

# 20th ANNUAL REPORT 2011 -2012





## KALLAM SPINNING MILLS LIMITED

NH5, CHOWDAVARAM, GUNTUR - 522 019, A.P., INDIA.

## Company Information:

Board of Directors Sri K Haranadha Reddy, Non Executive Chairman

Sri P.Venkateswara Reddy, Managing Director

Sri G V Krishna Reddy, Joint Managing Director

Sri M V Subba Reddy, Whole Time Director

Sri M.R. Naik, Director Sri V.S.N Murthy, Nominee Director of IREDA

Sri A.Krishna Murthy, Director Sri S. Pulla Rao. Director

Listed With Bombay Stock Exchange Limited

Bankers Andhra Bank, Main Branch

Kothapet, Guntur-522001.

Indian Bank, Main Branch Naaz Centre, Guntur-522001

Axis Bank, Guntur Branch

Naaz Centre, Guntur-522001

Bank of Baroda, Guntur Branch

Near Hindu College, Guntur-522001.

Auditors M/S Brahmayya&Co.,

Chartered Accountants.

10-3-21, Sambasivapet, Guntur-522001

Cost Auditors P.Srinivas, Cost Accountant

97/2 RT Vijaya Nagar Colony,

Besides Masab Tank, Hyderabad-500 057

Registered office & Factory N.H.5, Chowdavaram, Guntur-522019

Phones:2344010, 2344017

Fax: 0863-2344000

E-mails:kallamsp@gmail.com.

Registrars & Big share Services Pvt. Ltd.,

306, 3<sup>rd</sup> Floor, Ring Wing, Amrutha Ville, Share Transfer Agents

Opp. Yashodha Hospital,

Raj Bhavan Road, Somajiguda,

Hyderabad 500082.

Ph No.040-23374967

Fax No.040-23370295.

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#### NOTICE TO SHAREHOLDERS

NOTICE is hereby given that the 20<sup>th</sup> Annual General Meeting of the Members of **KALLAM SPINNING MILLSLTD** will be held on Saturday 22-09-2012 at 3.00 P.M. at the Registered Office of the Company at NH-5, Chowdavaram, Guntur 522 019 to transact the following business.

## **Ordinary Business**

- 1. To receive, consider and adopt the Statement of Profit and Loss for the financial year ended March, 31 2012 and the Balance Sheet as at that date together with the reports of the Board of Directors and Auditors.
- 2. To appoint a Director in place of Sri MR Naik, who retires by rotation and being eligible, offers himself for reappointment.
- 3. To appoint a Director in place of Sri A Krishna Murthy who retires by rotation and being eligible, offers himself for re-appointment.
- 4. To re-appoint M/s. Brahmayya & Co., a firm of Chartered Accountants, as Statutory Auditors of the Company, for the period commencing from conclusion of this meeting till the conclusion of the next Annual General Meeting on such remuneration as may be fixed by the Board of Directors.

#### Special Business:

- To consider and, if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution
  - "RESOLVED THAT pursuant to the provisions of Section 198,269,309,310,Schedule XIII and other applicable provisions, if any, of the CompaniesAct,1956, Mr. P. Venkateswara Reddy, be and is hereby reappointed as Managing Director of the Company for a period of 3 years with effect from and including 29<sup>th</sup> June, 2012 upon the terms and conditions set out in the agreement entered into with him, which agreement is hereby specifically approved with liberty to the Board of Directors to alter and vary the terms and conditions of the said appointment and / or Agreement in such manner as may be agreed to between the Board of Directors and Mr. P. Venkateswara Reddy".
- 6. To consider and, if thought fit, to pass with or without modifications, the following resolution as an Ordinary Resolution.
  - "RESOLVED THAT pursuant to the provisions of Sections 198, 269, 309, 310 Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, Mr. G.V.Krishna Reddy, be and is hereby reappointed as Joint Managing Director of the Company for a period of 3 years with effect from and including 29<sup>th</sup> June, 2012 upon the terms and conditions set out in the agreement entered into with him, which agreement is hereby specifically approved with liberty to the Board of Directors to alter and vary the terms and conditions of the said appointment and/or Agreement a in such manner as may be agreed to between the Board of Directors and Mr. G. V. Krishna Reddy.
- 7. To consider and, if thought fit, to pass with or without modifications, the following resolution as an Special Resolution.
  - "RESOLVED THAT pursuant to the provisions of Sections 314(1), and other applicable provisions, if any, of the Companies Act, 1956, the consent of the Company be and is hereby accorded to Mr. P.Govardhan Reddy, a relative of Mr. P.Venkateswara Reddy, Managing Director of the Company, to hold an office or place of profit as Unit Head for Weaving Division of the Company, for a period of five years commencing from October 01, 2012 on the following terms and conditions:
  - 1) Salary: Rs. 24000/-p.m with a yearly increment of Rs. 3000/-p.m
  - 2) Perquisites and Allowances:
    - a) House rent Allowance of Rs. 5000/- p.m.
    - b) Telephone Expenses of Rs. 1000/- p.m.
    - c) Vehicle: When self Vehicle is used, Fuel expenses will be reimbursed by the Company
    - d) Medical Insurance: The Company agree to bear Mediclaim Health Insurance Premium for self and depended Family Members of Rs. 3 Lakhs per each Person.

Place: Guntur Date: 25-05-2012. By order of the Board of Directors
P. Venkateswara Reddy
Managing Director

#### NOTES:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend, and vote on a poll, instead of himself / herself and such proxy need not be Member. The proxy form is enclosed which should be deposited at the Registered Office of the Company duly completed and signed, not later than 48 hours before the commencement of the Meeting.
- 2. The Register of Members and Share Transfer Books of the Company will remain closed from 17-09-2012 to 22-09-2012 (both days inclusive).
- 3. The accounts, the reports and all other documents required under the law to be annexed thereto will be available for inspection during working hours at the Registered Office of the Company on any working day prior to the date of the Annual General Meeting.
- 4. In view of the company's low profitable performance, The Board of Directors has not recommended dividend in respect of the financial year 2011-2012.
- 5. Members desiring to seek any information on the Annual Accounts to be explained at the meeting are requested to send their queries in writing to the Company at the Registered Office so as to reach at least 7 days before the date of the meeting to make the required information.
- Members holding shares in physical form are requested to notify/send the following to the Company's Registrar and Transfer Agent at: *Bigshare Services Private Limited.*, 306, 3<sup>rd</sup> Floor, Ring Wing, Amrutha Ville, Opp. Yashodha Hospital,Raj Bhavan Road, Somajiguda,Hyderabad 500082 at the earliest not later than 17-09-2012.
  - any change in their address/mandate/Bank details; and
  - Particular of their Bank Account, in case the same has not been sent earlier.
- 7. Members holding shares in the electronic form are advised to inform change in address/bank mandate directly to their respective Depository Participants. The address/bank mandate as furnished to the Company by the receptive Depositories viz. NSDL and CDSL will be printed on the dividend warrant.

## EXPLANATORY STATEMENT U/S 173(2) OF THE COMPANIES ACT 1956 & INFORMATION UNDER CLAUSE 49 OF THE LISTING AGREEMENT REGARDING RE-APPOINTMENT OF DIRECTORS

(Pursuant to Clause 49VI (A) of the Listing Agreement with the Stock Exchanges)

## Item No.2

M.R.Naik is a Non-Executive Independent Director of Kallam Spinning Mills Limited. He is aged about 74 years retired as IAS Officer, he served the community in various capacities in central and state Government Organization and also served as a member in the consumer forums constituted by the state government and rendered valuable Judgments in favour of Consumers on several compliments came before for hearing. His knowledge and experience will be of great help to the company complying with various government and other institutional rules, regulations, and procedures.

## Item No. 3

Mr.A.Krishna Murthy is a Non-Executive Independent Director of Kallam Spinning Mills Limited. He is aged about 71 years, is a post graduate in law. He was selected as Asst.Labour Officer through Group II-A, conducted by Andhra Pradesh Public Service Commission in 1966. He has retired as Joint Commissioner of Labour, in Labour, Employment & Training in 1999, after rendering 33 years of service in various capacities. He is practicing as Labour Law consultant and Advocate at Guntur for last 12 years. He has rich experience in the fields of Labour Law, Industrial Law Human Resources and personal Administration.

#### Item No. 5

Mr.P.Venkateswara Reddy was re-appointed as the Managing Director of the company for a period of Three years with effect from 29th June 2012 by the Board of Directors at their meeting held on 25th May 2012 on the terms and conditions and remuneration as mentioned in the agreement entered into by the Board of Directors and the said Mr.P.Venkateswara Reddy. The remuneration of Mr. P. Venkateswara Reddy has been approved by the remuneration committee at their meeting held on 25th May 2012. The abstract of the terms and conditions and remuneration of the agreement are as detailed below.

#### i) Remuneration:

a) Salary: 1,00,000/- p.m

- b) Commission: Commission is payable @1%on profits computed under section 349 of the Companies Act.1956.
- c) Perquisites: i) Un furnished accommodation facility at Guntur city.
  - ii) Reimbursement of medical expenses for self and family, one month salary in a year or three months salary over a period of three years.
- d) Car: The company shall provide a car
- e) Telephone: The company shall provide a telephone at residence and further agrees to provide one mobile phone.
- f) Accidental Insurance Premium: The company agrees to bear Health insurance premium for self and Family subject to maximum Rs. 5000/- p.m
- g) The Company also agrees to reimburse the additional Medical expenditure, if any, incurred in excess of the Insurance claim with approval of Board
- h) Club fees: Fees of one club in Guntur city. No admission and membership fees will be paid.
- i) Payment of Gratuity at the end of the tenure shall not exceed 15 days salary for each completed year of service or at the rate as may be notified by the government from time to time.
- Reimbursement of leave travel concession for self and family once in a year subject to a maximum of one month salary.

### ii. Minimum Remuneration:

Not withstanding anything to the contrary herein contained where in any financial year during the currency of the tenure of Mr. P. Venkateswara Reddy, the company has no profits or its profits are inadequate the company will pay remuneration by way of salary, incentive, remuneration benefits perquisites and allowances as specified above.

