

## **FINANCIAL YEAR 2011-12**

## BOARD OF DIRECTORS

**Ajay Bankda** Managing Director

**J.P. Bagaria** Director

**Bharat Kumar Doshi** Director

**Govind Das Pasari** Director

**Avichal Kasliwal** Director

Auditors:
Sanjay Mehta & Associates
Chartered Accountants
204-206, Modi Tower
MTH Compound
Indore 452 001

Bankers:

Bank of India Saket Nager Branch INDORE **Registered Office:** 

221, Vyapar Bhawan, P.D'mello Road MUMBAI – 400 009, INDIA

Tel: (022)23725193

**Corporate Office:** 

"SYNCOM HOUSE"

40, Niranjanpur, Dewas Naka A.B. Road, INDORE (M.P.) - 452 010

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## SYNCOM HEALTHCARE LIMITED

Regd. Office: 221, Vyapar Bhawan, P.D. Mello Road, Mumbai - 400 009

#### NOTICE

NOTICE is hereby given that the Tenth Annual General Meeting of M/S SYNCOM HEALTHCARE LIMITED will be held on Saturday, the 29th Day of September, 2012 at 2.00 PM at VITS - Luxury Business Hotel, Andheri-Kurla Road, International Airport Zone, Andheri (East), Mumbai 400059 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Profit & Loss Account for the year ended March 31, 2012 and the Balance Sheet as at that date, together with Reports of the Board of Directors and the Auditors thereon.
- 2. To appoint a Director in place of Mr. Bharat Kumar Doshi, who retires by rotation and, being eligible, offers himself for reappointment.
- 3. To appoint a Director in place of Mr. J.P. Bagaria, who retires by rotation and, being eligible, offers himself for reappointment.
- 4. To appoint Auditors and to fix their remuneration and in this regard to consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT M/s Sanjay Mehta & Associates, Chartered Accountants, be and are hereby appointed as Auditors of the Company, to hold office from the conclusion of this annual general meeting until the conclusion of the next annual general meeting of the Company on such remuneration as may be fixed by the Board of Directors."

#### **SPECIAL BUSINESS:**

- 5. To consider and, if thought fit, to pass, with or without modification(s), the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT in accordance with the provisions of Sections 198, 269, 309, 314 and other applicable provisions, if any, of the Companies Act, 1956, read with Schedule XIII to the said Act including any statutory modification(s)/ re-enactment thereof from time to time, the approval of the shareholders be and is hereby accorded to the re-appointment of Mr. Ajay S. Bankda as Managing Director of the Company made by the Board of Directors for a further period of five years with effect from 24th July, 2012 on the following remuneration:
- 1. Salary in the pay scale of Rs. 80,000 Rs. 10,000 Rs. 120,000 per month
- 2. Rent Free House
- 3. Free Electricity, Gas, Water and Telephone facility
- 4. Medical Reimbursement for self and family subject to a maximum limit of one month's salary in a year
- "RESOLVED FURTHER THAT where in any financial year, the Company has no profits or its profit are inadequate, Mr. Ajay Bankda, Managing Director shall be paid such remuneration not exceeding the ceiling limits specified under Part A of Schedule XIII of the Companies Act, 1956.
- "RESOLVED FURTHER THAT the Board of Directors be and is hereby authorized to do all such acts, deeds and things as may be deemed necessary to give effect to this resolution."

By Order Of the Board of Directors For Syncom Healthcare Limited

> AJAY BANKDA Chairman

Place: Indore

Date: 14 August, 2012



#### Notes:

- A member entitled to attend and vote at the annual general meeting is entitled to appoint a proxy to attend and vote
  on a poll instead of himself and the proxy need not be a member of the Company. The instrument appointing the
  proxy should, however be deposited at the registered office of the Company not less than forty eight hours before
  the commencement of the Meeting.
- 2. Register of Members and Share Transfer Book shall remain closed from 26th September, 2012 to 29th September, 2012 (both days inclusive).
- 3. Members are requested to notify to the Company/ Registrar & Transfer Agent of any change in address holding shares in physical form and to their Depository in case of shares held in Demat form.
- Corporate members intending to send their authorized representatives to attend the meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the meeting.
- 5. An explanatory statement pursuant to Section 173(2) of the Companies Act, 1956, relating to the Special Business to be transacted at the meeting is annexed hereto.
- 6. Members are requested to bring their copy of the annual report to the meeting.
- 7. In case of the joint shareholders attending the meeting, only such joint shareholder who is higher in the order of the names will be entitled to vote.
- 8. Members are requested to notify to the Company or to the Registrar and Share Transfer Agent of any change in address holding shares in physical form and to their Depository in case of shares held in Demat Form.
- 9. As per the provisions of the Companies Act, 1956, facility for making nominations is available to individuals holding shares in the Company. The nomination forms- 2B prescribed by the Government can be obtained from the Share Transfer Agent or can be down loaded from the web site of the Ministry of the Corporate Affairs.
- 10. Members desires of obtaining any information concerning accounts and operations of the Company are requested to address their questions in writing to the Company at least 7 days before the date of the meeting so that the information required may be made available at the meeting.
- 11. Pursuant to Clause 49 of the Listing Agreement, profile of the directors proposed for re-appointment at the ensuing annual general meeting is annexed hereto.

Details of the Directors seeking re-appointment in the ensuing Annual General Meeting:

| Name of the Directors  | Mr. Bharat Kumar Doshi  | Mr. J. P. Bagaria   |  |
|--|---|---|--|
| Date of birth  | 21.03.1959  | 06.10.1947  |  |
| Date of original appointment   | 28.05.2008  | 29.07.2002  |  |
| Expertise/ Experience  | He has more than 25 years' experience in Planning, Designing Pharmaceutical, Biotech & API facilities and design of HVAC with Clean Room and BSL facility in India & Abroad | He has been a director of the Company science inception an has vide experience in purchas & administration. |  |
| Qualifications   | B.E. (Mech) (Hons.)   | B.Com. Part I   |  |
| No. of Equity Shares held  | NIL   | 100   |  |
| List of outside Directorships held   | Doshi Consultants Pvt. Ltd.<br>DCPL International Pvt. Ltd.   | None  |  |
| Chairman/Member of the<br>Committees of the Board of<br>Directors of the Company | Chairman:<br>a)Share Transfer & Investors<br>Grievance Committee  | Nil   |  |
|  | Member:<br>a) Remuneration-cum-<br>Compensation Committee   |   |  |



# EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

#### Item No. 5

Mr. Ajay S. Bankda was reappointed as Managing Director of the Company for five years w.e.f 25th July, 2007 at the remuneration recommended by the remuneration committee. The Remuneration Committee as constituted has decided / recommended at its meeting held on 27th June, 2012 to revise his remuneration on the following terms and conditions which was confirmed by the Board of Directors at their meeting held on 14th August, 2012 where he was reappointed as Managing Director for a period of further five years and which is in consonance with the terms and conditions of Schedule XIII of the Companies Act, 1956:

Salary Rs. 80000/--Rs. 10000/--Rs. 120000/-p.m.

Rent Free House

Free Electricity, Gas, Water, Telephone Facility

Medical Reimbursement for self and family subject to the limit of one month's salary in a year"

The aforesaid appointment and payment of remuneration is subject to the approval of members of the company in the general meeting in terms of section 269 read with Schedule XIII of the Companies Act, 1956. Your Directors therefore recommend the members to appoint Mr. Ajay S. Bankda as the Managing Director of the company on the terms and conditions as stated above.

None of the Directors of the Company except Mr. Ajay S. Bankda himself and J.P. Bagaria, Directors being the relative of Mr. Ajay Bankda are concerned or interested in the resolution.

The Directors recommend the Resolution to be passed.

By Order Of the Board of Directors For Syncom Healthcare Limited

> AJAY BANKDA Chairman

Place: Indore

Date: 14 August, 2012



#### **DIRECTORS' REPORT**

The Shareholders, Syncom Healthcare Limited,

Your Directors have pleasure in presenting their 10th Annual Report along with the audited annual accounts for the year ended 31st March, 2012 to the members of the Company.

#### **FINANCIAL RESULTS:**

Financial Results of the Company for the year under review along with the figures for the previous year are as follows:

(Rs. In Lacs) Year ended Year ended 31/03/2012 31/03/2011 8986.65 7879.48 Sales and other income 583.80 458.22 Profit before Interest and Depreciation Less: Interest 248.37 196.36 Profit before Depreciation 335.43 261.86 Less: Depreciation & Amortization 231.24 183.54 **Profit before Taxation** 104.19 78.32 Provision for Taxation 20.83 14.66 Provision for Deferred tax Liability/ (Assets) 58.47 (199.18)24.89 **Profit after Taxation** 262.02 Prior year (Income) / Expenses (6.27)(0.82)Balance carried to Balance Sheet 18.62 262.84

#### **REVIEW OF OPEATIONS:**

During the year under review, the Company has earned a total income of Rs. 8986.65 Lacs as against the total income of Rs. 7879.48 Lacs in the previous year, thereby registering an increase in turnover of 14%. The Company has earned a profit of Rs. 104.19 Lacs before tax during the year as against the profit of Rs. 78.32 Lacs in the previous year registering a 33% increase in profit. These results could be achieved due to manufacture of a wide range of branded quality of Ethical, OTC, Generic and Herbals products in its own Plant, contract manufacturing & other operations and marketing through an established distribution network. The Company has carried out contract manufacturing for over Rs. 28.00 Crores as against Rs. 17.00 Crores in the previous year from the well known Pharma players in the industry during the year under review. The Company intends to expand the contract manufacturing activities in near future.

#### **DIVIDEND:**

In order to conserve the financial resources for the future plans the Directors do not recommend any dividend to the members.

#### **FUTURE PLANS:**

The Company entered in the capital market at the end of January, 2010 through Initial Public Issue of 7500000 equity shares of Rs. 10/- each at an issue price of Rs. 75/- per equity shares aggregating Rs.56.25 Crores. The issue proceeds were proposed to be utilized for additional equipments in the existing Plant at Dehradun in Uttarakhand for smoothening of the existing production facilities. The provision for meeting the working capital needs and general corporate use was also envisaged. The Company also planned for setting up a Unit for Pharmaceutical Formulation in SEZ at Pithampur for catering the needs of global requirement. The Company has completed up gradation in the existing unit at Dehradun.

The SEZ authority expressed their inability to allot the desired land and instead asked to take alternate land at the remote area which was not convenient for us. The Government also brought all the SEZ units within MAT tax cover. The proposed Direct Tax Code also brought in all the SEZ units within tax net and thus there is no benefit



in putting any unit in SEZ. Thus, the management felt it better to deploy the funds of Rs. 2048 Lacs in the existing unit located in Dehradun by way of modernization and expansion to get the better results out of the funds so deployed more particularly since the Company has obtained WHO certification for this unit and exports is now possible. The management is also thought it better from administrative point of view to have increased productions capacity and all the facilities and control at one place.

The Company has issued notice on 16.01.2012 pursuant to Section 192A of the Companies Act, 1956 read with the companies (Passing of the Resolution by Postal Ballot) Rules, 2001 for seeking the approval of the shareholders for utilization of unutilized portion of the IPO proceeds for the object otherwise than as specified in the Prospectus as contained in the draft resolutions appended below by way of Postal Ballot. The Chairman after ascertaining the procedure declared the approval of the shareholder through postal ballot on 29.02.2012. The Company has utilized Rs. 34.88 Crores on the project up to 31.03.2012. The remaining amount of Rs. 21.37 Crores was invested in short term advances.

The Company has established a wholly owned subsidiary in the name and style of Syncom Healthcare International FZE in Ras Al Khaimah Free Trade Zone, Dubai with a nominal capital of AED 200000. All the facilities are procured from Ras Al Khaimah, Free Trade Zone in a Flexi rental Office in RAK. The office is used for the trading purpose only. The General Trading License was given by the RAK Free Trade Zone Authority on 27th April, 2011.

As required under the Listing Agreement with the Stock Exchanges, Consolidated Financial Statements of the Company and its aforesaid subsidiary are attached. Pursuant to the provisions of Section 212(8) of the Companies Act, 1956 (Act), the Ministry of Corporate Affairs vide its General Circular No 2/2011 dated February 8, 2011, has granted a general exemption subject to certain conditions to holding companies from complying with the provisions of Section 212 of the Act, which requires the attaching of the Balance Sheet, Profit & Loss Account and other documents of its subsidiary companies to its Balance Sheet. Accordingly, the said documents are not being included in this Annual Report. The main financial summary of the subsidiary company is provided under a separate section in the Annual Report. The Company will make available the said annual accounts and related detailed information of the subsidiary company upon the request by any member of the Company or its subsidiary company. These accounts will also be kept open for inspection by any member at the Registered Office of the Company and the subsidiary company. During the year, no changes have taken place in subsidiary companies.

## **DIRECTORS:**

Shri Bharat Kumar Doshi & Shri J.P. Bagaria, Directors are liable to retire by rotation at the ensuing Annual General Meeting and, being eligible, offers themselves for re-appointment. Attention of the Members is invited to the relevant items in the Notice of the Annual General Meeting and the Explanatory Statement thereto in this regard.

None of the Directors of the company is disqualified under section 274(1) (g) of the Companies Act, 1956 from being appointed as a Director of any other public company.

#### **DEPOSITS:**

During the year under review, the Company neither accepted nor invited any deposits from the public in terms of section 58A of the Companies Act, 1956 read with the Companies (Acceptance of Deposits) Rules, 1975. Therefore the information relating thereto is NIL.

## PARTICULARS OF EMPLOYEES:

There was no employee in the Company who, if employed throughout the financial year, was in receipt of remuneration, whose particulars if so employed, are required to be included in the Report of the Directors in accordance with the provisions of Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975.

## **CORPORATE GOVERNANCE:**

The spirit of good Corporate Governance remains integral to the Company's corporate philosophy. The Company follows the code of Corporate Governance issued by the Stock exchanges for listed companies. For 2011-12 all information relating to Corporate Governance is given separately to this Report. A compliance certificate form a practising Company Secretary is appended to this Report.

# PARTICULARS OF CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

The particulars of conservation of energy, technology absorption, foreign exchange earnings and outgo are enclosed as Annexure 1.



#### DIRECTORS' RESPONSIBILITY STATEMENT:

As required by sub-section (2AA) of Section 217 of the Companies Act, 1956, your Directors state and confirm as under:-

- (i) That in the preparation of the annual accounts for the year ended 31st March, 2012, the applicable accounting standards had been followed along with proper explanations relating to material departures;
- (ii) That the Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for that period;
- (iii) That the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- (iv) That the directors had prepared the annual accounts on a going concern basis.

#### **AUDITORS' REPORT:**

The report of the auditors of the company on the annual accounts of the company for the financial year ending on 31st March 2012 is attached herewith and the same is self-explanatory and needs no comments, except the note of the auditor that the provisions for the gratuity was made only for the employees eligible for gratuity as on 31.03.2012 instead of actuarial valuation basis as prescribed under the accounting standard. The Company made the provisions on the basis of accrual basis instead of actuarial valuation the net effect on profit was not felt material. The qualified actuarial valuer was also not available in vicinity. However, we are trying to get the actuarial valuation done and provisions for gratuity will be made on actuarial valuation basis in subsequent years. As regards the persons engaged through contractors, we are insisting them to get themselves registered with the appropriate authorities to discharge their legal responsibilities.

#### **AUDITORS:**

The auditors, M/s Sanjay Mehta & Associates, Chartered Accountants, Indore, retire at the conclusion of the ensuing Annual General Meeting and are eligible for reappointment. A certificate has been received from them to the effect that if re-appointed, their appointment will be within the limits of section 224(1B) of the Companies Act, 1956.

## **COST AUDIT:**

The Central Government has prescribed that an audit of the cost accounts maintained by the Company in respect of formulations be conducted under Section 233B of the Companies Act, 1956. Consequently, your Company has appointed M. Goyal & Co., Cost accountants, as Cost auditors for 2011-12, with the consent of the Central Government, for the audit of cost accounts maintained by the Company in respect of the formulations.

#### **ACKNOWLEDGEMENT:**

Your Directors take this opportunity to express their gratitude for the assistance and continued cooperation extended by Banks, Financial Institutions, Government Authorities, Investors, Customers and Suppliers. The Directors are pleased to record their sincere appreciation for the devotion and sense of commitment shown by the employees at all levels and acknowledges their contribution towards sustained progress and performance of your company. Your Directors are thankful to the esteemed shareholders for their support and encouragement.

For and On Behalf of the Board of Directors

Place: Indore Ajay Bankda

Date: 14th August, 2012

Chairman



# Annexure - 1 ANNEXURE TO THE DIRECTORS' REPORT

Information under section 217(1)(e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988 and forming part of Directors' Report.

#### FORM A

(Form of the Disclosure of particulars with respect to conservation of energy)

| POWER AND FUEL CONSUMPTION        |           |         |
|-----------------------------------|-----------|---------|
| ELECTRICITY                       |           |         |
| Purchased unit (KWH)              | 1196633   | 869444  |
| Amount (Rs.)                      | 4,786,532 | 3904284 |
| Rate/unit (Rs.)                   | 4.00      | 4.49    |
| Electricity Generation unit (KWH) | 136992    | 180121  |
| Amount (Rs.)                      | 20,18,756 | 2065616 |
| Unit per Liter of Diesel oil      | 2.96      | 3.36    |
| Rate / unit (Rs.)                 | 14.74     | 11.47   |
| Diesel for Boiler                 |           |         |
| Purchased (KG)                    | 96210     | 38939   |
| Amount (Rs.)                      | 42,09,187 | 1577207 |
| Rate / unit (Rs.)                 | 43.75     | 40.50   |
| Gas for Boiler                    |           |         |
| Purchased (KG)                    | 9801      | 48642   |
| Amount (Rs.)                      | 59,7861   | 2877454 |
| Rate / unit (Rs.)                 | 61.00     | 59.15   |

Consumption per unit of production:

In view of varied nature of the product, of their unit measurement and of their packs, it is not feasible to give information on the accurate consumption per unit of production.

## **FORM B**

Form for disclosure of particulars with respect to the technology absorption:

#### **Research & Development:**

- 1. Specific areas in which the company carries out R&D:
  - ★ The Scope of activities covers process development in pharmaceutical formulations.
- 2. Benefits Derived from R&D:
  - Productivity and quality improvements.
  - Improved process performance and better cost management.
  - + Enhancement of safety and better environmental protection.
- 3. Future plan of action:
  - → Develop cost effective process for existing and new products.
  - → Development of new drug delivery systems.
  - + Development of new products for international marketing.
  - Improvement in quality and productivity.

## **Technology Absorption, Adoption and Innovation:**

The company has so far not imported any technology. The company manufactures standard products for which technology is established, and therefore, no further research is being done to confirm to the changing quality requirement of customers.

## FOREIGN EXCHANGE EARNINGS & OUTGO:

During the year company has earned foreign exchange by effecting exports sales worth of Rs. Nil (Previous year: Rs. Nil) and total foreign outgo was Rs. Nil (Previous year: Rs. Nil).

For and On Behalf of the Board of Directors

Place: Indore

Date: 14th August, 2012

Ajay Bankda Chairman



#### **CORPORATE GOVERNANCE**

Corporate Governance refers to the blend of law, regulations and voluntary practices that are able to attract the best of capital and talent. Strong corporate governance is indispensable for safeguarding interests of shareholders and other stakeholders. The Company understands and respects its fiduciary role and responsibility towards shareholders and strives hard to meet their expectations.

Effective Corporate Governance needs to internalize and adopt a core set of values which further strengthen the Management and the decision-making process, resulting in creation of value and wealth for the shareholders on sustainable and long-term basis. Corporate Governance is the key factor in attaining fairness for all stakeholders and achieving organizational efficiency. A detailed policy is established to provide a direction and framework for managing and monitoring the Company in accordance with the principles of good Corporate Governance, thus ensuring fairness in all transactions within and outside the Company with investors, customers, employees, partners, competitors and the society at large.

Syncom's Board of Directors and Management are deeply committed to pursuing growth by adhering to the highest national and international standards of Corporate Governance. As a Company, Syncom believes good Corporate Governance and transparency in actions of the Management to be the key to building strong trust with the Company's stakeholders. Good governance practices in the Company include adoption of best Board practices, respect and protection of minority views and interests and institutionalization of fair and transparent reporting systems in true spirit, beyond merely complying with mandatory requirements. The Company's commitment towards adoption of sound governance at par with global standards, on a sustained basis is evident from the fact that it had put in place systems and procedures well before these become mandatory. This attitude of Syncom has strengthened the bond of trust with its stakeholders and also with the society at large.

## **Corporate Governance Philosophy**

Syncom's philosophy of Corporate Governance is based on preserving core values and ethical business conduct. Corporate Governance is integral to the philosophy of the Company in its pursuit of excellence, growth and value creation. The Company's philosophy is to achieve business excellence and optimize long-term value for its shareholders on a sustained basis through ethical business conduct. It envisages attainment of the highest level of transparency, accountability and equity in all facets of its operations and all its interactions with shareholders, employees, lenders and government.

