Vice President<br>Listing Department<br>National Stock Exchange of India<br>Exchange Plaza,<br>Plot No. C/1, G-Block,<br>Bandra-Kurla Complex,<br>Bandra (East) Mumbai - 400051

## General Manager

Listing Department
BSE Limited
Phiroze Jejeebhoy Towers,
Dalal Street,
Mumbai - 400001

## Sub: Notice of $22^{\text {nd }}$ Annual General Meeting \& Annual Report for the FY 2021-22

Dear Sir/ Madam,
Pursuant to Regulation 34 of the Securities and Exchange Board of India (Listing Obligation and Disclosure Requirements) Regulations, 2015, we enclose herewith the Integrated Annual Report \& the Business Responsibility Report for the FY 2021-22, along with the Notice of the $22^{\text {nd }}$ Annual General Meeting of the Company, to be held on Monday, August 29, 2022, at 12:00 PM (IST), through Video Conference / Other Audio-Visual Means facility, without the physical presence of the Members at a common venue.

The Integrated Annual Report and the Notice of AGM is also uploaded on the Company's website www.sbilife.co.in

Key information pertaining to $22^{\text {nd }}$ Annual General Meeting

| Particulars | Details |
| :--- | :--- |
| Time and date of AGM | 12:00 PM (IST), Monday, August 29, 2022 |
| Mode | Video Conference or Other Audio-Visual Means |
| Cut-off date for e-voting | Monday, August 22, 2022 |
| E-voting start time and date | 09:00 AM IT, Thursday, August 25, 2022 |
| E-voting end time and date | 05:00 PM IST, Sunday, August 28, 2022 |

This is for your information and records.
Yours faithfully,
Vinod
Vijay
Koyande
and
Vinod Koyande
Company Secretary
ACS No. 33696

## Encl.: As above

# (1)SBILife 

Apne liye. Apno ke liye.

# SBI LIFE INSURANCE COMPANY LIMITED 

Registered Office: "Natraj", M.V. Road \& Western Express Highway Junction, Andheri (East), Mumbai - 400069

CIN: L99999MH2000PLC129113; Tel: 022-6191 0000; Fax: 022-6191 0517
Website: www.sbilife.co.in; Email: investor@sbilife.co.in

## NOTICE OF 22ND ANNUAL GENERAL MEETING

NOTICE is hereby given that the $22^{\text {nd }}$ Annual General Meeting ("AGM") of the members of SBI Life Insurance Company Limited ("the Company", and such members, the "Members") will be held on Monday August 29, 2022 at 12:00 PM (IST) through Video Conference (VC) or Other Audio-Visual Means (OAVM) facility, to transact the following businesses.

## ORDINARY BUSINESS

1. To receive, consider and adopt the Revenue Account, Profit and Loss Account and Receipts and Payments Account for the financial year ended March 31, 2022 and the Balance Sheet of the Company as at March 31, 2022, together with the reports of the Board of Directors of the Company ("Board"), report of the Statutory Auditors of the Company ("Auditors") and comments of the Comptroller and Auditor General of India ("CAG").
2. To confirm the interim dividend declared by the Board of Directors on March 22, 2022 as final dividend for the year ended March 31, 2022.
3. To consider and to pass the following resolution as an Ordinary Resolution for fixation of remuneration of the Statutory Auditors of the Company in accordance with the section 142 of the Companies Act, 2013, as yet to be appointed by the Comptroller and Auditor General of India, for the financial year 2022-23 in furtherance of its powers embodied within Section 139 of Companies Act, 2013, as amended and read with applicable notifications issued thereunder:
"RESOLVED THAT in accordance with Section 142 of Companies Act, 2013, as amended and read with the applicable notifications issued thereunder and applicable notifications of the Comptroller and Auditor General of India ("CAG"), the remuneration payable to the Statutory Auditors of the Company ("Auditors") for the financial year 2022-23, is fixed at ₹ 58 lakhs (₹ 29 lakhs each) for annual audit and ₹ 15 lakhs (₹ 7.50 lakhs each) for half year audit and ₹ 20 lakhs (₹5 Lakhs each for June and December quarter) for limited review plus applicable taxes and reimbursement of out of pocket expenses incurred by the Auditors, if any, in connection with the audit of the accounts of the Company for the financial year 2022-23 be and is hereby approved".

## SPECIAL BUSINESS

4. To consider, and if thought fit, to pass the following resolution as an Ordinary Resolution for revision in the remuneration of Mr. Mahesh Kumar Sharma (DIN: 08740737), Managing Director \& Chief Executive Officer (CEO) of the Company:
"RESOLVED THAT in furtherance to the recommendation of the Nomination and Remuneration Committee and Board of Directors and pursuant to Section 34A of the Insurance Act, 1938 , as amended and read with applicable notifications issued thereunder ("Insurance Act") and other applicable provisions of the Insurance Act, if any, applicable Guidelines issued by the Insurance Regulatory and Development Authority of India ("IRDAI") from time to time and pursuant to Sections 196 and 197 of Companies Act 2013 read with Schedule V of Companies Act 2013 and other applicable provisions of the Companies Act, 2013 (the "Act"), as amended and read with the applicable notifications issued thereunder (the "Companies Act, 2013") and provisions of the Articles of Association of the Company, approval of members be and is hereby accorded to the revision in remuneration, subject to the approval of IRDAI, of Mr. Mahesh Kumar Sharma (DIN: 08740737), Managing Director \& CEO of the Company, with effect from April 1, 2022:

| Particulars | Amount (₹ p.a. in millions) |
| :--- | ---: |
| Basic | 2.47 |
| Allowances / Perquisites* | 2.75 |
| Retiral benefits | 0.25 |
| * excluding perquisites such as furnished house, vehicle etc. provided by the Company and Performance bonus |  |

* excluding perquisites such as furnished house, vehicle etc. provided by the Company and Performance bonus (maximum) of $35 \%$ of Gross salary in accordance with SBI terms and conditions.

RESOLVED FURTHER THAT the remuneration payable to Mr. Mahesh Kumar Sharma, Managing Director \& CEO of the Company, shall not exceed the limits laid down under Sections 197 and 198 of Companies Act 2013 read with the Rules framed thereunder including any statutory modifications or re-enactment thereof;

RESOLVED FURTHER THAT the Board of Directors of the Company or Nomination \& Remuneration Committee or any Committee thereof and / or the Chief Financial Officer and / or the Company Secretary of the Company be and is/ are hereby authorised to do all such acts, deeds, matters and things, as they may consider necessary, expedient or desirable for giving effect to the foregoing resolution and to settle any question or doubt that may arise in relation thereto."
5. To consider, and if thought fit, to pass the following resolution as a Special Resolution for Alteration of Articles of Association of the Company
"RESOLVED THAT pursuant to the provisions of Section 14 and other applicable provisions, if any, of the Companies Act, 2013, the Rules made thereunder (including any statutory amendment(s) or modification(s) or re-enactment thereof, for the time being in force), and subject to regulatory approvals, to the extent required or necessary, the Members of the Company hereby approve the following alterations to the Articles of Association of the Company:
a) The Article 132 of the Articles of Association shall be substituted by the following:

Until otherwise determined by a Special Resolution of the Company and subject to the provisions of Section 149 of the Act, the number of directors shall not be less than three nor more than Fifteen including Independent Directors, Woman Director, Nominee Directors and Debenture Directors.
b) The proviso to Article 140 of the Articles of Association to be substituted by the following:

The Board of Directors of the Company, subject to the provisions of the Act and other statutory provisions applicable, shall have the power to appoint a person, not being a person holding any alternate directorship for any other director in the Company, to act as an alternate director for a director during his absence for a period of not less than three months from India. Provided that no person shall be appointed as an alternate director for an independent director unless he is qualified to be appointed as an independent director under the provisions of this Act. Provided further that an alternate director shall not hold office for a period longer than that permissible to the director in whose place he has been appointed and shall vacate the office if and when the director in whose place he has been appointed returns to India. Provided also that if the term of office of the original director is determined before he so returns to India, any provision for the automatic re-appointment of retiring directors in default of another appointment shall apply to the original, and not to the alternate director.
c) The Part (i) to Article 173 of the Articles of Association to be substituted by the following:

The quorum for the Meetings of the Board, including any Committee thereof, shall be presence of one third of the Directors or two Directors, whichever is higher. For the avoidance of doubt, it is clarified that the participation of directors by video conferencing or other audio-visual means shall also be counted for the purposes of quorum.
d) The Part (xxvi) to Article 187 of the Article of Association to be substituted by the following:

Subject to applicable law and provisions of these Articles, the following matters are required to be mandatorily brought before the Board for their consideration:
(i) Development of the business plan, approval of any change to, or any update of, the business plan and each annual budget of the Company;
(ii) The introduction and terms of any employee share option scheme, subject to such scheme having been considered, approved and recommended to the Board by the Nomination and Remuneration Committee;
(iii) The development of or variations to the human resource policy;
(iv) Development of, or variations to, the products policy, compliance policy and risk management policy of the Company; and
(v) Any transaction / series of transactions between the Company and State Bank (or any group company of State Bank) where the underlying value of such transaction (or series of transactions) exceeds ₹ 100 million.
e) The Part (iv) to Article 202 of the Article of Association shall be omitted.

RESOLVED FURTHER THAT the Board of Directors, or any Committee thereof as authorised by the Board of Directors, be and is / are hereby severally authorized to undertake all such acts, deeds, matters and things, as they may consider necessary, expedient or desirable for giving effect to the foregoing resolution, and to settle any question or doubt that may arise in relation thereto and to delegate all or any of its powers herein conferred to any director(s) and /or officer(s) of the Company."
6. To consider and if thought fit, to pass the following resolution as an Ordinary Resolution for Appointment of Mr. Swaminathan Janakiraman (DIN: 08516241) as a Nominee Director:
"RESOLVED THAT pursuant to Section 161 and other applicable provisions of the Companies Act, 2013, and the rules made thereunder, Regulation 17(1C) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (including any statutory amendments thereto or re-enactment thereof for the time being in force), Articles of Association of the Company, Section 35A and other applicable provisions of the SBI Act and based on the recommendation of Nomination and Remuneration Committee, nomination letter dated July 13, 2022 received from State Bank of India, the consent of the members of the Company be and is hereby accorded for the appointment of Mr. Swaminathan Janakiraman (DIN: 08516241), as a Nominee Director on the Board of the Company w.e.f. July 20, 2022.

RESOLVED FURTHER THAT the Board of Directors of the Company or the Nomination \& Remuneration Committee or any Committee thereof and / or the Chief Financial Officer and / or the Company Secretary of the Company be and is/ are hereby authorised to do all such acts, deeds, matters and things, as they may consider necessary, expedient or desirable for giving effect to the foregoing resolution and to settle any question or doubt that may arise in relation thereto."

Place: Mumbai
Date: July 28, 2022
Registered Office:
"Natraj", M.V. Road, Western Express Highway Junction,
Andheri (East), Mumbai - 400069
CIN - L99999MH2000PLC129113

## NOTES

I. The Explanatory Statement setting out the material facts pursuant to Section 102 of the Companies Act, 2013 as amended and read with applicable notifications issued thereunder (the "Companies Act, 2013"), in relation to the item nos. 4 to 6 forming part of Special Business in the Notice set out above is annexed hereto, which are considered to be unavoidable by the Board of Directors, forms part of this Notice.
II. The Company believes that Annual General Meeting ("AGM") is a forum which provides to the shareholders an opportunity to interact with the Board of Directors ("the Board") and its Senior Management team. Pursuant to the Circular No. 21/2021 dated December 14, 2021, which is in continuation of Ministry's General Circular No. 20/2020 dated May 5, 2020 read with Circular No. 14/ 2020 dated April 8, 2020 and Circular No. 17/ 2020 dated April 13, 2020, General Circular No. 02/2021 dated January 13, 2021 and General Circular No. 21/2021 dated December 14, 2021 and General Circular No. 3/2022 dated May 05, 2022 (collectively referred to as "MCA Circulars") and other relevant Circulars issued by the Ministry of Corporate Affairs ("MCA") and SEBI Circular No. SEBI/HO/CFD/CMD2/CIR/P/2021/11 dated January 15, 2021 and SEBI/HO/ CFD/CMD2/CIR/P/2022/62 dated May 13, 2022 and other relevant Circulars issued by the Securities and Exchange Board of India ("SEBI") and in compliance with the provisions of the Companies Act, 2013 ("Act") and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations"), the Company has decided to hold its $22^{\text {nd }}$ AGM through video-conference ("VC") or other audio visual means ("OAVM") (hereinafter referred to as "electronic means") i.e. without the physical presence of the members.
III. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE AGM IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. SINCE THIS AGM WILL BE HELD THROUGH ELECTRONIC MEANS, THE REQUIREMENT OF PHYSICAL ATTENDANCE OF MEMBERS HAS BEEN DISPENSED WITH. ACCORDINGLY, THE FACILITY FOR APPOINTMENT OF PROXIES BY THE MEMBERS WILL NOT BE AVAILABLE FOR THIS AGM AND HENCE THE PROXY FORM AND ATTENDANCE SLIP ARE NOT ANNEXED TO THIS NOTICE.
IV. The Company has appointed M/s. KFin Technologies Limited, Registrars and Share Transfer Agents (RTA), to provide Video Conferencing facility for the Annual General Meeting and the attendant enablers for conducting of the AGM electronically.
V. Institutional Investors / Corporate Members (i.e. other than Individuals/ HUF, NRI, etc.) are required to send scanned copies of their Board Resolution/ Letter of Authorization/ Power of Attorney ("PoA"), etc., authorizing their representative(s) to attend and vote at this AGM through electronic means, through their registered email address to the e-voting service provider viz., KFin Technologies Limited. ('KFintech') and/ or to the Scrutinizer viz., M/s. N L Bhatia, Practicing Company Secretaries on their email addresses i.e. evoting@kfintech.com and bhaskar@nlba.in
VI. In case of joint holders, a member whose name appears as the first holder as per the Register of Members will be entitled to cast vote at the AGM.
VII. In compliance with the regulatory provisions, the Annual Report of the Company for FY 2021-22 along with the Notice of the $22^{\text {nd }}$ AGM has been sent electronically only to those shareholders who have registered their email addresses with their DPs/ RTA/ the Company, as applicable, upto the cut-off date i.e. Friday, July 29, 2022. The same is also hosted on the Company's website i.e. www.sbilife.co.in and also on the website of the Stock Exchanges i.e. BSE Limited and National Stock Exchange of India Limited at www.bseindia.com and www.nseindia.com respectively and is also available on the website of Remote e-Voting service provider i.e. KFintech at https://evoting.kfintech.com.
VIII. Members holding shares in physical form are requested to note that in terms of Regulation 40 of SEBI Listing Regulations, as amended, securities of listed companies can be transferred only in dematerialized form with effect from April 1, 2019, except in case of request received for transmission or transposition of securities.

In view of this and to eliminate all risks associated with physical shares, Members holding shares in physical form are requested to consider converting their holdings to dematerialized form.

Shareholders are requested to intimate changes, if any, pertaining to their name, postal address, email address, mobile/ phone numbers, Permanent Account Number, mandates, nominations and bank details etc., to their Depository Participants ("DPs") in case shares are held by them in electronic form and to KFin

Technologies Limited. ("KFintech"), Registrar and Share Transfer Agent ('RTA') of the Company in ISR-1, in case shares are held by them in physical form.
IX. To support 'Green Initiative', the Shareholders / Members are requested to kindly register/update their email address and contact details with your Depository Participant. We urge members to support our commitment to environmental protection by choosing to receive shareholder's communication through email.
X. Body Corporates are entitled to appoint authorised representatives to attend the AGM through VC/OAVM and participate there at and cast their votes through e-voting.
XI. The certificate has been obtained from secretarial auditors of the Company certifying that the Company's Employee Stock Option Scheme "SBI Life Employees Stock Option Scheme 2018" is being implemented in accordance with the Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021.
XII. Members seeking any statutory information or inspection of any other matter/ documents/ registers, etc. in connection with the $22^{\text {nd }}$ AGM of the Company, may please send a request to the Company via email at investor@sbilife.co.in.
XIII. The Members will be provided with a facility to attend the AGM, electronically, through video conference platform or watch live web cast made available by KFintech. For accessing the same, Members may visit the e-voting website of KFintech i.e. https://emeetings.kfintech.com under shareholders/members login by using secure login credentials. The link for attending AGM electronically will be available under the shareholders/members login where Electronic Voting Event Number ("EVEN") i.e. 6786 and the name of the company can be selected.
XIV. As per the provisions of Section 72 of the Act, the facility for registration of nomination is available for the Members in respect of the shares held by them.

Further, member desires to opt out/ cancel the nomination and to record a fresh nomination, requested to submit Form ISR-3 (in case of shares are held in physical form) or SH-14 (in case of shares are held in electronic mode)
XV. Members are requested to note that dividend(s) if not encashed for a consecutive period of 7 years from the date of transfer to Unpaid Dividend Account, are liable to be transferred to the Investor Education and Protection Fund ("IEPF") in terms of Section 124 of the Act and the relevant rules made thereunder. The shares in respect of such unclaimed dividend(s) are also liable to be transferred to the demat account of the IEPF Authority in compliance with the applicable provisions of the Act and the rules made thereunder. In view of this, Members are requested to claim their dividend(s) declared by the Company in the past, within the stipulated timeline. For more details on unclaimed dividend(s), please refer to Corporate Governance report, that forms part of the Annual Report of the Company for FY 2021-22.
XVI.Members who are entitled to participate in this AGM can attend the same and view the proceedings through live web-cast facility by accessing the e-voting website of KFintech at https://emeetings.kfintech.com using secured login credentials.
XVII. Members, who are holding shares of the Company as on the cut-off date for e-voting i.e. Monday, August 22 , 2022, can also cast their votes during the AGM using e-voting facility, if not casted the same during the remote e-voting period mentioned below.
XVIII. The detailed instructions in connection with exercising the right to vote by the Members using the remote e-voting facility or e-voting during the AGM are enclosed as an Annexure to this Notice.
XIX. Instructions for electronic voting i.e. remote e-voting/e-voting at the AGM and for attending the AGM through electronic means are given below:

## A. Instructions for Attending the AGM Electronically are as under

1. Member will be provided with a facility to attend the AGM through video conferencing platform provided or watch web-cast made available by M/s. KFin Technologies Limited. Members may access the same at "https://emeetings.kfintech.com" and click on the "video conference" and access the shareholders/members login by using the remote e-voting credentials. The link for AGM will be available in shareholder/members login where the Electronic Voting Event Number ('EVEN') i.e. 6786 and the name of the company can be selected.
2. Please note that the members who do not have the User ID and Password for e-Voting or have forgotten the User ID and Password may retrieve the same by following the remote e-Voting instructions mentioned in the notice.
3. For better experience, Members are requested to join the Meeting using Google Chrome (preferred browser) or other browsers such as Safari, Internet Explorer, Microsoft Edge or Mozilla Firefox 22.
4. Further Members will be required to allow Camera, if any, and hence use Internet with a good speed to avoid any disturbance during the meeting.
5. Please note that Participants Connecting from Mobile Devices or Tablets or through Laptop connecting via Mobile Hotspot may experience Audio/Video loss due to Fluctuation in their respective network. It is therefore recommended to use Stable Wi-Fi or LAN Connection to mitigate any kind of aforesaid glitches.
6. Shareholders who would like to express their views/ask questions during the AGM may log into https://emeetings.kfintech.com/ and click on "Post your Questions" may post their queries/views in the window provided by mentioning the name, demat account number/folio number, email id, mobile number. Please note that, member's questions will be answered only, the shareholder continues to hold the shares as of cut-off date benpos. Post your Questions shall commence on August 25, 2022 at 09:00 AM and closed on August 27, 2022 at 05:00 PM.
7. Due to limitations of transmission and coordination during the $\mathrm{Q} \& A$ session, the company may dispense with the speaker registration during the AGM conference.

In case of decision to allow the Q\&A session in the meeting, meeting may log into https://emeetings.kfintech.com/ and click on "Speaker Registration" by mentioning the demat account number/folio number, city, email id, mobile number and submit. The speaker registration shall commence on August 25, 2022 at 09:00 AM and closed on August 27, 2022 at 05:00 PM.
8. The Members can login and join the AGM electronically 15 (fifteen) minutes prior to the scheduled time to start the AGM and window for joining shall be kept open till the expiry of 30 (thirty) minutes after the scheduled time to start the AGM, on first come first serve basis. Up to 3000 members will be able to join on a first come first serve basis (FIFO) to the AGM electronically.
9. No restrictions on account of FIFO entry into e-AGM in respect of large Shareholders (Shareholders holding 2\% or more shareholding), Promoters, Institutional Investors, Directors, Key Managerial Personnel, the Chairman of the Audit Committee, Nomination and Remuneration Committee and Stakeholders Relationship Committee, Auditors, etc.
10. The attendance of the Members (member's logins) attending the AGM electronically will be counted for the purpose of reckoning the quorum under Section 103 of the Companies Act, 2013.
11. The results declared along with the Scrutinizer's Report shall be placed on the Company's website www.sbilife.co.in and on the website of KFintech https://emeetings.kfintech.com/ immediately after the result is declared by the Chairman or by a person authorised by him.
12. For assistance required in terms of using video conference facility for the AGM or in interest of e-voting, Members may contact KFintech, RTA of the Company on the contact details mentioned below:

## Mr. S V Raju / Mr. A Mohan Kumar

Corporate Registry, KFin Technologies Limited,
Unit: SBI Life Insurance Company Limited,
Selenium Tower B, Plot 31-32, Gachibowli,
Financial District, Nanakramguda,
Hyderabad 500 032,
Toll Free No.:1-800-3094-001
E-mail: evoting@kfintech.com

## B. Voting by Electronics Means i.e. Remote E-Voting/ E-Voting during the AGM

Pursuant to the provisions of Section 108 of the Companies Act, 2013 read with Rule 20 of the Companies (Management and Administration) Rules, 2014 (as amended) and Regulation 44 of SEBI Listing Regulations (as amended) and in terms of SEBI vide circular no. SEBI/HO/CFD/CMD/ CIR/P/2020/242 dated December 9, 2020 in relation to e-Voting Facility provided by Listed Entities and the Circulars issued by the Ministry of Corporate Affairs dated April 08, 2020, April 13, 2020 and May 05, 2020 the Company is providing facility to cast their votes electronically, through e-voting service provider / remote e-voting to its Members in respect of the businesses to be transacted at the AGM, to the members holding shares as on August 22, 2022, being the cut-off date fixed for determining voting rights of members, entitled to participate in the remote e-voting process, through the e-voting platform provided by KFin Technologies Limited (KFintech) to vote at the AGM.

For this purpose, the Company has engaged KFintech for facilitating the voting through electronic means, as the authorised agency.

1. The remote e-voting period will commence at 09:00 AM IST on Thursday, August 25, 2022 and ends at 05:00 PM. IST on Sunday, August 28, 2022. During this period, Members holding shares either in dematerialized form or in physical form, as on the cut-off date for e-voting i.e. Monday, August 22, 2022, may cast their votes electronically through remote e-voting facility. The remote e-voting module shall be disabled by KFintech for voting immediately after 05:00 PM (IST) on Sunday, August 28, 2022. Members, who have not cast their votes during aforementioned dates, may cast their votes through e-voting platform made available during the AGM.
2. Once a vote on Resolution is cast by the Member, the Member shall not be allowed to change it subsequently or cast the vote again.
3. All the Members including Institutional Investors are requested to attend the AGM and cast their votes electronically i.e. by using e-voting platform made available by the Company.
4. A member's voting rights shall be in proportion to his/her share of the paid-up equity share capital of the Company as on August 22, 2022 ('cut-off date'). A person whose name is recorded in the Register of Members of the Company or in the Register of Beneficial Owners maintained by the depositories as on the cut-off date only' shall be entitled to avail the facility of remote e-voting during the AGM. A person who is not a member as on the cut-off date should treat this Notice for information purposes only.

The Company has appointed M/s. N L Bhatia, Practicing Company Secretaries, as the 'Scrutiniser', to scrutinize the voting and remote e-voting process in a fair and transparent manner. Mr. Bharat R. Upadhyay (Membership No. FCS 5436 / C.P No. 4457), failing him Mr. Bhaskar Updhayay (Membership No. FCS 8663 / C.P No. 9625), failing him Mr. Mitra Ramesh Ratnani (Membership No. ACS 65333/ C.P. No. 25354), Partners representing M/s. N L Bhatia, Practicing Company Secretaries. The Scrutinizer shall, within two working days from the conclusion of the AGM, make a consolidated Scrutinizer's Report of the total votes cast in favour or against, if any, to the Chairman or a person authorised by him. The Chairman or a person authorised by him shall declare the result of the voting forthwith.
5. The Scrutinizer will submit his report addressed to the Chairman after completion of the scrutiny and the results of the voting will be announced on or before August 31, 2022. The voting results shall be submitted to the Stock Exchanges. The same shall be displayed on the Notice Board of the Company at its Registered Office. The same shall also be placed on the website of the Company and KFintech's website.
6. The details of the process and manner for remote e-voting/e-voting are given below:
i. Initial password is provided in the body of the email.
ii. Launch internet browser and type the URL: https://evoting.kfintech.com in the address bar.
iii. Enter the login credentials i.e. User ID and password mentioned in your email. Your Folio No./ DP ID Client ID will be your User ID. However, if you are already registered with KFintech for e-voting, you can use your existing User ID and password for casting your votes.
iv. After entering the details appropriately, click on LOGIN.
v. You will reach the password change menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case (a-z), one numeric value (0-9) and a special character (@,\#,\$,etc.). It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
vi. You need to login again with the new credentials.
vii. On successful login, the system will prompt you to select the EVENT i.e. SBI Life Insurance Company Limited.
viii. On the voting page, the number of shares (which represents the number of votes) held by you as on the cut-off date will appear. If you desire to cast all the votes assenting/dissenting to the resolution, enter all shares and click 'FOR'/'AGAINST' as the case may be or partially in 'FOR' and partially in 'AGAINST', but the total number in 'FOR' and/or 'AGAINST' taken together should not exceed your total shareholding as on the cut-off date. You may also choose the option 'ABSTAIN' and the shares held will not be counted under either head.
ix. Members holding multiple folios/demat accounts shall choose the voting process separately for each folio/demat account.
x. Cast your votes by selecting an appropriate option and click on 'SUBMIT'. A confirmation box will be displayed. Click 'OK' to confirm, else 'CANCEL' to modify. Once you confirm, you will not be allowed to modify your vote subsequently. During the voting period, you can login multiple times till you have confirmed that you have voted on the resolution.
xi. Corporate/institutional members (i.e. other than individuals, HUF, NRI, etc.) are required to send scanned image (PDF format) of certified true copy of relevant board resolution/authority letter etc. together with attested specimen signature of the duly authorised signatory(ies) who is/are authorised to vote, to the Scrutinizer through email at bhaskar@nlba.in with a copy marked to evoting@kfintech.com. The scanned image of the above documents should be in the naming format 'BAL_EVENT No.'
xii. Members can cast their vote online starts on Thursday, August 25, 2022 at 09:00 A.M. and ends at 05:00 PM IST on Sunday, August 28, 2022. Voting beyond the said date shall not be allowed and the remote e-voting facility shall be blocked.
xiii. In case of any queries/grievances, you may refer the Frequently Asked Questions (FAQs) for Members and e-voting User Manual available at the 'download' section of https://evoting.kfintech.com (KFintech Website) or email at einward.ris@kfintech.com or call KFintech on 18003094001 (toll free).
7. As per the SEBI circular No. SEBI/HO/CFD/CMD/CIR/P/2020/242 dated December 9, 2020 on e-voting facility provided by Listed Companies, Individual members holding securities in demat mode are allowed to vote through their demat account maintained with Depositories and DPs. Members are advised to update their mobile number and email-id in their demat accounts in order to access e-voting facility

## NSDL

1. User already registered for IDeAS facility:
I. Visit URL: https://eservices.nsdl.com
II. Click on the "Beneficial Owner" icon under "Login" under 'IDeAS' section.
III. On the new page, enter User ID and Password. Post successful authentication, click on "Access to e-Voting"
IV. Click on company name or e-Voting service provider and you will be re-directed to e-Voting service provider website for casting the vote during the remote e-Voting period.
2. User not registered for IDeAS e-Services
I. To register click on link : https://eservices.nsdl.com
II. Select "Register Online for IDeAS" or click at https://eservices.nsdl.com/SecureWeb/ IdeasDirectReg.jsp
III. Proceed with completing the required fields.
IV. Follow steps given in points 1
3. Alternatively by directly accessing the e-Voting website of NSDL
I. Open URL: https://www.evoting.nsdl.com/
II. Click on the icon "Login" which is available under 'Shareholder/Member' section.
III. A new screen will open. You will have to enter your User ID (i.e. your sixteen digit demat account number held with NSDL), Password / OTP and a Verification Code as shown on the screen.
IV. Post successful authentication, you will requested to select the name of the company and the e-Voting Service Provider name, i.e. KFintech.
V. On successful selection, you will be redirected to KFintech e-Voting page for casting your vote during the remote e-Voting period.
4. Individual Shareholder login through their demat accounts / Website of Depository Participant:
a) You can also login using the login credentials of your demat account through your DP registered with NSDL /CDSL for e-Voting facility.
b) Once logged-in, you will be able to see e-Voting option. Once you click on e-Voting option, you will be redirected to NSDL / CDSL Depository site after successful authentication, wherein you can see e-Voting feature.
c) Click on options available against company name or e-Voting service provider - Kfintech and you will be redirected to e-Voting website of KFintech for casting your vote during the remote e-Voting period without any further authentication.

Important note: Members who are unable to retrieve User ID/ Password are advised to use Forget User ID and Forget Password option available at above mentioned website.

| Members facing any technical issues - NSDL |
| :--- |
| Members facing any technical issue in login can |
| contact NSDL helpdesk by sending a request at |
| evoting@nsdl.co.in or call at toll free no.: 1800 |
| 1020990 and 1800 224430 |

CDSL

1. Existing user who have opted for Easi/Easiest
I. Visit URL: https://web.cdslindia.com/myeasi/ home/login or URL: www.cdslindia.com
II. Click on New System Myeasi
III. Login with your registered user id and password.
IV. The user will see the e-Voting Menu. The Menu will have links of ESP i.e. KFintech e-Voting portal.
V. Click on e-Voting service provider name to cast your vote.
2. User not registered for Easi/Easiest
I. Option to register is available at https://web.cdslindia.com/myeasi/ Registration/EasiRegistration
II. Proceed with completing the required fields.
III. Follow the steps given in point 1
3. Alternatively, by directly accessing the e-Voting website of CDSL
I. Visit URL: www.cdslindia.com
II. Provide your demat Account Number and PAN No.
III. System will authenticate user by sending OTP on registered Mobile \& Email as recorded in the demat Account.
IV. After successful authentication, user will be provided links for the respective ESP, i.e. KFintech where the e-Voting is in progress.
i. Members who have not registered their email address and in consequence the Annual Report, Notice of AGM and e-voting instructions cannot be serviced, may temporarily get their email address and mobile number provided with KFintech, by accessing the link: https://ris.kfintech.com/clientservices/mobilereg/mobileemailreg.aspx
ii. Members holding shares in physical mode, who have not registered / updated their email addresses with the Company, are requested to register / update the same by writing to the Company with details of folio number and attaching a self-attested copy of PAN card at investor@sbilife.co.in or to KFintech at einward.ris@kfintech.com
iii. Members holding shares in dematerialised mode who have not registered their e-mail addresses with their Depository Participant(s) are requested to register /update their email addresses with the Depository Participant(s) with whom they maintain their demat accounts.
iv. After due verification, the Company / KFintech will forward your login credentials to your registered email address.
v. Follow the instructions as mentioned under Notes - B to cast your vote.
4. In case a person has become a Member of the Company after dispatch of AGM Notice but on or before the cut-off date for E-voting, he/she may obtain the User ID and Password in the manner as mentioned below:
a. If the mobile number of the member is registered against Folio No./ DP ID Client ID, the member may send SMS: MYEPWD <space> E-Voting Event Number + Folio No. or DP ID Client ID to 9212993399
5. Example for NSDL: MYEPWD <SPACE> IN12345612345678
6. Example for CDSL: MYEPWD <SPACE> 1402345612345678
7. Example for Physical: MYEPWD <SPACE> XXXX1234567890
b. If e-mail address or mobile number of the member is registered against Folio No. / DP ID Client ID, then on the home page of https://evoting.kfintech.com/, the member may click "Forgot Password" and enter Folio No. or DP ID Client ID and PAN to generate a password.
8. The e-Voting "Thumb sign" on the left-hand corner of the video screen shall be activated upon instructions of the chairman during the AGM proceedings electronically. Shareholders shall click on the same to take them to the "instapoll" page.
9. Members to click on the "Instapoll" icon to reach the resolution page and follow the instructions to vote on the resolutions.
10. Only those shareholders, who are present in the AGM through VC and have not casted their vote on the Resolutions through remote e-Voting and are otherwise not barred from doing so, shall be eligible to vote through e-voting system available during the AGM.
11. Since the AGM will be held through VC/ OAVM, the Route Map is not annexed to this Notice.

Place: Mumbai
Date: July 28, 2022

## Registered Office:

"Natraj", M.V. Road, Western Express Highway Junction,
Andheri (East), Mumbai - 400069
CIN - L99999MH2000PLC129113

## EXPLANATORY STATEMENT PURSUANT TO SECTION 102(1) OF THE COMPANIES ACT, 2013

As required under Section 102(1) of the Companies Act, 2013, setting out the material facts concerning ordinary and special business in respect of Item No. 3 to 6 as set out above is annexed hereto.

## ITEM NO. 3

Ratification of appointment of Joint Statutory Auditors as appointed by Comptroller and Auditor General of India and to fix their remuneration:

In terms of the provisions under Sections 139, 142 of the Companies Act, 2013 ("Act") read with the Companies (Audit and Auditors) Rules, 2014, (including any statutory modification(s) or re-enactment(s) thereof, for time being in force) and other applicable provisions, if any, and Guidelines issued by the Insurance Regulatory and Development Authority of India (IRDAI), the statutory auditors are yet to be appointed by Comptroller and Auditor General of India.

Pursuant to the provisions of the Companies Act, 2013, read with relevant rules made thereunder, it is proposed to ratify the appointment of Joint Statutory Auditors as yet to be appointed by Comptroller and Auditor General of India and to fix their remuneration until the conclusion of the next Annual General Meeting of the Company.

Based on the recommendation of the Audit Committee of the Board, it is proposed to pay the remuneration of ₹ 58 lakhs (₹ 29 lakhs each) for annual audit and ₹ 15 lakhs (₹ 7.50 lakhs each) for half yearly audit and ₹ 20 lakhs (₹5 Lakhs each for June and December quarter) for limited review plus applicable taxes and reimbursement of out of pocket expenses incurred by the Auditors, if any, in connection with the audit of the accounts of the Company for the financial year 2022-23.

The Board recommends passing of the Ordinary Resolution, as set out at Item No. 3 of this Notice, for approval of the members.

None of the Directors or Key Managerial Personnel of the Company or their relatives are in any way concerned or interested, financially or otherwise, in the said Resolution.

## ITEM NO. 4

Mr. Mahesh Kumar Sharma (DIN: 08740737) was appointed as the Managing Director \& Chief Executive Officer of the Company for a period of 3 years with effect from May 9, 2020 in accordance with the consent of the members, and approval of Insurance Regulatory Development Authority of India ("IRDAI") in terms of Section 34A of the Insurance Act, 1938.

The Nomination and Remuneration Committee \& the Board, vide its resolution dated July 27, 2022 \& July 28, 2022 respectively, had recommended the proposal for revision in the remuneration of Mr. Mahesh Kumar Sharma with effect from April 1, 2022 as part of usual annual compensation review, keeping in view the performance achieved by the Company and Mr. Mahesh Kumar Sharma's performance and contribution.

The revision in the remuneration is also subject to the prior approval of IRDAI under Section 34A of the Insurance Act, 1938.

It may be noted that the Company, being an Indian Insurance Company in terms of the Insurance Act, 1938 and read with applicable notifications issued thereunder, the provisions relating to remuneration, including amendment thereof, of Managing Director / Whole Time Directors are regulated by the said Act, the Guidelines on Corporate Governance for Insurance Companies and the Guidelines on Remuneration of Non-Executive Directors \& MD / CEO / WTD of Insurers issued by IRDAI.

Except Mr. Mahesh Kumar Sharma and his relatives, none of the Directors, Key Managerial Personnel of the Company or their relatives are in any way, concerned or interested, financially or otherwise, in the said resolution.

Mr. Mahesh Kumar Sharma is not related to any Director or Key Managerial Personnel of the Company. Further, the relatives of Mr. Mahesh Kumar Sharma may be deemed to be interested in the resolution to the extent of their shareholding interest, if any, in the Company.

The Board, accordingly, recommends passing of the Ordinary resolution as set out at Item No. 4 of this Notice, for the approval of the members

## ITEM NO. 5

Based on reclassification request received from BNP Paribas Cardif ("BNP") and further to the reclassification approval received from National Stock Exchange of India Limited and BSE Limited on May 27, 2022.

The Board of Director in its meeting held on July 28, 2022 had recommended the alteration in Article of Assocation for the approval of members of the Company.

At present, Article 132, Article 140, Article 173(i), Article 187(xxvi) and Article 202(iv) are yet to be approved and effectuated and accordingly, approval of members vide special resolution is required. The proposed Articles is uploaded and available on the Company's website www.sbilife.co.in for information of the shareholders and also kept available for inspection during office hours at the registered office of the Company up to the date of the AGM.

The Extract of Altered Articles are reproduced below for your consideration:

## Article no. Existing Clause

132

1. Until otherwise determined by a Special Resolution of the Company and subject to the provisions of Section 149 of the Act, the number of directors shall not be less than three nor more than Fifteen including Independent Directors, Woman Director, Nominee Directors and Debenture Directors.

## Altered Clause

Until otherwise determined by a Special Resolution of the Company and subject to the provisions of Section 149 of the Act, the number of directors shall not be less than three nor more than Fifteen including Independent Directors, Woman Director, Nominee Directors and Debenture Directors.
2. Subject to applicable law and approval by the Board, the shareholders of the Company and these Articles, on and from the date on which the Equity Shares are listed on the stock exchange, BNP Paribas Cardif S.A. shall have the right to nominate directors on the Board of the Company subject to maintaining shareholding in the Company as indicated below-
(i) right to nominate 1 (one) director on the Board of the Company if shareholding of BNP Paribas Cardif S.A. in the Company is 10 percent or more of the paid up equity share capital of the Company on a fully diluted basis.
(ii) right to nominate up to 2 (two) directors on the Board of the Company if shareholding of BNP Paribas Cardif S.A. in the Company is 18.8 percent or more of the paid up equity share capital of the Company on a fully diluted basis.
Further, such right to nominate a director on the Board of the Company shall cease to have effect, upon the shareholding of BNP Paribas Cardif S.A. falling below 10 percent of the paid up equity share capital of the Company on a fully diluted basis at any stage.

| Article no. | Existing Clause |
| :--- | :--- |
| 140 | The Board of Directors of the Company, subject | to the provisions of the Act and other statutory provisions applicable, shall have the power to appoint a person, not being a person holding any alternate directorship for any other director in the Company, to act as an alternate director for a director during his absence for a period of not less than three months from India. Provided that no person shall be appointed as an alternate director for an independent director unless he is qualified to be appointed as an independent director under the provisions of this Act. Provided further that an alternate director shall not hold office for a period longer than that permissible to the director in whose place he has been appointed and shall vacate the office if and when the director in whose place he has been appointed returns to India. Provided also that if the term of office of the original director is determined before he so returns to India, any provision for the automatic re-appointment of retiring directors in default of another appointment shall apply to the original, and not to the alternate director. It is clarified for the avoidance of doubt that so long as BNP Paribas Cardif S.A. holds the shareholding thresholds specified in Article 132(2), BNP Paribas Cardif S.A. shall have the right to nominate an alternate director(s) for each of its respective nominee director(s) on the Board of the Company subject to necessary approvals and applicable laws.

The quorum for the Meetings of the Board, including any Committee thereof, shall be presence of one third of the Directors or two Directors, whichever is higher. For the avoidance of doubt, it is clarified that the participation of directors by video conferencing or other audiovisual means shall also be counted for the purposes of quorum.
Notwithstanding the provisions of Articles 173 and 176, till such time that the provisions of applicable law impose such a requirement, in order for quorum of a meeting of the Board to be validly constituted, the number of directors nominated by State Bank present at the commencement of and throughout such meeting, shall be at least one more than the number of directors nominated by BNP Paribas Cardif S.A.

## Altered Clause

The Board of Directors of the Company, subject to the provisions of the Act and other statutory provisions applicable, shall have the power to appoint a person, not being a person holding any alternate directorship for any other director in the Company, to act as an alternate director for a director during his absence for a period of not less than three months from India. Provided that no person shall be appointed as an alternate director for an independent director unless he is qualified to be appointed as an independent director under the provisions of this Act. Provided further that an alternate director shall not hold office for a period longer than that permissible to the director in whose place he has been appointed and shall vacate the office if and when the director in whose place he has been appointed returns to India. Provided also that if the term of office of the original director is determined before he so returns to India, any provision for the automatic re-appointment of retiring directors in default of another appointment shall apply to the original, and not to the alternate director.

The quorum for the Meetings of the Board, including any Committee thereof, shall be presence of one third of the Directors or two Directors, whichever is higher. For the avoidance of doubt, it is clarified that the participation of directors by video conferencing or other audiovisual means shall also be counted for the purposes of quorum.

187(xxvi) Subject to applicable law and provisions of these Articles, the following matters are required to be mandatorily brought before the Board for their consideration:
(i) development of the business plan, approval of any change to, or any update of, the business plan and each annual budget of the company
(ii) the introduction and terms of any employee share option scheme, subject to such scheme having been considered, approved, and recommended to the Board by the Nomination and Remuneration Committee;
(iii) the development of or variations to the human resources policy;
(iv) development of, or variations to, the products policy, compliance policy and risk management policy of the Company; and
(v) any transaction / series of transactions between the Company and either of State Bank or BNP Paribas Cardif S.A. (or any group company of State Bank or BNP Paribas Cardif S.A) where the underlying value of such transaction or series of transactions) exceeds ₹ 100 million.
Subject to the provisions of the Act:
(i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
(ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.
(iii) Subject to these Articles, necessary approvals and applicable law, State Bank shall have the right to nominate a chief executive officer of the Company.
(iv) BNP Paribas Cardif S.A. shall have the right to nominate a Deputy chief executive officer for consideration of the Nomination and Remuneration Committee and such proposal will be subject to approval of the Nomination and Remuneration Committee and the Board of the Company. The Deputy chief executive officer will report to the chief executive officer and the roles and responsibilities of the Deputy chief executive officer will be proposed by the chief executive officer and such proposal will be subject to approval by the Board of the Company, subject to applicable law and shareholding of BNP Paribas Cardif S.A. being 18.8 per cent or more on a fully diluted basis. Further, the Deputy chief executive officer shall be considered a 'Key Managerial Personnel' for the purposes of these Articles.

## Altered Clause

Subject to applicable law and provisions of these Articles, the following matters are required to be mandatorily brought before the Board for their consideration:
(i) development of the business plan, approval of any change to, or any update of, the business plan and each annual budget of the company
(ii) the introduction and terms of any employee share option scheme, subject to such scheme having been considered, approved, and recommended to the Board by the Nomination and Remuneration Committee;
(iii) the development of or variations to the human resources policy;
(iv) development of, or variations to, the products policy, compliance policy and risk management policy of the Company; and
(v) any transaction / series of transactions between the Company and State Bank (or any group company of State Bank) where the underlying value of such transaction or series of transactions) exceeds ₹ 100 million.

Subject to the provisions of the Act:
(i) A chief executive officer, manager, company secretary or chief financial officer may be appointed by the Board for such term, at such remuneration and upon such conditions as it may think fit; and any chief executive officer, manager, company secretary or chief financial officer so appointed may be removed by means of a resolution of the Board;
(ii) A director may be appointed as chief executive officer, manager, company secretary or chief financial officer.
(iii) Subject to these Articles, necessary approvals and applicable law, State Bank shall have the right to nominate a chief executive officer of the Company.

None of the Directors / Key Managerial Personnel or their relatives is concerned or interested in the resolution.
The Board recommends passing of the resolution set out at Item No. 5 as a Special Resolution.

## ITEM NO. 6

Appointment of Mr. Swaminathan Janakiraman (DIN: 08516241) as a Nominee Director
Pursuant to the Articles of Association of the Company, the State Bank of India (SBI) vide its letter dated July 13, 2022 nominated Mr. Swaminathan Janakiraman as SBI Nominee for appointment as Nominee Director on the Board of the Company.

Pursuant to the provisions of the Regulation 17(1C) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the listed entity shall ensure that approval of shareholders for appointment of a person on the Board of Directors or as a manager is taken at the next general meeting or within a time period of three months from the date of appointment, whichever is earlier.

Accordingly, based on the recommendation of the Nomination and Remuneration Committee of the Company at its meeting held on the July 20, 2022, the Board of Directors of the Company had approved the appointment of Mr. Swaminathan Janakiraman as the Nominee Director on the Board of the Company with effect from July 20, 2022, subject to the approval of the shareholders and other requisite approvals as may be required under applicable provisions of various laws.

The Company has received the necessary disclosures and declarations from Mr. Swaminathan Janakiraman including the declaration that he is not debarred from holding the office of director pursuant to any SEBI Order or any other such authority. Mr. Swaminathan Janakiraman holds necessary qualification, experience and expertise as per the Nomination and Remuneration Policy of the Company.

The Company has duly received a notice in writing regarding candidature of Mr. Swaminathan Janakiraman for appointment as Nominee Director on the Board of the Company.

The Board recommend the passing of the Ordinary Resolution, set out at Item no. 6 of this notice, for approval of the members.

None of the Directors, Manager, Key Managerial Personnel and their relatives except Mr. Swaminathan Janakiraman and his relatives are concerned or interested, financially or otherwise, in the proposed resolution. SBI is interested in this resolution as Mr. Swaminathan Janakiraman is nominated by SBI.

## By order of the Board of Directors

Place: Mumbai
Date: July 28, 2022

## Registered Office:

"Natraj", M.V. Road, Western Express Highway Junction,
Andheri (East), Mumbai - 400069
CIN - L99999MH2000PLC129113

Additional information about Directors pertaining to Item No. 4 \& 6 of this Notice, in terms of Regulation 36 of the SEBI Listing Regulations and the Secretarial Standards 2 on General Meetings issued by Institute of Company Secretaries of India.

| Name | Mr. Mahesh Kumar Sharma | Mr. Swaminathan Janakiraman |
| :---: | :---: | :---: |
| Age | 57 | 58 |
| Nationality | Indian | Indian |
| Qualification | Bachelor's Degree in Chemistry \& Master's Degree in Physical Chemistry from Delhi University and is a Certified Associate of the Indian Institute of Bankers (C.A.I.I.B). | Master of Business Administration; <br> Certified Anti-Money Laundering <br> Specialist (CAMS); Certified <br> Documentary Credit Specialist (CDCS) |
| Expertise in specific functional area | Banking, Insurance, Finance, Business Management | Finance, Corporate \& International Banking, Trade Finance, Retail \& Digital Banking and Branch Management. |
| Brief Resume | Mr. Mahesh Kumar Sharma joined State Bank of India as Probationary Officer in the year 1990 and has held several assignments in all areas of Banking. <br> During a span of more than 30 years in the Bank, he has served in various geographical locations both in India and abroad. He was posted as DGM (B\&O), Jaipur \& DGM, LHO Delhi. <br> He was also posted as Chief Executive Officer, State Bank of India, Tel Aviv Branch. Till recently he was posted as Regional Head, East Asia, Hong Kong. | Mr. Swaminathan Janakiraman is a Nominee Director on our Board. In a career spanning over 33 years with SBI, he has held various assignments across Finance, Corporate \& International Banking, Trade Finance, Retail \& Digital Banking and Branch Management. In his current assignment as MD (Corporate Banking and Subsidiaries), he oversees the Large Corporate and Commercial Credit business of the Bank alongwith Associates \& Subsidiaries of the Bank. This includes major non-bank business like Credit cards, Mutual Fund, Life \& General Insurance, Capital Markets, Custodial Services etc. Prior to this assignment, as MD (Risk, Compliance and SARG), he was looking after the Risk Management functions as well as Regulatory Compliance framework for the Bank. He has served SBI in various capacities including DMD (Finance) and Chief Digital Officer. He also served in Bank's New York Branch as Head of Trade. As SBI nominee, he served on the Board of Bank of Bhutan, Yes Bank, NPCI, NPCI International and Jio Payments Bank. |
| Date of first appointment on the Board | May 09, 2020 | July 20, 2022 |
| Terms and Conditions of appointment or reappointment | Refer to the Resolution and Explanatory Statement for Item No. 4 | Refer to the Resolution and Explanatory Statement for Item No. 6 |
| Remuneration sought to be paid | Remuneration is payable as per SBI's terms and conditions | No sitting fee is paid to Nominee Directors |
| Shareholding in the Company as on the date of this notice | NIL | 20 shares held jointly with spouse |
| Relationship with other Directors, Manager and other key managerial Personnel of the Company | None | None |
| No. of meeting attended / held during the year ended March 31, 2022 | 12 | NA |


| Name | Mr. Mahesh Kumar Sharma | Mr. Swaminathan Janakiraman |
| :---: | :---: | :---: |
| Other Directorship (Including Directorship in public, private, foreign companies and insurance corporation) | NIL | 1. State Bank of India <br> 2. SBICAP Securities Limited <br> 3. SBICAP Ventures Limited <br> 4. SBI Capital Markets Limited <br> 5. SBI Cards and Payment Services Limited |
| Chairmanship/Membership of the committee of other companies in which position of Director is held | NIL | State Bank of India <br> - Executive Committee of the Central Board - Member <br> - Risk Management Committee of the Board - Member <br> - Board Committee to Monitor Recovery - Member <br> SBICAP Ventures Limited <br> - Nomination \& Remuneration Committee - Member <br> SBI Capital Markets Limited <br> - Committee of Directors - Chairman <br> - Risk Management Committee Member <br> - Corporate Social Responsibility Committee - Member <br> - Nomination \& Remuneration Committee - Member <br> - I.T. Strategy Committee - Member <br> - Audit Committee - Member <br> SBI Cards and Payment Services Limited <br> - Nomination \& Remuneration Committee - Member <br> - Executive Committee - Member |
| Disclosures of relationship between directors inter-se | None | None |
| Listed entities from which the person has resigned in the past three years | None | None |

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## FY22 PERFORMANCE HIGHLIGHTS <br> ₹587.60 bn <br> GROSS WRITTEN PREMIUM (GWP) <br> ₹116.21 bn <br> NET WORTH <br> -12\% Y-O-Y

-17\% Y-O-Y

## ₹254.57 bn

NEW BUSINESS PREMIUM (NBP)

- 23\% Y-O-Y


## ₹ $2,674.09$ bn

ASSETS UNDER
MANAGEMENT (AUM)

- 21\% Y-O-Y


### 2.05

SOLVENCY RATIO

## ₹267.28 mn

CSR SPEND
₹ 15.06 bn
PROFIT AFTER TAX

- 3\% Y-O-Y


## ₹37.04 bn

VALUE OF NEW BUSINESS (VoNB)

## 25.9\%

VALUE OF NEW BUSINESS (VoNB) MARGIN

## ₹396.25 bn

INDIAN EMBEDDED VALUE (IEV)

## TABLE OF CONTENTS

Introduction
About This Report ..... 2
Value Created for Stakeholders
About SBI Life
Who We Are ..... 4
Our Journey over the Last 21 Glorious Years ..... 6
Products and Services ..... 8
Distribution \& Geographic Presence ..... 10
Digitalisation ..... 12
Performance review for the year Message from Chairman ..... 14
Message from the Managing Director \& CEO ..... 16
Key Performance Indicators ..... 18
Operational Excellence ..... 22
Our approach to value creation
Our Value Creation Model ..... 26
Stakeholder Engagement ..... 28
Materiality ..... 30
Enterprise Risk Management ..... 32
Operating Context ..... 36
Our Strategy ..... 38
Sustainability, responsible efforts for the planet and society
Our Sustainability Approach ..... 43
Environment ..... 44
People ..... 46
Community ..... 53
Corporate governance
Governance ..... 56
Board of Directors ..... 58
Management Team ..... 60
Awards ..... 62
Statutory Reports
Management Discussion and Analysis ..... 64
Directors' Report ..... 87
Corporate Governance Report ..... 112
Business Responsibility Report ..... 165
Management Report ..... 174
Financial Statements
Independent Auditors' Report ..... 184
Comments of the Comptroller and
Auditor General of India (C\&AG) ..... 195
Financial Statements ..... 196
Additional Information
Embedded Value ..... 374
Independent Actuary's Opinion ..... 376
Corporate Information ..... 377
Glossary of Terms ..... 378

## YEARS OF

The pandemic not only brought along socio-economic disruptions, but also led to a dynamic paradigm shift in consumer priorities. The 'new normal' propelled the significance of a safety net, with health, pension and protection solutions becoming cardinal to every investment portfolio. At SBI Life, we offer a bouquet of products catering to the evolving needs of our invaluable stakeholders.

Digitalisation has become a business imperative, enabling seamless operations and ease of service. We have achieved many industry firsts and created remarkable synergy, which powers our abilities to deliver sustained value to all our stakeholders.

Through our 'customer first' approach and increasing national presence, we have made insurance accessible to all, maintaining world-class services and providing hassle-free claims settlement experiences.

These glorious years of togetherness have led us to stand strong, in terms of profit maximisation, as well as customer and employee satisfaction quotients, even in the face of the pandemic woes.

With customers at the core, ESG values in our DNA, a range of offerings and a thriving stakeholder ecosystem, we are certain of a sustainable and secure future.


## ABOUT THIS REPORT

## Background

We are committed to disclosing relevant financial and non-financial information, with the highest standards of transparency and integrity to our internal and external stakeholders, enabling them to take well-informed investment decisions. An integrated report would be best approach to communicate our annual performance and future strategy to our stakeholders. Through this integrated report, we aim to share our financial and nonfinancial information, including our value creation strategy, governance, business model, ESG performance, materiality and stakeholder engagement approach. We have prepared our fourth integrated annual report, in accordance with the International Integrated Reporting Framework, outlined by the International Integrated Reporting Council (IIRC).

## Scope and Boundary

This report covers the financial and non-financial activities and performance of SBI Life for the year from $1^{\text {st }}$ April, 2021 to $31^{\text {st }}$ March, 2022. It provides an overview of our business activities that create value for our stakeholders in the short as well as long term. This report also provides insights about our products and services, competitive landscape, business strategies, business model and risk management framework. SBI Life does not have any subsidiaries.

## Framework and Reporting Principles

This report has been developed following the principles of Integrated Reporting Framework which are strategic focus and future orientation, connectivity of information, stakeholder relationships, materiality, conciseness, reliability and completeness, consistency and comparability. The Integrated Report has been prepared according to the IR Framework of the IIRC. In addition, the report complies with the requirements of the Insurance Act 1938, the Companies Act 2013, the Insurance Regulatory and Development Authority (IRDAI) (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, IRDAI Corporate Governance Guidelines, Accounting Standards issued by Institute of Chartered Accountants of India (ICAI) and the Secretarial Standards issued by the Institute of Company Secretaries of India (ICSI).

## Approach to Materiality

This integrated report covers the information, which is of interest to our stakeholders and provides a discussion on how these materiality issues impact our ability to create value for our stakeholders.

## Approach to Stakeholder Management

We define our stakeholders as those entities or organisations that are directly or indirectly affected by our operations and whose actions impact our ability to execute our strategy and create value. Our extensive stakeholder management framework leads us to periodically engage our stakeholder groups and actively respond to their concerns and issues.

## Responsibility Statement

Our Board of Directors and the Audit Committee are responsible to ensure the integrity, transparency and reliability of the information provided in the report. Both, the Board of Directors and the Audit Committee believe that this report addresses all stakeholder relevant materiality issues and covers the integrated financial and non-financial performance of SBI Life and its impact on stakeholders in a fair, responsible and accurate manner.

## Stakeholder Feedback

- Your suggestions, views and opinions allow us to further improve our reporting.
- Please email your feedback to investorrelations@sbilife.co.in
- Call our corporate office: 022-61910000
- Location: Mumbai



## VALUE CREATED FOR STAKEHOLDERS

## Achieving inclusive growth

At SBI Life, our focus is on striding ahead against all odds by building a robust value system and foundation that are an amalgam of multiple forces, including our investors, customers, distributors, people and other stakeholders.

## STAKEHOLDERS VALUE CREATED

| Investors | ₹10.0 bn <br> Equity share capital | ₹104.2 bn <br> Reserves and surplus |  | Zebro |
| :---: | :---: | :---: | :---: | :---: |
| Customers | $1.9 \mathrm{mn}+$ | 0.07\% <br> Mis-selling ratio |  |  |
| Distributors | $\begin{aligned} & >54,000 \\ & \text { Individual Agents (Life Mitra) } \\ & \text { Added } \end{aligned}$ |  |  |  |
| People | $18,515$ <br> Total employees | 16.89\% <br> Women employees <br> (as a \% of total) |  |  |
| Environment | $\underset{\substack{\text { Organic manure for plants from leftover } \\ \text { food and food waste }}}{100 \mathrm{~kg} \text { per month }} \quad$Individual applications sourced <br> digitally, eliminating use of paper |  |  |  |
| Community | $\begin{aligned} & \text { ₹ } 267.28 \text { mn } 26 \text { menditure } \end{aligned}$ | 2 lakh+ <br> Beneficiaries covered |  |  |

## WHO WE ARE

## Guardians of a secure tomorrow

SBI Life is one of India's most trusted life insurance companies, securing the future of millions of families across the country. Backed by a robust distribution network and a customer-driven approach, we cater to individuals as well as group customers through protection, pension, savings, wealth creation and health solutions. We are committed to enhancing digital experiences for our customers, distributors and employees alike.

## One of India's leading private life insurers

## 43 mn+

Lives covered (In force)

## 18,515

Employees
22.0\%

Private market share in New Business Premium

Trained insurance personnel
23.4\%

Private market share in Individual Rated Premium


Partner branches

952
Offices across India
114
Brokers

50
Corporate agents

14
Bancassurance partners

Shareholding pattern


As on March 31, 2022
Promoters

DII


## Brand Purpose

"Liberate individuals to pursue their dreams, by securing the needs \& aspirations of their loved ones".

## Values



Transparency
"We provide information which is clear \& concise in addition to having simple processes which are effective and easy to understand."


## Humility

"We are curious \& open to learn from anyone \& anywhere because we believe in introspection \& continuous improvement."


## Integrity

"We are honest, open, fair \& will always follow sound ethical principles."

## Sustainability

"We shall work with selfless concern towards long-term well-being and welfare of our community."



## Innovation

"We bring new ideas to life with an intention to improve, customise and
stay relevant."

## Our strategic objectives

Expanding geographical presence through a robust distribution network

SO2 Profitable growth through efficient cost discipline


Building customer value proposition

SO4 Expanding our digital footprint

SO5 Developing a skilled workforce

## OUR JOURNEY OVER THE LAST 21 GLORIOUS YEARS

## On an upward growth trajectory



[^0]

## PRODUCTS AND SERVICES

## A bouquet of diverse offerings

Our products and solutions address the existing as well as evolving needs of our customers, leading to strong customer-connect. Capitalising on next-generation technologies, we provide a comprehensive suite of traditional and unit-linked products and solutions that are suitable for a wide demographic range and income levels.

## Individual Life Insurance

## 34 Individual Products

- $\mathbf{0 8}$ Term products
- 11 Endowment products
- 09 Linked products
- 02 Pension products
- 02 Health products
- 02 Annuity products


## Group Life Insurance

## 06 Group Products

- 04 Term products
(Including credit life protection)
- 01 Annuity product
- 01 Unit linked product (ULIP)
(For retirement benefits)


## Product and Services

## New product launches in FY22

```
SBILife-
eShield
Next
```

UIN: 111N132V01
An Individual, Non-Linked, NonParticipating, Life Insurance Pure Risk Premium Product.

## Arogya Shield

[^1]
## SBILife-

 Saral PensionUIN: 111N130V01
A Single Premium, Individual, Non-Linked, Non-Participating, Immediate Annuity Product.

## SBILife-

## Smart

Platina Plus
UIN: 111N133V01
An Individual, Non-Linked, NonParticipating Life Insurance Savings Product.

## SBILife-

Swarna
Jeevan Plus
UIN: 111N131V02
A Non-Linked, Non-Participating, General Annuity Group Product.


## Protection Plans

A protection plan is a life insurance policy that ensures the financial safety of your family in the case of an unfortunate event. These plans form the basis of a financial plan to help you leave a protective financial plan that your family can continue in your absence. SBI Life offers not only traditional protection plans, but also unique products that protect both life and health.

## Insurance Plans with Savings

Savings plans enable disciplined savings while providing life insurance coverage, in addition to stable returns that help you reach your financial goals. SBI Life offers a wide range of insurance plans with savings, tailored to specific
financial needs.

provides both, traditional and unitlinked child insurance plans that you can choose, based on your risk appetite.


## Child Plans

Child plans are life insurance plans to secure your child's future so that they can pursue their dreams without hesitation. These plans ensure that hesitation. These plans can opt for the education and career of his/her choice. SBI Life

## Insurance Plans with Wealth Creation

Wealth creation plans provide marketlinked returns along with life insurance coverage throughout the policy term. SBI Life offers wealth creation insurance plans to add value to your wealth and investments.



## Retirement Plans

Retirement plans aid in creating a corpus of funds for the golden years of your life. To maintain your lifestyle and manage medical costs and other expenses throughout your life, SBI Life offers retirement plans to continue celebrating life.


## DISTRIBUTION \& GEOGRAPHIC PRESENCE

## Increasing national footprint

With a robust and growing network of branches and bancassurance channels, we provide tailor-made solutions that meet the evolving needs of our clients and customers. We have been expanding our presence prudently to cover millions of lives in the remotest corners of India and also work with banks, other financial institutions and corporates to further expand our reach and build a network of togetherness.

Number of agents and CIFs
(In '000)


Individual Ticket Size
(In '000)


At SBI Life, we believe in becoming stronger together and delivering superior and seamless experiences for our customers.
ADDITIONS IN FY22

## 5 <br> Offices

54,465
Individual agents (Gross additions)

## 966

Specified Persons (SPs)
7
Brokers


## ZONE 1

(in \%)


ZONE 2
(in \%)


ZONE 3
(in \%)


## DIGITALISATION

# Staying ahead on digital curve 

Digitalisation is integral to our strategy, given the evolving customer preferences for automation and innovative solutions. We are emerging as a truly digital organisation by incorporating the best-in-class technologies, such as Artificial Intelligence (AI), Machine Learning and data analytics, in order to enhance customer satisfaction.

FY22 began with the pandemic-induced lockdown and the work-from-home (WFH) culture becoming the new normal. We were not only fully equipped to support the circumstances, but we also ensured the upgradation of our technology infrastructure, systems and business applications.

Some of the improvements implemented during the year under review are:

## ONLINE INSURANCE

Through our website, customers can directly buy our different insurance policies. This portal has eliminated the need to meet an insurance agent or distributor in person and requires less paperwork, leading to higher efficiency.

## 35K+

Online policies issued

## IMPROVED TECHNOLOGY INFRASTRUCTURE

- Proactively managing our Data Centre (DC)/Disaster Recovery (DR)/Wide Area Network (WAN) infrastructure to ensure smooth business operations.
- Expansion of virtualisation environment resulted in power and space saving along with optimum use of computing and storage.
- Intelligent rule-based workflows for multiple lines of business, greatly improved the efficiency of New Business and Underwriting Processes.
- 270 tasks have been automated through Robotic Process Automation (RPA) to improve efficiency and efficacy.



## SEAMLESS ONBOARDING FOR CUSTOMERS

Our virtual process offers a simple and intuitive onboarding experience to our customers that takes less than 10 minutes to complete the onboarding process. The system consists of online document submission, payment and verification. We have also outlined a detailed E-Policy and a dashboard for monitoring the process.

The onboarding process is supported by

- Simplified workflow process
- Automation with Al
- Data analytics
- Real-time updates
- Strong backend assurance


## 44\%

Automated underwriting

Reduction in non -
medical issuance TAT

## $<10$ minutes

Customer on-boarding process

## DIGILOCKER

We have integrated with DIGILOCKER platform, which is a one-stop solution to safeguard and track policy documents. Our customers can link their Aadhaar card and mobile numbers to their DIGILOCKER to get instantaneous access to their policy documents, anywhere, at any time.

99\%
Digital adoption

## SELF-SERVICE OPTIONS

Through our website and mobile applications, we provided self-service options through conversational chatbots and intuitive IVR using a propensity model. Our self-service portal is device agnostic and simple to use. We also offered our customers the option to communicate with our experts through WhatsApp, which we also use to send reminders, offers and updates to them.

## $\sim 1.5 \mathrm{mn}$

Queries handled by call centre/ IVR

## 5.5 lakh+

Individual protection policies sold digitally
$1.9 \mathrm{mn}+$
Customers opted for WhatsApp service
$\sim 2.1 \mathrm{mn}$
Queries handled through bots
~7.3 lakh
Short URL (bitly) business generated

~2.5 lakh<br>Cross-sell leads generated

## Smart Care

(Customer engagement App)
We launched "Smart Care", a progressive web application for end-to-end customer journey, with strong focus on enhancing transparency and customer engagement. This application has self-service options to fund switch, loan quotes, withdrawals and many more.


# Always looking forward for a secured future 

Dear Stakeholders,

> The global economy was on the path of recovery in 2021, post significant disruption due to Covid-19 pandemic. Vaccinations have proven effective in mitigating the adverse health impacts of Covid-19. Overall, 2021-22 remained volatile with global prospects getting impacted by economic fallout of the pandemic.


Rising Inflation fuelled by supply side constraints on account of geopolitical tensions has led to increased financial volatility and affected global economic recovery. Global growth is projected at 3.6 percent in 2022-23 by International Monetary Fund (IMF) in their April' 22 outlook. The markets expect inflation to moderate over the medium term as central banks around the world have started responding. India is poised to grow at faster pace year-on-year among major economies as per the projections of IMF. Reserve Bank of India has maintained its GDP growth projection at 7.2 percent for FY23.
The pandemic has significantly changed the consumer's behavior towards insurance products. Insurance awareness among the consumers have increased since pandemic. In the
backdrop of pandemic, the need for financial immunity led to many firsttime buyers of health and life insurance, the trend is expected to continue. The key factors driving the long-term potential of India's life insurance industry remains intact. Your Company is well positioned to capitalise on the emerging opportunities, backed by a facilitative regulatory environment and government policy support in order to increase the insurance penetration.

In FY 2022 life insurance industry has seen a growth of $13 \%$ in New Business Premium. The life insurance industry is expected to grow at a CAGR of 5.3\% between 2019 to 2023. Growing middle class, young insurable population and growing awareness of the need for protection and retirement planning will be factors leading to the growth of life insurance in India.

We are delighted to report another successful year of robust performance and we have maintained our leadership position in private life insurance sector while caring for our customers and other stakeholders during this challenging times. It gives me great pleasure to place before you the highlights of your Company's performance for FY 22.

Your Company is one of the most trusted life insurance companies in India continuing to deliver a wide range of products and services in the remotest corners with a widespread distribution network. Your Company has been driven with a focus on customer centric profitable growth. The GWP grew by $17 \%$ to ₹ 587.60 billion and the Value of New Business stands at ₹ 37.04 billion. During FY22, the Company settled over

28,000 Covid-19 claims amounting to ₹ 19.57 billion. Indian Embedded Value (IEV) stands at ₹ 396.25 billion. The steady and persistent growth helped the Company to exceed the ₹ 2.5 trillion mark for AUM during this fiscal year.
The Company through its CSR activities intends to ameliorate conditions of the people from the underprivileged sections of the society by facilitating them with education, adequate health care services and contributing towards making their lives better.The thematic areas for CSR are Education \& Healthcare, with focus on women, children and marginalised sections of society. The Company spent ₹267.28 million towards CSR in FY22.
Digitalization has made penetration and the coverage seamless. During these difficult times technology enabled the business continuity, introduced new and innovative products, and helped serve customers more efficiently. The Company has adopted smarter ways of on-boarding partners, identifying prospective customers and faster system integration. The Company is constantly using and enhancing analytics capabilities by using Machine Learning and Artificial Intelligence (Al) for improving efficiency, reducing risk while growing business. An emphasis on technology initiatives across the value chain of agency channel has resulted in improved business performance.
The Government of India launched an ambitious project of "Financial Inclusion" to provide Banking and other Financial Services like Life and Non-Life

# As the most trusted life insurance company, we continue to deliver a wide range of products and services in the remotest corners with a widespread distribution network and create a circle of togetherness that powers our abilities to deliver sustained value to all our stakeholders. 

Insurance to the Rural population. India being an underpenetrated insurance market aims to boost the development of micro-insurance as a coverage tool for low-income individuals and your Company is proud to be part of these initiatives.

With a focus on financial inclusion for allowing lower-income groups of society to gain access to the products that enable them to protect their life and savings, the Company offers various insurance products such as PMJJBY, Grameen Bima and Grameen Super Suraksha policies, in order to protect the most economically vulnerable section of the society.

The low product penetration in India will continue to provide significant headroom for the sector to grow. Given these developments, FY23 will see strong demand for suitable life insurance offerings, which means that company's long-term opportunities for growth will be as powerful as ever.

I would like to thank regulators, our customers, employees and shareholders for their continued support. I am confident that together, the Company
will continue to operate with synergy and strengthen the economic value for our stakeholders.

## Best wishes,

Dinesh Kumar Khara
Chairman

## MESSAGE FROM THE MANAGING DIRECTOR \& CEO

## Building a secured future together

## Dear Stakeholders,

FY 2022 being on the path of economic recovery for the world, including the insurance industry, we have emerged stronger and more resilient with once again outperforming the industry average.


I am pleased to inform you that SBI Life has delivered another year of spectacular performance across all key parameters. This market-leading performance is a reflection of our customers' strong belief in the 'SBI Life' brand. It's also a testament to our stable and scalable business model, strong financial profile and agile responses to a dynamic environment. Keeping the customer at the heart is something we have been doing right from the very beginning of our business operation. Our emphasis on growing our digital strength is directly linked to increasing customer satisfaction and experience and offering them solutions at attractive prices. Our emerging digital platform, widespread distribution network and relentless workforce have been the backbone to our leadership position amongst the private players.

## 15 mn+ <br> Lives covered in FY22

We are happy to announce that we have achieved ₹ 587.60 billion in Gross Written Premium(GWP), touching over $15+$ million lives in FY22. During the year, our Asset under Management (AuM) has crossed ₹ 2.5 trillion mark. We saw a noteworthy growth across key parameters, with New business Premium(NBP) of ₹ 254.57 billion registering a $y-0-y$ growth of $23 \%$. We strive to maintain our leadership position in private market while caring for our people and delivering on our commitment to our customers and other stakeholders.

## Performance Overview

The COVID pandemic has resulted in a shift in customers' perception of life insurance as risk cover rather than an investment product. Thus, there is now greater awareness of the need for long-

## 21\% <br> Rise in AUM

term planning and the crucial role that insurance plays in maintaining Financial Immunity. This attitudinal change of the consumer mindset is increasingly finding reflection in our numbers. Our best-inclass cost ratio, improved persistency and strong premium growth have led to deliver another sound operating year. Our Individual NBP grew from ₹ 124.99 billion to ₹ 165.00 billion in FY22 marking a growth of $32 \%$. GWP grew by $17 \%$ to ₹ 587.60 billion in FY 22 mainly due to 25\% growth in First Year Premium (FYP) and 12\% growth in Renewal Premium (RP) in FY 22. New Business margin registered growth by 270 bps to $25.9 \%$ in FY22.

Our PAT for FY 2022 stands at ₹ 15.06 billion with 3\% growth as compared to previous year. AuM grew by 21\%, surpassing ₹2.5 trillion mark and stands at ₹ $2,674.09$ billion as on March 31, 2022. VoNB stands at $₹ 37.04$ billion for FY 2022. Our $13^{\text {th }}$ month Persistency ratio of Regular premium/Limited Premium Payment under Individual
category stands at $85.2 \%$ due to our focus on improving the quality of business and customer retention. We have also maintained our cost efficiency at $8.8 \%$. We have declared Interim dividend of $₹ 2.0$ per share with strong solvency ratio of 2.05 .

As financial immunity gets intricately linked to overall health and wellbeing, we have an even greater responsibility of offering the right solutions to our customers. Keeping this in mind, we launched 'Arogya Shield' a comprehensive insurance solution that serves the dual purpose of providing both health and life cover, extending an additional layer of protection to the safety net and SBI Life - Smart Platina Plus which provides security, flexibility and reliability through a regular guaranteed long term income, flexibility to suit life goals and financial protection along with tax benefits.

## Digital Footprint

Digitalization remains a key to growth in life insurance industry. We, at SBI Life, continue on our path of digital transformation through adoption of various digital initiatives. Our motive is to provide customers with digital servicing platforms for faster hasslefree services and to make the transition from Customer Satisfaction to Customer Delight. We adopted various digital initiatives / strategies for end - to - end digital customer on-boarding to customer servicing. We have integrated with DigiLocker, a secured cloud based storage facility wherein customers can store their policy document in DigiLocker thereby ensuring a safe keeping of their documents.

The next phase of our growth will be driven by our aspiration to become a 'truly digital' organisation. An emphasis on technology initiatives across the value chain of agency channel has improved business performance. We are also enhancing the user experience on our website and the applications. Increased adoption of technologies like robotics, block chain and cloud computing are primary drivers of a better cost ratio.

> In FY22, digitalisation led us to provide customers with digital servicing platforms for faster hassle-free services and to make the transition from Customer Satisfaction to Customer Delight. The next phase of our growth will be to maintain the momentum of our digitalisation strategy by further offering innovative digital solutions and being a 'truly digital organisation, while building strong network of togetherness

## Independence in thinking

Individuals today believe that they can fulfil their own aspirations and their family 's needs simultaneously. This change in their mindset reflects in their expectations from life insurance too. Rather than being just a 'Service provider', they now expect life insurance to be an 'enabler.' An 'enabler ' that will help them fulfil their family 's aspirations along with their own. As a brand, SBI Life believes that independence in thinking is the key to a fulfilling life. As an expression of our unique approach towards life insurance, we have created a new identity. Our identity also consists of a brand line: 'Apne liye. Apno ke liye 'It succinctly captures our promise of enabling individuals to explore their wants while securing the needs of their loved ones. Brand's core that is 'Independence in thinking' is our anchor, that guides all of our actions, behaviour and communication with our stakeholders.

## Delivering Excellence

Our aim is to secure the financial future of more and more people in our country by providing them the right insurance solution. This will help them build a strong financial immunity in the long run. We were awarded with 'Insurer of the Year' - Life Category at the FICCI Insurance Industry Awards 2021.

## Way Forward

Indian insurance industry is expected to focus more on increased awareness levels, enabling digitalized payments infrastructure, customer centricity and overall digital enablement going forward.

We challenge ourselves every day to grow constantly, to be our best competition and to grow more agile, more sustainable. As we move forward and grow bigger, digitalization will remain at the core of ensuring customer-centricity. Leveraging our strong technology backbone and digital capabilities, unparalleled reach and innovative solutions, we are well positioned to capitalize on the growth opportunities that India offers and consistently create value for our stakeholder ecosystem, with our customers at the core.

I am excited to move forward with all our stakeholders' continued support to keep delivering on SBI Life's promise of providing 'protection for life' to our consumers.

I want to express my deepest gratitude to all our shareholders and investors for their continued faith in our abilities. I am grateful to other stakeholders including customers, distribution partners, regulators and government for their endless support. I would like to thank our dedicated workforce for all their hard work and commitment which has enabled us to emerge as an agile Company.

## Best wishes,

## Mahesh Kumar Sharma <br> Managing Director and <br> Chief Executive Officer

## KEY PERFORMANCE INDICATORS

## Cruising ahead against headwinds

Our consistent and efficient operations, backed by dedicated talent, innovation and strong corporate governance, helped us survive the pandemic woes and further strengthened our leadership position in India's private life insurance industry.

## Income

The primary income for an insurance company is premium, which is collected periodically and over a long period of time

| Gross Written Premium (GWP) | (₹ in bn) | New Business Premium (NBP) |
| :---: | :---: | :---: |




New business Annualised
(₹ in bn)
Premium Equivalent (APE)



Individual Rated Premium
(IRP) (IRP)


Individual New Business
(in \%)
Premium - Channel Mix


Individual Annualised Premium Equivalent (APE)


## Profitability

The profitability of life insurance companies is measured via the value of new business.
Profit and Networth (₹ in bn)


Return on Equity (RoE)


Value of New Business (VoNB) and VoNB Margin

*As per new methodology

## Value of a life insurance company

The value of a life insurance company is measured using Embedded Value, which computes future profits from existing policies.

## Solvency

The solvency ratio measures how financially sound an insurer is and its ability to pay claims. In India, insurers are required to maintain a minimum ratio of 1.50

Solvency Ratio


## Customer service

Unfair Business Practice Ratio
(As a \% of NB Policies)

*Based on premium
Single Premium and Fully Paid-Up policies are considered in above calculation. Group Business where persistency is measurable is included.

## Market Leadership

New Business Premium Market Share



| 5.6 | - |  | 7.41 | 8.10 |
| :---: | :---: | :---: | :---: | :---: |
|  | 6.40 | 6.41 |  |  |
| FY18 | FY19 | FY20 | FY21 | FY22 |
| - Total market |  |  | vate m |  |

## Other KPI trends

## Cost Ratios

(in \%)


CSR Spend
(₹ in mn)

$\square$ Opex Ratio ■ Commission Ratio* - Total Cost Ratio
*Commission expense is inclusive of rewards.

Assets Under Management (₹ in bn)

(in \%)


## Towards being future-ready

Adapting to the ever-changing environment has always been imperative for our business operations. Following the pandemic, the demand for protection products surged and in keeping with it, we launched new products.

Harnessing the power of digitalisation, we seamlessly moved the entire process online from onboarding to customer servicing and disbursing claims. We also used digital channels to train and upskill employees.

19.23 lakh<br>Individual New Business Policies

23\%
Increase in New Business Premium

136.89 lakh<br>New lives covered under Group policies

₹254.57 bn<br>New Business premium

F312.38 bn
Benefits pay-out (net of reinsurance)


## Key Initiatives

## Distributors

## SBI Life on YONO Branch Portal

We recently launched "YONO" Branch Portal to drive adoption of digital banking among our customers. The features of this portal include:

- Easy access with no additional login required
- Auto population of data
- No additional auto debit mandate required


## SAATHI V2.0

We further developed our SAATHI V2.0, an empowering digital technology solution in July 21 for our front line sales employees. This new version has features such as Goals, Coach module and Nudges. It also tracks performance of our distributions at different levels.

In addition, users can share links to product guides, brochures/tools \& calculators with prospective customers, directly through SAATHI app.

## Tie up with PhonePe Insurance Broking Services and Renew Buy

To redefine customer experience through innovations such as risk-free underwriting, on-the-spot purchasing, activation and claims processing and to be agile to changing consumer behaviour and advanced technologies, we have signed agreements with major Fintechs like Phone Pe and Renew Buy for insurance solutions available to our customers.

## Customers

## Smart Care

- Progressive Web Application for end-to-end customer journey
- A host of self-servicing options such as fund switch, loan quotes, withdrawals and much more, enables the user to transact on their policy at the click of a button with minimum dependency
- Improved transparency and customer engagement


## Customer Awareness

## Campaigns

We ran customer awareness
campaigns, which covers the following points:

- Multi Language SBI Life Touch Point
- Demat (E-Insurance Account)
- Update Personnel Details in Policy Account
- Nomination Update
- Digi Locker



## Leapfrogging mes.m foresight

We strive to create long-term value for our stakeholders through our business activities, prudent strategies, focused execution and strong risk management and governance. We are a resilient company with the ability to adapt to the dynamic external environment.



## Value creation model

Our robust business model is driven by our brand purpose and core values. We constantly endeavour to maximise value for our stakeholders at every stage of our operations. Keeping our customers at the heart, we have built a legacy of trust through the years and strive to create a resilient business through each economic cycle.


## Risk management

We have a risk management framework allowing us to identify potential risks and their impact on our business and stakeholders, in addition to devising strategies to mitigate those risks.


## Stakeholder engagement

We strive to create longterm relationships with our stakeholders through meaningful and transparent communication. Our stakeholder-inclusive approach enables us to gain valuable and actionable insights into their needs, interests and expectations. This helps us make strategic decisions and devise our roadmap, ensuring a balance between evolving socio-economic and regulatory environment.


## External environment

We observe and analyse the developments in our external environment to identify and target various risks and opportunities in a timely manner. We leverage our expertise and foresight to optimise emerging opportunities and minimise risks. Our ability to respond to these trends with agility and efficacy is key to our success over the long run.


## Materiality assessment

We have adopted a collaborative approach to identify key material issues through constant stakeholder engagement. Through this, we align our business objectives with the market trends while preserving the interest of all our stakeholders.


## Our strategy reviews

We have thoughtfully redefined our strategies and made well-informed decisions to remain relevant to all our stakeholders.

## Strengthening the core

## Inputs

## Financial Capital

Our financial resources include shareholder equity and internal accruals. We optimally deploy our financial capital to grow the wealth of our stakeholders and secure our customers' future in the event of any unforeseen circumstances.

## Manufactured Capital

It comprises tangible fixed assets including our offices, branches and distribution network, used for conducting our business activities.

## Intellectual Capital

Our intellectual capital comprises our collective knowledge and expertise to offer innovative products with distinct customer value propositions. This enables us to stay ahead of the curve in today's dynamic world. It also includes

## Human Capital

We endeavour to attract the best talent, provide them with multi-faceted development opportunities, support them in maintaining a healthy work-life balance and recognise their achievements through targeted performance-based rewards.

## Social and Relationship Capital

We have built long-standing relationships with our customers, business partners, shareholders, regulators and employees. As a responsible corporate citizen, we are also committed to playing an active role in uplifting the communities around us.

## Natural Capital

We are proactively working towards reducing our environmental footprint. Our key focus areas include energy efficiency, water conservation, waste management, driving paperless ways of

| Equity share capital |  |
| :--- | :--- |
| ₹10.00 bn |  |
| Reserves and Surplus |  |
| ₹104.18 bn |  |

intangible assets such as brand value, digital offerings and platforms and specialised resources.

| Information | Software as on |
| :--- | :--- |
| technology as on | March 31, 2022 |
| March 31, 2022 | $\mathbf{₹ 1 2 0 . 6 1 ~ m n ~}$ |

March 31, 2022
₹ 120.61 mn
₹ 325.59 mn

Spends towards employee training

## ₹ 43.65 mn

Employee successfully completed monthly skill assessment process
95.91\%

| Implementing | Number of |
| :--- | :--- |
| NGO | business partners |
| Partners | $\mathbf{2 , 0 5 , 8 9 5}$ (Banks, |
| $\mathbf{6 0 +}$ | Individual Agents, |
|  | Corporate Agents, |
| CSR spends | Broker, CIFs and |
| $\mathbf{F} \mathbf{2 6 7 . 2 8} \mathbf{~ m n ~}$ | Specified persons) |

working, embracing digital applications and solutions and reducing the use of plastic, among others.


## Our external environment

- Rising share of financial savings
- Under-penetration of life insurance in India
- Growing pie of middle-
class, working population
- Focus on driving digitalisation


Expanding our digital footprint

Developing a skilled workforce


## STAKEHOLDER ENGAGEMENT

## Fostering constructive dialogues

Constructive, continuous and in-depth dialogues with stakeholders are essential to maintain long-term relationships. Our strong network promises to secure the future of all the stakeholders and drive holistic value creation. We focus on being respectful, responsive, open and authentic in our stakeholder communication.

KEY PRIORITIES

- Career development opportunities
- Regular and cross functional training to learn and develop new skills
- Work-life balance
- Safe and secure work environment

HOW WE ENGAGE

- Feedbacks and surveys
- Performance updates
- Bespoke learning and development programmes
- Internal publications and circulars

HOW WE DELIVER VALUE

- Introduced Covid-19 ex-gratia policy to provide financial support on death of employees due to Covid-19
- Salaries and benefits of ₹18.16 billion in FY22
- Introduced health check-up programme for employees across the country
- Ensuring safety of employees by embracing work from home
- Organised vaccination camps for all employees and their dependents

Customers

- Innovative and affordable products
- Easy and fast claim settlement
- Quick resolution of problems
- Knowledgeable and friendly staff
- Customer relationship managers
- Regular engagement via social media, email, SMS, app, telephone calls, postal communication and call centre
- 'Smart Care' app -one-stop platform for customers
- Provide diverse, innovative and need-based solutions
- Claim amount (net of reinsurance) paid in FY22: ₹312.38 billion (including 1,20,000 + death claims)

Business
Partners

- Long-term relationship
- Quick response to queries
- Product and value proposition
- Organising conferences and workshops
- One-to-one meetings
- Communication via telephone, email and so on
- Digital platforms for interaction
- Commission
- Bancassurance: ₹ 13.27 billion
- Corporate Agents and Brokers: ₹ 0.84 billion
- Individual Agents: ₹ 6.73 billion

Integrated Report

## KEY PRIORITIES

- Timely communication of material information
- Clear and consistent business strategy
Shareholders
- Strong corporate governance and ethics
- Transparency


## HOW WE ENGAGE

- Investor presentations
- Annual General Meeting
- Annual Report
- Investor/analysts meet
- Media releases


## HOW WE DELIVER VALUE

- Trusted by marquee domestic and foreign institutional investors (42.05\% stake as on March 31, 2022)


Regulators

- Statutory and legal compliance
- Transparent and open operations
- Effective and efficient management of regulatory change
- Timely submission of reports
- Support to various schemes of government
- Meetings
- Representation through various trade bodies
- Workshops
- Written communications
- Stable, consistent and conservatively managed balance sheet
- Robust risk management and risk mitigation techniques
- Transparency in disclosures
- Written communications
- Presentations
- Meetings
- Forums

Rating Agencies

- Proactive involvement
- Community development
- Approach towards various social issues
- Environment protection
- CSR partnerships
- Contribution towards various causes like Education, Healthcare, Rural Development, Environment and Disaster Relief
- Minimisation of environmental footprint
- Contribution towards various initiatives in fighting COVID-19
- Played a proactive role in creating awareness about insurance products
- Transparency and independence in the functioning of Board
- Compliance with applicable laws, rules, regulations, and guidelines


Communities

- Empowering communities around us
- Adopted sustainable business practices
- Worked towards uplifting the weaker sections


## MATERIALITY

## Prioritising key issues

We conduct materiality assessment on a regular basis to gain insights on each of the key issues that can affect our value creation. It also enables us to understand the importance of those issues to each of our stakeholder groups, which goes into strengthening our strategic planning and decision-making process.

## Our materiality processes

Our annual materiality review helps us to identify the critical ESG themes relevant to our operations. We engage with stakeholders, including investors, employees, management teams and customers to identify ESG priorities. The review involves four stages:


Identify


Prioritise


Validate


Disclose

| Material issue | Priority | Stakeholders <br> impacted | Key strategic <br> objectives |
| :--- | :--- | :--- | :--- |
| Adoption of strong corporate <br> governance, transparency and ethics |  | 8898 |  |

Clear and consistent business strategy $\quad$ SO1 SO2 SO3 SO4 SO5

Timely compliance with existing and new regulatory, legal requirements

Quick and easy processing of claims and faster response to customer queries.

SO5

98889 (a)

Customers

Material issue $\quad$ Priority \begin{tabular}{ll}
Stakeholders <br>
impacted

$\quad$

Key strategic <br>
objectives
\end{tabular}

Prompt communication of critical developments in our Company.
$\square$

$$
88.92
$$

SO3 SO4

Adopting a robust, swift and efficient risk management mechanism.

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SO1 SO2 SO3 SO4 SO5

Partnering in community development.
-

SO1
$\qquad$

Data privacy and information security.
O

SO4 SO5
$\qquad$
Effective management of regulatory changes.
-
(2)

SO1 SO2 SO5
$\qquad$
Timely payments and response to business partners.
O
(2)

SO1 SO4
$\qquad$

Support to various schemes of the government and regulators.
O


SO1 $\mathrm{SO}_{3}$
$\qquad$
Regular trainings and career development activities for our people.
-
88
SO5

Addressing various social issues.

[I) ${ }_{20}^{\circ} \mathrm{R}$
so1
$\qquad$
Environment protection.
Ig
$\mathrm{S}_{2}^{\circ} \mathrm{B}$

## SO4

Rating Agencies

## ENTERPRISE RISK MANAGEMENT

## Mitigating impact, building resilience

At SBI Life, our comprehensive risk management framework leads us to identify, assess and mitigate existing as well as emerging risks. The key focus areas include strategic risk assessment and capital planning, governance, risk universe and risk awareness.

We have also formulated our risk appetite statements and carry out ICAAP (Internal Capital Adequacy Assessment Process), which specifies the assessment of material risks, estimation of capital requirement and adequacy for maintaining solvency requirements.

The Enterprise Risk Management at SBI Life encompasses all risks including Strategic Risk, Insurance Risk, Investment/Market Risk, Reputation Risk and Operational Risks like Fraud Risk, Information \& Cyber Security Risk, Compliance Risk, Business Continuity Risk etc.

Our risk management practices are aligned to ISO 31000:2018 standard on Risk Management covering all departments and functions at Corporate Office, Central Processing Centre, Regional and Branch Offices of the Company

The Company has various Committees' to manage the risks faced by it. The Company considers risk management to be fundamental to prudent management practice and a significant aspect of Corporate Governance. The Risk Management framework is depicted in the following diagram-

|  | SCOPE, CONTEXT, CRIT |  |
| :---: | :---: | :---: |
|  | Risk Assessment | 3 <br> 0 <br> 2 <br> -1 <br> 0 <br> 10 <br> 2 <br> $n$ <br> $\infty$ <br> 0 <br> $m$ <br> 1 |
|  | Risk Identification |  |
|  | Risk Analysis |  |
|  | Risk Evaluation |  |
|  | RISK TREATMENT |  |

RECORDING \& REPORTING

## Information Security Framework



Information security is a critical area for us. We have a fully functional Information Security Team (IST) headed by Chief Information Security Officer (CISO). Our information security practices are ISO 27001:2013 certified. The Information Security Committee (ISC), convened by the CISO, oversees all information security related activities that are carried out by the Company. Update of information security activities are presented to the Board Risk Management Committee on a regular basis.

Business Continuity Management Framework


Leadership \& Strategy, Culture \& Behaviours,
Preparedness \& Management Risk
Board Risk Management Commitee, Internal Risk Management Committee, BCM Steering Committee

Internal Audit/ External Audit ISO 22301:2012

Collaboration with functions. Disaster Recovery, Alternate site testing, table top testing and Creating awareness

Identification of Critical Processes for the Company. Prioritizing critical process and critical applications.

BCMS Manual/ Industry Interactions/ Special Interest Group

Our Business Continuity Management (BCM) practices are ISO 22301:2019 certified. BCM activities are planned in such a manner that testing of the business continuity plans is regularly done in coordination with the concerned department/ function. It has led us to successfully continue our essential/critical processes even during the lockdowns due to COVID-19. Adequate Work from Home (WFH) connections were extended to employees to continue the operations of the Company.

## The key focus areas of the aforesaid Risk Management frameworks are:

## a. Strategic Risk Assessment

We carry out strategic risk assessment annually to identify, analyse and assess our key risks. The top risk is identified and presented to the Risk Management Committee (Board) along with the risk mitigation plan. There is an established asset-liability management process, along with strategic asset allocation based on matching liabilities to different asset classes and maturities. As part of our capital budgeting activities, we have a five-year Capital rolling plan that is regularly monitored. In addition, risk categories have been standardised to ensure a complete assessment and has stated in the SBI Life Risk Management Policy and Internal Capital Adequacy Ratio Assessment Process (ICAAP). These documents are reviewed annually by the Risk Management Committee.

## b. Governance

We have formulated and implemented a risk reporting process to manage our risk governance requirements. In accordance with the IRDAI Corporate Governance guidelines, SBI Life has set up Risk management Committee (RMC) at the Board level. Risk Management Committee (RMC) of Executives and Asset Liability Committee (ALCO) is convened to discuss the ongoing risk management issues. These Committees meet on a quarterly basis.

## c. Risk Universe

We are exposed to Strategic Risk, Business Risk, Insurance Risk, Investment Risk, Operational Risk, Information and Cyber Risk and Regulatory and Legal Risks in pursuit of its business goals and objectives. We have adequate safeguard(s) to mitigate these risks.

Details of risk exposure and their mitigation is available in the "Risk Exposure \& Mitigation" section of the Management Report.

## d. Risk Awareness

We have a robust risk management culture. We provide risk awareness and sensitisation training to our people through periodic workshops, e-mailers, seminars, conferences, quizzes and case studies. Topics covered include operational risk, fraud monitoring, business continuity, information security and data protection.

## Risk Awareness Day

$1^{\text {st }}$ September of every year is celebrated as "Risk Awareness Day" wherein customised messages/emailers/audio visuals are broadcasted to enhance the risk awareness levels among employees.

## Computer Security Day

$30^{\text {th }}$ November of every year is observed as 'Computer Security Day.' This occasion is used to create awareness in respect of information and cyber security in the Company.

## Data Protection Day

$28^{\text {th }}$ January of every year is celebrated as 'Data Protection Day' and used to sensitise employees on data privacy and protection.

## Data Governance Framework

We are currently implementing a data governance framework. Data Governance Policy (DGP) was developed and approved by the Board of Directors. This policy sets out a set of principles and rules for managing and protecting data across your organisation. Our Data Governance Committee oversees aspects of data protection. The data protection team, led by the Data Protection Officer, is responsible for planning, organising, directing and coordinating data governance activities across the company.

## Prominent risks and the mitigation initiatives:

Insurance risk includes persistency, morbidity and mortality risk. Significant variation in assumptions vis-a-vis actuals may affect our Company's growth prospects.

## Mitigation initiatives

- We conduct quaterly experience analysis to ensure that corrective actions can be initiated at the earliest opportunity.
- We use attractive product features to encourage policyholders to continue with the policy.
- We have a combination of proactive and reactive interventions to manage persistency.
- We consider approaches like reinsurance, experience analysis, repricing, underwriting and claims control to manage mortality and morbidity risks.


## Key Capitals impacted Strategic objectives



Reputation risk includes negative public opinion resulting in threat to the profitability or sustainability of the business. It can adversely affect Company's profitability and valuation.

## Mitigation initiatives

- The Company has a structured process for identifying and managing risks emerging from reputational and other external events. Such events are discussed in the Risk Events Monitoring committee, which meets on a quarterly basis. Events impacting the reputation are also monitored through the Corporate Risk Appetite statement.

Key Capitals Impacted Strategic objectives


## Change in macroeconomic factors

 like a slowdown in global growth, increase in interest rates, inflation, increase in India's trade deficit and downgrading of India's credit rating can affect the industry and our prospects. Any regulatory action on our Company may have reputational risks.
## Mitigation initiatives

- We have instituted an enterprise risk management framework that details the governance and management of all aspects of risks that we face.
- We further mitigate market risks by matching assets and liabilities by type and duration and matching cash flows.


## Key Capital impacted <br> Strategic objective系角 SO2

## Operational risks include disruption

 of normal business activities through external factors like natural/manmade disasters or internal factors. Failure of necessary processes and essential systems can hamper business continuity
## Mitigation initiatives

- We have the requisite business continuity and disaster recovery plans in place which are ISO 22301 certified.
- We have a Risk Control SelfAssessment (RCSA) system wherein each business unit within the Company is required to identify and assess inherent risks and controls relevant to the risk.
- A web-based incident reporting process is in place to collect loss incidents to track the extent of operational risk.

Key Capitals impacted Strategic objectives


Regulatory risks include changes in the applicable regulatory or statutory framework, changes in government policy actions and reform measures, non-compliance with various regulations or provisions issued by other authorities. (IRDAI, SEBI, MCA etc.)

## Mitigation initiatives

- We have a robust compliance mechanism to monitor critical compliance risks and communicate relevant regulatory requirements to business functions on a timely basis along with providing the requisite training to ensure adherence to applicable regulations.


Digital risks include cybersecurity and data privacy risks

## Mitigation initiatives

- We have a strong risk management framework to identify and assess risks related to cybersecurity and data privacy.
Key Capital impacted
Strategic objective กกัก


Expanding geographical presence through a robust distribution network

Profitable growth through efficient cost discipline

Expanding our digital footprint
Developing a skilled workforce

Human Capital
Financial Capital
Manufactured Capital

## OPERATING CONTEXT

## Capitalising on strengths


#### Abstract

The pandemic has significantly altered consumer behaviour and expectations and in keeping up with these, we are continuously adapting and transforming. Customercentricity, next-generation technology and evolving preferences of stakeholders, are the most defining operating parameters for us.


## New models, personalised products

The digital economy is making consumption-based, on-demand, all-inone insurance lifestyle products more accessible. Customers prefer personal insurance instead of the one-size-fitsall products. Insurers take an insurance advisory approach with channel partners because customers are proactive in looking at life insurance as a means of financial protection. Understanding customer needs and advising them on the right solutions to address their challenges are becoming the norm.

## Action

To understand consumer behaviour, we conducted a national survey in collaboration with Nielsen (India), titled 'understanding consumers' attitudes toward financial immunity' in FY21 and 'financial immunity survey 2.0' in FY22. The findings provided deep and valuable insights into consumer approaches to achieve financial security.

The company launched a new product SBI Life - Smart Platina Plus this year. It provides security, flexibility and credibility through regularly guaranteed longterm income, in addition to the choice of adapting as per life goals, financial protection and tax incentives. The response to this product was positive and there was a record influx in a very short period.

## Rising awareness

The pandemic created a heightened awareness of financial insulation amongst the population. The year under review saw a significant increase in people opting for insurance plans with a $32 \%$ increase in the Individual New Business Premium in FY22.

## Action

We customised our products and service channels to make them accessible and affordable for varied demographics. We increased our marketing and communication efforts to expand our customer base and also strengthened our infrastructure to better facilitate incoming business.

## Protection, a customer priority

Even before 2020, the demand and awareness of income solutions was already high, but the pandemic further escalated the need to protect income and create alternative sources. The health and wellbeing of oneself and loved ones have become priorities and financial protection has become an important issue. Not surprisingly, protection solutions, including life and health insurance, have become an integral part of every financial portfolio.

## Action

SBI Life will continue to focus on the insurance business along with other segments. The low product penetration in India continues to provide an opportunity to the Company to grow and develop its product range to meet the needs of current and potential customers.

## Digitalisation will be ongoing

Digitisation will be the future of the insurance industry. Accustomed to online experiences like e-commerce, an efficient onboarding process will be an important expectation for customers in the insurance industry. From AI-enabled chatbots to making service requests easier and faster, life insurers will focus on providing a better experience for their customers.

## Action

We have implemented large-scale, repeatable task automation using new technologies such as Artificial Intelligence (Al) and Machine Learning (ML). In addition, Robotic Process Automation (RPA) has contributed to long-term scalability and reduced the cycle time of processing activity while considering error-free delivery. By adopting the latest technologies such as OCR and video MER to achieve faster and more secure digital onboarding, we have made steady progress towards becoming a truly digital organisation.

## ESG stance

ESG priorities are becoming increasingly critical and will have strong implications on the insurance sector too. The Environment, Social and Governance factors are a subset of non-financial performance indicators which include ethical, sustainable and corporate governance issues.

## Action

We are monitoring impact on the environment and the community through our CSR activities. We have agreed to focus on our thematic areas which are aligned with SDGs. We provide a safe workplace for our employees while continuing to provide insurance solutions to the unorganized sector. We primarily focus on good governance and apply highest ethical practices to achieve our strategy goals responsibly and being accountable to our stakeholders.

## FY22:

## 5.5 lakh+ Individual protection policies sold digitally

93\%
Renewal Premium collected through Digital Mode

## $60+$ <br> API platforms for quick onboarding of partners \& faster system integration

44\%
Automated underwriting


## OUR STRATEGY

## Creating value, fostering growth

We have thoughtfully redefined our strategies and made wellinformed decisions to remain relevant to all our stakeholders. We believe economic growth should create opportunities for all, which is why we are focused on building partnerships that foster inclusive growth across our value chain.


## EXPANDING GEOGRAPHICAL PRESENCE THROUGH A ROBUST DISTRIBUTION NETWORK

SO2

PROFITABLE GROWTH THROUGH EFFICIENT COST DISCIPLINE

## Our focus

- Drive geographically diversified business growth
- Strengthen distributor collaborations via continuous engagement and communication
- Continue to diversify our product portfolio
- Deploy a risk score based underwriting model using predictive analytics to achieve a prudent riskreward balance


## KPls for FY22

| - Addition of offices | - Increase in distribution | - VoNB | - Operating | - Total cost ratio |
| :--- | :--- | :--- | :--- | :--- |
| - Gross addition of agents |  |  |  |  |


| 5 | 54,465 <br> Gross addition of <br> agents | 7 |
| :--- | :--- | :--- |
| Orokers added |  |  |


| 37\% | 966 |
| :--- | :--- |
| Offices are in rural <br> and semi-urban <br> areas | Specified Person <br> (SP) added |
|  |  |

## Capitals invested


₹ $37.04 ~ b n ~$

VoNB $\underset{$\begin{tabular}{l}
Operating Return <br>
on Embedded Value

$}{20.6 \%} \quad$

Opex ratio
\end{tabular}

## 25.9\% <br> 8.8\% <br> VoNB Margin <br> Total cost ratio

## OUR STRATEGY

## SO4 <br> EXPANDING OUR DIGITAL FOOTPRINT

## Our focus

- Derive deep customer knowledge and insights through several engagement programmes
- Listen and act on customer feedback and deliver service improvements across all touchpoints
- Real-time data and updates
- Digitalise agent-customer relationship
- Scale-up of automation and Artificial Intelligence in core operations
- Increase share of end-to-end digital policies


## KPls for FY22

- Surrender ratio
- Customer grievances
- Customer on-boarding process
- Seamless customer experience
- New Policies added
- Queries handled by call centre/ IVR
- Individual protection policies sold digitally
- Short URL (bitly) business service generated
- Cross-sell leads generated


## Performance

## 4.6\% <br> Surrender ratio

16 per 10.000 policies issued for customer grievances

## 43 mn+

Lives we cater
$<10$ minutes
Time required for customer on-boarding process

### 1.92 mn+

New Policies added
~1.47 mn
Queries we handled by call center/IVR

## 5.5 lakh+

Individual protection policies sold digitally
~7.3 lakh
Short URL (bitly) business services generated

## 99\%

of individual applications submitted digitally

Capitals invested
2n




## Materiality issues affected

- Quick and easy processing of claims and faster response to customer queries
- Providing cost-effective, innovative insurance products



## Priorities for FY23

- Increase number of new policies
- Provide seamless customer experience
- Reduce surrender ratio
- Enhance our customer satisfaction
- Enhance number of individual protection policies through digital mode


## SO5 DEVELOPING A SKILLED WORKFORCE

- Gain a 360-degree view of the customers and provide the next best offer
- Provide specialised training programmes (product training, sales skills) based on tenure and background of distributors
- Build a capable in-house training team for structured and targeted training
- Use online training powered by Artificial Intelligence to increase skill and knowledge
- Digital adoption
- Automated underwriting
- Renewal Premium - collected through digital mode
- Train insurance professionals
- Total modules created for employees and distributors
- Learning interventions
- Awards

44\%
Automated underwriting

93\%
Renewal Premium through digital mode

## ~2.5 lakh

Cross-sell leads
generated

2,05,717
Trained insurance professionals

76\%
of LM have availed more than four learning interventions

69\%
of SP have availed
more than four learning interventions.

## 65 86\%

Learning modules created of CIF have availed to enhance insurance more than four learning professional knowledge interventions


- Providing cost-effective, innovative insurance products
- Environment protection
- Regular training and career development activities for our people
- Effective management of regulatory changes
- Increase Renewal Premium collection through digital mode
- Train more insurance professional
- Create new learning modules enhance insurance professional knowledge
- Focus on learning interventions


## Making ESG values cardinal

Stakeholder interests are of paramount importance to a responsible business like ours. We believe in holistic and inclusive growth, which creates opportunities for all, while protecting our planet, people and society.

## ENVIRONMENTAL

- Targeted environmental issues in and around office premises
- Implemented green building norms in corporate office
- Focused on minimising waste generation through reduce, reuse and recycle initiatives
- Promoted efficient water management through wastewater recycling


## PEOPLE

- Made significant changes to working arrangements, enabling employees to fulfil their personal as well as professional responsibilities, conveniently
- Employees were enabled with VPN/VDI/webmail to work from home during COVID
- Wellness sessions were conducted by well-known medical professionals. We also facilitated post-COVID care sessions by medical practitioners


## COMMUNITY

- Identified key focus areas education, healthcare and rural development
- Partnered in community development
- Supported various government schemes to tackle pressing issues in local communities through various CSR activities and initiatives



# Embedding sustainability into business 

## Our CSR policy

At SBI Life, we have developed our Corporate Social Responsibility Policy in consonance with the Companies Act, 2013 to understand and enhance our impact on the environment and the society in which we operate, to take initiatives accordingly.
The objectives of the CSR policy are two-fold. The first is to contribute to the social cause of society, to project the humane face of the Company and develop a better image of the Company as a responsible corporate citizen. The second is focused on creating a social orientation amongst the employees of the Company as a conscious organisational policy.


## Our CSR governance

The Company has Board CSR committee (CSRC) and subcommittee. The Board CSR committee is responsible for overseeing the Company's CSR programme, ensuring its compliance and reporting to the Board on a timely basis. The CSR Sub-Committee has representation from various departments/regions, including finance and compliance, human resources, admin and brand and corporate communications and CSR, among others.
This CSR Sub-Committee leads us to identify CSR activity areas to be undertaken during the year, as per the Company's CSR policy and place the same in the CSRC meeting for discussion. It helps us to ensure that the business manages CSR risks and adheres to the standards in the policy. These committees are aimed to focus towards the thematic areas of Education \& Healthcare.

## Environmental

- Climate change
- Waste management
- Water conservation
- Bio-diversity


## People

- Diversity and inclusion
- Training and development
- Performance management
- Employee health and well-being


## Community

- Rural development
- Primary education
- Healthcare for women and children
- Skill development
- Disaster relief



## ENVIRONMENT

## Towards environmental stewardship

We are cognisant of the existential challenges posed by climate change. As a responsible and ethical Corporate citizen, we are proactively aiming at reducing our carbon footprint and contributing to the global fight against climate change. We are committed to enhancing our energy efficiency and achieving positive water footprint, in addition to reducing our paper and plastic usage.

## MATERIAL ISSUES

- Climate change
- Waste management
- Water conservation
- Bio-diversity



As the world develops and progresses, our planet and resources are being exploited rapidly. A need for revolutionised thinking is needed to bring about a change before the impacts become irreversible. We understand the importance of conserving our resources and minimising our carbon footprint. We endeavour to undertake innovative initiatives to protect the environment to help fight climate change. We have identified key areas of intervention such as energy efficiency, water conservation, waste management, reducing paper and plastics usage.

Some of our key initiatives pertaining to the focus areas are given below:

Our corporate office is a green building, certified by Indian Green Building Council (IGBC). We aim to reduce our carbon footprint by driving optimal and efficient use of natural resources and minimal waste generation.

Leftover food and food waste generated in our cafeteria is collected and recycled through a composter biodegradation process into organic manure for plants in the premise.

## 100

kgs per month

We are committed to zero plastic usage and thus, stopped the procurement of PET bottles post August 2019.

A feasibility study on the viability of power generation through solar roof top panels is underway. The project, if implemented, could reduce electricity load by upto 35\% from existing demand.

We have incorporated a process of collecting the waste water which is available in the water dispensers' station. The collected water is being used for watering of indoor plants and floor mopping.

We have installed a rainwater harvesting system to collect rainwater during the monsoon and recoup the existing underground sumps. The water so collected is being used in the cooling towers for air conditioning.

We have made our operational processes - fund statements, on-boarding, customer service - digital. This has helped us to significantly cut down on the use of paper, making our process greener. Almost all of our new policies are now sourced digitally, thus eliminating the usage of paper.

## 99\%

Individual applications sourced digitally

We have helped develop 1.05 acre land, allotted by Sanjay Gandhi National Park (SGNP) to develop a dense forest of native plants using Miyawaki technique. The objective is to provide a natural habitat to many native bird species who play an important role in preserving ecological balance. We supported the plantation of 19,000 sapling of 100 native plant species.

We also undertook the initiative to clean up the plastic and other waste in the riverbed adjacent to our sapling plantation at Sanjay Gandhi National Park.

## PEOPLE

## Nurturing our human assets

At SBI Life, our people are pivotal to achieve our short-term and long-term business success. Therefore, we focus on developing strong relationships with our people to create an environment, where employees can thrive and are enabled to deliver sustainable organisational performance. At SBI Life, we have the best-in-class people policies, leading us to attract and retain the finest talent in the industry.

MATERIAL ISSUES

- Diversity and inclusion
- Training and development
- Performance management
- Employee health and well-being


## 36 years 7 months

AVERAGE AGE OF EMPLOYEES

## 5 years 3 months

AVERAGE TENURE OF EMPLOYEES


## Embracing diversity

At SBI Life, diversity and inclusion is not just the policy or employee count. It is an opportunity to create a culture that attracts employees and drives us to earn deeper trust and commitment from our employees.

## 18,515 <br> Total Employees <br> 15,388 <br> Male Employees

3,127
Female Employees
16.89\%

Female Employees (as a \% of total)

Age summary


- < 25 years
- 35 to 40 years
- 25 to 30 years
- 40 to 45 years
- 30 to 35 years
(\%) Tenure summary



## Project Shakti:

We have launched a dedicated recruitment programme called 'Project Shakti' to promote diversity and improve the gender mix, with particular focus on hiring female employees. The project helped us to unlock the untapped potential of the female workforce and widen our talent pool.

## PEOPLE

Educational qualifications


## Employee adoption CIF adoption



LM adoption



## Learning \& Development

Our focus is on creating a strong workplace that delivers business value, while keeping the team together, engaged and committed. The Learning and Development (L\&D) at SBI Life ensures that employees can successfully meet the challenges of their jobs, while properly being aligned with the Company's business goals. L\&D strives to address a spectrum of employee and organisational needs, business challenges and offers myriads of learning alternatives across locations.

Our organisational culture adopts innovative techniques to facilitate employee growth by means of learning. We have developed 'eShiksha Empowered,' a digital e-learning platform, which includes interactive courses, micro modules, gamified versions, one-page snippets, quizzes and navigation guides to enhance learning experiences.

## 65 modules

Created for employees and distributors to enhance their knowledge and skills


## KEY INITIATIVES IN FY22

## Product Specs

To synchronise L\&D efforts with the learners' requirements, the L\&D team created a learning solution in this direction and launched crisp and visually appealing Product Specs (micro-learning modules), to empower our sales teams to make their presentations effective.

## Jo Padhega Wo Badhega

We initiated this intervention to develop a better learning culture within the organisation. The aim is to give a brief overview of best-selling books written by eminent authors and marketed by renowned publishers. This fortnightly intervention encourages our employees to inculcate the habit of reading good books regularly.

## Friday Pathshala

In line with the new-gen workforce's learning requirements, of accessing and consuming educational content at work, we conceptualised and implemented the 'Friday Pathshala.' This initiative was aimed at helping employees to learn various functional and soft skills and enforce the same for enhancing the quality of work and life.

## SBI Life Knowledge Premier League

A team quiz competition was held to engage employees from all departments and locations. The branch offices initiated this battle of knowledge excellence and finally, national champions were announced. This stint has seen great involvement from thousands of participants and has created a culture of learning in our organisation.


## 'Golden Peacock National Training Award' 2021

SBIL L\&D bagged the prestigious 'Golden Peacock National Training Award 2021.' This coveted honour has been an epitome of standards and quality across all sectors and industries.

## Employee course consumption



Employees Logged In : 18,244

## CIF course consumption



CIFs Logged In : 39,890

## LM course consumption




## Rewarding outperformers

We identify deserving candidates through our welldefined reward and recognition policy. We have a strong performance management system, LEAP (Leading through Excellence and Performance), which is based on a clear framework of setting expectations, providing feedback and carrying out an effective assessment to link rewards directly with the Company's performance.

We have also introduced Employees Stock Options (ESOPs) for rewarding high performing employees, with a view to improving the retention rate. During FY22, we granted $7,97,850$ stock options to eligible employees under the provisions of ESOS 2018.

## Sexual Harassment Cases

At SBI Life, we have zero tolerance for sexual harassment. We have a charter on prevention, prohibition and redressal of sexual harassment, aligned with the Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013. We have an internal complaints committee to investigate and inquire into sexual harassment complaints.

In FY22, five sexual harassment cases were filed. One case was pending from the previous year. Of these, all six were disposed-off during the financial year. Having an adept POSH policy has enabled us in employer branding, by creating an employee value proposition, permeating a sense of safety amongst employees, retaining vital talent and promoting inclusivity.

## EMPLOYEE HEALTH AND WELLBEING

Our employees are our biggest assets. Therefore, employee health and wellbeing remain a critical issue for us. We provide a safe workplace for our employees while continuing to serve our customers and take best-in-class initiatives on a continuous basis to retain highest productivity in the business. Some of the initiatives taken during the year are given below:

## Ex-gratia to family of deceased employees:

During a crisis, the degree of solidarity is the basis of endurance of any organisation. We understand our role in supporting our employees in such difficult times. We, therefore, introduced covid - ex-gratia policy to support dependent family members of employees in the event of an untimely death due to COVID-19, by providing financial assistance on monthly basis.

## Mediclaim policy:

We have a best-in-class Mediclaim policy for our employees. This policy offers top-up options along with the basic insurance amount.

This year, we added the facility of tele-consultation with doctor. We also partnered with an NGO to provide professional counselling sessions for mental wellness of our employees. These sessions were conducted by medical practitioners and professionals. In addition, an annual medical health check facility was also given to all our employees.

## Healthify Me:

In continuation with our efforts towards wellness of employees, we have entered into an association with 'Healthify Me', an app-based product which is focused on healthy living and wellness, with a vision to bring many health related offering/benefits to our employees. The programme focuses on healthy living and guides a lifestyle change which needs strength of mind, conviction and self-belief. This activity is also in alignment with our Employee Engagement proposition 'Believe To Achieve' which encourages self-belief and confidence to achieve any goal.
This initiative aimed to increase the subjective wellbeing of employees including life satisfaction, job satisfaction and workplace positivity which will positively correlate with the productivity of the employees and the organisation.

## Wellness sessions:

We facilitated post-COVID care sessions by well-known medical professionals to ensure health and safety of our employees.

## Supporting our employees during COVID-19:

We took several initiatives to support employees during the COVID-19 period.

- Provision of special leave for COVID-19 positive employees
- Tie up with hospitals to provide isolation rooms for COVID-19 patients
- No ceiling on room rent and nursing for hospitalisation
- Shifted to work from home/hybrid working models by providing avenues to the employees to stay connected and collaborate with their teams
- Free vaccination for all our employees and their dependents
- Employees were called to offices in a phased manner based on government regulations
- Mandatory wearing of masks and maintaining social distancing
- Regularly disinfected to eliminate possible transmission of virus


## COMMUNITY

## Building an equitable world

Empowering communities around areas of our business operations, has been pivotal for SBI Life. We work actively to drive overall development and wellbeing of these communities through a two-fold approach: providing insurance solutions to the unorganised sector and undertaking multi-faceted Corporate Social Responsibility (CSR) activities to improve community wellbeing.

## MATERIAL ISSUES

| Rural Development | Healthcare for women and children | Environment |
| :--- | :--- | :--- |
| Primary Education | Skill Development | Disaster Relief |

DEMOCRATISING ACCESS TO LIFE INSURANCE PRODUCTS

| Sector | Particulars | Year ended March, 31 2022 | Year ended March, 31 2021 |
| :--- | :--- | :---: | :---: |
| Rural | Number of New Policies | $5,51,652$ | $4,40,907$ |
|  | \% of rural sector policies to total policies | $28.68 \%$ | $26.61 \%$ |
| Social | Premium Underwritten (₹ in mn) | Number of New Policies (including group <br> business) | $32,873.06$ |
|  | Number of New Lives | 430 | $\mathbf{2 3 , 2 1 3 . 9 9}$ |
|  | Premium Underwritten (₹ in mn) | $\mathbf{5 9 2}$ |  |
|  | Social sector lives as a \% of total lives | 97.14 | $5,71,378$ |
|  | Social sector lives as a \% of total lives of <br> preceding financial period/year | $5.26 \%$ | 93.57 |
| Total | Number of New Policies | $6.67 \%$ | $4.64 \%$ |
|  | Number of New Lives | $\mathbf{1 , 9 2 3 , 2 4 3}$ | $\mathbf{6 . 3 8 \%}$ |

## SBI Life's CSR focus areas



## COMMUNITY

## Child education

We support the education of children from disadvantaged backgrounds with educational aid. Differently abled children were supported with special education and therapy. We also supported various institutions towards upgrading their basic functional infrastructure to improve the learning environment.

- SBI Life supported the cost of education and overall development of the underprivileged children
- We provided support towards the cost of education, infrastructure improvement, therapy aids and overall development of differently abled children, to give equal opportunity of learning
- We also supported vocational training of underprivileged youth and women to make them self-reliant


## 300

Underprivileged, differently abled kids were supported with special education and therapy

470
Underprivileged children were provided with quality education


Children suffering from leprosy were supported with education, training, nutrition and counselling

## 20

Girls rescued from traumatic experiences like child labour/ physical or psychological abuse/ trafficking

## 2,485 <br> Stakeholders oriented and trained on prevention of child sexual abuse

## Children were impaired training on personal safety <br>  <br> 728

## Healthcare

We support healthcare activities to facilitate access to basic healthcare services for improved community health outcomes by ensuring:

- Medical infrastructure to government/charitable hospitals
- Sponsoring cost of treatment/medical aid to underprivileged children
- Providing financial support towards the treatment of vision, cataract etc. of people from underprivileged, rural and tribal areas
- Ensuring healthy new lives of babies and improving health of pregnant and lactating women through a 1,000-day programme
- Partnering with Action Against Hunger to work towards prevention of malnutrition and ensuring healthy childhood in Madhya Pradesh (Dhar District) and Rajasthan (Baran)


## 70,000

Beneficiaries supported through our fight
against child malnutrition

## Environment conservation

As a step towards environment conservation, SBI Life has extended support to create a dense forest with native plants in Mumbai, Maharashtra. This forest will play a crucial role in restoring ecological balance by providing habitat for many bird species.

## Battling malnutrition

SBI Life's welfare intervention at Dhar, Madhya Pradesh came to the rescue of 7-month-old Shubham.

The family migrated to a different location in search of livelihood. Post-migration when they returned to the village, Shubham did not look healthy, the way he did when they left. Later, it was found that Shubham was suffering severely from acute malnutrition with midupper arm circumference (MUAC). The programme team counselled the parents and advised them to take the child to the Primary Health Centre (PHC) for check-up.

The team was constantly visiting Shubham and his family to keep a check on Shubham's health status, teaching his mother nutritious recipes for enhanced immunity and speedy recovery and providing orientation on sanitation and hygiene practices. The team was also in touch with the medical staff at PHC. After sustained engagement, Shubham showed gradual improvement and subsequently, Shubham finally was under the normal category.


## Rising above leprosy

SBI Life has partnered with the NGO Udayan, West Bengal to support education, nutrition and social inclusion of children, affected by leprosy or parents of whom are leprosy patients. Mohit is one of the beneficiaries of this programme. He was diagnosed with leprosy during a routine screening test in 2019. Immediately, he went for the multi-drug therapy, undertaken by West Bengal Health Services. Constant support was provided to Mohit in terms of additional nutrition intake, medicines and counselling support for emotional and mental wellbeing. With rigorous efforts and continued monitoring, Mohit was declared leprosyfree in 2020.


## GOVERNANCE

## Powered by excellence and values

Since inception, our corporate governance philosophy has been guided by three pillars: integrity, excellence and ethics. We are committed to conducting business in a manner that protects the interests of all our stakeholders. Our Board of Directors provide strategic directions, embedding ethics and sustainability in our core values along with identifying, mitigating and managing Environmental, Social and Governance (ESG) risks and material issues.

## Governance structure

As per our Corporate Governance philosophy, we primarily focus on good governance and apply the highest ethical practices to all business activities to build strong relationships with our internal and external stakeholders. At SBI Life, corporate governance is our organisational mechanism to achieve our strategic goals responsibly, while being accountable to all stakeholders.

We have a robust governance framework that considers the long-term interests of all stakeholders and aligns every governance pillar with SBI Life's purpose and objectives. This framework leads us to develop procedures and mechanisms to build strong management and trusted stakeholder relationships.

## Our core governance values



Transparency


Humility


Integrity

Governance Structure


## Corporate governance guidelines

We recognise that improving corporate governance is one of the most important aspects of achieving our goal of increasing corporate value, by deepening public trust. Governance based on strong values is central to the Company's ongoing performance and drives the Company's purpose of achieving stakeholder respect.

The corporate governance standards established by the Company's Board of Directors provide a structure that allows directors and senior management to effectively pursue the Company's objectives for the benefit of stakeholders. These guidelines are framed in conjunction with the Company's Memorandum \& Articles of Association, the charters of the Committees of Board and applicable laws, regulations and guidelines for the time being in force.

