

September 28, 2019

BSE Limited
P.J.Towers, 1st Floor
Dalal Street,
Mumbai-400001

Ref: Scrip Code in BSE: 541053, ISIN: INE482Z01019

Sub: Annual Report of FY 2018-19

Dear Sir,

In consonance with the provisions of Regulation 34 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, kindly find enclosed Annual Report of the Company for the Financial Year 2018-19, which has been approved and adopted in the Annual General Meeting of the Members of the Company (AGM) held on Friday, the 27th day of September, 2019 at DH-6/31, 02-362, New Town, Rajarhat, Kolkata. This is for the information of the Exchange and Members thereof. You are requested to take same on record.

This is for your reference and records.

Thanking You,

Yours faithfully,

For East India Securities Ltd



Sanjay Kumar Shroff
Managing Director



East India Securities Ltd
Excellent | Investment | Solutions

100%

Chart

Growth

Trust

Experience

Steady

Strong



2020

2021

2022

2023

24th

ANNUAL REPORT 2018-19

Forward-looking statement

Statements in this report that describe the Company's objectives, projections, estimates, expectations or predictions of the future may be 'forward-looking statements' within the meaning of the applicable securities laws and regulations. The Company cautions that such statements involve risks and uncertainty and that actual results could differ materially from those expressed or implied. Important factors that could cause differences include SEBI policies & changes, Govt. regulations, market conditions, competition, change in opportunities available and change in STT and direct tax laws.

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CORPORATE INFORMATION

BOARD OF DIRECTORS

Mr. Vivek Agarwal *Chairman*
Mr. Sanjay Kumar Shroff *Managing Director*
Mr. Tapas Kumar Maity *Whole Time Director*
Mr. Tarit Kumar Bhaumik *Additional Independent Director*
Ms. Kirti Poddar *Additional Independent Director*
Mr. Pradip Kumar *Additional Independent Director*
Mr. Anupam Jain *Company Secretary & Compliance Officer*

REGISTRAR & SHARE TRANSFER AGENT

M/s Cameo Corporate Services Ltd
1, Club House Road
Chennai- 600 002
Ph: (044)28460890/1989, Fax: (044)28460129
Email : priya@cameoindia.com

AUDITORS

Jain Sonu & Associates
Chartered Accountants
23A, Gurupada Halder Road, 01st Floor, Kolkata-700026

KEY MANAGERIAL PERSON

Mr. Anupam Jain, Company Secretary & Compliance Officer
Mr. Kunal Agarwal, Chief Financial Officer

REGISTERED OFFICE

10/1D, Lal Bazar Street
Mercantile Building
03rd Floor, Kolkata-700001
Ph: 033-22487002/0362

CORPORATE OFFICE

DA-14, Salt Lake
Kolkata-700064
Ph: 033-40205929/03, Fax: 033-40205914
Email: mail@eisec.com

GLIMPSES FROM LISTING CEROMONY HELD AT BSE ON 13TH MARCH 2018:



GLIMPSES FROM 23RD ANNUAL GENERAL MEETING OF THE COMPANY :



CORPORATE SOCIAL RESPONSIBILITY



The company believed that the purpose of corporate social responsibility is to give back to the community, take part in philanthropic causes, and provide positive social value. The company has been always honoured to be supporting various NGO,s who are doing tremendous work towards overall development of deprived communities and children in particular.



PARIVAAR EDUCATION SOCIETY

Parivaar is a humanitarian organization inspired by the spiritual and humanistic ideals of Sri Ramakrishna and Swami Vivekananda, with its chief institutions based in West Bengal and Madhya Pradesh. For last 16 years, Parivaar has worked towards the total care and overall development of children who are highly vulnerable to exploitation, victimization and trafficking, including orphans, street children, abandoned children, and extremely impoverished children from tribal areas. It also conducts many more humanitarian activities for the destitute and uncared, including elderly and shelterless.



In Bengal Parivaar has two residential educational institutions – Parivaar Vivekananda Sevashrama for Boys and Parivaar Sarada Teertha for girls. With over 2100 resident children, these are West Bengal's largest free residential institutions for children from deprived and destitute backgrounds. Parivaar provides all opportunities for education and overall child development in a loving and caring atmosphere for boys and girls from early age of 5 till their higher education – i.e. university level graduation and/or employability programs.



SAMARITAN HELP MISSION

Samaritan Help Mission (SHM) is a Voluntary, not for profit organization based in Tiki para slum of Howrah (West Bengal) in India.

Tiki para has a predominant Muslim population accounting for almost 80% of the total population.

Samaritan Help Mission was established in 1991 and is committed to work for the emancipation and empowerment of poor children of the area who previously have been involved in various nefarious activities and local women who lack opportunities to join the main stream of life through education and vocational training.



JEEVANTIRTH

Jeevantirth is established on 14th July 1997 by Raju and Deepti, a couple who became active in social life since "Movement for Total Revolution" initiated by Loknayak Jayprakesh Narayan, renowned Gandhian in 1973-74. After completing their studies in Engineering and Commerce, Raju worked as a lecturer and Deepti in Bank for several years. Both left their lucrative careers in 1985 and decided to devote their life in work for the vulnerable sections of the society, especially children, women and youth based on Gandhian Ideologies.

Jeevantirth is mainly working in the fields of Education, Environment, Rural Development and Human Rights related issues. Along with direct implementation of the innovative cost effective projects, Jeevantirth has specialized itself in capacity building of the grass-root organizations, teacher's training and material development.

BHARAT KE VEER

Bharat Ke Veer is a fund-raising initiative by the Ministry of Home Affairs, Government of India on behalf of members of the Indian paramilitary Forces. The initiative was launched by Akshay Kumar and Rajnath Singh. It allows donations of up to ₹ 15 lakhs to an individual's account and donations to the "Bharat Ke Veer" corpus. Bharat Ke Veer corpus would be managed by a committee made up of eminent persons of repute and senior government officials, in equal number, who would decide to disburse the fund equitably to the brave hearts family on need basis. The amount so donated will be credited to the account of 'Next of Kin' of those of Central Armed Police Force or National Disaster Response Force soldiers.

Awards and Appreciation

Of many awards and testimonials, EISL has been on the growth curve for quite some time now. Awards and appreciation from major organizations like NSDL for being the top performer in active accounts, National Stock Exchange of India for being amongst the top members, NSE for excellence in field of work has added feathers on our hat.







BOARD'S REPORT

To The Members,
EAST INDIA SECURITIES LIMITED

The Board of Directors present the **Twenty Fourth Annual Report** together with the Audited Financial Statements of East India Securities Limited ("Company") for the year ended 31st March 2019.

1. FINANCIAL RESULTS

The key financial parameters of the Company's performance during the year under review are given in the table below:-

Particulars	(Amount in ₹)	
	2018-19	2017-18
Income		
Revenue from Operations	53,91,63,188.87	44,86,20,459.75
Other Income	13,24,04,607.35	17,11,36,807.35
Total Income	67,15,67,796.22	61,97,57,267.10
Employee Benefits Expenses	4,08,06,019.00	3,70,21,047.00
Depreciation & Amortisation Expenses	25,08,834.62	26,11,930.63
Other Expenses	7,99,31,388.36	7,03,80,768.44
Total Expenses	12,32,46,241.98	11,00,13,746.07
Profit/(Loss) before tax	54,83,21,554.24	50,97,43,521.03
Less: Current tax	10,57,85,541.63	8,11,34,034.00
Add/(Less): Deferred tax Assets/(Liability)	2,12,176.83	4,03,081.69
Profit/(Loss) for the period after tax	44,27,48,189.44	42,90,12,568.72
Earnings Per Share		
(a) Basic	120.74	116.99
(b) Diluted	120.74	116.99

2. STATE OF COMPANY'S AFFAIRS

The revenue from operations for FY 2018-19 at ₹ 53.91 Crores increased by 20% over the previous year where as total income witnessed approx 8 percent growth from ₹ 61.97 crores to ₹ 67.15 Crores. During the year, your company has earned ₹ 13.22 crores from sale of investment. In the year under review, despite adverse market scenario, your company has managed excellent growth and the Directors are hopeful that the company will do better in current year. Profit before tax at ₹ 54.83 Crores reflected a growth of 8 % over previous year; the growth was due to higher core revenue, improved operating performance and good cost management. Further information on the operational and financial performance, amongst others, is given in the Management Discussion and Analysis Report, and is in accordance with the SEBI (listing Obligation & Disclosure Requirements) Regulations 2015.

3. DIVIDEND

The Directors of the Company do not recommend dividend for the Financial Year ended 31st March 2019. If one takes a view on total returns on shareholder funds, dividend is not tax-efficient as it entails dividend distribution tax under the current laws.

4. SHARE CAPITAL

The Authorized Share Capital of The company is Rs 5,00,00,000/- divided into 50,00,000/- Equity Shares of face value of Rs 10/- each. There is no change in the authorized share capital of the company during the year under review.

The Issued, Paid up & Subscribed Share Capital of The company is Rs 3,66,70,000/- divided into 36,67,000 Equity Shares of face value of Rs 10/- each. There is no change in the Issued, Paid up & Subscribed Share Capital of the company during the year under review.

The company has not issued any equity shares with differential rights as to dividend, voting or otherwise during the year under review.

A) BUY BACK OF SECURITIES

The Company has not bought back any of its securities during the year under review

B) SWEAT EQUITY

The company has not issued any sweat equity during the year under review

C) BONUS SHARES

The company has not issued any bonus shares during the year under review

5. LISTING OF SHARES

The equity shares of Company are listed on the SME Platform of BSE Limited, 25th Floor, P.J. Towers, Dalal Street, Mumbai – 400 001 from 12th March, 2018.

6. DEMATERIALIZATION OF SHARES

The Company has entered into Tripartite Agreement with the depositories, on February 15, 2018 with National Securities Depository Limited and on February 20, 2018 with Central Depository Service (India) Limited for providing Demat facility to its Shareholders. For the purpose, the company has appointed M/s Cameo Corporate Services P Ltd as RTA. The company's 100% shares are dematerialized

7. DEPOSITS

Your Company has not accepted any deposits within the meaning of Section 73 of the Companies Act, 2013 and rules made there under.

8. TRANSFER TO RESERVES

The Company had proposed to transfer a sum of INR Thirty Crores to reserves out of accumulated profit. The company's total reserves stand at Rs.344.61 crores as on March 31, 2019 compared to Rs. 300.33 crores last year, thus increasing by 14.74%.

9. SUBSIDIARIES, ASSOCIATES AND JOINT VENTURES

The Company has no subsidiaries or joint ventures.

10. MEETINGS OF THE BOARD OF DIRECTORS AND COMMITTEES

Seven meetings of the Board of Directors were held during the year and one meeting of each committee were held, which includes Audit committee, Nomination and Remuneration Committee, Stakeholders relationship Committee and Corporate Social Responsibility Committee

11. DIRECTORS AND KEY MANAGERIAL PERSONNEL

❑ CHANGES IN COMPOSITION OF BOARD OF DIRECTORS

Name of Director	Date of Change in Composition	Details of Change
Mr. Pradip Kumar	09-08-2018	Appointed as Additional Independent Director
Mr Adrish Ray	04-05-2018	Resigned as Additional Independent Director

❑ CHANGES IN COMPOSITION OF COMMITTEES ARE AS FOLLOWS

AUDIT COMMITTEE

Name of Director	Designation	Appointment	Chairman/Member
Sanjay Kumar Shroff	Managing Director	20-02-2018	Member
Tarit Kumar Bhaumik	Non Executive Independent Director	20-02-2018	Chairman
Mr. Pradip Kumar	Non Executive Independent Director	09-08-2018	Member
Ms Kirti Kothari	Non Executive Independent Director	10-05-2018	Member

Mr. Adrish Ray, Non Executive Independent Director, Resigned on 4th May, 2018

❑ NOMINATION AND REMUNERATION COMMITTEE

Name of Director	Designation	Appointment	Chairman/Member
Tarit Kumar Bhaumik	Non Executive Independent Director	20-02-2018	Chairman
Mr. Pradip Kumar	Non Executive Independent Director	09-08-2018	Member
Ms Kirti Kothari	Non Executive Independent Director	20-02-2018	Member
Vivek Agarwal	Non Executive Director	10-05-2018	Member

Mr. Adrish Ray, Non Executive Independent Director, Resigned on 4th May, 2018

❑ SHAREHOLDER RELATIONSHIP COMMITTEE

Name of Director	Designation	Appointment	Chairman/Member
Tarit Kumar Bhaumik	Non Executive Independent Director	20-02-2018	Chairman
Mr. Pradip Kumar	Non Executive Independent Director	09-08-2018	Member
Ms Kirti Kothari	Non Executive Independent Director	20-02-2018	Member
Vivek Agarwal	Non Executive Director	10-05-2018	Member

Mr. Adrish Ray, Non Executive Independent Director, Resigned on 4th May, 2018

❑ CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

Name of Director	Designation	Appointment	Chairman/Member
Tarit Kumar Bhaumik	Non Executive Independent Director	20-02-2018	Member
Sanjay Kumar Shroff	Managing Director	20-02-2018	Member
Vivek Agarwal	Non Executive Director	20-02-2018	Chairman

□ KEY MANAGERIAL PERSONNEL

There was no change in the Key Managerial Personnel (KMPs) during the year under review. The Key Managerial Personnel as per the provisions of section 203 of the Companies Act, 2013 are mentioned below:-

- a) Mr. Sanjay Kumar Shroff – Managing Director
- b) Mr. Tapas Kumar Maity – Whole-time Director
- c) Mr. Kunal Agarwal – Chief Financial Officer
- d) Mr. Anupam Jain – Company Secretary & Compliance Officer

□ DECLARATION BY INDEPENDENT DIRECTORS

The Independent Directors have submitted their declarations of independence, as required pursuant to the Section 149(7) of the Companies Act, 2013 stating that they meet the criteria of independence as provided in Section 149(6) of the Companies Act, 2013.

None of the Directors of the company are disqualified from being appointed as Directors as specified in Section 164 of The Companies Act 2013.

□ PROFILE OF THE DIRECTORS SEEKING APPOINTMENT / REAPPOINTMENT

As required under Regulation 36 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Particulars of the Director retiring by rotation and seeking appointment / re-appointment at the ensuing Annual General Meeting is annexed to the notice convening 24th Annual General Meeting.

□ BOARD EVALUATION

Pursuant to the provisions of Companies Act, 2013 and the Listing Regulations, the Board of Directors has carried out an annual evaluation of its own performance, its Committee and individual Directors. Assessment sheets for evaluation of performance of Board, its committees and individual directors were prepared based on various aspects, which among other parameters, included composition of the Board and its Committees, conducting of Board Meetings, effectiveness of its governance practices etc. Further the Independent Directors, at their meetings held during the year, reviewed the performance of the Board, the non Independent Directors and the Chairman

□ REMUNERATION POLICY

The company follows a policy on remuneration of Directors, Key Managerial Personnel (KMP), Senior Management Personnel (SMP) and other employees of the Company. The policy was approved by the Nomination & Remuneration Committee of the Company in compliance to Section 178(1) of the Companies Act, 2013

12. MATERIAL CHANGES AND COMMITMENTS, IF ANY, AFFECTING THE FINANCIAL POSITION OF THE COMPANY WHICH HAVE OCCURRED BETWEEN THE END OF THE FINANCIAL YEAR OF THE COMPANY TO WHICH THE FINANCIAL STATEMENTS RELATE AND THE DATE OF THE REPORT.

Except as disclosed elsewhere in the Report, no material changes and commitments which could affect the financial position of the Company have occurred between the end of the financial year of the Company to which the financial statements relate and the date of this Report.

13. PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Details of Loans, Guarantees and Investments covered under the provisions of Section 186 if any forms part of the notes to the financial statements provided in the Annual Report.

14. INTERNAL FINANCIAL CONTROLS AND THEIR ADEQUACY

The Company has adequate internal controls and processes in place with respect to its financial statements which provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements. These controls and processes are driven through various policies, procedures and certifications. The processes and controls are reviewed periodically.

Your Company has laid down standards and processes which enable internal financial control across the Company and ensure that the same are adequate and are operating effectively.

15. EXTRACT OF ANNUAL RETURN

The extract of Annual Return in form no. MGT-9 as required under Section 92 of the Companies Act, 2013 for the financial year ending March 31, 2019 is annexed hereto as "Annexure A" and forms part of this report.

16. RELATED PARTY TRANSACTIONS

All related party transactions that were entered into during the financial year ended 31st March, 2019 were on an arm's length basis and were in the ordinary course of business. Therefore, the provisions of Section 188 of the Companies Act, 2013 were not attracted. Further, there are no materially significant related party transactions during the year under review made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interests of the Company at large. Thus, disclosure in Form AOC-2 is not required.

17. DISCLOSURE UNDER THE SEXUAL HARASSMENT OF WOMEN AT WORKPLACE (PREVENTION, PROHIBITION AND REDRESSAL) ACT, 2013:

The Company has in place an Anti Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the Workplace (Prevention, Prohibition & Redressal) Act, 2013. All employees (permanent, contractual, temporary, trainees) are covered under this policy. There was no case of sexual harassment reported during the year.

18. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS & OUTGO:

A. Conservation of Energy

We have undertaken various initiatives for energy conservation at our premises as detailed below:-

LED lights, and other energy conservation measures such as installation of energy efficient equipment, Variable Refrigerant Flow (VRF) technology in Air Conditioning System, Polarized refrigerant additive for improving compressor efficiency of Air Conditioning Systems, have been installed in our offices.

Rainwater harvesting is implemented at our corporate office.

We have made out of the way efforts to go electronic and reduce use of paper. In our transactions and interactions with our Bankers, Exchanges, Depositories, a large number of processes are being conducted electronically and thereby saving energy. Our internal record keeping and communication between team members and various divisions has also tilted more towards electronic. We have reached out to our customers and other business partners and stake holders and received their co-operation in the 'Go Green' movement, encouraging online bill payment, online funds transfer and subscribing to e-statements to migrate customers to 'paperless' and 'commute-free' modes of conducting financial transactions.