The aggregate of the remuneration as aforesaid shall be within the maximum limits as laid down under section 198,309,310 and all other applicable provisions, if any, of the Act read with Schedule XIII of the Act, as amended and as in force from time to time.

In compliance with the provisions of section 309 and 310 read with schedule XIII of the Act, the reappointment of Mr. P. Venkateswara Reddy are now being placed before the members in general meeting for their approval. The Board commends the resolution for acceptance by the members.

The above details may please be treated as an abstract of terms of re-appointment of Mr. P. Venkateswara Reddy as Managing Director under section 302 of the companies Act, 1956.

None of the Directors, except Mr.P.Venkateswara Reddy is concerned or interested in the resolution. Your Directors recommend resolution for your approval.

#### Item No. 6

Mr.G.V.Krishna Reddy was re-appointed as the Joint Managing Director of the company for a period of Three years with effect from 29<sup>th</sup> June 2012 by the Board of Directors at their meeting held on 25<sup>th</sup> May 2012 on the terms and conditions and remuneration as mentioned in the agreement entered into by the Board of Directors and the said Mr.G.V.Krishna Reddy. The remuneration of Mr.G.V.Krishna Reddy has been approved by the remuneration committee at their meeting held on 25<sup>th</sup> May 2012. The abstract of the terms and conditions and remuneration of the agreement are as detailed below.

#### i). Remuneration:

a) Salary : 1,00,000/- p.m

b) Commission: Commission is payable @1% on profits computed under section 349 of the

Companies Act, 1956.

c) Perquisites : i) Unfurnished accommodation facility at Guntur city.

ii) Reimbursement of medical expenses for self and family, one month salary in a year or three months salary over a period of three years.

d) Car : The company shall provide a car

e) Telephone : The company shall provide a telephone at residence and further agrees to provide one mobile phone.

- f) Accidental Insurance Premium: The company agrees to bear Health insurance premium for self and Family subject to maximum Rs.5000/-p.m
- g) The Company also agrees to reimburse the additional Medical expenditure, if any, incurred in excess of the Insurance claim with approval of Board.
- h) Club fees: Fees of one club in Guntur city. No admission and membership fees will be paid.
- Payment of Gratuity at the end of the tenure shall not exceed 15 days salary for each completed year
  of service or at the rate as may be notified by the government from time to time.
- Reimbursement of leave travel concession for self and family once in a year subject to a maximum of one month salary.

#### ii. Minimum Remuneration:

Not with standing anything to the contrary herein contained where in any financial year during the currency of the tenure of Mr. G.V.KrishanReddy, the company has no profits or its profits are inadequate the company will pay remuneration by way of salary, incentive, remuneration benefits perquisites and allowances as specified above.

The aggregate of the remuneration as aforesaid shall be within the maximum limits as laid down under section 198,309, and 310 all other applicable provisions, if any, of the Act read with Schedule XIII of the Act, as amended and as in force from time to time.

In compliance with the provisions of section 309 and 310 read with schedule XIII of the Act, the reappointment of Mr. G.V.Krishna Reddy are now being placed before the members in general meeting for their approval. The Board commends the resolution for acceptance by the members.

The above details may please be treated as an abstract of terms of re-appointment of Mr. G.V.Krishna Reddy as Joint Managing Director under section 302 of the companies Act, 1956.

None of the Directors, except Mr. G.V.Krishna Reddy is concerned or interested in the resolution.

Your Directors recommend resolution for your approval.

## Item No. 7

Mr. P. Govardhan Reddy did his Diploma in Textile Technology from PSG Institute of Technology Coimbatore, Tamilnadu. With his experience has developed, understanding of the business of the Company. The remuneration proposed to be paid to Mr. P. Govardhan Reddy is in commensurate with his experience.

In view of the applicability of the provisions of Section 314 of the Companies Act, 1956, the resolution is required to be passed as a Special Resolution and Mr. P. Govardhan Reddy's appointment shall be subject to approval of the Company which shall take effect from such date as may be approved by the company in this regard.

The resolution is required to be passed as a Special Resolution and none of the Directors except Mr. P. Venkateswara Reddy, Managing Director who is a relative of Mr. P. Govardhan Reddy, is interested in this resolution.

Place: Guntur Date: 25-05-2012. By order of the Board of Directors
P. Venkateswara Reddy
Managing Director

## Director's Report

## TO THE MEMBERS OF THE KALLAM SPINNING MILLS LIMITED,

Your Directors have pleasure in presenting the 20th Annual Report of the Company together with the Audited Statements of Accounts for the year ended 31st March 2012.

## I. FINANCIAL RESULTS:

The financial results for the year ended 31st March 2012 are summarized below:

S.No.	Particulars	2011-2012	2010-2011
Ì		(Rs. in lacs)	(Rs.in lacs)
01	Sales	15197.10	13574.70
02	Otherincome	395.02	168.53
03	Increase/ (Decrease) in stock	710.46	442.75
04	Expenditure	14361.01	10872.95
05	Profit before Interest, Depreciation & Tax	1941.57	3313.03
06	Depreciation	692.40	<b>566</b> .90
07	Interest	1238.01	748.23
08	Profit before tax	11.16	1997.90
09	Provision for income tax		
	i) Current Year Tax	2.15	402.36
	ii) Deferred Tax	-51.29	197.56
10	Profit after tax	60.30	1397.98
11	Earning per share	0.88	20.41

## Transfers & appropriations from the profit are as detailed below:

12	Net Profit after tax	60.30	1397.98
13	Balance brought forward from previous year	3070.71	1921.08
14	Profit for appropriations	3131.01	3319.07

#### **APPROPRIATIONS**

15	Transfer to General Reserve		1050.00
16	Proposed Equity Dividend		123.32
17	Tax on Proposed Equity Dividend	<b></b>	20.01
18	Balance carried forward	3131.01	3070.71

The Sales of the company for the period under review increase to Rs.15197.10 Lakhs as compared to Rs.13574.70 Lakhs registering a growth of Rs 11.95 percent on annualizes basis. The profit before interest and taxes of the company has reduced by 54.51% on annualized basis from Rs2746.13 lakhs in previous year to Rs.1249.17 lakhs in the period under review.

#### II. DIVIDEND:

In view of the company's low profitable performance and the projects in hand, the Board of Directors has not recommended dividend in respect of the financial year 2011-2012

The paid up capital of the company remained unchanged at Rs 685.11 lakhs .Earning per share was Rs 0.88 and cash per earning share was Rs 10.98

#### III. EXPANSION & MODERNISATION:

During the financial year under review the following expansion cum modernization had taken place in various divisions.

## A) KSML RING SPINNING DIVISION:

Kallam Spinning Mills Limited started its production on 22 March 1995 with 12096 spindles. KSML is an ISO 9001-2000 Certified Company by TUV since 2000. The unit is located on Golden Quadrilateral NH-5 connecting Chennai and Calcutta. KSML today operates 56400 spindles of Ring Spinning out of which 31488 spindles are compact.

The premium quality yarn is exported to number of customers across the world. The company relies on consistent supply of international standard quality yarn. Having clear vision, well placed systems, guided by a team of professionals & steered by an enterprising management, KSML continuous to diversify its products and extend its customers reach.

## **Product Range:**

Ring Spinning Yarn

Ne.30s to Ne.80s combed warp / compact.

TFO Yarn

Ne.30/2 to Ne.80/2 combed warp / compact.

Production per Month

Ring Spinning Yarn, 420 tons.

#### Maintenance of Machines:

The company strictly follows all scheduled activities which are routine and preventive activities are followed as per its documented plans in quality manual. On regular basis internal system audits as well as machine audits are carried out to ensure the effectiveness of the preventive maintenance. The mill follows machines maintenance as per SITRA recommendation and as per its own experience. The maintenance activity is given at most priority. All the spares are replaced as per machine manufacturer's suggestion and are purchased directly from the Machine manufacturers to get quality parts. The mill replaces capital machines on regular basis with the latest technology.

#### **Quality Control Measures:**

Raw material inspection will be carried out on Uster HVI Sepctrum and Uster Afis Pro -2 for 2.5% SL, uniformity, MIC, Strength, Short fiber content % and neps / grm. Bale management system is followed for consistent superior yarn quality, and for this, cotton stock required for minimum 5 6 months is maintained. Carding and combing process optimized for NRE of 75% to 85% and 65% to 70% respectively. RIETER D35 /D40 draw frames are maintained for a% less than 0.50. In ring frame breakages are maintained below 5 to 6 breaks per 100 spindle hour. In autoconer utmost care is taken for achieving 85% splice strength with defect-free packages. Apart from in process inspection system mill has adopted very stringent final inspection procedure before dispatching yarn to its customers.

We maintain regional quality test center, do extensive testing of cotton yarn for mills in and around Guntur. The quality testing dept is a profit center on its own.

## B) KSML Open End Spinning Division:

KSML established its Open End unit in the year 2009-10 with an initial capacity of 1248 Rotors. The total Rotors capacity of Open End Unit was increased to 2912.

KSML have proved its OE yarn quality in the international market and have continuous demand in the market. Repeated orders are getting continuously. The premium quality yarn is exported to number of customers across the world. The company relies on consistent supply of international standard quality. Having clear vision, well place systems, guided by a team of professionals and steered by an enterprising management. KSML continuous to diversity its products and extend its customer reach.

#### **Product Range:**

OE Yarn

: Ne10s to Ne20s

TFO Yarn

Ne OE 20s/2

Production Capacity

18000 kg/day.

Consistent commitment to high quality standards and innovations has been the secrete of success. Superior open end unit ensure the supply of consistent quality yarn to manufacture the cloth.

## C) KSML Ginning Division:

KSML started its Ginning Division in March 2011 with 24 ginning machines. It has most modernized Automatic bale pressing unit and auto seed booster compressor to seed storage tank. This is one of the best and most modern TMC units in entire Guntur district.

## Machinery Infrastructure:

Roller Ginning

Nipha

Auto Seed Boosting & Collection

Auditya Quality

Automatic Bale Press

Karunanand

The Ginning Division has capacity to press 200 bales / day and 50,000 bales in a year.

