

For COASTAL ROADWAYS LIMITED

K K T Ch

Director



COASTAL ROADWAYS LIMITED

annual report



2010-2011

Shri Madan Gopal Todi - Founder Chairman & Mentor

BOARD OF DIRECTORS

Shri Kanhaiya Kumar Todi - Chairman & Managing Director

Dr. V.C Shah

Shri Dipak Dey

Shri Ravi Agarwalla

Shri Beni Gopal Daga

Shri Om Prakash Kanoria

Shri Sushil Kumar Todi

Shri Ashok Kumar Todi

Shri Udit Todi

EXECUTIVE

Shri Raja Saraogi - President

AUDITORS

Agarwal Maheswari & Co.

Chartered Accountants

2B, Grant Lane

Kolkata-700 012

SHARE TRANSFER AGENTS & REGISTRARS

S. K. Computers

34/1A Sudhir Chatterjee Street

Kolkata-700 006

Tel No. : 2219-6797

REGISTERED OFFICE

4 Black Burn Lane

Kolkata-700 012

CORPORATE OFFICE

1/1 Camac Street

Kolkata-700 016

Tel. No. : 2217-2222 (3 lines)

E-mail : coastalgroup@vsnl.net

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E-mail : coastal@vsnl.net

Tel. No. : 2217-2222 (3 lines)

Kolkata-700 018

141 Camac Street

CORPORATE OFFICE

Kolkata-700 012

4 Block Binn Lane

REGISTERED OFFICE

Tel. No. : 2219-697

Kolkata-700 009

341A Subhik Chatterjee Street

2 K Computer

SHARE TRANSFER AGENTS & REGISTRARS

Kolkata-700 012

28 Grant Lane

Chartered Accountants

Agarwal Mahajan & Co

AUDITORS

Shri Raja Saran - President

EXECUTIVE

Shri Lokesh

Shri Anil Kumar Todi

Shri Suresh Kumar Todi

Shri Om Prakash

Shri Beni Gopal Datta

Shri Ravi Agarwal

Shri Dipak Dey

Dr. V.C. Shukla

Shri Kanishk Kumar Todi - Chairman & Managing Director

BOARD OF DIRECTORS

Shri Madan Gopal Todi - Founder Chairman & Mentor

Notes :

- a) A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member of the Company. Proxies in order to be effective must be received by the Company not less than 48 hours before the time of the meeting.
- b) The Register of Members and Share Transfer Books of the Company will remain closed from Thursday, 4th August, 2011 to Wednesday, 10th August, 2011 (both days inclusive).
- c) Brief resume of Directors proposed to be re-appointed at the 43rd Annual General Meeting:
 1. Sri Ravi Agarwalla, B.Com. aged about 59 years has pioneered the growth of an engineering conglomerate Company having business of Excavation, Evacuation, Mining and Transportation etc. on Indian soils as well as on foreign lands. He has very deep insight of transportation and excavation business, which will help the Company to reach new altitudes. The Board recommends the re-appointment of Sri Ravi Agarwalla as a Director of the Company.
 2. Sri Om Prakash Kanoria, B.Com, (LLB), MBA an industrialist, aged about 56 years has vast experience of 35 years of managing various, industries like Flour Mills, edible oil refineries, Tea Gardens and Paper Industry. He is on the Board of several Companies and is also a committee member of Tea Association of India, the Apex body representing Tea Industry in India. The Board recommends the re-appointment of Sri Om Prakash Kanoria as a Director of the Company.
- d) Members desiring any information about accounts or otherwise, are requested to write to the Company, at least 10 days in advance of the Annual General Meeting, to facilitate compilation thereof.
- e) Those Members who have so far not encashed their dividend warrants for the financial years ended 31.03.2008, 31.03.2009 & 31.03.2010 may claim or approach the Company for the payment thereof as the same will be transferred to the 'Investor Education and Protection Fund' of the Central Government, pursuant to Section 205C of the Companies Act, 1956 on 11.09.2015, 01.09.2016 & 09.09.2017 respectively. Please note that as per Section 205C of the Companies Act, 1956, no claim shall lie against the Company or the aforesaid Fund in respect of individual amounts which remain unclaimed or unpaid for a period of seven years from the date dividend became due for payment and no payment shall be made in respect of such claims.

- f) **Notify** immediately, change of address, if they are holding shares in physical form and to update such details with their respective Depository Participants (DPs), if they are holding shares in electronic form.
- g) Bring the copy of the Annual Report along with them and to produce the Attendance Slip at the entrance of the Meeting Hall.
- h) Members / Beneficial owners are requested to quote their Folio No./DP and Client ID Nos., as the case may be, in all correspondence with the Company.

Regd. Office:

4, Black Burn Lane
Kolkata - 700 012

By Order of the Board of Directors
(Raja Saraogi)
President
For **Coastal Roadways Limited**

The 27th day of May, 2011

DIRECTORS' REPORT

Dear Members,

Your Directors have pleasure in presenting the 43rd Annual Report together with the Audited Statement of Accounts for the year ended 31st March, 2011

OPERATING RESULTS	2010- 2011 (Rs. In Lacs)	2009-2010 (Rs. In Lacs)
Freight Earnings	<u>8854.32</u>	<u>7837.20</u>
Net Earnings from operations	112.16	85.69
Provision for Taxation	<u>35.22</u>	<u>16.96</u>
Net Surplus	86.94	68.73
Gains from extraordinary items (net of taxes)	202.12	-
Balance brought forward from previous year	<u>13.06</u>	<u>13.18</u>
	<u>302.12</u>	<u>81.91</u>
Appropriations :		
Transfer to General Reserve	245.00	35.00
Proposed Dividend & Tax thereon	43.37	33.85
Balance carried forward to next year	<u>13.75</u>	<u>13.06</u>
	<u>302.12</u>	<u>81.91</u>

PERFORMANCE :

With the Indian economy posting a strong GDP growth of 8.2%, it's just a matter of time when our nation emerges as one of the leading economies of the world.

Taking full advantage of this surge across sectors, and with constant effort of your directors' and their team, your company has posted an impressive growth of 13% in business volumes and thereby recording its Freight Earnings at Rs. 8854 lacs as against Rs. 7837 lacs. Further in order to maximise full advantage in this growing market, your company remains committed in expanding its fleet strength and has increased it by another 14% compared to the year before. Such initiatives clubbed in with efficient cost management and careful reverse logistic planning has led to a phenomenal growth in the PBT by 42% which recorded at Rs. 122 lacs as against Rs. 86 lacs.

Human lives and their safety still tops amongst the priority list of your company and the due diligence carried out through the year has paid rich dividends in terms of incidents going down to

ignorable levels. This once again has been recognized and appreciated by various reputed companies in very many sectors. Proceeding towards the upcoming financial year 2011-12 increasing fuel and auto components prices still remain a concern and may affect the margins in an adverse way. Further to this the unorganized players who still continue to dominate the market only add to the menace which makes providing quality and innovative services like end to end solutions a challenge. Going ahead your company focuses to establish its presence in the 3PL market and take advantage of this booming concept.

DIVIDEND :

The Directors recommend, for consideration of the shareholders at ensuing annual general meeting, payment of Dividend @ 9% for the year ended 31st March 2011. The amount of dividend and the tax thereon aggregates to Rs.43 lacs.

FINANCE AND ACCOUNTS :

The company's performance during the year reflects the constant focus of the management which led to savings in both direct and indirect operational costs. The average working capital requirements was higher compared to the previous year due to tighter liquidity conditions prevalent. The company could cope up with the adverse situation by effectively managing disbursement norms of its trade payables. Borrowings from institutional lenders for fleet acquisition was serviced in committed manner. The shareholders funds recorded for Rs.1413 lacs.

DEPOSIT :

No Public Deposits were invited or accepted during the year under report.

