

## TWILIGHT LITAKA PHARMA LIMITED

38th Annual Report 2011-12

#### **BOARD OF DIRECTORS**

#### **BOARD OF DIRECTORS**

MR. R. C. BORA, Chairman

MR. GOPAL RAMOURTI, Managing Director

MR. N. R. BORA, Executive Director & Chief Financial Officer [CFO]

MR. A. R. BORA, Executive Director

MR. V. K. NAIK (Upto 1/10/2011)

MR. A. S. CHANDVANKAR

MR. RAMESH RAMOURTI (Upto 1/08/2012)

MR. M. S. RAGHAVAN AYYANGAR

MR. RAMESH GADGIL

MR. M.T. MOTWANI (Upto 1/10/2011)

#### **COMPANY SECRETARY**

MR. NIKHIL KULKARNI

#### **AUDITORS**

M/S. V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS 2C COURT CHAMBERS 35 NEW MARINE LINES MUMBAI 400 020

#### **BANKERS**

CENTRAL BANK OF INDIA

ICICI BANK LTD.

UNION BANK OF INDIA

BANK OF INDIA

BANK OF BARODA

BARCLAYS BANK PLC.

IDBI BANK LTD.

STATE BANK OF HYDERABAD

AXIS BANK LTD

DBS BANK LTD

#### **REGISTERED OFFICE**

B-22 "H" BLOCK, M.I.D.C., PIMPRI, PUNE - 411 018.

#### 38<sup>TH</sup> ANNUAL GENERAL MEETING

Date: 31<sup>ST</sup> DECEMBER, 2012

Day : MONDAY

Time : 09.30 a.m.

Place: B-22 "H" Block, M.I.D.C.,

Pimpri, Pune - 411 018

#### **VISIT US AT:**

http://www.twilightlitaka.com/

#### HEAD OFFICE

206 Shivai Industrial Estate 89, Andheri-Kurla Road, Saki Naka Andheri [E], Mumbai 400 072

#### MANUFACTURING FACILITIES

- 116/2 Chakan Phata,
   Mumbai Pune Road
   Vadgaon Maval, Pune 412 106
- 39/40 Vasai Taluka Industrial Estate Sector II, Gauraipada, Vasai (E)
   Dist.: Thane 401 208
- B-22 'H' Block, M.I.D.C., Pimpri, Pune 411 018
- Village Dhana, Bagh Bania, Baddi Nalagarh Road, Nalagarh,
   Dist. - Solan, Himachal Pradesh 174 701
- Briocia Pharma (India) Limited (100% subsidiary of the Company)
   Plot No. E -1, M.I.D.C., Industrial Area, Jejuri, Pune 412 303

#### **REGISTRAR & TRANSFER AGENTS**

Sharepro Services (I) Pvt. Ltd.
13 AB, Samhita Warehousing Complex,
2<sup>nd</sup> Floor, Near Sakinaka Telephone
Exchange, Andheri - Kurla Rd., Saki Naka,
Andheri (E), Mumbai 400072

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# TWILIGHT LITAKA PHARMA LIMITED

#### **NOTICE**

NOTICE is hereby given that the THIRTY-EIGHTTH ANNUAL GENERAL MEETING OF THE MEMBERS OF TWILIGHT LITAKA PHARMA LTD., will be held on Monday,31st December, 2012, at 09.30 a.m. at the registered office at B-22 "H" Block, M.I.D.C., Pimpri, Pune-411018 to transact the following business:-

#### **ORDINARY BUSINESS**

- To receive, consider and adopt the Audited Balance Sheet as at 31st March, 2012 and Profit and Loss Account for the Financial Year ended on that date together with the Reports of the Directors and Auditors thereon.
- To appoint a Director in place of Mr. Ramesh Gadgil, who retires by rotation and being eligible, offers himself for reappointment.
- To appoint a Director in place of Mr. Avinash S. Chandvankar, who retires by rotation and being eligible, offers himself for reappointment.
- To appoint Statutory Auditors to hold office from the conclusion of this meeting till the conclusion of the next Annual General Meeting and to fix their remuneration.

By Order of the Board of Directors For Twilight Litaka Pharma Ltd.

Date: 3rd December, 2012 Gopal Ramourti
Place: Mumbai Managing Director

#### **NOTES**

 A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES, IN ORDER TO BE EFFECTIVE, MUST BE RECEIVED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE ANNUAL GENERAL MEETING.

- The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, 26th December, 2012 to Monday 31st December, 2012 (both days inclusive).
- Members desiring to have any information on the accounts are requested to write to the Company at least one week before the meeting so as to enable the Management to keep the information ready.
- Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting.
- The members are hereby informed that the Company would transfer the dividends which remain unclaimed over a period of 7 years to the Investor Education and Protection Fund constituted by the Central Government under section 205C of the Companies Act, 1956.
- 6. Green initiative in Corporate Governance:

The Ministry of Corporate Affairs (MCA) has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the Companies and has issued Circular No. 17/ 2011 dated 21.04.2011 and Circular No. 18/2011 dated 29.04.2011 stating that service of notice/documents including Annual Report can be sent by e-mail to its members. To support this 'Green initiative' by the MCA in full measure, members who have not registered their e-mail addresses so far, including change, if any, are requested to register e-mail addresses with their respective Depository participants and members who hold shares physical form with the company litaka@shareproservices.com .

7. PARTICULARS OF DIRECTORS SEEKING RE-APPOINTMENT AT THE ANNUAL GENERAL MEETING [Pursuant to clause 49 IV (G)] of Listing Agreement with Stock Exchange

| Particulars   | Mr. Ramesh Gadgil  | Mr. Avinash S. Chandvankar   |
|---|--|--|
| Date of Birth   | 08.04.1945   | 11.04.1960   |
| Date of Appointment                                       | 30.01.2010   | 20.04.2002   |
| Qualifications  | Science Graduate   | Chartered Accountant   |
| Expertise   | He holds Masters' Degree in Marketing Management and Animal Physiology and Zoology. He is a Fellow member of Indian College of Cardiology. Mr. Gadgil has more than 37 years experience in Pharma marketing. He has worked with companies like Lupin, Alkem, Bal Pharma, CFL for their strategic brand management. | He is a practicing Chartered Accountant. He has more than 15 years experience in the field of Audit, Taxation, and Finance. He is also associated with number of management institutes in the capacity as a Visiting Faculty Member. He is also Partner of A. G. Ogale & Associates, Chartered Accountants and is the Proprietor of A. S. Chandvankar & Associates, Chartered Accountants. |
| Directorships in other<br>Public Limited Companies        | NIL  | Briocia Pharma (India) Limited   |
| Membership of Committees in other Public Ltd. Companies * | NIL  | NIL  |
| No. of shares held in the Company                         | NIL  | NIL  |

By Order of the Board of Directors For Twilight Litaka Pharma Ltd.

Date: 3rd December, 2012 Gopal Ramourti
Place: Mumbai Managing Director

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#### **DIRECTORS' REPORT**

#### Dear Shareowners, Of Twilight Litaka Pharma Ltd.

Your Directors present this Thirty Eightth Annual Report of your Company for the financial year ended on 31st March 2012.

In October 2011 the Income Tax Department has conducted search and seizure operations and voluminous documents /records have been seized by the Department. The said Department has also asked additional information and further details. Compilation and furnishing of information asked by the Department was to be completed on priority and it took lot of time. Company is facing problem of liquidity as well as shortage of manpower. Due to all these factors the work of finalization of accounts and audit of accounts was delayed. Company has therefore approached Registrar of Companies with a request to grant extension for holding Annual General Meeting on or before 31st December 2012. The ROC vide its letter dt. 5th September 2012 granted permission to hold Annual General Meeting by 31st December 2012. Accordingly Company has decided to hold ensuing Annual General Meeting on 31st December 2012.

#### **FINANCIAL HIGHLIGHTS**

| Particulars                      | Stand  | lalone   | Consolidated                                     |
|----------------------------------|--|--|--|
|                                  | Year ended<br>31st March,<br>2012<br>[₹ in crs.] | Year ended<br>31st March,<br>2011<br>[₹ in crs.] | Year ended<br>31st March,<br>2012<br>[₹ in crs.] |
| TOTAL INCOME                     | 731.23   | 660.51   | 733.66   |
| NET PROFIT AFTER TAX             | 3.52   | 49.44  | (0.94)   |
| Add : Surplus brought            |  |  |  |
| forward from the Balance Sheet   | 107.76   | 67.98  | 108.67   |
| Less : Short term provision for  |  |  |  |
| tax after earlier year           | _  | 0.38   | _  |
| Amount available for disposal    | 3.52   | 117.04   | (0.94)   |
| APPROPRIATIONS:                  |  |  |  |
| General Reserve                  | _  | 4.94   | _  |
| Equity Dividend                  | (3.72)   | 3.72   | (3.72)   |
| Distribution Tax on Dividend     | (0.62)   | 0.62   | (0.62)   |
| Surplus carried to Balance Sheet | 115.61   | 107.76   | 112.06   |
| Earnings Per Share (₹) *         | 1.42   | 23.23  | (0.38)   |
| Book Value per Share (₹] *       | 71.00  | 68.19  | 69.59  |

<sup>\*</sup> Face Value Rs. 5/- per share.

#### PERFORMANCE OF THE COMPANY

i. In the Financial year 2010- 11 your Company has acquired 100% stake of M/s Briocia Pharma (India) Limited from the funds available on the expectation that substantial funds will be infused by way of Private Equity. This investment was necessary as the existing plants in Pimpri and Vadgaon were very old and additional capacities were required. Since the Company has entered into Joint Venture with M/s Interpro Healthcare of Republic of South Africa it was necessary to have a modern facility complying with the regulations applicable in Republic of South Africa. The facility of M/s Briocia Pharma (India) Limited has substantial capacity and is also compliant with Modern WHO GMP guidelines.

ii. The decision to acquire M/s Briocia Pharma (India) Limited as well as capital expenditure the Company has incurred, was based on the assumption that additional substantial funds will be infused by way of Private Equity. Your Company made good progress in this direction however due to adverse condition in capital market as well as fall in the share price of the Company the proposal to bring additional funds by way of Private Equity could not materialize and still it is on hold. Recovery from the debtors was also slow. Cumulative effect of all these factors created severe liquidity crunch and shortage of working capital. This has adversely affected the overall performance of the Company. Your Company could not service the interest and also was unable to honour financial commitments to the bankers as well as creditors. As a result all bankers have classified Company's

account as NPA and some of the bankers recalled their facilities. Some of the bankers as well as creditors have initiated legal proceedings for the recovery of their dues.

Your Company is making efforts to overcome the present critical financial position by approaching bankers to restructure the facilities. Your Company is also in the process of disposing off certain non-core assets. The Company's old plants in Pimpri and Vadgaon (Tal. Maval) have appreciated substantially in terms of real estate value. The Company has been approached by various real estate developers from Pune and Mumbai alike to capitalize on the lucrative opportunity that is offered in real estate. In fact it appears that the gross value of the real estate development can achieve in excess of Rs. 200.00 Cr. when developed over a period of 2-3 years. The sale proceeds of these assets will be utilized in reducing Bank liabilities and also it will meet urgent requirements of working capital. In addition to that Company is still in the process of identifying some strategic investor who will infuse funds in the Company by way of Equity. In view of this your directors are optimistic that your Company will be in position to turn the corner in the current financial year. And on this basis the management is of view that it continues to operate as a going concern and have ability to fully meet its financial obligations.

#### NON RECOVERABLE CURRENT ASSETS

The Company has identified several receivables as bad and doubtful debts as on 31st March'12. It was identified that the field force had enthusiastically booked additional sales to meet their targets which could not be matched by adequate secondary sales. Subsequently during rigorous follow up for the payment these facts came to light and the stockists refused to pay and surrendered several expired stocks. The Company conducted a detailed audit and identified these bad debts. These outstanding has neither been confirmed by the party nor received since 31st march 2012 and hence the Company has decided to write them off to reflect the correct outstanding balances amounting to Rs. 36.58 Crs.

#### **REDUCTION IN STOCK**

The Company has carried out extensive study on inventories at its various locations with a view to examine the correct realizable value and has found that there are several stocks which are either expired or not serviceable and hence they have been written down in value amounting to Rs. 15.04 Crs.

#### **DIVIDEND FOR THE YEAR 2011-12**

With a view to overcome present liquidity crunch and to plough back the amount of profit earned and to conserve the resources your Directors do not recommend any dividend for the year ended March 31, 2012.

#### **DIVIDEND FOR THE YEAR 2010-11**

As you are aware that in the Extra Ordinary General Meeting of the Shareholders of the Company held on Saturday, 29th September, 2012 at the Registered Office of the Company the shareholders have unanimously accorded their approval and passed the resolution for Cancellation of issuance of Dividend of 30% (i.e. Rs.1.50 per share on the face value of Rs.5/- each of Equity Shares) for the Financial Year ended on 31st March, 2011, which was declared at the Annual General Meeting of the Company held on 29th September, 2011.

#### CHANGE IN REGISTERED OFFICE OF THE COMPANY.

With a view to reduce expenses and also to have better co-ordination your directors have decided to shift the registered office of the Company from Himalaya Estate, 16-A, Shivajiangar, Pune -411005 to B-22, H Block MIDC, Pimpri, Pune - 411018 w.e.f. 12th July, 2012.

#### **AUDIT BY SEBI**

With reference to the captioned matter your Directors wish to inform you, that pursuant to the powers conferred under Section 209A of Companies Act, 1956 and Section 11 (2A) of SEBI Act 1992, SEBI has appointed independent firm of Chartered Accountants to conduct



## TWILIGHT LITAKA PHARMA LIMITED

Forensic Audit and examination of books of accounts of your Company. The Company and its officers are giving full co-operation to them in this matter.

#### SUBSIDIARY

Briocia Pharma (India) Limited is a Wholly owned Subsidiary of your Company by virtue of acquisition of 100% stake by the Company.

The Ministry of Corporate Affairs, Government of India vide its circular no. 2/2011 dated 8 February 2011 has provided an exemption to companies from complying with Section 212, provided such companies publish the audited consolidated financial statements in the annual report. Accordingly, the annual report 2011-12 does not contain the financial statements of our subsidiary. The consolidated financial statements, in terms of Clause 32 of the Listing Agreement and prepared in accordance with Accounting Standard 21 as specified in Companies (Accounting Standards) Rules, 2006 also form part of this annual report.

The audited annual accounts and related information of our subsidiary, where applicable, will be made available for inspection during business hours at our registered office in Pune. The annual accounts of Briocia Pharma (India) Limited and the related detailed information will be made available to the members on the specific request made by them.

#### **LEGAL PROCEEDINGS**

Some of the bankers as well as few creditors initiated legal proceedings against the Company in various courts including Bombay High Court. Your Company is handling these issues with the help of Company's legal advisors and also making efforts to sort out these issues by amicable settlement.

#### MANAGEMENT DISCUSSION AND ANALYSIS

A detailed review of the operations, performance and future outlook of your Company is given in the Management Discussion and Analysis Report, which forms part of this Report.

#### **CORPORATE GOVERNANCE**

Your Company follows healthy Corporate Governance practices since it believes that Corporate Governance is a voluntary code of self-discipline. A separate report on the initiatives on Corporate Governance adopted by your Company along with a certificate of Compliance from the Auditors given in this Annual Report forms part of this Report.

#### STATUTORY AUDITORS

M/s. V. Sankar Aiyar & Co., Chartered Accountants, Mumbai, hold office as Auditors of the Company till the conclusion of the forthcoming Annual General Meeting. Your Company has received a certificate from them, pursuant to the provisions of Section 224(1B) of the Companies Act, 1956, indicating their eligibility and willingness for reappointment. You are requested to appoint the Auditors and fix their remuneration.

#### **COST AUDIT**

Pursuant to the provisions of Section 233B of the Companies Act, 1956 and with the prior approval of the Central Government, Mrs. Swati Joshi, (Fellow Membership No. 28717) practicing Cost Accountant, was appointed to conduct audit of cost records relating to formulations for the year ended March 31, 2012.

#### **DIRECTORS**

Mr. Ramesh Gadgil, Mr. Avinash S. Chandvankar Directors of the Company retire by rotation and being eligible offer themselves for reappointment; The resolutions for the Directors seeking reappointment are included in the notice of the Annual General Meeting.

Mr. V. K. Naik and Mr. M. T. Motwani resigned as a Director on 1st October, 2011 and Mr. Ramesh Ramourti resigned as a director on 1st August, 2012 due to their other commitments. The Board placed on record its sincere appreciation for services rendered by all of them to the Company during their tenure of Directorship.

Mr. Gopal Ramourti MD as well as Mr. Nainish Bora, ED & CFO requested the board that considering the present financial position of the Company to reduce their remuneration w.e.f 01/10/2012. Accordingly in the meeting of the Board Of Directors held on 01/09/2012 the board has passed resolution that subject to approval of shareholderds the remuneration as follows:

- 1. Mr. Gopal Ramourti from Rs. 2,00,000/- to Rs. 1,50,000/- p.m.
- 2. Mr. Nainish Bora from Rs. 1,00,000/- to Rs.75,000/- p.m.

Accordingly in the EOGM of the Company held on 29/09/2012 the shareholders of the Company have approved the reduction in the remuneration to both the Directors in the above manner. Further it is important to note that considering present liquidity crunch your Company has not made payment of remuneration to the Whole time Directors of the Company during the period under review.

#### **FIXED DEPOSITS**

The Company has not invited / received any fixed deposits during the year.

#### **PARTICULARS OF EMPLOYEES**

In accordance with the provisions of Section 217 (2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Amendment Rules, 2011 as amended, none of the employee of the Company was in the receipt of excess of Amount prescribed in the (Particulars of Employees) Amendment Rules, 2011.

#### **DISCLOSURE OF PARTICULARS**

As required under Section 217 (1) (e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, is annexed herewith and forms part of this Report.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the provisions of Section 217(2AA) of the Companies Act, 1956, your Directors hereby confirm -

- (a) that in the preparation of the annual accounts, the applicable accounting standards have been followed and there has been no material departure.
- (b) that the selected accounting policies were applied consistently and the directors have made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2012 and of the Profit of the Company for the year ended on that date.
- (c) that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and preventing and detecting fraud and other irregularities.
- (d) that the annual accounts have been prepared on a going concern basis.

#### APPRECIATIONS AND ACKNOWLEDGEMENTS

Your Board of Directors wish to place on record their appreciation of the contribution made by the employees at all levels, who through their competence, solidarity and support enabled the Company to achieve consistent growth.

The Board takes this opportunity to express their gratitude to Bankers, Suppliers, Regulatory and government authorities, Stock Exchanges and other Business Associates for their continued support and cooperation received by your Company.

Your Directors are thankful to the esteemed shareholders, all investors, clients, vendors, for their continued faith and valued support.

By Order of the Board of Directors For Twilight Litaka Pharma Ltd.

Date: 3rd December, 2012 RAJENDRA C. BORA
Place: Mumbai CHAIRMAN

## **MANAGEMENT DISCUSSION AND ANALYSIS**

#### PHARMA INDUSTRY STRUCTURE AND DEVELOPMENTS

After a brief Period of sluggishness during past two years the growth momentum in the domestic formulations market appears to be back on track. According to the Economic Survey 2011-12, Indian economy is estimated to grow at 6.9% in 2011-12 and is expected to be around 5.5% in 2012-13. The annual global spending on medicines will rise from \$956 billion in 2011 to nearly \$1.2 trillion in 2016 representing a compound annual growth rate of 3-6 percent. (IMS - The Global Use of Medicines: Outlook through 2016).

Further, global spending on patented drugs is expected to decline due to loss of exclusivity on patent expiries, there will be accelerated shift in spending towards generics in developed markets, rising to 39% of total spend by 2015, up from 20% in 2005.

India ranks 10th globally in terms of value and 3rd in terms of volumes. Growing population, improving medical infrastructure, rising income levels, increasing health insurance coverage and increasing government spend on healthcare are driving the market growth. Indian pharmaceutical market is dominated majorly by branded generics constituting nearly 70% to 80% (Source: IMS India Pharma Report) of market.

Outlook for generics in India looks positive due to several factors The current pipeline of the generics products that are either undergoing new process development or have been recently launched is strong. In addition, domestic players have the opportunity to develop new combinations and formulations of the products that are already in the market. Generics players continue to have a wide range of options for new generics launches.

#### **OPPORTUNITIES**

Generic segment contributed around 30% of the world pharmaceuticals market and is expected to reach 40% of the total global Pharma spending by 2015 growing with a CAGR of 13% compared with a 1% CAGR in the patented branded market. This trend is visible not only in developing markets but also in developed markets. The Company is well positioned to capitalize on these growth opportunities with strong development pipeline, low R&D and manufacturing costs and sound marketing reach and capabilities built over a period of time.

TLPL has always been India-centric. Most of the business turnover has been from the Indian market. With strong growth expected to continue in the Indian economy, we continue to see healthy growth. Regular launch of new products has continuously aided your Company in widening its therapeutic range which is our key focus area. The Year under review witnessed introduction of new products and new combination and line extensions of existing products. As a result of our strong brand building efforts, and innovative marketing strategies, sales from new products have contributed considerably to the turnover of the Company.

Most of the innovator companies are facing challenge of depleting research pipeline and losing patent protection for their blockbuster drugs in the next few years. This has opened up opportunities to CRAMS players from low cost destinations like India. TLPL has identified this opportunity very early and started working on it, which result into overall growth in turnover. The company believes that it can manufacture various products of best quality at a low cost. Many of innovator companies are outsourcing their products to your

company. Recognizing this opportunity, the company continued to take initiatives in reducing its costs by employing lean manufacturing techniques and resource management initiatives.

#### STRENGTHS AND WEAKNESSES

Being in the Pharma Sector, TLPL has following strength and weaknesses.

#### **STRENGTHS**

- Strong and elaborate network of relationships with consumers, suppliers and external partners.
- Manufacturing on Principal to Principal and Loan License Arrangement.
- Ultramodern manufacturing facilities.
- · Marketing Network across India.
- Exports to more than 40 countries.
- Listed on the Bombay Stock Exchange Ltd and the National Stock Exchange of India Ltd.
- Good connectivity to Mumbai by rail as well as road.
- Cordial Relations with Workers.
- Experienced and dedicated staff.
- Availability of skilled and semi skilled workers to create opportunities, replicate the successes and drive business growth..

#### **WEAKNESSES**

To remain competitive and profitable in the challenging industry environment of today, TLPL has to increase production capacities to face the competition in the global market. In addition to contract manufacturing, it has to concentrate on increasing its own products range. Besides this your Company also needs to ramp up the marketing operations.

#### **RISK MANAGEMENT**

Global operations and product development for regulated markets poses significant challenges and risks for the organization. Such risks, if not identified and addressed properly in a timely manner could adversely impact accomplishment of the overall objectives of the organization and its sustainability.

Your Company's risk management framework is intended to ensure that risks are identified in a timely manner. We have implemented an integrated risk management framework to identify, assess, prioritize, manage/mitigate, monitor and communicate the risks across the company. These issues are resolved at the level of Board of Directors.

#### **TALENT MANAGEMENT**

Our employees continue to be the Backbone of success in all our endeavors. During the year, TLPL always believe in the concept of human empowerment and continued with its focus on developing the capabilities of its workforce even further through several HR initiatives.

We have bolstered our talent recruitment drives to meet out growing business needs. Steps have been taken to meet the challenges of retention, skill upgradation, remuneration and the career aspirations of talent on TLPL's rolls. We are confident that the measures now being taken by TLPL will enhance the effectiveness of its talent management initiatives.