## Tenets of corporate governance

- Appropriate composition, size of the Board and commitment to adequately discharge its responsibilities and duties
- Transparency and independence in the functioning of the Board
- Maximum disclosure of information to the Board and its Committees for focused and meaningful discussions in meetings
- Operating in a sound system of internal control and risk management with a thrust on integrity and accountability
- Independent verification and assured integrity of financial reporting
- Timely and adequate disclosure of all material information to all stakeholders
- Compliance with applicable laws, rules, regulations and guidelines
- Fair and equitable treatment of all its stakeholders, including employees, vendors, policy holders and shareholders

[^2] ers

## Major Board activities during FY22

- Ensured efficient governance and ethical business practices by monitoring the activities of various committees periodically
- Reviewed business strategy and long-term business plans
- Reviewed talent management, leadership development and succession planning
- Reviewed and defined various policies to ensure transparency in operations, considering the interest of stakeholders and various regulatory compliances
- Reviewed the performance of the Company regularly, by providing leadership and guidance to the management


## Highlights of our corporate governance practices

- Diverse Board structure, comprising members, who accord the highest weight to ethics and integrity
- Well-defined roles, responsibilities and accountability for the Board of Directors and Senior Management
- Board evaluation process and results-driven action plan
- Embraced Integrated Reporting as a strategic framework designed to provide quantitative and qualitative disclosures to our stakeholders


## BOARD OF DIRECTORS

## Our diverse and independent Board

## Our Board supports our management activities to create value and is focused on addressing the ESG priorities of our stakeholders



## Mr. Dinesh Kumar Khara

Chairman
Mr. Dinesh Kumar Khara is the Non-Executive Chairman of SBI Life. He holds a Masters Degree in Business Administration from FMS, New Delhi and is a post graduate in Commerce. Mr. Khara joined State Bank of India as a Probationary Officer in 1984 and has over 37 years of experience in all facets of commercial banking such as retail credit, international banking operations, branch management etc. Currently, he is the Chairman of State Bank of India.


## Mr. Ashwini Kumar Tewari

Non-Executive, Nominee Director
Mr. Ashwini Kumar Tewari is a career banker and started his career in SBI in the year 1991 as a Probationary Officer. Presently, he is the Managing Director of State Bank of India handling the portfolio of International Banking, Information Technology and Associates \& Subsidiaries of the Bank. Mr. Tewari holds a Bachelor's Degree in Electrical Engineering, he is also a Certified Associate of Indian Institute of Bankers and Certified Financial Planner.

## 



## Mr. Deepak Amin

Independent Director
Mr. Deepak Amin holds a Bachelor's Degree in Technology (Computer Science \& Engineering) from IIT, Mumbai and a Master's Degree in Science (Computer Science) from Rhode Island, USA. Mr. Amin has more than 29 years of experience in the field of Information Technology and Risk Management. He also served on the Advisory Board of National Science and Technology Entrepreneurship Development Board, to promote technology entrepreneurship and innovations in India.

## M M C M M



## Mr. Narayan K Seshadri

Independent Director
Mr. Narayan K. Seshadri has more than 40 years of experience in the field of accounting, auditing, litigation support etc. and industry experience includes manufacturing, process, health care, financial services, utilities, infrastructure and technology. He worked with some large Fortune 500/FTSE 100 companies to small start-ups in various international jurisdictions.


## Mr. Shobinder Duggal

Independent Director
Mr. Shobinder Duggal holds a Bachelors in Economics (Hons.) from St. Stephens College, Delhi University and is a member of the Institute of Chartered
Accountants of India. He has 36 years of work experience with Nestle and Voltas India Limited. He was CFO of South Asia Region for Nestle and has also handled procurement and IT/IS responsibilities. Further, he was Executive Director and CFO in Nestle India Limited and Board member in Nestle Lanka PLC.

## M M M C M



## Dr. Tejendra Mohan Bhasin <br> Independent Director

Dr. Tejendra Mohan Bhasin holds a Bachelor's Degree in Law from University of Delhi and a Master's Degree in Business Administration from FMS, Delhi. Dr. Bhasin has pursued his Advanced Financial Enterprises Management Programme at Kennedy School of Government, Harvard University. University of Madras has conferred Ph.D. Degree in Management. He has over 43 years of experience in administration, banking and finance industry.

## OOOOO



## Ms. Usha Sangwan

Independent Director
Ms. Usha Sangwan holds a Master's Degree in Economics and holds Post Graduate Diploma in Human Resource Management and licentiate from Insurance Institute of India. She has 37 years of work experience with Life Insurance Corporation of India (LIC) and more than 30 years of Board level experience in the Companies like Axis Bank, BSE Ltd, Ambuja Cement, LIC Housing Finance, Grasim Industries etc.

## M M M M C



## Mr. Mahesh Kumar Sharma

Managing Director and CEO
Mr. Mahesh Kumar Sharma holds a Master of Science Degree in Chemistry and is also a Certified Associate of the Indian Institute of Bankers. He brings with him over 31 years of experience in the banking Sector. He held many important assignments in the State Bank of India.

M M M M M

Length of service of Directors (Years)

| $<4$ | 6 |
| :--- | :--- |
| 4 TO 6 | 2 |

Age group of Directors (Years)

| 51 TO 60 | 4 |
| :--- | :--- |
| 61 TO 70 | 4 |

Committee details
Audit Committee
Investment Committee
Risk Management Committee
Policyholder Protection Committee
Nomination and Remuneration Committee
Corporate Social Responsibility Committee
With Profits Committee
Stakeholder Relationship Committee
Chairman/Chairperson M Member

## MANAGEMENT TEAM

## Leading with experience and expertise

Our Management Team comprises of a mix of experienced professionals from diverse backgrounds in the insurance and related sectors. They bring their vision and expertise to provide a strategic direction to the organisation and move on the path towards excellence, keeping the best interests of the company and our stakeholders at the forefront.


Mr. Mahesh Kumar Sharma
Managing Director and CEO
Mr. Sharma holds a Master of Science Degree in Chemistry and is also a Certified Associate of the Indian Institute of Bankers. He brings with him over 30 years of experience in the Banking Sector. He held many important assignments in the State Bank of India.


Mr. Ravi Krishnamurthy
President - Operations and Information Technology
Mr. Krishnamurthy has more than 29 years of experience in insurance and banking. He holds a PGDBM in Human Resources from NMIMS, Mumbai. He has done his Executive Management Program from The Columbia Business School. He joined SBI Life in November 2004 and has worked across roles like Chief Operating Officer and President Marketing. of Corporate Affairs. Mr. Durgadas has overall 31 years of experience in Banking \& Insurance.

Mr. G Durgadas
President - Marketing (Zone 3)
Mr. Durgadas is a Science Graduate with additional certification from the Indian Institute of Bankers and Indian Institute of Insurance. He also holds certification from Indian Institute



Mr. M. Anand
President - Marketing (Zone 1)
Mr. M. Anand has more than 31 years of experience in Insurance and banking. He holds a Bachelor's Degree in science and a Post Graduate degree in management studies.


Mr. AVS Siva Rama Krishna
President - Marketing (Zone 2)
Mr. Siva Rama Krishna is a graduate in science and a post graduate in arts from Osmania University and Fellow in Insurance Institute of India. Mr. Siva Rama Krishna has overall 38 years of experience in Insurance Industry.


Mr. Abhijit Gulanikar
President - Business Strategy
Mr. Abhijit Gulanikar has 23 years of experience in life insurance, general insurance, banking and corporate finance. He holds a Bachelor's degree in Commerce, a Postgraduate diploma in Management from the Indian Institute of Management, Ahmedabad and is an associate of the Institute of Chartered Accountants of India.


## Mr. Sangramjit Sarangi

President and Chief Financial Officer
Mr. Sangramjit Sarangi has 22 years of experience in Life Insurance and Mutual Fund industry. He holds a Bachelor's Degree in Commerce and Law and is a Fellow of the Institute of Chartered Accountants of India.


## Mr. Subhendu Kumar Bal

Chief Actuary and Chief Risk Officer
Mr. Subhendu Kumar Bal has 28 years of experience in life insurance industry. He holds a Post Graduate Degree in Statistics and is a Fellow of the Institute of Actuaries of India.

M


## Mr. Prithesh Chaubey

## Appointed Actuary

Mr. Prithesh Chaubey is a Fellow Member of the Institute of Actuaries of India and holds a Graduate degree in Mathematics, Statistics and Economics. He has more than 29 years of professional experience in managing various aspects of insurance business and held multiple senior positions in Life Insurance Companies.


## Ms. Seema Trikannad

 EVP, Chief of HR and Management ServicesMs. Seema Trikannad has over 32 years of experience in the banking sector and has taken up important assignments as Deputy General Manager Human Resources, International Banking Group, VP Credit Administration New York, Credit Analyst Corporate Accounts Group.

## Committee details

- Audit Committee

Investment Committee
Risk Management Committee
Policyholder Protection Committee
Nomination and Remuneration Committee
Corporate Social Responsibility Committee
With Profits Committee
Stakeholder Relationship Committee
C Chairman/Chairperson M Member

## AWARDS

## Achieving milestones

## Marketing

- 'Gold' Honour at DIGIXX Awards 2021 for Digital Marketing Excellence in Technology for M.Connect Life Mobile Application


## Organisation

- 'Gold' in Editor's Choice Awards for 'Customer Orientation in Life Insurance' at the 20th Outlook Money Awards 2021
- 'Golden Peacock National Training Award' (GPNTA) by Golden Peacock Awards
- Insurer of the Year - Life Category at the FICCI Insurance Industry Awards 2021

- 'Best CSR Initiative' at InsureNext Awards by Banking Frontiers

- 'Best HR Initiatives' at InsureNext Awards by Banking Frontiers

- 'Best Risk Management Practices' at InsureNext Awards by Banking Frontiers


## Other

- "Best COVID response - towards Customers, towards Employees, towards Communities" category at the ASSOCHAM 13th Global Insurance E-Summit \& Awards 2020

- 'Bronze' award under the 'Rural Health Initiative' category at the 5th edition of CSR Health Impact Awards organised by Integrated Health and Well-Being Council (IHWC)

- Award for COVID-19 Response Project under the category (COVID-19) - Health at the 10th India CSR Awards

- The 'Excellence in Community Covid Relief' Category at ASSOCHAM CSR and Sustainability Award
Statutory Reports
Management Discussion and Analysis ..... 64
Directors' Report ..... 87
Corporate Governance Report ..... 112
Business Responsibility Report ..... 165
Management Report ..... 174
Financial Statements
Independent Auditors' Report ..... 184
Comments of the Comptroller and
Auditor General of India (C\&AG) ..... 195
Financial Statements ..... 196
Additional Information
Embedded Value ..... 374
Independent Actuary's Opinion ..... 376
Corporate Information ..... 377
Glossary of Terms ..... 378



## Management Discussion \& Analysis

## I. Global Economic Environment

While the global economy was on a mending path but had not yet fully recovered from the COVID-19 pandemic, with a significant divergence between the economic recoveries of advanced economies and emerging market and developing ones, crisis of Russia's invasion of Ukraine unfolds. The economic outlook has deteriorated, largely because of Russia's invasion of Ukraine, causing a tragic humanitarian crisis in Eastern Europe and the sanctions aimed at pressuring Russia to end hostilities. In addition to this, frequent and wider-ranging lockdowns in China, including in key manufacturing hubs have also slowed activity there and could cause new bottlenecks in global supply chains. Higher, broader and more persistent price pressures also led to a tightening of monetary policy in many countries. Overall risks to economic prospects have risen sharply and policy trade-offs have become ever more challenging.
Beyond the immediate humanitarian impacts, the war will severely set back the global recovery, slowing growth and increasing inflation even further. As per IMF projections, global economy will grow at 3.6 percent in 2022 and 2023. Both Russia and Ukraine are projected to experience large GDP contractions in 2022. The severe collapse in Ukraine is a direct result of the invasion, destruction of infrastructure and exodus of its people. In Russia, the sharp decline reflects the impact of the sanctions with a severing of trade ties, greatly impaired domestic financial intermediation and loss of confidence.

Even prior to the war, inflation had surged in many economies because of soaring commodity prices and pandemic-induced supply-demand imbalances. Some emerging markets and developed economies' central banks, such as the US Federal Reserve and those in Latin America, had already come under pressure before the war, bringing forward the timing of their monetary policy tightening. On the fiscal side, policy space was already eroded in many countries by necessary COVID-19 related spending. Debt levels have risen significantly, and extraordinary fiscal support was expected to be removed in 2022-23. The war and the impending increase in global interest rates will further reduce fiscal space in many countries, especially oil and food importing emerging market and developing economies.

## II. Indian Economy Outlook

As per the Economic Survey 2021-22, advance estimates suggest that the Indian economy is expected to witness real GDP expansion of 9.2 per cent in 202122 after contracting in 2020-21. This implies that overall economic activity has recovered past the pre-pandemic levels. Almost all indicators show that the economic impact of the "second wave" in Q1 was much smaller than that experienced during the full lockdown phase in 2020-21 even though the health impact was more severe. India has administered over 190 crore doses that covered 100 crore people with at least one dose
and 91 crore people with both doses. The vaccination process for boosters and for the 15-18 year age group also gathered pace.
Inflation has reappeared as a global issue in both advanced and emerging economies. The surge in energy prices, non-food commodities, input prices, disruption of global supply chains and rising freight costs stoked global inflation during the year. In comparison to many Emerging Markets and Developing Economies (EMDEs) and advanced economies, consumer price inflation in India remained range bound in the recent months, touching 4.9 per cent in November 2021 and 5.6 per cent in December 2021, owing to the proactive steps taken by the Government for effective supply management. (Source: Economic Survey 2021-22)
Combination of high Foreign Exchange Reserves, sustained Foreign Direct Investment and rising export earnings will provide an adequate buffer against possible global liquidity tapering in 2022-23.

It's not just India, but almost all emerging economies are reeling under the external shocks. However, India's underlying economic fundamentals are strong and despite the short-term turbulence, the impact on the long-term outlook will be marginal. The results of growth enhancing policies and schemes (such as productionlinked incentives and government's push toward selfreliance) and increased infrastructure spending will start kicking in from 2023, leading to a stronger multiplier effect on jobs and income, higher productivity, and more efficiency, all leading to accelerated economic growth.

## III. Life Insurance Industry Developments

Insurance industry faced enormous challenges as a result of COVID-19 resulting in to develop new business strategies, prioritize investments, rethink what industry verticals and customer segments to target, and develop products, services and pricing strategies for prioritized segments. The current crisis has accelerated the trend toward automation and digitization, both of which were previously fuelled by changing demographics, customer expectations and competitive pressures. Consumers have quickly adapted to online channels and increasingly prefer to transact digitally at all insurance touchpoints.

The annual rate of inflation in the U.S. hit $6.2 \%$ in October 2021, a three-decade high, yet life insurance prices stayed consistent throughout the year, with only nominal changes from January to December. Though insurers made strategic pricing adjustments, the impact was minimal and mostly beneficial to consumers.

India is one of the fastest growing insurance markets in the world. In terms of total premium volumes, it was the $10^{\text {th }}$ largest globally in 2021, with an estimated market share of $1.9 \%$, and the second largest of all emerging markets. Estimations says that global life premiums will contract slightly (-0.2\%) in real terms in 2022 after last year's robust recovery from pandemic-induced lows while expected recovery to 1.9\% in real terms in 2023 as inflation pressures ease and economic conditions
improve. Moderate improvement is expected in life sector profitability this year, based on rising interest rates. (source - Swiss Re sigma no. 4/2022)

## Life Insurance Penetration

The measure of insurance penetration and density reflects the level of development of insurance sector in a country. While insurance penetration is measured as the percentage of insurance premium to GDP, insurance density is calculated as the ratio of premium to population (per capita premium).
India's life insurance penetration was 3.2\% in 2021, almost twice more than the emerging market and slightly above the global average. In terms of insurance density, India's life insurance density stood at US\$ 69 in 2021. As per Swiss Re sigma report, globally insurance penetration and density were 3.0 per cent and USD 382 respectively for the life segment. Most life insurance products sold in India are savings-linked, with just a small protection component. Hence households remain exposed to a large financing gap in the event of premature death of a main breadwinner. The mortality protection gap in India stood at USD 17 trillion in 2019, (or 83\% of total protection needed), one of the largest in the world. (source - Swiss Re sigma no. 4/2022)

## New Business Premium, Market Share, Product Mix and Distribution Mix

The domestic life insurance industry registered growth of $12.9 \%$ for new business premium in FY 2022. Private players grew by $22.7 \%$ while Life Insurance Corporation (LIC) grew by $7.9 \%$. More than 29 million policies were sold in FY 2022 by all insurance players including LIC. While LIC grabbed a market share of $63.2 \%$ of total new business premium, the private players took a share of $36.8 \%$ in FY 2022. In terms of individual rated premium, private players have fared better, capturing a market share of $62.9 \%$ while LIC held a share of $37.1 \%$ in FY 2022.
The traditional products registered a growth of $10.0 \%$ in 2021-22, with gross written premium of ₹5.91 lakh crore as against ₹ 5.37 lakh crore in the previous year. On the other hand, Unit-linked products (ULIPs) registered a growth of $10.2 \%$ with increase in premium from ₹90,992 crore in 2020-21 to ₹100,315 crore in 2021-22. The share of unit-linked products in total premium marginally increased to $14.50 \%$ in 2021-22 as against $14.48 \%$ in 2020-21.

The individual agents continue to be the major distribution channel for individual new business. However, the contribution of individual agents to the individual new business premium has decreased to 55.03\% during the year 2021-22 compared to 58.14\% in 2020-21. For LIC, individual agents are the dominant channel of distribution with a share of $96.26 \%$ in individual new business premium while it was $22.90 \%$ for the private sector. The contribution of corporate agents in individual new business premium of industry has increased to 33.94\% in the year 2021-22 from 30.78\% in the year 2020-21.

## New Business Premium (₹ in billion)



Source: Life Council data
Individual Rated Premium (₹ in billion)


Source: Life Council data

## IV. Opportunities, risks and way forward

The Indian Insurance sector has historically witnessed growth between 12 to $15 \%$ over a five to six year time horizon. This growth has primarily been driven by the inherent under-penetration of the sector as well as concerted efforts by the Industry and the regulatory authority to increase awareness and adoption. The pandemic has cemented positive paradigm shifts for insurance. Higher risk awareness and acceleration in digitization are positive structural trends for insurance. Life insurance is benefiting from the COVID-19 effect on consumer risk awareness. This should be supported by higher household incomes as labour markets recover, and by accelerated digital adoption.

## A. Opportunities and Strategy

The insurance industry in India has been growing dynamically, with total insurance premiums increasing rapidly, as compared to global counterparts. In the last two years, the life insurance industry continued to take some of its biggest leaps. Though it had its share of challenges owing to the pandemic and uncertainty, increased awareness and need for protection, falling interest
rates played a key role in increasing demand for solutions offering guaranteed returns and assured savings. The focus will be on insurance offerings which will combine risk transfer with proactive and value-added services. Low insurance penetration and density rates in India will continue to provide significant opportunity to grow further in the insurance industry.

Some of the factors which will provide growth opportunities are as below:

## i. Demographic profile

Demographic profile on India has been its biggest strength for economic growth. India is estimated to surpass China as the most populous country in the world around 2027 according to United Nations- World Population Prospects, 2019. Nearly 40\% of India's population will be between 30-59 years by 2030 .

## Increasing share of working population (\%) and life expectancy (years)



Strategy - Life Insurance provides financial risk mitigation by offering products which mobilize long term savings, provide life protection as well as annuity solutions for longevity risk. Younger working population proportion \& rise in nuclear family structures has been largely driving insurance coverage. Also, with the company's focus on insurance awareness and diverse product portfolio helps in capturing sizeable market share. This is further supported by a wide distribution network of 205,717 trained insurance personnel comprising of 146,057 Individual agents, 53,649 Certified Insurance Facilitators (CIFs) and 6,011 Specified persons(SP) on the ground.

## ii. Urbanisation

Over the years the world has seen an increase in urban population. India is no different. The share of urban population in India has been rising and from $27.7 \%$ in 2000 is expected to reach $40.1 \%$ by 2030. Increase in urbanisation leads to increase average income levels, overall lifestyle improvement and awareness of insurance and financial products for savings and investments.
India's growing urban population (\%)


- \% of population staying in urban areas

Source: United Nations - World Urbanisation Prospects, 2018

Strategy - Diverse product portfolio of the company is well suited to provide increased coverage through high ticket size policies and catering to various customer needs in the life, health, pension, annuity \& micro-insurance segments. Increase in per capita income levels and maintenance of higher living standard entails increase in insurance coverage. During the FY 2021-22, the Company has launched SBI Life - Smart Platina Plus which provides security, flexibility and reliability through a regular guaranteed long term income, flexibility to suit life goals and financial protection along with tax benefits.

## iii. Digitisation

Digital disintermediation is proceeding strongly in the Indian insurance industry. Omni-channel sales and novel ways of interacting with the customers through hyper-personalization and more intimate digital sales interaction will encourage companies to explore newer ways to enhance customer engagement and experience. Customer preference for easy process and digital channels will continue to be on the rise.

India's internet economy (US \$ in billion)

(Source: IBEF - Ecommerce)
Strategy - The company is steadily continuing its path of Digital transformation by adopting various Digital initiatives. The whole motive is to make the transition from Customer Satisfaction to Customer Delight. Our Digital Platforms are contributing towards making processes \& services faster and automated. Continuing the thrust to adopt 'Go Digital', more than $99 \%$ of the Individual New Proposals are sourced through our Mobile Application. 93\% of renewal premium is collected through digital mode. The company has adopted OCR technology for faster digital onboarding making penetration seemless.
iv. Insurance penetration

As per Swiss Re sigma report mortality protection gap in India still stands at 83\% of the total protection needed. Understanding human behaviour and how people make insurance decisions is a critical first step to effectively closing the protection gap. Market penetration can be improved by accessing previously untapped segments, and by leveraging new channels and technologies. Technological innovation along with solid financing and the right policies will be needed to make sure as many people as possible in the region get the insurance protection they need. Changing consumer mind-set towards protection along with increased awareness will aid in closing the protection gap.

Protection margin highest amongst peers (\%)

(Source: Swiss Re, "Closing Asia's Mortality Protection Gap 2020")
Life Insurance Penetration (\%)

(Source : SwissRe Sigma 4/2022)
Life Insurance Density (in USD)


Premium underwritten in a given year to total population in 2021
(Source : SwissRe Sigma 4/2022)

Strategy - Based on survey conducted by SBI Life in association with Nielsen, Indians remains underinsured as the life cover to personal annual income ratio is only 3.8 times, which is way below the recommended $10 x$ to $25 x$ of annual income. To plug in the protection gap, the company is focused on its diverse range of protection products. During the year, Company has launched two Individual protection products like SBI Life eShield Next and Arogya Shield to increase the protection business. SBI Life - eShield Next is a pure risk premium product to give boost to financial immunity. Arogya shield is a Health plus Life combi product which offers comprehensive heath cover by SBI General along with assured life cover by SBI Life. Apart from this, company also has credit life protection (loan coverage) and group term products.

## v. Financialisation of savings

Majority of Indian households invest their hard earned money in physical assets, which have not been able to beat inflation. Financialisation of savings means changing mindset from investing in physical assets to financial assets. In the previous two fiscals (i.e., FY20 \& FY21), the cumulative gross financial savings increased by ₹ 8.5 lakh crore. The savings in the form of gold and silver ornaments exhibited decline in FY21 as people chose to save in the form of financial assets. Subscription rate to insurance funds by households remained high, reflecting the pandemic led increased awareness of life insurance.

With the increasing financialisation of the economy, banks have started aggressively selling a number of financial products to their customers as mutual funds (MFs) and insurance policies.

## Household Savings and Financial Savings (\%)



## Share of life insurance in financial savings (\%)



Strategy - Company's diverse product portfolio meets the twin goal of savings and protection. This makes insurance an attractive proposition to channelize household savings. Traditional \& digital distribution network of the company provides direct touch points for customer and an end-to-end smooth customer journey. Company is also highly focused on increasing insurance awareness. The Company offers 40 different products to meet different end-goals (ranging from long-term investment to pure protection under individual as well group platform) depending on the risk profile of the customer through a strong distribution network of 2,05,717 trained insurance professionals and 952 offices.

## vi. Pension and Annuities

With a median age of 28, India is among the youngest major economies. India's share of population above the age of 60 years is expected to rise to $13 \%$ by 2030 and $19 \%$ by 2050 from the current level of $10 \%$. An expected improvement in life expectancy and a decline in fertility rates could combine to shore up the share of the population that needs support in old age significantly, driving a huge potential demand for annuity and pension type products.
Strategy - The company offers individual immediate annuity product, group immediate annuity product, a unit linked pension product and a participating pension product. NPS scheme of the government also offers a huge opportunity as at the time of vesting of the corpus $40 \%$ has to be annuitized. Due to continuous focus, Annuity share in individual NBP has increased to $11 \%$ along with Individual Annuity growth of $49 \%$. AUM
of pension and annuity products account for $15 \%$ of the total AUM. SBI Life is also one of the insurance companies authorised as Annuity Service Providers under NPS scheme by PFRDA.

## B. Risks and concerns

Risks such as business practices and quality of risk management are the major risks the Indian insurance industry currently faces. Growing concerns over unethical sales practices and a public distrust of insurers as a consequence of mis-selling have driven reputational risk. Despite the steps taken by the companies and regulators to clean up practices such as mis-selling, this is still seen as an area of high risk particularly in the current scenario of fierce competition.
Also insurance industry by sector concerned about the impact of low interest rates on investment performance, and the task of managing complex and competitive retail distribution networks.

Low levels of penetration and density of insurance in India clearly imply that a large section of the population is still uninsured. To harness the potential of the insurance sector as a driving force of economic growth in India, these low penetration rates will have to be dealt with. In order to increase the penetration rates and density, uninsured rural areas and the urban poor must be brought under the scope of insurance coverage.

The Company has instituted an enterprise risk management framework which details the governance and management of all aspects of risks that we face. Company's risks and the approach towards managing them has been highlighted in the Enterprise Risk Management section of the Annual Report.

## C. Future Outlook

- The world economy is making a strong recovery from the COVID-19 shock and the outlook is positive. However, peak growth is behind us and this cyclical recovery is not a structural one. The recovery will be uneven, with risks tilted to the downside.
- Inflation is a major near-term macro risk and we expect it to be elevated for some time, stemming from the same supply-side factors that are constraining growth.
- As per Sigma (Swiss Re), the outlook for global insurance premiums is expected to show abovetrend real growth of $3.3 \%$ in 2022 and $3.1 \%$ in 2023.
- Growth is benefiting from rising risk awareness in both life and non-life segments, as consumers and businesses alike seek protection following
the shock of COVID-19 pandemic and aboveaverage natural catastrophes.
- It is estimated that the global insurance premiums should exceed USD 7 trillion for the first time by mid-2022.
- Indian insurance market can gain from the right use of technology and innovation, if a comprehensive framework is created for the sector, keeping the associated challenges in mind.
- Demographic factors, coupled with increasing awareness and financial literacy, are likely to catalyse the growth of the insurance sector.


## V. Regulatory updates and developments

The key highlights on recent regulatory changes impacting the Indian life insurance sector are as follows:
a) IRDAI (Indian Insurance Companies) (Amendment) Regulations, 2021
IRDAI through this amendment has aligned the said Regulation in line with Amendments made in Indian Insurance Companies (Foreign Investment) Amendment Rules, 2021 relating to foreign investment limit in Indian Insurance Companies.
b) Public Disclosures by Insurers

IRDAI has issued detailed instructions (including formats) regarding publication of Financial reports, Analytical Ratios etc. in Newspaper and on Website of insurer, effective from the period ending 30 September, 2021.
c) Enhancement of Lump Sum Withdrawal limit on Exit from NPS
Pension Fund Regulatory \& Development Authority has modified the provisions related to lump sum withdrawal from National Pension Scheme for the benefit of Subscribers.

## d) Aadhaar (Authentication and Offline Verification) (First Amendment) Regulations, 2022

Unique Identification Authority of India has given instructions regarding verification of Aadhaar Number, for entities desirous of verifying the identity of the Aadhaar number holder though offline verification.

## VI. Business Overview

SBI Life have successfully maintained the new business thrust and have again delivered enduring performance in this financial year. We strongly believe that our wide distribution network along with customer centric product portfolio are well positioned to capitalise on the emerging opportunities in order to enhance the insurance penetration. Digitalisation allowed us to maintain business continuity, introduce new products

## Management Discussion \& Analysis (Contd.)

and serve our customers efficiently while protecting the health and safety of our employees. We continue to use our digitalisation strategy effectively to enhance the positive impact of our business on the natural environment and the community wherever we operate.

## Segment-wise business performance

The life insurance sector can be classified based on products into participating, non-linked and unit-linked
products. Non-linked products are traditional products with a protection and savings element built in or only pure-protection products. Non-linked products are further classified into participating products and nonparticipating products. Participating products have variable returns, as it is linked to the performance of the insurance company. Linked products' returns, on the other hand, are tied to the performance of debt and equity markets.

New business performance of the Company can be analysed based on the following segments -


A brief description of the segments is given below:

## 1. Participating Segment

Participating life insurance products are products where the insured participates in the profits of the underlying investment pool during the term of the policy. These are savings cum protection products that provide a guaranteed sum assured and long term returns through participation in surplus, if any, generated from these policies. The policyholder is entitled to at least a $90 \%$ share of the surplus emerging in the participating fund and the remaining belongs to the shareholders. The Company offers participating insurance products that are designed to provide benefits over the entire life of the policyholders (whole life insurance), as well as products that provide benefits over defined periods (endowment life insurance).

New business premium from participating segment constitutes 3.0\% of the total new business premium of FY 2022.

## 2. Non Participating Segment

The non-participating segment comprises of individual savings, group savings and protection segments. These products cover the insured for a specific period and the insured do not participate in profits of the underlying investment pool. Surplus arising in case of Non-participating business is transferred to shareholders' account on recommendation of Appointed Actuary.

## i) Individual Savings

The individual savings segment comprises of an endowment product, a variable insurance plan and an immediate annuity product.

An endowment product pays the sum assured to the beneficiary in case of any unfortunate event before the maturity date or pays the amount to the insured on completion of the specified term.

In a variable insurance plan, the benefits are partially or wholly dependent on the performance of an approved external index/ benchmark which is linked to the product.

An immediate annuity product guarantees a defined income, for the lifetime of the policyholder thereby covering their longevity risk. These pay-outs begin immediately on purchasing the product.

New business premium of individual savings segment constitutes $13.6 \%$ of the total new business premium for FY 2022 and has increased from ₹ 22.37 billion in FY 2021 to ₹ 34.73 billion in FY 2022, registering growth of $55.3 \%$.

## ii) Group Savings

Group savings segment consists of group fund management products and an immediate annuity product.

Fund based group insurance products cater to the needs of employers looking at financial solutions to fund their employees' benefit schemes including gratuity, superannuation and leave encashment.

Group immediate annuity product is primarily for corporate clients (employer-employee groups) and other informal groups, who wish to purchase an annuity to provide for their annuity liability.

New business premium from group savings segment has increased by 6.8\% in FY 2022 as compared to FY 2021.

## iii) Protection

The protection segment includes both individual as well as group products.

Individual protection products offer benefits that are guaranteed in absolute terms on occurrence of a particular event during the policy term which expires if the designated event does not occur. The risk covered in most cases covers death of the insured but may also include permanent disability or diagnosis of critical illness. This segment also includes health products which insure against expenses arising due to medical emergencies such as hospitalisation or critical illness.

Group protection segment includes credit life products which provide insurance to banks, financial institutions in relation to repayment of outstanding loan amount in event of
death or disability of the insured members of the group.

Group protection segment also includes products which provide life insurance coverage to a group of individuals, where, upon the death of a member, the sum assured is paid to the member's nominee. These products are employee- employer schemes where the Master Policy holder is the employer and members are employees.

New business premium from protection segment has registered a strong growth of 24.1\% in FY 2022. Due to continuous focus, Individual New Business Premium for the Protection segment has increased by $26.4 \%$ in FY 2022.

## 3. Linked Segment

Linked products provide the benefit of investment as well as protection. They provide returns directly linked to the performance of the underlying funds and have a transparent charge structure which is explicitly stated at the outset. The investment risk on these products is borne by the policyholder. This segment also includes a fund based group gratuity, superannuation and leave encashment product for employers.

New business premium from linked segment constitutes $44.6 \%$ of the total new business premium of FY 2022, has increased from ₹ 85.89 billion in FY 2021 to ₹ 113.55 billion in FY 2022, registering growth of $32.2 \%$. The growing popularity of linked products is due to favourable market movement over a few years.

## Management Discussion \& Analysis (Contd.)

## VII. Analysis of Financial Statements

A. Revenue Account

The summary of Revenue Account of the Company for FY 2022 along with comparative and detailed analysis is given below:

|  |  |  | (₹ in billion) |
| :---: | :---: | :---: | :---: |
| Particulars | FY 2022 | FY 2021 | \% Growth |
| Income |  |  |  |
| Gross written premium | 587.60 | 502.54 | 16.9 |
| Reinsurance ceded | (3.27) | (4.86) | (32.6) |
| Net earned premium | 584.33 | 497.68 | 17.4 |
| Income from investments ${ }^{1}$ | 235.28 | 316.27 | (25.6) |
| Contribution from the Shareholders' Account | 9.82 | 8.25 | 19.1 |
| Other miscellaneous income | 0.45 | 0.36 | 25.1 |
| Total Income | 829.88 | 822.56 | 0.9 |
| Expenses |  |  |  |
| Commissions ${ }^{2}$ | 21.58 | 17.79 | 21.3 |
| Operating expenses relating to insurance business ${ }^{3}$ | 29.76 | 24.12 | 23.4 |
| Provision for taxation | 1.26 | 0.98 | 29.3 |
| Goods and Service Tax | 7.42 | 6.43 | 15.3 |
| Benefits paid (net) ${ }^{4}$ | 313.40 | 215.83 | 45.2 |
| Change in valuation of liability in respect of life policies | 437.62 | 539.34 | (18.9) |
| Total Expenses | 811.04 | 804.49 | 0.8 |
| Surplus/(deficit) | 18.84 | 18.07 | 4.2 |
| Transfer to Shareholders' Account | 17.33 | 16.79 | 3.2 |
| Balance being funds for future appropriations | 1.51 | 1.28 | 17.6 |

1. Net of Provision for diminution in the value of investment, provision for standard assets and investment receivables write-off
2. Commission expense includes Rewards
3. Includes provision for doubtful debt (including write off)
4. Includes Interim and Terminal Bonus

## i. Premium Income

The summary of premium income is as follows:

| Particulars |  |  |  |  |  |  |  | in billion) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2022 |  |  |  | FY 2021 |  |  |  |
|  | Par | Non Par | Linked | Total | Par | Non Par | Linked | Total |
| New Business Premium | 7.69 | 133.33 | 113.55 | 254.57 | 9.66 | 110.69 | 85.89 | 206.24 |
| Individual | 7.69 | 44.11 | 113.19 | 165.00 | 9.66 | 29.78 | 85.55 | 124.99 |
| Group | - | 89.22 | 0.36 | 89.58 | - | 80.91 | 0.34 | 81.25 |
| Renewal premium | 68.25 | 44.43 | 220.35 | 333.02 | 66.39 | 31.14 | 198.77 | 296.30 |
| Gross Written Premium | 75.94 | 177.76 | 333.90 | 587.60 | 76.05 | 141.83 | 284.66 | 502.54 |
| Less: Reinsurance ceded | (0.01) | (3.05) | (0.21) | (3.27) | (0.01) | (4.62) | (0.23) | (4.86) |
| Net Premium | 75.93 | 174.71 | 333.69 | 584.33 | 76.04 | 137.21 | 284.43 | 497.68 |

a. Gross written premium has increased by 16.9 from ₹ 502.54 billion in FY 2021 to $₹ 587.60$ billion in FY 2022 mainly due to strong growth in renewal premium by $12.4 \%$ and increase in individual single premium by 59.4\%.
b. Individual new business premium has increased by $32.0 \%$ from ₹ 124.99 billion in FY 2021 to ₹ 165.00 billion in FY 2022 due to increase in new business premium from Non Par Life, Annuity, linked life and health segment.
c. The group new business premium has increased by 10.2\% from ₹ 81.25 billion in FY 2021 to ₹ 89.58 billion in FY 2022 mainly on account of increase in new business premium from Protection business and Fund Management business.
d. The renewal business has increased by $12.4 \%$ from ₹ 296.30 billion in FY 2021 to ₹ 333.02 billion in FY 2022 majorly due to increase in individual renewal business from Linked pension and Non par life segment.
The following chart depicts the growth in Company's total premium over the years
Gross Written Premium (₹ in billion)

| 253.54 | 329.89 | 406.35 | 502.54 | 587.60 |
| :--- | :--- | :--- | :--- | :--- |



## ii. Investment Income

The summary of investment income is as follows:

| Particulars |  |  |  |  |  |  |  | in billion) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY 2022 |  |  |  | FY 2021 |  |  |  |
|  | Par | Non Par | Linked | Total | Par | Non Par | Linked | Total |
| Interest and Dividend ${ }^{1}$ | 26.55 | 41.20 | 44.08 | 111.83 | 22.51 | 35.29 | 39.65 | 97.45 |
| Profit/ (Loss) on sale of investments | 11.53 | 8.23 | 61.45 | 81.21 | 8.01 | 4.52 | 49.48 | 62.02 |
| Change in fair value | - | (0.48) | 43.12 | 42.64 |  | (0.05) | 155.14 | 155.09 |
| Provision for diminution , standard assets and investment receivable write-off | (0.64) | 0.01 | 0.23 | (0.40) | 1.54 | 0.17 | - | 1.71 |
| Total | 37.44 | 48.96 | 148.88 | 235.28 | 32.06 | 39.94 | 244.27 | 316.27 |

1 Interest and Dividend includes net of Accretion of discount/(Amortization of premium)
Total income from investment was ₹ 235.28 billion in FY 2022 comprised of ₹ 148.88 billion under unit-linked portfolio and ₹ 86.40 billion under traditional portfolio. Total investment income has decreased by ₹ 80.99 billion from ₹ 316.27 billion in FY 2021 to ₹ 235.28 billion in FY 2022, mainly due to decrease in change in fair value on account of fall in valuation of equity portfolio under linked segment.

## Traditional Portfolio (Par and Non Par):

Total investment income under traditional portfolio has increased by ₹ 14.39 billion from ₹ 72.00 billion in FY 2021 to ₹ 86.39 billion in FY 2022 majorly due to following:
a. Interest income under traditional portfolio has increased by ₹ 9.93 billion from ₹ 55.59 billion in FY 2021 to ₹ 65.52 billion in FY 2022 due to increase in investment of debt securities by $22.2 \%$ under traditional portfolio.
b. Net profit on sale of investment under traditional portfolio has increased by ₹ 7.23 billion from ₹ 12.53 billion in FY 2021 to ₹ 19.76 billion in FY 2022 due to profit booking.

## Unit Linked Portfolio:

Total investment income under unit linked portfolio has decreased by ₹ 95.39 billion from ₹ 244.27 billion in FY 2021 to ₹ 148.88 billion in FY 2022 mainly due to fair value change. Fair value change has decreased by ₹ 112.02 billion from ₹ 155.14 billion in FY 2021 to ₹ 43.12 billion in FY 2022 primarily due to mark to market loss in the unit linked segment in FY 2022 as compared to previous year. During FY 2022, Sensex has increased by $18.3 \%$ as against an increase of $68.0 \%$ in the previous year. The change in fair value is an off-set with the corresponding increase in unit-linked liability (fund reserves) as it is pass-through to linked policyholders'.

## Management Discussion \& Analysis (Contd.)

The performance of the fund vis-a-vis the benchmark as on March 31, 2022 is given below:

## Fund Performance (\%)


iii. Other Miscellaneous Income

Other miscellaneous income includes fees and charges, income on unclaimed fund, etc. Other miscellaneous income for FY 2022 has increased from ₹ 0.36 billion in FY 2021 to ₹ 0.45 billion for FY 2022.

## iv. Commission

The summary of commission expenses is as follows:

| Particulars |  |  |  |  |  | F in billion) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual |  | Group |  | Total |  |
|  | FY 2022 | FY 2021 | FY 2022 | FY 2021 | FY 2022 | FY 2021 |
| Premium |  |  |  |  |  |  |
| First year premiums | 124.69 | 99.70 | 4.73 | 3.68 | 129.42 | 103.38 |
| Renewal premiums | 321.36 | 285.70 | 11.67 | 10.60 | 333.02 | 296.30 |
| Single premiums | 40.31 | 25.29 | 84.85 | 77.58 | 125.16 | 102.86 |
| Total | 486.36 | 410.69 | 101.25 | 91.86 | 587.60 | 502.54 |
| Commission on |  |  |  |  |  |  |
| First year premiums | 10.76 | 8.62 | 0.04 | 0.02 | 10.80 | 8.64 |
| Renewal premiums | 8.42 | 7.45 | 0.14 | 0.22 | 8.56 | 7.67 |
| Single premiums | 0.63 | 0.41 | 0.85 | 0.71 | 1.48 | 1.12 |
| Total | 19.81 | 16.48 | 1.03 | 0.95 | 20.84 | 17.43 |
| Commission \% of Premium |  |  |  |  |  |  |
| First year premiums | 8.6\% | 8.6\% | 0.8\% | 0.5\% | 8.3\% | 8.4\% |
| Renewal premiums | 2.6\% | 2.6\% | 1.2\% | 2.1\% | 2.6\% | 2.6\% |
| Single premiums | 1.6\% | 1.6\% | 1.0\% | 0.9\% | 1.2\% | 1.1\% |
| Total | 4.1\% | 4.0\% | 1.0\% | 1.0\% | 3.5\% | 3.5\% |

Commission expense is majorly pertaining to individual business. The commission expense has increased by 19.6\% from ₹ 17.43 billion in FY 2021 to ₹ 20.84 billion in FY 2022 mainly due to following:
a. First year commission for individual business has increased by $24.8 \%$ from ₹ 8.62 billion in FY 2021 to ₹ 10.76 billion in FY 2022.
b. Renewal commission from Individual Business has increased by $13 \%$ from ₹ 7.45 billion in FY 2021 to ₹ 8.42 billion in FY 2022 on account of higher renewal premium collection.

## v. Operating expenses related to Insurance business

The summary of operating expenses is as follows:

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | FY 2022 | FY 2021 |
| Employees' remuneration and welfare expenses | 18.16 | 14.91 |
| Advertisement, Publicity and marketing | 0.96 | 0.21 |
| Depreciation | 0.75 | 0.99 |
| Legal and Professional expenses | 1.57 | 1.42 |
| Others | 8.30 | 6.59 |
| Operating expenses | 29.74 | 24.12 |

Operating expenses relating to insurance business has increased by $23.3 \%$ from ₹ 24.12 billion in FY 2021 to ₹ 29.74 billion in FY 2022. The Employees' remuneration has increased by $21.8 \%$ from ₹ 14.91 billion in FY 2021 to ₹ 18.16 billion in FY 2022 due to increments and increase in number of employees to support an increase in the size of business operations. Advertisement, Publicity and marketing expenses have increased by $352.8 \%$ from $₹ 0.21$ billion in FY 2021 to ₹ 0.96 billion in FY 2022 due to new product launch campaign along with brand re-imagine as compared to last year where no major campaign took place on account of pandemic.

## vi. Goods and Service Tax on charges

Goods and service tax on charges has increased by $15.3 \%$ from ₹ 6.43 billion in FY 2021 to ₹ 7.42 billion in FY 2022 due to increase in linked income charges namely fund management charges, premium allocation charges, etc.
vii. Benefits paid (net) and interim and terminal bonus paid

The summary of benefits paid is as follows:

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | FY 2022 | FY 2021 |
| Death claims | 55.22 | 30.13 |
| Maturity claims | 97.25 | 62.01 |
| Annuities/ Pension payments | 5.45 | 3.57 |
| Survival benefits | 12.84 | 14.27 |
| Surrenders | 71.02 | 47.16 |
| Discontinuance/ lapsed termination | 35.66 | 24.32 |
| Withdrawals | 41.36 | 37.15 |
| Others | 1.45 | 0.37 |
| Total benefits | 320.25 | 218.98 |
| Less: Reinsurance on claims | (7.87) | (4.05) |
| Net benefits paid | 312.38 | 214.93 |
| Interim \& terminal bonus | 1.02 | 0.90 |

Claims and benefits payout increased by $45.3 \%$ from ₹ 214.93 billion in FY 2021 to ₹ 312.38 billion in FY 2022 primarily on account of increase in Maturity claims by ₹ 35.24 billion in FY 2022 as compared to FY 2021 and increase in death claims by ₹ 25.09 billion in FY 2022 due to Covid.

## Management Discussion \& Analysis (Contd.)

## viii. Change in Actuarial Liability

The summary of change in actuarial liability is as follows:

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | FY 2022 | FY 2021 |
| Policy liabilities (non-unit/ mathematical reserves) (gross) | 173.93 | 163.17 |
| Amount ceded in reinsurance | (1.02) | (0.46) |
| Fund reserve | 252.49 | 357.63 |
| Funds for discontinued policies | 12.21 | 19.00 |
| Change in actuarial liability | 437.62 | 539.34 |

Change in actuarial liability has decreased from ₹ 539.34 billion in FY 2021 to ₹ 437.62 billion in FY 2022.
a. Fund reserve, which represents liability carried on account of units held by unit-linked policyholders, has decreased from ₹ 357.63 billion in FY 2021 to ₹ 252.49 billion in FY 2022.
b. Traditional policyholders' liability (including non-unit liability) has increased from ₹ 163.17 billion in FY 2021 to ₹ 173.93 billion in FY 2022.
ix. Surplus (Revenue account), transfer to Shareholders' account (Profit and loss account) and Fund for future appropriation (FFA)

## a. Surplus (Revenue account)

As a result of the above changes in income and expenses, surplus has increased from ₹ 18.07 billion in FY 2021 to ₹ 18.84 billion in FY 2022.

Segment wise breakup of Surplus is as under:

|  |  | (₹ in billion) |
| :--- | :---: | :---: |
| Particulars | FY 2022 | FY 2021 |
| Participating segment | 3.32 | 2.94 |
| Non participating segment | $(2.77)$ | $(2.88)$ |
| Unit linked segment | 8.47 | 9.77 |
| Surplus (net of Contribution from Shareholders) | 9.02 | 9.83 |
| Add: Contribution from Shareholders | 9.82 | 8.24 |
| Surplus | 18.84 | 18.07 |

b. Transfer to Shareholders' account (Profit and loss account)

The surplus generated in the Revenue account after setting aside fund for future appropriation is transferred to the Profit and loss account (Shareholders account) based on the recommendation of the Appointed Actuary. Transfer to Shareholders' account has increased by $3.2 \%$ from ₹ 16.79 billion in FY 2021 to ₹ 17.33 billion in FY 2022. The remaining surplus of $₹ 1.51$ billion was retained as fund for future appropriation.

Participating segment: Profits from participating business depend on the total bonuses declared to policyholders on an annual basis. Currently an amount of one-ninth of the bonus declared to policyholders is transferred to shareholders. Bonus declared as per regulatory provisions has increased from ₹ 14.85 billion in FY 2021 to ₹ 16.23 billion in FY 2022. The amount transferred to shareholders increased to ₹ 1.80 billion in FY 2022 from ₹ 1.65 billion in FY 2021.

Non Participating segment: In case of Non-participating business, profit arises primarily from premium and investment income net of expenses, claims and policyholder liabilities. Loss in non-participating segment has decreased from ₹ (2.88) billion in FY 2021 to ₹ (2.77) billion in FY 2022.

Unit Linked (ULIP) segment: In case of unit linked business, profit arises only from the charges (net of expenses) levied on policyholders. Under unit linked business, AUM has increased by $22.7 \%$ on account of better market performance, also total business from linked segment has increased by $17.3 \%$.

## c. Funds for future appropriations (FFA)

Funds for future appropriations represent surplus funds which have not been allocated either to policyholders or to shareholders as at the valuation date. During the year a sum of ₹ 1.51 billion has been transferred to fund for future appropriation.
B. Profit and Loss Account (Shareholders' Account)

|  |  |  | (₹ in billion) |
| :---: | :---: | :---: | :---: |
| Particulars | FY 2022 | FY 2021 | \% Growth |
| Amounts transferred from Policyholders' Account | 17.33 | 16.79 | 3.2\% |
| Income from investments and other income ${ }^{1}$ | 9.67 | 7.19 | 34.5\% |
| Expenses other than those directly related to the insurance business | 1.57 | 0.31 | 406.6\% |
| Contribution to Policyholders' Account | 9.82 | 8.25 | 19.1\% |
| Profit before Tax | 15.61 | 15.43 | 1.2\% |
| Provision for Taxation | 0.55 | 0.87 | (36.8\%) |
| Profit after Tax | 15.06 | 14.56 | 3.4\% |
| Profit at the beginning of the year | 90.88 | 78.82 | 15.3\% |
| Total profit available for appropriation | 105.94 | 93.38 | 13.4\% |
| Interim dividend | 2.0 | 2.5 | (20.0\%) |
| Profit carried to the balance sheet | 103.94 | 90.88 | 14.4\% |

${ }^{1}$ Net of provision for diminution
i. Income from investments and other income

Investment income and other income under shareholder portfolio have increased by ₹ 2.48 billion from ₹ 7.19 billion in FY 2021 to ₹ 9.67 billion in FY 2022, mainly due to booking of profit on sale of investment. Other Income represents rental income from let-out property, interest on tax refund and Foreign exchange gain.
ii. Expenses other than those directly related to the insurance business

Expenses other than those directly related to the insurance business have increased by $406.6 \%$ from ₹ 0.31 billion to ₹ 1.57 billion in FY 2022 on account of administrative fees of $₹ 0.84$ billion plus applicable interest as per IRDAI order dated January 11, 2017.
iii. Contribution to Policyholders' Account

Contribution to Policyholders' Account represents amount transferred to policyholders' account for funding the deficits in business segments During the current year, non-par Individual Life, One Year Renewable Group Term assurance (OYRGTA) and Health segments incurred loss of ₹ 9.82 billion.

## iv. Profit after tax

Profit before tax has increased from ₹ 15.43 billion in FY 2021 to ₹ 15.61 billion in FY 2022. Tax expense for shareholders has decreased from ₹ 0.87 billion in FY 2021 to ₹ 0.55 billion in FY 2022. Profit after tax has increased by $3.4 \%$ from ₹ 14.56 billion in FY 2021 to ₹ 15.06 billion in FY 2022.

## v. Interim dividend

The Board of directors has declared an interim dividend of $20 \%$ ( $₹ 2.0$ per equity share of face value of ₹ 10 ) at its meeting held on March 22, 2022. Profit carried to balance sheet is ₹ 103.94 billion in FY 2022.

## Management Discussion \& Analysis (Contd.)

## C. Financial Position/ Balance Sheet

|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars |  | As at March 31, 2021 |
| Sources of Funds: |  |  |
| Equity capital and reserves (including change in fair value) | 116.22 | 104.00 |
| Policyholders' Funds/Policy Liabilities | 2,555.91 | 2,113.50 |
| Funds for Future Appropriations | 9.94 | 8.42 |
| Total | 2,682.07 | 2,225.92 |
| Application of Funds: |  |  |
| Investments |  |  |
| - Shareholders' | 100.76 | 86.05 |
| - Policyholders' | 1,121.31 | 939.36 |
| Assets held to cover linked liabilities | 1,426.25 | 1,162.15 |
| Loans | 3.62 | 3.58 |
| Fixed assets | 5.27 | 5.65 |
| Current assets and advances (A) | 76.16 | 71.51 |
| Current liabilities and provisions (B) | 51.30 | 42.38 |
| Net current assets (A) - (B) | 24.86 | 29.13 |
| Total | 2,682.07 | 2,225.92 |

## Sources of Funds

i. Equity Capital and Reserves/ Shareholders' fund

The breakup of capital and reserves is as follows -

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Share Capital | 10.00 | 10.00 |
| Reserves and Surplus | 104.18 | 90.92 |
| Credit/ (Debit) Fair Value Change Account | 2.04 | 3.08 |
| Equity capital and reserves/ Shareholders' fund | 116.22 | 104.00 |

a. Equity Share Capital

Equity Share Capital of the Company comprises of 1,000,370,562 equity shares of face value of ₹ 10 each as at March 31, 2022 ( $1,000,070,908$ equity shares as at March 31, 2021). Out of the total equity share capital, 555,000,000 (55.48\%) equity shares are held by the State Bank of India (555,000,000 (55.50\%) as at March 31, 2021).

The equity shares of the Company were listed on National Stock Exchange of India Limited ('NSE') and BSE Limited (formerly known as Bombay Stock Exchange) on October 03, 2017.
b. Reserves and Surplus

Increase in reserves and surplus is on account of profit earned during the financial year and increase in securities premium due to allotment of equity shares of the Company pursuant to exercise of stock options by eligible employees.
c. Fair value change account

Fair value change account represents unrealized gains (net of unrealized losses) on equity and mutual fund holdings in shareholders' investments as on the respective Balance Sheet dates. The decrease in fair value change is predominantly because of the lower growth in equity market for current financial year compared to previous financial year.

## ii. Policyholders' Funds

The summary of policyholders' funds is as follows -

| (₹ in billion) |
| :--- | ---: | ---: |

## Policyholders' traditional liabilities

Fair value change account represents: -

1. unrealized gains (net of unrealized losses) on equity and mutual fund holdings in non-linked policyholders' investments as on the respective Balance Sheet dates and
2. effective portion of fair value gain / loss on the interest rate derivative i.e. "Hedge Fluctuation Reserve" or HFR
The movement in policy liabilities is a consequence of various factors such as receipt of premium (both new business and renewal), surrenders \& other claims, various actuarial assumptions and other factors varying on a product to product basis.
The reserves on traditional policies are estimated by using prospective gross premium valuation method. Mathematical reserves are calculated based on future assumptions having regard to current and future experience e.g. interest rates, inflation, mortality, morbidity and expense.

## Policyholders' linked liabilities

The policyholders' linked liabilities represents the unit liability in respect of linked business and has been considered as the value of the units standing to the credit of the policy holders, using the net asset value (NAV) as on the valuation date.
iii. Funds for future appropriation

Funds for future appropriation amounting to ₹ 9.94 billion is appearing in the participating segment. It represents funds, the allocation of which, either to participating policyholders' or to shareholders', has not been determined as at the Balance Sheet date.

## Application of Funds

i. Investments

The summary of investments as on balance sheet dates is as follows:

| (₹ in billion) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |

Total investments grew by ₹ 460.76 billion from ₹ $2,187.56$ billion as at March 31, 2021 to ₹ $2,648.32$ billion as at March 31, 2022. Equity investment portfolio constitutes $29 \%$ and Debt portfolio constitutes $71 \%$ of the total AUM as at March 31, 2022. For detailed category wise breakup of investments, refer Schedule 8, 8A and 8B of the financial statements.

## Management Discussion \& Analysis (Contd.)

Shareholder's portfolio grew by 17.1\%, non-linked policyholder's investment grew by $19.4 \%$ and unit linked assets grew by 22.7\% as compared to previous year ended March 31, 2021.

Increase in policyholders' portfolio is attributable to increase in premium and investment income offset by net outgo due to operating expenses and claims.

Company's investment philosophy has always been to maximize returns at an optimal level of risk on a continuous long-term basis. This calls for investing in high quality securities, which are suitably matched to the duration of Company's liabilities. The Company invests strictly within the framework of rules and regulations prescribed by IRDAI. Further, the Company has implemented sound and robust investment risk management systems \& processes.

## ii. Loans

Loans comprises of Loan against policy and corporate loans. Loans have increased from ₹ 3.58 billion to ₹ 3.62 billion. Loans disclosed in balance sheet are net of provision for standard assets made in accordance with IRDAI investment regulations and Master circular on preparation of financial statements and filing of returns of life insurance business. The Company has no NPAs as on March 31, 2022.

## iii. Fixed Assets

Fixed Assets (net of depreciation) have decreased from ₹ 5.65 billion to ₹ 5.27 billion. There is no major capital expenditure incurred during the year.

## iv. Net current Assets

Net current assets have decreased by $14.6 \%$ from ₹ 29.13 billion to ₹ 24.86 billion. Current assets have increased by $6.5 \%$ from ₹ 71.51 billion to ₹ 76.16 billion and current liabilities have also increased by $21.0 \%$ from ₹ 42.38 billion to ₹ 51.30 billion.

## Current assets and advances

The summary of current assets and advances is as follows -

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| Cash and bank balances | 32.04 | 27.11 |
| Advances |  |  |
| - Prepayments | 0.67 | 0.44 |
| - Advance to suppliers and employees | 0.08 | 0.14 |
| Other Assets |  |  |
| - Income accrued on investments | 26.62 | 24.93 |
| - Outstanding premiums | 3.60 | 3.57 |
| - Due from reinsurers | 1.02 | 1.24 |
| - Security deposit | 3.29 | 2.13 |
| - GST and Service tax advance and unutilized credit | 1.52 | 1.49 |
| - Assets held for unclaimed amounts (including income accrued) | 3.63 | 3.65 |
| - Other receivables (incl. Agent balance) | 3.67 | 6.81 |
| Total current assets | 76.16 | 71.51 |

Some of the key items impacting current assets and advances are explained below:
i. The cash and bank balances represent premium collected during last few days of the financial year including fixed deposits held with banks, cheques on hand and cheques deposited but not cleared.
ii. Income accrued on investments represents interest income accrued, however not due as at March 31, 2022. It is mainly on government securities, debentures and fixed deposits.
iii. Outstanding premium represents the premium due but not received on traditional products as at March 31 and which are within the grace period.
iv. Due from reinsurers represents amounts to be received from reinsurers regarding claims admitted by the company. This amount is net of premium ceded to reinsurers.
v. Security Deposits represent deposits placed for premises taken on lease for setting up branches as well as for leased accommodations for employees, electricity deposits, telephone, legal deposits and other utility deposits. It also includes margin money kept with Clearing Corporation of India Ltd (CCIL) and with Stock exchanges for trading in Government securities, equities \& derivative contracts respectively.
vi. GST and Service tax advance and unutilized credit represents CENVAT credit which will be utilized in the future for set off against payment of GST liabilities.
vii. Pursuant to IRDAI circular on "Handling of unclaimed amounts pertaining to policyholders", the Company has created a single segregated fund to manage all the unclaimed monies of policyholders with effect from April 1, 2016. Amount standing in the segregated fund for unclaimed amounts is ₹ 3.63 billion as at March 31, 2022.
viii. Other receivables represents the sales proceeds pending to be received (but not overdue) on sale of investment securities, dividend receivable and amount receivable from unit linked funds etc.

## Current liabilities and provisions

The summary of current liabilities is as follows -

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Current liabilities |  |  |
| - Agents' balances | 1.09 | 0.90 |
| - Balance due to other insurance companies (including reinsurers) | 0.17 | 0.12 |
| - Premium received in advance | 0.13 | 0.06 |
| - Unallocated Premium and other deposits | 6.39 | 3.62 |
| - Sundry creditors | 10.14 | 7.42 |
| - Due to subsidiaries/ holding companies | 0.01 | 0.45 |
| - Claims outstanding and annuities due | 5.68 | 6.19 |
| - Unclaimed amounts of policyholders | 3.63 | 3.65 |
| - Others | 18.35 | 15.63 |
| Provisions |  |  |
| - Provision for tax | 2.60 | 0.75 |
| - Provision for employee benefits | 1.32 | 1.08 |
| - Provision for interim dividend | 1.79 | 2.50 |
| Total current liabilities and provisions | 51.30 | 42.38 |

Some of the key items impacting current liabilities and provisions are explained below:
i. Agents' balances represents amount payable to insurance advisors towards commission as on the Balance Sheet date. Amount outstanding is mainly attributable to business sourced during the last month of the financial year.
ii. Premium received in advance represents premium paid in advance by policyholders which will be recognised as premium income on the due date of the policy.
iii. Unallocated premium and other deposits are primarily attributable to monies received from policyholders but pending to be allocated on issuance of insurance policy. It mainly includes amount received during the last few days where policy could not be issued due to underwriting requirements or pending documents.
iv. Sundry creditors represent amounts payable to various service providers towards goods and services availed by the Company along with the provision for the services availed or goods received but invoices are not received.
v. Policyholders' claims outstanding represents amounts payable to the policyholders for all claims viz. death, survival, surrenders, annuity, etc. that are intimated to the Company and are outstanding as on date due to pending investigation as a part of the normal claim process or are pending due to documents pending from policyholders.
vi. Other liabilities includes amount to be paid for securities purchased including brokerage, GST and TDS payable and amount payable to unit linked funds etc.
vii. Provision for tax is shown net of advance tax paid by the Company.
viii. Provision for employee benefits represents company's liability towards gratuity, leave encashment, long term service award \& COVID ex-gratia scheme computed as per the requirements of Accounting Standard 15 (Revised) on Employee Benefits.

## Management Discussion \& Analysis (Contd.)

ix. The Board at its meeting held on March 22, 2022 had declared an interim dividend of $20.0 \%$ (₹ 2.00 per share) on the equity shares of face value of ₹ 10 each amounting to ₹ 1.79 billion net of TDS. (Gross Dividend amounting to ₹ 2.00 billion)
D. Cash Flow Statement

The summary of Cash Flow Statement is given below -

|  |  | (₹ in billion) |
| :---: | :---: | :---: |
| Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| Net cash generated from/ (for) operating activities | 218.52 | 238.78 |
| Net cash generated from/ (for) investing activities | (216.11) | (192.03) |
| Net cash generated from/ (for) financing activities | (2.31) | 0.03 |

## Cash flows from operating activities

Net cash flows generated from operating activities decreased from ₹ 238.78 billion in FY 2021 to ₹ 218.52 billion in FY 2022. This decrease was primarily due to an increase in policy benefits paid and commission and vendor pay outs which is partially off-set by increase in premium collection.

## Cash flows from investing activities

Net cash flows used in investing activities increased from ₹ 192.03 billion in FY 2021 to ₹ 216.11 billion in FY 2022. This increase was primarily due to an increase in investment in bonds, Government securities, etc.

## Cash flows from financing activities

Net cash flows from financing activities decreased from ₹ 0.03 billion in FY 2021 to ₹ (2.31) billion in FY 2022 on account of payment of interim dividend.

## VIII. Key performance indicators

Following are the key parameters on which performance of the Company is measured

## i. Market share, product mix and distribution mix Market Share

The Company's individual rated premium has increased from ₹ 102.23 billion in FY 2021 to ₹ 128.72 billion in FY 2022.

The Company's market share in individual rated premium has increased over the years on account of growth in individual regular new business premium. Individual new business premium has increased by 32\% from ₹ 124.99 billion in FY 2021 to ₹ 165.00 billion in FY 2022.

Total market share has increased from 13.5\% in FY 2021 to 14.7\% in FY 2022.

## IRP Market Share (\%)



## Product mix

The Company has maintained a balanced product mix over the years.

## NBP Product mix (₹ in billion)

| Share of protection (\%) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| 5.5 | 11.9 | 12.5 | 11.9 | 12.0 |



## Distribution mix

The Company continues to ensure diversification and strengthening of its distribution channels. All key distribution channels of the Company have demonstrated growth over the years. The share of Banca channel has increased over the years. For FY 2022, the share of Banca channel is $52.6 \%$. Apart from agency and bancassurance channel, others comprise of Company's corporate agents, brokers, Point of Sale persons (POS), insurance marketing firm (IMF) and direct business.

NBP Channel mix (₹ in billion)

| 109.66 | 137.92 | 165.92 | 206.24 | 254.57 |
| :--- | :--- | :--- | :--- | :--- |
| $12.5 \%$ | $14.9 \%$ | $19.8 \%$ | $27.1 \%$ | $29.3 \%$ |
| $25.1 \%$ | $21.3 \%$ | $19.9 \%$ | $17.2 \%$ | $18.1 \%$ |
|  |  |  |  |  |

ii. Assets under management

The assets under management have significantly grown over the years due to increasing premium inflows. The Company has registered a growth of $21.1 \%$ from ₹ 2,208.71 billion in FY 2021 to ₹ $2,674.09$ billion in FY 2022. The Company has a consistent debt-equity mix of 71:29 and over $96 \%$ of the debt investments are in AAA rated and sovereign instruments as on March 31, 2022.

## Assets under Management (₹ in billion)


iii. Cost Efficiency

The Company is continuously focusing on cost containment activities to reduce operating expenses. The Company's 'Operating Expense to Gross written Premium (GWP) Ratio' is one of the lowest amongst private life insurance players on a consistent basis.

Cost ratio (\%)


* Commission includes rewards

Total cost ratio is calculated as operating expenses, commission, provision for doubtful debts and bad debts written off divided by gross written premium.

## iv. Customer Satisfaction

The Company promotes ethical sales and aims to improve overall customer experience. Continuous customer engagement and awareness campaigns have reduced mis-selling complaints and surrender ratio.

Unfair Business Practices (\%)


Surrender Ratio (\%)


Surrender ratio-individual linked products (Surrender/ average AuM).

## v. Profitability and Net worth

Profits have witnessed an increase of 3.4\% from ₹ 14.56 billion in FY 2021 to ₹ 15.06 billion in FY 2022. Net worth of the company has also consistently increased from ₹ 65.28 billion in FY18 to ₹ 116.21 billion in FY 2022.

Profit after Tax (₹ in billion)


Networth (₹ in billion)

vi. Solvency

Solvency is a regulatory measure of capital adequacy. It is expressed as a ratio of available capital and required capital. It is critical in determining our ability to meet future contingencies and fund growth plans. As at March 31, 2022, the Company has a solvency of 2.05 against the mandatory requirement of 1.50 . There has been no capital infusion by the promoters in the company after FY 2008.

Solvency Ratio

vii. Persistency

Persistency is a key parameter for insurance companies. It measures the proportion of policy holders who have continued with their policies. It indicates the ability of the Company to retain customers. Maintaining a high level of persistency is critical as it provides scope of regular revenues through renewal premiums. Persistency ratio based on Regular Premium/Limited Premium Payment under Individual category for $13^{\text {th }}$ Month \& 49 th Month stands at $85.2 \%$ and $69.9 \%$ respectively for FY 2022. 13 ${ }^{\text {th }}$ month persistency for Agency channel has improved from 89.1\% in FY 2021 to 90.1\% in FY 2022 and for Bancassurance channel has increased marginally from 85.4\% in FY 2021 to 85.9\% in FY 2022.

Persistency (\%)


Note: The persistency ratios are calculated as per IRDAI circular no. IRDAI/F\&A/CIR/ MISC/256/09/2021 dated September 30, 2021. Regular Premium and Limited Premium Paying Term policies of only Individual Segment are considered in above calculation. Persistency Ratios are calculated using policies issued between $1^{\text {st }}$ March to $28^{\text {th }}$ February period of the relevant years.

## viii. Embedded Value and Value of New Business (VoNB) Margin analysis

- Embedded value (EV) of the Company as at March 31, 2022 stands at ₹ 396.25 billion.
- Value of new business (VoNB) stands at ₹ 37.04 billion in FY 2022.
- VoNB margin stands at $25.9 \%$ in FY 2022.

Embedded Value has increased on account of value of new business added. Increase in New Busiess Margin is mainly driven by shift in product mix.
Analysis of movement in IEV

\$ As per new methodology.

Sensitivity Analysis

| Scenario | Change in IEV\% | Change in VoNB\% |
| :---: | :---: | :---: |
| Reference Rate +100 bps | (1.8\%) | (0.4\%) |
| Reference Rate -100 bps | 2.1\% | 0.1\% |
| Decrease in Equity Value 10\% | (1.5\%) | (0.2\%) |
| Proportionate change in lapse rate $+10 \%$ | (1.2\%) | (3.7\%) |
| Proportionate change in lapse rate -10\% | 1.5\% | 4.7\% |
| Mortality / Morbidity +10\% | (1.9\%) | (5.7\%) |
| Mortality / Morbidity -10\% | 1.9\% | 5.7\% |
| Maintenance Expense $+10 \%$ | (0.6\%) | (1.6\%) |
| Maintenance Expense -10\% | 0.6\% | 1.6\% |
| Mass Lapse for ULIPs in the year after the surrender penalty period of 25\% * | (2.8\%) | (7.5\%) |
| Mass Lapse for ULIPs in the year after the surrender penalty period of 50\% * | (6.2\%) | (17.0\%) |
| Tax Rate Change to $25 \%$ on Normal tax rate basis | (4.7\%) | (7.0\%) |

[^3]
## IX. Internal control systems and their adequacy

The Company has aligned its internal financial control system with the requirements of the Companies Act 2013, on lines of globally accepted risk based framework as issued by Committee of Sponsoring Organizations (COSO). The internal control framework is intended to increase transparency and accountability in an organization's process of designing and implementing a system of internal control. The framework requires the Company to identify and analyse risks and manage appropriate responses. The Company has successfully laid down the framework and ensured its effectiveness.

The Company's internal financial control framework is based on 'three lines of defence model'. The Company has laid down standard operation procedures and policies to guide the business operations and has a welldefined delegation of power with authority limits for approving revenue and capital expenditure. Statutory, Concurrent and Internal Auditors undertake testing of the control environment of the Company. The Company also has a Chief Audit Officer with a dedicated in-house internal audit team which is commensurate with the size, nature \& complexity of operations of the Company. The internal audit plan covers Information System Audit, different process audit as well as transaction based audits at the Head office, Regional Offices and across various branches of the Company. The approach of the audit is to verify compliance with the regulatory, operational and system related controls.

## X. Material developments in Human Resources

SBI Life unveiled its 'reimagined' brand identity which is a unique expression of our core belief 'independence in thinking'. We aligned our brand with the changing societal value system and consequent evolution of individual attitudes. Our employees stand at the heart of our success in addressing and serving the changing aspirations of new India. In order to attract, develop and retain quality talent, we have built a caring, equitable and growth-oriented work environment, where employees feel valued, empowered and motivated to give their best at work. We support our employees in achieving their career and development goals by means
of various learning programmes and opportunities for internal mobility. Along with these we also organize numerous employee engagement activities to promote employee bonding and camaraderie at work place.

With a view to promote diversity and improve the gender mix, we launched a dedicated recruitment programme called 'Project Shakti' for hiring female employees. The project helped us in capitalizing the untapped potential of female workforce and widening our talent pool.

In this extraordinary year, employee wellbeing was at the centre of our initiatives. We took every precaution and measure to protect our employees from the Covid-19 pandemic. We organized vaccination camps for employees as well as their family members. Employees were provided with special leaves, health and wellness sessions, diagnostic test facility, flexible work schedule and work from home options which helped them in managing work while maintaining their safety.

We also introduced covid - ex-gratia policy to support dependent family members of employees in event of untimely death due to Covid-19, by providing financial assistance on a monthly basis.
We have a best-in-class mediclaim policy for our employees which offers top-up options along with the base sum assured. We added the facility of teleconsultation with doctor during the year. We also partnered with an NGO to provide professional counselling sessions for mental wellness of our employees. These sessions were conducted by medical practitioners and professionals. An annual medical health check facility was also given to all our employees. We are committed to ensure a safe workplace for our employees while continuing to serve our customers.

SBI Life, one of the most trusted private Life insurance brands is now more than 21 years old. SBI Life family has grown from 17,464 employees as on March 31, 2021 to 18,515 employees as on March 31, 2022 which depicts a growth of $6 \%$. The average age of employees is 36 years 7 months. We saw an improvement in the average tenure of the employees, which grew from 5 years to 5 years 3 months during the year.

## Directors' Report

To,
The Members of
SBI Life Insurance Company Limited
The Directors are pleased to present the $22^{\text {nd }}$ Annual Report of SBI Life Insurance Company Limited ("SBI Life" or "the Company") along with the audited financial statements for the financial year ended March 31, 2022.

## 1. Summary of financial performance

The summary of the financial performance of the Company for FY 2022 is presented below:

|  |  | (₹ billion) |
| :---: | :---: | :---: |
| Particulars | FY2022 | FY2021 |
| A. Financial parameters: |  |  |
| Gross Written Premium (GWP) | 587.60 | 502.54 |
| - New Business Premium (NBP) | 254.57 | 206.24 |
| - Renewal Premium (RP) | 333.02 | 296.30 |
| Profit / (Loss) before taxation | 16.87 | 16.40 |
| Provision for taxation | 1.81 | 1.84 |
| Profit / (Loss) after taxation | 15.06 | 14.56 |
| Profit at the beginning of the year | 90.88 | 78.82 |
| Total profit available for appropriation | 105.94 | 93.38 |
| Interim dividend | 2.00 | 2.50 |
| Profit carried to the balance sheet | 103.94 | 90.88 |
| Earnings per equity share (EPS) |  |  |
| - Basic (in ₹) | 15.06 | 14.56 |
| - Diluted (in ₹) | 15.04 | 14.55 |
| Net worth | 116.21 | 104.00 |
| B. Business parameters: |  |  |
| Indian Embedded Value (IEV) | 396.25 | 364.02 |
| Annualized Premium Equivalent (APE) | 142.98 | 114.48 |
| Value of New Business (VoNB) | 37.04 | 26.60 |
| New Business Margin (VoNB Margin) | 25.9\% | 23.2\% |
| Assets under Management (AUM) | 2,674.09 | 2,208.71 |
| Individual Rated Premium (IRP) | 128.72 | 102.23 |
| Total Protection NBP (Individual + Group) | 30.52 | 24.59 |
| Total Protection NBP Share | 12.0\% | 11.9\% |
| NBP Product mix (\%) (Par/Non Par/ULIP) | 3/52/45 | 5/54/41 |
| NBP Channel mix (\%) (Banca/Agency/Others) | 53/18/29 | 56/17/27 |
| Operating expense ratio | 5.1\% | 4.8\% |
| Commission ratio\$ | 3.7\% | 3.5\% |
| Total cost ratio* | 8.8\% | 8.3\% |
| Solvency ratio | 2.05 | 2.15 |
| $13^{\text {th }}$ month Persistency ratio (premium basis)\# | 85.18\% | 85.39\% |
| Number of new policies issued (in 000's) | 1,923.24 | 1,656.89 |

[^4]
## 2. Highlights of Financial Performance and State of Company's Affairs

The Company witnessed a growth and consistent performance in FY2022. The key financial parameters of the Company are as follows:

- Gross Written Premium (GWP) has increased by $17 \%$ to ₹ 587.60 billion
- New Business Premium (NBP) has increased by 23\% to ₹ 254.57 billion
- Strong growth in Individual New Business Premium by $32 \%$ to ₹ 165.00 billion
- Protection New Business Premium has increased by $24 \%$ to ₹ 30.52 billion
- Private market leadership in Individual Rated Premium with $23.4 \%$ private market share
- Individual Rated premium (IRP) has increased by 26\% to ₹ 128.72 billion
- APE has increased by $25 \%$ to ₹ 142.98 billion
- The Company's profit after tax stands at ₹ 15.06 billion
- The operating expense ratio (Operating Expense to GWP) stands at 5.1\%
- AUM grew by $21 \%$ to ₹ $2,674.09$ billion with debtequity mix of 71:29.
- Solvency ratio of the Company stands at 2.05 as against the regulatory requirement of 1.50 indicating the strong and stable financial health of the Company
- Indian Embedded Value stands at ₹ 396.25 billion
- Value of New Business stands at ₹ 37.04 billion and Value of new business margin stands at $25.9 \%$.


## - Distribution reach

The robust distribution network is key to success of the Company which ensures that products and services provided by the Company reaches target customers in the cost-efficient manner. The Company aims at targeting underpenetrated market through expansion of its distribution reach by opening up of new offices, quality recruitments and new business partnerships.

As at March 31, 2022, the Company has 952 offices, 146,057 Insurance Agents (IAs) and 53,649 Certified Insurance Facilitators (CIFs) across the country.

## - Distribution Mix

During the year, the Company collected New Business Premium of ₹ 254.57 billion, comprising of ₹ 133.92 billion from 'Bancassurance' which represents company's largest distribution network, ₹ 46.17 billion from Retail Agency and ₹ 74.48 billion from other distribution channel which includes direct sales, sales by corporate agents, brokers, Point of Sale persons (POS), insurance marketing firms (IMFs) and Web aggregators.

The Company's direct sales primarily comprise sale of group products, as well as standardised individual products sold through online offerings.

## 3. Industry and company outlook

The insurance industry in India has witnessed an impressive growth rate over the last two decades driven by the greater private sector participation and an improvement in distribution capabilities, along with substantial improvements in operational efficiencies.

In life insurance business, India is ranked tenth in the world. India's share in global life insurance market was 2.90\% during 2020. Compared to the FY 2020, the life insurance premium in India increased by 9.74\%.

The New Business Premium for Life Insurers has grown at a CAGR of $13 \%$ over FY14-22 led by the financialization of savings and new product launches, and the insurance industry size in India is expected to grow at 12.5\% CAGR over the next decade 202030 led by specialized products such as protection and annuities.

Life insurers recorded new business premium of ₹ 3.14 trillion in FY2022 growing at 12.93\% over the last year with private life insurers growing at $22.74 \%$. Private Life Insurers account for 36.75\% of the industry's new business premium (FY2022) with the rest being accounted for by the Life Insurance Corporation of India (LIC).

The past two years may have been the most peculiar due to COVID-19 Pandemic. In 2020, the human tragedy of the COVID-19 pandemic triggered a global economic downturn that was initially sharper. As government support programs took shape, the recession rapidly bottomed out, leading to a strong economic recovery in 2021. Global financial markets also witnessed the significant volatility.

The recovery of the insurance market is being supported by important government initiatives, strong democratic factors, conducive regulatory environment, increased partnerships, product innovations and vibrant distribution channels.

The recent pandemic has emphasized the importance of healthcare on the economy, and health insurance would play a critical role in the effort to strengthen the healthcare ecosystem.

There was great uncertainty due to the pandemic but as we begin recovery from the same, insurance industry has demonstrated strong recovery. Further, innovation and technology continues to help the industry to cope up with the evolved needs of the stakeholders.

In coming years, the insurance industry will be poised for strong growth owing to the positive changes in the macroeconomy and competitive dynamics. The most crucial change may be changes in customer behaviours and technological landscape. The Company is well
positioned to capitalise on the emerging opportunities, backed by a favourable regulatory environment and government policy support in order to increase the insurance penetration with the help of its expansive and robust distribution network.

## Regulatory update:

## IRDAI (Indian Insurance Companies) (Amendment)

 Regulations, 2021IRDAI through this amendment has aligned the said Regulation in line with Amendments made in Indian Insurance Companies (Foreign Investment) Amendment Rules, 2021 relating to foreign investment limit in Indian Insurance Companies.

## Public Disclosures by Insurers

IRDAI has issued detailed instructions (including formats) regarding publication of Financial reports, Analytical Ratios etc. in Newspaper and on Website of insurer, effective from the period ending 30 September, 2021.

- Listed Life insurers required to disclose Embedded Value as a part of Annual Public Disclosure
- Additional compliance requirements for website disclosures have been prescribed


## Enhancement of Lump Sum Withdrawal limit on Exit from NPS

Pension Fund Regulatory \& Development Authority has modified the provisions related to lump sum withdrawal from National Pension Scheme for the benefit of Subscribers.

- Conditions and limits for lump sum payment of corpus to subscribers from Government and NonGovernment sector has been revised and is based on 3 categories i.e.
- Premature Exit - Exit before 60 years/Superannuation,
- Normal Exit - Exit on 60 years or beyond and Superannuation
- Unfortunate Death of subscriber


## Aadhaar (Authentication and Offline Verification) (First Amendment) Regulations, 2022

Unique Identification Authority of India has given instructions regarding verification of Aadhaar Number, for entities desirous of verifying the identity of the Aadhaar number holder though offline verification.

- Where Aadhaar is provided in physical form, entity shall - verify the printed details on Aadhaar letter/ printed e- Aadhaar/ Aadhaar PVC card with digitally signed Aadhaar Secure QR code
- Aadhaar provided in electronic form, OVSE shall verify the digital signature on e-Aadhaar/ Aadhaar Paperless Offline e-KYC (XML)/m-Aadhaar

For authentication of Aadhaar number, lawful purpose and informed consent of the Aadhaar number holder is necessary.

## 4. COVID 19

In view of COVID-19 pandemic, the Company has assessed the overall impact of this pandemic on its business and financials, including valuation of assets, policy liabilities and solvency for the year ended March 31, 2022. Based on the evaluation, the Company have made an additional reserve amounting to ₹2,893,383 thousand towards COVID-19 pandemic and the same has been provided for as at 31/03/2022 in the actuarial policy liability.
With the robust protective effect of pragmatic COVID-19 vaccination drive covering vast majority of the eligible population, the intensity of any subsequent COVID-19 wave is expected to largely remain muted. The recent macroeconomic data suggests strong recovery giving an opportunity for the businesses to capitalise more effectively on the emerging marketplace and build strategic resilience for tomorrow.

The Company will continue to closely monitor any future developments relating to COVID-19 which may have any impact on its business and financial position.

## 5. Dividend and reserves

The Board of Directors of the Company at its meeting held on March 22, 2022 has declared an interim dividend of $₹ 2.00$ per equity share with face value of $₹ 10$ each (previous year ₹ 2.50 per equity share with face value of ₹ 10 each). The total interim dividend pay-out amounts to $₹ 2.00$ billion. No final dividend is recommended for the year ended March 31, 2022 and the said interim dividend declared is to be confirmed as final dividend.
In terms of Regulation 43A of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") the Dividend Distribution Policy of the Company is disclosed on the website https://www.sbilife.co.in/en/ about-us/investor-relations
The Company has uploaded the details of unpaid and unclaimed dividend on the Company's website: https:// www.sbilife.co.in/en/about-us/investor-relations

## 6. Capital and shareholding

During the year there was no fresh capital infusion by the promoters in the Company. The authorized share capital and paid up share capital of the Company stands at $₹ 20.00$ billion and $₹ 10.00$ billion respectively. The shareholding pattern during the year under review is in compliance with the statutory requirement. The shareholding pattern is provided as a part of Form No. MGT-9 which is annexed to this Report and under Schedule - 5A which forms part of the Financial Statement.

During the year ended March 31, 2022, the Company has allotted 299,654 equity shares of ₹10 each pursuant to exercise of stock options by the eligible employees. This allotment has resulted in increase in paid-up equity share capital by ₹ 2,997 thousands and increase in securities premium by ₹ 187,334 thousands.

## 7. Deposits

During the year under review, the Company has not accepted any deposits from the public as per Section 73 of the Companies Act, 2013 read with the Companies (Acceptance of Deposits) Rules, 2014 (as amended).

## 8. Awards \& recognitions

The Company has received various awards during the year across brand management, technology, CSR initiatives etc. Brief highlight of some of the major awards are mentioned below:

- Won 'Gold' in Editor's Choice Awards for 'Customer Orientation in Life Insurance' at the $20^{\text {th }}$ Outlook Money Awards 2021
- Won 'Gold' Honour' at DIGIXX Awards 2021 for Digital Marketing Excellence in Technology for M.Connect Life Mobile Application
- Won the 'Golden Peacock National Training Award' (GPNTA) by Golden Peacock Awards
- Won the "Best COVID response - towards Customers, towards Employees, towards Communities" category at the ASSOCHAM 13 th Global Insurance E-Summit \& Awards 2020
- Won 'Bronze' award under the 'Rural Health Initiative' category at the $5^{\text {th }}$ edition of CSR Health Impact Awards organised by Integrated Health \& Well-Being Council (IHWC)
- Won the Insurer of the Year - Life Category at the FICCI Insurance Industry Awards 2021
- Won an award for COVID-19 Response Project under the category (COVID-19) - Health at the $10^{\text {th }}$ India CSR Awards
- Won award for the 'Best CSR Initiative" at InsureNext Awards by Banking Frontiers
- Won an award for 'Best HR Initiatives' at InsureNext Awards by Banking Frontiers
- Won an award for 'Best Risk Management Practices' at InsureNext Awards by Banking Frontiers
- Won 'Excellence in Community Support for Covid Relief' Category at ASSOCHAM CSR \& Sustainability Awards

As we work to deliver performance with purpose, we are proud that numerous organisations have recognised our efforts and achievements. These awards demonstrate the Company's commitment to achieve excellence, across all spheres of its activities and operations.

## 9. Products

SBI Life has a wide range of products catering to various customer needs in the life, health, pension \& micro-insurance segments. These products are customer centric, simple to understand and have competitive features.

To maintain its competitive edge in the market, the Company has reviewed and modified eight existing products (individual and group) during financial year 2122. The products pertaining to various categories which were modified and re-launched are as given below:

1) SBI Life - Smart Shield
2) SBI Life - Smart Platina Assure
3) SBI Life - Annuity Plus
4) SBI Life - Saral Swadhan +
5) SBI Life - Smart Wealth Builder
6) SBI Life - Smart Privilege
7) SBI Life - Smart Elite
8) SBI Life - Swarna Jeevan Plus

The product SBI Life - Smart Wealth Builder was modified to reduce the minimum entry age and maximum premium under the product and to add new distribution channels.

The product SBI Life - Smart Elite was modified to increase the minimum premium, reduce sum assured multiplier factor and to add new distribution channel.

The products SBI Life - Smart Platina Assure, SBI Life - Annuity Plus and SBI Life - Swarna Jeevan Plus were mainly modified in view of the changing interest rate scenario and to accommodate market demand.

The products SBI Life - Smart Privilege was modified to reduce sum assured multiplier factor and to add new distribution channels.

The product SBI Life - Saral Swadhan + was modified to add new distribution channels.

The product SBI Life - Smart Shield was modified in line with the experience for the product and due to change in Reinsurance premium rates.

SBI Life - Pradhan Mantri Jeevan Jyoti Bima Yojana product was also modified in order to ensure compliance with the communication issued by the Government of India with regard to amendment of rules for implementation of PMJJBY scheme.

The Company launched four new products considering business requirement and also launched one product in line with the IRDAI Guidelines on Standard Individual Immediate Annuity Product, 2021.

The following new products were launched during Financial Year 21-22:

1) SBI Life - Swarna Jeevan Plus
2) SBI Life - eShield Next
3) SBI Life - Smart Platina Plus
4) Arogya Shield
5) SBI Life - Saral Pension

Arogya Shield is a Health plus Life combi product which is a combination of Arogya Plus Policy of SBI General Insurance and our product SBI Life - Saral Jeevan Bima.
On launching the mandatory Standard Individual Immediate Annuity Product, SBI Life - Saral Pension, the existing individual pension savings product SBI Life - Saral Pension was renamed as SBI Life - Saral Retirement Saver.

## 10. Customer and Partner Service Enablement for business growth

During the year under review, the Company has sourced new business volume of 19.23 lakhs individual policies with total New Business Premiums of ₹ 165.00 billion, resulting in 23\% growth in New Business Premium. Apart from this, the Company has also managed to collect Renewal Premium of ₹ 333.02 billion, reflecting a growth of $12 \%$ in Renewal Premium Business. During the year, the Company has made policy pay-out (net of reinsurance) of ₹ 312.38 billion to individual policy holders and members of group master policy.
We effectively organised and responded to crisis situation created by the outbreak of Covid-19 pandemic. During the pandemic period, the Company adopted various digital initiatives / strategies for end-to-end digital customer on-boarding to customer servicing. Customer experience has taken a new meaning against this backdrop. While working towards raising the bar in 'End-to-End' digital services, the Company has also ensured the health \& safety of its stakeholders viz. Customers, Distributors, Employees and Business Partners.
With the help of newer technologies like Artificial Intelligence (AI) and Machine Learning (ML) capabilities, we have implemented the automation of high-volume and repeatable tasks. Further, Robotic Process Automation (RPA) helps in scalability in the long - run and reduces the cycle time for processing of activities while keeping in mind error-free delivery. The introduction of Robotics has given a major boost to process automation and has the power to replicate human tasks without affecting the underlying systems.
Moreover, with an expeditious online Claims processing system in place, we have attempted to provide pragmatic help to customers in financial distress. Keeping in mind the situation and the substantial demand for digital servicing, the shift to online and digital servicing
channels has proven effective in the day-to-day functioning of our organisation.

The details of various activities undertaken by various departments are highlighted below:

## Robotic process automation (RPA):

Robotic process automation (RPA) is an emerging form of business process automation technology based on the notion of software robots. It uses software with artificial intelligence (AI) and machine learning (ML) capabilities to handle high-volume and repeatable tasks. RPA helps in scalability in the long run and also helps in decreasing the cycle time for processing of activities. Robots can replicate human tasks without affecting the underlying systems; this can lead to manifold increase in productivity levels without a corresponding increase in manpower budgets. Depending on the requirements on the process, robotics can help in making processes run $24 \times 7 \times 365$, resulting in increased stakeholder satisfaction and service availability for customers. Under this project, currently, 30 processes have been automated, reducing manual work and freeing up manpower to engage in more productive work.

## Smart Care: (Customer Engagement app.)

The 'Smart Care' has been developed with the objective of re-defining the digital servicing experience of our policyholders as well as prospective clients, keeping in mind the expectations of the present-day users with digital platforms. The Progressive Web Application (PWA) platform makes this Smart Care application device agnostic; it provides the user with seamless experience and to have the same functionalities and experience on any device ranging from mobile to web applications. A host of self-servicing options also have been provided that will enable the user to transact on their policy at the click of a button with minimum dependency. Current policy related functionalities available in CSSP and Easy Access mobile application have been moved to the application. Additionally, for the first time, a tracker for insurance proposals has been included where users can not only track but also upload pending documents and download PDF copies of their policy for future reference. Apart from this, users can also check through various products available and can proceed online (redirected to the relevant page on the website) to buy the policies. More engaging functionalities have been planned for successive releases in the application.

## Customer On-boarding experience:

New Business Department is pivotal in ensuring a smooth on-boarding experience to the customers as well as sourcing partners. The initiatives taken throughout the year are focussed on improving the customer onboarding experience through improving the processes thereby leading to faster issuance, digitization and better communication.

## - Implementation of Digilocker-

DigiLocker is a secured cloud-based storage facility. Customers can link their Aadhaar and Mobile number and get instantaneous access to their policy document anywhere and anytime. The Company has been integrated with DigiLocker wherein customers can store their policy document in DigiLocker thereby ensuring a safe keeping of their documents.

## - Increased adoption of eIA -

Dematerization of policies is beneficial to both the customer and organization. The customer is able to get quick access to their policy document on their fingertips without having to wait for the actual physical delivery of their document. In this regard, the Company have popularized this digital initiative and have increased elA adoption from 1.14\% in FY2O21 to 12.96\% in FY2022.

## - Robotics Process Automation

Leveraging of technology and its integration in the day-to-day functioning is the need of the hour due to its multifold benefits such as faster processing, reduction in manpower, standardized results etc.
a. Rinn Raksha Communication:- Have automated the entire communication printing process and have eliminated the need for manual preparation of letters thereby improving communication TAT and risk of incorrect communications.
b. Policy Document and COI printing:- Have automated the document generation and sharing the data with vendor. This has also helped in improved reconciliation process resulting in faster processing and dispatch of documents.

## - Improvement in cKYC

Importance of cKYC is being recognized all over as it not only offers a more secured method of storing KYC documents but also eliminates the need to submit physical KYC documents in multiple places. It also offers a faster processing of requests as no physical documents have to be submitted and processed. In view of this endeavour, SBI Life has implemented cKYC as the preliminary KYC option in M connect journey due to which, we are cKYC compliant to the extent of $30 \%-35 \%$ at on-boarding stage itself. This ensures that no physical documents are being collected at on-boarding stage thereby making it a "Paperless and Penless" process for customers.

## Underwriting process simplification:

The changes in underwriting process were aimed at improving the overall process efficiency at the same time ensuring risk mitigation. The concept was improvised in accordance with the ideology of Digital Transformation and Customer oriented approach aimed
at reduction of issuance TAT, thus ensuring improved customer satisfaction.

## Major Initiatives/process Changes Implemented in Underwriting Department are as follows:

A. Integration with CIBIL (Credit Bureau) for Financial Underwriting:
CIBIL information is now available in NB workflow, which aids in financial underwriting.
B. Integration of IIB risk calculator and Reinsurer's dynamic risk calculator for assessment of risk:
Underwriting validations are built basis Aggregate Score (Risk Score comprising of SBIL Risk Score, IIB Score and DRC Score).

## C. Real time bank account verification in NB workflow:

Along with online verification of bank details built in M -Connect, the same is now available in NB Workflow. Basic details including name of account holder would be available in NB Workflow.
D. Enhanced rule based auto underwriting:

The rule based model aims at guiding the sales person for correct sourcing so as to ensure minimal requirements and faster issuance of policies.

## E. Digital KYC:

Digital KYC aims at reducing the multiple iterations on requirements for basic KYC documents. This includes cKYC, off line eKYC and KYC done in existing policies.

## F. Bitly link for management of requirements:

Customers may now submit pending requirements through bitly link - including submission of questionnaires, shortage premium, consent for altered terms etc.

## Policy holder services and customer retention:

Policy Servicing is a critical aspect of a policyholder's journey with the company as they gain several experiences during the policy life-cycle. During the times of pandemic, it became utmost important to provide customers with digital servicing platforms for faster hassle-free services and also abiding to the new normal of social distancing.

The company has taken several steps to enhance customer experience in Policy Servicing resulting in higher persistency of the policies. Longer duration and good persistency of the policy creates great value for the customer, company and shareholders. Major initiatives being given below:

## Digital initiatives

The Company is steadily continuing its path of Digital transformation by adopting various Digital initiatives. The whole motive is to make the transition from Customer Satisfaction to Customer Delight. Our Digital Platforms are contributing towards making processes \& services faster and automated. Listed below are some of the initiatives taken by the PS \& Payouts during FY2022. These initiatives were introduced for customers, both internal and external.

## Digital Platforms for Policyholders:

## - Easy Access

Enhancements were made to the Easy Access App (Customer Engagement app) to enable customers to place requests for FLC, Partial Withdrawal, LTR Withdrawal, Correction in personal details. These requests are being authenticated using OTP and Geo Tagging of Location based verification. The experience was enhanced by creating back-end logics at the policy level to authenticate validity of the request at the time of request initiation.

- Customer Self Service Portal - (CSSP)

Enhancements were made to the CSSP to provide customer with better experience. CSSP accounted for $48 \%$ of the total servicing transactions in FY2022 as compared to $28 \%$ last year. We had introduced validations of PAN through NSDL on real time basis, option for customer to generate Unit Statement even after exit of policy, track SR details. New Auto Debit Facility for Credit Card has been added in CSSP. As per RBI directive, all Credit Card Standing Instruction (CSI) registrations should be carried through API based two factor authentications. It is an end-toend automated process for premium collection. All transactions of value ₹ $15,000 /$ - and above will require authentication from the customer each time premium debit is requested by the insurer. Also, the banker will send SMS to the customer for authorizing the transaction. The customer is given an option to opt out of the auto debit/transaction, if needed. Enhancements were made to the CSSP enabling the Customers to submit COVID and NRI questionnaire along with an e-DGH revival request.

- OneConnect - A single page module is developed where the policyholder can view, update, verify his personal details, like email id, PAN, Bank Account number, register for CSS, Auto-pay registration, Demat registration, opt in for WhatsApp services etc.


## - Enhancing Process Efficiency

Several projects have been conceptualized and developed in order to bring in efficiency in the current processes handled in SBI Life, keeping in mind both branches and CPC. Some of the important projects has been enumerated below:

## - Email ID Purification and Validation

As a part of risk mitigation planning and increasing correctness in the communication being sent to the policyholders, we have undertaken two pronged approach for email ids - cleaning of spurious / incorrect email id and validations of existing email ids through policyholders. Various touchpoints have been identified for treating email to be considered genuine / validated.

## - Surrender Retention

In order to reduce surrenders, we had intensified the Surrender Retention activity. As a major game changer, we had front ended the retention activity to our branches. This has led to Surrender Retention of $11 \%$ for FY 22. The strategy for front ending was to create a better impact, understand customer reasoning of early exit and provide suitable alternative or make them understand the losses due to surrender of policy. This strategy is backed by providing suitable talking scripts and training to branch users.

## Renewal Collection \& Customer Retention Approach

The financial strength and stability of an Insurance Company lies in the strength of its renewals. Higher Customer retention leads to continued growth \& profitability. The key functional areas revolve around improving renewal collection, collection efficiency, persistency and on the other hand controlling exits through customer retention measures like surrender control and lapsation control.
It gives an insight into what the customer feels about the product, the company and its services rendered. This is also an important parameter in assessing the persistency of the policies. This also gives the company a view of how long the customer might stay with the company and keep on paying their premiums regularly. The $13^{\text {th }}$ month persistency at $85.18 \%$ exhibits strong customer retention.

Retention of policies needs to be tracked continuously and very closely with an aim to prevent exits at all stages. Premiums which are not getting paid on the due date or within the grace period and policies which are moving into lapsed status on account of non-payment of premium are very important from a customer retention perspective.

Various initiatives under below areas has been taken up to achieve desired objectives:

## Revival campaign

## A Customer Retention Initiative:

During the period under review, a very successful Revival Campaign was launched with the motive of reviving lapsed policies and rebuilding the relationship with our policyholders. A total of over 1.4 lakhs policies (14.81\%) were revived leading to a renewal premium collection of ₹ $727.28 \mathrm{Cr}(17.24 \%)$. Strategic inputs generated through Renewal Analytics were utilized
to identify likelihood of revival of any policy. Call centre engagement was done based on the Analytics by targeting on $13 \mathrm{M} \& 61 \mathrm{M}$ persistency buckets and Likely \& Moderate bucket customer through specialized callers. This has helped the company to improve the persistency still further.

## Predictive Analytics Enabled Call Centre Management.

The call centre acts as a strategic enabler in the renewal follow-up process and thus form an integral part of Renewals and customer retention department. Customers are being called up for various renewal and customer retention activities based on outputs of analytical models. For each and every activity there are dedicated callers who have been provided with customized scripts which enable them to convince the customers for payment and to continue their policies with the Company.

Predictive analytics play a key role in determining the day-to-day functioning of the department. These models give the probability of happening of a particular event (e.g. probability of renewal payment of a particular policy, probability of collection of a tech lapsed policy, probability of collection of a lapsed policy, probability of a policy getting surrendered etc.) and based on that various strategies are adopted by the department.

## - Renewal Analytics

This model provides the probability of collecting renewal premium of a policy which is in force and is in $13^{\text {th }}$ month \& Non $13^{\text {th }}$ Month bucket, within the grace period. The primary aim of this calling is to ensure that the customers pay within the grace period so that collection efficiency from recent dues increase.

## - Tech Lapse Analytics

Based on the analytical flag, policies moving into Tech-lapse are extracted and shared with the call centers for customized calls to the customers. Conversions rates are monitored regularly to leverage maximum results under this bucket.

## - Lapse Analytics

This model provides the probability of renewal collection of a policy which is in lapse status, within the next six months from the date of prediction. Specialized scripts are used as per the nature of the product so as to explain the loss of benefits on lapsation and the gain on continued premium payment. Conversions are tracked from this bucket. Revival campaign calling remarks are available in Smart Advisor and CRM Next on real time basis for Regional Operations Team and Sales Team for monitoring purpose.

## - Surrender Analytics

The call centers have also been assigned responsibility of collecting renewal premium from customers whose policies have a high propensity to surrender based on surrender analytics model. This is also based on a script designed for this purpose.

Apart from the above analytical models, Probable Discontinuance calling, Product Specific Calling \& Alternate mode Failure calling is being done to control various exits. Customized calling script ensures higher conversion rates from these buckets.

## Digital Enablers \& Enhancing Process Efficiencies

- Personalized video payment link

SMS with customized Video link is sent to the policyholders targeted in revival campaign explaining the policy benefits and revival process.

## - Missed Call based Premium Collection

When customer gives a missed call to the designated number, a payment link is sent to the customer depending on their policy status.

- RPA BOT \& IQ BOT for Online Payment Collection, Bulk Communication
The manual process of examining, verifying and reconciling the enormous transactions involved in the process of premium collection/refunds and sending communications to the policyholders is time consuming and involves multiple complex tasks. Automation of the process will ensure managing high transaction volumes and to have appropriate levels of controls to drive collections efficiencies and provide a seamless payment process for the policyholders. It aims at ensuring better controls including mitigation of financial risks.


## - BBPS Online Payment

Integration of Bharat Bill Pay Services has resulted in facilitating renewal premium collection through policyholders having their accounts with banking, non- banking institutions and UPI enabled applications. It has emerged as a major contributor in premium collection among other collection partners.

## - Revival workflow

Revival Work Flow has empowered branches to handle revival request efficiently and effectively. The end-to-end processing of revival request through the workflow has resulted in fetching visibility of the case with intermittent status, requirement details, instrument realization details, case decision, enablement of various reports. We have been able to gain faster processing, better reconciliation and error free smoother processing.

## Customer communication enhancements

- Revamp of the Digital Customer Communications:

With a view to deliver timely communications to policyholders SMS / WhatsApp messages with bitly link is sent to customer's registered mobile number for premium collection and sending Renewal Premium Notices/ Renewal Premium Receipts. Further, SMS with bitly link is sent to all customers as part of revival campaign having Revival quote, e-DGH and payment link. QR Code based Renewal Premium Notices is being sent to policyholders to facilitate collections and ensuring customer retentions.

## - Missed Call Service was enabled for Customers:

When customer gives a missed call to the designated number, a payment link for paying the due premium is sent to the customer depending on their policy status. Also, information regarding Fund Value, Premium Paid Certificate and update on premium payment can be requested through missed call service.

## - WhatsApp Based Services:

With the implementation of WhatsApp based services, various policy related information is imparted to the policyholder based on customer request. This has empowered the customer to get information as per their needs and convenience. The whatsapp based services available are as under:

- Sending Renewal intimation
- Payout details to policyholders
- Enabling options for generating Premium Paid Certificates, Renewal Premium Receipts, TDS Certificate
- Using it as a medium to popularize various servicing options
- Download forms


## Sales digital platforms - Sales Intermediary app

- Smart Advisor - Enhancements in Smart Advisor app were made to disseminate information \& tools to sales team for monitoring unrealized premium data and Sending e-Mandate link in addition to the existing feature of tracking unpaid dues through Geolocation based functionality.

Assisted servicing requests in Smart Advisor has enabled the LM / CIF to login to Smart Advisor and fill eDGH, Covid Questionnaire in the app, complete KYC, collect online premium and complete the revival initiation process under one umbrella.

## - Smart Advisor - Desktop Version

Access provided on the mobile platform to all users across the Regions enables usage with the following functionalities.

- The Renewal due list was updated and details were made available on this app.
- The granular data with regards to Persistency was made available. This platform was fully leveraged during the lockdown where our staff in the Region / Branches effortlessly switched to Renewal follow up through their Mobile Handsets.
- Ongoing Revival Campaign updates are made available on the Smart Advisor (Desktop Version).
- Dashboards to display Digital Campaign Data (Region/HPC and Primary Branch wise) were made available.
- Updating and view rights were made available in order to update the calling disposition and sub dispositions.
- Real Time Revival Calling Remarks based on call centre calling are displayed on Smart Advisor Desktop to branches to review and act
- Different Month-wise persistency for various channel were also updated for intermediaries.


## Claims settlement - The ultimate customer service goal:

Claims management is at the heart of any insurance company. Today, when product offerings from Life insurance companies are similar in nature, efficient claim management can be one of the differentiator.
The FY2021 had presented some unique challenges in the form of a pandemic, sudden lockdowns resulting in uneven claim intimations etc. The FY2O22 was more of a challenge that witnessed a surge in Total death claim intimations under, both, Individual and Group Portfolio. Total Death Claim intimation in FY2O22 has increased by $77 \%$ as compared to FY2021.

As far as Living Benefit Portfolio is concerned, your company has processed 18.55 lakhs pay outs amounting to ₹ 14,814 crores.

## Covid related Claims:

Your company has reported 28,431 COVID Claims amounting to ₹ 1,947 Crores.

## Digital Initiatives / Enablers available to assist claimants \& claim processing:

## - Option to Upload Living Benefits Documents in Easy Access app -

SMSs are being sent to policyholders whose policies were due (either Maturity / Survival Benefits) with Bitly links for accessing SBI Life's "Easy Access" mobile app. Using this link, policyholders can upload the required documents such as bank account proof, KYC docs and scan copy of policy document. This functionality was crucial during the pandemic times as this option enabled our policyholders to submit necessary documents right from their homes.

## - Living Benefit claims - Certificate of Existence Follow-up

We have started reaching our Group annuitant members through our call centre for submission of COE. Through this initiative, our customers get call reminder before due date for submitting the COE. This will further assist our annuitants to get their annuity pay-out on due date.

- Efforts/Steps taken to handle the steep increase in the volume of Death Claim Intimations:
The FY2O22 was a very challenging year for claims with a steep rise in death claim intimations. The below proactive measures were taken by the Company to handle the additional spike in volumes:
- Setting up a framework for scaling up additional resources as per the requirement
- Decentralizing of activities to our Regions /Branches
- Assistance for our claimants - Assisting them for early claim settlement
- Digitization of all processes - ensuring seamless, end to end integration from initiation to settlement
- Implementing First Time Right concept for efficient \& faster closure


## Reduction of unclaimed amounts

## - Proactive Multi-Pronged Communication

 with Customers:- Immediately upon occurrence of a payment failure or on movement of any amount to Unclaimed fund, a letter is sent to the Policyholders/Claimants in order to bring it to their notice and thereby elicit a quick response
- As an additional communication initiative, messages are also being sent via SMS/WhatsApp to the customer on their registered mobile number advising them to claim the same.
- Follow up by our Regional teams with the customers / claimant


## Group business process redesign:

The core activities of the Group Operations department involve processing of Group Business (Group Term Insurance, Fund NB \& claims, PMJJBY issuance \& claims) \& servicing Group Corporate \& Non-Corporate Customers. With changes in the business environment along with frequent customization of products and processes, need was felt to build systems to facilitate processing across various group business activities \& cater to the needs of high value customers/corporates. With the focus on Digitization, Process improvements \& Enhancing Customer Experience, following initiatives were undertaken during the period under review:

## - PMJJBY

- Data Entry module was developed for facilitating claims intimation, this has eliminated dependency on physical claim documents.
- Towards creating visibility on PMJJBY claims, dashboard for SBI has been created. Through this dashboard, Bank team can generate circle wise details on the pending cases and can support for settlement of pending claims.
- PMJJBY Claim status update in DFS Portal through RPA process for real time updation of data base.
- In order to streamline the reporting to DFS, Report on State Wise summary on PMJJBY Business \& Claim figure is made available in AASAAN.
- New Enrolments under YONO ILS Scheme:

For the period under review, a total 2.19 lakhs new members were enrolled, thus as on March 31,2022, the total lives covered under Master Policy stand at 6.10 lakhs. In this policy group members can avail upto a maximum of ₹ 20 lakhs sum assured risk coverage just on three clicks, a most seamless process enabling issuance of e-COI instantly upon completion of on-boarding process. This is by far the best example of close integration with the banking partner app to market Life Insurance to its customers through API integration.

- Supported Bank for Revamping of proposal Journey in SBI YONO Application.
- Revision in Sum Assured implemented in BaNCS and YONO application.


## - Group Term Insurance Process Modification

With the customization of products, change in the macro business environment, changing regulations \& ever-increasing customer expectations, GTI processes were revisited \& enhanced to mitigate associated risks.

- Implementation of revised NTU process guidelines for Group Products.
- Introduction of Scheme Specific SOP's under Group Term Insurance non-employer employee policies to avoid any ambiguity with respect to Policy Term \& Conditions.
- Process Modification of GTI Affinity Policies in light of revised UW Guidelines.
- Bottlenecks in GTI process were addressed through standardization of process, issuance of various guidelines \& circulars.
- Revamping of communication under Group Products:
- Auto mailer of Renewal Intimation of Sampoorna Suraksha is initiated at defined intervals at 15 days,

30days \& 60days to the MPH and Marketing team ahead of ARD.

- Auto generation of Endorsements for Non-Annual Sampoorna Suraksha Policies post Renewal.
- New Enrolments under PMJJBY Scheme:
- During the period under review, 1.12 Cr new members were enrolled through various partner Banks under PMJJBY, which is 39\% higher than the corresponding period of previous financial year.
- As on March 31, 2022, there were total 2.58 Crores active members under PMJJBY Scheme, which is a $45 \%$ increase over the corresponding period of last Financial year \& highest in the private sector life insurance segment, with a total premium collection of ₹ 628.23 Cr for FY 2022.


## - Settlement of Claims Under PMJJBY Scheme:

- During the year under review, the company has settled 37,391 claims amounting to ₹ 747.83 crs .
- Overall 110\% increase in claim settlement under PMJJBY.


## Customer grievance redressal and engagement:

The Client Relationship Department plays a pivotal role in ensuring that Customer Queries and Grievances are resolved swiftly to the full satisfaction of the customer and within the defined timelines. Client Relationship includes both Reactive Functions (efforts to solve customers' issues) and Proactive Functions (measures taken to ensure a long-term relationship with customers) performed by the company. Therefore, the company's initiatives in the year under review has been to empower its employees to improve the Query/ Grievance handling techniques, provide efficient and effective Resolution to Customers' Grievances and to devise mechanisms to enhance the Customers' overall experience at the postsale service stage.
We have developed and are constantly upgrading our Portals and Digital Tools to improve our processes. CRM Next is an automated workflow that has been created for handling Customer Grievances, obtaining Sales Teams' comments \& recommendation from the Regional Leadership Group, initiating Investigation wherever necessary, and seeking necessary approvals from the Competent Authority.
A web-based, real-time integration of Parivartan Module with our CRM Next Module has also been established. This is a module designed to empower SBI (Partner Banks) to log in Customer Queries / Complaints pertaining to SBI Life received at their end, to help us track and provide a quick Resolution to the same.
Another key initiative has been taken to enhance one of our major Touchpoints, which is the SBI Bank Branches. We have Integrated our CRM Module with
the SBI CRM, wherein Requests (Queries or Grievances) can be directly captured at SBI's end, for Customers who approach the Bank Branch. The Request will automatically reflect in our CRM, enabling us to provide quick, efficient and effective Resolution to the Customer with ease.
The Net Promoter Score (NPS) has been one more of our Key Focus Areas in this Financial Year. We are a Customer-oriented Organization and in order to excel in our mission, it is essential to 'Listen' to our valued Customers. In this aspect, the NPS is a unique and accurate methodology to capture our Customers' Feedback and Suggestions, which will aid in enhancing our Quality of Service manifold. Continuous efforts are taken to improvise in this avenue, by reaching out to more and more Customers across the Country and taking proactive and instantaneous action with regard to the feedback received from the Customers. This in turn will help us in Increasing the Customer Satisfaction quotient, in our quest for Customer Delight.

We observed that despite the significant Increase of over $16 \%$ in No. of Policies Issued, from FY21 to FY22, the Ratio of Customer Grievances to Issuance has remained constant at $0.19 \%$ in the current year. Thus, we have been able to keep a tab on the number of Customer Grievances in the current year and we shall continue to put in our best efforts to increase the Customer Satisfaction levels through Proactive, Techenabled Customer Engagement, in order to ensure that Customer Grievances are further reduced in the coming years.

## Contact Center -

Your company handled over 13.06 lacs Calls at Customer care Toll free number in FY2022, out of which 2.32 lacs calls are responded through Self Service Option in IVRS and remaining 10.74 lacs handled by Contact Centre Executives.

Although, the call volume at toll-free number increased by 14.25\% against FY 2021 however Self-Service Option helped to reduce the call volume at Contact Centre by 5.61\%. In FY 2022 usage of Self-Service Option in IVRS increased to 2.32 lacs against 0.43 lacs in in FY 2021 as we introduced 13 Self Service Option in IVRS.
Customer satisfactory feedback in IVRS for Contact centre services improved from 88.32\% in FY 2021 to 90.51\% in FY 2022.

Some of the customer-centric initiatives in the FY2022 are elaborated below:

## - Initiatives that improves services offered by the company -

- E bot: Currently at contact center we are handling approx. 3.36 lakhs email queries in year. From categorization to final response all activities
were handled manually by our agents. In order to automate the email response, we have adopted E Bot technology which has capacity to read customer email, categorize and prepare final response to the customer queries.
- Self Service Option on IVR has been introduced to Customer to access bitly link of 13 commonly used services via SMS on their Mobile number (Services like CSS Portal, Address change, Policy Revival, E Mandate Registration, TDS Certificate, Renewal Payment, Premium Paid Certificate, E Policy document, Branch Locator, E-mail ID updation, E COE, Fund value, policy status). This has helped us to handle approx. 2.32 lacs call volumes at the Contact Centre.
- Bitly link for 8 Services for CCEs during customer call: We have introduced 8 Bitly links in CRM application. It helped CCEs (Customer Care Executive) to send bilty link of 8 Services via SMS during Customer call and improving Customer experience. Approx. 1.79 lakhs bitly links were sent through CRM application to customer while handling telephone queries.
- Missed call service: Customer can avail Missed call for 5 Services viz. Fund value, Policy Not received (PNR), Premium Paid Certificate (PPC), Offline product, Renewal premium.
- Email campaigns for customer awareness. We have taken various Email Campaign for Policy holders to increase awareness on our available Digital Services and importance to update information in the policy details. Please find below details of Campaign launched in FY2022.

| Sr. | Month | Customer Awareness Campaign <br> Name |
| :---: | :--- | :--- |
| 1 | February 2022 | Email campaign to update <br> personal details and Demat <br> (E-Insurance Account) |
| 2 | January 2022 | Email campaign for Nomination <br> and SMS campaign for fraud alert |
| 3 | December 2021 | Awareness on SBI Life Touch <br> Point in 12 Multi Language |
| 4 |  <br> July, 2021 | Awareness on Missed Call <br> Services |
| 5 |  <br> February 2022 | Awareness on Demat (E <br> Insurance Account) |
| 6 | June, 2021 | Awareness on Self Service Option |
| 7 | June, 2021 | Awareness on Digi Locker |

## Leveraging Big Data Analytics:

The Company has been leveraging Analytics to help mitigate and control Risks in various business functions like Underwriting, Claims, Persistency etc. The outcomes of the various models are helping the respective functions to take more informed decisions, and helping in creating more efficient business processes.

- Redevelopment of Risk score model

Underwriting decision evaluate multiple risk factors and their combined effects which involves number of steps to be performed simultaneously. Manual underwriting has scope of missing impact assessment for some risk factors while giving fast decision to process high volume. To address this, using machine learning model Risk assessment tool was developed combining inputs from all functionalities that capture recent trends of fraudulent claims and provides Realtime pop-up to underwriter.

Pursuant to provision of Section 45 of the Insurance Act 1938, claim received after 3 years from the date of commencement of the policy cannot be called in question on any ground along with increase in early claim (within 3 years) vis-à-vis low death claim settlement ratio, forced SBI Life to conduct due diligence in selection Life at underwriting stage.
Risk score model predicts the likelihood of Early Claims at inception.

## - Redevelopment of Lapse Revival Model

Your company used this model for Lapse Revival \& to predict the revival propensity for policies in Lapsed status. The model was developed utilising existing policy data with the company. However, present evaluation of model output shows that there is significant change in bucket size in prediction from development time and change in data proportion for most significant variables. Subsequently there was performance drop \& inconsistency in terms of revival and capture rate by the model. Based on the observations the Lapse model has been taken up for re-development with Revised Model Approach.
Further considering the request from Renewal vertical team "to map the behavioural pattern of revival for $13^{\text {th }}$ Month persistency policy bucket separately", recent Lapse models has been further split into four models $13^{\text {th }}$ Month and Non $13^{\text {th }}$ Month for both ULIP and Non-ULIP policy category. Revised separate models thus developed are - 4 Recent Lapse models: $13^{\text {th }}$ month ULIP, $13^{\text {th }}$ month Non-ULIP, Non $13^{\text {th }}$ month ULIP, Non $13^{\text {th }}$ month Non-ULIP and 2 Deep Lapse: ULIP, Non-ULIP.

These Models are run on monthly basis and the outcome from the model provides the likelihood of revival within the next six months from the prediction date. All our Revival Campaigns utilize the data generated by this Model to improve the hit ratio.

## - Persistency Models

This model helps to predict likelihood of renewal premium payments. Separate models for $13^{\text {th }}$ Month, non $13^{\text {th }}$ Month, Bancassurance and Retail Agency are in place to cater to the varying payment behaviour. Predictions are made at the start of every month for policies due in upcoming 3 months. Every policy gets flagged as RED, AMBER or GREEN, where RED denotes customers from whom we are least likely to get the renewal premium and GREEN denotes customers most likely to pay the renewals. These models help in channelizing our renewal collection efforts accordingly.

## - Post Issuance Profile Verification (PIPV) analytics

Even though the Risk Score Models are in place, it was a little difficult to detect all Fraudulent Customers at inception stage. Hence, suspicious policies must be identified immediately post issuance via Post Issuance Profile Verification (PIPV) model to prevent fraudulent claims from arising in the future. The PIPV Analytics Model was developed with the aim of identifying the right set of policies that to be sent / selected for PIPV. Identifying the right set for PIPV increases the likelihood of capturing all fraudulent customers. By targeting a focus group of the total policy base, we were able to capture major events that includes Repudiations and PIPV Cancelled cases. By utilizing, this model we aim to increase success ratio of PIPV investigation. This also helps to reduce the PIPV investigation costs.

## - "Claim Fraud Detection" model

The Model was developed with an objective to flag every early death claim based on risk propensity score of being fraudulent at death claim intimation stage. Flags generated by the Model has been integrated in I-Pay worksheet Panel under "Additional Policy details" against each early death claim on real-time basis. This helps assessors in claim evaluation to identify claims with higher propensity of being fraudulent and take further decision to go for investigation. The model provides output flags as very High, High Moderate and Low based on the propensity of the claims of being fraudulent. Top five influencers from prediction output are also displayed along with the risk flag and risk score in the assessment sheet. This helps in increasing the success ratio of Claim investigation and reduce Claim Settlement TAT. The model has been made live in the month of January, 2021.

## 11. Information technology

We started the year FY2O22 with the pandemic induced lockdown and resultant work-from-home (WFH). Like the previous year, our teams were fully equipped to support and ensured that all the critical activities related to business closure were carried out with WFH successfully.
If we look at our IT landscape, we have made tremendous progress during last year. Some of the highlights include the completion of RPA project, a new portal for customers based on the latest of technology, a new policy sourcing platform for Bancassurance, enhancement in the security posture with implementation of new tools like a Next Generation "Web application firewall" and secure code review tool.

The improved digital tools and intuitive customizations have played a significant role in enhancing the experience of both, our internal and external customers. We have progressively enhanced the capacity and capabilities of our technology infrastructure that has consistently improved the availability of systems and applications for the business.
Some of the improvements implemented during the year under review are listed below:

## A. Infrastructure

- Data Centre (DC), Disaster Recovery (DR) and Wide Area Network (WAN)
- We have been proactively managing our DC/DR/WAN infrastructure to ensure that our Head office, CPC and branches are adequately supported to handle the business volumes and to provide quality service to our customers.
- DC-DR link and DC-HO link were upgraded to ensure data replication on time.


## - Email security

- The company has upgraded the existing email infrastructure thereby moving all users to a single email domain. Upgradation of the email system to the newest version to improve the security posture and provide improved features to end users.
- Work from Anywhere / Home
a) VPN technology
- Continued (post Covid lockdown) with 2500 plus employees on VPN to work from home (WFH) or anywhere enabling critical business processes across all offices. This helped Sales team to access productivity tools using secure environment, providing continued
access to customers. Further, increased the security by allowing only authorised devices (MAC Binding) to connect through our VPN.
b) Virtual Desktop Infrastructure (VDI) Technology:
- Continued VDI based WFH post Covid-19 lockdown for 1800 employees and outsourced vendors of Head Office, Central Processing Centre (CPC) employees and Regions (using thin clients). VDI helped the company in carrying out all departmental activities by employees and vendors resource throughout the year $24 \times 7$, while working from home, in a risk free environment.
- Security Operation Centre: (SOC)

In the year under review, the company have further strengthened the existing, state of art, SOC to monitor $24 \times 7$ all critical IT devices, websites, mobile applications and other domains, owned or used by the company.

SOC monitors all applications and related infrastructure devices for security alerts technology based on machine learning/artificial intelligence, data analytics, threat intelligence, anticipation and analytics with threat hunting, network behaviour and user behaviour. SOC has the capability to quickly identify and detect cyber threats.

Brand protection services for Internet facing websites, mobile application and social media handles are in operation. Dark Web is monitored for SBI Life contents with Intelligence Feed and action based on Incident.

Deception \& decoy technology is providing a layer of protection to stop attackers who have penetrated the network level up to traps (decoy) IT asset

- Expansion of virtualisation environment
- Over 1100 Virtual servers created on 61 Host Servers resulting in power and space saving with optimum use of compute and storage.
- Capacity augmentation of application infrastructure
- Technology refreshed for Web Application Firewall (WAF) to next generation WAF to secure applications (web \& mobiles) and API, protect critical data, mitigate "denial of distribution" attack and augmented capacity.
- Upgraded application delivery and load balancer platform to quickly distribute
application traffic, scale server pool, maintain persistency and accelerate applications.
- Implemented in-house secure code review solution to develop secure application by design.
- Technology refreshed for server's hardware with latest processor, memory and NVMe storage devices to enhance compute and data store.
- Upgraded Application Programme Interface (API) platform to latest technology for robust security, performance boost and scalability.


## B. Process Area

- Policy Management System (PMS):
"Ingenium", the new Policy Management System, catering to multiple lines of business, has provided a robust foundation for the digital push of the organisation. This has resulted in drastic improvement of customer service quality and shorter TAT (Turnaround Time) for new product launches.
- Customer Relationship Management (CRM) System: "CRM Next" is the core system providing 360-degree view of the customer, leading to better service across all touchpoints. The application being upgraded to the latest version, which will provide improved customer engagement.
- Call-center during pandemic: Continuing the inbound calling service was crucial to support the customers during the pandemic. SBI Life devised a solution to this end and was the only Insurer to have an operational call-center from the very beginning of the lockdown.
- Robust applications: Rigorous monitoring and tuning of applications are a continuous process, ensuring an optimal state of functioning. Latest technology evaluation and utilisation is the norm which enables processing of the largest transactional volumes for a private life insurer effectively.
- Underwriting system: Business Process Management (BPM) and tracking at each milestone is ensured through intelligent rule based workflows for multiple lines of business greatly improving the efficiency of New Business and Underwriting Processes within shortest turnaround time.
- Robotic Process Automation (RPA): Utilisation of latest technology and solutions is an ongoing process to improve efficiency and efficacy. 270 tasks have been automated. We will continue to automate more processes in the coming years.
- Mobile solutions: Continuing the thrust from the previous year to adopt 'Go Digital', more than

99\% of the Individual New Proposals are sourced through our Mobile Application - Mconnect.

