the End of on the date of s separated during	separation, if			4875	0.15	

SN	Particulars	Shareholdi	ng	at	the	Cumulative	e S	nare	holo	ding
		beginning	of	the	year	during the	year [	31.0	3.20	<b>)17</b> ]
		[01.04.2016	]							
	For Each of the Top	No. of	% o	f total	shares	No. of	% 0	of th	ne 1	total
	10 Shareholders	Shares	of t	he Cor	npany	Shares	share	es	of	the
							Com	pany	7	
10	DAVINDER KUMAR									
	GARG									
	At the beginning of the year	4800			0.15					
	At the End of the year (or					4800			(	0.15
	on the date of separation, if									
	separated during the year)									

# (v) Shareholding of Directors and Key Managerial Personnel:

Sr. No.		Shareholdi beginning (01.04.2016	of the year	Shareholdi the year (31	ng at the end of 1.03.2017)
A)	Name of the Directors	No. of	% of total shares	No. of	% of total
		Shares	Of the Company	Shares	shares Of the
					Company
1.	Sunny Maria	754000	23.20	204000	6.28
2.	Shamli Maria	704600	21.68	904600	27.83
3.	Bharat Soni	100	0.003	100	0.003
4	Geeta Rani	0	0	100	0.003
<b>B</b> )	Key Managerial Personnel			I	
1.	Anuradha Rani (CFO)	200	0.01	200	0.01
2.	Sunil Dutt Maria (CEO)	800	0.02	800	0.02
3.	Sahil Khurana (CS)	0	0.00	0	0.00

# (VI) INDEBTEDNESS

# Indebtedness of the Company including interest/outstanding/accrued but not due for payment

Particular	Secured Loans	Unsecured	Deposit	Total
	Excluding	Loans		Indebtedness
	deposits			
Indebtedness at the beginning				
of the financial year				
(i) Principal Amount	57,24,455.14	Nil	Nil	57,24,455.14
(ii) Interest due but not paid	Nil	Nil	Nil	Nil
(iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	57,24,455.14	Nil	Nil	57,24,455.14
Changes in Indebtedness during the Financial year				
<ul> <li>Addition</li> </ul>	25,60,834	7,40,000	Nil	33,00,834
• Reduction	(13,02,362.22)	Nil	Nil	(13,02,362.22)
Net Change	12,58,471.78	7,40,000	Nil	19,98,471.78
Indebtedness at the end of the				
financial year				
(i) Principal Amount	69,82,926.92	7,40,000	Nil	77,22,926.92
(ii) Interest due but not paid	Nil	Nil	Nil	Nil
(iii) Interest accrued but not due	Nil	Nil	Nil	Nil
Total (i+ii+iii)	69,82,926.92	7,40,000	Nil	77,22,926.92

# VII. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

Sr.	Particulars of Remuneration	Name o	f Directors	Total Amount	
No.		Sunny Maria (M.D.)	Shamli Maria		
1.	Gross Salary	(M.D.)	(W.T.D.)		
	<ul> <li>(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961</li> <li>(b) Value of perquisites u/s 17(2)</li> <li>Income-tax Act, 1961</li> <li>(c) Profits in lieu of salary under</li> </ul>	2,40,000 - - -	3,00,000	5,40,000 - - -	
	section 17(3) Income-tax Act,1961				
2.	Stock Option	-	-	-	
3.	Sweat Equity	-	-	-	
4.	Commission -as % of profit -others, specify	-	-	-	
5.	Others, please specify	-	-	-	
	Total (A)	2,40,000	3,00,000	5,40,000	
	Ceiling as per the Act	-	-	30,00,000#	

<sup>#</sup> Individual limit is Rs. 30,00,000 as per Schedule-V of the Companies Act, 2013.

# **B.** Remuneration to other directors.

Sr.	Particulars of	Name of Di	rectors	Total Amount
No.	Remuneration			
		Inderjit Singh Jassal	Bharat Soni	
1.	Independent Directors			
	• Fee for attending	-	-	-
	board/			
	Committee meetings	-	-	-
	<ul> <li>Commission</li> </ul>	-	-	-
	<ul> <li>Others, Please specify</li> </ul>	-	-	-
	Total (1)			
	Other Non Executive			
	Directors			
	• Fee for attending	-	-	-
	board/ Committee			
	meetings			
	<ul> <li>Commission</li> </ul>	-	-	-
	• Others, Please specify	-	_	-
	Total (2)	-	-	-
	Total (B)+(1)+(2)	-	-	-
	Total Managerial	-	-	_
	Remuneration			
	Overall Ceiling as per the Act	-	-	-

# C. Remuneration to key managerial personnel other than MD/MANAGER/WTD

Sr.	Particulars of Remuneration	Particulars of Remuneration Key Managerial Person			
No.					
		Sunil Dutt	Sahil	Anuradha	
		Maria	Khurana	Rani	
		(CEO)	(CS)	(CFO)	
	Gross Salary				
	(a) Salary as per provisions				
	contained in section 17(1) of	0	2,70,000	0	2,70,000
	the Income-tax Act, 1961				
	(b) Value of perquisites u/s				
	17(2) Income-tax Act, 1961				
	(c )Profits in lieu of salary				
	under section 17(3) Income-tax				
	Act,1961				
2.	Stock Option	-	-	-	-
3.	Sweat Equity	-	-	-	-
4.	Commission	-	-	-	-
	-as % of profit				
	- others, specify				
5.	Others, please specify	-	-	-	-
	Total	0	2,70,000	0	2,70,000

# VIII. PENALITIES/PUNISHMENT/COMPOUNDING OF OFFENCES:-

Туре	Section of the Companies Act	<b>Brief Description</b>	Details of Penalty/ Punishment	Authority [RD/NCLT /COURT]	Appeal Made, if Any (give Details)
			/Compounding		
			Fee imposed		
A. COMPA	NY				
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil
Compounding	Nil	Nil	Nil	Nil	Nil
B. DIRECT	ORS		I	1	
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil
Compounding	Nil	Nil	Nil	Nil	Nil
C. OTHER	OFFICERS IN DE	EFAULT			
Penalty	Nil	Nil	Nil	Nil	Nil
Punishment	Nil	Nil	Nil	Nil	Nil
Compounding	Nil	Nil	Nil	Nil	Nil

# For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

**Annexure-IV** 

# SECRETARIAL AUDIT REPORT (FORM MR-3) FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2017

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014]

To
The Members
Northlink Fiscal and Capital Services Limited
86 Mall Road, Civil Lines,
Ludhiana-141001

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Northlink Fiscal and Capital Services Limited (hereinafter called the company). Secretarial Audit was conducted in a manner that provided to us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of secretarial audit, we hereby report that in our opinion, the company has, during the audit period covering the financial year ended on 31st March, 2017 complied with the statutory provisions listed hereunder and also that the company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter.

We have examined the books, papers, minute books, forms and returns filed and other records maintained by Company for the financial year ended on 31st March, 2017 according to the provisions of:

- (i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- (ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- (iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- (iv) Foreign Exchange Management Act, 1999 and the rules and regulations made there under to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings:- Not Applicable during the audit period
- (v)The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
  - (a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
  - (b)The Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015;
  - (c)The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015.
  - (d)The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009;
  - (e) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999:- Not applicable during the audit period;

- (f) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008:- Not applicable during the audit period;
- (g) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client;
- (h) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009:- Not applicable during the audit period
- (i) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998:- Not applicable during the audit period.
- (vi) We have relied on the representation made by the Company & its Officers that company does not have any manufacturing unit so the other acts such as Environmental Laws & Labour Laws are not applicable to the company during the audit period.

We have also examined compliance with the applicable clauses of the following:

- (i) Secretarial Standards (SS-1 and SS-2) issued by The Institute of Company Secretaries of India
- (ii) The Listing Agreements entered into by the Company with Bombay Stock Exchange Limited & Metropolitan Stock Exchange of India Limited;
- (iii) NBFC Reporting Compliance as per Circular No. DNBS (PD).CC.No.03.02.02/2015-16:- Company has not filled Annual Return NBS-9 for the F.Y. 2016-17.

During the period under review the Company has generally complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

# We further report that

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the board meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decisions are carried through while the dissenting members' views are captured and recorded as part of minutes if any.

We further report that there are adequate systems and processes in the company commensurate with the size and operations of the company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

We further report that company has dealt with special business during the financial year 2016-17. Company conducted an Extra-Ordinary General Meeting as on  $16^{\rm th}$  March, 2017 after giving proper notice to the shareholders of the company. Company also complied with the provision of e-voting.

• Company increased its authorized capital from Rs. 3,50,00,000 (Rs. Three Crore Fifty Lakh only) comprising 35,00,000 (Thirty Five Lakh) equity share of face value of Rs. 10 Each to Rs. 5,50,00,000 (Rs. Five Crore Fifty Lakh only) comprising 55,00,000 (Fifty Five Lakh) equity share of face value of Rs. 10 Each. So an Authorized Capital clause has been altered in the Memorandum of Association in the company after getting approval from shareholders through ordinary resolution.

• Company issued 20,00,000 (Twenty Lakh) warrants at Rs. 11 (Rs. 10 face Value and Rs. 1 Premium), optionally converted into equal numbers of equity shares face value of Rs. 10 each on preferential basis after getting approval from the shareholders by through special resolution.

For B.K. Gupta & Associates, Company Secretaries

> sd/-(Bhupesh Gupta)

FCS No.:4590 C.P. No.: 5708

Place: - Ludhiana Date: - 30.05.2017

*Note:* This report is to be read with our letter of even date which is annexed as Annexure A and forms an integral part of this report.

Annexure:-A

To
The Members
Northlink Fiscal and Capital Services Limited
86 Mall Road, Civil Lines,
Ludhiana-141001

- **1.** Maintenance of secretarial record is the responsibility of the management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- **2.** We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the secretarial records. The verification was done on the random test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- **3.** We have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- **4.** Where ever required, we have obtained the management representation about the compliance of laws, rules and regulations and happening of events etc.
- **5.** The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on random test basis.
- **6.** The Secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For B.K. Gupta & Associates, Company Secretaries

> sd/-(Bhupesh Gupta) FCS No.:4590

> > C.P. No.: 5708

Place: - Ludhiana Date: - 30.05.2017

**Annexure-V** 

# NOMINATION AND REMUNERATIONPOLICY OF NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED

(U/s178oftheCompaniesAct,2013andRegulation 19 ofthe SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

### 1.PREFACE:

In pursuance of the Northlink Fiscal and Capital Services Limited policy to consider human resources as its invaluable assets, to pay appropriate remuneration to all Directors, Key Managerial Personnel and employees of the Company, to harmonize the aspirations of human resources consistent with the goals of the Company and in terms of the provisions of Section 178 of the Companies Act, 2013 and Regulation 19 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, this policy on Nomination and Remuneration of Directors, Key Managerial Personnel and Senior Management has been re-constituted by the Board of Directors in their meeting held on  $10^{th}$  December, 2015.

In order to align with the provisions of the Companies Act, 2013 and the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board re-constituted "Nomination and Remuneration Committee" on  $10^{th}$ December, 2015.

