INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED

INDO ASIA FINANCE LIMITED

LIMITED LIMITED LIMITED LIMITED

INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA NDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA IMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED IN NA FINANCE LIMITED INDO ASIA FINANCE LIMÌ INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITED INDO ASIA FINANCE LIMITEDINDO ASIA FINANCE LIMITED

23rd Annual Report

PDF processed with CutePDF evaluation edition <u>www.CutePDF.com</u>

2012-2013

| Board of Directors | : | PADHAM J CHALLANI, Chairman & Managing Director |
|--------------------------------|---|---|
| | | M.PRAKASHCHAND JAIN, M.M.S Director |
| | | N.SUBRAMANIAN, B.Com., F.C.A Director |
| | | M.VISWANATHAN, Director |
| | | PRASAN CHAND CHOPRA Director |
| Registered Office | : | No.15, New Giri Road, T. Nagar, Chennai - 600 017, Tamilnadu, India. Phone: 91-44-28342111, Fax: 91-44-28341280. Email: investors@indoasianfinance.com Website: www.indoasianfinance.com |
| Auditors | : | M/s. A. KRISHNAMOORTHY & Co., Chartered Accountants, N0.43, Ramaswamy Street, T.Nagar, Chennai - 600 017. Phone: 91-44-24347260, Fax: 91-44-43560078. |
| Bankers/Financial Institutions | : | CANARA BANK, Thambu Chetty Street Branch STATE BANK OF INDIA, Overseas Branch, Rajaji Salai PUNJAB NATIONAL BANK, Nungambakkam High Road Branch INDIAN OVERSEAS BANK, Mount Road Branch UCO BANK, T.Nagar Branch BANK OF BARODA, Anna Salai Branch UNITED BANK OF INDIA, T. Nagar Branch INDIAN BANK, Anna Salai Branch ORIENTAL BANK OF COMMERCE, Pondy Bazar Branch ALLAHABAD BANK, T. Nagar Branch PUNJAB & SIND BANK, Thambu Chetty St. Branch |
| Share Listed with: | : | The Bombay Stock Exchange Limited, Mumbai The Madras Stock Exchange Limited, Chennai |
| Company Share Registry | : | M/s.Cameo Corporate Services Limited "Subramanian Buildings", 1,Club House Road, Chennai - 600 002 Phone: 91-44-28460390-94, Fax:91-44-28460129. E-mail: investor@cameoindia.com |
| | | |

 $\underline{\land}$



NOTICE TO THE SHAREHOLDERS

NOTICE is hereby given that the Twenty-Third Annual General Meeting of the Members of **INDO ASIA FINANCE LIMITED** will be held on Monday the 30th September, 2013 at 11.30 a.m at the registered office of the Company at No.15, New Giri Road, T.Nagar, Chennai-600017 to transact the following business:

ORDINARY BUSINESS

- 1. To receive, consider and adopt the Audited Profit and Loss Account for the year ended March 31, 2013, the Balance Sheet as at that date and the Reports of the Directors and Auditors thereon.
- **2.** To appoint a Director in place of Mr.M.Prakash Chand Jain, who retires by rotation, and being eligible, offers himself for reappointment.
- **3.** To appoint a Director in place of Mr.M.Viswanathan, who retires by rotation, and being eligible, offers himself for reappointment
- **4.** To appoint Statutory Auditors and fix their remuneration. M/s.A.Krishnamoorthy & Co., Chartered Accountants, the retiring Auditors of the Company are eligible for reappointment and offer themselves for reappointment.

By Order of the Board For Indo Asia Finance Limited

Padham J Challani Chairman and Managing Director

29th July, 2013

Registered Office No.15, New Giri Road, T.Nagar, Chennai - 600 017.



NOTES:

- 1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE ON A POLL INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER. PROXY TO BE VALID MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY, NOT LATER THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING. A PROXY FORM IS APPENDED WITH THE ADMISSION SLIP.
- 2. The Register of Members and Share Transfer Books of the Company shall remain closed from Friday, 27th day of September, 2013 to Monday, 30th day of September, 2013 (Both days Inclusive) for the purpose of ascertaining the list of members as on the date of ensuing Twenty Third Annual General Meeting.
- 3. Members are hereby requested to send all correspondence concerning transfers, transmissions, subdivision, consolidation of shares or any other share related matters and/or change in address to the Company's Registrar and Share Transfer Agent.
- 4. Members desiring to have any clarification on account are requested to write to the Company at an early date so as to enable the Company keep the information ready.
- 5. Members/Proxies should bring the attendance slip duly filled in for attending the meeting and corporate members are requested to send a duly certified copy of the Board Resolution/Power of Attorney authorizing their representative to attend and vote at the Annual General Meeting.
- 6. Members desirous of making a nomination in respect of their shareholding in the Company, as permitted under section 109A of the Companies Act, 1956, are requested to write to the Company's Registrar for the prescribed form. Nomination form may be downloaded from Company's Website www.indoasianfinance.com.
- 7. Annual Report is available at the website of the Company at www.indoasiafinance.com.
- 8. Members who have not yet enchased their dividend warrants for previous years are advised to forward such warrants to the Company for revalidation. Pursuant to the provision of Section 205A read with Section 205C of the Companies Act, 1956, dividend, which remains unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund of the Central Government.
- 9. The SEBI has mandated the submission of Permanent Account Number (PAN) by every participant in securities market, members holdings shares in electronic form are, therefore, requested to submit the PAN to their Depositories Participant with whom they are maintaining their DEMAT accounts. Members holding shares in physical form can submit their PAN details to the Company / Registrar and Share Transfer Agent.



- 10. Members holding shares in Electronic form may note that Bank particulars registered against their respective Depository Accounts will be used by the Company for payment of dividend. The Company or its Registrar and Share Transfer Agent cannot act on any request received directly from the members holding shares in Electronic form for any change of Bank particulars of Bank mandates. Such changes are to be advised only to the Depository Participant of the members.
- 11. Members holding shares in Electronic form are requested to intimate immediately any change in their address or bank mandates to their depository participants with whom they are maintaining their DEMAT accounts.
- 12. The Ministry of Corporate Affairs has taken a "Green Initiative in the Corporate Governance" by allowing paperless compliances by the Companies and has issued circulars stating that service of Notice / Documents including Annual Report can be sent by E-mail to its members. To support this Green Initiative of the Government in full measure, members who have not registered their E-mail addresses, so far, are requested to register their E-mail addresses, in respect of electronic holding with the Depository through their concerned Depository Participants. Members who hold shares in physical form are requested to their E-mail ID's with M/s.Cameo Corporate Services Limited, "Subramanian Buildings", 1, Club House Road, Chennai 600 002.
- 13. Members who are holding shares in more than one folio under physical form may approach the Company's Share Transfer Agent for consolidation with respective details.
- 14. Information pursuant to clause 49 of the listing agreement in respect of proposed appointment/re-appointment of Directors.

| 1 | Name | Prakash Chand Jain.M |
|---|--|---|
| | Date of Birth & Age | 03.11.1955, 56 Years |
| | Nationality | Indian |
| | Date of Appointment on the Board | 13.11.1992 |
| | Qualifications | M.M.S. (Bits Pilani) |
| | Expertise in Functional Area | Comes from a family of financiers and has about 32 years experience in Hire Purchase, Loan and Real Estate fields |
| | No of Shares held | 8,16,600 (Eight Lakhs Sixteen Thousand Six Hundred only) |
| | List of Directorship held In other Companies | United Overseas Developers Limited Leaders Gate Housing Private Limited United Overseas Impex Private Limited |
| | Chairman/Member of the Committees of the Board of other Companies in which he is Director as on 31.03.2013 | Nil |
| | PAN | AOWPS6898E |

DIRECTORS



2012-2013

| 2 | Name | M. Viswa nathan |
|---|--|--|
| | Date of Birth & Age | 13.12.1933, 80 Years |
| | Nationality | Indian |
| | Date of Appointment on the Board | 27.07.2011 |
| | Qualifications | Diploma in Automobile Engineering |
| | Expertise in Functional Area | 32 Years experience in Coal India Limited in various capacities also worked as Additional Chief Engineer with Western Coal Fields Limited, Nagpur |
| | No of Shares held | 816600 |
| | List of Directorship held In other Companies | Nil |
| | Chairman / Member of the Committees of the Board of other Companies in which he is Director as on 31.03.2013 | Nil |
| | PAN | AFVPN4404R |

By Order of the Board For Indo Asia Finance Limited

Padham J Challani Chairman and Managing Director

29th July, 2013 Registered Office No.15, New Giri Road, T.Nagar, Chennai - 600 017.



ÍAF

INDO ASIA FINANCE LIMITED

2012-2013

DIRECTORS' REPORT

To The Members,

Your Directors are pleased to present the Twenty-Third Annual Report of your Company with the audited financial statements for the year ended 31st March, 2013.

Financial Results:

(₹ in Lakhs)

| | For the ye | ear ended |
|---|------------|------------|
| | 31.03.2013 | 31.03.2012 |
| INCOME: | | |
| Income From Operations | 740.80 | 836.30 |
| Other Income | 0.70 | 0.27 |
| Total | 741.50 | 836.57 |
| EXPENDITURE: | | |
| Finance Costs | 532.76 | 545.82 |
| Employee Benefits Expenses | 87.20 | 64.96 |
| Depreciation & Amortization Expenses | 13.59 | 111.84 |
| Other Expenses | 161.19 | 26.45 |
| Provisions & Write off | (3.02) | 18.15 |
| Total | 791.72 | 767.22 |
| PROFIT BEFORE TAX | 24.79 | 69.35 |
| Less Taxation - Current | 7.81 | 18.22 |
| Earlier Years | - | 10.39 |
| PROFIT AFTER TAX | 16.98 | 40.74 |
| Balance as per last Balance Sheet brought forward | 56.51 | 40.77 |
| Profit Available for Appropriation | 73.49 | 81.51 |
| The Appropriations are : | | |
| - Transfer to General Reserve | - | 12.50 |
| - Transfer to Special Reserve | 10.00 | 12.50 |
| - Balance carried forward | 63.49 | 56.51 |

 $\underline{6}$

(AF

BUSINESS OUTLOOK AND FUTURE PROSPECTS

The Gross Income during the year was Rs.7.42 crores as against 8.37 crores in the previous year. Profit after tax for the current year is Rs.16.98 lakhs as against Rs.40.74 lakhs in the previous year. Net Stock on Hire grew marginally by Rs.1.16 Crores to 42.78 crores from 41.62 crores. The sanctioning of the additional limit, by the Consortium of Bankers, to the extent of Appraised Limit of Rs.40.50 Crores was not materialized, for technical reasons, during the current financial year also. Because of this the Company was forced to go slow on disbursements and enter into Franchise operations to meet the demand.

The franchisee arrangement with Shriram Transport Finance Company Limited, on 50:50 risk and reward sharing basis is in force and entered its eight year of operation.

The Franchise Agreement with L&T Finance Limited on Fee based services is in force.

The main thrust continues on individual Pre-owned Commercial Vehicle Finance directly through the Company's own operation.

In Previous year Company entered into a joint venture Agreement with a reputed builder to develop the land into a commercial complex. This commercial complex is in Progress.

DIVIDEND

In order to conserve the liquid resources for the development of future business of the Company and to enhance shareholders value, Your Directors have not recommended any Dividend for the year ended 31st March 2013. However to enhance the Reserves, the Board of Directors voluntarily transferred a sum of Rs.10.00 Lacs to the Special Reserve.

RESOURCE MOBILISATION

Public Deposit

The Company has not accepted fixed deposits from public during the year.

Bank Finance

Your Company's bankers continue to extend their support, providing loans at competitive rates. The maximum amount outstanding at any time was Rs.30.21 Crores and the amount outstanding at the end of the year was Rs.28.94 Crores. The working capital credit limits of your Company were renewed at Rs.29.60 Crores.

(AF)

CREDIT RATING

Your Company has been assigned BB+ (Double B Plus) rating by CARE for Bank facilities as well as Fixed Deposit programme, instruments with this rating are considered to offer moderate risk of default regarding timely servicing obligations.

CAPITAL ADEQUECY RATIO

Your Company's total Capital Adequacy Ratio (CAR), as of March 31, 2013 stood at 31.82% of the aggregate risk weighted assets which is well above the regulatory minimum of 15%.

STATUTORY STATEMENTS

Conservation of Energy, Technology absorption, Foreign Exchange Earnings and Outgo and Particulars of Employees :

Indo Asia Finance Limited does not carry on any manufacturing activities and accordingly the provision to furnish information as per Section 217 (1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the report of Board of Directors) Rules, 1988, particulars relating to Conservation of Energy, Research and Development and Technology Absorption is not applicable.

There are no Foreign Exchange earnings and out go during the year under review.

Particulars of Employees in terms of requirement of the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 are not enclosed as there are no employees who have been paid salary in excess of prescribed limits.

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement u/s 217(2AA) of the Companies Act, 1956 with respect to Directors' Responsibility Statement, your Directors to the best of their knowledge and belief

Confirm that :

- (i) In the preparation of the Annual Accounts, for the year 2012-13, the applicable Accounting Standards have been followed and there no material departure;
- (ii) They have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for the year;
- (iii) They have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act so as to safeguard the assets of the Company and to prevent and detect fraud and other irregularities and
- (iv) they have prepared the annual accounts on a going concern basis.

(AF)

INDO ASIA FINANCE LIMITED

2012-2013

INTERNAL CONTROLS AND THEIR ADEQUACY

The internal control systems are commensurate to the size of the operation of the Company. Whenever it is required, the systems and procedures are upgraded to suit the changing business needs.

STATEMENT PURSUANT TO LISTING AGREEMENT

The Company's Securities are listed with The Bombay Stock Exchange Limited, Mumbai and The Madras Stock Exchange Limited, Chennai and the Company has paid the respective Annual listing fees up-to-date and there are no arrears.