We strengthened Operations by providing Smart advisor desktop on PWA platform. This application enables Operations team to address servicing request in seamless and timely manner. Beauty of this application is salient features and performance. Application is compatible with all devices.
We also have a dedicated application to our customers known as 'Easy Access'. Premium due alerts, ability to raise queries, submission of e-COE (Certificate of Existence) for pension products, are some of the key features of this application.

Innovation is our motto. We developed Smart Care app on PWA platform dedicated to customers. This application will replace all customer facing applications in the near future (including Easy Access). Application addressed both pre and post servicing of customer. Customer will get all servicing features under one umbrella like proposal tracking to fund switch and redirection. Customer can download their policy document from this application. Application is developed on PWA hence it's device agnostic. This will enable us to incorporate additional customer centric services in quick time. Application would be available in all Play store as well as on web. Application designed such a way to meet all security parameters and performance parameters to meet the customer's expectations.

## - Digital bouquet for partner on-boarding

We have a ready set of digital platform bouquet including mobility and API (Application Program Interface) and it has been made available for quick integration and on-boarding of partners for new business and renewal premiums.

## - Business intelligence and reporting

SBI Life has various reporting and analytics platforms for strategic decision making and actionable for a wide range of users, both internal and external. These platforms include reporting tools like AARAM, Crystal SAP BO, Banca Online, Agency Online and Analytics \& BI platforms AASAN and mobile platform SAARATHI. During the year AARAM platform has been upgraded to AARAMNxt for improving information security and performance. These tools support users from Sales and Marketing, Senior Management, Audit, Risk, Business Strategy, Operations as well as Corporate Agents and Brokers. Various trackers, notifications and operational MIS are made available through automated mailer on periodic basis to above users. Further, in this year we
have added regular data feeds to our channel partners mostly corporate agents.
Various datamarts are developed to cater to distribution channels \& departments. that enable tracking quarterly performances of sales users on the defined KPIs, as well as sharing of the granular data (real-time and periodic basis) with corporate agents seamlessly on various platforms.

## 12. Investments

Equity markets gave good returns for the financial year amidst increased volatility across both domestic and international markets. Nifty gave a return of $18.9 \%$ for the financial year. Uncertainty in equity markets came with Federal Reserve rate hikes, massive inflation in developed markets etc. Higher imports as a result global crude oil prices and weaker exports growth amidst slowing growth in the DM regions widened the current account deficit. INR weakened by $3 \%$ to ₹ 75.78 owing to a stronger dollar as the Federal Reserve continued on its path of monetary tightening. Higher oil prices also weakened the Rupee.
Yield on 10 -year Government of India Bond rose by 70 bps in the financial year from $6.15 \%$ to $6.85 \%$. The 10 Y bond yield touched $6.90 \%$ in the second half of FY 22. Crude oil kept rising and at one point it was double the level seen on March 31st 2021, with oil jumping form \$64/bbl to $\$ 128 / \mathrm{bbl}$.

The Assets under Management (AuM) of the Company has increased by $21 \%$ from ₹ $2,208.71$ billion as on March 31, 2021 to ₹ $2,674.09$ billion as at March 31, 2022. The debt equity mix of the AuM as on March 31, 2022 is 71:29.
The AuM was made up of ₹ $1,247.84$ billion of traditional funds (including shareholders') and ₹ 1,426.25 billion of Unit Linked Funds. The Unit linked portfolio majorly comprises of Equity funds, Bond funds and NAV guaranteed funds.

## 13. Persistency

Persistency is a critical indicator of business viability and brand success. During the FY2O22, the Company has witnessed 12\% growth in Renewal Premium collection at ₹ 333.02 billion, which contributed to $57 \%$ of Gross Written Premium. The Company has continued to focus on renewals and has undertaken initiatives to improve persistency of its existing policies. The independent Renewal Vertical is focusing on collection of renewal premiums and servicing policyholders. We shall continue to accord prime importance to this area.

## 14. Particulars of Employees

SBI Life, one of the most trusted private Life insurance brands has completed 21 years of operations. SBI Life family has grown from 17,464 employees as on March 31, 2021 to 18,515 employees as on March 31, 2022
which depicts a growth of $6 \%$. The average age of employees is 36 years 7 months and the average tenure is 5 years 3 months.
In terms of Section 136(1) of Companies Act, 2013 the Report and the Accounts are sent to the Members excluding the statement containing particulars of employees as required under Section 197(12) of the Companies Act, 2013 read with Rule 5(2) of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014. The statement containing aforesaid details may be obtained by the Members by writing to the Company Secretary at the Registered Office of the Company.

## 15. Employees Stock Option Scheme

The SBI Life Employee Stock Option Plan 2018 ('ESOP 2018') and SBI Life Employees Stock Option Scheme 2018 ('the Scheme' or 'ESOS 2018') has been approved by the shareholders of the Company in the Annual General Meeting (AGM) held on September 27, 2018 based on the recommendation of the Board Nomination \& Remuneration Committee (' $N R C$ ') and Board of Directors ('Board') in their meetings held on August 31, 2018.

The maximum number of stock options granted to eligible employees in accordance with ESOP 2018 shall not exceed $30,000,000$ options. During any one year, no Employee shall be granted Options equal to or exceeding $1 \%$ of the issued share capital of the Company at the time of Grant of Options unless an approval from the Shareholders is taken by way of special resolution in a General Meeting. Further, the maximum number of Options in aggregate granted to an employee under this Plan shall not exceed 1,00,00,000 Options. The Exercise Price shall be determined by the Board Nomination \& Remuneration Committee in concurrence with the Board of Directors of the Company on the date the Options are granted and provided in the letter of grant.

During the year ended March 31, 2022 the NRC in its meeting held on July 26, 2021 has approved the grant of 7,97,850 Employee Stock Options ('Options') to the eligible employees under ESOS 2018.

No employee was granted options during one year amounting to five percent or more of options granted during that year. Similarly, no employee was granted options during any one year, equal to or exceeding one percent of the issued capital of the Company at the time of grant.

During the year FY2022, the Company has not granted any loan to its employees for purchasing shares of the Company.
The Annual Certificate on compliance with SEBI (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, issued by Secretarial Auditors of the

Company is being made available for inspection at the forthcoming AGM.

The Scheme is in compliance with Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021, as amended from time to time ('SEBI SBEB Regulations'). Further, there are no changes in the scheme. The below disclosures pursuant to the SEBI SBEB Regulations have been placed on website of the Company at https:// www.sbilife.co.in/en/about-us/investor-relations.

The disclosures pursuant to SEBI SBEB Regulations, Guidance Note on accounting for employee share based payments, disclosure of diluted EPS in accordance with 'Accounting Standard 20 - Earnings Per Share' issued by ICAI or any other relevant accounting standard have been disclosed in the Notes to Accounts which form part of financial statements in the Annual Report.

## 16. Prevention of sexual harassment of women at the workplace

The Company has an Internal Complaints Committee to investigate and inquire into sexual harassment complaints in line with The Sexual Harassment of Women at Workplace (Prevention, Prohibition \& Redressal) Act, 2013. The Company has in place a policy on Anti-Sexual Harassment, which purports the Company's zerotolerance towards any form of prejudice, gender bias and sexual harassment at the workplace. The Company had undertaken training on e-shiksha empowered, our digital platform, on awareness and sensitization with respect to sexual harassment at workplace. Anti-sexual harassment policy is uploaded on Company's intranet, e-bandhan, so that every employee understands the complete framework adopted by the Company to report and resolve instances of sexual harassment. The details are mentioned in the Business Responsibility Report. Further, the Company's Policy on Prevention of Sexual Harassment of Women at the Workplace along with the details of Internal Complaints Committee at each Region is accessible to all employees on the e-bandhan. During the year FY 2021-22 under review, 5 sexual harassment cases were filed, excluding 1 case pending from previous financial year. Of these, all 6 cases were disposed-off during the financial year and appropriate actions were taken within timelines in FY 2021-22. Having an adept POSH policy has enabled us in employer branding by creating employee value proposition, permeating a sense of safety amongst employees, retaining vital talent and promoting inclusively.

## 17. Risk Management

SBI Life is in the business of covering life, health \& longevity risks of its policyholders on the consideration of a premium. The Company as a part of its business, invests the premiums received and provides long term returns to the customers on its savings \& investment products. Risk Management therefore becomes an integral part of its business activities. The Company
recognises and manages its risks in a proactive, ongoing and positive manner. Risk philosophy of the Company is outlined in the Risk Management Policy. The Risk Management policy specifies the process for identification, measurement and analysis of the Company's risk exposures; develop risk management strategies and its monitoring. The Risk Management Policy is supported by various other policies pertaining to insurance, market, compliance, outsourcing, fraud, information security and business continuity management. Above referred policies are reviewed by the Risk Management Committee of the Board on an annual basis. The Company has formulated risk appetite statements at the corporate as well as at the functional level, which are reviewed and monitored by the Risk Management Committee of the Board and Internal Risk Management Committee respectively. The Company also carries out an ICAAP (Internal Capital Adequacy Assessment Process) activity, which details the assessment of material risks, estimation of capital requirement and adequacy for maintaining solvency requirements.
The Company has aligned its risk management practices to ISO 31000:2018 standard on Enterprise Risk Management. This implies that the Company has strong processes for risk identification, management and mitigation. The Company's Business Continuity Management System (BCMS) is aligned and certified with ISO 22301:2019. The company's Information Security Management System (ISMS) is also certified with ISO 27001:2013.

Sound risk management practices followed by the Company enabled it to continue core business operations at an acceptable level. The Company seamlessly moved a bulk of its operations to 'Work from Home' model during the lockdown announced due to Covid-19. Requisite training was imparted and appropriate cyber security measures were undertaken prior to operationalisation of the model.
We are pleased to inform that your Company has won the 'Golden Peacock Award for Risk Management for the year 2021.' This is the third time that the Company has won this prestigious award.

More information on the risk practices adopted by the Company is available in the 'Enterprise Risk Management' section appended to this report and 'Management Report' section of the Annual report.

## 18. Internal Audit and Compliance Framework Internal Audit:

The Company has in place a robust internal audit framework. The Inspection and Audit (I \& A) Department undertakes risk based audit approach and it commensurate with the nature of the business and the size of its operations. The internal audit plan covers Information System Audit, different process audit as well
as transaction based audits at the Head office, Regional Offices and across various branches of the Company.
The audits are carried out by the internal audit team of the Company and also by the outsourced audit firms. The approach of the audit is to verify compliance with the regulatory, operational and system related controls. The key audit observation and recommendations are reported to the Board Audit Committee of the Company. Implementation of the recommendations is actively monitored.
$I \& A$ has designed offsite monitoring system (OMS) with an objective to identify deviations at an early stage and sharing the same with concerned process owners for immediate corrective action. Exception reports developed, are operational for around 90 scenarios. The frequency to extract and analyse a particular set of data through these exception reports, is based on the criticality of the process. Frequency is defined as Quarterly, half yearly and yearly. The OMS review enables the process owners to identify gaps, if any, at an early stage, ensuring timely resolution of the issues. The utility is also shared with the users for a proactive and real time assessment at user level, itself.

## Concurrent Audit:

In accordance with Insurance Regulatory and Development Authority of India (Investment) Regulations, the Company has also engaged professional chartered accountants firm to carry out concurrent audit of investment operation as per IRDAI investment regulations / guidelines and guidance note on Internal / Concurrent Audit of Investment functions of Insurance Companies, issued by the Institute of Chartered Accountants of India. Any significant findings in the concurrent audit are presented to the Board Audit Committee and reviewed by Board Investment Sub Committee and Board Investment Committee.

## Compliance:

The Board Audit Committee of the Company has laid down governing principles to oversee the compliance framework of the Company. The Committee discusses the level of compliance in the Company and any associated risks and reports the same to the Board. The Company has also formulated various internal policies and procedures to define framework for the working of various functions to ensure compliance. The Compliance function identifies and communicates regulatory requirements to relevant functions in a timely manner and monitors critical compliance risks based on suitable monitoring mechanism. The Compliance function works in liaison with the regulators and provides clarifications to various functions on applicable laws, regulations and circulars issued by the regulatory authorities. A compliance certificate signed by the Managing Director \& CEO is placed at the Board Audit Committee on a quarterly basis.

## Directors' Report (Contd.)

The Company has also formulated various internal policies and procedures relating to working of various functions to ensure compliance.

## 19. Internal Financial Controls

The Companies Act, 2013 requires the Board of Directors, to lay down adequate and effective internal financial controls with reference to the Financial Statements and include it in the Board report. The Company has aligned its internal financial control system with the requirements of the Companies Act 2013, on lines of globally accepted risk based framework as issued by Committee of Sponsoring Organizations (COSO). The internal control framework is intended to increase transparency and accountability in an organization's process of designing and implementing a system of internal control. The framework requires the Company to identify and analyse risks and manage appropriate responses. The key components of the internal financial control framework include:

## Entity level controls:

Entity Level Controls (ELCs) operates at an organisation level. The Company has defined a set of entity level policies and controls. The ELCs set up by the Company includes various policies and procedure in place such as Anti Money Laundering and Counter-Financing of Terrorism policy, Business Continuity Management policy, IT and Information Security policy, Risk Management Policy, Whistle blower Policy etc.

## Process level controls:

The Company has defined a set of process level controls across its business and support functions such as premium, reinsurance, claims management, agency management fixed assets etc. The control type covers key operating controls, financial reporting controls \& IT controls have been done to ensure compliance with COSO framework.

## Review controls:

The Company's internal financial control framework is based on 'three lines of defence model'. The Company has laid down standard operation procedures and policies to guide the business operations. The Company has a well-defined delegation of power with authority limits for approving revenue and capital expenditure. Statutory, Concurrent and Internal Auditors undertake rigorous testing of the control environment of the Company.

The Company has a Chief Audit Officer with a dedicated internal audit team which is commensurate with the size, nature \& complexity of operations of the Company.
The Company also undergoes an independent internal / concurrent audit by specialised third party professional consultants to review function specific regulatory compliances as well as internal controls.

The Audit Committee reviews reports submitted by the Management and audit reports submitted by the internal auditors and statutory auditors. Suggestions for improvements are considered and the Audit Committee follows up on corrective actions. The Audit Committee also meets the Company's Statutory Auditors to ascertain their views on the adequacy of internal control systems and keeps the board of directors informed of its major observations, if any periodically.

## Auditor's Report

There were no qualifications, reservations, adverse, remarks or disclaimers on Internal Financial Controls made by the Statutory Auditors in their report for the financial year ended March 31, 2022.

## 20. Related Party Transactions

The Company has Policy on materiality of Related Party Transactions and on dealing with Related Party Transactions to regulate the transactions with its related parties. As per the policy, all related party transactions require approval of the Board Audit Committee. As per Rule 6A of the Companies (Meeting of Boards and its Powers) Rules 2014, the Audit Committee may grant omnibus approval for related party transaction proposed to be entered into by the Company subject to terms and conditions mentioned in the said Rule.
All the Related Party Transactions entered during the financial year were on arm's length basis and in ordinary course of business. All related party transactions are placed before the Audit Committee of the Board for its approval. During the year, there were no material contracts or arrangements or transactions with related parties that need to be disclosed as per Section 188(1) of the Companies Act, 2013.

M/s. S.K. Patodia \& Associates, Chartered Accountants, reviewed the related party transactions for the year ended March 31, 2022 and their certificate is placed at the meeting of the Board Audit Committee, along with details of such transactions.

All Related Party Transactions as required under Accounting Standards AS-18 are reported in Note 39 of Schedule 16(C) - Notes to Accounts of the Financial Statements of the Company.
The policy on materiality of Related Party Transactions and on dealing with Related Party Transactions, has been hosted on the website of the Company can be viewed at https://www.sbilife.co.in/en/about-us/ investor-relations

## 21. Ind AS implementation

IRDAI ("Authority") vide its circular dated January 21, 2020 has withdrawn its erstwhile circular dated June 28, 2017 on implementation of Ind AS from FY 202021 and dispensed with the requirement of quarterly submission of Proforma Ind AS financial statements
on account of proposed amendments in IFRS 17 by International Accounting Standard Board (IASB).

In June 2020, IASB published amendments to IFRS 17 including a deferral of the effective date of the Standard by two years, i.e., globally IFRS 17 is effective from annual periods beginning on or after $1^{\text {st }}$ January 2023.
In December 2020, Institute of Chartered Accountants of India (ICAI) has issued an exposure draft of

Amendments to Ind AS 117, Insurance Contracts applicable with effect from $1^{\text {st }}$ April 2023.

Further, in February 2022, the ICAI has issued Exposure draft of Initial Application of Ind AS 117 and Ind AS 109 - Comparative Information corresponding to amendments to IFRS 17.
However, the final date for Ind AS implementation is yet to be announced by the Authority.

## 22. Board of Directors and Key Management Personnel

Change in directors and Key Managerial Personnel's (KMPs) during the year:

| Name of the Director / KMP | Nature of change | With effect from |
| :---: | :---: | :---: |
| Mr. Ashwini Kumar Tewari | Appointed as Nominee Director (Nominated by State Bank of India) | April 12, 2021 |
| Mr. Tejendra Mohan Bhasin | Appointed as Additional Independent Director | April 12, 2021 |
| Ms. Usha Sangwan | Appointed as Additional Independent Director | August 24, 2021 |
| Mr. Ravindra Kumar | Ceased as President - Zone III | November 30, 2021 |
| Mr. Ravi Krishnamurthy | Appointed as President - Operations \& Information Technology | December 01, 2021 |
| Mr. M Anand | Appointed as President - Zone I | December 01, 2021 |
| Mr. AVS Siva Rama Krishna | Appointed as President - Zone II | December 01, 2021 |
| Mr. G Durgadas | Appointed as President - Zone III | December 01, 2021 |
| Mr. Anand Pejawar | Ceased as President - Operations, Information Technology \& International Business | December 03, 2021 |

## Key Managerial Personnel

Mr. Mahesh Kumar Sharma (Managing Director \& CEO), Mr. Sangramjit Sarangi (President \& Chief Financial Officer) and Mr. Vinod Koyande (Company Secretary) are designated "Key Managerial Personnel" of the Company, under the provisions of Section 203 of the Companies Act 2013.

Further, in accordance with Corporate Governance Guidelines ("CG Guidelines") issued by IRDAI the Company has fifteen (15) Key Management Persons including above mentioned Key Managerial Personnel.

## Declaration by Directors

All Independent Directors have registered themselves in the Independent Director Databank and have submitted declarations that they meet the criteria of independence as laid down under Section 149 of the Companies Act, 2013 along with rules framed thereunder and Regulation 16 of the SEBI (Listing Obligations \& Disclosures Requirement) Regulations 2015. There has been no change in the circumstances affecting their status as Independent Directors of the Company.
The Company has also received declarations from all its Directors as per Section 164 of the Companies Act, 2013, confirming they are not disqualified from being appointed as Directors of the Company. The said
declarations were noted by the Board of Directors at its Meeting held on April 28, 2022.

## 'Fit and Proper' criteria

In accordance with Guidelines for Corporate Governance issued by IRDAI, the Directors of insurers have to meet the 'fit and proper' criteria. Accordingly, all the Directors of the Company have confirmed compliance with the 'fit and proper' criteria, prescribed under the Corporate Governance Guidelines issued by the IRDAI.

## Directors \& Officers Liability Insurance

Regulation 25 (10) of the SEBI (Listing Obligations \& Disclosures Requirement) Regulations 2015 requires the Companies to take Directors and Officers Liability Insurance (D\&O) for all its Independent Directors. The Company has taken D\&O Insurance for all its Board of Directors and Members of the Senior Management Team for such quantum and risks as determined by the Board.

## Common Directorships

Pursuant to Section 48A of the Insurance Act, 1938, the Company has obtained the necessary approval from IRDAI for directors having common directorship with State Bank of India (being corporate agent of the Company).

## Meetings

During the year, twelve Board Meetings were convened and held, the details of which are given in the Report on Corporate Governance, which is forming a part of this report. The intervening gap between the said Board Meetings was within the period prescribed under the Companies Act, 2013. The details of the Board and Board Committee meetings, and the attendance of Directors thereat, forms part of the Corporate Governance Report, which is annexed to this Directors' Report.

## Secretarial Standards

During the FY2022, the Company is in compliance with the applicable Secretarial Standards issued by the Institute of Company Secretaries of India with respect to board and general meetings.

## Remuneration Policy

Pursuant to the provisions of Section 178 of the Companies Act, 2013, the Board has approved the remuneration policy as recommended by the Board Nomination \& Remuneration Committee. The details of the said policy are annexed as Annexure I to this Report.

## 23. Corporate Governance

The Corporate Governance philosophy of the Company is to comply with not only the statutory requirements but also to voluntarily formulate and adhere to a strong set of Corporate Governance practices which includes code of business conduct, corporate ethics, values, risk management, etc. The Company is committed to achieve the highest standard of Corporate Governance. The Report on Corporate Governance is annexed and forms part of this Annual Report.

## 24. Corporate Social Responsibility

The Company constituted the Corporate Social Responsibility Committee (CSR) of the Board of Directors in accordance with the provisions of Section 135 of the Companies Act 2013 read with the Companies (Corporate Social Responsibility) Rules 2014, which drives the CSR program of the Company.
The CSR Committee of the Board confirms that the implementation and monitoring of CSR policy, is in compliance with CSR objectives and Policy of the Company.
The brief outline of CSR Policy, including overview of the program proposed to be undertaken, the composition of the CSR Committee, average net profits of the Company for the past three financial years, prescribed CSR expenditure and details of amount spent on CSR activities during the financial year have been disclosed in Annexure II to this report, as mandated under the said Rules. Further, the Corporate Social Responsibility Policy of the Company as approved by the Board has been hosted on the Company's website.

## 25. Particulars of Loans, Guarantees or Investment

In line with the clarification given by the Ministry of Corporate Affairs under the Removal of Difficulty Order dated 13 February 2015, the provisions of Section 186 of the Companies Act 2013 relating to loans, guarantees and investments do not apply to the Company.
26. Subsidiary, Joint Ventures and Associate Companies

The Company does not have any Subsidiary, Joint Ventures or Associate Company.

## 27. Rural and Social Sector Obligations

As per the regulatory requirements, the Company has met its Rural and Social Sector obligations for FY2022. As against the minimum requirement of $20 \%$, the Company has issued $28.68 \%$ policies in the rural sector which affirms the Company's approach towards life insurance inclusion. Further, 821,491 new lives covered ( $6.67 \%$ of total new lives covered in preceding year) by the Company are from the underprivileged social sector as against the regulatory requirement of at least 5\% of total lives covered in preceding year. Consequently, the Company has met the minimum social and rural regulatory norms.

## 28. Management Report

Pursuant to the provisions of Regulation 3 of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, the Management Report is placed separately and forms part of the Annual Report.

## 29. Statutory Auditors

In view of the applicability of Section 139 of the Companies Act 2013, Comptroller and Auditor General of India (C\&AG) appoints Statutory Auditors of the Company. Accordingly, C\&AG appointed M/s S.K. Patodia \& Associates, Chartered Accountants and M/s S.C. Bapna \& Associates, Chartered Accountants, as joint statutory auditors of the Company for FY 2022.
Statutory Audit and other fees paid to Joint Statutory Auditors for FY2O22 as below:

| Particulars | (₹ in 000's) <br> Amount |
| :--- | ---: |
| Joint Statutory Audit Fees | 7,300 |
| Other Certification Fees | 2,075 |

## 30. Statutory Auditors' Report

The Statutory Auditors' Report (including annexure thereof) to the Members does not contain any qualification, reservation, adverse remark, or disclaimer hence do not call for any further comments u/s 134 (3) (f) of the Companies Act 2013. There were no reportable frauds identified by the statutory auditors during the FY2O22.
31. Comments of the comptroller and auditor general of india on the accounts of the company
The Comptroller \& Auditor General of India (C\&AG) have conducted a supplementary audit u/s 143(6)(b) of the Companies Act, 2013 of the accounts of the Company for the year ended March 31, 2022. The C\&AG vide their report no. GA/CA-1/Accounts/SBI Life/ 2021-22/81 dated July 27, 2022 have stated that there is nothing significant which would give rise to any comment upon or supplement to Statutory Auditors' Report. The Report of C\&AG is being placed with the report of Statutory Auditors of the Company.

## 32. Secretarial Auditors' Report

Pursuant to Section 204 of the Companies Act, 2013 read with Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company has appointed M/s N. L. Bhatia \& Associates, Practicing Company Secretaries as the Secretarial Auditor of the Company
The Auditor has not made any qualification, reservation or adverse remark or disclaimer in his report for FY2O22. The detailed report on Secretarial Audit of the Company for FY2022 is enclosed as Annexure III to the Board report.

## 33. Cost records and cost audit

Maintenance of cost records and requirement of cost audit as prescribed under the provisions of section 148(1) of the Companies Act, 2013 are not applicable for the business activities carried out by the Company as the Central Government has not prescribed the maintenance of cost records under Section 148 of the Act for the services rendered by the Company.

## 34. Annual Return

Pursuant to Section 134(3)(a) and Section 92(3) of the Companies Act 2013 (as amended by the Companies (Amendment) Act, 2017), read with Rule 12 of the Companies (Management and Administration) Rules, 2014 an extract of the Annual Return (in form MGT 9) has been annexed as Annexure IV to this Report and the same has been hosted on the website of the Company and can be viewed at https://www.sbilife. co.in/en/about-us/investor-relations
35. Material Events, Changes and Commitment affecting Financial position of the Company
In view of COVID-19 pandemic, the Company has assessed the overall impact of this pandemic on its business and financials, including valuation of assets, policy liabilities and solvency for the year ended March 31, 2022. Based on the evaluation, the Company have made an additional reserve amounting to ₹ $2,893,383$ thousands towards COVID-19 pandemic and the same has been provided for as at 31/03/2022 in the actuarial policy liability. The Company will continue to closely monitor any future developments relating to

COVID-19 which may have any impact on its business and financial position.

## 36. Other Events

On February 21, 2022, BNP Paribas Cardif (BNP), had made a request to reclassify themselves to "Public" category from "Promoter" category, in terms of Reg. 31A of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as amended. Further, on February 22 \& 23, 2022, BNP sold its entire shareholding of $20,03,612$ equity shares of $₹ 10$ each in aggregate representing 0.20 \% of the total issued and paid-up Equity Share Capital of the Company. The Board at its meetings held on February 25, 2022, has considered and approved the said request, subject to the approval of the Stock Exchanges, in terms of the said Regulations. Further, the reclassification approval was received from National Stock Exchange of India Limited and BSE Limited on May 27, 2022.
37. Significant and Material Orders Passed by Regulators or Courts or Tribunals impacting the Going concern Status and Operations of the company
During FY2022, no significant or material orders were passed by the Regulators or Courts or Tribunals which impact the going concern status and Company's operation in future.

## 38. Director's Responsibility Statement

In terms of Section 134(3) (c) read with 134(5) of the Companies Act, 2013 and the Corporate Governance Guidelines, your Directors confirm that;
a) in the preparation of the annual accounts for the financial year ended March 31, 2022, the applicable Accounting Standards have been followed along with proper explanation relating to material departures;
b) they have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on March 31, 2022 and of the profit of the Company for the financial year ended on that date;
c) they have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
d) they have prepared the accounts for the current financial year ended March 31, 2022 on a going concern basis;
e) they have laid down internal financial controls to be followed by the Company and that such internal financial controls are adequate and were operating effectively; and

## Directors' Report (Contd.)

f) they have devised proper systems to ensure compliance with the provisions of all applicable laws and that such systems were adequate and operating effectively.
39. Particulars of Conservation of Energy, Technology Absorption, Foreign Exchange Earnings and Outgo
A. Conservation of energy

In view of the nature of business activity of the Company, the information relating to the conservation of energy, as required under Section 134 (3) and Rule 8 (3) of Companies (Accounts) Rules, 2014, is not applicable to the Company.
B. Technology Absorption

| Sr. No. | Particulars | Remarks |
| :---: | :---: | :---: |
|  | Research \& Development (R\&D) |  |
| 1. | Specific areas in which $R \& D$ carried out by the Company | - In the year under review, some of the areas where we have experimented in ou Digilab includes Optical Character Recognition (OCR), communication through digital medium, voice processing, Al, BoTs, Humanoids and IoT |
| 2 | Benefits derived as a result of the above R\&D | In the year under review, we have been able to roll out a number of initiatives based on the R\&D done in Digilab. A few noted ones are provided below:- |

- Parichay CPC Katta /Adda

This application is dedicated to CPC /HO employees to know real-time events of SBI Life, sharing ideas, birthday celebration, CSR Activity, blood donation events and provide the option to write the blog etc. It also provides the food management features to order the breakfast, lunch etc.- This application is developed in-house

- Alternate Sales Process (ASP) in M.Connect:

This innovation is discovered during COVID-19 lockdown time where customer is not present in the branch or in front of sales force physically. M.Connect provides Alternate Sales Process option to send the link on mobile number along with proposal forms and provides options to capture the customer consent and declaration video. After sucessful ASP process, customer process will be completed in M.Connect.
This application is developed in-house

- QR based offline KYC:

This additional feature provides offline KYC using QR code scanning to avoid manual upload of documents. The application is developed In-house, Integrated with M.Connect Mobile Application, where customers can do offline KYC by scanning M.Aadhaar QRCode and avoid manual capturing of documents. This application is developed in-house

- OCR based KYC:

Capture, Name matching and Aadhaar Masking: This features provides capturing of KYC documents, identification of documents, read the data from the documents and validate the data with proposal form data. It is also matching the name entered in the BI of proposal form and name read from the documents and provides the percentage match. Based on the percentage criteria it will accept the documents that help for underwriting and reduce the issuance TAT. OCR technology also masks the Aadhaar Number from the Aadhaar Card as per the IRDAI guidelines. This application is developed inhouse

- CKYC Integration:

This functionality provides additional mode of KYC to the customer using CERSAI who KYC details registered on the CKYC repository. By using Customer ID number like PAN, Voters Id, Aadhaar number, driving license number or CKYC number this process will be carried out. The feature is developed inhouse.

- Bank Account Verification:
M.Connect will validate the bank account details of the customer using penny drop service. If Name on bank side matches with Proposer name entered during data entry, Bank proof will be non mandatory.



## Remarks

- Digital MHR:

It provides the real time feature to sales force to submit moral hazardous report through Smart Advisor. Technology Absorption: The application is integrated with Smart Advisor Application for evaluating the hazardous reports. The feature is available for Sales Representatives. The application is developed inhouse.

- Underwriting Rule in M.Connect:

This functionality provides the Real time offline underwriting rules inbuilt with M.Connect application which helps to identify the product eligibility based on the customer provided details and product boundaries. It will help to reduce the Refunds, reduce underwriting time and issuance TAT. The feature is developed in-house.

- YONO Branch Portal Integration with SBI:

SBI Life has done integration with YONO branch portal for selling 4 products using SBI Life service.

- Group work Flow system:

This application is dedicated to SBI Life group employees to process groups products functionality like New business (NB), Renewal, data upload and verification. This application enables groups team to increase their work productivity and performance.

- Web OCR:

Web OCR is in-house developed tool to identify the document type. It also performs Aadhaar masking.

- Offline KYC:

Customers are able to perform Offline KYC with the help of our mobile app during the proposal journey. The solution makes it convenient for the customers and sales agent in faster closure of cases.

- Chatbot Integration:

Our Chatbot "RIA" has been integrated in a number of ways, with the website, on the intranet pages, on Whatsapp to answer customer queries, assist in premium payment through chat etc, to name a few. Chatbot is also integrated with Google assistant and amazon alexa with voice functionality.

- Voice based solutions:

Further integration with Amazon Alexa, voice based search on our website, conversational analytics.
We will continue to work with the new technologies available and find ways to improve the experience for our stakeholders in technology area.
In-house development.
(a) Capital
(b) Recurring
(c) Total
(d) Total R \& D expenditure as a percentage of total turnover

## Technology absorption, adaption and innovation

1. Efforts, in brief, made towards technology absorption, adaptation and innovation
2. Benefits derived as a result of the above efforts, e.g., product improvement, cost reduction, product development, import substitution, etc.
3. In case of imported technology (imported during the last 5 years reckoned from the beginning of the financial year), following information may be furnished:
(a) Technology imported
(b) Year of import
(c) Has technology been fully absorbed?
(d) If not fully absorbed, areas where this has not taken place, reasons there for and future plans of action

## C. Foreign Exchange Earnings and Outgo

Details of foreign exchange earnings and outgo required under above Rules are as under:

|  |  | (₹ in billion) |
| :--- | ---: | ---: |
| Particulars | FY2022 | FY21 |
| Foreign Exchange Earnings | 2.41 | 0.07 |
| Foreign Exchange Outgo | 0.03 | 0.19 |

## 40. Investor relations

The Company has always valued its investor relationships and it is the Company's belief that all stakeholders should have access to complete information regarding its position to enable them to accurately assess its future potential. The Company disseminates information on its operations and initiatives on a regular basis. The Company's website (www.sbilife.co.in) serves as a key awareness facility for all its stakeholders, allowing them to access information at their convenience. It provides comprehensive information on the Company's strategy, financial performance, operational performance and the latest press releases.

The Company publishes financials results on a quarterly basis. The financial results of the Company are hosted on the website of the Company and stock exchanges for the current as well as previous years. Further, the quarterly results and earnings update are also posted on the website of the Company. Every quarter, the Managing Director \& CEO alongwith the senior management officials of the Company participate on a call with the analysts / shareholders. The Company's investor relations personnel respond to specific queries and play a proactive role in disseminating information to both analysts and investors. All information which could have a material bearing on the Company's share price is released through as per regulatory requirements.

## 41. Business Responsibility Report

Business Responsibility Report as stipulated under Regulation 34 of the Listing Regulations form part of the Annual Report and has been hosted on the website of the Company https://www.sbilife.co.in/en/about-us/ investor-relations/annual-reports

## 42. Integrated reporting

The Securities Exchange Board of India had recommended top 500 listed entities to voluntarily prepare their Annual Report adopting the principles of Integrated Reporting prescribed by the International Integrated Reporting Council.

In view of the above, The Company has voluntarily adopted the principles and has prepared its $4^{\text {th }}$ Integrated Report for FY2022 which forms part of this Annual Report.

## 43. IRDAI license

The Insurance Regulatory and Development Authority of India (IRDAI) have renewed the annual license of the Company to continue the Life Insurance Business for the FY2O22.

## 44. Other information

A. Economic Capital:

The annual assessment of Economic Capital of SBI Life was carried out as on March 31, 2022. As part of this exercise, we have quantified the capital requirements relating to various risks such as Insurance Risks (Mortality risk, Morbidity Risk, Longevity Risk, Persistency Risk, Expense Risk, Catastrophe Risk) and Non- Insurance Risks (Market Risk, Operational Risk, Default Risk). As at 31 ${ }^{\text {st }}$ March 2022, Solvency ratio on Economic Basis is 3.27. The Solvency Ratio on Economic Basis has been estimated as, the ratio of excess of economic Assets over economic Liability to Total Economic Capital Requirement.

## B. Solvency Margin:

The Directors are pleased to report that the assets of the Company are higher than the liabilities of the Company and the assets are more than sufficient to meet the minimum solvency margin level of 1.50 times, as specified in section 64 VA of the Insurance Act, 1938 read with the IRDAI (Assets, Liabilities, and Solvency Margin of Life Insurance Business) Regulations, 2016. The Company has a strong solvency ratio of 2.05 as on March 31, 2022 (Previous year ended March 31, 2021: 2.15) as against the Regulatory requirement of 1.50 .

## C. IRDAI Directions

(a) IRDAI has issued directions under section 34 (1) of the Insurance Act, 1938 to refund the excess commission paid to corporate agents amounting to ₹ $2,752,948$ thousand (previous year ended March 31, 2021: ₹ 2,752,948 thousands) vide order no. IRDA/Life/ORD/ Misc/083/03/2014 dated March 11, 2014, to the members or the beneficiaries. The said IRDAI order has been set aside by the Securities Appellate Tribunal (SAT) vide its order dated January 29, 2020. The SAT has remitted the matter to IRDAI with a direction to recalculate the interest earned on advance premium collected. Subsequently, on March 3, 2021 the Company has received notice of institution of civil appeals filed by IRDAI in Supreme Court against the SAT order dated January 29, 2020. The Company on the basis of legal opinion and good case on merits has challenged the order of January 29, 2020 with Hon'ble Supreme Court of India vide a Civil Appeal instituted on June 22, 2021. At
the hearing held on July 26, 2021 by Hon'ble Supreme Court notice has been issued to IRDAI.
(b) IRDAI has issued directions under section 34(1) of the Insurance Act, 1938 to distribute the administrative charges paid to master policyholders amounting to ₹ 843,174 thousands vide its order no. IRDA/Life/ ORD/MISC/228/10/2012 dated October 5, 2012 and order no. IRDA/Life/ ORD/ MISC/009/01/2017 dated January 11, 2017. The Securities Appellate Tribunal (SAT) vide its order dated April 7, 2021 has dismissed the appeal filed by the Company against the IRDAI order. Subsequently, the Hon'ble Supreme Court vide its order dated September 22, 2021 has dismissed petition filed by the Company against the SAT order. During the year, the Company has made provision in the Profit and Loss Account (Shareholders' Account) for refund of administrative charges paid to group master policy holders amounting to ₹ 843,174 thousands plus applicable interest as per IRDAI order dated January 11, 2017. Further, out of the provision amount, the Company has refunded ₹ 508,220 thousands along with interest of ₹ 198,869 thousands to the members of group insurance policy.

## D. Appointed Actuary's Certificate

The certificate of the Appointed Actuary on valuation and actuarial assumptions is enclosed in the financial statements.

## E. Certificate from Compliance Officer (under the IRDAI corporate governance guidelines)

A Compliance Certificate, for complying with IRDAI Corporate Governance Guidelines, issued by the Company Secretary, designated as the Compliance officer under the IRDAI Corporate Governance Guidelines, is enclosed and forms part of the Corporate Governance Report.

## 45. Acknowledgements

The Directors are grateful to the Insurance Regulatory and Development Authority of India (IRDAI), Reserve Bank of India (RBI), Comptroller and Auditor General of India (C\&AG), Securities and Exchange Board of India (SEBI) and Government of India (GOI) for their continued co-operation, support and advice. The Directors would also like to take this opportunity to express their sincere thanks all the policyholders, shareholders, customers, employees, re-insurers, bankers and distributors for reposing their trust and confidence in the Company. The Directors also express their gratitude for the advice, guidance and support received from time to time, from the auditors and statutory authorities.

## For and on behalf of the Board of Directors

## Dinesh Kumar Khara

Chairman
DIN: 06737041

## Corporate Governance Report

## Introduction

Our Company is explicitly committed to creating value for all its stakeholders - policyholders, employees, investors, vendors and the community. Fairness in words, actions and deeds with all stakeholders form the base of the Company's Corporate Governance philosophy. Corporate Governance enables the Company to perform efficiently and ethically towards the long-term wealth and create value for all its stakeholders.

The imperative need to have good governance surfaced to demarcate the division between its ownership and its management. Concept of corporate governance rests on the fulcrum of transparency behind all decisions taken, accountability for the said decisions and safeguarding the interests of stakeholders.

Company continues to lay great emphasis on the highest standards of Corporate Governance which are an integral part of all Company activities to ensure efficient conduct of the affairs of the Company, without compromising its core values. Effective corporate governance practices constitute the strong foundation on which successful commercial enterprises are built to last.

Through the Governance mechanism in the Company, the Board along with its committees discharge its fiduciary responsibilities towards all its stakeholders by ensuring transparency, accountability, fairness and independence in its decision making. It helps to adopt sound and prudent principles and practices for the governance of the Company.

## Company's Philosophy on Code of Corporate Governance:

Company's philosophy on Corporate Governance is laid on a foundation of Integrity, Excellence and Ethical values, which have been in practice since its inception. Strong leadership and effective corporate governance practices have been the Company's inherited values from the SBI culture and ethos. The Board is committed to meet expectation of all the stakeholders and strive hard to fulfill them. SBI Life, in this pursuit, places emphasis in the philosophy of Corporate Governance by embedding values like transparency, accountability, integrity and fair disclosures in the Company Structure. This is ensured by taking ethical business decisions and conducting business with a firm commitment to values.

The Company believes in adopting and adhering to the best standards of corporate governance. Certain tenets of our Corporate Governance Philosophy are:

- Appropriate composition, size of the Board and commitment to adequately discharge its responsibilities and duties.
- Transparency and independence in the functions of the Board.
- Maximum disclosure of information to the Board and its Committees for focused and meaningful discussions in the meetings.
- Operating in a sound system of internal control and risk management with a thrust on integrity and accountability.
- Independent verification and assured integrity of financial reporting.
- Timely and adequate disclosure of all material information to all stakeholders.
- Compliance with applicable laws, rules, regulations \& guidelines.
- Fair and equitable treatment of all its stakeholders including employees, vendors, policyholders and shareholders.

The Company complies with the Corporate Governance Guidelines issued by the IRDAI. Further, the Company also complies with the Corporate Governance provisions prescribed under SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("Listing Regulations") and as amended thereto.

## (I) Board of Directors ('Board')

The composition of the Board of Directors of the Company is governed by the provisions of Companies Act, 2013, Listing Regulations issued by SEBI and Corporate Governance Guidelines, 2016 issued by IRDAI.

The role of the Board is that of trusteeship, to protect and enhance the shareholder value through strategic direction to the Company. The role of the Chairman and the Managing Director \& CEO are distinct and separate. The Chairman is primarily responsible for ensuring that the Board provides effective governance to the Company and the responsibility of Managing Director \& CEO is to execute the corporate strategy in consultation with the Board.

The Board of Directors comprises of Executive director, Non-Executive Non-Independent directors as well as Independent Directors. There is an optimum combination of Executive, Non-Executive and Independent Directors. Except the Managing Director and CEO, all other directors including Chairman of the Board are Non-Executive Directors. There is one Woman Independent Director on the Board of Company. The Directors possess experience in diverse fields including Banking, Finance, Insurance, Human Resource, Information Technology, Marketing and Actuarial. The skill and knowledge of the Directors have proved to be of immense value to the Company. There is no inter-se relationship between the Directors.

Video or tele-conferencing facilities are also used to facilitate Directors travelling or residing abroad or at other locations to participate in the meetings.

During the year, the Non-Executive Directors of the Company had no pecuniary relationship or transactions with the Company. They play a critical role in balancing the functioning of the Board by providing independent judgments on various issues raised in the Board meetings like formulation of business strategies, monitoring of performances etc.

The Company has issued formal letters of appointment to Independent Directors in the manner as provided in the Companies Act, 2013. All the Independent Directors have confirmed that they meet the criteria of independence as laid down under Corporate Governance Guidelines issued by IRDAI and Listing Regulations issued by SEBI.

The Company has well-defined Policy for determining criteria for appointment of Directors and Senior Management personnel.

## Composition of the Board

As on March 31, 2022, the Board comprised of Eight (8) Directors i.e., Five (5) Independent Directors, Three (3) Directors nominated by State Bank of India ("SBI") including Managing Director \& CEO.

The Board functions either as a full Board or through various Committees constituted to oversee specific areas. The Board has constituted Eight Committees, namely, Board Audit Committee, Board Risk Management Committee, Board Investment Committee, Board Policyholders' Protection Committee, Board Nomination and Remuneration Committee, Board Corporate Social Responsibility Committee, Board Stakeholders Relationship Committee and Board With Profits Committee.

As per Regulation 26 of the Listing Regulations, the number of Committees (Audit Committee and Stakeholders Relationship Committee) of public limited companies in which a director is a member or chairman is within the limits prescribed under the said regulation.

The quorum of the Board is one-third of its total strength or three Directors, whichever is higher, including at least one Independent Director.

The composition of the Board of Directors as on March 31, 2022 is as under:

| Sr. <br> No. | Name of the Director (DIN) | Number of other Directorships in |  | Number of other Committee Membership\# | Directorship in other listed entity (Category of Directorship) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Indian Public Limited Companies* | Other Companies ${ }^{@}$ |  |  |
| Non-Executive, Non-Independent Director, Nominated by SBI |  |  |  |  |  |
| 1 | Mr. Dinesh Kumar Khara (06737041) | 5 | 1 | Nil | 1. State Bank of India (Chairman) <br> 2. SBI Cards and Payment Services Limited (NonExecutive - Nominee Director-Chairman) |
| 2 | Mr. Ashwini Kumar Tewari (08797991) | 8 | 3 | 4 | 1. State Bank of India (Managing Director) <br> 2. SBI Cards and Payment Services Limited (NonExecutive - Nominee Director) |
| Non-Executive, Independent Director |  |  |  |  |  |
| 3 | Mr. Deepak Amin (01289453) | Nil | 3 | Nil | - |
| 4 | Mr. Narayan K. Seshadri (00053563) | 8 | 7 | 6 | 1. PI Industries Limited (Independent Non-Executive Chairman) <br> 2. Astrazeneca Pharma India Limited (Independent NonExecutive Chairman) <br> 3. Kalpataru Power Transmission Limited (Independent Director) |
| 5 | Mr. Shobinder Duggal (00039580) | 2 | Nil | 1 | 1. PI Industries Limited (Independent Director) <br> 2. Kirloskar Brothers Limited (Independent Director) |
| 6 | Dr. Tejendra Mohan Bhasin (03091429) | 6 | 1 | 7 | 1. Ruchi Soya Industries Limited (Independent Director) <br> 2. PNB Housing Finance Limited (Independent Director) <br> 3. SBI Cards and Payment Services Limited (Independent Director) <br> 4. PNB GILTS Limited (Independent Director) |
| 7 | Ms. Usha Sangwan (02609263) | 3 | Nil | 3 | 1. Torrent Power Limited (Non-Executive - Independent Director) <br> 2. Trident Limited (Non-Executive - Independent Director) |
| Executive, Non-Independent Director, Nominated by SBI |  |  |  |  |  |
| 8 | Mr. Mahesh Kumar Sharma (08740737) | Nil | Nil | Nil | - |

[^5]
## Corporate Governance Report (Contd.)

## Brief Profile of the Directors

| Sr. <br> No. | Name of the Director | Qualification | Field of Specialization/ skills/ expertise/ competencies fundamental for the effective functioning of the Company |
| :---: | :---: | :---: | :---: |
| 1 | Mr. Dinesh Kumar Khara | Master's in Commerce, MBA and Certified Associate of the Indian Institute of Bankers | More than 37 years of experience in all facets of commercial banking such as retail credit, international banking operations, branch management etc. <br> Knowledge and skills in accounting and finance, business judgment, general management practices and processes, crisis response and management, industry knowledge, macro-economic perspectives, human resources, labour laws, international markets, sales and marketing, and risk management. |
| 2 | Mr. Ashwini Kumar Tewari | Bachelor's in Electrical Engineering, Certified Associate of Indian Institute of Bankers and Certified Financial Planner | Mr. Tewari has started his career from banking. In the year of 1991, he was appointed as Probationary Officer in SBI. Presently, he is Managing Director (MD) of State Bank of India handling portfolio of International Banking, Information Technology and Associates \& Subsidiaries of the Bank. Prior to becoming MD at SBI, he served as MD \& CEO of SBI Cards and Payment Services Ltd. <br> He has been a part of SBI, for almost three decades now and has handled several assignments for the bank, across various locations in India and abroad. <br> Knowledge and skills in banking operations including international banking and information technology. He has done certification course in management from Xavier Labour Relations Institute (XLRI). |
| 3 | Mr. Deepak Amin | Bachelor's in Computer Science and Engineering. Post-graduation in Computer Science | More than 29 years of experience in the field of Information Technology and Risk Management. <br> He worked at Microsoft, USA for number of years and lead as senior engineer in the original Internet Explorer browser team and he was also lead engineer for Microsoft Windows Networking teams. An active angel investor in technology startup companies. He has also served on the Advisory Board of National Science and Technology Entrepreneurship Development Board (Department of Science and Technology, Government of India), to promote technology entrepreneurship and innovation in India. <br> Knowledge and skills in Risk Management and Information Technology, he served the technology advisory council of Grameen foundation for Microfinance, USA. |
| 4 | Mr. Narayan K. Seshadri | Bachelor's in Science and Fellow member of Institute of Chartered Accountants of India | More than 40 years of experience in the field of accounting, auditing, litigation support etc. and industry experience includes manufacturing, process, health care, financial services, utilities, infrastructure and technology. He worked with some large Fortune 500/FTSE 100 companies to small start-ups in various international jurisdictions. <br> Knowledge and skills in financial service sector, global expansion, risk management, capital structuring and long-term succession planning, business consultancy practice etc. He audited some of the largest foreign and private sector banks, mutual funds, investment banks and NBFC's. Also worked for special assignments involving business reorganizations and transformation and transforming family run chemicals and agricultural inputs enterprises into a professional business. |
| 5 | Ms. Usha Sangwan | Master's Degree in Economics and holds Post Graduate Diploma in Human Resource Management and Licentiate from Insurance Institute of India. | She joined LIC of India in 1981 as a Direct Recruit Officer and handled various important positions during her 37 years of stint in LIC, finally reaching the top position and first ever woman Managing Director. She is a member of Women Empowerment Programme of Niti Aayog, Govt of India, Member of BCCl Fempower program and a chartered member of Association of International Wealth Managers of India. <br> She was also a jury member to select Women Transforming India by Niti Ayog and Jury member to select top 100 Women in Finance by AIWMI. She has featured in Forbes magazine amongst top 50 power business women of Asia. She has also been awarded Most powerful business woman Award by Business Today for three years consecutively. <br> Knowledge, skills and expertise lies in analytics, strategy, execution, people skill, customer centricity, use of technology particularly in marketing and servicing and setting up of systems. |


| Sr. <br> No. | Name of the Director | Qualification | Field of Specialization/ skills/ expertise/ competencies fundamental for the effective functioning of the Company |
| :---: | :---: | :---: | :---: |
| 6 | Mr. Shobinder Duggal | Bachelor's in Economics (Hons.) and a member of Institute of Chartered Accountants of India | He has 36 years of work experience with Nestle and Voltas India Limited. He was CFO of South Asia Region for Nestle from May 2004 to February 2020 and has also handled procurement and IT/IS responsibilities. Further he was Executive Director and CFO in Nestle India Limited and Board member in Nestle Lanka PLC. He was responsible for overseeing Financials of Indian entity \& South Asia Region and was reporting to Chairman, Managing Director \& Group Management. He also worked for Group companies of Nestle since 1986. |
|  |  |  | Knowledge and skills in finance, governance, corporate planning and risk management. He has attended programme at IMD, Lausanne and handled various responsibility under corporate control, internal audit and some important assignments at the Nestle group headquarters in Switzerland. |
| 7 | Dr. Tejendra Mohan Bhasin | Bachelor's Degree in Laws, Master's in Business Administration and Certified associate of the Indian Institute of Bankers | Dr. Bhasin is presently the Chairman, Advisory Board for Banking and Financial Frauds. He was appointed as the vigilance commissioner in central vigilance commission by the President of India. He has over 43 years of experience in administration, banking and finance industry. He joined Oriental Bank of Commerce as a Probationary Officer in June 1978 and rose to the rank of General Manager. He served as Executive Director in United Bank of India and elevated as the Chairman and Managing Director (C\&MD) of Indian Bank. |
|  |  |  | Knowledge and skills in finance, banking, law and management, vigilance administration and anti-corruption laws. Dr. Bhasin has pursued his Advanced Financial Enterprises Management Programme from Harvad University and pursued his research under C.H. Bhabha Research Scholarship of Indian Bank's Association. |
| 8 | Mr. Mahesh Kumar Sharma | Bachelor's in Chemistry (Science), Master's in Physical Chemistry (Science) and Certified Associate of Indian Institute of Bankers (CAIIB) | He joined State Bank of India as Probationary Officer in the year 1990 and has held several assignments in all areas of Banking. During a span of more than 30 years in the Bank, he has served in various geographical locations both in India and abroad. He was posted as DGM (B\&O), Jaipur \& DGM, LHO Delhi. He was also posted as Chief Executive Officer, State Bank of India, Tel Aviv Branch. Till March 2020 he was posted as Regional Head, East Asia, Hong Kong. |
|  |  |  | Knowledge and skills in banking sector. He has undertaken many important assignments in State Bank of India including overseas assignments as IBTO in the Paris office and as Chief Executive Officer of the Tel Aviv branch. |

## Board Meetings

## Notice, Agenda and Minutes

The meetings of the Board of Directors are usually held in Mumbai where the registered office of the Company is situated. The Board meets at least once in every quarter, a minimum of four (4) meetings are held in a financial year to review financial results, business strategies, risk management and other regular agendas. The Board also meets as and when necessary to address specific issues concerning the businesses of the Company.
The Board Meetings are governed by a structured Agenda. The Agenda along with detailed explanatory notes and supporting material are circulated in advance before each meeting to all the Directors for facilitating effective discussion and decision making. The proceedings of each meeting of the Board and its Committees are conducted in accordance with the provisions of the Companies Act, 2013 and rules made thereunder.

Pursuant to notification dated December 30, 2020 and all the previous notifications w.r.t. same the Ministry of Corporate Affairs had relaxed companies to hold physical meetings and allowed the Companies to conduct the meeting through Video Conferencing or other audio-visual means in accordance with Companies (Meetings of Board and its Powers) Fourth Amendment Rules, 2020. Further, pursuant to notification dated June 15, 2021, the Ministry of Corporate Affairs had clarified on the relaxation from holding physical meeting in accordance with the Companies (Meetings of Board and its Powers) Amendment Rules, 2021.

In case of a special and urgent business need, the Board's approval is taken by passing resolutions by circulation, as permitted by the Companies Act, 2013, which is confirmed in the next Board Meeting.

The Company Secretary is responsible for collation, review, preparation and distribution of the agenda papers submitted to the Board and preparation of minutes. The Company Secretary attends all the meetings of the Board and its Committees. The Company Secretary acts as a mediator between the Board of Directors and other stakeholders to ensure proper flow of information for the smooth functioning of the business operations.

With a view to leverage on technology and as a Go Green initiative, the notice and agenda papers of Board and Board Committee meetings including presentations are circulated to the members and invitees in soft copy through a webbased application.

## Corporate Governance Report (Contd.)

## Composition \& Attendance

During the year under review, Twelve (12) Board Meetings were held on the following dates as against the minimum requirement of four (4) meetings and the time gap between two successive Board meetings did not exceed more than 120 days. The attendance of Directors at the Company's Board Meetings held during the FY 2021-22 and the last Annual General Meeting are as follows:

| Name of Directors | Nature of Directorship | Designation in the Board | $\begin{gathered} \text { 12- } \\ \text { Apr-21 } \end{gathered}$ | $\begin{gathered} \text { 03-May- } \\ 21 \end{gathered}$ | $\stackrel{12-}{\text { Jul-21 }}$ | $\begin{gathered} 26- \\ \text { Jul-21 } \end{gathered}$ | $\begin{gathered} 27- \\ \text { Jul-21 } \end{gathered}$ | $\begin{aligned} & \text { 24-Aug- } \\ & 21 \end{aligned}$ | $\begin{aligned} & 24 \text {-Sept- } \\ & 21 \text { (AGM) } \end{aligned}$ | $\stackrel{27-}{\text { Oct-21 }}$ | $\begin{gathered} \text { 01-Nov- } \\ 21 \end{gathered}$ | $\begin{gathered} \text { 23-Nov- } \\ 21 \end{gathered}$ | $\begin{gathered} 21- \\ \text { Jan-22 } \end{gathered}$ | $\begin{gathered} 25-\mathrm{Feb}- \\ 22 \end{gathered}$ | $\begin{gathered} \text { 22-Mar- } \\ 22 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Dinesh Kumar Khara | Nominee Director | Chairman | Present | Present | Present | Present | Present | Present | Present | Present | Absent | Present | Present | Absent | Present |
| Mr. Ashwini Kumar Tewari ${ }^{1}$ | Nominee Director | Member | NA | Present | Present | Present | Present | Present | Present | Absent | Present | Present | Present | Present | Present |
| Mr. Deepak Amin | Independent Director | Member | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Ms. Joji Sekhon Gill\| ${ }^{2}$ | Independent Director | Member | Absent | Absent | Absent | Present | Absent | Present | NA | NA | NA | NA | NA | NA | NA |
| Mr. Narayan K. Seshadri | Independent Director | Member | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Mr. Shobinder Duggal | Independent Director | Member | Present | Absent | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Dr. Tejendra M. Bhasin ${ }^{1}$ | Independent Director | Member | NA | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Ms. Usha Sangwan ${ }^{3}$ | Independent Director | Member | NA | NA | NA | NA | NA | NA | Present | Present | Present | Present | Present | Present | Present |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |

${ }^{1}$ Mr. Ashwini Kumar Tewari, Nominee Director and Dr. Tejendra M. Bhasin, Independent Director were appointed w.e.f. April 12 , 2021
${ }^{2}$ Ms. Joji Sekhon Gill ceased as an Independent Director w.e.f. September 6, 2021
${ }^{3}$ Ms. Usha Sangwan was appointed as an Independent Director w.e.f. August 24, 2021

## (II) Committees of the Board of Directors

The Committees constituted by the Board play an important role in the governance structure of the Company and they deal in specific areas or activities that need closure or review. The Committees have been set up under the formal approval of the Board to carry out pre-defined roles and responsibilities. The terms of reference of these Committees are in line with the requirements of the Companies Act, 2013, Corporate Governance Guidelines issued by IRDAI and Listing Regulations. The minutes of all the Committee meetings are placed before the Board of Directors. The Chairman of each Committee briefs the Board on the important deliberations and decisions of the respective Committees.

The quorum for all the Board Committees is two members or one-third members, whichever is higher.
The Board has Eight (8) Committees, where the members of the Committees take informed decisions in the best interest of the Company. During the year, the Board has dissolved the Board Information Technology \& Information Security Committee with effect from July 16, 2021 and was merged with Board Risk Management Committee. Following Committees monitor the activities falling within their terms of reference:
A. Board Audit Committee
B. Board Investment Committee
C. Board Risk Management Committee
D. Board Policyholder Protection Committee
E. Board Nomination and Remuneration Committee
F. Board Corporate Social Responsibility Committee
G. Board With Profits Committee
H. Board Stakeholders Relationship Committee

## A. Board Audit Committee

The Board Audit Committee assists the Board of Directors to fulfill its corporate governance and overseeing responsibilities in relation to an entity's financial reporting, internal control system, risk management system \& internal and external audit functions. Its role is to provide advice and recommendations to the Board within the scope of its terms of reference.

The Committee acts as a link between the Management, Auditors and Board of Directors. As per Corporate Governance Guidelines, the association of the Managing Director and Chief Executive Officer in the Board Audit Committee is limited to eliciting any specific information concerning audit findings. The Chief Financial Officer, Chief Audit Officer, Compliance Officer and Appointed Actuary are the permanent invitees to the meetings.
The Committee monitors the Company's financial reporting process and appropriate disclosure of financial information to ensure that the financial statements are accurate and credible. The role of the Committee includes oversight of the financial reporting process, the audit process, the adequacy of internal controls, transactions with related parties and compliance with applicable laws and regulations.

The Committee reviews with the Management all the quarterly, half yearly and annual financial statements prior to recommending the same to the Board for approval. The Committee also reviews any additional work entrusted to the auditors.

The Board Audit Committee in co-ordination with Internal and Statutory Auditors on regular intervals reviews the adequacy of Internal Control Systems within the Company.

## Composition \& Attendance

The composition of the Board Audit Committee is governed by the provisions of Companies Act, 2013, Listing Regulations and Corporate Governance Guidelines, 2016 issued by IRDAI.

The Company has a qualified Independent Audit Committee consisting of Five (5) Independent Directors and one (1) Nominee Director. All the members of the Committee are financially literate and have necessary accounting \& financial management expertise. Mr. Narayan K. Seshadri, Independent Director, Chairman of the Committee is a qualified Chartered Accountant with strong financial analysis background.

During the year under review, Ten (10) Board Audit Committee Meetings were held on the following dates and the time gap between any two Committee meetings was not more than 120 days. The details of composition of the Committee and attendance at the Company's Board Audit Committee Meetings held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | $\begin{gathered} \text { 03- } \\ \text { May-21 } \end{gathered}$ | $\begin{gathered} 12- \\ \text { Jul-21 } \end{gathered}$ | $\stackrel{22-}{\text { Jul-21 }}$ | $\begin{aligned} & \text { 26- } \\ & \text { Jul-21 } \end{aligned}$ | $\begin{gathered} 24- \\ \text { Aug-21 } \end{gathered}$ | $\begin{aligned} & 27- \\ & \text { Oct-21 } \end{aligned}$ | $\begin{gathered} 30- \\ \text { Dec-21 } \end{gathered}$ | $\begin{gathered} \text { 21- } \\ \text { Jan-22 } \end{gathered}$ | $\begin{gathered} 25- \\ \text { Feb-22 } \end{gathered}$ | $\begin{gathered} \text { 22- } \\ \text { Mar-22 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Narayan K. Seshadri | Independent Director | Chairman | Present | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara ${ }^{1}$ | Nominee Director | Member | Present | Present | Absent | Present | Absent | Absent | NA | NA | NA | NA |
| Mr. Ashwini Kumar Tewari ${ }^{2}$ | Nominee Director | Member | NA | NA | Absent | Present | Absent | Absent | Absent | Absent | Present | Present |
| Mr. Deepak Amin | Independent Director | Member | Present | Present | Present | Present | Present | Present | Absent | Present | Present | Present |
| Ms. Joji Sekhon Gill ${ }^{3}$ | Independent Director | Member | Present | Absent | Absent | Present | Present | NA | NA | NA | NA | NA |
| Mr. Shobinder Duggal | Independent Director | Member | Absent | Present | Present | Present | Present | Present | Present | Present | Present | Present |
| Dr. Tejendra M. Bhasin | Independent Director | Member | NA | NA | Present | Present | Present | Present | Present | Present | Present | Present |
| Ms. Usha Sangwan ${ }^{1}$ | Independent Director | Member | NA | NA | NA | NA | NA | NA | Present | Present | Present | Present |

[^6]During the FY 2021-22, there were no instances of any non-acceptance of recommendation(s) of the Board Audit Committee by the Board of Directors.

## Terms of Reference

The scope and function of the Board Audit Committee is in accordance with Section 177 of the Companies Act 2013, Regulation 18(3) of the Listing Regulations and Clause 7.1 of the Corporate Governance Guidelines and its terms of reference include, inter alia, the following:

## I. Accounts and Audit:

1. Oversee the financial statements, financial reporting process, statement of cash flow and disclosure of its financial information, both on an annual and quarterly basis, to ensure that the financial statement is correct, sufficient and credible.
2. Recommend to the board of directors the appointment, re-appointment, terms of appointment and, if required, the replacement; remuneration, reviewing (with management) performance, and oversight of the work of the auditors (internal/statutory/ concurrent) and to review and monitor the auditor's independence and performance, and effectiveness of audit process in accordance with applicable law;
3. Overseeing procedures and processes established to address issues relating to maintenance of books of account, administration procedure, transactions and other matters which would have a bearing on the financial position of the insurer, whether raised by the auditors or by any other person;
4. Evaluation of internal financial controls and risk management systems;
5. Discuss with the statutory auditors before the audit commences, about the nature and scope of audit, as well as, have post-audit discussions to address areas of concern;
6. Approval of payment to statutory auditors and internal auditors or any of its associated persons or companies, for any other services rendered by them;
7. Review with the management, the annual financial statements and auditor's report thereon before submission to the Board for approval, with particular reference to:
a) matters required to be included in the director's responsibility statement to be included in the board's report in terms of clause (c) of sub-section (3) of Section 134 of the Companies Act, 2013;
b) Changes, if any, in accounting policies and practices and reasons for the same;
c) Major accounting entries involving estimates based on the exercise of judgment by management;
d) Significant adjustments made in the financial statements arising out of audit findings;
e) Compliance with listing and other legal requirements relating to financial statements to the extent applicable;
f) Approval or any subsequent modification and disclosure of any related party transactions of the Company;
g) Modified opinion(s) in the draft audit report.
8. Review with the management, the quarterly, half-yearly and annual financial statements before submission to the board for approval;
9. To the extent applicable review with the management, the statement of uses/end use/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.) and related matter, the statement of funds utilized for purposes other than those stated in the offer document/prospectus/ notice and the report submitted by the monitoring agency, monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter;
10. Scrutiny of inter-corporate loans and investments, if any;
11. Valuation of undertakings or assets of our Company, wherever it is necessary;
12. Carrying out any other function, if any, as is mentioned in the terms of reference of the Audit Committee and any other terms of reference as may be decided by the Board and/or specified/provided under the Companies Act, 2013 or the Listing Regulations, or by the Corporate Governance Guidelines or under any applicable law.

## II. Internal audit:

1. Review the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure, coverage and frequency of internal audit;
2. Oversee the efficient functioning of the internal audit department and review its reports. The Committee will additionally monitor the progress made in rectification of irregularities and changes in processes wherever deficiencies have come to notice;
3. Establishing procedures and processes to address all concerns relating to adequacy of checks and control mechanisms set in place;
4. Discussion with internal auditors of any significant findings and follow up there on; Review the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board;
5. Review with the management, performance of internal auditors, and the adequacy of the internal control systems;
6. Approving payments to statutory auditors for any other services rendered by the statutory auditors;
7. Review the functioning of the whistle blower/ vigil mechanism for directors and employees.
III. Compliance and ethics:
8. Discuss the level of compliance in the Company and any associated risks and to monitor and report to the Board on any significant compliance breaches and act as a compliance committee to ascertain and monitor compliance level of the Company and any associated risks;
9. Act as a compliance committee to ascertain and monitor compliance level of the Company and any associated risks in order to report to the board of directors on any significant compliance breaches;
10. Approve compliance programmes, reviewing their effectiveness on a regular basis and signing off on any material compliance issues or matters;
11. Approval of appointment of Chief Financial Officer or any other person heading the finance function or discharging that function after assessing the qualifications, experience and background, etc. of the candidate.

In addition to the above, the powers of the Audit Committee, inter alia, include investigating any activity within its terms of reference and to seek information from any employee. The reviewing powers of the Audit Committee, inter alia, include review of management's discussion and analysis of financial condition and results of operations and statement of significant related party transaction as defined by the Audit Committee and submitted by the management.

## B. Board Investment Committee

The objective of the Committee is to review various aspects of the investment activity to ensure that investments of shareholder and policyholder funds are made consistent with the product features, investment guidelines and policies (regulatory and internal) and keeps in view protection, safety and liquidity of such funds. The Committee periodically reviews the Investment policy based on the investment performance and evaluation of the dynamic market conditions. The Board Investment Committee has been constituted pursuant to the IRDAI (Investment) Regulations and IRDAI Corporate Governance Guidelines.

## Composition \& Attendance

The Company's Board Investment Committee consists of four (4) Independent Directors, one (1) Nominee Director, one (1) Managing Director \& CEO, President \& Chief Financial Officer, Chief Investments Officer, Chief Actuary \& Chief Risk officer and Appointed Actuary. As per IRDAI regulations Board Investment Committee shall comprise of Appointed Actuary, Chief Investment Officer, Chief Financial Officer and Chief Risk Officer as members.

The members of the Committee are fully conversant with the various responsibilities casted on them by IRDAI (Investment) Regulations and any amendments thereto. Mr. Narayan K. Seshadri, Independent Director, is the Chairman of the Committee.

## Corporate Governance Report (Contd.)

During the year under review, five (5) Board Investment Committee Meetings were held on the following dates and the time gap between any two meetings was not more than four months. The composition and attendance of the Board Investment Committee held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | 23-Apr-21 | 12-Jul-21 | 22-Jul-21 | 25-Oct-21 | 19-Jan-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Narayan Seshadri | Independent Director | Chairman | Present | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara ${ }^{1}$ | Nominee Director | Member | Absent | Present | Absent | Absent | NA |
| Ms. Usha Sangwan ${ }^{1}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Mr. Ashwini Kumar Tewari ${ }^{2}$ | Nominee Director | Member | NA | NA | Absent | Absent | Absent |
| Mr. Deepak Amin | Independent Director | Member | Present | Present | Present | Present | Present |
| Mr. Shobinder Duggal | Independent Director | Member | Absent | Present | Present | Present | Present |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present | Present |
| Mr. Sangramjit Sarangi | President \& Chief Financial Officer | Member | Present | Present | Present | Present | Present |
| Mr. Subhendu Kumar Bal | Chief Risk Officer | Member | Present | Present | Present | Present | Present |
| Mr. Prithesh Chaubey | Appointed Actuary | Member | Present | Present | Present | Present | Present |
| Mr. Gopikrishna Shenoy | Chief Investment Officer | Member | Present | Present | Present | Present | Present |

${ }^{1}$ Mr. Dinesh Kumar Khara ceased as member \& Ms. Usha Sangwan was appointed as member w.e.f. December 24, 2021.
${ }^{2}$ Mr. Ashwini Kumar Tewari was appointed as member w.e.f. July 16, 2021, Dr. Tejendra M. Bhasin was appointed as member w.e.f. July 16, 2021 and ceased as member w.e.f. December 24, 2021.

## Terms of Reference

The terms of reference of the Board Investment Committee of our Company, inter alia, include the following:

1. Responsible for the recommendation of the Investment Policy and operational framework for the investment operations of the Company. The Investment Policy and operational framework should, inter alia, focus on a prudential asset liability management supported by robust internal control systems; and encompass aspects concerning liquidity for smooth operations, compliance with prudential regulatory norms on investments, risk management/mitigation strategies to ensure commensurate yield on investments in line with policyholders' reasonable expectations and above all protection of policyholders' funds;
2. Put in place an effective reporting system to ensure compliance with the Investment Policy set out by it apart from Internal/Concurrent Audit mechanisms for a sustained and on-going monitoring of Investment Operations;
3. To submit a report to the Board on the performance of investments at least on a quarterly basis and provide an analysis of its investment portfolio (including with regard to the portfolio's safety and soundness) and on the future outlook;
4. The committee review the investment decisions and ensure the support by the internal due diligence process for making appropriate investment decisions; and
5. Carrying out any other function, if any, as is mentioned in the terms of reference of the Investment Committee and any other terms of reference as may be decided by the Board and/or specified/provided under the Companies Act, 2013 or the Listing Regulations, or by the Corporate Governance Guidelines issued by the IRDAI, or under any applicable law.
Additionally, the Investment committee is, inter alia, responsible for implementing the investment policy approved by the Board.

## C. Board Risk Management Committee

The Company recognizes that risk is an integral element of the business and risk management framework is essential for the generation of shareholder value. The Board Risk Management Committee is constituted pursuant to IRDAI Corporate Governance Guidelines and Listing Regulations.
The Company has in place a mechanism to inform the Board about the risk assessment and minimization procedures and periodical review to ensure that management controls risk through means of a properly defined framework. The Committee reviews the Risk Management policy of the Company, including Asset Liability Management (ALM), to monitor all risks across the various lines of business of the Company and establish appropriate systems to mitigate such risks. The Committee also ensures that the Company invests in a manner that would enable the Company to meet its long term obligations and at the same time deliver optimum return to the policyholders.

Mr. Subhendu Bal, Chief Actuary \& Chief Risk Officer, attended Committee meetings as an invitee, attended all the Board Risk Management Committee meetings held during the year.

## Composition \& Attendance

The Company's Board Risk Management Committee consists of Four (4) Independent Directors, one (1) Nominee Director and one (1) Managing Director \& CEO. Mr. Deepak Amin, Independent Director, is the Chairman of the Committee.

During the year under review, five (5) Board Risk Management Committee Meetings were held on the following dates and the time gap between any two meetings was not more than four months. The details of composition and attendance at the Company's Board Risk Management Committee Meetings held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | 23-Apr-21 | 12-Jul-21 | 22-Jul-22 | 25-Oct-21 | 19-Jan-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Deepak Amin | Independent Director | Chairman | Present | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara ${ }^{1}$ | Nominee Director | Member | Absent | Present | Absent | Absent | NA |
| Mr. Ashwini Kumar Tewari ${ }^{2}$ | Nominee Director | Member | NA | NA | Absent | Absent | Absent |
| Mr. Narayan K. Seshadri | Independent Director | Member | Present | Present | Present | Present | Present |
| Mr. Shobinder Duggal | Independent Director | Member | Absent | Present | Present | Present | Present |
| Ms. Usha Sangwan ${ }^{1}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Dr. Tejendra M. Bhasin ${ }^{3}$ | Independent Director | Member | NA | NA | Present | Present | NA |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present | Present |

${ }^{1}$ Mr. Dinesh Kumar Khara ceased as member \& Ms. Usha Sangwan was appointed as member w.e.f. December 24, 2021.
${ }^{2}$ Mr. Ashwin Kumar Tewari was appointed as a member w.e.f July 16,2021.
${ }^{3}$ Dr. Tejendra M. Bhasin was appointed as member w.e.f. July 16, 2021 and ceased as member w.e.f. December 24, 2021.

## Terms of Reference

## I. Risk management:

1. Assisting the Board in effective operation of the risk management system by performing specialised analysis and quality reviews;
2. Maintaining a group wide and aggregated view of the risk profile of the Company in addition to the individual risk profiles;
3. Reporting to the Board details of the risk exposures and the actions taken to manage the exposures, set the risk tolerance limits and assess the cost and benefits associated with risk exposure and review, monitor and challenge where necessary, risks undertaken by the Company;
4. Advising the Board with regard to risk management decisions in relation to strategic and operational matters such as corporate strategy, acquisitions and related matters;
5. Review the Company's risk-reward performance to align with overall policy objectives;
6. Discuss and consider best practices in risk management in the market and advise the respective functions;
7. Maintain an aggregated view on the risk profile of the Company for all categories of risk including insurance risk, market risk, credit risk, liquidity risk, operational risk, compliance risk, legal risk, reputation risk, etc.;
8. Review the solvency position of the Company on a regular basis;
9. Monitor and review regular updates on business continuity;
10. Formulation of a fraud monitoring policy and framework for approval by the Board;
11. Monitor implementation of anti-fraud policy for effective deterrence, prevention, detection and mitigation of frauds;
12. Review compliance with the guidelines on Insurance Fraud Monitoring Framework dated January 21, 2013, issued by the IRDAI; and
13. Carrying out any other function, if any, as is mentioned in the terms of reference of the Risk Management Committee and any other terms of reference as may be decided by the Board and/or specified/provided under the Companies Act, 2013 or the Listing Regulations, or by the Corporate Governance Guidelines issued by the IRDAI, or under any applicable law.

## II. Asset Liability Management:

1. Formulating and implementing optimal ALM strategies, both at the product and enterprise level and meeting risk versus reward objectives and ensuring they remain within acceptable monitored tolerances for liquidity, solvency and the risk profile of the entity;
2. Reviewing the Company's overall risk appetite and laying down the risk tolerance limits; including annual review of strategic asset allocation;
3. Monitoring risk exposures at periodic intervals and revising strategies as appropriate including those for ALM;
4. Placing information pertaining to ALM before the Board at periodic intervals;
5. Setting the risk/reward objectives i.e. the risk appetite of the Company informed by assessment of policyholder expectations and other relevant factors;
6. Quantifying the level of risk exposure (market, credit and liquidity) and assessing the expected rewards and costs associated with the risk exposure;
7. Ensuring that management and valuation of all assets and liabilities comply with the standards, prevailing legislation and internal and external reporting requirements;
8. Reviewing key methodologies and assumptions including actuarial assumptions, used to value assets and liabilities;
9. Managing capital requirements at the company level using the regulatory solvency requirements;
10. Reviewing, approving and monitoring capital plans and related decisions over capital transactions; and
11. Carrying out any other function, if any, as is mentioned in the terms of reference of the Risk Management Committee and any other terms of reference as may be decided by the Board and/or specified/provided under the Companies Act, 2013 or the Listing Regulations, or by the Corporate Governance Guidelines issued by the IRDAI, or under any applicable law.

## III. Information Technology \& Information Security

1. Provide strategic direction for the Company's information technology and network related infrastructure, security and services.
2. Recommending IT and IT Security policy documents to the Board of the Directors,
ensuring that the management has put an effective strategic planning process in place;
3. Promoting and supporting the development of best practices in the Company's knowledge creation and dissemination imperatives through the provision of the best possible infrastructure and services.
4. Ensuring that the IT Organizational structure complements the business model and its direction and reviewing IT performance measurement and contribution of IT to businesses (i.e. delivering the promised value)
5. To ensure that the Company is adequately prepared to mitigate Information and cyber security related risks and develop an inbuilt governance mechanism for effective implementation of Information and cyber security frame work;
6. Carrying out any other function, if any, as may be decided by the Board and/or specified/ provided under the Companies Act, 2013 or the listing regulations, or by the Corporate Governance Guidelines issued by the IRDAI, or under any applicable law.

## D. Board Policyholder Protection Committee

The Board Policyholder Protection Committee is established to assist the Board to protect the interests of the policyholders and improve their experiences in dealing with the Company at all stages and levels. The Committee monitors adoption of sound and healthy market practices in terms of sales, marketing, advertisements, promotion, publicity, redressal of customer grievances, consumer awareness and education.

The Board Policyholder Protection Committee has been constituted pursuant to Corporate Governance Guidelines issued by IRDAI. The Committee is responsible to put in place proper procedures and effective mechanism to ensure that policyholders have access for redressal mechanisms. The Committee also establishes policies and procedures for the creation of a dedicated unit to deal with customer complaints and resolve disputes expeditiously. The Committee is responsible for ensuring compliance with the statutory requirements as laid down in the regulatory framework pertaining to policyholder's protection.

## Composition \& Attendance

The Company's Board Policyholder Protection Committee consists of Four (4) Independent Directors, one (1) Nominee Director and one (1) Managing Director \& CEO. Mr. Narayan K. Seshadri, Independent Director, is the Chairman of the Committee.

Mr. Raj Narain Bhardwaj attended Committee meetings as an invitee, in the capacity of expert/representative of
customer, attended 4 committee meetings out of 5 committee meetings held on April 23, 2021, July 22, 2021, October 25, 2021 \& January 19, 2022.

During the year under review, five (5) Board Policyholder Protection Committee Meetings were held on the following dates and the time gap between any two meetings was not more than four months. The details of composition and attendance at the Company's Board Policyholder Protection Committee Meetings held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | 23-Apr-21 | 12-Jul-21 | 22-Jul-21 | 25-Oct-21 | 19-Jan-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Narayan K. Seshadri | Independent Director | Chairman | Present | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara ${ }^{1}$ | Nominee Director | Member | Absent | Present | Absent | Absent | NA |
| Mr. Ashwini Kumar Tewari ${ }^{3}$ | Nominee Director | Member | NA | NA | Absent | Absent | Absent |
| Mr. Deepak Amin ${ }^{4}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Ms. Joji Sekhon Gill ${ }^{2}$ | Independent Director | Member | Absent | Absent | Absent | NA | NA |
| Mr. Shobinder Duggal ${ }^{1}$ | Independent Director | Member | Absent | Present | Present | Present | NA |
| Dr Tejendra M. Bhasin ${ }^{4}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Ms. Usha Sangwan ${ }^{4}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present | Present |

${ }^{1}$ Mr. Dinesh Kumar Khara \& Mr. Shobinder Duggal ceased as member w.e.f. December 24, 2021.
${ }^{2}$ Ms. Joji Sekhon Gill ceased as member w.e.f. September 6, 2021.
${ }^{3}$ Mr. Ashwini Kumar Tewari was appointed as member w.e.f. July 16, 2021.
${ }^{4}$ Mr. Deepak Amin, Ms. Usha Sangwan \& Dr. Tejendra M. Bhasin were appointed as members w.e.f. December 24, 2021.

## Terms of Reference

The terms of reference of the Policyholders' Committee of our Company include the following:

1. Putting in place proper procedures and effective mechanism to address complaints and grievances of policyholders including mis-selling by intermediaries;
2. Ensure compliance with the statutory requirements as laid down in the regulatory framework pertaining to policyholders' protection;
3. Review the mechanism at periodic intervals;
4. Ensure adequacy of disclosure of "material information" to the policyholders. These disclosures shall, for the present, comply with the requirements prescribed by the IRDAI both at the point of sale and at periodic intervals;
5. Review the status of complaints of the policyholders and take steps to reduce these complaints at periodic intervals;
6. Provide the details of grievances at periodic intervals in such formats as may be prescribed by the IRDAI;
7. Provide details of insurance ombudsmen to the policyholders;
8. Shape the customer service philosophy and policies of the organisation based on the overall environment in the financial services industry;
9. Oversee the functions of the customer service council;
10. Review measures for enhancing the quality of customer service;
11. Provide guidance to improve in the overall satisfaction level of customers;
12. Adopt standard operating procedures to treat the customer fairly including time-frames for policy and claims servicing parameters and monitoring implementation thereof;
13. Put in place a framework for review of awards given by Insurance Ombudsman/Consumer Forums. Analyse the root cause of customer complaints, identify market conduct issues and advise the management appropriately about rectifying systemic issues, if any;
14. Review all the awards given by Insurance Ombudsman/Consumer Forums remaining unimplemented for more than three months with reasons therefore and report the same to the Board for initiating remedial action, where necessary;
15. Review of Claims Report, including status of Outstanding Claims with ageing of outstanding claims;
16. Reviewing Repudiated claims with analysis of reasons;
17. Status of settlement of other customer benefit payouts like Surrenders, Loan, and Partial withdrawal requests etc.; and
18. Review of unclaimed amounts of Policyholders, as required under the Circulars and guidelines issued by the IRDAI.

## Corporate Governance Report (Contd.)

Additionally, the Policyholder's Committee, inter alia, recommends the formulation of policies and establishing systems for customer education and to ensure that policyholders have access to redressal mechanism. It is also responsible for putting in place a dedicated unit to address complaints and grievances of policyholders.

## E. Board Nomination and Remuneration Committee

The Nomination and Remuneration Committee is required to scrutinize the declarations of intending applicants before the appointment/reappointment/ election of directors by the shareholders at the General Meetings. The Committee is also required to scrutinize the applications and details submitted by the aspirants for appointment as the Key Management Persons and assists in selection of Board Members from diversified field of specialization.

## Composition \& Attendance

The Composition of the Board Nomination and Remuneration Committee is governed by Section 178 of Companies Act, 2013, regulation 19 of Listing Regulations and Corporate Governance Guidelines, 2016 issued by IRDAI.

The Committee consists of three (3) Independent Directors and one (1) Nominee Director. Mr. Narayan K. Seshadri, Independent Director is the Chairman of the Committee.
During the FY 2021-22 Seven (7) Board Nomination and Remuneration Committee Meetings were held on the following dates. The details of composition and attendance at the Company's Board Nomination and Remuneration Committee Meetings held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | $\stackrel{12-}{\text { Apr-21 }}$ | $\begin{gathered} \text { 03- } \\ \text { May-21 } \end{gathered}$ | $\begin{gathered} 12- \\ \text { Jul-21 } \end{gathered}$ | $\stackrel{26-}{\text { Jul-21 }}$ | $\begin{gathered} 24- \\ \text { Aug-21 } \end{gathered}$ | 01- <br> Nov-21 | $\begin{aligned} & 23- \\ & \text { Nov-21 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Narayan K. Seshadri | Independent Director | Chairman | Present | Present | Present | Present | Present | Present | Present |
| Ms. Joji Sekhon Gill ${ }^{1}$ | Independent Director | Member | Absent | Present | Absent | Present | Present | NA | NA |
| Mr. Ashwini Kumar Tewari ${ }^{2}$ | Nominee Director | Member | NA | NA | NA | Present | Absent | Present | Present |
| Mr. Shobinder Duggal | Independent Director | Member | Present | Absent | Present | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara ${ }^{3}$ | Nominee Director | Member | Present | Present | Present | Present | Absent | Present | Present |
| Mr. Deepak Amin ${ }^{4}$ | Independent Director | Member | NA | NA | NA | NA | NA | NA | NA |

${ }^{1}$ Ms. Joji Sekhon Gill ceased as member w.e.f. September 06, 2021.
${ }^{2}$ Mr. Ashwini Kumar Tewari was appointed as member w.e.f. July 16, 2021.
${ }^{3}$ Mr. Dinesh Kumar Khara ceased as member w.e.f. December 24, 2021.
${ }^{4}$ Mr. Deepak Amin was appointed as member w.e.f. December 24, 2021.

## Terms of Reference

The terms of reference of the Nomination and Remuneration Committee, inter alia, include:

1. To formulate the criteria for determining qualifications, positive attributes and independence of a director and recommend to the board a policy, relating to the remuneration for the directors, key managerial personnel and other employees;
2. To consider and approve employee stock option schemes and to administer and supervise the same;
3. To devise a policy on diversity of the Board;
4. To identify persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, recommend to the Board their appointment and removal and formulate criteria for evaluation of every director's performance;
5. To scrutinize the declarations of intending applicants before the appointment/re-appointment/election of directors by the shareholders at the annual general meeting; and to scrutinize the applications and details submitted by the aspirants for appointment as the key managerial personnel;
6. To consider whether to extend or continue the term of appointment of the independent director on the basis of the report of performance evaluation of independent directors; and;
7. Carrying out any other function, if any, as is mentioned in the terms of reference of the Board Nomination and Remuneration Committee and any other terms of reference as may be decided by the Board and/or specified/provided under the Companies Act, 2013 or the Listing Regulations, or by the Corporate Governance Guidelines issued by the IRDAI, or under any applicable law.

## F. Board Corporate Social Responsibility Committee

Corporate Social Responsibility forms an integral part of the Company's corporate principles and business philosophy. As a Company with a strong sense of values and commitment, SBI Life believes that profitability must go hand in hand with a sense of responsibility towards employees, stakeholders and the society. The purpose of the Committee is to formulate and recommend to the Board the CSR policy of the Company. It also assists in putting the annual CSR plan, and monitor the CSR activities and recommending it to the Board.

## Composition \& Attendance

The Committee has been formed in line with provisions of section 135 of the Companies Act, 2013 and Corporate Social Responsibility Policy Rules, 2014 and as amended from time to time. The Committee consists of three (3) Independent Directors, one (1) Nominee Director, one (1) Managing Director \& CEO, President \& Chief Financial Officer and EVP \& Chief of HR \& Management Services. Mr. Shobinder Duggal, Independent Director, is the Chairman of the Committee.
A detailed report on CSR activities is enclosed as Annexure - II of the Directors' report.
During the year under review, five (5) Board Corporate Social Responsibility Committee Meetings during the FY 2021-22. The details of composition and attendance at the Company's Board Corporate Social Responsibility Committee meetings held during the FY 2021-22 are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | 23-Apr-21 | 12-Jul-21 | 22-Jul-21 | 25-Oct-21 | 19-Jan-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mr. Shobinder Duggal ${ }^{1}$ | Independent Director | Chairman | Absent | Present | Present | Present | Present |
| Mr. Dinesh Kumar Khara² | Nominee Director | Member | Absent | Present | Absent | Absent | NA |
| Mr. Ashwini Kumar Tewari ${ }^{3}$ | Nominee Director | Member | NA | NA | Absent | Absent | Absent |
| Mr. Narayan K. Seshadri ${ }^{1}$ | Independent Director | Member | Present | Present | Present | Present | Present |
| Dr. Tejendra M. Bhasin ${ }^{2}$ | Independent Director | Member | NA | NA | NA | NA | Present |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present | Present |
| Mr. Sangramjit Sarangi | President \& Chief Financial Officer | Member | Present | Present | Present | Present | Present |
| Ms. Seema Trikannad | EVP, Chief of Human Resource \& Management Services | Member | Present | Present | Present | Present | Present |

${ }^{1}$ Mr. Narayan K. Seshadri ceased as Chairman \& Mr. Shobinder Duggal was appointed as Chairman w.e.f. December $24,2021$.
2 Mr. Dinesh Kumar Khara ceased as member \& Dr. Tejendra M. Bhasin was appointed as member w.e.f. December $24,2021$.
${ }^{3}$ Mr. Ashwini Kumar Tewari was appointed as member w.e.f. July 16, 2021.

## Terms of Reference

The terms of reference of the Corporate Social Responsibility Committee are set out below:

1. To formulate and recommend to the Board, a Corporate Social Responsibility Policy which shall indicate the activities to be undertaken by the Company.
2. To recommend the amount of expenditure to be incurred on the Corporate Social Responsibility activities; and
3. To monitor the Corporate Social Responsibility Policy of the Company from time to time.

## G. Board With Profits Committee

The Board With Profits Committee is constituted pursuant to IRDAI (Non-linked Insurance Products) Regulations, 2019. The Committee has been constituted to deliberate on issues like investment income earned on the fund, working of asset share, etc. The report of the Committee is required to be appended to the Actuarial Report and Abstract.

## Composition \& Attendance

The Committee consists of three (3) Independent Director, one (1) Managing Director \& CEO, President \& Chief Financial Officer, Appointed Actuary and Independent Actuary. As per IRDAI Regulations With Profit Committee shall comprise of Chief Financial Officer, Independent Actuary and Appointed Actuary. Ms. Usha Sangwan, Independent Director, is the Chairperson of the Committee.

## Corporate Governance Report (Contd.)

During the year, two (2) Board With Profits Committee Meetings were held during the FY 2021-22. The details of attendance at the Company's Board With Profits Committee meetings held are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee/Board | 27-Apr-21 | 29-Mar-22 |
| :---: | :---: | :---: | :---: | :---: |
| Ms. Usha Sangwan ${ }^{1}$ | Independent Director | Chairperson | NA | Present |
| Mr. Dinesh Kumar Khara | Nominee Director | Member | Absent | NA |
| Mr. Narayan K. Seshadri ${ }^{1}$ | Independent Director | Member | Present | NA |
| Mr. Shobinder Duggal | Independent Director | Member | Absent | Present |
| Dr. Tejendra M. Bhasin ${ }^{2}$ | Independent Director | Member | NA | Present |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present |
| Mr. Sangramjit Sarangi | President \& Chief Financial Officer | Member | Present | Present |
| Mr. Saisrinivas Dhulipala | Independent Actuary | Member | Present | Present |
| Mr. Prithesh Chaubey | Appointed Actuary | Member | Present | Present |

${ }^{1}$ Mr. Narayan K. Seshadri ceased as Chairman and Ms. Usha Sangwan appointed as Chairperson w.e.f. December 24, 2021.
${ }^{2}$ Dr. Tejendra M. Bhasin was appointed as member w.e.f. December 24, 2021.

## Terms of Reference

The terms of reference of the With Profits Committee include the following:

1. Maintaining the asset shares at policy level, and ensuring that only the portion of expenses representing this business shall be allocated and interest rate credits to these asset shares represent the underlying assets of these funds;
2. Determining the asset share for each product in accordance with the guidance or practice standards, etc. issued by the Institute of Actuaries of India and IRDAI; and
3. Determining and providing approval for the detailed working of the asset share, the expense allowed for, the investment income earned on the fund of policyholders, etc. which were represented in the asset share.

## H. Board Stakeholders' Relationship Committee

The Board Stakeholders' Relationship Committee is responsible for the redressal of shareholder grievances. The scope and function of the Stakeholders' Relationship Committee is in accordance with Section 178 of the Companies Act, 2013 and Regulation 20 of Listing Regulations.

## Composition \& Attendance

The Committee consists of two (2) Independent Directors, one (1) Nominee Director and one (1) Managing Director \& CEO. Dr. Tejendra M. Bhasin, Independent Director is the Chairman of the Committee. During the year, four (4) Board Stakeholders' Relationship Committee Meetings were held during the FY 2021-22. The details of composition and attendance at the Board Stakeholders' Relationship Committee meetings held are as follows:

| Name of Committee Member | Nature of Directorship | Designation in the Committee | 03-May-21 | 26-Jul-21 | 25-Oct-21 | 19-Jan-22 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dr. Tejendra M. Bhasin ${ }^{1}$ | Independent Director | Chairman | NA | Present | Present | Present |
| Mr. Narayan K. Seshadri2 | Independent Director | Member | Present | Present | Present | NA |
| Mr. Dinesh Kumar Khara ${ }^{2}$ | Nominee Director | Member | Present | Present | Absent | NA |
| Mr. Ashwini Kumar Tewari ${ }^{3}$ | Nominee Director | Member | NA | Present | Absent | Absent |
| Mr. Deepak Amin ${ }^{2}$ | Independent Director | Member | NA | NA | NA | Present |
| Ms. Joji Sekhon Gill ${ }^{4}$ | Independent Director | Member | Present | Present | NA | NA |
| Mr. Shobinder Duggal ${ }^{2}$ | Independent Director | Member | Absent | Present | Present | NA |
| Mr. Mahesh Kumar Sharma | Managing Director \& CEO | Member | Present | Present | Present | Present |

[^7]Mr. Vinod Koyande, Company Secretary acts as the Compliance Officer of the Company in accordance with the requirements of Listing Regulations.
During the FY 2021-22, 77 investor complaints were received and resolved. No Complaints were pending for resolution as at March 31, 2022.

## Terms of Reference

The terms of reference of the Stakeholders' Relationship Committee of our Company include the following:

1. Consider and review redressal and resolutions of the grievances of the security holders of the Company including those of shareholders, debenture holders and other security holders;
2. Approval and rejection of transfer and transmission of shares or securities, including preference shares, bonds, debentures and securities;
3. Approval and rejection of requests for split and consolidation of share certificates;
4. Approval and rejection of issue of duplicate share certificates, issued from time to time;
5. Redemption of securities and the listing of securities on stock exchanges;
6. Allotment of shares and securities; and
7. Any other activities as decided by the Board or required under Companies Act/ SEBI Listing Regulations and any other applicable Laws.
(III) Familiarization Programme for Independent Directors Independent Directors are familiarised with their roles, rights and responsibilities in the Company as well as with the nature of industry and business model of the Company through induction programmes through presentations on economy and industry overview, key regulatory developments, strategy and performance which are made to the Directors from time to time. The policy on familiarisation programmes for independent directors and the details of the familiarisation programmes have been hosted on the website of the Company and can be accessed on the link https:// www.sbilife.co.in/familiarization-programme-for-independent-directors

## (IV) Meeting of Independent Directors

The meeting of the Independent Directors as envisaged under Schedule IV of the Companies Act, 2013 was conducted on March 22, 2022. All Independent Directors attended the meeting through Video Conference. Mr. Narayan K. Seshadri was elected as the Chairman of the meeting.
At the meeting, the Independent Directors reviewed the performance of the non-independent Directors (including the Chairman) and the Committees of the

Board and the Board as a whole as per the requirements of the Companies Act, 2013.

## (V) Annual Performance Evaluation of Board, Committees and Directors

In terms of the provisions of the Companies Act, 2013 read with rules made thereunder, and the Corporate Governance Guidelines issued by IRDAI, the Board of Directors on the recommendation of the Board Nomination and Remuneration Committee, have evaluated the effectiveness of the Board. Accordingly, the performance evaluation of the Board, each Director (including Independent Director) and Committees were carried out for the financial year ending March 31, 2022.
The evaluations of the Individual Performance of Directors (including Independent Directors), the Board, the Committees and the Chairman of the Board were undertaken through circulation of four questionnaires each for the Individual Performance of Directors, for the Board, Committee and Chairman of the Board. The performance of the Board was assessed on selected parameters related to roles, responsibilities and obligations towards the Board etc. The evaluation criterions for the Individual Performance of Directors were based on their participation, contribution, offering guidance etc. The evaluation criteria for the Committees related to its composition, adequate independence of the Committee etc. The evaluation criteria for the Chairman of the Board besides the general criteria adopted for assessment of all Directors, focused incrementally on leadership abilities, timely resolution of grievances of Board Members etc.

## (VI) Sitting Fees to Independent Directors

The details of sitting fees paid to the Independent Directors, during the FY 2021-22, for attending Board and other Committee meetings are as under:

| Name of Director | Amount (₹) |
| :--- | ---: |
| Mr. Narayan K. Seshadri | $3,550,000$ |
| Mr. Deepak Amin | $2,525,000$ |
| Mr. Shobinder Duggal | $3,025,000$ |
| Dr. Tejendra M. Bhasin | $2,150,000$ |
| Ms. Joji Sekhon Gill | $6,75,000$ |
| Ms. Usha Sangwan | $1,150,000$ |
| Total | $\mathbf{1 3 , 0 7 5 , 0 0 0}$ |

${ }^{1}$ Ms. Joji Sekhon Gill ceased as an Independent Director w.e.f. September 06, 2021 due to expiry of her second term.

No remuneration or commission, other than the Sitting Fees for attending Board and/or its Committee meetings, is paid to Non-Executive Directors.

## (VII) Equity Shares held by Non-Executive Directors

During the FY 2021-22, 70 shares were held by Mr. Ashwini Kumar Tewari (DIN 08797991) on behalf of and as nominee of State Bank of India.

## (VIII) Disclosures of Remuneration pursuant to IRDAI Guidelines

IRDAI guidelines on Remuneration of Non-Executive Directors and Managing Director/Chief Executive Officer/ Whole Time Directors of Insurers (IRDAI Guidelines) issued vide reference no. IRDA/F\&A/ GDL/LSTD/155/08/2016 dated August 5, 2016 requires the Company to make following disclosures on remuneration on an annual basis in their Annual Report:

## A. Qualitative Disclosures

1. Board Nomination \& Remuneration Committee

The Board Nomination \& Remuneration Committee ("the Committee") oversees the appointment and remuneration aspects of Key Managerial Personnel including Managing Director and Chief Executive Officer. The functions of the Committee include recommending appointments of Directors to the Board, identifying persons who are qualified and carrying requisite specialization to become Directors of the Company and who may be appointed as key managerial personnel in accordance with the criteria laid down, recommend to the Board their appointment and removal and formulate a criteria for evaluation of every director's performance and recommend to the board a policy relating to the remuneration (including variable pay or performance linked bonus) of the key managerial personnel and other employees based on the financial and strategic plan approved by the Board. The Committee also evaluates the performance of Managing Director \& Chief Executive Officer's and Non- Executive Director's once in a year.

## 2. Objectives and key features of Remuneration Policy

The purpose of the remuneration policy is to put in place a framework for remuneration of Directors, Key Managerial Personnel and other employees, keeping in view various regulatory and other requirements. This policy is guided by the set of principles and objectives as particularly envisaged under Section 178 of the Companies Act 2013, which include principles pertaining to determining the qualifications, positive attributes, integrity and independence of Director etc.

The Remuneration policy was reviewed \& recommended by the Board Nomination \& Remuneration Committee and was approved by Board of Directors.

The basic objectives of the Remuneration Policy are given below:

- To be compatible with the organization's Vision and Mission,
- To be externally \& internally equitable
- To ensure relationship of remuneration to performance is clear and meets appropriate performance benchmarks.
- To provide to Key Managerial Personnel and Senior Management reward linked directly to their effort, performance, dedication and achievement relating to the Company's operations.
- To retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.
- While making appointment of employees for particular positions their relevant qualification, experience and expertise shall be taken into account.

3. Remuneration of Managing Directors and Other Senior Management Personnel
As per Article of Association of the Company, the Managing Director and Chief Executive Officer of the Company is appointed by State Bank of India and the appointment is subject to Insurance Regulatory and Development Authority of India (IRDAI) approval. The remuneration of Managing Director and Chief Executive Officer is governed by SBI Officers Service Rules and is being reimbursed by the Company to State Bank of India.

The appointment of other Key Management Personnel \& Senior Management staff at SBI Life and their removal from services of the Company are governed by the Human Resource policies of the Company and approved by the Managing Director and Chief Executive Officer / Board wherever applicable.
Remuneration aims to motivate personnel to deliver Company's key strategies, create a strong performance-oriented environment and reward achievement of meaningful targets over the short and long term.

The Company has an annual increment and variable pay policy which is based on merit pay philosophy. The performance linked incentive is based on both individual as well as Company's performance. Various performance parameters for the Company (based on the financial and strategic plan approved by the Board) are reviewed by the Committee and approved by the Board at the beginning of every year.

Based on the predefined parameters the actual performance of the company is reviewed by the Committee to award a performance rating. The company performance rating is approved by the Board based on the recommendations of the Committee at the end of every financial year. The framework of annual increment and performance linked Variable Pay for all employees is also reviewed by the Committee and approved by the Board every year.

## B. Quantitative Disclosures

The following table sets forth, for the period indicated, the details of quantitative disclosure for remuneration of Executive Directors/Whole Time Directors/ Managing Director and CEO:

|  |  |  | (₹ in million) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | $\begin{array}{r} \text { As on } \\ \text { March 31, } 2022 \\ \hline \end{array}$ | $\begin{array}{r} \text { As on } \\ \text { March 31, } 2021 \\ \hline \end{array}$ |
| 1 | Number of WTD/ CEO/ MD having received a variable remuneration award during the financial year | 1 | 1 |
| 2 | Number and total amount of sign on awards made during the financial year | Nil | Nil |
| 3 | Details of guaranteed bonus, if any, paid as joining/ sign on bonus | Nil | Nil |
| 4 | Total amount of outstanding deferred remuneration, split into cash, shares and share linked instruments and other form | Nil | Nil |
| 5 | Total amount of deferred remuneration paid out in the financial year | Nil | Nil |
| 6 | Breakup of amount of remuneration |  |  |
|  | awarded for the financial year to show fixed and variable, deferred and non-deferred: |  |  |
|  | Fixed <br> Variable | 4.90 1.42 | 5.49 1.78 |
|  | Non-Deferred | - | 1.7 |
|  | Share Linked Instrument | - | - |

## Disclosure required with respect to Section 197(12) of the Companies Act, 2013

(i) The ratio of the remuneration of each director to the median remuneration of the employees of the company for the financial year;

Mr. Mahesh Kumar Sharma 15.8:1
(ii) The percentage increase in remuneration of each director, President and Chief Financial Officer, Chief Executive Officer, Company Secretary or Manager, if any, in the financial year;

The percentage increase in remuneration of MD \& CEO, President and Chief Financial Officer and Company Secretary ranged between $15 \%$ to $34 \%$.
(iii) The percentage increase in the median remuneration of employees in the financial year

The percentage increase in the median remuneration of employees, who are part of annual bonus plan, in the financial year was around 10.85\%.
(iv) The number of permanent employees on the rolls of company;
The number of permanent employees on the rolls of company is 18,515 .
(v) Average percentile increases already made in the salaries of employees other than the managerial personnel in the last financial year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration;

The average percentage increase in the salaries of total employees other than the Key Managerial Personnel for fiscal 2022 was around $8.26 \%$, while the average increase in the remuneration of the

Key Managerial Personnel was in the range of 15\% to $34 \%$.
(vi) Affirmation that the remuneration is as per the remuneration policy of the company.
Yes, the remuneration is as per the remuneration policy of the company.
(IX) Recording of Minutes of Proceedings of Board / Board Committee Meetings:
The Company Secretary records the Minutes of the proceedings of each Board and Board Committee Meetings. The finalized Minutes are entered in the Minutes Book within 30 days from the conclusion of that meeting. The decisions and Action Taken reports are communicated promptly to concerned departments for their necessary action. Action taken reports on decision or minutes of the previous meeting(s) are placed at the succeeding meeting of the Board or Board Committee for noting.

## (X) Other Key Governance Practices

(a) Policies, Procedures and Compliance

The Company has put in place the following Board approved policies, which are reviewed on an annual basis and status update of compliance is placed before the Board / Management on regular basis.

- Prohibition of Insider Trading and Code of Conduct for Dealing in Securities
- Whistle Blower Policy
- Fraud Prevention Policy
- Policy for Opening, Relocation and Closure of Offices (Places of Business)
- Asset Liability Management Policy
- Compliance Policy
- Audit Policy
- Investment Policy
- Insurance Awareness Policy
- Policy for Protection of Policyholders' Interests
- Anti Money Laundering and Counter Financing of Terrorism Policy
- Risk Management Policy
- Underwriting Policy and Health Insurance Underwriting Policy
- Retention and Reinsurance Policy
- Bonus Policy
- Information and Cyber Security Policy
- Information Technology Policy
- Outsourcing Policy
- Corporate Social Responsibility Policy
- Stress Test Policy
- Policy on Allotment and Servicing of Orphaned policies
- Remuneration Policy
- Policy for Prevention of Sexual Harassment
- Policy on matters relating to Insurance Agents
- Business Continuity Management Policy
- Policy on Materiality of Related Party Transactions and on dealing with Related Party Transactions
- Record Maintenance and Document Retention Policy
- Policy on Empanelment and On-boarding of Insurance intermediaries
- Policy for Allocation and Apportionment of Expense of Management
- Liquidity Policy
- Stewardship Policy
- Policy on Succession Planning for the Board and Senior Management
- Policy for Determination of Materiality and Disclosure of events / information
- Policy on Performance Evaluation of Directors
- Insurance Awareness Policy
- Dividend Distribution Policy
- Voting Policy
- Policy on Product Suitability
- Interest Rate Risk Hedging Policy
- Insurance Agent and Insurance Intermediaries Debit Balance Write-off Policy
- Policy on Declaration of Interest Rates under Group Savings Insurance Products
- Aadhaar Privacy Policy
- Aadhaar Security Policy


## (b) Compliance Certification

Information relating to applicable laws, regulations and circulars related to insurance and other regulatory requirements is disseminated to various functions across the Company. In order to ensure existence of compliance culture at all the levels, the Company has put in place a robust compliance certification process, wherein respective functional Heads provides certificate of Compliance on a quarterly basis to the Managing Director and Chief Executive Officer. Based on the certification from respective functional heads, a compliance certificate by the Managing Director and Chief Executive Officer along with Compliance Officer is placed at the Board Audit Committee and then placed before the Board of Directors on a quarterly basis.
(c) Code of Business Conduct and Ethics

The Company has laid down its code of conduct and ethics by adopting the following practices and policies:

- Confidentiality of Information
- Employment conduct
- Conflict of Interest
- Compliance to Laws, Rules and Regulations
- Policy for Prevention of Sexual Harassment
- Code of conduct for all the Directors and senior management
- Familiarization programme for Independent Directors

As per regulation 46 of the Listing Regulations, the Code of conduct for all the Directors and senior management is hosted on the website of the Company https://www.sbilife.co.in/code-of-conduct-ethics-for-directors-and-senior-management-pers
(d) Whistle Blower Policy

The Company has a Board approved 'Whistle Blower Policy' in place which allows for disclosure by employees and permits the Company to address such disclosures or complaints by taking appropriate action, including but not limited to, disciplining or terminating the employment and/ or services of those responsible. The purpose of this Policy is to provide a framework to promote responsible and secure whistle blowing. The details of whistle blower cases are presented to the Board Audit Committee on a quarterly basis. The Whistle Blower Policy is hosted on the website of the Company https://www.sbilife.co.in/en/about-us/ investor-relations.

## (e) Prohibition of Insider Trading and Code of Conduct for Dealing in Securities

The Company's Board has prescribed policy on 'Prohibition of Insider Trading and Code of Conduct for Dealing in Securities' as required under SEBI (Prohibition of Insider Trading) Regulations, 2015 as amended from time to time and 'Technical Guide on review and certification of Investment Risk Management Systems \& Processes of Insurance Companies' issued by ICAI and IRDAI (Investment) Regulations as amended from time to time.
The scope of policy covers monitoring the investment transactions done by the 'Access Personnel' to avoid any conflict of interest vis-à-vis Company's investment activities.

The policy ensures that all security transactions by these 'Access Personnel' does not affect any actual or potential interest of the Company and the 'Access Personnel' have not taken any undue advantage of any price-sensitive information that they may have in the course of working with the Company. The policy stipulates conditions for prior approvals for investment purposes by the 'Access Personnel' and quarterly / annual disclosures of investments transactions and holdings. A status report on the implementation of the policy and instances of violation, if any, is placed before the Board Audit Committee on a quarterly basis.

## (f) Dividend Distribution Policy

The Company may declare dividend from, inter alia, profits for the Fiscal, or from profits for any previous year, or from free reserves available. The declaration of dividend is required to be in compliance with Companies Act, Insurance Act, the Listing Regulations and Article of Association. The dividend policy stipulates, inter alia, certain financial and external factors which will be considered before declaration of dividend by Board. Such factors include profitability and key financial metrics, available solvency margin, capital expenditure requirements and such other factors and or material events which Board may consider. The Dividend distribution Policy is hosted on the website of the Company https://www.sbilife.co.in/ en/about-us/investor-relations

## (g) Stewardship Policy

The Company has put in place a Stewardship policy pursuant to IRDAI Guidelines on Stewardship Code for Insurers in India vide letter ref no. IRDA/ F\&A/GDL/CMP/059/03/2017 and subsequent amendments / revisions thereto. The policy aims at laying down set of principles to engage with the management of the investee company at a greater level to improve governance.

## (h) Sexual Harassment Cases

The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013 provides protection against sexual harassment of women at workplace and for the prevention and redressal of complaints of sexual harassment. The Company has a laid down policy on sexual harassment at workplace and periodical awareness program and training is given to the employees. The Company believes in providing a safe working environment at the workplace.
The details of the total filed and disposed cases pertaining to incidents under the policy are as follows:

| Particulars | No. of Cases |
| :--- | :---: | :---: |
| Number of complaints pending at the <br> beginning of the financial year | 1 |
| Number of complaints received during the <br> financial year | 5 |
| Number of complaints disposed-off during <br> the financial year | 6 |
| Number of complaints pending at the end <br> of the financial year | 0 |

## (i) Holding Company

The Company is a listed Indian subsidiary company of State Bank of India (SBI), which holds 55.48\% of the Company's share capital. The Company regularly reports all its material information to the Stock Exchanges ("BSE" and "NSE").
(j) Compliance with mandatory requirements and adoption of non-mandatory requirements
The Company has adhered to all the mandatory requirements specified in Regulations 17 to 27 and clauses (b) to (i) of sub-regulation 2 of Regulation 46 and some of the discretionary requirements pertaining to Corporate Governance stipulated under the Listing Regulations.
The Company has adopted following discretionary requirements:
(a) Modified opinion(s) in audit report:

During the year under review, there was no audit qualification in financial statements. The Company continues to adopt best practices to ensure regime of unqualified financial statements.
(b) Separate posts of Chairman and Chief Executive Officer:
The Company has complied with the requirement of having separate persons for the posts of Chairman and Managing Director \& Chief Executive Officer.

## Corporate Governance Report (Contd.)

## (c) Reporting of internal auditor:

The internal auditor presents their reports directly to the Audit Committee.

## (k) Management Discussion and Analysis

Pursuant to Regulation 34(2)(e) of Listing Regulations, the Annual Report has a separate chapter titled Management Discussion \& Analysis.

## (XI) Shareholder and General Information

## A. Corporate Information

SBI Life Insurance Company Limited was incorporated as a public limited company on October 11, 2000 under the Companies Act, 1956. The Company is registered with the Insurance Regulatory and Development Authority of India and is carrying on the business of life insurance and annuity.
The key information of the Company is as follows:

| 1. | Date of Incorporation | October 11, 2000 |
| :---: | :---: | :---: |
| 2. | Corporate Identification No. (CIN) | L99999MH2000PLC129113 |
| 3. | Financial Year | April 1 to March 31 |
| 4. | IRDAI Registration No. | 111 |
| 5. | Permanent Account No. (PAN) | AAFCS2530P |
| 6. | ISIN | INE123W01016 |
| 7. | Registered Office \& Corporate Office / Address for Correspondence | SBI Life Insurance Company Limited <br> 'NATRAJ' M. V. Road \& Western Express Highway Junction, Andheri (East), Mumbai - 400069 <br> Tel. No.: +91 2261910000 <br> Fax No.: +91 2261910517 <br> Website: www.sbilife.co.in |
| 8. | Company Secretary | Mr. Vinod Koyande <br> Tel. No.: +91 2261910050 <br> E-mail: vinod.koyande@sbilife.co.in |

## B. Listing of Equity Shares on Stock Exchange

The Company has listed its equity shares on the following Stock Exchanges:

| Stock Exchange | Code |
| :--- | :---: |
| BSE Limited (BSE) (Equity) <br> Phiroze Jeejabhoy Tower, Dalal Street, Mumbai- 400001 | 540719 |
| National Stock Exchange of India Limited (NSE) (Equity) <br> 'Exchange Plaza', Bandra-Kurla Complex, Bandra (E), Mumbai- 400051 | SBILIFE |

The equity shares of the Company got listed on National Stock Exchange of India Limited ('NSE') and BSE Limited ('BSE') on October 3, 2017. The Company has paid the annual listing fees for the relevant periods to BSE and NSE where its equity shares are listed.
C. Dematerialisation of Company Shares and Liquidity

The Company's equity shares are regularly traded in dematerialised form on NSE and BSE. As at March 31, 2022, approximately $100 \%$ equity shares of Company were held in dematerialised form.

The details of mode of holding equity shares of the Company as on March 31, 2022 is given below:

| Mode of holding | Number of Equity Shares | \% to paid-up capital |
| :---: | :---: | :---: |
| Electronic or Dematerialised: |  |  |
| Central Depository Services Limited (CDSL) | 568,116,029 | 56.79\% |
| National Securities Depository Limited (NSDL) | 432,254,528 | 43.21\% |
| Physical* | 5 | 0.00\% |
| Total | 1,000,370,562 | 100\% |

[^8]
## D. Registrar and Transfer Agents and Share Transfer System

The Company's Registrar and Transfer Agent is the KFin Technologies Limited (RTA). All shares' transfers and related operations are conducted by RTA.

## Address:

## KFin Technologies Limited

Selenium, Tower B, Plot Nos. 31 \& 32,
Financial District, Nanakramguda,
Serilingampally, Hyderabad, Rangareddi, Telangana, India - 500032
Tel: (91 40) 23311968
Fax: (9140) 23420184
E-mail: einward.ris@kfintech.com
E. General Body Meetings
a) The details of forthcoming $22^{\text {nd }}$ Annual General Meeting (AGM)

| Financial Year | AGM | Date and Time | Venue |
| :---: | :---: | :---: | :---: |
| 2021-22 | $22^{\text {nd }}$ | August 29, 2022 at 12:00 Noon | The AGM will be conducted through Video Conference (VC)/ Other Audio Visual Means (OAVM). The deemed venue for $22^{\text {nd }}$ AGM shall be the registered office of the Company |

Financial Year: April 1, 2021 to March 31, 2022
b) The details of the last three Annual General Meetings (AGMs) and special resolutions passed thereat:

| Financial Year | AGM | Date and Time | Venue | Business Transacted by Special Resolutions |
| :---: | :---: | :---: | :---: | :---: |
| 2020-21 | $21^{\text {st }}$ | September 24, 2021 at 11.00 AM | Through Video Conference (VC) or Other Audio-Visual Means (OAVM) | All business transacted through 'Ordinary Resolution' |
| 2019-20 | $20^{\text {th }}$ | September 24, 2020 at 3.00 PM | Through Video Conference (VC) or Other Audio-Visual Means (OAVM) | 1. Re-appointment of Mr. Deepak Amin (DIN:01289453), as an Independent Director of the Company |
| 2018-19 | 19 ${ }^{\text {th }}$ | August 23, 2019 at 10:30 A.M. | SBI Auditorium, State Bank Bhavan, Madame Cama Road, Nariman Point, Mumbai - 400021 | 1. Re-appointment of Ms. Joji Sekhon Gill as an Independent Director of the Company <br> 2. Continuation of Directorship of Mr. Raj Narain Bhardwaj as an Independent Director of the Company <br> 3. Revision in the remuneration of Mr. Sanjeev Nautiyal, Managing Director and Chief Executive Officer of the Company <br> 4. Increase in Foreign Portfolio Investment Limits in the Company <br> 5. Appointment of Mr. Gregory Michael Zeluck as Non-Executive Director |

c) The details of Extraordinary General Meetings (EGMs) held in last three financial years and special resolutions passed thereat:
During the FY 2018-19; FY 2019-20 and FY 2020-21 the Company did not hold any Extraordinary General Meeting.
d) Details of business transacted through Postal Ballot during the FY 2021-22:

Pursuant to Sections 108, 110 and other applicable provisions, if any, of the Act, (including any statutory modification or re-enactment thereof for the time being in force) read with Rule 22 of the Companies (Management and Administration) Rules, 2014 , as amended from time to time, the General Circular No. 14/ 2020 dated April 8, 2020 and the General Circular No. 17/ 2020 dated April 13, 2020, in relation to clarification issued by the MCA, Government of India and pursuant to other applicable laws and regulations, the Company only had remote e-Voting facility for its Members, enabling them to cast their votes electronically.

## Corporate Governance Report (Contd.)

During the FY 2021-22, two ordinary resolutions were passed through postal ballot pertaining to the following businesses:

- Approval for entering into Material Related Party Transaction for purchase and / or sale of investments
- Approval for entering into Material Related Party Transaction with State Bank of India.

The Company engaged the services of KFin Technologies Limited, for facilitating remote e-voting to enable the Members to cast their votes electronically. Mr. Atul Mehta (F5782 \& CP2486), Partner of M/s Mehta \& Mehta, Company Secretaries, was appointed as the scrutiniser, for conducting the e-voting process in respect of the postal ballot, in a fair and transparent manner.
The Company dispatched the Postal Ballot Notice in electronic form only to its registered shareholders whose e-mail IDs were registered/available with the Depository Participants/Registrars and Share Transfer Agents as on a cut-off date.

Voting rights were reckoned on the paid-up value of the shares registered in the names of the Members as on the cut-off date i.e. February 25, 2022. Members desiring to exercise their votes by electronic mode were requested to vote before close of business hours on the last date of e-voting.

The scrutiniser, after the completion of scrutiny, submitted his report to Mr. Vinod Koyande, Company Secretary who was authorised to accept, acknowledge and countersign the Scrutiniser's Report as well as declare the voting results in accordance with the provisions of the Act, the Rules framed thereunder and the Secretarial Standard 2 on General Meetings.

The e-voting results were declared on March 30, 2022. The results were displayed at the Registered Office \& the Corporate Office of the Company and also on the Company's website besides being communicated to NSE, BSE and RTA.

No special resolution is currently proposed to be conducted through postal ballot.

## F. Dividend History

| Sr. No. | Financial Year | Interim / Final | Rate of Dividend | Date of Declaration | Date of Payment | Due date of transfer to IEPF |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 2011-12 | Final | 5\% (₹0.50 per share) | July 14, 2012 | August 06, 2012 | - |
| 2 | 2012-13 | Interim | 5\% (₹0.50 per share) | March 25, 2013 | April 05, 2013 | - |
| 3 | 2013-14 | Interim | 10\% (₹1.0 per share) | March 25, 2014 | April 10, 2014 | - |
| 4 | 2014-15 | Interim | 12\% (₹1.2 per share) | March 27, 2015 | April 06, 2015 | - |
| 5 | 2015-16 | Interim | 12\% (₹1.2 per share) | March 28, 2016 | April 11, 2016 | - |
| 6 | 2016-17 | Interim | 15\% (₹1.5 per share) | March 22, 2017 | April 17, 2017 | - |
| 7 | 2017-18 | Interim | 20\% (₹2 per share) | March 23, 2018 | April 12, 2018 | May 19, 2025 |
| 8 | 2018-19 | Interim | 20\% (₹2 per share) | March 26, 2019 | April 22, 2019 | May 29, 2026 |
| 9 | 2020-21 | Interim | 25\%(₹2.5 Per Share) | March 25, 2021 | April 19, 2021 | May 26, 2028 |
| 10 | 2021-22 | Interim | 20\% (₹2 per share) | March 22, 2022 | April 16, 2022 | May 23, 2029 |

## Note:

1. No dividend was declared by the Company for the FY 2019-20
2. There is no unclaimed dividend for the FY 2011-12 till FY 2016-17
G. Information on shareholding
(a) The Shareholding pattern of the Company as at March 31, 2022:

| Sr. <br> No. | Name of Shareholders | No. of holders | No. of Equity Shares held | \% of Shareholding |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Promoters \& Promoter Group* | 2 | 555,037,374 | 55.48\% |
| 2 | Banks / Financial Institutions | 5 | 752,860 | 0.08\% |
| 3 | Mutual Funds | 36 | 118,771,876 | 11.87\% |
| 4 | Alternate Investment Funds | 25 | 5,132,553 | 0.51\% |
| 5 | Foreign Portfolio Investors | 640 | 241,543,803 | 24.15\% |
| 6 | NBFCs Registered with RBI | 1 | 4,500 | 0.00\% |
| 7 | Non-Resident Indians | 5,215 | 944,189 | 0.09\% |
| 8 | Non-Resident Indians- Non-Repatriable | 2,564 | 511,903 | 0.05\% |


| Sr <br> No. | Name of Shareholders | No. of <br> nolders | No. of Equity <br> Shares held | $\%$ of <br> Shareholding <br> 9 Bodies Corporates |
| :--- | :--- | ---: | ---: | ---: |
| 10 | Clearing Members | 1,375 | $4,941,610$ | $0.49 \%$ |

* SBI General Insurance Company Ltd holding 37,374 shares forms part of Promoter Group entity.
(b) Top ten Shareholders of the Company as at March 31, 2022:

| Sr. <br> No. | Name of Shareholders ${ }^{\text {\$ }}$ | No. of Equity Shares held | $\%$ of Shareholding |
| :---: | :---: | :---: | :---: |
| 1 | State Bank of India | 555,000,000 | 55.48\% |
| 2 | ICICI Prudential Equity Savings Funds | 36,492,843 | 3.65\% |
| 3 | Government of Singapore | 31,372,223 | 3.14\% |
| 4 | Macritchie Investments Pte Ltd | 15,100,000 | 1.51\% |
| 5 | ICICI Prudential Life Insurance Company Limited | 14,491,571 | 1.45\% |
| 6 | HDFC Trustee Company Ltd | 14,138,161 | 1.41\% |
| 7 | SBI Magnum Equity ESG Fund | 11,821,866 | 1.18\% |
| 8 | Aditya Birla Sun Life Trustee Pvt Ltd | 10,669,917 | 1.07\% |
| 9 | DSP Equity Opportunities Fund | 9,527,108 | 0.95\% |
| 10 | Monetary Authority of Singapore | 8,934,130 | 0.89\% |

\$ The list of top 10 shareholders is derived based on PAN consolidation.
(c) Shareholders of the Company with more than 1\% holding as at March 31, 2022 (other than promoters of the Company):

| Sr. <br> No. | Name of Shareholders ${ }^{\$}$ | No of Shares | \% of Total Equity <br> Shares |
| :--- | :--- | :--- | :--- |
| 1 | ICICI Prudential Equity Savings Funds | $36,492,843$ | $3.65 \%$ |
| 2 | Government of Singapore | $31,372,223$ | $15,100,000$ |
| 3 | Macritchie Investments Pte Ltd | $14,491,571$ | $1.51 \%$ |
| 4 | ICICI Prudential Life Insurance Company Limited | $14,138,161$ | $1.45 \%$ |
| 5 | HDFC Trustee Company Ltd | $11,821,866$ | $1.41 \%$ |
| 6 | SBI Magnum Equity ESG Fund | $10,669,917$ | $1.18 \%$ |
| 7 | Aditya Birla Sun Life Trustee Pvt Ltd |  | $1.07 \%$ |

\$ The list of shareholders is derived based on PAN consolidation.
(d) Distribution of shareholding of the Company as at March 31, 2022:

| Sr. <br> No. | Category | No. of Holders | \% To Holders | Amount (₹) | \% To Equity |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1-5000 | 407,070 | 99.75 | 22,134,665 | 2.21 |
| 2 | 5001-10000 | 252 | 0.06 | 1,807,833 | 0.18 |
| 3 | 10001-20000 | 155 | 0.04 | 2,232,766 | 0.22 |
| 4 | 20001-30000 | 94 | 0.02 | 2,319,954 | 0.23 |
| 5 | 30001-40000 | 68 | 0.02 | 2,368,296 | 0.24 |
| 6 | 40001-50000 | 42 | 0.01 | 1,911,752 | 0.19 |
| 7 | 50001-100000 | 107 | 0.03 | 7,421,335 | 0.74 |
| 8 | 100001 \& above | 293 | 0.07 | 960,173,961 | 95.98 |
| Tota |  | 408,081 | 100 | 1,000,370,562 | 100 |

## Corporate Governance Report (Contd.)

## H. Means of Communication

It is the Company's belief that all stakeholders should have access to complete information regarding its position to enable them to accurately assess its future potential. The Company disseminates information on its operations and initiatives on a regular basis. The Company's website (www.sbilife.co.in) serves as a key awareness facility for all its stakeholders, allowing them to access information at their convenience. It provides comprehensive information on the Company's strategy, financial performance, operational performance and the latest press releases.

