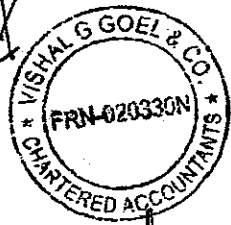


**COVERING LETTER OF THE ANNUAL AUDIT REPORT TO BE FILED WITH  
BOMBAY STOCK EXCHANGE**

**FORM A**

1.	NAME OF THE COMPANY	<b>P G INDUSTRY LIMITED</b>
2.	ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED	<b>31<sup>ST</sup> MARCH 2013</b>
3.	TYPE OF AUDIT OBSERVATION	<b>UNQUALIFIED</b>
4.	FREQUENCY OF OBSERVATION	<b>N. A.</b>
5.	TO BE SIGNED BY-----  1. MANAGING DIRECTOR  2. DIRECTOR  3. AUDITOR OF THE COMPANY  4. AUDIT COMMITTEE CHAIRMAN	<p>For PG INDUSTRY LTD. <i>[Signature]</i> Managing Director</p> <p>For P G INDUSTRY LTD. <i>[Signature]</i> Director/Auth. Stan.</p> <p><i>[Signature]</i> Pradip Astle</p> 



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# **P G INDUSTRY LIMITED**

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## **ANNUAL REPORT**

**2012-2013**

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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## **BOARD OF DIRECTORS**

- Shri Saket Dalmia (Managing Director)
- Shri Amit Dalmia
- Shri Pardip Asopa
- Shri Anil Kumar

## **AUDIT COMMITTEE**

- Shri Pardip Asopa (Chairman)
- Shri Amit Dalmia
- Shri Anil Kumar

## **SHAREHOLDERS GRIEVANCE COMMITTEE**

- Shri Anil Kumar (Chairman)
- Shri Amit Dalmia
- Shri. Pardip Asopa

## **COMPANY SECRETARY**

Shri Davender Kumar

## **REGISTERED OFFICE**

A -30, S-11, Second Floor,  
Kailash Colony,  
New Delhi – 110 048  
TEL: 011- 26654052, 26654053  
FAX: 011- 26654052

Website: [www.pgil.com](http://www.pgil.com)

E-Mail: [pgindustryLtd@gmail.com](mailto:pgindustryLtd@gmail.com)

## **BANKERS**

**Vijaya Bank**  
Defence Colony  
New Delhi – 110 048

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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## **STATUTORY AUDITORS**

**M/s Vishal G Goel & Co.**  
(Chartered Accountants)  
304, A. J. Chamber, Gali no. 4  
Pyare Lal Road, Naiwala  
Karol Bagh, New Delhi – 110 005  
TEL: 011 -28751044

## **PLANT LOCATION**

E - 236-237, Phase – II  
RIICO Industrial Area  
Behror, Rajasthan

## **REGISTRAR AND SHARE TRANSFER AGENTS**

**M/s MAS SERVICES LIMITED**  
T – 34, 2nd Floor  
Okhla Industrial Area, Phase – II,  
New Delhi - 110 020  
TEL: 011-26387281/82  
E-Mail: [info@masserv.com](mailto:info@masserv.com)

## **INVESTOR HELPDESK**

Telephone: 011- 26654052/53  
E-Mail: [pgindustryLtd@gmail.com](mailto:pgindustryLtd@gmail.com)

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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## **NOTICE**

Notice is hereby given that the 20<sup>th</sup> Annual General Meeting of the Members of **M/s P G INDUSTRY LIMITED** will be held at A – 30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi – 110 048 on Saturday 28<sup>th</sup> September, 2013 at 03.30 P. M. to transact the following business.

### **ORDINARY BUSINESS**

1. To receive, consider and adopt the Annual Balance Sheet as at 31<sup>st</sup> March, 2013 and the Profit & Loss Account for the year ended on that date and the reports of Directors' and Auditors thereon.
2. To appoint a Director in place of Mr. Anil Kumar, who retires by rotation and, being eligible, offers himself for reappointment.
3. To appoint Auditors of the Company to hold office from the conclusion of this Annual General Meeting to the conclusion of the next Annual General Meeting and to fix their remuneration.

**By Order of the Board  
For P G INDUSTRY LIMITED**

**Place: New Delhi  
Date: 30 August 2013**

**Sd/-  
Davender Kumar  
(Company Secretary)**

## NOTES:

1. **A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE VALID MUST BE LODGED AT THE REGISTERED OFFICE OF THE COMPANY AT A – 30, S-11, 2<sup>ND</sup> FLOOR, KAILSAH COLONY, NEW DELHI – 110 048, NOT LESS THAN 48 HOURS BEFORE COMMENCEMENT OF THE MEETING. PROXY FORM IS ANNEXED.**
2. Corporate members intending to send their authorized representatives to attend the meeting are requested to send to the Company a certified copy of the Board Resolution authorizing their representative to attend and vote on their behalf at the Meeting.
3. Members are requested to bring their attendance slip along with their copy of Annual Report to the Meeting.
4. In case of joint holders attending the Meeting, only such joint holder who is higher in order of names will be entitled to vote.
5. The Register of members and share Transfer Books will remain closed from 20<sup>th</sup> September, 2013 to 28<sup>th</sup> September, 2013 (both days inclusive).
6. The Members are requested to notify change of address, if any to, the company's Registrar & Transfer Agent, M/s **MAS Services Limited**, T – 34, 2<sup>nd</sup> Floor, Okhla Industrial Area, Phase – II, New Delhi – 110 020.
7. It will be appreciated that queries, if any, on the accounts and operations of the company are sent to the company 10 days in advance of the meeting so that the answer could be made readily available.
8. Recognizing the spirit of the Green Initiative in Corporate Governance initiated by the Ministry of Corporate Affairs, the Company proposes to send Annual Report and other documents/notices to shareholders to the email address provided to the Depository/Company. Shareholders are requested to register and/or update email address with the respective Depository Participant or the Company, to ensure that documents from the Company reach their preferred email address.

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

## DIRECTORS' REPORT

To,  
The Shareholders

Your Directors take pleasure in presenting the 20<sup>th</sup> Annual General Report of the Company together with the Audited Statement of the Accounts for the year ended on 31<sup>st</sup> March, 2013.

### **FINANCIAL HIGHLIGHTS** ( ` In Lacs)

<b>PARTICULARS</b>	<b>31.03.2013</b>	<b>31.03.2012</b>
Sales	4606.95	4187.12
Other Income	6.67	5.51
Total Income	4613.62	4192.63
Total Expenditure	4441.85	4036.21
Profit/ (Loss) before taxation, depreciation	171.77	156.41
Less: Depreciation	48.61	44.30
<b>Profit/ (Loss) before taxation</b>	<b>123.16</b>	<b>112.11</b>
Provision for Current Tax	39.75	28.74
Deferred Tax Liabilities	1.95	8.41
<b>Balance Surplus Carried to Balance Sheet</b>	<b>81.46</b>	<b>74.96</b>

### **WORKING RESULTS**

During the year under review, the Company achieved the sales turnover of ` 4606.95 Lacs as against ` 4187.12 Lacs of the previous financial year. The profit before tax and profit after tax are at ` 123.16 Lacs and ` 81.46 Lacs respectively for the Financial Year 2012-13 as against ` 112.11 Lacs and ` 74.96 Lacs for the previous financial year.

### **DIVIDEND**

The Company is putting continuous effort to expand its existing infrastructure, so the Company is not in a position to declare any dividend for the year. Therefore no dividend is proposed to be declared.

### **DEPOSIT**

The Company has not accepted any deposits from the public or its employees during the year under review.



## **CAPITAL**

The paid up equity capital of the Company is ₹ 4,62,42,200 divided into 46,24,220 equity shares of ₹ 10 each. The Company has not come out with any share issue during the year.

## **INSURANCE**

The Properties and insurable assets and interest of your Company such as buildings, plant & machinery and stocks among others, are adequately insured.

## **BONUS ISSUE**

During the year the Company has not issued any bonus shares.

## **DIRECTORS**

In accordance with the provisions of the Articles of Association of the Company, Mr. Anil Kumar retire by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

## **MANAGEMENT DISCUSSION AND ANALYSIS REPORT**

### **SALES**

During the year ended March 31, 2013, your company has gross sales of ₹ 49,22,73,896.00/- as against ₹ 44,11,15,644.00/- during the previous financial year. This represents 10.39 % growth.

### **FORWARD LOOKING STATEMENTS**

This MD&A includes information that is forward-looking in nature. Such statements concern the future earnings of the Company, its operations, its financial results and its financial situation. Such forward-looking statements can be identified through use of expressions such as “believe”, “foresee”, “anticipate”, “estimate”, “expect” and other similar types of terms. Such statements are based on the information available at the time that they were made and on the good faith of management according to information available at this time. The statements include an element of uncertainty and the actual results may be significantly different from the assumptions and estimations described in the forward looking statements. The actual results will be affected by numerous factors over which the Company has no influence. Consequently, we recommend against placing undue trust in such forward-looking statements since future events and actual results may differ significantly from our forecasts.

### **The Industry: Opportunities & Threats**

The Company's main business is cutting, finishing and trading of Imported Marbles, but it can be done only after the raw material has been purchased / imported. The Government of India has laid down certain policies for granting Import License, which is followed by strict rules and regulations. The person who gets the license can import the raw materials during the year.

P G Industry is exposed to risk of price fluctuation on raw materials as well as finished products in all its products as due to import of raw materials it has the risk of delaying or loss in the shipment which may cause rise in the price of the raw materials and finished goods too. Due to increase in the Import tariff or import duties it also affects the flexibility of the prices of the raw materials.

