# 63rd Annual Report 2009-2010



#### **Board of Directors**

Chairman & Managing Director

Mr. Suresh Bhojwani

Whole Time Director

Mrs. Hira T. Bhojwani

**Directors** 

Mr. Byram Jeejeebhoy

Mr. K. P. Rao

Dr. T. S. Sethurathnam

**CFO & Company Secretary** 

Mr. Tushar Naik

Banker

Bank of Baroda

**Auditors** 

M/s. Dhody & Associates, Bhilai

Chartered Accountants

**Registered Office** 

610-611, Nirman Kendra,

Famous Studio Lane,

Dr. E. Moses Road,

Mahalaxmi,

Mumbai-400 011.

Tel.: 022 2490 5324

Fax: 022 2490 5325

E-Mail: ho@brightbrothers.co.in

**Corporate Office** 

B-54, Road No. 33, Gynaeshwar Nagar,

Wagle Industrial Estate,

Thane-400 604.

Tel.: 022-2583 5158

Website

www.brightbrothers.co.in

**Registrars and Share Transfer Agents** 

M/s. Sharepro Services (India) Private Limited

Venue: Walchand Hiranand Hall, 4th Floor

Indian Merchant Chamber Building

IMC Marg, Churchgate

Mumbai 400 020

Date: Thursday, 29th July, 2010

**Time**: 11.30 a.m.

**Factories** 

Plot No. 1/1 to 1/4,

Thirubhuvanai,

Mannadipet Commune,

Puducherry-605 107.

Plot No. 16-17, Sector 24,

Faridabad-121 005.

Hiltron Electronic Complex, Plot No. C, D, E, F & G

Mallittal, Bhimtal,

Nainital-263136

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#### **NOTICE**

**NOTICE** is hereby given that the Sixty-Third ANNUAL GENERAL MEETING of the Members of BRIGHT BROTHERS LIMITED will be held at Walchand Hiranand Hall, 4th Floor, Indian Merchant Chamber Building, IMC Marg, Churchgate, Mumbai 400 020 on Thursday 29th July, 2010 at 11.30 a.m to transact the following businesses:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Profit and Loss Account for the year ended 31st March, 2010 and Balance sheet as at that date and the Reports of the Directors and Auditors.
- 2. To declare dividend on Equity shares for the year 2009-10.
- 3. To appoint a Director in place of Dr. T. S. Sethurathnam who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To appoint Auditors and to fix their remuneration.

To consider and if thought fit, to pass with or without modification, the following resolution as an **Ordinary Resolution:** 

"RESOLVED THAT M/s. Dhody & Associates, Chartered Accountants, the retiring Auditors be and are hereby re-appointed as Auditors of the Company to hold office from the conclusion of this Meeting until the conclusion of the next Annual General Meeting of the Company and the Board on the recommendation of the Audit Committee be and is hereby authorized to fix their remuneration for the said period and reimbursement of actual out of pocket expenses, as may be incurred in the performance of their duties".

#### **SPECIAL BUSINESS**

5. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution**:

"RESOLVED THAT pursuant to the provisions of Section 314(1B) of Companies Act 1956 read with Director's Relatives (Office or Place of Profit) Rules and subject to Central Government approval and such other consents, approvals, permissions as may be required, the Company approves re-appointment of Ms. Ruchika Bhojwani for a period of three years to hold office or place of profit under the Company as "Manager – Hair Care Division" (not a Manager for the purpose of the Companies Act, 1956) w.e.f. 01-04-2010, on such revised remuneration as may be decided by the Board and approved by Central Government provided that remuneration payable to Ms. Ruchika Bhojwani shall be in the time scale of Rs. 75,000-5,000-10,000-1,00,000/- per month.

**RESOLVED FURTHER THAT** remuneration payable as aforesaid will be subject to such modification(s) as the Central Government may suggest or require which the Board is hereby authorized to accept on behalf of the Company and which may be acceptable to the incumbent."

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to delegate the power to any Officer of the Company to give effect to this resolution".

6. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:** 

"RESOLVED THAT pursuant to the provisions of Section 314(1B) of Companies Act 1956 read with Director's Relatives (Office or Place of Profit) Rules and subject to Central Government approval and such other consents, approvals, permissions as may be required, the Company approves re-appointment of Mr. Karan Bhojwani, for a period of three years to hold office or place of profit as "Manager – Brite Branded Products" (not a Manager for the purpose of the Companies Act, 1956) w.e.f. 01-04-2010, on such revised remuneration as may be decided by the Board of Directors and approved by Central Government provided that remuneration payable to Mr. Karan Bhojwani shall be in the time scale of Rs. 75,000-5,000-10,000-1,000,000/- per month.

**RESOLVED FURTHER THAT** remuneration payable as aforesaid will be subject to such modification(s) as the Central Government may suggest or require which the Board is hereby authorized to accept on behalf of the Company and which may be acceptable to the incumbent."

**RESOLVED FURTHER THAT** the Board be and is hereby authorized to delegate the power to any Officer of the Company to give effect to this resolution".

7. To consider and if thought fit, to pass with or without modification(s), the following resolution as a **Special Resolution:** 

"RESOLVED THAT pursuant to the provisions of Section 31 and other applicable provisions, if any, of the Companies Act, 1956, the existing Articles of Association of the Company be altered in the following manner:

#### **DELETION:**

The following existing articles be deleted:

| Sr.<br>No. | Article No.   | Particulars Reasons for deletion   |   |  |  |
|------------|---|--|---|--|--|
| (i)        | Article 45<br>&<br>Article 76   | Transfer Books and Register of Member.  Closure of register of Members or Debenture holders                            | Incorporated in Article 58.                         |  |  |
| (ii)       | Article 51  | Compliance with Estate Duty Act, 1953  | Non-relevant.                                       |  |  |
| (iii)      | Article 55  | No fee for registration of transmission and transfer   | Non-relevant.                                       |  |  |
| (iv)       | Article 60  | Transmission of Shares   | Non-relevant.                                       |  |  |
| (v)        | Article 61  | Director's power with regard to transfer of Shares   | Incorporated in Article 46.                         |  |  |
| (vi)       | Article 63  | Compulsory retirement  | Non-relevant.                                       |  |  |
| (vii)      | Article 67  | To make Investments  | Combined with Article 66.                           |  |  |
| (viii)     | Article 77  | Deposit of moneys and securities by Employees  | Non-relevant.                                       |  |  |
| (ix)       | Article 85(2)<br>&<br>Article 144   | Calling of Extraordinary General Meeting by any Director or any five members. Calling of extraordinary general meeting | Repetition – Already incorporated in Article 85(3). |  |  |
| (x)        | Article 117   | Matters in which special resolutions are required  | Non-relevant.                                       |  |  |
| (xi)       | Article 120   | Directors at the date of incorporation of the Company.   | Non-relevant.                                       |  |  |
| (xii)      | Article 138   | Mr. T.W. Bhojwani as Managing Director   | Non-relevant.                                       |  |  |
| (xiii)     | Article 139   | Managing Director remuneration   | Non-relevant.                                       |  |  |
| (xiv)      | Article 191   | Dividend in proportion to paid-up capital  | As per the Act.                                     |  |  |
| (xv)       | Article 195(1) & Article 195(2)   | the ex   |   |  |  |
| (xvi)      | Reference to Managing Agents, Secretaries and Treasures wherever it appears stands deleted.   |  |   |  |  |
| (xvii)     | All provisions Omitted by Companies (Amendment) Act, 2000 wherever it appears stands deleted. |  |   |  |  |

#### SUBSTITUTION:

In place of existing articles the following articles be substituted:

#### (i) Article 12A: Power to increase Subscribed Capital

Where at any time after the expiry of two years from the formation of the Company or at any time after the expiry of one year from the allotment of Shares in the Company made for the first time after its formation, whichever is earlier, it is proposed to increase the subscribed capital of the Company by allotment of further shares then it shall be pursuant to the provisions of Sec. 81(1A) of the Companies Act, 1956.

#### (ii) Article 46: - Directors may refuse to register transfers

Subject to the provisions of Section 111 of Companies Act, 1956, Articles, the Listing Agreement and other applicable provisions of the Act or any other law for the time being in force, the Board may refuse whether in pursuance of any power of the company under these Articles or otherwise to register the transfer of, or the transmission of the right to, any shares or interest of a Member in or Debentures of the Company. The Company shall within two months from the date on which the instrument of transfer, or the intimation of such transmission, as the case may be, was delivered to Company, send notice of the refusal to the transferee and the transferor or to the person giving intimation of such transmission, as the case may be, giving reasons for such refusal. Provided that the registration of a transfer shall not be refused to person or persons indebted to the Company on any account whatsoever except where the Company has a lien on Shares.

#### (iii) Article 58: - Closure of the register of members

The Transfer books and Register of Members shall be closed pursuant to the provisions of Sec. 154 of the Companies Act, 1956 and the Listing Agreement with the Stock Exchange.

#### (iv) Article 66: - To make loans, give guarantees and to make investments

In respect of loans, giving guarantee, provision of security for loans given by third party to body corporate, the Company shall comply with the provisions of Sec. 372A, 292(1)(e) and in the making of investments and dealing with any money of the company, in varying or releasing such investments, the company shall comply with the provisions of Sections 49, 372A and 292(1)(d) of the Act or any statutory modifications thereof.

#### (v) Article 82: - Application of Section 166 to 197

In regard to the calling and conduct of general meetings of the company, it shall comply with the provisions of Sections 166 to 168 and Sections 171 to 197 of the Companies Act, 1956 or any statutory modifications thereof.

#### (vi) Article 105: - Casting vote by Chairman

In the case of equality of votes in both Board meeting as well as General meeting of the Company, the Chairman shall have a casting vote in addition to the vote or votes to which he may be entitled as a Member.

#### (vii) Article 132(1)(a): - Vacation and termination of office of director

The vacation and termination of the office of the director shall be on the happening of any conditions provided for in Sec. 283 of the Companies Act, 1956 or any statutory modifications thereof.

#### (viii) Article 143(l): - To refer to Arbitration

To refer any claims or demands by or against the company or any differences to arbitration, and observe and perform the awards, except by an order of a court to the contrary.

#### (ix) Article 201(1): - Inspection by members

The Company shall cause to be kept proper books of account with respect to:

- (a) all sums of money received and expended by the company and the matters in respect of which receipts and expenditure take place;
- (b) all sales and purchases of goods by the company;
- (c) the assets and liabilities of the company; and
- (d) if so required by the Central Government, such particulars relating to utilization of material or labour or to other items of cost as may be prescribed by the Government.

Books of account shall be kept at the registered office of the company or at such other place in India as the Board of Directors may decide provided the company shall within seven days of the decision, file with the Registrar a notice in writing giving the full address of that other place.

#### (x) Article 201(2): – Restriction on inspection by members

The Board of Directors shall from time to time determine whether and to what extent and at what times and place and under what conditions or regulations the documents of the company or any of them shall be open to the inspection of Member, and no member (not being a Director) shall have any right of inspecting any account or book or document of the company except as conferred by statute or authorized by the Board of Directors or by a resolution of the company in general meeting

By Order of the Board For **BRIGHT BROTHERS LIMITED** 

**TUSHAR NAIK** 

CFO & Company Secretary

Place: Mumbai
Date: 28th May, 2010

Registered Office: 610-611, Nirman Kendra, Dr. E. Moses Road, Famous Studio Lane, Mahalaxmi, Mumbai 400 011.

#### NOTES:

A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY OR PROXIES TO ATTEND AND ON A POLL TO VOTE AND SUCH A PROXY OR PROXIES NEED NOT BE A MEMBER. THE INSTRUMENT APPOINTING A PROXY IN ORDER TO BE EFFECTIVE MUST BE DEPOSITED AT THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.

- 1. The relevant Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956, setting out the material facts in respect of the special business is annexed hereto..
- 2. Only bonafide members of the Company whose names appear on the Register of Members/proxy holders in possession of valid attendance slips duly filled and signed will be permitted to attend the meeting. The company reserves the right to take all steps as may be deemed necessary to restrict non-members from attending the meeting.

- 3. Members are requested to bring their copies of Annual Report and duly filled Attendance slip for attending the Meeting.
- 4. The Register of Members of the Company and Share Transfer Register will remain closed for a period of three days from July 26, 2010 to July 29, 2010 (both days inclusive). The dividend if declared at the Annual General Meeting will be paid:
  - (a) To those members whose names appear on the Company's register of members, after giving effect of all valid share transfer in physical forms lodged with Registrar and Share Transfer Agent of the Company on or before the closing of business hours on July 23, 2010.
  - (b) In respect of shares held in electronic form, to those "deemed members" whose names appear in statements of beneficial ownership furnished by National Securities Depository Limited and Central Depository Service (India) Limited as at the end of closing of business hours on July 23, 2010.
- 5. Members holding shares in electronic form are hereby informed that the bank particulars registered against their respective depository accounts will be used by the Company for payment of dividend. The Company or its Registrar will not entertain any direct request from Members for deletion of or change in such bank particulars. Members who wish to change bank account details are therefore requested to advise their respective Depository Participant.
- 6. In order to avail of the Electronic Clearing System (ECS) for receiving direct credit of the dividend to his/ their respective account with the Bank(s), the members holding shares in physical form are requested to provide bank account details to the Company's Registrar and Share Transfer Agent, M/s. Sharepro Services (India) Pvt. Ltd.
- 7. Members seeking any information with regard to the Accounts and Operations of the Company are requested to write to the Company Secretary at the registered office of the Company at least seven days in advance so as to enable the Company to keep the information ready.
- 8. Members who have not encashed their interim dividend warrant in respect of the period 2006-07 and final dividend for the year 2008-09 are requested to make their claim immediately to the Company or to the Company's Registrar & Share Transfer Agent M/s. Sharepro Services (India) Pvt. Ltd.
- 9. Members holding shares in the same set of names under different Ledger Folios are requested to apply for consolidation of such folios along with relevant share certificates to M/s. Sharepro Services (India) Pvt. Ltd.
- 10. As per the provisions of the Companies Act, 1956, facility for making nomination is now available to individuals holding shares of the Company. The Nomination Form 2B prescribed by the Government can be obtained from the Company's Registrar and Share Transfer Agent or the Secretarial Department of the Company at its Registered Office.
- 11. The relevant details in respect of Item No. 3 above, pursuant to Clause 49 of the Listing Agreement is annexed hereto.

#### ANNEXURE TO NOTICE

#### Explanatory Statement Pursuant to Section 173(2) of Companies Act, 1956.

In conformity with the provisions of Section 173(2) of the Companies Act, 1956, the following explanatory statement sets out all the material facts relating to the items of Special business as mentioned above.

#### Item Nos. 5 & 6

Sec. 314(1B) of the Companies Act, 1956 read with Director's Relatives (Office or Place of Profit) Rules, 2003 requires prior approval of the members by way of Special resolution and Central Government approval in case a relative of the Director is holding office or place of profit and re-appointed on a higher monthly salary exceeding the limit prescribed under the Rules.

Ms. Ruchika Bhojwani had been appointed as "Executive-Corporate Communication" in the year 2006 u/s. 314(1) of the Act. In the 61st AGM of the Company she was re-designated as "Manager-Hair Care" to take the overall charge of Hair Care Division. Under her leadership the Company launched the new brand "DIVO" in the Hair Care division in the year 2007-2008. The new division is making good headway in brand building exercise and has established its presence in the niche segment. The division has also established its dealership distribution network in major metros and Tier II cities. The current remuneration drawn by her is Rs. 47,500/- per month.