# 2. OBJECTIVES:

- a) To lay down criteria and terms and conditions with regard to identifying persons who are qualified to become Directors (Executive and Non-Executive) and persons who may be appointed in Senior Management and Key Managerial positions and to determine their remuneration.
- **b)** To determine remuneration based on the Company's size and financial position and trends and practices on remuneration prevailing in peer companies, in the similar industry.
- **c)** To carry out evaluation of the performance of Directors, as well as Key Managerial and Senior Management Personnel.
- **d)** To provide them reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- **e)** To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.

# 3. DEFINITIONS:

# (a) Key Managerial Personnel:

- (i) Managing Director;
- (ii) Company Secretary;
- (iii) Chief Executive officer
- (iv) Chief Financial Officer; and
- (v) Such other officer as may be prescribed.
- **(b) Senior Management:** Senior Management means personnel of the company who are members of its core management team excluding the Board of Directors. This would also include all members of management one level below the Executive Directors including all functional heads.

# 4. APPLICABILITY:

# The Policy is applicable to:

- Directors (Executive and Non-Executive)
- Key Managerial Personnel
- Senior Management Personnel

## 5. ROLE OF COMMITTEE:

# The role of the Committee, inter alia, will be the following:

- **a)** To formulate a criteria for determining qualifications, positive attributes and independence of a Director;
- b) to recommend to the Board the appointment and removal of Senior Management;
- **c)** To carry out evaluation of Director's performance and recommend to the Board appointment / removal based on his / her performance;
- **d)** To recommend to the Board on policy relating to remuneration for Directors, Key Managerial Personnel and Senior Management;
- **e)** to make recommendations to the Board concerning any matters relating to the continuation in office of any Director at any time including the suspension or termination of service of an Executive Director as an employee of the Company subject to the provision of the law and their service contract;
- f) ensure that level and composition of remuneration is reasonable and sufficient, relationship of remuneration to performance is clear and meets appropriate performance benchmarks,
- g) to devise a policy on Board diversity;
- h) to develop a succession plan for the Board and to regularly review the plan.

### 6. MEMBERSHIP:

- **a)** The Committee shall consist of a minimum 3 non-executive directors, out of which half shall be independent.
- b) Minimum two (2) members shall constitute a quorum for the Committee meeting.
- c) Membership of the Committee shall be disclosed in the Annual Report.
- d) Term of the Committee shall be continued unless terminated by the Board of Directors.

#### 7. CHAIRMAN:

- a) Chairman of the Committee shall be an Independent Director.
- **b)** Chairman of the Company may be appointed as a member of the Committee but shall not be a Chairman of the Committee.
- c) In the absence of the Chairman, the members of the Committee present at the meeting shall choose one amongst them to act as Chairman.
- **d)** Chairman of the Nomination and Remuneration Committee meeting could be present at the Annual General Meeting or may nominate some other member to answer the shareholders' queries.

# 8. FREQUENCY OF MEETINGS:

The meeting of the Committee shall be held at such regular intervals as may be required.

# 9. COMMITTEE MEMBERS' INTERESTS:

- a) A member of the Committee is not entitled to be present when his or her own remuneration is discussed at a meeting or when his or her performance is being evaluated.
- b) The Committee may invite such executives, as it considers appropriate, to be present at the meetings of the Committee.

# 10. SECRETARY:

The Company Secretary of the Company shall act as Secretary of the Committee.

# **11. VOTING:**

- a) Matters arising for determination at Committee meetings shall be decided by a majority of votes of Members present and voting and any such decision shall for all purposes be deemed a decision of the Committee.
- b) In the case of equality of votes, the Chairman of the meeting will have a casting vote.

#### 12. NOMINATION DUTIES:

The duties of the Committee in relation to nomination matters include:

- **a)** Ensuring that there is an appropriate induction & training programme in place for new Directors and members of Senior Management and reviewing its effectiveness.
- **b)** Ensuring that on appointment to the Board, Non-Executive Directors receive a formal letter of appointment in accordance with the provisions provided under the Companies Act, 2013.
- **c)** Determining the appropriate size, diversity and composition of the Board; Setting a formal and transparent procedure for selecting new Directors for appointment to the Board.
- **d)** Developing a succession plan for the Board and Senior Management and regularly reviewing the plan.
- **e)** Evaluating the performance of the Board members and Senior Management in the context of the Company's performance from business and compliance perspective.
- f) Making recommendations to the Board concerning any matters relating to the continuation in office of any Director at any time including the suspension or termination of service of an Executive Director as an employee of the Company subject to the provision of the law and their service contract.
- g) Due to reasons for any disqualification mentioned in the Companies Act, 2013 read with rules made there under, recommending, to the Board with reasons recorded in writing, removal of a Director, KMP or Senior Management Personnel.
- h) Delegating any of its powers to one or more of its members of the Committee.
- i) Recommend any necessary changes in this policy to the Board.
- j) Considering any other matters as may be required by the Board.

#### **13. REMUNERATION DUTIES:**

The duties of the Committee in relation to remuneration matters include:

- a) To consider and determine the remuneration based on the performance and also bearing in mind that the remuneration is reasonable and sufficient to attract, retain and motivate members of the Board and such other factors as the Committee shall deem appropriate.
- **b)** To approve the remuneration of the Senior Management including key managerial personnel of the Company.
- c) To delegate any of its powers to one or more of its members of the Committee.
- **d)** To consider any other matters as may be required by the Board.

# 14. MINUTES OF COMMITTEE MEETING:

The minutes of all the proceedings of all meetings must be signed by the Chairman of the Committee at the subsequent meeting. Minutes of the Committee meetings will be tabled at the subsequent Board meetings.

# 15. EEFECTIVE DATE & AMENDMENTS:

This policy will be effective from  $10^{th}$ December, 2015 and may be amended subject to the approval of Board of Directors.

By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

## **MANAGEMENT DISCUSSION AND ANALYSIS REPORT**

#### **INDUSTRY STRUCTURE AND DEVELOPMENTS:**

Non Banking Financial Companies (NBFCs) have become an integral part of India's financial system. In recent times NBFCs have emerged as lenders to both companies and individuals. When it comes to lending, NBFCs are generally regarded to be complementary to banks and are often able to offer better services and products to their customers. In spite of strong competition face by the NBFCs, the inner strength of NBFCs viz. local knowledge, credit appraisal skill, well trained collection machinery, close monitoring of borrowers and personalized attention to each client, are catering to the needs of small and medium enterprises in the rural and semi urban areas. NBFCs are playing significant role in financing needs and have reached the gross root level through Micro finance.

# Opportunities and Threats

# OPPORTUNITIES & THREATS, RISKS & CONCERNS, PERFORMANCE AND OUTLOOK

The company bears the normal risk in terms of inherent business risk in the kind of business the company is into. The Board of the company has taken a balanced approach for investing in these activities. After bad experience in the past, the Board is adopting a cautious approach and not an aggressive one. After stabilization for existing business, the company will foray into other related areas to have good growth in future.

# • INTERNAL CONTROL AND THEIR ADEQUACY

Internal control measures and systems are established to ensure the correctness of the transactions and safe guarding of the assets. The control systems set on place and further supplemented by MIS which provided for planned expenditure and information in disposal and acquisition of assets.

# • FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The Company has achieved a turnover of Rs. 419.62 Lakh and has earned profit of Rs. 5.00 Lakh during the year under review.

# • MATERIAL DEVELOPMENT IN HUMAN RESOURCES AND INDUSTRIAL RELATION FRONT, INCLUDING NO. OF PEOPLE EMPLOYED

Your company continues to lay great stress on its most valuable resource people. Continuous training, both on the job and in an academic setting, is a critical input to ensure that employees at all levels are fully equipped to deliver a wide variety products and services to the customers of the company.

The company had employed 9 persons during the financial year 2016-17.

### • CAUTIONARY STATEMENT

Statements in the Management Discussion and Analysis Report describing our company objectives, expectations or predictions may be forward looking within the meaning of applicable regulations and other legislations. Actual results may differ materially from those expressed in the statement. Important factors that could influence company operations include global and domestic financial market conditions affecting the interest rates, availability of resources for the financial sector, market for lending, changes in regulatory directions issued by the Government, tax laws, economic situation and other relevant factor.

By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

# **CORPORATE GOVERNANCE REPORT**

Corporate Governance is a set of systems, processes and principles which ensure that a Company is governed in the best interest of all stakeholders. It is about promoting fairness, equity, transparency, accountability and respect for laws. It provides a structure that works for the benefit of everyone concerned, by ensuring that the Company adheres to ethical standards, laws and accepted best practices.

The aim of 'Good Corporate Governance' is to manage affairs of the Company in a transparent manner in order to maximize long-term value of the Company for the benefits of its shareholders and all other stakeholders.

# 1. A brief statement on Company's Philosophy on code of Corporate Governance.

This Report on Corporate Governance forms part of the Annual Report. Corporate Governance refers to a combination of laws, regulations, procedures, implicit rules and good corporate practices which ensure that a Company meets its obligations to optimize shareholders' value and fulfill its responsibilities to the community, customers, employees, Government and other segments of society.

The Principles of Corporate Governance and Code of Business Principles are the cornerstones of your Company. Your Company believes these principles distinguish a well managed Company from a not so well managed Company. These principles ensure transparency, integrity and accountability which are vital for the long and sustained growth of your Company.

Your Company has been practicing these principles long before these were made mandatory for listed Companies.

Your Company's endeavor has always been to engage persons of eminence as independent directors who can contribute to the corporate strategy, provide an external perspective and be a source of challenge and evaluation wherever appropriate. Your Company has the good fortune of having independent directors.

## 2. Board of Directors

## a) Size and composition of the Board

The Company has a strong and broad-based Board consisting of five Directors with adequate blend of professionals, executive, non-executive and independent Directors. The Composition of the Board of Directors comprises of eminent and distinguished personalities, two of which are executive directors and three non-executive directors out of which two are an independent. The details of the composition of the Board, number of Directorships & Committee positions held by each of the Directors are given hereunder:-

Name	Designation	Category	Number of Directorsh ips held#	Number of Board Committee memberships held@	Number of Board Committee Chairmanships held@
Sh. Sunny Maria	Managing Director	Promoter	2	-	-
Smt. Shamli Maria	Executive Director	Promoter	1	1	-
Smt. Geeta Rani	Non- Executive Director	Promoter	1	2	1
Sh. Bharat Soni	Non- Executive Director	Independent	1	3	2
Sh. Inderjit* Singh Jassal	Director	Independent	1	3	-

Sh. Jatinder*	Non-	Independent	-	-	-
Kumar	Executive -				
Mehra	Independent				
	Director				

#including Northlink Capital and Fiscal Services Limited

\*Sh. Jatinder Kumar Mehra, Director of the company vacate as on 26.06.2016 due to his sad demise and Sh. Inderjit Singh Jassal Director of the company being appointed as on 13.08.2016

@ Board Committee for this purpose includes Audit Committee, Nomination & Remuneration Committee and Stakeholders Relationship Committee (Including Board Committee of Northlink Capital and Fiscal Services Limited).

