BSE Limited,
$2^{\text {nd }}$ Floor, New Trading Wing, Rotunda Building, P. J. Towers,
Dalal Street, Mumbai -400 001

## Symbol: JETAIRWAYS/Series: EQ Debenture Scrip CODE: 952813

National Stock Exchange of India Ltd,
Exchange Plaza, 5th Floor, Plot No. C/1, G Block, Bandra - Kurla Complex, Bandra (E), Mumbai - 400051

Stock Code: 532617/JETAIRWAYS

Dear Sirs,

## Sub: Intimation under Regulation 30-Annual Report 2015-16

Further to our letter dated 23 November2016 informing you of the date of our $24^{\text {th }}$ Annual General Meeting, 2016 as required by Regulation 34 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we attach a copy of Annual Report for the financial year 2015 duly approved and adopted by the Members at the Annual General Meeting of the Company held earlier in the day.

Please take the above on record.
Yours faithfully,
Jet Airways (India) Limited


Kuldeep Sharma
Vice President-Global Compliance \& Company Secretary
Encl: a/a

## JET AIRWAYS $\mathcal{=}$

## Joy of Flying.

Jet Airways (India) Limited | Annual Report 2016.


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## Frequent Flier Partners

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## Letter from the Chairman



The Financial Year 2015-16 has been a remarkable one for your Company. We have faced tough challenges and been tested by extraordinary circumstances in our 23-year history. Yet, our resilience has never been more apparent, as we emerged from it all to fly higher than ever before.
Whilst the Indian aviation sector has grown at 20 percent last year, our focus on cost and pressure on yields continues in one of the most competitive aviation markets in the world.
I am delighted to announce that despite the headwinds, we have closed the financial year 2015-16 as our most successful year ever.
Your Company recorded its highest-ever annual and quarterly profit in its history, for the year and fourth-quarter ended March 31st, 2016. It marks a return to profitability for your Company, a year earlier than envisaged by our three-year turnaround plan.
Low fuel prices have certainly given us a helping hand. Recently, however, there are indications of a possible reversal of trends due to global drivers beyond our control. Some of the steps we have taken include returning to a full-service model last year and the implementation of our 'Guest First' initiative which has set us apart as the benchmark for service excellence, bringing the spirit of Indian hospitality to the world.
Aircraft utilisation for our fleet of Boeing 737s reached 13.01 hours per day in FY16, amongst the highest in the industry as certified by Boeing itself. A feat, truly praiseworthy, for which we must thank our engineering and operations teams. Our cost per available seat kilometre (CASK), excluding fuel, also fell 3.2 percent to INR 3.26.
Your Company's improved financial performance also allowed us to significantly reduce debt. We used surplus funds generated from operations, after accounting for financing expenses, to cut our net debt by INR 1,680 crores. This earned your Company a rating upgrade from credit-rating agency ICRA, which will help cut borrowing costs going forward.
But most importantly, I must take a moment to emphasise here the contribution from our strategic partnership with Etihad Airways. The year 2015-16 marked Jet Airways' second full year with Etihad Airways and Etihad Airline Partners. Your Company continues to derive synergies across all areas from the strategic partnership, including network growth, revenue enhancement, operational efficiencies and cost improvement. The partnership has worked to the mutual benefit for both airlines, but most importantly, it has helped give our guests greater choice and convenience. Today, together with our partner Etihad, we operate more flights to and from India than any other airline in the world!
During the year, we relocated your Company's European operations hub from Brussels to Amsterdam's Schiphol Airport. Amsterdam is now our new gateway to Europe and your Company has significantly enhanced international connectivity from Amsterdam by inking codeshare pacts with KLM Royal Dutch Airlines and Delta Air Lines. This move has opened up a whole new world of choice for our guests, by offering them one-stop codeshare access to 30 destinations in Europe and 11 across the U.S. and Canada in North America.
Jet Airways is a truly home-grown global Indian brand and we take great pride in taking India to the world and welcoming the world to India. India as a nation has global aspirations. Your Company has given these aspirations wings so that India can prosper, modernise and compete on a global level.
The year gone by is also notable for the unprecedented test we faced when our guests, crew and aircraft were left stranded in the aftermath of the utterly condemnable attack in Brussels. Our employees, particularly our stranded pilots, cabin crew and ground staff, displayed great courage, calmness and professionalism of the highest order. A lot of heroes were born that day and I truly salute the resilience shown by all our teams in Brussels, Amsterdam and Mumbai for coming together and helping your Company tide over this harrowing incident.
On a happier note, the future as we all know belongs to new technology and innovation, which have given wings to dreams once considered unattainable, making what was earlier the impossible, a reality today!
Your Company too, has always prided itself at being at the forefront of technological innovation in the aviation space. Jet Airways has been a pioneer in incorporating next-generation technology to create path-breaking features that enrich our guests' flying experience.
To that end, as we do every year, we introduced a series of industry "firsts." We were the first to introduce an app for the Apple Watch and expanded our usage of the mobile paperless boarding pass, which again was an innovative first by your Company.

We have already rolled out a new generation in-flight wireless streaming entertainment service that allows our guests to stream our rich library of content directly onto their personal mobile devices.
At Jet Airways, we take our commitment to society very seriously. We continue to work with several NGOs in an effort to drive positive societal change and do our part to support community initiatives related to education and the development of children.
We partnered with ActionAid to rebuild the lives of those affected by the devastating floods in Chennai and Thiruvallur district last year. Our colleagues volunteered to assist in immediate post-disaster relief operations, distributing food and supplies to those most affected by the flood.
Most importantly, your Company prides itself on being an equal-opportunity employer. Nearly 35 percent of our workforce comprise women and to celebrate their spirit of womanhood, we flew flights operated by an all-woman crew on International Women's Day. The initiative was not just limited to the pilots and cabin crew either. Every aspect of these flights was managed by an all-woman crew, including engineering, ground handling, cargo, ramp and airport services.
Rife as the sector is with opportunity and an untapped base of travellers waiting to take to the skies, its immense potential can only be fully realized if key reforms in the aviation sector continue to be made.
Demand and capacity, for instance, must go hand-in-hand. High operational costs are a product of escalating levels of airport levies, surcharges and an uncompetitive tax regime which is amongst the highest in emerging markets. These factors impact and pressurise yields.
Infrastructure is another area that needs to be addressed on a priority basis. The Government is taking steps to improve infrastructure but airports in some key metros are struggling to keep pace with the fast-paced growth in capacity and traffic.
Despite all the challenges, the sector is poised for further growth. Factors like rising disposable incomes, greater purchasing power and a convergence in fares between air and rail travel will enable an increasing number of Indians to fly. With India emerging as a global hub for business and leisure, international rivals are bolstering their connectivity between the subcontinent and the rest of the world. They are adding capacity by deploying larger aircraft on key routes, which will lead to growing competition.
I am confident that our trademark warm Indian hospitality and our passion to design and deliver an ever more exceptional flying experience for our guests will enable us stay ahead of the competition.
I take this opportunity to express my sincere thanks to our valued guests for their continued patronage and support.
I also thank the various ministries of the Government of India including the Ministry of Civil Aviation, Ministry of Finance and Ministry of Commerce \& Industry and also the Directorate General of Civil Aviation, the Bureau of Civil Aviation Security, Airports Authority of India, various State Governments, Delhi International Airport and Mumbai International Airport for their continued support.

I also express my continued gratitude to all lenders, aircraft and engine lessors, the US Ex-Im Bank, the European Export Credit Agencies, various national and international banks, fuel suppliers, spare parts suppliers, who have been there to support us in difficult times.
My thanks also go to the Boeing Company, Airbus Industries, ATR, General Electric, Rolls Royce and Pratt \& Whitney for their contribution and partnership.
Warm thanks also to the media, both print and electronic, for the extensive coverage accorded to us.
My thanks to my fellow Directors, our staff and each and every member of our management team for all their efforts to sustain high service levels and support the Company with their hard work, dedication and loyalty.

Finally, let me reiterate my gratitude to the shareholders for their continued faith reposed in the Company. I look forward to working together to ensure Jet Airways' pride of place amongst the top 5 international airlines in the world.

## Operating Highlights

Available Seat Kilometres (in Million)


Passenger Load Factor (\%)


Revenue Passenger (in Million)


Revenue Passenger Kilometres (in Million)


Number of Departures


Cargo Tonnes


Financial Highlights


## Corporate Information

## Board of Directors

Mr. Naresh Goyal
Mr. James Hogan
Mr. James Rigney
Mr. Javed Akhtar
Mr. I. M. Kadri
Mr. Aman Mehta
Mr. Dinesh Kumar Mittal
Mr. Srinivasan Vishvanathan
Mrs. Anita Goyal
Mr. Gaurang Shetty

## Company Secretary

Mr. Kuldeep Sharma

## Senior Management

## Name

Mr. Amit Agarwal
Mr. Jayaraj Shanmugam
Mr. Rahul Taneja
Mr. K. M. Unni
Mr. Shrimanikandan Ananthvaidyanathan
Capt. Hameed Ali

## Statutory Auditors

BSR \& Co, LLP
Chaturvedi \& Shah

## Debenture Trustees

Vistra ITCL (India) Limited
(formerly IL\&FS Trust Company Limited)

Legal Advisors
Gagrats

CIN No.: L99999MH1992PLC066213
Registered Office
Siroya Centre
Sahar Airport Road
Andheri (East)
Mumbai 400099
Tel: +91 2261211000

## Registrar \& Share Transfer Agents

Karvy Computershare Private Limited
Karvy Selenium Tower B,
Plot 31-32, Gachibowli,
Financial District, Nanakramguda,
Hyderabad - 500032
Tel: +91 4067161500
Email: einward.ris@karvy.com
Contact Person: Mr. S. V. Raju

Chairman
Vice Chairman
(Appointed on $29^{\text {th }}$ December, 2015)
(Appointed on $8^{\text {th }}$ April, 2015)
Whole Time Director

Vice President - Global Compliance \& Company Secretary

## Designation

Acting Chief Executive Officer and Chief Financial Officer Chief Commercial Officer
Chief People Officer
Chief of Operations
Chief Information Officer
Group Executive Officer

## Bankers

Abu Dhabi Commercial Bank
Allahabad Bank
AXIS Bank Limited
Banca Popolare Di Milano
Bank of America N.A.
Bank of India
Barclays Bank Plc
Canara Bank
Citibank N.A.
DBS Bank Limited
DVB Bank SE
First National Bank
HDFC Bank Limited
ICICI Bank Limited
IDBI Bank Limited
Indian Overseas Bank
ING Belgium SA / N.V.
JP Morgan Chase, N.A.
Kotak Mahindra Bank Limited
Lloyds Bank (formerly known as Bank of Scotland Plc)
Mashreq Bank PSC
Punjab National Bank
Standard Chartered Bank Plc
State Bank of India
The Hong Kong \& Shanghai Banking Corporation Limited The Royal Bank Of Scotland N.V. (formerly known as ABN AMRO Bank) Yes Bank

## Notice

Notice is hereby given that the Twenty Fourth Annual General Meeting of the Members of Jet Airways (India) Limited will be held at Bhaidas Maganlal Sabhagriha, Juhu Vile Parle Development Scheme, Bhaktivendanta Swami Marg, Vile Parle (West), Mumbai - 400056 on Tuesday, $27^{\text {th }}$ December, 2016, at 2.30 P.M. to transact the following business:-

## ORDINARY BUSINESS:

## 1. Adoption of Audited Financial Statements and Reports of the Directors and the Auditors

To receive, consider and adopt the Audited Financial Statements (including audited consolidated financial statements) of the Company for the Financial Year ended $31^{\text {st }}$ March, 2016, together with the Reports of the Directors and the Auditors thereon.
2. Re-appointment of a Director

To appoint a Director in place of Mr. James Rigney (DIN: 06540653), who retires by rotation, and being eligible, offers himself for re-appointment.
3. Ratification of the appointment of the Joint Statutory Auditor, M/s. Chaturvedi \& Shah

To consider and, if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013, and the Companies (Audit and Auditors) Rules, 2014, as amended from time to time, the Members of the Company do hereby ratify the appointment of $\mathrm{M} / \mathrm{s}$. Chaturvedi \& Shah, Chartered Accountants (Registration Number 101720W) as one of the Joint Statutory Auditors of the Company to hold office from the conclusion of the Twenty Fourth Annual General Meeting till the conclusion of the Twenty Fifth Annual General Meeting and the Board of Directors of the Company is hereby authorised to fix their remuneration for the Financial Year ending $31^{\text {st }}$ March, 2017."
4. Ratification of the appointment of the Joint Statutory Auditor, M/s. BSR \& Co. LLP

To consider and, if thought fit, to pass with or without modification(s), the following Resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Section 139 and other applicable provisions of the Companies Act, 2013, and the Companies (Audit and Auditors) Rules, 2014, as amended from time to time, the Members of the Company do hereby ratify the appointment of $\mathrm{M} / \mathrm{s}$. BSR \& Co. LLP, Chartered Accountants (Registration Number 101248W/W-100022) as one of the Joint Statutory Auditors of the Company to hold office from the conclusion of the Twenty Fourth Annual General Meeting till the conclusion of the Twenty Fifth Annual General Meeting and the Board of Directors of the Company is hereby authorised to fix their remuneration for the Financial Year ending $31^{\text {st }}$ March, 2017."

## SPECIAL BUSINESS:

## 5. Appointment of Mr. Vikram Mehta as an Independent Director

To consider and, if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Sections 149, 152 and any other applicable provisions of the Companies Act, 2013 and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification or re-enactment for the time being in force) read with Schedule IV of the Companies Act, 2013, and as per the recommendation of the Nomination and Remuneration Committee and the Board of Directors of the Company, Mr. Vikram Mehta (DIN 00041197) in respect of whom the Company has received a notice in writing from a Member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company from the date of the Twenty Fourth Annual General Meeting till the conclusion of the Twenty Seventh Annual General Meeting of the Company to be held in the year 2019 and he shall not be liable to retire by rotation.
"RESOLVED FURTHER THAT the Board of Directors of the Company (the "Board") be and is hereby authorised to do all such acts, deeds, matters and things as may be necessary, proper or expedient, to give effect to this resolution and the Board may, by a resolution delegate the aforementioned power to any committee of directors, director or any other principal officer of the Company on such conditions as the Board may prescribe."

## Notice (Contd.)

6. Appointment of Ms. Rajshree Pathy as an Independent Director

To consider and, if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Sections 149, 152 and any other applicable provisions of the Companies Act, 2013, and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification or re-enactment for the time being in force) read with Schedule IV of the Companies Act, 2013 and as per the recommendation of the Nomination and Remuneration Committee and the Board of Directors of the Company and subject to receipt of security clearance from the Ministry of Civil Aviation, Ms. Rajshree Pathy (DIN 00001614), in respect of whom the Company has received a notice in writing from a Member proposing her candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company with effect from the date which is the later of the approval by the Members at this Annual General Meeting or the date of receipt of security clearance from the Ministry of Civil Aviation, till the conclusion of the Twenty Seventh Annual General Meeting of the Company to be held in the year 2019 and she shall not be liable to retire by rotation.

RESOLVED FURTHER THAT the Board of Directors of the Company (the "Board") be and is hereby authorised to do all such acts, deeds, matters and things as may be necessary, proper or expedient, to give effect to this resolution and the Board may, by a resolution delegate the aforementioned power to any committee of directors, director or any other principal officer of the Company on such conditions as the Board may prescribe."
7. Appointment of Mr. Ranjan Mathai as an Independent Director

To consider and, if thought fit, to pass, with or without modification(s), the following Resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Sections 149, 152 and any other applicable provisions of the Companies Act, 2013, and the Companies (Appointment and Qualification of Directors) Rules, 2014 (including any statutory modification or re-enactment for the time being in force) read with Schedule IV of the Companies Act, 2013 and as per the recommendation of the Nomination and Remuneration Committee and the Board of Directors of the Company and subject to receipt of security clearance from the Ministry of Civil Aviation, Mr. Ranjan Mathai (DIN 07572976), in respect of whom the Company has received a notice in writing from a Member proposing his candidature for the office of Director, be and is hereby appointed as an Independent Director of the Company with effect from the date which is the later of the approval by the Members at this Annual General Meeting or the date of receipt of security clearance from the Ministry of Civil Aviation, till the conclusion of the Twenty Seventh Annual General Meeting of the Company to be held in the year 2019 and he shall not be liable to retire by rotation.

RESOLVED FURTHER THAT the Board of Directors of the Company (the "Board") be and is hereby authorised to do all such acts, deeds, matters and things as may be necessary, proper or expedient, to give effect to this resolution and the Board may, by a resolution delegate the aforementioned power to any committee of directors, director or any other principal officer of the Company on such conditions as the Board may prescribe."
8. Increase in remuneration of Mr. Gaurang Shetty, Whole Time Director

To consider and, if thought fit, to pass, with or without modification(s), the following Resolution as a Special Resolution:
"RESOLVED THAT in partial modification of the resolution passed by the Members at the Twenty Third Annual General Meeting of the Company held on $14^{\text {th }}$ August, 2015 for the appointment of Mr. Gaurang Shetty as the Whole Time Director of the Company and the terms of remuneration payable to him and pursuant to Sections 196, 197 and other applicable provisions of the Companies Act, 2013 ("Act") and the Rules made thereunder, as amended from time to time, read with Schedule V to the Act, the Company hereby approves the increase in the remuneration of Mr. Gaurang Shetty, with effect from $1^{\text {st }}$ April, 2016 to $23^{\text {rd }}$ May, 2017, as detailed in the explanatory statement forming part of this Notice.

RESOLVED FURTHER THAT the Board of Directors (including any Committee thereof) be and is hereby authorised to fix his salary within the salary scale approved, increasing thereby, proportionately, all benefits related to the quantum of salary.
RESOLVED FURTHER THAT the Board of Directors of the Company (the "Board") be and is hereby authorised to do all such acts, deeds, matters and things as may be necessary, proper or expedient, to give effect to this

## Notice (Contd.)

resolution and the Board may, by a resolution delegate the aforementioned power to any committee of directors, director or any other principal officer of the Company on such conditions as the Board may prescribe."
9. Payment of commission to Independent Directors

To consider and, if thought fit, to pass with or without modification(s) the following resolution as an Ordinary Resolution:
"RESOLVED THAT pursuant to the provisions of Sections 197, 198 and other applicable provisions, if any, of the Companies Act, 2013 ("the Act") read with the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and Regulation 17(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, consent of the Members of the Company be and is hereby accorded for payment of a sum not exceeding in aggregate one percent per annum of the net profits of the Company calculated in accordance with the provisions of Section 198 of the Act or ₹ 500,000 (Rupees Five Lakhs Only), whichever is lower, per Independent Director, in such proportion/manner as may be determined by the Board of Directors in addition to the sitting fees and reimbursement of expenses, if any, for attending the Meetings of the Board of Directors and any Committee thereof, and such payments shall be made in respect of the profits of the Company for the year ended $31^{\text {st }}$ March, 2016."

By Order of the Board of Directors
Sd/-
Kuldeep Sharma
Vice President - Global Compliance and
Company Secretary

Registered Office:
Siroya Centre Sahar Airport Road Andheri (East) Mumbai - 400099
CIN: L99999MH1992PLC066213 Email: companysecretary@jetairways.com

Phone. No. +91 2261211000

Mumbai
$17^{\text {th }}$ November, 2016

## Notice (Contd.)

## Notes :

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.

Proxies submitted on behalf of limited companies, societies, etc., must be supported by appropriate resolutions/ authority, as applicable. Pursuant to the provisions of the Section 105 of the Companies Act, 2013, read with Companies (Management and Administration) Rules, 2014 (including any statutory modification(s) or re-enactment thereof for the time being in force), a person can act as proxy on behalf of Members not exceeding fifty (50) and holding in the aggregate not more than $10 \%$ of the total share capital of the company. In case a proxy is proposed to be appointed by a Member holding more than $10 \%$ of the total share capital of the company carrying voting rights, then such proxy shall not act as a proxy for any other Member.
2. Proxies, in order to be effective, must be duly filled, stamped, signed and deposited at the Registered Office of the Company not later than 48 hours before the commencement of the Meeting.
3. The relevant Explanatory Statement pursuant to Section 102 of the Companies Act, 2013, in respect of the Special Business given in this Notice is annexed hereto.
4. Pursuant to Regulation 36(3) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 and Secretarial Standard on General Meetings (SS-2) issued by the Institute of Company Secretaries of India ('ICSI'), information in respect of the Directors seeking appointment / re-appointment at the AGM, is given in the Exhibit to this Notice.
5. Corporate Members intending to send their authorised representatives to attend the Annual General Meeting, pursuant to Section 113 of the Companies Act, 2013, are requested to send to the Company, a certified copy of relevant Board resolution together with the respective specimen signatures of those representative(s) authorised under the said resolution to attend and vote on their behalf at the Annual General Meeting.
6. Members who hold shares in dematerialised form are requested to write their DP ID and Client ID number(s) and those who hold share(s) in physical form are requested to write their Folio Number(s) in the attendance slip for attending the Annual General Meeting to facilitate identification of membership at the Annual General Meeting.
7. Members / Proxies / Representatives are requested to bring the enclosed Attendance Slip, duly filled in, for attending the Annual General Meeting.
8. The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, $21^{\text {st }}$ December, 2016 to Tuesday, 27 ${ }^{\text {th }}$ December, 2016, both days inclusive, for the purpose of the Twenty Fourth Annual General Meeting.
9. Members are requested to send the advice about change in address / any other details to the Company's Registrar and Transfer Agent, Karvy Computershare Private Limited in respect of Equity Shares held in physical form and to their respective Depository Participants in respect of Equity Shares held in dematerialised form.
For any assistance or information about transfer of shares etc. you may contact the Company's Registrar and Transfer Agent, Karvy Computershare Private Limited, at:

Karvy Computershare Private Limited
[UNIT: Jet Airways (India) Limited]
Karvy Selenium Tower B, Plot No. 31-32, Gachibowli
Financial District, Nanakramguda
Hyderabad 500032
Time: 9:00 a.m. to 5:30 p.m. (Monday to Friday)
Phone: +91 4067161500 Fax: +91 4023420814
Email:. einward.ris@karvy.com
Website: www.karvycomputershare.com
Members are requested to inform their telephone numbers and e-mail addresses to facilitate prompt action and communication.

## Notice (Contd.)

10. Copies of the Annual Report will not be distributed at the Annual General Meeting. Members are requested to bring their copies of the Annual Report to the Meeting.
11. Members who wish to obtain information concerning the accounts or operations of the Company should send their queries at least 7 days before the Annual General Meeting, to the Company Secretary, at the Registered Office of the Company or by email to companysecretary@jetairways.com
12. All documents referred to in the Notice and Explanatory Statement annexed thereto are available for inspection at the Registered Office of the Company between 10 a.m. and 12 noon on all working days of the Company till the date of the Twenty Fourth Annual General Meeting.
13. Pursuant to the provisions of Sections 124 and 125 of the Companies Act, 2013, the dividend which remains unclaimed / unpaid for a period of seven years from the date of transfer to the respective unpaid dividend account, is required to be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government.
14. The Company has received the consent and eligibility certificate of $\mathrm{M} / \mathrm{s}$. Chaturvedi \& Shah, Chartered Accountants (Registration No. 101720W)., and M/s BSR \& Co, LLP, Chartered Accountants (Registration Number 101248W/ W-100022) Joint Statutory Auditors, under Section 139 of the Companies Act, 2013 for the ratification of their appointment as Joint Statutory Auditors of the Company.
Accordingly, it is proposed to ratify the appointment of $\mathrm{M} / \mathrm{s}$. Chaturvedi \& Shah and $\mathrm{M} / \mathrm{s}$. BSR \& Co, LLP as the Joint Statutory Auditors of the Company for the period commencing from the conclusion of the Twenty Fourth Annual General Meeting to the conclusion of the Twenty Fifth Annual General Meeting. An item for the ratification of the appointment of the Joint Statutory Auditors is included in the Notice of this Annual General Meeting.
15. Green Initiative:

Members who have not registered their e-mail addresses so far are requested to register their e-mail address for receiving all communication including Annual Report, Notices, Circulars, etc. from the Company electronically.
In accordance with Section 101 of the Companies Act, 2013 and Companies (Management and Administration) Rules, 2014, the Annual Report (Audited Financial Statements, Directors Report, Auditors Report etc.) is being sent to the shareholders in electronic form to the email address registered with their Depository Participant (in case of electronic shareholding)/the Company's Registrar and Share Transfer Agents (in case of physical shareholding). We, therefore request and encourage you to register your email ID in the records of your Depository Participant (in case of electronic holding)/the Company's Registrar and Share Transfer Agents (in case of physical shareholding) mentioning your folio no./demat account details.
However, in case you wish to receive the above shareholder communication in paper form, you may write to the Company's Registrar and Share Transfer Agents, Karvy Computershare Private Limited, [UNIT: Jet Airways (India) Limited], Karvy Selenium Tower B, Plot No. 31-32, Gachibowli, Financial District, Nanakramguda, Hyderabad 500 032 or send an email at einward.ris@karvy.com mentioning your folio no./demat account details.

The Members are requested to write to the Company Secretary or to the Registrar and Share Transfer Agents regarding transfer of shares and for resolving grievances.
The route map to reach the venue of the Twenty Fourth Annual General Meeting is attached to this Notice.
16. In terms of Section 72 of the Companies Act, 2013 and the rules framed thereunder, a Member of the Company may nominate a person on whom the Shares held by him/her shall vest in the event of his/her death. Member(s) desirous of availing this facility may submit nomination in the prescribed Form $\mathrm{SH}-13$ to the Company/ Karvy Computershare Private Limited (RTA) in case shares are held in Physical form, and to their respective Depository participant, if held in electronic form.
17. Remote E-Voting:
I. Pursuant to Section 108 of the Companies Act, 2013, Rule 20 of the Companies (Management and Administration) Rules, 2014, as amended and Regulation 44 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Company is pleased to provide the facility to Members to exercise their right to vote on the resolutions proposed to be passed at Annual General Meeting by electronic means. The Members, whose names appear in the Register of Members/ List of Beneficial Owners as on $20^{\text {th }}$ December, 2016 being the cut-off date, are entitled to vote on the

## Notice (Contd.)

Resolutions set forth in this Notice. Members may cast their votes on electronic voting system from any place other than the venue of the meeting (Remote e-voting) and a person who is not a Member as on the cut-off date should treat this Notice for information purposes only. The remote e-voting period will commence at 9.00 A.M. on $24^{\text {th }}$ December, 2016 and will end at 5:00 P.M. on $26^{\text {th }}$ December, 2016 and at the end of remote e-voting period, the facility shall forthwith be blocked. The Members, who have voted by remote e-voting, cannot vote at the Twenty Fourth Annual General Meeting but such Members shall be entitled to attend the said Annual General Meeting.
II The Company has appointed Mr. Taizoon M. Khumri, Practising Company Secretary (COP No. 88) of Mumbai, to act as the Scrutinizer, to conduct the entire e-voting process and the voting at the Annual General Meeting in a fair and transparent manner. The Members desiring to vote through Remote e-voting are requested to refer to the detailed procedure given hereinafter.
a. Members of the Company holding shares either in physical form or in dematerialized form, as on the cut-off date i.e. $20^{\text {th }}$ December, 2016, may cast their vote electronically.
b. Use the following URL for e-voting: http://evoting.karvy.com
c. For the purpose of dispatch of this Notice, Shareholders of the Company holding shares either in physical form or in dematerialized form as on $18^{\text {th }}$ November, 2016, have been considered
d. Enter the login credentials [i.e., user id and password mentioned in the attendance slip of the AGM]. Your Folio No/DP ID Client ID will be your user ID.
e. After entering the details appropriately, click on LOGIN.
f. You will reach the password change menu wherein you are required to mandatorily change your password. The new password shall comprise of minimum 8 characters with at least one upper case (A-Z), one lower case ( $a-z$ ), one numeric value ( $0-9$ ) and a special character. The system will prompt you to change your password and update any contact details like mobile, email etc on first login. You may also enter the secret question and answer of your choice to retrieve your password in case you forget it. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
g. You need to login again with the new credentials.
h. On successful login, the system will prompt you to select the EVENT i.e., Jet Airways.
i. On the voting page, enter the number of shares as on the cut-off date under FOR/AGAINST or alternately you may enter partially any number in FOR and partially in AGAINST but the total number in FOR/AGAINST taken together should not exceed the total shareholding. You may also choose the option ABSTAIN.
j. Shareholders holding multiple folios / demat account shall choose the voting process separately for each folios / demat account.
k. Cast your vote by selecting an appropriate option and click on SUBMIT. A confirmation box will be displayed. Click OK to confirm else CANCEL to modify. Once you confirm, you will not be allowed to modify your vote. During the voting period, shareholders can login any number of times till they have voted on the resolution.
I. Once the vote on the resolution is cast by the shareholder, he shall not be allowed to change it subsequently.
m. Institutional shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/ Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to cstaizoonkhumri@gmail.com with a copy marked to evoting@karvy.com.
n. The remote e-voting period commences on $24^{\text {th }}$ December, 2016 (9:00 A.M.) and ends on $26^{\text {th }}$ December, 2016 ( 5.00 P.M.). During this period shareholders of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of $20^{\text {th }}$ December, 2016 may cast their vote electronically. The remote e-voting module shall be disabled by Karvy for voting

## EXPLANATORY STATEMENT (Contd.)

thereafter. Once the vote on a resolution is cast by the shareholder, the shareholder shall not be allowed to change it subsequently. Further, the shareholders who have cast their vote electronically shall not be debarred from participation in the Annual General Meeting, however, they shall not be able to vote in the Annual General Meeting again and their earlier vote cast through electronic means shall be treated as final.
o. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for shareholders and remote e-voting User Manual for shareholders available at the download section of http://evoting. karvy.com or contact Karvy Computershare Pvt. Ltd at Tel No. 18003454001 (toll free).
III. The Scrutiniser shall, immediately after the conclusion of voting at the Annual General Meeting, first count the votes cast at the Annual General Meeting, thereafter unblock the votes cast through Remote e-voting in the presence of at least two witnesses not in the employment of the Company. He shall make a consolidated Scrutiniser's Report of the total votes cast in favour or against, if any, on or before $29^{\text {th }}$ December, 2016. The Scrutiniser's Report shall be given to the Chairman or a person authorised by him in writing who shall countersign the same. The Results on resolutions shall be declared on or after the Annual General Meeting of the Company and shall be deemed to be passed on the date of the Annual General Meeting. The Results declared alongwith the Scrutinizer's Report shall be placed on the Company's website www.jetairways.com and on the website of Karvy Computershare Private Limited within two days of passing of the resolutions at the Annual General Meeting of the Company and communicated to the Stock Exchanges.
IV. Poll will also be conducted at the Annual General Meeting and any Shareholder who has not cast his vote through Remote e-voting facility, may attend the Annual General Meeting and cast his vote.

## EXPLANATORY STATEMENT

As required by Section 102 (1) of the Companies Act, 2013, in respect of the items of Special Business mentioned in the Notice.

## Item No. 5

The Board of Directors of the Company ('the Board'), on the recommendation of the Nomination and Remuneration Committee, passed a Resolution dated 11 ${ }^{\text {th }}$ November, 2016, recommending for the approval of the Members, the appointment of Mr. Vikram Mehta (DIN: 00041197) as an Independent Director of the Company in terms of Section 149 read with Schedule IV of the Companies Act, 2013 ('the Act'), (or any amendment thereto or modification thereof), as set out in the Resolution relating to his appointment.
Mr. Vikram Mehta is not disqualified from being appointed as an Independent Director in terms of Section 164 of the Companies Act, 2013 and has given his consent to act as the Director of the Company.

The Company has received notice in writing from a Member alongwith a deposit of the requisite amount under Section 160 of the Act, proposing the candidature of Mr. Vikram Mehta for the office of Director of the Company.

The Company has also received a declaration from Mr. Vikram Mehta that he meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Further, he shall not be liable to retire by rotation.
The required security clearance in respect of his proposed appointment has also been obtained from the Ministry of Civil Aviation on $19^{\text {th }}$ August, 2016.

In the opinion of the Board, Mr. Vikram Mehta fulfills the conditions specified in the Companies Act, 2013, and the rules made there under for appointment as an Independent Director of the Company and is independent of the management.

Mr. Vikram Mehta started his career with the Indian Administrative Service (IAS) in 1978. He resigned from the IAS in 1980 and spent the next 32 years in the petroleum industry both in the public and private sector. He left the petroleum industry in 2012 as Chairman of the Shell Group of Companies in India. He is currently the Executive Chairman of the think tank Brookings India and senior fellow of Brookings Institution. A brief profile is given as Exhibit to this notice.

A copy of the draft letter of appointment of Mr. Vikram Mehta as an Independent Director setting out the terms and conditions of his appointment, would be available for inspection without any fee by the Members at the Registered Office of the Company on all working days between 10.00 A.M. and 12.00 Noon till the date of the $24^{\text {th }}$ Annual General Meeting.

## EXPLANATORY STATEMENT

The Board considers that the induction of Mr. Vikram Mehta will benefit the Company and hence the Board recommends the resolution in relation to the appointment of Mr. Vikram Mehta as an Independent director for the approval of the Members of the Company.

This Explanatory Statement may be regarded as a disclosure under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Secretarial Standards issued by the Institute of Company Secretaries of India.

None of the Directors or Key Managerial Personnel or any of their relatives are in any way concerned or interested, financially or otherwise in this resolution.

## Item No. $\mathbf{6}$

The Board of Directors of the Company ('the Board') on the recommendation of the Nomination and Remuneration Committee, passed a Resolution dated $11^{\text {th }}$ November, 2016 recommending for the approval of the Members, the appointment of Ms. Rajshree Pathy (DIN: 00001614) as an Independent Director of the Company in terms of Section149 read with Schedule IV of the Companies Act, 2013 ('the Act'), (or any amendment thereto or modification thereof), as set out in the Resolution relating to her appointment, subject to receipt of security clearance from Ministry of Civil Aviation.

Ms. Rajshree Pathy is not disqualified from being appointed as an Independent Director in terms of Section 164 of the Companies Act, 2013 and has given her consent to act as the Director of the Company.
The Company has received notice in writing from a Member along with a deposit of the requisite amount under Section 160 of the Act, proposing the candidature of Ms. Rajshree Pathy for the office of Director of the Company. Further, she shall not be liable to retire by rotation.

The Company has also received a declaration from Ms. Rajshree Pathy that she meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In the opinion of the Board, Ms. Rajshree Pathy fulfills the conditions specified in the Companies Act, 2013, and the rules made there under for appointment as an Independent Director of the Company and is independent of the Management.

Ms. Rajshree Pathy is the Chairman and Managing Director of Rajshree Sugars and Chemicals Limited. She is a Graduate in Commerce, has completed the Owner President Management Program (OPM), Harvard Business School, Harvard University, U.S.A. as well as the program on Strategic Alliances \& Corporate Ethics, INSEAD, Fontainebleau, France. The Government of India conferred Ms. Rajshree Pathy with the prestigious Padma Shri Award in the field of Trade and Industry in 2013. She has also been awarded with several distinctions at National and Global platforms. A brief profile is given as Exhibit to this notice.
The Company, being an airline operator, the Civil Aviation Requirements ('CAR') Section 3, Series C, Part II inter-alia, require that any appointment to the position of a Director of the Company requires prior security clearance from the Ministry of Civil Aviation. In view of the same, the appointment of Ms. Rajshree Pathy would be effective from the date which is later of:

- the date of approval by Members at this Annual General Meeting or;
- the date of receipt of security clearance from the Ministry of Civil Aviation;

A copy of the draft letter of appointment of Ms. Rajshree Pathy as the Independent Director setting out the terms and conditions of her appointment, would be available for inspection without any fee by the Members at the Registered Office of the Company on all working days between 10.00 A.M. and 12.00 Noon till the date of the $24^{\text {th }}$ Annual General Meeting.

The Board considers that the induction of Ms. Rajshree Pathy will benefit the Company and hence the Board recommends the resolution in relation to the appointment of Ms. Rajshree Pathy as an Independent Director for the approval of the Members of the Company.

This Explanatory Statement may be regarded as a disclosure under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Secretarial Standards issued by the Institute of Company Secretaries of India.

## EXPLANATORY STATEMENT (Contd.)

None of the Directors or Key Managerial Personnel or any of their relatives are in any way concerned or interested, financially or otherwise in this resolution.

## Item No. 7

The Board of Directors of the Company ('the Board') on the recommendation of the Nomination and Remuneration Committee passed a Resolution dated 11th November, 2016, recommending for the approval of the Members, the appointment of Mr. Ranjan Mathai (DIN: 07572976) as an Independent Director of the Company in terms of Section 149 read with Schedule IV of the Companies Act, 2013 ('the Act'), (or any amendment thereto or modification thereof), as set out in the Resolution relating to his appointment, subject to receipt of security clearance from Ministry of Civil Aviation.
Mr. Ranjan Mathai is not disqualified from being appointed as an Independent Director in terms of Section 164 of the Companies Act, 2013 and has given his consent to act as the Director of the Company.
The Company has received notice in writing from a Member alongwith a deposit of the requisite amount under Section 160 of the Act, proposing the candidature of Mr. Ranjan Mathai for the office of Director of the Company. Further, he shall not be liable to retire by rotation.
The Company has also received a declaration from Mr. Ranjan Mathai that he meets the criteria of independence as prescribed both under sub-section (6) of Section 149 of the Act and Regulation 16(1)(b) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In the opinion of the Board, Mr. Ranjan Mathai fulfills the conditions specified in the Companies Act, 2013, and the rules made there under for appointment as an Independent Director of the Company and is independent of the Management.
Mr. Ranjan Mathai is a former Indian Foreign Secretary and former Indian High Commissioner to the United Kingdom. Prior to this he served as Foreign Secretary of India and has also served in Indian Embassies in Vienna, Colombo, Washington, Tehran and Brussels. Mr. Mathai served as Indian Ambassador to Israel, and was also the Indian Ambassador in Qatar. He held the post of Deputy High Commissioner of India to the United Kingdom and then became Ambassador of India to France. A brief profile is given as Exhibit to this notice.
The Company, being an airline operator, the Civil Aviation Requirements ('CAR') Section 3, Series C, Part II inter-alia, require that any appointment to the position of a Director of the Company requires prior security clearance from the Ministry of Civil Aviation. In view of the same, the appointment of Mr. Ranjan Mathai would be effective from the date which is later of:

- the date of approval by Members at this Annual General Meeting or;
- the date of receipt of security clearance from the Ministry of Civil Aviation;

A copy of the draft letter of appointment of Mr. Ranjan Mathai as the Independent Director setting out the terms and conditions of his appointment, would be available for inspection without any fee by the Members at the Registered Office of the Company on all working days between 10.00 A.M. and 12.00 Noon till the date of the $24^{\text {th }}$ Annual General Meeting.

The Board considers that the induction of Mr. Ranjan Mathai will benefit the Company and hence the Board recommends the resolution in relation to the appointment of Mr. Ranjan Mathai as an Independent director for the approval of the Members of the Company.
This Explanatory Statement may be regarded as a disclosure under Regulation 36(3) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Secretarial Standards issued by the Institute of Company Secretaries of India.

None of the Directors or Key Managerial Personnel or any of their relatives are in any way concerned or interested, financially or otherwise in this resolution.

## Item No. 8

The Members had at the Tewnty Third Annual General Meeting held on $14^{\text {th }}$ August, 2015 approved the appointment of Mr. Gaurang Shetty as the Whole Time Director of the Company for a period of two years with effect from $24^{\text {th }}$ May, 2015. It is proposed increase the remuneration payable to Mr. Gaurang Shetty with effect from $1^{\text {st }}$ April, 2016.

## EXPLANATORY STATEMENT

Based on the recommendation of Nomination and Remuneration Committee, the Board of Directors on $11^{\text {th }}$ November, 2016 approved, subject to the approval of the Shareholders, increase in the remuneration of Mr. Gaurang Shetty from the existing ₹ $1,050,000$ per month to ₹ $1,800,000$ per month as follows:
Basic Salary : ₹ 540,000 per month
Special Pay : ₹ 903,000 per month
Gross Salary Range : ₹ 766,700 per month - ₹ $3,095,717$ per month
Increments within the Gross salary range - as may be decided by the Nomination \& Remuneration Committee/ Board of Directors, from time to time.

## II. Perquisites:

In addition to the above, Mr. Shetty shall also be entitled to the following perquisites:
i. Housing: House Rent Allowance equivalent to $50 \%$ of Basic Salary.
ii. Allowances : For business promotion, Periodicals \& Journals, attire, driver's salary, car maintenance, fuel and insurance, etc. not exceeding ₹ 200,000 p.m.
iii. Medical Reimbursement: Expenses incurred for self and family upto ₹ 1,250 p.m.
iv. Hospitalization Expenses: Hospitalization expenses under the Medical Benefit Scheme, as per Rules of the Company.
v. Staff Travel Assistance: For self and family, in accordance with the Rules of the Company.
vi. Leave: As per Rules of the Company.
vii. Long Service / Merit Award: As per Rules of the Company.
viii. Telephone: Telephone(s) facility as per the Rules of the Company. Personal long distance calls will be borne by him.
ix. Retirals: Company's contribution towards Provident Fund and Gratuity - payable as per Rules of the Company.
x. Encashment of leave at the end of tenure.
"Family" means spouse, parents and dependent children.

## Minimum Remuneration

Notwithstanding anything hereinabove, where in any Financial Year during the currency of Mr. Shetty's tenure as Whole Time Director, the Company has no profits or its profits are inadequate, the Company will pay the aforesaid remuneration by way of Salary and Perquisites, as Minimum Remuneration to him.
Mr. Shetty shall not be entitled to Sitting Fees for attending the Meetings of the Board of Directors or any Committee thereof.

Considering the various business cycles wherein the Company may have a situation of inadequate profits as calculated under the provisions of Section 198 of the Companies Act, 2013, during the tenure of Mr. Gaurang Shetty's appointment as Whole Time Director, the approval for the payment of remuneration to Mr. Gaurang Shetty is sought as per the provisions of Schedule V of the Companies Act, 2013, as a matter of abundant precaution.
Except for Mr. Gaurang Shetty, none of the Directors or Key Managerial Personnel or any of their relatives are in any way concerned or interested, financially or otherwise in this resolution.

## Item No. 9

Considering the rich experience and expertise brought to the Board by the Independent Directors, it is proposed that, commission not exceeding one per cent of the net profits of the Company calculated in accordance with provisions of the Companies Act, 2013, or a maximum amount of ₹ 500,000/- (Rupees Five Lakhs Only), whichever is lower, be paid to the Independent Directors of the Company. The Board of Directors at its Meeting held on 12 ${ }^{\text {th }}$ August, 2016, approved the payment of commission to each of the Independent Directors of the Company subject to maximum amount of ₹ 500,000 (Rupees Five Lakhs Only), in such proportion/manner as may be determined by the Board of Directors in

## EXPLANATORY STATEMENT (Contd.)

addition to the sitting fees and reimbursement of expenses ,if any, for attending the Meetings of the Board of Directors and any Committee thereof, and such payments shall be made in respect of the profits of the Company for the year ended $37^{\text {st }}$ March, 2016.
Except for the Independent Directors of the Company, none of the Directors or Key Managerial Personnel or any of their relatives is in any way concerned or interested, financially or otherwise in this resolution.

## By Order of the Board of Directors <br> Registered Office:

Siroya Centre
Sd/-
Kuldeep Sharma
Vice President - Global Compliance and
Company Secretary

Mumbai
11 ${ }^{\text {th }}$ November, 2016

## EXPLANATORY STATEMENT

Exhibit to the Notice:
Pursuant to Regulation 36(3) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and SS-2 by Institute of Company Secretaries of India.

| Name of the <br> Director | Mr. James Rigney | Mr. Vikram Mehta | Ms. Rajshree Pathy |
| :--- | :--- | :--- | :--- | :--- | Mr. Ranjan Mathai

## EXPLANATORY STATEMENT (Contd.)

## Annexure - I

Disclosures Pursuant to sub clause (iv) of paragraph (B) of section II of Part II Schedule V of the Companies Act, 2013

| General Information |  |
| :---: | :---: |
| Nature of industry | The Company is a scheduled airline with domestic and international operations. It also provides cargo services. |
| Date of commencement of commercial production | The Company commenced operations as an Air Taxi Operator on $5^{\text {th }}$ May, 1993. |
| Financial performance based on given indicators during the Financial Year ended 31 ${ }^{\text {st }}$ March, 2016 | Total Income: ₹ 2,191,096 lakhs <br> Expenses - ₹ 2,081,624 lakhs <br> Profit after Tax - ₹ 117,356 lakhs <br> EPS - ₹ 103.31 <br> P/E Ratio: 5.29 <br> Total Assets - ₹ 1,916,139 lakhs <br> Accumulated Losses - ₹ 679,507 lakhs |
| Export performance and net foreign exchange collaborations | The Company had foreign exchange earnings of ₹ 998,416 lakhs and expenditure including Inventory and Capital Goods in foreign currency of ₹ $1,085,306$ lakhs for the year ended $31^{\text {st }}$ March, 2016. |
| Foreign investments or collaborations, if any: | 1. 4,133 shares of THB 100 each of Aeronautical Radio of Thailand, a state enterprise under Ministry of Transport. <br> 2. 71 shares of EURO 5 each and 145,276 Depository certificates in the SITA Group Foundation of USD 1.2 each |
| Information about Mr. Gaurang Shetty, Whole Time Director of the Company |  |
| Background details | Mr. Gaurang Shetty, 60, is a Bachelor of Science and has over 39 years experience in the aviation industry. <br> He has had a distinguished career with the Company. He joined in 1996 as General Manager - Marketing and was promoted as Vice President - Marketing in 2004. Currently, he is the Whole Time Director of the Company. <br> Prior to joining the Company, he was with British Airways as its Marketing Manager - South Asia where he was responsible for customer service, cargo and passenger marketing. |
| Past remuneration | Remuneration paid by the Company For FY 2015-2016 - ₹ 128.28 lakhs For FY 2014-2015 - ₹ 116.68 lakhs For FY 2013-2014 - ₹ 60.43 lakhs |
| Recognition or rewards | NIL |
| Job profile and his suitability | At Jet Airways (India) Limited, he is responsible for providing strategic leadership, directing the implementation of strategic, business and operational goals of the Company. As a Member of the Board of Directors, he is also responsible for handling tasks and activities as assigned by the Chairman and the Board of Directors. With his in-depth knowledge and experience of over 39 years in the aviation industry, he is suitable for the position. |
| Remuneration proposed | As detailed in the Explanatory Statement under Item No. 8 of the accompanying Notice convening the Annual General Meeting. |

## EXPLANATORY STATEMENT (Contd.)

| General Information |  |  |
| :--- | :--- | :---: |
| Comparative remuneration profile with <br> respect to industry, size of the company, <br> profile of the company, profile of the <br> position and person (in case of expatriates, <br> the relevant details would be w.r.t. the <br> country of origin) | The following factors were considered : the remuneration being <br> paid by other airlines to their managerial personnel, the duties and <br> responsibilities of the appointee, the remuneration being paid to <br> other similarly placed employees in the Company and the fact that the <br> Company is amongst the largest private airlines in India. |  |
| Pecuniary relationship directly or indirectly <br> with the company, or relationship with the <br> managerial personnel, if any | Nil |  |
| Other Information | The Company has posted profits for the year ended 31st March, 2016 <br> after 8 successive years of losses. Although the industry is experiencing |  |
| robust traffic growth, the Company's revenues and profits are under |  |  |
| pressure due to increased capacity, dropping yields and higher operating |  |  |
| cost |  |  |$|$| Reasons of loss or inadequate profits |
| :--- | :--- |

## JET AIRWAYS

## Board's Report

## Dear Members,

Your Directors have pleasure in presenting their Twenty Fourth Annual Report together with the Audited Statement of Accounts for the Financial Year ended $31^{\text {st }}$ March, 2016.