B. Foreign Exchange Earnings and Outgo Earnings

Earnings	NIL
Outgo	NIL

19. RISK MANAGEMENT

Risk Management is the process of identification, assessment and prioritization of risks followed by coordinated efforts to minimize, monitor and mitigate/control the probability and/or impact of unfortunate events or to maximise the realization of opportunities. The Company has laid down a comprehensive Risk Assessment and Minimization Procedure which is reviewed by the Board from time to time. These procedures are reviewed to ensure that executive management controls risk through means of a properly defined framework. The major risks have been identified by the Company and its mitigation process/measures have been formulated in the areas such as business, project execution, event, financial, human, environment and statutory compliance.

20. DETAILS OF POLICY DEVELOPED AND IMPLEMENTED BY THE COMPANY ON ITS CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

As part of its initiatives under Corporate Social Responsibility (CSR), the Company has undertaken projects in the areas of Education, Health and Innovation. These projects are in accordance with Schedule VII of the Companies Act, 2013.

The Annual Report on CSR activities is annexed herewith as "Annexure B".

21. DIRECTORS' RESPONSIBILITY STATEMENT

As per provision of section 134(5) and 134(3)(c) of the Companies Act, 2013 ("the Act") and based upon the representation of the Management, the Board of Directors of the Company confirms that:

- a) In the preparation of the annual accounts for the financial year ended 31st March 2019, the applicable accounting standards have been followed and there have been no material departures from the same.
- b) The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended on 31st March, 2019 and of the Profit of the Company for that Period;
- c) The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The directors have prepared the accounts for the financial year ended 31st March 2019 on a going concern basis;
- e) The directors have laid down internal controls to be followed by the Company and that such
- f) The Directors have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems are adequate and operating effectively.

22. AUDITORS

At the Annual General Meeting held on 29th September, 2014, M/s Jain Sonu & Associates, Chartered Accountants, Kolkata (Firm Registration No. 324386E) were appointed as statutory auditors of the Company to hold office for a period of five (5) years. In terms of Section 139 and rules made there under M/s Jain Sonu & Associate, Chartered Accountants, have completed its terms of five years and does not qualify for reappointment. The appointment of new auditor shall be recommended by Board of Directors and shall be placed for approval of members at the ensuing Annual General Meeting.

23. COST AUDIT REPORT

As per provision of section 148(1) of Companies Act, 2013 and rule 6(2) of Companies (Cost records and audit) Rules, 2014, the company is not required to appoint a cost auditor to audit the cost records of the company.

24. SECRETARIAL AUDIT REPORT

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company with the approval of its Board, appointed Mr. Hitesh Bhansali, Practicing Company Secretary, Kolkata to undertake the Secretarial Audit of the Company for the financial year ended 31st March, 2019. The Secretarial Auditor confirms that the Company has complied with the applicable provisions of the Companies Act, 2013 and the Rules made there under, Listing Regulations, applicable SEBI Regulations, Secretarial Standards and other laws applicable to the Company Pursuant to Regulation 40(9) of the Listing Regulations, certificates have been issued on a half-yearly basis, by a Company Secretary in practice, certifying due compliance of share transfer formalities by the Company. The Secretarial Audit Report is annexed herewith as **Annexure-C**.

A Chartered Accountant/company secretary in practice carries out a quarterly Reconciliation of Share Capital Audit, to reconcile the total admitted capital with National Securities Depository Ltd. (NSDL) and Central Depository Services (India) Ltd. (CDSL) and the total issued and listed capital. The audit confirms that the total issued/ listed capital is in agreement with the aggregate of the total number of shares in physical form and the total number of shares in dematerialized form (held with NSDL and CDSL).

25. PARTICULARS OF EMPLOYEES:

The information required under Section 197(12) of the Act read with Rule 5 (1) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is annexed as **Annexure D**.

The information required under Rule 5(2) and (3) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, including amendment thereto, is provided in the Annexure forming part of the Report. In terms of the first proviso to Section 136(1) of the Act, the Report and Accounts are being sent to the Shareholders excluding the aforesaid Annexure. The said Annexure is open for inspection at the Registered Office of the Company. Any shareholder interested in obtaining the same may write to the Company Secretary..

During the year under review, your company enjoyed cordial relationship with employees at all levels.

26. DETAILS OF ESTABLISHMENT OF VIGIL MECHANISM /WHISTLE BLOWER POLICY

Pursuant to provision of section 177(9) of the Companies Act, 2013 and rule 7 of the Companies (Meetings of Board and its powers) Rules, 2014 there under read with Regulation 22 of SEBI (Listing Obligations and Disclaimer Requirements) Regulations, 2015, the Company has established a vigil mechanism policy for its directors and employees to report their genuine concerns or grievances. The vigil mechanism policy provides adequate safeguard against the Whistle blower's disclosures that can be made to the Chairman of the Audit Committee. The Vigil Mechanism Policy is available on the website of the Company www.eisec.com. During the Financial year ended 31st March, 2019, the Company has not received any complaint under this scheme.

27. CORPORATE GOVERNANCE

The Corporate governance is not applicable to the company under Regulation 27 of SEBI (Listing Obligations and Disclaimer Requirements) Regulations, 2015.

28. CODE OF CONDUCT FOR DIRECTORS & SENIOR OFFICERS

The Board has adopted a Code of Conduct for Directors & Senior Management in accordance with the provisions of the Companies Act, 2013 and Regulation 17(5) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. The Code also incorporates the duties of Independent Directors. All the Board Members and Senior Management Personnel have confirmed compliance with the Code. A declaration to that effect has been signed by the Managing Director. A copy of the Code has been put on the Company's website.

29. INSIDER TRADING REGULATIONS

Based on the requirements under SEBI (Prohibition of Insider Trading) Regulations, 2015, as amended from time to time, the Company has adopted a Code of Conduct for Prevention of Insider Trading and Code of Corporate Disclosures which is applicable to all Directors and the Designated Employees of the Company. The Code lays down the guidelines, which advises on the procedures to be followed and disclosures to be made while dealing in shares of the Company and indicate the consequences of non-compliance. A copy of the Code has been put on the Company's website.

30. ACKNOWLEDGEMENT AND APPRECIATION

The Board of Directors wishes to place on record their sincere appreciation for the continued support and wise counsel which the Company has received from SEBI, Stock Exchanges, Depositories and other regulatory authorities and its Bankers, clients and business partners with special mention of the support received from its employees and institutional clients. The Directors are thankful to the esteemed shareholders for their support and confidence reposed on the company.

Your directors look forward to the future with confidence.

Wishing you a very happy festive season ahead.

For and on behalf of the Board

Place: Kolkata

Date: May 28, 2019

SANJAY KUMAR SHROFF
Managing Director

VIVEK AGARWAL
Chairman

Annexure A :

[Pursuant to Section 92(3) of the Companies Act, 2013
and Rule 12(1) of the Companies (Management and Administration) Rules, 2014]

FORM NO.MGT-9

EXTRACT OF ANNUAL RETURN for the financial year ended on 31st March 2019

I. REGISTRATION AND OTHER DETAILS:

CIN	L67120WB1995PLC072026
Registration Date	8th June 1995
Name of the Company	East India Securities Limited
Category/Sub-Category of the Company	Company limited by shares/ Non-govt. Company
Address of the Registered office	10/1D, Lal Bazar Street, Mercantile Building, Kolkata -700001
Contact Details	+91-33-22480362 /40205901
Whether listed company	Listed
Name, Address and Contact details of Registrar and Transfer Agent, if any	Cameo Corporate Services Limited, "Subramanian Building" 1, Club House Road, Chennai-600 002 Tel:+91-44-40020700 Website: www.cameoindia.com

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY:

All the business activities contributing 10% or more of the total turnover of the Company are:-

Sr. No.	Name and Description of main products/services	NIC Code of the Product/service	% to total turnover of the Company
1	Securities Broking Services	99715210	100%

III.PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES : NIL

Sr. No.	Name and Address of the Company	CIN/GLN	Holding/Subsidiary/ Associate	% of shares held	Applicable Section
-	-	-	-	-	-

IV. SHAREHOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY):**I. Category – wise shareholding**

Sr. No.	Category of Shareholder	Number of shares of Rs. 10/- each held at the beginning of the year 1st April 2018				Number of shares of Rs. 10/- each held at the end of the year 31st March 2019				% Change during the year
		Demat	Physical	Total	% of Total	Demat	Physical	Total	% of Total	
A	Promoters #									
1	Indian									
	a) Individuals/ Hindu Undivided Family	2124600	0	2124600	57.94	2124600	0	2124600	57.94	0
	b) Central Government	0	0	0	0	0	0	0	0	0
	c) State Governments(s)	0	0	0	0	0	0	0	0	0
	d) Bodies Corporate	358400	0	358400	9.78	358400	0	358400	9.78	0
	e) Banks/ Financial Institutions	0	0	0	0	0	0	0	0	0
	f) Any Other LLP	176000	0	176000	4.80	176000	0	176000	4.80	0
	Sub-Total (A) (1)	2659000	0	2659000	72.51	2659000	0	2659000	72.51	0
2	Foreign									
	a) NRIs – Individuals									
	b) Other Individuals									
	c) Bodies Corporate									
	d) Banks/ Financial Institutions									
	e) Qualified Foreign Investor									
	f) Any Other (specify)									
	Sub-Total (A) (2)									
	Total Shareholding of Promoter (A) = (A)(1)+(A)(2)									
B	Public Shareholding									
1	Institutions									
	a) Mutual Funds									
	b) Banks/ Financial Institutions									
	c) Central Government									
	d) State Governments (s)									
	e) Venture Capital Funds									
	f) Insurance Companies									
	g) Foreign Institutional Investors / Foreign Portfolio Investors					4320	0	4320	0.12	+0.12
	h) Foreign Venture Capital Investors									
	i) Any Other (specify) - Alternative Investment Fund									
	Sub-Total (B) (1)					4320	0	4320	0.12	+0.12

IV. SHAREHOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY):**I. Category – wise shareholding**

Sr. No.	Category of Shareholder	Number of shares of Rs. 10/- each held at the beginning of the year 1st April 2018				Number of shares of Rs. 10/- each held at the end of the year 31st March 2019				% Change during the year
		Demat	Physical	Total	% of Total	Demat	Physical	Total	% of Total	
2	Non-Institutions									
a)	Bodies Corporate									
i.	Indian	893440	0	893440	24.37	913120	0	913120	24.90	+0.53
ii.	Overseas									
b)	Individuals -									
i.	Individual shareholders holding nominal share capital upto Rs.1 lakh	58240	0	58240	1.59	38400	0	38400	1.05	-0.54
ii.	Individual shareholders holding nominal share capital in excess of Rs. 1 lakh	48640	0	48640	1.33	48640	0	48640	1.33	0.00
c)	Any Other (Specify)									
	-Directors & their Relatives									
	-Trust									
	-NBFCs registered with RBI									
	IEPF									
	HUF	7200	0	7200	0.20	3360	0	3360	0.09	-0.10
	NRI	480	0	480	0.01	160	0	160	0.00	-0.01
	Sub-total (B) (2)	1008000	0	1008000	27.49	1003680	0	1003680	27.37	-0.12
	Total Public Shareholding (B)=(B)(1)+(B)(2)	1008000	0	1008000	27.49	1008000	0	1008000	27.49	0.00
	TOTAL (A)+(B)	0	3667000	3667000	100	3667000	0	3667000	100	0
C	Shares held by Custodians for GDRs & ADRs									
1.	Promoter and Promoter Group									
2.	Public									
	GRANDTOTAL(A)+(B)+(C)	0	3667000	3667000	100	3667000	0	3667000	100	0

Includes Promoter Group

ii. SHAREHOLDING OF PROMOTERS (INCLUDING PROMOTER GROUP)

Sr. No	Shareholder's Name	Shareholding at the beginning of the year 1st April 2018			Shareholding at the end of the year 31st March 2019			% Change in shareholding during the year
		No. of Shares of 10/- each	% of total Shares of the Company	% of Shares Pledged / encumbered to total shares	No. of Shares of 10/- each	% of total Shares of the Company	% of Shares Pledged / encumbered to total shares	
1	Lakshendra Kumar Agarwal	737940	20.12	0	737940	20.12	0	0
2	Kusum Agarwal	526880	14.37	0	526880	14.37	0	0
3	Adya Agarwal	488880	13.33	0	488880	13.33	0	0
4	Uma Shankar Agarwal	325960	8.89	0	325960	8.89	0	0
5	Vivek Agarwal	42340	1.15	0	42340	1.15	0	0
6	Monica Agarwal	1200	0.03	0	1200	0.03	0	0
7	Sushila Agarwal	800	0.02	0	800	0.02	0	0
8	Vikash Agarwal	600	0.02	0	600	0.02	0	0
9	Avant Garde Software P Ltd	180000	4.91	0	180000	4.91	0	0
10	DKO Trading Co LLP	176000	4.80	0	176000	4.80	0	0
11	Mamta Commercial Co P Ltd	177000	4.83	0	177000	4.83	0	0
12	Avant Garde Re Energy P Ltd	1400	0.04	0	1400	0.04	0	0

Promoter Group

iii. Change in Promoters Shareholding (including Promoter Group): NIL

Sr. No.	Name	Shareholding at the beginning of the year 1st April 2018		Date	Reason	Increase / Decrease in Shareholding during the year		Cumulative Shareholding during the year	
		No. of shares of 10/- each	% of total shares			No. of shares of 10/- each	% of total shares	No. of shares of 10/- each	% of total shares

iv. Shareholding Pattern of top ten shareholders (other than Directors, Promoters and holders of (GDRs and ADRs))

Sr. No.	Name	Shareholding at the beginning of the year 1st April 2018		Reason	Increase / Decrease in Shareholding during the year		Cumulative Shareholding during the year	
		No. of shares of 10/- each	% of total shares		No. of shares of 10/- each	% of total shares	No. of shares of 10/- each	% of total shares
1	Kamna Credits & Promoters P Ltd	207360	5.65				207360	5.65
2	Bellary Iron Ores Pvt Ltd	151520	4.13				151520	4.13
3	Omega Shelters Pvt Ltd	108800	2.97				108800	2.97
4	Venerable Advertising Pvt Ltd	84480	2.30				84480	2.30
5	Anchor Finstock Pvt Ltd	84480	2.30				84480	2.30
6	Pawanputra Merchants P Ltd	71840	1.96	Purchase	4640	0.13	76480	2.09
7	Shree Bahubali Stock Broking P Ltd	51520	1.40	Purchase	640	0.02	52160	1.42
8	Wonderful Mercantile Pvt Ltd	44000	1.20	Purchase	3200	0.09	47200	1.29
9	Intercity Vincom P Ltd	38240	1.04				38240	1.04
10	Sushila Devi Bajaj	35200	0.96				35200	0.96

v. Shareholding of Directors and Key Managerial Personnel (KMP)

Sr. No.	Name	Shareholding at the beginning of the year 1st April 2018		Date	Reason	Increase / Decrease in Shareholding during the year		Cumulative Shareholding during the year	
		No. of shares of 10/- each	% of total shares			No. of shares of 10/- each	% of total shares	No. of shares of 10/- each	% of total shares
5	Vivek Agarwal	42340	1.15					42340	1.15

V. INDEBTEDNESS OF THE COMPANY INCLUDING INTEREST OUTSTANDING/ACCRUED BUT NOT DUE FOR PAYMENT:

Nil

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL:**A. Remuneration to Managing Director, Whole – Time Directors/Manager:**

Sr. No.	Particulars of Remuneration	Mr. Sanjay Kumar Shroff- Managing Director	Mr. Tapas Kumar Maity- Whole-time Director	Total ₹
1.	Gross Salary			
	a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	₹ 4,50,065/-	₹ 3,14,226/-	₹ 7,64,291/-
	b) Value of perquisites under Section 17(2) of the Income Tax Act, 1961	0	0	
	c) Profits in lieu of salary under Section 17(3) of the Income Tax Act, 1961	0	0	
2.	Stock Option	0	0	
3.	Sweat Equity	0	0	
4.	Commission	0	0	
	- as % of profit	0	0	
	- Others, please specify	0	0	
5.	Others, please specify	0	0	
Total		₹ 4,50,065/-	₹ 3,14,226/-	₹ 7,64,291/-
Ceiling as per the Act (@ 10% of the net profits of the Company calculated as per Section 198 of the Companies Act, 2013)				N.A

B. Remuneration to other Directors:**1. Independent Directors**

Sr. No.	Particulars of Remuneration	Name of the Directors			Total
		Mr. Tarit Kumar Bhaumik	Ms. Kirti Kothari	Mr. Pradip Kumar	
1.	Fee for attending Board/Committee Meetings	14,000	14,000	12,000	40,000
2.	Commission paid for 2017-18	0	0	0	0
3.	Others, Please Specify	0	0	0	0
Total(B1)		14,000	14,000	12,000	40,000

2. Other non-executive Director

Sr. No.	Particulars of Remuneration	Mr. Vivek Agarwal	Total
1.	Fee for attending Board/Committee Meetings		0
2.	Commission paid for 2017-18		0
3.	Others, Please Specify		0
Total(B2)			0
Total Managerial Remuneration (B1) + (B2)			0
Total Sitting Fees			0
Total Commission			0
Overall ceiling as per the Act for payment of commission to Non-Executive Directors (@1% of the net profits of the Company for FY 2018-19 calculated as per Section 198 of the Companies Act, 2013)			N.A

C Remuneration to key managerial Personnel other than MD/Manager/WTD:

Sr. No.	Gross Salary	Mr Kunal Agarwal (Chief Financial Officer)	Mr. Anupam Jain (Company Secretary)
1.	a) Salary as per provisions contained in Section 17(1) of the Income Tax Act, 1961	₹ 6,99,036.00	₹ 96,000.00
	b) Value of perquisites under Section 17(2) of the Income Tax Act, 1961	0	0
	c) Profits in lieu of salary under Section 17(3) of the Income Tax Act, 1961	0	0
	Stock Option	0	0
2.	Sweat Equity	0	0
3.	Commission	0	0
	- as % of profit	0	0
	- Others, please specify	0	0
4.	Others, please specify	0	0
Total		₹ 6,99,036.00	₹ 96,000.00

VII. PENALTIES/PUNISHMENTS/COMPUNDING OF OFFENCES:

There were no penalties, punishments or compounding of offences during the year ended 31st March 2019 for breach of any Section of the Companies Act, 2013 against the Company or its Directors or other officers in default.