Taking into consideration the overall responsibilities handled by her which includes procurement, setting up of Distribution chain, Advertisement campaigns, Product designing and development, Creating brand image and awareness, the Board has decided to revise her remuneration.

Members of the Company had in the 60th AGM accorded approval to the appointment of Mr. Karan Bhojwani as "Manager- Brite Branded Products" w.e.f. 01st September, 2006 to look after the activity of "Brite" Branded Division. This Division comprises of Household Consumer Articles and Material Handling Crates and Pallets. The current remuneration drawn by him is Rs. 48,500/- per month.

The current pattern of turnover is more tilted towards consumer durable industry but as part of a risk mitigation measure and as a strategy to leverage the "Brite" brand, the management has decided to focus on Material Handling Division considering the huge untapped opportunity that exists both in Industrial and Agricultural segment. Since the brand is very well established in the market it will be easier for the Company to make further inroads into this segment.

In order to take this Division to new heights and effectively make use of unutilized capacity, Mr. Karan Bhojwani has been given addition responsibility to expand the division by introducing new models and expanding the distribution network.

In order to make their remuneration commensurate with the responsibilities being handled by them the Board of Directors at its meeting held on 28th May, 2010 has recommended increase in their salary w.e.f. 01/04/2010 in the scale of Rs.75,000-5,000-10,000-1,00,000/- with such increments from time to time as may be decided by the Board within the said time scale for a period not exceeding three years.

None of the directors except Mr. Suresh Bhojwani and Mrs. Hira T. Bhojwani are deemed to be concerned or interested in the resolution.

#### Item No. 7

In order to adapt to the changing business environment and align it with the latest amended provisions of the Companies Act, 1956 and Stock Exchange requirements, the Articles of Association needs to be suitably modified.

In the past the Company had carried out partial amendment to the Articles to make it comply with the legal requirements. With the passage of time, some of the articles have lost its relevance and needs to be deleted while some articles needs to be amended in the light of current amendments.

In terms of Sec. 31 of the Companies Act, 1956 any amendment to the Articles of Association of the Company requires approval of the Members by way of Special resolution.

The draft amended Articles of Association of the Company is open for inspection by the Members at the Registered Office of the Company between 3.00 p.m. to 5.00 p.m. on all working days.

None of the Directors are concerned or interested in the said resolution.

By Order of the Board For **BRIGHT BROTHERS LIMITED** 

**TUSHAR NAIK** 

CFO & Company Secretary

Place: Mumbai
Date: 28th May, 2010

Registered Office: 610-611, Nirman Kendra, Dr. E. Moses Road, Famous Studio Lane, Mahalaxmi, Mumbai 400 011.

### Details of the Directors seeking re-appointment at the forthcoming Annual General Meeting. (Pursuant to Clause 49(IV)(G)(i) of the Listing Agreement with the Stock Exchange)

| Name of the Director   | Dr. T. S. Sethurathnam   |
|--|--|
| Date of Birth  | 11th April, 1929   |
| Date of Appointment  | 29th December, 2006  |
| Educational Qualification  | B.A., M.COM., LL.B., ACA, IA &AS (Retd.)   |
| Experience   | Past Chairman of M.P. Electricity Board, BSES Ltd., Power Finance Corporation Ltd. and Arbitrator in the Power sector. |
| Expertise in specific functional area  | Vast experience in the area of Administration, Finance and Arbitration.  |
| No. of Equity shares held in the Company (Both on ownership basis or held by any other person on a beneficial basis) | Nil  |
| List of Public Companies in which outside<br>Directorships held as on 31st March, 2010                               | Oil Country Tubular Limited<br>Meenakshi Power Limited   |
| Chairman/Member of the Committees of the Board of the Companies in which he is a Director as on 31st March, 2010     | Chairman of Audit Committee, Share Transfer<br>Committee and Remuneration Committee of<br>Oil Country Tubular Limited  |
| Relationship with other Directors of the Company   | Nil  |

#### **DIRECTORS' REPORT**

To, The Members.

Your Directors have pleasure in presenting their 63rd Annual Report together with Audited statement of Financial Accounts for the year ended March 31, 2010.

#### Financial results:

(Rs. in lakhs)

| Sales and Operating Income (Net)                 | 9892.16<br>9441.86 | 8865.87  |
|--|--------------------|----------|
|  | 9441.86            |          |
| Less: Expenses                                   |                    | 8823.44  |
| Operating Profit                                 | 450.30             | 42.43    |
| Add: Other Income                                | 341.27             | 584.98   |
| PROFIT BEFORE INTEREST, DEPRECIATION AND TAX     | 791.56             | 627.40   |
| Financial Charges                                | 272.04             | 325.54   |
| Depreciation                                     | 197.98             | 160.61   |
| PROFIT/(LOSS) BEFORE TAX                         | 305.39             | (25.05)  |
| Less: Provision for tax (Including Deferred Tax) | 20.00              | 444.80   |
| Wealth Tax                                       | 2.23               | _        |
| PROFIT/(LOSS) AFTER TAX                          | 283.16             | (469.84) |
| Balance brought forward from previous year       | 1266.02            | 2175.69  |
| Adjustments for prior period                     | (2.95)             | _        |
| Balance available for appropriation              | 1546.23            | 1705.84  |
| APPROPRIATIONS:                                  |                    |          |
| General Reserve                                  | 15.00              | 200.00   |
| Capital Redemption Reserve                       | _                  | 100.00   |
| Proposed Final Dividend on Equity Shares         | 116.13             | 119.51   |
| Corporate Dividend Tax                           | 19.74              | 20.31    |
| Total  | 150.87             | 439.82   |
| Balance Carried to Balance Sheet                 | 1395.36            | 1266.02  |

#### Dividend:

Your Directors recommend a dividend @ 20% (Rs. 2/- per Equity share of Rs. 10/- each) for the year 2009-10 which will absorb a sum of Rs. 135.87 lakhs, together with Corporate dividend tax subject to the approval of members in the ensuing Annual General Meeting.

#### **Operations and Financial Results:**

The period under review is for twelve months compared to the fifteen months for the last year. Due to this the figures are not comparable.

During the year the Company has achieved substantial improvement both in turnover and operating profit. The operating profit has jumped from Rs. 42.43 lakhs to Rs. 450.30 lakhs during the current year. The detailed analysis of the units are given in Management Discussion and Analysis Report.

#### **Acquisition of Bhimtal Unit:**

During the year w.e.f. 2nd August, 2009, the Company acquired the water purifier component manufacturing business from M/s. Vijetha Polytek Pvt. Ltd. under slump sale basis located at Bhimtal, in the State of Uttaranchal. The investment made by the Company for this is Rs. 709.85 lakhs. The strategy behind acquisition of the said unit was to widen the product portfolio, the customer base and to deploy the funds for better yield.

The unit enjoys operational benefits due to lower overheads on account of power and personnel cost, proximity to customer and other fiscal concessions. During the year the unit achieved good turnover and profitability, which has helped in improving the performance of the Company. The tax holiday enjoyed by the unit has resulted in reducing the Income-tax liability.

#### **Buy-Back of Shares:**

During the year the Company announced Buy-back of shares from open market through Stock Exchange mechanism. Till 31st March, 2010 the Company has bought back 168963 shares out of which 133149 shares have been extinguished and the remaining shares were extinguished in the first week of April 2010. As on the date of the report the Company bought back 2,94,900 shares and has expended Rs. 141.81 lakhs (excluding brokerage and other charges), which represents 31.51% of the total Buy-back size of Rs. 450 lakhs.

#### **Fixed Deposit:**

The Company has no unpaid/unclaimed deposits on 31st March, 2010. The amount of fixed deposits held by the Company as on 31st March, 2010 was Rs. 340.50 lakhs, of which Rs. 140.55 lakhs are from Directors.

#### **Directorate:**

In accordance with the provisions of the Companies Act, 1956 and the Articles of Association, Dr. T. S. Sethurathnam, Director of the Company retires by rotation at the ensuing Annual General Meeting of the Company and being eligible offers himself for re-appointment.

#### **Corporate Governance:**

Your Company is fully compliant with the Corporate Governance guidelines. The Statutory Auditors of the Company have examined the requirements of Corporate Governance with reference to Clause 49 of the Listing requirements and have certified the compliance as required under SEBI guidelines. The Certificate is reproduced as Annexure to this Report.

Report on Corporate Governance as well as Management Discussion and Analysis are attached herewith and forms part of the Directors' Report in compliance with Clause 49 of the listing agreement.

#### **Secretarial Audit:**

As directed by Securities and Exchange Board of India (SEBI) Secretarial Audit is being carried out at the specified periodicity by a Practicing Company Secretary. The findings of the Secretarial Audit have been satisfactory.

#### **DIRECTORS' RESPONSIBILITY STATEMENT:**

In accordance with the requirements of Section 217(2AA) of the Companies Act, 1956, your Directors' hereby state and confirm that:

- 1. In the preparation of the annual accounts for the year ended 31st March, 2010; the applicable accounting standards have been followed along with the proper explanation relating to material departure.
- 2. They have followed such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit of the Company for that period.



- 3. They have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities and
- 4. They have prepared the annual accounts on a going concern basis.

#### Insurance:

All the insurable interests and risks of your Company including Inventories, Buildings, Plant & Machinery and other fixed assets are adequately insured against risk of fire and other risks.

#### **Auditors:**

M/s. Dhody & Associates, Chartered Accountants, Auditors of the Company retires at the conclusion of the ensuing Annual General Meeting and have expressed their willingness to act as Auditors of the Company, if appointed and have further confirmed that the said appointment would be in conformity with the provisions of the Section 224(1B) of the Act.

Members are requested to re-appoint M/s. Dhody & Associates, Chartered Accountants as the Auditors of the Company and authorize the Audit committee to fix their remuneration.

#### **Industrial Relations:**

During the year the industrial relations were cordial and harmonious and the management received full co-operation from the employees.

#### **Particulars of Employees:**

As per provisions of Section 219(1)(b)(iv) of the Act, the Directors' Report and Accounts are being sent to the members excluding the statement giving particulars of employees under Section 217(2A) of the Companies Act, 1956 read with the Companies (particulars of employees) Rules, 1975 as amended. Any Member interested in obtaining a copy of the statement may write to the Company Secretary.

#### Other Information:

The particulars relating to conservation of Energy, Technology Absorption, Foreign Exchange Earnings and outgo required to be given pursuant to Section 217(1)(e) of the Companies Act 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988 is annexed hereto and forms part of this report.

#### Acknowledgement:

Your Directors' place on record their appreciation for the contribution of the employees at all levels and for the support of shareholders, customers, suppliers and business partners.

For and on behalf of the Board

**SURESH BHOJWANI** 

Chairman & Managing Director

#### ANNEXURE TO DIRECTORS' REPORT

Information given as required under Section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of Particulars in the Report of Board of Directors) Rules and forming part of the Directors' Report.

#### A. Conservation of Energy:

The Company continues its endeavor to improve energy conservation and utilization. The Company's plant engineering team periodically reviews and monitor energy conservation and significant savings have been made during the year partially due to investment in energy saving equipments. The company has installed during the year Variable Frequency Drives (VFD) for control of energy consumption and will continue to invest in future for the same.

#### **B.** Technology Absorption:

NOT APPLICABLE

#### C. Foreign Exchange Earnings and Outgo:

The particulars of foreign exchange utilised during the year are given in Clause e, f and h of Point No. 6 of Schedule T to the Accounts.

For and on behalf of the Board

**SURESH BHOJWANI**Chairman & Managing Director

# (Annexure-I) MANAGEMENT DISCUSSION AND ANALYSIS REPORT

#### **ECONOMIC OVERVIEW:**

The Indian economy which came under strain during the second half of the previous year (2008-09) triggered by the global financial meltdown, moved into 2009-10 at a reduced intensity as evidenced by decelerated growth of industrial production in the first two quarters of the year. During the year world economic growth was led by emerging economies of Asia mainly by China and India. A prudent mix of financial and fiscal policies in India has resulted in generating higher domestic demand thereby softening the impact of the global financial crisis. India registered a strong comeback in 2009-10 displaying its ability to withstand extreme external adversities, which destabilized major economies. Despite the constraints, the Indian economy grew @ 7.2% during the year 2009-10 as against 6.7% in 2008-09, which has been contributed by industrial and service sector growth of 8.2% and 8.7% respectively.

Various current surveys on the Indian economy confirm that the recovery from third quarter of 2009 is broad based. Due to this in the fiscal budget for the year 2010-22, the budget was seen adopting the gradualist approach towards withdrawal of the stimulus with the fiscal deficit projected at 5.5% of the GDP for the year 2010-11. In order to maintain the growth rate, more allocation has been planned in the Infrastructure and Agriculture segment. With the positive scene emerging across the board, monsoon will play a predominant role in maintaining the growth rate and controlling inflation.

There are concern that global economy may be fragile as economies of developed world particularly as both the US and European economy continues to beset with the problems of high unemployment, low consumer spending and depressed housing market. Besides these, the recent crisis in EUROZONE indicates that there would be many pitfalls along the road to recovery and that normalcy is still sometime away.

The real challenge at macro level will be to make the recovery durable, balanced, sustainable and to calibrate the exit strategy in the light of growing concern over expansionary fiscal policies.

#### **INDUSTRY STRUCTURE AND DEVELOPMENT:**

The Company uses injection-moulding technology and its manufacturing activity falls in processed plastics segment. The Company directly deals with OEM (Original Equipment Manufacturers), who are manufacturers of Washing Machines, Refrigerators, Air conditioners and Water purifiers. The Company's operations are partially supported by Material Handling Crates and trading of Household and Hair care products. Household consumer division serves mainly Canteen Stores Department and Hair care division, which trades in hair care brushes, operates mainly in niche segment and caters to metro cities. Organized players from Korea, Japan and US are predominant in Consumer Durable Industry along with Indian manufacturers. The growth of the industry is linked to GDP and with Consumer Durable segment outperforming the GDP, the growth of the Company's business is higher. With wide application of plastics in multiple industries due to its superior characteristics, the future growth will be maintainable.

In the year 2009-10, the Consumer durable industry grew between 12 to 15%. The growth of the Consumer durable industry is directly linked to the growth of the economy. The differential rates of VAT followed by different states have hampered the growth of the industry. With the proposed roll out of the GST, the saving in taxes will lead to reduction in price, which will result in level playing field.

#### COMPANY'S OPERATIONAL AND FINANCIAL PERFORMANCE:

Brief particulars of the plastic components manufactured by the Units:

**FARIDABAD UNIT:** Refrigerator and Air conditioner components.

PUDUCHERRY UNIT: Washing machine components and Brite branded Material Handling Crates,

BHIMTAL UNIT: Water purifier and Vacuum cleaner Components.

#### Faridabad Unit:

The business strategy adopted by our leading customer i.e. Whirlpool of India Ltd. mainly in the area of product innovation, cost control and strong market penetration in rural market has resulted in strong growth in Refrigerator business. This in return has resulted in the unit achieving its highest turnover, surpassing all past records. With the steady ow of orders from Air conditioning business, the unit was able to reduce cyclical factors and has shown strong growth during the year.

During the year the unit was awarded the "Best Quality Supplier" award by Whirlpool of India Ltd.

The pro tability has not been able to keep pace with the turnover due to changes in product mix, high cost in respect of wages, power and maintenance.

During the year fresh investments have been made in new capacities for meeting the higher future requirements. With the growth in business coupled with higher operational ef ciency and better-cost management the units should further improve its performance during the year.

