

## ANNUAL REPORT FOR THE YEAR 2011-12

Heera Plaza, 4<sup>th</sup> Floor, Near Telephone Exchange, Central Avenue,

Nagpur - 440 008

Phones: 0712-2760308,2778506, 2733100

Fax : 0712-2760310

Email: info@malupaper.com

### MALU PAPER MILLS LIMITED

Regd. Office: Heera Plaza, 4th floor, Near Telephone Exchange, Nagpur -400008

### NOTICE

Notice is hereby given to the shareholders of Malu Paper Mills Limited that the Annual General Meeting of the members will be held on Friday, the 28th day of September, 2012 at the registered office of the Company at 'Heera Plaza, 4th Floor, Near Telephone Exchange Square, Central Avenue, Nagpur at 3.00 P.M. to transact the following businesses:

### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31st March 2012 and the Profit and Loss Account for the year ended on that date along with the reports of Director and Auditors thereon.
- 2. To appoint Auditors and to fix their remuneration.
- 3. To re-appoint the retiring Directors, who retire by rotation and being eligible, offer themselves for re-appointment.

Registered Office:

Heera Plaza, 4th floor, Central Avenue Nagpur- 440008

Date: 03rd September, 2012

By order of the Board For MALU PAPER MILLS LIMITED

> Sd/-Punamchand Malu Managing Director

#### NOTES:

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING, IS ENTITLED TO APPOINT A PROXY TO ATTEND AND ON A POLL TO VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES, IN ORDER TO BE EFFECTIVE, MUST BE RECEIVED AT THE REGISTERED OFFICE OF THE COMPANY, NOT LESS THAN FORTY-EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING. A PROXY FORM IS APPENDED WITH THE ADMISSION SLIP.
- 2. Register of Members and share transfer books of the Company will remain closed from 17th September 2012 to 28th September 2012 both days inclusive.
- 3. Members/Proxies should bring duly filled Attendance Slips sent herewith for attending the meeting.
- 4. Corporate Members are requested to send a duly certified copy of the Board resolution/Power of Attorney authorising their representative to attend and vote at the Annual General Meeting.
- 5. Documents referred to the accompanying Notice and Explanatory Statement are open for inspection at the Registered Office of the Company during office hours on all working days (Monday to Friday) between 11.00 a.m. and 1.00 p.m. upto the date of meeting and will also be available for inspection at the meeting.
- 6. MEMBERS MAY NOTE THAT NO GIFT/GIFT COUPONS SHALL BE DISTRIBUTED AT THE VENUE OF THE MEETING.
- 7. As there were no special business, Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 is not required.

### MALU PAPER MILLS LIMITED

### REPORT OF BOARD OF DIRECTORS.

The Directors have pleasure in presenting the Annual Report for the year ended 31st March 2012 along with the Audited Statement of Accounts with the Report of the Auditors thereon:

### FINANCIAL RESULTS:

		(Rs. In Lacs)
	2011-2012	2010-2011
Sales & Other Incomes	16970.07	17193.21
Profit Before Interest & Depreciation	(922.91)	1420.01
Less: Financial Charges	1392.08	1254.59
Profit Before Depreciation	(2314.99)	165.42
Less: Depreciation	612.02	596.18
Less: Provisional For Tax	(906.06)	(132.67)
Profit/(Loss) After Tax	(2020.96)	(298.09)

### DIVIDEND:

Due to losses your Directors do not recommend any dividend during the year under review.

### **MANAGEMENT REVIEW: 2011-12**

### INDIAN PAPER INDUSTRY SCENARIO

The Indian Paper Industry is a booming industry and is expected to grow in the years to come. The usage of paper cannot be ignored and this awareness is bound to bring about changes in the paper industry for the better. It is a well known fact that the use of plastic is being objected to these days. The reason being, there are few plastics which do not possess the property of being degradable, as such, use of plastic is being discouraged. Excessive use of non degradable plastics upsets the ecological equilibrium.

### **FUTURE OUTLOOK:**

The new millennium is going to be the millennium of the knowledge. So demand for paper would go on increasing in times to come. In view of paper industry's strategic role for the society and also for the overall industrial growth it is necessary that the paper industry performs well.

Outlook for paper industry in India looks extremely positive as the demand for newsprint and craft paper is growing up.

With the expected increase in literacy rate, demand from corporate and industrial segments and with the growth of the economy, an increase in the per capita consumption of paper is expected. As per industry estimates, paper production is likely to grow at a CAGR of 8.4% while paper consumption will grow at a CAGR of 9% till 2012-13.

### INTERNAL CONTROL SYSTEM:

Your company has adequate internal control system. Your company has developed and implemented a formal code of conduct and comprehensive business plan. Company has clearly defined prudent and appropriate levels of delegation of authorities. Company has established and maintained an effective management information system.

### THREATS, RISKS AND CONCERNS:

- High cost of raw materials and power cost.
- To meet part of its raw material needs the industry has to rely on imported waste paper
- In an era of the World Wide Web, e-filing, email, pod cast etc., and several
  options to choose from the electronic saga poses a big threat to the paper
  industry.
- · Cost of coal is escalating

### **OPPORTUNITIES & STRENGTHS:**

- Increase in allocation for Sarva Shikshya Abhiyan will add to domestic demand.
- The Company is manufacturing paper out of the waste paper and is an eco friendly project.
- Enhanced allocation for education is expected to benefit W&P papers.

### CORPORATE SOCIAL RESPONSIBILITY:

Malu paper is committed to actively involve to the social and economic development of the communities located close to its operations. The Company has taken up health check up camps, tree plantations in the factory premises and in the vicinity of factory.

## DIRECTORS RESPONSBILITY STATEMENT FORMING PART OF DIRECTORS REPORT:

As required under Section 217(2AA) Director's confirm that:

- 1 In the preparation of the annual accounts, the applicable accounting standards have been followed.
- 2 The Directors had selected such accounting policies and applied them consistently and made judgments and estimate that are reasonable and prudent so as to give a true and fair view of the state of affairs of Company as on 31st March 2012 and of the profit of the company for the year ended 31st March 2012.
- 3 The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities.

The directors have prepared the annual accounts on a going concern basis.

### LISTING OF SHARES

Equity Shares of Company are listed on The Stock Exchange, Mumbai (BSE) and The National Stock Exchange (NSE). The Company has duly paid listing fees to stock exchanges.

### **DIRECTOR**

Shri Damodarlal Malu and Shri Chandrakantbhai Thakar, Directors retire by rotation at the ensuing annual general meeting and being eligible offers themselves for re-appointment. Except this there has been no change in the composition of Board of Directors.

### **PUBLIC DEPOSITS**

The Company has not accepted any deposits from public during the year under review.

### **AUDIT COMMITTEE**

As per the provisions of the Listing Agreement and pursuant to Section 292A of the Companies Act, 1956, the Audit committee constituted to review compliances with internal control systems and other various functions of the Company. Shri Anil Rathi, Independent Director is the Chairman

### **AUDITORS REPORT**

The notes to the accounts to the comments made by the Auditors in their Report are self - explanatory.

### **AUDITORS**

M/S Demble Ramani & Co., Chartered Accountants, the Auditors of the company, will retire at ensuing Annual General Meeting and being eligible, offer themselves for re-appointment. They have given information to the effect that their appointment, if made, will be within the limits prescribed under section 224(1 B) of the Companies Act, 1956.

### **CORPORATE GOVERNANCE**

Pursuant to the provisions of the Clause 49 of the Listing Agreement a report on Corporate Governance are annexed to and form part of this Annual Report.

### PARTICULARS OF EMPLOYEES UNDER SECTION 217 OF COMPANIES ACT

The particulars required under section 217 (2A) of the Companies Act 1956 read with the provisions contained in companies (Particulars of Employees) Rule 1975 as amended to date are not applicable to your Company.

### ENERGY, TECHNOLOGY AND FOREIGN EXCHANGE

As regards disclosure of particulars relating to conservation of energy, great emphasis has been given for reduction of energy consumption to reduce cost per unit of goods. Details are attached herewith as per Annexure A.

The Company imports some portion of its raw material requirement. The foreign exchange earnings and outgo are as mentioned in the reports of the auditor of the Company.

### ACKNOWLEDGEMENTS:

Your Directors express sincere thanks to the Bankers, Customers, Business Associates for the co-operation and support and to the Shareholders, dealers and suppliers who are enabling the company to achieve its goals. The Directors also place on record their appreciation made by the employees at all levels.