In line with Syncom's commitment to good Corporate Governance practices, the main role of the Company's Board of Directors is to oversee how the Management is serving the interests of all stakeholders. The Company has been focusing and always will focus on long-term value creation for all its shareholders, employees, creditors and regulatory bodies. Commitment to maximizing shareholder value on a sustained basis, while looking after the welfare of multiple stakeholders is a fundamental shared value of Syncom's Board of Directors, Management and employees and critical to the Company's success. This value system translates into institutionalizing structures and procedures that enhance the efficacy of the Board and inculcate a culture of transparency, accountability and integrity across the Company. Syncom's initiatives towards this end include: professionalization of the Board; fair and transparent process and reporting systems; and going beyond the mandated Corporate Governance Code requirements of SEBI.

#### 1. Board of Directors

#### (i) Composition & Category of the Directors

The Board comprises of Five Directors, including Three Independent & Non-Executive Directors:

| Name of Directors      | Category                    | No. of outside<br>Directorship held | No. of Board Committee membership held in other Companies |
|------------------------|-----------------------------|-------------------------------------|---|
| Mr. Ajay Bankda        | Executive                   | 1                                   | None  |
| Mr. J.P. Bagaria       | Non-Executive               | None                                | None  |
| Mr. Bharat Kumar Doshi | Independent & Non-Executive | 2                                   | None  |
| Mr. Govinddas Pasari   | Independent & Non-Executive | 1                                   | None  |
| Mr. Avichal Kasliwal   | Independent & Non-Executive | 1                                   | None  |



## (ii) Note on Directors appointment/ re-appointment:

Mr. Bharat Kumar Doshi & Mr. J. P. Bagaria, Directors of the Company are retiring at the forthcoming annual general meeting by rotation and they are eligible for re-appointment.

## (iii) Attendance Record of the Directors:

During the financial year 2011-12, six meetings of the Board of Directors were held on30.5.2011, 12.8.2011, 14.11.2011, 14.12.2011, 16.1.2012 and 14.2.2012. The attendance record of all the Directors in the Board Meetings is as under:

| Name of Directors      | Board Meetings Held | Board Meetings Attended | Last AGM Attended |
|------------------------|---------------------|-------------------------|-------------------|
| Mr. Ajay Bankda        | 6                   | 6                       | Yes               |
| Mr. J.P. Bagaria       | 6                   | 6                       | No                |
| Mr. Bharat Kumar Doshi | 6                   | 2                       | No                |
| Mr. Govinddas Pasari   | 6                   | 4                       | Yes               |
| Mr. Avichal Kasliwal   | 6                   | 2                       | No                |
|                        |                     |                         |                   |

#### 2. Committees of the Board

Syncom has **three** Board level committees:

- Audit Committee
- Remuneration cum Compensation Committee
- Shareholders/Investors Grievance and Share Transfer Committee

The Board is responsible for constituting, assigning, co-opting and fixing the terms of reference for members of various committees. Details on the role and composition of these committees, including the number of meetings held during the financial year, the related details are provided below:-

#### a) Audit Committee

The Audit Committee has been constituted in terms of the provisions of Section 292A of the Companies Act, 1956 and in terms of the Clause 49 of the Listing agreements with the Stock Exchanges and in fulfilling the Board's overall responsibility. The Audit Committee consisting of two Independent Directors and Managing Director is continuously functioning. The Audit Committee has the following mandate in terms of the Board's authorization:

- 1. Reviewing of the Company's reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- 2. Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
- 3. Reviewing with management the annual financial statements before submissions to the board, focusing primarily on: any changes in accounting policies and practices, major accountings entries based on exercise based on judgment by management, qualification in draft audit report, significant adjustments arising out of audit, the going concern assumption, compliance with accounting standards, compliance with stock exchanges and legal requirements concerning financial statements and any related party transaction i.e. transactions of the company of material nature, with promoters or the management, their subsidiaries or relatives, etc, that may have potential conflict with the interest of the Company at large.
- 4. Reviewing with the management, external and internal auditors, the adequacy of internal control systems and ensure compliance of internal control systems.
- 5. Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 6. Discussion with internal auditors any significant findings and follow up thereon.
- 7. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.



- 8. Discussion with external auditors before the audit commences, nature and scope of audit as well as to have post- audit discussion to ascertain any area of concern.
- 9. Reviewing the Company's financial and risk management policies.
- 10. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividend) and creditors.
- 11. It shall have discussion with the auditors periodically about internal control systems, the scope of audit including the observations of the auditors and review the quarterly, half yearly and annual financial statements.

The Audit Committee of the Company was constituted comprising of the Directors as named below and during the financial year 2011-12, four meetings of the Audit Committee were held on 30.5.2011, 12.8.2011, 14.11.2011, and 14.2.2012. The attendance of the members in the meetings is as follows:

| NAME                 | DESIGNATION       | POSITION IN THE COMMITTEE | NO. OF MEETINGS<br>ATTENDED |
|----------------------|-------------------|---------------------------|-----------------------------|
| Mr. Govinddas Pasari | Director          | Chairman                  | 4                           |
| Mr. Avichal Kasliwal | Director          | Member                    | 4                           |
| Mr. Ajay Bankda      | Managing Director | Member                    | 4                           |

Members of the Audit Committee have requisite financial and management expertise. The head of internal audit and the representative of the statutory auditors are permanent invitees to the Audit Committee. Mr. J.C. Paliwal, Company Secretary is the Secretary to the Committee.

The Chairman of the Audit Committee attended the Annual General Meeting held on 30th September, 2011 to answer shareholders' queries.

#### (b) Remuneration cum Compensation Committee

As on March 31, 2012, the Remuneration cum Compensation Committee comprises of the followings and all are independent Directors.

| NAME                   | DESIGNATION | POSITION IN THE COMMITTEE |
|------------------------|-------------|---------------------------|
| Mr. Govinddas Pasari   | Director    | Chairman                  |
| Mr. Bharat Kumar Doshi | Director    | Member                    |
| Mr. Avichal Kasliwal   | Director    | Member                    |

No meeting of the Remuneration Committee was held as there was no reference made to the Committee for its approval.

The Remuneration cum Compensation Committee of the Company, inter-alia, recommends to the Board the compensation terms of Managing Director & Executive Director, approves and evaluates the Management compensation plans, policies and programmes of the Company. The responsibilities of the Committee include:

- 1. Framing and implementing, on behalf of the Board and on behalf of the shareholders, a credible and transparent policy on remuneration of Executive Directors, including ESOP, pension rights and any compensation payment.
- 2. Considering, approving and recommending to the Board changes in designation and increase in salary of the Executive Directors.
- 3. Ensuring that the remuneration policy is good enough to attract, retain and motivate the Directors.
- 4. Bringing about objectivity in determining the remuneration package, while striking a balance between the interests of the Company and the shareholders.
- 5. Framing the ESPS/ESOS and recommending the same to the Board/shareholders for their approval and implementing the Scheme approved by the shareholders.
- 6. Suggesting to Board/shareholders changes in the ESPS/ESOS.
- 7. To issue grant/award letters.



#### Remuneration policy

The remuneration paid to the Directors of the Company is approved by the Board of Directors on the recommendations of the Remuneration cum Compensation Committee. The strategy is in consonance with the existing industry practice and is directed towards rewarding performance, based on review of achievements, on a periodical basis.

## (c) Shareholders'/ Investors' Grievance Committee:

#### (i) Brief description of terms of reference:

The Shareholders'/ Investors' Grievance Committee is at the Board level to look in to the redressal of shareholders and investors' complaints like:

- Transfer & transmission of shares and delay in the process of transfer & transmission.
- Non receipt of Annual Report, etc.
- Non Receipt of any other general/statutory communication.

## (ii) Composition of Shareholders Grievance & Transfer Committee:

The Composition of Shareholders Grievance & Transfer Committee is given here in below. The Committee during the year 2011-12 met four times and the record of attendance of the members in the Committee is as follows:

| NAME                   | DESIGNATION       | POSITION IN THE COMMITTEE | NO. OF MEETINGS<br>ATTENDED |
|------------------------|-------------------|---------------------------|-----------------------------|
| Mr. Bharat Kumar Doshi | Director          | Chairman                  | 4                           |
| Mr. Avichal Kasliwal   | Director          | Member                    | 4                           |
| Mr. Ajay Bankda        | Managing Director | Member                    | 4                           |

Mr. J.C. Paliwal, Company Secretary of the Company acted as Secretary of the Committee.

#### (iii) Name and designation of the Compliance Officer:

Mr. Atul Thapliyal, Dy. Manager (Accounts)

## (iv) Status of the investors/ shareholders Complaints:

(a) Number of complaints received during the year
 (b) Number of complaints solved during the year
 (c) Number of complaints pending at the end of the year
 NIL

The Company has authorised to implement transfer, transmission and D-mat of shares of the Company to the Share Transfer Agent M/s Link Intime India Pvt. Ltd., Mumbai and to deal with and resolve the relating problems and the complaints of the shareholder as professional agency.

## 3. Remuneration of Executive and Non Executive Directors:

The terms of remuneration of Mr. Ajay Bankda, Managing Director is in accordance with the approval of the shareholders and is within the limits of Schedule XIII of the Companies Act, 1956. During the year 2011-12, the Company has paid the following remuneration to the Directors:

| Director               | Sitting fee | Salary & Perks (Rs.) | Commission | Total (Rs.) |
|------------------------|-------------|----------------------|------------|-------------|
| Mr. Ajay Bankda        | 0           | 1144759              | 0          | 1144759     |
| Mr. J.P. Bagaria       | 0           | 0                    | 0          | 0           |
| Mr. Bharat Kumar Doshi | 0           | 0                    | 0          | 0           |
| Mr. Govinddas Pasari   | 0           | 0                    | 0          | 0           |
| Mr. Avichal Kasliwal   | 0           | 0                    | 0          | 0           |
|                        |             |                      |            |             |

#### 4. GENERAL MEETINGS & POSTAL BALLOT:

The last three Annual General Meetings of the Company were held at the on the following dates and times:



|         | Date       | Time       | No. of Special Business | Venue   |
|---------|------------|------------|-------------------------|---|
| 7th AGM | 05.08.2009 | 12.00 Noon | NIL                     | Registered Office of the Company  |
| 8th AGM | 05.08.2010 | 02.00 PM   | 8                       | Registered Office of the Company  |
| 9th AGM | 30.09.2011 | 02.00 PM   | NIL                     | Hotel Imperial Residency, Behind Tolani<br>College, Andheri (East) Mumbai - 400 093 |

The Chairman of the Audit Committee was also present at the Annual General Meeting.

Members of the Company passed a special resolution through Postal Ballot with requisite majority authorizing utilization of the unutilized portion of the IPO proceeds for expansion & modernization in the existing plant of the Company at Dehradun. The results were also notified to the Stock Exchanges. Mr. Ajit Jain, Practicing Company Secretary, Indore, acted as Scrutinizer for conducting the Postal ballot exercise. 24 valid Postal Ballot forms from holders of 9995581 equity shares were received, 23 Postal Ballots (from holders of 9999091 shares) accorded assent to the Resolution, while 1 Postal Ballot (from holder of 90 shares) dissented to the Resolution. Results of the Postal Ballot were announced on 27th February, 2012. No fresh Special Resolution is proposed to be passed through Postal Ballot.

#### 5. DISCLOSURES

The Board of Directors of the Company do hereby state and confirm that:

- There are no material significant related party transactions made by the Company with its promoters, directors or the management, their subsidiaries or relatives that may have potential conflict with the interest of Company at large. The register of contracts containing transactions in which directors are interested is placed before the Board regularly for its approval.
- (ii) During the last three years there was no penalty, strictures imposed on the Company by Stock Exchanges or SEBI or any Statutory Authority on any matter related to capital markets.

#### 6. WHISTLE-BLOWER POLICY:

We have established a mechanism for employee to report concerns about unethical behaviour, actual or suspected fraud, or violation of our code of conductor ethics policy. The mechanism also provides for adequate safeguard against victimization of employee who avails of the mechanism also provides for direct access to the chairperson of the audit committee in exceptional cases. We further affirm that during the financial year 2011-12, no employee was denied access to the audit committee.

## 7. CODE OF CONDUCT:

- 1. The Company is having code of conduct for prevention of insider trading.
- 2. The Board has laid down code of conduct for all Board members and senior management of the Company. The code of conduct has been posted on the notice board of the Company and also on the web site of the Company. All Board members and the senior management personnel have affirmed compliance with the code on an annual basis.

## 9. GENERAL INFORMATION TO SHAREHOLDERS & INVESTORS:

(I) Date, time & Venue of the Annual General Meeting 29th September, 2012

2.00PM at VITS - Luxury Business Hotel, Andheri-Kurla Road, International Airport Zone, Andheri (East), Mumbai

(ii) Financial Calendar Results for the quarter ended 30.06.2012

Results for the quarter ended 30.09.2012 Results for the quarter ended 31.12.2012 Results for the quarter ended 31.03.2013

(iii) Board meeting for consideration of Annual A/cs

(iv) Posting of Annual Report (v) Last date for receipt of Proxv (vi) Dates of Book Closure (vii) Listing on Stock Exchanges

(viii) Stock Code

(ix) Global Depository Receipts (GDR) are listed at

(x) D-mat ISIN No. for CDSL & NSDL (xi) No. of Shareholders on 31.03.2012 April 2012 to March 2013 Second week of August 2012 Second week of November 2012 Second week of February 2013 Second week of May 2013 3oth May, 2012

On or before 04th September, 2012

27.09.2012

From Wed. 26.09.2012 to Sat. 29.09.2012

The Bombay Stock Exchange & The National Stock Exchange

BSE Code 533157 : NSE Code SYNCOM

: Luxembourg Stock Exchange Bourse de Luxembourg

: INE602K01014

: 14.176



#### (xii) Stock Market Data:

The monthly High & Low stock quotations during the financial year ended 31st March, 2012 on BSE & NSE are as under (Source-the website of BSE & NSE)

| Month       | Bombay Stock Exchange Limited |       |                  | National | Stock Exchang  | ge of India      |
|-------------|-------------------------------|-------|------------------|----------|----------------|------------------|
|             | (Rs. per Share)               |       |                  |          | Limited        |                  |
|             |                               |       |                  |          | (Rs. per Share | )                |
|             | High                          | Low   | Volume of Shares | High     | Low            | Volume of Shares |
|             | (Rs)                          | (Rs.) | Traded           | (Rs)     | (Rs.)          | Traded           |
| April,2011  | 38.90                         | 31.75 | 467250           | 39.00    | 31.70          | 1319674          |
| May, 2011   | 32.50                         | 23.30 | 276542           | 32.80    | 23.10          | 824970           |
| June,2011   | 25.95                         | 19.80 | 155076           | 27.90    | 20.00          | 457888           |
| July, 2011  | 24.00                         | 19.55 | 173364           | 24.00    | 19.50          | 476185           |
| Aug, 2011   | 20.45                         | 13.70 | 319893           | 20.00    | 13.50          | 846416           |
| Sept,2011   | 18.50                         | 13.30 | 332321           | 17.40    | 14.10          | 528194           |
| Oct, 2011   | 15.75                         | 13.00 | 109571           | 14.95    | 10.70          | 281542           |
| Nov, 2011   | 14.25                         | 9.37  | 288993           | 14.50    | 11.00          | 206887           |
| Dec, 2011   | 14.15                         | 10.00 | 625256           | 13.80    | 9.80           | 744390           |
| Jan, 2012   | 14.60                         | 10.15 | 604437           | 14.35    | 10.60          | 812192           |
| Feb, 2012   | 18.10                         | 13.20 | 691805           | 17.80    | 13.00          | 1350305          |
| March, 2012 | 16.80                         | 13.05 | 427076           | 16.75    | 13.00          | 629875           |

(xiii) Registrar and Transfer Agent For Physical and Demat Shares

M/s Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mills Compound,

LBS Marg, Bhandup (West), Mumbai – 400 078

#### (xiv) Share Transfer System:

The shares lodged for transfers in physical forms are processed by the Shareholders/ Investors' Grievance Committee and the share certificates returned after transfer within a period of 15 days from the date of receipt, subject to the documents being valid and complete in all respects. All requests for dematerialisation of securities are processed and confirmation is given to the depositories within 15 days.

(xv) Dematerialisation/ Rematerialisation: As per the directives of the Stock Exchanges, Company's shares are traded in electronic form. As on 31st March, 2012, 399,51,532 equity shares of the Company were held by shareholders in dematerialized form, forming 99.88% of the equity share capital issued by the Company.

CDSL :3,42,66,624 forming 85.67% of the total number of shares issued

NSDL :56,84,908 forming 14.21% of the total number of shares issued

#### (xvi) Reconciliation of Share Capital Audit

A qualified practicing Company Secretary carries out reconciliation of share capital every quarter to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and central Depository services (India) Limited (CDSL) and the total issued and listed capital. The audit confirms that the total issued / paid up capital is in agreement with the aggregate total number of shares in physical form and the total number of dematerialize shares held with NSDL and CDSL.

## (xvii) Distribution of shareholdings as on 31st March, 2012

| Nominal Value of Shareholdings (Rs.) | Shareholders<br>(Numbers) | %       | Share Amount<br>(Rs.) | %      |
|--------------------------------------|---------------------------|---------|-----------------------|--------|
| 1 - 5000                             | 12124                     | 85.5248 | 17899540              | 4.47   |
| 5001 - 10000                         | 1120                      | 7.9007  | 8919160               | 2.23   |
| 10001 - 20000                        | 513                       | 3.6188  | 7743290               | 1.94   |
| 20001 - 30000                        | 150                       | 1.0581  | 3790800               | 0.95   |
| 30001 - 40000                        | 54                        | 0.3809  | 1932000               | 0.48   |
| 40001 - 50000                        | 58                        | 0.4091  | 2715110               | 0.68   |
| 50001 - 100000                       | 77                        | 0.5432  | 5596830               | 1.40   |
| Above - 100000                       | 80                        | 0.5643  | 351403270             | 87.85  |
| TOTAL                                | 14176                     | 100.00  | 40000000              | 100.00 |



## (xviii) Category wise Shareholdings as on 31st March, 2012

| S.No. | Categories                    | No. of % of<br>Shares Held | % of Shareholding |
|-------|-------------------------------|----------------------------|-------------------|
| 1.    | Indian Promoters              | 9951537                    | 24.88             |
| 2.    | Persons Acting in concert     | 0                          | 0                 |
| 3.    | Banks, Financial Institutions | 0                          | 0                 |
| 4.    | FIIs                          | 54000                      | 0.14              |
| 5.    | Bodies Corporate              | 3549554                    | 8.87              |
| 6.    | NRI/ OCBs                     | 94129                      | 0.24              |
| 7.    | GDR with Custodian            | 21050000                   | 52.62             |
| 8.    | Indian Public                 | 5300780                    | 13.25             |
|       | TOTAL                         | 4000000                    | 100.00            |

## (xix) Particulars of the Promoters shares under pledge:

The particulars of the Promoters shares under pledge as on 31.03.2012 are as under:

| Name              | No. of<br>Shares held | No. of<br>Shares Pledged | % age of own holding | % age of total shares |
|-------------------|-----------------------|--------------------------|----------------------|-----------------------|
| Mr. Ajay Bankda   | 6217206               | 1375000                  | 22.12                | 3.44                  |
| Mrs. Jyoti Bankda | 3459101               | 1000000                  | 28.91                | 2.50                  |
| Total             | 9676307               | 2375000                  | 51.03                | 5.94                  |

## (xx) Legal Proceedings:

There is no pending case relating to the disputes on the title of the shares.

## (xxi) Updation of E-mail IDs:

The Ministry of Corporate Affairs has taken a 'Green Initiative' in the Corporate Governance by allowing paperless compliances by the Companies. As a result, Companies are allowed to send all communications / documents in electronic mode to its members. In order to support the green initiative and to reduce the uses of the papers, your Company requests all the shareholders to update their e-mail ids with their respective depository participant, where they hold shares in electronic form and to the Company Registrar and Share Transfer agent, if the shares are held in physical form.

## (xx) Address for Correspondence:

Shareholders/ Investors should address their communication to the Registrar and Share Transfer Agent M/s Link Intime India Pvt. Ltd., C- 13, Pannalal Silk Mills Compound, LBS Marg, Bhandup (W), Mumbai – 400 078 and may also contact the Company at the Corporate Office at Indore at the address given herein below.

## (xxi) Registered Office Location:

221, Vyapar Bhawan, P.D'Mello Road, Mumbai – 400 009 Telefax: 022-23725193

## (xxii) Corporate Office Location:

"Syncom House" 40, Niranjanpur, Dewas Naka, AB Road, Indore – 452 010

Phones: 0731-2577471 to 3 & 3200888

Fax: 0731-4038712

e-mail: shl@syncomhealthcare.com

## (xxiii) Plant Location:

D-42, UPSIDC Industrial Area, Selaqui (Dehradun), Uttarakhand

Phones: 0135-2699131, 2699017 & 3246453

Fax: 0135- 2698220

e-mail: works@syncomhealthcare.com

For and On Behalf of the Board of Directors

Ajay Bankda Chairman

Place: Indore
Date: 14th August, 2012



#### MANAGEMENT DISCUSSION AND ANALYSIS

Your Company is making steady progress with a strong determination with a view to building a strong foundation leading to continued growth for the organization. Though the overall macro environment continues to be challenging, your Company is confident that with sustained efforts, it will emerge stronger as a leading player in the Pharmaceutical industry.