#### **Puducherry Unit:**

Despite OEM and MHD business having shown signi cant improvements, the protability remained subdued due to operational problems during the rst three quarters. From fourth quarter onwards, the unit has shown progressive improvements both on account of operations and pro tability.

Considering the higher projection given by our customer and in order to meet the timely requirements of MHD business, new capacity has been added in the later part of the year to cater to the higher demand.

With better pro tability in branded products, improved power situation and higher turnover there will be a positive impact on the pro tability of the unit.

#### **Bhimtal Unit:**

During the year w.e.f. 02nd August, 2009, the Company acquired a running plastic unit at Bhimtal, in the State of Uttaranchal for manufacturing water puri er and vacuum cleaner components. The investment made by the Company for the acquisition of the assets was Rs. 7.09 Cr.

Due to low overheads, scal incentives like excise exemption, lower sales tax and tax holiday as per section 80IC of the Income Tax Act, the pro tability of the unit was higher as compared to the other existing units.

#### Consumer and Hair Care Division:

The performance of the division was affected due to low off take from Canteen Stores department. The Company is actively exploring the other avenues like new product development for increasing its turnover.

In respect of Hair care division which is still at a nascent stage, the Company is incurring initial expenditure for brand building through advertisement and sales promotion.

### OPPORTUNITIES, THREATS, RISKS AND CONCERNS:

#### **OPPORTUNITIES:**

Taking into consideration the projected higher GDP growth, improved power scenario, relatively stable commodity prices coupled with a prediction of normal monsoon, the Company is expecting double-digit growth in the Consumer Durable Industry. Considering the projection given by our customers the Company expects to perform better during the year.

#### THREATS, RISKS AND CONCERNS:

The growth of Indian economy has attracted international brands which has resulted in competitive pressure on supplier's margin to OEMs'. The strategy of existing players importing the products from their overseas counterparts may result in reduced volume.

Power is a major manufacturing cost for our operations and the units are continuously facing power cut which has resulted in higher operational cost. Any increase in the price of petroleum products will have impact on the pro tability of the Company.

The Company plants are spread across three States. The Company is following plant-wise risk management, which lays emphasis on identifying and managing key operational and strategic risk. The risks associated with the business of the Company are reviewed periodically by the top management to enable them to take suitable corrective measures.

Besides these there are certain risks which are external to the Company like uncertain economic and political conditions, entry of foreign brands, new regulations, general slowdown in market demand over which the Company has little or no control.

The current business model, which is more tilted towards OEMs' (Original Equipment Manufacturers) that serve Consumer Durable Industry suffers from low margin and high volatility. Since substantial portion of capacity is reserved for meeting their requirements, any factors, which affect their growth, will directly affect the growth of our Company.

#### **OUTLOOK AND FUTURE STRATEGY:**

The company caters to the requirements of Consumer Durable Industry. With an improved power facility, demographic effect, higher disposable income in rural segment, reduction in excise duty and future roll out of GST, the outlook is optimistic.

In order to combat the continuous pressure from OEMs', the Company is spreading its wings to cover more product portfolio to even out the capacity utilization and continuously work on gaining higher productivity by participating in TPM (Total Productivity Management), joining cluster program and in-house training. The Company is participating with customers in Value addition/V alue engineering programme to help in reducing the cost.

In order to make the brand more visible, the Company is focusing on revamping the MHD division by enlarging the product portfolio and distribution network.

#### INTERNAL CONTROL SYSTEMS AND THEIR ADEQUACY:

#### Internal Audit:

The Company has appointed Internal Auditors and their reports are reviewed by the Audit Committee. The Internal Control system is also reviewed from time to time to know its adequacy and effectiveness on an ongoing basis and suggestions of Internal Auditors are implemented.

#### Budget control:

At the beginning of the nancial year, the Annual operational plans are developed by the Business units that are approved by the Board and are rolled out in the Organization. The monthly MIS provides comparison of Actual performance versus Budgets. The Board of Directors take the necessary corrective actions every quarter to ensure that the performance is in line with the budgets. The Company has also initiated the various measures to ensure xed costs remain xed, enabling margin improvement on volume leverage.

# Annexure-II REPORT ON CORPORATE GOVERNANCE

(Clause 49 of the Listing Agreement)

#### 1. Philosophy on Corporate Governance:

The Board of Directors of the Company believes in and pursues sound ethical practices, transparency, timely disclosure and accountability in all activities of the Company to ful II its corporate responsibilities, thereby enhancing the stakeholders' value. The Company has established systems and procedures to ensure that the Board of the Company is well informed to ful II its overseeing responsibilities and to provide the management the strategic direction it needs to create long term shareholders value.

#### 2. Board of Directors:

#### (a) Composition:

- (i) The Board comprises of an Executive Chairman who is also the Managing Director of the Company, a Whole time Director and three Non-Executive Independent Directors. Except the Managing Director, all other directors are liable to retire by rotation as per the provisions of the Companies Act, 1956.
- (ii) During the nancial year ended 31-3-2010, ve meetings of the Board were held on 21-05-2009, 26-06-2009, 29-07-2009, 30-10-2009, 29-01-2010.

The details of the Composition and category, the attendance at Board Meetings and last AGM, the number of Directorship and Chairmanship/Membership of committee in other Companies are as follows:

| Name   | No. of<br>Meetings<br>held &<br>attended<br>during<br>the year<br>*(5) | Category                                     | Whether<br>attended<br>last<br>AGM | No. of other<br>Directorship(s) |        | Committee<br>Membership/<br>Chairmanship<br>in other Public<br>Companies |        |
|--|--|--|------------------------------------|---------------------------------|--------|--|--------|
|  | Attended   |  |                                    | Chairman                        | Member | Chairman   | Member |
| Mr. Suresh Bhojwani<br>(Managing Director)     | 5  | Promoter<br>Executive<br>Non-<br>Independent | Yes                                | Nil                             | Nil    | Nil  | Nil    |
| Mrs. Hira T. Bhojwani<br>(Whole-time Director) | 5  | Promoter<br>Executive<br>Non-<br>Independent | Yes                                | Nil                             | Nil    | Nil  | Nil    |
| Mr. K. P. Rao                                  | 5  | Non-Executive Independent                    | Yes                                | Nil                             | Nil    | Nil  | Nil    |
| Dr. T. S. Sethurathnam                         | 5  | Non-Executive Independent                    | Yes                                | Nil                             | 2      | 3  | Nil    |
| Mr. Byram Jeejeebhoy                           | Nil  | Non-Executive Independent                    | No                                 | Nil                             | Nil    | Nil  | Nil    |

<sup>\*</sup> The gure mentioned in the bracket denotes the number of Board meetings held during the year from 01/04/2009 to 31/03/2010.

#### (b) Board's functioning and Procedure:

The Board of Directors play an important role in ensuring good governance and functioning of the Company. All Statutory and signi cant information as mentioned in Annexure IA of Clause 49 of the Listing Agreement is placed before the Board to enable it to discharge its responsibility of strategic supervision of the Company as trustees of shareholders. The Members of the Board have complete freedom to express their opinion and decisions are taken after detailed discussions.

#### 3. Committees of the Board of Directors

The Board has constituted Committees of Directors to deal with matters to monitor the activities falling within the terms of reference as follows:

#### (i) Audit Committee:

The Audit committee consists of Mr. K. P. Rao, Dr. T. S. Sethurathnam and Mr. Suresh Bhojwani as its members. All the members except Mr. Suresh Bhojwani, are Non-Executive Independent directors. The quorum for the Audit committee meeting is two Independent directors. Mr. K. P. Rao, Chartered Accountant is the Chairman of the Committee.

During the nancial year ended 31-03-2010 four meetings of the Committee were held on 21-05-2009, 29-07-2009, 30-10-2009, 29-01-2010.

All the Members of the Audit committee attended the four meetings.

The Company Secretary acts as the Secretary to the Committee.

#### s Terms of Reference:

The Terms of Reference of the Audit Committee are in accordance with those speci ed in Clause 49 of the Listing agreement and Section 292A of the Companies Act, 1956.

#### (ii) Remuneration Committee:

The Board has constituted the Remuneration Committee to determine the remuneration and terms of Executive Directors subject to the approval of the shareholders.

The composition of the Committee is as follows:

| Name of the Director   | Category                  | Designation |
|------------------------|---------------------------|-------------|
| Mr. K. P. Rao          | Non-Executive Independent | Chairman    |
| Mr. Byram Jeejeebhoy   | Non-Executive Independent | Member      |
| Dr. T. S. Sethurathnam | Non-Executive Independent | Member      |

#### S 2EMUNERATION OF -ANAGERIAL OERSONNEL

Details of remuneration paid/payable to Managing Director and Whole-time Director for the nancial year ended 31st March, 2010 are as follows:

| Director              | Position               | *Salary   | Perquisites<br>& Allowance | Commission | Total     |
|-----------------------|------------------------|-----------|----------------------------|------------|-----------|
|                       |                        | (Rs.)     | (Rs.)                      | (Rs.)      | (Rs.)     |
| Mr. Suresh Bhojwani   | Managing<br>Director   | 18,00,000 | 9,75,096                   | 3,50,000   | 31,25,096 |
| Mrs. Hira T. Bhojwani | Whole-Time<br>Director | 6,00,000  | 3,01,623                   | N.A        | 9,01,623  |

Salary includes Basic salary and excludes contribution to provident fund, superannuation and leave encashment.

The additional information in respect of Managerial Personnel is as under:

|                  | Mr. Suresh Bhojwani Mrs. Hira T. Bhojwan |                |
|------------------|--|----------------|
| Service contract | Three years                              | Three years    |
| Notice period    | Six months                               | Six months     |
| Severance fees   | Not applicable                           | Not applicable |

s 4 H EO N % X E C\$U R EVEA RHRASSI T THE SES P E "FO A RMIDE E T L2NSG per Audit Committee meeting and Rs. 1,000/- for every other Committee meeting. In addition to this, they are eligible for 1% commission on the Net Pro t of the Company as computed under the act. The amount of Commission payable is determined after assigning weightage to the attendance.

Details of Sitting fees paid to Non-Executive Directors for attending Board/Committee Meetings for the period 01/04/2009 to 31/03/2010 are as follows:

| Sr.<br>No. | Name of the Non-Executive Director | Board Meetings<br>(Rs.) | Committee<br>Meetings (Rs.) | Commmission (Rs.) |
|------------|------------------------------------|-------------------------|-----------------------------|-------------------|
| 1.         | Mr. K. P. Rao                      | 75,000                  | 28,000                      | 1,50,000          |
| 2.         | Dr. T. S. Sethurathnam             | 75,000                  | 20,000                      | 1,50,000          |
| 3.         | Mr. Byram Jeejeebhoy               | N.A.                    | N.A.                        | N.A.              |

- S ORESENTLY THE #OMPANY HAS NO STOCK OPTION SCHEME
- s R " Y R A\*NE E J E ErB 19 101 Y% X E C\$U TR EVOETFOHREO M P AHNOY L D S % Q U 18 THYA FOETS the Company.
- (iii) Shareholders' Grievance Committee:

The Board has constituted Shareholders' Grievance Committee to oversee the redressal of Shareholders complaints like transfer/transmission of shares, duplicate issue of share certi cates, non-receipt of annual report, dividends, notices etc.

The composition of committee is as follows:

| Name of the Director  | Designation | Category                   |
|-----------------------|-------------|----------------------------|
| Mr. K. P. Rao         | Chairman    | Independent, Non-Executive |
| Mr. Suresh Bhojwani   | Member      | Non-Independent, Executive |
| Mrs. Hira T. Bhojwani | Member      | Non-Independent, Executive |

The Company Secretary acts as the Secretary to the Committee.

Details of complaints received, disposed off and pending during the year April 1, 2009 to March 31, 2010 are as under:

| Sr.<br>No | Nature of complaint                         | No. of complaints received | Disposed off |
|-----------|---|----------------------------|--------------|
| 1         | Non-receipt of Dividend                     | 22                         | Yes          |
| 2         | Non-receipt of share certi cate of transfer | 02                         | Yes          |
| 3         | Miscellaneous                               | 04                         | Yes          |
| 4         | Non-receipt of Annual Report                | 04                         | Yes          |
| 5         | SEBIComplaints                              | 03                         | Yes          |
|           | Total                                       | 35                         |              |

Number of complaints as on 31/03/2010 pending with the Company : N

#### 4. General Body Meetings:

Particulars of last three AGMs.:

| AGM      | Year      | Location of the Meeting  | Date       | Time       | Special Resolution   |
|----------|-----------|--|------------|------------|--|
| 62nd AGM | 2008-2009 | M. C. Ghia Hall<br>Bhogilal Hargovindas<br>Bldg., 2nd Floor,<br>18/20, K. Dubash Marg,<br>Mumbai 400 001 | 27/6/2009  | 11:30 a.m. | For re-appointment of Mrs. Hira T. Bhojwani as "Wholetime Director."   |
| 61st AGM | 2006-2007 | Walchand Hiranand Hall<br>IMC, 4th Floor,<br>IMC Marg,<br>Churchgate,<br>Mumbai 400 020                  | 27/6/2008  | 11:30 a.m. | <ol> <li>For appointment of Ms. Ruchika<br/>Bhojwani as "Manager-Hair<br/>Care Division."</li> <li>For payment of Commission to<br/>the Non-Executive Directors of<br/>the Company.</li> </ol> |
| 60th AGM | 2005-2006 | Jai Hind College,<br>'A' Road, Churchgate,<br>Mumbai 400 020   | 29/12/2006 | 11:30 a.m. | 1. For appointment of Mr. Karan HOJWANIAS h-ANAGER RITE Branded Products."  2. For appointment of Ms. Ruchika HOJWANI AS h%KCUIVE n  |
|          |           |  |            |            | Corporate Communication."  3. For re-appointment of Mrs. Hira T. Bhojwani as "Whole Time IRECTORNOMMERCIALV  4. For Delisting of Equity shares from Delhi Stock Exchange.                      |

No special resolution was passed by Postal Ballot during the Financial Year.

At the forthcoming Annual General Meeting there is no proposal for any Special Resolution to be passed by Postal Ballot.

#### 5. Disclosures:

#### **Compliance with Mandatory Requirements**

#### s Related Party Transaction:

The Company has entered into transactions with related parties during the current year which are in the regular course of business. It places all relevant details before the Audit Committee from time to time. Full disclosure of related party transaction is given under Note No. O of Schedule T of the Notes to Accounts. All the transactions covered under the related party transaction are fair, transparent and at arms length. No significant material transactions have been made with the Non-Executive Directors vis-a-vis the Company during the year.

#### s Disclosure of Risk Management:

The Company has laid down the procedures for informing the Board about risk assessment and minimization. The risk minimization procedures have been reviewed periodically to ensure that risks are controlled through properly defined management process.

#### s Disclosure of Accounting Standards:

The Company follows the Accounting Standards issued by the Institute of Chartered Accountants of India and Company Accounting Rules (2006).

#### **Others**

#### s 4HEOMPANYDOESNOTHAVEANYSUBSIDIARIES

s 4HE OMPANY HASCOMPLIEWITHTHEREQIREMENTSF, ISTINGREEMENT2EGULATIONS Guidelines/Rules of the Stock Exchanges/SEBI and other Statutory Authorities. Consequently there has been no strictures/penalties imposed on the Company during the last three years.

#### 6. Compliance with Non-Mandatory requirements:

Adoption of non-mandatory requirements under Clause 49 of the Listing Agreement are being reviewed by the Board from time to time and implemented as per the need of the Company.