CORPORATE GOVERNANCE

A detailed report on **Corporate Governance** as updated with the particulars of this Financial year, as per the directions from SEBI is annexed to this report (Annexure A) together with **Report of the Auditors**, on the compliance with the said Code and a Report of the Management Discussion and Analysis is also annexed separately.

DIRECTORATE

In compliance with the provisions of the Companies Act, 1956 and in accordance with the Article 9 of the Company's Articles of Association, Mr. Prakash Chand Jain and Mr. M.Viswanathan, retires at this Annual General Meeting and being eligible, offers themselves for re-appointment.

In spite of best effort, the Company could not able to appoint full time Company Secretary as required under section 383 A of the Companies Act, 1956.

Brief resume of the Directors, seeking re-appointment, nature of their expertise as stipulated under clause 49 of the listing agreement with the Bombay Stock Exchange Limited, is appended to the notice convening the Annual General Meeting.

Disclosures of Particulars of Constituting "Group" pursuant to Regulation 3(1)(e) of the SEBI (Substantial Acquisition of Shares & Takeovers) Regulations, 1997.

Pursuant to an information from the promoters, the name of the promoters and entities comprising group as defined under Monopolies and Restrictive Trade Practice (MRTP) Act, 1969, are as under for the purpose of the SEBI (Substantial Acquisition of Shares & Takeovers) Regulations, 1997. (As at 31st March, 2013).

| Padham J Challani | AJeeth Kumar J.P | J.P.Swapna | Mamtha A Mutha |
|-------------------|------------------|-------------|----------------|
| P.Shobha | Sumthi Challani | J.Hemalatha | Lalitha J.A |
| J.Amara Bai | | | |



AUDITORS

The retiring auditors, M/s.A.Krishnamoorthy & Co., Chartered Accountants have expressed their willingness to continue in office, if appointed. They have furnished to the Company a certificate of their eligibility for appointment as auditors, pursuant to section 224 (1B) of the Companies Act, 1956.

The Audit committee and the Board of Directors recommend the re-appointment of M/s.A.Krishnamoorthy & Co., Chartered Accountants as Auditors for a further period of one year and to fix their remuneration.

The Auditors Report to the Members does not contain any qualification or adverse remarks.

ACKNOWLEDGEMENTS

Your Directors gratefully acknowledge the support and co-operation extended by all the Shareholders, Customers, Vehicle Manufacturers, Dealers, Government Agencies, Bankers and all other Associated to your Company during the year and look forward to their continued support.

Above all, your Directors place on record their appreciation of the dedication and commitment displayed by the employees of the Company, thus enabling it to report reasonable performance during the tough period.

For and on behalf of the Board For INDO ASIA FINANCE LIMITED

Padham J Challani Chairman and Managing Director

29th July, 2013 Registered Office No.15, New Giri Road, T.Nagar, Chennai - 600 017.

10

(AF)

INDO ASIA FINANCE LIMITED

2012-2013

ANNEXURE - A

REPORT ON CORPORATE GOVERNANCE

STATEMENT OF COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company has been practicing the code of Corporate Governance since inception. The Company has been growing with the trust placed by the customers, institutions and shareholders. The Company has assigned the highest importance to the elements of good corporate governance like transparency, accountability and responsibility in every sphere of management practice be it customers, shareholders, bankers, regulators or staff members. With emphasis on transparency and accountability, the Company has adopted a fair practices code, which lays down detailed guideline for dealing with customers.

BOARD OF DIRECTORS

The Board of Directors of the Company comprises of one Managing Director and Four Non Executive Directors including Three Independent Directors. The Board members possess requisite skills, experience and expertise that are required to take decisions, which are in the best interest of the Company.

Mr.Padham J Challani is the Chairman and Managing Director of the Company. He works under the direction, control and supervision of the Board of Directors. The Board meets at regular intervals Policy formulation, evaluation of performance and control functions vest with the Board.

The Composition of Board, attendance of each Director at the Board Meetings held during the year under review as well as in the last Annual General Meeting and number of other Directorship/ Committee memberships held by them are as follows:-

| Name of Director | Designation and Category | No. of Board Meetings in the Year during respective tenure of Directors | | Attendance Of Last AGM | Number of Directorships held in the Indian Companies | Number of Board / Committee memberships Held in |
|----------------------|--|---|----------|------------------------------|--|---|
| | | Held | Attended | | (excluding Indo Asia Finance Limited) | other companies |
| Padham J Challani | Chairman and Managing Director- Executive | 04 | 04 | Yes | 13 | Nil |
| M Prakash Chand Jain | Director-Non Executive | 04 | | Yes | 03 | Nil |
| N Subramanian | Director-Non Executive & Independent | 04 | 04 | Yes | Nil | Nil |
| M Viswna than | Director-Non Executive & Independent | 04 | 04 | Yes | Nil | Nil |
| Prasan Chand Chopra | Director-Non Executive & Independent | 04 | 04 | Yes | 02 | Nil |



Further the Board of Directors would like to inform the members that none of the Directors are disqualified to act as Directors of this Company or any other Public Company under Section 274(1) (g) and other applicable provisions of the Companies Act, 1956.

Further, there were no changes in the composition of the Board of Directors.

The requisite information as prescribed under Clause 49 of the Listing Agreement is placed before the Board from time to time and is generally provided as part of the Agenda papers of the Board Meeting and are/is properly recorded and signed, in the Minutes Book maintained for the purpose.

The Board of Directors met Four (04) times on 30.05.2012, 30.07.2012, 16.10.2012 and 30.01.2013 and in respect of which meetings proper notices were given and the proceedings were properly recorded and signed, in the Minutes Book maintained for the purpose.

The Annual General Meeting for the financial year ended on 31.03.2012 was held on 28.09.2012 by giving due notice to the members of the Company and the resolutions passed there at were recorded in Minutes Book maintained for the purpose.

None of the Director is related to any other Director of the Company.

DIRECTORS SHAREHOLDING :

| Name of the Directors | No. of Equity Shares as on 31 st March 2013 |
|-----------------------|--|
| Padham J Challani | 1,10,100 |
| M.Prakashchand Jain | 8,16,600 |
| N.Subramanian | 300 |

There are no other shares or convertible instruments held by any other Directors.

BOARD COMMITTEES

The Board is assisted by various committees like, Audit Committee, Remuneration Committee and Shareholders Investors Grievance Committee.

Audit Committee

Your Company has a qualified and independent Audit Committee. The composition, procedures, powers and role/functions of the audit committee constituted by the Company comply with the requirements of Clause 49 of the Listing Agreement.

2012-2013

The terms of reference of the Audit Committee included the following:

- Solution Overseeing the Company's financial reporting process and the disclosure of its financial information.
- Recommending appointment and removal of the external auditor, fixing of audit fees and approving payments for any other service.
- Reviewing with Management the quarterly, half yearly and annual financial statement with primary focus on accounting policies and practices, compliance with accounting standards, any related party transaction and stock exchange and legal requirements concerning financial statements, matter relating to be included in the Director's Responsibility Statement, Changes, if any, in accounting policies and practices and reasons for the same, Major accounting entries involving estimates based on the exercise of judgment by Management, Significant adjustments made in the financial statements arising out of audit findings and Qualifications in the draft audit report.
- Reviewing adequacy of internal control systems in order to have the effective use and safeguard of resources and compliance with statutes, polices and procedures and ensure compliance of internal control systems and reviewing the Company's financial and risk management policies.
- Reviewing reports furnished by the Statutory Auditors and ensuring suitable follow up thereon.
- Reviewing, with the Management, the statement of uses/ application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilization of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- biscussion with internal auditors any significant findings and follow up there on.
- Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal controls systems of a material nature and reporting the matter to the Board.
- Discussion with statutory auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non payment of declared dividends) and creditors.
- ♥ To review the functioning of the Whistle Blower mechanism, in case the same exists.
- Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

(13)

(AF)

Composition And Attendance

The Audit Committee of the Board consisting of Three "Non-Executive & Independent Directors "as members as detailed below and all members have adequate financial and accounting knowledge.

The Audit Committee met Four (04) times during the year on 30.05.2012, 30.07.2012, 16.10.2012 and 30.01.2013 during the year and the details of the number of meetings held and attendance record of the members are as follows:

| Name of Directors | Status and Category | No. of Meetings | |
|------------------------------|--------------------------------------|-----------------|----------|
| | | Held | Attended |
| N.Subramanian - Chairman | Director-Non-Executive & Independent | 04 | 04 |
| M.Viswanathan - Member | Director-Non-Executive & Independent | 04 | 04 |
| Prasan Chand Chopra - Member | Director-Non-Executive & Independent | 04 | 04 |

The un-audited/ audited financial results of the Company are also specifically reviewed by the Audit Committee before they are submitted to the Board for approval. Minutes of each Audit Committee meetings are placed before the Board for information.

Remuneration Committee

Your Company has constituted a Remuneration Committee under the Chairmanship of Mr.N.Subramanian. The committee consisting of Mr.N.Subramanian, Mr.M.Viswanathan and Mr. Padham J Challani, decide the structure of the Executive Director's Remuneration. No meeting was held during the year under review.

Executive Director

The Company has a Managing Director, however no remuneration paid to him during the period 01.04.2012 to 31.03.2013 as he has waived his right for the same for the best interest of the Company.

Mr.Padham J Challani was not paid any sitting fees for the Board meetings or of any Committees of the Board attended by him.

Non-Executive Director

Non-Executive Directors of the Company are remunerated by way of sitting fees for the meetings of the Board/Committees of the Board attended by them. There was no other payment to the Non-Executive Directors.

None of the non-executive Directors has pecuniary relationship with Company, its promoters, management or its subsidiaries.

<u>(14)</u>

2012-2013

Shareholders/Investor's Grievance Committee

The shareholders/ Investors Grievance Committee of the Board oversees redressal of shareholders and investors complaints like transfer of shares, non-receipt of balance sheet, non-receipt of declared dividends etc.

Composition And Attendance

The Shareholders/Investors Grievance Committee consists of Mr.N.Subramanian, Mr.M.Viswanthan, and Mr.Prasan Chand Chopra, where Mr.N.Subramanian, is the Chairman of the Committee and they met at regular intervals. Company Secretary is the Compliance officer of the Committee.

The Company used to give a detailed report on steps taken by it to the Committee to specifically look into redressing shareholders and investor's complaint, break up of the nature of complaints received including number of complaints not resolved to the satisfaction of the complainants. Additionally, details of communication received from agencies like Stock Exchanges/SEBI/ Ministries of Companies Affairs were placed with an explanation as to how such communication were responded to and within how may days/ weeks.

The Company has delegated its Registrar and Share Transfer Agent, all shares related works. No complaint of any material nature was received during the year under review.

COMPLAINCE OFFICER

Mr.B.Vettri Velan, is the Compliance Officer for complying with the requirements of Securities laws and Listing Agreements with the Stock Exchanges in India.

INVESTOR GRIEVANCE REDRESSAL

The number of complaints received and resolved to the satisfaction of investors during the year under:-

| Type of Complaints | Number of Complaints |
|---|----------------------|
| Non Receipt of Annual Reports | - |
| Non Receipt of Dividend Warrants | - |
| Non Receipt of Interest/Redemption Warrants | - |
| Non Receipt of Certificates | - |
| Total | - |

General Body Meetings

The details of the Annual General Meetings held during the last three years are as follows: -

| | Financial Year | Location | Date | Time |
|----------------------|-------------------|--|------------|-----------|
| 22 nd AGM | 2011-12 | No.15, New Giri Road, T.Nagar, Chennai - 600 017. | 28.09.2012 | 10.00 a.m |
| 21 st AGM | 2010-11 | No.15, New Giri Road, T.Nagar, Chennai - 600 017. | 28.09.2011 | 10.30 a.m |
| 20 th AGM | 2009-10 | No.15, New Giri Road, T.Nagar, Chennai - 600 017. | 29.09.2010 | 10.30 a.m |

All the resolutions including special resolutions as set out in the respective notices were passed by the shareholders. There is no proposal to pass any resolution by Postal Ballot.

DISCLOSURE MADE BY THE SENIOR MANAGERIAL PERSONNEL TO THE BOARD

During the year no material transaction has been entered into by the Company with the Senior Managerial Personnel where they had or were deemed to have had personal interest that may have potential conflict with the interests of the Company.

DISCLOSURES ON MATERIALLY SIGNIFICANT RELATED PARTY TRANSACTIONS

There were no materially significant related party transactions entered into by the Company with related parties (i.e.) Directors or Management, their subsidiaries or relatives, except as mentioned in point no.4(c) of Note no.21 to the Notes to the Accounts, that had potential conflict with the interest of the Company at large in the financial year ended March 31, 2013.

DISCLOSURE OF ACCOUNTING TREATMENT

No treatment different from that prescribed in an Accounting Standard have been followed by the Company.

RISK MANAGEMENT

In order to ensure that management controls risk through means of properly defined frame work a report on Risk Management and minimization procedures as received from the Individual functional heads of the Company is placed before the Board of Directors of the Company.

Over the years, your Company has achieved an appropriate balance between risk and returns by setting up an efficient risk mitigation system to meet various forms of financial and other risks. The primary risks that the Company is exposed to are, credit risk, market risk and operational risk. Deriving from the long years of experience in retail auto financing, your Company's credit policy framework is designed to provide the right balance between business growth and portfolio quality. The Company's philosophy of not outsourcing the credit appraisal process has ensured that credit filters are uniformly applied by experienced and well trained employees. The consistently low levels of delinquency and credit losses in the portfolio bear ample testimony to this.

Your Company has constituted a Risk Management Committee, in accordance with the Guidelines on Corporate Governance issued by the Reserve Bank of India, to monitor the risk management framework on an ongoing basis with a view to ensuring that risk parameters are within defined limits.

CODE OF CONDUCT FOR THE DIRECTORS AND SENIOR MANAGEMENT PERSONNEL

The Company has laid down a Code of Conduct (Code) for all the Board Members and Senior Management Personnel of the Company. The Code is also posted on the Website of the Company. All Board Members and Senior Management Personnel have affirmed their compliance with the Code for the financial year ended 31st March, 2013. A declaration to this effect signed by Mr.Padham J Challani, Chairman & Managing Director of the Company forms part of this report.