#### D) HYDRO ELECTRIC DIVISION:

Our company has three hydro electric plants with 4.0 MW capacity at Nelakondapally Mandalam, Khammam District of Andhra Pradesh. These plants are on 16th & 17th branch canal of Nagarjuna Sagar project left main canal. Fortunately there had been good rain fall in the encatchment areas of Nagarjuna Sagar dam during the last five years. The canal flows for 7 to 8 months in a year. Typically the canal is opened in Aug/Sep and closed by end April.

The first two projects of 0.8 MW and 1.6 MW were commissioned in Jan 2002. We have successfully commissioned the third hydro electric plant of 1.6 MW capacity on 27th March 2011. All the generators produce electricity at 6.6 KV voltage level. The generated voltage is enhanced to 33 KV by a power transformer and fed to the state electricity grid. The hydel power generation solely dependent on the canal water flow. The 0.8 MW hydro electric project is financed by IREDA, New Delhi and remaining two Nos. of 1.6 MW hydro electric projects are financed by Andhra Bank. We have good electrical and mechanical engineering team at the hydro electric plants. They ensure the availability of plant by more than 98% when water is flowing in the canal. During the financial year 2011-12 we have generated 1,32,96,945 Units. Out of the generation 70% of the units are wheeled and consumed in spinning mill and 30% of the units are sold to AP Transco...

#### E) WEAVING UNIT:

The company had commenced the civil work for the 250 Looms Project at Kunkupadu village, Addanki mandalam, Prakasam district, AndhraPradesh. The Project cost is 146 cores and Indian Bank had Sanctioned a term loan of Rs. 106.92 cores.

## IV. FIXED DEPOSITS:

Your company has not accepted any public deposits from the public, except some of the unsecured loans brought by promoter Directors and their relatives and as such no amount on account of principal or interest on public deposits was outstanding on the date of the Balance Sheet.

### **FUTURE OUTLOOK:**

The company is projecting Rs 200 crores Turnover during the current financial Year, The O.E. & Ginning Unit is expected to add bottom line to the company.

#### VI. DIRECTORS

In accordance with the provisions of the Companies Act, 1956 and Articles of Association of the Company Sri.MR Naik, and Mr. A Krishna Murthy will retire by rotation at the ensuing Annual General Meeting and being eligible offers themselves for re-appointment. None of the Directors of the Company are disqualified for being appointed as Directors as specified in Section 274 of the Companies Act, 1956.

## VII. ENERGY, TECHNOLOGY AND FOREIGN EXCHANGE:

Additional information on conservation of energy, technology absorption, foreign exchange earnings and outgoings as required to be disclosed in terms of 217(1) (e) of the Companies Act, 1956 read together with the companies (Disclosure of particulars in the Report of Board of Directors) Rules. 1988 is annexed herewith and forms part of this report.

## VIII. PARTICULARS OF EMPLOYEES:

There were no employees coming under the purview of Section 217 (2A) of the companies Act, 1956.

#### IX. AUDITORS:

The Statutory Auditors M/s. Brahmayya & Co., (Regd.No.000153S) Chartered Accountants, Guntur, retire at the ensuring Annual General Meeting and have confirmed their eligibility and willingness to accept office if reappointment. Your Directors propose the reappointment of M/s Brahmayya &Co., as Statutory Auditors to hold office until the conclusion of the next Annual General Meeting of the Company.

## X. COSTAUDITORS:

Pursuant to the provisions of the Section 233B of the Companies Act, 1956, the Board of Directors of your Company have re-appointed subject to the approval of the Central Government Mr.P.Srinivas Cost Accountant, Hyderabad. to carry out an audit of Cost accounts of the Company in respect of Textiles for accounting year ending 31st March 2012.

#### XI. CORPORATE GOVERNANCE:

Your Directors are pleased to inform that your Company has implemented all the stipulations prescribed under clause 49 of listing agreement with the stock exchange(s). A Certificate from the Statutory Auditors of the Company in line with Clause 49 is annexed to and forms part of the Directors Report.

#### XII REGISTRAR'S AND SHARE TRANSFER AGENTS:

Your Registrar and Share Transfer Agents of the Company M/s Big share Services Private Limited,306, 3<sup>rd</sup> Floor, Ring Wing, Amrutha Ville, Opp. Yashodha Hospital,Raj Bhavan Road, Somajiguda,Hyderabad 500082.

## XIII. CASH FLOW ANALYSIS:

In conformity with the provisions of Clause 32 of the Listing agreement the Cash Flow Statement for the year ended 31.03.2012 is annexed hereto.

## XIV. DIRECTORS RESPONSIBILITY STATEMENT:

Pursuant to Section 217(2AA) of the Companies Act, 1956 your Directors state that:

- a. In the preparation of the annual accounts, the applicable Accounting standards have been followed, in the opinion of the Board of Directors, along with proper explanations for material departures if any:
- b. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year 2011-2012 and the profit or loss of the Company for that period.
- c. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the companies Act, 1956 for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities;
- d. The Directors have prepared the annual accounts on a 'Going concern' basis.

#### XV. TRANSFER OF UNPAID AND UNCLAIMED AMOUNT TO IEPF:

Pursuant to the provisions of section 205A(5) of the companies Act 1956, the declared dividends which remained un paid or unclaimed for a period of seven years, have been transferred by the company to the Investor Education and Protection Fund (IEFP) established by the Central Government pursuant to section 205C of the Said Act

The following are the details of dividends paid by the Company and respective due dates for transfer of unclaimed dividend to IEPF.

Dividend Year	Date of Declaration of Dividend	Due date for transfer to IEPF
2004-05	28-09-2005	27-10-2012
2005-06	25-09-2006	24-10-2013
2006-07	10-09-2007	09-10-2014
2007-08	20-09-2008	19-10-2015
2008-09	19-09-2009	18-10-2016
2009-10	18-09-2010	17-10-2017
2010-11	27-08-2011	26-09-2018

#### XVI. ACKNOWLEDGEMENTS:

Your Directors wish to express their grateful appreciation for the assistance, co-operation and support received from Andhra bank, Indian bank, Axisbank, IREDA, Bank of Baroda and various other Departments of both State and Central Governments. Your directors also wish to convey their appreciation for the personal as well as collective contribution and the hard work of employees across all levels without their commitments dreams and hard work. Shareholders appreciation of the managements efforts at the General Meeting of the Company and otherwise is also a great fillip to strive for better performance year after year.

Place: Guntur Date: 25-05-2012. By order of the Board of Directors
P. Venkateswara Reddy
Managing Director

## ANNEXURE - I TO THE DIRECTORS' REPORT:

Information as per Section 217(1) (e) read with the Companies (Disclosure of Particulars in the report of the Board of Directors) Rules, 1988, and forming part of the Directors' Report for the year ended March 31, 2012.

## A. CONSERVATION OF ENERGY:

Conservation of energy continues to be accorded high priority. Our R&D team continuously reviews ongoing processes.

Form A: (Form for disclosure of particulars with respect to conservation of energy)

## a) POWER AND FUEL CONSUMPTION

S.1	lo. Particulars	Current Year	Previous Year
1	Electricity		
	a) Purchased units (KWH)	25962152	25349017
	Total amount in Rs.	103329991	91471754
	Rate per unit Rs.	3.98	3.61
	b) Own Generation		
	i) Through Diesel Generator		
	Units Generated (KWH)	1800	2400
	Total Amount Rs.	- 25800	33080
	Cost per unit Rs.	14.33	13.78
	ii) Through Steam Generation		
	iii) Through Hydel Generation		
	Units generated KWH	1329 <b>6</b> 945	9127959
	Units consumed KWH	<b>6</b> 808259	5659226
	Total Cost Rs.	25190560	21337632
	Cost per KWH Rs.	3.70	3.70
	2. Coal		
	3. Furnace Oil		
	4. Other Internal Generation		
b)	CONSUMPTION PER UNIT OF PRODUCTION	(NO. OF UNITS/KG.)	
1.	Electricity	3.57	4.10
2.	Coal		****
3.	Furnace Oil		
4.	Hydel		

## B. TECHNOLOGYABSORPTION, ADAPTATION AND INNOVATION:

- 1. Efforts, in brief made towards technology absorption, adaptation and innovation Continuous efforts are being made towards technology absorption, adaptation and innovation. Quality being the thrust area, the company has taken effective steps to continue to improve quality to compete with international quality standards.
- 2. Benefits derived as a result of the above efforts:

Improved capability and productivity to meet the customer requirements.

3. Imported Technology:

--- Nil ----

## C. FOREIGN EXCHANGE EARNINGS AND OUTGOINGS:

Foreign exchange earnings during the year under review amounted to Rs 1427.53 lakhs. The foreign exchange utilized during the year amounted to Rs 18.95 lakhs.

#### MANAGEMENT DISCUSSION AND ANALYSIS:

## 1. INDUSTRY STRUCTURE & DEVELOPMENT:

The core business of the company is manufacture and sale of cotton yarn. The management discussion and analysis given below discusses the key issues of the cotton yarn spinning sector.

## (a) Industry structure

Textile industry has an overwhelming presence in the economic life of the country. Apart from providing one of the basic necessities of life, the textile industry also plays a pivotal role through its contribution to industrial output, employment generation and the export earnings of the country. It contributes about 14% to the industrial production, 4% to the GDP and 17.00% to the country's export earnings. India has a large fiber base, and ranks as the world third-leading producer of cotton, accounting for 15% of the world's cotton crop. The textile sector is the second largest provider of employment after agriculture. Hence, growth and all around development of cotton and cotton industry has a vital bearing on the overall development of the Indian economy.

## (b) industry performance

India's share of the global textile industry is predictable to grow from 4% to 7% by 2011-12 and the share of apparel in the export basket is anticipated to increase from 48% to 60%. A Vision 2010 for textile formulated by the government after exhaustive interaction with the industry and export promotion councils to capitalize on the positive atmosphere aims to increase India's share in the world's textile trade from the current 4% to 8% by 2011 and to achieve export valve of US \$50 billion in 2010. Vision 2010 for textile envisages increase in Indian textile Economy from the current US \$ 37 billion to \$85 billion by 2010.Formation of 12 million new jobs in the textile sector: and modernization and consolidation for creating a globally for competitive textile industry.

