



***G. M. BREWERIES LIMITED***

**28th Annual Report 2010-2011**

## **G. M. BREWERIES LIMITED**

### **BOARD OF DIRECTORS**

Shri. Jimmy William Almeida	- <i>Chairman &amp; Managing Director</i>
Smt. Jyoti Jimmy Almeida	- <i>Whole-Time Director</i>
Shri. John William Almeida	- <i>Whole-Time Director</i>
Smt. Celina William Almeida	- <i>Director</i>
Shri. Mukund Govind Diwan	- <i>Director</i>
Shri. Ashwin Pranlal Mehta	- <i>Director</i>
Shri. Paresh Nanubhai Trivedi	- <i>Director</i>

### **Chief Financial Officer**

Shri. S. Swaminathan

### **Company Secretary & Manager-Accounts**

Shri. Sandeep Kutchhi

#### **Auditors**

M/s. V. P. Mehta & Company  
Chartered Accountants  
17, Hem Prakash, 90/92, Kazi Syed Street,  
Mumbai - 400 003.

#### **Bankers**

Citizen Credit Co-Op. Bank Ltd.  
Dadar, Mumbai 400 028.

Central Bank of India  
Prabhadevi, Mumbai - 400 025

IDBI Bank  
Prabhadevi, Mumbai - 400 025

#### **Regd. Office**

Ganesh Niwas, S. Veer Savarkar Marg,  
Prabhadevi, Mumbai - 400 025  
Phone : 24331150 / 51 / 24371805 / 41,  
24367005 / 24385540 / 41  
Telefax : 24331150 / 51  
E-mail : gmbreweries@gmail.com  
Website : www.gmbreweries.com

#### **Factory**

S. Veer Savarkar Marg, Virar (East),  
Dist. Thane - 401305 State : Maharashtra (India)  
Phone : 0250 - 2528728, 2528793, 2529127

#### **Share Transfer Agent**

Sharex Dynamic (India) Pvt. Ltd.  
Unit - 1, Luthra Indl. Premises, Safed Pool, Andheri Kurla  
Rd., Andheri (E), Mumbai - 400 072,  
Phone : 28515606, 28515644, Fax : 2851 2885.

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## 28th Annual Report 2010-2011

### NOTICE

Notice is hereby given that the 28th Annual General Meeting of the Members of **G.M. Breweries Limited** will be held at **Joshi's Kohinoor Hall, 3rd Floor, Veer Savarkar Marg, Prabhadevi, Mumbai - 400025** on **Tuesday the 10th of May, 2011 at 11.30 a.m.** to transact the following business :

#### **Ordinary Business:**

- 1) To receive, consider and adopt the Balance Sheet as at 31st March, 2011 and Profit and Loss Account for the year ended on that date, the Reports of Directors and Auditor's thereon.
- 2) To declare dividend on the equity shares.
- 3) To appoint a Director in place of Shri. Mukund Govind Diwan who retires by rotation and being eligible, offers himself for re- appointment.
- 4) To appoint a Director in place of Shri. Ashwin P. Mehta who retires by rotation and being eligible, offers himself for re- appointment.
- 5) To appoint Auditors to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting and to fix their remuneration.

#### **Special Business:**

- 6) To consider and if thought fit, to pass with or without modification, the following resolution as a **SPECIAL RESOLUTION:**

"**RESOLVED THAT** pursuant to the provisions of sections 314 and other applicable provisions, if any, of the Companies Act, 1956, Consent of the Company be and is hereby accorded to Shri. Vipul P. Mehta, Proprietor of M/s. V.P. Mehta & Co., Chartered Accountants, relative of Shri. Ashwin P. Mehta, a Director of the Company, to hold office from the conclusion of this Annual General Meeting as Auditors of the Company and/or for rendering any other professional services on such remuneration and on such terms as may be agreed by the Board of Directors."

Mumbai  
7<sup>th</sup> April, 2011

Registered Office :  
Ganesh Niwas, S.Veer Savarkar Marg,  
Prabhadevi, Mumbai - 400 025.

By Order of the Board of Directors  
For G. M. Breweries Limited



Jimmy William Almeida  
Chairman & Managing Director

#### **NOTES :-**

- a) The Explanatory Statement pursuant to section 173(2) of the Companies Act, 1956 in respect of the Special Business under item no 6 as stated above is annexed hereto.
- b) A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and the proxy need not be a member. The proxies should, however, be deposited at the registered office of the Company not later than 48 hours before the commencement of the meeting.
- c) The Register of Members and Transfer Books of the Company will remain closed from 4<sup>th</sup> May, 2011 to 10th May, 2011 (both days inclusive).

## G. M. BREWERIES LIMITED

- d) Shareholders desiring any information as regards the Accounts are required to write to the Company at least seven days in advance of the meeting so that the information, to the extent practicable, can be made available at the meeting.
- e) Members are requested to notify immediately changes, if any, in their registered addresses to the Company's Registrar and Share Transfer Agents M/s. Sharex Dynamics (India) Pvt. Ltd., Unit -1, Luthra Indl. Premises, Safed Pool, Andheri Kurla Rd., Andheri (E), Mumbai, - 400 072. Members are also requested to furnish their Bank details to the company's Share Transfer Agents immediately for printing the same on the dividend warrants/Cheques to prevent fraudulent encashment of the instruments.
- f) Members who hold shares in dematerialized form are requested to bring their Client ID and DP ID numbers for easy identification of attendance at the meeting and number of shares held by them.
- g) Shri. Mukund Govind Diwan and Shri. Ashwin P Mehta, Directors retire by Rotation and are eligible for re-appointment at the Annual General Meeting. A brief resume of the said directors is given below.

Name	Shri. Mukund Govind Diwan	Shri. Ashwin P Mehta
Age	79	51
Qualification	M.Sc.,F.I.A., F.A.S.I., F.I.I.I	B.COM., F.C.A.
Expertise in Specific Area	Former Chairman L.I.C	Finance,Management Consultancy,Taxation,Audit,Allied Matters.
Date of first Appointment on the Board of the Company	20-12-1992	17-11-1994
Name(s) of the Other Companies in which Directorship and Chairmanship held.	Refer to Report on CORPORATE GOVERNANCE	

### ANNEXURE TO THE NOTICE

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

##### ITEM NO. 6 :

Shri. Vipul P. Mehta, Proprietor of M/s. V.P. Mehta & Co., Chartered Accountants, the retiring Auditors of the Company, is a relative of Shri. Ashwin P. Mehta, a Director of the Company. Pursuant to the provisions of Section 314 of the Companies Act, 1956, the shareholder's approval by special resolution is required at the Annual General Meeting of the Company for his appointment.

M/s. V.P. Mehta & Co., Chartered Accountants have been the Auditors of the Company even prior to the appointment of Shri. Ashwin P. Mehta, as a Director of the Company and it will be in the interest of the Company to reappoint them as Auditors of the Company.

Shri. Vipul P. Mehta is related to Shri. Ashwin P. Mehta, a Director of the Company and to that extent Shri. Ashwin P. Mehta may be deemed to be concerned or interested in the resolution.

No other Director of the Company is concerned or interested in this resolution.

Mumbai  
7<sup>th</sup> April, 2011

Registered Office :  
Ganesh Niwas, S.Veer Savarkar Marg,  
Prabhadevi, Mumbai - 400 025.

By Order of the Board of Directors  
For G. M. Breweries Limited



Jimmy William Almeida  
Chairman & Managing Director

## FINANCIAL HIGHLIGHTS FOR THE PAST 15 YEARS

(Rs. in Lacs)

Year	Share Capital	Reserves & Surplus	Total Own Funds	Bank Secured Borrow.	Current Liabilities	Contingent Liabilities	Total Liabilities	Gross Fixed Assets	Current Assets	State Excise Duty Pd.	Sales Tax Pd.	Total Rev. To State Govt.	Interest & Financial Charges	Gross Sales	Profit Before Tax	Tax Prov.	Profit After Tax	Dividend Paid (%)
<b>2011</b>	<b>936.66</b>	<b>6520.32</b>	<b>7456.98</b>	<b>2965.69</b>	<b>1904.44</b>	Nil	<b>4870.13</b>	<b>11741.33</b>	<b>6031.39</b>	<b>32166.94</b>	<b>11701.93</b>	<b>43868.87</b>	<b>249.47</b>	<b>67031.70</b>	<b>3167.02</b>	<b>1084.68</b>	<b>2082.34</b>	<b>25*</b>
2010	936.66	4690.11	5626.77	1839.79	2162.28	Nil	4007.62	9903.58	4021.11	29470.64	9874.36	39345.00	198.18	61309.49	1020.85	355.07	665.78	20
2009	936.66	4249.11	5185.77	1457.52	1844.38	Nil	3301.90	9614.80	1647.03	26721.09	7416.40	34137.49	189.55	55110.92	1384.91	479.38	905.53	20
2008	936.66	3607.85	4544.51	1453.01	1688.45	Nil	3141.46	8504.03	1631.42	24586.34	7089.95	31676.29	179.35	50259.70	2249.33	776.23	1473.10	25
2007	936.66	2416.27	3352.93	1432.78	1827.28	Nil	3260.06	7201.61	1486.27	21349.28	6145.37	27494.65	199.87	44796.28	1806.35	619.79	1186.56	18
2006	936.66	1462.22	2398.88	2316.99	2050.55	Nil	4367.54	5921.63	3316.52	16227.00	4743.55	20970.55	261.15	36451.47	2027.47	688.92	1338.55	15
2005	936.66	508.25	1444.91	2041.05	1841.39	Nil	3882.44	4985.29	1761.63	9048.75	3258.33	12307.08	295.48	19481.76	100.71	25.44	75.27	06
2004	936.66	498.96	1435.62	2235.32	1361.40	Nil	3596.72	4710.52	1569.49	8256.63	2745.62	11002.25	331.67	16434.44	118.06	8.75	109.31	06
2003	936.66	462.54	1399.20	2526.09	1522.61	Nil	4048.70	4563.18	1976.74	8014.83	2701.51	10716.34	390.47	16181.97	136.18	23.77	112.41	06
2002	936.66	443.42	1380.08	2537.66	2141.36	Nil	4679.02	4438.58	2442.38	7137.76	2421.23	9558.99	442.79	14510.04	124.47	40.23	84.24	06
2001	936.57	411.41	1347.98	2812.21	2071.89	Nil	4884.10	4330.40	2619.07	6110.16	1972.39	8082.55	556.08	13089.30	70.73	6.00	64.73	05
2000	936.57	399.09	1335.66	3467.89	1931.85	42.75	5442.49	4287.85	2909.46	5817.59	336.34	6153.93	614.53	10487.73	51.03	6.00	45.03	04
1999(18 Months)	936.57	445.72	1382.29	3026.26	1223.84	595.95	4846.05	3359.99	2654.70	8149.59	--	8149.59	1095.21	15110.86	169.95	17.00	152.95	06
1997(18 Months)	936.57	1217.20	2153.77	4490.41	1078.44	674.99	6243.84	3814.31	3316.29	8239.40	--	8239.40	1436.89	15159.43	163.74	20.00	143.74	09
1996	936.57	1267.10	2203.67	2809.07	1521.99	1798.91	6129.97	2887.73	2890.50	5740.47	--	5740.47	512.56	10419.16	450.31	50.00	400.31	12

\* Proposed

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## G. M. BREWERIES LIMITED

### DIRECTORS' REPORT TO THE MEMBERS

Your Directors have pleasure in presenting their 28th Annual Report together with the Audited Accounts of the Company for the Year ended 31st March, 2011.