### **Business Outlook and Overview:**

The main business of the Company is to Manufacture and Trading of Imported Marbles. The Company's strategy is to strengthen its business with the objective of long term growth. Its growth depends on the

development of the Real Estate Sector. Now a day's Real Estate Sector is developing day by day and the demand for the Imported Marbles also increasing.

The Company's Import is based on the Government policies as laid by them. Its Import is on the basis of licenses granted by Ministry of Commerce & Industry, Government of India.

### **Internal Control Systems and Cost:**

The Company has a proper and adequate system of internal controls to ensure that all the assets are safeguarded, protected against loss from unauthorized use or disposition and that transactions are authorized, recorded and reported correctly. The company conducts audit of various departments based on an annual audit plan through Senior Executive of the Company along with the head of finance department. The views of the statutory auditors are also considered to ascertain the adequacy of the internal control system.

### **Human Resource Development:**

The Company believes that its human resources have been pivotal force to accelerate the growth of the organization right from its inception and it has been the company's continuous endeavour to create an environment where people excel and feel a sense of belongingness to the organization. The Company makes a continuous and concerted efforts not only to groom its human resources to meet with the present and future challenges in the field of Technology and Management functions but also focuses on providing an environment conducive for growth of employees and organization in the rapidly changing industrial scenario. To support the growing and expanding business needs, talent acquisition and development at all levels have been regularly groomed through need based training & development programmes organized by inviting expert faculties from outside as well as with the help of internal faculties the employees to attend specialized training programmes organized by the reputed training institutes in the country.

The Company has always remained conscious about the importance of safety, environment and health aspects and accordingly, training programmes on safety awareness, etc were organized in house during the year.

The Company is continuously endeavoring to improve industrial relations by proactive initiatives / actions and results, very harmonious, cordial and healthy industrial relations though out the year led to an atmosphere conducive for the sustenance of growth and enrichment of value for the shareholders.

### **AUDITORS AND AUDITORS' REPORT**

M/s Vishal G Goel & Co., Chartered Accountants, Statutory Auditor of the Company, hold office until the conclusion of ensuing Annual General Meeting and being eligible offer themselves for reappointment.

### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement under Section 217(2AA) of the Companies Act, 1956 with respect to Directors' Responsibility Statement, it is hereby confirmed:

- (i) That in the preparation of the annual accounts for the financial year ended March 31, 2013 the applicable accounting standards had been followed along with proper explanation relating to material departures;
- (ii) That the directors had selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit or loss of the company for the year under review

- (iii) That the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.
- (iv) That the directors had prepared the accounts for the financial year March 31, 2013 on a going concern basis.

## **SECRETARIAL AUDIT REPORT**

As a measure of good corporate governance practice, the Board of Directors of the Company appointed M/s Mukesh Arora & Co., Company Secretaries, to conduct Secretarial Audit of the Company.

## **CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO**

Pursuant to Section 217 (1)(e) of the Companies Act, 1956 read with the Companies (Disclosures of particulars in the report of the Board of Directors) Rules, 1988, the following information is provided:

### **A. CONSERVATION OF ENERGY**

Our Company is not an energy intensive unit, however regular efforts are made to conserve energy.

### **B. RESEARCH AND DEVELOPMENT**

The Company did not have any activity during the year.

### **C. FOREIGN EXCHANGE EARNINGS AND OUTGO**

During the year, the Company had Nil Foreign Exchange Earnings.

## **PERSONNEL UNDER SECTION 217(2A) OF THE COMPANIES ACT, 1956**

There were no personnel in receipt of remuneration as prescribed under the provisions of Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975.

## **ACKNOWLEDGEMENT**

Your Directors express their sincere thanks and appreciation for the cooperation received from the Investors, Shareholders, Banks and Business Associates during the year under review. Your Directors also wish to place on record their appreciation for the excellent performance and contribution of the Employees to the Company's progress during the year under review.

**For and on behalf of the Board**

**Place: New Delhi**  
**Date: 30 August 2013**

**Sd/-**  
**SAKET DALMIA**  
**(CHAIRMAN)**

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

## REPORT ON CORPORATE GOVERNANCE

### 1) COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

*Corporate governance* refers to the system by which corporations are directed and controlled. The governance structure specifies the distribution of rights and responsibilities among different participants in the corporation (such as the board of directors, managers, shareholders, creditors, auditors, regulators, and other stakeholders) and specifies the rules and procedures for making decisions in corporate affairs. Governance provides the structure through which corporations set and pursue their objectives, while reflecting the context of the social, regulatory and market environment. Governance is a mechanism for monitoring the actions, policies and decisions of corporations. Governance involves the alignment of interests among the stakeholders.

P G Industry Limited is committed to good corporate governance and endeavours to implement the code of Corporate Governance in its true spirit. The Company believes that good governance brings about sustained corporate growth and long term benefits for stakeholders.

In compliance with the disclosure requirements of Clause 49 of the Listing Agreement executed with the stock exchanges, the details are set out below:

### 2) COMPOSITION OF BOARD OF DIRECTORS:

- (A) As on March 31, 2013, the board comprised of Four Directors with an optimum combination of Executive, Non Executive and Independent Directors. The composition of the Board and category of Directors is as follows:

S. NO.	NAME OF DIRECTOR	CATEGORY
1	Shri Saket Dalmia	Promoter, Managing & Executive Director
2	Shri Amit Dalmia	Promoter & Non-Executive Director
3	Shri Anil Kumar	Independent Non-Executive Director
4	Shri Pardip Asopa	Independent Non-Executive Director

The composition of the Board is in conformity with the Clause 49 of the Listing Agreement entered into with the Stock Exchange. The Board meets regularly and is responsible for the proper direction and management of the Company.

The composition of the Board, number of meetings held, attendance of the Directors at the Board Meetings and last Annual General Meeting and number of Directorship and Chairmanship/Membership of committees in other companies in respect of each Director is given herein below:

Name of Directors	Category	Particulars of Attendance			Other Directorships**
		at Board Meetings held during 2012-2013		at AGM held on 29/09/2012	
		Held	Attended		
Mr. Saket Dalmia (Managing Director)	Promoter & Executive	19	19	Yes	14
Mr. Amit Dalmia (Director)	Promoter & Non-Executive	19	17	Yes	7
Mr. Anil Kumar (Director)	Independent Non-Executive	19	18	Yes	5
Ms. Pardip Asopa (Director)	Independent Non-Executive	19	16	Yes	2
Mr. Piyush Sharma* (Director)	Independent Non-Executive	19	6*	No	4

*\*Resigned from Directorship on 21<sup>st</sup> August 2012.\*\* No. of other Directorships indicated above is inclusive of Directorship of Private/Public Limited companies as on March 31, 2013. None of the Directors is either Chairman or Member of committees in other companies.*

**(B) Date and No. of Board Meetings held**

During the Financial year ended March 31, 2013, the Board met 19 (Nineteen) times on 05<sup>th</sup> April 2012, 11<sup>th</sup> April 2012, 14<sup>th</sup> May 2012, 04<sup>th</sup> June 2012, 11<sup>th</sup> July 2012, 01<sup>st</sup> August 2012, 08<sup>th</sup> August 2012, 20<sup>th</sup> August 2012, 21<sup>st</sup> August 2012, 04<sup>th</sup> September 2012, 03<sup>rd</sup> October 2012, 11<sup>th</sup> October 2012, 23<sup>rd</sup> October 2012, 12<sup>th</sup> November 2012, 03<sup>rd</sup> December 2012, 12<sup>th</sup> December 2012, 14<sup>th</sup> December 2012, 04<sup>th</sup> February 2013 and 20<sup>th</sup> March 2013. Requisite quorum was present for all the meetings. The maximum gap between any two meetings did not exceed four months.

**3. AUDIT COMMITTEE:**

(A) As on March 31, 2013, the Audit Committee of the company comprises Three Non-Executive Directors, of which two of them are Independent. The Chairman of the committee is an independent Director having financial and accounting knowledge. The composition of Audit Committee and attendance of Directors at committee meetings is shown below:

Name of the Director	Designation	Attendance at Committee Meetings	
		Held	Attended
Mr. Pardip Asopa	Chairman	5	5
Mr. Amit Dalmia	Member	5	4
Mr. Anil Kumar	Member	5	5

Statutory Auditors were invited to participate in the meetings of Audit Committee wherever necessary.

**(B) Meeting / Attendance:**

During the financial year ended 31<sup>st</sup> March 2013 the Audit Committee of the company met five times. The dates of the meetings were 18<sup>th</sup> April 2012, 16<sup>th</sup> July 2012, 24<sup>th</sup> August 2012, 01<sup>st</sup> November 2012 and 21<sup>st</sup> January 2013.

**(C) Terms of Reference:**

The terms of reference of Audit committee cover the matters specified for audit committee under clause 49 of the Listing Agreement as well as in Section 292 A of the Companies Act, 1956. The Audit Committee has been granted powers as prescribed under Clause 49 II (C) of the Listing Agreement. Generally, all items listed in Clause 49 II (D) are covered in the terms of reference.

**4. REMUNERATION COMMITTEE:**

(A) As on March 31, 2013, the Remuneration Committee comprised of three Non Executive Directors with Mr. Anil Kumar as Chairman, Mr. Amit Dalmia and Mr. Pardip Asopa as members. The terms of reference of the Remuneration Committee include fixation of salary, perquisites etc. of Managing/Executive Directors and for recommending the amount of commission payable to Executive Directors.