The Company's investor relations personnel respond to specific queries and play a proactive role in disseminating information to both analysts and investors. All information which could have a material bearing on the Company's share price is released through as per regulatory requirements. The information is also disseminated to the National Stock Exchange of India Limited (NSE) and BSE Limited (BSE) from time to time. Other information such as pressreleases, stock exchange disclosures \& presentations made to analyst/investors etc. are regularly displayed on company's website.

The financial and other information and the various compliances as required/ prescribed under the Listing Regulations are filed electronically with NSE and BSE through NSE Electronic Application Processing (NEAP) System \& NSE Digital Exchange Portal and through BSE Listing Centre respectively and are also available on their respective websites in addition to the Company's website. Additionally, information is also disseminated to BSE/NSE where required by email.

The Company's quarterly financial results are published in the Financial Express (All editions), Loksatta (Mumbai edition), IRDAI release (Half yearly) is also given in Jansatta (All edition). The financial results, official news releases, analyst call transcripts and presentations are also available on the Company's website.

## I. Stock Market Price Information

The reported high and low prices and volume of equity shares of the Company traded on NSE and BSE during each month in the period (i.e., from April 01, 2021 to March 31, 2022) are set out in the following table:

| Month | NSE |  |  | BSE |  |  | Total volume Traded of BSE \& NSE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | High <br> (₹) | Low <br> (₹) | Volume (in shares) | High <br> (₹) | Low (₹) | Volume (in shares) |  |
| April | 946.90 | 864.80 | 351.23 | 947.95 | 865.20 | 10.36 | 361.59 |
| May | 1,044.70 | 916.05 | 592.24 | 1,040.00 | 917.00 | 433.79 | 1,026.03 |
| June | 1,019.70 | 956.75 | 327.70 | 1,019.30 | 956.85 | 12.01 | 339.71 |
| July | 1,148.00 | 996.05 | 321.41 | 1,147.95 | 996.05 | 15.88 | 337.29 |
| August | 1,199.00 | 1,094.80 | 375.15 | 1,198.35 | 1,094.60 | 227.08 | 602.23 |
| September | 1,253.65 | 1,153.35 | 480.07 | 1,253.50 | 1,153.50 | 265.51 | 745.58 |
| October | 1,273.90 | 1,126.30 | 345.72 | 1,273.40 | 1,127.00 | 18.45 | 364.17 |
| November | 1,212.00 | 1,103.75 | 254.06 | 1,218.45 | 1,104.05 | 6.85 | 260.91 |
| December | 1,204.95 | 1,100.60 | 283.96 | 1,204.45 | 1,100.15 | 7.24 | 291.20 |
| January | 1,293.25 | 1,196.00 | 231.35 | 1,293.00 | 1,195.95 | 7.99 | 239.34 |
| February | 1,250.00 | 1,016.85 | 312.27 | 1,250.00 | 1,017.30 | 9.48 | 321.75 |
| March | 1,140.00 | 1,003.50 | 282.64 | 1,139.80 | 1,003.60 | 9.58 | 292.22 |
| Fiscal 2022 | 1,293.25 | 864.80 | 4,157.80 | 1,293.00 | 865.20 | 1,024.21 | 5,182.01 |

## J. Share Price Performance

SBI Life share price versus the NSE Nifty index movement (rebased to 100):


SBI Life share price versus the BSE Sensex index movement (rebased to 100):


## K. Unclaimed Suspense Accounts

Pursuant to Regulation 39 read with Part F of schedule $V$ of Listing Regulations, there are no shares lying in the unclaimed suspense account of the Company as on March 31, 2022.
L. Fit and Proper criteria for investors and continuous monitoring requirement

The IRDAI guidelines for Listed Indian Insurance Companies prescribe the following:

- Self-certification of 'fit and proper person' criteria by a person holding/intending to acquire equity shares of $1 \%$ or more of paid-up equity share capital.
- Prior permission of IRDAI for holding shares beyond $5 \%$ of the paid-up equity share capital.

Further information on detailed procedure and format for self-certification is hosted on the Company's website https://www.sbilife.co.in/fit-and-proper-criteria-for-investors.

## M. Plant Locations

Since the Company is in the business of Life Insurance, the disclosure with regard to plant location is not applicable.

## N. Commodity Price Risk or Foreign Exchange Risk and Hedging Activities

This is not applicable since the Company does not have any derivatives or liabilities denominated in foreign currency.
O. Outstanding GDRs / ADRs / Warrants or any convertible instruments, conversion date and likely impact on equity:
The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments.
P. Queries related to the Operational and Financial Performance of the Company may be addressed to:
Mr. Sangarmjit Sarangi
Investor Relations
SBI Life Insurance Company Limited
Ph: 912261910281
investorrelations@sbilife.co.in

## Q. Other disclosures

## 1. Accounting Standards

The Company has complied with the Accounting Standards notified under Section 133 of the Companies Act, 2013, read together with Rule 7 of the Company (Accounts) Rules, 2014, further amended by Companies (Accounting Standards) Amendment Rules, 2016, to the extent applicable.

## 2. Secretarial Standards

The Company has complied with the applicable Secretarial Standards issued by The Institute of Company Secretaries of India, from time to time.
3. Related Party Transactions

There are no materially significant related party transactions that may have potential conflict with the interest of the Company.
During the year, there were no material individual transactions with related parties, which were not in the normal course of business, nor were there any material transactions with related parties or others, which were not on an arm's length basis. The policy on materiality of Related Party Transactions and on dealing with Related Party Transactions, has been hosted on the website of the Company can be viewed at https:// www.sbilife.co.in/en/about-us/investorrelations
4. Details of non-compliance by the Company, penalties, strictures imposed on the Company by the stock exchanges or SEBI or any statutory authority, on any matter related to capital markets, during the last three financial years
The Equity shares of the Company were listed on the National Stock Exchange of India Limited and BSE Limited on October 3, 2017. There are no penalties or strictures imposed
on the Company by the Stock Exchanges, the Securities \& Exchange Board of India (SEBI) or any other statutory authority, for any noncompliance on any matter relating to capital markets, during the last three years viz. FY 2020, FY 2021 and FY2022.
5. Whistle Blower

In terms of the Whistle Blower Policy of the Company, no employee of the Company has been denied access to the Audit Committee.
6. Loans and advances to subsidiaries, associates and related entities
As per Listing Regulations, disclosures pertaining to loans and advances given to subsidiaries, associates and related entities are given below:

- During the year, there were no loans and advances given to subsidiaries, associates and firms/companies in which directors are interested.
- There are no investments by the loanee in the shares of the Company.

7. Disclosure of Material Events, pursuant to Listing Regulations
Pursuant to Regulation 30 of the Listing Regulations, the Company has made necessary disclosures of material events to the Stock Exchanges from time to time as per the Policy for Determination of Materiality and Disclosure of events / information.
8. Disclosure requirement as per Companies (Accounts) Rules, 2014
(a) Details of application made or any proceeding pending under the Insolvency and Bankruptcy Code, 2016 during the year alongwith their status as at the end of the financial year.

The Company has not filed any application for settlement nor are any such proceedings pending under the Insolvency and Bankruptcy Code, 2016, against the Company, as at March 31, 2022.
(b) Details of difference between amount of the valuation done at the time of one time settlement and the valuation done while taking loan from the Banks or Financial Institutions along with the reasons thereof.
The above is not applicable given that the Company has not filed any application for settlement under the Insolvency and Bankruptcy Code, 2016 during the financial year ended March 31, 2022.
9. Disclosure Requirements as prescribed by the IRDAI Guidelines on Corporate Governance for Insurance Sector
The following disclosures are made in accordance with the IRDAI Corporate Governance guidelines for insurer in India.
(a) Basis, methods and assumptions on which the financial information is prepared and impact of changes, if any
The basis, methods and assumptions used in preparation of the financial statements has been disclosed in Schedule 16: Significant accounting policies and notes forming part of the financial statements.
(b) Quantitative and qualitative information on the Company's financial and operating ratios, namely, commission and expenses ratios
Quantitative and qualitative information on the financial and operating ratios has been disclosed in the Management and Discussions Analysis section forming part of the Annual Report and "Ratios as prescribed by IRDAI" of Schedule 16: Significant accounting policies and notes forming part of the financial statements.
(c) Actual solvency margin details vis-à-vis the required margin

The details of the solvency ratio are as below:

| Particulars | FY $\mathbf{2 0 2 2}$ | FY 2021 |
| :--- | ---: | ---: |
| Actual solvency ratio (ASM) | 2.05 | 2.15 |
| Required solvency ratio (RSM) | 1.50 | 1.50 |

(d) Persistency ratio

Persistency ratio based on number of policies and based on premium is disclosed in "Ratios as prescribed by IRDAI" of Schedule 16: Significant accounting policies and notes forming part of the financial statements.
(e) Financial performance including growth rate and current financial position of the insurer

Financial performance of the Company including growth rate and current financial position has been furnished in the Management Discussion \& Analysis section forming part of the Annual Report.
(f) Description of the risk management architecture

The risk management architecture of the Company has been disclosed in "Enterprise Risk Management" section forming part of the Annual Report.
(g) Details of number of claims intimated, disposed of and pending with details of duration

Movement of claim outstanding:

| Particulars | FY 2022 | FY 2021 |
| :--- | ---: | ---: |
| Claims Outstanding at the beginning of the year | $\mathbf{3 3 , 3 1 0}$ | 22,926 |
| Claims reported during the year |  |  |
| Claims Settled during the year | $2,274,087$ | $1,753,853$ |
| Claims Repudiated during the year | $2,274,955$ | $1,741,698$ |
| Claim Rejected |  |  |
| Claims Written Back |  |  |
| Claims Outstanding at end of the year | 1,929 | 1,611 |

Ageing of claims intimated and settled:

| Particulars | FY 2022 | FY 2021 |
| :---: | :---: | :---: |
| On or before maturity | 1,108,270 | 845,984 |
| Less than 1 month | 1,131,403 | 868,420 |
| 1 month to 3 months | 16,078 | 20,750 |
| 3 months to 6 months | 3,580 | 3,343 |
| 6 months to 1 year | 567 | 3,039 |
| 1 year and above | 341 | 162 |
| Claims settled during the year | 2,260,239 | 1,741,698 |

## Corporate Governance Report (Contd.)

Ageing of claims intimated and outstanding:

| Particulars | FY 2022 | FY 2021 |
| :--- | ---: | ---: |
| Less than 3 months | 25,062 | 30,355 |
| 3 months to 6 months | 3,452 | 2,900 |
| 6 months to 1 year |  |  |
| 1 year and above | 25 | 54 |
| Claims Outstanding at end of the year | $\mathbf{2 8 , 5 3 9}$ | 1 |

(h) All pecuniary relationships or transactions of non-executive directors

The Company's Non-Executive Directors and Independent Directors do not have any pecuniary relationships or transactions with the Company except sitting fees paid for attending Board and Committee Meetings which is disclosed in the Corporate Governance report.
(i) Elements of remuneration package (including incentives) of MD \& CEO and all other directors and Key Management Persons

In line with the disclosure requirements under the Corporate Governance Guidelines of IRDAI, the details in respect of remuneration of Managing Director \& Chief Executive Officer (MD \& CEO) and KMPs are as follows:

| Particulars |  |  |  | (₹ in million) |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2022 |  | FY 2021 |  |
|  | MD \& CEO | Other KMPs** | MD \& CEO^ | Other KMPs*\# |
| Basic | 2.38 | 77.36 | 1.79 | 68.87 |
| Allowances/Perquisites ${ }^{\text {\$ }}$ | 2.52 | 159.58 | 3.70 | 103.25 |
| Retiral Benefits | 0.59 | 14.70 | 0.56 | 19.56 |
| Bonus@ | 1.42 | 87.80 | 1.78 | 82.06 |
| Total | 6.91 | 339.44 | 7.83 | 273.75 |

* Excluding remuneration of Managing Director and Chief Executive Officer
\# KMP's are as defined under IRDAI Corporate Governance Guidelines
@ Performance linked incentive paid in FY 2021-22 and FY 2020-21 for FY 2020-21 and FY 2019-20 respectively. FY 2021 includes arrears performance linked incentive paid to Mr. Sanjeev Nautiyal pertaining to his tenure as MD \& CEO of the Company.
\$ Excluding perquisite such as furnished house, vehicle etc. provided by the Company.
^ Mr. Sanjeev Nautiyal ceased as Managing Director \& CEO w.e.f. May 8, 2020 on account of repatriation back to SBI and Mr. Mahesh Kumar Sharma inducted as Managing Director \& CEO w.e.f. May 9, 2020. The remuneration of MD\&CEO includes remuneration of Mr. Mahesh Kumar Sharma and Mr. Sanjeev Nautiyal.
During the FY 21, Performance linked incentive of ₹ 288 thousands was paid to Mr. Arijit Basu for FY 17-18 pertaining to his tenure as MD \& CEO of the Company.
(j) Payments made to group entities from the Policyholders Funds

The detail of payment made to group entities by the Company has been disclosed in Note no. 39 "Related party disclosures as per Accounting Standard 18" of Schedule 16: Significant accounting policies and notes forming part of the financial statements.
(k) Any other matters which have material impact on the financial position
There are no matters which have material impact on the financial position except those disclosed in the financial statements and notes to accounts.

## R. CEO/CFO Certification

In terms of the Listing Regulations, the certification by the Managing Director \& CEO and Chief Financial Officer on the financial statements and internal controls relating to financial reporting for the year ended March 31, 2022 has been obtained.
S. Certificate from Practicing Company Secretary

The Company has obtained a certificate from M/s. N. L. Bhatia \& Associates, Practicing Company Secretaries, confirming that none of the directors on the board of the Company have been debarred or disqualified from being appointed or continuing as directors of companies by the Securities and Exchange Board of India, Ministry of Corporate Affairs or any such other Statutory Authority.

## T. Compliance Certificate of the Secretarial

 AuditorsThe Company has annexed to this report (Annexure - V), a certificate obtained from the Secretarial Auditor, M/s. N.L. Bhatia \& Associates, Practicing Company Secretaries, regarding compliance of conditions of Corporate Governance as per Regulation 34(3) read with Schedule V of Listing Regulations.
U. Compliance with the Code of Conduct for all the Directors and Senior Management
I confirm that all Directors and members of the senior management have affirmed compliance with Code of Conduct for all the Directors and Senior Management for the year ended March 31, 2022.

## Mahesh Kumar Sharma

Managing Director \& CEO
DIN: 08740737
Date: July 28, 2022
Place: Mumbai
V. Certification for Compliance of the Corporate Governance Guidelines

I, Vinod Koyande, Company Secretary hereby certify that the Company has, for the financial year ended March 31, 2022, complied with the Corporate Governance Guidelines as prescribed by Insurance Regulatory and Development Authority of India as amended from time to time and nothing has been concealed or suppressed.

## Vinod Koyande

Company Secretary
Date: July 28, 2022
Place: Mumbai

## Annexure-I

## REMUNERATION POLICY

In pursuance of the Company's policy to attract, motivate and retain manpower in a competitive market, and in terms of the provisions of the Companies Act, 2013, the Policy on remuneration of Directors, Key Managerial Personnel and other employees has been put in place.

The Company's Remuneration Policy is guided by a reward framework and set of principles and objectives as more fully and particularly envisaged under section 178 of the Companies Act, 2013.

## Objectives of the remuneration policy:

Compensation and benefits play a critical role in every organization. A well-defined compensation and benefits system helps to attract, motivate, and retain the deserving employees for achievement of organizational objectives. The policy reflects our commitment to good corporate governance as well as sustained long-term value creation for shareholders.

## Philosophy

At SBI life we follow contribution-oriented philosophy and our compensation programs are performance-driven, emphasizing and recognizing the contributions that individual employees make to the organization. It accentuates performance-based pay, incentives, and shared responsibility for benefits. Its basic objective is to:

- be compatible with the organization's Vision and Mission,
- be externally \& internally equitable and
- ensure relationship of remuneration to performance is clear and meets appropriate performance benchmarks.
- provide to Key Managerial Personnel and Senior Management rewards linked directly to their effort,
performance, dedication and achievement relating to the Company's operations.
- retain, motivate and promote talent and to ensure long term sustainability of talented managerial persons and create competitive advantage.

While making appointment of employees for particular positions their relevant qualification, experience and expertise shall be taken into account.

## Reward Policies:

- Remuneration packages for Whole Time Directors are designed subject to the limits laid down under the Companies Act 2013 to remunerate them fairly and responsibly.
- Remuneration also aims to motivate personnel to deliver Company's Key strategies, create a strong performanceoriented environment and reward achievement of meaningful targets over the short and long term.
- Remuneration of Key Management Personnel and other senior management personnel will be with approval of the Managing Director \& CEO.


## Key Managerial Personnel and Senior Management

Appointment, remuneration, repatriation etc. of Key Management Personnel such as MD \& CEO and few other Key Functional Heads like Audit, Human Resources etc. is governed by SBI Officers' service rules as they are on Deputation from SBI.

Appointment of other Key Management Personnel \& Senior Management staff at SBI Life and their removal from services of the Company are governed by the HR policies of the Company and approved by the MD \& CEO / Board wherever applicable.

## Annexure - II

## ANNUAL REPORT ON CSR ACTIVITIES

## 1 Brief outline on CSR Policy of the Company

Corporate Social Responsibility (CSR) is about the way in which organizations meet their wider economic, social and environmental obligations towards all stakeholders and society at large. The Corporate Social Responsibility Policy of SBI Life Insurance has been designed in consonance with Companies Act, 2013 and the rules / directions made there under.

The Company primarily work towards the thematic areas of Education \& Healthcare, with focus on women, children and marginalised sections of society as far as possible. However, basis the requirements and needs of stakeholders, the Company may also undertake other CSR activities in lines with Schedule VII activities.

The Company's CSR policy is reviewed by Corporate Social Responsibility Committee (CSRC) and approved by the Board of Directors. The Board discloses the contents of such Policy in its report and also places it on the Company's website and also ensures that the activities are governed by CSR policy of the company. The CSRC, of the Board, as prescribed under the Companies Act, 2013 is responsible for over-seeing the Company's CSR program, ensuring its compliance and reporting to the Board on a timely basis. The CSRC also formulates and recommends to the Board, action plan on all CSR activities undertaken.

The annual CSR Budget would be approved by the Board on the recommendation of the CSR Committee, subject to the provisions of the Companies Act, 2013.

2 Composition of CSR Committee

| SI. No. | Name of Director | Designation/Nature of Directorship | Number of meetings of CSR Committee held during the year | Number of meetings of CSR Committee attended during the year |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Mr. Shobinder Duggal ${ }^{1}$ | Chairman, Independent Director | 5 | 4 |
| 2 | Mr. Narayan K Seshadri ${ }^{1}$ | Member, Independent Director | 5 | 5 |
| 3 | Mr. Dinesh Kumar Khara² | Member, Nominee Director | 4 | 1 |
| 4 | Dr. Tejendra M. Bhasin ${ }^{2}$ | Member, Independent Director | 1 | 1 |
| 5 | Mr. Mahesh Kumar Sharma | Member, Managing Director \& CEO | 5 | 5 |
| 6 | Mr. Ashwini Kumar Tewari ${ }^{3}$ | Member, Nominee Director | 3 | 0 |
| 7 | Mr. Sangramjit Sarangi | Member - President \& Chief Financial Officer | 5 | 5 |
| 8 | Ms Seema Trikannad | Member - EVP - Chief of Human Resources \& Management Services | 5 | 5 |

${ }^{1}$ Mr. Narayan K. Seshadri ceased as Chairman and Mr. Shobinder Duggal was appointed as Chairman w.e.f. December 24, 2021.
${ }^{2}$ Mr. Dinesh Kumar Khara ceased as member and Dr. Tejendra M. Bhasin was appointed as member w.e.f. December 24, 2021.
${ }^{3}$ Mr. Ashwini Kumar Tewari was appointed as member w.e.f. July 16, 2021.

3 Provide the web-link where Composition of CSR committee, CSR Policy and CSR projects approved by the board are disclosed on the website of the company.
4 Provide the details of Impact assessment of CSR projects carried out in pursuance of sub-rule (3) of rule 8 of the Companies (Corporate Social responsibility Policy) Rules, 2014, if applicable (attach the report).
https://www.sbilife.co.in/en/about-us/investor-relations https://www.sbilife.co.in/en/about-us/corporate-social-responsibility
: The Company takes cognizance of sub-rule (3) of rule 8 of the Companies CSR Policy Rules 2014. There are no projects for which the impact assessment report is applicable in FY 2022.

5 Details of the amount available for set off in pursuance of sub-rule (3) of rule 7 of the Companies (Corporate Social responsibility Policy) Rules, 2014 and amount required for set off for the financial year, if any

| SI. | Financial Year |
| :--- | :--- |
| No. |  |
| 1 | FY2O-21 |
|  | Total |

Amount available
for set off from
preceding financial
years (in ₹)

| Amount required <br> to be set-off for the <br> financial year, if any <br> (in ₹) |
| ---: |
| Nil |
| Nil |

6 Average net profit of the company as per section 135(5).
7 (a) Two percent of average net profit of the company as per section 135(5)
(b) Surplus arising out of the CSR projects or programmes or activities of the previous financial years.
(c) Amount required to be set off for the financial year, if any
: ₹ $1,235.70 \mathrm{Cr}$
(d) Total CSR obligation for the financial year (7a+7b-7c).
: ₹ 24.71 Cr
8 (a) CSR Amount spent/unspent for the financial year:

| Total amount spent for the Financial Year (in ₹) |  |  |  | Amount Unspent (in ₹) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Total Amount transferred to unspent CSR Account as per Section 135 (6) |  |  |  | Amount transferred to any fund specified under Schedule VII as per second proviso to Section 135 (5) |  |  |  |  |
|  |  |  |  | Amount |  | Date of transfer |  | Name of the Fund |  | Amount | Date of Transfer |  |
| 267,276,035 |  |  |  | Not Applicable |  |  |  |  |  |  |  |  |
| (b) Details of CSR amount spent against ongoing projects for the financial year |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 2 | 3 | 4 | 5 |  | 6 | 7 | 8 | 9 | 10 | 11 |  |
| SI No. Name of Project |  | Items from the list of activities in Schedule VII to the Act | Local area (Yes/ No) | Location of the Project |  | Project Duration (months) | Amount allocated for the project (in ₹)* | Amount spent in the current financial year (in ₹) | Amount transferred to the Unspent CSR <br> Account for project as per Section 135 (6) (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation through Implementing Agency |  |
|  |  | State |  | District | Name |  |  |  |  |  | CSR Registration Number |
| 1 | Support education, vocational training and holistic development of the children affected by leprosy or belonging to leprosy affected families. |  | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | West Bengal | Barrackpore | 48 | 16,103,804 | 16,103,804 | 0 | No | Udayan | CSR00001946 |
| 2 | Healthcare project ensuring healthy new life and childhood through 1000 days plus program | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Madhya <br>  <br> Rajasthan | Dhar \& Baran | 36 | 27,919,040 | 27,919,040 | 0 | No | Fight Hunger Foundation | CSR00001548 |
| 3 | Support towards higher education and holistic development of 20 underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Haryana | Sonipat | 24 | 15,855,000 | 15,855,000 | 0 | No | International Foundation for Research and Education | CSR00000712 |
|  | Total |  |  |  |  |  | 59,877,844 | 59,877,844 | 0 |  |  |  |

[^9](c) Details of CSR amount spent against other than ongoing projects for the financial year:

| 2 | 3 | 4 |  |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project | Item from the list of activities in Schedule VII to the Act | Local <br> Area <br> (Yes/ <br> No) | Location of the Project |  | Amount Spent for the Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  |  | State | District |  |  | Name | CSR Registration Number |
| Maintenance of green belt along with | Schedule VII Activity (iv) Ensuring environme | Yes | aharashtra | Mumbai | 327,716 | Yes | NA | NA | sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of water including contribution to the Clean Ganga Fund set-up by the Central Government for rejuvenation of

river Ganga.
Schedule VII Activity (i) Eradicating hunger, poverty, and
malnutrition, promoting health care including preventive malnutrition, promoting health care including preventive
health care and sanitation, including contribution to the health care and sanitation, including contribution
Swachh Bharat Kosh set-up by the Central Government
for the promotion of sanitation and making available safe drinking water
Schedule VII Activity (ii) Promoting education, including
special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects Schedule VII Activity (ii) Promoting education, including
special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects Schedule VII Activity (i) Eradicating hunger, poverty, and
malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government
for the promotion of sanitation and making available safe drinking water
$3 \begin{aligned} & \text { Support towards infrastructural } \\ & \text { development of Avvaiyar Government }\end{aligned}$
2 Support for the medical infrastructure to Kanyakumari Government College
treating Covid-19 patients in Tamil Nadu 4 Support for water facility in Sunshine
5 Support to underprivileged people with clothing
Annexure - II (Contd.)

| 1 | 2 | 3 | 4 |  | 5 | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project |  | Item from the list of activities in Schedule VII to the Act | Local <br> Area <br> (Yes/ <br> No) | Location of the Project |  | Amount Spent for the Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  | State |  | District | Name |  |  | CSR Registration Number |
| 10 | Medical aid for cancer treatment of underprivileged people |  | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Rajasthan | Jaipur | 1,742,700 | No | Bhagwan Mahaveer Cancer Hospital \& Research Center | CSR00005954 |
| 11 | Ensuring access to basic healthcare services to underprivileged people through medical mobile unit | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Jammu | Jammu | 4,107,810 | No | Bharat Sevashram Sangh | CSR00000812 |
| 12 | Support towards medical mobile van with ICU \& ventilator services | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Karnataka | Bangalore | 3,510,408 | No | CBCI Society for Medical Education | CSR00008207 |
| 13 | Providing special education to differently abled children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Karnataka | Doddaballapu- <br> ra | 489,240 | No | CBM India Trust | CSR00001156 |
| 14 | Support towards providing N95 Face Masks to COVID-19 frontline police officers working under Kerala Police Department | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Kerala | Thiruvananthapuram | 388,950 | No | Concern India Foundation | CSR00000898 |
| 15 | Healthcare support to children suffering from HIV/AIDS | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Karnataka | Dakshin Kannada | 490,000 | No | Dakshina Kannada Rural Development Society | CSR00016029 |
| 16 | Providing basic healthcare services to Undeprivileged people through Medical Mobile Unit | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | West Bengal | Hooghly, Birbhum, Nadia | 1,950,834 | No | Dakshineswar Ramakrishna Sangha Adyapeath | CSR00010037 |
| 17 | Support towards Sishu Ashray Sthal; a home away from home for cancer affected children | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Assam | Hyderabad | 3,000,000 | No | Deepsikha | CSR00002693 |


| 1 | 2 | 3 | 4 | 5 |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project |  | Item from the list of activities in Schedule VII to the Act | Local Area (Yes) No) | Location of the Project |  | Amount Spent for the Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  | State |  | District | Name |  |  | CSR Registration Number |
| 18 | Educational support of orphan/ semi orphan children suffering with HIV |  | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Telangana | Hyderabad | 1,206,450 | No | Desire Soceity | CSR00002465 |
| 19 | Providing Kidney Dialysis machines to government Hospital to ensure coninued medical services to underprivileged people | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Uttar Pradesh | Lucknow | 1,254,400 | No | Fairfax India Charitable Foundation | CSR00005441 |
| 20 | Support towards medical treatment of underprivileged children suffering from Congenital Heart Disease | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Multiple States | Bangalore | 7,000,000 | No | Genesis Foundation | CSR00001713 |
| 21 | Support for the COVID 19 frontline soldiers, CISF at Biju Pattnayak Airport, Bhubaneswar, Odisha through Gram Utthan | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Odisha | Bhubneswar | 60,900 | No | Gram Utthan | CSR00000041 |
| 22 | Support towards vaccination on wheels | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Delhi | Delhi | 452,000 | No | Growdiesel Climate Care Council | CSR00003489 |
| 23 | Support for medical treatment of underprivileged children | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Telangana | Hyderabad | 490,000 | No | Heal A Child Foundation | CSR00001683 |
| 24 | Women empowerment through skill training | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Uttar Pradesh | Moradabad | 499,167 | No | International Centre for Women and Child | CSR00000278 |
| 25 | Support towards providing scholarship for higher education to underprivileged students | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Haryana | Sonipat | 9,650,000 | No | Internationa Foundation for Research and Education | CSR000000712 |

Annexure - II (Contd.)

| 1 | 2 | 3 | 4 |  |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project |  | Item from the list of activities in Schedule VII to the Act | Local <br> Area <br> (Yes/ <br> No) | Location of the Project |  | Amount Spent for the Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  | State |  | District | Name |  |  | CSR Registration Number |
| 26 | Support towards providing quality education 286 underprivileged children |  | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Tamil Nadu | Coimbatore, Cuddalore, Dharmapuri, Erode, Nagercoil, Salem, Tuticorin and Villupuram | 6,650,616 | No | Isha Education | CSR00002614 |
| 27 | Support to police force in preventing the spread of Covid-19 at Jaggnath Temple, Puri | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Odisha | Puri | 84,203 | No | Kalinga Kusum Foundation | CSR00004313 |
| 28 | Shikshaantra Plus - Initiative to improve quality of education in government schools | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Punjab | Ludhiana | 1,263,300 | No | Kinship for Humanitarian Social and Holistic Intervention in India | CSR00001135 |
| 29 | Support for providing one unit SLE 1000 adaptive nCPAP System | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Uttar Pradesh | Lucknow | 448,000 | No | Late S C Trivedi Memorial Trust Hospital | CSR00021593 |
| 30 | Project Anando - Quality education to underprivilleged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Odisha | Angul | 2,179,390 | No | Light of Life Trust | CSR00000156 |
| 31 | Support towards screening camps for early detection of disability amongst children | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Telangana | Hyderabad | 480,000 | No | MANASA | CSR00020733 |
| 32 | Remedial and supplementary education for underprivileged tribal children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Odisha | Mayurbhanj | 1,488,074 | No | Mauna Dhwani Foundation | CSR00007025 |
| 33 | Providing essential medical equipment to ensure uninterrupted medical services to underprivileged people | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | West Bengal | Midnapore | 1,339,300 | No | Midnapore Rotary Trust | CSR00009739 |


| 1 | 2 | 3 | 4 |  |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project |  | Item from the list of activities in Schedule VII to the Act | Local Area (Yes/ No) | Location of the Project |  | Amount Spent for the Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  | State |  | District | Name |  |  | CSR Registration Number |
| 34 | Support for special education and therapy to children with multiple disablity with vision impairment |  | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Maharashtra | Mumbai | 4,979,400 | No | Muskan Foundation for People With Multiple Disabilities | CSR00002114 |
| 35 | Supporting education of 40 underprivileged girls | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Bihar | Patna | 2,809,000 | No | Nai Dharti | CSR00000078 |
| 36 | Ensuring access to education to visually impaited children and adults | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Delhi | Delhi | 2,268,353 | No | National Association for Blind | CSR00000523 |
| 37 | Developing Bird Attracting MiyawakiHigh Density Native Forest at Sanjay Gandhi National Park | Schedule VII Activity (iv) Ensuring environmental sustainability, ecological balance, protection of flora and fauna, animal welfare, agroforestry, conservation of natural resources and maintaining quality of soil, air and water including contribution to the Clean Ganga Fund set-up by the Central Government for rejuvenation of river Ganga. | Yes | Maharashtra | Thane | 8,227,593 | No | Nature Forever Society | CSR00002915 |
| 38 | Support towards education and holistic development of underprivileged girls | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Delhi | Delhi | 8,498,226 | No | Onyva Trust | CSR00001192 |
| 39 | Support for holistic development and high quality education of slum children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Karnataka | Bangalore | 23,959,090 | No | Parikrma Humanity Foundation | CSR00000519 |
| 40 | Ensuring access to basic healthcare services to underprivileged people through general ambulance | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Odisha | Malkangiri | 590,494 | No | People's United for Social Participation and Awareness Centre | CSR00012323 |
| 41 | Financial Literacy and skill development program | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Uttar Pradesh | Rae Bareli | 2,346,750 | No | Pipal Tree Foundation | CSR00002101 |
| 42 | Quality education of underprivileged rural children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Tamil Nadu | Theni | 21,615,799 | No | Reaching The Unreached | CSR00001507 |
| 43 | Providing free eye surgeries to underprivileged people | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Odisha | Bhubneswar | 3,500,000 | No | RIHF ROTARY CLUB BBSR ROYAL EYE CARE CENTRE TRUST | CSR00024117 |


| 1 | 2 | 3 | 4 |  |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SI. No Name of the Project |  | Item from the list of activities in Schedule VII to the Act | Local <br> Area <br> (Yes/ <br> No) | Location of the Project |  | Amount <br> Spent for the <br> Project (in ₹) | Mode of Implementation Direct (Yes/No) | Mode of Implementation -Through Implementing Agency |  |
|  |  | State |  | District | Name |  |  | CSR Registration Number |
| 44 | Providing digital classrooms at Government High School |  | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Telangana | Hooghly, Birbhum, Nadia | 1,265,250 | No | Rotary club of Jubilee Hills Charitable Trust | CSR00003064 |
| 45 | Installation of Oxygen Generator Plant in Greater Chennai Police Hospital | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Tamil Nadu | Chennai | 3,669,848 | No | Rotary Club of Madras East Trust | CSR00001243 |
| 46 | Support special education and holistic development of the children with special needs (Cerebral Palsy) | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Odisha | Keonjhar | 6,773,147 | No | Sadbhabana | CSR00010243 |
| 47 | Support towards empowering women and youth from Sahariya Tribe | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Rajasthan | Baran | 2,472,784 | No | Sankalp Society | CSR00001563 |
| 48 | Support towards installation of mini Science Centers in government schools | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Bihar | Gaya | 4,646,250 | No | Seva Sahayog Foundation | CSR00000756 |
| 49 | Shoshit Samadhan Kendra - Education to 100 children from Musahar community | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Bihar | Patna | 4,578,511 | No | Shoshit Seva Sangh | CSR00003110 |
| 50 | CSR Approval to Swami Parijanashram Educational \& Vocational Centre for the Handicapped with necessary infrastucture support to ensure safe environment for continued education | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Maharashtra | Thane | 1,977,335 | No | Shree Trust | CSR00006392 |
| 51 | Quality education of 700 underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Jammu, Chhatisgarh, Assam, Tripura | Jammu, Rajnandgaon, Goalpara, West Tripura | 3,607,340 | No | Smile Foundation | CSR00001634 |
| 52 | Quality education to tribal underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Odisha | Kandhamal | 137,245 | No | Social Welfare <br> Agency and Training Institute | CSR00010080 |
| 53 | Project Unnati - Education to underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Uttarakhand | Nainital | 1,280,288 | No | SOS childrens village of india | CSR00000692 |


| 1 | 2 | 3 | 4 |  |  | 6 | 7 |  | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Item from the list of activities in Schedule VII to the | Local Area | Location | e Project | Amount | Mode of | Mode of Implem Implemen | entation -Through ing Agency |
|  |  |  | (Yes/ No) | State | District | Project (in ₹) | /No) | Name | CSR Registration Number |
| 54 | Supporting ambulance to ensure access to healthcare services to underprivileged people residing in remote areas in emergency situations | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Maharashtra | Mumbai | 2,402,786 | No | Sri Chaitanya Seva Trust | CSR00001017 |
| 55 | Gift of Vision project - providing free eye surgeries to underprivileged people | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | $\begin{aligned} & \text { "Punjab, } \\ & \text { Uttar } \\ & \text { Pradesh" } \end{aligned}$ | Ludhiana, Kanpur | 4,500,000 | No | Sri Kanchi Kamakoti Medical Trust | CSR00003159 |
| 56 | Support for critical medical equipment to operate underprivileged children suffering with Congenital Heart Disease | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Chhatisgarh | Raipur | 1,900,000 | No | Sri Sathya <br> Sai Health \& Education Trust | CSR00001048 |
| 57 | Support for special education of children with hearing impairment | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Maharashtra | Mumbai | 3,009,052 | No | Stephen High School for the Deaf \& Aphasic | CSR00002453 |
| 58 | Support for early intervention and therapeutic aid to children with hearing impairment | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Maharashtra | Mumbai | 3,180,683 | No | Stephen High School for the Deaf \& Aphasic | CSR00002453 |
| 59 | Education sponsorship to underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Delhi | Delhi | 480,047 | No | Sunshine Society | CSR00009640 |
| 60 | Support for medical equipment for early detection and diagnosis of Glucomia | Schedule VII Activity (i) Eradicating hunger, poverty, and malnutrition, promoting health care including preventive health care and sanitation, including contribution to the Swachh Bharat Kosh set-up by the Central Government for the promotion of sanitation and making available safe drinking water | Yes | Odisha | Sambal pur | 450,000 | No | Vision India | CSR00006853 |
| 61 | Support to inclusive school for underprivileged children | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | West Bengal | 24 Pargana | 1,252,800 | No | Voice of the World | CSR00003390 |
| 62 | Support for special educating and empowering children with intellectual disability | Schedule VII Activity (ii) Promoting education, including special education and employment enhancing vocation skills especially among children, women, elderly and the differently abled and livelihood enhancement projects | Yes | Tamil Nadu | Madurai | 4,801,897 | No | YMCA | CSR00001546 |

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Annexure - II (Contd.)
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In case of creation or acquisition of capital asset, furnish the details relating to the asset so created or acquired through CSR spent in the financial
year (asset-wise details).

| SI. | Date of creation or <br> acquisition of capital <br> assets | Amount of <br> CSR spent for <br> creation or <br> acquisition of <br> capital asset. |
| :--- | :--- | ---: |
| 1 | June 3, 2021 to | $3,669,848$ |

A 6, Avvaiyar Government Girls Higher Secondary,
Dharmapuri -636702
Kanyakumari Government College, Nagercoil, Tamil Nadu - 629201
Balrampur Hospital, Golagnaj, Lucknow, Uttar
Pradesh -226018
Sri Sathya Sai Sanjeevani Hospital, Sector 2, Atal Sunshine English School, Dirang, Arunachal Pradesh
50, D D Mondal Ghat Road, Dakhineswar, Kolkata - 700076
St. John Medical College \& Hospital, Sarjapur Road,
Government High School, Filmnagar, Hyderabad -
Government High School, Filmnagar, Hyderabad
500096
Midnapore Rotary Eye Hospital, Burdge Town,
Pachim Medinipur - 721101
Sector 5, R K Puram, New Delhi - 110022
Odisha Sambalpur Trilochan Netralay, Fatak, Sambhalpur -768004
Sector H, Aliganj, Near Kendriya Bhavan, Lucknow-
226024
instrument Table MIT
SLE 1000 adaptive nCPAP System Uttar Pradesh Lucknow display, server
LP407/36 CNG
Medical infrastructure: Non Contact Tonnometer, Motorised November 12, 2021
March 23, 2021
March 24, 2021 Opthalmascope, Pace Maker,
Fiber Opticlarignoscope etc.
Kidney Dialysis Machines
Medical equipments: Xenon
Headlight
Type B Medical Mobile Van
Force Traveler T1 Ambulanc
Digital classroom with interactive display, server and other
Medical Equipment: Haematology W. Bengal Midnapore
Medical Equipment: Haematology
analyser \& Biochemistry analyzer
Mini bus -Starbus 24+D
LP407/36 CNG
Rotary club of Jubilee
Hills Charitable Trust
MIDNAPORE ROTARY
TRUST
National Association for
Blind
Vision India Trust Hospital

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Annexure - II (Contd.)
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| $\begin{aligned} & \text { SI. } \\ & \text { No } \end{aligned}$ | Date of creation or acquisition of capital assets | Amount of CSR spent for creation or acquisition of capital asset. | Details of the entity or public authority or beneficiary under whose name such capital asset is registered, their address etc. | Name of Asset | Location of Asset |  | Complete Address |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | State | District |  |
| 14 | May 04, 2022 | 2,402,786 | Sri Chaitanya Seva Trust | Force Ambulance | Maharashtra | Mumbai | Bhaktivedanta Hospital, Sector 1, Shrishti Complex, Mira Road, Thane - 401107 |
| 15 | March 25, 2022 to March 30, 2022 | 4,646,250 | Seva Sahayog Foundation | Mini Science kit | Bihar | Gaya | "UHS Sonash, Khizarsarai, Gaya- 824233, Bihar UHS, Shadipur, Manpur, Gaya- 823002, Bihar UHS Punnakala, Gaya-824209, Bihar UHS Nagwa, fatehpur, Gaya- 824232, Bihar Musalla, Mohanpur, Gaya- 824201, Bihar UHS Karubigha, Nimchak Bathani, Gaya-823311, Bihar UHS-Chiralla, Blaganj, Gaya-804403, Bihar UHS- Bitho, Gaya-823003, Bihar UHS Birhut, Bodhgaya, Gaya-823004, Bihar UMS-Ballyari, Aamas, Gaya-824219, Bihar" |
| 16 | March 31, 2022 | 490,494 | People's United for Social Participation and Awareness Centre | General Ambulance (Maruti ECCO) | Odisha | Malkangiri | Mallikeswar Colony(Near Satsang Bihar), Sukma Road, PO Malkangiri,Pin-764045,Dist-Malkangiri, Odisha |

11 Specify the reason(s), if the company has failed to spend two per cent of the average net profit as per section 135(5). Not Applicable
Shobinder Duggal
Chairman - CSR Committee
DIN: 00039580
Mahesh Kumar Sharma
Managing Director \& CEO
Place: Mumbai
Date: July 28,2022

## Annexure - III

## SECRETARIAL AUDIT REPORT

 FORM NO. MR-3FOR THE FINANCIAL YEAR ENDED MARCH 31, 2022
[Pursuant to section 204(1) of the Companies Act, 2013 and Rule No. 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To,
The Members,

## SBI Life Insurance Company Limited

Natraj, M.V. Road \& Western Express Highway Junction, Andheri (East), Mumbai - 400069

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by SBI Life Insurance Company Limited [CIN: L99999MH2000PLC129113] (hereinafter called "the Company"). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the financial year ended March 31, 2022 complied with the statutory provisions listed hereunder and also that the Company has proper Board processes and compliance mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the financial year ended March 31, 2022 according to the provisions of:
i. The Companies Act, 2013 (the Act) and the Rules made there under;
ii. The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the Rules made thereunder;
iii. The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
iv. Foreign Exchange Management Act, 1999 ("FEMA") and the Rules and Regulations made thereunder to the extent applicable;
v. The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act'):-
a. The Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015;
b. The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
c. The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015;
d. The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009; during the period under review not applicable to the Company
e. Securities and Exchange Board of India (Share Based Employee Benefits) Regulations, 2014 and Securities and Exchange Board of India (Share Based Employee Benefits and Sweat Equity) Regulations, 2021;
f. The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; (Not applicable to the Company during the audit period)
g. The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act and dealing with client; (Not applicable to the Company during the audit period)
h. The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009; (Not applicable to the Company during the audit period)
i. The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998; (Not applicable to the Company during the audit period)
Amongst the various laws which are applicable to the Company, following are the laws which are specifically applicable to the Company:

1. Insurance Act, 1938 (amended till date) and Insurance Rules, 1939;
2. Insurance Regulatory and Development Authority Act 1999, and Rules \& Regulation, Circular and Notifications etc issued by the IRDAI there under;
3. Prevention of Money Laundering Act (PMLA), 2022 and Anti-Money Laundering Regulation issued by IRDAI and various Circulars and Guidelines thereunder;
4. The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.
5. All the relevant Circulars, Notifications, Regulations and Guidelines issued by Insurance Regulatory and Development Authority of India.

We have also examined compliance with Secretarial Standards issued by The Institute of Company

## Annexure - III (Contd.)

Secretaries of India (ICSI) with respect to board and general meetings

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.
We further report that the Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all Directors to schedule the Board and Committee Meetings. Agenda and detailed notes on agenda were sent adequately in advance of the meetings, in case of less than seven days the Company has taken shorter notice consent from Directors / Members of the Board / Committees, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

Majority decision is carried through while the dissenting members' views are captured and recorded as part of the minutes where applicable. All the decisions taken in the Board meetings and Committees were passed unanimously including the resolutions passed through circulation and with the requisite majority in General Meetings.
We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, Rules, Regulations
and Guidelines. All the notices and orders received by the Company pursuant to the above Laws Rules, Regulations and Guidelines has been adequately dealt with/ duly replied/ complied with.

We further report that during the audit period the following activities took place in the Company in pursuance of the above referred laws, rules, regulations, guidelines, standards, etc.
a) The Nomination \& Remuneration Committee at their meeting held on July 26, 2021 had approved the grant of $7,97,850$ stock options at a price of INR 1,031.10 per option to the eligible employees of the Company under the Employee Stock Option Plan - 2018.
b) During the year the Stakeholder's Relationship Committee allotted 2,99,654 shares to the eligible employees under the Employee Stock Option Plan - 2018.

For M/s. N. L. Bhatia \& Associates
Practising Company Secretaries UIN: P1996MH055800
UDIN: F005436D000465995

## Bharat R. Upadhyay

Partner
FCS No: 5436

Place: Mumbai
Date: June 06, 2022

C P No.: 4457
Peer Review No.: 700/2020

Note: This Report is to be read with our letter of even date which forms an integral part of this report.

To,
The Members,

## SBI LIFE INSURANCE COMPANY LIMITED

Our report of even date is to be read along with this letter

1. Maintenance of Secretarial record is the responsibility of the Management of the Company. Our responsibility is to express an opinion on these Secretarial Records based on our audit.
2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in the Secretarial records. We believe that the processes and practices, we have followed provide a reasonable basis for our opinion.
3. We have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
4. Where ever required, we have obtained the Management representation about the compliance of Laws, Rules and Regulations and happening of events etc.
5. The compliance of the provisions of Corporate and other applicable Laws, Rules, Regulations, standards is the responsibility of the Management. Our examination was limited to the verification of procedures on test basis.
6. The Secretarial Audit report is neither an assurance as to the future viability of the Company nor the efficacy or effectiveness with which the Management has conducted the affairs of the Company.

For M/s. N. L. Bhatia \& Associates
Practising Company Secretaries
UIN: P1996MH055800

Bharat R. Upadhyay
Partner
UDIN: F005436D000465995
FCS No: 5436

Place: Mumbai
Date: June 06, 2022

CP No.: 4457
P/R No.: 700/2020

## Annexure - IV

## Form No. MGT-9

## EXTRACT OF ANNUAL RETURN

as on the financial year ended on March 31, 2022
[Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies
(Management and Administration) Rules, 2014]

## I. Registration and other details:

| 1. | CIN | L99999MH2000PLC129113 |
| :---: | :---: | :---: |
| II. | Registration Date | October 11, 2000 |
| III. | Name of the company | SBI Life Insurance Company Limited |
| IV. | Category of the Company | Life Insurance Company |
| $V$. | Address of the Registered office and contact details | Natraj, M. V. Road, <br> Western Express Highway Junction, Andheri (East), Mumbai - 400069 <br> Tel.: +91 2261910000 <br> Fax: +91 2261910517 <br> Website: www.sbilife.co.in |
| VI. | Whether listed company | Yes |
|  | Name, Address and Contact details of Registrar and Transfer Agent, if any | M/s. KFin Technologies Limited <br> Selenium Tower B, Plot Nos. 31 \& 32, <br> Financial District, Nanakramguda, <br> Serilingampally Mandal, Hyderabad, Rangareddi, Telangana, <br> India - 500032 <br> Tel: $(9140) 23311968$ <br> Fax: (91 40) 23420184 |

II. Principal Business Activities of the Company:

All the business activities contributing $10 \%$ or more of the total turnover of the company shall be stated:-

| SI. <br> No. | Name and Description of main products / services | NIC Code of the <br> Product/service | \% to total turnover of <br> the company |
| :--- | :--- | :--- | :--- | :--- |
| 1 | Life insurance | 65110 | $100 \%$ |

III. Particulars of Holding, Subsidiary and Associate Companies:

| $\begin{aligned} & \text { SI. } \\ & \text { No } \end{aligned}$ | Name and Address of the Company | CIN/GLN | Holding/ Subsidiary/ Associate | \% of Shares Held | Applicable Section |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | State Bank of India <br> State Bank Bhavan, Madame Cama Road, Nariman Point, Mumbai - 400021. | NA | Holding Company | 55.48 | 2(46) |

IV. Share Holding Pattern (Equity Share Capital Breakup as percentage of Total Equity) i. Category-wise Share holding

|  | No. of Shares held at the beginning of the year |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Category of Shareholders | Demat | Physical | Total | $\begin{gathered} \% \text { of total } \\ \text { shares } \end{gathered}$ |

A. Promoters
(1) Indian
a) Individual/ HUF
b) Central Govt
c) State Govt(s)
d) Bodies Corp.
e) Banks / FI
Sub-total (A) (1):-
(2) Foreign
a) NRIs-Individuals
b) Other-Individuals
c) Bodies Corp.
e) Any Other...
Sub-total (A) (2):B. Public Shareholding
(1) Institutions
a) Mutual Funds and AIF
b) Banks / FI
Central Govt
e) Venture Capital Funds
f) Insurance Companies
g) Flls Venture Capital Funds
Sub-total (B)(1):-
(2) Non- Institutions

| Category of Shareholders | No. of Shares held at the beginning of the year |  |  |  | No. of Shares held at the end of the year |  |  |  | \% change during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Demat | Physical | Total | $\begin{gathered} \% \text { of total } \\ \text { shares } \end{gathered}$ | Demat | Physical | Total | $\begin{array}{r} \% \text { of total } \\ \text { shares } \end{array}$ |  |
| a) Bodies Corp. |  |  |  |  |  |  |  |  |  |
| i. Indian | 4,030,536 | 0 | 4,030,536 | 0.40 | 4,979,304 | 0 | 4,979,304 | 0.50 | 0.10 |
| ii. Overseas |  | - |  |  | 18 | 0 | 18 | 0.00 | 0.00 |
| b) Individuals |  |  |  |  |  |  |  |  |  |
| i. Individual shareholders holding nominal share capital upto ₹ 1 lakh | 21,289,269 | 5 | 21,289,274 | 2.13 | 20,894,940 | 5 | 20,894,945 | 2.09 | (0.04) |
| ii. Individual shareholders holding nominal share capital in excess of ₹ 1 lakh | 3,577,690 | 0 | 3,577,690 | 0.36 | 3,861,374 | 0 | 3,861,374 | 0.39 | 0.03 |
| c) Others (specify) |  |  |  |  |  |  |  |  |  |
| i. NBFCs Registered with RBI | 30,000 | 0 | 30,000 | 0.00 | 4,500 | 0 | 4,500 | 0.00 | 0.00 |
| ii. Clearing Members | 639,845 | 0 | 639,845 | 0.06 | 310,691 | 0 | 310,691 | 0.03 | (0.03) |
| iii. Foreign Bodies | 15,100,000 | 0 | 15,100,000 | 1.51 | 15,100,000 | 0 | 15,100,000 | 1.51 |  |
| iv. Foreign Nationals | - | - | - | - | - | - | - |  | - |
| v. Non-Resident Indians | 980,720 | 0 | 980,720 | 0.10 | 944,189 | 0 | 944,189 | 0.09 | 0.00 |
| vi. NRI Non-Repatriation | 403,427 | 0 | 403,427 | 0.04 | 511,903 | 0 | 511,903 | 0.05 | 0.01 |
| vii. Trusts | 2,109,926 | 0 | 2,109,926 | 0.21 | 210,152 | 0 | 210,152 | 0.02 | (0.19) |
| viii. Qualified Institutional Buyer | 20,341,721 | 0 | 20,341,721 | 2.03 | 32,352,394 | 0 | 32,352,394 | 3.23 | 1.20 |
| Sub-total (B)(2):- | 68,503,134 | 5 | 68,503,139 | 6.85 | 79,132,091 | 5 | 79,132,096 | 7.91 | 1.07 |
| Total Public Shareholding (B)=(B)(1)+ (B)/2) | 443,067,291 | 5 | 443,067,296 | 44.30 | 445,370,557 | 5 | 445,370,562 | 44.52 | 0.22 |
| C. Shares held by Custodian for GDRs \& ADRs | - | - | - |  | - | . | - |  |  |
| Grand Total (A)+(B)+(C) | 1,000,070,903 | 5 | 1,000,070,908 | 100.00 | 1,000,370,557 | 5 | 1,000,370,562 | 100.00 | - |

> ii. Shareholding of Promoters

| $\begin{aligned} & \text { SI } \\ & \text { no. } \end{aligned}$ | Shareholder's name | Shareholding at the beginning of the year |  |  | Share holding at the end of the year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Shares | $\%$ of total Shares of the company | \%of Shares Pledged encumbered to total shares | No. of Shares | $\%$ of total Shares of the company | $\begin{array}{r} \% \text { of Shares } \\ \text { Pledged / } \\ \text { encumbered to } \\ \text { total shares } \end{array}$ | \% change in share holding during the year |
| 1 | State Bank of India | 555,000,000 | 55.50 | Nil | 555,000,000 | 55.48 | Nil | (0.02) |
| 2 | BNP Paribas Cardif | 2,003,612 | 0.20 | Nil | - | - | Nil | (0.20) |

[^10]iv. Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):


 | $\% 000^{\circ}$ |
| :--- |
| IIN |
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| sareys | of the company

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$0.00 \%^{\wedge}$
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$\circ$
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0
0.00\%

\$ The list of top 10 shareholders is derived on the basis of PAN consolidation.
v. Shareholding of Directors and Key Managerial Personnel: Shareholding at the beginning of the year No. of shares \% of total shares
$\begin{array}{ll}\text { SI. } \\ \text { No. } & \text { Name of the Director / KMP }\end{array}$

## Mr. Mahesh Kumar Sharma, MD \& CEO

1 At the beginning of the year
2 Date wise increase / decrease in shareholding during the year specifying the reasons for increase / decrease

3 At the end of the year
Mr. Sangramjit Sarangi, Chief Financial Officer
1 At the beginning of the year
2 Date wise increase / decrease in share holding during the year specifying the reasons for increase /
777
1 At the beginning of the year
2 Date wise increase / decrease in share holding during the year specifying the reasons for increase /
777 decrease

3 At the end of the year
Mr. Vinod Koyande, Company Secretary
At the beginning of the year
Date wise increase / decrease in share holding during the year specifying the reasons for increase
decrease
3 At the end of the year

[^11]
## Annexure - IV (Contd.)

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment
(Indebtedness at the beginning of the financial year
i. Principal Amount
ii. Interest due but not paid
iii. Interest accrued but not due
Total (i+ii+iii)

| Change in Indebtedness during the financial year |
| :--- |
| Addition / Reduction |


| Net Change |
| :--- |
| Indebtedness at the end of the financial year |
| deposits |

i. Principal Amount
ii. Interest due but not paid
iii. Interest accrued but not due
Total (i+ii+iii)
VI. Remuneration of Directors and Key Managerial Personnel
A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

${ }^{1}$ Includes performance linked incentives paid in FY 2021-22 for FY 2020-21.
B. Remuneration to other directors:

| Sr. No. | Particulars of Remuneration |  |  |  |  |  |  | (₹'000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Name of Directors |  |  |  |  |  | Total |
|  |  | Mr. Deepak Amin | Ms. Joji Sekhon Gill ${ }^{1}$ | Mr. <br> Narayan K. Seshadri | Mr . <br> Shobinder Duggal | Dr.Tejendra M. Bhasin | Ms. Usha Sangwan |  |
| 1. | Independent Directors |  |  |  |  |  |  | 13,075 |
|  | - Fee for attending board committee meetings | 2,525 | 675 | 3,550 | 3,025 | 2,150 | 1,150 |  |
|  | - Commission | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | - Others, please specify | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | Total (1) | 2,525 | 675 | 3,550 | 3,025 | 2,150 | 1,150 | 13,075 |
| 2. | Other Non-Executive Directors |  |  |  |  |  |  |  |
|  | - Fee for attending board committee meetings | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | - Commission | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | - Others, please specify | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | Total (2) | NIL | NIL | NIL | NIL | NIL | NIL | NIL |
|  | Total (B) $=(1+2)$ | 2,525 | 675 | 3,550 | 3,025 | 2,150 | 1,150 | 13,075 |

[^12]
## C. Remuneration to Key Managerial Personnel other than MD/Manager/WTD

Sr.

No. Particulars of Remuneration | Key Managerial Personnel |
| :--- |

## VII. Penalties / Punishment/ Compounding of Offences:

| Type | Section of the Companies Act | Brief Description | Details of Penalty / Punishment/ Compounding fees imposed | Authority [RD / NCLT / COURT] | Appeal made, if any (give details) |
| :---: | :---: | :---: | :---: | :---: | :---: |

A. Company

> Penalty
> Punishment
> Compounding
B. Directors

Penalty
Punishment
Compounding
C. Other Officers in default

Penalty
Punishment
Compounding

## Annexure - V

## TO THE MEMBERS OF SBI LIFE INSURANCE COMPANY LIMITED

We have examined all the relevant records of SBI Life Insurance Company Limited ("the Company") for the purpose of certifying compliance of the conditions of the Corporate Governance under Chapter IV to the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (Listing Regulations) for the period from April 1, 2021 to March 31, 2022. We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of certification.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation process adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. This certificate is neither an audit nor an expression of opinion on the financial statement of the Company.

In our opinion and to the best of our information and according to the explanations and information furnished to us, we certify that the Company has complied with all the conditions of Corporate Governance as stipulated in the said Listing Regulations.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For M/s. N. L. Bhatia \& Associates
Practising Company Secretaries
UIN: P1996MH055800
UDIN: F005436D000466149

Bharat R. Upadhyay
Partner
Date: June 06, 2022
FCS: 5436
Place: Mumbai.

## Business Responsibility Report

## SECTION A: GENERAL INFORMATION ABOUT THE COMPANY

| 1. Corporate Identity Number (CIN) of the Company | L99999MH2000PLC129113 |
| :---: | :---: |
| 2. Name of the Company | SBI Life Insurance Company Limited |
| 3. Registered address | "Natraj" M.V. Road \& Western Express Highway Junction, Andheri (East), Mumbai - 400069 |
| 4. Website | www.sbilife.co.in |
| 5. E-mail id | vinod.koyande@sbilife.co.in |
| 6. Financial Year reported | 2021-22 |
| 7. Sector(s) that the Company is engaged in (industrial activity code-wise) | 65110 |
| 8. List three key products/services that the Company manufactures/provides (as in balance sheet) | The Company offers a wide range of 34 individual and 6 group products across categories like savings, protection, retirement, pension, health, etc. |
| 9. Total number of locations where business activity is undertaken by the Company | The Company has Pan-India presence though a vast network of 952 offices as on March 31, 2022. |
|  | Additionally, we have distribution touch points through several tie-ups comprising of 64 partners, 114 brokers and 146,057 Life Mitras i.e. individual life insurance agents. |
| (a) Number of International Locations (Provide details of major 5) | The Company does not have any International Locations/ Branches. |
| (b) Number of National Locations | The Company have pan-India presences though a vast network of 952 offices as on March 31, 2022. |
| 10. Markets served by the Company - Local/State/National/ International | The Company serves customer across India. |

## SECTION B: FINANCIAL DETAILS OF THE COMPANY

1. Paid up Capital (INR)
2. Total Turnover (INR)
3. Total profit after taxes (INR)
4. Total Spending on Corporate Social Responsibility (CSR) as percentage of profit after tax (\%)
5. List of activities in which expenditure in 4 above has been incurred:-
₹ $1,000.37 \mathrm{Cr}$
₹ $58,759.64 \mathrm{Cr}$
₹ $1,506.00 \mathrm{Cr}$
₹ 26.73 Cr or approximately $2 \%$ of the average net profit of last three years has been spent towards CSR activities in FY 2021-22.
The CSR efforts of the company have been focused majorly on providing education to the economically disadvantaged children, supporting preventive healthcare and wellness, rural development and environmental upgrade. The company continues to remain focused on improving the quality of life and serving communities through CSR.
The budget for the Company's CSR spends for FY 2021-22 was ₹ 24.71 Cr, which was equivalent to $2 \%$ of average net profit of last 3 years computed in accordance with Section 135 of the Companies Act, 2013. The actual spend for CSR was ₹ 26.73 Cr . Details of the Company's CSR activities are provided in the 'Corporate Social Responsibility' section of the Annual Report for FY 2021-22.

## SECTION C: OTHER DETAILS

1. Does the Company have any Subsidiary Company/ Companies?

No
2. Do the Subsidiary Company/Companies participate in the BR Initiatives of the parent company? If yes, then indicate the number of such subsidiary company(s)
Not applicable
3. Do any other entity/entities (e.g. suppliers, distributors etc.) that the Company does business with; participate in the BR initiatives of the Company? If yes, then indicate the percentage of such entity/entities? [Less than 30\%, 30-60\%, More than 60\%]

No

## Business Responsibility Report (Contd.)

## SECTION D: BUSINESS RESPONSIBILITY (BR) INFORMATION

## 1. Details of Director/Directors responsible for BR

a) Details of the Director/ Directors responsible for implementation of the BR policy/policies

1. DIN Number - 08740737
2. Name - Mr. Mahesh Kumar Sharma
3. Designation - Managing Director and Chief Executive Officer
b) Details of the BR head

| No. | Particulars | Details |
| :--- | :--- | :--- |
| 1 | DIN Number (if applicable) | NA |
| 2 | Name | Mr. Sangramjit Sarangi |
| 3 | Designation | President \& Chief Financial Officer |
| 4 | Telephone number | O22-6191 O281 |
| 5 | e-mail id | sangramjit.sarangi@sbilife.co.in |

2. Principle-wise (as per NVGs) BR Policy/policies
a) Details of compliance (Reply in $\mathrm{Y} / \mathrm{N}$ )

| No. | Questions | P1 | P2 | P3 | P4 | P5 | P6* | P7* | P8 | P9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Do you have a policy/ policies for.... | Y | Y | Y | Y | Y | N | N | Y | Y |
| 2 | Has the policy being formulated in consultation with the relevant stakeholders? | Y | Y | Y | Y | Y | - | - | Y | Y |
| 3 | Does the policy conform to any national / international standards? If yes, specify? (50 words) | Y | Y | Y | Y | Y | - | - | Y | Y |
| 4 | Has the policy being approved by the Board? Is yes, has it been signed by MD/ owner/ CEO/ appropriate Board Director? | Y | Y | Y | Y | Y | - | - | Y | Y |
| 5 | Does the company have a specified committee of the Board/ Director/ Official to oversee the implementation of the policy? | Y | Y | Y | Y | Y | - | - | Y | Y |
| 6 | Indicate the link for the policy to be viewed online? | Y | Y | Y | Y | Y | - | - | Y | Y |
| 7 | Has the policy been formally communicated to all relevant internal and external stakeholders? | Y | Y | Y | Y | Y | - |  | Y | Y |
| 8 | Does the company have in-house structure to implement the policy/ policies. | Y | Y | Y | Y | Y | - | - | Y | Y |
| 9 | Does the Company have a grievance redressal mechanism related to the policy/ policies to address stakeholders' grievances related to the policy/ policies? | Y | Y | Y | Y | Y | - | - | Y | Y |
| 10 | Has the company carried out independent audit/ evaluation of the working of this policy by an internal or external agency? | Y | Y | Y | Y | Y | - | - | Y | Y |

*P6 - The aspects under this principle are not substantially relevant to the Company given the nature of business. The Company constantly endeavors to undertake innovative initiatives to protect the environment. The Company is committed to keeping its environmental footprints as small as possible and has taken proactive steps to reduce direct impact of its operations on the environment.
*P7 - In taking public policy positions, the Company has not advocated/lobbied through any association.
3. Governance related to $\mathbf{B R}$
a) Indicate the frequency with which the Board of Directors, Committee of the Board or CEO to assess the BR performance of the Company. Within 3 months, 3-6 months, Annually, More than 1 year

The company is aware of its Business Responsibilities and shall review and assess initiatives periodically.
b) Does the Company publish a BR or a Sustainability Report? What is the hyperlink for viewing this report? How frequently it is published?

The Company has published the link of BR report in its Annual report for FY 2021-22. The website link of the report is https://www.sbilife.co.in/en/about-us/investor-relations/annual-reports

## SECTION E: PRINCIPLE-WISE PERFORMANCE PRINCIPLE 1

1. Does the policy relating to ethics, bribery and corruption cover only the company? Yes/ No. Does it extend to the Group/Joint Ventures/ Suppliers/ Contractors/NGOs /Others?
The Company is committed to the best practises in the areas of Corporate Governance and it committed to acting professionally, fairly and with integrity in all its dealings.
The Company has a well-defined Code of Conduct which lays down principles for every employee to act in accordance with the highest standards of personal and professional integrity, honesty, ethical and legal conduct. The Code is applicable to all Directors, Senior Management and employees of the Company.
The Company through its Whistle Blower Policy (Vigil Mechanism Policy) encourages and enables directors, employees to raise serious concerns, grievances about any unacceptable practice or any event of misconduct, irregularities, governance weaknesses, financial reporting issues within the Company.
Yes, the policy has been extended to cover vendors, channel partners and distributors as well.
2. How many stakeholder complaints have been received in the past financial year and what percentage was satisfactorily resolved by the management? If so, provide details thereof, in about 50 words or so.
We have a dedicated client relationship team which takes every care to resolve customer complaints/ grievances within stipulated timelines. Further, in order to ensure fair and unbiased resolution of grievances of the policyholders/claimants regarding claim settlement, the company formed a Claims Review Committee. Exhibiting the commitment of the Company to provide a fair resolution to the claimants' grievances in a transparent manner. The Claims Review Committee comprises of key members of top management and a Retired High Court Justice.

Total 3,607 customer complaints were received during the FY 2021-22. All these complaints have been satisfactorily resolved.

Additionally, the Company has also setup an Investor Grievance mechanism to respond to investor grievances in a timely and appropriate manner. The investor grievances are reviewed by the Board through 'Stakeholders Relationship Committee'. Total 77 Shareholders complaints were received during FY 202122, and all these have been satisfactorily resolved.

## PRINCIPLE 2

1. List up to 3 of your products or services whose design has incorporated social or environmental concerns, risks and/or opportunities.
SBI Life offers a comprehensive range of products that span across Protection, Savings Investment, Retirement, Women, Children and Health categories.

Protection business is one area where there has been an increased demand in the recent years, especially during the prolonged pandemic phase. Our protection portfolio includes SBI Life - eShield Next, SBI Life Smart Swadhan Plus, SBI Life - Smart Shield, SBI Life - Sampoorn Cancer Suraksha, SBI Life - Saral Jeevan Bima and SBI Life - Poorna Suraksha which cover the protection needs of varied segments of the society. Corona Rakshak plan helped provide timely financial coverage to the affected customers.
Arogya Shield was also launched in collaboration with SBI General Insurance offering Protection and Health insurance in one product.
In today's times, social security and an independent financial future has high prominence. SBI Life - Smart Platina Plus was recently launched, which offers long term financial freedom by providing regular guaranteed income.
Our Micro-insurance products like SBI Life - Grameen Super Suraksha and SBI Life - Grameen Bima cater to our Rural and Social Sector responsibility.
We continue to support "Pradhan Mantri Jeevan Jyoti Bima Yojana" (PMJJBY) - the flagship insurance scheme launched by Government of India as a low premium insurance cover to widen penetration of insurance in India. Currently we have insured over 2.5 Crore members under this scheme.
SBI Life - New Smart Samriddhi, SBI Life - Saral Swadhan + \& SBI Life - Saral Pension are available to the POS (Point of Sale) Channel. These are meant to address the insurance and savings needs of the lower strata of the society.
Further, with growing focus on digitization, number of internet users, growing penetration of smart phones, etc., we have launched innovative products that can be easily accessed through our digital platform. We have developed a digital platform to provide an entirely paperless new policy issuance and servicing process to our customers. This platform has also been extended to our partners and Life Mitras. This has not only helped us in improving our digital footprint but has ensured customer convenience through quick service delivery by following social distancing norms. This has led to a positive impact on the society.

## Business Responsibility Report (Contd.)

2. For each such product, provide the following details in respect of resource use (energy, water, raw material etc.) per unit of product (optional):
a) Reduction during sourcing/production/ distribution achieved since the previous year throughout the value chain?

Not applicable considering the nature of business of the Company.
b) Reduction during usage by consumers (energy, water) has been achieved since the previous year?
Not applicable
3. Does the company have procedures in place for sustainable sourcing (including transportation)?
Not applicable considering the nature of business of the Company.
a) If yes, what percentage of your inputs was sourced sustainably? Also, provide details thereof, in about 50 words or so.

Not applicable
4. Has the company taken any steps to procure goods and services from local \& small producers, including communities surrounding their place of work?
Not applicable considering the nature of business of the Company.
a) If yes, what steps have been taken to improve their capacity and capability of local and small vendors?
Not applicable
5. Does the company have a mechanism to recycle products and waste? If yes what is the percentage of recycling of products and waste (separately as $<5 \%$, $5-10 \%,>10 \%)$. Also, provide details thereof, in about 50 words or so.
As our Company is not a manufacturing Company, this point is not applicable.

## PRINCIPLE 3

1. Please indicate the Total number of employees.

As on March 31, 2022 our total employee count was 18,515 . Additionally, we have 146,057 individual insurance agents associated with us who are distributing insurance on our behalf.
2. Please indicate the Total number of employees hired on temporary/contractual/casual basis.
As on March 31, 2022 total count of contractual workers i.e. temporary staff was 904 excluding housekeeping staff, office boys etc.
3. Please indicate the Number of permanent women employees.
As on March 31, 2022, we had 3,127 permanent women employees.
4. Please indicate the Number of permanent employees with disabilities
We are an equal opportunity employer and treat all our employees at par, thus we do not specifically track number of disabled employees. Based on income tax declarations received from employees for claiming tax deduction for self-disability, the Company has 17 such employees.
5. Do you have an employee association that is recognized by management?
The Company does not have any employee association.
6. What percentage of your permanent employees is members of this recognized employee association?
Not applicable
7. Please indicate the Number of complaints relating to child labour, forced labour, involuntary labour, sexual harassment in the last financial year and pending, as on the end of the financial year.
The Company's recruitment policy does not permit any engagement of child labor, forced labor or involuntary labor. The Company also refrains from any discrimination on the basis of caste, creed, gender or religion.

The company has a policy against Sexual Harassment of Women at work place in accordance with applicable regulations. 1 case was pending at the beginning of the FY 2021-22; During the year FY 2021-22 under review, 5 sexual harassment cases were filed. Of these, all 6 cases were disposed-off during the year and appropriate actions were taken within timelines in FY 2021-22.
8. What percentage of your under mentioned employees were given safety \& skill up-gradation training in the last year?
(a) Permanent Employees -98.98\% of the total employees were given skill upgradation training in FY 21-22. 95.94\% of permanent employees have undergone more than three different trainings in FY 21-22.
(b) Permanent Women Employees - 97.91\% of the total women employees were given skill upgradation training in FY 21-22. 90.62\% of women employee have completed more than three training programs in FY 21-22.
(c) Casual/Temporary/Contractual Employees - NIL
(d) Employees with Disabilities - Total 17 employees with disabilities. 94.11\% employees with disability have undergone 3 or more trainings in Financial Year and 100\% training coverage.
Learning \& Development designs appropriate training to all employees and segments based on the identified needs. Training is imparted through classroom modules led by an instructor; web-based e-learning and mobile app. Equal focus is laid on product, process and behavioral trainings. The new LMS platform, e-Shiksha Empowered, encourages self-paced $24 \times$ 7 learning. In addition, Learning and Development facilitates On the Job trainings too in collaboration with functional departments.

We also tie-up with reputed management institutes within and outside India, avail the services of global domain experts and professional trainers besides third party service providers to impart specialized training to employees as well as distributors.
The Company accords prime importance to employee health and safety. All employees undergo periodic training on basic \& advanced fire safety including evacuation drills. Fire evacuation drills are periodically conducted for all our offices. Further employees are also periodically sensitized on fire safety norms. The Company has tie-ups with vendors to educate and demonstrate use of fire-fighting equipment. Educative mailers are circulated to all employees on Health, Safety \& Environment (HSE), natural calamities and epidemics on a regular basis.

All new employees undergo mandatory orientation sessions. Employees at junior, middle and senior levels undergo need based training programmes including management development, leadership workshops apart from functional skills programmes on product \& process knowledge. Digital knowledge repositories have also been made available to enable new hires to access key learning content on the go and on demand.
With an intention to encourage employees to acquire higher functional qualifications/certifications, the Company defined a policy to incentivize its employees for acquiring higher functional/technical qualifications.

We have an Internal Job Posting system that encourages job rotation and multi-skilling. We offer all colleagues the opportunity to take on challenging roles across a variety of functions and geographies and thereby, facilitate their career growth and success.

## PRINCIPLE 4

1. Has the company mapped its internal and external stakeholders? Yes/No
Yes, the Company has mapped its key stakeholder groups.
2. Out of the above, has the company identified the disadvantaged, vulnerable \& marginalized stakeholders?
The Company is guided as per regulations prescribed by IRDAI on a definite/certain percentage of our customized affordable insurance products to be sold to the customers in rural areas and under privileged sectors. Details of the rural and social sector obligations of the Company are provided in the Directors' Report of the Company.
The company caters to rural and under privileged sectors through microinsurance, pure risk premium products on both individual (SBI Life - Grameen Bima) and group (SBI Life - Grameen Super Suraksha). These products are designed to provide financial assistance, at nominal cost, to the families of the life assured in case of any eventuality.
The Company is also providing specific products for women segment and few products are for social security schemes as launched by the Government. The company is also managing SBI Life - Dhanrashi scheme for Delhi Government. This scheme was announced by Delhi Government to encourage birth of girl child born and facilitate completion of their education. The scheme also provides financial support to girls who are below poverty line and annual income of parents is less than ₹ 1 lakh. As per the scheme, the government will deposit the fixed sum amount of money at various stages like, on her birth, admission in the school, admission in different standard and all the money will be given to the girl when she turns age of 18 years.
3. Are there any special initiatives taken by the company to engage with the disadvantaged, vulnerable and marginalized stakeholders. If so, provide details thereof, in about 50 words or so.
SBI Life engages with vulnerable and marginalised stakeholder through various CSR initiatives across multiple states in India. In FY 21-22, SBI Life reached to more than ₹ 2 Lakhs beneficiaries belonging to underprivileged sections of society.
Education being key to personal growth and development, Company has taken various initiatives to improve education status in rural and slum communities. Access, inclusion and quality being the main thrust areas of educational program; company has reached to more than 21000 underprivileged / differently abled/ rural / girl children.
Improving the health of communities is a high priority of SBI Life. Through its regular healthcare initiatives such as sponsoring cost of treatment, providing medical equipment, improving health and nutrition status of rural / tribal children between 0-2 years of age, pregnant and lactating mother.

Please also refer Principle 2.

## PRINCIPLE 5

1. Does the policy of the company on human rights cover only the company or extend to the Group/Joint Ventures/Suppliers/Contractors/NGOs/Others?
The Company is an equal opportunity, gender neutral employer and has a zero tolerance policy towards any discrimination based on gender, religion, caste or class and strives to uphold fairness at the workplace through transparent policies, systems and processes and has instituted a structured grievance redressal mechanism to address employee concerns.
2. How many stakeholder complaints have been received in the past financial year and what percent was satisfactorily resolved by the management?
For details, kindly refer Principle 1.

## PRINCIPLE 6

1. Does the policy related to Principle 6 cover only the company or extends to the Group/Joint Ventures/ Suppliers/Contractors/NGOs/others.
This principle is not substantially relevant to the Company given the nature of its business.
2. Does the company have strategies/ initiatives to address global environmental issues such as climate change, global warming, etc? Y/N. If yes, please give hyperlink for webpage etc.
The Company constantly endeavors to undertake innovative initiatives to protect the environment. The Company has contributed towards making a greener planet by maintaining the plantations and promoting renewable energy in the states of Maharashtra, Odisha and Kerala. Thus, as part of our 'Go Green Initiative' we have adopted following practices in some of our offices:
(a) The corporate office building is a Green Building; certified by Indian Green Building Council (IGBC) to comply with efficient use of natural resources and minimal waste generation. The administrative processes are designed to ensure efficient use of natural resources. Few of the sustainable green initiatives to conserve natural resources and protect the environment are as given below.
(i) Reduction of Food Wastage: Food wastage in the cafeteria is discouraged through awareness campaign through graffiti's. Leftover food and food waste generated in our cafeteria is collected and recycled through a composter biodegradation process into organic manure of about 100 kg per month for plants in the premises.
(ii) Solar Power Generation: A feasibility study to ascertain the viability of power generation on roof top using solar panels is under way. Completion of the project will result in saving of electricity load by up to 35 percent from existing demand.
(iii) Waste Water Recycling: We have incorporated process of collecting the waste water which is available in the water dispensers' station. The water so collected is being used for in the watering of indoor plants and floor mopping. This way we have been able to conserve within the premises.

The Company is committed to keeping its environmental footprints as small as possible and has taken proactive steps to reduce direct impact of its operations on the environment.
3. Does the company identify and assess potential environmental risks? Y/N
The Company complies with applicable environmental regulations in respect of its premises and operations. The Company tries to address environmental concerns through various measures towards waste management and water management. Please refer point 2 above for more details.
4. Does the company have any project related to Clean Development Mechanism? If so, provide details thereof, in about 50 words or so. Also, if Yes, whether any environmental compliance report is filed?
The aspect outlined in this principle is not applicable to the Company given its nature of its business.
5. Has the company undertaken any other initiatives on - clean technology, energy efficiency, renewable energy, etc. $\mathrm{Y} / \mathrm{N}$. If yes, please give hyperlink for web page etc.
As mentioned in Point 2 above, the Company undertakes several measures to reduce wastage and for ensuring optimum utilization of resources.
6. Are the Emissions/Waste generated by the company within the permissible limits given by CPCB/SPCB for the financial year being reported?
Not applicable considering the nature of business of the Company.
7. Number of show cause/ legal notices received from CPCB/SPCB which are pending (i.e. not resolved to satisfaction) as on end of Financial Year.
Not applicable considering the nature of business of the Company.

## PRINCIPLE 7

1. Is your company a member of any trade and chamber or association? If Yes, Name only those major ones that your business deals with:
(a) Life Insurance Council
(b) The Federation of Indian Chambers of Commerce and Industry (FICCI)
(c) The Confederation of Indian Industry
(d) The Advertising Standards Council of India
(e) The Indian Society of Advertisers
2. Have you advocated/lobbied through above associations for the advancement or improvement of public good? Yes/No; if yes, specify the broad areas (drop box: Governance and Administration, Economic Reforms, Inclusive Development Policies, Energy security, Water, Food Security, Sustainable Business Principles, Others)
In taking public policy positions, the Company has not advocated/lobbied through any association.

## PRINCIPLE 8

1. Does the company have specified programmes/initiatives/projects in pursuit of the policy related to Principle 8? If yes details thereof.
SBI Life's CSR policy promotes inclusive development in alignment with national priorities. SBI Life's CSR initiatives focuses primarily on education and healthcare followed by environment. Through these initiatives the Company strive to support the underprivileged communities and work towards sustainable growth.
The CSR initiatives undertaken by SBI Life can be broadly categorized under-
Education

- Support towards education, nutrition and overall development of underprivileged children from the society.
- Support towards infrastructure, education and training to visually challenged, mentally \& differently abled children.
- Support towards the infrastructure development of school premises, hostels, playgrounds, classrooms, digital equipment for building smart classrooms, sanitation facilities, kitchen facilities, transport facilities to various schools in rural areas.
- Support for vocational training and skill development to people from disadvantaged sections of the society in order to enhance their livelihood opportunities.

2. Are the programmes /projects undertaken through in-house team/own foundation / external NGO/government structures/any other organization?
SBI Life's in-house team drives the CSR projects, which are executed with the help of implementing partners registered as either Trust or Society or Section 8 Company to leverage the expertise in the specific sector for more meaningful impact.
3. Have you done any impact assessment of your initiative?

There is an integrated monitoring and evaluation framework in place which is customized for various projects.
Both qualitative as well as quantitative parameters are considered while evaluating the impact of the project.
In FY 21-22, SBI Life impacted more than 2,00,000 lives across the country through its various CSR initiatives. Out of these, 21,000 were children, youth and women across 19 states who have benefitted out of the support extended by SBI Life through its educational initiatives like support in the form of educational material / sponsorship / infrastructure facilities etc. Impact evaluation of such initiatives show increased number of enrolments, enhanced academic performance of the children, improved attendance.

## Business Responsibility Report (Contd.)

Similarly, over 1,99,000 beneficiaries across 15 states had received support under heath interventions - both regular or COVID-19 relief efforts. Initiatives under health interventions are tracked for performance with indicators like patient registrations, patient's savings on the treatment, improved knowledge of patients on various health issues, etc.
4. What is your company's direct contribution to community development projects- Amount in INR and the details of the projects undertaken?
In FY 2021-22, SBI Life has contributed ₹ 26.73 Crore under various CSR initiatives, details of the contribution are listed below:

| CSR Project | Sector in which the project is covered | Project Reach | Total Amount spent in FY 21-22 ( $₹$ in Cr .) |
| :---: | :---: | :---: | :---: |
| Support for vocational training and skill development to people from disadvantaged sections of the society in order to enhance their livelihood opportunities | Education | Across 19 States | 0.58 |
| Support towards education, nutrition and overall development of underprivileged children from the society | Education |  | 13.69 |
| Support towards infrastructure, education and training to visually challenged, mentally \& differently abled children | Education |  | 3.47 |
| Support towards the infrastructure development of school premises, hostels, playgrounds, classrooms, digital equipment for building smart classrooms, sanitation facilities, kitchen facilities, transport facilities to various schools in rural areas | Education |  | 0.60 |
| Environmental Sustainability Initiatives including planting and maintenance of saplings and support towards renewable energy | Environment | Maharashtra | 0.86 |
| Support for healthcare including development of infrastructure, preventive care and treatment support for cancer and other diseases \& Covid-19 Relief efforts | Healthcare | Across 15 States | 7.54 |

5. Have you taken steps to ensure that this community development initiative is successfully adopted by the community? Please explain in 50 words, or so.
As guidelines, the implementing partner has to have minimum 3 years of experience in implementing similar projects. This ensures that partner has developed skill set in community mobilization as well as proposed activities are tested on the ground for community acceptance. Additionally, implementing partners are advised to use tools like rural participatory appraisal during need assessment to ensure community involvement from beginning. Assistance is provided to implementing partners in developing Information Education Communication (IEC) material having local community focus.
This is also supplemented by progress reports, photographs etc. documenting the involvement of the community. Implementing partners are advised to train community leaders from sustainability perspective.

Exit strategy highlighting how the ownership will be transferred to community is an integral part of the project document.

## PRINCIPLE 9

1. What percentage of customer complaints/consumer cases are pending as on the end of financial year.
All complaints received $(3,607)$ during FY 2021-22 are resolved within regulatory TAT. There is no outstanding at the end of FY 2021-22. This status puts us best in the industry. Customer complaints are received through Call Center, E-mail, SMS, WhatsApp, Company website, mobile app Easy Access and walk-in at our branch offices across the country. Customer complaint can be registered at SBI branch. SBI Bank CRM is directly integrated with our CRM for seamless flow of customer grievance for time bound resolution.
2. Does the company display product information on the product label, over and above what is mandated as per local laws? Yes/No/N.A. /Remarks (additional information)
Not applicable considering the nature of business of the Company. With respect to products and services, the Company complies with the disclosures requirements.
3. Is there any case filed by any stakeholder against the company regarding unfair trade practices, irresponsible advertising and/or anti-competitive behaviour during the last five years and pending as on end of financial year? If so, provide details thereof, in about 50 words or so.
In the ordinary course of insurance business, several customers have disputes with the Company which could result in their filing a civil suit, criminal complaint or a consumer complaint alleging deficiency of services. The Company always strives to have a cordial relationship with its customers and attempts to have an amicable settlement of the dispute but in some cases needs to pursue legal resolution of the same.
4. Did your company carry out any consumer survey/ consumer satisfaction trends?

The Company has implemented Net Promoter Score (NPS) as a management tool that is used to gauge the loyalty of a firm's customer relationships. Net Promoter Score has been deployed to conduct customer experience feedback survey across various touchpoints. These feedbacks aid in tracking, measuring \& improving the client experience effectively.

## Management Report

In accordance with the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, and circulars/guidelines issued by IRDAI thereafter, the following management report is submitted by the Board of Directors for the financial year ended March 31, 2022.

## 1. Certificate of Registration

The Company is registered with the Insurance Regulatory and Development Authority of India ('IRDAI') vide registration no. 111 dated March 29, 2001 and is carrying on the business of life insurance. We confirm that the Certificate of Registration granted by the Insurance Regulatory and Development Authority of India ('IRDAI') to enable the Company to transact life insurance business was valid as at March 31, 2022 and is in force as on the date of this report.

## 2. Statutory Dues

We certify that all relevant statutory dues payable by the Company have been generally deposited on time except those under dispute or disclosed under contingent liabilities in the notes to accounts forming part of the financial statements.

## 3. Shareholding Pattern

We confirm that the shareholding pattern of the Company is in accordance with the requirements of the Insurance Act, 1938 (amended by Insurance Laws (Amendment) Act, 2015 and Insurance Laws (Amendment) Act, 2021) ('Act') and the Insurance Regulatory and Development Authority (Registration of Indian Insurance Companies) Regulations, 2000. Further, transfer of shares during the year have been in compliance with the applicable statutory and regulatory requirement. There was no capital infusion by the promoters during the year. During the year, the Company has allotted equity shares on exercise of certain stock options granted under SBI Life Employees Stock Option Scheme 2018 ('the scheme' or 'ESOS 2018').

The shareholding pattern is available in schedule 5A which forms part of the financial statements. Further, the shareholding pattern in accordance with the SEBI (Listing Obligation and Disclosure Requirement Regulations) Requirement 2015 is available on the website of the Company (www.sbilife.co.in) and on the website of the stock exchanges i.e. NSE and BSE.

## 4. Investment of Funds

We have not directly or indirectly invested the funds of the holders of the policies issued in India in any securities outside India.

## 5. Solvency Margin

We confirm that the Company has adequate assets to cover both its liabilities and the minimum solvency margin as stipulated in Section 64VA of the Insurance Act,

1938 (as amended by the Insurance Laws (Amendment) Act, 2015 and Insurance Laws (Amendment) Act 2021) and IRDAI (Assets,Liabilities and Solvency Margins of life insurance business) regulations 2016.

The actual solvency ratios as compared to required minimum solvency ratio of 1.50 are as below:

| Particulars | March 31, 2022 | March 31, 2021 |
| :--- | ---: | ---: |
| Actual Solvency Ratio | 2.05 | 2.15 |

6. Valuation of Assets

We certify that the values of all the assets have been reviewed on the date of Balance Sheet and to best of our knowledge and belief, the amounts reflected under "Loans", "Investments" (excluding debt securities held in the Shareholders' account and non-linked Policyholders' account which are carried at weighted average amortised cost), "Agents balances", "Outstanding Premium", "Interest, Dividend and Rents outstanding", "Interest, Dividends and Rents accruing but not due", "Amount due from other persons or bodies carrying on insurance business", "Sundry Debtors", "Bills Receivable", "Cash" and the items specified under "Other Accounts" does not exceed their respective realisable or market value.

## 7. Application and Investments of Life Insurance Funds

We certify that no part of the life insurance fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 (amended by Insurance Laws (Amendment) Act, 2015 and Insurance Laws (Amendment) Act 2021), and all investments made are in accordance with IRDAI (Investment) Regulations, 2016, and orders/directions issued by IRDAI thereafter.
8. Risk Exposure and Mitigation

The Company has a comprehensive Risk Management policy covering a wide gamut of risks. The policy is reviewed on an annual basis. Together with policies on all key functions and a system of documented standard operating procedures, the Company's risk management policy ensures a robust risk management framework for its operations. The Risk Management Committee of the Board (RMC-B)) is responsible for overseeing the Company's risk management programme and for ensuring that significant risks to the Company are monitored and reported to the Board on a timely basis.

The Risk Management Committee of the Executives (RMC-E) and the Asset Liability Committee (ALCO) are jointly responsible for reviewing the risk management framework of the Company and periodically evaluating the various risk management initiatives undertaken by the Company and provide updates to the RMC-B on a regular basis.

At the apex level, the Company has the Corporate Risk Appetite statement basis which it decides the extent of risk it is willing to take in pursuance of its strategic
objectives. At the departmental/regional level, the Company has functional risk appetite statements.

## (I) Risk Mitigation Strategies

Risk mitigation strategies for major risks faced by the Company are as under:

## (a) Market Risk:

To manage the interest risk, the Company monitors the duration of assets and liabilities for different portfolios on quarterly basis. Also, expected cash-flows of the assets and liabilities are monitored closely to identify any potential re-investment risk.

Investment strategy for each line of business is laid down so that the assets are appropriately matched by the nature and duration of liabilities. A range is provided for each asset class and the investment front office team takes tactical investment decision within the stated range. The Corporate Risk Appetite is the basis on which the risk reward framework is optimised for this purpose.
All investments are made strictly in compliance to the IRDAI investment regulations issued from time to time. Market risk is monitored at the fund level and the Company level.
(b) Credit Risk:

The Company manages the credit risk through the following measures:
(i) Exposure limits for companies, groups and industries are in accordance with IRDAI (Investment) Regulations, 2016, and regulations/ orders/ directions issued by IRDAI thereafter.
(ii) Internal risk assessment and constant monitoring of the Investment Portfolio for change in credit ratings.
(iii) Limit Credit Exposure by setting a range for investments in Corporate bonds, in the context of risk reward Framework.
(iv) Counterparty risk is mitigated by placing reinsurance only with reputed and highly rated reinsurers.
(v) Counterparty credit risk under derivative transactions is mitigated through exchange of margin once MTM threshold is crossed.

## (c) Liquidity Risk:

The Company faces limited liquidity risk due to the nature of its liabilities \& business structure. The cash investment along with expected future premium from
existing business provides the liquidity to meet outgoes.
(d) Morbidity and Mortality Risk:

The Company uses the following approaches to manage its mortality and morbidity risk:
(i) Reinsurance: The Company uses a combination of surplus, quota share and catastrophe reinsurance treaties. The reinsurance treaties are reviewed and compliant with the relevant IRDAI regulations.
(ii) Experience analysis: The Company monitors the expected vs. actual mortality experience on quarterly basis and takes suitable action.
(iii) Repricing: The Company reserves the right to review risk charges, in case of adverse experience, with appropriate IRDAI approval.
(iv) Underwriting and claims controls: Underwriting and claims policies and procedures are in place to assess and manage the risks. The Company conducts periodic reviews of both underwriting and claims procedures and policies to ascertain the mortality risk experience. The underwriting norms are generally aligned to pricing basis.
(v) Others: Various measures have been recently introduced to combat fraudulent death claims and as response to the modification of Section 45 of the Insurance Act. These include:
a) Monitoring the early claims at agent, unit manager, branch and regional level.
b) Introduction of risk-based underwriting through claim analysis.
(e) Persistency Risk:

The persistency risk is managed with the following approaches:
(i) Experience analysis: The Company conducts its experience analysis quarterly to ensure that corrective action can be initiated at the earliest opportunity and that assumptions used in product pricing and embedded value are in line with experience.
(ii) Product features: The Company uses features like bonuses, guaranteed additions and additional allocation of units to encourage policyholders to
continue with the policy. However, such features are included strictly in compliance with the IRDAI product regulations issued from time to time.
(iii) Service initiatives: The Company uses a combination of proactive and reactive interventions to manage persistency. The interventions could include sending communication via different media like email, mailers, SMS to customers and distributors, reminders and telephonic interviews with customers, and visits to customers. Various customer education initiatives are also taken up for this cause.
(iv) Aligning key performance areas: The Company uses different key performance areas for different levels of hierarchy in Sales and Operations to align interests and ensure adequate focus on persistency. Persistency Managers at regional level help focus on the need and requirements matching of the customers besides contributing to the renewal business.

## (f) Expense Risk:

The Company actively monitors its expense levels, which are then fed back into new product pricing, calculation of reserves and management reporting. In case of any adverse deviations between actual and planned, mitigation measures are taken.

Regular monitoring ensures that the actual expense does not vary a great deal from the budgeted expense level
(g) Operational Risk:

The Company manages its Operational Risks through-

## (i) Risk Registers

Risk Registers document the highlevel risks for all the offices based on likelihood \& impact rating. Controls in place to manage the risks are captured and rated to arrive at the residual risk.
(ii) Risk Control Self-Assessment (RCSA)

RCSA requires each business unit within the Company to identify and assess inherent risks and controls relevant to the risk. The risk events are then mapped to the existing control framework to determine the residual risk. The controls are periodically assessed for its effectiveness.
(iii) Incident reporting

The Company also has a web-based incident reporting process to collect loss incidents to track the extent of operational risk. The incident reporting tool has helped the Company in development of system based modules for operational efficiency and to prevent recurrence. Loss data records may be used to estimate the capital required for operational risk.

## (iv) Risk Control Unit (RCU)

A 'Risk Control Unit' (RCU) is in place to undertake proactive measures for detecting process gaps/ weakness so as to mitigate frauds/ leakages. Lacunae observed are addressed in consultation with the relevant stakeholder. The RCU carries out 'Risk Assessments,' reviews processes and provide inputs to mitigate risks.

## (v) Fraud monitoring

The Company takes a holistic approach to identify, measure, control and monitor Fraud risk through the Fraud prevention policy. Various measures taken in coordination with the concerned stakeholders to mitigate Fraud risk. The Company also participates in Industry forums to proactively obtain information on latest Fraud trends.
(vi) Information security

The Information Security Committee (ISC) monitors information and cyber security risks. The Company complies with relevant regulatory and statutory information security requirements and is ISO 27001 certified. To further enhance the information security, the Company periodically conducts user awareness campaigns across locations.

## (vii) Data Protection

The Company employs various data protection solutions to ensure that the data of its customers, employees, vendors and other stakeholders is appropriately handled through its life cycle. A Data Governance Framework is in the process of being formulated by the Company.
(viii) Business continuity management

The Company has requisite business continuity and disaster recovery plans
in place and is ISO 22301 certified. The Company adheres to the business continuity requirements notified by the Authority.

## (h) Regulatory Risk:

Compliance function monitors regulatory risks and has a sound compliance management and suitable monitoring mechanisms in place. Relevant regulatory requirements and clarifications are communicated to relevant business functions on a timely basis. Suitable training is imparted to ensure adherence to applicable regulations.

## (i) Reputational Risk:

The Company has a structured process for identifying and managing risks emerging from reputational and other external events. Such events are discussed in the Risk Events Monitoring committee, which meets on a quarterly basis. Events impacting the reputation are also monitored through the Corporate Risk Appetite statement.

## (j) Legal Risk:

Litigation cases are reviewed periodically by the senior management and appropriate steps are taken to adequately represent the Company in various forums.

## (k) Country Risk:

The Company is operating only in India and hence has no exposure to other country risk.

## (I) COVID-19

In view of COVID-19 pandemic, the Company has assessed the overall impact of this
pandemic on its business and financials, including valuation of assets, policy liabilities and solvency for the year ended March 31, 2022. Based on the evaluation, the Company have made an additional reserve amounting to ₹ $2,893,383$ thousands towards COVID-19 pandemic and the same has been provided for as at 31/03/2022 in the actuarial policy liability. The Company will continue to closely monitor any future developments relating to COVID-19 which may have any impact on its business and financial position.
(II) Risk Quantification, Capital Allocation and Concentration:
The Company has a mechanism to calculate risk on an economic basis. As a part of economic capital exercise, the exposure level to various risks is monitored. The Company also ensures that adequate capital is maintained to cover its risks and thereby remain solvent on an economic basis.
9. Ageing of Claims

Mortality Claims Average Settlement period for last 5 years

| Financial Year | Average Claim <br> Settlement Time <br> (in days) |
| :--- | ---: |
| FY 2022 | 6.91 |
| FY 2021 | 4.26 |
| FY 2020 | 2.76 |
| FY 2019 | 2.76 |
| FY 2018 | 3.71 |
| FY 2017 | 4.43 |

The ageing of claims* registered and not settled are as below:

## (i) Traditional Claims

| Year | Upto 30 days |  | 30 days to 6 months |  | 6 months to 1 year |  | 1 year to 5 years |  | 5 years \& above |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count | Amount | Count | Amount | Count | Amount | Count | Amount | Count | Amount |
| FY 2022 | 17,201 | 28,496 | 7,924 | 4,946 | 26 | 166 | - | - | - | - |
| FY 2021 | 19,031 | 19,200 | 6,520 | 5,961 | 52 | 69 | - | - | - | - |
| FY 2020 | 17,083 | 10,979 | 2,690 | 1,364 | 517 | 146 | 3 | 6 | - | - |
| FY 2019 | 779 | 1,002 | 2,102 | 686 | 1 | 1 | 9 | 19 | 3 | 14 |
| FY 2018 | 1,792 | 5,000 | 2,436 | 3,222 | 6 | 60 | 22 | 82 | 2 | 36 |
| FY 2017 | 181 | 311 | 1,315 | 1,480 | 12,410 | 432 | 32,982 | 1,618 | 199 | 14 |

## Management report (Contd.)

## (ii) Ulip claims

| Year | Upto 30 days |  | 30 days to 6 months |  | 6 months to 1 year |  | 1 year to 5 years |  | 5 years \& above |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Count | Amount | Count | Amount | Count | Amount | Count | Amount | Count | Amount |
| FY 2022 | 3,171 | 15,712 | 235 | 1,731 | - | - | - | - | - | - |
| FY 2021 | 7,374 | 27,327 | 330 | 2,436 | 2 | 17 | 1 | 7 | - | - |
| FY 2020 | 2,417 | 8,196 | 197 | 896 | 19 | 339 | - | - | - | - |
| FY 2019 | 1,022 | 4,340 | 179 | 390 | - | - | - | - | - | - |
| FY 2018 | 976 | 4,042 | 112 | 492 | 3 | 10 | 14 | 47 | 1 | 1 |
| FY 2017 | 2,411 | 7,926 | 30 | 153 | 13 | 41 | 86 | 376 | 18 | 43 |

*Claims includes death, maturity, survival, surrender, withdrawal, annuity and health

## 10. Valuation of Investments

We certify that the investments made out of Shareholders' funds and Non-Linked Policyholders' funds in debt securities, redeemable preference shares are classified as "held to maturity" and stated at historical cost subject to amortisation of premium or accretion of discount over a period of holding/maturity on yield to maturity basis. Fixed Deposit and Reverse Repo are valued at cost.

The book value and the market value of these investments are as follows:
₹ ('000)

| Particulars | As at March 31, 2022 |  | As at March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Book value | Market value | Book value | Market value |
| Non-linked and shareholder funds' Investments valued at book value subject to amortisation of premium \& discount | 1,114,750,660 | 1,127,203,482 | 901,545,567 | 945,034,826 |
| Non-linked and shareholder funds' investments valued at market value | 99,490,710 | 133,087,174 | 114,639,916 | 145,016,384 |
| Total investments in non-linked and shareholder funds | 1,214,241,370 | 1,260,290,656 | 1,016,185,483 | 1,090,051,210 |

i. Valuation - shareholders' investments and non-linked policyholders' investments

## Debt securities

Debt securities, including Government securities and money market securities are stated at historical cost subject to amortisation of premium or accretion of discount over a period of holding/ maturity on yield to maturity basis.
Investments in Fixed Deposit with banks and Reverse Repo are valued at cost.

## Equity, equity related instruments \& preference shares

Listed equity shares, equity related instruments \& preference shares are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, the closing price at primary exchange i.e. NSE is considered.

If NSE closing price is not available for any security, then BSE closing price is used for valuation.
Unlisted equity shares, equity related instruments \& preference shares are measured at historical cost.
In case of Security Lending \& Borrowing ('SLB'), equity shares lent are valued as per valuation policy for equity shares as mentioned above.

Additional Tier 1 (Basel III compliant) Perpetual Bonds classified under "Equity" as specified by IRDAI, are valued at prices obtained from Credit Rating Information Services of India Limited ('CRISIL').
Unrealised gains or losses arising due to change in the fair value of equity shares are recognised in the Balance Sheet under "Fair value change account".
On each Balance Sheet date, the Company assess whether impairment of listed equity securities has occurred. Any impairment loss is recognised as an expense in the Revenue or Profit and Loss Account to the extent of the difference between the re-measured fair value of the security or investment and its weighted average cost as reduced by any previous impairment loss recognised as an expense in the Revenue or Profit and Loss Account. Any reversal of impairment loss, earlier recognised in Revenue or Profit and Loss Account, is recognised in the Revenue or Profit and Loss account.

## Mutual funds

Investments in mutual funds are valued at the previous day's Net Asset Value (NAV). Unrealised gains or losses arising due to change in the fair value of mutual fund units are recognised in the balance sheet under "Fair Value Change account".

## Alternative Investment Funds (AIFs)

Investments in Alternative Investment Funds (AIFs) are valued at latest available NAV. Unrealised gains or losses arising due to change in the fair value of Alternative Investment Funds (AIFs) are recognised in the Balance Sheet under "Fair Value Change account".

## Interest Rate Derivatives (IRDs)

Interest Rate Derivative (IRD) contracts for hedging of highly probable forecasted transactions on insurance contracts and investment cash flows in life, pension and annuity business, are accounted for in the manner specified in accordance with 'Guidance Note on Accounting for Derivative Contracts' issued by the Institute Of Chartered Accountants of India (ICAI) in June 2015 effective from FY 2016-17, IRDAI circular no. IRDA/F\&I/ INV/CIR/138/06/2014 dated June 11, 2014 ('the IRDAI circular on Interest Rate Derivatives') and IRDAI Investment Master Circular issued in May 2017.

The Company has well defined Board approved interest rate risk hedging policy and process document covering various aspects related to functioning of the derivative transactions undertaken to mitigate interest rate risk as per the interest rate risk hedging strategy. At the inception of the hedge, the Company designates and documents the relationship between the hedging instrument and the hedged item, the risk management objective, strategy for undertaking the hedge and the methods used to assess the hedge effectiveness. Hedge effectiveness is the degree to which changes in the fair value or cash flows of the hedged item that are attributable to a hedged risk are offset by changes in the fair value or cash flows of the hedging instrument. Hedge effectiveness is ascertained at the time of inception of the hedge and periodically thereafter at balance sheet date.

Forward Rate Agreement ("FRA") is a forward contract to hedge the risk of movements in interest rates. In a FRA contract, the Company fixes the yield on the government bond for the period till the maturity of the contract. The Company enters into FRA to hedge interest rate risk on forecasted transactions: a) Reinvestment of maturity proceeds of existing fixed income Investments; b) investment of interest income receivable; and c) expected
policy premium income receivable on insurance contracts which are already underwritten in Life, Pension \& Annuity business.
The Company follows "hedge accounting" for accounting of all interest rate derivative financial instruments as per Guidance Note on Accounting for Derivative Contracts issued by Institute of Chartered Accountants of India (ICAI).

The Forward Rate Agreement (FRA) contract is valued at the difference between the market value of underlying bond at the spot reference yield taken from the SEBI approved rating agency and present value of contracted forward price of underlying bond including present value of intermediate coupon inflows from valuation date till FRA contract settlement date, at applicable INR-OIS rate curve. The fair valuation or mark to market valuation of the derivative financial instruments is done independently by both the parties i.e. the Company and the counter party. The counter party (bank) valuation is considered for margin settlement as the counter party (bank) is the valuation agent as per forward rate agreement.
Hedging instruments are initially recognised at fair value and are re-measured at fair value at subsequent reporting dates. The effective portion of fair value gain/loss on the interest rate derivative that is determined to be an effective hedge is recognised in equity account i.e. "Hedge Fluctuation Reserve" or "HFR" under the head 'Credit/(Debit) Fair Value Change Account" in the balance sheet and the ineffective portion of the change in fair value of such derivative instruments is recognised in the revenue account or profit and loss account in the period in which they arise. The fair value gain / loss on the interest rate derivative that is determined to be an ineffective hedge is recognised in the revenue account or profit and loss account in the period in which they arise.
The accumulated gains or losses that were recognised in the Hedge Fluctuation Reserve are reclassified into Revenue Account or profit and loss account, in the same period during which the income from investments acquired from underlying forecasted cash flow is recognised in the Revenue account or profit and loss account. Hedge accounting is discontinued when the hedging instrument is terminated or it becomes probable that the expected forecast transaction will no longer occur or the risk management objective is changed or no longer expected to be met. On such termination, accumulated gains or losses that were recognised in the Hedge Fluctuation Reserve are reclassified into Revenue account or profit and loss account. Costs associated with derivative contracts are considered as at a point in time cost.

## Real Estate Investment Trusts (REITs)/ Infrastructure Investments Trusts (InvITs)

The investment in Units of REITs / InvITs are valued at Market Value (last quoted price should not be later than 30 days). For the purpose of determining market value, the closing price at primary exchange i.e. NSE is considered. If NSE closing price is not available for any security, then BSE closing price is used for valuation. Where market quote is not available for the last 30 days, the units are valued as per the latest NAV (not more than 6 months old) of the units published by the trust. Unrealised gains or losses arising due to change in the fair value of Real Estate Investment Trust (REITs)/Infrastructure Investments Trusts (InvITs) are recognised in the Balance Sheet under "Fair value Change Account".

## ii. Valuation - Linked Business

## Debt Securities

Debt securities including Government Securities with remaining maturity of more than one year are valued at prices obtained from CRISIL.

Debt securities including government securities with remaining maturity of less than one year are valued on yield to maturity basis, where yield is derived using market price provided by CRISIL on the day when security is classified as short-term. If security is purchased during its short-term tenor, it is valued at amortised cost using yield to maturity method. In case of securities with options, earliest Call Option/Put Option date will be taken as maturity date for this purpose.

Money market securities are valued at historical cost subject to amortisation of premium or accretion of discount on yield to maturity basis.

Investments in Fixed Deposits with banks and Reverse Repo are valued at cost.

## Equity, Equity related Instruments \& Preference Shares

Listed equity shares, equity related instruments \& preference shares are measured at fair value on the balance sheet date. For the purpose of determining fair value, closing price at primary exchange i.e. NSE is considered.

If NSE closing price is not available for any security, then BSE closing price is used for valuation.

Unlisted equity shares, equity related instruments \& preference shares are measured at historical cost.

In case of Security Lending \& Borrowing (SLB), Equity Shares lent are valued as per valuation policy for equity shares as mentioned above.

Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as specified by IRDAI, are valued at prices obtained from CRISIL.

Unrealised gains or losses arising due to change in the fair value are recognised in the revenue account.

## Mutual Funds

Investments in mutual funds are valued at the previous day's Net Asset Value (NAV). Unrealised gains or losses arising due to change in the fair value of mutual fund units are recognised in the Revenue account.

## Real Estate Investment Trusts (REITs)/ Infrastructure Investments Trusts (InvITs)

The investment in units of REITs / InvITs are valued at market value (last quoted price should not be later than 30 days). For the purpose of determining market value, the closing price at primary exchange i.e. NSE is considered. If NSE closing price is not available for any security, then BSE closing price is used for valuation. Where market quote is not available for the last 30 days, the units are valued as per the latest NAV (not more than 6 months old) of the units published by the trust. Unrealised gains or losses arising due to change in the fair value of REITs units are recognised in the revenue account.

## 11. Review of Asset Quality

The Company invests its funds in Government Securities, Bonds \& Debentures, equity shares, money market instruments, fixed deposits, etc. in accordance with the Investment guidelines prescribed by IRDAI from time to time. The assets held are ₹ 267,409 crores as on March 31, 2022 and is having the following bifurcation:

| Investment Category | Shareholders' Funds | Policyholders' funds |  | Total |
| :---: | :---: | :---: | :---: | :---: |
|  |  | PH - Non-ULIP | PH - ULIP |  |
| Government Securities | 44.75\% | 58.78\% | 29.90\% | 42.85\% |
| Corporate bonds: |  |  |  |  |
| - AAA | 27.87\% | 19.86\% | 10.73\% | 15.29\% |
| - AA / AA+ | 7.69\% | 1.73\% | 1.39\% | 1.77\% |
| - AA- \& below | 0.91\% | 0.16\% | 0.17\% | 0.19\% |
| Equity Shares^ | 15.07\% | 9.06\% | 50.86\% | 31.58\% |
| Fixed Deposits with Banks | 0.00\% | 1.93\% | 0.51\% | 1.10\% |
| Mutual fund | 0.00\% | 0.00\% | 0.00\% | 0.00\% |
| Money Market Instruments | 2.99\% | 7.09\% | 5.40\% | 6.03\% |
| Others* | 0.71\% | 1.39\% | 1.05\% | 1.18\% |
| Grand Total | 100.00\% | 100.00\% | 100.00\% | 100.00\% |
| Size of Funds (₹ in crores) | 10,076 | 114,708 | 142,625 | 267,409 |

^ Includes investment in Equity Exchange Traded funds (ETF), Additional Tier 1 (AT1) bonds.

* Include Investment in Loans, Loan against policy, REITs, INVIT, Alternate Investment Funds and Net Current Assets.

The investments are made with strong research recommendations based on fundamentals, long-term view and growth potentials. Around $77 \%$ of the equity investments are in large cap Nifty 50 index stocks and approximately $96 \%$ (including Central Government Securities, State Government Securities and Other Approved Securities) of the rated debt investments are in AAA or equivalent rating for long-term and A1+ or equivalent rating for short-term instruments, which indicates the safe \& reliable asset quality. The Company follows the guidelines, prescribed by IRDAI, with respect to strong Investment Risk Management Systems \& Processes. Further, all the investment transactions are subject to independent Concurrent Audit.

Returns generated by Unit Linked Funds during the year are given below:

| Funds | AUM as on March 31, 2022 (₹ in crs) | Return for 1 year |  | Return for 3 years (CAGR) |  | Return for 5 years (CAGR) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fund | Benchmark | Fund | Benchmark | Fund | Benchmark |
| EQUITY FUNDS |  |  |  |  |  |  |  |
| Equity | 38,268.44 | 18.57\% | 18.88\% | 14.22\% | 14.53\% | 12.86\% | 13.74\% |
| Equity Pension | 523.66 | 20.41\% | 18.88\% | 14.77\% | 14.53\% | 13.50\% | 13.74\% |
| Equity Pension II | 5,277.33 | 19.57\% | 18.88\% | 14.68\% | 14.53\% | 13.62\% | 13.74\% |
| Growth | 2,038.83 | 14.56\% | 14.66\% | 13.77\% | 13.19\% | 12.19\% | 12.18\% |
| Growth Pension | 197.05 | 15.04\% | 14.66\% | 14.26\% | 13.19\% | 12.56\% | 12.18\% |
| Equity Optimiser | 1,712.02 | 17.25\% | 15.91\% | 12.78\% | 12.95\% | 11.98\% | 12.41\% |
| Equity Optimiser Pension Fund | 160.13 | 15.74\% | 15.91\% | 14.28\% | 12.95\% | 13.23\% | 12.41\% |
| Equity Elite | 12.77 | 26.00\% | 15.91\% | 19.44\% | 12.95\% | 16.70\% | 12.41\% |
| Equity Elite fund II | 9,367.84 | 15.94\% | 15.91\% | 13.25\% | 12.95\% | 12.20\% | 12.41\% |
| Index | 132.39 | 18.91\% | 18.88\% | 14.84\% | 14.53\% | 13.33\% | 13.74\% |
| Index Pension | 32.51 | 19.31\% | 18.88\% | 14.83\% | 14.53\% | 13.36\% | 13.74\% |
| Top 300 fund | 1,210.02 | 17.36\% | 15.91\% | 15.56\% | 12.95\% | 14.11\% | 12.41\% |
| Top 300 Pension Fund | 195.34 | 18.02\% | 15.91\% | 15.96\% | 12.95\% | 14.34\% | 12.41\% |
| Midcap Fund | 6,686.40 | 26.11\% | 25.32\% | 21.00\% | 17.60\% | 16.01\% | 11.54\% |
| Pure Fund | 594.32 | 19.39\% | NA | 16.40\% | NA | 11.48\% | NA |
| DEBT FUNDS |  |  |  |  |  |  |  |
| Bond Fund | 26,140.95 | 4.04\% | 4.48\% | 7.22\% | 8.22\% | 6.57\% | 7.29\% |
| Bond Pension Fund | 376.35 | 3.87\% | 4.48\% | 7.61\% | 8.22\% | 7.19\% | 7.29\% |
| Bond Pension Fund II | 17,136.21 | 3.76\% | 4.48\% | 6.43\% | 8.22\% | 5.98\% | 7.29\% |
| Group Short-Term Plus Fund | 0.00 | 2.38\% | 4.48\% | 4.05\% | 8.22\% | 5.98\% | 7.29\% |
| Group Short-Term Plus Fund II | 1.37 | 3.55\% | 4.48\% | 5.80\% | 8.22\% | 6.29\% | 7.29\% |
| Guaranteed Pension fund GPF070211 | 2.50 | 3.50\% | NA | 6.43\% | NA | 6.20\% | NA |


| Funds | AUM as on March 31, 2022 (₹ in crs) | Return for 1 year |  | Return for 3 years (CAGR) |  | Return for 5 years (CAGR) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fund | Benchmark | Fund | Benchmark | Fund | Benchmark |
| Bond Optimiser Fund | 1,414.92 | 9.26\% | 7.42\% | 15.72\% | 9.89\% | NA | NA |
| Corporate Bond Fund | 588.10 | 4.95\% | 5.46\% | 9.06\% | 8.75\% | NA | NA |
| BALANCED FUNDS |  |  |  |  |  |  |  |
| Balanced | 20,372.73 | 11.25\% | 11.79\% | 11.46\% | 12.03\% | 10.55\% | 10.95\% |
| Balanced pension | 89.27 | 11.20\% | 11.79\% | 12.53\% | 12.03\% | 11.57\% | 10.95\% |
| Flexi Protect | 0.06 | 1.57\% | NA | 2.10\% | NA | 3.44\% | NA |
| Flexi Protect (series II) fund | 0.03 | 2.17\% | NA | 3.02\% | NA | 4.49\% | NA |
| Group Balance Plus | 109.08 | 7.33\% | 8.16\% | 9.99\% | 10.28\% | 9.21\% | 9.22\% |
| Group Balance Plus II | 105.68 | 7.53\% | 8.16\% | 9.82\% | 10.28\% | 9.16\% | 9.22\% |
| Group Debt Plus | 3.26 | 5.47\% | 5.95\% | 8.73\% | 9.08\% | 8.08\% | 8.09\% |
| Group Debt Plus II | 141.94 | 5.53\% | 5.95\% | 8.66\% | 9.08\% | 8.03\% | 8.09\% |
| Group Growth Plus Fund | 1.86 | 9.40\% | 11.07\% | 12.37\% | 11.70\% | 11.38\% | 10.62\% |
| Group Growth Plus Fund II | 4.75 | 9.57\% | 11.07\% | 12.05\% | 11.70\% | 10.96\% | 10.62\% |
| Daily Protect Fund II | 0.04 | 2.25\% | NA | 3.95\% | NA | 5.18\% | NA |
| Daily Protect Fund III | 0.09 | 4.22\% | NA | 4.81\% | NA | 5.84\% | NA |
| P/E Managed Fund | 265.72 | 11.10\% | NA | 10.58\% | NA | 9.80\% | NA |
| LIQUID FUNDS |  |  |  |  |  |  |  |
| Money Market | 338.42 | 3.30\% | 3.81\% | 4.48\% | 4.86\% | 5.31\% | 5.71\% |
| Money Market Pension | 47.73 | 3.23\% | 3.81\% | 4.46\% | 4.86\% | 5.31\% | 5.71\% |
| Money Market Pension II | 900.70 | 3.06\% | 3.81\% | 4.19\% | 4.86\% | 5.03\% | 5.71\% |
| Group Money Market Plus Fund | 2.22 | 2.71\% | 3.81\% | 3.77\% | 4.86\% | NA | NA |
| Group STO Plus Fund II | 0.00 | NA | NA | NA | NA | NA | NA |
| DISCONTINUED FUNDS |  |  |  |  |  |  |  |
| Discontinued Policy Fund | 6,502.72 | 3.92\% | NA | 5.40\% | NA | 5.62\% | NA |
| Discontinue Pension Fund | 1,669.56 | 3.83\% | NA | 5.82\% | NA | 5.54\% | NA |

NA - indicates that the fund has not completed the relevant period under consideration.
Returns generated by conventional portfolios and shareholders' portfolio during the year are given below:

| Particulars | Assets held (₹ '000) |  | Returns on assets * (\%) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2022 | March 31, 2021 | March 31, 2022 | March 31, 2021 |
| Participating policyholders' funds | 465,709,819 | 403,896,099 | 9.32\% | 8.73\% |
| Non participation policyholders' funds | 681,369,789 | 556,618,761 | 8.21\% | 8.15\% |
| Shareholders' funds | 100,758,226 | 86,047,092 | 10.40\% | 8.58\% |

* Returns are based on realised income i.e. without considering the unrealised gains and losses.

12. Management's Responsibility Statement

The Management of the Company also confirm that:
(a) in the preparation of financial statements, the applicable accounting standards, principles and policies have been followed along with proper explanations relating to material departures, if any;
(b) the management has adopted accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the operating profit and of the profit of the Company for the year;
(c) the management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 (4 of 1938) (amended by Insurance Laws (Amendment) Act, 2015 and Insurance Laws (Amendment) Act, 2021), Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
(d) the management has prepared the financial statements on a going concern basis;
(e) the management has ensured that an internal audit system commensurate with the size and nature of the business exists and is operating effectively.
13. Payments made to individuals, firms, companies and organisations in which directors are interested

The details of payments made to individuals, firms, companies and organisations in which directors are interested are as follows:

|  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. <br> No. | Name of director | Entity in which director is interested | Interested as | FY 2022 | FY 2021 |
| 1 | Mr. Dinesh | State Bank of India | Chairman | 14,408,405 | 12,446,936 |
|  | Kumar Khara | SBI Cards And Payment Services Limited | Chairman | 1 | 235 |
|  |  | SBI General Insurance Company Limited | Chairman | 8,272 | 6,507 |
|  |  | SBI Foundation | Chairman | - | - |
|  |  | SBI Capital Markets Limited | Chairman | - | - |
|  |  | Sbi Funds Management Pvt. Limited | Director | - | - |
|  |  | SBICAP Ventures Limited | Director | - | - |
|  |  | SBI Caps (Singapore) Limited | Director | - | - |
| 2. | Mr. Ashwini | State Bank Of India | Director | 14,408,405 | 12,446,936 |
|  | Kumar Tewari* | SBI Cards And Payment Services Limited | Director | 1 | 235 |
|  |  | Sbi General Insurance Company Limited | Director | 8,272 | 6,507 |
|  |  | SBICAP Securities Limited | Director | 22,341 | 32,326 |
|  |  | SBI DFHI Limited | Director | - | - |
|  |  | SBI Global Factors Limited | Director | - | - |
|  |  | SBI Foundation | Director | - | - |
|  |  | SBI Capital Markets Limited | Director | - | - |
|  |  | SBI Funds Management Pvt. Limited | Director | - | - |
|  |  | SBI Pension Funds Private Ltd. | Director | - | - |
|  |  | SBICAP Ventures Limited | Director | - | - |
|  |  | SBI Payment Services Private Ltd. | Director | - | - |
|  |  | SBI Infra Management Solutions Private Limited | Director | - | - |

[^13]For and on behalf of the Board of Directors

## Dinesh Kumar Khara

Chairman
(DIN: 06737041)

## Mahesh Kumar Sharma

MD \& CEO
(DIN: 08740737)

## Prithesh Chaubey

Appointed Actuary

## Narayan K. Seshadri

Director
(DIN: 00053563)

## Sangramjit Sarangi

President \& CFO

## Vinod Koyande

Company Secretary

Place: Mumbai
Date: April 28, 2022

## Independent Auditor's Report

## To the Members of

## SBI Life Insurance Company Limited

## Report on the Audit of the Standalone Financial Statements

## Opinion

We have audited the accompanying Standalone Financial Statements of SBI Life Insurance Company Limited ("the Company"), which comprise the Balance Sheet as at March 31, 2022, the related Revenue Account (also called the "Policyholders' Account" or the "Technical Account"), the Profit and Loss Account (also called the "Shareholders' Account" or "Non-Technical Account") and the Receipts and Payments account (also called the "Cash Flow Statement") for the year ended on that date, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the standalone financial statements").