#### REWARDS AND RECOGNITION

Rewards and Recognition program was initiated and Every year along with annual increments, employees are rewarded on completion of their service for 5 years, 10 years, 5 years, 20 years and 25 years in TLPL. The Reward and Recognition program has had a very positive impact on colleagues to be a strong motivational input.

#### CORPORATE SOCIAL RESPONSIBILITY

Good governance demands adherence of social responsibility coupled with creation of value in the larger interest of the general public. Corporate Social Responsibility forms an integral part of TLPL's corporate principles and business philosophy.

TLPL's CSR function is led by the vision to enrich lives to create a healthy and a happier world and We are Committed to being a socially responsible organization. As regards environment care, TLPL continued to maintain well designed effluent treatment plants at its factories. TLPL regularly undertakes various innovative measures to conserve energy, reduce wastage and optimize consumption.

#### **HEALTH & SAFETY POLICY**

The environmental policy of your Company emphasizes at being a caring company, which shall protect and promote the environment by complying with up applicable environmental regulations and preventing pollution in all its operations.

TLPL has kept up high standards of occupational health and safety practices at all its manufacturing units. TLPL continuously reviews safety measures at its premises all over India. No efforts have been spared to ensure safety in the operation of the Plants, to promote health and protect the environment. Health of the employees is continuously monitored and environment improvement measures in and around the Plant area have been given due care and attention.

TLPL has in place Occupational Health and Safety Policy which focuses on People, Technology and Facilities supported by Management commitment as the prime driver.

## FINANCIAL PERFORMANCE

Performance of TLPL during the financial year 2011- 12 severally affected due to sever liquidity crunch due to inability of TLPL to avail additional facilities assessed by the bankers of the Company and proposal of infusion of additional funds by way of Private Equity could not be materialized. As a cumulative effect t of all these factors TLPL could not honour its financial commitments in terms of servicing of interest and repayment of loans. Bankers of TLPL classified its account as NPA and have initiated legal proceedings for the recovery of their dues.

Management of TLPL is making efforts to review the present Situation. Management has taken in principal decision to disposes off certain non-core assets and accordingly negotiations are at advanced stage. Management is identifying some strategic investor who will infuse funds in the company by way of equity. Management is taking several steps to cut the expenses and to trime its size without affecting the performance of the Company. On these factors management is of view that it continues to operate as a going concern and have ability to fully meet its financial obligations.

#### **Financial Highlights**

Return on Net Worth, Return on Capital Employed, EBIDTA and Earnings Per Share (EPS) for the last three years and for the year ended 31st March, 2012 are as follows.

| Particulars                    | 2009-10 | 2010-11 | 2011-12 |
|--------------------------------|---------|---------|---------|
| Return on Capital Employed (%) | 32      | 41      | 22      |
| EBIDTA (Rs. In Cr.)            | 65.11   | 98.90   | 54.56   |
| Basic EPS (Rs.)                | 15.33   | 23.23   | 1.42    |

#### **INTERNATIONAL BUSINESS DIVISION (IBD)**

The International Business Division which is located at the Registered Office of the Company at B-22 H Block, MIDC Pimpri, Pune is well supported by trained and qualified team in Regulatory and Product Development Departments. In addition to the 26 countries where the Company is doing export business, 10 new countries have been added and the Registration of the Pharmaceutical dosage forms are completed. Some of the countries are Malawi, Costa Rica, Kazakistan, Tajakistan, Russia, etc.

The performance of this division has grown four-fold with regards to the volumes and value. Acceleration of the growth of this division in the near future will be significant and will have a major contribution to TLPL's revenue over the next couple of years.

#### INTERNAL CONTROL SYSTEMS

The Company's Internal Control systems complement the nature and size of the business. Internal Controls have been designed to prevent fraud and misuse of Company's resources protecting in turn shareholder interest. The internal audit team constantly monitors the controls and any feedback, whether positive or negative is communicated directly to the management.

All the fixed assets, finished goods, semi-finished goods, raw materials, packing materials and other goods and assets of the Company lying at different locations and in-transit have been insured against fire, burglary, transit and allied risks.

The internal control systems are further supplemented by internal audit carried out by an independent firm of Chartered Accountants and periodical review by management. The Audit Committee of the Board addresses issues raised by Internal Auditors and Statutory Auditors.

#### **CAUTIONARY STATEMENT**

Statement made in the Management Discussion & Analysis describing the Company's objectives, projections, estimates, expectations may be "Forward-looking statements" within the meaning of applicable securities laws & regulations. Actual results could differ

from those expressed or implied. Important factors that could make a difference to the Company's operations include economic conditions affecting demand supply and price conditions in the domestic & overseas markets in which the company operates, changes in the government regulations, tax laws & other statutes & other incidental factors.

#### REPORT ON CORPORATE GOVERNANCE

(Pursuant to Clause 49 of the Listing Agreement)

#### 1 COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE

THE COMPANY BELIEVES THAT FOR MEETING ASPIRATIONS AND NEEDS OF STAKEHOLDERS IT IS IMPERATIVE THAT THE COMPANY ADOPT GOOD CORPORATE GOVERNANCE PRACTICES AND SAME COULD BE ACHIEVED THROUGH APPROPRIATE DISCLOSURE NORMS AND POLICIES, BEST IN CLASS BOARD PRACTICES, TRANSPARENT ACCOUNTING POLICIES, EQUITY IN ITS OPERATIONS AND HIGH STANDARDS OF CORPORATE CONDUCT.

The Company always committed to and endeavors to respect Best Corporate Governance norms in spirit not just in letters. The Company emphasizes Dissemination of information to all Stakeholders, so that Stakeholder gains a true and best knowledge and understanding of activities and business of the Company.

The Company has always believed in fair business and corporate practice while dealing with the stakeholders i.e. employees, customers, creditors, lenders and others.

#### 2. BOARD OF DIRECTORS

As on date the Board of Directors of the Company consists of Seven Directors, Four of whom are Non Executive Directors, out of which Three are Independent Directors.

None of the Directors on the Board are Members of more than ten Committees or Chairman of more than five Committees across all the companies in which they are Directors. Necessary disclosures have been made by the Directors of Directorships in other Companies.

During the Financial Year under review, Six (6) Board Meetings were held on the following dates: 13th May, 2011, 12th August, 2011, 27th August, 2011, 15th November, 2011, 26th December, 2011 and 11th February, 2012.

The Name and Category and their attendance at Board Meetings held during the year and Directorship in other Companies are furnished in table below:

| Name of the Director      | Category of<br>Directorship  | Board<br>Meetings<br>attended | Whether attended<br>last AGM held on<br>29th September, 2011 | Directorship<br>of other<br>Companies |
|---------------------------|------------------------------|-------------------------------|--|---------------------------------------|
| Mr. Rajendra Bora         | Chairman (Promoter)          | 6                             | Yes  | -                                     |
| Mr. Gopal Ramourti        | Managing Director (Promoter) | 6                             | Yes  | 06                                    |
| Mr. A. S. Chandvankar     | NED (I)                      | 6                             | Yes  | 02                                    |
| Mr. V. K. Naik *@@        | NED (I)                      | 0                             | No   | -                                     |
| Mr. Nainish Bora          | Executive Director-Promoter  | 6                             | Yes  | 01                                    |
| Mr. Ramesh Ramourti **    | NED                          | 6                             | No   | 02                                    |
| Mr. Abhijit Bora          | Executive Director -Promoter | -                             | No   | -                                     |
| Mr. M S Raghavan Ayyangar | NED (I)                      | 5                             | Yes  | 02                                    |
| Mr. Ramesh S. Gadgil      | NED (I)                      | 5                             | Yes  | -                                     |
| Mr. Mohan Motwani *@@     | NED (I)                      | 0                             | No   | -                                     |

None of the Directors of the Company are members/chairman of any other Committee of other Companies.

#### 3. COMMITTEES OF THE BOARD

#### **AUDIT COMMITTEE**

In terms of Clause 49 of the listing agreement as well as Section 292A of the Companies Act, 1956 the Board has constituted the Audit Committee of the Board of Directors. The Composition of Committee and details of attendance at Committee meetings met (05) Five times on 13th May,2011, 10th August, 2011, 27th August, 2011,15thNovember,2011 and 11th February, 2012. Mr. Nikhil Kulkarni acts as a Secretary to the Committee.

| Name of the Director      | Category of Directorship     | No. of Meetings attended |
|---------------------------|------------------------------|--------------------------|
| Mr. A. S. Chandvankar     | NED (I)                      | 05                       |
| Mr. Nainish Bora          | Executive Director -Promoter | 04                       |
| Mr. Ramesh Ramourti @*    | NED                          | 05                       |
| Mr. M S Raghavan Ayyangar | NED (I)                      | 04                       |
| Mr. Ramesh S Gadgil       | NED (I)                      | 04                       |

<sup>\*</sup> Resigned as Director on 01.10.2011

<sup>\*\*</sup> Resigned as Director on 01.08.2012

<sup>@@</sup> Details provided till the date of resignation.



- \* Resigned as Director on 01.08.2012
- @ Details provided till the date of retirement.

NED - Non Executive Director

NED - Non Executive Director, I - Independent,

#### **Remuneration Committee**

The Company has constituted a Remuneration Committee in its Board Meeting held on 7th February, 2006. The responsibility of the Remuneration Committee is to consider and finalize the proposals in respect of fixation of remuneration to Executive Directors, Managing Director, and other Senior Executives of the Company. The Remuneration Committee consists of three Directors of the Company:, viz. Mr. A S Chandvankar, Mr. Rajendra C. Bora and Mr. Ramesh Ramourti. However as Mr. Ramesh Ramourti resigned with effect from 1st August, 2012, Mr. M S Raghavan Ayyangar was appointed in his place in subsiquent board meeting. Mr. Nikhil Kulkarni acts as a Secretary to the Remuneration Committee. The Committee has the following powers:

- (i) To determine on behalf of the Directors and on behalf of the shareholders of the Company, policy on remuneration package for Executive Directors, Managing Director, and other paid Directors of the Company who may be appointed from time to time.
- (ii) To fix the remuneration payable to above individuals with the power to grant yearly increment and other allowances.

To review the remuneration of the aforesaid individuals fixed periodically.

#### **Share Allotment Committee**

The Company has constituted a Share Allotment Committee in its Board Meeting held on 13th May, 2011. The Committee was constituted to consider and finalize the proposals in respect of Allotment of Shares of the Company from the issued share capital of the company to the eligible applicants. The Share Allotment Committee consists of four Directors of the Company, viz. Mr. Rajendra C. Bora, Mr. A S Chandvankar, Mr. Nainish Bora and Mr. Gopal Ramourti. Mr. Nikhil Kulkarni, Company Secretary acts as a Secretary to the Share Allotment Committee. During the year four meetings were held on 10th June 2011,14th June 2011,15th June 2011 and 16th June 2011 to consider and approve the allotment of equity shares upon conversion of convertible warrants issued in March 2010.

#### 4. Code of Conduct

The Company has formulated and implemented a Code of Conduct for all Board Members and Senior Management of the Company in compliance with Clause 49 (I) (D) of the Listing Agreement.

#### 5. MD/CFO Certification

The Managing Director and Chief Financial Officer of the Company have certified positively to the Board on the matters specified in Clause 49 (V) of the Listing Agreement.

#### 6. Remuneration of Directors

The details of remuneration payable to the wholetime directors for the financial year 2011-2012 are given below:

(Amt. in ₹)

| Director           | Salary    | Perquisites | Contribution to PF | Total     |
|--------------------|-----------|-------------|--------------------|-----------|
| Mr. Gopal Ramourti | 24,00,000 | 24,00,000   | 2,88,000           | 50,88,000 |
| Mr. Nanish Bora    | 12,00,000 | 9,00,000    | 1,44,000           | 22,44,000 |

## Non-Executive Directors are not entitled for any remuneration other than the sitting fees, the details of which are given below:

(Amt. in ₹)

| Sr. No. | Name of the Non-Executive Director | Sitting Fees | Other elements of remuneration |
|---------|------------------------------------|--------------|--------------------------------|
| 1.      | Mr. R C Bora                       | 30,000       | _                              |
| 2.      | Mr. A. S. Chandvankar              | 40,000       | _                              |
| 3.      | Mr. Ramesh Ramourti                | 40,000       | _                              |
| 4.      | Mr. V. K. Naik                     | _            | _                              |
| 5.      | Mr. Mohan Motwani                  | -            | _                              |
| 6.      | Mr. M. S. Raghavan Ayyangar        | 33,000       | _                              |
| 7.      | Mr. Ramesh S. Gadgil               | 33,000       |                                |

#### 7. Shareholding of Non-Executive / Independent Directors as on 31.03.2012:

| Name of Director            | No. of Equity Shares of Rs.5/ each |
|-----------------------------|------------------------------------|
| Mr. A. S. Chandvankar       | NIL                                |
| Mr. V. K. Naik              | NIL                                |
| Mr. Ramesh Gadgil           | NIL                                |
| Mr. M. S. Raghavan Ayyangar | NIL                                |
| Mr. M. T. Motwani           | 25,000                             |

#### 8. Share Transfer - cum - Investors Grievance Committee

Mr. A. S. Chandvankar, a Non-Executive Independent Director is the Chairman of the Committee. Other Member of the Committee is Mr. Nainish R. Bora.

Name and Designation of the Compliance Officer: Mr. Nikhil Kulkarni, Company Secretary

The Share Transfer-cum-Investors Grievance Committee meets every fortnight and accordingly 22 meetings of the Committee were held during the year under report. The details of attendance of the meetings of this Committee by Directors are already given in Table in paragraph 2.

During the year Seventeen (17) complaints regarding non-receipt of share certificates,. sent for transfer and non-receipt of annual report & dividend were received from shareholders, all of which have been resolved.

| Nature of Complaints                     | Received | Resolved | Pending |
|--|----------|----------|---------|
| Share Certificates                       | 01       | 01       | Nil     |
| Dividend                                 | 17       | 17       | Nil     |
| Non-Receipt of Annual Report             | 01       | 01       | Nil     |
| Non - Receipt of Shares after Transfer   | 01       | 01       | Nil     |
| Complaints of Shareholders forwarded by: |          |          |         |
| Stock Exchange                           | 01       | 01       | Nil     |
| SEBI                                     | 17       | 17       | Nil     |

The Company had no transfer pending at the close of the Financial Year.

#### 9. General Body Meetings

The details of the location and time for Annual General Meetings [AGM] and Extra Ordinary General Meetings [EGM] held during the last 3 years and details of the resolutions passed there at or passed by Postal Ballot:

| Date       | Year | Type of Meeting                | Venue  | Time       |
|------------|------|--------------------------------|--|------------|
| 13.08.2009 | 2009 | Annual General Meeting         | Sumant Moolgaonkar Auditorium Hall,<br>Ground Floor MCCIA Trade Tower, "A" Wing,<br>ICC Centre, Senapati Bapat Road, Pune 411016.  | 10.00 a.m. |
| 02.03.2010 | 2010 | Extra Ordinary General Meeting | Sumant Moolgaonkar Auditorium Hall,<br>Ground Floor MCCIA Trade Tower, "A" Wing,<br>ICC Centre, Senapati Bapat Road, Pune 411016.  | 10.00 a.m. |
| 25.09.2010 | 2010 | Annual General Meeting         | Sumant Moolgaonkar Auditorium Hall,<br>Ground Floor, MCCIA Trade Tower, "A" Wing,<br>ICC Centre, Senapati Bapat Road, Pune 411016. | 10.30 a.m. |
| 29.09.2011 | 2011 | Annual General Meeting         | Sumant Moolgaonkar Auditorium Hall,<br>Ground Floor, MCCIA Trade Tower, "A" Wing,<br>ICC Centre, Senapati Bapat Road, Pune 411016. | 10.00 a.m. |
| 29.09.2012 | 2012 | Extra Ordinary General Meeting | B-22 "H" Block, M.I.D.C., Pimpri, Pune- 411018   | 9.30 a.m   |

All the resolutions, including special resolutions as set out in the respective Notices of the meetings were passed by the Shareholders. No resolution was put through postal ballot during the last year.

#### 10. Disclosures:

a) Disclosures regarding materially significant related party transactions:

No transaction has been entered into by its Promoters, Directors or the Management, their subsidiaries or relatives, etc. that may have potential conflict with the interests of the Company.

Transactions with the related parties are disclosed in the Note No. 34 of the notes to the accounts in the Annual Report.

b) Disclosure of non-compliance by the Company

There were no instances of penalty or stricture imposed on the Company by the Stock Exchange or SEBI or any authority on any matter related to capital market during the last three years.

c) CEO / CFO Certification

The Managing Director (CEO) and Chief Financial Officer (CFO) have certified to the Board in accordance with Clause 49 (V) of Listing Agreement pertaining to CEO/CFO certification for the financial year ended March 31,2012, which is annexed hereto.



d) Reconciliation of Share Capital Audit and Certification pursuant to Clause 47 (C) of the Listing Agreement

Pursuant to Regulation 55A of SEBI (Depositories and Participants) Regulation, 1996 Certificates on quarterly basis have been received from Shekhar Ghatpande & CO., Company Secretary in Practice. Pursuant to Clause 47 (C) of Listing Agreement etered with BSE and NSE, Certificates on Half - yearly basis have been received from Shekhar Ghatpande & CO., Company Secretary in Practice.

#### 11. Particulars of Directors eligible for appointment / re-appointment

[Pursuant to clause 49 IV (G)] of Listing Agreement with Stock Exchange

| Particulars   | Mr. Ramesh Gadgil  | Mr. Avinash S. Chandvankar   |
|---|--|--|
| Date of Birth   | 08.04.1945   | 11.04.1960   |
| Date of Appointment   | 30.01.2010   | 20.04.2002   |
| Qualifications  | Science Graduate   | Chartered Accountant   |
| Expertise   | He holds Masters' Degree in Marketing Management and Animal Physiology and Zoology. He is a Fellow member of Indian College of Cardiology. Mr. Gadgil has more than 37 years experience in Pharma marketing. He has worked with companies like Lupin, Alkem, Bal Pharma, CFL for their strategic brand management. | He is a practicing Chartered Accountant. He has more than 15 years experience in the field of Audit, Taxation, and Finance. He is also associated with number of management institutes in the capacity as a Visiting Faculty Member. He is also Partner of A. G. Ogale & Associates, Chartered Accountants and is the Proprietor of A. S. Chandvankar & Associates, Chartered Accountants. |
| Directorships in other<br>Public Limited<br>Companies                 | NIL  | Briocia Pharma (India) Limited   |
| Membership of<br>Committees in other<br>Public Limited<br>Companies * | NIL  | NIL  |
| No. of shares held in the Company                                     | NIL  | NIL  |

#### 12. Means of communication

The quarterly, half-yearly results of the Company were published during the financial year under review in the Newspapers Viz. Maharashtra Times (Marathi) and The Economic Times (English). The Company has its own website, namely www.twilightlitaka.com, which displays the general profile and product profile of the Company. The shareholding pattern is also displayed and is updated every quarter.

To support the 'Green initiative' by the MCA, Company proposes to send all communication including Notices, Annual Reports etc. through e-mail and has requested members who have not registered their e-mail addresses so far, including change, if any, are requested to register e-mail addresses with their respective Depository participants and members who hold shares in physical form with the company at litaka@shareproservices.com

#### 13. General Shareholder Information

a) Registered and Corporate Office

B-22 "H" Block, M.I.D.C., Pimpri, Pune- 411018

Tel Nos: 91-20-30642650/51/52, Fax:91-20-27475862

Website: www.twilightlitaka.com

b) Date of Incorporation : 18th January, 1974

c) Registration No/CIN No : L24231MH1974PTC017139

Day, Date, Time & Venue of 38th AGM: Monday, 31st December, 2012 at 9.30 a.m. at B-22 "H" Block, M.I.D.C., Pimpri, Pune-411018.

The Notice of the Annual General Meting is being sent to the Members along with this Annual Report.

e) Dates of Book Closure : Wednesday, 26th December, 2012 to

Monday 31st December, 2012

(both days inclusive)

h) Financial Year : 1st April to 31st March

#### i) Financial Calendar

1st Quarterly results : Upto 15th August 2012
2nd Quarterly results : Upto 14th November 2012
3rd Quarterly results : Upto 14th February 2013
4th Quarterly results : Upto 15th May 2013

#### j) The Stock Exchange Listing

- 1. BSE Ltd. (BSE) Scrip Code: 506985 and Scrip ID is TWILITAKA
- 2. The National Stock Exchange of India Ltd. (NSE) & Symbol: TWILITAKA

The Company has paid Annual Listing Fee for the Financial Year 2012-13 to the both Stock Exchanges on which the shares of the Company are listed.