#### Financial Results :

	<b>Audited 31.03.2011</b>	(Rs. in lacs) Audited 31.03.2010
Gross Sales	<b>67031.70</b>	61309.49
Less: State Excise & Vat	<b>43868.87</b>	39345.00
Net Sales	<b>23162.83</b>	21964.49
Other Income	<b>281.96</b>	24.64
Total	<b>23444.79</b>	21989.13
Profit before depreciation & taxation	<b>3524.96</b>	1,383.54
Less: Depreciation	<b>357.94</b>	362.69
Less: Provision for taxation	<b>1084.68</b>	355.07
Add: Prior period adjustment (Taxation)	<b>20.68</b>	(5.81)
Profit after taxation	<b>2103.02</b>	659.97
Add: Balance brought forward from previous year	<b>199.16</b>	58.16
Surplus available for appropriation	<b>2302.18</b>	718.13
<b>Appropriations</b>		
General reserves	<b>300.00</b>	300.00
Proposed Dividend	<b>233.95</b>	187.16
Tax on Dividend	<b>38.86</b>	31.81
Balance carried to Balance sheet	<b>1729.37</b>	199.16
Total	<b>2302.18</b>	718.13

#### DIVIDEND:

Your Directors have pleasure in recommending for approval of the members at the Annual General Meeting a dividend of 25 % (previous year 20 %). The Dividend of 25 %, if approved at the forth coming Annual General Meeting, will result in the out flow of Rs. 233.95 lacs to the company in addition to Rs. 38.86 lacs by way of dividend distribution tax.

#### OPERATIONAL REVIEW :

Gross revenues increased to Rs.67031.70 Lacs, a growth of around 9.33 % against Rs. 61309.49 Lacs in the previous year. Profit before depreciation and taxation was Rs. 3524.96Lacs against Rs. 1383.54Lacs in the previous year. After providing for depreciation and taxation of Rs. 357.94 & Rs.1084.68 Lacs respectively, the net profit of the Company for the year under review was placed at Rs. 2103.02 Lacs as against Rs. 659.97 Lacs in the previous year.

The Company's performance for the year 2010-11 shows impressive growth in terms of sales and profitability. The moderate price level of Company's raw material Rectified Spirit throughout the year coupled with increased volumes helped the Company to achieve unprecedented increase in profits as well as profitability during the year under review.

**DISCLOSURE OF SPECIAL PARTICULARS:**

Information as per Clause (e) of sub-section (1) of Section 217 of the Companies Act, 1956, read with the Companies (Disclosure of particulars in the Report of Board of Directors) Rules, 1988 for the Year ended 31st March, 2011 is given below :

**CONSERVATION OF ENERGY:**

- a) Company ensures that the manufacturing operations are conducted in the manner whereby optimum utilisation and maximum possible savings of energy is achieved.
- b) No specific investment has been made in reduction in energy consumption.
- c) As the impact of measures taken for conservation and optimum utilisation of energy are not quantitative, its impact on cost cannot be stated accurately.
- d) Since the Company does not fall under the list of industries, which should furnish this information in Form A annexed to the aforesaid Rules, the question of furnishing the same does not arise.

**TECHNOLOGY ABSORPTION:**

Company's products are manufactured by using in-house know how and no outside technology is being used for manufacturing activities. Therefore no technology absorption is required. The Company constantly strives for maintenance and improvement in quality of its products and entire Research & Development activities are directed to achieve the aforesaid goal.

**FOREIGN EXCHANGE EARNINGS AND OUT-GO :**

During the period under review there was net foreign exchange out flow to the extent of Rs. 478,933.

**PARTICULARS OF EMPLOYEES:**

The provisions of section 217(2A) of the Companies Act, 1956 are not applicable as no Employee was in receipt of remuneration to the extent laid down therein.

**FIXED DEPOSITS:**

Your Company has not accepted any deposits within the meaning of Section 58A of the Companies Act, 1956 and the rules made there under.

**INDUSTRIAL RELATIONS:**

During the year under review, your Company enjoyed cordial relationship with workers and employees at all levels.

**DIRECTOR'S RESPONSIBILITY STATEMENT**

In terms of Section 217 (2AA) of the Companies Act, 1956, the directors would like to state that :

- i) In the preparation of the annual accounts, the applicable accounting standards have been followed.
- ii) The directors have selected such accounting policies and applied them consistently and made judgments and estimates that were reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review.
- iii) The directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.

## **G. M. BREWERIES LIMITED**

iv) The directors have prepared the annual account on a going concern basis.

### **SUBSIDIARY COMPANIES:**

The Company does not have any subsidiary.

### **AUDITOR'S REPORT :**

The observation made in the Auditors' Report read together with relevant notes thereon are self explanatory and hence, do not call for any further comments under Section 217 of the Companies Act, 1956.

### **DIRECTORS:**

- a) Shri Mukund Govind Diwan and Shri. Ashwin P Mehta retire by rotation and are being eligible, offer themselves for re appointment. The Directors recommend Shri. Mukund Govind Diwan and Shri. Ashwin P Mehta's s re-appointment.

### **AUDITORS:**

The Auditors M/s. V. P. Mehta & Co., Chartered Accountants, Mumbai, retire at the conclusion of the ensuing Annual General Meeting and being eligible offer themselves for re-appointment.

### **CORPORATE GOVERNANCE AND MANAGEMENT DISCUSSION & ANALYSIS REPORTS**

The Corporate Governance and Management Discussion & Analysis Report, which form an integral part of this Report are set out as separate Annexures, together with the Certificate from the auditors of the Company regarding compliance with the requirements of Corporate Governance as stipulated in Clause 49 of the Listing Agreement.

### **ACKNOWLEDGEMENTS:**

Your Company and its Directors wish to extend their sincerest thanks to the Members of the Company, Bankers, State Government, Customers, Suppliers, Executives, Staff and workers at all levels for their continuous co-operation and support.

For and on Behalf of The Board of Directors



Jimmy William Almeida  
Chairman & Managing Director

Mumbai  
7<sup>th</sup> April, 2011



**AUDITORS' REPORT**

**TO THE MEMBERS OF G.M. BREWERIES LIMITED**

We have audited the attached Balance Sheet of G.M. Breweries Limited as at 31st March, 2011 and the profit & Loss Account and Cash Flow Statement for the year ended on that date annexed thereto. These Financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis evidence supporting accounts and disclosures in financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1) As required by the Companies (Auditors' Report) order, 2003 (as amended) issued by the Central Government in terms of section 227(4A) of the Companies Act, 1956, we enclose in the Annexure, a statement on the matters specified in paragraphs 4 and 5 of the said orders.
- 2) Further to our comments in the Annexure referred to in paragraph 1 above:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our Audit.
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of such books.
  - c) The Balance Sheet, profit and Loss Account and Cash Flow Statement referred to in this report, are in agreement with the books of account.
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and the Cash Flow statement dealt with by this report are in compliance with the Accounting Standards referred to in section 211(3c) of the Companies Act, 1956.
  - e) On basis of written representation received from the Directors, as on 31<sup>st</sup> March 2011 and taken on record by the board of Directors, we report that none of the Directors is disqualified as on 31<sup>st</sup> March 2011 from being appointed as a director under clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
- 3) Subject to the foregoing and in our opinion and to the best of our information and according to the explanation given to us, the said Accounts read together with the schedules and the notes thereon give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - I. In so far as it relates to the Balance Sheet, of the state of affairs of the Company as at 31st March, 2011 and:
  - II. In so far as it relates to the Profit & Loss Account, of the Profits of the Company for the yearended on that date annexed thereto.
  - III. In the case of the Cash Flow Statement, of the Cash Flows of the company for the year ended on that date.

For V. P. Mehta & Company  
Chartered Accountants  
Firm Registration No. 106326W

Mumbai  
7<sup>th</sup> April, 2010

Vipul P. Mehta  
Proprietor  
Membership No : 35722

## **G. M. BREWERIES LIMITED**

### **ANNEXURE TO THE AUDITORS' REPORT**

(Referred to in paragraph 1 of our report of even date)

1. a) The Company has maintained proper records to show full particulars including quantitative details and situations of fixed assets.  
b) As per the information and explanations given to us, the fixed assets of the Company have been physically verified by the management at reasonable intervals and no serious discrepancies between the book records and physical verification were noticed.  
c) During the year the Company has not disposed off any substantial /major part of fixed assets.
2. a) As per the information and explanations given to us, the inventories have been physically verified by the management at reasonable intervals during the year.  
b) In our opinion and as per the information and explanations given to us, procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.  
c) The Company is maintaining proper records of inventories. In our opinion, discrepancies noticed on physical verification of inventory were not material in relation to the operations of the Company and the same have been properly dealt with in the books of account.
3. As per information furnished, the company has not granted or taken any loans from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act 1956.
4. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of inventory and fixed assets and for the sale of goods. During the course of audit, no major weakness has been noticed in the internal controls.
5. a) Based on the audit procedures applied by us and according to the information and explanations provided by the management, we are of the opinion that the transactions that need to be entered into the register maintained under sec 301 have been so entered.  
b) In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under sec 301 and exceeding the value of five lakh rupees in respect of any party during the year have been made at prices which are reasonable having regard to prevailing market prices at the relevant time.
6. As the company has not accepted any deposits from the public within the meaning of the provisions of Sec 58A and 58AA of the Companies Act, 1956 and rules made there under, clause (vi) of the order is not applicable.

