

11 Codeshare Partners

**22** Frequent Flier Partners

151 Interline Partners

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It's how we connect you across the globe.

## Codeshare Partners























## Frequent Flier Partners









































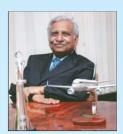






## Letter from the Chairman

The year 2009 was yet another difficult year for the global aviation industry, with losses for the year being estimated at US\$ 9.9 billion. Since January 2010, however, the industry has begun recovering from last year's downturn, much more rapidly than previously expected. According to the forecasts announced at the Annual General Meeting of the International Air Transport Association (IATA) held in Berlin in June 2010, the global aviation industry is estimated to make a net profit of US\$ 2.5 billion during the calender year 2010 (vs. a net loss of US\$ 2.8 billion forecast earlier this year).



In line with the robust growth recorded in passenger and cargo traffic in Asian countries, there was a significant growth in domestic and international travel in India in the latter part of the financial year 2009-10. This is reflective of the good performance of the Indian economy, despite a disappointing monsoon.

Steps initiated by us in the previous financial year such as rationalising the route and fleet, introducing product offerings in line with the market needs and continuing with cost control measures resulted in your Company being able to achieve profitability in the last two quarters of the financial year 2009-10.

The Company's decision to discontinue certain long haul routes and to serve some others with the Airbus 330 aircraft instead of the higher capacity Boeing 777 aircraft, led to a decrease in the overall capacity offered in comparison with the previous year. Despite this, the number of revenue passengers carried grew by 8.7% over last year: 20.1% in the international segment and 4.2% in the domestic segment. Our passenger load factors for the year were satisfactory with 71.4% on the domestic routes and 80.4% on the international routes. However, the market remained intensely competitive during most of the financial year under review and, as a consequence, yields remained under pressure. Till such time the global economy fully recovers, we expect that the customer's choice of the air carrier will primarily be driven by price rather than the product.

Our international operations continued to remain strong and popular, despite increased competition from Indian and foreign carriers. We continue to leverage our wide network within India, the SAARC region and South East Asian countries, as well as our growing marketing alliances and code share partnerships. Our service standards and product offerings have continued to meet the highest global standards.

During the financial year under review, the growth in the domestic market has essentially been at the lower end of the price spectrum. Our all-economy limited service product, *Jet Airways Konnect* has been very successful and accounts for a majority of our flights. The Company, along with its subsidiary, Jet Lite (India) Limited, was the leader in the domestic market with an estimated market share of 25.8%.



## Letter from the Chairman (contd.)

The results of the measures implemented to reduce and rationalize costs are reflected in the all round reduction in various heads of expenditure including maintenance and engineering, staff and payroll and general administration costs. During the financial year under review, though price of crude oil remained high, it was less volatile than in the previous year and the average cost per litre of aviation turbine fuel (ATF) was lower than the previous year. Overall, the cost per available seat kilometre (ASKM) reduced by 16.6% year-on-year and operating margins (earnings before interest, depreciation and aircraft lease rentals) improved from 3.5% in 2008-09 to 19.2% in 2009-10.

The Company's wholly-owned subsidiary, Jet Lite (India) Limited, achieved profitability during the financial year under review, recording a passenger load factor of 75%. This is the outcome of the steps taken to improve the levels of service and product offerings, integration of most of the operations of Jet Lite (India) Limited with the Company and synergies in routes and schedules. Product improvements will continue during the financial year 2010-11 with the introduction of new uniforms, overhaul of interiors and making the fleet an all-Boeing fleet.

There is an improvement in the demand for cargo in international sectors, which is another reflection of the positive trends in the Indian economy. This is similar to the trend we see in the Asian region as well. However, the domestic cargo market is extremely competitive.

We are cautiously optimistic about the prospects of 2010-11, in view of the forecasts of the continued growth of the Indian economy. We expect a recovery in demand for premium travel, which will have a positive impact on yields. To this end, we have recently introduced a full-service cabin on our *Jet Airways Konnect* flights, offering more leg space, meals and other amenities. This has been well received and once again demonstrates the Company's ability to react swiftly to changing market trends.

While we look forward to a better year ahead, we are concerned about the economic and financial difficulties being faced by some European economies, which could impact air travel. Another issue of concern is the continuing turbulence in certain neighbouring countries as well as insurgencies within India. It is, therefore, too early for us to be completely sanguine about the immediate future.

Nevertheless, I can assure the shareholders that we will continue with our efforts to innovate, control costs and improve loads and yields. It is essential that all the stakeholders in the aviation industry, including airports, suppliers and service providers, work together with the airline industry in India to nurse it back to health, profitability and growth. More importantly, I once again appeal to the Government of India to rationalize the taxation structure of aviation turbine fuel. I also urge the operators of the new and modernized airports in India



## Letter from the Chairman (contd.)

not to levy additional charges, which the airlines will necessarily have to pass on to the passengers, thereby dampening growth in the air travel market.

I would like to express our deepest gratitude to the 12 million passengers who flew with us in the financial year 2009-10. I am particularly grateful to the 1.8 million members of the Jet Privilege Loyalty Programme, which is by far India's largest, most successful and innovative airline loyalty programme and has received international awards and recognition for the same.

I thank our lenders and aircraft lessors for their unstinting support in these challenging times. I am grateful to our bankers in India for their steadfast support and confidence in us during the past two years. I would also like to express our gratitude to the suppliers of aviation turbine fuel for their continuous support and understanding.

In conclusion, shareholders join me in thanking each and every member of the management and staff of the Company and of Jet Lite (India) Limited for their exemplary dedication, commitment and hard work in these demanding and challenging times.

London

20<sup>th</sup> May, 2010

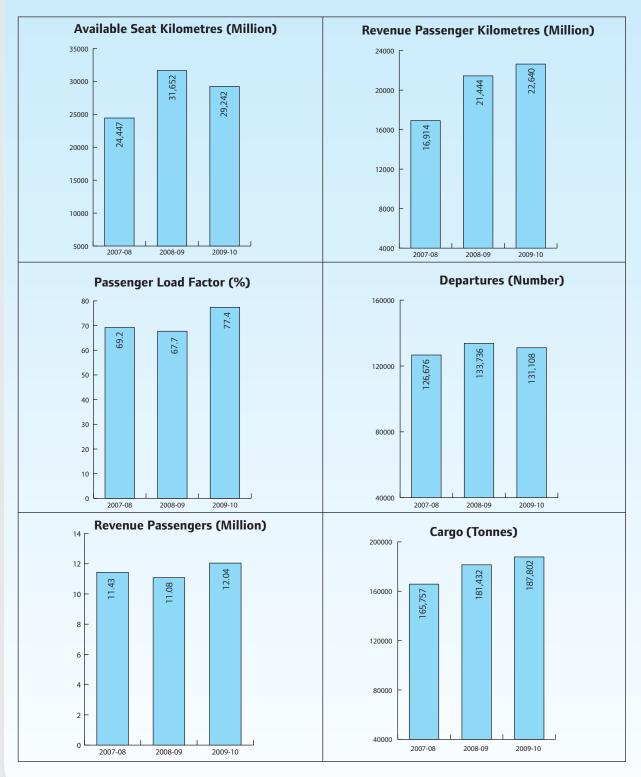
Naresh Goyal

Naum Sund

Chairman

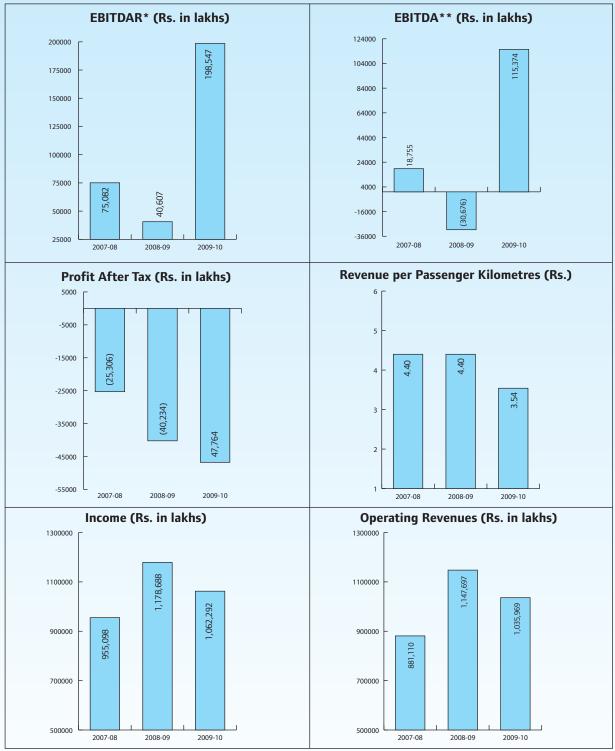


# **Operating Highlights**





# **Financial Highlights**



- \* Earnings Before Interest Taxation Depreciation Amortisation and Rentals
- \*\* Earnings Before Interest Taxation Depreciation and Amortisation



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## **Corporate Information**

### **Board of Directors**

Mr. Naresh Goyal

Mr. Saroj K. Datta Executive Director

Mr. Ali Ghandour

Mr. Victoriano P. Dungca

Mr. Javed Akhtar Mr. I. M. Kadri Mr. Aman Mehta Mr. Yash Raj Chopra Chairman

## **Company Secretary**

Ms. Monica Chopra Company Secretary & Sr. General Manager-Legal

## **Senior Management**

Mr. Nikos Kardassis

Chief Executive Officer

Mr. Saroj K. Datta

Executive Director

Capt. Hameed Ali

Chief Operating Officer

Mr. Sudheer Raghavan

Chief Commercial Officer

Mrs. Anita Goyal Executive Vice President-Revenue Management & Network Planning

Mr. M. Shivkumar Sr. Vice President-Finance

## **Registered Office**

S. M. Centre Andheri-Kurla Road Andheri (East) Mumbai - 400 059

## **Registrar & Share Transfer Agent**

Karvy Computershare Private Limited Plot No. 17-24

Vittal Rao Nagar, Madhapur Hyderabad - 500 081 Tel: +91 40 2342 0818 Fax: +91 40 2342 0814

Email: einward.ris@karvy.com

Contact Person: Mr. S. V. Raju, Assistant General Manager



## **Corporate Information** (contd.)

## **Statutory Auditors**

Deloitte Haskins & Sells Chaturvedi & Shah

## **Legal Advisors**

Gagrats

#### **Bankers**

- Abu Dhabi Commercial Bank
- ABN Amro Bank
- AXIS Bank Ltd.
- Bank of America N.A.
- Bank of Baroda
- Bank of India Limited
- Banque Nationale de Paris
- Barclays Bank plc
- Credit Agricole S.A. (formerly known as Calyon Bank)
- Canara Bank
- Citibank N.A.
- Corporation Bank
- DBS Bank Limited
- Dena Bank
- Deutsche Bank AG
- DVB Bank SE
- HDFC Bank Limited
- Hong Kong & Shanghai Banking Corporation Limited
- ICICI Bank Limited
- IDBI Bank Limited
- Indian Overseas Bank
- ING Belgium SA/N.V.
- ING Vysya Bank Limited
- JP Morgan Chase, N.A.
- Kotak Mahindra Bank Limited
- National Bank of Kuwait
- Punjab National Bank
- Royal Bank of Scotland plc
- Bank of Scotland plc
- Standard Chartered plc
- State Bank of India
- Syndicate Bank



## **Notice**

**Notice** is hereby given that the Eighteenth Annual General Meeting of the Members of Jet Airways (India) Limited will be held at Nehru Centre Auditorium, Discovery of India Building, Dr. Annie Besant Road, Worli, Mumbai - 400 018 on Thursday, 26<sup>th</sup> August, 2010 at 3.30 p.m. to transact the following business:-

#### **ORDINARY BUSINESS:**

### Adoption of audited Annual Accounts, Reports of the Auditors and Directors

1. To receive, consider and adopt the audited Profit and Loss Account for the year ended on 31st March, 2010, the Balance Sheet as at that date and the Reports of the Auditors and Directors thereon.

#### Re-appointment of Directors retiring by rotation

- 2. To appoint a Director in place of Mr. Aman Mehta, who retires by rotation at this Meeting and being eligible, offers himself for re-appointment.
- **3.** To appoint a Director in place of Mr. Saroj K. Datta, who retires by rotation at this Meeting and being eligible, offers himself for re-appointment.

### Re-appointment of Statutory Auditors

**4.** To re-appoint Deloitte Haskins & Sells, Chartered Accountants and Chaturvedi & Shah, Chartered Accountants, as the Joint Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting up to the conclusion of the next Annual General Meeting of the Company and to fix their remuneration.

#### **SPECIAL BUSINESS:**

To consider and, if thought fit, to pass, with or without modification(s), the following Resolutions as a Special Resolution:

5. Appointment of Mrs. Anita Goyal as Executive Vice President - Revenue Management & Network Planning

**"RESOLVED THAT** pursuant to the provisions of Section 314 (1B) and other applicable provisions of the Companies Act, 1956, and subject to the approval of the Central Government, consent of the Members be and is hereby accorded to Mrs. Anita Goyal, a relative of Mr. Naresh Goyal, Chairman of the Board of Directors of the Company, to hold and continue to hold an Office or Place of Profit as "Executive Vice President – Revenue Management & Network Planning" in the Company (or any other designation which the Board of Directors of the Company may decide, from time to time) on such terms and conditions including remuneration as set out in the Explanatory Statement annexed to this Notice."

#### 6. Raising of Capital

**"RESOLVED THAT** in supersession of all the Resoultions passed earlier in this regard and pursuant to the provisions of Section 81(1A) and other applicable provisions of the Companies Act, 1956 (including any statutory modifications or re-enactments thereof for the time being in force), and

- a) subject to the relevant provisions of the Memorandum and Articles of Association of the Company;
- b) subject to the requirements of the Listing Agreement entered into by the Company with the Stock Exchanges on which the Company's Shares are presently listed;
- c) subject to the provisions of the Foreign Exchange Management Act, 1999 (FEMA), as amended, and all applicable regulations framed and notifications issued thereunder;
- d) subject to the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, as applicable; including the Regulations for Qualified Institutions Placement prescribed in Chapter VIII thereof;
- e) subject to all applicable circulars, notifications, guidelines issued by the Ministry of Civil Aviation and Directorate General of Civil Aviation;
- f) pursuant to all other applicable rules, regulations, circulars, notifications, guidelines issued by the Ministry of Finance, the Reserve Bank of India (RBI), the Securities and Exchange Board of India (SEBI) and all other governmental or regulatory bodies in India;



g) subject to obtaining and compliance with all necessary approvals, consents, permissions and / or sanctions, as applicable for Foreign Direct Investment of the Government of India (GOI), the Foreign Investment Promotion Board (FIPB), RBI, SEBI, relevant Stock Exchanges whether in India or overseas, all other appropriate regulatory and governmental authorities whether in India or overseas, any institutions, lenders and any other third parties and subject to such conditions and modifications as may be prescribed by any of them whilst granting such approvals, permissions, consents and sanctions and which may be agreed to by the Board of Directors of the Company (hereinafter referred to as the "Board", which term shall include any Committee(s) constituted or to be constituted for the purpose of any offering(s) to be made by the Company in pursuance of this Resolution);

consent of the Members be and is hereby accorded to the Board to create, offer, issue and allot:

- (i) in the course of one or more domestic offering(s), and / or
- (ii) in the course of one or more international offering(s), in one or more foreign markets

such number of Equity Shares, including those to be issued pursuant to Qualified Institutions Placements (QIPs), Global Depository Receipts (GDRs), American Depository Receipts (ADRs), Foreign Currency Convertible Bonds (FCCBs), and / or convertible bonds, debentures and / or any other securities fully or partly convertible into or exchangeable with Equity Shares and / or other securities convertible into Equity Shares at the option of the Company and / or the holder(s) of such securities and / or securities linked to Equity Shares and / or securities with or without detachable / nondetachable warrants and / or warrants with a right exercisable by the warrant holders to subscribe to Equity Shares and / or any instruments which would be converted into / exchanged with Equity Shares at a later date, whether rupee denominated or denominated in any foreign currency, naked or otherwise, either in registered or bearer forms or any combination of the Equity Shares and securities, with or without premium as the Board in its sole discretion may decide, whether secured by way of creating charge on the assets of the Company or unsecured (hereinafter collectively referred to as "the Securities"), in one or more tranches, with or without green shoe option, to such investors including foreign, resident (whether institutions, incorporated bodies, Banks, Insurance Companies, Mutual Funds and / or individuals or otherwise) Qualified Institutional Buyers, Foreign Institutional Investors, Indian and / or Multilateral Financial Institutions, Non-resident Indians, Employees of the Company and / or other categories of investors whether they be holders of Shares in the Company or not (collectively called as "Investors") who are eligible to acquire the Securities in accordance with all applicable laws, rules, regulations, guidelines and approvals including those of the Government of India through public issue(s), preferential issue(s), private placement(s) or any combination thereof, through prospectus, offer document, offer letter, offer circular, placement document, information memorandum, private placement memorandum or otherwise, at such time or times and at such price or prices subject to compliance with all applicable laws, rules, regulations, quidelines and approvals, at a discount or premium to market price or prices in such manner and on such terms and conditions including as regards security, rate of interest, etc. as may be deemed appropriate by the Board in its discretion, for an aggregate amount, in one or more offering(s) and / or in one or more tranches, not exceeding an amount of US\$ 400 Million (United States Dollars Four Hundred Million) inclusive of any premium, green shoe or over-allotment option or an equivalent amount in Indian Rupees, as may be approved by the Board, who shall have the discretion to determine the categories of investors to whom the offer, issue and allotment shall be made to the exclusion of all other categories of investors and the time of such offer, issue and allotment considering the prevailing market conditions and all other relevant factors, and wherever necessary, in consultation with Advisor(s), Lead Manager(s) and Underwriter(s).

**RESOLVED FURTHER THAT** without prejudice to the generality of the above, the aforesaid offering(s) of Securities, subject to compliance with all applicable local and international laws, rules, regulations, guidelines and approvals, may have all or any terms, or combination of terms, in accordance with domestic and / or international practice, including but not limited to, conditions in relation to payment of interest, additional interest, premium(s) on redemption, prepayment and any other debt service payments whatsoever and all such terms as are provided in domestic / international offerings of this nature including variation of the conversion price of the Securities during the duration of the Securities.

**RESOLVED FURTHER THAT** the Board is entitled to appoint, enter into and execute all such agreements with any Advisor(s), Lead Manager(s), Underwriter(s), Guarantor(s), Depository(ies), Trustee(s), Custodian(s), Legal Counsel(s) and all such other relevant agencies as may be involved or concerned in such offerings of Securities and to remunerate all such agencies including by payment of commissions, brokerage, fees or the like.



**RESOLVED FURTHER THAT** the Board may, subject to compliance with all applicable laws, rules, regulations, guidelines and approvals, issue receipts and / or certificates representing the Securities with such features and attributes as are prevalent in international and / or domestic capital markets for instruments of such nature and to provide for the tradability or transferability thereof as per the international and / or domestic practices and regulations, and in the forms and practices prevalent in such international and / or domestic markets.

**RESOLVED FURTHER THAT** the Company do apply for listing of the new Equity Shares and / or the Securities, as may be issued pursuant to this Resolution, on the domestic stock exchanges and / or one or more international stock exchanges, as may be necessary, and to apply for admission thereof to the domestic and / or international Depositories.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to issue and allot such number of Equity Shares as may be required to be issued and allotted upon conversion, redemption or cancellation of any of the Securities or as may be necessary in accordance with the terms of the offering(s), all such Equity Shares shall be subject to the provisions of the Memorandum and Articles of Association of the Company and shall rank *pari passu* with the existing Equity Shares of the Company in all respects, except such right as to dividend as may be provided under the terms of the issue and in the offer document, if any.

**RESOLVED FURTHER THAT** the pricing of the Securities shall be in compliance with applicable laws, guidelines and regulations and, further, that the pricing of Securities that may be issued pursuant to a QIP shall be in accordance with the applicable SEBI Regulations which presently provide for a price not less than the average of the weekly high and low of the closing price of the related Securities quoted on the Stock Exchanges during the two weeks preceding the "relevant date."

**RESOLVED FURTHER THAT** the "relevant date" means the date of the meeting in which the Board decides to open the proposed issue or as may be determined in accordance with applicable laws, rules, regulations, guidelines and approvals.

**RESOLVED FURTHER THAT** for the purpose of giving effect to any issue or allotment of Securities as described in the above paragraphs, the Board be and is hereby authorized, on behalf of the Company, subject to compliance with all applicable laws, rules, regulations, guidelines and approvals, to do all such acts, deeds, matters and things as it may, in its discretion, deem necessary or desirable for such purpose, as regards, *inter-alia*, the issue and / or allotment of Securities, the utilization of issue proceeds and with power, on behalf of the Company, to settle any questions, difficulties or doubts that may arise in regard to any such issue or allotment as it may, in its discretion, deem fit.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to make all filings including as regards the requisite listing application / prospectus / offer document / offer letter / offer circular / placement document / information memorandum / private placement memorandum or otherwise, or any draft(s) thereof, or any amendments or supplements thereof, and of any other relevant documents with the stock exchanges, RBI, SEBI and such other authorities or institutions in India and / or abroad for this purpose.

**RESOLVED FURTHER THAT** the acts, deeds and things already done by the Board in this regard be and are hereby confirmed, approved and ratified.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to delegate all or any of its powers herein conferred to any Committee along with the authority to the said Committee to further delegate specific powers to any one or more Directors / Executives of the Company, in order to give effect to the aforesaid Resolution."

#### 7. Investment in MAS GMR Aerospace Engineering Company Private Limited

**"RESOLVED THAT** pursuant to the provisions of Section 372A and other applicable provisions of the Companies Act, 1956, and subject to all applicable statutory and regulatory approvals including the Foreign Investment Promotion Board, the Reserve Bank of India, as may be required, consent of the Members be and is hereby accorded to the Board of Directors of the Company to invest, in one or more tranches, an amount not exceeding Rs.45,00,00,000 (Rupees Forty Five Crores Only) in the Share Capital of MAS GMR Aerospace Engineering Company Limited, Hyderabad."



**RESOLVED FURTHER THAT** the Board of Directors of the Company be and is hereby authorised to determine the actual amount to be invested / utilized within the above sanctioned limits, the mode and time of the investment and to execute and sign all necessary deeds and documents including share application forms, acceptance of offer, transfer deeds and share purchase / share subscription and escrow agreements, as may be required for the said purpose, and complete the transaction with such modification(s) as may be required by any of the concerned authority(ies) and to do all such acts, deeds, matters and things as may be necessary to give effect to this Resolution.

**RESOLVED FURTHER THAT** the Board be and is hereby authorised to delegate all or any of its powers herein conferred to any Committee along with the authority to the said Committee to further delegate specific powers to any one or more Directors / Executives of the Company, in order to give effect to the aforesaid Resolution."

### 8. Appointment of Ms. Namrata Goyal as a Management Trainee

**"RESOLVED THAT** pursuant to provisions of Section 314 and other applicable provisions of the Companies Act, 1956, consent of the Members be and is hereby accorded to Ms. Namrata Goyal, a relative of Mr. Naresh Goyal, Chairman of the Board of Directors, to hold and continue to hold an Office or Place of Profit as 'Management Trainee' in the Company for a period of one year with effect from 12<sup>th</sup> July, 2010, on the terms and conditions, including remuneration, as set out in the Explanatory Statement annexed to this Notice."

By Order of the Board of Directors

Jet Airways (India) Limited

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Registered Office:

S. M. Centre, Andheri-Kurla Road Andheri (East), Mumbai - 400 059

Mumbai 23<sup>rd</sup> July, 2010



#### Notes:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER OF THE COMPANY.
- 2. Proxies, in order to be effective, must be duly filled, stamped, signed and deposited at the Registered Office of the Company not less than 48 hours before the commencement of the Meeting.
- 3. The relevant Explanatory Statement pursuant to Section 173 (2) of the Companies Act, 1956, in respect of the items of Special Business given in this Notice is annexed hereto.
- 4. Profiles of the Directors seeking re-appointment, as required by Clause 49 of the Listing Agreement entered into with the Stock Exchanges, is annexed to this Notice.
- 5. Corporate Members intending to send their authorised representatives to attend the Eighteenth Annual General Meeting are requested to send a duly certified copy of the Resolution passed by their Board of Directors authorising their representatives to attend and vote at the said Annual General Meeting.
- 6. Members / Proxies / Representatives are requested to bring the enclosed Attendance Slip, duly filled in, for attending the Meeting.
- 7. The Register of Members and Share Transfer Books of the Company will remain closed from Wednesday, 18<sup>th</sup> August, 2010 to Thursday, 26<sup>th</sup> August, 2010, both days inclusive, for the purpose of the Eighteenth Annual General Meeting.
- 8. Members are requested to send the advice about change in address / any other updations to the Company's Registrar and Share Transfer Agent, Karvy Computershare Private Limited in respect of the Equity Shares held in physical form and to their respective Depository Participants in respect of Equity Shares held in dematerialised form.

For any assistance or information about shares, dividend, etc. Members may contact the Company's Registrar and Share Transfer Agent, as follows:

Karvy Computershare Private Limited [UNIT: Jet Airways (India) Limited] Plot No. 17 - 24, Vittal Rao Nagar Madhapur, Hyderabad - 500 081

Time: 9:00 a.m. to 5:30 p.m. (Monday to Friday) Phone: +91 40 2342 0818 Fax: +91 40 2342 0814

Email: einward.ris@karvy.com Website: www.karvy.com

Members are requested to inform their telephone numbers and e-mail addresses to facilitate prompt action and communication.

- 9. As per the provisions of the Companies Act, 1956, nomination facility is available to the Members in respect of the Shares held by them. Nomination forms can be obtained from the Company's Registrar and Share Transfer Agent, Karvy Computershare Private Limited.
- 10. As a measure of austerity, copies of the Annual Report will not be distributed at the Annual General Meeting. Members are requested to bring their copies of the Annual Report to the Meeting.
- 11. Members who wish to obtain information concerning the accounts or operations of the Company may send their queries at least seven days before the Annual General Meeting, to the Company Secretary, at the Registered Office of the Company.
- 12. All documents referred to in this Notice and the Explanatory Statement annexed hereto, are available for inspection at the Registered Office of the Company between 10 a.m. and 12 noon on all working days of the Company till the date of the Eighteenth Annual General Meeting.
- 13. Pursuant to the provisions of Sections 205A and 205C of the Companies Act, 1956, the dividend which remains unclaimed / unpaid for a period of seven years from the date of transfer to the respective unpaid dividend account, is required to be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government.
- 14. Unclaimed dividend for the financial years 2004-05, 2005-06 and 2006-07, is still lying in the respective unpaid dividend accounts of the Company. Members, who have not encashed the dividend warrants for the said financial years, are requested to contact the Company's Registrar and Share Transfer Agent, Karvy Computershare Private Limited, at the earliest.
- 15. Unclaimed dividend for the financial year 2004-05, is due for transfer to the IEPF in the year 2012. Kindly note that no claim shall lie against the Company or the IEPF after such transfer.



## **Explanatory Statement**

As required by Section 173(2) of the Companies Act, 1956, in respect of the items of Special Business mentioned in the Notice.

### Item No. 5

Pursuant to the provisions of Section 314 (1B) of the Companies Act, 1956, at the thirteenth Annual General Meeting held on 27<sup>th</sup> September, 2005, the Members had accorded their consent to the appointment of, and remuneration payable to, Mrs. Anita Goyal, a relative of Mr. Naresh Goyal, Chairman of the Board of Directors, as Executive Vice President – Marketing and Sales, for a period of five years with effect from 1<sup>st</sup> October, 2005.

Accordingly, her term is due to expire on 30<sup>th</sup> September, 2010. Based on the approval of the "Selection Committee", the Board of Directors, at its Meeting held on 20<sup>th</sup> May, 2010, subject to the approval of the Members and the Central Government, approved the re-appointment of, and remuneration payable to, Mrs. Anita Goyal as 'Executive Vice President – Revenue Management and Network Planning' with effect from 1<sup>st</sup> October, 2010 up to retirement on superannuation as per Rules of the Company i.e. up to 31<sup>st</sup> December, 2012. Since Mrs. Goyal is a relative of the Chairman of the Board of Directors, the re-appointment amounts to holding an Office or Place of Profit and requires the approval of the Members in terms of Section 314 of the Companies Act, 1956, read with Director's Relative (Office or Place of Profit) Rules, 2003. Consent of the Central Government will also be sought for the re-appointment in terms of the said Section and Rules.

Mrs. Goyal, 57, an Indian National, holds a B.A. (Honours) degree with specialization in Political Science and Sociology. She has over 28 years of experience in Marketing and Sales in the Airline Industry.

Before joining the Company, Mrs. Goyal had a distinguished career with Jetair Private Limited ("Jetair"), at one time India's largest General Sales Agent ("GSA"). She joined Jetair in 1979 and rose to head the Sales function at Jetair.

She has been associated with the Company since its inception and has served in various senior positions including as Executive Vice President - Marketing and Sales, where she was largely instrumental in the emergence of the Company as India's leading domestic carrier within a decade of its inception. Her tenure as Executive Vice President - Marketing and Sales was marked by the spectacular growth in the network and of the operations of the Company. Her contribution helped the Company to maintain its 'Most Preferred Airline' status due to the high quality of its product, convenient flight timings, connections and various fare schemes.

Since August, 2007, Mrs. Goyal has been responsible for revenue management and network planning. As mentioned above, her current term is due to expire on 30<sup>th</sup> September, 2010. Therefore, it is now proposed to re-appoint Mrs. Goyal on the following terms and conditions, including remuneration:

#### Designation:

Executive Vice President – Revenue Management and Network Planning (or any other designation which the Board of Directors may decide, from time to time).

#### Tenure

27 months with effect from 1<sup>st</sup> October, 2010 up to retirement on superannuation as per Rules of the Company i.e. up to 31<sup>st</sup> December, 2012.

#### Reporting Line:

Mrs. Goyal reports to the Chief Executive Officer of the Company.

### **Duties and Responsibilities:**

The duties and responsibilities, inter alia, include but not limited to:

- a) Develop and direct the implementation of strategic business and operational plans and projects.
- b) Ensure route optimization through effective use of route management tools and strategies to achieve higher yield and load factor.
- c) Analyse market performances, identify trends and decide the strategy to enhance revenue.
- d) Understand the complexities of airline consumer behavior and devise innovative ways to protect and capture additional revenue.
- e) Develop strategies for alliances and partnerships.



- f) Ensure that the pricing strategy maintains the competitiveness of Jet Airways' in the market place at all times.
- g) Closely monitor competitors' pricing activities, market trends, evaluate pricing recommendations, suggest pricing promotions and devising creative pricing strategies for both domestic and international markets.
- h) Oversee route network planning and re-structuring activities.
- i) Recommend and approve new markets / routes on the basis of data available from the business intelligence unit.
- j) Evaluate under-performing markets with a time frame to improve or prepare for exit.
- k) Oversee the Scheduling unit to ensure fleet rationalization and optimum fleet utilization.
- Promote the image of the Company by continuously liaising and interacting with travel bodies, institutions, corporate bodies and influential opinion makers.
- m) Recruit, select, develop and motivate key executive team members and put in place a succession plan.
- n) Serve on planning and policy-making committees.

#### Location:

In view of the global nature of the work, Mrs. Goyal will be located at the Company's office at London, U. K.

#### **Notice Period:**

The contract of employment may be terminated by giving three months' notice in writing by the Company or Mrs. Goyal.

#### Salary, Perquisites and Benefits:

- a) Basic Salary of Rs.1,38,72,000 (Rupees One Crore Thirty Eight Lakhs Seventy Two Thousand only) per annum equivalent to £204,000 (Pounds Sterling Two Hundred and Four Thousand only) per annum in the scale of £204,000 £293,760 or such Rupee amount equivalent to the Pounds Sterling payable according to the then applicable exchange rate with authority to the Board of Directors of the Company to give an annual increment not exceeding 20% of the immediately previously drawn Basic Salary.
- b) Mrs. Goyal will also be entitled to perquisites and benefits, the monetary value of which will be subject to a ceiling of 25% of the Basic Salary.
- c) Mrs. Goyal will also be entitled to retirement benefits subject to a ceiling of 5% of the Basic Salary.

Since Mrs. Goyal has the requisite expertise and experience for the position, the Board of Directors recommends Resolution No. 5 for your approval.

None of the Directors of the Company, except Mr. Naresh Goyal, is in any way concerned or interested in the Resolution.

### Item No. 6

At the Extraordinary General Meeting held on 24<sup>th</sup> September, 2009, the Members had accorded their approval for raising capital through a Qualified Institutions Placement (QIP) / Global Depositary Receipts (GDRs) / American Depository Receipts (ADRs) / Foreign Currency Convertible Bonds (FCCBs) / other Securities up to an amount not exceeding US\$ 400 Million (United States Dollars Four Hundred Million) in the course of one or more domestic and / or international offering(s). The proceeds of the offering(s) were to be utilized to capitalize the Company adequately besides meeting the working requirements of the Company.

However, due to the uncertain market conditions it has not been possible to implement this proposal.

According to the provisions of Chapter VIII of the Securities and Exchange Board of India (SEBI) (Issue of Capital and Disclosure Requirements) Regulations, 2009, the Special Resolution passed by the Members for approving the proposal is valid for a period of twelve months from the date of passing the Special Resolution. Therefore, the Special Resolution passed at the Extraordinary General Meeting held on 24<sup>th</sup> September, 2009, is due to expire on 23<sup>rd</sup> September, 2010. Since the Company proposes to raise capital, an enabling Resolution is being proposed to give adequate flexibility and discretion to the Board of Directors to finalise the terms of the issue, subject to compliance with all applicable laws, rules, regulations, guidelines and approvals.



The detailed terms and conditions for the offer will be determined in consultation with the Advisor(s), Lead Manager(s), Underwriter(s) and such other agency(ies) as may be required to be consulted by the Company considering the prevailing market conditions and other relevant factors. The pricing of the domestic and / or international offering(s) will be subject to compliance with all applicable laws, rules, regulations, guidelines and approvals, including of the Foreign Investment Promotion Board and may be at a premium or discount to market price in accordance with international / domestic practice, as the case may be.

The pricing of the Securities shall be in compliance with applicable laws, guidelines and regulations and, further, that Securities that may be issued pursuant to a QIP shall be in accordance with the applicable SEBI guidelines which presently provide for a price not less than the average of the weekly high and low of the closing price of the related Securities quoted on the Stock Exchanges during the two weeks preceding the "relevant date."

The "relevant date" means the date of the meeting in which the Board decides to open the proposed issue or as may be determined in accordance with applicable laws, rules, regulations, guidelines and approvals.

The Securities issued pursuant to international offering(s) may be listed on stock exchange(s) outside India as may be decided by the Board in consultation with its Advisor(s), Lead Manager(s) and Underwriter(s).

The Securities issued pursuant to domestic offering(s) shall be listed on the National Stock Exchange of India Limited and the Bombay Stock Exchange Limited.

The Special Resolution seeks to give the Board powers to issue Securities in one or more tranches, at such time or times, subject to compliance with all applicable laws, rules, regulations, guidelines and approvals. Section 81(1) of the Companies Act, 1956, provides, *inter-alia*, that when it is proposed to increase the issued capital of the company by allotment of further shares such further shares shall be offered to the existing shareholders of the Company in the manner laid down therein, unless the shareholders in a general meeting by way of a special resolution decide otherwise, in accordance with Section 81(1A). The Special Resolution, *inter-alia*, also seeks to give the Board the flexibility of including a green shoe or over allotment or similar option in the offering of Securities, so long as they do not exceed US\$ 400 Million in the aggregate.

The Listing Agreements entered into by the Company with the Stock Exchanges on which the Company's Equity Shares are listed provide, *inter-alia*, that the Company in the first instance, should offer all the shares to be issued by the Company for subscription on a pro rata basis to the equity shareholders unless the shareholders in a general meeting decide otherwise.

The said Special Resolution, if passed, shall have effect of also allowing the Board, on behalf of the Company, to offer, issue and allot the Securities otherwise than on a pro-rata basis to the existing Shareholders.

The Board of Directors believes that such offering(s) are in the interest of the Company and, therefore, recommends Resolution No. 6 for your approval.

None of the Directors of the Company may be deemed to be concerned or interested in the said Resolution except to the extent to which they hold Securities and / or may subscribe to the Securities, if any, as the case may be.

### Item No. 7

Presently, aircraft have to be sent out of country for heavier airframe maintenance work which is expensive in terms of cost and time. In order to support its operations and future expansion plans, taking into account all types of aircraft out of country for the Company needs adequate and cost effective engineering and maintenance infrastructure. The key factor is to avoid having to send the airframe maintenance work and perform this labour intensive work at lower cost in India.

After a detailed evaluation of various options, it was concluded that the best option for the Company was to set up a maintenance, repair and overhaul (MRO) facility in partnership with an experienced MRO service provider to perform in India, the maintenance checks on the Company's fleet.

This will help achieve the Company's objective of enhanced aircraft availability, reduce maintenance costs as well as ensure the aircraft maintenance checks performed are of the highest standard.

Therefore, the Board of Directors, at the Meetings held on 25<sup>th</sup> January, 2010 and 23<sup>rd</sup> July, 2010, granted its unanimous approval to an investment of an amount not exceeding Rs.45,00,00,000 in the Share Capital of MAS GMR Aerospace Engineering Company Limited, Hyderabad (MAG).



MAG has been incorporated in India, as a 50:50 joint venture between GMR Hyderabad International Airport Limited and Malaysian Aerospace Engineering Sdn Bhd, Malaysia. MAG is engaged in the business of developing and operating a maintenance, repair and overhaul facility for airframes.

The proposed investment will be funded from the Company's internal accruals.

In terms of the provisions of Section 372A of the Companies Act, 1956, such an investment, being in excess of the limits specified therein, requires the prior approval of the Shareholders by a Special Resolution.

The Board of Directors believes that the aforesaid investment is in the interest of the Company and, therefore, recommends the Resolution No. 7 for your approval.

None of the Directors of the Company is concerned or interested in the said Resolution.

#### Item No. 8

Ms. Namrata Goyal, a relative of Mr. Naresh Goyal, Chairman of the Board of Directors, has been appointed as a 'Management Trainee' in the Company with effect from 12<sup>th</sup> July, 2010, for a period of one year i.e. up to 11<sup>th</sup> July, 2011.

Ms. Goyal is 21 years of age. She holds a Bachelor of Arts degree from Queen Mary College, University of London.

The emoluments payable to Ms. Goyal during the training period are Rs. 45,000 per month. She will be entitled to retirement benefits as per law and leave as per Rules of the Company.

Since Ms. Goyal is a relative of Mr. Naresh Goyal, the appointment amounts to holding an Office or Place of Profit and requires the approval of the Members in terms of Section 314 of the Companies Act, 1956. Therefore, the Board of Directors recommends Resolution No. 8 for your approval.

None of the Directors of the Company, other than Mr. Naresh Goyal, is concerned or interested in the said Resolution.

By Order of the Board of Directors

Jet Airways (India) Limited

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Registered Office:

S. M. Centre, Andheri-Kurla Road Andheri (East), Mumbai - 400 059

Mumbai

23<sup>rd</sup> July, 2010



## **Annexure to Notice**

## Profiles of the Directors seeking re-appointment at the Eighteenth Annual General Meeting

Mr. Aman Mehta and Mr. Saroj K. Datta are due to retire by rotation at the Eighteenth Annual General Meeting and being eligible, offer themselves for re-appointment. Profiles of Mr. Aman Mehta and Mr. Saroj K. Datta, as required by Clause 49 of the Listing Agreement entered into with the Stock Exchanges, are as follows:

| Name  | Mr. Aman Mehta   | Mr. Saroj K. Datta   |
|---|--|--|
| Date of Birth   | 1st September, 1946  | 3 <sup>rd</sup> May, 1936  |
| Date of Appointment   | 29 <sup>th</sup> September, 2004   | 1st March, 1993  |
| Qualifications  | Bachelors degree in Economics from<br>Delhi University   | Masters degree in Economics from<br>Delhi University   |
| Expertise in specific functional area   | Mr. Aman Mehta, joined the The Hong Kong Shanghai Banking Corporation (HSBC) group in 1968. He held several senior positions with HSBC and was appointed Chief Executive Officer of HSBC Asia Pacific in January 1999, a position he held until his retirement in December 2003. Mr. Mehta is also a member of the governing board of the Indian School of Business, Hyderabad. Mr. Mehta serves as an independent director on the boards of several companies in India as well as in UK, Hong Kong and Singapore. | Mr. Saroj K. Datta has over 40 years of experience in civil aviation in India and abroad. He joined Air India in 1962 and rose to the position of Deputy Director, Planning and International Relations in 1977. He left Air India in 1987, to join in Kuwait Airways in a senior position. He has been a part of the Management team of the Company since its inception in 1992 and is currently the Executive Director of the Company. |
| Directorships held in<br>other Public Companies<br>(excluding foreign and<br>private companies) | <ul> <li>Tata Consultancy Services Limited</li> <li>Wockhardt Pharmaceuticals Limited</li> <li>Max India Limited</li> <li>Godrej Consumer Products Limited</li> <li>Cairn India Limited</li> <li>Emaar MGF Land Limited</li> </ul>   | Jet Lite (India) Limited   |
| Memberships/Chairmanships<br>of Committees in Public<br>Companies                               | Audit Committee  > Tata Consultancy Services Limited (Chairman)  > Wockhardt Pharmaceuticals Limited (Member)  > Godrej Consumer Products Limited (Member)  > Cairn India Limited (Chairman)  > Emaar MGF Land Limited (Member)  Investors' Grievances Committee  > Wockhardt Pharmaceuticals Limited (Member)  Remuneration Committee  > Tata Consultancy Services Limited (Chairman)  > Cairn India Limited (Member)   | None   |
| Shareholding, if any, in the Company  | ➤ Emaar MGF Land Limited (Chairman)  Nil   | 553 Equity Shares of Rs.10 each  |



# **Directors' Report**

Dear Members,

Your Directors have pleasure in presenting their Eighteenth Annual Report together with the audited Statement of Accounts for the financial year ended 31st March, 2010.

### 1. Performance highlights

The financial and operating highlights for the year under review, compared with the previous financial year, are given below:

### Financial highlights

| Particulars   | Year ended<br>31 <sup>st</sup> March,<br>2010<br>Rs. in lakhs | Year ended<br>31st March,<br>2009<br>Rs. in lakhs |
|---|---|---|
| GROSS REVENUE   | 1,062,292   | 1,178,688   |
| Profit before Interest, Depreciation, Exceptional Items & Tax | 141,697   | 315   |
| Interest  | 99,301  | 73,803  |
| (Loss) / Profit before Depreciation, Exceptional Items & Tax  | 42,396  | (73,488)  |
| Depreciation  | 96,196  | 89,981  |
| (Loss) / Profit before Exceptional Items & Tax                | (53,800)  | (163,469)   |
| Exceptional Items   | 7,045   | 116,507   |
| (Loss) / Profit before Taxation & Adjustments                 | (46,755)  | (46,962)  |
| Provision for Tax   | 9   | 1,326   |
| Deferred Tax  | -   | (8,054)   |
| (Loss) / Profit after Taxation                                | (46,764)  | (40,234)  |
| Profit / (Loss) brought forward                               | (26,144)  | 20,891  |
| Adjustment on account of Change in Policy                     | -   | (6,801)   |
| Amount available for Appropriation                            | (72,908)  | (26,144)  |
| APPROPRIATIONS  |   |   |
| Transfer to General Reserve                                   | -   | -   |
| Transfer to Balance Sheet                                     | (72,908)  | (26,144)  |

Note: 1 lakh = 100,000

### Operating highlights

| Operating parameters                           | Year ended<br>31 <sup>st</sup> March,<br>2010 | Year ended<br>31 <sup>st</sup> March,<br>2009 |
|--|---|---|
| Departures (Number)                            | 131,108                                       | 133,736                                       |
| Available Seat Kilometers (ASKMs) (Million)    | 29,242  | 31,652  |
| Revenue Passenger Kilometers (RPKMs) (Million) | 22,640  | 21,444  |
| Passenger Load Factor (%)                      | 77.4  | 67.7  |
| Revenue Passengers (Number)                    | 12,039,475                                    | 11,080,035                                    |
| Average fleet size                             | 85.6  | 84.5  |
| Average Head Count                             | 11,328  | 13,843  |



#### 2. Dividend

The Board of Directors has not recommended a dividend on the Equity Shares in view of the performance of the Company for the financial year ended 31<sup>st</sup> March, 2010 (Previous year: Nil per Equity Share).

#### 3. Review of Operations

The Company was able to redesign its business model and emerge as a leaner, more efficient and responsive organization. A series of planned steps that were taken during the year ensured that the Company remains competitive through stringent cost control, route rationalization and fiscal prudence, whilist constantly introducing strategic marketing and route initiatives without affecting the quality of the product offered. We are pleased to inform you that the benefits of these measures have translated in the Company consolidating its leadership position with a market share of 25.2% during the year.

During the year under review, there was a progressive recovery in the aviation industry, both in India and overseas though at a more rapid rate than previously anticipated. This was primarily owing to the faster growth of the Indian economy and the fact that major economies came out of recessionary trends. The third and fourth quarters of the financial year recorded encouraging passenger and cargo traffic growth.

However, both domestic and international markets remained competitive, and there was significant over capacity in both markets.