#### k) Shareholders are requested to send all share transfers and correspondence relating to shares, dividend, ECS Mandate, etc. to our Share Transfer Agent at:

#### SHAREPRO SERVICES (I) PVT. LTD.

13 AB,Samhita Warehousing Complex, 2nd Floor, Near Sakinaka Telephone Exchange, Andheri - Kurla Road Sakinaka, Andheri (E), Mumbai - 400 072. Phone:022-67720300 "022-67720400 ".Fax :022-28591568 "022-28508927 " E-mail: sharepro@shareproservices.com http://www.shareproservices.com

#### I) Market Price Data

The monthly High & Low Quotations of shares traded at Bombay Stock Exchange Ltd., and National Stock Exchange of India Ltd., during the Financial Year 2011-12.

| Months     | High Price |       | Low Price No of shares Total Turnover Rs. In Lakh |       | Low Price |         | Low Price No of shares |         |  |
|------------|------------|-------|---|-------|-----------|---------|------------------------|---------|--|
|            | BSE        | NSE   | BSE   | NSE   | BSE       | NSE     | BSE                    | NSE     |  |
| April 2011 | 69         | 69    | 53.95   | 54    | 27,56,624 | 2541568 | 17,51,01,321           | 1619.74 |  |
| May 2011   | 58.55      | 58.45 | 50.00   | 50    | 13,84,319 | 1015182 | 7,46,43,669            | 544.01  |  |
| June 2011  | 58.40      | 59    | 49.35   | 49.15 | 8,26,058  | 713245  | 4,47,93,281            | 389.24  |  |
| July 2011  | 57.90      | 58.20 | 50.95   | 50.20 | 12,04,234 | 829675  | 6,50,60,518            | 447.77  |  |
| Aug 2011   | 53.00      | 53    | 30.00   | 29.10 | 11,85,451 | 955560  | 4,66,98,064            | 372.77  |  |
| Sept 2011  | 43.65      | 43.45 | 34.00   | 33.35 | 11,02,377 | 1312913 | 4,36,98,893            | 518.95  |  |
| Oct 2011   | 40.45      | 40.30 | 29.85   | 29.95 | 10,50,610 | 1173287 | 3,71,25,358            | 412.43  |  |
| Nov 2011   | 45.00      | 45    | 27.75   | 27.70 | 14,76,181 | 1168001 | 5,24,54,639            | 421.17  |  |
| Dec 2011   | 34.15      | 34.35 | 20.40   | 20.05 | 6,71,875  | 801842  | 1,70,52,106            | 196.87  |  |
| Jan 2012   | 31.10      | 31.15 | 21.20   | 20.50 | 11,03,942 | 939818  | 3,05,13,103            | 259.43  |  |
| Feb 2012   | 37.45      | 37.60 | 28.55   | 28.40 | 10,06,368 | 941893  | 3,29,01,152            | 311.43  |  |
| March 2012 | 38.75      | 39.40 | 28.50   | 28.95 | 10,11,868 | 966341  | 3,43,69,955            | 332.97  |  |

(Amt in ₹)

#### m) Comparison of Litaka Share Prices with BSE Sensex and Nifty for 2011-12

| Period                               | Change                            |                                   |          |         |
|--------------------------------------|-----------------------------------|-----------------------------------|----------|---------|
|                                      | Company's<br>Share<br>Price - BSE | Company's<br>Share<br>Price - NSE | Sensex   | Nifty   |
| Opening Price/Index as on 31.03.2011 | 56.05                             | 56.80                             | 19445.22 | 5803.05 |
| Closing price Index as on 31.03.2012 | 36.95                             | 36.80                             | 17404.2  | 5295.55 |
| % Increase/(Decrease)                | (65.92)                           | (35.21)                           | (10.50)  | (8.74)  |



## TWILIGHT LITAKA PHARMA LIMITED

#### n) Distribution Schedule as on 31.03.2012

| Description     | Holder's<br>Folio | % to total shareholders | Holding(s)<br>Shares | % to share capital |
|-----------------|-------------------|-------------------------|----------------------|--------------------|
| Up to 1000      | 18000             | 90.689                  | 4289649              | 17.310             |
| 1001-2000       | 761               | 3.834                   | 1171944              | 4.729              |
| 2001-3000       | 306               | 1.542                   | 797446               | 3.218              |
| 3001-4000       | 144               | 0.726                   | 531577               | 2.145              |
| 4001-6000       | 193               | 0.972                   | 973280               | 3.927              |
| 6001-8000       | 86                | 0.433                   | 601313               | 2.426              |
| 8001-10000      | 72                | 0.363                   | 678259               | 2.737              |
| 10001 and above | 286               | 1.441                   | 15737817             | 63.507             |
| Total           | 19818             | 100                     | 24781285             | 100                |

#### o) Shareholding Pattern as on 31.03.2012

| Sr.<br>No. | Category Held   | No. of<br>Shares | % to<br>shares holding |
|------------|---|------------------|------------------------|
| 1.         | Promoter, including persons acting in concert, Directors and their relatives  | 1260489          | 5.0865                 |
| 2.         | Institutional investors (Indian)  | 1693789          | 6.8350                 |
|            | (a) Mutual Funds and UTI  |                  |                        |
|            | (b) Banks, Financial Institutions, Insurance<br>Companies (Central / State Govt. Institutions /<br>Non-Govt. Institutions |                  |                        |
| 3.         | FII / NRIs / OCBs   | 789809           | 3.1871                 |
| 4.         | Private Bodies Corporates   | 7285669          | 29.3999                |
| 5.         | Indian Public   | 13751529         | 55.4916                |
|            | TOTAL   | 24781285         | 100.00                 |

#### p) Plant Locations:

 B-22 'H' Block, M.I.D.C. Pimpri, Pune 411 018
 Tel: 020-30642650/51/52
 Fax:020-2747 4109
 Email: tlplpimpri@tlpl.co.in

4) 116/2 Chakan Phata Mumbai - Pune Road Vadgaon Maval, Pune 412 106 Tel: 02114-325901/61 Fax: 02114-222859

Email: tlplvadgaon@tlpl.co.in

 Village Dhana, Bagh Bania, Baddi Nalagarh Road, Nalagarg Dist. Solan Himachal Pradesh -174701 Tele Fax No. 01795267090 E-mail: baddi@tlpl.co.in

 Briocia Pharma (India) Limited (100 % Subsidiary of the Company) Plot No. E -1, M.I.D.C., Industrial Area Jejuri, Pune - 412 303 3) 39/40 Vasai Taluka Industrial Estate Sector II, Gauraipada, Vasai (E) Dist: Thane 401 208 Tel: 0250-2455465/2450829

Fax No: 0250-2455464 Email: tlplvasai@tlpl.co.in

#### q) Dematerialization of Shares:

The Company has continuous connectivity with NSDL and CDSL for effecting dematerialization of shares and Demat Requests. The Company's ISIN No. is INE783B01029. As on 31.03.2012, 93.87% of Equity Share Capital of the Company has been dematerialized.

#### r) Investors Correspondence

The Company's Share Department provides assistance to shareholders under the supervision of Company Secretary & Compliance Officer.

Any query relating to shares and requests for transactions such as transfers, transmissions, nomination facilities, duplicate share certificates, change of address, non-receipt of shares/dividend, annual report, as also regarding dematerialization of shares may please be taken up with:

#### **Legal & Secretarial Department**

#### Twilight Litaka Pharma Ltd.

B-22 "H" Block, M.I.D.C., Pimpri, Pune- 411018 Tel Nos: 91-20- 30642650/51/52, Fax:91-20- 27475862 Email: legal@tlpl.co.in and investors@tlpl.co.in

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#### **MANAGING DIRECTOR & CHIEF FINANCIAL OFFICER CERTIFICATION**

We, Gopal Ramourti, Managing Director and Nainish R. Bora, Executive Director and Chief Financial Officer (C.F.O.) of Twilight Litaka Pharma Limited to the best of our knowledge and belief, certify that:

- 1] We have reviewed the balance sheet and profit and loss accounts [consolidated], and all its notes to accounts, as well as the cash flow statements and the Directors' Report for the Financial Year ended on 31.03.2012;
- 2] Based on our knowledge and information, these statements do not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statement made, in light of the circumstances under which the statements were made, not misleading with respect to the statements made;
- 3] Based on our knowledge and information, the financial statements, and other financial information included in this report, fairly present in all material respects, the financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report, and are in compliance with the existing accounting standards and/or applicable laws and regulations;
- 4] To the best of our knowledge and belief, no transactions entered into by the Company during the year are fraudulent, illegal or violative of the Company's code of conduct;
- 5] The Company's other certifying officers and we, are responsible for establishing and maintaining disclosure controls and procedures of the Company, and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the Company, particularly during the period in which this report is being prepared; and
  - b) evaluated the effectiveness of the Company's disclosure, controls and procedures.
- 6] The Company's other certifying officers and we, have disclosed based on our most recent evaluation, wherever applicable, to the Company's auditors and the audit committee of the Company's board of directors (and persons performing equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls, which could adversely affect the Company's ability to record, process, summarize and report financial data, and have identified for the Company's auditors, any material weakness in internal controls:
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Company's internal controls;
  - whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses; and
  - d) all significant changes in accounting policies during the year, if any, and that the same have been disclosed in the notes to the financial statements.
- 7] We further declare that all board members and senior managerial personnel have affirmed compliance with the code of conduct for the current year.

 Place : Mumbai
 Gopal Ramourti
 Nainish R. Bora

 Date : 3rd December, 2012
 Managing Director
 Executive Director & C.F.O.

## **AUDITOR'S CERTIFICATE ON CORPORATE GOVERNANCE**

To,

#### The Members of Twilight Litaka Pharma Ltd.

We have examined the compliance of the conditions of Corporate Governance by Twilight Litaka Pharma Ltd., for the year ended 31st March, 2012 as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchange.

The compliance of the conditions of Corporate Governance is the responsibility of the Company's management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of an opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement, in all material respect.

We state that in respect of investor grievances received during the year ended 31st March, 2012, no investor grievances are pending against the Company as per the records maintained by the Company and presented to the Investors Grievances Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

FOR V.SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS

Firm Regn No: 109208W

V.MOHAN PARTNER

Membership No. 17748

Place: Mumbai

Date: 3rd December, 2012

#### AUDITOR'S REPORT TO THE MEMBERS OF TWILIGHT LITAKA PHARMA LIMITED

To.

The Members of Twilight Litaka Pharma Ltd.

- 1] We have audited the attached Balance Sheet of Twilight Litaka Pharma Ltd. as at 31st March, 2012 and also the Profit & Loss Account for the year ended on that date annexed thereto and the cash flow statement for the year ended on that date. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2] We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amount and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3] As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matter specified in the said Order.
- 4] Without qualifying attention is drawn to note 30 regarding going concern assumption.
- 5] Further to our comments in the Annexure referred to above, we report that:-
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.

- iii) The Balance Sheet and Profit and Loss Account dealt with by this report are in agreement with books of account.
- iv) In our opinion the Balance Sheet, Profit and Loss account and Cash flow Statement comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
- v) On the basis of written representations received from the Directors as on 31st March, 2012, and taken on record by the Board of Directors, we report that none of the Directors are disqualified as on 31st March, 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.
- vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read with the notes thereon, give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a) In the case of Balance Sheet of the state of affairs of the Company as at 31st March, 2012;
  - b) In case of Profit and Loss Account, of the profit for the year ended on that date; and
  - c) In case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For V. Sankar Aiyar & Co. Chartered Accountants Firm Regn No: 109208W

> V Mohan Partner

Date : 3rd December, 2012 Membership No. 17748

Place: Mumbai

## ANNEXURE TO THE AUDITORS REPORT

(Referred to in paragraph 3 of our Report of even date)

- (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) According to the information and explanations given to us, the Company has formulated a regular programme of verification by which all assets of the company shall be verified in phased manner, which in our opinion, is reasonable having regard to the size of the Company and nature of its assets. To the best of our knowledge, no material discrepancies were noticed on verification conducted during the year as compared with the book records.
  - (c) There was no disposal of a substantial part of fixed assets.
- 2] (a) The stock of finished goods and raw material has been physically verified during the year by the Management. The Company has a perpetual inventory system in respect of stores and spare parts. In our opinion, the frequency of verification is reasonable. In the case of material lying with the third parties, certificates confirming stocks have been received in respect of a substantial portion of the stocks held.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stocks and the book records were not material having regard to the size of the operations of the Company.
- 3] During the year the company has neither taken nor granted any loans, secured or unsecured from/to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Therefore, the provisions of clause 4(iii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 4] In our opinion and according to the information and explanation given to us, having regard to the explanations that some of the items purchased are of special nature and suitable alternative sources do not exist for obtaining comparable quotations, there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchases of inventories and fixed assets and with regard to the sale of goods. During the course of our audit, we have not observed any major weakness in the internal controls.
- (a) In our opinion and according to the information and explanations given to us, the transactions that need to be entered into the register maintained under Section 301 of the Companies Act, 1956 have been so entered.
  - (b) Transaction made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time.
- 6] In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from the public during the year. Therefore, the provisions of clause 4(vi) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.

- 7] In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- 8] According to the information and explanations given to us, the Central Government has prescribed under Section 209(1)(d) of the Companies Act, 1956, the maintenance of cost records in respect of certain products. We have broadly reviewed the books of account maintained and in our opinion, the prescribed accounts and records have prima facie been made and maintained by the Company. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.
- 9] (a) There have been delays in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Employees State Insurance, Income Tax, Sales Tax, TDS, Service Tax, Excise Duty and other statutory dues during the year. Arrears of outstanding statutory dues for a period of more than 6 months from the date they become payable is as under:

| Nature of the Dues                           | Amount<br>Rs. | Period                  | Due<br>Date(s)                     | Date of<br>Payment |
|--|---------------|-------------------------|------------------------------------|--------------------|
| Income tax<br>under Income<br>Tax Act        | 15,83,69,999  | FY 2009-10<br>& 2010-11 | 15th of last month in each quarter | Not Paid           |
| Advance tax<br>under Income<br>Tax Act, 1961 | 31,22,730     | FY 2011-12              | Upto September<br>2012             | Not Paid           |
| TDS under<br>Income Tax Act,<br>1961         | 30,08,009     | FY 2011-12              | 07th Of<br>Every Month             | Not Paid           |
| Employees<br>State Insurance                 | 14,92,490     | FY 2011-12              | 15th Of<br>Every Month             | Not Paid           |
| Provident Fund                               | 24,45,726     | FY 2011-12              | 15th Of<br>Every Month             | Not Paid           |
| Sales Tax<br>(VAT & CST)                     | 2,41,97,442   | FY 2011-12              | 21st Of<br>Every Month             | Not Paid           |

(b) Based on the information and explanation given to us, there are no dues towards Income Tax, Customs Duty, Wealth Tax, Service Tax, Excise Duty or Cess which are disputed and not deposited. Details of disputed dues on account of sales tax not deposited is as under;

| Name of<br>Statute | Nature of the Dues | Amount.<br>Rs. | Period to<br>which<br>the amt<br>relates | Forum where dispute pending  |
|--------------------|--------------------|----------------|--|------------------------------|
| Sales<br>Tax       | Interest           | 5,44,297       | 2003-2004                                | Sales Tax Tribunal<br>Mumbai |

- 10] In our opinion, the Company does not have any accumulated losses at the end of the year, and has no cash losses in the current and immediately preceding financial year.
- 11] According to the information and explanation given to us, the Company has defaulted in repayment of dues to financial institution and banks. Details of default as on March 31, 2012 is as under;

| Nature of the Dues | Amount.<br>Rs. | Period     | Date of Payment |
|--------------------|----------------|------------|-----------------|
| Principle          | 5,92,58,356    | FY 2011-12 | Not Paid        |
| Interest           | 22,52,34,837   | FY 2011-12 | Not Paid        |

- 12] Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities. Therefore, the provisions of clause 4(xii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 13] In our opinion, the Company is not a chit fund or a nidhi/mutual benefit fund/society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 14] In our opinion and according to the information and explanation given to us, the Company is not dealing in shares, securities and debentures and other investments. Therefore, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 15] The Company has not given corporate guarantee for loan taken by others. Therefore, the provisions of clause 4(xv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 16] In our opinion and according to the information and explanation given to us, the term loans have been applied for the purpose for which they were raised.
- 17] In our opinion and according to the information and explanation given to us, and on an overall examination of the Balance Sheet of the Company, we report that no funds raised on the short-term basis have been utilized for long-term investment.

- 18] According to the information and explanations given to us, the company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956.
- 19] In our opinion and according to the information and explanation given to us, the company has not issued any secured debentures during the period covered by our report. Therefore, the provisions of clause (xix) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 20] As informed to us, during the period covered by our Audit report, the Company has not raised any money by public issue.
- 21] To the best of our knowledge and belief and according to the information and explanations given to us, no material fraud on or by the company has been noticed or reported during the course of our Audit.

For V. Sankar Aiyar & Co. **Chartered Accountants** Firm Regn No: 109208W

> V Mohan **Partner**

Place: Mumbai Membership No. 17748 Date: 3rd December, 2012



## **BALANCE SHEET AS AT 31 MARCH, 2012**

| BALANCE SHEET AS AT ST MARCH, 2012                     |             |                      | In ₹ (Rupees)        |
|--|-------------|----------------------|----------------------|
| PARTICULARS  | NOTE<br>NO. | AS AT<br>31 Mar 2012 | AS AT<br>31 Mar 2011 |
| EQUITY AND LIABILITIES                                 |             |                      |                      |
| SHAREHOLDER'S FUNDS                                    |             |                      |                      |
| Share Capital  | 2           | 123,906,425          | 106,406,425          |
| Reserves and Surplus                                   | 3           | 1,690,332,409        | 1,325,486,322        |
| Money Received Against Share Warrants                  | 4           | _                    | 75,250,000           |
| NON-CURRENT LIABILITIES                                |             |                      |                      |
| Long-Term Borrowings                                   | 5           | 494,683,961          | 646,351,097          |
| Deferred Tax Liabilities (Net)                         | 6           | 53,619,722           | 53,619,722           |
| Long-Term Provisions                                   | 7           | 2,942,015            | 2,080,791            |
| CURRENT LIABILITIES                                    |             |                      |                      |
| Short-Term Borrowings                                  | 8           | 2,332,327,073        | 1,796,678,230        |
| Trade Payables   | 9           | 345,454,190          | 398,905,840          |
| Other Current Liabilities                              | 10          | 304,109,352          | 219,028,427          |
| Short-Term Provisions                                  | 11          | 164,127,858          | 159,261,766          |
|  | TOTAL       | 5,511,503,005        | 4,783,068,620        |
| ASSETS   |             |                      |                      |
| NON-CURRENT ASSETS                                     |             |                      |                      |
| Fixed Assets   | 12          |                      |                      |
| Tangible Assets  |             | 944,960,628          | 807,811,300          |
| Intangible Assets                                      |             | 250,000              | 1,840,137            |
| Capital work-in-progress                               |             | 74,160,051           | 74,160,051           |
| Non-Current Investments                                | 13          | 107,183,880          | 107,183,880          |
| Long-Term Loans and Advances                           | 14          | 242,686,581          | 245,504,961          |
| Other Non-Current Assets                               | 15          | 29,089,931           | 13,114,924           |
| CURRENT ASSETS   |             |                      |                      |
| Inventories  | 16          | 771,642,416          | 844,584,572          |
| Trade receivables                                      | 17          | 3,261,080,539        | 2,567,308,406        |
| Cash and Cash Equivalents                              | 18          | 16,941,383           | 26,406,602           |
| Short-Term Loans and Advances                          | 19          | 21,478,048           | 33,552,820           |
| Other Current Assets                                   | 20          | 42,029,548           | 61,600,967           |
|  | TOTAL       | 5,511,503,005        | 4,783,068,620        |
| The accompaning notes are an integral part of Accounts |             |                      |                      |
| The Significant Accounting Policies                    | 1           |                      |                      |

As per our Report of even date.

For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS Firm Regn No.: 109208W

R C Bora Chairman

Gopal Ramourti Managing Director

N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN PARTNER M No. 17748

Place: Mumbai Place: Mumbai

Date: 3<sup>rd</sup> December, 2012 Date: 3<sup>rd</sup> December, 2012

## STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31 MARCH 2012

In ₹ (Rupees)

| PARTICULARS   | NOTE<br>NO. | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
|---|-------------|-----------------------------|-----------------------------|
| INCOME  |             |                             |                             |
| Revenue from Operations                               | 21          | 7,301,865,147               | 6,573,415,283               |
| Other Income  | 22          | 10,439,684                  | 31,721,358                  |
| TOTAL REVENUE   |             | 7,312,304,831               | 6,605,136,641               |
| EXPENSES  |             |                             |                             |
| Cost of Materials Consumed                            | 23          | 4,005,481,478               | 4,672,112,028               |
| Purchases Of Stock-in-Trade                           |             | 1,640,258,250               | 464,393,782                 |
| Changes in inventories of finished goods,             |             |                             |                             |
| work-in-progress and Stock-in-Trade                   | 24          | (27,651,840)                | (77,818,998)                |
| Employee Benefit Expenses                             | 25          | 199,862,748                 | 176,792,728                 |
| Finance Costs   | 26          | 450,239,107                 | 342,838,366                 |
| Depreciation and Amortization Expenses                | 27          | 51,051,226                  | 36,486,725                  |
| Other Expenses  | 28          | 798,353,406                 | 356,529,373                 |
| TOTAL EXPENSES  |             | 7,117,594,374               | 5,971,334,004               |
| Profit Before Exceptional Item                        |             | 194,710,457                 | 633,802,637                 |
| Exceptional Item - Inventories Written Off            |             | 150,306,810                 | _                           |
| PROFIT BEFORE TAX                                     |             | 44,403,647                  | 633,802,637                 |
| Tax Expense   |             |                             |                             |
| Current Tax   |             | 9,200,000                   | 135,837,000                 |
| Deferred Tax  |             | _                           | 3,519,822                   |
| Profit for the year                                   |             | 35,203,647                  | 494,445,815                 |
| Earnings per Share (Rs 5/- per share fully paid up)   |             |                             |                             |
| Basic / Diluted                                       |             | 1.42                        | 23.23                       |
| The accompaning notes are an integralpart of Accounts |             |                             |                             |
| The Significant Accounting Policies                   | 1           |                             |                             |

As per our Report of even date.

For and on behalf of the Board

R C Bora Chairman

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS Firm Regn No.: 109208W

**Gopal Ramourti** Managing Director NR Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN PARTNER M No. 17748

Place: Mumbai Date: 3<sup>rd</sup> December, 2012

Date: 3<sup>rd</sup> December, 2012

Place: Mumbai

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012

In ₹ (Rupees)

| PA       | RTICULARS  | Year ended 31 March 2012 | Year ended<br>31 March 2011 |
|----------|--|--------------------------|-----------------------------|
| <u> </u> | Cash Flow from Operating Activity  |                          |                             |
|          | Net Profit Before Tax  | 44,403,647               | 633,802,637                 |
|          | Adjustment for:  |                          |                             |
|          | Depreciation & Amortisation  | 51,051,226               | 36,486,725                  |
|          | Loss / (Profit) on Sale of Assets (Net) Finance Cost                             | 455,599<br>450,239,107   | (1,523,275)<br>318,722,245  |
|          | Interest Received  | (100,662)                | (7,133,660)                 |
|          | Dividend Received  | (54,000)                 | (35,000)                    |
|          | Operating Profit before Working Capital Changes<br>Adjustment for :              | 545,994,917              | 980,319,672                 |
|          | Trade & Other Receivables  | (675,282,599)            | (843,049,665)               |
|          | Inventories  | 72,942,156               | (154,221,478)               |
|          | Trade Payables   | 76,197,239               | 33,500,059                  |
|          | Cash Generated from operations   | 19,851,713               | 16,548,584                  |
|          | Direct Taxes ( Paid ) / Refunds (Net)  | (4,694,432)              | (71,117,080)                |
|          | Net Cash flow from Operating activity (A   | 15,157,281               | (54,568,496)                |
| 2        | Cash Flow from Investing Activity  |                          |                             |
|          | Purchases of Fixed Assets  | (189,964,200)            | (149,214,279)               |
|          | (including changes in Capital WIP) Sale of Fixed Assets                          | 2,743,572                | 2,315,002                   |
|          | Sale/(Purchase) of Investments   | 2,743,372                | (106,804,731)               |
|          | Dividend Received  | 54,000                   | 35,000                      |
|          | Interest Received  | 100,662                  | 7,133,660                   |
|          | Net Cash Inflow / (Outflow) from Investing Activity (E                           | (187,065,966)            | (246,535,348)               |
| 3        | Cash Flow from Financing Activity  |                          |                             |
|          | Proceeeds from issue of Convertible Warrents                                     | 225,750,000              | _                           |
|          | Repayment of Long Term Borrowings  | (151,667,136)            | 55,097,432                  |
|          | Proceeds from Short Term Borrowings  | 535,648,843              | 568,753,263                 |
|          | Capital Subsidy Received Dividend Paid   | 2,950,866                | (37,224,160)                |
|          | Finance Cost   |                          | (318,722,245)               |
|          | Net Cash from / (utilised) in Financing Activities (C                            |                          | 267,904,290                 |
|          | Net Increase / (Decrease)  | (9,465,219)              | (33,199,554)                |
| 4        | Cash & Cash Equivalents  |                          |                             |
|          | Cash & cash equivalents at start of the year Add: Upon Addition of Subsidiaries  | 26,406,602               | 59,606,152                  |
|          | Cash & cash equivalent at the close of year                                      | 16,941,383               | 26,406,602                  |
| No       | te: The breakup of cash & cash equipment is as per Note 18 of the Balance Sheet. |                          |                             |

As per our Report of even date.

For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. **CHARTERED ACCOUNTANTS** Firm Regn No. : 109208W

R C Bora Chairman **Gopal Ramourti** Managing Director N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN **PARTNER** 

M No. 17748

Place: Mumbai Place: Mumbai

Date: 3<sup>rd</sup> December, 2012 Date: 3<sup>rd</sup> December, 2012

#### 1. SIGNIFICANT ACCOUNTING POLICIES FOLLOWED BY THE COMPANY ARE AS FOLLOWS:-

#### A. Basis of preparation of financial statements:-

The financial statements are prepared in accordance with generally accepted accounting principles in India. The Company has prepared these financial statements to comply in all material respects with the Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 issued under section 211(3C) of the Companies Act, 1956. The financial statements have been prepared on an accrual basis and under the historical cost convention. The accounting policies adopted in preparation of the financial statements are consistent with those of the previous year. During the financial year ended 31stMarch 2012 the revised Schedule VI notified under the Companies Act, 1956 has become applicable to the Company, for preparation and presentation of its financial statements. The Company has also re-classified the previous year figures in accordance with the requirements applicable in the current year.