Annexure B :

ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY (CSR) ACTIVITIES 2018-19

1. A brief outline of the Company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs.

The company has framed a CSR policy in compliance with the provisions of The Companies Act, 2013 and the same is placed on the company's website and the web link is www.eisec.com

2. Composition of CSR Committee:

1. Mr Vivek Agarwal- Chairman, Non Executive Director
2. Mr Sanjay Kumar Shroff- Member, Managing Director
3. Mr Tarit Kumar Bhaumik- Member- Non Executive Independent Director

3. Average Net Profit of the Company for last three financial years: (2015-16, 2016-17, 2017-18)

Average Net Profit- ₹ 26.79 Crores

4. Prescribed CSR Expenditure (two per cent of the amount as in item 3 above)

The Company is required to spend ₹ 5358337/- towards CSR.

5. Details of CSR spent during the financial year.:

- (a) Total amount spent for the financial year; ₹ 5360000/-
- (b) Amount unspent, if any; ₹ NIL
- (c) Manner in which amount spent during the year is detailed below:

Sr. No.	CSR project or activity identified	Sector in which the Project is covered	Projects or programs (1) Local area or other (2) Specify the State and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or programs Sub – heads: (1) Direct expenditure on projects or programs (2) Overheads	Cumulative expenditure upto to the reporting period	Amount spent : Direct or through implementing agency*
1	Social	Social	Local	26,60,000	26,60,000	26,60,000	Implementing Agency- Parivaar Education Society
2	Social	Social	Local	4,00,000	4,00,000	4,00,000	Implementing Agency-Samaritan Help Mission
3	Social	Social	Local	6,00,000	6,00,000	6,00,000	Implementing Agency-Friend of Tribal Society
4	Social	Social	Mumbai, Maharashtra	1,00,000	1,00,000	1,00,000	Implementing Agency- Hindustan Prakashan sanstha
5	Social	Social	Gandhinagar, Gujarat	5,00,000	5,00,000	5,00,000	Implementing Agency- Jeevantirth
6	Social	Social	New Delhi	10,00,000	10,00,000	10,00,000	Implementing Agency- Bharat Ke Veer
7	Social	Social	Dhanbad, Jharkhand	1,00,000	1,00,000	1,00,000	Implementing Agency- Shri Jharia Dhanbad Goshala
TOTAL				53,60,000	53,60,000	53,60,000	

6. The CSR Committee Confirms that the implementation and monitoring of the CSR Policy is in compliance with the CSR objectives and policy of the company.

Sd/-
Sanjay Kumar Shroff
Member CSR Committee, Managing Director

Sd/-
Vivek Agarwal
Chairman CSR Committee

SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED 31ST MARCH, 2019

To,
The Members,
East India Securities Limited,

We have conducted the secretarial audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **East India Securities Limited** (here in after called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/ statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns led and other records maintained by the Company, the information provided by the Company, its officers, agents and authorised representatives during the conduct of secretarial audit, the explanations and clarifications given to us and the representations made by the Management, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on 31st March, 2019, generally complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records made available to us and maintained by the Company for the financial year ended on 31st March, 2019 according to the applicable provisions of:

- i) The Companies Act, 2013 (the Act) and the rules made thereunder;
- ii) The Securities Contract (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
- iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
- iv). Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
- v). The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):
 - a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
 - b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
 - c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 and amendments from time to time; (Not applicable to the Company during the audit period)
 - d) The Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014; (Not applicable to the Company during the audit period)
 - e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008;
 - f) The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the audit period)
 - g) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during the audit period) and
 - h) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during the audit period)
- vi) Other laws applicable specifically to the Company namely

- a) Shops and Establishment Act
- b) Local/Municipality Laws

We have also examined compliance with the applicable clauses of the following:

- i) Secretarial Standards issued by The Institute of Company Secretaries of India with respect to board and general meetings.
- ii). The Listing Agreements entered into by the Company with BSE Limited read with the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards etc. mentioned above.

We further report that:

1. The Board of Directors of the Company is constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors based on the representation made by the Company in this regard. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
2. Adequate notice was given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance for meetings other than those held at shorter notice, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.
3. All decisions in the Board is carried through, while the dissenting members' views, if any, are captured and recorded as part of the minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines etc.

We further report that during the audit period no such events have occurred which had bearing on the Company's affairs in pursuance of the above referred laws, rules, regulations, guidelines, standards etc.

We further report that the Company has listed its shares on BSE SME platform with effect from 13th March, 2018.

Note : This report is to be read with our letter of even date which is annexed as Annexure-A and forms an integral part of this report.

Place: Kolkata

Date: May 28, 2019

For **Hitesh Bhansali**

Practicing Company Secretary

ACS No. A38561

CP No. 16329

ANNEXURE TO SECRETERIAL AUDIT REPORT

To,

The Members,

East India Securities Limited

1. Maintenance of secretarial record is the responsibility of the management of the company. Our responsibility is to express an opinion on these secretarial records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company
4. Wherever required, we have obtained the Management representation about the compliance of laws, rules and regulations and happenings of events etc.
5. The compliance of the provisions of Corporate and other applicable laws, rules, regulations, standards is the responsibility of management. Our examination was limited to the verification of procedures on test basis.
6. The secretarial Audit report is neither an assurance as to the future viability of the company nor of the efficiency or effectiveness with which the management has conducted the affairs of the company.

Place : Kolkata

Date: May 28,2019

For **Hitesh Bhansali**

Practicing Company Secretary

ACS No. A38561

CP No. 16329

ANNEXURE D TO THE DIRECTOR'S REPORT:

Details of Remuneration of Directors, KMPs and Employees

[Pursuant to Section 197 of the Companies Act, 2013 read with Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

- Ratio of the remuneration of each Whole-time Director* to the median remuneration of the employees of the Company for the financial 2018-19, the percentage increase in remuneration of Chief Executive Officer, Chief Financial Officer and Company Secretary during the financial year 2018-19:

Sr. No.	Name of Director/KMP	Designation	Ratio of Remuneration to median remuneration	% Increase in Remuneration
1	Sanjay Kumar Shroff	Managing Director	2.74	3.23%
2	Tapas Kumar Maity	Whole Time Director	0.48	2.27%
3	Kunal Agarwal	Chief Financial Officer	NA	7.27%
4	Anupam Jain	Company Secretary	NA	NA

* None of the Non Executive Directors of the Company was paid remuneration except sitting fees paid for Board/Committee Meetings.

- The percentage increase/decrease in the median remuneration of employees for the financial year was +9.37%
- The Company had 52 permanent employees on the rolls of Company as on 31st March, 2019.
- Average percentage increase made in the salaries of managerial employees was +6.96% and for other than the managerial personnel was +2.55%.
- It is hereby affirmed that the remuneration paid during the year is as per the Remuneration Policy of the Company
- Reporting of Details of Top Ten Employees in terms of remuneration drawn as per Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014] in the Annual Report is not applicable to the company in view of Rule 5(2) (i) and (ii). However, in terms of 2nd proviso to Rule 5(3), such particulars shall be made available to any shareholder on a request made by him/ her in writing.

Management Discussion and Analysis

World Economic overview:

After strong growth in 2017 and early 2018, global economic activity slowed notably in the second half of last year, reflecting a confluence of factors affecting major economies. China's growth declined following a combination of needed regulatory tightening to rein in shadow banking and an increase in trade tensions with the United States. The euro area economy lost more momentum than expected as consumer and business confidence weakened and car production in Germany was disrupted by the introduction of new emission standards; investment dropped in Italy as sovereign spreads widened; and external demand, especially from emerging Asia, softened. Elsewhere, natural disasters hurt activity in Japan. Trade tensions increasingly took a toll on business confidence and, so, financial market sentiment worsened, with financial conditions tightening for vulnerable emerging markets in the spring of 2018 and then in advanced economies later in the year, weighing on global demand. Conditions have eased in 2019 as the US Federal Reserve signaled a more accommodative monetary policy stance and markets became more optimistic about a US–China trade deal, but they remain slightly more restrictive than in the fall.

As a result of these developments, global growth is now projected to slow from 3.6 percent in 2018 to 3.3 percent in 2019, before returning to 3.6 percent in 2020. Growth for 2018 was revised down by 0.1 percentage point relative to the October 2018 World Economic Outlook (WEO), reflecting weakness in the second half of the year, and the forecasts for 2019 and 2020 are now marked down by 0.4 percentage point and 0.1 percentage point, respectively. The current forecast envisages that global growth will level off in the first half of 2019 and firm up after that (Figure 1). The projected pickup in the second half of 2019 is predicated on an ongoing buildup of policy stimulus in China, recent improvements in global financial market sentiment, the waning of some temporary drags on growth in the euro area, and a gradual stabilization of conditions in stressed emerging market economies, including Argentina and Turkey. Improved momentum for emerging market and developing economies is projected to continue into 2020, primarily reflecting developments in economies currently experiencing macroeconomic distress—a forecast subject to notable uncertainty. By contrast, activity in advanced economies is projected to continue to slow gradually as the impact of US fiscal stimulus fades and growth tends toward the modest potential for the group. Beyond 2020, global growth is set to plateau at about 3.6 percent over the medium term, sustained by the increase in the relative size of economies, such as those of China and India, which are projected to have robust growth by comparison to slower-growing advanced and emerging market economies (even though Chinese growth will eventually moderate). As noted in previous WEO reports, tepid labor productivity growth and slowing expansion of the labor force amid population aging will drag advanced economy growth lower over the projection horizon. Growth across emerging market and developing economies is projected to stabilize slightly below 5 percent, though with variations by region and country. The baseline outlook for emerging Asia remains favorable, with China's growth projected to slow gradually toward sustainable levels and convergence in frontier economies toward higher income levels. For other regions, the outlook is complicated by a combination of structural bottlenecks, slower advanced economy growth and, in some cases, high debt and tighter financial conditions. These factors, alongside subdued commodity prices and civil strife or conflict in some cases, contribute to subdued medium-term prospects for Latin America; the Middle East, North Africa, and Pakistan region; and parts of sub-Saharan Africa. In particular, convergence prospects are bleak for some 41 emerging market and developing economies, accounting for close to 10 percent of global GDP in purchasing-power-parity terms and with total population close to 1 billion, where per capita incomes are projected to fall further behind those in advanced economies over the next five years.

As per IMF Growth in emerging and developing Asia is expected to dip to 6.3 percent in 2019 and 2020 (from 6.4 percent in 2018), with a marginal downward revision for 2020 relative to the October WEO. Economic growth in China, despite fiscal stimulus and no further increase in tariffs from the United States relative to those in force as of September 2018, is projected to slow on an annualized basis in 2019 and 2020. This reflects weaker underlying growth in 2018, especially in the second half, and the impact of lingering trade tensions with the United States. The projection for 2019 is slightly stronger than in the October 2018 WEO, reflecting the revised assumption on United States tariffs on Chinese exports, as described in Box 1.2, while the

projection for 2020 is slightly weaker, as the underlying momentum in activity is more subdued. In India, growth is projected to pick up to 7.3 percent in 2019 and 7.5 percent in 2020, supported by the continued recovery of investment and robust consumption amid a more expansionary stance of monetary policy and some expected impetus from fiscal policy. Nevertheless, reflecting the recent revision to the national account statistics that indicated somewhat softer underlying momentum, growth forecasts have been revised downward compared with the October 2018 WEO by 0.1 percentage point for 2019 and 0.2 percentage point for 2020, respectively.

Indian Economic Overview:

India continues to remain the fastest growing major economy in the world in 2018-19, despite a slight moderation in its GDP growth from 7.2 per cent in 2017-18 to 6.8 per cent in 2018-19. On the other hand, the world output growth declined from 3.8 per cent in 2017 to 3.6 per cent in 2018. The slowdown in the world economy and Emerging Market and Developing Economies (EMDEs) in 2018 followed the escalation of US China trade tensions, tighter credit policies in China, and financial tightening alongside the normalization of monetary policy in the larger advanced economies. In 2019, when the world economy and EMDEs are projected to slow down by 0.3 and 0.1 percentage points respectively, growth of Indian economy is forecast to increase (Figure 1). Crucially, India forms part of 30 per cent of the global economy, whose growth is not projected to decline in 2019 (World Economic Outlook).

India is the seventh largest economy in terms of Gross Domestic Product (GDP) in current US\$ and has emerged as the fastest growing major economy. The average growth rate of India was not only higher than China's during 2014-15 to 2017-18 but much higher than that of other top major economies measured in terms of GDP at current US\$ terms) as well. With Purchasing Power Parity (PPP) adjustments, India's GDP at current international dollar, ranks third in the world.

The contribution of the Indian economy to the GDP of EMDEs and world economy has increased consistently over the years. In a span of less than a decade, India's contribution to EMDEs GDP has increased by around 1.3 percentage points and to the world economy by around 0.7 percentage points. India's share in GDP of EMDEs stood at 8 per cent in 2018. As per the WEO, April 2019 of IMF, going forward, the growth of world economy will be bolstered mainly by growth in China and India and their increasing weights in world income. In EMDEs group, India and China are the major drivers of growth. The global economy—in particular the global growth powerhouse, China—is rebalancing, leading to an increasing role for India. Hence, India's contribution has become much more valuable to the global economy.

India's growth of real GDP has been high with average growth of 7.5 per cent in the last 5 years (2014-15 onwards). The Indian economy grew at 6.8 per cent in 2018-19, thereby experiencing some moderation in growth when compared to the previous year.

The year 2019-20 has delivered a huge political mandate for the government, which augurs well for the prospects of high economic growth. Real GDP growth for the year 2019-20 is projected at 7 per cent,

reflecting a recovery in the economy after a deceleration in the growth momentum throughout 2018-19. The growth in the economy is expected to pick up in 2019-20 as macroeconomic conditions continue to be stable while structural reforms initiated in the previous few years are continuing on course. However, both downside risks and upside prospects persist in 2019-20.

Investment rate, which was declining from 2011-12 seems to have bottomed out. It is expected to pick up further in the year 2019-20 on the back of higher credit growth and improved demand. The political stability in the country should push the animal spirits of the economy, while the higher capacity utilization and uptick in business expectations should increase investment activity in 2019-20. Accommodative monetary policy in the beginning of the year should help in decreasing real lending rates, more so, if the transmission mechanism improves. There are signs of continuing resolution of stressed assets in the banking sector as reflected in decline in NPA to gross advances ratio as on December 2018, which should push the capex cycle.

However, downside risks to consumption remain. The extent of recovery in farm sector and farm prices will decide the push to rural consumption, which is also dependent on the situation of monsoon. The meteorological department has predicted that the rainfall over the country as a whole is likely to be near normal this year. This should lead to improvement in agriculture sector growth. However, according to IMD, some regions are expected to receive less than normal rains. This could prove to be

detrimental for crop production in certain affected areas. If the impact of stress in the NBFC sector spills over to this year as well, it may lead to lower credit offtake from NBFCs, which may dampen growth in consumption spending.

Prospects of export growth remain weak for 2019-20 if status quo is maintained. However, reorientation of export policies to target countries/markets based on our own relative comparative advantage and the

importing country's exposure to Indian goods can foster export performance. Under status quo, the outlook for the global economy is bleak in 2019, with most of the countries projected to slow down. The major threat facing the world economy is the increase in trade tensions between U.S. and China, which could lead to large disruptions in global value chains, outcome of Brexit and downside risk to China's growth. The lower global growth and the increased uncertainty about trade tensions may negatively affect export demand, including that of India's, which in turn will further lower GDP growth rates of several countries. On balance, the prospects of the economy should improve with growth of the economy expected to be 7 per cent in 2019-20.

(Source: Economic Survey 2019)

Equity Markets

The equity markets in FY2019 were exposed macro-events like NBFC liquidity crisis, mid-cap rally reversal, cross-border tensions coupled with political uncertainty. However, the revival in FII sentiments in last leg of the year paved the way for double digit positive benchmark returns. While, the large-cap benchmark, Nifty 50, rose 15% YoY in FY2019, the multi-cap benchmark, Nifty 500, rose 8.5% YoY. The indices witnessed a sharp fall in Q2 FY2019 post the default of IL&FS and consequent liquidity issues in the system. This was later coupled with cross-border tensions and political uncertainty before elections. The FII flows remained suppressed throughout the year but for the month of February and March, 2019 which witnessed stellar jumps in inflows owing to electoral expectations. As a result of this rally in last two months, the net inflow by FIIs achieved a grip and amounted to ₹26,882 crores vs ₹26,019 crores in FY2018. DII also witnessed net inflows for the 4th consecutive year, amounting ₹ 72,141 crores; however, was lower than ₹ 1,14,452 crores in FY2018. The Indian households, continued to hold the interest in equity mutual funds, who are incrementally viewing it as a long-term savings vehicle delivering higher inflation-adjusted returns as compared to fixed income products.