The Technology Up gradation Fund Scheme (TUFS) by Government of India was commissioned in the year 1999 with a view to facilitate the modernization and up gradation of the textiles industry by providing credit at reduced rates to the entrepreneurs both in the organized and the unorganized sector. The restructured TUF Scheme now been extended up to 31.03.2013, has been fine-tuned to catapult the rapid investments in the targeted segments of the textile industry. TUFS has helped in the transition from a quantitatively restricted textiles trade to market driven global merchandise. The modified techno-financial parameters of the scheme will infuse capital investment into the textiles sector, and help it capitalize on the vibrant and expanding global and domestic markets, through technology up gradation, cost effectiveness, quality production, efficiency and global competitiveness. It is estimated that this will ensure a growth rate of 16% in the sector.

## (c) Company's performance

The net sales of the Company for the year under review increased to Rs. 15197.10 lakhs as compared to Rs. 13574.70 lakhs in the previous financial year, registering a growth of 11.95 percent. The profit before interest and tax of the company has reduced by 54.51 percent on annualized basis from Rs.2746.13 lakhs in previous year to Rs. 1249.17 lakhs in the current financial year. The net profit for the year under report was affected and registered a reduced to Rs. 60.30 lakhs from Rs.1397.98 lakhs.

Your company's Hydel power project generated power of the value of Rs 321.82 lakhs as against Rs. 264.81 lakhs in the previous year resulting a marginal fall of 21.53%.

## (d) Strategies and Future plans

Keeping in view the trends in India and the world in the textile field, the Company is expanding its operations by increasing the spindle age capacity to the maximum level and construction of new Open Ended Unit which will utilize the cotton waste to another high marketable product. The Company's spindle age capacity was 56400 spindles and the Open End Plant is commenced its operations and added considerable revenue to the Company.

#### 2 OPPORTUNITIES AND THREATS:

ASWOTAnalysis.

## Strengths

- The management team is well experienced with hands on experience in all areas of operations and key members of the team are able to access to trend forecasts and strategic planning at macro and micro levels
- Since cotton sourcing is the single most important element in the spinning industry, our focus has been to develop competencies in this area. We source directly from the market and have created long-standing relationship with our suppliers. Our international relationships give us the leeway to source instantly from global markets if so desirable.
- 3. We use the latest machines and equipment, scientifically monitor our labor productivity and have adopted a policy of constant improvement. In addition, we also use MIS tools for operating at optimal efficiency. We have provided adequate attention to many other related areas, like shipping and logistics, spare parts sourcing and financial planning to increase our overall efficiency.
- 4. Most of our customers are repeat customers. This is testimony to our product quality and standardization. Our aim has been to always lead in the area of product development.
- 5. Our fair policies and consistent quality have earned us significant goodwill in the markets we operate in, giving us an advantage against competition.
- 6. By following a proactive labor policy, we have been able to develop a workforce that identifies themselves as a part of a family rather than as mere employees. Our units have enjoyed the distinction of never having suffered any labor unrest from inception.

#### Weaknesses

- 1. The demand pattern in the state is observed to be most seasonal.
- 2. There is also a disadvantage in the form of increased power tariff, fuel cost etc.
- 3. The product diversification in the sector is insignificant

## **Opportunities and Threats**

Though the quota liberalization has opened up bigger markets for Indian Spinning Industries, the competition from China, Thailand and other countries is increasing. Any fluctuation in the cotton prices due to the vagaries of monsoon etc. and the fluctuating foreign currencies against Rupee could become a real threat to the industry at large. The rising interest cost in the country also could create pressure on the margins during the current year.

#### 3. SEGMENTAL REVIEW AND ANALYSIS:

Your company is one of the leading quality makers of 100% cotton combed yarn. The company depended mostly on exports for its business. The power generated by its Hydro Power Plants is used for captive consumption of spinning division.

## SPINNING DIVISION:

During the year your company has operated at 56400 spindles capacity. The OE plant and new Automatic Ginning and Pressing Unit had commenced its operation in during the financial year. Your Company has made balanced approach towards export and domestic market. In domestic market most of the buyers are corporate entities and they in turn export fabric ornaments. We see that maximum product value is accrued to the Company. The company relies on consistent supply of international standard quality yarn. The company had clear vision and mission, well placed systems, team comprises with expertise professionals and strategic management expertise to diversify its qualitative products.

#### HYDEL POWER DIVISION:

Keeping in view the outstanding performance of the Hydel project for the past five years, the company 3<sup>rd</sup> power plant had commenced its commercial operation during the year-2010-11.

During the year under review, with the plenty of water available in Krishna Basin the Hydel power generation had increased to from 91,27,959 units to 1,32,96,945 units. Most of the power generation was for the captive consumption of the spinning division.

#### 4. RISKS AND CONCERNS:

## (1) Industry risk

The main twin risks in this industry, especially in the cotton yarn spinning sector, procurement prices for cotton for its quality and the yarn realisation vis a vis the cotton cost. Raw material prices, as is

common with every industry, are conditioned by their supply position in the market. This problem invariably gets compounded by the impact of import duty on cotton which sometimes renders the prices uneconomical.

In the case of marketing of yarn, the price realisation depends on the demand from garment manufacturers and power loom sector. In recent times the competition from the emerging economies in the neighbouring countries such as Sri Lanka, China and Pakistan with their comfortable status engendered by the preferential treatment in USA and EU markets poses a real challenge to the textile yarn spinning units in our country.

## (2) Currency risk

Derivative instruments associated with import of cotton and machinery equipments and export of yarn can cause significant adverse results if not properly hedged. Your company is taking the requisite ongoing steps to closely monitor the exchange rate movements.

## (3) Leverage risk

A company poised on expansion mode runs the risk of adverse debt leveraging which may affect its financials significantly. Realising this, a close watch is being kept on optimum utilisation of the funds raised and consequently your company does not envisage the said risk to adversely affect the company.

## (4) Quality risk

Quality of yarn manufactured is the single most important factor that will take a company forward in its success story. Your company has been aware of the said importance from its inception and the progress that it has made through the years was mainly because of the strict adherence to the quality of its yarn which has resulted in the company reaping the best possible price for its yarn, both in the internal and international markets.

## 5. Internal Control Systems and their adequacy:

The company has in place well established internal control procedures covering various areas such as procurement of raw materials, production planning, quality control, maintenance, planning, marketing, cost control and debt servicing and steps are taken without loss of time, whenever any weakness is observed to correct the same.

Regular internal audits and checks are carried out to ensure that the responsibilities at various levels are executed effectively and adequate systems are in place. The Management continuously reviews the internal control systems and procedures to ensure orderly and efficient conduct of business. The review includes adherence to the management policies, safeguarding the assets of the company and ensuring the timely and accurate financial information.

#### 6. Human Resource Development:

Employees are your company's most valuable resource. Your Company continues to create a favorable environment at work place. Your Company has various welfare measures both government sponsored and privately envisaged. The Company is providing good accommodation facilitates by constructing new quarters / apartments. The company also recognises the importance of training and consequently deputes its work force in various work related courses/seminars including important issues like Total Quality Management (TQM). Because of these, your company is able to attract and retain well trained and dedicated workforce. The fact that the relationship with the employees continued to be cordial is testimony to the company's ability to retain high quality workforce. In view of the aforesaid relationship no man days were lost during the year under report.

#### 7. Cautionary Statement:

Statements in the Management Discussion and Analysis describing the Companies objectives, projections, estimates, expectations may be "forward looking statements" within the meaning of applicable security laws and regulations. Actual results could differ materially from those expressed or implied. Important factors that could make difference to the company's operations include, among others, economic conditions effecting demand / supply and price conditions in the domestic and overseas markets in which the Company operates, changes in the Government regulations, tax laws and other statutes and incidental factors.

## ANNEXURE TO THE DIRECTORS' REPORT

## REPORT ON CORPORATE GOVERNANCE FOR THE PERIOD APRIL 1, 2011 TO MARCH 31, 2012.

The detailed report on Corporate Governance as per the format prescribed by SEBI and incorporated in Clause 49 of the Listing Agreement is set out below.

## 1. Company's philosophy on Corporate Governance

Kallam's Philosophy on Corporate Governance envisages achieving the highest standard of accountability, transparency, integrity and equity in all its spheres and in all its dealings with its stakeholders. The Company is committed to establish and diligently follow the high standards of Corporate Governance practices in its pursuit of profitable growth and enhancement of shareholders value. Corporate Governance practices are driven by strong board oversight, timely disclosures, transparent accounting polices and high level of integrity in decision making. The company is in compliance with the requirement of the guidelines on corporate governance as stipulated under clause 49 of the listing agreement with stock exchanges.

## 2. Composition of Board:

As on 31-03-2012 the Board consists of eight Directors, of which five are non executive Directors. The Company has a non-executive chairman. Three Directors of the Board are executive Directors. Five Directors of the Company are Non-Executive directors, including Nominee Director and all of them are Independent Directors. The Non-Executive Directors bring external and wider perspective in the Board's deliberations and decisions. The composition of board is in conformity with clause 49 of listing agreement entered into with the stock exchanges.

None of the directors on the board is a member of more than 5 Board level committees or chairman of more than 5 committees across all the listed and unlisted public companies in which he is a director. Necessary disclosures regarding committee positions and other directorship held in public companies as on March 31, 2012 have been made by the directors.

The independent director have confirmed that they satisfy the criteria of independence as stipulated in clause 49 of the listing agreement.

## No. of Board Meetings held during the year along with the dates of the Meetings

During the financial year ended March 31, 2012 five Board Meetings were held on 30<sup>th</sup> May 2011, 28<sup>th</sup> July 2011, 27<sup>th</sup> August 2011, 29<sup>th</sup> October 2011, and 28<sup>th</sup> January 2012.