#### B. Use of Estimates:-

The preparation of Financial Statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of Assets & Liabilities & the disclosures of Contingent Liabilities on the date of Financial Statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### C. Fixed Assets:-

Fixed Assets are carried at cost of acquisition or construction and revalued cost where applicable and includes interest on borrowing attributable to acquisition of Fixed Assets up to the date of the asset being put to use/ready for use less accumulated depreciation and amortization.

#### D. Depreciation and Amortization:-

- (a) In respect of fixed assets other than Land and Intangible assets, the Company has charged depreciation under Straight Line Method as per the rates and in the manner specified in Schedule XIV to the Companies Act, 1956.
- (b) Fixed Assets individually costing up to ₹ 5,000/- are fully depreciated in the year of purchase.
- (c) Intangible Assets are amortized over their economic life not exceeding 5 years from the date of acquisition.
- (d) Premium on Leasehold land is amortized over the primary period of the lease. Revalued amount in respect of leasehold land is amortized over the residual period of lease. Amortization in respect of revalued portion is adjusted against the amount drawn from Revaluation Reserve.
- (e) Depreciation on Revalued assets is adjusted against the revaluation reserve to the extent of revaluation.

#### E. Impairment of Assets:-

The Company assesses at each Balance Sheet date as to whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its estimated recoverable amount & the amount of such impairment loss is charged to the Profit & Loss account. If at the Balance Sheet date there is an indication that a previously assessed impairment loss, no longer exists, the recoverable amount is reassessed & the asset is reflected at the recoverable amount subject to a maximum of depreciated cost.

## F. Investments: -

Long-term investments are stated at cost. Provision is made to recognize a diminution, other than temporary, in the value of investments.

#### G. Revenue Recognition:-

Sale of goods is recognized when the risk and reward of ownership are passed on the customer, which generally is on delivery of goods to customers. Net Sales are exclusive of sales tax, excise duty and trade discount.

Income on account of processing charges is recognized on the completion of job. Interest income is recognized on time basis.

Income from conversion charges is recognized as per terms of contract when the related services are rendered.

Export incentive entitlements are recognized as income when right to receive is established.

#### H. Inventories: -

Raw materials, work in progress & finished goods are valued at lower of cost and net realizable value. In valuing work-in-process and finished goods, cost of materials as well as conversion cost is taken into consideration. Finished goods are valued inclusive of excise duty payable thereon. Cost of inventories is determined using FIFO method.

#### I. Employee Benefits: -

Short-term employee benefits are recognized as an expense at the undiscounted amount in the Profit and Loss Account of the year in which the related service is rendered.

Retirement contribution plan in the form of Provident Fund, Family Pension Fund are charged to the Profit and Loss Account in the year when the contributions to the respective funds accrue.

Retirement benefit plans such as gratuity and leave encashment is recognized at present value of amount payable determined using actuarial valuation techniques. Actuarial gains and losses are charged to Profit & Loss account.

#### J. Research and Development Expenditure: -

Research and Development expenses of revenue nature are charged to Profit and Loss Account in the year in which they are incurred. Capital expenditure on Development is included in the respective fixed assets and depreciation is provided thereon in the aforesaid manner.

#### K. Foreign Currency Transaction:-

Foreign currency transactions are converted at exchange rates prevailing on the dates of transactions. Monetary assets and liabilities in foreign currency at the end of the year are converted at the year-end rate. In case of monetary assets and liabilities where the closing rate does not reflect with reasonable accuracy, the amount to be realized, they are reported at rates at which transactions were initially recognized. Such differences and the differences on account of foreign currency transactions in respect of revenue accounts are recognized in the profit and loss account.

#### L. Taxes on Income

Income tax expense for the year comprises of current tax and deferred tax. Current tax provision is determined on the basis of reliefs and deductions available under the Income Tax Act, 1961. Deferred tax is recognised for all timing differences, subject to the consideration of prudence and virtual certainty of its realization supported by convincing evidence, applying the tax rates that have been substantively enacted by the Balance Sheet date. At each Balance Sheet date, the carrying amount of Deferred tax asset/liability is reviewed based on developments to reassess realization.

#### M. Provisions:-

A provision is recognized when an enterprise has a present obligation as a result of past event. It is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at the balance sheet date and adjusted to reflect the current best estimates.

#### N. Earnings per Share:-

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. The number of equity shares is the aggregate of the weighted average number of equity shares and the weighted average number of equity shares, which would be issued on the conversion of all the dilutive potential equity shares into equity shares.

#### O. Leases

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term are classified as operating lease. Operating lease payments are recognized as an expense in the Profit & Loss Accounts on a straight-line basis over the lease term.

|  |       |                     | In ₹ (Rupees)       |
|--|-------|---------------------|---------------------|
| PARTICULARS  |       | AS AT 31 March 2012 | AS AT 31 March 2011 |
| 2. SHARE CAPITAL   |       |                     |                     |
| AUTHORISED CAPITAL:  |       | 215,000,000         | 215,000,000         |
| 43,000,000 Equity Shares of Rs.5/- each.                                   |       |                     |                     |
| ISSUED, SUBSCRIBED & PAID UP   |       | 123,906,425         | 106,406,425         |
| [24,781,285 equity shares of Rs.5/- each                                   |       |                     |                     |
| (previous year- 21,281,285 equity shares)]                                 |       |                     |                     |
|  | TOTAL | 123,906,425         | 106,406,425         |
| Note: ISSUED, SUBSCRIBED & PAID UP   |       | 95,487,850          | 95,487,850          |
| (9,548,785 equity shares of Rs.10 each fully paid up.)                     |       |                     |                     |
| [Of the above 2,618,750 Equity Shares of Rs.10 each                        |       |                     |                     |
| fully paid up, have been issued, pursuant to scheme of                     |       |                     |                     |
| Amalgamation for consideration other than cash.]                           |       |                     |                     |
| Add:   |       | 117,325,000         | 117,325,000         |
| [11,732,500 Equity Shares of Rs.10 each fully paid up issued,              |       |                     |                     |
| pursuant to scheme of amalgamation with Care Unipac Pvt. Ltd.              |       |                     |                     |
| on 22.06.2006 for consideration other than cash]                           |       | 212,812,850         | 212,812,850         |
| Less : Amount reduced pursuant to Scheme of Capital                        |       | 106,406,425         | 106,406,425         |
| Reduction approved by the Hon'ble Bombay High court.                       |       |                     |                     |
| [equity shares of Rs.10 to Rs. 5 each as on 31.03.2007]                    |       |                     |                     |
| Add:   |       |                     |                     |
| [35,00,000 Equity Shares of Rs.5 each fully paid up alloted on June' 2011] |       | 17,500,000          |                     |
|  |       | 123,906,425         | 106,406,425         |

## Reconciliation of equity shares outstanding at the beginning and at the end of the reporting year

| PARTICULARS                        | As at 31 | L March, 2012 | As at 31 | As at 31 March, 2011 |  |  |
|------------------------------------|----------|---------------|----------|----------------------|--|--|
|                                    | Numbers  | Amount in Rs. | Numbers  | Amount in Rs.        |  |  |
| As at beginning of the year        | 21281285 | 106406425     | 21281285 | 106406425            |  |  |
| Add:- Issued during the year       | 3500000  | 17500000      | Nil      | Nil                  |  |  |
| Outstanding at the end of the year | 24781285 | 123906425     | 21281285 | 106406425            |  |  |

#### (ii) Details of Shareholders holding more than 5% shares in the Company

| PARTICULARS                   | As at 3: | 1 March, 2012 | As at 31 | March, 2011 |
|-------------------------------|----------|---------------|----------|-------------|
|                               | Numbers  | % Holding     | Numbers  | % Holding   |
| ICICI Bank Limited            | 1649889  | 6.66          | _        |             |
| GR Capital & Finance Pvt. Ltd | _        | _             | 3122639  | 14.67       |

- (iii) The Company has only one class of shares referred to as Equity Shares having a par value of Rs. 5/- each. Each holder of Equity Shares is entitled to one vote per share. In case any Dividend is declared and paid it is done in Indian Rupees. The Dividend proposed if any by the Board of Directors is subject to the approval of Shareholders in the ensuing Annual General Meeting. The Company has not declared or paid any dividend during the year or in respect of the year ended on 31st March 2012.
- (IV) On 13th March 2010, the Company had allotted 35,00,000 Convertible Warrants of Rs. 86/- (Rs. Eighty Six) each to seven subscribers with the Option to convert the same within 18 months from the date of allotment. All the seven warrant Holders exercised their Option to convert the said warrants in to Equity Shares and accordingly between 10th June 2011 to 16th June 2011, the Company has allotted 35,00,000 Equity Shares of Rs. 5/- each at a premium of Rs. 81/- per Share.

|  |                        | In ₹ (Rupees) |
|--|------------------------|---------------|
| PARTICULARS  | AS AT<br>31 March 2012 | , 10 , 11     |
| 3. RESERVES AND SURPLUS  |                        | _             |
| CAPITAL RESERVES   | 87,215                 | 87,215        |
| Add : Capital Subsidy  | 2,950,866              |               |
|  | 3,038,081              | 87,215        |
| SECURITIES PREMIUM ACCOUNT   |                        |               |
| Balance As Per Last Balance Sheet  | 1,300,170              | 1,300,170     |
| Addition on account of fresh allotment of 35,00,000 Equity Shares of the Rs.5/- each |                        |               |
| of a premium of Rs.81/- per Share made during June 2011                              | 283,500,000            |               |
|  | 284,800,170            | 1,300,170     |
| CAPITAL RESERVES ON REDUCTION OF CAPITAL   | 68,413,596             | 68,413,596    |
| REVALUATION RESERVE  |                        |               |
| Balance As Per Last Balance Sheet  | 55,965,350             | , ,           |
| Less: Amortisation on revalued Leasehold Land transferred from Profit & Loss Account | 154,612                | 154,612       |
|  | 55,810,738             | 55,965,350    |
| GENERAL RESERVE  |                        |               |
| Balance As Per Last Balance Sheet  | 122,106,239            | 72,661,657    |
| Add : Transfer from Profit & Loss A/c  | _                      | 49,444,582    |
|  | 122,106,239            | 122,106,239   |
| SURPLUS IN PROFIT & LOSS ACCOUNT   |                        |               |
| As Per Last Balance Sheet  | 1,077,613,752          | 679,849,951   |
| Add : Profit / ( Loss ) for the year   | 35,203,647             | 490,554,569   |
| Less: Proposed Dividend / (cancellation)   | (37,171,928)           |               |
| Less: Dividend Distribution Tax / (cancellation)                                     | (6,174,258)            |               |
| Less: Transfer to General Reserve  |                        | 49,444,582    |
|  | 1,156,163,585          | 1,077,613,752 |
| тотл   | AL 1,690,332,409       | 1,325,486,322 |

i) In the Annual General Meeting held on 29th September 2011 Shareholders approved payment of dividend of Rs. 1.50 per share for the financial year ended 31st March 2011 interalia subject to the approval of the Banks. The bankers instructed the Company that before payment of Dividend company has to clear over dues of the Banks and obtain their consent for the same. Due to severe liquidity crunch, in spite of rigorous efforts, company could not clear the overdues of the Banks and therefore the dividend could not be paid. At the EOGM of the Company held on 29th September 2012 shareholders by a resolution accorded their consent for the Cancellation of dividend that was declared in the AGM held on 29/09/ 2011. Accordingly provision existing in accounts towards dividend Rs. 3,71,71,928/- and provision for Dividend Distribution Tax of Rs. 6,174,258 are written back.

| PA      | RTICULARS   |       | AS AT<br>31 March 2012 | AS AT<br>31 March 2011 |
|---------|---|-------|------------------------|------------------------|
| 4.      | MONEY RECEIVED AGAINST SHARE WARRANTS                   |       |                        |                        |
| Wa      | arrants   |       | _                      | 75,250,000             |
|         |   | TOTAL |                        | 75,250,000             |
| —<br>i) | PARTICULARS   |       | AS AT                  | AS AT                  |
|         |   |       | 31 March 2012          | 31 March 2011          |
|         | MONEY RECEIVED AGAINST SHARE WARRANTS                   |       |                        | _                      |
|         | Opening Balance   |       | 75,250,000             | 75,250,000             |
|         | Less: Subscription of fully paid shares against warrant |       | 75,250,000             | _                      |
|         | Closing Balance   |       |                        | 75,250,000             |

(II) On 13th March 2010, the Company had allotted 35,00,000 Convertible Warrants of Rs. 86/- (Rs. Eighty Six) each to seven subscribers with the Option to convert the same within 18 months from the date of allotment. All the seven warrant Holders exercised their Option to convert the said warrants in to Equity Shares and accordingly the Company has allotted 35,00,000 Equity Shares of Rs. 5/- Each at a premium of Rs. 81/- per Share in the month of June 2011. And accordingly Application Money received against Share warrants Transfered to Share Premium Account.

| NOTES TO ACCOUNTS FOR THE TEAR ENDED ST MARCH, 2012   |       |                           | In ₹ (Rupees)                           |
|---|-------|---------------------------|---|
| PARTICULARS   |       | AS AT 31 March 2012       | AS AT 31 March 2011                     |
| 5. LONG-TERM BORROWINGS   |       |                           |   |
| SECURED   |       |                           |   |
| Term Loan From Bank   |       | _                         | _                                       |
| [Term Loan from ICICI Bank Ltd is secured by first equitable mortgage of  |       |                           |   |
| some of the immovable properties and personal guarantee of some of the directors and is carrying interest @ 14% and is repayable in 8 quarterly             |       |                           |   |
| installement of Rs 212.50 Lacs. Continuing default as on balance sheet  |       |                           |   |
| date Rs.115.00 Lacs P.Y Rs.115.00 Lacs Total Interest accrued during the  |       |                           |   |
| year and remaining unpaid Rs.33.00 Lacs]  |       |                           |   |
| Loans from financial Institution  |       | 919,877                   | _                                       |
| (Secured by hypothecation of vehicles)  |       |                           |   |
| UNSECURED Intercorporate Deposit  |       | 252 726 124               | 252 722 274                             |
| Intercorporate Deposit Sales Tax Deferral   |       | 253,726,124<br>37,994,199 | 253,732,374<br>48,300,252               |
| (Overdue Rs.77.63 Lacs P.Y (Nil)  |       | 01,001,000                | .0,000,202                              |
| Term Loan From Bank   |       | 175,000,000               | 315,550,673                             |
| [Term Loan from Bank Of India is secured by corporate guarantee of subsidiary   |       |                           |   |
| and is carrying interest @ 14% and is repayable in 20 quarterly installement of   |       |                           |   |
| Rs 75 Lacs from Dec'2010 to Sept'2015. Continuing default as on balance sheet date Rs.300.00 Lacs P.Y Rs.150.00 Lacs Total Interest accrued during the year |       |                           |   |
| and remaining unpaid is Rs.146.51 Lacs.Security is yet to be created in their   |       |                           |   |
| favour]   |       |                           |   |
| [Corporate loan from State Bank Of Hydrebad is carrying interest @ 12.50% and   |       |                           |   |
| is repayable in 8 equal quarterly installments of Rs.250 Lacs from June'2012  |       |                           |   |
| to March'2014. Total Interest accrued during the year and remaining unpaid is Rs.252.00 Lacs. Security is yet to be created in their favour]                |       |                           |   |
| [Term Loan from Visheshwar Sahakari Bank Ltd is Secured by first equitable  |       |                           |   |
| mortgage of some of the immovable properties and personal guarantee of  |       |                           |   |
| relatives of some of the Directors. Loan is carrying interest @ 14% and is  |       |                           |   |
| repayable in monthly installment of Rs. 2.31 Lacs. Continuing default as on balance sheet date Rs.27.58 Lacs]   |       |                           |   |
| Loans from financial Institution  |       | 27,043,761                | 28,767,798                              |
| (Secured against personal guarantees of Chairman and his relatives and their  |       | ,, -                      | -, - ,                                  |
| immovable propertries.)   |       |                           |   |
|   | TOTAL | 494,683,961               | 646,351,097                             |
| 6. DEFERRED TAX LIABILITIES (NET)   |       |                           |   |
| DEFERRED TAX LIABILITY  |       |                           |   |
| Depreciation  |       | 123,685,752               | 57,723,477                              |
| DEFERRED TAX ASSET  |       |                           |   |
| Expenses allowable on payment of TDS/ on payment basis under Income Tax Act, 1961   |       | 70,066,030                | 4,103,755                               |
| W. 100. 11.00.110 10.7.101, 2002  | TOTAL | 53,619,722                | 53,619,722                              |
|   | IOIAL | 33,013,122                | ======================================= |
| 7. LONG-TERM PROVISIONS   |       |                           |   |
| Employee Benefits - Gratuity & Leave Encashment   |       | 2,942,015                 | 2,080,791                               |
|   | TOTAL | 2,942,015                 | 2,080,791                               |
|   |       |                           |   |

|   |       |                        | In ₹ (Rupees)          |
|---|-------|------------------------|------------------------|
| PARTICULARS   |       | AS AT<br>31 March 2012 | AS AT<br>31 March 2011 |
| 8. SHORT-TERM BORROWINGS  |       |                        |                        |
| SECURED   |       |                        |                        |
| Bank Overdraft Accounts [WORKING CAPITAL FACILITIES are Secured by first charge on all movable assets of the company, first and second equitable mortgage of immovable property belonging to the company and further secured by mortgage of immovable property belonging to one of group companies and personal guarantee of some of the directors of the company. Total interest accrured during the year and remaining unpaid is Rs. 1,820.84 lacs P.Y Rs. 113.83 lacs] |       | 2,255,660,406          | 1,796,678,230          |
| Loan from Financial Institutions (Secured by mortgage of an immovable property belonging to the Company and personal guarantee of some of the Directors)  |       | 50,000,000             | _                      |
| UNSECURED Inter Corporate Deposit   |       | 26,666,667             | _                      |
|   | TOTAL | 2,332,327,073          | 1,796,678,230          |
| 9. TRADE PAYABLES   |       |                        |                        |
| Micro, Small & Medium Enterprises   |       | 7,732,671              | 11,272,975             |
| Others  |       | 337,721,519            | 387,632,865            |
|   | TOTAL | 345,454,190            | 398,905,840            |
|   |       |                        |                        |

The details of amounts outstanding to Micro, Small & Medium Enterprises based on available information with the Company is as under:

| PAR  | RTICU | JLARS  | AS AT 31 March 2012 | AS AT 31 March 2011 |
|------|-------|--|---------------------|---------------------|
| i.   | The   | e principal amount and the interest due thereon remaining unpaid to suppliers          |                     | _                   |
|      | a.    | Principal  | 7,732,671           | 11,272,975          |
|      | b.    | Interest due thereon   | _                   | _                   |
| ii.  | a.    | The delayed payments of principal paid beyond  |                     |                     |
|      |       | the appointed date during the entire accounting year                                   | _                   | _                   |
|      | b.    | Interest actually paid under section 16 of the Micro,                                  |                     |                     |
|      |       | Small and Medium Enterprises Development Act, 2006                                     | _                   | _                   |
| iii. | a.    | Normal Interest accrued during the year,   |                     |                     |
|      |       | for all the delayed payments, as per the agreed terms                                  | _                   | _                   |
|      | b.    | Normal interest payable for the period of delay in making payment, as per agreed terms | _                   | _                   |
| iv.  | a.    | Total interest accrued during the  | _                   | _                   |
|      | b.    | Total interest accrued during the year and remaining unpaid                            | _                   | _                   |

|  |                     | In ₹ (Rupees)          |
|--|---------------------|------------------------|
| PARTICULARS                                      | AS AT 31 March 2012 | AS AT<br>31 March 2011 |
| 10. OTHER CURRENT LIABILITIES                    |                     |                        |
| Current Maturity of Long Term Debt (Refer No 5 ) | 192,328,008         | 132,460,549            |
| Interest payable                                 | 13,284,153          | 296,859                |
| Unclaimed Dividend*                              | 3,128,502           | 3,210,439              |
| Trade Deposits                                   | 15,500,000          | 14,800,000             |
| Proposed Dividend Payable Including Tax          | _                   | 43,346,216             |
| Statutory Dues                                   | 54,354,323          | 24,914,364             |
| Employee Dues                                    | 21,817,212          | _                      |
| Book Over Draft                                  | 3,697,154           | _                      |
| TOTAL  | 304,109,352         | 219,028,427            |

<sup>\*</sup> There are no amount due and outstanding to be credited to investor Education & Protection Fund.