Domestic passenger traffic for the year under review, reported a 4.2% growth as compared to the same period last year while international passenger traffic registered an increase of 20.1%. The Company ended the financial year with revenues of Rs.1,062,292 lakhs a decrease of 10% versus last year, with a system-wide seat factor of 71.6% on the domestic and 80.4% on the international sectors.

The Company carried 120 lakhs revenue passengers on its international and domestic services during the year under review, up from 110 lakhs in the previous financial year. But perhaps the most encouraging has been the improvement in the EBITDAR margins from 3.5% to 19.2% mainly due to improved yields, growth in traffic and cost efficiencies.

The introduction of 'Jet Airways Konnect' and 'Jet Airways Konnect Select' were our answers to the market demand for quality, low-cost travel during the global economic downturn, which has been well appreciated by our guests. The Jet Konnect flights use Boeing 737 and ATR aircraft and fly on both regional and trunk routes. As on 31st March, 2010, approximately 65% of Jet Airways domestic flights were Jet Airways Konnect flights.

'Jet Airways Konnect Select' is specifically targeted at the business and leisure travelers who desire more flexibility, comfort and benefits.

The Company also benefited from the strategic expansion of its domestic and international service network. We now serve 23 international destinations, which include the recent addition of a daily non-stop service between Mumbai and Johannesburg, South Africa. Our airline has also worked towards creating operational hubs in Mumbai and Delhi to offer guests between third countries enhanced connectivity via these gateways. As part of our International strategy, we have continued to increase frequencies to international points from several gateways in India thus enhancing our penetration of the market.



The details of the routes introduced and discontinued during the financial year are as follows:

| Routes                                       | Introduced                       | Discontinued                    |
|--|----------------------------------|---------------------------------|
| Domestic segment                             |                                  |                                 |
| Chennai-Pune-Chennai                         |                                  | 23 <sup>rd</sup> April, 2009    |
| Bengaluru-Coimbatore-Bengaluru               | 1 <sup>st</sup> October, 2009    |                                 |
| Delhi-Ahmedabad-Delhi                        |                                  | 1st October, 2009               |
| Delhi-Lucknow-Delhi                          |                                  | 1 <sup>st</sup> October, 2009   |
| Delhi-Raipur-Delhi                           | 7 <sup>th</sup> November, 2009   |                                 |
| Mumbai-Lucknow-Mumbai                        |                                  | 1 <sup>st</sup> October, 2009   |
| Mumbai-Nagpur-Mumbai                         | 16 <sup>th</sup> December, 2009  |                                 |
| Mumbai-Coimbatore-Mumbai                     |                                  | 22 <sup>nd</sup> December, 2009 |
| Ahmedabad-Bengaluru-Ahmedabad                | 28 <sup>th</sup> March, 2010     |                                 |
| Delhi-Dehradun-Delhi                         | 28 <sup>th</sup> March, 2010     |                                 |
| Chennai-Port Blair-Chennai                   | 28 <sup>th</sup> March, 2010     |                                 |
| Jaipur-Udaipur-Jaipur                        |                                  | 28 <sup>th</sup> March, 2010    |
| Mumbai-Indore-Mumbai                         | 28 <sup>th</sup> March, 2010     |                                 |
| International segment                        |                                  |                                 |
| Cochin-Kuwait-Cochin                         |                                  | 21st January, 2010              |
| Chennai-Dubai-Chennai                        | 23 <sup>rd</sup> April, 2009     |                                 |
| Mumbai-Jeddah-Mumbai                         | 14 <sup>th</sup> July, 2009      |                                 |
| Mumbai-Riyadh-Mumbai                         | 6 <sup>th</sup> August, 2009     |                                 |
| Hyderabad-Dubai-Hyderabad                    | 16 <sup>th</sup> August, 2009    |                                 |
| Cochin-Sharjah-Cochin                        | 1 <sup>st</sup> September, 2009  |                                 |
| Delhi-Hong Kong-Delhi                        | 30 <sup>th</sup> September, 2009 |                                 |
| Mumbai-Kathmandu-Mumbai                      | 2 <sup>nd</sup> December, 2009   |                                 |
| Mumbai-Dhaka-Mumbai                          | 23 <sup>rd</sup> December, 2009  |                                 |
| Delhi-Doha-Delhi                             | 21st January, 2010               |                                 |
| Thiruvananthapuram-Dammam-Thiruvananthapuram | 28 <sup>th</sup> March, 2010     |                                 |

The Company has leased four Boeing 777-300 ER aircraft to Turkish Airlines Inc. on an operating lease basis between June and October 2009 for a period of twenty five months. In March 2010, the Company entered into an agreement with Thai Airways International Public Company Limited to lease out, on an operating lease basis, three Boeing 777-300 ER aircraft for a period of thirty six months.

As on date, seven out of ten Boeing 777-300 ER aircraft in the Company's fleet have been leased out.

### 4. Management's Discussion and Analysis

As required by Clause 49 of the Listing Agreements entered into with the Stock Exchanges (Listing Agreement), a detailed review by the Management of the operations, performance and future outlook of the Company and its business, is presented in a separate section - Management's Discussion and Analysis - forming part of this Annual Report.

### 5. Response to comments in the Annexure to the Auditors' Report

Reference is drawn to Point No. 7 of the Annexure to the Auditors' Report relating to the scope of Internal Audit. The Company's response to the same is as follows:

The Internal Audit department is being strengthened and its scope extended to cover various new areas including those suggested by the Statutory Auditors, more particularly the outsourced and overseas payroll, besides procurement of fixed assets.



### 6. Subsidiary Company

Jet Lite (India) Limited (earlier known as Sahara Airlines Limited) has been a wholly owned subsidiary of the Company since 20<sup>th</sup> April, 2007. For the financial year ended 31<sup>st</sup> March, 2010, Jet Lite (India) Limited has posted a total income of Rs.161,943 lakhs (2008-09: Rs.166,561 lakhs) and a Net Profit / (Loss) of Rs.4,619 lakhs (2008-09: [Rs.63,043 lakhs]). In view of the inadequate profits, the Board of Directors of Jet Lite (India) Limited has not recommended a dividend for the year ended 31<sup>st</sup> March, 2010.

The improved performance of Jet Lite (India) Limited was achieved through higher aircraft utilization, improved on-time performance and the hard work and commitment of a dedicated team, all of which helped Jet Lite (India) Limited emerge as a key contender in the low-fare segment.

Positioned as an all-economy, no-frills airline, Jet Lite (India) Limited operates a fleet of 25 aircraft, which consists 18 Boeing 737 series and 7 Canadian Regional Jets (CRJ) 200 series. The airline flies to 28 domestic destinations and 2 international destinations (Kathmandu and Colombo), operating over 110 flights a day, on an average.

A number of initiatives have been launched to improve the Jet Lite Product.

#### These include:

- phasing out the CRJ 200 aircraft fleet and converting the fleet into all Boeing 737 aircraft
- revamping cabin interiors and standardizing the seats and livery
- introducing new uniforms

These initiatives will continue to be implemented in the financial year 2010-11.

Network overlaps between the Company and Jet Lite (India) Limited were minimized and a common reservation system was introduced. The operations of Jet Lite (India) Limited continue to improve with support from the Company. The highlights of the operating performance for the year ended 31st March, 2010 are as follows:

| Traffic Parameters           | Year ended<br>31 <sup>st</sup> March, 2010 | Year ended<br>31 <sup>st</sup> March, 2009 |
|------------------------------|--|--|
| Departures (Number)          | 39,602                                     | 41,040                                     |
| ASKMs (Million)              | 5,156                                      | 5,705                                      |
| RPKMs (Million)              | 3,866                                      | 3,856                                      |
| Passenger Load Factor (%)    | 75   | 67.6                                       |
| Revenue Passengers (Million) | 3.61                                       | 3.40                                       |

Jet Lite (India) Limited is a non-material, non-listed subsidiary company as defined under Clause 49 of the Listing Agreement.

Pursuant to the provisions of Section 212(8) of the Companies Act, 1956, the Annual Report of Jet Lite (India) Limited for the year ended 31<sup>st</sup> March, 2010, is not annexed to this Report. A summary of the financial performance of the subsidiary company is given in this Annual Report. However, if any Member of the Company or the subsidiary company so desires, the Company will make available copies of the Annual Accounts of the subsidiary company and related detailed information free of cost. The Annual Accounts of the subsidiary company are also available for inspection by any investor at the Registered Office of the Company and of the subsidiary company between 10 a.m. and 12 noon on any working day of the Company's up to the date of the forthcoming Eighteenth Annual General Meeting.

#### 7. Consolidated Financial Statements

The audited Consolidated Accounts and the Cash Flow Statement, comprising Jet Airways (India) Limited and Jet Lite (India) Limited, appear in this Annual Report. The Auditors' Report on the Consolidated Accounts is also attached. The same is unqualified. The Consolidated Accounts have been prepared in accordance with the Accounting Standards prescribed by the Institute of Chartered Accountants of India in this regard.



### 8. Conservation of energy, technology absorption and foreign exchange earnings and outgo

Particulars, as prescribed by Section 217(1)(e) of the Companies Act, 1956, read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, in respect of these items, to the extent applicable to our Company, are given below:

#### Conservation of energy

The Company continues to follow best industry practices and manufacturers' recommendations to reduce and optimize fuel burn in all its aircraft.

The Company also continues to pursue energy conservation in its ground operations, in installations such as hangars and other areas of its operations.

### **Technology absorption**

### **Training of Pilots**

Simulator training for pilots operating Boeing 737, Boeing 777 and Airbus 330 aircraft continued to be carried out at the Company's Simulator Complex at Mumbai under the supervision of the Company's own instructors. The Company also offered surplus simulator time to other airlines.

At the Company's Flight Operations Training School, the Company provides ground training to its pilots, as well as to pilots of other airlines and organizations.

The Training School designed and conducted courses for pilots of business aircraft (belonging to leading corporates).

#### IT and e-Commerce initiatives

The Company continued to upgrade its Enterprise Resource Planning (ERP) system. The Company's ERP system was extended to the budgeting process, during the year under review. The Company's ERP system now covers nearly all finance funds accounting, purchase, human resources, management information systems. Other operational systems are now linked with the Company's ERP system.

The Company has launched social media initiative by creating and managing its accounts on Facebook and Twitter. The Company plans to extend this social media initiative across other platforms. This initiative has been taken in order to connect with its guests, increase the awareness of the Company on a global level, understand issues faced by them, provide solutions and reach an increasingly large target.

The Company has launched a Wireless Application Protocol (WAP) site for mobile users. The Company plans to offer a booking engine facility on this site as well as a WAP check-in system for guests to seamlessly book their tickets and check-in using a 2D Mobile Barcoded Boarding Pass.

The Company gives the highest quality of service through its website <a href="www.jetairways.com">www.jetairways.com</a>. This website is a 360 degree platform that allows guests to inquire about, book and pay for various products and services that the Company offers. The services include:

- · Online Booking Engine a guest can book, pay and print his web ticket
- · Web Check-in a guest can choose a preferred seat and print his boarding pass online
- · Check for Schedules and Flight status
- · Log in to a Frequent Flyer account and use the account for transactions of ancillary services like hotels and travel Insurance, etc.

The Company uses Search Engine Optimization (SEO) and Search Engine Marketing (SEM) techniques to increase visitors and booking on its website <a href="https://www.jetairways.com">www.jetairways.com</a>.

### Foreign Exchange earnings and outgo

The details of Foreign Exchange earnings and outgo are given under the Notes to the Accounts.

### 9. Environment, Health and Safety

The Company is committed to the highest levels of safety, in the air and in all of its critical areas of operation on the ground.

The Company has launched a programme to be compliant with the emission norms of the European Union.

The Company continues to give the highest priority to employee health, particularly operational staff.



#### 10. Fixed Deposits

The Company has not accepted any Fixed Deposits from the Public.

### 11. Corporate Governance

We adhere to the principles of Corporate Governance mandated by the Securities and Exchange Board of India and have complied with all the prescribed requirements. As required by Clause 49 of the Listing Agreement, a detailed report on Corporate Governance forms part of this Annual Report. The Auditors' Certificate on compliance with Corporate Governance requirements by the Company is attached to the Corporate Governance Report. This Certificate is being forwarded to the Stock Exchanges.

The Chief Executive Officer's declaration regarding compliance with the Code of Business Conduct and Ethics forms part of the Corporate Governance Report.

#### 12. Corporate Social Responsibility

Since the year 1997, the Company has been running its in-flight collection programme 'Magic Box' in association with Save The Children India (STCI). This fund-raising programme for STCI is unique to the Company and is implemented on all its flights in the domestic network, thereby allowing its passengers to participate in this noble cause. Since its introduction in January 1997, the charity collection contributes close to Rupees One crore each year.

As in previous years, the Company organized "Flights of Fantasy", where underprivileged children and children with special needs are taken on specially organized flights and introduced to the world of aviation.

This year, as in past years, our employees participated in the Standard Chartered Mumbai Marathon, that raises funds for various causes. The number of employees participating has been increasing each year.

#### 13. Employees

Your Directors gratefully acknowledge the commitment, support and understanding of all the employees at all levels during the difficult times faced by the Company.

An industrial dispute with a section of the Pilots in September, 2009, was amicably settled with the Consultative Group, comprising Management and Pilots' representatives, being set up to redress all issues.

The total number of permanent employees of the Company as on 31st March, 2010, was 11,328 (as on 31st March, 2009: 13,078).

Information in accordance with the provisions of Section 217(2A) of the Companies Act, 1956, read with Companies (Particulars of Employees) Rules, 1975, as amended, forms part of this Annual Report. However, as per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956, this Report and Accounts are being sent to all the Shareholders of the Company, excluding the Statement of Particulars of Employees under Section 217(2A) of the Companies Act, 1956. Shareholders may inspect the said Statement at the Registered Office of the Company between 10 a.m. and 12 noon on any working day of the Company till the date of the forthcoming Eighteenth Annual General Meeting.

### 14. Directors' Responsibility Statement

As required under Section 217(2AA) of the Companies Act, 1956, your Directors confirm that:

- in the preparation of the Annual Accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- appropriate accounting policies have been selected and applied consistently and such judgments and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2010 and of the loss of the Company for the year ended 31st March, 2010;
- proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- the Annual Accounts have been prepared on a going concern basis; and
- proper systems are in place to ensure compliance with the laws applicable to the Company.

### 15. Directors

Due to personal reasons, Mr. Charles Adams resigned from the Directorship of the Company with effect from 7<sup>th</sup> July, 2009. The Board places on record its appreciation of the valuable contribution made by Mr. Adams during his tenure of six years as a Non-executive Independent Director of the Company.

With deep regret we inform you about the sad demise of Mr. Adams on 30<sup>th</sup> April, 2010, after battling liver and lung cancer for months. Mr. Adams was a member of our Board from 20<sup>th</sup> September, 2003 till 7<sup>th</sup> July, 2009. Mr. Adams was 70 years of age and is survived by his wife, daughter and son.



Due to personal reasons, Dr. Pierre Jeanniot resigned from the Directorship of the Company with effect from 21st July, 2009. The Board of Directors places on record its sincere appreciation of Dr. Jeanniot's invaluable guidance and support during his tenure of nearly three years as a Non-executive Independent Director of the Company.

Due to other work commitments, Mr. Shah Rukh Khan did not seek re-appointment on retirement by rotation at the Seventeenth Annual General Meeting held on 17<sup>th</sup> August, 2009. The Board of Directors places on record its sincere appreciation of Mr. Khan's invaluable contribution and support during his tenure of nearly three years as a Non-executive Director of the Company.

Mr. Aman Mehta and Mr. Saroj K. Datta retire by rotation at the forthcoming Eighteenth Annual General Meeting and being eligible, have offered themselves for re-appointment.

The re-appointments of Mr. Aman Mehta and of Mr. Saroj K. Datta form part of the Notice of the forthcoming Eighteenth Annual General Meeting to be held on 26<sup>th</sup> August, 2010, and the Resolutions are recommended for the approval of Shareholders. Profiles of Mr. Aman Mehta and of Mr. Saroj K. Datta, as required by Clause 49 of the Listing Agreement, are given along with the said Notice.

#### 16. Auditors

The Statutory Auditors, Deloitte Haskins & Sells, Chartered Accountants, and Chaturvedi & Shah, Chartered Accountants, retire at the forthcoming Eighteenth Annual General Meeting and have confirmed their eligibility and willingness to accept office, if re-appointed. Their re-appointment as the Joint Statutory Auditors for the financial year 2010–2011, forms part of the Notice of the said Annual General Meeting and the Resolution is recommended for your approval.

#### 17. Post Balance Sheet events

Operations to South Africa

The Company commenced daily non-stop flights from Mumbai to Johannesburg aboard a state-of-the-art Airbus 330-200 aircraft from 14<sup>th</sup> April, 2010. The launch of this new international route marked the beginning of Jet Airways' international network expansion to Africa. Johannesburg is the twenty-third destination in the airline's international network.

Volcanic ash

The drifting ash from a volcanic eruption in Iceland resulted in the closure of several airports across Europe including London and Brussels. As a result, the Company's operations were also affected.

Jet Konnect Select

Buoyed by the improvement in the global economic environment and the resultant upswing in air travel demand, particularly business travel, the Company launched the all new 'Jet Konnect Select', a premium cabin on several domestic routes of Jet Airways Konnect, the all-economy service, effective 26th April, 2010. 'Jet Konnect Select' is specifically targeted at the business and leisure travelers who desire more flexibility, comfort and benefits.

### 18. Acknowledgements

Your Directors place on record their appreciation for the support rendered by the Company's General Sales Agents and their associates, Travel Agents and other members of the travel trade for their continued efforts in promoting the Company.

Your Directors also take this opportunity to thank the Ministry of Civil Aviation, Government of India, the Directorate General of Civil Aviation, the Airports Authority of India, the Mumbai International Airport (Private) Limited, Delhi International Airport (Private) Limited, GMR Hyderabad International Airport Limited, Bangalore International Airport Limited, Cochin International Airport Limited and other airport companies for their support and guidance. Your Directors are also grateful to the Reserve Bank of India, the Ministry of Finance, the Ministry of Corporate Affairs, Government of India, National Stock Exchange of India Limited, Bombay Stock Exchange Limited, the US Exim Bank, Financial Institutions and Banks, the Boeing Company, Avion de Transport Regionale, Airbus Industrie, General Electric, CFM and Pratt and Whitney and the lessors of our aircraft and engines for their support and look forward to their continued co-operation.

On behalf of the Board of Directors

Naresh Goyal

London 20th May, 2010



## Management's Discussion and Analysis

### 1. Industry Structure and Development

- 1.1 The global aviation industry showed signs of recovery during the financial year 2009-10. This was primarily owing to the improvement in global economies, many of which came out of recession. While a significant number of airlines continued to report losses, the performance of many airlines improved during the latter part of the financial year.
- 1.2 In India, economic recovery has been more marked than much of the rest of the world. Domestic air traffic was also more buoyant, and grew 16% compared to the previous financial year but remained price sensitive. The recovery of premium air traffic has been relatively slower. There was an overall increase in the number of international visitors into India, both leisure and business. Overseas travel out of India also grew.
- 1.3 Aviation turbine fuel price was less volatile than the previous financial year. Though the price remained high, it did not reach the peaks of the previous years.

#### 2. Analysis of Operational Performance Fiscal 2010 Compared to Fiscal 2009

#### Revenues

2.1 Our total operating revenues of Rs.1,035,969 lakhs in Fiscal 2010 compared to Rs.1,147,697 lakhs in Fiscal 2009 a decline of 9.7%. The lower revenues were primarily due to the reduction in passenger revenues.

### Passenger Revenues

2.2 In Fiscal 2010 passenger revenues were at Rs.854,973 lakhs as compared to Rs.1,011,385 lakhs in Fiscal 2009. The lower passenger revenues were primarily due to the reduced level of operations consequent to the route rationalization programme initiated in Fiscal 2009. This involved the discontinuation of certain long haul international routes, and replacing Boeing 777 aircraft by Airbus A330 aircraft, which have lower capacity, on certain long haul international routes. The available seat kilometers (ASKMs) for the year as a result were 10% lower than the previous year.

### Revenues from Excess Baggage

Revenues from excess baggage increased by 10.6% to Rs.3,524 lakhs in Fiscal 2010 from Rs.3,186 lakhs in Fiscal 2009. The increase was largely due to the increase in the number of passengers compared to the previous year.

### **Revenues from Cargo**

2.4 Revenues from the carriage of cargo decreased by 9.6% to Rs.84,776 lakhs in Fiscal 2010 from Rs.93,772 lakhs in Fiscal 2009. The domestic cargo market during the year was extremely competitive. Further, there was a reduction in our domestic cargo capacity, with the conversion of certain aircraft into single (economy) class for the "Jet Airways Konnect" operation. These aircraft carry more passengers and since the weight of cargo had to be correspondingly reduced on International routes. Additionally, there was a reduction in the capacity operated as a result of discontinuation of operations on certain routes and substituting of A330's with B777's on some routes.

#### Other Revenues

Other Revenues increased to Rs.92,696 lakhs in Fiscal 2010 from Rs.39,355 lakhs in Fiscal 2009. This was mainly due to the increase in income from leasing out aircraft which increased to Rs. 71,768 lakhs in Fiscal 2010 from Rs.18,283 lakhs in Fiscal 2009.

### **Non-Operating Revenues**

2.6 Non-Operating Revenues decreased by 15.1% to Rs.26,323 lakhs in Fiscal 2010 from Rs.30,990 lakhs in Fiscal 2009. In the previous Fiscal, the Company had made a profit from the sale and lease back of aircraft. There was no sale and lease back of aircraft in Fiscal 2010.



#### **Expenses**

2.7 Our total expenses for Fiscal 2010 decreased by 16.8% over Fiscal 2009 from Rs.1,342,157 lakhs to Rs.1,116,092 lakhs.

#### Aircraft Fuel

- 2.8 Fuel costs decreased by 35.9% to Rs.315,165 lakhs in Fiscal 2010 from Rs.491,501 lakhs in Fiscal 2009. This decrease was mainly due to:
  - Decrease in block hours to 306,134 hours in Fiscal 2010 from 313,007 hours in Fiscal 2009, as a result of our route rationalization programme.
  - Decrease in the average cost of fuel by 28% to Rs.29.57 per litre in Fiscal 2010 from Rs.41.00 per litre in Fiscal 2009.

### **Other Operating Expenses**

2.9 Other Operating Expenses decreased by 17.4% to Rs.301,111 lakhs in Fiscal 2010 from Rs.364,722 lakhs in Fiscal 2009 as summarized below:

| Other Operating Expenses head                 | Year En        | Increase/<br>(Decrease) |        |
|---|----------------|-------------------------|--------|
|   | 2010           | 2009                    |        |
|   | (Rs. in lakhs) | (Rs. in lakhs)          | (%)    |
| Maintenance and repairs                       | 65,774         | 84,459                  | (22.1) |
| Variable rentals                              | 19,138         | 25,317                  | (24.4) |
| Landing, navigation and other airport charges | 99,629         | 104,576                 | (4.7)  |
| Insurance                                     | 7,414          | 7,223                   | 2.6    |
| General and administrative                    | 109,155        | 143,148                 | (23.7) |
| Total   | 301,111        | 364,722                 | (17.4) |

- The decrease in maintenance and repair costs in 2010 was essentially due to;
  - Decrease in block hours to 306,134 hours in Fiscal 2010 from 313,007 hours in Fiscal 2009.
  - We entered into a power by the hour agreement in respect of certain aircraft engines with effect from October 2009, which has reduced engine maintenance costs.
- Variable rentals reduced to Rs.19,138 lakhs in Fiscal 2010 from Rs.25,317 lakhs in Fiscal 2009 mainly on account of reduced block hours flown on leased aircraft.
- The landing, navigation and other airport charges (including overflying charges) were lower primarily due to reduction in wide bodied flights operated on international routes compared to the previous year. The numbers of flights on domestic operations were also lower.
- The increase in insurance costs was due to additions of new aircraft to our fleet in Fiscal 2010.
- The decrease in general and administrative costs in Fiscal 2010 over Fiscal 2009 is attributable to:
  - the decrease in food and cabin costs by 22.7% to Rs.46,000 lakhs from Rs.59,534 lakhs is primarily due
    to the introduction of *Jet Airways Konnect* Service and the reduction in the number of full service
    domestic flights.
  - decrease in costs relating to crew accommodation, transportation and allowances by 39.8% to Rs.15,243 lakhs from Rs.25,301 lakhs because of the reduction in certain long haul flights as well as the renegotiation of hotel and transportation contracts.



#### **Employee Remuneration and Benefits**

2.10 Expenses with regard to employee remuneration and benefits decreased by 13% to Rs.122,655 lakhs in Fiscal 2010 from Rs.141,050 lakhs in Fiscal 2009 due to reduction in the average number of personnel employed from 13,843 to 12,060. This is the result of the Company's cost cutting measures including freezing recruitment, freezing salaries and in certain cases salary reductions and other steps taken to rationalize and optimize manpower. As on 31st March, 2010, our headcount had reduced to 11,788 v/s 13,843 on 31st March, 2009.

#### **Selling and Distribution Costs**

- 2.11 Selling and Distribution costs decreased by 10.3% to Rs.98491 lakhs for Fiscal 2010 from Rs.109,817 lakhs for Fiscal 2009 . This decrease in costs was due to:
  - Commission costs decreased by 22% because of reduced passenger and cargo revenues.
  - However, Central Reservation System (CRS) expenses and Global Distribution System (GDS) expenses increased by 22% to Rs.33,161 lakhs for Fiscal 2010 from Rs.27,185 lakhs for Fiscal 2009 mainly due to the increase in the number of passengers carried particularly on international routes.

#### **Aircraft Rentals**

- 2.12 Aircraft Rentals increased by 16.7% to Rs.83,173 lakhs in Fiscal 2010 from Rs.71,283 lakhs in Fiscal 2009 mainly on account of:
  - The number of leased ATR aircraft increased from 11 to 14
  - The induction of 5 leased Boeing 737-800 aircraft during the Financial Year
  - The full yearly impact of aircraft sold and leased back during Fiscal 2009

#### Depreciation

- 2.13 Depreciation increased by 6.9% to Rs.96,196 lakhs in Fiscal 2010 from Rs.89,981 lakhs in Fiscal 2009 mainly on account of:
  - The full year's impact of wide-bodied aircraft inducted into the fleet in Fiscal 2010
  - The induction of one owned Boeing 737-800 aircraft during Fiscal 2010

### **Interest Expense**

2.14 Interest Expense increased by 34.5% to Rs.99,301 lakhs in Fiscal 2010 from Rs.73,803 lakhs in Fiscal 2009, largely due to the increase in working capital requirements.

### **Exceptional Items**

2.15 These include gains of Rs.7,045 lakhs due to Mark-to-Market valuation of outstanding derivative contracts compared to a loss of Rs.10,073 lakhs in Fiscal 2010. Exceptional items in Fiscal 2009 included CENVAT credit of Rs.34,993 lakhs and a credit of Rs.91,587 lakhs due to the change in the method of depreciation, and there were no corresponding items in Fiscal 2010.

### Profit / (Loss) before Taxation

2.16 Loss before taxation is Rs.46,755 lakhs in Fiscal 2010 compared to Rs.46,962 lakhs in Fiscal 2009.

#### Profit / (Loss) after Taxation

2.17 Loss after taxation was Rs.46,764 lakhs in Fiscal 2010 compared to Rs.40,234 lakhs in Fiscal 2009.

### 3. Initiatives

- 3.1 The Company has continued major initiatives to respond to the market situation and the challenging environment. The Company continues to control and monitor costs in all areas of its operations.
- 3.2 The Company introduced a new all–economy product "Jet Airways Konnect", with a product offering that effectively competes with other "no frills" domestic airlines. The Company maintains the same level of care of its guests in Jet Airways Konnect flights as it does in its full service operations.



- 3.3 In view of conditions in the international markets the Company leased out four of its Boeing 777 aircraft to Turkish Airlines. The Company has also reached agreement with Thai International Airlines to lease three of its Boeing 777 aircraft. The remaining three Boeing 777 aircraft in the operating fleet are being used on Mumbai-London-Mumbai and Delhi-London-Delhi routes.
- 3.4 The Company has made significant initiatives in its e-commerce for the convenience of guests and passengers.

#### 4. Outlook

- 4.1 It is expected that the domestic aviation industry in India will recover steadily with the strong performance of the Indian economy. It is also expected that the international air travel from and into India will continue to grow.
- 4.2 Accordingly, we expect that these factors should continue to impact the Company positively in the segments it operates.

### 5. Awards

- 5.1 In April 2009, the Company's loyalty programme, Jet Privilege was honoured at the Freddie Awards for the fifth year in a row, with the 'Best Elite Level' category.
- 5.2 In September 2009, the Company was ranked the sixth Best Airline worldwide and the seventh Best in Business Class and Cabin Service respectively by the readers of SmartTravelAsia.com, in the Best in Travel Poll 2009.
- 5.3 In October 2009, the Company won the prestigious 'Best Eastbound airline from India' and 'Best domestic airline in India' awards at the Abacus TAFI Awards 2009.
- 5.4 In November 2009, the Company was voted the 'Best Long Haul Airline from Brussels' at the Travel Awards 2009 at Antwerp, Belgium by Belgian travel agents.
- 5.5 In January 2010, the Company won the Customer and Brand Loyalty Award in the Domestic Commercial Airlines Sector, for the third consecutive year.
- 5.6 In February 2010, the Company was joint fourth in the 'Business Class Sparkling' Wine category at the annual Cellars in the Sky Awards, at the Business Travel and Meetings Show.

### 6. Internal Control Systems

- 6.1 The Company has a proper and adequate system of internal controls commensurate with its size and nature of operations to provide reasonable assurance that all assets are safeguarded, transactions are authorized, recorded and reported properly and applicable statutes, codes of conduct and corporate policies are duly complied with.
- 6.2 The Company's Internal Audit Department reviews the adequacy and efficacy of the key internal controls. The scope of the audit activity is guided by the internal annual audit plan and approved by the Audit Committee of the Board.
- 6.3 The Company's Audit Committee comprises five non-executive Directors; Mr. Aman Mehta (Chairman), Mr. Victoriano P. Dungca, Mr. Ali Ghandour, Mr. Javed Akhtar and Mr. Yash Raj Chopra. The Audit Committee reviews reports submitted by the Internal Audit Department and monitors follow-up and corrective action taken.
- 6.4 The Company has a corporate compliance procedure to ensure that all laws, rules and regulations applicable to it are complied with. Based on confirmation from departmental heads, the Chief Executive Officer places before the Board a Corporate Compliance Certificate at every Board Meeting.
- 6.5 The Company Secretary is the designated Compliance Officer to ensure compliance with SEBI regulations and with our Listing Agreement with National Stock Exchange of India Limited and Bombay Stock Exchange Limited.
- The Executive Director is the Compliance Officer with regard to the 'Jet Airways Code of Conduct for Prevention of Insider Trading' and Public Spokesman for the 'Jet Airways Code of Corporate Disclosure Practices for Prevention of Insider Trading'.
- 6.7 The Company has a process of both external and internal safety audits for each area of operation. The Company is in full compliance with all laws, rules and regulations relating to airworthiness, air safety and other statutory operational requirements.



6.8 The Company, as part of its risk management strategy, reviews on a continuous basis, its strategies, processes, procedures and guidelines to effectively identify and mitigate risks. Key risks in all areas of the Company's operations and management have been identified and are monitored.

#### 7. Opportunities, Risks, Concerns and Threats

- 7.1 We believe that the strong performance of the Indian economy will be the most important factor in the recovery of Indian aviation and to improve the Company's performance. This has already been demonstrated in the latter part of the financial year 2009-10 and in both passengers and cargo loads and revenues compared to the same period in the previous financial year.
- 7.2 The introduction of "Jet Airways Konnect" and the improvement in the service and reliability of our subsidiary Jet Lite (India) Limited have ensured that we are a strong player in the "no frills" sector.
- 7.3 The convenient flights in our large domestic network and our convenient flights to and from SAARC and ASEAN, help feed our long and medium haul international flights to and from India.
- 7.4 We will continue to expand alliances with other international carriers in order to improve our global connectivity and network.
- 7.5 While global oil prices have been relatively less volatile during the year under review, any major increase in oil prices will adversely impact the aviation industry. The Company will also be impacted by any major deterioration of the Rupee against the US Dollar and Euro, as the Company's outflow in foreign currency is higher than the inflow.
- 7.6 The possibility of terrorist attacks in India (such as those that took place in Mumbai on 26<sup>th</sup> November, 2008), internal terrorism as well as terrorist activities in neighbouring countries, such incidents could adversely affect travel into India and out of India.

Certain statements in this Management Discussion and Analysis describing the Company may be 'forward-looking statements' within the meaning of applicable securities laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make a difference to the Company's future operations include economic conditions affecting air travel in India and overseas, change in Government Regulations, changes in Central and State taxation, fuel prices and other factors.



## **Corporate Governance Report**

(As required by Clause 49 of the Listing Agreement)

### 1. Company's philosophy on Corporate Governance

The Company recognizes that good Corporate Governance is essential to build and retain the confidence of its stakeholders. To this end, the Company's philosophy on Corporate Governance is an endeavour to ensure that:

- systems and procedures which monitor compliance with laws, rules and regulations are in place in each area of its business,
- relevant information regarding the Company and its operations is disclosed, disseminated and is easily available to its stakeholders, and
- + that the Board of Directors is kept fully informed of:-
  - all material developments in the Company,
  - the risks in its business and its operations,
  - the rationale for management's decisions and recommendations

so that the Board of Directors can effectively discharge its responsibilities to the stakeholders.

### 2. Board of Directors

### i. Composition

The current strength of the Board of Directors (Board) of the Company is eight Directors, who are senior, competent and eminent experts from diverse fields and professions. The Chairman of the Board is a Non-executive promoter Director. The Board comprises one Executive Director and seven Non-executive Directors. Five Directors i.e. more than half of the total strength of the Board, are Independent Directors. Thus, the composition of the Board is in conformity with the requirements of Clause 49 of the Listing Agreements with the Stock Exchanges (Listing Agreement) in this regard. All Directors, except the Chairman, are liable to retire by rotation.

There is no relationship between the Directors inter-se.

The composition of the Board as on date, the changes during the year under review and Directorship / Committee positions in other companies, are as follows:

|                          |   |                                     |          | ommittee<br>:ions² | Number of<br>Shares of                              |
|--------------------------|---|-------------------------------------|----------|--------------------|---|
| Name                     | Position / Category                         | Other<br>Directorships <sup>1</sup> | Chairman | Member             | Rs.10 each<br>held in the<br>Company                |
| Mr. Naresh Goyal         | Chairman<br>Non-Executive Promoter Director | 1                                   | None     | None               | 9,995<br>(as a Nominee<br>of Tail Winds<br>Limited) |
| Mr. Ali Ghandour         | Non-executive<br>Independent Director       | None                                | None     | None               | Nil   |
| Mr. Victoriano P. Dungca | Non-executive Director                      | 1                                   | None     | 1                  | Nil   |
| Mr. Javed Akhtar         | Non-executive<br>Independent Director       | 1                                   | None     | 1                  | 5,990   |
| Mr. I. M. Kadri          | Non-executive<br>Independent Director       | 1                                   | 1        | None               | Nil   |
| Mr. Aman Mehta           | Non-executive<br>Independent Director       | 6                                   | 2        | 4                  | Nil   |
| Mr. Yash Raj Chopra      | Non-executive<br>Independent Director       | None                                | None     | None               | 355   |



## **Corporate Governance Report** (contd.)

|                                     |                                       |                                     |          | ommittee<br>tions <sup>2</sup> | Number of<br>Shares of               |
|-------------------------------------|---------------------------------------|-------------------------------------|----------|--------------------------------|--------------------------------------|
| Name                                | Position / Category                   | Other<br>Directorships <sup>1</sup> | Chairman | Member                         | Rs.10 each<br>held in the<br>Company |
| Mr. Saroj K. Datta                  | Executive Director                    | 1                                   | None     | None                           | 553                                  |
| Mr. Charles A. Adams <sup>3</sup>   | Non-executive<br>Independent Director | N.A                                 | N.A      | N.A                            | Nil                                  |
| Dr. Pierre J. Jeanniot <sup>4</sup> | Non-executive<br>Independent Director | N. A                                | N. A     | N. A                           | Nil                                  |
| Mr. Shah Rukh Khan <sup>5</sup>     | Non-executive Director                | N. A                                | N. A     | N. A                           | Nil                                  |

#### Notes:

Based on the respective disclosures made by the Directors.

- 1. Directorships held in other Indian public limited companies, excluding alternate directorships.
- 2. Includes only Audit Committee and Investors Grievance Committee of other Indian public limited companies.
- 3. Ceased to be a Director with effect from  $7^{th}$  July, 2009.
- 4. Ceased to be a Director with effect from 21st July, 2009.
- 5. Ceased to be a Director with effect from 17<sup>th</sup> August, 2009.

# ii. Board Meetings and Annual General Meeting held during the financial year 2009-10 and the attendance of each Director thereat

The Board Meeting dates are normally pre-determined. A minimum of four Board Meetings are held in a financial year. Additionally, Board Meetings are convened to transact special business, as and when necessary.

Seven Board Meetings were held during the financial year 2009-10. The gap between any two Board Meetings did not exceed four months. The Board Meetings were held on the following dates:

| 21st April, 2009            | 24 <sup>th</sup> September, 2009 |
|-----------------------------|----------------------------------|
| 25 <sup>th</sup> May, 2009  | 27 <sup>th</sup> October, 2009   |
| 24 <sup>th</sup> July, 2009 | 25 <sup>th</sup> January, 2010   |

17th August, 2009

| Name                                | Number of Meetings<br>attended | Attendance at the<br>17 <sup>th</sup> Annual General Meeting<br>held on 17 <sup>th</sup> August, 2009 |
|-------------------------------------|--------------------------------|---|
| Mr. Naresh Goyal                    | 5                              | Yes   |
| Mr. Ali Ghandour                    | 4                              | Yes   |
| Mr. Victoriano P. Dungca            | 6                              | Yes   |
| Mr. Javed Akhtar                    | 5                              | Yes   |
| Mr. I. M. Kadri                     | 5                              | Yes   |
| Mr. Aman Mehta                      | 7                              | Yes   |
| Mr. Yash Raj Chopra                 | 7                              | Yes   |
| Mr. Saroj K. Datta                  | 7                              | Yes   |
| Mr. Charles A. Adams <sup>1</sup>   | Nil                            | No  |
| Dr. Pierre J. Jeanniot <sup>2</sup> | 1                              | No  |
| Mr. Shah Rukh Khan <sup>3</sup>     | Nil                            | No  |

- 1. Ceased to be a Director with effect from 7<sup>th</sup> July, 2009
- 2. Ceased to be a Director with effect from  $21^{st}$  July, 2009
- 3. Ceased to be a Director with effect from 17th August, 2009



## **Corporate Governance Report** (contd.)

The Directors endeavour to attend all the Meetings of the Board and Committees, as applicable. However, if for any unavoidable reason, they are unable to attend any meeting all relevant papers are made available to them thus ensuring that the Company is, nevertheless, able to avail the benefit of their expert advice and contribution.

The Agenda Papers containing all the necessary information / documents are made available to the Board in advance to enable the Board to discharge its responsibilities effectively and take informed decisions. Where it is not practicable to attach or send the relevant information as a part of the Agenda Papers, the same is tabled at the Meeting or / and the presentations are made by the concerned managers to the Board.

The information as specified in Annexure IA to Clause 49 of the Listing Agreement, is regularly made available to the Board, whenever applicable, for discussion and consideration.

#### 3. Committees of Directors

As per the disclosures regarding Committee positions received from the Directors, none of them is a Member of more than 10 Committees and Chairman of more than 5 Committees across all public companies in which they are Directors.

### a. Audit Committee of the Board (Audit Committee)

#### i. Composition

The Audit Committee comprises five Directors all of whom are financially literate. The Chairman of the Audit Committee is a Non-executive and Independent Director with requisite accounting / financial management expertise. The composition of the Audit Committee is as follows:

| Name                     | Designation | Category               |
|--------------------------|-------------|------------------------|
| Mr. Aman Mehta           | Chairman    | Independent Director   |
| Mr. Victoriano P. Dungca | Member      | Non-executive Director |
| Mr. Javed Akhtar         | Member      | Independent Director   |
| Mr. Yash Raj Chopra      | Member      | Independent Director   |
| Mr. Ali Ghandour         | Member      | Independent Director   |
| Mr. Charles A. Adams*    | Member      | Independent Director   |

<sup>\*</sup> Ceased to be a Director with effect from 7<sup>th</sup> July, 2009

The Company Secretary acts as the Secretary of the Audit Committee. The Executive Director, the Chief Executive Officer, executives from Finance and Internal Audit Departments and representatives of the Statutory Auditors are invited to attend the Audit Committee Meetings.

### ii. Terms of reference

The powers and terms of reference of the Audit Committee are in compliance with the requirements laid down in Section 292A of the Companies Act, 1956 and Clause 49 of the Listing Agreement.

The terms of reference are briefly described below:

- a. Oversight of the Company's financial reporting process and disclosure of financial information.
- b. Recommend the appointment, re-appointment and, if required, replacement or removal of Statutory Auditors, fixation of audit fees and approving payments for any other services.
- c. Review with management the annual and quarterly financial statements before submission to the Board.
- d. Review with management, performance of Statutory and Internal Auditors and the adequacy of internal control systems.
- e. Review the adequacy of internal audit function.
- f. Discussions with Internal Auditors of any significant findings and follow-ups thereon.
- g. Review the findings of any internal investigations by the Internal Auditors.
- h. Discussion with Statutory Auditors before the audit commences, of the nature and scope of audit as well as have post-audit discussion to ascertain any areas of concern.
- i. Look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non-payment of declared dividends) and creditors.



- j. Review the functioning of the Whistle Blower mechanism.
- k. Review the following information
- · Management's Discussion and Analysis of financial condition and results of operations;
- · Statement of significant related party transactions;
- · Management letters / letters of internal control weaknesses issued by the Statutory Auditors;
- · Internal audit reports relating to internal control weaknesses;
- · The appointment, removal and remuneration of the Chief Internal Auditor; and
- · The financial statements, in particular, the investments made by unlisted subsidiary companies.

In addition to the above, the following disclosures are made to the Audit Committee, as and when applicable:

- · Basis of related party transactions;
- · Disclosure of accounting treatment; and
- Utilisation / application of proceeds from public issues, rights issues, preferential issues, etc., if any.

The Audit Committee is vested with the necessary powers, as defined in its Charter, to achieve its objectives.

## iii. Meetings and attendance during the financial year 2009-10

The Audit Committee met four times during the financial year 2009-10 and the gap between any two Meetings did not exceed four months. The details of attendance of the Members at these Meetings are as follows:

| Name                     | Me         | Meeting dates and attendance thereat |            |            |  |  |  |
|--------------------------|------------|--------------------------------------|------------|------------|--|--|--|
|                          | 25.05.2009 | 24.07.2009                           | 27.10.2009 | 25.01.2010 |  |  |  |
| Mr. Aman Mehta           | Yes        | Yes                                  | Yes        | Yes        |  |  |  |
| Mr. Victoriano P. Dungca | Yes        | No                                   | Yes        | Yes        |  |  |  |
| Mr. Javed Akhtar         | Yes        | No                                   | Yes        | Yes        |  |  |  |
| Mr. Yash Raj Chopra      | Yes        | Yes                                  | Yes        | Yes        |  |  |  |
| Mr. Ali Ghandour         | Yes        | No                                   | No         | Yes        |  |  |  |
| Mr. Charles Adams *      | No         | N.A                                  | N.A        | N.A        |  |  |  |

<sup>\*</sup> Ceased to be a Director with effect from 7th July, 2009

The Company Secretary attended all the Meetings as Secretary of the Audit Committee.

The Minutes of the Audit Committee Meetings are noted at the subsequent Board Meetings.

The Chairman of the Audit Committee, Mr. Aman Mehta, was present at the Seventeenth Annual General Meeting held on 17th August, 2009.

## b. Remuneration and Compensation Committee

## i. Composition

The Remuneration and Compensation Committee comprises only Non-executive Directors as follows:

| Name                     | Designation | Category               |
|--------------------------|-------------|------------------------|
| Mr. Aman Mehta           | Chairman    | Independent Director   |
| Mr. Victoriano P. Dungca | Member      | Non-executive Director |
| Mr. Javed Akhtar         | Member      | Independent Director   |
| Mr. Ali Ghandour *       | Member      | Independent Director   |
| Mr. Charles A. Adams**   | Member      | Independent Director   |

<sup>\*</sup> Inducted with effect from 24th July, 2009

## ii. Terms of Reference

The Remuneration and Compensation Committee shall recommend to the Board of Directors the compensation and other benefits of the Company's Executive Directors and Senior Management.



<sup>\*\*</sup> Ceased to be a Director with effect from 7th July, 2009

## iii. Meetings and attendance during the financial year 2009-10

During the financial year 2009-10, two Meetings of the Remuneration and Compensation Committee were held viz. on  $17^{th}$  August, 2009 and  $25^{th}$  January, 2010. All the Members and the Company Secretary were present at the Meetings.

The Minutes of the Remuneration and Compensation Committee Meetings are noted at the subsequent Board Meetings.