1. Performance highlights

The financial and operating highlights for the year under review, compared with the previous Financial Year, are given below:
Financial highlights
(₹ in lakhs)

| Particulars | Standalone for year ended $31^{\text {st }}$ March |  | Consolidated for year ended $31^{\text {st }}$ March |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 | 2015 | 2016 | 2015 |
| GROSS REVENUE | 2,191,096 | 2,028,073 | 2,290,606 | 2,166,165 |
| Profit before Interest, Depreciation, Exceptional Items \& Tax | 295,792 | 59,135 | 293,515 | 33,765 |
| Finance Costs | 86,811 | 88,406 | 88,498 | 92,047 |
| Profit/(Loss) before Depreciation, Exceptional Items \& Tax | 208,981 | $(29,271)$ | 205,017 | $(58,282)$ |
| Depreciation | 99,509 | 76,250 | 99,624 | 76,531 |
| Profit/(Loss) before Exceptional Items \& Tax | 109,472 | $(105,521)$ | 105,393 | $(134,813)$ |
| Exceptional Items (Net) | 7,884 | $(75,850)$ | 14,802 | $(75,322)$ |
| Profit/(Loss) before Taxation \& Adjustments | 117,356 | $(181,371)$ | 120,195 | $(210,135)$ |
| (Excess)/Provision for Tax | - | - | 1 | 1 |
| Share of Profit in Associate | - | - | 971 | 395 |
| Profit/(Loss) after Taxation | 117,356 | $(181,371)$ | 121,165 | $(209,741)$ |
| Loss brought forward | $(795,116)$ | $(610,884)$ | $(1,018,679)$ | $(805,703)$ |
| Amount transferred to Debenture Redemption Reserve | $(1,747)$ | - | $(1,747)$ | - |
| Impact of Depreciation as per New Companies Act, 2013 | - | $(2,861)$ | - | $(3,235)$ |
| Amount transferred to Balance Sheet | $(679,507)$ | $(795,116)$ | $(899,261)$ | $(1,018,679)$ |

Note: 1 lakh = 100,000
Operating highlights (Consolidated)

| Operating parameters | Year ended 31 ${ }^{\text {st }}$ March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Departures (Number) | $\mathbf{2 2 4 , 4 8 8}$ | 202,708 |
| Available Seat Kilometers (ASKMs) (Million) | $\mathbf{5 0 , 1 1 4}$ | 44,796 |
| Revenue Passenger Kilometers (RPKMs) (Million) | $\mathbf{4 1 , 2 9 9}$ | 36,846 |
| Passenger Load Factor (\%) | $\mathbf{8 2 . 4}$ | 82.3 |
| Revenue Passengers (Number) | $\mathbf{2 5 , 8 3 8 , 0 9 0}$ | $\mathbf{2 2 , 5 0 7 , 1 9 0}$ |
| Fleet Size | $\mathbf{1 1 6}$ | 116 |

2. Dividend

In order to conserve resources, the Board of Directors have not recommended any dividend on the Equity Shares for the Financial Year ended $31^{\text {st }}$ March, 2016 (Previous year: Nil per Equity Share).

## 3. Review of Operations

The Company reported record consolidated Profit After Tax of ₹ 121,165 lakhs in Fiscal 2016, a significant improvement compared to loss of ₹ 209,741 lakhs in Fiscal 2015. Fiscal 2016 saw passenger growth of 14.8\% and operating revenue growth of 6\% each as compared to Fiscal 2015. The turnaround in the Company's financial performance was primarily due to:

## Board's Report (Contd.)

a) Increase in revenue from ₹ 2,096,560 lakhs in Fiscal 2015 to ₹ 2,220,696 lakhs - an increase of 6\%, due to higher utilization of aircraft leading to increase in capacity; despite decrease in average fares.
b) Reduction in ATF prices due to weakness in global crude prices during Fiscal 2016.
c) Significant steps taken to reduce non fuel costs has resulted in decrease in Cost per ASKM without fuel by $3 \%$.

This has been a great and memorable year in the history of your Company. This year, your Company posted its highest ever annual profit. Steps taken to bring about operational turnaround has led to financial improvement, leading to record profits.
During this year, we moved our operations from the old terminal in Mumbai to the new international terminal (T2). The integration at Mumbai's T2 has given the Company's passengers a considerable advantage in terms of ease in transit with enhanced guest experience. We operate over 135 daily flights out of Mumbai to destinations in India and around the world and bringing the domestic and international operations to a single terminal has resulted in hassle-free transfers for passengers.
The partnership with Etihad and its Airline partners continues to grow in strength. This partnership has been pivotal to our entire strategy to 'Return to Profitability'. Between the two airlines, we have been able to provide a compelling option of wider combined network and exceptional guest experience for travelers to and from India. Moreover, there have been significant synergies through joint procurement of products and services (including fuel), contract negotiation with suppliers (including MROs) and ground handling services.
Further, we shifted operations from Brussels to our new European Gateway in Amsterdam in March 2016. We operate three daily non-stop flights to Amsterdam, one each from our India hubs in Mumbai and Delhi and one daily flight beyond Amsterdam to Toronto in Canada. Our Code share with KLM Royal Dutch Airlines and Delta Air Lines provides seamless connectivity to our guests to 30 destinations across Europe and 11 destinations across United States and Canada via Amsterdam as on $31^{\text {st }}$ March, 2016. Correspondingly, KLM and Delta guests in the US and Europe gain access to the entire Company's network across 48 destinations in India, SAARC and the ASEAN region.
The focus of our business is to provide our guests with a premiere, full service flying experience encompassing superior airport experience, wider network connectivity, meals and other signature Indian hospitalities at affordable fares. In line with our "guest first" philosophy, your Company introduced many new features for the benefit of our guests. Some of the steps taken in this direction include launch of "Best Price" Promise, "Fare Lock", Mobile boarding pass, IFE streaming, mobile POS collection of excess baggage charges in Mumbai and Delhi.
The domestic traffic in India increased substantially for the second year in a row. In Fiscal 2016, domestic traffic in India grew by $21 \%$, as compared to $15 \%$ in the previous year. The Company (along with its wholly owned subsidiary Jet Lite (India) Limited), carried 258.38 lakhs revenue passengers on its international and domestic services during the year under review, an increase of 14.8\% over Fiscal 2015.
The Company's domestic passenger traffic for the year under review grew by $18.9 \%$ as compared to a growth of $5.4 \%$ last year while international passenger traffic registered an increase of $5.7 \%$. The Company ended the Financial Year with a system-wide seat factor of $82.4 \%$. Seat factor for domestic operations was $80.4 \%$ and $83.7 \%$ on the international routes.
In line with the past trends and positive outlook of the Indian economy, we expect air passenger traffic to continue to have a robust growth in short to medium term. Lower fuel prices, coupled with intense capacity addition in the Indian market is likely to squeeze yields. In such an environment, our focus will be to better manage our inventory and strive to bring in efficiencies, thereby controlling costs throughout the business.

## Fleet

As on $31^{\text {st }}$ March, 2016, the Company had a fleet of 108 aircraft, comprising 10 Boeing 777-300 ER aircraft, 8 Airbus A330-200 aircraft, 4 Airbus A330-300 aircraft, 68 Next Generation Boeing 737700/800/900/900ER aircraft, 15 ATR 72-500 Turboprop aircraft and 3 ATR 72-600 aircraft. The average fleet age as on $31^{\text {st }}$ March, 2016 was 6.64 years.
Of the 10 B777-300ER aircraft, 6 aircraft were dry-leased to Etihad Airways. Additionally, 1 A330-200 aircraft was dry-leased to Etihad Airways and 3 A330-200 aircraft were dry leased to Turkish Airways as on $31^{\text {st }}$ March, 2016.

## Board's Report (Contd.)

The Company had 48 domestic destinations (includes flights operated by Jet Lite (India) Limited, the Company's wholly owned subsidiary) and 20 International destinations.

## 4. Management Discussion and Analysis

As required by Regulation 34 of the Securities and Exchange Board of India (Listing Obligations And Disclosure Requirements) Regulations, 2015 entered into with the Stock Exchanges, a detailed review by the Management of the operations, performance and future outlook of the Company and its business, is presented in a separate section - Management Discussion and Analysis - forming part of this Annual Report.
5. Subsidiary Companies

Jet Lite (India) Limited
Jet Lite (India) Limited ('Jet Lite') is a wholly owned subsidiary which was acquired by the Company on $20^{\text {th }}$ April, 2007.
Jet Lite is a non-material, non-listed subsidiary company.
For the Financial Year ended $31^{\text {st }}$ March, 2016, Jet Lite posted a total income of ₹ 113,655 lakhs (2014-15: ₹ 143,320 lakhs $)$ and a Net Loss of ₹ $(2,072)$ lakhs $(2014-15$ : ₹ $(28,765)$ lakhs). In view of the loss, the Board of Directors of Jet Lite has not recommended a dividend on the Equity Shares for the year ended 31 ${ }^{\text {st }}$ March, 2016 (Previous Year : Nil). The Company continues to support the operations of Jet Lite.
The highlights of the operating performance of Jet Lite for the Financial Year ended $31^{\text {st }}$ March, 2016 are as follows:

| Traffic parameters | Year ended 31 ${ }^{\text {st }}$ March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Departures (Number) | $\mathbf{2 1 , 6 7 2}$ | 26,302 |
| Available Seat Kilometers (ASKMs) (Million) | $\mathbf{2 , 6 8 0}$ | 3,027 |
| Revenue Passenger Kilometers (RPKMs) (Million) | $\mathbf{2 , 1 2 5}$ | 2,423 |
| Passenger Load Factor (\%) | $\mathbf{7 9 . 3 \%}$ | $80.1 \%$ |
| Revenue Passengers (Numbers) | $\mathbf{2 , 4 4 1 , 6 3 7}$ | $3,031,710$ |

As on $31^{\text {st }}$ March, 2016, Jet Lite had an all-Boeing fleet of 8 aircraft, comprising 3 Boeing 737-700 and 5 Boeing 737-800 aircraft.

## Jet Airways Training Academy Private Limited (JATAPL)

In view of the fact that JATAPL has not commenced operations since its incorporation in 2012, an application was made to the Registrar of Companies, Mumbai to strike off its name under the Fast Track Exit Scheme, 2011. The outcome of the same is awaited as of $31^{\text {st }}$ March, 2016. In view of the same, the Financial Statements were drawn upto $15^{\text {th }}$ January, 2016 JATAPL posted a total income of ₹ 3.39 lakhs (2014-15 : NIL) and Net Profit of $₹ 2$ lakhs (2014-15 : ₹ (1) lakhs).
JATAPL continues to be a subsidiary of the Company for the Financial Year ended $31^{\text {st }}$ March, 2016.
The Company will make available copies of the Annual Accounts of the subsidiary companies and the related detailed information, free of cost to Members, on request. The same are also available for inspection at the Registered Office between 10 A.M. and 12 noon on any working day of the Company till the date of the $24^{\text {th }}$ Annual General Meeting to be held on $27^{\text {th }}$ December, 2016.

The subsidiary companies are managed by their respective Boards. The Company does not have any material unlisted subsidiary and hence is not required to nominate an independent director of the Company on the Board of the subsidiary companies.

## 6. Consolidated Financial Statements

The Audited Consolidated Accounts and Cash Flow Statement, comprising of the Company and its subsidiaries form part of this Report. The Auditors' Report on the Consolidated Accounts is also attached. The same is unqualified. The Consolidated Accounts have been prepared in accordance with the Accounting Standards prescribed by the Institute of Chartered Accountants of India in this regard and the provisions of the Listing Agreement(s) entered into with the Stock Exchanges.
Further, as required under Section 129(3) of the Company's Act 2013, read with Company's (Accounts) Rules 2014, a statement containing salient features of the Financial Statements of the Subsidiaries in prescribed Form AOC-1 is attached as "Annexure $\mathbf{A}^{\prime \prime}$.

## Board's Report (Contd.)

## 7. Conservation of energy, technology absorption and foreign exchange earnings and outgo

Particulars, as prescribed by Section 134(3)(m) of the Companies Act, 2013, read with Rule 8 (3) of the Companies (Account) Rules, 2014, in respect of conservation of energy, technology absorption and foreign exchange earnings and outgo, to the extent applicable to the Company, are given below:

## Conservation of Energy

The Company persistently strives to optimize operations related measures on the ground and in the air, and to make the flight processes more efficient in order to reduce fuel consumption and thus $\mathrm{CO}_{2}$ emissions. The five pillars of the Group's green aviation strategy are:
(i) State of Assets,
(ii) Policies and preparation for flights,
(iii) Crew Training,
(iv) Post Flight Analysis, and
(v) Technology Infusion

- State and configuration of aircrafts, which includes the airframe and the engines, impacts fuel consumption. Engine washing is done regularly to maintain engine efficiency and the airframe is maintained immaculately to minimize the aerodynamic drag.
- Regular audit of operating and flight preparation policies is undertaken to optimize fuel consumption. Specific initiatives pertain to operating weight reduction and optimum fueling for the mission - without compromising the safety of operations and operating policies encompassing all the phases of flight operation, viz., dispatch, pre-flight, taxi out, departure, climb, cruise, descent, hold, approach, landing, and taxi in. The Company utilizes latest flight techniques and systems that reduce fuel use. One kilogram weight reduction on a Boeing 737 aircraft of the Company reduces annual $\mathrm{CO}_{2}$ emissions by 15000 kilograms.
- Sensitization of Crew through regular training and feedback on fuel optimization potential is undertaken. Opportunities to reduce fuel consumption are brainstormed.
- Post flight analysis verifies the impact of various policies and initiatives undertaken to reduce fuel consumption and serves as dynamic feedback in the fuel optimization endeavor.
- Technology infusion is done in areas which are found to have high potential for reduction in fuel consumption. Such areas cover all the facets of operations, for example, flight planning, winglets, airframe and engine performance improvement packages.
The Company has implemented its action plan, the focus of which is renewal of its fleet. The Fleet modernization programme ensures that the Company's aircrafts are as technologically advanced and as fuel efficient as feasible.


## Technology absorption

## Training of Pilots

Simulator training for B737 and B777 was conducted at the Training Centre at Bangalore under supervision of the Company's own instructors. The A330 Simulator is being reinstalled and will be fully operational by January 2017. A third B737 Simulator will be made available by CAE around April 2017. The surplus capacities of Simulators were also used by other Airlines.

## Technology and e-Commerce initiatives

The past year saw a major milestone on the e-commerce front with the introduction of various initiatives aimed to further enhance guests' overall travel experience.

The Company launched its all-new responsive website designed to provide a seamless experience across desktops, tablets and smartphones. The website is also W3C Level AA compliant which provides easy access for our differently abled guests with visual and hearing disability.
In addition, the Company also launched its all new mobile application for iOS, Android and Windows 10 platforms. The Company is also proud to be the first airline in India to explore wearable technology with the launch of its app for Apple Watch that enables real-time flight status and alerts guests on their upcoming trips.
To further leverage the power of Social Media platforms, the Company has enhanced its \#JetInstant initiative with

## Board's Report (Contd.)

the introduction of Tweet Check-in. This first of its kind Twitter based integration allows guests to check-in for their flights with just a tweet.
The Company also commenced the use of Mobile Boarding Pass for check-in and boarding of guests for all flights at Hyderabad airport. This initiative enables guests to use the barcoded boarding pass on their mobile phones that enables airport entry, security clearance and boarding using their mobile barcoded boarding pass.

## Foreign Exchange earnings and outgo

The details of Foreign Exchange earnings and outgo are given under the Notes to Accounts.
8. Environment, Health and Safety (EHS)

Continuous improvement is the main focus throughout the Company and is integral to its EHS program. Good performance in the field of environment, health and safety is a prerequisite for effective, profitable operation.

## Employee Safety:

Safety Management System (SMS) has been implemented in the organization last year after a thorough training to all employees. Training on EHS is a continuous program and is a part of induction training.
An enhanced hazard identification process is a main driver for the improved safety. There was no major / fatal accident during the Financial Year 2015-16.

## Employee wellness:

To improve employee health and wellness and long-term employee health all engineering staff undergo a medical check-up, carried out by a group of expert doctors registered under Factories Act 1948.

## Chemical Safety:

Utmost care has been taken to prevent any hazard from chemicals. Material Safety Data Sheet (MSDS) is strictly followed at all places where chemicals are used. Hazardous waste chemicals are recycled through Pollution Control Board Vendors. Air samples are tested in laboratories to check the impurity levels as assigned by the Pollution Control Board.

## Safety Programs:

The Company celebrated safety week on National Safety Council Foundation Day. Various programs were organized during the safety week such Safety Oath, Safety Quiz, Safety Drawings, Safety Essays etc. The winners in the competition were also awarded.
Conducting mock drills for increased safety awareness and preparedness for any eventuality was also a part of the safety program.
9. Fixed Deposits

The Company has not accepted any Fixed Deposits from the public during the Financial Year ended 31 ${ }^{\text {st }}$ March, 2016.
10. Issue of Non-Convertible Debentures

As approved by the Members at the Extra Ordinary General Meeting held on 16 th May, 2015 the Company issued 6,989 Unsecured, Taxable, Redeemable, Listed and Rated Non-Convertible Debentures of a face value of ₹ $1,000,000$ /- (Rupees Ten Lakh Only) ('NCDs’) each aggregating to ₹ 6,989,000,000/- (Six Hundred Ninety Eight Crore Ninety Lakhs Only) on a Private Placement basis to EA Partners I.B.V a Foreign Portfolio Investor which were listed on the BSE Limited. The proceeds of the NCD Issue were used for general corporate purposes, including working capital and capital expenditure requirements. The NCDs are rated BBB- by ICRA. No interest remains unpaid in respect of the NCDs as at $31^{\text {st }}$ March, 2016.
11. Corporate Governance

We adhere to the principles of Corporate Governance mandated by the Securities and Exchange Board of India and have complied with all the mandatory requirements. The non-mandatory requirements have been complied with to the extent practical and applicable.
A separate section on Corporate Governance and a certificate from the Auditors confirming compliance with the Corporate Governance requirements forms part of this Annual Report.
The Acting Chief Executive Officer's declaration regarding compliance with the Code of Business Conduct and Ethics forms part of the Report on Corporate Governance.

## Board's Report (Contd.)

## 12. Corporate Social Responsibility

As required under Section 135 of the Companies Act, 2013, the Board of Directors of the Company has constituted the Corporate Social Responsibility Committee which consists of Mr. I. M. Kadri, Mr. Javed Akhtar and Mr. Gaurang Shetty as its Members.
Since the average net profits of the Company during the last three Financial Years is negative, the Company is not mandatorily required to contribute towards Corporate Social Responsibility activities. However, the Company has been running an in-flight collection programme called 'Magic Box' in association with the Non-Governmental Organisation, Save the Children India (STCI). The funds raised through the Magic Box programme are utilised for relief work involving natural calamities such as earthquakes as well as education and healthcare for the underprivileged children and women. It also contributes significantly in the fight against trafficking of women and children.
In its constant endeavour to facilitate empowerment of women, the Company organises an in-flight fund raising drive prior to the $8^{\text {th }}$ March each year. The funds collected are donated to select NGOs working primarily for the upliftment and empowerment of underprivileged women.
On the occasion of Children's Day on $14^{\text {th }}$ November each year, the Company organises "Flights of Fantasy" for underprivileged children. Under this unique initiative, these children are introduced to the world of aviation, which is both informative as well as an educational experience for them.
13. Employees

Your Directors particularly acknowledge the selfless untiring efforts, whole-hearted support and co-operation of the employees at all levels. Our industrial relations continue to be cordial.
The total number of permanent employees of the Company as on $31^{\text {st }}$ March, 2016, was 14,905 (as on $31^{\text {st }}$ March, 2015: 13,527).
The information required pursuant to Section 197 read with Rule, 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 in respect of employees of the Company, will be provided upon request. In terms of Section 136 of the Act, the Report and Accounts are being sent to the Members and others entitled thereto, excluding the information on employees' particulars which is available for inspection by the Members at the Registered Office of the Company between 10 A.M. and 12 noon on any working day of the Company up to the date of the ensuing Annual General Meeting.

## 14. Directors' Responsibility Statement

To the best of their knowledge and belief and according to the information and explanations obtained by them, your Directors make the following statements in terms of Section 134(3)(c) of the Companies Act, 2013:
$>$ that in the preparation of the annual financial statements for the year ended $31^{\text {st }}$ March, 2016, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
$>$ that such accounting policies have been selected and applied consistently and judgement and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at $31^{\text {st }}$ March, 2016 and of the profit of the Company for the year ended on that date;
$>$ that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
$>$ that the annual financial statements have been prepared on a going concern basis;
$>$ that proper internal financial controls were in place and that the financial controls were adequate and were operating effectively;
$>\quad$ that Company has devised proper systems to ensure compliance with the provisions of all applicable laws and such systems were in place and were adequate and operating effectively.

## 15. Number of Meetings of Board

The annual calendar of Board Meetings is tentatively agreed upon at the beginning of each year. Additionally, Board Meetings are convened to transact special business, as and when necessary.
Five Board Meetings were held during the Financial Year 2015-16. The gap between any two Board Meetings did not exceed four months. The Board Meetings were held on the following dates:

| $29^{\text {th }}$ May, 2015 | $14^{\text {th }}$ August, 2015 | $2^{\text {nd }}$ September, 2015 |
| :--- | :--- | :--- |
| $28^{\text {th }}$ October, 2015 | $6^{\text {th }}$ February, 2016 |  |

## Board's Report (Contd.)

The details of the attendance of Directors at the Board Meetings held during the Financial Year 2015-16 are provided in the Corporate Governance Report which forms part of this Report.
16. Independent Directors

Our definition of 'Independence' of Directors is derived from Regulation 16 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 with Stock Exchanges and Section 149(6) of the Companies Act, 2013. Based on the confirmation / disclosures received from the Directors and on evaluation of the relationships disclosed, the following Non-Executive Directors are Independent in terms of Section 149(6) of the Companies Act, 2013 and SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 as at $31^{\text {st }}$ March, 2016:-
> Mr. Aman Mehta
> Mr. Dinesh Kumar Mittal
> Mr. Javed Akhtar
> Mr. I. M. Kadri
> Mr. Srinivasan Vishvanathan
Mr. Aman Mehta and Mr. I. M. Kadri complete their second term as Independent Directors of the Company at the $24^{\text {th }}$ Annual General Meeting and accordingly will cease to be Directors from the conclusion of the $24^{\text {th }}$ Annual General Meeting. The Board wishes to place on record its appreciation for the services rendered by Mr. Mehta and Mr. Kadri during their tenure as Directors on the Board of the Company.

## Board Evaluation

Pursuant to the provisions of the Companies Act, 2013 and of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Board of Directors has undertaken an evaluation of its own performance, the performance of its Committees and of all the individual Directors based on various parameters relating to roles, responsibilities and obligations of the Board, effectiveness of its functioning, contribution of Directors at meetings and the functioning of its Committees.

## Remuneration Policy

The Board has, on the recommendation of the Nomination and Remuneration Committee framed a policy for selection and appointment of Directors, Senior Management and their remuneration. Details of the Remuneration Policy are provided in the Corporate Governance Report.
17. Particulars of loans, guarantees or investments under Section 186

The Company has provided following loans and guarantees and made following investments pursuant to Section 186 of the Companies Act, 2013:

| Name of the Entity | Relation | Amount <br> (₹ in <br> lakhs) | Particulars of <br> loans, guarantees <br> and investments | Purpose for which the loan, <br> guarantee and investment are <br> proposed to be utilized |
| :--- | :---: | :---: | :---: | :---: |
| Jet Lite (India) Limited | Wholly Owned <br> Subsidiary company | 3,998 | Guarantee | Provided to Banks/Financial <br> Institutions and Lessors/ Service <br> Providers. |

Loans given and investment made are given under notes 14, 15, 21 and 44 to standalone financials statements.
18. Auditors

The Joint Statutory Auditors, M/s. BSR \& Co. LLP, Chartered Accountants, and Chaturvedi \& Shah, Chartered Accountants, who were appointed by the Members at the $23^{\text {rd }}$ Annual General Meeting held on $14^{\text {th }}$ August, 2015, have confirmed their eligibility and willingness to accept office, if their appointment is ratified by the Members as required under Section 139 of the Companies Act, 2013.
There is no Audit qualification for the year under review.
The ratification of the appointment of $\mathrm{M} / \mathrm{s}$. Chaturvedi \& Shah and $\mathrm{M} / \mathrm{s}$. BSR \& Co. LLP as the Joint Statutory Auditors for the Financial Year 2016-17, forms part of the Notice of the $24^{\text {th }}$ Annual General Meeting and the Resolution is recommended for your approval.

## Board's Report (Contd.)

## 19. Vigil Mechanism / Whistle Blower Policy

The Company has a Vigil Mechanism and Whistle Blower Policy in place to deal with instance of fraud and mismanagement, if any. The details of the Policy are explained in the Corporate Governance Report and also posted on the website of the Company.

## 20. Related Party Transactions

All related party transactions that were entered into during the Financial Year were on an arm's length basis and were in the ordinary course of business. There are no materially significant related party transactions made by the Company with Promoters, Directors, Key Managerial Personnel or other designated persons which may have a potential conflict with the interest of the Company at large.
All Related Party Transactions are placed before the Audit Committee as also the Board for approval. The policy on Related Party Transactions as approved by the Board is uploaded on the Company's website. None of the Directors has any pecuniary relationships or transactions vis-à-vis the Company.
The particulars of contracts or arrangements with related parties referred to in Section 188(1) of the Act, as prescribed in Form AOC-2 of the rules prescribed under Chapter IX relating to Accounts of Companies under the Companies Act, 2013, is appended as "Annexure B".

## 21. Secretarial Audit

Pursuant to the provisions of Section 204 of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, the Company had appointed Mr. Vijay Sonone, Practising Company Secretary (COP No. 7991) to undertake the Secretarial Audit of the Company. The Report of the Secretarial Auditor is annexed herewith as "Annexure C".

There is no secretarial audit qualification for the year under review.

## 22. Extract of Annual Return

The details forming part of the extract of the Annual Return in Form MGT 9 is annexed herewith as "Annexure D".

## 23. Transfer to Reserves

During the Financial Year the Company has transferred an amount of ₹ 1,747 Lakhs to Debenture Redemption Reserve.
24. Material changes and commitments affecting the financial position of the Company

There have been no material changes and commitments, if any, affecting the financial position of the Company which have occurred between the end of the Financial Year of the Company to which the financial statements relate and the date of the report.
The Board of Directors of the Company at its Meeting held on $2^{\text {nd }}$ September, 2015 approved the scheme of Merger of Jet Lite (India) Limited, the wholly owned subsidiary of the Company with the Company (the 'Scheme') as per the provisions of Section 391 to 394 of the Companies Act, 1956, subject to receipt of requisite approvals. The Appointed Date as per the terms of the Scheme is $1^{\text {st }}$ April, 2015. The Scheme was approved by the Members of the Company on $22^{\text {nd }}$ April, 2016. In view of the afforementioned 'Scheme of Merger', the Company had applied for an extension in holding its Annual General Meeting to the Registrar of Companies, Mumbai on $24^{\text {th }}$ June, 2016 which was approved and extension of three months was provided to the Company hold its Annual General Meeting on or before 30th December, 2016.
25. Risk management policy and internal adequacy

The Company has in place a mechanism to identify, assess, monitor and mitigate various risks to key business objectives. Major risks identified by the businesses and functions are systematically addressed through mitigating actions on a continuing basis. These are discussed at the meetings of the Audit Committee and the Board of Directors of the Company.
The Company's internal control systems are commensurate with the nature of its business and the size and complexity of its operations. These are routinely tested and certified by Statutory as well as Internal Auditors. Significant audit observations and follow up actions thereon are reported to the Audit Committee.
26. Policy on Prevention of Sexual Harassment at Workplace

The Company has in place an Prevention of Sexual Harassment Policy in line with the requirements of The Sexual Harassment of Women at the workplace (Prevention, Prohibition \& Redressal) Act, 2013. A committee has been

## Board's Report (Contd.)

set up to redress complaints received regarding sexual harassment. All Permanent employees are covered under this policy.
27. The change in the nature of business, if any, pursuant to Section 134 of the Companies Act, 2013, read with Rule 8(5) of the Companies (Accounts) Rules, 2014

- The details of directors or key managerial personnel who were appointed or have resigned during the year;

| Sr. <br> No. | Name | Designation | Date of Appointment/Cessation |
| :--- | :--- | :--- | :--- |
| 1. | Mrs. Anita Goyal | Director | $8^{\text {th }}$ April, 2015 (Appointed) |
| 2. | Mr. Diwakar Gupta | Independent Director | $16^{\text {th }}$ May, 2015 (Appointed) |
| 3. | Mr. Diwakar Gupta | Independent Director | $4^{\text {th }}$ August, 2015 (Resigned) |
| 4. | Mr. Arun Kanakal | Company Secretary | $25^{\text {th }}$ September, 2015 (Resigned) |
| 5. | Mr. Kuldeep Sharma | Company Secretary | $28^{\text {th }}$ October, 2015 (Appointed) |
| 6. | Mr. Amit Agarwal | Chief Financial Officer | $22^{\text {th }}$ December, 2015 (Appointed) |
| 7. | Mr. Ravichandran Narayan | Acting Chief Financial Officer | $22^{\text {th }}$ December, 2015 (Re-designated) |
| 8. | Mr. Srinivasan Visvanathan | Independent Director | $29^{\text {th }}$ December, 2015 (Appointed) |
| 9. | Mr. Cramer Ball | Chief Executive Officer | $29^{\text {th }}$ February, 2016 (Resigned) |

- the names of companies which have become or ceased to be its Subsidiaries, joint ventures or associate companies during the year; None

28. Significant and material orders passed by the Regulators or courts

There are no significant and material orders passed by the Regulators/Courts that would impact the going concern status of the Company and its future operations.
29. The details in respect of adequacy of internal financial controls with reference to the Financial Statements.

Your Company has an effective internal control and risk-mitigation system, which are constantly assessed and strengthened with new/revised standard operating procedures. The Company's internal control system is commensurate with its size, scale and complexities of its operations.
30. Statutory Information

The Disclosure required under Section 197(12) of the Companies Act, 2013 read with the Rule 5 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014, is as follows:

| Sr. <br> No. | Requirements | Disclosure |
| :--- | :--- | :--- |
| i | The ratio of the remuneration of each director to <br> the median remuneration of the employees of the <br> Company for the Financial Year | $1: 38$ |
| ii | The percentage increase in remuneration of each <br> director, Chief Financial Officer, Chief Executive <br> Officer, Company Secretary or Manager, if any, in <br> the Financial Year | No increase has been undertaken for Chief Financial <br> Officer, Chief Executive Officer, and Company Secretary. <br> Percentage increase in remuneration of Whole Time <br> Director: $25.7 \%$. (Gross Remuneration) |
| iii | The percentage increase in the median <br> remuneration of employees in the Financial Year | Median increase over the last Financial Year: 2.98\% |
| iv | The number of permanent employees on the rolls <br> of Company | 14,905 as on 31t March, 2016 |
| v | The explanation on the relationship between <br> average increase in remuneration and Company <br> performance | 1. <br> Arrears payments have been made to employees <br> of the different categories as per the pre-defined <br> agreement <br> Cost of Living and /inflations. <br> Industry Median Mark. <br> Retention of superior performers based on <br> performance appraisal |
| vi | Comparison of the remuneration of the Key <br> Managerial Personnel against the performance of <br> the Company | We don't have a variable pay plan linking to the <br> Company's performance with Incentive earnings. |

## Board's Report (Contd.)

| Sr. <br> No. | Requirements | Disclosure |
| :---: | :---: | :---: |
| vii | Variations in the market capitalisation of the Company, price earnings ratio as at the closing date of the current Financial Year and previous Financial Year and percentage increase over decrease in the market quotations of the shares of the Company in comparison to the rate at which the Company came out with the last public offer in case of listed companies, and in case of unlisted companies, the variations in the net worth of the Company as at the close of the current Financial Year and previous Financial Year; | The Market Capitalisation as of $31^{\text {st }}$ March, 2016 ₹ $62,137,768,501$ as compared to ₹ $55,446,882,642$ as of $31^{\text {st }}$ March, 2015. <br> The EPS as of $31^{\text {st }}$ March, 2016 is ₹ 103.31 as compared to the EPS as of $31^{\text {st }}$ March, 2015 of ₹ (159.66) <br> The Closing Price as of $31^{\text {st }}$ March, 2016 was ₹ 547.00 as compared to Closing Price of ₹ 488.10 as of $31^{\text {st }}$ March, 2015. |
| viii | Average percentile increase already made in the salaries of employees other than the managerial personnel in the last Financial Year and its comparison with the percentile increase in the managerial remuneration and justification thereof and point out if there are any exceptional circumstances for increase in the managerial remuneration; | Employees <br> 16\% <br> Managerial Personnel <br> 25.7\% <br> The above increase was given considering the remuneration being paid by other airlines to their managerial personnel, the duties and responsibilities of the appointee, the remuneration being paid to other similarly placed employees in the Company and the fact that the Company is amongst the largest private airlines in India. The remuneration was also approved by the shareholders at the Annual General Meeting held on 14 ${ }^{\text {th }}$ August, 2015. |
| ix | Comparison of the each remuneration of the Key Managerial Personnel against the performance of the company; | The Company doesn't have any variable payment structure. |
| x | The key parameters for any variable component of remuneration availed by the directors | Not Applicable. We don't have a variable pay plan |
| xi | The ratio of the remuneration of the highest paid director to that of the employees who are not directors but receive remuneration in excess of the highest paid director during the year | 1:18 |
| xii | Affirmation that the remuneration is as per the remuneration policy of the company | Yes we confirm |

## 31. Acknowledgements

Your Directors place on record their appreciation of the Company's General Sales Agents' and other members of the travel trade for their efforts in furthering the interest of the Company.
Your Directors would like to thank the Government of India especially the Ministry of Civil Aviation, Ministry of Commerce and Industry and Ministry of Finance for having had the foresight to have introduced the historic liberalization measure permitting foreign airlines to invest in the equity of Scheduled and Non Scheduled passenger airlines in India.
Your Directors also take this opportunity to thank the Ministry of Civil Aviation, Government of India, the Directorate General of Civil Aviation, Airports Authority of India, Mumbai International Airport (Private) Limited, Delhi International Airport (Private) Limited, GMR Hyderabad International Airport Limited, Bangalore International Airport Limited, Cochin International Airport Limited and other airport companies for their support and co-operation. Your Directors are also grateful to the Ministry of Finance, Reserve Bank of India, National Stock Exchange of India Limited, BSE Limited, US Exim Bank, Financial Institutions and Banks, Boeing Company, Avion de Transport Regionale, Airbus Industrie, General Electric, CFM and Pratt and Whitney and the lessors of our aircraft and engines for their understanding and look forward to their continued support.

On behalf of the Board of Directors


Naresh Goyal

## JET AIRWAYS

## Board's Report (Contd.)

## Annexure A

## Form AOC-I

(Pursuant to first proviso to subsection (3) of section 129 read with Rule 5 of Companies (Accounts) Rules, 2014)
Statement containing salient features of the financial statement of subsidiaries/ associate companies/ joint ventures

Part "A": Subsidiaries
(₹ in lakhs)


Notes: The following information shall be furnished at the end of the statement:

1. Names of subsidiaries which are yet to commence operations: NA
2. Names of subsidiaries which have been liquidated or sold during the year: NA
3. In view of the fact that Jet Airways Training Academy Private Limited has not commenced operations since its incorporation in 2012, an application was made to the Registrar of Companies, Mumbai to strike off its name under the Fast Track Exit Scheme, 2011. The outcome of the same is awaited as of $31^{\text {st }}$ March, 2016.

On behalf of the Board of Directors


Naresh Goya
Chairman
Mumbai
11 th November, 2016

## Board's Report (Contd.)

## Part "B": Associates and Joint Ventures

Statement pursuant to Section 129 (3) of the Companies Act, 2013 related to Associate Companies and Joint Ventures


1. Names of associates or joint ventures which are yet to commence operations: NA
2. Names of associates or joint ventures which have been liquidated or sold during the year: NA

Note : This Form is to be certified in the same manner in which the Balance Sheet is to be certified.
On behalf of the Board of Directors


Naresh Goya
Mumbai
17 ${ }^{\text {th }}$ November, 2016

## Board's Report (Contd.)

## Annexure B <br> Form No. AOC-2

(Pursuant to clause (h) of sub-section (3) of section 134 of the Act and Rule 8(2) of the Companies (Accounts) Rules, 2014)
Form for disclosure of particulars of contracts/arrangements entered into by the company with related parties referred to in sub-section (1) of section 188 of the Companies Act, 2013 including certain arm's length transactions under third proviso thereto

1. Details of contracts or arrangements or transactions not at arm's length basis
(a) Name(s) of the related party and nature of relationship: NA
(b) Nature of contracts/arrangements/transactions: NA
(c) Duration of the contracts / arrangements/transactions: NA
(d) Salient terms of the contracts or arrangements or transactions including the value, if any: NA
(e) Justification for entering into such contracts or arrangements or transactions:
(f) date(s) of approval by the Board: NA
(g) Amount paid as advances, if any: NA
(h) Date on which the special resolution was passed in general meeting as required under first proviso to section 188: NA
2. Details of material contracts or arrangement or transactions at arm's length basis
(a) Name(s) of the related party and nature of relationship: NA
(b) Nature of contracts/arrangements/transactions: NA
(c) Duration of the contracts / arrangements/transactions: NA
(d) Salient terms of the contracts or arrangements or transactions including the value, if any: NA
(e) Date(s) of approval by the Board, if any: NA
(f) Amount paid as advances, if any: NA

Form shall be signed by the persons who have signed the Board's report.
On behalf of the Board of Directors


Naresh Goyal
Chairman
Mumbai
11 ${ }^{\text {th }}$ November, 2016

## Board's Report (Contd.)

## Annexure C SECRETARIAL AUDIT REPORT <br> FOR THE FINANCIAL YEAR ENDED 31 ${ }^{\text {ST }}$ MARCH, 2016

[Pursuant to section 204(1) of the Companies Act, 2013 and Rule 9 of the Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014]

To
The Members
Jet Airways (India) Limited
Siroya Centre
Sahar Airport Road
Andheri (East)
Mumbai - 400099
I have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by Jet Airways (India) Limited (CIN- L99999MH1992PLC066213) (hereinafter called 'the Company'). Secretarial Audit was conducted in a manner that provided me a reasonable basis for evaluating the corporate conducts / statutory compliances and expressing my opinion thereon.

Based on my verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorised representatives during the conduct of Secretarial Audit, I hereby report that in my opinion, the Company has, during the audit period covering the Financial Year ended on $31^{\text {st }}$ March, 2016 complied with the statutory provisions listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:
I have examined the books, papers, minute books, forms and returns filed and other records maintained by the Company for the Financial Year ended on $31^{\text {st }}$ March, 2016 according to the applicable provisions of:
(i) The Companies Act, 2013 ('the Act') and the rules made thereunder;
(ii) The Securities Contracts (Regulation) Act, 1956 ('SCRA') and the rules made thereunder;
(iii) The Depositories Act, 1996 and the Regulations and Bye-laws framed thereunder;
(iv) Foreign Exchange Management Act, 1999 and the rules and regulations made thereunder to the extent of Foreign Direct Investment, Overseas Direct Investment and External Commercial Borrowings;
(v) The following Regulations and Guidelines prescribed under the Securities and Exchange Board of India Act, 1992 ('SEBI Act') to the extent applicable:-
(a) The Securities and Exchange Board of India (Substantial Acquisition of Shares and Takeovers) Regulations, 2011;
(b) The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 1992 (upto 14 th May, 2015) and The Securities and Exchange Board of India (Prohibition of Insider Trading) Regulations, 2015 (effective from 15 ${ }^{\text {th }}$ May, 2015) ;
(c) The Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 (Not applicable during the Audit Period as the Company has not made any issue prescribed under Rule 3 of the said Regulations);
(d) The Securities and Exchange Board of India (Employee Stock Option Scheme and Employee Stock Purchase Scheme) Guidelines, 1999 (Not applicable during the Audit Period as the Company does not have any Employee Stock Option Scheme and Employee Stock Purchase Scheme);
(e) The Securities and Exchange Board of India (Issue and Listing of Debt Securities) Regulations, 2008; The Securities and Exchange Board of India (Registrars to an Issue and Share Transfer Agents) Regulations, 1993 regarding the Companies Act, 2013 and dealings with client;

## Board's Report (Contd.)

(f) The Securities and Exchange Board of India (Delisting of Equity Shares) Regulations, 2009 (Not applicable during the Audit Period as the Company has not delisted /nor proposed to delist its Equity Shares from any stock exchange); and
(g) The Securities and Exchange Board of India (Buyback of Securities) Regulations, 1998 (Not applicable during the Audit Period as the Company has not bought back / nor proposed to buyback its Equity Shares);
(vi) Other laws applicable specifically to the Company:
(a) Aircraft Act, 1934 and the Rules made thereunder;
(b) Carriage by Air Act 1972 and the Rules made thereunder;
(c) The Aircraft (Carriage of Dangerous Goods) Rules, 2003 and the Rules made thereunder;
(d) Civil Aviation Requirements issued by Directorate General of Civil Aviation.
(e) Acts prescribed under Environmental Protection.

I further report that, based on the information provided and the representation made by the Company and also on the review of the Corporate Compliance Certificates of the Chief Executive Officer taken on record by the Board of Directors of the Company, in my opinion, adequate systems and processes exist in the Company to monitor and ensure compliance with provisions of applicable general laws including labour laws.
I further report that, the compliance by the Company of applicable financial laws like direct and indirect tax laws and maintenance of financial records and books of accounts has not been reviewed in this Audit since the same have been subject to review by statutory financial audit and other designated professionals.

I have also examined compliance with the applicable clauses of the following:
(i) Secretarial Standards with respect to Meetings of Board of Directors (SS-1) and General Meetings (SS-2) issued by The Institute of Company Secretaries of India and made effective $1^{\text {st }}$ July, 2015).
(ii) Equity Listing Agreement and Debt Listing Agreement entered with National Stock Exchange of India Limited and BSE Limited and Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 (effective from $1^{\text {st }}$ December, 2015);

During the period under review the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. as mentioned above.

I further report that:
The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, agenda and detailed notes on agenda were sent at least seven days in advance, and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting.

All decisions of the Board are carried through unanimously. As per the records provided by the Company, none of the member of the Board dissented on any resolution passed at the meetings of the Board and any of its committee.
I further report that based on review of compliance mechanism established by the Company and on the basis of the Compliance Certificate(s) issued by the Whole Time Director/ Chief Executive Officer/ Company Secretary and taken on record by the Board of Directors at their meeting(s), the management has adequate systems and processes commensurate with its size and operations, to monitor and ensure compliance with all applicable laws, rules, regulations and guidelines.

As informed, the Company has responded to notices for demands, claims, penalties etc. levied by various statutory / regulatory authorities and initiated actions for corrective measures, wherever necessary.
I further report that during the audit period there were specific events / actions having a major bearing on the affairs of the Company in pursuance of the above referred laws, rules, regulations, guidelines, etc.:

## Board's Report (Contd.)

(i) Issuance of 20.64\% 6989 Rated, Listed, Taxable, Unsecured, Redeemable, Non-Convertible Debentures of ₹ $10,00,000 /-$ each to EA Partners I.B.V. Netherlands.
(ii) The Company has initiated the process of merger of its wholly-owned subsidiary i.e. Jet Lite (India) Limited with the Company and the same is pending for regulatory and statutory approvals.

Vijay B. Sonone
Practicing Company Secretary
(ICSI Unique Code S2008MH106100)

Mumbai
Membership No.: FCS 7301
$26^{\text {th }}$ May, 2016
Certificate of Practice No :7991
Note: This Report is to be read with our letter of even date which is annexed as Appendix A and forms an integral part of this report.
To
The Members
Jet Airways (India) Limited
Siroya Centre
Sahar Airport Road
Andheri (East)
Mumbai - 400099
My report of even date is to be read along with this letter.

## Management's Responsibility

1. It is the responsibility of the management of the Company to maintain secretarial records, devise proper systems to ensure compliance with the provisions of all applicable laws and regulations and to ensure that the systems are adequate and operate effectively.

## Auditor's Responsibility

2. Our responsibility is to express an opinion on these secretarial records, standards and procedures followed by the Company with respect to secretarial compliances.
3. We believe that audit evidence and information obtained from the Company's management is adequate and appropriate for us to provide a basis for our opinion.
4. Wherever required, we have obtained the management's representation about the compliance of laws, rules and regulations and happening of events, etc.
5. I have not verified the correctness and appropriateness of financial records and Books of Accounts of the Company.
6. The compliance of the provisions of corporate and other applicable laws, rules, regulations, standards is the responsibility of the management. My examination was limited to the verification of procedures on test check basis.

## Disclaimer

7. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

Vijay B. Sonone
Practicing Company Secretary
(ICSI Unique Code S2008MH106100)

Mumbai
26 ${ }^{\text {th }}$ May, 2016

Membership No.: FCS 7301
Certificate of Practice No :7991

## JET AIRWAYS

Board's Report (Contd.)