None of the Directors is a member of more than 10 Board level Committees or a Chairman of more than 5 such Committees as required under Regulation 26 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### b) Number of Board Meetings

During the year under review, Five Board Meetings were held on the following dates:

Date of Board Meeting	Board Strength	Number of Directors present
22 <sup>th</sup> April, 2016	5	5
30 <sup>th</sup> May, 2016	5	5
13st August, 2016	4	4
14 <sup>th</sup> November, 2016	5	5
14 <sup>th</sup> February, 2017	5	5

### c) Directors' Attendance Record and directorships held

The following table gives details of the Directors' Attendance Record at the Board Meetings

Name of the Director	Number of	Number of Board Meetings		
	Held	Attended		
Sh. Sunny Maria	5	5		
Smt. Shamli Maria	5	5		
Smt. Geeta Rani	5	5		
Sh. Bharat Soni	5	5		
Sh. Indrejit Singh Jassal	2	2		
Sh. Jatinder Kumar Mehra	2	2		

### d) Materially significant related party transactions

Related Parties and transactions with them as required under Accounting Standard 18 (AS-18) are furnished under paragraph no. 25 of the Notes to the Accounts attached with the financial statements for the year ended March 31st, 2017.

The transactions with the related parties are neither materially significant nor they have any potential conflict with the interests of the Company at large. Also there has not been any non-compliance by the Company in respect of which penalties or strictures were imposed by Stock Exchange, SEBI or by any other statutory authority during the period under review.

### e) Board Committees

The Board has constituted the Audit Committee, Nomination & Remuneration Committee and Stakeholders Relationship Committee. The Board is responsible for constituting, assigning, co-opting and fixing the terms of reference for the committees. Recommendations/decisions of the committee are submitted to the Board for approval. The quorum for meetings is either two members or one third of the members of the committees, whichever is higher. **Further** Due to sad demise of Sh. Jatinder Kumar Mehra as on

26.06.2016, board in their meeting held on 13.08.2016 changes the composition of respective committees of the company detail of which given hereunder.

### • AUDIT COMMITTEE

Your Company has audit committee as per requirement under Sec 177 of Companies Act 2013 and Regulation 18 of SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015.

N.	Audit Committee Composition		
No.	Before 13.08.2016	After 13.08.2016	
1	Sh. Jatinder Kumar Mehra (Chairman)	Sh. Bharat Soni (Chairman)	
2	Sh. Bharat Soni (Member)	Sh. Inderjit Singh Jassal (Member)	
3	Smt. Shamli Maria (Member)	Smt. Shamli Maria (Member)	

Sh. Bharat Soni (Chairman) and Sh. Inderjit Singh Jassal (Members) is an Independent Director of the company.

The committee met four times during the last year on 30.05.2016, 13.08.2016, 14.11.2016, and 14.02.2017 the details of which are as under:

	No of Meetings		
Director	Held	Attended	
Sh. Bharat Soni	4	4	
Smt. Shamli Maria	4	4	
Sh. Inderjit Singh Jassal	2	2	
Sh. Jatinder Kumar Mehra	1	1	

Sh. Inderjit Singh appointed as an additional director by board of director as on 13.08.2016, who later on appointed as an Independent Director by the member in the AGM held on 24/09/2016. So Sh. InderJit Singh Jassal attended the committee meeting held as on 14.11.2016 and 14.02.2017 respectively.

No Sitting Fees was paid during the year for attending meetings of Audit Committee.

### • STAKEHOLDERS RELATIONSHIP COMMITTEE

Your company has always approach for the best relationship with its stakeholders for this company has also Stakeholders Relationship Committee to resolve the grievances for the shareholders.

No.	Stakeholder Relationship Committee Composition		
NO.	Before 13.08.2016	After 13.08.2016	
1	Smt. Geeta Rani (Chairman)	Smt. Geeta Rani (Chairman)	
2	Sh. Bharat Soni (Member)	Sh. Bharat Soni (Member)	
3	Sh. Jatinder Kumar Mehra (Member)	Sh. Inderjit Singh Jassal (Member)	

The committee met five times during the last year on 30.04.2016, 30.05.2016, 13.08.2016, 14.11.2016, and 14.02.2017 the details of which are as under:

Director	No of Meetings		
Director	Held	Attended	
Smt. Geeta Rani	5	5	
Sh. Bharat Soni	5	5	
Sh. Inderjit Singh Jassal	2	2	
Sh. Jatinder Kumar Mehra	2	2	

Sh. Inderjit Singh appointed as an additional by board of director as on 13.08.2016, who later on appointed as an Independent Director by the member in the AGM held on 24/09/2016. So Sh. InderJit Singh Jassal attended the committee meeting held as on 14.11.2016 and 14.02.2017 respectively.

Mr. Sahil Khurana, Company Secretary was the Compliance Officer of the Company upto 31.03.2017. Now Sh. Sunny Maria (Managing Director) for the time being has been designated as Compliance officer the company.

No Sitting Fees was paid during the year for attending meetings of Stakeholders Relationship Committee. No investor grievance was pending on March 31, 2017.

### • NOMINATION AND REMUNERATION COMMITTEE

Your Company has Nomination and Remuneration committee as per requirement under Sec 178 of Companies Act 2013 and Regulation 19 of SEBI (Listing Obligation and Disclosure Requirements) Regulation, 2015. Composition of Nomination and Remuneration Committee which is as follows:-

No.	Nomination and Remuneration Composition		
	Before 13.08.2016	After 13.08.2016	
1	Sh. Jatinder Kumar Mehra (Chairman)	Sh. Bharat Soni (Chairman)	
2	Sh. Bharat Soni (Member)	Sh. Inderjit Singh Jassal (Member)	
3	Smt. Geeta Rani (Member)	Smt. Geeta Rani (Member)	

The committee met as on 13.08.2016 during the financial year 2016-17 for the evaluation and recommendation to the board of the appointment of Sh. Inderjit Singh Jassal as director of the company.

Director	No of Meetings	
2 in Color	Held	Attended
Sh. Bharat Soni	1	1
Smt. Shamli Maria	1	1

No Sitting Fees was paid during the year for attending meeting of Nomination and Remuneration Committee.

### 3. Management

The Management Discussion and Analysis Report have been included in this Annual Report and include discussion on the matters specified in the Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

### 4. Code of Conduct

The Board has laid down a code of conduct for all Board members and Senior Management of the Company. All Board members and Senior Management Personnel have complied with the Code of Conduct. Declaration to this effect signed by the Chairman-cum-Managing Director is enclosed with the Annual Report.

### 5. Shareholders

### a) Disclosures regarding appointment or re-appointment of Directors

- i. Sh. Inderjit Singh who was appointed as an additional director by the board of directors in their meeting held on 13.08.2016, appointed as an Independent Director by the member of the Company in their AGM held on 24.09.2016.
- ii. Smt. Geeta Rani, Director of your company is liable to retire by rotation in the coming annual general meeting. Board consider her experience and recommend her reappoint for the Smt. Geeta Rani to the members.

### b) Communication to Shareholders

The quarterly, half yearly and annual results are generally published in The Business Standard Hindi and English Edition.

### c) Compliance Officer

Mr. Sunny Maria is the Compliance Officer of the Company. He can be contacted for any investors' related matter relating to the Company. His contact nos. is 91-161-2449890 and e-mail ID is <a href="mailto:northlink86mall@gmail.com">northlink86mall@gmail.com</a>

### d) General Body Meetings

I. The details of last three Annual General Meetings were held as per the details given below:

Year	Venue	Date & Time
22 <sup>nd</sup> AGM	86, Mall Road, Civil Lines, Ludhiana,	24th September, 2016 at 11:00 a.m.
2015-2016	(Pb.)-141001	
21st AGM	86, Mall Road, Civil Lines, Ludhiana,	30 <sup>th</sup> September, 2015 at 03:00 p.m.
2014-2015	(Pb.)-141001	
20 <sup>th</sup> AGM	86, Mall Road, Civil Lines, Ludhiana,	27 <sup>th</sup> September, 2014 at 02:00 p.m.
2013-2014	(Pb.)-141001	

### e) Postal Ballot:

There was no resolution passed by the members through postal ballot during the financial year 2016-17.

### 6. Means of Communication

Timely disclosure of consistent, comparable, relevant & reliable information on corporate financial performance is at the core of good governance. Towards this end:

- **a) Quarterly/Half Yearly/Annual Results:** Quarterly, half yearly and annual results of the company are sent to the stock exchanges immediately after they are approved by the Board.
- **b) Publication of Quarterly/Half Yearly/Annual Results**: Quarterly, half yearly and annual results of the company are published in the prescribed format within 48 hours of the conclusion of the meeting of the Board, at least in one English national newspaper and in one vernacular newspaper of Punjab, where the registered office of the company is situated.

# Quarterly financial results during the financial year 2016-17 were published as detailed below"-

Quarter Ended	Date of Board Meeting	Date of Publication	Name of Newspapers
30.06.2016	13.08.2016	15.08.2016	The Business Standard (English) Desh Sewak (Punjabi)
30.09.2016	14.11.2016	15.11.2016	The Business Standard (English) Desh Sewak (Punjabi)
31.12.2016	14.02.2017	15.02.2017	The Business Standard (English) Desh Sewak (Punjabi)
31.03.2017	30.05.2017	31.05.2017	The Business Standard (English) Desh Sewak (Punjabi)

**(c) Website:** Quarterly, half yearly and annual results of the company are sent to the stock exchanges as well as displayed on Company's websitewww.northlink.co.in at the time of its release to the media.

### 7. General Shareholders Information

The following information would be useful to our shareholders:

### a) Annual General Meeting

Date & Time : 27.09.2017 at 03.00 P.M.

Venue : 86, Mall Road, Civil Lines, Ludhiana, Punjab-141001.

Financial Year: 1st April 2016 to 31st March 2017.

### b) Financial Calendar:

Last financial year of the Company was of twelve months from 1<sup>st</sup> April, 2016 to 31<sup>st</sup> March, 2017. Tentative financial calendar of the Company for the year 2017-2018 shall be as follows:

Board Meetings to take on record	Schedule
Financial Results for the quarter ending 30th June, 2017	During August,2017
Financial Results for the quarter ending 30th Sep, 2017	During November,2017
Financial Results for the quarter ending 31st Dec, 2017	During February,2018
Financial Results for the quarter ending 31st March, 2018	During May,2018

### c) Date of Book Closure:

22.09.2017 to 27.09.2017 (both days inclusive)

### d) The shares of the Company are listed on the following stock exchange:

	Name	e and Address of Stock Exchanges	Stock Code
Ī	i.	Bombay Stock Exchange Limited	539110
	ii.	Metropolitan Stock Exchange of India Limited	NFCSL

There are no pending dues with Exchanges.