The Board of Director of the Company have adopted the revised (Prohibition of Insider Trading code) modified in terms of amendment notified by the Securities and Exchange Board of India (SEBI) under SEBI (Prohibition of Insider Trading) Regulations, 1992.



CEO/CFO CERTIFICATION

In terms of Clause 49 (V) of the Listing Agreement, the Certificate duly signed by Mr. Padham J Challani, Chairman and Managing Director was placed before the Board of Directors along with financial statement for the financial year ended March 31, 2013 at its meeting held on 30th May, 2013.

PROCEEDS FROM PUBLIC/ RIGHTS/ PREFERENTIAL ISSUES, ETC.,

The Company does not have any unutilized money raised through Public/ Rights/ Preferential Issues, etc.

COMPLIANCES BY THE COMPANY

The Board of Directors is periodically reviewing the Compliance Reports of the Laws applicable to the Company and the Company initiates requisite actions for strengthening of its statutory compliance procedures as may be suggested by the Board from time to time.

DETAILS OF NON-COMPLIANCES WITH REGARD TO CAPITAL MARKET

There were no instances of non-compliance by the Company on any matter related to capital markets during the last three years. Hence there was no penalty, structures imposed by SEBI/Stock Exchange or any other statutory/local authorities against the Company.

MEANS OF COMMUNICATION TO SHAREHOLDERS

- Quarterly results are published in TRINITY MIRROR (in English language) and MAKKAL KURAL (in Tamil Language) These results, *inter alia*, are promptly submitted to the Stock Exchanges to enable them display the same on their website.
- Solution The domain name of the Company's website is www.indoasianfinance.com where general information about the Company is available.

The Management Discussion and Analysis report forms part of the Annual Report.

GENERAL SHAREHOLDER'S INFORMATION

Financial Calendar (Tentative)

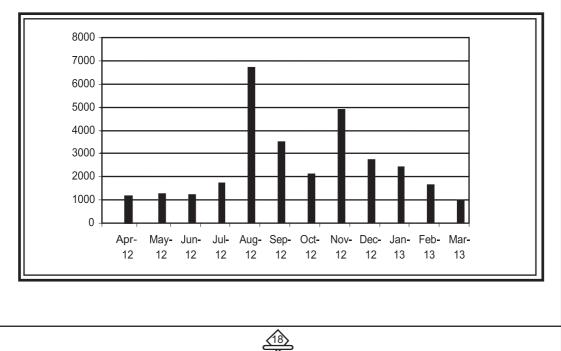
| Financial year | April 1, 2013 to March 31, 2014 | |
|---|---|--|
| First Quarter Result | (Subject to Change) | |
| Second Quarter Result and | July 30, 2013 | |
| Half-yearly Result | October 30, 2013 | |
| Third Quarter Result | January 30, 2014 | |
| Fourth Quarter Result | May 30, 2014 | |
| Annual Result (Audited) | May 30, 2014 | |
| Annual General Meeting | Within 6 months of the close of the financial year In accordance with Section 166 of the Companies Act, 1956. | |
| Dates of book closure | 27 th September, 2013 to 30 th September, 2013 | |
| Venue and other details of | Day :- Monday | |
| the Annual General Meeting | Date :- 30 th September, 2013 | |
| | Time :- 11.30 a.m | |
| | "No.15, New Giri Road, T.Nagar, Chennai - 600 017. | |
| Dividend Payment Date (if declared) | Within 30 days from the date of Annual General Meeting | |
| Listing on Stock Exchange and Stock Code. The | The Bombay Stock Exchange Limited, Mumbai | |
| Equity Shares of Rs. 10/- each are Listed at | The Madras Stock Exchange Limited, Chennai | |
| | (Annual Listing for fees for the year 2013-14 has been duly paid to | |
| | the above exchange) - Scrip Code 530747. | |
| | | |
| | A | |
| | <u>{17</u> } | |



Stock Market data for the period April 1, 2012 to March 31, 2013 and Graphical representation of volume of Shares trading during April 2012 - March 2013. Monthly high and low prices as well as the volumes of shares traded at BSE for the year 2012-13.

| | Bombay Stock Exchange (BSE) | | | |
|--------|-----------------------------|-----------------|------------------------|--|
| Month | High Price (Rs.) | Low Price (Rs.) | Volume (No. of Shares) | |
| Apr-12 | 8.44 | 6.92 | 1133 | |
| May-12 | 10.30 | 8.66 | 1293 | |
| Jun-12 | 9.23 | 8.34 | 1250 | |
| Jul-12 | 8.00 | 7.70 | 1755 | |
| Aug-12 | 8.25 | 6.40 | 6731 | |
| Sep-12 | 6.37 | 4.88 | 3508 | |
| Oct-12 | 6.25 | 4.75 | 2133 | |
| Nov-12 | 7.92 | 5.73 | 4920 | |
| Dec-12 | 5.45 | 4.54 | 2755 | |
| Jan-13 | 5.22 | 4.53 | 2418 | |
| Feb-13 | 4.90 | 4.67 | 1678 | |
| Mar-13 | 4.67 | 4.45 | 1010 | |

The Chart given hereunder plots the movement of the Company's shares traded in BSE for the Financial year 2012-13.





DEMATERIALIZATION OF SHARES AND LIQUIDITY

The Equity shares of the Company are made available for dematerialization under depository system operated by the Central Depository Services (India) Limited (CDSL) and National Securities Depository Limited (NSDL). The Shares of your Company are under compulsory DEMAT settlement mode and can be traded only in the DEMAT form. Shares dematerialized upto March 31, 2013 are under

| Sl No. | Particulars of Capital Structure | No. of shares | % of Total issued capital |
|--------|--|---------------|---------------------------|
| 1. | Listed Capital(Exchange wise) as per Company's Record | 90,00,000 | 100.00 |
| 2, | Held in dematerialized Form in CDSL | 29,14,645 | 32.38 |
| 3. | Held in dematerialized Form in NSDL | 53,38,442 | 59.32 |
| 4. | Physical | 7,46,913 | 8.30 |

REGISTRAR AND SHARE TRANSFER AGENT (RTA)

Pursuant to newly introduced regulations 53A of the Securities and Exchange Board of India (Depositories & Participants) Regulations, 1996, the Company has appointed Cameo Corporate Services Limited, a SEBI registered Agency as the Common Registrar and Share Transfer Agent of the Company for both physical and dematerialized segments. Their complete address is as under

"Cameo Corporate Services Limited" Subramanian Buildings, No.1, Club House Road, Chennai 600 002, Phone No.044-28460390-94, Fax No.28460129, Email: cameo@cameoindia.com

SHARE TRANSFER SYSTEM

The shares of the Company are traded on the Stock Exchanges through the Depository System. The DEMAT ISIN in National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) is **INE807A01010**.

All requests received by the Company/ RTA for dematerialization/ re-materialization, transfers, transmissions, subdivision, consolidation of shares or any other share related matters and/or change in address are disposed off expeditiously.

DISTRIBUTION OF SHARE HOLDING AS ON 31-03-2013

| Sha | Share holding | | | holders | Share A | mount |
|-----------|---------------|----------|--------|------------|----------|------------|
| | Rs | • | Number | % of Total | Rs. | % of Total |
| 1 | - | 5000 | 576 | 44.79 | 996 590 | 1.11 |
| 5001 | - | 10000 | 339 | 26.37 | 2551790 | 2.83 |
| 1 0 0 0 1 | - | 20000 | 192 | 14.93 | 2782330 | 3.09 |
| 20001 | - | 30000 | 70 | 5.44 | 1780880 | 1.98 |
| 30001 | - | 40000 | 14 | 1.09 | 503820 | 0.56 |
| 40001 | - | 50000 | 19 | 1.48 | 888400 | 0.99 |
| 50001 | - | 100000 | 38 | 2.95 | 2700770 | 3.00 |
| 100001 | - a | nd Above | 38 | 2.95 | 77795420 | 86.44 |
| Total | | | 1286 | 100.00 | 9000000 | 100.00 |





As required under Circular No.D&CC/FITTC/CER-16/2004 dated 31st December, 2004 issued by the Securities and Exchange Board of India, the Company has appointed a Practicing Company Secretary to do the Secretarial Audit and the report was placed before the Board and sent forthwith to Stock Exchanges for their information and record.

| Categor | ies of Shareholdings as on March 31, 2013 | | |
|---------|--|----------------------|---------------------------|
| Sr.No | Category of Shareholders | No.of shares Held | Percentage of holdings |
| 1. | Promoters | 46,48,499 | 51.65 |
| 2. | Foreign Institutional Investors/Mutual Funds | - | - |
| 3. | Bodies Corporate | 1,06,261 | 1.18 |
| 4. | Individual shareholders holding nominal share capital upto Rs. 1 lakh | 11,09,719 | 12.33 |
| 5. | Individual Shareholders holding nominal share capital in excess of Rs.1 lakh | 30,85,260 | 34.28 |
| 6. | Clearing Members | - | - |
| 7. | Hindu Undivided Family | 48,541 | 0.54 |
| 8. | Non Resident Indians | 1,720 | 0.02 |
| 9. | Foreign National | - | - |
| Total | | 90,00,000 | 100.00 |

MAJOR SHAREHOLDERS

Details of Shareholders holding more than 1% of the paid up capital of the Company as on March 31, 2013 are given below :-

| Name of Shareholder | No. of Shares | % of Paid up Capital | Category |
|----------------------|---------------|-------------------------|----------|
| Padham J Challani | 110,100 | 1.22 | Promoter |
| Ajith P Challani | 408300 | 4.54 | Promoter |
| J.P.Swapna | 346,806 | 3.85 | Promoter |
| Mamtha A Muthaa | 309,054 | 3.43 | Promoter |
| P.Shobha | 3 3 7 9 5 9 4 | 37.55 | Promoter |
| Aashish Chopra | 450000 | 5.00 | Promoter |
| Abishek Chopra | 450000 | 5.00 | Promoter |
| Adit ya Chopra | 450000 | 5.00 | Promoter |
| M.Prakash Chand Jain | 816600 | 9.07 | Promoter |
| P.Kantha Chopra | 435900 | 4.84 | Promoter |

TRANSFER OF UNPAID / UNCLAIMED AMOUNT TO INVESTOR EDUCATION AND PROTECTION FUND

Members who have not yet encashed their dividend warrants for previous years are advised to forward such warrants to the Company for revalidation. Pursuant to the provision of section 205Aof the Companies Act, 1956 dividend, which remains unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government.

The following table gives information relating to outstanding dividend accounts and the dates by which they can be claimed by the Shareholders.

| Financial Year | Date of Declaration | Proposed date for transfer to IEPF* |
|----------------|---------------------|-------------------------------------|
| 2004-05 | 19.09.2005 | 18.09.2013 |
| 2005-06 | 25.09.2006 | 24.10.2013 |
| 2006-07 | 24.09.2007 | 23.10.2014 |
| 2007-08 | 29.09.2008 | 28.10.2015 |
| 2008-09 | 29.09.2009 | 28.10.2016 |
| 2009-10 | 29.09.2010 | 28.10.2017 |

* Indicative dates. Actual dates may vary.

It may be noted that no claims will lie against the Company nor the IEPF in respect of the said unclaimed amount transferred to the fund.

COMPANY REGISTRATION DETAILS

The Company is registered in the State of Tamil Nadu. The Corporate Identity Number (CIN) allotted to the Company by the Ministry of Corporate Affairs (MCA) is L65191TN1990PLC019060

LEGAL PROCEEDINGS:

There is no legal proceeding pending against the Company.

THE COMPANY HAS NOT ISSUED ANY GDR/ADR/ WARRANTS/CONVERTIBLE INSTRUMENTS.

ADDRESS FOR COMMUNICATION INDO ASIA FINANCE LIMITED

| No.15, N | lev | w Giri Road, T. Nagar, Chennai - 600 017 |
|----------|-----|--|
| Phone | : | 044-2834 2111 |
| Fax | : | 044-2834 1280 |
| Email | : | investors@indoasianfinance.com |
| Website | :: | www.indoasianfinance.com |
| | | |

In terms of clause 47(f) of the Listing Agreement of Stock Exchanges, investors may please use investors@indoasianfinance.com as E-mail ID for redressal of investor request/complaint.



2012-2013

MANAGING DIRECTOR'S DECLARATION ON CODE OF CONDUCT

As required by clause 49 of the Listing Agreement the Managing Director's declaration on code of conduct is as under:

I, Padham J Challani, Chairman & Managing Director of the Company declare that all the Board Members and Senior Management of the Company have affirmed compliance with the code of conduct.

For and on behalf of the Board For INDO ASIA FINANCE LIMITED

Padham J Challani Chairman & Managing Director

Dated: 29th July, 2013.

Registered Office "No.15, New Giri Road, T Nagar, Chennai - 600 017.

COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE FROM AUDITORS

The Certificate dated 30th day of May 2013, obtained from Statutory Auditors of the Company M/s.A.Krishnamoorthy & Co., Chartered Accountants, confirming compliance with the Corporate Governance requirements under Clause 49 of the Listing Agreement, is annexed hereto.

For and on behalf of the Board For INDO ASIA FINANCE LIMITED

Padham J Challani Chairman & Managing Director Prasan Chand Chopra Director

Dated: 29th July, 2013.

Registered Office No.15, New Giri Road, T Nagar, Chennai - 600 017.

22



COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE (Under Clause 49 of the Listing Agreement)

To the Members of INDO ASIA FINANCE LIMITED

We have examined the registers, records, books and papers of **M/s.INDO ASIA FINANCE LIMITED** (the Company), as required to be maintained under the Listing Agreements entered with the Stock Exchanges and the Rules and Regulations issued by SEBI and NSDL for the financial year ended on 31st March, 2013.

