

Suprajit


Twenty Eighth Annual Report 2012-2013

## SOLID TRANSFORMATION CONSISTENT PERFORMANCE

## GROUP BUSINESS TRANSFORMATION



Segment Transformation



Geographic Transformation

- Global

Domestic


STANDALONE HIGHLIGHTS

| Description | $\mathbf{2 0 0 4}$ | $\mathbf{2 0 0 5}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 2}$ | $\mathbf{2 0 1 3}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Gross Income | 826.17 | 1098.92 | 1378.12 | 1531.74 | 1594.11 | 1854.30 | 2268.94 | 3304.46 | 4149.83 | $4,740.90$ |
| Profit after tax (PAT) | 84.85 | 97.88 | 128.00 | 124.80 | 48.83 | 116.27 | 218.10 | 304.95 | 392.21 | 474.51 |
| Equity and Reserves | 230.74 | 301.33 | 395.15 | 485.20 | 490.04 | 576.40 | 734.92 | 978.30 | 1279.85 | $1,649.37$ |
| Asset Turnover Ratio | 2.61 | 3.01 | 3.43 | 3.40 | 2.35 | 2.37 | 2.66 | 3.05 | 3.22 | 3.09 |
| Debt Equity Ratio | 0.56 | 0.47 | 0.31 | 0.74 | 0.70 | 0.50 | 0.30 | 0.36 | 0.29 | 0.26 |
| Current Ratio | 1.38 | 1.46 | 1.51 | 1.78 | 1.41 | 1.28 | 1.22 | 1.43 | 1.30 | 1.48 |
| EBIDTA \% | 17.70 | 16.59 | 16.53 | 15.90 | 11.49 | 15.19 | 18.63 | 16.28 | 16.55 | 17.07 |
| Return on net worth -\% | 51.87 | 49.14 | 47.51 | 37.62 | 20.71 | 31.37 | 43.62 | 43.59 | 42.94 | 39.45 |
| ROCE \% | 33.01 | 31.88 | 36.26 | 21.57 | 12.14 | 20.83 | 33.40 | 32.15 | 33.13 | 31.44 |
| Book Value of shares (Rs.)* | 1.91 | 2.51 | 3.29 | 4.04 | 4.08 | 4.80 | 6.12 | 8.15 | 10.26 | 13.74 |
| EPS (Rs.)* | 0.71 | 0.82 | 1.07 | 1.04 | 0.41 | 0.97 | 1.82 | 2.54 | 3.27 | 3.95 |
| Pay out Ratio (\%) to PAT | 21.94 | 27.85 | 26.72 | 27.84 | 43.65 | 25.71 | 27.31 | 20.19 | 23.11 | 22.12 |

GROUP HIGHLIGHTS

> ₹ in Million

|  | $\mathbf{2 0 0 9 - 1 0}$ |  | $\mathbf{2 0 1 0 - 1 1}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: | ---: | ---: |
| Turnover | 2,658 | 3,792 | 4,612 | $\mathbf{2 0 1 2 - 1 3}$ |
| EBIDTA | 461 | 614 | 716 | 5,159 |
| Profit before tax | 329 | 468 | 548 | 851 |

I have pleasure in sharing with you yet another year of satisfying performance by your Company, despite a challenging environment. The enclosed Directors' Report and the Annual Accounts will give you full details and highlights of the Company's performance.

Suprajit 2.0, which was announced last year, started with your Company emerging as the largest 2-wheeler cable maker in the world, which I am sure all of you will concur, is a commendable and satisfying achievement. The year just ended saw your Company crossing another milestone of Rs. 500 crores of annual group sales with one of the best profit margins in the auto component sector.

As we further unfold Suprajit 2.0, I see a foundation being laid for three distinct divisions within the Company. The first is a focused domestic cable business; the second, a focused export business and the third, an emerging new products / JV / inorganic space. The last two divisions will evolve in the coming years. Suffice to say, the new products group has bagged letters of intent from customers for some of our new products. We continue to assess opportunities for JVs and inorganic growth. Export opportunities continue to be strong. I expect both automotive and non-automotive exports to gather strength in the coming years. Aftermarket plans will also see outsourced products introduced through our distribution channel to leverage "Brand Suprajit", apart from aggressive cable distribution on a Pan India basis.

Perhaps all of you are aware that the automotive industry scenario is bleak. The automotive growth in India has slowed down significantly in the second half of last year and in the end, the sector grew at $2 \%$. The current year has started on an even bleaker note, with negative growth in the industry, so far. Added to this, India's economy grew by just 5\% last year and is expected to grow at a similar pace this year. While inflation, interest rates and commodity prices seem to have peaked and have started coming down, continued weaknesses in the global economy and the weakening Indian Rupee are enormous challenges for the Indian Economy.

I expect this year to be more challenging than the year that has gone by. However, I have full confidence in Team Suprajit to continue to focus on customers, process optimization, productivity improvement, low cost automation and our evergreen motto of "Value for Money Supplier" to deliver another satisfactory year.

Over the years, your Company has relentlessly worked to de-risk its business model by closely monitoring the dynamic business environment. Your Company will focus on new applications for cables/customers, commercial breakthroughs in new product developments, introduce new outsourced products in the aftermarket, consolidate and grow with marquee global customers to tide over the current challenging market environment.

Your Company had aggressive and brisk paced capex programs all these years. It is now changed to a measured marathon race! The two plants, one in Pathredi, Rajasthan and one in Bangalore, were originally planned for full scale production in March 2013, will now be in full bloom by September 2013, at which time your Company's capacity will reach 150 million cables per year. Two planned plants for 2013-14 have now been pushed forward to 2014-15. This was decided after critical and careful assessment of our capacities and customer requirements. Capex for this year will be minimum and on a need only basis.

The major challenge for Team Suprajit is to pursue profitable growth, aggressively. Our strategies to have a diversified customer mix, new focus areas for our products, continued focus on cost effective manufacturing, focus on both automotive and non-automotive exports, desire to continue to grow aftermarket through multi products and plans for product diversification, all instill ample confidence in me that Team Suprajit will continue to perform well to deliver a strong performance during the year and add value to all our stakeholders.

As we continue to march ahead with confidence, I seek in abundance, the blessings of the Lord Almighty and your continued support and good wishes.

With warm personal regards,
Yours sincerely,

K. Ajith Kumar Rai Chairman \& Managing Director

## Key Financial Indicators



Long Term Debt Equity Ratio


EBIDTA
(₹ in millions)



Gross Fixed Assets
(₹ in millions)


## Suprajit Foundation




Donation of desks to Government school in Hebbagodi, Bangalore


Girls' toilet project at elementary school

Scholarship program

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## BOARD OF DIRECTORS

## K Ajith Kumar Rai

Chairman \& Managing Director

## Dr. C Mohan

Executive Director

Diwakar S Shetty
Director

Ian Williamson
Director

B S Patil, IAS (Retd.)
Director

Surendra Kumar N Shah
Director

## M Jayarama Shetty

Director

## Suresh Shetty

Director

## COMPANY SECRETARY

Medappa Gowda J

## STATUTORY AUDITORS

Varma \& Varma
Chartered Accountants

INTERNAL AUDITORS
K S Aiyar \& Company
Chartered Accountants

## STOCK EXCHANGES

The Stock Exchange Mumbai (BSE)
The National Stock Exchange (NSE)

## REGISTRAR AND SHARE TRANSFER AGENT

Integrated Enterprises (India) Limited,
No. 30, Ramana Residency,
4th Cross, Sampige Road,
Malleswaram, Bangalore -560 003.
Phone: 080-23460815-18,
Fax: 080-23460819,
E-mail : alfint@vsnl.com

## BANKERS

State Bank of India
Syndicate Bank
Citi Bank N.A.
HSBC
ICICI Bank Limited

## REGISTERED OFFICE

Plot No. 100, Bommasandra Indl. Area,
Bangalore - 560099.
Phone: 080-43421100, Fax : 080-27833279
E-mail:info@suprajit.com, investors@suprajit.com

MANUFACTURING FACILITIES AT:

Unit - 1
Bommasandra Industrial Area, Bangalore.

## Unit - 2

Bommasandra Industrial Area, Bangalore.

## Unit-2A

Bommasandra Industrial Area, Bangalore.

## Unit - 3

Doddaballapur Indl. Area, Bangalore.
Unit - 4
IMT Manesar, Gurgaon District, Haryana.

Unit-5
MIIDC, Chakan Industrial Area, Pune.
Unit-6
VAPI, Gujarat.
Unit - 7
Pantnagar, Uttaranchal.
Unit-9 (100\% EOU)
Bommasandra Industrial Area, Bangalore.
Unit-10
Haridwar, Uttaranchal.
Unit - 11
Ahmadabad, Gujarat, (Acquired Land).

Unit-12
Bommasandra Industrial Area, Bangalore.
Unit-14 (4 Wheeler Cable Division)
MIIDC, Chakan Industrial Area, Pune.
Unit-15
Bhiwadi, Rajasthan.

MANUFACTURING FACILITIES OF SUBSIDIARIES AT:

Suprajit Automotive Private Limited (100\% EOU)
Doddaballapur Indl. Area, Bangalore.

## Suprajit Europe Limited

Tamworth, United Kingdom.

## NOTICE

Notice is hereby given that the Twenty Eighth Annual General Meeting of Suprajit Engineering Limited will be held at Plot No. 101, Bommasandra Industrial Area, Bangalore - 560099 on Wednesday, the 31st July, 2013 at 12.00 noon to transact the following business:

## ORDINARY BUSINESS:

1. To receive, consider and adopt the Audited Balance Sheet as at $31^{\text {st }}$ March, 2013 and the Profit and Loss Statement for the year ended as on that date together with the Reports of Directors and Auditors thereon.
2. To confirm the payment of Interim Dividend and to declare Final Dividend.
3. To appoint a Director in place of Mr. Ian Williamson, who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint a Director in place of Mr. Suresh Shetty, who retires by rotation and being eligible, offers himself for re-appointment.
5. To appoint Auditors of the Company and authorize the Board to fix their remuneration.

By Order of the Board<br>For Suprajit Engineering Limited

Medappa Gowda J

Company Secretary

## Place : Bangalore <br> Date : 25 ${ }^{\text {th }}$ May, 2013

## NOTES

1. A Member entitled to attend and vote at the meeting is entitled to appoint one or more proxies to attend and vote instead of himself / herself and such proxy need not be a member of the Company. Proxies in order to be effective, must be received at the Registered Office of the Company at least 48 hours before the meeting.
2. The Register of Members and the Share Transfer books of the Company will remain closed from 25 ${ }^{\text {th }}$ July, 2013 to $31^{\text {st }}$ July, 2013 (both days inclusive).
3. An Interim Dividend of ₹ 0.35 (35\%) as recommended at the Board Meeting held on $30^{\text {th }}$ January, 2013 was paid to those members, whose names appeared on the Company's Register of Members/ beneficial owners as per the records of the depositories as on $15^{\text {th }}$ February, 2013. (Record Date).
4. Final Dividend of $₹ 0.40$ (40\%) per Equity Share as recommended by the Board, if approved at the Meeting, will be paid to those members whose names will appear on the Register of Members of the Company/ beneficial owners as per the records of depositories as on $31^{\text {st }}$ July, 2013.
5. All correspondences relating to Change of Address, Transfer and Demat of Shares may be addressed to Integrated Enterprises (India) Limited, No. 30, Ramana Residency, $4^{\text {th }}$ Cross, Sampige Road, Malleswaram, Bangalore - 560 003; Phone : 080-23460815 to 818, Fax: 080-23460819, E-mail: alfint@vsnl.com.
6. Members are requested to quote the Folio Numbers or Demat Account Numbers and Depository Participant ID (DPID) in all correspondence to the Registrar and Share Transfer Agents of the Company.
7. Pursuant to SEBI Notification No. MED/ DOP/ Circular/05/2009 dated May 20, 2009, it has become mandatory for the transferee(s) to furnish copy of PAN Card to the Company / RTA to enable/effect transfer of Shares in physical form.
8. The Equity Shares of the Company are available for trading in dematerialized form (electronic form) through depository participants. The Company has entered in to agreements with National Securities Depository Limited (NSDL) and Central Depository Services Limited (CDSL). ISIN Code No. INE399CO1030. All Shareholders holding Shares in physical form are requested to make use of this facility. Members are requested to open De-mat account with any of the depository participants to enable transacting in the Stock Exchanges.
9. Members are requested to bring copy of the Annual Report along with them to the Annual General Meeting.
10. Un-claimed dividends up to the year 2005-2006 have been transferred to the General Revenue Account of the Central Government. Consequent upon the amendment to Section 205A read with Section 205C of the Companies Act, 1956, the Dividend declared for the year ended 31st March, 2006 and for any financial year ending thereafter which remain unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund established by the Central Government. Members are requested to note that no claims shall lie against the Company or the said Fund in respect of any amounts which are unclaimed and unpaid for a period of seven years from the dates that they first became due for payment and no payment shall be made in respect of any such claims.
11. As regards re-appointment of Mr. Ian Williamson referred to in item No. 3 of the notice, the following
necessary disclosures are made for the information of the Shareholders:

Mr. Ian Williamson, aged about 62 years, is the Retired Chief Executive of Carclo Plc, Public Company, listed on the London Stock Exchange, since 1995. Carclo has global operations located in UK, USA, China, India and Eastern Europe and manufactures technical plastic components for medical, automotive and electronics markets worldwide. Mr. Ian Williamson has a first class degree in Electrical Science from Cambridge University and has broad experience of managing engineering businesses in UK, Europe, USA, China and India. He brings to Suprajit his vast experience in Global acquisitions, mergers and best business practices.

His other Directorships:
Name of the Company Nature of Interest
Nil

## Nil

12. As regards re-appointment of Mr. Suresh Shetty, referred to in item No. 4 of the notice, the following necessary disclosures are made for the information of the Shareholders:

Suresh Shetty aged 65 years is a Commerce Graduate and qualified Chartered Accountant, and underwent management education programme (M.E.P.) in IIM

AHMEDABAD. He had vast industrial experience in leading automobile companies, he was the first Chief Financial Officer of Hero Honda Motors Ltd. Suresh Shetty was a member of Delhi Stock Exchange Ltd and also a member of National Stock Exchange Ltd till 2004. At present he is a financial and management consultant, rendering services, in investment banking, mergers and amalgamations, and other corporate advisory services. He is also associated with Educational Institutions. He brings to Suprajit vast financial experience and corporate management.

His other Directorships:
Name of the Company
Nature of Interest

1. Emerging Securities Private Ltd

Director
2. Emerging Financial Services Ltd

Director
13. For the convenience of the Members, the Company will provide a coach service from Bangalore on the day of the Annual General Meeting; Members are requested to report at 10.30 A.M. near Bangalore Stock Exchange, No. 51, $1^{\text {st }}$ Cross, J.C. Road, Bangalore - 560002.

Contact persons:

1. Mr. K S Ranganath - Cellphone No. 9945108318
2. Mr. S L Satish - Cellphone No. 9342135877

## DIRECTORS' REPORT

Your Directors have pleasure in presenting their Twenty Eighth Annual Report and the Audited Accounts of the Company for the year ended 31 ${ }^{\text {st }}$ March, 2013.

FINANCIAL RESULTS:
₹ in Lakhs

| Particulars | 2012-13 | 2011-12 |
| :---: | :---: | :---: |
| Gross Income | 46891.63 | 41498.34 |
| Profit before tax | 6572.53 | 5495.69 |
| Less: Provision for taxation | 1817.36 | 1563.37 |
| Profit after tax before prior period adjustment | 4755.17 | 3932.32 |
| Current Tax relation to prior year | 10.00 | 10.18 |
| Profit after tax | 4745.17 | 3922.14 |
| Add: Surplus from last year | 2436.37 | 2220.92 |
| Profit available for appropriation after adjustments of prior period taxes | 7181.54 | 6143.06 |
| APPROPRIATIONS: |  |  |
| 1 Interim Dividend 35\% (last year Interim Dividend 30\%) | 420.07 | 360.06 |
| Tax on Interim Dividend (Net) | 68.14 | 58.41 |
| 2 Proposed Final Dividend 40\% (last year 35\%) | 480.08 | 420.07 |
| Provision for tax on Final Dividend | 81.59 | 68.14 |
| 3 Transfer to General Reserve | 3300.00 | 2800.00 |
| 4 Balance carried to Balance Sheet | 2831.66 | 2436.38 |

## DIVIDEND:

An Interim Dividend of ₹ $0.35 /$ - per Share of ₹ $1 /-$ each (35\%) was declared and paid. In view of the good financial performance of your Company, your Directors have pleasure in recommending a Final Dividend of $₹ 0.40$ per Share of ₹ $1 /$ - each ( $40 \%$ ). The total outgo, on account of overall Dividend of ₹ 0.75 ( $75 \%$ ) including taxation stands at ₹ 1049.88 lakhs as against ₹ 906.68 lakhs during the last year.

## OPERATIONS:

Indian economy slowed down significantly with the GDP growing at about $5 \%$ during the year. This has resulted in dismal performance by the automotive industry. The Indian auto industry grew by $2.04 \%$, as compared to previous year's growth of $13.96 \%$. The year has been one of the lowest growth years in the Indian automotive industry in the past decade. Against this, Suprajit has recorded a growth of $13 \%$.

Your Company recorded an income of ₹ 46,891 lakhs during the year 2012-13 as against ₹ 41,498 lakhs during the year 2011-12, recording a growth of $13 \%$. During the year 2012-13, the Profit After Tax was ₹ 4,745 lakhs against ₹ 3,922 lakhs during the year 2011-12, recording a growth of 20.98\%. The consolidated income grew from ₹ 46,125 lakhs for the year 2011-12 to ₹ 51,575 lakhs for the year 2012-13, recording a growth of $11.81 \%$. The consolidated Profit Before Tax grew from ₹ 5,479 lakhs to ₹ 6,683 lakhs during the same period, a growth of $21.95 \%$. As one will note, your Company has surpassed the industry growth through its focused customer management and inroads into new customer segments for its products.

During the year, a new plant for cables at Bommasandra Industrial Area, was established which started its commercial production. Installation and trial production at its new cable plant at Pathredi Industrial Area, Bhiwadi, was started during March this year. Trial production was also started at a brand new automotive cable plant at its subsidiary, Suprajit Automotive Private Limited.

## CURRENT YEAR:

Indian GDP is likely to grow at around 5\% for a second year in a row, in the current year. This will have a significant effect on the growth of automotive industry. Initial indications point to a tepid first half, with a hope that during the second half of the year recovery and growth will pick up. This does not augur well for growth in business this year. However, commodity prices and interest rates seem to have peaked and oil prices are coming down. SIAM, the nodal agency for Indian automotive industry, has predicted low single digit growth for the automotive industry.

With full commercial production expected at the new cable plants in Bangalore and Pathredi, your Company's target of 150 million cables capacity per year will be achieved in the current year. Your Company has acquired 2 acres of land at Narsapura Industrial Area, near Bangalore for a proposed new plant for a marquee customer. The plant expansion for the new product division of your Company is expected to be completed during the course of this year.

Despite the headwinds, your Company continues to work closely with the customers and pursue aggressively new opportunities in business developments. Along with this, the focus on non-automotive and aftermarket business is expected to give a satisfactory outcome for the year.

## DEMATERILISATION OF SHARES:

As per the directives issued by the Securities and Exchange Board of India (SEBI), Shares of your Company are to be traded compulsorily in dematerialized form. Necessary arrangements have been made with National Securities Depository Limited (NSDL) and Central Depository Service Limited (CDSL) to facilitate dematerialization of Shares.

## LISTING OF EQUITY SHARES:

Your Company's Shares continue to be listed at the Stock Exchange at Mumbai and at National Stock Exchange.

## WHOLLY OWNED SUBSIDIARIES:

Global automotive scenario continues to be challenging, particularly in Europe with difficult market conditions. The performance of the subsidiaries has been stable. The outlook for the first half of the current year continues to be challenging. However, with new contracts expected to be productionised during the second half of this year, the outlook is better for the coming years. With installation of a new plant at the subsidiary, Suprajit Automotive, your Company is gearing up to meet
the increased business volumes and challenges of the global customers.

As the two subsidiaries work in tandem, the consolidated sales of the subsidiaries were ₹ 4,514 lakhs against ₹ 4,566 lakhs in the previous year. The EBIDTA was ₹ 461 lakhs against ₹ 359 lakhs in the previous year. The Profit Before Tax was ₹ 132 lakhs against ₹ 0.36 lakhs in the previous year. The performance of the subsidiaries is expected to further consolidate and improve during this year on a consolidated basis.

## DEPOSITS:

The Company has accepted deposits pursuant to the provisions of Section 58-A of the Companies Act, 1956 and Companies (Acceptance of Deposits) Rules, 1975 during the year.

## INFORMATION PURSUANT TO SECTION 217(1) (e) OF THE COMPANIES ACT, 1956:

The information as required under the above Section is given in Annexure and forms part of this Report.

## PARTICULARS OF EMPLOYEES UNDER SECTION 217(2A) OF THE COMPANIES ACT, 1956:

Information under Section 217(2A) of the Companies Act, 1956 - read with the Companies (Particulars of Employees) Rules, 1975 as amended is as below :

| SI <br> No | Name | Age <br> (Years) | Qualification | Designation <br> \& Nature of <br> Duties | Remuneration <br> (₹) | Experience <br> (Years) | Date of <br> Joining | Previous <br> Employment |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | K. Ajith Kumar Rai | 55 | B.E. M.A.Sc <br> (Canada) | Chairman <br>  <br> Managing <br> Director | $2,97,75,637$ | 28 | 24.05 .85 | Research \& Teaching <br> Assistant, Technical <br> University of |
| Novascotia, Canada |  |  |  |  |  |  |  |  |

## Notes:

1. Remuneration included Basic Salary, Allowances, Incentives, Commission, Company's contribution to PF, Superannuation Fund and taxable value of perquisites.
2. The appointment is contractual.
3. Mr. K Ajith Kumar Rai is related to Mr. M Jayarama Shetty, Director.
4. The Shareholding of Mr. K. Ajith Kumar Rai (along with his spouse) in the Company is $62,213,157$ shares ( $51.84 \%$ ). None of the other employees own more than $2 \%$ of the outstanding Shares of the Company as on $31^{\text {st }}$ March, 2013.

## INDUSTRIAL RELATIONS:

Relations with the employees continued to be cordial throughout the year. Your Directors wish to place on record their sincere appreciation for the excellent team spirit displayed by the employees at all levels.

## CORPORATE GOVERNANCE:

Your Company has implemented various measures of Corporate Governance aiming to assist the management of the Company and to meet the obligations to Shareholders and towards enhanced transparency. A report on Corporate Governance is given in Annexure and forms part of this Report.

## DIRECTORS' RESPONSIBILITY STATEMENT IN TERMS OF SECTION 217 (2AA) OF THE COMPANIES ACT, 1956:

Your Directors confirm:
I. that in the preparation of the Annual Accounts, the applicable Accounting Standards have been followed.
II. that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended $31^{\text {st }}$ March, 2013 and of the profit of the Company for that year.
III. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
IV. that the Directors have prepared the Annual Accounts on a 'going concern' basis.