7. In our opinion, the company has an internal audit system commensurate with the size of the Company and nature of its business.
8. The maintenance of cost records has not been prescribed by the Central Government under Section 209(1)(d) of the Companies Act, 1956.
9. (a) According to information and explanations given to us and the records examined by us, the Company has generally been regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income tax, value added tax, wealth tax, custom duty, excise duty, cess and other statutory dues wherever applicable.  
  
(b) According to information and explanations given to us, no undisputed arrears of statutory dues were outstanding as at 31st March 2011, for a period of more than six months from the date they became payable.  
  
(c) According to the records of the Company, there are no dues outstanding in respect of income tax, MVAT, customs duty, wealth-tax, service tax, excise-duty, cess, etc, on account of any dispute.
10. There are no accumulated losses of the Company as on March 31, 2011. The Company has not incurred any cash losses during the financial year covered by our audit and the immediately preceding financial year.
11. The Company has not defaulted in repayment of dues to Banks and payments have been made as per the repayment schedule sanctioned by the banks. The Company has no borrowings from financial institutions or by way of debentures.
12. Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and/ or advances on basis of security by way of pledge of shares, debentures and other securities.
13. Clause (xiii) of the order is not applicable to the Company as the Company is not a Chit fund company or nidhi/mutual benefit fund/ society.
14. Clause (xiv) of the order is not applicable to the Company as the Company is not dealing or trading in shares, securities, debentures and other investments.
15. According to information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
16. The company has applied funds from term loans raised during the year only for the purpose for which those term loans were raised .The Company has raised during the year working capital limits, which has been used for long term working capital need of the Company.
17. During the year under purview the Company has not made any long term Investments out of funds raised on short-term basis or vice versa.

## **G. M. BREWERIES LIMITED**

18. The Company has not made any preferential allotment of shares during the year.
19. Clause (xix) of the order is not applicable to the company, as the Company has not issued any debentures.
20. The Company has not raised any money by public issues during the year covered by our report.
21. As per the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

For V. P. Mehta & Company  
Chartered Accountants  
Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No : 35722

Mumbai  
7<sup>th</sup> April, 2010

## 28th Annual Report 2010-2011

### CORPORATE GOVERNANCE:

#### 1. PHILOSOPHY:

The Company's philosophy on Corporate Governance has been developed with a tradition of fair and transparent governance even before they were mandated by the legislation. Transparency, integrity, professionalism and accountability - based values form the basis of the Company's philosophy for Corporate Governance. The Company believes that good Corporate Governance is a continuing exercise and strives to improve the Corporate Governance practices to meet shareholder's expectations.

#### 2. BOARD OF DIRECTORS:

- a) Composition, Category of Directors and their other and their other directorship as on March 31, 2011.

Name of The Director	Category of Directorship	No. of Directorship in other Public & Pvt. Ltd. Companies
Shri. Jimmy William Almeida	Executive (Chairman & Managing Director)	1
Smt. Jyoti Jimmy Almeida	Executive (Whole Time Director)	1
Shri. John William Almeida	Executive (Whole Time Director)	Nil
Smt. Celina William Almeida	Non-Executive Director	Nil
Shri. Mukund G. Diwan	Non-Executive (Independent Director)	9
Shri. Ashwin P. Mehta	Non-Executive (Independent Director)	2
Shri. Paresh N. Trivedi	Non- Executive (Independent Director)	1

As per the Revised guidelines under Clause 49 of the Listing Agreement, if the Executive Chairman/Chairperson is a Promoter, the Board should comprise of 50 % Independent Directors. As against the Statutory requirement of 4 Independent Directors, the Company has got 3 Independent Directors as on 31<sup>st</sup> March , 2011. In this respect, the Company has not complied with the Mandatory requirements under Clause 49 of the revised Listing Agreement. However the Company is trying its best to find suitable persons to be inducted as Independent Directors at the earliest.

- b) Number of Board Meetings: During the year ended March 31, 2011, Six Board Meetings were held on April 06, July 29, September 27, October 28, December 28, 2010 and January 6, 2011

- c) Directors' attendance record:

Name of The Director	Board Meetings Attended during the year	Whether attended Last AGM
Shri. Jimmy William Almeida	6	Yes
Smt. Jyoti Jimmy Almeida	5	Yes
Shri. John William Almeida	6	Yes
Smt. Celina William Almeida	6	Yes
Shri. Mukund G. Diwan	4	No
Shri. Ashwin P. Mehta	6	Yes
Shri. Paresh N Trivedi	5	Yes

#### 3. COMMITTEES OF THE BOARD

##### a) Audit Committee

##### i) Terms of Reference:

Apart from all the matters provided in clause 49 of the listing agreement and sec 292-A of the Companies Act 1956, the Audit committee reviews reports of the internal auditor, meets statutory auditors as and when required and discusses their findings, suggestions, observations and other related matters. It also reviews major accounting policies followed by the company.

##### ii) Composition:

The Audit committee consisted of three independent directors, Shri. Mukund G. Diwan, Shri. Ashwin P. Mehta and Shri. Paresh N. Trivedi, Shri Ashwin P.Mehta had been designated as chairman of the committee. The committee met 4 times during the financial year ended March 31, 2011. The attendance record of the members at the meeting were as follows

Name of The Member	No of Meetings Attended
Ashwin P. Mehta	4
Mukund G. Diwan	2
Paresh N Trivedi	4

##### b) Remuneration Committee and policy:

The remuneration committee for fixing the remuneration of Executive Directors Comprises of the following Independent Non – Executive Directors.

Name of The Member	Designation
Ashwin P. Mehta	Chairman
Mukund G. Diwan	Member
Paresh N. Trivedi	Member

## G. M. BREWERIES LIMITED

The details of remuneration for the year ended March 31,2011 to the Executive Directors are as follows

Name	Salary
Jimmy William Almeida	33.00 Lakhs
Jyoti J Almeida	6.00 Lakhs
John William Almeida	9.45 Lakhs

The Company has paid sitting fees of Rs 10,000/- per meeting to Non-Executive Directors during the financial year 2010-11

c) **Shareholders/ Investors' Grievance Committee:**

During the year 2010-2011 the Shareholders/Investors Grievance committee which also acts as Share Transfer Committee met 14 times. The attendance at the Shareholders/Investors Grievance Committee is given below

Name of The Member	No. Of Meetings Held	No. Of Attended
Ashwin P. Mehta ,Chairman	14	13
Jyoti Jimmy Almeida, Member	14	8
Paresh N. Trivedi, Member	14	14

During the year 2010-2011, 5 complaints were received from shareholders and investors. All the complaints have generally been resolved to the satisfaction of the complainants except for disputed cases and sub-judice matters, if any, which would be solved on final disposal by the courts/forums where they are pending. Management discussion and analysis report forms part of this Annual Report

#### 4. SHAREHOLDERS:

(a) (i) **Means of Communication :**

The Quarterly Un-Audited (Provisional) Results and the Annual Audited Financial results of the company are sent to the stock exchanges immediately after they are approved by the Board and are also published in one vernacular news paper viz. "Nava Shakti" and one English news paper viz. "Free Press Journal". The results are published in accordance with the guidelines of the Stock Exchanges.

(ii) In line with the recent amendment to the Listing Agreement, the Company has created a separate e-mail address viz. gmbreweries@gmail.com to receive complaints and grievances of the investors and the Company's Website is www.gmbreweries.com

b. **Share Transfers Agents:**

M/s. Sharex Dynamics(India) Pvt. Ltd., Unit -1, Luthra Indl. Premises Safed Pool Andheri Kurla Road, Andheri (E), Mumbai - 400 072.

c. **Share Transfer System:**

All physical share transfers are effected within 30 days of lodgment, subject to the documents being in order. The Board has delegated the authority for approval of transfer, transmission etc. to a committee comprising of three Non Executive Directors and a summary of transfer/transmission of shares so approved by the committee is placed before the Board.

d. **General Body Meetings :**

Details of last three Annual General meetings are as under.

Financial Year	Date	Time	Venue
2009-10	06-05-2010	11.30 A.M.	Joshi's Kohinoor Hall, 3 <sup>rd</sup> Flr, S.Veer Savarkar Marg, Prabhadevi, Mumbai – 400 025.
2008-09	05-05-2009	11.30 A.M.	Joshi's Kohinoor Hall, 3 <sup>rd</sup> Flr, S.Veer Savarkar Marg, Prabhadevi, Mumbai – 400 025.
2007-08	06-05-2008	11.30 A.M.	Joshi's Kohinoor Hall, 3 <sup>rd</sup> Flr, S.Veer Savarkar Marg, Prabhadevi, Mumbai – 400 025.

e) **Postal Ballot:**

For the year ended March 31, 2011 there have been no ordinary or special resolutions passed by the Company's Shareholders through postal ballot.

#### 5. Additional shareholders information :

a) **Annual General Meeting**

**Date :** 10th May 2011

**Venue:** Joshi's Kohinoor Hall, 3rd Flr, S.Veer Savarkar Marg, Prabhadevi, Mumbai - 400 025.

**Time :** 11.30 A.M.

b) **Financial Calendar**

Financial Year: 1st April to 31st March For the financial year 2011-12, the tentative dates for declaration of Quarterly unaudited results will be by 31st July, 2011, 31st October, 2011, 31<sup>st</sup> January 2012 and 30<sup>th</sup> April, 2012.

c) **Book Closure :**

The register of Members and Share Transfer Books of the Company shall remain closed from 4th May, 2011 to 10th May 2011(both days inclusive).

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**d) Dividend Payment Date:**

Dividend will be paid within 30 days of the approval of the same in the Annual General Meeting.