| PARTICULARS                                     | AS AT 31 March 2012 | AS AT<br>31 March 2011 |
|---|---------------------|------------------------|
| 11. SHORT TERM PROVISIONS                       |                     |                        |
| Provisions For Tax (Net of Advance Tax)         | 162,875,567         | 158,369,999            |
| Employee Benefits - Gratuity & Leave Encashment | 1,252,291           | 891,767                |
| TOTAL   | 164,127,858         | 159,261,766            |



| S. S.     | PARTICULARS                                    |                     | GROSS BLOCK | OCK       |                     | DE                  | DEPRECIATION / AMORTISATION | AMORTISATI | No                  | NET B               | NET BLOCK           |
|-----------|--|---------------------|-------------|-----------|---------------------|---------------------|-----------------------------|------------|---------------------|---------------------|---------------------|
|           |  | AS AT<br>01.04.2011 | ADDITIONS   | DELETIONS | AS AT<br>31.03.2012 | AS AT<br>01.04.2011 | FOR THE<br>YEAR             | DELETIONS  | AS AT<br>31.03.2012 | AS AT<br>31.03.2012 | AS AT<br>31.03.2011 |
|           | TANGIBLE                                       |                     |             |           |                     |                     |                             |            |                     |                     |                     |
|           | Leasehold                                      |                     |             |           |                     |                     |                             |            |                     |                     |                     |
| $\forall$ | LAND   | 29,615,000          | I           | I         | 29,615,000          | 2,761,774           | 162,500                     | I          | 2,924,274           | 26,690,726          | 26,853,226          |
|           | Freehold                                       |                     |             |           |                     |                     |                             |            |                     |                     |                     |
| 7         | LAND   | 70,854,427          | I           | I         | 70,854,427          | I                   | I                           | I          | I                   | 70,854,427          | 70,854,427          |
| Ю         | FACTORY BUILDING                               | 221,207,838         | 6,047,606   | 2,143,572 | 225,111,872         | 59,317,822          | 7,556,667                   | 145,011    | 66,729,478          | 158,382,394         | 161,890,016         |
| 4         | PLANT & MACHINERY                              | 277,750,987         | 17,079,861  | I         | 294,830,848         | 53,490,226          | 13,869,250                  | I          | 67,359,476          | 227,471,372         | 224,260,761         |
| 2         | FACTORY & OTHER EQUIPMENTS INCLUDING COMPUTERS | 3 253,829,842       | 147,378,055 | I         | 401,207,897         | 37,557,621          | 17,598,946                  | I          | 55,156,568          | 346,051,329         | 216,272,221         |
| 9         | MOULD, DIES JIGS,<br>BLOCK & DESIGNS           | 18,802,462          | 910,937     | I         | 19,713,399          | 13,921,046          | 2,211,981                   | I          | 16,133,027          | 3,580,372           | 4,881,416           |
| 7         | AIR CONDITIONING SYSTEM                        | 69,546,098          | I           | I         | 69,546,098          | 12,628,637          | 3,303,440                   | I          | 15,932,077          | 53,614,021          | 56,917,461          |
| œ         | ELECTRICAL INSTALLATION                        | 24,888,733          | 8,617,090   | I         | 33,505,823          | 7,484,042           | 1,489,199                   | I          | 8,973,241           | 24,532,582          | 17,404,691          |
| 6         | FURNITURE & FIXTURE                            | 31,871,872          | 7,856,254   | I         | 39,728,126          | 7,278,968           | 2,431,907                   | I          | 9,710,874           | 30,017,252          | 24,592,904          |
| 10        | 10 VEHICLES                                    | 8,604,498           | 2,074,397   | 1,846,460 | 8,832,435           | 4,720,320           | 991,812                     | 645,850    | 5,066,282           | 3,766,153           | 3,884,178           |
| 11        | 11 INTANGIBLE                                  |                     |             |           |                     |                     |                             |            |                     |                     |                     |
|           | a) TRADEMARKS                                  | 5,000,000           | I           | I         | 5,000,000           | 3,750,000           | 1,000,000                   | I          | 4,750,000           | 250,000             | 1,250,000           |
|           | b) SOFTWARE                                    | 2,344,504           | I           | I         | 2,344,504           | 2,344,504           | I                           | I          | 2,344,504           | I                   | I                   |
|           | b) TECHNICAL KNOWHOW                           | 3,000,000           | Ι           | I         | 3,000,000           | 2,409,863           | 590,137                     | I          | 3,000,000           | ı                   | 590,137             |
|           | TOTAL  | 1,017,316,261       | 189,964,200 | 3,990,032 | 1,203,290,429       | 207,664,824         | 51,205,838                  | 790,861    | 258,079,801         | 945,210,628         | 809,651,437         |
|           | PREVIOUS YEAR                                  | 844,927,671         | 173,346,630 | 958,040   | 1,017,316,261       | 171,189,800         | 36,641,337                  | 166,314    | 207,664,824         | 809,651,437         | ı                   |

| PARTICULARS  |       | AS AT         | AS AT         |
|--|-------|---------------|---------------|
| FAITHOULAIG  |       | 31 March 2012 | 31 March 2011 |
| 13. NON CURRENT INVESTMENTS  |       |               |               |
| UNLISTED   |       |               |               |
| Subsidiary   |       |               | 100 00 1 701  |
| Briocia Pharma (India) Ltd   |       | 106,804,731   | 106,804,731   |
| (12,00,000 Equity Shares Of Rs. 10 each)   |       |               |               |
| Others 60 Shares of Rupee Co.op Bank Ltd of Rs.25 each fully paid                    |       | 1.500         | 1,500         |
| 7000 Shares of Vishweshwar Sahakari Bank Ltd of Rs.50 each fully paid.               |       | 350,000       | 350,000       |
| National Saving Certificate (Pledged with sales tax authorities)                     |       | 27,649        | 27,649        |
|  | TOTAL | 107 103 000   | 107,183,880   |
|  | IUIAL | 107,183,880   | 107,183,880   |
| 14. LONG-TERM LOANS AND ADVANCES   |       |               |               |
| Advance Recivable in cash or in kind or for value to be received                     |       | 242,686,581   | 245,504,961   |
|  | TOTAL | 242,686,581   | 245,504,961   |
| 45 OTHER MAN CHROSENT ACCETS   |       |               |               |
| 15. OTHER NON-CURRENT ASSETS   |       |               |               |
| Deposits with Banks (Inculding Margin Money for Lcs with original maturity > 1 year) |       | 21,865,014    | 13,114,924    |
| Others   |       | 7,224,917     |               |
|  | TOTAL | 29,089,931    | 13,114,924    |
| 16. INVENTORIES  |       |               |               |
| Raw Materials and components   |       | 276,917,163   | 278,511,968   |
| Work-in-progress   |       | 69,634,097    | 151,587,993   |
| Finished goods   |       | 422,758,062   | 413,048,392   |
| Stores and Spares Parts  |       | 2,333,094     | 1,436,219     |
|  | TOTAL | 771,642,416   | 844,584,572   |
| Note:- Cost of Inventories is determined using FIFO method.                          |       |               |               |
| 17. TRADE RECEIVABLES  |       |               |               |
| EXCEEDING SIX MONTHS   |       |               |               |
| - Considered Good  |       | 325,781,946   | 97,125,683    |
| - Considered Doubtful  |       | _             | 1,537,184     |
| Others - Considered Good   |       | 2,935,298,593 | 2,470,182,723 |
| Less : Provision for Doubtful Debts  |       |               | 1,537,184     |
|  | TOTAL | 3,261,080,539 | 2,567,308,406 |
| 18. CASH AND CASH EQUIVALENTS  |       |               |               |
| Cash at Hand   |       | 5,358,230     | 2,055,423     |
| Bank Balances  |       | 11,583,153    | 24,351,179    |
|  | TOTAL | 16,941,383    | 26,406,602    |
|  | IOIAL |               | 20,400,002    |
| 19. SHORT-TERM LOANS AND ADVANCES  |       |               |               |
| Other Loans and Advances   |       | 21,478,048    |               |
| Loan to Subsudiary   |       |               | 33,552,820    |
|  | TOTAL | 21,478,048    | 33,552,820    |
| 20. OTHER CURRENT ASSETS   |       |               |               |
| Deposits   |       | _             | 10,011,167    |
| Staff Loans & Advances   |       | 22,801,090    | 8,674,091     |
| Interest Accrued   |       | 64,457        | 7,201,728     |
| Prepaid Expenses   |       | -             | 578,283       |
| Balance with statutoary autorities   |       | 19,164,001    | 35,135,698    |
|  | TOTAL | 42,029,548    | 61,600,967    |
|  |       |               |               |



|   |       |            |                      |                             | In ₹ (Rupees)                  |
|---|-------|------------|----------------------|-----------------------------|--------------------------------|
| PARTICULARS                                 |       |            |                      | Year ended<br>31 March 2012 | Year ended<br>31 March 2011    |
| 21. REVENUE FROM OPERATIONS                 |       |            |                      |                             |                                |
| Sales Products<br>Less : Excise Duty        |       |            |                      | 7,198,113,248<br>21,237,086 | 6,513,286,395<br>34,688,276    |
|   |       |            |                      | 7,176,876,162               | 6,478,598,119                  |
| Sales of Service - Conversion Charge        |       |            |                      | 119,698,644                 | 89,212,648                     |
| OTHER OPERATING REVENUE Export Incentives   |       |            |                      | 5,290,341                   | 5,604,516                      |
| NET SALES                                   |       |            |                      | 7,301,865,147               | 6,573,415,283                  |
| Class of Goods                              |       |            |                      |                             |                                |
| Formulations                                |       |            |                      |                             |                                |
| Liquids                                     |       |            |                      | 435,485,852                 | 383,522,382                    |
| Tablets                                     |       |            |                      | 5,142,332,104               | 4,451,532,702                  |
| Capsules                                    |       |            |                      | 1,200,645,290               | 1,149,141,873                  |
| Powders, Creams Ointment & Others           |       |            |                      | 419,650,002                 | 529,089,438                    |
| Earnings In Foreign Currency                |       |            |                      | 7,198,113,248               | 6,513,286,395                  |
| Exports at FOB value                        |       |            |                      | 109,110,114                 | 587,498,840                    |
| Insurance, freight and other recoveries     |       |            |                      | 6,175,743                   | 16,553,310                     |
| 22. OTHER INCOME                            |       |            |                      |                             |                                |
| Interest                                    |       |            |                      |                             |                                |
| Bank Deposits                               |       |            |                      | _                           | 761,126                        |
| Other Interest                              |       |            |                      | 100,662                     | 6,372,534                      |
| Exchange Gain (Net)                         |       |            |                      | 3,654,653                   | 7,081,007                      |
| Claims, Refunds & Miscellaneous Income      |       |            |                      | 4,973,998                   | 12,407,059                     |
| Dividend on Long term Investments           |       |            |                      | 54,000                      | 35,000                         |
| Liabilities and Provisions Written Back     |       |            |                      | 1,656,371                   | 3,541,357                      |
| Profit on Sales of Assets                   |       |            | TOTAL                | 10,439,684                  | <u>1,523,275</u><br>31,721,358 |
|   |       |            |                      |                             |                                |
| 23. COST OF MATERIALS CONSUMED              |       |            |                      |                             |                                |
| Opening Balance                             |       |            |                      | 278,511,968                 | 201,807,623                    |
| Purchase                                    |       |            |                      | 4,003,886,673               | 4,748,816,373                  |
| Less : Closing Balance                      |       |            |                      | (276,917,163)               | (278,511,968)                  |
| i) Consumption of Raw and Packing Materials |       |            | TOTAL                | 4,005,481,478               | 4,672,112,028                  |
| Class of Goods                              |       | Voor ondo  | d 31 March 2012      | Voor ondod                  | 31 March 2011                  |
| Class of Goods                              |       | Value      | u 31 March 2012<br>% | Value                       | % Watch 2011                   |
| Indigenous                                  | -     | 3996669419 | 99.78                | 4656336078                  | 99.66                          |
| Imported                                    |       | 8812059    | 0.22                 | 15775950                    | 0.34                           |
| Imported                                    | TOTAL | 4005481478 | 100                  | 4672112028                  | 100                            |
| ii) C. I. F. VALUE OF IMPORTS               | =     |            |                      |                             |                                |
| PARTICULARS                                 |       |            |                      | 31 March 2012               | 31 March 2011                  |
| Material                                    |       |            |                      | 8812059                     | 15775950                       |
|   |       |            | TOTAL                | 8812059                     | 15775950                       |
|   |       |            |                      |                             |                                |

|  |          |                             | In ₹ (Rupees)               |
|--|----------|-----------------------------|-----------------------------|
| PARTICULARS  |          | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
| 24. CHANGES IN INVENTORIES   |          |                             |                             |
| Finished goods   |          |                             |                             |
| - Opening Balance  |          | 413,048,392                 | 381,500,788                 |
| Less: Closing Balance  |          | (523,126,647)               | (413,048,392)               |
| WORK-IN-PROGRESS   |          |                             |                             |
| - Opening Balance  |          | 151,587,993                 | 105,316,599                 |
| Less : Closing Balance   |          | (69,634,097)                | (151,587,993)               |
| STOCK-IN-TRADE   |          |                             |                             |
| - Opening Balance  |          | -                           | _                           |
| Less: Closing Balance  |          | 368,585                     | _                           |
| OTHERS - Opening Balance   |          | 103,934                     |                             |
| Less : Closing Balance   |          | 103,934                     | _                           |
| Less . Closing Dalance   |          |                             |                             |
|  | TOTAL    | (27,651,840)                | (77,818,998)                |
| Opening Stock of Finished Goods  |          |                             |                             |
| Formulation  |          |                             |                             |
| Liquids  |          | 98,029,091                  | 94,768,241                  |
| Tablets  |          | 214,394,394                 | 188,934,812                 |
| Capsules   |          | 21,782,642                  | 19,765,487                  |
| Powders, Creams Ointment & Others  |          | 78,842,265                  | 78,032,248                  |
|  | TOTAL    | 413,048,392                 | 381,500,788                 |
| Closing Stock of Finished Goods  |          |                             |                             |
| Formulation  |          |                             |                             |
| Liquids  |          | 98,673,134                  | 98,029,091                  |
| Tablets  |          | 325,018,751                 | 214,394,394                 |
| Capsules   |          | 28,645,674                  | 21,782,642                  |
| Powders, Creams Ointment & Others  |          | 70,789,088                  | 78,842,265                  |
|  | TOTAL    | 523,126,647                 | 413,048,392                 |
|  |          |                             |                             |
| 25. EMPLOYEE BENEFIT EXPENSES  |          |                             |                             |
| Contributions to Providend Fund & Other Funds  |          | 13,512,915                  | 12,673,533                  |
| Salary, Wages, Bonus & Gratuity Etc  |          | 175,813,339                 | 159,539,417                 |
| Staff Welfare Expenses   |          | 10,536,494                  | 4,579,778                   |
|  | TOTAL    | 199,862,748                 | 176,792,728                 |
| As per Accounting Standard 15 "Employee Benefits", the disclosures of Employee benefits given below: | as defir | ned in the Account          | ing Standard are            |
| Defined Contribution Plan in (Rs.)   |          |                             |                             |
| PARTICULARS  |          | 2011-12                     | 2010-11                     |
|  |          |                             |                             |
| Employer's Contribution to Provident Fund  |          | 5,026,615                   | 8,509,749                   |
| Employer's Contribution to Gratuity Fund   |          | 880,921                     | 765,261                     |
| Employer's Contribution to Leave Encashment Fund   |          | 21,524                      | 31,540                      |



| Disclosures for  | defined benefit plans based on actuarial reports          | as on 31st March, | 2012    |                             | in (Rs.)                    |
|------------------|---|-------------------|---------|-----------------------------|-----------------------------|
| Particulars      |   | Leave Encashment  |         | Gratuity                    |                             |
| (i) Ol           |   | 2011-12           | 2010-11 | 2011-12                     | 2010-11                     |
|                  | Defined Benefit Obligation efined obligation              | 3389238           | 3728047 | 6356457                     | 5955450                     |
| Current ser      |   | 466698            | 513713  | 879098                      | 824033                      |
| Interest cos     |   | 271139            | 298244  | 508516                      | 476436                      |
| Actuarial Id     | oss / (gain)  | -664629           | -731043 | -16527                      | -15789                      |
| Liabilities s    | settled on sale of business                               | 0                 | 0       | 0                           | 0                           |
| Benefits pa      | aid   | -335949           | -419723 | -857791                     | -883673                     |
| Closing def      | fined benefit obligations                                 | 3126497           | 3389238 | 6869753                     | 6356457                     |
| (ii) Change in   | Fair Value of Assets                                      |                   | _       |                             |                             |
| Opening fa       | ir value of plan assets                                   | 646057            | 806796  | 6127080                     | 6305894                     |
| Expected re      | eturn on plan assets                                      | 51684             | 49374   | 490166                      | 519419                      |
| Actuarial ga     | ain / (loss)  | 0                 | 0       | 0                           | 0                           |
| Contributio      | ns by employer  | 161514            | 209610  | 183812                      | 185440                      |
|                  | ributed on sale of business                               | 0                 | 0       | 0                           | 0                           |
| Benefits pa      | aid   | -335949           | -419723 | -857791                     | -883673                     |
| Closing fair     | value of plan assets                                      | 523306            | 646057  | 5943267                     | 6127080                     |
| Actual retu      | rn on plan assets   | 51684             | 49374   | 490166                      | 519419                      |
| (iii) Amount red | cognized in the Balance Sheet                             |                   |         |                             |                             |
| Present va       | lue of obligations as at year end                         | 3791126           | 3389238 | 6869753                     | 6356457                     |
|                  | of plan assets as at year end<br>t recognized as an asset | 523306            | 646057  | 5943267                     | 6127080                     |
| Net (asset)      | / liability recognized                                    | 3267820           | 2743181 | 926486                      | 229377                      |
| (iv) Expenses r  | ecognized in the Profit & Loss Account                    |                   |         |                             |                             |
| Current ser      |   | 466698            | 513713  | 879098                      | 824033                      |
|                  | defined benefit obligation                                | 271139            | 298244  | 508516                      | 476436                      |
|                  | eturn on plan assets                                      | -51684            | -49374  | -490166                     | -519419                     |
| Net actuar       | ial loss / (gain) recognized in the current year          |                   |         |                             |                             |
| Effect of th     | e limit in Para 59(b) of the revised AS 15                | -664629           | -731043 | -16527                      | -15789                      |
| Total exper      | nse   | 21524             | 31540   | 880921                      | 765261                      |
| (v) Principal a  | ctuarial used   |                   |         |                             |                             |
| Discount ra      | ate (p.a.)  | 8%                | 8%      | 8%                          | 8%                          |
| Expected ra      | ate of return on plan assets (p.a.)                       | 8%                | 8%      | 8%                          | 8%                          |
| Rate of es       | calation in salary  | 5%                | 5%      | 5%                          | 5%                          |
|                  |   |                   |         |                             | In ₹ (Rupees)               |
| PARTICULARS      |   |                   |         | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
| 26. FINANCE CO   | OSTS  |                   |         |                             |                             |
|                  | e Service Charges   |                   |         | 30,411,516                  | 24,116,121                  |
| Interest on Fixe |   |                   |         | 64,609,627                  | 67,937,581                  |
| Interest on Othe |   |                   |         | 355,217,964                 | 250,784,664                 |
|                  |   |                   | TOTAL   | 450,239,107                 | 342,838,366                 |
| 27 DEDDECIATI    | ON AND AMORTIZATION EXPENSES                              |                   |         |                             |                             |
|                  | ON AND ANION IZATION EXPENSES                             |                   |         | E1 00E 020                  | 26.644.227                  |
| Depreciation     | to Devoluction Decome                                     |                   |         | 51,205,838                  | 36,641,337                  |
| Less: Iransfer   | to Revaluation Reserve                                    |                   |         | 154,612                     | 154,612                     |
|                  |   |                   | TOTAL   | 51,051,226                  | 36,486,725                  |
|                  |   |                   |         |                             |                             |

In ₹ (Rupees)

| PARTICULARS                                      |       | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
|--|-------|-----------------------------|-----------------------------|
| 28. OTHER EXPENSES                               |       |                             |                             |
| Audit Fees                                       |       |                             |                             |
| Statutory audit                                  |       | 600,000                     | 600,000                     |
| Tax audit  |       | 125,000                     | 125,000                     |
| Certification                                    |       | 275,000                     | 275,000                     |
| Consolidation of financial statements            |       | 300,000                     | 300,000                     |
| Consumption of stores and spare parts - Note 1   |       | 12,400,600                  | 8,719,924                   |
| Power and fuel                                   |       | 34,339,229                  | 27,002,086                  |
| Repairs to buildings                             |       | 2,396,287                   | 1,902,344                   |
| Repairs to machinery                             |       | 11,278,964                  | 6,410,734                   |
| Rates and taxes                                  |       | 12,678,434                  | 11,313,454                  |
| Profit on Sales of Assets                        |       | 455,599                     | _                           |
| Administrative Cost                              |       | 53,357,184                  | 44,265,518                  |
| Factory Expenses                                 |       | 22,246,192                  | 11,588,066                  |
| Labour & Processing Charges                      |       | 55,830,076                  | 44,611,311                  |
| Marketing & Distribution Cost                    |       | 133,974,796                 | 115,120,918                 |
| Travelling Expenses                              |       | 92,296,045                  | 82,757,834                  |
| Bad Debts Written Off                            |       | 365,800,000                 | 1,537,184                   |
|  | TOTAL | 798,353,406                 | 356,529,373                 |
| I) CONSUMPTION OF STORES AND SPARE PARTS         |       |                             |                             |
| Purchases of Stores and Spare parts              |       | 13,401,409                  | 8,719,924                   |
| Opening Balance of Stores and Spare parts        |       | 1,332,285                   | _                           |
| Less : Closing Balance of Stores and spare parts | _     | (2,333,094)                 |                             |
|  | TOTAL | 12,400,600                  | 8,719,924                   |

#### 29. CONTINGENT LIABILITIES NOT PROVIDE FOR:

Sales Tax case filed before Sales Tax Tribunal, Mumbai challenging the Order of Dy. Commissioner against levy of interest on Assessment dues for the period 2003-2004: Rs. 544,297.

**30.** The Company is making efforts to overcome the present critical financial position by approaching bankers to restructure the facilities. The company is also in the process of disposing off certain non-core assets. The sale proceeds of these assets will be utilized in reducing bank liabilities and also it will meet urgent requirements of working capital. The management has also modified existing operating strategies in order to improve overall market performance. In view of these, the management will be in a position to turn around the financial position during the subsequent financial year. On this basis the management is of view that the company continues to operate as a going concern and have ability to fully meet its financial obligations.

In ₹ (Rupees)

| PARTICULARS                          | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
|--------------------------------------|-----------------------------|-----------------------------|
| 31. C.I.F. VALUE OF IMPORTS:         |                             |                             |
| Capital goods                        | 8,922,734                   | 15,775,950                  |
| 32. EXPENDITURE IN FOREIGN CURRENCY: |                             |                             |
| Capital goods                        | 8,922,734                   | 15,775,950                  |
| Traveling & Other expenses           | 481,355                     | 682,449                     |
| Registration & License Fee           | 685,478                     | 3,396,221                   |
| Interest on Working Capital          | 11,937,240                  | 10,305,914                  |
| Other                                | 477,345                     | 358,450                     |

In ₹ (Rupees)

| PARTICULARS  |             | Year ended<br>31 March 2012 |             |
|--|-------------|-----------------------------|-------------|
| 33. CALCULATION OF EARNING PER SHARE AS PER ACCOUNTING STANDARD (AS 20) "EARNING PER SHARE": |             |                             |             |
| Net Profit for the year (₹)  | (a)         | 35,203,647                  | 494,445,815 |
| Weighted Average Number of Equity Shares   | (b)         | 24,781,285                  | 21,281,285  |
| Nominal value per share (₹)  |             | 5                           | 5           |
| Basic and diluted EPS (₹)  | [ (a)/(b) ] | 1.42                        | 23.23       |

## 34. "Related party disclosures"

## (i) Name & relationship of the related parties with whom there are transactions:

| (a) | Key management personnel  | Mr. Rajendra C. Bora - Chairman<br>Mr. Gopal Ramourti - Managing Director<br>Mr. Nainish Bora - Executive Director<br>Mr. Abhijit Bora - Executive Director             |
|-----|---|---|
| (b) | Relatives of key management Personnel                             | Mrs. Lalita R. Bora - wife of Mr. R C Bora Mrs. Sonia Gopal - wife of Mr. Gopal Ramourti Mrs. Preeti Bora - wife of Mr. N R Bora Mrs. Pooja Bora - wife of Mr. A R Bora |
| (c) | Enterprises over which the key management personnel has influence | Regent Financial Services Pvt. Ltd.  Dubash Investment & Finance Co. Pvt. Ltd.  G. R. Capital & Finance Pvt. Ltd.   |
| (d) | Subsidiary  | Briocia Pharma (India) Limited.   |

## (ii) Particular of transactions:

( in ₹)

| Transaction during the year | With parties<br>referred to in<br>(a) above | With parties<br>referred to in<br>(b) above | With parties<br>referred to in<br>(c) above | Transaction<br>with<br>Subsidiary | Total         |
|-----------------------------|---|---|---|-----------------------------------|---------------|
| Remuneration                | 7,332,000                                   | -   | -   | -                                 | 7,332,000     |
|                             | (7,741,000)                                 | (-)   | (-)   | (-)                               | (7,741,000)   |
| Rent                        | 875,556                                     | 2,185,608                                   | 756,000                                     | -                                 | 3,817,164     |
|                             | (875,556)                                   | (2,185,608)                                 | (756,000)                                   | (-)                               | (3,817,164)   |
| Interest Paid               | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (4,936,466)                                 | (-)                               | (4,936,466)   |
| Loan Repaid                 | -   | -   | 15,466,563                                  | -                                 | 15,466,563    |
|                             | (-)   | (-)   | (127,993,706)                               | (-)                               | (127,993,706) |
| Loan Received               | -   | -   | 7,950,020                                   | -                                 | 7,950,020     |
|                             | (-)   | (-)   | (160,977,667)                               | (-)                               | (160,977,667) |
| Conversion Charges paid     | -   | -   | -   | 9,445,646                         | 9,445,646     |
|                             | (-)   | (-)   | (-)   | (4,156,794)                       | (4,156,794)   |
| Interest Received           | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (-)   | (265,278)                         | (265,278)     |
| Loan Given                  | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (-)   | (40,384,315)                      | (40,384,315)  |
| Amount Given                | -   | -   | -   | 6,274,508                         | 6,274,508     |
|                             | (-)   | (-)   | (-)   | (-)                               | (-)           |
| Amount Received             | -   | -   | -   | 33,366,410                        | 33,366,410    |
|                             | (-)   | (-)   | (-)   | (6,831,465)                       | (6,831,465)   |

## NOTES TO ACCOUNTS FOR THE YEAR ENDED 31 MARCH, 2012

i) Remuneration (a) Mr. Gopal Ramourti ₹5,088,000/-(b) Mr. Nainish Bora ₹ 2,244,000/ii) Rent (a) Mr. Rajendra C Bora ₹875,556/-(b) Mrs. L.R. Bora ₹813,480/-(c) Mrs. Sonia Gopal ₹496,584 /-(d) Mrs. Preeti Bora ₹437,772/-(e) Mrs. Pooia Bora ₹437.772/-Regent Financial Services Pvt Ltd. ₹756,000/iii) Loan Repaid (a) G R Capital & Finance Pvt Ltd. ₹15,466,563/iv) Loan Received (a) G R Capital & Finance Pvt. Ltd. ₹79,50,020/-

- 35. The Company is primarily engaged in Pharmaceuticals business along with trading of formulation activity. The Export sales of the Company are less than 10% of the total sales. In view of this, in context of Accounting Standard (AS-17) "Segment Reporting", the Company has concluded that there are no reportable segments.
- 36. Figures of the Pervious year have been regrouped and rearranged, wherever necessary.