Broking Business

The average daily traded volumes (ADTO) for the equity markets during FY2019 stood at R 9.93 lakh crores, up 46% YoY from ₹ 6.79 lakh crores in FY2018. The overall Cash market ADTO reported growth of 7% YoY at ₹ 35,180 crores in FY2019. However, the absolute growth was affected due to decrease in delivery, which saw de-growth of 8.2% YoY to ₹ 8,854 crores v/s 26% growth in FY2018. Within derivatives, futures volume rose 9.7% YoY to ₹ 87,564 crores while options rose 54% YoY to ₹ 8.70 lakh crores. Amongst cash market participants, retail constitutes 53% of total cash volume, institution constitutes 25% of total cash volume and prop constitutes 20%. Within institution, DII cash volumes increased 6% YoY to ₹3,627 crores vs 51% in the previous year, reflecting the lull market sentiments during the year. The proportion of DII in the cash market remained constant at 10.4%. The increase in demat accounts during the year stood at 12% with total number of accounts as on March 2019 at ₹3.59 crores. The revival in market sentiments along with clearer picture on political front is expected to give push to the primary market activities and overall volumes..

Primary Market:

The year 2018-19 witnessed a significant decrease in resource mobilization through public issue and rights issue of equity compared to the previous year. During 2018-19, 123 companies mobilized ₹16,087 crore through public equity issuance compared to 202 companies amounting ₹83,696 crore in the previous year, indicating a decrease of 81 per cent over the period.

Further, during 2018-19, there were 21 rights issues which raised ₹2,149 crore compared to 21 rights issues which raised ₹21,400 crore in 2017-18.

Resource mobilization through issuance of debt public issue rose quite significantly during 2018-19 as compared to previous year. There were 25 debt public issues which raised ₹36,679 crore in 2018-19

compared to eight issues which raised ₹5,173 crore in 2017-18. Overall, total public issue declined by 50 per cent from ₹1,10,269 crore in 2017-18 to ₹54,915 crore in 2018-19. (See table below)

Primary Market Resource Mobilisation through Public and Right Issues (₹ Crore)

Issue Type	2017-18		2018-19	
	No of Issues	Amount (₹)	No of Issues	Amount (₹)
Public Issues(Equity)	202	83696	123	16087
Rights Issues(Equity)	21	21400	21	2149
Public Issues(Debt)	8	5173	25	36679
Total	231	110269	158	54915

Source: SEBI

Mutual Fund:

During 2018-19, there was a net inflow of ₹1,09,701 crore in the MF industry as compared to a net inflow of ₹2,71,797 crore, during 2017-18. The cumulative net assets under management of all MF increased by 11.4 per cent to ₹23,79,584 crore in March 2019 from ₹21,36,036 crore in March 2018.

Market Resource Mobilisation by Mutual Funds (₹ Crore)

Financial Year	Gross Mobilization	Redemption	Net Inflow	Assets at the end of the period
2018-19	24394362	24284661	109701	2379584
2017-18	20998652	20726855	271797	2136036

Insurance Sector

Insurance has evolved as a tool of safeguarding the interest of people from loss and uncertainty. Apart from protecting against mortality; property; and casualty risks; it provides a safety net for individuals

and enterprises in urban and rural areas. The insurance sector encourages savings and provides long-term funds to individuals.

It also provides funds for infrastructure development and other long gestation projects of the nation.

The potential and performance of the insurance sector are generally assessed on the basis of two parameters, viz., insurance penetration and insurance density. The measure of insurance penetration and density reflects the level of development of insurance sector in a country. While insurance penetration is measured as the percentage of insurance premium to GDP, insurance density is calculated as the ratio of premium to population (measured in US\$ for convenience of international comparison).

Insurance penetration which was 2.71 per cent in 2001, has steadily increased to 3.69 per cent in 2017 (Life 2.76 per cent and Non- Life 0.93 per cent). Insurance penetration in some of the emerging economies in Asia, i.e., Malaysia, Thailand and China during the same year were 4.77, 5.29 and 4.57 per cent respectively. The insurance density in India which was US\$11.5 in 2001, reached to US\$73 in 2017 (Life-55\$ and Non-Life -18\$). The comparative figures for Malaysia, Thailand and China during the same period were US\$486, US\$348 and US\$384 respectively. Globally insurance penetration and density were 3.33 per cent and US\$353 for the life segment and 2.80 per cent and US\$297 for the non-life segment respectively.

During the fiscal 2017-18, the gross direct premium of general insurers (within India) was ₹1,50,660 crores as against ₹1,28,130 crores, in 2016-17 registering 17.6 per cent growth. Motor, health and others

segments of insurance helped the industry report this growth. Life insurance industry recorded a premium income of ₹4,58,810 crores as against ₹4,18,480 crores in the previous financial year, registering a growth of 9.64 per cent. While renewal premium accounted for 57.68 per cent of the total premium received by the life insurers, new business contributed the remaining 42.32 percent.

(Source: Economic Survey 2019)

OUTLOOK

Introduction

India has a diversified financial sector undergoing rapid expansion, both in terms of strong growth of existing financial services firms and new entities entering the market. The sector comprises commercial banks, insurance companies, non-banking financial companies, co-operatives, pension funds, mutual funds and other smaller financial entities. The banking regulator has allowed new entities such as payments banks to be created recently thereby adding to the types of entities operating in the sector. However, the financial sector in India is predominantly a banking sector with commercial banks accounting for more than 64 per cent of the total assets held by the financial system.

The Government of India has introduced several reforms to liberalise, regulate and enhance this industry. The Government and Reserve Bank of India (RBI) have taken various measures to facilitate easy access to finance for Micro, Small and Medium Enterprises (MSMEs). These measures include launching Credit Guarantee Fund Scheme for Micro and Small Enterprises, issuing guideline to banks regarding collateral requirements and setting up a Micro Units Development and Refinance Agency (MUDRA). With a combined push by both government and private sector, India is undoubtedly one of the world's most vibrant capital markets. In 2017, a new portal named 'Udyami Mitra' has been launched by the Small Industries Development Bank of India (SIDBI) with the aim of improving credit availability to Micro, Small and Medium Enterprises' (MSMEs) in the country. India has scored a perfect 10 in protecting shareholders' rights on the back of reforms implemented by Securities and Exchange Board of India (SEBI).

Market Size

The Mutual Fund (MF) industry in India has seen rapid growth in Assets Under Management (AUM). Total AUM of the industry stood at ₹ 23.80 trillion (US\$ 340.48 billion) between April 2018-February 2019. At the same time the number of Mutual fund (MF) equity portfolios reached a high of 74.6 million as of June 2018.

Another crucial component of India's financial industry is the insurance industry. The insurance industry has been expanding at a fast pace. The total first year premium of life insurance companies reached ₹ 214,673 crore (US\$ 30.72 billion) during FY19.

Along with the secondary market, the market for Initial Public Offers (IPOs) has also witnessed rapid expansion. The total amount of Initial Public Offerings (IPO) increased to US\$ 1.2 billion raised from 37 between April – June 2018.

Over the past few years India has witnessed a huge increase in Mergers and Acquisition (M&A) activity. In H12018, 74 deals of acquisition took place in financial sector. The total value of such transactions was US\$ 4.166 billion.*

Furthermore, India's leading bourse Bombay Stock Exchange (BSE) will set up a joint venture with Ebix Inc to build a robust insurance distribution network in the country through a new distribution exchange platform.

Investments/Developments

- Investments by Foreign Portfolio Investors (FPIs) in Indian capital markets have reached Rs 6,310 crore (US\$ 899.12 million) up to November 22, 2018.
- As of October 2018, the Financial Inclusion Lab has selected 11 fintech innovators with an investment of US\$ 9.5 million promoted by the IIM-Ahmedabad's Bharat Inclusion Initiative (BII) along with JP Morgan, Michael and Susan Dell Foundation, and the Bill and Melinda Gates Foundation.
- The private equity and venture capital (PE/VC) investments reached US\$ 25.20 billion between January to October 2018.*

Government Initiatives

- In December, 2018, Securities and Exchange Board of India (SEBI) proposed direct overseas listing of Indian companies and other regulatory changes.
- Bombay Stock Exchange (BSE) introduced weekly futures and options contracts on Sensex 50 index from October 26, 2018.
- In September 2018, SEBI asked for recommendations to strengthen rules which will enhance the overall governance

standards for issuers, intermediaries or infrastructure providers in the financial market.

- The Government of India launched India Post Payments Bank (IPPB), to provide every district with one branch which will help increase rural penetration. As of August 2018, two branches out of 650 branches are already operational.

Road Ahead

- India is today one of the most vibrant global economies, on the back of robust banking and insurance sectors. The relaxation of foreign investment rules has received a positive response from the insurance sector, with many companies announcing plans to increase their stakes in joint ventures with Indian companies. Over the coming quarters there could be a series of joint venture deals between global insurance giants and local players.
- The Association of Mutual Funds in India (AMFI) is targeting nearly five fold growth in assets under management (AUM) to Rs 95 lakh crore (US\$ 1.47 trillion) and a more than three times growth in investor accounts to 130 million by 2025.
- India's mobile wallet industry is estimated to grow at a Compound Annual Growth Rate (CAGR) of 150 per cent to reach US\$ 4.4 billion by 2022 while mobile wallet transactions to touch Rs 32 trillion (USD \$ 492.6 billion) by 2022.

Exchange Rate Used: INR 1 = US\$ 0.0159 as on March 31, 2019.

Source: <https://www.ibef.org/industry/financial-services-india.aspx>

RISKS AND CONCERNS

1. **Product Risk:** Such risk are due to products on offer in the market. EISL is a well diversified financial services provided and uses various products to mitigate such Risks.
2. **Market & Regulatory Risk:** Such risks are unavoidable and biggest threat to the business. Any untoward incident in the market may lead to high losses. Any change in the policy of market regulator may have negative impact on the business.
EISL uses robust risk management policy to avoid any significant risk arising out of adverse change in market. EISL keeps its portfolio diversified so that its assets are not concentrated in one particular segment. Further EISL employs highly qualified employees to mitigate the risk due to changes in policies of market regulator.
3. **Operation Risk:** This risk relates to internal risk arising out of fraud by employees or theft of important data.
The company has stringent internal control measures. The Audit committee also monitors compliance with all aspects. Regular training and screening of employees is also done.
4. **Technological Risk:** The Company heavily depends on technology which is provided by third parties and vendors. In the event of failure of technology and connectivity company may incur significant losses.
The company gets its system audit regularly done. The company also have disaster recovery plan to cope up with sudden break down at one particular location.
5. **Financial Risk:** Such risk are mainly due to inability of debtors to pay their dues and losses due to trading.
Company has policy to take proper margin from its clients before allowing them to trade. The company also keeps a regular follow ups with clients to pay their dues. Trading losses are minimized by allocation of funds to diversified strategies and portfolios.
6. **Strategy Risk:** Risk arising out of failure of particular strategy
EISL keeps on devising different strategies to remain ahead of its competitors. All such strategies are triggered keeping the business safeguarded.

SEGMENTWISE PERFORMANCE OF THE COMPANY

Below table shows performance of the company on the basis of turnover on difference exchange segments:

Amount in ₹ (Crore)

EXCHANGE AND SEGMENT	TURNOVER (2018-19)	TURNOVER (2017-18)
BSE CASH	1988.04	1977.70
BSE EQUITY DERIVATIVE	0.18	0.15
BSE CURRENCY DERIVATIVE	106753.61	154539.33
BSE DEBT	4778.30	3903.58
NSE CASH	33812.81	25269.51
NSE EQUITY DERIVATIVE	202099.64	200854.92
NSE CURRENCY	385280.10	276773.80

INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company has an adequate system of internal controls to ensure accuracy of accounting records, compliance with all laws & regulations and compliance with all rules, procedures & guidelines prescribed by the management.

The Company has set up an Internal Control Committee to oversee all the internal control functions and report the observations to the Audit Committee on a periodic basis. The Company has in place an effective internal audit department which plans and executes a variety of audits with own staff as well as external professionals. Post audit reviews are also carried out to ensure follow up. The Audit Committee of the Board reviews the scope and observations of the internal audit on a regular basis.

HUMAN RESOURCES

Our promoters, Mr. Lakshendra Kumar Agarwal and Mr. Vivek Agarwal, with their knowledge and experience are well-assisted by our Key Managerial Persons who have helped us retain entrenched relations with existing customers and also helped us engage new customers. We believe that our experience, knowledge and human resources will enable us to drive the business in a successful and profitable manner.

Our Company is committed towards creating an organization that nurtures talent. We have employed a prudent mix of the experienced staff and youth which gives us the dual advantage.

Our company also conducts regular training programs which is aimed towards strengthening skills, enhancing productivity and building sense of ownership among its employees.

CAUTIONARY STATEMENT

All forward looking statements are subject to risks, uncertainties and assumptions about us that could cause actual results to differ materially from those contemplated by the relevant forward-looking statement. Forward-looking statements reflect our current views with respect to future events and are not a guarantee of future performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Although we believe the assumptions upon which these forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate, and the forward-looking statements based on these assumptions could be incorrect.

Independent Auditor's Report

To
The Members of East India Securities Limited
Report on the Financial Statement

OPINION

We have audited the accompanying financial statements of **EAST INDIA SECURITIES LIMITED** (the Company), which comprise the Balance Sheet as at March 31, 2019, the Statement of Profit and Loss (including Other Comprehensive Income), the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and a summary of significant accounting policies and other explanatory information for the year then ended.

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements, give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Company as at 31st March, 2019 and its profit and Loss and Cash flows for the year ended on that date.

BASIS FOR OPINION

We conducted our audit of the financial statements in accordance with the Standards on Auditing specified under section 143(10) of the Act (SAs). Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the independence requirements that are relevant to our audit of the financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

KEY AUDIT MATTERS

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

We have determined the matters described below to be the key audit matters to be communicated in our report.

Key Audit Matter	How our audit addressed the key audit matter
<p>Information Technology system for the financial reporting process</p> <p>The Company is highly dependent on its information technology (IT) systems for carrying on its operations which require large volume of transactions to be processed on a daily basis. Further, the Company's accounting and financial reporting processes are dependent on the automated controls enabled by IT systems which impacts key financial accounting and reporting items such as Brokerage income, Trade receivable ageing amongst others. The controls</p>	<p>Our key audit procedures with the involvement of our IT specialists included, but were not limited to, the following:</p> <ul style="list-style-type: none"> ● Obtained an understanding of the Company's IT environment and conducted risk assessment and identified IT applications, databases and operating systems that are relevant to our audit. Also, obtained an understanding of key controls operating over the such identified systems; ● Tested the design and operating effectiveness of the

<p>implemented by the Company in its IT environment determine the integrity, accuracy, completeness and validity of data that is processed by the applications and is ultimately used for financial reporting. We have focused on user access management, change management, segregation of duties, developer access to the production environment and changed to IT environment.</p> <p>Further, we also focussed on key automated controls relevant for financial reporting.</p> <p>Accordingly, our audit strategy has focused on key IT systems and controls due to pervasive impact and performing an extensive testing of automated controls and ITGCs; we have determined the same as a key audit matter for current year audit.</p>	<p>Company's IT controls over IT applications as identified above;</p> <ul style="list-style-type: none"> ● For the IT applications identified above, tested IT general controls particularly logical access, change management and aspects of IT operational controls. Tested that requests for access to systems were appropriately reviewed and authorised; tested controls around Company's periodic review of access rights; inspected requests of changes to systems for appropriate approval and authorisation. ● Tested related interfaces, configuration and other application layer controls identified during our audit and report logic for system generated reports relevant to the audit mainly for Brokerage income, Trade receivable ageing for evaluating completeness and accuracy. ● Where deficiencies were identified, tested compensating controls or performed alternative procedures.
<p>Evaluation of uncertain tax positions</p> <p>The Company has material uncertain tax positions including matters under dispute which involves significant judgment to determine the possible outcome of these disputes.</p> <p>Refer Notes to the Financial Statements</p>	<p>Obtained details of completed tax assessments and demands upto year ended March 31, 2019 from management. We involved our internal experts to challenge the management's underlying assumptions in estimating the tax provision and the possible outcome of the disputes. Our internal experts also considered legal precedence and other rulings in evaluating management's position on these uncertain tax positions. Additionally, we considered the effect of new information in respect of uncertain tax positions to evaluate whether any change was required to management's position on these uncertainties.</p>

INFORMATION OTHER THAN FINANCIAL STATEMENTS AND AUDITOR'S REPORT THEREON

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Board's Report including Annexures to Board's Report, Business Responsibility Report and Shareholder's Information, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The Company's Board of Directors is responsible for the matters in section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial

performance, total comprehensive income, changes in equity and cash flow of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes the maintenance of adequate accounting records in accordance with the provision of the Act for safeguarding of the assets of the Company and for preventing and detecting the frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

Those Board of Directors are also responsible for overseeing the Company's financial reporting process.

AUDITORS' RESPONSIBILITY FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal controls.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under section 143(3)(l) of the Act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

Materiality is the magnitude of misstatements in the financial statements that, individually or in aggregate, makes it probable that the economic decisions of a reasonably knowledgeable user of the financial statements may be influenced. We consider quantitative materiality and qualitative factors in (i) planning the scope of our audit work and in evaluating the results of our work; and (ii) to evaluate the effect of any identified misstatements in the financial statements.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the

audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order") issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we give in the "**Annexure A**", a statement on the matters specified in paragraphs 3 and 4 of the Order.
2. As required by section 143(3) of the Act, we report that:
 - a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
 - c) The Balance Sheet, the Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
 - d) In our opinion, the aforesaid financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
 - e) On the basis of written representations received from the directors as on 31 March, 2019, taken on record by the Board of Directors, none of the directors is disqualified as on 31 March, 2019, from being appointed as a director in terms of Section 164(2) of the Act.
 - f) With Respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "**Annexure B**".
 - g) With respect to the other matters to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:

In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of section 197 of the Act.
 - h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rule, 2014, in our opinion and to the best of our information and according to the explanations given to us.
 - i. The Company does not have any pending litigations which would impact its financial position.
 - ii. The Company did not have any long-term contracts including derivatives contracts for which there were any material foreseeable losses.
 - iii. No amount is required to be transferred to the Investor Education and Protection Fund by the Company as on 31 March, 2019.