#### 7. Means of Communication:

4HEQARTERIYAMEARIANIANNURESULATEGENERAPUBLISHEM4HE&REGRESSOURNALV (English) and "Nav-Shakti" (Marathi) in Mumbai edition. The results are also submitted on a timely basis in such a form to the Stock Exchange where the Equity shares of the Company are listed so as to enable it to put it on its website.

S -ANAGEMENISCISSION AND NALYSISZEPORTS BEIN PRESENTEAS A PARTOFTHENNIAL Report.

#### 8. General Shareholders Information:

s Annual General Meeting Date, Time and Venue : 29th July, 2010 , 11:30 a.m. Walchand Hiranand Hall, IMC 4th Floor, IMC Marg, Churchgate, Mumbai 400 020.

s Dividend payment date : on or before 29th August, 2010.

The tentative Financial Calendar is as follows:

s Financial reporting for the quarter

ended

: 30th June 2010 — on or before 15th August, 2010

30th September 2010 — on or before 15th November, 2010 31st December 2010 — on or before 15th February, 2011

31st March 2011 — on or before 31st May, 2011

s Book Closure : 26th July to 29th July

(both days inclusive)

s Listing on Stock Exchange : Bombay Stock Exchange Limited

s Annual Listing fees : The Company has paid Annual listing fees.

s Stock Code : 526731 on Bombay Stock Exchange Limited

s ISIN No. for NSDL and CDSL : INE630D01010

s Group : "S"

s Scrip ID : BRIGHTBR

s Compliance officer details : Mr. Tushar Naik

610/611 Nirman Kendra, Famous Studio Lane, Dr. E. Moses Road,

Mahalaxmi, Mumbai 400 011.

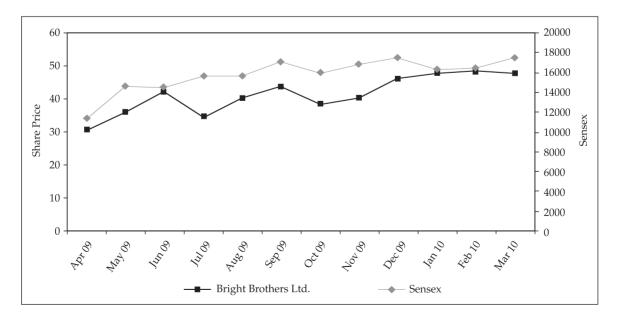
e-mail id: invcom@brightbrothers.co.in

#### **Stock Market Data (BSE):**

Monthly high and low quotations of shares and volume of Equity Shares traded on Bombay Exchange Limited are as follows:

| Month          | High (in Rs.) | Low (in Rs.) | Volume (in Nos.) |
|----------------|---------------|--------------|------------------|
| April 2009     | 30.50         | 27.00        | 6960             |
| May 2009       | 38.00         | 28.15        | 19007            |
| June 2009      | 44.50         | 34.30        | 47818            |
| July 2009      | 42.25         | 32.40        | 15931            |
| August 2009    | 42.70         | 33.20        | 32107            |
| September 2009 | 44.50         | 37.00        | 19107            |
| October 2009   | 45.00         | 38.00        | 19926            |
| November 2009  | 49.40         | 35.80        | 158287           |
| December 2009  | 51.00         | 40.00        | 87056            |
| January 2010   | 51.90         | 44.60        | 38129            |
| February 2010  | 49.50         | 46.10        | 73980            |
| March 2010     | 54.95         | 46.35        | 101234           |

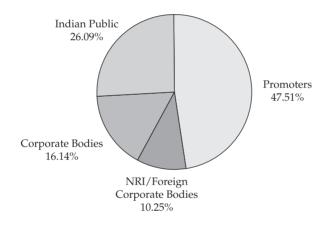
# Share Performance of the Company in Comparison to BSE Sensex BSE Sensex Vs. BBL Share Price. (Monthly Closing Price)



#### Pattern of Shareholding as on 31st March 2010:

| Category                                     | No. of Shares<br>held | Percentage of<br>Shareholding |
|--|-----------------------|-------------------------------|
| Promoters' Holdings                          | 27,75,861             | 47.51                         |
| Non-Promoters Holdings:                      | 30,66,520             | 52.49                         |
| a. NRIs/Foreign Corporate Bodies             | 5,98,643              | 10.25                         |
| b. Mutual Funds/Banks/Financial Institutions | 350                   | 0.01                          |
| c. Private Corporate Bodies                  | 9,43,013              | 16.14                         |
| d. Public and Others                         | 15,24,514             | 26.09                         |
| Grand Total                                  | 58,42,381             | 100.00                        |

Note: None of the Promoters have pledged their shares as on March 31, 2010



#### Distribution of Shareholding as on 31st March, 2010:

| Range of Shares held | No. of Shares held | % of Total Equity shares |
|----------------------|--------------------|--------------------------|
| Less than 500        | 4,98,833           | 8.538                    |
| 501-1000             | 1,02,165           | 1.749                    |
| 1001-2000            | 84,428             | 1.445                    |
| 2001-3000            | 58,227             | 0.997                    |
| 3001-4000            | 44,317             | 0.759                    |
| 4001-5000            | 87,969             | 1.506                    |
| 5001-10000           | 82,031             | 1.404                    |
| 10001 and above      | 48,84,411          | 83.603                   |
| Total                | 58,42,381          | 100.000                  |

#### **Share Transfer Agent (STA) & Share Transfer System:**

The Company's shares being in compulsory dematerialized (demat) segment are transferable through depository system.

The Company has appointed M/s. Sharepro Services (India) Private Limited as its Registrar and Share Transfer Agents to process all the matters related to transfers in physical form and other complaints received by the Company from the shareholders. The share transfers are processed within a period of 21 days from the date of receipt of the transfer documents if the documents are complete in all respects.

All requests for dematerialization of shares, which are in order, are processed within 15 days from the receipt of request and the confirmation is given to the respective depositories i.e. National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

#### **Dematerialisation and Liquidity:**

The shares of the Company are required to be traded in dematerialised form. 52,14,575 Equity Shares representing 89.25% of the total Equity Capital of the Company are held in dematerialised form with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) as on 31st March, 2010.

### Outstanding GDRs/ADRs/Warrants or any convertible instrument, conversion date and likely impact on equity:

The Company has not issued any of these instruments so far.

#### Plant locations:

| Puducherry: Plot No. 1/1 to 1/4, Thirubhuvanai, Mannadipet Commune, Puducherry - 605 107. Phone No: 0413 2640105 | Faridabad: Plot No. 16-17, Sector 24, Faridabad - 121 005 Phone No: 0219 2232049 0219 5021455 |
|--|---|
| 0413 2640368   |   |
| Bhimtal:   |   |
| Hiltron Electronic Complex,  |   |
| Plot No. C, D, E, F & G  |   |
| Mallittal, Bhimtal   |   |
| Nainital - 263136  |   |
| Telephone No: 05942 247219/212   |   |

#### Address for Investor's correspondence:

| For all matters relating to shares, dividends, annual reports: | M/s. Sharepro Services (India) Pvt. Ltd.<br>Samhita Warehousing Complex,<br>13AB, Gala No. 52, 2nd Floor,<br>Nr. Sakinaka Telephone Exchange,<br>Off. Kurla Andheri Road,<br>Sakinaka, Mumbai 400 072<br>Contact person: Mr. Pravin G. | Phone: 022 67720300<br>Fax: 022 2837 5646<br>Email: sharepro@<br>shareproservices.com |
|--|--|---|
| For any other general matters                                  | Company Secretary Bright Brothers Limited 610/611, Nirman Kendra, Famous Studio Lane, Dr. E. Moses Road, Mahalaxmi, Mumbai 400 011   | Phone: 022 25838333<br>Fax: 022 25837051  |

#### 9. CEO/CFO Certification:

The Managing Director (CEO) and Chief Financial Officer (CFO) have in respect of the financial year ended 31st March, 2010 certified to the Board regarding compliances of covenants contained in Clause 49(V) of the Listing Agreement.

#### 10. Compliance Certificate of the Auditors:

The Company has obtained a Certificate from the Statutory Auditors regarding compliance of conditions of Corporate Governance as stipulated in Clause 49 of the Listing Agreement. The Certificate is annexed hereto.

#### 11. Compliance with the Code of Conduct:

#### **DECLARATION**

As provided under Clause 49 I(D) of the Listing Agreement with the Stock Exchanges, I hereby confirm that all the Board members and Senior Management Personnel of the Company have affirmed compliance with the Code of conduct for the year ended 31st March, 2010.

For Bright Brothers Ltd.

#### Suresh Bhojwani

Chairman & Managing Director

## AUDITORS' CERTIFICATE REGARDING COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

TO THE MEMBERS OF BRIGHT BROTHERS LIMITED

We have examined the compliance of conditions of Corporate Governance by BRIGHT BROTHERS LIMITED, for the year ended 31st March, 2010, as stipulated in Clause 49 of the Listing Agreement of the said Company with the Bombay Stock Exchange.

The Compliance of conditions of Corporate Governance is the responsibility of the Company's management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in Clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above-mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **DHODY & ASSOCIATES** 

Chartered Accountants

RAKESH DHODY

*Partner* Membership No. 72621

# Auditors' Report To The Members of Bright Brothers Limited

- 1. We have audited the attached Balance Sheet of BRIGHT BROTHERS LIMITED, as at 31st March, 2010, the Profit and Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto which we have signed under reference to this report. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of any material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. In accordance with the provisions of Section 227 of the Companies Act, 1956, we report that: As required by the Companies (Auditor's Report) Order, 2003 as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, of India and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to above, we report that:
  - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief, were necessary for the purpose of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company as appears from our examination of those books;
  - (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in Sub-Section (3C) of Section 211 of the Act; and
  - (e) On the basis of the written representations received from the directors of the company as on 31st March, 2010, and taken on record by the Board of Directors, none of the directors is disqualified as on 31st March 2010 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Act;
  - (f) In our opinion and to the best of our information and according to the explanations given to us, the said financial statements read together with Significant Accounting Policies in Schedule 'A' and the Notes thereon and attached thereto give, the information required by the Companies Act, 1956, and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2010;
    - (ii) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
    - (iii) in the case of Cash Flow Statement, of the cash flows for the year ended on that date.

For **DHODY AND ASSOCIATES** *Chartered Accountants* 

(RAKESH DHODY)

Partner

Membership No.: 72621



# Annexure To Auditor's Report: (Referred to in Paragraph 3 of our Report of even date)

- (i) (a) The Company is maintaining proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) As explained to us, fixed assets have been physically verified by the management in accordance with the phrased programme of verification, which in our opinion is reasonable considering the size of the Company and nature of its assets. The frequency of verification is reasonable and no material discrepancies were noticed on such verification.
  - (c) The Company has not disposed off any substantial part of its fixed assets during the year.
- (ii) (a) As explained to us the inventories have been physically verified during the year by the management. In respect of inventories lying with third parties confirmations have been obtained. In our opinion, the frequency of verification is reasonable.
  - (b) In our opinion, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory. The discrepancies noticed on verification between physical stocks and book stocks were not material having regard to the size of the operations of the Company and have been properly dealt with in the books of accounts.
- (iii) (a) According to the information and explanation given to us, the Company has not granted any loans secured or unsecured, to companies, firms or other parties covered in the register maintained under section 301 of the Act. Accordingly clause 4(iii)(b) to (d) of Companies (Auditor's Report) Order, 2003 is not applicable to the Company.
  - (b) According to the information and explanation given to us, the Company has not taken any loans secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Act.. Accordingly clause 4(iii)(f) to (g) of Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchases of inventory, fixed assets and with regard to the sale of goods and services. During the course of our audit, nothing had come to our notice that may suggest a major weakness in the aforesaid internal control system.
- (v) According to the information and explanations given to us, the particulars of contracts or arrangements that needs to be entered in the register maintained in section 301 of the Companies Act, have been so entered in the register.
- (vi) In our opinion and according to the information and explanations given to us, the directives issued by the Reserve Bank of India and the provisions of sections 58A and 58AA and other relevant provisions of the Companies Act,1956 and the rules framed there under, where applicable have been complied with. No order has been passed by the or Reserve Bank of India or any Court or any other Tribunals or the Company Law Board in respect of the aforesaid deposits.
- (vii) The Company has internal audit system commensurate without size and nature of its business. However, the Internal audit system in certain areas needs to be strengthened.
- (viii) The Central Government has not prescribed for the maintenance of cost record under clause (d) of sub section (1) of section 209 of the Companies Act, 1956.



- (ix) (a) According to the information and explanations given to us and records of the company examined by us, in our opinion the Company has been generally regular in depositing, undisputed statutory dues including provident fund, employees state insurance, service-tax, custom duty, excise duty, sales tax and income tax with the appropriate authorities.
  - According to the information and explanation given to us, no undisputed amounts were in arrears as at 31st March,2010, for a period of more than six months from the day they become payable.
  - (b) According to the records of the Company examined by us and information and explanation given to us the following are the particulars of the disputed amount payable in respect of Sales Tax, Excise Duty, Entry Tax, Service Tax, ESIC as at 31st March, 2010, which have not been deposited on account of any disputes:

| Sr.<br>No. | Name of the<br>Statute   | Nature of<br>Dispute             | Year to which the amount relates   | Amount<br>(Rs. in<br>lacs) | 1 1          |
|------------|--|----------------------------------|--|----------------------------|--------------|
| 1.         | Central Excise<br>Act, 1944                                    | Duty, Service tax<br>and Penalty | 1993-1997<br>1996-1999<br>1995-2000  | 85.19                      | CESTAT       |
|            |  |                                  | 1997-2003<br>1994-1997<br>2006-2007<br>2008-2009<br>2009-2010  | 93.64                      | Commissioner |
| 2.         | The Central<br>Sales Tax Act,<br>1956, Local<br>Sales Tax Acts | Tax, Interest &<br>Penalty       | 1987-1989<br>1998-1999<br>1999-2000  | 39.47                      | Tribunal     |
|            |  |                                  | 1992-1993<br>1997-1998<br>1998-1999<br>2000-2001<br>2001-2002<br>2003-2004<br>2004-2005<br>2005-2006<br>2006-2007<br>2007-2008 | 131.67                     | Commissioner |
| 3.         | The Income Tax<br>Act, 1961                                    | Valuation                        | 2003-2004  | 3.31                       | Commissioner |

- (x) The Company has no accumulated losses as at 31st March, 2010 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- (xi) The Company did not have borrowings from financial institutions and banks and it has not issued any debentures. Therefore, the provisions of clause 4(xi) of the Companies (Auditor's Report) Order 2003 (as amended) are not applicable to the Company.
- (xii) According to the information and explanations given to us, the Company has granted inter corporate loans on the basis of security by way of pledge of shares.
- (xiii) In our opinion, the Company is not a chit fund or/nidhi/mutual benefit fund/society. Therefore, the provisions of clause 4(xiii) of the Companies (Auditors Report) Order, 2003 (as amended) are not applicable to the Company.