The compliance of conditions of the listing agreement is the responsibility of the Management. Our examination has been limited to the procedure and implementation thereof, adopted by the Company for ensuring the compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of the opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the examinations carried out by us and explanations furnished to us by the Company, its officials and agents, we certify that in respect of the aforesaid financial year:

We certify that the Company has complied with the condition of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that no investor grievance is pending for a period exceeding one month against the Company as per the record maintained by the Share holder / Investor Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with the Management.

For M/s.A.KRISHNAMOORTHY & CO Chartered Accountants FRN: 001489S

> A.Krishnamoorthy Proprietor Mem No.27190

Place: Chennai Date: 30th May, 2013



MANAGEMENT DISCUSSION AND ANYLYSIS REPORT

INDUSTRY OVERVIEW

NBFC sector has been experiencing significant stresses on asset quality, liquidity and funding costs due to the global economic slowdown & its impact on the domestic economy. While all the NBFCs were affected, the impact varied according to the structural features of each NBFC. Asset Liability Maturity (ALM) profiles, type of assets financed and origination / collection models followed were the primary differentiators within NBFCs. Profitability is expected to be lower than historical levels due to conservative ALM management, higher provisioning and avoidance of high yielding unsecured loan segments. However profits are at the same time expected to be much more stable & less susceptible.

MARKET SCENARIO

A continued decline in economic growth in the year 2013 in particular, a steep drop in industrial output, affecting asset quality/asset growth and earnings could also lead to negative rating action. The market outlook of the NBFC sectors during the year under review is stable but cautious. The cyclical headwinds from a moderating economy had significantly affected the NBFCs' asset quality, and loan growth had drastically slow down in 2013. Funding costs for NBFCs had increased in the year, which, together with higher credit costs, had reduced profitability.

HUMAN RESOURCES

The enthusiasm of staff members continued to be high in sustaining growth of disbursements and in maintaining healthy recoveries. With the high level of commitment and loyalty by staff members, the Company is confident to face the challenges of the market forces with success.

RISK MANAGEMENT

The Company manages various risks associated with the financing business, which include credit risk, liquidity risk and interest rate risk. The Company manages credit risk through internal credit norms and effective recovery mechanism. Liquidity risk and interest rate risks arising out of maturity mismatch of assets and liabilities are managed through regular monitoring of maturity profile.

DISBURSEMENT

The Company had disbursed Rs.15.11 crores during the year as against Rs.19.14 crores in the previous year.

RECOVERIES AND PROVISIONS

As per the prudential norms of Reserve Bank of India, the Company classified the assets and made provisions as per the prescribed rate depending on the ageing of such NPAs and not recognized income in respect of such accounts. A provision of Rs. 32.14 Lakhs (47.57%) was made against Substandard Assets and a provision of Rs.10.48 Lakhs (0.25%) was made against Standard Assets. The Company is continuing its efforts in recovering NPAs.

INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY

The Company has adequate systems and controls commensurate with the size of the business.

(AF)

2012-2013

POLICIES & CODE OF CONDUCT

The Board of Directors at their meeting held on 18th December,2010 approved Fair Practice Code, Loan Policy, Investment Policy and Guidelines on Know Your Customer to be observed by the Company as advised by the Reserve Bank of India.

FINANCIAL PERFORMANCE

Key elements of the profit and loss account for the year ended March 31, 2013 are:

- Surrent year income tax provision amounted to Rs.7.81 lacs as compared to Rs.18.22 lacs in the previous year. The effective income tax rate for the year is 30.90%.
- Pre-tax return on average assets was 0.32% in the current year as against 1.11% in the previous year. Post tax return on average assets was 0.22% in the current year as against 0.65% in the previous year
- Ratio of financial expenses to average assets was 6.87 % in the current year as against 8.76% in the previous year.
- The Earnings per Share was Rs. 0.19 for the current year as against Rs. 0.45 for the previous year.
- Ratio of non interest expenses to total expenses was 32.71 % in the current year against 29.80% to last year.

Opportunities and threats

The Non Banking Finance Companies [NBFCs] emerged as important financial intermediaries particularly for the retail sector. With the depletion in economic condition, we continued to critically selective in financing and we chose to grow responsibly rather than grow rapidly.

The NBFCs has been witnessing different and newer challenges year after year with most of the factors that are external to the industry. These challenges are proving to be of interest in driving and shaping the industry. The continued focus on infrastructure creation by the Government will push demand for automobiles and consequently the demand for finance for purchase of automobiles. This will present opportunities to the Company to penetrate the still untapped markets.

Certain statements made in this report relating to Company's outlook expectation, estimate etc., may be considered forward looking statements within the meaning of applicable law and regulations. Actual figures may differ from such expectation whether expressed or implied. Several factors could make significant impact on the Company's operation, over which the Company does not have any control.

For and on behalf of the Board For INDO ASIA FINANCE LIMITED

Padham J Challani Chairman & Managing Director Prasan Chand Chopra Director

Chennai, 29th July, 2013

f人f)

INDO ASIA FINANCE LIMITED

2012-2013

Auditors' Report

То

The Members of Indo Asia Finance Limited

Report on the Financial Statements:

We have audited the accompanying financial statements of Indo Asia Finance Limited, Chennai, which comprise of the Balance Sheet as at 31st March 2013, the Statement of Profit & Loss for the year ended on that date along with Notes on accounts.

Managements' Responsibility for the Financial Statements:

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the company in accordance with the Accounting Standards referred to in sub-section (3C) of Section 211 of the companies Act, 1956. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility:

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatements of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion:

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- a) In the case of the Balance Sheet, of the state of affairs of the company as at 31st March 2013.
- b) In the case of the Statement of Profit & Loss account, of the profit for the year ended on that date.

2012-2013

Report on Other Legal and Regulatory Requirements:

- 1. As required by the Companies (Auditor's Report) Order 2003 ("the Order") issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 2. As required by Section 227(3) of the Act, we report that:
 - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - b) In our opinion proper books of account as required by law have been kept by the company so far as appears from our examination of those books;
 - c) The Balance Sheet, Statement of Profit & Loss, dealt with by this report are in agreement with the books of accounts;
 - d) In our opinion, the Balance Sheet, Statement of Profit and Loss, comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956; and
 - e) On the basis of written representations received from the directors as on 31st March 2013, and taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2013, from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.

For A.KRISHNAMOORTHY & CO Chartered Accountants Firm Regn. No: 001489S

Place: Chennai Date: 30.05.2013

> A.KRISHNAMOORTHY Proprietor Membership No: 027190



ANNEXURE REFERRED TO IN OUR REPORT OF EVEN DATE ON THE ACCOUNTS FOR THE YEAR ENDED 31st MARCH 2013.

(i) In respect of its Fixed Assets:

- a) The company has maintained proper records showing full particulars including quantitative details and the situation of its Fixed Assets.
- b) Fixed Assets are physically verified by the management at reasonable intervals. In our opinion, the interval is reasonable having regard to the size of the company and the nature of its fixed assets. No material discrepancies were noticed on such verification.
- c) No parts of the fixed assets were disposed off during the year and therefore the question of affecting the going concern status of the company does not arise.

(ii) In respect of its inventories

- a) The inventories are physically verified at reasonable intervals during the year by the management. In our opinion, the frequency of such verification is adequate.
- b) In our opinion and according to the information and explanations given to us, the procedures for physical verification of inventory followed by management were reasonable and adequate in relation to the size of the company and the nature of its business.
- c) In our opinion, the company has maintained proper records of inventory. The discrepancies between the physical stock and the book stocks were not material and have been properly dealt with in the books of account.
- (iii) a) During the year, the company has neither granted nor taken loans and advances secured or unsecured to Companies, Firms or Other Parties covered in the register maintained under Section 301 of the companies Act,1956. Accordingly, the provisions of clause (iii) (a) to (iii) (g) of Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (iv) In our opinion, and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and nature of its business, with regard to purchase of inventory, fixed assets and for the sale of goods and services. During the course of our audit, no minor or major continuing failure has been noticed in the internal control system.
- (v) a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion, that the contracts or arrangements that need to be entered in the register maintained under Section 301 of the Companies Act, 1956, have been properly entered in the said register.
 - b) In our opinion, and according to the information and explanations given to us, transactions entered in the register maintained under Section 301 of the Companies Act, 1956, and exceeding the value by Rs.5 lakhs during the year in respect of each party have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time wherever applicable.



- (vi) The company has not accepted any deposits from the public pursuant to Section 58A, 58AA or any other relevant provisions of the Companies Act 1956, and rules framed there under. Therefore, the provisions of clause (iv) of the Order are not applicable to the Company.
- (vii) The Company has an *internal audit system*, which in our opinion is commensurate with its size and nature of its business.
- (viii) In our opinion the maintenance of cost records pursuant to the rules made by the Central Government under section 209(1)(d) of the Companies Act, 1956, are not applicable to the Company.
- (ix) a) According to the records provided to us, the company is regular in depositing undisputed statutory dues including Provident Fund, Employee's State Insurance, Investor Education and Protection Fund, Income Tax, Sales Tax, Wealth Tax, Service Tax, Customs Duty, Excise Duty and Cess, and other statutory dues with the appropriate authorities where ever applicable.
 - b) According to the information and explanations given to us, no undisputed amounts payable in respect of Income Tax, Wealth Tax, Sales Tax, Customs Duties, Excise Duty and Cess were in arrears as at 31st March 2013 for a period more than six months from the date they become payable.
 - c) According to the information and explanations given to us, there are no disputed dues that were not deposited with the authorities concerned.
- (x) The Company neither accumulated losses at the end of the financial year nor incurred cash losses during the financial year and in the immediately preceding year.
- (xi) Based on our verification and according to the information and explanations given by the management, the company has obtained loans from banks and there is no default in repayment of dues to its banks.
- (xii) Based on our examination and explanations given to us, the company has not granted loans and advances on the basis of security by way of pledge of shares, Debentures and Other Securities.
- (xiii) The Company is not a Chit Fund/ Nidhi / Mutual Benefit Fund / Society and as such this clause of the order is not applicable.
- (xiv) The company is dealing in Shares & Securities and Other Investments and proper books of account have been maintained and timely entries have been made therein.
- (xv) According to the information and explanations given to us and the representation made by the management, the company has not given any guarantee for loan taken by others from any bank or financial institutions.



2012-2013

- (xvi) In my opinion the term loans obtained by the Company are applied for the purpose for which it is obtained.
- (xvii) On the basis of our examination, the company has not raised funds on short term basis for long term investments.
- (xviii) During the year, the Company has not allotted any shares on preferential basis to the parties and companies covered in the register maintained under Section 301 of the Companies Act, 1956
- (xix) During the year, the company has not issued any secured debentures.
- (xx) During the year, the company has not raised any money by public issue.
- (xxi) Based on the Audit Procedures adopted and information and explanations given to us by the Management, no fraud on or by the company has been noticed or reported during the course of our audit.

For A.KRISHNAMOORTHY & CO Chartered Accountants Firm Regn. No: 001489S

Place: Chennai Date: 30.05.2013

> A.KRISHNAMOORTHY Proprietor Membership No: 027190

2012-2013

Financial Highlights

(Rupees in Lakhs)

| Year | 2012-13 | 2011-12 | 2010-11 | 2009-10 | 2008-09 | 2007-08 | 2006-07 |
|----------------------------|---------|---------|---------|---------|---------|----------|---------|
| Gross Income | 741.50 | 836.57 | 754.50 | 1001.59 | 1107.15 | 1095.20 | 755.88 |
| Profit Before Tax | 24.79 | 69.35 | 41.62 | 132.16 | 115.47 | 278.77 | 158.09 |
| Profit After Tax | 16.98 | 40.74 | 28.76 | 87.24 | 85.08 | 179.74 | 120.35 |
| Dividend Rate (%) | - | - | - | 3.00 | 5.00 | 10.00 | 10.00 |
| Dividend Amount | - | - | - | 27.00 | 15.00 | 30.00 | 30.00 |
| Paid Up Share Capital | 900 | 900.00 | 900.00 | 900.00 | 300.00 | 300.00 | 300.00 |
| Reserve & Surplus | 2990.47 | 2973.49 | 296.01 | 298.74 | 842.98 | 775.45 | 629.91 |
| Earning Per Share | 0.19 | 0.45 | 0.32 | 0.97 | 2.84 | 5.99 | 4.01 |
| Capital Adequacy Ratio (%) | 31.82 | 33.05 | 26.17 | 27.18 | 27.89 | 23.59 | 24.49 |
| Over dues % of H.P./ Loans | 1.97 | 2.51 | 2.34 | 3.74 | 5.02 | 4.44 | 10.94 |
| DISBURSEMENTS | | | | | | | |
| Own Operations | 1511.00 | 1914.00 | 2114.00 | 2747.00 | 2211.00 | 2900.00 | 2200.00 |
| Franchise Operation | 154.14 | 79.20 | 233.00 | 144.00 | 4394.00 | 7400.00 | 6500.00 |
| Total | 1665.14 | 1993.20 | 2347.00 | 2891.00 | 6605.00 | 10300.00 | 8700.00 |
| Assets Classfication | | | | | | | |
| Standard | 4000.21 | 7371.85 | 3892.11 | 3559.87 | 3916.15 | 3915.22 | 3152.06 |
| Sub-Standard | 13.98 | 13.97 | 12.98 | 18.35 | 58.90 | 58.84 | 25.73 |
| Doubtful | 53.59 | 54.67 | 43.94 | 36.35 | 19.22 | 5.17 | 27.17 |
| Loss Assets | 0 | 0.00 | 0.00 | 4.99 | 0.00 | 6.03 | 9.88 |
| Gross NPA- Amount | 67.57 | 68.64 | 56.92 | 59.69 | 78.12 | 70.04 | 62.78 |
| % | 1.66 | 0.92 | 1.44 | 1.65 | 1.96 | 1.76 | 1.95 |
| Net NPA Amount | 35.43 | 36.37 | 30.17 | 34.78 | 62.64 | 33.40 | 40.15 |
| % | 0.87 | 0.49 | 0.77 | 0.96 | 1.57 | 0.84 | 1.25 |
| Provision for NPA | 32.14 | 32.27 | 26.75 | 24.91 | 15.48 | 36.64 | 22.63 |
| % | 47.57 | 47.01 | 47.00 | 41.73 | 19.82 | 52.31 | 36.05 |
| Provision for NPA-Finance | 6.52 | 1.49 | 0.54 | 1.97 | 0.65 | 15.00 | 10.57 |
| Charges | | | | | | | |
| Total NPA Provision | 38.66 | 33.76 | 27.29 | 26.88 | 16.13 | 51.64 | 33.20 |