The Chairman of the Remuneration and Compensation Committee, Mr. Aman Mehta, was present at the Seventeenth Annual General Meeting held on 17<sup>th</sup> August, 2009.

## iv. Remuneration Policy

## 1. For the Non-executive Directors

The Non-executive Directors are paid remuneration by way of Sitting Fees and Commission.

## **Sitting Fees**

The Non-executive Directors are entitled to Sitting Fees of Rs.20,000 for each Board / Committee Meeting attended. The aforesaid Sitting Fees is within the limits prescribed under the Companies Act, 1956.

#### Commission

Due to the loss made by the Company for the year ended 31st March, 2010, no Commission is payable to the Non-executive Directors for the financial year 2009-10.

## Details of remuneration paid to Non-executive Directors for the financial year 2009-10

(Rs.)

| Name                      | Sitting Fees | Commission<br>Payable | Total    |
|---------------------------|--------------|-----------------------|----------|
| Mr. Naresh Goyal          | 1,00,000     | Nil                   | 1,00,000 |
| Mr. Ali Ghandour          | 1,60,000     | Nil                   | 1,60,000 |
| Mr. Victoriano P. Dungca  | 2,20,000     | Nil                   | 2,20,000 |
| Mr. Javed Akhtar          | 2,60,000     | Nil                   | 2,60,000 |
| Mr. I. M. Kadri           | 1,60,000     | Nil                   | 1,60,000 |
| Mr. Aman Mehta            | 2,60,000     | Nil                   | 2,60,000 |
| Mr. Yash Raj Chopra       | 2,20,000     | Nil                   | 2,20,000 |
| Mr. Charles A. Adams*     | Nil          | Nil                   | Nil      |
| Dr. Pierre J. Jeanniot ** | 20,000       | Nil                   | 20,000   |
| Mr. Shah Rukh Khan***     | Nil          | Nil                   | Nil      |

<sup>\*</sup>Ceased to be a Director with effect from 7th July, 2009

None of the Non-executive Directors has any other pecuniary interest in the Company.

### 2. For the Executive Director

The Remuneration and Compensation Committee recommends the remuneration of the Executive Director, subject to the approval of the Members and Central Government, if required.

At the 16<sup>th</sup> Annual General Meeting held on 29<sup>th</sup> September, 2008, the Members had, subject to the approval of the Central Government, approved the re-appointment of Mr. Saroj K. Datta for a period of three years with effect from 30<sup>th</sup> September, 2008, on a revised remuneration. The approval of the Central Government was received vide letters No.SRN/A45958436/3/2009 CL.VII dated 22<sup>nd</sup> June, 2009, 17<sup>th</sup> July, 2009, 31<sup>st</sup> August, 2009, 29<sup>th</sup> January, 2010 and 22<sup>nd</sup> March, 2010.



<sup>\*\*</sup>Ceased to be a Director with effect from 21st July, 2009

<sup>\*\*\*</sup>Ceased to be a Director with effect from 17th August, 2009

The remuneration comprises of Salary and Allowances, Perquisites and Retirement Benefits. Annual increment is recommended by the Remuneration and Compensation Committee. Details of remuneration paid to Mr. Saroj K. Datta, Executive Director, for the financial year 2009-10 are as follows:

Salary and Allowances : 1,01,59,709
Perquisites : 20,40,000
Retirement Benefits : 5,18,400

Total : 1,27,18,109

The current tenure of office of the Executive Director is for a period of three years from the date of his appointment i.e. from 30<sup>th</sup> September, 2008 up to 29<sup>th</sup> September, 2011 and can be terminated by either party by giving three months notice in writing. There is no provision for payment of severance fees.

The Company does not have a scheme for stock options of its Shares either for the Directors or the employees.

## c. Investors' Grievance Committee

## i. Composition

The Company has constituted an Investors' Grievance Committee to specifically focus on the redressal of the Shareholders' / Investors' complaints and grievances. The Members of the Investors' Grievance Committee are as under:

| Name                   | Designation | Category             |
|------------------------|-------------|----------------------|
| Mr. I. M. Kadri        | Chairman    | Independent Director |
| Mr. Saroj K. Datta     | Member      | Executive Director   |
| Mr. Javed Ahktar*      | Member      | Independent Director |
| Mr. Charles A. Adams** | Member      | Independent Director |

<sup>\*</sup>Inducted with effect from 24th July, 2009

## ii. Meetings and attendance during the financial year 2009-10

Four Meetings of the Investors' Grievance Committee were held during the financial year 2009-10 as follows:

| Name                   | Meeting dates and attendance thereat |            |            |            |  |  |  |
|------------------------|--------------------------------------|------------|------------|------------|--|--|--|
|                        | 25.05.2009                           | 17.08.2009 | 27.10.2009 | 25.01.2010 |  |  |  |
| Mr. I. M. Kadri        | Yes                                  | Yes        | No         | Yes        |  |  |  |
| Mr. Saroj K. Datta     | Yes                                  | Yes        | Yes        | Yes        |  |  |  |
| Mr. Javed Akhtar*      | N.A                                  | Yes        | Yes        | Yes        |  |  |  |
| Mr. Charles A. Adams** | No                                   | N.A.       | N.A.       | N.A.       |  |  |  |

<sup>\*</sup>Inducted with effect from 24th July, 2009

The Company Secretary attended all four Meetings in the capacity as Secretary of the Investors' Grievance Committee. The Minutes of the Investors' Grievance Committee Meetings are noted at the subsequent Board Meetings.

## iii. Name and designation of Compliance Officer

Ms. Monica Chopra, Company Secretary & Sr. General Manager - Legal, is the Compliance Officer under Clause 47 of the Listing Agreement.

## iv. Details of Shareholders' complaints / queries

The details of Shareholders complaints during the financial year 2009-10 are as follows:

| Opening Balance | Received | Attended to | Pending |
|-----------------|----------|-------------|---------|
| Nil             | 38       | 38          | Nil     |



<sup>\*\*</sup>Ceased to be a Director with effect from 7<sup>th</sup> July, 2009

<sup>\*\*</sup>Ceased to be a Director with effect from 7th July, 2009

Investor complaints are given top priority by the Company and are promptly addressed by the Registrar and Share Transfer Agent or by the Secretarial Department. It is the endeavour of the Company that investor complaints are attended to within 48 hours of receipt. The Company has attended to all investors' grievances / correspondences. The Company has a separate email ID <a href="investors@jetairways.com">investors@jetairways.com</a> to which investors may address their grievances.

## 4. General Body Meetings

## i. Location and time of the last three Annual General Meetings:

| Financial year                | Venue  | Date and Time  |
|-------------------------------|--|--|
| 2006-07<br>2007-08<br>2008-09 | Nehru Centre Auditorium, Discovery of India Building<br>Dr. Annie Besant Road, Worli, Mumbai - 400 018 | 27 <sup>th</sup> September, 2007 at 3:30 p.m.<br>29 <sup>th</sup> September, 2008 at 3:30 p.m.<br>17 <sup>th</sup> August, 2009 at 3:30 p.m. |

## ii. Special Resolutions passed in the previous three Annual General Meetings:

| Annual General Meeting held on   | Subject   |
|----------------------------------|---|
| 27 <sup>th</sup> September, 2007 | Re-appointment and remuneration of the Executive Director   |
|                                  | Payment of Commission to the Non-executive Directors for<br>the financial year 2007-08  |
| 29 <sup>th</sup> September, 2008 | Re-appointment and remuneration of the Executive Director for three years     Payment of Commission to the Non-executive Directors for the financial year 2008-09 |
| 17 <sup>th</sup> August, 2009    | · None  |

A Special Resolution to approve raising of further capital pursuant to the provisions of Section 81(1A) and other applicable provisions, if any, of the Companies Act, 1956, was passed at the Extraordinary General Meeting held on 24th September, 2009.

## iii. Special Resolutions passed through Postal Ballot:

No Special Resolution was passed through Postal Ballot during the financial year 2009-10. Resolutions, if required, shall be passed by postal ballot during the year ending on 31st March, 2011, as per the prescribed procedure.

## 5. Disclosures

- a. The transactions with related parties, as per requirements of Accounting Standard 18, are disclosed elsewhere in this Annual Report. None of the transactions with any of the related parties was in conflict with the interest of the Company. All transactions with related parties are negotiated on an arms length basis and are intended to further the interests of the Company's business.
- b. The Company has not entered into any transaction of a material nature with the Promoters, Directors or the Management, their subsidiaries or relatives, etc. that may have a potential conflict with the interests of the Company at large.
- c. With regard to matters related to capital markets, the Company has complied with all the requirements of the Listing Agreements as well as Securties Exchange Board of India (SEBI) regulations and guidelines. No penalties were imposed or strictures passed against the Company by the Stock Exchanges, SEBI or any other statutory authority during the last three years in this regard.
- d. Disclosures have also been received from the Senior Management personnel relating to the financial and commercial transactions in which they or their relatives may have a personal interest. However, none of these transactions have potential conflict with the interests of the Company at large.

## e. Code of Conduct

The Company has laid down a Code of Business Conduct and Ethics for all Members of the Board and the Senior Management of the Company. The same is posted on the Company's website <a href="https://www.jetairways.com">www.jetairways.com</a>. All the Members



of the Board and the Senior Management personnel have affirmed their compliance with the said Code. A declaration to this effect, signed by the Chief Executive Officer, is given below:

In accordance with Clause 49(I)(D) of the Listing Agreement entered into with the Stock Exchanges, I hereby confirm that:

All the Members of the Board and the Senior Management personnel of the Company have affirmed compliance with the Code of Business Conduct and Ethics for the Members of the Board and the Senior Management, as applicable to them, in respect of the Financial Year 2009-10.

Mumbai Nikos Kardassis 20th May, 2010 Chief Executive Officer

## f. ED / CEO Certification

A Certificate from the Executive Director appointed in terms of the Companies Act, 1956 and the Chief Executive Officer (In - charge Finance), on the financial reporting and internal controls over financial reporting for the financial year ended 31st March, 2010, was placed before the Board. In addition, as required by Clause 41 of the Listing Agreement, certificates from the Executive Director and the Chief Executive Officer (In - charge Finance) on the quarterly financial results were placed before the Board.

## g. Risk Management

The Company has laid down procedures to inform the Board Members about the Risk Assessment and Minimization procedures, which are periodically reviewed by the Board.

## h. Policy for reporting illegal or unethical behaviour (Whistleblower Policy)

Directors and employees are encouraged to report evidence of illegal or unethical behaviour to appropriate Company personnel. It is the policy of the Company to not allow retaliation against any employee who makes a good faith report about a possible violation of the Code of Business Conduct and Ethics (the Code).

Suspected violations of the Code may be reported to the Chairman of the Board or the Chairman of the Audit Committee. All reported violations are appropriately investigated. When in doubt about the best course of action in a particular situation, employees are encouraged to talk promptly to their supervisors, managers or the Head of Human Resources. Employees are expected to fully cooperate in internal investigations of misconduct.

Under the 'Special Reporting Obligations and Procedures Relating to Concerns Regarding Accounting or Auditing Practices', employees are encouraged to bring to the attention of the Audit Committee or the Company's Board of Directors any questions, concerns or complaints they may have regarding accounting, internal accounting controls or auditing matters.

## 6. Means of Communication

The Company publishes the financial results (quarterly / half-yearly / annual) in atleast one English Daily Newspaper like Economic Times and in one Marathi newspaper like Navshakti after the same have been reviewed by the Audit Committee and approved by the Board. The financial results are also simultaneously posted on the Company's website <a href="https://www.jetairways.com">www.jetairways.com</a>. Hence, no separate quarterly or half-yearly report is mailed to the Shareholders.

The Company's website contains a separate dedicated section 'Investor Relations' where shareholders' information can be accessed. The quarterly / annual financial results and official news are posted on the Company's website.

The following are also promptly displayed on the Company's website-

- Shareholding Pattern, Annual Report and the Investor Presentations, as and when made, to the media and analysts.
- Official press releases.

Official press releases are also sent to, and are displayed by, the Stock Exchanges.

Information about the Financial Results, Shareholding Pattern and other specified details are now electronically filed through the Corporate Filing and Dissemination System (CFDS) as required under the Listing Agreement. Investors can view this information by visiting the website <a href="https://www.corpfiling.co.in">www.corpfiling.co.in</a>.

The Management's Discussion and Analysis forms part of this Annual Report.

The Company has designated the following e-mail id exclusively for investor services: companysecretary@jetairways.com



## 7. General Shareholder Information

## i. Annual General Meeting

**Date, time and venue**: Thursday, 26<sup>th</sup> August, 2010 at 3.30 p.m. at Nehru Centre Auditorium, Discovery of

India Building, Dr. Annie Besant Road, Worli, Mumbai - 400 018

ii. Financial Year : 1st April, 2009 to 31st March, 2010

## Financial Calendar (tentative)

The Company expects to announce the unaudited quarterly results for the financial year 2010-11, as per the

following schedule:

First Quarter ending 30th June, 2010 : On or before 31st July, 2010

Second Quarter ending  $30^{th}$  September, 2010 : On or before  $31^{st}$  October, 2010

Third Quarter ending 31st December, 2010 : On or before 31st January, 2011

Fourth Quarter and Audited Accounts for financial year ending 31<sup>st</sup> March, 2011

number year ending 31 - March, 2011

Annual General Meeting : On or before 30<sup>th</sup> September, 2011

iii. Dates of Book Closure : Wednesday, 18th August, 2010 to

Thursday, 26<sup>th</sup> August, 2010

: On or before 31st May, 2011

(both days inclusive) for the purpose of the Annual General

Meeting

iv. Dividend Payment Date : The Board of Directors has not recommended a dividend for

the financial year 2009-10

## v. Listing on the Stock Exchanges

The Company's Equity Shares are listed on the following Stock Exchanges having nation-wide trading terminals:

## National Stock Exchange of India Limited (NSE)

"Exchange Plaza" Bandra-Kurla Complex Bandra (East) Mumbai – 400 051

## **Bombay Stock Exchange Limited (BSE)**

P. J. Towers Dalal Street, Fort Mumbai – 400 001

The Listing Fee for the financial year 2010-11 has been paid to both the above Stock Exchanges.

## vi. Stock Code

National Stock Exchange of India Limited : JETAIRWAYS-EQ

Bombay Stock Exchange Limited : 532617

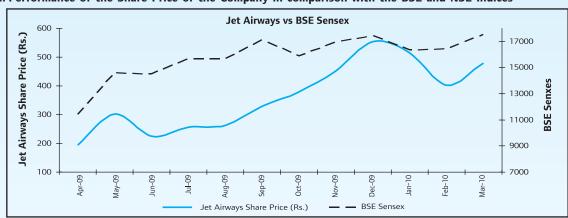
International Securities Identification Number (ISIN) : INE802G01018

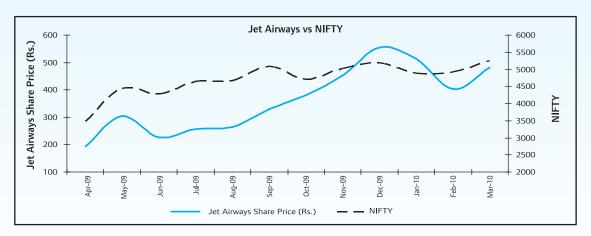


vii. Market price data (high, low during each month during the financial year 2009-10)

| Month          |        | BSE    |            | NSE    |        |            |
|----------------|--------|--------|------------|--------|--------|------------|
| Wollen         | High   | Low    | Volume     | High   | Low    | Volume     |
|                | (Rs.)  | (Rs.)  | (Nos.)     | (Rs.)  | (Rs.)  | (Nos.)     |
| April 2009     | 229.00 | 150.10 | 6,718,072  | 231.00 | 136.20 | 18,509,932 |
| May 2009       | 316.00 | 195.00 | 9,658,706  | 320.00 | 196.50 | 23,497,926 |
| June 2009      | 363.40 | 210.00 | 8,341,392  | 364.30 | 214.50 | 19,913,359 |
| July 2009      | 265.00 | 223.00 | 2,549,150  | 264.85 | 222.20 | 6,065,632  |
| August 2009    | 275.90 | 225.50 | 2,263,096  | 275.90 | 223.00 | 4,543,440  |
| September 2009 | 338.80 | 221.80 | 10,757,005 | 338.35 | 232.45 | 27,235,711 |
| October 2009   | 453.70 | 326.00 | 21,434,096 | 454.85 | 325.00 | 50,614,342 |
| November 2009  | 480.70 | 359.10 | 9,239,819  | 481.00 | 350.60 | 21,196,250 |
| December 2009  | 605.95 | 457.00 | 10,681,193 | 606.00 | 455.10 | 30,174,183 |
| January 2010   | 560.70 | 460.00 | 5,009,363  | 560.00 | 466.00 | 14,961,648 |
| February 2010  | 524.30 | 401.05 | 2,475,891  | 524.70 | 401.00 | 8,355,609  |
| March 2010     | 514.00 | 403.00 | 6,400,496  | 514.60 | 405.00 | 18,066,287 |

Viii. Performance of the Share Price of the Company in comparison with the BSE and NSE Indices







## ix. Registrar and Share Transfer Agent

Share transfers, dividend payment and all other investor related matters are attended to and processed by our Registrar and Share Transfer Agent:

Karvy Computershare Private Limited 17 - 24, Vittal Rao Nagar Madhapur, Hyderabad - 500 081 Tel: +91 40 2342 0818

Fax: +91 40 2342 0814
Email: einward.ris@karvy.com

Contact Person: Mr. S. V. Raju, Assistant General Manager

## x. Share Transfer System

99.99% of the Equity Shares of the Company are held in the dematerialized form. Transfers of these Shares take place electronically through the depositories with no involvement of the Company or the Registrar and Share Transfer Agent.

As regards transfer of Shares held in physical form, the transfer documents can be lodged with the Company's Registrar and Share Transfer Agent - Karvy Computershare Private Limited at the above mentioned address or at the Registered Office of the Company.

Transfers of Shares in physical form are effected and Share Certificates are dispatched within an average period of 15 - 20 days from the date of receipt of request, provided the relevant documents are complete in all respects.

There were no transfers of Shares in physical form during the financial year 2009-10.

## xi. Distribution of Shareholding as on 31st March, 2010:

|         | Category         | Sha     | reholders  | Sha        | ires       |
|---------|------------------|---------|------------|------------|------------|
| Sr. No. | From -To         | Number  | % of total | Number     | % of total |
| 1       | 1-500            | 101,608 | 91.76      | 1,394,893  | 1.62       |
| 2       | 501-1,000        | 5,127   | 4.63       | 426,109    | 0.49       |
| 3       | 1,001-1,500      | 1,186   | 1.07       | 152,851    | 0.18       |
| 4       | 1,501-2,000      | 929     | 0.84       | 176,209    | 0.20       |
| 5       | 2,001-2,500      | 324     | 0.29       | 75,043     | 0.09       |
| 6       | 2,501-3,000      | 243     | 0.22       | 70,032     | 0.08       |
| 7       | 3,001-3,500      | 107     | 0.10       | 351,609    | 0.04       |
| 8       | 3,501-4,000      | 165     | 0.15       | 64,164     | 0.07       |
| 9       | 4,001-4,500      | 56      | 0.05       | 24,226     | 0.03       |
| 10      | 4,501-5,000      | 227     | 0.21       | 112,460    | 0.13       |
| 11      | 5,001-10,000     | 388     | 0.35       | 301,933    | 0.35       |
| 12      | 10,001-20,000    | 140     | 0.13       | 209,191    | 0.24       |
| 13      | 20,001-30,000    | 49      | 0.04       | 121,441    | 0.14       |
| 14      | 30,001-40,000    | 32      | 0.03       | 112,601    | 0.13       |
| 15      | 40,001-50,000    | 19      | 0.02       | 85,950     | 0.10       |
| 16      | 50,001-1,00,000  | 46      | 0.04       | 334,213    | 0.39       |
| 17      | 1,00,001 & above | 84      | 0.08       | 82,637,526 | 95.72      |
|         | Total :          | 110,730 | 100        | 86,334,011 | 100        |



## Shareholding Pattern as on 31st March, 2010

| Sr. No. | Category  | Number of Shares   | % of Shares |
|---------|---|--------------------|-------------|
|         |   | of Rs.10 each held |             |
| A.      | Shareholding of Promoter and Promoter Group                           |                    |             |
| 1.      | Indian  |                    |             |
|         | Individuals / Hindu Undivided Family                                  | 11,548             | 0.01        |
|         | Sub Total   | 11,548             | 0.01        |
| 2.      | Foreign   |                    |             |
|         | Bodies Corporate  | 69,057,210         | 79.99       |
|         | Sub Total   | 69,057,210         | 79.99       |
|         | Total Shareholding of Promoter and Promoter Group (A)                 | 69,068,758         | 80.00       |
| B.      | Public Shareholding   |                    |             |
| 1.      | Institutions  |                    |             |
|         | Mutual Funds / UTI  | 4,500,025          | 5.21        |
|         | Financial Institutions / Banks  | 163,729            | 0.19        |
|         | Insurance Companies   | 2,731,230          | 3.16        |
|         | Foreign Institutional Investors                                       | 5,749,428          | 6.66        |
|         | Sub Total   | 13,144,412         | 15.23       |
| 2.      | Non-Institutional   |                    |             |
|         | Bodies Corporate  | 956,260            | 1.11        |
|         | Individuals:  |                    |             |
|         | Individual shareholders holding nominal share capital up to Rs.1 lakh | 2,838,649          | 3.29        |
|         | Individual shareholders holding nominal share capital in excess       |                    |             |
|         | of Rs. 1 lakh   | 13,000             | 0.02        |
|         | Others:   |                    |             |
|         | Non Resident Indians  | 140,141            | 0.16        |
|         | Trusts  | 579                | 0.00        |
|         | Clearing Members  | 172,212            | 0.20        |
|         | Sub Total   | 4,120,841          | 4.88        |
|         | Total Public Shareholding (B)   | 17,265,253         | 20.00       |
|         | Total (A) + (B)   | 86,334,011         | 100.00      |
| C.      | Shares held by Custodians and against which                           |                    |             |
|         | Depository Receipts have been issued                                  | _                  | _           |
|         | Total (A) + (B) + (C)   | 86,334,011         | 100.00      |

## xii. Dematerialization of Shares and Liquidity

As per the directions of SEBI, Equity Shares of the Company can be traded by all the investors through the Stock Exchanges only in dematerialised form. The Company has arrangements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL), to facilitate holding and trading of Company's Equity Shares in electronic form. 99.99% of the Company's Equity Shares are regularly traded on the National Stock Exchange of India Limited and the Bombay Stock Exchange Limited.

The details of Equity Shares held in dematerialised and in physical form as on 31st March, 2010, are given hereunder:

| Particulars of Equity Shares | Equity Shares of Rs.10 each |            | Shareholders |            |
|------------------------------|-----------------------------|------------|--------------|------------|
|                              | Number                      | % of total | Number       | % of total |
| Dematerialized form          |                             |            |              |            |
| NSDL                         | 8,53,64,161                 | 98.88      | 89,968       | 98.88      |
| CDSL                         | 9,59,459                    | 1.11       | 20,737       | 1.11       |
| Sub-total                    | 8,63,23,620                 | 99.99      | 1,10,705     | 99.99      |
| Physical form                | 10,391                      | 0.01       | 25           | 0.01       |
| Total                        | 8,63,34,011                 | 100.00     | 1,10,730     | 100.00     |



## xiii. Shares in the Suspense Account

At the time of the Company's Initial Public Offer (IPO) in 2005, there were instances where the shares allotted could not be credited to the demat accounts of the allottees due to various reasons, for e.g. invalid demat account, incorrect DP ID/Client ID, etc. Consequently, the said shares were transferred to an Escrow Account. The Escrow Account currently has 65 cases involving 730 shares.

As required by Clause 5A of the Listing Agreement, a Demat Account for holding these unclaimed shares has been opened with Karvy Stock Broking Limited in the name and style of "Jet Airways (India) Limited – Unclaimed Shares Demat Suspense Account". The details of the shares held in the aforesaid Demat Account are:

| Security     | As on 1      | .04.2009      | approached<br>and Shares t | ders who<br>the Registrar<br>ransferred in<br>uring the year |              | e as on<br>3.2010 |
|--------------|--------------|---------------|----------------------------|--|--------------|-------------------|
|              | No. of Cases | No. of Shares | No. of Cases               | No. of Shares  | No. of Cases | No. of Shares     |
| Equity Share | es 75        | 842           | 10                         | 112  | 65           | 730               |

The voting rights on the shares shall remain frozen till the rightful owner of such shares claims the shares.

#### xiv. Secretarial Audit

M/s. T. M. Khumri & Co., Company Secretaries, carried out a Secretarial Audit every quarter to reconcile the total admitted capital with NSDL and CDSL and total issued and listed capital. The Secretarial Audit Reports for all the quarters of the financial year ended 31st March, 2010, confirm that the total Issued / Paid-up Capital is in agreement with the total number of Equity Shares in physical form and the total number of dematerialized Shares held with NSDL and CDSL.

# xv. Outstanding GDRs/ADRs/Warrants or any convertible instruments, conversion date and likely impact on equity

The Company does not have any outstanding GDRs / ADRs / Warrants or any Convertible Instruments, as on date.

## xvi. Plant locations

The Company operates from various offices and airports in India and abroad and occupies Hangars at Mumbai, Delhi and Bengaluru to provide repairs and maintenance services for aircraft and components. The Company also has Ground Support Department at various airports.

## xvii. Address for correspondence

Ms. Monica Chopra
Company Secretary & Sr. General Manager - Legal
Jet Airways (India) Limited
S. M. Centre, Andheri-Kurla Road
Andheri (East), Mumbai - 400 059
Telephone: (022) 4019 1000
Fax: (022) 2852 7745

Email: companysecretary@jetairways.com

Website: www.jetairways.com

## 8. Adoption of Non-Mandatory requirements under the Listing Agreement

- I. The Company has constituted a Remuneration and Compensation Committee of Directors comprising Non-executive Directors. The details of the Committee have been mentioned earlier in this Report.
- II. The Company has adopted a Policy for Prevention, Detection and Investigation of Frauds and Protection of Whistleblowers. The details with regard to functioning of the Policy have been mentioned earlier in this Report.

Adoption of other non-mandatory requirements will be considered by the Company.

Note: The information given hereinabove is as on 31st March, 2010, unless otherwise stated.



## **Auditors' Certificate on compliance of conditions of Corporate Governance**

To the Members of Jet Airways (India) Limited.

We have examined the compliance of conditions of corporate governance by Jet Airways (India) Limited ("the Company"), for the year ended on 31<sup>st</sup> March, 2010, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the abovementioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For Deloitte Haskins & Sells Chartered Accountants Registration No.117366W

R.D. Kamat Partner

Membership No: 36822

Mumbai 20<sup>th</sup> May, 2010 For Chaturvedi & Shah Chartered Accountants Registration No. 101720W

C. D. Lala Partner

Membership No: 35671



## **Auditors' Report**

### To,

## The Members of JET AIRWAYS (INDIA) LIMITED.

- 1. We have audited the attached Balance Sheet of **Jet Airways (India) Limited** ("the Company") as at March 31, 2010, and the Profit and Loss Account and the Cash Flow Statement of the company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (CARO), issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further, to our comments in the Annexure referred to in paragraph 3 above, we report as follows:
  - (a) we have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211 (3C) of the Companies Act, 1956;
  - (e) Without qualifying our opinion, we invite attention to the following notes to Schedule "S":
    - i) note no. 5 (a) regarding investments in and advances given to a subsidiary aggregating to Rs. 232,707 lac. No provision for diminution / recoverability is considered necessary for reasons stated therein.
    - ii) note no. 5 (b) regarding a claim against the Company. The matter being sub-judice, it is not possible to determine the impact of the outcome at this stage.
  - (f) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
    - i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2010;
    - ii) in the case of Profit and Loss Account, of the loss of the company for the year ended on that date; and
    - iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.
- 5. On the basis of written representations received from Directors, as on 31<sup>st</sup> March, 2010 taken on record by the Board of Directors, we further report that none of the Directors is disqualified as on 31<sup>st</sup> March, 2010 from being appointed as a director in terms of Section 274 (1) (g) of the Companies Act, 1956;

## FOR DELOITTE HASKINS & SELLS

CHARTERED ACCOUNTANTS Registration No.117366W

R. D. KAMAT

PARTNER M. No. 36822 Mumbai 20<sup>th</sup> May, 2010 FOR CHATURVEDI & SHAH CHARTERED ACCOUNTANTS

Registration No. 101720W

C. D. LALA PARTNER M. No. 35671



# Annexure to the Auditors' Report

## (Referred to in paragraph 3 of our report of even date)

- 1) In respect of its fixed assets;
  - The Company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) As explained to us, the fixed assets have been physically verified by the management during the year in a phased manner, which in our opinion is reasonable, having regard to the size of the Company and nature of its assets. No material discrepancies were noticed on such verification.
  - c) In our opinion, the company has not disposed off a substantial part of the fixed assets during the year and the going concern status of the Company is not affected.
- 2) In respect of its inventories;
  - a) The inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
  - b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management were reasonable and adequate in relation to the size of the Company and the nature of its business.
  - c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- 3) In respect of the loans, secured or unsecured, granted or taken by the Company to/from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956:
  - a) The Company has given interest free loan to its wholly owned subsidiary company. In respect of the said loan, the maximum amount outstanding at any time during the year was Rs. 72,614 lac and the year-end balance was Rs. 68,207 lac.
  - b) In our opinion and based on explanations received from the management, the terms and conditions of the aforesaid loans are not prima facie prejudicial to the interest of the Company.
  - c) The said interest free loan is repayable on demand. There is no repayment schedule/ overdue amount.
  - d) The Company has not taken any loan during the year from companies, firms or other parties covered in the Register maintained under Section 301 of the Companies Act, 1956. Consequently, the requirements of Clauses (iii) (f) and (iii) (g) of paragraph 4 of the Order are not applicable.
- 4) In our opinion and according to the information and explanations given to us, the internal control procedures for the purchase of inventory, fixed assets and with regard to rendering of services are commensurate with the size of the Company and the nature of its business. Sale of goods is not a significant part of the Company's activity. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal controls.
- 5) In respect of contracts or arrangements referred to in section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements have been entered in the register maintained under that section.
  - (b) Transactions exceeding Rupees five lac in respect of any party during the year made in pursuance of such contracts or arrangements have been made at prices which are reasonable having regard to prevailing market prices at the relevant time or within the limits stipulated by the Central Government approval.
- 6) According to information and explanations given to us, the company has not accepted deposits from the public. Therefore, the provisions of clause 4(vi) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.



## Annexure to the Auditors' Report (contd.)

- 7) The Company has an internal audit system comprising of its own internal management audit team and during the year it also involved a firm of chartered accountants for specific areas. The scope of internal audit needs to be extended to include certain areas viz. outsourced payroll and purchase of fixed assets so as to be commensurate with the size of the Company and nature of its business.
- 8) Maintenance of cost records has not been prescribed by the Central Government under clause (d) of sub section (1) of section 209 of the Companies Act, 1956. Therefore, the provisions of clause 4(viii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 9) In respect of statutory dues:
  - a) According to the records of the Company, undisputed statutory dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income tax, Sales tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, cess and other material statutory dues have been generally regularly deposited with the appropriate authorities. According to the information and explanation given to us, no undisputed amounts payable in respect of the aforesaid dues were outstanding as at March 31, 2010 for a period of more than six months from the date they become payable.
  - b) According to the information and explanations given to us, there are no dues of sales tax, income tax, service tax, custom duty, wealth tax, excise duty and cess which have not been deposited on account of any dispute other than the following:

| Name of statute                  | Nature of the dues      | Amount<br>(Rs. lac) | Period to which the amount relates | Forum where dispute is pending                     |
|----------------------------------|-------------------------|---------------------|------------------------------------|--|
| IATT Rules, 1989                 | IATT Interest & Penalty | 321                 | 2003-04                            | Commissioner of<br>Customs (Appeals),<br>New Delhi |
| B.M.C. Act, 1988                 | Octroi Dues             | 2,899               | 2000-01                            | Mumbai High Court                                  |
| Central Excise and<br>Custom Act | Service Tax             | 33                  | 2001-02 to2004-05                  | Commissioner of<br>Central Excise<br>(Appeals)     |
| Central Excise and<br>Custom Act | Service Tax             | 288                 | 2001-02 To 2006-07                 | CESTAT   |
| Central Excise and<br>Custom Act | Service Tax             | 78,106              | 2002-03 to 2008-09                 | Commissioner of<br>Central Excise                  |
| Income Tax Act,1961              | Income Tax              | 1,078               | 2005-2006 to<br>2008-2009          | Commissioner of Income Tax (Appeals)               |

- 10) The accumulated losses of the Company at the end of the financial year are less than fifty per cent of its net worth and it has not incurred cash loss during the current financial year and in the immediately preceding financial year, the Company had made cash losses.
- 11) Based on our audit procedures and according to the information and explanations given to us, we are of the opinion that the Company has not defaulted in the repayment of dues to financial institutions and banks.
- 12) In our opinion and according to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and any other securities and hence question of maintenance of adequate records for this purpose does not arise.



# **Annexure to the Auditors' Report** (contd.)

- 13) In our opinion the company and according to the information and explanation given to us, the Company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 14) The Company has not dealt, other than in units, or traded in shares, securities, debentures or other investments during the year. In our opinion and according to information and explanations given to us the Company has dealt in units of Mutual Funds for which the Company has maintained proper records of transactions and contracts. All the investments have been held by the Company in its own name.
- 15) The Company has given guarantees for loans taken by Subsidiary Company from bank and financial institution. According to the information and explanations given to us, we are of the opinion that the terms and conditions thereof are not prima facie prejudicial to the interest of the Company as it is wholly owned subsidiary.
- 16) In our opinion, and according to the information and explanations given to us, the term loans have been applied for the purpose for which they were raised.
- 17) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that funds raised on short-term basis have, prima facie, not been used for long-term investment during the year.
- 18) According to the information and explanations given to us, the Company has not made preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956. Therefore, the provisions of clause 4(xviii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 19) During the period covered by our audit report, the Company has not issued any debentures and no debentures were outstanding at the beginning of the year. Therefore, the provisions of clause 4(xix) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 20) The Company has not raised any money by way of public issue during the year.
- 21) According to the information and explanations given to us and on the basis of the examination of the records, except for possible fraudulent bookings of tickets through credit cards amounting to approx. Rs. 121 lac, which we are informed are being pursued, no fraud on or by the Company was noticed or reported during the year.

### FOR DELOITTE HASKINS & SELLS

CHARTERED ACCOUNTANTS Registration No.117366W

R. D. KAMAT PARTNER M. No. 36822 Mumbai, 20<sup>th</sup> May 2010 FOR CHATURVEDI & SHAH CHARTERED ACCOUNTANTS Registration No.101720W

C.D.LALA
PARTNER
M. No. 35671



# Balance Sheet as at 31st March, 2010

|     |                 |  | Schedule<br>No. | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31st March,<br>2009<br>Rs. in lakhs |
|-----|-----------------|--|-----------------|--|--|
| I.  | <b>50</b> L     | Shareholders' Funds :  |                 |  |  |
|     |                 | a) Share Capital<br>Equity   | А               | 8,633  | 8,633  |
|     |                 | b) Reserves and Surplus  | В               | 8,633<br>328,473                             | 8,633<br>333,206                             |
|     | 2               | Loan Funds :   |                 | 337,106                                      | 341,839                                      |
|     |                 | a) Secured Loans<br>b) Unsecured Loans   | C<br>D          | 383,618<br>992,330                           | 450,092<br>1,154,761                         |
|     | 3               | Deferred payment liability towards Investment in a wholly  |                 | 1,375,948                                    | 1,604,853                                    |
|     |                 | owned subsidiary company [Due within one year Rs. 13,750 lakhs (Previous Year Rs. 13,750 lakhs), Refer Note 5 of Schedule S] |                 | 13,750                                       | 27,500                                       |
|     | Tota            | al   |                 | 1,726,804                                    | 1,974,192                                    |
| II. | <b>APP</b><br>1 | PLICATION OF FUNDS Fixed Assets:   | E               |  |  |
|     |                 | a) Gross Block<br>b) Less : Depreciation   |                 | 1,793,275<br>350,283                         | 1,876,374<br>250,180                         |
|     |                 | c) Net Block<br>d) Capital Work-in-progress  |                 | 1,442,992<br>29,960                          | 1,626,194<br>58,317                          |
|     |                 |  |                 | 1,472,952                                    | 1,684,511                                    |
|     | 2<br>3          | Investments Current Assets, Loans and Advances :   | F               | 174,500                                      | 174,500                                      |
|     |                 | <ul><li>a) Inventories</li><li>b) Sundry Debtors</li><li>c) Cash And Bank Balances</li></ul>                                 | G<br>H<br>I     | 58,479<br>81,077<br>77,283                   | 59,567<br>73,225<br>139,450                  |
|     |                 | d) Loans and Advances  | J               | 161,381<br>378,220                           | 162,828<br>435,070                           |
|     |                 | Less : Current Liabilities and Provisions a) Current Liabilities b) Provisions   | K<br>L          | 357,355<br>14,421<br>371,776                 | 328,150<br>17,883<br>346,033                 |
|     | 4               | Net Current Assets<br>Profit & Loss Account - Debit Balance  |                 | 6,444  | 89,037<br>26,144                             |
|     |                 | Total  |                 | 1,726,804                                    | 1,974,192                                    |
|     |                 | Significant Accounting Policies and Notes to Accounts  | S               |  |  |

As per our attached report of even date

**For DELOITTE HASKINS & SELLS** Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH Chartered Accountants

**C.D. Lala** Partner On behalf of the Board of Directors

**Saroj K. Datta** Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca Executive Director

Directors

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010



# Profit and Loss Account for the year ended 31st March, 2010

|   | 1        |                  |                                 |                                 |
|---|----------|------------------|---------------------------------|---------------------------------|
|   |          |                  | For the                         | For the                         |
|   |          |                  | Year Ended                      | Year Ended                      |
|   | Schedule |                  | 31 <sup>st</sup> March,<br>2010 | 31 <sup>st</sup> March,<br>2009 |
|   | No.      | Rs. in lakhs     | Rs. in lakhs                    | Rs. in lakhs                    |
| INCOME :  | 1101     | 1101 111 1111110 | 1.57 111 1411.15                | 1.5                             |
| Operating Revenue   | M        |                  | 1,035,969                       | 1,147,698                       |
| Non - Operating Revenue   | N N      |                  | 26,323                          | 30,990                          |
|   | '\       |                  |                                 |                                 |
| Total   |          |                  | 1,062,292                       | 1,178,688                       |
| EXPENDITURE:  |          |                  |                                 |                                 |
| Employees Remuneration and Benefits                             | 0        |                  | 122,655                         | 141,050                         |
| Aircraft Fuel Expenses  |          |                  | 315,165                         | 491,501                         |
| Selling & Distribution Expenses                                 | P        |                  | 98,491                          | 109,817                         |
| Other Operating Expenses  |          |                  |                                 |                                 |
| (including Maintenance, Airport Charges, etc)                   | Q        |                  | 301,111                         | 364,722                         |
| Aircraft Lease Rentals (Refer Note 20 of Schedule S)            |          |                  | 83,173                          | 71,283                          |
| Depreciation/ Amortisation                                      |          | 100,929          |                                 | 94,714                          |
| Less: Depreciation on amount added on Revaluation               |          | 4 722            |                                 | 4 722                           |
| charged to Revaluation Reserve                                  |          | 4,733            |                                 | 4,733                           |
|   |          |                  | 96,196                          | 89,981                          |
| Interest & Finance Charges                                      | R        |                  | 99,301                          | 73,803                          |
| Total   |          |                  | 1,116,092                       | 1,342,157                       |
|   |          |                  |                                 |                                 |
| (LOSS) BEFORE TAX AND EXCEPTIONAL ITEMS                         |          |                  | (53,800)                        | (163,469)                       |
| Exceptional Items   |          |                  |                                 | 01 507                          |
| Excess Depreciation Reversal in respect of Earlier Years        |          |                  | -                               | 91,587                          |
| CENVAT Credit Marked to Market-Derivatives (Refer Note 4 (a) of |          |                  | -                               | 34,993                          |
| Schedule S)   |          |                  | 7,045                           | (10,073)                        |
| · · · · · · · · · · · · · · · · · · ·                           |          |                  |                                 |                                 |
| (LOSS) BEFORE TAX   |          |                  | (46,755)                        | (46,962)                        |
| Tax Expenses  |          |                  |                                 |                                 |
| Current Tax (Provision for Wealth Tax Rs. 9 lakhs               |          |                  | 9                               | 0                               |
| (Previous Year Rs. 9 lakhs)<br>Deferred Tax                     |          |                  | 9                               | 9<br>(8,054)                    |
| Fringe Benefit Tax  |          |                  | -                               | (6,054)                         |
| Reversal of MAT Credit Entitlement                              |          |                  |                                 | 468                             |
|   |          |                  |                                 |                                 |
| (LOSS) AFTER TAX  |          |                  | (46,764)                        | (40,234)                        |
| Balance Brought Forward   |          |                  | (26,144)                        | 20,891                          |
| Less : Adjustment on account of change in                       |          |                  |                                 | 6.001                           |
| Policy for exchange difference                                  |          |                  |                                 | 6,801                           |
| Balance Brought Forward after adjustment                        |          |                  | (26,144)                        | 14,090                          |
| BALANCE CARRIED TO BALANCE SHEET                                |          |                  | (72,908)                        | (26,144)                        |
| Earnings per share of Rs 10 each                                |          |                  |                                 |                                 |
| (Refer Note 13 of Schedule S)                                   |          |                  |                                 |                                 |
| Basic and Diluted (in Rupees)                                   |          |                  | (54.17)                         | (46.60)                         |
| Significant Accounting Policies and Notes to Accounts           | S        |                  |                                 |                                 |

As per our attached report of even date

For DELOITTE HASKINS & SELLS Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH Chartered Accountants

**C.D. Lala** Partner On behalf of the Board of Directors

**Saroj K. Datta** Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca Executive Director

Directors

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010



# Statement of Cash Flow for the year ended 31st March, 2010

|    |  | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31st March,<br>2009<br>Rs. in lakhs |
|----|--|--|--|
| A. | Cash Flow from Operating Activities  |  |  |
|    | (Loss) before tax  | (46,755)   | (46,962)   |
|    | Adjustments for :  |  |  |
|    | Depreciation / Amortisation  | 96,196   | 89,981   |
|    | Excess Depreciation Reversal in respect of Earlier Years                         | -  | (91,587)   |
|    | CENVAT Credit  | -  | (34,993)   |
|    | Marked to Market - Derivatives   | (7,045)  | 10,073   |
|    | Provision for Stock Obsolescence   | 3,420  | 3,163  |
|    | Loss / (Profit) on sale of Fixed Assets (Net)                                    | 126  | (17,476)   |
|    | Profit on sale of Investments / Dividend on Current Investments                  | (128)  | (429)  |
|    | Interest and Finance Charges   | 99,301   | 73,803   |
|    | Interest on Bank and Other Deposits  | (4,822)  | (3,499)  |
|    | Excess Provision no longer required  | (4,073)  | (1,714)  |
|    | Provision for doubtful debts no longer required written back                     | (4,187)  | -  |
|    | Provision for Leave Encashment and Gratuity                                      | 474  | -  |
|    | Exchange difference on translation (Net)   | (2,401)  | 4,265  |
|    | Provision for doubtful debts   | 1,475  | 3,500  |
|    | Bad Debts written off  | 131  | 84   |
|    | Inventory scrapped during the year   | 2,161  | 1,801  |
|    | Operating Profit / (Loss) before working capital changes                         | 133,873  | (9,990)  |
|    | Changes in Inventories   | (4,493)  | (10,028)   |
|    | Changes in Sundry Debtors  | (7,664)  | 55,434   |
|    | Changes in Loans and Advances  | 7,459  | (10,617)   |
|    | Changes in Current Liabilities and Provisions                                    | 37,723   | (59,567)   |
|    | Cash generated from operations   | 166,898  | (34,768)   |
|    | Direct Taxes paid  | (1,756)  | (2,862)  |
|    | Net cash used for operating activities   | 165,142  | (37,630)   |
| В. | Cash Flow from Investing Activities  |  |  |
|    | Purchase of Fixed Assets (Incl. Capital Work in Progress)                        | (10,184)   | (104,532)  |
|    | Proceeds from sale of Fixed Assets   | 27   | 108,673  |
|    | Purchase of Current Investments  | (690,595)  | (772,926)  |
|    | Sale of Current Investments  | 690,719  | 764,197  |
|    | Investment in Equity Shares of Jetlite (India) Limited                           | -  | (18,000)   |
|    | Deferred payment liability towards Investment in wholly owned subsidiary company | (13,750)   | (13,750)   |
|    | Changes in Fixed Deposits with Banks (Refer Note 2 below)                        | 35,261   | (81,256)   |
|    | Interest Received on Bank and Other Deposits                                     | 4,528  | 2,036  |
|    | Dividend on Current Investment   | 4  | 193  |
|    | Net cash used for investing activities   | 16,010   | (115,365)  |



# Statement of Cash Flow for the year ended 31st March, 2010 (contd.)

|    |   | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31st March,<br>2009<br>Rs. in lakhs |
|----|---|--|--|
| c. | Cash flows from Financing Activities                                  |  |  |
|    | Net (Decrease) / Increase in Short Term Loans                         | (9,081)  | 49,714   |
|    | Proceeds from Long Term Loans during the year                         | 58,000   | 260,917  |
|    | Repayment of Long Term Loans during the year                          | (160,775)  | (105,033)  |
|    | Interest and Finance Charges  | (96,495)   | (81,386)   |
|    | Dividend paid   | (1)  | -  |
|    | Net cash (used in) / from financing activities                        | (208,352)  | 124,212  |
|    | Net change in cash and cash equivalents (A+B+C)                       | (27,200)   | (28,783)   |
|    | Cash and cash equivalents at beginning of the year                    | 38,272   | 67,055   |
|    | Cash and cash equivalents at end of the year (Refer Note 1 & 2 below) | 11,072   | 38,272   |

## Note:

- 1) Cash and Cash equivalents for the year ended March 31, 2010 includes unrealised Gain (Net) of Rs. 879 lakhs [Previous Year unrealised Gain (Net) of Rs. 1,854 lakhs] on account of translation of foreign currency bank balances.
- 2) Fixed Deposits with banks with maturity period of more than three months including interest accrued thereon and Fixed Deposits under lien amounting to Rs. 66,211 lakhs (Previous Year Rs. 101,178 lakhs ) are not included in Cash and Cash equivalents.