## **Industry Structure & Developments:**

The Indian pharmaceutical industry ranks among the top five countries by volume (production) and accounts for about 10% of global production. The industry's turnover has grown from a mere US\$ 0.3 bn in 1980 to about US\$ 21.73 bn in 2009-10. Low cost of skilled manpower and innovation are some of the main factors contributing to this growth. Structural demand drivers including rising household income levels, increasing prevalence of lifestyle related diseases, improving healthcare infrastructure/delivery systems and rising penetration in smaller towns and rural areas continue to support long-term growth.

During the year under review, the general sentiment in the pharma industry remained subdued on account of slowing domestic economic growth, coupled with global turbulence. This resulted in a challenging environment for the industry due to increase cost pressures on the one hand and depressed prices on the other.

#### **Domestic formulations market:**

The Domestic formulations market, valued at Rs. 48,200 crore, has grown steadily at CAGR of 14-15% over the past five years. After a period of sustained growth, the domestic formulations market began to decelerate in the year under review largely prompted by intense competition, especially in the acute segments. The growth rates slipped quite sharply on the back of high base effect of the previous year and spill over of pricing pressure even to the chronic segments to some extent. The competitive pressure in the domestic formulations market has been rising steadily for some time now. While on one hand, this has been prompted by significant increase in investments by domestic players in marketing efforts through expansion in field force, on the other, MNC have also renewed their focus on India. Some of the smaller players have also contributed to the competitive intensity by offering huge discounts/incentives to the distribution network and doctors. However, while competitive pressures are unlikely to abate, the growth momentum appears to be back on track with last few months reporting a fairly strong growth across therapy segments. We believe, that the structural demand drivers would continue to support growth in the long-run despite short-term headwinds.

#### **Exports:**

Exports have been the major growth enabler of the Indian pharmaceutical industry in recent years. India exports pharmaceutical products, APIs and intermediates to more than 200 countries across the world. Traditionally, Russia, Germany, Nigeria and India's neighboring countries like Sri Lanka, Nepal, and the Middle East were the major markets for Indian pharmaceutical exports. Most of these markets are not highly regulated and are considered to be low-value markets.

Remarkably, the proportion of exports in domestic turnover has been increasing over the years, despite the growing domestic demand. Currently, exports constitute 48% of estimated turnover of the industry as compared to nearly 35% during the year 2002.

Over the years, India has shown better regulatory awareness and superior technical skills, which has enabled Indian companies to penetrate the high-value markets like the US and EU. Regulated markets, though difficult to penetrate due to stringent regulations, are known to give better value and margin to exporters.

The increasing presence in high-value markets like the USA and Europe has strongly boosted the overall growth of the Indian pharmaceutical industry. However, with competition getting stiffer in the regulated markets and the consequent pressure on margins, Indian players are also expanding their geographical reach to high-growth regions such as the CIS, Africa, Middle-east and Latin American countries. Although considered as low-value markets, these markets are witnessing impressive growth and therefore it provides great opportunity for Indian players. Your Company plans to make a foray in the near future into export markets, particularly in Africa and Middle-East, where the Company sees a good business opportunity.

## **Future Prospects:**

The Indian pharmaceuticals market is expected to reach US\$ 55 billion in 2020 from around US\$ 15 billion at present. In an aggressive growth scenario, the pharma market has further potential to reach US\$ 70 billion by 2020.

Due to increase in the population of high income group, there is every likelihood that they will open a potential US\$ 8 billion market for multinational companies selling costly drugs by 2015. This was estimated in a report by Ernst & Young. The domestic pharma market is estimated to touch US\$ 20 billion by 2015. The healthcare market in India to reach US\$ 31.59 billion by 2020. Thus India would really become a lucrative destination for clinical trials for global giants.

Your Company has set up a strong distribution network in most cities in India where it operates. We are still in process of expanding distribution network in the remaining areas. The increasing spending on healthcare worldwide will help to grow sales. Moreover, your company has recently obtained WHO-GMP certification which will go a long way in expanding sales in quality sensitive markets.



#### **Risks and Concerns:**

Government policy especially in relation to price control and taxation remains unclear and this continues to be an area of concern for the industry. The absence of a clear objective and transparent policy on drug pricing continues to impact the overall industry direction.

Slower consumer off-take resulting from the global and domestic economic turbulence may result in poor prescription compliance, namely postponing treatment and/or buying less than the prescribed dosage.

Syncom Healthcare is in a competitive market and the challenges are from manufacturers who have similar production facilities. Human resources with similar skills, talents and experiences in the industry are mobile between competing companies. Yet, it must be appreciated that Indian manufacturers in general, have made an impact and have worked hard to get shelf space.

Price sensitivities get tested in a crowded market where price tends to sag while volume business gets done. Competing pharmaceutical companies have several similar products in the same market manufactured at facilities that have been approved by the highest regulatory authorities. All of them stay focused on the same markets with the result price elasticity is tested and margins get eroded.

Syncom Healthcare endeavours to neutralize these threats by exercising control over raw material sourcing. The Company has been able to control its quality, save on timelines, control its costs and has the ability to deliver at short notice. Pricing power i.e. the ability to price lower and yet manage to get higher return on sales than the competitors, is a potent strength. Key strengths of the Company include its manufacturing infrastructure and the ability to deal successfully with its process chemistry strengths. All the strengths have been tested from the perspective plan to manufacturing plant and later in the market place. There is a powerful marketing infrastructure backed up by state-of the- art manufacturing systems that are driving the business.

In addition to the foregoing, the Company has unmatched strengths to cope with the challenges of the market such as experienced staff with ability to anticipate market needs, plan for product launches and execute plans within tight cost and time budgets. The professionals within the Company have been trained to create opportunities, replicate the successes and drive business growth.

#### Internal control:

The Company has implemented ERP which not only adds to the controls, but has led to faster information, analysis and improved decision making.

Syncom Healthcare has a well-defined internal control system which is adequately monitored. Checks and balances and control systems have been established to ensure that assets are safe guarded, utilized with proper authorization and recorded in the books of account. There is a proper definition of roles and responsibilities across the organization to ensure information flow and monitoring. These are supplemented by internal audit carried out by a firm of Chartered Accountants. The Company has an Audit Committee consisting of three Directors, all of whom are independent directors. This Committee reviews the internal audit reports, statutory audit reports, the quarterly and annual financial statements and discusses all significant audit observations and follow up actions arising from them.

#### **HUMAN RESOURCES:**

The company has crafted its human resource philosophy both in terms of HR Vision and Mission. These have been formulated and practiced across the organization. In brief, the HR policy of the Company is aimed at maintaining congenial relations with employees and to attract, build and retain right talent at all levels, so as to achieve sustained business performance through progressive talent management. This reflects in the cordial relations the Company has enjoyed with its workforce throughout its existence.

#### OUTLOOK

Syncom Healthcare has set ambitious goals for the years through to 2020 in expectation of a moderate upward trend in the global economy. The management team has set in motion a set of strategic initiatives to improve the revenues and profitability of the Company. The focus will be on expanding the markets and the profitability of the portfolio will be analyzed on a continual basis. By implementing these strategies, Syncom Healthcare aims to increase its revenues, EBITDA margin and Return on Investment higher than the industry average.

For and on behalf of the Board of Directors

Place: Indore

Chairman

Date: 14th August, 2012 Chairman



#### MANAGEMENT RESPONSIBILITY STATEMENT:

The financial statements are in full conformity with the requirements of the Companies Act, 1956 and the Accounting Standards issued by the Institute of Chartered Accountants of India. The Management of company accepts responsibility for the integrity and objectivity of these financial statements, as well as, for estimates and judgments relating to matters not concluded by the year-ended 31st March, 2012. The management believes that the financial statements reflect fairly the form and substance of transactions and reasonably presents the Company's financial condition, and results of operations. To ensure this, the company has installed a system of internal controls, which is reviewed evaluated and updated on an ongoing basis. Our internal auditors have conducted periodic audits to provide reasonable assurance that the company's established policies and procedures have been followed. However, there are inherent limitations that should be recognized in weighing the assurances provided by any system of internal controls. These financial statements have been audited by M/s Sanjay Mehta & Associates, Chartered Accountants, Statutory Auditors of the Company.

Place: Indore Ajay Bankda 14th August, 2012 Managing Director

## CERTIFICATE OF PRACTICING COMPANY SECRETARIES ON CLAUSE 49 OF THE LISTING AGREEMENT WITH THE STOCK EXCHANGES

To, The Members of Syncom Healthcare Limited, Mumbai

We have examined the compliance of conditions of Corporate Governance by Syncom Healthcare Limited (the Company) for the year ended on 31st March, 2012 as stipulated in Clause 49 of Listing Agreement of the Company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Ajit Jain & CO. Company Secretaries

Place: Indore 30th May, 2012 Ajit Jain Proprietor Membership No. FCS- 3933 CP No. 2876



#### **CEO CERTIFICATION**

# PURSUANT TO CLAUSE 49(V) OF THE LISTING AGREEMENT FOR THE ACCOUNTING YEAR 2011-12

To, The Board of Directors Syncom Healthcare Limited Mumbai – 400 009

- 1. We have reviewed the financial statement and the cash flow statement for the accounting year ended 31st March, 2012 and that to the best of our knowledge and belief:
  - These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii. These statements together present a true & fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 2. There are, to the best of our knowledge and belief, no transactions entered into by the company during accounting year which are fraudulent, illegal or violative of the Company's code of conduct.
- 3. We accept responsibility for establishing and maintaining internal control for financial reporting and that we have evaluated the effectiveness of internal control systems of the company pertaining to financial reporting and we have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or proposed to take to rectify these deficiencies.
- 4. We have indicated to the auditors and the audit committee:
  - i. Significant changes in internal control over financial reporting during the accounting year;
  - ii. Significant changes in accounting policies during the accounting year and that the same have been disclosed in the notes to the financial statements; and
  - iii. Instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.

Place: Indore Ajay Bankda

Date: 14th August, 2012 Managing Director



#### **AUDITOR'S REPORT**

#### TO THE SHAREHOLDERS OF M/S SYNCOM HEALTHCARE LIMITED

We have audited the attached Balance Sheet of M/S SYNCOM HEALTHCARE LIMITED as at 31st March, 2012 and also the Profit and Loss Account for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

#### Further and subject to our comments in the Annexure referred to above, we report that:

- I. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- ii. In our opinion, proper books of account as required by law have been kept by the company as far as appears from our examination of those books.
- iii. The Balance Sheet, Profit and Loss Account and Cash flow statement dealt with by this report are in agreement with the books of account;
- iv. In our opinion, the Balance Sheet, Profit and Loss Account and Cash flow statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 subject to the **Note (A) (i) (1) and (2) of the Notes to the Account**;

On the basis of written representations received from the directors, as on 31st March, 2011, and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March 2012 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;

In our opinion and to the best of our information and according to the explanations given to us, the accounts read with notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a. in the case of the Balance Sheet, of the state of affairs of the company as at 31st March, 2012; and
- b. in the case of Profit and Loss Account, of the Profit for the year ended on that date; and
- c. in the case of Cash flow statement, of the cash flows for the year ended on that date.

For Sanjay Mehta & Associates

**Chartered Accountants** 

Manish Mittal Partner M .No. 079452 Firm Regn. 011524C



#### ANNEXURE TO THE AUDITOR'S REPORTS

## (Referred to in Paragraph (3) of our report of even date)

With reference to the Annexure referred to in paragraph 3 of our report of even date to the members of M/s Syncom Healthcare Limited for the year ending 31 st March 2012, we report that in our opinion and to the best of our information and explanations furnished to us and the books and records examined by us in the normal course of Audit:

- (I) (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - (b) As explained to us physical verification of a major portion of fixed assets as at 31 March, 2012 was conducted by the management during the year. In our opinion the frequency of physical verification is reasonable having regard to the size of the Company and nature of its Assets. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - (c) The Company has not undertaken disposal of a substantial part of fixed Assets of the Company during the year.
- (ii) (a) As explained to us, the inventories were physically verified during the year by the management at periodic intervals.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the company has maintained proper records of inventory. The discrepancies noticed between physical stock and book stock during periodic physical verification of stock by the management were not material having regard to the size of operations of the company and have been properly dealt with in Books of accounts.
- (iii) (a) The Company has granted loan to a company registered and based in Dubai which is wholly owned subsidiary of the company during the year of which Rs. 1023520831 was outstanding as on 31/03/12. No interest has been charged on the above, however since the company is a 100% subsidiary of the company the same are not considered as prejudicial to the interest of the company.
  - (b) The company has not taken any loans, secured or unsecured to or from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act 1956.
- (iv) In our opinion and according to explanation given to us there are adequate internal control procedures commensurate with the size of the company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods. During the course of audit we have not observed any major weakness in internal control.
- (v) Based on the audit procedures applied by us and according to information and explanations given to us, there were no transactions /contract or arrangement which have been entered into with parties who are covered under section 301 of the Companies Act, 1956 during the year.
- (vi) During the year, the company has not accepted any deposits from public, which fall within the purview of section 58A or 58AA of the Companies Act 1956 and the rules framed there under. Also there have been no proceedings before Company Law Board in this matter nor has any order been passed.
- (vii) In our opinion the company has a formal Internal Audit system commensurate with its size and the nature of its business.
- (viii) The maintenance of cost records has been prescribed by the Central Government under clause (d) of sub-section (1) of section 209 of the Companies Act, 1956. The Company has appointed Cost Auditor and no report has been received from the agency till the date of this report.



- (ix) According to information and explanations given to us, the company is regular in depositing undisputed statutory dues including provident fund, investor education protection fund, employees' state insurance, income tax, sales tax, wealth tax, service tax, custom duty, excise duty and other material statutory dues applicable to it, except as stated as under:
  - (a) The company has made certain labour payments for its Dehradoon plant through unregistered labour contractors and the liability of provident fund on the same has not been determined and thus remains unpaid. The liability as and when determined shall have unpaid liability for the year under report and also for previous years.
  - (b) According to information and explanations given to us, no undisputed amounts payable except stated as above in respect of the statutory dues were outstanding as at 31 st March 2012 for a period of more than 6 months from the date they became payable.
  - (c) According to the information and explanation given to us, there are no dues of income tax, sales tax, wealth tax, service tax, customs duty and excise duty which have not been deposited on account of any dispute.
  - (d) The company has short deducted and paid Professional Tax from the salary of employees to the extent of Rs. 27396.
- (x) The company has no accumulated losses and has not incurred cash losses in the financial year covered by our audit and in the immediately preceding financial year.
- (xi) In our opinion and according to information and explanation given to us the company has not defaulted in repayment of dues to any financial institution or bank. The company did not issue any debentures during the year and nor had outstanding debentures from previous year.
- (xii) As per the management, the company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The Provisions of any special statute applicable to Chit funds, Nidhis or Mutual benefit funds/Societies are not applicable to the company.
- (xiv) The company is not dealing in or trading in shares, securities, debentures, or other investments. The only investments in shares which are outstanding as on 31/3/2012 are as investment of surplus funds of the company. The outstanding shares held and owned by the company as on 31/3/2012 are held in the own name of company.
- (xv) The company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) In our opinion, the term loans have been applied for the purpose for which they were raised.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the company, we report that the no funds raised on short-term basis have been used for long-term investment.
- (xviii) The company has not made preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Act.
- (xix) No debentures have been issued during the year.
- (xx) The management has disclosed the end use of the money raised by public issues in its annual accounts and the same had been verified by us.
- (xxi) To the best of our knowledge and belief and as per the information given to us, no fraud on or by the company has been noticed or reported during the year.

For Sanjay Mehta & Associates Chartered Accountants Firm Regn. No. 011524C

Manish Mittal (Partner) M .No. 079452 Indore, 30/05/2012



## **SYNCOM HEALTHCARE LIMITED** BALANCE SHEET AS AT 31/03/2012

AMOUNT IN Rupees(₹)

|    | Airio at in trapecs  |                  |   |   |
|----|--|------------------|---|---|
|    | Particulars  | Note No.         | Figures for the<br>Year Ended<br>31/03/2012   | Figures for the<br>Year Ended<br>31/03/2011 |
|    | 1  | 2                | 3   | 4   |
| I  | <b>EQUITY AND LIABILITIES</b>  |                  |   |   |
|    | Shareholders' funds Share capital Reserves and surplus   | 2                | 400000000<br>1431723378                       | 400000000<br>1317461978                     |
|    | Non-current liabilities<br>Long-term Borrowings  | 4                | 78471749                                      | 27498678                                    |
|    | Current liabilities Short-term Borrowings Trade Payables Other Current Liabilities Short-term Provisions | 5<br>6<br>7<br>8 | 145702694<br>264773248<br>5801941<br>10494046 | 148854235<br>87960610<br>936149<br>11264306 |
|    | TOTAL  |                  | 2336967056                                    |   |
|    |  |                  |   |   |
| II | ASSETS   |                  |   |   |
|    | Non-current assets   |                  |   |   |
|    | Fixed assets Tangible assets Intangible assets   | 9                | 159456815<br>682368                           | 172089278<br>1156696                        |
|    | Capital work-in-progress   | 4.0              | 10828988                                      | 0   |
|    | Non-current Investments  | 10               | 42622586                                      | 40210416                                    |
|    | Deferred Tax Assets (net)  | 11               | 14071277                                      | 19917896                                    |
|    | Other Non-current Assets   | 12               | 1388012120                                    | 314172708                                   |
|    | Current assets   | 40               | 40000005                                      | 440000750                                   |
|    | Inventories  | 13               | 123260956                                     | 110293758                                   |
|    | Trade Receivables  | 14               | 578757043                                     | 430849463                                   |
|    | Cash and Bank Balances   | 15               | 2910555                                       | 895803435                                   |
|    | Short-term Loans and Advances  | 16               | 8481431                                       | 9482306                                     |
|    | Other Current Assets   | 17               | 7882917                                       | 0   |
|    | TOTAL  | 1                | 2336967056                                    | 1993975956                                  |

Significant Accounting Policies

NOTES AND EXPLANATIONS REFERRED TO HEREIN FORM

AN INTEGRAL PART OF BALANCE SHEET

AS PER OUR REPORT ANNEXED

FOR M/S SANJAY MEHTA & ASSOCIATES **CHARTERED ACCOUNTANTS REGN NO. 011524C** 

FOR AND ON BEHALF OF BOARD

**MANISH MITTAL PARTNER** M.NO. 079452

Place: Indore Date:30/05/2012 AJAY BANKDA MANAGING DIRECTOR

J.P. BAGARIA DIRECTOR



## SYNCOM HEALTHCARE LIMITED Profit and Loss statement for the year ended 31/03/2012

Amount in Rupees(₹)

|                   |   | Note | Figures for                  | Figures for the            |
|-------------------|---|------|------------------------------|----------------------------|
|                   | Particulars   | No.  | the Year                     | Year Ended                 |
|                   | 1   | 2    | 3                            | 4                          |
| I.                | Revenue From Operations   |      |                              |                            |
|                   | Sale of Goods   |      | 858392364                    |                            |
| II.               | Other income  | 18   | 40272727                     | 32040518                   |
|                   | Total Revenue (I + II)  |      | 898665091                    | 787948331                  |
| IV.               | Expenses:   |      |                              |                            |
|                   | Cost of materials consumed  | 19   | 300000997                    | 183612768                  |
|                   | Purchases of Stock-in-Trade   | 20   | 378923818                    | 379106433                  |
|                   | Changes in inventories of Finished Goods & Work-in-Progress & Goods Traded    |      | (3992959)                    | 1607908                    |
|                   | Employee benefits expense   | 21   | 73636037                     | 68235358                   |
|                   | Finance costs   | 22   | 24837316                     | 19636222                   |
|                   | Depreciation and amortization expense   | 23   | 23124244                     | 18354210                   |
|                   | Other expenses  | 24   | 91716658                     | 109563499                  |
|                   | Total expenses  |      | 888246112                    | 780116397                  |
| V.                | Profit before exceptional and extraordinary items and tax (III-IV)            |      | 10418979                     | 7831935                    |
| VI.               | Exceptional items (INCOME)/EXPENSES   |      | 0                            | 0                          |
| VII.              | Profit before extraordinary items and tax (V $^{-}$ VI)                       |      | 10418979                     | 7831935                    |
| VIII.             | Extraordinary Items   |      | 0                            | 0                          |
| IX.               | Profit before tax (VII- VIII)   |      | 10418979                     | 7831936                    |
| X.                | Tax expense: Current tax Deferred Tax Liability / (Assets) Prior Period Taxes |      | 2083077<br>5846619<br>627080 | 1466200<br>(19917896)<br>0 |
| XI.               | Profit (Loss) for the period <u>from</u> continuing operations (VII-VIII)     |      | 1862203                      | 26283632                   |
| XII.              | Profit/(loss) from discontinuing operations                                   |      | 0                            | 0                          |
| XIII.             | Tax expense of discontinuing operations                                       |      | 0                            | 0                          |
| XIV.              | Profit/(loss) from Discontinuing operations                                   |      | 0                            | 0                          |
| \ <sub>\\\\</sub> | (after tax) (XII-XIII)  |      | 1862203                      | 26202622                   |
| × v.              | Profit (Loss) for the period (XI + XIV)                                       |      | 1802203                      | 26283632                   |
| XVI.              | Earnings per equity share:  | 24.5 |                              |                            |
|                   | (1) Basic   |      | 0.05                         | 0.86                       |
| L                 | (2) Diluted   | 1    | 0.05                         | 0.86                       |