**e) Listing in stock exchanges and stock codes**

The names of stock exchanges at which the equity shares are listed and respective stock codes are as under :

Name of the Stock Exchanges	Stock Code No.
The Bombay stock Exchange	507488
The National Stock Exchange	GMBREW

The ISN number allotted to the company for demat of shares are as under.

**NSDL : INE075D01018**

**CDSL : INE075D01018**

**f) Stock data :**

High/Low of Market price of Company's equity shares traded on the **Bombay Stock Exchange Ltd.** during the financial year ended on March 31, 2011 was as follows :

Month	High	Low
April 2010	92.00	76.70
May 2010	83.40	66.40
June 2010	82.00	67.35
July 2010	109.50	71.10
August 2010	110.00	87.00
September 2010	99.85	88.65
October 2010	100.80	90.25
November 2010	111.05	89.65
December 2010	106.85	87.20
January 2011	132.90	98.20
February 2011	102.00	87.50
March 2011	115.00	94.20

**g) Stock data:**

High/Low of Market price of Company's equity shares traded on **National Stock Exchange.** During the financial year ended on March 31, 2011 was as follows:

Month	High	Low
April 2010	92.10	80.00
May 2010	85.00	67.25
June 2010	83.00	68.70
July 2010	109.50	75.55
August 2010	110.00	87.00
September 2010	100.00	89.00
October 2010	100.30	90.00
November 2010	110.65	89.10
December 2010	106.25	85.00
January 2011	134.05	97.80
February 2011	102.40	86.00
March 2011	112.00	93.50

**h) Distribution of shareholding as on March 31, 2011.**

Size of Holdings	No. of Share Holders	Percentage %	No. of Shares	Percentage %
Upto 100	3987	57.51	274795	2.94
101 to 200	1097	15.82	205903	2.20
201 to 500	1077	15.53	419037	4.48
501 to 1000	492	7.10	420411	4.49
1001 to 5000	239	3.45	498256	5.32
5001 to 10000	19	0.27	142590	1.52
10001 to 100000	17	0.25	567783	6.07
100001 to above	5	0.07	6829325	72.98
<b>Total</b>	<b>6933</b>	<b>100.00</b>	<b>9358100</b>	<b>100.00</b>

**Share Holding Pattern:**

Sr.No.	Category	No. of Shares	%of Share holding
1.	Promoters (Out of the Promoters' Share holding 1,22,400 Shares have been offered as collateral security to CitizenCredit Co-Op Bank Ltd, Dadar - Mumbai from 20-08-2003 for the term loan advanced to The Company.)	6965316	74.431
2.	Residential Individual	1907900	20.388
3.	Private Corporate Bodies	236991	2.532
4.	Financial Institutions/Banks and Mutual Funds	-	-
5.	FII	68428	0.731
6.	NRI's and OCB	170259	1.820
7.	Clearing Member	9206	0.098
	<b>Total</b>	<b>9358100</b>	<b>100.00</b>

**i) Shares held in physical and dematerialized form:**

As on March 31, 2011 94.50 % of shares were held in dematerialized form and the rest in physical form.

**j) Outstanding GDR's/ADR's/Warrant's/Convertible instruments and their impact on equity.**

NIL.

**k) Plant Location**

Village Narangi, S.Veer Savarkar Marg, Virar (East)  
Dist Thane- 401 305 Maharashtra State.

**l) Address for correspondence**

Ganesh Niwas, Veer Savarkar Marg, Prabhadevi,  
Mumbai- 400 025 Telephone : 022- 24331150/51  
E-Mail : gmbreweries@gmail.com  
Website : www.gmbreweries.com

## G. M. BREWERIES LIMITED

### m) **Shares held in electronic form**

Shareholders holding shares in the electronic form may give instruction regarding bank details, which they wish to incorporate on their dividend to their depository participants. As per the regulations of NSDL and CDSL the company is obliged to print the bank details on the dividend warrants, as furnished by these depositories to the Company.

### 6. **Disclosures:**

The company has not entered into any transaction of a material nature with the promoters, the Directors or the management, their relatives etc. that may have any potential conflict with the interests of the company.

The company has complied with the requirements of the stock exchanges, SEBI and other statutory authorities on all matters related to capital markets during the last three years. There were no penalties imposed nor any strictures issued on the Company by the Stock Exchanges, SEBI or any other statutory authority relating to the above.

### **MANAGEMENT DISCUSSION AND ANALYSIS REPORT**

Your Directors have pleasure in presenting the management discussion and analysis report for the year ended on 31st March, 2011.

### (A) **INDUSTRY STRUCTURE AND DEVELOPMENT**

G.M.Breweries Limited (GMBL) is engaged in the manufacture of alcoholic liquor. Though the company has got the facility to blend and bottle both Indian made foreign liquor and country liquor, the concentration has been mainly on country liquor during the past several years due to competitive market conditions in the IMFL segment. The Company has been achieving impressive progress both in terms of value and volume in the production of country liquor during the past five years.

Even though not much official statistics are available about the production of country liquor by various manufacturers, the data gathered from The State Excise Department shows that the company contributes to about 20.56 % of the total Excise duty for country liquor in the whole of Maharashtra.

### (B) **OPPORTUNITIES, THREATS AND CONCERNS.**

The Company's products have been enjoying consistently good brand image from the consumers for the

past several years and the company enjoys virtual monopoly in country liquor in the districts of Mumbai and Thane. It is the single largest manufacturer of country liquor in the State of Maharashtra. The company has capacity to process 13.76 crore bulk litres of country liquor per annum out of which only about 44.4% has been utilized last year. The company has got tremendous potential to utilise the balance capacity by penetrating into interior districts of Maharashtra taking advantage of its brand image.

Even though stringent steps have been taken by the various Government agencies, the parallel duty evaded market which eats into Company's market share as well as Government's revenue continues to be the main threat to the Company. The company continues to make representations at various levels of the Government to take effective steps to curb the illicit market in the interest of the industry, revenue of the state as well as the public health.

The Company has been facing difficulty also due to very high levels of taxation and frequent changes in laws. In fact the exorbitant rates of taxation is one of the factors, which breeds duty evasion. The high level of fluctuations in the prices of its main raw material namely Rectified Spirit and as well as acute shortage in the availability of Spirit are the constraints faced by the Company.

To overcome the problem of shortage and wide price fluctuation in glass bottles, the Company has started marketing all sizes of country liquor in PET bottles. Even though the initial response from the market for the PET bottles was not very encouraging, there is a steady increase in the sale of PET bottles. During the year under review about 25% of the company's total production and sale consisted of PET bottles. Company's all bottling lines have been designed to handle both glass and PET bottles.

### (C) **OUT LOOK**

Barring the aforesaid deterrents, the company does not foresee any major threats to its growth and market share in the coming years. The existing capacity should take care of the company's requirement at least for the next Five years and the Company does not foresee any technological obsolescence for its products.

### (D) **INTERNAL CONTROL SYSTEM AND THEIR ADEQUACY**

The Company has engaged the services of an independent Chartered Accountant to carry out the internal audit and ensure that recording and reporting are



adequate and proper, the internal controls exist in the system and that sufficient measures are taken to update the internal control system. The system also ensures that all transaction are appropriately authorised, recorded and reported. Exercises for safeguarding assets and protection against unauthorised use are undertaken from time to time. All these measures are continuously reviewed by the management and as and when necessary improvements are effected.

**(E) DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE**

The financial performance during the year under reference has been very impressive. There has been a sizable increase in the turnover, as well as profits due to drop in the prices of rectified spirit compared to the previous year. However, the Company will continue its efforts to cut down the costs in all possible manner and improve the profitability in the coming years.

**(F) MATERIAL DEVELOPMENTS IN HUMAN RESOURCES/INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED.**

As on 31st March, 2011 the company had 141 permanent employees at its manufacturing plants and administrative office. The company recognises the importance of human value and ensures that proper encouragement both moral and financial is extended to employees to motivate them. The company enjoyed excellent relationship with workers and staff during the last year.

**Cautionary Statement**

The statements in the "Management Discussion and Analysis Report" section describes the Company's objectives, projections, estimates, expectations and predictions, which may be "forward looking statements" within the meaning of the applicable laws and regulations. The annual results can differ materially from those expressed or implied, depending upon the economic and climatic conditions, Government policies and other incidental factors.

**DECLARATION REGARDING AFFIRMATION OF CODE OF CONDUCT**

In terms of the requirements of Clause 49 of the Listing Agreement, this is to confirm that all the members of the Board and the Senior Management personnel have affirmed Compliance with the Code of Conduct for the year ended 31<sup>st</sup> March 2011.

For G. M. Breweries Limited

Mumbai  
7<sup>th</sup> April, 2010

Jimmy William Almeida  
Chairman & Managing Director

**CERTIFICATE OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER ON CORPORATE GOVERNANCE**

To,  
The Board of Directors  
M/s. G. M. Breweries Limited

We have reviewed the financial statements and the cash flow statement of G.M.Breweries Limited for the financial year 2010-11 and certify that:

- a) These statements to the best of our knowledge and belief:
  - I. Do not contain any materially untrue statements or omit any material facts or contain statements that might be misleading;
  - II. Present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b) To the best of our knowledge and belief, there are no transactions entered into by the Directors and Senior Management

## **G. M. BREWERIES LIMITED**

Personnel during the year, which are fraudulent, illegal or violative of the Company's Code of Conduct.

- c) We accept responsibility for establishing and maintaining internal controls for financial reporting and have evaluated the effectiveness of the internal control systems of the Company for such reporting. We have disclosed to the Auditors and the Audit Committee, deficiencies, if any, in the design or operation of such internal controls, of which we are aware of and the steps taken and/or proposed to be taken to rectify these deficiencies.
- d) We have also indicated to the Auditors and the Audit Committee.
  - (i) Significant changes in Internal Controls with respect to financial reporting during the year.
  - (ii) Significant changes in accounting policies during the Year and these have been disclosed in the notes to the financial statements.
- e) To the best of our knowledge and belief, there are no instances of significant fraud involving either the management or employees having a significant role in the Company's internal control systems with respect to financial reporting.