For **JAIN SONU & ASSOCIATES**
Chartered Accountants
Registration No.324386E

SONU JAIN
Partner
(Membership No.060015)

Place: Kolkata
Dated: May 28, 2019

“Annexure A” to the Auditor’s Report

The Annexure referred to in our report to the members of EAST INDIA SECURITIES LIMITED (‘the Company’) for the year ended 31st March, 2019. We report that:

- 1 (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
- (b) The Fixed Assets have been physically verified by the management at reasonable intervals and no material discrepancies between the books records and the physical fixed assets have been noticed.
In our opinion and according to the information and explanations given to us, no substantial part of fixed asset has been disposed off during the year and therefore does not affect the going concern assumption.
2. (a) As explained to us, the Stock-in-Trade (Securities) is kept in demat form, hence the stock in trade are only reconciled/verified with the demat account statements by the management at reasonable intervals.
- (b) In our opinion and according to the information and explanations given to us, the procedure for verification of demat stock followed by the management is reasonable and adequate in relation to the size of the Company and the nature of its business.
- (c) In our opinion and on the basis of our examination of the records, the Company is generally maintaining proper records of its stocks. No discrepancies have been noticed on verification of demat stocks statement as compared to book records.
3. The Company has complied with the section 189 of the Act in regards to the grant of any loans, secured or unsecured, to any companies, firms, Limited Liability Partnerships or other parties covered in the register maintained under section 189 of the Act.
4. In respect of loans, investments, guarantees and security, the provisions of section 185 and 186 of the Companies Act, 2013 have been complied with.
5. The Company has not accepted any deposit within the meaning of section 73 to 76 or any other relevant provisions of the Act and the rules framed there under. The directives issued by Reserve Bank of India are not applicable to the Company.
6. The Company is not required to maintain cost records pursuant to the Rules made by the Central Government for maintenance of cost records under sub-section (1) of section 148 of the Act.
7. According to the information and explanations given to us, in respect of statutory dues:
 - a) The company has generally been regular in depositing undisputed statutory dues, including provident fund, Employee’s State Insurance, Income Tax, Service Tax, GST and other material statutory dues applicable to it to the appropriate authorities.
 - b) There was no undisputed amounts payable in respect of provident fund, Employee’s State Insurance, Income Tax, Service Tax, GST and other material statutory dues in arrears as on 31st March 2019 for a period of more than six months from the date they became payable.
 - (c) Details of statutory dues which have not been deposited on account of disputes are given below:

Nature of Demand	Disputed Amount	Current Status
Income Tax Demand for AY 2014-15. Date of Order- 26.08.2018	₹ 7,45,64,360	The Company has filed appeal against the assessment order. The company has already partly paid demand of ₹1,11,84,654/-

8. Based on our audit procedures and according to the information and explanations given to us, we are of the opinion; that the company has not defaulted in repayment of Loans or borrowings to financial institutions, banks, or Government.
9. Based upon the audit procedures performed and the information and explanations given by the management, the company has not raised moneys by way of initial public offer or further public offer including debt instruments and term Loans. Accordingly, the provisions of clause 3 (ix) of the Order are not applicable to the Company and hence not commented upon.
10. Based upon the audit procedures performed and according to the information and explanations given to us, no fraud by the company or any fraud on the company by its officers or employees has been noticed or reported during the course of our audit, that causes the financial statements to be materially misstated.
11. Based upon the audit procedures performed and the information and explanations given by the management, the managerial remuneration has been paid or provided in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Companies Act;
12. In our opinion, the Company is not a Nidhi Company, therefore clause (xii) of paragraph 3 of the said order are not applicable to the Company.
13. According to the information and explanations given to us and based on our examination of the records of the Company, transactions with the related parties are in compliance with sections 177 and 188 of Act, where applicable and the details of such transactions have been disclosed in the Financial Statements as required by the applicable accounting standards.
14. According to the information and explanations given to us and based on our examination of the records of the Company, the company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year.
15. According to the information and explanations given to us and based on our examination of the records of the Company, the company has not entered into any non-cash transactions with directors or persons connected with them. Accordingly, clause (xv) of Paragraph 3 of the said order is not applicable to the Company.
16. In our opinion, the company is not required to be registered under section 45 IA of the Reserve Bank of India Act, 1934 and accordingly, the provisions of clause 3 (xvi) of the Order are not applicable to the Company and hence not commented upon.

For **JAIN SONU & ASSOCIATES**

Chartered Accountants
Registration No.324386E

SONU JAIN

Partner
(Membership No.060015)

Place : Kolkata

Dated: May 28, 2019

“Annexure B” to the Independent Auditor’s Report

(Referred to in paragraph 1(f) under ‘Report on Other Legal and Regulatory Requirements’ section of our report to the Members of EAST INDIA SECURITIES LIMITED of even date)

Report on the Internal Financial Controls Over Financial Reporting under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 (“the Act”)

We have audited the internal financial controls over financial reporting of **EAST INDIA SECURITIES LIMITED** (“the Company”) as of March 31, 2019 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management’s Responsibility for Internal Financial Controls

The Board of Directors of the Company is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to respective company’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

Auditor’s Responsibility

Our responsibility is to express an opinion on the internal financial controls over financial reporting of the Company based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) issued by the Institute of Chartered Accountants of India and the Standards on Auditing prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained, is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting of the Company.

Meaning of Internal Financial Controls Over Financial Reporting

A company’s internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are

recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, to the best of our information and according to the explanations given to us, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2019, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

Place: Kolkata

Dated: May 28, 2019

For **JAIN SONU & ASSOCIATES**

Chartered Accountants

Registration No.324386E

SONU JAIN

Partner

(Membership No.060015)

BALANCE SHEET AS AT 31ST March 2019

Amount(₹)

Particulars	Note No.	As at 31st March 2019	As at 31st March 2018
A. EQUITY AND LIABILITIES			
1. Shareholders' funds			
a) Share capital	2	36,670,000.00	36,670,000.00
b) Reserves and surplus	3	3,446,130,169.81	3,003,381,980.37
		3,482,800,169.81	3,040,051,980.37
2. Share application money pending allotment			
3. Non-current liabilities			
a) Deferred tax liabilities	4	-	-
b) Long Term Borrowings		-	-
c) Other long-term liabilities			
d) Long-term provisions			
		-	-
4. Current liabilities			
a) Trade Payables	5	820,182,012.27	1,011,825,607.01
b) Other current liabilities	6	13,566,169.40	10,176,076.97
c) Short Term Borrowings			
d) Short-term provisions			
		833,748,181.67	1,022,001,683.98
TOTAL		4,316,548,351.47	4,062,053,664.35
B. ASSETS			
1. Non-current assets			
a) Fixed assets	7		
(i) Tangible assets		4,998,027.45	4,317,088.95
(ii) Intangible assets			
b) Non Current Investments	8	250,545,246.97	670,446,682.00
c) Long-term loans and advances	9	101,392,892.71	32,459,592.71
d) Deferred tax assets	4	553,181.42	341,004.59
e) Other Non Current Assets			
		357,489,348.55	707,564,368.25
2. Current assets			
a) Inventories	10	1,263,038,958.00	1,224,284,650.65
b) Trade receivables	11	248,517,873.87	53,192,305.39
c) Cash and cash equivalents	12	2,410,625,330.47	2,052,305,070.35
d) Short-term loans and advances	13	297,058.00	404,905.18
e) other current assets	14	36,579,782.58	24,302,364.53
		3,959,059,002.92	3,354,489,296.10
TOTAL		4,316,548,351.47	4,062,053,664.35

Significant Accounting Policies (Refer Note-1)

Notes Mentioned above form an integral part of Financial Statements

As per our report of event date attached

For **Jain Sonu & Associates**

Chartered Accountants

FRN-324386E

Sonu Jain

Partner

Membership No-060015

Place: Kolkata

Date: May 28, 2019

For and on behalf of Board of Directors of
East India Securities Ltd**Vivek Agarwal**

Chairman

DIN-00768635

Sanjay Kr Shroff

Managing Director

DIN-02610391

Statement of Profit & Loss Account for the Year Ended on 31st March 2019

Particulars	Note No.	Amount(₹)	
		As at 31st March 2019	As at 31st March 2018
1. Revenue from operations	15	539,163,188.87	448,620,459.75
2. Other income	16	132,404,607.35	171,136,807.35
3. Total Revenue (1+2)		671,567,796.22	619,757,267.10
4. Expenses:			
a) Employee Benefit Expenses	17	40,806,019.00	37,339,561.00
b) Depreciation and amortization expense	7	2,508,834.62	2,611,930.63
c) Other Expenses	18	79,931,388.36	70,062,254.44
Total expenses		123,246,241.98	110,013,746.07
5. Profit Before Exceptional & Extraordinary Items and Tax (4-3)		548,321,554.24	509,743,521.03
6. Tax Expense			
a) Current tax		(105,785,541.63)	(81,134,034.00)
b) Income Tax for Earlier Years			
c) Deferred tax		212,176.83	403,081.69
Total Tax Expense		105,573,364.80	80,730,952.31
7. Profit after Tax for the year (5-6)		442,748,189.44	429,012,568.72
8. Earning Per Equity Share (FV of Rs 10/- Each)	22		
a) Basic		120.74	116.99
b) Diluted		120.74	116.99

Significant Accounting Policies (Refer Note-1)

Notes Mentioned above form an integral part of Financial Statements

As per our report of event date attached

For **Jain Sonu & Associates**

Chartered Accountants

FRN-324386E

Sonu Jain

Partner

Membership No-060015

Place: Kolkata

Date: May 28, 2019

For and on behalf of Board of Directors of
East India Securities Ltd

Vivek Agarwal

Chairman

DIN-00768635

Sanjay Kr Shroff

Managing Director

DIN-02610391

Cash Flow Statement for the year Ended on 31st March 2019

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before Tax	548,321,554.24	509,743,521.03
Adjustments for:		
Depreciation/amortization	2,508,834.62	2,611,930.63
Interest on Fixed Deposits and Others	(123,316,849.80)	(161,452,180.53)
Tax Free Interest	(684,000.00)	(73,702.28)
Gain on Sale of Investment	(132,232,945.03)	(171,120,396.16)
Dividend Income	(57,056,489.18)	(129,501,347.47)
Operating Profit before Working Capital Changes	237,540,104.85	50,207,825.22
Movements in working capital:		
Increase/(Decrease) in Trade Payables	(191,643,594.74)	799,935,137.86
Increase/(Decrease) in Other Current Liabilities	3,390,092.43	(4,747,747.83)
(Increase)/Decrease in Other Current Assets	176,730.76	185,601.24
(Increase)/Decrease in Long Term Loans & Advances	(68,933,300.00)	(7,651,713.28)
(Increase)/Decrease in Short Term Loans & Advances	107,847.18	6,575,024.59
(Increase)/Decrease in Inventories	(38,754,307.35)	(609,985,297.53)
(Increase)/Decrease in Trade Receivables	(195,325,568.48)	174,836,423.03
Cash Generated from Operations	(253,441,995.35)	409,355,253.30
Income Tax Paid	(107,340,035.92)	(81,520,363.90)
Net Cash Generated from/(Used in) Operating Activities	(360,782,031.27)	327,834,889.40
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of Fixed Assets	(3,189,772.67)	(3,121,301.60)
Sale of Investment	560,251,582.00	207,491,032.35
Purchase of Investment	(8,117,202.40)	(89,183,341.37)
Interest on Debentures		
Tax Free Interest	684,000.00	73,702.28
Dividend Income	57,056,489.18	129,501,347.47
Interest on Fixed Deposits and Others	112,417,195.28	156,737,972.07
Net Cash Generated from/(Used in) Investing Activities	719,102,291.39	401,499,411.20
CASH FLOW FROM FINANCING ACTIVITIES		
Net Change in Cash and Cash Equivalent	358,320,260.12	729,334,300.60
Cash and Cash Equivalent- Opening Balance	2,052,305,070.35	1,322,970,769.75
Cash and Cash Equivalent- Closing Balance	2,410,625,330.47	2,052,305,070.35
Net Change in Cash and Cash Equivalent	358,320,260.12	729,334,300.60

Significant Accounting Policies (Refer Note-1)

Notes Mentioned above form an integral part of Financial Statements

As per our report of event date attached

For **Jain Sonu & Associates**

Chartered Accountants

FRN-324386E

Sonu Jain

Partner

Membership No-060015

Place: Kolkata

Date: May 28, 2019

For and on behalf of Board of Directors of
East India Securities Ltd**Vivek Agarwal**

Chairman

DIN-00768635

Sanjay Kr Shroff

Managing Director

DIN-02610391

NOTES TO FINANCIAL STATEMENTS

NOTE-1 SIGNIFICANT ACCOUNTING POLICIES

CORPORATE INFORMATION

East India Securities Ltd was incorporated in the year 1995 and it is engaged in stock broking and other financial market activities. It is one of the oldest depository participants of India. The Company offers complete spectrum of financial services including trading in stock exchanges in all segments, demat account of NSDL and CDSL, Clearing services, mutual fund services, fixed income, bonds, etc. The shares of company are listed on SME Platform of BSE Ltd.

1.1 Basis of accounting and preparation of Financial Statements:

The financial statements of the Company have been prepared in accordance with the Generally Accepted Accounting Principles in India ('Indian GAAP') to comply with the Accounting Standards specified under Section 133 of the Companies Act, 2013, read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013 ("the Act") and guidelines issued by the Securities and Exchange Board of India (SEBI). The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of the financial statements are consistent with those followed in the previous year.

1.2 Use of Estimates:

The preparation of financial statements requires management to make estimates and assumptions that affect amounts in the financial statements and reported notes thereto. The management believes that the estimates used in preparation of financial statements are prudent and reasonable. Future results could differ from these estimates. Differences between the actual result and estimates are recognized in periods in which the results are known/ materialized.

1.3 Cash and cash equivalents (for purposes of cash flow statement)

Cash comprises cash on hand and demand deposits with banks. Cash equivalents are short-term (with an original maturity of three months or less from the date of acquisition) highly liquid investments that are readily convertible into known amounts of cash and which are subject to insignificant risk of changes in value.

1.4 Cash Flow Statement

Cash flows are reported using the indirect method, whereby profit / (loss) before extraordinary items and tax is adjusted for the effects of transactions of non-cash nature and any deferrals or accruals of past or future cash receipts or payments. The cash flows from operating, investing and financing activities of the Company are segregated based on the available information.

1.5 Fixed Assets:

Fixed assets are stated at cost of acquisition or construction less accumulated depreciation and impairment loss, if any. The cost of an asset comprises of its purchase price and any directly attributable cost of bringing

the assets to working condition for its intended use. Expenditure on additions, improvements and renewals is capitalized and expenditure for maintenance and repairs is charged to profit and loss account.

1.6 Depreciation:

Depreciation is provided on a written down value basis from the date the asset is put to use. As per the requirement of Schedule II of the Companies Act, 2013, the Company has evaluated the useful lives of the respective fixed assets which are as per the provisions of Part C of the Schedule II of the Act for calculating the depreciation.

1.7 Valuation of Inventories:

Inventories or stock in trade are valued at lower of cost and market value. Cost comprises expenditure incurred in the

Notes to Financial Statements (Contd.)

normal course of business in bringing such stock to their location and conditions and has been determined following the cost formula on FIFO basis. Closing stock of shares include shares pledged with stock exchanges as margin and does not include stock held on behalf of clients/constituents.

1.8 Valuation of Investments:

- i. Investments that are readily realizable and intended to be held for not more than a year are classified as current investments. All other investments are classified as long term investments.
- ii. Current Investments are carried at lower of cost and fair market value determined on an individual investment basis.
- iii. Long-term investments are carried at cost unless there is diminution, other than temporary, in their value. Diminution is considered other temporary based on criteria that include the extent to which cost exceeds the market value, the duration of the market decline and the financial health and specific prospects of the issuer.

1.9 Revenue Recognition:

- i. Revenue from broking activities for capital market is accounted for on the trade date of transaction.
- ii. Revenue on account of trading in securities, MFs, Bonds and other financial securities is recognized on the basis of each trade executed at the stock exchange during the financial year.
- iii. In respect of derivatives, the profit and loss is accounted for on marked to market basis on the closure of each trade.
- iv. Interest income is recognized on accrual basis.
- v. Depository Income has been accounted for on cash basis
- vi. Revenue from management and advisory services is recognized for when the rendering of services under a contract is completed or substantially completed.
- vii. Dividend is accounted for as income in year of receipt
- viii. In respect of other heads of income accrual basis of accounting is followed.
- ix. Revenue excludes taxes and other recoverable taxes.

1.10 Employee Benefits:

All employee benefits payable within twelve months of rendering of services are classified as short term benefits. Benefits include salaries, wages, awards, ex-gratia, performance pay, etc. and are recognized in the period in which the employee renders the related service. Liability on account of encashment of leave, bonus to employee is considered as short term compensated expense provided on actual.

Provident fund and ESI is a defined contribution scheme and the contribution whatever required as per law is charged to profit and loss account.

1.11 Earnings Per Share

Basic earnings per share is computed by dividing the net profit after tax for the year after prior period adjustments attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

1.12 Taxation & Deferred Tax

Tax expense comprises of current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961. Deferred Income Tax reflects the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years

The Deferred Tax for timing differences between the book and tax profit for the year is accounted for using the tax rates and laws that have been substantially enacted as of the Balance Sheet date. Deferred tax asset is recognized only to the extent that there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax asset can be realised. In situations where the company has unabsorbed depreciation or carry forward tax losses, all deferred tax assets are recognized only if there is virtual certainty supported by convincing evidence that they

Notes to Financial Statements (Contd.)

can be realized against future taxable profits.

The carrying amount of deferred tax asset is reviewed at each Balance Sheet date. The Company writes down the carrying amount of a deferred tax asset to the extent that it is no longer reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which deferred tax asset can be realised. Any such write-down is reversed to the extent that it becomes reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available.