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required in accordance with The Insurance Act, 1938 (the "Insurance Act"), the Insurance Regulatory and Development Authority Act, 1999 (the "IRDA Act"), the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") and the Companies Act, 2013 ("the Act"), to the extent applicable, in the manner so required and give a true and fair view in conformity with accounting principles generally accepted in India, as applicable to Insurance Companies:
a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2022;
b) In the case of the Revenue Account, of the net surplus for the year ended on that date;
c) In the case of the Profit and Loss Account, of the profit for the year ended on that date; and
d) In the case of the Receipts and Payments Account, of the Receipts and Payments for the year ended on that date.

## Basis for Opinion

We conducted our audit of the Standalone Financial Statements in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the Auditor's Responsibilities for the Audit of the Standalone Financial Statements section of our report. We are independent of the Company in accordance with the Code of Ethics issued by the Institute of Chartered Accountants of India (ICAI) together with the ethical requirements that are relevant to our audit of the standalone financial statements under the provisions of the Act and the Rules made thereunder, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ICAI's Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

## Emphasis of Matter

We invite attention to Note No. 39 regarding the uncertainties arising out of the outbreak of COVID-19 pandemic and the assessment made by the management on its business and financials, including valuation of assets, policy liabilities and solvency for the year ended March 31, 2022, this assessment and the outcome of the pandemic is as made by the management and is highly dependent on the circumstances as they evolve in the subsequent periods.

Our Opinion is not modified on the above matter.

## Key Audit Matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the standalone financial statements of the current period. These matters were addressed in the context of our audit of the standalone financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. We have determined the matters described below to be the key audit matters to be communicated in our report.
a) Valuation of Investments (AUM March 31, 2022: 2,674,090,892 March 31, 2021: 2,208,712,137) (INR in thousands)
(Refer Significant Accounting Policies in note no.16 B (k) (Investments) and schedule 8, 8A and 8B, note no. 16C (20 \& 21) (Impairment of investment assets) to the standalone financial statements)

The Company's investment portfolio consists of Policyholders' investments (traditional and unit linked policy holders) and Shareholders investments.

Total investment portfolio of the Company (i.e. Assets under management (AUM)) represents 99.7 per cent of the Company's total assets.

Investments are made and valued in accordance with the Insurance Act, 1938, IRDAI (investment) Regulations, 2016 ("Investment Regulations"), IRDAI (Preparation of Financial Statement Regulations) 2002 ("Financial Statement Regulations"), Investment Policy of the Company and relevant Indian GAAPs.
These valuation methods use multiple observable market inputs, including observable interest rates, index levels, credit spreads, equity prices, counterparty credit quality, and corresponding market volatility levels etc.
The portfolio of quoted investments is 35.4 per cent of the Company's AUM and the portfolio of investments that are valued primarily using observable inputs is 62.8 per cent of the Company's AUM. We do not consider these investments to be at a high risk of significant misstatement, or to be subject to a significant level of judgement because they comprise liquid, quoted investments. However, due to their materiality in the context of the standalone financial statements as a whole, they are considered to be one of the areas which had the significant impact on our overall audit strategy.

The portfolio of unquoted investments is 1.3 per cent of the Company's AUM. The valuation of unquoted investments involves judgement depending on the observability of the inputs into the valuation and further judgement in determining the appropriate valuation methodology where external pricing sources are either not readily available or are unreliable.
The valuation of these investments was considered to be one of the areas which required significant auditor attention and was one of the matter of most significance in the financial statements due to the materiality of total value of investments to the financial statements.

## Auditors' Responses

## Principal Audit Procedures

- We assessed appropriateness of the pricing methodologies with reference to IRDAI Investment Regulations, Financial Statement Regulations, Company's internal investment and valuation policy;
- Assessed the process and tested the operating effectiveness of the key controls, including the Company's review and approval of the estimates and assumptions used for the valuation including key authorisation and data input controls;
- Fair value is best evidenced by quoted market prices in an active market. Where quoted market prices are not available, the quoted prices of similar products or valuation models with observable market based inputs are used to estimate fair value. The calculation of estimated fair value is based on market conditions at a specific point in time and may not be reflective of future fair values.
- For quoted investments, the valuation was done in accordance with the independent pricing sources/ market prices in an active market;
- For unquoted investments, we critically evaluated the valuation assessment and resulting conclusions in order to determine the appropriateness of the valuations recorded with reference to the assessment made by the management for such valuation.


## b) Information technology systems and controls

 (IT Controls)All insurance companies are highly dependent on technology due to the significant number of transactions that are processed daily. A significant part of the Company's financial processes is heavily reliant on IT systems with automated processes and controls over the capturing, valuing and recording of transactions. Thus, there exists a risk that gaps in the IT control environment could result in the financial accounting and reporting records being materially misstated.
The Company uses several systems for its overall financial reporting. We have identified 'IT systems and controls' as key audit matter because of significant use of IT system and the scale and complexity of the IT architecture.

## Auditors' responses

## Principal audit procedures

- Sample testing of key control over IT systems having impact on financial accounting and reporting;
- Assessed the IT system processes for effectiveness of some of the key controls with respect to financial accounting and reporting records by sample testing; and
- Our audit approach relies on automated controls and therefore procedures are designed to test control over IT systems, segregation of duties, interface and system application controls over key financial accounting and reporting systems.
- Reviewed the report of independent information system auditors which has further confirmed the various system control measures adopted by the Company.
c) Contingent Liabilities and Litigations
(Refer Significant Accounting Policies in note no. 16B
(r) (Provisions and Contingent Liabilities) and note no. 16C (1) to the Standalone Financial Statements)

The Company has pending litigation matters with various appellate authorities and at different forums. The same involves judgements in accordance with applicable Accounting Standards to determine the final outcome of such open litigation matters.

The management with the help of its experts, as needed, have made judgements relating to the likelihood of an obligation arising and whether there is a need to recognise a provision or disclose a contingent liability. We therefore focused on this area as a result of uncertainty and potential material impact.

## Auditors' Responses

## Principal Audit Procedures

- We read the various regulatory correspondences and related documents pertaining to litigation cases and corroborated them with our understanding of legal position as per various statues;
- We obtained legal opinion sought by management from the independent legal counsel including opinion of our own team to review the sustainability of the dispute. We discussed the status and potential exposures in respect of significant litigation with the Company's internal legal team and obtaining details regarding the progress of various litigations including management views on the likely outcome of each litigation and the magnitude of potential exposure;
- The various litigation matters were reviewed in order to assess the facts and circumstances and to identify the potential exposures and to satisfy ourselves that it is not probable that an outflow of economic benefits will be required, or in certain cases where the amount cannot be estimated reliably, such obligation is disclosed by the Company as a contingent liability.


## Independent Auditor's Report (Contd.)

## Information Other than the Standalone Financial Statements and Auditor's Report thereon

The Company's Board of Directors is responsible for the preparation of the other information. The other information comprises the information included in the Management Discussion and Analysis, Directors' Report including Annexures to Directors' Report, Corporate Governance and Shareholder's Information, but does not include the standalone financial statements and our auditor's report thereon. The other information is expected to be made available to us after the date of this auditor's report.
Our opinion on the standalone financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the standalone financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the standalone financial statements or our knowledge obtained during the course of our audit or otherwise appears to be materially misstated. When we read the other information, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

## Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Act with respect to the preparation of these standalone financial statements that give a true and fair view of the Balance Sheet, the related Revenue Account, the Profit and Loss account and the Receipts and Payments Account of the Company in accordance with accounting principles generally accepted in India, including the provisions of The Insurance Act as amended from time to time, the IRDA Act, the IRDA Financial Statements Regulations, orders/directions/circulars issued by IRDAI in this regard and the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014 further amended by Companies (Accounting Standards) Amendment Rules, 2016, to the extent applicable.
This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgements and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the standalone financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

In preparing the standalone financial statements, management is responsible for assessing the Company's
ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors are also responsible for overseeing the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Standalone Financial Statements

Our objectives are to obtain reasonable assurance about whether the standalone financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SA's will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these standalone financial statements.
As part of an audit in accordance with SA's, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the standalone financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal financial controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the act, we are also responsible for expressing our opinion on whether the Company has adequate internal financial controls system in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the standalone financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the standalone financial statements, including the disclosures, and whether the standalone financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the standalone financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## Other Matter

The actuarial valuation of liabilities for life policies in force is the responsibility of the Company's Appointed Actuary (the "Appointed Actuary"). The actuarial valuation of these liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at March 31, 2022 has been duly certified by the Appointed Actuary, and in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by IRDAI and the Institute of Actuaries of India in concurrence with the Authority. We have relied upon the Appointed Actuary's certificate in this regard for forming our opinion on the valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as contained in the standalone financial statements of the Company (Refer Note No. 5 of Schedule 16(C)).

Our opinion is not modified in respect of the above.

## Report on Other Legal and Regulatory requirements

1. As required by the IRDA Financial Statements Regulations, we have issued a separate certificate dated April 28, 2022 certifying the matters specified in paragraphs 3 and 4 of schedule $C$ to the IRDA Financial Statements Regulations.
2. As required under section $143(5)$ of the Act, based on our audit as aforesaid, we enclose herewith as per Annexure I, a report on the directions including
additional directions issued by the Comptroller and Auditor-General of India ('C\& AG') action taken thereon and its impact on the accounts and financial statements of the Company.
3. As required under the IRDA Financial Statements Regulations, read with Section 143(3) of the Act, we report that:
(a) We have sought and obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
(b) In our opinion and to the best of our information and according to the explanations given to us, proper books of accounts as required by law have been kept by the Company so far as it appears from our examination of those books;
(c) As the Company's financial accounting system is centralised at Head Office, no returns are prepared at the branches and other offices of the Company;
(d) The Balance Sheet, the Revenue account, the Profit and Loss Account and the Receipts and Payments account dealt with by this Report are in agreement with the books of account;
(e) The actuarial valuation of liabilities for life policies in force and for policies in respect of which premium has been discontinued but liability exists as at March 31, 2022 has been duly certified by the Appointed Actuary. The Appointed Actuary has also certified that, in his opinion, the assumptions for such valuation are in accordance with the guidelines and norms issued by IRDAI and the Institute of Actuaries of India in concurrence with the Authority;
(f) In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, Read with Rule 7 of the Companies (Accounts) Rules, 2014 further amended by Companies (Accounting Standards) Amendment Rules, 2016, to the extent not inconsistent with the accounting principles prescribed in the IRDA Financial Statements Regulations and orders/ directions/circulars issued by IRDAI in this behalf;
(g) In our opinion and to the best of our information and according to the explanations given to us, investments have been valued in accordance with the provisions of the Insurance Act, the Regulations and orders / directions issued by IRDAI in this behalf;
(h) In our opinion and to the best of our information and according to the explanations given to us, the accounting policies selected by the Company are appropriate and are in compliance with the

Accounting Standards specified under Section 133 of the Act to the extent not inconsistent with the accounting principles prescribed in the IRDA Financial Statements Regulations and orders/ directions/circulars issued by IRDAI in this behalf;
(i) On the basis of written representations received from the directors and taken on record by the Board of Directors, none of the Directors are disqualified as on March 31, 2022 from being appointed as a director in terms of section 164 (2) of the Act;
(j) With respect to the adequacy of the internal financial controls with reference to standalone financial statements of the Company and the operating effectiveness of such controls, refer to Annexure 'Il' to this report;
(k) With respect to the other matter to be included in the Auditor's Report in accordance with the requirements of section 197(16) of the Act, as amended:
In our opinion and to the best of our information and according to the explanations given to us, the remuneration paid by the Company to its directors during the year is in accordance with the provisions of Section 197 of the Act.
(I) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
i) The Company has disclosed the impact of pending litigations on its financial position in its standalone financial statements - Refer Notes 1 \& 2 of Part C of Schedule 16.
ii) The Company has made provision, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts if any, including derivative contracts - Refer Note 35 of Part C of Schedule 16.

## For S. K. Patodia \& Associates

Chartered Accountants
Firm Regn. No. 112723W

## Sandeep Mandawewala

Partner
Membership No. 117917
UDIN: 22117917AHYVHY2593
Place: Mumbai
Date: April 28, 2022
iii) There are no amounts which are required to be transferred to the Investor Education and Protection Fund by the Company during the year ended March 31, 2022
iv) The management has represented that, to the best of its knowledge and belief, the Company have not advanced or loaned or invested from any kind of funds to or in any other person(s) or entity(ies), including foreign entities ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
v) The management has represented that, to the best of its knowledge and belief, the Company have not received funds from any person(s) or entity(ies), including foreign entities ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company shall, directly or indirectly, lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
vi) Based on the audit procedures that were considered reasonable and appropriate in the circumstances, nothing has come to our notice that has caused us to believe that the representations under sub-clause (iv) and (v) contain any material mis-statement.
vii) The dividend declared or paid during the year by the Company is in compliance with Section 123 of the Companies Act, 2013.

## For S. C. Bapna \& Associates

Chartered Accountants
Firm Regn. No. 115649W

## Jai Prakash Gupta

Partner
Membership No. 88903
UDIN: 22088903AHZDZP5131

## Independent Auditor's Certificate

## (Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our Independent Auditors' Report of even date to the Members of SBI Life Insurance Company Limited)

## To the Members of

## SBI Life Insurance Company Limited

This certificate is issued to comply with the provisions of paragraphs 3 and 4 of Schedule C read with Regulation 3 of Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations 2002, (the "IRDA Financial Statements Regulations").

## Management's Responsibility:

The Company's Board of Directors is responsible for complying with the provisions of The Insurance Act, 1938 as amended from time to time including amendment brought by Insurance laws (Amendment) Act, 2015 (the "Insurance Act"), The Insurance Regulatory and Development Authority Act,1999 (the "IRDA act"), IRDA Financial Statements Regulations, orders/directions/circulars issued by the Insurance Regulatory and Development Authority of India (the "IRDAl"/Authority) which includes the preparation and maintenance of books of accounts and the Management Report. This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

## Auditor's Responsibility:

Pursuant to the requirements of IRDA Financial Statements Regulations, it is our responsibility to obtain reasonable assurance and form an opinion based on our audit and examination of books and records as to whether the Company has complied with the matters contained in paragraphs 3 and 4 of Schedule $C$ read with regulation 3 of the IRDA Financial Statements Regulations.
We conducted our examination in accordance with the Guidance Note on Audit Reports and Certificates for Special Purposes issued by The Institute of Chartered Accountants of India (the 'ICAI'). The Guidance Note requires that we comply with the Independence and other ethical requirements of the Code of Ethics issued by ICAI.

## For S. K. Patodia \& Associates

Chartered Accountants
Firm Regn. No. 112723W

## Sandeep Mandawewala

Partner
Membership No. 117917
UDIN: 22117917AHYVHY2593

We have complied with the relevant applicable requirements of the Standard on Quality control ('SQC') 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services engagements.

## Opinion:

In accordance with the information and explanations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by SBI Life Insurance Company Limited('the Company'), for the year ended March 31, 2022, we report that:

1. We have reviewed the Management Report attached to the standalone financial statements for the year ended March 31, 2022, and on the basis of our review, there is no apparent mistake or material inconsistencies with the standalone financial statements;
2. Based on management representations by the officer of the Company charged with compliance, nothing has come to our attention that causes us to believe that the Company has not complied with the terms and conditions of registration stipulated by IRDAI;
3. We have verified the cash balances and securities relating to the Company's loans and investments as at March 31, 2022, to the extent considered necessary, based on management certificates, Custodian certificates/Confirmations (RBI, CCIL, SHCIL, HDFC Bank Ltd., various other banks/ mutual funds etc.), documents of charge creation, as the case may be. As at March 31, 2022, the Company does not have reversions and life interests;
4. The Company is not the trustee of any trust; and
5. No part of the assets of the policyholders' funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act relating to the application and investments of the Policyholders' funds.

## For S. C. Bapna \& Associates

Chartered Accountants
Firm Regn. No.115649W

## Jai Prakash Gupta

Partner
Membership No. 88903
UDIN: 22088903AHZDZP5131

Place: Mumbai
Date: April 28, 2022

## Annexure 'I' to the Independent Auditor's Report

## (Referred to in paragraph 2 under 'Report on Other Legal and Regulatory Requirements' section of our Independent Auditors' Report of even date to the Members of SBI Life Insurance Company Limited)

Based on the verification of records of the Company and based on information and explanations given to us, we give below a report on the directions/additional directions issued by the Comptroller and Auditor General of India in terms of the Section 143(5) of the Act.

| Sr. <br> No. |
| :--- | :--- |
| 1. Whections under Section 143(5) of the Act |
| all the accounting transactions through IT system? |
| If yes, the implications of processing of accounting |
| transactions outside IT system on the integrity of the |
| accounts along with the financial implications, if any, |
| may be stated. |
| Whether there is any restructuring of an existing loan |
| 2. |
| or cases of waiver/write off of debts/loans/interest |
| etc. made by a lender to the Company due to the |
| company's inability to repay the loan? If yes, the |
| financial impact may be stated. |
| Whether such cases are properly accounted for? |
| (in case, lender is a Government company, then its |
| direction is also applicable for statutory auditor of |
| lender company) |

## Additional directions issued by C\&AG as applicable to SBI Life Insurance Company Limited for the year 2021-22

Sr .
Sr. Additional directions under Section 143(5) of the Act
No. Ad

1. Number of titles of ownership in respect of CGS/ SGS/ Bonds/ Debentures etc. available in physical/demat form and out of these, number of cases which are not in agreement with the respective amounts shown in the Company's books of account may be verified and discrepancy found may be suitably reported.
2. Whether stop loss limits have been prescribed in The Company's cut loss policy for equity investments in Linked and Non-linked respect of investments. If yes, whether or not the limit was adhered to. If not, the details may be given.

## Auditors' Comments

As per the information and explanations furnished to us, The Company's financial processes are heavily reliant on IT systems with automated processes and controls over the capturing, valuing and recording of transactions. The Company has different IT systems in place for processing the accounting transactions such as premium, commission, claims, investments etc. All the transactions from these IT systems flows into the accounting system which is used for preparation of standalone financial statements and other reporting purposes.
As a part of our general review of IT controls, we have carried out the review of major controls in existence in the applications with regard to integrity of data flowing to accounting system. Basis our sample verification, nothing significant has come to our attention that causes us to believe that there are material gaps pertaining to IT controls.
Further management has conducted the system audit with the help of the consultants which has not reported any significant gaps.
The Company has not taken any loans, thus restructuring of an existing loan or cases of waiver/ write off of debts/ loans/ interest etc. made by a lender to the company due to the company's inability to repay the loan is not applicable.
Accordingly, clause in respect of accounting for such cases is not applicable.

The Company has not received any funds (grant/subsidy etc) for specific schemes from Central/State Government or its agencies, thus proper accounting and utilisation of fund as per terms and conditions of the scheme is not applicable.

# Annexure 'II' to the Independent Auditor's Report 

# (Referred to in paragraph 3(j) under 'Report on Other Legal and Regulatory Requirements' section of our Independent Auditors' Report of even date to the members of SBI Life Insurance Company Limited) 

Report on the Internal Financial Controls with reference to Standalone Financial Statements under Clause (I) of sub-Section 3 of Section 143 of the Companies Act, 2013 ("the Act").

We have audited the Internal financial controls with reference to standalone financial statements of SBI Life Insurance Company Limited ("the Company") as of March 31, 2022 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal financial control with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

## Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls with reference to standalone financial statements based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards of Auditing issued by ICAI and as prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, those standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to standalone financial statements was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to standalone financial statements and their operating effectiveness. Our audit of internal financial controls with reference to standalone financial statements included obtaining an understanding of internal financial controls with reference to standalone financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the standalone financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system with reference to standalone financial statements.

## Meaning of internal financial controls with reference to standalone financial statements

A company's internal financial control with reference to standalone financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of standalone financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control with reference to standalone financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of standalone financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorisations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Company's assets that could have a material effect on the standalone financial statements.

## Inherent limitations of internal financial controls with reference to standalone financial statements

Because of the inherent limitations of internal financial controls with reference to standalone financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to standalone financial statements to future periods are subject to the risk that the internal financial control with reference to standalone financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system with reference to standalone financial statements and such internal financial controls with reference to standalone financial statements were operating effectively as at March 31, 2022, based on the internal financial control with reference to standalone financial statements criteria established by the Company considering the essential components of internal control stated in the Guidance Note.

## Annexure 'Il' to the Independent Auditor's Report (Contd.)

## Other Matter

The actuarial valuation of liabilities for life policies in force and policies in respect of which premium has been discontinued but liability exists as at March 31, 2022 has been certified by the Appointed Actuary as per the IRDA Financial Statements Regulations, and has been relied upon by us, as mentioned in "Other Matter" of our audit report on the standalone

For S. K. Patodia \& Associates

Chartered Accountants
Firm Regn. No. 112723W

## Sandeep Mandawewala

Partner
Membership No. 117917
UDIN: 22117917AHYVHY2593
financial statements for the year ended March 31, 2022. Accordingly, our opinion on the internal financial controls with reference to the standalone financial statements does not include reporting on the operating effectiveness of the management's internal controls over the valuation and accuracy of the aforesaid actuarial valuation. Our opinion is not modified in respect of the above matter.

## For S. C. Bapna \& Associates

Chartered Accountants
Firm Regn. No.115649W

## Jai Prakash Gupta

Partner
Membership No. 88903
UDIN: 22088903AHZDZP5131

Place: Mumbai
Date: April 28, 2022

## Independent Auditor's Certificate

# [Ref: Independent Auditor's Certificate in accordance with the Schedule I (b) (11)(d) of Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 dated August 1, 2016] 

## To,

## The Board of Directors

## SBI Life Insurance Company Limited

1. This certificate is issued in accordance with terms of our engagement letter with SBI Life Insurance Company Limited (the "Company"). Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016 dated August 1, 2016 (the "Regulations") require the auditors to issue certificate regarding applicable Net Asset Value ("NAV") for applications received as at March 31, 2022 in terms of Schedule I (B) (11)(d) of the Regulations.

## Management's Responsibility:

2. The preparation and maintenance of all accounting and other relevant supporting records and documents is the responsibility of the management of the Company. This responsibility includes the design, implementation and maintenance of internal controls relevant to the applicability of NAV for applications received as at March 31, 2022.
3. The Company's management is responsible for complying with conditions stated in the Regulations.

## Auditor's Responsibility:

4. Pursuant to the requirement of this certificate, it is our responsibility to provide reasonable assurance as to whether:
a) The Company has declared March 31, 2022 as a business day for accepting applications;
b) The Company has declared NAV for March 31, 2022 on a basis consistent with its accounting policy as disclosed in its financial statements for the year ended March 31, 2022;
c) The applications received on March 31, 2022, up to 3.00 p.m. have been stamped and that the NAV of March 31, 2022 is applied for applications received up to 3.00 p.m. as per Policy Issuance Procedure;
d) The applications received on March 31, 2022, after 3.00 p.m. have been stamped and that the NAV of next business day of financial year i.e. April 1, 2022 is applied for applications received after 3.00 p.m. as per Policy Issuance Procedure.
5. We audited financial statements of the Company as of and financial year ended March 31, 2022 on which we issued an unmodified audit opinion vide our report dated April 28, 2022. Our audit of these financial statements was conducted in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 and other applicable authoritative
pronouncements issued by the Institute of Chartered Accountants of India (the "ICAI"). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free of material misstatement. Our audits were not planned and performed in connection with any transactions to identify matters that may be of potential interest to third parties.
6. In this connection, we have performed the following procedures:
a) Obtained representation from the management that the Company has declared March 31, 2022 as a business day for accepting application forms and that it has declared NAV for March 31, 2022;
b) Obtained the list of applications for New Business, Renewal Premium, Top-up, Surrender, Free Look Cancellation, Fund Switches, Withdrawal, and Partial Withdrawal in respect of Unit linked Products on March 31, 2022 (together referred to as "Application Forms"), from the Company;
c) Selected samples of Application Forms from the listing mentioned in paragraph 6(b) above and verified whether:
i. The applications received on March 31, 2022, up to 3.00 p.m. have been appropriately stamped; and the NAV of March 31, 2022 is applied for such applications for the selected samples as per Policy Issuance Procedure; and
ii. The applications received on March 31, 2022, after 3.00 p.m. hours have been appropriately stamped; and the NAV of next business day of financial year i.e. April 1, 2022 is applied for such applications for the selected samples as per Policy Issuance Procedure.
d) We have read the certificate dated April 22, 2022 of the concurrent auditors of the Company, M/s. S Panse \& Co. LLP, Chartered Accountants which has been furnished to us certifying compliance with Regulation 5 of Schedule I(B).
7. We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) issued by the Institute of Chartered Accountants of India. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the Institute of Chartered Accountants of India.
8. We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

## Opinion:

9. Based on the procedures performed by us, as mentioned in paragraph 6 above, and according to the information and explanations and representations provided to us by the Company's management, we report that:
(a) The Company has declared March 31, 2022 as a business day for accepting applications;
(b) The Company has declared NAV for March 31, 2022 on a basis consistent with its accounting policy as disclosed in its financial statements for the year ended March 31, 2022;
(c) The applications received on March 31, 2022 up to 3.00 p.m. have been stamped and that the NAV of March 31, 2022 is applied for applications

## For S. K. Patodia \& Associates

Chartered Accountants
Firm Regn. No. 112723W

## Sandeep Mandawewala

Partner
Membership No. 117917
UDIN: 22117917AHZZAF9628
Place: Mumbai
Date: April 28, 2022
received up to 3.00 p.m. as per Policy Issuance Procedure and
(d) The applications received on March 31, 2022 after 3.00 p.m. have been stamped and that the NAV of next business day of financial year i.e. April 1, 2022 is applied for applications received after 3.00 p.m. as per Policy Issuance Procedure.
10. This certificate is addressed to and provided to the Board of Directors of the Company, solely for inclusion in the annual accounts of the Company as per Schedule I (B) (11)(d) of the Regulations and should not to be used by any other person or distributed for any other purpose. We have no responsibility to update this certificate for events and circumstances occurring after the date of this certificate.

## For S. C. Bapna \& Associates

Chartered Accountants
Firm Regn. No.115649W

## Jai Prakash Gupta

Partner
Membership No. 88903
UDIN: 22088903AIJWLL6441

# Comments of Comptroller and Auditor General of India (C\&AG) 

Comments of the Comptroller and Auditor General of India under section 143(6)(b) of the Companies Act, 2013 on the financial statements of SBI Life Insurance Company Limited for the year ended 31 March 2022

The preparation of financial statements of SBI Life Insurance Company Limited for the year ended 31 March 2022 in accordance with the financial reporting framework prescribed under the Insurance Act, 1938 read with the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 and the Companies Act, 2013 (Act) is the responsibility of the management of the Company. The Statutory Auditors appointed by the Comptroller and Auditor General of India under section 139(5) of the Act are responsible for expressing opinion on the financial statements under section 143 of the Act based on independent audit in accordance with the standards on auditing prescribed under section 143(10) of the Act. This is stated to have been done by them vide their Audit Report dated 28 April 2022.

I, on the behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit of the Financial Statements of SBI Life Insurance Company Limited for the year ended 31 March 2022 under section 143(6)(a) of the Act. This supplementary audit has been carried out independently without access to the working papers of the Statutory Auditors and is limited primarily to inquiries of the Statutory Auditors and company personnel and a selective examination of some of the accounting records.

On the basis of my supplementary audit nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditor's report under section 143(6)(b) of the Act.

For and on behalf of the
Comptroller and Auditor General of India

## P V Hari Krishna

Principal Director of Audit (Shipping)
Place: Mumbai
Date: 27.07.2022

## Revenue Account

for the year ended March 31, 2022

## FORM A-RA

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number: 111 dated $29^{\text {th }}$ March, 2001 with the IRDAI

## Policyholders' Account (Technical Account)

| Particulars | Schedule | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Premiums earned - Net |  |  |  |
| (a) Premium | 1 | 587,596,369 | 502,541,681 |
| (b) (Reinsurance ceded) (Refer Note (c) of Schedule 16 (B)) |  | $(3,273,452)$ | $(4,858,891)$ |
| (c) Reinsurance accepted |  | - | - |
|  |  | 584,322,917 | 497,682,790 |
| Income from Investments |  |  |  |
| (a) Interest, Dividends \& Rent - Net of Amortisation |  | 111,832,707 | 97,448,265 |
| (b) Profit on sale/redemption of investments |  | 93,283,970 | 82,270,453 |
| (c) (Loss on sale/redemption of investments) |  | $(12,071,232)$ | (20,250,515) |
| (d) Transfer/ Gain on revaluation/ Change in fair value* (including for derivative contracts) |  | 42,634,047 | 155,091,928 |
| Other Income |  |  |  |
| (a) Contribution from the Shareholders' A/c (Refer Note No. 28 of Schedule 16 (C)) |  | 9,821,481 | 8,247,937 |
| (b) Others |  |  |  |
| - Income on unclaimed amount of policyholders (Refer Note No. 26 of Schedule 16 (C)) |  | 120,580 | 131,093 |
| - Miscellaneous income |  | 327,497 | 227,056 |
|  |  | 245,949,050 | 323,166,217 |
| Total (A) |  | 830,271,967 | 820,849,007 |
| Commission | 2 | 21,582,949 | 17,787,806 |
| Operating Expenses related to Insurance Business | 3 | 29,744,520 | 24,122,509 |
| Provision for Doubtful Debts |  | 9,836 | $(2,237)$ |
| Bad Debts written off (Refer Note No. 21 of Schedule 16 (C)) |  | 295,317 | 1,485 |
| Provision for Tax |  |  |  |
| - Income Tax (Refer Note No. 15 of Schedule 16 (C)) |  | 1,261,639 | 975,588 |
| Provisions (other than taxation) |  |  |  |
| (a) For diminution in the value of investments (Net) (Refer Note No. 20 of Schedule 16 (C)) |  | 631,548 | (1,711,102) |
| (b) For standard assets and non-standard assets (Refer Note No. 21 of Schedule 16 (C)) |  | $(527,823)$ | $(1,933)$ |
| Goods and Service Tax on charges |  | 7,419,751 | 6,434,619 |
| Total (B) |  | 60,417,737 | 47,606,735 |
| Benefits Paid (Net) | 4 | 312,380,821 | 214,928,755 |
| Interim \& Terminal Bonuses Paid |  | 1,017,384 | 897,709 |
| Change in valuation of liability in respect of life policies |  |  |  |
| (a) Gross ** |  | 173,933,677 | 163,172,600 |
| (b) (Amount ceded in Re-insurance) |  | $(1,016,361)$ | $(462,916)$ |
| (c) Amount accepted in Re-insurance |  | - | - |
| (d) Fund reserve |  | 252,494,544 | 357,633,543 |
| (e) Funds for discontinued policies |  | 12,206,660 | 18,998,376 |
| Total (C) |  | 751,016,725 | 755,168,067 |
| SURPLUS / (DEFICIT) (D) = (A) - (B) - (C) |  | 18,837,505 | 18,074,205 |

## Revenue Account

for the year ended March 31, 2022

## Form A-RA

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number : 111 dated $29^{\text {th }}$ March 2001 with the IRDAI

## Policyholders' Account (Technical Account)

| Particulars | Schedule | Year ended March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Transfer to Shareholders' account |  | 17,324,326 | 16,787,622 |
| Transfer to other reserves |  | - - | - |
| Balance being funds for future appropriations |  | 1,513,179 | 1,286,583 |
| Total (D) |  | 18,837,505 | 18,074,205 |
| Details of Total Surplus:- |  |  |  |
| a) Interim \& Terminal Bonuses Paid |  | 1,017,384 | 897,709 |
| b) Allocation of bonus to policyholders |  | 15,209,790 | 13,949,212 |
| c) Surplus shown in the revenue account |  | 18,837,505 | 18,074,205 |
| Total Surplus: [(a) + (b) + (c)] |  | 35,064,679 | 32,921,126 |
| Funds for Future Appropriation |  |  |  |
| Opening balance |  | 8,423,244 | 7,136,661 |
| Add: Current Period Appropriation |  | 1,513,179 | 1,286,583 |
| Balance carried forward to Balance sheet |  | 9,936,423 | 8,423,244 |
| Significant Accounting Policies \& Notes to Accounts | 16 |  |  |

* Represents the deemed realised gain as per norms specified by the Authority.
** Represents Mathematical Reserves after allocation of bonus.
As required by erstwhile Section 40-B(4) of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 read with Expenses of Management of Insurers transacting life insurance business Regulations, 2016, we certify that allowable expenses of management in respect of life insurance business in India by the Company have been debited to the Policyholders' Revenue Account.

Schedules referred to above form an integral part of the Revenue Account.
This is the Revenue Account referred to in our report of even date.

## For S. K. Patodia \& Associates

Chartered Accountants
(F.R. No. 112723W)

## Sandeep Mandawewala

Partner
Membership No. 117917

For S.C. Bapna \& Associates
Chartered Accountants
(F.R. No. 115649W)

## Dinesh Kumar Khara

Chairman
(DIN: 06737041

Mahesh Kumar Sharma<br>MD \& CEO<br>(DIN: 08740737)

## Narayan K. Seshadri

Director
(DIN: 00053563)

Jai Prakash Gupta<br>Partner<br>Membership No. 88903

## Sangramjit Sarangi

President \& CFO

## Prithesh Chaubey

Appointed Actuary

## Vinod Koyande

Company Secretary

## Profit and Loss Account

for the year ended March 31, 2022

## Form A-PL

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number : 111 dated $29^{\text {th }}$ March, 2001 with the IRDAI

## Shareholders' Account (Non-technical Account)

| Particulars | Schedule | Year ended <br> March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Amount transferred from Policyholder Account (Technical Account) |  | 17,324,326 | 16,787,622 |
| Income from Investments |  |  |  |
| (a) Interest, Dividend \& Rent - Net of Amortisation |  | 5,898,864 | 5,211,067 |
| (b) Profit on sale/redemption of investments |  | 4,084,400 | 2,267,233 |
| (c) (Loss on sale/redemption of investments) |  | (152,762) | $(593,455)$ |
| Other Income |  | 53,582 | 63,067 |
| Total (A) |  | 27,208,410 | 23,735,534 |
| Expenses other than those directly related to the insurance business |  |  |  |
| (a) Rates and Taxes |  | - | - |
| (b) Directors' sitting fees |  | 13,075 | 12,165 |
| (c) Board meeting related expenses |  | 4 | 141 |
| (d) Depreciation |  | 1,383 | 2,074 |
| (e) Other Expenses |  | 1,288,036 | 32,948 |
| (f) Corporate Social Responsibility expenses (Refer Note No. 37 of Schedule 16 (C)) |  | 267,276 | 262,521 |
| Bad debts written off |  | - | - |
| Contribution to the Policyholders' Account (Refer Note No. 28 of Schedule 16 (C)) |  | 9,821,481 | 8,247,937 |
| Provisions (Other than taxation) |  |  |  |
| (a) For diminution in the value of Investment (Net) (Refer Note No. 20 of Schedule 16 (C)) |  | 209,580 | $(246,829)$ |
| (b) Provision for doubtful debts |  | - | - |
| (c) Provision for standard and non-standard assets (Refer Note No. 21 of Schedule 16 (C)) |  | - | - |
| Total (B) |  | 11,600,835 | 8,310,957 |
| Profit/(Loss) Before Tax |  | 15,607,575 | 15,424,577 |
| Provision for Taxation |  |  |  |
| - Income Tax (Refer Note No. 15 of Schedule 16 (C)) |  | 547,598 | 866,083 |
| Profit/(Loss) After Tax |  | 15,059,977 | 14,558,494 |
| APPROPRIATIONS |  |  |  |
| (a) Balance at the beginning of the year |  | 90,881,586 | 78,823,269 |
| (b) Interim dividends during the year (Refer Note No. 36 of Schedule 16 (C)) |  | 2,000,741 | 2,500,177 |
| (c) Proposed final dividend |  | - | - |
| (d) Transfer to reserves/other accounts |  | - | - |
| Profit/(Loss) carried to the Balance Sheet |  | 103,940,822 | 90,881,586 |

## Profit and Loss Account

for the year ended March 31, 2022

## Form A-PL

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number : 111 dated $29^{\text {th }}$ March 2001 with the IRDAI

## Shareholders' Account (Non-technical Account)

| Particulars | Schedule | Year ended March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
| EARNINGS PER EQUITY SHARE (in ₹) (Refer Note No. 17 of Schedule 16 (C)) |  |  |  |
| (Face Value ₹ 10/- per share) |  |  |  |
| Basic |  | 15.06 | 14.56 |
| Diluted |  | 15.04 | 14.55 |
| Significant accounting policies \& Notes to accounts | 16 |  |  |
| Schedule referred to above forms an integral part of the Profit and Loss Account |  |  |  |

This is the Profit and Loss Account referred to in our report of even date.

For and on behalf of the Board of Directors

## For S. K. Patodia \& Associates

Chartered Accountants
(F.R. No. 112723W)

For S.C. Bapna \& Associates
Chartered Accountants (F.R. No. 115649W)

## Dinesh Kumar Khara

Chairman
(DIN: 06737041)

## Mahesh Kumar Sharma

MD \& CEO
(DIN: 08740737)

Narayan K. Seshadri
Director
(DIN: 00053563)

## Sandeep Mandawewala

Partner
Membership No. 117917

## Jai Prakash Gupta

Partner
Membership No. 88903

## Sangramjit Sarangi

President \& CFO

## Prithesh Chaubey

Appointed Actuary

## Vinod Koyande

Company Secretary

## Balance Sheet <br> As at March 31,2022

## Form A-BS

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number : 111 dated $29^{\text {th }}$ March, 2001 with the IRDAI

| Particulars | Schedule | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| :---: | :---: | :---: | :---: |
| SOURCES OF FUNDS |  |  |  |
| Shareholders' Funds |  |  |  |
| Share Capital | 5 | 10,003,706 | 10,000,709 |
| Reserves and Surplus | 6 | 104,180,746 | 90,926,418 |
| Credit/(Debit) Fair Value Change Account |  | 2,038,672 | 3,077,237 |
| Sub-Total |  | 116,223,124 | 104,004,364 |
| Borrowings | 7 | - |  |
| Policyholders' Funds |  |  |  |
| Credit/(Debit) Fair Value Change Account (including for derivative contracts- Refer Note No. 23A (vi) of Schedule 16 (C)) |  | 32,068,986 | 27,268,135 |
| Policy Liabilities (Refer Note No. 7 of Schedule 16 (C)) (Refer Note No. 27 (f) \& (g) of Schedule 16 (C) for Funds for discontinued policies) |  | 1,097,590,397 | 924,074,750 |
| Insurance Reserves |  | - | - |
| Provision for Linked Liabilities |  | 1,174,870,941 | 965,495,367 |
| Add: Fair value change (Linked) |  | 169,659,373 | 126,540,403 |
| Add: Funds for Discontinued Policies (Refer Note No. 27(h) of Schedule 16 (C)) |  |  |  |
| (i) Discontinued on account of non-payment of premium |  | 80,441,749 | 69,013,752 |
| (ii) Others |  | 1,280,996 | 1,100,663 |
| Total Linked Liabilities (Refer Note No. 6 of Schedule 16 (C)) |  | 1,426,253,059 | 1,162,150,186 |
| Sub-Total |  | 2,555,912,442 | 2,113,493,071 |
| Funds for Future Appropriation - Linked (Refer Note No. 5 of Schedule 16 (C)) |  | - | - |
| Funds for Future Appropriation - Other (Refer Note No. 5 of Schedule 16 (C)) |  | 9,936,423 | 8,423,244 |
| TOTAL |  | 2,682,071,989 | 2,225,920,678 |
| APPLICATION OF FUNDS |  |  |  |
| Investments |  |  |  |
| - Shareholders' | 8 | 100,758,226 | 86,047,092 |
| - Policyholders' | 8A | 1,121,306,618 | 939,364,378 |
| Assets held to cover Linked Liabilities | 8B | 1,426,253,059 | 1,162,150,186 |
| Loans | 9 | 3,626,890 | 3,580,781 |
| Fixed assets | 10 | 5,267,726 | 5,654,309 |
| Current Assets |  |  |  |
| Cash and Bank Balances | 11 | 32,042,193 | 27,105,185 |
| Advances and Other Assets | 12 | 44,115,176 | 44,402,454 |
| Sub-Total (A) |  | 76,157,369 | 71,507,639 |

## Balance Sheet

As at March 31, 2022

## Form A-BS

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number : 111 dated $29^{\text {th }}$ March 2001 with the IRDAI


This is the Balance Sheet referred to in our report of even date.

For and on behalf of the Board of Directors

## For S. K. Patodia \& Associates

Chartered Accountants
(F.R. No. 112723W)

## Sandeep Mandawewala

Partner
Membership No. 117917

For S.C. Bapna \& Associates
Chartered Accountants
(F.R. No. 115649W)

Dinesh Kumar Khara
Chairman
(DIN: 06737041)

## Mahesh Kumar Sharma

MD \& CEO
(DIN: 08740737)

Place: Mumbai
Date: April 28, 2022

## Jai Prakash Gupta

Partner
Membership No. 88903

## Prithesh Chaubey

Appointed Actuary

Narayan K. Seshadri
Director
(DIN: 00053563)

Sangramjit Sarangi
President \& CFO

## Vinod Koyande

Company Secretary

## Cash Flow Statement

for the year ended March 31, 2022

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number: 111 dated 29 th March, 2001 with the IRDAI
RECEIPTS AND PAYMENTS ACCOUNT (CASH FLOW STATEMENT) FOR THE YEAR ENDED MARCH 31, 2022
(₹ ' 000 )

| Particulars | Schedule | Year ended <br> March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| CASH FLOW FROM OPERATING ACTIVITIES |  |  |  |
| Premium Collection (including Goods and Service Tax collected) |  | 599,361,261 | 510,413,523 |
| Other receipts |  | 98,904 | 65,711 |
| Payments to or receipts from the re-insures, net of claims/benefits |  | 4,339,896 | $(2,297,700)$ |
| Cash paid to suppliers and employees ${ }^{1}$ |  | (24,374,202) | (22,910,819) |
| Cash paid towards Income Tax |  | (7,170,549) | $(5,708,015)$ |
| Cash paid towards Goods and Service Tax |  | (12,673,063) | (11,074,729) |
| Commission Paid |  | (21,926,490) | $(17,979,652)$ |
| Benefits Paid |  | $(319,113,909)$ | (211,730,347) |
| Security deposit |  | $(22,497)$ | $(1,528)$ |
| Net cash from/(for) Operating activities (A) |  | 218,519,351 | 238,776,443 |
| CASH FLOW FROM INVESTING ACTIVITIES |  |  |  |
| Cost of purchase of investments |  | $(1,636,729,598)$ | (1,455,387,726) |
| Proceeds from sale of investments |  | 1,284,694,861 | 1,188,561,846 |
| Investments in money market instruments and in liquid mutual funds (Net) |  | 19,636,161 | $(31,416,535)$ |
| Interest received |  | 110,580,263 | 102,323,400 |
| Dividend received |  | 7,715,588 | 5,543,955 |
| Purchase of fixed assets |  | $(557,872)$ | $(1,045,207)$ |
| Proceeds from sale of fixed assets |  | 601 | 1,337 |
| Expenses related to investments |  | $(109,590)$ | $(102,112)$ |
| Security deposit |  | $(1,131,718)$ | $(954,266)$ |
| Loan against Policies |  | $(717,133)$ | $(35,092)$ |
| Loans disbursed |  | - | $(750,000)$ |
| Loan repayment received |  | 508,333 | 1,233,333 |
| Net cash from/(for) Investing activities (B) |  | (216,110,104) | $(192,027,068)$ |
| CASH FLOW FROM FINANCING ACTIVITIES |  |  |  |
| Proceeds from issue of share capital (net) |  | 189,965 | 26,493 |
| Proceeds from short-term borrowing |  | - | - |
| Repayment of short-term borrowing |  | - | - |
| Interim dividend paid (Gross of TDS on Dividend) |  | $(2,500,061)$ | - |
| Net cash from/(for) Financing activities (C) |  | $(2,310,096)$ | 26,492 |
| Effect of foreign exchange rates on cash and cash equivalents (net) (D) |  | - | $(5,932)$ |
| Net increase/(decrease) in cash and cash equivalents (A+B+C+D) |  | 99,151 | 46,769,936 |
| Cash and cash equivalents at beginning of the year |  | 108,747,007 | 61,977,071 |
| Cash and cash equivalents at end of the year (Refer Note No. (t) of Schedule 16 (B)) |  | 108,846,158 | 108,747,007 |
| Cash (including cheques, drafts) |  | 635,956 | 694,210 |
| Bank Balances (includes bank balances in unit linked funds) ${ }^{2}$ |  | 8,855,340 | 8,751,972 |
| Fixed Deposits (Less than 3 months) ${ }^{3}$ |  | 875,532 | 2,100 |
| Money Market instruments |  | 98,479,330 | 99,298,725 |
| Total |  | 108,846,158 | 108,747,007 |

## Cash Flow Statement

for the year ended March 31, 2022

Name of the Insurer: SBI LIFE INSURANCE COMPANY LIMITED
Registration Number: 111 dated 29 th March, 2001 with the IRDA
RECEIPTS AND PAYMENTS ACCOUNT (CASH FLOW STATEMENT) FOR THE YEAR ENDED MARCH 31, 2022
(₹ '000)

| Particulars | Schedule | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Reconciliation of Cash \& Cash Equivalents with Cash \& Bank Balance (Schedule 11) |  |  |  |
| Add:- Fixed deposit more than 3 months - Shareholder \& Policyholder ${ }^{3}$ |  | 22,191,760 | 17,601,253 |
| Less:- Fixed deposit less than 3 months - Schedule 8B - Unit Linked Policyholder |  | $(874,979)$ | - |
| Add:- Stamps/franking on hand |  | 358,584 | 55,650 |
| Less:- Money Market instruments |  | (98,479,330) | (99,298,725) |
| Cash \& Bank Balances as per Schedule 11 |  | 32,042,193 | 27,105,185 |
| Significant Accounting Policies \& Notes to Accounts | 16 |  |  |

${ }^{1}$ Includes cash paid towards Corporate Social Responsibility expenditure ₹ 267,276 thousand (Previous year ended March 31, 2021: ₹ 262,521 thousand)
${ }^{2}$ Includes balance in dividend account which is unclaimed amounting to ₹ 1,010 thousand (₹ 894 thousand at March 31, 2021)
${ }^{3}$ Includes fixed deposits kept with bank for issuance of bank guarantees

|  |  | (₹ '000) |
| :---: | :---: | :---: |
| Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| Fixed Deposits less than 3 months | 553 | 2,100 |
| Fixed Deposits more than 3 months | 45,660 | 31,553 |

The above Receipts and Payments Account has been prepared as prescribed by Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 under the "Direct Method" laid out in Accounting Standard-3 on Cash Flow Statements issued by the Institute of Chartered Accountants of India.

This is the Receipts and Payments account referred to in our report of even date

For and on behalf of the Board of Directors

## For S. K. Patodia \& Associates

Chartered Accountants
(F.R. No. 112723W)

Sandeep Mandawewala
Partner
Membership No. 117917

For S.C. Bapna \& Associates
Chartered Accountants
(F.R. No. 115649W)

## Dinesh Kumar Khara

Chairman
(DIN: 06737041)

## Narayan K. Seshadri

Director
(DIN: 00053563)

Mahesh Kumar Sharma<br>Sangramjit Sarangi<br>President \& CFO<br>(DIN: 08740737)

## Prithesh Chaubey

Appointed Actuary

## Vinod Koyande

Company Secretary

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 1 PREMIUM

| Sr. <br> No. | Particulars | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
| 1 | First year premiums | 129,415,408 | 103,381,043 |
| 2 | Renewal premiums | 333,022,870 | 296,299,223 |
| 3 | Single premiums | 125,158,091 | 102,861,416 |
|  | Total Premium | 587,596,369 | 502,541,681 |

## Notes:-

1. All the premium income relates to business in India.
2. For accounting policy on Premium refer Note (b) (i) of Schedule 16 (B))

SCHEDULE - 2 COMMISSION EXPENSES

|  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: |
| Particulars | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| Commission paid |  |  |
| Direct - First year premiums | 10,796,706 | 8,635,714 |
| - Renewal premiums | 8,555,141 | 7,667,839 |
| - Single premiums | 1,488,693 | 1,121,788 |
| Total (A) | 20,840,539 | 17,425,342 |
| Add: Commission on re-insurance accepted | - | - |
| Less: Commission on re-insurance ceded | - | - |
| Net commission | 20,840,539 | 17,425,342 |
| Rewards | 742,410 | 362,464 |
| Break-up of the commission expenses (Gross) incurred to procure business: |  |  |
| Agents | 6,733,751 | 5,913,455 |
| Brokers | 55,973 | 55,402 |
| Corporate agency | 779,467 | 525,949 |
| Bancassurance | 13,268,073 | 10,926,091 |
| Micro Insurance Agent | - | - |
| CSC | - | - |
| IMF | 429 | 732 |
| Web Aggregator | 2,845 | 3,712 |
| Referral | - | - |
| Total (B) | 20,840,539 | 17,425,342 |

For accounting policy on commission refer note (g) of Schedule 16 (B))

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 3 OPERATING EXPENSES RELATED TO INSURANCE BUSINESS

| Sr. <br> No. | Particulars | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
| 1 | Employees' remuneration \& welfare benefits (Refer Note Nos. 12 \& 19 of Schedule 16 (C)) | 18,163,697 | 14,909,750 |
| 2 | Travel, conveyance and vehicle running expenses | 757,562 | 518,853 |
| 3 | Training expenses | 696,790 | 417,030 |
| 4 | Rent, rates \& taxes | 920,548 | 886,040 |
| 5 | Repairs | 861,901 | 738,242 |
| 6 | Printing \& stationery | 124,649 | 76,548 |
| 7 | Communication expenses | 606,337 | 427,314 |
| 8 | Legal \& professional charges | 1,568,557 | 1,420,729 |
| 9 | Medical fees | 534,259 | 374,193 |
| 10 | Auditors' fees,expenses,etc. |  |  |
|  | (a) as auditor | 7,300 | 5,700 |
|  | (b) as adviser or in any other capacity, in respect of |  |  |
|  | (i) Taxation matters | - | - |
|  | (ii) Insurance matters | - | - |
|  | (iii) Management services; and | - | - |
|  | (c) in any other capacity | 2,075 | 1,933 |
|  | (d) Out of pocket expenses | - | 25 |
| 11 | Advertisement, Publicity and marketing | 960,639 | 212,161 |
| 12 | Interest \& bank charges | 100,147 | 83,190 |
| 13 | Recruitment expenses | 21,206 | 8,745 |
| 14 | Information technology expenses | 1,190,235 | 1,042,891 |
| 15 | Goods and Service Tax | 228,823 | 194,188 |
| 16 | Stamp duty on policies | 1,195,331 | 1,073,765 |
| 17 | Depreciation | 747,578 | 991,906 |
| 18 | Other expenses | 1,056,886 | 739,306 |
|  | Total | 29,744,520 | 24,122,509 |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 4 BENEFITS PAID (NET)

|  |  | (₹ '000) |
| :---: | :---: | :---: |
| Sr. Particulars No. | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| 1 Insurance claims |  |  |
| (a) Claims by death | 55,220,970 | 30,131,811 |
| (b) Claims by maturity | 97,254,450 | 62,010,289 |
| (c) Annuities/Pension payment | 5,447,244 | 3,570,401 |
| (d) Other benefits |  |  |
| - Survival | 12,838,594 | 14,268,646 |
| - Surrender | 71,015,828 | 47,158,280 |
| - Discontinuance/Lapsed termination | 35,658,196 | 24,320,531 |
| - Withdrawals | 41,356,156 | 37,150,112 |
| - Rider | 166,155 | 175,775 |
| - Health | 1,114,891 | 29,063 |
| - Interest on unclaimed amounts | 119,761 | 130,543 |
| - Others | 53,805 | 35,052 |
| 2 (Amount ceded in reinsurance) |  |  |
| (a) Claims by death | $(7,857,661)$ | $(4,047,654)$ |
| (b) Claims by maturity | - | - |
| (c) Annuities/Pension payment | - | - |
| (d) Other benefits |  |  |
| - Health | $(7,566)$ | $(4,094)$ |
| 3 Amount accepted in reinsurance |  |  |
| (a) Claims by death | - | - |
| (b) Claims by maturity | - | - |
| (c) Annuities/Pension payment | - | - |
| (d) Other benefits | - | - |
| - Health | - | - |
| Total | 312,380,821 | 214,928,755 |

## Notes:

a) Claims include claims settlement costs, wherever applicable.
b) Legal, other fees and expenses also form part of the claims cost, wherever applicable.
c) All the claims are paid or payable in India.
d) For accounting policy on benefits paid refer Note (f) of Schedule 16 (B))

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 5 SHARE CAPITAL

|  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: |
| Sr. Particulars No. | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 Authorised Capital |  |  |
| 2,000,000,000 (Previous year - 2,000,000,000) Equity Shares of ₹ 10/- each | 20,000,000 | 20,000,000 |
| 2 Issued Capital |  |  |
| 1,000,370,562 (Previous year - 1,000,070,908) Equity Shares of ₹ 10/- each | 10,003,706 | 10,000,709 |
| 3 Subscribed Capital |  |  |
| 1,000,370,562 (Previous year - 1,000,070,908) Equity Shares of ₹ 10/- each | 10,003,706 | 10,000,709 |
| 4 Called-up Capital |  |  |
| 1,000,370,562 (Previous year - 1,000,070,908) Equity Shares of ₹ 10/- each | 10,003,706 | 10,000,709 |
| Less : Calls unpaid | - | - |
| Add: Shares forfeited (Amount originally paid-up) | - | - |
| Less : Par value of Equity shares bought back | - | - |
| Less : Preliminary expenses | - | - |
| Expenses including commission or brokerage on underwriting or | - | - |
| subscription of shares |  |  |
| Total | 10,003,706 | 10,000,709 |

## Note:

Out of the total share capital, 555,000,000 shares (Previous year March 31, 2021 - 555,000,000 shares) of ₹ 10 each are held by the holding company State Bank of India.

## SCHEDULE - 5A PATTERN OF SHAREHOLDING

As certified by the Management

| Shareholder | As at March 31, 2022 |  | As at March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Number of Shares | \% of <br> Holding | Number of Shares | \% of <br> Holding |
| Promoters |  |  |  |  |
| Indian - State Bank of India | 555,000,000 | 55.48 | 555,000,000 | 55.50 |
| (Holding Company) |  |  |  |  |
| Foreign - BNP Paribas Cardif | - | - | 2,003,612 | 0.20 |
| Others | 445,370,562 | 44.52 | 443,067,296 | 44.30 |
| Total | 1,000,370,562 | 100 | 1,000,070,908 | 100 |

## Note:

BNP Paribas Cardif has requested for reclassification of its category from Promoter to Public.The application for the reclassification is under process.

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 6 RESERVES AND SURPLUS



## SCHEDULE - 7 BORROWINGS

|  |  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr . <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Debentures/bonds | - | - |
| 2 | Banks | - | - |
| 3 | Financial institutions | - | - |
| 4 | Others | - | - |
|  | Total | - | - |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 8 INVESTMENTS - SHAREHOLDERS'



## Schedules

Forming Part of Financial Statements

## Notes:

|  |  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Aggregate cost of Investments in Fixed Deposits reclassified to Schedule 11 |  |  |
|  | Fixed Deposit - Long-Term | - | - |
|  | Fixed Deposit - Short-Term | - | - |
|  | Total | - | - |
| 2 | Investments made out of Catastrophe reserve at cost | - | - |
| 3 | Particulars of Investment other than listed equity shares |  |  |
|  | Amortised cost | 89,573,251 | 74,467,305 |
|  | Market value | 91,065,851 | 76,973,014 |
|  | Break-up of Infrastructure and Social Sector Investment |  |  |
|  | Long-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | 277,048 | 277,005 |
|  | b) Other Approved Investments - Bonds \& Debentures | 19,291,714 | 13,369,931 |
|  | c) Other Investments - Equity | - | - |
|  | d) Other Investments - Bonds \& Debentures | 652,952 | 351,020 |
|  | Short-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | - - | - - |
|  | b) Other Approved Investments - Bonds \& Debentures | 2,239,848 | 2,339,666 |
|  | c) Other Investments - Equity | - | - |
|  | d) Other Investments - Bonds \& Debentures | - | 98,971 |
| 5 | Break-up of Other than Approved Investments (Other Investments) |  |  |
|  | Bonds \& Debentures | 1,009,560 | 1,954,415 |
|  | Equity | 2,606,330 | 2,464,442 |
|  | Mutual Funds \& Alternative Investment Funds | - - | - |
| 6 | Securities deposited (other than cash) towards margin requirement for equity and Government securities trade (Refer Note No. 3 of Schedule 16 (C)): |  |  |
|  | a) Fixed Deposit with National Securities Clearing Corporation Limited (NSCCL) | - | - |
|  | b) Fixed Deposit with Indian Clearing Corporation Limited (ICCL) | - | - |
|  | c) Government Securities with Clearing Corporation of India Ltd. - TREP Segment |  |  |
|  | Amortised Cost | 990,996 | 787,894 |
|  | Market value | 833,863 | 795,461 |
|  | d) Government Securities with Clearing Corporation of India Ltd.- Securities Segment |  |  |
|  | Amortised Cost | 5,410,753 | 2,835,407 |
|  | Market value | 5,530,671 | 2,956,294 |
| 7 | Impairment/NPA provision on debt investments (Refer Note No. 21(B) of Schedule 16 (C)) | - - | - |
| 8 | For accounting policy on investments, refer Note (k) of Schedule 16 (B) |  |  |
| 9 | Investment under "Long-Term - Other Investments (Other Approved Investments) - (g) Inve investment in units of Real Estate Investment Trusts (REIT). | Properties - Rea | e" represents |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 8A INVESTMENTS - POLICYHOLDERS'



## Schedules

Forming Part of Financial Statements

## Notes:

|  |  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr . <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Aggregate cost of Investments in Fixed Deposits reclassified to Schedule 11 |  |  |
|  | Fixed Deposit - Long -Term | 21,676,100 | 14,944,100 |
|  | Fixed Deposit - Short-Term | 470,000 | 2,625,600 |
|  | Total | 22,146,100 | 17,569,700 |
| 2 | Aggregate cost of Investments in State Bank of India (Holding Company) (Refer Note No. 40(C) of Schedule 16 (C)) | - | - |
| 3 | Investments made out of Catastrophe reserve at cost | - | - |
| 4 | Particulars of Investment other than listed equity shares |  |  |
|  | Amortised cost | 1,017,899,308 | 838,151,734 |
|  | Market value | 1,032,223,445 | 879,625,533 |
| 5 | Break-up of Infrastructure and Social Sector Investment |  |  |
|  | Long-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | 3,986,092 | 4,270,586 |
|  | b) Other Approved Investments - Bonds \& Debentures | 163,471,872 | 148,405,652 |
|  | c) Other Investments - Equity | - - | - |
|  | d) Other Investments - Bonds \& Debentures | 1,107,728 | 779,438 |
|  | Short-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | - | - |
|  | b) Other Approved Investments - Bonds \& Debentures | 19,599,996 | 7,233,214 |
|  | c) Other Investments - Equity | - - | - |
|  | d) Other Investments - Bonds \& Debentures | - | - |
| 6 | Break-up of Other than Approved Investments (Other Investments) |  |  |
|  | Bonds \& Debentures | 700,355 | 872,773 |
|  | Equity | 10,118,256 | 11,393,524 |
|  | Mutual Funds \& Alternative Investment Funds | 6,575,332 | 3,891,427 |
| 7 | Securities deposited (other than cash) towards margin requirement for equity and Government securities trade : |  |  |
|  | a) Fixed Deposit with National Securities Clearing Corporation Limited (NSCCL) | - | - |
|  | b) Fixed Deposit with Indian Clearing Corporation Limited (ICCL) | - | - |
|  | c) Government Securities with Clearing Corporation of India Ltd. - TREP Segment |  |  |
|  | Amortised Cost | - | - |
|  | Market value | - | - |
|  | d) Government Securities with Clearing Corporation of India Ltd. - Securities Segment |  |  |
|  | Amortised Cost | - | - |
|  | Market value | - | - |
| 8 | Impairment/NPA provision on debt investments (Refer Note No. 21(B) of Schedule 16 (C)) | 98,822 | - |
| 9 | For accounting policy on investments, refer Note (k) of Schedule 16 (B) |  |  |
| 10 | Investment under "Long-Term - Other Investments (Other Approved Investments) - (g) Inve investment in units of Real Estate Investment Trusts (REIT). | Properties - Real | e" represents |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 8B ASSETS HELD TO COVER LINKED LIABILITIES



## Schedules

Forming Part of Financial Statements

## Notes:

|  |  |  | ( ${ }^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Aggregate cost of Investments in State Bank of India (Holding Company) (Refer note no. 40 (C) of Schedule 16 (C)) | - | 653,400 |
| 2 | Investments made out of Catastrophe reserve at cost | - | - |
| 3 | Particulars of Investment other than listed equity shares |  |  |
|  | Amortised cost | 746,028,234 | 650,295,847 |
|  | Market value | 756,347,686 | 666,546,339 |
| 4 | Break-up of Net Current Assets - "Assets Held To Cover Linked Liabilities" |  |  |
|  | a) Interest accrued and not due | 12,590,432 | 11,318,750 |
|  | b) Net receivable to Unit linked Funds | 3,513,541 | 1,345,382 |
|  | c) Investment sold - pending for settlement | 5,455,753 | 9,686,203 |
|  | d) Investment purchased - pending for settlement | $(7,297,566)$ | $(7,317,193)$ |
|  | e) Other receivable/(payable) | 337,293 | 38,384 |
|  | f) Application money for Investment | 1,249,985 |  |
|  | Total | 15,849,438 | 15,071,526 |
| 5 | Break-up of Infrastructure and Social Sector Investment |  |  |
|  | Long-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | 32,401,770 | 27,176,156 |
|  | b) Other Approved Investments - Bonds \& Debentures | 97,118,187 | 72,231,779 |
|  | c) Other Investments - Equity | - |  |
|  | d) Other Investments - Bonds \& Debentures | 1,325,498 | - |
|  | Short-Term Investments |  |  |
|  | a) Other Approved Investments - Equity | - | - |
|  | b) Other Approved Investments - Bonds \& Debentures | 16,754,680 | 7,277,699 |
|  | c) Other Investments - Equity | - | - |
|  | d) Other Investments - Bonds \& Debentures | - | - |
| 6 | Break-up of Other than Approved Investments (Other Investments) |  |  |
|  | Bonds \& Debentures | 1,037,701 | 5,547,699 |
|  | Equity | 46,152,864 | 25,716,417 |
|  | Mutual Funds \& Alternative Investment Funds | 70,483,640 | 56,038,288 |
| 7 | Impairment/NPA provision on debt investments (Refer note no. 21(B) of Schedule 16 (C)) | - | 525,790 |
| 8 | For accounting policy on investments, refer note (k) of Schedule 16 (B) |  |  |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 9 LOANS

| Sr. <br> No. |  |  | ( ${ }^{\prime} 000$ ) |
| :---: | :---: | :---: | :---: |
|  | Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| 1 | SECURITY-WISE CLASSIFICATION |  |  |
|  | Secured |  |  |
|  | (a) On mortgage of property |  |  |
|  | (aa) In India | - | - |
|  | (bb) Outside India | - |  |
|  | (b) On Shares, Bonds, Govt. Securities etc. | - - | - - |
|  | (c) Loans against policies | 1,688,840 | 1,136,431 |
|  | (d) Others (On Book Debts and Current Assets) | 1,938,050 | 2,444,350 |
|  | Unsecured | - | - |
|  | Total | 3,626,890 | 3,580,781 |
| 2 | BORROWER-WISE CLASSIFICATION |  |  |
|  | (a) Central and State Governments | - - | - |
|  | (b) Banks and Financial institutions | 1,938,050 | 2,444,350 |
|  | (c) Subsidiaries | - | - - |
|  | (d) Companies | - | - |
|  | (e) Loans against policies | 1,688,840 | 1,136,431 |
|  | (f) Others | - | - |
|  | Total | 3,626,890 | 3,580,781 |
| 3 | PERFORMANCE-WISE CLASSIFICATION |  |  |
|  | (a) Loans classified as standard less provisions |  |  |
|  | (aa) In India | 3,626,890 | 3,580,781 |
|  | (bb) Outside India | - | - |
|  | (b) Non-standard loans less provisions |  |  |
|  | (aa) In India | - | - |
|  | (bb) Outside India | - | - |
|  | Total | 3,626,890 | 3,580,781 |
| 4 | MATURITY-WISE CLASSIFICATION |  |  |
|  | (a) Short-Term | 463,313 | 106,911 |
|  | (b) Long-Term | 3,163,577 | 3,473,870 |
|  | Total | 3,626,890 | 3,580,781 |

## Note:

|  |  |  | ( $\mathrm{F}^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Aggregate cost of principal receivable within 12 months from the Balance Sheet date out of Long-Term Loans | 508,333 | 508,333 |
| 2 | Provision towards Standard Asset (Refer Note No. 21(A) of Schedule 16 (C)) | 7,783 | 9,817 |
| 3 | Loans considered doubtful and the amount of provision (Other than standard provision) created against such loans | - | - |
| 4 | Short-term loans include those where the principal is repayable within 12 months from Balance Sheet date. Long-term loans are the loans other than short-term loans. |  |  |
| 5 | For accounting policy on loans, refer Note (I) of Schedule 16 (B) |  |  |

## Schedules

SCHEDULE - 10 FIXED ASSETS

| - |  |
| :---: | :---: |
| $\begin{aligned} & \stackrel{\rightharpoonup}{\stackrel{\rightharpoonup}{z}} \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\tilde{j}} \underset{\sim}{4} \tilde{\sim} \\ & \end{aligned}$ $\frac{L_{2}^{n}}{2}$ |


| 120,608 | 201,311 |
| ---: | ---: |
| $1,762,522$ | $1,762,522$ |
| - | - |
| 561,025 | 571,838 |
| $1,301,139$ | $1,323,738$ |
| 227,510 | 287,437 |
| 223,281 | 293,015 |
| 1,326 | 1,638 |
| 212,311 | 283,650 |
| 727,611 | 830,881 |
| 102,308 | 83,402 |
| $\mathbf{5 2 3 9}, \mathbf{6 4 1}$ | $\mathbf{5 , 6 3 9 , 4 3 2}$ |


| $5,239,641$ | $5,639,432$ |
| ---: | ---: |
| 28,085 | 14,877 |


| $5,267,726$ |
| :--- |
| $5,654,309$ |
| $5,654,309$ |

$\square$

| Depreciation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r} \text { As at } \\ \text { April 1, } 2021 \end{array}$ | For the year | On Adjustments | On Sales | As at <br> March 31, 2022 |


| - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: |
| 2,346,263 | 168,254 | - | 20 | 2,514,497 |
| - | - | - | - | - |
| - | - | - | - | - |
| 106,031 | 10,813 | - | - | 116,844 |
| 103,580 | 22,599 | - | - | 126,179 |
| 696,840 | 86,218 | - | 15,858 | 767,200 |
| 1,468,637 | 148,899 | - | 174,235 | 1,443,301 |
| 858 | 312 | - | - | 1,170 |
| 573,821 | 116,511 | - | 11,083 | 679,249 |
| 534,915 | 149,928 | - | 8,573 | 676,269 |
| 323,940 | 45,428 | - | 943 | 368,425 |


| $6,154,884$ | 748,961 | - | 210,712 | $6,693,134$ |
| ---: | ---: | ---: | ---: | ---: |
| - | - | - | - |  |



| Cost/Gross block |  |  |
| ---: | :--- | ---: |
|  |  |  |
| As at |  | As at |
| April 1, 2021 |  |  | Additions | Deductions | March 31, <br> 2022 |
| ---: | :--- | ---: |

$\begin{aligned} & \text { 2,562,522 }\end{aligned}+\quad 1,762,522$
677,870

$\begin{array}{r}1,427,317 \\ \hline 994,711\end{array}$ | $1,666,581$ |
| ---: |
| 2,495 |

1,267 891,560

| $1,365,796$ | 47,267 | 9,182 | $1,403,880$ |
| ---: | ---: | ---: | ---: | ---: |
| 407,342 | 64,338 | 948 | 470,732 |


| $11,794,316$ | 351,101 | 212,643 | $11,932,774$ |
| :--- | :--- | :--- | :--- |


| 14,877 | 314,932 | 301,724 | 28,085 |
| :--- | :--- | :--- | :--- | :--- |


| $6,154,884$ | 748,961 |
| :--- | :--- |
| $5,262,666$ | 993,980 |

${ }^{4}$ Includes certain asset leased out pursuant to operating lease agreements (Refer Note No. 16 (b) of Schedule 16 (C)).
For accounting policies on fixed assets and depreciation refer Note (h) of Schedule 16 (B).

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 11 CASH AND BANK BALANCES



* Includes debit and credit balances of bank accounts.
\# Other bank balances comprise of ₹ 46,213 thousand (Previous year ended March 31, 2021 : ₹ 33,653 thousand) kept with bank for issuance of bank guarantees.


## Note:

Break-up of cash (including cheques,drafts and stamps) :

|  |  |  | ( $\mathrm{F}^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at <br> March 31, 2021 |
| 1 | Cash in hand | 2 | - |
| 2 | Postal franking \& Revenue Stamps | 358,584 | 55,650 |
| 3 | Cheques in hand | 635,955 | 694,210 |
|  | Total | 994,540 | 749,860 |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 12 ADVANCES AND OTHER ASSETS

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
|  | ADVANCES |  |  |
| 1 | Reserve deposits with ceding companies | - | - |
| 2 | Application money for investments | - | - |
| 3 | Prepayments | 674,593 | 437,640 |
| 4 | Advances to Directors/Officers |  |  |
| 5 | Advance tax paid and taxes deducted at source (Net of provision for taxation) | - | - |
| 6 | Advances to suppliers | 67,101 | 131,358 |
| 7 | Advances to employees | 9,805 | 9,982 |
|  | Total (A) | 751,498 | 578,980 |
|  | OTHER ASSETS |  |  |
| 1 | Income accrued on investments |  |  |
|  | a) Shareholders' | 1,993,869 | 1,834,321 |
|  | b) Policyholders' | 24,630,430 | 23,099,941 |
| 2 | Outstanding Premiums | 3,599,880 | 3,568,593 |
| 3 | Agents' Balances | 14,800 | 15,534 |
|  | Less:- Provision for doubtful receivables | $(1,511)$ | (31) |
|  | Net Agent Balances | 13,290 | 15,503 |
| 4 | Foreign Agents' Balances | - | - |
| 5 | Due from other entities carrying on insurance business (including reinsurers) | 1,024,709 | 1,236,130 |
| 6 | Due from subsidiaries/holding company | - | - |
| 7 | Deposit with Reserve Bank of India | - | - |
| 8 | Security deposit (including margin money for derivative contracts) | 3,285,144 | 2,130,929 |
| 9 | Receivables (Refer Note 1 below) | 3,659,285 | 6,795,826 |
| 10 | Goods and Service Tax and Service tax advance and unutilised credit | 1,524,907 | 1,494,941 |
| 11 | Assets held for unclaimed amount of policyholders (Refer Note No. 26 of Schedule 16 (C)) | 3,319,155 | 3,331,445 |
| 12 | Income accrued on unclaimed fund (Refer Note No. 26 of Schedule 16 (C)) | 313,008 | 315,845 |
|  | Total (B) | 43,363,677 | 43,823,474 |
|  | Total ( $\mathrm{A}+\mathrm{B}$ ) | 44,115,176 | 44,402,454 |

## Note: 1

'Receivables' under Advances and other assets (Schedule 12) comprise of:

|  |  |  | ( $₹^{\prime}$ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at <br> March 31, 2022 | As at <br> March 31, 2021 |
| 1 | Dividend | 375 | 23,571 |
| 2 | Proceeds from sale/Maturity of investments | 120,693 | 1,666,874 |
| 3 | Receivable from Unit linked/Non-Unit Linked funds (Refer Note No. 32 of Schedule 16 (C)) | 2,858,609 | 4,703,315 |
| 4 | Derivative Asset (Refer Note No. 23 (A) (v) of Schedule 16 (C)) | 90,284 | 46,900 |
| 5 | Others | 589,323 | 355,165 |
|  | Total | 3,659,285 | 6,795,826 |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 13 CURRENT LIABILITIES

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Sr. | Particulars | As at | As at |
| No. | Particulars | March 31, 2022 | March 31, 2021 |
| 1 | Agents' balances | 1,087,864 | 900,085 |
| 2 | Balances due to other insurance companies (including reinsurers) | 165,882 | 124,173 |
| 3 | Deposits held on re-insurance ceded | - | - |
| 4 | Premium received in advance | 130,098 | 64,329 |
| 5 | Unallocated premium and other deposits | 6,388,116 | 3,617,790 |
| 6 | Sundry creditors | 10,144,094 | 7,418,644 |
| 7 | Due to subsidiaries/holding companies | 5,883 | 453,808 |
| 8 | Claims outstanding | 5,601,837 | 6,141,234 |
| 9 | Annuities due | 79,541 | 51,029 |
| 10 | Due to Officers/Directors | - - | - - |
| 11 | Unclaimed amount - policyholders (Refer Note No. 26 of Schedule 16 (C)) | 3,319,155 | 3,331,445 |
| 12 | Income accrued on unclaimed fund (Refer Note No. 26 of Schedule 16 (C)) | 313,008 | 315,845 |
| 13 | Others [Refer Note below] | 18,349,973 | 15,631,764 |
|  | Total | 45,585,451 | 38,050,146 |

## Note:

'Others' under current liabilities (Schedule 13) comprise of:

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Sr. | Particulars | As at | As at |
| No. |  | March 31, 2022 | March 31, 2021 |
| 1 | Brokerage payable | 1,049 | 564 |
| 2 | Outstanding payables for investments | 2,024,384 | 1,624,251 |
| 3 | Payable to Unit linked Fund/Unclaimed Fund | 6,438,424 | 6,074,866 |
| 4 | TDS Payable | 761,233 | 527,155 |
| 5 | Goods and Service Tax Payable | 2,199,205 | 2,039,520 |
| 6 | Other Statutory liabilities | 151,477 | 146,945 |
| 7 | Derivative Liability (Refer Note No. 23 (A) (v) of Schedule 16 (C)) | 964,937 | 150,205 |
| 8 | Others* | 5,809,265 | 5,068,259 |
|  | Total | 18,349,973 | 15,631,764 |

* Includes unclaimed dividend amounting to ₹ 1,010 thousands (Previous year ended March 31, 2021 : ₹ 894 thousand)

SCHEDULE - 14 PROVISIONS


Provision for taxation (Net of advance tax)

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Sr. | Particulars | As at | As at |
| No. |  | March 31, 2022 | March 31, 2021 |
| 1 | Provision for tax | $(20,545,484)$ | $(18,736,247)$ |
| 2 | Advance tax and taxes deducted at source | 17,944,287 | 17,984,179 |
|  | Total | $(2,601,197)$ | $(752,067)$ |

## SCHEDULE - 15 MISCELLANEOUS EXPENDITURE

## (To the extent not written off or adjusted)

|  |  |  | (₹ '000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | As at March 31, 2022 | As at March 31, 2021 |
| 1 | Discount allowed in issue of shares / debentures | - | - |
| 2 | Others | - | - |
|  | Total | - | - |

## Schedules

Forming Part of Financial Statements

## SCHEDULE - 16 <br> SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2022

## A. Corporate Information and Nature of Operations

SBI Life Insurance Company Limited ('the Company') incorporated on October 11, 2000 as a Company under the Companies Act. The Company is registered with the Insurance Regulatory and Development Authority of India ('IRDAI') vide Registration No. 111 dated March 29, 2001 and is carrying on the business of life insurance and annuity. The Company's life insurance business comprises of individual life and group business, including participating, non-participating, pension, group gratuity, group leave encashment, group superannuation, group immediate annuity, unit-linked insurance products, variable insurance products, health and micro insurance. Some of these policies have riders such as accident and disability benefit, level term and critical illness. The equity shares of the Company are listed on the National Stock Exchange (NSE) and BSE Limited (formerly known as Bombay Stock Exchange).

## B. Basis of Preparation and Significant Accounting Policies

a) Basis of preparation and presentation

The Financial Statements are prepared under the historical cost convention, on accrual basis in accordance with the generally accepted accounting principles in India (Indian GAAP) and in compliance with the Accounting Standards notified under Section 133 of the Companies Act, 2013, read together with Rule 7 of the Company (Accounts) Rules, 2014, further amended by Companies (Accounting Standards) Amendment Rules, 2016, to the extent applicable, the provisions of the Insurance Act, 1938, as amended by the Insurance Laws (Amendment) Act, 2015 and Insurance (Amendment) Act, 2021, the Insurance Regulatory and Development Act, 1999, the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the Accounting Regulations), the Master Circular on Preparation of Financial Statements and Filing of Returns of Life Insurance Business dated December 11, 2013 and various other circulars and notifications issued by the Insurance Regulatory and Development Authority of India thereafter.

The accounting policies used in preparation of the financial statements are consistent with those followed in the previous year.

## Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles requires the management to make estimates and assumptions that affect the reported amount of assets, liabilities, revenues and expenses and disclosure of contingent
liabilities as of the date of the financial statements. The reliance upon estimates and assumptions used in the accompanying financial statements are based on management's evaluation of the relevant facts and circumstances as of the date of the financial statements. Actual results may differ from the estimates and assumptions used in preparing the accompanying financial statements. Difference between the actual and estimates are recognised in the period in which the actual results materialise or are known. Any revision to accounting estimates is recognised prospectively in current and future periods.

## b) Revenue recognition

i. Premium Income

Premium of non-linked business is recognised as income (net of goods and service tax) when due from policyholders. In respect of linked business, premium income is recognised when the associated units are allotted. In case of variable insurance products (VIPs), premium income is recognised on the date when the Policy Account Value is credited. Uncollected premium from lapsed policies is not recognised as income until such policies are revived.

Top up premiums are considered as single premium.
ii. Income from Linked funds

Income from linked funds which includes fund management charges, policy administration charges, mortality charges, etc. are recovered from linked fund in accordance with terms and conditions of policy and recognised when recovered.
iii. Investment Income

Dividend income for quoted shares is recognised on ex-dividend date, for non-quoted shares the dividend is recognised when the right to receive dividend is established.

Investment income on Alternate Investment Funds (AIFs), Real Estate Investment Trusts (REITs) Infrastructure Investment Trusts (InvITs), are recognised as and when declared by respective Fund/Trust.

Interest income is recognised on accrual basis. Pre-acquisition interest paid/received to/from counterparty on purchase/sale transaction is debited/credited to interest accrued and not due account. Accretion of discount and amortisation of premium in respect of debt securities are effected over the remaining term of such instruments on the basis of the related Yield-to-Maturity.

Realised gains and losses in respect of equity securities and units of mutual funds, Equity Exchange Traded funds (ETFs), Infrastructure Investment Trusts (InvITs) and Real Estate

## Schedules

Forming Part of Financial Statements

Investments Trusts (REITs) are calculated as the difference between the net sales proceeds and their cost. In respect of debt securities, the realised gains and losses are calculated as difference between net sales proceeds or redemption proceeds and weighted average amortised cost. Cost in respect of equity shares and units of mutual funds, Equity Exchange Traded funds (ETFs), Infrastructure Investment Trusts (Inv|Ts) and Real Estate Investments Trusts (REITs) are computed using the weighted average method.

Fees received on lending of equity shares under Securities lending and borrowing scheme (SLB) is recognised as income over the period of the lending on straight-line basis.

## iv. Income from loans

Interest income on loans is recognised on an accrual basis. Loan processing fee is recognised on receipt basis.

## v. Rental Income

Rental income is recognised in the income statement on the straight line basis over the lease period.

## c) Reinsurance premium ceded

Premium ceded on re-insurance is accounted in accordance with the terms of the re-insurance treaty or in-principle arrangement with the re-insurer.

## d) Liability for life policies (Policy liabilities)

The actuarial liability of all the life insurance policies has been calculated by the Appointed Actuary in accordance with the Insurance Act, 1938, and as per the rules \& regulations and circulars issued by IRDAI from time to time and the relevant Guidance Notes (GN) and/or Actuarial Practice Standards (APS) issued by the Institute of Actuaries of India.

Non-linked business is reserved using a prospective gross premium valuation method. Mathematical reserves are calculated based on future assumptions having regard to current and future experience e.g. interest rates, mortality and expenses.
For participating products, vested bonuses are those which were distributed by the Company consequent to the actuarial valuations carried out annually at the end of each financial year dated March 31, 2002 to March 31, 2022. For participating pension products, special one-time bonus declared during financial year 2003-04 and 2004-05 have been taken into account. Appropriate future bonus assumptions have been made.
For Group-Par-Pension, the reserve is the Accumulated Fund Value.

For Non-Linked - Individual fund-based products and Non-Linked - Group fund-based products, the policy
liability in respect of savings portion is equal to the fund value as on the date of valuation.

The unit liability in respect of Individual - Linked and Group - Linked business has been considered as the value of the units standing to the credit of the policy holders, using the net asset value (NAV) as on the valuation date.

The adequacy of charges under individual unit linked policies to meet future expenses has been tested and provision made as appropriate. Provision has also been made for the cost of guarantee under Unit Linked products offered with Guarantee.

Variable insurance policies (VIPs) have also been valued in a manner similar to the ULIP business by considering liability as the policy account standing to the credit of the policyholders plus additional provisions for adequacy of charges to meet expenses.

Appointed Actuary is satisfied that the nature and extent of re-insurance arrangements require no additional reserve to be set aside apart from reinsurance reserves set aside based on Unearned Premium Reserve (UPR) methodology.

Considering the prudence of the valuation basis and the margins in the assumptions, our assessment is that, the reserve set aside is sufficient to meet all future policy outgoes under adverse conditions.

## e) Funds for future appropriation

For non-linked participating business, the balance in the funds for future appropriations account represents funds, the allocation of which, either to participating policyholders' or to shareholders', has not been determined at the Balance Sheet date. Transfers to and from the fund reflect the excess or deficit of income over expenses and appropriations in each accounting period arising in the Company's policyholders' fund. In respect of participating policies any allocation to the policyholder would also give rise to a shareholder transfer in the required proportion.
The fund for future appropriations held in the unitlinked funds, represents surplus that has arisen from lapsed policies unlikely to be revived. This surplus is required to be held within the policyholders' fund till the point at which the policyholders' can no longer revive their policy.

## f) Benefits paid

i. Claims cost consist of the policy benefit amounts and claims settlement costs, where applicable.
ii. Claims by death and rider are accounted when intimated. Intimations up to the end of the period are considered for accounting of such claims.
iii. Claims by maturity are accounted on the policy maturity date.

## Schedules

Forming Part of Financial Statements
iv. Survival and annuity benefit claims are accounted when due.
v. Surrenders and withdrawals are accounted as and when intimated. Benefits paid also includes amount payable on lapsed policies which are accounted for as and when due. Surrenders, withdrawals and lapsation are disclosed at net of charges recoverable.
vi. Repudiated claims disputed before judicial authorities are provided for based on management prudence considering the facts and evidences available in respect of such claims
vii. Amount recoverable from re-insurers are accounted for in the same period as the related claim and are reduced from claims.

## g) Acquisition costs

Acquisition costs such as commission, medical fees, etc. are costs that are primarily related to the acquisition of new and renewal insurance contracts. The same are expensed in the period in which they are incurred.

## h) Fixed assets, intangibles and depreciation

## Fixed assets

Fixed assets are stated at cost, less accumulated depreciation and impairment, if any. Cost includes the purchase price and any other cost which can be directly attributed to bringing the asset to its working condition for its intended use. Subsequent expenditure incurred on existing fixed assets is expensed out except where such expenditure increases the future economic benefits from the existing assets.

## Intangibles

Intangible assets are stated at cost, less accumulated amortisation and impairment, if any. Expenditure incurred on major application software and their customisation or further development is recognised as an intangible asset. The same is capitalised under fixed assets if such expenditure results in a benefit of enduring nature. Other software expenses are expensed in the period in which they are incurred. Subsequent expenditure incurred on existing assets is expensed out except where such expenditure increases the future economic benefits from the existing assets, in which case the expenditure is amortised over the remaining useful life of the original asset.

## Capital work-in-progress

Costs of assets as at the Balance sheet date not ready for its intended use are disclosed as capital work-inprogress. Advances paid towards the acquisition of fixed assets and intangibles at the Balance Sheet date are disclosed as capital work-in-progress.

## Depreciation/amortisation

The Company is following straight line method of depreciation provided on pro rata (monthly) basis for period of use for the following type of assets based on useful life as prescribed under Part "C" of Schedule II to the Companies Act, 2013:

| Nature of Asset | Useful life |
| :--- | :--- |
| Furniture \& fittings | 10 years |
| Office equipments | 5 years |
| Vehicles | 8 years |
| Building | 60 years |
| Information technology equipment | 3 years |
| Servers \& networks | 6 years |

Software expenses are amortised over a maximum period of 3 years.

Leasehold improvements are amortised equally over the period of lease. Capital expenditure on individual assets up to $₹ 1,000$ are not capitalised and expensed out as revenue expenditure. Assets individually costing more than $₹ 1,000$ and up to $₹ 20,000$ are fully depreciated in the month of acquisition.

Depreciation is charged to Revenue and Profit \& Loss Account based on the "put to use" criteria as per IRDAI guidelines.

## i) Impairment of fixed assets

The carrying values of assets at each Balance Sheet date are reviewed for impairment. If any indication of such impairment exists, the recoverable amounts of those assets are estimated and impairment is recognised, if the carrying amount of those assets exceeds their recoverable amount. The recoverable amount is the greater of the net selling price and their value in use. Value in use is arrived by discounting the estimated future cash flows to their present value based on an appropriate discount factor. If at the Balance sheet date, there is an indication that an impairment loss recognised for an asset in earlier accounting periods is no longer required or has decreased; reversal of impairment loss is recognised. The recoverable amount is reassessed and the asset is reflected at recoverable amount, subject to a maximum of depreciable historical cost.

## j) Foreign currency transactions

Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.

Monetary assets and liabilities in foreign currency as at the Balance Sheet date are converted at the exchange rates prevailing on that date.

Non-monetary items like fixed assets which are recorded at historical cost are reported using the exchange rate at the date of transaction.

## Schedules

Forming Part of Financial Statements

Non-monetary items other than fixed assets, which are recognised at fair value or other similar valuation are reported using exchange rate at the date when such value was determined

Exchange differences either on settlement or on translation are recognised in the Revenue Account or Profit and Loss Account, as the case may be.

## k) Investments

Investments are made and accounted in accordance with the Insurance Act, 1938, Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016, and Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, Investment Policy of the Company and various other circulars/ notifications as issued by IRDAI from time to time.

Investments are recorded on the trade date at cost, which includes brokerage, security transaction tax, education cess and stamp duty, wherever applicable and excludes interest paid, if any, on purchase.

Bonus entitlements are recognised as investments on the 'ex-bonus date'. Rights entitlements are recognised as investments on the 'ex-rights date'.

## i. Classification of Investments

Investments maturing within twelve months from balance sheet date and investments made with the specific intention to dispose-off within twelve months from balance sheet date shall be classified as short-term investments.

Investments other than Short-term investments are classified as "Long-term investments".
ii. Valuation - shareholders' investments and nonlinked policyholders' investments

## Debt securities

Debt securities, including Government securities and money market securities are stated at historical cost subject to amortisation of premium or accretion of discount over a period of holding/ maturity on yield to maturity basis.

Investments in Fixed Deposits with banks and Reverse Repo are valued at cost.

## Equity, equity related instruments \& preference shares

Listed equity shares, equity related instruments \& preference shares are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, the closing price at primary exchange i.e. NSE is considered.

If NSE closing price is not available for any security, then BSE closing price is used for valuation.

Unlisted equity shares, equity related instruments \& preference shares are measured at historical cost.

In case of Security Lending \& Borrowing ('SLB'), Equity Shares lent are valued as per valuation policy for equity shares as mentioned above.

Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as specified by IRDAI, are valued at prices obtained from Credit Rating Information Services of India Limited ('CRISIL').

Unrealised gains or losses arising due to change in the fair value of equity shares are recognised in the Balance Sheet under "Fair value change account".

On each balance sheet date, the Company assess whether impairment of listed equity securities has occurred. Any impairment loss is recognised as an expense in the Revenue or Profit and Loss Account to the extent of the difference between the remeasured fair value of the security or investment and its weighted average cost as reduced by any previous impairment loss recognised as an expense in the Revenue or Profit and Loss Account. Any reversal of impairment loss, earlier recognised in Revenue or Profit and Loss Account, is recognised in the Revenue or Profit and Loss Account.

## Mutual funds

Investments in mutual funds are valued at the previous day's Net Asset Value (NAV). Unrealised gains or losses arising due to change in the fair value of mutual fund units are recognised in the Balance Sheet under "Fair value change account".

## Alternative Investment Funds (AIFs)

Investments in Alternative Investment Funds (AIFs) are valued at latest available NAV. Unrealised gains or losses arising due to change in the fair value of Alternative Investment Funds (AIFs) are recognised in the Balance Sheet under "Fair value change account".

## Interest Rate Derivatives (IRDs)

Interest Rate Derivative (IRD) contracts for hedging of highly probable forecasted transactions on insurance contracts and investment cash flows in life, pension and annuity business, are accounted for in the manner specified in accordance with 'Guidance Note on Accounting for Derivative Contracts' issued by the Institute of Chartered Accountants of India (ICAI) in June 2015 effective from FY 2016-17, IRDAI Circular No. IRDA/F\&I/ INV/CIR/138/06/2014 dated June 11, 2014 ('the IRDAI circular on Interest Rate Derivatives') and IRDAI Investment Master Circular issued in May 2017.

## Schedules

Forming Part of Financial Statements

The Company has well defined Board approved interest rate risk hedging Policy and Process document covering various aspects related to functioning of the derivative transactions undertaken to mitigate interest rate risk as per the Interest rate risk hedging strategy. At the inception of the hedge, the Company designates and documents the relationship between the hedging instrument and the hedged item, the risk management objective, strategy for undertaking the hedge and the methods used to assess the hedge effectiveness. Hedge effectiveness is the degree to which changes in the fair value or cash flows of the hedged item that are attributable to a hedged risk are offset by changes in the fair value or cash flows of the hedging instrument. Hedge effectiveness is ascertained at the time of inception of the hedge and periodically thereafter at Balance Sheet date.

Forward Rate Agreement ("FRA") is a forward contract to hedge the risk of movements in interest rates. In a FRA contract, the Company fixes the yield on the government bond for the period till the maturity of the contract. The Company enters into FRA to hedge interest rate risk on forecasted transactions: a) Reinvestment of maturity proceeds of existing fixed income investments; b) Investment of interest income receivable; and c) Expected policy premium income receivable on insurance contracts which are already underwritten in Life, Pension \& Annuity business.

The Company follows "hedge accounting" for accounting of all Interest rate derivative financial instruments as per Guidance Note on Accounting for Derivative Contracts issued by Institute of Chartered Accountants of India (ICAI).
The Forward Rate Agreement (FRA) contract is valued at the difference between the market value of underlying bond at the spot reference yield taken from the SEBI approved rating agency and present value of contracted forward price of underlying bond including present value of intermediate coupon inflows from valuation date till FRA contract settlement date, at applicable INR-OIS rate curve. The fair valuation or Mark to market valuation of the derivative financial instruments is done independently by both the parties i.e. the Company and the counter party. The counter party (bank) valuation is considered for margin settlement as the counter party (bank) is the valuation agent as per forward rate agreement.

Hedging instruments are initially recognised at fair value and are re-measured at fair value at subsequent reporting dates. The effective portion of fair value gain / loss on the interest rate derivative that is determined to be an effective hedge is recognised in equity account i.e. "Hedge

Fluctuation Reserve" or "HFR" under the head 'Credit/(Debit) Fair Value Change Account" in the Balance Sheet and the ineffective portion of the change in fair value of such derivative instruments is recognised in the Revenue Account or Profit and Loss account in the period in which they arise. The fair value gain / loss on the interest rate derivative that is determined to be an ineffective hedge is recognised in the revenue account or profit and loss account in the period in which they arise.

The accumulated gains or losses that were recognised in the Hedge Fluctuation Reserve are reclassified into Revenue Account or profit and loss account, in the same period during which the income from investments acquired from underlying forecasted cash flow is recognised in the Revenue Account or profit and loss account. Hedge accounting is discontinued when the hedging instrument is terminated or it becomes probable that the expected forecast transaction will no longer occur or the risk management objective is changed or no longer expected to be met. On such termination, accumulated gains or losses that were recognised in the Hedge Fluctuation Reserve are reclassified into Revenue Account or Profit and Loss account. Costs associated with derivative contracts are considered as at a point in time cost.

## Real Estate Investment Trusts (REITs)/ Infrastructure Investments Trusts (InvITs)

The Investment in Units of REITs/InvITs are valued at Market Value (last quoted price should not be later than 30 days). For the purpose of determining market value, the closing price at primary exchange i.e. NSE is considered. If NSE closing price is not available for any security, then BSE closing price is used for valuation. Where market quote is not available for the last 30 days, the units are valued as per the latest NAV (not more than 6 months old) of the units published by the trust. Unrealised gains or losses arising due to change in the fair value of Real Estate Investment Trust (REITs)/Infrastructure Investments Trusts (InvITs) are recognised in the Balance Sheet under "Fair value change account".
iii. Valuation - linked business

## Debt securities

Debt securities including Government securities with remaining maturity of more than one year are valued at prices obtained from CRISIL.

Debt securities including government securities with remaining maturity of less than one year are valued on yield to maturity basis, where yield is derived using market price provided by CRISIL on the day when security is classified as short-term. If security is purchased during its short-term tenor, it is valued at amortised cost using yield to maturity method. In case of securities with options, earliest

## Schedules

Forming Part of Financial Statements

Call Option / Put Option date will be taken as maturity date for this purpose.

Money market securities are valued at historical cost subject to amortisation of premium or accretion of discount on yield to maturity basis.

Investments in Fixed Deposits with banks and Reverse Repo are valued at cost.

## Equity, equity related instruments \& preference shares

Listed equity shares, equity related instruments \& preference shares are measured at fair value on the Balance Sheet date. For the purpose of determining fair value, closing price at primary exchange i.e. NSE is considered.

If NSE closing price is not available for any security, then BSE closing price is used for valuation.

Unlisted equity shares, equity related instruments \& preference shares are measured at historical cost

In case of Security Lending \& Borrowing (SLB), Equity Shares lent are valued as per valuation policy for equity shares as mentioned above.

Additional Tier 1 (Basel III Compliant) Perpetual Bonds classified under "Equity" as specified by IRDAI, are valued at prices obtained from CRISIL.

Unrealised gains or losses arising due to change in the fair value are recognised in the Revenue Account.

## Mutual funds

Investments in mutual funds are valued at the previous day's Net Asset Value (NAV). Unrealised gains or losses arising due to change in the fair value of mutual fund units are recognised in the Revenue Account.

## Real Estate Investment Trusts (REITs)/ Infrastructure Investments Trusts (InvIT)

The Investment in Units of REITs / InvlTs are valued at Market Value (last quoted price should not be later than 30 days). For the purpose of determining market value, the closing price at primary exchange i.e. NSE is considered. If NSE closing price is not available for any security, then BSE closing price is used for valuation. Where market quote is not available for the last 30 days, the units are valued as per the latest NAV (not more than 6 months old) of the units published by the trust. Unrealised gains or losses arising due to change in the fair value of REITs units are recognised in the Revenue Account

## iv. Transfer of investments

In the case of deficit in Revenue Account, transfer of securities from shareholders to policyholders is done as below:
(i) Debt securities are transferred at lower of net amortised cost or market value on the date of transfer
(ii) Equity securities are transferred at lower of cost or market value on the date of transfer.

In the case of surplus in Revenue Account, transfer of securities from policyholders' to shareholders' is done as below:
(i) Debt securities are transferred at net amortised cost;
(ii) Equity securities are transferred at market value on the date of transfer.

No transfer of investments is carried out between non-linked policyholders' funds. In case of unit linked fund, inter schemes transfers are affected at prevailing market value at the time of transfer.

## v. Impairment of Investments

On each balance sheet date, the Company assesses whether there is any indication of impairment of investments or reversal of impairment loss recognised in prior periods. Any impairment loss is recognised as an expense in the Revenue or Profit and Loss Account to the extent of the difference between the re-measured fair value of the security or investment and its weighted average cost as reduced by any previous impairment loss recognised as an expense in the Revenue or Profit and Loss Account. Any reversal of impairment loss, earlier recognised in Revenue or Profit and Loss Account, is recognised in the Revenue or Profit and Loss Account.

## vi. Provision for Non-Performing Assets (NPAs)

All assets where the interest and/or principal repayment remain overdue for more than 90 days at the Balance Sheet date are classified as NPA and provided for in accordance with the requirement of applicable IRDAI Regulations/circulars.

## I) Loans

Investments in Loans are stated at historical cost, less repayments, subject to provision for impairment losses \& non-performing asset (NPA) provision, if any.

## m) Provision for Standard Assets

In accordance with the IRDAI guidelines on 'Prudential norms for income recognition, asset classification, provisioning and other related matters in respect of debt portfolio' vide the Master circular, adequate provisions are made for estimated loss arising on account from/ under recovery of loans and advances (other than loans and advances granted against insurance policies issued by the insurer) outstanding at the balance sheet date in respect of standard assets.

## Schedules

Forming Part of Financial Statements

## n) Employee benefits

(i) Post-employment benefit

Defined benefit plans

## Provident Fund

The Company makes contribution towards provident fund, a defined benefit retirement plan. The provident fund is administered by the trustees of the SBI Life Insurance Company Limited Employees PF Trust. The contribution paid or payable under the schemes is charged to the Revenue Account during the period in which the employee renders the related service. Further, an actuarial valuation is conducted annually by an independent actuary to recognise the deficiency, if any, in the interest payable on the contributions as compared to the interest liability as per the statutory rate.

## Gratuity

The Company has incorporated a gratuity trust. The Company makes contribution to a Gratuity Fund administered by trustees of SBI Life Insurance Company Limited Employees Gratuity Fund. The plan provides a lump sum payment to vested employees at retirement or termination of employment based on the respective employee's salary and the years of employment with the Company.
The Company accounts for the liability for future gratuity benefits based in accordance with Accounting Standard - 15 (Revised). The net present value of the Company's obligation towards the same is actuarially determined based on the projected unit credit method as at the Balance Sheet date. Actuarial gains and losses are recognised in the Revenue Account.

## COVID Ex-gratia

The Company accrues liability for Employees COVID Ex-gratia Scheme in accordance with Accounting Standard - 15 (Revised) 'Employee Benefits' issued by ICAI and notified under Section 133 of the Companies Act, 2013. The Net Present Value (NPV) of the Company's obligation towards the Employees COVID Ex-gratia Scheme, which is a defined benefit plan, is actuarially determined based on the Projected Unit Credit Method (PUCM) as at the Balance Sheet date.
(ii) Other long-term employee benefits

Compensated absences and long-term service awards
Compensated absences which are not expected to occur within twelve months after the end of the period in which the employee renders the related services are recognised as a liability at the present
value of the defined benefit obligation at the Balance Sheet date.

Long-Term Service Awards are recognised as a liability at the present value of the defined benefit obligation at the Balance Sheet date.

The Company accrues the liability for compensated absences and long-term service awards in accordance with Accounting Standard - 15 (Revised). The net present value of the Company's obligation is determined based on the projected unit credit method as at the Balance Sheet date.

## (iii) Short-term employee benefits

The undiscounted amount of short-term employee benefits expected to be paid for the services rendered by employees is recognised during the period when the employees renders the service. These benefits include salaries and bonuses, short-term compensated absences, premium for staff medical insurance (hospitalisation), premium for employee group term insurance scheme etc.
(iv) Employee share based payments

The Company follows the intrinsic value method to account for its share-based employee compensation plans in accordance with the Guidance Note on Accounting for Employee Share based Payments, issued by the Institute of Chartered Accountants of India (ICAI). The intrinsic value is measured as the excess, if any, of the fair market price of the underlying stock over the exercise price on the grant date. The intrinsic value of options, if any, at the grant date is amortised over the vesting period. The fair market price is the latest closing price, immediately prior to the grant date, on the stock exchange on which the shares of the Company are listed. If the shares are listed on more than one stock exchange, then, the stock exchange which records the highest trading volume on the date, immediately prior to the grant date is considered.

## o) Accounting for Leases

(i) Operating Lease

Where the Company is the lessee
Leases where the lessor effectively retains substantially all the risks and benefits of ownership over the lease term are classified as operating leases. Operating lease rentals are recognised as an expense over the lease period on a straight line basis.

## Where the Company is the lessor

Assets subject to operating leases are included in fixed assets. Lease income is recognised in the Profit and Loss Account on a straight-line basis over the lease term. Costs, including depreciation

## Schedules

Forming Part of Financial Statements
are recognised as expense in the Profit and Loss Account

## (ii) Finance Lease

Leases under which the Company assumes substantially all the risk and rewards of ownership of the asset are classified as finance leases. Such leased asset acquired are capitalised at fair value of the asset or present value of the minimum lease rental payments at the inception of the lease, whichever is lower.
p) Taxation

## Direct taxes

Provision for current income tax, if any, is made on an accrual basis after taking credit for all allowances and exemptions in accordance with the Income Tax Act, 1961.

Deferred income tax is recognised for future tax consequences attributable to timing differences between income as determined by the financial statements and the recognition for tax purposes. The effect of deferred tax asset or liability of a change in the tax rates are recognised using the tax rates and tax laws that have been enacted or substantively enacted by the Balance Sheet date. Deferred tax assets are recognised only to the extent that there is a virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised. Deferred tax assets or liabilities are reviewed as at each Balance Sheet date and written down or written up to reflect the amount that is reasonably or virtually certain to be realised.

## Indirect taxes

Goods and service tax liability on output service is setoff against the input tax credits available from tax paid on input services. Unutilised credits, if any, are carried forward under "Advances and other assets" for future set off and are deferred for recognition to the extent there is reasonable certainty that the assets can be realised in future.

## q) Segmental reporting

As per Accounting Standard 17 on "Segmental Reporting" read with IRDA (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Company has classified and disclosed segmental information into participating, non-participating and linked businesses, which are further segmented into Individual life, group, health, pension, variable and annuity.

## r) Provisions and contingent liabilities

The Company recognises a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may, but probably will not, require an outflow of resources. Where there is a possible obligation or a present obligation that the likelihood of outflow of resources is remote, no provision or disclosure is made. Loss contingencies arising from litigation etc. are recorded when it is probable that a liability has been incurred and the amount can be reasonably estimated.

Contingent assets are neither recognised nor disclosed.

## s) Earnings per share

Basic earnings per share are calculated by dividing the net profit or loss for the period in the shareholders' account by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

## t) Cash and cash equivalents

Cash and cash equivalents for the purpose of Receipts and Payments Account comprises of cash and cheques in hand, bank balances, deposits with banks and other short-term highly liquid investments with original maturities of three months or less.

## Schedules

Forming Part of Financial Statements

## C. Notes to Accounts

1. Contingent Liabilities

|  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No | Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| 1 | Partly paid-up investments | 6,200,000 | 10,900,000 |
| 2 | Claims, other than against policies, not acknowledged as debts by the Company (Refer Note 3) | 9,956 | 9,956 |
| 3 | Underwriting commitments outstanding (in respect of shares and securities) | - | - |
| 4 | Guarantees given by or on behalf of the Company | - | - |
| 5 | Statutory demands or liabilities in dispute, not provided (Refer Note 1) | - | - |
| 6 | Reinsurance obligations to the extent not provided for in accounts | - | - |
| 7 | Others: <br> - Insurance claims disputed by the Company, to the extent not provided or reserved (Refer Note 3) <br> - Directions issued by IRDAI under Section 34(1) of Insurance Act, 1938 (Refer Note 2) | $\begin{aligned} & 2,142,212 \\ & 2,752,948 \end{aligned}$ | $\begin{aligned} & 1,654,364 \\ & 3,871,020 \end{aligned}$ |
|  | Total | 11,105,116 | 16,435,340 |

## Notes:

## Note 1:

Show-cause notices issued by various Government Authorities are not considered as an obligation. When any order or notice is raised by the authorities for which the Company is in appeal under adjudication, these are disclosed as contingent liability except in cases where the probability of any financial outflow is remote.

## Note 2:

(a) The IRDAI directions under Section 34 (1) of the Insurance Act, 1938 to refund allegedly excess commission paid to corporate agents to the members or the beneficiaries amounting to ₹ $2,752,948$ thousands (Previous year ended March 31, 2021: ₹ $2,752,948$ thousands) vide order No. IRDA/Life/ORD/Misc/083/03/2014 dated March 11, 2014 has been set aside by order dated January 29, 2020 made by the Securities Appellate Tribunal (SAT). The SAT has remitted the matter to IRDAI to recalculate the interest earned on advance premium collected. The IRDAI recalculation, if any, has not been received by the Company. IRDAI and SBI Life both, have challenged the order dated January 29, 2020 before the Hon'ble Supreme Court of India in Civil Appeal Nos. 254-255 of 2021 and Civil Appeal No. 2497-2498 of 2021 respectively, which is yet to be adjudicated upon.
(b) IRDAI has issued directions under Section 34(1) of the Insurance Act, 1938 to distribute the administrative charges paid to master policyholders amounting to ₹ 843,174 thousands vide its order no. IRDA/Life/ORD/MISC/228/10/2012 dated October 5, 2012 and order no. IRDA/Life/ ORD/MISC/009/01/2017 dated January 11, 2017. The Securities Appellate Tribunal (SAT) vide its order dated April 7, 2021 has dismissed the appeal filed by the Company against the IRDAI order. Subsequently, the Hon'ble Supreme Court vide its order dated September 22, 2021 has dismissed petition filed by the Company against the SAT order. During the year, the Company has made provision in the Profit and Loss Account (Shareholders' Account) for refund of administrative charges paid to group master policy holders amounting to ₹ 843,174 thousands plus applicable interest as per IRDAI order dated January 11, 2017. Further, out of the provision amount, the Company has refunded ₹ 508,220 thousands along with interest of $₹ 198,869$ thousands to the members of group insurance policy.

## Note 3:

These cases pertain to litigation pending with various appellate forums/courts.

## 2. Pending Litigation

The Company's pending litigations comprise of claims against the Company primarily by customers and proceedings pending with tax authorities. The Company has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed the contingent liability (refer Note 1 of Schedule 16 (C)) where applicable, in its financial statements. The Company does not expect the outcome of these proceedings to have a material adverse effect on its financial results as at March 31, 2022.

## Schedules

Forming Part of Financial Statements

## 3. Encumbrances on Assets

The Assets of the Company are free from any encumbrances as at March 31, 2022 except for:
a) Securities or cash deposited as margin for investment trade obligations of the Company:

| Particulars |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
|  | As at March 31, 2022 |  | As at March 31, 2021 |  |
|  | Book Value | Market Value | Book Value | Market Value |
| 1. Clearing Corporation of India Ltd. - Securities Segment |  |  |  |  |
| i) Government Securities | 5,410,753 | 5,530,671 | 2,835,407 | 2,956,294 |
| ii) Cash | 565,100 | 565,100 | 365,100 | 365,100 |
| Sub-Total | 5,975,853 | 6,095,771 | 3,200,507 | 3,321,394 |
| 2. Clearing Corporation of India Ltd. - TREP Segment |  |  |  |  |
| i) Government Securities | 990,996 | 833,863 | 787,894 | 795,461 |
| ii) Cash | 5,100 | 5,100 | 5,100 | 5,100 |
| Sub-Total | 996,096 | 838,963 | 792,994 | 800,561 |
| 3. National Securities Clearing Corporation Limited NSCCL - Capital Market Segment |  |  |  |  |
| i) Fixed Deposit | - | - | - | - |
| ii) Cash | 784,294 | 784,294 | 650,586 | 650,586 |
| Sub-Total | 784,294 | 784,294 | 650,586 | 650,586 |
| 4. Indian Clearing Corporation Limited ICCL - Capital Market Segment |  |  |  |  |
| i) Fixed Deposit | - | - | - | - |
| ii) Cash | - | - | - | - |
| Sub-Total | - | - | - | - |
| 5. Margin for FRA MTM |  |  |  |  |
| i) Cash |  |  |  |  |
| JP Morgan Chase Bank | 417,440 | 417,440 | 64,050 | 64,050 |
| Credit Suisse AG | 148,440 | 148,440 | - | - |
| CITI Bank N A | 144,100 | 144,100 | 39,630 | 39,630 |
| Standard Chartered Bank | 72,210 | 72,210 | - | - |
| The Hongkong and Shanghai Banking Corporation Limited | 119,500 | 119,500 | - | - |
| Sub-Total | 901,690 | 901,690 | 103,680 | 103,680 |
| Grand Total | 8,657,933 | 8,620,718 | 4,747,767 | 4,876,220 |

## Notes:

i. Physical custody of the securities is with respective clearing houses; however, Company has a right on the contractual cash flows of these investments. These investments can be invoked by the clearing houses in case of any default by the Company in settlement of trades.
ii. No Securities or cash deposited as margin for investment trade obligations are issued outside India.
b) Other Assets

|  |  | $₹$ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| 1. Sales Tax Department - Jammu as security deposit for registration |  |  |
| Fixed Deposit | 250 | 250 |
| 2. Bank guarantee issued to Post office department and UIDAI |  |  |
| Fixed Deposit | 39,177 | 33,600 |
| Total | 39,427 | 33,850 |

## Schedules

Forming Part of Financial Statements

## 4. Capital Commitments

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Commitments made and outstanding for loans and investment | 4,943,956 | 3,101,771 |
| Estimated amount of contracts remaining to be executed on capital account, to the extent not provided for (net of advances) | 190,814 | 169,091 |

5. Actuarial Assumptions

The assumptions used in valuation of liabilities are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI.

The actuarial assumptions certified by the Appointed Actuary are as under:
a) In the actuarial valuation all the policies, which were in the books of the Company and where there is a liability as at March 31, 2022 have been taken into account.

The portfolio consists of Participating, Non-Participating and Linked segments.
'Participating' segment is further classified into the following Lines of Businesses (LoBs): Individual - Life Participating, Individual - Pension - Participating, Group - Pension - Participating and Individual - VIP - Participating.
'Non-Participating' segment is further classified into the following LoBs: Individual - Life - Non-Participating, Individual - Pension - Non-Participating, Group Savings - Non-Participating, Group One Year Renewable Group Term Assurance (OYRGTA) - Non-Participating, Group Other - Non-Participating, Annuity - Non-Participating (Individual and Group), Health - Non-Participating (Individual and Group), and VIP - Non-Participating (Individual and Group).
'Linked' segment is further classified into the following LoBs: Individual - Life - Linked, Group - Linked and Individual - Pension - Linked.
b) For policies which are likely to get cancelled during their "free look period", premium less stamp duty and medical expenses as per the policy contract need to be refunded. Adequate provision is provided for such policies.
c) The following parametric values are used to carry out the actuarial valuation:

For mortality assumption under life business 'Indian Assured Lives (2012-2014) Ultimate Mortality table' and under general annuity business 'Indian Individual Annuitant's Mortality Table (2012-15)' has been used. For Morbidity assumption, the Morbidity Tables provided by re-insurers has been used with suitable adjustment.
The interest rate for valuation lies in the range of $5.50 \%$ to $6.00 \%$ per annum as shown in the table below. While allocating expenses for the current year, the entire policyholders' expenses have been allocated product-wise.

| Line of Business | Valuation basis as on March 31, 2022 | Valuation basis as on March 31, 2021 |
| :---: | :---: | :---: |
| Participating | 5.95\% | 5.95\% |
| Non-Participating | 5.50\% to 6.00\% | 5.50\% |
| Unit Linked | 5.50\% | 5.50\% |
| Annuity | 6.00\% | 6.00\% |
| Health | 5.50\% | 5.50\% |

As regard for future expenses, on the basis of experience available, fixed expenses are considered separately for single premium products and regular premium products.

| Segment/Product | Fixed Expenses Assumptions (Amounts in ₹) |  |
| :--- | :--- | :--- |
|  | Regular Premium | Single Premium |
| Participating - Individual Life, Individual Pension, Individual VIP <br> Non-Participating - Individual Life, Individual Pension, Annuity (Individual <br> and Group), Health (Individual), Individual VIP | Ranging from 115 to 600 <br> based on the nature of <br> product | Ranging from 75 to 495 <br> based on the nature of <br> product |
| Linked - Individual Life, Individual Pension | 700 | 525 |
| Non-Participating - Group Other, Group Savings -Swarna Ganga <br> Linked - Group (Per life basis) | Ranging from 4.25 to 350 <br> based on the nature of <br> product | Ranging from 10 to 260 <br> based on the nature of <br> product |

## Schedules

Forming Part of Financial Statements

For fully paid-up and reduced paid-up policies, fixed expenses are considered same as for single premium policies,
An inflation rate of $5.50 \%$ per annum (Previous year ended March 31, 2021: 5.50\% per annum) has been assumed while estimating future expenses.

For participating products, the vested bonuses are those which were distributed by the Company consequent to the actuarial valuations carried out annually at the end of each financial year dated March 31, 2002 to March 31, 2022. Regarding bonus provisions for the current financial year and bonus provision for future years, the bonus rates have been assessed by carrying out Bonus Earning Capacity (BEC)/ asset share investigations and taking into consideration the policyholder's reasonable expectations.

Margin for Adverse Deviation (MAD) has been provided, wherever applicable and required.
In addition to this, Incurred but Not Reported (IBNR) claims reserve is also provided wherever required.
The above parameters and the MAD provision have been observed to ensure prudence and are in accordance with the GN / APS issued by the Institute of Actuaries of India and in concurrence with the Regulations and circulars of IRDAI.

The Surplus emerged from Non-participating segment has been transferred to Profit \& Loss Account for the year ended March 31, 2022 based on the recommendation of the Appointed Actuary and the necessary fund transfer will be made after the year end on the basis of Audited financials with required recommendations by the Appointed Actuary.

## Funds for Future Appropriation

As at March 31, 2022, the Funds for Future Appropriation (FFA) in non-linked participating segments is ₹ 9,936,423 thousands (Previous year ended March 31, 2021 ₹ 8,423,244 thousands).

There is no FFA under any other segment.

## 6. Cost of Guarantee

Provision of ₹ $1,281,766$ thousands (Previous year ended March 31, 2021 ₹ 3,031,450 thousands) has also been made for the cost of guarantee under Individual unit linked policies with guarantee.

## 7. Policy Liabilities

The non-linked policy liability after reinsurance of ₹ 1,097,590,397 thousands as on March 31, 2022 (Previous year ended March 31, 2021: ₹ 924,074,750 thousands) includes the following non-unit reserve held for linked liabilities:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| ULIP - Individual | 6,626,218 | 8,616,458 |
| ULIP - Group | 25,493 | 25,737 |
| ULIP - Pension | 2,191,030 | 1,473,600 |
| Total | 8,842,741 | 10,115,795 |

The total linked liabilities (excluding non-unit reserve) stands at ₹ 1,426,253,059 thousands as at March 31, 2022 (Previous year ended March 31, 2021: ₹ 1,162,150,186 thousands).

## Schedules

Forming Part of Financial Statements

## 8. Reinsurance or Risk Retention

In the normal course of its business, the Company seeks to reduce risk exposure by reinsuring certain levels of risk in various areas of exposure with re-insurers. An asset or liability is recorded in the Balance Sheet representing premiums due to or payments due from re-insurers and share of claims recoverable from re- insurers. Extent of risk retained and reinsured is given below:

| Particulars | As at March 31, 2022 |  | As at March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Sum Assured ₹ ('000) | \% | Sum Assured ₹ ('000) | \% |
| Individual Business |  |  |  |  |
| Risk Retained | 4,948,618,815 | 79.45\% | 4,403,447,084 | 79.82\% |
| Risk Reinsured | 1,280,117,254 | 20.55\% | 1,113,514,388 | 20.18\% |
| Group Business |  |  |  |  |
| Risk Retained | 9,092,378,990 | 88.34\% | 7,445,508,640 | 71.39\% |
| Risk Reinsured | 1,199,599,544 | 11.66\% | 2,983,748,821 | 28.61\% |
| Total |  |  |  |  |
| Risk Retained | 14,040,997,805 | 84.99\% | 11,848,955,724 | 74.31\% |
| Risk Reinsured | 2,479,716,798 | 15.01\% | 4,097,263,209 | 25.69\% |

## 9. Benefits Payable

The claims settled and remaining unpaid for a period of more than 6 months on the Balance Sheet date

|  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | As at March 31, 2022 |  | As at March 31, 2021 |  |
|  | Count | Amount | Count | Amount |
| Claims | 25 | 11,622 | 55 | 9,240 |

All the claims are payable in India.

## 10. Investments

i. Investments have been made in accordance with the Insurance Act, 1938, and Insurance Regulatory and Development Authority of India (Investment) Regulations, 2016, as amended from time to time.
ii. All investments of the Company are performing investments except as disclosed in Note no. 21(B) of Schedule 16 (C).
iii. Value of contracts in relation to investments for:

| Particulars |  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at March 31, 2022 |  |  | As at March 31, 2021 |  |  |
|  | Shareholder | Non-Linked Policyholder | Linked Policyholder | Shareholder | Non-Linked Policyholder | Linked Policyholder |
| Purchases where payment is not made and deliveries are pending | 160,936 | 1,855,826 | 8,172,545 | - | 1,624,251 | 7,317,193 |
| Purchases where payment is made and deliveries are pending | - | 185,000 | - | - | - |  |
| Sales where receivables are pending* | 2,671 | 118,022 | 5,455,753 | 619,219 | 1,047,655 | 9,686,203 |

*No payments are overdue.
iv. Equity shares lent under the Securities Lending and Borrowing scheme (SLB) continue to be recognised in the Balance Sheet as the Company retains all the associated risk and rewards of these securities. The Fair value of equity shares lent by the Company under SLB and outstanding as at March 31, 2022 is ₹ Nil (March 31, 2021: ₹ Nil).

## Schedules

Forming Part of Financial Statements
v. Aggregate cost and market value of investments, which are valued at fair value:

| Particulars |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
|  | As at March 31, 2022 |  | As at March 31, 2021 |  |
|  | Book Value | Market Value | Book Value | Market Value |
| Bonds \& Debentures | 214,564,945 | 218,351,823 | 158,400,610 | 165,320,735 |
| Equity | 584,346,739 | 774,004,425 | 460,899,681 | 601,544,740 |
| Gilts | 387,437,124 | 385,221,851 | 337,420,293 | 338,248,083 |
| Mutual Funds | 70,532,707 | 82,559,252 | 81,157,870 | 89,681,769 |
| Total | 1,256,881,515 | 1,460,137,351 | 1,037,878,454 | 1,194,795,327 |

## 11. Disclosure on Repo/Reverse Repo transactions

Disclosures pursuant to IRDAI notification IRDA/F\&I/CIR/INV/250/12/2012 dated December 4, 2012 are detailed below:

As at March 31, 2022

| Particulars | Minimum outstanding during the year ended March 31, 2022 | Maximum outstanding during the year ended March 31, 2022 | Daily average outstanding during the year ended March 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Securities Sold under Repo: |  |  |  |  |
| i. Government Securities | Nil | Nil | Nil | Nil |
| ii. Corporate Debt Securities | Nil | Nil | Nil | Nil |
| Securities Purchased under Reverse Repo: |  |  |  |  |
| i. Government Securities | 22,296,142 | 54,165,920 | 32,929,866 | 35,993,881 |
| ii. Corporate Debt Securities | Nil | Nil | Nil | Nil |

## As at March 31, 2021

|  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Minimum outstanding during the year ended March 31, 2021 | Maximum outstanding during the year ended March 31, 2021 | Daily average outstanding during the year ended March 31, 2021 | Outstanding as at March 31, 2021 |
| Securities Sold under Repo: |  |  |  |  |
| i. Government Securities | Nil | Nil | Nil | Nil |
| ii. Corporate Debt Securities | Nil | Nil | Nil | Nil |
| Securities Purchased under Reverse Repo: |  |  |  |  |
| i. Government Securities | 14,763,132 | 61,046,088 | 29,314,470 | 31,723,542 |
| ii. Corporate Debt Securities | Nil | Nil | Nil | Nil |

## 12. Managerial Remuneration

The Managing Director and CEO have been deputed from State Bank of India and his remuneration is included under "Employees remuneration and welfare benefits" under "Operating expenses related to insurance business." The details of managerial remuneration for current and previous year are as under:
₹ ('OOO)

| Sr. <br> No. | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Mr. Mahesh Kumar Sharma | Mr. Mahesh Kumar Sharma (joined w.e.f. May 9, 2020) | Mr. Sanjeev Nautiyal (up to May 8, 2020) | Mr. Arijit Basu (up to March 09, 2018) |
| 1 | Salary and other allowances | 5,763 | 4,870 | 2,693 | 494 |
| 2 | Provident Fund, Pension fund and Gratuity | 580 | 527 | 309 | 33 |
| 3 | Perquisites | 5,053 | 2,783 | 488 | 2 |
|  | Total | 11,396 | 8,180 | 3,490 | 529 |

## Notes:

1. The appointment and remuneration of managerial personnel is in accordance with the requirements of Section 34A of the Insurance Act, 1938 and has been approved by the IRDAI.