As per our attached report of even date On behalf of the Board of Directors For DELOITTE HASKINS & SELLS For CHATURVEDI & SHAH Saroj K. Datta **Executive Director** Chartered Accountants Chartered Accountants Durban R. D. Kamat C.D. Lala Aman Mehta I.M. Kadri Directors Yash Raj Chopra Victoriano P. Dungca Company Secretary & Sr. General Manager - Legal Monica Chopra Mumbai Mumbai 20<sup>th</sup> May, 2010 20<sup>th</sup> May, 2010



# Schedules to the Balance Sheet as at 31st March, 2010

|  |                | As at                | As at                |
|--|----------------|----------------------|----------------------|
|  |                | 31st March,          | 31st March,          |
|  | Rs. in lakhs   | 2010<br>Rs. in lakhs | 2009<br>Rs. in lakhs |
| CCUEDIUE   | NS. III IGNIIS | N3. III Idkii3       | 113. 111 141113      |
| SCHEDULE A:  |                |                      |                      |
| SHARE CAPITAL  |                |                      |                      |
| Authorized   |                |                      |                      |
| 180,000,000 (Previous Year 180,000,000) Equity Shares of Rupees 10/- each                                    |                | 18,000               | 18,000               |
| 20,000,000 (Previous Year 20,000,000) Preference Shares of Rupees 10/- each                                  |                | 2,000                | 2,000                |
|  |                | 20,000               | 20,000               |
| Issued, Subscribed and Paid up   |                |                      |                      |
| Equity:  |                |                      |                      |
| 86,334,011 Equity Shares (Previous Year 86,334,011) of   |                |                      |                      |
| Rs.10/- each fully paid up   |                | 8,633                | 8,633                |
| Of the above Equity Shares: 69,067,205 Equity Shares held by the holding company,                            |                |                      |                      |
| Tail Winds Limited & its nominee (Previous Year 69,067,205 Shares)   |                |                      |                      |
| Total  |                | 8,633                | 8,633                |
| COURDING D   |                |                      |                      |
| SCHEDULE B:  |                |                      |                      |
| RESERVES AND SURPLUS   |                |                      |                      |
| Capital Reserve  | *              |                      | +                    |
| Balance as per Last Balance Sheet  |                |                      |                      |
| Nominal Value of investments in SITA received free of cost (See Note I.1.(a) of Schedule 'F' – Investments ) |                |                      |                      |
| *Rupees.2/- (Previous Year Rupees.2/-)   |                | *                    | *                    |
| Capital Redemption Reserve   |                |                      |                      |
| Balance as per Last Balance Sheet  |                | 5,558                | 5,558                |
| Share Premium  |                |                      |                      |
| Balance as per Last Balance Sheet  |                | 141,418              | 141,418              |
| Revaluation Reserve  |                |                      |                      |
| Balance as per Last Balance Sheet  | 186,230        |                      | 269,990              |
| Less : Adjustment / Reversal during the year on change in depreciation policy                                | _              |                      | 79,027               |
| Less: Depreciation for the year on amount added on   |                |                      |                      |
| Revaluation transferred to Profit and Loss Account   | 4,733          |                      | 4,733                |
| General Reserve  |                | 181,497              | 186,230              |
| Balance as per Last Balance Sheet  | -              |                      | 8,675                |
| Less: Adjustment on account of accounting for Exchange Difference  |                |                      | 0.675                |
| (Net of Deferred Tax Nil (Previous Year Rs. 6,801 lakhs))  |                |                      | 8,675                |
|  |                |                      |                      |
| Total  |                | 328,473              | 333,206              |



|   | De la lable  | As at<br>31 <sup>st</sup> March,<br>2010 | As at 31st March, 2009 |
|---|--------------|--|------------------------|
|   | Rs. in lakhs | Rs. in lakhs                             | Rs. in lakhs           |
| SCHEDULE C:   |              |  |                        |
| SECURED LOANS   |              |  |                        |
| From Banks - Rupee Loans (including Interest Accrued and Due<br>Rs. 3,407 lakhs (Previous Year Nil)   |              | 347,190                                  | 408,942                |
| Of the above loans:   |              |  |                        |
| <ol> <li>Bank Overdrafts Nil (Previous Year Rs. 43,792 lakhs ) are secured<br/>against Fixed Deposits.</li> </ol>   |              |  |                        |
| <ol> <li>Pre delivery loan Nil (Previous Year Rs. 15,000 lakhs) is secured by<br/>first ranking security arrangement over the borrower's right and<br/>interests in the purchase agreement related to one Boeing 777–<br/>300 ER Aircraft with MSN No. 35163 and charge on the said<br/>Aircraft.</li> </ol>                            |              |  |                        |
| <ol> <li>Working Capital Loans Rs. 181,388 lakhs (Previous Year Rs. 155,775<br/>lakhs) are secured by way of Inventories (excluding stored aircraft<br/>fuel), Debtors (excluding Credit Card Receivables) and Ground<br/>Support Vehicles (excluding trucks, jeeps and motor vehicles).</li> </ol>                                     |              |  |                        |
| 4. Loans against future Credit Card receivables Rs. 162,395 lakhs<br>(Previous Year Rs. 184,375 lakhs) are secured by hypothecation of<br>Credit Card Receivables, mortgage of immovable property situated<br>at village Vadagaon, pari passu charge on the four simulators,<br>subservient to charge on Current Assets of the Company. |              |  |                        |
| <ol><li>Loan against charge on the Escrow of Lease Rentals Nil (Previous<br/>Year Rs. 10,000 lakhs)</li></ol>   |              |  |                        |
| From Financial Institutions   |              |  |                        |
| Foreign Currency Loan<br>[Rs. 36,428 lakhs (Previous Year Rs. 41,150 lakhs)<br>Secured by Mortgage on Leasehold Land situated at<br>Bandra-Kurla Complex]   |              | 36,428                                   | 41,150                 |
| Total   |              | 383,618                                  | 450,092                |
| SCHEDULE D:   |              |  |                        |
| UNSECURED LOANS   |              |  |                        |
| Short Term Loans:   |              |  |                        |
| [From Banks (including Interest Accrued and Due Rs. 205 lakhs (Previous Year Nil)]  |              | 54,938                                   | 30,634                 |
| From Others   |              |  |                        |
| Outstanding Hire Purchase / Finance Lease Installments  |              | 937,392                                  | 1,124,127              |
| [Installments due within one year Rs. 100,132 lakhs<br>(Previous Year - Rs. 94,185 lakhs)]  |              |  |                        |
| Total   |              | 992,330                                  | 1,154,761              |
|   |              |  |                        |



SCHEDULE - E FIXED ASSETS

| LINED ASSELS  |                  |  |                            |                     |                    |                                     |                                    |                    | -                   | Rs. In lakhs        |
|---|------------------|--|----------------------------|---------------------|--------------------|-------------------------------------|------------------------------------|--------------------|---------------------|---------------------|
|   |                  | GROSS BLOCK (At Cost / Valuation)            | t Cost / Valuati           | (uoi                | DEPF               | RECIATION /                         | <b>DEPRECIATION / AMORTISATION</b> | Z                  | NET BLOCK           | -ock                |
| NATURE OF ASSETS                                    | As at 01.04.2009 | Additions/<br>Adjustments<br>during the Year | Deductions/<br>Adjustments | As at<br>31.03.2010 | Upto<br>31.03.2009 | For the<br>Year Ended<br>31.03.2010 | Deductions                         | Upto<br>31.03.2010 | As at<br>31.03.2010 | As at<br>31.03.2009 |
| OWNED TANGIBLE ASSETS                               | ,                |  |                            | ;                   |                    |                                     |                                    |                    | 1                   | ;                   |
| FREEHOLD LAND                                       | =                | 1  | 1                          | Ξ                   | ı                  | 1                                   | 1                                  | 1                  | =                   | =                   |
| PLANT AND MACHINERY                                 | 765              | •  | 1                          | 292                 | 251                | 72                                  | 1                                  | 323                | 442                 | 514                 |
| FURNITURE AND FIXTURES                              | 3,659            | 187  | 18                         | 3,828               | 2,137              | 318                                 | Ξ                                  | 2,444              | 1,384               | 1,522               |
| ELECTRICAL FITTINGS                                 | 2,616            | 47   | 17                         | 2,646               | 1,235              | 197                                 | 13                                 | 1,419              | 1,227               | 1,381               |
| DATA PROCESSING EQUIPMENT                           | 8,520            | 156  | 405                        | 8,271               | 6,658              | 794                                 | 398                                | 7,054              | 1,217               | 1,862               |
| OFFICE EQUIPMENT                                    | 4,941            | 19   | 38                         | 4,922               | 2,430              | 353                                 | 28                                 | 2,755              | 2,167               | 2,511               |
| GROUND SUPPORT EQUIPMENT                            | 6,384            | 29   | 82                         | 6,369               | 3,593              | 395                                 | 89                                 | 3,920              | 2,449               | 2,791               |
| VEHICLES  | 1,020            | 1  | 29                         | 166                 | 262                | 106                                 | -1                                 | 069                | 301                 | 425                 |
| GROUND SUPPORT VEHICLES                             | 7,325            | 88   | 253                        | 191'2               | 4,852              | 765                                 | 242                                | 5,375              | 1,786               | 2,473               |
| SIMULATORS  | 22,187           | 1  | 1                          | 22,187              | 8,388              | 2,212                               | 1                                  | 10,600             | 11,587              | 13,799              |
| LEASED \ OWNED ASSETS                               |                  |  |                            |                     |                    |                                     |                                    |                    |                     |                     |
| LEASEHOLD LAND                                      | 191,135          | (4,722)                                      | I                          | 186,413             | 3,073              | 2,407                               | •                                  | 5,480              | 180,933             | 188,062             |
| AIRCKAFI AND SPAKE ENGINE                           | C C              | , L  | ,                          | 1                   | L                  | 1                                   | ī                                  | 1                  | 0                   | 0                   |
| (Narrow Body)<br>  AIRCRAFT AND SPARF ENGINE        | 496,495          | 86/,6  | 13                         | 502,122             | 119,654            | 7/5/87                              | 15                                 | 148,175            | 353,947             | 3/6,841             |
| (Wide Body)   | 1,092,352        | (97,464)                                     | 1                          | 994,888             | 78,754             | 59,312                              | 1                                  | 138,066            | 856,822             | 1,013,598           |
| IMPROVEMENT ON LEASED AIRCRAFT                      | 15,098           | 2,333  | 1                          | 17,431              | 5,945              | 2,699                               | 1                                  | 8,644              | 8,787               | 9,153               |
| IMPROVEMENT ON LEASED PROPERTY                      | 4,468            | 1  | 1                          | 4,468               | 2,751              | 692                                 | ı                                  | 3,443              | 1,025               | 1,717               |
| INTANGIBLE ASSETS                                   |                  |  |                            |                     |                    |                                     |                                    |                    |                     |                     |
| (Other than internally generated)                   |                  |  |                            |                     |                    |                                     |                                    |                    |                     |                     |
| SOFTWARE  | 4,051            | 1,179  | 9                          | 5,224               | 3,098              | 865                                 | 4                                  | 3,959              | 1,265               | 953                 |
| LANDING RICHTS                                      | 12,201           | 10,231                                       | 1                          | 22,432              | 5,610              | 826                                 | 1                                  | 6,466              | 15,966              | 6,591               |
| TRADEMARKS  | 3,146            | -  | _                          | 3,146               | 1,156              | 314                                 | _                                  | 1,470              | 1,676               | 1,990               |
| TOTAL   | 1,876,374        | (82,120)                                     | 626                        | 1,793,275           | 250,180            | 100,929                             | 826                                | 350,283            | 1,442,992           | 1,626,194           |
| PREVIOUS YEAR                                       | 1,659,109        | 391,128                                      | 173,863                    | 1,876,374           | 250,692            | 94,714                              | 92,226                             | 250,180            | 1,626,194           |                     |
| CAPITAL WORK IN PROGRESS INCLUDING CAPITAL ADVANCES |                  |  |                            |                     |                    |                                     |                                    |                    | 29,960              | 58,317              |

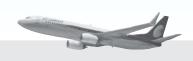
NOTES:

All the Aircraft (except one Aircraft) are acquired on Hire-purchase / Finance Lease basis. Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by  $\subseteq$ 

Additions to Leasehold land / Aircraft / Simulators / CWIP during the year include Rs. (120,661) lakhs [Net] (Previous Year net of Rs. 215,556 lakhs) on account of Exchange (-) Gain / Loss during the year. (Refer Note 16) of Schedule S) 7

Leasehold Land was revalued on 31st March, 2008 with reference to then current market prices; amount added on revaluation was Rs. 148,119 lakhs; the revalued amount substituted for historical cost on 31st March, 2008 was Rs. 184,500 lakhs. (a) 3

Narrow Body Aircraft was revalued on 31st March, 2008 with reference to then market prices; amount added on revaluation was Rs.118,133 lakhs; the revalued amount substituted for book value on 31st March, 2008 is Rs. 346,396 lakhs. (q)



|  |   |  |                     | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31st March,<br>2009<br>Rs. in lakhs |
|--|---|--|---------------------|--|--|
| SCHEDULE F :   |   |  |                     |  |  |
| INVESTMENTS  |   |  |                     |  |  |
| Unquoted<br>I. Long Term Investments - (At Cost)   |   |  |                     |  |  |
| <ol> <li>Long Term Investments - (At Cost)</li> <li>Trade Investments</li> </ol>   |   |  |                     |  |  |
| 1 18 Shares (Previous Year -18 Sha<br>Telecommunications Aeronautique<br>(S.I.T.A S.C) * [Rupees 2/- (Prev   | es  | Internationale                               | de                  | *  | *  |
| NOTES:   |   |  |                     |  |  |
| <ul><li>(a) These investments have been<br/>in their Computer Reservation<br/>value of Rs. 2/- (Previous<br/>Capital Reserve.</li></ul>  | on System and have bee  | n accounted a                                | t a nominal         |  |  |
| (b) The transfer of this investment holders for e.g. Air Transport   |   | ner Depository                               | Certificate         |  |  |
| 2 Investment in Wholly Owned Sub   | sidiary Company   |  |                     |  |  |
| (a) Fully Paid Equity Shares of<br>456,115,409 (Previous Year<br>(Erstwhile Sahara Airlines Li<br>(Including 6 (Previous Year<br>[Out of above, 276,115,403<br>been pledged with IDFC Lt<br>(Previous Year Rs. 38,547 la | 456,115,409 ) Shares of mited) 6) shares held by nom shares (Previous Year d as security for Term | inees)<br>276,115,403 s<br>Loan of Rs.3      | hares) have         | 130,500                                      | 130,500                                      |
| (b) Fully Paid Preference Shares<br>340,000,000 (Previous Year<br>(Erstwhile Sahara Airlines Li  | 340,000,000) Shares of  | ,  |                     | 34,000                                       | 34,000                                       |
| Unquoted  II. Current Investments - Others # (A Investments in Mutual Funds - (Debt  |   | ue, whichevei                                | r is less)          | 164,500                                      | 164,500                                      |
| Schemes  | As at<br>31st March,<br>2010<br>No. of Units  | As at 31st March, 2009 No. of Units          | Face Value/<br>Unit |  |  |
| <b>Liquid Plan</b><br>SBI - Magnum Insta Cash Fund-Cash  |   | 50,908,980                                   |                     | 10,000                                       | 10,000                                       |
| Market Value   | As at<br>31st March,<br>2010<br>Rs. in lakhs  | As at<br>31st March,<br>2009<br>Rs. in lakhs | Rs. 10.00           | 10,000                                       | 10,000                                       |
| <b>Liquid Plan</b><br>SBI - Magnum Insta Cash Fund-Cash  |   | 10,002                                       |                     |  |  |
|  | 10,001  | 10,002                                       |                     |  |  |
| Note: The market price is based on th<br># Refer Note 3 of Schedule S for Inve   |   |  |                     |  |  |
|  |   | _  |                     |  |  |



| $\overline{}$ |        |                                     |                       |                  |              |                     |                                 |
|---------------|--------|-------------------------------------|-----------------------|------------------|--------------|---------------------|---------------------------------|
|               |        |                                     |                       |                  |              | As at               | As at                           |
|               |        |                                     |                       |                  |              | 31st March,<br>2010 | 31 <sup>st</sup> March,<br>2009 |
|               |        |                                     |                       |                  | Rs. in lakhs | Rs. in lakhs        | Rs. in lakhs                    |
| SCH           | IEDU   | _E G :                              |                       |                  |              |                     |                                 |
| INV           | ENTO   | RIES (At Lower of Cost o            | r Net Realisable Va   | lue)             |              |                     |                                 |
| i)            | Rota   | bles, Consumable stores and         | tools                 |                  | 70,672       |                     | 68,678                          |
|               |        | :Provision for Obsolescence         |                       | g items          |              |                     |                                 |
|               | (Ret   | er Note I (M) of Schedule S)        |                       |                  | 16,075       |                     | 13,776                          |
|               |        |                                     |                       |                  |              | 54,597              | 54,902                          |
| ii)           | Fuel   |                                     |                       |                  |              | 240                 | 157                             |
| iii)          |        | er Stores Items                     |                       |                  | 3,675        |                     | 4,541                           |
|               | Less   | : Provision for Slow and Non        | -                     |                  | 22           |                     | 22                              |
|               |        | (Refer Note I (M) of Sched          | uie S)                |                  | 33           |                     | 33                              |
|               |        |                                     |                       |                  |              | 3,642               | 4,508                           |
| Tot           | al     |                                     |                       |                  |              | 58,479              | 59,567                          |
| SCF           | IEDUI  | E H :                               |                       |                  |              |                     |                                 |
| SU            | NDRY   | DEBTORS                             |                       |                  |              |                     |                                 |
| (Un           | secure | ed)                                 |                       |                  |              |                     |                                 |
| i)            | Deb    | ts (Outstanding for a period        | exceeding six months  | 5)               | 5,282        |                     | 6,370                           |
| ii)           | Oth    | er Debts                            |                       |                  | 78,146       |                     | 71,918                          |
|               |        |                                     |                       |                  | 83,428       |                     | 78,288                          |
|               | Less   | : Provision for Doubtful Deb        | ots                   |                  | 2,351        |                     | 5,063                           |
|               |        |                                     |                       |                  |              | 81,077              | 73,225                          |
|               |        |                                     | As at                 | As at            |              | , , , , ,           | ,                               |
|               | NOT    | -                                   | March 31,             | March 31,        |              |                     |                                 |
|               | NOT    | E :<br>Considered good              | 2010                  | 2009             |              |                     |                                 |
|               | 1)     | Considered good Considered doubtful | 81,077                | 73,225           |              |                     |                                 |
|               |        | Considered doubtful                 | 2,351                 | 5,063            |              |                     |                                 |
|               |        |                                     | 83,428                | 78,288           |              |                     |                                 |
|               | 2)     | Debtors include Rs. 5,835 la        | akhs (Previous Year R | Rs. 5,545 lakhs) |              |                     |                                 |
|               |        | due from private company i          |                       | /'s              |              |                     |                                 |
|               |        | director is a director / mem        | ber.                  |                  |              |                     |                                 |
| Tot           | al     |                                     |                       |                  |              | 81,077              | 73,225                          |
|               |        |                                     |                       |                  |              |                     |                                 |



|                      |   | Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2010<br>Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|----------------------|---|--------------|--|--|
| SCHEDU               | ILE I :   |              |  |  |
| CASH A               | ND BANK BALANCES  |              |  |  |
| Cash on<br>Rs. 56 la | hand [includes cheques on hand Rs. 428 lakhs (Previous Year akhs)]  |              | 463  | 99   |
| Balance              | with Scheduled banks :  |              |  |  |
| ii) In I             | Current Account  Fixed Deposit Account [(Including interest accrued of Rs. 2,156 lakhs evious Year Rs. 1,882 lakhs ) and margin deposit Rs. 63,293 lakhs evious Year Rs. 99,316 lakhs)] |              | 2,712<br>67,211  | 16,840<br>109,611  |
| (                    |   |              | 70.396   | 126 550  |
| Ralance v            | with other banks :  |              | 70,386   | 126,550  |
|                      | Current Account   |              |  |  |
| i)                   | Citibank N.A, Johannesburg South Africa Maximum balance outstanding during the Year Rs. 64 lakhs (Previous Year Rs. 8 lakhs)  | 60           |  | 14   |
| ii)                  | National Bank of Kuwait (*Previous Year Rs. 4,664.75)<br>Maximum balance outstanding during the year<br>Rs. 1,099 lakhs (Previous Year Rs. 561 lakhs)                                   | 118          |  | -  |
| iii)                 | Barclays Business Premium GBP Account, UK<br>Maximum balance outstanding during the Year<br>Rs. 6,569 lakhs (Previous Year Rs. 4,134 lakhs)   | 1,257        |  | 45   |
| iv)                  | Barclays Bank - PLC - USD, UK<br>Maximum balance outstanding during the Year<br>Rs. 4,954 lakhs (Previous Year Rs. 9,989 lakhs)   | 274          |  | -  |
| v)                   | HSBC CCF - Euro- Paris<br>Maximum balance outstanding during the Year<br>Rs. 770 lakhs (Previous Year Rs. 1,248 lakhs)  | 8            |  | 62   |
| vi)                  | Deutsche Bank AG - Euro - Frankfurt<br>Maximum balance outstanding during the Year<br>Rs. 348 lakhs (Previous Year Rs. 779 lakhs)   | 58           |  | 109  |
| vii)                 | Barclays Bank - PLC - GBP, UK<br>Maximum balance outstanding during the Year<br>Rs. 16 lakhs (Previous Year Rs. 38 lakhs)   | 16           |  | 4  |
| viii)                | DBS Bank Ltd - SGD - Singapore Maximum balance outstanding during the Year Rs. 802 lakhs (Previous Year Rs. 2,208 lakhs)  | 319          |  | 543  |
| ix)                  | HSBC Bank - Brussels<br>Maximum balance outstanding during the Year<br>Rs. 555 lakhs (Previous Year Rs. 1,363 lakhs)  | 61           |  | 74   |
| x)                   | Barclays Bank - PLC - Euro Account, UK<br>Maximum balance outstanding during the Year<br>Rs. 416 lakhs (Previous Year Rs. 1,064 lakhs)  | 66           |  | 28   |



|   | Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2010<br>Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|---|--------------|--|--|
| yi) JP Morgan Chase Bank-EWR-USD  Maximum balance outstanding during the Year  Rs. 277 lakhs (Previous Year Rs. 121 lakhs)                              | 37           | NJ. III IUKIIJ   | -  |
| xii) ICICI Bank UK Ltd., UK<br>Maximum balance outstanding during the Year<br>Rs. 217 lakhs (Previous Year Rs. 890 lakhs)                               | 30           |  | 41   |
| xiii) JP Morgan Chase Bank—Collection -Toronto<br>Maximum balance outstanding during the Year<br>Rs. 443 lakhs (Previous Year Rs. 1,637 lakhs)          | 207          |  | 183  |
| xiv) HSBC Bank Ltd Current Account -Dhaka<br>Maximum balance outstanding during the Year<br>Rs. 1,913 lakhs (Previous Year Rs. 4,183 lakhs)             | 395          |  | 1,423  |
| Maximum balance outstanding during the Year<br>Rs. 438 lakhs (Previous Year Rs. 2,219 lakhs)  | 135          |  | 49   |
| xvi) HSBC Bank Ltd Disbursement Account - Dhaka *Rs. 1993.91<br>Maximum balance outstanding during the Year<br>Rs. 7 lakhs (Previous Year Rs. 58 lakhs) | -            |  | 58   |
| xvii) HSBC Bank Ltd. Bangkok<br>Maximum balance outstanding during the Year<br>Rs. 650 lakhs (Previous Year Rs. 946 lakhs)                              | 90           |  | 269  |
| xviii) HSBC Bank LtdCollection - Hong Kong<br>Maximum balance outstanding during the Year<br>Rs. 1,000 lakhs (Previous Year Rs. 934 lakhs)              | 240          |  | 354  |
| ix) HSBC Bank Ltd - Disbursement - Hong Kong<br>Maximum balance outstanding during the Year<br>Rs. 16 lakhs(Previous Year Rs. 28 lakhs)                 | 14           |  | 16   |
| Punjab National Bank - Hong Kong  Maximum balance outstanding during the Year  Rs. 9,106 lakhs (Previous Year Rs. 9,190)                                | 786          |  | 9,190  |
| Maximum balance outstanding during the Year Rs. 387 lakhs (Previous Year Rs. 936 lakhs)   | 110          |  | 302  |
| xxii) ING Brussels  Maximum balance outstanding during the Year Rs. 199 lakhs (Previous Year Rs. 1,607 lakhs)   | 28           |  | 136  |
| xxiii) Punjab National Bank-London-TRA- GBP<br>Maximum balance outstanding during the Year<br>Rs. 1,805 lakhs (Previous Year N.A.)                      | 2,136        |  | -  |
| xxiv) Punjab National Bank-Hong Kong-TRA- EUR<br>Maximum balance outstanding during the Year<br>Rs. 1,575 lakhs (Previous Year N.A.)                    | 452          |  | -  |
| Total   |              | 6,897<br>77,283  | 12,900   |



|   |              | A = -1                 | Λ                  |
|---|--------------|------------------------|--------------------|
|   |              | As at  <br>31st March, | As at 31st March,  |
|   |              | 2010                   | 2009               |
|   | Rs. in lakhs | Rs. in lakhs           | Rs. in lakhs       |
| SCHEDULE J:   |              |                        |                    |
| LOANS AND ADVANCES  |              |                        |                    |
| (Unsecured unless otherwise stated and Considered Good )  |              |                        | 62.21.4            |
| Interest free Loan to Subsidiary Company (Refer Note 5 of Schedule S)   |              | 68,207                 | 62,314             |
| (Maximum balance outstanding during the year Rs. 72,614 lakhs)  |              |                        |                    |
| Advances Recoverable in Cash or in kind or for value to be Received   |              | 68,066                 | 81,233             |
| Deposits with Airport Authorities & others  | 18,094       |                        |                    |
| Less: Provision for Doubtful Deposits   | 1,000        | 17,094                 | 13,028             |
| Balances with Customs Authorities   |              | 15                     | 1                  |
| Advance Tax & Tax deducted at Source (Net of Provisions)  |              | 7,999                  | 6,252              |
| Total   |              | 161,381                | 162,828            |
| Note: Deposits & Advances include Rs. 3,136 (Previous Year Rs. 3,385 lakhs) amount placeed with private limited companies in which the company's director is a director / member. |              |                        |                    |
| SCHEDULE K:   |              |                        |                    |
| CURRENT LIABILITIES   |              |                        |                    |
| Sundry Creditors  |              |                        |                    |
| Outstanding dues to Micro and Small Enterprises<br>(Refer Note 18 of Schedule S)  | 30           |                        | 113                |
| Others  | 172,525      |                        | 142,213            |
| Other Current Liabilities   |              | 172,555<br>87,269      | 142,326<br>108,219 |
| Interest Accrued but not due on loans   |              | 2,939                  | 3,745              |
| Forward Sales (net) (Passenger / Cargo)   |              | 89,595                 | 68,842             |
| Balance with Banks - overdrawn as per books   |              | 4,983                  | 5,002              |
| Unclaimed Dividend *  |              | 12                     | 13                 |
| Unclaimed Share Application Money *   |              | 2                      | 3                  |
| * Note : These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  |              | _                      | -                  |
| Total   |              | 357,355                | 328,150            |
| SCHEDULE L:   |              |                        |                    |
| PROVISIONS  |              |                        |                    |
| Wealth Tax  |              | 14                     | 14                 |
| Gratuity  |              | 4,474                  | 4,367              |
| Compensated Absences  |              | 2,350                  | 3,361              |
| Others (Refer Note 15 of Schedule S)  |              | 7,583                  | 10,141             |
| Total   |              | 14,421                 | 17,883             |
|   |              |                        |                    |



# Schedules to the Profit and Loss Account for the year ended 31st March, 2010

|   |              | For the                         | For the                         |
|---|--------------|---------------------------------|---------------------------------|
|   |              | Year Ended                      | Year Ended                      |
|   |              | 31 <sup>st</sup> March,<br>2010 | 31 <sup>st</sup> March,<br>2009 |
|   | Rs. in lakhs | Rs. in lakhs                    | Rs. in lakhs                    |
| SCHEDULE M:   |              |                                 |                                 |
| OPERATING REVENUE   |              |                                 |                                 |
| Passenger   | 860,952      |                                 | 1,017,625                       |
| Less: Service Tax   | 5,979        |                                 | 6,240                           |
|   |              | 854,973                         | 1,011,385                       |
| Excess Baggage  |              | 3,524                           | 3,186                           |
| Cargo   | 86,685       |                                 | 96,949                          |
| Less: Service Tax   | 1,909        |                                 | 3,177                           |
|   |              | 84,776                          | 93,772                          |
| Revenue Leasing Operations  |              | 71,768                          | 18,283                          |
| Other Revenue   |              | 20,928                          | 21,072                          |
| Total   |              | 1,035,969                       | 1,147,698                       |
|   |              |                                 |                                 |
|   |              |                                 |                                 |
| SCHEDULE N:   |              |                                 |                                 |
| NON-OPERATING REVENUE   |              |                                 |                                 |
| Interest on Bank & Other Deposits<br>[Tax Deducted at Source Rs. 879 lakhs (Previous Period Rs. 743 lakhs)] |              | 4,822                           | 3,499                           |
| Exchange difference (Net)   |              | 2,735                           | -                               |
| Profit on Sale and Lease back of Aircraft   |              | -                               | 15,730                          |
| Profit on Sale of Other Fixed Assets  |              | -                               | 2,083                           |
| Profit on Sale of Current Investments   |              | 124                             | 236                             |
| Dividend on Current Investments   |              | 4                               | 193                             |
| Provision for aircraft maintenance no longer required written back  |              | 2,153                           | 919                             |
| Provision for Doubtful Debts no longer required written back  |              | 4,187                           | -                               |
| Other Excess Provision written back   |              | 1,920                           | 795                             |
| Other Income  |              | 10,378                          | 7,535                           |
| Total   |              | 26,323                          | 30,990                          |
|   |              |                                 |                                 |
| SCHEDULE O:   |              |                                 |                                 |
| EMPLOYEES REMUNERATION AND BENEFITS   |              |                                 |                                 |
| (Includes Managerial Remuneration - Refer Note 8 of Schedule S )  |              |                                 |                                 |
| Salaries, Wages, Bonus & Allowances   |              | 114,043                         | 133,714                         |
| Contribution to Provident Fund and ESIC   |              | 3,367                           | 3,629                           |
| Provision for Gratuity  |              | 474                             | -                               |
| Staff Welfare Expenses (Net)  |              | 4,771                           | 3,707                           |
| Total   |              | 122,655                         | 141,050                         |
|   |              |                                 |                                 |



# Schedules to the Profit and Loss Account for the year ended 31st March, 2010 (contd.)

|   |                  | For the<br>Year Ended   | For the<br>Year Ended                   |
|---|------------------|-------------------------|---|
|   |                  | 31 <sup>st</sup> March, | 31 <sup>st</sup> March,                 |
|   | Rs. in lakhs     | 2010<br>Rs. in lakhs    | 2009<br>Rs. in lakhs                    |
|   | NS. III Idklis   | NS. III Idkiis          | NS. III Idkiis                          |
| SCHEDULE P:   |                  |                         |   |
| SELLING & DISTRIBUTION EXPENSES   |                  | 22.161                  | 27.105                                  |
| Computerised Reservation System Cost Commission   |                  | 33,161<br>59,620        | 27,185<br>76,592                        |
| Others (Net)  |                  | 5,710                   | 6,040                                   |
| Total   |                  | 98,491                  | 109,817                                 |
|   |                  | =======                 | ======================================= |
| SCHEDULE Q:   |                  |                         |   |
| OTHER OPERATING EXPENSES  |                  | 10 120                  | 25 217                                  |
| Aircraft Variable Rentals<br>Aircraft Insurance & Other Insurance                             |                  | 19,138  <br>7,414       | 25,317                                  |
| Landing, Navigation & Other Airport Charges   |                  | 99,629                  | 7,223<br>104,576                        |
| Aircraft Maintenance (including Customs Duty and Freight, where                               |                  | 33,023                  | 104,570                                 |
| applicable)   |                  |                         |   |
| Component Repairs, Recertification, Exchange,   |                  |                         |   |
| Consignment Fees and Aircraft Overhaul (Net)  | 41,961           |                         | 60,531                                  |
| Lease of Aircraft Spares including Engine   | 6,925            |                         | 8,322                                   |
| Consumption of Stores & Spares (Net)  | 9,571            |                         | 9,292                                   |
| [including items scrapped / written off Rs. 2,161 lakhs<br>(Previous Year Rs. 1801 lakhs)]    |                  |                         |   |
| Provision for Spares Obsolescence   | 3,420            |                         | 3,163                                   |
| Flovision for Spares Obsolescence   |                  |                         |   |
|   |                  | 61,877                  | 81,308                                  |
| In-flight & Other Pax Amenities   |                  | 49,898                  | 62,685                                  |
| Communication Cost Travelling & Subsistence   |                  | 4,823<br>15,243         | 4,578<br>25,301                         |
| Rent  |                  | 7,309                   | 9,035                                   |
| Rates and Taxes   |                  | 172                     | 114                                     |
| Repairs and Maintenance   |                  | ·                       |   |
| - Leased Premises   | 147              |                         | 615                                     |
| - Others  | 2,820            |                         | 3,377                                   |
|   |                  | 2,967                   | 3,992                                   |
| Electricity   |                  | 1,923                   | 2,087                                   |
| Director's Sitting Fees   |                  | 14                      | 16                                      |
| Provision for Bad & Doubtful Debts  |                  | 1,475                   | 3,500                                   |
| Bad Debts Written off   |                  | 131                     | 84                                      |
| Exchange difference (Net)   |                  | -                       | 9,484                                   |
| Loss on scrapping of Aircraft Parts  Loss on scrapping Fixed Assets other than Aircraft Parts |                  | 43<br>81                | 337                                     |
| Loss on sale of Fixed Assets other than Aircraft (Net)  |                  | 2                       | _                                       |
| Miscellaneous Expenses (Including Professional Fees, Audit Fees,                              |                  | -                       |   |
| Printing & Stationery, Cargo Handling and Bank Charges etc.)                                  |                  | 28,972                  | 25,085                                  |
| Total   |                  | 301,111                 | 364,722                                 |
|   |                  | ====                    |   |
| SCHEDULE R :  |                  |                         |   |
| INTEREST AND FINANCE CHARGES  | 00.663           |                         | 70.405                                  |
| - On Fixed Loan<br>- Others   | 88,663<br>10,638 |                         | 78,485<br>2,347                         |
| - Others  | 10,038           |                         |   |
|   |                  | 99,301                  | 80,832                                  |
| Less : Capitalised during the Year  |                  |                         | 7,029                                   |
|   |                  | 99,301                  | 73,803                                  |
| Total   |                  | 99,301                  | 73,803                                  |
| 10001   |                  | 33,301                  |   |



## SCHEDULE 'S'

## SIGNIFICANT ACCOUNTING POLICIES AND NOTES TO ACCOUNTS

#### I. SIGNIFICANT ACCOUNTING POLICIES

## A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS:

The financial statements are prepared under the historical cost convention, except certain Fixed Assets which are revalued, in accordance with the generally accepted accounting principles in India, the provisions of the Companies Act, 1956 and the applicable accounting standards.

## **B. USE OF ESTIMATES:**

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialised.

#### C. REVENUE RECOGNITION:

- a) Passenger and Cargo income is recognised on flown basis, i.e. when the service is rendered.
- b) The sale of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the Forward Sales Account and the balance net of commission and discount thereon is shown under Current Liabilities.
- c) The unutilized balances in Forward Sales Account are recognized as income based on historical statistics, data and management estimates and considering Company's refund policy.
- d) Lease income including Variable rentals on the Aircraft given on operating lease is recognized in the Profit and Loss account on an accrual basis over the period of lease.

## D. EXPORT INCENTIVE

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.

## E. COMMISSION:

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.

## F. EMPLOYEE BENEFITS:

- a) **Defined Contribution plan**: Company's contribution paid / payable for the year to defined contribution schemes are charged to Profit and Loss Account.
- b) Defined Benefit and Other Long Term Benefit plan: Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Profit and Loss account in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent of benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

### c) Short Term Employee Benefits:

Short-term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period employee renders services.



## G. FIXED ASSETS:

## a) Tangible Assets:

Owned tangible fixed assets are stated at cost and includes amount added on revaluation less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of fixed assets upto the time the assets get ready for their intended use are capitalised.

The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on aircraft taken on operating lease have been capitalised and disclosed appropriately.

## b) Intangible Assets:

Intangible assets are recognized only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

## c) Assets Taken on Lease:

- i) Operating Lease: Rentals are expensed with reference to the Lease Term and other considerations.
- ii) Finance Lease / Hire Purchase: The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalised as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance lease Installments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Profit and Loss Account.

#### H. IMPAIRMENT OF ASSETS:

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

## I. DEPRECIATION / AMORTISATION :

- a) Depreciation on tangible fixed assets has been provided at the rates and in the manner prescribed under the schedule XIV to the Companies Act, 1956 on Written Down Value method, other than Narrow and Wide Body aircraft which are depreciated on straight line method. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.
- b) On amounts added on revaluation, depreciation is charged over the residual life and the additional charge of depreciation is withdrawn from the Revaluation Reserve.
- c) Intangible assets are amortised on straight line basis as follows.
  - Landing Rights acquired are amortised over a period not exceeding 20 years. Amortization period exceeding 10 years is applied considering industry experience and expected asset usage.
  - ii) Trademarks are amortised over 10 years.
  - iii) Computer Software is amortised over a period not exceeding 36 months.

## J. INVESTMENTS:

Current Investments are carried at lower of cost and quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary.



## K. BORROWING COSTS:

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalised as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

## L. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION:

- a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates. The exchange difference between the rate prevailing on the date of transaction and on settlement/restatement (other than those relating to long term foreign currency monetary items) is recognised as income or expense, as the case may be.
- b) Exchange differences relating to long term foreign currency monetary items, to the extent they are used for financing the acquisition of fixed assets are added to or subtracted from the cost of such fixed assets and in other cases accumulated in 'Foreign Currency Monetary Item Translation Difference Account' and amortised over the balance term of the long term monetary item or 31st March, 2011 whichever is earlier.
- c) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the period end rate is recognized in the Profit and Loss Account. Any profit / loss arising on cancellation of forward exchange contract is recognized as income or expense of the year. Premium / discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

#### M. INVENTORIES:

Inventories are valued at cost or Net Realisable Value (NRV) whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average formula. In respect of reusable items such as rotables, galley equipment and tooling etc., NRV takes into consideration provision for obsolescence and wear and tear based on the estimated useful life of the aircraft derived from Schedule XIV of the Companies Act, 1956 and also provisioning for non – moving / slow moving items.

## N. AIRCRAFT MAINTENANCE & REPAIRS COST:

Aircraft Maintenance, Auxiliary Power Unit (APU) and Engine maintenance and repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.

## O. TAXES:

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income Tax Act, 1961.

Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

## P. SHARE ISSUE EXPENSES:

Issue Expenses are adjusted against the Share Premium Account.



## Q. SALE AND LEASE BACK TRANSACTION:

Profit or loss on sale and lease back arrangements resulting in operating leases are recognized, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortized over the period for which the asset is expected to be used.

#### **R. ACCOUNTING FOR DERIVATIVE INSTRUMENTS:**

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any is accounted based on the principles of prudence as enunciated in Accounting Standard 1(AS - 1) "Disclosure of Accounting Policies".

## S. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS:

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes. Contingent Assets are neither recognised nor disclosed in the financial statements.

## II. NOTES TO ACCOUNTS

1) Estimated amount of Contracts remaining to be executed on capital account (net of advances), not provided for:

| Tangible Assets | Rs. 1,238,107 lakhs (Previous Year - Rs. 1,430,940 lakhs) |
|-----------------|---|
|-----------------|---|

#### 2) CONTINGENT LIABILITIES:

- a) Service Tax demands which are under appeals are Rs. 78,427 lakhs (Previous Year Rs. 55,237 lakhs).
- b) Sales Tax demands which are under appeals are Rs. 6 lakhs (Previous Year Rs. 6 lakhs) and the same has been deposited with the authorities.
- Claims against the Company, pending Civil and Consumer suits of Rs. 4,291 lakhs (Previous Year Rs. 2,780 lakhs).
- d) Inland Air Travel Tax demands which are under appeal Rs.426 lakhs (Previous Year Rs. 473 lakhs) against which the amount of Rs. 105 lakhs (Previous Year Rs. 117 lakhs) is deposited with the Authorities.
- e) Claims for Octroi amounts to Rs. 2,899 lakhs (Previous Year Rs. 2,899 lakhs).
- f) Disputed claims against the company towards Ground Handling charges amount to Rs. 5,738 lakhs (Previous Year Rs. 5,477 lakhs).
- g) Letters of Credit outstanding are Rs. 89,307 lakhs (Previous Year Rs. 79,133 lakhs) and Bank Guarantees outstanding are Rs. 89,891 lakhs (Previous Year Rs. 85,144 lakhs).
- h) Corporate Guarantee given to Banks and Financial Institution against credit facilities, and to Lessor against financial obligations extended to Subsidiary Company as under:

(Amount in Rs. lakhs)

| Amount of guarantee | Outstanding Amounts against the guarantee |
|---------------------|---|
| 73,318              | 70,736                                    |
| (86,720)            | (71,187)                                  |

(Figures in brackets indicate 31st March, 2009 figures)

i) Claims against the Company not acknowledged as debt – Rs. 63,708 lakhs (Previous Year Rs. 63,708 lakhs) claim filed by erstwhile selling shareholders of Sahara Airlines Limited – Refer note no. 5 (a) for details.



j) Income Tax demands which are under appeals are Rs. 1,386 lakhs (Previous Year Nil).

The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows.

3) During the year the Company purchased and sold Current Investments in Debt Schemes of various Mutual Funds as detailed below:

| Mutual Fund                           | No. of Units<br>(in lakhs) | Face Value<br>(Rupees) | Cost of Units<br>(in lakhs) |  |  |
|---------------------------------------|----------------------------|------------------------|-----------------------------|--|--|
| SBI Mutual Fund                       | 31,576                     | 10                     | 631,850                     |  |  |
| Reliance Mutual Fund                  | 368                        | 10                     | 7,701                       |  |  |
| Barclays Global Investors Mutual Fund |                            |                        |                             |  |  |
| - EURO                                | 10                         | 1 Euro                 | 675                         |  |  |
| -USD                                  | 352                        | 1 USD                  | 17,010                      |  |  |
| -GBP                                  | 315                        | 1 GBP                  | 23,359                      |  |  |

#### 4) DISCLOSURE ON DERIVATIVES

(a) The Company has entered into certain derivative contracts viz. interest rate swaps (IRS), currency options, IRS cum currency swaps, etc in order to hedge and manage its foreign currency exposures towards future export receivables and foreign currency borrowings. Such derivative contracts which are in the nature of firm commitments and highly probable forecast transactions are entered into by the company for hedging purposes only and does not use the same for trading or speculation purposes.

Nominal amounts of derivatives contracts entered into by the Company and outstanding as on 31st March, 2010 amount of Rs. 126,036 lakhs (Previous Year Rs. 165,638 lakhs). The category-wise break-up thereof is as under:

Amount (Rs. in lakhs)

| Particulars            | 2009-10             |         | 2008-09             |         |
|------------------------|---------------------|---------|---------------------|---------|
|                        | No. of<br>Contracts | Amount  | No. of<br>Contracts | Amount  |
| Interest Rate Swaps    | 3                   | 106,413 | 3                   | 120,206 |
| Currency Options       | 1                   | 12,123  | 1                   | 18,259  |
| Currency Swaps         | -                   | -       | 1                   | 12,173  |
| IRS cum Currency Swaps | 1                   | 7,500   | 2                   | 15,000  |

Based on the Announcement of The Institute of Chartered Accountants of India "Accounting for Derivatives" along with the principles of prudence as enunciated in Accounting Standard (AS-1) "Disclosure of Accounting Polices" the Company has accounted for outstanding derivative contracts at fair values as at the balance sheet date

On that basis, the fair value of the derivative instruments as at 31st March, 2010 aggregating to Rs. 7,045 lakhs has been credited (Previous Year Rs. 10,073 lakhs has been debited) to the Profit and Loss Account and disclosed as exceptional item in the current year. The (credit) / charge on account of derivative (gains)/losses has been computed on the basis of MTM values based on the confirmations from the counter parties.