Significant Accounting Policies

NOTES AND EXPLANATIONS REFERRED TO HEREIN FORM

AN INTEGRAL PART OF PROFIT AND LOSS ACCOUNT

AS PER OUR REPORT ANNEXED

FOR M/S SANJAY MEHTA & ASSOCIATES FOR AND ON BEHALF OF BOARD **CHARTERED ACCOUNTANTS REGN NO. 011524C** 

**MANISH MITTAL PARTNER** M.NO. 079452

Place: Indore Date:30/05/2012 AJAY BANKDA J.P. BAGARIA **DIRECTOR** MANAGING DIRECTOR



## SYNCOM HEALTHCARE LIMITED Cash Flow Statement for the year ended March 31, 2012

| Particulars  | 2011-12                     | 2010-11                       |
|--|-----------------------------|-------------------------------|
| Cash Flow Provided / (Required) by operating Activities                                |                             |                               |
| Profit after tax   | 1862203                     | 26283632                      |
| Adjustment for:  |                             |                               |
| Depreciation   | 22705377                    | 18144776                      |
| Profit on Sale of Fixed Assets /Investments / Dividend Income                          | (7630)                      | (5479)                        |
| Amortization expenditure   | 418867                      | 209434                        |
| Tax expense  | 5846619                     | (19917896)                    |
| Interest & Financial Charge  | 24837316                    | 19636222                      |
| Operating Profit before working capital changes Adjustment for:                        | 55662752                    | 44350689                      |
| Adjustment for.  |                             |                               |
| (Increase)/Decrease in Trade Recievables   | (147907580)                 | 46763470                      |
| (Increase)/Decrease in other Current Assets  | (7882917)                   | 0                             |
| (Increase)/Decrease in other Non Current Assets  | (1074258279)                | 0                             |
| (Increase)/Decrease in Inventories   | (12967198)                  | (3218794)                     |
| (Increase)/decrease in Loans & Advances  | 1000875                     | (102169085)                   |
| Increase/(decrease) in Current Liabilities except provison for Dividend & Dividend Tax | 180908170                   | (68367680)                    |
| Not Cook (Bossing) (associated by Coopering  | (1005444477)                | (02644200)                    |
| Net Cash (Required) / provided by Operations   | (1005444177)                | (82641399)                    |
| Cash Flow (Provided) / Required by Investing Activities Addition to Fixed Assets       | 0500505                     | 21732938                      |
| Purchase / (Sale) of Investments   | 9598585<br>2412170          | 21/32936                      |
| (Increase)/ Decrease in Capital WIP  | 10828988                    | 0                             |
| Foreign Exchange Translating Reserve   | (112399196)                 | 0                             |
| Miscellaneous Expenses   | (112000100)                 | · ·                           |
| Dividend Income  | (7630)                      | (5479)                        |
| Proceeds from Sale of Assets   | Ú                           | ` ,                           |
| Net Cash Provided (Required) by Investing activities                                   | 89567083                    | (21727459)                    |
| Cash Flow Provided/ (Required) by Financing Activities                                 |                             |                               |
| SOURCES OF FUND  | _                           |                               |
| Proceeds from Share Capital (Net of Bonus shares Issued)                               | 0                           | 225000000                     |
| Unsecured Loan obtained  | 53219550                    | 211594919                     |
| Term Loans Obtained  | 0                           | 0                             |
| Increase in Working Capital Facilities Proceeds from Share Premium                     | 39477960<br>0               | 742500000                     |
| TOTAL  | 92697510                    | 1179094919                    |
| Repayment of Unsecured Loans   | 31302636                    | 200011000                     |
| Repayment of Term Loans  | 13573344                    | 208811009<br>22257221         |
| Decrease in Working Capital Facilities   | 15575544                    | 47751433                      |
|  |                             | 40139694                      |
| Share issue expenses incurred  | 0                           |                               |
| Interest Paid  | 24837316                    | 19636222                      |
| TOTAL Net Cash Surplus / (Required) by Financing activities                            | 69713296<br><b>22984214</b> | 338595579<br><b>840499340</b> |
|  | (892892880)                 | 736130482                     |
| Net Increase/(Decrease) in Cash and Cash Equivalents                                   | •                           | /30130462                     |
| Cash and Cash Equivalents at beginning of Period                                       | 895803435                   | 159672953                     |
| Cash and Cash Equivalents at end of Period   | 2910555                     | 895803435                     |

FOR M/S SANJAY MEHTA & ASSOCIATES FOR AND ON BEHALF OF BOARD **CHARTERED ACCOUNTANTS REGN NO. 011524C** 

**MANISH MITTAL PARTNER** M.NO. 079452

Place: Indore Date:30/05/2012 AJAY BANKDA J.P. BAGARIA MANAGING DIRECTOR

DIRECTOR



#### Note - 1

## **Significant Accounting Policies**

## (A) ACCOUNTING POLICIES:

## (i) System of accounting.

- 1. The company is following the accrual system of accounting as per the provisions of sec. 209 (3)(b) of the companies Act, 1956 and its accounts are in compliance with the mandatory accounting standards notified under the Companies (Accounting Standards) Rules, 2006 as amended vide Companies (Accounting Standards) Amendment Rules, 2009 except to the extent that the provision for gratuity has been made only for the employees eligible for gratuity as on 31/03/2012 and not on the basis of actuarial valuation as laid down under AS 15 notified under the said rules.
- 2. There is no change in method of accounting during the year.
- 3. The company is maintaining separate books of accounts for a) Dehradun Industrial unit which is treated as a separate division with in the company and b) trading activities which are head quartered at Indore.

## (ii) REVENUE RECOGNITION:

All revenues and expenses are accounted for on accrual basis except to the extent stated otherwise.

## (iii) Fixed Assets

Fixed assets are stated at cost of acquisition/construction.

Cost of acquisition is inclusive of freight, duties, taxes but net of CENVAT and inclusive of other incidental expenses and interest attributable to construction, production or acquisition of qualifying assets.

(iv) Depreciation on fixed and movable assets has been charged on WDV basis on pro-rata basis on the rates prescribed in Schedule XIV of the Companies Act 1956. Assets costing up to Rs.5000/- are fully depreciated in the year of purchase.

## (v) Investments:

Long term investments are stated at cost less diminution other than temporary diminution in value, if any. Current investments are stated at lower of cost and fair value.

## (vi) Expensing out of Intangible Assets

In accordance with Accounting Standard 26 – "Intangible assets " the useful life of company's patents, trademarks and designs have been amortised over a period of 10 years. Cost of computer software is amortised/expensed out equally over a period of five years.

## (vii) Inventory Valuation

- a) Closing stocks of finished goods is valued at cost or net realizable value which ever is lower. Closing Stock of Raw Materials, Packing Materials is valued at the weighted average cost or net realizable value which ever is lower.
- b) Closing stock of Gifts item to be used as part of sale promotion expenses is valued at cost.
- c) Closing Stock of Work in process is valued at the cost of materials used there in plus conversion cost depending on the stage of completion.

#### (viii) Borrowing cost:

Borrowing Costs directly attributable to the acquisition or construction of qualifying assets are capitalised as a part of the cost of the assets, up to the date the assets are put to use. Other borrowing costs are charged to the Profit and Loss Account in the year in which they are incurred.

## (ix) Preliminary expenses

Opening balance of Preliminary expenses has been fully amortised in the current year as against miscellaneous expenditure being amortised over a period of five years upto previous year. Consequently the profit of the financial Year 2011-12 is lower by ₹ 209433/- due to the change in accounting policy in this regard.



## (x) Foreign Currency Transactions

a. Transactions in foreign exchange which are covered by forward contracts are accounted for at the contracted rates, the difference between the contracted rate and the exchange rate on the date of transaction is recognized in Profit & Loss Account. Difference relating to transactions involving more than one financial year are carried over the period of transaction. In respect of forward contracts which are entered into to hedge highly probable forecasted transactions the cost of these contracts, if any, is expensed at the end of the contract. However there were no forward contracts taken by the company during the previous year.

Transactions other than those covered by forward contracts are recognized at the exchange rate prevailing on date of transaction. Gains & losses arising on account of realization are accounted for in Profit & Loss Account.

b. Monetary Assets & Liabilities in foreign currency that are outstanding at the year end and are not covered by forward contracts are translated at the year end exchange rates.

## (xi) Impairment of Assets:

No asset whose carrying cost exceeds its recoverable value is held by the company as on 31/03/2012

| Note - 2   | 31/03/2012 | 31/03/2011 |
|--|------------|------------|
| Share Capital Authorised Capital   |            |            |
| 40000000 Equity Shares Of ₹10 Each   | 40000000   | 40000000   |
| Issued, Subscribed And Paid Up Capital<br>4000000 Equity Shares Of ₹10 Each<br>Fully Paid Up | 400000000  | 400000000  |
| Total  | 400000000  | 400000000  |

No Shares Have Been Allotted For Consideration Other Than Cash.

## **Shareholders Holding Capital Of 5% Or Above**

| Name of the Holder   | 31.03.2012 |         | 31.03.2011 |         |
|----------------------|------------|---------|------------|---------|
| Name of the Holder   | Holding    | Pledged | Holding    | Pledged |
| The Bank of New York | 21050000   | 0       | 21050000   | 0       |
| Ajay Bankda          | 6217206    | 1375000 | 6217206    | 625000  |
| Joyti Bankda         | 3459101    | 1000000 | 3459101    | 650000  |

#### (i) End Use of Proceeds of the Public Issue:

a) The company has issued to public 75.00 Lacs equity shares of ₹ 10/-each at a premium of ₹65/- per share and has received total proceeds of ₹ 56.25 Crores in the financial year 2009-10. The same has been utilised as under:-

| Activity                                       | Total Fund<br>Raised and<br>Budgeted | Fund<br>Deployed |
|--|--------------------------------------|------------------|
| To Undertake the up gradation/modernization at |                                      |                  |
| the existing unit at Dehradun                  | 271000000                            | 77369288         |
| To meet Working Capital Requirement            | 150000000                            | 150000000        |
| For Opening Export office at Mumbai            | 4000000                              | 49350000         |
| For Brand & Product Registration and Approvals | 30000000                             | 2179000          |
| General Corporate Purpose                      | 16825000                             | 16825000         |
| Issue Expenses                                 | 54675000                             | 53112965         |
| TOTAL  | 562500000                            | 348836253        |
|  |                                      |                  |



| Utilisation of the Un-deployed Fund | AMOUNT    |
|-------------------------------------|-----------|
| - Invested in Short term advances   | 213663747 |
|                                     |           |
| TOTAL                               | 213663747 |

- b) The company came out with its GDR issue of 45 Lac GDR underlying 2.25 Crores equity shares of ₹ 10/- each at a premium of ₹ 33/- per share in the last year and has received total proceeds of ₹ 96.75 Crores and the same were received in USD amounting to USD 20.745 million. The usage of the same as per prospectus were as under
  - i. Capital expenditure
  - ii. Long term working capital requirement
  - iii. Investment in proposed overseas subsidiary companies in UAE

The actual usages of the above for previous year were as under:-

| Activity                        | ₹          |
|---------------------------------|------------|
|                                 |            |
| GDR Proceeds                    | 967500000  |
| Usage                           |            |
| Issue Expenses                  | 40139694   |
| Exchange Loss/(Gain)            | (83873129) |
| Invested in overseas Subsidiary |            |
| In Share Capital                | 2412170    |
| In Advances                     | 1008821265 |
| TOTAL                           | 967500000  |

| Note - 3  | 31/03/2012 | 31/03/2011 |
|---|------------|------------|
| Reserve & Surplus   |            |            |
| Securities Premium  |            |            |
| Opening Balance   | 1143359010 | 440998704  |
| Received During The Year  | 0          | 742500000  |
| Less :- Issue Expenses Written Off Incurred During The Previous Year    | 0          | 40139694   |
| Closing Balance   | 1143359010 | 1143359010 |
| <u>Capital Subsidy</u><br>(From State Government Of Uttarakhand)        | 3000000    | 3000000    |
| Foreign Exchange Translation Reserve                                    | 112399196  | 0          |
| <u>General Reserve</u>  |            |            |
| Opening Balance   | 880306     | 880306     |
| Set Aside During The Year   | 0          | 0          |
| Sub total   | 880306     | 880306     |
| Profit & Loss Account   |            |            |
| Opening Balance   | 170222663  | 143939031  |
| Profit For The Year   | 1862203    | 26283631   |
| Less :- Issue Expenses Written Off Incurred<br>During The Previous Year | 0          | 0          |
| Closing Balance   | 172084866  | 170222662  |
| Total   | 1431723378 | 1317461978 |



**3.1)** The cash subsidy received in the year 2007-08 and 2008-09 from the government for set up of the Dehradun Industrial unit of the company has been disclosed as Capital reserve in the balance sheet.

| Note - 4   | 31/03/2012                                  | 31/03/2011 |
|--|---|------------|
| Long Term Borrowings Term Loans Due For Repayment After One You  | ear   |            |
| Secured Loans  |   |            |
| HDFC Car Loan  | 0   | 187355     |
| (Secured By First Charge In The Form Of Hypothecation Of Car)  |   |            |
| Unsecured Loans From Banks And Financial Institutions ICICI Mortgage Loan India Bulls Housing Finance Ltd Religare Fininvest Limited ICICI Bank                              | 34304159<br>14238053<br>2795430<br>27134107 | 27311323   |
| The Above Are Secured By Way Of Personal Guaranties Of The Directors   |   |            |
| Total  | 78471749                                    | 27498678   |
|  | 70171713                                    | 27 130070  |
| Note -5  | 31/03/2012                                  | 31/03/2011 |
| Short Term Borrowings Secured Loans  |   |            |
| Working Capital Facilities From Bank Of India<br>Cash Credit Facilities  | 126295809                                   | 86817849   |
| (The Working Capital Facilities Are Secured<br>Against First Charge On Current Assets Of<br>The Company)   |   |            |
| Instalments Of Term Loans Payable In Next HDFC Car Loan  | <b>12 Months:</b> 187516                    | 684019     |
| (Secured By First Charge In The Form Of Hypothecation Of Car)  | 10,010                                      | 00.015     |
| Term Loan From Bank Of India   | 0   | 13573344   |
| Secured Against First Charge In The Form<br>Of Mortgage Of Land & Building And<br>Hypothecation Of Plant And Machinery Of<br>The Company's Unit At Selaqui Near<br>Dehradoon |   |            |
| <u>Unsecured Loans</u>   |   |            |
| From Directors And Relatives   | 5760215                                     | 14841249   |
| Inter-corporate Deposits <a href="From Banks And Financial Institutions">From Banks And Financial Institutions</a>   | 11400000                                    | 32900000   |
| Religare Fininvest Limited   | 1119961                                     | 0          |
| India Bulls Housing Finance Ltd<br>ICICI Bank  | 761947<br>177246                            | 0<br>37774 |
| (All The Above Are Secured By Way Of Personal Guarantees Of The Directors)   |   |            |
| Total  | 145702694                                   | 148854235  |



- 5.1 The Unsecured Loans from Promoters have been brought in to meet the fund requirements of the Company's business and project at Selaqui, near Dehradun in pursuance to and in accordance with terms and conditions stipulated by working capital lenders to the company that is Bank of India. Hence these loans are exempt from the company deposit rules notified under section 58A of the Companies Act 1956 vide sub clause I of rule 2 of the company deposit rules notified therein.
- 5.2 In respect of the unsecured Loans from Promoters and intercorporate there are no written agreements entered into with the Lenders for the terms of repayment and interest and therefore the Loans are considered as repayable on demand and hence classified under current liabilities.

| Note -6               | 31/03/2012 | 31/03/2011 |
|-----------------------|------------|------------|
| Trade Payables        |            |            |
| - For Supplies        | 261718574  | 84439640   |
| - For Services        | 2571571    | 3520970    |
| - For MSME Industries |            |            |
| Baddi Foils Pvt Ltd.  | 483103     | 0          |
|                       | 264773248  | 87960610   |

## **6.1** Payments to Micro/Small Enterprises

The only due outstanding to any Micro/Small enterprises for a period over 15 days as on 31/03/2012 is for Baddi Foils Pvt. Ltd. Amounting ₹ 4,83,103/-. Interest of ₹ 54383/- is payable upto 31/03/2012 on the overdue amount in accordance with provisions ofthe Micro, Small and Medium Enterprises Act 2006 which has not been provided accounts nor has been paid. The company has also not received any claims in respect of interest from any undertaking.

| Note -7 Other Current Liabilities | 31/03/2012 | 31/03/2011 |
|-----------------------------------|------------|------------|
| - Creditors For Capital Goods     | 4895782    | 407477     |
| - Customer Credit Balance         | 906159     | 528672     |
| Total                             | 5801941    | 936149     |
| Note -8<br>Short Term Provisions  | 31/03/2012 | 31/03/2011 |
| Provision For Expenses            | 6470091    | 7061234    |
| Provision For Statutory Dues      | 3985409    | 2736872    |
| Provision For Income Tax          | 38546      | 1466200    |
| Total                             | 10494046   | 11264306   |



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|                      |                       |           | Original Cost | 1         |             |          | Depreciation |           | Net Book Value | ne         |
|----------------------|-----------------------|-----------|---------------|-----------|-------------|----------|--------------|-----------|----------------|------------|
|                      | Op.Bal.               | Additions | Sold/Rev/     | Gross     | Closing     | Opening  |              | Total     | Net            | Net        |
| 0.44                 | As On                 | During    | Disposed      | Total     | Balance     | Balance  | For The      |           | Block          | Block      |
| Lai cicaia           | 1.4.2011              | The Year  | During        | Balance   | As On       | As On    | Year         |           | 31/03/2012     | 31/03/2011 |
|                      |                       |           | 180           |           | 21/02/00/10 | 01/04/11 |              |           |                |            |
| Tangible             |                       |           |               |           |             |          |              |           |                |            |
| Assets               |                       |           |               |           |             |          |              |           |                |            |
| Land                 | 2927498               | 0         | 0             | 2927498   | 2927498     | 0        | 0            | 0         | 2927498        | 2927498    |
| Factory              |                       | (         | (             |           |             |          |              |           |                |            |
| Building<br>Plant &  | 112250369             | 0         | 0             | 112250369 | 112250369   | 301/8680 | 820/169      | 38385849  | /3864520       | 820/1689   |
| Machinery            | 87485749              | 7360565   | 0             | 94846314  | 94846314    | 27744254 | 9158135      | 36902389  | 57943925       | 59741495   |
| Electrical           |                       |           |               |           |             |          |              |           |                |            |
| Installation         | 909869                | 0         | 0             | 909869    | 909869      | 434004   | 46988        | 480992    | 212614         | 259602     |
| Furniture And        |                       |           |               |           |             |          |              |           |                |            |
| Fixtures             | 5440821               | 555031    | 0             | 5995852   | 5995852     | 2811143  | 511398       | 3322541   | 2673311        | 2629678    |
| Vehicles             | 5978208               | 0         | 0             | 5978208   | 5978208     | 2485448  | 904276       | 3389723   | 2588485        | 3492760    |
| Computers            | 5305251               | 305501    | 0             | 5610752   | 5610752     | 4583821  | 364158       | 4947978   | 662774         | 721430     |
| Office And           |                       |           |               |           |             |          |              |           |                |            |
| Factory              |                       |           |               |           |             |          |              |           |                |            |
| Equipments           | 37125001              | 1287488   | 0             | 38412489  | 38412489    | 16879875 | 2948926      | 19828801  | 18583688       | 20245126   |
| Sub total            | 257206503             | 9508585   | 0             | 266715088 | 266715088   | 85117224 | 22141049     | 107258273 | 159456815      | 172089279  |
| Intangible<br>Assets |                       |           |               |           |             |          |              |           |                |            |
| Computer             |                       |           |               |           |             |          |              |           |                |            |
| (Software)           | 2443134               | 00006     | C             | 2533134   | 2533134     | 1626586  | 293560       | 1920146   | 612988         | 816548     |
| Patents &            | 1<br>-<br>-<br>-<br>- |           | )             |           |             |          | 2            | )<br>     | 000            | 0          |
| Copyrights           | 2857300               | 0         | 0             | 2857300   | 2857300     | 2517152  | 270768       | 2787920   | 69380          | 340148     |
| Sub total            | 5300434               | 00006     | 0             | 5390434   | 5390434     | 4143738  | 564328       | 4708066   | 682368         | 1156696    |
| Total                | 262506937             | 9598585   | 0             | 272105522 | 272105522   | 89260962 | 22705377     | 111966339 | 160139183      | 173245975  |
| Previous Year        | 206249453             | 56257484  | 0             | 262506937 | 262506937   | 71116186 | 18144776     | 89260962  | 173245975      | 135133267  |