## STATUTORY DISCLOSURES:

The Board of Directors has passed a resolution giving consent not to enclose the Annual Accounts of Subsidiary Companies along with the Annual Report in accordance with the provisions of Circular No. 2 /2011 issued by Ministry of Corporate Affairs on $8^{\text {th }}$ February, 2011. Accordingly, a statement exhibiting brief financial details of the Company's Subsidiaries for the year ended $31^{\text {st }}$ March, 2013 is included in the Annual Report. The Annual Accounts of the Subsidiary Companies will be kept for inspection by any member of the Company at its Registered Office and also at the Registered Office of the concerned Subsidiary Companies.

## ADDITIONAL DISCLOSURES:

In line with the requirements of Listing Agreements and Accounting Standards, your Company has made additional disclosures in respect of consolidated Financial Statements and Related Party disclosures.

## SEGMENT REPORTING:

The Company has classified its products as Auto Components. Since the nature of activities are governed by the same set of risk and returns, these have been grouped as a domestic and export sales based upon geographical segment in the above disclosures.

## DIRECTORS:

Mr. Ian Williamson and Mr. Suresh Shetty, Directors, retire by rotation and being eligible, offer themselves for reappointment.

## AUDIT COMMITTEE:

Audit Committee constituted by the Board of Directors with requisite composition to fall in line with the prevailing laws continued to discharge its functions during the year under report.

## INSURANCE COVERAGE:

The Board reports that your Company has adequately insured all the assets of the Company.

## AUDITORS:

Messrs Varma \& Varma, Chartered Accountants, retire as Auditors of the Company and being eligible, offer themselves for re-appointment.

## ACKNOWLEDGMENT:

Your Directors wish to thank, State Bank of India, Syndicate Bank, Citibank N.A., HSBC and ICICI Bank Ltd for their continued support and assistance. Your Directors place on record their gratitude to the customers, employees, distributors, vendors, shareholders and other acquaintances for their continued and valued support.

For and on behalf of the Board

Place : Bangalore
K. Ajith Kumar Rai

Date : 25 ${ }^{\text {th }}$ May, 2013

## ANNEXURE TO THE DIRECTORS' REPORT INFORMATION PURSUANT TO SECTION 217 (1) (e) OF THE COMPANIES ACT, 1956

## 1. CONSERVATION OF ENERGY:

The Company, in order to ensure consistent efforts to conserve energy by all possible means, involves all its employees by facilitating them to come out with their suggestions. Knowledge campaigns have been conducted by senior management as well as unit level management periodically in order for the employees to understand the benefits of energy conservation which could accrue to the Company. The following are the major measures undertaken during the year.

1) Electrical systems have been converted with individual controls in place of bulk control so that they can be individually selected as needed. This includes lights, fans, machines etc..
2) Ventilation at all our Units have been improved in a manner that employees are encouraged to work using day- light rather than depending on electricity.
3) Metering has been initiated at major power consumption points and responsibility of limiting the consumption has been entrusted to supervisory level people.
4) Green initiatives continue with more and more saplings being planted in all our Units.
5) Usage of water is being monitored by HR Department in all the Units with a target to reduce its consumption every month.
6) Such of those Units not having STPs have been advised to go for STP with the mandate that they should use the treated water for watering the plants and in the toilets.
7) Rain water harvesting is implemented in most units.
8) Old gen-sets which were found to be less fuel- efficient have been discarded and replaced with latest gen-sets which are highly fuel- efficient.

## 2. TECHNOLOGY ABSORPTION:

a) Research and Development:

The Company has well developed R\&D centers in Tamworth of UK and in Bangalore, Pune and Delhi in India. The R\&D centers have been adequately staffed and well-funded. The following are the activities undertaken during the year:

1) Cable being safety product, upgrading the various parts is mandated by the customers periodically. Accordingly, company researches on the types of raw material and design of parts and adopts the suitable ones for the upgradation.
2) Customers keep increasing the warranty period as dictated by the competition and accordingly there is a need for improving the quality of the products by improving the manufacturing process. The R\&D centers constantly upgrades quality of the products. This also includes upgradation of machines with latest technology.
3) Being the market leader with solid knowledge in cables, the Company is always in the fore- front to introduce technological improvements and innovation in its products namely cables and speedometers. Many a times these technological improvements are self-driven rather than by the customers. The new technology is developed and absorbed into the manufacturing process after validating them in the field.
4) The Company's R\&D Center at Bangalore has developed various types of Fuel Sender Unit with latest technology, Parking Brake Lever meeting latest requirements of non-automotive customers and also Blinkers and Filters for 2-wheeler with latest in-house technology.
5) The Company has state of the art testing centers to establish products to meet global customer expectations.
b) Expenditure on Research and Development:
₹ in Lakhs

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Salaries \& Wages | 93.86 | 64.52 |
| Material, Consumables \& Stores | 19.39 | 26.69 |
| Other Direct Expenditures | 6.61 | 2.32 |
| Total | $\mathbf{1 1 9 . 8 6}$ | $\mathbf{9 3 . 5 2}$ |

c) Technology Absorption, Adaptation, Innovation and particulars of imported technology:

1) The Company has not imported any technology during the year.
2) The Company has innovated a new type of Throttle Cable for non-automotive usage with new Shifter Mechanism.
3) It has developed Fuel Sender Unit with latest thick-film technology (TFR) with better accuracy of fuel consumption reporting through the fuel gauge in the speedometer for two wheelers.

## 3. FOREIGN EXCHANGE EARNINGS AND OUT FLOW:

₹ in Lakhs

| Particulars | 2012-13 | 2011-12 |
| :--- | :---: | :---: |
| Earnings <br> (FOB Value of Exports) | 1905.53 | 1441.36 |
| Out Flow <br> (Raw materials \& Foreign Travel Expenses, Commission etc.) | 4720.26 | 4231.08 |

For and on behalf of the Board
Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013
K. Ajith Kumar Rai

Chairman \& Managing Director

## ANNEXURE TO THE DIRECTORS' REPORT DISCLOSURES REGARDING SUSPENSE ACCOUNT PURSUANT TO SEBI CIRCULAR NO. SEBI/CFD/DIL/LA/1/2009/24/04, DATED APRIL 24, 2009:

| SI No | Particulars | No. of Shareholders | No. of Shares |
| :---: | :--- | :---: | :---: |
| 1. | Shareholders whose shares are lying in the suspense account <br> at the beginning of the year | Nil Nil |  |
| 2. | Outstanding shares in the suspense account at the beginning <br> of the year. | Nil Nil |  |
| 3. | Shareholders who approached issuer for transfer of Shares <br> from suspense account during the year. | Nil | Nil |
| 4. | Shareholders to whom Shares were transferred from suspense <br> account during the year. | Nil |  |
| 5. | Aggregate number of shareholders whose Shares are lying in <br> the suspense account at the end of the year. | Nil |  |
| 6. | Outstanding Shares in the suspense account lying at the end <br> of the year. | Nil | Nil |

For and on behalf of the Board
Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

## K. Ajith Kumar Rai

 Chairman \& Managing Director
## ANNEXURE TO THE DIRECTORS' REPORT REPORT ON CORPORATE GOVERNANCE MANDATORY REQUIREMENTS

## 1. COMPANY'S PHILOSOPHY ONCODEOF GOVERNANCE:

The Company's philosophy is sustained profitable growth and increase in stakeholders' value. This will be done through transparency and disclosures, adequate internal controls in its business practices and risk management, proper communication and good standards in safety, health, environment management, highest standards in accounting fidelity, product and service quality. The Company complies with the listing requirements of the Stock Exchanges, where its shares are
listed and endeavors to meet necessary listing guidelines. The Company has complied with all the provisions of Companies Act, SEBI guidelines and also those of the Stock Exchanges guidelines and is committed to good Corporate Governance. The Board fully understands and takes responsibility for its commitments to stakeholders, employees, vendors, customers and the communities where it operates. The primary objective of Customer Satisfaction is relentlessly pursued. Following is a report on the status and progress on various aspects of Corporate Governance of the Company.
2. (a) THE BOARD OF DIRECTORS AND THE MEETINGS ATTENDED BY RESPECTIVE DIRECTORS ARE AS UNDER :-

| Name of the Director | Category | Board Meetings <br> Attended | Attended <br> Last AGM |
| :--- | :--- | :---: | :---: |
| Mr. K Ajith Kumar Rai | Chairman \& Managing Director <br> Director - Executive \& Non Independent | 4 | Yes |
| Dr. C Mohan | Executive Director \& Non Independent | 4 | Yes |
| Mr. M Jayarama Shetty | Director - Non Executive \& Non Independent | 3 | Yes |
| Mr. B S Patil | Director - Non Executive \& Independent | 2 | No |
| Mr. Surendra Kumar N Shah | Director - Non Executive \& Independent | 4 | Yes |
| Mr. Diwakar S Shetty | Director - Non Executive \& Independent | 3 | Yes |
| Mr. Ian Williamson | Director - Non Executive \& Independent | 3 | No |
| Mr. Suresh Shetty | Director - Non Executive \& Independent | 4 | Yes |

Mr. K Ajith Kumar Rai and Dr. C Mohan are Whole time Directors i.e. Managing Director and Executive Director respectively; others are Non-Executive Directors.
(b) DETAILS OF BOARD MEETINGS HELD DURING THE YEAR:
i) Four Board meetings were held during the year 2012-13 and the gap between two meetings did not exceed four months. The dates are as follows:-

| $2^{\text {th }}$ | May | 2012 |
| :--- | :--- | :--- |
| $31^{\text {st }}$ | July | 2012 |
| $29^{\text {th }}$ | October | 2012 |
| $30^{\text {th }}$ | January | 2013 |

ii) None of the Non-executive Directors has any material pecuniary relationship or transactions with the Company.
3. OUTSIDE DIRECTORSHIPS / COMMITTEE POSITIONS AS ON $31^{\text {ST }}$ MARCH, 2013:

| Name of the Directors | In Listed Companies | In Unlisted Public <br> Limited Companies | As Chairman / Member of <br> Board Committees |
| :--- | :---: | :---: | :---: |
| Mr. K Ajith Kumar Rai | Nil | 1 | Nil |
| Dr. C Mohan | Nil | Nil | Nil |
| Mr. Surendra Kumar N Shah | Nil | Nil | Nil |
| Mr. M Jayarama Shetty | Nil | Nil | Nil |
| Mr. B S Patil | 3 | 9 | 3 |
| Mr. Diwakar S Shetty | 1 | Nil | Nil |
| Mr. lan Williamson | Nil | Nil | Nil |
| Mr. Suresh Shetty | Nil | Nil | Nil |

## NOTES:

1. Private Limited Companies, Foreign Companies and companies under Section 25 of the Companies Act, 1956 are excluded for the above purpose.
2. Only Audit Committee and Shareholders' Grievance Committee are considered for the purpose of Committee positions as per Listing Agreement. None of the Directors is a member in more than 10 Committees, nor a Chairman in more than 5 Committees across all Companies in which he is a Director.

## 4. AUDIT COMMITTEE:

The Audit Committee comprises of Mr. Diwakar S Shetty, Mr. M Jayarama Shetty and Mr. Suresh Shetty, all being Non-Executive Directors. Chairman \& Managing Director, Executive Director, Executive Vice President, Head of Finance, Internal Auditor and Statutory Auditors are invitees to the Meeting. The Company Secretary acts as the Secretary of the Committee.

The Company has complied with the requirements of Clause 49(II) (A) of the Listing Agreement relating to the composition of the Audit Committee.

Chairman of the Audit Committee, Mr. Diwakar S Shetty, was present at the Annual General Meeting held on $31^{\text {st }}$ July, 2012.

The Audit Committee met on $25^{\text {th }}$ May, 2013, to review the Annual Accounts for the year ended $31^{\text {st }}$ March, 2013, before finalization and recommended for acceptance of the Annual Accounts by the Board of Directors of the Company.

## The terms of reference of the Audit Committee include the following:

1. Overseeing the Company's financial reporting process including Internal Audit arrangements and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
2. Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
3. Reviewing with the management the Annual Financial Statements before submission to the Board.
4. Reviewing any activity under its reference.

## 5. CODE OF CONDUCT:

The Company has adopted a Code of Conduct which has been implemented. The Code of Conduct is made applicable to the Directors and Members of Core Management Team.
6. INVESTORS' AND SHAREHOLDERS' GRIEVANCE COMMITTEE:

The Company has constituted Investors' / Shareholders' Grievance Committee, comprising of Mr. M Jayarama Shetty, Mr. Diwakar S Shetty, Mr. K Ajith Kumar Rai and Mr. Medappa Gowda J, Secretary. This Committee monitors and addresses investors complaints, transfer of shares, transmission etc. Based on the information provided by the Company's Registrar and Share Transfer Agent, no queries / complaints were received from the shareholders during the period except change of address and non-receipt of dividend warrants. All of them have been addressed to the satisfaction of the shareholders. As of $31^{\text {st }}$ March, 2013, no transfer of shares was pending.
7. DISCLOSURES REGARDING SUSPENSE ACCOUNT PURSUANT TO SEBI CIRCULAR NO. SEBI /CFD / DIL / LA / 1 / 2009 / 24 / 04, DATED APRIL 24, 2009:

As per the above mentioned Circular, Clause 5A stands for shares issued pursuant to the public issues or any other issue which remain unclaimed and are lying in the escrow account and any unclaimed benefits like Dividend, Bonus shares etc., which are to be credited to the Demat Suspense Account. The information as required under the above Circular is given in annexure and forms part of this report.
8. COMPLIANCE OFFICER:

Name and Designation of the Compliance Officer:
Mr. Medappa Gowda J - Company Secretary \& Vice President - Finance

He can be contacted for any investor related matters relating to the Company.

His Telephone No. 080-43421138, Fax : 080-27833279,
E-mail : mgj@suprajit.com
9. GENERAL MEETINGS:

The last three Annual General Meetings were held at the Factory Office at Bommasandra as detailed below:

## Annual General Meetings:

| Year | Date | Day | Time | Meeting |
| :---: | :---: | :---: | :---: | :---: |
| 2010 | $2^{\text {nd }}$ August | Monday | 12.30 p.m | Twenty Fifth Annual <br> General Meeting |
| 2011 | $30^{\text {th }}$ July | Saturday | 12.30 p.m | Twenty Sixth Annual <br> General Meeting |
| 2012 | $31^{\text {st }}$ July | Tuesday | 12.30 p.m | Twenty Seventh <br> Annual General <br> Meeting |

10. DISCLOSURES:
a. Related party transactions are disclosed under notes to the accounts in this Report.
b. The Company has continued to comply with the requirements of the Stock Exchanges, SEBI and other Statutory Authorities on all matters related to capital markets during the last three years. No penalties have been imposed on the Company by the Stock Exchanges or SEBI or any other Statutory Authorities relating to the above.

## 11. MEANS OF COMMUNICATION:

The quarterly and annual financial results of the Company are generally published in leading newspapers. These results are sent to the Stock Exchanges immediately after the Board takes them on record, first by fax then followed by courier. Half yearly results were sent to each shareholder along with a review of the business. The website of the Company, www.suprajit.com gives information on the Company including Financial Results.

## 12. MANDATORY / NON-MANDATORY REQUIREMENTS:

The Company has complied with the requirements relating to Corporate Governance as mandated by the Listing Agreement with the Stock Exchanges.

In addition, the Company has complied with the following non-mandatory requirements.

## 13. REMUNERATION COMMITTEE / REMUNERATION OF

 DIRECTORS:The Board of Directors setup a Remuneration Committee to consider the compensation payable to the Directors. This Sub-Committee has three Non-Executive Directors:

| Mr. B S Patil | - | Chairman |
| :--- | :--- | :--- |
| Mr. Diwakar S Shetty | - | Member |
| Mr. M Jayarama Shetty | - | Member |

Remuneration paid / payable to Directors during 2012-13
(in ₹)

| SI. No | Name of the Director | Sitting Fees | Salary \& PF | Commission | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Mr. K Ajith Kumar Rai | - | 59,76,000 | 2,37,99,637 | 2,97,75,637 |
| 2 | Dr. C Mohan | - | 45,51,600 | - | 45,51,600 |
| 3 | Mr. M Jayarama Shetty | 80,000 | - | 100,000 | 180,000 |
| 4 | Mr. B S Patil | 20,000 | - | 100,000 | 120,000 |
| 5 | Mr. Surendra Kumar N Shah | 40,000 | - | 100,000 | 140,000 |
| 6 | Mr. Diwakar S Shetty | 80,000 | - | 100,000 | 1,80,000 |
| 7 | Mr. Suresh Shetty | 80,000 | - | 100,000 | 1,80,000 |
| 8 | Mr. Ian Williamson | Waived | - | Waived | - |
|  | Total | 3,00,000 | 1,05,27,600 | 2,42,99,637 | 3,51,27,237 |

The remuneration paid/payable to Chairman and Managing Director was approved by the Shareholders at the Twenty Fourth Annual General Meeting held on 29 ${ }^{\text {th }}$ August, 2009 based on the recommendation of the Remuneration Committee and with the approval of the Board. This is reviewed by the Remuneration Committee and the Board. The remuneration consists of fixed salary and commission taking into accounts the economic results and individual performance.

The Remuneration paid / payable to Dr. C Mohan approved by the Remuneration Committee and subsequently by the Board at their meeting held on $12^{\text {th }}$ March, 2012 and also approved by the Shareholders at their Twenty Seventh Annual General Meeting held on $31^{\text {st }}$ July, 2012.

The information on remuneration paid to Chairman and Managing Director and Executive Director is disclosed in the notes to the accounts.

## 14. SHARES HELD BY NON-EXECUTIVE DIRECTORS :

The Non-Executive Directors as on $31^{\text {st }}$ March, 2013, who held shares in Suprajit Engineering Limited are as under:-

| Name of Director | Number of Shares held <br> as on 31 |
| :--- | :---: |
| Mr. March, 2013 Jayarama Shetty | 455,381 |
| Mr. Suresh Shetty | 719,883 |
| Mr. Surendra Kumar N Shah | 28,142 |
| Mr. Diwakar S Shetty | 10,000 |

## 15. AUDITOR'S CERTIFICATE ON CORPORATE GOVERNANCE:

The Company has obtained the Certificate from a Practicing Company Secretary regarding compliance with the provisions relating to Corporate Governance
set down in clause 49 of the Listing Agreement with the Stock Exchanges
16. GENERAL SHAREHOLDER INFORMATION:
a. Twenty-Eighth Annual General Meeting:
Date Time Venue
$31^{\text {st }}$ July, 201312.00 noon Factory Office at Plot No. 101, Bommasandra Industrial Area, Bangalore - 560099.
b. Financial Calendar:

| Financial Year | April to March |
| :---: | :---: |
| First Quarter Results | In July/August |
| Half Yearly Results | In October |
| Third Quarter Results | - In January |
| Results for the year ended 31st March | By May, 2013 |
| Book Closure Date | $25^{\text {th }}$ July, 2013 to $31^{\text {st }}$ July, 2013 <br> (Both days inclusive) |
| Proposed Final Dividend | 40\% (Interim 35\%) |
| Dividend Payment date(s) | - August, 2013 |
| Scrip Code | BSE-532509/NSE-SUPRAJIT |
| Stock Exchange | The Stock Exchange, Mumbai |
|  | National Stock Exchange of India Limited |

International Securities Identification Number (ISIN) forNationalSecuritiesDepositoryLimited(NSDL)and Central Depository Services (India) Limited (CDSL):
INE-399C01030.
c. Share Transfer System:

All the transfers received are processed and approved by the Transfer/Shareholders Grievance Committee at its meeting or by circular resolutions.