At each Balance Sheet date, the Company recognizes the unrecognized deferred tax asset to the extent that it has become reasonably certain or virtually certain, as the case may be, that sufficient future taxable income will be available against which such deferred tax asset can be realized.

1.13 Contingent Liabilities / Provisions

Contingent liabilities are not provided in the accounts and are disclosed separately in notes on accounts.

1.14 Impairment of Assets

An asset is considered as impaired in accordance with Accounting Standard 28 on Impairment of Assets when at the balance sheet date there are indications of impairment and the carrying amount of the assets, or where applicable the cash generating unit to which the asset belongs, exceeds its recoverable amount (i.e. the higher of the asset's net selling price and value in use).

NOTE 2: SHARE CAPITAL

Particulars	As at 31st March 2019		As at 31st March 2018	
	Number of Shares	Amount (₹)	Number of Shares	Amount (₹)
a) Authorized: Equity Shares of Rs 10/- Each	50,00,000	5,00,00,000	50,00,000	5,00,00,000
b) Issued Subscribed & Paid Up Equity Shares of Rs 10/- Each	36,67,000	3,66,70,000	36,67,000	3,66,70,000

Notes :

(i) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the year:

Particulars	Equity Shares	
	Number	Amount(₹)
Shares Outstanding at the beginning of the Year	3667000	36670000
Shares Issued during the year	-	-
Shares bought Back during the year	-	-
Shares Outstanding at the end of the Year	3667000	36670000

(ii) Rights attached to the Equity Shares

The Company has issued only one class of equity share having a face value of Rs 10/- per share. The holder of each equity share is entitled to one vote per share. In the event of liquidation of the Company, the holders of equity shares will be entitled to receive the remaining assets of the Company, after settling the dues of preferential and other creditors as per priority. The distribution will be in proportion to the number of equity shares held by the shareholders.

Notes to Financial Statements (Contd.)

(iii) Details of Shareholders holding more than 5 % of Equity share Capital:

Class of Share/Names of Shareholder	As at 31st March 2019		As at 31st March 2018	
	Number of Shares	% Holding in That class of Shares	Number of Shares	% Holding in That class of Shares
Equity Shares of Rs 10/- Each				
LAKSHMENDRA KUMAR AGARWAL	7,37,940	20.12	7,37,940	20.12
KUSUM AGARWAL	5,26,880	14.37	5,26,880	14.37
ADYA AGARWAL	4,88,880	13.33	4,88,880	13.33
UMA SHANKAR AGARWAL	3,25,960	8.89	3,25,960	8.89
KAMNA CREDITS AND PROMOTERS PVT LTD	2,07,360	5.65	2,07,360	5.65

As per the records of the Company, including its register of shareholders/members and other declarations received from shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownership of shares as at the balance sheet date.

- (iv) The company has not reserved any shares for issue under any option and contracts/commitments
- (v) The company has neither issued any bonus shares nor have bought back its shares in last five years
- (vi) The company has not forfeited any shares and there is no unpaid calls on any class of shares.

NOTE: 3 RESERVE & SURPLUS

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
a) Securities Premium Account		
Opening Balance	4,93,40,000.00	4,93,40,000.00
Add: During the Year	0.00	0.00
Less: Premium Utilized During the year	0.00	0.00
Closing Balance	4,93,40,000.00	4,93,40,000.00
b) General Reserve		
Opening Balance	187,25,00,000.00	157,25,00,000.00
Add: Transfer During the Year	30,00,00,000.00	30,00,00,000.00
Less: Written Back During the Year	0.00	0.00
Closing Balance	217,25,00,000.00	187,25,00,000.00
c) Surplus		
Opening Balance	108,15,41,980.37	95,25,29,411.65
Add: Net Profit for the Current Year	44,27,48,189.44	42,90,12,568.72
Less: Transfer to General Reserve	(30,00,00,000.00)	(30,00,00,000.00)
Closing Balance	122,42,90,169.81	108,15,41,980.37
Reserve & Surplus Total(a+b+c)	344,61,30,169.81	300,33,81,980.37

Notes to Financial Statements (Contd.)

NOTE 4: DEFERRED TAX LIABILITY / (ASSETS)

Amount(₹)

Nature of Timing Difference	As at 31st March 2019	As at 31st March 2018
On Depreciation		
Opening Balance	(3,41,004.59)	62,077.10
Add/(Less) During the Year	(2,12,176.83)	(4,03,081.69)
Closing Balance (Deferred Tax Liability)/(Assets)	(5,53,181.42)	(3,41,004.59)

NOTE 5: TRADE PAYABLES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Margin Money from Clients & Creditors	82,01,82,012.27	101,18,25,607.01
Total	82,01,82,012.27	101,18,25,607.01

NOTE 6: OTHER CURRENT LIABILITIES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Payable to Stock Exchanges	1,16,84,521.26	98,84,795.00
Sundry Creditor For Expenses	18,81,648.14	2,91,281.97
Total	1,35,66,169.40	1,01,76,076.97

Notes to Financial Statements (Contd.)

NOTE - 7 FIXED ASSETS

Particulars	Gross Block					Accumulated Depreciation					Net Block	
	As at 31 March 2018	Additions / (Disposals)	Acquired through business combinations	Revaluations/ (Impairments)	As at 31 March 2019	As at 31 March 2018	Depreciation charge for the year	Adjustment To Retained Earning	On disposals	As at 31 March 2019	As at 31 March 2019	As at 31 March 2019
	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)	Amount (₹)
Tangible Assets												
Buildings	495,496.20	-	-	-	495,496.20	269,775.77	9,432.68	-	-	279,208.45	216,287.75	225,720.43
Electrical Equipments	343,716.96	-	-	-	343,716.96	271,721.47	18,474.88	-	-	290,196.34	53,520.62	71,995.49
Furniture and Fixtures	6,199,719.41	38,694.94	-	-	6,238,414.35	3,480,592.52	699,304.73	-	-	4,179,897.25	2,058,517.10	2,719,126.89
Vehicles	1,197,782.00	317,504.94	-	-	1,515,286.94	972,041.77	183,333.31	-	-197,762.33	957,612.75	557,674.19	225,740.23
Computer	27,598,544.18	2,635,810.90	-	-	30,234,355.08	26,524,038.27	1,598,289.02	-	-	28,122,327.29	2,112,027.79	1,074,505.91
Sub Total	35,835,258.75	2,992,010.78	0.00	0.00	38,827,269.53	31,518,169.79	2,508,834.62	0.00	-197,762.33	33,829,242.08	4,998,027.45	4,317,088.95
Previous Year												
As on 31/03/2018	32,713,957.15	3,121,301.60	-	-	35,835,258.75	28,906,239.17	2,611,930.63	-	-	31,518,169.79	4,317,088.95	3,807,717.98

Notes to Financial Statements (Contd.)

NOTE 8 : NON CURRENT INVESTMENTS

Particulars	As at 31st March 2019		As at 31st March 2018	
	Number of Shares	Amount (₹)	Number of Shares	Amount (₹)
Non Trade Investments				
A) Investment in Quoted Equity Instruments				
Gujarat Telephone Cables	100	1,655.00	100	1,655.00
EMAMIINFRA	275000	42,90,000.00	275000	42,90,000.00
CESC	15000	36,51,965.65	15000	36,51,965.65
LUPIN			16154	1,52,87,176.10
NOIDATOLL			592081	1,25,72,956.09
BLUESTAR	12700	17,72,010.00	12700	17,72,010.00
SPECIALITY	10000	13,54,425.30	10000	13,54,425.30
MANUGRAPH	384665	1,21,74,647.25	384665	1,21,74,647.25
SBIN	34421	81,17,202.40		
TOTAL		3,13,61,905.60		5,11,04,835.39
B) Investment in Debt Mutual Funds				
HDFC MEDIUM TERM OPPORTUNITIES FUND			7311853.851	10,01,58,505.24
UTI BOND FUND			1351230.836	5,00,00,000.00
RELIANCE LIQUID FUND –CASH PLAN			92861.381	20,00,00,000.00
RELIANCE SHORT TERM FUND	1183501.982	3,00,00,000.00	1183501.982	3,00,00,000.00
RELIANCE LIQUID FUND-TREASURY PLAN	27150.816	10,00,00,000.00	27150.816	10,00,00,000.00
RELIANCE CORPORATE BOND FUND			4008080.29	5,00,00,000.00
ICICI PRUDENTIAL LIQUID FUND	400000.40	8,91,83,341.37	400000.40	8,91,83,341.37
TOTAL		21,91,83,341.37		61,93,41,846.61
TOTAL INVESTMENTS (A+B)		25,05,45,246.97		67,04,46,682.00

Note 8.1: Investment has been stated at Cost

Note 8.2: There is no significant Diminution in value of Investments as shown above

Note 8.3: Market value of Quoted Shares as on 31.03.2019 is ₹15,22,70,200/- (Previous Year ₹ 12,78,07,864/-)

NOTE 9 : LONG TERM LOANS & ADVANCES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Security Deposits with Exchanges & Vendors (Unsecured Considered Good)	10,13,92,892.71	3,24,59,592.71
Total	10,13,92,892.71	3,24,59,592.71

Notes to Financial Statements (Contd.)

NOTE 10: INVENTORIES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Stock in Trade		
Government Securities & Bonds	24,56,12,113.81	43,42,65,689.53
Debt Mutual Funds	36,46,56,217.07	7,09,39,605.55
Equity Mutual Funds & ETFs	13,58,88,657.72	20,07,17,280.48
Quoted Shares	40,60,50,452.40	41,86,67,404.10
Unquoted Shares	6,03,18,471.00	6,03,18,471.00
Warrants	0	3,93,76,200.00
Commodity	50,513,046.00	0
(Valued at cost or market price whichever is lower)		
Total	126,30,38,958.00	122,42,84,650.65

NOTE 11: TRADE RECEIVABLES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
A. Trade Receivables outstanding for a period of less than six months from the date they were due for payment		
Secured Considered Good	24,69,65,021.17	5,12,01,041.69
TOTAL	24,69,65,021.17	5,12,01,041.69
B. Trade Receivables outstanding for a period of more than six months from the date they were due for payment:		
(i) Secured Considered Good	13,91,141.35	18,29,212.27
(ii) Unsecured, Considered Doubtful	1,6,711.35	1,62,051.43
Less: Provision for Doubtful Debts for Current Year	0	0
TOTAL	15,52,852.70	19,91,263.70
GRAND TOTAL (A+B)	24,85,17,873.87	5,31,92,305.39

NOTE 12: CASH AND CASH EQUIVALENTS

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Balance with Banks in Current Accounts	24,09,48,664.34	3,43,81,256.85
Fixed Deposits (Refer Note-29)	1,50,93,50,000.00	99,71,80,000.00
Cash in Hand	2,93,846.13	7,43,813.50
Money Market Mutual Funds	66,00,32,820.00	102,00,00,000.00
TOTAL	241,06,25,330.47	205,23,05,070.35

Notes to Financial Statements (Contd.)

NOTE 13: SHORT TERM LOANS & ADVANCES

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
Sundry Advances		
Unsecured Considered Good	2,97,058.00	4,04,905.18
TOTAL	2,97,058.00	4,04,905.18

NOTE 14: OTHER CURRENT ASSETS

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
Income Tax Refundable	1,50,22,892.49	1,34,68,398.20
Accrued Fixed Deposit Interest	2,13,97,942.09	1,04,98,287.57
Service Tax/GST Credit	1,58,948.00	3,35,678.76
TOTAL	3,65,79,782.58	2,43,02,364.53

NOTE 15: REVENUE FROM OPERATIONS

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
Income from Securities Transaction	50,79,11,222.09	28,04,45,827.37
Interest Income	12,33,16,849.80	16,14,52,180.53
Dividend Income	5,70,56,489.18	12,95,01,347.47
Interest Tax Free	6,84,000.00	73,702.28
Less: Exchange Charges Directly Associated with revenue	(14,98,05,372.20)	(12,28,52,597.90)
TOTAL	53,91,63,188.87	44,86,20,459.75

NOTE 16: OTHER INCOME

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
Net Gain on Sale of Investments	13,22,32,945.03	17,11,20,396.16
Other Non Operating Income	1,71,662.32	16,411.19
TOTAL	13,24,04,607.35	17,11,36,807.35

Notes to Financial Statements (Contd.)

NOTE 17: EMPLOYEE BENEFITS EXPENSES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
Salaries, wages & Bonus	4,07,20,700.00	3,72,33,317.00
Contribution to Provident Fund	63,682.00	60,545.00
Contribution to ESI	21,637.00	20,163.00
Staff Welfare	0.00	25,536.00
TOTAL	4,08,06,019.00	3,73,39,561.00

NOTE 18: ADMINISTRATIVE & OTHER EXPENSES

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
A. ADMINISTRATIVE EXPENSES		
Advertisement	5,130.00	1,39,080.00
Bank Charges	75,094.61	17,717.20
Computer Repairs, Maintenance & License Fees	3,309,356.53	30,26,466.77
Conveyance	726,468.26	6,67,425.00
Electricity	888,810.40	8,83,557.10
Filing Fees	25,800.00	34,200.00
Insurance	45,839.00	30,254.00
Internet & Broadband Charges	177,839.61	2,26,013.38
Professional Fees	1,134,000.00	7,19,177.00
Magazines & Periodicals	63,683.00	38,948.00
Corporate Social Responsibility	5,360,000.00	40,00,000.00
Motor Car Expenses	468,080.59	3,87,820.00
Office Canteen Expenses	606,608.50	5,98,167.50
Office Expenses	898,328.81	7,83,813.71
Office Repairs & Maintenance	876,306.14	11,58,168.00
Photocopying	69,475.24	70,925.56
Postage & Courier	391,265.88	6,21,844.30
Printing & Stationary	459,304.26	5,89,793.20
Rates & Taxes	92,371.76	34,211.00
Sales Promotion Expenses	1,637,833.74	17,28,848.30
Rent	5,410,705.00	43,79,164.00
Telecommunications	916,231.67	11,20,072.27
Tour Expenses	751,462.41	7,99,388.37
Registrar Expenses	30,000.00	30,000.00
Director Sitting Fees	50,000.00	
Listing Fees	341,214.00	3,37,364.00
Audit Fees to Statutory Auditors	40,250.00	40,250.00
TOTAL	2,48,51,459.41	2,26,67,418.42

Notes to Financial Statements (Contd.)

NOTE 18: ADMINISTRATIVE & OTHER EXPENSES (Contd.)

Amount(₹)

Particulars	As at 31st March 2019	As at 31st March 2018
B. DIRECT EXPENSES		
Commission	22,791,940.33	1,73,52,524.52
SEBI Fees	7,857,608.14	68,28,210.35
Research Expenses	7,394,428.70	29,92,822.86
Leased Line & ISDN Charges	3,866,432.04	46,20,968.57
Trade Charges	10,365,304.56	11,34,0765.23
Bank Guarantee Charges	9,994.00	6,29,994.00
Settlement Fees to Depositories	2,324,784.86	29,72,202.10
DP Stamp Paper Expenses	19,575.00	39,180.00
Printing & Stationary- Depository	175,633.00	2,16,876.00
Postage & Courier-Depository	102,340.00	2,71,551.00
Staff Training Expenses	92,687.32	21,367.39
Delivery & Demat Books	79,201.00	1,08,374.00
TOTAL	5,50,79,928.95	4,73,94,836.02
GRAND TOTAL (A+B)	7,99,31,388.36	7,00,62,254.44

Note: Payment to statutory auditor is towards audit fees and tax audit fees

NOTE 19: CAPITAL COMMITMENTS

Estimated amount of contracts to be executed on capital account and not provided for as on 31st March 2019-Rs. NIL (31.03.2018-NIL)

NOTE 20: CONTINGENT LIABILITIES TO THE EXTENT NOT PROVIDED FOR

- A) Bank Guarantees amounting to ₹ NIL/- (previous year ₹ 6,00,00,000/-) given to Exchanges as margin, from banks against fixed deposit and units of mf and bond of ₹ NIL (previous year ₹ 3,00,00,000/-) and counter guarantee given by the company.
- B) SEBI had passed ad-interim order no. WTM/RKA/ISD/ 162/2014 dated 19.12.2014 in the matter of dealing in "First Financial Service Ltd" restraining East India Securities Ltd, among others, from accessing Securities Markets in its proprietary capacity. Confirmatory order was passed by SEBI on 14.06.2016.
Now SEBI vide its order dated 02.04.2018 has revoked the interim order against East India Securities Ltd and all the restraints therefore have been removed from the company in absence of any adverse findings against the company.
- C) Income Tax Assessment order dated 26/08/2016 for AY 2014-15 received by the company with demand of ₹ 7,45,64,360. The company has preferred appeal before CIT(Appeals) for additions made.

NOTE 21: DEFERRED TAX

In accordance with Accounting Standard -22 "Accounting for Taxes on Income", issued by The Institute of Chartered Accountants of India the company has accounted for deferred tax during the year. Consequently the Deferred tax Assets for the Financial Year 2018-19 ₹ 2,12,176.83 (Previous Year Deferred tax Assets ₹ 4,03,081.69) has been recorded by crediting to Profit and Loss Account.

Notes to Financial Statements (Contd.)