Attendance of each Director at the Board Meetings, last Annual General Meeting and the number of Companies and Committees where he is Director / Member (as on the date of Directors' Report)

Name of the Director		Category of Directorship		f Board leld/Attnd.	Attendance at Last AGM	No. of Other Directorships	nosition h	nmittees in eld in other Com.
							Chaiman	
Shri K. Haranadha Reddy	Chairman	NINE	5	5	Yes	Nil	Nil	Nil
Shri P. Venkateswara Reddy	M.D.	NIE	5	5	Yes	Nil	Nil	Nil
Shri G.V. Krishna Reddy	J.M.D	NIE	5	5	Yes	Nil	Nil	Nil
Shri M.V. Subba Reddy	W.T.D	1 & N.E.D	5	5	Yes	Nil	Nil	Nil
Shri M.R. Naik	Director	1 & N.E.D	5	4	Yes	Nil	Nil	Nil
Shri V.S.N. Murthy	Director	I & N.E.D	5	5	Yes	5	1	1
Shri A. Krishna Murthy*	Director	1 & N.E.D	. 5	5	Yes	Nil	Nil	Nil
Shri S. Pulla Rao	Director	I & N.E.D	5	4	No	Nil	Nil	Nil

NINE- Non-Independent and Non Executive Director, NIE- Non-Independent and Executive Director, I & N.E.D. Independent and Non-Executive Director

## Directors retiring by rotation and seeking reappointment

The information is provided in the Notes appended to the Explanatory Statement under the heading

"Additional information on Directors recommended for appointment / seeking re-election at the ensuing Annual General Meeting".

## Disclosure of transactions where Non Executive Directors have pecuniary interest.

None of the Non-executive Directors have any pecuniary relationship or transactions vis-a-vis the Company. The directors periodically disclose their interest in different companies and transactions/contracts of the Company with such companies are taken on record in the Board Meetings.

## 3. Audit Committee:

## (a) Brief description of terms of reference

The Terms of Reference of this committee cover the matters specified for Audit Committees under Clause 49 of the Listing Agreement as well as in Section 292A of the Companies Act, 1956, and are as follows:

- a. Oversight of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- b. Recommending the appointment and removal of external auditor, fixation of audit fee and also approval for payment for any other services.
- c. Reviewing with management the annual financial statements before submission to the Board, focusing primarily on:
  - Any changes in accounting policies and practices
  - Major accounting entries based on exercise of judgment by management
  - Qualifications in draft Auditors' Report
  - Significant adjustments arising out of audit
  - The going concern assumption
  - Compliance with stock exchange and legal requirements concerning financial statements
  - Any related party transactions i.e. transactions of the company of material nature, with promoters or the management, their subsidiaries or relatives etc., that may have potential conflict with the interests of the Company at large.
- d. Reviewing with the management, external and internal auditors, and the adequacy of internal control systems.
- e. Reviewing the adequacy of internal audit function, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- f. Discussion with internal auditors of any significant findings and follow up there on.
- g. Reviewing the findings of any internal investigations by the internal auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the Board.
- h. Discussion with external auditors, before the audit commences, the nature and scope of audit as well as have post audit discussion to ascertain any area of concern.
- i. Reviewing the Company's financial and risk management policies.
- i. Other matters as assigned/specified by the Board from time to time.

## (b) Composition, Meetings and Attendance during the year:

The Audit Committee comprises of three Independent Non-Executive Directors. During the financial year ended March 31, 2012 the committee met Four times on 30<sup>th</sup> May 2011, 28<sup>th</sup> July 2011, 29<sup>th</sup> October 2011 and 28<sup>th</sup> January 2012 The attendance of the each member of the committee is given below:

Directors	Chairman / Member	Category	No. of Meetings Attended	
Shri V.S.N. Murthy	Chairman	Nominee Director	4	
Shri S. Pulla Rao	Member	1 & N.E.D.	4	
Shri M.R. Naik	Member	1 & N.E.D.	3	

At the invitation of the Company, internal auditors, cost auditors and Statutory auditors also attended the Audit Committee meetings to respond to gueries raised at the Committee meetings.

#### 4 Remuneration Committee:

## (a) Terms of Reference

The Company had constituted the Remuneration Committee on 26<sup>th</sup> June 2004. The broad terms of reference are to determine and recommend to Board, Compensation payable to Executive Directors, appraisal of the performance of the Managing Directors / Wholetime Directors and to determine and advise the Board for the payment of annual commission/compensation to the Non-Executive Director.

## (b) Composition, Meetings and Attendance during the year

The Remuneration Committee comprises of total three Independent Non-Executive Directors.

The committee comprises as follows:

Directors	Chairman / Member	Category
Shri A. Krishna Murthy	Chairman	I & N.E.D.
Shri M.R. Naik	Member	I & N.E.D.
Shri V.S.N. Murthy	Member	Nominee Director

## (c) Remuneration of Directors

The Company pays remuneration to its Managing Directors / Whole time Directors by way of salary, perquisites and allowances (a fixed component) and commission (a variable component). Salary is paid within the range approved by the shareholders. Commission is calculated with the reference to the net profits of the Company in a particular financial year and is determined by the Board of Directors at the end of the financial year based on the recommendations of the Remuneration Committee, subject to the overall ceiling as stipulated in Section 198 and 309 of the Companies Act. The Company pays sitting fees to all the Non-Executive Directors at the rate of Rs. 5000/- for attending each meeting of the Board, and Rs.5000/- for attending each Audit committee meeting thereof.

Directors	Salary	Benefits	Commission	Sitting Fees	Total
Shri P. Venkateswara Reddy	6,00,000	30,570			6,30,570
Shri G.V. Krishna Reddy	6,00,000	91,761			6,91,761
Shri M.V. Subba Reddy	3,42,000	98,611			4,40,611
Shri M.R. Naik				35,000	<b>3</b> 5,000
Shri V.S.N. Murthy	<del></del>			45,000	45,000
Shri A. Krishna Murthy		•		25,000	25,000
Shri S. Pulla Rao	<b>*</b>			30,000	30,000

## 5. Finance Committee

The company had constituted the Finance committee on 28th October 2010. Finance committee function with Mr. G.V.Krishna Reddy as chairman, and Mr. P.Venkateswra Reddy and Mr. M.V. subba Reddy as other members of the committee. The finance committee has re-constituted on 28th January 2012 with Mr. G.V.Krishna Reddy as chairman, and Mr. P. Venkateswra Reddy, Mr. M.V.Subba Reddy and Mr. S. Pulla Rao as other members of the committee. The finance committee authorised to borrow the funds by way of term loans, Letter of credits or any such other limits from any banks or financial institutional for the company's business purpose and that the total borrowings at any particular point of time, should not exceed the limits prescribed by the share holders and that the finance committee should report about the financial assistance and borrowings made every time to the board of directors in the subsequent board meeting.

#### 6. Shareholders/Investor Grievance Committee

The terms of reference shall be as per Clause 49 of the Listing Agreement.

The terms of reference shall be as per Clause 49 of the Listing Agreement

1) A Shareholders/Investor Grievance Committee" to specifically look into the redressal of

- Shareholders' / Investors' complaints and of investors such as transfer or credit of shares to demat accounts, on receipt of dividend/notices/annual returns etc.
- 2) The Committee functions under the Chairmanship of Mr. A. Krishna Murthy, a Non-executive and independent Director. The other members of the Committee are Mr. G.V.Krishna Reddy and Mr.M.V.Subba Reddy.
- 3) The Company received a total of 13 complaints from its shareholders for the period 01.04.2011 to 31.03.2012, all of which were resolved within 30 days to the satisfaction of the shareholders.
- 4) Name, designation and address of the compliance officer Mr. P. Venkateswara reddy, Managing Director, Kallam Spinning Mills Ltd, NH-5, Chowdavaram, GUNTUR, A.P-522019.
- 7. Share Transfer Committee: At present The Share Transfer Committee functions with Mr. G.V.

Krishna Reddy as Chairman, and Mr.P.Venkateswara Reddy and Mr. M.V. Subba Reddy, as other Members. The Committee meets frequently to approve the Memorandum of share transfers, sub-division / consolidation of share certificates, transmission of shares and issue of duplicate share certificates, which are submitted by the Share Transfer Agents after completing their formalities. The committee met-12- times during the year 2011-12. Share Transfers approved by the Committee are placed at the Board Meeting from time to time. During the period under review, 25,100, Equity shares were transferred.

There are no pending Share Transfers as on date of this Report.

## 8. Annual General Meetings:

Details of location of the last three Annual General Meetings of the Company are given below:

Date of AGM	Time	Place
19 <sup>th</sup> September, 2009	3.00 P.M	Regd. Office at NH-5, Chowdavaram,
		GUNTUR 522 019
18 <sup>th</sup> September, 2010	3.00 P.M	Regd. Office at NH-5, Chowdavaram,
		GUNTUR 522 019
27 <sup>th</sup> August, 2011	3.00 P.M	Regd. Office at NH-5, Chowdavaram,
		GUNTUR 522 019

#### **Disclosures**

There are no materially significant related party transaction i.e transaction of the company of material nature, with its promoters, the directors or the management their subsidiaries or relatives etc. that may have potential conflict with the interest of company at large.

The company has entered material contract with Kallam Agro Products & Oils Private Limited & kallam Brothers Cotton Private Limited in which companies Director are interested after taking necessary approvals U/S 297 of the Companies Act 1956 from the Central Government. The Details were mentioned in point 39 of the notes forming part of the Accounts.

Details of non-compliance by the Company, penalties, and strictures imposed on the Company by Stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years: **Ni**I

#### 9. Means of Communication

Quarterly results were taken on record by the Board of Directors and submitted to the Stock Exchanges in terms of the requirement of Clause 41 of the Listing Agreement.

The Audited and unaudited financial results of the Company were published in Deccan Chronicle (English newspaper) Andhra Bhoomi (vernacular newspaper). Half-yearly results were not sent to each of the shareholders.

The Management Discussion and Analysis Report is included in the Directors Report and forms part of the Annual Report.

The information required under the Companies Act and the Listing Agreement, is sent to Stock Exchanges; where Company's equity shares are listed, through facsimile and courier / post and by publication in national newspaper and vernacular newspaper, wherever required.