| Note - 10   |                        | 31/03/2012                  | 31/03/2011                              |
|---|------------------------|-----------------------------|---|
| Non Current Investments   |                        |                             |   |
| Investment In Quoted Shares   |                        |                             |   |
| 968 Equity Shares Of D. B. Corp L                                   | imited                 | 205216                      | 205216                                  |
| Investment In Unquoted Share  | 26                     |                             |   |
| Investment In Foreign Subsidiarie                                   |                        |                             |   |
| 2 Shares Of Syncom International                                    |                        | 2412170                     | 0                                       |
| Other Investments   |                        |                             |   |
| 20000 Equity Shares Of Sound Cr                                     | aft Ind. Ltd           | 5200                        | 5200                                    |
| 40000 Equity Shares Of Savit Cap                                    | ital Limited           | 40000000                    | 40000000                                |
| Of ₹1000/- Each   |                        |                             |   |
| Total   | =                      | 42622586                    | 40210416                                |
| Note - 11   |                        | 31/03/2012                  | 31/03/2011                              |
| <u>Deferred Tax Liability /</u>                                     |                        | 01,00,1011                  | 0-, 00, -0                              |
| (Assets)  |                        |                             |   |
| Timing Differences  |                        |                             |   |
| Difference Of Wdv Of Fixed Assets - Wdv As Per Income Tax Act       | 150612744              |                             | 172622207                               |
| - Wdv As Per Income Tax Act<br>- Wdv As Per Companies Act           | 159613744<br>160139183 |                             | 173633397<br>173245975                  |
| wav As i'el companies 'Act  | 100133103              | (525439)                    | 387422                                  |
| Unabsorbed Depreciation C/F   |                        | 6234277                     | 8316364                                 |
| Expenses To Be Allowed On   |                        |                             |   |
| Payment Basis   | 1101010                |                             | 500005                                  |
| <ul><li>Bonus Payable</li><li>Balance Of Leave Encashment</li></ul> | 1104840<br>244320      |                             | 598925<br>724260                        |
| - Gratuity Payable  | 877818                 |                             | 793817                                  |
| Preliminary Expenses  | 077010                 |                             | , |
| Allowable U/S 35d In Next   |                        |                             |   |
| Years   | 35433816               | 37660794                    | 49136755                                |
| Total   |                        | 43369632<br><b>14071277</b> | 59957543<br><b>19917896</b>             |
| Deferred Tax Assets @ 32.45%  |                        | 140/12//                    | 19917890                                |
| Note - 12   | 3                      | 31/03/2012                  | 31/03/2011                              |
| <b>Other Non Current Assets</b>                                     |                        |                             |   |
| A) Security And Other Depo  | sits                   | 41597601                    | 41384219                                |
| Advances To Subsidiaries  |                        | 1022758690                  | 677141                                  |
| Product Registration Advance  | ces                    | 2178990                     | 0                                       |
| Advances For Capital Goods  |                        | 65415665                    | 55561025                                |
| Sub-Total (A)   |                        | 1131950947                  | 97622385                                |
| B) Preliminary Expenses   |                        |                             |   |
| (To The Extent Not Written  | Off Or Adjust          | ed )                        |   |
| Opening Balance   |                        | 418867                      | 628301                                  |
| Add :-  | V                      | 0                           | 0                                       |
| Expenditure Incurred During Th                                      |                        | 0                           | 0                                       |
| (To The Extent Not Written Off Less:-                               | Oi Aujusted)           |                             |   |
| Written Off During The Year   |                        | 418867                      | 209434                                  |
| ( 1/5th Every Year )  |                        |                             |   |
| Sub-Total (B)   |                        | 0                           | 418867                                  |
|   |                        |                             |   |



| C) Preoperative Expenditure                  |            | _        |
|--|------------|----------|
| Opening Balance                              | 0          | 0        |
| Add :-                                       |            |          |
| Public Issue Expenditure Incurred During The |            |          |
| Year   | 0          | 40139694 |
| (To The Extent Not Written Off Or Adjusted)  |            |          |
| Less:-                                       |            |          |
| Written Off During Previous Year Against     |            |          |
| Security Premium                             | 0          | 40139694 |
| Sub-Total (C)                                | 0          | 0        |
| Total (A+B+C)                                | 1131950947 | 98041252 |

## 12.1 <u>Product Registration Expenses</u>

Product Registration expenses are expenses incurred for registration of product for proposed export in the companies and shall be written off suitably over a period of time after commencement of exports.

| Note - 13<br>Inventory   | 31/03/2012 | 31/03/2011 |
|--|------------|------------|
| Raw Material   | 27116091   | 19764995   |
| Packing Material   | 17384274   | 16078234   |
| Work In Progress   | 14449757   | 15343730   |
| Finished Goods   | 40523322   | 49675702   |
| Traded Goods   | 14039312   | 0          |
| Gifts Items  | 9748200    | 9431098    |
| Total  | 123260956  | 110293758  |
| Note - 14  | 31/03/2012 | 31/03/2011 |
| Trade Receivables  |            |            |
| <ul><li>(Unsecured Considered Good):</li><li>A) Debts Outstanding For A Period</li></ul> |            |            |
| Within Six Months  | 423039503  | 226982650  |
| B) Debts Outstanding For A Period  |            |            |
| Over Six Months  | 155717540  | 203866813  |
| Total  | 578757043  | 430849463  |

- 14.1 There are Debtors to the extent of ₹ 42096057 against whom cases u/s 138 of the Negotiable Instrument Act, are filedby the company. In the opinion of the management, except above debtors, other current assets, Loans and Advances are realizable in the values at which they are stated in the balance sheet, if realized in the ordinary course of business. The provision for Depreciationand for all known liabilities is adequate and not in excess of the amount reasonably necessary. No provision has been made for the bad and doubtful debts against debtors against whom proceeding u/s 138 have been initiated by the company.
- 14.2 Debtors are subject to confirmation



| Note - 15   | 31/03/2012 | 31/03/2011 |
|---|------------|------------|
| Cash And Bank Balances  |            |            |
| Cash In Hand  | 2060967    | 999683     |
| Bank Balances (With Scheduled Bank)                                 |            |            |
| - In Current Accounts   | 512590     | 434303     |
| - In Fixed Deposit Accounts   | 336998     | 111089     |
| (Pledged With Government Against Export                             |            |            |
| Obligation Undertaken Under EPCG Scheme)                            |            |            |
| - With Foreign Bank   |            |            |
| - In Current Accounts   | 0          | 811859     |
| - In Money Market Deposit Account                                   | 0          | 893446501  |
|   |            |            |
| Total   | 2910555    | 895803435  |
| Note - 16   | 31/03/2012 | 31/03/2011 |
| Short Term Loan And Advances  |            |            |
| (Unsecured Considered Good)   |            |            |
| Advances Recoverable In Cash Or In Kind Or For Value To be Received | 6763976    | 6843542    |
| Tax Deducted At Source /Advance Tax / Vat                           | 1717455    | 2638764    |
| Other Loans & Advances  | 256061173  | 216131456  |
| Total   | 264542604  | 225613762  |

<sup>16.1</sup> Other Loans & advances are short term Inter Corporate Deposits/Advances to private parties and there are no written agreements for them . However the management certifies that all such loans are good , unsecured and are repayable on demand and carry interest at the prevailing market rates adjusted as per the creditworthiness of the parties.

| Note - 17<br>Other Current Assets   |        | 31/03/2012   | 31/03/2011   |
|---|--------|--|--|
| Interest Receivable   |        | 7882917  | 0  |
|   | Total  | 7882917  | 0  |
| Note - 18   |        | 31/03/2012   | 31/03/2011   |
| Other Income  |        |  |  |
| Foreign Exchange Gain   |        | 11921474   | 0  |
| Dividend Received   |        | 7630   | 5479   |
| Misc. Income  |        | 79266  | 0  |
| Provision For Gratuity Written Back   |        | 759548   | 0  |
| Misc. Balances W/ Off   |        | 219873   | 50832  |
| Commission Received   |        | 0  | 1020725  |
| Interest Received   |        | 27284936   | 30963481   |
|   |        |  |  |
| Total   | =      | 40272727   | 32040518   |
| Total<br>Note - 19  | =      |  | 32040518<br>31/03/2011   |
|   | =      |  |  |
| Note - 19   | =      |  |  |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material  | -<br>= |  | 31/03/2011   |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material   | =      | 31/03/2012   | 31/03/2011   |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:-   | =      | <b>31/03/2012</b><br>19764995<br>16078234  | 31/03/2011<br>18693224<br>12300381   |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased   | =      | 31/03/2012<br>19764995<br>16078234<br>203686264  | 31/03/2011<br>18693224<br>12300381<br>110287568  |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased  | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424                                   | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671                                  |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased Other Store Consumption  | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424<br>1725112                        | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671<br>1395637                       |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased Other Store Consumption Freight And Cartage                                  | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424                                   | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671                                  |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased Other Store Consumption Freight And Cartage Less: Closing Stock              | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424<br>1725112<br>1029333             | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671<br>1395637<br>661515             |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased Other Store Consumption Freight And Cartage Less: Closing Stock Raw Material | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424<br>1725112<br>1029333<br>27116091 | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671<br>1395637<br>661515<br>19764995 |
| Note - 19 Cost Of Material Consumed Opening Stock Raw Material Packing Material Add:- Raw Materials Purchased Packing Material Purchased Other Store Consumption Freight And Cartage Less: Closing Stock              | =      | 31/03/2012<br>19764995<br>16078234<br>203686264<br>102217424<br>1725112<br>1029333             | 31/03/2011<br>18693224<br>12300381<br>110287568<br>76117671<br>1395637<br>661515<br>19764995 |



| Note - 20 Purchases Of Stock In Trade   | 31/03/2012   | 31/03/2011   |
|---|--|--|
| Purchases (Net Of Return)   | 378791213  | 378928358  |
| Freight And Cartage   | 132605   | 178075   |
| Total   | 378923818  | 379106433  |
|   |  |  |
| Note - 21   | 31/03/2012   | 31/03/2011   |
| Employee Benefits Expense   | 60204757   | 64220124   |
| Staff Salary, Wages And Other Benefits Contribution To Provident And Other Funds  | 68204757   | 64220134<br>1240743  |
| Staff Welfare   | 1390078<br>4041202   |  |
| Stail Wellare   | 4041202  | 2774481  |
| Total   | 73636037   | 68235358   |
| Note - 22   | 31/03/2012   | 31/03/2011   |
| Finance Cost  | 4440477  | 2.450000   |
| Interest On Unsecured Loans   | 4113477  | 2459003  |
| Interest On Term Loan   | 6495295  | 6611126  |
| Interest On Working Capital Facilities  | 12600214   | 0710022  |
| - Cash Credit Facilities  | 12600314   | 8719933  |
| - Demand Loan<br>Other Interest   | 0<br>302344  | 1026836<br>308518  |
| Interest On Vehicle Loan  | 85041  | 180666   |
| Bank Charges And Commission   | 1240845  | 330140   |
| Bank Charges And Commission   | 1240043  | 330140   |
| Total   | 24837316   | 19636222   |
|   |  |  |
| Note - 23 Depreciation And Amortization Expenses  | 31/03/2012   | 31/03/2011   |
| Note - 23  Depreciation And Amortization Expenses  Preliminary Expenses Written Off   | <b>31/03/2012</b><br>418867  | <b>31/03/2011</b> 209434   |
| <b>Depreciation And Amortization Expenses</b>   |  |  |
| <b>Depreciation And Amortization Expenses</b> Preliminary Expenses Written Off Depreciation (Refer Note-9)  | 418867   | 209434   |
| <b>Depreciation And Amortization Expenses</b> Preliminary Expenses Written Off  | 418867   | 209434   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  | 418867<br>22705377<br><b>23124244</b>  | 209434<br>18144776<br><b>18354210</b>  |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24   | 418867<br>22705377<br><b>23124244</b>  | 209434<br>18144776   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses  | 418867<br>22705377<br><b>23124244</b><br><b>31/03/2012</b>   | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b>   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss  | 418867<br>22705377<br><b>23124244</b><br><b>31/03/2012</b>   | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses   | 418867<br>22705377<br><b>23124244</b><br><b>31/03/2012</b><br>0<br>9800724   | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060  |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses  | 418867<br>22705377<br><b>23124244</b><br><b>31/03/2012</b><br>0<br>9800724<br>2210391  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods   | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863  |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement   | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119   | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits   | 418867<br>22705377<br><b>23124244 31/03/2012</b> 0 9800724 2210391 23776557 59119 1144759  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672  |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel  | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452  |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent   | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000   | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses  | 418867<br>22705377<br><b>23124244 31/03/2012</b> 0 9800724 2210391 23776557 59119 1144759 11641259 1610000 521834  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475   |
| Depreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance   | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503  |
| Pepreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance Travelling And Conveyance - Directors   | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784<br>263296                                  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503<br>666425                                  |
| Pepreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24 Other Expenses Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance Travelling And Conveyance - Directors Travelling And Conveyance - Others  | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784  | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503<br>666425<br>14052529                      |
| Pepreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance Travelling And Conveyance - Directors Travelling And Conveyance -Others Vehicle Running And Maintenance                                 | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784<br>263296<br>18288680                      | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503<br>666425<br>14052529<br>534368            |
| Pepreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance Travelling And Conveyance - Directors Travelling And Conveyance - Others Vehicle Running And Maintenance Postage Telegram And Telephone | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784<br>263296<br>18288680<br>634575            | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503<br>666425<br>14052529<br>534368<br>1629773 |
| Pepreciation And Amortization Expenses Preliminary Expenses Written Off Depreciation (Refer Note-9)  Total  Note - 24  Other Expenses  Foreign Exchange Loss Sales Promotional Expenses Other Sales And Marketing Expenses Breakage Damages And Expired Goods Advertisement Directors Remuneration And Benefits Power And Fuel Office And Godown Rent Insurance Expenses Repair And Maintenance Travelling And Conveyance - Directors Travelling And Conveyance -Others Vehicle Running And Maintenance                                 | 418867<br>22705377<br>23124244<br>31/03/2012<br>0<br>9800724<br>2210391<br>23776557<br>59119<br>1144759<br>11641259<br>1610000<br>521834<br>6868784<br>263296<br>18288680<br>634575<br>1686417 | 209434<br>18144776<br><b>18354210</b><br><b>31/03/2011</b><br>41291531<br>8122060<br>3763300<br>4315863<br>5051815<br>1239672<br>11150452<br>1651000<br>361475<br>5491503<br>666425<br>14052529<br>534368<br>1629773 |



| Freight         | 3810448 | 3044535 |
|-----------------|---------|---------|
| Sundry Expenses | 3982480 | 3865718 |

Total 91716658 109563499

## 24.2 Auditor's Remuneration

(Amount in ₹)

|  | (-      | uniounic iii ty |
|--|---------|-----------------|
| PARTICULARS                            | 2011-12 | 2010-11         |
| a. For Statutory Audit fees            | 70000   | 62000           |
| b. For Tax Audit                       | 15000   | 15000           |
| c. For company law matters             | 20000   | 7250            |
| d. For Certification and other matters | 10000   | 11500           |
| Total:                                 | 115000  | 95750           |
| Add :- Service tax                     | 14214   | 9863            |
| Total                                  | 129214  | 105613          |

## **24.3** <u>Director's Remuneration</u>

| Sn. | Particular                 | Ajay Bankda |          | Jyoti Bankda |          |
|-----|----------------------------|-------------|----------|--------------|----------|
| No. |                            | 31/03/12    | 31/03/11 | 31/03/12     | 31/03/11 |
| 1.  | Salaries                   | 600000      | 600000   | Nil          | 127742   |
| 2.  | Other perquisites/Benefits | 544759      | 511930   | Nil          | Nil      |

## 24.4 Prior Period Items

Following are the prior period incomes/ Expenses included in the current year income and expenses

| Particulars                           | 2011-12  | 2010-11 |
|---------------------------------------|----------|---------|
| Incomes                               |          |         |
| <b>Excess Provisions Written Back</b> |          |         |
| Gratuity                              | 759548   |         |
| Legal & Professional Expenses         |          | 52120   |
| Office Expenses                       |          | 2750    |
| Freight                               |          | 11585   |
| Repairs & Maintenance Exps.           |          | 2079    |
| Salary                                |          | 7451    |
| Sales Incentive                       |          | 31927   |
| Sales Promotional Exps.               |          | 8000    |
| Trademark & Reg. Expenses             |          | 5000    |
| Other Stores Consumption              |          | 3436    |
| Machine Repairs                       |          | 10350   |
| Total (a)                             | 759548   | 134698  |
| Expenses                              |          |         |
| Auditor's Remuneration                | 103958   |         |
| Income Tax Demand A.Y. 2009-10        | 627080   |         |
| Provident Fund Demand                 | 580606   |         |
| Sales Incentive                       |          | 52849   |
| Total (b)                             | 1311644  | 52849   |
| Balance (a-b) Income/(Expenses)       | (552096) | 81849   |



# **NOTE 24.5**

# **EARNING PER SHARE**

AMOUNT AVAILAIBLE TO EQUITY
SHAREHOLDERS
WEIGHTED AVERAGE NUMBER OF
EQUITY SHAREHOLDERS
FACE VALUE PER EQUITY SHARE (₹)
EARNING PER EQUITY SHARE BASIC AND
DILUTED (₹)

| <br>2202.74<br>0000000 | 26283631.66<br>30506849 |
|------------------------|-------------------------|
| <br>10                 | 10                      |
| 0.05                   | 0.86                    |

### **25 CLAIM, DEMANDS AND CONTINGENCIES:**

Disputed and / or contingent liabilities are eitherprovided for or disclosed depending on the management's judgment of the outcome. However for the year under report there are no disputed liabilities at all outstanding on the company.

Following Contingent Liabilities were not provided in the books.

- Legal suits filed by past employees towards salary claims with total Financial impact ₹ 589326/-. (previous year ₹ 589326/-)
- 2. A legal suit filed against the company for ownership of certain trademark where an ex-parte decree has been passed against the company for ₹ 5.00 lacs. The company has deposited the demand under protest as security money and has filed an appeal against the captioned order.(Previous year ₹ 5.00 Lacs)
- 3. There is an Export Obligation of ₹ 7.50 Lacs on the company for towards exemption of Custom Duty availed by the company on import of machinery under the EPCG Scheme of the government. (Previous year ₹ 7.50 Lacs).
- 4. There is demand outstanding of ₹ Nil raised by Assistant Commissioner of Provident Fund in previous year against which company has filed appeal but the payment regarding demand is made in current year which is recorded as Legal and Professional Expenses. (Previous Year outstanding ₹580606/-)
- 5. Bank guarantees issues by the Lenders to the company, against which counter guarantee of the Company is outstanding, and which are in force as on 31/3/2012 are of total value ₹ 10,59,500/- (Previous year ₹ 10,00,000)
- 6. There is demand of ₹ 854268/- raised by Income Tax Department for A.Y. 2005-06. Company has filed appeal against this demand and deposited ₹ 426234/- against it. (Previous Year-₹ 426234/-).

There were no significant events and contingencies which have occurred after 31/03/2012 up to the date of signing of these final accounts which result in the impairment of any asset of the company outstanding and owned by the company as on 31/03/2012 and which results in any contingent loss for which provision has to be done in the profit and loss account for the year.



### 26 Segment information

The Company operates exclusively in the Pharmaceuticals business segment and as such there is no reportable segment information as per Accounting Standard 17.

- 27 **Related party Disclosure**under Accounting Standard (AS-18). The List of the related parties as identified and certfied by the management is as under:-
  - **1.** Enterprises that directly or indirectly control (through subsidiaries) or are controlled by or are under common control with the reporting enterprise
    - a. Syncom Healthcare International FZE Subsidiary
  - 2. Individuals owning voting power giving control **eig**nificant influence; Nil
  - 3. Key management personnel and their relatives;
    - a. Key Managerial Personnel
      - i. Shri Ajay Bankda
      - ii. Smt Jyoti Bankda
    - b. Relatives of Key Managerial Persons
      - i. Ajay Bankda
        - 1. Shri Prateek Bankda Son
        - 2. Shri Pranav Bankda Son
        - 3. Ajay Bankda HUF HUF of Director
      - ii. Smt Jyoti Bankda
        - 1. Shri Prateek Bankda Son
        - 2.Shri Pranav Bankda Son
        - 3. Ajay Bankda HUF HUF of Husband who is a Director of the Company.
        - 4. Shri J.P. Bagaria Father
        - 5. Smt. Umadevi Bagaria Mother
- 4. Enterprises over which any of the persons in (iii) or (iv) are able to exercise significant influence over the Company till January 2012
- i. Sinorita Biotech Private Limited
- ii. Ajay Jyoti Estate Private Limited.
- iii. Bankda Estate Private Limited.
- iv. Bankda Reality Private Limited.
- v. Vimla Housing Private Limited.
- vi. Bankda Developers Private Limited.
- vii. Bankda Housing Private Limited.
- viii. Kedar Vijay Housing Private Limited.
- ix. Ajay Laxmi Housing Private Limited.
- x. Styler Textiles Private Limited.