31



2012-2013

BALANCE SHEET AS AT MARCH 31, 2013

| | | | | | (in [‡] |
|--------|---|-------------|-------------|-------------|------------------|
| | Deutieuleus | | N. 4 | As a | ıt |
| | Particulars | | Note No. | 31-Mar-13 | 31-Mar-12 |
| A 1 | EQUITY AND LIABILITIES Shareholders' Funds | | | | |
| | (a) Share Capital | | 1 | 90,000,000 | 90,000,000 |
| | (b) Reserves and Surplus | | 2 | 299,047,102 | 297,349,238 |
| | | | - | 389,047,102 | 387,349,238 |
| 2 | Non-Current Liabilities | | | ,.,. | ,, |
| | (a) Long-Term Borrowings | | 3 | 52,587,561 | 70,232,385 |
| | (b) Other Long-Term Liabilities | | 4 | 40,000,000 | - |
| | (c) Long-Term Provisions | | 5 | 5,172,780 | 5,474,743 |
| | | | | 97,760,341 | 75,707,128 |
| 3 | Current Liabilities | | | | |
| | (a) Short-Term Borrowings | | 6 | 289,672,267 | 298,231,630 |
| | (b) Other Current Liabilities | | 7 | 5,744,148 | 4,956,437 |
| | (c) Short-Term Provisions | | 8 | 780,769 | 1,821,855 |
| | | | | 296,197,184 | 305,009,922 |
| | | TOTAL | | 783,004,627 | 768,066,288 |
| | | | | | |
| в | ASSETS | | | | |
| 1 | Non-Current Assets | | | | |
| | (a) Fixed Assets | | 9 | | |
| | (i) Tangible Assets | | | 319,581,200 | 319,120,833 |
| | (b) Non-Current Investments | | 10 | 575,019 | 575,019 |
| | (c) Deferred Tax Assets (net) | | | 3,864,210 | 3,864,210 |
| | (d) Long-Term Loans and Advances | | | - | - |
| | (e) Other Non-Current Assets | | | - | - |
| | | | | 324,020,429 | 323,560,062 |
| 2 | Current Assets | | | | |
| | (a) Current Investments | | | - | - |
| | (b) Cash and Bank Balances | | 11 | 2,880,938 | 5,734,070 |
| | (c) Short-Term Loans and Advances | | 12 | 432,898,677 | 420,313,791 |
| | (d) Other Current Assets | | 13 | 23,204,583 | 18,458,365 |
| | | TOTAL | | 458,984,198 | 444,506,226 |
| | | TOTAL | | 783,004,627 | 768,066,288 |
| | The accompanying Statement on Signnific | cant Accou | nting | | |
| | Policies and Notes to the Financial Statem | nents are a | n | | |
| | integral part of this Balance Sheet | | | | |

As per our report of even date attached For A.KRISHNAMOORTHY & CO Firm Registration No.001489S Chartered Accountants

A.KRISHNAMOORTHY Proprietor Membership No.27190 Place : CHENNAI Date : May 30,2013 For and on behalf of the Board of Directors of Indo Asia Finance Limited

PADHAM J CHALLANI Chairman PRASAN CHAND CHOPRA Director

Place : CHENNAI Date : May .30,2013



2012-2013

Statement of Profit and Loss for the Year ended March 31,2013

(in ₹)

| | | | For the year | ended |
|----|---|-------------|--------------|------------|
| | Particulars | Note No. | 31-Mar-13 | 31-Mar-12 |
| 1 | INCOME | | | |
| | Revenue from Operations | 14 | 74,080,358 | 83,630,299 |
| | Other Income | 15 | 69,781 | 26,427 |
| | Total | | 74,150,139 | 83,656,726 |
| 2 | EXPENSES | I | | |
| | (a) Finance Costs | 17 | 53,275,773 | 54,582,243 |
| | (b) Employee Benefits Expenses | 18 | 8,719,527 | 6,496,225 |
| | (c) Depreciation and Amortisation Expenses | 9 | 1,358,943 | 1,814,589 |
| | (d) Other Expenses | 19 | 16,119,226 | 11,183,998 |
| | (e)Provisions /Write offs | 20 | (301,963) | 2,644,881 |
| | Total Expenses | [| 79,171,506 | 76,721,936 |
| 3 | Profit before Exceptional and Extraordinary Items and Tax (1 - 2) | וו | (5,021,367) | 6,934,790 |
| 4 | Exceptional Items | | - | - |
| 5 | Profit before Extraordinary Items and Tax (3 + 4) | | (5,021,367) | 6,934,790 |
| 6 | Extraordinary Items | 16 | 7,500,000 | - |
| 7 | Profit before Tax (5 + 6) | | 2,478,633 | 6,934,790 |
| 8 | Tax Expense: | | | |
| | (a) Current Tax Expense | | 780,769 | 1,821,855 |
| | (b) Short Provisions of Tax of Earlier Years | | - | 1,038,817 |
| 9 | Profit after Tax from Continuing Operations (7 ± 8) | | 1,697,864 | 4,074,118 |
| 10 | Earnings per share (excluding extraordinary items) (of ₹ 10/- each): | | | |
| | (a) Basic & Diluted (i) Continuing operations | | 0.19 | 0.45 |
| | (ii) Total operations | | 0.19 | 0.45 |
| | The accompanying Statement on Significant Accounting Policies and Notes to the Financial Statements are an integral part of this Statement of Profit & Loss | | | |

As per our report of even date attached For A.KRISHNAMOORTHY & CO Firm Registration No.001489S Chartered Accountants

A.KRISHNAMOORTHY Proprietor Membership No.27190 Place : CHENNAI Date : May 30,2013 For and on behalf of the Board of Directors of Indo Asia Finance Limited

PADHAM J CHALLANI Chairman PRASAN CHAND CHOPRA Director

Place : CHENNAI Date : May .30,2013





2012-2013

Cash Flow Statement for the Year ended 31st March, 2013

| (in | ₹) |
|-----|----|
|-----|----|

| Particulars | 2012-13 | 2011-12 |
|--|---|-----------------------|
| A. CASH FLOW FROM OPERATING ACTIVITIES | | |
| Net Profit Before Tax | 2,478,633 | 5,895,972 |
| Add: | | |
| Provision for NPA | (304,328) | 2,489,708 |
| Provision for Investments | 2,365 | 155,172 |
| Adjustment for Depreciation | 1,358,943 | 1,814,588 |
| Financial Expenses | 53,275,773 | 54,582,243 |
| | 56,811,386 | 64,937,683 |
| Less: Other Income | 69,781 | 26,427 |
| Operating Profit before Working Capital changes | 56,741,605 | 64,911,256 |
| (Increase) / Decrease in Net Stock on Hire | (11,591,263) | (34,364,443) |
| (Increase) / Decrease in Loans and Advances | (5,739,841) | (629,656) |
| Increase / (Decrease) in Current Liabilities | 787,711 | 60,920 |
| Cash Generated from Operating Activities | 40,198,212 | 29,978,077 |
| Less: Finance Expenses | 53,275,773 | 54,582,243 |
| Income Tax Paid | 1,821,855 | 1,285,977 |
| Net Cash Generated from Operating Activities (A) | (14,899,416) | (25,890,143) |
| B. CASH FLOW FROM INVESTING ACTIVITIES | (, , , , | |
| Purchase of Fixed Assets | (1,819,310) | (2,439,167) |
| Sale of Fixed Assets | - | - |
| Sale of Investments | - | - |
| Dividend / Interest / Commission Received | 69,781 | 26,427 |
| Net Cash Generated from Investing Activities (B) | (1,749,529) | (2,412,740) |
| C. CASH FLOW FROM FINANCING ACTIVITIES | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (, , , , |
| Increase / (Decrease) in Bank Borrowings | (7,072,873) | 1,559,810 |
| Increase / (Decrease) in Vehicle Loan from Bank | (244,575) | (552,605) |
| Increase / (Decrease) in Debentures | (4,883,893) | 13,335,000 |
| Increase / (Decrease) in Unsecured Loans | 25,997,154 | 14,186,439 |
| Dividend Paid (Including Dividend Tax) | | - |
| Net Cash Generated from Financing Activities (C) | 13,795,813 | 28,528,644 |
| Net Increase in Cash and Cash Equivalents (A + B + C) | (2,853,132) | 225,761 |
| Cash and Cash Equivalents at the beginning of the year | 5,734,070 | 5,508,309 |
| Cash and Cash Equivalents at the end of the year | -, - , | -,, |
| Cash & Cheques on Hand | 1,905,174 | 4,238,462 |
| Cash at Bank | 975,764 | 1,495,608 |
| For and on behalf of the Board | . | |
| PRASAN CHAND CHOPRA | ΡΛΠ | HAM J CHALLAI |
| Director Place : CHENNAI Date : May 30, 2013 | | Chairman |
| AUDITOR'S STATEMENT e have verified that Cash Flow Statement of Indo Asia Finance Limited derived from nded 31st March 2013 and found the same has been drawn in accordance there with and | | |
| e listing agreement entered with stock exchanges. | also with the requirer | nemes of clause 32 |
| r A. KRISHNAMOORTHY & Co N 0014895 | | |
| artered Accountants | | A. KRISHNAMOORT |
| ace : CHENNAI te : May 30,2013 | | Proprietor - M. No.27 |

34



NOTES ANNEXED TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2013

| NO TE | | | | As at March 2013 | 131, | As at | March 31, 2012 | | |
|-------|---|--|--|---|---|--|---|--|--|
| | | | | ₹ | | | ₹ | | |
| 1 | SHARE CAPITAL | | | | | | | | |
| | Authorised Share Capital | | | | | | | | |
| | Ordinary Shares | (Ŧ 40/ | | | | | 4 55 4 00 000 | | |
| | 1,55,10,000 Equity Shares of | f ₹ 10/-each | - | 155,1 | 100,000 | | 155,100,000 | | |
| | | Issued, Subscribed and fully paid up 90,00,000 (Previous year- 90,00,000) Equity Shares of ₹ 10/-each.90,000,00090,000,000 | | | | | | | |
| | The Company has only one shareholder is eligible for or dividend as and when decla Meeting. | ne vote per shar | e held. The E | Equity shareh | nolders a | re entit | led to receive | | |
| | For the year ended March 31 | 1,2013, the Dired | ctors have not | t recommend | led any c | dividend | | | |
| | In the event of liquidation of remaining assets of the com be in propportion to the num | pany , after dist | ribution of all | preferntial | amounts | | | | |
| | | | | | | | | | |
| | Aggregate number of equit of five years immediately p 60,00,000 Equity Shares v | were issued an | reporting date d allotted a: | e: s Bonus sha | ares dur | | 5 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio | were issued an of 2:1 (Two Sha | d allotted a res for every o | e: s Bonus sha one share he | ares dur ld) | ing the | year ended | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share | were issued an of 2:1 (Two Sha s outstanding a | eporting date d allotted a res for every o t the beginnin | e: s Bonus sha one share he o g and at the | ares dur Id) e end of 1 | ing the the yea i | year ended | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR | or ecceeding the r were issued an of 2:1 (Two Sha s outstanding at S | d allotted a allotted a allotted a tres for every of the beginnin March 3 | e: s Bonus sha one share he g and at the 31,2013 | ares dur Id) end of 1 | ing the the year March31 | year ended r | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each | or ecceeding the r were issued an of 2:1 (Two Sha s outstanding at S | eporting date d allotted a res for every o t the beginnin | e: s Bonus sha one share he o g and at the | ares dur Id) e end of 1 | ing the the year March31 of | year ended | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights | or ecceeding the n were issued an of 2:1 (Two Sha s outstanding at S fully paid with | d allotted a res for every o t the beginnin March 3 No. of | e: s Bonus sha one share he gandatthe 31,2013 ₹in | ares dur Id) e end of f No. Shar | ing the the year March31 of | year ended r 1,2012 ₹in Lakhs | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each | or ecceeding the n were issued an of 2:1 (Two Sha s outstanding at S fully paid with | eporting data d allotted a ires for every o t the beginnin March 3 No. of Shares | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs | ares dur Id) e end of f No. Shar | ing the the year March31 of res | year ended r 1,2012 ₹ in Lakhs 900.00 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year | or ecceeding the n were issued an of 2:1 (Two Sha s outstanding at S fully paid with | d allotted a res for every of t the beginnin March 3 No. of Shares 9000000 | e: s Bonus sha one share he ig and at the 31,2013 ₹ in Lakhs 900.00 | ares dur Id) e end of f No. Shar | the year March31 of ces 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue | or ecceeding the n were issued an of 2:1 (Two Sha s outstanding at S fully paid with | d allotted a res for every of t the beginnin March 3 No. of Shares 9000000 0 | e: s Bonus sha one share he ig and at the 31,2013 ₹ in Lakhs 900.00 0 | end of f end of f No. Shar 90 | the year March31 of ces 00000 0 | year ended r 1,2012 ₹in | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share | or ecceeding the in were issued an of 2:1 (Two Sha s outstanding at s fully paid with ear | eporting data d allotted a tres for every of the beginnin March 3 No. of Shares 9000000 0 0 9000000 | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 | end of f end of f No. Shar 90 | ing the the year March3r of res 00000 0 0 0 | year ended r 1,2012 ₹ in Lakhs 900.00 0 0 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year | or ecceeding the in were issued an of 2:1 (Two Sha s outstanding an s fully paid with ear than 5% shares March | eporting data d allotted a tres for every of the beginnin March 3 No. of Shares 9000000 0 0 9000000 | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 | ares dur Id) end of f No. Shar 900 | ing the the year March3r of res 00000 0 0 0 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year | or ecceeding the n were issued an of 2:1 (Two Sha s outstanding at S fully paid with ear than 5% shares | reporting data d allotted a rres for every of t the beginnin March 3 No. of Shares 9000000 0 0 9000000 in the Compa | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 any | Ares dur Id) end of f No. Shar 900 900 Marcl | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year | vere issued an of 2:1 (Two Sha s outstanding at s fully paid with ear than 5% shares March 3 No. of | d allotted a res for every of t the beginnin March 3 No. of Shares 9000000 0 9000000 in the Compa 31,2013 | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 any s No. of S | Ares dur Id) end of f No. Shar 900 900 Marcl | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 12 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year Shareholders holding more | or ecceeding the inverse issued and of 2:1 (Two Shates outstanding and soutstanding and sou | reporting data d allotted a rres for every of t the beginnin March 3 No. of Shares 9000000 0 9000000 in the Compa 31,2013 % of Holding | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 any s No. of S 55 & 8 | ares dur Id) end of f No. Shar 900 Marct Shares | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 12 12 f Holdings | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year Shareholders holding more | or ecceeding the inverse issued and of 2:1 (Two Shates outstanding and soutstanding and sou | reporting data d allotted a rres for every of t the beginnin March 3 No. of Shares 9000000 0 9000000 in the Compa 31,2013 % of Holding | e: s Bonus sha phe share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 0 900.00 any s No. of S 55 & 8 - 8 | Ares dur Id) eend of No. Shar 900 900 Marct Shares 364,984 | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 12 f Holdings 9.61 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year Shareholders holding more MS. P.shoba Mr. Ajeeth P Challani Mr. Aditya Chopra | or ecceeding the inverse issued and of 2:1 (Two Shates outstanding at the source of th | d allotted a ares for every of the beginnin March 3 No. of Shares 9000000 0 0 0 9000000 in the Compa 31, 2013 % of Holding 37. 5 | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 0 900.00 any s No. of S 55 & 8 - & 8 00 & 2 | Ares dur ld) end of f No. Shar 900 Marcl Shares 364,984 302,200 | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 12 f Holdings 9.61 8.91 5.00 | | |
| | of five years immediately p 60,00,000 Equity Shares v 31st March,2010 in the ratio Reconciliation of the share PARTICULAR Equity shares of ₹10/- each voting Rights As at the beginning of the year Add : Fresh Issue Bonus Share As at the end of the year Shareholders holding more MS. P.shoba Mr. Ajeeth P Challani | vere issued an of 2:1 (Two Sha s outstanding at s fully paid with ear than 5% shares <u>March 3</u> Shares 3,379,594 - 450,000 | reporting data d allotted a ires for every of t the beginnin March 3 No. of Shares 9000000 0 9000000 in the Compa 31,2013 % of Holding 37.5 | e: s Bonus sha one share he g and at the 31,2013 ₹ in Lakhs 900.00 0 900.00 0 900.00 any s No. of S 55 & 8 - & 8 00 & 4 00 & | Ares dur ld) end of f No. Shar 900 Marcl Shares 364,984 302,200 450,000 | ing the the year March31 of es 00000 0 00000 0 00000 0 0 00000 | year ended r 1,2012 ₹ in Lakhs 900.00 0 900.00 12 f Holdings 9.61 8.91 | | |