AUDITORS :

M/s. Agarwal Maheswari & Co., Chartered Accountants, retire at the ensuing Annual General Meeting and are eligible for re-appointment.

AUDITORS REPORT :

The report of the Auditors is self-explanatory and does not call for any further comments from the Directors.

INFORMATION REQUIRED UNDER THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF THE BOARD OF DIRECTORS) RULE 1988

A. Conservation of Energy :

The Company's operation involve no energy consumption.

- B. Form of Disclosure of particulars wrt absorption of Technology and Development of R & D :
- i) Research and Development - The Company do not have any R & D Division and Company's Operations do not require this type of establishment.
 - ii) Technology absorption, adoption and innovation - The Company has not imported any technology due to its nature of operation.

DIRECTORS :

Shri Ravi Agarwalla and Shri Om Prakash Kanoria retire from the board by rotation at the conclusion of ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

Information on the Directors eligible for reappointment as required under clause 49 of the Listing Agreement with Stock Exchanges is disclosed in the profiles of Directors under item Nos. 3 and 4 forming part of Notice dated 27th May 2011.

PERSONNEL :

The true index to a Company's success is not only its turnover and quantum of profits but its ultimate resource. The Directors sincerely thank the employees at all levels for their dedicated services and co-operation which enabled the Company to perform satisfactorily. There are no employees drawing remuneration of Rs.2,00,000/- a month or Rs. 24,00,000/- a year and therefore no particulars in terms of Section 217 (2A) of the Companies Act, 1956 are attached to this report.

DIRECTORS' RESPONSIBILITY STATEMENT :

Statement under sub-section (2AA) of Section 217 of the Companies Act, 1956 :

In the preparation of the Annual Accounts :

- i) the applicable accounting standards have been followed and wherever required, proper explanations relating to material departures have been given.
- ii) the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period.

- iii) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- iv) the Accounts have been prepared on a going concern basis.

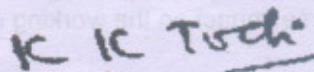
CORPORATE GOVERNANCE :

Corporate Governance Report and Management Analysis and Discussion Report pursuant to Clause 49 of the Listing Agreement with Stock Exchanges are provided in separate annexures to this report.

ACKNOWLEDGMENTS :

The Board wish to place on record their appreciation towards the contributions made by all employees of the company and their gratitude to the Company's valued customers, bankers, vendors, and shareholders for their continued support and confidence in the company.

On behalf of the Board of Directors



(K K Todi)

Chairman & Managing Director

Place : Kolkata

Date : the 27th day of May, 2011

MANAGEMENT DISCUSSION AND ANALYSIS

ECONOMIC PERSPECTIVE

The industrial economy is expected to look down, with growth paring from 10 percent in 2009-10 to 9.2 percent in 2010-11, the growth in agriculture & allied services and services is forecast to trun in a better performance. The GDP growth for the year under review is estimated at 8.2%. There are areas that caused concern. Inflationary pressures, particularly of food prices hampered growth prospects. Operating conditions were highly competitive and margins were under tremendous pressure. A combination of reviving economic growth and forecast about normal monsoons is to certainly translate into significant growth in the Road Transport Industry.

ROAD FREIGHT TRANSPORT SECTOR

The Indian Road freight transport sector continues to remain unorganised and fragmented. The poor road infrastructure conditions, multiple check post for octroi and sales tax and unnecessary barrier in various states, delays, bureaucratic hurdles and other numerous problems make the freight industry unproductive and outmoded. The implementation of Service Tax on goods transport agencies have further compounded the problems.

The freight rates in the country were severely affected by the political disturbances in various states, and above average production of certain agricultural products. Intense competition from unorganised players, the growing trend of reverse auctions and high operating costs had an adverse impact on the working of the road transport segments.

The road freight sector is poised for major changes in the coming years due to construction of a National Highway network, the road density and quality are on the rise. The two major sections — the Golden Quadrilateral and the North-South-East-West corridors are expected to serve as new life line for road transport industry. However during the past financial years there has been a nation-wide slowdown in road development work and it is expected to continue till 2012. As such the benefits of running heavy payload vehicles and better road qualities that could help in reducing per tonne-km transportation cost are still far.

BUSINESS STRATEGY & OPPORTUNITIES

The process of economic reforms has brought the global markets closer to the Indian economy. The customers now have access to better quality products & services at competitive rates. Globalisation and competition have given emphasis to better supply chain management, which in turn has created a market for third party logistics (3PL) service providers. A growing number of customers are outsourcing their Logistic to 3PL providers in order to concentrate on their core competencies. Your company offers integrated logistics solutions using multi-modal transportation including state of the art warehousing facilities, customised customer services and other value added services. Your Company's advanced internet based consignment tracking and enterprise wide on-line computerised systems gives it a superior edge over its rivals.

Logistics solutions have emerged as a new growth opportunity for the express cargo industry. Manufacturing companies are increasingly outsourcing their logistics requirements from third party logistics providers. Express companies world-wide, with their inherent know-how and distribution management skills coupled with warehousing facilities and technology leanings, are in the best position to offer such value added services.

On the other hand the unorganised/semi-organised segment of the express cargo industry will face pressure on margins because of unfavorable pricing environment. The unorganised sector is mostly into the documents business, where the margins are already squeezed. This segment is heavily populated with a number of players. The entry barriers in the documents business is low and coupled with the internet revolution, the importance of quick delivery of documents has lost its significance.

Logistics — The cargo and logistics companies have identified opportunities to take up integrated logistics solutions for clients. This outsourcing would enable manufacturing companies to concentrate on their primary activities, viz, production and marketing. Outsourcing inventory management will help the customers to have lower capital tie-up, thus reducing the associated risks.

Value added services - In an industry where differentiation is easily replicated, the cargo companies need to innovate new techniques to attract customers. In this endeavor, they add value to the core product to differentiate themselves from their competitors.

RISKS AND CONCERNS

1. All India cargo companies face threat from local players who act as niche players at state and zonal level. Because of lack of regulations, the industry is crowded with too many players, which has led to unhealthy price cutting, discounts, etc. On the other hand, the entry of MNCs has added another dimension. They enjoy the patronage of MNC customers, better equipped as they are with the latest technology and skilled and trained manpower.
2. There is always the threat of the industry being affected by the economic slowdown. However, with the expected revival of the economy, implementation of WTO guidelines, the industry is expected to show better performance.
3. Entry of large multinationals, by way of joint ventures and/or through 100% subsidiaries.
4. Large share of unorganised and semi-organised segment.
5. Sensitivity to economy — this industry is highly dependent on the overall economic scenario. In the mid 80's, the industry grew at a rapid pace at 30-35%. This growth rate was sustained in the 90's. But due to the general slowdown of the world economy and of the Asian economy in particular, there had been a slowdown in this industry as well, and the growth rate was sluggish around 10%.

5. These factors potentially expose the Company to any significant fluctuations in the state of the Indian economy. The Company's operations have historically shown significant resilience to the normal ups & downs of the economic and industry cycles, with demand for its services continuing to grow at healthy rates even at times of an overall economic slowdown.
6. All the revenues from the existing operations are derived from services rendered in the Indian markets. The Company has also been making and contemplating investments in attractive segments.
7. Your Company's highly integrated, and competitive operations, leading positions in domestic markets, and thrust on value addition have proved to be an effective way to mitigate the impact of genetic industry factors.

Your Company continue to follow suitable strategies to positively modify its risk profile by eliminating and significantly reducing key business risks and developing and implementing strategies to achieve that maximum possible degree of insulation from broad macroeconomics risks.

OUTLOOK

Your Company has drawn plans to

Consolidate its activities relating to logistics and to create a strong base of operations.

Devise strategies to bring operational efficiency, cost effective services and to face economic slowdown and competition.

Fine tune the operating structure, and improve the customer focus and increase the Company's competitive advantage. The new structure usher an era of efficiency and growth.