Place: Nagpur By Order Of Board Of Directors

Date: 03-09-2012 Sd/ Sd/
Punamchand Malu Banwarilal Malu
Managing Director Jt. Managing Director

### CORPORATE GOVERNANCE REPORT

### 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

The Board of Directors and the Management of the company commit themselves to high standard of professionalism, integrity, accountability, fairness, disclosure and transparency, social responsiveness, business ethics in its dealings and compliance to the spirit of the law. MPML believes that the corporate governance is key to enhance and retain investor confidence.

### 2. BOARD OF DIRECTORS:

The Company is managed and controlled through a professional Board of Directors comprise of Six Non-executive Directors and two Executive Directors. The Board monitors performance of the Company, approves and receives policies / strategies and evaluate management performance. The Board ensures legal and ethical conduct and accurate financial reporting. The Chairman of the Board is Non-executive Director.

### i) Non-Executive Directors:

- a) Promoter Group
  - 1 Shri Damodarlal Malu, Chairman
  - 2 Shri Vasudeo Malu

### b) Independent

- 1 Shri Satyanarayan Rathi
- 2 Shri Chandrakant Thakar
- \* 3 Shri Satyanarayan Nuwal
  - 4 Shri Anil Rathi
- \*\* 5 Shri Shyamsunder Sarda

### ii) Executive Directors:

- 1 Punamchand Malu
- 2 Banwarilal Malu
- \* Resigned w.e.f. 18-07-2011
- \*\* Appointed w.e.f. 29-09-2011

The Board of Directors meets at least once a quarter to review the Company's performance and financial results and more often, if necessary, to transact other business. 05 (Five) meetings of Board of Directors were held on 18-04-2011, 30-05-2011, 13-08-2011, 14-11-2011, 14-02-2012, during the financial year.

The information as specifies in Annexure 1A to Clause 49 of Listing Agreement is regularly made available to the Board, whenever applicable, for discussion and analysis.

Attendance of each Director at the meetings of Board of Directors held during the financial year 2011-12, last Annual General Meeting and the Number of Directorships and memberships of Committees of each Director in various Companies during the period under review is as follows

Name of the Director	Category	No. of Board Meetings attended	Attendan ce at last AGM	No. of outside Directorship in India
Shri Punamchand Malu	ED	5	YES	-
Shri Banwarilal Malu	ED ·	5	YES	
Shri Damodarlal Malu	NED	1	YES	· -
Shri Vasudeo Malu	NED	4	YES	-
Shri Satyanarayan Rathi	ID	3	No	-
Shri Chandrakant Thakar	ID	5	YES	-
*Shri Satyanarayan Nuwal	ID	1	YES	10
Shri Anil Rathi```	ID	4	YES	1
**Shri Shyamsunder Sarda	ID	-	YES	-

### Notes-

- i. ED- Executive Director; NED Non Executive Director; ID Independent Director
- ii. Excludes Private Limited companies.
- iii. \* Resigned w.e.f. 18-07-2011
- iv. \*\* Appointed w.e.f. 29-09-2011

### 3. AUDIT COMMITTEE:

As a measure of good Corporate Governance and to provide assistance to the Board of Directors in fulfilling the Board's oversight responsibilities, an Audit Committee has been constituted, headed by an Independent Director. All members are Independent Directors and each member has rich experience in the financial sector.

Chairman: Shri Anil Rathi

Members: Mr. Chandrakant Thakar & Mr. Satyanarayan Rathi

During the year under review 4 (Four) meetings were held on 30-05-2011, 13-08-2011, 14-11-2011, 14-02-2012. The following table gives attendance record:

Sl.	Name of the Members	of	Number	of	Number of
No	Audit Committee		Meetings held		Meetings attended
1	Shri Anil Rathi		4		4
2	Shri Satyanarayan Rathi		4		3
3	Shri Chandrakant Thakar		4		4

The Statutory Auditors and CFO are invited to join the Audit Committee meetings. The Committee discusses with the Statutory Auditors on the "Limited Review" of the quarterly / half yearly accounts, the audit plans for the year, matters relating to compliance with Accounting Standards, the Auditors observations arising from

the annual audit of the Company's accounts and other related matters. The Committee also recommends to the Board the remuneration payable to the Executive Directors.

### 4. SHAREHOLDERS' GRIEVANCE COMMITTEE:

The Shareholders' Grievance Committee as on 31st March 2012 comprised of three Directors i.e. Mr. Satyanarayan Rathi, Mr. Chandrakant thakar and Mr. Banwarilal Malu

The shareholder grievance committee has been constituted to attend to and redress the shareholders / investors grievances in matters such as transfer of shares, non receipts of annual reports, dematerialization of shares etc.

The Committee met on 13/08/2011 in which all the directors were present.

### 5. THE LOCATION AND TIME OF THE LAST 3 ANNUAL GENERAL MEETINGS:

Financial Year	Location	Date & Time of AGM
2010-11	Heera Plaza, 4th Floor, Near Telephone	29-09-2011 at 3.00 PM
	Exchange, Central Avenue, Nagpur - 8.	
2009-10	Heera Plaza, 4th Floor, Near Telephone	21-09-2010 at 3.00 PM
	Exchange, Central Avenue, Nagpur - 8.	
2008-09	Heera Plaza, 4th Floor, Near Telephone	29-09-2009 at 3.00 PM
	Exchange, Central Avenue, Nagpur - 8.	

No Special Resolutions passed at the annual general meetings are as under:

### 6. DISCLOSURES:

There are no materially significant related party transactions of the Company, which have a potential conflict with the interest of the company at large.

### Declaration

As provided under Clause 49 of the Listing Agreement, we confirm that the Board Members and Senior Management of the Company have confirmed compliance with the code for the year ended on 31<sup>st</sup> March, 2012.

### 7. MEANS OF COMMUNICATION:

During the year under review, the half-yearly and yearly results were displayed on the Company's web site <a href="http://malupaper.com">http://malupaper.com</a>. The quarterly results were also published in (English) newspaper (normally Indian Express) and in one vernacular (Marathi) newspaper (Loksata). These were not sent individually to the shareholders.

**8.** DETAILS OF DIRECTORS PROPOSED TO BE APPOINTED / REAPPOINTED AS REQUIRED IN TERMS OF THE LISTING AGREEMENT:

Name of the Director	Shri Damodarlal Malu	Shri Chandrakantbhai Thakar
Date of Birth	28-03-1933	07-09-1953
Date of Appointment	11-01-1994	11-11-2005
Expertise in specific	Industrialist	Taxation
functional area		
Qualification	LLB	LLB
No. of equity shares held	345,833	2232
Chairman/ Member of the Committees of the Board of Directors of the Company	-	Member of Audit Committee

### 9. GENERAL SHAREHOLDERS INFORMATION

### 1. Nineteenth Annual General Meeting:

Date: 28th September, 2012

Time : 3.00 PM

Venue: Heera Plaza, 4th Floor, Near Telephone Exchange, Central Avenue,

Nagpur – 8.

2. **Dates of Book Closure:** 17th September 2012 to 28th September 2012 (both days inclusive).

### 3. Financial Calendar of the Company:

The Financial Year covers the period form 01st April to 31st March.

Financial Reporting for 2012-13 (Tentative)

Unaudited Financial results for the quarter ending	30-06-2012	August, 2012
Unaudited Financial results for the quarter ending	30-09-2012	November, 2012
Unaudited Financial results for the quarter ending	31-12-2012	February, 2013
Unaudited Financial results for the quarter ending	31-03-2013	May, 2013

### 4. Listing on Stock Exchanges:

The equity shares of the Company are listed on The Bombay Stock Exchange Limited and the National Stock Exchange of India. The requisite annual listing fees for the year 2012-13 have been paid in full to the Stock Exchanges.

### 5. Stock Code:

The Bombay Stock Exchange Ltd. 532728
National Stock Exchange of India Ltd. MALUPAPER

The details of monthly high and low quotations of the equity shares of the Company traded at BSE and NSE form April 01, 2011 to March 31, 2012 are given below:

Month	Bombay Stock Exchange (BSE)		e National Stock Exchang (NSE)	
	High	Low	High	Low
April, 2011	18.60	13.05	19.70	13.30
May, 2011	14.00	11.80	13.75	10.10
June, 2011	14.50	11.60	14.40	12.00
July, 2011	14.49	12.75	14.65	11.50
August, 2011	13.50	9.18	13.45	10.00
September, 2011	13.95	11.00	13.85	10.25
October, 2011	12.00	10.45	12.40	10.20
November, 2011	11.10	9.01	11.25	9.25
December, 2011	10.40	9.00	10.30	8.50
January, 2012	12.65	9.32	12.60	9.35
February, 2012	11.40	9.50	11.80	9.15
March, 2012	10.95	9.04	12.50	9.00

### 6. Registrar and Transfer Agents:

Link Intime Private Limited C-13, Pannalal Silk Mills Compound, LBS Road, Bhandup (West), MUMBAI – 440 078. Tel. No. 022-2596 3838 Fax No. 022- 2594 6969 Email: info@linkintime.co.in

### 7. Share Transfer System:

Shares sent for transfer in physical form are registered and returned within a period of thirty days from the date of receipt of the document, provided the documents are valid and complete in all respects.