### e) Registrar & Transfer Agent

Skyline Financial Services Private Limited D-153-A, First Floor Okhla Industrial Area, Phase-I New Delhi- 110020

Fax: 011-26812682

Phones: 011-64732681-88

E-mail: admin@skylinerta.com

### f) Market price data

Monthly high and low prices of equity shares of Northlink Fiscal and Capital Services Limited at the Stock Exchange, Mumbai (BSE) in comparison to Sensex are given hereunder:-

Month	BSE					
Month	Share Prices			Sensex		
	High	Low	Volume	High	Low	
April, 2016	-	-	-	26,100.54	24,523.20	
May, 2016	23.15	23.15	1	26,837.20	25,057.93	
June, 2016	22.00	16.30	8	27,105.41	25,911.33	
July, 2016	15.50	11.50	8	28,240.20	27,034.14	
August, 2016	10.95	8.60	18	28,532.25	27,627.97	
September, 2016	9.00	8.60	2	29,077.28	27,716.78	
October, 2016	8.17	8.17	6	28,477.65	27,488.30	
November, 2016	10.62	8.57	18	28,029.80	25,717.93	
December, 2016	10.10	10.10	1	26,803.76	25,753.74	
January, 2017	9.60	9.60	1	27,980.39	26,447.06	
February, 2017	9.12	7.83	4	29,065.31	27,590.10	
March, 2017	7.44	7.44	1	29,824.62	28,716.21	

Source: www.bseindia.com

### g) Share transfers

Share transfers are done by the Company's Registrar and Share Transfer agents Skyline Financial Services Private limited, New Delhi. Share transfers are registered and returned within a period of 30 days from the date of receipt.

### h) Dematerialization of Shares

91.76% of Equity Shares of the Company are in dematerialized form as on 31st March, 2017. The shares of the Company are available for dematerialization with both the depositories i.e. NSDL and CDSL vide ISIN No. INE736P01019

### i) Outstanding Convertible Instruments

Your company issued 20,00,000 (Twenty Lakh) warrants on preferential basis during the during financial year 2017-18 carrying an option to the holder of such warrants to convert into equal number of shares.

### j) Shareholding Pattern:

Shareholding pattern of Northlink Fiscal and Capital Services Limited as on March 31st, 2016 and March 31st, 2017 for the purpose of reporting in the Annual Report of the Company for the year 2016-17 is given as under:-

	As on 31.03.	2017	As on 31.03.2016		
Category	No. of Equity	%	No. of Equity	%	
	Shares	90	Shares		
Promoter & Promoter Group	2371304	72.96	1913080	58.86	
Mutual Funds/ UTI					
Body Corporate	13106	0.40	39060	1.20	
NRIs					
Others	865590	26.64	1297860	39.94	
Total	3250000	100	3250000	100	

### k) Distribution of Shareholding

As on March 31st, 2017 the distribution of shareholding was as follows:

Range No of Shares	Share	holders	No. of Shares	/ Debentures
	Number % of Total No.		Number	% of Total No.
Up to 500	562	86.06	58619	1.8
501 to 1000	50	7.66	46873	1.44
1001 to 2000	13	1.99	21008	0.65
2001to 3000	6	0.92	15470	0.48
3001 to 4000	4	0.61	14300	0.44
4001 to 5000	7	1.07	32303	0.99
5001 to 10000	1	0.15	5800	0.18
10001 And Above	10	1.53	3055627	94.02
Total	653	100.00	3250000	100.00

## l) Address for Correspondence

Northlink Fiscal and Capital Services Limited,

Regd. Office: 86, Mall Road, Civil Lines,

Ludhiana (Pb.)-141001 Phone Nos. 0161-2449890

# By Order of the Board For Northlink Fiscal and Capital Services Limited

Place: Ludhiana Date: 30.05.2017

sd/-	sd/-
(Sunny Maria)	(Shamli Maria)
<b>Managing Director</b>	Director
DIN 01006699	DIN 02915048
62-B, Kitchlu Nagar	62-B, Kitchlu Nagar
Ludhiana-141001	Ludhiana-141001



### STATUTORY AUDITOR'S CERTIFICATE ON COMPLIANCE OF CORPORATE GOVERNANCE

To

The Members

**Northlink Fiscal and Capital Services Limited** 

We have examined the compliance of the conditions of the Corporate Governance by Northlink Fiscal and Capital Services Limited for the year ended 31<sup>st</sup> March 2017, as per the relevant provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ('Listing Regulations') as referred to in Regulation 15(2) of the Listing Regulations for the period April 01, 2016 to March 31, 2017.

In our opinion and to the best of our information and according to the explanations given to us and based on the representations made by the Directors and Management, we certify that:

- (i) The Paid-up Equity Share Capital of the Company as on March 31, 2017 is Rs. 3,25,00,000/-(Rupees Three Crores Twenty Five Lakh only).
- (ii) The Net Worth of the Company as on March 31, 2017 is Rs. 3,49,03,590/- (Rupees Three Crores Forty Nine Lakh Three Thousand Five Hundred Ninety only.)

Accordingly, as per Regulation 15(2) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 compliance of conditions of Corporate Governance is not applicable on the Company. However, the Company has voluntarily complied with the conditions of the Corporate Governance as stipulated in the above-mentioned SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of an opinion on the Financial Statements of the Company.

We state that no investor grievance is pending for a period of exceeding one month against the Company as per the records maintained by the Stakeholders Relationship Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For Parmod G. Gupta & Associates Chartered Accountants

FRN: 018870N

sd/-(Parmod Gupta) Partner M.No. 096109

Date: - 30.05.2017 Place: - Ludhiana

# <u>CERTIFICATION BY CHIEF EXECUTIVE OFFICER (CEO) AND CHIEF FINANCIAL</u> <u>OFFICER (CFO)</u>

(Pursuant to Regulation 17(8) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)

To,

# The Board of Directors Northlink Fiscal and Capital Services Limited,

We, Sh. Sunil Dutt Maria Chief Executive Officer & Smt. Anuradha Rani Chief Financial Officer of the Company hereby certify that:-

- a. We have reviewed Financial Statements and the Cash Flow Statement for the year ended 31st March, 2017 and to the best of our knowledge and belief;
  - i. These statements do not contain any materially untrue statement or omit any material fact or contain statement that might be misleading;
  - ii. These statements together present a true and fair view of the Company's affair and are in compliance with existing accounting standards, applicable laws and regulations;
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or in violation of the Company's code of conduct;
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have not found any significant deficiencies in the design or operation of such internal controls;
- d. We have indicated to the Auditors and the Audit Committee that there are:
  - i. No significant changes in internal control over financial reporting during the year;
  - ii. No significant changes in accounting policies during the year; and
  - iii. No instances of significant fraud have come to our notice, which involve the management or an employee of the Company having significant role in the Company's internal control system.

### For Northlink Fiscal and Capital Services Limited

Place: Ludhiana

sd/-

sd/-

Date: 30.05.2017

(Sunil Dutt Maria) Chief Executive Officer

House No-62 B, Ward-

(Anuradha Rani) Chief Financial Officer 62-B, Kitchlu Nagar

54 Kitchlu Nagar

Ludhiana

Civil Lines

141001 PB IN

Ludhiana

# <u>Declaration by Chief Executive Officer under Regulation 26 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015)</u>

I Sunil Dutt Maria Chief Executive Officer of the Company hereby certify that all the Members of Board of Directors and Senior Management Personnel have affirmed compliance with the Code of Conduct of Board of Directors and Senior Management.

For and on behalf of the Board For Northlink Fiscal and Capital Services Limited

sd/-(Sunil Dutt Maria) Chief Executive Officer House No-62 B, WARD-54 Kitchlu Nagar Civil Lines Ludhiana 141001

Place :- Ludhiana Date :- 30.05.2017

### **INDEPENDENT AUDITOR'S REPORT**

To the Members of

NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED

### **Report on Financial Statements**

We have audited the accompanying financial statements of **NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED** ("the Company"), which comprise the standalone Balance Sheet as at March 31, 2017, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### Managements' Responsibility for the Financial Statements

The company's Board of Directors is responsible for the matters stated in Section 134 (5) of The Companies Act,2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance, cash flows and changes in equity of the Company in accordance with the Accounting principles generally accepted in India, including the Indian Accounting Standards specified under 133 of The Act, read with Rule 7 of the Companies ( Accounts ) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation, and maintenance of adequate internal financial controls that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation of the financial statement that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on whether the company

has in place an adequate internal controls systems over financial reporting and the operating effectiveness of such controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on these financial statements.

### **Opinion**

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the company as at 31st March, 2017 and its profit and its cash flows for the year ended on that date except the following.

- a. The company is not registered with Service Tax Act for the Goods Transport Agency service availed during the year 2016-17 and not paid any service tax on the payment of freight paid.

  Report on Other legal and Regulatory Requirements
- 1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub section (11) of section 143 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 3 and 4 of the Order.
- 2. As required by section 143 (3) of the Act, we report that:
- a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
- b) In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
- c) The Balance Sheet, Statement of Profit and Loss including Cash Flow Statement dealt with by this Report are in agreement with the books of account.
- d) In our opinion, the aforesaid financial statement comply with the Accounting Standards specified under Section 133 of the Act 2013 read with the Rule read with Rule 7 of the Companies (Accounts) Rules, 2014.
  - e) On the basis of written representations received from the directors as on March 31, 2017, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2017, from being appointed as a director in terms of Section 164(2) of the Act.
- f) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
- g) With respect to the other maters to be included in the Auditor's Report in accordance with rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
- i) The company has no pending litigation with any department so no impact on its financial statements;

- ii) As there are not any material foreseeable losses, on long term contracts, therefore the company has not made any provision, required under the applicable law or accounting standards.
- iii) There has been no delay in transferring amounts, required to be transferred if any, to the investor Education and Protection Fund by the Company.
- iv) The company has provided requisite disclosures in NOTE 37 as to the holding of specified bank notes on November 8, 2016 and December 30, 2016 as well as dealings in specified bank notes during the period from November 8, 2016 to December 30, 2016. Based on our audit procedures and relying on management representation regarding the holding and nature of cash transactions, including specified bank notes, we report that these disclosures are in accordance with books of accounts maintained by the company and as produced to us by the management.