Your company will continue to focus on its key businesses by exploiting its core competence. In order to be a leading edge Company, a well-crafted strategy has been adopted entailing capitalising on the strong brand equity, optimising costs, and improving operational efficiencies at all the levels. These endeavors should facilitate superior margins, despite the forecast of a challenging business environment in the immediate future.

Your Company is in advance process of introducing cold chain supply management i.e., cold storage moving on wheels. It is also exploring the carriage of fruits and flowers from the place of growth/cultivation to ultimate market of consumption by introducing specialised refrigerated vehicles. It is fairly expected to make a good break through in this area. Your company has also moved on its focus from normal payload capacity vehicles to vehicles with payload of 40 MT to reduce the per tonne-km running cost and provide more effective service to its clients.

INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY

The Company has an internal control system commensurate with its size and nature of business and to meet the following objectives :

Efficient utilisation and protection of resources.

Compliance of statutory and internal policies and procedures.

Completeness, accuracy, promptness of the reports generated for all the transactions in the Company.

HUMAN RESOURCE MANAGEMENT

Your Company believes that constant training and development, and continuous learning, is necessary for ensuring retention of the best talent besides providing the Company a sustainable platform for growth in the business environment.

Training programmes have been devised to develop cross-functional skills. The objective is to provide your Company's people with an opportunity to address areas, not only relevant to their job profile, but also for their all round development.

OVERVIEW

Large number of players, international as well as local, are setting up their shops in Logistics and hope to get a share of this emerging new economy business.

Your company has an edge over other players, by virtue of having strong information technology back-up and better understanding of Indian roads, local laws, customer needs etc. Your Company, being a pioneer and trendsetter in road transport and logistic industry, will always play a vital role in this industry.

SOCIAL RESPONSIBILITIES

Your Company always believes that organisational growth objective is always linked with the overall development of the society and the community at large .

Your Company has introduced a Drivers Group Accident Policy (Rashta Apatti Kavach Policy) to cover all the drivers of vehicles attached to the Company. This is a goodwill gesture to insure them in case of any unforeseen event, is being undertaken as part of the corporate social responsibility. The company has made provisions for rest rooms, sanitation and medical aids for drivers at all its major transshipment hubs across the routes on which the vehicles of the company ply. Special efforts have been initiated in collaboration with several NGOs to spread the awareness about HIV Aids amongst drivers who are most prone to this disease.

REPORT ON CORPORATE GOVERNANCE**1. COMPANY'S PHILOSOPHY**

In tune with the Company's overall philosophy of excellence in all spheres of its operations it has consistently endeavored to attain the highest standards of Corporate Governance. The company firmly believes in the values of transparency, professionalism, accountability and equity in all facets of its dealings with its customers, suppliers, employees, lenders, shareholders and the society.

2. BOARD OF DIRECTORS

The Board is headed by Executive Chairman and comprises of persons with considerable industrial and professional experience. During the year under review 6(six) meetings were held on 26.04.2010, 27.05.2010, 11.08.2010, 10.09.2010, 11.11.2010 & 10.02.2011. The detailed particulars of the Directors and their attendance is as under :

Director	Category	Attendance		Other Companies		
		Board Meeting	Last AGM	Member	Committees	
				Member of Board	Member	Chairman
Mr. Kanhaiya Kumar Todi	Chairman & Managing Director	6/6	Yes	6	-	-
Dr. V.C. Shah	Non-Executive-Independent	2/6	Yes	4	7	-
Mr. Dipak. Dey	Non-Executive-Independent	6/6	Nes	-	-	-
Mr. Sushil Kumar Todi	WholeTime Director	2/6	Yes	1	-	-
Mr. Ashok Kumar Todi	Whole Time Director	2/6	Yes	2	-	-
Mr. Beni Gopal Daga	Non-Executive-Independent	5/6	No	4	-	-
Mr. Ravi Agarwalla	Non-Executive-Independent	1/6	No	-	-	-
Mr. Om Prakash Kanoria	Non-Executive-Independent	5/6	Yes	2	-	-
Mr. Udit Todi	Whole Time Director	6/6	Yes	4	-	-

3. AUDIT COMMITTEE

The audit committee comprises of three non-executive directors Mr. Dipak Dey (Chairman), Mr. Om Prakash Kanoria and Dr. V.C. Shah. During the year audit committee met 4 times, Mr. Dipak Dey attended all 4 meetings, Mr. Om Prakash Kanoria attended 3 meetings and Dr. V.C. Shah attended 1 meeting.

The terms of reference of the Audit committee cover the matters specified in Clause 49 of the Listing Agreement as well as in Section 292A of the Companies Act, 1956.

4. REMUNERATION TO DIRECTORS

The details of remuneration paid to the Directors during the year under review :-

Director	Salaries & Perquisites	Sitting Fees
Mr. Kanhaiya Kumar Todi	Rs.9,00,000/-	
Mr. Sushil Kumar Todi	Rs.7,20,000/-	
Mr. Ashok Kumar Todi	Rs.7,20,000/-	
Mr. Udit Todi	Rs.7,20,000/-	
Dr. V. C. Shah		Rs. 8,000/-
Mr. Dipak Dey		Rs. 24,000/-
Mr. Beni Gopal Daga		Rs. 20,000/-
Mr. Om Prakash Kanoria		Rs. 20,000/-
Mr. Ravi Agarwalla		Rs. 4,000/-

5. SHARE TRANSFER & INVESTOR GRIEVANCE COMMITTEE

In accordance with the Clause 49 Para VI (D) of the Listing Agreement of the Stock Exchanges the Board has unanimously delegated the powers of share transfers to a committee comprising of Mr. Raja Saraogi, President, Mr. Jyotirmay Halder, Compliance Officer and M/s. S.K. Computers, Registrars and Share Transfer Agents in order to expedite the process of Share Transfers, issue of duplicate certificates, and certificates after split/consolidation/renewal and rematerialisation. This committee meets atleast once in a fortnight to expedite all matters as stated earlier.

The Investor Grievance Committee consists of Mr. Kanhaiya Kumar Todi (Chairman) and Mr. Udit Todi. All investor complaints that cannot be settled at the level of Company Secretary, Compliance Officer or Registrars are forwarded to this committee for final settlement. The Committee meetings were held twice during the year and were attended by both the members.

The Company confirms that there were no share transfers pending as on 31.03.2011, and all request for dematerialisation of shares as on that date were confirmed/rejected into the NSDL system.

6. GENERAL BODY MEETINGS

The last three Annual General Meetings were held as under :

Financial Year	Date	Time	Location
2007-2008	12.09.2008	11. 00 A.M.	Kolkata
2008-2009	02.09.2009	11. 00 A.M.	Kolkata
2009-2010	10.09.2010	11. 00 A.M.	Kolkata

No special resolutions were required to be put through postal ballot last year nor are placed before the shareholders for approval at the ensuing meeting.

7. DISCLOSURES

There were no on materially significant related party transactions i.e. transactions of the company of material nature, with its promoters, the directors or the management, their subsidiaries or relatives etc., that may have potential conflict with the interests of the company at large.

There had been no instance of non-compliance by the company on any matters related to Capital Markets as such no penalties, strictures were imposed on the Company by Stock Exchanges or SEBI or any statutory authority during the last 3 years.

8. CODE OF CONDUCT

To emphasize the importance of ethical behaviour and for protection of all stakeholders' interests, code of conduct for Directors and senior management was approved and adopted by the Board at its meeting held on 28th October, 2005.

Declaration by the Managing Director :

I hereby confirm that :

All Board members and senior managerial personnel have affirmed compliance with code of conduct for the financial year ended 31st March, 2011.