The Company's Registrar and Share Transfer Agent, Integrated Enterprises (India) Limited, has adequate infrastructure to process the share transfers. The

Committee meets to approve the transfers etc., as may be required by the Registrar and Share Transfer Agent in compliance with Listing Guidelines. Periodically, a Practicing Company Secretary audits the System and a certificate to that effect is issued and the same is filed with the Stock Exchanges. Additionally, reconciliation on Share Capital Audit and Dematerialization related scrutiny are conducted quarterly by a Practicing Company Secretary.
d. Dematerialization of Shares and Liquidity:

Equity Shares of the total Equity Capital are held in dematerialized form with NSDL and CDSL.
e. Plant Locations:

The Company has fourteen Plants located at:

| Bangalore - Karnataka | -5 Plants |
| :--- | :--- |
| Bangalore - Karnataka | $-100 \%$ E.O.U-1 Plant |
| Manesar - Haryana | -1 Plant |
| Chakan - Maharashtra | -2 Plants |
| Vapi - Gujarat | -1 Plant |
| Pantnagar - Uttarakhand - 1 Plant |  |
| Haridwar - Uttarakhand -1 Plant |  |
| Sanand - Gujarat | -1 Plant (land only) |
| Pathredi - Rajasthan | -1 Plant |

f. Registered Office / Address for correspondence:

Suprajit Engineering Limited
No. 100, Bommasandra Indl. Area, Bangalore-560 099.
Tel: 080-43421100, Fax: 080-27833279
E-mail: investors@suprajit.com / info@suprajit.com

Shareholders holding Shares in electronic mode should address all their correspondence to their respective Depository Participant (DP).
g. Shareholding Pattern as on $31^{\text {st }}$ March, 2013:

| SI No | Category | Number of <br> Shares held | Percentage of <br> Shareholding |
| :---: | :--- | :---: | :---: |
| (A) | Shareholding of Promoter and Promoter Group[2] |  |  |
| $(1)$ | Indian | - |  |
|  | Individuals/ Hindu Undivided Family | $-62,213,157$ | 51.84 |
|  | Central Government/ State Government(s) | - | - |
|  | Bodies Corporate | - | - |
|  | Financial Institutions/ Banks | - | - |
|  | Any Other (specify) | $\mathbf{6 2 , 2 1 3 , 1 5 7}$ | $\mathbf{-}$ |
|  | Sub-Total (A)(1) | $\mathbf{5 1 . 8 4}$ |  |


| SI No | Category | Number of Shares held | Percentage of Shareholding |
| :---: | :---: | :---: | :---: |
| (2) | Foreign |  |  |
|  | Individuals (Non-Resident Individuals/ Foreign Individuals) | - | - |
|  | Bodies Corporate | - | - |
|  | Institutions | - | - |
|  | Any Other (specify) | - | - |
|  | Sub-Total (A)(2) | - | - |
|  | Total Shareholding of Promoter and Promoter Group (A)=(A)(1)+(A)(2) | 62,213,157 | 51.84 |
| (B) | Public shareholding[3] |  |  |
| (1) | Institutions |  |  |
|  | Mutual Funds/ UTI | 1,647,190 | 1.37 |
|  | Financial Institutions/ Banks | - | - |
|  | Central Government/ State Government(s) | - | - |
|  | Venture Capital Funds | - | - |
|  | Insurance Companies | - | - |
|  | Foreign Institutional Investors | 684,804 | 0.57 |
|  | Foreign Venture Capital Investors | - | - |
|  | Any Other (specify) | - | - |
|  | Sub-Total (B)(1) | 2,331,994 | 1.94 |
| (2) | Non-institutions |  |  |
|  | Bodies Corporate | 15,051,981 | 12.54 |
|  | Individuals - |  |  |
|  | i. Individual shareholders holding nominal share capital up to ₹ 1 lakh. | 16,708,922 | 13.92 |
|  | ii. Individual shareholders holding nominal share capital in excess of ₹ 1 lakh. | 20,289,174 | 16.90 |
|  | Any Other (specify) |  |  |
|  | NRI | 3268364 | 2.72 |
|  | Clearing Member | 156,408 | 0.13 |
|  | Trust | - | - |
|  | Sub-Total (B)(2) | 55,474,849 | 46.22 |
|  | Total Public Shareholding $\quad(B)=(B)(1)+(B)(2)$ | 57,806,843 | 48.16 |
|  | TOTAL (A)+(B) | 120,020,000 | 100.00 |
| (C) | Shares held by Custodians and against which Depository Receipts have been issued |  |  |
|  | Promoter and Promoter Group | - | - |
|  | Public | - | - |
|  | Sub-Total (C) | - | - |
|  | GRAND TOTAL ( A$)+(\mathrm{B})+(\mathrm{C})$ | 120,020,000 | 100.00 |

h. Distribution of shareholding according to size class as on 31 ${ }^{\text {st }}$ March, 2013:

| Description | Holders | \% of Holders | Holding | \% of Holdings |
| :---: | ---: | ---: | ---: | ---: |
| $1-500$ | 4,218 | 57.62 | 875,003 | 0.73 |
| $501-1000$ | 1,058 | 14.45 | 957,476 | 0.80 |
| $1001-2000$ | 589 | 8.05 | 976,024 | 0.81 |
| $2001-3000$ | 241 | 3.29 | 638,276 | 0.53 |
| $3001-4000$ | 148 | 2.02 | 551,509 | 0.46 |
| $4001-5000$ | 175 | 2.39 | 853,095 | 0.71 |
| $5001-10000$ | 418 | 5.71 | $3,311,340$ | 2.76 |
| $10001 \&$ ABOVE | 474 | 6.47 | $111,857,277$ | 93.20 |
| Total | $\mathbf{7 , 3 2 1}$ | $\mathbf{1 0 0 . 0 0}$ | $\mathbf{1 2 0 , 0 2 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0 0}$ |

i. Shares held in Physical and Electronic mode as on 31 ${ }^{\text {st }}$ March, 2013:

| Categories | Position as on 31 ${ }^{\text {st }}$ March, 2013 |  |
| :--- | ---: | ---: |
|  | No. of <br> Shares | \% to total <br> shareholding |
| Physical | $7,808,960$ | 6.51 |
| Demat NSDL | $108,090,739$ | 90.06 |
| Demat CDSL | $4,120,301$ | 3.43 |
| Total | $\mathbf{1 2 0 , 0 2 0 , 0 0 0}$ | $\mathbf{1 0 0 . 0 0}$ |

## j. Listing of Shares:

The Company's shares are listed at:
The Stock Exchange Mumbai (BSE),
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400001.
National Stock Exchange of India Ltd (NSE),
Exchange Plaza, Bandra Kurla Complex,
Bandra (East), Mumbai 400051.
k. Registrar and Share Transfer Agent:

Integrated Enterprises (India) Limited,
No. 30, Ramana Residency,
4th Cross, Sampige Road,
Malleswaram,
Bangalore - 560003.
Tel: 080-23460815
Fax: 080-23460819
E-mail: alfint@vsnl.com
I.

SHARE PRICE MOVEMENTS MARCH 2009 - MARCH 2013

| Period | BSE - Auto Index |  | SMALL CAP |  | BSE - SENSEX |  | Suprajit Share Price* |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Closing | Indexed | Closing | Indexed | Closing | Indexed | Closing | Indexed |
| Mar-09 | $3,061.67$ | 100.00 | $3,246.63$ | 100.00 | 9708.50 | 100.00 | 3.75 | 100.00 |
| Jun-09 | 4558.43 | 148.89 | 5740.04 | 176.80 | 14493.84 | 149.29 | 5.20 | 138.67 |
| Sep-09 | $6,664.25$ | 217.67 | $7,590.04$ | 233.78 | 17126.84 | 176.41 | 8.60 | 229.33 |
| Dec-09 | 7435.83 | 242.87 | 8357.62 | 257.42 | 17464.81 | 179.89 | 10.30 | 274.67 |
| Mar-10 | 7671.24 | 250.56 | 8497.43 | 261.73 | 17527.77 | 180.54 | 16.05 | 428.00 |
| Jun-10 | 8323.30 | 271.85 | 9071.20 | 279.40 | 17700.90 | 182.32 | 17.20 | 458.67 |
| Sep-10 | 9527.64 | 311.19 | 10245.71 | 315.58 | 20069.12 | 206.72 | 21.25 | 566.67 |
| Dec-10 | 10235.41 | 334.31 | 9670.31 | 297.86 | 20509.09 | 211.25 | 21.40 | 570.67 |
| Mar-11 | 9290.75 | 303.45 | 8175.89 | 251.83 | 19445.22 | 200.29 | 18.65 | 497.33 |
| Jun-11 | 8798.48 | 287.38 | 8156.60 | 251.23 | 18845.87 | 194.12 | 19.45 | 518.67 |
| Sep-11 | 8498.42 | 277.57 | 6881.08 | 211.95 | 16453.76 | 169.48 | 19.25 | 513.33 |
| Dec-11 | 8143.65 | 265.99 | 5550.14 | 170.95 | 15454.92 | 159.19 | 18.00 | 480.00 |
| Mar-12 | $10,134.88$ | 331.02 | 6629.38 | 204.19 | 17404.20 | 179.27 | 19.75 | 526.67 |
| Jun-12 | 9457.91 | 308.91 | 6543.75 | 201.56 | 17429.98 | 179.53 | 25.45 | 678.67 |
| Sep-12 | 10413.19 | 340.11 | 7017.89 | 216.16 | 18762.74 | 193.26 | 28.20 | 752.00 |
| Dec-12 | 11426.21 | 373.20 | 7379.94 | 227.31 | 19426.71 | 200.10 | 29.35 | 782.67 |
| Mar-13 | 9994.23 | 326.43 | 5804.65 | 178.79 | 18835.77 | 194.01 | 33.40 | 890.67 |

* Price indexed for :
a. Sub division of the original Equity Shares of ₹ $10 /$ - each into two Equity Shares of ₹ $5 /-$ each and $1: 1$ bonus issued during March 2004.
b. Sub division of the Equity Shares of ₹ 5/- each into Five Equity Shares of Re.1/- each and $1: 1$ bonus issued during March 2010.



## m. Nomination Facility:

The Companies (Amendment) Act, 1999 introduced through Section 109A, the facility of nomination to shareholders. The facility is mainly useful for all holders holding the Shares in single name. Investors are advised to avail of this facility, especially investors holding securities in single name, to avoid the lengthy process of transmission formalities.

The nomination form may be had on request from the Company / Registrar \& Share Transfer Agent.

However, if the Shares are held in dematerialized form, the nomination has to be conveyed by the Shareholders to their respective Depository Participant (DP) directly, as per the format prescribed by them.

## n. Shareholders' Rights:

The quarterly and Annual Financial Results, after they are taken on record by the Board of Directors, are forthwith sent to the Stock Exchanges with whom the Company has listing arrangements. The results, in prescribed proforma, are published in leading Newspapers.

The second quarter and half-year results for the period ended 30th September 2012, were also sent to each Shareholder.

## o. Postal Ballot:

The concept of Postal Ballot was introduced by the Companies (Amendment) Act, 2000. The Company will comply with the provisions of law, whenever so required.

## 17. MANAGEMENT DISCUSSION AND ANALYSIS REPORT:

## a. Business Overview

World economy continues to struggle. Concerns at the Euro zone, Gulf region as well as slowing growth in China have negatively impacted worlds' economy. Indian economy grew at 5\% during the past year and expected to grow at a similar pace this year. While commodity and oil prices seem to have peaked and are coming down, the effect of the same is not reflected at the grassroots levels. Inflation continues to be high despite marginal reduction in interest rates. Indian automotive industry grew slower at $2.04 \%$ against $14 \%$ last year (Passenger vehicle segment by $3.27 \%$, MCV \& HCV by $-23.94 \%$, LCV by -3.18\%, 3-wheelers by -3.85\%, 2-wheelers by $2.43 \%$ ). This significant slowdown in the automotive industry has not augured well for the component suppliers. Most component suppliers have declared lower growth in sales and profitability. Your Company, with its "value for money" concept continues to enjoy confidence with its customers, as a competitive and reliable supplier of products. This has helped your Company to receive new
enquiries, not only from Indian manufacturers, but also from global majors who are exploring cost effective manufacturer of cables from India. These customers both from the automotive and non-automotive businesses will continue to add new opportunities to your Company along with aftermarket business. This will help your Company to navigate the current difficult market scenario better than its peers.

Any reversal in commodity prices, oil prices, weakening of Rupee, products recall and quality problems at customers are continuing threats for your Company's activities. With 150 million cables capacity per year, your Company's impeccable record with customers, global scale and focus on quality, delivery and good customer management will make your Company to grow satisfactorily during the year.

## b. Human Resource Development:

With slowing down of economy, there appears to be some stability at staff levels with reduced turnover of people. However, skilled manpower continues to be challenging at the plant levels. Your Company has a satisfactory recruitment system in place to address the requirements of your Company.

## c. Corporate Social Responsibility:

Suprajit Foundation is spearheading the CSR activities of the Company. The focus area for the Foundation activities is education, healthcare and rural development. To this end, the Foundation has implemented certain relevant projects during the past years as elaborated hereunder:

## EDUCATION:

## 1. School projects:

a. Vittal Suprajit Industrial Training Institute (http://vittalsuprajititi.org) : Setup in the rural village town of Vittla, D. K. District, this ITI is now 2 years old. The institute has 4 courses (Electrician, Fitter, Mechanics of Motor Vehicle and Mechanical Refrigeration and Air Conditioning) with a total current strength of 122 students. First batch is expected to graduate in July, 2013. This joint project with Vittala Vidya Sangha has given much needed training to economically needy in that area. Suprajit Foundation is also assisting the institute in placement of the students.
b. Suprajit Foundation has joined hands with Bharatiya Vidya Bhavan and BBMP to assist a slum school in Srirampuram (http://www. bhavanbbmppublicschool.com/). This school is located in the poor and slum locality of Bangalore, wherein the children have no means for a decent education. The school has about 100 students,
currently up to 2 nd standard. This eventually will have classes up to 10th Standard with lot more students. School provides education based on ICSE. $50 \%$ of students pay no fees and the balance students at an ultra low cost.
c. Suprajit Foundation built two classrooms at Government elementary school, Kasuvana Hally, Doddaballapura Tq, Bangalore. The school had only one class room with classes up to 5th standard. Children now have a decent place to sit and study.
d. Suprajit Foundation has also supported bench projects for the Government school near Bommasandra, Anganawadi school extension projects, rooms in needy school / college, school toilet projects for girls etc.
2. Scholarships:

Suprajit Foundation has initiated a scholarship scheme last year, for economically backward students who find it hard to continue their education after their 10th Standard. The scheme will support
bright students to continue their education until their graduation in their respective areas of interest, with a commitment to provide scholarship every year all through their college education. The pilot project was launched last year in the rural areas of Bantwala Taluq, D.K District, and has given scholarship to 61 students. This scheme will be expanded in the current year.

## Healthcare :

On the healthcare, Suprajit Foundation has worked with Rotary Club of Bangalore, Indiranagar, to subsidize dialysis for the needy patients in designated hospitals. It has also jointly participated in the free eye care camps and subsequent cataract surgeries at free of cost to needy and elderly patients.

For and on behalf of the Board

Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

## K. Ajith Kumar Rai

Chairman \& Managing Director

## CEO \& CFO CERTIFICATION

a. We have reviewed financial statements and the cash flow statement for the year ended $31^{\text {st }}$ March, 2013 and certify, to the best of our knowledge and belief, that:
i. these statements present a true and fair view of the Company's affairs, and are in compliance with existing accounting standards, applicable laws and regulations;
ii. these statements do not contain any materially untrue statement, or omit any material fact, or contain statements that might be misleading;
iii. no transactions entered into by the company during the year were fraudulent, illegal or violative of the Company's code of conduct and no instances of fraud took place;
iv. we accept responsibility for establishing and maintaining internal controls for financial reporting;
v. we have evaluated the effectiveness of the internal control systems of the Company and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of internal controls, if any, of which we are aware and have taken steps to rectify the same, wherever found;
vi. significant changes in internal control over financial reporting, as well as changes in accounting policies, if any, have been intimated to the auditors and the Audit Committee and been disclosed in the notes to the financial statements;
b. We further declare, in compliance to Clause 49.1 (D) (ii) to Listing Agreement, that all the Board members and senior management personnel have affirmed compliance with the code of conduct of the Company.

For Suprajit Engineering Limited

Medappa Gowda J
Company Secretary \& Vice President-Finance

K Ajith Kumar Rai
Chairman \& Managing Director

Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

## DECLARATION BY CHIEF EXECUTIVE OFFICER (CEO)

I, K. Ajith Kumar Rai, Chairman \& Managing Director of Suprajit Engineering Limited hereby declare that all the Board members and senior managerial personnel have affirmed for the year ended $31^{\text {st }}$ March, 2013 compliance with the code of conduct of the Company laid down for them.

## CERTIFICATE

## AUDITOR'S CERTIFICATE ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENTS.

## To <br> The Members of <br> Suprajit Engineering Limited <br> Bangalore.

I have examined the compliance of conditions of Corporate Governance by Suprajit Engineering Limited for the year ended 31 ${ }^{\text {st }}$ March, 2013 as stipulated in clause 49 of the Listing Agreements of the said Company with Stock Exchanges in India.

The compliance of the conditions of Corporate Governance is the responsibility of the management. My examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the Company

In my opinion, and to the best of my information and explanations given to me, I certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreements.

I state that in respect of investor grievances received during the year ended $31^{\mathrm{st}}$ March, 2013, no investor grievances are pending against the Company as on $31^{\text {st }}$ March, 2013, as per the records maintained by the Company and presented to the Transfer/Shareholders' Grievances Committee.

I further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

## INDEPENDENT AUDITORS' REPORT

The Members

## SUPRAJIT ENGINEERING LIMITED

Bangalore

## Report on the Financial Statements

We have audited the accompanying financial statements of Suprajit Engineering Limited ("the Company"), which comprise the Balance Sheet as at $31^{\text {st }}$ March, 2013, and the Profit and Loss Statement and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
a. In the case of the Balance Sheet, of the state of affairs of the Company as at March 31st, 2013;
b. In the case of the Profit and Loss Statement, of the profit for the year ended on that date; and
c. In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

1. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of Section 227 (4A) of the Act, we enclose in the Annexure a statement on the matters specified in Paragraphs 4 and 5 of the said Order;
2. As required by section 227 (3) of the Act, we report that:
a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
b. in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
c. the Balance Sheet, Profit and Loss Statement, and Cash Flow Statement dealt with by this Report are in agreement with the books of account;
d. in our opinion, the Balance Sheet, Profit and Loss Statement, and Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Act;
e. on the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Act.

## For VARMA \& VARMA

Chartered Accountants
FRN 004532 S

## ANNEXURE REFERRED TO IN PARAGRAPH 1 UNDER THE HEADING "REPORT ON OTHER LEGAL AND REGULATORY REQUIREMENTS" OF OUR INDEPENDENT AUDIT REPORT OF EVEN DATE ON THE FINANCIAL STATEMENTS OF SUPRAJIT ENGINEERING LIMITED FOR THE YEAR ENDED 31 ${ }^{\text {ST }}$ MARCH 2013

1. (a) As stated in Note No. 21.4, the full quantitative particulars giving item wise/location wise details of fixed assets are maintained in the ERP system in respect of additions made after 1.4.2008. The particulars of fixed assets acquired prior to this date have been updated in the ERP system in a summarized format. However, item wise particulars are available for major assets in manual form.
(b) We are informed by the management that most of the fixed assets of the Company are being physically verified in accordance with a programme. According to the information and explanations given to us no material discrepancies were identified on such verification when compared with available records.
(c) The Company has not disposed off substantial part of fixed assets during the year.
2. (a) We are informed that the inventory of raw materials, stores and spares in the custody of the Company are physically verified by the management on a continuing basis as per a programme of perpetual inventory and inventories of other items have been physically verified at the year-end, the frequency of which, in our opinion is reasonable, having regard to the size of the Company and the nature of its business;
(b) In our opinion and according to the explanations given to us, the procedures of physical verification of inventory followed by the management are fairly reasonable and adequate in relation to the size of the Company and the nature of its business;
(c) The Company is maintaining proper records of inventory and as informed to us, discrepancies of material nature noticed on physical verification, by the management, have been adequately adjusted in the books of account during the year.
3. According to the information and explanations given to us, the Company had not granted or taken loans, secured or unsecured, to/ from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act 1956 except the fixed deposits accepted from relatives of directors in accordance with the fixed deposit scheme of the Company, the terms and conditions of which are prima facie not prejudicial to the interests of the Company and there are no arrears of principal or interest due. The payment of principal amount and interest in respect of such deposits are regular.
4. In our opinion and according to the information and explanations given to us, there are fairly adequate internal control systems commensurate with the size of the Company and nature of its business for the purchase of inventory and fixed assets and for the sale of goods and services. We have not noted any continuing failure to correct major weaknesses in internal control systems.
5. According to the information and explanations given to us, all transactions which require to be entered in a register maintained pursuant to Section 301 of the Companies Act, 1956 have been so entered. Where each such transaction is in excess of ₹ 5 lakhs in respect of any party, they have been made at cost/ negotiated prices and they either compare favourably with market prices or there are no comparable prices.
6. The Company has accepted deposits from the public and the provisions of sections 58A and 58AA of the Companies Act, 1956 and the rules framed there under have been complied with.
7. In our opinion, the Company has a fairly adequate internal audit system commensurate with the size of the Company and the nature of its business.
8. We have broadly reviewed the books of account and records maintained by the Company relating to the manufacture of auto components, pursuant to the order made by the Central Government for the maintenance of cost records under Section 209(1) (d) of the Companies Act, 1956 and are of the opinion that prima facie the prescribed accounts and records have been maintained. We have, however, not made a detailed examination of the records with a view to determining whether they are accurate or complete.
9. (a) According to the information and explanations given to us and as per our verification of the records of the Company, the Company has been fairly regular in depositing undisputed statutory dues including Provident fund, Employee's State Insurance, Income Tax, Sales Tax, Wealth Tax, Custom Duty, Excise Duty, Service Tax, Cess and other statutory dues with the appropriate authorities during the year to the extent applicable. There are no arrears of undisputed statutory dues of a material nature outstanding for a period of more than six months from the date on which they became payable.
(b) According to the information and explanations given to us and as per our verification of the records of the Company, the following disputed amounts of tax/duty have not been deposited with appropriate authorities as at 31st March 2013:

| Name of the Statute | Nature of the dues | Amount <br> (₹ in lakhs) | Period to which the <br> amount relates | Forum where <br> dispute is pending |
| :--- | :---: | :---: | :---: | :---: |
| Karnataka Value Added Tax Act, <br> 2003 | Value Added Tax | 131.59 | FY 2010-11 | Joint Commissioner of Commercial <br> Taxes (Appeals) |
| Income Tax Act 1961 | Income Tax | 2.00 | FY 2001-02 <br> (AY 2002-03) | Hon'ble Karnataka High Court |

10. There are no accumulated losses at the end of the financial year. The Company has also not incurred cash losses during the year and in the immediately preceding financial year.
11. According to the information and explanations given to us and as per our verification of the records of the Company, the Company has not defaulted in repayment of dues to the financial institutions and banks.
12. The Company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures and other securities.
13. Since the Company is not a chit fund/nidhi/mutual benefit fund/society, the relative reporting requirements are not applicable.
14. Since the Company is not dealing or trading in shares, securities, debentures or other investments, the relative reporting requirements are not applicable.
15. According to the information and explanations given to us, the terms and conditions of the guarantees given by the Company for loans taken by the subsidiaries from bank, are not prima facie prejudicial to the interests of the Company.
16. According to the information and explanations given to us, in our opinion, term loans availed by the Company were, prima facie, applied by the Company during
the year for the purposes for which the loans were obtained.
17. According to the information and explanations given to us and as per our verification of the records of the Company, on an overall basis, at the year end, the Company has not utilized funds raised on short-term basis for long term purposes.
18. The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Act.
19. The Company has not issued any debentures during the year.
20. The Company has not raised any money by public issues during the year.
21. According to the information and explanations given to us and as per our verification of the records of the Company, no material fraud either on or by the Company has been noticed or reported during the year.