As per our Report of even date. For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. **CHARTERED ACCOUNTANTS** Firm Regn No. : 109208W

V. MOHAN PARTNER M No. 17748

Place: Mumbai Place: Mumbai

Date: 3rd December, 2012 Date: 3rd December, 2012

R C Bora Chairman

Gopal Ramourti Managing Director N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary



## FINANCIAL DETAILS OF SUBSIDIARY COMPANY FOR THE YEAR ENDED ON 31ST MARCH 2012

In ₹ (Rupees)

| Sr. | Name of the Company                            | Briocia Pharma ( India ) Limited |                        |  |
|-----|--|----------------------------------|------------------------|--|
| No. |  | As on 31st March, 2012           | As on 31st March, 2011 |  |
| 1   | Capital  | 12,000,000                       | 12,000,000             |  |
| 2   | Reserves & surplus                             | 76,596,523                       | 125,420,032            |  |
| 3   | Total Assets                                   | 327,103,955                      | 362,570,322            |  |
| 4   | Total Liabilities                              | 327,103,955                      | 362,570,322            |  |
| 5   | Details of Investment                          |                                  |                        |  |
|     | (except in case of investment in subsidiaries) | NIL                              | NIL                    |  |
| 6   | Turnover                                       | 289,943,816                      | 140,209,856            |  |
| 7   | Profit/ (Loss) before Taxation                 | (42,202,691)                     | 22,482,644             |  |
| 8   | Provision for Deffered Taxation                | 2,453,790                        | 564,159                |  |
| 9   | Profit/ (Loss) after Tax                       | (44,565,481)                     | 21,918,485             |  |
| 10  | Proposed/ Interim Dividend                     | NIL                              | NIL                    |  |

Note: The figures appearing in S. No. 6 to 9 (for the year ended 31st March, 2011) are pertaining to the period 25.11.2010 to 31.03.2011 since Briocia has become subsidiary w.e.f. 25.11.2010

## STATEMENT PURSUANT TO SECTION 212(3) & 212(5) OF THE COMPANIES ACT, 1956 RELATING TO SUBSIDIARY COMPANIES

| Sr. | Name of the Company  | Briocia Pharma ( India ) Limited       |   |  |
|-----|--|--|---|--|
| No. |  | As on 31st March, 2012                 | As on 31st March, 2011                    |  |
| 1   | Financial year of the subsidiary Company ended on  | 31st March, 2012                       | 31st March, 2011                          |  |
| 2   | Number of Shares held by holding Company as on 31st March, 2011  | 1,200,000 Equity Shares of Rs. 10 each | 1,200,000 Equity Shares<br>of Rs. 10 each |  |
| 3   | Extent of Interest of holding Company at the end of the financial year of the Subsidiary   | 100%                                   | 100%                                      |  |
| 4   | Date from which it became a subsidiary   | 25.11.2010                             | 25.11.2010                                |  |
| 5   | The net aggregate amount of Profits/ (Losses) of the subsidiary so far as the concern member of the holding company not dealt with in the holding Company's accounts for the Period ended 31st March, 2012 | Rs. (44,656,481/-)                     | Rs. 21,918,485/-                          |  |
| 6   | The net aggregate amount of Profits/ (Losses) of the subsidiary so far as the concern member of the holding company dealt with in the holding Company's accounts at the year ended 31st March, 2012        | NIL                                    | NIL                                       |  |
| 7   | Changes in the interest of holding Company between the end of<br>the subsidiary's financial year and 31st March, 2011.   | Not Applicable                         | Not Applicable                            |  |

#### AUDITOR'S REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS

Place: Mumbai

We have audited the attached consolidated Balance Sheet of Twilight Litaka Pharma Limited (the company) and its subsidiary (collectively referred to as the Group), as at 31st March 2012, and also the consolidated Profit and Loss Account and the consolidated Cash Flow Statement for the year ended on that date annexed thereto. These consolidated financial statements are the responsibility of Twilight Litaka Pharma Limited's management and have been prepared by the management on the basis of separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these financial statements based on our audit.

We have conducted our audit in accordance with the auditing standards generally accepted in India. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We report that the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of Accounting Standard (AS) 21 as notified by the Companies (Accounting Standards) Rules, 2006.

Based on our audit as aforesaid and on the other financial information of the components and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India;

- In the case of the consolidated Balance Sheet, of the state of affairs of the Group as at 31st March 2012;
- (ii) In the case of the consolidated Profit and Loss Account, of the profit of the Group for the year ended on that date; and
- (iii) In the case of the consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

For V. Sankar Aiyar & Co. Chartered Accountants Firm Regn No: 109208W

> V Mohan Partner

Date: 3rd December, 2012 Membership No. 17748

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## **CONSOLIDATED BALANCE SHEET AS AT 31 MAR, 2012**

| In ₹ | (Ru | pees |
|------|-----|------|
|------|-----|------|

| PARTICULARS   | NOTE     | AS AT                    | AS AT                 |
|---|----------|--------------------------|-----------------------|
|   | NO.      | 31 Mar 2012              | 31 Mar 2011           |
| EQUITY AND LIABILITIES                                |          |                          |                       |
| SHAREHOLDER'S FUNDS                                   |          |                          |                       |
| Share Capital   | 2        | 123,906,425              | 106,406,425           |
| Reserves and Surplus                                  | 3        | 1,672,124,202            | 1,356,101,623         |
| Money Received Against Share Warrants                 | 4        | _                        | 75,250,000            |
| NON-CURRENT LIABILITIES                               |          |                          |                       |
| Long-Term Borrowings                                  | 5        | 551,370,222              | 714,582,828           |
| Deferred Tax Liabilities (Net)                        | 6        | 56,745,580               | 54,291,790            |
| Long-Term Provisions                                  | 7        | 2,942,015                | 2,080,791             |
| CURRENT LIABILITIES                                   |          |                          |                       |
| Short-Term Borrowings                                 | 8        | 2,388,968,559            | 1,848,301,985         |
| Trade Payables  | 9        | 346,774,989              | 440,198,381           |
| Other Current Liabilities                             | 10       | 366,477,618              | 242,041,005           |
| Short-Term Provisions                                 | 11       | 166,482,286              | 161,949,890           |
|   | TOTAL    | 5,675,791,896            | 5,001,204,718         |
| ASSETS  |          |                          |                       |
| NON-CURRENT ASSETS                                    |          |                          |                       |
| Fixed Assets  | 12       |                          |                       |
| Tangible Assets                                       |          | 1,042,221,935            | 912,605,818           |
| Intangible Assets                                     |          | 250,000                  | 1,840,137             |
| Capital work-in-progress                              |          | 186,437,713              | 186,437,713           |
| Non-Current Investments                               | 13       | 379,149                  | 379,149               |
| Long-Term Loans and Advances                          | 14       | 242,686,581              | 245,504,961           |
| Other Non-Current Assets                              | 15       | 29,089,931               | 13,919,924            |
| CURRENT ASSETS  |          |                          |                       |
| Inventories   | 16       | 806,285,096              | 884,229,884           |
| Trade receivables                                     | 17       | 3,275,748,169            | 2,659,038,059         |
| Cash and Cash Equivalents                             | 18       | 18,229,009               | 29,261,699            |
| Short-Term Loans and Advances Other Current Assets    | 19<br>20 | 22,954,878<br>51,509,435 | 283,025<br>67,704,349 |
| other ourient Assets                                  | TOTAL    |                          |                       |
|   | IUIAL    | 5,675,791,896            | 5,001,204,718         |
| The accompaning notes are an integralpart of Accounts |          |                          |                       |
| The Significant Accounting Policies                   | 1        |                          |                       |

As per our Report of even date.

For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. **CHARTERED ACCOUNTANTS** Firm Regn No. : 109208W

R C Bora Chairman **Gopal Ramourti** Managing Director N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN **PARTNER** M No. 17748

Place: Mumbai

Place: Mumbai

Date: 3<sup>rd</sup> December, 2012 Date: 3<sup>rd</sup> December, 2012

## **CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31-MAR-2012**

|   |             |                             | In ₹ (Rupees)               |
|---|-------------|-----------------------------|-----------------------------|
| PARTICULARS   | NOTE<br>NO. | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
| INCOME  |             |                             |                             |
| Revenue from Operations                               | 21          | 7,325,567,905               | 6,708,272,094               |
| Other Income  | 22          | 11,121,465                  | 32,652,331                  |
| TOTAL REVENUE   |             | 7,336,689,370               | 6,740,924,425               |
| EXPENSES  |             |                             |                             |
| Cost of Materials Consumed                            | 23          | 4,005,481,478               | 4,766,478,063               |
| Purchases Of Stock-in-Trade                           |             | 1,639,612,382               | 464,393,782                 |
| Obsolete Material Written off                         |             | _                           | _                           |
| Changes in inventories of finished goods,             |             |                             |                             |
| work-in-progress and Stock-in-Trade                   | 24          | (26,696,700)                | (79,042,713)                |
| Employee Benefit Expenses                             | 25          | 226,413,158                 | 184,757,382                 |
| Finance Costs   | 26          | 466,952,191                 | 320,492,360                 |
| Depreciation and Amortization Expenses                | 27          | 56,219,880                  | 39,810,262                  |
| Other Expenses  | 28          | 812,151,724                 | 387,750,008                 |
| TOTAL EXPENSES  |             | 7,180,134,112               | 6,084,639,144               |
| Profit Before Exceptional Item                        |             | 156,555,258                 | 656,285,281                 |
| Exceptional item - Inventories Written off            |             | 154,354,302                 | _                           |
| Profit Before Tax                                     |             | 2,200,956                   | 656,285,281                 |
| Tax Expense   |             |                             |                             |
| Current Tax   |             | 9,200,000                   | 136,401,159                 |
| Less: Mat Credit Utilised                             |             | _                           | _                           |
| Deferred Tax  |             | 2,453,790                   | 3,519,822                   |
| Less: Short Provision for Tax for earlier year        |             | _                           | 3,891,246                   |
| Profit/(Loss) for the year from Continuing Operations |             | (9,452,834)                 | 512,473,054                 |
| Earnings per Share (Rs 5/- per share fully paid up)   |             |                             |                             |
| Basic / Diluted                                       |             | (0.38)                      | 23.02                       |
| The accompaning notes are an integralpart of Accounts |             |                             |                             |
| The Significant Accounting Policies                   | 1           |                             |                             |

As per our Report of even date. For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS Firm Regn No. : 109208W

R C Bora Chairman

Gopal Ramourti Managing Director

N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN
PARTNER
M No. 17748

Place: Mumbai

Place: Mumbai

Date: 3rd December, 2012

Date: 3<sup>rd</sup> December, 2012

## CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012

In ₹ (Rupees)

| PA       | RTICULARS  |     | Year ended 31 March 2012 | Year ended<br>31 March 2011 |
|----------|--|-----|--------------------------|-----------------------------|
| <u> </u> | Cash Flow from Operating Activity  |     |                          |                             |
|          | Net Profit Before Tax  |     | 2,200,956                | 656,285,281                 |
|          | Adjustment for:  |     |                          |                             |
|          | Depreciation & Amortisation  |     | 56,219,880               | 39,810,262                  |
|          | Loss / (Profit) on Sale of Assets (Net)  |     | 455,599                  | (1,523,275                  |
|          | Finance Cost   |     | 466,952,191              | 320,492,360                 |
|          | Interest Received  |     | (117,085)                | (6,934,988                  |
|          | Dividend Received  |     | (54,000)                 | (35,000                     |
|          | Operating Profit before Working Capital Changes<br>Adjustment for :            |     | 525,657,541              | 1,008,094,640               |
|          | Trade & Other Receivables  |     | (635,538,706)            | (874,692,724                |
|          | Inventories  |     | 77,944,788               | (177,496,766)               |
|          | Trade Payables   |     | 75,759,108               | 38,599,733                  |
|          | Cash Generated from operations   |     | 43,822,731               | (5,495,117                  |
|          | Direct Taxes ( Paid ) / Refunds (Net)  |     | (5,206,051)              | (71,712,195)                |
|          |  | (A) | 38,616,680               | (77,207,312                 |
| 2        | Cash Flow from Investing Activity  |     |                          |                             |
|          | Purchases of Fixed Assets  |     | (191,766,673)            | (265,412,218)               |
|          | (including changes in Capital WIP)   |     |                          |                             |
|          | Sale of Fixed Assets   |     | 2,743,572                | 2,315,002                   |
|          | Sale/(Purchase) of Investments   |     | _                        | -                           |
|          | Dividend Received  |     | 54,000                   | 35,000                      |
|          | Interest Received  |     | 117,085                  | 6,934,988                   |
|          | Advance Against Capital Advance  |     |                          |                             |
|          | Net Cash Inflow / (Outflow) from Investing Activity                            | (B) | (188,852,016)            | (256,127,228                |
| 3        | Cash Flow from Financing Activity  |     |                          |                             |
|          | Proceeeds from issue of Convertible Warrents                                   |     | 225,750,000              | -                           |
|          | Proceeds from Borrowings (net)   |     | 377,453,968              | 660,406,151                 |
|          | Capital Subsidy Received   |     | 2,950,866                | _                           |
|          | Dividend Paid  |     | _                        | (37,224,160)                |
|          | Finance Cost   |     | (466,952,191)            | (320,492,360)               |
|          | Net Cash from / (utilised) in Financing Activities                             | (C) | 139,202,643              | 302,689,631                 |
|          | Net Increase / (Decrease)  |     | (11,032,693)             | (30,644,909                 |
| 4        | Cash & Cash Equivalents  |     |                          |                             |
|          | Cash & cash equivalents at start of the year                                   |     | 29,261,699               | 59,606,152                  |
|          | Add: Upon Addition of Subsidiaries   |     |                          | 300,456                     |
|          | Cash & cash equivalent at the close of year                                    |     | 18,229,009               | 29,261,699                  |
| No.      | e: The breakup of cash & cash equipment is as per Note 18 of the Balance Sheet |     | -                        |                             |

Note: The breakup of cash & cash equipment is as per Note 18 of the Balance Sheet.

As per our Report of even date. For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS Firm Regn No.: 109208W

R C Bora Chairman

Gopal Ramourti Managing Director

N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN PARTNER M No. 17748

Place: Mumbai Place: Mumbai

Date: 3<sup>rd</sup> December, 2012 Date: 3<sup>rd</sup> December, 2012

#### 1. SIGNIFICANT ACCOUNTING POLICIES

A. Basis of preparation of financial statements:-

The financial statements are prepared in accordance with generally accepted accounting principles in India. The Company has prepared these financial statements to comply in all material respects with the Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 issued under section 211(3C) of the Companies Act, 1956. The financial statements have been prepared on an accrual basis and under the historical cost convention. The accounting policies adopted in preparation of the financial statements are consistent with those of the previous year. During the financial year ended 31stMarch 2012 the revised Schedule VI notified under the Companies Act, 1956 has become applicable to the Company, for preparation and presentation of its financial statements. The Company has also re-classified the previous year figures in accordance with the requirements applicable in the current year.

#### B. Use of Estimates:-

The preparation of Financial Statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amounts of Assets & Liabilities & the disclosures of Contingent Liabilities on the date of Financial Statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

#### C. Principles of Consolidation:-

The consolidated financial statement relate to Twilight Litaka Pharma Limited (the 'Company') and its wholly owned subsidiary. The financial statements of the subsidiary company used in consolidation are drawn up to the same reporting date as of the company. The consolidated financial statement have been prepared on the following basis:

- a) The financial statements of the Company and its subsidiary have been combined on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions.
- b) The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented to the extent possible, in the same manner, as the Company's separate financial statements.
- c) The subsidiary considered in the consolidated financial statement is :

| Name of the Subsidiary         | % ownership in  | % ownership interest as at |  |
|--------------------------------|-----------------|----------------------------|--|
|                                | 31st March,2012 | 31st March, 2011           |  |
| Briocia Pharma (India) Limited | 100%            | 100%                       |  |

#### D. Fixed Assets:-

Fixed Assets are carried at cost of acquisition or construction and revalued cost where applicable and includes interest on borrowing attributable to acquisition of Fixed Assets up to the date of the asset being put to use/ready for use less accumulated depreciation and amortization.

#### E. Depreciation and Amortization:-

## a) Of Holding Company:

In respect of fixed assets other than Land and Intangible assets, the Company has charged depreciation under Straight Line Method as per the rates and in the manner specified in Schedule XIV to the Companies Act, 1956.

Fixed Assets individually costing upto Rs.5,000/- are fully depreciated in the year of purchase.

Intangible Assets are amortized over their economic life not exceeding 5 years from the date of acquisition.

Premium on Leasehold land is amortized over the primary period of the lease, Revalued amount in respect of leasehold land is amortized over the residual period of lease. Amortization in respect of revalued portion is adjusted against the amount drawn from Revaluation Reserve.

Depreciation on Revalued assets is adjusted against the revaluation reserve to the extent of revaluation.

#### b) Of Subsidiary:

In respect of fixed assets other than Land, the Company has charged depreciation under Written down value method as per the rates and in the manner specified in Schedule XIV to the Companies Act, 1956.

Fixed Assets individually costing upto Rs.5,000/- are fully depreciated in the year of purchase.

Premium on Leasehold land is amortized over the primary period of the lease, Revalued amount in respect of leasehold land is amortized over the residual period of lease. Amortization in respect of revalued portion is adjusted against the amount drawn from Revaluation Reserve.

Depreciation on Revalued assets is adjusted against the revaluation reserve to the extent of revaluation.

#### F. Impairment of Assets:-

The Company assesses at each Balance Sheet date as to whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its estimated recoverable amount & the amount of such impairment loss is charged to the Profit & Loss account. If at the Balance Sheet date there is an indication that a previously assessed impairment loss, no longer exists, the recoverable amount is reassessed & the asset is reflected at the recoverable amount subject to a maximum of depreciated cost.

#### G. Investments: -

Long-term investments are stated at cost. Provision is made to recognize a diminution, other than temporary, in the value of investments.

#### H. Revenue Recognition:-

Sale of goods is recognized when the risk and reward of ownership are passed on the customer, which generally is on delivery of goods to customers. Net Sales are exclusive of sales tax, excise duty and trade discount.

Income on account of processing charges & conversion charges is recognized on the completion of job.

Interest income is recognized on time basis.

Export incentive entitlements are recognized as income when right to receive is established.

#### I. Inventories: -

Raw materials, work in progress & finished goods are valued at lower of cost and net realizable value. In valuing work-in-process and finished goods, cost of materials as well as conversion cost is taken into consideration. Finished goods are valued inclusive of excise duty payable thereon. Cost of inventories is determined using FIFO method.

#### J. Employee Benefits: -

Short-term employee benefits are recognized as an expense at the undiscounted amount in the Profit and Loss Account of the year in which the related service is rendered.

Retirement contribution plan in the form of Provident Fund, Family Pension Fund are charged to the Profit and Loss Account in the year when the contributions to the respective funds accrue.

Retirement benefit plans such as gratuity and leave encashment is recognized at present value of amount payable determined using actuarial valuation techniques. Actuarial gains and losses are charged to Profit & Loss account.

#### K. Research and Development Expenditure: -

Research and Development expenses of revenue nature are charged to Profit and Loss Account in the year in which they are incurred. Capital expenditure on Development is included in the respective fixed assets and depreciation is provided thereon in the aforesaid manner.

#### L. Foreign Currency Transaction:-

Foreign currency transactions are converted at exchange rates prevailing on the dates of transactions. Monetary assets and liabilities in foreign currency at the end of the year are converted at the year-end rate. In case of monetary assets and liabilities where the closing rate does not reflect with reasonable accuracy, the amount to be realized, they are reported at rates at which transactions were initially recognized. Such differences and the differences on account of foreign currency transactions in respect of revenue accounts are recognized in the profit and loss account.

### M. Taxes on Income:-

Income tax expense for the year comprises of current tax and deferred tax. Current tax provision is determined on the basis of reliefs and deductions available under the Income Tax Act, 1961. Deferred tax is recognised for all timing differences, subject to the consideration of prudence and virtual certainty of its realization supported by convincing evidence, applying the tax rates that have been substantively enacted by the Balance Sheet date. At each Balance Sheet date, the carrying amount of Deferred tax asset/liability is reviewed based on developments to reassess realization.

#### N. Provisions:-

A provision is recognized when an enterprise has a present obligation as a result of past event. It is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at the balance sheet date and adjusted to reflect the current best estimates.

#### O. Earnings per Share:-

Basic earnings per share are calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating diluted earnings per share, the net profit for the period attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. The number of equity shares is the aggregate of the weighted average number of equity shares and the weighted average number of equity shares, which would be issued on the conversion of all the dilutive potential equity shares into equity shares.

#### P. Leases:

Leases where the lessor effectively retains substantially all the risks and benefits of ownership of the leased term are classified as operating lease. Operating lease payments are recognized as an expense in the Profit & Loss Accounts on a straight-line basis over the lease term.