K.K. Todi

Chairman & Managing Director

9. MEANS OF COMMUNICATION

The Quarterly, Half-Yearly and Annual results of the Company are being published in leading financial newspapers in English as well as in regional language. The same is also available at web-site of stock exchange where the company is listed. The Management Analysis & Discussion Report form part of this Annual Report and is also being posted to all shareholders.

10. GENERAL SHAREHOLDER INFORMATION

- a) Annual General Meeting is proposed to be held on 10th August, 2011, at 11.00 A.M. at Calcutta Chamber of Commerce, Kolkata.
- b) Financial Calendar (tentative)
- Annual Results (Audited) 27th May, 2011
 - Annual General Meeting 10th August, 2011
 - Quarterly Results Within 45 days from the end of the quarter
- c) Dates of Book Closure 4th August 2011 to 10th August 2011
- d) The company's shares are listed on the Bombay Stock Exchange Ltd. (Scrip Code 520131). The ISIN no. allotted to the Equity Shares is INE229E01019
- e) Market Price data
Monthly high and low quotations as also the volume of shares traded on Bombay Stock Exchange Ltd.

Months	High (Rs.)	Low (Rs.)	Volume
April' 2010	19.00	15.65	10600
May' 2010	20.00	17.55	6000
June' 2010	19.25	15.70	5200
July' 2010	20.95	17.90	7500
August' 2010	26.70	18.30	16200
September' 2010	28.05	22.25	30900
October' 2010	46.60	25.90	33800
November' 2010	36.50	23.10	14900
December' 2010	25.00	20.70	8400
January' 2011	26.25	19.25	9800
February' 2011	20.00	18.10	11200
March' 2011	18.75	15.30	27900

- f) Registrars & Share Transfer System
M/s. S. K. Computers, 34/1A, Sudhir Chatterjee Street, Kolkata-700 006 are the SEBI Registered Registrars and Share Transfer Agents appointed by the company. All requests for transfers, splits, consolidation, dematerialisation etc. may be sent directly to them or to the company's secretarial department at its corporate office at Kolkata.

g) Distribution of Share-holding as on 31st March 2011

Shares Held	Shareholder		Shareholding	
	Number	%	Quantity	%
Upto 500	2838	91.64	405100	9.77
501 to 1000	140	4.52	126600	3.05
1001 to 2000	59	1.91	91500	2.21
2001 to 3000	14	0.45	35400	0.85
3001 to 4000	7	0.22	26100	0.63
4001 to 5000	9	0.29	43800	1.06
5001 to 10000	9	0.29	64200	1.55
10001 to 50000	9	0.29	286350	6.91
50001 to 100000	1	0.03	64023	1.54
100001 and above	11	0.36	3003492	72.43
Total	3097	100.00	4146565	100.00
Physical Mode	2038	65.81	563716	13.59
Electronic Mode	1059	34.19	3582849	86.41

h) Shareholding Pattern as on 31st March, 2011

Category	No. of Shares	%
Indian Promoters	3109315	74.99
Mutual Funds & UTI	500	0.01
Banks, FIs and Insurance Cos.	200	0.00
Private Corporate Bodies	118850	2.87
Indian Public	797400	19.23
NRIs/OCBs	120300	2.90
Total	4146565	100.00

- i) Address for Correspondence : Shareholders correspondence should be addressed to the Registrar at address mentioned in (e) above. In case of any difficulty, Shareholders may contact Mr. Raja Saraogi, President at the Company's Corporate Office at 1/1, Camac Street, Kolkata-700 016, Phone : 033-2217 2222 (3 Lines) or Email at coastalgroup@vsnl.net

AUDITORS CERTIFICATE**THE MEMBERS – COASTAL ROADWAYS LIMITED**

We have reviewed the compliance of conditions of Corporate Governance by Coastal Roadways Limited for the year ended 31st March, 2011 as stipulated in Clause 49 of the Listing Agreement of the said company with Stock Exchanges.

The Compliance of conditions of the Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementations thereof, adopted by the company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to explanations given to us, the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement with Stock Exchanges have been complied by the company.

No investor grievances are pending for a period exceeding one month against the Company as per the records maintained by the Shareholders/Investors Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

DR. D.R. AGARWAL

Partner

Membership No. 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. : 314030E

Kolkata 27th Day of May 2011

SECRETARIAL COMPLIANCE CERTIFICATE
For the Financial Year ended March 31, 2011

To	Date	: May 27, 2011
The Members	CIN	: L63090 WB1968 PLC 027373
Coastal Roadways Limited	Authorised Capital	: Rs. 5,00,00,000/-
4 Black Burn Lane	Paid up Capital:	: Rs. 4,14,65,650/-
Kolkata-700 012		

I have examined the registers, records, books and papers of M/s. Coastal Roadways Limited as required to be maintained under the Companies Act, 1956, (the Act) and the rules made there under and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended on 31st March, 2011. In my opinion and to the best of my information and according to the examinations carried out by me and explanations furnished to me by the company, its officers and agents, I certify that in respect of the aforesaid financial year :

1. The Company has kept and maintained all registers as stated in Annexure 'A' to this certificate, as per the provisions of the Act, and the rules made there under and all entries therein have been duly recorded.
2. The Company has duly filed the forms and returns as stated in Annexure 'B' to this certificate, with the Registrar of Companies, within the time prescribed under the Act and the rules made there under.
3. The Company being a Public Limited Company has the minimum prescribed paid-up capital.
4. The Board of Directors duly met six times on 26th April, 2010, 27th May, 2010, 11th August, 2010, 10th September, 2010, 11th November, 2010 and 10th February, 2011 in respect of which meetings, proper notices were given and the proceedings were properly recorded and signed in the Minutes Book maintained for the purpose.
5. The Company closed its Register of Members from 4th September, 2010 to 10th September, 2010 (both day inclusive) during the financial year under review.
6. The Annual General Meeting for the financial year ended on 31st March, 2010 was held on 10th September, 2010 after giving due notice to the members of the company and the resolutions passed there at were duly recorded in Minutes Book maintained for the purpose.
7. No extra Ordinary General meeting was held during the financial year under review.
8. The Company has not advanced any loans to its directors and/or persons or firms or companies referred to under section 295 of the Act.
9. The Company has not entered into any contracts falling within the purview of section 297 of the Act.

10. The Company has made necessary entries in the register maintained under Section 301 of the Companies Act, 1956.
11. As there were no instances falling within the purview of section 314 of the Act, the Company has not obtained any approvals from the Board of Directors, members or Central Government.
12. The Company has not issued any duplicate share certificates during the financial year under review.
13. The Company has :
 - (i) delivered all the certificates on lodgment thereof for transfer/transmission or any other purpose in accordance with the provisions of the Act.
 - (ii) deposited the amount of dividend declared during the year in a separate bank account within prescribed period.
 - iii) posted warrants for dividends to all the members within a period of 30 (thirty) days from the date of declaration and that all unclaimed/unpaid dividend has been transferred to Unpaid Dividend Account of the Company with HDFC BANK LTD. with in prescribed time.
 - (iv) duly complied with the requirements of Section 217 of the Act.
14. The Board of Directors of the Company is duly constituted. There was no appointment of directors, additional directors, alternate directors and no directors to fill casual vacancies during the financial under review.
15. The Company has not appointed any new whole-time Director during the financial year under review.
16. The Company has not appointed any sole selling agents during the financial year under review.
17. The Company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director, Registrar of Companies and /or such authorities prescribed under the various provisions of the act during the financial year under review.
18. The directors have disclosed their interest in other firms/companies to the Board of Directors pursuant to the provisions of the Act and the rules made there under.
19. The Company has not issued any shares during the financial year under review.
20. The Company has not bought back any shares during the financial year under review.