| NOTE | | As a 31-Mar-13 | 11 31-Mar-12 |
|------|---|-----------------------------|-------------------------------------|
| NO. | | 31-mar-13 ₹ | 31-mar-12 ₹ |
| | | ζ. | ζ |
| 2 | RESERVES AND SURPLUS | 70,000 | 70.00 |
| | Capital Reserve | 72,000 | 72,000 |
| | Revaluation Reserve | 260,525,679 | 260,525,679 |
| | General Reserve Statutory Reserve pursuant to Section 45-1c of the RBI Act.1934 | 4,250,000 | 4,250,000 |
| | Balance as at the beginning of the year | 26,850,000 | 25,600,000 |
| | Add: Transferred from Profit & Loss A/c | 1,000,000 | 1,250,00 |
| | Balance as at the end of the year | 27,850,000 | 26,850,00 |
| | Surplus - Balance in Statement of Profit and Loss Balance as at the Beginning of the Year Add: Current Year Profit Less: Transfer to General Reserve | 5,651,559 1,697,864 - | 4,077,442 4,074,111 1,250,000 |
| | Less: Transfer to Special Reserve | 1,000,000 | 1,250,000 |
| | Balance as at the End of the Period | 6,349,423 | 5,651,559 |
| | TOTAL RESERVES AND SURPLUS | 299,047,102 | 297,349,238 |
| 3 | NON-CURRENT LIABILITIES LONG TERM BORROWINGS Secured Borrowings | | |
| | 12 % Non-Convertible Redeemable Debentures (Secured by Specific Assets covered under Hypothecation Loan Agreements- Reedemable at the end of 12 months. with an option to renew for a further period of 12 months) Term Loan from Bank -Installments due after One | 51,500,000 | 56,383,89 |
| | Year | 706,915 | |
| | | 52,206,915 | 56,383,893 |
| | - | 52,200,715 | 50,505,07 |
| | Unsecured Borrowings | 200 / // | |
| | From Group Company | 380,646 | 13,848,492 |
| | | 380,646 | 13,848,492 |
| | TOTAL LONG TERM BORROWINGS | 52,587,561 | 70,232,38 |
| 4 | OTHER LONG TERM LIABILITIES Deposit from J.V. Partner Interest accrued but not due on Long-term Borrowings | 40,000,000 | |
| | | 40,000,000 | |
| 5 | LONG TERM PROVISIONS Contingent Provisions against Standard Assets | 1,047,650 | 1,843,000 |
| | Provision against Non-Performing Assets | 3,214,238 | 3,226,58 |
| | NPA Finance Charges | 652,192 | 148,828 |
| | Diminution in Investments | 258,700 | 256,33 |
| | I I | 5,172,780 | 5,474,743 |



2012-2013

NOTES ANNEXED TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2013

| NOTE | | As A | t |
|------|---|-------------|-------------|
| NO. | | 31-Mar-13 | 31-Mar-12 |
| | | ₹ | ₹ |
| | CURRENT LIABILITIES | | |
| | | | |
| 6 | SHORT-TERM BORROWINGS | | |
| | Secured Borrowings | | |
| | Cash Credit from Banks | 289,432,267 | 297,212,055 |
| | (Secured by Specific Assets under Hypothecation Loan Agreements and Equitable Mortgage over Land) | | |
| | Term Loan from Bank (installments due within a Year) | 240,000 | 484,575 |
| | | 289,672,267 | 297,696,630 |
| | Unsecured Borrowings | | |
| | Fixed Deposits | | |
| | From Public | - | 535,000 |
| | | - | 535,000 |
| | Loans and advances | | |
| | From Related Party | | |
| | TOTAL SHORT TERM BORROWINGS | 289,672,267 | 298,231,630 |
| 7 | OTHER CURRENT LIABILITIES | | |
| | Interest Accrued but not due on Borrowings | - | 253,225 |
| | Unclaimed Dividends | 347,081 | 848,008 |
| | Sundry Creditors for Expenses | 1,073,037 | 367,735 |
| | Income-Tax Payable | 2,963,948 | 2,230,945 |
| | Other Payables | 1,360,082 | 1,256,524 |
| | | 5,744,148 | 4,956,437 |
| 8 | SHORT-TERM PROVISIONS | | |
| | Income-Tax | 780,769 | 1,821,855 |
| | | 780,769 | 1,821,855 |

37



NOTES ANNEXED TO AND FORMING PART OF THE FINANCIAL STATEMENTS

INDO ASIA FINANCE LIMITED

2012-2013

| 6 | 9 NON -CURRENT-TANGIBLE FIXED ASSETS AS AT 31.03.2013 | NGIBLE FIXED | ASSETS AS / | AT 31.03.2 | 013 | | | | | | (in ₹) |
|----------|---|---------------------|-----------------------------|------------|-------------|------------|--------------|-----------|------------|-------------|-------------|
| SL | _ | GRC | GROSS BLOCK(COST/VALUATION) | T/VALUATIC | (N(| | DEPRECIATION | ATION | | NET BLOCK | LOCK |
| <u>Š</u> | DESCRIPTION | As At | Additions | Disposals | As At | Upto | Charge | | Up to | As At | As At |
| | | 01.04.2012 | | | 31.03.2013 | 31.03.2012 | during | Disposals | 31.03.2013 | 31.03.2013 | 31.03.2012 |
| | | | | | | | the Period | | | | |
| 1 | Land | 308,531,106 | | | 308,531,106 | | | | , | 308,531,106 | 308,531,106 |
| 2 | Building | 1,567,658 | | | 1,567,658 | 159,286 | 25,553 | | 184,839 | 1,382,819 | 1,408,372 |
| m | Plant & Machinery | 966,850 | | | 966,850 | 424,144 | 45,925 | | 470,069 | 496,781 | 542,706 |
| 4 | Furniture & Fittings | 4,419,947 | 791,875 | | 5,211,822 | 1,249,470 | 217,513 | 67,288 | 1,399,695 | 3,812,127 | 3,170,477 |
| S | Electrical Installation | 236,464 | | | 236,464 | 175,432 | 11,232 | | 186,664 | 49,800 | 61,032 |
| | | | | | | | | | | | |
| 9 | Air Conditioners | 1,483,201 | | | 1,483,201 | 706,799 | 70,452 | 521 | 776,730 | 706,471 | 776,402 |
| 7 | Aqua Guard | 5,290 | | | 5,290 | 4,027 | 251 | | 4,278 | 1,012 | 1,263 |
| ∞ | Water Cooler | 8,300 | | | 8,300 | 5,649 | 394 | | 6,043 | 2,257 | 2,651 |
| б | Office Equipments | 5,715,118 | | | 5,715,118 | 3,579,562 | 768,394 | | 4,347,956 | 1,367,162 | 2,135,556 |
| 10 | 10 Motor Cars | 6,542,846 | 1,027,435 | | 7,570,281 | 4,379,163 | 452,938 | 212,202 | 4,619,899 | 2,950,382 | 2,163,683 |
| 11 | 11 Auto Rickshaws | 291,132 | | | 291,132 | 63,340 | 27,658 | | 90,998 | 200,134 | 227,792 |
| 12 | 12 Motor Cycles | 233,090 | | | 233,090 | 133,297 | 20,079 | 1,435 | 151,941 | 81,149 | 99,793 |
| 2 | TOTAL | 330,001,002 | 1,819,310 | | 331,820,312 | 10,880,169 | 1,640,389 | 281,446 | 12,239,112 | 319,581,200 | 319,120,833 |
| Pré | Previous Year's TOTAL | 67,036,156 | 262,964,846 | • | 330,001,002 | 9,065,580 | 1,814,589 | • | 10,880,169 | 319,120,833 | 57,970,576 |



2012-2013

| OTE | | | As | At | |
|-----|---|--------|---|--------|--------|
| NO. | | 31-N | Nar-13 | 31-Ma | ar-12 |
| | | Nos. | ₹ | Nos. | ₹ |
| 10 | NON-CURRENT INVESTMENT | | | | |
| | A. Trade Investments | | - | | - |
| | B. OTHER INVESTMENTS | | | | |
| | Investment in Equity Shares | | | | |
| | 1) Associates | | - | | - |
| | 2) Others | | | | |
| | Equity Shares Fully Paid-Up | | | | |
| | QUOTED-DEMAT | | | | |
| | KOPRAN LIMITED | 2000 | 251,100 | 2000 | 251,10 |
| | HINUSTHAN UNILEVER LIMITED | 10 | 1,000 | 10 | 1,00 |
| | INDIAN BANK | 696 | 63,336 | 696 | 63,33 |
| | UMANG DAIRIES LIMITED | 200 | 2,000 | 200 | 2,00 |
| | WIM PLAST LTD. | 200 | 2,000 | 200 | 2,00 |
| | SubTotal A | 3106 | 319,436 | 3106 | 319,43 |
| | QUOTED -PHYSICAL | | | | |
| | GNFC LTD. | 266 | 2,660 | 266 | 2,66 |
| | GRUH FINANCE LTD. | 100 | 1,000 | 100 | 1,00 |
| | Comp-U-Learntec India Ltd. | 1000 | 13,735 | 1000 | 13,73 |
| | Sub Total B | 1366 | 17,395 | 1366 | 17,39 |
| | Total A+B | 4472 | 336,831 | 4472 | 336,83 |
| | UNQUOTED-DEMAT | | , i i i i i i i i i i i i i i i i i i i | | , |
| | COMPUTER POWER (INDIA) LTD. | 25000 | 25,000 | 25000 | 25,00 |
| | ONIDA FINANCE LIMITED | 800 | 8,000 | 800 | 8,00 |
| | Total | 25800 | 33,000 | 25800 | 33,00 |
| | Total Investments in Equity Shares | 30,272 | 369,831 | 30,272 | 369,83 |
| | Investment in Government Securities | , | , | | , |
| | 7.32% A.P State Development Loan-2016 (Statutory Liquid Asset in accordance with the norms prescribed by the R.B.I .) | 2,000 | 205,188 | 2,000 | 205,18 |
| | TOTAL NON CURRENT INVESTMENTS | | 575,019 | | 575,01 |
| | Quoted Investments | | | | |
| | Cost | | 336,831 | | 336,83 |
| | Market Value | | 352,469 | | 345,54 |
| | Provision made for Diminutions in investment | | 258,700 | | 256,33 |