## Schedules

Forming Part of Financial Statements
2. Effective May 9, 2020 Mr. Mahesh Kumar Sharma was deputed from State Bank of India as the Managing Director and CEO of the Company. IRDAI has accorded its approval to this appointment.
3. The remuneration of Mr. Sanjeev Nautiyal and Mr. Arijit Basu for the year ended March 31, 2021 includes salary arrears of previous years pertaining to their tenure as MD \& CEO of the Company. The salary arrears are in accordance with the wage revision by State Bank of India.
13. Percentage of Business Sector-wise

| Sector | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Rural | Number of New Policies | 551,652 | 440,907 |
|  | \% of rural sector policies to total policies | 28.68\% | 26.61\% |
|  | Premium Underwritten ₹ ('000) | 32,873,064 | 23,213,991 |
| Social | Number of New Policies (including group business) | 430 | 592 |
|  | Number of New Lives | 821,491 | 571,378 |
|  | Premium Underwritten ₹ ('000) | 97,138 | 93,574 |
|  | Social sector lives as a \% of total lives | 5.26\% | 4.64\% |
|  | Social sector lives as a \% of total lives of preceding financial year | 6.67\% | 6.38\% |
| Total | Number of New Policies | 1,923,243 | 1,656,891 |
|  | Number of New Lives | 15,611,604 | 12,313,079 |

## Note:

IRDAI (Obligations of insurers to rural and social sectors) Regulations, 2015 mandates the Company to cover 5\% of the total business procured in the preceding financial year (in terms of lives) under the social sector and 20\% of the policies written in the respective year under rural sector.
14. Investments of Funds and Assets pertaining to Policyholders' Liabilities
a) Allocation of investments between policyholders' funds and shareholders' funds

Investments made out of the shareholders' and policyholders' funds are tracked from inception and income accordingly accounted for on the basis of records maintained. As and when necessary, transfers have been made from shareholders' investments to policyholders' investments. In respect of such transfers, the investment income is allocated from the date of transfer.
b) Policyholders' liabilities adequately backed by assets

| Particulars | As at March 31, 2022 |  |  | As at March 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-Linked | Linked | Total | Non-Linked | Linked | Total |
| Policyholders' Liabilities* | 1,139,595,806 | 1,426,253,059 | 2,565,848,865 | 959,766,129 | 1,162,150,186 | 2,121,916,315 |
| Policyholders' Assets |  |  |  |  |  |  |
| Investments | 1,121,306,618 | 1,410,403,621 | 2,531,710,239 | 939,364,378 | 1,147,078,660 | 2,086,443,038 |
| Loans | 3,626,890 |  | 3,626,890 | 3,580,781 |  | 3,580,781 |
| Net Current Assets | 14,662,299 | 15,849,438 | 30,511,737 | 16,820,970 | 15,071,526 | 31,892,496 |
| Total Assets | 1,139,595,806 | 1,426,253,059 | 2,565,848,865 | 959,766,129 | 1,162,150,186 | 2,121,916,315 |

[^14]
## Schedules

Forming Part of Financial Statements

## 15. Taxation

The Company carries on life insurance business and hence the provisions of Section 44 and the first schedule of Income Tax Act, 1961, are applicable for computation of profits and gains of its business. Provision for taxation made in revenue and profit and loss account is as follows:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Revenue Account | 1,261,639 | 975,588 |
| Profit and Loss Account | 547,598 | 866,083 |
| Total | 1,809,237 | 1,841,671 |

Income tax provisions involves significant judgements in determining the provision for income taxes including judgement on whether tax positions are probable of being sustained in tax assessments. The Management periodically reassess and evaluates tax position with respect to applicable tax law based on the existing facts and circumstances.

## 16. Operating Lease Arrangements

## (a) Assets taken on operating lease:

In accordance with Accounting Standard 19 on 'Leases', the details of leasing arrangements entered into by the Company are as under:
The Company has entered into agreements in the nature of lease or leave and licence with different lessors or licensors for residential premises, office premises and motor vehicles. These are in the nature of operating lease. Some of these lease arrangements contain provisions for renewal and escalation. There are no restrictions imposed by lease arrangements nor are there any options given to the Company to purchase the properties and the rent is not determined based on any contingency.

The operating lease rentals charged to the Revenue Account during the year and future minimum lease payments as at the Balance Sheet date are as follows:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | Year ended <br> March 31, 2022 | Year ended March 31, 2021 |
| Total lease rental charged to Revenue Account | 893,270 | 856,234 |
|  |  | $₹(' 000)$ |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Lease obligation for: |  |  |
| - Not later than 1 year | 832,054 | 715,744 |
| - Later than 1 year and not later than 5 years | 2,679,087 | 2,457,862 |
| - Later than 5 years | 607,204 | 747,957 |

## (b) Assets given on operating lease:

The Company has entered into an agreement in the nature of leave and licence for leased out some portion of office premises. This is in the nature of operating lease and lease arrangement contains provisions for renewal. There are no restrictions imposed by lease arrangement and the rent is not determined based on any contingency.
The total lease payments received in respect of such lease recognised in Profit and Loss Account for the year is as under:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| Total lease rental recognised in Profit and Loss Account | 38,353 | 61,364 |

## 17. Earnings per share

In accordance with Accounting Standard 20 on 'Earning per share', basic earnings per share are calculated by dividing the net profit or loss in the shareholders' account by the weighted average number of equity shares outstanding during the year.

## Schedules

Forming Part of Financial Statements

For the purpose of calculating diluted earnings per share, the net profit or loss for the year attributable to shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares. Potential equity shares are deemed to be dilutive only if their conversion to equity shares would decrease the net profit per share from continuing ordinary operations.

The computation is set out below:

| Sr. No. | Particulars | Year ended <br> March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| 1 | Net Profit after tax as per Profit \& Loss Account available for both basic and diluted earnings per share ₹('OOO) | 15,059,977 | 14,558,494 |
| 2 | Weighted average number of equity shares |  |  |
|  | a) For basic earnings per share | 1,000,202,830 | 1,000,046,594 |
|  | b) For diluted earnings per share |  |  |
|  | i) No of equity shares for basic earnings per share as per (a) above | 1,000,202,830 | 1,000,046,594 |
|  | ii) Add: Weighted average outstanding options deemed to be issued for no consideration | 823,063 | 375,396 |
| 3 | Weighted average number of equity shares for Diluted Earnings per Share | 1,001,025,893 | 1,000,421,990 |
| 4 | Basic Earnings per share (₹) (1/2.a.) | 15.06 | 14.56 |
| 5 | Diluted Earnings per share (₹) (1/3) | 15.04 | 14.55 |
| 6 | Face value per share (₹) | 10 | 10 |

18. Operating Expense Disclosure

The additional disclosure on operating expenses incurred pursuant to IRDA master circular has been detailed below:

| Sr. <br> No. | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| 1 | Outsourcing expenses | 1,130,537 | 969,499 |
| 2 | Business development | 742,410 | 362,464 |
| 3 | Marketing support and advertisement | 960,639 | 212,161 |
|  | Total | 2,833,586 | 1,544,124 |

19. Provision for staff benefit as per Accounting Standard 15 (Revised)
a. Defined Benefit Plans:
(i) Gratuity

This is a funded defined benefit plan for qualifying employees under which the Company makes a contribution to the SBI Life Insurance Company Limited Employees Gratuity Fund. The plan provides for a lump sum payment as determined in the manner specified under The Payment of Gratuity Act, 1972, to the vested employees either at retirement or on death while in employment or on termination of employment. The benefit vests after five years of continuous service. Defined benefit obligations are actuarially determined at each Balance Sheet date using the projected unit credit method (PUCM) as per Accounting Standard (AS) 15 (Revised), "Employee benefits". Actuarial gains and losses are recognised in the Revenue Account.

| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $₹(' 000)$ |
| :---: | :---: | :---: |
|  |  | As at March 31, 2021 |
| I. Change in benefit obligation: |  |  |
| Liability at the beginning of the year | 1,554,784 | 1,276,153 |
| Interest cost | 80,538 | 69,550 |
| Current service cost | 139,904 | 124,312 |
| Past service cost (Non vested benefit) | - | - |
| Past service cost (Vested benefit) | 83,513 | - |
| Benefit paid | $(94,323)$ | $(49,459)$ |
| Actuarial (gain) or loss on obligations | 109,609 | 134,228 |
| Liability at the end of the year | 1,874,024 | 1,554,784 |

## Schedules

Forming Part of Financial Statements

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | March 31, 2021 |
| II. Change in plan assets: |  |  |
| Fair value of plan assets at the beginning of the year | 1,544,577 | 1,165,482 |
| Expected return on plan assets | 80,009 | 63,519 |
| Contributions | 262,447 | 231,752 |
| Benefits paid | (94,323) | $(49,459)$ |
| Actuarial Gain or (Losses) on plan assets | 26,542 | 133,284 |
| Fair value of plan assets at the end of the year | 1,819,251 | 1,544,577 |
| III. Amount recognised in the Balance Sheet: |  |  |
| Liability at the end of the year | (1,874,024) | $(1,554,784)$ |
| Fair value of plan assets at the end of year | 1,819,251 | 1,544,577 |
| Difference | $(54,773)$ | $(10,207)$ |
| Unrecognised past service cost | - |  |
| Unrecognised transition liability | - |  |
| Net (Liability) or Asset recognised in the Balance Sheet | $(54,773)$ | $(10,207)$ |
| IV. Expenses recognised in the income statement: |  |  |
| Current service cost | 139,904 | 124,312 |
| Interest cost | 80,538 | 69,550 |
| Expected return on plan assets | (80,009) | $(63,519)$ |
| Past service cost (Non vested benefit) recognised | - |  |
| Past service cost (Vested benefit) recognised | 83,513 |  |
| Recognition of transition liability | - | - |
| Actuarial (gain) or loss | 83,067 | 944 |
| Expense recognised in P \& L | 307,013 | 131,287 |
| V. Balance Sheet reconciliation: |  |  |
| Opening net liability | 10,207 | 110,671 |
| Expense as above | 307,013 | 131,287 |
| (Employers contribution) | $(262,447)$ | $(231,752)$ |
| Net Liability or (Asset) recognised in Balance Sheet | 54,773 | 10,207 |
| VI. Actual return on plan assets: |  |  |
| Expected return on plan assets | 80,009 | 63,519 |
| Actuarial gains/(losses) on plan assets | 26,542 | 133,284 |
| Actual return on plan assets | 106,551 | 196,803 |
| VII. Expected contribution to fund during the next year (12 months) | 217,367 | 150,111 |
| VIII. Investment details of plan assets: |  |  |
| The major categories of plan assets as a percentage of fair value of total plan assets: |  |  |
| - Insurer Managed Funds (₹) | 1,819,251 | 1,544,577 |
| - Fund I Investment Allocation Ratio | 50\% | 50\% |
| Corporate Bonds | 13\% | 15\% |
| Equity Shares | 24\% | 22\% |
| Government of India assets | 62\% | 63\% |
| - Fund II Investment Allocation Ratio | 50\% | 50\% |
| Corporate Bonds | 22\% | 24\% |
| Equity Shares | 10\% | 8\% |
| Government of India assets | 68\% | 68\% |

## Schedules

Forming Part of Financial Statements

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| IX. Actuarial assumptions used |  |  |
| Discount rate | 5.66\% | 5.18\% |
| Salary escalation rate | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter |
| Expected rate of Return on Plan Assets | 5.66\% | 5.18\% |
| Attrition rate | 25.00\% | 25.00\% |
| Mortality table | Indian Assured Lives Mortality 2012-14 (Urban) | Indian Assured Lives Mortality (2006-08) Ultimate |

## Notes:

a) Discount rate is based on benchmark rate available on Government Securities for the estimated term of the obligations.
b) The expected return on plan assets is based on market expectations at the beginning of the period, for returns over the entire life of the related obligation.
c) The estimates of future salary increases, considered in actuarial valuation, take account of inflation, seniority, promotion and other relevant factors.

## X. Experience adjustments

|  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2020 \end{array}$ | As at March 31, 2019 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ |
| Defined benefit obligation | $(1,874,024)$ | $(1,554,784)$ | $(1,276,153)$ | (1,034,875) | $(841,074)$ |
| Plan assets | 1,819,251 | 1,544,577 | 1,165,482 | 999,881 | 791,001 |
| Surplus or (Deficit) | $(54,773)$ | $(10,207)$ | (110,671) | $(34,994)$ | $(50,073)$ |
| Experience adjustments on plan liabilities (gains) or losses | 118,297 | 121,902 | 78,574 | 67,817 | 58,647 |
| Experience adjustments on plan assets gain or (losses) | 26,542 | 133,284 | $(6,773)$ | 21,585 | 545 |

## (ii) Provident fund

The rules of the Company's Provident Fund administered by a Trust require that if the Board of Trustees are unable to pay interest at the rate declared for Employees' Provident Fund by the Government under para 60 of the Employees' Provident Fund Scheme, 1952 for the reason that the return on investment is less or for any other reason, then the deficiency shall be made good by the Company. Based on an actuarial valuation conducted by an independent actuary, there is no interest deficiency as at the Balance Sheet date.

| Particulars | As atMarch 31, 2022 | ₹ ('000) |
| :---: | :---: | :---: |
|  |  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| I. Change in benefit obligation: |  |  |
| Liability at the beginning of the year | 6,570,929 | 5,560,743 |
| Interest cost | 583,662 | 475,045 |
| Current service cost | 345,991 | 307,774 |
| Employee Contribution | 706,370 | 654,965 |
| Liability transferred in | 76,882 | 86,368 |
| Liability transferred out | $(90,781)$ | $(74,317)$ |
| Benefits paid | $(417,708)$ | $(323,830)$ |
| Actuarial (gain) or loss on obligations | - | $(115,820)$ |
| Liability at the end of the year | 7,775,346 | 6,570,929 |

## Schedules

Forming Part of Financial Statements


## Schedules

Forming Part of Financial Statements

## IX. Experience adjustments

|  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2020 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2019 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2018 \end{array}$ |
| Defined benefit obligation | $(7,775,346)$ | $(6,570,929)$ | (5,560,743) | $(4,407,968)$ | $(3,640,237)$ |
| Plan assets | 7,939,706 | 6,705,797 | 5,444,923 | 4,505,998 | 3,717,436 |
| Asset not recognised in Balance Sheet | 164,360 | 134,867 | - | 98,030 | 77,199 |
| Experience adjustments on plan liabilities (gains) or losses | - | $(115,820)$ | 156,495 | - | - |
| Experience adjustments on plan assets gain or (losses) | 29,493 | 134,867 | $(98,139)$ | 20,831 | 4,270 |

(iii) Employee COVID Ex-gratia

The Company accrues liability for Employees COVID Ex-gratia Scheme in accordance with Accounting Standard - 15 (Revised). The Net Present Value (NPV) of the Company's obligation is actuarially determined based on the Projected Unit Credit Method (PUCM) as at the Balance Sheet date.

| Particulars | ₹ ('000) |  |
| :---: | :---: | :---: |
|  | Employee Covid Ex-gratia |  |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| Defined benefit obligation | 121,802 | NA |
| Expenses recognised in the income statement during the year | 121,802 | NA |
| Actuarial assumptions used |  |  |
| Discount rate | 6.98\% | NA |
| Mortality table | Indian <br> Assured Lives Mortality 2012-14 <br> (Urban) | NA |

## (iv) Other long-term benefits

The Company accrues the liability for compensated absences and long-term service awards in accordance with Accounting Standard - 15 (Revised). The net present value of the Company's obligation is determined based on the projected unit credit method as at the Balance Sheet date.

| Particulars |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
|  | Compensated Absences |  | Long-Term Service Awards |  |
|  | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| Defined benefit obligation | 1,010,071 | 855,109 | 131,700 | 216,000 |
| Expenses recognised in the income statement during the year | 312,121 | 335,764 | 10,712 | 45,358 |
| Actuarial assumptions used |  |  |  |  |
| Discount rate | 5.66\% | 5.18\% | 5.66\% | 5.18\% |
| Salary escalation rate | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter | $10 \%$ p.a. up to 5 years \& 6\% p.a. thereafter |
| Attrition rate | 25.00\% | 25.00\% | 10.00\% | 10.00\% |
| Mortality table | Indian <br> Assured Lives <br> Mortality 2012-14 <br> (Urban) | Indian <br> Assured Lives Mortality (200608) Ultimate | Indian <br> Assured Lives Mortality 2012-14 <br> (Urban) | Indian <br> Assured Lives Mortality (200608) Ultimate |

Integrated Report

## Schedules

Forming Part of Financial Statements

## b) Defined contribution plans:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| Contribution to Pension Scheme | 262,442 | 249,443 |
| Contribution to National Pension Scheme | 37,622 | 30,034 |
| Contribution to Employee Deposit Linked Insurance (EDLI) | 15,741 | 14,982 |
| Contribution to Employees State Insurance Corporation (ESIC) | 29,680 | 30,249 |
| Contribution to Labour Welfare Fund | 1,178 | 1,175 |

## (i) Employee Stock Option Scheme ("ESOS")

The SBI Life Employee Stock Option Plan 2018 ('ESOP 2018') and SBI Life Employees Stock Option Scheme 2018 ('the Scheme' or 'ESOS 2018') has been approved by the shareholders of the Company in the Annual General Meeting (AGM) held on September 27, 2018 based on the recommendation of the Board Nomination \& Remuneration Committee ('NRC') and Board of Directors ('Board') in their meetings held on August 31, 2018.

The maximum number of stock options granted to eligible employees in accordance with ESOP 2018 shall not exceed $30,000,000$ shares. During any one year, no employee shall be granted Options equal to or exceeding $1 \%$ of the issued share capital of the Company at the time of Grant of Options unless an approval from the Shareholders is taken by way of special resolution in a General Meeting. Further, the maximum number of Options in aggregate granted to an employee under this Plan shall not exceed 10,000,000 Options. The Exercise Price shall be determined by the Board Nomination \& Remuneration Committee in concurrence with the Board of Directors of the Company on the date the Options are granted and provided in the letter of grant.

The Scheme is directly administered by the Company and provides that eligible employees are granted options to subscribe to equity shares of the Company which vest in a graded manner. The vested options may be exercised within a specified period.

During the year ended March 31, 2022 the NRC in its meeting held on July 26, 2021 has approved the grant of the Employee Stock Options ('Options') under the provisions of ESOS 2018.

The salient features of ESOS 2018 are as stated below:

| Particulars | 2018-19 | 2019-20 | 2020-21 | 2021-22 |
| :---: | :---: | :---: | :---: | :---: |
| Grant date | December 11, 2018 | July 23, 2019 | July 21, 2020 | July 26, 2021 |
| Number of options granted | 1,041,510 | 959,350 | 924,690 | 797,850 |
| Exercise Price | ₹ 562.45 | ₹ 759.01 | ₹ 848.44 | ₹ 1,031.10 |
| Maximum term of options granted/ Contractual Life | 7 years from the grant date |  |  |  |
| Graded Vesting Period |  |  |  |  |
| $1{ }^{\text {st }}$ Year | $30 \%$ of options granted |  |  |  |
| $2^{\text {nd }}$ Year | $30 \%$ of options granted |  |  |  |
| $3^{\text {rd }}$ Year | 40\% of options granted |  |  |  |
| Mode of settlement | Equity shares |  |  |  |

Vesting of the Options are subject to continued employment achieving a minimum annual performance rating as prescribed in the ESOS 2018.

## Schedules

Forming Part of Financial Statements

A summary of status of Company's Employee Stock Option Scheme in terms of options granted, forfeited and exercised is given below:

| Particulars | Year ended March 31, 2022 |  | Year ended March 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Options | Weighted Average Exercise Price (₹) | No. of Options | Weighted Average Exercise Price (₹) |
| Outstanding at the beginning of the year | 2,742,925 | 724.10 | 1,940,176 | 659.45 |
| Add: Granted during the year | 797,850 | 1,031.10 | 924,690 | 848.44 |
| Less: Forfeited/lapsed during the year | $(169,432)$ | 786.76 | $(77,328)$ | 664.01 |
| Less: Exercised during the year | $(299,654)$ | 633.95 | $(44,613)$ | 593.83 |
| Outstanding at the end of the year | 3,071,689 | 809.18 | 2,742,925 | 724.10 |
| Exercisable at the end of the year ${ }^{1}$ | 1,382,513 | 680.93 | 803,896 | 631.25 |

${ }^{1}$ vested options available for exercise at the end of the year.
The Company follows intrinsic value method to account for its share-based employee compensation plans. During the year ended March 31, 2022, the Company has granted 797,850 options to its eligible employees under ESOS 2018. Out of the total $2,742,925$ options outstanding as at previous year ended March 31, 2021, 872,013 options are vested during the year ended March 31, 2022.

Details of ESOPs exercised during the year \& compensation cost recognised are as follows:

| Particulars | Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: |
| No. of options exercised during the year | 299,654 | 44,613 |
| Amount received on exercise of options | 189,965 | 26,493 |
| Amount transferred from Employee Stock Options Outstanding Account | 366 | 25 |
| Amount of increase in paid-up equity share capital | 2,997 | 446 |
| Amount of increase in securities premium | 187,334 | 26,071 |
| Amount of compensation cost recognised in Revenue Account | 8,124 | 3,133 |

The weighted average remaining contractual life of the options outstanding as at March 31, 2022 is 5.0 years (Previous year ended March 31, 2021: 5.4 years).

## Fair value methodology

## Method of computation of Fair Value of Options:

The fair value of options has been calculated using the Black-Scholes model. The key assumptions considered for calculating fair value of the options as on the grant date are as follows:

| Particulars | Year ended <br> March 31, 2022 | Year ended March 31, 2021 | Year ended March 31, 2020 | Year ended March 31, 2019 | Basis |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Risk free interest rate | 5.99\% | 5.02\% | 6.52\% | 7.30\% | Determined based on G-Sec yield on the grant date corresponding to maturity period equal to expected life of options |
| Expected life of the options (years) | 4.55 | 4.55 | 4.55 | 4.55 | Average of the weighted-average time to vesting and the contractual life of options |
| Expected dividend yield | 0.25\% | 0.20\% | 0.30\% | 0.36\% | Calculated based on recent rate of dividend declared |
| Expected volatility | 30\% | 35\% | 25\% | 26.78\% | Based on historical stock prices using annualised standard deviation of daily change in stock price. |

## Schedules

Forming Part of Financial Statements

Impact of the fair value method on the net profit and earnings per share:
Had the compensation cost for the Company's stock option plans been determined based on the fair value approach, the Company's net profit for the year and earnings per share (both basic and diluted) would have been as per the proforma amounts indicated below:

|  |  |  | $₹(' 000)$ |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | Year ended March 31, 2022 | Year ended <br> March 31, 2021 |
| 1 | Net Profit after tax as per Profit \& Loss Account available for both basic and diluted earnings per share ₹ ('000) | 15,059,977 | 14,558,494 |
|  | Add: Stock-based employee compensation expense under intrinsic value method ₹ ('000) | 8,124 | 3,133 |
|  | Less: Stock-based compensation expense determined under fair value based ₹ ('000) | 263,754 | 235,257 |
| 2 | Net profit (proforma) ₹ ('000) | 14,804,347 | 14,326,371 |
| 3 | No of equity shares for basic earnings per share | 1,000,202,830 | 1,000,046,594 |
|  | Add: Weighted average outstanding options deemed to be issued for no consideration | 711,999 | 294,990 |
| 4 | Weighted average number of equity shares for Diluted Earnings per Share | 1,000,914,829 | 1,000,341,583 |
| 5 | Basic Earnings per share (₹) (proforma) (2/3) | 14.80 | 14.33 |
|  | Diluted Earnings per share (₹) (proforma) (3/4) | 14.79 | 14.32 |

## 20. Accounting for Diminution in Valuation of Investments

A. Equity:

The Company has made the provision for diminution in value of investments on a prudent basis for loss on account of reduction in market values of long-term investment in equities as under:
a) Provision for diminution in the value of equity investments as at the year ended:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | As at March 31, 2022 | As at March 31,2021 |
| Non-linked Policyholders Account (Revenue Account) | 541,592 | 8,866 |
| Shareholders Account (Profit \& Loss Account) | 209,580 | - |
| Total | 751,172 | 8,866 |

Note: Above provision for diminution has been adjusted with fair value change account under policyholders' fund and shareholders' fund in the Balance Sheet.
b) Charge/(reversal) of diminution in the value of equity investments for the year ended:

| Particulars | Year ended March 31, 2022 | Year ended March 31,2021 |
| :---: | :---: | :---: |
| Non-linked Policyholders Account (Revenue Account) | 532,726 | $(1,711,102)$ |
| Shareholders Account (Profit \& Loss Account) | 209,580 | $(246,829)$ |
| Total | 742,307 | $(1,957,931)$ |

Note: The figures in bracket, if any, indicates reversal of diminution loss earlier recognised in Revenue or Profit and Loss Account.

## Schedules

Forming Part of Financial Statements
B. Alternative Investment Fund:
a) Provision for impairment in the value of AIF investments as at the year ended:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31,2021 } \end{array}$ |
| Non-linked Policyholders Account (Revenue Account) | 98,822 | - |
| Shareholders Account (Profit \& Loss Account) | - | - |
| Total | 98,822 | - |

Note: Above provision for impairment has been adjusted with fair value change account under policyholders' fund and shareholders' fund in the Balance Sheet.
b) Charge/(reversal) of impairment in the value of AIF investments for the year ended:

|  | ₹ ('000) |  |
| :---: | :---: | :---: |
| Particulars | Year ended March 31, 2022 | Year ended March 31,2021 |
| Non-linked Policyholders Account (Revenue Account) | 98,822 | - |
| Shareholders Account (Profit \& Loss Account) | - | - |
| Total | 98,822 | - |

Note: The figures in bracket, if any, indicates reversal of impairment loss earlier recognised in Revenue or Profit and Loss Account.
21. Provision for standard assets and non-standard assets for debt portfolio

In accordance with the 'Guidelines on Prudential norms for income recognition, Asset classification, Provisioning and other related matters in respect of Debt portfolio' as specified by IRDAI vide the Master Circular dated December 11, 2013, provision for standard assets and non-standard assets has been recognised as follows: -
A. Provision for standard asset on loans other than against policy
i. Standard asset provision on loans other than against policy as at the year ended:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31,2022 } \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31,2021 } \end{array}$ |
| Non-linked Policyholders Account (Revenue Account) | 7,783 | 9,817 |
| Shareholders Account (Profit \& Loss Account) | - | - |

ii. Charge/(reversal) of standard assets provision on loans other than against policy for the year ended:
₹ ('000)

| Particulars | Year ended March 31,2022 | Year ended March 31,2021 |
| :---: | :---: | :---: |
| Non-linked Policyholders Account (Revenue Account) | $(2,033)$ | $(1,933)$ |
| Shareholders Account (Profit \& Loss Account) | - | - |

Note: The figures in bracket, if any, indicates reversal of provision earlier recognised in Revenue Account or Profit and Loss Account.
B. Provision for non-performing assets (Non-standard asset)
₹ ('000)

| Particulars |
| :--- |
| In Revenue Account |
| In Revenue Account - Change in Fair Value |
| In Profit \& Loss Account |
| Total |

Year ended March 31,2022
(525,790)


Year ended March 31,2021
$\qquad$

The Company had made $100 \%$ NPA provision of ₹ 525,790 thousand in FY 2020 on account of default in interest and principal repayment of non-convertible debenture (NCDs) of DHFL. During the year ended March 31, 2022, the Company

## Schedules

Forming Part of Financial Statements
is in receipt of ₹ 233,409 thousand, in the form of ₹106,027 thousand as cash and ₹127,382 thousand as NCDs of Piramal Capital \& Housing Finance Limited as per resolution plan under Insolvency \& Bankruptcy Code (IBC). Therefore, the Company has written-off balance investment receivable of ₹292,381 thousand for NCDs of DHFL on settlement of claims as per the resolution plan.

## 22. Investment Properties - Real Estate Investment Trusts (REITs)

The investment in Real Estate Investment Trusts (REIT's) of ₹ 3,951,151 thousands (Previous year ended March 31, 2021 ₹ $3,298,563$ thousands) has been disclosed as part of the Investment Property in accordance with the IRDAI circular no. IRDAI/CIR/F\&I/INV/056/03/2016-17 dated March 14, 2017 and IRDAI (Investment) Regulations, 2016.

## 23. Forward Rate Agreement

The Company offers guaranteed products wherein the Policyholders are assured of a fixed rate of return for premiums to be received in future. These premiums are likely to be received over a longer tenure and the guaranteed rate of return is fixed at the beginning of the policy term. Any fall in interest rates would mean that each incremental investment of the Company would earn a lower rate of return. Accordingly, the Company manages the Interest Rate Risk in accordance with the IRDAI circular no. IRDA/F\&I/ INV/CIR/138/06/2014 dated June 11, 2014 ('the IRDAI circular on Interest Rate Derivatives') and IRDAI Investment Master Circular issued in May 2017 which allows insurers to deal in rupee interest rate derivatives such as Forward Rate Agreements ("FRAs"), Interest Rate Swaps ("IRS") and Exchange Traded Interest Rate Futures ("IRF").

The Company has in place a derivative policy approved by Board which covers various aspects that apply to the functioning of the derivative transactions undertaken to substantiate the hedge strategy to mitigate the interest rate risk, thereby managing the volatility of returns from future fixed income investments, due to variations in market interest rates.

During the year the Company has entered into Forward Rate Agreements (FRA) transactions, as part of its Hedging strategy, to hedge the interest rate sensitivity for highly probable forecasted transactions as permitted by the IRDAI circular on Interest Rate Derivatives.

Forward Rate Agreement derivative contracts are over-the-counter (OTC) transactions wherein, the Company lock-in the yield on the government bond for the period till the maturity of the contract with an objective to lock in the price of an interest bearing security at a future date.

Derivatives (FRA) are undertaken by Company solely for the purpose of hedging interest rate risks on account of following forecasted transactions: a) Reinvestment of maturity proceeds of existing fixed income investments; b) Investment of interest income receivable; and c) Expected policy premium income receivable on insurance contracts which are already underwritten in Life, Pension \& Annuity business.
A. Nature and term of outstanding derivative contract
i. Total notional exposure of Interest Rate Derivative undertaken during the year (instrument-wise)

| Particulars | Period ended March 31, 2022 | Period ended March 31, 2021 |
| :---: | :---: | :---: |
| Forward Rate Agreement(FRA) |  |  |
| - 6.22\% GOI CG 16-03-2035 | 9,155,346 | 9,228,761 |
| - $6.64 \%$ GOI CG 16-06-2035 | 17,476,265 | - |
| - $6.67 \%$ GOI CG 15-12-2035 | 15,602,198 | - |
| - 6.83\% GOI CG 19-01-2039 | 18,883 | 475,410 |
| - $7.40 \%$ GOI CG 09-09-2035 | 945,104 | - |
| - $7.62 \%$ GOI CG 15-09-2039 | 4,030,663 | 538,853 |
| - 8.30\% GOI CG 02-07-2040 | 3,065,597 | - |
| Total | 50,294,056 | 10,243,024 |

## Schedules

Forming Part of Financial Statements
ii. Total notional exposure of Interest Rate Derivative outstanding as at the Balance Sheet Date (instrument-wise)

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | As at March 31, 2022 | As at March 31, 2021 |
| Forward Rate Agreement (FRA) |  |  |
| - 6.22\% GOI CG 16-03-2035 | 18,384,107 | 9,228,761 |
| - 6.64\% GOI CG 16-06-2035 | 17,476,265 | - |
| - 6.67\% GOI CG 15-12-2035 | 15,602,198 | - |
| - 6.83\% GOI CG 19-01-2039 | 494,293 | 475,410 |
| - 7.40\% GOI CG 09-09-2035 | 945,104 | - |
| - 7.62\% GOI CG 15-09-2039 | 4,569,516 | 538,853 |
| - 8.30\% GOI CG 02-07-2040 | 3,065,597 | - |
| Total | 60,537,079 | 10,243,024 |

iii. Notional Principal and Mark-to-market value of Interest Rate Derivative outstanding and not 'highly effective'
₹ ('000)

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Notional principal amount of Forward Rate Agreements (FRA) outstanding and not 'highly effective' as at Balance Sheet date | - | - |
| Mark-to-market value of Forward Rate Agreements (FRA) and not 'highly effective' as at Balance Sheet date | - | - |

iv. Loss which would be incurred if counter party failed to fulfil their obligation under agreements

|  |  | $₹(' 000)$ |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Forward Rate Agreement (FRA) |  |  |
| - CITI Bank N A | - | - |
| - JP Morgan Chase Bank National Association | - | - |
| - - The Hongkong and Shanghai Banking Corp. Limited | - | - |
| - CITI Bank N A | - | - |
| - Standard Chartered Bank | - | - |
| - Credit Suisse AG | - | - |

v. The fair value mark to market (MTM) gains or (losses) in respect of Interest Rate Derivative outstanding as at the Balance Sheet date is stated below:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Hedging Instrument | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| Forward Rate Agreement (FRA) |  |  |
| - 6.22\% GOI CG 16-03-2035 | $(305,454)$ | $(86,706)$ |
| - $6.64 \%$ GOI CG 16-06-2035 | $(248,238)$ | - |
| - $6.67 \%$ GOI CG 15-12-2035 | $(154,925)$ | - |
| - 6.83\% GOI CG 19-01-2039 | $(5,466)$ | $(12,629)$ |
| - 7.40\% GOI CG 09-09-2035 | $(18,701)$ | - |
| - 7.62\% GOI CG 15-09-2039 | $(89,269)$ | $(3,969)$ |
| - 8.30\% GOI CG 02-07-2040 | $(52,598)$ | - |
| Total | $(874,653)$ | $(103,304)$ |

## Schedules

Forming Part of Financial Statements
vi. Movement in Hedge Reserve

| Hedge Reserve Account |  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at March 31, 2022 |  |  | As at March 31, 2021 |  |  |
|  | Realised | Unrealised | Total | Realised | Unrealised | Total |
| Balance at the beginning of the year |  | $(49,780)$ | $(49,780)$ | - | - | - |
| Add: Changes in fair value during the year | $(8,352)$ | $(288,671)$ | $(297,023)$ | - | $(49,780)$ | $(49,780)$ |
| Less: Amounts reclassified to Revenue /Profit \& Loss Account included in 'Interest, Dividends \& Rent-Gross' | (219) | - | (219) | - | - | - |
| Balance at the end of the year | $(8,133)$ | $(338,451)$ | $(346,584)$ | - | $(49,780)$ | $(49,780)$ |

B. Qualitative Disclosures on risk exposure in Fixed Income Derivatives:

## Overview of business and processes:

## a) Fixed Income Derivative Hedging instruments:

Derivatives are financial instruments whose characteristics are derived from the underlying assets, or from interest and exchange rates or indices. These include forward rate agreements, interest rate swaps and interest rate futures.

The Company during the financial year has entered into FRA derivative instrument to minimise exposure to fluctuations in interest rates on plan assets and liabilities. This hedge is carried in accordance with its established policies, strategy, objective and applicable regulations. The Company does not engage in derivative transactions for speculative purposes.
b) Derivative policy/process and Hedge effectiveness assessment:

The Company has well defined Board approved Derivative Policy and Process document setting out the strategic objectives, regulatory and operational framework and risks associated with interest rate derivatives along with having measurement, monitoring processes and controls thereof. The accounting policy has been clearly laid out for ensuring a process of periodic effectiveness assessment and accounting.

The Company has clearly identified roles and responsibilities to ensure independence and accountability through the investment decision, trade execution, to settlement, accounting and periodic reporting and audit of the Interest Rate Derivative exposures. The risk management framework for the Interest Rate Derivatives are monitored by the Risk Management Committee
c) Scope and nature of risk identification, risk measurement, and risk monitoring:

The Derivative and related Policies as approved by the Board sets appropriate market limits such as sensitivity limits and value-at-risk limits for exposures in interest rate derivatives. All financial risks of the derivative portfolio are measured and monitored on periodic basis.

## C. Quantitative disclosure on risk exposure in Forward Rate Agreement

A hedge is deemed effective, if it has a high statistical correlation between the change in value of the hedged item and the hedging instrument (FRA). Gains or losses arising from hedge ineffectiveness, if any, are recognised in the Revenue Account.

The tenure of the hedging instrument may be less than or equal to the tenure of underlying hedged asset/liability.
The exposure limit has been calculated on the basis of Credit equivalent amount using the Current Exposure Method (CEM) as detailed below:

## Schedules

## Counterparty wise details as at March 31, 2022

| Sr . | Counter Party | Derivative Contract | Hedge Designation | Notional Amount | Current Credit Exposure | Potential Future Credit Exposure | Likely impact of 1\% increase in interest rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Derivative | Underlying being hedged |
| 1 | CITI Bank N A | FRA | Cash Flow Hedge | 7,630,634 | - | 143,755 | $(5,227)$ | 5,244 |
| 2 | JP Morgan | FRA | Cash Flow <br> Hedge | 21,774,071 | - | 512,196 | $(14,028)$ | 14,093 |
| 3 | HSBC Bank | FRA | Cash Flow <br> Hedge | 8,676,057 | 129 | 248,365 | $(5,326)$ | 5,343 |
| 4 | Credit Suisse AG | FRA | Cash Flow Hedge | 13,866,949 | 14,984 | 524,507 | $(7,804)$ | 7,856 |
| 5 | Standard Chartered Bank | FRA | Cash Flow Hedge | 8,589,369 | 9,307 | 274,840 | $(4,920)$ | 4,933 |
|  | TOTAL |  |  | 60,537,080 | 24,420 | 1,703,663 | $(37,305)$ | 37,469 |

24. Micro, Small and Medium Enterprises Development Act, 2006

Under the Micro, Small and Medium Enterprises Development Act, 2006, certain disclosures are required to be made relating to Micro, Small and Medium Enterprises.

According to information available with the management, on the basis of intimation received from suppliers, regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), the Company has amounts due to Micro and Small Enterprises under the said Act as follows:

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| a) (i) Principal amount remaining unpaid to supplier under MSMED Act | 19,464 | 24,454 |
| (ii) Interest on (a) (i) above | NIL | NIL |
| b) (i) Amount of principal paid beyond the appointed date |  |  |
| (ii) Amount of interest paid beyond the appointed date (as per Section 16) | NIL | NIL |
| c) Amount of interest due and payable for the period of delay in making payment, but without adding the interest specified under Section 16 of the MSMED Act | NIL | NIL |
| d) Amount of interest accrued and due | NIL | NIL |
| e) Amount of further interest remaining due and payable even in succeeding years | NIL | NIL |

25. Additional disclosure requirements as per Corporate Governance Guidelines
i. Quantitative and qualitative information on the insurer's financial and operating ratios, namely, incurred claim, commission and expenses ratios:
Refer summary of financial statement and ratios.
ii. Actual solvency margin details vis-à-vis the required solvency margin

The actual solvency margin of the Company as on March 31, 2022 stands at 2.05 times (Previous year ended March 31, 2021: 2.15 times) as against regulatory requirement of 1.50. There has been no capital infusion after FY 2007- 08.

## iii. Persistency ratio

The persistency ratio ( $13^{\text {th }}$ month) for regular premium and limited premium paying term policies of Individual segment for the year ended March 31, 2022 is $85.18 \%$ (Previous year ended March 31, 2021 is $85.39 \%$ ) based on premium amount and $79.86 \%$ (Previous year ended March 31, 2021 is $78.97 \%$ ) based on number of policies.
The persistency ratios are calculated as per IRDA/ACT/CIR/GEN/21/02/2010 circular dated February 11, 2010 and IRDAI circular no. IRDAI/F\&A/CIR/MISC/256/09/2021 dated September 30, 2021.The figures of comparative year have been restated in accordance with the IRDAI circular dated September 30, 2021.
Persistency ratios for the year ended March 31, 2022 and March 31, 2021 are calculated using policies issued in $1^{\text {st }}$ March to February 28, period of the relevant years.

## Schedules

Forming Part of Financial Statements
iv. Financial performance including growth rate and current financial position of the insurer

Refer summary of financial statement and ratios.
v. A description of the risk management architecture

The Board has the ultimate responsibility for overseeing the management of risk within the Company. The Risk profile of the Company is reported to the Board by the Risk Management Committee of the Board (RMC-B) from time to time. The RMC-B is responsible for overseeing the Company's risk management program and for ensuring that significant risks to the Company are reported to the Board on a timely basis and apprise the Board of the various risk management strategies being adopted. The Company's Risk Appetite statement is reviewed by the Board so as to ensure that the business of the Company is carried out within the set risk limits.

The RMC-B is supported by Risk Management Committee of the Executives (RMC-E) and the Asset Liability Committee (ALCO). The RMC-E oversees the enterprise wide risk management activities and the ALCO monitors insurance and investment risk portfolio.

The Company has an Information Security Committee (ISC) which oversees all information and cyber security risks and its control. The Company has constituted a Data Governance Committee (DGC) to oversee formulation and implementation of data governance framework / policies / procedures in SBI Life.

The Company also has a Risk Event Monitoring Committee (REMC) which primarily oversees reputational risks and other significant external risks. Minutes of the REMC meetings are put up to RMC-E for information.

Refer Enterprise Risk Management section for detailed information.
vi. Details of number of claims intimated, disposed of and pending with details of duration

| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| :---: | :---: | :---: |
| No. of claims outstanding at the beginning of the year | 33,310 | 22,926 |
| Add: |  |  |
| No. of claims reported during the year | 2,274,087 | 1,753,853 |
| Less: |  |  |
| No. of claims settled during the year | 2,274,955 | 1,741,698 |
| No. of claims repudiated during the year | 1,929 | 1,611 |
| No. of Claims rejected during the year | 1,737 | 14 |
| No. of claims written back | 237 | 146 |
| No. of claims outstanding at the end of the year | 28,539 | 33,310 |
| Details of duration of outstanding claims |  |  |
| Less than 3 months | 25,062 | 30,355 |
| 3 months to 6 months | 3,452 | 2,900 |
| 6 months to 1 year | 25 | 54 |
| 1 year and above | - | 1 |

vii. Payments made to group entities from Policyholders Funds

Refer related party disclosure Point No 40.
viii. Any other matters, which have material impact on the insurer's financial position Nil

## Schedules

Forming Part of Financial Statements
ix. Disclosure on additional works given to auditors

Pursuant to clause 7.1 of Corporate Governance guidelines issued by IRDAI dated May 18, 2016, the additional works (other than statutory/ internal audit) given to the auditors are detailed below:
₹ ('000)

| Particulars | Services rendered | Year ended March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
| Statutory Auditor - M/s. S C Bapna \& Associates | Certifications\# | 930 | 910 |
| Statutory Auditor - M/s. S K Patodia \& Associates | Certifications\# | 1,145 | 578 |
| Statutory Auditor - M/s. R Devendra Kumar \& Associates. (up to August 10, 2020) | Certifications\# | - | 445 |
| Total |  | 2,075 | 1,933 |

\# includes fees paid for quarterly limited review of financial statements

## x. Deposits made under local laws

The Company has no deposit as at March 31, 2022 (Previous year ended March 31, 2021: Nil) made under local laws or otherwise encumbered in or outside India, except investments and deposits detailed in Note 3 of Schedule 16(B).

## 26. Age-wise analysis for policyholders' - unclaimed amount

In accordance with IRDAI Master Circular on Unclaimed amounts of policyholders dated November 17, 2020, the Company maintains a single segregated fund to manage all unclaimed amounts. The amount is invested in money market instruments, liquid mutual funds and fixed deposits of scheduled banks.

The amount in the unclaimed fund has been disclosed in schedule 12 as "Assets held for unclaimed amount of policyholders" along with "Income accrued on unclaimed fund". Investment income accruing to the fund is disclosed in the revenue account. Such investment income net of fund management charges is disclosed in schedule 4 "Benefits paid as "interest on unclaimed amounts"

As per IRDA guidelines, the details of the unclaimed amounts of the policyholders or insured's are mentioned below:
As at March 31, 2022

|  |  |  |  |  |  |  |  |  | ₹ in lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total Amount | $\begin{array}{r} 0-6 \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 7-12 } \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 13-18 } \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 19-24 } \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 25-30 } \\ \text { months } \end{array}$ | $\begin{array}{r} 31-36 \\ \text { months } \end{array}$ | $37-120$ months | More <br> than 120 months |
| Claims settled but not paid to the policyholders or insured due to any reasons except under litigation from the insured or policyholders | 2,613.96 | - | 741.07 | 391.21 | 218.59 | 89.96 | 73.20 | 1,099.92 | - |
| Sum due to the insured or policyholders on maturity or otherwise | 20,467.77 | - | 6,547.81 | 2,443.85 | 1,974.80 | 1,045.21 | 913.73 | 7,540.99 | 1.39 |
| Any excess collection of the premium or tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far | 1,985.00 | - | 344.86 | 47.20 | 95.60 | 48.25 | 896.24 | 549.34 | 3.50 |
| Cheques issued but not encashed by the policyholder or insured | 11,254.91 | - | 411.14 | 447.10 | 636.58 | 1,026.96 | 392.74 | 8,218.10 | 122.28 |
| Total | 36,321.63 | - | 8,044.88 | 3,329.37 | 2,925.57 | 2,210.38 | 2,275.91 | 17,408.35 | 127.18 |

Schedules
Forming Part of Financial Statements

## As at March 31, 2021

|  |  |  |  |  |  |  |  |  | ₹ in lakhs |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Total Amount | $\begin{array}{r} 0-6 \\ \text { months } \end{array}$ | $\begin{array}{r} 7-12 \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 13-18 } \\ \text { months } \end{array}$ | $\begin{array}{r} \text { 19-24 } \\ \text { months } \end{array}$ | $\begin{array}{r} 25-30 \\ \text { months } \end{array}$ | $\begin{array}{r} 31-36 \\ \text { months } \end{array}$ | $37-120$ months | More <br> than 120 months |
| Claims settled but not paid to the policyholders or insured due to any reasons except under litigation from the insured or policyholders | 1,992.45 | - | 471.61 | 107.13 | 86.79 | 208.10 | 119.32 | 999.50 | - |
| Sum due to the insured or policyholders on maturity or otherwise | 18,408.45 | - | 3,992.97 | 2,302.32 | 1,472.95 | 2,554.07 | 1,072.69 | 7,011.21 | 2.25 |
| Any excess collection of the premium or tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far | 2,257.87 | - | 295.85 | 157.59 | 285.88 | 336.20 | 125.91 | 1,054.62 | 1.83 |
| Cheques issued but not encashed by the policyholder or insured | 13,814.13 | - | 862.47 | 1,328.09 | 528.48 | 726.01 | 587.88 | 9,702.52 | 78.68 |
| Total | 36,472.90 | - | 5,622.90 | 3,895.14 | 2,374.10 | 3,824.37 | 1,905.80 | 18,767.84 | 82.75 |

Details of Unclaimed amounts and Investment income: -

| Particulars |  |  |  | ₹ in lakhs |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended March 31, 2022 |  | Year ended March 31, 2021 |  |
|  | Policy dues | Income accrued | Policy dues | Income accrued |
| Opening Balance | 33,314.45 | 3,158.45 | 30,081.92 | 2,635.86 |
| Add : Amount transferred to unclaimed amount | 36,431.88 | - | 23,945.75 |  |
| Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (To be included only when the cheques are stale) | 1,713.49 | - | 1,632.13 | - |
| Add: Investment Income on Unclaimed Fund | - | 1,205.80 |  | 1,310.93 |
| Less: Amount paid during the year | 37,966.12 | 1,161.99 | 22,108.05 | 749.38 |
| Less: Amount transferred to SCWF (net of claims paid in respect of amounts transferred earlier) | 302.15 | 72.18 | 237.30 | 38.96 |
| Closing Balance of Unclaimed Amount | 33,191.55 | 3,130.08 | 33,314.45 | 3,158.45 |

## Schedules

Forming Part of Financial Statements

## 27. Discontinued policies

Pursuant to IRDAI circular IRDA/Reg/2/52/2010 dated July 1, 2010, given below are the disclosures pertaining to discontinued policies:
a) Details of discontinued policies for ULIP are as follows:

| Sr. | Particulars |
| :--- | :--- |
| No. | Number of policies discontinued |
| 1 | Number of the policies revived |
| 2 | Percentage of the policies revived |
| 4 | Charges imposed on account of discontinued policies ₹ ('OOO) |
| 5 | Charges readjusted on account of revival of discontinued policies ₹ ('OOO) |


| Year ended March 31, 2022 | $\begin{array}{r} \text { Year ended } \\ \text { March 31, } 2021 \end{array}$ |
| :---: | :---: |
| 414,109 | 362,887 |
| 167,880 | 102,424 |
| 40.54\% | 28.22\% |
| 1,037,427 | 781,722 |
| 427,278 | 203,337 |

b) Details of discontinued policies for Traditional VIP are as follows:
Sr.
No. Particulars

| Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: |
| 7,667 | 13,374 |
| 2,356 | 3,031 |
| 30.73\% | 22.66\% |
| 11,509 | 26,990 |
| 3,441 | 5,941 |

c) Percentage of policies discontinued to total policies (product wise - ULIP):

| Sr. No. | Product Name | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| :---: | :---: | :---: | :---: |
| 1 | Smart Elite Plan | 9.94 | 9.89 |
| 2 | Smart Scholar | 7.14 | 7.87 |
| 3 | Smart Power Insurance | 17.60 | 18.89 |
| 4 | Smart Wealth Builder | 13.21 | 15.21 |
| 5 | Smart Privilege | 9.40 | 11.98 |
| 6 | Retire Smart | 9.64 | 8.40 |
| 7 | Saral Maha Anand | 19.08 | 25.78 |
| 8 | eWealth Insurance | 28.64 | 31.55 |
| 9 | Smart InsureWealth Plus | 21.09 | 18.93 |
| 10 | Saral InsureWealth Plus | 26.47 | 23.69 |

d) Percentage of policies discontinued to total policies (product wise - Traditional VIP):

| Sr. No. | Product Name | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| :---: | :---: | :---: | :---: |
|  | Flexi Smart Plus | 13.00 | 12.53 |

e) Movement in funds for discontinued policies (Linked):

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Opening balance of funds for discontinued policies | 70,114,416 | 51,251,044 |
| Add: Fund of policies discontinued during the year | 65,889,661 | 51,153,340 |
| Less: Fund of policies revived during the year | $(26,726,433)$ | (16,355,372) |
| Add: Net Income/ Gains on investment of the Fund | 3,495,585 | 3,395,830 |
| Less: Fund Management Charges | $(410,401)$ | $(331,114)$ |
| Less: Amount refunded to policyholders during the year | $(30,640,082)$ | $(18,999,311)$ |
| Closing balance of funds for discontinued policies | 81,722,745 | 70,114,416 |

## Schedules

Forming Part of Financial Statements
f) Movement in funds for discontinued policies (Traditional VIP):

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | As at March 31, 2022 | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| Opening balance of funds for discontinued policies | 2,648,020 | 2,513,017 |
| Add: Fund of policies discontinued during the year | 1,497,393 | 2,018,190 |
| Less: Fund of policies revived during the year | $(443,823)$ | $(447,333)$ |
| Add: Net Income/ Gains on investment of the Fund | 163,753 | 209,935 |
| Less: Fund Management Charges | $(15,401)$ | $(14,141)$ |
| Less: Amount refunded to policyholders during the year | $(603,593)$ | $(1,631,648)$ |
| Closing balance of funds for discontinued policies | 3,246,351 | 2,648,020 |

g) Funds for discontinued policies (Traditional VIP):

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2021 \end{array}$ |
| (i) Discontinued on account of non-payment of premium | 3,193,955 | 2,594,764 |
| (ii) Others | 52,396 | 53,257 |
| Closing balance of funds for discontinued policies | 3,246,351 | 2,648,020 |

h) Funds for discontinued policies (ULIP):

As at March 31, 2022

|  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: |
| Particulars | Life | Pension | Total |
| (i) Discontinued on account of non-payment of premium | 63,998,597 | 16,443,152 | 80,441,749 |
| (ii) Others | 1,028,590 | 252,406 | 1,280,996 |
| Closing balance of funds for discontinued policies | 65,027,187 | 16,695,558 | 81,722,745 |

As at March 31, 2021

|  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: |
| Particulars | Life | Pension | Total |
| (i) Discontinued on account of non-payment of premium | 58,390,534 | 10,623,218 | 69,013,752 |
| (ii) Others | 930,253 | 170,411 | 1,100,663 |
| Closing balance of funds for discontinued policies | 59,320,787 | 10,793,629 | 70,114,416 |

28. Contribution made by the shareholders' to the policyholders' account

The contribution of ₹ 9,821,481 thousands (Previous year ended March 31, 2021: ₹ 8,247,937 thousands) made by the shareholders' to the policyholders' account is irreversible in nature, and shall not be recouped to the shareholder's account at any point of time.

## 29. Foreign exchange gain/ (loss)

The amount of foreign exchange gain/ (loss) in Revenue Account and Profit \& Loss account is as follows:

| Particulars | Year ended <br> March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: |
| Revenue Account | 12 | (76) |
| Profit and Loss Account | - | $(2,098)$ |
| Total | 12 | $(2,174)$ |

## Schedules

Forming Part of Financial Statements

## 30. Penalty

As per IRDA Master Circular on Preparation of Financial Statements and Filing of Returns of Life Insurance Business dated December 11, 2013, the details of various penal actions taken by various Government Authorities for the year ended March 31, 2022 are mentioned below:

|  |  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. No. | Authority | Non-Compliance or Violation | Penalty Awarded ${ }^{\#}$ | Penalty Paid | Penalty Waived or Reduced |
| 1 | Insurance Regulatory and Development Authority of India | Nil | Nil | Nil | Nil |
| 2 | GST/Service Tax Authorities | Nil | Nil | Nil | Nil |
| 3 | Income Tax Authorities | Nil | Nil | Nil | Nil |
| 4 | Any other Tax Authorities | Nil | Nil | Nil | Nil |
| 5 | Enforcement Directorate or Adjudicating Authority or Tribunal or any Authority under FEMA | Nil | Nil | Nil | Nil |
| 6 | Registrar of Companies or NCLT or CLB or Department of Corporate Affairs or any Authority under Companies Act, 1956/2013 | Nil | Nil | Nil | Nil |
| 7 | Penalty awarded by any Court or Tribunal for any matter including claim settlement but excluding compensation | Nil | Nil | Nil | Nil |
| 8 | Securities and Exchange Board of India | Nil | Nil | Nil | Nil |
| 9 | Competition Commission of India | Nil | Nil | Nil | Nil |
| 10 | Any other Central or State or Local Government or Statutory Authority | Nil | Nil | Nil | Nil |

\# Does not include any penalties awarded under tax litigations which are currently in appeal under adjudication
31. Loan Assets restructured during the year are as follows:

|  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: |
| Sr. <br> No. | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| 1 | Total amount of Loan Assets subject to restructuring | Nil | Nil |
| 2 | Total amount of Standard Assets subject to restructuring | Nil | Nil |
| 3 | Total amount of Sub-Standard Assets subject to restructuring | Nil | Nil |
|  | Total amount of Doubtful Assets subject to restructuring | Nil | Nil |

32. 'Net receivable to Unit linked Funds' in Schedule 8B represents unitisation pending for investment in Unit linked Funds. The corresponding 'Receivable from Unit linked Funds/ Non Unit Linked Funds and 'Payable to Unit linked Funds/ Unclaimed Funds' has been reported in schedule 12 and schedule 13 respectively as follows:

| Year | Particulars | Schedule 8B | Schedule 12 | Schedule 13 |
| :---: | :---: | :---: | :---: | :---: |
| As on March 31, 2022 | Receivable from/(Payable) to Unit Linked Funds | 3,513,541 | 1,467,054 | $(4,980,595)$ |
|  | Receivable from/(Payable) to Non-Linked Funds | - | 1,391,555 | $(1,391,555)$ |
|  | Sub-Total | 3,513,541 | 2,858,609 | $(6,372,150)$ |
|  | Receivable from/(Payable) to Unclaimed Funds | - | 66,274 | $(66,274)$ |
|  | Total | 3,513,541 | 2,924,883 | $(6,438,424)$ |
|  | Net receivable/(payable) in Unclaimed Funds | - | - | - |
| As on March 31, 2021 | Receivable from/(Payable) to Unit Linked Funds | 1,345,382 | 2,524,421 | $(3,869,803)$ |
|  | Receivable from/(Payable) to Non-Linked Funds | - | 2,178,894 | $(2,178,894)$ |
|  | Sub-Total | 1,345,382 | 4,703,315 | $(6,048,696)$ |
|  | Receivable from/(Payable) to Unclaimed Funds | - | 26,170 | $(26,170)$ |
|  | Total | 1,345,382 | 4,729,485 | $(6,074,866)$ |
|  | Net receivable/(payable) in Unclaimed Funds | - | - | - |

## Schedules

Forming Part of Financial Statements
33. Participation in Joint Lenders Forum formed under Reserve Bank of India (RBI) Guidelines

The Company has not participated in any Joint Lenders Forum formed under RBI guidelines for loan accounts which could turn into potential NPAs.
34. Statement containing names, descriptions, occupations of and directorships held by the persons in charge of management of the business under Section 11(3) of the Insurance Act, 1938.

| Sr. <br> No. | Name | Description | Directorship held |  |
| :--- | :--- | :--- | :--- | :--- |

35. Long-term contracts

The Company has a process whereby periodically all long-term contracts are assessed for material foreseeable losses. At the year end, the Company has reviewed and ensured that adequate provisions as required under any law/ accounting standard for material foreseeable losses on such long-term contracts including derivative contracts has been made in the financial statements.

For insurance contracts, actuarial valuation of liabilities for all the policies which were in the books of the Company and where there is a liability as at March 31, 2022 is done by the Appointed Actuary of the Company. The assumptions used in valuation of liabilities are in accordance with the guidelines and norms issued by the IRDAI and the Institute of Actuaries of India in concurrence with IRDAI.

## 36. Interim dividend

The Board of Directors at its meeting held on March 22, 2022 has declared an Interim Dividend of ₹ 2 per share for the year ended March 31, 2022 (Previous year ended March 31, 2021: ₹ 2.5 per share). Accordingly, a provision of ₹ 2,000,741 thousands (Previous year ended March 31, 2021: ₹ $2,500,177$ thousands) have been made towards interim dividend in the accounts for the year ended March 31, 2022.

## 37. Corporate social responsibility

The Company has spent ₹ 267,276 thousands for the year ended March 31, 2022 (Previous year ended March 31, 2021 ₹ 262,521 thousands) towards Corporate Social Responsibility activities mentioned in Schedule VII of The Companies Act, 2013.
₹ ('000)

| Sector in which project <br> is covered | Project details |
| :--- | :--- |
| Education | The Company has provided support towards the cost of education, <br> nutrition and overall development of underprivileged children from <br> the society, to give equal opportunity of learning to all. |
| Education | The Company has contributed towards the infrastructure <br> development of school premises, hostels, playgrounds and classrooms, <br> digital equipment for building smart classrooms, sanitation facilities, <br> kitchen facilities, transport facilities to various schools in rural areas |
| Education | Support towards infrastructure, education and training to visually <br> challenged, mentally \& differently abled children |
| EducationThe Company has contributed towards vocational training and skill <br> development of people from disadvantaged sections of the society in <br> order to enhance their livelihood opportunities. |  |
| The Company has contributed towards procurement of various <br> medical facilities improving infrastructure of the hospitals and <br> healthcare institutes, preventive care measures for cancer and <br> screening, and surgeries for the less fortunate children. |  |
| Environment | The Company has contributed towards making a greener planet by <br> planting saplings and maintaining the plantations. |
| PM Relief and |  |
| As a socially responsible Company, SBI Life lend its hand in the hour |  |
| of need by contributing towards disaster relief in the form of providing |  |
| relief material to the victims of flash floods, arranging clean-up and |  |
| disinfection drives, and providing warm clothes and other essentials. |  |


| Year ended <br> March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: |
| 136,879 | 111,397 |
| 6,013 | 4,514 |
| 34,657 | 27,842 |
| 5,818 | 1,336 |
| 75,354 | 104,941 |
| 8,555 | 1,282 |
| - | 11,210 |
| 267,276 | 262,521 |

## Schedules

Forming Part of Financial Statements
i. Gross amount required to be spent by the Company for the year ended March 31, 2022 is ₹ 247,140 thousands (Previous year ended March 31, 2021 ₹ 249,297 thousands)
ii. Amount spent during the year on -

|  |  |  |  | ₹ ('000) |
| :---: | :---: | :---: | :---: | :---: |
| Year | Particulars | In cash | Yet to be paid in cash | Total |
| Year ended | Construction/acquisition of any asset | Nil | Nil | Nil |
| March 31, 2022 | On purposes other than mentioned above | 267,276 | Nil | 267,276 |
| Year ended | Construction/acquisition of any asset | Nil | Nil | Nil |
| March 31, 2021 | On purposes other than mentioned above | 262,521 | Nil | 262,521 |

iii. Amounts of related party transactions pertaining to CSR related activities for the year ended March 31, 2022 was ₹ Nil (Previous year ended March 31, 2021 ₹ Nil)

## 38. Linked business

Financial statements, for each segregated fund of the linked businesses, is presented in ULIP Disclosures as require by the Master Circular. Segregated funds represent funds maintained in accounts to meet specific investment objectives of policyholders who bear the investment risk. Investment income/gains and losses generally accrue directly to the policyholders. The assets of each account are segregated and are not subject to claims that arise out of any other business of the insurer.
39. COVID-19 impact

In view of COVID-19 pandemic, the Company has assessed the overall impact of this pandemic on its business and financials, including valuation of assets, policy liabilities and solvency for the year ended March 31, 2022. Based on the evaluation, the Company have made an additional reserve amounting to ₹ $2,893,383$ thousands towards COVID-19 pandemic and the same has been provided for as at 31/03/2022 in the actuarial policy liability. The Company will continue to closely monitor any future developments relating to COVID-19 which may have any impact on its business and financial position.

## Schedules

Forming Part of Financial Statements
40. Related Party Disclosures as per Accounting Standard 18
A. Related parties where control exists:

| Sr. <br> No. | Nature of relationship | Name of related party |  |
| :--- | :--- | :--- | :--- |
| 1 | Holding Company |  | State Bank of India |

B. Related parties and nature of relationship:

| Sr. <br> No. | Nature of relationship | Name of related party |
| :---: | :---: | :---: |
| 1 | Holding Company | State Bank of India |
| 2 | Joint Venture Partner | BNP Paribas Cardif |
| 3 | Holding Company of Joint Venture Partner | BNP Paribas |
| 4 | Fellow Subsidiaries | SBI Capital Markets Ltd. |
|  |  | SBI DFHI Ltd. |
|  |  | SBI Funds Management Pvt. Ltd. |
|  |  | SBI CAPS Ventures Ltd. |
|  |  | SBI CAP Trustee Company Ltd. |
|  |  | SBI CAP (Singapore) Ltd. |
|  |  | SBI Cards \& Payment Services Ltd. |
|  |  | SBI Payment Services Pvt. Ltd. |
|  |  | SBI Global Factors Ltd. |
|  |  | SBICAP Securities Ltd. |
|  |  | SBI Pension Funds Pvt. Ltd. |
|  |  | SBI General Insurance Co. Ltd. |
|  |  | SBI Funds Management (International) Pvt. Ltd. |
|  |  | SBI Mutual Fund Trustee Company Pvt. Ltd. |
|  |  | SBI-SG Global Securities Services Pvt. Ltd. |
|  |  | State Bank of India (California) |
|  |  | SBI Canada Bank |
|  |  | SBI (Mauritius) Ltd. |
|  |  | Commercial Bank of India LIc, Moscow |
|  |  | PT Bank SBI Indonesia |
|  |  | Nepal SBI Bank Ltd. |
|  |  | Nepal SBI Merchant Banking Ltd. |
|  |  | Bank SBI Botswana Ltd. |
|  |  | SBI Foundation |
|  |  | SBI Servicos Limitada, Brasil |
|  |  | SBI Infra Management Solutions Pvt. Ltd. |
|  |  | State Bank of India (UK) Ltd. |
| 5 | Significant Influence or Controlling Enterprise | SBI Life Insurance Company Limited Employee PF Trust |
|  |  | SBI Life Insurance Company Limited Employees Gratuity Fund |
| 6 | Key Management Personnel | Mr. Mahesh Kumar Sharma |
| 7 | Relatives of KMP (Mr. Mahesh Kumar Sharma) | Sreevidya Sharma <br> Venkatichalam Anantaraman Sharma <br> Mangalavalli Sharma <br> Aaditya Sharma <br> Anantapadmanabhan Sarma <br> Krishna lyer |

## Schedules

Forming Part of Financial Statements
C. The following are the transactions and year ended outstanding balances of related parties in the ordinary course of business:

| Sr. No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions/Categories | Amount of transactions during the period/ year ended and amount receivable/ payable as on |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | March 31, 2022 | March 31, 2021 |
| 1 | State Bank of India | Holding Company | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 2,295,621 | 921,867 |
|  |  |  | Interest/Discount Income | 299,758 | 1,001,419 |
|  |  |  | Profit/(Loss) on Sale of Investments | 289,520 | 1,242,033 |
|  |  |  | Other income | 2,830 | 2,566 |
|  |  |  | Expenses |  |  |
|  |  |  | Employee's Salary/ Allowances/ Reimbursement | 25,054 | 36,173 |
|  |  |  | Rent and related expenses for Premises | 18,100 | 16,741 |
|  |  |  | Commission Expenses | 12,859,331 | 10,629,106 |
|  |  |  | Bank Charges | 94,705 | 86,080 |
|  |  |  | Royalty Charges | 301,215 | 291,337 |
|  |  |  | Others |  |  |
|  |  |  | Interim Dividend | 1,110,000 | 1,387,500 |
|  |  |  | Investments: Purchased/Placed | 29,441,689 | 5,807,456 |
|  |  |  | Investments: Sales/Maturity | 15,036,107 | 26,730,822 |
|  |  |  | Sale of Fixed Assets | 9 | 814 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Assets |  |  |
|  |  |  | Investments | 500,000 | 2,861,000 |
|  |  |  | Cash \& Bank balances | 6,152,263 | 7,294,210 |
|  |  |  | Income accrued on Investments | 469,692 | 3,874,581 |
|  |  |  | Fixed Assets to deputees | 1,326 | 1,716 |
|  |  |  | Other Advances/Receivables | 4,182 | 9,562 |
|  |  |  | Outstanding Purchases/Sales | - | 539,760 |
|  |  |  | Liabilities |  |  |
|  |  |  | Share Capital | 5,550,000 | 5,550,000 |
|  |  |  | Interim Dividend Payable | 1,110,000 | 1,387,500 |
|  |  |  | Other Liabilities | 358,378 | 775,508 |
| 2 | BNP Paribas <br> Cardif | Investing Partner | Transactions: |  |  |
|  |  |  | Others |  |  |
|  |  |  | Interim Dividend | - | 5,009 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Share Capital | - | 20,036 |
|  |  |  | Interim Dividend Payable | - | 5,009 |
| 3 | BNP Paribas | Holding Company of Investing Partner BNP Paribas Cardif | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Profit/(Loss) on Sale of Investments | - | $(7,684)$ |
|  |  |  | Others |  |  |
|  |  |  | Investments: Sales/Maturity | - | 315,193 |
|  |  |  | Assets |  |  |
|  |  |  | Cash \& Bank balances | - | 600 |

## Schedules

Forming Part of Financial Statements
(₹ ‘000)

| Sr. <br> No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions/Categories | Amount of transactions during the period/ year ended and amount receivable/ payable as on |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | March 31, 2022 | March 31, 2021 |
| 4 | SBICap Securities Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 21,556 | 5,896 |
|  |  |  | Expenses |  |  |
|  |  |  | Commission Expenses | 127 | 259 |
|  |  |  | Brokerage Charges | 22,214 | 32,067 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 3,541 | 402 |
| 5 | SBI DFHI Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Profit/(Loss) on Sale of Investments | 195,767 | - |
|  |  |  | Others |  |  |
|  |  |  | Investments: Purchased/Placed | 22,132,065 | 27,999,603 |
|  |  |  | Investments: Sales/Maturity | 8,076,933 | - |
| 6 | SBI Cards \& Payment Services Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 5,169 | 8,175 |
|  |  |  | Interest/Discount Income | 56,220 | 56,329 |
|  |  |  | Expenses |  |  |
|  |  |  | Commission Expenses | 1 | 235 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Assets |  |  |
|  |  |  | Investments | 3,884,508 | 844,719 |
|  |  |  | Income accrued on Investments | 3,545 | 3,545 |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 71 | 1,018 |
| 7 | SBI Fund <br> Management Private Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 20,848 | 1,465 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 6,398 | 1,383 |
| 8 | SBI Capital Markets Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 2,246 | 2,143 |
|  |  |  | Others |  |  |
|  |  |  | Investments: Purchased / Placed | 19,517,038 | 10,057,514 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 4,334 | 137 |
| 9 | SBI Payment Services Pvt. Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 221 | 69 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 17 | 4 |

## Schedules

Forming Part of Financial Statements

| Sr. No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions/Categories | Amount of transactions during the period/ year ended and amount receivable/ payable as on |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | March 31, 2022 | March 31, 2021 |
| 10 | SBI General Insurance Co. Ltd | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 69,945 | 7,807 |
|  |  |  | Rental income | 38,353 | 61,364 |
|  |  |  | Reimbursement of common expenses | 2,195 | - |
|  |  |  | Reimbursement of Premises related expenses | 5,975 | 11,196 |
|  |  |  | Insurance Claims Received | 1,902 | 1,225 |
|  |  |  | Expenses |  |  |
|  |  |  | Premium expense | 6,807 | 6,414 |
|  |  |  | Common expenses | 1,390 | - |
|  |  |  | Others |  |  |
|  |  |  | Interim Dividend | 75 | 93 |
|  |  |  | Investments: Purchased/Placed | 513,186 | 740,015 |
|  |  |  | Purchase of Fixed Assets | 9,421 | - - |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Assets |  |  |
|  |  |  | Premium paid in advance | 4,151 | 3,403 |
|  |  |  | Other Advances/Receivables | 11,009 | 11,885 |
|  |  |  | Liabilities |  |  |
|  |  |  | Share Capital | 374 | - |
|  |  |  | Interim Dividend Payable | 75 | 93 |
|  |  |  | Other Liabilities | 8,679 | 187 |
| 11 | SBI Global Factors Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 70 | 22 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 3 | 4 |
| 12 | SBI SG Global Securities Private Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 62 | 53 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 6 | 1 |
| 13 | SBI Cap Trustee Company Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 538 | 389 |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 732 | 38 |
| 14 | SBI CAPS <br> Ventures Ltd. | Fellow Subsidiary | Transactions: |  |  |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 359 | - |
|  |  |  | Outstanding Balances: |  |  |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 535 | - |

## Schedules

Forming Part of Financial Statements

| Sr. No. | Name of the Related Party | Nature of Relationship with the Company | Description of Transactions/Categories | Amount of transactions during the period/ year ended and amount receivable/ payable as on |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | March 31, 2022 | March 31, 2021 |
| 15 | SBI Life Insurance Company Limited Employee PF Trust | Significant Influence/ Controlling Enterprise | Others |  |  |
|  |  |  | Contribution | 1,052,052 | 962,739 |
| 16 | SBI Life <br> Insurance <br> Company Limited <br> Employees <br> Gratuity Fund | Significant Influence/ Controlling Enterprise | Transactions: |  |  |
|  |  |  | Expenses |  |  |
|  |  |  | Reimbursement of bank charges | 1 | 1 |
|  |  |  | Income |  |  |
|  |  |  | Premium Income | 262,447 | 228,032 |
|  |  |  | Others |  |  |
|  |  |  | Contribution | 262,447 | 228,032 |
|  |  |  | Liabilities |  |  |
|  |  |  | Other Liabilities | 4 | 4 |
| 17 | Mr. Arijit Basu <br> - Managing <br> Director \& CEO <br> (up to March 10, 2018) | Key Management Personnel | Transactions: |  |  |
|  |  |  | Managerial remuneration | - | 529 |
| 18 | Mr. Sanjeev Nautiya Managing Director \& CEO (up to May 8, 2020) | Key Management Personnel | Transactions: |  |  |
|  |  |  | Managerial remuneration | - | 3,489 |
| 19 | Mr. Mahesh Kumar Sharma - Managing Director \& CEO (w.e.f. May 9, 2020) | Key Management Personnel | Transactions: |  |  |
|  |  |  | Managerial remuneration | 11,396 | 8,181 |

1. There are no loans and advances in the nature of loans to firms/companies in which directors are interested.
2. The remuneration of Mr. Sanjeev Nautiyal and Mr. Arijit Basu for the year ended March 31, 2021 includes salary arrears of previous years pertaining to their tenure as MD \& CEO of the Company. The salary arrears are in accordance with the wage revision by State Bank of India.

## Schedules

Forming Part of Financial Statements

## 41. Disclosure related to Controlled Fund

As per IRDA guidelines, the details of controlled fund are mentioned below:
Computation of Controlled fund as per the Balance Sheet

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | As at <br> March 31, 2022 | As at March 31, 2021 |
| Policyholders' Fund (Life Fund) |  |  |
| Participating | 43,390 | 37,379 |
| Individual Assurance | 37,651 | 32,268 |
| Individual Pension | 2,755 | 2,350 |
| Group Pension | 8 | 8 |
| Individual Variable Insurance | 2,976 | 2,752 |
| Non-participating | 66,369 | 55,029 |
| Individual Assurance | 18,735 | 14,728 |
| Individual Pension | 497 | 546 |
| Group Assurance | 30,119 | 26,856 |
| Annuity | 10,533 | 7,178 |
| Group Variable Insurance | 6,484 | 5,720 |
| Linked | 142,625 | 116,215 |
| Individual Assurance | 115,647 | 98,025 |
| Individual Pension | 26,608 | 17,851 |
| Group Gratuity | 370 | 338 |
| Funds for Future Appropriations - Linked | - | - |
| Funds for Future Appropriations - Others | 994 | 842 |
| Credit/(Debit) Fair Value Change Account | 3,207 | 2,727 |
| Total (A) | 256,585 | 212,192 |
| Shareholders' Fund |  |  |
| Paid-up Capital | 1,000 | 1,000 |
| Reserves \& Surplus | 10,418 | 9,093 |
| Fair Value Change | 204 | 308 |
| Total (B) | 11,622 | 10,400 |
| Misc. expenses not written off | - | - |
| Credit/(Debit) from P\&LA/c. | - | - |
| Total (C) | - | - |
| Total shareholders' funds (B) + (C) | 11,622 | 10,400 |
| Controlled Fund (Total (A) $+(\mathrm{B})+(\mathrm{C})$ ) | 268,207 | 222,592 |
| Reconciliation of the Controlled Fund from Revenue and Profit \& Loss Account |  |  |
| Opening Balance of Controlled Fund | 222,592 | 1,62,558 |
| Add: Inflow |  |  |
| Income: |  |  |
| Premium Income | 58,760 | 50,254 |
| Less: Reinsurance ceded | (327) | (486) |
| Net Premium | 58,432 | 49,768 |
| Investment Income | 23,568 | 31,456 |
| Other Income | 45 | 36 |
| Funds transferred from Shareholders' Accounts | 982 | 825 |
| Total Income | 83,027 | 82,085 |

## Schedules

Forming Part of Financial Statements

| Particulars |
| :--- |
| Less: Outgo |
| (i) Benefits paid (Net) |
| (ii) Interim \& Terminal Bonuses Paid |
| (iii) Change in Valuation of Liability |
| (iv) Commission |
| (v) Operating Expenses |
| March 31, 2022 |

## Schedules

Forming Part of Financial Statements

|  |  | ₹ ('000) |
| :---: | :---: | :---: |
| Particulars | $\begin{array}{r} \text { As at } \\ \text { March 31, } 2022 \end{array}$ | As at March 31, 2021 |
| As per Balance Sheet | 142,625 | 116,215 |
| Difference, if any | - | - |
| Shareholders' Funds |  |  |
| Opening Balance of Shareholders' Fund | 10,400 | 8,743 |
| Add: net income of Shareholders' account (P\&L) | 1,506 | 1,456 |
| Add: Infusion of Capital | 0 | 0 |
| Add: Increase in Reserves \& Surplus | 20 | 3 |
| Less: Interim dividend and dividend distribution tax | 200 | 250 |
| Less: Corporate social responsibility expenses | - | - |
| Closing Balance of the Shareholders' fund as per cash flow | 11,726 | 9,952 |
| Change in fair value change | (104) | 449 |
| Closing Balance of the Shareholders' fund | 11,622 | 10,400 |
| As per Balance Sheet | 11,622 | 10,400 |
| Difference, if any | - | - |

42. Segment Reporting

In accordance with the Accounting regulations read with Accounting Standard - 17 on "Segment reporting" notified under Section 133 of the Companies Act, 2013, read together with Paragraph 7 of the Company (Accounts) Rules, 2014, further amended by Companies (Accounting Standards) Amendment Rules, 2016, life insurance companies are required to prepare Segmental Revenue Account and Segmental Balance Sheet. The Company's business is segmented into traditional -par business, non-par business and unit-linked business. Since the Company has conducted business only in India, the same is considered as one geographical segment. The accounting policies used in segmental reporting are same as those used in the preparation of the financial statements.

## (a) Segmental Revenue Account

The methodology for determining segmental revenue and expenses adopted in the current year is described below:
Premium income, commission, investment income and profit or loss on sale or disposal of investments is directly allocated to the respective segments to which they relate. Within the Non-Participating segment, investment income and profit or loss on sale or disposal of investments are directly allocated if a segregated investment portfolio is maintained. The remaining investment income and profit or loss on sale of investments is apportioned on the basis of the average policy liabilities in the individual business and the group business.
Operating expenses that are directly attributable and identifiable to the business segments are allocated on actual basis. Other operating expenses, which are not directly identifiable and attributable, are allocated after considering the following:
i. Cost centres identified by the Management
ii. Channels used for the business segments
iii. New business premium and renewal premium
iv. New lives added during the year
v. Total number of lives covered as at the end of the year
vi. New business sum assured
vii. Actuarial Liability
(b) Segmental Balance Sheet

Investments are effected from the respective funds and have been reflected accordingly. Fixed assets have been allocated to shareholders' funds, net current assets have been directly allocated among shareholders, life business, pension business, group business, unit - linked business and variable insurance business segments. Other net current assets have been allocated to life business and pension business in the ratio of the respective policy liabilities as at the year end.

Within life business, certain assets and liabilities have been directly identified to the respective segments. Other assets and liabilities under Life business have been allocated in the ratio of the respective policy liabilities as at the year end.

## Schedules

Forming Part of Financial Statements
SEGMENTAL REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31， 2022


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| $243,251,534$ | 360,233 | $90,076,762$ | $33,688,529$ |
| :--- | :--- | :--- | :--- |



 70628



| $15,507,375$ | 366,652 | $16,283,420$ | $5,957,702$ | $8,143,060$ | $5,983,718$ | $1,200,007$ | $5,410,042$ | $58,851,975$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 73,633291 | 500,265 | $54,445,950$ | 17915089 | 25,391359 | $00,62,503$ |  | 1339445 | $19,480,999$ |
| $233,588,003$ |  |  |  |  |  |  |  |  |

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 | $33,541,099$ | $2,419,501$ | 7,351 | $2,332,550$ | $38,300,500$ |
| ---: | ---: | ---: | ---: | ---: |
| $100,928,833$ | $5,621,906$ | 7,703 | $7,669,520$ | $114,227,961$ |


 $2,494 \quad 839$






## Particulars


Premiums earned－Net
（a）Premium
（a）Premium
Direct－First year premiums －Renewal premiums Total
Income from investments Income from investments
（a）Interest，Dividends
\＆Rent－Net of amortisation of investments （d）Transfer／gain on （d）Transfer／gain on
revaluation／change
in fair value＊

 Commission
Direct－－First year premiums
Renewal premiums
 Rewards to insurance business Provision for doubtful debts Bad debts written off
Provision for tax Provision for tax
Income tax ＝

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SEGMENTAL REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2022 (Contd.)



| 20,010,640 | 1,639,655 | 31,894,978 | 13,756,941 | 8,756,073 | 6,308,500 | 1,107,330 | 11,043,443 | 94,517,561 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . | - | - | - | . | - | - | - | - |
|  |  |  |  |  |  |  |  |  |
| 43,062,983 | $(1,207,285)$ | 21,208,960 | 2,354,666 | 8,880,054 | 33,550,133 | 203,241 | 7,638,278 | 115,691,030 |
| $(1,201,200)$ | - | - | 192,456 | (7,145) | - | (260) |  | $(1,016,150)$ |
| - | - | - | - | - | - | - | - |  |
| . | - | - | - | - | - | - | - | . |
| - | - | - | - | - | - | - | - |  |



| - | 62,185 | 1,144,087 | - | 5,140,827 | 58,552 | - | 649,856 | 7,055,507 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | - | - | - |  |
| - | - | - | - | - | - | - | - |  |
| - | 62,185 | 1,144,087 | - | 5,140,827 | 58,552 | - | 649,856 | 7,055,507 |
|  | 62,185 | 1,144,087 |  | 5,140,827 | 58,552 | - | 649,856 | 7,055,507 |


| Particulars | Participating |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Individual Life | Individual Pension | Group | Variable Insurance | Total |
| Benefits paid (net) | 34,861,379 | 769,509 | 3,567 | 4,851,354 | 40,485,810 |
| Interim \& Terminal bonuses paid | 909,694 | 2,481 |  | 105,209 | 1,017,384 |
| Change in valuation of liability in respect of life policies |  |  |  |  |  |
| (a) Gross* | 53,829,943 | 4,048,684 | 646 | 1,636,172 | 59,515,446 |
| (b) Amount ceded in Re-insurance | 21 | (0) |  | 22 | 43 |
| (c) Amount accepted in Re-insurance |  |  |  |  |  |
| (d) Fund reserve |  |  |  |  |  |
| (e) Funds for discontinued policies | - |  |  | 598,331 | 598,331 |
| Total (C) | 89,601,038 | 4,820,674 | 4,214 | 7,191,087 | 101,617,013 |
| SURPLUS/(DEFICIT) (D) $=[(A)-(B)-(C)]$ | 2,449,209 | 678,760 | 3,474 | 184,756 | 3,316,199 |
| APPROPRIATIONS |  |  |  |  |  |
| Transfer to Shareholders' account | 1,523,170 | 102,661 | 155 | 177,034 | 1,803,019 |
| Transfer to other reserves | - |  |  |  |  |
| Balance being Funds for Future Appropriations | 926,039 | 576,098 | 3,320 | 7,723 | 1,513,180 |
| Total ( D ) | 2,449,209 | 678,760 | 3,474 | 184,756 | 3,316,199 |
| a) Interim \& Terminal bonuses paid | 909,694 | 2,481 |  | 105,209 | 1,017,384 |
| b) Allocation of bonus to policyholders | 12,798,833 | 921,472 | 1,393 | 1,488,093 | 15,209,790 |
| c) Surplus shown in the revenue account | 2,449,209 | 678,760 | 3,474 | 184,756 | 3,316,199 |
| d) Total Surplus: [(a) + (b) + (c)] | 16,157,736 | 1,602,713 | 4,867 | 1,778,058 | 19,543,373 |
| Funds for Future Appropriation |  |  |  |  |  |
| Opening balance | 7,451,274 | 932,228 | 13,539 | 26,203 | 8,423,244 |
| Add: Current Period Appropriation | 926,039 | 576,098 | 3,320 | 7,723 | 1,513,180 |
| Balance carried forward to Balance sheet | 8,377,313 | 1,508,326 | 16,859 | 33,926 | 9,936,423 |

[^15]
## Schedules

Forming Part of Financial Statements
SEGMENTAL BALANCE SHEET AS AT MARCH 31, 2022

## 


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| . | 402,761,177 28,930,539 | 82,227 | 30,044,067 | 461,818,010 | 181,104,952 | 2,838,522 | 204,075,496 13,400,369 | 86,063,151 | 105,333,531 | 304,944 | 65,877,667 | 655,998,632 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| . | - . | - | - | - | - |  | - . |  | . |  |  |  |
| . | 8,377,313 $1,508,326$ | 16.859 | 33,926 | 9,936,423 | - | - | - . |  | - | . |  |  |
| 116,223,124 | 411,138,490 30,438,865 | 99,085 | 30,077,993 | 471,754,433 | 181,104,952 | 2,838,522 | 204,075,496 13,400,369 | 86,063,151 | 105,333,531 | 304,944 | 65,877,667 | 658,998,632 | | $7,740,459$ | 64,024 | $7,648,078$ | $3,981,948$ | $1,101,708$ | $6,992,673$ | 89,138 | $2,461,615$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $00,079,643$ |  |  |  |  |  |  |  |
| $0,374,248$ | 379,245 | 362,134 | $1,182,800$ | $12,277,644$ | 697,167 | 591,761 | $0,637,711$ |

$6,797,5$
N





## 

## Particulars

 APpLCATIT

FUNOS | Investments |
| :--- |
| Sharefolders | Sharefloders Polichnolders

Assel hed to cover


 . | assets |
| :--- |
| Sub-total( $A)$ |



 $(C)=(A)-(B)$
Miscellaneous (to the extent not
written off or adjusted)
Debit balance in Profit
$\&$ Loss account
(Sis



## Schedules

Forming Part of Financial Statements
SEGMENTAL REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31， 2021

| （₹ ${ }^{\prime} 000$ ） |
| ---: |
| Grand Total |



102，861，416 | $(4,858,891)$ |
| :--- |
| ...... |

$449,682,790$

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0
0
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D 155，091，928
号 8，247，937
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\begin{array}{r}
17,210 \\
-\quad 692,792 \\
\cdots \\
\cdots
\end{array}
$$

| Unit Linked |  |  |  |
| :--- | :--- | :--- | :--- |
| Individual | Group | Pension | Total |


 $(227,393) \quad(227,393$

| $219,979,971$ | 347,593 | $64,102,145$ | $284,429,709$ |
| :--- | :--- | :--- | :--- |


$\begin{array}{lllll}57,475,746 & 174,961 & 8,452,754 & 66,103,460\end{array}$


$\begin{array}{cccc}292 & 1 & (15) & 279 \\ 131,093 & - & - & 131,093\end{array}$

| $249,402,464$ | 533,963 | $24,468,828$ | $244,405,255$ |
| :--- | :--- | :--- | :--- |





355，015 $\quad 355,015$

| $5,404,548$ | 3,781 | 911,713 | $6,320,042$ |
| ---: | ---: | ---: | ---: |
| $22,346,573$ | 15,966 | $5,260,410$ | $27,622,950$ |


\section*{| Non－Participating |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{array}{r}\text { Individual } \\ \text { Life }\end{array}$ | $\begin{array}{r}\text { Individual } \\ \text { Pension }\end{array}$ | $\begin{array}{c}\text { Group } \\ \text { Savings }\end{array}$ | OYRGTA | $\begin{array}{c}\text { Group } \\ \text { Others }\end{array}$ | Annuity | Health | $\begin{array}{c}\text { Variable } \\ \text { Insurance }\end{array}$ | Total}

21，331，883
$21,331,81$
$31,143,236$
$89,356,086$
137，211，010

$\begin{array}{llllllllll}8,738,873 & 340,381 & 12,137,988 & 368,977 & 5,576,518 & 3,717,935 & 24,992 & 4,385,205 & 35,290,871\end{array}$




$\angle \varepsilon 6^{\prime} \angle \downarrow$ Z＇$^{\prime}$

$\begin{array}{lllllllll}50,784,391 & 589,366 & 56,833,798 & 10,340,298 & 22,270,916 & 35,408,181 & 127,719 & 8,897,921 & 185,252,591\end{array}$


${ }^{5}$





$\stackrel{\infty}{\alpha}$
$\stackrel{\sim}{n}$
$\stackrel{\sim}{n}$
$\begin{array}{lllll}5,401 & 260,837 & 1,342,677 & 1,233,011 & 423,954\end{array}$

147,71


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\begin{aligned}
& \text { 은 } \\
& \stackrel{\infty}{\lambda} \\
& \text { a } \\
& \stackrel{a}{7}
\end{aligned}
$$

－ $\begin{gathered}\infty \\ \vdots \\ \infty \\ \infty\end{gathered}$ 28t＇98

| $7,607,608$ | 9,166 | 243,271 | $1,424,742$ | $2,232,715$ | 560,747 | 21,669 | 104,896 | $12,204,8$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


 $\begin{array}{lllll}(2,397,917) & (145,846) & (535) & (110,123) & (2,654,422)\end{array}$ （53，525）
28，069
$3,490,963$








| $(1,442,069)$ | $(14,574)$ | $(53)$ | $(79,643)$ |
| :---: | :---: | :---: | :---: |
| $(1,536,340)$ |  |  |  |
| $(1,933)$ | - | - | - |


| $7,229,433$ | 113,343 | $(35)$ | 436,228 | $7,778,970$ |
| :--- | :--- | :--- | :--- | :--- |



1.

$1 . \quad 170,16$

| 96，321 |  |
| :---: | :---: |
| 4，042，621 | 51，942 |
| 411 | 192 |
| － | － |
| 204，217 | － |
| （1，442，069） | （14，574） |
| $(1,933)$ | － |

$$
\begin{gathered}
19,469 \\
62,595
\end{gathered}
$$

Schedules
Forming Part of Financial Statements
SEGMENTAL REVENUE ACCOUNT FOR THE YEAR ENDED MARCH 31, 2021 (Contd.)

| Particulars | Participating |  |  |  |  | Non-Participating |  |  |  |  |  |  |  |  | Unit Linked |  |  |  | (2 0000 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { Individual } \\ & \text { Life } \end{aligned}$ | Individual | $\begin{gathered} \text { Group } \\ \text { Pension } \end{gathered}$ | $\begin{gathered} \substack{\text { Unariab } \\ \text { Insurace }} \end{gathered}$ | Total | $\begin{aligned} & \text { Individual } \\ & \text { Life } \end{aligned}$ | $\begin{array}{\|c\|c\|c\|c\|c\|l\|l\|c\|c\|c\|l\|} \text { Pension } \end{array}$ | Savings <br> Group | OYRGTA | $\begin{gathered} \hline \text { Group } \\ \text { Others } \end{gathered}$ | Annuity | Health | $\begin{array}{\|c} \substack{\text { Variable } \\ \text { Insurance }} \end{array}$ | Total | Individual | Group | Pension | Total | Grand |
| Benefits prid (net) | 27,990,102 | 771,795 | 6.084 | 8,736,553 | 37,504,534 | 7,396,703 | 712.472 | 29,68,406 | 7.235,658 | 4.881,959 | 4,080,016 | 24,969 | 8,004,429 | 62,20,610 | 107,072,194 | 701.251 | 7,46,165 | 115,219,610 | 214,928,75 |
| Interim \& Terminal bonuses paid | 515,530 | 4,620 |  | 377,59 | 897,709 |  |  |  |  |  |  |  |  |  |  |  |  |  | 897,709 |
| Change in valuation of flability in respect of fie eolicies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Gross* | 55,187,248 | 3,887,247 | (3,334) | (1,562,394) | 57,508,767 | 35,784,863 | (229,304) | 25,341.828 | 2,136.537 | 12,07,577 | 30,76,418 | 81,139 | 44,875 | 105,943,934 | (780,312) | (18,234) | 518,445 | (280,101) | 163,172,600 |
| (b) Amount ceded in Re-insurance | 30 | (0) |  | 198 | 228 | (4,783) |  |  | (456,639) | (3,013) |  | (57) |  | (464,492) | 1,349 |  |  | 1,349 | (462,916) |
| (c) Amount acceperted in Re-insurance |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) Find ereserve |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 286,916,442 | 180,944 | 70.536,157 | 357.633,543 | 357,033,543 |
| (e) Funds for disisontinued policies | $\cdots$ | . | . | 135,003 | 135.003 | - | - | . | . |  | - | $\checkmark$ | - | . | 14,25,987 |  | 4,605,385 | 18,863,372 | 18,998,376 |
| Total (C) | 83,692,910 | 4,66,662 | 2,750 | 7,68,920 | 96,046,242 | 43,176,783 | 423,167 | 55,21,234 | 8,915,556 | 16,955,523 | 34,87,434 | 106,050 | 8,04,9304 | 167,684,052 | 407,467,660 | 863,91 | 83,10,153 | 491,437,773 | 755,168,067 |
| SURPLUS $/($ DEFICIT $)$ $(D)=[(A)-(B)-(C)]$ | 1,489,739 | 271,027 | 4,800 | 1,170,674 | 2,936,240 | - | 157,033 | 1,380,293 |  | 3,082,678 |  | . | 743,721 | 5,36,725 | 9,568,202 | 1,629 | 204,410 | 9,774,241 | 18,07, 205 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transter tos Shaerelolders account | 1,357,249 | 99,261 | 169 | 192,979 | 1.649,68 |  | 157,033 | 1,380,293 |  | 3.082,678 |  |  | 743,721 | 5,363,725 | 9,568,202 | 1,629 | 2004,410 | 9,774,241 | 16,787,622 |
| Transfer to other reserves |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance being Funds for Future Approppriations | 132,490 | 171.767 | 4,631 | 977.695 | 1.286,583 | . | - | - | . | - | - | . | - | . | - | - | - |  | 1,286,583 |
| Total (D) | 1,489,739 | 271,027 | 4,800 | 1,170,674 | 2,936,240 | - | 157,033 | 1,380,293 |  | 3,082,678 | . | - | 743,721 | 5,36,725 | 9,568,202 | 1,629 | 204,410 | 9,774,241 | 18,074,205 |
| a) Interim \& Terminal bonuses paid | 515.530 | 4.620 |  | 377,59 | 897,709 | $\cdot$ | - |  |  |  | - | - | - |  | - |  | - |  | 897,09 |
| b) Allocation of bonus to policyholders | 11,699,711 | 888,725 | 1.523 | 1,359,253 | 13,949,212 |  |  |  |  |  | - |  |  |  |  |  |  |  | 13,949,212 |
| c) Surplus shown in the revenue account | 1,489,739 | 271,027 | 4.800 | 1,170,674 | 2,936,240 | - | 157,033 | 1,380,293 |  | 3,082.678 | - | . | 743,721 | 5,363,725 | 9,568,202 | 1.629 | 200,410 | 9,774,241 | 18,074,205 |
| d) Total Surpus: $($ la $)+($ bl $)+($ cli) | 13,704,980 | 1,164,373 | 6,323 | 2,907,486 | 17,783,162 | $\cdot$ | 157,033 | 1,380,293 |  | 3,082,678 | $\cdot$ | . | 743,721 | 5,36,725 | 9,568,202 | 1,629 | 204,410 | 9,774,241 | 32,921,126 |
| Fund for future Appropriation $\square \sim \sim \square$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Opening balance | $7.318,783$ | 760.461 | 8,908 | (951,492) | 7,136,661 |  |  |  |  |  |  |  |  |  |  |  |  |  | 7.136,661 |
| Add: Current Period Appropriation | 132.490 | 171,767 | 4,631 | 977.695 | 1,286,583 |  | - |  |  |  |  | - | - |  | - |  | $\cdot$ |  | 1,286,583 |
| Balance carried forward to Balance sheet | 7,451,274 | 933,228 | 13,539 | 26,203 | 8,423,244 | - | $\cdot$ | - | - |  | - | - | $\cdot$ | - | $\cdot$ | - | $\cdot$ |  | 8,423,244 |

[^16][^17]
## Schedules

Forming Part of Financial Statements
SEGMENTAL BALANCE SHEET AS AT MARCH 31,2021


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$\begin{array}{r}86,047,092 \ldots \\ 939,364,38 \\ 1,162,150,186\end{array}$





$\qquad$


| $0.179,017$ | 18,457 | $1,056,745$ | $7,254,219$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $980,254,872$ | $3,384,577$ | $1,0,510,737$ | $1,162,150,186$ | $\cdots$ |



| Particulars | SCH | Shareholders' | Participating |  |  |  |  | Non Participating |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Individual } \\ \text { Life } \end{gathered}$ | Individual Pensio | $\begin{gathered} \text { Group } \\ \text { Pension } \end{gathered}$ | $\begin{gathered} \hline \text { Variable } \\ \text { Insurance } \end{gathered}$ | Total | $\begin{gathered} \text { Individual } \\ \text { Life } \end{gathered}$ | Individual Pension | $\begin{gathered} \hline \text { Group } \\ \text { Savings } \end{gathered}$ | OYRGTA | $\begin{aligned} & \text { Group } \\ & \text { Others } \end{aligned}$ | Annuity | Health | $\begin{gathered} \hline \text { Variable } \\ \text { Insurance } \end{gathered}$ | Total |


| Unit Linked |  |  |  |
| :---: | :---: | :---: | :---: |
| Individual | Group | Pension | Total |
|  |  |  |  |
|  |  |  |  |






$\div$
$\div$
$\cdots$

| 942,718 | $1,224,809$ | 4,491 | 266,270 | $21,438,288$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

$\begin{array}{lllll}322,682,735 & 23,503,930 & 77,386 & 27.521,119 & 373,785,170\end{array}$



| 930,253 |  | 170,411 | $1,100,663$ |
| :--- | :--- | :--- | :--- |
| $980,254,872$ | $3,384,577$ | $178,510,737$ | $1,162,150,186$ |
| $988,871,431$ | $3,410,315$ | $179,984,354$ | $1,172,266,100$ |

$\begin{array}{lllllllll}139,691,503 & 4,051,390 & 184,542,943 & 9,960,329 & 77,708,659 & 71,786,244 & 102,088 & 58,160,359 & 546,003,513\end{array}$

- $\left|\begin{array}{c}\text { n} \\ \\ 0\end{array}\right|$




Schedules
Forming Part of Financial Statements
Annexure to Revenue Account - Break up of Unit Linked Business (UL) Name of the Insurer: SBI Life Insurance Company Limited
Date of Registration with IRDAI: March 29, 2001
Revenue Account for the year ended March 31, 2022
Policyholders' Account (Technical Account)

 $\begin{array}{lll}13,290,293 & 230,173,962 & 24,164,255\end{array}$ $(212,722) \quad-\quad(212,722)$
$33,922,145 \quad 34,095,480$

 $40,562,633 \quad 40,562,633$

-     - 

20,360
20,580
$\begin{array}{lll}35,108,402 & 338,515,258 & 373,623,660\end{array}$


$\begin{array}{llll} \\ 1,377 & 292,381 & 293,758\end{array}$

| 1,377 | 292,381 | 293,758 |
| ---: | ---: | ---: |
| $2,043,505$ | $3,962,767$ | $6,006,272$ |

$\stackrel{\circ}{\circ}$

$\begin{array}{ll}19,590 & 769 \\ 120,580 & -\end{array}$

|  |  |  |  | $\begin{aligned} & \text { N} \\ & \text { Nep } \\ & \\ & \hline \end{aligned}$ | ' | ' |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

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7
9
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Date of Registration
Premiums earned - Net
(a) Premium
(b) Reinsurance ceded
Income from Investments
(a) Interest, Dividends \& Rent - Net of
Amortisation
(b) Profit on sale/redemption of investments
(c) Loss on sale/redemption of investments
(d) Unrealised gain/loss
Other Income:
(a) Linked Income
(b) Miscellaneous income
(c) Income on unclaimed amount of
(d) Contribution from the Shareholders' A/C
Total (A)
Operating expenses related to insurance
business
Bad debts written off
GST/Service Tax on Linked Charges
Provision for taxation
Provision (other than taxation)
For diminution in the value of investments (net)
For standard assets and non-standard assets
Total (B)

## Schedules

Annexure to Revenue Account - Break up of Unit Linked Business (UL) Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Revenue Account for the year ended March 31, 2022
Policyholders' Account (Technical Account) (Contd.)

| $(1,990,240)$ | $170,506,953$ | $168,516,713$ |
| ---: | ---: | ---: |
| - | $5,706,401$ | $5,706,401$ |
| $4,542,965$ | $334,785,900$ | $339,328,866$ |
| $\mathbf{7 , 1 0 5 , 1 7 7}$ | - | $\mathbf{7 , 1 0 5 , 1 7 7}$ |


| 7,105,177 |  | 7,105,177 |
| :---: | :---: | :---: |
| - |  |  |
| - | - | - |
| 7,105,177 |  | 7,105,177 |

Sch


UL-2 $\quad 6,533,205 \quad 158,572,547 \quad 165,105,752$

Change in valuation of liability in respect of life policies:
(b) Funds for discontinued policies
Total (C)
Surplus/(Deficit) (D) $=(A)-(B)-(C)$ Appropriations
Transfer to Shareholders' account
Transfer to other reserves
Balance being Funds for Future Appropriations
Total (D)

## Schedules

Forming Part of Financial Statements

## Schedules to Annexure to Revenue Account (UL) forming part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

## Schedule - UL1

Linked Income (recovered from linked funds) * for the year ended March 31, 2022

|  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Life Linked Unit | Pension Linked Unit | Linked Group Unit | Total |
|  | (1) | (2) | (3) | $(4)=(1)+(2)+(3)$ |
| Fund administration charge | - | - | - |  |
| Fund management charge | 12,488,018 | 2,242,895 | 22,133 | 14,753,047 |
| Policy administration charge | 918,898 | 310,559 | - | 1,229,457 |
| Surrender charge | 3,113 | (10) | - | 3,103 |
| Switching charge | 861 | (439) | - | 422 |
| Mortality charge | 8,120,780 | 3,908 | 47 | 8,124,736 |
| Rider premium charge | - | - | - | - |
| Partial withdrawal charge | 1 | - | - | 1 |
| Subscription lapse forefeiture | - | - | - | - |
| Guaranteed charge | 96,474 | 465,429 | - | 561,903 |
| Discontinuance charge | 395,799 | 120,917 | - | 516,717 |
| Other charges | 2,045 | 253 | - | 2,298 |
| Loyalty Unit/Residual Addition | $(311,471)$ | $(18,085)$ | $(2,744)$ | $(332,300)$ |
| Total (UL1) | 21,714,519 | 3,125,428 | 19,437 | 24,859,384 |

[^18]Schedules
Forming Part of Financial Statements
Schedules to Annexure to Revenue Account (UL) forming part of Financial Statements Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Benefits paid (Net) for the year ended March 31, 2022


|  | 0 $\infty$ $\infty$ 0 c |  |  | $$ | $\cdots$ | 合 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |



| 315,940 |
| ---: |
| $177,377,451$ |
|  |
| $177,377,451$ |
| $177,377,451$ |


| 57 | 8,027 | 8,084 |
| :---: | :---: | :---: |
| - | - | - |
| - | - | - |
| - | - | - |
| - | - | - |
| - | $\cdots$ | - |
| (12) | 266,798 | 266,785 |
| - | $\cdots$ | - |
| - | - | - |


| 44 | 274,825 | 274,869 |
| :---: | :---: | :---: |
| - | - | - |
| - | - | - |
| - | - | - |
|  |  |  |
| - | - |  |


| 44 | 274,825 | 274,869 |
| ---: | ---: | ---: |
|  |  |  |
| 44 | 274,825 | 274,869 |
| - | - | - |
| 44 | 274,825 | 274,869 |



| 60,547 | $2,501,249$ | $2,561,796$ |
| ---: | ---: | ---: |
| 2,881 | 288,509 | 291,390 |
| - |  | - |
| 13,887 | $3,728,151$ | $3,742,038$ |
| $(1,697)$ | $5,403,304$ | $5,401,606$ |
|  | - | - |
|  |  | - |
|  |  | - |
|  | - | - |


| 75,618 | 11,921,212 | 11,996,831 |
| :---: | :---: | :---: |
| - | - | - |
| - | - | - |
| - | - | - |
|  |  |  |
| - | - | - |
| - | - |  |


| 75,618 | $11,921,212$ | $11,996,831$ |
| :--- | :--- | :--- |


| 75,618 | $11,921,212$ |
| ---: | ---: |
|  | $11,996,831$ |
| 75,618 | $11,921,212$ |
|  | $11,996,831$ |



| 6,621,571 | 5,976,413 | 12,597,984 |
| :---: | :---: | :---: |
| 16,523 | 68,616,279 | 68,632,802 |
| - |  |  |
| - | - |  |
| 96,553 | 29,140,278 | 29,236,831 |
| $(3,074)$ | 54,430,617 | 54,427,543 |
| $(2,201)$ | 408,959 | 406,758 |
| 13 | - | 13 |
| 119,761 | - | 119,761 |


| 6,849,145 | 158,572,547 | 165,421,691 |
| :---: | :---: | :---: |
| 315,940 | - | 315,940 |
| - | - |  |
| - | - |  |
| - | - |  |
| - | - |  |

$315,940 \quad$ - $\quad 315,940$ $\begin{array}{lll}6,533,205 & 158,572,547 & 165,105,752\end{array}$
6,533,205 $\quad 158,572,547 \quad 165,105,752$

6,533,205 $\quad 158,572,547 \quad 165,105,752$ \begin{tabular}{l}
Particulars <br>
Insurance Claims <br>
(a) Claims by death <br>
(b) Claims by maturity <br>
(c) Annuities/Pension payment <br>
(d) Other benefits <br>

- Subscription lapse <br>
- Surrvival <br>
- Others (Interest on unclaimed amount) <br>
Sub-Total (A) <br>
Amount ceded in Reinsurance <br>
(a) Claims by death <br>
(b) Claims by maturity <br>
(c) Annuities/Pension payment <br>
(d) Other benefis <br>
- Surrender <br>
\hline - Survival <br>
\hline Sub-Total (B) <br>
\hline Total (A) - (B) <br>
Benefits paid to Claimants: <br>
In India <br>
Outside India <br>
Total (UL2) <br>
\hline
\end{tabular}


## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001

$\begin{array}{r}311,694 \\ 151,235 \\ \mathbf{7 4 , 3 0 2 , 1 5 8} \\ \hline(5) \\ \hline 930,684\end{array}$


$\begin{array}{r}\mathbf{2 , 2 0 3 , 9 5 9} \\ \hline 9,741,061\end{array}$
$11,945,020$




20,351,095





| 386,107 |
| ---: |
| $2,652,903$ |
| 211,981 |
| 81,094 |
| - |
| 57,635 |


$\begin{array}{r}2,302,194 \\ \hline 19,993,728\end{array}$
22,295,922


| 129,739 |
| ---: |
| $2,885,043$ |
| $30,720,662$ |
| $(207,043)$ |
| 186 |
| $23,762,169$ |
| $57,290,756$ |



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16,113,032
Net change in mark to mark ulue of investments.

## Schedules

Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Revenue Account for the year ended March 31, 2022 (Contd.)

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8,123,145


 $3,829,067$

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| :---: | :---: |
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| 1 |  |
| - | - |
| (91) |  |
| - | - |
|  |  |
| (16) |  |
| (106) |  |
| 109 |  |

$13,176,947$
$13,177,057$


43,555

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## Particulars <br> SFIN

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$2,527,444$
3,098
(9)

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(1,457,212)

\] 1,136,916 | $a$ | $\infty$ |
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35,624

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| $\infty$ |
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ncome from investments
Income from investments Interest - Net of amortisation
Dividend income
Profit/loss on sale of
investment
Profit/ loss on inter fund transfer/ sale of investment
Miscellaneous income/
expenses
Unrealised gain/loss *
Total (A)
Fund management expenses Fund administration expenses
Fund administration expenses
Other charges
Diminution in the value of -

Total (B) $\begin{aligned} & 10,501 \\ & \mathbf{6 6 , 7 0 9}\end{aligned}$
Total (B)
Net Income for the year (A-B) Add: Fund Revenue Account at
the beginning of the period Less: Fund revenue transferred
Fund Revenue Account at the end of the period

[^19]
## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001






$\begin{array}{r}39 \\ 256 \\ \hline 1,760\end{array}$

| $\begin{aligned} & \underset{\gamma}{I} \\ & \underset{\sim}{i} \\ & \underset{r}{r} \end{aligned}$ |
| :---: | 163,172

Net change in mark to market value of investments.

| Particulars |  | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund |
| :---: | :---: | :---: | :---: | :---: |
| SFIN | Sch | $\begin{array}{r} \text { ULIF0112 } \\ \text { 10108PEE } \\ \text { QOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0061 } \\ 50107 P E E \\ \text { QITYFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0081 } \\ \text { 50207PEG } \\ \text { RWTHFND111 } \end{array}$ |
| Income from investments |  |  |  |  |
| Interest - Net of amortisation |  | 10,627 | 520 | 30,929 |
| Dividend income |  | 14,573 | 55,462 | 17,190 |
| Profit / loss on sale of investment |  | 226,631 | 780,201 | 194,784 |
| Profit / loss on inter fund transfer / sale of investment |  | - | 20,840 | 21,685 |
| Miscellaneous income / expenses |  | 3 | 6 | - |
| Unrealised gain / loss * |  | 8,314 | 260,766 | 48,307 |
| Total (A) |  | 260,147 | 1,117,795 | 312,895 |
| Fund management expenses |  | 21,695 | 74,614 | 27,078 |
| Fund administration expenses |  | - | - | - |
| Other charges | F-5 | 1,805 | 10,238 | 3,470 |
| Diminution in the value of investments (net) |  | - | - | - |
| GST on ULIP charges |  | 4,379 | 15,605 | 5,654 |
| Total (B) |  | 27,878 | 100,458 | 36,202 |
| Net Income for the year (A-B) |  | 232,269 | 1,017,337 | 276,693 |
| Add: Fund Revenue Account at the beginning of the period |  | 5,638,396 | 11,409,507 | 4,973,224 |
| Less: Fund revenue transferred to Capital A/c |  | - | - | - |
| Fund Revenue Account at the end of the period |  | 5,870,665 | 12,426,844 | 5,249,917 |

## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001


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$\underset{-}{2}$

| Name of the Insurer: SBI Life Insurance Company Limited |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Registration No. 111 |  |  |  |  |  |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |
| Fund Revenue Account for the year ended March 31, 2022 (Contd.) |  |  |  |  |  |
| Particulars | $\begin{array}{r} \text { GPF_100710 } \\ \text { Fund } \end{array}$ | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II |
| SFIN | ULGF0063 00710GRG UNT+FND111 | $\begin{array}{r} \text { ULGF0071 } \\ \text { 80711GRP } \\ \text { SHT+FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0232 } \\ \text { 10611RET } \\ \text { GRT2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0241 } \\ \text { 10411DIS } \\ \text { COPOFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0283 } \\ \text { O0513PEN } \\ \text { BON2FND111 } \end{array}$ |
| Income from investments |  |  |  |  |  |
| Interest - Net of amortisation | - | 2 | 11,283 | 3,335,683 | 7,855,058 |
| Dividend income | - | - | - | - | - |
| Profit/loss on sale of investment | - | - | 1,360 | 6,238 | $(378,004)$ |
| Profit/ loss on inter fund transfer/ sale of investment | - | 1 | 11,152 | - | - |
| Miscellaneous income/ expenses | - | - | (1) | 127 | (211) |
| Unrealised gain/loss * | - | - | $(15,327)$ | $(349,725)$ | $(1,007,397)$ |
| Total (A) | - | 3 | 8,467 | 2,992,323 | 6,469,446 |
| Fund management expenses | - | - | 1,775 | 339,070 | 1,322,878 |
| Fund administration expenses | - | - | - | - | - |
| Other charges F-5 | - | - | 130 | - | 639,496 |
| Diminution in the value of investments (net) | - | - | - | - | - |
| GST on ULIP charges | - | - | 343 | 61,030 | 354,253 |
| Total (B) | - | - | 2,248 | 400,100 | 2,316,627 |
| Net Income for the year (A-B) | - | 2 | 6,218 | 2,592,223 | 4,152,820 |
| Add: Fund Revenue Account at the beginning of the period | 146,124 | 636 | 612,950 | 13,096,854 | 12,055,278 |
| Less: Fund revenue transferred to Capital A/c | - | - | - | - | - |
| Fund Revenue Account at the end of the period | 146,124 | 639 | 619,168 | 15,689,077 | 16,208,097 |

* Net change in mark to market value of investments.


## Schedules

Forming Part of Financial Statements
Form A－RA（UL）
Name of the Insurer：SBI Life Insurance Company Limited

## Registration No． 111

Date of Registration with IRDAI：March 29， 2001


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18,211
260,458
50,385
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on
$\begin{array}{r}25,371 \\ \hline \mathbf{1 6 5 , 9 7 4} \\ \hline 94,484\end{array}$
离： 115，955


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＊Net change in mark to market value of investments

| Particulars | Sch | Group Growth Plus Fund II | Group STO <br> Plus Fund II | Group Short Term Plus Fund II |
| :---: | :---: | :---: | :---: | :---: |
| SFIN |  | $\begin{array}{r} \text { ULGF0092 } \\ \text { 00913GRG } \\ \text { RT+FND2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0122 } \\ \text { O0913GRS } \\ \text { TOPLUS2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0132 } \\ \text { 00913GRS } \\ \text { HT+FND2111 } \end{array}$ |
| Income from investments |  |  |  |  |
| Interest－Net of amortisation |  | 1，389 | － | 756 |
| Dividend income |  | 209 | － |  |
| Profit／loss on sale of investment |  | 2，658 | － |  |
| Profit／loss on inter fund transfer／sale of investment |  | － | － |  |
| Miscellaneous income／ expenses |  | － | － |  |
| Unrealised gain／loss＊ |  | （75） | － | （148） |
| Total（A） |  | 4，181 | － | 608 |
| Fund management expenses |  | 243 | － | 87 |
| Fund administration expenses |  | － | － |  |
| Other charges | F－5 | （35） | － | （9） |
| Diminution in the value of investments（net） |  | － | － |  |
| GST on ULIP charges |  | 44 | － | 16 |
| Total（B） |  | 252 | － | 95 |
| Net Income for the year （A－B） |  | 3，929 | － | 513 |
| Add：Fund Revenue Account at the beginning of the period |  | 12，429 | 4 | 15，362 |
| Less：Fund revenue transferred to Capital A／c |  | － | － | － |
| Fund Revenue Account at the end of the period |  | 16，358 | 4 | 15，875 |



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1，575，153

## Schedules

Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2022

| Particulars | Sch | Balanced Fund | Bond Fund |
| :---: | :---: | :---: | :---: |
| SFIN |  | ULIF0040 | ULIF0021 |
|  |  | 51205BAL | 00105BON |
|  |  | ANCDFND111 | DULPFND111 |

Sources of Funds Sources of Funds
Policyholders' Funds: Policyholders' contribution $\begin{array}{r}204,005,864 \\ \hline 57,403,610 \\ \hline\end{array}$
$261,409,474$

610,764
62,467
5,548,297


40.2105




$\left\lvert\, \begin{gathered}\infty \\ 0 \\ \mathcal{F} \\ - \\ 0 \\ 0 \\ 0 \\ \infty \\ \infty \\ 0 \\ \\ \end{gathered}\right.$

$\begin{array}{r}69,671,160 \\ \hline 24,007,218 \\ \hline 93,678,378\end{array}$


$\begin{array}{r}255,435 \\ \hline 93,678,378 \\ \hline\end{array}$

| $\begin{gathered} \infty \\ \stackrel{\infty}{c} \\ \underset{\sim}{\infty} \\ \stackrel{0}{6} \\ \stackrel{\rightharpoonup}{\infty} \end{gathered}$ |  |
| :---: | :---: |

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SI Life Insurance Company Limited

Schedules
Forming Part of Financial Statements
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$2,657,198$

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Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2022 (Contd.)

$\begin{array}{r} \\ 4,116,905 \\ \hline 7,983,293 \\ \hline 12,100,198 \\ \hline\end{array}$


Or.i.e.

$\begin{array}{r}(1,282,724) \\ 5,046,209 \\ \hline 3,763,485 \\ \hline\end{array}$
 $3,763,485$

 $\begin{array}{r}(950,691) \\ 1,843,377 \\ \hline 892,686\end{array}$




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$\underset{\sim}{2}$
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0
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| Particulars |  | Index Fund |
| :--- | :--- | ---: | ---: |
| SFIN | Sch | ULIF0150 <br> 70110IND <br> EXULFND111 |


| $1,323,878$ |
| :--- |

F-2 $1,336,204$ $\begin{array}{cr}\text { F-2 } & 1,336,204 \\ \text { F-3 } & 15,875\end{array}$ F-4 28,201
$-\quad 27.1302$

| $4,116,905$ |
| ---: | ---: |
| $7,983,293$ |


$(13,177,057)$

$301,597,899$



## 


Sources of Funds
Policyholders' Fu



$$
\text { Registration No. } 111
$$

Fund Balance Sheetas March 31, 2022 (Contd)
 Policyholders' Funds:
1
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0
N
N Policyholders' contrin
Revenue Account Revenue Account Application o Investments App Investments


| $\mathbf{1 , 3 2 3 , 8 7 8}$ |
| ---: |
| $1,323,878$ |
| $39,993,541$ | 118,117,147

01,597,8



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Particulars
Sources of Funds

| Revenue Account |
| :--- |
| Total |
| Application of Funds |
| Current Assets |
| Less: Current Liabilities and |
| Provisions |
| Net Current Assets |
| Total |
| Net Asset Value (NAV) per Unit: |
| (a) Net Asset as per Balance |
| Sheet (Total Assets less |
| Current Liabilities and |
| Provisions) (₹ in 'OOO) |
| (b) Number of Units |
| outstanding |
| (c) NAV per Unit (a) (b) (₹) |

$$
\begin{gathered}
9,584 \\
31,142
\end{gathered}
$$

## Schedules

Forming Part of Financial Statements
Form A-BS (UL)
Name of the Insurer: Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Fund Balance Sheet as at March 31, 2022 (Contd.)



| 0 |
| :---: |
| -1 |
| $n$ |
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 $1,970,510$

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Form A-BS (UL) SBI Life Insurance Company Limited

$$
\text { Date of Registration with IRDAI: March 29, } 2001
$$

$\square$ Particulars

|  |  | Equity <br> Particulars | Optimiser <br> Pension Fund |
| :--- | :--- | ---: | ---: |
| SFIN | ULIFO112 <br> 10108PEE |  |  |
| QOPTFND111 |  |  |  |

$\begin{array}{r}(7,190,244) \\ \hline 12,426,844 \\ \hline 5,236,601 \\ \hline\end{array}$

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Schedules
Forming Part of Financial Statements
Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2022 (Contd.)

Sources of Funds -_—
Sources of Funds
Policyholders' Funds:
Policyholders' contribution
Revenue Account
Application of Funds
Investments
Current Assets Less: Curre
Net Curre
Total
Net Asset Value (NAV) per
(a)
(a) Net Asset as per Balance
Sheet (Total Assets less
Current Liabilities and
Current Liabilities and
Provisions) (₹ in '000)
(b) Number of Units
(c) NAV per Unit (a)/(b) (₹)

## Schedules

Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2022 (Contd.)






602,074
543,808
216,393
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 66,864,018
66,864,018

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47,487 $\qquad$ 2,472,946
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## Particulars

## SFIN

Sources of Funds
Sources of Funds
Policyholders' Fund
Policyholders' Funds:
Policyholders' contribution
Policyholders' contribution
Revenue Account
Tota
Application of Funds
Current Asset
Current Assets
Less: Current Liabilities and
Less: Current Liabilities and
Provisions
Provisions
Net Current Assets
Total
Total
Net Asset Value (NAV) per
Unit:
(a) Net Asset as per Balance

Sheet (Total Assets less
Current Liabilities and
Provisions) (₹ in 'OOO)
(b) Number of Units
(c) NAV per U
Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F1 as at March 31, 2022
Policyholders' Contribution

 $(1,171,868)$

$(10,488,263)$
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F1 as at March 31, 2022
Policyholders' Contribution (Contd.)

$\begin{array}{r}(129,137) \\ \hline 1,419 \\ \hline(130,556) \\ \hline\end{array}$

$\begin{array}{r}316,114 \\ \hline 3,895 \\ \hline 312,219 \\ \hline\end{array}$
 $(6,155,087)$
Date of Registration with IRDAI: March 29, 2001

Schedule - F1 as at March 31, 2022 | Particulars | $\begin{array}{r}\text { Equity } \\ \text { Optimiser } \\ \text { Pension Fund }\end{array}$ |
| :--- | ---: |
| SFIN | $\begin{array}{r}\text { ULIF0112 } \\ \text { 10108PEEQ } \\ \text { OPTFND111 }\end{array}$ |
| Opening Balance | $(4,107,076)$ |
| Add: Additions during the period * | 42,623 |
| Less: Deductions during the period * | 204,924 |
| Closing Balance | $(4,269,377)$ | * Additions represent units creation and deductions represent units cancellation.



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* Additions represent units creation and deductions represent units cancellation.