#### Q. Capital reserve on consolidation:-

Capital reserve on consolidation represents the difference between the Company's share in the net worth of subsidiary, and the cost of its investment at each point of time of making the investment in the subsidiary. For this purpose, the company's share of net worth is determined on the basis of the latest financial statements prior to the investment after making necessary adjustments for material events between the date of such financial statements and the date of respective investment.

|  |       |                     | In ₹ (Rupees)       |
|--|-------|---------------------|---------------------|
| PARTICULARS  |       | AS AT 31 March 2012 | AS AT 31 March 2011 |
| 2. SHARE CAPITAL   |       |                     |                     |
| AUTHORISED CAPITAL:  |       | 215,000,000         | 215,000,000         |
| 43,000,000 Equity Shares of Rs.5/- each.                                     |       |                     |                     |
| ISSUED, SUBSCRIBED & PAID UP   |       | 123,906,425         | 106,406,425         |
| [24,781,285 equity shares of Rs.5/- each                                     |       |                     |                     |
| (previous year- 21,281,285 equity shares)]                                   |       |                     |                     |
|  | TOTAL | 123,906,425         | 106,406,425         |
| Note: ISSUED, SUBSCRIBED & PAID UP   |       | 95,487,850          | 95,487,850          |
| (9,548,785 equity shares of Rs.10/- each fully paid up.)                     |       |                     |                     |
| [Of the above 2,618,750 Equity Shares of Rs.10/- each                        |       |                     |                     |
| fully paid up, have been issued, pursuant to scheme of                       |       |                     |                     |
| Amalgamation for consideration other than cash.]                             |       |                     |                     |
| Add:   |       | 117,325,000         | 117,325,000         |
| [11,732,500 Equity Shares of Rs.10/- each fully paid up issued,              |       | , ,                 |                     |
| pursuant to scheme of amalgamation with Care Unipac Pvt. Ltd.                |       |                     |                     |
| on 22.06.2006 for consideration other than cash]                             |       | 212,812,850         | 212,812,850         |
| Less : Amount reduced pursuant to Scheme of Capital                          |       | 106,406,425         | 106,406,425         |
| Reduction approved by the Hon'ble Bombay High court.                         |       | , ,                 |                     |
| [equity shares of Rs.10 to Rs.5/- each as on 31.03.2007]                     |       |                     |                     |
| Add:   |       |                     |                     |
| [35,00,000 Equity Shares of Rs.5/- each fully paid up alloted on June' 2011] |       | 17,500,000          |                     |
|  |       | 123,906,425         | 106,406,425         |

## i) Reconciliation of equity shares outstanding at the beginning and at the end of the reporting year

| PARTICULARS                        | As at 31 March, 2012 As at 31 Marc |               | March, 2011 |               |
|------------------------------------|------------------------------------|---------------|-------------|---------------|
|                                    | Numbers                            | Amount in Rs. | Numbers     | Amount in Rs. |
| As at beginning of the year        | 21281285                           | 106406425     | 21281285    | 106406425     |
| Add:- Issued during the year       | 3500000                            | 17500000      | Nil         | Nil           |
| Outstanding at the end of the year | 24781285                           | 123906425     | 21281285    | 106406425     |

#### (ii) Details of Shareholders holding more than 5% shares in the Company

| PARTICULARS                   | As at 31 M | As at 31 March, 2012 |         | As at 31 March, 2011 |  |
|-------------------------------|------------|----------------------|---------|----------------------|--|
|                               | Numbers    | % Holding            | Numbers | % Holding            |  |
| ICICI Bank Limited            | 1649889    | 6.66                 |         | _                    |  |
| GR Capital & Finance Pvt. Ltd | _          | _                    | 3122639 | 14.67                |  |

- (iii) The Company has only one class of shares referred to as Equity Shares having a par value of Rs. 5/- each. Each holder of Equity Shares is entitled to one vote per share. In case any Dividend is declared and paid it is done in Indian Rupees. The Dividend proposed if any by the Board of Directors is subject to the approval of Shareholders in the ensuing Annual General Meeting. The Company has not declared or paid any dividend during the year or in respect of the year ended on 31st March 2012.
- (IV) On 13th March 2010, the Company had allotted 35,00,000 Convertible Warrants of Rs. 86/- (Rs. Eighty Six) each to seven subscribers with the Option to convert the same within 18 months from the date of allotment. All the seven warrant Holders exercised their Option to convert the said warrants in to Equity Shares and accordingly between 10th June 2011 to 16th June 2011, the Company has allotted 35,00,000 Equity Shares of Rs. 5/- each at a premium of Rs. 81/- per Share.

|  |       |                     | In ₹ (Rupees)          |
|--|-------|---------------------|------------------------|
| PARTICULARS  |       | AS AT 31 March 2012 | AS AT<br>31 March 2011 |
| 3. RESERVES AND SURPLUS  |       |                     |                        |
| CAPITAL RESERVES Add: Capital Subsidy  |       | 87,215<br>2,950,866 | 87,215<br>             |
|  |       | 3,038,081           | 87,215                 |
| SECURITIES PREMIUM ACCOUNT   |       |                     |                        |
| Balance As Per Last Balance Sheet  |       | 1,300,170           | 1,300,170              |
| Addition on account of fresh allotment of 35,00,000 Equity Shares of the Rs.5/- each of a premium of Rs.81/- per Share made during June 2011 |       | 283,500,000         | _                      |
|  |       | 284,800,170         | 1,300,170              |
| CAPITAL RESERVES ON REDUCTION OF CAPITAL   |       | 68,413,596          | 68,413,596             |
| Capital Reserve on Consolidation   |       | 1,581,509           | 1,581,509              |
| REVALUATION RESERVE  |       |                     |                        |
| Balance As Per Last Balance Sheet  |       | 69,093,388          | 56,119,962             |
| Add: Transfer to Revaluation Reserve   |       | _                   | 6,012,730              |
| Add : Surplus in Statement of Profit & Surplus A/c Less : Amortisation on revalued Leasehold Land transferred from Profit & Loss Account     |       | -<br>(4.224.640)    | 8,647,727              |
| Less: Amortisation on revalued Leasenoid Land transferred from Profit & Loss Account   |       | (4,321,640)         | (4,751,871)            |
| GENERAL RESERVE  |       | 64,771,748          | 69,093,388             |
| Balance As Per Last Balance Sheet  |       | 122,106,239         | 72,661,657             |
| Add : Transfer from Profit & Loss A/c  |       |                     | 49,444,582             |
| 7.64 7.114.6.6.1.701.1.4.2.2007.4.0  |       | 122,106,239         | 122,106,239            |
| SURPLUS IN PROFIT & LOSS A/C   |       | 122,100,200         | 122,100,200            |
| As Per Last Balance Sheet  |       | 1,093,519,508       | 679,849,951            |
| Add : Profit / ( Loss ) for the year   |       | (9,452,834)         | 512,473,054            |
| Less : Transfer to Revaluation Reserve   |       | _                   | 6,012,730              |
| Less : Proposed Dividend / (cancellation)  |       | (37,171,928)        | 37,171,928             |
| Less: Dividend Distribution Tax / (cancellation)   |       | (6,174,258)         | 6,174,258              |
| Less : Transfer to General Reserve   | ,     |                     | 49,444,582             |
|  |       | 1,127,412,860       | 1,093,519,508          |
| т  | TOTAL | 1,672,124,202       | 1,356,101,623          |
|  |       |                     |                        |

i) In the Annual General Meeting held on 29th September 2011 Shareholders approved payment of dividend of Rs. 1.50 per share for the financial year ended 31st March 2011 interalia subject to the approval of the Banks. The bankers instructed the Company that before payment of Dividend company has to clear over dues of the Banks and obtain their consent for the same. Due to severe liquidity crunch, in spite of rigorous efforts, company could not clear the overdues of the Banks and therefore the dividend could not be paid. At the EOGM of the Company held on 29th September 2012 shareholders by a resolution accorded Cancellation of dividend that was declared in the AGM held on 29/09/ 2011. Accordingly provision existing in accounts towards dividend Rs. 37,171,928/- and provision for Dividend Distribution Tax of Rs. 6,174,258 are written back.

| PA      | RTICULARS   |       | AS AT 31 March 2012 | AS AT 31 March 2011 |
|---------|---|-------|---------------------|---------------------|
| 4.      | MONEY RECEIVED AGAINST SHARE WARRANTS                   |       |                     |                     |
| Wa      | arrants   |       |                     | 75,250,000          |
|         |   | TOTAL |                     | 75,250,000          |
| —<br>i) | PARTICULARS   |       | AS AT               | AS AT               |
|         |   |       | 31 March 2012       | 31 March 2011       |
|         | MONEY RECEIVED AGAINST SHARE WARRANTS                   |       |                     |                     |
|         | Opening Balance   |       | 75,250,000          | 75,250,000          |
|         | Less: Subscription of fully paid shares against warrant |       | 75,250,000          | _                   |
|         | Closing Balance   |       |                     | 75,250,000          |
|         |   |       |                     |                     |

(ii) On 13th March 2010, the Company had allotted 35,00,000 Convertible Warrants of Rs. 86/- (Rs. Eighty Six) each to seven subscribers with the Option to convert the same within 18 months from the date of allotment. All the seven warrant Holders exercised their Option to convert the said warrants in to Equity Shares and accordingly the Company has allotted 35,00,000 Equity Shares of Rs. 5/- Each at a premium of Rs. 81/- per Share in the month of June 2011. And accordingly Application Money received against Share warrants Transfered to Share Premium Account.

|  |       |  | In ₹ (Rupees)                            |
|--|-------|--|--|
| PARTICULARS  |       | AS AT 31 March 2012                      | AS AT<br>31 March 2011                   |
| 5. LONG-TERM BORROWINGS  |       |  |  |
| SECURED  Term Loan From Bank:  (Secured by Mortgage of movable and immovable Properties and personal guarantee of Directors) Loan is repayable in 60 monthly installment of ₹ 16.66  Lacs from Jan, 2011 to Jan 2016 Interest @ 14% p.a. continuing Default as on balance that date ₹ 200.00 Lacs P.Y. (Nil) Total Overdue Interest accrued during the year and remaining unpaid ₹ 57.49 Lacs P.Y (Nil)  |       | 50,889,968                               | 66,652,407                               |
| [Term Loan from ICICI Bank Ltd is secured by first equitable mortgage of some of the immovable properties and personal guarantee of some of the directors and is carrying interest @ 14% and is repayable in 8 quarterly installements of Rs 212.50 Lacs. Continuing default as on balance sheet date Rs. 115.00 Lacs. Total Interest accrued during the year and remaining unpaid Rs.33.00 Lacs]  |       |  |  |
| Loans from financial Institution (Secured by hypothecation of vehicles)  |       | 919,877                                  | _  |
| UNSECURED Intercorporate Deposit Sales Tax Deferral Term Loan From Bank [Term Loan from Bank of India is secured by corporate guarantee of subsidiary and is carrying interest @ 14% and is repayable in 20 quarterly installements of Rs.75 Lacs from Dec'2010 to Sept'2015. Continuing default as on balance sheet date Rs.300.00 Lacs, P.Y Rs.150.00 Lacs. Total Interest accrued during the year and remaining unpaid is Rs.146.51 Lacs.Security is yet to be created in their favour] |       | 259,522,417<br>37,994,199<br>175,000,000 | 255,311,698<br>48,300,252<br>315,550,673 |
| [Corporate loan from State Bank of Hydrebad is carrying interest @ 12.50% and is repayable in 8 equal quarterly installments of Rs.250 Lacs from June'2012 to March'2014. Total Interest accrued during the year and remaining unpaid is Rs.252.00 Lacs. Security is yet to be created in their favour]  |       |  |  |
| [Term Loan from Vishweshwar Sahakari Bank Ltd is Secured by first equitable mortgage of some of the immovable properties and personal guarantee of relatives of some of the Directors.   |       |  |  |
| Loan is carrying interest @ 14% and is repayable in monthly installment of Rs. 2.31 Lacs. Continuing default as on balance sheet date Rs.27.58 Lacs]   |       |  |  |
| Loans from Financial Institution<br>(Secured against personal guarantees of Chairman and his relatives and their<br>immovable properties.)   |       | 27,043,761                               | 28,767,798                               |
| minorable proportion,  | TOTAL | 551,370,222                              | 714,582,828                              |
| 6. DEFERRED TAX LIABILITIES (NET)  |       |  |  |
| DEFERRED TAX LIABILITY Depreciation  |       | 126,811,610                              | 58,395,545                               |
| DEFERRED TAX ASSET   |       |  |  |
| Expenses allowable on payment of TDS on payment basis under Income Tax Act, 1961   |       | 70,066,030                               | 4,103,755                                |
|  | TOTAL | 56,745,580                               | 54,291,790                               |
| 7. LONG-TERM PROVISIONS  |       |  |  |
| Employee Benefits - Gratuity & Leave Encashment  |       | 2,942,015                                | 2,080,791                                |
|  | TOTAL | 2,942,015                                | 2,080,791                                |

the appointed date during the entire accounting year
Interest actually paid under section 16 of the Micro,
Small and Medium Enterprises Development Act, 2006

for all the delayed payments, as per the agreed terms

Total interest accrued during the year and remaining unpaid

b. Normal interest payable for the period of delay in making payment, as per agreed terms

iii. a. Normal Interest accrued during the year,

iv. a. Total interest accrued during the

|   |                           | In ₹ (Rupees)             |
|---|---------------------------|---------------------------|
| PARTICULARS   | AS AT<br>31 March 2012    | AS AT<br>31 March 2011    |
| 8. SHORT-TERM BORROWINGS  |                           |                           |
| Bank Overdraft Accounts [WORKING CAPITAL FACILITIES are Secured by first charge on all movable assets of the company, first and second equitable mortgage of immovable property belonging to the company and further secured by mortgage of immovable property belonging to one of group companies and personal guarantee of some of the directors of the company. Total interest accrued during the year and remaining unpaid is Rs.1820.84 Lacs P.Y Rs.113.83 Lacs] | 2,312,301,892             | 1,848,301,985             |
| Loan from Financial Institutions (Secured by mortgage of an immovable property belonging to the Company and personal guarantee of some of the Directors)  | 50,000,000                | _                         |
| UNSECURED Inter Corporate Deposit   | 26,666,667                | _                         |
| TOTAL   | 2,388,968,559             | 1,848,301,985             |
| 9. TRADE PAYABLES   |                           |                           |
| Micro, Small & Medium Enterprises Others  | 18,819,616<br>327,955,373 | 18,880,742<br>421,317,639 |
| TOTAL   | 346,774,989               | 440,198,381               |
| The details of amounts outstanding to Micro, Small & Medium Enterprises based on available infor  | mation with the Com       | pany is as under:         |
| PARTICULARS   | AS AT<br>31 March 2012    | AS AT 31 March 2011       |
| <ul> <li>i. The principal amount and the interest due thereon remaining unpaid to suppliers</li> <li>a. Principal</li> <li>b. Interest due thereon</li> </ul>   | 18,819,616<br>—           | 18,880,742<br>—           |
| ii. a. The delayed payments of principal paid beyond  |                           |                           |

|   |                     | In ₹ (Rupees)          |
|---|---------------------|------------------------|
| PARTICULARS   | AS AT 31 March 2012 | AS AT<br>31 March 2011 |
| 10. OTHER CURRENT LIABILITIES   |                     |                        |
| Current Maturity of Long Term Debt (Refer No 5 )  | 232,328,008         | 152,460,549            |
| Interest payable  | 13,284,153          | 296,859                |
| Unclaimed Dividend*   | 3,128,502           | 3,210,439              |
| Trade Deposits  | 15,520,000          | 14,820,000             |
| Other Liabilities   | 16,011,578          | 2,992,578              |
| Proposed Dividend Payable Including Tax   | _                   | 43,346,216             |
| Statutory Dues  | 60,691,011          | 24,914,364             |
| Employee Dues   | 21,817,212          | _                      |
| Book Over Draft   | 3,697,154           | _                      |
| TOTAL   | 366,477,618         | 242,041,005            |
| * There are no amount due and outstanding to be credited to investor Education & Protection Fund. |                     |                        |
| PARTICULARS   | AS AT               | AS AT                  |
|   | 31 March 2012       | 31 March 2011          |
| 11. SHORT TERM PROVISIONS   |                     |                        |
| Provisions For Tax (Net of Advance Tax)   | 164,436,092         | 160,442,143            |
| Employee Benefits - Gratuity & Leave Encashment   | 2,046,194           | 1,507,747              |
| TOTAL   | 166,482,286         | 161,949,890            |
|   |                     |                        |



| S. S.  | PARTICULARS                          |                     | GROSS BLOCK | OCK       |                       | DEF                 | DEPRECIATION / AMORTISATION | AMORTISATI | NO                  | NET B               | NET BLOCK           |
|--------|--------------------------------------|---------------------|-------------|-----------|-----------------------|---------------------|-----------------------------|------------|---------------------|---------------------|---------------------|
| .0     |                                      | AS AT<br>01.04.2011 | ADDITIONS   | DELETIONS | AS AT<br>31.03.2012   | AS AT<br>01.04.2011 | FOR THE<br>YEAR             | DELETIONS  | AS AT<br>31.03.2012 | AS AT<br>31.03.2012 | AS AT<br>31.03.2011 |
|        | TANGIBLE ASSETS                      |                     |             |           |                       |                     |                             |            |                     |                     |                     |
| _      | Leasehold                            |                     |             |           |                       |                     |                             |            |                     |                     |                     |
| 4      | LAND                                 | 60,602,123          | I           | I         | 60,602,123            | 5,212,585           | 935,605                     | I          | 6,148,190           | 54,453,933          | 55,389,538          |
| _      | Freehold                             |                     |             |           |                       |                     |                             |            |                     |                     |                     |
| 2.     | LAND                                 | 70,854,427          | I           | I         | 70,854,427            | I                   | I                           | I          | I                   | 70,854,427          | 70,854,427          |
| 3.     | FACTORY BUILDING                     | 309,948,235         | 6,609,431   | 2,143,572 | 314,414,094           | 94,357,561          | 12,959,673                  | 145,011    | 107,172,223         | 207,241,871         | 215,590,674         |
| 4      | PLANT & MACHINERY                    | 291,207,743         | 17,420,003  | I         | 308,627,746           | 62,321,690          | 14,532,218                  | I          | 76,853,908          | 231,773,838         | 228,886,053         |
| 5.     | FACTORY & OTHER EQUIPMENTS COMPUTERS | s 289,852,684       | 147,965,404 | I         | 437,818,088           | 58,863,900          | 19,662,966                  | I          | 78,526,867          | 359,291,221         | 230,988,784         |
| .9     | MOULD,DIES JIGS,<br>BLOCK & DESIGNS  | 19,378,887          | 1,173,117   | I         | 20,552,004            | 13,945,670          | 2,224,171                   | I          | 16,169,841          | 4,382,163           | 5,433,217           |
| 7.     | AIR CONDITIONING SYSTEM              | 69,546,098          | I           | I         | 69,546,098            | 12,628,637          | 3,303,440                   | I          | 15,932,077          | 53,614,021          | 56,917,461          |
| φ.<br> | ELECTRICAL INSTALLATION              | 28,630,574          | 8,668,067   | I         | 37,298,641            | 9,677,418           | 1,707,213                   | I          | 11,384,631          | 25,914,010          | 18,953,156          |
| 9.     | FURNITURE & FIXTURE                  | 33,944,785          | 7,856,254   | I         | 41,801,039            | 8,242,712           | 2,632,667                   | I          | 10,875,378          | 30,925,661          | 25,702,073          |
| 10.    | 10. VEHICLES                         | 8,648,189           | 2,074,397   | 1,846,460 | 8,876,126             | 4,757,753           | 993,432                     | 645,850    | 5,105,335           | 3,770,791           | 3,890,436           |
| 11.    | 11. INTANGIBLE ASSETS                |                     |             |           |                       |                     | I                           | I          | I                   | I                   | I                   |
| .,     | a) TRADEMARKS                        | 5,000,000           | I           | I         | 5,000,000             | 3,750,000           | 1,000,000                   | I          | 4,750,000           | 250,000             | 1,250,000           |
| _      | b) SOFTWARE                          | 2,344,504           | I           | I         | 2,344,504             | 2,344,504           | I                           | I          | 2,344,504           | I                   | I                   |
|        | c) TECHNICAL KNOWHOW                 | 3,000,000           | 1           | 1         | 3,000,000             | 2,409,863           | 590,137                     | 1          | 3,000,000           | 1                   | 590,137             |
|        | тотаг                                | 1,192,958,249       | 191,766,673 | 3,990,032 | 1,380,734,890         | 278,512,294         | 60,541,521                  | 790,861    | 338,262,954         | 1,042,471,936       | 914,445,955         |
|        | PREVIOUS YEAR                        | 1,015,691,339       | 178,224,950 | 958,040   | 958,040 1,192,958,249 | 232,066,657         | 42,014,690                  | 166,314    | 278,512,294         | 914,445,955         | I                   |

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|   |       |                         | In ₹ (Rupees)         |
|---|-------|-------------------------|-----------------------|
| PARTICULARS   |       | AS AT 31 March 2012     | AS AT 31 March 2011   |
| 13. NON CURRENT INVESTMENTS   |       |                         |                       |
| UNLISTED  |       |                         |                       |
| Others  |       | 4 =00                   | 4.500                 |
| 60 Shares of Rupee Co.op Bank Ltd of Rs.25/- each fully paid 7000 Shares of Vishweshwar Sahakari Bank Ltd of Rs.50/- each fully paid. |       | 1,500<br>350,000        | 1,500<br>350,000      |
| National Saving Certificate (Pledged with sales tax authorities)  |       | 27,649                  | 27,649                |
|   |       | 379,149                 | 379,149               |
| 14. LONG-TERM LOANS AND ADVANCES  |       |                         |                       |
| Advance Recivable in cash or in kind or for value to be received  |       | 242,686,581             | 245,504,961           |
|   |       | 242,686,581             | 245,504,961           |
| 15. OTHER NON-CURRENT ASSETS  |       |                         |                       |
| OTHER LOANS AND ADVANCES  |       |                         |                       |
| Deposits with Banks (Including Margin Money For Lcs with original maturity $> 1$ year) Others   |       | 21,865,014<br>7,224,917 | 13,919,924            |
|   | TOTAL | 29,089,931              | 13,919,924            |
| 16. INVENTORIES   |       |                         |                       |
| Raw Materials and components  |       | 308,359,152             | 314,001,449           |
| Work-in-progress  |       | 72,834,788              | 154,907,189           |
| Finished goods  |       | 422,758,062             | 413,885,027           |
| Stores and Spares Parts   |       | 2,333,094               | 1,436,219             |
| Note:- Cost of Inventories is determined using FIFO method.   | TOTAL | 806,285,096             | 884,229,884           |
| 17. TRADE RECEIVABLES   |       |                         |                       |
| Exceeding Six Months  |       |                         |                       |
| - Considered Good   |       | 325,781,946             | 98,634,401            |
| - Considered Doubtful   |       | _                       | 1,537,184             |
| Others - Considered Good  |       | 2,949,966,223           | 2,560,403,658         |
| Less: Provision for Doubtful Debts  |       |                         | 1,537,184             |
|   | TOTAL | 3,275,748,169           | 2,659,038,059         |
| 18. CASH AND CASH EQUIVALENTS   |       |                         | -                     |
| Cash at Hand  |       | 5,791,245               | 2,091,246             |
| Bank Balances   |       | 11,632,764              | 27,170,453            |
| Fixed Deposit   | T0T41 | 805,000                 |                       |
| 40.011077   | TOTAL | 18,229,009              | 29,261,699            |
| 19. SHORT-TERM LOANS AND ADVANCES   |       | 00.040.050              | 07.400                |
| Other Loans and Advances Interest accrued but not due   |       | 22,648,252              | 87,493<br>115,831     |
| Prepaid Expenses  |       | 79,701                  | 79,701                |
| Deposits  |       | 226,925                 | _                     |
|   | TOTAL | 22,954,878              | 283,025               |
| 20. OTHER CURRENT ASSETS  |       |                         |                       |
| Deposits  |       | _                       | 10,011,167            |
| Staff Loans & Advances  |       | 22,801,090              | 8,674,091             |
| Interest Accrued  |       | 64,457                  | 7,201,728             |
| Prepaid Expenses Balance with statutory autorities Service Tax Credit Receivable  |       | 28,643,888              | 578,283<br>40,720,711 |
| Others  |       | _0,0-10,000             | 518,369               |
|   | TOTAL | 51,509,435              | 67,704,349            |
|   |       |                         |                       |