(B) The following are the details of the remuneration paid to Managing/Executive Directors during the Financial Year under discussion:

Name of the Director	Designation	Remuneration (Rs.)	Perquisites
Mr. Saket Dalmia	Managing Director	9,00,000	NIL

**5. SHAREHOLDER’S GRIEVANCE COMMITTEE:**

As on March 31, 2013, Shareholder’s Grievance Committee comprised of Mr. Anil Kumar as Chairman of the committee and Mr. Amit Dalmia and Mr. Pardip Asopa as its members to look into redressal of shareholders and investors grievances with respect to transfer of share, dematerialisation of shares, non receipt of declared dividend or Annual report etc. and other matters relating to shareholder relationship.

The Shareholders grievance committee met to take note of redressal of shareholders complaint, But the Company didn't receive any complaint during the year. All the members of the committee were present in meetings.

**6. ANNUAL GENERAL MEETINGS:**

The last three Annual General Meetings of the company were held at:

1. 03.30 P.M. on 29<sup>th</sup> September, 2012 at A-30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi-110 048;
2. 04.00 P.M. on 30<sup>th</sup> September, 2011 at A-30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi – 110 048; and
3. 2.00 P.M. on 30<sup>th</sup> September, 2010 at A-30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi – 110 048.

All resolutions moved at the last Annual General Meeting were passed by show of hands with the requisite majority of members attending the meeting.

**7. DISCLOSURES:**

The disclosures on related party transactions are as per Accounting Standard 18 issued by the Institute of Chartered Accounts of India are given in notes attached to the Balance Sheet.

There were no penalties, strictures imposed on the company by the Stock Exchange or SEBI or any Statutory Authority or any matter related to Capital Market during the last three years.

**8. MEANS OF COMMUNICATION:**

The means of communication between the Company and the shareholders are transparent and investor friendly. The Annual, Half yearly and Quarterly results are submitted to the Stock Exchange in accordance with Listing Agreement. All price sensitive information is intimated at the earliest to the Stock Exchanges. Management discussions and Analysis forms part of Annual Report, which is posted to the Shareholders of the Company.

- (i) Quarterly results are normally published in the Hindi and English language of Business Standards of Delhi edition.
- (ii) Quarterly results are also displayed on the Website of the Company.

[www.pgil.com](http://www.pgil.com)

**9. CEO/CFO CERTIFICATION:**

As required under Clause 49 of the Listing Agreement, a Certificate duly signed by Managing Director and Director was placed at the meeting of the Board of Directors held on 30<sup>th</sup> August 2013.

**10. GENERAL SHAREHOLDER INFORMATION:**

- (i) The 20<sup>th</sup> Annual General Meeting of the Members of the Company is scheduled to be held on Saturday the 28<sup>th</sup> day of September, 2013 at 03.30 P.M. at A- 30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi -110048.

- (ii) **Financial calendar for the year 2012-13:**

Financial Year

: April 1, 2012- March 31, 2013

**Adoption of Quarterly Results**

First Quarter Unaudited Financial Results	August 08, 2012
Second Quarter Unaudited Financial Results	November 12, 2012
Third Quarter Unaudited Financial Results	February 04, 2013
Fourth Quarter audited Financial Results	May 30, 2013

- (iii) **Details of Book Closure:**

From 20<sup>th</sup> September 2013 to 28<sup>th</sup> September, 2013 (both days inclusive).

(iv) **Listing on Stock Exchanges:**

As on March 31, 2013, the Equity Shares of Company are listed at following Stock Exchanges:

(a) **Bombay Stock Exchange Limited, Mumbai**  
Rotunda Building, P J Towers, Dalal Street, Mumbai- 400 001

(b) **The Delhi Stock Exchange Limited**  
DSE House, 3/1, Asaf Ali Road, New Delhi – 110 002

(c) **The Calcutta Stock Exchange Limited**  
7, Lyons Range, Kolkata – 700 001

(v) **Stock Code:**

Stock Code: **531281 (BSE)**

Demat ISIN: **INE 807H01015** (NSDL and CDSL)

(vi) **Market Price Data:**

YEAR	MONTH	HIGH (₹)	LOW (₹)	MONTHLY VOLUME
2012	April	45.20	31.75	800
2012	May	30.20	23.05	700
2012	June	22.60	21.30	60
2012	July	20.90	14.20	70
2012	August	13.50	8.72	5,730
2012	September	9.25	8.41	680
2012	October	8.45	8.00	4,500
2012	November	7.85	5.11	606
2012	December	9.00	5.36	7,120
2013	January	10.60	8.35	7,337
2013	February	12.84	10.10	6,015
2013	March	12.81	9.75	5,312

(vii) **Postal Ballot:**

There were no ordinary or special resolutions passed by the Shareholders of the Company through postal ballot during the year ended March 31, 2013.

(viii) **Registrar and Transfer Agents:**

M/s MAS SERVICES PRIVATE LIMITED  
T – 34, 2<sup>nd</sup> Floor  
Okhla Industrial Area, Phase -II  
New Delhi – 110 020  
TEL: 011-26387281/82

(ix) **Share Transfer System:**

Presently the majority of Shares of the Company are in dematerialized form.

(x) **Shareholding Pattern as on 31<sup>st</sup> March, 2013:**

Categories	No. of Shares	% of Shareholding
Indian Promoters	1580239	34.17
Persons Acting in Concert	--	--
Institutional Investors	145000	3.14
Bodies Corporate	1856672	40.15
Indian Public	1042309	22.54
Non Resident Indians	--	--
<b>Total</b>	<b>4624220</b>	<b>100.00</b>

**(xi) Dematerialization of shares:**

The Company has arrangement with National Securities Depository Limited (NSDL) as well as Central Depository Services (India) Limited (CDSL) for dematerialization of shares of the company with ISIN NO. INE807H01015 for both NSDL & CDSL.

Those shareholders who wish to know more about the same may contact the company's Registrar and Share Transfer Agent or Share Department of the company.

**(xii)** The Company has not issued any GDRs/ADRs/ warrants or any Convertible Instruments.

**(xiii) Plant Location:**

E-236,237 and I-2, Phase – II  
RIICO Industrial Area  
Behror, Rajasthan

**(xiv) Code of Conduct:**

The Board has laid down a code of conduct for all board members and senior management of the company. All the board members and senior management personnel have affirmed compliance with the code for the financial year ended 31<sup>st</sup> March, 2013.

**(xv) Reconciliation of Share Capital Audit:**

In compliance with SEBI (Depository & Participants) Regulations, 1996, reconciliation of share capital Audit was carried out by a qualified Practicing Company Secretary on a quarterly basis for the purpose of reconciliation of share capital held in depositories and in physical form with the total issued and listed capital of the Company. The Audit Report issued by the Practicing Company Secretary confirms that the total issued/listed capital is in agreement with the total number of shares held in physical form and in dematerialized form with NSDL & CDSL.

**(xvi) Code of prevention of Insider Trading Practices:**

In compliance with SEBI Regulations on prevention of Insider trading, the Company has framed a comprehensive code of conduct for prevention of Insider trading practices in the equity shares of the Company. The same has been amended in line with the amended SEBI Regulations. The Code lays down the guidelines, which advises the connected persons mentioned in the code, on the procedure to be followed and disclosures to be made by them, while dealing with the shares of the company and cautioning them of the consequences of the violations.

**(xvii) Whistle Blower Policy:**

A formal whistle blower policy is not in place. The Company however takes cognizance of complaints, if any, made by the employees and others. Complaints are looked into and wherever necessary, suitable corrective measures are taken. No employee of the Company has been denied access to the Audit Committee of the Board of Directors.

**(xviii) Address for correspondence:**

Shareholder Correspondence may be addressed to:

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**Registered Office:**

M/s P G INDUSTRY LIMITED  
A – 30, S-11, 2<sup>nd</sup> Floor  
Kailash Colony  
New Delhi – 110 048

OR

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**Registrar & Transfer Agent :**

M/s MAS SERVICES LIMITED  
T – 34, 2<sup>nd</sup> Floor, Okhla Industrial Area,  
Phase -II  
New Delhi – 110 020

**Email: [pgindustryLtd@gmail.com](mailto:pgindustryLtd@gmail.com)**

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# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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## DECLARATION ON CODE OF CONDUCT

**To**  
**The Members of P G Industry Limited**

All the Board members and the senior management personnel have, for the financial year ended 31<sup>st</sup> March, 2013 affirmed compliance with the code of conduct laid down by the Board of Directors of the company in terms of the Clause 49 of the listing agreement with stock exchange.

***For P G INDUSTRY LIMITED***

**Sd/-**  
**Saket Dalmia**  
**(Managing Director)**

Mobile No. +91-09212250265  
Landline No. +91-011-28751044  
Resident No. +91-0130-6450265  
Mail ID **vishal@cavishalgoel.com**  
**vishalgoel@rediffmail.com**



**Vishal G Goel & Co.**  
**Chartered Accountants**

**AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE**

To,

The Members of P G Industry Limited

We have examined the compliance of Corporate Governance by P G Industry Limited (the Company) for the year ended on March 31, 2013 as stipulated in *Clause 49* of the *Listing Agreement* of the said Company with the stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representation made by the Directors and the management, we certify that the company has complied with the conditions of corporate governance as stipulated in *Clause 49* of the *Listing Agreement*.

We state that no shareholder Complaint was received during the year as per the records maintained by the Shareholder's Grievance Committee.