21. There was no redemption of preference shares or debentures during the financial year under review.
22. There were no transactions necessitating the company to keep in abeyance the rights to dividend, rights shares and bonus shares pending registration of transfer of shares.
23. The Company has not invited/accepted any deposits including any advances or unsecured loans falling within the purview of section 58A during the financial year under review.
24. The amount borrowed by the company from financial institutions, banks and others during the financial year is within the borrowing limits of the company and that necessary resolution as per section 293 (1)(d) of the Act have been passed by the Company in the past.
25. The Company has not made any loans or advances or given guarantees or provided securities to other bodies corporate and consequently no entries have made in the register kept for the purpose.
26. The Company has not altered the provisions of the Memorandum with respect to situation of the Company's registered office from one State to another during the year under review.
27. The Company has not altered the provisions of the Memorandum with respect to the objects of the company during the year under review.
28. The Company has not altered the provisions of the Memorandum with respect to name of the company during the year under review.
29. The Company has not altered the provisions of the Memorandum with respect to the share capital of the company during the year under review.
30. The Company has not altered its Articles of Association during the financial year under review.
31. There was no prosecution initiated against or show cause notices received by the Company and no fines or penalties or any other punishment was imposed on the company during the financial year, for offences under the Act.
32. The Company has not received any money as security from its employees during the financial year under review.
33. The Company has deposited both employee's and employer's contribution to Provident Fund with prescribed authorities pursuant to section 418 of the Act.

Place : Kolkata
Date : May 27, 2011

DEBASISH MUKHOPADHYAY
Practicing Company Secretary
C.P. No. : 5323

Annexure forming part of the report of even date issued for M/s. Coastal Roadways Limited for the financial year ending 31st March, 2011

ANNEXURE - A

Registers as maintained by the Company :

Sr. No	Name of the Register	Maintained
1.	Register of Members	u/s 150 of the Act
2.	Register of Contracts	u/s 301 of the Act
3.	Register of Directors	u/s 303 of the Act
4.	Register of Directors' shareholdings	u/s 307 of the Act
5.	Register & Returns	u/s 163 of the Act
6.	Register of Share Transfer	u/s 108 of the Act
7.	Board Minutes Books & AGM/EGM Minutes Books	u/s 193 of the Act

ANNEXURE - B

Forms and Returns as filed by the Company with the Registrar of Companies, Regional Director, Central Government or other authorities during the financial year ending 31st March, 2011

Sr. No.	Form No	Section/ Rule	Description	Details of filling	Whether filed within pre-scribed time yes/no	If delayed, additional fees paid yes/no
1.	66	383A	Secretarial Compliance Certificate 2009-2010	Date: 13/09/2010	Yes	N. A.
2.	23AC & 23ACA	220	Balance Sheet and Profit & Loss A/c 2009-2010	Date : 13/09/2010	Yes	N.A
3.	20B	159	Annual Return 2009-2010	Date : 29/10/2009	Yes	N. A.

No Form/Return were required to be filed with the R.D. CLB and Central Government.

Place : Kolkata
Date : May 27, 2011

Debasish Mukhopadhyay
Practicing Company Secretary
C.P. No. : 5323

AGARWAL MAHESWARI & CO.
Chartered Accountants

AUDITORS' REPORT

TO THE MEMBERS OF COASTAL ROADWAYS LIMITED

1. We have audited the attached Balance Sheet of **Coastal Roadways Limited**, as at 31st March, 2011 and the related Profit & Loss Account and the Cash Flow Statement of the Company for the year ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on test basis evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. As required by the Companies (Auditor's Report) Order, 2003, (as amended) issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956 and on the basis of such checks as we have considered appropriate and according to the information and explanations given to us, we set out in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said order.
4. Further to our comments in the Annexure referred to in Paragraph 3 above, we state that :
 - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
 - c) The Balance Sheet, the Profit & Loss Account and the Cash Flow Statement referred to in this report are in agreement with the books of account.
 - d) In our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report have been prepared in compliance with the applicable accounting standards referred to in Section 211 (3C) of the Act subject to note 14B(2), for non compliance of Accounting Standard 15 (Revised) for non provision of liability for gratuity.

AGARWAL MAHESWARI & CO.
Chartered Accountants

AUDITORS' REPORT

TO THE MEMBERS OF COASTAL ROADWAYS LIMITED

1. We have audited the attached Balance Sheet of **Coastal Roadways Limited**, as at 31st March, 2011 and the related Profit & Loss Account and the Cash Flow Statement of the Company for the year ended on that date, annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on test basis evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
3. As required by the Companies (Auditor's Report) Order, 2003, (as amended) issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956 and on the basis of such checks as we have considered appropriate and according to the information and explanations given to us, we set out in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said order.
4. Further to our comments in the Annexure referred to in Paragraph 3 above, we state that :
 - a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit.
 - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of such books.
 - c) The Balance Sheet, the Profit & Loss Account and the Cash Flow Statement referred to in this report are in agreement with the books of account.
 - d) In our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report have been prepared in compliance with the applicable accounting standards referred to in Section 211 (3C) of the Act subject to note 14B(2), for non compliance of Accounting Standard 15 (Revised) for non provision of liability for gratuity.

- e) On the basis of written representations received from the Directors, as on 31st March, 2011 and taken on record by the Board of Directors of the Company, none of the Directors is disqualified as on 31st March, 2011 from being appointed as a Director in terms of clause(g) or sub-section (1) of Section 274 of the Act.
5. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read in conjunction with Schedules 1 to 14 and subject to note (2) regarding non provisions of gratuity liabilities for ₹.33,60,954/-, and note (5) for non-provision for doubtful debts for ₹ 3,30,118/- of schedule 14B, give a true and fair view :
- i) In the case of the Balance Sheet, of the State of affairs of the Company as at 31st March, 2011
- ii) In the case of the Profit & Loss Account, of the **Profit** of the Company for the year ended on that date.
- iii) In the case of the Cash Flow Statement, of the cash flows, for the year ended on that date.

DR. D.R. AGARWAL

Partner

Membership No. 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. : 314030E

Kolkata 27th Day of May 2011

ANNEXURE TO THE AUDITORS' REPORT

1.
 - a) The Company has maintained proper records showing full particulars including quantitative details and situation of the Fixed Assets.
 - b) As explained to us, the management has physically verified most of the fixed assets during the year, other than patterns lying with third parties for which confirmations have been obtained from parties in most of the cases, and no material discrepancies were noticed on such verification. In our opinion, the frequency of physical verification of fixed assets is reasonable having regard to the size of the Company and the nature of the assets.
 - c) The fixed assets disposed off during the period are not substantial and hence it has not affected the going concern assumption.
2.
 - a) The stores and operating supplies have been physically verified during the period by the management. There is no stock with third parties. In our opinion, the frequency of verification is reasonable.
 - b) In our opinion, the procedures of physical verification of stocks and operating supplies followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
 - c) The Company has maintained proper records of stores and operating supplies. The discrepancies noticed on verification between the physical stocks and book stocks were not material having regard to the size of operations of the Company and have been properly dealt with in the books of accounts.
3. The Company has not accepted/granted any loans during the year from/to the parties covered in the register maintained under Section 301 of the Companies Act, 1956.
4. In our opinion, and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods. During the course of our audit, no major weakness was noticed in the internal control system.
5.
 - a) According to the information and explanation given to us, contracts or arrangements that need to be entered into the register maintained in pursuance of Section 301 of the Companies Act, 1956 have been so entered.
 - b) Sub-clause (b) is not applicable as there are no such transactions exceeding the value of five lakh rupees in respect of any part.