# Annexure D <br> FORM NO. MGT-9 EXTRACT OF ANNUAL RETURN 

as on the Financial Year ended on 31 ${ }^{\text {st }}$ March, 2016
[Pursuant to Section 92(3) of the Companies Act, 2013 and Rule 12(1) of the
Companies (Management and Administration) Rules, 2014]

## I. REGISTRATION AND OTHER DETAILS:

| i) | CIN | L99999MH1992PLC066213 |
| :--- | :--- | :--- |
| ii) | Registration Date | $1^{\text {st }}$ April, 1992 |
| iii) | Name of the Company | Jet Airways (India) Limited |
| iv) | Category / Sub-Category of the Company | Public Company / Limited by Shares |
| v) | Address of the Registered office and contact details | Siroya Centre, Sahar Airport Road, Andheri East, <br> Mumbai - 400 099 |
| vi) | Whether listed company | Yes |
| vii) | Name, Address and Contact details of Registrar <br> and Transfer Agent, if any | Karvy Computershare Private Limited <br> Karvy Selenium Tower B, Plot 31-32, Gachibowli, <br> Financial District, Nanakramguda, Hyderabad -500 032 <br> Tel +91 40 6716 1500 Fax : +91 40 2342 0814 |

II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing $10 \%$ or more of the total turnover of the company shall be stated:-

| SI. <br> No. | Name and Description of main <br> products / services | NIC Code of the Product/ <br> service | \% to total turnover of the <br> company |
| :--- | :--- | :---: | :---: |
| 1 | Transportation of passengers by air | 51101 | $89 \%$ |

III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES -

| Sr. <br> No. | Name of the <br> Company | Address of the <br> Company | CIN/GLN | Holding/ <br> Subsidiary <br> /Associate | \% of <br> Shares <br> held | Applicable <br> Section |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |
| 1 | Jet Lite (India) <br> Limited | Siroya Centre, <br> Sahar Airport Road <br> Andheri East, <br> Mumbai - 400 099 | U62100MH1991PLC177728 | Subsidiary | $100 \%$ | 2(87)(ii) |
| 2 | Jet Airways <br> Training Academy <br> Private Limited | Kaledonia, <br> Andheri Sahar Road <br> Andheri East, <br> Mumbai - 400 069 | U74120MH2012PTC238808 | Subsidiary | $100 \%$ | 2(87)(ii) |
| 3 | Jet Privilege <br> Private Limited | Siroya Centre, <br> Sahar Airport Road, <br> Andheri East, <br> Mumbai -400 099 | U74120MH2012PTC233351 | Associate | $49.90 \%$ | $2(6)$ |

## Board's Report (Contd.)

IV. SHARE HOLDING PATTERN (EQUITY SHARE CAPITAL BREAKUP AS PERCENTAGE OF TOTAL EQUITY)
i) Category-wise Share Holding

| Category of Shareholders | No. of Shares held at the beginning of the year [As on $1^{\text {st }}$ April, 2015] |  |  |  | No. of Shares held at the end of the year [As on $31^{\text {st }}$ March, 2016] |  |  |  | \% Change during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Demat | Physical | Total | $\%$ of Total Shares | Demat | Physical | Total | \% of Total Shares |  |
| A. Promoters |  |  |  |  |  |  |  |  |  |
| (1) Indian |  |  |  |  |  |  |  |  |  |
| a) Individual/ HUF | 1,000 | Nil | 1,000 | 0.00 | 1,000 | Nil | 1,000 | 0.00 | Nil |
| b) Central Govt. | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| c) State Govt(s) | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| d) Bodies Corp. | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| e) Banks / FI | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| f) Any other | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| Sub-total (A) (1) | 1000 | Nil | 1000 | 0.00 | 1000 | Nil | 1000 | 0.00 | Nil |
| (2) Foreign |  |  |  |  |  |  |  |  |  |
| a) NRIs - Individuals | 57,933,665 | Nil | 57,933,665 | 51.00 | 57,933,665 | Nil | 57,933,665 | 51.00 | Nil |
| b) other - Individuals | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| c) Bodies Corp. | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| d) Banks / Fl | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| e) Any other | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| Sub-total (A) (2) | 57,933,665 | Nil | 57,933,665 | 51.00 | 57,933,665 | Nil | 57,933,665 | 51.00 | Nil |
| Total shareholding of Promoter $(A)=(A)(1)$ + (A) (2) | 57,934,665 | Nil | 57,934,665 | 51.00 | 57,934,665 | Nil | 57,934,665 | 51.00 | Nil |
| B. Public Shareholding |  |  |  |  |  |  |  |  |  |
| 1. Institutions |  |  |  |  |  |  |  |  |  |
| a) Mutual Funds | 10,015,561 | Nil | 10,015,561 | 8.82 | 8,825,980 | Nil | 8,825,980 | 7.77 | 1.05 |
| b) Banks / Fl | 198,782 | Nil | 198,782 | 0.17 | 90,926 | Nil | 90,926 | 0.08 | 0.09 |
| c) Central Govt | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| d) State Govt(s) | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| e) Venture Capital Funds | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| f) Insurance Companies | 2,430,864 | Nil | 2,430,864 | 2.14 | 2,430,864 | Nil | 2,430,864 | 2.14 | Nil |
| g) Flls / FPIs | 6,915,288 | Nil | 6,915,288 | 6.09 | 5,234,105 | Nil | 5,234,105 | 4.61 | 1.48 |
| h) Foreign Venture Capital Funds | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| i) Others (specify) | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| Sub-total (B)(1):- | 19,560,495 | Nil | 19,560,495 | 17.22 | 16,581,875 | Nil | 16,581,875 | 14.60 | 2.62 |
| 2. Non- Institutions |  |  |  |  |  |  |  |  |  |
| a) Bodies Corp. | 1,766,226 | Nil | 1,766,226 | 1.55 | 2,941,137 | Nil | 2,941,137 | 2.59 | 1.04 |
| i) Indian | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| ii) Overseas | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| b) Individuals | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| i) Individual shareholders holding nominal share capital upto ₹ 1 lakh | 5,376,336 | 431 | 5,376,767 | 4.73 | 5,933,472 | 325 | 5,933,797 | 5.22 | 0.49 |
| ii) Individual shareholders holding nominal share capital in excess of ₹ 1 lakh | 1,088,786 | Nil | 1,088,786 | 0.96 | 2,281,426 | Nil | 2,281,426 | 2.01 | 1.05 |

## JET AIRWAYS

## Board's Report (Contd.)

| Category of Shareholders | No. of Shares held at the beginning of the year [As on $1^{\text {st }}$ April, 2015] |  |  |  | No. of Shares held at the end of the year [As on $31^{\text {st }}$ March, 2016] |  |  |  | \% Change during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Demat | Physical | Total | \% of Total Shares | Demat | Physical | Total | \% of Total Shares |  |
| c) Others (specify) |  |  |  |  |  |  |  |  |  |
| Clearing Members | 288,960 | Nil | 288,960 | 0.25 | 289,645 | Nil | 289,645 | 0.25 | Nil |
| Foreign Bodies | 27,263,372 | Nil | 27,263,372 | 24.00 | 27,263,372 | Nil | 27,263,372 | 24.00 | Nil |
| Non-Resident Indians | 317,024 | Nil | 317,024 | 0.28 | 367,878 | Nil | 367,878 | 0.32 | 0.04 |
| Trusts | 1,088 | Nil | 1,088 | 0.00 | 3,588 | Nil | 3,588 | 0.00 | Nil |
| Sub-total (B)(2):- | 36,101,792 | 431 | 36,102,223 | 31.78 | 39,080,518 | 325 | 39,080,843 | 34.40 | 2.62 |
| Total Public Shareholding $(B)=(B)(1)+(B)(2)$ | 55,662,287 | 431 | 55,662,718 | 49.00 | 55,662,393 | 325 | 55,662,718 | 49.00 | Nil |
| C. Shares held by Custodian for GDRs \& ADRs | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil | Nil |
| Grand Total ( $\mathrm{A}+\mathrm{B}+\mathrm{C}$ ) | 113,596,952 | 431 | 113,597,383 | 100.00 | 113,597,058 | 325 | 113,597,383 | 100.00 | Nil |

(ii) Shareholding of Promoters

| Sr. No. | Shareholder's Name | Shareholding at the beginning of the year |  |  | Share holding at the end of the year |  |  | \% change in share holding during the year |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of Shares | \% of total Shares of the company | \% of Shares Pledged / encumbered to total shares | No. of Shares | \% of total Shares of the company | \%of Shares <br> Pledged / encumbered to total shares |  |
| 1 | Naresh Goyal | 57,933,665 | 51.00 | Nil | 57,933,665 | 51.00 | Nil | Nil |
| 2 | Anita Goyal | 1,000 | 0.00 | Nil | 1,000 | 0.00 | Nil | Nil |

(iii) Change in Promoters' Shareholding (please specify, if there is no change)

There has been no change in Promoters' Shareholding during the Financial Year.
(iv) Shareholding Pattern of top ten Shareholders (other than Directors, Promoters and Holders of GDRs and ADRs):

| Sr. <br> No. | For Each of the Top 10 Shareholders | Shareholding at the beginning of the year |  | Cumulative Shareholding during the year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of shares | \% of total shares of the company | No. of shares | \% of total shares of the company |
| 1. | Etihad Airways PJSC | 27,263,372 | 24.00 | 27,263,372 | 24.00 |
| 2. | Reliance Capital Trustee Co. Ltd. - a/c Reliance Tax Saver (ELSS) Fund. | 3,205,440 | 2.82 | 2,250,000 | 1.98 |
| 3. | Parvest Equity India | 2,575,000 | 2.27 | 2,835,973 | 2.50 |
| 4. | Life Insurance Corporation Of India | 2,355,864 | 2.07 | 2,355,864 | 2.07 |
| 5. | Citigroup Global Markets Mauritius Private Limited | 982,800 | 0.86 | 0 | 0.00 |
| 6. | Merrill Lynch Capital Markets Espana S.A. S.V. | 835,000 | 0.74 | 1300 | 0.00 |
| 7. | Birla Sun Life Trustee Company Private Limited A/C - Birla Sun Life Tax Relief 96 | 791,867 | 0.70 | 1,005,419 | 0.89 |
| 8. | Reliance Capital Trustee Co. Ltd. A/C Reliance Focused Large Cap Fund | 700,000 | 0.62 | 0 | 0.00 |
| 9. | Reliance Capital Trustee Co Ltd-A/C Reliance Mid \& Small Cap Fund | 694,607 | 0.61 | 0 | 0.00 |
| 10. | Birla Sun Life Trustee Company Private Limited A/C - Birla Sun Life Frontline Equity Fund | 617,673 | 0.54 | 0 | 0.00 |

## Board's Report (Contd.)

(v) Shareholding of Directors and Key Managerial Personnel:

| Sr. <br> No. | For Each of the Top 10 Shareholders | Shareholding at the beginning of the year |  | Cumulative Shareholding during the year |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | No. of shares | $\%$ of total shares of the company | No. of shares | \% of total shares of the company |
| 1. | Mr. Naresh Goyal |  |  |  |  |
|  | At the beginning of the year | 57,933,665 | 51.00 | 57,933,665 | 51.00 |
|  | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Nil | Nil | Nil | Nil |
|  | At the end of the year | 57,933,665 | 51.00 | 57,933,665 | 51.00 |
| 2. | Mr. Javed Akhtar |  |  |  |  |
|  | At the beginning of the year | 2,220 | 0.00 | 2,220 | 0.00 |
|  | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Nil | Nil | Nil | Nil |
|  | At the end of the year | 2,220 | 0.00 | 2,220 | 0.00 |
| 3. | Mrs. Anita Goyal |  |  |  |  |
|  | At the beginning of the year | 1,000 | 0.00 | 1,000 | 0.00 |
|  | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Ni | Nil | Nil | Nil |
|  | At the end of the year | 1,000 | 0.00 | 1,000 | 0.00 |
| 4. | Mr. Kuldeep Sharma |  |  |  |  |
|  | At the beginning of the year | Nil | Nil | 1 | 0.00 |
|  | Date wise Increase / Decrease in Promoters Shareholding during the year specifying the reasons for increase / decrease (e.g. allotment / transfer / bonus/ sweat equity etc): | Ni | Nil | 1 | 0.00 |
|  | At the end of the year | Nil | Nil | 1 | 0.00 |

## JET AIRWAYS

## Board's Report (Contd.)

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

| (₹ in lakhs) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Secured Loans excluding deposits | Unsecured Loans | Deposits | Total Indebtedness |
| Indebtedness at the beginning of the Financial Year |  |  |  |  |
| i) Principal Amount | 399,925 | 790,342 | Nil | 1,190,267 |
| ii) Interest due but not paid | Nil | Nil | Nil | Nil |
| iii) Interest accrued but not due | 177 | 1613 | Nil | 1,790 |
| Total (i+ii+iii) | 400,102 | 791,955 | Nil | 1,192,057 |
| Change in Indebtedness during the Financial Year |  |  |  |  |
| Addition | 40,000 | 251,352 | Nil | 291,352 |
| Reduction | 184,639 | 273,849.50 | Nil | 458,488 |
| Decrease in Interest accrued but not due | 96 | 24 | Nil | 120 |
| - Exchange difference | $(17,855)$ | $(40,176)$ | Nil | $(58,031)$ |
| Net Change | $(126,783)$ | 17,678 | Nil | $(109,105)$ |
| Indebtedness at the end of the Financial Year |  |  |  |  |
| i) Principal Amount | 273,242 | 808,044 | Nil | 1,081,286 |
| ii) Interest due but not paid | Nil | Nil | Nil | Nil |
| iii) Interest accrued but not due | 81 | 1,590 | Nil | 1,670 |
| Total (i+ii+iii) | 273,323 | 809,633 | Nil | 1,082,956 |

VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL
A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

| Sr. No. | Particulars of Remuneration | Mr. Gaurang Shetty, Whole Time Director | Total Amount (in ₹) |
| :---: | :---: | :---: | :---: |
| 1. | Gross salary |  |  |
|  | (a) Salary as per provisions contained in section 17(1) of the Income - Tax Act, 1961 | 12,347,212 | 12,347,212 |
|  | (b) Value of perquisites $\mathrm{u} / \mathrm{s}$ 17(2) Income - Tax Act, 1961 | 41,402 | 41,402 |
|  | (c) Profits in lieu of salary under section 17(3) Income - Tax Act, 1961 |  |  |
| 2. | Stock Option | Nil | Nil |
| 3. | Sweat Equity | Nil | Nil |
| 4. | Commission | Nil | Nil |
|  | - as \% of profit | Nil | Nil |
|  | - others, specify... | Nil | Nil |
| 5. | Others, please specify | Nil | Nil |
|  | Total (A) | 12,388,614 | 12,388,614 |
|  | Ceiling as per the Act | As per Schedule V of the Companies Act, 2013 |  |

## Board's Report (Contd.)

B. Remuneration to other directors:

| Sr. <br> No. | Particulars of Remuneration |  | Name of Directors |  |  |  | Total Amount (In ₹) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Independent Directors | Mr. Javed Akhtar | Mr. Dinesh Mittal | Mr. I. M. Kadri | Mr. Aman Mehta | Mr. Srinivasan Vishvanathan |  |
|  | Fee for attending board committee meetings | 700,000 | 1,100,000 | 1,000,000 | 1,300,000 | 100,000 | 4,200,000 |
|  | Commission | Nil | Nil | Nil | Nil | Nil | Nil |
|  | Others, please specify | Nil | Nil | Nil | Nil | Nil | Nil |
|  | Total (1) | 700,000 | 1,100,000 | 1,000,000 | 1,300,000 | 100,000 | 4,200,000 |
|  | Other Non-Executive Directors |  | Mr. Naresh Goyal | Mr. James Hogan | Mr. James Rigney | Mrs. Anita Goyal |  |
|  | Fee for attending board committee meetings |  | Nil | Nil | Nil | 2,00,000 | 2,00,000 |
|  | Commission |  | Nil | Nil | Nil | Nil | Nil |
|  | Others, please specify |  | Nil | Nil | Nil | Nil | Nil |
|  | Total (2) |  | Nil | Nil | Nil | 200,000 | 200,000 |
|  | Total (B)=( $1+2$ ) | 700,000 | 1,100,000 | 1,000,000 | 1,300,000 | 300,000 | 4,400,000 |
|  | Total Managerial Remuneration | 4,400,000 |  |  |  |  |  |
|  | Overall Ceiling as per the Act | Sitting fees paid, is within the limit specified under the Companies Act, 2013. |  |  |  |  |  |

C. REMUNERATION TO KEY MANAGERIAL PERSONNEL OTHER THAN MD/MANAGER/WTD


## Notes

1. Rersigned with effect from $29^{\text {th }}$ February, 2016
2. Rersigned with effect from $25^{\text {th }}$ September, 2015
3. Appointed with effect from $28^{\text {th }}$ October, 2015
4. Re-designated with effect from $22^{\text {nd }}$ December, 2015
5. Appointed with effect from $22^{\text {nd }}$ December, 2015

## Board's Report (Contd.)

VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES:

| Type | Section of the Companies Act | Brief Description | Details of penalty / Punishment / Compounding fees imposed | Authority (RD / NCLT / COURT) | Appeal made if any |
| :---: | :---: | :---: | :---: | :---: | :---: |
| A. Company |  |  |  |  |  |
| Penalty |  |  |  |  | $7$ |
| Punishment |  |  |  |  |  |
| Compounding |  |  |  | , |  |
| B. Directors |  |  |  |  |  |
| Penalty |  |  |  |  |  |
| Punishment |  |  |  |  |  |
| Compounding |  |  | $7$ |  |  |
| C. Other officer | in default |  |  |  |  |
| Penalty |  | $7$ |  |  |  |
| Punishment |  | $7$ |  |  |  |
| Compounding |  |  |  |  |  |

## Management's Discussion and Analysis of Financial Condition and Results of Operations

## 1. Industry Structure and Development

Robust air traffic growth in India continued with domestic passenger traffic growing by $21 \%$ in the current Fiscal, as compared to $15 \%$ in the previous Fiscal. Civil aviation in India is experiencing a new era of expansion and is on a high-growth trajectory.
Crude prices continued their reducing trend from Fiscal 2015 to Fiscal 2016. Subdued fuel prices have come as a welcome relief to airline customers in India who have benefited from lower fares due to lower fuel prices. This, coupled with economic growth has resulted in increased demand, helping the aviation industry in general.
The competitive and structural challenges in the Indian aviation market continue to exist. In addition, the induction of capacity and the enhanced competitive scenario is creating a constant pressure on yields.

Despite significant traffic growth in the last couple of years, the aviation market in India is still highly underserved. Improvement in penetration levels, coupled with rapid economic growth, higher disposable income and growing middle class population promise a huge growth potential in the Indian aviation sector.
2. Analysis of Operational Performance for Fiscal 2016 Compared to Fiscal 2015

## Revenues

2.1 Total operating revenues of ₹ 2,116,733 lakhs in Fiscal 2016 compared to ₹ 1,957,343 lakhs in Fiscal 2015 shows an increase of $8 \%$ driven by increase in capacity mainly on account of improved utilization of aircraft.

## Passenger Revenues

2.2 In Fiscal 2016 passenger revenues were at ₹ $1,805,096$ lakhs as compared to ₹ $1,648,925$ lakhs in Fiscal 2015. The growth of $9 \%$ can be mainly attributed to $20 \%$ increase in number of passengers carried in the current Fiscal which was partly offset by reduction in average fares.

## Revenues from Cargo

2.3 Revenues from carriage of cargo decreased by $5 \%$ to ₹ 133,768 lakhs in Fiscal 2016 from ₹ 141,395 lakhs in Fiscal 2015. This was mainly on account of reduction in the cargo yield.

## Ancillary Revenues

2.4 Ancillary Revenues increased by 6\% to ₹ 177,869 lakhs in Fiscal 2016 from ₹ 167,023 lakhs in Fiscal 2015. This increase is in line with increase in operations.

## Other Income

2.5 Other income increased by 5\% to ₹ 74,363 lakhs in Fiscal 2016, from ₹ 70,730 lakhs in Fiscal 2015 primarily on account of increase in interest income.

## Expenses

2.6 Our total expenses before exceptional items amounting to ₹ 2,081,624 lakhs in Fiscal 2016 decreased by $2 \%$ from ₹ $2,133,594$ lakhs in Fiscal 2015. This is despite the fact that our capacity went up by $14 \%$ which effectively increases all direct operating costs.

## Aircraft Fuel

2.7 Fuel costs decreased to ₹ 501,573 lakhs for Fiscal 2016 from ₹ 668,626 lakhs in Fiscal 2015. This decrease was mainly due to decrease in Aviation Turbine Fuel (ATF) rates during the year on account of decrease in crude oil prices.

## Aircraft and Engine Lease Rentals

2.8 Aircraft and engine rentals increased by $8 \%$ to ₹ 212,479 lakhs in Fiscal 2016 from ₹ 195, 892 lakhs in Fiscal 2015 mainly on account of devaluation of the Indian Rupee vis-à-vis the US Dollar and full year's impact of additions in the fleet during Fiscal 2015.

## Employee Remuneration and Benefits

2.9 Expenses with regard to employee remuneration and benefits increased by $6.5 \%$ to ₹ 238,813 lakhs in Fiscal 2016 from ₹ 224,300 lakhs in Fiscal 2015 primarily due to increments given to employees during the year.

# Management's Discussion and Analysis (Contd.) 

## Depreciation

2.10 Depreciation increased by $30.5 \%$ to ₹ 99,509 lakhs in Fiscal 2016 from ₹ 76,250 lakhs in Fiscal 2015. This was primarily attributable to implementation of component accounting as per the requirements of Schedule II of the Companies Act, 2013 amounting to ₹ 22,577 lakhs.

## Selling and Distribution Costs

2.11 Selling and distribution costs increased by 15\% to ₹ 235,712 lakhs from ₹ 204,094 lakhs for Fiscal 2015. This was primarily on account of increase in number of passengers by $20 \%$.

## Other Operating Expenses

2.12 Other Operating Expenses increased by 5\% to ₹ 706,727 lakhs for Fiscal 2016 from ₹ 676,026 lakhs in Fiscal 2015

Increase in operations has resulted in higher number of Flights, Block Hours and Passengers. This has resulted in higher operating costs for landing and navigation charges, maintenance charges and Inflight \& other passenger amenities cost.
However we have been able to marginally reduce general and administration cost despite increase in operations. Fiscal 2015 included provision for estimated penalties for delayed payment of tax deducted at source amounting to ₹ 17,500 lakhs.

## Finance Costs

2.13 Interest expenses decreased by $2 \%$ to ₹ 86,811 lakhs in Fiscal 2016 from ₹ 88,406 lakhs in Fiscal 2015. This is mainly due to repayment of loans during the year which has been partially offset by increase in Rate of exchange.

## Exceptional Items

2.14 Exceptional items were at ₹ 7,884 lakhs for Fiscal 2016 as compared to ( $₹ 75,850$ ) lakhs in Fiscal 2015 as summarized below:

| Exceptional items | Year Ended 31 ${ }^{\text {st }}$ March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
|  | (₹ lakhs) | (₹ lakhs) |
| Provision for diminution in value of Investment in Subsidiary | $(4,911)$ | $(117,239)$ |
| Surplus from slump sale of Jet Privilege Frequent Flyer programme | 0 | 30,501 |
| Contribution from lessor | 12,795 | 10,888 |
| Total | $\mathbf{7 , 8 8 4}$ | $(75,850)$ |

## Profit / (Loss) before and after Taxation

2.15 Profit before taxation improved by ₹ 298,727 lakhs to ₹ 117,356 lakhs in Fiscal 2016 compared to loss of ₹ 181,371 lakhs in Fiscal 2015. Provision for income taxes were not accrued due to carried forward losses and unabsorbed depreciation of the Company.

## 3. Initiatives

### 3.1 Technology and E-commerce initiatives

The Company introduced various initiatives on the e-commerce front in the past year which aimed to further enhance guests' overall travel experience. The Company launched new mobile application for iOS, Android and Windows 10 platforms. The Company is also proud to be the first airline in India to explore wearable technology with the launch of its app for Apple Watch that enables real-time flight status and alerts guests on their upcoming trips. The Company's all-new responsive website designed to provide a seamless experience across desktops, tablets and smartphones. The website is also W3C Level AA compliant to provide easy access for our differently abled guests with visual and hearing disability.
To leverage the power of Social Media platforms, the Company has enhanced its \#JetInstant initiative with the introduction of Tweet Check-in. The use of Mobile Boarding Pass for check-in and boarding for all flights at Hyderabad airport has enabled guests to use the barcoded boarding pass on their mobile phones for airport entry, security clearance and boarding flights.

## Management's Discussion and Analysis (Contd.)

### 3.2 Ancillary revenue initiatives

The Company continues to innovate in the development and marketing of new ancillary products, offering a customized and personalised value proposition to our guests. We have introduced new products such as SeatSelect and have opened the opportunity for guests to purchase ancillaries on Jetairways.com and through travel agents. Our collection from ancillary revenues has grown as we move to an unbundled product to offer guests greater flexibility and choice. The emphasis on ancillary products and services will play a vital role to introduce new streams of revenue and improve overall profitability.

### 3.3 Jet Privilege initiatives

The JetPrivilege programme witnessed an extraordinary year in terms of membership growth as well as high member activation and redemption within the programme. To deepen the member engagement with the programme enhanced features and functionalities were introduced offering members a unique, interactive \& personalized digital experience where members can easily and securely access their membership account, carry out transactions (i.e. redeem their JPMiles for Award flights) and collect information about JetPrivilege's 150+ programme partners.
'Enhanced Tier Recognition Programme', was introduced which enabled JetPrivilege members enjoy programme benefits like lounge access, excess baggage allowance, etc. and also to earn Tier Points and Tier Miles for their Jet Airways flights, which ultimately helped members in retaining or upgrading their membership tier quickly.
4. Outlook / Restructuring Measures

Our initiative to continuously increase the aircraft utilization has resulted in additional capacity equivalent of nine 737 aircraft without any addition to the fleet in Fiscal 2016. This has played a pivotal role in our strategy to optimize our route network and to better integrate domestic and international routes.
Re-affirming our commitment in continuing to provide a best-in-class full service travel experience, we announced the confirmation of our largest-ever fleet order for 75 Boeing 737 Max aircraft.
In Fiscal 2016, we also shifted our European gateway from Brussels to Amsterdam, resulting in significantly enhanced connectivity for our guests to 30 destinations in Europe and 11 in North America along with codeshare partners KLM and Delta.
We continue in our endeavor in reducing costs, exploring various avenues of ancillary revenues and process improvements across all segments of the business. We believe that this will help the Company in achieving long term sustainable profitability. It is also noteworthy that an in-depth focus on cost reduction initiatives and leveraging our strategic partnership with Etihad has resulted in reigning the non-fuel cost per Available Seat Kilometres (ASK), which was lower in Fiscal 2016 as compared to Fiscal 2015. We continue to relentlessly identify more opportunities to reduce cost, enhance efficiencies and improve customer experience.
Our partnership with Etihad and its Airline partners continue to grow in strength. This partnership has been pivotal to our entire strategy to return to profitability. Between the two airlines, we have been able to provide a compelling option of wider combined network and exceptional guest experience for travelers to and from India. This Fiscal witnessed a significant growth of $86 \%$ in the codeshare traffic and $72 \%$ increase in revenues from strategic partner Etihad Airways and its partner airlines. Moreover, there have been significant Synergies through joint procurement of products and services (including fuel), contract negotiation with suppliers (including MROs) and ground handling services.

Our wide body aircraft currently on lease to Etihad Airways will return and be operationalized starting August 2016. Based on the market condition, our plan is to upgrade some of the existing A330 routes with the B777s coming back. This will subsequently result in additional capacity deployment in our core markets of India and Gulf.

## 5. Internal Control Systems

5.1 The Company has a proper and adequate system of internal controls commensurate with its size and nature of operations to provide reasonable assurance that all assets are safeguarded, transactions are authorized, recorded and reported properly and applicable statutes, codes of conduct and corporate policies are duly complied with

## Management's Discussion and Analysis (Contd.)

5.2 The Company's Internal Audit Department reviews the adequacy and efficacy of the key internal controls. The scope of the internal audit activity is guided by the internal annual audit plan which is approved by the Audit Committee of the Board.
5.3 The Company's Audit Committee comprises of four Non-executive Independent Directors; Mr. Aman Mehta (Chairman), Mr. I. M. Kadri, Mr. Dinesh Kumar Mittal and Mr. Srinivasan Vishvanathan. The Audit Committee reviews reports submitted by the Internal Audit Department and monitors follow-up and corrective action taken.
5.4 The Company has a corporate compliance procedure to ensure that all laws, rules and regulations applicable to it are complied with. Based on confirmations from departmental heads; a Corporate Compliance Certificate is placed before the Board every quarter.
5.5 The Company Secretary is the designated Compliance Officer to ensure compliance with SEBI regulations and with the Listing Agreement with National Stock Exchange of India Limited and BSE Limited.
5.6 Mr. Kuldeep Sharma, Vice President - Global Compliance and Company Secretary, is the Compliance Officer under the 'Jet Airways Code of Internal Procedures and Conduct for Regulating, Monitoring and Reporting of Trading by Insiders.
5.7 The Company has a process of both external and internal safety audits for each area of operation. The Company is in full compliance with all laws, rules and regulations relating to airworthiness, air safety and other statutory operational requirements.
5.8 The Company, as part of its Risk Management strategy, reviews, on a continuous basis, its strategies, processes, procedures and guidelines to effectively identify and mitigate risks. Key risk areas in all areas of the Company's operations and management have been identified and are monitored.

## 6. Opportunities, Risks, Concerns and Threats

The Indian aviation industry is on a high growth trajectory, with the air traffic in India growing by 15\% and 21\% in Fiscal 2015 and Fiscal 2016. Reduction in crude prices has been a welcome respite for customers as well as the airline industry. Crude prices have recently started to increase but still remain at reasonable levels. We expect travel demand to remain robust.
While the movement in crude prices till date has been favorable to your company, any significant upward movement could put pressures on costs. The current Fiscal also saw a significant induction of capacity in the Indian market - both from new entrants and existing players. Induction of large capacity and enhanced competition is bound to create constant pressure on yields. This makes it inevitable for your company to relentlessly focus on implementing cost reduction measures.

Just before our scheduled shift to Amsterdam we had the unfortunate event of terrorist attack in Brussels. Thanks to our employees who displayed immense courage and professionalism, we were able to bring back all our guests safely. The global unrest and growing terrorist activities pose threat to the overall growth of air traffic.
Certain statements in this Management Discussion and Analysis describing the Company may be 'forward-looking statements' within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's future operations include economic conditions affecting air travel in India and overseas, change in Government Regulations, changes in Central and State taxation, fuel prices and other factors.

## Report on Corporate Governance

Pursuant to Part C of Schedule V the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 "Listing Regulations")

## 1. Company's philosophy on Corporate Governance

Your Company strives for continued excellence by adopting best-in-class governance and disclosure practices. The Company's Code of Business Conduct and Ethics and the Code of internal procedures and conduct for regulating, monitoring and reporting trading by insiders reflect our commitment to good corporate governance framework. Transparency, Integrity and accountability are the fundamental principles to sound Corporate Governance, which ensures that the Company is managed and monitored in a responsible manner.
Our actions are governed by our values and principles, which are reinforced at all levels within the Company. Success, we believe, requires the highest standards of corporate behaviour towards everyone we work with, the communities we touch and the environment on which we have an impact.
The Company views Corporate Governance as more than just regulatory requirements as it believes there exists a fundamental link between the Company and the Society.
The Securities and Exchange Board of India ("SEBI") on 2 ${ }^{\text {nd }}$ September, 2015, issued SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (hereinafter referred to as the "Listing Regulations") with an aim to consolidate and streamline the provisions of the Listing Regulations for different segments of capital markets to ensure better enforceability. The Listing Regulations were effective from $1^{\text {st }}$ December, 2015. Accordingly, all listed entities were required to enter into the Listing Agreement within 6 (six) months from the effective date. Your Company has entered into Listing Agreement with BSE Limited and the National Stock Exchange of India Limited during the month of February 2016.
The Corporate Governance Structure of the Company is vested with:
The Board of Directors ("the Board"): The Board is responsible for the management, direction and performance of the Company as well as to provide an independent view of the Company's Management while discharging its objectives.
Committees of the Board: The Committees have oversight of operational issues assigned to them by the Board which are constituted to oversee specific areas.
A detailed report on implementation of Corporate Governance is set out below.
2. Board of Directors ("Board")

## I. Composition

As on $31^{\text {st }}$ March, 2016, the Company had Ten Directors on its Board which is headed by a Non-executive Promoter Chairman. Out of the ten Directors, one is a Whole Time Director and nine are Non-executive Directors. Out of the nine Non-executive Directors, five are independent directors.
Except for Mr. Naresh Goyal and Mrs. Anita Goyal who are related to each other as Husband and Wife, there is no relationship between the Directors inter-se.
None of the Directors is a Member of more than ten committees or Chairman of more than five committees across all public companies in which they are Directors which is in conformity with Regulation 26 of the SEBI (Listing Obligations and Disclosure Requirement) Regulation, 2015 (hereinafter referred to as the "Listing Regulations'). Necessary disclosures regarding committee positions in other public companies as on $31^{\text {st }}$ March, 2016, have been made by the Directors.
The independent directors have confirmed that they satisfy the criteria prescribed for an independent director as stipulated in the provisions of the Section 149(6) of the Companies Act, 2013.
The Company has complied with the mandatory requirements as laid down in the Listing Regulations.
The composition of the Board as on date, the changes during the year under review and Directorship / Committee positions of the Directors in other companies, are as follows:

| Name | Position / Category | Other <br> Directorships | 2ther Committee <br> Positions |  |
| :--- | :--- | :---: | :---: | :---: |
|  |  |  | Chairman | Member |
| Mr. Naresh Goyal | Chairman Non-Executive <br> Promoter Director | 1 | - | - |
| Mr. Javed Akhtar | Independent Director | 1 | - | 1 |
| Mr. I. M. Kadri | Independent Director | 1 | 1 | - |
| Mr. Aman Mehta | Independent Director | 5 | 3 | 3 |

## Corporate Governance (Contd.)

| Name | Position / Category | 10ther <br> Directorships | 2ther Committee <br> Positions |  |
| :--- | :--- | :---: | :---: | :---: |
|  |  |  | 1 | - |
| Chairman | Member |  |  |  |
| Mr. Gaurang Shetty ${ }^{3}$ | Whole Time Director | - | - | - |
| Mr. James Hogan | Non-executive Director | - | - | - |
| Mr. James Rigney | Non-executive Director | 8 | 1 | 7 |
| Mr. Dinesh Mittal | Independent Director | - | - | - |
| Mrs. Anita Goyal ${ }^{4}$ | Non-executive Director | 1 | - | 1 |
| Mr. Srinivasan <br> Vishvanathan | Independent Director |  |  |  |

## Notes:

Based on the disclosures obtained from the Directors:

1. Excludes directorships in private companies, foreign companies and alternate directorships.
2. Includes only Audit Committee and Stakeholders Relationship Committee of other Indian public limited companies
3. Appointed as Whole Time Director with effect from $24^{\text {th }}$ May, 2015
4. Appointed as an Additional Director of the Company with effect from $8^{\text {th }}$ April, 2015.
5. Appointed as an Independent Director of the Company with effect from 29 ${ }^{\text {th }}$ December, 2015
6. Mr. Diwakar Gupta was appointed as an Independent Director of the Company on 16 th May, 2015 and he resigned on $4^{\text {th }}$ August, 2015.
II. Attendance record of Directors at Board Meetings and the Annual General Meeting of the Company held during the Financial Year 2015-16

Five Board Meetings were held during the Financial Year 2015-16. The gap between any two Board Meetings did not exceed one hundred and twenty days. The Board Meetings were held on the following dates:

| $29^{\text {th }}$ May, 2015 | 14 $^{\text {th }}$ August, 2015 | $2^{\text {nd }}$ September, 2015 |
| :--- | :--- | :--- |
| $28^{\text {th }}$ October, 2015 | $6^{\text {th }}$ February, 2016 |  |

The annual calendar of Board Meetings is tentatively agreed upon at the beginning of each year. Additionally, Board Meetings are convened to transact special business, as and when necessary.

The details of the attendance of Directors at the Board Meetings and the Annual General Meeting held during the Financial Year 2015-16 are as follows:

| Name | Attendance at |  |
| :--- | :---: | :---: |
|  | Board Meetings | 23rd Annual General Meeting <br> held on 14 |
| Mr. Naresh Goyal | 4 out of 5 | Yes |
| Mr. Javed Akhtar | 3 out of 5 | No |
| Mr. Dinesh Mittal | 4 out of 5 | No |
| Mr. I. M. Kadri | 4 out of 5 | Yes |
| Mr. Aman Mehta | 5 out of 5 | Yes |
| Mr. Gaurang Shetty | 5 out of 5 | Yes |
| Mr. James Hogan | 3 out of 5 | Yes |
| Mr. James Rigney | 5 out of 5 | Yes |
| Mrs. Anita Goyal ${ }^{1}$ | 2 out of 5 | Yes |
| Mr. Srinivasan Vishvanathan ${ }^{2}$ | 1 out of 1 | N.A. |
| Mr. Diwakar Gupta ${ }^{3}$ | 1 out of 1 | N.A. |

## Corporate Governance (Contd.)

## Notes:

1. Appointed as a Director of the Company with effect from $8^{\text {th }}$ April, 2015.
2. Appointed as an Independent Director of the Company with effect from 29th December, 2015
3. Appointed as an Independent Director of the Company on $16^{\text {th }}$ May, 2015 and resigned on $4^{\text {th }}$ August, 2015 The Prescribed quorum was present for all the Meetings.

During the Financial Year 2015-16, information as mentioned in Regulation 17 of the Listing Regulations has been place before the Board for its consideration.
In addition to the information as enumerated in Regulation 17 of the Listing Regulations, the Directors are presented with information on various matters related to the operations of the Company in a manner appropriate to enable them to effectively discharge their duties, especially those requiring deliberation at the highest level. Where it is not practicable to provide the relevant information as a part of the Agenda Papers, the same is tabled at the Meeting.
Presentations are also made to the Board by functional heads on various issues concerning the Company. The Directors also have independent access to the Senior Management at all times.

## Board Training and Induction

At the time of appointing a Director, a formal letter of appointment is given to Directors, which inter alia explains the role, function, duties and responsibilities expected of him as a Director of the Company. The Director is also explained in detail the compliances required from him under the Companies Act, the Listing Regulations and other relevant regulations and their affirmation taken with respect to the same.

## Familiarisation program for Independent Directors

The Company has conducted the Familiarisation program for Independent Directors appointed during the year. The Program aims to provide insights into the Company to enable the Independent Directors to understand its business in depth, to acclimatize them with the processes, businesses and functionaries of the Company and to assist them in performing their role as Independent Directors of the Company. As part of ongoing familiarisation to the Independent Directors / Board, presentations are made at the meetings of the Board / committes by the various functional heads. The Independent Directors are also informed of key happenings in the Company by way of periodcal email communications. The Company's Policy of conducting the Familiarisation Program has been disclosed on the website of the Company at http://www. jetairways.com/doc/InvestorRelations/FamiliarisationProgramforIndependentDirectors.pdf

## Meeting of Independent Directors

The Company's Independent Directors met on 29 ${ }^{\text {th }}$ May, 2015 without the presence of the Executive Directors, CEO, the Non-Executive, Non-Independent Directors and the Management Team. The meeting was attended by Mr. Aman Mehta, Mr. Dinesh Kumar Mittal, Mr. Javed Akhtar, Mr. Diwakar Gupta and Mr. I. M. Kadri, the Independent Directors and was conducted informally to enable the Independent Directors to discuss matters pertaining to the Company's affairs and put forth their combined views to the Board of Directors of the Company.

## Woman Director

The Company was required to appoint a Woman Director by $31^{\text {st }}$ March, 2015 to comply with the requirements of Section 149 of the Companies Act, 2013 read with Rule 3 of the Companies (Appointment and Qualification of Directors) Rules, 2014 and Clause 49 (ii)(A)(1) of the Listing Agreement. However, the Company appointed Mrs. Anita Goyal as Woman Director on 8 ${ }^{\text {th }}$ April, 2015.
3. Committees of Board

To focus effectively on specific issues, the Board has constituted the following Committees with detailed Charters laying down specific terms of reference:
a. Audit Committee of the Board
b. Nomination and Remuneration Committee
c. Stakeholder's Relationship Committee
d. Corporate Social Responsibility Committee
e. Risk Management Committee

## Corporate Governance (Contd.)

The Company Secretary acts as the Secretary to all these Committees.
The Minutes of the Meetings of the above Committees are placed before the Board for discussions / noting.

## a. Audit Committee of the Board (Audit Committee)

The Audit Committee oversees the existence of an effective internal control systems to ensure that:

- Safeguarding of assets and adequacy of provisions for all liabilities;
- Reliability of financial and other management information and adequacy of disclosures;
- Compliance with all relevant statutes.

The Audit Committee also acts as a link between the Statutory Auditors, Internal Auditors and the Board.

## I. Terms of reference

The Audit Committee functions according to its Charter which is in line with the provisions of Regulation 18 of the Listing Regulations read with Section 177 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.

The Terms of reference of the Audit Committee are briefly enumerated below:

- Oversight of the Company's financial reporting process and disclosure of its financial information, to ensure that the financial statements are materially correct, sufficient \& credible.
- Discuss and review with the management and auditors the annual / quarterly financial statements and auditor's report before submission to the Board,
- Provide recommendations to the Board related to the appointment, re-appointment, remuneration and terms of appointment of the auditors of the Company.
- Review and monitor the auditor's independence and performance and effectiveness of the audit process.
- Hold timely discussions with external/ statutory auditors regarding the nature and scope of Audit as well as post-Audit discussion / review for ascertaining any area of concern prior to commencement of audit.
- Review management letters / letters of internal control weaknesses issued by statutory auditors
- Evaluation of Internal financial controls
- Evaluate on a regular basis the adequacy of risk management systems
- Whistle Blower / Vigil Mechanism
- The Committee shall maintain an oversight of the adequacy/functioning of the whistle blowing/ vigil mechanism. It shall review the Company's arrangements for its employees, stakeholders and Directors to raise concerns, in confidence, about possible wrongdoing in the Company on matters including those related to ethics, compliance, financial reporting, accounting and auditing.
- The Committee shall ensure that these arrangements allow independent investigation of such matters and appropriate follow up action.
The whistle blower / vigil mechanism shall provide for adequate safeguards against victimization of persons who use such mechanism and make provision for direct access to the chairperson of the Audit Committee on appropriate or exceptional cases.
- Review the reasons for substantial defaults in the payments to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors. Review the valuation of undertakings or assets of the Company, wherever it is necessary
- Review the financial statements, in particular, the investments made by the unlisted subsidiary companies.
- Review the statement of significant related party transactions submitted by the management, including the 'significant' criteria / thresholds decided by the Management.
- Provide approval or any subsequent modification of transactions of the Company with related parties.


## Corporate Governance (Contd.)

During the year under review, the Audit Committee reviewed key audit findings covering operational, financial and compliance areas. Management personnel presented the risk mitigation plan to the Committee.
II. Composition

The Audit Committee comprises four Directors each of whom possess financial / accounting expertise. The Chairman of the Audit Committee is an Independent Director. The composition of the Audit Committee is in accordance with the requirements of Section 177 of the Companies Act, 2013 and Regulation 18 of the Listing Regulations as given below:

| Name | Designation | Category |
| :--- | :--- | :--- |
| Mr. Aman Mehta | Chairman | Independent Director |
| Mr. Dinesh Kumar Mittal | Member | Independent Director |
| Mr. I. M. Kadri | Member | Independent Director |
| Mr. Srinivasan Vishvanathan ${ }^{1}$ | Member | Independent Director |

1 Appointed as a Member with effect from 6 ${ }^{\text {th }}$ February, 2016
The Whole Time Director, the Chief Executive Officer, executives from Finance, Internal Audit Departments and representatives of the Statutory Auditors are invited to attend the Audit Committee Meetings.
III. Meetings and attendance during the Financial Year 2015-16

The Audit Committee met five times during the Financial Year 2015-16 on 29th May, 2015, $14^{\text {th }}$ August, 2015, $2^{\text {nd }}$ September, 2015, 28 ${ }^{\text {th }}$ October, 2015 and $6^{\text {th }}$ February, 2016 and the gap between any two Meetings did not exceed one hundred and twenty days.
The details of attendance of the Members at these Meetings are as follows:

| Name | Number of Meetings attended |
| :--- | :---: |
| Mr. Aman Mehta | 5 out of 5 |
| Mr. Dinesh Kumar Mittal | 4 out of 5 |
| Mr. I. M. Kadri | 4 out of 5 |
| Mr. Srinivasan Vishvanathan ${ }^{1}$ | None |

1. Appointed as a Member with effect from $6^{\text {th }}$ February, 2016

The Company Secretary attended all the above Meetings.
The prescribed Quorum was present for all the meeting.
The Chairman of the Audit Committee, Mr. Aman Mehta, was present at the $23^{\text {rd }}$ Annual General Meeting held on 14 ${ }^{\text {th }}$ August, 2015.

## b. Nomination and Remuneration Committee

## I. Terms of reference

The Nomination and Remuneration Committee functions according to its Charter which is in line with the provisions of Regulation 19 of the Listing Regulations read with Section 178 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.
The purpose of Nomination and Remuneration Committee is to identify persons who are qualified to become Directors and who may be appointed in senior management in accordance with the criteria laid down and also carry out evaluation of every Director's performance.

## Nomination Activities:

(a) Formulation of the criteria for determining qualifications, positive attributes and independence of a director and recommend to the Board a policy, relating to the remuneration of the directors, key managerial personnel and other employees;

## Corporate Governance (Contd.)

(b) Formulation of criteria for evaluation of Independent Directors and the Board. Additionally the Committee may also oversee the performance review process of the KMP and the executive team of the Company;
(c) Devising a policy on Board diversity;
(d) Oversee familiarization programs for Directors;
(e) Identifying persons who are qualified to become directors and who may be appointed in senior management in accordance with the criteria laid down, and recommend to the Board their appointment and removal. The company shall disclose the remuneration policy and the evaluation criteria in its Annual Report.