#### 10. General Shareholder Information

: Saturday, the 22<sup>nd</sup> September, 2012 at 3.00 P.M at the Registered office Ensuring Annual

General Meeting of the company

Financial Year : a) 01.4.2011 to 31.03.2012

Financial Calender: a) First Quarter Results Normally, last week of July

b) Half yearly Results Normally, last week of October

c) Third Quarter Results Normally, last week of January

d) Annual Audited Financial Results-Normally last week of May

Dates of Book Closure: 17th September, 2012 to 22th September, 2012 (both days inclusive)

Dividend payment date

Nil

Listing on Stock Exchanges :

The Company's shares are listed on the following stock exchanges

Bombay Stock Exchange Limited (Code 530201)

Phiroze Jeeieebov Towers, Dalai Street, MUMBAI 400 001. Ph: 022 22721233/34

Listing fees for the year 2011-2012 have been paid.

Stock Code

530201(BSE)

**Depository Participation** 

i) National Securities Depository Ltd.(NSDL)

Trade World, 4th Floor, Kamala Mills Compound.

Senapati Bapat Marg, Lower Parel,

Mumbai 400 013. Ph. No: 022 - 2497 2964

ii) Central Depository Services (India) Ltd, (CDSL)

Phiroze Jeeieebhov Towers, 28th Floor,

Dalai Street, Mumbai 400 023, Ph. No: 022 - 2497 2964

INE629F01017 ISIN Number for NSDL & CDSL:

#### Market Price Data

## **Bombay Stock Exchange Limited**

Month		Share !	Price (Rs.)	No.of Shares	Se	nsex	
			High	Low	Traded	High	Low
April	-	2011	71.85	53.20	565852	19,811.14	18,976.19
May	-	2011	65.00	44.50	358865	19,253.87	17,786.13
June	-	2011	48.60	37.90	195512	18,873.39	17,314.38
July	-	2011	44.65	35.55	95293	19,131.70	18,131.86
August	-	2011	36.50	25.25	311939	18,440.07	15,765.53
September	-	2011	29.85	26.00	65429	17,211.80	15,801.01
October	-	2011	31.40	25.30	31309	17,908.13	1 <b>5</b> ,7 <b>4</b> 5.43
November	-	2011	28.00	25.00	<b>4</b> 31 <b>5</b> 6	17,702.26	15,478.69
December	-	2011	26.95	22.05	20550	17,003.71	15,135.86
January	-	2012	27.75	23.05	48731	17,258.97	15,358.02
Febrauary	-	2012	31.55	26.50	76981	18,523.78	17,061.55
March	-	2012	32.50	25.15	50246	18,040.69	16,920.61

Registrars & Share Transfer Agents

Big share Services Pvt. Ltd.,

306, 3rd Floor, Ring Wing, Amrutha Ville, Opp. Yashodha Hospital, Raj Bhavan Road.

Somajiguda, Hyderabad 500082.

## Share Transfer System:

SEBI has notified the compulsory trading of equity shares of the Company in dematerialisation form. However, the equity shares of the Company are traded in demat as well as in non-demat form. The Company has appointed M/s. Bigshare Services Private Limited as Registrars & Share Transfer Agents for both electronic and physical transfers.

For demat shares, the Company is registered with NSDL and CDSL. The ISIN allotted to Equity Shares is INE629F01017.

For non-demat shares, the transfers are processed and registered at M/S.Bigshare Services Private Limited. Shares lodged for transfer are normally processed within 15 days from the date of lodgment, if the documents are clear in all respects. As per guidelines of SEBI, Option Letters for transfer-cum-demat are sent to the transferees giving them 30 days period to inform their option. Physical Share Certificates are dispatched to the transferees after 30 days, who do not opt for the demat.

## Distribution of Shareholding as on 31" March 2012

Range (N	lo. of	Shares)	No. of Shareholders	No. of Shares	% to Total
1	-	500	371	8766	0.13
501	-	1000	1141	112860	1.65
1001	-	2000	835	162906	2.38
2001	-	3000	248	71020	1.03
3001	-	4000	139 <sub>.</sub>	54471	0.79
4001	-	5000	242	119709	1.75
5001	-	10000	312	256808	3.75
10000	a	nd above	402	6064560	88.52
			<b>3690</b> .	6851100	100.00

## Categories of Share Holder as on 31" March 2012

	Category	No. Of Shares held	% of share holding
1.	Promoters		
	Indian	3492373	50.98
	Foreign	•••	
2.	Persons acting in concert	_ <b></b>	
3.	Institutional Investors		
	a. Mutual Funds & UTI	10000	0.15
	b. Banks, Financial Institutions,		
	Insurance companies, (Central & State Govt.	0.00	0.00
	Inst./Non. Govt. Institutions)	***	
	c. Fils		
4.	Others		
	Private Corporate Bodies	325743	4.75
	Indian Public	2850017	41.60
	NRI / OCBs	171814	2.51
	Others (Clearing Members)	1153	· 0.01
		6851100	100.00

Dividend History:	Financial Year		% of Dividend
	2004-05		7
	2005-06		10
	2006-07		12
	2007-08		12
	2008-09		<sub>.</sub> 9
	2009-10		14
	2010-11		18
Factory			
<ul><li>a) Spinning Unit</li></ul>		:	NH-5, Chowdavaram, Guntur, Andhra Pradesh
b) Power Plant		:	Kotha Kothur Village, Nelakondapalli Mandal, Khammam Dt. Andhra Pradesh.
c) Weaving Unit		:	Kunkupadu Village, Addanki Mandal, Prakasam Dist. Andhra Pradesh.
No. of Employees	as on 31" March 2012	:	330
Address for Corres		A)	Company: Kallam Spinning Mills Limited NH-5, Chowdavaram, GUNTUR, AP 522 019.
		B)	Registrars & Share Transfer Agents: Big share Services Pvt. Ltd., 306, 3 <sup>rd</sup> Floor, Ring Wing, Amrutha Ville, Opp. Yashodha Hospital, Raj Bhavan Road, Somajiguda, Hyderabad 500082. Tel: (040)-23374967, TelFax: 23370295

## Compliance Certificate of the Auditors:

The company has complied with the mandatory requirements of the code of corporate Governance as stipulated in clause 49 of the Listing Agreement with the Stock Exchanges. The company has submitted the compliance report in the prescribed format to the stock exchanges for the quarters ended June 30,2011, September 30, 2011, December 31,2011, and March 31,2012. The statutory Auditors have certified that the company has complied with the condition of corporate governance as stipulated in clause 49 of the listing agreements with the stock exchanges, the said certificate is annexed to the director's report and will be forwarded to the stock exchanges and Registrar of companies, Tamil Nadu, Chennai along with the Annual report

Email: bsshvd@bigshareonline.com

#### Prevention of insider trading:

The company has framed a code of conduct for prevention of insider trading based on SERI (prohibition of insider Trading) Regulation, 1992. This code is applicable to all Director/officer/designated employees. Under this code they are prohibited to deal in shares of the company during the closure of Trading Window and other specified period(s).

#### Risk Management:

The company has laid down procedures to inform board members about the risk assessment and minimization procedures. The board periodically discusses the significant business risks identified by the management and the mitigation measures to address such risks.

#### **DECLARATION BY MANAGING DIRECTOR /CEO**

I P.Venkateswara Reddy, Managing Director of Kallam Spinning Mills Ltd hereby confirm that all the board members and senior managerial personnel have affirmed for the year ended 31<sup>st</sup> March 2012 the compliance with the code of conduct of the company laid down for them.

Place: Guntur
Date: 25-05-2012.

P. Venkateswara Reddy Managing Director

#### MANAGING DIRECTOR & CHIEF FINANCIAL OFFICER CERTIFICATION

We have reviewed Financial Statements and Cash Flow Statements for the year April 1, 2011 to March 31,2012 and to the best of our Knowledge and belief:

- I) These statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading:
- II) These statements together present a true and fair view of the company's affairs and are in compliance with existing accounting standards, applicable laws and regulations;
- III) No transaction entered into by the company during the above said period which are fraudulent, illegal or violate of the company's Code of Conduct.
  - Further, we accept that it is our responsibility to establish and maintain internal controls for financial reporting. Accordingly, we have evaluated the effectiveness of internal control systems of the company pertaining to Financial Statements and have disclosed to the Auditors and Audit Committee, wherever applicable:
  - a) Deficiencies in the design or operation of internal controls, if any which come to our notice and steps have been taken/proposed to be taken to rectify these deficiencies.
  - Significant changes in internal control over financial reporting during the year:
  - c) Significant changes in accounting policies during the year and that the same have been disclosed in the notice to the financial statements:
  - d) Instances of significant fraud of which we became aware and the involvement therein, if any, of the management or an employee having a significant role in the company's internal control system over financial reporting.
  - e) The disclosures have been received from the senior management personnel relating to the financial and commercial transaction in which they or their relative may have personal interest. However none of these transactions have conflict with the interest of the company at large.

For and on behalf of the Board of Directors

Place · Date : 25-05-2012

Guntur

M.V. Subba Reddy Director (Finance)

P.Venkateswara Reddy Managing Director

**CFO** 

## **AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE**

Tο

The Members of

#### Kallam Spinning Mills Limited

We have examined the compliance of conditions of corporate governance by Kaliam Spinning Mills Limited for the year ended 31st March, 2012, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges where its shares are listed.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination has been limited to a review of the procedures and implementations thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and based on the representations made by the directors and the management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that as per the records maintained, and certified by the Registrars of the Company, there were no investors grievances remaining unattended as at 31st March, 2012.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

> For BRAHMAYYA & CO., Chartered Accountants (KARUMANCHI RAJAJI)

Partner ICAI MembershipNo.202309

Place : Guntur Date : 25-05-2012

## **AUDITORS' REPORT**

To The Shareholders

Kallam Spinning Mills Limited

Guntur.