### 8. Distribution of Equity Shareholding as on 31-03-2012:

Share	Shareholding of Shares			Share holders		ares
			Number	%	Shares	%
1	-	500	3472	71.97	641,999	3.76
501	-	1000	613	12.71	496,632	2.91
1001	-	2000	300	6.22	450,639	2.64
2001	-	3000	129	2.67	331,038	1.94
3001	-	4000	54	1.12	189,003	1.11
4001	-	5000	47	0.97	218,303	1.28
5001	-	10000	76	1.58	558,601	3.28
10001	And	Above	133	2.76	14,173,035	83.08
	TOTAL		4824	100.00	17059250	100.00

### 9. Shareholding Pattern as on 31-03-2012:

Category	No. of Shares held	% of Share holding	
Indian Promoters	111,40,402	65.30	
Private Corporate Bodies	9,03,685	5.30	
Indian Public	49,84,708	29.22	
NRIs	30,455	0.18	
TOTAL	17,059,250	100.00	

### 10. Dematerialisation of Shares:

As at 31st March 2012 170 33 838 (99.85%) of total equity capital was held in Electronic form with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL). The Company's Equity Shares have to be compulsorily traded in the electronic form. Requests for dematerialisation of shares are processed and confirmed within 7 days. No GDRs, ADRs or warrants have been issued by the Company.

### 11. Registered Office of the Company:

Heera Plaza, 4th Floor, Near Telephone Exchange, Central Avenue, Nagpur – 440 008 (MS)

Tel. No: (0712) 2760308; 2778506

Email: info@malupaper.com

### 12. Plant Locations:

<u>Unit I & II</u> Village: Borujwada,

Taluka: Saoner

Saoner Road.

District: Nagpur.

Unit III

Village: Hetti Surla

Taluka: Saoner

Nagpur Bhopal Highway

District: Nagpur.

### 13. Address for Correspondence from Shareholders:

(Registered Office) Malu Paper Mills Ltd. Heera Plaza, 4th Floor, Near Telephone Exchange,

Central Avenue, Nagpur - 440 008 (MS)

Tel. No: (0712) 2760308; 2778506 Email: contacts@malupaper.com

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CERTIFICATE BY MANAGING DIRECTOR AND CHIEF FINANCIAL OFFICER TO THE BOARD ON COMPLIANCE WITH THE CONDITIONS OF CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENTS.

We hereby certify that for the Financial Year 2011-12, we have reviewed the financial statements and cash flow statements and that to the best of our knowledge and belief:

- 1. These statements do not contain any material untrue statement or omit any material fact or contain statements that might be misleading.
- 2. These statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- 3. There are, to the best of our knowledge or belief, no transactions entered into by the Company during the year 2011-12 which are fraudulent, illegal or violative of the Company's code of conduct.
- 4. We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of the internal control systems of the Company pertaining to the financial reporting and we have disclosed to the Auditors and the Audit Committee deficiencies in the design or operation of internal controls, if any, of which we are aware and that we have taken the required steps to rectify these deficiencies.
- 5. We further certify that
  - a) there have been no significant changes in internal control over financial reporting during this year.
  - b) there have been no significant changes in accounting policies during this year.
  - c) there have been no instances of significant fraud of which we have become aware and the involvement therein, of management or an employee having a significant role in the Company's internal control system over financial reporting.

Sd/ **Punamchand Malu**Managing Director

Sd/ Girish Malpani CFO To The Members of Malu Paper Mills Limited Nagpur

We have examined the compliance of conditions of Corporate Governance by the Malu Paper Mills Limited, Nagpur for the year ended on March 31, 2012, as stipulated in clause 49 of the Listing Agreement of the Company with stock exchanges, in India, with the relevant records and documents maintained by the company and furnished to us and the report on Corporate Governance as approved by the Board of Directors.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Date: 03-09-2012 Place: Nagpur For Demble Ramani & Co. Chartered Accountants

Sd/-Ashok Ramani Partner M.NO.30537 CA.Narayan Demble B.Com., F.C.A. CA.Ashok Ramani B.Com., F.C.A. CA.Vijay Ramani B.Com., F.C.A.



### DEMBLE RAMANI & CO. CHARTERED ACCOUNTANTS 201, M.G. HOUSE, R.T.ROAD,

201, M.G. HOUSE, R.T.ROAD, CIVIL LINES, NAGPUR-440001

PHONE: 3918630, 3918631 Fax No. 3918654

E-mail: dembleramani@yahoo.co.in

## AUDITOR'S REPORT TO THE MEMBERS OF MALU PAPER MILLS LIMITED

We have audited the attached Balance Sheet of MALU PAPER MILLS LIMITED as at 31st March 2012 and also the Statement of Profit & Loss for the year ended on that date annexed thereto. These financial Statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our Audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to, obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining on a test basis, evidence supporting the amounts and disclosures in the financial Statements. An Audit also includes assessing the Accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our Audit provides a reasonable basis for our opinion.

As required by the Companies (Auditors) Report Order, 2003 read with the Amendment Order, 2004 issued by the Central Government of India in terms of subsection (4A) of section 227 of the Companies Act, 1956 we enclose in the Annexure a statement on the matters specified in Paragraphs 4 & 5 of the said order.

Further to our comments in the Annexure referred above, we report that:

- 1) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our Audit;
- 2) In our opinion, proper books of accounts as required by law have been kept by the company so far as it appears from our examination of the books;
- 3) The Balance Sheet and the Profit & Loss Account and Cash Flow Statement dealt with by this report are in agreement with the Books of Accounts;

**DEMBLE RAMANI & CO.** 

Place: NAGPUR

Date: 03.09.2012

CONTD.....

- 4) In our opinion, the Balance sheet and the Statement of Profit & Loss and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in Sub-Section (3C) of Section 211 of the Companies Act, 1956.
- On the basis of written representations received from the Directors, as on 31st March, 2012 taken on record by the Board of Directors we report that none of the Directors are disqualified as on 31st March, 2012 from being appointed as a Director in terms of Clause (g) of subsection (1) of section 274 of the Companies Act, 1956.
- 6) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the Accounting principles generally accepted in India;
  - i) In the case of the Balance Sheet of the State of affairs of the Company as at 31st March, 2012 and
  - ii) In the case of the Statement of Profit & Loss of the Loss of the Company for the year ended on that date.
  - iii) In the case of Cash Flow Statement of the Cash Flow for the year ended on that date.

For DEMBLE RAMANI & CO.
Chartered Accountants

(ASHOK RAMANI)

Partner

Membership No. 30537

Firm Registration No. 102259W

## ANNEXURE OF THE AUDITIOR'S REPORT (As referred to in Paragraph 3 of our report of Even-date)

- (i) a) The Company has generally maintained proper records showing full particulars, including quantitative details and situation of fixed assets.
  - b) The management has physically verified all its fixed assets at reasonable intervals and no material discrepancies were noticed on such physical verification.
  - c) The Company has not disposed off any substantial part of its fixed assets so as to affect its going concern status.
- (ii) As per the information furnished, the inventories have been physically verified by the management at reasonable intervals during the year.
  - b) In our opinion and according to the information and explanations given to us procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - c) In our opinion, the company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventory as compared to book records were not material and have been properly dealt with in the books of account.
- (iii) a) In our opinion and according to the information and explanations given to us, the company has not granted any secured or unsecured loans to companies, firms or other parties covered in the register maintained u/s 301 of Companies Act, 1956. Hence the clause iii (a), (b), (c) and (d) of the order are not applicable.
  - e) The company has taken demand loans from companies, firms or other parties covered in the register maintained u/s 301 of Companies Act, 1956. The maximum amount involved during the year was Rs.2735.05 lacs and yearend balance of loans taken from such parties was Rs. 2735.05 lacs.
  - f) In our opinion, the rate of interest and other terms and conditions on which loans have been taken from companies, firms and other parties listed in the register maintained under section 301 of the Companies Act, 1956 are not prima facie, prejudicial to the interest of the company.
  - 9) In our opinion and as per the information and explanations given to us, the company is regular in repaying the principal amounts as stipulated and has been regular in the payment of interest.
- (iv) In our opinion and according to the information and explanation given

### **DEMBLE RAMANI & CO.**

CONTD.....

to us, there is generally an adequate internal control system commensurate with the size of the company and the nature of its business for purchase of inventory and fixed assets and for the sale of goods and services. During the course of our audit no major weakness has been noticed in the internal control system.