- (xiv) In our opinion, the Company is not dealing or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditors Report) Order, 2003 9 (as amended) are not applicable to the Company
- (xv) According to the information and explanation given to us, the Company has not given guarantee for loans taken by others from banks or financial institutions.
- (xvi) The Company did not have any term loans outstanding during the year.
- (xvii) According to the information and explanations given to us and on an overall examination of the balance sheet of the Company, we report that no funds raised on short term have been used for long term investment.
- (xviii) The Company has not made any preferential allotment of shares during the year to parties and companies covered in the Register maintained under Section 301 of the Companies Act, 1956.
- (xix) The Company did not have any outstanding debentures during the year.
- (xx) The Company has not raised any money through public issues during the year.
- (xxi) Based on the audit procedures performed for the purpose of reporting true and fair view of the financial statement and as per the information and explanation given by the management, we report that no fraud on or by the Company has been noticed or reported during the course of our audit.

For **DHODY AND ASSOCIATES** 

Chartered Accountants

(RAKESH DHODY)

Partner

Membership No.: 72621



### Balance Sheet as at 31st March, 2010

|        |          |   |  | Schedule                                     | As a<br>31st March<br>2010<br>Rs | 31st March,<br>2009                     |
|--------|----------|---|--|--|----------------------------------|---|
| I.     | SOUR     | CES OF FUNDS                                    |  |  |                                  |   |
|        | 1. SI    | HAREHOLDERS' I                                  | FUNDS                                    |  |                                  |   |
|        | (a)      | ) Share Capital                                 |  | Α  | 58,020,670                       | 59,710,300                              |
|        | (b       | ) Reserves and Sur                              | plus                                     | В  | 545,152,559                      | 9 521,983,675                           |
|        | 2. LO    | OAN FUNDS                                       |  |  |                                  |   |
|        | (a)      | Secured Loans                                   |  | С  | 1,671,380                        | 0 7,252,576                             |
|        | (b       | ) Unsecured Loans                               | S  | D  | 34,027,820                       | 6 45,572,000                            |
|        | 3. D     | EFERRED TAX LIA                                 | ABILITY (NET)                            | E  | 7,074,213                        | 9,007,866                               |
|        | To       | otal  |  |  | 645,946,648                      | 8 643,526,417                           |
| **     | A DDI I  | CATION OF FUND                                  | DC                                       |  |                                  |   |
|        |          | CATION OF FUNI<br>XED ASSETS                    | บร                                       | T  |                                  |   |
|        |          | ) Gross Block                                   |  | F  | 695,886,91                       | 8 585,420,734                           |
|        | (a)      |   | n  |  | 469,116,689                      |   |
|        | (c)      |   |  |  |                                  | _                                       |
|        | ` '      | ) Capital work-in-                              | nrogress                                 |  | 226,770,229<br>7,392,43          |   |
|        | (u       | ) Capital Work in                               | progress                                 |  | 234,162,666                      |   |
|        | 2. IN    | IVESTMENTS                                      |  | G  | 89,582,48                        |   |
|        |          |   | LOANS AND ADVANCES                       | G  | 09,302,40                        | 7 330,020,044                           |
|        | 3. Cl    |   | LOANS AND ADVANCES                       | Н  | 109,567,379                      | 9 81,677,185                            |
|        | (a)      |   |  | I  | 64,923,14                        |   |
|        | (c)      |   | alances                                  | J  | 36,263,410                       |   |
|        | (-)      | ) Loans and Adva                                |  | K  | 298,378,810                      |   |
|        | (        | ,   |  |  | 509,132,749                      |   |
|        | Le       | ss: Current Liabiliti                           | es and Provisions                        | L  | 186,931,25                       |   |
|        | N        | et Current Assets                               |  |  | 322,201,49                       | 5 156,891,179                           |
|        | To       | otal  |  |  | 645,946,64                       | 8 643,526,417                           |
| Sign   | nificant | Accounting Policie                              | es and Notes on Accounts                 | T  |                                  | = ===================================== |
|        |          | lles referred to above<br>rt of the Balance Sho | re and Notes on Accounts form an<br>eet. | l  |                                  |   |
|        |          |   | ed to in our report of even date         | For and on                                   | behalf of the B                  | oard                                    |
| For 1  | Dhody    | Report attached & Associates ccountants         |  | Mr. Suresh                                   | Bhojwani                         | Chairman &<br>Managing Director         |
| Rake   | esh Dh   | ody   | m 1 37 0                                 | Mrs. Hira T                                  | . Bhojwani                       | Whole time Director                     |
| Part   |          | NI MOOOA  | Tushar Naik                              |  | -                                |   |
|        |          | tp No. 72621 th May, 2010                       | CFO & Company Secretary                  | Mr. K. P. Ra<br>Dr. T. S. Set<br>Mr. Byram J | hurathnam                        | Directors                               |
| 141111 | ui, 40   | 111 1VINY, 2010                                 |  | Dylaini                                      | )                                |   |

### Profit and Loss Account for the year ended 31st March, 2010

|  | Schedule | Year Ended<br>31st March,<br>2010<br>Rs.<br>(12 Months) | Year Ended<br>31st March,<br>2009<br>Rs.<br>(15 Months) |
|--|----------|---|---|
| INCOME Gross Sales and Operating Income Less: Excise Duty  | M        | 1,067,844,407<br>78,628,562                             | 1,009,731,969<br>123,145,138                            |
| Net Sales and Operating Income   | -        | 989,215,845   | 886,586,831   |
| EXPENDITURE Material Cost Personnel Cost   | O<br>P   | 698,812,139<br>58,605,127                               | 647,811,714<br>66,974,360                               |
| Manufacturing and Other expenses Miscellaneous Expenditure written off   | Q<br>R   | 186,768,938   | 167,092,486<br>465,720                                  |
| Profit Before Other Income, Interest, Depreciation & Taxation Other Income   | N .      | 45,029,641<br>34,126,624                                | 4,242,551<br>58,497,643                                 |
| Profit Before Interest, Depreciation & Taxation  | -        | 79,156,265  | 62,740,194  |
| Financial Charges Profit Before Depreciation & Taxation  | S        | 27,203,792<br>51,952,473                                | 32,554,314 30,185,880                                   |
| Depreciation   |          | 19,798,424  | 16,060,569  |
| Profit Before Taxation   |          | 32,154,049  | 14,125,311<br>(16,630,032)                              |
| Exceptional items Profit/(Loss) Before Taxation  |          | (1,614,771)<br>30,539,278                               | (2,504,721)   |
| Wealth Tax   |          | 223,492   | (2,304,721)   |
| Fringe benefit tax   |          |   | 985,986   |
| Provision of tax<br>MAT  |          | 1,966,848<br>4,928,240                                  | _   |
| MAT Credit Entitlement   |          | (2,961,392)   | _   |
| Deferred tax Liability/(Asset)   |          | (1,933,653)   | 42,546,523  |
| Tax for earlier year   | -        |   | 947,180   |
| Profit/(Loss) After Taxation   |          | 28,315,743  | (46,984,410)  |
| Balance brought forward from Previous year<br>Prior Year Adjustments   |          | 126,602,026<br>(294,653)                                | 217,568,578   |
| Balance Available For Appropriations   | -        | 154,623,116   | 170,584,168   |
| APPROPRIATIONS:  | -        |   |   |
| Proposed Equity Dividend   |          | 11,613,134  | 11,951,060  |
| Corporate Dividend Tax<br>Transferred to Capital Redemption Reserve  |          | 1,973,652   | 2,031,082<br>10,000,000                                 |
| Transfer to General Reserve  |          | 1,500,000   | 20,000,000  |
| Balance Transferred over to Balance Sheet  |          | 139,536,330   | 126,602,026   |
| Earning per share (Rs.10/- paid-up) (Ref. Note No. Q of Schedule T Significant Accounting Policies and Notes on Accounts The schedules referred to above and Notes on Accounts form an integral part of the Profit and Loss Account. | )<br>T   | 4.77  | (7.86)  |

| This is the Profit and loss referred to in our report of even date            |                         | For and on behalf of the Board          |                                 |  |
|---|-------------------------|---|---------------------------------|--|
| As per our Report attached<br>For Dhody & Associates<br>Chartered Accountants |                         | Mr. Suresh Bhojwani                     | Chairman &<br>Managing Director |  |
| Rakesh Dhody<br>Partner   | Tushar Naik             | Mrs. Hira T. Bhojwani                   | Whole time Director             |  |
| Membership No. 72621  | CFO & Company Secretary | Mr. K. P. Rao<br>Dr. T. S. Sethurathnam | Directors                       |  |
| Mumbai, 28th May, 2010  |                         | Mr. Byram Jeejeebhoy                    |                                 |  |

### Cash Flow Statement for the year ended 31st March, 2010

| C  | ish from Statement for the year ended 51st wa  | 1011, 2010         | (Rs. in lacs)          |
|----|--|--------------------|------------------------|
|    |  | For the year       | For the year           |
|    |  | ended              | ended                  |
|    |  | 31-03-2010         | 31-03-2009             |
| Α. | CASH FLOW FROM OPERATING ACTIVITIES:   |                    |                        |
|    | Net Profit/(Loss) before Tax   | 305.39             | (25.05)                |
|    | Less: Prior period adjustment  | (2.94)             | `                      |
|    | Net Profit/(Loss) before Tax after prior period adjustment   | 302.45             | (25.05)                |
|    | Adjustments for:   | 197.98             | 160.61                 |
|    | Depreciation<br>Financial Charges  | 272.04             | 325.54                 |
|    | (Profit)/Loss on Sale of Fixed Assets  | (0.29)             | 2.85                   |
|    | Dividend Income  | (38.56)            | (301.13)               |
|    | Capital Gain on Mutual Fund units  | <del>-</del>       | (0.45)                 |
|    | Interest Income  | (284.71)           | (240.63)               |
|    | Miscellaneous Expenditure Written off  |                    | 4.66                   |
|    | Operating Profit before Working Capital Changes<br>Adjustments for:  | 448.91             | (73.60)                |
|    | Sundry Debtors, Loans and Advances   | (351.80)           | (223.51)               |
|    | Inventories  | (278.90)           | (184.36)               |
|    | Trade and other payables   | 672.03             | (912.27)               |
|    | Cash Generated from/(used in) Operations   | 490.24             | (1,393.74)             |
|    | Income Tax paid  | (7.23)             | (765.47)               |
|    | Fringe benefit tax paid  | _                  | (6.68)                 |
|    | Net Cash Flow from/(used in) before Exceptional Items<br>Adjustment on account of slump sale   | 483.01             | (2,165.89)<br>(633.08) |
|    | Net Cash Flow after Exceptional Items (A)  | 483.01             | (2,798.97)             |
| В. | CASH FLOW FROM INVESTING ACTIVITIES:   |                    | (2,700,01)             |
| Б. | Purchase of Fixed Assets   | (1.027.26)         | (559.45)               |
|    | Sale of Fixed Assets   | (1,037.36)<br>0.85 | 10.39                  |
|    | Interest Income  | 284.71             | 240.63                 |
|    | Inter-Corporate Deposits   | (2,505.00)         | 240.00<br>—            |
|    | Investments  | 2,604.38           | (3,487.06)             |
|    | Dividend Income  | 38.56              | 301.13                 |
|    | Capital Gain on Mutual Fund units  | _                  | 0.45                   |
|    | Net Cash used in Investing Activities (B)  | (613.86)           | (3,493.91)             |
| C. | CASH FLOW FROM FINANCING ACTIVITIES  |                    |                        |
| С. | Financial Charges  | (272.04)           | (325.54)               |
|    | Buy-back of Equity Shares  | (81.22)            | (020.04)               |
|    | Redemption of Preference Shares  | (01.22)            | (100.00)               |
|    | Dividend Paid  | (119.51)           | (746.31)               |
|    | Corporate Dividend Tax   | (20.31)            | (126.83)               |
|    | Decrease in Loans (Net)  | (171.25)           | (387.58)               |
|    | Capital Subsidy  | 15.00              |                        |
|    | Net Cash used in Financing Activities (C)  | (649.33)           | (1,686.26)             |
|    | Net Increase/(Decrease) in Cash & Cash Equivalents (A+B+C)   | (780.18)           | (7,979.14)             |
|    | Cash & Cash Equivalents at the beginning of year (01/04/2009)  | 1,142.81           | 9,121.95               |
|    | Cash & Cash Equivalents at the end of the year (31/03/2010)  | 362.63             | 1,142.81               |
|    | A AL COLUMN COLU |                    |                        |

This is the Cash Flow Statement referred to in our report of even date.

| As per our Report attached                   |                         | For and on behalf of the Board |                                 |  |
|--|-------------------------|--------------------------------|---------------------------------|--|
| For Dhody & Associates Chartered Accountants |                         | Mr. Suresh Bhojwani            | Chairman &<br>Managing Director |  |
| Rakesh Dhody<br>Partner                      | Tushar Naik             | Mrs. Hira T. Bhojwani          | Whole time Director             |  |
| Membership No. 72621                         | CFO & Company Secretary | Mr. K. P. Rao                  |                                 |  |
|  |                         | Dr. T. S. Sethurathnam         | Directors                       |  |
| Mumbai, 28th May, 2010                       |                         | Mr. Byram Jeejeebhoy           |                                 |  |
|  |                         |                                |                                 |  |

#### **Schedules**

#### Forming Part of Balance Sheet as at 31st March, 2010

|   | As at<br>31st March,<br>2010<br>Rs. | As at<br>31st March,<br>2009<br>Rs. |
|---|-------------------------------------|-------------------------------------|
| SCHEDULE - A  |                                     |                                     |
| SHARE CAPITAL   |                                     |                                     |
| AUTHORISED  |                                     |                                     |
| 7,000,000 Equity Shares of Rs. 10/- each                            | 70,000,000                          | 70,000,000                          |
| 3,000,000 Cummulative Redeemable Preference Shares of Rs. 10/- each | 30,000,000                          | 30,000,000                          |
| ISSUED  |                                     |                                     |
| 5,975,530 Equity Shares of Rs. 10/- each fully paid up              | 59,755,300                          | 59,755,300                          |
| Less: Buyback of Shares of 1,68,963 shares                          | 1,689,630                           | _                                   |
|   | 58,065,670                          | 59,755,300                          |
| SUBSCRIBED AND PAID-UP  |                                     |                                     |
| 5,806,567 Equity Shares of Rs. 10/- each fully paid up              | 58,065,670                          | 59,755,300                          |
| Less: Calls in Arrears  | (45,000)                            | (45,000)                            |
| (Previous Year 5,975,530 Equity shares of Rs. 10/- each)            | 58,020,670                          | 59,710,300                          |

#### Notes: Out of the above

- (1) 16,05,000 Equity shares of Rs. 10/- each were alloted as fully paid up bonus shares by Capitalisation of General reserves and Revaluation reserves.
- (2) 4,000 Equity shares, of Rs. 10/- each were alloted for consideration other than cash.
- (3) 13,20,025 Equity shares of Rs. 10/- each issued as fully paid up to the shareholders of Brite Automotive and Plastics Ltd. Pursuant to the Scheme of amalgamation for consideration other than cash.