We further state that such compliance is neither an assurance as to further viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

**For: Vishal G Goel & Co.**  
**Chartered Accountants**

Sd/-  
Ca Vishal Goel  
(Proprietor)  
M. No. 094685

**Place: New Delhi**  
**Dated: 30<sup>th</sup> May, 2013**

---

Address:

**Head Office:**  
Chota Halwai Hatta  
Sunaro Wali Gali  
Sonepat-131001 (Haryana)

**Second Office:**  
304, A. J. Chamber, Gali No. 04,  
Pyare Lal Road, Naiwala  
Karol Bagh, New Delhi-110005

# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

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## **Chief Executive Officer (CEO) and Finance Head Certification**

We, Saket Dalmia, Managing Director and Amit Dalmia, Director, to the best of our knowledge and belief, certify that:

- 1) We have reviewed financial statement and the cash flow statement for the year and that to the best of our knowledge and belief:
  - a) These statements do not contain any materially untrue statement or omit any material fact or contain statement that might be misleading;
  - b) These statements together present a true and fair view of the Company's affairs and are compliance with existing accounting standard, applicable laws and regulations.
- 2) There are, to the best of our knowledge and belief, no transactions entered into by the company during the year which are fraudulent, illegal or which violate the company's code of conduct.
- 3) We are responsible for establishing and maintaining internal controls for financial reporting and we have:
  - a) Evaluated the effectiveness of internal control systems of the company pertaining to financial reporting;
  - b) Disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which they are aware.
  - c) The steps they have taken or propose to take to rectify these deficiencies.
- 4) We have indicated to the company's auditors and the Audit committee of the Board of Directors
  - (a) Significant changes that have occurred in the internal control over financial reporting during the year;
  - (b) All significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements;
  - (c) Instances of significant fraud, if any, of which we are aware and the involvement therein of the management or an employee having a significant role in the company's internal control system over financial reporting.

**Place: New Delhi**  
**Date: 30/08/2013**

Sd/-  
**Saket Dalmia**  
(Managing Director)

Sd/-  
**Amit Dalmia**  
(Director)



**Vishal G Goel & Co.**  
Chartered Accountants

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**vishalgguel@rediffmail.com**

## **INDEPENDENT AUDITOR'S REPORT**

To the Members of  
P G Industry Limited

1. We have audited the accompanying financial statements of **P G Industry Limited** ("the Company"), which comprise the Balance Sheet as at March 31, 2013, and the Statement of Profit and Loss and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility on the Financial Statements**

2. Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956 ("the Act"). This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

3. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



**Vishal G Goel & Co.**  
Chartered Accountants

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**Opinion**

6. In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
- a) in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2013;
  - b) in the case of the Profit and Loss Account, of the profit/ loss for the year ended on that date; and
  - c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

**Report on Other Legal and Regulatory Requirement**

7. As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
8. As required by section 227(3) of the Act, we report that:
- a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) in our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books
  - c) the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement dealt with by this Report are in agreement with the books of account.
  - d) in our opinion, the Balance Sheet, Statement of Profit and Loss, and Cash Flow Statement comply with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act, 1956;
  - e) on the basis of written representations received from the directors as on March 31, 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.



**Vishal G Goel & Co.**  
Chartered Accountants

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- f) Since the Central Government has not issued any notification as to the rate at which the cess is to be paid under section 441A of the Companies Act, 1956 nor has it issued any Rules under the said section, prescribing the manner in which such cess is to be paid, no cess is due and payable by the Company.

**For: Vishal G Goel & Co.**  
(Chartered Accountants)

Sd/-  
**Ca Vishal Goel**  
(Proprietor)  
F.C.A., DISA  
Membership No.- 094685  
Firm Regn. No.- 020330 N

Place: New Delhi  
Date: 30 May 2013



**Vishal G Goel & Co.**  
Chartered Accountants

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Resident No. +91-0130-6450265  
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[vishalgoel@rediffmail.com](mailto:vishalgoel@rediffmail.com)

**Annexure to Auditors' Report for the year ended on 31<sup>st</sup> March, 2013**

**The Annexure referred to in paragraph 7 of the Our Report of even date to the members of P G Industry Limited on the accounts of the company for the year ended 31<sup>st</sup> March, 2013.**

- 1) a) The company has maintained proper records showing full particulars including quantitative details and situations of fixed assets.
  - b) We are informed that management has carried out the physical verification of a portion of the fixed assets, which is considered reasonable having regard to the size of the Company and the nature of its business and no material discrepancies have been noticed on such physical verification to the extent verification was made during the year.
  - c) The company has not disposed off any part of its fixed assets so as to affect its going concern assumptions.
- 2) a) As explained to us physical verification of inventory has been conducted by the management during the year at reasonable intervals.
  - b) In our opinion, procedure of physical verification of the inventories followed by the management is reasonable and adequate in relation to the size of the company and the nature of its business.
  - c) The Company has maintained proper records of inventories and no material discrepancies were noticed on physical verification.
- 3) a) The company has granted interest free unsecured loans of ` 3,71,625.00 /- to three parties covered in the register maintained under section 301 of the Companies Act, 1956.
  - b) The loans has been provided free of interest and the loans are repayable on demand.
  - c) Since loans are interest free and are repayable on demand, and hence there is no irregularity in receipt of these amounts.
  - d) The amount overdue is Nil and hence no steps are required to be taken for recovery.
  - e) The company has taken unsecured loan of ` 5,62,564.00 /- from one party covered in the register maintained under section 301 of the Companies Act, 1956.
  - f) The loans have been taken free of interest and are repayable on demand, and hence there is no irregularity in payment of these amounts.



**Vishal G Goel & Co.**  
**Chartered Accountants**

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Mail ID **vishal@cavishalgoel.com**  
**vishalgggoel@rediffmail.com**

- g) The amount overdue is Nil and hence no steps are required to be taken for recovery.
- 4) In our opinion and according to the information and explanation given to us, there are adequate internal control systems commensurate with the size of the company and the nature of its business with regard to purchase of inventories, fixed assets and for the sale of goods and services. Further on the basis of our examination of the books and records of the company, and according to the information and explanation given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in internal control systems.
- 5) According to the information and explanation given to us, we are of opinion that there are no contract or arrangements referred to in Section 301 of the Act during the year that need to be entered into the register maintained under that Section. Accordingly, clause (v) (b) of paragraph 4 of the Companies (Auditor's Report) Order, 2003 is not applicable to the company for the current year.
- 6) According to the information and explanation given to us, the company has not accepted any deposits during the year from the public within the meaning of the sections 58A, 58AA or any other relevant provision of the Act and the rules framed there.
- 7) The Company has adequate Internal Audit system commensurate with its size and nature of its business.
- 8) As per information & explanation given by the management, maintenance of cost records has been prescribed by the Central Government under clause (d) of sub-section (1) of section 209 of the Act and we are of the opinion that prima facie the prescribed accounts and records have been made and maintained.
- 9) According to the information and explanation given to us, in our opinion, the company is generally regular in depositing undisputed statutory dues including Provident Fund, Employees State Insurance, Income Tax, Sales Tax, Service Tax, Custom Duty and Excise Duty, Cess and any other material statutory dues as applicable with appropriate authorities. There are no undisputed amount payable in respect of such statutory which have remained outstanding as at 31st March, 2013 for a period more than six months from the date they became payable.
- 10) The company has accumulated profit of ₹ 525.62 lacs at the end of the financial year 2012-13 and has earned profit after tax in current financial year of ₹ 81.46 lacs.
- 11) According to the records of the company examined by us and the information and explanation given to us, the Company has not defaulted in repayment of its dues to banks and financial institutions.
- 12) The company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures or other securities.
- 13) The provisions of any Special Statute applicable to Chit Fund, Nidhi Fund or Mutual Benefit Fund/Societies are not applicable to the company.





**Vishal G Goel & Co.**  
**Chartered Accountants**

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- 14) In our opinion, the company is not dealing in or trading in shares, securities, debentures and other investments.
- 15) According to the information and explanation given to us, the company has given a guarantee in favour of M/s. Priceless Overseas Limited for loan taken from Vijaya Bank, Defence Colony, New Delhi.
- 16) As per information and explanation given to us, the company has not obtained any term loan during the year.
- 17) According to the information and explanation given to us and on an overall examination the Balance Sheet of the company, we report that no fund raised on short term basis have been used for long term investment.
- 18) The company has not made any preferential allotment of shares to parties and companies covered in the register maintained under section 301 of the Companies Act, 1956 during the year.
- 19) The company has not issued any equity shares and debentures during the year.
- 20) The company has not raised any money by way of public issue during the year.
- 21) No fraud on or by the Company has been noticed or reported during the year.

**For: Vishal G Goel & Co.**  
(Chartered Accountants)

**Sd/-**  
**Ca Vishal Goel**  
(Proprietor)  
F.C.A., DISA  
Membership No.- 094685  
Firm Regn. No.- 020330 N

Place: New Delhi  
Date: 30 May 2013

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

**Balance Sheet as at 31st March, 2013**

Particulars	Notes	Audited	Audited
		31/Mar/2013	31/Mar/2012
<b>Equity and liabilities</b>			
<b>Shareholder's funds</b>			
Share capital	3	46,242,200.00	46,242,200.00
Reserves and surplus	4	52,562,166.95	44,415,378.87
		98,804,366.95	90,657,578.87
<b>Non-current liabilities</b>			
Long-term borrowings	5	15,318,252.43	70,822,510.12
Long-term provisions	7	73,780.00	66,780.00
		15,392,032.43	70,889,290.12
<b>Current liabilities</b>			
Short-term borrowings	8	150,804,914.40	174,564,838.19
Trade payables	9	69,257,801.00	31,172,828.00
Other current liabilities	9	51,367,230.77	62,695,405.58
Short-term provisions	7	2,474,998.00	2,874,331.00
		273,904,944.17	271,307,402.77
<b>TOTAL</b>		<b>388,101,343.55</b>	<b>432,854,271.76</b>
<b>Assets</b>			
<b>Non-current assets</b>			
Fixed assets			
Tangible assets	10	89,984,305.72	93,054,505.72
Non-current investments	11	114,381.00	114,381.00
Deferred tax assets (net)	6	2,053,179.00	2,247,680.00
		92,151,865.72	95,416,566.72
<b>Current assets</b>			
Inventories	14	164,514,360.00	153,488,992.00
Trade receivables	13	103,230,690.30	101,925,254.81
Cash and bank balances	15	1,395,619.53	2,407,533.59
Short-term loans and advances	12	26,808,808.00	79,615,924.64
		295,949,477.83	337,437,705.04
<b>TOTAL</b>		<b>388,101,343.55</b>	<b>432,854,271.76</b>

Summary of significant accounting policies **2**

The accompanying notes are an integral part of the financial statements.