- (v) In respect of contracts or arrangements to be entered in the register maintained in pursuance of section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us, there were no particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section
- (vi) According to the information and explanations given to us, the Company has not accepted deposits in terms of provisions of Sections 58A and 58AA or any other relevant provisions of the Companies Act, 1956.
- (vii) In our opinion; the company has an internal audit system commensurate with the size and nature of its business.
- (viii) We have broadly reviewed books of accounts maintained by the company pursuant to the order made by the Central Government for maintenance of cost records under section 209(1)(d) of the Companies Act, 1956 and are of the opinion that prima facie, the prescribed accounts and records have been maintained.
- (ix) a) According to the information and explanations given to us and the records examined by us, the company is regular in depositing undisputed statutory dues including Provident Fund, Income Tax, Sales Tax, Service tax, Customs duty, Excise duty, Cess and any other statutory dues wherever applicable with the appropriate authorities. According to the information and explanations given to us, no undisputed arrears of statutory dues were outstanding as at 31st March, 2012 for a period of more than six months from the date they became payable.

b) According to the records of the company there are statutory dues, which are outstanding on account of certain disputes at the end of the year.

Name of Statute	Nature of the Dues	Amount (Rs.in Lacs)	Assessment Years	Forum where dispute is pending
Central Excise Act.	Excise Duty	14.49	2002-03	Tribunal
Central Excise Act.	Excise Duty	2.63	2003-04	Asstt. Commissioner of CEST (Appeal)
Central Excise Act.	Excise Duty	4.33	2004-05	Asstt. Commissioner of CEST (Appeal)
Central Excise Act.	Excise Duty	3.79	2004-05	Asstt. Commissioner of CEST (Appeal)

- (x) The company has registered for a period of not less than five years and it has accumulated losses at the end of the financial year not more than fifty percent of its net worth. The company has also incurred cash loss of Rs.2315.00 Lacs in the financial year however the company has not incurred any cash loss in the immediate preceding financial year.
- (xi) During the financial year all the credit facilities utilized from banks are restructured under the Corporate Debts Restructure (CDR) mechanism and according to the records of the company examined by us and the information and explanations given to us, the company has not defaulted in repayment of dues to any financial institutions or banks. The company does not have any borrowings by way of debentures.
- (xii) The company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The provisions of any special statute applicable to chit funds/ nidhi / mutual benefits funds/ society do not apply to the company.
- (xiv) In our opinion, the company is not a dealer or trader in shares, securities, debentures and other investments.
- (xv) According to the information and explanations given to us, the company has not given any guarantee for loans taken by its subsidiaries and associates from banks/ financial institutions.
- (xvi) In our opinion, term loans have been applied for the purpose for which they have been raised.

### **DEMBLE RAMANI & CO.**

CONTD.....

(xvii) According to the information and explanations given to us and on an overall examination of the balance sheet to the company, we report that no funds raised on short-term basis have been used for long-term investment.

(xviii) The company has not made any preferential allotment of shares to parties or companies covered in the Register maintained under Section 301 of the Companies Act, 1956.

(xix) The company has not issued any debentures.

(xx) The Company has not raised any money through a public issue during the year.

(xxi) During the course of our examination of the books and records of the company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the company, noticed or reported during the year, nor have we been informed of such case by the management.

For DEMBLE RAMANI & CO.
Chartered Accountants

(ASHOK RAMANI)

Partner No. 30537

Membership No. 30537 Firm Registration No. 102259W

Place: NAGPUR
Date: 03.09.2012

### MALU PAPER MILLS LIMITED, NAGPUR BALANCE SHEET AS AT 31<sup>ST</sup> MARCH, 2012

	Particulars	Note No.	Figures as at 31 <sup>st</sup> March 2012	Figures as at 31 <sup>st</sup> March 2011
I.	EQUITY AND LIABILITIES			
1	Shareholders' funds	-		
*	(a) Share capital	2	170,592,500	170,592,500
	(b) Reserves and surplus	3	49,333,795	
2	Non-current liabilities			
-	(a) Long-term borrowings	4	858,645,364	611,978,439
ļ	(b) Other Long term liabilities	5	140,606,973	
	(c) Long-term provisions	6	2,754,100	
3	Current liabilities	ŀ		
	(a) Short-term borrowings	7	153,102,593	246,391,454
	(b) Trade payables	8	86,716,433	123,989,351
	(c) Other current liabilities	9	30,895,235	34,191,630
	TOTAL:		1,492,646,993	1,559,332,618
II.	ASSETS			
	Non-current assets			
1	(a) Fixed assets			
	(i) Tangible Assets	10	1,029,386,875	1,075,108,929
	(ii) Intangible Assets		-	-
	(iii) Capital work-in-progress		-	
	(iv) Intangible Assets under development		-	-
	(b) Non-current investments	11	1,100,000	
	(c) Deferred tax assets (Net)	12	71,825,000	(18,781,000)
	(d) Long-term loans and advances	13	50,732,234	53,324,811
2	Current assets			
	(a) Current investments	1	-	-
	(b) Inventories	14	123,016,100	
	(c) Trade receivables	15	168,121,881	202,843,366
	(d) Cash and cash equivalents	16	24,567,042	
	(e) Short-term loans and advances	17	23,897,860	41,591,354
	TOTAL:		1,492,646,993	1,559,332,618
	Significant Accounting Policies	_ 1		

For Malu Paper Mills Limited.

As per our Report of even date, For Demble Ramani & Co. Chartered Accountants

Sd/

Sd/-

Punamchand Malu Banwarilal Malu (Managing Director) (Jt. Managing Director)

Place: Nagpur
Date: 03.09.2012

Sd/-Ashok Ramani Partner

## MALU PAPER MILLS LIMITED, NAGPUR STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED $31^{\rm ST}$ MARCH 2012

	Particulars	Note No.	2011-2012	2010-2011
I.	Revenue From Operations	·		
	Sale of products	18	1,731,526,379	1,729,809,034
	Less: Excise Duty		38,623,665	
	Net Sales		1,692,902,714	1,688,303,553
II.	Other income	19	4,104,957	31,017,345
ш.	Total Revenue (I + II)		1,697,007,671	1,719,320,898
IV.	Expenses:	:		
***	Cost of materials consumed	20	1,124,163,164	1,043,595,316
	Changes in inventories of finished goods work-in-		1,121,100,101	1,0 10,0 50,0 10
	progress and Stock-in-Trade	21	(991,700)	41,499,200
<b>.</b>	Employee benefits expense	22	34,865,028	
	Finance costs	23	139,208,394	
l	Depreciation and amortization expense	10	61,202,371	59,618,257
	Other expenses	24	631,262,650	460,140,440
	-	-		
	Total expenses		1,989,709,907	1,762,396,991
	Profit before exceptional and extraordinary items			
V.	and tax (III-IV)		(292,702,236)	(43,076,093)
VI.	Exceptional items			
VII.	Profit before extraordinary items and tax (V - VI)		(292,702,236)	(43,076,093)
VIII.	Extraordinary Items			
IX.	Profit before tax (VII- VIII)		(292,702,236)	(43,076,093)
х	Tax expenses: (1) Current tax			
	(2) Deferred tax (withdrawn)		(90,606,000)	(13,267,000)
	(3) Tax for Earlier period			
ΧI	Profit (Loss) for the period from continuing operations (VII-VIII)		(202,096,236)	(29,809,093)
XII	Profit/(loss) from discontinuing operations	:		
XIII	Tax expense of discontinuing operations			
	Profit/(loss) from Discontinuing operations (after tax) (XII-XIII)			
xv	Profit (Loss) for the period (XI + XIV)	[	(202,096,236)	(29,809,093)
XVI	Earnings per equity share:			
	(1) Basic		(11.85)	(1.75)
	(2) Diluted		(11.85)	(1.75)

For Malu Paper Mills Limited.