Jimmy William Almeida  
Chairman & Managing Director

S. Swaminathan  
Chief Financial Officer

Mumbai  
7<sup>th</sup> April, 2011

### **COMPLIANCE CERTIFICATE OF THE AUDITORS**

A certificate from the auditors of the Company regarding compliance of Corporate Governance as stipulated under Clause 49 of the Listing Agreement is attached to this report.

### **AUDITORS' COMPLIANCE CERTIFICATE ON CORPORATE GOVERNANCE**

To,  
The Members of G.M.Breweries Limited.

We have examined the compliance of conditions of Corporate Governance by G.M.Breweries Limited for the year ended March 31, 2011 stipulated in clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The Compliance of condition of Corporate Governance is the responsibility of the Management. Our examination was limited to the procedures and implementation thereof, adopted by the Company to ensure Compliance with the condition of Corporate Governance. It is neither an audit nor an expression of an opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has fully complied with all the mandatory conditions of Corporate Governance as stipulated in clause 49 of the Listing Agreement except the one pertaining to Independent Directors in the composition of the Board of Directors as stipulated in clause 49 of the revised Listing Agreement.

For V. P. Mehta & Company  
Chartered Accountants  
Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No: 35722

Mumbai  
7<sup>th</sup> April, 2011

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### BALANCE SHEET AS AT 31st MARCH, 2011

		(Rs. in '000)	
	Schedule	As at March 31, 2011	As at March 31, 2010
<b>I. SOURCES OF FUNDS</b>			
1. Shareholders' Funds			
a) Share Capital	1	93,666	93,666
b) Reserves & Surplus	2	652,032	469,011
		745,698	562,677
2. Loan Funds			
a) Secured Loans	3	296,569	183,979
b) Unsecured Loans	4	20,555	555
		317,124	184,534
3. Deferred Tax Liability		26,084	22,616
<b>Total</b>		<b>1,088,906</b>	<b>769,827</b>
<b>II. APPLICATION OF FUNDS</b>			
1. Fixed Assets	5		
a) Gross Block		1,174,133	990,358
b) Less: Accumulated Depreciation		309,839	274,045
c) Net Block		864,294	716,313
d) Capital Work in Progress		16,510	33,840
2. Investments	6	227	227
3. Current Assets, Loans and Advances	7		
a) Inventories		64,026	113,825
b) Sundry Debtors		8,067	180
c) Cash and Bank balances		97,450	33,104
d) Loans and Advances		433,596	255,002
		603,139	402,111
4. Less : Current Liabilities and Provisions	8		
a) Current Liabilities		190,444	216,228
b) Provisions		204,820	166,436
		395,264	382,664
Net Current Assets		207,875	19,447
<b>Total</b>		<b>1,088,906</b>	<b>769,827</b>

Notes forming part of the Accounts 14

As per our report of even date attached for V. P. Mehta & Company Chartered Accountants Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No. 35722

Mumbai, 7th April, 2011

Chairman & Managing Director

Wholetime Directors

Directors

Chief Financial Officer

Company Secretary & Manager Accounts

Jimmy W. Almeida

{ Jyoti J. Almeida  
John W. Almeida

{ Celina W. Almeida  
Ashwin P. Mehta  
Mukund G. Diwan  
Paresh N. Trivedi

S. Swaminathan

Sandeep Kutchhi

Mumbai, 7th April, 2011

## G. M. BREWERIES LIMITED

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011

	Schedule	Current Year March 31, 2011	(Rs. in '000) Previous year March 31, 2010
<b>I. Income</b>			
Gross Sales		6,703,170	6,130,949
Less: State Excise Duty		3,216,694	2,947,064
MVAT (Net of Set off)		<u>1,170,193</u>	<u>987,436</u>
		2,316,283	2,196,449
Other Income	9	<u>28,196</u>	<u>2,464</u>
<b>Total Income</b>		<u><u>2,344,479</u></u>	<u><u>2,198,913</u></u>
<b>II. Expenditure</b>			
Material Cost and Inventories	10	1,806,453	1,907,079
Manufacturing and Other Expenses	11	118,050	98,963
Personnel	12	42,533	34,699
Interest and Financial Charges	13	24,947	19,818
Depreciation	5	<u>35,794</u>	<u>36,269</u>
<b>Total Expenditure</b>		<u><u>2,027,777</u></u>	<u><u>2,096,828</u></u>
<b>III. Profit before Taxation</b>		<b>316,702</b>	102,085
<b>IV. Provision for Current Tax</b>		<b>105,000</b>	30,639
<b>V. Provision for Deferred Tax</b>		<b>3,468</b>	4,868
<b>VI. Profit after Taxation</b>		<b>208,234</b>	66,578
Add : Balance brought forward from Last Year		19,916	5,816
(Short)/ Excess provision for Income Tax for earlier years (provided)/written back		<u>2,068</u>	<u>(581)</u>
<b>VIII. Profit available for Appropriation</b>		<u><u>230,218</u></u>	<u><u>71,813</u></u>
<b>IX. Appropriations :</b>			
Proposed Dividend		23,395	18,716
Tax on Dividend		3,886	3,181
Transfer to General Reserve		30,000	30,000
Surplus carried to Balance Sheet		<u>172,937</u>	<u>19,916</u>
		<u><u>230,218</u></u>	<u><u>71,813</u></u>
Earning per share (Basic & Diluted)		<u><u>22.25</u></u>	<u><u>7.11</u></u>

Notes forming part of the Accounts 14

As per our report of even date attached for V. P. Mehta & Company Chartered Accountants Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No. 35722

Mumbai, 7th April, 2011

Chairman & Managing Director

Wholetime Directors

Directors

Chief Financial Officer

Company Secretary & Manager Accounts

Jimmy W. Almeida

{ Jyoti J. Almeida  
John W. Almeida

{ Celina W. Almeida  
Ashwin P. Mehta  
Mukund G. Diwan  
Paresh N. Trivedi

S. Swaminathan

Sandeep Kutchhi

Mumbai, 7th April, 2011

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### Schedules 1 to 14 annexed to and forming part of the Balance Sheet & Profit and Loss Account

#### SCHEDULE 1 - Share Capital

	As at March 31, 2011	(Rs. in '000) As at March 31, 2010
<b>Authorised :</b>		
1,75,00,000 Equity Shares of Rs.10/- each	175,000	175,000
75,00,000 Unclassified Shares of Rs.10/- each	75,000	75,000
	<u>250,000</u>	<u>2,50,000</u>
<b>Issued, Subscribed and Paid-up :</b>		
93,58,100 Equity Shares of Rs.10/- each fully paid up	93,581	93,581
Add : Shares forfeited	85	85
	<u>93,666</u>	<u>93,666</u>

#### SCHEDULE 2 - Reserves & Surplus

##### Reserves :

General Reserve		
As Per Last Balance Sheet	413,900	383,900
Add : Transfer from Profit and Loss Account	<u>30,000</u>	<u>30,000</u>
	443,900	413,900
Share Premium	35,195	35,195

##### Surplus :

Balance in Profit & Loss Account		
	172,937	19,916
Total	<u>652,032</u>	<u>469,011</u>

#### SCHEDULE 3 - Secured Loans

##### A. From Banks :

##### Working Capital Term Loan & Overdraft

- Citizen Credit Co-operative Bank Ltd.-Term Loan	47,078	153,073
- Citizen Credit Co-operative Bank Ltd.-Overdraft	171,580	29,701

These facilities are secured by Charge on land bearing Plot 1 to 8 and Plot 9 to 11 located at Village Narangi, Virar along with structures, There on Plot 1 to 11 and Plot A to F located at Village Palsai, Wada along with Structures thereon,

AND

Flat at Pratamesh Co-operative Housing Society Ltd., Prabhadevi, Mumbai

## G. M. BREWERIES LIMITED

	As at March 31, 2011	(Rs. in '000) As at March 31, 2010
Further Secured by hypothecation of Raw Materials, Stock in Process, Finished Goods and Book Debts		
Working Capital Overdraft		
- Central Bank of India	77,618	0
Fully secured against Fixed Deposit Receipts of Central Bank of India		
B) Vehicle Finance	293	1,205
(Secured by hypothecation of Vehicles financed)		
	296,569	183,979

### SCHEDULE 4 - Unsecured Loans

Security Deposits From Customers & Others	555	555
Loan from Director	20,000	-
	20,555	555

### SCHEDULE 5 : Fixed Assets

(Rs. in '000)

DESCRIPTION	GROSS BLOCK				DEPRECIATION				NET BLOCK	
	AS AT 01/04/10	ADDI- TIONS	DEDUC- TIONS	AS AT 31/03/11	AS AT 01/04/10	FOR THE YEAR	WRITTEN BACK	AS AT 31/03/11	AS AT 31/03/11	AS AT 31/03/10
Brand Development	4,215	-	-	4,215	4,215	-	-	4,215	-	-
Freehold Land at Virar	25,560	-	-	25,560	-	-	-	-	25,560	25,560
Freehold Land at Wada	13,603	-	-	13,603	-	-	-	-	13,603	13,603
Leasehold Land Deposit	90,000	-	-	90,000	-	-	-	-	90,000	90,000
Factory Building	292,408	53,965	-	346,373	51,608	9,766	-	61,374	284,999	240,800
Building at Wada	72,898	-	-	72,898	19,322	2,435	-	21,757	51,141	53,576
Godown	7,525	-	-	7,525	2,008	251	-	2,259	5,266	5,517
Residential & Commercial Premises	45,049	124,785	-	169,834	784	278	-	1,062	168,772	44,265
Plant & Machinery	371,610	3,397	353	374,654	154,160	17,729	-	171,889	202,765	217,450
Electric Fittings	9,220	-	-	9,220	4,737	438	-	5,175	4,045	4,483
Computers	8,203	277	-	8,480	8,203	8	-	8,211	269	-
Office Equipments	5,926	365	-	6,291	3,270	287	-	3,557	2,734	2,656
Furniture & Fixtures	6,666	-	-	6,666	5,472	422	-	5,894	772	1,194
Vehicle	37,475	1,339	-	38,814	20,266	4,180	-	24,446	14,368	17,209
<b>Total</b>	<b>990,358</b>	<b>184,128</b>	<b>353</b>	<b>1,174,133</b>	<b>274,045</b>	<b>35,794</b>	<b>-</b>	<b>309,839</b>	<b>864,294</b>	<b>716,313</b>
Previous Year	934,890	55,468	-	990,358	237,776	36,269	-	274,045	716,313	697,114