6. The Company has not accepted any deposits from the public during the year.
7. In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
8. To the best of our knowledge and according to the information given to us, the Central Government has not prescribed the maintenance of cost records under Section 209(1)(d) of the Companies Act, 1956 for any of the services provided by the Company.
9.
 - a) According to the information and explanations given to us and the records examined by us, the Company is regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other statutory dues with the appropriate authorities and there are no undisputed statutory dues outstanding as at 31st march, 2011, for a period of more than six months from the date they became payable.
10. The Company has not incurred cash loss in the current year and in the immediately preceding financial year and there are no accumulated losses in the Balance Sheet as on 31st March, 2011.
11. Based on the information and explanations given to us, the Company has not defaulted during the year in repayment of dues to any financial institutions or banks.
12. Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
13. As the Company is not a chit fund, nidhi, mutual benefit fund or society the provisions of clause 4 (xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
14. As the Company is not dealing or trading in shares, securities, debentures and other investments, the provisions of cluse 4 (xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
15. According to the information and explanations received, the Company has not given any guarantees for loans taken by others from bank or financial institutions.
16. According to the informaton and explanations received, the term loans were applied for the purpose for which the loans were obtained.
17. Based on our examination of the records and according to the information and explanations received, the Company has not applied short-term borrowings for longterm use.

18. The Company has not made any preferential allotment of shares during the year.
19. The Company has not issued any debentures during the year.
20. The Company has not raised any money by way of public issue during the year.
21. As per the information and explanations given to us, no fraud on or by the Company has been noticed during the year.

DR. D.R. AGARWAL

Partner

Membership No. 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. : 314030E

Kolkata 27th Day of May 2011

BALANCE SHEET AS AT 31ST MARCH, 2011

	Schedule	2011 Rs.	2010 Rs.
SOURCES OF FUNDS			
Shareholder's Funds			
Share Capital	1	41465650	41465650
Reserves & Surplus	2	99839513	75271527
		141305163	116737177
Loan Funds			
Secured Loans	3	114331251	60998785
Unsecured Loans		-	453000
		114331251	61451785
Deferred Tax Liability			
		4367843	3470857
		260004257	181659819
APPLICATION OF FUNDS			
Fixed Assets			
Gross Block	4	370822880	313096625
Less : Depreciation		135785147	121383925
		235037733	191712700
Investments			
	5	53600	1013650
Current Assets, Loans & Advances			
Sundry Debtors	6	94526459	97180089
Cash & Bank Balances		32739089	24981175
Loans & Advances		35984542	22120737
		163250090	144282001
Less : Current Liabilities & Provisions			
Liabilities	7	124269844	149003571
Provisions		14067322	6344961
		138337166	155348532
Net Current Assets			
		24912924	(11066531)
Total Assets (Net)			
		260004257	181659819

Notes on Accounts

Schedule 1 to 7 and Schedule 14
referred to above form part of the Balance Sheet
in terms of our report of even date

Dr. D. R. AGARWAL

Partner

Membership No. : 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. 314030E

Kolkata, the 27th day of May, 2011

Shri Kanhaiya Kr. Todi - Chairman & Managing Director

Shri Dipak Dey - Director

Shri Beni Gopal Daga - Director

Shri Om Prakash Kanoria - Director

Shri Udit Todi - Director

For COASTAL ROADWAYS LIMITED

K K Todi

Director

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

	Schedule	2011 Rs.	2010 Rs.
INCOME			
Freight & Services (Tax at Source Rs. 678657/- Previous Year Rs. 965679/-)		885432328	783720272
Other Income (Tax at Source Rs. 165357/- Previous Year Rs. 93113/-)	8	2522204	1762499
		887954532	785482771
EXPENDITURE			
Employment	9	15277579	12614799
Operations	10	804166483	720251363
Administration	11	13412888	12141805
Financial	12	9493063	7121384
Others	13	1558661	599900
		843908674	752729251
PROFIT BEFORE DEPRECIATION AND TAX (Before extra ordinary items)		44045858	32753520
Depreciation		31830200	24185254
Provision for Taxation - Current		2468894	1250000
Provision for Taxation - Deferred		896986	586965
PROFIT AFTER TAXATION (before extra ordinary items)		8849778	6731301
Gains/(loss) from extra ordinary items (net of tax) (note no. 3)		20212146	-
PROFIT AFTER TAXATION (after extra ordinary items)		29061924	6731301
Excess/(Short) Tax Provision of earlier years		(156620)	141568
Profit & Loss Account Balance brought forward		1306671	1318483
		30211975	8191352
APPROPRIATIONS			
Transfer to General Reserve		24500000	3500000
Proposed Dividend		3731909	2902596
Corporate Dividend Tax		605409	482085
Balance Carried to Balance Sheet		1374657	1306671
		30211975	8191352
Notes on Accounts			
Schedule 8 to 13 and Schedule 14 referred to above form part of the Profit & Loss Account in terms of our report of even date	14		

Dr. D. R. AGARWAL

Partner

Membership No. : 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. 314030E

Kolkata, the 27th day of May, 2011

Shri Kanhaiya Kr. Todi - Chairman & Managing Director

Shri Dipak Dey - Director

Shri Beni Gopal Daga - Director

Shri Om Prakash Kanoria - Director

Shri Udit Todi - Director

For COASTAL ROADWAYS LIMITED

K K Todi
Director

CASH FLOW STATEMENT FOR THE YEAR ENDED 31.3.2011

		(Rs. in Lacs)	
		For the year ended 31.03.11	For the year ended 31.03.10
A.	Cash Flow from Operating Activities :		
	Net Profit before Tax and extraordinary items	122.16	85.68
	Adjustments for :		
	Depreciation	318.30	241.85
	Interest/Dividend	(22.26)	(14.94)
	Loss on Sale of Assets/Investments	12.68	5.13
	Operating Profit before Working Capital changes	430.88	317.72
	Adjustments for :	26.54	117.16
	Trade and other receivables	(77.49)	12.44
	Loans and Advances	(247.34)	173.53
	Trade Payables	132.59	620.85
	Cash generated from operations	(19.70)	(3.26)
	Direct Taxes Paid	112.89	617.59
	Net Cash from Operating Activities		
B.	Cash Flow from Investing Activities		
	Purchase of fixed Assets	(902.07)	(210.79)
	Sale of fixed Assets	25.22	13.22
	Interest Received	22.26	14.94
	Net Cash used in/received from Investing Activities (before extra ordinary items)	(854.59)	(182.63)
	Cash received (net of expenses) on sale/transfer of leased assets (net of taxes)	324.34	-
	Net Cash used in/received from Investing Activities (after extra ordinary items)	(530.25)	(182.63)
C.	Cash Flow from Financing Activities		
	Proceeds from Short Term Unsecured Loans	(4.53)	(110.15)
	Proceeds from Lease finance borrowings	533.32	(205.86)
	Payment of Dividend and Dividend Tax	(33.85)	(24.26)
	Net Cash used in/received from Financing Activities	494.94	(340.27)
	Net Increase/(Decrease) in Cash and Cash equivalents	77.58	94.69
	Opening Cash and Cash Equivalents	249.81	155.12
	Closing Cash and Cash Equivalents	327.39	249.81

In terms of our report of even date

Dr. D. R. AGARWAL

Partner

Membership No. : 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants,

FRN No. 314030E

Kolkata, the 27th day of May, 2011

Shri Kanhaiya Kr. Todi - Chairman & Managing Director

Shri Dipak Dey - Director

Shri Beni Gopal Daga - Director

Shri Om Prakash Kanoria - Director

Shri Udit Todi - Director

Schedule to the Accounts

1. SHARE CAPITAL

Authorised

50,00,000 Equity Shares of Rs. 10 each

Issued, Subscribed & Paid Up

41,46,565 Equity Shares of Rs. 10 each

fully paid in cash

Out of above 11,00,700 Equity Shares of Rs. 10 each allotted as fully paid up Bonus Shares by Capitalising Rs. 1,10,07,000 out of Revaluation Reserve.