As per our Report of even date, For Demble Ramani & Co. Chartered Accountants

Sd/-

Sd/-

Punamchand Malu Banwarilal Malu (Managing Director) (Jt. Managing Director)

Place: Nagpur Date: 03.09.2012 Sd/-Ashok Ramani Partner

### MALU PAPER MILLS LIMITED, NAGPUR CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH'2012

	31st March, 2012	31st March, 2011
A. Cash Flows from Operating Activities		
Reserve & surplus		,
Net Profit before Tax	(292,702,236)	(43,076,092)
Adjustments for:	,	
Depreciation	61,202,371	59,618,256
Non Operating Income	(4,104,957)	(3,083,185)
Interest Expenses	139,208,394	125,458,818
Operating Profit before Working Capital Changes	(96,396,428)	138,917,797
Adjustments for:	·	
Trade Receivables	34,721,485	(20,971,183)
Other Receivables	(70,319,929)	(9,766,189)
Inventories	39,233,107	29,763,629
Trade Payables & Other Liabilities	(40,022,406)	(89,889,205)
Cash Generated from Operations	(132,784,171)	48,054,850
Deffered Tax	90,606,000	13,267,000
Net Cash from Operating Activities	(42,178,171)	61,321,850
B. Cash Flows from Investing Activities		
Purchase of Fixed Assets	(15,480,317)	(22,646,159)
Interest Received	4,104,957	3,083,185
Net Cash from Investing Activities	(11,375,360)	(19,562,975)
C. Cash Flows from Financing Activities		•
Proceeds from Borrowings	108,823,702	(63,998,704)
Increase in Inter Corporate	44,554,361	133,718,877
Deposits & Other Loans	22,054,953	16,711,471
Interest Paid	(139,208,394)	(125,458,818)
Net Cash used in Financing Activities	36,224,622	(39,027,174)
Net Increase/(Decrease) in Cash and Cash		
Equivalents (A+B+C)	(17,328,909)	2,731,702
Cash and Cash Equivalents at the beginning of period	41,895,951	39,164,249
Cash and Cash Equivalents at the end of period	24,567,042	41,895,951
Net Change in Cash {Inc+/Dec-}	(17,328,909)	2,731,702

The above Cash Flow has been prepared under "Indirect Method" as set out in Accounting Standard-3 on Cash Flow Statement issued by Institute of Chartered Accountants of India.

For Malu Paper Mills Limited.

As per our Report of Even Date For Demble Ramani & Co. **Chartered Accountants** 

Punamchand Malu Banwarilal Malu (Managing Director) (Jt. Managing Director)

Place: Nagpur
Date: 03.09.2012

Ashok Ramani Partner

### MALU PAPER MILLS LIMITED, NAGPUR

### **Note 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES**

### a) System of Accounting:-

The Financial Statements of the company have been prepared in accordance with the accounting principles generally accepted in India (Indian GAAP) and are in line with the relevant laws as well as the guidelines prescribed by the Department of Company Affairs, Ministry of Law, Justice & Company affairs & The Institute of Chartered Accountants of India..The financial statements have been prepared on accrual basis under the historical cost convention. The accounting policies adopted in the preparation of financial statement are consistent with those followed in previous year.

### b) Use of Estimates :-

The preparation of financial statements requires the management to make estimates and assumptions considered in the reported amount of assets and liabilities, including the disclosure of contingent liabilities (if any) as of the date of the financial statements and the reported incomes and expenses during the reporting period. Management believes that the estimates used in preparation of the financial statements are prudent and reasonable. Actual results could vary from those estimates. Any revision to accounting estimates is recognized in the period in which the results are known / materialized.

### c) Fixed Assets :-

Fixed Assets are carried at cost. Cost is inclusive of freight, duties, levies and any directly attributable cost of bringing the assets to their working condition for intended use and after providing for Cenvat Credit.

### d) **Depreciation**:-

Depreciation on Fixed Assets is provided using Straight Line Method at the rates specified in Schedule XIV of the Companies Act, 1956 and is provided on pro rata basis on the assets acquired during the year. Depreciation is not charged on the Fixed Assets sold during the Year.

Cost of leasehold assets are amortised over the useful life of assets.

### e) Impairment of Assets :-

The carrying amounts of assets / cash generating units are reviewed at each balance sheet date if there is any indication of Impairment based on internal/external factors. An impairment loss is recognized wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's net selling price and its value in use. In assessing value in use, the estimated future cash flows are discounted to their present value at the pre tax weighted average cost of capital.

### MALU PAPER MILLS LIMITED, NAGPUR

### f) Inventories:-

Inventories comprising of raw materials, finished goods, consumables. Inventories are valued at cost or estimated net realizable value after providing for obsolescence and other losses, where considered necessary. The cost of inventories comprises of all cost of purchase, cost of conversion and other cost incurred in bringing inventories to their present location and condition. In the case of raw materials, stores and spares, and finished goods, cost is determined on the First-In-First-Out (FIFO) basis.

### g) Sales:-

Sales and Job works charges are recognised when goods are supplied in accordance with the terms of sales and are recorded net of duties and taxes, trade discounts & rebates.

### h) Borrowing Costs :-

Borrowing costs include interest and bank charges. Borrowing costs are capitalized as a part of the cost of qualifying asset when it is possible that they will result in future economic benefits and the cost can be measured reliably. Other borrowing costs are recognized as an expense in the period in which they are incurred.

### i) Taxes on Income :-

Income tax expenses for the year comprises of current tax and deferred tax. Current tax provision has been determined on the basis of relief and deduction available under the Income tax Act-1961. Since there is a brought forward losses and unabsorbed depreciation hence no provision in respect of current tax has been made during the year.

Deferred tax Assets is recognized, subject to the consideration of prudence, on timing differences, being the difference between taxable incomes and accounting income that originate in one period and are capable of reversal is one or more subsequent periods.

### j) <u>Investments</u>:-

Long term Investments are valued at cost. These are classified as non Trade Investment.

### k) Retirement Benefits:

Provisions for / contributions to retirement benefit scheme are made as follows :

- a) Providend Fund on actual liability basis.
- B) Liability in respect of future payment of Gratuity to retiring employees is provided on the accrual basis on estimation at the end of each financial year.

### MALU PAPER MILLS LIMITED, NAGPUR

### 1) Foreign Currency Transactions:

Foreign Currency Transactions are accounted for at the rates prevailing on the dates of the transactions converted at contracted rate.

### m) Earning Per Share :-

Basic earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) by the weighted average number of equity shares outstanding during the year. Diluted earnings per share is computed by dividing the profit / (loss) after tax (including the post tax effect of extraordinary items, if any) as adjusted for dividend, interest and other charges to expense or income relating to the dilutive potential equity shares, by the weighted average number of equity shares considered for deriving basic earnings per share and the weighted average number of equity shares which could have been issued on the conversion of all dilutive potential equity shares.

### n) Provisions, Contingent Liabilities and Contingent Assets:-

A provision is recognized when the company has a present obligation as a result of past events and it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liability is disclosed for (i) Possible obligation which will be confirmed only by future events not wholly within the control of the company or (ii) Present obligation arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made. Contingent assets are not recognized in the financial statements since this may result in the recognition of income that may never be realized.

NOTE		PARTICULARS	AS ON 318	ST MARCH'2012 AMOUNT	AS ON 318	ST MARCH'2011 AMOUNT
NOTE 2		SHARE CAPITAL	Number		Number	
		Authorised	исильег		мишьст	
	_	Equity Shares of `Rs.10 each	20,000,000	200,000,000	20,000,000	200,000,000
	ъ	<u>Issued</u>				
		Equity Shares of Rs. 10 each fully paid	17,059,250	170,592,500	17,059,250	170,592,500
	c	Subscribed & fully Paid up				
		Equity Shares of Rs. 10 each fully paid	17,059,250	170,592,500	17,059,250	170,592,500
		Total :	17,059,250	170,592,500	17,059,250	170,592,500
	d	Reconciliation of Number of Shares Outstan	ding :			
		Shares outstanding at the beginning of the year	17,059,250	170,592,500	17,059,250	170,592,500
		Movement During the Year	0	0	0	0
		Shares outstanding at the end of the year	17,059,250	170,592,500	17,059,250	170,592,500

Rights, preference & restriction attached to Equity Shares

The company has only one class of equity Share. Each Shareholder is eligible for one vote per share. In the event of liquidation of company, the shareholders are entitled to receive remaining assets of the company, after distribution of all preferential amounts. The distribution shall be in proportion to number of equity shares held by the shareholder.