Schedules
Forming Part of Financial Statements
Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2022
Investments





| Registration No. 111 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |
| Schedule - F2 as at March 31, 2022 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF0040 } \\ \text { 51205BAL } \\ \text { ANCDFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0021 } \\ \text { 00105BON } \\ \text { DULPFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0122 } \\ \text { 50208EQTY } \\ \text { ELTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0191 } \\ \text { O0210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 O0105EQU ITY-FND111 | $\begin{array}{r} \text { ULIF0102 } \\ 10108 E Q T \\ \text { YOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80110FLE } \\ \text { XPR2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80309FLE } \\ \text { XPR1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0032 } \\ \text { 41105GRO } \\ \text { WTH-FND111 } \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | 63,021,742 | 151,325,533 | - | 5,805,044 | - | 157,790 | - | - | 4,133,237 |
| Corporate Bonds | 6,563,136 | 31,139,907 | 15 | 1,000,661 | 9,731 | 738 | - | - | 620 |
| Infrastructure Bonds | 20,874,010 | 54,346,181 | 94 | 3,439,405 | - | - | - | - | 719,673 |
| Equity | 89,836,822 | - | 83,363 | 65,333,963 | 307,114,714 | 11,912,954 | - | - | 12,861,569 |
| Money Market | 7,522,130 | 15,097,133 | 23,855 | 8,467,008 | 3,834,989 | 3,284,925 | 329 | 615 | 1,164,017 |
| Mutual Funds | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | 2,088,900 | 2,088,900 | - | - | - | - | - | - | - |
| Total | 189,906,740 | 253,997,653 | 107,327 | 84,046,080 | 310,959,435 | 15,356,408 | 329 | 615 | 18,879,116 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | 324,288 | 563,659 | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | 1,299,865 | - | - | - | - | - | - | - |
| Equity | 4,821,590 | - | 2,888 | 4,085,195 | 22,448,176 | 812,762 | - | - | 956,829 |
| Money Market | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 5,610,442 | - | 16,544 | 5,291,668 | 47,876,852 | 918,993 | - | - | 401,634 |
| Total | 10,756,321 | 1,863,524 | 19,432 | 9,376,862 | 70,325,028 | 1,731,756 | - | - | 1,358,463 |
| Grand Total | 200,663,060 | 255,861,177 | 126,759 | 93,422,942 | 381,284,463 | 17,088,164 | 329 | 615 | 20,237,579 |
| \% of Approved Investments to Total | 95\% | 99\% | 85\% | 90\% | 82\% | 90\% | 100\% | 100\% | 93\% |
| \% of Other Investments to Total | 5\% | 1\% | 15\% | 10\% | 18\% | 10\% | 0\% | 0\% | 7\% |


| Registration No. 111 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |
| Schedule - F2 as at March 31, 2022 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF0040 } \\ \text { 51205BAL } \\ \text { ANCDFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0021 } \\ \text { 00105BON } \\ \text { DULPFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0122 } \\ \text { 50208EQTY } \\ \text { ELTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0191 } \\ \text { O0210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 O0105EQU ITY-FND111 | $\begin{array}{r} \text { ULIF0102 } \\ 10108 E Q T \\ \text { YOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80110FLE } \\ \text { XPR2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80309FLE } \\ \text { XPR1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0032 } \\ \text { 41105GRO } \\ \text { WTH-FND111 } \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | 63,021,742 | 151,325,533 | - | 5,805,044 | - | 157,790 | - | - | 4,133,237 |
| Corporate Bonds | 6,563,136 | 31,139,907 | 15 | 1,000,661 | 9,731 | 738 | - | - | 620 |
| Infrastructure Bonds | 20,874,010 | 54,346,181 | 94 | 3,439,405 | - | - | - | - | 719,673 |
| Equity | 89,836,822 | - | 83,363 | 65,333,963 | 307,114,714 | 11,912,954 | - | - | 12,861,569 |
| Money Market | 7,522,130 | 15,097,133 | 23,855 | 8,467,008 | 3,834,989 | 3,284,925 | 329 | 615 | 1,164,017 |
| Mutual Funds | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | 2,088,900 | 2,088,900 | - | - | - | - | - | - | - |
| Total | 189,906,740 | 253,997,653 | 107,327 | 84,046,080 | 310,959,435 | 15,356,408 | 329 | 615 | 18,879,116 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | 324,288 | 563,659 | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | 1,299,865 | - | - | - | - | - | - | - |
| Equity | 4,821,590 | - | 2,888 | 4,085,195 | 22,448,176 | 812,762 | - | - | 956,829 |
| Money Market | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 5,610,442 | - | 16,544 | 5,291,668 | 47,876,852 | 918,993 | - | - | 401,634 |
| Total | 10,756,321 | 1,863,524 | 19,432 | 9,376,862 | 70,325,028 | 1,731,756 | - | - | 1,358,463 |
| Grand Total | 200,663,060 | 255,861,177 | 126,759 | 93,422,942 | 381,284,463 | 17,088,164 | 329 | 615 | 20,237,579 |
| \% of Approved Investments to Total | 95\% | 99\% | 85\% | 90\% | 82\% | 90\% | 100\% | 100\% | 93\% |
| \% of Other Investments to Total | 5\% | 1\% | 15\% | 10\% | 18\% | 10\% | 0\% | 0\% | 7\% |


$\begin{array}{r}5,610,442 \\ \hline 10,756,321 \\ \hline 200,663,060\end{array}$ | 0 |
| :---: | :---: |
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| Registration No. 111 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |
| Schedule - F2 as at March 31, 2022 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF0040 } \\ \text { 51205BAL } \\ \text { ANCDFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0021 } \\ \text { 00105BON } \\ \text { DULPFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0122 } \\ \text { 50208EQTY } \\ \text { ELTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0191 } \\ \text { O0210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 O0105EQU ITY-FND111 | $\begin{array}{r} \text { ULIF0102 } \\ 10108 E Q T \\ \text { YOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80110FLE } \\ \text { XPR2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80309FLE } \\ \text { XPR1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0032 } \\ \text { 41105GRO } \\ \text { WTH-FND111 } \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | 63,021,742 | 151,325,533 | - | 5,805,044 | - | 157,790 | - | - | 4,133,237 |
| Corporate Bonds | 6,563,136 | 31,139,907 | 15 | 1,000,661 | 9,731 | 738 | - | - | 620 |
| Infrastructure Bonds | 20,874,010 | 54,346,181 | 94 | 3,439,405 | - | - | - | - | 719,673 |
| Equity | 89,836,822 | - | 83,363 | 65,333,963 | 307,114,714 | 11,912,954 | - | - | 12,861,569 |
| Money Market | 7,522,130 | 15,097,133 | 23,855 | 8,467,008 | 3,834,989 | 3,284,925 | 329 | 615 | 1,164,017 |
| Mutual Funds | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | 2,088,900 | 2,088,900 | - | - | - | - | - | - | - |
| Total | 189,906,740 | 253,997,653 | 107,327 | 84,046,080 | 310,959,435 | 15,356,408 | 329 | 615 | 18,879,116 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | 324,288 | 563,659 | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | 1,299,865 | - | - | - | - | - | - | - |
| Equity | 4,821,590 | - | 2,888 | 4,085,195 | 22,448,176 | 812,762 | - | - | 956,829 |
| Money Market | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 5,610,442 | - | 16,544 | 5,291,668 | 47,876,852 | 918,993 | - | - | 401,634 |
| Total | 10,756,321 | 1,863,524 | 19,432 | 9,376,862 | 70,325,028 | 1,731,756 | - | - | 1,358,463 |
| Grand Total | 200,663,060 | 255,861,177 | 126,759 | 93,422,942 | 381,284,463 | 17,088,164 | 329 | 615 | 20,237,579 |
| \% of Approved Investments to Total | 95\% | 99\% | 85\% | 90\% | 82\% | 90\% | 100\% | 100\% | 93\% |
| \% of Other Investments to Total | 5\% | 1\% | 15\% | 10\% | 18\% | 10\% | 0\% | 0\% | 7\% |

84,046,080

$\begin{array}{r}1,358,463 \\ \hline 20,237,579\end{array}$



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| Registration No. 111 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |
| Schedule - F2 as at March 31, 2022 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF0040 } \\ \text { 51205BAL } \\ \text { ANCDFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0021 } \\ \text { 00105BON } \\ \text { DULPFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0122 } \\ \text { 50208EQTY } \\ \text { ELTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0191 } \\ \text { O0210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 O0105EQU ITY-FND111 | $\begin{array}{r} \text { ULIF0102 } \\ 10108 E Q T \\ \text { YOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80110FLE } \\ \text { XPR2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80309FLE } \\ \text { XPR1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0032 } \\ \text { 41105GRO } \\ \text { WTH-FND111 } \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | 63,021,742 | 151,325,533 | - | 5,805,044 | - | 157,790 | - | - | 4,133,237 |
| Corporate Bonds | 6,563,136 | 31,139,907 | 15 | 1,000,661 | 9,731 | 738 | - | - | 620 |
| Infrastructure Bonds | 20,874,010 | 54,346,181 | 94 | 3,439,405 | - | - | - | - | 719,673 |
| Equity | 89,836,822 | - | 83,363 | 65,333,963 | 307,114,714 | 11,912,954 | - | - | 12,861,569 |
| Money Market | 7,522,130 | 15,097,133 | 23,855 | 8,467,008 | 3,834,989 | 3,284,925 | 329 | 615 | 1,164,017 |
| Mutual Funds | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | 2,088,900 | 2,088,900 | - | - | - | - | - | - | - |
| Total | 189,906,740 | 253,997,653 | 107,327 | 84,046,080 | 310,959,435 | 15,356,408 | 329 | 615 | 18,879,116 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | 324,288 | 563,659 | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | 1,299,865 | - | - | - | - | - | - | - |
| Equity | 4,821,590 | - | 2,888 | 4,085,195 | 22,448,176 | 812,762 | - | - | 956,829 |
| Money Market | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 5,610,442 | - | 16,544 | 5,291,668 | 47,876,852 | 918,993 | - | - | 401,634 |
| Total | 10,756,321 | 1,863,524 | 19,432 | 9,376,862 | 70,325,028 | 1,731,756 | - | - | 1,358,463 |
| Grand Total | 200,663,060 | 255,861,177 | 126,759 | 93,422,942 | 381,284,463 | 17,088,164 | 329 | 615 | 20,237,579 |
| \% of Approved Investments to Total | 95\% | 99\% | 85\% | 90\% | 82\% | 90\% | 100\% | 100\% | 93\% |
| \% of Other Investments to Total | 5\% | 1\% | 15\% | 10\% | 18\% | 10\% | 0\% | 0\% | 7\% |


| Registration No. 111 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |
| Schedule - F2 as at March 31, 2022 |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF0040 } \\ \text { 51205BAL } \\ \text { ANCDFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0021 } \\ \text { 00105BON } \\ \text { DULPFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0122 } \\ \text { 50208EQTY } \\ \text { ELTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0191 } \\ \text { O0210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 O0105EQU ITY-FND111 | $\begin{array}{r} \text { ULIF0102 } \\ 10108 E Q T \\ \text { YOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80110FLE } \\ \text { XPR2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0140 } \\ \text { 80309FLE } \\ \text { XPR1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0032 } \\ \text { 41105GRO } \\ \text { WTH-FND111 } \end{array}$ |
| Approved Investments |  |  |  |  |  |  |  |  |  |
| Government Bonds | 63,021,742 | 151,325,533 | - | 5,805,044 | - | 157,790 | - | - | 4,133,237 |
| Corporate Bonds | 6,563,136 | 31,139,907 | 15 | 1,000,661 | 9,731 | 738 | - | - | 620 |
| Infrastructure Bonds | 20,874,010 | 54,346,181 | 94 | 3,439,405 | - | - | - | - | 719,673 |
| Equity | 89,836,822 | - | 83,363 | 65,333,963 | 307,114,714 | 11,912,954 | - | - | 12,861,569 |
| Money Market | 7,522,130 | 15,097,133 | 23,855 | 8,467,008 | 3,834,989 | 3,284,925 | 329 | 615 | 1,164,017 |
| Mutual Funds | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | 2,088,900 | 2,088,900 | - | - | - | - | - | - | - |
| Total | 189,906,740 | 253,997,653 | 107,327 | 84,046,080 | 310,959,435 | 15,356,408 | 329 | 615 | 18,879,116 |
| Other Investments |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | 324,288 | 563,659 | - | - | - | - | - | - | - |
| Infrastructure Bonds | - | 1,299,865 | - | - | - | - | - | - | - |
| Equity | 4,821,590 | - | 2,888 | 4,085,195 | 22,448,176 | 812,762 | - | - | 956,829 |
| Money Market | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 5,610,442 | - | 16,544 | 5,291,668 | 47,876,852 | 918,993 | - | - | 401,634 |
| Total | 10,756,321 | 1,863,524 | 19,432 | 9,376,862 | 70,325,028 | 1,731,756 | - | - | 1,358,463 |
| Grand Total | 200,663,060 | 255,861,177 | 126,759 | 93,422,942 | 381,284,463 | 17,088,164 | 329 | 615 | 20,237,579 |
| \% of Approved Investments to Total | 95\% | 99\% | 85\% | 90\% | 82\% | 90\% | 100\% | 100\% | 93\% |
| \% of Other Investments to Total | 5\% | 1\% | 15\% | 10\% | 18\% | 10\% | 0\% | 0\% | 7\% |

$\begin{array}{r}\hline 1,731,756 \\ \hline 17,088,164 \\ \hline 90 \% \\ 10 \% \\ \hline\end{array}$

## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2022
Investments (Contd.)



| $11,518,296$ |
| ---: |
| 603,460 |
| - |
| - |
| 603,460 |
| - |




4,687
$100 \%$
$0 \%$



| $1,289,275$ |
| ---: |
| 46,929 |
| - |
| - |
| - |
| 46,929 |

$\begin{array}{r}46,929 \\ \hline 1,336,204 \\ \hline\end{array}$
Al|lll
Particulars
SFIN
Approved Investments Government Bonds
Corporate Bonds
Infrastructure Bonds
Equity
Money Market
Money Market
Mutual Funds
Deposit with Banks
Total
Other Investments
Corporate Bonds
Infrastructure Bonds
Equity
Money Market Mutual Funds
Total
Grand Total
\% of Approved Investments to Total

Schedules
Forming Part of Financial Statements
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Schedule - F2 as at March 31, 2022
Investments (Contd.)


| $\infty$ | - |
| :--- | :--- |
| $\infty$ |  |








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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


|  |  |  |  | $\begin{aligned} & \stackrel{N}{N} \\ & \stackrel{1}{2} \\ & \stackrel{1}{n} \end{aligned}$ |  |  |  | $\begin{aligned} & \text { N్N } \\ & \text { N్స } \end{aligned}$ |  | ஸे | ¢ | $\stackrel{\sim}{\circ}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



| DEXFND111 |
| ---: |
|  |
| - |
| 313,592 |
| 810 |
|  |


|  | ' |  | $\begin{aligned} & \stackrel{\rightharpoonup}{\vec{~}} \\ & \underset{\vec{j}}{-} \end{aligned}$ | ' |  |
| :---: | :---: | :---: | :---: | :---: | :---: |





$\begin{array}{r}\hline 108,468 \\ \hline 1,966,653 \\ \hline 94 \% \\ 6 \% \\ \hline\end{array}$


$$
\text { Date of Registration with IRDAI: March 29, } 2001
$$



| 4,281,458 |
| :---: |
|  |
| - |
| - |
| 231,254 |
| - |
| 752,571 |





| $\begin{aligned} & \mathrm{N} \\ & \underset{0}{n} \\ & \underset{\sim}{n} \\ & \underset{i}{2} \end{aligned}$ |  |  | $\begin{gathered} N \\ \text { N } \\ \text { c } \\ \text { in } \end{gathered}$ |  | $\begin{aligned} & \therefore \\ & \underset{\sim}{f} \\ & \dot{N} \end{aligned}$ |  |  | $\begin{aligned} & 0 \\ & \text { a } \\ & \text { in } \\ & \text { in } \end{aligned}$ | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Particulars |
| :--- |
| SFIN |


| Approved Investments |
| :--- |
| Government Bonds |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Deposit with Banks |
| Total |
| Other Investments |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Total |
| Grand Total |
| \% of Approved Investments to Total |
| \% of Other Investments to Total |

## Schedules

Schedules to Balance Sheet
Schedule - F2 as at March 31, 2022
Investments (Contd.)
Schedule - F2 as at March 31, 2022
Investments (Contd.)


$\qquad$



| $n$ |
| :---: |
| 0 |
| 0 |
| 0 |
|  |


 1,046,155 96\%
$4 \%$

 63,114
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$$
\begin{aligned}
& \text { Name of the Insurer: SBI Life Insurance Company Limited } \\
& \text { Registration No. } 111 \\
& \text { Date of Registration with IRDAI: March 29, } 2001
\end{aligned}
$$




| Particulars |
| :--- |
| SFIn |
| Approved Investments |
| Government Bonds |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Deposit with Banks |
| Total |
| Other Investments |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Total |
| Grand Total |
| \% of Approved Investments to Total |
| \% of Other Investments to Total |

Schedules
Forming Part of Financial Statements
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2022
Investments (Contd.)



$\begin{array}{r}118,999,703 \\ \hline 1,410,403,621 \\ \hline\end{array}$




## Registration No. 111




| $\begin{aligned} & \text { N} \\ & \text { ó } \\ & \text { op } \\ & \text { in } \end{aligned}$ | ' |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |




|  |
| ---: |
| 16,862 |
| 1,013 |
| 1,084 |
| 16,672 |
| 5,708 |
| - |
| - |


| 41,340 |
| ---: |
|  |
| 1,440 |
| - |
| 1,440 |


| Approved Investments |
| :--- |
| Government Bonds |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Deposit with Banks |
| Total |
| Other Investments |
| Corporate Bonds |
| Infrastructure Bonds |
| Equity |
| Money Market |
| Mutual Funds |
| Total |
| Grand Total |
| \% of Approved Investments to Total |
| \% of Other Investments to Total |

Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2022
Current Assets

| Particulars | Balanced Fund | Bond Fund |
| :---: | :---: | :---: |
| SFIN | ULIF00405 1205BALAN CDFND111 | $\begin{gathered} \text { ULIF00210 } \\ \text { 0105BOND } \\ \text { ULPFND111 } \end{gathered}$ |
| Accrued Interest | 2,091,169 | 4,706,134 |
| Cash \& Bank Balance |  |  |
| Dividend receivable | 72 |  |
| Receivable for sale of investments | 693,955 | 529,295 |
| Unit collection account * | 691,518 | 375,168 |
| Other Current Assets (for investments) | 202 | 166 |
| Total | 3,476,917 | 5,610,764 |

Schedule - F4 as at March 31, 2022
Current Liabilities


| Particulars | Balanced Fund |
| :--- | ---: |
| SFIN | ULIF00405 <br> 1205BALA <br> NCDFND111 |
| Payable for purchase of investments | 403,934 |
| Other Current Liabilities | 8,767 |
| Unit payable account * | 412,701 |
| Total |  |

* Represents inter fund receivables or payable, if any

Schedules
Forming Part of Financial Statements
Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001

Schedule - F4 as at March 31, 2022
Current Liabilities (Contd.)

| Particulars | Index Fund |
| :--- | ---: |
| SFIN | ULIFO1507 <br> 0110INDE <br> XULFND111 |
| Payable for purchase of investments | 14,901 |
| Other Current Liabilities | 54 |
| Unit payable account * | 13,246 |
| Total | $\mathbf{2 8 , 2 0 1}$ |

[^20]Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2022
Current Assets (Contd.)

Schedule - F4 as at March 31, 2022
Current Liabilities (Contd.)

Schedules to Balance Sheet Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2022
Current Assets (Contd.)

Schedule - F4 as at March 31, 2022
Current Liabilities (Contd.)

| Particulars | GPF_100710 <br> Fund |
| :--- | ---: |
| SFIN | ULGF0063 <br> 00710GRGU <br> NT+FND111 |
| Payable for purchase of investments | - |
| Other Current Liabilities | - |
| Unit payable account * | - |
| Total | - |

* Represents inter fund receivables or payable, if any.
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2022
Current Assets (Contd.)

Schedule - F4 as at March 31, 2022
Current Liabilities (Contd.)


| Particulars | Group Growth Plus Fund II | Group Short Term Plus Fund II |
| :---: | :---: | :---: |
| SFIN | $\begin{array}{r} \text { ULGF0092 } \\ \text { 00913GRG } \\ \text { RT+FND2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0132 } \\ \text { O0913GRS } \\ \text { HT+FND2111 } \end{array}$ |
| Payable for purchase of investments | 473 |  |
| Other Current Liabilities | 1 |  |
| Unit payable account * | - | - |
| Total | 474 | - |

* Represents inter fund receivables or payable, if any.

Schedules
Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2022
Other Expenses

| Particulars | Balanced Fund | Bond Fund |
| :---: | :---: | :---: |
| SFIN | ULIF004051 205BALANC DFND111 | $\begin{array}{r} \text { ULIF002100 } \\ \text { 105BONDU } \\ \text { LPFND111 } \end{array}$ |
| Policy administration charge | 150,332 | 264,402 |
| Surrender charge | 351 | 1,224 |
| Switching charge | 22 | 133 |
| Mortality charge | 1,850,768 | 1,900,701 |
| Rider premium charge | - | - |
| Partial withdrawal charge | - | - |
| Miscellaneous charge | 247 | 123 |
| Subscription lapse forfeiture | - | - |
| Guarantee charge | - | - |
| Discontinuance charge | 86,515 | 51,885 |
| Transaction charge | - | - |
| Loyalty unit addition | $(12,861)$ | $(17,010)$ |
| Total | 2,075,374 | 2,201,458 |

Note: ULIP charges are excluding Service Tax/GST if any.
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2022
Other Expenses (Contd.)



| Particulars | Index Fund | Money Market Fund |
| :---: | :---: | :---: |
| SFIN | $\begin{array}{r} \text { ULIF015070 } \\ \text { 110INDE } \\ \text { XULFND111 } \end{array}$ | ULIF005010 206MONYM KTFND111 |
| Policy administration charge | 5,102 | 5,851 |
| Surrender charge | 31 | 12 |
| Switching charge | - | 16 |
| Mortality charge | 6,588 | 28,955 |
| Rider premium charge | - |  |
| Partial withdrawal charge | - |  |
| Miscellaneous charge | - | 2 |
| Subscription lapse forfeiture | - | - |
| Guarantee charge | - | - |
| Discontinuance charge | (18) | 1,067 |
| Transaction charge | - | - |
| Loyalty unit addition | $(2,166)$ | (278) |
| Total | 9,538 | 35,624 |

Note: ULIP charges are excluding Service Tax/GST if any.

Schedules
Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2022
Other Expenses (Contd.)

11,286
$(1)$
$(408)$
1,120

$$
\stackrel{8}{i}
$$

m | 1 | 3 |
| ---: | ---: | ---: |
| - | - |
| - | - |
| - | - |
| $(825)$ | $(1,761)$ |
| 1,805 | 10,238 |



 | Rider premium charge |
| :--- |
| Partial withdrawal charge |
| Miscellaneous charge |
| Subscription lapse forfeiture |
| Guarantee charge |
| Discontinuance charge |
| Transaction charge |
| Loyalty unit addition |
| Total |

[^21]
## Schedules

Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2022
Other Expenses (Contd.)


Note: ULIP charges are excluding Service Tax/GST if any.

Schedules
Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2022
Other Expenses (Contd.)



Note: ULIP charges are excluding Service Tax/GST if any.
Annexure to Revenue Account - Break up of Unit Linked Business (UL) Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001

## Revenue Account for the year ended March 31, 2021

Policyholders' Account (Technical Account)

| Particulars | Sch |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Linked Life |  |  | Linked Pension |  |  | Linked Group |  |  | Total Unit Linked |
|  |  | Non-Unit | Unit | Total | Non-Unit | Unit | Total | Non-Unit | Unit | Total |  |
|  |  | (1) | (2) | $(3)=(1)+(2)$ | (4) | (5) | $(6)=(4)+(5)$ | (7) | (8) | $(9)=(7)+(8)$ | $\begin{aligned} (10)=(3) & +(6) \\ & +(9) \end{aligned}$ |
| Premiums earned - Net |  |  |  |  |  |  |  |  |  |  |  |
| (a) Premium |  | 12,391,485 | 207,815,879 | 220,207,364 | 3,679,591 | 60,422,555 | 64,102,145 | (94) | 347,687 | 347,593 | 284,657,102 |
| (b) Reinsurance ceded |  | $(227,393)$ | - | $(227,393)$ | - | - | - | - | - | - | $(227,393)$ |
| Income from Investments |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividends \& Rent - Net of Amortisation |  | 280,742 | 32,526,786 | 32,807,528 | 37,856 | 6,613,716 | 6,651,572 | 1,087 | 186,584 | 187,671 | 39,646,771 |
| (b) Profit on sale/redemption of investments |  | 11,492 | 57,464,254 | 57,475,746 | 1,550 | 8,451,204 | 8,452,754 | 44 | 174,917 | 174,961 | 66,103,460 |
| (c) Loss on sale/redemption of investments |  | - | (14,734,471) | (14,734,471) | - | (1,866,977) | $(1,866,977)$ | - | $(20,353)$ | $(20,353)$ | (16,621,801) |
| (d) Unrealised gain/loss |  | - | 143,722,276 | 143,722,276 | - | 11,231,494 | 11,231,494 | - | 191,683 | 191,683 | 155,145,453 |
| Other Income: |  |  |  |  |  |  |  |  |  |  |  |
| (a) Linked Income | UL-1 | 19,425,489 | (19,425,489) | - | 1,935,860 | (1,935,860) | - | 13,997 | $(13,997)$ | - | - |
| (b) Miscellaneous income |  | (31) | 323 | 292 | 51 | (66) | (15) | 1 | - | 1 | 279 |
| (c) Income on unclaimed amount of policyholders |  | 131,093 | - | 131,093 | - | - | - | - | - | - | 131,093 |
| (d) Contribution from the Shareholders' $\mathrm{a} / \mathrm{c}$ |  | - | - | - | - | - | - | - | - | - | - |
| Total (A) |  | 32,012,877 | 407,369,558 | 439,382,435 | 5,654,907 | 82,916,066 | 88,570,973 | 15,036 | 866,520 | 881,556 | 528,834,964 |
| Commission |  | 6,693,265 | - | 6,693,265 | 2,242,893 | - | 2,242,893 | 40 | - | 40 | 8,936,199 |
| Operating expenses related to insurance business |  | 9,893,745 | - | 9,893,745 | 2,105,804 | - | 2,105,804 | 12,145 | - | 12,145 | 12,011,694 |
| Service Tax on Linked Charges |  | 1,891,636 | 3,512,912 | 5,404,548 | 560,393 | 351,320 | 911,713 | - | 3,781 | 3,781 | 6,320,042 |
| Provision for taxation |  | 355,015 | - | 355,015 | - | - | - | - | - | - | 355,015 |
| Provision (other than taxation) |  |  |  |  |  |  |  |  |  |  |  |
| For diminution in the value of investments (net) |  | - | - | - | - | - | - | - | - | - | - |
| For standard assets and non-standard assets |  | - | - | - | - | - | - | - | - | - | - |
| Total (B) |  | 18,833,661 | 3,512,912 | 22,346,573 | 4,909,091 | 351,320 | 5,260,410 | 12,185 | 3,781 | 15,966 | 27,622,950 |

Schedules
Forming Part of Financial Statements
Annexure to Revenue Account - Break up of Unit Linked Business (UL) NName of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Revenue Account for the year ended March 31, 2021
Policyholders' Account (Technical Account) (Contd.)


## Schedules

Forming Part of Financial Statements

## Schedules to Annexure to Revenue Account (UL) forming part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

## Schedule - UL1

Linked Income (recovered from linked funds) * for the year ended March 31, 2021

|  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: |
| Particulars | Life Linked Unit | Pension Linked Unit | Linked Group Unit | Total |
|  | (1) | (2) | (3) | $(4)=(1)+(2)+(3)$ |
| Fund administration charge | - | - | - |  |
| Fund management charge | 9,441,422 | 1,396,333 | 20,957 | 10,858,712 |
| Policy administration charge | 854,467 | 206,012 | - | 1,060,479 |
| Surrender charge | 3,371 | 37 | - | 3,408 |
| Switching charge | 1,770 | 29 | - | 1,799 |
| Mortality charge | 8,493,238 | 4,078 | 47 | 8,497,364 |
| Rider premium charge | - | - | - |  |
| Partial withdrawal charge | 1 | - | - | 1 |
| Subscription lapse forfeiture | - | - | - | - |
| Guaranteed charge | 350,742 | 279,182 | - | 629,923 |
| Discontinuance charge | 423,571 | 65,297 | - | 488,869 |
| Other charges | 2,673 | 215 | - | 2,887 |
| Loyalty Unit / Residual Addition | $(145,766)$ | $(15,323)$ | $(7,007)$ | $(168,096)$ |
| Total (UL1) | 19,425,489 | 1,935,860 | 13,997 | 21,375,346 |

[^22]Annexure to Revenue Account - Break up of Unit Linked Business (UL) Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Benefits paid (Net) for the year ended March 31, 2021

| Particulars |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Linked Life |  |  | Linked Pension |  |  | Linked Group |  |  | Total Unit Linked |
|  | Non-Unit | Unit | Linked Life | Non-Unit | Unit | Linked Pension | Non-Unit | Unit | Linked Group |  |
|  | (1) | (2) | $(3)=(1)+(2)$ | (4) | (5) | $(6)=(4)+(5)$ | (7) |  | $(9)=(7)+(8)$ | $\begin{aligned} (10)=(3) & +(6) \\ & +(9) \end{aligned}$ |
| Insurance Claims |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by death | 4,448,511 | 3,293,999 | 7,742,510 | 22,113 | 1,021,793 | 1,043,906 | 42 | 2,869 | 2,910 | 8,789,326 |
| (b) Claims by maturity | 32,325 | 46,163,725 | 46,196,050 | 4,361 | 496,272 | 500,633 | - | - | - | 46,696,684 |
| (c) Annuities/Pension payment | - | - | - | - | - | - | - | - | - | - |
| (d) Other benefits | - | - | - - | - | - | - | - | - | - | - |
| - Subscription lapse | 18,036 | 18,538,356 | 18,556,393 | 9,242 | 1,908,661 | 1,917,902 | - | - | - | 20,474,295 |
| - Surrender | $(43,867)$ | 34,393,567 | 34,349,700 | $(12,755)$ | 3,996,478 | 3,983,723 | - | - | - | 38,333,423 |
| - Withdrawals | $(8,139)$ | 292,570 | 284,430 | - | - | - | 19,414 | 678,927 | 698,341 | 982,771 |
| - Survival | - | - | - | - | - | - | - | - | - | - |
| - Others (Interest on unclaimed amount) | 130,543 | - | 130,543 | - | - | - | - | - | - | 130,543 |
| Sub-Total (A) | 4,577,409 | 102,682,217 | 107,259,626 | 22,961 | 7,423,204 | 7,446,165 | 19,455 | 681,796 | 701,251 | 115,407,042 |
| Amount ceded in Reinsurance |  |  |  |  |  |  |  |  |  |  |
| (a) Claims by death | 187,432 | - | 187,432 | - | - | - | - | - | - | 187,432 |
| (b) Claims by maturity | - | - | - | - | - | - | - | - | - | - |
| (c) Annuities/Pension payment | - | - | - | - | - | - | - | - | - | - |
| (d) Other benefits |  |  |  |  |  |  |  |  |  |  |
| - Surrender | - | - | - | - | - | - | - | - | - | - |
| - Survival | - | - | - | - | - | - | - | - | - | - |
| Sub-Total (B) | 187,432 | - | 187,432 | - | - | - | - | - | - | 187,432 |
| Total (A) - (B) | 4,389,977 | 102,682,217 | 107,072,194 | 22,961 | 7,423,204 | 7,446,165 | 19,455 | 681,796 | 701,251 | 115,219,610 |
| Benefits paid to Claimants: |  |  |  |  |  |  |  |  |  |  |
| In India | 4,389,977 | 102,682,217 | 107,072,194 | 22,961 | 7,423,204 | 7,446,165 | 19,455 | 681,796 | 701,251 | 115,219,610 |
| Outside India | - | - | - | - | - | - | - | -"\% | - | - |
| Total (UL2) | 4,389,977 | 102,682,217 | 107,072,194 | 22,961 | 7,423,204 | 7,446,165 | 19,455 | 681,796 | 701,251 | 115,219,610 |

## Schedules

Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Revenue Account for the year ended March 31, 2021 (₹ in '000)



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$\frac{16,112,867}{20,350,948} \frac{5,106,832}{}$
9,741,061

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on


* Net change in mark to market value of investments.


## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001

|  |  |  |  |  |  |  |  |  |  | (\% in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | Index Fund | Money Market Fund | Top 300 Fund | Daily Protect | P/E Managed Fund | Daily Protect Fund - II | RGF070311 Fund | Balanced Pension Fund | Bond Pension Fund |
| SFIN |  | ULIF0150 $701101 N D$ EXULFND111 | ULIF0050 10206MO NYMKTFND111 | ULIF0160 70110TOP 300- FND111 | ULIFO2006 O910DIYPRO 1FND111 | $\begin{array}{r} \text { ULIFO210 } \\ \text { 80910P/EM } \\ \text { NGDFND111 } \end{array}$ | ULIF02004 0311DLYPR O2FND111 | $\begin{aligned} & \hline \text { ULIFO230 } \\ & \text { 90311RETG } \\ & \text { RT1FND111 } \end{aligned}$ | ULIF00921 0207PEBALA NFND111 | ULIF00716 O107PENBO NDFND111 |
| Income from investments |  |  |  |  |  |  |  |  |  |  |
| Interest - Net of amortisation |  | 367 | 106,012 | 42,693 | 352,859 | 52,638 | 623,343 | 108,899 | 29,610 | 273,507 |
| Dividend income |  | 146,226 | - | 87,378 |  | 24,711 |  |  | 4,753 |  |
| Profit/loss on sale of investment |  | 1,928,350 | - | 1,210,983 | 25,540 | 657,651 | 152,032 | 26,319 | 91,463 | 24,280 |
| Profit/ loss on inter fund transfer/ sale of investment |  | - | - | $(1,395)$ | 220,012 | 33,631 | 704 | 669 | 14,242 | 20,196 |
| Miscellaneous income/expenses |  | - | 1 | 13 | 28 | 12 | (11) | (4) | (1) | (5) |
| Unrealised gain/loss * |  | 2,888,914 | (244) | 2,404,277 | $(196,569)$ | 502,899 | $(277,763)$ | $(36,780)$ | 124,062 | 9,341 |
| Total (A) |  | 4,963,858 | 105,768 | 3,743,949 | 401,870 | 1,271,542 | 498,304 | 99,103 | 264,128 | 327,319 |
| Fund management expenses |  | 111,615 | 6,498 | 112,416 | 87,318 | 50,712 | 108,565 | 15,208 | 10,545 | 38,162 |
| Fund administration expenses |  |  | - |  | - ${ }^{\text {c }}$ | - | - | - | - | - |
| Other charges | F-5 | 24,568 | 35,349 | 39,405 | 66,281 | 6,272 | 85,029 | 6,017 | (151) | 9,222 |
| Diminution in the value of investments (net) |  | - | - | - | - | - | - | - | - |  |
| GST on ULIP charges |  | 26,223 | 7,620 | 32,393 | 27,633 | 11,826 | 34,834 | 3,817 | 2,102 | 8,738 |
| Total (B) |  | 162,406 | 49,468 | 184,214 | 181,232 | 68,810 | 228,428 | 25,043 | 12,496 | 56,121 |
| Net Income for the year (A-B) |  | 4,801,452 | 56,301 | 3,559,735 | 220,638 | 1,202,732 | 269,876 | 74,060 | 251,632 | 271,198 |
| Add: Fund Revenue Account at the beginning of the period |  | 5,940,482 | 382,715 | 2,774,576 | 12,956,310 | 2,294,782 | 7,853,151 | 1,173,166 | 1,496,346 | 4,637,587 |
| Less: Fund revenue transferred to Capital A/c |  | - | - | - | - | - | - | - | - | - |
| Fund Revenue Account at the end of the period |  | 10,741,934 | 439,016 | 6,334,311 | 13,176,947 | 3,497,514 | 8,123,027 | 1,247,227 | 1,747,979 | 4,908,785 |

[^23]
## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Fund Revenue Account for the year ended March 31, 2021 (Contd.)

|  |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN |  | $\begin{array}{r} \text { ULIFO11210 } \\ \text { 108PEEQ } \\ \text { OPTFND111 } \end{array}$ | ULIF00615 0107PEEQI TYFND111 | ULIF008150 207PEGRW THFND111 | ULIF0171 80110PEIN DEXFND111 | ULIF0132 00308PEMNY MTFND111 | ULIF0181 80110PETP 300FND111 | $\begin{array}{r} \text { ULIF02209 } \\ \text { O211PEGU } \\ \text { RNTFND111 } \end{array}$ | $\begin{array}{r} \text { ULGF0021 } \\ \text { 60709GRP } \\ \text { BAL+FND111 } \end{array}$ | ULGF0031 60709GRPD BT+FND111 | ULGF0052 50909GRPGR T+FND111 |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |
| Interest - Net of amortisation |  | 10,609 | 2,257 | 32,891 | 120 | 15,665 | 8,615 | 6,900 | 47,943 | 1,858 | 4,861 |
| Dividend income |  | 12,821 | 54,202 | 17,708 | 4,416 | - | 18,778 | - | 2,617 | 29 | 736 |
| Profit/loss on sale of investment |  | 261,489 | 602,031 | 348,791 | 41,310 | - | 343,418 | - | 26,510 | 1,098 | 4,657 |
| Profit/ loss on inter fund transfer/ sale of investment |  | 8,872 | 25,315 | 20,907 | - | 6 | 2,247 | 1,591 | 3,553 | 20 | 49,270 |
| Miscellaneous income/ expenses |  | (2) | (3) | (2) | 1 | - | 2 | - | 1 | - | - |
| Unrealised gain/loss * |  | 339,040 | 1,842,126 | 305,940 | 103,099 | (11) | 439,157 | (850) | 99,050 | 851 | $(11,565)$ |
| Total (A) |  | 632,829 | 2,525,928 | 726,236 | 148,946 | 15,659 | 812,216 | 7,642 | 179,674 | 3,856 | 47,958 |
| Fund management expenses |  | 18,378 | 64,302 | 23,829 | 3,485 | 948 | 23,496 | 1,100 | 6,209 | 201 | 786 |
| Fund administration expenses |  | - | - | - | - | - | - | - | - | - | - |
| Other charges | F-5 | 1,394 | 11,588 | 3,388 | (510) | 1,397 | $(3,102)$ | 598 | $(1,595)$ | - | (640) |
| Diminution in the value of investments (net) |  | - | - | - | - | - | - | - | - | - | - |
| GST on ULIP charges |  | 3,733 | 13,897 | 5,034 | 689 | 426 | 4,581 | 306 | 1,118 | 36 | 141 |
| Total (B) |  | 23,506 | 89,787 | 32,251 | 3,665 | 2,771 | 24,975 | 2,003 | 5,732 | 238 | 287 |
| Net Income for the year (A-B) |  | 609,323 | 2,436,141 | 693,985 | 145,281 | 12,888 | 787,241 | 5,639 | 173,942 | 3,618 | 47,671 |
| Add: Fund Revenue Account at the beginning of the period |  | 5,029,073 | 8,973,366 | 4,279,239 | 474,140 | 127,264 | 2,656,187 | 65,306 | 528,088 | 157,794 | 247,899 |
| Less: Fund revenue transferred to Capital A/c |  | - | - | - | - | - | - | - | - | - | - |
| Fund Revenue Account at the end of the period |  | 5,638,396 | 11,409,507 | 4,973,224 | 619,421 | 140,152 | 3,443,428 | 70,945 | 702,031 | 161,412 | 295,569 |

* Net change in mark to market value of investments.


## Schedules

Forming Part of Financial Statements
Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Fund Revenue Account for the year ended March 31, 2021 (Contd.)

|  |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | $\begin{array}{r} \text { GPF_100710 } \\ \text { Fund } \end{array}$ | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund II | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN |  | ULGF0063 00710GRGU NT+FND111 | ULGF0071 80711GRPS HT+FND111 | ULIF0232 10611RETG RT2FND111 | $\begin{array}{r} \text { ULIFO2411 } \\ \text { O411DISC } \\ \text { OPOFND111 } \end{array}$ | ULIF02830 <br> 0513PENB ON2FND111 | $\begin{gathered} \text { ULIFO273 } \\ \text { OO513PEEQ } \\ \text { IT2FND111 } \end{gathered}$ | $\begin{aligned} & \text { ULIF02930 } \\ & \text { O513PEMN } \\ & \text { YM2FND111 } \end{aligned}$ | ULIFO200 10911DLYPR O3FND111 | $\begin{array}{r} \text { ULGF0112 } \\ \text { O0913GRDB } \\ \text { T+FND2111 } \end{array}$ | ULGF010 200913GRBA L+FND2111 |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |
| Interest - Net of amortisation |  | 4,350 | 4 | 66,079 | 3,005,530 | 5,180,908 | 10,303 | 170,908 | 2,967,954 | 77,164 | 41,206 |
| Dividend income |  | - | - | - | - | - | 276,311 | - | 14,468 | 905 | 2,107 |
| Profit/loss on sale of investment |  | - | - | 491 | 87,081 | 2,090,501 | 2,719,959 | 6,725 | 363,160 | 27,241 | 29,244 |
| Profit/ loss on inter fund transfer/ sale of investment |  | 3,187 | - | - | - | - | $(39,159)$ | - | 1,429 | 4,143 | 1,859 |
| Miscellaneous income/ expenses |  | - | - | - | 28 | 12 | (35) | 8 | (92) | - | - |
| Unrealised gain/loss * |  | $(2,906)$ | - | $(9,922)$ | $(148,251)$ | $(1,170,649)$ | 9,254,808 | (146) | $(375,338)$ | 31,240 | 71,025 |
| Total (A) |  | 4,631 | 4 | 56,649 | 2,944,388 | 6,100,771 | 12,222,187 | 177,495 | 2,971,581 | 140,694 | 145,442 |
| Fund management expenses |  | 1,015 | 1 | 8,649 | 286,448 | 822,523 | 334,139 | 10,760 | 511,165 | 7,421 | 4,927 |
| Fund administration expenses |  | - | - | - | - | - | - | - | - | - | - |
| Other charges | F-5 | - | - | 1,052 | - | 390,589 | 104,673 | 20,432 | 454,779 | $(2,632)$ | $(2,041)$ |
| Diminution in the value of investments (net) |  | - | - | - | - | - | - | - | - | - | - |
| GST on ULIP charges |  | 183 | - | 1,745 | 51,559 | 218,940 | 79,186 | 5,645 | 173,798 | 1,341 | 889 |
| Total (B) |  | 1,198 | 1 | 11,446 | 338,007 | 1,432,052 | 517,998 | 36,837 | 1,139,743 | 6,130 | 3,776 |
| Net Income for the year (A-B) |  | 3,433 | 4 | 45,202 | 2,606,380 | 4,668,719 | 11,704,189 | 140,657 | 1,831,838 | 134,563 | 141,667 |
| Add: Fund Revenue Account at the beginning of the period |  | 142,691 | 633 | 567,748 | 10,490,474 | 7,386,559 | $(1,967,260)$ | 304,676 | 26,358,041 | 268,836 | 163,657 |
| Less: Fund revenue transferred to Capital A/c |  | - | - | - | - | - | - | - | - | - | - |
| Fund Revenue Account at the end of the period |  | 146,124 | 636 | 612,950 | 13,096,854 | 12,055,278 | 9,736,929 | 445,334 | 28,189,879 | 403,399 | 305,324 |

* Net change in mark to market value of investments.


## Schedules

Form A-RA (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001

|  |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | Group Growth Plus Fund II | Group STO Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN |  | $\begin{array}{r} \text { ULGF0092 } \\ \text { 00913GR } \\ \text { GRT+FND2111 } \\ \hline \end{array}$ | ULGF0122 00913GRST OPLUS2111 | $\begin{gathered} \text { ULGF0132 } \\ \text { OO913GRSH } \\ \text { T+FND2111 } \end{gathered}$ | ULIF02530 0513PEDIS COFND111 | $\begin{array}{r} \text { ULIFO3029 } \\ \text { O915PUREU } \\ \text { LPFND111 } \\ \hline \end{array}$ | $\begin{array}{r} \text { ULIFO3129 } \\ \text { O915MMDCA } \\ \text { PFUND111 } \end{array}$ | $\begin{array}{r} \text { ULGF00803 } \\ \text { 0613GRPM } \\ \text { NMTFND111 } \end{array}$ | ULIF03229 0618BONDO PTFND111 | $\begin{array}{r} \text { ULIFO3329 } \\ \text { O618CORBO } \\ \text { NDFND111 } \end{array}$ |  |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |
| Interest - Net of amortisation |  | 1,146 | - | 709 | 482,435 | 11,306 | 39,699 | 801 | 86,842 | 78,113 | 34,853,209 |
| Dividend income |  | 147 | - | - | - | 36,090 | 256,564 | - | 3,578 | - | 4,473,877 |
| Profit/loss on sale of investment |  | 3,711 | - | - | 44 | 543,712 | 2,094,828 | - | 53,260 | 9,463 | 49,187,929 |
| Profit/ loss on inter fund transfer/ sale of investment |  | 69 | - | 1 | - | 277 | $(125,464)$ | - | 1,692 | 3,752 | 280,645 |
| Miscellaneous income/ expenses |  | - | - | - | (41) | (1) | 86 | - | 4 | (10) | 257 |
| Unrealised gain/loss * |  | 3,911 | - | 77 | $(14,424)$ | 720,980 | 13,285,062 | - | 84,825 | $(11,499)$ | 155,145,453 |
| Total (A) |  | 8,983 | - | 787 | 468,015 | 1,312,364 | 15,550,775 | 801 | 230,200 | 79,818 | 243,941,370 |
| Fund management expenses |  | 189 | - | 80 | 44,666 | 38,049 | 371,630 | 128 | 22,689 | 15,634 | 10,858,712 |
| Fund administration expenses |  | - | - | - | - | - | - | - | - | - |  |
| Other charges | F-5 | (22) | - | (10) | 9 | 27,419 | 270,608 | (21) | 57,116 | 35,181 | 10,516,634 |
| Diminution in the value of investments (net) |  | - | - | - | - | - | - | - | - | - | - |
| GST on ULIP charges |  | 34 | - | 15 | 8,042 | 11,781 | 115,546 | 23 | 14,305 | 9,114 | 3,868,012 |
| Total (B) |  | 201 | - | 86 | 52,717 | 77,248 | 757,784 | 130 | 94,110 | 59,929 | 25,243,358 |
| Net Income for the year (A-B) |  | 8,782 | - | 701 | 415,298 | 1,235,116 | 14,792,990 | 671 | 136,090 | 19,889 | 218,698,012 |
| Add: Fund Revenue Account at the beginning of the period |  | 3,647 | 4 | 14,661 | 691,794 | $(407,578)$ | $(4,249,430)$ | 2,402 | $(9,061)$ | 1,582 | 182,626,395 |
| Less: Fund revenue transferred to Capital A/c |  | - | - | - | - | - | - | - | - | - | - |
| Fund Revenue Account at the end of the period |  | 12,429 | 4 | 15,362 | 1,107,092 | 827,538 | 10,543,560 | 3,073 | 127,029 | 21,471 | 401,324,406 |

[^24]Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited
Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111

Fund Balance Sheet as at March 31, 2021
(₹ in '000)

| ( $\mathrm{F}^{\prime}{ }^{\prime} \mathrm{O} 00$ ) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| ULIF0011 | ULIF0102 | ULIF0140 | ULIF0140 | ULIF003241 |
| 00105EQU ITY- | 10108EQTY | 80110FLEX | 80309FLEX | 105GROWT |
| FND111 | OPTFND111 | PR2FND111 | PR1FND111 | H-FND111 |


|  |  |
| :---: | :---: |




$\begin{array}{r}69,773,920 \\ 409,599 \\ 635,461 \\ \hline(225,862) \\ \hline 69,548,058 \\ \hline\end{array}$





$\left|\begin{array}{c}n \\ i \\ n \\ o \\ 0 \\ n \\ n \\ N \\ N\end{array}\right|$

117.3012



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$\cdots$
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$$
\text { Date of Registration with IRDAI: March 29, } 2001
$$

| Particulars | Sch | Balanced Fund | Bond Fund | Equity Elite Fund |
| :---: | :---: | :---: | :---: | :---: |
| SFIN |  | ULIF00405 | ULIF00210 | ULIF01225 |
|  |  | 1205BALA | 0105BOND | 0208EQTY |
|  |  | NCDFND111 | ULPFND111 | ELTFND111 |

Sources of Funds
Policyholders' Funds:
Policyholders' contribution
Revenue Account
Total
Application of Funds
Investments

| Investments | F-2 | $155,054,611$ | $254,311,893$ |
| :--- | ---: | ---: | ---: | ---: |
| Current Assets | F-3 | $3,082,938$ | $6,975,495$ |


$\begin{array}{r}535,486 \\ 6,440,009 \\ \hline 260,751,902\end{array}$
260,751,902

$\begin{array}{r}\frac{6,746,544,018}{38.6497} \\ \hline\end{array}$
$\begin{array}{r}129,684,022 \\ 27,642,660 \\ \hline \mathbf{1 5 7 , 3 2 6 , 6 8 2} \\ \hline\end{array}$
โ-」

260,751,902
$\begin{array}{r}155,054,611 \\ 3,082,938 \\ 810,867 \\ 2,272,071 \\ \hline \mathbf{1 5 7 , 3 2 6 , 6 8 2} \\ \hline\end{array}$

'000)
Net Asset as per Balance Sheet (Total Assets
less Current Liabilities and Provisions) (₹ in
'000)
(b) Number of Units outstanding
(c) NAV per Unit (a) / (b) (₹)

## Schedules

Forming Part of Financial Statements
Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2021 (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | Index Fund | Money Market Fund | Top 300 Fund | Daily Protect Fund | P/E Managed Fund | Daily Protect Fund - II | RGF070311 Fund | Balanced Pension Fund | Bond Pension Fund |
| SFIN |  | $\begin{array}{r} \text { ULIF0150 } \\ \text { 701101ND } \\ \text { EXULFND111 } \end{array}$ | $\begin{array}{r} \text { ULIFOO501 } \\ \text { O206MON } \\ \text { YMKTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF01607 } \\ \text { 0110TOP30 } \\ \text { 0-FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0200 } \\ \text { 60910DLYPR } \\ \text { O1FND111 } \end{array}$ | $\begin{gathered} \text { ULIF02108 } \\ \text { O910P/EMN } \\ \text { GDFND111 } \end{gathered}$ | ULIF02004 0311DLYPR O2FND111 | $\begin{aligned} & \text { ULIF0230 } \\ & \text { 90311RETG } \\ & \text { RT1FND111 } \end{aligned}$ | ULIF00921 0207PEBAL ANFND111 | ULIF007160 107PENBO NDFND111 |
| Sources of Funds |  |  |  |  |  |  |  |  |  |  |
| Policyholders' Funds: |  |  |  |  |  |  |  |  |  |  |
| Policyholders' contribution | F-1 | $(3,652,563)$ | 2,602,795 | 3,500,022 | $(13,176,224)$ | $(193,036)$ | (8,118,059) | $(1,247,227)$ | $(869,233)$ | $(1,004,169)$ |
| Revenue Account |  | 10,741,934 | 439,016 | 6,334,311 | 13,176,947 | 3,497,514 | 8,123,027 | 1,247,227 | 1,747,979 | 4,908,785 |
| Total |  | 7,089,371 | 3,041,811 | 9,834,334 | 723 | 3,304,478 | 4,968 | - | 878,746 | 3,904,616 |
| Application of Funds |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | 7,119,636 | 3,014,913 | 9,956,537 | 723 | 3,395,681 | 4,873 | - | 828,682 | 3,596,545 |
| Current Assets | F-3 | 162,676 | 26,928 | 26,896 | - | 168,364 | 100 | - | 50,997 | 308,199 |
| Less: Current Liabilities and Provisions | F-4 | 192,941 | 30 | 149,099 | - | 259,567 | 5 | - | 933 | 129 |
| Net Current Assets |  | $(30,265)$ | 26,898 | $(122,203)$ | - | $(91,203)$ | 96 | - | 50,064 | 308,071 |
| Total |  | 7,089,371 | 3,041,811 | 9,834,334 | 723 | 3,304,478 | 4,968 | - | 878,746 | 3,904,616 |
| Net Asset Value (NAV) per Unit: |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) (₹ in '000) |  | 7,089,371 | 3,041,811 | 9,834,334 | 723 | 3,304,478 | 4,968 | - | 878,746 | 3,904,616 |
| (b) Number of Units outstanding |  | 254,658,842 | 109,667,759 | 287,668,011 | 36,266 | 135,318,527 | 231,601 | - | 18,388,809 | 112,993,538 |
| (c) NAV per Unit (a)/(b) (₹) |  | 27.8387 | 27.7366 | 34.1864 | 19.9365 | 24.4200 | 21.4514 | - | 47.7870 | 34.5561 |

Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2021 (Contd.)

|  |  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN |  | ULIF01121 <br> 0108PEEQ OPTFND111 | ULIF00615 0107PEEQ ITYFND111 | ULIF00815 O207PEGRW THFND THFND111 | ULIF01718 0110PEIND EXFND111 | ULIF013200 <br> 308PEMNY MTFND111 | ULIF01818 0110PETP3 00FND111 | $\begin{array}{r} \text { ULIF02209 } \\ \text { O211PEGU } \\ \text { RNTFND111 } \end{array}$ | $\begin{array}{r} \text { ULGF0021 } \\ \text { 60709GRPBA } \\ \text { L+FND111 } \end{array}$ | ULGF00316 0709GRPDB T+FND111 | $\begin{array}{r} \text { ULGF0052 } \\ \text { 50909GRPG } \\ \text { RT+FND111 } \end{array}$ |
| Sources of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' Funds: |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' contribution | F-1 | (4,107,076) | $(6,155,087)$ | $(3,062,101)$ | $(311,952)$ | 379,040 | $(1,603,293)$ | $(3,305)$ | 316,114 | $(129,137)$ | $(278,577)$ |
| Revenue Account |  | 5,638,396 | 11,409,507 | 4,973,224 | 619,421 | 140,152 | 3,443,428 | 70,945 | 702,031 | 161,412 | 295,569 |
| Total |  | 1,531,320 | 5,254,420 | 1,911,123 | 307,469 | 519,192 | 1,840,135 | 67,640 | 1,018,145 | 32,275 | 16,992 |
| Application of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | 1,543,705 | 5,302,009 | 1,926,863 | 304,873 | 501,795 | 1,866,798 | 72,400 | 1,073,437 | 31,625 | 16,900 |
| Current Assets | F-3 | 5,505 | 80,113 | 75,550 | 7,582 | 17,403 | 6,706 | 1,504 | 9,868 | 651 | 697 |
| Less: Current Liabilities and Provisions | F-4 | 17,890 | 127,701 | 91,290 | 4,986 | 6 | 33,369 | 6,264 | 65,161 | 1 | 605 |
| Net Current Assets |  | $(12,385)$ | $(47,588)$ | $(15,740)$ | 2,596 | 17,397 | $(26,663)$ | $(4,760)$ | $(55,292)$ | 650 | 92 |
| Total |  | 1,531,320 | 5,254,420 | 1,911,123 | 307,469 | 519,192 | 1,840,135 | 67,640 | 1,018,145 | 32,275 | 16,992 |
| Net Asset Value (NAV) per Unit: |  |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) (₹ in '000) |  | 1,531,320 | 5,254,420 | 1,911,123 | 307,469 | 519,192 | 1,840,135 | 67,640 | 1,018,145 | 32,275 | 16,992 |
| (b) Number of Units outstanding |  | 44,586,670 | 124,266,148 | 42,817,836 | 10,637,411 | 20,202,346 | 55,502,819 | 3,278,696 | 30,185,225 | 1,094,207 | 448,595 |
| (c) NAV per Unit (a)/(b) (₹) |  | 34.3448 | 42.2836 | 44.6338 | 28.9045 | 25.6996 | 33.1539 | 20.6302 | 33.7299 | 29.4963 | 37.8786 |

## Schedules

Forming Part of Financial Statements
Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2021 (Contd.)

|  |  |  |  |  |  |  |  |  |  |  | ( $F^{\prime}$ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Sch | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund II | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN |  | $\begin{aligned} & \text { ULGF0063 } \\ & \text { 00710GRGU } \\ & \text { NT+FND111 } \end{aligned}$ | ULGF00718 0711GRPSH T+FND111 | ULIF02321 0611RETGR T2FND111 | ULIF02411 0411DISCO POFND111 | $\begin{array}{r} \text { ULIF02830 } \\ \text { O513PENB } \\ \text { ON2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF02730 } \\ \text { 0513PEEQ } \\ \text { IT2FND111 } \end{array}$ | ULIF029300 513PEMNY M2FND111 | ULIF02001 0911DLYPR O3FND111 | $\begin{array}{r} \text { ULGF0112 } \\ \text { O0913GRDB } \\ \text { T+FND2111 } \end{array}$ | $\begin{gathered} \text { ULGF0102 } \\ \text { O0913GRBA } \\ \text { L+FND2111 } \end{gathered}$ |
| Sources of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' Funds: |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' contribution | F-1 | $(146,124)$ | (544) | 239,811 | 46,223,933 | 97,214,917 | 26,806,628 | 5,243,361 | 21,539,039 | 930,402 | 602,721 |
| Revenue Account |  | 146,124 | 636 | 612,950 | 13,096,854 | 12,055,278 | 9,736,929 | 445,334 | 28,189,879 | 403,399 | 305,324 |
| Total |  | - | 93 | 852,761 | 59,320,787 | 109,270,195 | 36,543,558 | 5,688,694 | 49,728,918 | 1,333,801 | 908,045 |
| Application of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | - | 91 | 788,694 | 60,232,454 | 105,160,526 | 36,417,696 | 5,645,755 | 48,345,822 | 1,376,380 | 930,666 |
| Current Assets | F-3 | - | 2 | 64,097 | 1,109,800 | 4,614,800 | 462,368 | 43,032 | 1,406,562 | 27,596 | 12,472 |
| Less: Current Liabilities and Provisions | F-4 | - | - | 30 | 2,021,467 | 505,132 | 336,506 | 93 | 23,466 | 70,176 | 35,093 |
| Net Current Assets |  | - | 2 | 64,067 | $(911,667)$ | 4,109,668 | 125,862 | 42,939 | 1,383,096 | $(42,580)$ | $(22,621)$ |
| Total |  | - | 93 | 852,761 | 59,320,787 | 109,270,195 | 36,543,558 | 5,688,694 | 49,728,918 | 1,333,801 | 908,045 |
| Net Asset Value (NAV) per Unit: |  |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) (₹ in '000) |  | - | 93 | 852,761 | 59,320,787 | 109,270,195 | 36,543,558 | 5,688,694 | 49,728,918 | 1,333,801 | 908,045 |
| (b) Number of Units outstanding |  | - | 4,157 | 40,983,567 | 3,074,970,164 | 6,034,226,922 | 1,478,700,034 | 358,458,090 | 2,066,982,763 | 69,797,794 | 49,142,744 |
| (c) NAV per Unit (a)/(b) (₹) |  | - | 22.2819 | 20.8074 | 19.2915 | 18.1084 | 24.7133 | 15.8699 | 24.0587 | 19.1095 | 18.4777 |

Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Fund Balance Sheet as at March 31, 2021 (Contd.)

$\begin{array}{r}760,825,779 \\ \hline 401,324,406\end{array}$

$147,078,659$
$25,486,048$

15,071,526

1,162,150,186
$33,162,156,174$
$\begin{array}{r}3,261,123 \\ 21,471 \\ \hline 3,282,594\end{array}$
$\begin{array}{lll}\circ & \stackrel{y}{c} \\ \circ & \\ \text { g. } \\ \text { cे } \\ \text { ले } \\ & \end{array}$
$\underset{\sim}{Z}$
$\begin{array}{r}133,504 \\ \hline 3,282,594 \\ \hline\end{array}$

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in
$\begin{array}{r} \\ 5,669,899 \\ \hline 127,029\end{array}$
5,796,928

123,213
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in


| Name of the Insurer: SBI Life Insurance Company Limited |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Registration No. 111 |  |  |  |  |  |  |  |  |  |  |  |
| Date of Registration with IRDAI: March 29, 2001 |  |  |  |  |  |  |  |  |  |  |  |
| Fund Balance Sheet as at March 31, 2021 (Contd.) |  |  |  |  |  |  |  |  |  |  |  |
| Particulars |  | Group Growth Plus Fund II | $\begin{aligned} & \text { Group STO Plus } \\ & \text { Fund II } \end{aligned}$ | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | Sch | ULGF0092 $00913 G R G R$ T+FND2111 | ULGF0122 $00913 G R S T$ OPLUS2111 | ULGF0132 00913GRSH T+FND2111 | $\begin{array}{r} \text { ULIFO253 } \\ \text { OO553PED } \\ \text { ISCOFND111 } \end{array}$ | LPFND11 <br> ULIFO302 90915PUREU LPFND111 | ULIFO3129 0915MIDCA PFUND111 | $\begin{aligned} & \text { ULGF0080 } \\ & \text { 30613GRPMN } \\ & \text { MTFND111 } \end{aligned}$ | ULIF03229 0618BOND OPTFND111 | $\begin{array}{r} \text { ULIFO3329 } \\ \text { O618CORBO } \\ \text { NDFND111 } \end{array}$ | Total |
| Sources of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' Funds: |  |  |  |  |  |  |  |  |  |  |  |
| Policyholders' contribution | F-1 | 26,991 | (4) | $(1,118)$ | 9,686,537 | 3,169,884 | 30,041,918 | 18,490 | 5,669,899 | 3,261,123 | 760,825,779 |
| Revenue Account |  | 12,429 | 4 | 15,362 | 1,107,092 | 827,538 | 10,543,560 | 3,073 | 127,029 | 21,471 | 401,324,406 |
| Total |  | 39,420 | - | 14,244 | 10,793,629 | 3,997,422 | 40,585,478 | 21,563 | 5,796,928 | 3,282,594 | 1,162,150,186 |
| Application of Funds |  |  |  |  |  |  |  |  |  |  |  |
| Investments | F-2 | 34,658 | - | 13,693 | 10,811,385 | 4,076,889 | 40,534,425 | 21,563 | 5,686,926 | 3,149,090 | 1,147,078,659 |
| Current Assets | F-3 | 5,368 | - | 552 | 183,201 | 275,567 | 532,420 |  | 233,215 | 133,647 | 25,486,048 |
| Less: Current Liabilities and Provisions | F-4 | 606 | - | - | 200,957 | 355,034 | 481,367 |  | 123,213 | 144 | 10,414,522 |
| Net Current Assets |  | 4,762 | - | 552 | $(17,756)$ | $(79,467)$ | 51,053 | - | 110,002 | 133,504 | 15,071,526 |
| Total |  | 39,420 | - | 14,244 | 10,793,629 | 3,997,422 | 40,585,478 | 21,563 | 5,796,928 | 3,282,594 | 1,162,150,186 |
| Net Asset Value (NAV) per Unit: |  |  |  |  |  |  |  |  |  |  |  |
| (a) Net Asset as per Balance Sheet (Total Assets less Current Liabilities and Provisions) (₹ in '000) |  | 39,420 | - | 14,244 | 10,793,629 | 3,997,422 | 40,585,478 | 21,563 | 5,796,928 | 3,282,594 | 1,162,150,186 |
| (b) Number of Units outstanding |  | 2,249,345 | - | 884,362 | 662,807,972 | 241,613,454 | 1,963,686,749 | 1,814,844 | 370,536,216 | 261,134,706 | 33,162,156,174 |
| (c) NAV per Unit (a)/(b) (₹) |  | 17.5251 | 10.1404 | 16.1067 | 16.2847 | 16.5447 | 20.6680 | 11.8813 | 15.6447 | 12.5705 |  |

## Schedules

Forming Part of Financial Statements
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F1 as at March 31, 2021
Policyholders' Contribution

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | ULIF00405 1205BALAN CDFND111 | $\begin{array}{r} \text { ULIFOO21 } \\ \text { OO105BON } \\ \text { DULPFND111 } \end{array}$ | ULIF01225 0208EQTYE LTFND111 | $\begin{array}{r} \text { ULLF0191 } \\ \text { OO210EQT } \\ \text { ELI2FND111 } \end{array}$ | ULIF0011 00105 EQUI TY-FND111 | ULIF01021 0108EQTYOP TFND111 | ULIF0140801 10FLEXPR 2FND111 | ULIF014080 309FLEXPR 1FND111 | ULIF00324 1105GROW TH-FND111 |
| Opening Balance | 95,094,104 | 186,446,786 | $(237,527)$ | 41,298,006 | 141,058,874 | $(6,269,653)$ | (16,111,757) | (20,347,278) | 4,460,708 |
| Add: Additions during the period * | 47,588,012 | 56,141,771 | - | 20,175,029 | 73,216,822 | 1,922,181 | (76) | (520) | 3,509,019 |
| Less: Deductions during the period * | 12,998,095 | 31,477,053 | 7,086 | 5,801,535 | 27,058,005 | 1,709,039 | 189 | 774 | 1,481,742 |
| Closing Balance | 129,684,021 | 211,111,504 | $(244,613)$ | 55,671,500 | 187,217,691 | $(6,056,511)$ | (16,112,022) | $(20,348,572)$ | 6,487,985 |


|  |  | $\left\lvert\, \begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}\right.$ | $\begin{aligned} & \text { No } \\ & \text { ñ } \\ & \text { on } \end{aligned}$ |  | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \underset{y}{x} \\ & \underset{\sim}{2} \end{aligned}$ | $\underset{~}{I}$ $\underset{寸}{7}$ $\underset{\sim}{2}$ | ल |
|  |  |  | $\stackrel{\text { 윽 }}{2}$ | $\begin{aligned} & \underset{y}{n} \\ & \underset{y}{2} \\ & \underset{\sim}{n} \end{aligned}$ | $\stackrel{\text { N }}{\text { - }}$ |
|  |  |  | $\begin{aligned} & \text { oे } \\ & \text { n } \\ & \text { N } \\ & \text { N } \end{aligned}$ |  | a 0 0 0 -1 -1 0 |
| P/E Managed Fund |  |  | $$ | $\begin{aligned} & \text { M } \\ & \text { n } \\ & \text { N } \\ & \text { Nin } \end{aligned}$ | - |
|  |  | $\begin{aligned} & \infty \\ & \infty \\ & m_{1} \\ & \infty \\ & \infty \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ | $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \hline 1 \end{aligned}$ | $\begin{aligned} & -1 \\ & 0 \\ & \text { i} \\ & \underset{N}{n} \\ & \underset{N}{2} \end{aligned}$ |  |
|  |  |  |  |  | N O O in m |
|  |  |  | $\begin{aligned} & \text { n } \\ & \underset{\sim}{n} \\ & \underset{\sim}{f} \end{aligned}$ |  | 10 $\sim$ $\sim$ 0 0 0 $\sim$ |


|  |  |  | $\begin{aligned} & 6 \\ & 0 \\ & 0 \\ & \end{aligned}$ | c |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Particulars |
| :--- |
| SFIN |
| Opening Balance |
| Add: Additions during the period ${ }^{*}$ |
| Less: Deductions during the period ${ }^{*}$ |
| Closing Balance |

## Schedules

Forming Part of Financial Statements
Form A-BS (UL)
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F1 as at March 31, 2021
Policyholders' Contribution (Contd.)

| Policyholders' Contribution( | (d.) |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | $\begin{array}{r} \text { Top } 300 \\ \text { Pension Fund } \end{array}$ | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund Plus Fund |
| SFIN | ULIF01121 <br> 0108PEEQ | ULIF00615 0107PEEQ | ULIF008150 <br> 207PEGRW | ULIF01718 0110PEINDE | ULIFO1320 O308PEMNY | ULIF01818 0110PETP3 | ULIF0220 90211PEGUR | ULGF0021 60709GRPBA | ULGF00316 0709GRPDB | ULGF0052 50909GRPGR |
|  | OPTFND111 | ITYFND111 | THFND111 | XFND111 | MTFND111 | 00FND111 | NTFND111 | L+FND111 | T+FND111 | T+FND111 |
| Opening Balance | $(3,880,239)$ | $(5,224,279)$ | $(2,748,400)$ | $(221,411)$ | 209,757 | $(951,868)$ | 47,903 | 321,855 | $(129,084)$ | 60,437 |
| Add: Additions during the period * | 48,287 | 152,882 | 51,074 | 13,643 | 252,924 | 79,242 | (98) |  |  |  |
| Less: Deductions during the period | 275,124 | 1,083,690 | 364,776 | 104,185 | 83,641 | 730,667 | 51,110 | 5,741 | 53 | 339,014 |
| Closing Balance | $(4,107,076)$ | $(6,155,087)$ | $(3,062,102)$ | $(311,953)$ | 379,040 | (1,603,293) | $(3,305)$ | 316,114 | $(129,137)$ | $(278,577)$ |

[^25]|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund I | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN | ULGF0063 00710GRGU NT+FND111 | ULGF0071 80711GRPSH T+FND111 | $\begin{array}{r} \text { ULIFO23210 } \\ \text { 611RETGRT } \\ \text { 2FND111 } \end{array}$ | ULIF02411 <br> 0411DISCO POFND111 | ULIFO28300 513PENBON 2FND111 | $\begin{array}{r} \text { ULIFO273 } \\ \text { OO513PEEQI } \\ \text { T2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO2930 } \\ \text { 0513PEMN } \\ \text { YM2FND111 } \end{array}$ | ULIFO2001 0911DLYPR O3FND111 | ULGF01120 <br> 0913GRDB <br> T+FND2111 | ULGF010 200913GRBA L+FND2111 |
| Opening Balance | 88,923 | (544) | 285,933 | 34,572,326 | 60,475,026 | 14,081,624 | 3,233,967 | 25,108,668 | 807,190 | 484,267 |
| Add: Additions during the period * | - | - | - | 86,383,434 | 48,563,212 | 15,244,349 | 2,555,963 | 1,244,841 | 175,833 | 158,191 |
| Less: Deductions during the period* | 235,047 | - | 46,122 | 74,731,827 | 11,823,321 | 2,519,344 | 546,569 | 4,814,470 | 52,621 | 39,737 |
| Closing Balance | $(146,124)$ | (544) | 239,811 | 46,223,933 | 97,214,917 | 26,806,629 | 5,243,361 | 21,539,039 | 930,402 | 602,721 |


|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Group Growth Plus Fund II | Group STO Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | ULGF0092 00913GRGR T+FND2111 | ULGF0122 00913GRST OPLUS2111 | $\begin{array}{r} \text { ULGF0132 } \\ \text { OO913GRSH } \\ \text { T+FND2111 } \end{array}$ | ULIF02530 0513PEDIS COFND111 | ULIF03029 0915PURE ULPFND111 | ULIF031290 915MIDCA PFUND111 | ULGF0080 30613GRPM NMTFND111 | ULIF032290 618BONDO PTFND111 | $\begin{array}{r} \text { ULIF03329 } \\ \text { 0618CORBO } \\ \text { NDFND111 } \end{array}$ |  |
| Opening Balance | 23,151 | (4) | $(1,358)$ | 5,496,450 | 2,251,856 | 21,889,346 | 18,490 | 309,561 | 228,066 | 603,026,876 |
| Add: Additions during the period* | 8,079 | - | 5,595 | 15,332,443 | 1,236,250 | 11,535,875 | - | 5,393,038 | 3,094,170 | 397,615,824 |
| Less: Deductions during the period* | 4,238 | - | 5,355 | 11,142,356 | 318,222 | 3,383,303 | - | 32,699 | 61,113 | 239,816,921 |
| Closing Balance | 26,992 | (4) | $(1,118)$ | 9,686,537 | 3,169,884 | 30,041,918 | 18,490 | 5,669,900 | 3,261,123 | 760,825,779 |

* Additions represent units creation and deductions represent units cancellation.


## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2021
Investments

| Equity Elite II Fund | Equity Fund | $\begin{array}{r} \text { Equity } \\ \text { Optimiser Fund } \end{array}$ | Flexi Protect (Series II) Fund | (₹ in '000) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Flexi Protect Fund | Growth Fund |
| ULIF01910 | ULIF00110 | ULIF01021 | ULIF01408 | ULIF0140 | ULIFO03241 |
| 0210EQT | 0105EQUITY- | 0108EQTYO | 0110FLEX | 80309FLEX | 105GROWT |
| ELI2FND111 | FND111 | PTFND111 | PR2FND111 | PR1FND111 | H-FND111 |

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| 757 |
| 225,205 |
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| $1,576,284$ |

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Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2021
Investments (Contd.)
Approved Investments
Government Bonds
Corporate Bonds
Infrastructure Bonds
Equity
Money Market
Mutual Funds
Deposit with Banks
Total
Other Investments
Infrastructure Bonds
Equity
Money Market
Mutual Funds

| Total | $\mathbf{2 2 5 , 6 2 4}$ <br> Grand Total <br> \% of Approved Investments to Total <br> \% of Other Investments to Total |
| :--- | ---: |

## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited

## Registration No. 111

Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2021
Investments (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN | ULIF0112 10108PEEQO PTFND111 | ULIF00615 0107PEEQ ITYFND111 | ULIF0081 50207PEGRW THFND111 | ULIF0171 80110PEIN DEXFND111 | ULIF01320 0308PEMNY MTFND111 | ULIF01818 0110PETP3 00FND111 | ULIFO2209 0211PEGUR NTFND111 | $\begin{gathered} \text { ULGFO02 } \\ \text { 160709GRPBA } \\ \text { L+FND111 } \end{gathered}$ | ULGF0031 60709GRPD BT+FND111 | ULGF00525 0909GRPGR T+FND111 |
| Approved Investments |  |  |  |  |  |  |  |  |  |  |
| Government Bonds | 46,703 | - | 353,067 | - | - | - | 71,106 | 613,613 | 22,548 | 7,872 |
| Corporate Bonds | 90 | 349 | 108 | - | - | - | - | 68,386 | 1,029 | - |
| Infrastructure Bonds | 30,710 | - | 111,956 | - | - | - | - | 21,593 | 1,101 | - |
| Equity | 1,021,963 | 4,281,199 | 1,213,646 | 293,605 | - | 1,485,957 | - | 237,768 | 3,083 | 7,601 |
| Money Market | 221,135 | 3,453 | 77,123 | 1,647 | 501,795 | 262,270 | 1,294 | 79,646 | 2,239 | 713 |
| Mutual Funds | - | - | - | - | - | - | - | - | - | - |
| Deposit with Banks | - | - | - | - | - | - | - | - | - | - |
| Total | 1,320,600 | 4,285,001 | 1,755,899 | 295,251 | 501,795 | 1,748,226 | 72,400 | 1,021,005 | 29,999 | 16,186 |
| Other Investments |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | - | - | 39,060 | 1,116 | - |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - |
| Equity | 76,557 | 240,678 | 38,726 | 9,621 | - | 118,572 | - | 13,372 | 510 | 715 |
| Money Market | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | 146,547 | 776,329 | 132,237 | - | - | - | - | - | - | - |
| Total | 223,105 | 1,017,007 | 170,963 | 9,621 | - | 118,572 | - | 52,432 | 1,626 | 715 |
| Grand Total | 1,543,705 | 5,302,009 | 1,926,863 | 304,873 | 501,795 | 1,866,798 | 72,400 | 1,073,437 | 31,625 | 16,900 |
| \% of Approved Investments to Total | 86\% | 81\% | 91\% | 97\% | 100\% | 94\% | 100\% | 95\% | 95\% | 96\% |
| \% of Other Investments to Total | 14\% | 19\% | 9\% | 3\% | 0\% | 6\% | 0\% | 5\% | 5\% | 4\% |

Schedules
Forming Part of Financial Statements
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F2 as at March 31, 2021
Investments (Contd.)
(₹ in '000)

| Particulars | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund I | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SFIN | ULGF0063 00710GRG | ULGF00718 0711GRPS | ULIFO2321 0611 RETG | 0411DISC <br> ULIFO2411 0411DISCO | $\begin{array}{r} \text { ULIF02830 } \\ \text { O513PENBO } \end{array}$ | ULIF02730 | ULIF029300 $513 P E M N Y$ | ULIF02001 0911DLYPR | ULGFO112 | $\begin{array}{r} \text { ULGF010 } \\ \text { 200913GRBA } \end{array}$ |
|  | NT+FND111 | T+FND111 | RT2FND111 | POFND111 | N2FND111 | IT2FND111 | M2FND111 | O3FND111 | BT+FND2111 | L+FND2111 |
| Approved Investments |  |  |  |  |  |  |  |  |  |  |
| Government Bonds | - | 76 | 301,333 | 52,390,408 | 73,296,890 | - |  | 31,080,384 | 929,025 | 574,856 |
| Corporate Bonds | - | - | 2,015 | - | 4,923,978 | 625 |  |  | 105,244 | 36,826 |
| Infrastructure Bonds | - | - | 262,751 | - | 15,018,398 | - |  | 502,739 | 73,930 | 34,912 |
| Equity | - | - | - | - |  | 29,361,936 |  | 1,259,225 | 108,376 | 193,954 |
| Money Market | - | 15 | 191,695 | 7,842,046 | 8,908,129 | 348,273 | 5,645,755 | 13,222,359 | 97,392 | 51,443 |
| Mutual Funds | - | - | - | - | 1,508,173 | - |  | 2,011,568 | - |  |
| Deposit with Banks | - | - | 30,900 | - | 999,900 | - | - | 227,700 | - | - |
| Total | - | 91 | 788,694 | 60,232,454 | 104,655,469 | 29,710,834 | 5,645,755 | 48,303,975 | 1,313,967 | 891,991 |
| Other Investments |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | 505,057 | - | - |  | 56,212 | 25,668 |
| Infrastructure Bonds | - | - | - | - | - | - |  | - | - |  |
| Equity | - | - | - | - | - | 1,667,293 | - | 41,847 | 6,201 | 13,006 |
| Money Market | - | - | - | - | - | - | - | - | - |  |
| Mutual Funds | - | - | - | - | - | 5,039,568 | - | - | - | - |
| Total | - | - | - | - | 505,057 | 6,706,862 | - | 41,847 | 62,414 | 38,674 |
| Grand Total | - | 91 | 788,694 | 60,232,454 | 105,160,526 | 36,417,696 | 5,645,755 | 48,345,822 | 1,376,380 | 930,666 |
| \% of Approved Investments to Total | 0\% | 100\% | 100\% | 100\% | 100\% | 82\% | 100\% | 100\% | 95\% | 96\% |
| \% of Other Investments to Total | 0\% | 0\% | 0\% | 0\% | 0\% | 18\% | 0\% | 0\% | 5\% | 4\% |

## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

## Schedule - F2 as at March 31, 2021

Investments (Contd.)

|  |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }}{ }^{\prime} 000$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Group Growth Plus Fund II | Group STO Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | $\begin{array}{r} \text { ULGF0092 } \\ \text { O0913GRGR } \\ \text { T+FND2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0122 } \\ 00913 G R S T O \\ \text { PLUS2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0132 } \\ \text { O0913GRSH } \\ \text { T+FND2111 } \end{array}$ | ULIF02530 0513PEDIS COFND111 | $\begin{aligned} & \text { ULIFO3029 } \\ & \text { O915PUREU } \\ & \text { LPFND111 } \end{aligned}$ | $\begin{array}{r} \text { ULIF03129 } \\ \text { 0915MIDCA } \\ \text { PFUND111 } \end{array}$ | ULGF0080 30613GRPMN MTFND111 | ULIFO3229 O618BONDO PTFND111 | $\begin{array}{r} \text { ULIFO3329 } \\ \text { O618CORBO } \\ \text { NDFND111 } \end{array}$ | Total |
| Approved Investments |  |  |  |  |  |  |  |  |  |  |
| Government Bonds | 14,256 | - | 9,089 | 9,159,188 | - | - | - | 3,457,177 | 663,053 | 380,032,921 |
| Corporate Bonds | 1,029 | - | - | - | - | - | - | 153,553 | 883,403 | 36,781,019 |
| Infrastructure Bonds | 1,097 | - | - | - | - | - | - | 769,196 | 1,403,459 | 78,762,828 |
| Equity | 14,212 | - | - | - | 3,523,153 | 33,226,885 | - | 1,116,742 | - | 454,824,542 |
| Money Market | 2,678 | - | 4,604 | 1,652,198 | 269,646 | 2,144,730 | 21,563 | 137,288 | 199,175 | 93,605,818 |
| Mutual Funds | - | - | - | - | - | - | - | - | - | 12,075,227 |
| Deposit with Banks | - | - | - | - | - | - | - | - | - | 3,693,900 |
| Total | 33,273 | - | 13,693 | 10,811,385 | 3,792,799 | 35,371,615 | 21,563 | 5,633,956 | 3,149,090 | 1,059,776,255 |
| Other Investments |  |  |  |  |  |  |  |  |  |  |
| Corporate Bonds | - | - | - | - | - | - | - | - | - | 5,547,699 |
| Infrastructure Bonds | - | - | - | - | - | - | - | - | - | - |
| Equity | 1,385 | - | - | - | 284,090 | 4,067,870 | - | 52,970 | - | 25,716,417 |
| Money Market | - | - | - | - | - | - | - | - | - | - |
| Mutual Funds | - | - | - | - | - | 1,094,940 | - | - | - | 56,038,288 |
| Total | 1,385 | - | - | - | 284,090 | 5,162,810 | - | 52,970 | - | 87,302,405 |
| Grand Total | 34,658 | - | 13,693 | 10,811,385 | 4,076,889 | 40,534,425 | 21,563 | 5,686,926 | 3,149,090 | 1,147,078,659 |
| \% of Approved Investments to Total | 96\% | 0\% | 100\% | 100\% | 93\% | 87\% | 100\% | 99\% | 100\% | 92\% |
| \% of Other Investments to Total | 4\% | 0\% | 0\% | 0\% | 7\% | 13\% | 0\% | 1\% | 0\% | 8\% |

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2021
Current Assets

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity <br> Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIFOOO405 } \\ \text { 1205BALA } \\ \text { NCDFND111 } \end{array}$ | ULIF00210 0105BOND ULPFND111 | ULIF01225 0208EQTY ELTFND111 | ULIF0191 00210EQTE LI2FND111 | ULIFO011 $00105 E Q U I$ TY-FND111 | ULIF01021 0108EQTYO PTFND111 | $\begin{gathered} \text { ULIF01408 } \\ \text { O110FLEX } \\ \text { PR2FND111 } \end{gathered}$ | $\begin{array}{r} \text { ULIF014080 } \\ \text { 309FLEX } \\ \text { PR1FND111 } \end{array}$ | ULIF00324 1105GROW TH-FND111 |
| Accrued Interest | 1,351,001 | 4,805,208 | 2 | 80,048 | 60 | 13,357 | - | - | 93,116 |
| Cash \& Bank Balance | - | - | - | - | - | - | - | - | - |
| Dividend receivable | 25,613 | - | 33 | 18,510 | 35,852 | 3,161 | - | - | 3,163 |
| Receivable for sale of investments | 998,393 | 1,630,375 | - | 41,644 | 2,948,487 | 197,054 | - | - | 539,584 |
| Unit collection account * | 707,808 | 39,859 | - | 269,386 | 1,103,331 | - | - | - | 25,808 |
| Other Current Assets (for investments) | 124 | 500,054 | - | 10 | 397 | 59 | - | - | 110 |
| Total | 3,082,938 | 6,975,495 | 35 | 409,599 | 4,088,127 | 213,631 | - | - | 661,781 |

## Schedule - F4 as at March 31, 2021

Current Liabilities

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite I Fund | Equity Fund | Equity Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \hline \text { ULIFOO4051 } \\ \text { 205BALA } \\ \text { NCDFND111 } \\ \hline \end{array}$ | ULIF0021 00105BOND ULPFND111 | $\begin{gathered} \hline \text { ULIF01225 } \\ \text { O208EQTY } \\ \text { ELTFND111 } \end{gathered}$ | $\begin{gathered} \text { ULIF0191 } \\ \text { OO210EQTE } \\ \text { LI2FND111 } \end{gathered}$ | $\begin{array}{r} \text { ULIFO011 } \\ \text { 00105EQUIT } \\ \text { Y-FND111 } \\ \hline \end{array}$ | $\square$ | ULIF0140 80110FLEX PR2FND111 | $\begin{array}{r} \hline \text { ULIF01408 } \\ \text { O309FLEX } \\ \text { PR1FND111 } \\ \hline \end{array}$ | ULIF00324 1105GROW TH-FND111 |
| Payable for purchase of investments | 804,019 | - | - | 632,607 | 2,237,307 | 539,746 | - | - | 519,230 |
| Other Current Liabilities | 6,848 | 535,486 | 4 | 2,854 | 11,905 | 617 | - | - | 714 |
| Unit payable account * | - | - | 8 | - | - | 19,915 | - | - | - |
| Total | 810,867 | 535,486 | 12 | 635,461 | 2,249,212 | 560,278 | - | - | 519,944 |

[^26]
## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2021
Current Assets (Contd.)

| Current Assets (Contd) |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Index Fund | Money Market Fund | Top 300 Fund | Daily Protect Fund | P/E Managed Fund | Daily Protect Fund - II | $\begin{array}{r} \text { RGF070311 } \\ \text { Fund } \end{array}$ | Balanced Pension Fund | Bond Pension Fund |
| SFIN | ULIF01507 O110INDEX ULFND111 | ULIF00501 0206MONY MKTFND111 | ULIF01607 0110TOP3 00 FND111 | ULIFO200 60910DLYPR O1FND111 | ULIF02108 0910P/EMN GDFND111 | ULIF02004 0311DLYPR O2FND111 | ULIF02309 O311RETGR T1FND111 | ULIF009210 207PEBALA NFND111 | ULIF00716 0107PENBO NDFND111 |
| Accrued Interest | 1 | 418 | 44 | - | 96 | - | - | 43,996 | 277,121 |
| Cash \& Bank Balance | - | - | - | - | - | - | - |  |  |
| Dividend receivable | 2,744 | - | 2,102 | - | 235 | - |  | 140 |  |
| Receivable for sale of investments | 159,891 | - | 24,744 | - | 167,993 | - | - | 6,861 |  |
| Unit collection account * | - | 26,511 | - | - | - | 100 | - | - | 31,082 |
| Other Current Assets (for investments) | 41 | (1) | 6 | - | 39 | - | - | - | (4) |
| Total | 162,676 | 26,928 | 26,896 | - | 168,364 | 100 | - | 50,997 | 308,199 |

## Schedule - F4 as at March 31, 2021 <br> Current Liabilities (Contd.)

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Index Fund | Money Market Fund | Top 300 Fund | Daily Protect Fund | P/E Managed Fund | Daily Protect Fund - II | RGF070311 Fund | Balanced Pension Fund | Bond Pension Fund |
| SFIN | $\begin{aligned} & \text { ULIF015070 } \\ & \text { 110INDE } \\ & \text { XULFND111 } \end{aligned}$ | ULIF005010 206MONY MKTFND111 | $\begin{array}{r} \text { ULIFO160 } \\ \text { 70110TOP30 } \\ 0-\text { FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0200 } \\ \text { 60910DLYPRO } \\ \text { 1FND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO210 } \\ \text { 80910P/EMN } \\ \text { GDFND111 } \end{array}$ | ULIFO200 40311DLYPR O2FND111 | $\begin{array}{r} \text { ULIF02309 } \\ \text { O311RETG } \\ \text { RT1FND111 } \end{array}$ | ULIF00921 0207PEBAL ANFND111 | ULIF0071 60107PENBO NDFND111 |
| Payable for purchase of investments | 111,330 | - | 144,927 | - | 167,626 | - | - | - |  |
| Other Current Liabilities | 288 | 30 | 433 | - | 153 | 5 | - | 36 | 129 |
| Unit payable account * | 81,323 | - | 3,739 | - | 91,787 | - | - | 897 | - |
| Total | 192,941 | 30 | 149,099 | - | 259,567 | 5 | - | 933 | 129 |

* Represents inter fund receivables or payable, if any
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2021
Current Assets (Contd.)

| rent Assets (Contd.) |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN | $\begin{gathered} \text { ULIFO1121 } \\ \text { 0108PEEQ } \\ \text { OPTFND111 } \end{gathered}$ | ULIF0061 50107PEEQ ITYFND111 | ULIF008150 207PEGRW THFND111 | $\begin{array}{r} \text { ULIFO17180 } \\ \text { 110PEIND } \\ \text { EXFND111 } \end{array}$ | ULIF01320 0308PEMNY MTFND111 | $\begin{array}{r} \text { ULIFO18180 } \\ \text { 110PETP } \\ \text { 300FND111 } \end{array}$ | $\begin{gathered} \text { ULIF022090 } \\ \text { 211PEGUR } \\ \text { NTFND111 } \end{gathered}$ | $\begin{array}{r} \text { ULGF0021 } \\ \text { 60709GRPB } \\ \text { AL+FND111 } \end{array}$ | ULGF0031 60709GRPD BT+FND111 | ULGF00525 0909GRPG RT+FND111 |
| Accrued Interest | 1,955 | 16 | 11,692 | - | 20 | 9 | 1,504 | 9,807 | 457 | 117 |
| Cash \& Bank Balance | - | - | - | - | - | - | - | - | - | - |
| Dividend receivable | 289 | 1,346 | 362 | 118 | - | 396 | - | 61 | 1 | 2 |
| Receivable for sale of investments | 3,262 | 78,751 | 63,483 | 7,423 | - | 6,300 | - | - | 193 | 579 |
| Unit collection account * | - | - | - | 39 | 17,384 | - | - | - | - | - |
| Other Current Assets (for investments) | - | - | 13 | 2 | - | 1 | - | - | - | - |
| Total | 5,505 | 80,113 | 75,550 | 7,582 | 17,403 | 6,706 | 1,504 | 9,868 | 651 | 697 |

Schedule - F4 as at March 31, 2021
Current Liabilities (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars |  | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN | ULIFO1121 0108PEEQO PTFND111 | ULIF0061 50107PEEQ ITYFND111 | ULIF00815 0207PEGRW THFND111 | ULIF01718 0110PEIND EXFND111 | ULIFO13200 308PEMNY MTFND111 | $\begin{array}{r} \hline \text { ULIF0181 } \\ \text { 80110PETP30 } \\ \text { OFND111 } \end{array}$ | $\begin{aligned} & \text { ULIFO22090 } \\ & \text { 211PEGUR } \\ & \text { NTFND111 } \end{aligned}$ | $\begin{array}{r} \text { ULGF002160 } \\ \text { 709GRPB } \\ \text { AL+FND111 } \end{array}$ | ULGF00316 0709GRPDB T+FND111 | ULGF00525 0909GRPG RT+FND111 |
| Payable for purchase of investments | 16,817 | 52,662 | 89,795 | 4,973 | - | 33,098 | - | 65,139 | - | 605 |
| Other Current Liabilities | 68 | 230 | 84 | 12 | 6 | 81 | 2 | 22 | 1 | - |
| Unit payable account * | 1,005 | 74,809 | 1,411 | - | - | 190 | 6,262 | - | - | - |
| Total | 17,890 | 127,701 | 91,290 | 4,986 | 6 | 33,369 | 6,264 | 65,161 | 1 | - |

* Represents inter fund receivables or payable, if any


## Schedules

Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2021
Current Assets (Contd.)

| Current Assets (Contd) |  |  |  |  |  |  |  |  |  | ( $₹$ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund II | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN | ULGF00630 0710GRGU NT+FND111 | $\begin{array}{r} \text { ULGF0071 } \\ \text { 80711GRPSH } \\ \text { T+FND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO2321 } \\ \text { O611RETGR } \\ \text { T2FND111 } \end{array}$ | ULIF02411 0411DISCO POFND111 | $\begin{array}{r} \text { ULIF02830 } \\ \text { 0513PENBO } \\ \text { N2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO2730 } \\ \text { O513PEEQ } \\ \text { IT2FND1111 } \end{array}$ | ULIF029300 513PEMNY M2FND111 | ULIF02001 0911DLYPR O3FND111 | $\begin{array}{r} \text { ULGF0112 } \\ \text { 00913GRDB } \\ \text { T+FND2111 } \end{array}$ | $\begin{array}{r} \text { ULGF0102 } \\ \text { 00913GRRBA } \\ \text { L+FND2111 } \end{array}$ |
| Accrued Interest | - | 2 | 64,096 | 1,109,814 | 1,677,307 | 61 | 12 | 1,406,037 | 21,455 | 10,406 |
| Cash \& Bank Balance | - | - | - | - | - | - | - | - |  | - |
| Dividend receivable | - | - | - | - | - | 9,737 | - | 574 | 17 | 51 |
| Receivable for sale of investments | - | - | - | - | 2,120,452 | 201,545 | - | - | - | - |
| Unit collection account * | - | - | - | - | 816,828 | 251,036 | 43,003 | - | 6,123 | 2,015 |
| Other Current Assets (for investments) | - | - | 1 | (13) | 213 | (11) | 17 | (48) | 1 | - |
| Total | - | 2 | 64,097 | 1,109,800 | 4,614,800 | 462,368 | 43,032 | 1,406,562 | 27,596 | 12,472 |

## Schedule - F4 as at March 31, 2021

Current Liabilities (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund I | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN | ULGF0063 00710GRGU NT+FND111 | $\begin{array}{r} \text { ULGF0071 } \\ \text { 80711GRPS } \\ \text { HT+FND111 } \end{array}$ | ULIF0232 10611RETG RT2FND111 | $\begin{array}{r} \text { ULIFO241 } \\ \text { 10411DISCO } \\ \text { POFND111 } \end{array}$ | ULIF02830 0513PENBO N2FND111 | $\begin{array}{r} \text { ULIFO2730 } \\ \text { 0513PEEQ } \\ \text { IT2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO2930 } \\ \text { O513PEMN } \\ \text { YM2FND111 } \end{array}$ | $\begin{gathered} \hline \text { ULIFO20010 } \\ \text { 911DLYPR } \\ \text { O3FND111 } \end{gathered}$ | $\begin{array}{r} \text { ULGF0112 } \\ \text { OO913GRDB } \\ \text { T+FND2111 } \end{array}$ | $\begin{gathered} \text { ULGF0102 } \\ \text { 00913GRRBA } \\ \text { L+FND2111 } \end{gathered}$ |
| Payable for purchase of investments | - | - | - | - | 499,443 | 334,643 | - | - | 70,149 | 35,075 |
| Other Current Liabilities | - | - | 30 | 1,014 | 5,689 | 1,863 | 93 | 1,605 | 26 | 18 |
| Unit payable account * | - | - | - | 2,020,453 | - | - | - | 21,862 | - | - |
| Total | - | - | 30 | 2,021,467 | 505,132 | 336,506 | 93 | 23,466 | 70,176 | 35,093 |

[^27]
## Schedules

Forming Part of Financial Statements
Schedules to Balance Sheet
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F3 as at March 31, 2021
Current Assets (Contd.)

| Current Assets (Contd.) |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\text {in }}{ }^{\prime} \mathrm{OOO}$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Group Growth Plus Fund II | Group STO Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | $\begin{gathered} \text { ULGF0092 } \\ \text { O0913GRGR } \\ \text { T+FND2111 } \end{gathered}$ | $\begin{array}{r} \text { ULGF012200 } \\ \text { 913GRSTO } \\ \text { PLUS2111 } \end{array}$ | $\begin{gathered} \text { ULGF0132 } \\ \text { OO913GRSH } \\ \text { T+FND2111 } \end{gathered}$ | ULIF02530 O513PEDISC OFND111 | ULIF03029 0915PUREUL PFND111 | $\begin{array}{r} \text { ULIF03129 } \\ \text { 0915MIDCAP } \\ \text { FUND111 } \end{array}$ | ULGF00803 0613GRPM NMTFND111 | $\begin{gathered} \text { ULIF03229 } \\ \text { O618BOND } \\ \text { OPTFND111 } \end{gathered}$ | $\begin{array}{r} \text { ULIFO3329 } \\ \text { O618CORBO } \\ \text { NDFND111 } \end{array}$ | al |
| Accrued Interest | 283 | - | 193 | 183,223 | 25 | 189 | - | 69,038 | 86,565 | 11,318,750 |
| Cash \& Bank Balance | - | - | - | - | - | - | - | - | - | - |
| Dividend receivable | 6 | - | - | - | 2,007 | 3,444 | - | 229 | - | 110,193 |
| Receivable for sale of investments | 579 | - | - | - | 251,247 | 233,228 | - | 4,136 | - | 9,686,203 |
| Unit collection account * | 4,501 | - | 359 | - | 22,225 | 295,504 | - | 159,809 | 47,092 | 3,869,803 |
| Other Current Assets (for investments) | - | - | - | (22) | 63 | 55 | - | 4 | (10) | 501,100 |
| Total | 5,368 | - | 552 | 183,201 | 275,567 | 532,420 | - | 233,215 | 133,647 | 25,486,048 |

Schedule - F4 as at March 31, 2021
Current Liabilities (Contd.)

|  |  |  |  |  |  |  |  |  |  | ( $\mathrm{F}^{\prime}$ ' '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Group Growth Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | ULGF00920 0913GRGR T+FND2111 | ULGF0132 OO913GRSH T+FND2111 | ULIF02530 0513PEDIS COFND111 | $\begin{gathered} \text { ULIFO3029 } \\ \text { O915PURE } \\ \text { ULPFND111 } \end{gathered}$ | $\begin{gathered} \text { ULIFO3129 } \\ \text { O915MIDCA } \\ \text { PFUND111 } \end{gathered}$ | $\begin{array}{r} \text { ULGF0080 } \\ \text { 30613GRPMN } \\ \text { MTFND111 } \end{array}$ | $\begin{aligned} & \text { ULGF0080 } \\ & \text { 30613GRPM } \\ & \text { NMTFND111 } \end{aligned}$ | ULIFO3229 O618BOND OPTFND111 OPTFNDII | ULIF03329 0618CORBO NDFND111 | Total |
| Payable for purchase of investments | 605 |  | - | - | 354,858 | 479,597 | - | 122,941 |  | 7,317,193 |
| Other Current Liabilities | 1 | - | - | 197 | 176 | 1,769 | - | 272 | 144 | 572,909 |
| Unit payable account * | - | - | - | 200,760 | - | - | - | - | - | 2,524,421 |
| Total | 606 | - | - | 200,957 | 355,034 | 481,367 | - | 123,213 | - | 10,414,522 |

[^28]
## Schedules

Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2021 Other Expenses

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Balanced Fund | Bond Fund | Equity Elite Fund | Equity Elite II Fund | Equity Fund | Equity <br> Optimiser Fund | Flexi Protect (Series II) Fund | Flexi Protect Fund | Growth Fund |
| SFIN | $\begin{array}{r} \text { ULIF00405 } \\ \text { 1205BALA } \\ \text { NCDFND111 } \end{array}$ | ULIF00210 0105BOND ULPFND111 | ULIF01225 <br> 0208EQTY <br> ELTFND111 | ULIF01910 O210EQTE LI2FND111 | ULIF00110 0105EQUIT Y-FND111 | ULIFO1021 0108EQTYO PTFND111 | $\begin{aligned} & \text { ULIF014080 } \\ & \text { 110FLEX } \\ & \text { PR2FND111 } \end{aligned}$ | $\begin{array}{r} \text { ULIF01408 } \\ \text { 0309FLEX } \\ \text { PR1FND111 } \end{array}$ | ULIF003241 105GROW TH- FND111 |
| Policy administration charge | 122,568 | 220,700 | 28 | 77,792 | 221,331 | 26,273 | (11) | 5 | 15,608 |
| Surrender charge | 295 | 1,157 | 1 | 117 | 765 | 60 | - | - | 49 |
| Switching charge | 130 | 670 | - | 139 | 543 | 28 | - | - | 40 |
| Mortality charge | 1,983,666 | 2,254,036 | 1,532 | 956,599 | 2,472,667 | 64,840 | (13) | (20) | 136,042 |
| Rider premium charge | - | - | - | - | - | - | - | - |  |
| Partial withdrawal charge | - | - | - | - | - | - | - | - | - |
| Miscellaneous charge | 359 | 723 | - | 129 | 1,289 | 37 | - | - | 35 |
| Subscription lapse forfeiture | - | - | - | - | - | - | - | - | - |
| Guarantee charge | - | - | - | - | - | - | (51) | - | - |
| Discontinuance charge | 103,959 | 82,795 | - | 29,475 | 183,118 | 3,567 | - | - | 8,255 |
| Transaction charge | - | - | - | - | - | - | - | - | - |
| Loyalty unit addition | $(10,016)$ | $(16,716)$ | - | $(1,929)$ | $(44,760)$ | $(16,605)$ | - | - | $(6,314)$ |
| Total | 2,200,961 | 2,543,365 | 1,560 | 1,062,323 | 2,834,953 | 78,202 | (75) | (14) | 153,715 |

[^29]Schedules
Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2021
Other Expenses (Contd.)

|  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Index Fund | Money Market Fund | Top 300 Fund | Daily Protect Fund | P/E Managed Fund | Daily Protect Fund - II | $\begin{array}{r} \text { RGF070311 } \\ \text { Fund } \end{array}$ | Balanced Pension Fund | Bond Pension Fund |
| SFIN | $\begin{array}{r} \text { ULIF01507 } \\ \text { O110IND } \\ \text { EXULFND111 } \end{array}$ | ULIF00501 0206MONY MKTFND111 | $\begin{array}{r} \text { ULIF0160 } \\ \text { 70110TOP30 } \\ 0-\text { FND111 } \end{array}$ | ULIFO2006 0910DLYPR O1FND111 | ULIF02108 0910P/EMN GDFND111 | ULIFO200 40311DLYP RO2FND111 | ULIF02309 <br> 0311RETG RT1FND111 | ULIF00921 0207PEBAL ANFND111 | ULIF00716 <br> 0107PENB ONDFND111 |
| Policy administration charge | 15,684 | 5,303 | 9,558 | 16,922 | 4,927 | 19,919 | 4 | 1,141 | 8,441 |
| Surrender charge | 85 | 15 | 54 | 134 | 34 | 153 | 10 | 2 | 6 |
| Switching charge | 3 | 164 | 32 | - | 1 | - | - | 5 | 12 |
| Mortality charge | 18,491 | 29,383 | 55,641 | 10,790 | 10,124 | 12,598 | 2,338 | 6 | 2,236 |
| Rider premium charge | - | - | - | - | - | - | - | - |  |
| Partial withdrawal charge | - | - | - | - | - | - | - | - |  |
| Miscellaneous charge | 4 | 7 | 21 | - | 1 | - | - | - | 4 |
| Subscription lapse forfeiture | - | - | - | - | - | - | - | - |  |
| Guarantee charge | - | - | - | 38,461 | - | 52,365 | 3,665 | - |  |
| Discontinuance charge | (11) | 1,151 | 2,636 | (25) | - | (7) | - | - |  |
| Transaction charge | - | - | - | - | - | - | - | - | - |
| Loyalty unit addition | $(9,688)$ | (674) | $(28,538)$ | 1 | $(8,815)$ | 1 | - | $(1,304)$ | $(1,476)$ |
| Total | 24,568 | 35,349 | 39,405 | 66,281 | 6,272 | 85,029 | 6,017 | (151) | 9,222 |

Note : Ulip charges are excluding Service Tax / GST if any.

## Schedules

Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2021
Other Expenses (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Equity Optimiser Pension Fund | Equity Pension Fund | Growth Pension Fund | Index Pension Fund | Money Market Pension Fund | Top 300 <br> Pension Fund | GPF070211 Fund | Group Balanced Plus Fund | Group Debt Plus Fund | Group Growth Plus Fund |
| SFIN | $\begin{gathered} \text { ULIFO1121 } \\ \text { 0108PEEQ } \\ \text { OPTFND111 } \end{gathered}$ | ULIF00615 0107PEEQ TYFND111 | ULIF0081 50207PEGRW THFND111 | $\begin{array}{r} \text { ULIF01718 } \\ \text { O110PEIN } \\ \text { DEXFND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0132 } \\ \text { OO308PEM } \\ \text { NYMTFND111 } \end{array}$ | ULIF01818 0110PETP 300FND111 | ULIFO22090 211PEGUR NTFND111 | ULGF0021 60709GRPB AL+FND111 | ULGF0031 60709GRPD BT+FND111 | ULGF0052 50909GRPGR T+FND111 |
| Policy administration charge | 2,343 | 11,710 | 4,105 | 343 | 1,042 | 1,947 | 239 | - | - | - |
| Surrender charge | 2 | 4 | 3 | 1 | 1 | 6 | - | - | - | - |
| Switching charge | 3 | 6 | 2 | - | 1 | - | - | - | - | - |
| Mortality charge | 26 | 1,349 | 29 | - | 433 | - | - | - | - | - |
| Rider premium charge | - | - | - | - | - | - | - | - | - | - |
| Partial withdrawal charge | - | - | - | - | - | - | - | - | - | - |
| Miscellaneous charge | 1 | 4 | 1 | - | 1 | 2 | - | - | - | - |
| Subscription lapse forfeiture | - | - | - | - | - | - | - | - | - | - |
| Guarantee charge | - | - | - | - | - | - | 359 | - | - | - |
| Discontinuance charge | - | - | - | - | - | - | - | - | - | - |
| Transaction charge | - | - | - | - | - | - | - | - | - | - |
| Loyalty unit addition | (980) | $(1,486)$ | (753) | (854) | (79) | $(5,056)$ | - | $(1,595)$ | - | (640) |
| Total | 1,394 | 11,588 | 3,388 | (510) | 1,397 | $(3,102)$ | 598 | $(1,595)$ | - | (640) |

[^30]Schedules
Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2021
Other Expenses (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | GPF_100710 Fund | Group Short term Plus Fund | RGF150611 Fund | Discontinued Policy Fund | Bond Pension Fund II | Equity Pension Fund II | Money Market Pension Fund II | Daily Protect Fund - III | Group Debt Plus Fund II | Group Balanced Plus Fund II |
| SFIN | ULGF00630 0710GRGU NT+FND111 | ULGF00718 0711GRPSH T+FND111 | $\begin{gathered} \text { ULIF02321 } \\ \text { O611RETG } \\ \text { RT2FND111 } \end{gathered}$ | ULIFO2411 0411DISCO POFND111 | $\begin{array}{r} \text { ULIFO283 } \\ \text { OO513PENB } \\ \text { ON2FND111 } \end{array}$ | $\begin{array}{r} \text { ULIF0273 } \\ \text { OO513PEEQ } \\ \text { IT2FND111 } \end{array}$ | ULIF029300 513PEMNY M2FND111 | ULIF02001 0911DLYPR O3FND111 | ULGF0112 $00913 G R D B$ T+FND2111 | ULGF0102 00913GRBA L+FND2111 |
| Policy administration charge | - | - | - | - | 135,620 | 31,980 | 7,102 | 91,122 | - | - |
| Surrender charge | - | - | 4 | - | 8 | 4 | - | 438 | - | - |
| Switching charge | - | - | - | - | - | - | - | - | - | - |
| Mortality charge | - | - | 627 | - | - | - | - | 107,372 | 31 | 11 |
| Rider premium charge | - | - | - | - | - | - | - | - | - | - |
| Partial withdrawal charge | - | - | - | - | - | - | - | - | - | - |
| Miscellaneous charge | - | - | - | - | 150 | 45 | 8 | - | - | - |
| Subscription lapse forfeiture | - | - | - | - | - | - | - | - | - | - |
| Guarantee charge | - | - | 421 | - | 205,669 | 62,394 | 10,760 | 255,882 | - | - |
| Discontinuance charge | - | - | - | - | 51,451 | 11,155 | 2,683 | (41) | - | - |
| Transaction charge | - | - | - | - | - | - | - | - | - | - |
| Loyalty unit addition | - | - | - | - | $(2,309)$ | (905) | (121) | 6 | $(2,663)$ | $(2,052)$ |
| Total | - | - | 1,052 | - | 390,589 | 104,673 | 20,432 | 454,779 | $(2,632)$ | $(2,041)$ |

Note : Ulip charges are excluding Service Tax / GST if any.

## Schedules

Forming Part of Financial Statements
Schedule to Fund Revenue Account
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Schedule - F5 for the year ended March 31, 2021
Other Expenses (Contd.)

|  |  |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Group Growth Plus Fund II | Group STO Plus Fund II | Group Short Term Plus Fund II | Discontinue Pension Fund | Pure Fund | Midcap Fund | Group Money Market Plus Fund | Bond Optimiser Fund | Corporate Bond Fund |  |
| SFIN | $\begin{gathered} \text { ULGF0092 } \\ \text { 00913GRGR } \\ \text { T+FND2111 } \end{gathered}$ | ULGFO122 $00913 G R S T O$ PLUS2111 | $\begin{gathered} \text { ULGF0132 } \\ \text { OO913GRSH } \\ \text { T+FND2111 } \end{gathered}$ | $\begin{array}{r} \text { ULIF0253 } \\ \text { OO513PEDIS } \\ \text { COFND111 } \end{array}$ | ULIFO3029 O915PUREU LPFND111 | ULIF031290 915MIDCA PFUND111 | $\begin{array}{r} \hline \text { ULGF0080 } \\ \text { 30613GRPM } \\ \text { NMTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO322 } \\ 90618 \mathrm{BON} \\ \text { DOPTFND111 } \end{array}$ | $\begin{array}{r} \text { ULIFO3329 } \\ \text { O618CORBO } \\ \text { NDFND111 } \end{array}$ |  |
| Policy administration charge | - | - | - | - | 363 | 894 | - | 4,073 | 1,403 | 1,060,479 |
| Surrender charge | - | - | - | - | - | - | - | - | - | 3,408 |
| Switching charge | - | - | - | - | 2 | 8 | - | 5 | 4 | 1,799 |
| Mortality charge | 2 | - | 3 | - | 26,648 | 265,319 | - | 51,867 | 32,691 | 8,497,364 |
| Rider premium charge | - | - | - | - | - | - | - | - | - | - |
| Partial withdrawal charge | - | - | - | - | - | - | - | - | - | 1 |
| Miscellaneous charge | - | - | - | - | 2 | 45 | - | 14 | 8 | 2,887 |
| Subscription lapse forfeiture | - | - | - | - | - | - | - | - | - | - |
| Guarantee charge | - | - | - | - | - | - | - | - | - | 629,923 |
| Discontinuance charge | - | - | - | 9 | 567 | 5,847 | - | 1,176 | 1,109 | 488,869 |
| Transaction charge | - | - | - | - | - | - | - | - | - | - |
| Loyalty unit addition | (24) | - | (12) | - | (163) | $(1,505)$ | (21) | (19) | (33) | $(168,096)$ |
| Total | (22) | - | (10) | 9 | 27,419 | 270,608 | (21) | 57,116 | 35,181 | 10,516,634 |

[^31]
## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001

## Related Party Transactions

Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business
Year ended March 31, 2022



| Nature of Relationship | Company Name | Portfolio | SFIN |
| :---: | :---: | :---: | :---: |
| Holding Company | State Bank of India | Bond Fund | ULIF002100105BONDULPFND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Balanced Pension Fund | ULIF009210207PEBALANFND111 |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 |
|  |  | Bond Pension Fund II | ULIF028300513PENBON2FND111 |
|  |  | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 |
|  |  | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 |
|  |  | Bond Pension Fund | ULIF007160107PENBONDFND111 |
|  |  | RGF150611 | ULIF023210611RETGRT2FND111 |
|  | Sub Total |  |  |
| Fellow Subsidiary | SBICAP Securities Ltd. | Growth Pension Fund | ULIF008150207PEGRWTHFND111 |
|  |  | Equity Elite II Fund | ULIF019100210EQTELI2FND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Equity Fund | ULIF001100105EQUITY-FND111 |
|  |  | Growth Fund | ULIF003241105GROWTH-FND111 |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 |
|  |  | Midcap Fund | ULIF031290915MIDCAPFUND111 |
|  | Sub Total |  |  |
|  | Yes Bank Limited | Money Market Fund | ULIF005010206MONYMKTFND111 |
|  |  | Equity Elite II Fund | ULIF019100210EQTELI2FND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Bond Fund | ULIF002100105BONDULPFND111 |
|  |  | Bond Pension Fund II | ULIF028300513PENBON2FND111 |
|  |  | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 |
|  |  | Bond Pension Fund | ULIF007160107PENBONDFND111 |
|  |  | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 |
|  |  | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 |
|  | Sub Total |  |  |

## Schedules

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Related Party Transactions (Contd.)
Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business
Year ended March 31, 2022


56,220.45





| $2,652,550.36$ |
| ---: |
| $480,457.12$ |
| $600,616.29$ |
| $1,711,718.49$ |
| $310,268.85$ |
| $5,755,611.10$ | $\square$ $\begin{array}{r} \\ \hline 255,168.69 \\ \hline \mathbf{2 5 5 , 1 6 8 . 6 9} \\ \hline 4,283,655.99 \\ 54,859.37 \\ 500,269.03 \\ \hline \mathbf{7 4 4 , 8 9 3 . 1 3} \\ \hline \mathbf{5 , 5 8 3 , 6 7 7 . 5 1} \\ \hline\end{array}$




| Nature of Relationship | Company Name | Portfolio | SFIN |
| :---: | :---: | :---: | :---: |
| Fellow | SBI CAP Markets Ltd. | Bond Fund | ULIF002100105BONDULPFND111 |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 |
|  |  | Bond Pension Fund | ULIF007160107PENBONDFND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Corporate Bond Fund | ULIF033290618CORBONDFND111 |
|  | Sub Total |  |  |
| Fellow Subsidiary | SBI Cards And Payment Services Limited | Bond Fund | ULIF002100105BONDULPFND111 |
|  | Sub Total |  |  |
|  | SBI General Insurance | Bond Pension Fund II | ULIFO28300513PENBON2FND111 |
|  | Sub Total |  |  |
|  | SBI DFHI Limited | Bond Fund | ULIF002100105BONDULPFND111 |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Bond Pension Fund II | ULIFO28300513PENBON2FND111 |
|  | Sub Total |  |  |

Schedules
Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business
Year ended March 31, 2022




| SFIN | Brokerage \& Custodial Charges |
| :---: | :---: |
| ULIF004051205BALANCDFND111 | 87.54 |
| ULIF009210207PEBALANFND111 |  |
| ULIF002100105BONDULPFND111 |  |
| ULIF032290618BONDOPTFND111 | 13.08 |
| ULIF007160107PENBONDFND111 |  |
| ULIF028300513PENBON2FND111 |  |
| ULIF033290618CORBONDFND111 |  |
| ULIF020010911DLYPRO3FND111 |  |
| ULIF024110411DISCOPOFND111 |  |
| ULIF019100210EQTELI2FND111 | 87.54 |
| ULIF001100105EQUITY-FND111 | 20,375.28 |
| ULIF010210108EQTYOPTFND111 |  |
| ULIF031290915MIDCAPFUND111 | 314.25 |
| ULIF005010206MONYMKTFND111 |  |
| ULIF013200308PEMNYMTFND111 | - |
| ULIF029300513PEMNYM2FND111 | - |
| ULIF003241105GROWTH-FND111 | 29.12 |
| ULIF008150207PEGRWTHFND111 | 3.50 |
| ULIF023210611RETGRT2FND111 | - |

ULIF023210611RETGRT2FND111

| Nature of Relationship | Company Name | Portfolio |
| :---: | :---: | :---: |
| Grand Total |  | Balanced Fund |
|  |  | Balanced Pension Fund |
|  |  | Bond Fund |
|  |  | Bond Optimiser Fund |
|  |  | Bond Pension Fund |
|  |  | Bond Pension Fund II |
|  |  | Corporate Bond Fund |
|  |  | Daily Protect Fund - III |
|  |  | Discontinued Policy Fund |
|  |  | Equity Elite II Fund |
|  |  | Equity Fund |
|  |  | Equity Optimiser Fund |
|  |  | Midcap Fund |
|  |  | Money Market Fund |
| Grand Total |  | Money Market Pension Fund |
|  |  | Money Market Pension Fund II |
|  |  | Growth Fund |
|  |  | Growth Pension Fund |
|  |  | RGF150611 |
|  | Grand Total |  |

## Schedules

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001

## Related Party Transactions

Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business

| $\begin{array}{r}\text { Brokerage \& } \\ \text { Custodial Charges }\end{array}$ | Purchases | Sales / Maturity |
| ---: | ---: | ---: | \(\begin{array}{r}Interest \& in '000) \begin{array}{r}Discount <br>

Income\end{array} <br>

\hline\end{array}\) | $8,501,317.38$ |  | $58,492.36$ |
| ---: | ---: | ---: |
| $9,900.00$ | $2,316.40$ |  |
| $9,900.00$ | $2,289.34$ |  |
| $66,400.00$ | $14,701.75$ |  |
| $1,960,544.18$ | $20,102.62$ |  |
|  | $4,482.36$ |  |
| $2,793,476.03$ |  |  |
| $3,900.00$ | $52,423.14$ |  |
| $1,963,084.00$ |  |  |
| $739,520.52$ |  |  |
| $99,353.31$ |  |  |
| $27,300.00$ |  |  |
| $231,983.20$ |  | - | $231,983.20$

$\mathbf{1 9 6 , 5 5 7 . 5 2}$
1,832,010.01 $\quad 16,406,678.63$

| Nature of Relationship | Company Name | Portfolio | SFIN |
| :---: | :---: | :---: | :---: |
| Holding Company | State Bank of India | Bond Fund | ULIF002100105BONDULPFND111 |
|  |  | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 |
|  |  | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 |
|  |  | RGF070311 | ULIF023090311RETGRT1FND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |
|  |  | Balanced Pension Fund | ULIF009210207PEBALANFND111 |
|  |  | Bond Pension Fund II | ULIF028300513PENBON2FND111 |
|  |  | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 |
|  |  | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 |
|  |  | Growth Fund | ULIF003241105GROWTH-FND111 |
|  |  | Growth Pension Fund | ULIF008150207PEGRWTHFND111 |
|  |  | RGF150611 | ULIF023210611RETGRT2FND111 |
|  |  | Bond Pension Fund | ULIF007160107PENBONDFND111 |
|  | Sub Total |  |  |
| Fellow Subsidiary | SBICAP Securities Ltd. | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 |
|  |  | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 |
|  |  | Growth Pension Fund | ULIF008150207PEGRWTHFND111 |
|  |  | Equity Elite II Fund | ULIF019100210EQTELI2FND111 |
|  |  | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 |
|  |  | Equity Pension Fund | ULIF006150107PEEQITYFND111 |
|  |  | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 |
|  |  | Index Fund | ULIF015070110INDEXULFND111 |
|  |  | Top 300 Fund | ULIF016070110TOP300-FND111 |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 |

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Related Party Transactions (Contd.)
Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business

|  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nature of Relationship | Company Name | Portfolio | SFIN | Brokerage \& Custodial Charges | Purchases | Sales / Maturity | Interest \& Discount Income |
| $\begin{aligned} & \hline \text { Fellow } \\ & \text { Subsidiary } \end{aligned}$ | SBICAP Securities Ltd. | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 17.86 | - | - | - |
|  |  | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 329.83 | - | - | - |
|  |  | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 102.11 | - | - | - |
|  |  | Equity Fund | ULIF001100105EQUITY-FND111 | 22,531.72 | - | - | - |
|  |  | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 1.29 | - | - | - |
|  |  | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 1.49 | - | - | - |
|  |  | Growth Fund | ULIF003241105GROWTH-FND111 | 58.85 | - | - | - |
|  |  | Pure Fund | ULIF030290915PUREULPFND111 | 177.13 | - | - | - |
|  |  | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 39.93 | - | - | - |
|  |  | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 31.39 | - | - | - |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 3.38 | - | - | - |
|  |  | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 2.77 | - | $\cdots$ | - |
|  |  | Midcap Fund | ULIF031290915MIDCAPFUND111 | 285.83 | - | - | - |
|  | SBI CAP Markets Ltd. |  |  | 25,338.33 | - | - | - |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 | - | 1,000,950.68 | - | - |
|  |  | Bond Pension Fund II | ULIF028300513PENBON2FND111 | - | 500,087.53 | - | - |
|  |  | Corporate Bond Fund | ULIF033290618CORBONDFND111 | - | 50,073.42 | - | - |
|  | Sub Total |  |  | - | 1,551,111.64 | - | - |
| Fellow Subsidiary | SBI Cards And Payment Services Limited | Bond Fund | ULIF002100105BONDULPFND111 | - | - | $\cdots$ | 56,328.80 |
|  | Sub Total |  |  | - | - - | - | 56,328.80 |
|  | SBI DFHI Limited | Bond Fund | ULIF002100105BONDULPFND111 | - | 7,024,591.25 | $\cdots$ | - ${ }^{\text {ancm- }}$ |
|  |  | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | - | 30,024.00 | - | - |
|  |  | Balanced Fund | ULIF004051205BALANCDFND111 | - | 962,605.86 | - | - |
|  |  | Bond Pension Fund II | ULIFO28300513PENBON2FND111 | - | 338,300.00 | - | - |

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Related Party Transactions (Contd.)
Transactions of brokerage, custodial fee or any other payments and receipts made to / from related parties (as defined in AS 18 issued by ICAI) in the ordinary course of business
₹ in '000)
Interest \& Discount

| Sales / Maturity |
| ---: |
| $1,960,544.18$ |
| $8,501,317.38$ |

33,340.74
(ar $\quad$ -
$3,900.00$
$1,963,084.00$



| Purchases |
| :---: |
| 1,963,556.55 |
|  |
| 8,856,601.26 |
| 30,024.00 |

$838,387.53$
$50,073.42$
$231,983.20$
$2,793,476.03$

| SFIN | $\begin{array}{r}\text { Brokerage \& } \\ \text { Custodial Charges }\end{array}$ |
| :--- | ---: |
| ULIF004051205BALANCDFND111 | 257.11 |
| ULIF009210207PEBALANFND111 | 31.39 |
| ULIF002100105BONDULPFND111 | - |
| ULIF032290618BONDOPTFND111 | - |
| ULIF007160107PENBONDFND111 | 3.38 |
| ULIF028300513PENBON2FND111 | - |
| ULIF033290618CORBONDFND111 | - |
| ULIF020010911DLYPRO3FND111 | - |
| ULIF024110411DISCOPOFND111 | - |

68.55
531.72
409.99
285.83
102.11
54.41
229.17
19.16
17.86
N
ULGF009200913GRGRT+FND2111
ULIF003241105GROWTH-FND111
ULIF008150207PEGRWTHFND111
ULIF015070110INDEXULFND111
ULIF030290915PUREULPFND111


ULIF018180110PETP300FND111
Portfolio
Balanced Fund
Balanced Pension Fund
Bond Fund
Bond Optimiser Fund
Bond Pension Fund
Bond Pension Fund II
Corporate Bond Fund
Daily Protect Fund -III
Discontinued Policy
Discontinued Policy
Fund
ULIF019100210EQTELI2FND111
ULIF001100105EQUITY-FND111
ULLIF010210108EQTYOPTFND111
ULIF011210108PEEQOPTFND111
ULIF006150107PEEQITYFND111
ULGF002160709GRPBAL+FND111
ULGF010200913GRBAL+FND2111
ULGF003160709GRPDBT+FND111 ULGF005250909GRPGRT+FND111
Group Debt Plus Fund Group Growth Plus
Fund
Fund II
Growth Fund
Index Fund
P/E Managed Fund
Pure Fund
RGF070311
RGF150611
Top 300 Fund
Top 300 Pension Fund
RGF070311
RGF150611
Top 300 Fund
Top 300 Pension Fund
Top 300 Pension Fund
Year ended March 31, 2021
Equity Fund
quity Pension Fund
Group Balanced Plus
Fund
Group Balanced Plus

| Nature of |
| :--- |
| Relationship |

Company Name

## Schedules

Forming Part of Financial Statements
No. 111
Date of Registration with IRDA: March 29, 2001
Annualised expense ratio \& gross income ratio (including unrealised gains) to average daily net assets of fund (Contd.)