We have audited the attached Balance Sheet of KALLAM SPINNIING MILLS LIMITED as at 31 March2012, the Statement of Profit and Loss for the year ended on that date annexed thereto, and its Cashflow Statement for the year ended on that date. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India, which require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes an assessment of the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditors. Report) Order, 2003 issued by the Government of India in terms of sub-Section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- a. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
- b. In our opinion, proper books of account as required by law have been kept by the company so far as appears from our examination of such books;
- c. The Balance Sheet and Statement of Profit and Loss and Cash-flow Statement dealt with by this report are in agreement with the books of account;
- d. In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash-flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act. 1956:
- e. On the basis of written representations received from the Directors, as on March 31, 2012, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on March 31, 2012 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- f. In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the significant accounting policies and notes thereon give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
  - i. In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2012;
  - ii. In the case of the Statement of Profit and Loss, of the Profit for the year ended on that date, and
  - iii. In the case of the Cash-flow Statement of the cash-flows of the company for the year ended on that date.

For **BRAHMAYYA & CO.**, Chartered Accountants Firm Regn. No. 000513S

Place: Guntur Date: 25-05-2012 (KARUMANCHI RAJAJI)
Partner
ICAI MembershipNo.202309

## Annexure referred to in paragraph 3 of our report of even date,

- 1.1 According to the information and explanations furnished to us, the company has maintained proper records showing full particulars including quantitative details and situation of its fixed assets.
- 1.2 According to the information and explanations furnished to us, the company has physically verified its fixed assets during the year and no material discrepancies were noticed on such verification.
- 1.3 According to the information and explanations furnished to us, the company has not disposed of a substantial part of its fixed assets during the year as to affect the going concern assumption in preparing the financial statements under report.
- 2.1 According to the information and explanations furnished to us, the company has physically verified its inventories during the year. In our opinion, the frequency of such verification to the extent carried out is reasonable.
- 2.2 In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
- 2.3 According to the information furnished to us, the company is maintaining proper records of its inventory. The discrepancies if any noticed on verification of inventories between the physical stocks to the extent verified during the year and the book records were not material, and have been properly dealt with in the books of account.
- 3.1 According to the information and explanations furnished to us, the company has not granted any loans secured or unsecured to companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act 1956, at the beginning of the year or during the year, and consequently reporting under sub-clauses b, c and d of clause 4 (iii) of the Order does not arise during the year under report.
- 3.2 According to the information and explanations furnished to us, the company has taken loans aggregating at the date of the Balance Sheet to Rs.68.95 lakhs from 3 directors, Rs.20.14 lakhs from 7 parties covered in the register maintained under Section 301 of the Companies Act 1956.
- 3.3 According to the information and explanations furnished to us, the above loans obtained are interest free. The other terms and conditions on which loans have been taken by the company from the parties covered in the register maintained under section 301 of the Companies Act, 1956 are not, *prima facie*, prejudicial to the interest of the company.
- 3.4 According to the information and explanations furnished to us, the above loans are repayable on demand and hence the question of regularity in repayment of principal amounts does not arise.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business with regard to purchase of inventory, fixed assets and with regard to the sale of goods and services. Further, during the course of our audit, we have not come across any instances of major weaknesses in internal control system that in our opinion, require correction but have so continued without correction.
- 5.1 Based on the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in Section 301 of Act have been entered in the register required to be maintained under that section.
- 5.2 In opinion and according to the information and explanations given to us, the transactions made in pursuance of such contracts or arrangements that have been entered in the register maintained under Section 301 of the Companies Act, 1956 have been made at prices which are reasonable having regard to prevailing market prices and other terms of business with such parties, at the relevant time.
- 6. In our opinion and according to the information and explanations given to us, the company has complied with the provisions of section 58A, 58AA and any other relevant provisions of the Act and Companies (Acceptance of Deposits) Rules, 1975 with regard to the deposits accepted from the public. According to the information furnished to us, no Order has been passed on the company by the Company Law Board or National Company Law Tribunal or Reserve Bank of India or any Court or any other Tribunal for noncompliance with the provisions of Sections 58A, 58AA of the Companies Act 1956.
- In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- 8. We have broadly reviewed the books of account and records maintained by the company pursuant to the

Rules made by the Central Government for the maintenance of Cost Records under section 209(1) (d) of the Companies Act, 1956, wherever prescribed, and we are of the opinion that *prima facie* the prescribed accounts and records have been made and maintained. However, we are not required to and have not carried out a detailed audit of the same.

- 9.1 According to the information furnished to us, the company has been regular in depositing with the appropriate authorities, the undisputed statutory dues including Provident Fund, Investor Education Protection Fund, Employees State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues applicable to it and there were no out standing amounts as at the date of the Balance Sheet under report, for a period of more than six months from the date they became payable.
- 9.2 According to the information furnished to us, and records of the company examined by us, at the date of the Balance Sheet, there were no amounts of Sales Tax, Customs Duty, Excise Duty, Cess, Income Tax, Wealth Tax and Service Tax that were disputed by the company and hence were not remitted to the concerned authorities.
- 10. The company had no accumulated losses at the end of the year under report and it did not incur cash losses during the said year or in the immediately preceding financial year.
- 11. In our opinion and according to the information and explanations furnished to us by the company, there were no defaults in repayment of its dues to financial institutions, banks or debenture holders at the date of the Balance Sheet.
- 12. According to the information furnished to us, the company has not granted any loans or advances on the basis of security by way of pledge of shares, debentures, and other securities.
- 13. In our opinion and according to the information and explanations furnished to us, the company is not a chit fund or a nidhi / mutual benefit fund/ society and hence, the requirements of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company during the year under report.
- 14. According to the information furnished to us, the company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the requirements of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 are not applicable to the company.
- 15. According to the information furnished to us, the company has not given any guarantees for loans taken by others from any banks or financial institutions during the year and also there are no such outstanding guarantees as on date of balance sheet.
- 16. In our opinion and according to the information and explanations furnished to us, the term loans taken by the company have been applied for the purpose for which they were raised.
- 17. According to the information and explanations given to us and on an overall examination of the Balance Sheet of the company, we are of the opinion that considering the internal accruals of the company during the year under report, funds raised by the company on short term basis have prima facie not been used for long term investment.
- According to the information and explanations furnished to us, the company has not made any
  preferential allotment of shares during the year to parties and companies covered in the register
  maintained under section 301 of the Companies Act, 1956.
- 19. According to the information and explanations given to us, the company has not issued any debentures during the year under report.
- 20. The company has not raised any moneys through public issue of its securities during the year, and the question of end use of such moneys did not arise during the year.
- 21. During the course of our examination of the accounts of the company in accordance with generally accepted auditing practices, we have not come across any instances of fraud on or by the company, nor have we been informed by the management, of any such instance being noticed or reported during the year.

  For BRAHMAYYA & CO...

Place: Guntur Date: 25-05-2012 Chartered Accountants
Firm Regn. No. 000513S
(KARUMANCHI RAJAJI)
Partner

ICAI MembershipNo.202309

BALANCE SHEET AS AT 31st MARCH, 2012 (Amount in Rs.)					
Particulars		As at 31	-03-2012	As at 31	-03-2011
I. EQUITY AND LIABILITIES					
1. SHAREHOLDERS' FUNDS					
(a) Share Capital	2	6,85,11,000		6,85,11,000	
(b) Reserves & Surplus	3	32,99,45,510	39,84,56,510	32,39,46,077	39,24,57,077
2. NON-CURRENT LIABILITIES					
(a) Long-term borrowings	4	88,99,62,352		79,13,79, <b>48</b> 9	
(b) Deferred tax liabilities (Net)	5	10,70,60,632		11,19,74,976	
(c) Long-term provisions	6	36,26,313	1,00,06,49,297	18,29,407	90,51,83,872
3. CURRENT LIABILITIES					
(a) Short-term borrowings	7	45,48,82,042		43,74,04,439	
(b) Trade payables	8	81,36,466		1,49,12,707	
(c) Other Current Liabilities	9	17,23,37,122		10,87,02,316	
(d) Short-term provisions	10	5,72,33,837	69,25,89,467	7,13,42,819	63,23,62,281
TOTAL	Ì '		2,09,16,95,274		1,93,00,03,230
II. ASSETS					
1. NON-CURRENT ASSETS					
(a) Fixed assets					
i. Tangible assets	11	1,25,43,84,856	,	1,13,07,43,730	1
ii. Intangible assets					
iii. Capital work-in-progress		5,77,60,499	1,31,21,45,355	19,69,363	1,13,27,13,093
(d) Long-term loans and advances	12		2,52,46,761		2,38,95,756
2. CURRENT ASSETS					
(a) Inventories	13	48,81,50,578		48,66,55,875	
(b) Trade receivables	14	8,93,61,963		12,95,28,702	
(c) Cash and Cash equivalents	15	74,33,578		1,14,92,643	:
(d) Short-term loans and advances	16	16,74,29,533		14,33,63,944	
(e) Other current assets	17	19,27,506	i	23,53,217	77,33,94,381
TOTAL			2,09,16,95,274		1,93,00,03,230
Significant accounting policies Notes on accounts	1 26-41				

As per our report of even date For BRAHMAYYA & CO., Chartered Accountants Firms' Registration No: 000513S

KARUMANCHI RAJAJI

Partner

Membership No.: 202309

Place : Guntur Date : 25-05-2012 For and on behalf of Board of Directors
P. VENKATESWARA REDDY
Managing Director

G.V. KRISHNA REDDY Joint Managing Director

> Place : Guntur Date :25-05-2012

Note Year ended Year ended				
Particulars	No.	31-03-2012	31-03-2011	
Continuing Operations				
I. Revenue:				
From Operations				
a. Sale of Products	18	1,51,97,10,182	1,35,74,70,252	
b. Sale of services				
c. Other operating revenue	- 1	4 54 07 40 492	1,35,74,70,252	
Land Control date.		1,51,97,10,182	1,35,74,70,252	
Less: Excise duty			-	
Total	ž.	1,51,97,10,182	1	
Other Income	19	3,95,02,321	1,68,52,990	
		1,55,92,12,503	1,37,43,23,242	
II. Expenses :				
Cost of materials consumed	20	1,15,79,34,548	85,26, <b>6</b> 2,653	
Purchases of Stock-in-Trade	21		27,64,800	
Changes in Inventories of finished goods work-in-progress and Stock-in-Trade	22	(7,10,46,546)	(4,42,74,529	
Employee benefits expenses	23	3,59,71,988	3,40,27,035	
Finance costs	24	12,38,01,261	7,48,23,065	
Depreciation	1	6,92,39,908	5,66,90,38	
Other expenses	25	24,21,95,707	19,78,40,04	
Total		1,55,80,96,866	1,17,45,33,454	
Profit before tax		11,15,637	19,97,89,788	
Less: Tax expense :		, ,		
- Current tax		2,15,000	4,02,36,270	
- Deferred tax			1,52,85,936	
- Tax Credit under MAT withdrawn			44,69,483	
Total		9,00,637	13,97,98,099	
Add: Deferred tax credit		49,14,344	-	
MAT Credit entitlement		2,15,000	_	
Profit after tax		60,29,981	13,97,98,099	
Earning Per Equity share of Rs. 10/- each Basic and diluted		0.88	20.4	
Significant accounting policies Notes on accounts	1 26-41			