For VARMA \& VARMA
Chartered Accountants FRN 004532 S

## R KESAVADAS

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Place : Bangalore
Date : 25'th May, 2013
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M. No. 23862

## BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

| Particulars | Note No. | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES |  |  |  |
| Shareholders' Funds |  |  |  |
| Share Capital | 1 | 120,020,000 | 120,020,000 |
| Reserves \& Surplus | 2 | 1,529,355,734 | 1,159,826,908 |
| Non-Current Liabilities | 3 |  |  |
| Long-term borrowings |  | 357,962,854 | 311,226,164 |
| Deferred tax liabilities (Net) |  | 52,906,000 | 41,170,000 |
| Other long term liabilities |  | 6,860,815 | 5,398,486 |
| Long term Provisions |  | 6,063,407 | 4,393,605 |
| Current Liabilities | 4 |  |  |
| Short-term borrowings |  | 518,356,090 | 359,885,282 |
| Trade payables |  | 450,260,543 | 426,483,629 |
| Other current liabilities |  | 180,190,783 | 150,224,052 |
| Short-term provisions |  | 66,380,011 | 64,771,235 |
| TOTAL |  | 3,288,356,237 | 2,643,399,361 |
| ASSETS |  |  |  |
| Non-Current Assets | 5 |  |  |
| Fixed Assets |  |  |  |
| (i) Tangible Assets |  | 1,089,005,554 | 896,653,779 |
| (ii) Intangible Assets |  | - | 238,154 |
| (iii) Capital Work-in-progress |  | 115,890,633 | 120,451,186 |
| Non-current Investments | 6 | 210,897,286 | 207,897,286 |
| Long-term Loans and Advances | 7 | 72,730,147 | 43,811,821 |
| Other Non-current Assets | 8 | 620,250 | 573,243 |
| Current Assets |  |  |  |
| Current Investments | 9 | 449,256,123 | 179,024,003 |
| Inventories | 10 | 369,559,200 | 323,871,286 |
| Trade Receivables | 11 | 844,045,856 | 755,604,517 |
| Cash and bank balances | 12 | 59,789,199 | 29,043,562 |
| Short-term Loans and Advances | 13 | 74,421,661 | 84,065,952 |
| Other Current Assets | 14 | 2,140,328 | 2,164,572 |
| TOTAL |  | 3,288,356,237 | 2,643,399,361 |

Significant Accounting Policies Other Notes to Accounts

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As per our report of even date attached

For Varma \& Varma
Chartered Accountants FRN 004532 S

## R Kesavadas

Partner M. No. 23862

## PROFIT \& LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH

| (Amounts |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Note No. | 2013 | 2012 |
| Revenue from operations |  |  |  |
| Sale of products |  | 4,634,215,588 | 4,107,370,792 |
| Sale of services |  | 13,230,243 | 10,571,299 |
| Other operating revenues |  | 10,285,898 | 10,067,564 |
| Total |  | 4,657,731,729 | 4,128,009,655 |
| Less: Excise duty |  | 447,914,818 | 340,824,822 |
| Revenue from Operations |  | 4,209,816,911 | 3,787,184,833 |
| Other Income | 15 | 31,431,591 | 21,825,575 |
| TOTAL |  | 4,241,248,502 | 3,809,010,408 |
| Expenses |  |  |  |
| Cost of materials consumed |  | 2,739,631,321 | 2,530,458,960 |
| Changes in inventories of Finished Goods and Work-in-progress | 16 | $(35,627,495)$ | $(47,020,637)$ |
| Employee Benefit Expense | 17 | 467,682,304 | 401,808,553 |
| Finance Costs | 18 | 95,860,619 | 86,363,650 |
| Depreciation and Amortization Expense | 5 | 56,714,757 | 51,175,545 |
| Other Expenses | 19 | 309,681,328 | 236,654,883 |
| TOTAL |  | 3,633,942,834 | 3,259,440,954 |
| Profit before prior period, exceptional items and tax for the year |  | 607,305,668 | 549,569,454 |
| Prior period expenses |  | $(1,887,883)$ | - |
| Exceptional Item [Refer Note no. 21.5] |  | 51,835,587 | - |
| Profit Before Tax for the year |  | 657,253,372 | 549,569,454 |
| Tax Expense: |  |  |  |
| (1) Current Tax |  | $(170,000,000)$ | $(150,000,000)$ |
| Tax Expense pertaining to earlier years |  | $(1,000,000)$ | $(903,430)$ |
| Fringe Benefit Tax relating to prior years |  | - | $(115,920)$ |
| (2) Deferred tax |  | $(11,736,000)$ | $(6,336,000)$ |
| Profit after tax for the year |  | 474,517,372 | 392,214,104 |
| Earnings per equity share: |  |  |  |
| Equity shares of par value ₹ 1 /- each |  |  |  |
| Basic \& Diluted (excluding prior period and exceptional items) |  | 3.54 | 3.27 |
| Basic \& Diluted (including prior period and exceptional items) |  | 3.95 | 3.27 |
| Number of shares used in computing earnings per share |  | 120,020,000 | 120,020,000 |

Significant Accounting Policies
Notes to Accounts

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As per our report of even date attached
For Varma \& Varma
Chartered Accountants FRN 004532 S

K Ajith Kumar Rai
Chairman \& Managing Director

## Medappa Gowda J

Company Secretary

## R Kesavadas

Partner M. No. 23862

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH

(Amounts in ₹)

| Particulars | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| A. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Profit before tax for the year |  | 657,253,372 |  | 549,569,454 |
| Adjustment for: |  |  |  |  |
| Depreciation | 56,714,757 |  | 51,175,545 |  |
| (Profit)/Loss on sale of fixed assets | $(52,061,493)$ |  | 443,486 |  |
| Provision for impairment of fixed assets | 1,435,254 |  |  |  |
| (Profit)/Loss on sale of shares | $(8,234,000)$ |  |  |  |
| (Profit/Loss on sale of Mutual funds | $(13,613,267)$ |  | $(7,904,937)$ |  |
| Provision for diminution in value of investments | 853,788 |  | $(4,767)$ |  |
| Interest income | $(767,585)$ |  | $(866,594)$ |  |
| Dividend received | $(4,721,604)$ |  | $(4,009,338)$ |  |
| Interest expense | 95,860,619 | 75,466,469 | 86,363,650 | 125,197,045 |
| Operating profit before working capital changes (Increase)/ Decrease in |  | 732,719,841 |  | 674,766,499 |
| - Inventories | $(45,687,914)$ |  | $(75,005,901)$ |  |
| - Trade Receivables | $(88,441,339)$ |  | $(156,247,438)$ |  |
| - Loans and advances (Long term \& Shot term) | $(19,867,679)$ |  | $(30,016,727)$ |  |
| - Other Non-Current Assets \& Current Assets | $(2,522,763)$ |  | $(851,644)$ |  |
| Increase/ (Decrease) in |  |  |  |  |
| - Current Liabilities | 54,129,279 |  | $(24,155,895)$ |  |
| - Other Long term Liabilities | 1,462,329 |  | 659,554 |  |
| - Provisions (long term and short term) | $(5,025,195)$ | $(105,953,282)$ | 4,535,897 | $(281,082,154)$ |
| Cash generated from operations |  | 626,766,559 |  | 393,684,345 |
| Income taxes paid (net of refunds) |  | $(169,447,957)$ |  | $(157,237,420)$ |
| Net cash from operating activities |  | 457,318,602 |  | 236,446,925 |
| B. CASH FLOWS FROM INVESTING ACTIVITIES : |  |  |  |  |
| Purchase of fixed assets/ Capital work in progress | $(263,811,834)$ |  | (285,649,728) |  |
| Sale of investments | 212,324,539 |  | 212,920,677 |  |
| Purchase of investments | $(464,563,180)$ |  | $(305,019,005)$ |  |
| Interest received | 767,585 |  | 866,594 |  |
| Dividend received | 4,721,604 |  | 4,009,338 |  |
| Proceeds from sale of fixed assets | 70,170,248 |  | 860,265 |  |
| Net cash from investing activities |  | $(440,391,038)$ |  | $(372,011,859)$ |
| C. CASH FLOWS FROM FINANCING ACTIVITIES : |  |  |  |  |
| Interest paid | $(95,860,619)$ |  | $(86,363,650)$ |  |
| Proceeds/(repayments) from long term borrowings (net) | 46,736,690 |  | 146,194,559 |  |
| Proceeds/(repayments) from short term borrowings (net) | 158,470,808 |  | 161,065,750 |  |
| Dividend and dividend tax paid | $(97,554,473)$ |  | $(75,428,325)$ |  |
| Net cash from financing activities |  | 11,792,406 |  | 145,468,334 |
| Net increase in cash and cash equivalents during the year |  | 28,719,970 |  | 9,903,400 |
| Cash and cash equivalents at beginning of the year |  | 27,288,926 |  | 17,385,526 |
| Cash and cash equivalents at end of the year |  | 56,008,896 |  | 27,288,926 |

(Figures in brackets indicate outflows)
As per our report of even date attached

|  | For Varma \& Varma <br> Chartered Accountants <br> FRN 004532S |
| :---: | :---: |
| Diwakar S Shetty |  |
| Director |  |$\quad$| Medappa Gowda J |
| ---: |
| Company Secretary |$\quad$ R Kesavadas | Partner |
| ---: |

K Ajith Kumar Rai
Chairman \& Managing Director

## Diwakar S Shetty

Director

Company Secretary

R Kesavadas
Partner
M. No. 23862

## NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

| Particulars |  |  |
| :---: | :---: | :---: |
| 1 | SHARE CA | PTAL |
|  | 1.1 Equity | Share Capital |
|  | 1.1.1 | Authorised Equity Share Capital:[Equity shares of ₹ 1 /- each] |
|  |  | Issued, Subscribed and Fully Paid Up:- <br> Equity Shares of ₹ $1 /$ - each fully paid |
|  | TOTAL |  |
|  | 1.1.3 | There are no shares that have been issued, subscribed and not fully paid up |
|  | 1.1.4 | There are no Forfeited Shares |
|  | 1.1.5 | There are no shares reserved for issue under options and contracts/ commitments for the sale of shares/ disinvestment |
|  | 1.1.6 | The reconciliation of the number of equity shares outstanding and the amount of share capital as at March 31, 2013 and March 31, 2012: |

Shares outstanding as at the beginning of the year
Shares issued during the year
Shares outstanding as at the end of the year
1.1.7 Details of shareholders holding more than 5\% shares in the company:
Equity Shares of ₹ 1 -- each fully paid
K Ajith Kumar Rai
Supriya A Rai
1.1.8 The Company has not issued any securities convertible into equity/ preference shares.
1.1.9 Each holder of equity shares is entitled to one vote per share and there are no preferences or restrictions attaching to class of shares mentioned above.
1.1.10 During the last five years ending from 31 Mar 2008 :-
(i) No shares were allotted as fully paid up pursuant to contract(s) without payment being received in cash.
(ii) During the year ended 31.03 .2010 company has issued $90,015,000$ equity shares of ₹1 each as fully paid up bonus shares by way of capitalisation of Securities Premium and General Reserve.
(iii) No shares were bought back.
1.1.11 In the event of liquidation of the company, the holders of equity shares will be entitled to receive remaining assets of the company after payment of all liabilities. The distribution will be in proportion to the number of equity shares held by the shareholders.

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH


NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH


NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)

| Particulars | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 2}$ |
| :---: | ---: | ---: |
| 4.4 SHORT TERM PROVISIONS |  |  |
| 4.4.1 Provision for employee benefits [Refer Note no. 21.9(b)] |  |  |
| - Provision for Gratuity | $4,741,601$ | $10,728,696$ |
| - Provision for Leave Encashment | 689,104 | 682,035 |
| 4.4.2 Dividend Payable (Proposed Dividend) | $48,008,000$ | $42,007,000$ |
| 4.4.3 Provision for Corporate Dividend Tax | $8,158,960$ | $6,814,586$ |
| 4.4.4 Provision for loss on forward contracts | $\mathbf{8 0 6 , 8 4 1}$ |  |
| 4.4.5 Provision for Income Tax (Net of Advance Tax) | $\mathbf{4 , 5 8 6 , 5 8 0}$ | $\mathbf{3 , 6 2 8 , 1 8 1}$ |
| 4.4.6 Provision for Wealth Tax | $\mathbf{1 9 5 , 7 6 6}$ | $\mathbf{1 0 3 , 8 9 6}$ |
| TOTAL | $\mathbf{6 6 , 3 8 0 , 0 1 1}$ | $\mathbf{6 4 , 7 7 1 , 2 3 5}$ |

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH

|  | FIXED ASSETS |  |  |  |  |  |  |  |  |  |  | (Amounts in ₹) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description |  | Gross Block at Cost |  |  |  | Depreciation/Amortisation |  |  |  | Accumulated Impairment <br> For the year [Refer Note 5.4.(4) below] | Net Block |  |
|  |  | $\begin{gathered} \text { As at } \\ 01.04 .2012 \end{gathered}$ | Additions / <br> Adjustments | Disposals/ Adjustment | $\begin{gathered} \hline \text { As at } \\ 31.03 .2013 \end{gathered}$ | $\begin{gathered} \text { Upto } \\ 01.04 .2012 \end{gathered}$ | For the year | Disposals/ Adjustment | $\begin{gathered} \text { As at } \\ 31.03 .2013 \end{gathered}$ |  | $\begin{gathered} \text { As at } \\ 31.03 .2013 \end{gathered}$ | $\begin{gathered} \text { As at } \\ 31.03 .2012 \end{gathered}$ |
| 5.1 | Tangible assets |  |  |  |  |  |  |  |  |  |  |  |
|  | Land | 167,991,729 |  | 2,032,761 | 165,958,968 |  |  | - |  |  | 165,958,968 | 167,991,729 |
|  | Land on lease | 71,867,842 | 1,422,788 | 1,553,472 | 71,737,158 | 2,164,064 | 745,844 | - | 2,909,908 |  | 68,827,250 | 69,703,778 |
|  | Buildings | 424,676,795 | 171,681,590 | 12,698,759 | 583,659,626 | 69,628,239 | 16,444,554 | 559,819 | 85,512,974 |  | 498,146,652 | 355,048,556 |
|  | Electrical Installations | 63,055,567 | 20,968,102 | 2,651,405 | 81,372,264 | 16,526,434 | 3,437,341 | 290,463 | 19,673,312 |  | 61,698,952 | 46,529,133 |
|  | Plant and Machinery | 407,267,194 | 54,249,125 |  | 461,516,319 | 202,631,245 | 25,988,264 | - | 228,619,509 | 1,432,423 | 231,464,387 | 204,635,949 |
|  | Dies \& Moulds | 29,180,830 | 1,724,267 |  | 30,905,097 | 17,139,832 | 1,564,311 | - | 18,704,143 |  | 12,200,954 | 12,040,998 |
|  | Furniture and Fixtures | 25,515,366 | 2,661,535 |  | 28,176,901 | 9,977,857 | 1,918,769 | - | 11,896,626 |  | 16,280,275 | 15,537,509 |
|  | Vehicles | 20,129,558 | 4,962,692 | 2,710,392 | 22,381,858 | 8,638,576 | 1,680,229 | 2,687,752 | 7,631,053 |  | 14,750,805 | 11,490,982 |
|  | Office equipment | 10,425,091 | 4,401,528 |  | 14,826,619 | 5,598,329 | 1,077,336 | - | 6,675,665 | 2,831 | 8,148,123 | 4,826,762 |
|  | Containers | 1,462,144 | 276,089 |  | 1,738,233 | 1,462,144 | 276,089 |  | 1,738,233 |  |  |  |
|  | Computers | 33,927,228 | 6,024,671 |  | 39,951,899 | 25,078,845 | 3,343,866 |  | 28,422,711 |  | 11,529,188 | 8,848,383 |
| 5.2 | Intangible assets |  |  |  |  |  |  |  |  |  |  |  |
|  | Goodwill | 24,105,251 |  |  | 24,105,251 | 24,105,251 |  | - | 24,105,251 | - |  |  |
|  | Brands | 5,100,000 |  |  | 5,100,000 | 4,861,846 | 238,154 | - | 5,100,000 |  | - | 238,154 |
|  | Technical Know-how | 195,127 |  |  | 195,127 | 195,127 |  |  | 195,127 |  |  |  |
|  | Total | 1,284,899,722 | 268,372,387 | 21,646,789 | 1,531,625,320 | 388,007,789 | 56,714,757 | 3,538,034 | 441,184,512 | 1,435,254 | 1,089,005,554 | 896,891,933 |
|  | Previous year | 1,083,132,023 | 204,430,536 | 2,662,837 | 1,284,899,722 | 338,191,330 | 51,175,545 | 1,359,086 | 388,007,789 |  | 896,891,933 | 744,940,693 |
| 5.3 | Capital Work in Progress |  |  |  |  |  |  |  |  |  | 115,890,633 | 120,451,186 |
|  | TOTAL |  |  |  |  |  |  |  |  |  | 1,204,896,187 | 1,017,343,119 |
| 5.4 Note:- <br> 1. Land on lease includes land at Bhiwadi, Rajasthan registered in the name of the company for a value of $₹ 45,462,101 /$ - (PY - Nil), payment towards this land has been agreed up outstanding liability is disclosed in Note no. 3.1.2 and Note no. 4.3. <br> 2. During the last five years ended 31 st March, 2008 , there was no write off of any of the tangible or intangible assets due to reduction of capital. <br> 3. During the last five years ended 31st March, 2008, there was no write off / reduction of any of the tangible or intangible assets due to revaluation. <br> 4. During the year, the management has identified certain individual assets to be impaired based on their condition and usage. The provision for impairment in respect of these asset been made after considering an amount of ₹ $806,300 /$ - towards the net realisable value of these assets. Estimated Net Book value of these assets as on 31 st March, 2013 is ₹ 2,241 ,55 <br> 5. Borrowing costs capitalised during the year is ₹ $8,485,237 /$ - ( $₹ 4,746,315 /-$ ). |  |  |  |  |  |  |  |  |  |  |  |  |

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)

6.4 During the year, the Company has sold the investment in shares as given below to Mr. K. Ajith Kumar Rai, Managing Director after obtaining approval from the Central Government under Section 297 of the Companies Act, 1956 at a fair value based on the share valuation report from an independent valuer:
(i) Shares in Suprajit Chemicals Private Limited have been sold at a fair value of ₹ $509 /$ - per share and the Company has made a profit of ₹ $8,180,000 /$ - which is included in the Profit \& Loss Statement [Refer Note no.15].
(ii) Shares in Suprawin Technologies Private Limited have been sold at a fair value of ₹ 0.10 /- per share and the Company has incurred a loss of ₹ $7,110,070 /$-. Since the investment had eroded, the Company had already fully provided for this investment in the earlier year and there is no further loss to be recognised in the Profit and Loss Statement of the year. In view of this transaction, since the provision for diminution in the value of this investment is no longer required, such provision is reversed to the credit of the Profit \& Loss Statement [Refer Note no. 15].

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH

| Particulars | 2013 | 2012 |
| :---: | :---: | :---: |
| 7 LONG TERM LOANS AND ADVANCES <br> 7.1 Capital Advances (Unsecured, considered good) <br> Advance paid for leasehold land Capital advances towards other fixed assets | $\begin{aligned} & 17,042,120 \\ & 32,769,678 \end{aligned}$ | $\begin{array}{r} 3,430,000 \\ 32,018,448 \end{array}$ |
|  | 49,811,798 | 35,448,448 |
| 7.2 Security Deposits <br> (Unsecured, considered good) <br> Electricity Deposits <br> Other Deposits | $\begin{aligned} & 5,082,753 \\ & 1,273,332 \end{aligned}$ | $\begin{aligned} & 3,165,117 \\ & 1,201,182 \end{aligned}$ |
|  | 6,356,085 | 4,366,299 |
| 7.3 Others <br> (Unsecured, considered good) <br> Advance tax [including tax deducted at source (Net of Provisions)] Income tax paid under protest Value Added Tax paid under protest [Refer Note no. 21.6.1] | $\begin{array}{r} 903,430 \\ 15,658,834 \end{array}$ |  |
|  | 16,562,264 | 3,997,074 |
| TOTAL | 72,730,147 | 43,811,821 |
| 8 OTHER NON CURRENT ASSETS <br> (Unsecured, considered good) <br> Non-current bank deposit (held against public deposits) Interest accrued on the above non-current bank deposit | $\begin{array}{r} 564,151 \\ 56,099 \end{array}$ | $\begin{array}{r} 534,226 \\ 39,017 \end{array}$ |
| TOTAL | 620,250 | 573,243 |

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH

|  | Particulars | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| 9 CURRENT <br> 9.1 Othe <br> Invest <br> TOTAL <br> 9.2 Detai 9.2.1 <br> 9.2.2 | INVESTMENTS <br> Investments (Non-trade) <br> tments in Mutual Funds (at lower of cost or fair value) <br> ils of Other Investments (Non-trade) <br> General Information <br> Aggregate value of Investments: <br> Quoted <br> At Market Value <br> Details of Mutual Funds held at the end of the year | $449,256,123$ <br> $449,256,123$ <br>  <br>  | 179,024,003 ${ }^{179,024,003}$ |
| 9.2.2 | Particulars | 31.03.2013 | 31.03.2012 |
|  | HDFC Monthly Income Plan - 619,472.60 $(510,907.92)$ units of ₹ $10 /-$ each | 14,500,000 | 11,842,601 |
|  | HDFC MIP -Saving Plan - Nil (204,304.71) units of ₹ $10 /$ - each | - | 2,612,465 |
|  | Reliance Monthly Income Plan - 768,456.43 (510,911.62) units of ₹ $10 /-$ each | 17,000,000 | 11,000,000 |
|  | Birla MIP II Wealth 25 Plan - Nil (606,193.00) units of ₹ $10 /$ - each | - | 11,000,000 |
|  | HDFC Prudence Fund - Growth - 96,764.49 (60,708.12) units of ₹ $10 /$ - each | 20,111,073 | 12,568,937 |
|  | Kotak Bond Regular Growth - 1,489,020.07 $(248,249.63)$ units of ₹ $10 /-$ each | 46,000,000 | 7,500,000 |
|  | IDFC Super Saver Income Fund - Short Term Plan A- Growth 224,624.20(1,414,697.23) units of ₹ $10 /-$ each | 5,000,000 | 30,000,000 |
|  | IDFC Dynamic Bond Fund Growth - 2,227,216.62 (477,293.84)units of ₹ $10 /-$ each | 47,500,000 | 10,000,000 |
|  | DSP BlackRock STP Growth - 269,990.06 (1,715,100.87)units of ₹ $10 /-$ each | 5,000,000 | 30,000,000 |
|  | Birla Dynamic Bond Fund Retail Plan-Growth - 1,939,435.01 (421,963.91) units of ₹ $10 /-$ each | 35,000,000 | 7,500,000 |
|  | Templeton India Short Term Income Retail Growth Plan- 2,298.49 (14,671.39) units of ₹ $10 /-$ each | 5,000,000 | 30,000,000 |
|  | UTI Bond Fund Growth - 1,110,261.30 $(241,120.58)$ units of ₹ $10 /-$ each | 35,000,000 | 7,500,000 |
|  | Birla Sunlife 95 Fund Growth - Nil $(25,160.12)$ units of ₹ $10 /-$ each | - | 7,500,000 |
|  | Birla Sun Life Short Term Fund - 476,536.53(Nil) units of ₹ $10 /$ - each | 20,000,000 | - |
|  | Brila Sun Life Dynamic Bond Fund- Retail -Growth-1,079,445.67(Nil) units of ₹ $10 /$ - each | 20,000,000 | - |
|  | Brila Sun Life Dynamic Bond Fund - Retail -Quarterly Dividend- 875,679.75(Nil) units of ₹ 10 /- each | 9,992,644 | - |
|  | HDFC High Interest Fund-Short Term Plan- Growth - 465,432.34 (Nil) units of ₹ $10 /$ - each | 10,000,000 | - |
|  | IDFC Dynamic Bond Fund - 1,501,670.60(Nil) units of ₹ $10 /-$ each | 20,000,000 | - |
|  | IDFC Dynamic Bond QDP - 2,913,460.25(Nil) units of ₹ $10 /$ - each | 29,672,427 | - |
|  | Kotak Bond QDP - 2,800,123.52(Nil) units of ₹ $10 /$ - each | 29,479,980 | - |
|  | Pru ICICI Short Term Plan - Cumulative Option - 442,883.53(Nil) units of ₹ $10 /$ - each | 10,000,000 | - |
|  | Reliance Dynamic Bond QDP - 2,945,816.50(Nil) units of ₹ $10 /-$ each | 30,000,000 | - |
|  | SBI Dynamic Bond Fund-Growth - 2,937,530.09(Nil) units of ₹ $10 /$ - each | 40,000,000 | - |
|  | TOTAL | 449,256,123 | 179,024,003 |

NOTES FORMING PART OF BALANCE SHEET AS AT 31ST MARCH


NOTES FORMING PART OF PROFIT \& LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH


NOTES FORMING PART OF PROFIT \& LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH

|  |  |  |  | (Amounts in ₹) |
| :---: | :---: | :---: | :---: | :---: |
| Particulars |  | 2013 |  | 2012 |
| 19 OTHER EXPENSES |  |  |  |  |
| Power and fuel |  | 64,199,349 |  | 57,279,366 |
| Rent |  | 594,100 |  | 556,770 |
| Repairs \& Maintenance: |  |  |  |  |
| Buildings |  | 1,508,873 |  | 3,951,484 |
| Machinery |  | 22,693,689 |  | 24,050,481 |
| Others |  | 14,171,237 |  | 11,637,139 |
| Insurance |  | 9,061,879 |  | 7,391,774 |
| Rates and taxes |  | 4,577,332 |  | 3,798,254 |
| Bank Charges |  | 4,078,251 |  | 3,048,659 |
| Travelling and Conveyance |  | 24,531,898 |  | 23,718,531 |
| Professional Charges (Refer Note 19.1 below) |  | 6,478,551 |  | 4,148,879 |
| Freight Outward and C \& F Charges |  | 51,966,973 |  | 36,875,105 |
| Advertisement and Sales Promotion |  | 11,610,214 |  | 2,777,412 |
| Discount |  | 48,079,179 |  | 28,126,020 |
| Sales Commission |  | 4,077,637 |  | 2,520,932 |
| Directors' Sitting Fees \& Commission |  | 800,000 |  | 820,000 |
| Bad debts written off | 3,305,405 |  | 2,201,653 |  |
| Reversal of earlier year provisions | 2,949,352 | 356,053 | 1,956,758 | 244,895 |
| Provision for Doubtful debts |  | 6,976,832 |  | $(1,451,505)$ |
| Printing \& Stationery |  | 4,297,933 |  | 4,256,039 |
| Security Expenses |  | 10,504,043 |  | 7,013,558 |
| Communication Expenses |  | 5,182,982 |  | 5,077,331 |
| Research \& Development expenses (Refer Note 21.12) |  | 1,767,577 |  | 1,590,359 |
| Loss on Sale of fixed assets (net) |  | - |  | 443,486 |
| Provision for diminution in value of Investments (net) |  | 853,788 |  | $(4,767)$ |
| Provision for impairment of fixed assets [Refer Note no. 5.4.(4)] |  | 1,435,254 |  | - |
| General Expenses |  | 9,877,704 |  | 8,784,681 |
| TOTAL |  | 309,681,328 |  | 236,654,883 |
| 19.1 Auditors' Remuneration <br> a. As Auditor (including limited review, consolidated accounts) <br> b. For Certification <br> c. Service Tax and reimbursement of expenses |  |  |  |  |
|  |  | 865,000 |  | 865,000 |
|  |  | 30,500 |  | 15,000 |
|  |  | 313,138 |  | 206,891 |
|  |  | 1,208,638 |  | 1,086,891 |

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

## SIGNIFICANT ACCOUNTING POLICIES

### 20.1 Basis of preparation of Financial Statements

The financial statements have been prepared and presented under the historical cost convention and in accordance with the provisions of the Companies Act, 1956 and the Companies (Accounting Standards) Rules, 2006 (Indian GAAP) as adopted consistently by the Company.