[^32]| $\begin{aligned} & \text { Sr. } \\ & \text { No. } \end{aligned}$ | Fund Name | SFIN | As at March 31, 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Expense Ratio (\%) | Income Ratio (\%) |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 1.25 | 11.56 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 1.25 | 12.08 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 1.00 | 5.13 |
| 4 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 1.00 | 4.94 |
| 5 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 1.25 | 4.88 |
| 6 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 1.15 | 9.26 |
| 7 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 1.15 | 5.94 |
| 8 | Daily Protect Fund | ULIF020060910DLYPRO1FND111 | 1.02 | 3.43 |
| 9 | Daily Protect Fund - II | ULIF020040311DLYPRO2FND111 | 1.01 | 3.26 |
| 10 | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | 1.00 | 3.37 |
| 11 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | 0.50 | 4.27 |
| 12 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | 0.50 | 4.41 |
| 13 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 1.09 | 23.73 |
| 14 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | 1.24 | 15.27 |
| 15 | Equity Fund | ULIF001100105EQUITY-FND111 | 1.34 | 17.39 |
| 16 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 1.34 | 16.74 |
| 17 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 1.34 | 16.08 |
| 18 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 1.34 | 20.08 |
| 19 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 1.59 | 17.89 |
| 20 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | 1.00 | 3.34 |
| 21 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | 1.50 | 3.34 |
| 22 | GPF070211 Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | 1.00 | 5.24 |
| 23 | GPF_100710_10 Fund | ULGF006300710GRGUNT+FND111 |  |  |
| 24 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 0.65 | 7.75 |
| 25 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 0.60 | 7.81 |
| 26 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 0.65 | 6.03 |
| 27 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 0.60 | 6.07 |
| 28 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | 0.65 | 9.56 |
| 29 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 0.60 | 10.31 |
| 30 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 0.60 | 3.39 |

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001

|  | (₹ in '000) |
| :---: | :---: |
| As at March 31, 2021 |  |
| Expense Ratio (\%) | Income Ratio (\%) |
| 0.65 | 4.79 |
| 0.60 | 5.87 |
| - |  |
| 1.34 | 39.05 |
| 1.35 | 41.05 |
| 1.25 | 55.70 |
| 1.25 | 53.47 |
| 1.35 | 56.31 |
| 0.25 | 4.07 |
| 0.25 | 4.13 |
| 0.50 | 4.12 |
| 1.35 | 33.88 |
| 1.35 | 46.53 |
| 1.00 | 6.54 |
| 1.00 | 6.55 |
| 1.35 | 44.97 |
| 1.35 | 46.72 |


Registration No. 111
Date of Registration
Annualised expense ratio \& gross income ratio (including unrealised gains) to average daily net assets of fund (Contd.)

| Sr. <br> No. | Fund Name | SFIN |
| :---: | :---: | :---: |
| 31 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 |
| 32 | Group Short Term Plus Fund II | ULGF013200913GRSHT+FND2111 |
| 33 | Group STO Plus Fund II | ULGF012200913GRSTOPLUS2111 |
| 34 | Growth Fund | ULIF003241105GROWTH-FND111 |
| 35 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 |
| 36 | Index Fund | ULIF015070110INDEXULFND111 |
| 37 | Index Pension Fund | ULIF017180110PEINDEXFND111 |
| 38 | Midcap Fund | ULIF031290915MIDCAPFUND111 |
| 39 | Money Market Fund | ULIF005010206MONYMKTFND111 |
| 40 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 |
| 41 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 |
| 42 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 |
| 43 | Pure Fund | ULIF030290915PUREULPFND111 |
| 44 | RGF070311 | ULIF023090311RETGRT1FND111 |
| 45 | RGF150611 | ULIFO23210611RETGRT2FND111 |
| 46 | Top 300 Fund | ULIF016070110TOP300-FND111 |
| 47 | Top 300 Pension Fund | ULIF018180110PETP300FND111 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Performance of the fund (absolute growth \%) for the year ended March 31, 2022

| Sr. <br> No. | Fund Name | SFIN | Financial year of inception | Year |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  | 2021-22 | 2020-21 | 2019-20 | inception |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 2005-06 | 11.25 | 33.52 | (6.77) | 443.31 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 2006-07 | 11.20 | 34.75 | (4.89) | 431.41 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 2004-05 | 4.04 | 7.08 | 10.65 | 302.11 |
| 4 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 2006-07 | 3.87 | 7.48 | 11.62 | 258.93 |
| 5 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 2018-19 | 9.26 | 18.86 | 19.33 | 70.93 |
| 6 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 2018-19 | 4.95 | 8.60 | 13.81 | 31.93 |
| 7 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 2013-14 | 3.76 | 6.86 | 8.74 | 87.89 |
| 8 | Daily Protect Fund - II | ULIF020040311DLYPRO2FND111 | 2010-11 | 2.25 | 3.27 | 6.38 | 119.33 |
| 9 | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | 2011-12 | 4.22 | 4.71 | 5.50 | 150.74 |
| 10 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | 2014-15 | 3.83 | 5.24 | 8.43 | 69.09 |
| 11 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | 2011-12 | 3.92 | 4.87 | 7.45 | 100.48 |
| 12 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 2007-08 | 26.00 | 62.35 | (16.71) | 493.49 |
| 13 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | 2009-10 | 15.94 | 51.94 | (17.54) | 266.36 |
| 14 | Equity Fund | ULIF001100105EQUITY-FND111 | 2004-05 | 18.57 | 64.71 | (23.71) | 1,290.88 |
| 15 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 2007-08 | 17.25 | 55.71 | (21.42) | 275.42 |
| 16 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 2007-08 | 15.74 | 57.65 | (18.21) | 297.51 |
| 17 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 2006-07 | 20.41 | 68.70 | (25.58) | 409.15 |
| 18 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 2013-14 | 19.57 | 66.63 | (24.31) | 195.50 |
| 19 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | 2009-10 | 2.17 | 1.90 | 5.02 | 144.88 |
| 20 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | 2008-09 | 1.57 | 1.29 | 3.45 | 224.11 |
| 21 | GPF070211 Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | 2010-11 | 3.50 | 5.90 | 9.99 | 113.52 |
| 22 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 2009-10 | 7.33 | 20.28 | 3.07 | 262.02 |
| 23 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 2014-15 | 7.53 | 19.69 | 2.90 | 98.70 |
| 24 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 2009-10 | 5.47 | 12.61 | 8.24 | 211.08 |
| 25 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 2013-14 | 5.53 | 11.72 | 8.81 | 101.67 |
| 26 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | 2009-10 | 9.40 | 34.28 | (3.42) | 314.41 |
| 27 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 2014-15 | 9.57 | 33.04 | (3.50) | 92.03 |
| 28 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 2017-18 | 2.71 | 3.11 | 5.50 | 22.04 |
| 29 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 | 2011-12 | 2.38 | 4.13 | 5.65 | 128.13 |
| 30 | Group Short Term Plus Fund II | ULGF013200913GRSHT+FND2111 | 2014-15 | 3.55 | 5.35 | 8.56 | 66.78 |
| 31 | Group STO Plus Fund II | ULGF012200913GRSTOPLUS2111 | 2018-19 | - | - | - | 1.40 |
| 32 | Growth Fund | ULIF003241105GROWTH-FND111 | 2005-06 | 14.56 | 47.81 | (13.04) | 571.98 |
| 33 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 | 2006-07 | 15.04 | 49.29 | (13.13) | 413.46 |
| 34 | Index Fund | ULIF015070110INDEXULFND111 | 2009-10 | 18.91 | 70.01 | (25.08) | 231.02 |
| 35 | Index Pension Fund | ULIF017180110PEINDEXFND111 | 2009-10 | 19.31 | 68.89 | (24.86) | 244.85 |
| 36 | Midcap Fund | ULIF031290915MIDCAPFUND111 | 2016-17 | 26.11 | 77.24 | (20.74) | 160.64 |
| 37 | Money Market Fund | ULIF005010206MONYMKTFND111 | 2005-06 | 3.30 | 3.88 | 6.28 | 186.51 |
| 38 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 | 2007-08 | 3.23 | 3.95 | 6.23 | 165.30 |
| 39 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 | 2013-14 | 3.06 | 3.67 | 5.87 | 63.55 |
| 40 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 2010-11 | 11.10 | 38.59 | (12.19) | 171.30 |
| 41 | Pure Fund | ULIF030290915PUREULPFND111 | 2016-17 | 19.39 | 61.59 | (18.25) | 97.52 |
| 42 | Top 300 Fund | ULIF016070110TOP300-FND111 | 2009-10 | 17.36 | 56.86 | (16.16) | 301.20 |
| 43 | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 2009-10 | 18.02 | 56.83 | (15.76) | 291.28 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Performance of the fund (absolute growth \%) for the year ended March 31, 2021

| Sr. No. | Fund Name | SFIN | Financial year of inception | Year |  |  | ( $₹$ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  |  |  |  | 2020-21 | 2019-20 | 2018-19 | inception |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 2005-06 | 33.52 | (6.77) | 9.50 | 388.36 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 2006-07 | 34.75 | (4.89) | 11.17 | 377.87 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 2004-05 | 7.08 | 10.65 | 6.95 | 286.50 |
| 4 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 2006-07 | 7.48 | 11.62 | 7.93 | 245.56 |
| 5 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 2018-19 | 18.86 | 19.33 | 10.30 | 56.45 |
| 6 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 2018-19 | 8.60 | 13.81 | 1.71 | 25.71 |
| 7 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 2013-14 | 6.86 | 8.74 | 6.65 | 81.08 |
| 8 | Daily Protect Fund | ULIF020060910DLYPRO1FND111 | 2010-11 | 5.07 | 5.96 | 6.86 | 99.37 |
| 9 | Daily Protect Fund - II | ULIF020040311DLYPRO2FND111 | 2010-11 | 3.27 | 6.38 | 7.25 | 114.51 |
| 10 | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | 2011-12 | 4.71 | 5.50 | 7.66 | 140.59 |
| 11 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | 2014-15 | 5.24 | 8.43 | 7.48 | 62.85 |
| 12 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | 2011-12 | 4.87 | 7.45 | 7.34 | 92.92 |
| 13 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 2007-08 | 62.35 | (16.71) | 13.43 | 371.03 |
| 14 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | 2009-10 | 51.94 | (17.54) | 10.23 | 215.99 |
| 15 | Equity Fund | ULIF001100105EQUITY-FND111 | 2004-05 | 64.71 | (23.71) | 10.86 | 1,073.01 |
| 16 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 2007-08 | 55.71 | (21.42) | 11.38 | 220.20 |
| 17 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 2007-08 | 57.65 | (18.21) | 12.35 | 243.45 |
| 18 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 2006-07 | 68.70 | (25.58) | 11.71 | 322.84 |
| 19 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 2013-14 | 66.63 | (24.31) | 12.19 | 147.13 |
| 20 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | 2009-10 | 1.90 | 5.02 | 6.09 | 139.67 |
| 21 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | 2008-09 | 1.29 | 3.45 | 5.43 | 219.09 |
| 22 | GPF_100710_10 Fund | ULGF006300710GRGUNT+FND111 | 2010-11 | (49.06) | 6.28 | 5.98 |  |
| 23 | GPF070211 Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | 2010-11 | 5.90 | 9.99 | 8.07 | 106.30 |
| 24 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 2009-10 | 20.28 | 3.07 | 9.02 | 237.30 |
| 25 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 2014-15 | 19.69 | 2.90 | 9.10 | 84.78 |
| 26 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 2009-10 | 12.61 | 8.24 | 8.45 | 194.96 |
| 27 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 2013-14 | 11.72 | 8.81 | 8.32 | 91.10 |
| 28 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | 2009-10 | 34.28 | (3.42) | 10.55 | 278.79 |
| 29 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 2014-15 | 33.04 | (3.50) | 10.40 | 75.25 |
| 30 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 2017-18 | 3.11 | 5.50 | 6.19 | 18.81 |
| 31 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 | 2011-12 | 4.13 | 5.65 | 7.11 | 122.82 |
| 32 | Group Short Term Plus Fund II | ULGF013200913GRSHT+FND2111 | 2014-15 | 5.35 | 8.56 | 8.27 | 61.07 |
| 33 | Group STO Plus Fund II | ULGF012200913GRSTOPLUS2111 | 2018-19 | - | - | 1.40 | 1.40 |
| 34 | Growth Fund | ULIF003241105GROWTH-FND111 | 2005-06 | 47.81 | (13.04) | 10.47 | 486.56 |
| 35 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 | 2006-07 | 49.29 | (13.13) | 10.49 | 346.34 |
| 36 | Index Fund | ULIF015070110INDEXULFND111 | 2009-10 | 70.01 | (25.08) | 12.45 | 178.39 |
| 37 | Index Pension Fund | ULIF017180110PEINDEXFND111 | 2009-10 | 68.89 | (24.86) | 12.60 | 189.05 |
| 38 | Midcap Fund | ULIF031290915MIDCAPFUND111 | 2016-17 | 77.24 | (20.74) | 3.84 | 106.68 |
| 39 | Money Market Fund | ULIF005010206MONYMKTFND111 | 2005-06 | 3.88 | 6.28 | 6.91 | 177.37 |
| 40 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 | 2007-08 | 3.95 | 6.23 | 6.92 | 157.00 |
| 41 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 | 2013-14 | 3.67 | 5.87 | 6.66 | 58.70 |
| 42 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 2010-11 | 38.59 | (12.19) | 7.57 | 144.20 |
| 43 | Pure Fund | ULIF030290915PUREULPFND111 | 2016-17 | 61.59 | (18.25) | 2.00 | 65.45 |
| 44 | RGF070311 | ULIF023090311RETGRT1FND111 | 2010-11 | - | 8.25 | 7.63 | - |
| 45 | RGF150611 | ULIF023210611RETGRT2FND111 | 2011-12 | 5.52 | 8.15 | 7.21 | 108.07 |
| 46 | Top 300 Fund | ULIF016070110TOP300-FND111 | 2009-10 | 56.86 | (16.16) | 11.83 | 241.86 |
| 47 | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 2009-10 | 56.83 | (15.76) | 12.21 | 231.54 |

## Schedules

Forming Part of Financial Statements
No. 111
Date of Registration with IRDA: March 29, 2001
Fund-wise disclosure of appreciation and / or depreciation in value of investments segregated class-wise as at March 31, 2022

| Sr. No. | Fund Name | SFIN | Bonds, Debentures \& Govt Loans | Certificate of Deposit | Fixed Term Deposit | Govt Securities | Mutual Fund |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 551,600 | - | - | $(538,588)$ | 872,474 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 9,197 | - | - | $(3,604)$ | 4,095 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 2,871,332 | (0) | - | $(1,068,830)$ |  |
| 4 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | $(7,762)$ | - | - | $(79,456)$ | - |
| 5 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 50,203 | - | - | $(24,764)$ | - |
| 6 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 288,891 | 0 | - | $(717,433)$ | - |
| 7 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 10,594 | - | - | $(1,085)$ | - |
| 8 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | - | - | - | 46,583 | - |
| 9 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | - | - | - | 183,970 | - |
| 10 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 6 | - | - | (0) | 6,835 |
| 11 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | (223) | 0 | - | $(11,992)$ | 1,046,671 |
| 12 | Equity Fund | ULIF001100105EQUITY-FND111 | 54 | - | - | 0 | 4,860,819 |
| 13 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 11 | - | - | 6,577 | 88,701 |
| 14 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 2 | - | - | 681 | 15,142 |
| 15 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 6 | - | - | 0 | 297,677 |
| 16 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 16 | - | - | (0) | 1,194,825 |
| 17 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | - | - | - | 0 | - |
| 18 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | - | - | - | 0 | - |
| 19 | GPF070211 <br> Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | - | - | - | 600 | - |
| 20 | GPF_100710_10 Fund | ULGF006300710GRGUNT+FND111 | - | - | - | - | - |
| 21 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 8,677 | - | - | 10,066 | - |
| 22 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 7,531 | - | - | 4,785 | - |
| 23 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 237 | - | - | 573 | - |

## Schedules

Forming Part of Financial Statements
Registration No. 111
Date of Registration with IRDA: March 29, 2001



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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



[^33] $\begin{array}{r}15,692 \\ \hline 292 \\ \hline 19,569 \\ \hline 6,596 \\ \hline\end{array}$


## Schedules

Forming Part of Financial Statements
No． 111
Date of Registration with IRDA：March 29， 2001
Fund－wise disclosure of appreciation and／or depreciation in value of investments segregated class－wise as at March 31， 2021
（₹ in＇000）
Grand Total
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$1,306,633$
$5,875,702$
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Bonds $\square$ Min
Mutual Fund

| Govt Securities |
| ---: |
| 28,984 |
| $(2,772)$ |
| 261,271 |

$(15,166)$

| 0 |
| :--- |
| 0 |
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## Schedules

No. 111
Date of Registration with IRDA: March 29, 2001

| Fund-wise disclosure of appreciation and / or depreciation in value of investments segregated class-wise as at March 31, 2021 (Contd.) |  |  |  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. <br> No. | Fund Name | SFIN | Bonds, Debentures \& Govt Loans | Certificate of Deposit | Fixed Term Deposit | Govt Securities | Mutual Fund | Equity | Grand Total |
| 25 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 11,066 | - | - | 12,781 | - | 63,564 | 87,411 |
| 26 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 323 | - | - | 920 | - | 542 | 1,786 |
| 27 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 23,997 | - | - | 22,096 | - | 25,377 | 71,470 |
| 28 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | - | - | - | 148 | - | 824 | 973 |
| 29 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 381 | - | - | 224 | - | 2,943 | 3,548 |
| 30 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 0 | - | - | 0 | - | - | 0 |
| 31 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 | - | - | - | 0 | - | - | 0 |
| 32 | Group Short Term Plus Fund li | ULGF013200913GRSHT+FND2111 | - | - | - | 373 | - | - | 372.98 |
| 33 | Group Sto Plus Fund li | ULGF012200913GRSTOPLUS2111 | - | - | - | - | - | - | - |
| 34 | Growth Fund | ULIF003241105GROWTH-FND111 | 53,890 | - | - | $(2,493)$ | 190,849 | 1,769,282 | 2,011,528 |
| 35 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 | 8,214 | - | - | $(5,512)$ | 24,955 | 236,499 | 264,155 |
| 36 | Index Fund | ULIF015070110INDEXULFND111 |  | - | - | 0 | - | 1,865,938 | 1,865,938 |
| 37 | Index Pension Fund | ULIF017180110PEINDEXFND111 |  | - | - | (0) |  | 100,794 | 100,794 |
| 38 | Midcap Fund | ULIF031290915MIDCAPFUND111 |  | - | - | 0 | 145,198 | 10,437,497 | 10,582,694 |
| 39 | Money Market Fund | ULIF005010206MONYMKTFND111 | (0) | (0) | - | 10 |  | - | 10 |
| 40 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 | 0 | (0) | - | (0) | - | - | 0 |
| 41 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 | 0 | 0 | - | (0) | - | - | 0 |
| 42 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 187 | - | - | 0 | - | 308,589 | 308,776 |
| 43 | Pure Fund | ULIF030290915PUREULPFND111 | - | - | - | 0 | - | 531,523 | 531,523 |
| 44 | RGF070311 | ULIF023090311RETGRT1FND111 | - | - | - | - | - | - | - |
| 45 | RGF150611 | ULIF023210611RETGRT2FND111 | 4,996 | - | - | 10,332 | - | - | 15,327 |
| 46 | Top 300 Fund | ULIF016070110TOP300-FND111 | 0 | - | - | (0) | - | 2,169,006 | 2,169,006 |
| 47 | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 0 | - | - | 0 | - | 436,844 | 436,844 |
|  | Grand Total |  | 6,978,728 | 0 | - | 779,002 | 8,488,744 | 110,293,928 | 126,540,403 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
1 Investment management
Activities outsourced

| Year ended | Activities outsourced | Fees paid |
| :--- | :--- | :--- |
| March 31, 2022 | Nil | Not applicable |
| March 31, 2021 | Nil | Not applicable |

2 Unclaimed redemption of units

| Fund Name |
| :--- |
| Balanced Fund |
| Balanced Pension Fund |
| Bond Fund |
| Bond Pension Fund |
| Equity Elite II Fund |
| Discontinued Policy Fund |


| As at March 31,2022 |  |
| :---: | ---: |
| Units | Fund Value |
| $2,928,272$ | 158,136 |
| 47,184 | 2,426 |
| $10,004,031$ | 399,104 |
| $1,086,942$ | 38,823 |
| $2,862,858$ | 104,355 |
| 33,976 | 680 |

(₹ in '000)

As at March 31, 2022
$432.426-\quad-\quad$

3 Provision for doubtful debts on assets

| Year ended | Provision Value 'OOO) |
| :--- | :---: |
| March 31,2022 |  |
| March 31,2021 | Nil |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
NAV - Highest, Lowest and Closing during the year ended March 31, 2022

| Sr. No. | Fund Name | SFIN | Highest | Lowest | Closing |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 55.6862 | 48.1512 | 54.3310 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 54.8726 | 46.8963 | 53.1410 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 40.2337 | 38.6558 | 40.2105 |
| 4 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 17.1436 | 15.5942 | 17.0927 |
| 5 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 35.8929 | 34.5624 | 35.8929 |
| 6 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 18.8150 | 18.1107 | 18.7887 |
| 7 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 13.1925 | 12.5722 | 13.1925 |
| 8 | Daily Protect Fund | ULIF020060910DLYPRO1FND111 | 20.3789 | 19.9378 | 20.3789 |
| 9 | Daily Protect Fund - II | ULIF020040311DLYPRO2FND111 | 21.9332 | 21.4527 | 21.9332 |
| 10 | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | 25.0736 | 24.0641 | 25.0736 |
| 11 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | 16.9091 | 16.2873 | 16.9089 |
| 12 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | 20.0500 | 19.2947 | 20.0484 |
| 13 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 61.6320 | 45.8363 | 59.3487 |
| 14 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | 38.1864 | 30.9226 | 36.6358 |
| 15 | Equity Fund | ULIF001100105EQUITY-FND111 | 146.4882 | 114.1262 | 139.0875 |
| 16 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 39.4450 | 31.0089 | 37.5424 |
| 17 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 41.9031 | 33.3044 | 39.7507 |
| 18 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 53.9106 | 41.1082 | 50.9153 |
| 19 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 31.3423 | 23.9782 | 29.5498 |
| 20 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | 24.4878 | 23.9689 | 24.4878 |
| 21 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | 32.4110 | 31.9108 | 32.4110 |
| 22 | GPF070211 Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | 21.3674 | 20.6339 | 21.3521 |
| 23 | GPF_100710_10 Fund | ULGF006300710GRGUNT+FND111 | 19.9227 | 19.9227 | 19.9227 |
| 24 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 36.5672 | 33.4779 | 36.2024 |
| 25 | Group Balanced Plus Fund II | ULGF010200913GRBAL +FND2111 | 20.0809 | 18.3673 | 19.8699 |
| 26 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 31.1328 | 29.4736 | 31.1084 |
| 27 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 20.1975 | 19.0756 | 20.1667 |
| 28 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | 42.6493 | 37.3834 | 41.4407 |
| 29 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 19.7787 | 17.2988 | 19.2025 |
| 30 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 12.2038 | 11.8822 | 12.2038 |
| 31 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 | 22.8132 | 22.2853 | 22.8132 |
| 32 | Group Short Term Plus Fund II | ULGF013200913GRSHT+FND2111 | 16.6864 | 16.1089 | 16.6784 |
| 33 | Group STO Plus Fund II | ULGF012200913GRSTOPLUS2111 | 10.1404 | 10.1404 | 10.1404 |
| 34 | Growth Fund | ULIF003241105GROWTH-FND111 | 70.1890 | 57.3353 | 67.1978 |
| 35 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 | 53.7978 | 43.6469 | 51.3462 |
| 36 | Index Fund | ULIF015070110INDEXULFND111 | 34.9956 | 27.2639 | 33.1023 |
| 37 | Index Pension Fund | ULIF017180110PEINDEXFND111 | 36.4363 | 28.3158 | 34.4848 |
| 38 | Midcap Fund | ULIF031290915MIDCAPFUND111 | 28.2781 | 19.9882 | 26.0644 |
| 39 | Money Market Fund | ULIF005010206MONYMKTFND111 | 28.6512 | 27.7390 | 28.6512 |
| 40 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 | 26.5303 | 25.7017 | 26.5303 |
| 41 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 | 16.3551 | 15.8711 | 16.3551 |
| 42 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 27.8887 | 24.0346 | 27.1302 |
| 43 | Pure Fund | ULIF030290915PUREULPFND111 | 21.4168 | 16.1564 | 19.7520 |
| 44 | Top 300 Fund | ULIF016070110TOP300-FND111 | 41.9096 | 33.3381 | 40.1203 |
| 45 | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 40.9317 | 32.3151 | 39.1277 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
NAV - Highest, Lowest and Closing during the year ended March 31, 2021

|  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. <br> No. | Fund Name | SFIN | Highest | Lowest | Closing |
| 1 | Balanced Fund | ULIF004051205BALANCDFND111 | 49.7974 | 35.4901 | 48.8356 |
| 2 | Balanced Pension Fund | ULIF009210207PEBALANFND111 | 48.6551 | 34.3749 | 47.7870 |
| 3 | Bond Fund | ULIF002100105BONDULPFND111 | 39.0652 | 35.5477 | 38.6497 |
| 4 | Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | 15.7527 | 12.9587 | 15.6447 |
| 5 | Bond Pension Fund | ULIF007160107PENBONDFND111 | 34.8416 | 31.7018 | 34.5561 |
| 6 | Bond Pension Fund II | ULIF028300513PENBON2FND111 | 18.3143 | 16.6460 | 18.1084 |
| 7 | Corporate Bond Fund | ULIF033290618CORBONDFND111 | 12.6743 | 11.4664 | 12.5705 |
| 8 | Daily Protect Fund | ULIF020060910DLYPRO1FND111 | 19.9365 | 18.9781 | 19.9365 |
| 9 | Daily Protect Fund - II | ULIF020040311DLYPRO2FND111 | 21.4514 | 20.7762 | 21.4514 |
| 10 | Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | 24.0644 | 22.9573 | 24.0587 |
| 11 | Discontinue Pension Fund | ULIF025300513PEDISCOFND111 | 16.3381 | 15.4388 | 16.2847 |
| 12 | Discontinued Policy Fund | ULIF024110411DISCOPOFND111 | 19.3374 | 18.3684 | 19.2915 |
| 13 | Equity Elite Fund | ULIF012250208EQTYELTFND111 | 48.7997 | 27.7149 | 47.1025 |
| 14 | Equity Elite II Fund | ULIF019100210EQTELI2FND111 | 32.6442 | 19.8496 | 31.5987 |
| 15 | Equity Fund | ULIF001100105EQUITY-FND111 | 122.0604 | 67.0013 | 117.3012 |
| 16 | Equity Optimiser Fund | ULIF010210108EQTYOPTFND111 | 32.8245 | 19.4527 | 32.0204 |
| 17 | Equity Optimiser Pension Fund | ULIF011210108PEEQOPTFND111 | 35.2213 | 20.7765 | 34.3448 |
| 18 | Equity Pension Fund | ULIF006150107PEEQITYFND111 | 43.8170 | 23.6337 | 42.2836 |
| 19 | Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | 25.6320 | 13.9972 | 24.7133 |
| 20 | Flexi Protect (Series II) Fund | ULIF014080110FLEXPR2FND111 | 23.9674 | 23.5216 | 23.9674 |
| 21 | Flexi Protect Fund | ULIF014080309FLEXPR1FND111 | 31.9093 | 31.5039 | 31.9093 |
| 22 | GPF070211 Guaranteed Pension Fund | ULIF022090211PEGURNTFND111 | 20.7534 | 19.3436 | 20.6302 |
| 23 | GPF_100710_10 Fund | ULGF006300710GRGUNT+FND111 | 19.9227 | 19.6259 | 19.9227 |
| 24 | Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | 33.9277 | 27.5692 | 33.7299 |
| 25 | Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | 18.6055 | 15.1798 | 18.4777 |
| 26 | Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | 29.6858 | 25.9437 | 29.4963 |
| 27 | Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | 19.2488 | 16.8989 | 19.1095 |
| 28 | Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | 38.1220 | 27.4422 | 37.8786 |
| 29 | Group Growth Plus Fund II | ULGF009200913GRGRT+FND2111 | 17.7506 | 12.8074 | 17.5251 |
| 30 | Group Money Market Plus Fund | ULGF008030613GRPMNMTFND111 | 11.8813 | 11.5239 | 11.8813 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
NAV - Highest, Lowest and Closing during the year ended March 31, 2021 (Contd.)

|  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. <br> No. | Fund Name | SFIN | Highest | Lowest | Closing |
| 31 | Group Short Term Plus Fund | ULGF007180711GRPSHT+FND111 | 22.3664 | 21.4009 | 22.2818 |
| 32 | Group Short Term Plus Fund li | ULGF013200913GRSHT+FND2111 | 16.1309 | 15.2136 | 16.1067 |
| 33 | Group Sto Plus Fund li | ULGF012200913GRSTOPLUS2111 | 10.1404 | 10.1404 | 10.1404 |
| 34 | Growth Fund | ULIF003241105GROWTH-FND111 | 59.8549 | 38.0253 | 58.6556 |
| 35 | Growth Pension Fund | ULIF008150207PEGRWTHFND111 | 45.6010 | 28.6187 | 44.6338 |
| 36 | Index Fund | ULIF015070110INDEXULFND111 | 28.6029 | 15.5136 | 27.8387 |
| 37 | Index Pension Fund | ULIF017180110PEINDEXFND111 | 29.6809 | 16.2382 | 28.9045 |
| 38 | Midcap Fund | ULIF031290915MIDCAPFUND111 | 21.4811 | 11.2409 | 20.6680 |
| 39 | Money Market Fund | ULIF005010206MONYMKTFND111 | 27.7366 | 26.7031 | 27.7366 |
| 40 | Money Market Pension Fund | ULIF013200308PEMNYMTFND111 | 25.6996 | 24.7261 | 25.6996 |
| 41 | Money Market Pension Fund II | ULIF029300513PEMNYM2FND111 | 15.8699 | 15.3098 | 15.8699 |
| 42 | P/E Managed Fund | ULIF021080910P/EMNGDFND111 | 24.8960 | 16.7159 | 24.4200 |
| 43 | Pure Fund | ULIF030290915PUREULPFND111 | 16.9495 | 9.8191 | 16.5447 |
| 44 | RGF070311 | ULIF023090311RETGRT1FND111 | 21.0420 | 20.0200 | 21.0411 |
| 45 | RGF150611 | ULIF023210611RETGRT2FND111 | 20.8074 | 19.7077 | 20.8074 |
| 46 | Top 300 Fund | ULIF016070110TOP300-FND111 | 35.2060 | 20.8866 | 34.1864 |
| 47 | Top 300 Pension Fund | ULIF018180110PETP300FND111 | 34.1580 | 20.2872 | 33.1539 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Company-wise details of Investments held in the Promoter Group along with its \% to Funds Under Management as at March 31, 2022

| , |  |  |  |  |  | in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Name | SFIN | Company Name | Market Value | Fund wise FUM | \% of FUM | \% of total FUM |
| Balanced Fund | ULIF004051205BALANCDFND111 | SBI Cards And Payment Services Limited | 24,597 | 203,703,079 | 0.01 | 0.00 |
| Sub Total |  |  | 24,597 | 203,703,079 | 0.01 | 0.00 |
| Bond Optimiser Fund | ULIF032290618BONDOPTFND111 | SBI Cards And Payment Services Limited | 51,358 | 14,138,843 | 0.36 | 0.00 |
| Sub Total |  |  | 51,358 | 14,138,843 | 0.36 | 0.00 |
| Bond Fund | ULIF002100105BONDULPFND111 | SBI Cards And Payment Services Limited | 760,430 | 261,522,832 | 0.29 | 0.05 |
| Sub Total |  |  | 760,430 | 261,522,832 | 0.29 | 0.05 |
| Equity Elite II Fund | ULIF019100210EQTELI2FND111 | SBI Cards And Payment Services Limited | 18,253 | 93,667,701 | 0.02 | 0.00 |
| Sub Total |  |  | 18,253 | 93,667,701 | 0.02 | 0.00 |
| Equity Fund | ULIF001100105EQUITY-FND111 | SBI Cards And Payment Services Limited | 2,591,052 | 382,669,021 | 0.68 | 0.18 |
|  |  | SBI Mutual Fund | 10,844,691 | 382,669,021 | 2.83 | 0.76 |
|  |  | YES Bank Limited | 3,027 | 382,669,021 | 0.00 | 0.00 |
| Sub Total |  |  | 13,438,769 | 382,669,021 | 3.51 | 0.94 |
| Equity Pension Fund II | ULIF027300513PEEQIT2FND111 | SBI Mutual Fund | 114,108 | 52,769,253 | 0.22 | 0.01 |
| Sub Total |  |  | 114,108 | 52,769,253 | 0.22 | 0.01 |
| Group Balanced Plus Fund | ULGF002160709GRPBAL+FND111 | SBI Cards And Payment Services Limited | 1,022 | 1,090,777 | 0.09 | 0.00 |
| Sub Total |  |  | 1,022 | 1,090,777 | 0.09 | 0.00 |
| Group Balanced Plus Fund II | ULGF010200913GRBAL+FND2111 | SBI Cards And Payment Services Limited | 1,022 | 1,056,843 | 0.10 | 0.00 |
| Sub Total |  |  | 1,022 | 1,056,843 | 0.10 | 0.00 |
| Group Debt Plus Fund | ULGF003160709GRPDBT+FND111 | SBI Cards And Payment Services Limited | 13 | 32,615 | 0.04 | 0.00 |
| Sub Total |  |  | 13 | 32,615 | 0.04 | 0.00 |
| Group Debt Plus Fund II | ULGF011200913GRDBT+FND2111 | SBI Cards And Payment Services Limited | 639 | 1,419,837 | 0.04 | 0.00 |
| Sub Total |  |  | 639 | 1,419,837 | 0.04 | 0.00 |
| Growth Fund | ULIF003241105GROWTH-FND111 | SBI Cards And Payment Services Limited | 32,194 | 20,385,156 | 0.16 | 0.00 |
| Sub Total |  |  | 32,194 | 20,385,156 | 0.16 | 0.00 |
| Growth Pension Fund | ULIF008150207PEGRWTHFND111 | SBI Cards And Payment Services Limited | 3,206 | 1,970,557 | 0.16 | 0.00 |
| Sub Total |  |  | 3,206 | 1,970,557 | 0.16 | 0.00 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Company-wise details of Investments held in the Promoter Group along with its \% to Funds Under Management as at March 31, 2022 (Contd.)

| Fund Name | SFIN | Company Name | Market Value | Fund wise FUM | \% of FUM | \% of total FUM |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Midcap Fund | ULIF031290915MIDCAPFUND111 | SBI Cards And Payment Services Limited | 269,701 | 66,845,362 | 0.40 | 0.02 |
| Sub Total |  |  | 269,701 | 66,845,362 | 0.40 | 0.02 |
| P/E Managed Fund | ULIF021080910P/EMNGDFND111 | SBI Cards And Payment Services Limited | 3,232 | 2,668,894 | 0.12 | 0.00 |
| Sub Total |  |  | 3,232 | 2,668,894 | 0.12 | 0.00 |
| Group Growth Plus Fund | ULGF005250909GRPGRT+FND111 | SBI Cards And Payment Services Limited | 34 | 18,590 | 0.18 | 0.00 |
| Sub Total |  |  | 34 | 18,590 | 0.18 | 0.00 |
| Total ULIP FUM |  | SBI Cards And Payment Services Limited | 3,756,753 | 1,426,253,059 | 0.26 | 0.26 |
|  |  | SBI Mutual Fund | 10,958,798 | 1,426,253,059 | 0.77 | 0.77 |
|  |  | YES Bank Limited | 3,027 | 1,426,253,059 | 0.00 | 0.00 |
| Grand Total |  |  | 14,718,578 | 1,426,253,059 | 1.03 | 1.03 |

## Schedules

Forming Part of Financial Statements

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDA: March 29, 2001
Company-wise details of Investments held in the Promoter Group along with its \% to Funds Under Management as at March 31, 2021

| at March 31,202 |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund Name | SFIN | Company Name | Market Value | Fund wise FUM | \% of FUM | \% of total FUM |
| Balanced Fund | ULIF004051205BALANCDFND111 | SBI Cards And Payment Services Limited | 26,808 | 157,326,682 | 0.02 | 0.00 |
|  |  | State Bank Of India | 69,300 | 157,326,682 | 0.04 | 0.01 |
| Sub Total |  |  | 96,108 | 157,326,682 | 0.06 | 0.01 |
| Balanced Pension Fund | ULIF009210207PEBALANFND111 | State Bank Of India | 19,800 | 878,746 | 2.25 | 0.00 |
| Sub Total |  |  | 19,800 | 878,746 | 2.25 | 0.00 |
| Bond Fund | ULIF002100105BONDULPFND111 | SBI Cards And Payment Services Limited | 774,572 | 260,751,902 | 0.30 | 0.07 |
|  |  | SBI Mutual Fund | 1,007,881 | 260,751,902 | 0.39 | 0.09 |
|  |  | State Bank Of India | 207,900 | 260,751,902 | 0.08 | 0.02 |
| Sub Total |  |  | 1,990,353 | 260,751,902 | 0.76 | 0.17 |
| Bond Pension Fund | ULIF007160107PENBONDFND111 | State Bank Of India | 118,800 | 3,904,616 | 3.04 | 0.01 |
| Sub Total |  |  | 118,800 | 3,904,616 | 3.04 | 0.01 |
| Midcap Fund | ULIF031290915MIDCAPFUND111 | SBI Cards And Payment Services Limited | 15,467 | 40,585,478 | 0.04 | 0.00 |
|  |  | YES Bank Limited | 52,790 | 40,585,478 | 0.13 | 0.00 |
| Sub Total |  |  | 68,257 | 40,585,478 | 0.17 | 0.01 |
| RGF150611 | ULIF023210611RETGRT2FND111 | State Bank Of India | 9,900 | 852,761 | 1.16 | 0.00 |
| Sub Total |  |  | 9,900 | 852,761 | 1.16 | 0.00 |
| Daily Protect Fund - III | ULIF020010911DLYPRO3FND111 | SBI Cards And Payment Services Limited | 7,979 | 49,728,918 | 0.02 | 0.00 |
|  |  | State Bank Of India | 227,700 | 49,728,918 | 0.46 | 0.02 |
| Sub Total |  |  | 235,679 | 49,728,918 | 0.47 | 0.02 |
| Equity Elite II Fund | ULIF019100210EQTELI2FND111 | SBI Cards And Payment Services Limited | 19,893 | 69,548,058 | 0.03 | 0.00 |
| Sub Total |  |  | 19,893 | 69,548,058 | 0.03 | 0.00 |
| Equity Fund | ULIF001100105EQUITY-FND111 | SBI Mutual Fund | 4,403,759 | 275,509,517 | 1.60 | 0.38 |
|  |  | YES Bank Limited | 13,650 | 275,509,517 | 0.00 | 0.00 |
| Sub Total |  |  | 4,417,409 | 275,509,517 | 1.60 | 0.38 |
| Total ULIP FUM |  | SBI Cards And Payment Services Limited | 844,719 | 1,162,150,186 | 0.07 | 0.07 |
|  |  | SBI Mutual Fund | 5,411,640 | 1,162,150,186 | 0.47 | 0.47 |
|  |  | State Bank of India | 653,400 | 1,162,150,186 | 0.06 | 0.06 |
|  |  | Sundaram BNP <br> Paribas Home Finance Ltd. | - | 1,162,150,186 | - | - |
|  |  | YES Bank Limited | 66,441 | 1,162,150,186 | 0.01 | 0.01 |
| Grand Total |  |  | 6,976,199 | 1,162,150,186 | 0.60 | 0.60 |

## Schedules

Forming Part of Financial Statements
Name of the Insurer：SBI Life Insurance Company Limited
Registration No． 111
Date of Registration with IRDAI：March 29， 2001


|  | （₹ in＇O00） |
| :---: | ---: |
| As at March 31，2021 |  |
| Amount | \％ |
| $1,874,859.98$ | 1.21 |
| $634,883.69$ | 0.41 |
| $6,539,464.08$ | 4.22 |
| $389,018.70$ | 0.25 |
| $4,384,589.08$ | 2.83 |

$\begin{array}{cc}286,335.00 & 0.18 \\ 1,894,642.40 & 1.22\end{array}$



| $137,981,618.4$ | 88.99 |
| :--- | ---: |







| $\mathbf{9 8 2 , 6 2 4 . 5 7}$ | $\mathbf{2 7 . 3 2}$ |
| ---: | ---: |
| $2,613,920.57$ | 72.68 |
| $2,613,920.58$ | 72.68 |
| $3,596,545.15$ | 100.00 |





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| Portfolio | SFIN | Industry | Issuer |
| :---: | :---: | :---: | :---: |
| Balanced Fund | ULIF004051205BALANCDFND111 | Monetary Intermediation | Axis Bank Ltd． |
|  |  | Of Commercial Banks | Bank Of Baroda |
|  |  |  | HDFC Bank Ltd． |
|  |  |  | HDFC Bank Ltd． |
|  |  |  | ICICI Bank Limited |
|  |  |  | Indian Bank |
|  |  |  | Indus Ind Bank Ltd． |
|  |  |  | Kotak Mahindra Bank Ltd． |
|  |  |  | Punjab National Bank |
|  |  |  | State Bank Of India |

Sub Total
Others Below 10\％
Sub Total
Sub Total
Others Below 10\％

## Industry－wise disclosure of investments（with exposure of $10 \%$ and above）

Tot

[^34]\＆T Infra Debt Fund
imited
Power Finance
Corporation Ltd．
Rural Electrification
Corporation Limited
Shriram Transport
Finance Co．Ltd．

Schedules
Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited Registration No. 111
Date of Registration with IRDAI: March 29, 2001


| $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ |  | $\stackrel{\bigcirc}{\circ}$ |  | m ल | $\stackrel{\underset{i}{*}}{\underset{i}{*}}$ | $\underset{\sim}{\infty}$ | $\left\lvert\, \begin{aligned} & \underset{\sim}{7} \\ & \underset{\sim}{\underset{~}{2}} \end{aligned}\right.$ |  | \| | $\begin{aligned} & 8 \\ & 8 \\ & 8 \\ & \hline 1 \end{aligned}$ | $\stackrel{\sim}{\sim}$ |  |  |  | $\underset{\sim}{N}$ | $\underset{\sim}{\digamma}$ | $\stackrel{n}{\square}$ | $\stackrel{\infty}{\stackrel{\infty}{+}}$ | $i$ $n$ $n$ $n$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N $\infty$ $\infty$ $\infty$ N M M | $\begin{aligned} & \text { o } \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \end{aligned}$ | $\begin{aligned} & \circ \\ & \stackrel{\rightharpoonup}{2} \\ & \dot{2} \\ & \infty \\ & \underset{\sim}{~} \end{aligned}$ | $\begin{aligned} & \underset{\alpha}{2} \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & 0 \\ & \underset{\sim}{n} \\ & \underset{\sim}{n} \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \stackrel{\rightharpoonup}{\mathrm{m}} \\ & \stackrel{\rightharpoonup}{\sim} \\ & \stackrel{\rightharpoonup}{N} \end{aligned}$ | $\begin{aligned} & o \\ & 0 \\ & \dot{j} \\ & 0 \\ & \underset{\sim}{i} \\ & \underset{\sim}{2} \end{aligned}$ | O 0 0 0 0 N N |  |  |  | $\begin{gathered} N \\ n \\ \text { N } \\ \underset{\sim}{n} \\ 0 \\ 0 \\ i \\ i \end{gathered}$ |  |  |  |  |  | $\begin{aligned} & 8 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{gathered} \underset{\sim}{2} \\ \underset{\sim}{\perp} \\ \underset{\sim}{2} \\ \underset{\sim}{2} \end{gathered}$ | 10 0 0 0 1 0 0 $\sim$ 0 0 |


|  | (₹ in '000) |
| :---: | ---: |
| As at March 31, 2021 |  |
| Amount | \% |
| $51,034.50$ | 2.73 |
| $8,797.74$ | 0.47 |
| $137,226.11$ | 7.35 |
| $107,755.44$ | 5.77 |
| 300.70 | 0.02 |
| $45,174.81$ | - |


| $350,289.31$ | 18.76 |
| ---: | ---: |
| $33,863.10$ | 1.81 |
| $130,944.27$ | 7.01 |
| $72,629.76$ | - |
| $29,741.52$ | 3.89 |
| - | 1.59 |



$1,866,798.23 \quad 100.00$


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N
$\underset{\sim}{\circ}$



73,328.84

1,898,641.97
634,473.81
5,912,366.75


Industry-wise disclosure of investments (wit
Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)
Issuer
Axis Bank Ltd.
Bank Of Baroda
HDFC Bank Ltd.
ICICI Bank Limited
Indian Bank
Indus Ind Bank Ltd.
Kotak Mahindra Bank
Ltd.
믁



| Monetary Intermediation | Axis Bank Ltd. |
| :--- | :--- |
| Of Commercial Banks | Bank Of Baroda |
|  | City Union Bank Limited |
|  | Federal Bank Ltd. |
|  | HDFC Bank Ltd. |
|  | ICICI Bank Limited  <br>  Indus Ind Bank Ltd. <br> Kotak Mahindra Bank  <br> Sub Total  |

Sub Total
Providing Software
Maintenance To The Infosys Limited Clients
Wipro Ltd
$\square!$
8,138,540.65
(
Industry
Monetary Intermediation
Of Commercial Banks

| Portfolio | SFIN |
| :--- | :--- |
| Top 300 <br> Pension Fund | ULIF018180110PETP300FND111 |

Services Ltd
Sub Total
Sub Total
Others Bel
Sub Total
Others Below 10\%


#### Abstract

^[ Total Equity Pension ULIFO27300513PEEQIT2FND111 Fund II Equity Fund II ]


## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

| (₹ in 'O00) |  |  |
| :---: | ---: | :---: |
| As at March 31, 2021 |  |  |
| Amount | \% |  |
| $510,989.79$ | 1.40 |  |
| $2,956,568.10$ | 8.12 |  |

$\begin{array}{rrr}1,296,434.61 \\ 519,237.24 & 1.43\end{array}$

$183,043.53 \quad 5.81$

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0
0




| Portfolio | SFIN | Industry | Issuer | Asset Class |
| :---: | :---: | :---: | :---: | :---: |
| Equity Pension | ULIF027300513PEEQIT2FND111 | Providing Software | HCL Technologies Ltd. | Equity |

Clients
O
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$z$
0
$z$
0
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e是
$\stackrel{\square}{\square} \mathrm{O}$
Housing \& Urban Develp
Corpn. Ltd.
Housing Development
Finance Corporation
LIC Housing Finance Ltd.

Mahindra \& Mahindra
Financial Services Limited Power Finance
Corporation Ltd.
Corporation Limited
Shriram Transport

Sundaram Finance Ltd.
L\&T Finance Limited
Sub Total
Other Credit Granting

Sub Total Activities Of Specialized Institutions Granting
Credit
Activities Auxiliary To Financial Service Activities

Sub Total
$\qquad$
Sub Total
Industry-wise disclosure of investments (with exposure of 10\% and above) (Contd.)

Schedules
Forming Part of Financial Statements

|  | （₹ in＇000） |
| :---: | ---: |
| As at March 31，2021 |  |
| Amount | $\%$ |
| 906.68 | 0.84 |
| $5,953.69$ | 5.49 |
| $4,423.96$ | 4.08 |
| $1,880.97$ | 1.73 |











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立
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51，139．74



HCL Technologies Ltd
Infosys Limited
Tata Consultancy
ach Mahindra Ltd －p77 Oıd！M
Sub Total Providing Software
Support And Maintenance To The Clients Sub Total
Others Below 10\％
Sub Total
Sub Total
Bharat Petroleum
Corporation Ltd．
Indian Oil Corporation
Ltd．
Reliance Industries Ltd．
Axis Bank Ltd．
HDFC Bank Ltd．
ICICI Bank Limited
Indus Ind Bank Ltd．
Kotak Mahindra Bank
Ltd．

Name of the Insurer：SBI Life Insurance Company Limited
Registration No． 111
Date of Registration with IRDAI：March 29， 2001
Industry－wise disclosure of investments（with exposure of $10 \%$ and above）（Contd．）
Date of Registration with IRDAI：March 29， 2001


## SFIN

## Equity Elite ULIF012250208EQTYELTFND111

Fund

Total Index Pension ULIFO17180110PEINDEXFND111 Manufacture Of Other

Sub Total
Monetary Intermediation Of Commercial Banks CIDFC Bank Ltd． Indus Ind Bank Ltd．


## Schedules

Forming Part of Financial Statements
Name of the Insurer：SBI Life Insurance Company Limited
Registration No． 111
Date of Registration with IRDAI：March 29， 2001
Industry－wise disclosure of investments（with exposure of 10\％and above）（Contd．）

| As at March 31，2022 |  |
| :---: | ---: |
| Amount | $\%$ |
| $4,182.52$ | 1.28 |
| $23,694.52$ | 7.27 |
| $13,149.66$ | 4.04 |
| $3,163.84$ | 0.97 |
| $2,974.30$ | 0.91 |
| $47,164.84$ | 14.48 |
| $191,440.51$ | 58.76 |
| $191,440.51$ | 58.76 |
| $325,820.54$ | 100.00 |



| $\mathfrak{m}$ | $\left\lvert\, \begin{aligned} & \underset{\sim}{2} \\ & \underset{\sim}{2} \\ & \hline \end{aligned}\right.$ | $\begin{aligned} & 10 \\ & 0 \\ & \infty \\ & \infty \\ & \infty \end{aligned}$ | $\begin{aligned} & \mathbf{J} \\ & \mathbf{1} \\ & \mathbf{N} \end{aligned}$ | $\begin{aligned} & \mathrm{O} \\ & \hline 0 \\ & \hline 1 \\ & \hline 1 \end{aligned}$ | $\stackrel{\substack{\mathrm{N} \\ \mathrm{~N} \\ \hline}}{ }$ | $\begin{aligned} & 0 \\ & \\ & \hline \end{aligned}$ | O. | $\stackrel{\sim}{n}$ | $\xrightarrow{+}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $n$ $n$ $n$ 0 0 0 0 0 | $\begin{gathered} N \\ \underset{N}{N} \\ \underset{N}{n} \\ \underset{\sim}{n} \\ \underset{N}{n} \end{gathered}$ | $\begin{aligned} & \infty \\ & \stackrel{\infty}{1} \\ & \underset{\sim}{2} \\ & \underset{\sim}{2} \\ & \stackrel{\rightharpoonup}{2} \end{aligned}$ |  |  |  |  | $$ | 0 O 0 ó ǹ è | $\begin{aligned} & n \\ & 0 \\ & 0 \\ & q \\ & \underset{\sim}{f} \\ & \underset{\sim}{f} \end{aligned}$ |


| （₹ in＇000） |  |
| :---: | ---: |
| As at March 31，2021 |  |
| Amount | \％ |
| $4,390.48$ | 1.44 |
| $20,869.60$ | 6.85 |
| $13,550.35$ | 4.44 |



| $68,365.51$ | 6.37 |
| ---: | ---: |
| $154,172.25$ | 14.36 |
| $919,264.78$ | 85.64 |
| $919,264.79$ | 85.64 |
| $1,073,437.04$ | 100.00 |
| $94,961.24$ | 2.33 |

$\begin{array}{rr}94,961.24 & 2.33 \\ 7,963.62 & 0.20\end{array}$
$\angle O^{\circ} O \quad$ OS＇SSL＇Z


Portfolio SFIN Industry $\quad$ Issuer \begin{tabular}{l}

| Asset |
| :--- |
| Class | <br>

\end{tabular}


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立
Industry Issuer Providing Software HCL Technologies Ltd．
Infosys Limited
Tata Consultancy
Services Ltd．
Tech Mahindra Ltd Wipro Ltd．
Bajaj Finance Limited
Rural Electrification
Corporation Limited
SBI Cards And Payment
Services Limited
Sundaram Finance Ltd．
Bharat Petroleum
Corporation Ltd．
Hindustan Petroleum
Corporation Limited
Indian Oil Corporation
Ltd．
Reliance Industries Ltd．
Maintenance To The Clients
Sub Total
Others Below 10\％
Sub Total
ULGF002160709GRPBAL＋FND111 Other Credit Granting

Petroleum
Sub Total

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited


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|  | Z <br> 豆 | 를 | $\frac{7}{7}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |




$15,442.83-0.38$


| $1,841,550.55$ | 18.50 |
| ---: | ---: |
| $169,340.07$ | 1.70 |
| $726,619.24$ | 7.30 |
| $393,204.91$ | 3.95 |
| $142,547.71$ | 1.43 |
| - | - |




Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)

| Portfolio | SFIN | Industry | Issuer |
| :---: | :---: | :---: | :---: |
| Pure Fund | ULIF030290915PUREULPFND111 | Providing Software Support And Maintenance To The Clients | HCL Technologies Ltd. |
|  |  |  | Infosys Limited |
|  |  |  | Mphasis Ltd. |
|  |  |  | Tata Consultancy Services Ltd. |
|  |  |  | Tech Mahindra Ltd. |
|  |  |  | Wipro Ltd. |
|  |  |  | COFORGE Ltd. |

Sub Total
Others Below 10\%
Sub Total
Axis Bank Ltd.
Bank Of Baroda
HDFC Bank Ltd.
ICICI Bank Limited
Indus Ind Bank Ltd.
Kotak Mahindra Bank
Ltd.




ustry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)
Monetary Intermediation Of Commercial Banks

## Registration No. 111 <br> Date of Registration with IRDAI: March 29, 2001

## 䒾

Providing Softwar Maintenance To Th
Pure Fund ULIF030290915PUREULPFND111
Top 300 Fund ULIF016070110TOP300-FND111

## Sub Total

Providing Software
Support And Clients

> Sub Total

Sub Total

## Schedules

Name of the Insurer：SBI Life Insurance Company Limited
Registration No． 111

| As at March 31，2022 |  |
| :---: | ---: |
| Amount | $\%$ |
| $8,885.65$ | 0.66 |
|  | - |
| $126,757.82$ | - |
| $135,643.47$ | 10.49 |
| $26,780.30$ | 2.00 |
| $85,840.50$ | 6.42 |
| $67,633.08$ | 5.06 |
| $8,112.72$ | 0.61 |
| $34,326.35$ | 2.57 |


| $1,199,255.80$ | 16.84 |
| ---: | ---: |
| $102,932.58$ | 1.45 |
| $489,276.24$ | 6.87 |
| $317,629.29$ | 4.46 |

$\begin{array}{ll}\infty \\ \infty \\ \infty & \infty \\ 0 & 0 \\ 0\end{array}$


| $4,114,950.10$ | 57.80 |
| ---: | ---: |
| $7,119,636.37$ | 100.00 |





| （₹ in＇O00） |  |  |
| :---: | ---: | :---: |
| As at March 31， 2021 |  |  |
| Amount | \％ |  |
| $65,741.67$ | 0.92 |  |

$\Rightarrow S^{\circ} 0$




[^36]| Portfolio | SFIN | Industry | Issuer | Asset Class |
| :---: | :---: | :---: | :---: | :---: |
| Index Fund | ULIF015070110INDEXULFND111 | Manufacture Of Other Petroleum | Bharat Petroleum Corporation Ltd． | Equity |
|  |  |  | Indian Oil Corporation Ltd． | Equity |
|  |  |  | Reliance Industries Ltd． | Equity |
|  |  | Sub Total |  |  |
|  |  | Monetary Intermediation | Axis Bank Ltd． | Equity |
|  |  | Of Commercial Banks | HDFC Bank Ltd． | Equity |
|  |  |  | ICICI Bank Limited | Equity |
|  |  |  | Indus Ind Bank Ltd． | Equity |
|  |  |  | Kotak Mahindra Bank | Equity |

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Sub Total Providing Software Support And
Maintenance To The Clients

Schedules
Forming Part of Financial Statements

|  | (₹ in '000) |
| :---: | ---: |
| As at March 31, 2021 |  |
| Amount | $\%$ |
| 697.45 | 2.01 |
| 85.47 | 0.25 |
| $1,562.36$ | 4.51 |
| 894.11 | 2.58 |
| 125.99 | 0.36 |
| 543.43 | 1.57 |


$\begin{array}{rrr} \\ 3,636.30 & 10.49\end{array}$





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Sub Total
$\stackrel{\rightharpoonup}{\bar{y}}$
$\stackrel{y}{4} \geq$
$Z$
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츤 근
$\stackrel{\rightharpoonup}{\bar{u}}$
ICICI Bank Limited
Indus Ind Bank Ltd. Ltd.
Other Credit Granting Bajaj Finance Limited Power Finance
Rural Electrification рәң!ய!! ио!̣е»оdıоว Sub Total
Others Below 10\%
Sub Total Axis Bank Ltd.
Bank Of Baroda
HDFC Bank Ltd.
ICICI Bank Limited
Indus Ind Bank Ltd.
Kotak Mahindra Bank
Ltd.

Infosys Limited
Tata Consultancy

Wipro Ltd.

Of Commercial Banks
Providing Software
roviding Soltware Maintenance To The N
Sub Total
Others Be
Sub Total
Sub Total
Others Below 10\%
Sub Total

Total
Equity Elite II ULIF019100210EQTELI2FND111
Fund
Total

Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Industry-wise disclosure of investments (with
Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)

| Portfolio | SFIN | Industry | Issuer |
| :---: | :---: | :---: | :---: |
| Group Growth | ULGF009200913GRGRT+FND2111 | Monetary Intermediation | Axis Bank Ltd. |
| Plus Fund II |  | Of Commercial Banks | DCB Bank Limited |Portfolio

Plus Fund

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

|  | (₹ in '000) <br> As at March 31, 2021 |
| ---: | ---: |
| Amount | $\%$ |
| $5,038,197.46$ | 1.84 |
| $1,064,484.90$ | 0.39 |
| $1,608,389.85$ | 0.59 |
| $21,014,206.66$ | 7.68 |
| $14,778,637.70$ | 5.40 |
| - | - |
| $4,037,530.64$ | 1.48 |





| As at March 31, 2022 |  |
| :---: | :---: |
| Amount | \% |
| 7,507,175.26 | 1.96 |
| - | - |
| 460,930.88 | 0.12 |
| 18,371,463.05 | 4.81 |
| 23,799,361.83 | 6.23 |
| 1,435,439.58 | 0.38 |
| 4,543,748.30 | 1.19 |
| 818,986.35 | 0.21 |
| 3,026.87 | 0.00 |
| 56,940,132.12 | 14.90 |
| 4,272,635.97 | 1.12 |
| 29,614,101.29 | 7.75 |
| 1,705,197.81 | 0.45 |
| 10,526,672.71 | 2.75 |
| 1,994,434.94 | 0.52 |
| 2,515,057.09 | 0.66 |
| 289,737.50 | 0.08 |
| 50,917,837.31 | 13.33 |
| 274,245,479.74 | 71.77 |
| 274,245,479.74 | 71.77 |
| 382,103,449.17 | 100.00 |
| 7,259.95 | 0.69 |
| 23,849.63 | 2.28 |
| 53,570.53 | 5.12 |
| 1,022.04 | 0.10 |
| 35,331.03 | 3.38 |
| 121,033.18 | 11.57 |
| 925,121.64 | 88.43 |
| 925,121.64 | 88.43 |
| 1,046,154.82 | 100.00 |



 Kotak Mahindra Bank Kotak Mahindra Bank
Ltd.

Infosys Limited
Tata Consultancy
Tech Mahindra Ltd.
Tech Mahind
Wipro Ltd.
COFORGE Ltd.
Sub Total
Support And
Maintenance To The Clients
Sub Total
Others Belo
Sub Total

Sub
Other Credit Granting
Others Below 10\%
Sub Total

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001

| As at March 31, 2022 |  |
| :---: | ---: |
| Amount | $\%$ |
| $31,207.15$ | 1.95 |
| - | - |
| $102,924.50$ | 6.44 |
| $78,142.10$ | 4.89 |
| $4,209.30$ | 0.26 |
| $36,830.85$ | 2.30 |



Date of Registration



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| $\text { As at March 31, } 2021$ | ஃ๐ <br>  |  | $\stackrel{\square}{\circ}$ <br> 06.65Eて |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |





Industry-wise disclosure of investments (with
Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)


Sub Total $\quad$ a
Sub Total
Providing Software
Providing Software
Support And
Maintenance To The
Clients
Sub Total
Others Below 10\%
Sub Total
Providing Software
Support And
Maintenance To The
Clients
Sub Total
Others Below 10\%
Sub Total

Sub Total | Portfolio | SFIN |
| :--- | :--- |
| $\begin{array}{l}\text { Equity } \\ \begin{array}{l}\text { Optimiser } \\ \text { Pension Fund }\end{array} \\ \end{array}$ |  |

Monetary Intermediation
Of Commercial Banks

| Equity Pension ULIF006150107PEEQITYFND111 Fund | Monetary Intermediation | Axis Bank Ltd. |
| :---: | :---: | :---: |
|  | Of Commercial Banks | Federal Bank Ltd. |
|  |  | HDFC Bank Ltd. |
|  |  | ICICI Bank Limited |
|  |  | Kotak Mahindra Bank Ltd. |
|  | Sub Total |  |
|  | Providing Software | HCL Technologies Ltd |
|  | Support And | Infosys Limited |
|  | Maintenance To The Clients | Tata Consultancy Services Ltd. |
|  |  | Tech Mahindra Ltd. |
|  |  | Wipro Ltd. |
|  | Sub Total |  |
|  | Others Below 10\% |  |
|  | Sub Total |  |
| Total |  |  |

## Schedules

Forming Part of Financial Statements
Name of the Insurer：SBI Life Insurance Company Limited
Date of Registration with IRDAI：March 29， 2001




|  | （₹ in＇000） |
| :---: | ---: |
| As at March 31，2021 |  |
| Amount | $\%$ |
| $45,005.75$ | 1.33 |
| $49,106.21$ | 1.45 |
| $127,033.44$ | 3.74 |
| $150,350.61$ | 4.43 |
| 586.99 | 0.02 |
| $18,026.10$ | 0.53 |



| $\mathbf{6 3 6 , 9 4 9 . 0 7}$ | $\mathbf{1 0 . 1 8}$ |
| ---: | ---: |
| $246,194.11$ | 1.53 |
| $844,825.60$ | 5.25 |
| $524,580.41$ | - |
| $53,268.63$ | 3.26 |
| $54,290.10$ | 0.33 |





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$\stackrel{\text { 근 }}{\substack{3 \\ \hline}}$
Issuer
Ind（Contd．）
Issuer
Axis Bank Ltd．
DCB Bank Limited
HDFC Bank Ltd．
ICICI Bank Limited
Indus Ind Bank Ltd．
Kotak Mahindra Bank －P77

Others Below

[^37]CICI Bank Limited
Indus Ind Bank Ltd．
Kotak Mahindra Bank
Ltd．
HCL Technologies Ltd Infosys Limited Mphasis Ltd．
Tata Consultancy Tervices Ltd．
Tech Mahindra Ltd．
Wipro Ltd．
 Persistent Systems
Limited

Industry－wise disclosure of investments（with

Sub Total
Others Below 10\％
Sub Total
Providing Software
Support And
Maintenance To The
Clients

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Industry-wise disclosure of investments (with exposure of 10\% and above) (Contd.)

| As at March 31, 2022 |  |
| :---: | ---: |
| Amount | $\%$ |
| $3,484.78$ | 0.25 |
| $15,150.17$ | 1.08 |
| $106,236.90$ | 7.59 |
|  |  |
| 638.78 | 0.05 |
| $70,662.06$ | 5.05 |
| $196,172.68$ | $\mathbf{1 4 . 0 2}$ |
| $1,203,129.38$ | 85.98 |
| $\mathbf{1 , 2 0 3 , 1 2 9 . 3 8}$ | $\mathbf{8 5 . 9 8}$ |
| $\mathbf{1 , 3 9 9 , 3 0 2 . 0 7}$ | $\mathbf{1 0 0 . 0 0}$ |
| $61,084.57$ | 3.11 |


|  | (₹ in '000) |
| :---: | :---: |
| As at March 31, 2021 |  |
| Amount | $\%$ |
| $2,549.17$ | 0.19 |
| $15,625.70$ | 1.14 |
| $108,793.24$ | 7.90 |





## Asset Class

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$z$
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## Registration No. 111 <br> Date of Registration with IRDAI: March 29, 2001 <br> -

| Portfolio | SFIN | Industry |
| :--- | :--- | :--- |
| Group Debt | Issuer |  |
| OLGF011200913GRDBT+FND2111 Credit Granting | Bajaj Finance Limited |  |

$\qquad$ Rural Electrification
Corporation Limited SBI Cards And Payment
Services Limited
Sundaram Finance Ltd.
Sub Total
Sub Total
Others Below 10\%
Sub Total


| $\begin{aligned} & \underset{\sim}{\underset{1}{2}} \\ & \infty \\ & \hline \end{aligned}$ | $\stackrel{\circ}{\circ}$ | $\begin{aligned} & \infty \\ & \stackrel{1}{6} \end{aligned}$ | $\begin{aligned} & \infty \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\stackrel{\underset{~}{f}}{\stackrel{1}{2}}$ | ${ }_{0}^{\infty}$ | $\stackrel{\underset{~}{7}}{\stackrel{\rightharpoonup}{7}}$ | of | $\stackrel{\rightharpoonup}{\square}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Ln } \\ & 0 \\ & 0 \\ & \underset{\alpha}{2} \\ & 0 \\ & \end{aligned}$ | $n$ <br> $\underset{\sim}{n}$ <br> n <br> n <br> n | oo o o m न | $\begin{aligned} & N \\ & N \\ & 10 \\ & 10 \\ & 00 \\ & 00 \end{aligned}$ | $\begin{aligned} & \text { N } \\ & \underset{\sim}{N} \\ & \underset{\sim}{\mathrm{H}} \end{aligned}$ | $n$ 0 O N N N | $\begin{aligned} & \hat{\alpha} \\ & \underset{\sim}{2} \\ & \stackrel{y}{2} \end{aligned}$ | $\begin{aligned} & \underset{y}{0} \\ & 0 \\ & \underset{\sim}{1} \\ & \underset{\sim}{2} \end{aligned}$ |

Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd
 Plus Fund II :

| Growth Pension Fund | ULIF008150207PEGRWTHFND111 | Monetary Intermediation Of Commercial Banks | Axis Bank Ltd. |
| :---: | :---: | :---: | :---: |
|  |  |  | HDFC Bank Ltd. |
|  |  |  | ICICI Bank Limited |
|  |  |  | Indus Ind Bank Ltd. |
|  |  |  | Kotak Mahindra Bank Ltd. |
|  |  | Sub Total |  |
|  |  | Providing Software | HCL Technologies Ltd |
|  |  | Support And | Infosys Limited |
|  |  | Clients | Mphasis Ltd. |
|  |  |  | Tata Consultancy Services Ltd. |
|  |  |  | Tech Mahindra Ltd. |
|  |  |  | Wipro Ltd. |
|  |  |  | COFORGE Ltd. |
|  |  |  | Persistent Systems Limited |
|  |  | Sub Total |  |
|  |  | Others Below 10\% |  |
|  |  | Sub Total |  |
| Total |  |  |  |

## Schedules

Forming Part of Financial Statements
Name of the Insurer: SBI Life Insurance Company Limited
Registration No. 111
Date of Registration with IRDAI: March 29, 2001
Industry-wise disclosure of investments (with exposure of $10 \%$ and above) (Contd.)

| $2,023,778.34$ | 14.17 |
| ---: | ---: |
| $240,749.25$ | 1.69 |
| $923,778.50$ | 6.47 |
| $514,169.77$ | 3.60 |
|  |  |
| $133,359.94$ | 0.93 |
| $2,070.75$ | 0.01 |
| - | - |
| $1,814,128.21$ | 12.70 |
| $10,445,957.41$ | 73.13 |
| $10,445,957.41$ | $\mathbf{7 3 . 1 3}$ |
| $14,283,863.96$ | $\mathbf{1 0 0 . 0 0}$ |




| Portfolio | SFIN | Industry | Issuer | Asset Class |
| :---: | :---: | :---: | :---: | :---: |
| Equity <br> Optimiser <br> Fund | ULIF010210108EQTYOPTFND111 | Monetary Intermediation | Axis Bank Ltd. | Equity |
|  |  | Of Commercial Banks | DCB Bank Limited | Equity |
|  |  |  | HDFC Bank Ltd. | Equity |
|  |  |  | ICICI Bank Limited | Equity |
|  |  |  | Indus Ind Bank Ltd. | Equity |
|  |  |  | Kotak Mahindra Bank Ltd. | Equity |
|  |  | Sub Total |  |  |
|  |  | Providing Software | HCL Technologies Ltd. | Equity |
|  |  | Support And | Infosys Limited | Equity |
|  |  | Maintenance To The Clients | Tata Consultancy Services Ltd. | Equity |
|  |  |  | Tech Mahindra Ltd. | Equity |
|  |  |  | Wipro Ltd. | Equity |
|  |  |  | COFORGE Ltd. | Equity |
|  |  | Sub Total |  |  |
|  |  | Others Below 10\% |  |  |
|  |  | Sub Total |  |  |


ULIF002100105BONDULPFND111
Sub Total


Schedules
Forming Part of Financial Statements
Name of the Insurer：SBI Life Insurance Company Limited
Registration No． 111
Date of Registration with IRDAI：March 29， 2001
Industry－wise disclosure of investments（with exposure of 10\％and above）（Contd．）

| As at March 31，2022 |  |
| :---: | ---: |
| Amount | $\%$ |
| $8,372.65$ | 0.91 |
| $36,758.75$ | 4.01 |
| $27,021.10$ | 2.94 |
| $3,273.90$ | 0.36 |
| $10,523.10$ | 1.15 |
| $9,900.00$ | 1.08 |
| - | - |


| $\begin{aligned} & n \\ & \underset{\sim}{n} \\ & 0 \end{aligned}$ | $$ | $\left\lvert\,\right.$ |  |
| :---: | :---: | :---: | :---: |
| $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & \text { No } \\ & \text { n } \end{aligned}$ |  | $\begin{aligned} & \infty \\ & \underset{\sim}{\sim} \\ & \underset{\sim}{N} \\ & \underset{\sim}{j} \end{aligned}$ |  |




| （₹ in＇000） |  |
| :---: | :---: |
| As at March 31， 2021 |  |
| Amount | \％ |
| 9，398．13 | 1.13 |
| 2，052．00 | 0.25 |
| 35，989．50 | 4.34 |
| 20，152．88 | 2.43 |
| 954.45 | 0.12 |
| 9，543．33 | 1.15 |
| 9，900．00 | 1.19 |
| 19，800．00 | 2.39 |


| $107,790.30$ | 13.01 |
| ---: | ---: |
| $720,891.75$ | 86.99 |
| $720,891.75$ | 86.99 |


| $720,891.75$ | 86.99 |
| ---: | ---: |
| $828,682.05$ | 100.00 |

$\stackrel{8}{\circ} \stackrel{\rightharpoonup}{7}$

|  |
| :---: |
|  |
|  |
|  |
|  |



|  | $\left\lvert\, \begin{aligned} & \text { 产 } \\ & \text { 号 } \end{aligned}\right.$ | $\frac{7}{3}$ | 空 | 른 | 甬 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

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| Portfolio | SFIN | Industry | Issuer |
| :---: | :---: | :---: | :---: |
| Balanced Pension Fund | ULIF009210207PEBALANFND111 | Monetary Intermediation Of Commercial Banks | Axis Bank Ltd． |
|  |  |  | DCB Bank Limited |
|  |  |  | HDFC Bank Ltd． |
|  |  |  | ICICI Bank Limited |
|  |  |  | Indus Ind Bank Ltd． |
|  |  |  | Kotak Mahindra Bank Ltd． |
|  |  |  | Punjab National Bank |
|  |  |  | State Bank Of India |
|  |  | Sub Total |  |
|  |  | Others Below 10\％ |  |
|  |  | Sub Total |  |
| Total |  |  |  |
| Group Growth Plus Fund | ULGF005250909GRPGRT＋FND111 | Monetary Intermediation Of Commercial Banks | Axis Bank Ltd． |
|  |  |  | DCB Bank Limited |
|  |  |  | HDFC Bank Ltd． |
|  |  |  | ICICI Bank Limited |
|  |  |  | Indus Ind Bank Ltd． |
|  |  |  | Kotak Mahindra Bank Ltd． |
|  |  | Sub Total |  |
|  |  | Others Below 10\％ |  |
|  |  | Sub Total |  |
| Total |  |  |  |
| Grand Total |  |  |  |

## Schedules

Forming Part of Financial Statements

## SCHEDULE 16 - CONTINUED

Summary of Financial Statements

|  |  |  |  |  |  | (₹ in '000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr. No. | Particulars | 2021-22 | 2020-21 | 2019-20 | 2018-19 | 2017-18 |
|  | POLICYHOLDERS' A/C |  |  |  |  |  |
| 1 | Gross premium income | 587,596,369 | 502,541,681 | 406,347,288 | 329,894,213 | 253,541,895 |
| 2 | Net premium income\# | 584,322,917 | 497,682,790 | 403,240,115 | 328,903,514 | 251,600,671 |
| 3 | Income from investments@ | 235,679,492 | 314,560,132 | 29,967,877 | 112,080,533 | 84,562,503 |
| 4 | Income on unclaimed amount of policyholders | 120,580 | 131,093 | 195,771 | 353,646 | 393,088 |
| 5 | Other income | 327,497 | 227,056 | 261,830 | 284,679 | 292,670 |
| 6 | Contribution from the Shareholders' $\mathrm{A} / \mathrm{c}$ | 9,821,481 | 8,247,937 | 4,762,804 | 989,153 | 756,382 |
| 7 | Total Income | 830,271,966 | 820,849,007 | 438,428,397 | 442,611,525 | 337,605,315 |
| 8 | Commissions | 21,582,949 | 17,787,806 | 16,249,391 | 13,768,986 | 11,692,762 |
| 9 | Brokerage | - | - |  | - |  |
| 10 | Operating Expenses related to insurance business (Including Service tax / Goods \& Service Tax on Charges) | 37,469,425 | 30,556,376 | 29,669,077 | 25,474,155 | 20,180,558 |
| 11 | Provision for Income Tax | 1,261,639 | 975,588 | 3,767,393 | 2,686,884 | 2,379,950 |
| 12 | Provision for diminution in the value of investments (net) \& Provision for standard and non-standard assets | 103,725 | (1,713,035) | 1,237,617 | 959,982 | 50,611 |
| 13 | Total Expenses | 60,417,737 | 47,606,734 | 50,923,477 | 42,890,007 | 34,303,882 |
| 14 | Payment to policyholders | 313,398,205 | 215,826,464 | 162,509,327 | 152,937,941 | 117,122,994 |
| 15 | Increase in actuarial liability ${ }^{\#}$ | 176,301,879 | 164,410,022 | 115,550,851 | 93,231,970 | 72,426,769 |
| 16 | Provision for Linked Liabilities | 262,829,820 | 376,218,163 | 94,818,217 | 143,566,633 | 105,457,654 |
| 17 | Surplus / (Deficit) from operations | 17,324,326 | 16,787,624 | 14,626,523 | 9,984,975 | 8,294,017 |
|  | SHAREHOLDERS' A/C |  |  |  |  |  |
| 18 | Total income under Shareholder's A/c | 9,884,083 | 6,947,911 | 4,834,919 | 5,192,004 | 4,635,302 |
| 19 | Total expenses under Shareholder's A/C (Including Contribution to Policyholder A/c) | 11,391,255 | 8,557,786 | 5,245,772 | 1,289,069 | 1,077,345 |
| 20 | Provision for diminution in the value of investments (net) \& Provision for standard and non-standard assets | 209,580 | $(246,829)$ | 80,175 | 159,262 | 7,392 |
| 21 | Profit / (loss) before tax | 15,607,575 | 15,424,577 | 14,135,495 | 13,728,648 | 11,844,583 |
| 22 | Provision for tax - Income Tax | 547,598 | 866,083 | $(86,336)$ | 460,683 | 340,661 |
| 24 | Profit / (loss) after tax | 15,059,977 | 14,558,494 | 14,221,831 | 13,267,964 | 11,503,922 |
| 25 | Profit / (loss) carried to Balance Sheet | 103,940,822 | 90,881,586 | 78,823,269 | 64,601,438 | 53,744,580 |

## Schedules

Forming Part of Financial Statements

## SCHEDULE 16-CONTINUED

Summary of Financial Statements

| Sr. No. | Particulars | 2021-22 | 2020-21 | 2019-20 | 2018-19 | 2017-18 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | MISCELLANEOUS |  |  |  |  |  |
| 26 | (A) Policyholders' account |  |  |  |  |  |
|  | Total Funds [Refer note (a) below] | 2,555,912,442 | 2,113,493,071 | 1,531,011,388 | 1,351,398,583 | 1,114,344,666 |
|  | Total investments | 2,573,332,667 | 2,122,665,045 | 1,535,355,358 | 1,352,690,841 | 1,112,215,335 |
|  | Yield on investments (\%) [Refer note (b) below] | 9\% | 15\% | 2\% | 8\% | 8\% |
|  | (B) Shareholders' account |  |  |  |  |  |
|  | Total Funds [Refer note (c) below] | 116,223,124 | 104,004,364 | 87,430,838 | 75,763,556 | 65,278,179 |
|  | Total investments | 100,758,226 | 86,047,092 | 68,279,462 | 57,552,395 | 50,393,473 |
|  | Yield on investments (\%) [Refer note (d) below] | 10\% | 8\% | 7\% | 9\% | 9\% |
| 27 | Yield on total investments (\%) [Refer note (e) below] | 9\% | 15\% | 2\% | 8\% | 8\% |
| 28 | Paid up equity capital | 10,003,706 | 10,000,709 | 10,000,263 | 10,000,000 | 10,000,000 |
| 29 | Net worth [Refer note (f) below] | 116,211,132 | 104,000,130 | 87,429,712 | 75,763,556 | 65,278,179 |
| 30 | Total Assets [Refer note (g) below] | 2,682,071,988 | 2,225,920,678 | 1,625,578,887 | 1,429,978,345 | 1,181,557,637 |
| 31 | Earnings per share (basic) (₹) | 15.06 | 14.56 | 14.22 | 13.27 | 11.50 |
| 32 | Earnings per share (diluted) (₹) | 15.04 | 14.55 | 14.22 | 13.27 | 11.50 |
| 33 | Book value per share (₹) | 116.17 | 103.99 | 87.43 | 75.76 | 65.28 |

\# Net of reinsurance
@ Includes the effect of gains / losses on sale of investments

## Notes:-

(a) Total Funds under Policyholders' Account = Credit / (Debit) Fair Value Change Account + Policyholders' Liabilities + Insurance Reserves +Total linked liabilities
(b) Yield on Policyholders' Investments = Income from Policyholders' Investments / Total Policyholders' Investments
(c) Total Funds = Share Capital + Reserves and Surplus + Credit / (Debit) Fair Value Change Account - Debit Balance in Profit and Loss Account
(d) Yield on Shareholders' Investments = Total Income under Shareholders' Account / Total Shareholders' Investments
(e) Yield on total investments = (Income from Policyholders' Investments + Total Income under Shareholders' Account) / (Total Shareholders' Investments + Total Policyholders' Investments)
(f) Net Worth = Share Capital + Reserves and Surplus + Credit / (Debit) Fair Value Change Account - Debit Balance in Profit and Loss Account - Employee Stock Options Outstanding
(g) Total Assets = Total Application of Funds - Debit Balance in Profit and Loss Account

## Schedules

Forming Part of Financial Statements

## SCHEDULE 16 - CONTINUED

## Ratios as prescribed by IRDAI

|  | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
| 1 | New business premium income growth (segment-wise) |  |  |
|  | (New business premium for current year less new business premium of previous year divided by new business premium for previous year) |  |  |
|  | Participating Life | (20.20\%) | (9.26\%) |
|  | Participating Pension | (26.15\%) | (26.98\%) |
|  | Group Pension | 0.00\% | 0.00\% |
|  | Participating Variable Insurance | (265.09\%) | (99.94\%) |
|  | Non Participating Life | 10.41\% | 69.52\% |
|  | Non Participating Pension | (100.00\%) | 185.71\% |
|  | Non Participating Annuity | 14.65\% | 168.76\% |
|  | Non Participating Health | 163.09\% | (14.71\%) |
|  | Non Participating Variable Insurance | 263.54\% | (77.48\%) |
|  | Linked Life | 41.71\% | (18.06\%) |
|  | Linked Group | 3.64\% | 50.41\% |
|  | Linked Pension | 16.64\% | 110.60\% |
| 2 | Percentage of Single Premium (Individual Business) to Total New Business Premium (Individual Business) | 24.43\% | 20.23\% |
| 3 | Percentage of Linked New Business Premium (Individual Business) to Total New Business Premium (Individual Business) | 68.60\% | 68.44\% |
| 4 | Net retention ratio | 99.44\% | 99.03\% |
|  | (Net premium divided by gross premium) |  |  |
| 5 | Ratio of expenses of management [Refer notes (a) below] | 8.74\% | 8.34\% |
|  | (Expenses of management divided by the total gross direct premium) |  |  |
| 6 | Commission ratio | 3.67\% | 3.54\% |
|  | (Gross Commission paid divided by Gross Premium) |  |  |
| 7 | Ratio of policyholders' liabilities to shareholders' funds | 2,207.69\% | 2,040.22\% |
|  | [Refer note (b) below] |  |  |
| 8 | Ratio of surplus / (deficit) to policy holders' liability | 0.73\% | 0.85\% |
| 9 | Change in net worth ( $₹$ in 000s) | 12,211,002 | 16,570,418 |
|  | [Refer note (b) below] |  |  |
| 10 | Growth in Networth (\%) | 11.74\% | 18.95\% |
| 11 | Profit after tax / Total income | 1.81\% | 1.78\% |
| 12 | (Total Real Estate + Loans) / Cash and invested assets | 0.42\% | 0.48\% |
| 13 | Total Investments / (Capital + Surplus) | 2,338.73\% | 2,184.87\% |
|  | [Refer notes (c) below] |  |  |
| 14 | Total Affiliated Investments / (Capital + Surplus) | 13.70\% | 16.77\% |
| 15 | Investment yield (gross and net) |  |  |
|  | A. With Realized Gains |  |  |
|  | Policyholders' Funds : |  |  |
|  | Non Linked |  |  |
|  | Par | 9.32\% | 8.73\% |
|  | Non Par | 8.21\% | 8.15\% |
|  | Sub -Total : Non-Linked | 8.66\% | 8.39\% |
|  | Linked |  |  |
|  | Par | NA | NA |
|  | Non Par | 9.45\% | 9.97\% |
|  | Sub - Total : Linked | 9.45\% | 9.97\% |
|  | Grand Total | 9.07\% | 9.20\% |
|  | Shareholders' Funds | 10.40\% | 8.58\% |

## Schedules

Forming Part of Financial Statements

## SCHEDULE 16-CONTINUED

Summary of Financial Statements

| Sr. No. | Particulars | Year ended March 31, 2022 | Year ended March 31, 2021 |
| :---: | :---: | :---: | :---: |
|  | B. With Unrealized Gains |  |  |
|  | Policyholders' Funds : |  |  |
|  | Non Linked |  |  |
|  | Par | 6.54\% | 17.51\% |
|  | Non Par | 5.08\% | 9.51\% |
|  | Sub - Total : Non-Linked | 5.69\% | 12.81\% |
|  | Linked |  |  |
|  | Par | NA | NA |
|  | Non Par | 11.99\% | 28.29\% |
|  | Sub - Total : Linked | 11.99\% | 28.29\% |
|  | Grand Total | 9.05\% | 20.52\% |
|  | Shareholders' Funds | 7.46\% | 15.02\% |
| 16 | Conservation Ratio | 83.32\% | 87.48\% |
|  | Participating Life | 90.21\% | 90.71\% |
|  | Participating Pension | 96.59\% | 87.97\% |
|  | Group Pension | 81.71\% | 75.42\% |
|  | Participating Variable Insurance | 83.58\% | 79.15\% |
|  | Non Participating Life | 84.76\% | 85.29\% |
|  | Non Participating Pension | 61.58\% | 88.64\% |
|  | Non Participating Annuity | 0.00\% | 0.00\% |
|  | Non Participating Health | 85.03\% | 81.46\% |
|  | Non Participating Variable Insurance | 88.75\% | 90.64\% |
|  | Linked Life | 80.53\% | 87.26\% |
|  | Linked Group | 0.00\% | 0.00\% |
|  | Linked Pension | 83.49\% | 87.02\% |
| 17 | Persistency Ratio-Number of Policy Basis (Regular Premium/Limited Premium Payment under Individual Category) |  |  |
|  | For $13^{\text {th }}$ month | 79.86\% | 78.97\% |
|  | For $25^{\text {th }}$ month | 69.86\% | 67.81\% |
|  | For $37^{\text {th }}$ month | 63.23\% | 63.52\% |
|  | For 49th month | 60.30\% | 53.25\% |
|  | For 61 ${ }^{\text {st }}$ month | 40.06\% | 40.76\% |
|  | Persistency Ratio-Premium Basis (Regular Premium/Limited Premium Payment under Individual Category) |  |  |
|  | For $13^{\text {th }}$ month | 85.18\% | 85.39\% |
|  | For $25^{\text {th }}$ month | 78.06\% | 75.84\% |
|  | For $37^{\text {th }}$ month | 72.15\% | 72.12\% |
|  | For 49th month | 69.85\% | 65.62\% |
|  | For 61 ${ }^{\text {st }}$ month | 49.48\% | 50.85\% |
|  | [Refer note (d) below] |  |  |
| 18 | Persistency Ratio-Number of Policy Basis (Single Premium/Fully Paid up under Individual Category) |  |  |
|  | For $13^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $25^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $37^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $49{ }^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $61^{\text {st }}$ month | 100.00\% | 100.00\% |

## Schedules

Forming Part of Financial Statements

## SCHEDULE 16 - CONTINUED

## Summary of Financial Statements

| $\begin{aligned} & \text { Sr. } \\ & \text { No. } \end{aligned}$ | Particulars | Year ended March 31, 2022 | Year ended <br> March 31, 2021 |
| :---: | :---: | :---: | :---: |
|  | Premium Basis (Single Premium/Fully paid up under Individual Category) |  |  |
|  | For $13^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $25^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For $37^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For 49 ${ }^{\text {th }}$ month | 100.00\% | 100.00\% |
|  | For 61 ${ }^{\text {st }}$ month | 100.00\% | 100.00\% |
|  | [Refer note (e) below] |  |  |
| 19 | NPA ratio |  |  |
|  | A. Gross NPA Ratio |  |  |
|  | Policyholders' Funds : |  |  |
|  | Non Linked |  |  |
|  | Par | Nil | Nil |
|  | Non Par | Nil | Nil |
|  | Linked |  |  |
|  | Par | NA | NA |
|  | Non Par | Nil | 0.05 |
|  | Shareholders' Funds | Nil | Nil |
|  | B. Net NPA Ratio |  |  |
|  | Policyholders' Funds: |  |  |
|  | Non Linked |  |  |
|  | Par | Nil | Nil |
|  | Non Par | Nil | Nil |
|  | Linked |  |  |
|  | Par | NA | NA |
|  | Non Par | Nil | - |
|  | Shareholders' Funds | Nil | - |
| 20 | Solvency Ratio | 2.05 | 2.15 |
| 21 | Debt Equity Ratio | NA | NA |
| 22 | Debt Service Coverage Ratio | NA | NA |
| 23 | Interest Service Coverage Ratio | NA | NA |
| 24 | Average ticket size in ₹ - Individual premium (Non-Single) | 68,207 | 62,026 |

## Notes:-

(a) Expenses of Management $=$ Operating Expenses + Commission
(b) Policyholders' Liabilities = Policy Liabilities + Credit / (Debit) Fair Value Change Account + Funds for Future Appropriation

Shareholders' Funds = Share Capital + Reserves and Surplus + Credit / (Debit) Fair Value Change Account - Debit Balance in Profit and Loss Account

Net Worth = Share Capital + Reserves and Surplus + Credit / ( Debit ) Fair Value Change Account - Debit Balance in Profit and Loss Account - Employee Stock Options Outstanding
(c) Capital + Surplus $=$ Share Capital + Reserves and Surplus

Total Investments = Shareholders' Investments + Policyholders' Investments
(d) Persistency ratios for the year ended March 31,2022 and March 31,2021 are "upto the quarter" persistency calculated using policies issued in $1^{\text {st }}$ March to $28^{\text {th }}$ February period of the relevant years

## Appointed Actuary's Certificate

## As at the year ended 31st March, 2022

(Amounts in thousands of Indian Rupees)
I have valued the policy liabilities of SBI Life Insurance Company Limited as at 31 ${ }^{\text {st }}$ March, 2022, in accordance with accepted actuarial practice and in line with relevant professional guidance issued by the Institute of Actuaries of India, including that covering the selection of appropriate assumptions.

In my opinion, the amount of policy liabilities ₹ $2,523,843,456$ (net of reinsurance) makes appropriate provision for all policyholders' obligations, and the financial statements fairly present the result of the valuation.

Prithesh Chaubey
Appointed Actuary
SBI Life Insurance Company Limited
Mumbai, April 28, 2022

## Embedded Value

The Indian Embedded Value (IEV) as on March 31, 2022 have been prepared by the Company and the methodology, assumptions and the results have been reviewed by Willis Towers Watson Actuarial Advisory LLP.

## 1. Basis of Preparation

Embedded Value is a measure of the consolidated value of shareholders' interest in the covered life insurance business. The embedded value has been determined by following a market consistent methodology, as per the requirements and principles set forth by the IAI within the APS10.

## 2. Key Highlights

### 2.1 Key Parameters

| Details | (₹ in billion) |  |
| :--- | ---: | ---: |
| FY 2022 |  |  |
| Annualised Premium Equivalent (APE) for the year | 142.98 |  |
| Value of New Business (VoNB) | 37.04 |  |
| New Business Margin |  | $25.9 \%$ |
| Embedded Value | 396.25 |  |

2.2 Analysis of Movement in IEV for FY 2022

*As per new methodology.

| IEV movement Analysis - Components |
| :--- |
| Opening IEV |
| Expected return on existing business |
| At Reference Rate |
| At expected real-world return in excess of reference rate |
| Operating Assumptions Change 2022 |
| VoNB added during the period |
| Operating Experience Variance - Persistency |
| Operating Experience Variance - Expenses |
| Operating Experience Variance - Mortality and Morbidity |
| Operating Experience Variance - Others |
| IEV Operating Earnings (EVOP) |
| Economic Assumption Changes and Investment Variances |
| IEV Total Earnings |
| Capital Contributions / Dividends paid out |
| Closing IEV* |

[^38]
### 2.3 Sensitivity Analysis

| Scenario | Change in IEV\% | Change in VoNB\% |
| :---: | :---: | :---: |
| Reference Rate +100 bps | (1.8\%) | (0.4\%) |
| Reference Rate -100 bps | 2.1\% | 0.1\% |
| Decrease in Equity Value 10\% | (1.5\%) | (0.2\%) |
| Proportionate change in lapse rate $+10 \%$ | (1.2\%) | (3.7\%) |
| Proportionate change in lapse rate -10\% | 1.5\% | 4.7\% |
| Mortality / Morbidity +10\% | (1.9\%) | (5.7\%) |
| Mortality / Morbidity - 10\% | 1.9\% | 5.7\% |
| Maintenance Expense $+10 \%$ | (0.6\%) | (1.6\%) |
| Maintenance Expense -10\% | 0.6\% | 1.6\% |
| Mass Lapse for ULIPs in the year after the surrender penalty period of 25\% * | (2.8\%) | (7.5\%) |
| Mass Lapse for ULIPs in the year after the surrender penalty period of 50\% * | (6.2\%) | (17.0\%) |
| Tax Rate Change to 25\% on Normal Tax basis | (4.7\%) | (7.0\%) |

* Mass lapse sensitivity (of $25 \%$ or $50 \%$ ) for ULIP business is applied at the end of surrender penalty period as defined by APS 10, which is taken to be the beginning of $5^{\text {th }}$ policy year for current generation of our ULIP products.


## 3. Methodology and Approach

IEV is calculated as the sum of Adjusted Net Worth (ANW) and Value of In-Force business (VIF).
ANW comprises Free Surplus (FS) and Required Capital (RC).
VIF consists of the following components:
Present Value of Future Profits (PVFP) expected to emerge from the covered business;
Less Frictional Cost of Capital (FCoC);
Less Time Value of Financial Options and Guarantees (TVFOG);

Less Cost of Residual Non-Hedgeable Risks (CRNHR).

### 3.1 Components of Adjusted Net Worth (ANW):

This is the value of all assets allocated to the covered business that are not required to back the liabilities of the covered business.
Free Surplus (FS): Free Surplus represents the market value of any assets in excess of liabilities and Required Capital which is potentially distributable to shareholders immediately. Free Surplus has been calculated as the excess of ANW over the Required Capital.
Required Capital (RC): Required Capital is the amount of assets attributed to the covered business over and above that required to back liabilities for the covered business whose distribution to shareholders is restricted. Required Capital has been set at 180\% of the Required Solvency Margin (RSM), based on the Company's internal capital target. RSM has been projected by applying the solvency margin factors prescribed by the IRDAI appropriate to each line of business.

### 3.2 Components of Value of Inforce (VIF) business:

Present Value of Future Profits (PVFP): PVFP represents the present value of future post taxation shareholder cash-flows projected to emerge from the in-force covered business and the assets backing liabilities of the in-force covered business. The PVFP incorporates an allowance for the intrinsic value of financial options and guarantees.
Frictional Cost of Capital (FCoC): FCoC reflects the impact of taxation on investment returns and investment costs on the assets backing required capital. FCoC has been estimated as the present value of:

- tax on investment earnings on assets backing the required capital; and
- investment expenses (after tax) incurred in holding such assets.

Required Capital is assumed to be maintained throughout the lifetime of the underlying liabilities, at the internal target level of $180 \%$ of the RSM, calculated based on the prescribed factors.
Time Value of Financial Options and Guarantees (TVFOG): Allowance is made for asymmetric impact on shareholder value due to any financial options and guarantees within the covered business.

Cost of Residual Non-Hedgeable Risks (CRNHR): A bottom-up assessment of risks has been undertaken to allow for the cost of residual non-hedgeable risks not already allowed for elsewhere. CRNHR has been estimated using a cost of capital approach.

## Independent Actuary's Opinion

## 28 April 2022

The Board of Directors
SBI Life Insurance Company Limited
Natraj, M.V. Road and Western Express Highway Junction Andheri (East), Mumbai - 400069

Dear Sirs,

## Willis Towers Watson Opinion on Embedded Value as at 31 March 2022

Willis Towers Watson Actuarial Advisory LLP ("Willis Towers Watson", "we", "us" or "our") has been engaged by SBI Life Insurance Company Limited ("SBI Life" or "the Company") to review and provide an independent actuarial opinion on the embedded value results prepared by SBI Life.

The review covered the embedded value as at 31 March 2022 of INR 396.3 billion and the value of one year's new business written during the period 1 April 2021 to 31 March 2022 of INR 37.0 billion (together, "embedded value results").

## Scope of work

## Our scope of work covered:

- A review of the methodology and assumptions used to determine the embedded value results;
- A review of the results of SBI Life's calculation of the embedded value results;
- A review of the analysis of movement in embedded value from 31 March 2021 to 31 March 2022; and
- A review of select sensitivities as defined by the Company.


## Opinion

Willis Towers Watson has concluded that the methodology and assumptions used to determine the embedded value results of SBI Life comply with the standards issued by the Institute of Actuaries of India within the Actuarial Practice Standard 10 ("Indian Embedded Value Principles"), and in particular that:

- the economic assumptions used are internally consistent and result in the projected cash-flows being valued in line with the prices of similar cash-flows that are traded on the capital markets;
- the operating assumptions have been set with appropriate regard to the past, current and expected future experience;
- the Required Capital has been determined and projected on the basis of SBI Life's internal capital target of $180 \%$ of the Required Solvency Margin and has been assessed from a shareholders' perspective;
- allowance has been made for the Cost of Residual NonHedgeable Risks; and
- for participating business, the assumed bonus rates, and allocation of profit between policyholders and shareholders, are consistent with the projection assumptions, established company practice and local market practice.

Willis Towers Watson has performed high-level reasonableness checks, commensurate to the reporting schedule, on the results of the calculations performed by SBI Life. On the basis of this review, Willis Towers Watson has confirmed that no issues have been discovered that have a material impact on the disclosed embedded value as at 31 March 2022, the value of one year's new business written during the period 1 April 2021 to 31 March 2022, the analysis of movement in embedded value for FY2021-22 and the sensitivity analysis as at 31 March 2022.

In arriving at these conclusions, Willis Towers Watson has relied on data and information provided by SBI Life. This Opinion is made solely to SBI Life in accordance with the terms of Willis Towers Watson's engagement letter dated 27 September 2021. To the fullest extent permitted by applicable law, Willis Towers Watson does not accept or assume any responsibility, duty of care or liability to anyone other than SBI Life for or in connection with its review work, the opinions it has formed or for any statements set forth in this opinion.
COVID-19 is an ongoing and continuously evolving issue which has and will continue to have significant effects on global economic activity and insurance experience. The actual effects of COVID-19 could have an unexpected material impact on our findings. The level of uncertainty affecting our conclusions and the underlying volatility of actual outcomes is increased because of the emergence and contingent evolution of COVID-19

## Corporate Information

## Board of Directors

Mr. Dinesh Kumar Khara,
Chairman
Mr. Ashwini Kumar Tewari, Nominee Director

Mr. Deepak Amin,
Independent Director
Mr. Narayan K. Seshadri,
Independent Director
Mr. Shobinder Duggal,
Independent Director
Dr. Tejendra Mohan Bhasin,
Independent Director
Ms. Usha Sangwan,
Independent Director
Mr. Mahesh Kumar Sharma,
Managing Director and Chief Executive Officer

## Statutory Auditors

M/s S.K.Patodia \& Associates
Chartered Accountants
M/s S.C. Bapna \& Associates
Chartered Accountants
Mr. Vinod Koyande
Company Secretary
Mr. Pranay Raniwala
Compliance Officer

## Registrar \& Transfer Agents

KFin Technologies Limited
Selenium Tower B, Plot Nos. 31 \& 32,
Financial District, Nanakramguda,
Serilingampally Mandal, Hyderabad, Rangareddi, Telangana, India - 500032

## Executive Committee

Mr. Mahesh Kumar Sharma,
Managing Director and Chief Executive Officer

## Mr. Ravi Krishnamurthy,

President Operations and Information Technology
Mr. M. Anand,
President - Marketing (Zone I)
Mr. AVS Siva Rama Krishna,
President - Marketing (Zone II)

## Mr. G Durgadas,

President - Marketing (Zone III)
Mr. Abhijit Gulanikar,
President - Business Strategy
Mr. Sangramjit Sarangi,
President and Chief Financial Officer
Mr. Subhendu Kumar Bal,
Chief Actuary \& Chief Risk Officer

## Mr. Prithesh Chaubey,

Appointed Actuary
Mrs. Seema Trikannad,
EVP \& Chief of HR \& Management Services

## Bankers

State Bank of India (SBI)
HDFC Bank
Kotak Bank
Citi Bank, N.A.
City Union Bank
Federal Bank
Indian Bank
Karur Vysya Bank
Laxmi Vilas Bank
Punjab \& Sind Bank
South Indian Bank
UCO Bank
Yes Bank

## Registered and Corporate Office

'Natraj' M. V. Road \& Western Express Highway Junction, Andheri (East), Mumbai - 400069 Maharashtra
Tel.: +91 2261910000 Fax: +91 2261910517
Website: www.sbilife.co.in
CIN: L99999MH2000PLC129113

## Glossary of Terms

## Acquisition cost

Costs that vary with and are primarily related to the acquisition of insurance contracts.

## Affiliated Investments

Investments made in parties related to the insurer.

## Amortisation of premium/Accretion of discount

Premium/discount refers to the price paid for a bond as against the par value of the bond. This premium/discount is spread over the remaining life of the bond and is called amortisation of premium/accretion of discount respectively.

## Annuity benefits

A series of payments payable at regular intervals in return of a certain sum paid up front, under an annuity contract.

A deferred annuity is a contract to pay out regular amounts of benefit provided to the annuitant at the end of the deferred period (the vesting date) when annuity payment commences for a specified period of time such as number of years or for life.

An immediate annuity is a contract to pay out regular amounts of benefit wherein the contract commences payments, immediately after the contract is concluded.

## Asset-Liability Management (ALM)

It is an ongoing process of formulating, implementing, monitoring and revising strategies related to assets and liabilities to achieve an insurer's financial objectives, given the insurer's risk appetite, risk tolerances and business profile.

## Assets under Management (AuM)

AuM refers to the carrying value of investments managed by the Company and includes loans against policies and net current assets pertaining to investments.

## Bancassurance or Banca

An arrangement entered into by a bank and an insurance company, through which the insurance company sells or markets its products to the bank's customer base.

## Bonus

The non-guaranteed benefits added to the participating life insurance policies and are the way in which policyholders receive their share of the profits of the policies. Bonus includes terminal and reversionary bonus.

## Book value per share

Shareholders' Funds divided by outstanding number of equity shares.

## Certificate of Insurance (COI)

A document issued by the insurance company which confirms the existence of insurance coverage under specific conditions granted to an individual under a Group policy.

## Certified Insurance Facilitators (CIFs)

CIF refers to those employees of a corporate agent designated as Specified Person under applicable regulation.

Specified Person is an employee of a Corporate Agent who is responsible for soliciting and procuring insurance business on behalf of a corporate agent and have fulfilled the requirements of qualification, training and passing of examination as specified applicable regulations.

## Common service centers

Centers established under National e-Governance Plan by CSC e-Governance Services India Limited. Front-end delivery points for government, private and social sector services to citizens of India.

## Commission Ratio

The ratio of Commission (including rewards) to Total gross premium

## Conservation Ratio

The ratio of renewal premium of the current financial year to the total of first year premium and renewal premium of the previous financial year.

## Contribution from Shareholders' Account

The amount transferred from Shareholders' Account to Policyholders' Account to make good the deficit arising in the Non Participating funds as per requirement of the Insurance Regulatory and Development Authority of India (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002.

## Credit Risk

The risk of loss if the other party fails to meet its obligations or fails to do so in timely fashion.

## Death claims or mortality claims

Amount of benefit payable on death as specified in the policy document. This is stated at the inception of the contract.

## Death Claims Settlement Ratio

Ratio of death claims settled to death claims reported to the Company and outstanding at the beginning of the year.

## Embedded Value

The measure of the consolidated value of shareholders' interest in the covered life insurance business, which is all life insurance business written by the Company since inception and in-force as on the valuation date (including lapsed business which have the potential of getting revived).
The Embedded Value of the Company has been determined on the basis of the Indian Embedded Value (IEV) Methodology.

## Embedded Value Operating Profit (EVOP) and Operating Return on Embedded Value

Embedded value operating profit is a measure of the increase in the Embedded Value during a specified period due to matters that can be influenced by management. It excludes changes in the Embedded Value due to external factors like changes in economic variables and shareholder-related actions like capital injection or dividend pay-outs. Operating Return on embedded value is the ratio of EVOP for a specified period to the Embedded Value at the beginning of that period.

## Endowment Business

It is a contract to pay benefit on the life assured surviving the stipulated date or on death of the life assured before maturity.

## Expense Ratio

The percentage of insurance premiums used to pay for an insurer's expenses including overheads, marketing, commission, expenses, costs etc. Expense ratio is money used in acquiring, writing and servicing an insurance policy.

## Fair value change account

Unrealised gains/losses arising due to changes in the fair value of investment assets including listed equity shares, mutual funds, debt securities and derivative instruments.

## First year premium

Insurance premium that is due in the first policy year of a life insurance contract.

## Free-look period

A period of 15 days or 30 days, allowed to a new policyholder, from the date of receipt of policy documents, to enable him to review the terms and conditions of the policy and cancel the policy, if it does not meet his requirement.

## Funds for discontinued policies

The liability of the discontinued policies is held in this fund till the end of the lock in period of five years from the date of issue or till the expiry of revival period, whichever is later. A segregated fund of the insurer that is set aside and is constituted by the fund value of all discontinued policies determined in accordance with the applicable regulation.

## Funds for Future Appropriations (FFA)

The Funds for Future Appropriation (the "FFA"), comprise funds which have not been explicitly allocated either to policyholders or to shareholders at the valuation date.

## Fund Management Charges

Charges deducted towards meeting expenses related to fund management. These are charged as a percentage of the fund value and deducted before arriving at the net asset value (NAV) of the fund.

## Fund Value

It is also known as policy value. It is the total value of units that a policyholder holds in funds.

Fund Value = Number of Units $\times$ Net Asset Value.

## Grievance Ratio

Number of grievances reported to the Company divided by number of policies issued by the Company in the same period (per 10,000)

## Group business

Insurance contracts that cover a defined group of people.

## Gross Written Premium

The total premium written by the Company before deductions for reinsurance ceded.

## Health Insurance Business

The effecting of contracts which provide for sickness benefits or medical, surgical or hospital expense benefits, whether in-patient or out-patient travel cover and personal accident cover.

## Independent Actuary

Vivek Jalan, FIAI, a Willis Towers Watson empanelled actuary.

## Indian Embedded Value Methodology

Embedded value determined as per the requirements and principles set forth by the Institute of Actuaries of India, in accordance with Actuarial Practice Standard 10.

## Individual business

Insurance contracts that cover the life of an individual.

## Individual living benefit claims

Amount of benefit which is payable on survival as specified in the policy document for individual policies. This is stated at the inception of the contract. This includes maturity and survival benefits claims.

## Individual New Business Premium

Insurance premium that is due in the first policy year of an individual life insurance contract.

## Individual Rated Premium

Premiums written by the Company under individual products and weighted at the rate of ten percent for single premiums.

## In-force

In-force policies are policies for which the premiums are being paid regularly or have been fully paid.

## Insurance agent or Individual agent

An individual appointed by an insurer for the purpose of soliciting or procuring insurance business including business relating to the continuance, renewal or revival of policies of insurance.

## Insurance penetration and density

The measure of insurance penetration and density reflects the level of development of insurance sector in a country.
Insurance penetration is defined as the percentage of premium underwritten in a given year to Gross Domestic Product.

Insurance density is calculated as the ratio of premium underwritten in a given year to the total population (per capita premium).

## Insurance marketing firm

Entity registered by IRDAI to solicit or procure insurance products as specified under applicable regulations to undertake insurance service activities, and to distribute other financial products by employing individuals licensed to market, distribute and service such other financial products.

## Interim bonus

Bonus paid under a policy which becomes payable to policy holders when the policy results into a claim either by death, surrender or maturity for the period from the last declared bonus date and is paid to provide for the fact that the policy will not be eligible for bonus at the next bonus declaration.

## Investment yield

A measure of the income received from an investment compared to the price paid for the investment. Normally expressed as a percentage.

## Mathematical Reserves

Mathematical reserves mean the provision made by an insurer to cover liabilities (excluding liabilities which have fallen due and liabilities arising from deposit back arrangement in relation to any policy whereby an amount is deposited by reinsurer with the cedant) arising under or in connection with policies or contracts for life insurance business. Mathematical reserves also include specific provision for adverse deviations of the bases, such as mortality and morbidity rates, interest rates, and expense rates, and any explicit provisions made, in the valuation of liabilities, in accordance with the regulations made by the Authority for this purpose.

## Maturity benefit

The contractual amount, as specified in the policy documents, which is payable at the end of the term of policy. This is stated at the inception of the contract.

## Micro-agents

Entities or individuals appointed as micro insurance agents as per the applicable regulations for distribution of microinsurance products.

## Mis-Selling or Unfair Business Practices Ratio

Number of grievances with respect to unfair business practice that are reported to the Company divided by policies issued by the Company in the same period represented as a percentage.

## Morbidity Rate

It is a measure of the number of persons belonging to a particular group, categorised according to age or some other factors such as occupation, that are expected to suffer a disease, illness, injury, or sickness.

## Mortality Charges

The risk charges that are levied on the life cover part to provide the protection benefits to the policyholders.

## Mortality Rate

A measure of the number of deaths, varying by such parameters as age, gender and health, used in pricing and computing liabilities for future policyholders of life and annuity products, which contain mortality risks.

## Net Asset Value (NAV)

The market value of each unit of a fund. NAV is declared on all business days, reflecting the combined market value of the investments/securities (as reduced by allowable expenses and charges) held by a fund on any particular day.

NAV in the context of equity shares is computed as the closing net worth of a company, divided by the closing outstanding number of fully paid up equity share. In the context of the unit-linked business of the Company and the investments made in mutual funds by the Company, it represents the value of one unit held by the policyholder/ us and is computed as total assets of the fund/ scheme divided by number of units outstanding.

## Net Premium

The total premium written by the Company after deductions for reinsurance ceded.

## Net worth

Net worth represents the shareholders' funds and is computed as sum of share capital and reserves including share premium share application money and fair value change account net of debit balance in profit and loss account.

## New Business Annualized Premium Equivalent (APE)

The sum of annualized first year premiums on regular premium policies, and ten percent of single premiums, written by the Company during the fiscal year from both retail and group customers.

## New Business Premium

Insurance premium that is due in the first policy year of a life insurance contract or a single lump sum payment from the policyholder.

## New Business Regular Premium or Regular Premium

Insurance premium that is due in the first policy year of a life insurance contract excluding single premium.

## Non Linked business

Life or Health Insurance contracts other than unit linked business. Also called as Conventional / Traditional business.

## Non Participating business

Policies without participation in profits, means policies which are not entitled to any share in surplus (profits) during the term of the policy. Examples include pure risk policies such as fixed annuities, term insurance, critical illness etc.

## Operating Expense Ratio

Operating expenses (excluding commission) divided by Gross Written Premium.

## Paid Up Value

It is one of the non-forfeiture options given to the policyholder in case of premium default. In this option, the sum assured is proportionately reduced to an amount which bears the same ratio to the full sum assured as the number of premiums actually paid bears to the total number originally payable in the policy.

## Participating business

A life insurance policy where the policyholder is entitled to at least a ninety percent share of the surplus emerging in the participating fund and the remaining belongs to the shareholders.

## Pension Business

Pension plans are offered by life insurance companies to help individuals build a retirement corpus. On maturity, this corpus is invested for generating a regular income stream, which is referred to as pension or annuity.

## Persistency ratio

The ratio of life insurance policies remaining in force to all policies issued in a fixed period. Persistency can be measured in terms of number of policies or in terms of premium.

## Policy Lapse

A life insurance contract lapses if the policyholder does not pay premium within the grace period as prescribed under the applicable regulations.

## Policy Liabilities

The policy liabilities under an insurance contract are the benefits an insurance company has contractually agreed to pay to the policyholders, plus its future expenses less future premiums.

## Premium

The consideration the policyholder will have to pay in order to secure the benefits offered by the insurance policy

## Private life insurers

All Indian life insurance companies other than the Life Insurance Corporation of India.

## Protection Gap

Ratio of sum assured to GDP

## Reinsurance

Reinsurance contract is an insurance contract between one insurance company (cedant) and another insurance company (reinsurer) to indemnify against losses on one or more contracts issued by the cedant in exchange for a consideration (the premium). The consideration paid/ received is termed as reinsurance ceded/accepted. The intent of reinsurance is for an insurance company to reduce the risks associated with underwritten policies by spreading risks across alternative institutions.

## Reinsurance claims

Claim amount received or receivable by the insurance company from a reinsurance company on occurrence of a reinsured event.

## Reinsurance premium ceded

Premium paid or payable by the insurance company to a reinsurance company in lieu of reinsurance protection.

## Renewal premium

Life insurance premiums falling due in the years subsequent to the first year of the policy.

## Return on Equity

The ratio of profit after tax to average net worth for the period.

## Reversionary bonus

Reversionary bonus is expressed as a percentage of basic sum assured. Simple reversionary bonuses once vested become guaranteed.

## Rider

The add-on benefits which are in addition to the benefits under a basic policy.

## Risk reinsured

The proportion of risk underwritten by an insurance company which it transfers to a reinsurance company for which a stated risk premium would be paid.

## Risk retained

The proportion of risk underwritten by an insurance company that is retained by an insurance company in its own books after ceding a portion of risk to the reinsurance company.

## Rural sector

Any place as per the latest census which meets the following criteria:
a) a population of less than five thousand;
b) a density of population of less than four hundred per square kilometre;
c) more than twenty-five per cent of the male working population is engaged in agricultural pursuits.

## Single premium

Those contracts that require only a single lump sum payment from the policyholder. Single premium include top up premium.

## Social sector

Social sector includes unorganised sector, informal sector, economically vulnerable or backward classes and other categories of persons, both in rural and urban areas.

## Solvency Ratio, Required Solvency Margin and Available Solvency Margin

Solvency Ratio means ratio of the amount Available Solvency Margin to the amount of Required Solvency Margin.
Every insurer is required to maintain an excess of the value of admissible assets over the amount of liabilities of not less than an amount prescribed by the IRDAI, which is referred to as a Required Solvency Margin. The actual excess of admissible assets over liabilities maintained by the insurer is termed as Available Solvency Margin.

## Sum assured

An absolute amount of benefit which is guaranteed to become payable on death/ maturity of the policy in accordance with the terms and conditions of the policy.

## Surplus

The excess of the value placed on a life insurance company's assets over the value placed on its liabilities.

## Surrenders

The termination of a life insurance policy at the request of the policyholder after which the policyholder receives the cash surrenders value, if any, of the contract.

## Surrender Ratio

Total surrender divided by the average AuM of policyholders during the year.

## Survival Benefit

The amount of benefit which is payable at specific interval, on survival to that period during the period of contract as specified in the policy document. This is stated at the inception of the contract.

## Terminal bonus

Bonus declared under the policy in the year when the policy results into a claim either by death, surrender or maturity.

## Term Insurance

It is a contract to pay benefits on death of the life assured during the specified period.

## Top-up premium

This is an additional amount of premium over and above the contractual basic premiums charged at the commencement of the contract.

## Total Cost Ratio

Operating expenses including commission, provision for doubtful debts and bad debts written off divided by Gross Written Premium.

## Transfer to Shareholders' Account

The amount of surplus transferred from Policyholders' Account to Shareholders' Account based on the recommendation by the Appointed Actuary.

## Underwriting

The process by which an insurance company determines whether or not and on what basis it will accept an application for insurance.

## Unit-linked fund

A unit-linked fund pools together the premiums paid by policyholders and invests in a portfolio of assets to achieve the fund(s) objective. The price of each unit in a fund depends on how the investments in that fund perform.

## Unit Linked business/product

A life insurance contract or health insurance contract under which benefits are wholly or partly to be determined by reference to the value of underlying assets or any approved index.

## Value of New Business / VNB / VoNB

VoNB is the present value of expected future earnings from new policies written during a specified period and it reflects the additional value to shareholders expected to be generated through the activity of writing new policies during a specified period.

Value of New Business Margin / VoNB Margin / Margin as a percentage of New Business Annualized Premium Equivalent
VoNB Margin is the ratio of VoNB to APE for a specified period and is a measure of the expected profitability of new business.

## Variable business/product

Products where the benefits are partially or wholly dependent on the performance of an approved external index/ benchmark which is linked to the product.

## Vested Bonus

Bonus already accrued, which is declared and attached to a policy. Once vested it becomes guaranteed.

Note

## คSBILife <br> Apne liye. Apno ke liye.

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[^0]:    Note: The year mentioned denotes respective financial year
    \#bn: billion, mn: million, tn:trillion

[^1]:    UIN: SBIHLIP22158V012122
    Health Plus Life Combi Product - Jointly Offered by 'SBI General Insurance Company Limited' And 'SBI Life Insurance Company Limited'.

[^2]:    $\qquad$

[^3]:    *Mass lapse sensitivity (of $25 \%$ or $50 \%$ ) for ULIP business is applied at the end of surrender penalty period as defined by APS 10, which is taken to be the beginning of $5^{\text {th }}$ policy year for current generation of our ULIP products.

[^4]:    \$ Commission ratio = Commission (including rewards) / Gross Written Premium (GWP)

    * Total Cost = Operating expenses + Commission + Provision for doubtful debt + Bad debts written off
    \# Persistency ratio for Regular premium/Limited premium payment under individual category

[^5]:    * Comprises of public limited companies incorporated in India.
    @ Comprises private limited companies incorporated in India and foreign companies but excludes Section 8 companies and not for profit foreign companies.
    \# Comprises only Audit Committee and Stakeholders Relationship Committee of Indian public limited companies.

[^6]:    ${ }^{1}$ Mr. Dinesh Kumar Khara ceased as member \& Ms. Usha Sangwan was appointed as member w.e.f. December $24,2021$.
    ${ }^{2}$ Mr. Ashwini Kumar Tewari \& Dr. Tejendra M. Bhasin was appointed as member w.e.f. July 16, 2021.
    ${ }^{3}$ Ms. Joji Sekhon Gill ceased as member w.e.f September 6, 2021.

[^7]:    ${ }^{1}$ Dr. Tejendra M. Bhasin was appointed as member w.e.f. July 16, 2021 and was designated as Chairman w.e.f. December 24, 2021
    2 Mr. Narayan K. Seshadri ceased as Chairman; Mr. Dinesh Kumar Khara \& Mr. Shobinder Duggal ceased as member and Mr. Deepak Amin was appointed as member w.e.f. December 24, 2021.
    ${ }^{3}$ Mr. Ashwini Kumar Tewari appointed as member w.e.f. July 16, 2021.
    ${ }^{4}$ Ms. Joji Sekhon Gill ceased as member w.e.f. September 6, 2021.

[^8]:    *Physical holding of equity shares is less than 0.01\%

[^9]:    Amount allocated for FY 21-22

[^10]:    iii. Change in Promoters' Shareholding
    

    > Shareholding at the beginning
    > of the year

    557,003,612 55.70

    | $557,003,612$ | 0.20 |
    | ---: | ---: |
    | $2,003,612$ | 55.48 |

    
    

    March 31, 2022
    Particulars
    At the beginning of the year
    Shares sold by BNP Paribas Cardiff (Market Sale)
    At the End of the year

[^11]:    Holding of equity shares is less than $0.01 \%$ in the total share capital of the Company

[^12]:    ${ }^{1}$ Ms. Joji Sekhon Gill ceased as an Independent Director w.e.f. September 6, 2021 due to expiry of her second term.

[^13]:    *Mr. Ashwini Kumar Tewari was appointed as Nominee Director of the Company w.e.f. April 12, 2021

[^14]:    * including funds for future appropriation and fair value change account

[^15]:    Represents the deemed realised gain as per norms specified by the Authority.

    * Represents Mathematical Reserves after allocation of bonus.

[^16]:    Represents the deemed realised gain as per norms specified by the Authority.

[^17]:    * Represents Mathematical Reserves after allocation of bonus.

[^18]:    * Charges are net of Service Tax/GST, if any

[^19]:    *Net change in mark to market value of investments.

[^20]:    Represents inter fund receivables or payable, if any.

[^21]:    Note: ULIP charges are excluding Service Tax/GST if any.

[^22]:    * Charges are net of Service Tax/GST, if any

[^23]:    Net change in mark to market value of investments.

[^24]:    * Net change in mark to market value of investments.

[^25]:    Additions represent units creation and deductions represent units cancellation

[^26]:    * Represents inter fund receivables or payable, if any

[^27]:    * Represents inter fund receivables or payable, if any

[^28]:    * Represents inter fund receivables or payable, if any

[^29]:    Note : Ulip charges are excluding Service Tax / GST if any.

[^30]:    Note : Ulip charges are excluding Service Tax / GST if any.

[^31]:    Note : Ulip charges are excluding Service Tax / GST if any.

[^32]:    Name of the Insurer: SBI Life Insurance Company Limited

[^33]:    Name of the Insurer: SBI Life Insurance Company Limited

[^34]:    Bond Pension ULIF007160107PENBONDFND111 Other Credit Granting
    Fund
    Other Credit Granting India Infradebt Limited

[^36]:    Date of Registration with IRDAI：March 29， 2001

[^37]:    Axis Bank Ltd．
    HDFC Bank Ltd．
    ио！̣！！рәшдәти｜кцедәиоW
    Of Commercial Banks
    Growth Fund ULIF003241105GROWTH－FND111

[^38]:    *As per new methodology.