NOTE 22: EARNINGS PER SHARE

In accordance with Accounting Standard –20 “Earning per share” issued by The Institute of Chartered Accountants of India, basic and diluted earnings per share are calculated as below:-

Amount(₹)

Particulars	For the Year Ended 31st March 2019	For the Year Ended 31st March 2018
Net Profit/(Loss) for the year attributable to equity shareholders	44,27,48,189.44	42,90,12,568.72
Weighted Average number of Equity Shares	36,67,000.00	36,67,000.00
Basic earnings Per Share	120.74	116.99
Weighted Average number of Equity Shares for Diluted EPS	36,67,000.00	36,67,000.00
Diluted earnings Per Share	120.74	116.99

NOTE 23: RELATED PARTY DISCLOSURE WHERE TRANSACTIONS HAVE TAKEN PLACE

Name	Nature of Interest/Relation
VIVEK AGARWAL	Director
SANJAY KUMAR SHROFF	Managing Director
TAPAS KUMAR MAITY	Whole Time Director
KUNAL AGARWAL	Chief Financial Officer
ANUPAM JAIN	Company Secretary
A V COMMERCIAL COMPANY PRIVATE LIMITED	Group Entities
CHAPAL HOUSING PVT. LTD.	Group Entities
CHURAMANI HOUSING PVT LTD	Group Entities
EAST INDIA COMMODITIES PVT LTD	Group Entities
FINETHICAL TRADING PVT LTD	Group Entities
VALLEY DISTRIBUTORS LLP	Group Entities
AVANT GARDE RE ENERGY PVT LIMITED	Related Entity
AVANT GARDE SOFTWARE PVT LTD	Related Entity
DKO TRADING COMPANY LLP	Related Entity
MAMTA COMMERCIAL CO PRIVATE LIMITED	Related Entity
PRIMAVERA	Related Entity
TRACK PARTS CORPORATION	Related Entity
DANKUNI ESTATES PVT LTD	Related Entity
SPANDAN PROJECTS PVT LTD	Related Entity
NISHANT AGENCIES LLP	Related Entity
PUJA AGARWAL	Relative of Director
LAKSHMENDRA KUMAR AGARWAL & ORS HUF	Relative of Director
UMA SHANKAR AGARWAL & ORS HUF	Relative of Director
VIKASH AGARWALA & OTHERS (HUF)	Relative of Director
VIVEK AGARWAL & OTHERS	Relative of Director

Notes to Financial Statements (Contd.)

NOTE 23: RELATED PARTY DISCLOSURE WHERE TRANSACTIONS HAVE TAKEN PLACE (Contd.)

Name	Nature of Interest/Relation
LAKSHMENDRA KUMAR AGARWAL	Relative of Director
ADYA AGARWAL	Relative of Director
KUSUM AGARWAL	Relative of Director
MONICA AGARWAL	Relative of Director
SUSHILA AGARWAL	Relative of Director
UMA SHANKAR AGARWAL	Relative of Director
VIKASH AGARWAL	Relative of Director
INDRA KUMAR SHROFF	Relative of Director
KUSUM DEVI SHROFF	Relative of Director

A. Brokerage & Demat Charges Received from Related Parties During FY 2018-19

Name	Nature of Interest/Relation	Brokerage & Demat Charges
VIVEK AGARWAL	Director	283
A V COMMERCIAL COMPANY PRIVATE LIMITED	Group Entities	1,836
CHAPAL HOUSING PVT. LTD.	Group Entities	1,836
CHURAMANI HOUSING PVT LTD	Group Entities	7
EAST INDIA COMMODITIES PVT LTD	Group Entities	19,473
FINETHICAL TRADING PVT LTD	Group Entities	7
VALLEY DISTRIBUTORS LLP	Group Entities	2,190
AVANT GARDE RE ENERGY PVT LIMITED	Related Entity	392,781
AVANT GARDE SOFTWARE PVT LTD	Related Entity	1,140
MAMTA COMMERCIAL CO PRIVATE LIMITED	Related Entity	2,423
PRIMAVERA	Related Entity	62,84,122
PUJA AGARWAL	Relative of Director	3,353
LAKSHMENDRA KUMAR AGARWAL & ORS HUF	Relative of Director	10,251
UMA SHANKAR AGARWAL & ORS HUF	Relative of Director	3,353
VIKASH AGARWALA & OTHERS (HUF)	Relative of Director	3,353
VIVEK AGARWAL & OTHERS	Relative of Director	9,445
LAKSHMENDRA KUMAR AGARWAL	Relative of Director	54,813
ADYA AGARWAL	Relative of Director	3,423
KUSUM AGARWAL	Relative of Director	3,953
MONICA AGARWAL	Relative of Director	3,649
SUSHILA AGARWAL	Relative of Director	3,698
UMA SHANKAR AGARWAL	Relative of Director	4,367
VIKASH AGARWAL	Relative of Director	3,353
AKSHITA AGARWAL	Relative of Director	11,678
TAPAS KUMAR MAITY	Director	6,103
SANJAY KUMAR SHROFF	Director	5,718
INDRA KUMAR SHROFF	Relative of Director	5,883
KUSUM DEVI SHROFF	Relative of Director	5,883

Notes to Financial Statements (Contd.)

NOTE 23: RELATED PARTY DISCLOSURE WHERE TRANSACTIONS HAVE TAKEN PLACE (Contd.)

B. Outstanding Balance in Margin Account towards stock exchange obligation received from Related Parties (Trade Payables)

(Amount In ₹)

Name	Nature of Interest/Relation	Outstanding Balance as on 31.03.2019
AVANT GARDE RE ENERGY PVT LIMITED	Related Entity	96,49,238.40
PRIMAVERA	Related Entity	33,46,30,453.27
EAS T INDIA COMMODITIES PVT LTD	Related Entity	14,45,78,857.39

C. Salary Payment to Related Parties:

(Amount In ₹)

Name	Nature of Interest/Relation	Salary Paid During FY 2018-19
SANJAY KUMAR SHROFF	Managing Director	4,50,065.00
TAPAS KUMAR MAITY	Whole Time Director	3,14,226.00

D. Rent Paid to Related Parties:

(Amount In ₹)

Name	Nature of Interest/Relation	Rent Paid During FY 2018-19
AVANT GARDE SOFTWARE PVT LTD	RELATED ENTITY	90,000.00

E. Interest Paid/received:

(Amount In ₹)

Name	Nature of Interest/Relation	Interest Received/(Paid) during the year
A V COMMERCIAL CO PVT LTD	Group Entities	19,29,760

Notes to Financial Statements (Contd.)

Note 24: DISCLOSURES REQUIRED UNDER MICRO, SMALL AND MEDIUM ENTERPRISES DEVELOPMENT ACT, 2006

Particulars	Amount(₹)	
	As at 31st March 2019	As at 31st March 2018
(i) Principal amount remaining unpaid to any supplier as at the end of the accounting year.	Nil	Nil
(ii) Interest due thereon remaining unpaid to any supplier as at the end of the accounting year.	Nil	Nil
(iii) The amount of interest paid in terms of Section 16 of the Micro, Small and Medium Enterprises Development Act, 2006, along with the amounts of the payment made to the supplier beyond the appointed day.	Nil	Nil
(iv) The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006.	Nil	Nil
(v) The amount of interest accrued and remaining unpaid at the end of the accounting year.	Nil	Nil
(vi) The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid for the purpose of deductible expenditure under Section 23 of the Micro, Small and Medium Enterprises Development Act, 2006.	Nil	Nil

Dues to Micro and Small Enterprises have been determined to the extent such parties have been identified on the basis of information collected by the Management.

NOTE 25:

The Company's operations predominantly relate to one segment, viz., broking and financial services. The entire operations are organised and managed as one organisational unit with same set of risks and returns. Hence, same is considered as on single primary segment. Besides, the Company's operations are located only in India and hence, separate secondary geographical segment information is not disclosed.

NOTE 26:

Various debit and credit balances including sundry debtors, advances and sundry creditors are subject to confirmation and consequential reconciliation thereof with individual details.

NOTE 27:

The figures for the previous year have been regrouped/ restated wherever necessary to conform to the classification of the current year.

NOTE 28:

There was no employee during the year drawing remuneration to the extent as laid down in provisions of The Companies Act, 2013.

Notes to Financial Statements (Contd.)

NOTE 29:

Particulars	Amount as on 31st March 2019 (₹)
Total Fixed Deposit with Banks	150,93,50,000
Out of Above	
(i) Fixed Deposit having maturity of less than one year from 31.03.2018	893,650,000
(ii) Fixed Deposit having maturity of more than one year from 31.03.2018	615,700,000
(iii) Fixed Deposits Lien Marked Against Overdraft and Bank Guarantee	166,400,000
(iv) Fixed Deposits Submitted to Stock Exchanges as Margin	1,342,950,000

NOTE 30:

Sundry Debtors include ₹15,52,852.70 dues from parties (last year ₹19,91,263.70) which are outstanding for more than six months. In the opinion of management ₹1,61,711.35 (Previous Year ₹1,62,051.43) is considered to be doubtful. The management has further identified Rs Nil (Previous year ₹ NIL) as irrecoverable out of total doubtful debts of ₹ 1,61,711.35 (Previous Year ₹1,62,051.43) and has written off in the books of the company as provision for bad and doubtful debts.

NOTE 31: EMPLOYEE BENEFITS PLANS

Provident Fund and Employee State Insurance

The Company makes Provident Fund and Employee State Insurance contributions for qualifying employees. Under the plans, the Company is required to contribute a specified percentage of the payroll costs to fund the benefits. The Company has recognised Rs 63,682/- (Previous year: Rs 60,545/-) towards Provident Fund contributions and Rs.

21,637/- (Previous year: Rs. 20,163/-) towards Employee State Insurance contributions in the Statement of Profit and Loss. The contributions payable to these plans by the Company are at the rates specified in the rules of the schemes.

Gratuity

The company has not made any provision for Gratuity. As per management none of its employees had completed minimum term of employment hence provisions of Gratuity are not applicable to the company.

NOTE 32: INCOME & EXPENDITURE IN FOREIGN CURRENCY

The company has no Income & expenditure in foreign currency during current year and previous year.

Notes to Financial Statements (Contd.)

NOTE 33 : CORPORATE SOCIAL RESPONSIBILITIES

Note on Corporate Social Responsibility expenditure under Guidance Note on Accounting for Expenditure on Corporate Social Responsibility Activities issued by ICAI:

- (a) Gross amount required to be spent by the Company during the year: ₹ 53,58,337/-
 (b) Amount spent during the year on:

Activity	Paid in Cash	Yet to be Paid In Cash	Amount(₹)
			Total
Providing Free Residential Institution to Deprived Children	26,60,000	0	26,60,000
Empowerment of Local poor children by way of education and Other Facilities	4,00,000	0	4,00,000
Uplift of deprived and underprivileged by way of Healthcare and Education Facilities	6,00,000	0	6,00,000
Education, Environment, Rural Development and Human Rights related issues	6,00,000	0	6,00,000
Help to deceased of Indian Paramilitary Forces	10,00,000	0	10,00,000
Animal Upliftment	1,00,000	0	1,00,000
Total	53,60,000	0	53,60,000

NOTE 34:

Balance of Loans & Advances, Debtors & Creditors are subject to confirmation and reconciliation

NOTE 35:

Company does not have any interest in Joint Venture

NOTE 36:

The Company has not adopted Indian Accounting Standards (Ind AS) as it is not applicable to securities listed on SME Exchange platform.

Significant Accounting Policies (Refer Note-1)

Notes Mentioned above form an integral part of Financial Statements

As per our report of event date attached

For **Jain Sonu & Associates**

Chartered Accountants

FRN-324386E

Sonu Jain

Partner

Membership No-060015

Place: Kolkata

Date: May 28, 2019

For and on behalf of Board of Directors of
East India Securities Ltd

Vivek Agarwal

Chairman

DIN-00768635

Sanjay Kr Shroff

Managing Director

DIN-02610391



East India Securities Ltd
Excellent | Investment | Solutions

EAST INDIA SECURITIES LTD

CIN-L67120WB1995PLC072026
Registered Office- 10/1D, Mercantile Building, 03rd Floor,
Lalbazar Street, Kolkata-700001
Corporate office- DA-14, Salt Lake, Kolkata-700064
Phone- 033-40205929/03/13, Fax- 033-40205914
Website: www.eisec.com, Email- mail@eisec.com

NOTICE OF ANNUAL GENERAL MEETING

Notice is hereby given that the 24th Annual General Meeting of East India Securities Limited will be held on Friday, 27th September, 2019 at 11:00 AM at DH-6/31, Premises No- 02/362, Action Area-1D, New Town, Rajarhat, Kolkata- 700156 to transact the following business:

ORDINARY BUSINESS:

1. To receive, consider and adopt the audited financial statements for the financial year ended 31st March, 2019 and the Reports of the Directors and Auditors thereon.
2. To appoint a Director in place of Mr. Vivek Agarwal (DIN 00768635), who retires by rotation and being eligible, offers himself for re-appointment.
3. To appoint a Director in place of Mr. Sanjay Kumar Shroff (DIN 02610391), who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint Auditors in place of M/s Jain Sonu & Associates, Chartered Accountants, Kolkata and fix their remuneration and in this regard, to consider and if thought fit, to pass the following resolution as an ordinary resolution:

“RESOLVED THAT pursuant to the provisions of section 139, 140, 141, 142 and other applicable provisions, if any, of the Companies Act, 2013 and the rules made there under, M/S. Rinku Jain & Co, Chartered Accountants, M No- 303262, FRN-327805E, be and are hereby appointed as the Statutory Auditors of the company in place of M/s Jain Sonu & Associates, the retiring Auditors of the company, to hold office from the conclusion of the 24th Annual General Meeting until the conclusion of the 29th Annual General Meeting subject to approval of statutory authorities as may be required and ratification at every annual general meeting, on such remuneration as may be approved by the Audit Committee of the Board”.

SPECIAL BUSINESS

There is no special business

By Order of the Board
East India Securities Limited

Place: Kolkata
Date: 30th Aug 2019

Anupam Jain
Company Secretary

NOTES:

A A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON POLL ON HIS / HER BEHALF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. Pursuant to Section 105 of the Companies Act, 2013, a person can act as a Proxy on behalf of not more than fifty members holding in aggregate not more than ten percent of the total share capital of the Company carrying voting rights. Members holding more than ten percent of the total share capital of the Company carrying voting rights may appoint a single person as Proxy, who shall not act as a Proxy for any other Member. If a Proxy is appointed for more than fifty Members, the Proxy shall choose any fifty Members and confirm the same to the Company not later than 48

hours before the commencement of the meeting. In case, the Proxy fails to do so, the first fifty proxies received by the Company shall be considered as valid. The instrument of Proxy, in order to be effective, should be deposited, either in person or through post, at the Registered Office of the Company, duly completed and signed, not later than 48 hours before the commencement of the meeting. A Proxy Form is annexed to this Report. Proxies submitted on behalf of limited companies, societies, etc., must be supported by an appropriate resolution / authority, as applicable.

B Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 relating to the Special Business to be transacted at the Annual General Meeting is not applicable as there is no special business.

- C** Corporate Members intending to send their authorised representatives to attend the Annual General Meeting, pursuant to Section 113 of the Companies Act, 2013, are requested to send to the Company, a certified copy of relevant Board Resolution together with the respective specimen signatures of those representative(s) authorised under the said resolution to attend and vote on their behalf at the meeting.
- D** Route-map of the AGM venue, pursuant to the Secretarial Standard on General Meetings, is also annexed.
- E** In terms of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014, the Resolutions for consideration at this AGM will be transacted through remote e-voting (facility to cast vote from a place other than the venue of the AGM) and also e-voting at the AGM venue, for which purpose the Board of Directors of the Company ('the Board') have engaged the services of NSDL. The Board has appointed Mr.Hitesh Bhanshali, a practicing Company Secretary , 9/7, Kings Road, Howrah-711101 as the Scrutinizer for this purpose.
- F** The facility for voting will be available at the AGM venue to those Members who do not cast their votes by remote e-voting prior to the AGM. Members, who cast their votes by remote e-voting, may attend the AGM but will not be entitled to cast their votes once again.
- G** Voting rights will be reckoned on the paid-up value of shares registered in the name of the Members as on 20th September 2019 . Only those Members whose names are recorded in the Register of Members of the Company or in the Register of Beneficial Owners maintained by the Depositories as on the cut-off date i.e. 20th September 2019 will be entitled to cast their votes by remote e-voting or e-voting at the AGM venue. A person who is not a Member on the cut-off date should accordingly treat this Notice as for information purposes only.
- H** Members may visit the Company's corporate website to view the Financial Statements or access information pertaining to the Company. Queries, if any, should be sent at least 10 days before the AGM to the Company Secretary at the Registered Office of the Company.
- I** Members are required to bring their admission slips to the AGM. It will not be possible to provide duplicate admission slips or copies of the Report and Accounts at the AGM venue.
- J** The procedure with respect to remote e-voting is provided below:-

The way to vote electronically on NSDL e-Voting system consists of "Two Steps" which are mentioned below:

Step 1 : Log-in to NSDL e-Voting system at <https://www.evoting.nsdl.com/>

Step 2 : Cast your vote electronically on NSDL e-Voting system.

Details on Step 1 is mentioned below:

How to Log-in to NSDL e-Voting website?

1. Visit the e-Voting website of NSDL. Open web browser by typing the following URL: <https://www.evoting.nsdl.com/> either on a Personal Computer or on a mobile.
2. Once the home page of e-Voting system is launched, click on the icon "Login" which is available under 'Shareholders' section.
3. A new screen will open. You will have to enter your User ID, your Password and a Verification Code as shown on the screen.

Alternatively, if you are registered for NSDL e-services i.e. IDEAS, you can log-in at <https://eservices.nsdl.com/> with your existing IDEAS login. Once you log-in to NSDL e-services after using your log-in credentials, click on e-Voting and you can proceed to Step 2 i.e. Cast your vote electronically.