# **Schedules Forming Part of Balance Sheet (Contd.)**

|   | As at<br>31st March,<br>2010<br>Rs. | As at<br>31st March,<br>2009<br>Rs. |
|---|-------------------------------------|-------------------------------------|
| SCHEDULE - B  |                                     |                                     |
| RESERVES AND SURPLUS                                    |                                     |                                     |
| Capital Reserve   |                                     |                                     |
| Opening balance   | 2,014,804                           | 2,014,804                           |
| Add : Bhimtal unit acquisition                          | 13,668,000                          | _                                   |
|   | 15,682,804                          | 2,014,804                           |
| Capital Redemption Reserve                              |                                     |                                     |
| Opening balance   | 20,000,000                          | 20,000,000                          |
| Add: Transfer from Share Premium on account of buy-back | 1,689,630                           | _                                   |
|   | 21,689,630                          | 20,000,000                          |
| Share Premium Account                                   |                                     |                                     |
| Opening Balance   | 110,926,450                         | 110,926,450                         |
| Less: Transferred to Capital Redemption Reserve         | 1,689,630                           | _                                   |
| Less: Utilized for buy-back of Shares                   | 6,433,420                           | _                                   |
|   | 102,803,400                         | 110,926,450                         |
| Capital Investment Subsidy                              |                                     |                                     |
| Opening Balance   | 2,500,000                           | 2,500,000                           |
| Add : Received during the year                          | 1,500,000                           | _                                   |
|   | 4,000,000                           | 2,500,000                           |
| Revaluation Reserve                                     | 8,478,581                           | 8,478,581                           |
| General Reserve   |                                     |                                     |
| Opening Balance   | 237,561,564                         | 237,561,564                         |
| Add: Transferred from Profit & Loss Account             | 1,500,000                           | _                                   |
|   | 239,061,564                         | 237,561,564                         |
| Amalgamation Reserve                                    | 13,900,250                          | 13,900,250                          |
| Surplus as per Profit and Loss Account                  | 139,536,330                         | 126,602,026                         |
|   | 545,152,559                         | 521,983,675                         |
|   |                                     |                                     |

| Schedules                              |
|--|
| Forming Part of Balance Sheet (Contd.) |

| Torming Ture of Bulunee Officer (Cor                 |                                     |                                     |
|--|-------------------------------------|-------------------------------------|
|  | As at<br>31st March,<br>2010<br>Rs. | As at<br>31st March,<br>2009<br>Rs. |
| SCHEDULE - C   |                                     |                                     |
| SECURED LOANS  |                                     |                                     |
| Corporate Loan                                       | 1,671,380                           | 7,252,576                           |
|  | 1,671,380                           | 7,252,576                           |
| Note: Secured against hypothecation of Vehicles.     |                                     |                                     |
| Note. Secured against hypothecation of vehicles.     |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
| SCHEDULE - D   |                                     |                                     |
| UNSECURED LOANS                                      |                                     |                                     |
| Fixed Deposits (Includes Rs. 140.55 lacs from Direct | etors) 34,027,826                   | 45,572,000                          |
| (Previous Year Rs. 140.55 lacs)                      | 24.027.026                          | 45 579 000                          |
|  | <u>34,027,826</u>                   | 45,572,000                          |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
|  |                                     |                                     |
| SCHEDULE - E   |                                     |                                     |
| DEFERRED TAX LIABILITY (NET)                         |                                     |                                     |
| Depreciation (Timing difference)                     | 11,043,950                          | 9,007,866                           |
| Gross Deferred Tax                                   | Liabilities Total (a) 11,043,950    | 9,007,866                           |
|  |                                     | <del>_</del>                        |
| Deferred Tax Assets                                  | • 04                                |                                     |
| Unabsorbed Business loss<br>Other Provisions         | 2,018,923                           | _                                   |
|  | 1,950,814                           |                                     |
| Gross Deferred I                                     | Tax Assets Total (b) 3,969,737      |                                     |

Net Deferred Tax Liability (a-b)

9,007,866

7,074,213

Schedules Forming Part of Balance Sheet (Contd.)

SCHEDULE - F FIXED ASSETS

|   |                  | GROSS BOOK VALUE | K VALUE               |                     |                      | DEPRECIATION                          | VTION           |                    | NET BOOK VALUE      | VALUE               |
|---|------------------|------------------|-----------------------|---------------------|----------------------|---------------------------------------|-----------------|--------------------|---------------------|---------------------|
| Particulars                                 | As at 31.03.2009 | Additions        | Sales/<br>Adjustments | As at<br>31.03.2010 | Upto<br>31.03.2009 A | Upto Sales/<br>31.03.2009 Adjustments | For the<br>Year | Upto<br>31.03.2010 | As at<br>31.03.2010 | As at<br>31.03.2009 |
| Intangible Assets                           |                  |                  |                       |                     |                      |                                       |                 |                    |                     |                     |
| Trade Marks                                 | 2,195,755        | 1                | 1                     | 2,195,755           |                      |                                       | 731,917         | 731,917            | 1,463,838           | 2,195,755           |
| Tangible Assets                             |                  |                  |                       |                     |                      |                                       |                 |                    |                     |                     |
| Land – Leasehold                            | I                | 12,522,185       | I                     | 12,522,185          | I                    | I                                     | I               | I                  | 12,522,185          | I                   |
| Land – Freehold                             | 20,968,818       | I                | l                     | 20,968,818          | l                    |                                       |                 | l                  | 20,968,818          | 20,968,818          |
| Factory Buildings                           | 31,716,079       | 22,304,364       | l                     | 54,020,443          | 13,021,809           |                                       | 1,492,163       | 14,513,972         | 39,506,471          | 18,694,270          |
| Plant & Machinery                           | 271,385,140      | 64,454,198       | l                     | 335,839,338         | 201,752,506          | l                                     | 13,644,106      | 215,396,612        | 120,442,726         | 69,632,634          |
| Moulds                                      | 205,590,847      | 6,405,179        | l                     | 211,996,026         | 204,427,279          | l                                     | 573,252         | 205,000,531        | 6,995,495           | 1,163,568           |
| Electrical Installations                    | 12,658,510       | 2,834,313        | l                     | 15,492,823          | 11,108,304           | l                                     | 457,359         | 11,565,663         | 3,927,160           | 1,550,206           |
| Furniture & Fixtures                        | 15,739,159       | 522,618          | 1                     | 16,261,777          | 7,690,982            | l                                     | 807,185         | 8,498,167          | 7,763,610           | 8,048,177           |
| Office Equipments                           | 5,085,132        | 186,234          | 1                     | 5,271,366           | 3,713,715            |                                       | 98,401          | 3,812,116          | 1,459,250           | 1,371,417           |
| Vehicles                                    | 12,858,744       | 838,091          | (500,141)             | 13,196,694          | 2,671,754            | (447,606)                             | 1,210,278       | 3,434,426          | 9,762,268           | 10,186,990          |
| Computers                                   | 7,222,550        | 899,143          | I                     | 8,121,693           | 5,379,522            | I                                     | 783,763         | 6,163,285          | 1,958,408           | 1,843,028           |
| Total                                       | 585,420,734      | 110,966,325      | (500,141)             | 695,886,918         | 449,765,871          | (447,606)                             | 19,798,424      | 469,116,689        | 226,770,229         | 135,654,863         |
| Previous Year Total                         | 663,386,520      | 56,701,278       | (8,451,002)           | 711,636,796         | 567,048,170          | (7,126,806)                           | 16,060,569      | 575,981,933        | 135,654,863         | 96,338,350          |
| Capital W.I.P. (including Capital Advances) | g Capital Advar  | ıces)            |                       |                     |                      |                                       |                 |                    | 7,392,437           | 959,731             |

Note: LAND - Leasehold comprises of lease rights in respect of the land in the possession of the Company under Lease Agreement with UP Hill Electronics Corporate Limited at Nainital, State of Uttaranchal.

# **Schedules Forming Part of Balance Sheet (Contd.)**

|                                    |                        |   |                  | As at<br>31st March,<br>2010<br>Rs. | As at<br>31st March,<br>2009<br>Rs. |
|------------------------------------|------------------------|---|------------------|-------------------------------------|-------------------------------------|
| SCHEDULE - INVESTMEN Trade (Fully) | NTS                    |   |                  |                                     |                                     |
| Quoted:                            |                        |   |                  |                                     |                                     |
| No. of<br>Shares                   | Face<br>value<br>(Rs.) | Equity Shares   |                  |                                     |                                     |
| 22,100                             | 10                     | Indusind Bank Ltd.  |                  | 305,000                             | 305,000                             |
| 5,000                              | 10                     | Ashok Leyland Ltd.  |                  | 246,905                             | _                                   |
| 1,000                              | 10                     | Bannari Amman Spinning Ltd.                                       |                  | 115,599                             | _                                   |
| 100                                | 1,000                  | Bharat Electronics Ltd.   |                  | 202,557                             | _                                   |
| 5,000                              | 10                     | TVS Motors Company  |                  | 394,533                             | _                                   |
|                                    |                        | (Aggregate Market value as on Rs. 48,12,544)                      | 31/3/2010 is     |                                     |                                     |
| Non-Trade (F                       | fully Paid             | Up)   |                  |                                     |                                     |
| Unquoted                           |                        |   |                  |                                     |                                     |
| 1,000                              | 10                     | The Saraswat Co-op. Bank Ltd.                                     |                  | 10,000                              | 10,000                              |
| 1,666                              | 300                    | Shalimar Infotech Ltd.  |                  | 499,800                             | 499,800                             |
| 3,043                              | 1,000                  | Ambit Pragma Fund Scheme I  |                  | 3,043,000                           | 1,189,000                           |
| Mutual Fund                        | s Investn              | nents   |                  | .,,                                 | ,,                                  |
| No. of                             | Face                   | Mutual Funds  |                  |                                     |                                     |
| Units                              | value<br>(Rs.)         |   |                  |                                     |                                     |
| 50,000                             | 10                     | UTI - Infrastructure Advantage                                    |                  | 500,000                             | 500,000                             |
| 2,558,031                          | 10                     | Birla Sunlife Short Term Fund -<br>Growth                         | Institutional    | _                                   | 26,695,606                          |
| 1,000,000                          | 10                     | Birla Sunlife Interval Income Fu<br>Quarterly - Series 1 - Growth | nd - INSTL -     | 10,057,100                          |                                     |
| 10,000,000                         | 10                     | UTI - Liquid Fixed Term Maturi                                    | ty Plan          | 10,037,100                          | 100,000,000                         |
| 841,919                            | 10                     | UTI - Short Term Income Fund                                      | ty I lali        | 10,014,958                          | 100,000,000                         |
| 220,757                            | 1,000                  | UTI Treasury Advantage Fund -                                     | Institutional    | 10,014,936                          | _                                   |
| ,                                  |                        | Plan  |                  | _                                   | 220,821,238                         |
| 2,011,269                          | 10                     | UTI - Fixed Income Interval Fun<br>Quarterly Interval Plan V      | id - Series II - | 20,119,525                          | _                                   |
| 3,011,597                          | 10                     | LIC MF Saving Plus Fund   |                  | 44,073,510                          | _                                   |
|                                    |                        |   |                  | 89,582,487                          | 350,020,644                         |
| Notes 1: Purc                      | hased du               | ring the year   |                  | - (- )                              |                                     |
| 1 1111 T                           | <b>.</b>               |   | No. of Units     | Cost (Rs.)                          | Face Value                          |
| terly Interval                     | Plan V In              | erval Fund – Series II – Quar-<br>stitutional Dividend Plan       | 1,999,840        | 20,000,000                          | 19,998,401                          |
| terly – Series                     |                        | ome Fund – INSTL – Quar-<br>h                                     | 1,000,000        | 10,000,000                          | 10,000,000                          |
| · ·                                |                        | ne Fund – Income Option   | 841,918          | 10,000,898                          | 8,419,186                           |
| CII DHOICI                         |                        | no z ana meonie option  | 011,010          | 10,000,000                          | 5,110,100                           |

# **Schedules Forming Part of Balance Sheet (Contd.)**

| Notes 2: Sold/Redeemed du | aring the year |
|---------------------------|----------------|
|---------------------------|----------------|

| • ,   | No. of Units | Cost (Rs.)   | Face Value   |
|---|--------------|--|--|
| B851G Birla Sun Life Short Term Fund – Institutional<br>Growth  | 2,558,030    | 27,199,986   | 25,580,305   |
| Notes 3: Purchased and redeemed during the year   |              |  |  |
| UTI Treasury Advantage Fund – Institutional Plan (Daily Dividend Option)  | 199,033      | 199,075,148  | 199,032,555  |
| UTI – Floating Rate Fund – Short Term Plan (Daily Dividend Option)  | 264,058      | 268,070,930  | 264,058,482  |
| UTI – Fixed Income Interval Fund – Monthly Interval Plan<br>Series – I (Institutional Dividend Plan – Reinvestment  | 10,000,000   | 100,000,000  | 100,000,000  |
| UTI Liquid Cash Plan Institutional (Daily Income Option – Reinvestment)   | 39,237       | 40,000,000   | 39,237,000   |
| M34 Fortis Short Term Income Fund – Institutional Daily Dividend  | 999,690      | 10,000,000   | 9,996,901  |
| NSTID Canara Robeco Short Term Institutional Monthl;y<br>Dividend Fund  | 4,932,279    | 50,000,000   | 49,322,797   |
| LIC MF Savings Plus Fund – Growth Plan  | 25,955,864   | 370,071,631  | 259,558,644  |
| LIC MF Liquid Fund – Growth Plan  | 6,953,701    | 115,000,000  | 69,537,019   |
|   | 3:           | As at<br>1st March,<br>2010<br>Rs.   | As at<br>31st March,<br>2009<br>Rs.  |
| SCHEDULE - H INVENTORIES (At lower of cost and net realisable value) Finished Goods Work in Process Raw Materials (including materials lying with third parties) Traded Goods Moulds Stores, Components and Packing Materials | _            | 21,735,128<br>5,446,883<br>45,260,540<br>25,394,777<br>862,000<br>10,868,051<br>09,567,379 | 6,121,605<br>8,899,109<br>28,287,225<br>28,749,488<br>1,700,000<br>7,919,758<br>81,677,185 |
| SCHEDULE - I  |              |  |  |
| SUNDRY DEBTORS (Unsecured) Considered Good (a) Outstanding for a period exceeding six months (b) Others debts   | _            | 7,469,730<br>57,453,414<br>64,923,144  | 9,086,140<br>28,221,289<br>37,307,429  |
| SCHEDULE - J  |              |  |  |
| CASH AND BANK BALANCES Cash on hand   |              | 378,921  | 332,962  |
| With Scheduled banks (on Current/FD Account)  |              | 34,701,143   | 112,976,914  |
| (Previous year Includes Rs. 10 crores in Escrow Account)  |              |  |  |
| Unpaid Dividend Accounts  | _            | 1,183,346  | 971,510  |
|   | =            | 36,263,410   | 114,281,386  |

# **Schedules Forming Part of Balance Sheet (Contd.)**

|   | As at<br>31st March,<br>2010<br>Rs. | As at<br>31st March,<br>2009<br>Rs. |
|---|-------------------------------------|-------------------------------------|
| SCHEDULE - K  |                                     |                                     |
| LOANS AND ADVANCES  |                                     |                                     |
| (Unsecured unless otherwise stated)                                 |                                     |                                     |
| Deposits  | 6,005,298                           | 5,794,754                           |
| Balance with Central Excise and Service Tax Authorities             | 5,200,689                           | 5,256,571                           |
| Advances recoverable in Cash or in kind or for value to be received | 24,531,757                          | 25,802,507                          |
| Deposit in Escrow account (Bhimtal unit)                            | 8,000,000                           | _                                   |
| Advance Tax   | 1,179,680                           | _                                   |
| MAT Credit Entitlement  | 2,961,392                           | _                                   |
| Inter Corporate Deposits - Secured                                  | 200,500,000                         | _                                   |
| Inter Corporate Deposits - Unsecured                                | 50,000,000                          | _                                   |
|   | 298,378,816                         | 36,853,832                          |
| SCHEDULE - L  |                                     |                                     |
| CURRENT LIABILITIES AND PROVISIONS                                  |                                     |                                     |
| Sundry Creditors for Materials, Expenses and Capital goods          | 102,306,120                         | 70,383,502                          |
| Slump sale consideration payable (Bhimtal unit)                     | 17,891,846                          | _                                   |
| Advance from Customers  | 16,748,464                          | 422,464                             |
| Unclaimed Dividend**  | 1,183,346                           | 971,510                             |
| Directors' Current Accounts   | 463,058                             | 463,058                             |
| Proposed Equity Dividend  | 11,613,134                          | 11,951,060                          |
| Corporate Dividend Tax  | 1,973,652                           | 2,031,082                           |
| Other Liabilities   | 34,751,634                          | 27,005,977                          |
|   | 186,931,254                         | 113,228,653                         |
|   |                                     |                                     |