For PARMOD G GUPTA & ASSO. CHARTERED ACCOUNTANTS (FIRM'S REG. NO. 018870N)

Place: LUDHIANA Dated:30.05.2017

sd/-(PARMOD GUPTA) PARTNER M. NO. 096109

# ANNEXURE REFERRED TO IN PARAGRAPH 1 OF REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENT'S

- (i) (a) The company has maintained the proper records showing the full particulars including quantitative details and situation of all the fixed assets.
  - (b) The fixed assets are physical verified by the management according to a phased programme designed to cover all the items every year, which in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the management during the year and no material discrepancies were noticed on such verification.
  - (c) According to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the company.
- (ii) (a) In our opinion, and according to the information and explanations given to us, the inventory has been physically verified by the management during the year.
  - (b) In our opinion and according to the information and explanations given to us, the discrepancies noticed on verification between the physical stock and the book records were not material and have been properly dealt with in the books of accounts.
- (iii) (a) As per information & explanation given to us, the company is NBFC and has not granted any loans, secured or unsecured, to companies, firms, limited liability partnership or other parties covered in the register maintained under section 189 of the companies act, 2013. Accordingly the provision of clause 3(iii)(a), (b) and (c) of the order are not applicable to the company and hence not commented upon.
- (iv) In our opinion and according to the information and explanations given to us, the company has complied with the provision of section 185 and 186 of the Act, with respect to the loans and investment made.
- (v) The Company has not accepted any deposits from the public within the meaning of directives issued by the Reserve Bank of India and provisions of section 73 to 76 or any other relevant provisions of the Companies Act, 2013 and the rules framed there under.
- (vi) The Central Govt. has not prescribed the maintenance of cost records under section 148(1) of the Companies Act, 2013 for any of the services/material rendered or supply by the company.
- (vii) (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues in respect of provided fund, investor education and protection fund, employee's state insurance, income tax, sale tax, wealth tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities. Further, there were no undisputed amounts outstanding at the year-end for a period of more than six months from the date they became payable except of service tax on freight.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, the company has no dues of Income Tax, Sales tax, Custom Duty, Wealth tax, Excise duty, Service Tax and cess, which have not been deposited on account of any dispute.

- (viii) According to the records of the company examined by us and the information and explanation given to us, in our opinion, the company has defaulted in repayment of last two installments (Feb 2017 & March 2017) to Tata Motor Finance of Rs.23311.00 each. The installment of Feb 2017 was paid on 26/05/2017.
- (ix) The Company did not raise any money by way of initial public offer or further public offer (including debt instruments) except of term loans for the purchase of vehicle during the year which is applied for the purchase of the vehicle only.
- (x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
- (xi) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid/provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to The Companies Act, 2013.
- (xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company. Accordingly, paragraph 3(xii) of the Order is not applicable.
- (xiii) According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of the Act where applicable and details of such transactions have been disclosed in the financial statements as required by the applicable accounting standards.
- (xiv) According to the information and explanations give to us and based on our examination of the records of the company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
  - However the company has issued 2000000 share warrants @ Rs.11/- each against which Rs. 55 Lac has been received. These warrants are optionally convertible into Equity Shares of Rs. 10/- each at a premium of Rs.1/- each after 18 months from date of allotment.
- (xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him with regards to acquisition or to be acquired any fixed assets. Accordingly, paragraph 3(xv) of the Order is not applicable.
- (xvi) The company is registered with Reserve Bank of India vide certificate No. 06.00130 dt.09.09.1998.

For PARMOD G GUPTA & ASSO. CHARTERED ACCOUNTANTS (FIRM'S REG. NO. 018870N)

Place: LUDHIANA Dated:30.05.2017 sd/-(PARMOD GUPTA) PARTNER M. NO. 096109

### Annexure - B to the Auditors' Report

# Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

We have audited the internal financial controls over financial reporting of NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED ("the Company") as of 31 March 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting

### Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of

records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

### Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Opinion**

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at 31 March 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For PARMOD G GUPTA& ASSO. CHARTERED ACCOUNTANTS (FIRM'S REG. NO. 018870N)

Place: LUDHIANA Dated: 30.05.2017

sd/-(PARMOD GUPTA) PARTNER M. No. 096109

# BALANCE SHEET AS AT 31<sup>ST</sup> MARCH 2017

Particulars	Refer Note No.	Figures as at the end of current reporting period	Figures as at the end of previous reporting period
I. EQUITY AND LIABILITIES			
(1) Shareholder's Funds			
(a) Share Capital	1	3,25,00,000.00	3,25,00,000.00
(b) Reserves and Surplus	2	24,03,590.03	17,27,380.00
(2) Share Application money pending			
allotment		55,00,000.00	-
(3) Non-Current Liabilities			
(a) Long-Term Borrowings	3	77,22,926.92	57,24,455.14
(b) Deferred Tax Liabilities (Net)		1,76,233.17	1,36,193.00
(c) Other Long Term Liabilities		-	-
(4) Current Liabilities			
(a) Short-Term Borrowings		-	-
(b) Trade Payables	4	71,23,577.51	69,46,364.39
(c) Other Current Liabilities	5	44,16,645.29	17,06,445.47
(d) Short-Term Provisions	6	4,05,918.92	6,47,705.00
Total Equity & Liabilities		6,02,48,891.84	4,93,88,543.00
II.ASSETS			
(1) Non-Current Assets			
(a) Fixed Assets			
(i) Tangible Assets			
Gross Block	7	1,50,53,359.40	86,57,418.66
(-) Depreciation		16,26,145.54	10,12,517.61
Net Block		1,34,27,213.86	76,44,901.05
(ii) Intangible Assets			
(iii) Capital Work-in-Progress			
(iv) Intangible Assets Under Development			
(b) Non-current investments		-	-
(c) Deferred tax assets (net)		-	-
(d) Long term loans and advances		2,03,13,634.52	2,84,89,746.20
(e) Other non-current assets	8	5,24,958.50	5,03,506.00
(f) Securities		2,00,400.00	2,00,400.00
(2) Current Assets			
(a) Current investments		-	-
(b) Inventories	9	15,01,144.22	11,05,027.90
(c) Trade receivables	10	59,74,661.94	26,16,522.13
(d) Cash and cash equivalents	11	1,78,88,669.90	83,20,885.89
(e) Short-term loans and advances	12	4,18,208.90	5,07,553.83
(f) Other current assets		-	-
Total Assets		6,02,48,891.84	4,93,88,543.00

SIGNIFICANT ACCOUNTING POLICIES

\_\_\_\_\_

See accompanying notes to the financial statements

As per our Report of even date attached.

For PARMOD G. GUPTA & ASSO.

CHARTERED ACCOUNTANTS (Firm's Reg. No. : 018870N)

Sd/-

(Parmod Gupta)

Partner

Membership No.: 096109

PLACE: LUDHIANA

DATE: 30.05.2017

### For and on behalf of the Board of Directors

sd/-

sd/-

(SUNNY MARIA)

(SUNIL DUTT MARIA)

Mg. Director

CEO (KMP)

DIN: 01006699 PAN: AXPM2719D sd/-

sd/- (Shamli Maria) (ANURADHA RANI) Director

DIN 02915048

CFO PAN: ACNPR6359N

### PROFIT & LOSS STATEMENT FOR THE PERIOD ENDED ON 31 MARCH, 2017

	Particulars	Refer Note No.	Figures as at the end of current reporting period	Figures as at the end of previous reporting period
I	Revenue from operations	13	4,02,51,128.81	2,63,49,293.65
II	Other Income	14	17,11,569.86	16,11,184.52
	Total Revenue (I +II)		4,19,62,698.67	2,79,60,478.17
Ш	Expenses:			
	Cost of materials consumed		-	-
	Purchase of Stock-in-Trade	15	3,66,13,726.46	2,40,12,684.23
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	16	- 3,96,116.32	9,40,987.65
	Employee Benefit Expense	17	11,85,869.00	15,69,145.00
	Financial Costs	18	6,72,675.87	3,99,756.33
	Depreciation and Amortization Expense	19	13,13,392.48	7,62,016.65
	Other Administrative Expenses	20	16,06,799.98	13,04,034.78
	Total Expenses (III)		4,09,96,347.47	2,71,06,649.34
IV	Profit before exceptional and extraordinary items and tax	(11 - 111)	9,66,351.20	8,53,828.83
v	Exceptional Items	()	5,00,031.20	-
VI	Profit before extraordinary items and tax (IV - V)		9,66,351.20	8,53,828.83
VII	Extraordinary Items		-	-
Х	Profit before tax (VI - VII)		9,66,351.20	8,53,828.83
ΧI	<u>Tax Expenses:</u>			
	(1) Current tax	21	2,32,690.00	2,02,543.00
	(2) Deferred tax	22	40,040.17	95,484.00
	(3) Trfd. To Statutory Reserve		1,93,270.00	1,70,766.00
ΧI	Profit/(Loss) for the period (X- XI)		5,00,351.03	3,85,035.83
ΧI	Earning per equity share:	23		
	(1) Basic		0.23	0.20
	(2) Diluted		0.23	0.20

SIGNIFICANT ACCOUNTING POLICIES 1
See accompanying notes to the financial statements

As per our Report of even date attached.

DATE: 30.05.2017

### For and on behalf of the Board of Directors

PAN: ACNPR6359N

For PARMOD G. GUPTA & ASSO. sd/sd/-**CHARTERED ACCOUNTANTS** (SUNNY MARIA) (SUNIL DUTT MARIA) (Firm's Reg. No. : 018870N) CEO (KMP) Mg. Director Sd/-DIN: 01006699 PAN: AXPM2719D (Parmod Gupta) sd/-Partner sd/-(Shamli Maria) Membership No.: 096109 (ANURADHA RANI) Director PLACE: LUDHIANA DIN 02915048

# CASH FLOW STATEMENT FOR THE PERIOD ENDED ON 31<sup>ST</sup> MARCH, 2017

CASH FLOW FROM OP	PERATING ACTIVITES	2017	2016
Profit Before Tax & Exc	ceptional Items	966351.20	853828.83
Add: Depreciation & A		1313392.48	762016.65
Prior Period Adjustme	•	-17411.00	0.00
Changes In Assets And			
Trade Receivables		-3358139.81	-229472.13
Loans And Advances &	Other Assets	67892.43	20454055.30
Liabilities And Provisio	ns	2468413.74	1628956.03
Trade Payables		177213.12	-151459.32
Inventory		-396116.32	-940987.65
		1221595.84	22376937.71
Net of Income Tax Paid	d/Deferred Tax	272730.17	-298027.00
NET CASH FLOW FROM	M OPERATING ACTIVITIES	1494326.01	22078910.71
CASH FLOW FROM IN	VESTING ACTIVITIES		
Sale of Non Current In	vestment	0.00	0.00
Deferred Tax Liabilities	S	40040.17	95484.00
Fixed Assets Purchased	d	-7786990.00	-6085077.00
Sale of Fixed Asset		971261.21	0.00
NET CASH FLOW FROM	M INVESTING ACTIVITIES	-6775688.62	-5989593.00
	HARE CAPITAL / FINANCING ACTIVITIES		
Share Application Mor	•	5500000.00	0
Other Long Term Liabi	_	1998471.78	4276090.14
Long Term Loans And		7350674.84	-20489746.20
NET CASH FLOW FROM	M FINANCING ACTIVITIES	14849146.62	-16213656.06
NET INCREASE/DECREA	ASE IN CASH & CASH EQUIVALENTS	9567784.01	-124338.35
CASH & CASH EQUIVA	LENTS AT BEGINNING	8320885.89	8445224.24
CASH & CASH EQUIVA	LENTS AT END	17888669.90	8320885.89
For and on behalf of t	he Board of Directors	For PARMOD G. 0	GUPTA & ASSO.
		CHARTERED	ACCOUNTANTS
sd/-	sd/-	(Firm's Reg.	No. : 018870N)
(SUNNY MARIA)	(SUNIL DUTT MARIA)		
Mg. Director	CEO (KMP)		
DIN:01006699	PAN: AAXPM2719D		sd/-
		( P	ARMOD GUPTA)
			PARTNER
sd/-	1.7	Members	hip No. : 096109
	sd/-	Wiembers	mp No 050105
(ANURADHA RANI)	sd/- (SHAMLI MARIA)	.vie.iideid	IIIP 140 030103

CFO

PAN: ACNPR6359N

Director

DIN 02915048

### **PART-A**

### **NOTE NO.1. SIGNIFICANTACCOUNTING POLICIES**

### i) BASIS OF ACCOUNTING AND PREPARATION OF FINANCIAL STATEMENTS

The financial statements has been prepared in accordance the historical cost convention, accounting Standards issued vide Companies (Accounting Standards), Rules 2006, as prescribed under section 133 of the Companies Act 2013 read with rule 7 of Companies (Accounts) Rule, 2014 and other relevant provisions of the Companies Act 2013.