2. RESERVES & SURPLUS

Securities Premium

General Reserve

As per last Balance Sheet

Add : Amount Transferred from Profit & Loss Account

Profit & Loss Account Balance

3. LOAN FUNDS

Secured

Deferred payment credits

For purchase of vehicles under installment arrangements against hypothecation thereof

Unsecured

From Body Corporate

	2011 Rs.	2010 Rs.
	50000000	50000000
	41465650	41465650
	41465650	41465650
	19996302	19996302
	53968554	50468554
	24500000	3500000
	78468554	53968554
	1374657	1306671
	99839513	75271527
	114331251	60998785
	114331251	60998785
	-	453000
	114331251	61451785

4. FIXED ASSETS

PARTICULARS	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	Cost As On 01.04.2010	Additions	Sales/ Adjustments	Cost as on 31.03.2011	Upto 31.03.2010	For the Year	Adjusted During the Year	Upto 31.03.2011	As on 31.03.2011	As on 31.03.210
	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.
OWNED ASSETS :										
Freehold Land	12706000	-	-	12706000	--	-	-	-	12706000	12706000
Leasehold Land	12294405	-	8567405	3727000	--	-	-	-	3727000	12294405
Buildings	34351602	-	-	34351602	7968911	559931	-	8528842	25822760	26382691
Furniture & Fittings	4410808	-	-	4410808	3379784	279204	-	3658988	751820	1031024
Office Equipments	11500844	-	-	11500844	6426861	546290	-	6973151	4527693	5073983
Heavy Commercial Vehicles	224629671	79762500	22963182	281428989	97897261	29167757	16949188	110115830	171313159	126732410
Light Commercial Vehicles	3943930	-	-	3943930	1396749	374673	-	1771422	2172508	2547181
Motor Car	8371395	2501647	950310	9922732	3608588	823831	479790	3952629	5970103	4762807
Scooters	721960	43005	-	764965	566711	70629	-	637340	127625	155249
Chain Pulleys	166010	-	-	166010	139060	7885	-	146945	19065	26950
Capital Work in Progress Heavy Commercial Vehicles		7900000	-	7900000	-	-	-	-	7900000	-
TOTAL	313096625	90207152	32480897	370822880	121383925	31830200	17428978	135785147	235037733	191712700
PREVIOUS YEAR	295721718	21079362	3704455	313096625	99068936	24185254	1870265	121383925	191712700	196652782

	2011 Rs.	2010 Rs.
5. INVESTMENTS		
Long Term, Quoted		
Equity Shares of Rs. 10/- each 13400 Incab Industries Ltd. (Market Value Rs. NIL, Previous Year Rs. NIL)	53600	1013650
	53600	1013650
6. CURRENT ASSETS, LOANS & ADVANCES		
Current Assets		
Sundry Debtors (Unsecured)		
Debts Exceeding six months		
Considered Good	1153904	1678846
Considered Doubtful	330118	637905
	1484022	2316751
Other Debts		
Considered Good	93042437	94863338
	94526459	97180089
Cash & Bank Balances		
Cash in Hand	1316139	986819
With Scheduled Banks		
Current Accounts	14896679	9417829
Fixed Deposits	16197584	14378085
Unclaimed Dividend Accounts	328687	196928
	31422950	23994356
	32739089	24981175
Sub Total (A)	127265548	122161264
Loans & Advances (Considered Good)		
Unsecured Loans	2599303	2678106
Advances recoverable in cash or in kind or for value to be received or pending adjustments	19940570	10148612
Tax Deducted at Source	3276217	3661818
Advance Income Tax	7100000	300000
Advance for Fringe Benefit Tax	280003	580003
Advances to Staff	418040	170884
Advance for purchase of Capital Assets	1236200	2736200
Deposits with Government Departments	528760	646965
Deposits with others	605449	1198149
Sub Total (B)	35984542	22120737
Grand Total (A + B)	163250090	144282001

7. CURRENT LIABILITIES & PROVISIONS

Liabilities

Sundry Creditors

Advance against sale of assets

Unclaimed Dividend

Provisions

Taxation

Proposed Dividend and tax thereon

8. OTHER INCOME

Interest (Tax deducted at Source

Rs. 165357/- previous year Rs. 93113/--)

Agricultural Income (Net)

9. EMPLOYMENT EXPENSES

Salaries

Employer's Contribution to P.F.
& Other Funds

Staff Welfare Expenses

10. OPERATION EXPENSES

Freight & Services

Vehicles Trip Expenses

Delivery & Collection

Vehicles' Taxes, Permits & Insurance

Tyres & Tubes

Vehicles Repairs

	2011 Rs.	2010 Rs.
Sundry Creditors	123941157	120609443
Advance against sale of assets	-	28197200
Unclaimed Dividend	328687	196928
	124269844	149003571
Provisions		
Taxation	9730004	2960280
Proposed Dividend and tax thereon	4337318	3384681
	14067322	6344961
	138337166	155348532
OTHER INCOME		
Interest (Tax deducted at Source Rs. 165357/- previous year Rs. 93113/--)	2225838	1493554
Agricultural Income (Net)	296366	268945
	2522204	1762499
EMPLOYMENT EXPENSES		
Salaries	13782261	11319036
Employer's Contribution to P.F. & Other Funds	763583	687406
Staff Welfare Expenses	731735	608357
	15277579	12614799
OPERATION EXPENSES		
Freight & Services	550802647	487870119
Vehicles Trip Expenses	189846406	171288365
Delivery & Collection	22719010	22698821
Vehicles' Taxes, Permits & Insurance	12065654	12458257
Tyres & Tubes	11579771	11469234
Vehicles Repairs	17152995	14466567
	804166483	720251363

	2011 Rs.	2010 Rs.
11. ADMINISTRATION EXPENSES		
Rent	789836	824557
Rates & Taxes	237774	278643
Printing & Stationery	625707	437637
Travelling	2465947	2337108
Conveyance	1423977	929373
Motor Car Maintenance	729585	497374
Scooter Maintenance	229566	182598
Information Technology Expenses	1381193	1087531
Electricity	878900	708236
Postage & Telegrams	324993	455741
Telecommunications	1279468	1476347
Advertisement	130137	101581
Legal & Professional Charges	166112	146297
Office Maintenance & Upkeep	2497323	2269412
Miscellaneous Repairs	64845	126855
Directors' Fees	76000	76000
Bank Charges	111525	206515
	13412888	12141805
12. FINANCIAL EXPENSES		
Hire Purchase Charges		
Interest		
to Bank	8894363	6640443
to Others	1974	3143
	596726	477798
	9493063	7121384
13. OTHER EXPENSES		
Loss on Sale of Assets		
Donation	1268421	512690
Auditors Remuneration	202000	10000
Audit Fees		
In other Capacity	66180	66180
	22060	11030
	1558661	599900

14. SIGNIFICANT ACCOUNTING POLICIES & NOTES ON ACCOUNTS

A. Significant Accounting policies :

i) Convention :

The financial statements are prepared under the historical cost convention in accordance with applicable Accounting Standards and relevant requirements of the Companies Act, 1956.

ii) Fixed Assets, Depreciation and Impairment :

a) Fixed Assets are stated at cost includes amounts added on revaluation, as reduced by and accumulated depreciation and impairment loss, if any.

b) Depreciation on fixed assets is charged on straight line method as per schedule XIV to the Companies Act, 1956, except in case of vehicles where it is charged on the estimated life as technically assessed. Depreciation on addition is charged for half of the year irrespective of the date of additions. However, no depreciation is charged on the assets sold during the year.

c) An asset is treated as impaired when the carrying cost of Assets exceeds its recoverable value.

iii) Recognition of Income & Expenditure :

In compliance with the requirements of Accrual System of Accounting, the following standards have been set out :

a) Freight income is accounted when goods are delivered by the Company to Customers and unqualified acknowledgements are obtained from them.

b) Direct expenses are accounted when hired vehicles deliver the goods to the Company at destination.

c) Payments made to hired lorries at the time of commencement of trip for destination and freight received from customers in advance at the time of booking are accounted for on actual basis.

d) Payments received from Customers towards unsettled accounts are credited to freight income account as and when the dues are finally settled realised.

e) Year-end liability in respect of claims for loss and damages is provided as calculated by claim recovery agents.

f) Deduction made by parties towards Claims, Excess Charges, TDS etc. from bills raised by Company are accounted for in the year of actual deduction.

g) In case of composite contract jobs, all receipts and outgoings in respect of job are accounted for on the basis of completion of jobs or distinct part thereof and in case of transportation jobs where work in progress bills are raised as per the contracts, on the basis of such bills.

h) Having regard to the size of operation and the nature of complexities of company's business, in management opinion, the above are the reasonable standard of applying accrual system of accounting as required by law.

iv) Investments :

Long-term investments are stated at cost. However, provision for diminution in value is made to recognise a decline other than temporary in the value of long term investments.

v) Contingent Liabilities & Contingent Assets

Contingent liabilities not provided for are disclosed by way of notes. Contingent Assets are neither accounted nor disclosed in the financial statements.