# Transactions with the related persons during the year

|                             |                   |                    | a porocino        | aaiiig iii            | o you.             |                |                       |                    |                       |                    |
|-----------------------------|-------------------|--------------------|-------------------|-----------------------|--------------------|----------------|-----------------------|--------------------|-----------------------|--------------------|
| 2011-12                     | Loans<br>Received | Repayment of Loans | Advances<br>Given | Repayment<br>Received | Salary<br>Credited | Office<br>Rent | Rent<br>Free<br>House | Other<br>Benefits' | Balance<br>Receivable | Balance<br>Payable |
| Ajay<br>Bankda              | 84504339          | 81813582           | 13727864          | 24016411              | 600000             | 360000         | 456000                | 88759              | 9268857               | 0                  |
| Jyoti<br>Bankda             | 230000            | 7865000            | 0                 | 0                     | 0                  | 360000         | 0                     | 0                  | 9041392               | 0                  |
| J P<br>Bagaria              | 0                 | 7500               | 0                 | 0                     | 0                  | 90000          | 0                     | 0                  | 0                     | 0                  |
| Pratik<br>Bankda            | 2090000           | 2723925            | 0                 | 0                     | 480000             | 132000         | 0                     | 0                  | 3761171               | 0                  |
| Pranav<br>Bankda            | 0                 | 2866               | 0                 | 0                     | 0                  | 0              | 0                     | 0                  | 0                     | 183691             |
| Ajay<br>Bankda<br>HUF       | 0                 | 3500000            | 0                 | 0                     | 0                  | 360000         | 0                     | 0                  | 11058047              | 0                  |
| Syncom<br>Healthcare<br>FZE | 0                 | 0                  | 1022758690        | 0                     | 0                  | 0              | 0                     | 0                  | 1022758690            | 0                  |
| 2010-11                     | Loans<br>Received | Repayment of Loans | Advances<br>Given | Repayment<br>Received | Salary<br>Credited | Office<br>Rent | Rent<br>Free<br>House | Other<br>Benefits' | Balance<br>Receivable | Balance<br>Payable |
| Ajay<br>Bankda              | 16084646          | 127328088          | 0                 | 0                     | 600000             | 360000         | 424000                | 87930              | 22235625              | 0                  |
| Jyoti<br>Bankda             | 11450707          | 10224253           | 0                 | 0                     | 127742             | 360000         | 0                     | 0                  | 1670951               | 0                  |
| J P<br>Bagaria              | 0                 | 0                  | 0                 | 0                     | 0                  | 90000          | 0                     | 0                  | 0                     | 7500               |
| Pratik<br>Bankda            | 7959996           | 100000             | 0                 | 0                     | 340000             | 132000         | 0                     | 0                  | 3199644               | 0                  |
| Pranav<br>Bankda            | 186557            |                    | 0                 | 0                     | 0                  | 0              | 0                     | 0                  | 0                     | 186557             |
| Ajay<br>Bankda<br>HUF       | 900000            | 1200000            | 0                 | 0                     | 0                  | 360000         | 0                     | 0                  | 7842211               | 0                  |
| Syncom<br>Healthcare<br>FZE | 0                 | 0                  | 677141            | 0                     | 0                  | 0              | 0                     | 0                  | 677141                | 0                  |

- 28 Balances of Debtors, Creditors and Loans and advances are subject to confirmation
- 29 The figures in the Balance Sheet & Profit & Loss Account have been rounded-off to nearest rupee. The previous year figures have been regrouped and reclassified and rearranged according to Revised Schedule VI of The Companies Act 1956
- 30 Additional information pursuant to schedule VI of the companies Act, 1956

### 30.1 Quantitative details

|                                      | Consumption | Consumption |
|--------------------------------------|-------------|-------------|
| Particulars                          | 2011-12     | 2010-11     |
| Raw Material Consumed For Production | 196335168   | 108937330   |
| Packing Materials                    | 100911384   | 72339818    |
| Total                                | 297246552   | 181277148   |
| Purchase of Goods Traded:            |             |             |
| Basic Drugs & Chemicals              |             |             |
| Caustic Soda                         | 30699080    | 53658165    |
| Potassium Hydroxide                  | 118686405   | 143275970   |
| Butyl Acetate                        | 114184310   | 117133365   |
| Others                               | 115221418   | 64860858    |
| Total                                | 378791213   | 365216067   |



|   | Particulars   | Sales Values |             | Closing<br>Inventory | Closing<br>Inventory |
|---|---------------|--------------|-------------|----------------------|----------------------|
| Α | Manufactured  | 2011-12      | 2010-11     | 2011-12              | 2010-11              |
|   | Goods         |              |             |                      |                      |
|   | Tablet        | 250365725    | 182347758   | 21555208             | 23161258             |
|   | Capsules      | 47889108     | 24580472    | 2851414              | 7378645              |
|   | Dry Powder    | 24486281     | 19626467    | 2687608              | 251159               |
|   | Liquid Orals  | 78205510     | 67406143    | 2985586              | 6895384              |
|   | Ointment      | 47680191     | 45579105    | 5178058              | 8140101              |
|   | Vial/Drops    | 22686226     | 25676122    | 183061               | 3658984              |
|   | Others        | 0            | 0           | 0                    | 190171               |
|   |               | 471313041    | 365216067   | 35440934             | 49675702             |
|   |               |              |             |                      |                      |
| В | Traded Goods  |              |             |                      |                      |
|   | Caustic Soda  | 30772675     | 53739920    | 0                    | 0                    |
|   | Potassium     |              | 143415000   |                      |                      |
|   | Hydroxide     | 118187315    |             | 0                    | 0                    |
|   | Butyl Acetate | 114242340    | 117233195   | 0                    | 0                    |
|   | Others        | 123966312    | 68082799    | 14039312             | 0                    |
|   |               | 387168642    | (382470914) | 14039312             | 49675702             |

| Particulars      | 2011-12  | 2010-11  |
|------------------|----------|----------|
| Work In Progress |          |          |
| Capsules         | 2464044  | 1710595  |
| Tablets          | 9524614  | 8981079  |
| Dry Powder       | 127709   | 0        |
| Others           | 2333388  | 4652056  |
| Total            | 14449757 | 15343730 |

Note: 1. Amount of sales (quantity and value) are net ofsales return.

# 30.2 Other Details

| Particulars                        | 2011-2012 | 2010-2011  |
|------------------------------------|-----------|------------|
| a) CIF VALUE OF IMPORTS            | Nil       | Nil        |
| b) EARNING IN FOREIGN EXCHANGE     | Nil       | 9158295/-  |
| c) EXPENDITURE IN FOREIGN EXCHANGE | Nil       | 35742375/- |
| d) REMITTANCE IN FOREIGN CURRENCY  | 22360/-   | 35616814/- |

# AS PER OUR REPORT OF EVEN DATE ATTACHED

FOR AND ON BEHALF OF BOARD OF DIRECTORS

FOR SANJAY MEHTA AND ASSOCIATES

CHARTERED ACCOUNTANTS Regn. No. 011524C

# **MANISH MITTAL**

PARTNER M. No. 079452 Indore, 30/05/2012 AJAY BANKDA MANAGING

DIRECTOR

J. P. BAGARIA DIRECTOR



# AUDITOR'S REPORT ON CONSOLIDATED FINANCIAL STATEMENTS OF SYNCOM HELATHCARE LTD. WITH ITS SUBSIDIARY SYNCOM HEALTHCARE INTERNATIONAL, FZE.

We have audited the attached Consolidated Balance Sheet of M/S SYNCOM HEALTHCARE LIMITED (Holding Company) & its Foreign Subsidiary SYNCOM HEALTHCARE INTERNATIONAL, FZE (Subsidiary) as at 31st March, 2012 and also the Consolidated Profit and Loss Account for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's management and have been prepared by the management on the basis of separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

We did not audit the financial statements of Subsidiary Company whose financial statements reflect total assets (net) of ₹ 3.55 Lakhs as at March 31, 2012, total revenues of ₹ 49.09 crores and net cash inflow amounting to ₹ 15.51 Lakhs for the year ended on that date. These financial statement and other financial information has been audited by other auditor whose report have been furnished to us, and our opinion in so far as it relates to the amounts included in respect of these subsidiary is based solely on the report of other auditor. We report that the consolidated financial statements have been prepared by the Company's management in accordance with the requirements of the Accounting Standard (AS) 21, Consolidated Financial Statements Prescribed by the Central Government under Section 211 (3C) of the Companies Act, 1956 and other recognized accounting practices and policies.

Based on our audit and on consideration of the separate audit report on the individual financial statements of the Company and the aforesaid subsidiary and other financial information of the components, and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India.

- a. in the case of the Consolidated Balance Sheet, of the state of affairs of the Syncom Healthcare Limited & its Subsidiary Syncom Healthcare International, FZE as at 31st March, 2012; and
- b. in the case of Consolidated Statement of Profit and Loss, of the Profit of Syncom Healthcare Limited & its Subsidiary Syncom Healthcare International, FZE for the year ended on that date and
- c. in the case of Consolidated Cash flow statement, of the cash flows of Syncom Healthcare Limited & its Subsidiary Syncom Healthcare International, FZE for the year ended on that date.

For Sanjay Mehta & Associates
Chartered Accountants
Manish Mittal
Partner
M .No. 079452
Firm Regn. 011524C

Indore, 30/05/2012



# CONSOLIDATED BALANCE SHEET OF SYNCOM HEALTHCARE LIMITED AND ITS SUBSIDIARY SYNCOM **HEALTHCARE INTERNATIONAL, FZE AS AT 31/03/2012**

Amount in Rupees(₹)

| Particulars                   | Note No. | Figures for the<br>Year Ended<br>31/03/2012 |
|-------------------------------|----------|---|
| 1                             | 2        | 3   |
| I EQUITY AND LIABILITIES      |          |   |
| Shareholders' funds           |          |   |
| Share capital                 | 2        | 40000000                                    |
| Reserves and surplus          | 3        | 1432332325                                  |
| Non-current liabilities       |          |   |
| Long-term Borrowings          | 4        | 78471749                                    |
| Current liabilities           |          |   |
| Short-term Borrowings         | 5        | 145702694                                   |
| Trade Payables                | 6        | 264773248                                   |
| Other Current Liabilities     | 7        | 5801941                                     |
| Short-term Provisions         | 8        | 10494046                                    |
| TOTAL                         |          | 2337576004                                  |
| II ASSETS                     |          |   |
| Non-current assets            |          |   |
| Fixed assets                  |          |   |
| Tangible assets               | 9        | 159812056                                   |
| Intangible assets             |          | 682368                                      |
| Capital work-in-progress      |          | 10828988                                    |
| Non-current Investments       | 10       | 40210416                                    |
| Deferred Tax Assets (net)     | 11       | 14071277                                    |
| Other Non-current Assets      | 12       | 109261291                                   |
| Current assets                |          |   |
| Inventories                   | 13       | 665108359                                   |
| Trade Receivables             | 14       | 1060696127                                  |
| Cash and Bank Balances        | 15       | 4461604                                     |
| Short-term Loans and Advances | 16       | 264560600                                   |
| Other Current Assets          | 17       | 7882917                                     |
| TOTAL                         |          | 2337576004                                  |

NOTES AND EXPLANATIONS REFERRED TO HEREIN FORM

AN INTEGRAL PART OF BALANCE SHEET

AS PER OUR REPORT ANNEXED

FOR M/S SANJAY MEHTA & ASSOCIATES **CHARTERED ACCOUNTANTS** 

**REGN NO. 011524C** 

FOR AND ON BEHALF OF BOARD

**MANISH MITTAL PARTNER** M.NO. 079452

Place: Indore Date:30/05/2012 AJAY BANKDA J.P. BAGARIA MANAGING DIRECTOR DIRECTOR



# CONSOLIDATED STATEMENT OF PROFIT & LOSS OF SYNCOM HEALTHCARE LIMITED AND ITS SUBSIDIARY SYNCOM HEALTHCARE INTERNATIONAL, FZE FOR THE YEAR ENDED 31/03/2012

Amount in Rupees(₹)

|                   | Particulars   | Note No.             | Figures for the Year<br>Ended 31/03/2012      |
|-------------------|---|----------------------|---|
|                   | 1   | 2                    | 3   |
| I.<br>II.<br>III. | Revenue From Operations Sale of Goods Other income Total Revenue (I + II)   | 18                   | 1349308316<br>40351751<br><b>1389660067</b>   |
| IV.               | Cost of materials consumed<br>Purchases of Stock-in-Trade<br>Changes in inventories of Finished Goods & Work-in-Progress &                                      | 19<br>20             | 300000997<br>1342792046<br>(545840362)        |
|                   | Goods Traded Employee benefits expense Finance costs Depreciation and amortization expense Other expenses   | 21<br>22<br>23<br>24 | 89272577<br>24971178<br>23190940<br>113256479 |
| V.                | Total expenses Profit before exceptional and extraordinary items and tax (III-IV)   |                      | 1347643856<br>42016211                        |
| VIII.<br>IX.      | Profit before extraordinary items and tax (V - VI) Extraordinary Items Profit before tax (VII- VIII)  |                      | 0<br>42016211<br>0<br>42016211                |
| X.                | Tax expense: Current tax Deferred Tax Liability / (Assets) Prior Period Taxes Profit (Loss) for the period from continuing operations (VII-VIII)                |                      | 2083077<br>5846619<br>627080                  |
|                   | Profit (Loss) for the period <u>from</u> continuing operations (VII-VIII)  Profit/(loss) from discontinuing operations  Tax expense of discontinuing operations |                      | 33459435                                      |
|                   | Profit/(loss) from Discontinuing operations (after tax) (XII-XIII)  |                      | 0   |
|                   | Share of Minority<br>Profit (Loss) for the period (XI + XIV)  |                      | 0<br>33459435                                 |
| XIV.              | Earnings per equity share:<br>(1) Basic   | 24.4                 | 0.84  |
|                   | (2) Diluted   |                      | 0.84  |

Significant Accounting Policies

1

NOTES AND EXPLANATIONS REFERRED TO HEREIN FORM AN INTEGRAL PART OF PROFIT AND LOSS ACCOUNT AS PER OUR REPORT ANNEXED FOR M/S SANJAY MEHTA & ASSOCIATES CHARTERED ACCOUNTANTS REGN NO. 011524C

FOR AND ON BEHALF OF BOARD

MANISH MITTAL PARTNER M.NO. 079452

Place: Indore Date:30/05/2012 AJAY BANKDA MANAGING DIRECTOR **J.P. BAGARIA**DIRECTOR



# CONSOLIDATED CASH FLOW STATEMENT OF SYNCOM HEALTHCARE LIMITED AND ITS SUBSIDIARY SYNCOM HEALTHCARE INTERNATIONAL, FZE FOR THE YEAR ENDED 31/03/2012

| Particulars  | 2011-12             |
|--|---------------------|
| Cash Flow Provided /(Required) by operating Activities                             |                     |
| Profit after tax   | 33420647            |
| Adjustment for:  |                     |
| Depreciation   | 2281086             |
| Profit on Sale of Fixed Assets /Investments / Dividend Income                      | (7630               |
| Amortization expenditure   | 41886               |
| Tax expense  | 5846619             |
| Interest & Financial Charge  | 2483731             |
| Operating Profit before working capital changes                                    | 8732668             |
| Adjustment for:  |                     |
| (Increase)/Decrease in Trade Recievables   | (629846664          |
| (Increase)/Decrease in other Current Assets  | (7969948            |
| (Increase)/Decrease in other Non Current Assets                                    | (1074258279         |
| (Increase)/Decrease in Inventories   | (554814601          |
| (Increase)/decrease in Loans & Advances  | 100087              |
| Increase/(decrease) in Current Liabilities except provison for Dividend & Dividend | 18090817            |
| Tax  |                     |
| Net Cash (Required) /provided by Operations  | (1997653767         |
| Cash Flow (Provided) / Required by Investing Activities                            |                     |
| Addition to Fixed Assets   | 1002052             |
| Purchase / (Sale) of Investments   | 241217              |
| (Increase)/ Decrease in Capital WIP  | 1082898             |
| Foreign Exchange Translating Reserve<br>Miscellaneous Expenses                     | (81410911           |
| Dividend Income  | (7630               |
| Proceeds from Sale of Assets   | (1.555              |
| Net Cash Provided (Required) by Investing activities                               | 5815686             |
| Cash Flow Provided/ (Required) by Financing Activities                             |                     |
| SOURCES OF FUND  |                     |
| Proceeds from Share Capital (Net of Bonus shares Issued)                           | 241217              |
| Unsecured Loan obtained  | 107597824           |
| Term Loans Obtained  |                     |
| Increase in Working Capital Facilities   | 3947796             |
| Proceeds from Share Premium TOTAL  | 111786837           |
| TOTAL  | 111780837           |
| Repayment of Unsecured Loans   | 3130263             |
| Repayment of Term Loans  | 1357334             |
| Decrease in Working Capital Facilities   |                     |
| Share issue expenses incurred  |                     |
| Interest Paid  | 2483731             |
| TOTAL_   | 6971329             |
| Net Cash Surplus / (Required) by Financing activities                              | 104815507           |
| Net Increase/(Decrease) in Cash and Cash Equivalents                               | (891341832          |
| Cash and Cash Equivalents at beginning of Period                                   | 89580343!<br>446160 |

FOR SANJAY MEHTA AND ASSOCIATES

FOR AND ON BEHALF OF BOARD OF DIRECTORS

CHARTERED ACCOUNTANTS

MANISH MITTAL PARTNER M .No. 079452 Indore, May 30, 2012 AJAY BANKDA MANAGING DIRECTOR **J. P. BAGARIA** *DIRECTOR* 



#### NOTES FORMING PART OF CONSOLIDATED FINANCIAL STATEMENT

# NOTE – 1 SIGNIFICANT ACCOUNTING POLICIES (A) ACCOUNTING POLICIES: (i) System of accounting

- 1. The company is following the accrual system of accounting as per the provisions of sec. 209 (3)(b) of the companies Act, 1956 and its accounts are in compliance with the mandatory accounting standards notified under the Companies (Accounting Standards) Rules, 2006 as amended vide Companies (Accounting Standards) Amendment Rules, 2009 except to the extent that the provision for gratuity has been made only for the employees eligible for gratuity as on 31/03/2012 and not on the basis of actuarial valuation as laid down under AS 15 notified under the said rules.
- 2. There is no change in method of accounting during the year.
- 3. The company is maintaining separate books of accounts for a) Dehradun Industrial unit which is treated as a separate division with in the company and b) trading activities which are head quartered at Indore.

# (ii) Principals of Consolidation

The financial statements of the subsidiary company used in the consolidation are drawn up to the same reporting date as of the Company.

The consolidated financial statements have been prepared on the following basis:

- 1. In respect of subsidiary Company, the financial statements have been consolidated on a line-by-line basis by adding together the book values of like items of assets, liabilities, income and expenses, after as far as possible eliminating intra-group balances and intra-group transactions resulting in unrealised profits or losses in accordance with Accounting Standard 21 Consolidated Financial Statements prescribed by Companies (Accounting Standards) Rules, 2006.
- 2. Assets and Liabilities of the foreign subsidiaries are translated into Indian Rupees at the rate of exchange prevailing as at the balance sheet date. Revenue and expense are translated into Indian Rupees at the average exchange rate prevailing during the year and the resulting net translation adjustment has been disclosed as foreign exchange translation reserve in Reserves and Surplus.
- 3. The consolidated financial statements are prepared using uniform accounting policies followed by the holding company for like transactions and other events in similar circumstances and are presented in the same manner as the Company's separate financial statements.
- 4. The excess of cost to the Group of its investments in subsidiary companies over its share of the equity of the subsidiary companies at the dates on which the investments in the subsidiary companies are made, is recognised as 'Goodwill (on Consolidation)' being an asset in the consolidated financial statements. Alternatively, where the share of equity in the subsidiary companies as on the date of investment is in excess of cost of investment of the Group, it is recognised as 'Capital Reserve (on Consolidation)' and shown under the head 'Reserves and Surplus', in the consolidated financial statements. Since Syncom Healthcare Limited has full 100% interest over its subsidiary company from commencement of company hence no Goodwill/Capital Reserve account is recognised in the consolidated financial statements.
- 5. Minority interest in the net assets of consolidated subsidiaries consists of the amount of equity attributable to the minority shareholders at the dates on which investments are made by the Group in the subsidiary companies and further movements in their share in the equity, subsequent to the dates of investments, however in case of Syncom Healthcare International, FZE 100% Shares are held by the company therefore there is no Minority Interest.
- 6. On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

#### (iii) Revenue Recognition

All revenues and expenses are accounted for on accrual basis except to the extent stated otherwise.

# (iv) Fixed Assets

# Fixed assets are stated at cost of acquisition/construction.

Cost of acquisition is inclusive of freight, duties, and taxes but net of CENVAT and inclusive of other incidental expenses and interest attributable to construction, production or acquisition of qualifying assets



(<u>v</u>) <u>Depreciation on fixed and movable assets</u> has been charged on WDV basis on pro-rata basis on the rates prescribed in Schedule XIV of the Companies Act 1956. Assets costing up to ₹ 5000/- are fully depreciated in the year of purchase.

#### (vi) Investments

Long term investments are stated at cost less diminution other than temporary diminution in value, if any. Current investments are stated at lower of cost and fair value.

# (vii) Expensing out of Intangible Assets

In accordance with Accounting Standard 26 – "Intangible assets " the useful life of company's patents, trademarks and designs have been amortised over a period of 10 years Cost of computer software is amortised/expensed out equally over a period of five years.