### 20.2 Use of Estimates

The preparation of the financial statements is in conformity with Indian GAAP, which requires that the management make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent liabilities as at the date of financial statements and the reported amounts of revenue and expenses during the reporting period. Although such estimates are made on a reasonable and prudent basis taking into account all available information, actual results could differ from these estimates and such differences are recognised in the period in which the results are ascertained.

### 20.3 Cash Flow Statement

Cash Flow Statement is prepared in accordance with AS-3 of Companies (Accounting Standards) Rules, 2006, using the indirect method to determine cash flow from operating activities.

### 20.4 Revenue Recognition

Sale of goods as well as revenue from processing of goods (services) is recognised at the point of dispatch of goods to the customers. Gross sales are inclusive of applicable excise duty and exclusive of sales tax. Revenue from scrap is recognised on sale.

Export incentives are recognised when there is reasonable certainty as to realisation and when they are quantifiable with a high degree of accuracy.

Dividend is recognized when declared and interest income is recognised on time proportion basis taking into account the amount outstanding and the applicable rate.

### 20.5 Tangible/Intangible Assets

Fixed Assets are stated at cost less accumulated depreciation and impairment losses, if any. The cost of an asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Until the fixed assets are ready for its commercial use these costs are aggregated and classified and carried forward as 'Capital Work In-Progress'. Interest on loan taken for the acquisition of qualifying assets up to the date of commissioning of assets is added to the cost of assets.

Intangible assets are carried at cost less amortization where it is probable that future economic benefits expected from it is not less than the carrying value.

### 20.6 Depreciation/amortization

Depreciation is provided on straight line method at the rates and in the manner specified in Schedule XIV to the Companies Act, 1956. Assets individually costing less than or equal to ₹ 5,000/- are fully depreciated in the year of acquisition.

Intangible assets like brands and know how are amortized on a straight line basis over their estimated useful life of 10 years. Goodwill arising on acquisition/ amalgamation is amortized over a period of 5 years. Leasehold land is amortised over the period of lease.

### 20.7 Impairment of Assets

The carrying amounts of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount The recoverable amount is the greater of the assets net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at appropriate rate. After impairment, depreciation is provided on revised carrying amount of the assets over its remaining useful life Previously recognised impairment loss is further provided or reversed depending on changes in circumstances.

### 20.8 Investments

Investments that are readily realisable and intended to be held for not more than 12 months are classified as current investments. All other investments are classified as longterm investments. Long term investments are stated at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. Current investments are carried at lower of cost or fair value.

### 20.9 Inventories

Inventories are valued at lower of cost or net realizable value. Cost is ascertained on weighted average method. Conversion and other costs incurred for bringing the inventories to their present location and condition are allocated to the extent applicable.

### 20.10 Foreign Currency Transactions

The foreign currency transactions are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency are restated at the applicable exchange rates prevailing as at the Balance Sheet date. Gain/ loss arising from such restatement as also on settlement of the transactions are adjusted in the Profit and Loss Statement.
Premium or discount on forward exchange contracts which are not intended for trading or speculation purpose and is to establish the amount of reporting currency required on the settlement dates is recognized in the Profit and Loss Statement over the period of the contracts. The exchange differences on the contracts are recognized in the year in which the exchange rates change.
The Company enters into foreign currency forward exchange contracts to hedge its risks associated with foreign currency fluctuations in respect of highly probable forecast transactions. At the end of the reporting period these contracts are marked to market and the resultant loss, if any is recognised in the Profit and Loss Statement.

# Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013 

### 20.11 Employee Benefits

## Short term employee benefits

The amounts paid/payable on account of short term employee benefits, comprising largely of salaries \& wages, short term compensated absences and annual bonus is valued on an undiscounted basis and charged to the Profit and Loss Statement for the year.

## Defined Contribution plans:

The company has defined contribution plans for its employees comprising of Provident Fund and Employee's State Insurance. The contributions paid/payable to these plans during the year are charged to the Profit and Loss Statement for the year. The Company has no other obligation in this regard.

## Defined benefit plans:

a. Gratuity

The Company's Gratuity Scheme is administered through the Employee's Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India. The net present value of the obligation for gratuity benefits as determined on actuarial valuation, conducted annually using the projected unit credit method, as adjusted for unrecognized past services cost if any and as reduced by the fair value of plan assets, is recognised in the accounts. Actuarial gains and losses are recognised in full in the Profit and Loss Statement for the period in which they occur.
b. Compensated Absences (Earned Leave Encashment)

The Company has a scheme for compensated absences for employees, the liability other than for short term compensated absences is determined on the basis of an actuarial valuation carried out at the end of the year, using projected unit credit method. Actuarial gains and losses are recognised in full in the Profit and Loss Statement for the period in which they occur.

### 20.12 Borrowing Costs

Borrowing costs other than those attributable to qualifying assets are expensed as and when incurred. Borrowing costs attributable to qualifying assets are capitalised under relevant asset class.

### 20.13 Leases

## Operating Lease:

Leases where the significant risks and rewards of ownership is with the lessor are classified as operating leases and payment under such leases are recognized as an expense in the Profit and Loss Statement on a systematic basis.

## Finance Lease:

Leases under which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. The assets acquired on finance lease are capitalized as part of fixed assets and corresponding liability is recognized as term loans.

### 20.14 Taxation

Tax Expense comprising current tax, Fringe Benefit Tax and Deferred Tax are recognised in the Profit and Loss Statement for the year. Current tax is the amount of income tax determined to be payable in respect of
taxable income as computed under the tax laws. Fringe Benefit Tax is a presumptive tax on the deemed fringe benefit to employees payable by the company, presently stands withdrawn.

Certain items of income and expenditure are not reported in tax returns and financial statements in the same period for the purpose of determining the current tax. The net tax effect calculated at the current enacted tax rates of this timing difference is reported as deferred income tax asset/liability. The effect on Deferred Tax Assets and liabilities due to change in such assets/liabilities as at the end of previous accounting period and due to a change in tax rates are recognised in the income statement of the period.

### 20.15 Research and Development Expenditure

Expenditure incurred during the research phase is charged off to the Profit and Loss Statement.

### 20.16 Provisions and Contingencies

Provision for losses and contingencies arising as a result of past event where management considers it probable that a liability may be incurred are made on the basis of reliable estimates of the expenditure required to settle the present obligation on the Balance Sheet date and are not discounted to its present value. Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates. Other contingent liabilities to the extent management is aware is disclosed by way of notes to accounts.

## 21 OTHER NOTES ON ACCOUNTS

21.1 In the opinion of the Board, none of the assets have a value lower on realization in the ordinary course of business than the amount at which they are stated in the Balance Sheet.
21.2 Some of the trade receivables, trade payables, loans and advances are subject to confirmation/ reconciliation.
21.3 Suprajit Europe Limited (formerly Gills Cables Limited), a wholly owned Subsidiary (WOS) was established in 2006 and has accumulated losses of ₹ 157,903,679/- (PY: ₹ $135,775,985 /-$ ) as at the year ended March 31st, 2013. The WOS is near the cash break even level if exceptional items are excluded and the management expects the operations to be cash positive in the foreseeable future. Hence in the opinion of the management there is no permanent diminution in the value of the investment. The Company has provided a Corporate guarantee to the bankers of the WOS to fund its operations if required.
21.4 Full quantitative particulars giving item wise and location wise details of fixed assets are maintained in the ERP system in respect of additions made after 1.4.2008. The particulars of fixed assets acquired prior to this date have been updated in the ERP system in a summarized format. However, item wise particulars are maintained for major assets in manual form.
21.5 Exceptional item in the Profit \& Loss Statement represents profit on sale of land and building situated at Doddaballapur.

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{21.6} \& \multicolumn{4}{|r|}{(Amounts in ₹)} \\
\hline \& \& \& 31.03.2013 \& 31.03.2012 \\
\hline \& Conting
\[
21.6 .1
\] \& \begin{tabular}{l}
gent Liabilities and Commitments \\
Contingent Liabilities \\
Corporate Guarantees issued on behalf of a subsidiary to their bankers [GBP 500,000 (PY: GBP 500,000)]. \\
\(\mathrm{B}-17\) Bond Executed in favour of customs \\
Bank Guarantee furnished to Tax Authorities for availing concessions. \\
Disputed Excise/ service tax dues pending in appeal * \\
Demand raised by VAT authorities disputed with Joint Commissioner of \\
Commercial Taxes - Appeals (JCCT - Appeals).* \\
[Against this a bank guarantee amount of ₹13,158,834/- (PY- Nil) is furnished \\
Other sums for which the Company is contingently liable
\end{tabular} \& \[
\begin{array}{r}
41,160,000 \\
15,000,000 \\
750,000 \\
544,160 \\
28,817,668 \\
\text { NIL } \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
41,290,000 \\
15,000,000 \\
750,000 \\
1,434,040 \\
- \\
3,921,851
\end{array}
\] \\
\hline \& \[
21.6 .2
\] \& \begin{tabular}{l}
Total \\
* No provision has been made in these accounts for these disputed duty, tax demands as the management is confident that the matter will be ultimately decided in favour of the company. \\
Commitments \\
Estimated amount of contracts remaining to be executed on capital account and not provided for (net of advances)
\end{tabular} \& \(86,271,828\)

$16,558,382$ \& $62,395,891$

$95,051,147$ <br>
\hline \& \& Total Contingent Liabilities and Commitments \& 102,830,210 \& 157,447,038 <br>
\hline
\end{tabular}

21.7 The Company has identified Micro and Small Enterprises as defined in the Micro, Small and Medium Enterprises Development Act, 2006. Particulars of dues to these parties are as under:

| Particulars | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |
| :--- | ---: | ---: |
| Principal amount (including overdue amount) outstanding at the beginning of the year | $9,651,150$ | $\mathbf{2 3 , 9 6 0 , 7 8 2}$ |
| Interest amount outstanding at the beginning of the year | 126,710 | 268,950 |
| Interest (out of the above) paid during the year | - | 268,950 |
| Amount paid after the due date during the year | $16,452,741$ | $36,664,512$ |
| Interest paid on the amount paid after due date during the year | - | - |
| Overdue amount outstanding at the end of the year | $1,137,643$ | $7,134,082$ |
| Principal amount (other than overdue amount) outstanding at the end of the year | $3,309,049$ | $2,517,068$ |
| Interest amount accrued and remaining unpaid at the end of the year | 219,047 | 126,710 |

### 21.8 Foreign Exchange exposure

The details of foreign currency exposure as at the year end is given below:

| Particulars | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ |  | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Foreign <br> currency | Equivalent <br> $₹$ | Foreign <br> currency | Equivalent <br> $₹$ |
| Forward contract to hedge highly probable forecast <br> receivables |  |  |  |  |
| Euro |  |  |  |  |
| GBP | - | - | 175,000 | $11,885,750$ |
| Not hedged by derivative instruments (net) | - |  | - | 175,000 |
| USD Receivable |  |  |  | $13,661,500$ |
| Euro Receivable | 634,660 | $34,116,793$ | 482,725 | $24,467,373$ |
| GBP Receivable | 74,731 | $5,133,301$ | 73,282 | $4,941,179$ |

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

### 21.9 Employee Benefits:

Details of the employee benefits are given below.
a. Defined Contribution Plans:

During the year the following amounts have been recognised in the Profit and Loss Statement on account of defined contribution plans.

| Particulars | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |
| :--- | ---: | ---: |
| Employers contribution to Provident Fund (incl. admin. charges) | $11,117,146$ | $8,563,886$ |
| Employers contribution to Employee State Insurance | $2,407,056$ | $2,127,977$ |

b. Defined Benefit Plans:

Gratuity - Funded
Compensated absences - Unfunded
Gratuity is a funded obligation and leave encashment is an unfunded obligation of the Company. The Company has provided for liability of gratuity and leave encashment based on an actuarial valuation under the projected unit credit method. Actuarial assumptions in determining such liability are given below:

| Particulars |  | Gratuity |  | Compensated Absences |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |  |
| Discount Rate (per annum) | $8.0 \%$ | $8.5 \%$ | $8.0 \%$ | $8.5 \%$ |  |
| Expected return on plan assets | $9.0 \%$ | $8.5 \%$ | - | - |  |
| Salary escalation rate* | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ |  |

* The assumption of future salary increases takes into account inflation, seniority, promotions and other relevant factors such as supply and demand in the employment market.

| Particulars |  | $\mathbf{2 0 1 2 - 1 3}$ |  | $\mathbf{2 0 1 1 - 1 2}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: | :---: |
|  |  | Funded <br> Scheme |  | Unfunded <br> Scheme | Funded <br> Scheme |  | Unfunded <br> Scheme |
| I. Reconciliation of present value of obligation: |  |  |  |  |  |  |
| Present value of obligation at beginning of the year | $16,654,773$ | $5,075,640$ | $14,683,405$ | $3,404,097$ |  |  |
| Current Service Cost | $7,435,061$ | $1,810,864$ | $3,420,175$ | $2,406,425$ |  |  |
| Interest Cost | $1,312,621$ | 364,138 | $1,211,187$ | 250,009 |  |  |
| Actuarial (gain)/loss | $(152,978)$ | 549,703 | $(1,791,700)$ | $(59,273)$ |  |  |
| Benefits Paid | $(494,010)$ | $(1,047,834)$ | $(868,294)$ | $(925,618)$ |  |  |
| Present value of obligation at end of the year | $24,755,467$ | $6,752,511$ | $16,654,773$ | $5,075,640$ |  |  |


| Particulars | 2012-13 | 2011-12 |
| :---: | :---: | :---: |
|  | Funded Scheme | Funded Scheme |
| II. Reconciliation of fair value of plan assets: |  |  |
| Fair value of plan assets beginning of the year | 5,926,077 | 6,254,303 |
| Expected return on plan assets | 1,109,581 | 494,713 |
| Actuarial gain/(loss) | 172,997 | 45,355 |
| Contributions | 13,299,221 | - |
| Benefits paid | $(494,010)$ | $(868,294)$ |
| Fair value of plan assets at end of the year | 20,013,866 | 5,926,077 |
|  |  |  |
| Particulars | 2012-13 | 2011-12 |
|  | Funded Scheme | Funded Scheme |
| III. Description of Plan Assets: |  |  |
| Insurer Managed Funds | 20,013,866 | 5,926,077 |

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

(Amounts in ₹)

| Particulars | 2012-13 |  | 2011-12 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Funded <br> Scheme | Unfunded <br> Scheme | Funded <br> Scheme | Unfunded <br> Scheme |
| IV. Net (Asset)/Liability recognized in the Balance <br> Sheet as at year end: |  |  |  |  |
| Present value of obligation at end of the year | $24,755,467$ | $6,752,511$ | $16,654,773$ | $5,075,640$ |
| Fair value of plan assets at end of the year | $20,013,866$ | - | $5,926,077$ | - |
| Net present value of unfunded obligation recognized as <br> (asset)/liability in the Balance Sheet | $4,741,601$ | $6,752,511$ | $10,728,696$ | $5,075,640$ |

### 21.10 Segment Reporting:

The Company has classified its products as Auto Components and hence operates in only one primary segment (business). Secondary segmental reporting is based on the geographical location of customers. The following is the distribution of the Company's sale by geographical markets and segment assets which can be attributed to customers in such markets.

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Sales/Operating income |  |  |
| - India | $4,019,263,232$ | $3,643,048,657$ |
| - Rest of the world | $190,553,679$ | $144,136,176$ |
| Segment Assets |  |  |
| - India | $3,233,876,454$ | $2,605,703,008$ |
| - Rest of the world | $54,479,783$ | $37,696,353$ |

### 21.11 Related Party Disclosures

| Party | Relationship |  |
| :---: | :---: | :---: |
| Suprajit Automotive Private Limited | Wholly owned subsidiary |  |
| Suprajit Europe Limited, U.K. | Wholly owned subsidiary |  |
| Suprajit Chemicals Private Limited | Associate |  |
| K Ajith Kumar Rai (Chairman \& Managing Director) | Key Management Personnel |  |
| Mohan Chelliah (Executive Director) | Key Management Personnel |  |
| Jayarama M Shetty (Director) | Relative of Key Management Personnel |  |
| Akhilesh Rai | Relative of Key Management Personnel |  |
| Manjunath Rai K | Relative of Key Management Personnel |  |
| Hemavathi M Rai | Relative of Key Management Personnel |  |
| Ashok Kumar Rai | Relative of Key Management Personnel |  |
| Arathi Shetty | Relative of Key Management Personnel |  |
| Shobha Mani | Relative of Key Management Personnel |  |
| Lakshmi A Rai | Relative of Key Management Personnel |  |
| Greeshma Shetty | Relative of Key Management Personnel |  |
| Suprajit Foundation | Trust Setup with effect from 31.03.2011 |  |
|  |  |  |
| Nature of Transaction and Related Party | 2012-13 | 2011-12 |
| Remuneration/Commission |  |  |
| K Ajith Kumar Rai | 29,775,637 | 28,385,564 |
| Jayarama M Shetty | 100,000 | 100,000 |
| Mohan Chelliah | 4,551,600 | 244,709 |
| Akhilesh Rai | 652,893 | - |
| Sale of Investments |  |  |
| K Ajith Kumar Rai - Shares in Suprajit Chemicals Private Limited | 10,180,000 | - |
| K Ajith Kumar Rai - Shares in Suprawin Technologies Limited | 54,000 | - |
| Sitting Fee: |  |  |
| M Jayarama Shetty | 80,000 | 80,000 |
| Sales |  |  |
| Suprajit Automotive Private Limited | 14,214,309 | 7,758,490 |

Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

| (Amounts in ₹) |  |  |
| :---: | :---: | :---: |
| Nature of Transaction and Related Party | 2012-13 | 2011-12 |
| Conversion charges |  |  |
| Suprajit Automotive Private Limited | 987,113 | 674,308 |
| Marketing Expenses |  |  |
| Suprajit Europe Limited | 8,220,000 | - |
| Purchase of Materials |  |  |
| Suprajit Automotive Private Limited | 4,541,514 | 1,319,365 |
| Suprajit Europe Limited | - | 15,727 |
| Interest Paid: |  |  |
| Suprajit Automotive Private Limited | - | 59,606 |
| M Jayarama Shetty | - | 10,383 |
| Manjunath Rai K | 23,750 | 78,173 |
| Hemavathi M Rai | 42,945 | 75,479 |
| Ashok Kumar Rai | 95,000 | 95,260 |
| Arathi Shetty | - | 10,383 |
| Shobha Mani | 79,904 | - |
| Lakshmi A Rai | 90,895 | - |
| Greeshma Shetty | 9,664 | - |
| Donation: |  |  |
| Suprajit Foundation | 5,950,000 | 5,475,000 |
| Purchase of fixed assets |  |  |
| Suprajit Automotive Private Limited | 150,000 | - |
| Reimbursements |  |  |
| K Ajith Kumar Rai | 2,294,011 | 1,886,130 |
| Mohan Chelliah | 550,073 | - |
| Akhilesh Rai | 46,636 | - |
| Advances Received |  |  |
| Suprajit Automotive Private Limited | - | 7,500,000 |
| Repayments of Advance |  |  |
| Suprajit Automotive Private Limited | - | 7,500,000 |
| Fixed Deposits Accepted |  |  |
| Manjunath Rai K | 1,000,000 | 1,000,000 |
| Hemavathi M Rai | 1,000,000 | 1,000,000 |
| Ashok Kumar Rai | 1,000,000 | - |
| Shobha Mani | 1,000,000 | - |
| Lakshmi A Rai | 521,043 | - |
| Greeshma Shetty | 250,000 | - |
| Fixed Deposits Refunded on Closure |  |  |
| Manjunath Rai K | 1,000,000 | 1,000,000 |
| Hemavathi M Rai | 1,000,000 | 1,000,000 |
| Arathi Shetty | - | 200,000 |
| M Jayarama Shetty | - | 200,000 |
| Lakshmi A Rai | 444,866 | - |
| Greeshma Shetty | 250,000 | - |

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31st March 2013

|  | (Amounts in ₹) |  |
| :--- | ---: | ---: |
| Balances outstanding (net) | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |
| Suprajit Automotive Private Limited (Dr.) (net) | $4,841,339$ | 890,198 |
| Suprajit Europe Limited (Cr.) | $8,220,000$ | 14,982 |
| Manjunath Rai K (Cr.) | $1,000,000$ | $1,000,000$ |
| Hemavathi M Rai (Cr.) | $1,000,000$ | $1,000,000$ |
| Ashok Kumar Rai (Cr.) | $1,000,000$ | $1,000,000$ |
| Shobha Mani (Cr.) | $1,000,000$ | - |
| Lakshmi A Rai (Cr.) | $1,180,443$ | - |
| Greeshma Shetty (Cr.) | 250,000 | - |
| Suprajit Foundation (Cr) | $5,950,000$ | $5,475,000$ |
| Corporate Guarantee Furnished |  |  |
| Suprajit Europe Limited [GBP 500,000 (PY: GBP 500,000)] | $41,160,000$ | $41,290,000$ |

## Notes:

1. Dr. Mohan Chelliah has been appointed by the Board of Directors as an Additional Director in the capacity of an Executive Director with effect from $12^{\text {th }}$ March, 2012 and related party figures are post this date. Further he was appointed as an Executive Director at the Annual General Meeting held on 31 ${ }^{\text {st }}$ July, 2012.
2. Amounts shown as outstanding at the year end in relation to fixed deposits accepted represent only the principal amount as there is no interest due but not paid at the year end.