# Details of Shareholders, holding more than 5% of the Paid up Equity Share Capital of the Company with Voting Rights:

		Name of Shareholder	Number of Shares held	% of Holding	Number of Shares held	% of Holding
		Frontline Commercial Pvt Ltd	962,222	5.64%	962,222	5.64%
		Wistaria Farms Pvt Ltd	1,033,500	6.06%	1,033,500	6.06%
		Kaveri Malu	1,052,487	6.17%	1,052,487	6.17%
NOTE 3		RESERVES & SURPLUS				
	a	General Reserves				
		Opening Balance		211,880,327		211,880,327
		Movement During the Reporting Period				
		Closing Balance		211,880,327		211,880,327
	ь	Securities Premium Account				
		Opening Balance		147,952,928		147,952,928
		Movement During the Reporting Period				
		Closing Balance		147,952,928		147,952,928
	c	Profit & Loss Account				
		Opening balance		(108,403,224)		(78,594,131)
		(+) Net Profit/(Net Loss) For the period		(202,096,236)		(29,809,093)
		Closing Balance		(310,499,460)		(108,403,224)
		Total (a+b+c) :	_	49,333,795	<u> </u>	251,430,031

### NOTE 4 LONG-TERM BORROWINGS

### a SECURED LOANS

i	Bank of India, Mumbai	159,638,352	107,996,000
ii	Jammu & Kashmir Bank, Mumbai	98,859,504	93,800,000
iii	State Bank of India, Nagpur	147,997,254	82,500,000
iv	Bank of Baroda, Mumbai	68,290,493	64,937,500
v	Axis Bank, Nagpur	110,329,981	33,575,000
vi	Sundaram Fianance Ltd	24.780	109.500
vii	HDFC Bank Ltd; Mumbai	0	109,800
	Total (a) :	585,140,364	383,027,800

- 1 (Loans of Sr. No a (i) to (v) of Note 4 are secured by :
  - 1. Primary: First paripassu charge on the entire Fixed Assets of the Company both present & future.
  - 2. Collateral: Second pari pasu charge on entire current assets of the company and First pari passu charge by way of equitable mortgage of Land and Plant & Machinery of Solar Carbon Pvt Ltd.
  - 3. Guarantee : Personal guarantee of Directors Shri Punamchand Malu & Shri Banwarilal Malu and corporate guarantee of Solar Carbon Pvt Ltd.)
- 2 (Loans of Sr. No a (vi) and (vii) of Note 4 are secured by hypothecation of vehicle of company.)
- 3 During the financial year 2011-12, Loans of Sr. No. a (i) to (v) of Note 4 are restructured under the Corporate Debts Restructure (CDR) mechanism.

### DETAILS OF REPAYMENT OF TERM LOANS

REPAYMENT SCHEDULE OF TERM LOANS	Repayable after 1 year from the date of Balance Sheet	Repayment in FY 12-13	Terms of Payment - 4 Quaterly Instalment	Rate of Interest
Bank of India, Mumbai	12,64,34,089	7,569,800	Rs.15,37,450/-	13.5%
	&		8s	&
	3,32,04,263		Rs.3,55,000/-	11.5%
Jammu & Kashmir Bank, Mumbai	98,859,504	5,331,740	Rs.13,32,935/-	13.5%
State Bank of India, Nagpur	8,36,00,414	6,825,000	Rs.11,76,250/-	13.5%
	&		&	&
	6,43,96,840		Rs.5,30,000/-	11.5%
Bank of Baroda, Mumbai	68,290,493	3,731,880	Rs.9,32,970/-	13.5%
Axis Bank, Nagpur	3,98,89,840	4,360,000	Rs.5,77,000/-	18.0%
	&		&	&
	7,04,40,141		Rs.5,13,000/-	11.5%
Total (i) :	585,115,584	27,818,420		
REPAYMENT SCHEDULE OF VEHICLE LOANS	Repayable after 1 year from the date of Balance Sheet	Repayment in FY 12-13	Terms of Payment - Monthly Instalment	Rate of Interest
Sundaram Fianance Ltd	181,260	156,480	Rs.13,040/-	9.5%
HDFC Bank Ltd; Mumbai	38,040	38,040	Rs.19,020/-	9.5%
Total (ii) :	219,300	194,520		
Total (I + ii) :	585,334,884	28,012,940		
UNSECURED LOANS				
(a) Loans and advances from related parties		156,205,000		131,288,914
harcres		130,203,000		131,200,914
(b) Loans and advances from others		117,300,000		97,661,725
Total (b) :		273,505,000		228,950,639
Total (a + b) :		858,645,364		611,978,439

NOTE 5	c	OTHER LONG TERM LIABILITIES			
		Deffered Sales Tax		140,606,973	118,552,020
		Total :		140,606,973	118,552,020
		Deferred Sales Tax Liability includes: (1) Interest free deferred Sales Tax Liability the year end. During the year company has (PY Rs. 156.11 Lacs) (2) The repayment of the Deferred sales tax I (3) Repayment schedule	availed further def	erred sales tax liability in Kraf	t Division of Rs. 220.55 Lacs
		Maturity Profile	Amount Repayable		
		0 - 1 year 1 - 2 year 2 - 3 year After 3 year	2,420,881 4,152,158 134,033,934	Ti control of the con	
NOTE 6	đ	Long Term Provisions Retirement Benefits			
		Provision for Gratuity		2,754,100	2,207,193
		Total :		2,754,100	2,207,193
NOTE 7		SHORT TERM BORROWINGS Secured			
	i ii			57,818,932 57,976,084 37,307,577	98,406,577 88,972,740 59,012,137
		Total :		153,102,593	246,391,454
		((Loans of Sr. No a (i) to (iii) of Note 5 are sec (1) Primary: First pari passu charge by w. Materials, Finished Goods, Stock In Process (2) Collateral: Second pari passu charge on equitable mortgage of Land and Plant & Mac (3) Personal guarantee of Directors Shri Po Carbon Pvt Ltd.)	ay of hypothecation and Book Debts. the entire Fixed As hinery of Solar Carl	sets of the Company and First bon Pvt Ltd.	pari passu charge by way of
NOTE 8		TRADE PAYABLE			
	a	Trade Payable		86,716,433	123,989,351
		Total :		86,716,433	123,989,351
	ъ	The information required to be disclosed und with the Company.	ler Micro, Small & I	Medium Enterprises Developme	ent Act, 2006 is not available
NOTE 9		OTHER CURRENT LIABILITIES			
		Current Maturiries of Long Term Debt (As per Note 4 above)		28,012,940	20,072,220
		Duties & Taxes		2,882,295	14,119,410
		Total :		30,895,235	34,191,630

<u>NOTE 11</u>		NON- CURRENT INVESTMENTS			
		Investment in Equity instruments Unquoted Ganga Care Hospitals Ltd. (110000 Equity Shares of Rs. 10 each)		1,100,000	1,100,000
		Total :		1,100,000	1,100,000
<u>NOTE 12</u>		DEFFERED TAX ASSETS (NET)			
	a	Deffered Tax Assets			
		Unabsorbed Depreciation & Business Loss	252,017,000		156,961,000
	ь	Deffered Tax Liability Depreciation & Amortisation	180,192,000	71,825,000	175,742,000
		Total :		71,825,000	(18,781,000)
NOTE 13		LONG-TERM LOANS & ADVANCES			
	a	<b>Security Deposits</b> Unsecured, considered good		9,486,483	9,373,383
	ь	Deposits with Government Authorities		41,245,751	43,951,428
		Total :		50,732,234	53,324,811
NOTE 14		Total :  INVENTORIES		50,732,234	53,324,811
NOTE 14	a		22,440,000 11,581,900 11,565,500 14,538,650 2,141,200	50,732,234 62,267,250	23,103,200 25,929,700 17,255,462 43,454,000 1,886,245
NOTE 14	а	INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel	11,581,900 11,565,500 14,538,650		111,628,607 23,103,200 25,929,700 17,255,462 43,454,000
NOTE 14		INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel Packing Material	11,581,900 11,565,500 14,538,650	62,267,250	111,628,607 23,103,200 25,929,700 17,255,462 43,454,000 1,886,245
NOTE 14		INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel Packing Material  Total (a):  Finished goods (Valued at cost or NRV	11,581,900 11,565,500 14,538,650	62,267,250	111,628,607 23,103,200 25,929,700 17,255,462 43,454,000 1,886,245
NOTE 14		INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel Packing Material  Total (a):  Finished goods (Valued at cost or NRV whichever is less) Internally Manufactured Finished Goods	11,581,900 11,565,500 14,538,650 2,141,200	62,267,250 62,267,250	111,628,607 23,103,200 25,929,700 17,255,462 43,454,000 1,886,245 111,628,607
NOTE 14	ъ	INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel Packing Material  Total (a):  Finished goods (Valued at cost or NRV whichever is less)  Internally Manufactured Finished Goods Stock In Process	11,581,900 11,565,500 14,538,650 2,141,200	62,267,250 62,267,250	111,628,607 23,103,200 25,929,700 17,255,462 43,454,000 1,886,245 111,628,607 13,175,400 9,447,900 3,727,500
NOTE 14	ъ	INVENTORIES  Raw Materials and components (Valued at cost or NRV whichever is lower) Waste Paper - Indian Waste Paper - Imported Chemical Fuel Packing Material  Total (a):  Finished goods (Valued at cost or NRV whichever is less)  Internally Manufactured Finished Goods Stock In Process  Total (b):  Consumable Stores (Valued at cost or NRV	11,581,900 11,565,500 14,538,650 2,141,200	62,267,250 62,267,250 14,167,100	111,628,607 23,103,200 25,929,700 17,255,462 43,454,000 1,886,245  111,628,607  13,175,400 9,447,900 3,727,500