### ii) USE OF ESTIMATES

The presentation of financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect reportable amounts of assets and liabilities on the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Difference between the actual results and estimates are recognized in the year in which the results are known /materialized.

### iii) RECOGNITION OF INCOME/EXPENDITURE

All income & expenditure having a material bearing on the financial statements is accounted for on an accrual basis and provision is made for all known losses and liabilities.

Further, sales include revision in prices received from customers with retrospective effect. Similarly, price revision for material purchased has also been included in purchases. Further adjustment, if any, are made in the year of final settlement. Dividend Income is recognize when the right to receive the dividend is established by the balance sheet date. Interest income is recognized on time proportion basis.

### iv) **FIXED ASSETS**

Fixed assets are stated at original cost plus any directly attributable cost of bringing the assets to their working condition for intended use.

### v) **IMPAIRMENT OF ASSETS**

The carrying amount of assets are reviewed at each balance sheet date to ascertain if there is any indication of impairment based on internal/external factors.

If the carrying amount of the assets exceeds its estimated recoverable amount, an impairment loss is recognized in the profit & loss account to the extent the carrying amount exceeds the recoverable amount. Reversal of impairment losses recognized in prior years is recorded when there is an indication that the impairment, recognized for the assets, no longer exist or has decreased.

### vi) **DEPRECIATION**

Further Depreciation has been provided on straight-line method at the appropriate rates in accordance with schedule II of the Companies Act, 2013 in respect of the assets acquired after 01.04.2014 and for the assets acquired prior to April 2014 the carrying amount as on 01.04.2014 is depreciated over the remaining useful life based on valuation.

### vii) FOREIGN TRANSACTIONS

The Company has not transacted any foreign transaction during the year 2016-17.

### viii) **INVESTMENTS**

The company has no investments as on 31.03.2017.

### ix) **BORROWING COST**

Borrowing cost attributable to acquisitions and construction of assets are capitalized as a part of cost of such assets up to the date when such assets are ready for its intended use and other borrowing cost are charged to Profit & Loss Account. The company has taken loan for the purchase of Car during the year 2016-17.

### x) **VALUATION OF INVENTORIES**

The closing stock has been valued at cost or net realizable value whichever is less as at 31.03.2017 as per Accounting Standard –2 issued by The Institute of Chartered Accountants of India.

### xi) **EMPLOYEE RETIREMENT BENEFITS**

Retirement benefits in the form of Provident Funds/ Pension schemes are defined contribution schemes and the contribution will be charged to the Profit & Loss account of the year when the contribution to the respective funds becomes due. No provision for gratuity has been made for 2016-17.

### xii) CURRENT TAXES

Income Tax expense comprises of current tax and deferred tax charge or credit. Provision for current tax is made with reference to taxable income computed for the financial year for which the financial statements are prepared by applying the tax rates as applicable.

Minimum Alternate Tax (MAT) paid in a year is charged to the Statement of Profit and loss as current tax. The company recognizes MAT credit available as an assetonly to the extent there is convincing evidence that the company will pay normal income tax during the specified period, i.e. the period for which MAT Credit is allowed to be carried forward. In the year in which the company recognize MAT Credit as an assets in accordance with the Guidance Note on Accounting for credit Available in respect of Minimum alternate tax under the Income Tax Act, 1961, the said assets is created by way of credit to the statement of Profit and loss and shown as "MAT Credit Entitlement". The Company reviews the "MAT Credit Entitlement" assets at each reporting date and writes down the assets to the extent the company does not have convincing evidence that it will pay normal tax during the sufficient period.

Deferred income tax charge reflects the impact of current period timing difference between taxable income and accounting income. The deferred tax charge or credit is recognized using prevailing enacted or substantively enacted tax rates. Where there is an unabsorbed depreciation or carry forward loss, deferred tax assets are recognized only if there is virtual certainty of realization of such assets. Other deferred tax assets are recognized only to the extent there is reasonable certainty of realization in future. Deferred tax assets/liabilities are reviewed as at each balance sheet date based on developments during the period and available case laws, to reassess realizations/liabilities.

### xiii) RESEARCH AND DEVELOPMENT

In accordance with the Accounting Standard (AS)-26, the company has no activity of Research & Development during the year 2016-17.

### xiv) **EARNINGS PER SHARE**

Basic Earnings per share is computed by dividing the net profit after tax by the weighted average number of equity shares outstanding during the period. For the purpose of calculating Diluted earning per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

### xv) **CONTINGENT LIABILITIES, CONTINGENT ASSETS & PROVISIONS**

Contingent liabilities, if material, are disclosed by way of notes and contingent assets are not recognized or disclosed in the financial statements. A Provision is recognized, when an enterprise has a present obligation as a result of past events and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, in respect of which a reliable estimate can be made for the amount of obligation.

### xvi) TECHNICAL KNOW-HOW

The company has not incurred any expenses for the technical know –how.

### Notes Forming Integral Part of the Balance Sheet as at 31st March, 2017

Note	Note No. 1:						
SN	SHARE CAPITAL	CURRENT YEAR (RS.)	PREVIOUS YEAR (Rs.)				
1	AUTHORIZED CAPITAL						
	5500000 Equity Shares of Rs. 10/- each.(Previous Year -						
	3500000)	5,50,00,000.00	3,50,00,000.00				
	Total	5,50,00,000.00	3,50,00,000.00				
2	ISSUED, SUBSCRIBED & FULLY PAID UP CAPITAL						
	3250000 Equity Shares of Rs. 10/- each. (Previous Year -						
	SAME)	3,25,00,000.00	3,25,00,000.00				
	Total	3,25,00,000.00	3,25,00,000.00				

### Note No. 1A:

### DETAIL OF SHARES ISSUED, BOUGHT BACK & ANY OTHER ADJUSTMENT DURING THE YEAR.

		Equity Shares				
SN	Particulars	As at 31	. March 2017	As at 31 I	March 2016	
		Number	Rs.	Number	Rs.	
	Shares outstanding at the beginning of the					
1	year	32,50,000	3,25,00,000.00	32,50,000	3,25,00,000.00	
	Shares Issued during the year (Calls in					
2	Arrears)	-	-	-	-	
3	Shares bought back during the year	-	-	-	-	
4	Any other movement (please specify)	-	-	-	-	
5	Shares outstanding at the end of the year	32,50,000	3,25,00,000.00	32,50,000	3,25,00,000.00	

### Note No. 1B:

### DETAIL OF SHAREHOLDERS HOLDING SHARES MORE THAN 5%

		Equity Shares				
Sr. No	Name of Shareholder	As at 31	March 2017	As at 31 March 2016		
31.140	Name of Shareholder	No. of Shares held	% of Holding	No. of Shares held	% of Holding	
1	Sh. Sunny Maria	2,04,000	6.28	7,54,000	23.20	
2	Smt. Shamli Maria	9,04,600	27.83	7,07,600	21.77	
3	Smt. NitikaKhanna	6,06,824	18.67	4,51,200	13.88	
5	Sh. KewalKrishan	2,85,043	8.77	3,03,900	9.35	
4	Sh. Rajesh Khanna	2,90,980	8.95	3,01,300	9.27	
6	Mrs. GauriKhanna	4,41,800	13.59	2,41,400	7.43	
7	Mrs. AartiThaper	2,13,080	6.56	2,20,500	6.78	

Note	Note No. 2:					
SN	RESERVES & SURPLUS	CURRENT YEAR (RS.)	PREVIOUS YEAR (Rs.)			
	Surplus (Profit & Loss Account)					
	Balance brought forward from previous year	13,99,913.19	10,14,877.36			
	Add: Net Profit/(Net Loss) For the current year	5,00,351.03	3,85,035.83			
	Less: Previous Year Adjustment	17,411.00	-			
	Closing Balance	18,82,853.22	13,99,913.19			
	General Reserve/Statutory Reserve					
	Opening Balance:	3,27,466.81	1,56,700.81			
	Add: During the Year	1,93,270.00	1,70,766.00			
	Closing Balance	5,20,736.81	3,27,466.81			
	Total	24,03,590.03	17,27,380.00			

### Note No. 3:

SN	LONG TERM BORROWINGS	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
	<u>Secured</u>		
	Term loans		
1	Daimler Financial Services Ltd. (Hyp. Of Mercedes Car)	31,70,080.79	38,62,979.99
2	Sundaram Finance Ltd. (Hyp. Of Innova Car)	3,38,753.00	6,17,285.00
3	Sundaram Finance Ltd. (Hyp. Of Truck)	2,56,054.00	4,46,772.00
4	Tata Motor Finance Ltd. (Hyp. Of Truck)	6,57,205.13	7,97,418.15
5	Toyota Financial Services Ltd. (Hyp. Of Fortuner Car)	25,60,834.00	-
	Unsecured		
	Loans From directors & their relatives	7,40,000.00	-
	Total	77,22,926.92	57,24,455.14

### Note No. 4:

SN	TRADE PAYABLES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
	-Sundry Creditors for Material/Supplies: Trade Creditors	71,23,577.51	69,46,364.39
	Total	71,23,577.51	69,46,364.39

### Note No.5:

SN	OTHER CURRENT LIABILITIES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Advance From Customer	33,97,045.29	2,10,000.00
2	Audit Fees Payable	1,04,600.00	59,600.00
3	Bank Overdraft	-	7,98,275.24
4	Ch. Issued But Not Presented	8,15,000.00	5,38,570.23
5	Rental Security	1,00,000.00	1,00,000.00
	Total in	44,16,645.29	17,06,445.47

### Note No. 6:

	140. 0.	1	
SN	SHORT TERM PROVISIONS	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Provision For Employee Benefit		
	Salary Payable to Director	75,402.00	-
	Salary payable to Others	40,500.00	3,95,000.00
2	Other Provisions		
	Electricity Exp. Payable	6,670.00	-
	TDS Payable	13,088.00	45,662.00
	Telephone Expenses Payable	10,150.00	4,500.00
	VAT Payable	27,418.92	-
	Prov. For Tax	2,32,690.00	2,02,543.00
	Total in	4,05,918.92	6,47,705.00

Note No. 7:

INOLE	<u>te No. /:</u>										
			Gross	s Block			Depred	iaton		Net B	lock
SN	Particulars	Value at the beginning	Addition during the year	Deduction during the year	Value at the end	Value at the beginning	Addition during the year	Deduction during the year	Value at the end	WDV as on 31.03.2017	WDV as on 31.03.2016
	Tangible Assets										
Α	<u>Computer</u>										
1	Computer	2,20,029.00	-	-	2,20,029.00	2,01,738.16	7,288.80	-	2,09,026.96	11,002.04	18,290.84
В	Office Equipment										
1	Office Equipment	79,360.00	-	-	79,360.00	75,391.80	-	-	75,391.80	3,968.20	3,968.20
2	Mobile	40,000.00	-	-	40,000.00	836.00	7,600.00	-	8,436.00	31,564.00	39,164.00
3	LED	23,000.00	-	-	23,000.00	9,729.66	4,370.00	-	14,099.66	8,900.34	13,270.34
4	Telephone Set	2,200.00	-	-	2,200.00	234.08	418.00	-	652.08	1,547.92	1,965.92
С	Furniture & Fixture										
1	Furniture & Fixture	5,603.40	-	-	5,603.40	5,323.03	-	-	5,323.03	280.37	280.37
D	<u>Vehicle</u>										
1	Innova Car	13,91,049.26	-	13,91,049.26	-	2,74,362.20	1,45,425.85	4,19,788.05	-	-	11,16,687.06
2	Truck Tata 709	9,49,700.00	-	-	9,49,700.00	2,03,083.85	1,12,824.36	-	3,15,908.21	6,33,791.79	7,46,616.15
3	Mercedes Car	49,54,432.00	-	-	49,54,432.00	2,00,119.00	5,88,586.52	-	7,88,705.52	41,65,726.48	47,54,313.00
4	Truck	9,92,045.00	-	-	9,92,045.00	41,699.83	1,17,854.95	-	1,59,554.78	8,32,490.22	9,50,345.17
5	Car (Fortuner)	-	35,04,490.00	-	35,04,490.00	-	49,047.50	-	49,047.50	34,55,442.50	-
E	Land & Building										
1	Plot	-	42,82,500.00	-	42,82,500.00	-	-	-	-	42,82,500.00	-
	Total (Current Year)	86,57,418.66	77,86,990.00	13,91,049.26	1,50,53,359.40	10,12,517.61	10,33,415.98	4,19,788.05	16,26,145.54	1,34,27,213.86	76,44,901.05
	(Previous Year)	25,72,341.66	60,85,077.00	-	86,57,418.66	4,77,477.46	5,35,040.15	-	10,12,517.61	76,44,901.05	20,94,864.20

### Note No.8:

SN	OTHER NON CURRENT ASSETS	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	<u>Others</u>		
	Preliminary Expenses	4,38,976.50	4,53,953.00
	Prepaid Insurance	85,982.00	49,553.00
	Total in	5,24,958.50	5,03,506.00

### Note No. 9:

SN	INVENTORIES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
	(As valued & certified by the management)		
1	Cement	15,01,144.22	11,05,027.90
	Total in	15,01,144.22	11,05,027.90

### Note No. 10:

SN	TRADE RECEIVABLES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Outstanding for a period more than six months from the date they are due for		
	<u>payment</u> <u>Unsecured, Considered Good :</u>	13,71,712.68	22,03,502.68
2	Outstanding for a period Less than six months from the date they are due for		
	<u>payment</u> <u>Unsecured, Considered Good :</u>	46,02,949.26	4,13,019.45
	Total in `	59,74,661.94	26,16,522.13

### Note No. 11:

SN	CASH & CASH EQUIVALENT	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Balances with banks:	17,82,650.02	12,396.39
2	Cheques, drafts on hand	54,88,687.80	54,88,687.80
3	Cash on hand	41,20,632.08	26,19,801.70
4	FDR	13,92,200.00	2,00,000.00
5	FDR (Share Application Money)	51,04,500.00	-
	Total in	1,78,88,669.90	83,20,885.89

### Note No. 12:

SN	SHORT TERM LOANS AND ADVANCES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Other Loans & Advances		
	<u>Unsecured, Considered Good :</u>		
	Advances Recoverable in Cash or in		
	Kind	38,669.90	1,73,475.45
	Balances with Revenue		
	Authorities	3,43,539.00	2,85,669.38
	Rent Receivable	36,000.00	-
	Advance For TDS	-	48,409.00
	Total in `	4,18,208.90	5,07,553.83

### Note No.13:

SN	REVENUE FROM OPERATIONS	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Sales	3,76,46,953.46	2,47,93,865.10
2	Interest	25,96,137.00	15,32,816.00
3	Interest from bank	-	4,891.00
4	Interest on Security	8,038.35	17,721.55
	Total in `	4,02,51,128.81	2,63,49,293.65

### Note No.14:

SN	OTHER INCOME	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Rent	6,40,000.00	6,00,000.00
2	Consultancy Income	2,52,000.00	7,35,000.00
3	Misc.	54,211.00	26,184.52
4	Amount W/off	6,86,470.23	2,50,000.00
5	Rebate & Discount	367.84	-
6	Interest on FDR	34,782.00	-
7	Profit on Sale of Asset	43,738.79	-
	Total in `	17,11,569.86	16,11,184.52

### Note No.15:

SN	PURCHASES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)		
1	Purchase of Stock	3,63,74,176.46	2,36,96,871.23		
2	Cartage	55,750.00	1,90,513.00		
3	Loading & Unloading Expenses	1,83,800.00	1,25,300.00		
	Total in `	3,66,13,726.46	2,40,12,684.23		

### Note No. 16

SN	CHANGES IN INVENTORIES OF FINISHED GOODS, STOCK IN PROCESS AND STOCK IN TRADE	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Inventories (at commencement)		
	- Finished Goods	11,05,027.90	1,64,040.25
	Total (A)	11,05,027.90	1,64,040.25
2	Inventories (at close) - Finished Goods	15,01,144.22	11,05,027.90
	Total (B)	15,01,144.22	11,05,027.90
	Total (b)	13,01,144.22	11,03,027.30
	Total in ` (A-B)	- 3,96,116.32	- 9,40,987.65

### Note No. 17:

SN	EMPLOYEE BENEFIT EXPENSES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Salaries to Staff	5,93,881.00	6,71,000.00
2	Directors' Remunerations	5,40,000.00	8,80,000.00
3	Staff Welfare Expenses	51,988.00	18,145.00
	Total in `	11,85,869.00	15,69,145.00

### Note No. 18:

SN	FINANCE COST	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Bank Charges	49,926.89	13,098.19
2	Interest paid	6,22,748.98	3,86,658.14
	Total in `	6,72,675.87	3,99,756.33

### Note No. 19:

SN	DEPRECIATION & AMORTIZATION EXPENSES	CURRENT YEAR (Rs.)	PREVIOUS YEAR (Rs.)
1	Depreciation	10,33,415.98	5,35,040.15
2	Preliminary Expenses W/O	2,79,976.50	2,26,976.50
	Total in `	13,13,392.48	7,62,016.65

### Note No. 20:

Not	Note No. 20:			
SN	OTHER ADMINISTRATIVE EXPENSES	CURRENT YEAR	PREVIOUS YEAR	
	_	`	`	
1	A.G.M. Expenses	4,750.00	4,500.00	
2	Advertisement	94,360.00	2,33,130.00	
3	Audit Fees	50,000.00	50,000.00	
4	Computer Repair	-	1,250.00	
5	Conveyance Exps.	10,070.00	14,520.00	
6	CSDL Expences	-	12,673.09	
7	Diesel Expenses	37,900.00	50,100.00	
8	Electricity Exp.	69,880.00	43,250.00	
9	Entertainment Exp.	7,380.00	11,220.00	
10	Fees & Taxes	18,091.00	3,000.00	
11	Fees to Share Trf. Agent	15,000.00	26,966.00	
12	Insurance	99,496.00	55,015.00	
13	Interest On TDS	190.00	8,661.00	
14	Internal Audit Fees	24,000.00	24,000.00	
15	Internet Expenses	10,673.70	9,432.08	
16	Listing Expenses	3,19,680.00	98,325.00	
17	Misc. Exp.	38,265.53	19,534.00	
18	Newspaper Exp.	600.00	2,335.00	
19	Penalty	-	3,400.00	
20	Petrol Expenses	77,674.00	58,500.00	
21	Postage & Courier	80.00	235.00	
22	Printing & Stationery	21,549.00	24,037.00	
23	Processing Fees	-	10,475.00	
24	Professional Charges	1,42,000.00	1,02,000.00	
25	Rebate & Discount	121.09	194.54	
26	Rent	2,16,000.00	2,16,000.00	
27	Software Exp.	4,500.00	4,000.00	
28	Telephone Exps	1,28,589.66	1,36,718.07	
29	Travelling Exp.	61,105.00	-	
30	Truck Service Expences	70,159.00	-	
31	Uniform Exp.	-	20,000.00	
32	Vehicle Repaire	84,686.00	56,064.00	
33	Website Development Expenses	-	4,500.00	
	Total in `	16,06,799.98	13,04,034.78	

### **NOTES TO ACCOUNTS**

21. **CURRENT TAX**: The provision for current taxes has been made as per detail below:

2016-17

2015-16

Provision for taxes

232690.00

202543.00

22. The provisions for Deferred Tax Liability in accordance with Accounting Standard –22 issued by the Institute of Chartered Accountants of India has been provided for as per detail below:

PARTICULARS	2016-17	2015-16
Diff in net block of assets	570333.89	440754.79
Deffered tax Liability	176233.17	136193.00
Opening Balance of DTL	136193.00	40709.00
Prov. Required to be made / (reversed)	40040.17	95484.00

23. The Earning Per Share is below:

	2016-17	2015-16
Weighted Average number of Equity Shares	3250000.00	3250000.00
Profit after current tax as per Profit & Loss A/c	733661.20	651285.83
Basic & Diluted Earning Per Share	0.23	0.20

24. The company has transacted the following transactions with its related parties as per Accounting Standard "Related Party Disclosures" (AS-18) prescribed under Companies (Accounting Standards) Rules, 2006.

### **PARTICULARS**

Key Managerial Personnel

Mrs. Anuradha Rani, CFO

Mrs. Shamli Maria,

Sh. Sunil Dutt Maria, CEO

Sh. Sunny Maria, Mg. director

Mr. Sahil Khurana, Company Secretary

Associate entity, Relatives& other entities over which relatives of the Key Mg. Personnel is able to exercise significant influence.

**New Senior Sec. School** 

(CEO is President of the Trust)

### Shivalik wala Doon School

Shivalik Public Welfare Trust

(One of Directors is President of Trust)

Particulars	Amount (In lakh)
Loan repaid	14.69
Loan taken	22.09
(7.40 Lac is o/s as on 31.3.17)	
Interest Received	15.71
Rent Received	6.40
Rent Paid	2.16
Salary Paid	8.10
	Loan repaid Loan taken (7.40 Lac is o/s as on 31.3.17) Interest Received Rent Received Rent Paid

25. The company has three firms having own proprietorship namely M/s Northlink Tradings, M/S Kuber Traders and M/S Capital Agencies deals in trading of Cement during the year 2016-17. M/S Capital Agencies is formed during 2016-17 only. The consolidated annual accounts (i.e. Balancesheet & P/L A/c) have been prepared for the company and the firms.