### 21.12 Research \& Development Expenditure:

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Salaries \& Wages | $9,386,404$ | $6,451,642$ |
| Materials, Consumables \& Stores | $1,938,945$ | $2,668,519$ |
| Other Direct Expenditure | 660,602 | 232,022 |
| TOTAL | $\mathbf{1 1 , 9 8 5 , 9 5 1}$ | $\mathbf{9 , 3 5 2 , 1 8 3}$ |

The expenses such as Salaries, Wages, Materials and Consumables are included in the respective head of accounts and direct expenditure is disclosed under Research \& Development Expenditure in the Profit and Loss Statement.
21.13 Additional information:
21.13.1 Turnover of Goods (Major Products)

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Control cables | $2,921,460,189$ | $2,846,002,135$ |
| Speedo Cables | $578,812,863$ | $546,149,166$ |
| Speedometers | $128,734,334$ | $180,281,101$ |
| Others | $557,293,384$ | $194,113,568$ |
| Total | $\mathbf{4 , 1 8 6 , 3 0 0 , 7 7 0}$ | $\mathbf{3 , 7 6 6 , 5 4 5 , 9 7 0}$ |

### 21.13.2 Raw materials consumed/sold:

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Steel Wire | $385,629,658$ | $382,419,582$ |
| Inner Meter | $419,191,631$ | $402,547,305$ |
| Bend Tube Assy | $232,042,921$ | $221,439,643$ |
| PVC Compound | $110,969,113$ | $104,217,873$ |
| Component and Others | $\mathbf{1 , 5 9 1 , 7 9 7 , 9 9 8}$ | $1,425,372,383$ |
| Total | $\mathbf{2 , 7 3 9 , 6 3 1 , 3 2 1}$ | $\mathbf{2 , 5 3 5 , 9 9 6 , 7 8 6}$ |

## Significant Accounting Policies and Notes to Accounts forming part of the accounts for the year ended 31 st March 2013

|  | (Amounts in ₹) |  |  |
| :---: | :---: | :---: | :---: |
|  | Particulars | 2012-13 | 2011-12 |
| 21.13.3 | CIF Value of Imports: |  |  |
|  | I. Raw materials; | 456,414,932 | 417,113,681 |
|  | II. Capital goods; | 921,780 | 908,978 |
|  |  |  |  |
| 21.13.4 | Particulars | 2012-13 | 2011-12 |
|  | Earnings in Foreign Currency: |  |  |
|  | Export of goods calculated on F.O.B. basis; | 190,553,679 | 144,136,176 |


|  | Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | :--- | ---: | ---: |
|  | Expenditure in Foreign Currency: |  |  |
|  | Export commission | $4,077,637$ | $2,520,932$ |
| Marketing expenses | $8,220,000$ | - |  |
| Travelling expenses | $2,392,053$ | $3,475,175$ |  |


| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
|  |  |  |
|  | Raw Materials Consumed: |  |
|  | Imported | $421,358,418$ |
| Imported \% to total | $417,113,681$ |  |
| Indigenous | $15.38 \%$ | $16.45 \%$ |
| Indigenous \% to total | $2,318,272,903$ | $2,118,883,105$ |
| Total | $84.62 \%$ | $83.55 \%$ |
| Total \% | $\mathbf{2 , 7 3 9 , 6 3 1 , 3 2 1}$ | $\mathbf{2 , 5 3 5 , 9 9 6 , 7 8 6}$ |

21.14 Previous period figures have been re-arranged / re-classified where required to confirm to current years'classification.
(Signatures to Notes 1 to 21)

K Ajith Kumar Rai
Chairman \& Managing Director

Diwakar S Shetty
Director

Medappa Gowda J
Company Secretary

As per our report of even date attached
For Varma \& Varma
Chartered Accountants FRN 004532 S

## R Kesavadas

Partner M. No. 23862

Place: Bangalore
Date : $\mathbf{2 5}^{\text {th }}$ May, 2013

## STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956, RELATING TO SUBSIDIARY COMPANIES

| Particulars | Name of the Subsidiary Companies |  |
| :---: | :---: | :---: |
|  | Suprajit Automotive Private Limited, India | Suprajit Europe Limited, U.K. <br> (Formerly known as Gills Cables Limited) |
| Financial Period ended | 31st March, 2013 | 31st March, 2013 |
| Suprajits' Interest | 100\% | 100\% |
| Shares held by Suprajit in the Subsidiary Company | 1,990,000 equity each, fully paid up | 2,200,000 equity <br> Shares of $£ 1$ each, fully paid up |
| The net aggregate of Profits or Losses for the current period of the subsidiary so far as it concerns the members of the Holding Company | - | - |
| * dealt with or provided for in the accounts of the Holding Company | Nil | Nil |
| * not dealt with or provided for in the accounts of the Holding Company | ₹ 23,817,480 | (₹ 30,255,853) |
| The net aggregate of Profits and Losses for previous Financial Years of the subsidiary so far as it concerns the members of the Holding Company | - | - |
| * dealt with or provided for in the accounts of the Holding Company | Nil | Nil |
| * not dealt with or provided for in the accounts of the Holding Company | Nil | Nil |

For and on behalf of the Board

## Medappa Gowda J

Company Secretary

## Diwakar S Shetty

Director

## K. Ajith Kumar Rai

Chairman \& Managing Director

Place: Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

## STATEMENT PURSUANT TO EXEMPTION RECEIVED UNDER SECTION 212 (8) OF THE COMPANIES ACT, 1956, RELATING TO SUBSIDIARY COMPANIES

| Name of the Compnay | Suprajit Automotive Private Limited |  | Suprajit Europe Limited |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2012-13 | 2011-12 | 2012-13 | 2011-12 |
| Reporting Currency | ₹ | ₹ | £ | $£$ |
| Exchange Rate | - | - | 82.32/86.04 | 76.40/81.80 |
|  |  |  | ₹ | ₹ |
| Capital | 19,900,000 | 19,900,000 | 181,104,000 | 179,960,000 |
| Reserves Total | 183,382,153 | 159,564,673 | 157,903,679 | (135,775,985) |
| Total Assets | 392,020,536 | 305,896,239 | 108,126,819 | 118,996,495 |
| Total Liabilities | 188,738,383 | 126,431,566 | 84,926,498 | 74,812,480 |
| Investment other than investment in Subsidiary | Nil | Nil | Nil | Nil |
| Turnover | 333,688,090 | 329,403,995 | 259,573,732 | 218,320,411 |
| Profit before Taxation | 36,083,352 | 31,038,701 | $(28,213,693)$ | (24,808,226) |
| Provision for Taxation | 12,265,872 | (9,612,301) | 2,042,159 | 2,006,035 |
| Profit after Taxation | 23,817,480 | 40,651,002 | $(30,255,853)$ | $(26,814,261)$ |
| Proposed dividend | Nil | Nil | Nil | Nil |
| Country | India | India | UK | UK |

For and on behalf of the Board

## Medappa Gowda J

Company Secretary

## Diwakar S Shetty

Director

K Ajith Kumar Rai
Chairman \& Managing Director

Place: Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013
$\sqrt{S}$ Suprajit

CONSOLIDATED FINANCIAL STATEMENTS OF SUPRAJIT ENGINEERING LIMITED

## INDEPENDENT AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

## To

The Board of Directors

## Suprajit Engineering Limited

Bangalore

## Report on the Consolidated Financial Statements

1. We have audited the accompanying Consolidated Financial Statements of Suprajit Engineering Limited ('the Company') and its two wholly owned subsidiaries (collectively referred as 'the Group') which comprise the Consolidated Balance Sheet as at March 31, 2013, the Consolidated Profit and Loss Statement and the Consolidated Cash Flow statement for the year then ended and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Consolidated Financial Statements

2. Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows of the Group in accordance with accounting principles generally accepted in India including Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the consolidated financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

3. Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Group's
preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

5. In our opinion and to the best of our information and according to the explanations given to us, and based on consideration of the reports of the other auditors on the financial statements of the two subsidiaries as noted below, the consolidated financial statements give a true and fair view in conformity with the accounting principles generally accepted in India:
a. in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at March 31, 2013;
b. in the case of the Consolidated Profit and Loss Statement, of the profit of the Group for the year ended on that date; and
c. in the case of Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

## Other Matters

6. We did not audit the financial statements of the two subsidiaries whose financial statements reflect total assets of ₹ 50.01 crores as at March 31, 2013, total revenues of ₹ 59.94 crores and net cash inflows amounting to ₹ 0.93 crores for the year ended on that date. The financial statements and other financial information of the subsidiaries have been audited by other auditors whose reports have been furnished to us, and our opinion is based solely on the report of other auditors. One of these being a foreign subsidiary, the financial statements have not been prepared and audited under the applicable Indian laws and regulations.

For Varma \& Varma
Chartered Accountants
FRN 004532 S

Place: Bangalore
Partner
Date : $\mathbf{2 5}^{\text {th }}$ May, 2013
M. No. 23862

## CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

| Particulars | Note No | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| EQUITY AND LIABILITIES |  |  |  |
| Shareholders' Funds |  |  |  |
| Share Capital | 1 | 120,020,000 | 120,020,000 |
| Reserves and Surplus | 2 | 1,547,388,083 | 1,171,861,057 |
| Non-Current Liabilities | 3 |  |  |
| Long-term borrowings |  | 391,712,854 | 311,226,164 |
| Deferred tax liabilities (Net) |  | 60,374,429 | 46,025,862 |
| Other Long term liabilities |  | 6,860,815 | 5,398,486 |
| Long term Provisions |  | 13,921,119 | 12,366,881 |
| Current Liabilities | 4 |  |  |
| Short-term borrowings |  | 637,489,371 | 433,150,551 |
| Trade payables |  | 467,910,294 | 481,667,711 |
| Other current liabilities |  | 204,025,544 | 170,804,066 |
| Short-term provisions |  | 69,051,237 | 65,012,246 |
| TOTAL |  | 3,518,753,746 | 2,817,533,024 |
| ASSETS |  |  |  |
| Non-Current Assets |  |  |  |
| Fixed assets | 5 |  |  |
| (i) Tangible Assets |  | 1,188,799,027 | 992,194,938 |
| (ii) Intangible Assets |  | - | 14,277,137 |
| (iii) Capital Work-in-progress |  | 175,760,208 | 127,281,466 |
| Non-current investments | 6 | 5,000,000 | 4,197,723 |
| Long term loans and advances | 7 | 104,298,173 | 69,376,551 |
| Other Non-current assets | 8 | 630,250 | 583,243 |
| Current Assets |  |  |  |
| Current investments | 9 | 449,256,123 | 179,024,003 |
| Inventories | 10 | 486,027,232 | 392,900,742 |
| Trade receivables | 11 | 928,374,111 | 892,986,471 |
| Cash and Bank Balances | 12 | 76,357,644 | 31,230,251 |
| Short-term loans and advances | 13 | 102,056,283 | 111,250,524 |
| Other current assets | 14 | 2,194,695 | 2,229,975 |
| TOTAL |  | 3,518,753,746 | 2,817,533,024 |

Significant Accounting Policies
Other Notes to Accounts

As per our report of even date attached

K Ajith Kumar Rai
Chairman \& Managing Director

Diwakar S Shetty
Director

Medappa Gowda J
Company Secretary

R Kesavadas
Partner
M. No. 23862

Place: Bangalore
Date : $\mathbf{2 5}^{\text {th }}$ May, 2013

CONSOLIDATED PROFIT \& LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH

| (Amounts in ₹) |  |  |  |
| :---: | :---: | :---: | :---: |
| Particulars | Note No | 2013 | 2012 |
| Revenue from operations |  |  |  |
| Sale of products |  | 5,047,825,717 | 4,561,925,464 |
| Sale of services |  | 20,847,130 | 9,902,293 |
| Other operating revenues |  | 11,189,243 | 11,309,661 |
| Total |  | 5,079,862,090 | 4,583,137,418 |
| Less: Excise duty |  | 454,501,359 | 345,613,423 |
| Revenue from Operations |  | 4,625,360,731 | 4,237,523,995 |
| Other Income | 15 | 27,737,788 | 29,406,956 |
| TOTAL |  | 4,653,098,519 | 4,266,930,951 |
|  |  |  |  |
| Expenses |  |  |  |
| Cost of materials consumed |  | 2,960,505,140 | 2,784,706,806 |
| Changes in inventories of finished goods and work-in-progress | 16 | $(70,904,893)$ | $(25,733,509)$ |
| Employee benefit expense | 17 | 569,965,492 | 487,139,125 |
| Finance costs | 18 | 101,723,843 | 93,098,780 |
| Depreciation and amortization expense | 5 | 81,467,336 | 74,741,646 |
| Other expenses | 19 | 392,001,853 | 305,093,160 |
| TOTAL |  | 4,034,758,771 | 3,719,046,008 |
| Profit before prior period, exceptional items, share of profit from associate and tax for the year |  |  | 547,884,943 |
| Prior period expenses |  | $(1,887,883)$ | - |
| Exceptional Items [Refer Note no. 21.4] |  | 51,835,587 | - |
| Share of Profit/(Loss) from Associate [Refer Note 20.3 \& 6.5] |  | - | 22,160 |
| Profit before tax for the year |  | 668,287,452 | 547,907,103 |
| Tax expense: |  |  |  |
| (1) Current tax |  | $(181,591,000)$ | $(159,600,000)$ |
| Tax expense pertaining to earlier years |  | $(1,000,000)$ | $(1,003,017)$ |
| MAT credit entitlement |  |  | 19,641,551 |
| Fringe Benefit Tax relating to earlier years |  | - | $(115,920)$ |
| (2) Deferred tax |  | $(14,453,031)$ | $(8,671,698)$ |
| Profit after tax for the year |  | 471,243,421 | 398,158,019 |
| Earnings per equity share: |  |  |  |
| Equity shares of par value ₹ $1 /$ - each |  |  |  |
| Basic \& Diluted (excluding prior period and exceptional items) |  | 3.51 | 3.32 |
| Basic \& Diluted (including prior period and exceptional items) |  | 3.93 | 3.32 |
| Number of shares used in computing earnings per share |  | 120,020,000 | 120,020,000 |

## Significant Accounting Policies

Other Notes to Accounts

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21

As per our report of even date attached
For Varma \& Varma
Chartered Accountants FRN 004532 S

## K Ajith Kumar Rai

Chairman \& Managing Director

Diwakar S Shetty
Director

Medappa Gowda J
Company Secretary

## R Kesavadas

Partner
M. No. 23862

Place : Bangalore
Date : 25 ${ }^{\text {th }}$ May, 2013

CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH
(Amounts in ₹)

| Particulars | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| A. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| Adjustment for: |  | 668,287,452 |  |  |
| Depreciation | 81,467,336 |  | 74,741,646 |  |
| (Profit)/Loss on sale of fixed assets | $(52,062,236)$ |  | 141,079 |  |
| Provision for impairment of fixed assets | 1,435,254 |  |  |  |
| (Profit)/Loss on sale of shares | $(13,653,240)$ |  | $(7,904,937)$ |  |
| (Profit)/Loss on sale of Mutual funds | $(6,036,277)$ |  |  |  |
| Provision for diminution in value of investments | 853,788 |  | $(4,767)$ |  |
| Interest income | $(857,925)$ |  | $(952,609)$ |  |
| Dividend received | $(5,049,428)$ |  | $(4,009,338)$ |  |
| Interest expense | 101,723,843 | 107,821,115 | 93,098,780 | 155,109,854 |
| Operating profit before working capital changes (Increase)/ Decrease in |  | 776,108,567 |  | 702,994,797 |
| - Inventories | $(93,126,490)$ |  | $(67,211,280)$ |  |
| - Trade Receivables | $(35,387,640)$ |  | (159,347,518) |  |
| - Loans and advances (Long term \& Shot term) | $(24,759,917)$ |  | $(56,661,808)$ |  |
| - Other Non-Current Assets \& Current Assets | $(7,629,462)$ |  | $(519,958)$ |  |
| Increase/ (Decrease) in |  |  |  |  |
| - Current Liabilities | 19,849,695 |  | (18,534,367) |  |
| - Other Long term Liabilities | 1,462,329 |  | 659,554 |  |
| - Provisions (long term and short term) | $(5,092,634)$ | $(144,684,119)$ | 2,659,291 | $(298,956,086)$ |
| Cash generated from operations |  | 631,424,448 |  | 404,038,711 |
| Income taxes paid (net of refunds) |  | $(180,217,975)$ |  | $(141,077,386)$ |
| Net cash from operating activities |  | 451,206,473 |  | 262,961,325 |
| B. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Purchase of fixed assets/ Capital work in progress | $(331,170,495)$ |  | (299,904,272) |  |
| Sale of investments | 217,364,512 |  | 212,920,677 |  |
| Purchase of investments | $(469,563,180)$ |  | $(305,019,005)$ |  |
| Interest received | 857,925 |  | 952,609 |  |
| Dividend received | 5,049,428 |  | 4,009,338 |  |
| Proceeds from sale of fixed assets | 70,281,018 |  | 1,210,745 |  |
| Net cash from investing activities |  | $(507,180,792)$ |  | $(385,829,908)$ |
| C. CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  |  |
| Interest paid | (101,723,843) |  | $(93,098,780)$ |  |
| Proceeds/(repayments) from long term borrowings (net) | 80,486,690 |  | 129,527,892 |  |
| Proceeds/(repayments) from short term borrowings (net) | 204,338,820 |  | 155,965,982 |  |
| Dividend and dividend tax paid | $(97,554,474)$ |  | $(75,428,325)$ |  |
| Exchange fluctuation reserve - foreign subsidiary (net) | 8,411,116 |  | 11,004,117 |  |
| Net cash from financing activities |  | 93,958,309 |  | 127,970,886 |
| Net increase in cash and cash equivalents during the year |  | 37,983,990 |  | 5,102,303 |
| Cash and cash equivalents at beginning of the year |  | 27,921,985 |  | 22,819,682 |
| Cash and cash equivalents at end of the year |  | 65,905,975 |  | 27,921,985 |

(Figures in brackets indicate outflows)

As per our report of even date attached
For Varma \& Varma
Chartered Accountants RN 004532 S

| K Ajith Kumar Rai | Diwakar S Shetty | Medappa Gowda J | R Kesavadas |
| :--- | :---: | :---: | :---: |
| Chairman \& Managing Director | Director | Company Secretary |  |

Chairman \& Managing Director
Director
Company Secretary
M Partne

Place: Bangalore
Date : $\mathbf{2 5}^{\text {th }}$ May, 2013

NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)


NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH


NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)


## NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)

|  | FIXED ASSETS |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | Gross Block |  |  |  |  | Depreciation/Amortisation |  |  |  |  | Accumulated Impairment <br> For the year [Refer Note No 5.4.(4) below] |
|  |  | $\begin{gathered} \text { As at } \\ 01.04 .2012 \end{gathered}$ | Additions | Disposals/ Adjustment | Currency Fluctuation arising on consolidation [Refer Note no. 20.3] | $\begin{gathered} \text { As at } \\ 31.03 .2013 \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Upto } \\ 01.04 .2012 \\ \hline \end{array}$ | For the year | Disposals/ Adjustment | Currency <br> Fluctuation arising on consolidation [Refer Note no.20.3] | $\begin{gathered} \text { As at } \\ 31.03 .2013 \end{gathered}$ |  |
| 5.1 | Tangible assets |  |  |  |  |  |  |  |  |  |  |  |
|  | Freehold Land | 177,230,614 |  | 2,032,761 |  | 175,197,853 |  |  |  |  |  |  |
|  | Leasehold Land | 75,523,440 | 1,422,788 | 1,553,472 | 23,238 | 75,415,994 | 5,727,805 | 783,529 |  | 21,025 | 6,532,359 |  |
|  | Buildings | 464,157,149 | 171,681,590 | 12,698,759 |  | 623,139,980 | 76,892,175 | 17,771,625 | 559,819 |  | 94,103,981 |  |
|  | Electrical Installations | 69,966,098 | 20,968,102 | 2,651,405 |  | 88,282,795 | 18,903,542 | 3,766,377 | 290,463 |  | 22,379,456 |  |
|  | Plant and Machinery | 478,288,891 | 63,933,783 | 167,660 | 122,655 | 542,177,669 | 240,258,819 | 31,094,450 | 57,633 | 100,281 | 272,828,340 | 1,432,423 |
|  | Dies \& Moulds | 46,508,450 | 5,082,682 |  |  | 51,591,132 | 24,338,539 | 3,331,235 |  |  | 27,669,774 |  |
|  | Furniture and Fixtures | 32,344,409 | 3,079,774 |  | 11,046 | 35,435,230 | 13,986,203 | 2,463,936 |  | 4,250 | 16,454,388 |  |
|  | Vehicles | 21,575,435 | 5,149,141 | 2,710,392 | $(5,461)$ | 24,008,723 | 9,010,826 | 1,985,320 | 2,687,752 | $(8,020)$ | 8,300,373 |  |
|  | Office equipment | 12,027,350 | 4,810,299 |  | $(10,133)$ | 16,827,515 | 6,111,320 | 1,324,313 |  | $(5,130)$ | 7,433,334 | 2,831 |
|  | Containers | 1,462,144 | 276,089 |  |  | 1,738,233 | 1,462,144 | 276,089 |  |  | 1,738,233 |  |
|  | Computers (including Software) | 36,291,128 | 6,287,506 |  |  | 42,578,634 | 26,488,799 | 3,665,694 |  |  | 30,154,493 |  |
| 5.2 | Intangible assets |  |  |  |  |  |  |  |  |  |  |  |
|  | Goodwill | 122,714,309 |  |  | 626,855 | 123,341,164 | 108,675,326 | 14,766,615 |  | $(100,777)$ | 123,341,164 |  |
|  | Brands | 5,100,000 |  |  |  | 5,100,000 | 4,861,846 | 238,154 |  |  | 5,100,000 |  |
|  | Technical Knowhow | 195,127 |  |  |  | 195,127 | 195,127 |  |  |  | 195,127 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total | 1,543,384,545 | 282,691,753 | 21,814,449 | 768,200 | 1,805,030,049 | 536,912,470 | 81,467,336 | 3,595,667 | 11,629 | 616,231,022 | 1,435,254 |
|  | Previous year | 1,319,776,706 | 211,854,799 | 3,558,737 | 15,311,776 | 1,543,384,545 | 451,736,266 | 74,741,646 | 2,206,913 | 12,641,470 | 536,912,470 |  |
| 5.3 | Capital Work in Progress |  |  |  |  |  |  |  |  |  |  |  |
|  | TOTAL |  |  |  |  |  |  |  |  |  |  |  |
| 5.4 | Note: <br> 1. Land on lease includes land at Bhiwadi, Rajasthan registered in the name of the company for a value of $₹ 45,462,101 /-(\mathrm{PY}$ - Nil), payment towards this land be made in instalments and outstanding liability is disclosed in Note no. 3.1.2 and Note no. 4.3. <br> 2. During the last five years ended 31 st March, 2008, there was no write off of any of the tangible or intangible assets due to reduction of capital. <br> 3. During the last five years ended 31 st March, 2008, there was no write off / reduction of any of the tangible or intangible assets due to revaluation. <br> 4. During the year, the management has identified certain individual assets to be impaired based on their condition and usage. The provision for impairmen amounting to ₹ $1,435,254 /$ - have been made after considering an amount of ₹ $806,300 /$ - towards the net realisable value of these assets. Estimated Net as on 31st March, 2013 is ₹ $2,241,554 /$-. <br> 5. Borrowing costs capitalised during the year is ₹ $8,485,237 /$ - ( $₹ 4,746,315 /-)$. |  |  |  |  |  |  |  |  |  |  |  |