B. Notes on Accounts

1. Contingent Liability not provided for :

i) In respect of guarantees and counter guarantees outstanding Rs. 62,00,000/- (Previous year Rs. 62,00,000/-)

ii) Estimated amount of Contracts remaining to be executed on capital account and not provided for Rs. 12,63,800/- (Previous year Rs. 5,47,63,800/-).

2. Employee benefits of short term nature comprising leave and medical benefits are recognized as expense as and when it accrues. Employee benefits of long term nature comprising gratuity is accounted for on cash basis. Actuarial valuation for gratuity liability as on 31st March, 2011 amounts to Rs. 33,60,954/- (previous year Rs. 20,54,879/-) remains unprovided in accounts in accordance with past practice.

3. Extraordinary items during the year comprise the following :

a) Gain of Rs. 2,38,58,789/- (net of tax) on sale/transfer of lease hold rights on Land at Noida.

b) Loss of Rs. 26,86,593/- on transfer of specially designed publicity vehicles against leasing contract with Tata Cummins Ltd.

c) Provision of Rs. 9,60,050/- towards permanent diminution in the value of Long Term Investments in 13400 Equity Shares of Incab Industries Ltd. costing Rs. 10,13,650/-, whose market realizable value as per last available quotation on the Calcutta Stock Exchange was Rs. 53,600/- as required by the Accounting Standard As-13 issued by the Institute of Chartered Accountants of India.

4. Directors' remuneration

	<u>2011</u>	<u>2010</u>
Salary & Allowances	30,60,000	27,35,000
Contribution to Provident fund	2,80,800	2,65,800
Sitting Fees	76,000	76,000
	<u>34,16,800</u>	<u>30,76,800</u>

5. No provision has been made in respect of Sundry Debtors doubtful of recovery Rs.3,30,118/- (Previous year Rs. 6,37,905/-) though adequately covered by reserves of the Company.
6. Other advance under Current Assets include Rs.1,85,96,716/- (Previous year Rs.1,00,68,731/-) being hire purchase charges in relation to interest on future installments for purchase of vehicles under installment payment arrangements.
7. Fixed Deposits with Banks include Rs. 16,48,525/- (previous year Rs. 13, 86,225/-) being deposits under lien with bank as margin money against non-funded credit facilities.
8. Expenditure on foreign travel Rs. 3,79,831/- (Previous year Rs.5,17,916/-) includes expenditure in foreign currency Rs. 1,90,246/- (previous year Rs. 3,87,092/-).
9. The Provisions of Accounting Standard As-17 on "Segment Reporting" issued by the Institute of Chartered Accountants of India is not applicable as the Company's business activities fall under a single segment viz. Logistic.
10. Disclosure pursuant to Accounting Standard AS-18 on "Related Party Disclosure" issued by the Institute of Chartered Accountants of India :

Related Parties

- | | |
|--|---|
| a) Where Control Exists | N.A. |
| b) Associates & Joint Ventures | N.A. |
| c) Key Management Personnel | <ol style="list-style-type: none"> 1. Shri Kanhaiya Kumar Todi 2. Shri Sushil Kumar Todi 3. Shri Ashok Kumar Todi 4. Shri Udit Todi |
| d) Relatives of Key Management Personnel | N.A. |
| (e) Other Related Parties | N.A. |

Details of Related Party Transactions

Related Party	Nature of Transaction	Amount (Rs.)	Outstanding as on 31.3.2011 (Rs.)
Key Management Personnel	Directors Remuneration	30,60,000/-	NIL

11. Previous year figures have been regrouped/rearranged wherever necessary

Statement Pursuant to Part IV of Schedule VI to the Companies Act, 1956 (as amended)
BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

I. Registration Details

Registration No. : 27373 State code : 21
Balance Sheet Date : 31.03.2011

II. Capital raised during the year (Amount in Rs. Thousands)

Public Issue : NIL Rights Issue : NIL
Bonus Shares : NIL Private Placement : NIL

III. Position of Mobilisation and Deployment of Funds (Amounts in Rs. Thousands)

	Total Liabilities	Total Assets
	260004	260004
Sources of Funds	Paid-up Capital	Reserve & Surplus
	41466	99840
	Secured Loans	Unsecured Loans
	114331	NIL
	Deferred Tax Liability	
	4367	
Application of Funds	Net Fixed Assets	Investments
	235038	53
	Net Current Assets	Misc. Expenditure
	24913	NIL
	Accumulated Losses	
	NIL	

IV. Performance of Company (Amount in Rs. Thousands)

Turnover	Total Expenditure
887955	875739
Profit before Tax	Profit after Tax
12216	8850
Extraordinary Gains (net of taxes)	Profit after Tax (after Extraordinary items)
20212	29062
Dividend (%)	Earning per Share
9	Rs. 7.01

V. Generic Name of Three Principal Product/Services of Company (as per monetary terms)

Item Code No. : (ITC Code) N.A.

Product Description : Logistic Services

Dr. D. R. AGARWAL

Partner

Membership No. : 51484

For and on behalf of

AGARWAL MAHESWARI & CO.

Chartered Accountants

FRN No. 314030E

Kolkata, the 27th day of May, 2011

COASTAL ROADWAYS LIMITED

Regd. Office : 4 Black Burn Lane, Kolkata-700 012
 Corporate Office : 1/1 Camac Street, Kolkata-700 016

FORTY THIRD ANNUAL GENERAL MEETING

10TH August 2011, 11: 00 A.M.
 AT CALCUTTA CHAMBER OF COMMERCE, Conference Hall,
 Stephen Court, 18H, Park Street, Kolkata-700 071

ADMISSION SLIP

Folio No.

I certify that I am a registered shareholder of the Company and hold _____ Shares.
 Please ✓ in the Box.

MEMBER PROXY

.....
 Member's Signature

Name of the Proxy in Block Letters _____ Proxy's Signature

Note : Shareholder/Proxy holder wishing to attend the meeting must bring the Admission slip to the meeting and hand it over at the entrance duly signed.

✍ _____

**COASTAL ROADWAYS LIMITED
 PROXY FORM**

I/Weof

.....
 being a members of COASTAL ROADWAYS LIMITED hereby appointor
 falling him/heras
 my/our proxy to vote for me/us my/us behalf at the 43rd Annual General Meeting of the Company
 to be held on Wednesday, the 10th day of August, 2011 and at any adjournment thereof.

As witness my/our hand(s) this day of2011

Folio No,

No. of Shares held

.....
 Signature

Affix 1/- Rupee Revenue Stamp
--

Notes :

1. The Proxy form must be returned so as reach the Corporate Office of the Company not less than 48 hours before the time for holding the aforesaid Meeting.
2. Members are requested to bring their copies of the Annual Report along with them to the Meeting.

BOOK POST



If undelivered, Please return, to

COASTAL ROADWAYS LIMITED
1/1, Camac Street, 5th Floor, Kolkata-700016