(b) The foreign currency exposures that have not been hedged by any derivative instrument or otherwise as on 31st March. 2010 are as follows:

| Particulars                               | INR Equivalent<br>(Rs. in lakhs) | USD Equivalent<br>(USD in lakhs) |
|---|----------------------------------|----------------------------------|
| Current Assets                            | <b>37,294</b> (82,664)           | <b>831</b> (1,630)               |
| Current Liabilities                       | <b>99,847</b> (99,496)           | <b>2,224</b> (1,962)             |
| Interest accrued but not due on Loans     | <b>2,752</b> (3,745)             | <b>61</b> (74)                   |
| Long Term Loans for purchase of Aircraft* | <b>734,339</b> (904,823)         | <b>16,355</b> (17,840)           |
| Other Loans payable                       | <b>36,428</b> (41,150)           | <b>811</b> (811)                 |

(Figures in brackets indicate 31st March, 2009 figures)

- 5) a) The Company has equity and preference investments aggregating to Rs.164,500 lakhs in Jet Lite (India) Limited, a wholly owned subsidiary, and an amount of Rs. 68,207 lakhs advanced as interest free loan as on 31st March, 2010. The said subsidiary has improved its financial position by earning a profit for the year ending 31st March, 2010, however, the Company continues to show a negative net-worth. A reputed valuer has recently valued the equity interest in the subsidiary based on its business plans, which supports the carrying value of such investment and loan outstanding. The Company continues to provide financial support to subsidiary's operations to further such business plans and expects improved performance in the future. Accordingly, the financial statements of the subsidiary company have been prepared on "Going Concern" basis and no provision is considered necessary at this stage in respect of its investments and loans outstanding from the said subsidiary company at the year end.
  - (b) (i) In the year 2007-08, the Company acquired 100% shares of Sahara Airlines Limited (SAL) (Now known as Jet Lite (India) Limited) as per Share Purchase agreement with erstwhile shareholders of SAL ("Selling Shareholders") and 'Consent Terms and Consent Award' for a lump-sum price of Rs. 146,500 lakhs, out of which, Rs. 91,500 lakhs was paid on or before the acquisition date. The balance Rs. 55,000 lakhs was payable in four interest free annual equal installments commencing on or before 30th March, 2008. Out of Rs. 55,000 lakhs, two annual installments aggregating Rs. 18,792 lakhs have been paid after deducting Rs. 8,708 lakhs, which the Company had paid to income tax department in respect of demands on SAL for periods prior to the execution of the Share Purchase Agreement. The installment due on or before 30th March, 2010 for Rs. 13,750 lakhs has been deposited with the registry of Bombay High Court as per the order passed by the Honorable Bombay High Court.

Balance installment payable of Rs. 13,750 lakhs as on 31<sup>st</sup> March, 2010 has been disclosed under the separate head "Deferred payment liability towards Investment in wholly owned subsidiary company".

Aggrieved by such deduction from 1st and 2nd installments due under the Consent Terms and Consent Award dated 12th April, 2007, the Selling Shareholders on 30th March, 2009 filed an Execution Application for recovery of an amount of Rs. 99,958 lakhs. The claim by Selling Shareholders of Rs. 99,958 lakhs includes acceleration of three installments each of Rs. 13,750 lakhs plus deduction of Rs. 3,708 lakhs made from 1st installment paid in March, 2008 and demanding further Rs. 55,000 lakhs towards increase in lump-sum purchase consideration for the breach of the Consent Terms in payment of installments by the Company after deducting tax dues of earlier years of SAL.



<sup>\*</sup>Includes Loans payable after 5 years - Rs. 430,591 lakhs (Previous year Rs. 585,847 lakhs).

(ii) The Proceedings adopted by SAL are being resisted by Jet Airways (India) Limited. Further, Jet Airways (India) Limited has taken execution proceedings against Selling Shareholders to recover amounts aggregating Rs. 82,102 lakhs (net of Rs. 8,708 lakhs deducted in (i) above) due to it pursuant to Selling Shareholders' obligation to indemnify the Company for income tax demands raised on Jet Lite (India) Limited for the assessment years prior to the Effective Date of the Share Purchase Agreement/ Consent Terms and Consent Award by which SAL shares were acquired. In terms of the undertaking given by the Company to the Honorable High Court, the Company will not create any further encumbrance, alienate or transfer their movable and immovable assets and properties in any manner, without the consent of the court. The matter is subjudice at Honorable High Court of Bombay.

The management, at this stage is confident that no loss will arise to the Company for which a provision is currently necessary.

## 6) **EMPLOYEE BENEFITS**

## a) Defined contribution plan

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees.

The Company recognised Rs. 3,256 lakhs (Previous year Rs. 3,584 lakhs) for provident fund contributions in the profit and loss account.

## b) **Defined benefit plans**

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The gratuity scheme provides for payment to vested employees as under:

- On Normal retirement / early retirement / withdrawal / resignation:
   As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of service.
- ii) On death while in service:

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out at 31<sup>st</sup> March, 2010 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at 31st March, 2010:

Amount (Rs. in Lakhs)

| Sr.<br>No. | Particulars  | Gratuity (Non-Funded) as on |            |
|------------|--|-----------------------------|------------|
|            |  | 31.03.2010                  | 31.03.2009 |
| l)         | Reconciliation of defined benefit obligation (DBO) :                   |                             |            |
|            | DBO at the beginning of the year                                       | 4,367                       | 4,723      |
|            | Current Service Cost   | 710                         | 904        |
|            | Interest Cost  | 338                         | 378        |
|            | Actuarial (gain) / losses  | (574)                       | (1,461)    |
|            | Benefits paid  | (367)                       | (177)      |
|            | DBO at end of the year (Net liability recognized in the Balance sheet) | 4,474                       | 4,367      |



Amount (Rs. in Lakhs)

| Sr.<br>No. | Particulars  | Gratuity (Non-Funded)                          |         |  |
|------------|--|--|---------|--|
|            |  | <b>As on</b> As on <b>31.03.2010</b> 31.03.200 |         |  |
| II)        | Net cost for the year ended 31st March, 2010 :       |  |         |  |
|            | Current Service cost                                 | 710  | 904     |  |
|            | Interest cost  | 338  | 378     |  |
|            | Actuarial (gain) / losses                            | (574)  | (1,461) |  |
|            | Net cost   | 474  | (179)   |  |
| III)       | Fair Value of Planned Assets                         | Nil  | Nil     |  |
| IV)        | Experience Adjustment on actuarial (Gain) / Loss:    |  |         |  |
|            | Plan Liabilities (gain) / loss                       | (412)  | *       |  |
|            | Plan Assets (gain) / loss                            | Nil  | *       |  |
| V)         | Assumption used in accounting for the gratuity plan: |  |         |  |
|            | Discount rate (%)                                    | 8%   | 7.75%   |  |
|            | Salary escalation rate (%)                           | 5%   | 5%      |  |

The present value of defined benefit obligation was Rs. 4,723 lakhs as on 31st March, 2008 and Rs. 3,603 lakhs as on 31st March, 2007.

The fair value of planned assets was Nil as on 31st March, 2008 and Nil as on 31st March, 2007.

\* The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS 15 (Revised) on "Employee Benefits" of previous financial years are not available in the valuation report for the financial year 2006-07, 2007-08, 2008-09 and hence, are not furnished.

The estimates of rate of escalation in salary considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

## c) Other Long Term Employee Benefit

The Leave Encashment reversal for the year ended 31<sup>st</sup> March, 2010, based on actuarial valuation carried out using the Projected Accrued Benefit Method, amounting to Rs. 621 lakhs (Previous Year Rs. 168 lakhs) has been recognized in the Profit and Loss Account.

## 7) AUDITORS REMUNERATION (Net of Service Tax Input Credit):

|     | Particulars  | 2009-10 | 2008-09 |
|-----|--|---------|---------|
| (a) | As Audit Fees                                      |         |         |
|     | - Statutory Audit                                  | 117     | 118     |
|     | - Tax Audit  | 5       | 8       |
| (b) | As Advisor or in any other capacity in respect of: |         |         |
|     | Tax Matters  | 55      | 72      |
| (c) | In any other manner                                |         |         |
|     | For other services such as quarterly limited       |         |         |
|     | reviews, certificates, etc                         | 62      | 57      |
| (d) | For reimbursement of expenses                      |         |         |
|     | [*Rs. 7,065 (Previous Year Rs. 43,927)]            | _*      | _*      |
|     | Total  | 239     | 255     |



## 8) MANAGERIAL REMUNERATION:

a) Details of Managerial Remuneration:

Amount (Rs. in lakhs)

|       | Particulars                     | 2009-10 | 2008-09 |
|-------|---------------------------------|---------|---------|
| (i)   | Salary and Allowances*          | 102     | 90      |
| (ii)  | Contribution to Provident Fund* | 5       | 4       |
| (iii) | Perquisites*                    | 20      | Nil     |
|       | Total                           | 127     | 94      |

<sup>\*</sup> Included under the head "Employees Remuneration and Benefits" (refer Schedule - O)

#### Note:

The remuneration reported above excludes charge for gratuity fund and compensated absences since the same are ascertained on an aggregated basis for the Company as a whole by way of actuarial valuation and separate values attributable to Directors are not ascertained.

- b) Computation of Net Profit in accordance with Section 349 of the Companies Act, 1956, has not been given as commission by way of percentage of profit is not payable for the current year and the previous year to the Directors of the Company.
- 9) Additional information pursuant to paragraphs 3, 4C and 4D of Part II of Schedule VI of the Companies Act, 1956. (As applicable)
  - a) Value of imports calculated on CIF Basis:

Amount (Rs. in lakhs)

| Particulars         | 2009-10 | 2008-09 |
|---------------------|---------|---------|
| Components & Spares | 19,123  | 23,507  |
| Capital Goods       | 27,067  | 169,631 |

## b) **Earnings in Foreign Exchange:**

Amount (Rs. in lakhs)

| Particulars               | 2009-10 | 2008-09 |
|---------------------------|---------|---------|
| Passenger & Cargo Revenue | 333,648 | 355,307 |
| Sale of Aircraft          | -       | 104,573 |
| Interest on Bank Account  | 41      | 146     |
| Other Income              | 2,899   | 7,139   |
| Leasing Operations        | 71,768  | 18,283  |
| Sale of Landing Rights    | -       | 3,998   |

## c) Expenditure in Foreign Currency:

| Particulars                        | 2009-10 | 2008-09 |
|------------------------------------|---------|---------|
| Employee Remuneration and Benefits | 8,534   | 9,837   |
| Aircraft Fuel Expenses             | 112,281 | 192,803 |
| Selling and Distribution Expenses  | 33,801  | 27,232  |
| Other Operating Expenses           | 163,825 | 208,606 |
| Aircraft Lease Rentals             | 83,173  | 71,279  |
| Interest and Finance Charges       | 33,774  | 44,663  |
| Landing Rights / Software          | 10,231  | 149     |



## d) Value of Components & Spare Parts Consumed:

Amount (Rs. in lakhs)

| Particulars | 2009  | 9-10  | 2008-09 |       |  |  |
|-------------|-------|-------|---------|-------|--|--|
|             | Rs.   | %     | Rs.     | %     |  |  |
| Imported    | 9,460 | 98.84 | 8,589   | 92.43 |  |  |
| Indigenous  | 111   | 1.16  | 703     | 7.57  |  |  |
| Total       | 9,571 | 100   | 9,292   | 100   |  |  |

#### 10) **SEGMENT REPORTING:**

#### a) Primary Segment: Geographical Segment

The Company, considering its higher level of international operations and present internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of:

- i) Domestic (air transportation within India)
- ii) International (air transportation outside India)

Leasing operations are classified into (i) or (ii) below based on the domicile of the lessee being within or outside India.

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to the respective segments, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling & distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortization and interest, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably.

The company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues.

The Company believes that it is not practical to identify fixed assets used in the company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.

Amount (Rs. in lakhs)

| Particulars                               | Domestic  | International | Total        |
|---|-----------|---------------|--------------|
| Segment Revenue (Passenger, Cargo, Excess |           |               |              |
| Baggage and Leasing of Aircraft)          | 418,476   | 596,565       | 1,015,041    |
|   | (526,120) | (600,506)     | (1,126,626)  |
| Segment result                            | 233,429   | 314,521       | 547,950      |
|   | (255,900) | (206,347)     | (462,247)    |
| Less: Un-allocable expenses               |           |               | 549,700      |
| ·   |           |               | (603,975)    |
| Add: Un-allocable revenue                 |           |               | 54,296       |
|   |           |               | (168,569)    |
| (-)Loss / Profit before Interest and tax  |           |               | 52,546       |
|   |           |               | (26,841)     |
| Less: Interest and Finance Charges        |           |               | 99,301       |
|   |           |               | (73,803)     |
| (-)Loss / Profit before tax               |           |               | (46,755)     |
|   |           |               | ((-)46,962)  |
| Less: Tax (-) Benefits / Expenses         |           |               | 9            |
|   |           |               | ((-)6,728)   |
| (-)Loss / Profit after tax                |           |               | (46,764)     |
|   |           |               | ( (-)40,234) |

(Figures in brackets indicate 31st March, 2009 figures)



## b) Secondary Segment: Business Segment

The Company operates into two business segments viz Air Transportation and Leasing of Aircraft and identified the same as secondary segment to be reported considering the requirement of Acoounting Standard - 17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India and is disclosed as under:

Amount (Rs. in lakhs)

| Particulars  | Air<br>Transportation        | Leasing of<br>Aircraft   | Total                        |
|--|------------------------------|--------------------------|------------------------------|
| i) Segment Revenue from external customers   | <b>943,273</b> (1,108,343)   | <b>71,768</b> (18,283)   | <b>1,015,041</b> (1,126,626) |
| ii) Total carrying amount of Segment Assets  | <b>1,786,058</b> (2,008,205) | <b>239,614</b> (285,876) | <b>2,025,672</b> (2,294,081) |
| iii) Total cost incurred during the period to acquire Segment Assets those are expected to be used for more than one period* | <b>38,686</b> ( 48,106)      | -<br>(Nil)               | <b>38,686</b> (48,106)       |

<sup>\*</sup> Excludes exchange gain/loss.

(Figures in brackets indicate 31st March, 2009 figures)

## 11) **RELATED PARTY TRANSACTIONS:**

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below:

## a) List of Related Parties with whom transactions have taken placee and Relationships :

| Sr. No. | Name of the related party                    | Nature of relationship                                    |
|---------|--|---|
| (1)     | Tail Winds Limited                           | Holding Company   |
| (2)     | Jet Lite (India) Limited                     | Wholly Owned Subsidiary Company (Control exists)          |
| (3)     | Naresh Goyal                                 | Controlling Shareholder of Holding Company                |
| (4)     | Anita Goyal                                  | Relative of controlling shareholder of Holding<br>Company |
| (5)     | Saroj K Datta                                | Key Managerial Personnel                                  |
| (6)     | Jetair Private Limited                       |   |
| (7)     | Jet Airways LLC                              |   |
| (8)     | Trans Continental e Services Private Limited | Enterprises over which controlling shareholder of         |
| (9)     | Jet Enterprises Private Limited              | Holding Company and his relatives are able to             |
| (10)    | Jet Airways of India Inc.                    | exercise significant influence directly or indirectly.    |
| (11)    | India Jetairways Pty Limited                 |   |
| (12)    | Jet Airways Europe Services N.V.             |   |
| (13)    | Jetair Tours Private Limited                 |   |



## b) Transactions during the year ended 31st March, 2010 and balances with related parties :

| Sr.<br>No. | Nature of<br>Transactions   | Holding<br>Company | Subsidiary<br>Company       | Controlling<br>Shareholder<br>of Holding<br>Company | Relative of<br>controlling<br>shareholder<br>of Holding<br>Company | Key<br>Managerial<br>Personnel | Enterprises<br>over which<br>controlling<br>shareholder<br>is able to<br>exercise<br>significant<br>influence | Total                       |
|------------|---|--------------------|-----------------------------|---|--|--------------------------------|---|-----------------------------|
|            | Transactions During t   | the Year :         |                             |   |  |                                |   |                             |
| (A)        | Remuneration  |                    |                             |   | <b>128</b> (156)   | <b>127</b> (94)                |   | <b>255</b> (250)            |
| (B)        | Sitting Fees  |                    |                             | <b>1</b> (1)  |  |                                |   | <b>1</b> (1)                |
| (C)        | Agency Commission   |                    |                             |   |  |                                | <b>13,329</b> (15,424)  | <b>13,329</b> (15,424)      |
| (D)        | Rent paid   |                    |                             |   |  |                                | <b>202</b> (218)  | <b>202</b> (218)            |
| (E)        | Expenses Reimbursed<br>(Staff Costs,<br>Communication<br>Costs, Rent) |                    |                             |   |  |                                | <b>4,037</b> (8,340)  | <b>4,037</b> (8,340)        |
| (F)        | Other Selling &<br>Distribution Cost                                  |                    |                             |   |  |                                | <b>2,319</b> (628)  | <b>2,319</b> (628)          |
| (G)        | Service Charges   |                    |                             |   |  |                                | <b>75</b> (88)  | <b>75</b> (88)              |
| (H)        | Other Hire Charges  |                    | <b>(-) 429</b> ((-)363)     |   |  |                                |   | <b>(-) 429</b> ( (-)363)    |
| (1)        | Rent received   |                    |                             |   |  |                                | <b>(-)35</b> ((-)68)  | (-) <b>35</b> ((-)68)       |
| (J)        | Reimbursements (Received)   |                    | -<br>((-)92)                |   |  |                                | -<br>((-)11)  | -<br>((-)103)               |
| (K)        | Corporate Guarantee<br>given by Company<br>on behalf of<br>Subsidiary |                    | <b>4,194</b> (16,067)       |   |  |                                |   | <b>4,194</b> (16,067)       |
| (L)        | Investments in Equity   |                    | (18,000)                    |   |  |                                |   | (18,000)                    |
| (M)        | Interline Billing   |                    | <b>(-)24,116</b> ((-)7,330) |   |  |                                |   | <b>(-)24,116</b> ((-)7,330) |
| (N)        | Assignment of Fixed<br>Assets Right                                   |                    | <b>(-)4,015</b><br>(-)      |   |  |                                |   | <b>(-)4,015</b> (-)         |



Amount (Rs. in lakhs)

| Sr.<br>No. | Nature of<br>Transactions   | Holding<br>Company     | Subsidiary<br>Company          | Controlling<br>Shareholder<br>of Holding<br>Company | Relative of<br>controlling<br>shareholder<br>of Holding<br>Company | Key<br>Managerial<br>Personnel | Enterprises<br>over which<br>controlling<br>shareholder<br>is able to<br>exercise<br>significant<br>influence | Total                          |  |  |  |
|------------|---|------------------------|--------------------------------|---|--|--------------------------------|---|--------------------------------|--|--|--|
| Clos       | Closing Balance as on 31st March, 2010:   |                        |                                |   |  |                                |   |                                |  |  |  |
| (0)        | Investments in Equity<br>and Preference Shares                                    |                        | <b>164,500</b> (164,500)       |   |  |                                |   | <b>164,500</b> (164,500)       |  |  |  |
| (P)        | Deposits (Received)   |                        | <b>Nil</b> ((-)8)              |   |  |                                |   | Nil<br>((-)8)                  |  |  |  |
| (Q)        | Deposits & Advance<br>(given)   |                        |                                |   |  |                                | <b>963</b> (Nil)  | <b>963</b> (Nil)               |  |  |  |
|            | -Deposit for Leased<br>Premises   |                        |                                |   |  |                                | <b>2,200</b> (2,532)  | <b>2,200</b> (2,532)           |  |  |  |
|            | -Other Deposits &<br>Advances   |                        |                                |   |  |                                | Nil<br>(2,020)  | Nil<br>(2,020)                 |  |  |  |
| (R)        | Loans   |                        | <b>68,207</b> (62,314)         |   |  |                                |   | <b>68,207</b> (62,314)         |  |  |  |
| (S)        | Sundry Creditors  |                        |                                |   |  |                                | <b>(-)8,711</b> (2,921)   | <b>(-)8,711</b> (2,921)        |  |  |  |
| (T)        | Sundry Debtors  |                        |                                |   |  |                                | <b>5,835</b> (5,545)  | <b>5,835</b> (5,545)           |  |  |  |
| (U)        | Share Capital   | <b>6,907</b> (6,907)   |                                | <b>1</b> (1)  | <b>0.10</b> (0.10)   | <b>0.05</b> (0.05)             |   | <b>6,908</b> (6,908)           |  |  |  |
| (V)        | Corporate Guarantee<br>given by Company on<br>behalf of Subsidiary<br>Company     | <b>70,736</b> (71,187) |                                |   |  |                                |   | <b>70,736</b> (71,187)         |  |  |  |
| (W)        | Corporate Guarantee<br>given by Subsidiary<br>Company on behalf of<br>the Company |                        | <b>(-)319,863</b> ((-)361,324) |   |  |                                |   | <b>(-)319,863</b> ((-)361,324) |  |  |  |

(Figures in brackets indicate 31st March, 2009 figures)



- c) Statement of Material Transactions during the year and balances with related parties:
  - i) Subsidiary Company

Amount (Rs. in lakhs)

|  | AMOUNT (KS. IN IAKNS)          |
|--|--------------------------------|
| Jet Lite (India) Limited   |                                |
| Transactions During the Year :   |                                |
| - Other Hire Charges received  | <b>(-) 429</b> ((-)363)        |
| - Reimbursement Received   | Nil<br>((-)92)                 |
| - Corporate Guarantee given by the Company on behalf of the Subsidiary Company | <b>4,194</b> (16,067)          |
| - Investments in Equity and Preference Shares                                  | (18,000)                       |
| - Interline Billing  | <b>(-) 24,116</b> ((-)7,330)   |
| Assignment of Fixed Asset Right  | <b>(-) 4,015</b> (-)           |
| Closing Balance as on 31st March, 2010:  |                                |
| - Interest free Loan   | <b>68,207</b> (62,314)         |
| - Deposit  | <b>Nil</b> ((-)8)              |
| - Investments in Equity and Preference Shares                                  | <b>164,500</b> (164,500)       |
| - Corporate Guarantee by Company on behalf of Subsidiary Company*              | <b>70,736</b> (71,187)         |
| - Corporate Guarantee given by Subsidiary Company on behalf of the Company     | <b>(-)319,863</b> ((-)361,324) |

(Figures in brackets indicate 31st March, 2009 figures)

- ii) Remuneration includes remuneration to Mrs. Anita Goyal, relative of controlling shareholder of Holding Company Rs.128 lakhs (Previous Year Rs.156 lakhs) and to Mr. Saroj K. Datta, Key Managerial Personnel Rs. 127 lakhs (Refer Note 8 of schedule S) (Previous Year Rs. 94 lakhs).
- iii) Enterprises over which controlling shareholder of Holding Company and his relatives are able to exercise significant influence:



<sup>\*</sup>Closing Balance of Corporate Guarantee given by Jet Airways (India) Limited represents utilized amount against total guarantee amount of Rs. 73,318 lakhs (Rs. 86,720 lakhs)

| Jetair Private Limited   |                       |
|--|-----------------------|
| Transactions During the Year :                                       |                       |
| - Agency Commission  | <b>3,271</b> (4,168)  |
| - Rent Paid (including Service Tax)                                  | <b>141</b> (153)      |
| - Expenses Reimbursed (Staff Costs, Communication Costs, Rent)       | <b>163</b> (1,853)    |
| - Reimbursement (Received)   | Nil<br>((-) 11)       |
| - Rent Received  | <b>(-) 35</b> ((-)68) |
| Closing Balance as on 31st March, 2010:                              |                       |
| - Deposits and Advances  | <b>352</b> (332)      |
| - Sundry Debtors   | <b>5,835</b> (5,545)  |
| - Sundry Creditors   | <b>505</b> (Nil)      |
| Jet Airways LLC  |                       |
| Transactions During the Year :                                       |                       |
| - Agency Commission  | <b>7,945</b> (8,746)  |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>422</b> (590)      |
| Closing Balance as on 31st March, 2010:                              |                       |
| - Deposits and Advances  | <b>11</b> (Nil)       |
| - Sundry Creditors   | <b>5,935</b> (2,274)  |
| Trans Continental e Services Private Limited                         |                       |
| Transactions During the Year :                                       |                       |
| - Other Selling and Distribution Cost                                | <b>2,319</b> (628)    |
| Closing Balance as on 31st March, 2010:                              |                       |
| - Other Deposit  | <b>584</b> (853)      |
| - Sundry Creditors   | Nil<br>(Nil)          |



|  | Amount (Rs. in lakns |
|--|----------------------|
| Jet Enterprises Private Limited                                      |                      |
| Transactions During the Year :                                       |                      |
| - Rent Paid (Including Service Tax)                                  | <b>61</b> (65)       |
| Closing Balance as on 31st March, 2010:                              |                      |
| - Deposits for Leased Premises                                       | <b>2,200</b> (2,200) |
| - Sundry Creditors   | 1<br>(Nil)           |
| Jet Airways of India Inc.  |                      |
| Transactions During the Year :                                       |                      |
| - Agency Commission  | <b>2,113</b> (2,493) |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>1,394</b> (1,852) |
| Closing Balance as on 31st March, 2010:                              |                      |
| - Advances   | <b>1</b> (1,167)     |
| - Sundry Creditors   | <b>2,123</b> (107)   |
| India Jetairways Pty Limited   |                      |
| Transactions During the Year :                                       |                      |
| - Agency Commission  | -<br>(17)            |
| Closing Balance as on 31st March, 2010:                              |                      |
| - Advances   | 16<br>(Nil)          |
| - Sundry Creditors[*Rs.42,028]                                       | Nil<br>(Nil*)        |
| Jet Airways Europe Services N.V.                                     |                      |
| Transactions During the Year :                                       |                      |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>2,059</b> (4,044) |
| - Service Charges  | <b>75</b> (88)       |
| Closing Balance as on 31st March, 2010:                              |                      |
| - Sundry Creditors   | <b>147</b> (540)     |



| Jetair Tours Pvt. Ltd.         |     |
|--------------------------------|-----|
| Transactions During the Year : |     |
| - Reimbursement of Expenses    | -   |
|                                | (1) |

(Figures in brackets indicate 31st March, 2009 figures)

12) The Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard - 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows: -

## a) Finance Leases / Hire Purchase

Amount (Rs. in lakhs)

| Aircraft              | Future Minimum<br>Lease Payments | Present Value of<br>Future Minimum<br>Lease Payments | Finance Charges          |
|-----------------------|----------------------------------|--|--------------------------|
|                       |                                  | As at 31.03.2010                                     |                          |
| Less than 1 year      | <b>132,284</b> (142,399)         | <b>100,132</b> (94,185)                              | <b>32,152</b> (48,214)   |
| Between 1 and 5 years | <b>489,494</b> (579,018)         | <b>406,669</b> (438,266)                             | <b>82,825</b> (140,752)  |
| More than 5 years     | <b>461,552</b> (664,583)         | <b>430,591</b> (591,677)                             | <b>30,961</b> (72,906)   |
| Total                 | <b>1,083,330</b> (1,386,000)     | <b>937,392</b> (1,124,128)                           | <b>145,938</b> (261,872) |

(Figures in brackets indicates 31st March, 2009 figures)

The salient features of a Hire Purchase / Finance Lease Agreement are:

- Option to purchase the aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including
  the financing cost, and other associated costs. Further a right of repossession is available to the Owner
  / Lessor.
- $\cdot$  The Hirer / Lessee is responsible for maintaining the aircraft as well as insuring the same.
- In the case of Finance Lease the property passes to the Lessee, on the payment of a nominal option price at the end of the term.

## b) **Operating Leases**

i) The Company has taken various residential / commercial premises and amenities under cancelable and non-cancelable operating leases. These lease agreements are normally renewed on expiry.



The future minimum lease payments in respect of non-cancelable period which, as at 31<sup>st</sup> March, 2010 are as follows:

Amount (Rs. in lakhs)

|                                   | 1                       |
|-----------------------------------|-------------------------|
| Commercial Premises and Amenities | Total Lease<br>Payments |
| Less than 1 year                  | 180                     |
|                                   | (562)                   |
| Between 1 and 5 years             | 340                     |
|                                   | (-)                     |
| More than 5 years                 | -                       |
|                                   | (-)                     |
| Grand Total                       | 520                     |
|                                   | (562)                   |

(Figures in brackets indicates 31st March, 2009 figures)

ii) The Company has taken on operating lease aircraft and spare engines the future minimum lease payments in respect of which, as at 31<sup>st</sup> March, 2010 are as follows:

Amount (Rs. in lakhs)

| Aircraft and Spare Engines | Total Lease<br>Payments  |
|----------------------------|--------------------------|
| Less than 1 year           | <b>82,926</b> (88,157)   |
| Between 1 and 5 years      | <b>230,032</b> (260,374) |
| More than 5 years          | <b>75,455</b> (91,509)   |
| Grand Total                | <b>388,413</b> (440,040) |

(Figures in brackets indicates 31st March, 2009 figures)

The Salient features of an Operating Lease agreement are:

- Monthly rentals paid in form of fixed and variable rental. Variable Lease Rentals are payable on a pre
  determined rate payable on the basis of actual flying hours. Additionally, the predetermined rates of
  Variable Rentals are subject to the annual escalation as stipulated in the respective leases.
- The Company neither has an option to buyback nor does it generally have an option to renew the leases.
- · In case of delayed payments, penal charges are payable as stipulated.
- In case of default, in addition to repossession of the aircraft, damages including liquidated damages as stipulated are payable.
- The Lessee is responsible for maintaining the aircraft as well as insuring the same. The Lessee is
  eligible to claim reimbursement of costs as per the terms of the lease agreement.
- · The leases are non-cancellable.



iii) During the year the Company has given four (4) owned Aircraft on Dry sub lease. In the previous Company has given six (6) aircraft on wet lease [Four (4) owned and Two (2) leased] and One (1) aircraft on dry sub-lease. The future minimum lease income in respect of non-cancelable period which, as at 31st March, 2010 is as follows:

Amount (Rs. in lakhs)

| Aircraft              | Total Lease<br>Income         |
|-----------------------|-------------------------------|
| Less than 1 year      | <b>(-) 25,054</b> ((-)17,377) |
| Between 1 and 5 years | <b>(-) 10,545</b><br>(Nil)    |
| More than 5 years     | -<br>(Nil)                    |
| Grand Total           | (-) 35,599<br>((-)17,377)     |

(Figures in brackets indicates 31st March, 2009 figures)

The Salient features of Wet Lease agreement are:

- Operational control and maintenance of aircraft remains the responsibility of the Lessor. The aircraft remains on Indian registry and is operated with the Lessor's crew.
- Monthly rentals are received in the form of fixed and variable rental. Variable Lease Rentals are receivable on a pre determined rate on the basis of additional flying hours.
- · The wet leases are non-cancelable.

The Salient features of Dry Lease agreement are:

- In this leasing arrangement aircraft is leased without insurance and crew.
- Monthly rentals paid in form of fixed and variable rental. Variable Lease Rentals are payable on a pre
  determined rate payable on the basis of actual flying hours. Additionally, the predetermined rates of
  Variable Rentals are subject to the annual escalation as stipulated in the respective leases.
- The Lessee neither has an option to buyback nor does it generally have an option to renew the leases.
- · The dry leases are non-cancelable.

Details of the owned aircraft given on non-cancelable Dry lease / Wet lease is as under:

Amount (Rs. in lakhs)

| Details of Leased Assets (Aircraft): | 2009-10 | 2008-09 |
|--------------------------------------|---------|---------|
| Cost of acquisition                  | 273,783 | 309,014 |
| Accumulated Depreciation             | 41,584  | 23,748  |

Depreciation of Rs. 16,690 lakhs (Previous Year Rs. 15,807 lakhs) has been debited to Profit and Loss Account on the above leased assets.

- iv) The variable lease rental income recognized Rs. 5,863 lakhs (Previous Year Nil).
- v) The lease rental expense recognized Rs. 117,025 (Previous Year Rs. 1,14,652 lakhs). It includes Nil (Previous Year Rs. 5,977 lakhs) recognized as lease rental expenses on account of sale and lease back of aircraft.



## 13) EARNINGS PER SHARE (EPS):

The earnings per equity share, computed as per the requirements of Accounting Standard–20 "Earnings Per Share" is as under:

Amount (Rs. in lakhs)

| Particulars                                      |           | 2009-10    | 2008-09    |
|--|-----------|------------|------------|
| Net (Loss) after tax                             |           | (46,765)   | (40,234)   |
| (Loss) attributable to Equity Shareholders       | (A)       | (46,765)   | (40,234)   |
| No. of Equity Shares outstanding during the year | (B)       | 86,334,011 | 86,334,011 |
| Nominal Value of Equity Shares (Rupees)          |           | 10         | 10         |
| Basic and Diluted EPS (Rupees)                   | (C = A/B) | (54.17)    | (46.60)    |

14) The Deferred Tax as at 31st March, 2010 comprises of the following:

Amount (Rs. in lakhs)

| Particulars  | 2009-10 | 2008-09 |
|--|---------|---------|
| Deferred Tax Liability                                   |         |         |
| Related to Fixed Assets                                  | 73,210  | 46,929  |
| Deferred Tax Asset                                       |         |         |
| Unabsorbed Depreciation/Business Loss (Refer Note below) | 68,481  | 41,847  |
| Other Disallowances under Income Tax Act, 1961           | 4,729   | 5,082   |
| Deferred Tax Asset/(Liability) (Net)                     | -       | -       |

Note:

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability on account of depreciation.

15) As per Accounting Standard - 29, Provisions, Contingent Liabilities and Contingent Assets, given below are movements in provision for Frequent Flyer Programme, Redelivery of Aircraft, Aircraft Maintenance Costs and Engine Repairs Costs.

## a) Frequent Flyer Programme :

The Company has a Frequent Flyer Programme named 'Jet Privilege', wherein the passengers who frequently use the services of the Airline become members of 'Jet Privilege' and accumulate miles to their credit. Subject to certain terms and conditions of 'Jet Privilege', the passenger is eligible to redeem such miles lying to their credit in the form of free tickets.

The cost of allowing free travel to members as contractually agreed under the Frequent Flyer Programme is accounted considering the members' accumulated mileage on an incremental cost basis. The movement in the provision during the year is as under:

| Particulars                                     | 2009-10 | 2008-09 |
|---|---------|---------|
| Opening Balance                                 | 3,344   | 2,949   |
| Add: - Additional Provisions during the year    | 1,346   | 1,446   |
| Less: - Amounts used during the year            | (1,053) | (1,051) |
| Less: - Unused Amounts reversed during the year | (416)   | -       |
| Closing Balance                                 | 3,221   | 3,344   |



## b) Redelivery of Aircraft:

The Company has in its fleet aircraft on operating lease. As contractually agreed under the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in the stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated under the lease agreement.

The Company therefore provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.

Amount (Rs. in lakhs)

| Particulars                                    | 2009-10 | 2008-09 |
|--|---------|---------|
| Opening Balance                                | 3,031   | 2,115   |
| Add:- Additional Provisions during the year*   | 315     | 1,441   |
| Less:- Amounts used during the year            | 753     | 525     |
| Less:- Unused Amounts reversed during the year | -       | -       |
| Closing Balance                                | 2,593   | 3,031   |

<sup>\*</sup> Additions include adjustment of Rs. (394) Lakhs (Previous Year Rs. 579 lakhs) on account of exchange fluctuation consequent to restatement of liabilities denominated in foreign currency.

The cash outflow out of the above provisions as per the current terms under the lease agreements are as under:-

| Year    | 20       | 09-10                 | 20       | 08-09                    |
|---------|----------|-----------------------|----------|--------------------------|
|         | Aircraft | Amount (Rs. in lakhs) | Aircraft | Amount<br>(Rs. in lakhs) |
| 2010-11 | 3        | 256                   | 4        | 394                      |
| 2011-12 | 2        | 205                   | 1        | 87                       |
| 2012-13 | 18       | 1,493                 | 17       | 1,286                    |
| 2014-15 | 3        | 130                   | 3        | 106                      |
| 2015-16 | 13       | 425                   | 13       | 269                      |
| 2017-18 | 3        | 20                    | -        | -                        |
| 2018-19 | 3        | 50                    | 3        | 12                       |
| 2019-20 | 2        | 14                    | -        | -                        |
| Total   |          | 2,593                 |          | 2,154                    |

#### c) Aircraft Maintenance Costs:

Certain heavy maintenance checks including overhaul of Auxiliary Power Units need to be performed at specified intervals as enforced by the Director General of Civil Aviation in accordance with the Maintenance Program Document laid down by the manufacturers. The movements in the provisions for such costs are as under: -

Amount (Rs. in lakhs)

| Particulars                                     | 2009-10 | 2008-09 |
|---|---------|---------|
| Opening Balance                                 | 3,433   | 4,217   |
| Add/(Less) :- Adjustments during the year *     | (268)   | 1,048   |
| Less: - Amounts used during the year            | (1,230) | 1,633   |
| Less: - Unused Amounts reversed during the year | (166)   | 199     |
| Closing Balance                                 | 1,769   | 3,433   |

<sup>\*</sup> Adjustments during the year represents exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.



## d) Engine Repairs Cost:

The aircraft engines have to undergo shop visits for overhaul and maintenance at specified intervals as per the Maintenance Program Document. The same was provided for on the basis of hours flown at a pre-determined rate

Amount (Rs. in lakhs)

| Particulars                                     | 2009-10 | 2008-09 |
|---|---------|---------|
| Opening Balance                                 | 333     | 657     |
| Add/(Less) :- Adjustments during the year *     | (6)     | 164     |
| Less: - Amounts used during the year            | 327     | 372     |
| Less: - Unused Amounts reversed during the year | -       | 116     |
| Closing Balance                                 | -       | 333     |

<sup>\*</sup> Adjustments during the year represents exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.

16) In the previous year, the Company adopted the option offered by the notification of the Companies (Accounting Standards) Amendment Rules, 2006 which amended Accounting Standard - 11 "The Effects of Changes in Foreign Exchange Rates".

Pursuant to the aforesaid notification, exchange differences relating to long term monetary items have been accounted for as described in Accounting policy L of Schedule S. Accordingly, cumulative foreign exchange loss (net) of Rs. 94,895 lakhs (Previous year Rs. 215,556 lakhs) has been adjusted to the cost of the fixed assets/capital work-in-progress being the exchange differences on long term monetary items relatable to the acquisition of fixed assets. As a result of this the net loss before tax for the year is higher by Rs. 120,661 lakhs and Previous Year was lower by Rs. 239,001 lakhs.

17) The Company has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreement with a Service provider for its Next Generation Boeing 737 Aircraft fleet. Till the previous year, with respect to all Aircraft on operating lease, the company was charging variable rent payable to various Lessors to the profit and loss account as per the agreement entered into with them.

Consequent to the new arrangement entered into with the Engine Maintenance Service provider, which includes the cost of future engine shop visits, the Company has expensed out the monthly cost of PBTH at the rate specified in the contract to the profit and loss account and treated the variable rental payable to the Lessors as receivables to be set off against the future claims payable on engine shop visits. Accordingly, the variable rent of Rs. 9,712 lakhs for the year ended 31st March, 2010 has been reflected as "Receivable from Lessors" and classified under "Loans and Advances".

18) Disclosures relating to amounts payable as at the year end together with interest paid / payable to Micro, Small and Medium Enterprises have been made in the accounts, as required under the Micro, Small and Medium Enterprises Development Act, 2006 to the extent of information available with the Company determined on the basis of intimation received from suppliers regarding their status and the required disclosure are given below:

|   | Particulars   | 2009-10 | 2008-09 |
|---|---|---------|---------|
| а | Principal amount remaining unpaid as on 31st March, 2010  | 30      | 113     |
| b | Interest due thereon as on 31st March, 2010   | _       | -       |
| С | Interest paid by the Company in terms of Section 16 of Micro, Small and Medium Enterprises Development Act, 2006, along with the amount of the payment made to the supplier beyond the appointed day during the year. | _       | -       |



Amount (Rs. in lakhs)

|   | Particulars  | 2009-10 | 2008-09 |
|---|--|---------|---------|
| d | Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under Micro, Small and Medium Enterprises Development Act, 2006 | -       | -       |
| е | Interest accrued and remaining unpaid as at 31st March, 2010   | -       | -       |
| f | Further Interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise.  | -       | -       |

- 19) The Airline Industry has been adversely affected in the recent past by the general economic slowdown. This coupled with weak Indian Rupee and high fuel cost had significantly impacted the performance and cash flows of the Company and its subsidiary resulting in substantial erosion of the net worth, in the past. The management is continuously implementing initiatives directed towards improving operating profits through cost control, route rationalization, leasing out Aircraft etc. and the Company has achieved improved operating performance in the last two quarters and have made cash profit during the year. The Company is exploring options of raising finances to meet its various short term and long term obligations including financial support to its Subsidiary Jet Lite (India) Limited. The Company expects that such measures would result in sustainable cash flows and, accordingly, continues to presenting these financial statements on a going concern basis, which contemplates the realisation of assets and settlement of liabilities in the normal course of business.
- 20) Aircraft Lease Rentals are stated net of sub-lease rentals Nil (Previous Year Rs. 194 lakhs).
- 21) Comparative financial information (i.e. amounts and other disclosures for the previous year presented above as corresponding figures), is included as an integral part of the current year's financial statements, and is to be read in relation to the amounts and other disclosures relating to the current year. Figures of the previous year have been regrouped / reclassified wherever necessary to correspond to figures of the current year.