4. Your User ID details are given below :

Manner of holding shares i.e. Demat (NSDL or CDSL) or Physical	Your User ID is:
a) For Members who hold shares in demat account with NSDL. 12*****	8 Character DP ID followed by 8 Digit Client ID For example if your DP ID is IN300*** and Client ID is 12***** then your user ID is IN300***12*****.
b) For Members who hold shares in demat account with CDSL.	16 Digit Beneficiary ID For example if your Beneficiary ID is 12***** then your user ID is 12*****.
c) For Members holding shares in Physical Form.	EVEN Number followed by Folio Number registered with the company For example if folio number is 001*** and EVEN is 101456 then user ID is 101456001***

5. Your password details are given below:

- a) If you are already registered for e-Voting, then you can use your existing password to login and cast your vote.
- b) If you are using NSDL e-Voting system for the first time, you will need to retrieve the 'initial password' which was communicated to you. Once you retrieve your 'initial password', you need to enter the 'initial password' and the system will force you to change your password.
- c) How to retrieve your 'initial password'?
 - (i) If your email ID is registered in your demat account or with the company, your 'initial password' is communicated to you on your email ID. Trace the email sent to you from NSDL from your mailbox. Open the email and open the attachment i.e. a .pdf file. Open the .pdf file. The password to open the .pdf file is your 8 digit client ID for NSDL account, last 8 digits of client ID for CDSL account or folio number for shares held in physical form. The .pdf file contains your 'User ID' and your 'initial password'.
 - (ii) If your email ID is not registered, your 'initial password' is communicated to you on your postal address.

6. If you are unable to retrieve or have not received the "Initial password" or have forgotten your password:

- a) Click on "Forgot User Details/Password?" (If you are holding shares in your demat account with NSDL or CDSL) option available on www.evoting.nsdl.com.
 - b) Physical User Reset Password?" (If you are holding shares in physical mode) option available on www.evoting.nsdl.com.
 - c) If you are still unable to get the password by aforesaid two options, you can send a request at evoting@nsdl.co.in mentioning your demat account number/folio number, your PAN, your name and your registered address.
 - d) Members can also use the OTP (One Time Password) based login for casting the votes on the e-Voting system of NSDL.
7. After entering your password, tick on Agree to "Terms and Conditions" by selecting on the check box.
 8. Now, you will have to click on "Login" button.
 9. After you click on the "Login" button, Home page of e-Voting will open.

Details on Step 2 is given below:

How to cast your vote electronically on NSDL e-Voting system?

1. After successful login at Step 1, you will be able to see the Home page of e-Voting. Click on e-Voting. Then, click on Active Voting Cycles.
2. After click on Active Voting Cycles, you will be able to see all the companies "EVEN" in which you are holding shares and whose voting cycle is in active status.
3. Select "EVEN" of company for which you wish to cast your vote.
4. Now you are ready for e-Voting as the Voting page opens.
5. Cast your vote by selecting appropriate options i.e. assent or dissent, verify/modify the number of shares for which you wish to cast your vote and click on "Submit" and also "Confirm" when prompted.
6. Upon confirmation, the message "Vote cast successfully" will be displayed.
7. You can also take the printout of the votes cast by you by clicking on the print option on the confirmation page.
8. Once you confirm your vote on the resolution, you will not be allowed to modify your vote.

General Guidelines for shareholders

1. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer by e-mail to cs_corp@eisec.com with a copy marked to evoting@nsdl.co.in.
2. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential. Login to the e-voting website will be disabled upon five unsuccessful attempts to key in the correct password. In such an event, you will need to go through the "Forgot User Details/Password?" or "Physical User Reset Password?" option available on www.evoting.nsdl.com to reset the password.
3. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the download section of www.evoting.nsdl.com or call on toll free no.: 1800-222-990 or send a request at evoting@nsdl.co.in

K Remote e-voting will commence at 09:00 AM IST on 24th Sep 2019 and end at 05:00 PM on 26th Sep 2019, when remote e-voting will be blocked by NSDL.

L General Information

- a) There will be one vote for every Client ID No. / Registered Folio No. irrespective of the number of joint holders. Only such joint holder who is higher in the order of names as per the Register of Members of the Company shall be entitled to vote.
- b) The Results of voting will be declared within 48 hours from the conclusion of the AGM and the Resolutions will be deemed to be passed on the date of the AGM, subject to receipt of requisite number of votes. The declared Results, along with the Scrutinizer's Report, will be available forthwith on the Company's corporate website www.eisec.com under the section 'Investor's Corner' and on the website of NSDL; such Results will also be forwarded to the BSE Limited, where the Company's shares are listed.
- c) The Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 permits Companies to mail electronic copies of the Annual Report to those members who have registered their e-mail addresses with the Company / Depository Participant, unless Members have requested for a

hard copy of the same. Accordingly, the Annual Report 2018-19 is being sent in electronic mode to the Members whose email addresses are registered with the Company / Depository Participant unless communication is received to the contrary. Printed copies of the documents shall be mailed to members who have not registered their email addresses with the Company/Depository Participant or have requested for the same. For members who have not registered their email address, physical copies of the Annual Report for FY 2018-19 are being sent in the permitted mode. To support the 'Green Initiative', the members who have not registered their e-mail addresses are requested to register / update the same with Registrars/depository participant(s).

- d) The Company has paid the listing fees to BSE Limited, where the securities of the Company are listed.
- e) The Notice of the 24TH Annual General Meeting along with the Annual Report 2018-19 will be available on the Company's website www.eisec.com.
- f) Members are requested to address all correspondences to East India Securities Limited, DA-14, Salt Lake, Kolkata-700064.

EXPLANATORY STATEMENT PURSUANT TO SECTION 102 OF THE COMPANIES ACT, 2013

There being no Special Business Explanatory Statement Pursuant to Section 102 of The Companies Act 2013 is not required.

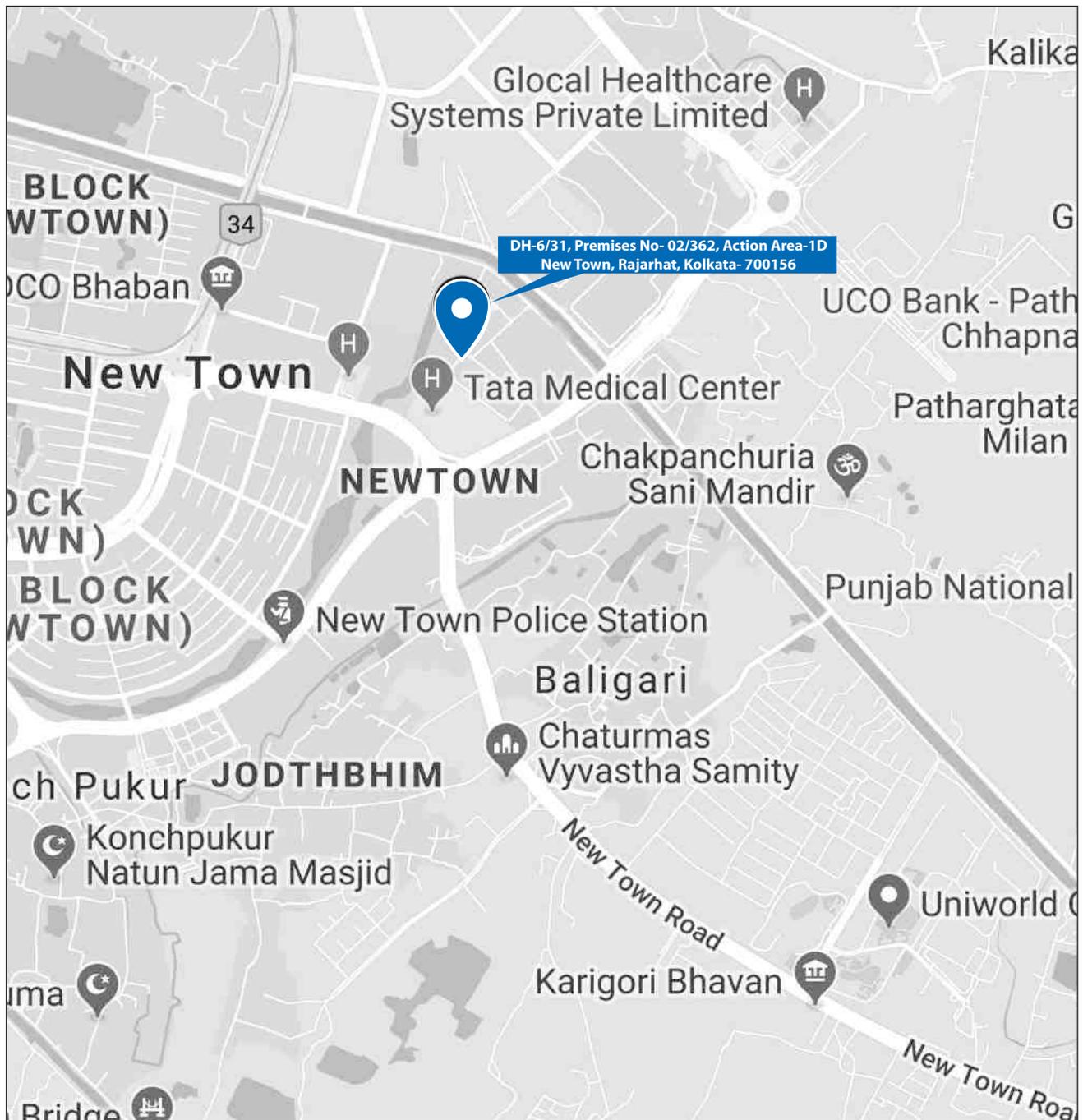
Details of Directors seeking re-appointment/appointment at the forthcoming Annual General Meeting Disclosure pursuant to Regulation 26(4) and Regulation 36 of SEBI (LODR) Regulations, 2015 & Secretarial Standards issued by ICSI

Name of Director	Mr. Vivek Agarwal	Mr. Sanjay Kumar Shroff
Date of Birth	25th December 1971	15th April 1971
Age	47 Years	47 Years
Date of First Appointment	30th November 1998	03rd Aug 2015
Expertise in specific General Functional area	<p>In 1995, promoted East India Securities Limited which took up membership of the National Stock Exchange of India Limited. The company grew from strength to strength and was one of the pioneers of the "de-mat revolution" by becoming one of the first Depository Participants of National Securities Depository Limited and later also of Central Depository Services Limited.</p> <p>He is very well known in financial markets and is often invited as a speaker at various seminars on Futures & Options, Capital Markets and Finance. In his ever-continuing pursuit of knowledge and skill enhancement, he has got himself certified by NSE as a qualified person in various fields like Capital Markets, Depository Operations, Derivatives and Mutual Funds. He is recognized by AMFI as a qualified Mutual Funds Investment consultant.</p> <p>He served for 2 years as an invitee to National Stock Exchange's Committee on Settlement Issues and as an arbitrator in its Dispute Resolution Committee</p> <p>He is very well read on stock market corporate analysis and is a believer in the investment theories of Warren Buffet, Peter Lynch and Graham. He has ambitious plans of floating a mutual fund in the distant future.</p>	<p>He has been managing affairs of the company since taking charge as director and having a vast experience of more than 20 Years in the field of Stock Market. He is well versed with compliance and other rules and regulations and backoffice system of Stock broking. He has also vast experience in the field of demat services offered by the company.</p>

Qualification	Graduation in Commerce	Graduation in Commerce
Shareholding in the Company	1.15 Percent	Nil
List of outside Directorships held Companies	DANKUNI ESTATES PRIVATE LIMITED MERITRADE ENTERPRISES PRIVATE LIMITED GLOBAL WOOL ALLIANCE PRIVATE LIMITED GUNOUJALAI PROPERTIES PVT LTD FINETHICAL TRADING PRIVATE LIMITED NEHA PROPERTIES PVT LTD ANANYA PROPERTIES PVT. LTD. AVANT GARDE RE-ENERGY PRIVATE LIMITED CHAMPAK PROPERTIES PVT LTD. EAST INDIA COMMODITIES PRIVATE LIMITED GAJADHARAYA PROPERTIES PVT.LTD. KARUKARYA EMPORIUM PVT LTD SPANDAN PROJECTS PVT LTD A.V. COMMERCIAL COMPANY PVT. LTD.	FINETHICAL TRADING PRIVATE LIMITED CHIRANTAN HOUSING PVT. LTD. ANANYA PROPERTIES PVT. LTD. GUNOUJALAI PROPERTIES PVT LTD AVANT GARDE SOFTWARE PRIVATE LIMITED GAJADHARAYA PROPERTIES PVT.LTD. KARUKARYA EMPORIUM PVT LTD SPANDAN PROJECTS PVT LTD A.V. COMMERCIAL COMPANY PVT. LTD. CHAMPAK PROPERTIES PVT.LTD. AVANT GARDE RE-ENERGY PRIVATE LIMITED EASTERN METALLIZING CO PVT LTD NEHA PROPERTIES PVT LTD AMBIENCE PROPERTIES LIMITED
Chairman / Member of the Committee of the Board of Directors of the Company	Chairman Member of Shareholder Relationship Committee Chairman of Corporate Social Responsibility Committee Member of Nomination and Remuneration Committee	Managing Director of the Company Member of Audit Committee Member of CSR Committee
Chairman / Member of the Committee of Directors of other Public Limited Companies in which he/she is a Director: a) Audit Committee b) Shareholders Committee	Nil	Nil

Note: Pursuant to Regulation 26 of the Listing Regulations, only two Committee viz. Audit Committee and Stakeholders Committee have been considered.

Route map for the venue of the Annual General Meeting



DH-6/31, Premises No- 02/362, Action Area-1D, New Town, Rajarhat, Kolkata- 700156



East India Securities Ltd
Excellent | Investment | Solutions

EAST INDIA SECURITIES LTD

CIN-L67120WB1995PLC072026
Registered Office- 10/1D, Mercantile Building, 03rd Floor,
Lalbazar Street, Kolkata-700001
Corporate office- DA-14, Salt Lake, Kolkata-700064
Phone- 033-40205929/03/13, Fax- 033-40205914
Website: www.eisec.com, Email- mail@eisec.com

Form No. MGT-11

PROXY FORM

*[Pursuant to Section 105(6) of the Companies Act, 2013 and Rule 19(3)
of the Companies (Management and Administration) Rules, 2014]*

Name of the Member(s) : _____

Registered address : _____

E-mail ID : _____

Folio No. / DP ID and Client ID : _____

I/We, being the Member(s) of _____ Shares of the above named Company, hereby appoint.

1. Name : _____ E-Mail ID : _____

Address : _____

Signature _____ or failing him/her

2. Name : _____ E-Mail ID : _____

Address : _____

Signature _____ or failing him/her

3. Name : _____ E-Mail ID : _____

Address : _____

Signature _____ or failing him/her

as my/our proxy to attend and vote (on a poll) for me/us and my/our behalf at the 24th Annual General Meeting, to be held on Friday, 27th September, 2019 at 11:00 AM at DH-6/31, Premises No- 02/362, Action Area-1D, New Town, Rajarhat, Kolkata-700156 and at any adjournment thereof in respect of such resolutions and in such manner as are indicated below:

I/We wish my above proxy(ies) to vote in the manner as indicated in the box below:

Resolution No.	Description	For*	Against*
ORDINARY BUSINESS			
01	Adoption of the audited financial statements for the financial year ended 31st March, 2019 and the Reports of the Directors and Auditors thereon		
02	Reappointment of Mr. Vivek Agarwal (DIN 00768635) as a director of the company, who retires by rotation and being eligible, offers himself for re-appointment		
03	Reappointment of Mr. Sanjay Kumar Shroff (DIN 02610391), as a Director of the Company who retires by rotation and being eligible, offers himself for re-appointment		
04	To appoint of M/s Rinku Jain & Co, Chartered Accountants, Kolkata as Statutory Auditors		

Signed this day of2019

Signature of Shareholder _____

Signature of first proxy holder _____

Signature of second proxy holder _____

Signature of third proxy holder _____

**Affix a
Re. 1/-
Revenue
Stamp**

* Please Put a (✓) in the appropriate column against the resolution as indicated in the Box. Alternatively, you may mention the number of shares in the appropriate column in respect of which you would like your proxy to vote. If you leave all the columns blank against any or all the resolutions, your proxy will be entitled to vote in the manner as he/she thinks appropriate.

Notes:

1. This Form of proxy in order to be effective should be duly completed and deposited at the Registered Office of the Company, not less than 48 hours before the commencement of the meeting.
2. A proxy need not be a Member of the Company.
3. In case the Member appointing proxy is a body corporate, the proxy form should be signed under its seal or be signed by an officer or an attorney duly authorised by it and an authenticated copy of such authorisation should be attached to the proxy form.
4. A person can act as proxy on behalf of such number of Members not exceeding fifty and holding in the aggregate not more than ten percent of the total share capital of the Company carrying voting rights. Further, a Member holding more than ten percent of the total share capital of the Company carrying voting rights, may appoint a single person as proxy and such person shall not act as proxy for any other person or Member.
5. Appointing a proxy does not prevent a Member from attending the meeting in person if he/she so wishes.
6. In case of joint holders, the signature of any one holder will be sufficient, but names of all the joint holders should be stated.



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EAST INDIA SECURITIES LTD

CIN-L67120WB1995PLC072026
Registered Office- 10/1D, Mercantile Building, 03rd Floor,
Lalbazar Street, Kolkata-700001
Corporate office- DA-14, Salt Lake, Kolkata-700064
Phone- 033-40205929/03/13, Fax- 033-40205914
Website: www.eisec.com, Email- mail@eisec.com

ATTENDANCE SLIP

I hereby record my presence at the Shareholders 24th ANNUAL GENERAL MEETING of the Company held on Friday, 27th September, 2019 at 11:00 AM at DH-6/31, Premises No- 02/362, Action Area-1D, New Town, Rajarhat, Kolkata- 700156

Full Name of Shareholder _____

(in block capitals)

Signature

DP ID No.* _____ & Client ID _____

* Applicable for members holding shares in electronic form.

Full name of Proxy _____

(in block capitals)

Signature

NOTE:

Shareholder/Proxy holder desiring to attend the meeting should bring his copy of the Annual Report for reference at the meeting.

Member/Proxy must hand over the duly signed attendance slip at the venue

Shareholders attending the Meeting in person or by Proxy are requested to complete the attendance slip and hand it over at the entrance of the meeting hall.



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