As per our report of even date  
**For Vishal G Goel & Co.**  
Chartered Accountants

**As approved**  
**For and on behalf of the Board of Directors**

Sd/-  
**Ca Vishal Goel**  
(Proprietor)  
Membership No.- 094685  
Firm Regn. No.- 020330 N  
Place: Delhi  
Date: 30th May, 2013

Sd/-  
**Saket Dalmia**  
(Managing Director)

Sd/-  
**Davender Kumar**  
Company Secretary

Sd/-  
**Amit Dalmia**  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

**Statement of Profit and Loss for the period ended 31st March, 2013**

<b>Particulars</b>	<b>Notes</b>	<b>Audited 31/Mar/2013</b>	<b>Audited 31/Mar/2012</b>
<b>Income</b>			
Revenue from operations (net)	<b>16</b>	460,694,830.00	418,712,992.00
Other income	<b>17</b>	667,442.00	550,955.00
<b>Total Revenue (I)</b>		<b>461,362,272.00</b>	<b>419,263,947.00</b>
<b>Expenses</b>			
Cost of Materials Consumed	<b>18</b>	346,076,514.39	307,068,315.69
Employee benefit expenses	<b>19</b>	8,567,537.00	7,871,860.00
Other expenses	<b>20</b>	59,167,166.43	62,224,479.21
<b>Total (II)</b>		<b>413,811,217.82</b>	<b>377,164,654.90</b>
Earning before depreciation and amortization, finance costs and taxes (I-II)		47,551,054.18	42,099,292.10
Depreciation and amortisation expense	<b>10</b>	4,861,164.00	4,430,479.00
Finance costs	<b>21</b>	30,373,603.10	26,456,583.90
<b>Total (III)</b>		<b>35,234,767.10</b>	<b>30,887,062.90</b>
<b>Profit Before Tax (I-II-III)</b>		<b>12,316,287.08</b>	<b>11,212,229.20</b>
<b>Tax Expenses</b>			
Current tax		3,974,998.00	2,874,331.00
Deferred tax charge / (credit)		194,501.00	841,485.00
<b>Total Tax Expense</b>		<b>4,169,499.00</b>	<b>3,715,816.00</b>
<b>Profit for the year</b>		<b>8,146,788.08</b>	<b>7,496,413.20</b>
<b>Earnings per share</b>	<b>22</b>	1.76	1.62
Basic and diluted [Nominal value of shares Rs 10/- (Previous year Rs 10/-)]			
Summary of significant accounting policies			
	<b>2</b>		

The accompanying notes are an integral part of the financial statements.

As per our report of even date  
**For Vishal G Goel & Co.**  
Chartered Accountants

**As approved**  
**For and on behalf of the Board of Directors**

Sd/-  
**Ca Vishal Goel**  
(Proprietor)  
Membership No.- 094685  
Firm Regn. No.- 020330 N  
Place: Delhi  
Date: 30th May, 2013

Sd/- <b>Saket Dalmia</b> (Managing Director)	Sd/- <b>Amit Dalmia</b> (Director)
Sd/- <b>Davender Kumar</b> Company Secretary	

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

**Cash Flow Statement for the year ended 31st March, 2013**

(Amount in `)

Particulars	31/Mar/2013	31/Mar/2012
<b>A. Cash flow from operating activities</b>		
Net Profit before Tax	12,316,287.08	11,212,229.20
<b>Adjustments for</b>		
Depreciation and amortisation expense	4,861,164.00	4,430,479.00
Rental Income	(72,000.00)	(72,000.00)
(Profit) on sale of current investments	-	(408,301.00)
Interest income	(49,282.00)	(70,654.00)
Interest expense	28,975,048.62	24,802,295.30
<b>Operating profit before working capital changes</b>	46,031,217.71	39,894,048.51
<b>Movement in working capital:</b>		
(Increase)/Decrease in Trade Receivables	(1,305,435.49)	(1,000,364.85)
(Increase)/Decrease in Inventories	(11,025,368.00)	(2,948,359.00)
(Increase)/Decrease in Current Loans and Advances	52,807,116.64	(14,183,655.57)
(Decrease)/Increase in Trade Payables	38,084,973.00	17,861,914.00
(Decrease)/Increase in Other Current Liabilities	(11,328,174.83)	35,506,505.44
(Decrease)/Increase in Long term provisions	7,000.00	7,000.00
<b>Cash generated from operations</b>	113,271,329.03	75,137,088.53
Direct taxes paid	(4,374,331.00)	(3,407,920.00)
<b>Net cash generated from operating activities (A)</b>	108,896,998.03	71,729,168.53
<b>B. Cash flow from investing activities</b>		
Purchase of fixed assets, CWIP and capital advance	(1,790,964.00)	(38,538,485.00)
Sale of Current Investments		4,676,618.00
Rent Received	72,000.00	72,000.00
Interest received	49,282.00	70,654.00
<b>Net cash (used in) investing activities (B)</b>	(1,669,682.00)	(33,719,213.00)
<b>C. Cash flow from financing activities</b>		
Proceeds / (Repayment) of long term borrowings	(55,504,257.69)	(45,065,270.25)
Proceeds from / (Repayment of) short term borrowings	(23,759,923.79)	32,957,433.23
Interest paid	(28,975,048.62)	(24,802,295.30)
<b>Net cash generated from / (used in) financing activities (C)</b>	(108,239,230.10)	(36,910,132.32)
<b>Net Increase in cash and cash equivalents (A+B+C)</b>	(1,011,914.06)	1,099,823.22
Cash and cash equivalents at the beginning of the year	2,407,533.59	1,307,710.37
Cash & cash equivalents at the end of the year	1,395,619.53	2,407,533.59
Components of cash & cash equivalents as at 31 March, 2012		
Cash on hand	233,661.24	450,080.24
Balances with Scheduled banks:		
On Current accounts	776,003.29	1,792,998.35
On Fixed deposit accounts	385,955.00	164,455.00
Balances with non-scheduled banks - on current account	-	-
	1,395,619.53	2,407,533.59

Notes:  
 1 The above Cash Flow Statement has been prepared under the "Indirect Method" as stated in Accounting Standard 3 on Cash Flow Statements issued by The Institute of Chartered Accountants of India.  
 2 Negative Figures have been shown in brackets.

As per our report of even date  
**For Vishal G Goel & Co.**  
 Chartered Accountants

Sd/-  
**Ca Vishal Goel**  
 (Proprietor)  
 Membership No.- 094685  
 Firm Regn. No.- 020330 N  
 Place: Delhi  
 Date: 30th May, 2013

**As approved**  
**For and on behalf of the Board of Directors**

Sd/-  
**Saket Dalmia**  
 (Managing Director)

Sd/-  
**Amit Dalmia**  
 (Director)

Sd/-  
**Davender Kumar**  
 Company Secretary

## ANNUAL REPORT 2012-13

### **P G Industry Limited**

#### **Notes to financial statements for the year ended 31st March 2013**

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#### **1 Nature of Operations**

P G Industry Limited (hereinafter referred to as 'the Company') was incorporated on December 13, 1993 and is engaged in the manufacturing and selling of Marble Blocks/Slabs.

#### **2 Statement of Significant Accounting Policies**

##### **a Basis of preparation of Financial Statements**

The accounts of the Company are prepared on going concern basis, under the historical cost convention, as per applicable accounting standards and generally accepted Accounting principles, and the company adopts the accrual basis in the preparation of the accounts, unless otherwise stated.

The accounting policies adopted in the preparation of financial statements are consistent with those of previous year.

##### **b Tangible fixed assets**

i) Fixed Assets are stated at original cost of acquisition and includes insurance, freight, Finance Charge and installation expenses.

ii) The costs of leasehold land shown in the balance sheet represent the consideration paid to RIICO at the time of transfer in favour of the Company.

##### **c Depreciation**

Depreciation on assets is provided on the straight line method at the rates computed based on estimated useful life of the assets which are equal to corresponding rates specified in Schedule XIV to the Companies Act, 1956.

Lease hold land is not depreciable.

##### **d Impairment of tangible and intangible assets**

An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value, an impairment loss is charged to the statement of profit and loss in the year in which asset is identified as impaired. The impairment loss recognised in prior accounting period is reversed if there has been change in the estimate of recoverable amount. No impairment Profit or Loss has been identified during the year.

##### **e Valuation of Inventories**

Inventories are valued as follows:

Inventories are valued at cost. Cost includes cost for manufactured goods/process stock components of material, custom duty, shipping freight, inland freight, transportation cost, consumables and labour charges etc. Closing stock has been calculated following FIFO method.

## ANNUAL REPORT 2012-13

### **P G Industry Limited**

#### **Notes to financial statements for the year ended 31st March 2013**

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**f Foreign currency transactions**

Transactions in the foreign exchange are recorded at prevailing rate on/or near to the date of transaction. All exchange gains and losses are accounted for in the Profit and Loss Account.

**g Revenue recognition**

**(i) Sale of goods**

Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, usually on delivery of the goods.

**(ii) Income from Job Work**

Revenue from Job Work Contracts is recognized on an accrual basis in accordance with the terms of the accounting policy adopted by the company

**h Segment Reporting Policies**

The Company prepares its segment information in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company as a whole.