26. The company is NBFC registered with Reserve Bank of India Vide Certificate No.06.00130 dt.09.09.1998 issued by Reserve Bank of India, Chandigarh.

### 27. **CONTINGENT LIABILITIES**

2016-17 2015-16

a.	Claims against the company not acknowledged as debts	NIL	NIL
b.	Contingent Liabilities not provided for	NIL	NIL
c.	Estimated amount of contracts remaining to be executed	NIL	NIL

### 28. **FOREIGN TRANSACTION**:

The company has not transacted any foreign transactions during the year 2016-17.

### 29. **SEGMENT INFORMATION:**

The disclosure requirement of the Standard in term of AS 17 "Segment Reporting" notifiedby the Central Govt.under Companies (Accounting Standard)Rule 2006 is applicable to the company which is given in the Annexure-I attached herewith.

- 30. Due to lack of information regarding the status of creditors, the amount outstanding to SSI undertaking beyond 30 days could not be given.
- 31. Balance of RS.657205.13 of Tata Motor Finance is subject to confirmation.
- 32. Opening Balance of Rs.5488687.80 is still outstanding in Cheque received but not cleared.
- 33. Interest on FDR of Rs.34700.00 is taken on provisional basis.
- 34. Balance of Sundaram Finance Ltd. Of Rs. 338753.00 is subject to confirmation.
- 35. The debit & credit balances are subject to their confirmation from respective parties.
- 36. The Details of Specified Bank Notes held and transacted during the period November 8, 2016 to December 30, 2016 are provided below:

### (Amt. in Lac)

PARTICULARS	Specified Bank Notes	Other Denomination Notes	Total
Closing cash on hand as at November 8, 2016	39.63	1.36	40.99
(+) Permitted Receipts	-	15.68	15.68
(-) Permitted Payments	-	0.98	0.98
(-) Amount deposited in Banks	39.63	-	39.63
Closing cash on hand as at December 30, 2016	-	16.06	16.06

### 37. **PAYMENT TO AUDITORS**:

Particular	<b>Current Year</b>	Previous Year
Statutory Audit Fee	30,000.00	30,000.00
Income Tax Matter	10,000.00	10,000.00
VAT Audit Fees	10,000.00	10,000.00

### 38. Break up value of exp. incurred on employees who:

(a) if employed for one or more than one full year were	NIL	NIL
in receipt of remuneration which, in aggregate was		
not less than Rs. 6000000/-		
(b) if employed for a part of the year were in receipt	NIL	NIL
of remuneration which, for any month of that year		
was not less than Rs. 500000/-		

39. Additional information for the Opening, Purchase, Sale and Closing stock of cement during 2016-17 is as below:

(AMT. IN LAKH)

	CURRENT YEAR		PREVIOUS YEAR	
Particulars	Qty (Bag)	Amount	Qty. (Bag)	Amount
OP. Stock of Cement	3886	11.05	585	1.64
Purchase	132283	378.78	107127	240.17
Sale	131030	376.47	103826	263.49
Closing Stock	5139	15.01	3886	11.05

- 40. As the net worth, sale and net profit of the company is less than the limits prescribed during the current year so section 135 of the Companies Act, 2013 regarding the Corporate Social Responsibility is not applicable to the company.
- 41. The company is not registered with The Service tax Act and not paid the service tax liable to pay on the Goods Transport Agency services availed during the year 2016-17.
- 42. Previous year figure have been regrouped and/or reclassified, wherever necessary.
- 43. As required by competent authority, the company has trfd. 20% of the net profit before tax i.e. Rs 193270/- to the General Reserve/Statutory Reserve.
- 44. Note No.1 to 45 pertaining to the Balance Sheet and statement of Profit & Loss Account form an integral part of the accounts.

# For Parmod G Gupta & Associates Chartered Accountants

for & On behalf of the Board of Directors

FRN. 018870N

sd/-	sd/-	sd/-
(Parmod G Gupta)	(Sunny Maria)	(Sunil Dutt Maria)
Partner	Mg. Director	CEO
M. No. 096109	DIN: 01006699	PAN: AAXPM2719D
	sd/-	sd/-
	(Shamli Maria)	(Anuradha Rani)
	Director	CFO
	DIN: 02915048	PAN: ACNPR6359N

### **SEGMENT INFORMATION:**

### **ANNEXURE-I**

The Company has identified two reportable segments mainly via trading of Cement and financing & rental income. Segments have been identified and reported taking into account nature of products and services, the differing risks and returns and the internal business reporting systems. The accounting policies adopted for segment reporting are in line with the accounting policy of the company with following additional policies for segment reporting.

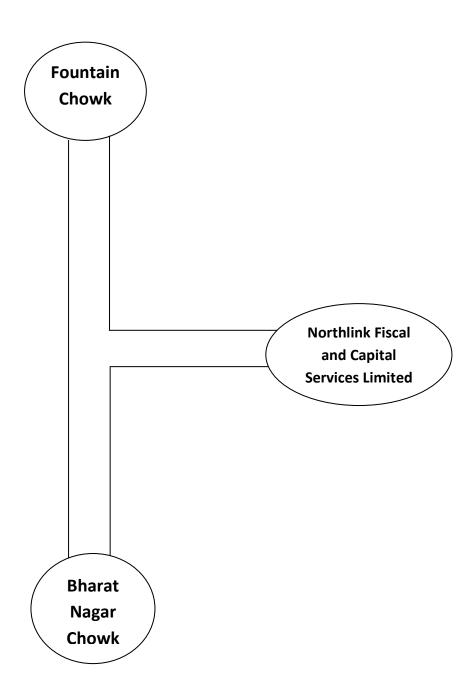
- a) Revenue and expenses have been identified to a segment on the basis of relationship to operating activities of the segment. Revenue and expenses which relate to enterprises as a whole and are not allocable to a segment on reasonable basis have been disclosed as "Unallocable".
- b) Segment assets and segment liabilities represent assets and liabilities in respective segments. Investments, tax related assets and other assets and liabilities that cannot be allocated to a segment on reasonable basis have been disclosed as "Unallocable".
- (ii) As per Accounting Standard on Segment Reporting (AS-17) "Segment Reporting", the Company has reported segment information on consolidated basis including business conducted through its two proprietorship firms.
- (iii) Further explained that the rental income of Rs. 6.40 Lac has been reported in financing segment.

### **SEGMENT REPORTING FOR THE YEAR ENDING 31.03.2017**

(Amt in Rs)

PART	ICULARS	CEMENT	FINANCE	UNALLOCABLE	TOTAL
			& RENT		
1	SEGMENT REVENUE				
	Gross Turnover	37646953.46	4315745.21	0.00	41962698.67
	Net Turnover	37646953.46	4315745.21	0.00	41962698.67
2	SEGMENT RESULT				
	BEFORE INTEREST &				
	<u>TAXES</u>	(183264.48)	1772364.66	0.00	1589100.18
	Less: Interest Expense	585039.98	37709.00	0.00	622748.98
	Add: Exceptional Item	0.00	0.00	0.00	0.00
	Profit Before Tax	(768304.46)	1734655.66	0.00	966351.20
	Current Tax	0.00	0.00	232690.00	232692.00
	Deferred Tax (Reverse)	0.00	0.00	40040.17	40040.17
	Statutory Reserve	0.00	0.00	193270.00	193270.00
	Profit After Tax	(768304.46)	1734655.66	466000.17	500351.03
3	Other Information				
	Segment Assets	18610152.98	41113780.02	0.00	59723933.00
	Segment Liabilities	18708076.45	6460992.19	0.00	25169068.64
	Capital Expenditure	0.00	7786990.00	0.00	7786990.00
	Depreciation	976926.23	56489.75	0.00	1033415.98
	Non Cash Expense	0.00	279976.50	0.00	279976.50

# Venue of AGM of Northlink Fiscal and Capital Services Limited



# NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED

CIN: L65921PB1994PLC015365

Regd. Office: 86 Mall Road, Civil Lines, Ludhiana (Pb.)-141001

	ATTENDANCE SLIP
Member's Folio No.	
Client ID No.	
DP ID No.	
Name of the Member	
Name of Proxy holder	
No of shares held	
, , ,	ence at the 23 <sup>rd</sup> Annual General Meeting of the Company held on t 03.00 P.M. at the Registered Office of the Company at 86 Mall Road, 141001
	Signature of Member/Proxy
Notes:	
<ol> <li>Members/Proxy label</li> <li>admission to the results.</li> </ol>	nolders are requested to produce the attendance slip duly signed for meeting hall.
NO G	IFTS/COUPONS SHALL BE DISTRIBUTED AT THE MEETING

### **NORTHLINK FISCAL AND CAPITAL SERVICES LIMITED**

CIN: L65921PB1994PLC015365

Regd. Office: 86 Mall Road, Civil Lines, Ludhiana (Pb.)-141001

### **PROXY FORM**

[Pursuant to the Sec 105 (6) of the Companies Act, 2013 and Rule 19 (3) of the Companies (Management and Administration) Rules, 2014]

-	being the holders ofhereby appoint:-	ned cor	mpany bearing
1. Na	meAddress		
E-n	nail id Signature	,	or failing him/her
2. Na	meAddress		
E-n	nail id Signature	·····,	or failing him/her
3. Na	meAddress		
E-n	nail id Signature	,	or failing him/her
Gener Office	y/our proxy to attend and vote (on a poll) for me/us on my/our beh ral Meeting of the Company held on Wednesday 27.09.2017 at 03.0 of the Company at 86 Mall Road, Civil Lines, Ludhiana (Pb.)-141001 of in respect of such resolution as are indicated below:-	0 P.M.	at the Registered
No.	Resolutions for Ordinary Business	For	Against
<b>No.</b> 1.	Resolutions for Ordinary Business  Adoption of Financial Statements for the financial year ended 31 <sup>st</sup> March, 2017	For	Against
	Adoption of Financial Statements for the financial year ended	For	Against
1.	Adoption of Financial Statements for the financial year ended 31 <sup>st</sup> March, 2017  Re-appointment of Smt. Geeta Rani (DIN 02180515) as a	For	Against
1. 2. 3.	Adoption of Financial Statements for the financial year ended 31 <sup>st</sup> March, 2017  Re-appointment of Smt. Geeta Rani (DIN 02180515) as a Director liable to retire by rotation.  Ratification of appointment of Statutory Auditors of the		Affix Re. 1/- Revenue Stamp here
1. 2. 3.	Adoption of Financial Statements for the financial year ended 31 <sup>st</sup> March, 2017  Re-appointment of Smt. Geeta Rani (DIN 02180515) as a Director liable to retire by rotation.  Ratification of appointment of Statutory Auditors of the company.  ed this		Affix Re. 1/- Revenue Stamp here

# NOTES