## Remuneration Activities

(a) The level and composition of remuneration is reasonable and sufficient to attract, retain and motivate directors and Chief Executive Officer to run the company successfully;
(b) Annually review the Chief Executive Officer (CEO) remuneration package and performance indicator as set by the Board;
(c) Relationship of remuneration to performance is clear and meets appropriate performance benchmarks; and
(d) Remuneration to directors, key managerial personnel and senior management involves a balance between fixed and incentive pay reflecting short and long-term performance objectives appropriate to the working of the company and its goals.
II. Composition

The Nomination and Remuneration Committee comprises four Directors as enumerated below:

| Name | Designation | Category |
| :--- | :---: | :---: |
| Mr. Aman Mehta | Chairman | Independent Director |
| Mr. Dinesh Kumar Mittal | Member | Independent Director |
| Mr. Javed Akhtar | Member | Independent Director |
| Mr. Srinivasan Vishvanathan ${ }^{1}$ | Member | Independent Director |

1. Appointed as a Member with effect from $6^{\text {th }}$ February, 2016
III. Meetings and attendance during the Financial Year 2015-16

During the Financial Year 2015-16, the Nomination and Remuneration Committee met three times on 29th May, 2015, $2^{\text {nd }}$ September, 2015 and $6^{\text {th }}$ February, 2016.

| Name | Number of Meetings <br> attended |
| :--- | :---: |
| Mr. Aman Mehta | 3 out of 3 |
| Mr. Dinesh Kumar Mittal | 3 out of 3 |
| Mr. Javed Akhtar | 2 out of 3 |
| Mr. Srinivasan Vishvanathan ${ }^{1}$ | None |

1. Appointed as a Member with effect from $6^{\text {th }}$ February, 2016

The Company Secretary attended all the above Meetings.
The Chairman of the Nomination and Remuneration Committee, Mr. Aman Mehta, was present at the $23^{\text {rd }}$ Annual General Meeting held on $14^{\text {th }}$ August, 2015.

## IV. Remuneration Policy

## 1. For Non-executive Directors

The Non-executive Directors are uniformly paid a Sitting Fee for attending Meetings of the Board and Committees; the Company has not paid any Commission to any Non-executive directors.
No stock options have been granted to the Non-executive Directors by the Company.

## Corporate Governance (Contd.)

## Sitting Fees

The Non-executive Directors are paid Sitting Fees of ₹ $1,00,000$ for each Board and Committee Meeting attended by them.

Details of remuneration paid to Non-executive Directors for the Financial Year 2015-16 are as follows:

| Name | Sitting Fees <br> Paid (₹) | Commission | Total <br> (₹) |
| :--- | :---: | :---: | :---: |
| Mr. Naresh Goyal\# | NIL | Nil | NIL |
| Mr. Javed Akhtar | $7,00,000$ | Nil | $7,00,000$ |
| Mr. I. M. Kadri | $10,00,000$ | Nil | $10,00,000$ |
| Mr. Aman Mehta | $13,00,000$ | Nil | $13,00,000$ |
| Mr. Dinesh Kumar Mittal | $11,00,000$ | Nil | $11,00,000$ |
| Mr. James Hogan\# | Nil | Nil | Nil |
| Mr. James Rigney\# | Nil | Nil | Nil |
| Mrs. Anita Goyal | $2,00,000$ | Nil | $2,00,000$ |
| Mr. Srinivasan Vishvanathan | $1,00,000$ | Nil | $1,00,000$ |
| Mr. Diwakar Gupta* | $1,00,000$ | Nil | $1,00,000$ |

## Notes:

\# Mr. Naresh Goyal, Mr. James Hogan \& Mr. James Rigney have written to the Company stating that they do not wish to receive any sitting fees from the Company.

* Appointed as the Director of the Company on 16 ${ }^{\text {th }}$ May, 2015 and he resigned on $4^{\text {th }}$ August, 2015.

Please refer to the disclosure on Related Party Transactions in the Notes to Accounts for details of transactions in which Mr. Naresh Goyal is concerned or interested.
Except Mr. Naresh Goyal and Mrs. Anita Goyal none of the other Non-executive Directors has any other pecuniary interest in the Company. Shareholding of the Non-executive Directors in the Company is enumerated in the table below:

| Name | Number of Shares of ₹ 10/- <br> each held in the Company | \% of Total Paid-up <br> Equity Capital |
| :--- | :---: | :---: |
| Mr. Naresh Goyal | $57,933,665$ | 51.00 |
| Mr. Javed Akhtar | 2,220 | Negligible |
| Mrs. Anita Goyal | 1,000 | Negligible |

## Note:

Except for Mr. Naresh Goyal, Mrs. Anita Goyal and Mr. Javed Akhtar none of the Directors hold any shares in the Company.
2. For the Whole Time Director (Mr. Gaurang Shetty)

The remuneration paid to Mr. Gaurang Shetty, Manager and Director comprises Salary and Allowances, Perquisites and Retirement Benefits.
Details of the remuneration paid during the financial year 2015-16 are as follows:
(In ₹)

| Salary and Allowances | $12,347,212$ |
| :--- | ---: |
| Perquisite | 41,402 |
| Retirement Benefits | 440,013 |
| Total | $\mathbf{1 2 , 8 2 8 , 6 2 7}$ |

Mr. Gaurang Shetty is an employee of the Company and he is bound by the terms of employment and policies of the Company.

## Corporate Governance (Contd.)

## c. Stakeholders' Relationship Committee

The Stakeholders' Relationship Committee functions according to its Charter which is in line with the provisions of Regulation 20 of the Listing Regulations read with Section 178 of the Companies Act, 2013 ("Act") that defines its composition, authority, responsibility and reporting functions.
The Company has constituted a Stakeholder's Relationship Committee to specifically focus on the redressal of the Shareholders' / Investors' complaints and grievances and to note the transfers etc. of shares.
I. Terms of reference

The brief terms of reference of the Stakeholder's Relationship Committee are as follows :

- To receive the report of the Registrar and Share Transfer Agents about investors' complaints and grievances and follow up for necessary action taken for redressal thereof;
- To review the existing "Investor Redressal System" and suggest measures for improvement in investor relations;
- To note the transfer / transmission / transposition / rematerialisation / dematerialization of shares and consolidation / splitting of folios as approved by the persons duly authorized by the Board of Directors in this regard and the issue of share certificates in exchange for subdivided, consolidated, defaced, torn, etc;
- To review the Shareholding Pattern of the Company and the changes therein;
- To appoint and remove Registrars and Share Transfer Agents, decide the terms and conditions, remuneration, service charge / fees and review their performance;
- Consider and resolve the grievances of security holders of the company including complaints related to transfer of securities, non-receipt of annual report/declared dividends/notices/ balance sheet.
II. Composition

The Members of the Stakeholders' Relationship Committee are as under:

| Name | Designation | Category |
| :--- | :--- | :--- |
| Mr. I. M. Kadri | Chairman | Independent Director |
| Mr. Javed Ahktar | Member | Independent Director |
| Mr. Gaurang Shetty | Member | Whole Time Director |

III. Meetings and attendance during the Financial Year 2015-16

The Stakeholders' Relationship Committee met twice during the Financial Year i.e. on 29 ${ }^{\text {th }}$ May, 2015 and $28^{\text {th }}$ October, 2015.
The dates of the Meetings and presence thereat are as follows:

| Name | Attendance |
| :--- | :---: |
| Mr. I. M. Kadri | 2 out of 2 |
| Mr. Javed Akhtar | 2 out of 2 |
| Mr. Gaurang Shetty | 2 out of 2 |

The Company Secretary attended all the above Meetings.
IV. Name and designation of Compliance Officer

Mr. Kuldeep Sharma, Company Secretary, has been appointed the Compliance Officer under Regulation 6 of the Listing Regulations.

## Corporate Governance (Contd.)

## V. Details of Shareholders' complaints / queries

The details of Shareholders' complaints during the Financial Year 2015-16 are as follows:

| Status of Complaints | Number of Complaints |
| :--- | :---: |
| Pending as of $1^{\text {st }}$ April, 2015 | NIL |
| Received during the Financial Year 2015-16 | 103 |
| Disposed of during the Financial Year 2015-16 | 103 |
| Pending as of 31 ${ }^{\text {st }}$ March, 2016 | NIL |

Investors complaints are promptly addressed by the Registrar and Share Transfer Agents, Karvy Computershare Private Limited, who strive to attend to all investor complaints within 48 hours of receipt. All investors' grievances / correspondences received during the Financial Year 2015-16 have been attended to.

The Company has a separate email ID companysecretary@jetairways.com to which investors may address their grievances. They may contact the Investor Relations Officer, Mr. C. P. Varghese, at the Registered Office of the Company on Telephone : +91 2261211000.

## d. Corporate Social Responsibility (CSR) Committee

The Corporate Social Responsibility Committee has been constituted under Section 135 of the Companies Act, 2013 and comprises of Mr. I. M. Kadri as Chairman, Mr. Javed Akhtar and Mr. Gaurang Shetty as Members.

The Company Secretary acts as the Secretary to the Committee.
The Committee met once on $6^{\text {th }}$ February, 2016 and all the Members attended the Meeting.
e. Risk Management Committee

As per Regulation 21 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the top 100 companies by market capitalization at the end of the immediately preceding Financial Year are required to constitute a Risk Management Committee.
The Company does not fall into the aforesaid category and is accordingly not required to have a Risk Management Committee. However, given the size and scale of Company's operations, the Board, at its meeting held on $28^{\text {th }}$ October 2015, decided to constitute a Risk Management Committee to monitor and review the risk management plan of the Company.
The Composition of Risk Management Committee is as follows:

| Name | Designation | Category |
| :--- | :--- | :--- |
| Mr. Dinesh Kumar Mittal | Chairman | Independent Director |
| Mr. Srinivasan Vishvanathan | Member | Independent Director |
| Mr. Amit Agarwal | Member | Acting Chief Executive Officer and Chief <br> Financial Officer |

The Company Secretary acts as the Secretary to the Committee.
No Meeting of the Committee took place during the Financial Year

## Proceeds from Private Placement Issues

During the year under review, the Company issued 6,989 Unsecured, Taxable, Redeemable, Listed and Rated Non - Convertible Debentures. Details of this issue are provided in the Board's Report.
As specified in the respective offer documents, the funds were utilised for general corporate purpose including working capital and capital expenditure requirements. Details thereof were provided to the Audit Committee and Board of Directors.

## Corporate Governance (Contd.)

## 4. General Body Meetings

a. Location and time of the last three Annual General Meetings:

| Financial Year | Venue | Date and Time |
| :--- | :--- | :--- |
| $2014-15$ | ITC Martha Hotel, Sahar Airport Road, Andheri <br>  <br>  <br> East, Mumbai -400099 | $14^{\text {th }}$ August, 2015 at 3:30 p.m. |
| $2013-14$ | Bhaidas Maganlal Sabhagriha, Juhu Vile Parle <br> Development Scheme, Bhaktivendanta Swami <br>  <br> Marg, Vile Parle (West), Mumbai-400 056 | $11^{\text {th }}$ August, 2014 at 3:30 p.m. |
| $2012-13$ | August, 2013 at 3:30 p.m. |  |

b. Special Resolutions passed in the previous three Annual General Meetings:

| Annual General Meeting held on | Subject |
| :--- | :--- |
| $\mathbf{8}^{\text {th }}$ August, $\mathbf{2 0 1 3}$ | $>\quad$Re-Appointment of Mr. Nivaan Goyal to an Office or Place <br> of Profit |
|  | $>$Re-appointment of Ms. Namrata Goyal to an Office or <br> Place of Profit |
| $\mathbf{1 1}^{\text {th }}$ August, 2014 | No Special Resolutions were passed during the Annual General <br> Meeting |
| $\mathbf{1 4}^{\text {th }}$ August, $\mathbf{2 0 1 5}$ | $>\quad$Re-Appointment of Mr. Iftikhar Kadri as an Independent <br> Director |
|  | $>$Re-Appointment of Mr. Aman Mehta as an Independent <br> Director |
|  | $>$Re-Appointment of Mr. Javed Akhtar as an Independent <br> Director |
| Re-Appointment of Mr. Dinesh Kumar Mittal as an |  |
| Independent Director |  |

A Special Resolution to approve the allotment of equity shares on preferential basis to Etihad Airways PJSC pursuant to the provisions of Section 81(1A) and other applicable provisions, if any, of the Companies Act, 1956, was passed at the Extraordinary General Meeting held on $24^{\text {th }}$ May, 2013.
c. Resolutions passed during the year through Postal Ballot:

The Company did not pass any Resolutions by Postal Ballot during the Financial Year:
There is no immediate proposal for passing any resolution through Postal Ballot. None of the businesses proposed to be transacted at the ensuing Annual General Meeting require passing a resolution through Postal Ballot.

## 5. Disclosures

a. Details of related party transactions as per requirement of Accounting Standard 18 are disclosed in Note 40 to the Standalone financial statements for the year ended $31^{\text {st }}$ March, 2016. A statement of these transactions was also placed before the Audit Committee and the Board, from time to time. None of the transactions with any of the related parties was in conflict with the interests of the Company. All transactions with related parties are negotiated on an arms' length basis and are intended to further the interests of the Company's business.
b. The Company has not entered into any materially significant transaction with the Promoters, Directors or the Management, their subsidiaries or relatives, etc. that may have a potential conflict with the interests of the Company at large. The Register of Contracts containing the transactions in which Directors are interested is regularly placed before the Board for its noting / approval.

## Corporate Governance (Contd.)

c. With regard to matters related to capital markets, there have been no instances of non-compliance by the Company, penalties or strictures imposed on the Company by the Stock Exchanges, Securities and Exchange Board of India or any statutory authority on any matter related to capital markets during the last three years.
d. The Board is responsible for ensuring that the rules are in place to avoid conflicts of interest by the Board Members.

The Company has adopted the Code of Business Conduct and Ethics for the Members of the Board and Senior Management ('Code') as required under Regulation 26 of the Listing Regulations which is applicable to Directors and Management Personnel

If such an interest exists, the Members are required to make disclosure to the Board and to abstain from discussion, voting or otherwise influencing the decision on any matter in which the concerned Director has or may have such interest.
The Code is posted on the Company's website www.jetairways.com. All the Members of the Board and the Senior Management personnel have affirmed their compliance with the said Code. A declaration to this effect, signed by the Acting Chief Executive Officer, is given below:
In accordance with Regulation 26 of the Listing Regulations, I hereby confirm that:
All the Members of the Board and the Senior Management Personnel of the Company have affirmed compliance with the Code of Business Conduct and Ethics for the Members of the Board and the Senior Management, as applicable to them, in respect of the Financial Year 2015-16.

Mumbai
Amit Agarwal
$26^{\text {th }}$ May, 2016

Acting Chief Executive Officer \& Chief Financial Officer

## e. CEO / CFO Certification

A Certificate from the Acting Chief Executive Officer and Chief Financial Officer on reporting and the internal controls over financial reporting for the Financial Year ended $31^{\text {st }}$ March, 2016, was placed before the Board. In addition, as required by Regulation 17(8) of the Listing Regulations Certificates on the quarterly financial results were placed before the Board.

## f. Risk Management

The Company has laid down procedures to inform the Board about the Risk Assessment and Minimization, which are periodically reviewed by the Audit Committee and the Board. The Company has constituted Risk Management Committee to review the risks that the Company is exposed to as part of its business.

## g. Disclosure of Accounting Treatment

Your Company has followed all applicable Accounting Standards while preparing the financial statements.
h. Policy for reporting illegal or unethical behaviour (Whistle Blower Policy)

Pursuant to Section 177(9) and (10) of the Companies Act, 2013 and Regulation 22 of Listing Regulations, the Company has in place a Whistle-Blower Policy for establishing a vigil mechanism for Directors and employees to report genuine concerns regarding unethical behaviour, actual or suspected fraud or violation of the Company's Code of Business Conduct and Ethics. The said mechanism also provides for adequate safeguards against victimisation of persons who use such mechanism and makes provision for direct access to the chairperson of the Audit Committee in appropriate or exceptional cases. We affirm that no employee of the Company was denied access to the Audit Committee.
i. Code of Conduct for Prevention of Insider Trading

The Company has adopted the Code of internal procedures and conduct for regulating, monitoring and reporting trading by insiders as prescribed under SEBI (Prohibition of Insider Trading) Regulations, 2015. The Company Secretary, who is the Compliance Officer, is responsible for setting forth policies, procedures, monitoring adherence to the rules for the preservation of price sensitive information, pre-clearance of trades, approval of trading plans, monitoring of trades and implementation of the Code under the overall supervision of the Board. All Directors and employees in the Vice President grade \& above and other

## Corporate Governance (Contd.)

Designated Employees who are privy to unpublished price sensitive information of the Company are governed by this Code.
Mr. Kuldeep Sharma, Company Secretary, is the Compliance Officer. The Company has also adopted a Code of Corporate Disclosure Practices for Prevention of Insider Trading to ensure timely and adequate disclosure of price sensitive information.

## 6. Means of Communication

Newspapers: The Company publishes the statement of financial results (quarterly / half yearly / annual) in prominent newspapers such as Loksatta, Financial Express and Business Standard.
Up-to-date financial results, official press releases, presentations to analysts and institutional investors and other general information about the Company are also available on the Company's website www.jetairways.com

Analysts and Investors meet / call : The Company regularly conducts meets / calls with Analysts and Investors to brief them of the financial and operational performance of the Company.
The Shareholding Pattern and other communication of investors' interest, including the transcript of Investors / Analysts meets / calls, are uploaded on the website.
The Company's website is a comprehensive reference to the Management's mission and policies. The section on "Investor Relations" serves to inform investors by giving them complete information on the financials, shareholding pattern, committees of the Board, information relating to stock exchanges, Registrar and Share Transfer Agents, etc.
The Company has designated the following e-mail id exclusively for investor services: companysecretary@jetairways.com

SEBI Complaints Redress System (SCORES): The investor complaints are processed in a centralized web based complaints redress system hosted by SEBI. The salient features of this system are: Centralised database of all complaints, online upload of Action Taken Reports by the concerned companies and online viewing by investors of actions taken on the complaint and its current status.
7. General Shareholder Information
i. Annual General Meeting

Date, time and venue : $27^{\text {th }}$ December, 2016 at 2.30 P.M. to be held at Bhaidas Maganlal Sabhagriha, Juhu Vile Parle Development Scheme, Bhaktivendanta Swami Marg, Vile Parle (West), Mumbai - 400056
ii. Financial Year :
$1^{\text {st }}$ April, 2015 to $31^{\text {st }}$ March, 2016
Financial Calendar (tentative)
The Company expects to announce the results for the Financial Year 2016-17, as per the following schedule:

First quarter results
Second quarter results
Third quarter results
Annual Results
Twenty Fifth Annual General Meeting
iii. Dates of Book Closure :
iv. Dividend Payment Date :

On or before $14^{\text {th }}$ August, 2016
On or before $14^{\text {th }}$ November, 2016
On or before $14^{\text {th }}$ February, 2017
On or before $30^{\text {th }}$ May, 2017
On or before $30^{\text {th }}$ September, 2017
$21^{\text {st }}$ December, 2016 to $27^{\text {th }}$ December, 2016 (both days inclusive) for the purpose of the Twenty Fourth Annual General Meeting.

Not applicable as the Board of Directors has not recommended any dividend for the Financial Year 2015-16.

## Corporate Governance (Contd.)

## v. Listing on the Stock Exchanges

The Company's Equity Shares are listed on the following Stock Exchanges having nation-wide trading terminals:

National Stock Exchange of India Limited
"Exchange Plaza", Bandra-Kurla Complex, Bandra (East), Mumbai-400 051

## BSE Limited

P. J. Towers, Dalal Street, Fort Mumbai-400 001

The Company's Equity Shares form part of "A" Group and S\&P BSE 500 Index of BSE.
The Listing Fee for the Financial Year 2016-17 has been paid to both the Stock Exchanges.
vi. Stock Code

| Name | Code | Reuters | Bloomberg |
| :--- | :--- | :--- | :--- |
| National Stock Exchange of India Limited | JETAIRWAYS-EQ | JET.NS |  |
| BSE Limited | 532617 | JET.BO $/ 2$ <br> JETQF.BO | JETIN:IN |
|  |  |  |  |

vii. Market price data (high, low during each month in the Financial Year 2015-16)

| Month | BSE |  | NSE |  |
| :--- | :---: | :---: | :---: | :---: |
|  | High | Low | High | Low |
|  | (₹) | (₹) | (₹) | (₹) |
| April 2015 | 498.55 | 357.3 | 498.3 | 351.1 |
| May 2015 | 413.2 | 339 | 414 | 338.5 |
| June 2015 | 372.5 | 248.5 | 373.2 | 248 |
| July 2015 | 408 | 271.15 | 408.3 | 271 |
| August 2015 | 435.25 | 283.55 | 435.45 | 283.3 |
| September 2015 | 350.75 | 296.15 | 351.25 | 295 |
| October 2015 | 446 | 317.05 | 447.4 | 316.55 |
| November 2015 | 519 | 390 | 519.4 | 390.05 |
| December 2015 | 708.8 | 506.1 | 709.7 | 506.4 |
| January 2016 | 796 | 565.5 | 796.4 | 565.6 |
| February 2016 | 640 | 478.05 | 639 | 477.7 |
| March 2016 | 566 | 476.8 | 566 | 476.1 |

## Corporate Governance (Contd.)

viii. Performance of Share Price in comparison to the NSE and BSE Indices

## Jet Airways vs NIFTY



## Jet Airways vs BSE Sensex



## Corporate Governance (Contd.)

## ix. Registrar and Share Transfer Agents

Share transfers, dividend payment and all other investor related matters are attended to and processed by the Registrar and Share Transfer Agents, Karvy Computershare Private Limited at the following address:

## Head Office (Hyderabad)

Karvy Selenium Tower B, Plot No. 31-32, Gachibowli
Financial District, Nanakramguda
Hyderabad 500008
Time: 9:00 a.m. to 5:30 p.m. (Monday to Friday)
Phone: +91 4067161500 Fax: +91 4023420814
Email:. einward.ris@karvy.com
Website: www.karvycomputershare.com
Contact Person - Mr. S. V. Raju - Assistant General Manager
x. Share Transfer System
$99.99 \%$ of the Equity Shares of the Company are held in the dematerialized form. Transfers of these Shares take place electronically through the depositories with no involvement of the Company or the Company's Registrar and Share Transfer Agents, Karvy Computershare Private Limited (RTA).
All requests for dematerialization of securities are processed and confirmation is given to the depositories within 15 days from the date of receipt.

As regards transfer of Shares held in physical form, the transfer documents can be lodged with the Company's RTA at the above mentioned address or at the Registered Office of the Company.
Transfers of Shares in physical form are approved by the Authorised Officials of the Company and the Share Certificates are dispatched within an average period of 15-20 days from the date of receipt of request, provided the relevant documents are complete in all respects.
A summary of transfer / transmission of securities of the Company so approved by the Authorised Officials of the Company is placed at every Meeting of the Stakeholders Relationship Committee.

The Company obtains from a Company Secretary in Practice a certificate of compliance with the share transfer formalities as required under Regulation 40(9) of the Listing Regulations on a half-yearly basis and files a copy of the said certificate with the Stock Exchanges.
There were no transfers of Shares in physical form during the Financial Year 2015-16.
xi. Distribution of Shareholding as on $31^{\text {st }}$ March, 2016

| Category | Shareholders |  | Shares |  |
| :--- | ---: | ---: | ---: | ---: |
| From - To | Number | \% of total | Number | \% of total |
| $1-500$ | 103,237 | 97.85 | $3,797,208$ | 3.34 |
| $501-1000$ | 1,113 | 1.05 | 870,020 | 0.77 |
| $1001-1500$ | 309 | 0.29 | 390,094 | 0.34 |
| $1501-2000$ | 224 | 0.21 | 405,180 | 0.36 |
| $2001-2500$ | 83 | 0.08 | 188,778 | 0.17 |
| $2501-3000$ | 83 | 0.08 | 235,693 | 0.21 |
| $3001-3500$ | 39 | 0.04 | 128,019 | 0.11 |
| $3501-4000$ | 51 | 0.05 | 197,296 | 0.17 |
| $4001-4500$ | 30 | 0.03 | 129,950 | 0.11 |
| $4501-5000$ | 45 | 0.04 | 220,106 | 0.19 |
| $5001-10000$ | 117 | 0.11 | 854,432 | 0.75 |

## Corporate Governance (Contd.)

| Category | Shareholders |  | Shares |  |
| :--- | ---: | ---: | ---: | ---: |
| From - To | Number | \% of total | Number | \% of total |
| $10001-20000$ | 72 | 0.07 | 989,226 | 0.87 |
| $20001-30000$ | 25 | 0.02 | 590,186 | 0.52 |
| $30001-40000$ | 12 | 0.01 | 427,399 | 0.38 |
| $40001-50000$ | 10 | 0.01 | 464,408 | 0.41 |
| $50001-100000$ | 22 | 0.02 | $1,621,738$ | 1.43 |
| 100001 and above | 32 | 0.03 | $102,087,650$ | 89.87 |
| Total : | $\mathbf{1 0 5 , 5 0 4}$ | $\mathbf{1 0 0 . 0 0}$ | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $\mathbf{1 0 0 . 0 0}$ |

xii. Dematerialization of Shares and Liquidity

As per the directions of SEBI, Equity Shares of the Company can be traded by investors through the Stock Exchanges only in dematerialised form. The Company has arrangements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL), to facilitate holding and trading of Company's Equity Shares in dematerialised form. $99.99 \%$ of the Company's Equity Shares are held in dematerialised form.

The details of Equity Shares held in dematerialised and in physical form as on $31^{\text {st }}$ March, 2016, are given hereunder:

| Particulars of Equity Shares | Equity Shares of ₹ $\mathbf{1 0}$ each |  |
| :--- | ---: | ---: |
|  | Number | \% of total |
| Dematerialized form |  |  |
| NSDL | $110,716,707$ | 97.46 |
| CDSL | $2,880,351$ | 2.54 |
| Sub-total | $\mathbf{1 1 3 , 5 9 7 , 0 5 8}$ | $\mathbf{1 0 0 . 0 0}$ |
| Physical form | $\mathbf{3 2 5}$ | $\mathbf{0 . 0 0}$ |
| Total | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $\mathbf{1 0 0 . 0 0}$ |

The Shares of the Company are frequently traded on the Stock Exchanges.
The Annual Custodial Fee has been paid for the Financial Year 2016-17 to both the depositories.
xiii. Shares in the Suspense Account

At the time of the Company's Initial Public Offer (IPO) in 2005, there were instances where the Shares allotted could not be credited to the demat accounts of the allottees due to various reasons, for e.g. invalid demat account, incorrect DP ID/Client ID, etc. Consequently, the said Shares were transferred to an Escrow Account.

A demat account for holding these unclaimed Shares has been opened with Karvy Stock Broking Limited in the name and style of "Jet Airways (India) Limited-Unclaimed Shares Demat Suspense Account". The details of the Shares held in the aforesaid demat account are as follows:

| Type of Security |  |  | Shares transferred during the year |  | Balance as on 31 ${ }^{\text {st }}$ March, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Number of |  | Number of |  |
|  | Cases | Shares | Cases | Shares | Cases | Shares |
| Equity Shares | 64 | 722 | -- | -- | 64 | 722 |

The voting rights on these Shares shall remain frozen till the rightful owner of such Shares claims them.

## Corporate Governance (Contd.)

## xiv. Reconciliation of Share Capital Audit

M/s. T. M. Khumri \& Co., Company Secretaries, conduct a Reconciliation of Share Capital Audit every quarter to reconcile the total admitted capital with NSDL and CDSL and total issued and listed capital of the Company. The Audit Reports for all the quarters of the Financial Year ended 37 ${ }^{\text {st }}$ March, 2016, confirm that the total Issued / Paid-up Capital of the Company is in agreement with the total number of Equity Shares in physical form and the total number of Equity Shares in dematerialised form held with NSDL and CDSL.
xv. Outstanding GDRs / ADRs / Warrants or any convertible instruments

The Company has not issued any GDRs / ADRs / Warrants or any convertible instruments, till date.
xvi. Plant locations

The Company operates from various offices and airports in India and abroad and occupies Hangars at Mumbai and Delhi to provide repairs and maintenance services for aircraft and components. The Company also has Ground Support Departments at various airports.
xvii. Address for correspondence

| Postal address | E-Mail ID and Website | Telephone |
| :--- | :--- | :--- |
| Jet Airways (India) Limited <br> Siroya Centre, Sahar Airport Road <br> Andheri (East), Mumbai-400 099 | companysecretary@jetairways.com | +912261211000 |
| Attn.: Mr. C. P. Varghese <br> Investor Relations Officer | Website : www.jetairways com |  |

Note : The information give hereinabove is as on 31 ${ }^{\text {st }}$ March, 2016, unless otherwise stated.

## Auditors' Certificate on compliance of conditions of Corporate Governance

To the Members of<br>Jet Airways (India) Limited

We have examined the compliance of conditions of Corporate Governance by Jet Airways (India) Limited ("the Company"), for the year ended on $37^{\text {st }}$ March, 2016, as stipulated in Clause 49 of the Listing Agreement ('Listing Agreement') of the Company with the Stock Exchanges for the period $1^{\text {st }}$ April, 2015 to $30^{\text {th }}$ November, 2015 and as per the relevant provisions of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations 2015, ('Listing Regulations') as referred to in Regulation 15(2) of the Listing Regulations for the period $1^{\text {st }}$ December, 2015 to 31 ${ }^{\text {st }}$ March, 2016.
The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.
In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in above-mentioned Listing Agreement / Listing Regulations, as applicable except with regard to Clause 49 (II)(A)(1) which deals with appointment of at least one woman director in case of a listed entity which has been complied by the Company with effect from $8^{\text {th }}$ April, 2015.
We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

## For B S R \& Co. LLP

Chartered Accountants
Registration No. 101248 W/W-100022

## Bhavesh Dhupelia

Partner
Membership No: 042070

Mumbai
$17^{\text {th }}$ November, 2016

## For CHATURVEDI \& SHAH

Chartered Accountants
Registration No. 101720W

## Parag D. Mehta

Partner
Membership No: 113904

## Independent Auditors' Report

To the Members of<br>Jet Airways (India) Limited

## Report on the Standalone Financial Statements

We have audited the accompanying Standalone financial statements of JET AIRWAYS (INDIA) LIMITED ('the Company'), which comprise the Balance sheet as at $31^{\text {st }}$ March, 2016, the Statement of Profit and Loss and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Standalone Financial Statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.
We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.
We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the standalone financial statements are free from material misstatement.
An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

## Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at $31^{\text {st }}$ March, 2016 and its profit and its cash flows for the year ended on that date.

## Emphasis of Matters

We draw attention to the following matters in the Notes to the standalone financial statements:
a) Note 32 to the standalone financial statements which explains the accounting impact of Scheme of Merger ('the Scheme') approved by shareholders, enabling the merger of Jet Lite (India) Limited, wholly owned subsidiary ("subsidiary company") which has negative net worth with the Company, with effect from $1^{\text {st }}$ April, 2015, could not be given in the Financial Statements as at and for the year ended 31 st March, 2016, as the orders from the Honourable High Court of Judicature at Bombay('the High Court') sanctioning the Scheme is awaited and the loans and advances given to its subsidiary company are carried at their carrying amount.

## Independent Auditors' Report (Contd.)

b) Note 42 regarding preparation of the standalone financial statements on going concern basis for the reasons stated therein. The appropriateness of assumption of going concern is dependent upon realisation of the various initiatives undertaken by the Company and/or the Company's ability to raise requisite finance / generate cash flows in future to meet its obligations, including financial support to its subsidiary companies
Our opinion is not qualified in respect of the above matters.

## Other Matters

The standalone financial statements of the Company for the year ended $37^{\text {st }}$ March, 2015 have been jointly audited by Deloitte Haskins \& Sells LLP, Chartered Accountants and Chaturvedi \& Shah, Chartered Accountants, who expressed an unmodified opinion on those standalone financial statements; vide their opinion dated 29th May, 2015.

## Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2016 ("the Order"), issued by the Central Government of India in terms of section 143(11) of the Act, we give in the "Annexure A", a statement on the matters specified in the paragraph 3 and 4 of the Order, to the extent applicable.
2. As required by Section 143 (3) of the Act, we report that:
(a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
(b) In our opinion proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
(c) The Balance sheet, the Statement of Profit and Loss and the Cash Flow Statement dealt with by this Report are in agreement with the books of account;
(d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014;
(e) The matters described under the Emphasis of Matters paragraph above, in our opinion, may have an adverse effect on the functioning of the Company.
(f) On the basis of the written representations received from the directors as on $31^{\text {st }}$ March, 2016 taken on record by the Board of Directors, none of the directors is disqualified as on $31^{\text {st }}$ March, 2016 from being appointed as a director in terms of Section 164 (2) of the Act;
(g) With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in "Annexure B"; and
(h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements - Refer Note 33 to the financial statements;
ii. The Company did not have any long-term contracts including derivative contracts for which there were any material foreseeable losses;
iii. There were no amounts required to be transferred to the Investor Education and Protection Fund by the Company.

For B S R \& Co. LLP
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)

## Bhavesh Dhupelia

Partner
Membership No. 042070
Place: Mumbai
Date : $26^{\text {th }}$ May, 2016
For Chaturvedi \& Shah
Chartered Accountants
(Firm's Registration No: 101720W)

## Annexure - A to the Independent Auditors' Report

The Annexure referred to in Independent Auditors' Report to the members of the Company on the standalone financial statements for the year ended $31^{\text {st }}$ March, 2016, we report that:
(i) (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
(b) The Company has a programme of verification of fixed assets to cover all the items in phased manner, which, in our opinion, is reasonable having regard to the size of the Company and the nature of its fixed assets. Pursuant to the program, certain fixed asset were physically verified by the Management during the year. According to the information and explanations given to us no material discrepancies were noticed on such verification.
(c) In our opinion and according to the information and explanations given to us and on the basis of our examination of the records of the Company, the title deeds of immovable properties are held in the name of the Company.
(ii) As explained to us, the inventory has been physically verified during the year by the management other than inventory lying with third parties. In our opinion, the frequency of verification is reasonable. In respect of inventory lying with third parties, we have relied on the confirmations obtained by the management from such entities. The discrepancies noticed on verification between the physical stock and the book records were not material.
(iii) In our opinion and according to information and explanations given to us the Company has granted unsecured loans to its wholly-owned subsidiary covered in the register maintained under Section 189 of the Act. In respect of such loan.
(a) Terms and conditions of unsecured loan granted to wholly-owned subsidiary is not prejudicial of the interest of the Company.
(b) Loan given till $31^{\text {st }}$ March, 2014 is interest free and loan given thereafter is interest bearing and is repayable in the financial year 2019-2020.
(c) There is no overdue amount in excess of ₹ 1 Lakh remaining outstanding as at the year end.
(iv) In our opinion and according to the information and explanations given to us, there are no loans, investments, guarantees or securities granted in respect of which provisions of Section 185 and 186 of the Act are applicable to the Company.
(v) In our opinion and according to the information and explanations given to us, the Company has not accepted any deposits as per the directions issued by the Reserve Bank of India from the public in accordance with relevant provisions of Sections 73 to 76 or any other relevant provisions of the Act and the rules framed there under. Accordingly, paragraph (v) of the Order is not applicable to the Company.
(vi) As informed to us by the management, the Central Government has not prescribed the maintenance of cost records under section 148(1) of the Act, for any of the services / activities rendered by the Company.
(vii) (a) According to the information and explanations given to us and on the basis of our examination of the records of the Company, amounts deducted/ accrued in the books of account in respect of undisputed statutory dues including Provident Fund, Employees' State Insurance, Sales Tax, Value Added Tax, duty of customs and other material statutory dues have generally been regularly deposited with the appropriate authorities except in respect of profession tax, income tax (tax deducted at source including interest) and service tax, cess the delays ranged from three days to six months.
(b) According to the information and explanations given to us, no undisputed amounts payable in respect of Provident Fund, Employees' State Insurance, Income Tax, Sales Tax, Value Added Tax, duty of customs, service tax, cess and other material statutory dues were in arrears as at $37^{\text {st }}$ March, 2016 for a period of more than six months from the date they became payable except in respect of service tax (including interest) of ₹ 6,342 lakhs for the period 2012-13 to 2014-15.
(c) According to the information and explanations given to us, there are no material dues of duty of excise, sales tax which have not been deposited with the appropriate authorities on account of any dispute. However, according to information and explanations given to us, the following dues of Income Tax, Service Tax, Duty of Customs and Value Added Tax have not been deposited by the Company on account of disputes:

| Name of the statute | Nature of <br> dues | Period to which the <br> amount relates | Forum where dispute is <br> pending | Amount <br> (₹ in lakhs) |
| :--- | :--- | :--- | :--- | ---: |
| IATT Rules, 1989 | IATT Interest <br> \& Penalty | $2003-04$ | Delhi High Court | 321 |
| Customs Act 1962 | Custom Duty | $2010-2011$ to 2013-2014 | Commissioner of Customs <br> (Appeals) | 30 |

## Annexure to the Auditors' Report (Contd.)

| Name of the statute | Nature of <br> dues | Period to which the <br> amount relates | Forum where dispute is <br> pending | Amount <br> (₹ in lakhs) |
| :--- | :--- | :--- | :--- | ---: |
| Customs Act 1962 | Custom Duty | $2007-2008$ to 2014-2015 | Commissioner of Customs | 1,529 |
| Customs Act 1962 | Custom Duty | $2006-2007$ to 2013-2014 | CESTAT | 539 |
| Finance Act 1994 | Service Tax | $2003-2004$ to 2005-2006 | Supreme Court of India | 361 |
| Finance Act 1994 | Service Tax | $2002-2003$ to 2013-2014 | CESTAT | 62,078 |
| Finance Act 1994 | Service Tax | $2002-2003$ to 2014-2015 | Commissioner of Central Excise | 46,178 |
| Income Tax Act 1961 | Income Tax | $2008-2009$ | Commissioner of Income <br> Tax(Appeals) | 3 |
| Income Tax Act 1961 | Income Tax | $2002-03$ and 2008-09 | ITAT | 383 |
| Income Tax Act 1961 | Income Tax | $2006-2007$ | Bombay High Court | 233 |
| Income Tax Act 1961 | Income Tax | $2006-2007$ to 2015-2016 | Commissioner of Income Tax | 2,158 |
| MVAT Act, 2002 | VAT | $2009-10$ | Commissioner of Sales Tax <br> (Appeals) | 13 |

(viii) In our opinion and according to the information and explanations given to us, there have been no defaults in the repayment of dues to financial institutions, banks and debenture holders during the year. The Company did not have dues relating to any loan or borrowing from government during the year.
(ix) In our opinion and according to the information and explanations given to us, the company has utilized the money raised by way of term loans during the year for the purpose for which they were raised. The Company has not raised any money by way of initial public offer or further public offer (including debt instruments).
(x) According to the information and explanations given to us, no material fraud by the Company or on the Company by its officers or employees has been noticed or reported during the course of our audit.
(xi) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has paid / provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of section 197 read with Schedule V to the Act.
(xii) In our opinion and according to the information and explanations given to us, the Company is not a nidhi company as prescribed under section 406 of the Act. Accordingly, paragraph 3(xii) of the Order is not applicable to the Company.
(xiii) According to the information and explanations given to us and based on our examination of the records of the Company, all transactions with the related parties are in compliance with Sections 177 and 188 of the Act, where applicable. The details of such related party transactions have been disclosed in the standalone financial statements as required by the applicable Accounting Standards.
(xiv) According to the information and explanations give to us and based on our examination of the records of the Company, the Company has not made any preferential allotment or private placement of shares or fully or partly convertible debentures during the year. Accordingly, paragraph 3(xiv) of the Order is not applicable to the Company.
(xv) According to the information and explanations given to us and based on our examination of the records of the Company, the Company has not entered into non-cash transactions with directors or persons connected with him. Accordingly, paragraph $3(\mathrm{xv})$ of the Order is not applicable to the Company.
(xvi) According to the information and explanations given to us, the Company is not required to be registered under section 45-IA of the Reserve Bank of India Act 1934. Accordingly, paragraph 3 (xvi) of the Order is not applicable to the Company.

For B S R \& Co. LLP
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)

## Bhavesh Dhupelia

Partner
Membership No. 042070
Place : Mumbai
Date : 26 ${ }^{\text {th }}$ May, 2016

For Chaturvedi \& Shah
Chartered Accountants
(Firm's Registration No: 101720W)

## Annexure - B to the Independent Auditors' Report

(Referred to in our report of even date)

## Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 ('the Act')

We have audited the internal financial controls over financial reporting of Jet Airways (India) Limited ("the Company") as of $31^{\text {st }}$ March, 2016 in conjunction with our audit of the standalone financial statements of the Company for the year ended on that date.

## Management's Responsibility for Internal Financial Controls

The Company's management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting ('the Guidance Note') issued by the Institute of Chartered Accountants of India ('ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that
(1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Annexure to the Auditors' Report (Contd.)

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

In our opinion, the Company has, in all material respects, maintained an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at $31^{\text {st }}$ March, 2016, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the Institute of Chartered Accountants of India.

## For B S R \& Co. LLP

For Chaturvedi \& Shah
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)
Chartered Accountants
(Firm's Registration No: 101720W)

## Bhavesh Dhupelia

Parag D. Mehta
Partner
Partner
Membership No. 042070
Membership No. 113904
Place: Mumbai
Place : Mumbai
Date : $26^{\text {th }}$ May, 2016
Date : 26 ${ }^{\text {th }}$ May, 2016

Balance Sheet as at $31^{\text {st }}$ March, 2016
(₹ in lakhs)

| Particulars | Note No. | As at 31 ${ }^{\text {st }}$ March, 2016 | As at 31 ${ }^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES Shareholders' Funds |  |  |  |
|  |  |  |  |
| Share Capital | 2 | 11,360 | 11,360 |
| Reserves and Surplus | 3 | $(312,760)$ | $(420,388)$ |
|  |  | $(301,400)$ | $(409,028)$ |
| Non-Current Liabilities |  |  |  |
| Long Term Borrowings | 4 | 621,033 | 660,730 |
| Deferred Tax Liability (Net) | 5 | - | - |
| Other Long Term Liabilities | 6 | 90,353 | 114,841 |
| Long Term Provisions | 7 | 33,635 | 24,792 |
|  |  | 745,021 | 800,363 |
| Current Liabilities |  |  |  |
| Short Term Borrowings | 8 | 302,106 | 364,429 |
| Trade Payables 9 |  |  |  |
| - For dues to Micro and Small Enterprises |  | 289 | 235 |
| - For dues to others |  | 586,912 | 543,264 |
| Other Current Liabilities | 10 | 580,637 | 581,226 |
| Short Term Provisions | 11 | 2,574 | 5,239 |
|  |  | 1,472,518 | 1,494,393 |
| TOTAL |  | 1,916,139 | 1,885,728 |
| ASSETS $\quad=$ |  |  |  |
| Non-Current Assets |  |  |  |
| Fixed Assets |  |  |  |
| Tangible Assets | 12 | 877,560 | 921,844 |
| Intangible Assets | 13 | 2,905 | 1,277 |
| Capital Work-In-Progress |  | 410 | - |
| Intangible Assets under development |  | - | 1,942 |
|  |  | 880,875 | 925,063 |
| Non-Current Investments | 14 | 69,619 | 69,617 |
| Long Term Loans and Advances | 15 | 342,068 | 344,950 |
| Other Non-Current Assets | 16 | 3,823 | 4,779 |
|  |  | 415,510 | 419,346 |
| Current Assets |  |  |  |
| Current Investments | 17 | 50,000 | - |
| Inventories | 18 | 104,971 | 92,702 |
| Trade Receivables | 19 | 162,548 | 137,960 |
| Cash and Bank Balances | 20 | 147,765 | 198,508 |
| Short Term Loans and Advances | 21 | 151,882 | 108,576 |
| Other Current Assets | 22 | 2,588 | 3,573 |
|  |  | 619,754 | 541,319 |
| TOTAL |  | 1,916,139 | 1,885,728 |
| The accompanying notes are an integral part of the Financial Statements | 1-45 |  |  |

As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants Firm's Registration No:
101248W/W-100022

## Bhavesh Dhupelia

Partner
Membership No. 042070

Date: $26^{\text {th }}$ May, 2016
Place: Mumbai

## For Chaturvedi \& Shah

Chartered Accountants
Firm's Registration No:
101720W
Parag D. Mehta
Partner
Membership No. 113904

## On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma
Chairman
Vice-Chairman
Director

Whole Time Director
Chief Financial Officer
Company Secretary

## Statement of Profit and Loss for the Year Ended 31 ${ }^{\text {st }}$ March, 2016

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 ${ }^{\text {st }}$ March, 2016 | For the Year Ended 31 ${ }^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| Income |  |  |  |
| Revenue from Operations | 23 | 2,116,733 | 1,957,343 |
| Other Income | 24 | 74,363 | 70,730 |
| Total Revenue |  | 2,191,096 | 2,028,073 |
| Expenses |  |  |  |
| Aircraft Fuel Expenses |  | 501,573 | 668,626 |
| Employee Benefit Expenses | 25 | 238,813 | 224,300 |
| Selling and Distribution Expenses | 26 | 235,712 | 204,094 |
| Aircraft and Engine Lease Rentals |  | 212,479 | 195,892 |
| Depreciation and Amortisation | 27 | 99,509 | 76,250 |
| Finance Cost | 28 | 86,811 | 88,406 |
| Other Expenses | 29 | 706,727 | 676,026 |
| Total Expenses |  | 2,081,624 | 2,133,594 |
| Profit / (Loss) before Exceptional Items and Tax |  | 109,472 | $(105,521)$ |
| Exceptional Items (Net) | 30 | 7,884 | $(75,850)$ |
| Profit / (Loss) Before Tax |  | 117,356 | $(181,371)$ |
| Tax Expense |  |  |  |
| - Current Tax |  | - | - |
| Profit / (Loss) for the Year |  | 117,356 | $(181,371)$ |
| Earnings Per Equity Share: (Face Value ₹10 per share) |  |  |  |
| Basic and Diluted (in ₹) | 31 | 103.31 | (159.66) |
| The accompanying notes are an integral part of the Financial Statements | 1-45 |  |  |

As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants
Firm's Registration No:
101248W/W-100022

Bhavesh Dhupelia
Partner
Membership No. 042070

Date: $26^{\text {th }}$ May, 2016
Place: Mumbai

On behalf of Board of Directors
Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma


Chairman Vice-Chairman

Whole Time Director Chief Financial Officer Company Secretary

Cash Flow Statement for the Year Ended 31 ${ }^{\text {st }}$ March, 2016
(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 ${ }^{\text {st }}$ March, 2016 | For the Year Ended 31 ${ }^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| Cash Flow from Operating Activities : |  |  |  |
| Net Profit / (Loss) Before Tax |  | 117,356 | $(181,371)$ |
| Adjustment for : |  |  |  |
| Exceptional Items | 30 | $(7,884)$ | 75,850 |
| Depreciation and Amortisation | 27 | 99,509 | 76,250 |
| Provision for Stock Obsolescence |  | 6,796 | 14,589 |
| Profit on Sale of Fixed Assets (Net) |  | (104) | $(12,331)$ |
| Loss on Scrapping of Fixed Assets |  | - | 14 |
| Profit on Sale of Investments |  | (233) | (90) |
| Finance Cost | 28 | 86,811 | 88,406 |
| Interest on Income Tax Refund |  | (523) | (7) |
| Interest Income on Fixed Deposit \& Others |  | $(9,464)$ | $(8,608)$ |
| Interest Income on Loans and Advances to Related Parties |  | $(4,911)$ | $(1,851)$ |
| Provision No Longer Required Written Back |  | $(6,700)$ | $(1,971)$ |
| Provision for Compensated Absences and Gratuity | 25 | 3,080 | 3,288 |
| Unrealised Foreign Exchange Losses (Net) |  | 11,454 | 3,921 |
| Provision for Doubtful Debts |  | 1,507 | 2,256 |
| Provision for Doubtful Deposit / Advances |  | 423 | - |
| Bad Debts Written Off |  | 31 | 65 |
| Provision for Wealth Tax |  | - | 12 |
| Recognition upon fulfilment of commitment |  | $(34,688)$ | $(26,248)$ |
| Inventory Scrapped during the year |  | 3,630 | 2,073 |
| Operating Profit Before Working Capital Changes |  | 266,090 | 34,247 |
| Adjustment for : |  |  |  |
| Inventories |  | $(22,695)$ | $(28,988)$ |
| Trade Receivables |  | $(26,259)$ | $(18,154)$ |
| Loans and Advances |  | $(33,088)$ | $(76,970)$ |
| Current Liabilities and Provisions |  | 68,677 | 143,507 |
| Cash Generated from Operations |  | 252,725 | 53,642 |
| Direct Taxes Refund / (Paid) (Net) |  | 389 | (839) |
| Net Cash Flow Generated from Operating Activities |  | 253,114 | 52,803 |

## Cash Flow Statement for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| Particulars | Note No. | For the Year Ended 31 ${ }^{\text {st }}$ March, 2016 | For the Year Ended 31 ${ }^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| Cash Flow from Investing Activities: |  |  |  |
| Purchase of Fixed Assets (including Capital Work-in-Progress) |  | $(26,760)$ | $(171,046)$ |
| Proceeds from Sale of Fixed Assets |  | 214 | 169,838 |
| Purchase of Current Investments |  | $(794,442)$ | $(188,995)$ |
| Sale of Current Investments |  | 744,675 | 189,085 |
| (Purchase) / Sale of Non-Current Investments |  | (3) | 4 |
| Changes in Fixed Deposits with Banks (Refer note 2 below) |  | $(12,600)$ | $(26,321)$ |
| Interest Received on Bank, Loans and advances and Other |  | 15,012 | 10,170 |
| Deposits |  |  |  |
| Net Cash Flow used in Investing Activities |  | $(73,904)$ | $(17,265)$ |
| Cash Flow from Financing Activities |  |  |  |
| Net (Decrease) / Increase in Short Term Loans |  | $(68,553)$ | 157,780 |
| Proceeds from Long Term Loans during the year |  | 79,890 | 153,599 |
| Repayment of Long Term Loans during the year |  | $(168,441)$ | $(189,654)$ |
| Finance Cost |  | $(86,655)$ | $(91,246)$ |
| Unclaimed Dividend paid |  | - | (3) |
| Net Cash (used in) / from Financing Activities |  | $(243,759)$ | 30,476 |
| Net (Decrease) / Increase in Cash and Cash Equivalents |  | $(64,549)$ | 66,014 |
| Cash and Cash Equivalents at the beginning of the year (Refer note 1 below) | 20 | 95,532 | 29,518 |
| Cash and Cash Equivalents at end of the year (Refer note 1 below) | 20 | 30,983 | 95,532 |

## Notes:

1) Cash and Cash Equivalents for the year ended $31^{\text {st }}$ March, 2016 includes Unrealised Gain (net) of ₹ 5,407 lakhs (Previous Year ₹ 4,454 lakhs) on account of translation of Foreign Currency Bank Balances.
2) Fixed Deposits with Banks having original maturity period of more than three months to ₹ 116,782 lakhs (Previous Year ₹ 102,976 lakhs) are not included in Cash and Cash Equivalents.