**i Retirement and other employee benefits**

Retirement benefits in the form of Provident Fund are defined contribution schemes and the contributions are charged to the Profit and Loss Account of the year when the contribution to the fund is due. There are no other obligations other than the contribution payable to that fund.

**j Income tax**

Tax expense comprises current and deferred tax. Current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Income Tax Act, 1961. Deferred income taxes reflect the impact of current year timing differences between taxable income and accounting income for the year and reversal of timing differences of earlier years.

**k Earning Per share**

Basic Earning Per Share is calculated by dividing the net profit or loss for the year attributable to equity shareholders by the weighted average number of equity shares outstanding during the year.

For the purpose of calculating Diluted Earning Per Share, the net profit or loss for the year attributable to equity shareholders and the weighted average number of shares outstanding during the year are adjusted for the effects of all dilutive potential equity shares.

**l Provision, Contingent liabilities and Contingent Assets**

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognized because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognized because it cannot be measured reliably. The Company does not recognize a contingent liability but discloses its existence in the financial statements.

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

**Notes to financial statements for the Period ended 31st March, 2013**

**Audited**

**Audited**

**3. Share capital**

Particulars	31/Mar/13	31/Mar/12
<b>Authorised shares</b>		
70,00,000 (Previous year 70,00,000) equity shares of Rs. 10/- each	70,000,000.00	70,000,000.00
<b>Issued, subscribed and fully paid-up shares</b>		
46,24,220 (Previous year 46,24,220) equity shares of Rs. 10/- each fully paid up	46,242,200.00	46,242,200.00
<b>Total subscribed and fully paid-up share capital</b>	<b>46,242,200.00</b>	<b>46,242,200.00</b>

**(a) Reconciliation of the number of shares outstanding at the beginning and at the end of the reporting year**

Equity shares	31/Mar/13		31/Mar/12	
	No. of shares	(Rs. )	No. of shares	(Rs. )
At the beginning of the year	4,624,220	46,242,200.00	4,624,220	46,242,200.00
Outstanding at the end of the year	4,624,220	46,242,200.00	4,624,220	46,242,200.00

**(b) Terms/ rights attached to equity shares**

The Company has only one class of equity shares having par value of Rs. 10 per share. Each holder of equity shares is entitled to one vote per share.

**(c) Details of shareholders holding more than 5% shares in the Company**

Particulars	31/Mar/13		31/Mar/12	
	No. of shares	% holding in the class	No. of shares	% holding in the class
<b>Equity shares of Rs. 10/- each fully paid</b>				
VPS Constructions (P) Ltd.	884,345	19.12	-	-
PSH Constructions (P) Ltd.	866,085	18.73	-	-
Newlook Vinimay Pvt. Ltd.	553,264	11.96	-	-
Vishal Enclave Pvt. Ltd.	278,182	6.02	-	-
Capetown Merchandise Pvt. Ltd.	269,353	5.82	-	-
S Y Consultants & Financers (P) Ltd.	-	-	600,000	12.98%
B I Holdings (P) Ltd.	-	-	600,000	12.98%
Govind Credit (P) Ltd.	-	-	550,000	11.89%
Camac Investment (P) Ltd.	-	-	550,000	11.89%
Dynamiks Commercial Private Limited	-	-	244,900	5.30%

As per records of the Company, including its register of shareholders/members and other declarations received from shareholders regarding beneficial interest, the above shareholding represents both legal and beneficial ownerships of shares.

**4. Reserves and surplus**

Particulars	31/Mar/13	31/Mar/12
<b>Surplus in the statement of profit and loss</b>		
Balance as per the last financial statement	44,415,378.87	36,918,965.67
Profit for the year	8,146,788.08	7,496,413.20
Net surplus in the statement of profit and loss	52,562,166.95	44,415,378.87
<b>Total reserves and surplus</b>	<b>52,562,166.95</b>	<b>44,415,378.87</b>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

Notes to financial statements for the Period ended 31st March, 2013

Audited

Audited

<b>5. Long-term borrowings</b>		<b>Non-current portion</b>		
<b>Particulars</b>	<b>31/Mar/13</b>	<b>31-Mar-12</b>		
<b>Term Loans</b>				
<b>Secured Loans</b>				
-From HDFC Bank (Secured against Hypothecation of Vehicle financed)	1,655,706.86	2,625,052.24		
<b>Unsecured Loans</b>				
-From Directors & Relatives	562,563.91	6,442,316.26		
-From Others	14,175,000.00	62,724,487.00		
	<b>16,393,270.77</b>	<b>71,791,855.50</b>		
<b>The above amount includes</b>				
Secured borrowings	1,655,706.86	2,625,052.24		
Unsecured borrowings	14,737,563.91	69,166,803.26		
Amount disclosed under the head "other current liabilities" (refer note 9)	(1,075,018.34)	(969,345.38)		
<b>Net amount</b>	<b>15,318,252.43</b>	<b>70,822,510.12</b>		
<b>6. Deferred tax Assets (net)</b>				
<b>Particulars</b>	<b>31/Mar/13</b>	<b>31-Mar-12</b>		
<b>Deferred tax assets</b>				
Impact of expenditure charged to the statement of profit and loss in the current year/ earlier years but allowable for tax purposes on income basis	6,336,035.00	6,336,035.00		
<b>Gross deferred tax assets (A)</b>	<b>6,336,035.00</b>	<b>6,336,035.00</b>		
<b>Deferred tax liabilities</b>				
Fixed assets: Impact of difference between tax depreciation and depreciation/ amortization charged for the financial reporting	4,282,856.00	4,088,355.00		
<b>Gross deferred tax liabilities (B)</b>	<b>4,282,856.00</b>	<b>4,088,355.00</b>		
<b>Net deferred tax assets (A-B)</b>	<b>2,053,179.00</b>	<b>2,247,680.00</b>		
<b>7. Provisions</b>				
<b>Particulars</b>	<b>Long term</b>		<b>Short term</b>	
<b>Particulars</b>	<b>31/Mar/13</b>	<b>31-Mar-12</b>	<b>31/Mar/13</b>	<b>31-Mar-12</b>
<b>Provision for employee benefits</b>				
Provision for gratuity	73,780.00	66,780.00	-	-
	73,780.00	66,780.00		
<b>Other provisions</b>				
Income tax provision	-		2,474,998.00	2,874,331.00
	-	-	2,474,998.00	2,874,331.00
	73,780.00	66,780.00	2,474,998.00	2,874,331.00

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)



**ANNUAL REPORT 2012-13**

**P G Industry Limited**

**(Amount in `)**

**Notes to financial statements for the Period ended 31st March, 2013**

**Audited**

**Audited**

**8. Short-term borrowings**

<b>Particulars</b>	<b>31/Mar/13</b>	<b>31-Mar-12</b>
Cash credit facilities from banks (secured)	150,804,914.40	174,564,838.19
	<u>150,804,914.40</u>	<u>174,564,838.19</u>
<b>The above amount includes:</b>		
Secured borrowings	150,804,914.40	174,564,838.19
Unsecured borrowings	-	-
	<u>150,804,914.40</u>	<u>174,564,838.19</u>

Cash credit facility / Working Capital Loan from Vijaya Bank, Defence Colony amounting to Rs. 1508.05 lacs (Previous year Rs. 1745.65 lacs) together with interest and other charges are secured by way of hypothecation of all Company's Stock in trade and Book Debts, both present and future. This facility is further secured by way of hypothecation of immovable fixed assets of the company as well as of its associate companies and personal guarantee of the directors.

**9. Other current liabilities**

<b>Particulars</b>	<b>31/Mar/13</b>	<b>31/Mar/12</b>
Trade payables	69,257,801.00	31,172,828.00
	<u>69,257,801.00</u>	<u>31,172,828.00</u>
<b>Other liabilities</b>		
Current maturities of long term borrowings (refer note 5)	1,075,018.34	969,345.38
Others:		
Payable towards capital goods	422,247.00	1,205,887.00
Advances from customers	19,530,001.00	37,559,967.00
Sales tax/ VAT payable	1,320,335.00	3,080,791.00
Other payables	28,488,500.43	19,513,106.20
Service tax payable	177,508.00	108,610.00
TDS payable	334,273.00	242,122.00
EPF Payable	14,283.00	11,902.00
ESI Payable	5,065.00	3,675.00
	<u>51,367,230.77</u>	<u>62,695,405.58</u>
<b>Total (A+B)</b>	<u>120,625,031.77</u>	<u>93,868,233.58</u>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

Notes to financial statements for the year ended 31st March 2013

(Amount in `)