Signatures to Schedules 'A' to 'S'

As per our attached report of even date

For DELOITTE HASKINS & SELLS Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH
Chartered Accountants

**C.D. Lala** Partner On behalf of the Board of Directors

**Saroj K. Datta** Executive Director Durban

Aman Mehta
I.M. Kadri
Yash Raj Chopra

Victoriano P. Dungca J

Monica Chopra Company Secretary &
Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010



# **Balance Sheet Abstract and Company's General Business Profile**

| l)   | Registration Details  |   |
|------|---|---|
|      | Registration No.:- 6 6 2 1 3  | State Code 1 1  |
|      | Balance-sheet Date 3 1 0 3 2 0 1 0  Date Month Year   |   |
| II)  | Capital Raised during the year (Amount in Rs. Thousands)  |   |
|      | Public Issue N I L  | Right Issue N I L   |
|      | Bonus Issue NIL   | Private Placement NIL   |
| III) | Position of Mobilisation and Deployment of Funds (Amount  | in Rs. Thousands)   |
|      | Total Liabilities 2 0 9 8 5 8 2 2 1   | Total Assets 2 0 9 8 5 8 2 2 1  |
|      | Sources of Funds-   |   |
|      | Paid-up Capital   | Reserves & Surplus 3 2 8 4 7 4 2 0                                    |
|      | Secured Loans 3 8 3 6 1 8 1 8   | Unsecured Loans 9 9 2 3 2 9 9 0                                       |
|      | Deferred Tax Liability NIL  | Deferred Payment  |
|      | Application of Funds  |   |
|      | Net Fixed Assets  | Investments   |
|      | Net Current Assets 6 4 4 6 1 1  | Misc. Expenditure NIL   |
|      | Accumulated Losses 7 2 9 0 8 3 3  |   |
| IV)  | Performance of Company (Amount in Rs. Thousands)  |   |
|      | Turnover 1 0 6 2 2 9 1 7 2  | Total Expenditure   |
|      | Profit/Loss Before Tax (-) 4 6 7 5 4 8 8  | Profit/Loss After Tax (-) 4 6 7 6 3 8 8                               |
|      | Earning per share in (-) 5 4 . 1 7  | Dividend @% Equity N I L  |
|      |   | Preference N I L  |
| V)   | Generic Names of Three Principal Products of Company (as p<br>Item Code No. (ITC Code) - Not Applicable | er monetary terms)  |
|      |   | On behalf of the Board of Directors                                   |
|      |   | Saroj K. Datta Executive Director Durban                              |
|      |   | Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca  Oirectors |
|      |   | Monica Chopra Company Secretary &                                     |
|      |   | Sr. General Manager - Legal<br>Mumbai<br>20 <sup>th</sup> May, 2010   |



# Statement pursuant to Section 212 (1) (e) of the Companies Act, 1956, relating to Subsidiary Company for the year ended 31st March, 2010

|   | Name of the Subsidiary Company   | Jet Lite (India) Ltd  |
|---|--|-----------------------|
| 1 | Financial year of the Subsidiary Company ended on  | 31st March, 2010      |
| 2 | Holding Company's Interest:  |                       |
|   | a) number of Equity Shares of Rs.10/- each fully paid-up   | 456,115,409           |
|   | b) extent of holding   | 100%                  |
|   | c) number of Preference Shares   | 340,000,000           |
| 3 | Net aggregate amount of Loss of the Subsidiary, so far as they concern members of the Jet Airways (India) Ltd.   | Amount (Rs. in Lakhs) |
|   | i) for the financial year of the Subsidiary  |                       |
|   | a) dealt with in the accounts of the Holding Company   | 4,619                 |
|   | b) not dealt with in accounts of the Holding Company   | -                     |
|   | ii) for the previous financial years of the Subsidiary since it became the Holding Company's Subsidiary  |                       |
|   | a) dealt with in the accounts of the Holding Company   | (101,254)             |
|   | b) not dealt with in accounts of the Holding Company   | -                     |
| 4 | As the financial year of the Subsidiary Company coincides with the financial year of the Holding Company, Section 212(5) of the Companies Act,1956, is not applicable. |                       |

On behalf of the Board of Directors

Saroj K. Datta

Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca

Directors

**Executive Director** 

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010



# Financial Information of the Subsidiary Company for the year ended 31st March, 2010, pursuant to the approval under Section 212 (8) of the Companies Act, 1956:

|         |                                     | Indian Subsidiary        |
|---------|-------------------------------------|--------------------------|
| Sr. No. | Name of the Subsidiary Company      | Jet Lite (India) Limited |
| 1       | Paid up Share Capital               | 79,612                   |
| 2.      | Reserves                            | 4,466                    |
| 3.      | Total Assets                        | 284,592                  |
| 4.      | Total Liabilities                   | 284,592                  |
| 5.      | Investment included in Total Assets | -                        |
| 6.      | Turnover                            | 151,666                  |
| 7.      | Profit / (Loss) Before Taxation     | 5,646                    |
| 8.      | Provision for Taxation              | 1,027                    |
| 9.      | Profit / (Loss) After Taxation      | 4,619                    |
| 10.     | Proposed Dividend                   | -                        |
|         |                                     |                          |



## **Auditors' Report on Consolidated Financial Statements**

# TO THE BOARD OF DIRECTORS OF JET AIRWAYS (INDIA) LIMITED

- 1. We have audited the attached Consolidated Balance Sheet of Jet Airways (India) Limited ("the Company") and its subsidiary (the Company and its subsidiary constitute "the Group") as at 31st March, 2010 and also the Consolidated Profit and Loss Account and the Consolidated Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's Management and have been prepared on the basis of the separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit.
- 2. We conducted our audit in accordance with generally accepted auditing standards in India. These standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are prepared, in all material respects, in accordance with an identified financial reporting framework and are free of material misstatements. An audit includes, examining on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating overall the financial statements. We believe that our audit provides a reasonable basis for our opinion.
- 3. The Financial statements of the subsidiary company, which reflects total assets of Rs. 87,728 lakhs as on 31st March, 2010 and total revenue of Rs. 161,943 lakhs and net cash Outflows of Rs. 383 lakhs for the year ended on that date are audited by M/s Chaturvedi and Shah, Chartered Accountants, one of the joint auditors of the Company.
- 4. We report that the consolidated financial statements have been prepared by the Company's Management in accordance with the requirements of Accounting Standard 21 'Consolidated Financial Statements' (AS 21) as notified under the Companies (Accounting Standards) Rules, 2006 and on the basis of separate audited financial statements of the Company and its subsidiary included in the consolidated financial statements.
- 5. Without qualifying our opinion, attention is invited to notes to Schedule "S":
  - a) note no. 5 regarding a claim against the Holding Company. The matter being sub-judice, it is not possible to determine the impact of the outcome at this stage;
  - b) note no. 8 (b) regarding no impairment required for Goodwill on Consolidation for the reasons stated therein; and
  - c) note no. 18 regarding adequacy of provision of Rs. 5,231 lakhs, to meet the repair cost of two grounded CRJ-200 aircraft of the subsidiary company. The matter being technical in nature, the auditors of the subsidiary company have placed reliance on the explanations provided by the management.



## Auditors' Report on Consolidated Financial Statements (contd.)

- 6. Based on our audit and to the best of our information and according to the explanations given to us, we are of the opinion that the attached consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
  - a) in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at 31st March, 2010;
  - b) in the case of Consolidated Profit and Loss Account, of the loss of the Group for the year then ended; and
  - c) in the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year then ended.

#### FOR DELOITTE HASKINS & SELLS

CHARTERED ACCOUNTANTS
Registration No.117366W

R. D. KAMAT

PARTNER

M. No. 36822

Mumbai

20th May, 2010

FOR CHATURVEDI & SHAH

CHARTERED ACCOUNTANTS Registration No. 101720W

C. D. LALA

**PARTNER** 

M. No. 35671



# Consolidated Balance Sheet as at 31st March, 2010

|      |         |  | Schedule<br>No. | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31st March,<br>2009<br>Rs. in lakhs |
|------|---------|--|-----------------|--|--|
| I.   |         | RCES OF FUNDS  |                 |  |  |
|      | 1       | Shareholders' Funds : a) Share Capital                                   |                 |  |  |
|      |         | Equity   | А               | 8,633  | 8,633  |
|      |         |  |                 | 8,633  | 8,633  |
|      |         | b) Reserves and Surplus  | В               | 328,473                                      | 333,206                                      |
|      | 2       | Loan Funds :   |                 | 337,106                                      | 341,839                                      |
|      | 2       | a) Secured Loans   | С               | 430,656                                      | 503,639                                      |
|      |         | b) Unsecured Loans   | D               | 997,383                                      | 1,159,761                                    |
|      |         |  |                 | 1,428,039                                    | 1,663,400                                    |
|      | 3       | Deferred payments towards acquisition of wholly owned subsidiary company |                 | 13,750                                       | 27,500                                       |
|      |         | [Due within one year Rs. 13,750 lakhs (Previous Year Rs.13,750 lakhs),   |                 | 13,730                                       | 27,500                                       |
|      |         | Refer Note 5 (b) (i) of Schedule S]                                      |                 |  |  |
|      |         | Total  |                 | 1,778,895                                    | 2,032,739                                    |
| II.  | APP     | LICATION OF FUNDS  |                 | <del></del>                                  |  |
|      | 1       | Fixed Assets : a) Gross Block  | E               | 1 001 103                                    | 1 004 400                                    |
|      |         | a) Gross Block b) Less: Depreciation                                     |                 | 1,801,102<br>355,580                         | 1,884,498<br>255,016                         |
|      |         | c) Net Block   |                 | 1,445,522                                    | 1,629,482                                    |
|      |         | d) Capital Work-in-progress  |                 | 33,345                                       | 65,709                                       |
|      |         |  |                 | 1,478,867                                    | 1,695,191                                    |
|      | 2       | Goodwill on Consolidation (Refer Note 8 (b) of Schedule S)               | _               | 187,239                                      | 187,239                                      |
|      | 3       | Investments  | F               | 10,000                                       | 10,000                                       |
|      | 4       | Current Assets, Loans and Advances : a) Inventories                      | G               | 69,752                                       | 69,631                                       |
|      |         | b) Sundry Debtors  | Н               | 87,649                                       | 80,753                                       |
|      |         | c) Cash And Bank Balances  | Ţ               | 82,640                                       | 146,620                                      |
|      |         | d) Loans and Advances  | J               | 150,591                                      | 132,425                                      |
|      |         | Less : Current Liabilities and Provisions                                |                 | 390,632                                      | 429,429                                      |
|      |         | a) Current Liabilities   | К               | 433,332                                      | 389,171                                      |
|      |         | b) Provisions  | L               | 18,661                                       | 22,081                                       |
|      |         |  |                 | 451,993                                      | 411,252                                      |
|      |         | Net Current Assets   |                 | (61,361)                                     | 18,177                                       |
|      | 5       | Profit & Loss Account Debit Balance                                      |                 | 164,150                                      | 122,132                                      |
|      |         | Total  |                 | 1,778,895                                    | 2,032,739                                    |
| Sign | ificant | : Accounting Policies and Notes to Accounts                              | S               |  |  |

As per our attached report of even date

For DELOITTE HASKINS & SELLS Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH Chartered Accountants

**C.D. Lala** Partner

On behalf of the Board of Directors

**Saroj K. Datta** Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca Executive Director

Directors

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010



# Consolidated Profit and Loss Account for the year ended 31st March, 2010

| INCOME   | Schedule<br>No. | Rs. in lakhs | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31st March,<br>2009<br>Rs. in lakhs |
|--|-----------------|--------------|--|--|
| INCOME: Operating Revenue  | М               |              | 1,187,635  | 1,307,790  |
| Non - Operating Revenue  | N               |              | 36,171   | 37,096   |
| Total  |                 |              | 1,223,806  | 1,344,886  |
| EXPENDITURE:   |                 |              |  |  |
| Employees Remuneration and Benefits  | 0               |              | 137,697  | 158,426  |
| Aircraft Fuel Expenses   |                 |              | 375,839  | 585,355  |
| Selling & Distribution Expenses  | P               |              | 109,772  | 120,403  |
| Other Operating Expenses (including Maintenance, Airport Charges, etc)                                 | Q               |              | 342,187  | 425,188  |
| Aircraft Lease Rentals (Refer Note 20 of Schedule S)   |                 |              | 115,908  | 104,286  |
| Depreciation / Amortisation  |                 | 101,640      | •  | 94,942   |
| Less: Depreciation on amount added on Revaluation  |                 | 4 722        |  | 4 722  |
| charged to Revaluation Reserve   |                 | 4,733        |  | 4,733  |
| Interest & Finance Charges   | R               |              | 96,907   | 90,209   |
| Interest & Finance Charges   | , r             |              | 104,737  | 80,225   |
| Total  |                 |              | 1,283,047  | 1,564,092  |
| (LOSS) BEFORE TAX AND EXCEPTIONAL ITEMS Exceptional Items  |                 |              | (59,241)   | (219,206)  |
| Excess Depreciation Reversal in respect of Earlier Years   |                 |              | -  | 91,587   |
| CENVAT Credit (Refer Note 19 of Schedule S)  Marked to Market-Derivatives (Refer Note 4 of Schedule S) |                 |              | 11,214<br>7,045  | 34,993<br>(10,073)   |
| , , , , , , , , , , , , , , , , , , ,  |                 |              |  |  |
| (LOSS) BEFORE TAX  Tax Expenses  Current Tax (Provision for Wealth Tax Rs. 10 lakhs                    |                 |              | (40,982)   | (102,699)  |
| (Previous Year Rs. 12 lakhs)   |                 |              | 10   | 12   |
| Deferred Tax Fringe Benefit Tax  |                 |              | -  | (8,054)<br>1,016   |
| Reversal of MAT Credit Entitlement   |                 |              | _  | 468  |
| Short Provision of Income Tax (Net) for Earlier Years  |                 |              | 1,026  | _  |
| (LOSS) AFTER TAX   |                 |              | (42,018)   | (96,141)   |
| Balance Brought Forward  |                 |              | (122,132)  | (19,190)   |
| Less : Adjustment on account of change in Policy for exchange difference                               |                 |              | -  | 6,801  |
| Balance Brought Forward after adjustment   |                 |              | (122,132)  | (25,991)   |
| BALANCE CARRIED TO BALANCE SHEET   |                 |              | (164,150)  | (122,132)  |
| Earnings per share of Rs 10 each (Refer Note 12 of Schedule S)   |                 |              | (40.67)  | (111.20)   |
| Basic and Diluted (in Rupees)  | C               |              | (48.67)  | (111.36)   |
| Significant Accounting Policies and Notes to Accounts  | S               |              |  |  |

As per our attached report of even date

For DELOITTE HASKINS & SELLS Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH Chartered Accountants

**C.D. Lala** Partner On behalf of the Board of Directors

**Saroj K. Datta** Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca Executive Director

Directors

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010



# Consolidated Cash Flow Statement for the year ended 31st March, 2010

|    |   | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|----|---|--|--|
| Α. | Cash Flow from Operating Activities                             | 1.57 111 1211115   | 131111111111   |
|    | (Loss) before tax   | (40,982)   | (102,699)  |
|    | Adjustments for :   |  |  |
|    | Depreciation / Amortisation                                     | 96,907   | 90,209   |
|    | Excess Depreciation Reversal in respect of Earlier Years        | -  | (91,587)   |
|    | CENVAT Credit   | (11,214)   | (34,993)   |
|    | Marked to Market - Derivatives                                  | (7,045)  | 10,073   |
|    | Provision for Stock Obsolescence                                | 4,101  | 3,739  |
|    | Loss / ( Profit ) on sale of Fixed Assets (Net)                 | 169  | (17,002)   |
|    | Profit on sale of Investments / Dividend on Current Investments | (128)  | (429)  |
|    | Interest & Finance Charges                                      | 104,737  | 80,225   |
|    | Interest on Income Tax Refund                                   | (4,076)  | -  |
|    | Interest on Bank & Other Deposits                               | (5,146)  | (4,063)  |
|    | Excess Provision no longer required                             | (4,245)  | (3,501)  |
|    | Provision for doubtful debts no longer required written back    | (4,187)  | -  |
|    | Provision for Leave Encashment & Gratuity                       | 522  | 18   |
|    | Exchange difference on translation (Net)                        | (5,759)  | 12,070   |
|    | Provision for doubtful debts                                    | 1,475  | 4,020  |
|    | Bad Debts written off   | 173  | 169  |
|    | Inventory scrapped during the year                              | 2,629  | 1,801  |
|    | Operating profit before working capital changes                 | 127,931  | (51,950)   |
|    | Changes in Inventories  | (6,851)  | (14,731)   |
|    | Changes in Sundry Debtors                                       | (7,237)  | 55,757   |
|    | Changes in Loans & Advances                                     | 8,516  | 22,026   |
|    | Changes in Current Liabilities and Provisions                   | 51,954   | (45,770)   |
|    | Cash generated from operations                                  | 174,313  | (34,668)   |
|    | Direct Taxes paid   | (7,429)  | (8,297)  |
|    | Net cash from operating activities                              |  |  |
|    | Net cash from operating activities                              | 166,884  | (42,965)   |
| В. | Cash Flow from Investing Activities                             |  |  |
|    | Purchase of Fixed Assets and Capital work-in-progress           | (6,204)  | (105,160)  |
|    | Proceeds from sale of Fixed Assets                              | 58   | 108,704  |
|    | Purchase of Current Investments                                 | (690,595)  | (772,926)  |
|    | Sale of Current Investments                                     | 690,719  | 764,197  |
|    | Deferred Payment towards Investment                             | (13,750)   | (13,750)   |
|    | Changes in Fixed Deposits with Banks                            | 36,501   | (79,715)   |
|    | Interest Received on Bank & Other Deposits                      | 5,042  | 2,529  |
|    | Dividend on Current Investment                                  | 4  | 193  |
|    | Net cash used for investing activities                          | 21,775   | (95,928)   |



# Consolidated Cash Flow Statement for the year ended 31st March, 2010 (contd.)

|    |   | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|----|---|--|--|
| c. | Cash flows from Financing Activities                                  |  |  |
|    | Net (Decrease) / Increase in Short Term Loans                         | (9,081)  | 49,714   |
|    | Proceeds from Long Term Loans during the year                         | 58,000   | 260,917  |
|    | Repayment of Long Term Loans during the year                          | (163,311)  | (114,421)  |
|    | Interest & Finance Charges  | (101,849)  | (87,783)   |
|    | Dividend paid   | (1)  | -  |
|    | Net cash from financing activities                                    | (216,242)  | 108,427  |
|    | Net change in cash (A+B+C)  | (27,583)   | (30,466)   |
|    | Cash and cash equivalents at beginning of the year                    | 38,981   | 69,447   |
|    | Cash and cash equivalents at end of the year (Refer Note 1 & 2 below) | 11,398   | 38,981   |

#### Note:

- 1) Cash and Cash equivalents for the year ended March 31, 2010 includes unrealised Gain (Net) of Rs. 879 lakhs [Previous Year unrealised Gain (Net) of Rs. 1,854 lakhs] on account of translation of foreign currency bank balances.
- 2) Fixed Deposits with banks with maturity period of more than three months including interest accrued thereon and Fixed Deposits under lien amounting to Rs. 71,242 lakhs (Previous Year Rs. 107,639 lakhs ) are not included in Cash and Cash equivalents.

| As per our attached report of even date <b>For DELOITTE HASKINS &amp; SELLS</b> Chartered Accountants | For CHATURVEDI & SHAH Chartered Accountants | On behalf of the Board of <b>Saroj K. Datta</b> Durban              | f Directors<br>Executive Director |
|---|---|---|-----------------------------------|
| <b>R. D. Kamat</b><br>Partner   | <b>C.D. Lala</b><br>Partner                 | Aman Mehta<br>I.M. Kadri<br>Yash Raj Chopra<br>Victoriano P. Dungca | Directors                         |
|   |   | Monica Chopra   | Company Secretary &               |
| Mumbai<br>20 <sup>th</sup> May, 2010  |   | Mumbai<br>20 <sup>th</sup> May, 2010                                | Sr. General Manager - Legal       |



# Schedules to the Consolidated Balance Sheet as at 31st March, 2010

|   |              | As at<br>31 <sup>st</sup> March,<br>2010 | As at<br>31 <sup>st</sup> March,<br>2009 |
|---|--------------|--|--|
|   | Rs. in lakhs | Rs. in lakhs                             | Rs. in lakhs                             |
| SCHEDULE A:   |              |  |  |
| SHARE CAPITAL   |              |  |  |
| Authorized  |              |  |  |
| 180,000,000 (Previous Year 180,000,000) Equity Shares of Rupees 10/- each   |              | 18,000                                   | 18,000                                   |
| 20,000,000 (Previous Year 20,000,000) Preference Shares of Rupees 10/- each   |              |  | 2,000                                    |
| Issued Cuberihad and Daid up  |              | 20,000                                   | 20,000                                   |
| Issued, Subscribed and Paid up  |              |  |  |
| Equity: 86,334,011 Equity Shares (Previous Year 86,334,011 shares) of Rs.10/- each fully paid up  |              | 8,633                                    | 8,633                                    |
| Of the above Equity Shares:   |              |  |  |
| 69,067,205 Equity Shares held by the holding company, Tail Winds Limited & its nominee (Previous Year 69,067,205 Shares)                            |              |  |  |
| Total   |              | 8,633                                    | 8,633                                    |
| SCHEDULE B:   |              |  |  |
| RESERVES AND SURPLUS  |              |  |  |
| Capital Reserve   |              |  |  |
| Balance as per Last Balance Sheet   | *            |  |  |
| Nominal Value of investments in SITA received free of cost (See Note I.1.(a) of Schedule 'F' - Investments ) *Rupees.2/- (Previous Year Rupees.2/-) |              |  |  |
| Capital Redemption Reserve  |              | *  | *  |
| Balance as per Last Balance Sheet   |              | 5,558                                    | 5,558                                    |
| Share Premium   |              |  |  |
| Balance as per Last Balance Sheet   |              | 141,418                                  | 141,418                                  |
| Revaluation Reserve   |              |  |  |
| Balance as per Last Balance Sheet   | 186,230      |  | 269,990                                  |
| Add: Created during the year  | -            |  | -  |
| Less: Adjustment / Reversal during the year on change in depreciation policy  | -            |  | 79,027                                   |
| Less: Depreciation for the year on amount added on Revaluation transferred  | 4,733        |  | 4,733                                    |
| to Profit and Loss Account  |              | 181,497                                  | 186,230                                  |
| General Reserve   |              |  |  |
| Balance created in the earlier years  | -            |  | 8,675                                    |
| Less: Adjustment on account of accounting for Exchange Difference (Net of Deferred Tax Nil (Previous Year Rs. 6,801 lakhs))                         | -            |  | 8,675                                    |
|   |              | -  | _  |
| Total   |              | 220 472                                  | 333,206                                  |
| Total   |              | 328,473                                  | 333,206                                  |



|  |              | As at                | As at                |
|--|--------------|----------------------|----------------------|
|  |              | 31st March,          | 31st March,          |
|  | Rs. in lakhs | 2010<br>Rs. in lakhs | 2009<br>Rs. in lakhs |
| SCHEDULE C:  |              |                      |                      |
| SECURED LOANS  |              |                      |                      |
| From Banks - Rupee Loans [(Including Interest Accrued and Due Rs. 3,566 lakhs (Previous Year Nil)]   |              | 362,349              | 423,942              |
| Of the above loans:  |              |                      |                      |
| <ol> <li>Bank Overdrafts Nil (Previous Year Rs. 43,792 lakhs) are secured against<br/>Fixed Deposits.</li> </ol>   |              |                      |                      |
| <ol> <li>Pre delivery loan Nil (Previous Year Rs. 15,000 lakhs) is secured by first<br/>ranking security arrangement over the borrower's right and interests in the<br/>purchase agreement related to one Boeing 777-300 ER Aircraft with MSN<br/>No. 35163 and charge on the said Aircraft.</li> </ol>  |              |                      |                      |
| 3. Working Capital Loans Rs. 181,388 lakhs (Previous Year Rs. 155,775 lakhs) are secured by way of Inventories (excluding stored aircraft fuel), Debtors (excluding Credit Card Receivables) and Ground Support Vehicles (excluding trucks, jeeps and motor vehicles).   |              |                      |                      |
| 4. Working Capital Loan of Subsidiary Company Rs. 15,000 lakhs (Previous Year Rs. 15,000 lakhs) are secured by hypothecation of Inventory, Book Debts and Other movable Current Assets and Corporate Guarantee of Jet Airways (India) Limited, the Holding Company)  |              |                      |                      |
| 5. Loans against future Credit Card receivables Rs. 162,395 lakhs (Previous<br>Year Rs. 184,375 lakhs) are secured by hypothecation of Credit Card<br>Receivables, mortgage of immovable property situated at village Vadagaon,<br>pari passu charge on the four simulators, charge on the Escrow of Lease<br>Rentals, subservient to charge on Current Assets of the Company. |              |                      |                      |
| 6. Loan against charge on the Escrow of Lease Rentals Nil (Previous Year Rs. 10,000 lakhs)   |              |                      |                      |
| From Financial Institutions  |              |                      |                      |
| Foreign Currency Loan  |              | 68,307               | 79,697               |
| <ol> <li>Foreign Currency loan to the extent of Rs. 36,428 lakhs (Previous Year<br/>Rs. 41,150 lakhs) of Holding Company is Secured by Mortgage on leasehold<br/>land situated at Bandra-Kurla Complex.</li> </ol>   |              |                      |                      |
| <ol> <li>Foreign Currency loan of Subsidiary Company Rs. 31,879 lakhs (Previous<br/>Year Rs. 38,547 lakhs) is Secured by Corporate Guarantee and pledge of<br/>100% Equity Shares of the Company held by Jet Airways (India) Limited,<br/>the Holding Company.</li> </ol>  |              |                      |                      |
| Total  |              | 430,656              | 503,639              |
| SCHEDULE D:  |              |                      |                      |
| UNSECURED LOANS  |              |                      |                      |
| Short Term Loans:  |              |                      |                      |
| From Banks (including Interest Accrued and Due Rs. 258 lakhs   |              |                      |                      |
| (Previous Year Nil)]   |              | 59,991               | 35,634               |
| From Others Outstanding Hire Purchase / Finance Lease Installments   |              | 027 202              | 1 12/ 127            |
| [Installments due within one year Rs. 100,132 lakhs (Previous Year-Rs. 94,185 lakhs)]  |              | 937,392              | 1,124,127            |
| [Instantion & due within one year to. 100,132 lakits (Frevious fear its. 54,105 lakits)]   |              | 997,383              | 1,159,761            |



SCHEDULE - E FIXED ASSETS

|  |                  | GROSS BLOCK (At Cost / Valuation)       | Coct / Valuati             | Cuo                 | DED                | DEPRECIATION / AMORTICATION         | OITASITAONA | 2                  | KS. II              | KS. In lakns     |
|--|------------------|---|----------------------------|---------------------|--------------------|-------------------------------------|-------------|--------------------|---------------------|------------------|
| NATURE OF ASSETS                                       | As at 01.04.2009 | Additions / Adjustments during the Year | Deductions/<br>Adjustments | As at<br>31.03.2010 | Upto<br>31.03.2009 | For the<br>Year Ended<br>31.03.2010 | Deductions  | Upto<br>31.03.2010 | As at<br>31.03.2010 | As at 31.03.2009 |
| OWNED TANGIBLE ASSETS                                  |                  |   |                            |                     |                    |                                     |             |                    |                     |                  |
| FREEHOLD LAND  | =                | 1                                       | 1                          | Ξ                   | 1                  | 1                                   | 1           | 1                  | Ξ                   | Ξ                |
| PLANT & MACHINERY                                      | 292              | 1                                       | 1                          | 192                 | 251                | 73                                  | 1           | 324                | 443                 | 516              |
| FURNITURE AND FIXTURES                                 | 4,996            | 195                                     | 43                         | 5,148               | 3,011              | 401                                 | 30          | 3,382              | 1,766               | 1,985            |
| ELECTRICAL FITTINGS                                    | 2,833            | 48                                      | 30                         | 2,851               | 1,364              | 210                                 | 25          | 1,549              | 1,302               | 1,469            |
| DATA PROCESSING EQUIPMENT                              | 9,440            | 156                                     | 220                        | 9,026               | 7,458              | 833                                 | 253         | 7,738              | 1,288               | 1,982            |
| OFFICE EQUIPMENT                                       | 5,635            | 19                                      | 72                         | 5,582               | 2,860              | 381                                 | 43          | 3,198              | 2,384               | 2,775            |
| GROUND SUPPORT EQUIPMENT                               | 7,204            | 29                                      | 96                         | 7,175               | 4,072              | 441                                 | 75          | 4,438              | 2,737               | 3,132            |
| VEHICLES   | 1,281            | 1                                       | 78                         | 1,203               | 786                | 108                                 | 33          | 198                | 342                 | 495              |
| GROUND SUPPORT VEHICLES                                | 8,965            | 91                                      | 772                        | 8,779               | 6,240              | 847<br>717 C                        | 792         | 6,825              | 1,954               | 2,725            |
| SIMULATORS   | 791,77           | •                                       | •                          | 791,77              | 0,000              | 717'7                               | '           | 000,01             | /00,11              | EE /'C           |
| LEASED \ OWNED ASSETS LEASEHOLD LAND                   | 191,135          | (4,722)                                 | 1                          | 186,413             | 3,073              | 2,407                               | 1           | 5,480              | 180,933             | 188,062          |
| AIRCRAFT & SPARE ENGINE                                |                  |   | ,                          |                     |                    |                                     | ì           |                    |                     |                  |
| (Narrow Body)  | 497,692          | 5,758                                   | 131                        | 503,319             | 6/6/611            | 28,644                              | 51          | 148,572            | 354,747             | 377,713          |
| (Wide Body)  | 1,092,352        | (97,464)                                | ı                          | 994,888             | 78,754             | 59,312                              | '           | 138,066            | 856,822             | 1,013,598        |
| IMPROVEMENT ON LEASED AIRCRAFT                         | 15,098           | 2,333                                   | 1                          | 17,431              | 5,945              | 2,699                               | ı           | 8,644              | 8,787               | 9,153            |
| IMPROVEMENT ON LEASED PROPERTY                         | 4,468            | 1                                       | 1                          | 4,468               | 2,751              | 692                                 | ı           | 3,443              | 1,025               | 1,717            |
| INTANGIBLE ASSETS                                      |                  |   |                            |                     |                    |                                     |             |                    |                     |                  |
| (Other than internally generated)                      |                  |   |                            |                     |                    |                                     |             |                    |                     |                  |
| SOFTWARE   | 2,087            | 1,195                                   | 9                          | 6,276               | 3,318              | 1,210                               | 4           | 4,524              | 1,752               | 1,769            |
| LANDING RIGHTS   | 12,201           | 10,231                                  | 1                          | 22,432              | 5,610              | 826                                 | 1           | 6,466              | 15,966              | 6,591            |
| TRADEMARKS   | 3,146            | 1                                       | 1                          | 3,146               | 1,156              | 314                                 | ı           | 1,470              | 1,676               | 066′L            |
| TOTAL  | 1,884,498        | (82,093)                                | 1,303                      | 1,801,102           | 255,016            | 101,640                             | 1,076       | 355,580            | 1,445,522           | 1,629,482        |
| PREVIOUS YEAR  | 1,666,865        | 392,295                                 | 174,662                    | 1,884,498           | 255,595            | 94,942                              | 95,521      | 255,016            | 1,629,482           |                  |
| CAPITAL WORK IN PROGRESS<br>INCLUDING CAPITAL ADVANCES |                  |   |                            |                     |                    |                                     |             |                    | 33,345              | 62,709           |

NOTE:

- All the Aircraft (except one Aircraft) are acquired on Hire-purchase / Finance Lease basis . Such Aircraft are charged by the Hirers / Lessors against the financing arrangements obtained by them.  $\subseteq$ 
  - Additions to Leasehold land / Aircraft / Simulators / CWIP during the year include (Rs. 120,661 lakhs) [Net] (Previous Year net of Rs. 215,556 lakhs) on account of Exchange (-) Gain / Loss during the year and opening exchange difference (Refer Note 15 of Schedule S) 5
- Leasehold Land was revalued on 31st March, 2008 with reference to current market prices; amount added on revaluation is Rs. 148,119 lakhs; the revalued amount substituted for historical cost on 31st March, 2008 was Rs. 184,500 lakhs. (a) 3
- Narrow Body Aircraft were revalued on 31st March, 2008 with reference to current market prices; amount added on revaluation was Rs.118,133 lakhs; the revalued amount substituted for book value on 31st March, 2008 is Rs. 346,396 lakhs. (p) 3



|  |  |  |                           | As at<br>31 <sup>st</sup> March,<br>2010<br>Rs. in lakhs | As at<br>31st March,<br>2009<br>Rs. in lakhs |
|--|--|--|---------------------------|--|--|
| CHEDULE F :  |  |  |                           |  |  |
| NVESTMENTS   |  |  |                           |  |  |
| Jnquoted   |  |  |                           |  |  |
| . Long Term Investments - (At Cost)  |  |  |                           |  |  |
| Trade Investments  |  |  |                           |  |  |
| 18 Shares (Previous Year-18 Shares) held v<br>Telecommunications Aeronautiques   | vith Societe Internati                     | ionale de                                |                           |  |  |
| (S.I.T.A S.C) * [Rs. 2/- (Previous Year Rs. 2  | 2/-)]                                      |  |                           | *  |  |
| NOTES:   |  |  |                           |  |  |
| <ul> <li>(a) These investments have been receive in their Computer Reservation System of Rs. 2/- (Previous Year Rs. 2/-) Reserve.</li> <li>(b) The transfer of this investment is restricted.</li> </ul> | and have been according by crediting equiv | ounted at a no<br>alent amount           | minal value<br>to Capital |  |  |
| for e.g. Air Transport members, etc.   |  |  |                           |  |  |
| Jnquoted   |  |  |                           |  |  |
| I. Current Investments - Others  |  |  |                           |  |  |
| Investments in Mutual Funds - (Debt Sche   |  | _  |                           |  |  |
| Schemes  | As at<br>31 <sup>st</sup> March,<br>2010   | As at<br>31 <sup>st</sup> March,<br>2009 | Face Value /<br>Unit      |  |  |
|  | No. of Units                               | No. of Units                             |                           |  |  |
| Liquid Plan  |  |  |                           |  |  |
| SBI - Magnum Insta Cash Fund -   |  |  |                           |  |  |
| Cash Option  | 48,931,818                                 | 50,908,980                               |                           | 10,000   | 10,00  |
| Market Value   | As at 31st March, 2010                     | As at 31st March, 2009                   |                           | 10,000   | 10,00  |
|  | Rs. in lakhs                               | Rs. in lakhs                             | Rs. 10.00                 | 10,000   | 10,00  |
| Liquid Plan  | The first land                             | 7.5 (4.1.1.)                             | 13. 10.00                 |  |  |
| SBI - Magnum Insta Cash Fund -   |  |  |                           |  |  |
| Cash Option  | 10,001                                     | 10,002                                   |                           |  |  |
|  | 10,001                                     | 10,002                                   |                           |  |  |
| Note : The market price is based on the  | repurchase price dec                       | clared by the re                         | espective funds           |  |  |
| Total  |  |  |                           | 10,000   | 10,00  |



|      |  |                      |                    | Rs. in lakhs    | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|------|--|----------------------|--------------------|-----------------|--|--|
| SCH  | EDULE G:   |                      |                    |                 |  |  |
| INV  | ENTORIES (At Lower of Cost of  | Net Realisable Va    | lue)               |                 |  |  |
| i)   | Rotables, Consumable stores and  | tools                |                    | 84,644          |  | 80,906   |
|      | Less :Provision for Obsolescence<br>(Refer Note I (N) of Schedule S)       | / Slow & Non-Movir   | ng items           | 18,897          |  | 16,088   |
|      | Eurl   |                      |                    |                 | 65,747<br>281                                | 64,818   |
| ii)  | Fuel   |                      |                    | 2.757           | 281  | 182  |
| iii) | Other Stores Items   |                      |                    | 3,757           |  | 4,664  |
|      | Less :Provision for Slow & Non-N<br>(Refer Note I (N) of Schedule S)       | Noving items         |                    | 33              |  | 33   |
|      | (nere) nece i (ny el selledale sy  |                      |                    |                 | 3,724  | 4,631  |
|      | Total  |                      |                    |                 | 69,752                                       | 69,631   |
|      |  |                      |                    |                 |  |  |
|      | EDULE H:   |                      |                    |                 |  |  |
| SUN  | IDRY DEBTORS   |                      |                    |                 |  |  |
|      | (Unsecured)  |                      |                    |                 |  |  |
| i)   | Debts (Outstanding for a period  | exceeding six months | s)                 | 8,204           |  | 11,272   |
| ii)  | Other Debts  |                      |                    | 82,885          |  | 78,676   |
|      | Less : Provision for Doubtful Deb  | ts                   |                    | 91,089<br>3,440 |  | 89,948<br>9,195  |
|      |  |                      |                    |                 | 87,649                                       | 80,753   |
|      |  | As at<br>March 31,   | As at<br>March 31, |                 |  |  |
| NOT  | Έ:   | 2010                 | 2009               |                 |  |  |
| 1)   | Considered good  | 87,649               | 80,753             |                 |  |  |
|      | Considered doubtful  | 3,440                | 9,195              |                 |  |  |
|      |  | 91,089               | 89,948             |                 |  |  |
| 2)   | Debtors include Rs. 5,835 lakhs (from private company in which the member. |                      |                    |                 |  |  |
|      | Total  |                      |                    |                 | 87,649                                       | 80,753   |



|       |  | Rs. in lakhs | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|-------|--|--------------|--|--|
| SCH   | EDULE I :  |              |  |  |
| CAS   | H AND BANK BALANCES  |              |  |  |
|       | on hand [includes cheques on hand Rs. 428 lakhs<br>vious Year Rs. 61 lakhs)  |              | 477  | 117  |
| Balaı | nce with Scheduled banks :   |              |  |  |
| i)    | In Current Account   |              | 3,024  | 17,531   |
| ii)   | In Fixed Deposit Account [(Including interest accrued of Rs. 2,322 lakhs (Previous Year Rs. 2,238 lakhs ) and margin deposit Rs. 68,157 lakhs (Previous Year Rs. 105,421 lakhs ))] |              | 72,242                                       | 116,072  |
|       | Balance with other banks :   |              | 75,743                                       | 133,720  |
|       | In Current Account   |              |  |  |
| i)    | Citibank N.A, Johannesburg South Africa Maximum balance outstanding during the Year Rs. 64 lakhs (Previous Year Rs. 8 lakhs)   | 60           |  | 14   |
| ii)   | National Bank of Kuwait (*Previous Year Rs. 4,664.75)  Maximum balance outstanding during the year Rs. 1,099 lakhs (Previous Year Rs. 561 lakhs)                                   | 118          |  | -  |
| iii)  | Barclays Business Premium GBP Account, UK<br>Maximum balance outstanding during the Year Rs. 6,569 lakhs<br>(Previous Year Rs. 4,134 lakhs)  | 1,257        |  | 45   |
| iv)   | Barclays Bank - PLC - USD, UK<br>Maximum balance outstanding during the Year Rs. 4,954 lakhs<br>(Previous Year Rs. 9,989 lakhs)  | 274          |  | -  |
| v)    | HSBC CCF - Euro- Paris<br>Maximum balance outstanding during the Year Rs. 770 lakhs<br>(Previous Year Rs. 1,248 lakhs)   | 8            |  | 62   |
| vi)   | Deutsche Bank AG - Euro - Frankfurt<br>Maximum balance outstanding during the Year Rs. 348 lakhs<br>(Previous Year Rs. 779 lakhs)  | 58           |  | 109  |
| vii)  | Barclays Bank - PLC - GBP, UK<br>Maximum balance outstanding during the year Rs. 16 lakhs<br>(Previous Year Rs. 38 lakhs)  | 16           |  | 4  |
| viii) | DBS Bank Ltd - SGD - Singapore<br>Maximum balance outstanding during the Year Rs. 802 lakhs<br>(Previous Year Rs. 2,208 lakhs)   | 319          |  | 543  |
| ix)   | HSBC Bank - Brussels<br>Maximum balance outstanding during the Year Rs. 555 lakhs<br>(Previous Year Rs. 1,363 lakhs)   | 61           |  | 74   |
| x)    | Barclays Bank - PLC - Euro Account, UK<br>Maximum balance outstanding during the year Rs. 416 lakhs<br>(Previous Year Rs. 1,064 lakhs)   | 66           |  | 28   |



|        |  | Rs. in lakhs | As at<br>31st March,<br>2010<br>Rs. in lakhs | As at<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|--------|--|--------------|--|--|
| xi)    | JP Morgan Chase Bank-EWR-USD<br>Maximum balance outstanding during the Year Rs. 277 lakhs<br>(Previous Year Rs. 121 lakhs)                         | 37           |  | -  |
| xii)   | HSBC Bank Ltd. Shanghai<br>Maximum balance outstanding during the Year Rs. 438 lakhs<br>(Previous Year Rs. 2,219 lakhs)                            | 135          |  | 49   |
| xiii)  | HSBC Bank Ltd Disbursement Account - Dhaka *Rs. 1993.91<br>Maximum balance outstanding during the Year Rs. 7 lakhs<br>(Previous Year Rs. 58 lakhs) | -            |  | 58   |
| xiv)   | ICICI Bank UK Ltd., UK Maximum balance outstanding during the Year Rs. 217 lakhs (Previous Year Rs. 890 lakhs)                                     | 30           |  | 41   |
| xv)    | JP Morgan Chase Bank—Collection - Toronto Maximum balance outstanding during the Year Rs. 443 lakhs (Previous Year Rs. 1,637 lakhs)                | 207          |  | 183  |
| xvi)   | HSBC Bank Ltd Current Account - Dhaka Maximum balance outstanding during the Year Rs. 1,913 lakhs (Previous Year Rs. 4,183 lakhs)                  | 395          |  | 1,423  |
| xvii)  | HSBC Bank Ltd. Bangkok Maximum balance outstanding during the Year Rs. 650 lakhs (Previous Year Rs. 946 lakhs)                                     | 90           |  | 269  |
| xviii) | Punjab National Bank - Hong Kong  Maximum balance outstanding during the Year Rs. 9,106 lakhs (Previous Year Rs. 9,190 lac)                        | 786          |  | 9,190  |
| xix)   | HSBC Bank Ltd Collection - Hongkong<br>Maximum balance outstanding during the Year Rs. 1,000 lakhs<br>(Previous Year Rs. 934 lakhs)                | 240          |  | 354  |
| xx)    | HSBC Bank Ltd - Disbursement - Hongkong<br>Maximum balance outstanding during the Year Rs. 16 lakhs<br>(Previous Year Rs. 28 lakhs)                | 14           |  | 16   |
| xxi)   | Bank of America - USD A/c, USA Maximum balance outstanding during the Year Rs. 387 lakhs (Previous Year Rs. 936 lakhs)                             | 110          |  | 302  |
| xxii)  | ING Brussels  Maximum balance outstanding during the Year Rs. 199 lakhs (Previous Year Rs. 1,607 lakhs)  | 28           |  | 136  |
| xxiii) | Punjab National Bank-London-TRA- GBP Maximum balance outstanding during the Year Rs. 1,805 lakhs (Previous Year N.A.)                              | 2,136        |  | -  |
| xxiv)  | Punjab National Bank-Hongkong-TRA- EUR Maximum balance outstanding during the Year Rs. 1,575 lakhs (Previous Year N.A.)                            | 452          |  | -  |
|        |  |              | 6,897  | 12,900   |
|        | Total  |              | 82,640                                       | 146,620  |