### (viii) Inventory Valuation

- Closing stocks of finished goods is valued at cost or net realizable value which ever is lower. Closing Stock
  of Raw Materials, Packing Materials is valued at the weighted average cost or net realizable value which
  ever is lower.
- b) Closing stock of Gifts item to be used as part of sale promotion expenses is valued at cost.
- c) Closing Stock of Work in process is valued at the cost of materials used there in plus conversion cost depending on the stage of completion.

#### (ix) Borrowing cost:

Borrowing Costs directly attributable to the acquisition or construction of qualifying assets are capitalised as a part of the cost of the assets, up to the date the assets are put to use. Other borrowing costs are charged to the Profit and Loss Account in the year in which they are incurred.

# (x) Preliminary expenses

Opening balance of Preliminary expenses has been fully amortised in the current year as against miscellaneous expenditure being amortised over a period of five years upto previous year. Consequently the profit of the financial Year 2011-12 is lower by ₹209433/- due to the change in accounting policy in this regards.

# (xi) Foreign Currency Transactions

a. Transactions in foreign exchange which are covered by forward contracts are accounted for at the contracted rates, the difference between the contracted rate and the exchange rate on the date of transaction is recognized in Profit & Loss Account. Difference relating to transactions involving more than one financial year are carried over the period of transaction. In respect of forward contracts which are entered into to hedge highly probable forecasted transactions the cost of these contracts, if any, is expensed at the end of the contract. However there were no forward contracts taken by the company during the previous year.

Transactions other than those covered by forward contracts are recognized at the exchange rate prevailing on date of transaction. Gains & losses arising on account of realization are accounted for in Profit & Loss Account.

b. Monetary Assets & Liabilities in foreign currency that are outstanding at the year end and are not covered by forward contracts are translated at the year end exchange rates.

# (XII) Impairment of Assets:

No asset whose carrying cost exceeds its recoverable value is held by the company as on 31/03/2012.



PARTICULARS

Amount
in Rupees(₹)
31/03/2012

NOTE - 2 SHARE CAPITAL

**AUTHORISED CAPITAL** 

40000000 EQUITY SHARES OF ₹10 EACH

40000000 40000000

ISSUED, SUBSCRIBED AND PAID UP CAPITAL

40000000 EQUITY SHARES OF ₹10 EACH FULLY PAID UP TOTAL

40000000 **40000000** 

No Shares Have Been Allotted For Consideration Other Than Cash.

**Shareholders Holding Capital Of 5% Or Above** 

| Name of the Holder                | 31.03.2012          |              | 31.03.2011          |             |
|-----------------------------------|---------------------|--------------|---------------------|-------------|
| Name of the noider                | Holding             | Pledged      | Holding             | Pledged     |
| The Bank of New York  Ajay Bankda | 21050000<br>6217206 | 0<br>1375000 | 21050000<br>6217206 | 0<br>625000 |
| Jyoti Bankda                      | 3459101             | 1000000      | 3459101             | 650000      |

# (i) End Use of Proceeds of the Public Issue:

a) The company has issued to public 75.00 Lacs equity shares of ₹ Rs.10/- each at a premium of ₹ Rs.65/- per share and has received total proceeds of ₹ 56.25 Crores in the financial year 2009-10. The same utilised as under:-

|  | Total Fund<br>Raised and | Fund<br>Deployed |
|--|--------------------------|------------------|
| Activity                                       | Budgeted                 |                  |
| To Undertake the up gradation/modernization at |                          |                  |
| the existing unit at Dehradun                  | 271000000                | 77369288         |
| To meet Working Capital Requirement            | 150000000                | 150000000        |
| For Opening Export office at Mumbai            | 40000000                 | 49350000         |
| For Brand & Product Registration and Approvals | 30000000                 | 2179000          |
| General Corporate Purpose                      | 16825000                 | 16825000         |
| Issue Expenses                                 | 54675000                 | 53112965         |
| TOTAL  | 562500000                | 348836253        |
|  |                          |                  |

| Utilisation of the Un-deployed Fund | AMOUNT    |
|-------------------------------------|-----------|
| - Invested in Short term advances   | 213663747 |
|                                     |           |
| TOTAL                               | 213663747 |

- b) The company came out with its GDR issue of 45 Lac GDR underlying 2.25 Crores equity shares of ₹ Rs. 10/-each at a premium of ₹ Rs. 33/- per share in the last year and has received total proceeds of ₹ Rs. 96.75 Crores and the same were received in USD amounting to USD 20.745 million. The usage of the same as per prospectus were as under:
  - i. Capital expenditure
  - ii. Long term working capital requirement
  - iii. Investment in proposed overseas subsidiary companies in UAE



 PARTICULARS
 Amount in Rupees(₹)

 31/03/2012

The actual usages of the above for previous year were as under:-

| Activity                        | Rs.        |
|---------------------------------|------------|
|                                 |            |
| GDR Proceeds                    | 967500000  |
| Usage                           |            |
| Issue Expenses                  | 40139694   |
| Exchange Loss/(Gain)            | (83873129) |
| Invested in overseas Subsidiary |            |
| In Share Capital                | 2412170    |
| In Advances                     | 1008821265 |
| TOTAL                           | 967500000  |

### NOTE - 3 RESERVE & SURPLUS

| SECURITIES PREMIUM  |            |
|---|------------|
| OPENING BALANCE   | 1143359010 |
| RECEIVED DURING THE YEAR LESS:- ISSUE EXPENSES WRITTEN OFF INCURRED DURING THE PREVIOUS | 0          |
| YEAR  | 0          |
| CLOSING BALANCE   | 1143359010 |
| CAPITAL SUBSIDY   | 3000000    |
| (FROM STATE GOVERNMENT OF UTTARAKHAND)  | 300000     |
| (Mononial coveralization of ormalations)  |            |
| FOREIGN EXCHANGE TRANSLATION RESERVE  |            |
| OPENING BALANCE   | 0          |
| ADDITION:   |            |
| FROM HOLDING COMPANY  | 112399196  |
| FROM FOREIGN SUBSIDIARY SYNCOM HEALTHCARE INTERNATIONAL FZE                             | (2008938E) |
| FROM FOREIGN SUBSIDIART STINCOM HEALTHCARE INTERNATIONAL FZE                            | (30988285) |
|   | 01410311   |
| GENERAL RESERVE   |            |
| OPENING BALANCE   | 880306     |
| SET ASIDE DURING THE YEAR   | 0          |
| SUBTOTAL  | 880306     |
| PROFIT & LOSS ACCOUNT   |            |
| OPENING BALANCE   | 170222663  |
| PROFIT FOR THE YEAR   | 33459435   |
| LESS : - ISSUE EXPENSES WRITTEN OFF INCURRED DURING THE PREVIOUS                        | 0          |
| YEAR  |            |
| CLOSING BALANCE   | 203682098  |
|   |            |
| TOTAL   | 1432332325 |

**3.1)** The cash subsidy received in the year 2007-08 and 2008-09 from the government for set up of the Dehradun Industrial unit of the company has been disclosed as Capital reserve in the balance sheet.



| PARTICULARS  | Amount<br>in Rupees(₹)<br>31/03/2012 |
|--|--------------------------------------|
| NOTE - 4   |                                      |
| LONG TERM BORROWINGS TERM LOANS DUE FOR REPAYMENT AFTER ONE YEAR |                                      |
| SECURED LOANS  |                                      |
| HDFC CAR LOAN  | 0                                    |
| (SECURED BY FIRST CHARGE IN THE FORM OF HYPOTHECATION OF CAR)    |                                      |
| UNSECURED LOANS  |                                      |
| FROM BANKS AND FINANCIAL INSTITUTIONS                            |                                      |
| ICICI MORTGAGE LOAN  | 34304159                             |
| INDIA BULLS HOUSING FINANCE LTD                                  | 14238053                             |
| RELIGARE FININVEST LIMITED                                       | 2795430                              |
| ICICI BANK   | 27134107                             |
| THE ABOVE ARE SECURED BY WAY OF PERSONAL GUANRANTEES OF THE      |                                      |
| DIRECTORS<br>TOTAL   | 78471749                             |
|  | 70172710                             |
| NOTE -5 SHORT TERM BORROWINGS                                    |                                      |
| SECURED LOANS  |                                      |
| WORKING CAPITAL FACILITIES FROM BANK OF INDIA                    |                                      |
| CASH CREDIT FACILITIES   | 126295809                            |
| (THE WORKING CAPITAL FACILITIES ARE SECURED AGAINST FIRST CHARGE |                                      |
| ON CURRENT ASSETS OF THE COMPANY)                                |                                      |
| INSTALLMENT OF TERM LOANS PAYABLE IN NEXT 12 MONTH HDFC CAR LOAN | 187516                               |
| (SECURED BY FIRST CHARGE IN THE FORM OF HYPOTHECATION OF CAR)    |                                      |
| TERM LOAN FROM BANK OF INDIA                                     | 0                                    |
| SECURED AGAINST FIRST CHARGE IN THE FORM OF MORTGAGE OF LAND &   |                                      |
| BUILDING AND HYPOTHECATION OF PLANT AND MACHINERY OF THE         |                                      |
| COMPANY'S UNIT AT SELAQUI NEAR DEHRADOON                         |                                      |
| UNSECURED LOANS  |                                      |
| FROM DIRECTORS AND RELATIVES                                     | 5760215                              |
| INTERCORPORATE DEPOSITS  | 11400000                             |
| FROM BANKS AND FINANCIAL INSTITUTIONS                            |                                      |
| RELIGARE FININVEST LIMITED                                       | 1119961                              |
| INDIA BULLS HOUSING FINANCE LTD                                  | 761947                               |
| ICICI BANK   | 177246                               |
| (ALL THE ABOVE ARE SECURED BY WAY OF PERSONAL GUARANTEES OF THE  |                                      |
| DIRECTORS)<br>TOTAL  | 145702604                            |
| IVIAL  | 145702694                            |

- **5.1** The Unsecured Loans from Promoters have been brought in to meet the fund requirements of the Company's business and Project at Selaqui, near Dehradun in pursuance to and in accordance with terms and conditions stipulated by working capital lenders to the company that is Bank of India. Hence these loans are exempt from the company deposit rules notified under section 58A of the companies Act 1956 vide sub clause I of rule 2 of the company deposit rules notified therein.
- **5.2** In respect of the unsecured Loans from Promoters and inter-corporate there are no written agreements entered into with the Lenders for the terms of repayment and interest and therefore the Loans are considered as repayable on demand and hence classified under current liabilities.



PARTICULARS

Amount
in Rupees(₹)
31/03/2012

### NOTE -6

#### TRADE PAYABLES

- FOR SUPPLIES

- FOR SERVICES - FOR MSME INDUSTRIES

BADDI FOILS PVT LTD.

261718574 2571571

483103 **264773248** 

#### 6.1 Payments to Micro/Small Enterprises

The only due outstanding to any Micro/Small enterprises for a period over 15 days as on 31/03/2012 is for Baddi Foils Pvt. Ltd. amounting Rs.4,83,103/-. Interest of Rs. 54383/- is payable upto 31/03/2012 on the overdue amount in accordance with provisions of the Micro, Small and Medium Enterprises Act 2006 which has not been provided in accounts nor has been paid. The company has also not received any claims in respect of interest from any undertaking.

#### NOTE -7

#### **OTHER CURRENT LIABILITIES**

- CREDITORS FOR CAPITAL GOODS

- CUSTOMER CREDIT BALANCE

4895782 906159

TOTAL 5801941

# NOTE -8

# SHORT TERM PROVISIONS

PROVISION FOR EXPENSES
PROVISION FOR STATUTORY DUES
PROVISION FOR INCOME TAX
TOTAL

6470091 3985409 38546

10494046

# SYNCOM HEALTHCARE LIMITED

NOTE - 9

(AMOUNT IN ₹)

| NOTE OF THE FIXED ASSETS FOR THE | OTE OF THE FIXED ASSETS FOR THE PERIOD 01/04/2011 to 31/03/2012 |                                 |                                      |                           |  |                                      |                 |           |                            |                            |
|----------------------------------|---|---------------------------------|--------------------------------------|---------------------------|--|--------------------------------------|-----------------|-----------|----------------------------|----------------------------|
|                                  | G R O S S B L O C K   |                                 |                                      |                           | DEPRECIATION                           |                                      |                 | NET BLOCK |                            |                            |
| PARTICULARS                      | OP.BAL.<br>AS ON<br>1.4.2011                                    | ADDITIONS<br>DURING<br>THE YEAR | SOLD/REV/<br>DISPOSED<br>DURING YEAR | GROSS<br>TOTAL<br>BALANCE | CLOSING<br>BALANCE<br>AS ON 31/03/2012 | OPENING<br>BALANCE<br>AS ON 01/04/11 | FOR THE<br>YEAR | TOTAL     | NET<br>BLOCK<br>31/03/2012 | NET<br>BLOCK<br>31/03/2011 |
| FIXED ASSETS<br>TANGIBLE ASSETS  |   |                                 |                                      |                           |  |                                      |                 |           |                            |                            |
| LAND                             | 2927498   | 0                               | 0                                    | 2927498                   | 2927498                                | 0                                    | 0               | 0         | 2927498                    | 2927498                    |
| FACTORY BUILDING                 | 112250369   | 0                               | 0                                    | 112250369                 | 112250369                              | 30178680                             | 8207169         | 38385849  | 73864520                   | 82071689                   |
| PLANT & MACHINERY                | 87485749  | 7360565                         | 0                                    | 94846314                  | 94846314                               | 27744254                             | 9158135         | 36902389  | 57943925                   | 59741495                   |
| ELECTRICAL INSTALLATION          | 693606  | 0                               | 0                                    | 693606                    | 693606                                 | 434004                               | 46988           | 480992    | 212614                     | 259602                     |
| FURNITURE AND FIXTURES           | 5440821   | 745665                          | 0                                    | 6186486                   | 6186486                                | 2811143                              | 545915          | 3357058   | 2829428                    | 2629678                    |
| VEHICLES                         | 5978208   | 0                               | 0                                    | 5978208                   | 5978208                                | 2485448                              | 904276          | 3389723   | 2588485                    | 3492760                    |
| COMPUTERS                        | 5305251   | 305501                          | 0                                    | 5610752                   | 5610752                                | 4583821                              | 364158          | 4947978   | 662774                     | 721430                     |
| OFFICE AND FACTORY EQUIPMENTS    | 37125001  | 1518791                         | 0                                    | 38643792                  | 38643792                               | 16879875                             | 2981105         | 19860980  | 18782812                   | 20245126                   |
| ,                                | 257206503   | 9930522                         | 0                                    | 267137025                 | 267137025                              | 85117224                             | 22207745        | 107324969 | 159812056                  | 172089279                  |
| INTANGIBLE ASSETS                |   |                                 |                                      |                           |  |                                      |                 |           |                            |                            |
| COMPUTER (SOFTWARE)              | 2443134   | 90000                           | 0                                    | 2533134                   | 2533134                                | 1626586                              | 293560          | 1920146   | 612988                     | 816548                     |
| PATENTS & COPYRIGHTS             | 2857300   | 0                               | 0                                    | 2857300                   | 2857300                                | 2517152                              | 270768          | 2787920   | 69380                      | 340148                     |
|                                  | 5300434   | 90000                           | 0                                    | 5390434                   | 5390434                                | 4143738                              | 564328          | 4708066   | 682368                     | 1156696                    |
| TOTAL                            | 262506937   | 10020522                        | 0                                    | 272527459                 | 272527459                              | 89260962                             | 22772073        | 112033035 | 160494424                  | 173245975                  |
| PREVIOUS YEAR                    | 206249453   | 56257484                        | 0                                    | 262506937                 | 262506937                              | 71116186                             | 18144776        | 89260962  | 173245975                  | 135133267                  |



| PARTICULARS  | Amount<br>in Rupees(₹)<br>31/03/2012 |
|--|--------------------------------------|
| OTE - 10   |                                      |
| ON CURRENT INVESTMENTS   |                                      |
| INVESTMENT IN QUOTED SHARES  |                                      |
| 968 EQUITY SHARES OF D.B.CORP LIMITED  | 205216                               |
| SOU EQUIT SHARES OF BIBICORY ENTITED   | 200210                               |
| INVESTMENT IN UNQUOTED SHARES  |                                      |
| 20000 EQUITY SHARES OF SOUND CRAFT IND. LTD.   | 5200                                 |
| 40000 EQUITY SHARES OF SAVIT CAPITAL LIMITED OF ₹1000/- EACH   | 4000000                              |
|  |                                      |
| TOTAL  | 40210416                             |
| OTE 11   |                                      |
| OTE-11<br>EFERRED TAX LIABILITY / (ASSETS)   |                                      |
| EFERRED TAX LIABILITY (ASSETS)   |                                      |
| Timing Differences   |                                      |
| Difference Of Wdv Of Fixed Assets  |                                      |
| - Wdy As Per Income Tax Act  | 159613744                            |
| - Wdv As Per Companies Tax Act   | 160139183                            |
|  | (525439)                             |
| Unabsorbed Depreciation C/F  | 6234277                              |
| Expenses To Be Allowed On Payment Basis  |                                      |
| - Bonus Payable  | 1104840                              |
| - Balance Of Leave Encashment  | 244320                               |
| - Gratuity Payable   | 877818                               |
| Preliminary Expenses Allowable U/S 35d In Next Years   | 35433816                             |
| Total  | 43369632                             |
| Deferred Tax Assets @ 32.45%   | 14071277                             |
| OTE - 12  OTHER NON CURRENT ASSETS  A) SECURITY AND OTHER DEPOSITS   | 4166663                              |
| PRODUCT REGISTRATION ADVANCES  | 217899                               |
| ADVANCES FOR CAPITAL GOODS   | 6541566                              |
|  |                                      |
| SUB-TOTAL (A)  | 10926129                             |
| SUB-TOTAL (A)  B) PRELIMINARY EXPENSES   | 10926129                             |
| ` ,  | 10926129                             |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE  |                                      |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:-  |                                      |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR   |                                      |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)   |                                      |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:-  | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR  | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR ( 1/5TH EVERY YEAR )   | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR  | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR ( 1/5TH EVERY YEAR ) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE  | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR ( 1/5TH EVERY YEAR ) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE ADD:-  | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)  OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR (1/5TH EVERY YEAR) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE ADD:- PUBLIC ISSUE EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)   | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED )  OPENING BALANCE ADD :- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS :- WRITTEN OFF DURING THE YEAR ( 1/5TH EVERY YEAR ) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE ADD :- PUBLIC ISSUE EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS :-   | 41886                                |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)  OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR (1/5TH EVERY YEAR) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE ADD:- PUBLIC ISSUE EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING IN PREVIOUS YEAR AGAINST SECURITY PREMIUM | 41886<br>41886                       |
| B) PRELIMINARY EXPENSES (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED)  OPENING BALANCE ADD:- EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:- WRITTEN OFF DURING THE YEAR ( 1/5TH EVERY YEAR ) SUB-TOTAL (B)  C) PREOPERATIVE EXPENDITURE OPENING BALANCE ADD:- PUBLIC ISSUE EXPENDITURE INCURRED DURING THE YEAR (TO THE EXTENT NOT WRITTEN OFF OR ADJUSTED) LESS:-  | 41886                                |

# 12.1 Product Registration Expenses

Product Registration expenses are expenses incurred for registration of product for proposed export in the companies and shall be written off suitably over a period of time after commencement of exports.



Amount **PARTICULARS** in Rupees(₹) 31/03/2012

**NOTE - 13** 

INVENTORY

**RAW MATERIAL** 27116091 PACKING MATERIAL 17384274 WORK IN PROGRESS 14449757 40523322 FINISHED GOODS 555886715 TRADED GOODS 9748200 **GIFTS ITEMS** TOTAL 665108359

**NOTE - 14** 

TRADE RECEIVABLES

**TOTAL** 

(UNSECURED CONSIDERED GOOD):

A) DEBTS OUTSTANDING FOR A PERIOD WITHIN SIX MONTHS B) DEBTS OUTSTANDING FOR A PERIOD

904978587

6781972

1717455

**OVER SIX MONTHS** 

155717540 1060696127

14.1 There are Debtors to the extent of Rs. 42096057 against whom cases u/s 138 of the Negotiable Instrument Act, are filed by the company. In the opinion of the management, except above debtors, other current assets Loans and Advances are realizable at the values at which they are stated in the balance sheet, if realized in the ordinary course of business. The provision for Depreciation and for all known liabilities is adequate and not in excess of the amount reasonably necessary. No provision has been made for the bad and doubtful debts against debtors against whom proceeding u/s 138 have been initiated by the company.