NOTE 15 TRADE RECEIVABLES	
a Trade receivables outstanding for a period less than six months from the date they are due for payment	
Unsecured, considered good 148,795,665	197,347,950
Total (a): 148,795,665	197,347,950
b Trade receivables outstanding for a period exceeding six months from the date they are due for payment	
Unsecured, considered good 19,326,216	5,495,416
Total (b): 19,326,216	5,495,416
Total (a + b) : 168,121,881	202,843,366
NOTE 16 CASH AND CASH EQUIVALENTS	
a Balances with Banks	
In current Account with	
State Bank of India, Saoner 625,084 ICICI Bank Ltd, Nagpur. 3,930,390 Jammu & Kashmir Bank, Mumbai 5,000 Bank of India, Nagpur 609 Axis Bank Ltd; Nagpur 38,076	175,604 8,906 5,000 49,747 351,055
Total: 4,599,159	590,312
FDR with Bank (Against Margin Money for Letter of Credit & Bank Guarantee)	38,777,631
<b>b</b> Cash in hand 671,359	2,528,008
Total: 24,567,042	41,895,951
NOTE 17 SHORT TERM LOANS AND ADVANCES	
Unsecured, considered good	
a Deposits and Balances with Government and Other Authorities 5,365,475	3,711,815
b Advances Recoverable in Cash or in Kind or for value to be received 18,532,385	37,879,539
Total: 23,897,860	41,591,354

NOTE 18		REVENUE FROM OPERATION				
		Sale of products; Manufacturing Goods				
	а	Kraft Paper	763,998,786		707,877,601	
	b	Newsprint Paper	967,527,593		1,021,931,433	
		Total :		1,731,526,379		1,729,809,034
NOTE 19		OTHER INCOME				
		Interest on FDR		3,272,263		2,673,211
		Interest on Security Deposit		450,006		409,974
		Income from Carbon Credit Sale		0		27,648,000
		Gain on Forex Fluctuation		122,408		0
		Sale of Scrap		260,280		286,160
		Total :	_	4,104,957		31,017,345
W0MW 00		During the Financial year 2011-12, the Comp	oany has not made a	any provision on acco	unt of Carbon Cred	it (CER)
NOTE 20		COST OF MATERIALS CONSUMED  Details of Raw Material Consumed				
		Raw Material at the beginning of the year Add: Purchases		66,288,362 1,094,006,225		80,538,976
		Total:		1,160,294,587		1,020,766,235 1,101,305,211
		Less: Raw Material at the end of the year		45,587,400		66,288,362
		Cost of Raw Material consumed		1,114,707,187		1,035,016,849
		Item wise details of Raw Material Consume	<u>ed</u>			
		Waste Paper - Indian - Kraft	324,648,514		298,779,161	
		Waste Paper - Imported - Krafft	146,497,757		72,875,335	
		Chemical - Kraft	42,154,374		33,271,282	
		Waste Paper - Indian - Newsprint	537,406,641		480,613,899	
		Waste Paper - Imported - Newsprint Chemical - Newsprint	8,212,450 55,787,451		64,908,221 84,568,951	
		Total	1,114,707,187		1,035,016,849	
		Details of Consumable Stores Consumed	a*	27 445 000		21 621 500
		Consumable Stores at the beginning of the ye Add: Purchases	aı	37,445,200 18,592,527		31,631,500 14,392,167
		Total:		56,037,727		46,023,667
		Less: Consumable Stores at the end of the year	ar	46,581,750		37,445,200
		Cost of Consumable Stores consumed		9,455,977		8,578,467

1,124,163,164

1,043,595,316

Total :

<u>NOTE 21</u>	<u>Details of changes in Inventory</u> Inventory at the end of the year		
	Particulars		
	Stock in Process	3,887,500	3,727,500
	Finished Goods	10,279,600	9,447,900
	Total :	14,167,100	13,175,400
	Inventory at the beginning of the year		
	Particulars		.*
	Stock in Process	3,727,500	3,727,500
	Finished Goods	9,447,900	50,947,100
	Total :	13,175,400	54,674,600
	Increase/Decrease in Inventory		
	Particulars		
	Stock in Process	(160,000)	0
	Finished Goods	(831,700)	41,499,200
	Total :	(991,700)	41,499,200
NOTE 22	EMPLOYEE BENEFITS		
	Salary & Allowances Providend Fund Staff Welfare Expenses Retirement Benefits  Total:	31,405,749 2,013,055 899,317 546,907	28,523,708 1,881,247 1,144,157 535,847 32,084,959
NOTE 23	FINANCE COSTS		
	Bank Charges	7,493,693	9,869,402
	Interest to Bank Interest Unsecured Loan	94,452,268 37,262,433	97,097,900 18,491,517
	Total :	139,208,394	125,458,819

NOTE 24	OTHER EXPENSES		
	Power & Fuel	360,316,827	208,425,256
	Packing Material	18,596,435	16,248,549
	Freight Inward	53,542,192	76,642,625
	Contractor Payment	15,689,001	15,505,019
	Clearing & Forwarding	1,898,803	2,187,351
	Custom Duty	3,442,332	10,711,848
	Water Charges	2,321,383	2,688,715
	Sales Tax	54,094,352	54,063,119
	Repairs & Maintenance		
	Building	1,000,816	356,118
	Plant & Machinery	35,372,868	19,377,055
	Audit Fees	224,720	200,000
	Internal Audit Fees	150,000	150,000
	Annual Listing Fees	174,415	148,905
	Computer Maintenance	123,115	12,817
	Consultancy Charges	6,433,206	1,469,015
	Conveyance Charges & Vehicle Maintenance	1,017,692	601,167
	Donation	13,211	142,000
	Insurance Charges	1,718,139	1,719,682
	Labour Welfare Fund	28,080	26,544
	Legal Expenses	64,000	51,878
	Office & Misc. Expenses	961,167	380,851
	Periodicals & Subscription	75,061	38,251
	Workman Compensation	55,000	1,382,300
	Postage	212,570	326,851
	Printing & Stationery	237,669	389,134
	Rent, Rates & Taxes	1,188,201	708,205
	Sitting Fess Expenses	38,000	34,000
	Security Expenses	1,540,223	1,763,398
	Telephone Expenses	760,349	637,523
	Travelling Expenses	1,226,583	1,056,968
	Advertisement	380,915	308,263
	Loss on sale of Carbon Credit	17,955,117	0
	Selling & Distribution Expenses	50,410,208	42,387,035
	Total :	631,262,650	460,140,440

#### NOTE 25 DISCLOSURE OF RELATED PARTY TRANSACTIONS:

a List of related parties with whom transactions have taken place during the year

Associate Companies
Malu Electrodes Pvt. Ltd. Frontline Commercials Pvt Ltd Narayan Coal Traders Pvt Ltd Neelkamal Financial Services Pvt Ltd Solar Carbons Pvt Ltd Wistaria Farms Pvt Ltd Malu Infrastructure Pvt Ltd

### Key Management Persons Poonamchand Malu

Banwarilal Malu

### c Transactions with Related Party

_	,		
1)	Associate Company		
a	Malu Electrodes Pvt. Ltd.		
	Purchases during the year	233,171	72,170
	Finance Taken	7,600,000	52,900,000
	Interest on Loan	11,109,393	3,507,300
b	Frontline Commercials Pvt Ltd		
	Interest on Loan	819,898	656,540
c	Narayan Coal Traders Pvt Ltd		
	Interest on Loan	. 408,199	327,250
d	Neelkamal Financial Services Pvt Ltd		
	Interest on Loan	1,226,284	983,000
e	Solar Carbons Pvt Ltd		
C	Interest on Loan	1,637,420	1,313,320
	interest on Dan	1,007,420	1,313,320
f	Wistaria Farms Pvt Ltd		
	Interest on Loan	144,216	71,340
g	Malu Infrastructure Pvt Ltd		
	Finance Taken	14,998,645	29,500,000
	Interest on Loan	6,257,790	445,950
3)	Relatives of Key Management Persons	Interest on Loan	Interest on Loan
a	Banwarilal Malu (HUF)	143,886	71,670
b	Kaveri Malu	323,553	159,780
С	Manisha Malu	213,583	199,750
đ	Shashi Malu	301,981	149,130
e	Vasudeo Malu	2,911,682	1,961,850
4)	Amount Payable as on reporting Date		
a	Banwarilal Malu (HUF)	1,194,000	1,064,503
b	Frontline Commercials Pvt Ltd	6,800,000	6,062,092
c	Kaveri Malu	2,685,000	2,393,802
d	Malu Electrodes Pvt. Ltd. (Loan A/c)	88,700,000	71,101,546
e	Manisha Malu	1,772,000	1,579,775
f	Narayan Coal Traders Pvt Ltd	3,389,000	3,021,621
g	Neelkamal Financial Services Pvt Ltd	10,180,000	9,076,344
h	Shashi Malu	2,506,000	2,234,217
i	Solar Carbons Pvt Ltd	13,600,000	12,126,322
j	Vasudeo Malu	24,185,000	21,564,486
k	Wistaria Farms Pvt Ltd	1,194,000	1,064,206
1	Malu Electrodes Pvt. Ltd.	28,457	18,292
m	Malu Infrastructure Pvt Ltd	44,900,000	29,901,355
NOTE 26	PAYMENT TO AUDITORS IN OTHER EXPENSES (I	NOTE 25) CONSISTS OF:	
	Statutory & Tax Audit Fees	200,000	200,000
	Service Tax	24,720	24,720
	Total	224,720	224,720

### NOTE 27 SEGMENT INFORMATION :

The Company operates in only one main segment i.e. manufacturing of paper. Since the company has only one reportable business segment and geographical segment, no further disclosure is required as per the Accounting Standard 17 on Segment Reporting.