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### SCHEDULE 6 : Investments - Long Term

	Face Value	Quantity (in Numbers)		Amount (Rs. in ' 000)	
		As at March 31, 2011	As at March 31, 2010	As at March 31, 2011	As at March 31, 2010
Unquoted: At cost					
(a) Government/Trust Securities					
7 Years National Saving Certificates (Lodged with State Excise Department as mandatory security)				37	37
Kisan Vikas Patra				30	30
(b) Equity Shares fully paid up					
The Thane Janata Sahakari Bank Ltd.	50	3,000	3,000	150	150
Citizen Credit Co-op. Bank	10	1,010	1,010	10	10
Total				<u>227</u>	<u>227</u>
Aggregate cost of Unquoted Investment				<u>227</u>	<u>227</u>

### SCHEDULE 7 - Current Assets, Loans and Advances

	(Rs. in '000)	
	As at March 31, 2011	As at March 31, 2010
<b>a) Inventories</b>		
(Stock-in-trade as per Inventories taken Valued & Certified by the Management)		
Raw Material & Packing Materials	44,611	81,668
Stock in Process	18,754	19,244
Stock of Finished Goods	0	12,462
Stock of Scrap	436	251
Consumable Stores and Spares	225	200
	<u>64,026</u>	<u>113,825</u>
<b>b) Sundry Debtors</b>		
(Unsecured, considered good)		
Debts outstanding for a period exceeding six Months	170	180
Other Debts	7,897	-
	<u>8,067</u>	<u>180</u>
<b>c) Cash &amp; Bank Balances</b>		
Cash-in-hand	251	1,689
Balance with Scheduled Bank		
i) In Current Accounts	5,642	2,164
ii) In Unpaid Dividend Account	2,724	2,349
iii) In Fixed Deposits	88,833	26,902
	<u>97,450</u>	<u>33,104</u>

## G. M. BREWERIES LIMITED

### d) Loans & Advances

(Unsecured, considered good unless otherwise stated)

Advances recoverable in cash or kind or for Value to be received

Advance payment of Income Tax

Security Deposits

Statutory Deposits

	262,699	72,436
	159,633	146,992
	5,000	10,000
	6,264	25,574
	433,596	255,002
	433,596	255,002

### SCCHEDULE 8 - Current Liabilities & Provisions

#### a) Current Liabilities

Sundry Creditors

Statutory Liabilities

Advance received from Customers & others

Other Liabilities

Unclaimed Dividend

	48,513	72,454
	121,283	96,260
	7,970	26,273
	9,925	18,913
	2,753	2,328
	190,444	216,228
	190,444	216,228

#### b) Provisions

Provision for Tax

Proposed Dividend

Tax on Dividend

	177,539	144,539
	23,395	18,716
	3,886	3,181
	204,820	166,436
	204,820	166,436

(Rs. in '000)  
Previous Year  
March 31, 2010

Current Year  
March 31, 2011

### SCCHEDULE 9 - Other Income

Interest on Income Tax Refund

Interest on Fixed Deposit

Dividend Received

Rent & Compensation Received

Other Operating Income

Other Income

	11,775	98
	4,325	1,006
	13	2
	626	388
	600	600
	10,857	370
	28,196	2,464
	28,196	2,464

### SCCHEDULE 10 - Material Cost and Inventories

Raw Materials Consumed

Opening Stock

Add : Purchases

Less: Closing Stock

	15,199	16,360
	8,36,913	1,026,062
	8,52,112	1,042,422
	2,757	15,199
	8,49,355	1,027,223



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	Current Year March 31, 2011	(Rs. in '000) Previous Year March 31, 2010
Packing and Other Materials Consumed		
Opening Stock	66,469	40,030
Add : Purchases	<u>9,19,716</u>	<u>9,18,690</u>
	986,185	958,720
Less : Closing Stock	41,854	66,469
	<u>944,331</u>	<u>892,251</u>
(Increase)/Decrease in Stock		
Opening Stock		
Finished Goods	12,462	4,390
Work-in-Process	19,244	14,954
Scrap	251	218
	<u>31,957</u>	<u>19,562</u>
Less: Closing Stock		
Finished Goods	0	12,462
Work-in-Process	18,754	19,244
Scrap	436	251
	<u>19,190</u>	<u>31,957</u>
	<u>12,767</u>	<u>(12,395)</u>
	<u>1,806,453</u>	<u>1,907,079</u>

### SCHEDULE 11 - Manufacturing and Other Expenses

Stores & Spares Consumed	2,891	1,723
Repairs & Maintenance		
- Plant & Machinery	5,532	4,468
- Building	12,050	10,351
- Others	<u>8,084</u>	<u>12,202</u>
	25,666	27,021
Excise Supervision Charges	964	955
Power & Fuel	8,454	6,765
Rent, Rates & Taxes	3,178	3,373
Octroi Charges	4,845	4,024
Licence Fees	7,189	7,189
Legal and Professional Charges	4,580	2,113
Legal Expenses	162	87
Postage, Telephone and Telegram Expenses	604	563
Printing & Stationery	737	468

## G. M. BREWERIES LIMITED

Insurance	<b>3,291</b>	2,253
Directors' Remuneration	<b>5,055</b>	2,265
Travelling & Conveyance	<b>1,300</b>	1,531
Donation	<b>8,266</b>	4,651
Vehicle Expenses	<b>27,826</b>	24,091
Advertisement and Publicity	<b>1,555</b>	2,841
Auditors Remuneration		
- Audit Fees	<b>287</b>	281
- Tax Audit Fees	<b>77</b>	84
- Taxation Matters	<b>33</b>	28
	<b>397</b>	393
Miscellaneous Expenses	<b>11,090</b>	6,657
	<b>118,050</b>	98,963

### SCHEDULE 12 - Personnel

Salaries & Wages	<b>32,492</b>	25,826
Bonus to Staff & Workers	<b>1,494</b>	791
Contribution to Provident & other Funds	<b>2,623</b>	2,763
Employees Welfare	<b>5,924</b>	5,319
	<b>42,533</b>	34,699

### SCHEDULE 13 - Interest and Financial Charges

Interest on Term Loan	<b>14,962</b>	16,915
Interest on Overdraft	<b>8,770</b>	411
Bank Interest and Charges	<b>1,035</b>	1,903
Other Interest and Financial Charges	<b>180</b>	589
	<b>24,947</b>	19,818

**NOTES ON ACCOUNTS**

**SCHEDULE 14:**

**Accounting Policies and Notes forming part of accounts for the year ended March 31, 2011**

**1. Significant Accounting Policies:**

**Basis of Accounting:**

These financial statements have been prepared under historical cost convention from books of accounts maintained on an accrual basis (unless otherwise stated hereinafter) in conformity with accounting principles generally accepted in India and comply with the Accounting Standards issued by the Institute of Chartered Accountants of India and referred to Sec 211(3C) of the Companies Act, 1956, of India.

**Fixed Assets:**

Fixed Assets are stated at their original cost, which includes expenditure incurred in the acquisition of Assets/ construction of Assets, Pre-operative expenses till the commencements of operation and Interest up to the date of commencement of commercial production.

**Depreciation:**

Depreciation has been provided on the straight-line method in accordance with Schedule XIV of the Companies Act, 1956.

**Investments:**

Long term Investments are stated at acquisition cost and provision is made for diminution, other than temporary, in value of the investments. Current investments are valued at lower of cost or market value/net asset value.

**Inventories:**

The cost of various categories of inventory is determined as follows:

- |                                       |   |   |
|---------------------------------------|---|---|
| 1. Raw material and Packing Materials | : | At Cost including local taxes (Net of setoff) or Net realisable value whichever is lower. |
| 2. Stock in Process                   | : | At Cost or Net realisable value whichever is lower.                                       |
| 3. Stock of Finished Goods            | : | At Cost or Net realisable value, whichever is lower.                                      |
| 4. Consumable Stores & Spares         | : | At Cost or Net realisable value, whichever is lower.                                      |
| 5. Scrap                              | : | At Net realisable value   |

Cost of raw material and packing materials are determined using first in first out (FIFO) method. Costs of finished goods and stock in process include cost of raw material and packing materials, cost of conversion and other costs incurred in bringing the inventories to the present location and condition.

**Employees Retirement Benefits:**

- (a) Defined Contribution Plans.

The Company has Defined Contribution Plan post employment benefit in the form of provident fund for eligible employees, which is administered by Regional Provident Fund Commissioner; Provident fund is classified as Defined Contribution Plan as the Company has no further obligation beyond making the contributions. The Company's contributions to defined Contribution Plans are charged to the Profit and Loss Account as and when incurred.

## G. M. BREWERIES LIMITED

(b) Defined Benefit Plan.

The Company has Defined Benefit Plan for post employment benefit in the form of Gratuity for eligible employees which is administered through a Group Gratuity Policy with Life Insurance Corporation of India (L.I.C). The Liability for the above Defined Benefit Plan is provided on the basis of an actuarial valuation as carried out by L.I.C. The actuarial method used for measuring the liability is the Projected Unit Credit Method.

(c) Termination Benefits, if any, are recognized as an expense as and when incurred.

(d) The Company does not have policy of leave encashment and hence there is no liability on this account.

### **Revenue recognition:**

Gross Sales are inclusive of State Excise duty, MVAT, and Net of returns, Claims, and Discount etc.

The Company recognises sale of goods when the significant risks and rewards of ownership are transferred to the buyer, which is usually when the goods are loaded in party's vehicle and are ready for dispatch after clearance from excise officials at the factory.

Interest Income is accounted on accrual basis and dividend income is accounted on receipt basis.

### **Excise Duty:**

State Excise duty payable on finished goods is accounted for on clearance of goods from the Factory. Company's products do not attract any Central Excise duty.

### **Brand Development:**

The Company has incurred expenses on brand development of various products. The expenses are accounted as per prevailing Industry practices.

### **Value Added Tax (VAT):**

VAT payable of finished goods is accounted net of setoff i.e. VAT payable on finished goods less VAT paid on inputs.

### **Taxation:**

Provision is made for income tax liability estimated to arise on the results for the year at the current rate of Tax in accordance with Income Tax Act, 1961.