14.2 Debtors are subject to confirmation

**NOTE - 15** 

**CASH AND BANK BALANCES** 

CASH IN HAND 2060967

**BANK BALANCES (WITH SCHEDULED BANK)** 

- IN CURRENT ACCOUNTS 512590 - IN FIXED DEPOSIT ACCOUNTS 336998

(PLEDGED WITH GOVERNMENT AGAINST EXPORT OBLIGATION UNDERTAKEN UNDER EPCG SCHEME)

- WITH FOREIGN BANK

- IN CURRENT ACCOUNTS 1551049 0

- IN MONEY MARKET DEPOSIT ACOUNT

TOTAL 4461604

**NOTE - 16** 

**SHORT TERM LOAN AND ADVANCES** 

(UNSECURED CONSIDERED GOOD) ADVANCES RECOVERABLE IN CASH OR IN KIND OR FOR VALUE TO RECEIVED

TAX DEDUCTED AT SOURCE /ADVANCE TAX / VAT OTHER LOANS & ADVANCES

256061173 TOTAL 264560600

16.1 Other Loans & advances are short term Inter Corporate Deposits/Advances to private parties and there are no written agreements for them. However the management certifies that all such loans are good, unsecured and are repayable on demand and carry interest at the prevailing market rates adjusted as per the creditworthiness of the parties.

**NOTE - 17 OTHER CURRENT ASSETS** 

INTEREST RECEIVABLE

7882917 **TOTAL** 7882917



# SYNCOM HEALTHCARE LIMITED NOTES FORMING PART OF THE CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31/03/2012

| PARTICULARS                               | Amount<br>in Rupees(₹)<br>31/03/2012 |
|---|--------------------------------------|
| NOTE - 18                                 |                                      |
| OTHER INCOME                              |                                      |
| FOREIGN EXCHANGE GAIN                     | 11921474                             |
| DIVIDEND RECEIVED                         | 7630                                 |
| MISC. INCOME                              | 158290                               |
| PROVISION FOR GRATUITY WRITTEN BACK       | 759548                               |
| MISC. BALANCES W/ OFF                     | 219873                               |
| COMMISSION RECEIVED                       | 0                                    |
| INTEREST RECEIVED                         | 27284936                             |
| TOTAL                                     | 40351751                             |
| NOTE - 19                                 |                                      |
| COST OF MATERIAL CONSUMED                 |                                      |
| OPENING STOCK RAW MATERIAL                | 19764995                             |
| PACKING MATERIAL                          | 16078234                             |
| ADD:-                                     | 10070254                             |
| RAW MATERIALS PURCHASED                   | 203686264                            |
| PACKING MATERIAL PURCHASED                | 102217424                            |
| OTHER STORE CONSUMPTION                   | 1725112                              |
| FREIGHT AND CARTAGE                       | 1029333                              |
| LESS: CLOSING STOCK                       | 1013333                              |
| RAW MATERIAL                              | 27116091                             |
| PACKING MATERIAL                          | 17384274                             |
| TOTAL                                     | 300000997                            |
| NOTE - 20                                 |                                      |
| PURCHASES OF STOCK IN TRADE               |                                      |
| PURCHASES (NET OF RETURN)                 | 1342659441                           |
| FREIGHT AND CARTAGE                       | 132605                               |
| TOTAL                                     | 1342792046                           |
| NOTE - 21                                 |                                      |
| EMPLOYEE BENIFITS EXPENSE                 |                                      |
| STAFF SALARY, WAGES AND OTHER BENEFITS    | 83841297                             |
| CONTRIBUTION TO PROVIDENT AND OTHER FUNDS | 1390078                              |
| STAFF WELFARE                             | 4041202                              |
| TOTAL                                     | 89272577                             |
| NOTE - 22                                 |                                      |
| FINANCE COST                              |                                      |
| INTEREST ON UNSECURED LOANS               | 4113477                              |
| INTEREST ON TERM LOAN                     | 6495295                              |
| INTEREST ON WORKING CAPITAL FACILITIES    | 2 .50250                             |
| - CASH CREDIT FACILITIES                  | 12600314                             |
| - DEMAND LOAN                             | 0                                    |
| OTHER INTEREST                            | 436206                               |
| INTEREST ON VEHICLE LOAN                  | 85041                                |
| BANK CHARGES AND COMMISSION               | 1240845                              |
| TOTAL                                     | 24971178                             |
|   |                                      |



#### **SYNCOM HEALTHCARE LIMITED**

NOTES FORMING PART OF THE CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31/03/2012

Amount
in Rupees(₹)
31/03/2012

#### **NOTE - 23**

# **DEPRECIATION AND AMORTIZATION EXPENSES**

PRELIMINARY EXPENSES WRITTEN OFF 418867
DEPRECIATION 22772073

TOTAL 23190940

#### **NOTE - 24**

#### **OTHER EXPENSES**

| FOREIGN EXCHANGE LOSS SALES PROMOTIONAL EXPENSES OTHER SALES AND MARKETING EXPENSES BREAKAGE DAMAGES AND EXPIRED GOODS ADVERTISEMENT DIRECTORS REMUNERATION AND BENEFITS POWER AND FUEL OFFICE AND GODOWN RENT INSURANCE EXPENSES REPAIR AND MAINTENANCE TRAVELLING AND CONVEYANCE - DIRECTORS TRAVELLING AND CONVEYANCE -OTHERS VEHICLE RUNNING AND MAINTENANCE POSTAGE TELEGRAM AND TELEPHONE LEGAL AND PROFESSIONAL EXPENSES RENT, RATES AND TAXES FREIGHT | 0 26682346 2210391 23776557 59119 1144759 11641259 1610000 521834 6868784 263296 19112541 634575 2416742 5310069 1312167 3810448 |
|---|--|
| ,   |  |
|   |  |

TOTAL 113256479

# 24.1 Auditor's Remuneration

| Manitor o Remaineration                |         |
|--|---------|
| PARTICULARS                            | 2011-12 |
| a. For Statutory Audit fees            | 70000   |
| b. For Tax Audit                       | 15000   |
| c. For company law matters             | 20000   |
| d. For Certification and other matters | 10000   |
| Total:                                 | 115000  |
| Add :- Service tax                     | 14214   |
| Total                                  | 129214  |

# 24.2 <u>Director's Remuneration</u>

| Sn. | Particular                 | Ajay B   | ankda    | Jyoti Bankda |          |  |
|-----|----------------------------|----------|----------|--------------|----------|--|
| No. |                            | 31/03/12 | 31/03/11 | 31/03/12     | 31/03/11 |  |
| 1.  | Salaries                   | 600000   | 600000   | Nil          | 127742   |  |
| 2.  | Other perquisites/Benefits | 544759   | 511930   | Nil          | Nil      |  |



## SYNCOM HEALTHCARE LIMITED

NOTES FORMING PART OF THE CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED 31/03/2012

|             | Amount       |
|-------------|--------------|
| PARTICULARS | in Rupees(₹) |
|             | 31/03/2012   |

#### 24.3 Prior Period Items

Following are the prior period incomes/ Expenses included in the current year income and expenses

| Particulars                           |           | 2011-12  |
|---------------------------------------|-----------|----------|
| Incomes                               |           |          |
| <b>Excess Provisions Written Back</b> |           |          |
| Gratuity                              |           | 759548   |
|                                       | Total (a) | 759548   |
| Expenses                              |           |          |
| Auditor's Remuneration                |           | 103958   |
| Income Tax Demand A.Y. 2009-10        |           | 627080   |
| Provident Fund Demand                 |           | 580606   |
| Sales Incentive                       |           |          |
|                                       | Total (b) | 1311644  |
| Balance (a-b) Income/(Expenses)       |           | (552096) |

#### **NOTE 24.4**

#### **EARNING PER SHARE**

AMOUNT AVAILAIBLE TO EQUITY SHAREHOLDERS
NUMBER OF EQUITY SHAREHOLDERS
FACE VALUE PER EQUITY SHARE (₹)
EARNING PER EQUITY SHARE BASIC AND DILUTED (₹)

33459434.74 40000000 10 0.84

### NOTE 25. The Subsidiary considered in the consolidated financial statement is:

| Sr. No. | Name                                       | Country of Incorporation | Proportion of<br>Ownership as at<br>312March 2011 | Proportion of<br>Ownership as at<br>31 March 2012 |
|---------|--|--------------------------|---|---|
| 1.      | SYNCOM<br>HEALTHCARE<br>INTERNATIONAL, FZE | UNITED ARAB<br>EMIRATES  | 100%  | 100%  |

This is the first financial year of the Subsidiary and therefore the previous year's figures are not given in the consolidated financial statements.

## 26. CLAIM, DEMANDS AND CONTINGENCIES:

Disputed and / or contingent liabilities are either provided for or disclosed depending on the management's judgment of the outcome. However for the year under report there are no disputed liabilities at all outstanding on the company.

Following Contingent Liabilities were not provided in the books.

- 1. Legal suits filed by past employees towards salary claims with total Financial impact ₹ 589326/- (Previous year ₹ 589326/-)
- 2. A legal suit filed against the company for ownership of certain trademark where an ex-parte decree has been passed against the company for ₹ 5.00 lacs. The company has deposited the demand under protest as security money and has filed an appeal against the captioned order.(Previous year ₹ 5.00 Lacs)
- 3. There is an Export Obligation of ₹7.50 Lacs on the company for towards exemption of Custom Duty availed by the company on import of machinery under the EPCG Scheme of the government. (Previous year ₹7.50 Lacs).
- 4. There is demand outstanding of ₹ Nil raised by Assistant Commissioner of Provident Fund in previous year against which company has filed appeal but the payment egarding demand is made in current year which is recorded as Legal and Professional Expenses. (Previous Year outstanding ₹580606/-)
- 5. Bank guarantees issues by the Lenders to the company, against which counter guarantee of the Company is outstanding, and which are in force as on 31/3/2012 are of total value ₹ 10,59,500/- (Previous year ₹ 10,00,000)



6. There is demand of ₹854268/- raised by Income Tax Department for A.Y. 2005-06. Company has filed appeal against this demand and deposited ₹426234/- against it. (Previous Year-₹426234/-).

There were no significant events and contingencies which have occurred after 31/03/2012 up to the date of signing of these final accounts which result in the impairment of any asset of the company outstanding and owned by the company as on 31/03/2012 and which results in any contingent loss for which provision has to be done in the profit and loss account for the year.

# NOTE - 27 Segment information

The Group operates mainly in two segments as under

- 1. Pharmaceuticals Manufacturing and trading
- 2. Other Trading

Income for each segment has been specifically identified. Expenditure, assets and liabilities are either specifically identified with individual segments or have been allocated to segments on a systematic basis. Based on such allocations, segmental balance sheet as at 31 March 2012 and segmental statement of profit and loss for the yearended 31 March 2012 have been prepared.

|  | Pharmaceutical<br>Manufacturing | Other      |
|--|---------------------------------|------------|
|  | and trading                     | trading    |
|  | 2011-12                         | 2011-12    |
|  |                                 |            |
| Revenue  | 858392364                       | 490915952  |
| Inter Segment Sales  | 0                               | 0          |
|  |                                 |            |
| Total Revenue  |                                 |            |
|  | 10107012                        | 21710766   |
| Segment results before dividend and                                | 18107812                        | 31718766   |
| other income, interest, Depreciation &                             |                                 |            |
| Amortisation ,tax and exceptional items Dividend and other income, | 40272727                        | 79024      |
| Interest & Financial Charges                                       | 24837316                        | 133862     |
| Amortisations  | 23124244                        | 105484     |
| Profit before Tax  | 10418979                        | 31558444   |
| Provision for Taxes  | 2710157                         | 0          |
| Deferred Taxes   | 5846619                         | 0          |
|  |                                 |            |
|  | 405000                          | 24552444   |
| Profit after Taxes   | 1862203                         | 31558444   |
| Other Information  |                                 |            |
| Segment Assets   | 1311796196                      | 1025741019 |
| Segment Liabilities  | 505243679                       | 0          |
| Capital Expenditure  | 272105522                       | 421936     |
| Depreciation   | 111966339                       | 105484     |
| Non Cash Expenditure other than                                    |                                 |            |
| depreciation   | 418867                          | 0          |



#### **NOTE - 28**

**Related party Disclosure** under Accounting Standard (AS-18). The List of the related parties as identified and certifiedthey management is as under:-

- **1.** Enterprises that directly or indirectly control (through subsidiaries) or are controlled by or are under common control with the reporting enterprise
  - a. Syncom Healthcare International FZE Subsidiary
- 2. Individuals owning voting power giving control or significant influence; Nil
- 3. Key management personnel and their relatives;
  - a. Key Managerial Personnel
    - i. Shri Ajay Bankda
    - ii. Smt Jyoti Bankda
  - b. Relatives of Key Managerial Persons
    - i. Ajay Bankda
      - 1. Shri Prateek Bankda Son
      - 2. Shri Pranav Bankda Son
      - 3. Ajay Bankda HUF HUF of Director
    - ii. Smt Jyoti Bankda
      - 1. Shri Prateek Bankda Son
      - 2. Shri Pranav Bankda Son
      - 3. Ajay Bankda HUF HUF of Husband who is a Director of the Company.
      - 4. Shri J.P. Bagaria Father
      - 5. Smt. Umadevi Bagaria Mother
- 4. Enterprises over which any of the persons in (iii) or (iv) are able to exercise significant influence over the Company till January 2012
  - i. Sinorita Biotech Private Limited
  - ii. Ajay Jyoti Estate Private Limited.
  - iii. Bankda Estate Private Limited.
  - iv. Bankda Reality Private Limited.
  - v. Vimla Housing Private Limited.
  - vi. Bankda Developers Private Limited.
  - vii. Bankda Housing Private Limited.
  - viii. Kedar Vijay Housing Private Limited.
    - ix. Ajay Laxmi Housing Private Limited.
    - x. Styler Textiles Private Limited



# Transactions with the related persons during the year (Amount in ₹)

| Loans received | Repayment of Loans     | Advances<br>Given  | Repayment received  | Salary<br>credited  | Office<br>Rent   | Rent<br>Free<br>House  | Other<br>Benefits'  | Balance<br>Receivable   | Balance<br>Payable   |
|----------------|------------------------|--|---|---|--|--|---|---|--|
| 84504339       | 81813582               | 13727864   | 24016411  | 600000  | 360000   | 456000   | 88759   | 9268857   | 0  |
| 230000         | 7865000                | 0  | 0   | 000000  | 360000   | 0  | 0   |   | 0  |
| 0              | 7500                   | 0  | 0   | 0   | 90000  | 0  | 0   | 0   | 0  |
| 2090000        | 2723925                | 0  | 0   | 480000  | 132000   | 0  | 0   | 3761171   | 0  |
| 0              | 2866                   | 0  | 0   | 0   | 0  | 0  | 0   | 0   | 183691   |
| 0              | 3500000                | 0  | 0   | 0   | 360000   | 0  | 0   | 11058047  | 0  |
|                | 230000<br>0<br>2090000 | received         of Loans           84504339         81813582           230000         7865000           0         7500           2090000         2723925           0         2866 | received         of Loans         Given           84504339         81813582         13727864           230000         7865000         0           0         7500         0           2090000         2723925         0           0         2866         0 | received         of Loans         Given         received           84504339         81813582         13727864         24016411           230000         7865000         0         0           0         7500         0         0           2090000         2723925         0         0           0         2866         0         0 | received         of Loans         Given         received         credited           84504339         81813582         13727864         24016411         600000           230000         7865000         0         0         0           0         7500         0         0         0           2090000         2723925         0         0         480000           0         2866         0         0         0 | received         of Loans         Given         received         credited         Rent           84504339         81813582         13727864         24016411         600000         360000           230000         7865000         0         0         360000           0         7500         0         0         90000           2090000         2723925         0         0         480000         132000           0         2866         0         0         0         0 | Loans received         Repayment of Loans         Advances Given         Repayment received         Salary credited         Office Rent         Free House           84504339         81813582         13727864         24016411         600000         360000         456000           230000         7865000         0         0         0         360000         0           0         7500         0         0         0         90000         0           2090000         2723925         0         0         480000         132000         0           0         2866         0         0         0         0         0         0 | Loans received         Repayment of Loans         Advances Given         Repayment received         Salary credited         Office Rent         Free House         Other Benefits'           84504339         81813582         13727864         24016411         600000         360000         456000         88759           230000         7865000         0         0         0         360000         0         0           0         7500         0         0         90000         0         0         0           2090000         2723925         0         0         480000         132000         0         0           0         2866         0         0         0         0         0         0         0 | Loans received         Repayment of Loans         Advances Given         Repayment received         Salary credited         Office Rent         Free House         Other Benefits'         Balance Receivable           84504339         81813582         13727864         24016411         600000         360000         456000         88759         9268857           230000         7865000         0         0         360000         0         0         9041392           0         7500         0         0         90000         0         0         0           2090000         2723925         0         0         480000         132000         0         0         3761171           0         2866         0         0         0         0         0         0         0 |

| 2010-<br>11      | Loans received | Repayment of Loans | Advances<br>Given | Repayment received | Salary<br>credited | Office<br>Rent | Rent<br>Free<br>House | Other<br>Benefits | Balance<br>Receivables | Balance<br>Payable |
|------------------|----------------|--------------------|-------------------|--------------------|--------------------|----------------|-----------------------|-------------------|------------------------|--------------------|
| Ajay<br>Bankda   | 16084646       | 127328088          | 0                 | 0                  | 600000             | 360000         | 424000                | 87930             | 22235625               | 0                  |
| Jyoti<br>Bankda  | 11450707       | 10224253           | 0                 | 0                  | 127742             | 360000         | 0                     | 0                 | 16 70951               | 0                  |
| J.P.<br>Bagaria  | 0              | 0                  | 0                 | 0                  | 0                  | 90000          | 0                     | 0                 | 0                      | 7500.00            |
| Pratik<br>Bankda | 7959996        | 100000             | 0                 | 0                  | 340000             | 132000         | 0                     | 0                 | 3199644                | 0                  |
| Pranav<br>Bankda | 186557         |                    | 0                 | 0                  | 0                  | 0              | 0                     | 0                 | 0                      | 186557.00          |
| Ajay<br>Bankda   |                |                    |                   |                    |                    |                |                       |                   |                        |                    |
| HUF              | 900000         | 1200000            | 0                 | 0                  | 0                  | 360000         | 0                     | 0                 | 7842211                | 0                  |

# Note - 29

Balances of Debtors, Creditors and Loans and advances are subject to confirmation.

# Note - 30

The figures in the Balance Sheet & Profit & Loss Account have been rounded-off to nearest rupee. The previous year figures have been regrouped and reclassified and rearranged according to Revised Schedule VI of The Companies Act 1956.

# Note-31

# **Disclosure under Clause 32 of the Listing Agreement**

Amount of loans and advances in nature of loans outstanding from subsidiaries as at March 31, 2012

(Amount in ₹)

|   | Subsidiary Company                   | Outstanding as at 31/03/2012 | Ulltetanding |
|---|--------------------------------------|------------------------------|--------------|
| 1 | Syncom Healthcare International, FZE | 1022758690                   | 1022758690   |



# Note-32

Statement Pursuant to general exemption received under Section 212(8) of the Companies Act. 1956 relating to subsidiary companies

| Companies Act, 1956 relating to subsidiary companies  |                    |
|---|--------------------|
| Sr. No.   | 1                  |
| Name of the cubaidiam company                         | SYNCOM HEALTHCARE  |
| Name of the subsidiary company                        | INTERNATIONAL, FZE |
| Reporting currency                                    | USD                |
| Exchange Rate   | 50.84              |
| Capital   | 2412170            |
| Reserves  | 570159             |
| Total Assets  | 1025741019         |
| Total Liabilities                                     | 1022758690         |
| <b>Investment other than Investment in Subsidiary</b> | 1                  |
| Turnover  | 490,994,976        |
| Profit before Taxation                                | 31,558,444         |
| Provision for Taxation                                | 0                  |
| Profit after taxation                                 | 31,558,444         |
| Proposed Dividend                                     | 0                  |
| Country   | UAE                |

Indian rupee equivalents of the figures given in foreign currencies in the accounts of the subsidiary companies, are based conversion rates adopted as under

- 3. Assets and Liabilities other than capital and reserves on the exchange rates as on 31.03.2012
- 4. Revenue receipts and expenses on the basis of average exchange rates for the year 2011-12.
- 5. Share Capital on the value recorded in the Books of Parent at the time of remittance of the capital.
- 6. The difference arising on conversion as above is transferred to foreign exchange translation reserve.

As Per Our Report Annexed

For M/S Sanjay Mehta & Associates
Chartered Accountants
Regn No. 011524c

For And On Behalf Of Board

AJAY BANKDA MANAGING DIRECTOR **J.P. BAGARIA**DIRECTOR

Manish Mittal Partner M.No. 079452

Place: Indore Date:30/05/2012



# **SCHEDULE IX**

# **FORM OF PROXY**

# **SYNCOM HEALTHCARE LIMITED**

| I / We             | of   |           | in     | the district   | of  |
|--------------------|--|-----------|--------|----------------|-----|
|                    | _ being a member / members of the above -  | - named   | com    | pany here      | by  |
| appoint            | of   | in        | the    | district       | of  |
|                    | or failing him                             |           |        |                | of  |
|                    | in the district of                         | as        | s my / | our proxy      | to  |
| vote for me /us on | my / our behalf at the annual general meet | ing / gen | neral  | meeting (r     | not |
| being an annual    | general meeting) of the company to be h    | neld on   | the 2  | 29th day       | of  |
| September, 2012    | and at any adjournment thereof.            |           | Г      |                | ]   |
|                    |  |           |        | Affix<br>Stamp |     |
| Signed this        | day of September, 2012                     |           |        |                |     |