**10. Tangible assets**

Fixed Assets	Rate of Dep.	Gross Block					Accumulated Depreciation					Net Block	
		As at 31 March 2012	Additions/ (Disposals)	Acquired through business combinations	Revaluations/ (Impairments)	As at 31 March 2013	As at 31 March 2012	Depreciation charge for the year	Adjustment due to revaluations	On disposals	As at 31 March 2013	As at 31.03.2013	As at 31.03.2012
Land (Lease Hold)		1,308,609.50	-			1,308,609.50	-	-			-	1,308,609.50	1,308,609.50
Land (Lease Hold) New		42,321,884.00	354,096.00			42,675,980.00	-	-			-	42,675,980.00	42,321,884.00
Factory Building	3.34%	7,333,972.86	-			7,333,972.86	3,829,615.59	244,955.00			4,074,570.59	3,259,402.27	3,504,357.27
Building - Labour Room	1.63%	3,846,341.00	-			3,846,341.00	57,715.00	62,696.00			120,411.00	3,725,930.00	3,788,626.00
Plant & Machinery	4.75%	40,802,142.60	-			40,802,142.60	11,027,648.94	1,938,104.00			12,965,752.94	27,836,389.66	29,774,493.66
Furniture & Fixture	6.33%	752,541.00	-			752,541.00	654,581.82	47,636.00			702,217.82	50,323.18	97,959.18
Office Equipment	4.75%	4,011,375.73	700,900.00			4,712,275.73	996,709.05	203,020.00			1,199,729.05	3,512,546.68	3,014,666.68
Vehicle	9.50%	10,758,302.00	53,563.00			10,811,865.00	3,061,558.80	1,024,594.00			4,086,152.80	6,725,712.20	7,696,743.20
Computer	16.21%	759,260.24	126,500.00			885,760.24	256,481.00	141,945.00			398,426.00	487,334.24	502,779.24
Blades/Segments	100.00%	1,913,374.00	(1,357,469.00)			555,905.00	868,987.00	1,198,214.00		(1,913,374.00)	153,827.00	402,078.00	1,044,387.00
<b>Total</b>		<b>113,807,802.93</b>	<b>(122,410.00)</b>	<b>-</b>	<b>-</b>	<b>113,685,392.93</b>	<b>20,753,297.20</b>	<b>4,861,164.00</b>	<b>-</b>	<b>(1,913,374.00)</b>	<b>23,701,087.20</b>	<b>89,984,305.72</b>	<b>93,054,505.72</b>
<b>Previous Year</b>		<b>75,401,187.93</b>	<b>38,406,615.00</b>	<b>-</b>	<b>-</b>	<b>113,807,802.93</b>	<b>18,799,777.20</b>	<b>4,430,479.00</b>	<b>-</b>	<b>(2,476,959.00)</b>	<b>20,753,297.20</b>	<b>93,054,505.72</b>	<b>56,601,410.72</b>

**Note:**

Fixed asset on which depreciation has been charged @100% amounting to Rs. 1913374/- having no residual value have been deducted from the Gross block as well as from the depreciation block

**For and on behalf of the Board of Directors**

Sd/-  
**Saket Dalmia**  
(Managing Director)

Sd/-  
**Amit Dalmia**  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

Notes to financial statements for the Period ended 31st March, 2013

Audited

Audited

**11. Non-current investments**

Particulars	31/Mar/13	31/Mar/12
<b>Trade investments (valued at cost unless stated otherwise)</b>		
<b>Unquoted equity instruments</b>		
Investment in other body corporates	114,381.00	114,381.00
	<u>114,381.00</u>	<u>114,381.00</u>

**12. Loans and advances**

Particulars	Non-current		Current	
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
<b>Security Deposits</b>				
Secured, considered good	-	-	-	-
Unsecured, considered good	-	-	1,742,800.00	1,919,200.00
(A)	-	-	1,742,800.00	1,919,200.00
<b>Advances recoverable in cash or in kind or for value to be received, considered good unless stated otherwise</b>				
Secured, considered good	-	-	-	-
Unsecured, considered good	-	-	1,146,348.00	20,166,348.45
(B)	-	-	1,146,348.00	20,166,348.45
<b>Loan and advances to related parties</b>				
Unsecured, considered good	-	-	-	38,170,743.51
(C)	-	-	-	38,170,743.51
<b>Others loans and advances</b>				
<b>Unsecured, considered good</b>				
Income Tax Refund due			298,640.00	298,640.00
Income Tax Refund due AY 2009-10			146,769.00	146,769.00
Income Tax Refund due AY 2010-11			6,839.00	6,839.00
Income Tax Refund due AY 2011-12]			853,679.00	853,679.00
Income Tax Refund due AY 2012-13]			155,022.00	-
Tax Deducted at Source [AY 2012-13]			-	29,353.00
Tax Deducted at Source [AY 2013-14]			81,934.00	-
Modvat Credit on Excise Duty Receivable			15,685,429.00	12,582,155.00
Excise Duty Receivable on Capital Goods			137,459.00	164,944.00
E. Cess 2% Receivable on Capital Goods			6,372.00	6,921.00
E. Cess 1% Receivable on Capital Goods			3,174.00	3,449.00
E. Cess 2% Receivable on Cenvet Credit			23,244.00	4,280.00
E. Cess 1% Receivable on Cenvet Credit			11,559.00	2,083.00
Intt on Security Electricity Behror Receivable			23,641.00	23,641.00
Additional Custom Duty Receivable on Slabs			3,189,397.00	-
Prepaid expenses			987,370.00	931,015.00
Vat Input Credit			1,042,560.00	-
Input Service Tax			126,703.00	-
Advance to Suppliers			1,139,869.00	4,305,864.68
(D)	-	-	23,919,660.00	19,359,632.68
<b>Total (A+B+C+D)</b>	-	-	<u>26,808,808.00</u>	<u>79,615,924.64</u>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

Notes to financial statements for the Period ended 31st March, 2013

Audited

Audited

13. Trade receivables	Non-current		Current	
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
<b>Particulars</b>				
<b>Unsecured, considered good unless stated otherwise</b>				
<b>Outstanding for a period exceeding six months from the date they are due for payment</b>				
Unsecured, considered good	-	-	13,829,381.50	11,608,363.00
Secured, considered good	-	-	-	-
<b>(A)</b>	-	-	13,829,381.50	11,608,363.00
<b>Other receivables</b>				
Unsecured, considered good	-	-	89,401,308.80	90,316,892
Secured, considered good	-	-	-	-
<b>(B)</b>	-	-	89,401,308.80	90,316,891.81
<b>Total ( A + B )</b>	-	-	103,230,690.30	101,925,254.81

14. Inventories (valued at lower of cost and net realisable value)	Non-current		Current	
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
<b>Particulars</b>				
Raw materials	-	-	35,710,628.00	46,478,979.00
Stores and spare	-	-	341,134.00	378,204.00
Finished goods	-	-	128,462,598.00	106,631,809.00
<b>(A)</b>	-	-	164,514,360.00	153,488,992.00

15. Cash and bank balances	Non-current		Current	
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
<b>Particulars</b>				
<b>Cash and cash equivalents</b>				
Balances with banks:				
On current accounts	-	-	776,003	1,792,998
Cash in hand	-	-	233,661	450,080
<b>(A)</b>	-	-	1,009,664.53	2,243,078.59
Other bank balances:				
Deposits with original maturity of more than 12 months	-	-	385,955.00	164,455.00
Deposits with original maturity of more than 3 months but less than 12 months	-	-	-	-
<b>(B)</b>	-	-	385,955.00	164,455.00
<b>Total ( A + B )</b>	-	-	1,395,619.53	2,407,533.59

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

Notes to financial statements for the Period ended 31st March, 2013

Audited

Audited

**16. Revenue from operations**

Particulars	31/Mar/13	31/Mar/12
<b>Revenue from operations</b>		
Sale of products	489,676,174.00	440,373,424.00
Job Work	2,597,722.00	742,220.00
<b>Revenue from operations (gross)</b>	<b>492,273,896.00</b>	<b>441,115,644.00</b>
Less: Excise duty	1,768,977.00	3,150,673.00
Less: Sales Tax	29,810,089.00	19,251,979.00
<b>Revenue from operations (net)</b>	<b>460,694,830.00</b>	<b>418,712,992.00</b>

**17. Other income**

Particulars	31/Mar/13	31/Mar/12
Interest on Bank / Security deposits	49,282.00	70,654.00
Rent Received	72,000.00	72,000.00
Commission Received	546,160.00	-
Profit on sale/ disposal of Property (net)	-	408,301.00
	<b>667,442.00</b>	<b>550,955.00</b>

**18. Cost of Materials Consumed**

Particulars	31/Mar/13	31/Mar/12
Inventory at the beginning of the year	153,110,788.00	150,540,633.00
Add : Purchases & Direct Expenses	357,138,952.39	309,638,470.69
Less : Inventory at the end of the year	164,173,226.00	153,110,788.00
	<b>346,076,514.39</b>	<b>307,068,315.69</b>

**19. Employee benefit expense**

Particulars	31/Mar/13	31/Mar/12
Salary & Wages	7,987,387.00	7,256,740.00
Contribution to Provident and other funds	170,896.00	84,438.00
Provision for Gratuity	7,000.00	7,000.00
Staff Welfare	402,254.00	523,682.00
	<b>8,567,537.00</b>	<b>7,871,860.00</b>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13****P G Industry Limited****(Amount in `)**

Notes to financial statements for the Period ended 31st March, 2013

**Audited****Audited****20. Other Expenses**

<b>Particulars</b>	<b>31/Mar/13</b>	<b>31/Mar/12</b>
Consumption of stores and spares	24,677,085.00	30,269,943.00
Power and fuel	3,155,276.00	3,116,457.00
Other Manufacturing expenses	1,522,053.00	1,790,230.00
Repairs and maintenance:		
-Plant and machinery	584,899.00	1,053,488.00
-Godown	766,639.00	553,498.00
Rent	1,970,400.00	2,203,800.00
Rates, Fees and taxes	1,215,826.60	1,444,142.65
Insurance	398,026.00	221,811.00
Travelling and conveyance	7,857,812.22	7,378,495.31
Communication costs	1,164,370.72	1,106,539.68
Printing and stationary	348,371.00	371,944.00
Legal and professional fees	541,386.00	558,203.00
Directors' Remuneration	1,680,000.00	1,500,000.00
Electricity and diesel expenses	1,256,930.43	876,230.00
Payments to auditor	50,000.00	45,000.00
Freight and forwarding charges	3,507,693.00	1,343,713.00
Vehicle running and maintenance	1,170,374.23	955,560.02
Security and other service charges	291,777.00	370,608.00
Discount allowed	582,532.16	1,692,776.84
Advertisement and sales promotion	5,711,928.02	4,697,717.00
Penalty	6,700.00	21,800.00
Donation	23,000.00	20,000.00
Miscellaneous expenses	684,087.05	632,522.71
	<b>59,167,166.43</b>	<b>62,224,479.21</b>