## As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants Firm's Registration No: 101248W/W-100022

## Bhavesh Dhupelia

Partner
Membership No. 042070
Parag D. Mehta
Partner
Membership No. 113904

## On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma


Whole Time Director Chief Financial Officer Company Secretary

# Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 

## 1. SIGNIFICANT ACCOUNTING POLICIES

## A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS :

The financial statements have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) and complies with Accounting Standards specified under section 133 of the Companies Act, 2013 ('the Act') read with rule 7 of the Companies (Accountants) Rules 2014, to the extent notified and applicable.

The financial statements are prepared on accrual basis under the historical cost convention, except for certain Fixed Assets which are carried at revalued amounts. The financial statements are presented in Indian rupees rounded off to the nearest rupees in lakhs.

All assets and liabilities have been classified as current or non-current as per the Company's normal operating cycle and other criteria set out in schedule III to the Act. Based on the nature of the services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.
B. USE OF ESTIMATES :

The preparation of Financial Statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets, liabilities and the disclosure of contingent liabilities on the date of the Financial Statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialized.
C. REVENUE RECOGNITION :
a) Passenger and Cargo income are recognised on flown basis, i.e. when the services are rendered.
b) The sales of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the "Forward Sales Account" and the balance, net of commission and discount thereon, is shown under Other Current Liabilities.
c) The unuitilised balances in "Forward Sales Account" are recognised as income based on historical statistics, data and management estimates and considering Company's refund policy.
d) Lease income on the Aircraft given on operating lease is recognised in the Statement of Profit and Loss on an accrual basis over the period of lease to the extent there is no significant uncertainty about the measurability and ultimate realisation.
D. EXPORT INCENTIVE :

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.
E. COMMISSION :

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.
F. EMPLOYEE BENEFITS :
a) Defined Contribution plan :

A defined contribution plan is a post-employment benefit plan under which entity pays specified contributions to a separate entity and has no obligation to pay any future amounts. Company's contribution paid / payable for the year to defined contribution schemes are charged to Statement of Profit and Loss.
b) Defined Benefit and Other Long Term Benefit plan :

Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent the benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.
c) Short Term Employee Benefits :

Short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period the employee renders services. Such benefits include salaries, wages, bonus and ex-gratia.
G. FIXED ASSETS :

## a) Tangible Assets :

Owned tangible fixed assets are stated at cost and includes amount added on revaluation less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of fixed assets upto the time the assets get ready for their intended use are capitalized.
Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are identified and accounted as separate components.
The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on Aircraft taken on operating lease have been capitalized and disclosed appropriately.
b) Intangible Assets:

Intangible assets are recognised only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.
c) Assets Taken on Lease :
i. Operating Lease: Rentals are expensed with reference to the Lease Term and other considerations.
ii. Finance Lease / Hire Purchase: The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalized as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance Lease Instalments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Statement of Profit and Loss.

## H. IMPAIRMENT OF ASSETS :

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Statement of Profit and Loss in the year in which an asset is identified as impaired. However, any impairment loss on a revalued asset is recognised directly against the revaluation surplus held for the asset to the extent that the impairment loss does not exceed the amount held in revaluation surplus for the same asset. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

## I. DEPRECIATION / AMORTISATION :

a) Depreciation on tangible fixed assets are provided on the 'Straight Line Method' over the useful life of assets as prescribed in Schedule II of the Companies Act, 2013. Further, Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are depreciated over their respective remaining useful life. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.
b) Intangible assets are amortised on straight line basis as follows:
i. Landing Rights acquired are amortised over a period not exceeding 20 years. Amortisation period exceeding 10 years is applied considering industry experience and expected asset usage.
ii. Trademarks are amortised over 10 years.
iii. Computer Software is amortised over a period not exceeding 36 months.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## J. INVESTMENTS :

Current Investments are carried at lower of cost or quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.
K. BORROWING COSTS :

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.
L. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION :
a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates. The exchange difference between the rate prevailing on the date of transaction and on settlement / restatement (other than those relating to long term foreign currency monetary items) is recognised as income or expense, as the case may be.
b) Non-monetary foreign currency items are not restated at the period-end rates.
c) Exchange differences relating to long term foreign currency monetary items are accounted in line with the notifications issued by the Ministry of Corporate Affairs (MCA) dated 29 ${ }^{\text {th }}$ December, 2011 and $9^{\text {th }}$ August, 2012 as under :
(i) to the extent they relate to financing the acquisition of fixed assets and not regarded as interest, are added to or subtracted from the cost of such fixed assets and depreciated over the balance useful life of the asset;
(ii) in other cases such differences are accumulated in ‘Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) under reserves and surplus and amortised in the Statement of Profit and Loss over the balance term of the long term monetary item.
d) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognised in the Statement of Profit and Loss. Any profit / loss arising on cancellation of forward exchange contract is recognised as income or expense of the year. Premium / Discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

## M. INVENTORIES :

Inventories are valued at cost or Net Realizable Value (NRV), whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average formula. In respect of reusable items such as rotables, galley equipment and tooling etc., NRV takes into consideration provision for obsolescence and wear and tear based on the estimated useful life of the spares and also provisioning for non - moving / slow moving items.
N. AIRCRAFT MAINTENANCE AND REPAIR COSTS :

Aircraft Maintenance, Auxiliary Power Unit (APU), Engine Maintenance and Repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.
0. TAXES :

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income tax Act, 1961.
Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

## JET AIRWAYS

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

P. SHARE ISSUE EXPENSES:

Issue Expenses are adjusted against the Securities Premium Account.
Q. SALE AND LEASE BACK TRANSACTION :

Profit or Loss on Sale and Lease back arrangements resulting in operating leases are recognised, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortised over the period for which the asset is expected to be used.
R. ACCOUNTING FOR DERIVATIVE INSTRUMENTS :

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any, is accounted based on the principles of prudence as enunciated in Accounting Standard 1 (AS 1) "Disclosure of Accounting Policies".
S. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS :

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes when there is possible obligation arising from past events. Contingent Assets are neither recognised nor disclosed in the Financial Statements.

## 2. SHARE CAPITAL

(₹ in lakhs)

| Particulars | As at $31{ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Authorised : |  |  |
| 180,000,000 Equity Shares of ₹ 10/- each | 18,000 | 18,000 |
| (Previous Year 180,000,000 Equity Shares of ₹ 10/- each) |  |  |
| 20,000,000 Preference Shares of ₹ 10/- each | 2,000 | 2,000 |
| (Previous Year 20,000,000 Preference Shares of ₹ 10/- each) |  |  |
|  | 20,000 | 20,000 |
| Issued, Subscribed and Paid Up : |  |  |
| 113,597,383 Equity Shares: Face value of ₹ 10/- each fully paid up (Previous Year 113,597,383 Equity Shares of ₹ $10 /-$ each fully paid up) | 11,360 | 11,360 |
| TOTAL | 11,360 | 11,360 |

a. Reconciliation of Number of Shares

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ |  | 2015 |  |
|  | Number of shares | ₹ in lakhs | Number of shares | ₹ in lakhs |
| Equity Shares : Face value of |  |  |  |  |
| ₹ 10/- each |  |  |  |  |
| As at the beginning of the year | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $\mathbf{1 1 , 3 6 0}$ | $113,597,383$ | 11,360 |
| As at the end of the year | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $\mathbf{1 1 , 3 6 0}$ |  | $113,597,383$ |

b. Shareholders holding more than $5 \%$ of Equity Share Capital and shares held by Holding / Ultimate Holding Company

| Name of the <br> Shareholders | As at 31 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ March, |  |  |  |
|  | Number of <br> shares | Percentage of <br> holding | Number of shares | Percentage of <br> holding |
| Mr. Naresh Goyal | $\mathbf{5 7 , 9 3 3 , 6 6 5}$ | $\mathbf{5 1 . 0 0} \%$ | $57,933,665$ | $51.00 \%$ |
| Etihad Airways (PJSC) | $\mathbf{2 7 , 2 6 3 , 3 7 2}$ | $\mathbf{2 4 . 0 0} \%$ | $27,263,372$ | $24.00 \%$ |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## c. Terms / Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par value of ₹ 10/-. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends if any, in Indian rupees. The dividend proposed, if any, by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting.
In the event of liquidation of the Company, the holders of Equity Shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the Shareholders.

## 3. RESERVES AND SURPLUS

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Capital Reserve (Refer note 14) |  |  |
| As per last Balance Sheet | 89 | 89 |
| Add : Depository Certificates / Shares received free of cost \# ₹ 1,885 | \# | * |
| * ₹ 2,688 | 89 | 89 |
| Capital Redemption Reserve |  |  |
| As per last Balance Sheet | 5,558 | 5,558 |
| Debenture Redemption Reserve |  |  |
| As per last Balance Sheet | - | - |
| Add: Transfer from surplus in the statement of Profit \& Loss | 1,747 | - |
|  | 1,747 | - |
| Securities Premium Account |  |  |
| As per last Balance Sheet | 344,253 | 344,253 |
| Revaluation Reserve |  |  |
| As per last Balance Sheet | 31,537 | 31,537 |
| Foreign Currency Monetary Item Translation Difference Account |  |  |
| As per Last Balance Sheet | $(6,709)$ | $(4,690)$ |
| Add : Addition during the year | $(16,275)$ | $(9,374)$ |
| Less : Amortisation during the year | 6,547 | 7,355 |
|  | $(16,437)$ | $(6,709)$ |
| (Deficit) in Statement of Profit and Loss |  |  |
| As per last Balance Sheet | $(795,116)$ | $(610,884)$ |
| Add : Additional Depreciation pursuant to enactment of Schedule II of the Companies Act, 2013 (Refer Note 12) | - | $(2,861)$ |
| Add : Profit / (Loss) for the year | 117,356 | $(181,371)$ |
| Less: Transfer to Debenture Redemption Reserve | $(1,747)$ | - |
|  | $(679,507)$ | $(795,116)$ |
| TOTAL | $(312,760)$ | $(420,388)$ |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 4. LONG TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
|  | Current | Non-Current | Current | Non-Current |
| i) Non-Convertible Debentures (Refer note (a) below) | - | 69,890 | - | - |
| ii) Term Loans |  |  |  |  |
| From Banks |  |  |  |  |
| Secured Loans / Borrowings : |  |  |  |  |
| Rupee Term Loans (Refer note (b) below) | 4,717 | - | 4,500 | 4,725 |
| Foreign Currency Term Loans (Refer note (b), (c) and (d) below) | 54,753 | 97,180 | 56,583 | 134,688 |
| Unsecured Loans : |  |  |  |  |
| From Banks |  |  |  |  |
| Foreign Currency Term Loan (Refer note (e) below) | - | 92,757 | - | 87,500 |
| From Others |  |  |  |  |
| Foreign Currency Term Loan (Refer note (f) below) | 398 | 20,009 | - | 19,250 |
| iii) Long Term Maturities of Finance Lease Obligations / Hire Purchase (Refer note (g) below) | 98,279 | 341,197 | 104,025 | 414,567 |
| TOTAL | 158,147 | 621,033 | 165,108 | 660,730 |

## Security and Salient Terms :

a. 6,989 Non-Convertible Debentures (NCD) are issued at face value of ₹ 10,00,000 and redeemable at the end of five years from the date of allotment at a premium of ₹ 70,100 per debenture. These NCD's carry an interest rate of $20.64 \%$ p.a. payable quarterly.
b. Rupee Term Loans of ₹ 4,717 lakhs (Previous Year ₹ 9,225 lakhs) and Foreign Currency Term Loan of ₹ 15,875 lakhs (Previous Year ₹ 21,454 lakhs) are secured by way of a pari-passu charge on all the current and future domestic credit card realizations received into the Trust and Retention Account.

Interest rates are linked to respective Banks' Prime Lending Rate / Base Rate / LIBOR plus Margin and are repayable in installments starting from May, 2011 and ending in March, 2019.
c. Foreign Currency Term Loans of ₹ 46,862 lakhs (Previous Year ₹ 76,067 lakhs) are secured by way of a pari-passu charge on all the current and future international credit card realizations, as per the Merchant Establishment agreement, received into the Trust and Retention Account (Debt Service Reserve Account) maintained with the banks together with a First hypothecation charge on the four flight simulators, mortgage on the land located at Pali, Raigad and Vadgaon (Maharashtra).
Interest rates are linked to LIBOR plus Margin and are repayable in monthly instalments by December 2018.
d. Foreign Currency Term Loan of ₹ 89,196 lakhs (Previous Year ₹ 93,750 lakhs) is secured by way of First Charge on: (i) IATA BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates and Qatar (ii) Revenue Account, Debt Service Reserve Account and Receivable Collection Account, maintained with the lead Bank.

Interest rates are linked to LIBOR plus Margin and are repayable on monthly basis after a moratorium period of six months by November 2019.
e. Foreign Currency Term Loan of ₹ 92,757 lakhs (Previous Year ₹ 87,500 lakhs) is availed against a corporate guarantee given by one of the Shareholder to the lender. Further, the Company has hypothecated one B737 Aircraft in favour of that Shareholder and creation of pledge on 54,772 shares held in Jet Privilege Private Limited is pending.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

Interest rates are linked to LIBOR plus Margin and guarantor's margin and are repayable by way of a bullet repayment in March, 2019.
f. Foreign Currency Term Loan is repayable within 42 months starting March 2017. Interest thereon is payable on monthly basis.
g. (i) Finance Lease obligation for six aircraft are secured by the Corporate Guarantees given by the Subsidiary Company of ₹ 161,492 lakhs equivalent to USD 2,437 lakhs (Previous Year ₹ 203,503 lakhs equivalent to USD 3,256 lakhs).
(ii) Repayable in quarterly instalments over a period of twelve years from the date of disbursement of the respective loans. Interest rate is linked with LIBOR plus margin.
5. DEFERRED TAX LIABILITY (NET)
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Deferred Tax Liability |  |  |
| Related to Fixed Assets | $\mathbf{1 3 5 , 8 1 8}$ | 122,719 |
| Deferred Tax Asset |  |  |
| Other Disallowances under Income tax Act, 1961 | $\mathbf{3 4 , 9 9 1}$ | 40,291 |
| Unabsorbed Depreciation / Business Loss (Refer note below) | $\mathbf{1 0 0 , 8 2 7}$ | 82,428 |
| Net Deferred Tax Liability at the end of the year | $\mathbf{-}$ |  |

## Note :

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability.
6. OTHER LONG TERM LIABILITIES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Advance from Developer (Refer note below) | $\mathbf{5 1 , 8 3 1}$ | 36,500 |
| Advance from Customers | $\mathbf{8 , 0 9 9}$ | 9,850 |
| Deferred Revenue (Refer note 43) | $\mathbf{3 0 , 4 2 3}$ | 68,491 |
| TOTAL | $\mathbf{9 0 , 3 5 3}$ | $\mathbf{1 1 4 , 8 4 1}$ |

## Note:

The Company has entered into an agreement with Godrej Buildcon Private Limited, Mumbai (GBPL) for the development of its plot of land situated at Bandra-Kurla Complex, Mumbai. The said land has been taken on long term lease from MMRDA. Consequent to the said agreement, the Company has received a sum of ₹ 50,000 lakhs which included an advance of ₹ 36,500 lakhs. During the year, the Company has further received a credit of an amount of $₹ 15,331$ lakhs (net of TDS of ₹ 154 lakhs) as its share of accrued profit from the said project until $31^{\text {st }}$ March, 2016. Considering the fact that the project is still in progress, cost are still being incurred and sale of office space is still in progress, the final determination of profit / loss from the project is yet to be ascertained. In view of these contingencies, the said advance and the credit received by the Company has been disclosed as 'Advance from Developer'.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 7. LONG TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
|  | Current | Non-Current | Current | Non-Current |
| a) Provision for Employee Benefits (Refer note 36) |  |  |  |  |
| Provision for Gratuity | 686 | 10,374 | 609 | 9,319 |
| Provision for Compensated <br> Absences | 1,012 | 4,185 | 951 | 3,518 |
| b) Other Provisions |  |  |  |  |
| Redelivery of Aircraft | 861 | 19,076 | 3,655 | 11,955 |
| TOTAL | 2,559 | 33,635 | 5,215 | 24,792 |

## Redelivery of Aircraft:

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below is the movement in provision for Redelivery of Aircraft.

The Company has in its fleet certain aircraft on operating lease. Per the terms of the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in certain stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated in the lease agreements.
The Company, therefore, provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Opening Balance | 15,610 | 11,972 |
| Add : Additional Provisions during the year* | 4,724 | 4,359 |
| Less : Amounts used during the year | (397) | (721) |
| Less: Unused amounts reversed during the year | - | - |
| Closing Balance | 19,937 | 15,610 |

*Note-Additions include adjustment of ₹ 909 lakhs (Previous Year ₹ 553 lakhs) on account of exchange fluctuation loss consequent to restatement of liabilities denominated in foreign currency.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The cash outflow out of the above provisions as per the current terms under the lease agreements are expected as under :
(₹ in lakhs)

| Year | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Aircraft | Amount | No. of Aircraft | Amount |
| 2015-16 | - | - | 9 | 3,655 |
| 2016-17 | 2 | 861 | 3 | 1,095 |
| 2017-18 | - | - | 3 | 884 |
| 2018-19 | 5 | 1,879 | 1 | 267 |
| 2019-20 | 4 | 1,270 | 4 | 1,123 |
| 2020-21 | 29 | 7,568 | 27 | 5,462 |
| 2021-22 | 13 | 4,313 | 6 | 756 |
| 2022-23 | 9 | 1,813 | 10 | 1,380 |
| 2023-24 | 13 | 1,359 | 12 | 782 |
| 2024-25 | 9 | 874 | 8 | 206 |
| Total | 84 | 19,937 | 83 | 15,610 |

## 8. SHORT TERM BORROWINGS

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Secured : |  |  |
| Loans Repayable on Demand |  |  |
| From Banks |  |  |
| Rupee Loans (Refer note (a), (c), \& (f) below) | 50,055 | 107,049 |
| Foreign Currency Loans (Refer note (a),(b) \& (f) below) | 66,537 | 92,380 |
| Unsecured : |  |  |
| From Banks |  |  |
| Foreign Currency Loans (Refer note (d) \& (f) below) | 185,514 | - |
| Rupee Loans (Refer note (e) \& (f) below) | - | 165,000 |
| TOTAL | 302,106 | 364,429 |

## Security and Salient Terms :

a) Loans aggregating to ₹ 116,592 lakhs (Previous Year ₹ 167,917 lakhs) are secured by way of hypothecation of Inventories (excluding Aircraft fuel), Debtors / Receivables [excluding (i) credit card receivables, (ii) IATA and BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait, collectively called as Gulf receivables (iii) receivables from aircraft subleased but including claim receivables from aircraft lessors], Ground Support Vehicles / Equipment (excluding trucks, jeeps and other motor vehicles), Spares (including engines), Data Processing Equipment, other current assets excluding cash and bank balances and fixed deposits with bank both present and future as well as all rights, title, interest and benefits in all and singular, the residual Aircraft proceeds and all accounts of the borrower in which such aircraft proceeds are deposited in relation to 22 aircraft out of which charge in respect of 9 aircraft is pending creation. The Company has escrowed the entire IATA collection excluding Gulf receivables with the lead bank for facilitating interest servicing and regularisation in case of any irregularity.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

b) Foreign Currency Loans amounting to ₹ Nil (Previous Year ₹ 28,012 lakhs). This facility was earlier secured by hypothecation over 2 CFM engines, UK IATA receivables escrow collection account thereof and pledge of 238,834,623 shares of Jet Lite.
c) Rupee Term loan of ₹ Nil (Previous Year ₹ 3,500 lakhs). This facility was earlier secured by way of pledge of 151,834,623 shares of Jet Lite.
d) Foreign Currency Loan of ₹ 185,514 lakhs (Previous Year ₹ Nil) is availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholder.
e) Rupee Term Loan of ₹ Nil (Previous Year ₹ 165,000 lakhs). This facility was availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholders.
f) The rate of interest for the loans listed in (a) to (e) above ranges from 130 bps to 750 bps p.a. margin over LIBOR for Foreign Currency Loans and 11.90 \% to 16.50 \% p.a. for Rupee Loans.
9. TRADE PAYABLES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Trade Payables |  |  |
| Total outstanding dues to Micro and Small Enterprises | $\mathbf{2 8 9}$ | 235 |
| Others for Goods and Services | $\mathbf{5 8 6 , 9 1 2}$ | 543,264 |
| TOTAL | $\mathbf{5 8 7 , 2 0 1}$ | 543,499 |

Disclosures relating to amounts payable as at the year end together with interest paid / payable to Micro and Small Enterprises have been made in the accounts, as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent of information available with the Company determined on the basis of intimation received from suppliers regarding their status and the required disclosure is given below :
(₹ in lakhs)

| Sr. <br> No. | Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 |
| a) | Principal amount remaining unpaid as on 31 ${ }^{\text {st }}$ March | 289 | 235 |
| b) | Interest due thereon as on $31^{\text {st }}$ March | - | - |
| c) | Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year | - | - |
| d) | Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006 | - | - |
| e) | Interest accrued and remaining unpaid as at 37 ${ }^{\text {st }}$ March | - | - |
| f) | Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise | - | - |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

10. OTHER CURRENT LIABILITIES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Current Maturities of Long Term Loans (Refer note 4) | $\mathbf{5 9 , 8 6 8}$ | 61,083 |
| Current Maturities of Finance Lease Obligation / Hire Purchase (Refer note 4) | $\mathbf{9 8 , 2 7 9}$ | 104,025 |
| Interest Accrued but Not Due on Loans / Borrowings | $\mathbf{1 , 6 7 0}$ | 1,790 |
| Forward Sales (Net) [Passenger / Cargo] | $\mathbf{3 1 5 , 5 6 8}$ | 310,922 |
| Advance Received against Sub lease | $\mathbf{1 , 4 7 9}$ | 1,370 |
| Balance with Banks - Overdrawn as per Books | $\mathbf{6 , 4 7 6}$ | 789 |
| Statutory Dues Payable | $\mathbf{2 3 , 9 1 0}$ | 22,495 |
| Airport Dues Payable | $\mathbf{6 , 2 9 6}$ | $\mathbf{7 , 5 9 3}$ |
| Deposit / Advance From Customer / Vendors / Others | $\mathbf{1 8 , 7 8 5}$ | 16,195 |
| Deferred revenue (Refer Note 43) | $\mathbf{4 4 , 4 4 5}$ | 36,524 |
| Other Payables | $\mathbf{3 , 8 6 1}$ | $\mathbf{1 8 , 4 4 0}$ |
| TOTAL | $\mathbf{5 8 0 , 6 3 7}$ | 581,226 |

## 11. SHORT TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at $31{ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| a) Provision for Employee Benefits (Refer note 36) |  |  |
| Gratuity | 686 | 609 |
| Compensated Absences | 1,012 | 951 |
| b) Others |  |  |
| Wealth Tax (net of advance payment of tax) | 15 | 24 |
| Redelivery of Aircraft (Refer note 7) | 861 | 3,655 |
| TOTAL | 2,574 | 5,239 |

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below are movements in provision for Frequent Flyer Programme and Aircraft Maintenance Costs :
a) Frequent Flyer Programme :

Uptill $21^{\text {st }}$ April, 2014, the Company had a Frequent Flyer Programme named 'Jet Privilege', wherein the passengers who frequently use the services of the Airline become members of 'Jet Privilege' and accumulate miles to their credit. Subject to certain terms and conditions of 'Jet Privilege', the passenger is eligible to redeem such miles lying to their credit in the form of free tickets. The cost of allowing free travel to members as contractually agreed under the frequent flyer programme was accounted considering such miles accrued on an incremental cost basis.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The movement in the incremental provisions made before the slump sale in the current year is as under:
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | 2015-16 | 2014-15 |
| Opening Balance | - | 11,069 |
| Add : Additional provision during the year | - | 43 |
| Less : Amounts used during the year | - | 425 |
| Less : Unused amounts reversed during the year | - | $(380)$ |
| Less : Amounts transfer on sale of JPFFP (Refer note 43) | - | $(11,157)$ |
| Closing Balance |  | - |

Effective $21^{\text {st }}$ April, 2014, pursuant to the Slump Sale Agreement (Refer note 43), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.

## b) Aircraft Maintenance Costs :

Certain heavy maintenance checks including overhaul of Auxiliary Power Units need to be performed at specified intervals as enforced by the Director General of Civil Aviation in accordance with the Maintenance Program Document laid down by the manufacturers. The movements in provisions made in the earlier years until AS-29 became effective for such costs are as under :
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | 2015-16 |  |
| Opening Balance | - | 85 |
| Add : Adjustments during the year * | - | - |
| Less : Amounts used during the year | - | - |
| Less : Unused amounts reversed during the year | - | (85) |
| Closing Balance | - | - |

*Note : Adjustments during the year represent exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
12. TANGIBLE ASSETS


1) All the Aircraft (except four) are acquired on Hire-purchase / Finance Lease basis. Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by them.
During the financial year 2015-16, pursuant to end of finance lease obligation of certain aircraft, the gross cost and the accumulated depreciation in relation to same aggregating to ₹ 23,305 lakhs and ₹ 13,920 Additions to Aircraft during the year include ₹ 29,710 lakhs [Net loss] (Previous Year ₹ 23,292 lakhs (Net Loss)) on account of Exchange Loss / (Gain) (Refer note 34).
Theval its entitled share in the building is re-assessed at every year end. During the year ended 31 st March, 2016 and as of 31st March, 2015, based on such re-assessment, no adjustment was required to be made to the carrying value. The cumulative amount adjusted against the revaluation reserve on reassessment of value of the land together with its entitled share in the building, based on the project cost estimate, upto $31^{\text {st }}$ March, 2016 is ₹ 112,920 lakhs
Narrow Body Aircraft were revalued on $31^{\text {st }}$ March, 2008 with reference to the then current market prices; amount added on revaluation was ₹ 118 , 133 lakhs; the revalued amount substituted for book
value on $31^{\text {st }}$ March, 2008 was ₹ 346,396 lakhs. Revalued amount as on $31^{\text {st }}$ March, 2016 is ₹ 5 ,421 lakhs (Previous Year ₹ 6,072 lakhs). Pursuant to the Company adopting the useful life of fixed assets as indicated in part C of Schedule II of the Companies Act, 2013, coming in to effect from 1 st April, 2014 , the depreciation charge for year ended etained earnings. As per the requirements of Schedule II of the Companies Act, 2013, the Company has identified the cost incurred in relation to major checks and overhaul costs as separate components and have amortised them
over their balance useful life. As a result, the depreciation charge for the Year ended $31^{\text {st }}$ March, 2016 is higher by ₹ 22,577 lakhs. The corresponding impact on Aircraft maintenance is lower by ₹ 21,241 lakhs.

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| (₹ in lakhs) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nature of Assets | Gross Block |  |  |  | Amortisation |  |  |  | Net Block |  |
|  | As at $7^{\text {st }}$ April, 2015 | Additions during the year | Deductions during the year | As at $31^{\text {st }}$ March, 2016 | As at $7^{\text {st }}$ April, 2015 | For the year | Deductions during the year | As at $31^{\text {st }}$ March, 2016 | As at $31^{\text {st }}$ March, 2016 | As at $37^{\text {st }}$ <br> March, 2015 |
| Software | 10,787 | 2,934 | - | 13,721 | 9,611 | 1,205 | - | 10,816 | 2,905 | 1,176 |
| Trademarks | 3,144 |  | - | 3,144 | 3,043 | 101 |  | 3,144 |  | 101 |
| TOTAL | 13,931 | 2,934 | - | 16,865 | 12,654 | 1,306 | - | 13,960 | 2,905 | 1,277 |
|  |  |  |  |  |  |  |  |  |  |  |
| Previous Year | 13,592 | 722 | 383 | 13,931 | 11,042 | 1,987 | 375 | 12,654 | 1,277 | - |
|  |  |  |  |  |  |  |  |  |  |  |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

14. NON-CURRENT INVESTMENTS
(₹ in lakhs)


* ₹ 24,234 (Previous Year ₹ 22,349)
\# These investments have been received free of cost from S.I.T.A S.C and S.I.T.A. Group Foundation for participation in their Computer Reservation System (credited to Capital Reserve to the extent of nominal value of the investments). Transferability of these investments are restricted to other Depository Certificate / Shares holders e.g. Air Transport members, etc.

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
15. LONG TERM LOANS AND ADVANCES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Unsecured and Considered Good unless otherwise stated |  |  |
| Capital Advances | 52,593 | 51,556 |
| Loans and Advances / Deposits to Related Parties | 239,942 | 232,316 |
| Less : Provision for doubtful advances (Refer note 32) | $(27,650)$ | $(22,739)$ |
|  | 212,292 | 209,577 |
| Security Deposits with Airport Authorities, Lessors and Others | 16,996 | 19,751 |
| Advance Tax and Tax Deducted at Source (Net of Provisions for tax) | 20,869 | 20,744 |
| Contribution Receivable from Lessors (Refer note 37) | 38,424 | 41,726 |
| Prepaid Expenses | 894 | 1,596 |
| TOTAL | 342,068 | 344,950 |

## Note :

Loans and Advances / Deposits to Related Parties include ₹ 160 lakhs (Previous Year ₹ 160 lakhs) placed as deposit with private limited companies in which the Company's Director is a Director / Member.
16. OTHER NON - CURRENT ASSETS
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Other Bank Balances | $\mathbf{3 , 3 5 3}$ | 4,559 |
| Interest Accrued on Fixed Deposits Accounts | $\mathbf{4 7 0}$ | 220 |
| TOTAL | $\mathbf{3 , 8 2 3}$ |  |
|  |  |  |

17. CURRENT INVESTMENTS
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Investments |  |  |
| Investments in Mutual Funds (Liquid Fund-Growth Plan-Units:2,107,083) | $\mathbf{5 0 , 0 0 0}$ |  |
| TOTAL | $\mathbf{5 0 , 0 0 0}$ |  |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

18. INVENTORIES (AT LOWER OF COST OR NET REALISABLE VALUE)
(₹ in lakhs)

| Particulars |  | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 |
| a) | Rotables, Consumable Stores and Tools | 153,924 | 138,646 |
|  | Less : Provision for Obsolescence / Slow and Non - Moving Items | $(55,120)$ | $(51,684)$ |
|  | (Refer note 1(M)) | 98,804 | 86,962 |
| b) |  | 320 | 418 |
| c) | Other Stores Item | 5,880 | 5,355 |
|  | Less : Provision for Slow and Non-Moving items (Refer note 1(M)) | (33) | (33) |
|  |  | 5,847 | 5,322 |
| TOTAL |  | 104,971 | 92,702 |

## 19. TRADE RECEIVABLES

(₹ in lakhs)

| Particulars | As at $31{ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Unsecured |  |  |
| a) Outstanding for a period exceeding six months from the date they are due for payment : |  |  |
| Considered Good | 7,470 | 6,452 |
| Considered Doubtful | 8,475 | 7,507 |
| Less: Provision for Doubtful Debts | $(8,475)$ | $(7,507)$ |
|  | 7,470 | 6,452 |
| b) Others |  |  |
| Considered Good | 155,078 | 131,508 |
| Considered Doubtful | 166 | - |
| Less: Provision for Doubtful Debts | (166) | - |
|  | 155,078 | 131,508 |
| TOTAL | 162,548 | 137,960 |

## Note:

Debtors include ₹ 2,550 lakhs (Previous Year ₹ 5,759 lakhs) due from private company in which the Company's Director is a Director / Member.

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
20. CASH AND BANK BALANCES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Cash and Cash Equivalents |  |  |
| Balances with Banks : |  |  |
| In Current Account | 30,826 | 40,191 |
| Deposit with original maturity of less than 3 months | - | 55,216 |
| Cash on Hand | 157 | 125 |
|  | 30,983 | 95,532 |
| Other Bank Balances : |  |  |
| Fixed Deposits | 3,246 | - |
| Margin Deposits | 113,536 | 102,976 |
| TOTAL | 147,765 | 198,508 |

21. SHORT TERM LOANS AND ADVANCES
(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Unsecured and Considered Good unless otherwise stated |  |  |
| Security Deposits with Lessors / Vendors |  |  |
| - Considered Good | 11,117 | 8,993 |
| - Considered Doubtful | 864 | 446 |
| Less : Provision for Doubtful Deposits | (864) | (446) |
|  | 11,117 | 8,993 |
| Contribution Receivable from Lessors (Refer note 37) | 45,070 | 35,380 |
| Receivable from Lessors / Insurers / Others | 38,482 | 11,140 |
| CENVAT Credit Receivable | 6,322 | 2,246 |
| Deposit with Service Tax Department | 563 | - |
| Advances to related parties (Unsecured, considered doubtful) | 3 | - |
| Less : Provision for Doubtful Advances | (3) | - |
|  | - | - |
| Advance and Other Receivables from Suppliers / Others | 38,812 | 42,288 |
| Less: Provision for Doubtful Advances | $(11,643)$ | $(11,643)$ |
| Prepaid Expenses | 21,758 | 18,473 |
| Others | 1,401 | 1,699 |
| TOTAL | 151,882 | 108,576 |

22. OTHER CURRENT ASSETS
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Interest accrued on fixed deposits account | $\mathbf{2 , 5 8 8}$ | 3,573 |
| TOTAL | $\mathbf{2 , 5 8 8}$ | 3,573 |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

23. REVENUE FROM OPERATIONS
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Sale of Services |  |  |
| Passenger | 1,873,363 | 1,699,264 |
| Less: Service Tax | $(68,267)$ | $(50,339)$ |
|  | 1,805,096 | 1,648,925 |
| Cargo | 140,937 | 1,46,926 |
| Less : Service Tax | $(7,169)$ | $(5,531)$ |
|  | 133,768 | 141,395 |
| Excess Baggage | 16,786 | 14,102 |
| Other Operating Revenues |  |  |
| Cancellation Charges | 60,225 | 47,117 |
| Export Incentives | 3,449 | 4,301 |
| Revenue from Leasing of Aircraft and Engines | 81,829 | 93,219 |
| Provision No Longer Required Written Back | 6,700 | 1,971 |
| Other Revenue (includes warranty claims, incentive credit / allowances etc.) | 8,880 | 6,313 |
| TOTAL | 2,116,733 | 1,957,343 |

24. OTHER INCOME
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Interest Income on Loans and advances to Related Party | $\mathbf{4 , 9 1 1}$ | 1,851 |
| Interest Income on Fixed Deposit and Others | $\mathbf{9 , 4 6 4}$ | 8,608 |
| Interest on Income Tax Refund | $\mathbf{5 2 3}$ | $\mathbf{7}$ |
| Profit on Sale and Lease Back of Aircraft / Engines (net) | $\mathbf{-}$ | 12,459 |
| Profit on Sale of Other Fixed Assets (net) | $\mathbf{1 0 4}$ | - |
| Net Gain on Sale of Current Investments | $\mathbf{2 3 3}$ | 90 |
| Recognition upon fulfilment of commitment (Refer Note 43) | $\mathbf{3 4 , 6 8 8}$ | 26,248 |
| Other Non-Operating Income (includes revenue from Frequent Flyer | $\mathbf{2 4 , 4 4 0}$ | 21,467 |
| programme and other related income etc.) | $\mathbf{7 4 , 3 6 3}$ | $\mathbf{7 0 , 7 3 0}$ |
| TOTAL |  |  |

25. EMPLOYEE BENEFIT EXPENSES
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Salaries, Wages, Bonus and Allowances | $\mathbf{2 1 8 , 8 9 1}$ | 206,150 |
| Contribution to Provident Fund and Other Funds | $\mathbf{6 , 0 7 3}$ | 4,906 |
| Provision for Gratuity | $\mathbf{1 , 7 9 1}$ | 2,759 |
| Provision for Compensated Absences | $\mathbf{1 , 2 8 9}$ | 529 |
| Staff Welfare Expenses | $\mathbf{1 0 , 7 6 9}$ | 9,956 |
| TOTAL | $\mathbf{2 3 8 , 8 1 3}$ | $\mathbf{2 2 4 , 3 0 0}$ |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

26. SELLING AND DISTRIBUTION EXPENSES
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Computerized Reservation System Cost | $\mathbf{1 0 2 , 6 5 1}$ | 81,463 |
| Commission | $\mathbf{8 5 , 0 0 9}$ | 83,773 |
| Cost of miles accrued (Refer note below) | $\mathbf{3 8 , 9 4 3}$ | 28,679 |
| Others | $\mathbf{9 , 1 0 9}$ | 10,179 |
| TOTAL | $\mathbf{2 3 5 , 7 1 2}$ | 204,094 |

Effective $21^{\text {st }}$ April, 2014, pursuant to the Slump Sale Agreement (Refer note 43), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.
27. DEPRECIATION AND AMORTISATION
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Depreciation and Amortisation |  |  |
| - On Tangible Assets (Refer note 12) | $\mathbf{9 8 , 2 0 3}$ | $\mathbf{7 4 , 2 6 3}$ |
| - On Intangible Assets (Refer note 13) | $\mathbf{1 , 3 0 6}$ | 1,987 |
| TOTAL | $\mathbf{9 9 , 5 0 9}$ | $\mathbf{7 6 , 2 5 0}$ |

28. FINANCE COST
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Interest Expense | $\mathbf{7 2 , 4 8 5}$ | 73,785 |
| Other Borrowing Cost | $\mathbf{1 4 , 3 2 6}$ | 14,621 |
| TOTAL | $\mathbf{8 6 , 8 1 1}$ | 88,406 |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 29. OTHER EXPENSES

(₹ in lakhs)

| Particulars | For the year ended $31{ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Aircraft Variable Rentals | 83,565 | 68,290 |
| Aircraft Insurance and Other Insurance | 8,731 | 8,190 |
| Landing, Navigation and Other Airport Charges | 181,573 | 159,598 |
| Aircraft Maintenance (including Customs Duty and Freight, where applicable) : |  |  |
| - Component Repairs, Recertification, Exchange, Consignment Fees and Aircraft Overhaul (Net) (Refer note 12 (5)) | 191,652 | 186,642 |
| - Consumption of Stores and Spares (Net) | 18,858 | 13,990 |
| - Provision for Spares Obsolescence | 6,796 | 14,589 |
|  | 217,306 | 215,221 |
| Inflight and Other Pax Amenities | 91,292 | 80,145 |
| Communication Cost | 4,507 | 4,670 |
| Travelling and Subsistence | 29,642 | 27,153 |
| Rent | 10,982 | 9,830 |
| Rates and Taxes | 398 | 543 |
| Repairs and Maintenance : |  |  |
| - Leased Premises | 94 | 115 |
| - Others | 5,654 | 7,404 |
|  | 5,748 | 7,519 |
| Electricity | 1,539 | 1,579 |
| Directors' Sitting Fees | 46 | 31 |
| Provision for Bad and Doubtful Debts | 1,507 | 2,256 |
| Provision for Doubtful Advances / Deposit | 423 | - |
| Bad Debts Written off | 31 | 65 |
| Net loss on Foreign Currency Transaction and Translation | 23,196 | 26,594 |
| Loss on Scrapping of Fixed Assets other than Aircraft Parts | - | 14 |
| Loss on Sale of Fixed Assets other than Aircraft (Net) | - | 128 |
| Miscellaneous Expenses (including Professional Fees, Audit Fees, Printing and Stationery, Cargo Handling and Bank Charges etc.) | 46,241 | 64,200 |
| TOTAL | 706,727 | 676,026 |

Auditors Remuneration (Net of Service Tax Input Credit)
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 ${ }^{\text {\# }}$ | 2015* |
| (a) As Audit Fees |  |  |
| - Statutory Audit Fees | 120 | 118 |
| - Tax Audit Fees | 19 | 39 |
| (b) As Advisors or in any other capacity in respect of - Taxation Matters (@ ₹ 47,200) | @ | 22 |
| (c) In any other manner |  |  |
| - For other services such as quarterly limited reviews, certificates etc. | 130 | 90 |
| (d) For Reimbursement of Expenses | 3 | - |
| TOTAL | 272 | 269 |

\# Pertain to payment made to current joint auditors and one of the previous joint auditor for limited review for the period ended $30^{\text {th }}$ June, 2015 including reimbursement of expenses.

* includes fees paid to one of the previous joint auditor.


## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 30. EXCEPTIONAL ITEMS (EXPENSE) / INCOME

(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Surplus from Slump Sale of Jet Privilege Frequent Flyer Programme <br> (Refer note 43) | - | 30,501 |
| Contribution receivable from Lessor (Refer note below) | $\mathbf{1 2 , 7 9 5}$ | 10,888 |
| Provision for Doubtful Loans / diminution in value of Investment in <br> Subsidiary (Refer note 32) <br> TOTAL | $\mathbf{( 4 , 9 1 1 )}$ | $(117,239)$ |

## Note:

Pursuant to a "Power by the Hour" (PBTH) engine maintenance arrangement entered into by the Company with service providers for its B777, ATR and additional B737 Aircraft engines, the PBTH cost are being charged to the Statement of Profit and Loss and the variable rentals payable to the Lessors are recognised as "Contribution receivable from Lessors". Based on a joint validation of the Company's maintenance plan with the service providers, the Company has recognised, the expected refund of variable rentals paid to the lessors pertaining to earlier years for these engines, as "Contribution receivable from Lessors" in the respective period.
31. EARNINGS PER SHARE (EPS)
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Profit/(Loss) After Tax for the Year | $\mathbf{1 1 7 , 3 5 6}$ | $(181,371)$ |
| Profit/(Loss) Attributable to Equity Share Holders (A) | $\mathbf{1 1 7 , 3 5 6}$ | $(181,371)$ |
| Weighted Average Number of Equity Shares for Basic and Diluted EPS | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $113,597,383$ |
| [Nos.] (B) | $\mathbf{1 0}$ | 10 |
| Nominal Value of Equity Shares (₹) | $\mathbf{1 0 3 . 3 1}$ | $(159.66)$ |
| Basic and Diluted EPS ₹ (A/B) |  |  |

32. The Company has equity investment (net of impairment) of ₹ Nil as on $31^{\text {st }}$ March, 2016 (Previous Year ₹ Nil) in Jet Lite (India) Limited, a wholly owned subsidiary ("Subsidiary company"), and has advanced loans (net of provision) amounting to ₹ 212,132 lakhs as on $31^{\text {st }}$ March, 2016 (Previous Year ₹ 209,412 lakhs). The subsidiary company continues to incur losses and has negative net worth as on $31^{\text {st }}$ March, 2016. In view of the current performance and the operating parameters of the subsidiary company, the Management has created an additional provision of ₹ 4,911 lakhs during the Year ended $31^{\text {st }}$ March, 2016. The Board of Directors at its meeting held on $2^{\text {nd }}$ September, 2015 approved the scheme of merger of Jet Lite (India) Limited, a wholly-owned subsidiary, with the Company ("The Scheme") as per the provisions of section 391 to 394 of the Companies Act' 1956, subject to receipt of requisite approvals. The appointed date, per the terms of the scheme is $1^{\text {st }}$ April, 2015. The Scheme was approved by the Shareholders and Creditors of both the Companies on $22^{\text {nd }}$ April, 2016. The Company has since filed petition with Hon'ble Bombay High Court for its final approval to the Scheme.
The accounting impact of "The Scheme" can only be reflected in the financial statements upon "The Scheme" becoming effective after filing of the Order of Hon’ble Bombay High Court with the Registrar of Companies. As the Orders of the Bombay High Court are awaited, the financial statements as at and for the year ended $37^{\text {st }}$ March, 2016 do not include any adjustment that will arise on implementation of The Scheme and the Company's loans and advances to Subsidiary Company continues to be carried at their carrying amount.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

33. CONTINGENT LIABILITIES AND COMMITMENTS (TO THE EXTENT NOT PROVIDED FOR)
A. Contingent Liabilities
(₹ in lakhs)

| Particulars |  | As at $31{ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 |
| a) | Guarantees : |  |  |
|  | i. Letters of Credit Outstanding | 233,496 | 183,371 |
|  | ii. Bank Guarantees Outstanding | 119,849 | 143,150 |
|  | iii. Corporate Guarantee given to Banks and Financial Institutions against credit facilities and to Lessors/ service provider against financial obligations extended to Subsidiary Company: |  |  |
|  | - Amount of Guarantee | 3,998 | 30,776 |
|  | - Outstanding Amounts against the Guarantee | 3,998 | 24,215 |
| b) | Claims against the Company not acknowledged as debt (Refer note below) : |  |  |
|  | i. Service Tax Demands in Appeals | 109,180 | 85,418 |
|  | ii. Fringe Benefit Tax Demands in Appeals | 142 | 4,462 |
|  | iii. Pending Civil and Consumer Suits | 15,472 | 12,044 |
|  | iv. Inland Air Travel Tax Demands under Appeal | 426 | 426 |
|  | Amount deposited with the Authorities for the above Demands | 105 | 105 |
|  | v. Octroi | - | 2,899 |
|  | vi. Customs | 2,099 | 1,510 |
|  | vii. Income Tax Demands in Appeal | 5,548 | 10,872 |
|  | viii. Sales Tax | 13 | - |
|  | ix. Employee State Insurance Corporation | 2,999 | 2,999 |

x . The Company is in receipt of favourable orders in relation to certain service tax, income tax, and octroi demands. However, respective tax departments have preferred an appeal against these orders before higher appellate authorities. The amounts involved (excluding interest and penalty thereon, if any, not included in such demands) in these appeals as on $31^{\text {st }}$ March, 2016, with respect to service tax, income tax, and octroi aggregating to ₹ 1,79,511 lakhs, ₹ 27,982 lakhs, and ₹ 2,899 lakhs respectively are not included above as there is no outstanding demand in relation to the same.
xi. The Company has provided security by way of a mortgage on its land situated at Bandra-Kurla Complex, Mumbai along with construction thereon, present and future and first charge on Company's entitlement under the development agreement (excluding built up area of 75,000 square feet) for the aforesaid plot of land against the financial assistance of ₹ 50,000 lakhs (Previous Year ₹ 125,000 lakhs) provided by a financial institution to its developer Godrej Buildcon Private limited.
xii. The Company had acquired 100\% of the shareholding of Sahara Airlines Limited (SAL) (now known as Jet Lite (India) Limited) in April, 2007. As per the Share Purchase Agreement (SPA) as amended by the subsequent Consent Award, the mutually agreed sale consideration was to be paid to the Selling Shareholders Sahara India Commercial Corporation Limted (SICCL) in four equal interest free instalments by $30^{\text {th }}$ March, 2011. As a result of certain disputes that arose between the parties, both the parties had filed petitions in the Hon'ble Bombay High Court for breach of SPA as amended by the subsequent Consent Award. The Hon'ble Bombay High Court delivered its Judgment on $4^{\text {th }}$ May, 2011 whereby SICCL's demand for restoration of the original price of ₹ 200,000 lakhs was denied

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

and the Purchase Consideration was sealed at the revised amount of ₹ 145,000 lakhs. However, in its judgment, the Hon’ble Bombay High Court has awarded interest at 9\% p.a. on the delayed payments made to SICCL largely on account of ongoing legal dispute. In view of this Order, a sum of ₹ 11,643 lakhs became payable as interest which has been duly discharged by the Company. As a result of this discharge, the undertaking given by the Company in April 2009 for not creating any encumbrance or alienation of its moveable or immoveable assets and properties in any manner other than in the normal course of the business, stands released.

Though the Company had complied with the order of the Hon'ble Bombay High Court, based on legal advice, it filed an appeal with the Division Bench of the Hon'ble Bombay High Court contesting the levy of interest. SICCL also filed an appeal with the Division Bench of the Hon'ble Bombay High Court for restoration of the purchase consideration to ₹ 200,000 lakhs and for interest to be awarded at $18 \%$ p.a. as against the $9 \%$ p.a. awarded by the Hon'ble Bombay High Court.
The Division Bench of the Hon'ble Bombay High Court heard the matter and vide its order dated $17^{\text {th }}$ October, 2011 dismissed both the appeals as being not maintainable in view of jurisdictional issue. The Company has since filed Special Leave Petitions (SLP) before the Hon'ble Supreme Court challenging both the orders of $4^{\text {th }}$ May, 2011 and 17th October, 2011. SICCL had earlier filed a SLP before the Hon'ble Supreme Court for increased compensation and interest.
Both the SLPs, filed by Jet Airways as well as SICCL, came up for hearing before the Supreme Court. The Supreme Court directed the parties to file the Counter and Rejoinder, which has since been filed. The Supreme Court also recorded that the statement made by Jet Airways, as recorded in the order dated $6^{\text {th }}$ May, 2011 passed by the Hon'ble Bombay High Court, would continue till further orders.
The Company has filed its Counter Affidavit in the SLPs filed by SICCL and the Hon'ble Supreme Court has granted further time to SICCL to file their Rejoinder.
Note :
The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows. Further, claims by parties in respect of which the Management have been legally advised that the same are frivolous and not tenable, have not been considered as contingent liabilities as the possibility of an outflow of resources embodying economic benefit is highly remote.
B. Commitments
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | :--- | :--- |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Estimated amount of Contracts remaining to be executed on capital <br> account (net of advances), not provided for | $\mathbf{3 , 7 9 8 , 6 3 8}$ | $3,431,804$ |
| TOTAL |  |  |

## 34. FOREIGN EXCHANGE DIFFERENCES

With effect from $1^{\text {st }}$ April, 2011, the Company opted to apply the provisions under Para 46A of AS 11. In line with the said notification, the Company has amortised the exchange difference as detailed in the Accounting Policy L in Note 1. The unamortised portion of ₹ 16,437 lakhs (Previous Year ₹ 6,709 lakhs) is accumulated in Foreign Currency Monetary Item Translation Difference Account (FCMITDA) grouped under reserves and surplus. The amortised portion of foreign exchange Loss incurred on long term foreign currency monetary items for the year ended $31^{\text {st }}$ March, 2016 is ₹ 6,547 lakhs (Previous Year ₹ 7,355 lakhs). Further, the amount of exchange difference adjusted to the tangible assets during the year is ₹ 29,710 lakhs - net loss (Previous Year ₹ 23,292 lakhs - net loss) and the unamortised balance (carried as a part of tangible asset), as at the year end, aggregates to ₹ 234,523 lakhs (Previous Year ₹ 236,865 lakhs).

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 35. UNHEDGED FOREIGN CURRENCY EXPOSURE

The foreign currency exposures (other than investments) that have not been hedged by any derivative instrument or otherwise as on $31^{\text {st }}$ March are as follows :

| Particulars | ₹ Equivalent (₹ in lakhs) |  | USD Equivalent (USD in lakhs) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | As at $31^{\text {st }}$ March, |  | As at 31 ${ }^{\text {st }}$ March, |  |
|  | 2016 | 2015 | 2016 | 2015 |
| Assets | 239,266 | 212,442 | 3,611 | 3,399 |
| Liabilities | 380,562 | 333,829 | 5,744 | 5,341 |
| Interest Accrued but not due on Loans | 1,495 | 1,680 | 23 | 27 |
| Long Term Loans for purchase of Aircraft* | 439,476 | 537,842 | 6,633 | 8,605 |
| Other Loans Payable\# | 517,148 | 371,152 | 7,805 | 5,938 |

*includes Loans payable after 5 years - ₹ Nil (Previous Year ₹ 1,854 lakhs).
\# includes Loans payable after 5 years - ₹ Nil (Previous Year ₹ 3,250 lakhs).
36. EMPLOYEES BENEFITS

## A. Defined contribution plans

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees. The Company recognised ₹ 5,829 lakhs (Previous Year ₹ 4,719 lakhs) for provident fund contributions in the Statement of Profit and Loss.
B. Defined benefit plan

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The scheme provides for payment to vested employees as under :
i. On normal retirement / early retirement / withdrawal / resignation :

As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of continuous service.

## ii. On death while in service :

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.
The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity was carried out on $31^{\text {st }}$ March, 2016 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at $31^{\text {st }}$ March.
(₹ in lakhs)

| Particulars | Gratuity (Non-Funded) As at $\mathbf{3 1}^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Reconciliation in Present Value of Obligations (PVO) - |  |  |
| Defined Benefit Obligation |  |  |
| PVO at the beginning of the year | 9,928 | 7,673 |
| Current Service Cost | 806 | 633 |
| Interest Cost | 794 | 714 |
| Actuarial Loss | 191 | 1,412 |
| Benefits Paid | (659) | (504) |
| Closing Balance | 11,060 | 9,928 |
| Net Cost for the Year ended 31 ${ }^{\text {st }}$ March, |  |  |
| Current Service Cost | 806 | 633 |
| Interest Cost | 794 | 714 |
| Actuarial Loss | 191 | 1,412 |
| Net Cost | 1,791 | 2,759 |
| Fair Value of Plan Assets | Nil | Nil |
| Experience Adjustment |  |  |
| Plan Liability Loss / (Gains) | 246 | (66) |
| Plan Assets Loss / (Gains) | Nil | Nil |
| Actuarial Assumptions |  |  |
| Discount Rate (\%) | 8.04 | 8.00 |
| Salary Escalation Rate (\%) | 5.00 | 5.00 |

i. The present value of defined benefit obligation was for :
(₹ in lakhs)

| Financial Year ended | $\mathbf{3 1}^{\text {st }}$ March, 2014 | 31 $^{\text {st }}$ March, 2013 | 31 $^{\text {st }}$ March, 2012 |
| :--- | ---: | ---: | ---: |
| Amount | 7,673 | 6,803 | 5,523 |

ii. The fair value of planned assets was for :
(₹ in lakhs)

| Financial Year ended | 31 ${ }^{\text {st }}$ March, 2014 | 31 ${ }^{\text {st }}$ March, 2013 | 31 ${ }^{\text {st }}$ March, 2012 |
| :---: | :---: | :---: | :---: |
| Amount | Nil | Nil | Nil |

The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS-15 (Revised) on "Employee Benefits" of previous financial years :
(₹ in lakhs)

| Financial Year ended | 31 $^{\text {st }}$ March, 2014 | 31 $^{\text {st }}$ March, 2013 | 31 $^{\text {st }}$ March, 2012 |
| :--- | ---: | ---: | ---: |
| Plan Liability Loss / (Gain) | 1,286 | 369 | 494 |
| Plan Assets Loss / (Gain) | Nil | Nil | Nil |

The estimates of rate of escalation in salary considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.
C. Other Long Term Employee Benefit

The obligation of Compensated Absences (non-funded) for the year ended $31^{\text {st }}$ March, 2016, amounting to ₹ 1,289 lakhs (Previous Year ₹ 529 lakhs) has been recognised in the Statement of Profit and Loss, based on actuarial valuation carried out using the Projected Unit Credit Method.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

37. The Company has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreements with a Service providers for its Next Generation Boeing 737 Aircraft fleet, ATR Aircraft fleet and Boeing 777 Aircraft fleet for future engine shop visits. Subsequent to such arrangements, the Company expenses out the cost of PBTH at the rate specified in the contract with the service provider to the Statement of Profit and Loss and treats the variable rentals payable to the Lessors as receivables to the extent considered good of recovery for set off against future claims reimbursable by the Lessors on each engine shop visit. The Company has recognised such expected refunds of variable rentals from lessors towards future engine repairs based on joint validation of the Company's maintenance plan with the service provider. Accordingly, such variable rent of ₹ 83,494 lakhs (Previous Year ₹ 77,106 lakhs) has been presented as "Contribution Receivable from Lessors" bifurcated into current and noncurrent based on expected engine shop visits in next 12 months and beyond.
38. LEASES

The Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows :

## A. Finance Leases / Hire Purchase (Aircraft)

(₹ in lakhs)

| Particulars | Future Minimum Lease Payments |  | Present Value of Future Minimum Lease Payments |  | Finance Charges |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31 ${ }^{\text {st }}$ March |  |  |  |  |  |
|  | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Not later than one year | 110,499 | 116,931 | 98,279 | 104,025 | 12,220 | 12,906 |
| Later than one year and not later than five years | 358,344 | 435,809 | 341,197 | 412,713 | 17,147 | 23,096 |
| Later than five years | - | 1,855 | - | 1,854 | - | 1 |
| TOTAL | 468,843 | 554,595 | 439,476 | 518,592 | 29,367 | 36,003 |

The salient features of a Finance Lease / Hire Purchase Agreement are :

- Option to purchase the Aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including the financing cost and other associated costs. Further a right of repossession is available to the Owner / Lessor.
- The Hirer / Lessee is responsible for maintaining the Aircraft as well as insuring the same.
- In the case of Finance Lease, the property passes to the Lessee, on payment of a nominal option price at the end of the term.


## B. Operating Leases

a) The Company has taken various residential / commercial premises under cancellable and noncancellable operating leases. These lease agreements are normally renewed on expiry.
The future minimum lease payments in respect of non-cancellable period, as at $31^{\text {st }}$ March are as follows:

Commercial Premises and Amenities
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Not later than one year | 8 | 85 |
| Later than one year and not later than five years | - | 8 |
| Later than five years | - | - |
| TOTAL | 8 | 93 |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

b) The Company has taken on operating lease Aircraft and Spare Engines. The future minimum lease payments in respect of which, as at $31^{\text {st }}$ March are as follows :
Aircraft and Spare Engines (₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Not later than one year | $\mathbf{2 1 5 , 3 8 0}$ | 193,376 |
| Later than one year and not later than five years | $\mathbf{7 5 0 , 5 9 6}$ | 667,948 |
| Later than five years | $\mathbf{2 5 4 , 2 6 5}$ | 325,833 |
| TOTAL | $\mathbf{1 , 2 2 0 , 2 4 1}$ | $\mathbf{1 , 1 8 7 , 1 5 7}$ |

The Salient features of an Operating Lease agreement are :

- Monthly rentals paid in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in the respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- In case of delayed payments, penal charges are payable as applicable.
- In case of default, in addition to repossession of the aircraft, damages including liquidated damages are payable.
- The Lessee is responsible for maintaining the Aircraft as well as insuring the same. The Lessee is eligible to claim reimbursement of costs as per the terms of the lease agreement.
- These leases are non-cancellable.
c) The future minimum lease payments in respect of Landing Rights, are as follows :
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Not later than one year | $\mathbf{3 , 4 7 8}$ | 3,281 |
| Later than one year and not later than five years | $\mathbf{3 , 3 8 9}$ | 6,478 |
| Later than five years | - | - |
| TOTAL | $\mathbf{6 , 8 6 7}$ |  |

d) Details of future minimum lease income in respect of Ten (10) Aircraft [Previous Year Ten (10)] given on non-cancellable Dry Lease and Wet Lease, as at $31^{\text {st }}$ March is as follows :

## Aircraft

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Lease Income |  |  |
| Not later than one year | 35,330 | 30,529 |
| Later than one year and not later than five years | 53,747 | 50,175 |
| Later than five years | 389 | 676 |
| TOTAL | 89,466 | 81,380 |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The Salient features of Dry Lease agreements are as under :

- Aircraft are leased without insurance and crew.
- Monthly rentals paid are in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- These dry leases are non-cancellable.

The Salient features of Wet Lease agreements are as under :

- Operational control and maintenance of aircraft remains the responsibility of the Lessor. The aircraft remains on Indian registry and is operated with the Lessor's crew.
- Monthly rentals are receivable on predetermined rates based on minimum guaranteed utilisation.
- The Wet leases are non-cancellable.

Details of owned Aircraft given on non-cancellable Dry and Wet Lease are as under :
Details of Assets given on Leased (Aircraft)
(₹ in lakhs)

| Particulars | For the year |  |
| :--- | ---: | ---: |
|  | 2015-16 | 2014-15 |
| Cost of Acquisition | $\mathbf{7 3 3 , 1 5 3}$ | 666,391 |
| Accumulated Depreciation | $\mathbf{3 0 8 , 5 5 0}$ | 244,782 |
| Depreciation Debited to Statement of Profit and Loss during <br> the year on the above Leased Assets | $\mathbf{4 9 , 4 3 0}$ | 33,040 |
| Variable Lease Rental income recognised during the year on <br> the Leased Assets | $\mathbf{2 5 , 1 3 2}$ | $\mathbf{1 8 , 4 9 9}$ |

e) The lease rental expense of ₹ 310,843 lakhs (Previous Year ₹ 278,149 lakhs) is recognised during the year.

## 39. SEGMENT INFORMATION

## a) Primary Segment: Geographical Segment

The Company, considering its level of international operations and internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of :
i. Domestic (air transportation within India)
ii. International (air transportation outside India)

Leasing operations are classified into (i) or (ii) above based on the domicile of the lessee being within or outside India.

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to that segment, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling and distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortisation and finance cost, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The Company believes that it is not practical to identify fixed assets used in the Company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Segment Revenue (Primarily Passenger, Cargo, Excess Baggage |  |  |
| and Leasing of Aircraft) |  |  |
| Domestic | $\mathbf{8 8 2 , 9 0 3}$ | $\mathbf{7 5 8 , 3 0 9}$ |
| International | $\mathbf{1 , 2 3 3 , 8 3 0}$ | $\mathbf{1 , 1 9 9 , 0 3 4}$ |
| Total | $\mathbf{2 , 1 1 6 , 7 3 3}$ | $\mathbf{1 , 9 5 7 , 3 4 3}$ |
| Segment result |  |  |
| Domestic | $\mathbf{5 7 8 , 5 5 1}$ | 434,006 |
| International | $\mathbf{7 9 2 , 0 6 5}$ | 632,900 |
| Total | $\mathbf{1 , 3 7 0 , 6 1 6}$ | $\mathbf{1 , 0 6 6 , 9 0 6}$ |
| Less : Finance Cost | $\mathbf{8 6 , 8 1 1}$ | 88,406 |
| Less : Depreciation and Amortisation | $\mathbf{9 9 , 5 0 9}$ | $\mathbf{7 6 , 2 5 0}$ |
| Less : Other Un-Allocable Expenses | $\mathbf{1 , 1 4 9 , 1 8 7}$ | $\mathbf{1 , 0 7 8 , 5 0 1}$ |
| Add : Other Un-Allocable Revenue | $\mathbf{7 4 , 3 6 3}$ | $\mathbf{7 0 , 7 3 0}$ |
| Less : Exceptional Items (Net) | $\mathbf{7 , 8 8 4}$ | $(75,850)$ |
| Profit / (Loss) Before Tax | $\mathbf{1 1 7 , 3 5 6}$ | $(181,371)$ |
| Less : Tax (Benefits) / Expenses | $\mathbf{-}$ |  |
| Profit / (Loss) After Tax | $\mathbf{1 1 7 , 3 5 6}$ | $(181,371)$ |

b) Secondary Segment: Business Segment

The Company operates into two business segments viz. Air Transportation and Leasing of Aircraft and has identified the same as secondary segment to be reported considering the requirement of Accounting Standard 17 on "Segment Reporting" which is disclosed as under :
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| i) Segment Revenue from External Customers |  |  |
| Air Transportation | 2,034,904 | 1,864,124 |
| Leasing of Aircraft | 81,829 | 93,219 |
| Total | 2,116,733 | 1,957,343 |
| ii) Total carrying amount of Segment Assets |  |  |
| Air Transportation | 1,491,536 | 1,464,119 |
| Leasing of Aircraft | 424,603 | 421,609 |
| Total | 1,916,139 | 1,885,728 |
| iii) Total cost incurred during the period to acquire Segment Assets that are expected to be used for more than one period* |  |  |
| Air Transportation | 10,937 | 172,966 |
| Leasing of Aircraft | 16,316 | - |
| Total | 27,253 | 172,966 |

[^0]
## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 40. RELATED PARTY TRANSACTIONS

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below :
i. List of Related Parties with whom transactions have taken place and Relationships

| Sr. No. | Name of the Related Party | Nature of Relationship |
| :---: | :---: | :---: |
| 1. | Naresh Goyal | Controlling Shareholder of the Company |
| 2. | Etihad Airways PJSC | Enterprise exercising Significant Influence over the Company. |
| 3. | Jet Lite (India) Limited |  |
| 4. | Jet Airways Training Academy Private Limited (JAPATL)* | Wholly Owned Subsidiary Company (Control exists) |
| 5. | Jet Privilege Private Limited | Associate Company |
| 6. | Anita Goyal | Relatives of controlling shareholder |
| 7. | Nivaan Goyal |  |
| 8. | Namrata Goyal |  |
| 9. | Gaurang Shetty | Key Managerial Personnel. |
| 10. | Jetair Private Limited | Enterprises over which controlling shareholder and his relatives are able to exercise significant influence directly or indirectly. |
| 11. | Trans Continental e Services Private Limited |  |
| 12. | Jet Enterprises Private Limited |  |
| 13. | Jet Airways Europe Services N.V. |  |
| 14. | Jetair Tours Private Limited |  |
| 15. | Global Travel Solutions Private Limited |  |

* JATAPL has made an application to the Registrar of Companies, Maharashtra on 9 ${ }^{\text {th }}$ February, 2016 to strike off its name under the 'Fast Track Exit Scheme', 2011. Accordingly, the Financial Statements of JATAPL is prepared only upto $15^{\text {th }}$ January, 2016.

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)


Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| Sr. <br> No. | Nature of Transactions | Controlling Shareholder | Enterprise exercising significant Influence | Subsidiary Companies | Associate Company | Relatives of controlling shareholder of Holding Company | Key Managerial Personnel | Enterprises under significant influence | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 17. | Interest Income |  |  | 4,911 $(1,851)$ |  |  |  |  | $\begin{array}{r} 4,911 \\ (1,851) \end{array}$ |
| 18. | Airworthiness Management, Security and other services income |  | $\begin{array}{r} 905 \\ (629) \end{array}$ |  |  |  |  |  | $\begin{array}{r} 905 \\ (629) \end{array}$ |
| 19. | Slump Sale of Jet Privilege Frequent Flyer Programme |  |  |  | Nil |  |  |  | $\begin{array}{r} \mathrm{Nil} \\ 19,378) \end{array}$ |
| 20. | Marketing Services Received - Expense |  |  |  | $\begin{gathered} \mathbf{1 , 1 0 4} \\ (694) \end{gathered}$ |  |  |  | $\begin{array}{r} \mathbf{1 , 1 0 4} \\ (694) \end{array}$ |
| 21. | Services Rendered |  |  |  | $\begin{array}{r} 1,298 \\ (1,061) \end{array}$ |  |  |  | $\begin{array}{r} 1,298 \\ (1,061) \end{array}$ |
| 22. | Sale of Tickets (Net of discount of ₹ 4,202 lakhs) (Previous Year ₹ 3,086 lakhs) |  |  |  | $\begin{array}{r} 19,114 \\ (16,973) \end{array}$ |  |  |  | $\begin{array}{r} 19,114 \\ (16,973) \end{array}$ |
| 23. | Miles Purchased Expense |  |  |  | $\begin{array}{r} 43,243 \\ (29,659) \end{array}$ |  |  |  | $\begin{array}{r} 43,243 \\ (29,659) \end{array}$ |
| 24. | Aircraft Lease Rental Income |  | 72,593 $(48,446)$ |  |  |  |  |  | 72,593 $(48,446)$ |
| 25. | Lease Rent - Slot |  | $(48,446)$ 3,431 |  |  |  |  |  | $(48,446)$ 3,431 |
|  |  |  | $(3,200)$ |  |  |  |  |  | $(3,200)$ |
| 26. | Engine Lease Rental Expense |  | Nil $(5,708)$ |  |  |  |  |  | $\begin{array}{r} \mathrm{Nil} \\ (5,708) \end{array}$ |
| 27. | Technical, Handling, Lounge and other Services etc. |  | 17,431 |  |  |  |  |  | 17,431 |
|  |  |  | $(1,268)$ |  |  |  |  |  | $(1,268)$ |
| 28 | Purchase of Parts |  | 2,165 $(2,833)$ |  |  |  |  |  | $\begin{array}{r} \mathbf{2 , 1 6 5} \\ (2,833) \end{array}$ |
| 29. | Sale of Parts |  | 25 |  |  |  |  |  | 25 $(11)$ |
| 30. | Interline Service Charges Received |  | 1,952 | 8,736 |  |  |  |  | 10,688 |
|  |  |  | $(1,368)$ | $(3,137)$ |  |  |  |  | $(4,505)$ |
| 31. | Interline Service Charges Paid |  | 2,322 |  |  |  |  |  | 2,342 |
|  |  |  | $(1,372)$ | (117) |  |  |  |  | $(1,489)$ |
| 32. | Standby Letter of Credit given on behalf of |  | 185,514 |  |  |  |  |  | 185,514 |
|  | Company |  | $(165,000)$ |  |  |  |  |  | $(165,000)$ |
| 33. | Load and Trim Income |  | 88 |  |  |  |  |  | 88 |
|  |  |  | (Nil) |  |  |  |  |  | (Nil) |
| 34. | Provision for Doubtful advances |  |  | 4,915 |  |  |  |  | 4,915 |
|  |  |  |  | $(22,739)$ |  |  |  |  | $(22,739)$ |

## JET AIRWAYS

Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)


## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

iii. Statement of Material Transactions during the year and balances with related parties :
(a) Subsidiary Companies
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Jet Lite (India) Limited Transactions during the year : |  |  |
|  |  |  |
| - Other Hire Charges received | 333 | 118 |
| - Decrease in Corporate Guarantee given by the Company on behalf of the Subsidiary Company | 26,778 | 6,804 |
| - Decrease in Corporate Guarantee given by Subsidiary Company on behalf of the Company | 42,011 | 38,908 |
| - Interest Income | 4,911 | 1,851 |
| - Interline Billing (Net) | 117,911 | 62,748 |
| - Interline Service Charges Received | 8,736 | 3,137 |
| - Interline Service Charges Paid | 20 | 117 |
| - Loan Given | 136,255 | 134,499 |
| - Loan Received back / Adjusted | 128,623 | 98,740 |
| - Provision for diminution in value of investment | - | 94,500 |
| - Reimbursement of Expenses received | - | 6 |
| - Provision for doubtful advances | 4,911 | 22,739 |
| Closing Balance as on $31{ }^{\text {st }}$ March, |  |  |
| - Loan and Advances Given (Net of Provision ₹ 27,650 lakhs (Previous year ₹ 22,739 lakhs)) | 212,132 | 209,412 |
| - Investments in Equity (Net of Provision ₹ 164,500 lakhs (Previous year ₹ 164,500 lakhs) | - | - |
| - Interest Receivable | 400 | 302 |
| - Corporate Guarantee by Company on behalf of Subsidiary Company* | 3,998 | 24,215 |
| - Corporate Guarantee given by Subsidiary Company on behalf of the Company \# | 161,492 | 203,503 |
| Jet Airways Training Academy Private Limited |  |  |
| - Loan Given | - | 5 |
| Loan Repaid | 2 | - |
| - Provision for doubtful Advances | 4 | - |
| - Interest Income | \# | * |
| \# ₹ 39,517 |  |  |
| * ₹ 23,151 |  |  |
| Closing Balance as on $31^{\text {st }}$ March, <br> Investments in Equity Shares (Net of Provision ₹1 lakh (Previous year ₹ Nil) | - | 1 |
| - Loan Given (Net of Provision ₹ 3 lakhs (Previous year ₹ Nil) | - | 5 |
| - Provision for doubtful Advances and investment | 4 | - |
| - Interest Receivables * (₹ 23,151 ) | - | * |

* Closing Balance of Corporate Guarantee given by Jet Airways (India) Limited represents uitilised amount against total guarantee amount of ₹ 3,998 lakhs (Previous Year ₹ 30,776 lakhs).
\# Closing Balance of Corporate Guarantee given by Subsidiary Company on behalf of Company in 2015-16, represents uitilised amount against total guarantee amount of ₹ 471,994 lakhs (Previous Year ₹ 445,244 lakhs). Equivalent to USD 7,124 lakhs (Previous Year USD 7,124 lakhs).


## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

(b) Associate Company
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Jet Privilege Private Limited Transactions during the year : |  |  |
|  |  |  |
| - Slump Sale of Jet Privilege Frequent Flyer Programme | - | 119,378 |
| - Marketing Services Received - Expense | 1,104 | 694 |
| - Reimbursement of Expenses Received | 79 | 160 |
| - $\quad$ Sale of Tickets (Net of discount of ₹ 4,202 lakhs (Previous Year ₹ 3,086 lakhs)) | 19,114 | 16,973 |
| - Miles Purchased Expense | 43,243 | 29,659 |
| - Service Rendered Income | 1,298 | 1,061 |
| Closing Balance as on 31 ${ }^{\text {st }}$ March, |  |  |
| - Advance Received | 9,849 | 10,900 |
| - Trade Payable | 28,803 | 15,857 |
| - Investments in Equity Shares | 69,522 | 69,522 |

(c) Remuneration includes remuneration to
(₹ in lakhs)

| Particulars |  | For the Year |  |
| :---: | :---: | :---: | :---: |
|  |  | 2015-16 | 2014-15 |
|  | Relatives of controlling shareholder of Holding Company Anita Goyal: |  |  |
|  | Directors' sitting fees | 2 |  |
|  | Remuneration | - | 154 |
|  | Namrata Goyal (From $8^{\text {th }}$ February, 2016) | 3 | 8 |
| (b) | Nivaan Goyal | 14 | 5 |
|  | Director |  |  |
|  | Gaurang Shetty | 128 | 117 |

(d) Enterprise over which controlling shareholder and his relatives are able to exercise significant influence
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Jetair Private Limited |  |  |
| Transactions during the Year |  |  |
| Commission | 6,940 | 5,467 |
| Rent Paid | 191 | 182 |
| - Reimbursement of Expenses Paid (Staff Costs, Communication Costs etc.) | 4 | 4 |
| Rent Received | 8 | 7 |
| Reimbursement of Expenses Received | 1 | 1 |
| Closing Balance as on 31 ${ }^{\text {st }}$ March, |  |  |
| - Deposits for Leased Premises | 160 | 160 |
| Trade Receivables | 2,550 | 5,759 |
| Trade Payables | 3,263 | 2,244 |
| Jet Enterprises Private Limited |  |  |
| Transactions During the Year |  |  |
| - Refund of Deposit | - | 2,200 |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

(e) Enterprise exercising significant influence over the Company
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | 2015-16 | $2014-15$ |
| Etihad Airways PJSC |  |  |
| Transactions during the year : |  |  |
| - | Interline Billing (Net) | $\mathbf{1 1 , 8 7 1}$ |
| - | Miles Accrual income | $\mathbf{2 , 1 0 6}$ |

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

41. ADDITIONAL DISCLOSURES
A. C.I.F. value of Imports, Earning and Expenditure in Foreign Currency
(₹ in lakhs)

| Particulars | For the year |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| C.I.F. Value of Imports : |  |  |
| Components and Spares | 58,014 | 55,114 |
| Capital Goods | 1,239 | 172,509 |
| TOTAL | 59,253 | 227,623 |
| Earnings in Foreign Currency : |  |  |
| Passenger and Cargo Revenue | 896,372 | 900,834 |
| (Including excess baggage and cancellation charges) |  |  |
| Sale of Aircraft / Engine | - | 169,779 |
| Interest on Bank Account (* ₹ 3,781) | * | 1 |
| Leasing Operations | 81,829 | 93,219 |
| Other Operating and Non-operating Income | 20,215 | 16,184 |
| TOTAL | 998,416 | 1,180,017 |
| Expenditure in Foreign Currency : |  |  |
| Employee Remuneration and Benefits | 14,570 | 14,419 |
| Aircraft Fuel Expenses | 153,874 | 187,819 |
| Aircraft Maintenance | 176,042 | 168,398 |
| Selling and Distribution Expenses | 160,499 | 130,527 |
| Other Operating Expenses | 261,183 | 239,146 |
| Aircraft / Engine Lease Rentals | 212,479 | 195,892 |
| Lease Rentals-Slot | 3,429 | 3,199 |
| Finance Cost | 43,977 | 37,879 |
| TOTAL | 1,026,053 | 977,279 |

B. Value of Components and Spare Parts Consumed

| Particulars | 2015-2016 |  | 2014-2015 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | ₹ in lakhs | \% | ₹ in lakhs | $\%$ |
| $-\quad$ Imported | $\mathbf{1 7 , 3 8 7}$ | $\mathbf{9 2 . 2 1}$ | 12,113 | 86.58 |
| $-\quad$ Indigenous | $\mathbf{1 , 4 6 8}$ | $\mathbf{7 . 7 9}$ | 1,877 | 13.42 |
| TOTAL | $\mathbf{1 8 , 8 5 5}$ | $\mathbf{1 0 0}$ | 13,990 | 100 |

42. Various initiatives undertaken by the Company in relation to cost synergies, revenue management opportunities, enhance ancillary revenues have resulted in significant improvement in operating cash inflow. These measures coupled with favourable fuel prices and ongoing initiatives to raise funds are expected to result in sustainable cash flows and accordingly the financial statements continue to be prepared on a going concern basis, which contemplates realisation of assets and settlement of liabilities in the normal course of business.
43. The Company has transferred its 'Jet Privilege Frequent Flyer Programme' (JPFFP) undertaking to Jet Privilege Private Limited (JPPL) on $21^{\text {st }}$ April, 2014 as a going concern on a slump sale basis for a total consideration of ₹ 119,378 lakhs. Upon completion of the balance pending matters, the Company, having regard to the terms and conditions under the agreements for such sale, has recognised a surplus of ₹ 30,501 lakhs during the Year ended $37^{\text {st }}$ March, 2015 under "Exceptional Items". An amount of ₹ 34,688 lakhs (Previous Year ₹ 26,248 lakhs) has been recognised in "Other Income" for the Year ended $31^{\text {st }}$ March, 2016. Further, an amount of ₹ 61,603 lakhs disclosed under "Other Liabilities" (Current Liability - ₹ 31,180 lakhs and Non-Current Liability - ₹ 30,423 lakhs) will be credited to income in subsequent periods proportionately on fulfilment of the underlying commitments / obligations as stipulated in the said agreements.

## Notes to the Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

44. A) Particulars of loans, guarantees or investments under Section 186

The operation of the company are classified as "infrastructure facilities" as defined under schedule VI to the act. Accordingly the disclosure requirements specified in sub section 4 of section 186 of the Act in respect of loan given, investment made or guarantee given or security provided and the related disclosures on purpose/utilization by recipient companies, are not applicable to the company.
B) Disclosure required by clause 34(3) and 53(f) of the SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015.

| Name of the Entity / Nature of Relationship | Particulars | As at $31^{\text {st }}$ March, 2016 | As at $31^{\text {st }}$ March, 2015 | Maximum Balance during March, 2016 | Maximum Balance during March, 2015 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Jet Lite (India) Limited (Subsidiary Company) | Loans and Advances | 239,782 | 232,151 | 257,614 | 238,645 |
|  | Less: Provision for Doubtful advances | $(27,650)$ | $(22,739)$ |  |  |
|  | Net Loans and Advances | 212,132 | 209,412 |  |  |
|  | Investment | 164,500 | 164,500 | 164,500 | 164,500 |
|  | Less: Provision for diminution in value of investment | $(164,500)$ | $(164,500)$ |  |  |
|  | Net Investment | - | - |  |  |
| Jet Airways <br> Training Academy <br> Private Limited- <br> (Subsidiary <br> Company) | Loans and Advances | 3 | 5 | 5 | 5 |
|  | Less: Provision for Doubtful advances | (3) | - |  |  |
|  | Net Loans and Advances | - | 5 |  |  |
|  | Investment | 1 | 1 | 1 | 1 |
|  | Less: Provision for diminution in value of investment | (1) | - |  |  |
|  | Net Investment | - | 1 |  |  |

For Details refer notes 14, 15, and 21.

## 45. Previous Years Figures

Previous year's figures have been regrouped / rearranged / reclassified / reworked wherever necessary to correspond with the current year's classification / presentation. Previous year figures were audited by one of the previous joint auditors.

## As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants Firm's Registration No:
101248W/W-100022

## Bhavesh Dhupelia

Partner
Membership No. 042070

Date: 26 ${ }^{\text {th }}$ May, 2016
Place: Mumbai

## For Chaturvedi \& Shah

 Chartered Accountants Firm's Registration No: 101720WParag D. Mehta
Partner
Membership No. 113904

## On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma

Chairman
Vice-Chairman
$\}$ Director
Whole Time Director
Chief Financial Officer Company Secretary

## Independent Auditors' Report

To the Members of<br>Jet Airways (India) Limited

## Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of JET AIRWAYS (INDIA) LIMITED ("the Holding Company") and its subsidiaries and its associate (together constitute "the Group") comprising of the consolidated balance sheet as at $31^{\text {st }}$ March, 2016, the consolidated statement of profit and loss, the consolidated cash flow statement for the year then ended, and a summary of the significant accounting policies and other explanatory information (hereinafter referred to as "the consolidated financial statements").

## Management's Responsibility for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation of the consolidated financial statements in terms of the requirements of the Companies Act, 2013 (hereinafter referred to as "the Act") that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014. The respective Board of Directors of the companies included in the Group are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the company and for preventing and detecting frauds and other irregularities; the selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the consolidated financial statements by the Directors of the Holding Company, as aforesaid.

## Auditors' Responsibility

Our responsibility is to express an opinion on the consolidated financial statements based on our audit. We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and the disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Holding Company's preparation of the consolidated financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Holding Company's Board of Directors, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence obtained by us and by one of the joint auditors, for some of the subsidiaries audited by them and in terms of their report referred in sub-paragraph (a) of the other matters paragraph below, is sufficient and appropriate to provide a basis for our audit opinion on the consolidated financial statements.

## Opinion

In our opinion and to the best of our information and according to the explanations given to us, and based on the consideration of reports of one of the joint auditors, on separate financial statements of subsidiaries, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the company, as at $31^{\text {st }}$ March, 2016, and their consolidated profit and their consolidated cash flows for the year ended on that date.

## Independent Auditors' Report (Contd.)

## Emphasis of Matter

a) We draw attention to Note 32 in the consolidated financial statements which explains the accounting impact of Scheme of Merger ('the Scheme') approved by shareholders, enabling the merger of Jet Lite (India) Limited, wholly owned subsidiary ("subsidiary company") which has negative net worth, with the Holding Company, with effect from $1^{\text {st }}$ April, 2015, could not be given in the Financial Statements as at and for the year ended $31^{\text {st }}$ March, 2016, as the orders from the Honorable High Court of Judicature at Bombay ('the High Court') sanctioning the Scheme is awaited.
b) We draw attention to Note 42 in the consolidated financial statements which indicate the preparation of financial statements on going concern basis for the reasons stated therein. The appropriateness of assumption of going concern is dependent upon realisation of the various initiatives undertaken by the Holding Company and/or the Holding Company's ability to raise requisite finance / generate cash flows in future to meet its obligations, including financial support to its subsidiary companies.

Our opinion is not qualified in respect of the above matters.

## Other matters

a) The financial statement of two subsidiaries, whose financial statement reflect total assets of ₹ 27,969 lakhs as at $31^{\text {st }}$ March, 2016, total revenue of ₹ $1,13,655$ lakhs and net cash outflow amounting to ₹ 1,701 lakhs for the year then ended as considered in the consolidated financial statements, have been audited by one of the joint auditors.
b) The consolidated financial statements of the Group for the year ended $31^{\text {st }}$ March, 2015 have been jointly audited by Deloitte Haskins \& Sells LLP, Chartered Accountants and Chaturvedi \& Shah, Chartered Accountants, who expressed an unmodified opinion on those standalone financial statements: vide their opinion dated $29^{\text {th }}$ May, 2015.

## Report on Other Legal and Regulatory Requirements

1. As required by sub-section 3 of Section 143 of the Act, we report, to the extent applicable, that:
(a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid consolidated financial statements.
(b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid consolidated financial statements have been kept so far as it appears from our examination of those books.
(c) The consolidated balance sheet, the consolidated statement of profit and loss, and the consolidated cash flow statement dealt with by this Report are in agreement with the relevant books of account maintained for the purpose of preparation of the consolidated financial statements.
(d) In our opinion, the aforesaid consolidated financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014.
(e) The matters described in sub-paragraph (b) under the Emphasis of Matters paragraph above, in our opinion, may have an adverse effect on the functioning of the company.
(f) On the basis of the written representations received from the directors of the Holding Company as on $31^{\text {st }}$ March, 2016 taken on record by the Board of Directors of the Holding Company and the report of the one of the joint auditors of its subsidiary companies in India, none of the Directors of the Group companies incorporated in India is disqualified as on $31^{\text {st }}$ March, 2016 from being appointed as a Director of that company in terms of Section 164 (2) of the Act.
(g) With respect to the adequacy of the internal financial controls over financial reporting of the Holding Company and subsidiaries incorporated in india and the operating effectiveness of such controls, refer to our separate report in "Annexure A"; and
(h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and

## Independent Auditors' Report (Contd.)

according to the explanations given to us and based on the consideration of the report of one of the joint auditors, on separate on financial statements and other financial information of the subsidiaries as noted in the sub paragraph (a) of the other matters paragraph:
i. The consolidated financial statements disclose the impact of pending litigations on the consolidated financial position of the Group. Refer Note 33 to the consolidated financial statements;
ii. The Group did not have any material foreseeable losses on long term contracts including derivative contracts.
iii. There were no amounts required to be transferred to the Investor Education and Protection Fund by the Group.

For B S R \& Co. LLP
For Chaturvedi \& Shah
Chartered Accountants
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)
(Firm's Registration No: 101720W)

## Bhavesh Dhupelia

Partner
Membership No. 042070
Place : Mumbai
Date : $26^{\text {th }}$ May, 2016

Parag D. Mehta
Partner
Membership No. 113904
Place : Mumbai
Date : 26 ${ }^{\text {th }}$ May, 2016

## Annexure - A to the Independent Auditors' Report

(Referred to in our report of even date)

## Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Companies Act, 2013 ("the Act")

In conjunction with our audit of the consolidated financial statements of the company as of and for the year ended $37^{\text {st }}$ March, 2016, we have audited the internal financial controls over financial reporting of Jet Airways (India) Limited ("the Holding Company"), its subsidiary companies and its associate (together referred to as "the Group" which are companies incorporated in India, as of that date.

## Management's Responsibility for Internal Financial Controls

The Respective Board of Directors of the Holding Company and its subsidiary companies and associate, which are companies incorporated in India, are responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI'). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act, 2013.

## Auditors' Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls over Financial Reporting (the "Guidance Note") issued by ICAI and the Standards on Auditing, issued by ICAI and deemed to be prescribed under section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence by us and by one of the joint auditors for some of the subsidiaries audited by them and in terms of then report referred to in the Other Matter paragraph below is sufficient and appropriate to provide a basis for our audit opinion on the company's internal financial controls system over financial reporting.

## Meaning of Internal Financial Controls over Financial Reporting

A company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

## Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods

## Annexure to the Independent Auditors' Report on the Consolidated Financial Statements

are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

## Opinion

In our opinion, the Holding Company, its subsidiary companies and its associate, which are companies incorporated in India, have, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at $31^{\text {st }}$ March, 2016, based on the internal control over financial reporting criteria established by the company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

## Other Matters

Our aforesaid reports under section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls over financial reporting in so far as it related to subsidiaries which are companies incorporated in India, is based on the consideration of the report of one of its joint auditors, of such companies incorporated in India.