|   |       |                       |                 |  | In ₹ (Rupees)  |
|---|-------|-----------------------|-----------------|--|--|
| PARTICULARS   |       |                       |                 | YEAR ENDED<br>31 March 2012                                  | YEAR ENDED<br>31 March 2011                                  |
| 21. REVENUE FROM OPERATIONS   |       |                       |                 |  |  |
| Sales Produts<br>Less : Excise Duty   |       |                       |                 | 7,198,113,248<br>21,237,086                                  | 6,631,479,556<br>37,379,890                                  |
|   |       |                       |                 | 7,176,876,162  | 6,594,099,666  |
| Sales of Service - Conversion Charge  |       |                       |                 | 142,948,968  | 108,275,257  |
| OTHER OPERATING REVENUE Export Incentives Sale of Scrap   |       |                       |                 | 5,290,341<br>452,434   | 5,897,171  |
| NET SALES   |       |                       |                 | 7,325,567,905  | 6,708,272,094  |
| NET SALES   |       |                       |                 |  |  |
| Class of Goods Formulations Liquids Tablets Capsules Powders, Creams Ointment & Others              |       |                       |                 | 435,485,852<br>5,142,332,104<br>1,200,645,290<br>419,650,002 | 383,522,382<br>4,569,725,863<br>1,149,141,873<br>529,089,438 |
|   |       |                       |                 | 7,198,113,248  | 6,631,479,556  |
| Earnings In Foreign Currency Exports at FOB value Insurance, freight and other recoveries           |       |                       |                 | 109,110,114<br>6,175,743                                     | 587,498,840<br>16,553,310                                    |
| 22. OTHER INCOME Interest a) Bank Deposits b) Other Interest Export Incentives                      |       |                       |                 | _<br>117,085<br>_  | 919,697<br>6,413,780<br>—                                    |
| Sale of Scrap Exchange Gain (Net)   |       |                       |                 | 3,654,653  | 7,286,015  |
| Claims, Refunds & Miscellaneous Income  |       |                       |                 | 5,639,356  | 12,933,207   |
| Dividend on Long term Investments Liabilities and Provisions Written Back Profit on Sales of Assets |       |                       |                 | 54,000<br>1,656,371<br>—                                     | 35,000<br>3,541,357<br>1,523,275                             |
|   |       |                       | TOTAL           | 11,121,465   | 32,652,331   |
| 23. COST OF MATERIALS CONSUMED  |       |                       |                 |  |  |
| Opening Balance Purchase Less: Obsolete Materials Written Off Less: Closing Balance                 |       |                       |                 | 314,001,449<br>4,003,240,805<br>(4,047,492)<br>(308,359,152) | 206,625,171<br>4,873,854,341<br>—<br>(314,001,449)           |
|   |       |                       | TOTAL           | 4,004,835,610  | 4,766,478,063  |
| i) Consumption of Raw and Packing Materials   |       |                       |                 |  |  |
| Class of Goods  |       | Year ende             | d 31 March 2012 |  | 31 March 2011  |
|   | _     | Value                 |                 | Value  |  |
| Indigenous<br>Imported  |       | 3996024972<br>8810638 | 99.78<br>0.22   | 4750702113<br>15775950                                       | 99.67<br>0.33  |
|   | TOTAL | 4004835610            | 100             | 4766478063   | 100.00   |
| ::\ C   E VALUE OF IMPORTS  | =     |                       |                 |  |  |
| ii) C. I. F. VALUE OF IMPORTS PARTICULARS   |       |                       |                 | 31 March 2012  | 31 March 2011  |
| Material  |       |                       |                 | 8,922,734  | 15,775,950   |
|   |       |                       | TOTAL           | 8,922,734  | 15,775,950   |
|   |       |                       | IVIAL           |  |  |

|  |          |                             | In ₹ (Rupees)                |
|--|----------|-----------------------------|------------------------------|
| PARTICULARS  |          | Year ended<br>31 March 2012 | Year ended<br>31 March 2011  |
| 24. CHANGES IN INVENTORIES   |          |                             |                              |
| Finished goods   |          |                             |                              |
| - Opening Balance  |          | 413,885,027                 | 381,696,620                  |
| Less: Closing Balance  |          | (523,126,647)               | (413,885,027)                |
| WORK-IN-PROGRESS   |          | 454007400                   | 100.050.003                  |
| - Opening Balance Less: Closing Balance  |          | 154,907,189<br>(72,834,788) | 108,052,883<br>(154,907,189) |
| STOCK-IN-TRADE   |          | (12,004,100)                | (154,907,109)                |
| - Opening Balance  |          | _                           | _                            |
| Less: Closing Balance  |          | 368,585                     | _                            |
| OTHERS   |          | ,                           |                              |
| - Opening Balance  |          | 103,934                     | _                            |
| Less: Closing Balance  |          | _                           | _                            |
| 1  | OTAL     | (26,696,700)                | (79,042,713)                 |
| Opening Stock of Finished Goods  |          |                             |                              |
| FORMULATIONS   |          |                             |                              |
| Liquids  |          | 98,029,091                  | 94,768,241                   |
| Tablets  |          | 215,231,029                 | 189,130,644                  |
| Capsules   |          | 21,782,642                  | 19,765,487                   |
| Powders, Creams Ointment & Others  |          | 78,842,265                  | 78,032,248                   |
| 1  | OTAL     | 413,885,027                 | 381,696,620                  |
| Closing Stock of Finished Goods  |          |                             |                              |
| FORMULATIONS   |          |                             |                              |
| Liquids  |          | 98,673,134                  | 98,029,091                   |
| Tablets  |          | 325,018,751                 | 215,231,029                  |
| Capsules   |          | 28,645,674                  | 21,782,642                   |
| Powders, Creams Ointment & Others  |          | 70,789,088                  | 78,842,265                   |
| 1  | OTAL     | 523,126,647                 | 413,885,027                  |
|  |          |                             |                              |
| 25. EMPLOYEE BENEFIT EXPENSES  |          |                             |                              |
| Contributions to Providend Fund & Other Funds  |          | 13,851,789                  | 12,862,119                   |
| Salary, Wages, Bonus & Gratuity Etc  |          | 200,901,253                 | 167,052,944                  |
| Staff Welfare Expenses   |          | 11,660,116                  | 4,842,319                    |
| ī  | OTAL     | 226,413,158                 | 184,757,382                  |
| As per Accounting Standard 15 "Employee Benefits", the disclosures of Employee benefits a given below: | as defir | ned in the Account          | ing Standard are             |
| Defined Contribution Plan in (Rs.)   |          |                             |                              |
| PARTICULARS  |          | 2011-12                     | 2010-11                      |
| Employer's Contribution to Provident Fund  |          | 5,026,615                   | 9,357,743                    |
| Employer's Contribution to Gratuity Fund   |          | 980,948                     | 758,154                      |
| Employer's Contribution to Leave Encashment Fund   |          | 21,524                      | 31,540                       |
| Employor o contribution to Eduto Enducirment Tuniu   |          | 21,027                      | 31,540                       |

| Dis   | closures for defined benefit plans based on actuarial reports | as on 31st March, | 2012         |               | in (Rs.)      |
|-------|---|-------------------|--------------|---------------|---------------|
| Par   | ticulars  | Leave End         | cashment     | Gı            | atuity        |
|       |   | 2011-12           | 2010-11      | 2011-12       | 2010-11       |
| (i)   | Change in Defined Benefit Obligation                          |                   |              |               |               |
|       | Opening defined obligation                                    | 4134752           | 4398779      | 6686095       | 6257764       |
|       | Current service cost  | 578534            | 607615       | 945026        | 873294        |
|       | Interest cost   | 330780            | 351903       | 534887        | 500621        |
|       | Actuarial loss / (gain)                                       | -739280           | -803822      | 28742         | -61911        |
|       | Liabilities settled on sale of business Benefits paid         | 0<br>-335949      | 0<br>-419723 | 0<br>-857791  | -883673       |
|       |   |                   |              |               |               |
|       | Closing defined benefit obligations                           | 3968837           | 4134752      | 7336959       | 6686095       |
| (ii)  | Change in Fair Value of Assets                                |                   |              |               |               |
|       | Opening fair value of plan assets                             | 775591            | 908977       | 6544211       | 6684374       |
|       | Expected return on plan assets                                | 60078             | 56005        | 527707        | 553850        |
|       | Actuarial gain / (loss)                                       | 0                 | 0            | 0             | 0             |
|       | Contributions by employer                                     | 187420            | 230332       | 188442        | 189660        |
|       | Assets distributed on sale of business                        | 0                 | 0            | 0             | 0             |
|       | Benefits paid   | -335949           | -419723      | -857791       | -883673       |
|       | Closing fair value of plan assets                             | 687140            | 775591       | 6402569       | 6544211       |
|       | Actual return on plan assets                                  | 63971             | 59270        | 527707        | 553850        |
| (iii) | Amount recognized in the Balance Sheet                        |                   |              |               |               |
| ()    | Present value of obligations as at year end                   | 4633466           | 4134752      | 7356959       | 6686095       |
|       | Fair value of plan assets as at year end                      | 687140            | 775591       | 6402569       | 6544211       |
|       | Amount not recognized as an asset                             |                   |              |               |               |
|       | Net (asset) / liability recognized                            | 3946326           | 3359161      | 954390        | 141884        |
|       | _   |                   |              |               |               |
| (iv)  | Expenses recognized in the Profit & Loss Account              |                   |              |               |               |
|       | Current service cost  | 578534            | 607615       | 945026        | 873294        |
|       | Interest on defined benefit obligation                        | 330780            | 351813       | 534887        | 500621        |
|       | Expected return on plan assets                                | -60078            | -56005       | -527707       | -553850       |
|       | Net actuarial loss / (gain) recognized in the current year    | 700000            | 000000       | 00740         | 04044         |
|       | Effect of the limit in Para 59(b) of the revised AS 15        | -739280           | -803822      | 28742         | -61911        |
|       | Total expense   | 109956            | 99601        | 980948        | 758154        |
| (v)   | Principal actuarial used                                      |                   |              |               |               |
|       | Discount rate (p.a.)  | 8%                | 8%           | 8%            | 8%            |
|       | Expected rate of return on plan assets (p.a.)                 | 8%                | 8%           | 8%            | 8%            |
|       | Rate of escalation in salary                                  | 5%                | 5%           | 5%            | 5%            |
|       |   |                   |              |               | In ₹ (Rupees) |
| PAF   | RTICULARS   |                   |              | Year ended    | Year ended    |
|       |   |                   |              | 31 March 2012 | 31 March 2011 |
| 26    | FINANCE COSTS   |                   |              |               |               |
|       | k & Finance Service Charges                                   |                   |              | 30,411,516    | 24,116,121    |
|       | rest on Fixed Loans   |                   |              | 70,212,331    | 67,937,581    |
|       | rest on Other Loans   |                   |              | 366,328,344   | 228,438,658   |
| IIIC  | rest on other Loans   |                   |              |               |               |
|       |   |                   | TOTAL        | 466,952,191   | 320,492,360   |
| 27.   | DEPRECIATION AND AMORTIZATION EXPENSES                        |                   |              |               |               |
| Dep   | preciation  |                   |              | 60,541,520    | 41,497,294    |
| Les   | s : Transfer to Revaluation Reserve                           |                   |              | 4,321,640     | 1,687,032     |
|       |   |                   | TOTAL        | 56,219,880    | 39,810,262    |
|       |   |                   | IVIAL        |               |               |
|       |   |                   |              |               |               |

In ₹ (Rupees)

| PARTICULARS                                      | 311     | Year ended<br>Vlarch 2012 | Year ended<br>31 March 2011 |
|--|---------|---------------------------|-----------------------------|
| 28. OTHER EXPENSES                               |         |                           |                             |
| Audit Fees                                       |         | _                         | _                           |
| Statutory audit                                  |         | 900,000                   | 900,000                     |
| Tax audit  |         | 125,000                   | 125,000                     |
| Certification                                    |         | 275,000                   | 275,000                     |
| Consolidation of financial statements            |         | 300,000                   | 300,000                     |
| Factory Expenses                                 |         | 24,768,255                | 13,250,274                  |
| Consumption of stores and spare parts - Note (I) |         | 14,441,604                | 8,996,820                   |
| Power and fuel                                   |         | 48,290,357                | 30,691,818                  |
| Repairs to buildings                             |         | 2,411,352                 | 1,967,641                   |
| Repairs to machinery                             |         | 11,532,564                | 5,009,565                   |
| Repairs to Others                                |         | 1,514,788                 | 858,886                     |
| Travelling Expenses                              |         | 92,327,373                | 82,999,927                  |
| Freight and Forwarding                           |         | 235,315                   | 1,318,927                   |
| Rates and taxes                                  |         | 12,725,163                | 11,314,287                  |
| Profit on Sales of Assets                        |         | 455,599                   | _                           |
| Administrative Cost                              |         | 53,357,184                | 44,265,518                  |
| Labour & Processing Charges                      |         | 46,250,816                | 44,611,311                  |
| Marketing & Distribution Cost                    | :       | 133,974,796               | 115,120,918                 |
| Conveyance and Vehicle Expenses                  |         | 779,664                   | 3,404,011                   |
| Insurance  |         | _                         | 2,503,810                   |
| Telephone, Postage and Telegram                  |         | 281,739                   | 7,992,558                   |
| Printing & Stationery                            |         | 790,827                   | 6,602,237                   |
| Legal & Professional Fees                        |         | 537,013                   | 1,930,424                   |
| Bank Commission & Charges                        |         | 45,297                    | 1,323,348                   |
| Miscellaneous expenses                           |         | 32,018                    | 450,544                     |
| Bad Debts Written Off                            | 3       | 365,800,000               | 1,537,184                   |
|  | TOTAL 8 | 312,151,724               | 387,750,008                 |
| I) CONCLIMATION OF STORES AND SDADE DADTS        |         |                           |                             |
| I) CONSUMPTION OF STORES AND SPARE PARTS         |         | 45 440 440                | 0.000.000                   |
| Purchases of Stores and Spare parts              |         | 15,442,413                | 8,996,820                   |
| Opening Balance of Stores and Spare parts        |         | 1,332,285                 | _                           |
| Less : Closing Balance of Stores and spare parts |         | (2,333,094)               |                             |
|  | TOTAL   | 14,441,604                | 8,996,820                   |
|  |         |                           |                             |

29. Estimated amount of outstanding contract/capital commitment Nil (PY. ₹ 1,35,03,954 /-)

## 30. CONTINGENT LIABILITIES NOT PROVIDE FOR:

- a) Sales Tax case filed before Sales Tax Tribunal, Mumbai challenging the Order of Dy. Commissioner against levy of interest on Assessment dues for the period 2003-2004: Rs. 544,297/-
- b) The company has filed appeal before CESTAT, West Zonal bench, Mumbai challenging the order of CCE (Appeal) Pune III uphelding excise duty demand of ₹ 41,12,014/- (P.Y. ₹ 41,12,014/-).
- **31.** The Company is making efforts to overcome the present critical financial position by approaching bankers to restructure the facilities. The company is also in the process of disposing off certain non-core assets. The sale proceeds of these assets will be utilized in reducing bank liabilities and also it will meet urgent requirements of working capital. The management has also modified existing operating strategies in order to improve overall market performance. In view of these, the management will be in a position to turn around the financial position during the subsequent financial year. On this basis the management is of view that the company continues to operate as a going concern and have ability to fully meet its financial obligations.

In ₹ (Rupees)

| PARTICULARS  |             | Year ended<br>31 March 2012 | Year ended<br>31 March 2011 |
|--|-------------|-----------------------------|-----------------------------|
| 32. C.I.F. VALUE OF IMPORTS :  |             |                             |                             |
| Capital goods  |             | 8,922,734                   | 17,618,440                  |
| 33. EXPENDITURE IN FOREIGN CURRENCY:   |             |                             |                             |
| Capital goods  |             | 8,922,734                   | 17,618,440                  |
| Travelling & Other expenses  |             | 481,355                     | 682,449                     |
| Registration & License Fee   |             | 685,478                     | 3,396,221                   |
| Interest on Working Capital  |             | 11,937,240                  | 10,305,914                  |
| Other  |             | 477,345                     | 358,450                     |
| 34. CALCULATION OF EARNING PER SHARE AS PER ACCOUNTING STANDARD (AS 20) "EARNING PER SHARE": |             |                             |                             |
| Net Profit for the year (₹)  | (a)         | (9,452,834)                 | 489,990,410                 |
| Weighted Average Number of Equity Shares   | (b)         | 24,781,285                  | 21,281,285                  |
| Nominal value per share (₹)  |             | 5                           | 5                           |
| Basic and diluted EPS (₹)  | [ (a)/(b) ] | (0.38)                      | 23.02                       |

## **35. RELATED PARTY DISCLOSURES**

## (i) Name & relationship of the related parties with whom there are transactions:

| (a) | Key management personnel  | Mr. Rajendra C. Bora - Chairman<br>Mr. Gopal Ramourti - Managing Director<br>Mr. Nainish Bora - Executive Director<br>Mr. Abhijit Bora - Executive Director             |
|-----|---|---|
| (b) | Relatives of key management<br>Personnel                          | Mrs. Lalita R. Bora - wife of Mr. R C Bora Mrs. Sonia Gopal - wife of Mr. Gopal Ramourti Mrs. Preeti Bora - wife of Mr. N R Bora Mrs. Pooja Bora - wife of Mr. A R Bora |
| (c) | Enterprises over which the key management personnel has influence | Regent Financial Services Pvt. Ltd.  Dubash Investment & Finance Co. Pvt. Ltd.  G. R. Capital & Finance Pvt. Ltd.   |
| (d) | Subsidiary  | Briocia Pharma (India) Limited.   |

In ₹ (Rupees)

#### (ii) Particular of transactions:

| Transaction during the year | With parties<br>referred to in<br>(a) above | With parties<br>referred to in<br>(b) above | With parties<br>referred to in<br>(c) above | Transaction<br>with<br>Subsidiary | Total         |
|-----------------------------|---|---|---|-----------------------------------|---------------|
| Remuneration                | 7,332,000                                   | -   | -   | -                                 | 7,332,000     |
|                             | (7,741,000)                                 | (-)   | (-)   | (-)                               | (7,741,000)   |
| Rent                        | 875,556                                     | 2,185,608                                   | 756,000                                     | -                                 | 3,817,164     |
|                             | (875,556)                                   | (2,185,608)                                 | (756,000)                                   | (-)                               | (3,817,164)   |
| Interest Paid               | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (4,936,466)                                 | (-)                               | (4,936,466)   |
| Loan Repaid                 | -   | -   | 15,466,563                                  | -                                 | 15,466,563    |
|                             | (-)   | (-)   | (127,993,706)                               | (-)                               | (127,993,706) |
| Loan Received               | -   | -   | 7,950,020                                   | -                                 | 7,950,020     |
|                             | (-)   | (-)   | (160,977,667)                               | (-)                               | (160,977,667) |
| Conversion Charges paid     | -   | -   | -   | 9,445,646                         | 9,445,646     |
|                             | (-)   | (-)   | (-)   | (4,156,794)                       | (4,156,794)   |
| Interest Received           | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (-)   | (265,278)                         | (265,278)     |
| Loan Given                  | -   | -   | -   | -                                 | -             |
|                             | (-)   | (-)   | (-)   | (40,384,315)                      | (40,384,315)  |
| Amount Given                | -   | -   | -   | 6,274,508                         | 6,274,508     |
|                             | (-)   | (-)   | (-)   | (-)                               | (-)           |
| Amount Received             | -   | -   | -   | 33,366,410                        | 33,366,410    |
|                             | (-)   | (-)   | (-)   | (6,831,465)                       | (6,831,465)   |

| Note: | i)   |               | (a)<br>(b) | Mr. Gopal Ramourti<br>Mr. Nainish Bora | ₹5,088,000/-<br>₹2,244,000/- |
|-------|------|---------------|------------|--|------------------------------|
|       | ii)  | Rent          | (a)        | Mr. Rajendra C Bora                    | ₹875,556/-                   |
|       |      |               | (b)        | Mrs. L.R. Bora                         | ₹813,480/-                   |
|       |      |               | (c)        | Mrs. Sonia Gopal                       | ₹496,584 /-                  |
|       |      |               | (d)        | Mrs. Preeti Bora                       | ₹437,772/-                   |
|       |      |               | (e)        | Mrs. Pooja Bora                        | ₹437,772/-                   |
|       |      |               | (f)        | Regent Financial Services Pvt Ltd.     | ₹756,000/-                   |
|       | iii) | Loan Repaid   | (a)        | G R Capital & Finance Pvt Ltd.         | ₹15,466,563/-                |
|       | iv)  | Loan Received | (a)        | G R Capital & Finance Pvt. Ltd.        | ₹79,50,020/-                 |

**36.** The Company is primarily engaged in Pharmaceuticals business along with trading of formulation activity. The Export sales of the Company are less than 10% of the total sales. In view of this, in context of Accounting Standard (AS-17) "Segment Reporting", the Company has concluded that there are no reportable segments.

37. Figures of the pervious year have been regrouped and rearranged, wherever necessary.

As per our Report of even date. For and on behalf of the Board

FOR V. SANKAR AIYAR & CO. CHARTERED ACCOUNTANTS Firm Regn No. : 109208W R C Bora Chairman

Gopal Ramourti Managing Director
N R Bora Executive Director & CFO

A S Chandvankar Director

Nikhil Kulkarni Company Secretary

V. MOHAN PARTNER M No. 17748

Place: Mumbai Place: Mumbai

Date: 3<sup>rd</sup> December, 2012 Date: 3<sup>rd</sup> December, 2012



PACE HERT INTERNIONALLY BY DANK

Registered Office: B-22 "H" Block, M.I.D.C., Pimpri, Pune - 411 018.

PLEASE COMPLETE THIS ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING

(Joint Shareholders may obtain additional Attendance Slips on request)

I hereby record my presence at the 38th Annual General Meeting of the Company held on Monday, the 31st December, 2012 at 09.30 a.m.

| NAME OF THE SHAREHOLDER (IN BLOCK LETTERS) | No. of Shares held        |
|--|---------------------------|
|  |                           |
| SIGNATURE OF THE SHAREHOLDER/PROXY*        | Folio No. / Client ID No. |
|  |                           |

\*Strike out whichever is not applicable

**PROXY** 



# TWILIGHT LITAKA PHARMA LIMITED

Registered Office: B-22 "H" BLOCK, M.I.D.C., PIMPRI, PUNE - 411 018.

| Folio No.   | Client ID No.               | Client ID No.                 |  |  |
|---|-----------------------------|-------------------------------|--|--|
| I/We  |                             |                               |  |  |
| of  | being a member/members of T | wilight Litaka Pharma Limited |  |  |
| hereby appoint  |                             |                               |  |  |
| of  | or failing him              |                               |  |  |
| of —  | as my/our proxy to atte     | end and vote for me/us and on |  |  |
| my/our behalf at the 38th Annual General at 09.30 a.m. and at any adjournment the |                             | day, the 31st December, 2012  |  |  |
| As witness my/our hand(s) this  | day of                      | 2012.                         |  |  |
|   |                             |                               |  |  |
|   | Affix                       |                               |  |  |
|   | Revenue                     |                               |  |  |
| Signed by the said  | Stamp                       |                               |  |  |
|   | Re. 1/-                     |                               |  |  |

NOTE: The proxy must be returned so as to reach the Registered Office of the Company not less than 48 hours before the time for holding the aforesaid meeting.

## **BOOK POST**



If undelivered please return to:

TWILIGHT LITAKA PHARMA LIMITED

Regd. Office: B-22 "H" BLOCK, M.I.D.C., PIMPRI, PUNE - 411 018.

www.twilightlitaka.com