39



2012-2013

| NOTE | | As | - |
|------|---|---|------------|
| NO. | | 31-Mar-13 | 31-Mar-12 |
| | | ₹ | ₹ |
| 11 | CASH AND CASH EQUIVALENTS | | |
| | Balances with Banks | | |
| | In Current Accounts | 628,683 | 717,08 |
| | In Un Claimed Dividend Account | 347,081 | 778,52 |
| | | 975,764 | 1,495,60 |
| | Cash on Hand | 1,905,174 | 4,238,46 |
| | Total Cash & Bank Balances | 2,880,938 | 5,734,07 |
| 12 | SHORT TERM LOANS AND ADVANCES | | |
| | Hypothecation Loans | | |
| | Secured- Considered Good | | |
| | Outstanding for Less than six months | 400,630,403 | 409,340,87 |
| | Outstanding for more than six months | 1,397,545 | 1,396,61 |
| | 5 | 402,027,948 | 410,737,49 |
| | Secured- Considered Doubtful | | ,, |
| | Outstanding for more than six months | 5,359,163 | 5,467,14 |
| | | 407,387,111 | 416,204,63 |
| | Un Secured- Considered Good | | - , - , |
| | Outstanding for Less than six months | | |
| | Related Parties | 20,408,789 | |
| | | 427,795,900 | 416,204,63 |
| | Other Loans & Advances | 127,775,700 | 110,201,00 |
| | (Un secured- Considered Good) | | |
| | To Related Parties | | |
| | Group Companies | 612,863 | 8,26 |
| | Directors | 36,432 | 31,68 |
| | Employees | 24,024 | 69,60 |
| | Staff Vehicle Loan | 5,800 | 19,72 |
| | To Others | 5,000 | .,,,,, |
| | Security Deposits | 370,000 | 370,00 |
| | Rental Advance | 1,200,000 | 1,040,00 |
| | Telephone / Electricity Deposits | 203,731 | 207,44 |
| | Deposits with Sales -tax Department | 92,120 | 92,12 |
| | Other Advances recoverable in Cash or in kind | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ,,,, |
| | or Value to be received | 2,557,807 | 2,270,30 |
| | | 5,102,777 | 4,109,15 |
| | SHORT TERM LOANS AND ADVANCES - TOTAL | 432,898,677 | 420,313,79 |
| 13 | OTHER CURRENT ASSETS | -52,070,077 | 720,313,77 |
| 15 | Income-tax Refund Receivable | 4,000,000 | |
| | Advance & other Payment of Income Tax | 19,204,583 | 18,458,36 |
| | OTHER CURRENT ASSETS | 23,204,583 | 18,458,36 |
| | | 23,204,303 | 10,400,30 |

40



| NOTE | | For the perio | d ended |
|------|--|---------------|------------|
| NO. | Γ | 31-Mar-13 | 31-Mar-12 |
| | | ₹ | ₹ |
| 14 | REVENUE FROM OPERATION | | |
| | Interest Income on | | |
| | Hypothecation Loans | 60,523,086 | 76,664,457 |
| | Other Fee based services | | , , |
| | Franchise Operation | 13,557,272 | 6,965,842 |
| | | 74,080,358 | 83,630,299 |
| 15 | O THER INCOME | | |
| | Dividend | 8,501 | 7,255 |
| | Interest Received on Govt.Bond | 14,640 | 14,640 |
| | Interest Provision Reversed | 7,113 | - |
| | Insurance Commission | | 400 |
| | Interest on Advances to Group Company | 34,775 | - |
| | Interest on Directors' Loans | 4,752 | 4,132 |
| | | 69,781 | 26,427 |
| 16 | EXTRAORDINARY INCOME | | |
| | Income-tax on Lease Equalisation Reserve | 4,000,000 | - |
| | Share of Income from Group company | 3,500,000 | - |
| | | 7,500,000 | - |
| 17 | FINANCE COST | | |
| | Interest Expenses | | |
| | Debentures | 5,936,906 | 5,403,760 |
| | Bank Loans | 47,337,383 | 49,108,063 |
| | Fixed Deposits | 1,484 | 70,420 |
| | | 53,275,773 | 54,582,243 |
| 18 | EMPLOYEE BENFITS EXPENSES | | |
| | Salaries, Allowances and Bonus | 7,887,861 | 5,834,986 |
| | Contribution to Provident Fund | 73,200 | 59,538 |
| | Contribution to ESI | 96,254 | 72,493 |
| | Staff Welfare Expenses | 85,665 | 118,383 |
| | Staff Canteen Maintenance | 576,547 | 410,825 |
| | | 8,719,527 | 6,496,225 |

41

(AF)

INDO ASIA FINANCE LIMITED

| NO. 19 | | 31-Mar-13 | 31-Mar-12 |
|-----------|---|------------|-----------|
| 19 | | | |
| 19 | | ₹ | ₹ |
| | OTHER EXPENSES | | |
| | Rent | 1,801,750 | 1,650,50 |
| | Rates and Taxes | 213,270 | 120,12 |
| | Insurance | 39,784 | 34,61 |
| | Communication Expenses | 462,647 | 706,89 |
| | Travelling and Conveyance | 667,933 | 839,84 |
| | Printing and Stationery | 224,853 | 265,37 |
| | Advertisement Charges | 168,314 | 119,57 |
| | Business Promotion Expenses | 1,372,195 | 1,115,42 |
| | Vehicle Maintenance | 665,795 | 524,88 |
| | Electricity Expenses | 348,660 | 263,72 |
| | Fees and Subscription | 155,863 | 181,61 |
| | Bank Charges and Commission | 819,668 | 1,529,37 |
| | Payment to Auditor: | | |
| | Audit Fees | 25,000 | 27,57 |
| | Tax Audit Fees | 15,000 | 16,54 |
| | Out of Pocket Expenses | | |
| | Certification | 16,180 | 11,03 |
| | Professional and Consultation Fees | 2,040,723 | 710,17 |
| | Brokerage and Commission | 546,650 | 461,00 |
| | Donations, Charity and Scholarship | 684,275 | 108,00 |
| | Directors Remuneration & Sitting fees | 20,000 | 17,50 |
| | Discount Allowed | 4,784,940 | 1,414,86 |
| | Pooja Expenses | 25,915 | 28,73 |
| | Computer Maintenance | 66,005 | 74,68 |
| | Repairs and Office Maintenance | 723,630 | 680,41 |
| | | 230,176 | 281,52 |
| | | 16,119,226 | 11,183,99 |
| 20 | PROVISIONS & WRITE OFFS | | |
| | Provision for Standard assets | (795,350) | 1,843,00 |
| | Provision against NPA | (12,342) | 551,81 |
| | Provision against NPA Finance Charges Provision for Diminutions in Investments | 503,364 | 94,89 |
| | Less : Reversal of Provision against NPA Interest | 2,365 | 155,17 |
| | | (301,963) | 2,644,88 |

42



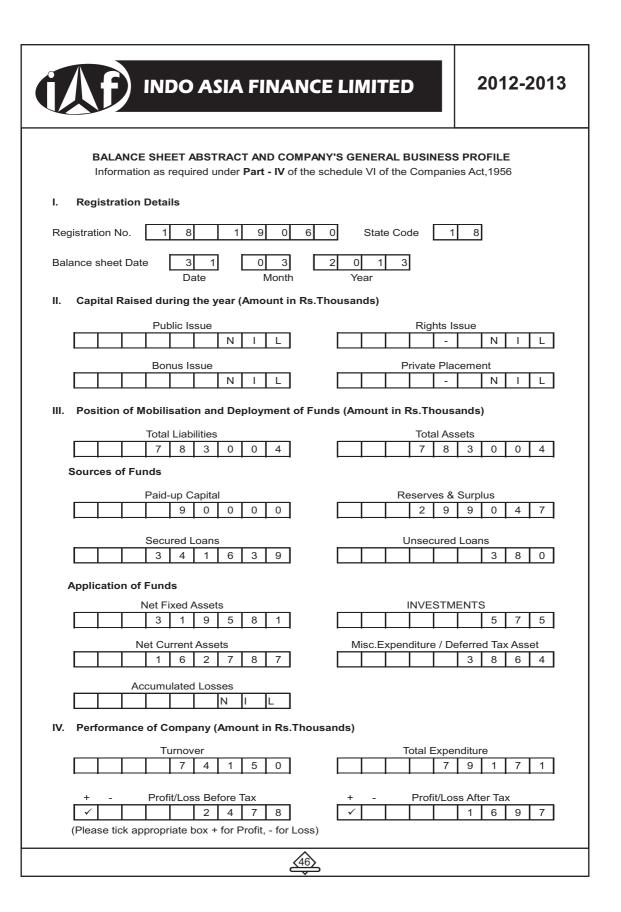
| | DTES TO THE ACCOUNTS SIGNIFICANT ACCOUNTING POLICIES: |
|----|---|
| a) | System of Accounting: |
| | The financial statements are prepared and presented under the historical cost convention on the accrual basis of accounting and comply with the provisions of Companies Act, 1956 and in accordance with the generally accepted accounting principles in India. The Company follows the directions prescribed by the Reserve Bank of India for Non Banking Financial Companies from time to time. |
| b) | Income Recognition: |
| | (i) Income from Hypothecation loan transaction is accounted on accrual basis as per the Internal Rate of Return method . |
| | (ii) The company has follows prudential norms prescribed by the Reserve Bank of India in respect of income recognition, valuation of investments, capital adequacy and provisioning for non-performing assets. |
| c) | Expenditure: |
| | Expenses are accounted on accrual basis except in the case of bonus to employees and contingent liabilities, which are accounted in the year of payment. |
| d) | Fixed Assets: |
| | Fixed Assets are stated at historical cost less accumulated depreciation. |
| e) | Depreciation: |
| | Depreciation on owned assets have been provided under Straight Line Method at the rates prescribed in Schedule XIV of the Companies Act, 1956. |
| f) | Valuation of Investments: |
| | Long-term investments are stated at cost and provision for diminution in value, other than temporary, is considered wherever necessary. Current investments are valued at lower of cost and market value/net asset value. |
| g) | Taxes on Income: |
| | Provision for current tax is made after taking into consideration benefits admissible under provisions of Income Tax Act, 1961. Deferred Tax resulting from 'timing difference' between book profit and taxable profit is accounted for using the tax rates and laws that have been enacted or substantively enacted as on the balance sheet date. The Deferred tax asset is recognised and carried forward only to the extent that there is a reasonable certainty that the asset will be realised in future. |

| | | BALANCE SHEET | | | | | |
|---|----|--|---|--------------------------------------|--|---|--|
| | | Secured Loans: | | | | | |
| | a) | the hypothecation/hi from Equitable Mortga | re purchase agreemen age by Deposit of Title | nts and personal e Deeds of immov | nypothecation of specifie guarantees of whole ti vable property situated a vari-passu basis, in favor | me Directors, apart at No.87, G N Chetty | |
| | b) | The company has issu of one year, the detai | | ole Non Convertit | ole Debentures redeemat | ole at par at the end | |
| | | Amount | Rate of Interest | | Security | | |
| | | 515 Lacs | 12% | | e on the receivables f and Leasing Assets | rom unencumbered | |
| | c) | Other secured loans scheme/securitisation. | | | c assets purchased ur | nder hire purchase | |
| | d) | The stock on hire reprepossessed assets. | resents installments | s & other dues N | let of advance hire charg | ges. and the cost of | |
| | e) | The sundry debtors and | d creditors balances are | e subject to confir | rmation and reconciliation | ı. | |
| 3 | | PROFIT AND LOSS ACC | OUNT | | | | |
| | a) | Interest paid/credited to directors on Directors Loans." NIL " /- (previous year " NIL "). | | | | | |
| | b) | Auditor's Remuneration | l | | | | |
| | | | | | 31.03.2013 | 31.03.2012 | |
| | | For Statutory Audit, Ta & Other Services inclu | | | Rs. 56,180 | Rs. 55,150 | |
| | c) | Remuneration to Whole | | | ector) (in Rupees) | | |
| | | | | | 31.03.2013 | 31.03.2012 | |
| | | Salary | | | - | - | |
| | | Perquisites(Valued as p | er I.T Rules) | | - | - | |
| | | Sitting Fees | | | 20,000 | 17,500 | |
| | | i) Cinco no commission | is paid/payable to a | n diversion the | 20,000 | 17,500 | |
| | | Section 349 of the com | | | Computation of net profi | t in accordance with | |
| | | ii) Managerial remuner XIII of the Companies A | | ithin the limits pr | rescribed under section 19 | 8 read with Schedule | |
| | a) | | : Company is operating I hence no separate seg | | gment namely Hypotheca we been given. | tion Loans within the | |
| 4 | α) | | | | | | |
| 4 | с) | Earnings per share: | | | 2012-13 | 2011-12 | |
| 4 | , | Earnings per share: Profit for the year afte | | - A | 2012-13 1,697,864 | - | |
| 4 | , | Earnings per share: | es of Face Value of Rs.1 | | | 2011-12 4,074,118 9,000,000 | |



| | | ccounting Standard 18, issued by The ions with the related parties as define | | | | |
|----|----------------------|---|-----------------------------|----------|-----------------------|--|
| | List of R | elated Parties with whom transaction | s have taken place & relati | onship | | |
| | S NO. | Name of the related party | Relationship | | | Remarks |
| | 1 | PADHAM J CHALLANI | Key Management Persor | nnel | Chairman | |
| | 2 | M.Prakashchand Jain | Key Management Persor | nel | Director | gDirector |
| | 3 | Saravana Global Energy Ltd | Associate | | 2.0000 | |
| | 4 | Saravana Global Holdings Ltd. | Associate | | | |
| | 5 | Saravana Hi-tech Metal Industries | Associate | | | |
| | The natifollows: | ure and volume of transactions of t | he company during the y | vear wit | h the rela | ated parties are a: (₹ in Lakhs) |
| | | Particulars | Associates | Manag | ey gement onnel | Relative of Key Management Personnel |
| | Manager Rent Pay | ial Remuneration | - | | - 5.40 | |
| | 1 ' | Receipts-on Hypothecation loans | 22.38 | | 0.29 | 11.78 |
| | | Receipts-on Short Term loans | 0.35 | | 0.05 | 11.70 |
| | | cation Loan paid | 25.45 | | 1.96 | 78.5 |
| | | erm Ioan Paid | | | 1 | 70.5 |
| | | red Loan Paid | 364.06 | | - | |
| d) | | ent Liabilities: | 50-1.00 | | I | |
| | S.No. | Particulars | | 31.0 | 03.2013 | 31.03.2012 |
| | 1 | Estimated amount of contracts rem on Capital Account and not provide | ed for | | NIL | NIL |
| | 2 | Disputed Sales Tax liability of Rs. by deposit with the department R | 5.92,120/- | | 92,12 | 0 92,120 |
| e) | - | in Foreign Currency : | NIL | | | |
| f) | Expendi | ture in Foreign Currency : | NIL | | | |
| g) | | ified by management and relied u es in terms of "The Micro, Small and | | | | |
| h) | | year figures are regrouped/reclass | | | | |
| , | | ur report of even date | | | | |
| | for A KR | ISHNAMOORTHY & Co. | | | | |
| | | ed Accountants | | | | |
| | FRN:.00 | 14895 | | | | Padham J Challani |
| 1 | | | | | | Chairmar |
| | | NAMOORTHY | | | | |
| 1 | Propriet Place: C | or (M.No.027190) hennai | | | | |
| | | | | | Pra | asan Chand Chopra |
| | Date: H | ay 30,2013 | | | | Director |