In accordance with the Accounting standard 22, Accounting for Taxes on Income, issued by the Institute of Chartered Accountants of India, deferred Tax resulting from timing differences between book profit and Tax profit is accounted for, at the current rate of Tax, to the extent the timing differences are expected to crystallize.

Deferred Tax asset arising on account of brought forward unabsorbed depreciation is recognised only to the extent there is a reasonable certainty of realisation.

### **Provisions:**

A provision is recognized when an enterprise has a present obligation as a result of a past event and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions, other than employees benefits, are not discounted to their present value and are determined based on management estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current management estimates.

**Expenditure:**

Expenses are net of taxes recoverable, where applicable.

**Impairment of Assets:**

Impairment losses, if any, are recognized in accordance with the accounting standard issued in this regard by The Institute of Chartered Accountants of India.

**2. Notes on Accounts forming part of accounts**

1. Contingent Liabilities not provided for:

The Company's basic raw material namely Rectified Spirit is purchased from various distilleries in Maharashtra on which a specific "Transport Fee" is levied by the State Excise Department, Government of Maharashtra under the Bombay Prohibition Rules. During the years 2002-03, 2003-04, 2004-05, 2005-06, 2006-07, 2007-08, 2008-09, 2009-10 & 2010-11 the Company has purchased 94.40 lacs Bulks liters (BL), 97.50 Lacs (BL), 100 Lacs (BL), 210 Lacs (BL) 215 Lacs (BL) 241 Lacs (BL), 258 Lacs (BL), 259 Lacs (BL) & 269 Lacs (BL) of Rectified Spirit respectively.

The Company has filed along with other manufacturers of Country Liquor & IMFL a writ petition in the Bombay High Court Challenging the applicability of the Transport Fees and the High Court in an interim order has restrained the concerned authorities from collecting the Transport Fees from the Company till the final disposal of the writ petition.

Based on the modified interim orders of the Supreme Court and the Bombay High Court, in the identical cases and pending final judgement of the High Court, the Company has deposited a sum of Rs.4,12,44,400/- with the State Excise Department towards 50 % transport fees for the period 01.10.2008 to 31.03.2011.

However the Company will be in a position to meet out any additional liability that may arise out of the final judgment of the High Court out of its reserves.

2. MVAT / Income Tax

Under the MVAT Act in force from 1/4/2005 there is no procedure for assessment. The Company is filing monthly MVAT returns on regular basis and all dues have been paid as per the returns. The MVAT department of Government of Maharashtra has completed Audit of the company's transactions up to the financial year 2008-09. The Company has also filed the audit report as required under the MVAT Act up to the financial year 2009-10 and there are no dues payable under the provisions of the MVAT Act as on 31<sup>st</sup> March 2011.

The company's Income Tax assessment has been completed upto assessment year 2008-09 and the demands raised by the department has already been paid by the company.

3. Capital Contracts

Estimated amount of contracts remaining to be	2010-2011	2009-2010
Executed on capital accounts and not provided for	Nil	Nil

4. State Excise

As per practice consistently followed, State Excise duty payable on finished goods held in works is neither included in expenditure nor included in such stocks, but is accounted for on clearance of the goods. This accounting treatment has no impact on profits.

## G. M. BREWERIES LIMITED

5. Remuneration to Directors	(Rs. in '000)	
Remuneration of Directors	2010-2011	2009-2010
Salary	4845	2005

6. In the opinion of the Board of Directors, the Current Assets, Loans and Advances are approximately of the value stated if realised in the ordinary course of business. The provision for all known liabilities is adequate and not in excess of amount reasonably necessary.

7. There are no micro and small enterprises to which the company owes dues, which are outstanding for more than 45 days as at March 31, 2011 (Rs. Nil). This information as required to be disclosed under the Micro, Small and Medium Enterprises Development Act, 2006 has been determined to the extent such parties have been identified on the basis of information available with the company.

8. Additional information pursuant to paragraph 3,4(C) & 4(D) OF PART II to Schedule VI of the Companies Act, 1956 have been given to the extent applicable to the Company.

(a) Value of Raw Materials consumed:	Quantity	Value (Rs. in '000)
	Unit	
	2,73,10,721	10,88,530
Rectified Spirit	BL (2,59,85,029)	(10,27,223)

Note: Packing and other materials consumed are not considered as Raw materials and hence no separate figures are given

(b) Value of Imported & Indigenous Raw materials, Packing & other materials consumed:	% to Total consumption	2010-11	Value (Rs. In '000) 2009-10
i) Imported	0		
ii) Indigenous	100	18,09,344	19,08,802

(c) Information for each class of goods:

Manufactured and sold during the year (with reference to bottling capacity)

	Unit	Installed Capacity	Actual Production	Quantity	Sales Value (Rs. in '000)
Indian Made	BL	<b>(1,10,16,000)</b>	--	--	--
Foreign Liquor		(1,10,16,000)	(--)	(--)	(--)
Country Liquor	BL				
	Hall No. 1	6,87,96,000			
	Hall No. 2	4,21,20,000			
	Hall No. 3	2,66,76,000			
	<b>Total</b>	<b>13,75,92,000*</b>	<b>6,11,40,248</b>	<b>6,16,70,171</b>	<b>67,03,170</b>
		(13,75,92,000*)	(5,79,67,531)	(5,76,24,275)	(61,30,949)

\* As certified by the management.

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(d) Particulars of Opening and Closing Stock of Finished goods after adjusting returns:

	Unit	Opening Stock		Closing Stock	
		Quantity	Value	Quantity	Value
Indian Made	BL	--	--	--	--
Foreign Liquor		(--)	(--)	(--)	(--)
Country Liquor	BL	<b>529,923</b>	<b>12,462</b>	--	--
		(186,667)	(4,390)	(529,923)	(12,462)

### 9. Related Party Disclosures

(a) List of Related Parties

i) Associate

- Almeida Country Liquor Shop

ii) Key Management Personnel

- Jimmy William Almeida – Chairman & Managing Director

- Jyoti Jimmy Almeida- Whole Time Director

- John William Almeida- Whole Time Director

- Celina William Almeida- Director

(b) Details of transactions

Nature of Transaction	Associate (Amount in Rs.)	Key Management Personnel (Amount in Rs.)
Sale of Goods	91,75,146	--
Rent Paid	--	12,60,000/-
Remuneration	--	48,45,000/-
Outstanding Trade Receivables	Nil	Nil

### 10. Earning per share

(Amount Rs.000's)

Particulars	2010-11	2009-10
Net profit after tax before adjustment of Income Taxes of earlier year	2,08,234	66,578
Net profit after tax after adjustment of Income Taxes of earlier year	2,10,302	65,997
Weighted Average Number of Equity Shares (No's)	93,58,100	93,58,100
Earning Per Share before adjustment of Income Tax of earlier years	22.25	7.11
Earning Per Share after adjustment of Income Tax of earlier years	22.47	7.05

11. During the year company has created deferred tax liability of Rs. 34.68 lacs on account of different rates of depreciation as per Income Tax Act and depreciation as debited in books of accounts as per Company's Act 1956.

12. Other Liabilities listed under the head Current Liabilities in Schedule 8(a) of the financial statements represent book over draft

13. Segment Reporting:

The Company at present is engaged in the business of manufacture and sale of country liquor, which constitutes a single business segment. In view of above, primary and secondary reporting disclosures for business/geographical segment as envisaged in AS -17 are not applicable to the Company.

14. Auditors Remuneration:

(Rs.in '000)			
Sr. No.	Particulars	Current Year	Previous Year
1	Audit Fees	287	281
2	Tax Audit	77	84
3	Taxation Matters	33	28
	<b>Total</b>	<b>397</b>	<b>393</b>

## G. M. BREWERIES LIMITED

### 15. Employees Benefits:

The Company has made provision in the Accounts for Gratuity based on Actuarial valuation. The particulars under the AS 15 (Revised) furnished below are those, which are relevant and available to company for this year.

#### GRATUITY

<b>I ASSUMPTION AS AT</b>	<b>ON 31.03.2011</b>
MORTALITY RATE	LIC(1994-96)
DISCOUNT RATE	8%
WITHDRAWAL RATE	1% TO 3%
SALARY ESCALATION	4%
VALUATION METHOD	PROJECTED UNIT CREDIT METHOD
<b>PERIOD OF ACCOUNTING</b>	<b>1.04.2010 TO 31.03.2011</b>

<b>II DATA INFORMATION</b>	<b>ON 31.03.2011</b>
NUMBER OF MEMBERS	141
AVERAGE AGE	39.72
AVERAGE MONTHLY SALARY	5970.78
AVERAGE PAST SERVICES	15.01

<b>III RESULTS OF VALUATION</b>	<b>ON 31.03.2011</b>
(a) PV OF PAST SERVICE BENEFIT	45,85,995
(b) CURRENT SERVICE COST	2,81,077
(c) TOTAL SERVICE GRATUITY	1,58,21,440
(d) ACCRUED GRATUITY	73,91,900
(e) LCSA	84,29,540
(f) LC PREMIUM	26,870
(g) SERVICE TAX @10.30%	2,768

<b>IV RECOMMENDED CONTRIBUTION RATE</b>	
(a) FUND VALUE AS ON RENEWAL DATE	42,80,708
(b) ADDITIONAL CONTRIBUTION FOR EXISTING FUND	3,05,287
(c) CURRENT SERVICE COST	2,81,077

<b>V ACTUAL (GAIN)/ LOSS ON OBLIGATION/ TOTAL AMOUNT CHARGED TO P&amp;L</b>	<b>6,16,002</b>
(III(F) +III(G) +IV(B)+IV(C) )	

16. The figures of the previous years have been regrouped/rearranged wherever necessary. The Figures of the previous years are given in brackets.