**21. Finance costs**

<b>Particulars</b>	<b>31/Mar/13</b>	<b>31/Mar/12</b>
Interest expense	28,975,048.62	24,802,295.30
Bank charges	1,398,554.48	1,654,288.60
	<b>30,373,603.10</b>	<b>26,456,583.90</b>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13****P G Industry Limited**

(Amount in `)

Notes to financial statements for the Period ended 31st March, 2013

Audited

Audited

**22. Earning per equity share**

Particulars	31/Mar/13	31/Mar/12
Net profit as per profit and loss statement	8,146,788.08	7,496,413.20
No. of equity shares at the beginning and closing of the period / year	4,624,220	4,624,220
Weighted average number of equity shares for calculating basic and diluted EPS	4,624,220	4,624,220
Basic and Diluted earnings per share (Rs.)	1.76	1.62

**23. Auditor's Remuneration:-**

Particulars	31/Mar/13	31/Mar/12
Audit fees	22,500.00	22,500.00
Tax audit fees	7,500.00	7,500.00
Limited review	20,000.00	15,000.00
<b>Total</b>	<b>50,000.00</b>	<b>45,000.00</b>

**24. Segment Information***Primary Segments*

The following is the distribution of the Company's consolidated sales (net of Excise duty & Sales Tax) by geographical market, regardless of where the goods were produced.

Particulars	31/Mar/13	31/Mar/12
Domestic Market	460,694,830.00	417,924,480.00
Overseas Markets	-	788,512.00
<b>Total</b>	<b>460,694,830.00</b>	<b>418,712,992.00</b>

**25. Contingent liabilities (not provided for) in respect of**

Particulars	31/Mar/13	31/Mar/12
(a) Corporate Guarantee given in favour of the party in respect of which the Company is an associate	92,500,000.00	20,000,000.00
<b>Total</b>	<b>92,500,000.00</b>	<b>20,000,000.00</b>

**26.1 Value of Imports calculated on CIF Basis (on accrual basis)**

Particulars	31/Mar/13	31/Mar/12
Raw materials	66,863,729.00	140,525,788.00
	<b>66,863,729.00</b>	<b>140,525,788.00</b>

**26.2 Earnings in Foreign Currency (on accrual basis)**

Particulars	31/Mar/13	31/Mar/12
Exports at F.O.B value	-	788,512.00
	-	<b>788,512.00</b>

**26.3 Expenditure in Foreign Currency (on accrual basis)**

Particulars	31/Mar/13	31/Mar/12
Travelling	5,319,699.00	4,388,946.00
	<b>5,319,699.00</b>	<b>4,388,946.00</b>

For P G INDUSTRY LIMITED

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

**(Amount in `)**

Notes to financial statements for the Period ended 31st March, 2013

**Audited**

**Audited**

**27. Quantity Details**

Class of Goods	Marble Slabs		Marble Block	
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
Particulars	Qty (SQFT)	Qty (SQFT)	QTY (M.T.)	QTY (M.T.)
<b>Opening Stock</b>	699,899	616,838	1,855	3,058
<b>Value (Rs.)</b>	106,631,809	70,936,382	46,478,979	79,604,251
Purchase/ Processed	1,994,291	1,807,147	3,448	7,346
Sales/ Processed	1,901,577	1,724,086	4,112	8,548
Closing Stock	792,613	699,899	1,191	1,855
<b>Value (Rs.)</b>	128,462,598	106,631,809	35,710,628	46,478,979

**28. Imported and indigenous raw materials, components, stores and spares consumed**

Particulars	% of total consumption		(Rs.)	(Rs.)
	31/Mar/13	31/Mar/12	31/Mar/13	31/Mar/12
<b>Raw materials</b>				
Imported	<b>25.22%</b>	72.29%	87,279,850.39	221,965,726.69
Indigenously obtained	<b>74.78%</b>	27.71%	258,796,664.00	85,102,589.00
	<b>100%</b>	100.00%	<b>346,076,514.39</b>	<b>307,068,315.69</b>
<b>Stores and spares</b>				
Imported	<b>0.00%</b>	0.00%	-	-
Indigenously obtained	<b>100.00%</b>	100.00%	24,677,085.00	30,269,943.00
	<b>100%</b>	100.00%	<b>24,677,085.00</b>	<b>30,269,943.00</b>

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)



Notes to financial statements for the Period ended 31st March, 2013

**29. Related party disclosures**

Names of related parties and related party relationship

- (a) Party in respect of which the Company is an associate  
 - Priceless Overseas Limited

- (b) Key Management Personnel  
 - Mr. Saket Dalmia (Managing Director )  
 - Mr. Amit Dalmia (Director)  
 - Mr. Raja Ram Dalmia (Relative)  
 - Mrs. Manju Devi Dalmia (Relative)

**Related party transactions**

The following table provides the total amount of transactions those have been entered into with related parties for the relevant financial year:

	Party in respect of which the Company is an associate		Key Management Personnel		Total	
	March 31, 2013 (Rs. in lacs)	March 31, 2012 (Rs. in lacs)	March 31, 2013 (Rs. in lacs)	March 31, 2012 (Rs. in lacs)	March 31, 2013 (Rs. in lacs)	March 31, 2012 (Rs. in lacs)
<b>Transactions for the year:</b>						
			-	-	-	-
Sales	175.09	702.99	-	-	175.09	702.99
Purchase	815.58	4.80	-	-	815.58	4.80
Rent Received	0.72	0.72	-	-	0.72	0.72
<b>Key Management Personnel</b>						
Directors Remuneration paid	-	-	16.80	15.00	16.80	15.00
Salary Paid (Relative)			2.64	2.40	2.64	2.40
Rent Paid (Relative)			2.50	2.50	2.50	2.50
<b>Outstanding Balances as at year end</b>						
- Trade Receivables	-	248.82	-	-	-	248.82
- Trade Payables	175.15				175.15	-
- Loans & Advances	-	381.71	-	42.02	-	423.73
- Borrowings		-	5.63	64.42	5.63	64.42

Notes :

1. Transactions and balances relating to reimbursement of expenses to / from related parties have not been considered above.

**For P G INDUSTRY LIMITED**

Sd/-  
Saket Dalmia  
(Managing Director)

Sd/-  
Amit Dalmia  
(Director)

**ANNUAL REPORT 2012-13**

**P G Industry Limited**

(Amount in `)

**Notes to financial statements for the Period ended 31st March, 2013**

**Audited**

**Audited**

**30.** Income Tax assessment has been completed up to assessment year 2011-12. Sales Tax assessment has been completed up to assessment year 2009-10

**31.** In the opinion of the management, all the Current Assets, Loan and Advances have a value at which they are stated in the Balance Sheet, if realized in the ordinary course of the business and the provision for all known liabilities are adequate and are not in excess of the amount payable.

**32.** The accounts of sundry Debtors/Creditors and advances are subjected to confirmation from parties.

**33.** Previous year figures have been re-arranged/re-grouped wherever necessary.

**34.** Notes No's 1 to 33 form an integral part of Balance Sheet and

As per our report of even date

**For Vishal G Goel & Co.**

Chartered Accountants

Sd/-

**Ca Vishal Goel**  
(Proprietor)

Membership No.- 094685  
Firm Regn. No.- 020330 N  
Place: Delhi  
Date: 30th May, 2013

**As approved**

**For and on behalf of the Board of Directors**

Sd/-

**Saket Dalmia**  
(Managing Director)

Sd/-

**Amit Dalmia**  
(Director)

Sd/-

**Davender Kumar**  
Company Secretary



# P G INDUSTRY LIMITED

Regd. Off: A - 30, 2nd Floor, Kailash Colony, New Delhi – 110 048

## ATTENDANCE SLIP

**PLEASE FILL ATTENDANCE SLIP AND HAND IT OVER AT THE ENTRANCE OF THE MEETING HALL**

Joint shareholders may obtain additional Slip at the venue of the meeting.

<b>DP Id</b>	
<b>Client Id</b>	

<b>Master Folio No.</b>	
<b>No. of Shares</b>	

NAME AND ADDRESS OF THE SHAREHOLDER

I hereby record my presence at the 20<sup>th</sup> ANNUAL GENERAL MEETING of the Company held on 28<sup>th</sup> September, 2013 at 03.30 P.M., A- 30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi – 110 048.

Signature of Shareholder/proxy

-----  
**P G INDUSTRY LIMITED**

Regd. Off: A - 30, 2<sup>nd</sup> Floor, Kailash Colony, New Delhi – 110 048

<b>DP Id</b>	
<b>Client Id</b>	

<b>Master Folio No.</b>	
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I/We.....of.....being a member/members of M/s P G INDUSTRY LIMITED hereby appoint Shri/Smt.....of.....or failing him/her, Shri/Smt.....of..... as my/our proxy to vote for me/us on my/our behalf at the 20<sup>th</sup> Annual General Meeting of the Company to be held on 28<sup>th</sup> September, 2013 at 03.30 P.M and any adjournment thereof.

I wish my above Proxy to vote in the manner as indicated in the box below:

<b>RESOLUTIONS</b>	<b>FOR</b>	<b>AGAINST</b>
1. Adoption of Accounts, Reports of the Board of Directors and Auditors		
2. Re-appointment of the Directors retiring by rotation: Shri. Anil Kumar		
3. Appointment of Auditors		

Signed this ..... Day of.....2013

Signature

Affix a 15 paise Revenue Stamp
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