45



| INDO ASIA FINANCE LIMITED | 2012-2013 |
|---|--|
| Earning Per Share in Rs. Dividend Rate % 0 0 1 9 0 0 0 V Generic Names of Three Principal Products/Services of the Company (as per Item Code No: (ITC Code): Not Applicable Product/Service Description: (a) H Y P O T H E C A T I O N L | monetary terms) |
| (a) H Y P O T H E C A T I O N L Prasan Chand Chopra Director Chennai Date : May 30, 2013 | O A N Padham J Challani Chairman |
| | |
| | |

2012-2013

Schedule to the Balance Sheet for the year ended 31st March, 2013 [as required in terms of paragraph 9BB of Non-Banking Financial Companies Prudential Norms(Reserve Bank) Directions 2007]

(₹ in lakhs)

| | | Amount out- | Amount |
|-----|---|-------------|---|
| | Particulars | standing | overdue |
| | Liabilities side: | | |
| (1) | Loans and advances availed by the NBFCs inclusive of | | |
| | interest accrued thereon but not paid: | | |
| | (a) Debentures : Secured | 515.00 | 0.00 |
| | : Unsecured | 0.00 | 0.00 |
| | (other than falling within the meaning of public deposits) | | |
| | (b) Deferred Credits | 4.85 | 0.00 |
| | (c) Term Loans | 9.47 | 0.00 |
| | (d) Inter-corporate loans and borrowing | 138.48 | 0.00 |
| | (e) Commercial Paper | 0.00 | 0.00 |
| | (f) Public Deposits | 0.00 | 0.00 |
| | (g) Other Loans (Loan from Franchiser) | 42.84 | 0.00 |
| | | 710.64 | 0.00 |
| (2) | Break-up of (1)(f) above (Outstanding public deposits | | |
| | inclusive of interest accrued thereon but not paid): | | |
| | (a) In the form of Unsecured Debentures | | - |
| | (b) In the form of partly Secured Debentures i.e. Debentures | | |
| | (b) in the form of party secured bebencures i.e. bebencures | | |
| | where there is a shortfall in the value of security | - | - |
| | | - | - |
| | where there is a shortfall in the value of security | - | - |
| | where there is a shortfall in the value of security | | - - Amount |
| | where there is a shortfall in the value of security (c) Other Public Deposits | - | - - Amount outstanding |
| | where there is a shortfall in the value of security (c) Other Public Deposits | · . | |
| (3) | where there is a shortfall in the value of security (c) Other Public Deposits Particulars | | |
| (3) | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: | | |
| (3) | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables | | |
| (3) | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: | | outstanding - |
| (3) | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured | | outstanding - |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured | | outstanding - |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and | | outstanding - |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities | | outstanding - 51.02 |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: | | outstanding - 51.02 0.00 |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: (a) Financial Lease | | outstanding - 51.02 0.00 |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: (a) Financial Lease (b) Operating Lease | | outstanding - 51.02 0.00 0.00 |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: (a) Financial Lease (b) Operating Lease (ii) Stock on hire including hire charges under sundry debtors: | | |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: (a) Financial Lease (b) Operating Lease (ii) Stock on hire including hire charges under sundry debtors: (a) Assets on Hire | | outstanding - 51.02 0.00 0.00 0.00 |
| | where there is a shortfall in the value of security (c) Other Public Deposits Particulars Assets side: Break-up of Loans and Advances including bills receivables [other than those included in (4) below]: (a) Secured (b) Unsecured Break up of Leased Assets and Stock on hire and hypothecation loans counting towards EL/HP activities (i) Lease assets including lease rentals under sundry debtors: (a) Financial Lease (b) Operating Lease (ii) Stock on hire including hire charges under sundry debtors: (a) Assets on Hire (b) Repossessed Assets | | outstanding - 51.02 0.00 0.00 0.00 |



Schedule to the Balance Sheet for the year ended 31st March, 2013 [as required in terms of paragraph 9BB of Non-Banking Financial Companies Prudential Norms(Reserve Bank) Directions 2007] (₹

(₹ in lakhs)

| | Particulars | Amount out- | Market |
|-----|--|-------------|--------|
| | | standing | Value |
| (5) | Break-up of Investments: | | |
| | Current Investments : | | |
| | 1. Quoted : | 0 | |
| | (i) Shares: (a) Equity | | |
| | (b) Preference | | |
| | (ii) Debentures and Bonds | | |
| | (iii) Units of Mutual Funds | | |
| | (iv) Government Securities | | |
| | (v) Others (Please specify) | | |
| | 2. Unquoted : | 0 | |
| | (i) Shares: (a) Equity | | |
| | (b) Preference | | |
| | (ii) Debentures and Bonds | | |
| | (iii) Units of Mutual Funds | | |
| | (iv) Government Securities | | |
| | (v) Others (Please specify) | | |
| | Long Term Investments: | | |
| | 1. Quoted : | | |
| | (i) Shares: (a) Equity | 3.37 | 3.5 |
| | (b) Preference | 0 | |
| | (ii) Debentures and Bonds | | |
| | (iii) Units of Mutual Funds | | |
| | (iv) Government Securities | | |
| | (v) Others (Bank Deposits) | | |
| | 2. Unquoted : | | |
| | (I) Shares: (a) Equity | 0.33 | 0.3 |
| | (b) Preference | 0.00 | 0.0 |
| | (ii) Debentures and Bonds | 0.00 | 0.0 |
| | (iii) Units of Mutual Funds | 0.00 | 0.0 |
| | (iv) Government Securities | 2.05 | 2.0 |
| | (v) Others - Bank Deposits | 0.00 | 0.0 |
| | Total | 5.75 | 5.9 |
| | Less: Provision for Diminution for Long Term Investments | 2.58 | 2.5 |
| | Total | 3.17 | 3.3 |



2012-2013

Schedule to the Balance Sheet for the year ended 31st March, 2013 [as required in terms of paragraph 9BB of Non-Banking Financial Companies Prudential Norms(Reserve Bank) Directions 2007]

(₹ in lakhs)

| | | | Am | ount of net pro | ovisions | |
|---------|---|--|-----------------|-----------------|-------------------|--|
| | | Category | Secured | Unsecured | Total | |
| | 1.Relate | ed Parties | | | | |
| | (a) Su | Ibsidiaries | 0.00 | 0.00 | 0.00 | |
| | (b) Co | ompanies in the same group | 25.45 | 0.08 | 25.53 | |
| | (c) Ot | ther related parties | 80.49 | 0.00 | 80.49 | |
| | 2.0ther | than Related Parties | 4098.95 | 0.00 | 4098.95 | |
| | | Total | 4204.89 | 0.08 | 4204.97 | |
| (7) | Investor group-wise classification of all Investments (Current and Long Term) in Shares and Securities (both Quoted and Unquoted) | | | | | |
| | | | Marke | t | | |
| | | | Value/ | Br Boo | k Value (Net of | |
| | 1 | | eak up | or | Provisions) | |
| | | | fair val | | | |
| | | Category | or NA | v | | |
| | | ed Parties | | | | |
| | (a) Subsidiaries | | 0.00 | | 0.00 | |
| | (b) Companies in the same group | | 0.00 | | 0.00 | |
| | (c) 0 | ther Related Parties | 0.00 | | 0.00 | |
| | 2.0ther | than Related Parties | 5.58 | | 5.75 | |
| | Total | | 5.58 | | 5.75 | |
| (8) | Other Information | | | | | |
| | | Particular | s | | (Amount in lakhs) | |
| | (i) | Gross Non-Performing Assets | | | | |
| | | (a) Related Parties | | | | |
| | | (b) Other than Related Parties | | | | |
| | (ii) | | | | | |
| | | (a) Related Parties | | | | |
| | | (b) Other than Related Parties | | | 36.37 | |
| | (iii) Assets acquired in satisfaction of Debt (During the year) | | | 0.00 | | |
| A.KRISH | Ir report of SHNAMOC ISTRATION d Account | Assets acquired in satisfaction of Debt (Du of even date. DRTHY&CO N NO.001489S tants HY) | uring the year) | | | |
| | tor-M.No. | 27190) | ay 30, 2013 | | Director | |
| Proprie | | | | | | |



2012-2013

| Registered | INDO ASIA FI Office: No.15, New G PROXY FO | Giri Road, | | 600 017 |
|--|---|------------------------------------|--|--|
| DP ID | | Client | D | |
| Registered Folio No.* | | No. of | Shares | |
| I/We | | | | |
| Name(s) in Full | Father/ Husband's Name | | Address as registere | d with the Company |
| | | | | |
| being a member(s) of INDO ASIA FINANCE L district of (or failing him/h proxy and to vote for me / us on my / ou Monday the 30 th day of September, 2013 at thereof. Signed by the said this * As applicable for investor holding shares the Note: The proxy form duly completed hours before the time for holding | er Mr./Ms ur behalf at the 23 rd Annua t 11.30 a.m. at No.15, New day of 2013 in physical form must be deposited so as to | of Il General M Giri Road, T | in the district o eeting of the Compan Nagar, Chennai 600 0 ⁻ | f as my / our y scheduled to be held on 17 and at any adjournment Affix Re.1 Revenue Stamp |
| Registered Offi | INDO ASIA FINAN ce: No.15, New Giri Ro | | | 17 |
| | ATTENDANC | E SLIP | | |
| PLEASE COMPLETE THIS ATTENDANCE SLIP I MEETING HALL | BEFORE YOU COME TO THE <i>I</i> | MEETING AN | D HAND IT OVER AT TH | E ENTRANCE OF THE |
| DP ID | | Client | D | |

Registered Folio No.*

Client ID No. of Shares

| Name(s) in Full | Father/ Husband's Name | Address as registered with theCompany |
|-----------------|------------------------|---------------------------------------|
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

I hereby record my presence at the 23rd Annual General Meeting of the Company at No.15, New Giri Road, T.Nagar, Chennai 600 017 on Monday the 30th day of September, 2013 at 11.30 a.m. at the Registered Office of the Company at No.15, New Giri Road, T.Nagar, Chennai 600 017

51

* as applicable for investor holding shares in physical form

Member's / Proxy's Signature

24

Regd. Office : No.15, New Giri Road, (Opp. Hotel Accord) Off G.N.Chetty Road, T.Nagar, Chennai - 600 017. Tel :+91 44 2834 2111 Fax :+91 44 2834 1280

FORM A Format of covering letter of the annual audit report to be filed with the s@indoasiafinance.com Stock exchanges Web : www.indoasiafinance.com

| 1 | Name of the Company: | INDO ASIA FINANCE LIMITED |
|---|--|-----------------------------------|
| 2 | Annual financial statements for the year ended | 31.03.2013 |
| 3 | Type of Audit observation | Un-qualified / Matter of Emphasis |
| 4 | Frequency of observation | Not Applicable |
| 5 | To be signed by- | |
| | Padham J Challani Chairman | Oman |
| | B. Vettrivelen Vice President | Fin |
| | M/s.A.Krishnamoorthy & Co., Chartered Accountants Firm Regn No.001489S Auditor of the company | Destruction |
| | N.Subramanian Audit Committee Chairman | Anvanom |

a more to

1.4



24

 Regd. Office :

 No.15, New Giri Road,

 (Opp. Hotel Accord)

 Off G.N.Chetty Road,

 T.Nagar, Chennai - 600 017.

 Tel
 :+91 44 2834 2111

 Fax
 :+91 44 2834 1280

Format of covering letter of the annual audit report to be stock exchanges Tel : +91 44 2834 2111 Fax : +91 44 2834 1280 Fax : +91 44 2834 1280 Stock exchanges filed-with-thes@indoasiafinance.com

| 1 | Name of the Company: | INDO ASIA FINANCE LIMITED |
|------|---|-------------------------------|
| 2 | Annual financial statements for | 31.03.2013 |
| - 22 | the year ended | |
| 3 | Type of Audit qualification | Qualified/ Subject to/ Except |
| | | for |
| 4 | Frequency of qualification | Not Applicable |
| 5 | Draw attention to relevant notes | Not Applicable |
| | in the annual financial | |
| | statements and management | |
| | response to the qualification in | |
| 6 | the directors report: Additional comments from the | |
| 0 | board/audit committee chair: | Not Applicable |
| 7 | To be signed by- | |
| _ | | |
| | Padham J Challani | street. |
| | Chairman | (Draine |
| | D. Materia 1 | |
| | B. Vettrivelen | John - |
| | Vice President | 22 |
| | | V |
| | M/s.A.Krishnamoorthy & Co., | |
| | Chartered Accountants | |
| | Firm Regn No. 001489S | - march |
| | | |
| | Auditor of the company | r c |
| | Auditor of the company | |
| | N.Subramanian | TA loise and |

SARAVANA GLOBAL

i my m to

C