5. Borrowing costs capitalised during the year is ₹ $8,485,237 /-(₹ 4,746,315 /-)$.

## NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

| Particulars | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| 6 NON CURRENT INVESTMENTS | No. of shares | Amount | No. of shares | Amount |
| 6.1 TRADE INVESTMENTS (AT COST) |  |  |  |  |
| 6.1.1 Associate Companies |  |  |  |  |
| Equity Instruments - Fully Paid - Unquoted |  |  |  |  |
| Suprajit Chemicals Private Limited Nil (PY - 27.32\%) Holding [Equity Shares of ₹ 100/- each] | - | - | 20,000 | 4,197,723 |
|  |  | - |  | 4,197,723 |
| 6.1.2 Others (In Limited Companies) |  |  |  |  |
| Equity Instruments - Fully Paid - Unquoted |  |  |  |  |
| Suprawin Technologies Limited - Nil (PY - 12.89\%) Holding [Equity Shares of ₹ 10 /- each] | - | - | 540,000 | 7,164,070 |
| Less: Provision for dimunition in value of Investment |  | - |  | 7,164,070 |
|  |  | - |  | - |
| 6.2 OTHER INVESTMENTS (NON-TRADE) - (AT COST) |  |  |  |  |
| Investments in National Highways Authority of India Bonds. ( 500 Non-convertible Redeemable bonds of face value ₹ 10,000/- each carrying interest @ 6\% p.a. payable annually. Date of maturity - 30th September, 2015) |  | 5,000,000 |  | - |
|  |  | 5,000,000 |  | - |
| TOTAL |  | 5,000,000 |  | 4,197,723 |
| 6.3 General Information |  |  |  |  |
| Aggregate value of Investments: |  |  |  |  |
| Unquoted |  | 5,000,000 |  | 11,361,793 |
| Provision for diminution in value of investments |  | - |  | 7,164,070 |

6.4 During the year, the Parent has sold the investment in shares as given below to Mr. K. Ajith Kumar Rai, Managing Director after obtaining approval from the Central Government under Section 297 of the Companies Act, 1956 at a fair value based on the share valuation report from an independent valuer:
(i) Shares in M/s. Suprajit Chemicals Private Limited has been sold at a fair value of ₹ 509/- per share and the excess of the sale proceeds over the carrying value of investments ₹ $5,982,277 /$ - has been credited to the Consolidated Profit \& Loss Statement [Refer Note no.15].
(ii) Shares in $\mathrm{M} / \mathrm{s}$. Suprawin Technologies Private Limited has been sold at a fair value of ₹ $0.10 /-$ per share and has incurred a loss of ₹ $7,110,070 /$-. Since the investment had eroded, the Parent had already fully provided for this investment in the earlier year and there is no further loss to be recognised in the Consolidated Profit and Loss Statement of the year. In view of this transaction, since the provision for diminution in the value of this invesment is no longer required, such provision is reversed to the credit of the Consolidated Profit \& Loss Statement [Refer Note no.15].
6.5 Since the investment in the Associate company has been sold during the year, income, if any for the year has not been considered for the purpose of consolidation.

NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH
(Amounts in ₹)

| Particulars | 2013 | 2012 |
| :---: | :---: | :---: |
| 7 LONG TERM LOANS AND ADVANCES <br> 7.1 Capital Advances <br> (Unsecured, considered good) <br> Advance paid for leasehold land <br> Capital advances towards other fixed assets | $\begin{aligned} & 17,042,120 \\ & 50,425,210 \end{aligned}$ | $\begin{array}{r} 3,430,000 \\ 40,284,805 \end{array}$ |
|  | 67,467,330 | 43,714,805 |
| 7.2 Security Deposits <br> (Unsecured, considered good) |  |  |
| Electricity Deposits | 5,653,958 | 3,680,670 |
| Other Deposits | 1,644,982 | 1,317,832 |
|  | 7,298,940 | 4,998,502 |
| 7.3 Others <br> (Unsecured, considered good) |  |  |
| Advance tax [including Tax deducted at source (Net of Provisions)] | - | 1,419,179 |
| Income tax paid under protest | 903,430 | 451,715 |
| MAT credit entitlement | 12,969,639 | 16,292,350 |
| Value Added Tax paid under protest [Refer Note no. 21.5.1] | 15,658,834 | 2,500,000 |
|  | 29,531,903 | 20,663,244 |
| TOTAL | 104,298,173 | 69,376,551 |
| 8 OTHER NON-CURRENT ASSETS <br> (Unsecured, considered good) |  |  |
| Non-current bank deposit (held against public deposits) | 564,151 | 534,226 |
| Interest accrued on the above non-current bank deposit | 56,099 | 39,017 |
| Advance to gratuity trust | 10,000 | 10,000 |
| TOTAL | 630,250 | 583,243 |

## NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH

(Amounts in ₹)

|  | Particulars | 2013 | 2012 |
| :---: | :---: | :---: | :---: |
| 9 CURRENT <br> 9.1 Othe <br> Invest | INVESTMENTS <br> Investments (Non-trade, Quoted) <br> ments in Mutual Funds (at lower of cost or fair value) | 449,256,123 | 179,024,003 |
| тотA |  | 449,256,123 | 179,024,003 |
| 9.2 Detai <br> 9.2.1 <br> 9.2.2 | Is of Other Investments (Non-trade, Quoted) General Information |  |  |
|  | Aggregate market value of quoted investments: |  |  |
|  | Market Value | 481,484,021 | 185,358,056 |
|  | Details of Mutual Funds held at the end of the year: |  |  |
|  | Particulars | 31.03.2013 | 31.03.2012 |
|  | HDFC Monthly Income Plan - 619,472.60 ( $510,907.92$ ) units of ₹ $10 /-$ each | 14,500,000 | 11,842,601 |
|  | HDFC MIP -Saving Plan - Nil ( $204,304.71$ ) units of ₹ $10 /-$ each |  | 2,612,465 |
|  | Reliance Monthly Income Plan - 768,456.43 (510,911.62) units of ₹ 10/- each | 17,000,000 | 11,000,000 |
|  | Birla MIP II Wealth 25 Plan - Nil ( $606,193.00$ ) units of ₹ $10 /$ - each |  | 11,000,000 |
|  | HDFC Prudence Fund - Growth - 96,764.49 (60,708.12) units of ₹ $10 /$ - each | 20,111,073 | 12,568,937 |
|  | Kotak Bond Regular Growth - 1,489,020.07 ( $248,249.63$ ) units of ₹ $10 /$ - each | 46,000,000 | 7,500,000 |
|  | IDFC Super Saver Income Fund - Short Term Plan A- Growth 224,624.20(1,414,697.23) units of ₹ $10 /$ - each | 5,000,000 | 30,000,000 |
|  | IDFC Dynamic Bond Fund Growth - $2,227,216.62(477,293.84)$ units of ₹ $10 /$ - each | 47,500,000 | 10,000,000 |
|  | DSP BlackRock STP Growth - 269,990.06 (1,715,100.87)units of ₹ $10 /$ - each | 5,000,000 | 30,000,000 |
|  | Birla Dynamic Bond Fund Retail Plan - Growth -1,939,435.01 (421,963.91) units of ₹ 10/- each | 35,000,000 | 7,500,000 |
|  | Templeton India Short Term Income Retail Growth Plan- 2,298.49(14,671.39) units of ₹ $10 /$ - each | 5,000,000 | 30,000,000 |
|  | UTI Bond Fund Growth - 1,110,261.30 ( $241,120.58$ ) units of ₹ $10 /-$ each | 35,000,000 | 7,500,000 |
|  | Birla Sunlife 95 Fund growth - Nil ( $25,160.12$ ) units of ₹ $10 /-$ each. |  | 7,500,000 |
|  | Birla Sun Life Short Term Fund - 476,536.53(Nil) units of ₹ $10 /$ - each | 20,000,000 |  |
|  | Brila Sun Life Dynamic Bond Fund- Retail -Growth- 1,079,445.67(Nil) units of ₹ 10 /- each | 20,000,000 | - |
|  | Brila Sun Life Dynamic Bond Fund-Retail -Quarterly Dividend- 875,679.75(Nil) units of ₹ 10/- each | 9,992,644 |  |
|  | HDFC High Interest Fund-Short Term Plan- Growth- 465,432.34 (Nil) units of ₹ $10 /$ - each | 10,000,000 |  |
|  | IDFC Dynamic Bond Fund - 1,501,670.60 (Nil) units of ₹ $10 /-$ each | 20,000,000 | - |
|  | IDFC Dynamic Bond QDP- 2,913,460.25 (Nil) units of ₹ 10/- each | 29,672,427 |  |
|  | Kotak Bond QDP - 2,800,123.52 (Nil) units of ₹ 10/- each | 29,479,980 | - |
|  | Pru ICICI Short Term Plan - Cumulative Option- 442,883.53 (Nil) units of ₹ $10 /$ - each | 10,000,000 | - |
|  | Reliance Dynamic Bond QDP - 2,945,816.50 (Nil) units of ₹ $10 /$ - each | 30,000,000 |  |
|  | SBI Dynamic Bond Fund-Growth - 2,937,530.09 (Nil) units of ₹ 10/- each | 40,000,000 | - |
|  | TOTAL | 449,256,123 | 179,024,003 |

NOTES FORMING PART OF THE CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH


## NOTES FORMING PART OF CONSOLIDATED PROFIT \& LOSS STATEMENT FOR THE YEAR ENDED 31ST MARCH

(Amounts in ₹)

| Particulars | 2013 |  | 2012 |
| :---: | :---: | :---: | :---: |
| 15 OTHER INCOME <br> Interest Income <br> Dividend Income from Mutual funds <br> Net gain on foreign currency transactions and translations <br> Gain on sale of investments in associate company <br> [Refer note no. 6.4] <br> Reversal of provision relating to sale of other non-current investment [Refer note no. 6.4] <br> Loss on sale of above non current investment <br> Net gain on sale of current investments <br> Rent Received <br> Discount Received <br> Profit on sale of fixed assets (net) <br> Other non-operating income <br> Excess provisions written back | $\begin{array}{r} 7,164,070 \\ (7,110,070) \\ \hline \end{array}$ | $\begin{array}{r} 857,925 \\ 5,049,428 \\ - \\ 5,982,277 \\ \\ \\ 54,000 \\ 13,653,240 \\ 262,230 \\ 750,534 \\ 226,649 \\ 901,505 \end{array}$ | $\begin{array}{r} 952,609 \\ 4,009,338 \\ 10,580,341 \\ - \\ \\ - \\ 7,904,937 \\ 3,665,870 \\ 857,623 \\ - \\ 318,776 \\ 1,117,462 \end{array}$ |
| TOTAL |  | 27,737,788 | 29,406,956 |
| 16 CHANGES IN INVENTORIES OF FINISHED GOODS AND WORK-IN-PROGRESS <br> Opening Stock <br> Finished Goods <br> Work in Progress |  | $\begin{array}{r} 129,205,669 \\ 31,497,289 \end{array}$ | $\begin{array}{r} 101,022,131 \\ 24,095,045 \\ \hline \end{array}$ |
| Excise Duty on stocks |  | $\begin{array}{r} \hline \mathbf{1 6 0 , 7 0 2 , 9 5 8} \\ (3,396,111) \\ \hline \end{array}$ | $\begin{array}{r} \hline \mathbf{1 2 5 , 1 1 7 , 1 7 6} \\ (3,686,919) \\ \hline \end{array}$ |
| Less: Closing Stock <br> Finished Goods <br> Work in Progress |  | $\begin{array}{r} \hline 157,306,847 \\ 200,946,345 \\ 35,137,945 \\ \hline \end{array}$ | $\begin{array}{r} \hline \mathbf{1 2 1 , 4 3 0 , 2 5 7} \\ 129,205,669 \\ 31,497,289 \end{array}$ |
|  |  | 236,084,290 | 160,702,958 |
| Add: Currency Fluctuation arising on consolidation [Refer Note no. 20.3] |  | 7,872,550 | 13,539,192 |
| TOTAL |  | $(70,904,893)$ | $(25,733,509)$ |
| 17 EMPLOYEE BENEFIT EXPENSE <br> Salaries and Wages (including managerial remuneration) Contribution to Provident Fund and other funds Staff welfare expenses |  | $\begin{array}{r} 526,645,020 \\ 22,683,458 \\ 20,637,014 \end{array}$ | $\begin{array}{r} 456,187,310 \\ 15,350,739 \\ 15,601,076 \end{array}$ |
| TOTAL |  | 569,965,492 | 487,139,125 |
| 18 FINANCE COSTS <br> Interest expense <br> Loan processing charges <br> Less: Expenditure incurred during the construction period <br> - Capitalised during the year <br> - Added to capital work in progress |  | $108,810,818$ $1,398,262$ $\mathbf{1 1 0 , 2 0 9 , 0 8 0}$ $(3,623,146)$ $(4,862,091)$ | $\begin{array}{r} 94,966,657 \\ 2,878,438 \\ \hline 97,845,095 \\ (774,779) \\ (3,971,536) \end{array}$ |
| TOTAL |  | 101,723,843 | 93,098,780 |

(Amounts in ₹)

| Particulars | 2013 |  | 2012 |  |
| :---: | :---: | :---: | :---: | :---: |
| 19 OTHER EXPENSES |  |  |  |  |
| Power and fuel |  | 71,149,513 |  | 63,131,799 |
| Testing charges |  | 6,687,221 |  | 2,745,979 |
| Labour charges |  | 614,435 |  | 534,942 |
| Rent |  | 6,616,900 |  | 4,871,842 |
| Repairs \& Maintenance: |  |  |  |  |
| Buildings |  | 1,716,624 |  | 4,636,552 |
| Machinery |  | 24,859,823 |  | 25,395,750 |
| Others |  | 17,370,364 |  | 14,771,183 |
| Insurance |  | 12,643,524 |  | 11,194,541 |
| Rates and taxes |  | 7,952,599 |  | 6,714,948 |
| Bank Charges |  | 6,339,517 |  | 5,004,139 |
| Travelling and Conveyance |  | 31,456,246 |  | 31,055,125 |
| Professional Charges |  | 10,224,962 |  | 8,594,674 |
| Auditors Remuneration |  | 3,327,826 |  | 2,381,503 |
| Freight Outward and C \& F Charges |  | 68,728,134 |  | 54,997,978 |
| Advertisement and Sales Promotion |  | 11,613,914 |  | 2,799,785 |
| Discount |  | 48,079,179 |  | 28,126,020 |
| Sales Commission |  | 7,796,974 |  | 7,051,834 |
| Directors' Sitting Fees \& Commission |  | 800,000 |  | 820,000 |
| Bad debts written off | 5,350,381 |  | 2,201,653 |  |
| Reversal of earlier year provisions | 2,949,352 | 2,401,029 | 1,956,758 | 244,895 |
| Provision for Doubtful debts |  | 9,343,711 |  | $(1,043,453)$ |
| Printing \& Stationery |  | 5,331,224 |  | 5,360,579 |
| Security Expenses |  | 11,577,313 |  | 7,777,136 |
| Communication Expenses |  | 6,941,751 |  | 6,544,900 |
| Research \& Development expenses (Refer Note No. 21.11) |  | 1,792,232 |  | 1,693,266 |
| Loss on Sale of fixed assets (net) |  |  |  | 141,079 |
| Foreign Exchange Loss (net) |  | 3,500,360 |  | - |
| Provision for diminution in value of Investments (net) |  | 853,788 |  | $(4,767)$ |
| Provision for impairment of fixed assets [Refer Note no.5.4.(4)] |  | 1,435,254 |  | - |
| General Expenses |  | 10,847,437 |  | 9,550,930 |
| TOTAL |  | 392,001,853 |  | 305,093,160 |

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

## SIGNIFICANT ACCOUNTING POLICIES

### 20.1 Basis of preparation of Financial Statements

The consolidated financial statements have been prepared on accrual basis of accounting under the historical cost convention in accordance with generally accepted accounting principles in India and the relevant provisions of the Companies Act, 1956 including accounting standards notified there under.

### 20.2 Use of Estimates

The preparation of financial statements requires estimates and assumptions that affect the reported amounts of assets, liabilities, revenue and expenses during the reporting period. Although such estimates and assumptions are made on a reasonable and prudent basis taking into account all available information, actual results could differ from these estimates and assumptions and such differences are recognized in the period in which the results are crystallized.
20.3 The financial statements of the subsidiary companies used in the consolidation are drawn up to the same reporting date as that of the Parent.

The consolidated financial statements have been prepared on the following basis:
i) The financial statements of the parent and its subsidiary companies have been combined on a line by line basis by adding together like items of assets, liabilities, income and expenses. InterCompany balances and transactions and unrealised profits or losses have been fully eliminated
ii) In case of foreign subsidiaries, being non-integral foreign operations, revenue items are converted to rupees being the reporting currency at the average exchange rate prevailing during the year. All assets and liabilities are converted at rates prevailing at the end of the year. Any exchange difference arising on consolidation is recognised in the exchange fluctuation reserve.
iii) The consolidated financial statements include share of profit/ loss of associate companies, which are accounted under the 'Equity method' as per which the share of profit of the Associate Company has been included in the Profit and Loss Statement and added to the cost of investment in the Balance Sheet. An Associate is an enterprise in which the investor has significant influence and which is neither a subsidiary nor a joint venture
iv) Contingent liabilities in foreign currency are translated at the closing rate.
20.4 The two wholly owned subsidiaries i.e. Suprajit Automotive Private Limited, India and Suprajit Europe Limited, UK have been considered for consolidation.
20.5 Cash Flow Statement

Cash flow statement is prepared in accordance with AS-3 of Companies (Accounting Standards) Rules, 2006, using the indirect method to determine cash flow from operating activities.

### 20.6 Revenue Recognition

Sale of goods as well as revenue from processing of goods (services) is recognized at the point of dispatch of goods to the customers. Gross sales are inclusive of applicable excise duty and exclusive of sales tax. Revenue from scrap is recognised on sale.

Export incentives are recognised when there is reasonable certainty as to realisation and when they are quantifiable with a high degree of accuracy.

Dividend is recognized when declared and interest income is recognised on time proportion basis taking into account the amount outstanding and the applicable rate.

### 20.7 Tangible/ Intangible Assets

Fixed Assets are stated at cost less accumulated depreciation and provision for impairment. The cost of an asset comprises of its purchase price and any directly attributable costs of bringing the asset to working condition for its intended use. Until the fixed assets are ready for its commercial use these costs are aggregated and classified and carried forward as 'Capital Work-InProgress'. Interest on loan taken for the acquisition of qualifying assets up to the date of commissioning of assets is added to the cost of assets.

Intangible assets are carried at cost less amortization where it is probable that future economic benefits expected from it is not less than the carrying value.

### 20.8 Depreciation/ Amortisation

Depreciation is provided on straight line method at the rates and in the manner specified in Schedule XIV to the Companies Act, 1956. Assets individually costing less than or equal to ₹ 5,000/- are fully depreciated in the year of acquisition. The fixed assets of the foreign subsidiary are depreciated over the estimated useful economic life of the asset, as:

| Leasehold improvements | -5 years or lease period <br> if shorter |
| :--- | :--- |
| Plant \& Machinery | $-5-10$ years |
| Fixtures \& Fittings | $-3-5$ years |

Intangible assets like brands and know how are amortized on a straight line basis over their estimated useful life of 10 years. Goodwill arising on acquisition / amalgamation is amortized over the estimate of useful life. Leasehold land is amortised over the period of lease.

### 20.9 Impairment of Assets

The carrying amounts of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the assets net selling price and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at appropriate rate. After impairment, depreciation is provided on revised carrying amount of the assets over its remaining useful life. Previously recognised impairment loss is further provided or reversed depending on changes in circumstances.

# Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013 

### 20.10 Investments

Investments that are readily realisable and intended to be held for not more than 12 months are classified as current investments. All other investments are classified as long-term investments. Long term investments are stated at cost. However, provision for diminution in value is made to recognize a decline other than temporary in the value of the investments. Current investments are carried at lower of cost or fair value.

### 20.11 Inventories

Inventories are valued at lower of cost or net realizable value. Cost is ascertained on weighted average method. Conversion and other costs incurred for bringing the inventories to their present location and condition are allocated to the extent applicable.

### 20.12 Foreign Currency Transactions

The foreign currency transactions are recorded at the exchange rate prevailing on the date of transaction. Monetary assets and liabilities denominated in foreign currency are restated at the applicable exchange rates prevailing as at the Balance Sheet date. Gain / loss arising from such restatement as also on settlement of the transactions are adjusted in the Profit and Loss Statement.

Premium or discount on forward exchange contracts which are not intended for trading or speculation purpose and is to establish the amount of reporting currency required on the settlement dates is recognized in the Profit and Loss Statement over the period of the contracts. The exchange differences on the contracts are recognized in the year in which the exchange rates change.

The Company enters into foreign currency forward exchange contracts to hedge its risks associated with foreign currency fluctuations in respect of highly probable forecast transactions. At the end of the reporting period these contracts are marked to market and the resultant loss, if any is recognised in the Profit and Loss Statement.