| SCHEDULE J :   |   |              |             |             |
|--|---|--------------|-------------|-------------|
| SCHEDULE   :   |   |              | 31st March, | 31st March, |
| SCHEDULE J :   LOANS AND ADVANCES (Unsecured unless otherwise stated and Considered Cood )   Advances Recoverable in Cash or in kind or for value to be Received   96,735   558   705      |   | Rs. in lakhs |             |             |
| Considered Cood  | SCHEDIII E 1 ·  |              |             |             |
| CUnsecured unless otherwise stated and Considered Good   Advances Recoverable in Cash or in kind or for value to be Received   - Considered Good   96,735   558   705    |   |              |             |             |
| Advances Recoverable in Cash or in kind or for value to be Received  - Considered Good - Considered Good - Considered Good - Considered Doubtful  Less : Provision for Doubtful Advances - Considered Good - Consi |   |              |             |             |
| Considered Doubtful   S58   97,293   89,677   89,677   705   558   97,293   89,677   705   |   |              |             |             |
| Sest   Provision for Doubtful Advances   Sest   Provision for Doubtful Advances   Sest   Provision for Doubtful Advances   Sest   Peposits with Airport Authorities & others   | - Considered Good   | 96,735       |             | 88,972      |
| Less : Provision for Doubtful Advances   558   96,735   88,972   | - Considered Doubtful   | 558          |             | 705         |
| Deposits with Airport Authorities & others   |   | 97,293       |             | 89,677      |
| Deposits with Airport Authorities & others   | Less : Provision for Doubtful Advances                                    | 558          |             | 705         |
| - Considered Good - Considered Doubtful - Considered Substances - Considered Doubtful - Considered Doubtful - Considered Substances - Considered S |   |              | 96,735      | 88,972      |
| Considered Doubtful   Section   Se   | Deposits with Airport Authorities & others                                |              |             |             |
| Less : Provision for Doubtful Advances   21,909   92   21,817   92   92   17,913   92   17,921   92   17,821   17,821   17,821   17,821   17,821   17,821   18,0204   25,631   150,591   132,425   132,425     |   | · ·          |             |             |
| Less : Provision for Doubtful Advances         92         21,817         92           Balances with Customs Authorities         15         17,821           Advance Tax & Tax deducted at Source (Net of Provisions)         32,024         25,631           Total         150,591         132,425           Note: Deposits & Advances include Rs. 3,136 (Previous Year Rs. 3,385 lakhs) amount placed with private limited companies in which the company's director is a director / member.         30         13           SCHEDULE K:         CURRENT LIABILITIES           Sundry Creditors         30         113           Outstanding dues to Micro and Small Enterprises         30         177,247           Others         218,043         177,364           Interest Accrued but not due on loans         112,609         127,364           Interest Accrued but not due on loans         3,018         3,954           Forward Sales (net) (Passenger / Cargo)         93,439         74,581           Balance with Banks - overdrawn as per books         6,179         5,896           Unclaimed Dividend *         12         13           Vnote: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund         433,332         389,171           SCHEDULE L:  | - Considered Doubtful   | 92           |             | 92          |
| Balances with Customs Authorities  |   | 21,909       |             | 17,913      |
| Balances with Customs Authorities  | Less : Provision for Doubtful Advances                                    | 92           | 21,817      | 92          |
| Advance Tax & Tax deducted at Source (Net of Provisions)  Total  Note: Deposits & Advances include Rs. 3,136 (Previous Year Rs. 3,385 lakhs) amount placed with private limited companies in which the company's director is a director / member.  SCHEDULE K:  CURRENT LIABILITIES Sundry Creditors Outstanding dues to Micro and Small Enterprises Others Other Current Liabilities Interest Accrued but not due on loans Forward Sales (net) (Passenger / Cargo) Balance with Banks - overdrawn as per books Unclaimed Dividend *  10 Inclaimed Share Application Money *  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L:  PROVISIONS Wealth Tax Total 14 14  Cratuity 4,856 4,757 Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S)  112,693 132,425 132,693 132,425 132,425 132,425 132,425 132,425 132,425 132,425 133,224 25,631 132,425 132,425 132,425 133,425 133,425 143,425 150,591 132,425 134,425 |   |              |             | 17,821      |
| Note: Deposits & Advances include Rs. 3,136 (Previous Year Rs. 3,385 lakhs) amount placed with private limited companies in which the company's director is a director / member.  SCHEDULE K:  CURRENT LIABILITIES Sundry Creditors Outstanding dues to Micro and Small Enterprises Others  Others  CURRENT Liabilities 112,609 127,364 Interest Accrued but not due on loans Forward Sales (net) (Passenger / Cargo) Balance with Banks - overdrawn as per books Unclaimed Dividend * 112, 12 13 Unclaimed Share Application Money * 12 12 13 Vote: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax 14 14 14 14 14 14 14 14 14 14 14 14 14  |   |              | 15          | 1           |
| Note: Deposits & Advances include Rs. 3,136 (Previous Year Rs. 3,385 lakhs) amount placed with private limited companies in which the company's director is a director / member.  SCHEDULE K:  CURRENT LIABILITIES Sundry Creditors Outstanding dues to Micro and Small Enterprises Others  218,043  218,043  218,043  177,247  218,073  177,360  Other Current Liabilities 112,609 1127,364  Interest Accrued but not due on loans 13,018 13,018 13,954  Forward Sales (net) (Passenger / Cargo) 193,439 174,581  Balance with Banks - overdrawn as per books Unclaimed Dividend * 112 13  Unclaimed Share Application Money * 2 13  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L:  PROVISIONS  Wealth Tax 14 14 14 Cratuity 4,856 4,757 Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S) 11,267 13,754  | Advance Tax & Tax deducted at Source (Net of Provisions)                  |              | 32,024      | 25,631      |
| amount placed with private limited companies in which the company's director is a director / member.  SCHEDULE K:  CURRENT LIABILITIES Sundry Creditors Outstanding dues to Micro and Small Enterprises Others  218,043  218,043  218,043  30  218,043  177,247  218,073  177,360  Other Current Liabilities 112,609 127,364 Interest Accrued but not due on loans 13,018 13,954 Forward Sales (net) (Passenger / Cargo) 193,439 174,581 Balance with Banks - overdrawn as per books Unclaimed Dividend * 112 13 Unclaimed Share Application Money * 21 23  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L:  PROVISIONS  Wealth Tax 14 14 14 Cratuity 4,856 4,757 Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S) 11,267 13,754  | Total   |              | 150,591     | 132,425     |
| amount placed with private limited companies in which the company's director is a director / member.  SCHEDULE K:  CURRENT LIABILITIES Sundry Creditors Outstanding dues to Micro and Small Enterprises Others  218,043  218,043  218,043  30  218,043  177,247  218,073  177,360  Other Current Liabilities 112,609 127,364 Interest Accrued but not due on loans 13,018 13,954 Forward Sales (net) (Passenger / Cargo) 193,439 174,581 Balance with Banks - overdrawn as per books Unclaimed Dividend * 112 13 Unclaimed Share Application Money * 21 23  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L:  PROVISIONS  Wealth Tax 14 14 14 Cratuity 4,856 4,757 Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S) 11,267 13,754  | Note: Deposite & Advances include Bs 2 126 (Provious Vear Bs 2 205 Jakhs) |              |             |             |
| CURRENT LIABILITIES         Sundry Creditors       30       113         Outstanding dues to Micro and Small Enterprises       30       218,043         Others       218,043       177,247         218,073       177,360         Other Current Liabilities       112,609       127,364         Interest Accrued but not due on loans       3,018       3,954         Forward Sales (net) (Passenger / Cargo)       93,439       74,581         Balance with Banks - overdrawn as per books       6,179       5,896         Unclaimed Dividend *       12       13         Unclaimed Share Application Money *       2       3         *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund       433,332       389,171         SCHEDULE L:         PROVISIONS         Wealth Tax       14       14         Gratuity       4,856       4,757         Leave Encashment / Compensated Absences       2,524       3,556         Others (Refer Note 14 of Schedule S)       11,267       13,754  | amount placed with private limited companies in which the company's       |              |             |             |
| Sundry Creditors   | SCHEDULE K:   |              |             |             |
| Outstanding dues to Micro and Small Enterprises         30 218,043         113 177,247           Others         218,043         177,360           Other Current Liabilities         112,609         127,364           Interest Accrued but not due on loans         3,018         3,954           Forward Sales (net) (Passenger / Cargo)         93,439         74,581           Balance with Banks - overdrawn as per books         6,179         5,896           Unclaimed Dividend *         12         13           Unclaimed Share Application Money *         2         3           *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund         2         3           Total         433,332         389,171           SCHEDULE L:         PROVISIONS           Wealth Tax         14         14           Gratuity         4,856         4,757           Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754  | CURRENT LIABILITIES   |              |             |             |
| Others         218,043         177,247           Other Current Liabilities         112,609         127,364           Interest Accrued but not due on loans         3,018         3,954           Forward Sales (net) (Passenger / Cargo)         93,439         74,581           Balance with Banks - overdrawn as per books         6,179         5,896           Unclaimed Dividend *         12         13           Unclaimed Share Application Money *         2         3           *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund         433,332         389,171           SCHEDULE L:           PROVISIONS         4,856         4,757           Wealth Tax         14         14           Gratuity         4,856         4,757           Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754   | Sundry Creditors  |              |             |             |
| Other Current Liabilities Other Current Liabilities Interest Accrued but not due on loans Interest Accrued but not due on loans Forward Sales (net) (Passenger / Cargo) Balance with Banks - overdrawn as per books Unclaimed Dividend * Unclaimed Share Application Money * *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax Interest Accrued but not due on loans Interest Accrued Balance Interest Accrete Balance Interest | · · · · · · · · · · · · · · · · · · ·                                     |              |             |             |
| Other Current Liabilities Interest Accrued but not due on loans Forward Sales (net) (Passenger / Cargo) Balance with Banks - overdrawn as per books Unclaimed Dividend * Unclaimed Share Application Money * *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax Foratuity Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S)  112,609 127,364 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954 3,954  | Others  | 218,043      |             | 177,247     |
| Interest Accrued but not due on loans Forward Sales (net) (Passenger / Cargo) Balance with Banks - overdrawn as per books Unclaimed Dividend * Unclaimed Dividend * Unclaimed Share Application Money * *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax Gratuity Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S)  3,918 3,954 93,439 74,581 12 13 13 14 14 14 14 14 14 14 14 15 15 11,267 11,267 13,754  |   |              | 218,073     | 177,360     |
| Forward Sales (net) (Passenger / Cargo)  Balance with Banks - overdrawn as per books  Unclaimed Dividend *  Unclaimed Share Application Money *  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L:  PROVISIONS  Wealth Tax  Gratuity  Leave Encashment / Compensated Absences  Others (Refer Note 14 of Schedule S)  74,581  5,896  6,179  5,896  412  13  43  389,171  433,332  389,171  433,332  389,171  4436,6  4,757  4,856  4,757  11,267  11,267   |   |              |             |             |
| Balance with Banks - overdrawn as per books Unclaimed Dividend * Unclaimed Share Application Money * *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax Gratuity Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S)  6,179 5,896 113 3 433,332 389,171  433,332 389,171  14 14 14 14 14 15 14 15 15 11,267 113,754   |   |              |             |             |
| Unclaimed Dividend * Unclaimed Share Application Money * *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  SCHEDULE L: PROVISIONS Wealth Tax Gratuity Leave Encashment / Compensated Absences Others (Refer Note 14 of Schedule S)  12 13 433,332 389,171  14 14 14 14 15 15 11,267 11,267 11,267   |   |              |             |             |
| Unclaimed Share Application Money *  *Note: These figures do not include any amounts due and outstanding to be credited to the Investor Education & Protection Fund  Total  *CHEDULE L:  PROVISIONS  Wealth Tax  Gratuity  Leave Encashment / Compensated Absences  Others (Refer Note 14 of Schedule S)  *2  3  389,171  *433,332  389,171  *44,856  4,757  4,856  4,757  11,267  11,267  13,754  |   |              |             |             |
| be credited to the Investor Education & Protection Fund  Total 433,332 389,171  SCHEDULE L:  PROVISIONS  Wealth Tax 14 14  Gratuity 4,856 4,757  Leave Encashment / Compensated Absences 2,524 3,556 Others (Refer Note 14 of Schedule S) 11,267 13,754  |   |              |             |             |
| Total         433,332         389,171           SCHEDULE L :         PROVISIONS           Wealth Tax         14         14           Gratuity         4,856         4,757           Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754   | *Note: These figures do not include any amounts due and outstanding to    |              |             |             |
| SCHEDULE L:         PROVISIONS       14       12       12       12       12       12       12       12       12       13       15       14       14       14       14       14       14       14       14       14       14       14       14       12       14       12 <td>be credited to the Investor Education &amp; Protection Fund</td> <td></td> <td></td> <td></td>  | be credited to the Investor Education & Protection Fund                   |              |             |             |
| PROVISIONS         14         15         12         15         14         15         14         15         14         15         14         15         16         13         75         14         17         14         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         16         17         18         17         18         17         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18         18   | Total   |              | 433,332     | 389,171     |
| Wealth Tax         14         14           Gratuity         4,856         4,757           Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754   | SCHEDULE L:   |              |             |             |
| Gratuity         4,856         4,757           Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754  | PROVISIONS  |              |             |             |
| Leave Encashment / Compensated Absences         2,524         3,556           Others (Refer Note 14 of Schedule S)         11,267         13,754   |   |              |             |             |
| Others (Refer Note 14 of Schedule S) 11,267 13,754   | •   |              |             |             |
|  |   |              |             |             |
| <b>Total</b>   <b>18,661</b>   22,081  |   |              |             |             |
|  | Total   |              | 18,661      | 22,081      |



# Schedules to the Consolidated Profit and Loss Account for the year ended 31st March, 2010

|  | Rs. in lakhs | For the<br>Year Ended<br>31 <sup>st</sup> March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|--|--------------|--|--|
| SCHEDULE M:  |              |  |  |
| OPERATING REVENUE  |              |  |  |
| Passenger  | 1,002,171    |  | 1,170,934  |
| Less: Service Tax  | 5,979        |  | 6,240  |
|  |              | 996,192  | 1,164,694  |
| Excess Baggage   |              | 3,965  | 3,849  |
| Cargo  | 91,846       |  | 100,606  |
| Less: Service Tax  | 2,392        |  | 3,555  |
|  |              | 89,454   | 97,051   |
| Revenue Leasing Operations   |              | 71,768   | 18,283   |
| Other Revenue  |              | 26,256   | 23,913   |
| Total  |              | 1,187,635  | 1,307,790  |
| SCHEDULE N:  |              |  |  |
| NON-OPERATING REVENUE  |              |  |  |
| Interest on Bank & Other Deposits  |              | 5,146  | 4,063  |
| Tax Deducted at Source Rs. 908 lakhs (Previous Year Rs. 805 lakhs)       |              |  | ,  |
| Exchange difference (Net)  |              | 6,731  | -  |
| Profit on Sale and Lease back of Aircraft                                |              | -  | 15,730   |
| Profit on Sale of Other Fixed Assets                                     |              | -  | 2,088  |
| Profit on Sale of Current Investments                                    |              | 124  | 236  |
| Dividend on Current Investments  |              | 4  | 193  |
| Provision for aircraft maintenance no longer required written back       |              | 2,157  | 2,706  |
| Provision for Doubtful Debts no longer required written back             |              | 4,187  | -  |
| Other excess Provision written back                                      |              | 2,088  | 4,628  |
| Other Income [including Interest on Income Tax Refund of Rs. 4,076 lakhs |              |  |  |
| (Previous Year Nil)]   |              | 15,734   | 7,452  |
| Total  |              | 36,171   | 37,096   |
| SCHEDULE 0:  |              |  |  |
| EMPLOYEES REMUNERATION AND BENEFITS                                      |              |  |  |
| (Includes Managerial Remuneration - Refer Note 7 of Schedule S )         |              |  |  |
| Salaries, Wages, Bonus & Allowances                                      |              | 127,940  | 149,820  |
| Contribution to Provident Fund & ESIC                                    |              | 3,655  | 3,968  |
| Provision for Gratuity   |              | 501  | 9  |
| Provision for Leave Encashment   |              | 21   | 9  |
| Staff Welfare Expenses (Net)   |              | 5,580  | 4,620  |
| Total  |              | 137,697  | 158,426  |
|  |              |  |  |



# Schedules to the Consolidated Profit and Loss Account for the year ended 31st March, 2010 (contd.)

|   | Rs. in lakhs    | For the<br>Year Ended<br>31st March,<br>2010<br>Rs. in lakhs | For the<br>Year Ended<br>31 <sup>st</sup> March,<br>2009<br>Rs. in lakhs |
|---|-----------------|--|--|
| SCHEDULE P:   |                 |  |  |
| SELLING & DISTRIBUTION EXPENSES   |                 |  |  |
| Computerised Reservation System Cost  |                 | 39,798   | 32,837   |
| Commission<br>Others (Net)  |                 | 63,645<br>6,329  | 81,315<br>6,251  |
|   |                 |  |  |
| Total   |                 | 109,772  | 120,403  |
| SCHEDULE Q:   |                 |  |  |
| OTHER OPERATING EXPENSES  |                 |  |  |
| Aircraft Variable Rentals   |                 | 22,963<br>8,998  | 36,060   |
| Aircraft Insurance & Other Insurance<br>Landing, Navigation & Other Airport Charges             |                 | 111,948  | 8,639<br>116,973   |
| Aircraft Maintenance (including Customs Duty and Freight, where applicable)                     |                 | 111,510  | 110,575  |
| Component Repairs, Recertification, Exchange,   |                 |  |  |
| Consignment Fees and Aircraft Overhaul (Net)  | 57,023          |  | 71,502   |
| Lease of Aircraft Spares including Engine<br>Consumption of Stores & Spares (Net)               | 7,443<br>11,310 |  | 9,422<br>10,886  |
| [including items scrapped / written off Rs. 2,629 lakhs   | 11,510          |  | 10,000   |
| (Previous Year Rs. 1,801 lakhs)]  |                 |  |  |
| Provision for Spares Obsolescence   | 4,101           |  | 3,739  |
|   |                 | 79,877   | 95,549   |
| Inflight & Other Pax Amenities  |                 | 51,146   | 64,883   |
| Communication Cost  |                 | 5,120  | 6,525  |
| Travelling & Subsistence<br>Rent  |                 | 16,733<br>8,392  | 27,665<br>10,456   |
| Rates & Taxes   |                 | 181  | 175  |
| Repairs & Maintenance   |                 |  |  |
| - Leased Premises   | 148             |  | 620  |
| - Others  | 3,044           |  | 3,755  |
|   |                 | 3,192  | 4,375  |
| Electricity Director's Sitting Fees   |                 | 2,038<br>14  | 2,241<br>16  |
| Provision for Bad & Doubtful Debts  |                 | 1,475  | 4,020  |
| Bad Debts Written off   |                 | 173  | 169  |
| Exchange difference (Net) [Refer Note 15 of Schedule S]   |                 | -  | 20,305   |
| Loss on scrapping of Aircraft Parts<br>Loss on scrapping Fixed Assets other than Aircraft Parts |                 | 43<br>97   | 337  |
| Loss on sale of Fixed Assets other than Aircraft (Net)  |                 | 29   | 478  |
| Miscellaneous Expenses (Including Professional Fees, Audit Fees,                                |                 |  | ., 6   |
| Printing & Stationery, Cargo Handling and Bank Charges etc.)                                    |                 | 29,768   | 26,322   |
| Total   |                 | 342,187  | 425,188  |
| SCHEDULE R:   |                 |  |  |
| INTEREST AND FINANCE CHARGES  |                 |  |  |
| - On Fixed Loan   | 93,226          |  | 86,266   |
| - Others  | 11,511          |  | 988  |
|   | 104,737         |  | 87,254   |
| Less : Capitalised during the Year  |                 |  | 7,029  |
|   |                 | 104,737  | 80,225   |
| Total   |                 | 104,737  | 80,225   |
| Iotai   |                 | =======================================                      | =======================================                                  |
|   |                 |  |  |



## Significant Accounting Policies and Notes forming part of Consolidated Accounts

## SCHEDULE 'S': SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF CONSOLIDATED ACCOUNTS

#### I. SIGNIFICANT ACCOUNTING POLICIES:

#### A. BASIS OF PREPARATION OF FINANCIAL STATEMENTS:

The accompanying consolidated financial statements of Jet Airways (India) Limited ("the Holding Company") and its wholly owned subsidiary viz. Jet Lite (India) Limited (together "the Company / Group") are prepared under the historical cost convention, except certain Fixed Assets which are revalued, in accordance with the generally accepted accounting principles applicable in India, the provisions of the Companies Act, 1956 and the applicable accounting standards, to the extent possible in the same format as that adopted by the Holding Company for its separate financial statements.

The financial statements of Subsidiary used in the consolidation are drawn upto the same reporting date as that of the Holding Company, viz. 31st March, 2010.

#### **B. PRINCIPLES OF CONSOLIDATION:**

- (i) The financial statements of the Holding Company and its Subsidiary Company have been consolidated on a line-by-line basis by adding together the book value of like items of assets, liabilities, income and expenses, after fully eliminating intra-group balances and intra-group transactions and the unrealised profits / losses.
- (ii) The consolidated financial statements have been prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented, to the extent possible, in the same manner as the Holding Company's separate financial statements.
- (iii) The excess of cost of investment in the Subsidiary Company over the Holding Company's portion of the equity of the Subsidiary Company at the date of investment made is recognized in the financial statements as Goodwill.

## C. USE OF ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities on the date of the financial statements and the reported amount of revenue and expenses during the reporting period. Differences between the actual results and estimates are recognised in the period in which the results are known / materialised.

#### D. REVENUE RECOGNITION:

- a) Passenger and Cargo income is recognised on flown basis, i.e. when the service is rendered.
- b) The sale of tickets / airway bills (sales net of refunds) are initially credited to the "Forward Sales Account". Income recognised as indicated above is reduced from the Forward Sales Account and the balance net of commission and discount thereon is shown under Current Liabilities.
- c) The unutilized balances in Forward Sales Account are recognized as income based on historical statistics, data and management estimates and considering Company's refund policy.
- d) Lease income including Variable rentals on the Aircraft given on operating lease is recognized in the Profit and Loss account on an accrual basis over the period of lease.

#### **E. EXPORT INCENTIVE:**

Export incentive available under prevalent scheme is accrued in the year when the right to receive credit as per the terms of the scheme is established in respect of exports made and are accounted to the extent there is no significant uncertainty about the measurability and ultimate utilization of such duty credit.

#### F. COMMISSION:

As in the case of revenue, the commission paid / payable on sales including any over-riding commission is recognised only on flown basis.



## G. EMPLOYEE BENEFITS:

- a) Defined Contribution plan: Company's contribution paid / payable for the year to defined contribution schemes are charged to Profit and Loss Account.
- b) Defined Benefit and Other Long Term Benefit plan: Company's liabilities towards defined benefit plans and other long term benefit plans are determined using the Projected Unit Credit Method. Actuarial valuations under the Projected Unit Credit Method are carried out at the balance sheet date. Actuarial gains and losses are recognised in the Profit and Loss account in the period of occurrence of such gains and losses. Past service cost is recognised immediately to the extent of benefits are vested, otherwise it is amortised on straight-line basis over the remaining average period until the benefits become vested.

The employee benefit obligation recognised in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognised past service cost.

## c) Short Term Employee Benefits:

Short term employee benefits expected to be paid in exchange for the services rendered by employees are recognised undiscounted during the period employee renders services.

#### H. FIXED ASSETS:

#### a) TANGIBLE ASSETS:

Owned tangible fixed assets are stated at cost and includes amount added on revaluation less accumulated depreciation and impairment loss, if any. All costs relating to acquisition and installation of fixed assets upto the time the assets get ready for their intended use are capitalised.

The cost of improvements to Leased Properties as well as customs duty / modification cost incurred on aircraft taken on operating lease have been capitalised and disclosed appropriately.

Capital Work in progress comprises advances paid to acquire fixed assets and the cost of fixed assets not ready for their intended use as at the reporting date of the financial statements.

### b) **INTANGIBLE ASSETS:**

Intangible assets are recognized only if acquired and it is probable that the future economic benefits that are attributable to the assets will flow to the enterprise and the cost of assets can be measured reliably. The intangible assets are recorded at cost and are carried at cost less accumulated amortisation and accumulated impairment losses, if any.

### c) ASSETS TAKEN ON LEASE:

- i) Operating Lease: Rentals are expensed with reference to the Lease Term and other considerations.
- **ii)** Finance Lease / Hire Purchase: The lower of the fair value of the assets and the present value of the minimum lease rentals is capitalised as Fixed Assets with corresponding amount shown as Lease Liability (Outstanding Hire Purchase / Finance Lease Installments). The principal component of the lease rentals is adjusted against the leased liability and interest component is charged to the Profit and Loss Account.

## I. IMPAIRMENT OF ASSETS:

An asset is treated as impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss, if any, is charged to the Profit and Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.



### J. DEPRECIATION / AMORTISATION:

- a) Depreciation on tangible fixed assets has been provided at the rates and in the manner prescribed under the schedule XIV to the Companies Act, 1956 on Written Down Value method, other than Narrow and Wide Body aircraft which are depreciated on Straight Line method. Expenditure incurred on improvements of assets acquired on operating lease is written off evenly over the balance period of the lease. Premium on leasehold land is amortised over the period of lease.
- b) On amounts added on revaluation, depreciation is charged over the residual life and the additional charge of depreciation is withdrawn from the Revaluation Reserve.
- c) Intangible assets are amortised on straight line basis as follows.
  - i) Landing Rights acquired are amortised over a period not exceeding 20 years. Amortization period exceeding 10 years is applied considering industry experience and expected asset usage.
  - ii) Trademarks are amortised over 10 years.
  - iii) Computer Software is amortised over a period not exceeding 36 months.

#### **K. INVESTMENTS:**

Current Investments are carried at lower of cost and quoted / fair value. Long Term Investments are stated at cost. Provision for diminution in the value of long term investments is made only if such a decline is other than temporary.

### L. BORROWING COSTS:

Borrowing costs attributable to the acquisition or construction of a qualifying asset are capitalised as part of the cost of such assets. A qualifying asset is one that necessarily takes substantial period of time to get ready for intended use. All other borrowing costs are recognised as an expense in the period in which they are incurred.

#### M. FOREIGN CURRENCY TRANSACTIONS / TRANSLATION:

- a) Transactions in foreign currencies are recorded at the exchange rates prevailing on the date of transaction. Monetary items are restated at the period-end rates.
- b) In case of holding company the exchange difference between the rate prevailing on the date of transaction and on the date of settlement / restatement (other than those relating to long term foreign currency monetary items) is recognized as income or expense, as the case may be. Exchange differences relating to long term foreign currency monetary items, to the extent they are used for financing the acquisition of fixed assets are added to or subtracted from the cost of such fixed assets and in other cases accumulated in 'Foreign Currency Monetary Item Translation Difference Account' and amortized over the balance term of the long term monetary item or 31st March, 2011 whichever is earlier.
- c) In case of subsidiary company the exchange difference between the rate prevailing on the date of transaction and on the date of settlement as also on translation of monetary items at the end of the year including those relating to long term foreign currency monetary items is recognised as income or expense, as the case may be.
- d) In case of forward exchange contracts entered into to hedge the foreign currency exposure in respect of monetary items, the difference between the exchange rate on the date of such contracts and the year end rate is recognized in the Profit and Loss Account. Any profit / loss arising on cancellation of forward exchange contract is recognized as income or expense of the year. Premium / discount arising on such forward exchange contracts is amortised as income / expense over the life of contract.

### N. INVENTORIES:

Inventories are valued at cost or Net Realisable Value (NRV) whichever is lower. Cost of inventories comprises of all costs of purchase and other incidental cost incurred in bringing them to present location and condition. Cost is determined using the Weighted Average formula. In respect of reusable items such as rotables, galley equipment and tooling etc., NRV takes into consideration provision for obsolescence and wear and tear based on the estimated useful life of the aircraft derived from Schedule XIV of the Companies Act, 1956 and also provisioning for non – moving / slow moving items.



## O. AIRCRAFT MAINTENANCE AND REPAIRS COST:

Aircraft Maintenance, Auxiliary Power Unit (APU) and Engine maintenance and repair costs are expensed on incurrence as incurred except with respect to Engines / APU which are covered by third party maintenance agreement and these are accounted in accordance with the relevant terms.

#### P. TAXES:

Provision for current tax is made after taking into consideration benefits admissible under the provisions of the Income Tax Act, 1961.

Deferred tax resulting from "timing differences" between book and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The deferred tax asset is recognised and carried forward only to the extent that there is a reasonable / virtual certainty, as the case may be, that the asset will be realised in future.

Fringe Benefit Tax is recognized in accordance with the relevant provisions of the Income Tax Act, 1961 and the Guidance note on Fringe Benefit Tax issued by the Institute of Chartered Accountants of India (ICAI).

### Q. SHARE ISSUE EXPENSES:

Issue Expenses are adjusted against the Share Premium Account.

#### R. SALE AND LEASE BACK TRANSACTION:

Profit or loss on sale and lease back arrangements resulting in operating leases are recognized, in case the transaction is established at fair value, else the excess over the fair value is deferred and amortized over the period for which the asset is expected to be used.

## S. ACCOUNTING FOR DERIVATIVE INSTRUMENTS:

Interest Rate Swaps, Currency Option, Currency Swaps and other products, entered into by the Company for hedging the risks of foreign currency exposure (including interest rate risk) are marked to market and losses, if any is accounted based on the principles of prudence as enunciated in Accounting Standard 1 (AS-1) "Disclosure of Accounting Policies".

## T. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS:

Provisions involving a substantial degree of estimation in measurement are recognised when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent Liabilities are not recognised but are disclosed in the notes. Contingent Assets are neither recognised nor disclosed in the financial statements.

## II. NOTES TO ACCOUNTS:

1. The consolidated financial statements present the consolidated accounts of Jet Airways (India) Limited with the following subsidiary:

| Name of the Subsidiary Company | Country of Incorporation | Extent of Holding as on 31st March, 2010 |
|--------------------------------|--------------------------|--|
| Jet Lite (India) Limited       | India                    | 100%                                     |

2. Estimated amount of Contracts remaining to be executed on capital account net of advances, not provided for:

| Tangible Assets | Rs. 1,390,286 lakhs (Previous Year Rs. 1,618,788 lakhs) |
|-----------------|---|
|-----------------|---|



#### 3. CONTINGENT LIABILITIES:

- a) Income Tax demands which are under appeals and Others Rs. 85,705 lakhs (Previous Year Rs. 103,570 lakhs)
- b) Service Tax demands which are under appeals and Others Rs. 113,563 lakhs (Previous Year Rs. 78,674 lakhs).
- c) Sales Tax demands which are under appeals Rs. 6 lakhs (Previous Year Rs.6 lakhs) and the same has been deposited with the authorities.
- d) Claims against the Company, pending Civil and Consumer suits of Rs. 6,536 lakhs (Previous Year Rs. 5,149 lakhs).
- e) Inland Air Travel Tax demands which are under appeal Rs.426 lakhs (Previous Year Rs. 473 lakhs) against which the amount of Rs. 105 lakhs (Previous Year Rs. 117 lakhs) is deposited with the Authorities.
- f) Claims for Octroi amounts to Rs. 2,899 lakhs (Previous Year Rs. 2,899 lakhs).
- g) Disputed claims against the company towards Ground Handling charges amount to Rs. 5,738 lakhs (Previous Year Rs. 5,477 lakhs).
- h) Letters of Credit outstanding are Rs. 96,735 lakhs (Previous Year Rs. 86,780 lakhs) and Bank Guarantees outstanding are Rs. 99,570 lakhs (Previous Year Rs. 95,134 lakhs).
- i) Claims against the Company not acknowledged as debt Rs. 63,708 lakhs (Previous Year Rs. 63,708 lakhs) claim filed by erstwhile selling shareholders of Sahara Airlines Limited Refer note no. 5 (a) for details.

The Company is a party to various legal proceedings in the normal course of business and does not expect the outcome of these proceedings to have any adverse effect on its financial conditions, results of operations or cash flows

#### 4. DISCLOSURE ON DERIVATIVES

a) The Holding Company has entered into certain derivative contracts viz. interest rate swaps (IRS), currency options, IRS cum currency swaps, etc in order to hedge and manage its foreign currency exposures towards future export receivables and foreign currency borrowings. Such derivative contracts which are in the nature of firm commitments and highly probable forecast transactions are entered into by the Company for hedging purposes only and does not use the same for trading or speculation purposes.

Nominal amounts of derivatives contracts entered into by the Company and outstanding as on 31st March, 2010 amount of Rs.126,036 lakhs (Previous Year Rs.165,638 lakhs). The category-wise break-up thereof is as under:

Amount (Rs. in lakhs)

| Particulars            | 2009-10             |         | 2008-09             |         |
|------------------------|---------------------|---------|---------------------|---------|
|                        | No. of<br>Contracts | Amount  | No. of<br>Contracts | Amount  |
| Interest Rate Swaps    | 3                   | 106,413 | 3                   | 120,206 |
| Currency Options       | 1                   | 12,123  | 1                   | 18,259  |
| Currency Swaps         | -                   | -       | 1                   | 12,173  |
| IRS cum Currency Swaps | 1                   | 7,500   | 2                   | 15,000  |

The Holding Company, based on the Announcement of The Institute of Chartered Accountants of India "Accounting for Derivatives" along with the principles of prudence as enunciated in Accounting Standard (AS-1) "Disclosure of Accounting Polices" the Company has accounted for outstanding derivative contracts at fair values as at the balance sheet date.

On that basis, the fair value of the derivative instruments as at 31st March, 2010 aggregating to Rs. 7,045 lakhs has been credited (Previous Year Rs. 10,073 lakhs has been debited) to the Profit and Loss Account and disclosed as exceptional item in the current year. The charge on account of derivative losses has been computed on the basis of MTM values based on the confirmations from the counter parties.



b) The foreign currency exposures that have not been hedged by any derivative instrument or otherwise as on 31st March, 2010 are as follows:

| Particulars                               | INR Equivalent<br>(Rs. in lakhs) | USD Equivalent<br>(USD in lakhs) |
|---|----------------------------------|----------------------------------|
| Current Assets                            | <b>57,798</b> (98,334)           | <b>1,288</b> (1,979)             |
| Current Liabilities                       | <b>115,829</b> (111,299)         | <b>2,580</b> (2,225)             |
| Interest accrued but not due on Loans     | <b>2,752</b> (3,745)             | <b>61</b> (74)                   |
| Long Term Loans for purchase of Aircraft* | <b>734,339</b> (904,823)         | <b>16,355</b> (17,840)           |
| Other Loans payable                       | <b>68,307</b> (79,697)           | <b>1,521</b> (1,670)             |

(Figures in brackets indicate 31st March, 2009 figures)

- 5. a) The Company has equity and preference investments aggregating to Rs. 164,500 lakhs in Jet Lite (India) Limited, a wholly owned subsidiary, and an amount of Rs. 68,207 lakhs advanced as interest free loan as on 31st March, 2010. The said subsidiary has improved its financial position by earning a profit for the year ending 31st March 2010, however, the Company continues to show a negative net-worth. A reputed valuer has recently valued the equity interest in the subsidiary based on its business plans, which supports the carrying value of such investment and loan outstanding. The Company continues to provide financial support to subsidiary's operations to further such business plans and expects improved performance in the future. Accordingly, the financial statements of the subsidiary company have been prepared on "Going Concern" basis and no provision is considered necessary at this stage in respect of its investments and loans outstanding from the said subsidiary company at the year end.
  - b) (i) In the year 2007-08, the Company acquired 100% shares of Sahara Airlines Limited (SAL) (Now known as Jet Lite (India) Limited) as per Share Purchase agreement with erstwhile shareholders of SAL ("Selling Shareholders") and 'Consent Terms and Consent Award' for a lump-sum price of Rs. 146,500 lakhs, out of which, Rs. 91,500 lakhs was paid on or before the acquisition date. The balance Rs. 55,000 lakhs was payable in four interest free annual equal installments commencing on or before 30<sup>th</sup> March, 2008. Out of Rs. 55,000 lakhs, two annual installments aggregating Rs. 18,792 lakhs have been paid after deducting Rs. 8,708 lakhs, which the Company had paid to income tax department in respect of demands on SAL for periods prior to the execution of the Share Purchase Agreement. The installment due on or before 30<sup>th</sup> March, 2010 for Rs. 13,750 lakhs has been deposited with the registry of Bombay High Court as per the order passed by the Honorable Bombay High Court.

Balance installment payable of Rs. 13,750 lakhs as on 31<sup>st</sup> March, 2010 has been disclosed under the separate head "Deferred payment liability towards Investment in wholly owned subsidiary company".

Aggrieved by such deduction from 1st and 2nd installments due under the Consent Terms and Consent Award dated 12th April, 2007, the Selling Shareholders on 30th March, 2009 filed an Execution Application for recovery of an amount of Rs. 99,958 lakhs. The claim by Selling Shareholders of Rs. 99,958 lakhs includes acceleration of three installments each of Rs. 13,750 lakhs plus deduction of Rs. 3,708 lakhs made from 1st installment paid in March, 2008 and demanding further Rs. 55,000 lakhs towards increase in lump-sum purchase consideration for the breach of the Consent Terms in payment of installments by the Company after deducting tax dues of earlier years of SAL.



<sup>\*</sup>Includes Loans payable after 5 years - Rs. 430,591 lakhs (Previous year Rs. 585,847 lakhs)

(b) (ii) The Proceedings adopted by SAL are being resisted by Jet Airways (India) Limited. Further, Jet Airways (India) Limited has taken execution proceedings against Selling Shareholders to recover amounts aggregating Rs. 82,102 lakhs (net of Rs. 8,708 lakhs deducted in (i) above) due to it pursuant to Selling Shareholders' obligation to indemnify the Holding Company for income tax demands raised on Jet Lite (India) Limited for the assessment years prior to the Effective Date of the Share Purchase Agreement / Consent Terms and Consent Award by which SAL shares were acquired. In terms of the undertaking given by the Company to the Honorable High Court, the Company will not create any further encumbrance, alienate or transfer their movable and immovable assets and properties in any manner, without the consent of the court. The matter is subjudice at Honorable High Court of Bombay.

The management, at this stage is confident that no loss will arise to the Company for which a provision is currently necessary.

#### 6. EMPLOYEE BENEFITS

#### a) Defined Contribution plan

The Company makes contributions at a specified percentage of payroll cost towards Employees Provident Fund (EPF) for qualifying employees.

The Company recognised Rs. 3,519 lakhs (Previous Year Rs. 3,858 lakhs) for provident fund contributions in the Profit and Loss Account.

### b) **Defined Benefit plans**

The Company provides the annual contributions as a non-funded defined benefit plan for qualifying employees. The gratuity scheme provides for payment to vested employees as under:

- i) On Normal retirement / early retirement / withdrawal / resignation:
   As per the provisions of Payment of Gratuity Act, 1972 with vesting period of 5 years of service.
- ii) On death while in service:

As per the provisions of Payment of Gratuity Act, 1972 without any vesting period.

The most recent actuarial valuation of plan assets and the present value of the defined benefit obligation for gratuity were carried out at 31st March, 2010 by an actuary. The present value of the defined benefit obligations and the related current service cost and past service cost, were measured using the Projected Unit Credit Method.

The following table sets out the status of the gratuity plan and the amounts recognised in the Company's financial statements as at 31st March, 2010.

Amount (Rs. in Lakhs)

| Sr.<br>No. | Particulars  | Gratuity (Non-Funded) as on |            |
|------------|--|-----------------------------|------------|
|            |  | 31.03.2010                  | 31.03.2009 |
| l)         | Reconciliation of defined benefit obligation (DBO) :                   |                             |            |
|            | DBO at the beginning of the year                                       | 4,757                       | 5,200      |
|            | Current Service Cost   | 774                         | 1,007      |
|            | Interest Cost  | 368                         | 416        |
|            | Actuarial (gain) / losses  | (642)                       | (1,593)    |
|            | Benefits paid  | (401)                       | (273)      |
|            | DBO at end of the year (Net liability recognized in the Balance sheet) | 4,856                       | 4,757      |



Amount (Rs. in Lakhs)

| Sr.<br>No. | Particulars  | Gratuity (Non-Funded) |            |
|------------|--|-----------------------|------------|
|            |  | As on                 | As on      |
|            |  | 31.03.2010            | 31.03.2009 |
| II)        | Net cost for the year ended 31st March, 2010:        |                       |            |
|            | Current Service cost                                 | 774                   | 1,007      |
|            | Interest cost  | 368                   | 416        |
|            | Actuarial (gain) / losses                            | (642)                 | (1,593)    |
|            | Net cost   | 500                   | (170)      |
| III)       | Fair Value of Planned Assets                         | Nil                   | Nil        |
| IV)        | Experience Adjustment on actuarial (Gain) / Loss:    |                       |            |
|            | Plan Liabilities (gain) / loss                       | (466)                 | *          |
|            | Plan Assets (gain) / loss                            | Nil                   | *          |
| V)         | Assumption used in accounting for the gratuity plan: |                       |            |
|            | Discount rate (%)                                    | 8%                    | 7.75 %     |
|            | Salary escalation rate (%)                           | 5%                    | 5 %        |

The present value of defined benefit obligation was Rs. 5,200 lakhs as on 31st March, 2008 and Rs. 3,603 lakhs as on 31st March, 2007.

The fair value of planned assets was Nil as on 31st March, 2008 and Nil as on 31st March, 2007.

The Subsidiary Company has adopted the Accounting Standard – 15 (AS-15) (Revised 2005) with effect from 1st April, 2007. Upto 31st March, 2007, the Company had been contributing into a Gratuity Fund Trust administered by the erstwhile management.

\*The details of the Experience adjustments arising on account of plan assets and liabilities as required by paragraph 120(n)(ii) of AS - 15 (Revised) on "Employee Benefits" of previous financial years are not available in the valuation report for the financial year 2006-07, 2007-08, 2008-09 and hence, are not furnished.

The estimates of rate of escalation in salary considered in actuarial valuation, takes into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market.

#### c) Other Long Term Employee Benefits

The Leave Encashment reversal for the year ended 31<sup>st</sup> March, 2010, based on actuarial valuation carried out using the Projected Accrued Benefit Method, amounting to Rs. 600 lakhs (Previous Year Rs. 159 lakhs) has been recognized in the Profit and Loss Account.

## 7. MANAGERIAL REMUNERATION:

Amount (Rs. in lakhs)

| Sr.No. | Particulars  | 2009-10 | 2008-09 |
|--------|--|---------|---------|
| (i)    | Salary and Allowances*                                     | 102     | 90      |
| (ii)   | Contribution to Provident Fund and Provision for Gratuity* | 5       | 4       |
| (iii)  | Perquisites*   | 20      | Nil     |
|        | Total  | 127     | 94      |

<sup>\*</sup> Included under the head "Employees Remuneration and Benefits" (refer Schedule - O)

### Note:

The remuneration reported above excludes charge for gratuity fund and compensated absences since the same is ascertained on an aggregated basis for the Holding Company as a whole by way of actuarial valuation and separate values attributable to directors are not ascertained.



- B. a) The Airline Industry has been adversely affected in the recent past by the general economic slowdown. This coupled with weak Indian Rupee and high fuel cost had significantly impacted the performance and cash flows of the Group. The management is continuously implementing initiatives directed towards improving operating profits through cost control, route rationalization, leasing out Aircraft etc. and the Group has achieved improved operating performance in the last two quarters and have made cash profit during the year. The Group is exploring options of raising finances to meet its various short term and long term obligations. The Group expects that such measures would result in sustainable cash flows and, accordingly, continues to presenting these financial statements on a going concern basis, which contemplates the realisation of assets and settlement of liabilities in the normal course of business.
  - b) Further in view of the indications of a potential impairment as stated in (a) above management has estimated recoverable amount of its recognized assets including the goodwill on consolidation of Rs. 187,239 lakhs. On the basis of this assessment, there is no impairment that needs to be recognized.

#### 9. SEGMENT REPORTING:

## a) Primary Segment: Geographical Segment

The Company, considering its higher level of international operations and present internal financial reporting based on geographic segment, has identified geographic segment as primary segment.

The geographic segment consists of:

- i) Domestic (air transportation within India)
- ii) International (air transportation outside India)

Revenue and expenses directly attributable to segments are reported based on items that are individually identifiable to the respective segments, while the remainder of the expenses are categorized as unallocated which are mainly employee remuneration and benefits, other selling and distribution expenses, other operating expenses, aircraft lease rentals, depreciation / amortization and interest, since these are not specifically allocable to specific segments as the underlying assets / services are used interchangeably. The Company believes that it is not practical to provide segment disclosures relating to these revenue and expenses, and accordingly these expenses are separately disclosed as "unallocated" and directly charged against total revenues. The Company believes that it is not practical to identify fixed assets used in the Company's business or

The Company believes that it is not practical to identify fixed assets used in the Company's business or liabilities contracted, to any of the reportable segments, as the fixed assets are used interchangeably between segments. Accordingly, no disclosure relating to total segment assets and liabilities are made.

Amount (Rs. in lakhs)

| Particulars                        | Domestic  | International | Total        |
|------------------------------------|-----------|---------------|--------------|
| Passenger and Cargo Revenue        | 5,56,743  | 604,636       | 1,161,379    |
| (Including Excess Baggage)         | (672,874) | (611,003)     | (1,283,877)  |
| Segment result                     | 299,028   | 318,741       | 617,769      |
|                                    | (296,737) | (212,173)     | (508,910)    |
| Less: Un-allocable expenses        |           |               | 634,700      |
| ·                                  |           |               | (708,900)    |
| Add: Un-allocable revenue          |           |               | 80,686       |
|                                    |           |               | (177,516)    |
| (-)Loss before Interest and tax    |           |               | 63,755       |
|                                    |           |               | ((-)22,474)  |
| Less: Interest and Finance Charges |           |               | 104,737      |
| _                                  |           |               | (80,225)     |
| (-)Loss before tax                 |           |               | (-) 40,982   |
|                                    |           |               | ((-)102,699) |
| Less: (-) Tax Benefits             |           |               | 1,036        |
|                                    |           |               | ((-)6,558)   |
| (-)Loss after tax                  |           |               | (-) 42,018   |
|                                    |           |               | ((-)96,141)  |

(Figures in brackets indicate 31st March, 2009 figures)



## b) Secondary Segment: Business Segment

The Company operates into two business segments viz Air Transportation and Leasing of Aircraft and identified the same as secondary segment to be reported considering the requirement of Accounting Standard - 17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India and is disclosed as under:

Amount (Rs. in lakhs)

| Particulars   | Air<br>Transportation        | Leasing of<br>Aircraft   | Total                        |
|---|------------------------------|--------------------------|------------------------------|
| i) Segment Revenue from external customers  | <b>943,273</b> (1,108,343)   | <b>71,768</b> (18,283)   | <b>1,015,041</b> (1,126,626) |
| ii) Total carrying amount of Segment Assets   | <b>1,786,058</b> (2,008,205) | <b>239,614</b> (285,876) | <b>2,025,672</b> (2,294,081) |
| iii) Total cost incurred during the period to acquire Segment Assets those are expected to be used for more than one period | <b>38,686</b> ( 48,106)      | -<br>( - )               | <b>38,686</b> (48,106)       |

<sup>\*</sup> Excludes exchange gain/loss.