### NOTE 28 EARNING PER SHARE (EPS)

EPS is calculated by dividing the earning available for equity shareholders or loss attributable to equity shareholders by

Profit (Loss) after tax	(202,096,236)	(29,809,093)
Weighted Number of Shares - Basic	17,059,250	17,059,250
EPS	(11.85)	(1.75)
Basic/Diluted Earning Per Share	(11.85)	(1.75)
Face value per share	10.00	10.00

### NOTE 29 ADDITIONAL INFORMATION

a Value of imports calculated on C.I.F basis by the company during the financial year in respect of -

I. Raw materials;	140,362,407
II. Components and spare parts;	2,405,542
III. Capital goods;	-

IV. Purchase of Trading Goods:-

b Expenditure in foreign currency during the financial year on account of royalty, know-how, professional and consultation fees, interest, and other matters;

Total value of all imported raw materials, spare parts and components consumed during the financial 157115749 (14%) year and the total value of all indigenous raw materials, spare parts and components similarly 967047415 (86%) consumed and the percentage of each to the total consumption: 1124163164(100%)

d The amount remitted during the year in foreign currencies on account of dividends with a specific mention of the total number of non-resident shareholders, the total number of shares held by them on

e Earnings in foreign exchange classified under the following heads, namely:-

I. Export of goods calculated on F.O.B. basis;

II. Royalty, know-how ,professional and consultation fees;

III. Interest and dividend;

IV. Other income, indicating the nature thereof

### NOTE 30 CONTINGENT LIABILITIES:

Bank Guarantee Outstanding	13,240,938
Letter of Credit	84,530,000
Bonds Executed in Favour of Government Authorities in respect of EPCG Licence towards duty saved	61,401,000
against which Export ogligation has to be made.	

### NOTE 31 OTHERS :

- a Balances in various personal accounts remain unverified since confirmations from the parties are awaited.
- The current assets, loans and advances are approximately of the values stated if realized in the ordinary course of business. The provision for depreciation and all known liabilities are adequate and not in excess of the amount considered reasonably necessary.
- c The Revised Schedule VI has become effective from 1 April 2011 for the preparation of financial statements. This has significantly impacted the disclosure and presentation made in financial statements. Previous year's figures have been regrouped/reclassified wherever necessary to correspond with the current year's classification/disclosure.

For Malu Paper Mills Ltd;

As per our Report of even date, For Demble Ramani & Co. Chartered Accountants

Punamehand Malu (Managing Director) Place: Nagpur Date: 03.09.2012 Banwarilal Malu (Jt. ManagingDirector)

Ashok Ramani Partner

NIL

### NOTE 11 FIXED ASSETS

	Fixed Assets	Rate of Deprecation (As per SLM)	Gross Block		Accumulated Depreciation			Net Block		
Sr. No.			Balance as at 1 April 2011	Additions during the year	Balance as at 31 March 2012	Balance as at 1 April 2011	Depreciation charge for the year	Balance as at 31 March 2012	Balance as at 1 April 2011	Balance as at 31 March 2012
a	Tangible Assets (	Inder Lease)						1		
1	Leasehold Land	0.00	8,573,045		8,573,045	0	541,458	541,458	8,573,045	8,031,587
ь	Tangible Assets (Not U	Inder Lease)								
1	Freehold Land	0.00	7,794,222		7,794,222	0	0	0	7,794,222	7,794,222
2	Factory Building	3.34%	200,960,064		200,960,064	31,240,841	6,712,066	37,952,907	169,719,223	163,007,157
3	Office Building	1.63%	702,610		702,610	148,889	11,453	160,342	553,721	542,268
4	Office Building (Ho)	1.63%	1,065,670		1,065,670	121,590	17,370	138,960	944,080	926,710
5	Staff Quarters	1.63%	1,712,841		1,712,841	401,777	27,919	429,696	1,311,064	1,283,145
6	Plant & Machinery	4.75%	716,278,510	13,004,349	729,282,859	139,642,363	34,248,853	173,891,216	576,636,147	555,391,643
7	Furniture & Fixture	6.33%	3,096,242	39,400	3,135,642	1,227,843	198,041	1,425,884	1,868,399	1,709,758
8	Office Equipment	4.75%	1,002,474		1,002,474	411,791	47,618	459,409	590,683	543,065
9	Computers	16.21%	1,622,916	11,905	1,634,821	1,112,540	209,367	1,321,907	510,376	312,914
10	Boiler	4.75%	12,059,151		12,059,151	6,077,281	572,810	6,650,091	5,981,870	5,409,060
11	Captive Power Plant	4.75%	183,880,144	1,125,192	185,005,336	33,353,675	8,783,507	42,137,182	150,526,469	142,868,154
12	Water Supply Equipments	4.75%	252,811		252,811	180,135	12,009	192,144	72,676	60,667
13	Fire Fighting Equipments	4.75%	214,497		214,497	82,510	10,189	92,699	131,987	121,798
14	Effluent Treatment	4.75%	25,897,357	180,000	26,077,357	5,972,965	1,233,685	7,206,650	19,924,392	18,870,707
15	Electrical Installation	4.75%	118,177,154	1,069,458	119,246,612	18,437,479	5,634,338	24,071,817	99,739,675	95,174,795
16	Misc.Fixed Assets	4.75%	23,032,930		23,032,930	3,702,531	1,094,064	4,796,595	19,330,399	18,236,335
17	Vehicle ( Four Wheeler)	9.50%	9,413,547		9,413,547	5,077,598	738,647	5,816,245	4,335,949	3,597,302
18	Vehicle (Industrial)	9.50%	11,552,771		11,552,771	5,103,301	1,097,513	6,200,814	6,449,470	5,351,957
19	Vehicle ( Two Wheeler)	9.50%	361,601	50,013	411,614	246,518	11,464	257,982	115,083	153,632
Ì	Total		1,327,680,586	15,480,317	1,343,130,873	252,541,627	61,202,371	313,743,998	1,075,108,929	1,029,386,875

Nore 1) Depreciation includes amortization of leasehold land of Rs. 4,51,215/- related to prior periods.



MALU PAPER MILLS LIMITED

Regd. Office:- Heera Plaza, 4<sup>th</sup> Floor, Near Telephone Exchange,

Central Avenue, Nagpur – 440 008.

### **PROXY FORM**

### ANNUAL GENERAL MEETING 2011-12

Folio No	DPID:	Client ID:	
my/our behalf at the	Seventeenth Annual Genera	of of as my /our proxy to at al Meeting of the Company to aue, Nagpur – 440 008 on Frida	be held at Heera Plaza, 4t1
	it any adjournment thereof.	iue, Nagpur – 440 008 on Frida	ly, the 28 day of September
Date:	, ,	F	ffix Re.1 Revenue Stamp
Address:			Starrip
		Signature:	
time for commenceme	nt of the meeting. A proxy n	posited at Registered Office not eed not be a member.	
MALU PAPER MILLS LTD.	MALU PAP Regd. Office:- Heera Plaza	ER MILLS LIMITED ,4 <sup>th</sup> Floor, Near Telephone Exch nue, Nagpur – 440 008.	
	ATT	ENDANC SLIP	
		nnual General Meeting of the C ntral Avenue, Nagpur – 440 0	
Full Name of the Share	eholders (in Block letters)		
			Signature
Folio No	DPID:	Client ID:	
Full name of the proxy	(in block letters)		
1	\ <u></u>		Signature

Note: Shareholders attending the meeting in person or by proxy are requested to complete the attendance slip and hand at the entrance of the meeting. Please carry a copy of the Annual report.