### 20.13 Employee Benefits

## Short term employee benefits:

The amounts paid/payable on account of short term employee benefits, comprising largely of salaries \& wages, short term compensated absences and annual bonus is valued on an undiscounted basis and charged to the Profit and Loss Statement for the year.

## Defined contribution plans:

The Company has defined contribution plans for its employees comprising of Provident Fund and Employee's State Insurance. The contributions paid/ payable to these plans during the year are charged to the Profit and Loss Statement for the year. The Company has no other obligation in this regard.

## Defined benefit plans:

## Gratuity

The Parent's Gratuity scheme is administered through the Employee's Group Gratuity-cum-Life Assurance Scheme of the Life Insurance Corporation of India. The net present value of the obligation for gratuity benefits as determined on actuarial valuation, conducted annually using the projected unit credit method, as adjusted for unrecognized past services cost if any and as reduced by the fair value of plan assets, is recognised in the accounts. Actuarial gains and losses are recognised in full in the Profit and Loss Statement for the period in which they occur.

## Compensated Absences

The group has a scheme for compensated absences for employees', the liability other than for short term compensated absences is determined on the basis of an actuarial valuation carried out at the end of the year, using projected unit credit method. Actuarial gains and losses are recognised in full in the Profit and Loss Statement for the period in which they occur.

### 20.14 Borrowing Costs

Borrowing costs other than those attributable to qualifying assets are expensed as and when incurred. Borrowing costs attributable to qualifying assets are capitalised under relevant asset class.

### 20.15 Leases:

## Operating Lease

Leases where the significant risks and rewards of ownership is with the lessor are classified as operating leases and payment under such leases are recognized as an expense in the Profit and Loss Statement on a systematic basis.

## Finance Lease

Leases under which the Company assumes substantially all the risks and rewards of ownership are classified as finance leases. The assets acquired on finance lease are capitalized as part of fixed assets and corresponding liability is recognized as term loans.

### 20.16 Taxation

Tax Expense comprising Current Tax, Fringe Benefit Tax and Deferred Tax are recognised in the Profit and Loss Statement for the year. Current Tax is the amount of income tax determined to be payable in respect of taxable income as computed under the tax laws. Fringe Benefit Tax is a presumptive tax on the deemed fringe benefit to employees payable by the Parent and its Indian Subsidiary, presently stands withdrawn.

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

Certain items of income and expenditure are not reported in tax returns and financial statements in the same period for the purpose of determining the current tax. The net tax effect calculated at the current enacted tax rates of this timing difference is reported as deferred income tax asset/liability. The effect on deferred tax assets and liabilities due to change in such assets/ liabilities as at the end of previous accounting period and due to a change in tax rates are recognised in the income statement of the period.

Minimum Alternative Tax ( MAT) credit is recognised as an asset to the extent there is convincing evidence that the Company will pay normal income tax during/ within the specified period. Such asset is reviewed at each Balance Sheet date for availing the set off with in specified period and is written down when there is no longer a scope for the Company to avail such set off during the specified period.

### 20.17 Research and Development Expenditure

Expenditure incurred during the research phase is charged off to the Profit and Loss Statement.

### 20.18 Provisions and Contingencies

Provision for losses and contingencies arising as a result of past event where management considers it probable that a liability may be incurred are made on the basis of reliable estimates of the expenditure required to settle the present obligation on the Balance Sheet date and are not discounted to its present value. Provisions are reviewed at each Balance Sheet date and adjusted to reflect the current best estimates. Other contingent liabilities to the extent management is aware is disclosed by way of notes to accounts.

## 21 OTHER NOTES ON ACCOUNTS

21.1 In the opinion of the Board, none of the assets have a value lower on realization in the ordinary course of business than the amount at which they are stated in the Balance Sheet.
21.2 Some of the trade receivables, trade payables, loans and advances are subject to confirmation/ reconciliation.
21.3 Full quantitative particulars giving item wise and location wise details of fixed assets are maintained in the ERP system in respect of additions made after 1.4.2008. The particulars of fixed assets acquired prior to this date have been updated in the ERP system in a summarized format. However, item wise particulars are maintained for major assets in manual form.
21.4 Exceptional item in the Profit \& Loss Statement represents Profit on sale of land and building of the Parent situated at Doddaballapur.

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

(Amounts in ₹)

| Particulars | 31.03.2013 | 31.03.2012 |
| :---: | :---: | :---: |
| 21.5 Contingent Liabilities and Commitments |  |  |
| 21.5.1 Contingent Liabilities |  |  |
| Corporate Guarantees issued on behalf of subsidiaries to their bankers [GBP 500,000 (PY: GBP 500,000)] | 41,160,000 | 41,290,000 |
| Letter of credit outstanding | - | 727,513 |
| Bond executed in favour of Customs | 20,000,000 | 20,000,000 |
| Bank Guarantee furnished to Tax Authorities for availing concessions | 750,000 | 750,000 |
| Disputed Excise/ Service Tax dues pending in appeal * | 544,160 | 1,434,040 |
| Demand raised by VAT authorities disputed with Joint Commissioner of Commercial Taxes - Appeals (JCCT - Appeals).* [Against this a bank guarantee amount of ₹ $13,158,834 /$ - (PY- Nil) is furnished]. | 28,817,668 |  |
| Other sums for which the Company is contingently liable | - | 3,921,851 |
| Total | 91,271,828 | 68,123,404 |
|  |  |  |

* No provision has been made in these accounts for these disputed duty, tax demands as the management is confident that the matter will be ultimately decided in favour of the Company.


### 21.5.2 Commitments

Estimated amount of contracts remaining to be executed on capital account and

### 21.6 Foreign Exchange exposure

The detail of foreign currency exposure as at the year end is given below:

| Particulars | 31.03.2013 |  | 31.03.2012 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Foreign currency | Equivalent ₹ | Foreign currency | Equivalent ₹ |
| Hedged by derivative instruments (Converted at committed exchange rates) |  |  |  |  |
| USD Receivable | 225,000 | 12,961,750 | 1,303,866 | 66,087,680 |
| Euro Receivable | 454,000 | 33,751,730 | 1,127,000 | 76,544,230 |
| GBP Receivable | - | - | 50,000 | 3,903,286 |
| Forward contract to hedge highly probable forecast receivable |  |  |  |  |
| Euro | - | - | 175,000 | 11,885,750 |
| GBP | - | - | 175,000 | 13,661,500 |
| Not hedged by derivative instruments (net) |  |  |  |  |
| USD Receivable | 877,797 | 46,634,440 | 925,967 | 46,933,512 |
| Euro Receivable | 388,381 | 26,650,611 | 474,194 | 31,973,622 |
| Euro Payable | - | - | 179,000 | 12,069,500 |
| GBP Receivable | 63,719 | 5,195,453 | 133,756 | 10,801,440 |

### 21.7 Employee Benefits

The foreign subsidiary has provided for retirement plans in accordance with their local laws.

## a. Defined Contribution Plans:

During the year the following amounts have been recognised in the Profit and Loss Statement on account of defined contribution plans.

| Particulars | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |
| :--- | ---: | ---: |
| Employer's contribution to Provident Fund (incl. admin charges) | $12,624,704$ | $9,782,630$ |
| Employer's contribution to Employee State Insurance | $3,045,849$ | $2,768,514$ |
| Employer's contribution to other Social Security Schemes | $10,460,829$ | $7,869,200$ |

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

(Amounts in ₹)

## b. Defined Benefit Plans:

Gratuity - Funded
Compensated absences - Unfunded
Gratuity is a funded obligation and leave encashment is an unfunded obligation of the Parent and the Indian subsidiary. The Parent and the Indian subsidiary has provided for liability of gratuity and leave encashment based on an actuarial valuation under the projected unit credit method. Actuarial assumptions in determining such liability are given below:

| Particulars |  | Gratuity |  | Compensated Absences |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ | $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |  |
| Discount Rate (per annum) | $8.0 \%$ | $8.5 \%$ | $8.0 \%$ | $8.5 \%$ |  |
| Expected return on plan assets | $9.0 \%$ | $8.5 \%$ | $0.0 \%$ | $0.0 \%$ |  |
| Salary escalation rate* | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ | $7.0 \%$ |  |

* The assumption of future salary increases takes into account inflation, seniority, promotions and other relevant factors such as supply and demand in the employment market.

| Particulars |  | $\mathbf{2 0 1 2 - 1 3}$ |  | $\mathbf{2 0 1 1 - 1 2}$ |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  |  | Unfunded <br> Scheme | Funded <br> Scheme | Unfunded <br> Scheme |  |
| $\mathbf{I}$ Reconciliation of present value of obligation |  |  |  |  |  |
| Present value of obligation at beginning of the year | $18,464,045$ | $5,796,212$ | $16,264,586$ | $4,087,648$ |  |
| Current Service Cost | $8,100,468$ | $2,147,323$ | $3,740,820$ | $2,578,488$ |  |
| Interest Cost | $1,456,779$ | 417,038 | $1,344,609$ | 302,987 |  |
| Actuarial (gain)/loss | $(205,608)$ | 590,779 | $(1,994,657)$ | $(126,735)$ |  |
| Benefits Paid | $(508,606)$ | $(1,166,472)$ | $(891,313)$ | $(1,046,176)$ |  |
| Present value of obligation at end of the year | $27,307,078$ | $7,784,880$ | $18,464,045$ | $5,796,212$ |  |


| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
|  | Funded <br> Scheme | Funded <br> Scheme |
| II. Reconciliation of fair value of plan assets |  |  |
| Fair value of plan assets at beginning of the year | $7,012,634$ | $6,992,965$ |
| Expected return on plan assets | $1,250,504$ | 569,369 |
| Actuarial gain/(loss) | 195,133 | 39,298 |
| Contributions | $14,272,333$ | 302,315 |
| Benefits paid | $(508,606)$ | $(891,313)$ |
| Fair value of plan assets at end of the year | $22,221,998$ | $7,012,634$ |


|  | Particulars | 2012-13 | 2011-12 |
| :--- | :---: | :---: | :---: |
|  |  | Funded <br> Scheme | Funded <br> Scheme |
| III. Description of Plan Assets |  |  |  |
| Insurer Managed Funds | $22,221,998$ | $7,012,634$ |  |


| Particulars | 2012-13 |  | 2011-12 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Funded <br> Scheme | Unfunded <br> Scheme | Funded <br> Scheme | Unfunded <br> Scheme |
| IV. Net (Asset)/Liability recognized in the Balance <br> Sheet as at year end |  |  |  |  |
| Present value of obligation at the end of the year | $27,307,078$ | $7,784,880$ | $18,464,045$ | $5,796,212$ |
| Fair value of plan assets at the end of the year | $22,221,998$ | - | $7,012,634$ | - |
| Net present value of unfunded obligation recognized as <br> (asset)/liability in the Balance Sheet | $5,085,080$ | $7,784,880$ | $9,342,422$ | $5,796,212$ |

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

### 21.8 Segment Reporting

The Company has classified its products as Auto Components and hence operates in only one primary segment (business). Secondary segmental reporting is based on the geographical location of customers. The following is the distribution of the Company's sale by geographical markets and segment assets which can be attributed to customers in such markets.

| Particulars | $\mathbf{2 0 1 2 - 1 3}$ | $\mathbf{2 0 1 1 - 1 2}$ |
| :--- | ---: | ---: |
| Sales/Operating income |  |  |
| - India | $3,972,292,067$ | $3,694,605,530$ |
| - Rest of the world | $653,068,664$ | $542,918,465$ |
| Segment Assets |  |  |
| - India | $3,379,226,756$ | $2,649,828,410$ |
| - Rest of the world | $139,526,990$ | $167,704,614$ |

### 21.9 Related Party Disclosures

| Party | Relationship |
| :--- | :--- |
| K Ajith Kumar Rai (Chairman \& Managing Director) | Key Management Personnel |
| Peter Greensmith | Key Management Personnel |
| Mohan Chelliah (Executive Director) | Key Management Personnel |
| Suprajit Chemicals Private Limited | Associate |
| Akhilesh Rai | Relative of Key Management Personnel |
| Jayarama M Shetty | Relative of Key Management Personnel |
| Manjunath Rai K | Relative of Key Management Personnel |
| Hemavathi M Rai | Relative of Key Management Personnel |
| Ashok Kumar Rai | Relative of Key Management Personnel |
| Arathi Shetty | Relative of Key Management Personnel |
| Shobha Mani | Relative of Key Management Personnel |
| Lakshmi A Rai | Relative of Key Management Personnel |
| Greeshma Shetty | Relative of Key Management Personnel |
| Suprajit Foundation | Trust Setup with effect from 31.03.2011 |


| Nature of Transaction and Related Party | 2012-13 | 2011-12 |
| :---: | :---: | :---: |
| Remuneration/ Commission |  |  |
| Key Management Personnel | 41,198,736 | 34,441,639 |
| Relative of Key Management Personnel | 821,943 | 364,000 |
| Sale of Investments |  |  |
| K Ajith Kumar Rai - Shares in Suprajit Chemicals Private Limited | 10,180,000 |  |
| K Ajith Kumar Rai - Shares in Suprawin Technologies Limited | 54,000 |  |
| Sitting Fees |  |  |
| Relative of Key Management Personnel | 80,000 | 80,000 |
| Interest Paid |  |  |
| Relative of Key Management Personnel | 342,158 | 269,677 |
| Donation |  |  |
| Trust | 5,950,000 | 5,475,000 |
| Reimbursements |  |  |
| Key Management Personnel | 2,844,084 | 1,886,130 |
| Relative of Key Management Personnel | 46,636 |  |
| Fixed Deposits Accepted |  |  |
| Relative of Key Management Personnel | 4,771,043 | 2,000,000 |
| Fixed Deposits Refunded on Closure |  |  |
| Relative of Key Management Personnel | 2,694,866 | 2,400,000 |
| Balances outstanding (net) | 31.03.2013 | 31.03.2012 |
| Relative of Key Management Personnel (Cr.) | 5,430,443 | 3,000,000 |
| Trust (Cr.) | 5,950,000 | 5,475,000 |

Notes:

1. Dr. Mohan Chelliah has been appointed by the Board of Directors as an Additional Director in the capacity of an Executive Director with effect from 12th March, 2012 and related party figures are post this date. Further he was appointed as an Executive Director at the Annual General Meeting held on 31st July, 2012.
2. Amounts shown as outstanding at the year end in relation to fixed deposits accepted represent only the principal amount as there is no interest due but not paid at the year end.

## Significant Accounting Policies and Notes to Accounts forming part of the consolidated accounts for the year ended 31st March 2013

(Amounts in ₹)

### 21.10 Operating Lease commitments:

The Foreign subsidiary has annual commitments under non cancelable operating leases for land \& building and other assets as follows:

|  | Particulars | Amount as on <br> $\mathbf{3 1 . 0 3 . 2 0 1 3}$ | Amount as on <br> $\mathbf{3 1 . 0 3 . 2 0 1 2}$ |
| :--- | ---: | ---: | ---: |
| Due within one year | 266,470 | - |  |
| Due between two to five years | $6,773,784$ | $6,501,791$ |  |

### 21.11 Research \& Development Expenditure

|  | Particulars | $\mathbf{2 0 1 2 - 1 3}$ |
| :--- | ---: | ---: |
| Salaries \& Wages | $\mathbf{2 0 1 1 - 1 2}$ |  |
| Materials, Consumables \& Stores | $1,938,945$ | $2,668,519$ |
| Other Direct Expenditure | 943,377 | 640,528 |
| Total | $\mathbf{2 6 , 8 8 6 , 0 2 3}$ | $\mathbf{2 2 , 2 9 0 , 5 1 0}$ |

The expenses such as Salaries, Wages, Materials and Consumables are included in the respective head of accounts and direct expenditure is disclosed under Research \& Development Expenditure in the Profit and Loss Statement.
21.12 Previous period figures have been rearranged/ reclassified where required to confirm to current year's classification.
(Signatures to Notes 1 to 21)

As per our report of even date attached

K Ajith Kumar Rai<br>Chairman \& Managing Director

Diwakar S Shetty
Director

Medappa Gowda J
Company Secretary

R Kesavadas
Partner
M. No. 23862

Place: Bangalore
Date : $\mathbf{2 5}^{\text {th }}$ May, 2013

## SUPRAJIT ENGINEERING LIMITED

Registered \& Corporate Office: No. 100, Bommasandra Industrial Area, Bangalore - 560099

## ECS MANDATE FORM

```
Members holding Shares in Physical Mode
Please inform;
Integrated Enterprises (India) Limited,
No. 30, Ramana Residency,
4 'h Cross, Sampige Road,
Malleswaram, Bangalore - 560 003.
```

Members holding Shares in Physical Mode
Please inform: Your DPs directly
(if not done earlier)

I hereby consent to have the amount of Dividend on my Equity Shares credited through the Electronic Clearing Service (Cash Clearing) (ECS) The particulars are :

| 1. Folio No. / Certificate No. |  |
| :--- | :--- |
| 2. Name of the $1^{\text {st }}$ Holder |  |
| 3. Name of the Bank |  |
| 4. Full Address of the Branch | Savings / Current / Cash Credit |
| 5. Account number |  |
| 6. Account Type (Please tick the relevant account) |  |
| 7. 9 Digit Code Number of the Bank and Branch appearing on the MICR cheque <br> issued by the Bank (Please attach a photocopy of a cheque for verifying the <br> accuracy of the Code Number) |  |

I hereby declare that the particulars given above are correct and complete. If the transaction is delayed because of incomplete or incorrect information, I will not hold the Company responsible.

Signature of the $1^{\text {st }}$ Holder as per the
Specimen signature with the Company
Name: $\qquad$ Address: $\qquad$

Date: $\qquad$
$\qquad$

SUPRAJIT ENGINEERING LIMITED<br>Registered \& Corporate Office: No. 100, Bommasandra Industrial Area, Bangalore - 560099

Dear Shareholder,

The Ministry of Corporate Affairs, Government of India (MCA) has, by its circular dated 21st April, 2011 announced a "Green Initiative in the Corproate Goverance " by allowing paperless compliance by companies. In terms of the said circular, service of notice/documents by a Company to its shareholders required to be made under the provisions of the Companies Act, 1956, can be made through the electronic mode.

In line with the above initiative of the MCA, the Company proposes to send documents such as the Notice of the Annual General Meeting, Audited financial statements, Directors'Report, Auditors'Report, postal ballots etc., henceforth to all its esteemed shareholders, including your good self, in electronic form, through e-mail. To facilitate the same, we request you to furnish your e-mail id, quoting your Folio Number/DPID/Client ID to our Registrar and Share Transfer Agent at the following address :

## Integrated Enterprises (India) Limited,

No. 30, Ramana Residency,
4th Cross, Sampige Road,
Malleswaram, Bangalore - 560003.
Phone : 080-23460815-18, Fax : 080-23460819,
E-mail : alfint@vsnl.com

We are sure you would appreciate this welcome initiative taken by the MCA to reduce consumption of paper and thereby, protect the environment. We expect to receive your support and co-operation in helping the Company to contribute its share to the said initiative.

Thanking You,

Yours faithfully,

For Suprajit Engineering Limited

## Medappa Gowda J

Company Secretary

## NOTES

S Suprajit
NOTES

## SUPRAJIT ENGINEERING LIMITED

## Registered \& Corporate Office: No. 100, Bommasandra Industrial Area, Bangalore - 560099

## ATTENDANCE SLIP

## This attendance slip duly filled in to be handed over at the entrance of the meeting hall

Name of the attending Member (in block letters ) : $\qquad$
$\qquad$
Members' Folio Number : $\qquad$
Client I.D. No: $\qquad$
D.P.I.D. No:

Name of the Proxy (in Block Letters, to be filled in if the proxy attends instead of the members)

No. of Shares held: $\qquad$

I hereby record my presence at the Twenty Eighth Annual General Meeting of the Company held on Wednesday, the 31st July 2013, at 12.00 noon at Factory Office No. 101, Bommasandra Industrial Area, Bangalore - 560099.

To be signed at the time of handing Signature of Member / Proxy
$\qquad$

# SUPRAJIT ENGINEERING LIMITED <br> Registered \& Corporate Office: No. 100, Bommasandra Industrial Area, Bangalore - 560099 

## PROXY



## Signed this

.day of .
2013
Client ID No
D.P.I.D No


Signature

## Affix

₹ $1 /$ - Revenue
Stamp

Regd. Folio No $\qquad$
No of Shares held

## Suprajit Milestones

1985 - Incorporated as a Private Limited Company.
1987 - Commercial Production at Unit -1.
1994-Commercial Production at Unit - 2.
1996 - Public issue of Equity Shares at premium.
1997 - "Enterprise of the State" award by KSFC.
1998-Commercial Production at Unit - 3.
2002-State of the Art cable plant - Unit -4, Manesar.
2002 - Acquisition of Shah Concabs Pvt Ltd, a Cable Manufacturer at Vapi - Unit -6.
2002 - India's largest cable Manufacturer.
2003- Implementation of TS- 16949 at all units.
2003-State of the Art cable plant at Chakan, Pune -Unit-5.
2003 - Listing of Shares at the Stock Exchange, Mumbai (BSE).
2004-Launch of CTP Suprajit Automotive Private Limited.
2004 - ISO 14000 \& 18000 Certification for Manesar Unit.
2005 - Listing of Shares at the National Stock Exchange of India Ltd, Mumbai (NSE).
2006-Successfully implemented Oracle ERP across all units.
2006 - Acquisition of business and assets of CTP Gills Cables, U.K. through 100\% Owned Subsidiary, Gills Cables, U.K.

2006-Acquisition of the balance $50 \%$ stake held by Carclo plc., U.K in the Joint Venture Suprajit Automotive Private Limited (100\% EOU).

2006-Twin Awards by CNBC / ICICI Bank / CRISIL:

1. SME of the Year.
2. Auto Ancillary of the Year.

2007-Commercial production at Pantnagar plant - Unit - 7.
2007 - Commercial production at the second plant in Manesar - Unit-4.
2007 - Best IT User Award - 2006 in Automotive Sector by NASSCOM.
2009- Commercial Production at 100\% EOU in Bangalore - Unit 9.
2010-Awarded by KSFC as "Best Enterprise of the State".
2010-Commercial Production at Haridwar - Unit 10.
2011 - Commercial Production at Bangalore - Unit 12.
2011 - Gills Cables Limited renamed as Suprajit Europe Ltd.
2011 - Formation of Suprajit Foundation, a Trust for CSR activities.
2012-Commercial production at Chakan - Unit 14.
2012 - Largest Exporter of Cables from India.
2012 - Worlds' largest 2-Wheeler cable maker.
2013 - Group sales exceed ₹500 Crore.

## SOME OF OUR ESTEEMED CUSTOMERS


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## Suprajit Engineering Limited

## Registered \& Corporate Office:

No.100, Bommasandra Indl. Area, Bangalore - 560099
Phone: 08043421100 Fax: 08027833279
Email: info@suprajit.com Web: www.suprajit.com