(Figures in brackets indicate 31st March, 2009 figures)

#### 10. RELATED PARTY TRANSACTIONS:

As per Accounting Standard - 18 on "Related Party Disclosures", the disclosure of transactions with the related party as defined in the Accounting Standard are given below:

## a) List of Related Parties with whom transactions have taken place and Relationships:

| Sr. No. | Name of the related party                    | Nature of relationship                                    |
|---------|--|---|
| (1)     | Tail Winds Limited                           | Holding Company   |
| (2)     | Naresh Goyal                                 | Controlling Shareholder of Holding Company                |
| (3)     | Anita Goyal                                  | Relative of controlling shareholder of<br>Holding Company |
| (4)     | Saroj K Datta                                | Key Managerial Personnel                                  |
| (5)     | Jetair Private Limited                       |   |
| (6)     | Jet Airways LLC                              |   |
| (7)     | Trans Continental e Services Private Limited | Enterprises over which controlling shareholder of         |
| (8)     | Jet Enterprises Private Limited              | Holding Company and his relatives are able to             |
| (9)     | Jet Airways of India Inc.                    | exercise significant influence directly or indirectly.    |
| (10)    | India Jetairways Pty Limited                 |   |
| (11)    | Jet Airways Europe Services N.V.             |   |
| (12)    | Jetair Tours Private Limited                 |   |



## b) Transactions during the year ended 31st March, 2010 and balances with related parties :

- i) Remuneration includes remuneration to Mrs. Anita Goyal, relative of controlling shareholder of Holding Company Rs. 128 lakhs (Previous Year Rs.156 lakhs) and to Mr. Saroj K. Datta, Key Managerial Personnel Rs. 127 lakhs (Refer Note 7 of schedule S) (Previous Year Rs. 94 lakhs).
- ii) Enterprises over which controlling shareholder of Holding Company and his relatives are able to exercise significant influence:

Amount (Rs. in lakhs)

|  | Alliount (NS. III lakiis) |
|--|---------------------------|
| Jetair Private Limited   |                           |
| Transactions During the Year :                                       |                           |
| - Agency Commission  | <b>3,271</b> (4,168)      |
| - Travelling Expenses  | <b>1</b> (13)             |
| - Rent Paid (including Service Tax)                                  | <b>141</b> (153)          |
| - ORC Commission   | <b>36</b> (-)             |
| - Expenses Reimbursed (Staff Costs, Communication Costs, Rent)       | <b>165</b> (1,853)        |
| - Reimbursement (Received)   | <b>Nil</b> ((-) 11)       |
| - Rent Received  | <b>(-) 35</b> ((-)68)     |
| Closing Balance as on 31st March, 2010:                              |                           |
| - Deposits and Advances  | <b>352</b> (332)          |
| - Sundry Debtors   | <b>5,835</b> (5,545)      |
| - Sundry Creditors   | <b>543</b> (1)            |
| Jet Airways LLC  |                           |
| Transactions During the Year :                                       |                           |
| - Agency Commission  | <b>7,945</b> (8,746)      |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>422</b> (590)          |
| Closing Balance as on 31st March, 2010:                              |                           |
| - Deposits and Advances  | 11<br>(-)                 |
| - Sundry Creditors   | <b>5,935</b> (2,274)      |



Amount (Rs. in lakhs)

| Trans Continental e Services Private Limited                         | House (13. III lakits) |
|--|------------------------|
| Transactions During the Year :                                       |                        |
| - Other Selling and Distribution Cost                                | <b>2,688</b> (628)     |
| Closing Balance as on 31st March, 2010:                              |                        |
| - Other Deposit  | <b>584</b> (853)       |
| - Sundry Creditors   | <b>332</b> (Nil)       |
| Jet Enterprises Private Limited                                      |                        |
| Transactions During the Year :                                       |                        |
| - Rent Paid (Including Service Tax)                                  | <b>61</b> (65)         |
| Closing Balance as on 31st March, 2010:                              |                        |
| - Deposits for Leased Premises                                       | <b>2,200</b> (2,200)   |
| - Sundry Creditors   | <b>1</b> (Nil)         |
| Jet Airways of India Inc.  |                        |
| Transactions During the Year :                                       |                        |
| - Agency Commission  | <b>2,113</b> (2,493)   |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>1,394</b> (1,852)   |
| Closing Balance as on 31st March, 2010:                              |                        |
| - Advances   | <b>1</b> (1,167)       |
| - Sundry Creditors   | <b>2,123</b> (107)     |
| India Jetairways Pty Limited   |                        |
| Transactions During the Year :                                       |                        |
| - Agency Commission  | -<br>(17)              |
| Closing Balance as on 31st March, 2010:                              |                        |
| - Advances   | <b>16</b> (Nil)        |
| - Sundry Creditors   | Nil<br>(Nil*)          |



| Jet Airways Europe Services N.V.                                     |                      |
|--|----------------------|
| Transactions During the Year :                                       |                      |
| - Reimbursement of Expenses (Staff Costs, Communication Costs, Rent) | <b>2,059</b> (4,044) |
| - Service Charges  | <b>75</b> (88)       |
| Closing Balance as on 31st March, 2010:                              |                      |
| - Sundry Creditors   | <b>147</b> (540)     |
| Jetair Tours Pvt. Ltd.   |                      |
| Transactions During the Year :                                       |                      |
| - Reimbursement of Expenses  | -                    |
|  | (1)                  |

(Figures in brackets indicate 31st March, 2009 figures)

**11.** The Company has entered into Finance and Operating Lease agreements. As required under the Accounting Standard 19 on 'Leases', the future minimum lease payments on account of each type of lease are as follows:

### a) Finance Leases / Hire Purchase

Amount (Rs. in lakhs)

| Aircraft              | Future Minimum<br>Lease Payments | Present Value of<br>Future Minimum<br>Lease Payments<br>As at 31.03.2010 | Finance Charges          |
|-----------------------|----------------------------------|--|--------------------------|
| Less than 1 year      | <b>132,284</b> (142,399)         | <b>100,132</b> (94,185)  | <b>32,152</b> (48,214)   |
| Between 1 and 5 years | <b>489,494</b> (579,018)         | <b>406,669</b> (438,266)   | <b>82,825</b> (140,752)  |
| More than 5 years     | <b>461,552</b> (664,583)         | <b>430,591</b> (591,677)   | <b>30,961</b> (72,906)   |
| Total                 | <b>1,083,330</b> (1,386,000)     | <b>937,392</b> (1,124,128)   | <b>145,938</b> (261,872) |

(Figures in brackets indicates 31st March, 2009 figures)

The salient features of a Hire Purchase / Finance Lease Agreement are:

- Option to purchase the aircraft either during the term of the Hire Purchase on payment of the outstanding Principal amount or at the end of the Hire Purchase term on payment of a nominal option price.
- . In the event of default, the Hirer / Lessee is responsible for payment of all costs of the Owner including the financing cost, and other associated costs. Further a right of repossession is available to the Owner / Lessor.
- . The Hirer / Lessee is responsible for maintaining the aircraft as well as insuring the same.
- In the case of Finance Lease the property passes to the Lessee, on the payment of a nominal option price at the end of the term.



## b) Operating Leases

i) The Holding Company has taken various residential / commercial premises and amenities under cancelable and non-cancelable operating leases. These lease agreements are normally renewed on expiry.

The future minimum lease payments in respect of non-cancelable period which, as at 31<sup>st</sup> March, 2010 are as follows:

Amount (Rs. in lakhs)

| Particulars                       | Total Lease<br>Payments |
|-----------------------------------|-------------------------|
| Commercial Premises and amenities |                         |
| Less than 1 year                  | 180                     |
|                                   | (562)                   |
| Between 1 and 5 years             | 340                     |
|                                   | (-)                     |
| Grand Total                       | 520                     |
|                                   | (562)                   |

(Figures in bracket indicate 31st March, 2009 figures)

ii) The Group has taken on operating lease aircraft and spare engines the future minimum lease payments in respect of which, as at 31st March, 2010 are as follows:

Amount (Rs. in lakhs)

| Aircraft and Spare Engines | Total Lease<br>Payments  |
|----------------------------|--------------------------|
| Less than 1 year           | <b>110,295</b> (124,424) |
| Between 1 and 5 years      | <b>293,520</b> (326,364) |
| More than 5 years          | <b>81,491</b> (106,038)  |
| Grand Total                | <b>485,306</b> (556,826) |

(Figures in bracket indicate 31st March, 2009 figures)

The Salient features of an Operating Lease agreement are:

- · Monthly rentals paid in form of fixed and variable rental. Variable Lease Rentals are payable on a pre determined rate payable on the basis of actual flying hours. Additionally, the predetermined rates of Variable Rentals are subject to the annual escalation as stipulated in the respective leases.
- · The Company neither has an option to buyback nor does it generally have an option to renew the leases.
- · In case of delayed payments, penal charges are payable as stipulated.
- · In case of default, in addition to repossession of the aircraft, damages including liquidated damages as stipulated are payable.
- The Lessee is responsible for maintaining the aircraft as well as insuring the same. The Lessee is eligible to claim reimbursement of costs as per the terms of the lease agreement.
- · The leases are non-cancelable.



iii) During the year the Holding Company has given four (4) owned Aircraft on Dry sub lease. In the previous Holding Company has given six (6) aircraft on wet lease [Four (4) owned and Two (2) leased] and One (1) aircraft on dry sub-lease. The future minimum lease income in respect of non-cancelable period which, as at 31st March, 2010 is as follows:

Amount (Rs. in lakhs)

| Aircraft              | Total Lease<br>Income         |
|-----------------------|-------------------------------|
| Less than 1 year      | <b>(-) 25,054</b> ((-)17,377) |
| Between 1 and 5 years | <b>(-) 10,545</b><br>(Nil)    |
| More than 5 years     | -<br>(Nil)                    |
| Grand Total           | <b>(-) 35,599</b> ((-)17,377) |

(Figures in brackets indicates 31st March, 2009 figures)

The Salient features of Wet Lease agreement are:

- Operational control and maintenance of aircraft remains the responsibility of the Company. The aircraft remains on Indian registry and is operated with the Company's crew.
- · Monthly rentals are received in form of fixed and variable rental. Variable Lease Rentals are receivable on a pre determined rate on the basis of additional flying hours.
- · The wet leases are non-cancelable.

The Salient features of Dry Lease agreement are:

- · In this leasing arrangement aircraft is leased without insurance and crew.
- · Monthly rentals paid in form of fixed and variable rental. Variable Lease Rentals are payable on a pre determined rate payable on the basis of actual flying hours. Additionally, the predetermined rates of Variable Rentals are subject to the annual escalation as stipulated in the respective leases.
- The Lessee neither has an option to buyback nor does it generally have an option to renew the leases.
- · The dry leases are non-cancelable.

Details of the owned aircraft given on non-cancelable Dry lease / Wet lease is as under:

Amount (Rs. in lakhs)

| Details of Leased Assets (Aircraft): | 2009-10 | 2008-09 |
|--------------------------------------|---------|---------|
| Cost of acquisition                  | 273,783 | 309,014 |
| Accumulated Depreciation             | 41,584  | 23,748  |

Depreciation of Rs.16,690 lakhs (Previous Year Rs.15,807 lakhs) has been debited to Profit and Loss Account on the above leased assets.

- iv) The variable lease rental income recognized Rs. 5,863 lakhs (Previous Year Nil).
- v) The lease rental expense recognised Rs. 117,025 lakhs (Previous Year Rs. 114,652 lakhs). It includes Nil (Previous Year Rs. 5,977 lakhs) recognized as lease rental expenses on account of sale and lease back of aircraft.



vi) The Subsidiary Company has given assets on lease under operating lease on or after 01.04.2001 which is in the nature of 'Cancelable Lease'. The relevant information is as under:

Amount (Rs. in lakhs)

| Details of Leased Assets (Vehicles) | 2009-10 | 2008-09 |
|-------------------------------------|---------|---------|
| Cost of acquisition                 | 32      | 37      |
| Accumulated Depreciation            | 14      | 13      |

Depreciation of Rs. 3 lakhs (Previous Year Rs. 4 lakhs) has been debited to Profit and Loss Account on the above leased assets.

### 12. EARNINGS PER SHARE (EPS) :

The earnings per equity share, computed as per the requirements of Accounting Standard – 20 "Earnings Per Share", is as under:

Amount (Rs. in lakhs)

| Particulars  | 2009-10    | 2008-09    |
|--|------------|------------|
| (Loss) after tax                                     | (42,018)   | (96,141)   |
| (Loss) attributable to Equity Shareholders (A)       | (42,018)   | (96,141)   |
| No. of Equity Shares outstanding during the year (B) | 86,334,011 | 86,334,011 |
| Nominal Value of Equity Shares (Rupees)              | 10         | 10         |
| Basic and Diluted EPS (Rupees) (C = A/B)             | (48.67)    | (111.36)   |

13. The Deferred Tax as at 31st March, 2010 comprises of the following:

Amount (Rs. in lakhs)

| Particulars  | 2009-10 | 2008-09 |
|--|---------|---------|
| Deferred Tax Liability                                     |         |         |
| Related to Fixed Assets                                    | 73,639  | 47,453  |
| Deferred Tax Asset   |         |         |
| Unabsorbed Depreciation / Business Loss (Refer Note below) | 68,697  | 41,847  |
| Other Disallowances under Income Tax Act, 1961             | 4,942   | 5,606   |
| Deferred Tax Asset / (Liability) (Net)                     | -       | -       |

## Note:

In the absence of virtual certainty, Deferred Tax Asset on account of unabsorbed depreciation and business loss has been recognised to the extent it can be realised against reversal of deferred tax liability on account of depreciation.

**14.** As per Accounting Standard - 29, Provisions, Contingent Liabilities and Contingent Assets given below are movements in provision for Frequent Flyer Programme, Redelivery of Aircraft, Aircraft Maintenance Costs and Engine Repairs Costs.

### a) Frequent Flyer Programme :

The Company has a Frequent Flyer Programme named 'Jet Privilege', wherein the passengers who frequently use the services of the Airline become members of 'Jet Privilege' and accumulate miles to their credit. Subject



to certain terms and conditions of 'Jet Privilege', the passenger is eligible to redeem such miles lying to their credit in the form of free tickets.

The cost of allowing free travel to members as contractually agreed under the Frequent Flyer Programme is accounted considering the members' accumulated mileage on an incremental cost basis. The movement in the provision during the year is as under:

Amount (Rs. in lakhs)

| Particulars                                     | 2009-10 | 2008-09 |
|---|---------|---------|
| Opening Balance                                 | 3,344   | 2,949   |
| Add: - Additional Provisions during the year    | 1,346   | 1,446   |
| Less: - Amounts used during the year            | (1,053) | (1,051) |
| Less: - Unused Amounts reversed during the year | (416)   | -       |
| Closing Balance                                 | 3,221   | 3,344   |

## b) Redelivery of Aircraft:

The Company has in its fleet aircraft on operating lease. As contractually agreed under the lease agreements, the aircraft have to be redelivered to the lessors at the end of the lease term in the stipulated technical condition. Such redelivery conditions would entail costs for technical inspection, maintenance checks, repainting costs prior to its redelivery and the cost of ferrying the aircraft to the location as stipulated under the lease agreement.

The Company, therefore, provides for such redelivery expenses, as contractually agreed, in proportion to the expired lease period.

Amount (Rs. in lakhs)

| Particulars                                    | 2009-10 | 2008-09 |
|--|---------|---------|
| Opening Balance                                | 6,644   | 4,702   |
| Add:- Additional Provisions during the year*   | 540     | 2,935   |
| Less:- Amounts used / reversed during the year | (907)   | (993)   |
| Closing Balance                                | 6,277   | 6,644   |

<sup>\*</sup> Additions include adjustment of Rs. 57 lakhs (Previous year Rs. 1,253 lakhs) on account of exchange fluctuation consequent to restatement of liabilities denominated in foreign currency.

The cash outflow out of the above provisions as per the current terms under the lease agreements are as under:

| Year    | 2009-10  |                       | 20       | 08-09                    |
|---------|----------|-----------------------|----------|--------------------------|
|         | Aircraft | Amount (Rs. in lakhs) | Aircraft | Amount<br>(Rs. in lakhs) |
| 2010-11 | 12       | 1,968                 | 17       | 2,815                    |
| 2011-12 | 4        | 561                   | 2        | 224                      |
| 2012-13 | 24       | 2,187                 | 20       | 1,734                    |
| 2013-14 | 2        | 220                   | 5        | 295                      |
| 2014-15 | 4        | 194                   | 16       | 459                      |
| 2015-16 | 16       | 876                   | 1        | 34                       |
| 2016-17 | 2        | 187                   | -        | -                        |
| 2017-18 | 3        | 20                    | -        | -                        |
| 2018-19 | 3        | 50                    | 3        | 12                       |
| 2019-20 | 2        | 14                    | -        | -                        |
| Total   |          | 6,277                 |          | 5,573                    |



#### c) Aircraft Maintenance Costs:

Certain heavy maintenance checks including overhaul of Auxiliary Power Units need to be performed at specified intervals as enforced by the Director General of Civil Aviation in accordance with the Maintenance Program Document laid down by the manufacturers. The movements in the provisions for such costs are as under:

Amount (Rs. in lakhs)

| Particulars   | 2009-10 | 2008-09 |
|---|---------|---------|
| Opening Balance                                       | 3,433   | 4,217   |
| Add/(Less) :- Additional Provisions during the year * | (268)   | 1,048   |
| Less: - Amounts used during the year                  | (1230)  | 1,633   |
| Less: - Unused Amounts reversed during the year       | (166)   | 199     |
| Closing Balance                                       | 1,769   | 3,433   |

<sup>\*</sup> Adjustments during the year represents exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.

## d) Engine Repairs Cost:

The aircraft engines have to undergo shop visits for overhaul and maintenance at specified intervals as per the Maintenance Program Document. The same was provided for on the basis of hours flown at a pre-determined rate.

Amount (Rs. in lakhs)

| Particulars  | 2009-10 | 2008-09 |
|--|---------|---------|
| Opening Balance                                      | 333     | 657     |
| Add/(Less):- Additional Provisions during the year * | (6)     | 164     |
| Less: - Amounts used during the year                 | (327)   | 372     |
| Less: - Unused Amounts reversed during the year      | -       | 116     |
| Closing Balance                                      | -       | 333     |

<sup>\*</sup> Adjustments during the year represents exchange fluctuation impact consequent to restatement of liabilities denominated in foreign currency.

**15.** In the previous year, the Holding Company adopted the option offered by the notification of the Companies (Accounting Standards) Amendment Rules, 2006 which amended Accounting Standard 11 "The Effects of Changes in Foreign Exchange Rates".

Pursuant to the aforesaid notification, exchange differences relating to long term monetary items have been accounted for as described in Accounting policy M of Schedule S. Accordingly, cumulative foreign exchange loss (net) of Rs. 94,895 lakhs (Previous Year Rs. 215,556 lakhs) has been adjusted to the cost of the fixed assets / capital work-in-progress being the exchange differences on long term monetary items relatable to the acquisition of fixed assets. As a result of this the net loss before tax for the year is higher by Rs. 120,661 lakhs and Previous Year was lower by Rs. 239,001 lakhs.

- 16. Prior Period credits and debits in respect of Subsidiary Company as under:
  - a) Prior Period credits included in the determination of net profit are towards Hire of Equipment Rs. 1,170 lakhs (Previous Year Nil).
  - b) Prior Period debits included in the determination of the net profit are Selling & Distribution amounting to Rs. 16 lakhs (Previous Year Nil) and Miscellaneous Expenses amounting to Rs. 30 lakhs (Previous Year Nil).



- 17. The Group has entered into a "Power by the Hour" (PBTH) Engine Maintenance agreement with a Service provider for its Next Generation Boeing 737 Aircraft fleet. Till the previous year, with respect to all Aircraft on operating lease, the Group was charging variable rent payable to various Lessors to the profit and loss account as per the agreement entered into with them.
  - Consequent to the new arrangement entered into with the Engine Maintenance Service provider, which includes the cost of future engine shop visits, the Group has expensed out the monthly cost of PBTH at the rate specified in the contract to the profit and loss account and treated the variable rental payable to the Lessors as receivables to be set off against the future claims payable on engine shop visits. Accordingly, the variable rent of Rs. 15,326 lakhs for the year ended 31st March, 2010 has been reflected as "Receivable from Lessors" and classified under "Loans and Advances".
- **18.** The Subsidiary Company is carrying provisions of Rs. 5,231 lakhs to meet the repair expenses to make two CRJ′-200s grounded aircrafts airworthy, which, is stipulated by the terms of the lease agreement with the lessors of lease aircrafts. The Company does not expect such expenditure on delivery of these Aircraft to be in excess of this provision.
- **19.** The Subsidiary Company pursuant to the clarification by CBEC Vide Circular No. File No. 137/72/2008-CX.4 dated 21-11-2008, that the accumulated CENVAT credit upto 31<sup>st</sup> March, 2008 can be utilized by the Company for payment of future output service tax without any restriction of time line and the coverage of service tax being enhanced to cover all sectors in Domestic and International travel by the Finance Act 2010, the Company has recognized CENVAT credit available for utilization as on 1<sup>st</sup> April, 2008 amounting to Rs. 11,214 lakhs and has disclosed the same as an exceptional item.
- 20. Aircraft Lease Rentals are stated net of sub-lease rentals Nil (Previous Year Rs. 194 lakhs).
- 21. Pending resolution of representation made by the Board of Airline Representative in India "BAR (I)" to the statutory authorities regarding non levy of Fringe Benefit Tax on free / concessional tickets issued by the airline companies, no provision for the same has been made upto 31.03.2009 in the books of Subsidiary Company amounting to Rs.808 lakhs (Previous Year Rs. 808 lakhs).
- **22.** In case of Subsidiary Company, balances of Sundry Debtors and Creditors are subject to confirmations and reconciliations and adjustments, if any. The management doesn't expect any material adjustment on receipt of confirmations / reconciliation of such balances.
- 23. Comparative financial information (i.e. amounts and other disclosures for the previous year presented above as corresponding figures), is included as an integral part of the current year's financial statements, and is to be read in relation to the amounts and other disclosures relating to the current year. Figures of the previous year have been regrouped / reclassified wherever necessary to correspond to figures of the current year.

Signatures to Schedules 'A' to 'S'

As per our attached report of even date

**For DELOITTE HASKINS & SELLS** Chartered Accountants

**R. D. Kamat** Partner For CHATURVEDI & SHAH Chartered Accountants

**C.D. Lala** Partner

On behalf of the Board of Directors

**Saroj K. Datta** Durban

Aman Mehta I.M. Kadri Yash Raj Chopra Victoriano P. Dungca

Directors

**Executive Director** 

Monica Chopra

Company Secretary & Sr. General Manager - Legal

Mumbai 20<sup>th</sup> May, 2010

Mumbai 20<sup>th</sup> May, 2010





## **JET AIRWAYS (INDIA) LIMITED**

Regd. Office: S. M. Centre, Andheri-Kurla Road, Andheri (East), Mumbai - 400 059

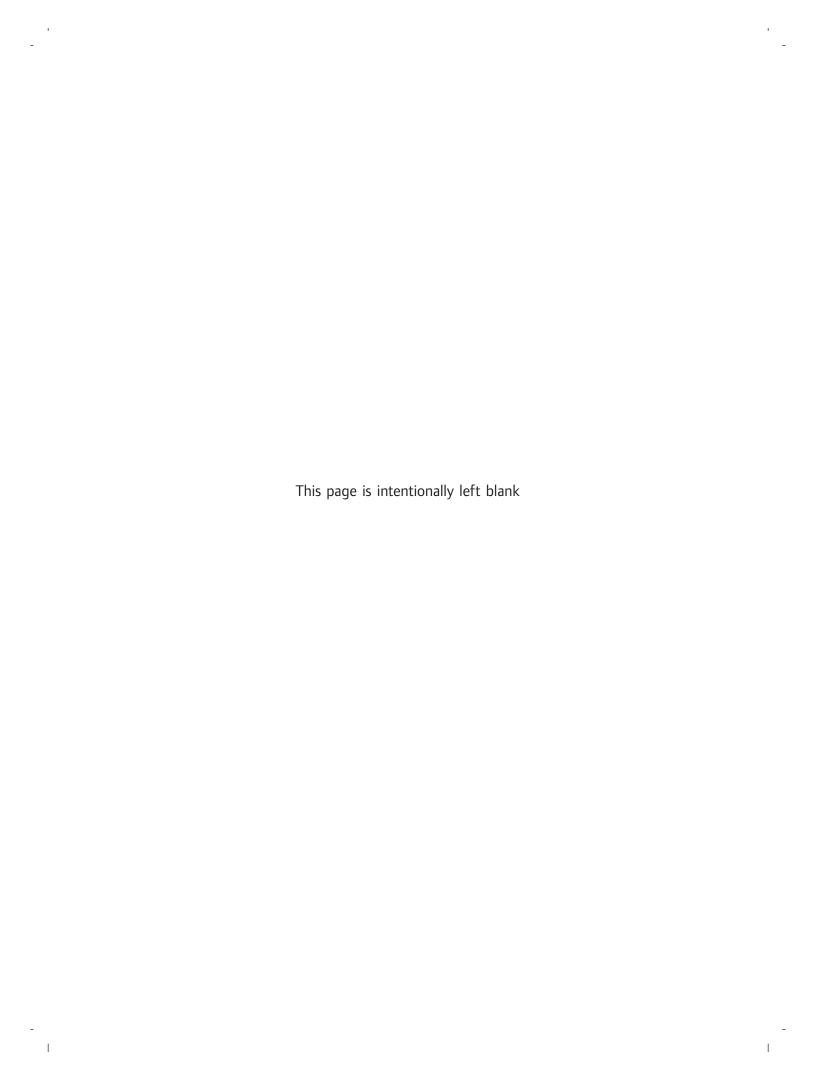
## **ATTENDANCE SLIP**

18th Annual General Meeting

PLEASE COMPLETE THIS ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE AUDITORIUM.

| hereby<br>ndia Bu                         | Building, Dr. Annie Besant Road, Worli, Mumbai - 400 018 on Thursday, 26 <sup>th</sup> August  | ;, 2010.  |
|---|--|---|
|   | IE OF THE SHAREHOLDER / PROXY BLOCK LETTERS) SIGNATURE OF THE  | SHAREHOLDER / PROXY   |
| Notes:                                    | : Shareholders / Proxies attending the said Meeting are requested to bring this with them.   | Attendance Slip and Annual Rep  |
|   | Duplicate Attendance Slips and Annual Reports will not be issued at the Annual   | General Meeting.  |
|   | Joint Shareholders may obtain additional Attendance Slips on request.  |   |
|   |  |   |
|   | IFT AIRWAYS  |   |
|   | JET AIRWAYS  |   |
|   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  | nbai - 400 059  |
|   | JET AIRWAYS (INDIA) LIMITED  | nbai - 400 059  |
|   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  | nbai - 400 059  |
|   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting              | f   |
| n the d                                   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | fys (India) Limited, hereby appo<br>ofor faili  |
| n the d                                   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | f<br>ys (India) Limited, hereby appo<br>ofor faili<br>in the district   |
| n the d                                   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | fys (India) Limited, hereby appo<br>ofor faili<br>in the district<br>behalf at the 18 <sup>th</sup> Annual Gene<br>Building, Dr. Annie Besant Roa |
| n the d                                   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | fys (India) Limited, hereby appo<br>ofor faili<br>in the district<br>behalf at the 18 <sup>th</sup> Annual Gene<br>Building, Dr. Annie Besant Roa |
| n the d nim / I Meeting Worli, M Regd. Fo | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | f   |
| n the d                                   | JET AIRWAYS (INDIA) LIMITED  Regd. Office : S. M. Centre, Andheri-Kurla Road, Andheri (East), Mun  PROXY  18 <sup>th</sup> Annual General Meeting  district of | f   |

Member of the Company.



## **City Facts**

## **Agartala**

Airport: Agartala Airport. Distance to City Centre: 12 kms. Taxi Services: Taxi available for Rs. 300 from airport to city centre. Jet Airways Reservations: (0381) 234 1401.

Airport: (0381) 234 1404.

#### **Ahmedabad**

Airport: Sardar Vallabhbhai Patel International Airport.

Distance to City Centre: 10 kms.

Taxi Services: Taxi available for Rs. 300 from airport to city centre. Jet Airways Reservations: (079) 3989 3333.

Airport: (079) 2754 3307/2285 8077.

#### **Amritsar**

Airport: Raja Sansi International Airport, Amritsar. Distance

to City Centre: 11 kms.

Taxi Services: Pre-paid taxi available.

Jet Airways Reservations: (0183) 250 8003/4.

Airport: (0183) 221 4033/221 4034.

### **Aurangabad**

Airport: Chikalthana Airport.

Distance to City Centre: 10 kms.

Taxi Services: Pre-paid taxi available from airport to city centre. Jet Airways Reservations: (0240) 244 1392/770.

Airport: (0240) 248 4267/7076.

## Bagdogra

Airport: Bagdogra Airport. Distance to City Centre: 16 kms.

Taxi Services: Pre-paid taxi available for Rs. 250 from airport to city centre.

Taxi available to go to the hills at Darjeeling for Rs. 950.

Jet Airways Reservations: (0353) 243 5876/77.

Airport: (0353) 269 8019/21.

## Bengaluru

Airport: BIAL - Bengaluru International Airport Limited.

Distance to City Centre: 40 kms. from Airport to Vidhana

Soudha. Taxi Services: Meru (080) 4422 4422 &

Easy Cab (080) 4343 4343.

Fare: Rs. 15 per km.

Tele Check-in: (080) 3989 3333.

Jet Airways Reservations: (080) 3989 3333 (24 hours)

Airport: (080) 6678 4501.

## Bhavnagar

Airport: Bhavnagar Airport. Distance to City Centre: 8 kms.

Taxi Services: Only private taxis available for

Rs. 100 to city centre.

Jet Airways Reservations & Airport: (0278) 220 2003/04/05.

## **Bhopal**

Airport: Raja Bhoj Airport. Distance to City Centre: 12 kms. Taxi Services: Only private taxis are available for Rs. 250. Jet Airways Reservations: (0755) 276 0371/2/3.

Airport: (0755) 264 5676/8.

## Bhubaneswar

Airport: Biju Patnaik Airport. Distance to City Centre: 7 kms.

Taxi Services: Rs 200 approx.

Jet Airways Reservations: (0674) 259 6176.

Airport: (0674) 259 6181.

#### Bhuj

Airport: Bhuj Airport. Distance to City Centre: 3 kms. Taxi Services: Only private taxis available for Rs. 150 to city centre. Jet Airways Reservations: (02832) 244 101/102.

Airport: (02832) 244 103.

## Chandigarh

Airport: Chandigarh Airport. Distance to City Centre: 11 kms. Taxi Services: Taxi available for Rs. 275 to city centre.

Jet Airways Reservations: (0172) 500 1395.

Airport: (0172) 265 8934.



#### Chennai

Airport: Kamaraj: Domestic Terminal. Anna: International

Terminal. Distance to City Centre: 16 kms.

Taxi Services: Pre-paid taxi available for Rs. 250.

Tele Check-in: (044) 3989 3333.

Jet Airways Reservations: (044) 3989 3333 (24 hrs).

Airport: (044) 2256 8020.

#### Coimbatore

Airport: Peelamedu Airport. Distance to City Centre: 21 kms.

Taxi services: Rs. 200/Rs. 250 to city centre.

Tele Check-in: (0422) 257 2001.

Jet Airways Reservations: (0422) 224 3465/66/67.

Airport: (0422) 257 5387/5275.

## Dehradun

Airport: Dolly Grant Airport. Distance to City Centre: 25 kms. Taxi services: Pre paid taxi are available at arrival area.

Jet Airways Reservations and Airport: (01352) 241 0141/42/43.

#### Delhi

Airport: Indira Gandhi International Airport. Distance to

City Centre: 23 kms.

Taxi Services: Rs. 300 from airport to city centre.

Tele Check-in: (011) 3989 3333.

Jet Airways Reservations and Airport: (011) 3984 1111 (24 hours).

### Diu

Airport: Diu Airport.

Distance to City Centre: 8 kms.

Jet Airways Reservations and Airport: (02875) 2550 3011.

### Goa

Airport: Dabolim: Domestic and International Terminal.

Distance to City Centre: 30 kms.

Coach Services: Most 5-star hotels have complimentary services. Taxi Services: Rs. 250 from airport to city centre.

Tele Check-in: (0832) 2541 354.

Jet Airways Reservations: (0832) 243 8792. Airport: (0832) 254 1211/254 0020.

#### Guwahati

Airport: Lokpriya Gopinath Bordoloi International Airport.

Distance to City Centre: 28 kms.

Taxi Services: Pre-paid taxi available for Rs. 430 to city centre. Tata Sumo available to Shillong for Rs. 1500.

Jet Airways Reservations: (0361) 263 3251/2/4.

Airport: (0361) 284 0600.

### Hyderabad

Airport: Rajiv Gandhi International Airport. Terminal:

Domestic & International.

Distance to City Centre: 30 to 40 kms.

Taxi Services: Easy cabs (040) 4343 4343, Meru (040)

4422 4422. Fare: Rs. 150 from airport to city.

Tele Check-in: (040) 3989 3333.

Jet Airways Reservations: (040) 3989 3333 (24 hrs).

Airport: (040) 6660 5505.

#### Indore

Airport: Devi Ahilyabai Holkar Airport.

Distance to City Centre: 8 kms.

Taxi Services: Private taxi operators available for Rs. 250 to

city centre. Tele Check-in: (0731) 262 0819.

Jet Airways Reservations: (0731) 254 4590/428 0090.

Airport: (0731) 262 0893.

## Jaipur

Airport: Sanganer Airport. Distance to City Centre: 13 kms.

Taxi Services: Rs. 300 from airport to city centre. Jet Airways Reservations: (0141) 272 5022/25.

Airport: (0141) 272 5023/24.

#### **Jodhpur**

Airport: Jodhpur Civil Aerodrome. Distance to City Centre: 5 kms. Taxi Services: Prepaid taxis are available from airport to city centre. Jet Airways Reservations and Airport: (0291) 251 5551.



#### **Jorhat**

Airport: Rowriah Airport. Distance to City Centre: 5 kms.

Taxi Services: Only private taxis available for Rs. 150 to city centre. Private taxi service available from Jorhat Airport to Kaziranga Wild Life Sanctuary for Rs. 1,250.

Jet Airways Reservations: (0376) 231 1652.

Airport: (0376) 234 0881/231 1760.

#### Kochi

Airport: Cochin International Airport: International & Domestic Terminals. Distance to City Centre: 45 kms. Taxi Services: Pre-paid taxi service is available for

Rs. 300 to city centre.

Jet Airways Reservations: (0484) 235 8851.

Airport: (0484) 261 0037.

#### Kolkata

 $\label{lem:airport: Netaji Subhash Chandra Bose: International \& \\ Domestic Terminals. Distance to City Centre: 17 kms. \\$ 

Taxi Services: Pre-paid taxi available for Rs. 200 to city centre.

Tele Check-in: (033) 3989 3333.

Jet Airways Reservations: (033) 3989 3333

Airport: (033) 2511 9895.

#### Leh

Airport: Kushok Bakula Rinpoche Civil Airport.

Distance to City Centre: 3 to 4 kms.

Taxi Services: Only private taxis available for Rs. 150 to city centre. Jet Airways Reservations: (01982) 250 999/444.

Airport: (01982) 250 380.

## Lucknow

Airport: Chaudhary Charan Singh Airport.

Distance to City Centre: 19 kms.

Taxi Services: Rs.350 approx. Airport: (0522) 243 4009/10.

#### Madurai

Airport: Madurai Airport. Distance to City Centre: 15 kms. Taxi Services: Taxi service available for Rs. 250 to city centre. Jet Airways Reservations & Airport: (0452) 269 0771/72/74.

## Mangalore

Airport: Bajpe Airport.

Distance to City Centre: 20 kms.

Taxi Services: Flat charge of Rs. 300 to city centre.

Jet Airways Reservations: (0824) 244 1181.

Airport: (0824) 225 2709.

#### Mumbai

Airport: Chhatrapati Shivaji: Separate International and

Domestic Terminals.

Distance to City Centre: 25 kms. from Domestic terminal

and 35 kms. from International terminal.

Coach Services: Shuttle services available between

International and Domestic terminals.

Taxi Services: Pre-paid from International terminal. Flag down fare from Domestic terminal is Rs. 13.

Tele Check-in: (022) 3989 3333.

Jet Airways Reservations: (022) 3989 3333 (24 hrs).

Airport: (022) 2615 6666.

### **Patna**

Airport: Jaiprakash Narayan International Airport.

Distance to City Centre: 8 kms.

Taxi Services: Local taxi available from airport to city centre.

Jet Airways Reservations: (0612)222 3045/46.

Airport: (0612) 329 8224.

#### **Porbandar**

Airport: Porbandar Airport. Distance to City Centre: 5 kms. Taxi Services: Only private taxis available to city centre.

Jet Airways Reservations and Airport: (0286) 222 0975/34.



#### Port Blair

Airport: Veer Savarkar Airport. Distance to City Centre: 14 kms. Taxi Services: Only private taxis available to city centre. Jet Airways Reservations: (03192) 244 364.

#### Pune

Airport: Lohegaon Civil Airport. Distance to City Centre: 12 kms. Taxi Services: Flat charge of Rs. 200 to city centre.

Tele Check-in: (020) 2668 5591.

Jet Airways Reservations: (020) 3989 3333.

Airport: (020) 2668 3250.

## Raipur

Airport: Mana Airport.

Distance to City Centre: 18 kms.

Taxi Services: Flat charge of Rs. 250 from airport to city centre. Jet Airways Reservations: (0771) 241 8613/16.

Airport: (0771) 241 8618.

## Rajahmundry

Airport: Rajahmundry Airport. Distance to City Centre: 15 kms. Taxi Service: Local taxi service available for Rs. 300.

Jet Airways Reservations & Airport: (0883) 200 7866.

### Srinagar

Airport: Sheikh – UI – Alam International Airport. Distance

to City Centre: 15 kms.

Taxi Services: Private taxi service available for Rs. 300.

Jet Airways Reservations: (0194) 230 3362.

Airport: (0194) 230 3330/6.

## Tirupati

Airport: Tirupati Airport. Distance to City Centre: 19 kms. Taxi Services: Private taxi service available for Rs. 350.

Jet Airways Reservations: (0877) 227 4155.

## Thiruvananthapuram

Airport: Trivandrum International Airport

(Thiruvananthapuram). Distance to City Centre: 8 kms. Taxi Services: Pre-paid taxis are available from the airport

to city centre.

Jet Airways Reservations: (0471) 272 1018/272 5267.

Airport: (0471) 250 0860/250 0710.

### **Udaipur**

Airport: Maharana Pratap Airport, Dabok, Udaipur.

Distance to City Centre: 30 kms.

Taxi Services: Only private taxis are available for Rs. 280 to city centre. Jet Airways Reservations: (0294) 513 4000.

Airport: (0294) 265 6288/6192.

#### Varanasi

Airport: Lal Bahadur Shastri Airport, Babatpur, Varanasi.

Distance to City Centre: 18 kms.

Taxi Services: Only private taxis are available for Rs. 300. Jet Airways Reservations and Airport: (0542) 262 2795/6.

## Vadodara (Baroda)

Airport: Vadodara Airport. Distance to City Centre: 6 kms. Taxi Services: Private taxis operate on flat rate of Rs. 250

for non-A/C and Rs. 350 for A/C.

Jet Airways Reservations: (0265) 248 4803/4.

Airport: (0265) 248 4209.

Teli check-in: (0265) 248 4801/2. Fax: (0265) 248 4805.



## INTERNATIONAL DESTINATIONS

#### Abu Dhabi

Airport: Abu Dhabi International Airport. Distance to City

Centre: 32 kms.

Taxi Services: AI Ghazal transport operates a fixed rate

service to the city centre.

Jet Airways Reservations: +971 2 635 1066.

Airport: +971 2 575 8787/88.

City Office: Jet Airways (India) Ltd, Bldg No.1023,

Next to HSBC Bank,

Airport Road, Abu Dhabi. P. O. Box 106434.

#### **Bahrain**

Airport: Bahrain International Airport. Distance to City

Centre: 10 kms.

Taxi Services: Local taxis available from airport to city centre.

Jet Airways Reservations: +973 17 227123/14.

Airport: +973 17 329377/378.

City Office: Hidaya House no. 2, Bldg no. 49, Block no. 305, Govt. Road, Bahrain Manama.

### Bangkok

Airport: Suvarnabhumi Airport.

Distance to City Centre: 15-20 kms.

Taxi Services: Available from Ground Floor, Passenger Terminal.

Jet Airways Reservations: +662 696 8980.

Airport: +662 134 2627.

City Office: Jet Airways (India) Ltd, 8/15-16 Cathay House,

4th Floor, North Sathorn Road, Bangrak, Silom,

Bangkok 10500.

#### Brussels

Airport: Brussels Airport. Distance to City Centre: 14 kms.

Taxi Services: Taxi available from airport to city centre.

Jet Airways Reservations: +32 2 709 09 09. Office: Brussels National Airport, P. O. Box - 10,

B - 1930 Zaventem, Belgium.

#### Colombo

Airport: Bandaranaike International Airport. Distance to

City Centre: 31 kms.

Taxi Services: Pre-paid and call taxis available.

Jet Airways Reservations: +94 11 2475375.

Airport: +94 11 2260088.

City Office: No 1. Justice Akbar Mawatha Colombo 2.

#### **Dammam**

Airport: King Fahad International Airport. Distance to City

Centre: 80 Kms.

Taxi Services: Local taxis available from airport to city Centre.

Jet Airways Reservations: +966 3 330 4999.

City Office: Al Bilad Building, Opp-Saad Specialist Hospital,

Faisalbin Fahad Street, P O Box - 1624, Al Khobar-31952 Kingdom of Saudi Arabia.

#### Dhaka

Airport: Hazrat Shahjalal International Airport. Distance to

City Centre: 15 kms.

Taxi Services: Pre-paid taxi service available.

Jet Airways Reservations: +88 02 986 2002/986 0542.

Airport: +88 02 893 3849.

City Office: R. M. Center, 101 Gulshan Avenue, 5th Floor,

Gulshanñ2, Dhakañ1212.

## Doha

Airport: Doha International Airport. Distance to City Centre:  $5\ \text{kms}$ .

Taxi Services: Local taxis available from airport to city centre.

Jet Airways Reservations: +974 4444403/4368128.

Airport: +974 4621538.

City Office: Jet Airways (India) Ltd., P. O. Box 989,

Doha, Qatar.



Dubai

Airport: Dubai International Airport. Distance to City Centre: 4 kms.

Taxi Services: Taxi available from airport to city centre.

Jet Airways Reservations: +971 4 222 2119.

Airport: +971 4 220 0755.

City Office: Jet Airways (India) Ltd, P. O. Box 7218,

Beniyas Road, Deira, Dubai, UAE.

**Hong Kong** 

Airport: Hong Kong International Airport.

Distance to City Centre: 40 kms.

Taxi Services: Taxi fare charged according to the taxi meter.

Jet Airways Reservations: +852 3966 5008.

Airport: +852 3559 1588.

City Office: Suites 3010-11, 30/F, Tower 1, 19th Floor,

The Gateway, Harbour City, Tsim Sha Tsui,

Kowloon, Hong Kong.

**Jeddah** 

Airport: King Abdul Aziz International Airport. Distance to

City Centre: 30 kms.

Taxi Services: Public taxi service available from arrival area.

Jet Airways Reservations: +966 2 6602332/3771.

Airport: +966 2 6853144/145.

City Office: Jet Airways (India) Limited, Skab Centre,

Movenpick Hotel,

Medina Road, P.O.Box - 18600, Jeddah - 21425.

**Johannesburg** 

Airport: O R Tambo International Airport. Distance to City

Centre: 20-25 km.

Taxi Services: Taxis are available at arrival area.

Airport: +27 11 3902782/57.

Jet Airways Reservations: +27 11 6221363/4/5.

Fax: +27 11 390 3647

City Office: Office WL-11, 3rd Floor, West Wing Office Block

Terminal A, International Departures, O R Tambo

International Airport, Johannesburg,

South Africa ZIP- 1627

Kathmandu

Airport: Tribhuvan International Airport.

Distance to City Centre: 7 kms.

Taxi Services: Taxi available from airport to city centre.

Jet Airways Reservations: +977 1 444 6375/78.

Airport: +977 1 411 3004/6.

City Office: Sundar Bhawan, House no. 580,

Hattisar, Kathmandu-2188.

Kuala Lumpur

Airport: Kuala Lumpur International Airport. Distance to

City Centre: 43 kms.

Taxi Services: Pre-paid coupons for taxi and limo can be

purchased at the International arrival area.

Jet Airways Reservations: +60-03-2148-9020.

Airport: +60-03-8776-6149/50/51.

City Office: Office Tower, No 1, Jalan Nagasari, (Off Jalan Raja Chulan), Kuala Lumpur-50200.

Kuwait

Airport: Kuwait International Airport.

Distance to City Centre: 16 kms.

Taxi Services: Taxis are available 24 hrs at arrival halls.

Jet Airways Reservations: +965 247 7631.

Airport: +965 431 5925/803.

City Office: Jet Airways (India) Ltd, Universal Tower, Ground Floor, Ahmed Al Jaber Street, P. O. Box - 28406

Safat 13145, Kuwait - 28406.

London

Airport: Heathrow Airport.

Distance to City Centre: 15 Miles.

Taxi Services: Local taxis available from airport to city centre.

Tele check-in: +44 208 897 3464.

Jet Airways Reservations: City: +44 208 7359 650.

Airport: +44 208 8973 464.

City Office: Jet Airways (India) Ltd, Jet Air House,

188 Hammersmith Road, London W6 7DJ.



#### Muscat

Airport: Muscat International Airport. Distance to City Centre: 25 kms.

Taxi Services: Local taxis available from airport to city centre.

Jet Airways Reservations: +968-24787248 / 24787246.

Airport: +968-24510913/24521571. City Office: Jet Airways (India) Limited,

MHD Building - Ground Floor,

P. O. Box 2417, Postal code-112, Ruwi, Muscat.

#### New York (Newark & JFK)

Airport: Newark Liberty International Airport. Distance to

City Center: 26 kms.

Taxi Services: Various taxi services and ground transportation are available to city centre & NJ.

Jet Airways Reservations: 1-877-uflyjet (1-877-8359538).

Airport: +973 504 8700/81.

Airport: John F. Kennedy International Airport. Distance to

City Center: 12 miles.

Taxi Services: In front of the terminals taxi service is

offered.

Jet Airways Reservations: 1-877-uflyjet (1-877-8359538).

Airport: +718 553 7414/15.

City Office: 525 Washington Blvd, Suite 2630, Newport Towers,

Jersey City NJ 07310, Newark.

## Riyadh

Airport: King Khalid International Airport. Distance to City

Center: 55 kms.

Taxi Service: Public taxi service available from arrival area.

Jet Airways Reservations: +966 1 2169095.

City Office : Jet Airways (I) Limited, Olaya Street (South), Near Ministry of Interior, Riyadh, Kingdom of Saudi Arabia.

## Sharjah

Airport: Sharjah International Airport.

Distance to City Centre: 10 kms from City Centre. Taxi Service: Meter Taxi starts from AED 15.

Jet Airways Reservations: +971 06 5683 838.

Airport: +971 06 5580 002.

City Office: P.O.Box 772, Al Arooba Street, Sharjah, U.A.E

## Singapore

Airport: Changi International Airport.

Distance to City Centre: 19 kms.

Taxi Services: Taxis are available 24 hrs at arrival halls.

Jet Airways Reservations: +65 6227 0222.

Airport: +65 6243 2511.

City Office: 112 Robinson Road, #13-01,

Singapore 068902.

#### Toronto

Airport: Lester B. Pearson International Airport. Distance to

City Centre: 27 kms.

Taxi Services: Beck Taxi, Car Rentals, Hertz, National,

Alamo, Avis and Budget.

Jet Airways Reservations: 1-877-Uflyjet (1-877-835 9538).

Airport: +416 776 0432/35.

City Office: 2 Robert Speck Parkway, Suite 215, Mississauga

ON, Toronto L4Z 1H8.

Details are subject to change