For B S R \& Co. LLP
For Chaturvedi \& Shah
Chartered Accountants
(Firm's Registration No: 101248W/W-100022)
(Firm's Registration No: 101720W)

## Bhavesh Dhupelia <br> Parag D. Mehta <br> Partner <br> Partner <br> Membership No. 042070 <br> Membership No. 113904

Place: Mumbai
Place : Mumbai
Date : $26^{\text {th }}$ May, 2016
Date : $26^{\text {th }}$ May, 2016

## Consolidated Balance Sheet as at 31 ${ }^{\text {st }}$ March, 2016

| Particulars |  |  | (₹ in lakhs) |
| :---: | :---: | :---: | :---: |
|  | Note No. | $\begin{gathered} \text { As at } \\ 31^{\text {st }} \text { March, } 2016 \end{gathered}$ | As at 31 ${ }^{\text {st }}$ March, 2015 |
| EQUITY AND LIABILITIES |  |  |  |
| Shareholders' Funds |  |  |  |
| Share Capital | 2 | 11,360 | 11,360 |
| Reserves and Surplus | 3 | $(532,404)$ | $(643,841)$ |
|  |  | $(521,044)$ | $(632,481)$ |
| Non-Current Liabilities ${ }^{\text {a }}$ ( ${ }^{\text {a }}$ |  |  |  |
| Long Term Borrowings | 4 | 621,033 | 660,730 |
| Deferred Tax Liability (Net) | 5 | - | - |
| Other Long Term Liabilities | 6 | 90,353 | 114,841 |
| Long Term Provisions | 7 | 37,522 | 27,355 |
|  |  | 748,908 | 802,926 |
| Current Liabilities ${ }_{\text {S }}$ |  |  |  |
| Short Term Borrowings | 8 | 302,106 | 364,429 |
| Trade Payables | 9 |  |  |
| - For dues to Micro and Small Enterprises |  | 292 | 243 |
| - For dues to others |  | 611,711 | 579,270 |
| Other Current Liabilities | 10 | 584,159 | 588,713 |
| Short Term Provisions | 11 | 3,654 | 7,437 |
|  |  | 1,501,922 | 1,540,092 |
| TOTAL |  | 1,729,786 | 1,710,537 |
| ASSETS |  |  |  |
| Non-Current Assets |  |  |  |
| Fixed Assets |  |  |  |
| Tangible Assets | 12 | 877,758 | 922,158 |
| Intangible Assets | 13 | 2,905 | 1,277 |
| Capital work-in progress |  | 410 | - |
| Intangible Assets under development |  | - | 1,942 |
|  |  | 881,073 | 925,377 |
| Goodwill on Consolidation | 32 | - | - |
| Non-Current Investments | 14 | 67,939 | 66,965 |
| Long Term Loans and Advances | 15 | 138,607 | 140,826 |
| Other Non-Current Assets | 16 | 3,823 | 4,814 |
|  |  | 210,369 | 212,605 |
| Current Assets |  |  |  |
| Current Investments | 17 | 50,000 | - |
| Inventories | 18 | 106,410 | 96,350 |
| Trade Receivables | 19 | 162,766 | 139,631 |
| Cash and Bank Balances | 20 | 148,813 | 207,603 |
| Short Term Loans and Advances | 21 | 167,755 | 125,104 |
| Other Current Assets | 22 | 2,600 | 3,867 |
|  |  | 638,344 | 572,555 |
| TOTAL |  | 1,729,786 | 1,710,537 |
| The accompanying notes are an integral part of the Financial Statements | 1-44 |  |  |

As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants Firm's Registration No:
101248W/W-100022

## Bhavesh Dhupelia

## Partner

Membership No. 042070

Date: 26 ${ }^{\text {th }}$ May, 2016
Place: Mumbai

## On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma


## Consolidated Statement of Profit and Loss for the Year Ended 31 ${ }^{\text {st }}$ March, 2016



## Consolidated Cash Flow Statement for the Year Ended 31 ${ }^{\text {st }}$ March, 2016

(₹ in lakhs)

| Particulars | Note No. | For the Year Ended 31 ${ }^{\text {st }}$ March, 2016 | For the Year Ended $31^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| Cash Flow from Operating Activities : |  |  |  |
| Net Profit / (Loss) Before Tax |  | 121,166 | (209,740) |
| Adjustment for: |  |  |  |
| Exceptional Items | 30 | $(14,802)$ | 75,322 |
| Depreciation and Amortisation | 27 | 99,624 | 76,531 |
| Provision for Stock Obsolescence |  | 7,214 | 16,031 |
| Profit on Sale of Fixed Assets (Net) |  | (11) | $(12,334)$ |
| Loss on Scrapping of Fixed Assets |  | - | 14 |
| Profit on Sale of Investments |  | (233) | (90) |
| Finance Cost | 28 | 88,498 | 92,047 |
| Interest on Income Tax Refund |  | (526) | (180) |
| Interest on Bank and Other Deposits |  | $(9,865)$ | $(9,030)$ |
| Provision No Longer Required Written Back |  | $(8,067)$ | $(2,416)$ |
| Provision for Compensated Absences and Gratuity | 25 | 3,205 | 3,536 |
| Unrealised Foreign Exchange Losses (Net) |  | 12,013 | 5,175 |
| Provision for Doubtful Debts |  | 1,781 | 4,609 |
| Provision for Doubtful Deposit / Advances |  | 419 | 789 |
| Bad Debts Written Off |  | 31 | 66 |
| Provision for Wealth Tax |  | - | 12 |
| Recognition upon fulfilment of commitment |  | $(34,688)$ | $(26,248)$ |
| Inventory Scrapped During the Year |  | 3,886 | 2,366 |
| Share of profit of Associate |  | (971) | (395) |
| Operating Profit Before Working Capital Changes |  | 268,574 | 16,065 |
| Adjustment for: |  |  |  |
| Inventories |  | $(21,160)$ | $(28,811)$ |
| Trade Receivables |  | $(25,089)$ | $(14,502)$ |
| Loans and Advances |  | $(26,807)$ | $(35,444)$ |
| Trade and Other Payables |  | 55,272 | 136,154 |
| Cash Generated from Operations |  | 250,790 | 73,462 |
| Direct Taxes Refund (Net) |  | 373 | 304 |
| Net Cash Flow Generated from Operating Activities |  | 251,163 | 73,766 |

## JET AIRWAYS

## Consolidated Cash Flow Statement for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| ( ₹ in lakhs) |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Note No. | For the Year Ended 31 ${ }^{\text {st }}$ March, 2016 | For the Year Ended $31^{\text {st }}$ March, 2015 |
| Cash Flow from Investing Activities: |  |  |  |
| Purchase of Fixed Assets (Including Capital Work in Progress) |  | $(26,760)$ | $(171,048)$ |
| Proceeds from Sale of Fixed Assets |  | 221 | 169,841 |
| Purchase of Current Investments |  | $(794,442)$ | $(188,995)$ |
| Sale of Current Investments |  | 744,675 | 189,085 |
| (Purchase) / Sale of Non-Current Investments |  | (3) | 4 |
| Changes in Fixed Deposits with Banks (Refer note 2 below) |  | $(6,227)$ | $(29,509)$ |
| Interest Received on Bank and Other Deposits |  | 10,885 | 8,921 |
| Net Cash Flow used in Investing Activities |  | $(71,651)$ | $(21,701)$ |
| Cash Flow from Financing Activities |  |  |  |
| Net (Decrease) / Increase in Short Term Loans |  | $(68,553)$ | 144,960 |
| Proceeds from Long Term Loans during the year |  | 79,890 | 153,599 |
| Repayment of Long Term Loans during the year |  | $(168,441)$ | $(189,654)$ |
| Finance Cost |  | $(88,662)$ | $(94,946)$ |
| Unclaimed Dividend Paid |  | - | (3) |
| Net Cash Flow (used in)/ from Financing Activities |  | $(245,766)$ | 13,956 |
| Net (Decrease) / Increase in Cash and Cash Equivalents |  | $(66,254)$ | 66,021 |
| Cash and Cash Equivalents at the beginning of the year (Refer note 1 below) | 20 | 97,910 | 31,889 |
| Cash and Cash Equivalents at end of the year (Refer note 1 below) | 20 | 31,656 | 97,910 |

## Notes:

1) Cash and Cash Equivalents for the year ended $31^{\text {st }}$ March, 2016 includes Unrealised Gain (net) of ₹ 5,407 lakhs (Previous Year ₹ 4,454 lakhs) on account of translation of Foreign Currency Bank Balances.
2) Fixed Deposits with Banks having a maturity period of more than three months aggregating to ₹ 117,157 lakhs (Previous Year ₹ 109,693 lakhs) are not included in Cash and Cash Equivalents.

## As per our attached report of even date <br> For BSR \& Co. LLP <br> Chartered Accountants <br> Firm's Registration No: <br> 101248W/W-100022 <br> Bhavesh Dhupelia <br> Partner <br> Membership No. 042070

Date: 26 ${ }^{\text {th }}$ May, 2016
Place: Mumbai

## On behalf of Board of Directors

Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma

Chairman Vice-Chairman


Whole Time Director Chief Financial Officer Company Secretary

# Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.) 

## 1. SIGNIFICANT ACCOUNTING POLICIES

A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS :
a) These accompanying Consolidated Financial Statements of Jet Airways (India) Limited ("the Holding Company"), its wholly owned Subsidiaries and its Associate (together "the Company / Group") have been prepared in accordance with the Generally Accepted Accounting Principles in India (Indian GAAP) and complies with Accounting Standards specified under section 133 of the Companies Act, 2013 ('the Act') read with rule 7 of the Companies (Accountants) Rules 2014, to the extent notified and applicable. The financial statements are prepared on accrual basis under the historical cost convention, except for certain Fixed Assets which are carried at revalued amounts. The Financial Statements are presented in Indian rupees rounded off to the nearest rupees in lakhs. All assets and liabilities have been classified as current or noncurrent as per the Company's normal operating cycle and other criteria set out in schedule III to the Act. Based on the nature of the services and their realisation in cash and cash equivalents, the Company has ascertained its operating cycle as twelve months for the purpose of current or non-current classification of assets and liabilities.The Consolidated Financial Statement have been prepared to the extent possible in the same format as that adopted by the Holding Company for its separate Financial Statement. The Financial Statement of the Subsidiaries and Associate used in the consolidation are drawn upto the same reporting date as that of the holding company, viz. $31^{\text {st }}$ March, 2016. However, one of the subsidiaries, Jet Airways Training Academy Private Limited (JATAPL), did not commence its operations since its incorporation. As a result, the Directors through a resolution passed in its board meeting dated $20^{\text {th }}$ November, 2015 approved to close down the Company using the 'Fast Track Exit Mode Scheme', 2011 as notified by MCA through its circular no. 36/2011 dated 7th June 2011 as per section 560 of Companies Act, 1956. JATAPL has since made an application to the Registrar of Companies, Maharashtra on 9th February, 2016 to strike off its name under the 'Fast Track Exit Scheme', 2011. Accordingly, the Financial Statements of JATAPL is prepared only upto 15 ${ }^{\text {th }}$ January, 2016.
b) The Consolidated Financial Statements present the consolidated accounts of Jet Airways (India) Limited with the following Subsidiaries and Associate:

| Name of the Subsidiary / Associate Company | Country of Incorporation | Extent of Holding as on $31^{\text {st }}$ March, 2016 | Extent of Holding as on $31^{\text {st }}$ March, 2015 |
| :---: | :---: | :---: | :---: |
| Subsidiaries |  |  |  |
| Jet Lite (India) Limited | India | 100\% | 100\% |
| Jet Airways Training Academy Private Limited | India | 100\% | 100\% |
| Associate |  |  |  |
| Jet Privilege Private limited | India | 49.90\% | 49.90\% |

B. PRINCIPLES OF CONSOLIDATION :
a) The Financial Statements of the Holding Company and its Subsidiary Companies have been consolidated on a line-by-line basis by adding together the book value of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions and the unrealised profits / losses.
b) The Consolidated Financial Statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented, to the extent possible, in the same manner as the Holding Company's separate Financial Statements.
c) The excess of cost of investment in the Subsidiary Companies over the Holding Company's portion of the equity of the Subsidiary Companies at the date of investment made is recognised in the Financial Statements as Goodwill.
d) The Consolidated Financial Statement include the share of profit / (loss) of Associate Company in which the Company has significant influence and which is neither a Subsidiary nor a Joint venture, which are accounted under the "Equity Method" as per which the share of profit / (loss) of the associate Company has been added to / deducted from the cost of the investment and its share of pre-acquisition of profits / (losses) is reflected as Capital Reserve / Goodwill in the carrying value of investment in accordance with Accounting Standard 23 (AS 23) on "Accounting for investment in Associates in Consolidated Financial Statement".

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## C. USE OF ESTIMATES :

The preparation of Financial Statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets, liabilities and the disclosure of contingent liabilities on the date of the Financial Statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialised.
D. REVENUE RECOGNITION :
a) Passenger and Cargo income are recognised on flown basis, i.e. when the services are rendered.
b) The sales of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the "Forward Sales Account" and the balance, net of commission and discount thereon, is shown under Other Current Liabilities.
c) The unuitilised balances in "Forward Sales Account" are recognised as income based on historical statistics, data and management estimates and considering Company's refund policy.
d) Lease income on the Aircraft given on operating lease is recognised in the Statement of Profit and Loss on an accrual basis over the period of lease to the extent there is no significant uncertainty about the measurability and ultimate realisation.
E. EXPORT INCENTIVE :

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.
F. COMMISSION :

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.
G. EMPLOYEE BENEFITS :

## a) Defined Contribution plan :

A defined contribution plan is a post-employment benefit plan under which entity pays specified contributions to a separate entity and has no obligation to pay any future amounts. Company's contribution paid / payable for the year to defined contribution schemes are charged to Statement of Profit and Loss.

## b) Defined Benefit and Other Long Term Benefit plan :

Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Statement of Profit and Loss in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent the benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.
c) Short Term Employee Benefits :

Short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period the employee renders services. Such benefits include salaries, wages, bonus and ex-gratia
H. FIXED ASSETS :

## a) Tangible Assets :

Owned tangible fixed assets are stated at cost and includes amount added on revaluation less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of fixed assets up to the time the assets get ready for their intended use are capitalised.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are identified and accounted as separate components.
The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on Aircraft taken on operating lease have been capitalized and disclosed appropriately.
b) Intangible Assets :

Intangible assets are recognised only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

## c) Assets Taken on Lease :

i. Operating Lease: Rentals are expensed with reference to the Lease Term and other considerations.
ii. Finance Lease / Hire Purchase: The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalized as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance Lease Installments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Statement of Profit and Loss.
I. IMPAIRMENT OF ASSETS :

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Statement of Profit and Loss in the year in which an asset is identified as impaired. However, an impairment loss on a revalued asset is recognised directly against the revaluation surplus held for the asset to the extent that the impairment loss does not exceed the amount held in revaluation surplus for the same asset. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

## J. DEPRECIATION / AMORTISATION :

a) Depreciation on tangible fixed assets are provided on the 'Straight Line Method' over the useful life of assets as prescribed in Schedule II of the Companies Act, 2013. Further, Parts that are significant in cost in relation to the total cost of an asset having a different useful life than the remaining asset are depreciated over their respective remaining useful life. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.
b) Intangible assets are amortised on straight line basis as follows:
i. Landing Rights acquired are amortised over a period not exceeding 20 years. Amortisation period exceeding 10 years is applied considering industry experience and expected asset usage.
ii. Trademarks are amortised over 10 years.
iii. Computer Software is amortised over a period not exceeding 36 months.

## K. INVESTMENTS :

Current Investments are carried at lower of cost or quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.
L. BORROWING COSTS :

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalized as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

## M. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION :

a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates and Non-monetary foreign currency items are not restated at the period-end rates.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

b) In case of the Holding Company, the exchange difference between the rate prevailing on the date of transaction and on settlement / restatement (other than those relating to long term foreign currency monetary items) is recognised as income or expense, as the case may be.
The exchange differences relating to long term foreign currency monetary items are accounted in line with the notifications issued by the Ministry of Corporate Affairs (MCA) dated 29 ${ }^{\text {th }}$ December, 2011 and 9 ${ }^{\text {th }}$ August, 2012 as under:
(i) to the extent they relate to financing the acquisition of fixed assets and not regarded as interest, are added to or subtracted from the cost of such fixed assets and depreciated over the balance useful life of the asset;
(ii) in other cases such differences are accumulated in 'Foreign Currency Monetary Item Translation Difference Account' (FCMITDA) under reserves and surplus and amortised in the Statement of Profit and Loss over the balance term of the long term monetary item.
c) In case of Subsidiary Company, the exchange difference between the rate prevailing on the date of transaction and on the date of settlement as also on translation of monetary items at the end of the year is recognised as income or expense, as the case may be.
d) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognised in the Statement of Profit and Loss. Any profit / loss arising on cancellation of forward exchange contract is recognised as income or expense of the year. Premium / Discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

## N. INVENTORIES :

Inventories are valued at cost or Net Realizable Value (NRV), whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average formula. In respect of reusable items such as rotables, galley equipment and tooling etc., NRV takes into consideration provision for obsolescence and wear and tear based on the estimated useful life of the spares and also provisioning for non - moving / slow moving items.
0. AIRCRAFT MAINTENANCE AND REPAIR COSTS :

Aircraft Maintenance, Auxiliary Power Unit (APU), Engine Maintenance and Repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.
P. TAXES :

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income tax Act, 1961.

Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

## Q. SHARE ISSUE EXPENSES :

Issue Expenses are adjusted against the Securities Premium Account.

## R. SALE AND LEASE BACK TRANSACTION :

Profit or loss on Sale and Lease back arrangements resulting in operating leases are recognised, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortised over the period for which the asset is expected to be used.

## S. ACCOUNTING FOR DERIVATIVE INSTRUMENTS:

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any, is accounted based on the principles of prudence as enunciated in Accounting Standard 1 (AS 1) "Disclosure of Accounting Policies".

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

T. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS :

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes when there is possible obligation out of past event. Contingent Assets are neither recognised nor disclosed in the financial statements.
U. PRELIMINARY EXPENSES:

Preliminary expenses are written off in the period in which it incurred.
2. SHARE CAPITAL
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Authorised: |  |  |
| 180,000,000 Equity Shares of ₹ 10/- each |  |  |
| (Previous Year 180,000,000 Equity Shares of ₹ 10/- each) | 18,000 | 18,000 |
| 20,000,000 Preference Shares of ₹ 10/- each |  |  |
| (Previous Year 20,000,000 Preference Shares of ₹ 10/- each) | 2,000 | 2,000 |
|  | 20,000 | 20,000 |
| Issued, Subscribed and Paid Up: |  |  |
| 113,597,383 Equity Shares : Face value of ₹ $10 /-$ each fully paid up |  |  |
| (Previous Year 113,597,383 Equity Shares of ₹ 10/- each fully paid up) | 11,360 | 11,360 |
| TOTAL | 11,360 | 11,360 |

## a. Reconciliation of Number of Shares

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
|  | Number of shares | ₹ in lakhs | Number of shares | ₹ in lakhs |
| Equity Shares: Face value of ₹ 10/- each |  |  |  |  |
| As at the beginning of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |
| As at the end of the year | 113,597,383 | 11,360 | 113,597,383 | 11,360 |

b. Shareholders holding more than $5 \%$ of Equity Share Capital and shares held by Holding / Ultimate Holding Company

| Name of the Shareholders | As at 31 ${ }^{\text {st }}$ March, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ |  | 2015 |  |
|  | Number of <br> shares | Percentage <br> of holding | Number of <br> shares | Percentage <br> of holding |
| Mr. Naresh Goyal | $\mathbf{5 7 , 9 3 3 , 6 6 5}$ | $\mathbf{5 1 . 0 0 \%}$ | $57,933,665$ | $51.00 \%$ |
| Etihad Airways (PJSC) | $\mathbf{2 7 , 2 6 3 , 3 7 2}$ | $\mathbf{2 4 . 0 0 \%}$ | $27,263,372$ | $24.00 \%$ |

## c. Terms / Rights attached to Equity Shares

The Company has only one class of Equity Shares having a par value of ₹ 10 /-. Each holder of equity shares is entitled to one vote per share. The Company declares and pays dividends if any, in Indian rupees. The dividend proposed, if any, by the Board of Directors is subject to the approval of the Shareholders in the ensuing Annual General Meeting.
In the event of liquidation of the Company, the holders of Equity Shares will be entitled to receive any of the remaining assets of the Company, after distribution of all preferential amounts. The distribution will be in proportion to the number of equity shares held by the Shareholders.

## JET AIRWAYS

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
3. RESERVES AND SURPLUS
(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Capital Reserve (Refer note 14) |  |  |
| As per last Balance Sheet | 199 | 199 |
| Add : Depository Certificates / Shares received free of cost | * | \# |
| * ₹ 1,885 |  |  |
| \# ₹ 2,688 | 199 | 199 |
| Capital Redemption Reserve |  |  |
| As per last Balance Sheet | 5,558 | 5,558 |
| Debenture Redemption Reserve |  |  |
| As per last Balance Sheet | - | - |
| Add: Transfer from surplus in the statement of Profit \& Loss | 1,747 | - |
|  | 1,747 | - |
| Securities Premium Account |  |  |
| As per last Balance Sheet | 344,253 | 344,253 |
| Revaluation Reserve |  |  |
| As per last Balance Sheet | 31,537 | 31,537 |
| Foreign Currency Monetary Item Translation Difference Account |  |  |
| As per Last Balance Sheet | $(6,709)$ | $(4,690)$ |
| Add : Addition during the year | $(16,275)$ | $(9,374)$ |
| Less : Amortisation during the year | 6,547 | 7,355 |
|  | $(16,437)$ | $(6,709)$ |
| (Deficit) in Statement of Profit and Loss |  |  |
| As per last Balance Sheet | $(1,018,679)$ | $(8,05,703)$ |
| Add : Additional Depreciation pursuant to enactment of Schedule II of the Companies Act, 2013 (Refer Note 12) | - | $(3,235)$ |
| Add : Profit /(Loss) for the year | 121,165 | $(209,741)$ |
| Less : Transfer to Debenture Redemption Reserve | $(1,747)$ | - |
|  | $(899,261)$ | $(1,018,679)$ |
| TOTAL | $(532,404)$ | $(643,841)$ |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 4. LONG TERM BORROWINGS

(₹ in lakhs)


## Security and Salient Terms:

a. 6,989 Non-Convertible Debentures (NCD) are issued at face value of ₹ $10,00,000$ and redeemable at the end of five years from the date of allotment at a premium of ₹ 70,100 per debenture. These NCD's carry an interest rate of $20.64 \%$ p.a. payable quarterly.
b. Rupee Term Loans of ₹ 4,717 lakhs (Previous Year ₹ 9,225 lakhs) and Foreign Currency Term Loan of $₹ 15,875$ lakhs (Previous Year ₹ 21,454 lakhs) are secured by way of a pari-passu charge on all the current and future domestic credit card realizations received into the Trust and Retention Account.

Interest rates are linked to respective Banks' Prime Lending Rate / Base Rate / LIBOR plus Margin and are repayable in installments starting from May, 2011 and ending in March, 2019.
c. Foreign Currency Term Loans of ₹ 46,862 lakhs (Previous Year ₹ 76,067 lakhs) are secured by way of a pari-passu charge on all the current and future international credit card realizations, as per the Merchant Establishment agreement, received into the Trust and Retention Account (Debt Service Reserve Account) maintained with the banks together with a First hypothecation charge on the four flight simulators, mortgage on the land located at Pali, Raigad and Vadgaon (Maharashtra).

Interest rates are linked to LIBOR plus Margin and are repayable in monthly instalments by December 2018.
d. Foreign Currency Term Loan of ₹ 89,196 lakhs (Previous Year ₹ 93,750 lakhs) is secured by way of First Charge on: (i) IATA BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates and Qatar (ii) Revenue Account, Debt Service Reserve Account and Receivable Collection Account, maintained with the lead Bank.

Interest rates are linked to LIBOR plus Margin and are repayable on monthly basis after a moratorium period of six months by November 2019.
e. Foreign Currency Term Loan of ₹ 92,757 lakhs (Previous Year ₹ 87,500 lakhs) is availed against a corporate guarantee given by one of the Shareholder to the lender. Further, the Company has hypothecated one B737 Aircraft in favour of that Shareholder and creation of pledge on 54,772 shares held in Jet Privilege Private Limited is pending.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

Interest rates are linked to LIBOR plus Margin and guarantor's margin and are repayable by way of a bullet repayment in March, 2019.
f. Foreign Currency Term Loan is repayable within 42 months starting March 2017. Interest thereon is payable on monthly basis.
g. (i) Finance Lease obligation for six aircraft are secured by the Corporate Guarantees given by the Subsidiary Company of ₹ 161 ,492 lakhs equivalent to USD 2,437 lakhs (Previous Year ₹ 203,503 lakhs equivalent to USD 3,256 lakhs).
(ii) Repayable in quarterly instalments over a period of twelve years from the date of disbursement of the respective loans. Interest rate is linked with LIBOR plus margin.

## 5. DEFERRED TAX LIABILITY (NET)

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Deferred Tax Liability |  |  |
| Related to Fixed Assets | $\mathbf{1 3 5 , 8 1 8}$ | 122,719 |
| Deferred Tax Asset |  |  |
| Other Disallowances under Income tax Act, 1961 | $\mathbf{3 4 , 9 9 1}$ | 40,291 |
| Unabsorbed Depreciation / Business Loss (Refer note below) | $\mathbf{1 0 0 , 8 2 7}$ | 82,428 |
| Net Deferred Tax Liability at the end of the year | $\mathbf{-}$ | $\mathbf{-}$ |

## Note :

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability.
6. OTHER LONG TERM LIABILITIES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Advance from Developer (Refer note below) | $\mathbf{5 1 , 8 3 1}$ | 36,500 |
| Advance from Customers | $\mathbf{8 , 0 9 9}$ | 9,850 |
| Deferred Revenue (Refer note 41) | $\mathbf{3 0 , 4 2 3}$ | 68,491 |
| TOTAL | $\mathbf{9 0 , 3 5 3}$ | $\mathbf{1 1 4 , 8 4 1}$ |

## Note:

The Company has entered into an agreement with Godrej Buildcon Private Limited, Mumbai (GBPL) for the development of its plot of land situated at Bandra-Kurla Complex, Mumbai. The said land has been taken on long term lease from MMRDA. Consequent to the said agreement, the Company has received a sum of ₹ 50,000 lakhs which included an advance of ₹ 36,500 lakhs. During the year, the Company has further received a credit of an amount of ₹ 15,331 lakhs (net of TDS of ₹ 154 lakhs) as its share of accrued profit from the said project until $31^{\text {st }}$ March, 2016. Considering the fact that the project is still in progress, cost are still being incurred and sale of office space is still in progress, the final determination of profit / loss from the project is yet to be ascertained. In view of these contingencies, the said advance and the credit received by the Company has been disclosed as 'Advance from Developer'.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 7. LONG TERM PROVISIONS

(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  |
|  | Current | Non-Current | Current | Non-Current |
| a) Provision for Employee Benefits (Refer note 36) |  |  |  |  |
| Provision for Gratuity | 814 | 11,090 | 712 | 10,096 |
| Provision for Compensated Absences | 1,080 | 4,528 | 1,009 | 3,942 |
| b) Other Provisions |  |  |  |  |
| Redelivery of Aircraft | 1744 | 21,904 | 5,691 | 13,317 |
| TOTAL | 3,638 | 37,522 | 7,412 | 27,355 |

## Redelivery of Aircraft:

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below is the movement in provision for Redelivery of Aircraft.

The Company has in its fleet certain aircraft on operating lease. Per the terms of the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in certain stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated in the lease agreements.
The Company, therefore, provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 5 - 1 6}$ | $2014-15$ |
| Opening Balance | $\mathbf{1 9 , 0 0 8}$ | 15,256 |
| Add : Additional Provisions during the year* | $\mathbf{5 , 2 2 9}$ | 5,444 |
| Less : Amounts used during the year | $\mathbf{( 5 8 9 )}$ | $(1,692)$ |
| Less : Unused amounts reversed during the year | $\mathbf{-}$ | - |
| Closing Balance | $\mathbf{2 3 , 6 4 8}$ | $\mathbf{1 9 , 0 0 8}$ |

*Note : Additions include adjustment of ₹ 1,113 lakhs (Previous Year ₹ 691 lakhs) on account of exchange fluctuation loss consequent to restatement of liabilities denominated in foreign currency. The cash outflow out of the above provisions as per the current terms under the lease agreements are expected as under :
(₹ in lakhs)

| Year | 2016 |  | 2015 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | No. of Aircraft | Amount | No. of Aircraft | Amount |
| 2015-16 | - | - | 14 | 5,691 |
| 2016-17 | 4 | 1,744 | 5 | 1,845 |
| 2017-18 | - | - | 3 | 884 |
| 2018-19 | 6 | 2,349 | 2 | 705 |
| 2019-20 | 6 | 2,198 | 4 | 1,123 |
| 2020-21 | 30 | 8,071 | 28 | 5,637 |
| 2021-22 | 13 | 4,313 | 6 | 756 |
| 2022-23 | 11 | 2,740 | 10 | 1,380 |
| 2023-24 | 13 | 1,359 | 12 | 782 |
| 2024-25 | 9 | 874 | 8 | 205 |
| Total | 92 | 23,648 | 92 | 19,008 |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

8. SHORT TERM BORROWINGS
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Secured : |  |  |
| Loans Repayable on Demand |  |  |
| From Banks |  |  |
| Rupee Loans (Refer note (a), (c) \& (f) below) | 50,055 | 107,049 |
| Foreign Currency Loans (Refer note (a), (b) \& (f) below) | 66,537 | 92,380 |
| Unsecured : |  |  |
| From Banks |  |  |
| Foreign Currency Loans (Refer note (d) \& (f) below) | 185,514 | - |
| Rupee Loans (Refer note (e) \& (f) below) | - | 165,000 |
| TOTAL | 302,106 | 364,429 |

## Security and Salient Terms :

a) Loans aggregating to ₹ 116,592 lakhs (Previous Year ₹ 167,917 lakhs) are secured by way of hypothecation of Inventories (excluding Aircraft fuel), Debtors / Receivables [excluding (i) credit card receivables, (ii) IATA and BSP receivables from the Kingdom of Saudi Arabia, United Arab Emirates, Qatar, Oman, Bahrain and Kuwait, (iii) receivables from aircraft subleased but including claim receivables from aircraft lessors], Ground Support Vehicles / Equipment (excluding trucks, jeeps and other motor vehicles), Spares (including engines), Data Processing Equipment, other current assets excluding cash and bank balances and fixed deposits with bank both present and future as well as all rights, title, interest and benefits in all and singular, the residual Aircraft proceeds and all accounts of the borrower in which such aircraft proceeds are deposited in relation to 22 aircraft out of which charge in respect of 9 aircraft is pending creation. The Company has escrowed the entire IATA collection excluding Gulf receivable with the lead bank for facilitating interest servicing and regularisation in case of any irregularity.
b) Foreign Currency Loans amounting to ₹Nil (Previous Year ₹ 28,012 lakhs). This facility was earlier secured by hypothecation over 2 CFM engines, UK IATA receivables escrow collection account thereof and pledge of 238,834,623 shares of Jet Lite.
c) Rupee Term loan of ₹ Nil (Previous Year ₹ 3,500 lakhs). This facility was earlier secured by way of pledge of 151,834,623 shares of Jet Lite.
d) Foreign Currency Loan of ₹ 185,514 lakhs (Previous Year ₹ Nil) is availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholder.
e) Rupee Term Loan of ₹ Nil (Previous Year ₹ 165,000 lakhs). This facility was availed against standby letter of credit issued by foreign banks backed by corporate guarantee provided by one of the Shareholders.
f) The rate of interest for the loans listed in (a) to (e) above ranges from 130 bps to 750 bps p.a. margin over LIBOR for Foreign Currency Loans and 11.90 \% to 16.50 \% p.a. for Rupee Loans.
9. TRADE PAYABLES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Trade Payables |  |  |
| Total outstanding dues to Micro and Small Enterprises | 292 | 243 |
| Others for Goods and Services | 611,711 | 579,270 |
| TOTAL | 612,003 | 579,513 |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

Disclosures relating to amounts payable as at the year-end together with interest paid / payable to Micro and Small Enterprises have been made in the accounts, as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent of information available with the Company determined on the basis of intimation received from suppliers regarding their status and the required disclosure is given below:
(₹ in lakhs)

| Sr. <br> No. | Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 |
| a) | Principal amount remaining unpaid as on $31^{\text {st }}$ March | 292 | 243 |
| b) | Interest due thereon as on $31^{\text {st }}$ March | - | - |
| c) | Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year | - | - |
| d) | Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006 | - | - |
| e) | Interest accrued and remaining unpaid as at $31^{\text {st }}$ March | - | - |
| f) | Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise | - | - |

10. OTHER CURRENT LIABILITIES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Current Maturities of Long Term Secured Loans (Refer note 4) | $\mathbf{5 9 , 8 6 8}$ | 61,083 |
| Current Maturities of Finance Lease Obligation / Hire Purchase (Refer note 4) | $\mathbf{9 8 , 2 7 9}$ | 104,025 |
| Interest Accrued but Not Due on Loans / Borrowings | $\mathbf{1 , 6 7 0}$ | 1,790 |
| Forward Sales (Net) [Passenger / Cargo] | $\mathbf{3 1 6 , 3 5 3}$ | $3,13,303$ |
| Advance Received against Sub lease | $\mathbf{1 , 4 7 9}$ | 1,370 |
| Balance with Banks - Overdrawn as per Books | $\mathbf{6 , 4 7 6}$ | 789 |
| Statutory Dues Payable | $\mathbf{2 5 , 6 5 4}$ | 24,317 |
| Airport Dues Payable | $\mathbf{6 , 3 4 0}$ | $\mathbf{7 , 6 3 7}$ |
| Deposit / Advance From Customer / Vendors / Others | $\mathbf{1 9 , 2 3 2}$ | 16,913 |
| Deferred revenue (Refer Note 41) | $\mathbf{4 4 , 4 4 5}$ | 36,524 |
| Other Payables | $\mathbf{4 , 3 6 3}$ | 20,962 |
| TOTAL | $\mathbf{5 8 4 , 1 5 9}$ | 588,713 |

11. SHORT TERM PROVISIONS
(₹ in lakhs)

| Particulars | As at $3^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| a) Provision for Employee Benefits (Refer note 36) |  |  |
| Gratuity | 814 | 712 |
| Compensated Absences | 1,080 | 1,009 |
| b) Others |  |  |
| Wealth Tax (net of advance payment of tax) | 16 | 25 |
| Redelivery of Aircraft (Refer note 7) | 1,744 | 5,691 |
| TOTAL | 3,654 | 7,437 |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

As per Accounting Standard 29, Provisions, Contingent Liabilities and Contingent Assets, given below are movements in provision for Frequent Flyer Programme and Aircraft Maintenance Costs :
a) Frequent Flyer Programme :

Uptill 21 ${ }^{\text {st }}$ April, 2014, the Company had a Frequent Flyer Programme named 'Jet Privilege', wherein the passengers who frequently use the services of the Airline become members of 'Jet Privilege' and accumulate miles to their credit. Subject to certain terms and conditions of 'Jet Privilege', the passenger is eligible to redeem such miles lying to their credit in the form of free tickets. The cost of allowing free travel to members as contractually agreed under the frequent flyer programme was accounted considering such miles accrued on an incremental cost basis.
The movement in the incremental provisions made before the slump sale in the current year is as under:
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 5 - 1 6}$ |  |
| Opening Balance | - | 11,069 |
| Add : Additional provision during the year | - | 43 |
| Less : Amounts used during the year | - | 425 |
| Less : Unused amounts reversed during the year | - | $(380)$ |
| Less : Amounts transfer on sale of JPFFP (Refer note 41) | - | $(11,157)$ |
| Closing Balance |  | - |

Effective $21^{\text {st }}$ April, 2014, pursuant to the Slump Sale Agreement (Refer note 41), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.
b) Aircraft Maintenance Costs :

Certain heavy maintenance checks including overhaul of Auxiliary Power Units need to be performed at specified intervals as enforced by the Director General of Civil Aviation in accordance with the Maintenance Program Document laid down by the manufacturers. The movements in provisions made in the earlier years until AS-29 became effective for such costs are as under :
(₹ in lakhs)

| Particulars | For the Year |  |
| :--- | ---: | ---: |
|  | $2015-16$ | $2014-15$ |
| Opening Balance | - | 85 |
| Add : Adjustments during the year * | - | - |
| Less : Amounts used during the year | - | - |
| Less : Unused amounts reversed during the year | - | (85) |
| Closing Balance | - | - |

*Note :
Adjustments during the year represent exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.

| 12. TANGIBLE ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nature of Asset | Gross Block (At Cost / Valuation) |  |  |  | Accumulated Depreciation |  |  |  |  | Impairment <br> As at $3{ }^{\text {st }}$ March, 2016 [Refer note 3(i) below] | Net Block |  |
|  | $\begin{gathered} \text { As at } 1^{\text {st }} \\ \text { April, } 2015 \end{gathered}$ | Additions / Adjustments during the year | Deductions / Adjustments during the year | $\begin{gathered} \text { As at } 31^{\text {st }} \\ \text { March, } \\ 2016 \end{gathered}$ | As at $1^{\text {st }}$ April, 2015 | Retained Earnings (Refer note 4 below) | Additions / Adjustments during the year | Deductions / Adjustments during the year | $\begin{gathered} \text { As at } 31^{\text {st }} \\ \text { March, } \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { As at } 31^{\text {st }} \\ \text { March, } \\ 2016 \end{gathered}$ | $\begin{gathered} \text { As at 31 } 3 \text { st } \\ \text { March, } 2015 \end{gathered}$ |
| Owned Tangible Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Freehold Land | 32 | - | - | 32 | - | - | - | - | - |  | 32 | 32 |
| Plant and Machinery | 753 | - | - | 753 | 339 | - | 65 | - | 404 |  | 349 | 414 |
| Furniture and Fixtures | 4,298 | 217 | 224 | 4,291 | 3,168 | - | 391 | 180 | 3,379 |  | 912 | 1,130 |
| Electrical Fittings | 2,475 | 43 | 159 | 2,359 | 1,560 | - | 301 | 127 | 1,734 |  | 625 | 915 |
| Data Processing Equipments | 9,064 | 835 | 877 | 9,022 | 7,902 | - | 626 | 874 | 7,654 |  | 1,368 | 1,162 |
| Office Equipment | 4,954 | 251 | 65 | 5,140 | 4,718 | - | 156 | 65 | 4,809 |  | 331 | 236 |
| Ground Support Equipment | 8,221 | 863 | 145 | 8,939 | 4,793 | - | 539 | 121 | 5,211 |  | 3,728 | 3,428 |
| Vehicles | 524 | 36 | 161 | 399 | 414 | - | 33 | 153 | 294 |  | 105 | 110 |
| Ground Support Vehicles | 9,040 | 677 | 285 | 9,432 | 6,959 | - | 632 | 282 | 7,309 |  | 2,123 | 2,081 |
| Simulators | 20,941 | - | - | 20,941 | 11,350 | - | 1,829 | - | 13,179 |  | 7,762 | 9,591 |
| Aircraft and Spare Engines (Narrow Body-Refer note 1, 3 ii and 5 below) | 180,145 | 25,830 | - | 205,975 | 77,632 | - | 26,412 | - | 104,044 |  | 101,931 | 102,513 |
| Leased Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Leasehold Land | 193,001 | - | - | 193,001 | 15,128 | - | 1,015 | - | 16,143 | 112,920 | 63,938 | 64,953 |
| Aircraft (Narrow Body- | 23,305 | - | 23,305 | - | 13,920 | - | - | 13,920 | - |  | - | 9,385 |
| Refer note 1 below) |  |  |  |  |  |  |  |  |  |  |  |  |
| Aircraft (Wide Body- | 1,127,061 | 48,426 | - | 1,175,487 | 411,691 | - | 77,962 | - | 489,653 |  | 685,834 | 715,370 |
| Refer note 5 below) |  |  |  |  |  |  |  |  |  |  |  |  |
| Improvement on Leased Aircraft | 19,316 | - | - | 19,316 | 8,995 | - | 1,972 | - | 10,967 |  | 8,349 | 10,321 |
| Improvement on Leased Property | 6,250 | 159 | - | 6,409 | 5,733 | - | 305 | - | 6,038 |  | 371 | 517 |
| TOTAL | 1,609,380 | 77,337 | 25,221 | 1,661,496 | 574,302 | - | 112,238 | 15,722 | 670,818 | 112,920 | 877,758 | 922,158 |
| Previous Year | 1,572,627 | 195,536 | 158,783 | 1,609,380 | 497,793 | 3,235 | 74,544 | 1,271 | 574,302 | 112,920 | 922,158 |  |

1) All the Aircraft (except four) are acquired on Hire-purchase / Finance Lease basis. Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by them.
As per the requirements of Schedule II of the Companies Act, 2013, the Company has identified the cost incurred in relation to major checks and overhaul costs as separate components and have amortised them
over their balance useful life. As a result, the depreciation charge for the Year ended $31^{\text {st }}$ March, 2016 is higher by ₹ 22,577 lakhs. The corresponding impact on Aircraft maintenance is lower by ₹ 21,241 lakhs.

During the financial year 2015-16, pursuant to end of finance lease obligation of certain aircraft, the gross cost and the accumulated depreciation in relation to same aggregating to ₹ 23,305 lakhs and ₹ 13,920
lakhs respectively are regrouped under owned tangible assets from leased assets.
During the financial year 2015-16, pursuant to end of finance lease obligation of certain aircraft, the gross cost and the accumulated depreciation in relation to same aggregating to ₹ 23,305 lakhs and ₹ 13,920
lakhs respectively are regrouped under owned tangible assets from leased assets.
The Company had revalued the leasehold land taken from MMRDA situated at Bandra- Kurla Complex on $31^{\text {st }}$ March, 2008. Pursuant to such revaluation, the value of the revalued land together we its entitled share in the building is re-assessed at every year end. During the year ended $31^{\text {st }}$ March, 2016 and as of $31^{\text {st }}$ March, 2015 , based on such re-assessment, no adjustment was required to be made to the carrying value. The cumulative amount adjust

Narrow Body Aircraft were revalued on $31^{\text {st }}$ March, 2008 with reference to the then current market prices; amount added on revaluation was ₹ 118,133 lakhs; the revalued amount substituted for book value on $31^{\text {st }}$ March, 2008 was ₹ 346,396 lakhs. Revalued amount as on $31^{\text {st }}$ March, 2016 is ₹ 5,421 lakhs (Previous Year ₹ 6,072 lakhs).

Pursuant to the Company adopting the useful life of fixed assets as indicated in part C of Schedule II of the Companies Act, 2013, coming in to effect from $1^{\text {st }}$ April, 2014 , the depreciation charge for year ended $31^{\text {st }}$ March, 2015 is lower (net) by ₹ 11,003 lakhs. Further, in respect of assets which have completed their useful life as at $1^{\text {st }}$ April, 2014, their carrying value amounting to ₹ 3,235 lakhs was adjusted against retained earnings. ヲ $\curvearrowleft$
Additions to Aircraft during the year include ₹ 29,710 lakhs [Net loss] (Previous Year ₹ 23,292 lakhs (Net Loss)) on account of Exchange Loss / (Gain) (Refer note 34) .

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Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)


## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

14. NON-CURRENT INVESTMENTS
(₹ in lakhs)


* ₹ 26,188 (Previous Year ₹ 24,680 )
\# These investments have been received free of cost from S.I.T.A S.C and S.I.T.A. Group Foundation for participation in their Computer Reservation System (credited to Capital Reserve to the extent of nominal value of the investments). Transferability of these investments are restricted to other Depository Certificate / Shares holders e.g. Air Transport members, etc.

15. LONG TERM LOANS AND ADVANCES
(₹ in lakhs)

| Particulars | As at $31^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Unsecured and Considered Good unless otherwise stated |  |  |
| Capital Advances | 52,593 | 51,556 |
| Deposits to Related Parties | 160 | 160 |
| Security Deposits with Airport Authorities, Lessors and Others: |  |  |
| Considered good | 22,403 | 20,807 |
| Considered doubtful | 92 | 92 |
| Less: Provision for doubtful deposit | (92) | (92) |
|  | 22,403 | 20,807 |
| Advance Tax and Tax Deducted at Source (Net of Provisions for tax) | 22,808 | 22,665 |
| Prepaid Expenses | 894 | 1,596 |
| Contribution Receivable From Lessors (Refer note 37) | 39,749 | 44,042 |
| TOTAL | 138,607 | 140,826 |

## Note:

Deposits to related parties include ₹ 160 lakhs (Previous Year ₹ 160 lakhs) placed with private limited companies in which the Holding Company's Director is a Director / Member.

## JET AIRWAYS

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
16. OTHER NON-CURRENT ASSET
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Other Bank Balance | $\mathbf{3 , 3 5 3}$ | 4,590 |
| Interest accrued on fixed deposits accounts | $\mathbf{4 7 0}$ <br> TOTAL | $\mathbf{3 , 8 2 3}$ |

17. CURRENT INVESTMENTS
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Investments |  |  |
| Investments in Mutual Funds (Liquid Fund-Growth Plan-Units: 2,107,083) | 50,000 | - |
| TOTAL | 50,000 | - |

18. INVENTORIES (AT LOWER OF COST OR NET REALIZABLE VALUE)
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| a) Rotables, Consumable Stores and Tools | 161,858 | 148,700 |
| Less : Provision for Obsolescence / Slow and Non - Moving Items (Refer note 1(N)) | $(61,663)$ | $(58,144)$ |
|  | 100,195 | 90,556 |
| b) Fuel | 336 | 439 |
| c) Other Stores Item | 5,912 | 5,388 |
| Less : Provision for Slow and Non-Moving items (Refer note 1(N)) | (33) | (33) |
|  | 5,879 | 5,355 |
| TOTAL | 106,410 | 96,350 |

19. TRADE RECEIVABLES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Unsecured |  |  |
| a) Outstanding for a period exceeding six months from the date they are due for payment : |  |  |
| Considered Good | 7,598 | 8,048 |
| Considered Doubtful | 14,166 | 12,937 |
| Less: Provision for Doubtful Debts | $(14,166)$ | $(12,937)$ |
|  | 7,598 | 8,048 |
| b) Others |  |  |
| Considered Good | 155,168 | 131,583 |
| Considered Doubtful | 166 | - |
| Less: Provision for Doubtful Debts | (166) | - |
|  | 155,168 | 131,583 |
| TOTAL | 162,766 | 139,631 |

## Note:

Debtors include ₹ 2,550 lakhs (Previous Year ₹ 5,759 lakhs) due from private company in which the Holding Company's Director is a Director / Member.