As per our report of even date attached for V. P. Mehta & Company Chartered Accountants Firm Registration No. 106326W  Vipul P. Mehta Proprietor Membership No. 35722	Chairman & Managing Director  Wholetime Directors  Directors  Chief Financial Officer Company Secretary & Manager Accounts	Jimmy W. Almeida  { Jyoti J. Almeida John W. Almeida  { Celina W. Almeida Ashwin P. Mehta Mukund G. Diwan Pares N. Trivedi S. Swaminathan Sandeep Kutchhi Mumbai, 7th April, 2011
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Mumbai, 7th April, 2011



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### BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

#### 1. Registration Details

Registration No.      State Code    
 Balance Sheet Date          
 Date Month Year

#### 2. Capital raised during the Year(Amount in Thousands)

Public Issue       Rights Issue        
 Bonus Issue       Private Placement

#### 3. Position of Mobilisation and Deployment of funds (Amount in Rs. Thousands)

Total Liabilities	Total Assets
<b>Sources of funds</b>	
<input type="text" value="1"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="8"/> <input type="text" value="9"/> <input type="text" value="0"/> <input type="text" value="6"/>	<input type="text" value="1"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="8"/> <input type="text" value="9"/> <input type="text" value="0"/> <input type="text" value="6"/>
Paid-up Capital <input type="text" value=""/> <input type="text" value="9"/> <input type="text" value="3"/> <input type="text" value="6"/> <input type="text" value="6"/> <input type="text" value="6"/>	Reserves & Surplus <input type="text" value="6"/> <input type="text" value="5"/> <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="3"/> <input type="text" value="2"/>
Secured Loans <input type="text" value="2"/> <input type="text" value="9"/> <input type="text" value="6"/> <input type="text" value="5"/> <input type="text" value="6"/> <input type="text" value="9"/>	Unsecured Loans <input type="text" value=""/> <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="5"/> <input type="text" value="5"/> <input type="text" value="5"/>
Deferred Tax Liability <input type="text" value=""/> <input type="text" value="2"/> <input type="text" value="6"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="4"/>	
<b>Application of funds</b>	
Net Fixed Assets <input type="text" value="8"/> <input type="text" value="8"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="0"/> <input type="text" value="4"/>	Investments <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="2"/> <input type="text" value="2"/> <input type="text" value="7"/>
Net Current Assets <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="7"/> <input type="text" value="8"/> <input type="text" value="7"/> <input type="text" value="5"/>	Misc. Expenditure <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="N"/> <input type="text" value="I"/> <input type="text" value="L"/>
Accumulated Losses <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="N"/> <input type="text" value="I"/> <input type="text" value="L"/>	

#### 4. Performance of Company (Amount in Rs. Thousands)

Turnover/Income (Net) <input type="text" value="2"/> <input type="text" value="3"/> <input type="text" value="1"/> <input type="text" value="6"/> <input type="text" value="2"/> <input type="text" value="8"/> <input type="text" value="3"/>	Total Expenditure <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="2"/> <input type="text" value="7"/> <input type="text" value="7"/> <input type="text" value="7"/> <input type="text" value="7"/>
Profit/Loss before tax <input type="text" value=""/> <input type="text" value="3"/> <input type="text" value="1"/> <input type="text" value="6"/> <input type="text" value="7"/> <input type="text" value="0"/> <input type="text" value="2"/>	Profit/Loss after tax <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="2"/> <input type="text" value="3"/> <input type="text" value="4"/>
Earnings per share (Rs) <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="2"/> <input type="text" value="2"/> <input type="text" value="."/> <input type="text" value="2"/> <input type="text" value="5"/>	Dividend rate % <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="2"/> <input type="text" value="5"/>

#### 5. Generic Names of the principal products/Services of company (as per monetary terms)

Item Code No. <input type="text" value="2"/> <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="3"/> <input type="text" value="0"/> <input type="text" value="."/> <input type="text" value="0"/> <input type="text" value="0"/>	Product Description <input type="text" value="W"/> <input type="text" value="H"/> <input type="text" value="I"/> <input type="text" value="S"/> <input type="text" value="K"/> <input type="text" value="I"/> <input type="text" value="E"/> <input type="text" value="S"/>
Item Code No. <input type="text" value="2"/> <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="4"/> <input type="text" value="0"/> <input type="text" value="."/> <input type="text" value="0"/> <input type="text" value="1"/>	Product Description <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="R"/> <input type="text" value="U"/> <input type="text" value="M"/>
Item Code No. <input type="text" value="2"/> <input type="text" value="2"/> <input type="text" value="0"/> <input type="text" value="8"/> <input type="text" value="9"/> <input type="text" value="0"/> <input type="text" value="."/> <input type="text" value="0"/> <input type="text" value="0"/>	Product Description <input type="text" value=""/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="O"/> <input type="text" value="T"/> <input type="text" value="H"/> <input type="text" value="E"/> <input type="text" value="R"/> <input type="text" value=""/> <input type="text" value=""/> <input type="text" value="L"/> <input type="text" value="I"/> <input type="text" value="Q"/> <input type="text" value="U"/> <input type="text" value="O"/> <input type="text" value="R"/>

As per our report of even date attached for V. P. Mehta & Company Chartered Accountants Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No. 35722

Mumbai, 7th April, 2011

Chairman & Managing Director

Wholetime Directors

Directors

Chief Financial Officer

Company Secretary & Manager Accounts

Jimmy W. Almeida

{ Jyoti J. Almeida  
John W. Almeida

{ Celina W. Almeida  
Ashwin P. Mehta  
Mukund G. Diwan  
Paresh N. Trivedi

S. Swaminathan

Sandeep Kutchhi

Mumbai, 7th April, 2011

## G. M. BREWERIES LIMITED

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2011

Particulars	Current Year 2011	(Rs. in '000) Previous Year 2010
<b>A. Cash Flow from Operating Activities</b>		
Net Profit before tax	316,702	102,085
Adjustments for :		
Depreciation	35,794	36,269
Interest	24,947	19,818
Indirect Taxes	4,386,887	3,934,500
Dividend Received	(13)	(2)
Interest Received	(4,325)	(1,104)
Other Non-Operating Income	-	(758)
Operating Profit before Working Capital Changes	4,759,992	4,090,808
Adjustments for :		
(Increase) / Decrease in Trade and Other Receivables	(186,481)	(28,249)
(Increase) / Decrease in Inventories	49,799	(37,694)
Increase / (Decrease) Trade Payables	(29,506)	4,139
Cash generated from Operations	4,593,804	4,029,004
Direct Taxes paid	91,982	33,569
Indirect Taxes Paid	4,361,541	3,907,683
<b>Net Cash from Operating Activities</b>	<b>140,281</b>	<b>87,752</b>
<b>B. Cash Flow from Investing Activities :</b>		
Increase in Fixed Assets	(166,444)	(62,718)
Interest Received	4,325	1,104
Dividend Received	13	2
Other Non-Operating Income	-	758
<b>Net Cash (used in) / from Investing activities</b>	<b>(162,106)</b>	<b>(60,854)</b>
<b>C. Cash Flow from Financing Activities</b>		
Increase/(Decrease) in Long Term Borrowings	112,590	42,197
Increase/(Decrease) in Short Term Borrowings	20,000	(3,415)
Interest Paid	(24,947)	(19,818)
Dividend Paid	(18,291)	(18,208)
Tax on distributed profits	(3,181)	(3,181)
<b>Net Cash (used in) / from Financing activities</b>	<b>86,171</b>	<b>(2,425)</b>
<b>D. Net changes in Cash and Cash Equivalents (A+B+C)</b>	<b>64,346</b>	<b>24,473</b>
<b>E. Cash and Cash Equivalents at beginning of the Period</b>	<b>33,104</b>	<b>8,631</b>
<b>F. Cash and Cash Equivalents at End of the Period</b>	<b>97,450</b>	<b>33,104</b>

As per our report of even date attached  
for V. P. Mehta & Company  
Chartered Accountants  
Firm Registration No. 106326W

Vipul P. Mehta  
Proprietor  
Membership No. 35722

Mumbai, 7th April, 2011

Chairman & Managing Director

Wholtime Directors

Directors

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Jimmy W. Almeida

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Paresh N. Trivedi

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Sandeep Kutchhi

Mumbai, 7th April, 2011



## **G. M. BREWERIES LIMITED**

**Regd. Office : Ganesh Niwas, S. Veer Savarkar Marg, Prabhadevi, Mumbai - 400 025.**

### **PROXY FORM**

#### **ANNUAL GENERAL MEETING**

No. of Shares held \_\_\_\_\_  
Regd. Folio No. \_\_\_\_\_  
D. P. ID No. \_\_\_\_\_  
Client ID No. \_\_\_\_\_

I/We \_\_\_\_\_ of \_\_\_\_\_  
being a Member/Members of **G. M. BREWERIES LTD.** hereby appoint \_\_\_\_\_  
\_\_\_\_\_ of \_\_\_\_\_ as my/our **proxy** to vote for me/us on my/our behalf at the  
**ANNUAL GENERAL MEETING** of the Company to be held on Tuesday, the 10th May, 2011 and at any  
adjournment there of.

Signed on this \_\_\_\_\_ day of \_\_\_\_\_ 2011

**Note :**

The proxy form duly completed should be deposited at the Registered office  
of the Company not less than forty eight hours before the time fixed for holding  
this meeting.

Affix  
Revenue  
Stamp  
Signature

## **G. M. BREWERIES LIMITED**

**Regd. Office : Ganesh Niwas, S. Veer Savarkar Marg, Prabhadevi, Mumbai - 400 025.**

### **ATTENDANCE SLIP**

**28th Annual General Meeting - 10th May 2011**

I hereby record my presence at the **TWENTY EIGHTH ANNUAL GENERAL MEETING** of the Company held  
at **Joshi's Kohinoor Hall, 3rd Floor, S. Veer Savarkar Marg, Prabhadevi, Mumbai - 400 025.** on Tuesday, the 10th  
of May, 2011 at 11.30 a.m.

Full Name of the Member (in **BLOCK LETTERS**) \_\_\_\_\_

Regd. Folio No. \_\_\_\_\_ No. of Shares held \_\_\_\_\_

DP ID No. \_\_\_\_\_ Client ID No. \_\_\_\_\_

Full name of the Proxy (in **BLOCK LETTERS**) \_\_\_\_\_

Member's / Proxy's Signature \_\_\_\_\_

*Book-Post*

*Mr./Mrs.* \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

*If not delivered, please return to :*

***G. M. BREWERIES LIMITED***

***Regd. Office :***

*Ganesh Niwas, S. Veer Savarkar Marg,*

*Prabhadevi, Mumbai - 400 025.*