# **Schedules Forming Part of Profit & Loss Account**

|  |                | Year ended<br>31st March,<br>2010<br>Rs. | 15 months<br>31st March,<br>2009<br>Rs. |
|--|----------------|--|---|
| SCHEDULE - M GROSS SALES AND OPERATING INCOME        |                |  |   |
| Manufactured   |                | 959,529,914                              | 840,357,350                             |
| Excise Duty  |                | 78,628,562                               | 123,145,138                             |
| Traded Goods   |                | 15,247,219                               | 19,053,218                              |
| Moulds   |                | 2,934,525                                | 18,890,838                              |
| Job Work   |                | 11,276,785                               | 8,031,223                               |
| Royalty  |                | 227,402                                  | 254,202                                 |
|  |                | 1,067,844,407                            | 1,009,731,969                           |
| SCHEDULE - N   |                |  |   |
| OTHER NON OPERATIONAL INCOME                         |                |  |   |
| Dividend   |                | 3,856,394                                | 30,113,065                              |
| Capital Gain on units                                |                | _  | 45,004                                  |
| Interest   |                | 28,471,990                               | 24,063,464                              |
| Miscellaneous Income                                 |                | 1,769,040                                | 4,276,110                               |
| Profit on Sale of Assets                             |                | 29,200                                   | _                                       |
|  |                | 34,126,624                               | 58,497,643                              |
| SCHEDULE - O   |                |  |   |
| MATERIALS COST                                       |                |  |   |
| (a) Raw Materials Consumption                        | (A)            | 586,109,646                              | 531,453,846                             |
| (b) Purchase of Traded Goods                         | (B)            | 8,758,342                                | 31,667,124                              |
| (c) Mould Development                                | (C)            | 2,375,805                                | 13,710,643                              |
| (d) Increase/Decrease in FG & WIP                    | (D)            | (1,553,951)                              | (15,750,291)                            |
| (e) Consumption of Packing, Components, Paints       | (E)            | 103,122,297                              | 86,730,392                              |
|  | (A+B+C+D+E)    | 698,812,139                              | 647,811,714                             |
| SCHEDULE - P   |                |  |   |
| PERSONNEL COST                                       |                |  |   |
| Salaries, Wages, Bonus, Contr. to PF, FPF and Supera | annuation Fund | 52,409,228                               | 60,451,283                              |
| Staff Welfare  |                | 1,529,180                                | 1,969,400                               |
| Managerial Remuneration                              |                | 4,666,719                                | 4,553,677                               |
|  |                | 58,605,127                               | 66,974,360                              |
|  |                |  |   |

# **Schedules**

# Forming Part of Profit & Loss Account (Contd.)

|  | Year ended<br>31st March,<br>2010<br>Rs. | 15 Months<br>31st March,<br>2009<br>Rs. |
|--|--|---|
| SCHEDULE - Q   |  |   |
| MANUFACTURING AND OTHER EXPENSES                             |  |   |
| Consumption of Spares and Consumables                        | 6,562,460                                | 9,303,611                               |
| Power, Fuel and Water charges                                | 46,888,529                               | 45,543,055                              |
| Jobwork and Contract labour                                  | 61,625,839                               | 40,592,442                              |
| Repairs and Maintenance — Building                           | 265,235                                  | 711,923                                 |
| Repairs and Maintenance — Plant & Machinery, Moulds & others | 13,571,347                               | 11,106,417                              |
| Rent, Rates and Taxes  | 8,173,260                                | 10,183,164                              |
| Insurance  | 1,440,279                                | 542,627                                 |
| Legal & Professional Fees                                    | 2,950,444                                | 3,907,259                               |
| Audit and other Certification Fees                           | 350,000                                  | 400,000                                 |
| Directors' Sitting Fees and Commission                       | 498,000                                  | 245,000                                 |
| Sales Commission and Discount                                | 1,419,762                                | 1,520,539                               |
| Freight and forwarding charges                               | 12,978,260                               | 9,326,782                               |
| Travelling and Conveyance                                    | 6,593,325                                | 8,139,287                               |
| Advertisement and Sales Promotion                            | 4,577,005                                | 4,680,581                               |
| Loss on Sale of Assets                                       | _  | 284,964                                 |
| Bad Debts  | 802,148                                  | 2,977,089                               |
| Other expenses   | 18,073,045                               | 17,627,746                              |
|  | 186,768,938                              | 167,092,486                             |
| SCHEDULE - R MISCELLANEOUS EXPENDITURE WRITTEN OFF           |  |   |
| Voluntary Retirement Compensation                            | _  | 465,720                                 |
| voluntary retirement compensation                            |  | 465,720                                 |
|  |  | 403,720                                 |
| SCHEDULE - S   |  |   |
| FINANCIAL CHARGES  |  |   |
| Interest, Discounting and Bank charges                       | 27,203,792                               | 32,554,314                              |
|  | 27,203,792                               | 32,554,314                              |

#### **SCHEDULE T:**

#### SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON ACCOUNTS

#### 1. ACCOUNTING STANDARDS:

#### (A) DISCLOSURE OF ACCOUNTING POLICIES (AS-1):

The financial statements have been prepared under the historical cost convention on an accrual basis and comply in all material aspects with the applicable Accounting Standards notified under sub-section (3c) of Section 211 of the Companies Act, 1956 of India (the Act) and the relevant provisions of the Act. The Accounting policies have been consistently applied by the Company and are consistent with those used in the previous year.

#### (B) VALUATION OF INVENTORIES (AS-2):

Inventories are valued at lower of cost or net realisable value. The general practice adopted by the Company for valuation of inventory is as follows:

(a) Raw Material : At cost (FIFO)

(b) Work-in-Progress
 (c) Finished Goods
 (d) Trading Goods/Moulds
 At lower of cost and net realizable value
 At lower of cost and net realizable value

(e) Stores & Spares : At cost (FIFO) (f) Packing Material : At cost (FIFO)

Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

# (C) CASH FLOW STATEMENT (AS-3):

The cash flow statement is prepared under "Indirect Method" and the same is annexed.

# (D) CONTINGENCIES AND EVENTS OCCURING AFTER BALANCE SHEET DATE (AS-4): Nil.

# (E) NET PROFIT AND LOSS FOR THE PERIOD, PRIOR PERIOD ITEMS AND CHANGES IN ACCOUNTING POLICIES (AS-5):

Nil

#### (F) DEPRECIATION ACCOUNTING (AS-6):

- (i) Depreciation has been provided under the straight line method at the rates prescribed under Schedule XIV of the Companies Act, 1956 with applicable shift allowances.
- (ii) Asset individually costing Rs. 5,000 or less are fully depreciated in the year of acquisition.
- (iii) In respect of assets added/sold during the year, pro rata depreciation has been provided.
- (iv) Leasehold land and improvements is amortised over the period of lease.
- (v) Intangible Assets are amortised for a period not exceeding three years.

#### (G) REVENUE RECOGNITION (AS-9):

The sale of the Company comprised of sale of plastic components, mould and traded goods. The sales are net of trade discount and sales tax, value added tax and excise duty on own manufacture goods. Interest income is recognized on a time proportion basis taking into account the amount outstanding and rate applicable.

The revenue and expenditure are accounted on a going concern basis.

#### (H) ACCOUNTING FOR FIXED ASSETS (AS-10):

Fixed assets are stated at cost including expenditure incurred in bringing them to usable condition as reduced by Central Value Added Tax Credit (CENVAT), Value Added Tax (VAT) less accumulated depreciation. Cost of lands includes land acquired under lease. Building includes building constructed on leaseholds lands. Fixed Assets acquired under Hire Purchase Scheme are capitalized at their present value and hire charges are expensed. Intangible assets like software cost and trademarks is amortized over a period of three years.

#### (I) ACCOUNTING FOR THE EFFECT IN FOREIGN EXCHANGE RATE (AS-11):

Foreign Currency transactions:

Income and expenses in foreign currencies are converted at exchange rates prevailing on the date of the transaction. Foreign currency monetary asset and liabilities are translated at the exchange rate prevailing on the balance sheet date. Exchange difference arising out of such transaction are recognized in the Profit and Loss Account.

#### (J) ACCOUNTING FOR GOVERNMENT GRANTS (AS-12):

Government subsidy is accounted under Capital subsidy under the head Reserves and Surplus. During the year the Company has received Rs. 15 lakhs from the Government of Haryana towards subsidy.

#### (K) ACCOUNTING FOR INVESTMENT (AS-13):

Investments are valued at Cost except where there is a dimunition in value other than temporary in which case the carrying value is reduced to recognize the decline.

#### (L) ACCOUNTING FOR RETIREMENT BENEFITS (AS-15):

Disclosure is made as per the requirements of the standard and the same is furnished below:

# Short term employees benefits:

All employees benefits payable within twelve months are classified as short-term employees benefits. Benefits such as salaries, wages, performance incentives etc. are recognized at actual amount due in the period in which the employees rendered the related service.

# Post employment benefits:

#### Defined Contribution plan:

Provident Fund: Contribution to Provident Fund is made to Employees Provident Fund administered by Regional Provident Fund Commissioner.

Superannuation fund: The Company makes contribution to a scheme administered by the Life Insurance Corporation of India (LIC) to discharge superannuating liabilities to the employees. The annual contribution is charged to Profit & Loss Account.

#### Defined Benefits Plan:

Gratuity: The Company makes contribution to a scheme administered by Life Insurance Corporation of India (LIC) to discharge gratuity liabilities to the employees. Company's annual contribution to the scheme is charged to profit & loss account.

Leave Encashment: The Company provides for the encashment of leave with pay subject to certain rules. Employees are entitled to accumulate leave. The liability is based upon the number of days of unutilized leave at each balance sheet date.

#### (M) BORROWING COST (AS-16):

The borrowing cost has been treated in accordance with the Accounting Standards on borrowing cost (AS –16) issued by The ICAI. During the year, there were no borrowings attributable to qualifying assets and hence, no borrowing cost has been capitalized.

#### (N) SEGMENT REPORTING (AS-17):

The Company operates in one Business Segment of Processed Plastics Products and accordingly there is no separate reportable segment as per Accounting Standard AS-17.

#### (O) RELATED PARTY DISCLOSURE (AS-18):

Information on Related Party Transactions furnished in this report was complied based on the guidelines issued by the Institute of Chartered Accountants of India, under Accounting Standard on Related Party Transactions (AS-18).

The following are the related parties with whom transactions have been entered into during the year:

#### **Key Management Personnel**

Mrs. Hira T. Bhojwani - Whole Time Director

Mr. Suresh Bhojwani - Chairman & Managing Director

# Relatives of Key Management Personnel

Mrs. Devika S. Bhojwani

Mr. Karan S. Bhojwani

Ms. Ruchika S. Bhojwani

M/s. T. W. Bhojwani HUF

Mr. V. W. Bhojwani

#### Enterprises in which Key Management Personnel have significant influence

M/s. T. W. Bhojwani Leasing Pvt. Ltd.

M/s. Quality Plastics

Summary of the monetary value of the Transaction with related parties are as follows:

|     |  |         | (Rs. in Lacs) |
|-----|--|---------|---------------|
|     |  | 2009-10 | 2008-09       |
| (A) | Rent Paid  |         |               |
|     | <ul> <li>Enterprises in which Key Management Personnel<br/>have significant influence</li> </ul> | 14.40   | 18.00         |
| (B) | Financial Expenses   |         |               |
|     | Key Management Personnel   | 15.29   | 19.92         |
|     | <ul> <li>Relatives of Key Management Personnel</li> </ul>  | 13.75   | 37.71         |
|     | <ul> <li>Enterprises in which Key Management Personnel<br/>have significant influence</li> </ul> | NIL     | 0.07          |
| (C) | Remuneration Paid  |         |               |
|     | Key Management Personnel   | 46.67   | 48.17         |
|     | <ul> <li>Relatives of Key Management Personnel</li> </ul>  | 12.62   | 13.94         |

(Rs. in Lacs) (D) Royalty received Enterprises in which Key Management Personnel have significant influence 2.27 2.54 (E) Loans Accepted/(Repaid) Relatives of Key Management Personnel 53.00 2.65 - Enterprises in which Key Management Personnel have significant influence **NIL** (0.75)(F) Outstanding Balance Payable by the Company Key Management Personnel 148.93 145.18 256.05 Relatives of Key Management Personnel 171.16

#### (P) ACCOUNTING FOR LEASE (AS-19):

Disclosure as required by Accounting Standard 19, "Leases", issued by The Institute of Chartered Accountant of India, are given below:

 The Company has taken various residential, office and warehouse premises under operating lease agreement. These are generally cancellable and are renewed on mutually agreed terms. The Company has given refundable interest free security deposits under certain agreements.

| Particulars  | 2009-10 | 2008-09 |
|--|---------|---------|
| The total of future minimum lease payments under a cancellable operating leases for each of the following periods: |         |         |
| Not later than one year  | 52.22   | 73.32   |
| Later than one year but not later than five years  | 22.5    | 100.04  |

2. Lease rent in respect of assets taken on operating lease is charged in the profit & loss accounts in Schedule Q as per the terms of lease agreement.

#### (Q) EARNING PER SHARE (AS-20):

Basic earning per share is calculated by dividing the net profit or loss for the period attributable to Equity shareholders by the weighted average number of equity shares outstanding during the year as under:

Discloure is made in the profit & loss account as per the requirements of the standard.

(Rs. in Lacs)

|   | 2009-10   | 2008-09   |
|---|-----------|-----------|
| Profit/(Loss) after tax attributable to Equity shareholders | 283.15    | (469.84)  |
| Weighted average number of Equity shares                    | 5,937,687 | 5,971,030 |
| Earning Per Share (Nominal value of share Rs. 10/- Paid up) | 4.77      | (7.87)    |

#### (R) ACCOUNTING FOR TAXES ON INCOME (AS-22):

Current tax is determined on the profit of the year in accordance with the provisions of Income tax Act, 1961. Deferred tax is calculated at tax rates and the laws that have been enacted or substantially enacted by the Balance Sheet date and is recognized on timing difference that originates in one period and capable of reversal in one or more subsequent periods. Deferred tax assets, is recognized subject to consideration of prudence, are recognized and carried forward only to the extent that they can be realized.

#### (S) INTERIM FINANCIAL REPORTING (AS-25):

The Company has elected to publish quarterly financial results which were subject to limited review by the statutory auditors.

#### (T) INTANGIBLE ASSETS (AS-26):

During the year the Company has not capitalized any sum towards intangible assets.

#### (U) IMPAIREMENT OF ASSETS (AS-28):

The cash generating units are evaluated at the Balance Sheet date to ascertain the estimated recoverable amounts/value in use as against the Written Down Value. Impairment loss, if any, is recognized whenever the Written Down Value exceeds estimated recoverable amounts/value in use.