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
20. CASH AND BANK BALANCES
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Cash and Cash Equivalents |  |  |
| Balances with Banks: |  |  |
| In Current Account | 31,491 | 42,557 |
| Deposit with original maturity of less than 3 months | - | 55,216 |
| Cash on Hand | 165 | 137 |
|  | 31,656 | 97,910 |
| Other Bank Balances : |  |  |
| Fixed Deposit | 3,246 | - |
| Margin Deposits | 113,911 | 109,693 |
| TOTAL | 148,813 | 207,603 |

21. SHORT TERM LOANS AND ADVANCES
(₹ in lakhs)

| Particulars | As at 31st March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Unsecured and Considered Good unless otherwise stated |  |  |
| Security Deposits with Lessors / Vendors |  |  |
| - Considered Good | $\mathbf{1 2 , 2 6 4}$ | 12,010 |
| - Considered Doubtful | $\mathbf{4 6 4}$ | 465 |
| Less : Provision for Doubtful Deposits | $\mathbf{( 4 6 4 )}$ | $(465)$ |
|  | $\mathbf{1 2 , 2 6 4}$ | 12,010 |
| Contribution Receivable from Lessors (Refer note 37) | $\mathbf{4 7 , 7 2 0}$ | 39,066 |
| Receivable from Lessors / Insurers/ Others | $\mathbf{3 8 , 4 8 8}$ | 16,654 |
| CENVAT Credit Receivable | $\mathbf{1 0 , 2 6 3}$ | 3,012 |
| Deposit with Service Tax Department | $\mathbf{5 9 3}$ | 30 |
| Advance and Other Receivable from Suppliers / Others | $\mathbf{4 6 , 7 3 6}$ | 45,556 |
| Less : Provision for Doubtful Advances | $\mathbf{( 1 2 , 4 3 6 )}$ | $(12,432)$ |
| Prepaid Expenses | $\mathbf{2 2 , 5 6 1}$ | 19,464 |
| Others | $\mathbf{1 , 5 6 6}$ | 1,744 |
| TOTAL | $\mathbf{1 6 7 , 7 5 5}$ | 125,104 |

22. OTHER CURRENT ASSET
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Interest accrued on fixed deposits accounts | $\frac{\mathbf{2 , 6 0 0}}{3,867}$ | $\frac{3,867}{3,867}$ |

## JET AIRWAYS

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
23. REVENUE FROM OPERATIONS
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Sale of Services |  |  |
| Passenger | 1,968,852 | 1,828,782 |
| Less : Service Tax | $(68,276)$ | $(53,434)$ |
|  | 1,900,576 | 1,775,348 |
| Cargo | 146,076 | 152,882 |
| Less : Service Tax | 7,760 | $(6,147)$ |
|  | 138,316 | 146,735 |
| Excess Baggage | 18,330 | 15,990 |
| Other Operating Revenues |  |  |
| Cancellation Charges | 60,300 | 50,845 |
| Export Incentives | 3,449 | 4,301 |
| Revenue from Leasing of Aircraft and Engines | 81,829 | 93,219 |
| Provision No Longer Required Written Back | 8,067 | 2,416 |
| Other Revenue (includes warranty claims, incentive credit / allowances etc.) | 9,829 | 7,706 |
| TOTAL | 2,220,696 | 2,096,560 |

24. OTHER INCOME
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Interest Income on Fixed Deposit and others | 9,865 | 9,030 |
| Interest Income on Income Tax Refund | 526 | 180 |
| Profit on Sale and Lease Back of Aircraft / Engines (net) | - | 12,459 |
| Profit on sale of fixed asset (net) | 111 | - |
| Net Gain on Sale of Current Investments | 233 | 90 |
| Recognition upon fulfilment of commitment (Refer Note 41) | 34,688 | 26,248 |
| Other Non-Operating Income (includes revenue from Frequent Flyer programme and other related income etc.) | 24,487 | 21,598 |
| TOTAL | 69,910 | 69,605 |

25. EMPLOYEE BENEFIT EXPENSES
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Salaries, Wages, Bonus and Allowances | $\mathbf{2 3 2 , 8 8 1}$ | 222,689 |
| Contribution to Provident Fund and Other Funds | $\mathbf{6 , 3 5 2}$ | 5,232 |
| Provision for Gratuity | $\mathbf{1 , 8 9 5}$ | 2,994 |
| Provision for Compensated Absences | $\mathbf{1 , 3 1 0}$ | 542 |
| Staff Welfare Expenses | $\mathbf{1 0 , 7 9 5}$ | 10,450 |
| TOTAL | $\mathbf{2 5 3 , 2 3 3}$ | $\mathbf{2 4 1 , 9 0 7}$ |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
26. SELLING AND DISTRIBUTION EXPENSES

| Particulars | (₹ in lakhs) |  |
| :--- | ---: | ---: |
|  | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| Computerized Reservation System Cost | $\mathbf{2 0 1 6}$ | 2015 |
| Commission | $\mathbf{1 0 2 , 7 5 0}$ | 87,903 |
| Cost of miles accrued (Refer note below) | $\mathbf{8 5 , 2 7 0}$ | 85,510 |
| Others | $\mathbf{3 8 , 9 4 3}$ | 28,679 |
| TOTAL | $\mathbf{9 , 1 1 6}$ | 10,346 |
| $\mathbf{2 3 6 , 0 7 9}$ | 212,438 |  |

Effective $21^{\text {st }}$ April, 2014, pursuant to the Slump Sale Agreement (Refer note 41), the 'Jet Privilege' miles continue to accrue and are accumulated to the credit of the members account maintained with Jet Privilege Private Limited ('JPPL'), an associate company. The Company pays contracted rate for each such mile accrued to its passengers and charges the same to the Statement of Profit and Loss.
27. DEPRECIATION AND AMORTISATION
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ |  |
| Depreciation / Amortisation |  |  |
| - On Tangible Assets (Refer note 12) | $\mathbf{9 8 , 3 1 8}$ | 74,544 |
| - On Intangible Assets (Refer note 13) | $\mathbf{1 , 3 0 6}$ | 1,987 |
| TOTAL | $\mathbf{9 9 , 6 2 4}$ | 76,531 |

28. FINANCE COST
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Interest Expense | 73,767 | 76,729 |
| Other Borrowing Cost | 14,731 | 15,318 |
| TOTAL | 88,498 | 92,047 |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 29. OTHER EXPENSES

(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Aircraft Variable Rentals | 94,520 | 77,388 |
| Aircraft Insurance and Other Insurance | 9,535 | 9,382 |
| Landing, Navigation and Other Airport Charges | 189,711 | 169,235 |
| Aircraft Maintenance (including Customs Duty and Freight, where applicable) : |  |  |
| - Component Repairs, Recertification, Exchange, Consignment Fees and Aircraft Overhaul (Net) (Refer note 12 (5)) | 195,611 | 201,204 |
| - Consumption of Stores and Spares (Net) | 20,680 | 14,607 |
| - Provision for Spares Obsolescence | 7,214 | 16,031 |
|  | 223,505 | 231,842 |
| Inflight and Other Pax Amenities | 94,506 | 82,260 |
| Communication Cost | 4,677 | 4,832 |
| Travelling and Subsistence | 30,375 | 28,375 |
| Rent | 11,807 | 10,834 |
| Rates and Taxes | 407 | 547 |
| Repairs and Maintenance : |  |  |
| - Leased Premises | 94 | 115 |
| - Others | 5,762 | 7,600 |
|  | 5,856 | 7,715 |
| Electricity | 1,558 | 1,598 |
| Directors' Sitting Fees | 51 | 31 |
| Provision for Bad and Doubtful Debts | 1,781 | 4,609 |
| Provision for Doubtful Deposit/ Advance | 419 | 789 |
| Bad Debts Written off | 31 | 66 |
| Net loss on Foreign Currency Transaction and Translation | 23,051 | 26,658 |
| Loss on Scrapping of Fixed Assets other than Aircraft Parts | - | 14 |
| Loss on Sale of Fixed Assets other than Aircraft (Net) | - | 125 |
| Miscellaneous Expenses (including Professional Fees, Audit Fees, Printing and Stationery, Cargo Handling and Bank Charges etc.) | 47,080 | 67,948 |
| TOTAL | 738,870 | 724,248 |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
Auditors Remuneration (Net of Service Tax Input Credit)
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 ${ }^{\text {\# }}$ | 2015* |
| (a) As Audit Fees |  |  |
| - Statutory Audit Fees | 151 | 148 |
| - Tax Audit Fees | 28 | 56 |
| (b) As Advisors or in any other capacity in respect of |  |  |
| - Taxation Matters (@ ₹ 47,200) | @ | 22 |
| (c) In any other manner |  |  |
| - For other services such as quarterly limited reviews, certificates etc. | 132 | 92 |
| (d) For Reimbursement of Expenses | 3 | - |
| TOTAL | 314 | 318 |

\# Pertain to payment made to current joint auditors and one of the previous joint auditor for limited review for the period ended $30^{\text {th }}$ June, 2015 including reimbursement of expenses.

* includes fees paid to one of the previous joint auditor.

30. EXCEPTIONAL ITEMS (EXPENSE) / INCOME
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Surplus from Slump Sale of Jet Privilege Frequent Flyer Programme (Refer Note 41) | - | 30,501 |
| Contribution receivable from Lessor (Refer note below) | 14,802 | 11,416 |
| Impairment of Goodwill (Refer note 32) | - | $(117,239)$ |
| TOTAL | 14,802 | $(75,322)$ |

## Note:

Pursuant to a "Power by the Hour" (PBTH) engine maintenance arrangement entered into by the Company with service providers for its B777, ATR and additional B737 Aircraft engines, the PBTH cost are being charged to the Statement of Profit and Loss and the variable rentals payable to the Lessors are recognised as "Contribution receivable from Lessors". Based on a joint validation of the Company's maintenance plan with the service providers, the Company has recognised, the expected refund of variable rentals paid to the lessors pertaining to earlier years for these engines, as "Contribution receivable from Lessors" in the respective period.

## 31. EARNINGS PER SHARE (EPS)

(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Profit / (Loss) After Tax for the Year | $\mathbf{1 2 1 , 1 6 5}$ | $(209,741)$ |
| Profit / (Loss) Attributable to Equity Share Holders (A) | $\mathbf{1 2 1 , 1 6 5}$ | $(209,741)$ |
| Weighted Average Number of Equity Shares for Basic and Diluted EPS | $\mathbf{1 1 3 , 5 9 7 , 3 8 3}$ | $113,597,383$ |
| [nos.] (B) | $\mathbf{1 0}$ |  |
| Nominal Value of Equity Shares (₹) | $\mathbf{1 0 6 . 6 6}$ | $(184.64)$ |
| Basic and Diluted EPS ₹ (A/B) |  |  |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

32. Goodwill on Consolidation pertains to the acquisition of $100 \%$ of the shareholding of Sahara Airlines Limited (now known as Jet Lite (India) Limited). The said subsidiary company continues to incur losses and has negative net worth as on $31^{\text {st }}$ March, 2016. The Board of Directors at its meeting held on $2^{\text {nd }}$ September, 2015 approved the scheme of merger of Jet Lite (India) Limited, a wholly-owned subsidiary, with the Company ("The Scheme") as per the provisions of section 391 to 394 of the Companies Act' 1956, subject to receipt of requisite approvals. The appointed date, per the terms of the scheme is $1^{\text {st }}$ April, 2015. The Scheme was approved by the Shareholders and Creditors of both the Companies on $22^{\text {nd }}$ April, 2016. The Company has since filed petition with Hon'ble Bombay High Court for its final approval to the Scheme.

The accounting impact of "The Scheme" can only be reflected in the financial statements upon "The Scheme" becoming effective after filing of the Order of Hon'ble Bombay High Court with the Registrar of Companies. As the Orders of the Bombay High Court are awaited, the financial statements as at and for the year ended $31^{\text {st }}$ March, 2016 do not include any adjustment that will arise on implementation of The Scheme.
33. CONTINGENT LIABILITIES AND COMMITMENTS (to the extent not provided for)

## A. Contingent Liabilities

(₹ in lakhs)

| Particulars |  | As at $31^{\text {st }}$ March, |  |
| :---: | :---: | :---: | :---: |
|  |  | 2016 | 2015 |
| a) | Guarantees : |  |  |
|  | i. Letters of Credit Outstanding | 238,073 | 188,223 |
|  | ii. Bank Guarantees Outstanding | 133,320 | 156,738 |
|  | iii. Corporate Guarantee given to Banks and Financial Institutions against credit facilities and to Lessors/ service provider against financial obligations extended to Subsidiary Company : |  |  |
|  | - Amount of Guarantee | 3,998 | 30,776 |
|  | - Outstanding Amounts against the Guarantee | 3,998 | 24,215 |
| b) | Claims against the Company not acknowledged as debt (Refer note below) : |  |  |
|  | i. Service Tax Demands in Appeals | 145,307 | 133,125 |
|  | ii. Fringe Benefit Tax Demands in Appeals | 1,735 | 6,055 |
|  | iii. Pending Civil and Consumer Suits | 16,968 | 14,719 |
|  | iv. Inland Air Travel Tax Demands under Appeal | 426 | 426 |
|  | Amount deposited with the Authorities for the above Demands | 105 | 105 |
|  | v. Octroi | - | 2,899 |
|  | vi. Customs | 2,114 | 1,522 |
|  | vii. Income Tax Demands in Appeals | 8,403 | 15,386 |
|  | viii. Wealth Tax Demands in Appeals | 24 | 24 |
|  | ix. Sales Tax | 13 | - |
|  | x. Employee State Insurance Corporation | 2,999 | 2,999 |

xi. The Company is in receipt of favorable orders in relation to certain service tax, income tax, and octroi demands. However, respective tax departments have preferred an appeal against these orders before higher appellate authorities. The amounts involved (excluding interest and penalty thereon, if any, not included in such demands) in these appeals as on $31^{\text {st }}$ March, 2016, with respect to service tax, income tax, octroi and fringe benefit tax aggregating to ₹ 2,09,609 lakhs, ₹ 216,257 lakhs, ₹ 2,899 lakhs and ₹ 1,918 lakhs respectively are not included above as there is no outstanding demand in relation to the same.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

xii. The Company has provided security by way of a mortgage on its land situated at Bandra-Kurla Complex, Mumbai along with construction thereon, present and future and first charge on Company's entitlement under the development agreement (excluding built up area of 75,000 square feet) for the aforesaid plot of land against the financial assistance of ₹ 50,000 lakhs (Previous Year ₹ 125,000 lakhs) provided by a financial institution to its developer Godrej Buildcon Private limited.
xiii. The Company had acquired 100\% of the shareholding of Sahara Airlines Limited (SAL) (now known as Jet Lite (India) Limited) in April, 2007. As per the Share Purchase Agreement (SPA) as amended by the subsequent Consent Award, the mutually agreed sale consideration was to be paid to the Selling Shareholders Sahara India Commercial Corporation Limited (SICCL) in four equal interest free instalments by $30^{\text {th }}$ March, 2011. As a result of certain disputes that arose between the parties, both the parties had filed petitions in the Hon'ble Bombay High Court for breach of SPA as amended by the subsequent Consent Award. The Hon’ble Bombay High Court delivered its Judgment on $4^{\text {th }}$ May, 2011 whereby SICCL's demand for restoration of the original price of $₹ 200,000$ lakhs was denied and the Purchase Consideration was sealed at the revised amount of ₹ 145,000 lakhs. However, in its judgment, the Hon'ble Bombay High Court has awarded interest at 9\% p.a. on the delayed payments made to SICCL largely on account of ongoing legal dispute. In view of this Order, a sum of ₹ 11,643 lakhs became payable as interest which has been duly discharged by the Company. As a result of this discharge, the undertaking given by the Company in April 2009 for not creating any encumbrance or alienation of its moveable or immoveable assets and properties in any manner other than in the normal course of the business, stands released.
Though the Company had complied with the order of the Hon'ble Bombay High Court, based on legal advice, it filed an appeal with the Division Bench of the Hon'ble Bombay High Court contesting the levy of interest. SICCL also filed an appeal with the Division Bench of the Hon'ble Bombay High Court for restoration of the purchase consideration to ₹ 200,000 lakhs and for interest to be awarded at $18 \%$ p.a. as against the $9 \%$ p.a. awarded by the Hon'ble Bombay High Court.
The Division Bench of the Hon'ble Bombay High Court heard the matter and vide its order dated $17^{\text {th }}$ October, 2011 dismissed both the appeals as being not maintainable in view of jurisdictional issue. The Company has since filed Special Leave Petitions (SLP) before the Hon'ble Supreme Court challenging both the orders of $4^{\text {th }}$ May, 2011 and 17 th October, 2011. SICCL had earlier filed a SLP before the Hon'ble Supreme Court for increased compensation and interest.

Both the SLPs, filed by Jet Airways as well as SICCL, came up for hearing before the Supreme Court. The Supreme Court directed the parties to file the Counter and Rejoinder, which has since been filed. The Supreme Court also recorded that the statement made by Jet Airways, as recorded in the order dated $6{ }^{\text {th }}$ May, 2011 passed by the Hon'ble Bombay High Court, would continue till further orders.
The Company has filed its Counter Affidavit in the SLPs filed by SICCL and the Hon'ble Supreme Court has granted further time to SICCL to file their Rejoinder.
xiv. Enforcement Directorate (ED) had issued a notice to erstwhile Sahara Airlines limited (SAL) [now known as Jet Lite (India) Limited] and other officials alleging violation under section 9(1)(c) of 'Foreign Exchange Regulation Act 1973 (since repealed) for entering into an agreement in 1995 with M/s. Avions De Transport Regional, France towards purchase of 5 ATRs for an aggregate order value of USD 672 lakhs (Equivalent to ₹ 41,969 lakhs) without getting the prior approval of Reserve Bank of India. Since the agreement was never implemented, the notice has been challenged by SAL by way of writ petition in 2002 and the said notice has been stayed by the Hon'ble High Court of judicature at Allahabad, Lucknow Bench. The writ petition is still pending for final disposal. The amount of liability is unascertainable pending final adjudication of the show cause notice.

Note: The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows. Further, claims by parties in respect of which the Management have been legally advised that the same are frivolous and not tenable, have not been considered as contingent liabilities as the possibility of an outflow of resources embodying economic benefit is highly remote.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

B. Commitments
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Estimated amount of Contracts remaining to be executed on capital <br> account (net of advances), not provided for | $\mathbf{3 , 7 9 8 , 6 3 8}$ | $3,431,804$ |
| TOTAL |  |  |

34. FOREIGN EXCHANGE DIFFERENCES
a) With effect from $1^{\text {st }}$ April, 2011, the Company opted to apply the provisions under Para 46A of AS 11. In line with the said notification, the Company has amortised the exchange difference as detailed in the Accounting Policy M in Note 1. The unamortised portion of ₹ 16,437 lakhs (Previous Year ₹ 6,709 lakhs) is accumulated in Foreign Currency Monetary Item Translation Difference Account (FCMITDA) grouped under reserves and surplus. The amortised portion of foreign exchange Loss incurred on long term foreign currency monetary items for the year ended $31^{\text {st }}$ March, 2016 is ₹ 6,547 lakhs (Previous Year ₹ 7,355 lakhs). Further, the amount of exchange difference adjusted to the tangible assets during the year is ₹ 29,710 lakhs - net loss (Previous Year ₹ 23,292 lakhs - net loss) and the unamortised balance (carried as a part of tangible asset), as at the year end, aggregates to ₹ 234,523 lakhs (Previous Year ₹ 236,865 lakhs).
b) In case of Subsidiary Company, in the absence of any long-term monetary items during the year, the Subsidiary Company has not exercised the option available under Para 46A of the Companies (Accounting Standards) Amendment Rules, 2006 which amended Accounting Standard (AS) 11 "The Effects of Changes in Foreign Exchange Rates".
35. UNHEDGED FOREIGN CURRENCY EXPOSURE

The foreign currency exposures (other than investment) that have not been hedged by any derivative instrument or otherwise as on $31^{\text {st }}$ March, 2016 are as follows :

| Particulars | ₹ Equivalent <br> (₹ in lakhs) |  | USD Equivalent <br> (USD in lakhs) |  |
| :--- | ---: | ---: | ---: | ---: |
|  | As at 31 $\mathbf{n d}^{\text {st }}$ March, |  | As at 31 ${ }^{\text {st }}$ March, |  |

*includes Loans payable after 5 years - ₹ Nil (Previous Year ₹ 1,854 lakhs).
\# includes Loans payable after 5 years - ₹ Nil (Previous Year ₹ 3,250 lakhs).

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 36. EMPLOYEES BENEFITS

A. Defined contribution plans

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees. The Company recognised ₹ 6,103 lakhs (Previous Year ₹ 5,039 lakhs) for provident fund contributions in the Statement of Profit and Loss.
B. Defined benefit plan

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The scheme provides for payment to vested employees as under :
i. On normal retirement / early retirement / withdrawal / resignation :

As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of continuous service.
ii. On death while in service :

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.
The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity was carried out on $31^{\text {st }}$ March, 2016 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.
The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at $31^{\text {st }}$ March, 2016.
(₹ in lakhs)

| Particulars | Gratuity (Non-Funded) As at $31^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Reconciliation in Present Value of Obligations (PVO) - Defined Benefit Obligation |  |  |
| PVO at the beginning of the year | 10,808 | 8,435 |
| Current Service Cost | 897 | 699 |
| Interest Cost | 864 | 785 |
| Actuarial Loss | 134 | 1,509 |
| Benefits Paid | (799) | (620) |
| Closing Balance | 11,904 | 10,808 |
| Net Cost for the Year ended 31 ${ }^{\text {st }}$ March, |  |  |
| Current Service Cost | 897 | 699 |
| Interest Cost | 864 | 785 |
| Actuarial Loss | 134 | 1,509 |
| Net Cost | 1,895 | 2,993 |
| Fair Value of Plan Assets | Nil | Nil |
| Experience Adjustment |  |  |
| Plan Liability Loss / (Gains) | 198 | (81) |
| Plan Assets Loss / (Gains) | Nil | Nil |
| Actuarial Assumptions |  |  |
| Discount Rate (\%) | 8.04-8.07 | 7.96-8.00 |
| Salary Escalation Rate (\%) | 5.00 | 5.00 |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

i. The present value of defined benefit obligation was for :
(₹ in lakhs)

| Financial Year ended | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 4}$ | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 3}$ | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 2}$ |
| :--- | :---: | :---: | :---: |
| Amount | 8,435 | 7,538 | 6,138 |

ii. The fair value of planned assets was for :
(₹ in lakhs)

| Financial Year ended | $31^{\text {st }}$ March, <br> 2014 | $3^{\text {st }}$ March, <br> 2013 | $\mathbf{3 1}^{\text {st }}$ March, <br> 2012 |
| :--- | :---: | :---: | :---: |
| Amount | Nil | Nil | Nil |

The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS-15 (Revised) on "Employee Benefits" of previous financial years :
(₹ in lakhs)

| Financial Year ended | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 4}$ | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 3}$ | $\mathbf{3 1}^{\text {st }}$ March, <br> $\mathbf{2 0 1 2}$ |
| :--- | :---: | :---: | :---: |
| Planned Liabilities Loss / (Gain) | 1,376 | 377 | 559 |
| Plan Assets Loss / (Gain) | Nil | Nil | Nil |

The estimates of rate of escalation in salary considered in actuarial valuation takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

## C. Other Long Term Employee Benefit

The obligation of Compensated Absences (non-funded) for the year ended $31^{\text {st }}$ March, 2016, amounting to ₹ 1310 lakhs (Previous Year ₹ 542 lakhs) has been recognised in the Statement of Profit and Loss, based on actuarial valuation carried out using the Projected Unit Credit Method.
37. The Company has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreements with a Service providers for its Next Generation Boeing 737 Aircraft fleet, ATR Aircraft fleet and Boeing 777 Aircraft fleet for future engine shop visits. Subsequent to such arrangements, the Company expenses out the cost of PBTH at the rate specified in the contract with the service provider to the Statement of Profit and Loss and treats the variable rentals payable to the Lessors as receivables to the extent considered good of recovery for set off against future claims reimbursable by the Lessors on each engine shop visit. The Company has recognised such expected refunds of variable rentals from lessors towards future engine repairs based on joint validation of the Company's maintenance plan with the service provider. Accordingly, such variable rent of ₹ lakhs 87,469 lakhs (Previous Year ₹ 83,108 lakhs) has been presented as "Contribution Receivable from Lessors" bifurcated into current and noncurrent based on expected engine shop visits in next 12 months and beyond.
38. LEASES

The Holding Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows:
A. Finance Leases / Hire Purchase (Aircraft)
(₹ in lakhs)

| Particulars | Future Minimum Lease Payments |  | Present Value of Future Minimum Lease Payments |  | Finance Charges |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As at 31 ${ }^{\text {st }}$ March |  |  |  |  |  |
|  | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 |
| Not later than one year | 110,499 | 116,931 | 98,279 | 104,025 | 12,220 | 12,906 |
| Later than one year and not later than five years | 358,344 | 435,809 | 341,197 | 412,713 | 17,147 | 23,096 |
| Later than five years | - | 1,855 | - | 1,854 | - | 1 |
| TOTAL | 468,843 | 554,595 | 439,476 | 518,592 | 29,367 | 36,003 |

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

The salient features of a Hire Purchase / Finance Lease Agreement are :

- Option to purchase the Aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including the financing cost and other associated costs. Further a right of repossession is available to the Owner / Lessor.
- The Hirer / Lessee is responsible for maintaining the Aircraft as well as insuring the same.
- In the case of Finance Lease the property passes to the Lessee on payment of a nominal option price at the end of the term.
B. Operating Leases
a) The Holding Company has taken various residential / commercial premises under cancellable and non-cancellable operating leases. These lease agreements are normally renewed on expiry.
The future minimum lease payments in respect of non-cancellable period, as at $31^{\text {st }}$ March, are as follows:


## Commercial Premises and Amenities

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| Not later than one year | 8 | 85 |
| Later than one year and not later than five years | - | 8 |
| Later than five years | - | - |
| TOTAL | 8 | 93 |

b) The Company has taken on operating lease Aircraft and Spare Engines. The future minimum lease payments in respect of which, as at $31^{\text {st }}$ March, are as follows :

## Aircraft and Spare Engines

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | 2016 | 2015 |
| Not later than one year | $\mathbf{2 2 8 , 2 0 3}$ | 205,823 |
| Later than one year and not later than five years | $\mathbf{7 8 2 , 7 5 1}$ | 684,240 |
| Later than five years | $\underline{\mathbf{1 , 2 6 0 , 7 7 7}}$ | $\frac{325,921}{1,731}$ |

The Salient features of an Operating Lease agreement are:

- Monthly rentals paid in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to the annual escalation as stipulated in the respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- In case of delayed payments, penal charges are payable as applicable.
- In case of default, in addition to repossession of the aircraft, damages including liquidated damages are payable.
- The Lessee is responsible for maintaining the Aircraft as well as insuring the same. The Lessee is eligible to claim reimbursement of costs as per the terms of the lease agreement.
- $\quad$ These leases are non-cancellable.


## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

c) The future minimum lease payments in respect of Landing Rights, are as follows :
(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | 2016 | 2015 |
| Not later than one year | 3,478 | 3,281 |
| Later than one year and not later than five years | $\mathbf{3 , 3 8 9}$ | 6,478 |
| Later than five years | - | - |
| TOTAL | $\mathbf{6 , 8 6 7}$ | $\mathbf{9 , 7 5 9}$ |

d) Details of future minimum lease income in respect of Ten (10) Aircraft [Previous Year Ten (10)] given on non-cancellable Dry Lease and Wet Lease by holding Company, as at $37^{\text {st }}$ March, are as follows :

## Aircraft

(₹ in lakhs)

| Particulars | As at 31 ${ }^{\text {st }}$ March, |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Lease Income |  |  |
| Not later than one year | $\mathbf{3 5 , 3 3 0}$ | 30,529 |
| Later than one year and not later than five years | $\mathbf{5 3 , 7 4 7}$ | 50,175 |
| Later than five years | $\mathbf{3 8 9}$ | $\mathbf{6 7 6}$ |
| TOTAL | $\mathbf{8 9 , 4 6 6}$ | 81,380 |

The Salient features of Dry Lease agreements are as under :

- Aircraft are leased without insurance and crew.
- Monthly rentals paid are in the form of fixed and variable rentals. Variable Lease Rentals are payable at a pre-determined rate based on actual flying hours. Further, these predetermined rates of Variable Rentals are subject to annual escalation as stipulated in respective lease agreements.
- The Lessee neither has an option to buyback nor has an option to renew the leases.
- $\quad$ These dry leases are non-cancellable.

The Salient features of Wet Lease agreements are as under :

- Operational control and maintenance of aircraft remains the responsibility of the Lessor. The aircraft remains on Indian registry and is operated with the Lessor's crew.
- Monthly rentals are receivable on predetermined rates based on minimum guaranteed utilisation.
- $\quad$ The Wet leases are non-cancellable.

Details of owned Aircraft given on non-cancellable Dry Lease are as under :
Details of Assets given on Lease (Aircraft)
(₹ in lakhs)

| Particulars | For the year |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| Cost of Acquisition | $\mathbf{7 3 3 , 1 5 3}$ | 666,391 |
| Accumulated Depreciation | $\mathbf{3 0 8 , 5 5 0}$ | 244,782 |
| Depreciation Debited to Statement of Profit and Loss | $\mathbf{4 9 , 4 3 0}$ | 33,040 |
| during the year on the above Leased Assets | $\mathbf{2 5 , 1 3 2}$ | 18,499 |
| Variable Lease Rental income recognised during the year |  |  |
| on the Leased Assets |  |  |

e) The lease rental expense of ₹ 338,715 lakhs (Previous Year ₹ 309,611 lakhs) is recognised during the year.

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

## 39. SEGMENT INFORMATION

a) Primary Segment: Geographical Segment

The Company, considering its level of international operations and internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of :
i. Domestic (air transportation within India)
ii. International (air transportation outside India)

Leasing operations are classified into (i) or (ii) above based on the domicile of the lessee being within or outside India.

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to that segment, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling and distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortisation and finance cost, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues.

The Company believes that it is not practical to identify fixed assets used in the Company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.
(₹ in lakhs)

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 1 6}$ | 2015 |
| Segment Revenue (Primarily Passenger, Cargo, Excess |  |  |
| Baggage and Leasing of Aircraft) |  |  |
| Domestic | $\mathbf{9 8 6 , 8 6 6}$ | 897,526 |
| International | $\mathbf{1 , 2 3 3 , 8 3 0}$ | $1,199,034$ |
| Total | $\mathbf{2 , 2 2 0 , 6 9 6}$ | $2,096,560$ |
| Segment result |  |  |
| Domestic | $\mathbf{6 3 5 , 4 1 3}$ | 495,370 |
| International | $\mathbf{7 9 2 , 0 6 5}$ | 632,900 |
| Total | $\mathbf{1 , 4 2 7 , 4 7 8}$ | $1,128,270$ |
| Less : Finance Cost | $\mathbf{8 8 , 4 9 8}$ | 92,047 |
| Less : Depreciation and Amortisation | $\mathbf{9 9 , 6 2 4}$ | 76,531 |
| Less : Other Un-Allocable Expenses | $\mathbf{1 , 2 0 3 , 8 7 3}$ | $\mathbf{1 , 1 6 4 , 1 1 0}$ |
| Add : Other Un-Allocable Revenue | $\mathbf{6 9 , 9 1 0}$ | 69,605 |
| Add : Exceptional Items (Net) | $\mathbf{1 4 , 8 0 2}$ | $(75,322)$ |
| Profit / (Loss) Before Tax | $\mathbf{1 2 0 , 1 9 5}$ | $(210,135)$ |
| Less : Tax Expenses | $\mathbf{1}$ | $\mathbf{1}$ |
| Profit / (Loss) After Tax before Share of Associate | $\mathbf{1 2 0 , 1 9 4}$ | $(210,136)$ |
| Add : Share of Profit in Associate | $\mathbf{9 7 1}$ | 395 |
| Profit/(Loss) After Tax | $\mathbf{1 2 1 , 1 6 5}$ | $(209,741)$ |

## JET AIRWAYS

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

b) Secondary Segment: Business Segment

The Company operates into two business segments viz. Air Transportation and Leasing of Aircraft and has identified the same as secondary segment to be reported considering the requirement of Accounting Standard 17 on "Segment Reporting" which is disclosed as under:

| Particulars | For the year ended 31 ${ }^{\text {st }}$ March |  |
| :---: | :---: | :---: |
|  | 2016 | 2015 |
| i) Segment Revenue from External Customers |  |  |
| Air Transportation | 2,138,867 | 2,003,341 |
| Leasing of Aircraft | 81,829 | 93,219 |
| Total | 2,220,696 | 2,096,560 |
| ii) Total carrying amount of Segment Assets |  |  |
| Air Transportation | 1,305,183 | 1,288,928 |
| Leasing of Aircraft | 424,603 | 421,609 |
| Total | 1,729,786 | 1,710,537 |
| iii) Total cost incurred during the period to acquire Segment Assets that are expected to be used for more than one period* |  |  |
| Air Transportation | 10,937 | 172,966 |
| Leasing of Aircraft | 16,316 | - |
| Total | 27,253 | 172,966 |

* Excludes Exchange Gain / Loss.

40. RELATED PARTY TRANSACTIONS

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below:
i. List of Related Parties with whom transactions have taken place and Relationships

| Sr. <br> No. | Name of the Related Party | Nature of Relationship |
| :---: | :---: | :---: |
| 1. | Naresh Goyal | Controlling Shareholder of the Company |
| 2. | Etihad Airways PJSC | Enterprise exercising Significant Influence over the Company |
| 3. | Jet Privilege Private Limited | Associate Company |
| 4. | Anita Goyal | Relatives of controlling shareholder |
| 5. | Nivaan Goyal |  |
| 6. | Namrata Goyal |  |
| 7. | Gaurang Shetty | Key Managerial Personnel |
| 8. | Jetair Private Limited | Enterprises over which controlling shareholder and his relatives are able to exercise significant influence directly or indirectly. |
| 9. | Trans Continental e Services Private Limited |  |
| 10. | Jet Enterprises Private Limited |  |
| 11. | Jet Airways Europe Services N.V. |  |
| 12. | Jetair Tours Private Limited |  |
| 13. | Global Travel Solutions Private Limited |  |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)


Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| $\begin{aligned} & \hline \text { Sr. } \\ & \text { No. } \end{aligned}$ | Nature of Transactions | Enterprise exercising significant Influence | Controlling Shareholder of the Company | Relatives of controlling shareholder | Associate Company | $\begin{array}{\|c\|} \hline \text { Key } \\ \hline \text { Managerial } \\ \text { Personnel } \end{array}$ | Enterprises under significant influence | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 16. | Services Rendered Income |  |  |  | $\begin{array}{r} 1,298 \\ (1,061) \end{array}$ |  |  | $\begin{array}{r} 1,298 \\ (1,061) \end{array}$ |
| 17. | Airworthiness Management Security and other service income | $\begin{array}{r} 905 \\ (629) \end{array}$ |  |  |  |  |  | $\begin{array}{r} 905 \\ (629) \end{array}$ |
| 18. | Purchase of Parts | 2,165 $(2,833)$ |  |  |  |  |  | 2,165 $(2,833)$ |
| 19. | Sale of Parts | 25 |  |  |  |  |  | 25 (11) |
| 20. | Aircraft Lease Rental | 72,593 |  |  |  |  |  | 72,593 |
|  |  | $(48,446)$ |  |  |  |  |  | $(48,446)$ |
| 21. | Equipment Hire Charges | 83 |  |  |  |  |  | 83 |
|  |  | (Nil) |  |  |  |  |  | (Nil) |
| 22. | Lease Rent - Slot | 3,431 |  |  |  |  |  | 3,431 |
|  |  | $(3,200)$ |  |  |  |  |  | $(3,200)$ |
| 23. | Engine Lease Rental Expense | Nil |  |  |  |  |  | Nil |
|  |  | $(5,708)$ |  |  |  |  |  | $(5,708)$ |
| 24. | Technical, Handling, Lounge and other Services | 17,431 |  |  |  |  |  | 17,431 |
|  |  | $(1,268)$ |  |  |  |  |  | $(1,268)$ |
| 25. | Reimbursement of Expenses Received | 304 |  |  | 79 |  | 1 | 384 |
|  |  | $(1,136)$ |  |  | (160) |  | (1) | $(1,297)$ |
| 26. | Interline Service Charges Received | 1,952 |  |  |  |  |  | 1,952 |
|  |  | $(1,368)$ |  |  |  |  |  | $(1,368)$ |
| 27. | Interline Service Charges Paid | 2,322 |  |  |  |  |  | 2,322 |
|  |  | $(1,378)$ |  |  |  |  |  | $(1,378)$ |
| 28. | Standby Letter of Credit given on behalf of | 185,514 |  |  |  |  |  | 185,514 |
|  | Company | $(165,000)$ |  |  |  |  |  | $(165,000)$ |
| 29. | Refund of Deposit | 233 |  |  |  |  | Nil | 233 |
|  |  | (Nil) |  |  |  |  | $(2,200)$ | $(2,200)$ |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

| $\begin{aligned} & \hline \text { Sr. } \\ & \text { No. } \end{aligned}$ | Closing Balance as on 31 ${ }^{\text {st }}$ March, 2016 | Enterprise exercising significant Influence | Controlling Shareholder of the Company | Relative of controlling shareholder | Associate Company | Key Managerial Personnel | Enterprises under significant influence | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| A. | Investments in Equity Shares |  |  |  | $\begin{array}{r} \hline 67,732 \\ (66,761) \end{array}$ |  |  | $\begin{array}{r} \hline 67,732 \\ (66,761) \end{array}$ |
| B. | Advance and Deposit Received | $\begin{array}{r} 2,120 \\ (1,756) \end{array}$ |  |  | $\begin{array}{r} 9,849 \\ (10,900) \end{array}$ |  |  | $\begin{array}{r} 11,969 \\ (12,656) \end{array}$ |
| c. | Deposit for Leased Premises |  |  |  |  |  | 160 $(160)$ 3 | $\begin{array}{r} 160 \\ (160) \end{array}$ |
| D. | Trade Payables | 16,053 |  |  | 28,803 |  | 3,384 | 48,240 |
|  |  | $(10,033)$ |  |  | $(15,857)$ |  | $(2,332)$ | $(28,222)$ |
| E. | Trade Receivables | 27,446 |  |  |  |  | 2,550 | 29,996 |
|  |  | $(15,346)$ |  |  |  |  | $(5,789)$ | $(21,135)$ |
| F. | Share Capital | 2,727 | 5,793 |  |  |  |  | 8,520 |
|  |  | $(2,727)$ | $(5,793)$ |  |  |  |  | $(8,520)$ |
| G. | Corporate Guarantee given on behalf of the Company@ | 99,383@ (93,750)@ |  |  |  |  |  | $\begin{array}{r} 99,383 \\ (93,750) \end{array}$ |
| H. | Standby Letter of Credit given on behalf of Company | 185,514 |  |  |  |  |  | $\begin{aligned} & 185,514 \\ & (165.000) \end{aligned}$ $185,514$ |
| (Figures in brackets are for the year ended 37 ${ }^{\text {st }}$ March, 2015) |  |  |  |  |  |  |  |  |
| @ Equivalent to USD lakhs (Previous Year 1,500 lakhs). |  |  |  |  |  |  |  |  |

## JET AIRWAYS

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

iii. Statement of Material Transactions during the year and balances with related parties :
(a) Remuneration includes remuneration to :
(₹ in lakhs)

(b) Enterprise over which controlling shareholder of Holding Company and his relatives are able to exercise significant influence
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Jetair Private Limited Transactions during the Year |  |  |
|  |  |  |
| - Commission | 7,072 | 5,621 |
| Rent Paid | 191 | 182 |
| - Reimbursement of Expenses Paid (Staff Costs, Communication Costs etc.) | 4 | 4 |
| Rent Received | 8 | 7 |
| - Reimbursement of Expenses Received | 1 | 1 |
| Closing Balance as on $31{ }^{\text {st }}$ March, |  |  |
| - Deposits for Leased Premises | 160 | 160 |
| - Trade Receivables | 2,550 | 5,789 |
| - Trade Payables | 3,384 | 2,332 |
| Jet Enterprises Private Limited |  |  |
| Transactions During the Year : |  |  |
| - Refund of Deposit | - | 2,200 |

(c) Associate Company
(₹ in lakhs)

| Particulars | For the Year |  |
| :---: | :---: | :---: |
|  | 2015-16 | 2014-15 |
| Jet Privilege Private Limited Transactions during the year : |  |  |
|  |  |  |
| - Slump Sale of Jet Privilege Frequent Flyer Programme | - | 119,378 |
| Marketing Services received - Expense | 1,104 | 694 |
| Reimbursement of Expenses Received | 79 | 160 |
| - $\quad$ Sale of Tickets (Net of discount of ₹ 4,202 lakhs (Previous year ₹ 3,086 lakhs)) | 19,114 | 16,973 |
| Miles Purchased Expense | 43,243 | 29,659 |
| Service Rendered Income | 1,298 | 1,061 |
| Closing Balance as on 31 ${ }^{\text {st }}$ March, |  |  |
| - Advance Received | 9,849 | 10,900 |
| - Trade Payable | 28,803 | 15,857 |
| Investments in Equity Shares | 67,732 | 66,761 |

Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)
(d) Enterprise exercising significant influence over the Company

| ( $\begin{aligned} & \text { in lakhs) }\end{aligned}$ |  |  |
| :---: | :---: | :---: |
| Particulars | 2015-16 | 2014-15 |
| Etihad Airways PJSC |  |  |
| Transactions during the year |  |  |
| Interline Billing (Net) | 12,267 | 2,733 |
| Airworthiness Management Security and other services | 905 | 629 |
| Miles Accrual income | 2,106 | 732 |
| Redeemable miles expense | 151 | 31 |
| Purchase of Parts | 2,165 | 2,833 |
| Aircraft lease Rental Income | 72,593 | 48,446 |
| Equipment Hire Charges | 83 | - |
| Interline Service Charges Received | 1,952 | 1,368 |
| Lease Rent - Slot | 3,431 | 3,200 |
| Engine Lease Rental Expense | - | 5,708 |
| Load and Trim Income | 88 | - |
| Technical, Handling, Lounge and other Services etc. | 17,431 | 1,268 |
| Security Deposit Taken | 532 | - |
| Security Deposit Refunded | 233 | - |
| Reimbursement of Expenses Paid | 5,957 | 4,857 |
| Interline Service Charges Paid | 2,322 | 1,378 |
| Sale of Parts | 25 | 11 |
| Reimbursement of Expenses received | 304 | 1,136 |
| Guarantee Commission | 3,935 | - |
| Standby Letter of Credit given on behalf of the Company | 185,514 | 165,000 |
| Closing Balance as on 31 ${ }^{\text {st }}$ March, |  |  |
| Trade Receivable | 27,446 | 15,346 |
| Trade Payable | 16,053 | 10,033 |
| Share Capital | 2,727 | 2,727 |
| Corporate Guarantee given on behalf of the Company | 99,383 | 93,750 |
| Standby Letter of Credit given on behalf of the Company | 185,514 | 165,000 |
| - Deposit Received | 2,120 | 1,756 |

41. The Company has transferred its 'Jet Privilege Frequent Flyer Programme' (JPFFP) undertaking to Jet Privilege Private Limited (JPPL) on $21^{\text {st }}$ April, 2014 as a going concern on a slump sale basis for a total consideration of ₹ 119,378 lakhs. Upon completion of the balance pending matters, the Company, having regard to the terms and conditions under the agreements for such sale, has recognised a surplus of ₹ 30,501 lakhs during the Year ended $37^{\text {st }}$ March, 2015 under "Exceptional Items". An amount of ₹ 34,688 lakhs (Previous Year ₹ 26,248 lakhs) has been recognised in "Other Income" for the Year ended $31^{\text {st }}$ March, 2016. Further, an amount of ₹ 61,603 lakhs disclosed under "Other Liabilities" (Current Liability - ₹ 31,180 lakhs and Non-Current Liability - ₹ 30,423 lakhs) will be credited to income in subsequent periods proportionately on fulfilment of the underlying commitments / obligations as stipulated in the said agreements.
42. Various initiatives undertaken by the Holding Company in relation to cost synergies, revenue management opportunities, enhance ancillary revenues have resulted in significant improvement in operating cash inflow. These measures coupled with favourable fuel prices and ongoing initiatives to raise funds are expected to result in sustainable cash flows and accordingly the financial statements continue to be prepared on a going concern basis, which contemplates realisation of assets and settlement of liabilities in the normal course of business.

## JET AIRWAYS

## Notes to the Consolidated Financial Statements for the Year Ended 31 ${ }^{\text {st }}$ March, 2016 (Contd.)

43. Additional information, as required under Schedule III of the Act, of enterprises consolidated as subsidiary

| $\begin{aligned} & \text { Sr. } \\ & \text { No } \end{aligned}$ | Name of the Company | Net Assets i.e. (Total Assets- Total Liabilities) |  | Share in Profit / (Loss) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As \% of consolidated net assets | ₹ in Lakhs | As \% of consolidated Profit / (Loss) | ₹ in Lakhs |
| 1. | Holding Company Jet Airways (India) Limited Indian Subsidiaries | (57.84) | $(301,400)$ | 97.64 | 117,356 |
|  | Jet Lite (India) Limited | (47.12) | $(245,500)$ | (1.72) | $(2,072)$ |
|  | Jet Airways Training Academy Private Limited | Nil | Nil | 0.00 | 3 |
|  | Adjustment arising out of Consolidation | 4.96 | 25,856 | 4.08 | 4,907 |
|  | Total <br> Associate Company <br> (Investment as per equity method) | (100) | $(521,044)$ | 100 | 120,194 |
|  | Jet Privilege Private Limited | - | 67,732 | - | 971 |

## 44. Previous Years Figures

Previous year's figures have been regrouped / rearranged / reclassified / reworked wherever necessary to correspond with the current year's classification / presentation. Previous year figures were audited by one of the previous joint auditors.

As per our attached report of even date

## For BSR \& Co. LLP

Chartered Accountants Firm's Registration No:
101248W/W-100022

## Bhavesh Dhupelia

Partner
Membership No. 042070

Date: $26^{\text {th }}$ May, 2016
Place: Mumbai

## For Chaturvedi \& Shah

Chartered Accountants Firm's Registration No: 101720W

Parag D. Mehta
Partner
Membership No. 113904

On behalf of Board of Directors
Naresh Goyal (DIN: 01180386)
James Hogan (DIN: 06540486)
Aman Mehta (DIN: 00009364)
James Rigney (DIN: 06540653)
I. M. Kadri (DIN: 00081694)
D. K. Mittal (DIN: 0040000)
S. Vishvanathan (DIN: 02255828)

Anita Goyal (DIN: 01992051)
Gaurang Shetty (DIN: 01293134)
Amit Agarwal
Kuldeep Sharma

Chairman
Vice-Chairman
$\}$ Director
Whole Time Director Chief Financial Officer Company Secretary

## AGM Venue - Route Map

Bhaidas Maganlal Sabhagriha, Juhu Vile Parle Development Scheme, Bhaktivendanta Swami Marg, Vile Parle (West), Mumbai - 400056.


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We fly a fleet of Boeing, Airbus and ATR aircraft.


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Première - 34
Economy - 259


Capacity:
Première - 18
Economy-236


Capacity:
Première-n/a
Economy - 68

ATR 72-600


## Capacity:

Première - п /a
Economy - 68


Capacity:
First Class - 8
Première - 30
Economy-308


Capacity:
Première - 12/28
Economy - 172/138


Capacity:
Première-12
Economy-156


Capacity:
Première-8
Economy-126

Jet Airways (India) Limited
Registered Office:
Siroya Centre, Sahar Airport Road, Andheri (East), Mumbai - 400099.
www.jetairways.com


[^0]:    * Excludes Exchange Gain / (Loss).