#### (V) PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS (AS-29):

- (a) The liability in respect of warranty attached to the products are to the extent of replacement of products. No specific provision has been made in the accounts..
- (b) Contingent Liabilities not provided for are disclosed in the notes to the accounts given below and Contingent assets are not recognized.
  - (a) Estimated amount of Contract remaining to be executed on Capital account and not provided for Rs. 199.76 lacs (net of advance).
- (c) Contested liabilities and Contingencies:
  - Stamp duty Rs. 36.75 lacs
  - Sales Tax Rs. 171.14 lacs
  - Excise duty Rs. 159.07 lacs
  - Service tax Rs. 19.76 lacs
  - Wealth tax Rs. 3.31 lacs
  - ESIC Rs. 4.64 lacs

Note: In respect of Stamp Duty the Company has deposited the entire amount payable under Protest.

#### 2. BUYBACK OF EOUITY SHARES:

- (a) During the year the Company issued Public Announcement (PA) and corrigendum to PA dated on December 18, 2009 and December 25, 2009 respectively for buy back of its shares from the open market at a price not exceeding Rs. 50/- per share for an aggregate amount not exceeding Rs. 450 lakhs. Under the buy back programme, the Company has bought back 168693 equity shares till March 31, 2010. Out of the above, 133149 equity shares were extinguished before March 31, 2010 and remaining 35814 shares were extinguished in the first week of April 2010.
- (b) Pursuant to the above transaction, the paid up share capital of the Company decreased by Rs. 1,686,930/- during the year.

#### 3. RESERVES & SURPLUS:

- (a) Pursuant to the above buy back programme, Capital redemption reserve has been created out of Share Premium for Rs. 1,686,930/- being the nominal value of shares bought back under the buy back programme in terms of Section 77AA of the Companies Act, 1956.
- (b) Capital Reserve for Rs. 13,668,000/- has been created during the year arising on account of acquisition of Bhimtal unit under slump sale basis being the difference between revaluation of assets and the cost of acquisition paid.

#### 4. MANAGERIAL REMUNERATION:

Computation of Net Profit in accordance with the provisions of Section 349 of the Companies Act, 1956.

| Particulars  |                            | Rs. in Lacs                |
|--|----------------------------|----------------------------|
| Profit before Taxation   |                            | 305.39                     |
| Add: Exceptional Items   | 16.15                      |                            |
| Director's Remuneration including Commission   | 46.67                      |                            |
| Director's Sitting fees and Commission   | 4.98                       |                            |
| Depreciation   | 197.98                     |                            |
| Total  |                            | 265.78                     |
| Less: Depreciation as per Section 350 of the Act   | 197.98                     |                            |
| Profit on Sale of Assets   | 0.29                       |                            |
| Total  |                            | 198.27                     |
| Net Profit for the purpose of Director's Commission                                      |                            | 372.89                     |
| Commission to Managing Director @ 1% of Net Profit (Restricted                           | l to Rs. 3.5 lacs)         | 3.72 lacs                  |
| Commission to Non-executive Directors under Section 309 (4) @ (Restricted to Rs. 3 lacs) | 1%                         | 3.72 lacs                  |
| Particulars  | 2009-2010<br>(Rs. in Lacs) | 2008-2009<br>(Rs. in Lacs) |
| Managerial Remuneration:   |                            |                            |
| Salaries   | 36.97                      | 43.20                      |
| Perquisites  | 3.32                       | 1.43                       |
| Contribution to P.F.   | 2.88                       | 3.54                       |
| Commission   | 3.50                       | 0.00                       |
|  | 46.67                      | 48.17                      |

Note: Members have approved the remuneration payable to Mr. Suresh Bhojwani, Managing Director at the 61st Annual General Meeting. The current year remuneration exceeds the limit under sub-section (3) of Section 309 of the Companies Act, 1956. The excess remuneration will be payable only on receipt of Central Government approval.

# 5. AUDITORS REMUNERATION:

| Particulars           | 2009-2010<br>(Rs. in Lacs) | 2008-2009<br>(Rs. in Lacs) |
|-----------------------|----------------------------|----------------------------|
| Audit Fees            | 3.25                       | 3.25                       |
| Tax Audit             | 0.25                       | 0.50                       |
| Certification Charges | 0.00                       | 0.25                       |
|                       | 3.50                       | 4.00                       |

#### 6. ADDITIONAL INFORMATION:

Additional information pursuant to the provisions of Paragraph 3, 4C and 4D of Part II of Schedule VI of the Companies Act, 1956.

# (a) Turnover [Para 3 (i) (a)]

| Items                   | Quantity   | e (Rupees) |               |             |
|-------------------------|------------|------------|---------------|-------------|
|                         | 2009-2010  | 2008-2009  | 2009-2010     | 2008-2009   |
| Manufactued             | 26,151,961 | 24,977,867 | 1,038,158,476 | 963,502,488 |
| Finished Goods – Traded | 5,16,093   | 1,431,049  | 15,247,219    | 19,053,218  |
| Job Work                | NA         | NA         | 11,276,785    | 8,031,223   |
| Total                   | 26,668,054 | 26,408,916 | 1,064,682,480 | 990,586,929 |

Jobwork includes mould modification charges of Rs. 1,597,500/- in the current year.

# (b) Consumption of Raw Materials [Para 3 (ii) (a) (1)]

| Items                     | Value (I  | Rupees)   |             |             |
|---------------------------|-----------|-----------|-------------|-------------|
|                           | 2009-2010 | 2008-2009 | 2009-2010   | 2008-2009   |
| HDPE, LLDPE, ABS & Others | 4237.76   | 3347.32   | 342,157,333 | 255,100,194 |
| PP/HIPS/GPPS              | 3567.87   | 4000.52   | 243,952,312 | 276,353,652 |
| Total                     | 7805.63   | 7347.84   | 586,109,646 | 531,453,846 |

# (c) Stock of Finished Goods and Trading Goods [Para 3 (ii) (a) (2)]

| Items                     |                    |           |  |
|---------------------------|--------------------|-----------|--|
|                           | 2009-2010          | 2008-2009 |  |
| Opening Stock of:         |                    |           |  |
| Injection Moulded Product | 181826             | 613444    |  |
| Traded Goods              | <b>370985</b> 3909 |           |  |
| Closing Stock of:         |                    |           |  |
| Injection Moulded Product | 528855             | 181826    |  |
| Traded Goods              | 314638             | 370985    |  |

Note: Though production for Injection Moulded Plastics goods are expressed in tons, their opening and closing stock, turnover are shown in pieces as it is not practicable to disclose it in tons.

# (d) Information of each class of goods manufactured {Para 4C (a) (b) & (c)}

| Class of Goods          | Production | Production |
|-------------------------|------------|------------|
|                         | 2009-2010  | 2008-2009  |
|                         | (M.T.)     | (M.T.)     |
| Injection Moulded Goods | 7648.00    | 7252.97    |

### (e) C. I. F. Value of Imports {Para 4D (a)}

| _ | 1  |                            |                            |
|---|--|----------------------------|----------------------------|
|   |  | 2009-2010<br>(Rs. in Lacs) | 2008-2009<br>(Rs. in Lacs) |
|   | Raw Materials                                    | 191.80                     | 190.10                     |
|   | Traded Goods                                     | 0.00                       | 124.03                     |
|   | Machinery & Spares                               | 93.96                      | 0.00                       |
| ) | Expenditure in Foreign Currency {Para 4 (D) (b)} |                            |                            |
|   | Foreign Travel                                   | 0.86                       | 8.81                       |

#### (g) Raw Materials Consumed:

(f)

|                                 | Raw Ma      | aterials    |
|---------------------------------|-------------|-------------|
|                                 | 2009-2010   | 2008-2009   |
| Imported                        | 25,252,770  | 24,087,727  |
| Percentage to Total Consumption | 4.31%       | 4.53%       |
| Indigenous                      | 560,856,876 | 507,366,119 |
| Percentage to Total Consumption | 95.69%      | 95.47%      |
| Total                           | 586,109,646 | 531,453,846 |
|                                 | 100%        | 100%        |

#### (h) Remittance in foreign currency on account of Dividend

| Description                          | <b>Current Year</b> | Previous Year |
|--------------------------------------|---------------------|---------------|
| Year to which dividend relates       | 2008-2009           | 2006-2007     |
| Number of non-resident share holders | 1                   | 3             |
| Number of equity shares held by them | 20000               | 516307        |
| Amount remitted (Rs. in lacs)        | 0.40                | 49.94         |

- 7. The Company is in the process of compiling relevant information from its suppliers about their coverage under the Micro, Small and Medium Enterprises Development Act, 2006. As the Company has not received any information from its suppliers as on date regarding their status under the above said Act, no disclosure has been made.
- 8. In the opinion of the Board, the current assets, loans and advances are approximately of the value stated, if realized in the ordinary course of business. The provisions for all the known and determined liabilities are adequate and not in excess of the amounts reasonably required.

- 9. Capital work-in-progress includes capital advances of Rs. 61.98 lacs.
- 10. The unsold portion of Freehold land at Bhandup was revalued on 30th June, 1993 on the Market Value/Replacement basis using the standard indices as assessed by the approved valuer. The revalued amount of freehold land remains substituted for the historical cost in the gross block of fixed assets amounting to Rs. 150.39 lacs.
- 11. The Company has recognized Rs. 29.61 lacs as on 31st March, 2010 as Minimum Alternate Tax (MAT) Credit Entitlement (Previous Year Rs. Nil), which represents the credit of MAT liability which would be available based on the provisions of Section 115JAA of the Income Tax Act, 1961. The Management based on the future profitability projections and also on profit earned during the year is confident that there would be sufficient taxable profit available in future which will enable the Company to utilize the above MAT Credit Entitlement.
- 12. Previous years figures have been regrouped/rearranged wherever necessary.
- 13. Figures for the current year are for 12 months and for the previous year are for 15 months hence the same are not comparable.

# 14. BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

Additional information as required under Part IV of Schedule VI to the Companies Act, 1956

| I. | Registration | <b>Details:</b> |
|----|--------------|-----------------|
|----|--------------|-----------------|

| Registration No. |  | 0 | 0 | 5 | 0 | 5 | 6 | State Code | 1 |
|------------------|--|---|---|---|---|---|---|------------|---|
|                  |  |   |   |   |   |   |   |            |   |

Balance Sheet Date

3 1 0 3 1 0

Date Month Year

#### II. Capital raised during the year (Amount in Rs. Thousands)

| Public Issue |  |     |       |      |   | Rigl | nts Is | ssue |       |      |      |     |   |
|--------------|--|-----|-------|------|---|------|--------|------|-------|------|------|-----|---|
|              |  |     |       | N    | Ι | L    |        |      |       |      | N    | I   | L |
|              |  | Bon | us Is | ssue |   |      |        | Pr   | ivate | Plac | ceme | ent |   |
|              |  |     |       | N    | I | L    |        |      |       |      | N    | I   | L |

# III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

|  |   | otal | Liab | ilitie | es. |   |   | Tota | al As | sets |   |   |  |  |
|--|---|------|------|--------|-----|---|---|------|-------|------|---|---|--|--|
|  | 8 | 3    | 2    | 8      | 7   | 7 | 8 | 3    | 2     | 8    | 7 | 7 |  |  |

#### **Sources of Funds**

| Paid Capital             | Reserves &         | Reserves & Surplus |       |       |  |  |
|--------------------------|--------------------|--------------------|-------|-------|--|--|
| 5 8 0 2 1                | 5 4 5              | 1                  | 5     | 2     |  |  |
| Secured Loans            | Unsecure           | d Loa              | ns    |       |  |  |
| 1 6 7 1                  | 3 4                | 0                  | 2     | 8     |  |  |
| Deferred Tax Liabilities | Current Liabilitie | s & P              | rovis | sions |  |  |
| 7 0 7 4                  | 1 8 6              | 9                  | 3     | 1     |  |  |

# **Application of Funds**

|   | N    | et Fi | xed   | Asse  | ets   |     | Investments   |  |   |   |   |   |   |  |  |  |
|---|------|-------|-------|-------|-------|-----|---------------|--|---|---|---|---|---|--|--|--|
|   | 2    | 3     | 4     | 1     | 6     | 3   |               |  | 8 | 9 | 5 | 8 | 2 |  |  |  |
| C | urre | nt A  | ssets | s, Lo | ans & | Sc. | Miscellaneous |  |   |   |   |   |   |  |  |  |
|   |      | Ac    | lvan  | ces   |       |     | Expenditure   |  |   |   |   |   |   |  |  |  |
|   | 5    | 0     | 9     | 1     | 3     | 3   |               |  |   |   | N | Ι | L |  |  |  |

#### IV. Performance of Company (Amount in Rs. Thousands)

| Turno | Total Expenditure               |                         |   |   |   |   |  |  |   |   |                    |   |   |   |  |  |  |  |
|-------|---------------------------------|-------------------------|---|---|---|---|--|--|---|---|--------------------|---|---|---|--|--|--|--|
| 1     | 0                               | 2                       | 3 | 3 | 4 | 2 |  |  | 9 | 9 | 2                  | 8 | 0 | 3 |  |  |  |  |
|       | Profit                          | Profit/(Loss) After Tax |   |   |   |   |  |  |   |   |                    |   |   |   |  |  |  |  |
|       |                                 | 3                       | 0 | 5 | 3 | 9 |  |  |   | 2 | 8                  | 3 | 1 | 5 |  |  |  |  |
| D     | Dividend per Equity Share (Rs.) |                         |   |   |   |   |  |  |   |   | Earnings per Share |   |   |   |  |  |  |  |
|       |                                 |                         |   |   |   | 2 |  |  |   |   | 4                  |   | 7 | 7 |  |  |  |  |

# V. Generic Names of Three Principal Products/Services of Company (as per monetary terms)

| Item Code No. | 8 | 4 | 5 | 0 |   | 9 | 0 | 1 | 0 |   |   |   |   |   |   |   |  |  |  |
|---------------|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|--|--|--|
|               |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |
| Product       | P | A | R | T | S |   | О | F |   | W | A | S | Н | Ι | N | G |  |  |  |
| Description   | M | A | С | Н | I | N | E |   |   |   |   |   |   |   |   |   |  |  |  |
|               |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |
| Item Code No. | 8 | 4 | 1 | 8 |   | 9 | 9 | 0 | 0 |   |   |   |   |   |   |   |  |  |  |
|               |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |
| Product       | Р | A | R | T | S |   | О | F |   |   |   |   |   |   |   |   |  |  |  |
| Description   | R | Е | F | R | I | G | E | R | A | T | О | R |   |   |   |   |  |  |  |
|               |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |
| Item Code No. | 3 | 9 | 2 | 4 |   | 9 | 0 | 9 | 0 |   |   |   |   |   |   |   |  |  |  |
|               |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |   |  |  |  |
| Product       | О | Т | Н | Е | R |   | Н | О | U | S | Е | Н | О | L | D |   |  |  |  |
| Description   | Α | R | Т | I | С | L | Е | S |   |   |   |   |   |   |   |   |  |  |  |

For and on behalf of the Board

As per our Report attached For Dhody & Associates Chartered Accountants

Rakesh Dhody Tushar Naik Partner

CFO & Company Secretary

Membership No. 72621

Mumbai, 28th May, 2010

Chairman & Mr. Suresh Bhojwani

Managing Director

Mrs. Hira T. Bhojwani

Whole time Director

Mr. K. P. Rao

Dr. T. S. Sethurathnam

Mr. Byram Jeejeebhoy

Directors