As per our report of even date For BRAHMAYYA & CO.,

Chartered Accountants

Firms' Registration No: 000513S

KARUMANCHI RAJAJI

Partner

Membership No.: 202309

Place : Guntur Date : 25-05-2012 For and on behalf of Board of Directors
P. VENKATESWARA REDDY

Managing Director

/ KDICHNIA DEDDY

G.V. KRISHNA REDDY Joint Managing Director

> Place : Guntur Date :25-05-2012

	CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012.					
	Particulars	Year 2011 - 2012 Rs.	Year 2010 - 2011 Rs.			
Α.	CASH FLOW FROM OPERATING ACTIVITIES					
ļ	Net Profit before tax	11,15,637	19,97,89,788			
	Adjustments for:					
	Depreciation	6,92,39,908	5,66,90,385			
	Loss on Sale of Fixed Assets (Net)	(71,89,760)	6,18,092			
	Interest Paid	12,29,93,264	7,06,53,784			
	Govt Grants Credited	(30,548)	(30,548)			
	Interest received	(13,18,835)	(11,29,195)			
ĺ	Operating Profit before working Capital Changes	18,48,09,666	32,65,92,306			
	Adjustments for:					
	Trade and Other Receivables	2,53,25,974	(10,21,48,557)			
l	Inventories	(14,94,703)	(19,90,64,155)			
1	Trade Payables	2,33,30,071	2,42,59,053			
	Cash generated from operations	23,19,71,008	4,96,38,647			
l	Less: Income Tax Paid	99,26,618	4,04,51,629			
	Net Cash from (Used in) Operating Activities: (A)	22,20,44,390	91,87,018			
В.	CASH FLOW FROM INVESTING ACTIVITIES:					
	Purchase of Fixed Assets / Capital works under progress	(25,41,95,859)	(21,44,83,089)			
	Sale of / Adjustments to Fixed Assets	1,27,13,449	21,55,617			
	Interest received	13,18,835	11,29,195			
1	Net Cash used in Investing Activities:(B)	(24,01,63,575)	(21,11,98,277)			
C.	CASH FLOW FROM FINANCING ACTIVITIES					
	Proceedings from borrowings	15,13,85,920	28,69,12,583			
	Interest paid	(12,29,93,264)	(7,06,53,784)			
	Payment of Dividend	(1,43,32,536)	(1,11,84,575)			
	NET CASH FROM FINANCING ACTIVITIES:(C)	1,40,60,120	20,50,74,224			
	Net Increase in Cash and Cash Equivalents (A+B+C)	(40,59,065)	30,62,965			
	Cash and Cash equivalents at the beginning of the year	1,14,92,643	84,29,678			
	Cash and Cash equivalents at the closing of the year	74,33,578	1,14,92,643			
		(40,59,065)	30,62,965			
۸۵	ner our report of even date	For and an habaif of F				

As per our report of even date For BRAHMAYYA & CO.,

Chartered Accountants

Firms' Registration No: 000513S

KARUMANCHI RAJAJI

Partner

Membership No.: 202309

Place : Guntur Date : 25-05-2012 For and on behalf of Board of Directors
P. VENKATESWARA REDDY

Managing Director

G.V. KRISHNA REDDY
Joint Managing Director

Place : Guntur Date :25-05-2012

## STATEMENT ON ACCOUNTING POLICIES

Note No. 1

#### 1. GENERAL

The Accounts are prepared under the historical cost convention and in accordance with generally accepted accounting practices. The financial statements are prepared to comply in all respects with the Accounting Standards notified under section 211 (3C) of the Companies Act, 1956 and all the relevant provisions thereof.

#### 2. USE OF ESTIMATES

The preparation of financial statements requires the management of the Company to make judgements, estimates and assumptions that affect the reported balance of assets and liabilities, revenues and expenses and disclosures relating to the contingent liabilities and commitments. The management believes that the estimates used in preparation of the financial statements are prudent and reasonable. The judgements, estimates and underlying assumptions are made with the management's best knowledge of the business environment and are reviewed on an on going basis. However, future results could differ from these estimates. Any revision to these accounting estimates is recognised prospectively in the current and future periods.

## 3. FIXEDASSETS

Fixed Assets are stated at cost less accumulated depreciation. Cost of acquisition of fixed assets is inclusive of directly attributable cost of bringing the assets to their working condition for the intended use. CENVAT/VAT/Terminal Excise duty availed, if any, on fixed assets is not included in the cost of such fixed assets capitalised. Interest on borrowings incurred up to the date of commissioning of assets are capitalised.

#### 4. BORROWING COSTS

Borrowing costs incurred in connection with the funds borrowed for acquisition of assets that takes necessarily substantial period of time to get ready for intended use are capitalised as part of cost of such assets. All other borrowing costs are charged to revenue.

#### 5. DEPRECIATION

Depreciation on Tangible fixed Assets has been provided on Straight Line Method at applicable Rates prescribed in Scheduled XIV of the Companies Act, 1956.

## 6. INVENTORIES

Inventories are valued as follows

## I. Spinning Division:

- a) Finished stocks are valued at cost or net realisable value which ever is lower.
- b) Cotton Waste is valued at Net realisable Value.
- c) Work-in-progress, Raw materials, stores and spares are valued at cost except where net realisable value of the finished goods they are used in is less than the cost of finished goods and in such an event, if the replacement cost of such materials etc., is less than their book values, they are valued at replacement cost.

## II. Power Division:

- a) Stock of power (Banked with APTRANSCO) is valued at cost or net realisable value which ever is lower.
- b) Tools & Implements are being valued at cost.

#### 7. REVENUE RECOGNITION

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the company and the revenue can be reliably measured.

- Revenue from sale of products is recognised when the risks and rewards of ownership are transferred to the buyer under the terms of the contract which usually coincide on the dispatch of goods to the customer or when they are unconditionally appropriated under the terms of sale.
- ii) Sales are stated net of trade discount and sales tax.
- Incentives such as DEPB benefits are recognised as Income only on actual realisation / on sale / utilisation of said licenses.
- iv) Power generated and supplied to spinning division is accounted for at the rate at which company purchases from the APTRANSCO
- v) Interest on investments and deposits is booked on a time proportion basis taking into account the amounts invested and the rate of interest.

#### 8. INTER-DIVISIONAL TRANSFERS

Inter-divisional transfer of goods as independent marketable products of separate divisions used for captive consumption are transferred at prevailing market prices. This accounting treatment has no impact on the profit of the company. Such transactions are neither included in turnover nor in consumption of materials, except for valuation purposes.

#### 9. DEFERRED GOVT, GRANTS

State subsidy received towards installation of Generator is being recognised to profit and loss account over the expected life of the said asset on which subsidy received.

#### 10. RETIREMENT BENEFITS

The company provides retirement benefit in the form of provident fund and group gratuity. Contributions to the Provident Fund, a defined contribution scheme, is made at the prescribed rates to the provident fund commissioner and is charged to the Profit and Loss account. There is no other obligation other than the contribution payable.

The Liability for group gratuity is provided based on actuarial valuation as per the Projected Unit Credit Method at the end of the each year.

The Liability for Leave encashment being short term benefits, is accounted on accrual of said liability.

#### 11. FOREIGN CURRENCY TRANSACTIONS

- Foreign Currency Liability contracted for acquiring Fixed Assets are restated at the Foreign Exchange rates prevailing at the year end and all exchange differences arising as a result of such restatement are charged to the Profit and Loss Account.
- ii) Transactions in foreign currency are initially accounted at the exchange rate prevailing on the date of transaction, and adjusted appropriately, with the difference in the rate of exchange arising on actual receipt/payment during the year.
- iii) At each balance sheet date
  - Foreign Currency monetary items are reported using the rate of exchange on the date
  - Foreign Currency non-monetary items are reported using the exchange rate at which they were initially recognised.

In respect of forward exchange contracts in the nature of hedges

- Premium or discount on the contract is amortised over the term of the contract
- Exchange differences on the contract are recognised as profit or loss in the period in which they
  arise.

#### 12. TAXES ON INCOME

Current tax is determined as per provisions of Income Tax Act, 1961 in respect of Taxable Income for the year.

Deferred tax liability is recognised, subject to the consideration of prudence on timing differences, being the difference between taxable inome and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets arising on account of brought forward losses and unabsorbed depreciation as per Income-tax laws are recognised only when there is virtual certainity supported by convincing evidence that such assets will be realised. Deferred tax assets arising on other temporary differences are recognised only if there is a reasonable certainty of realisation.

#### 13. SEGMENT REPORTING

The accounting polices adopted for segment reporting are in line with the accounting policies of the Company with the following additional policies for segment reporting.

Inter Segmental revenue have been accounted for based on the market related price.

Revenue and expenses have been identified to segments on the basis of their relationship to the operating activities of the segment.

## 14. PROVISIONS, CONTINGENT LIABILITIES AND CONTINGENT ASSETS

Provisions are recognised only when there is a present obligation as a result of past events and when a reliable estimate of the amount of obligation can be made. Provisions are not discounted to their present value and are determined based on the best estimate required to settle the obligation at the reporting date. These estimates are reviewed at each reporting date and adjusted to reflect the current best estimates.

Contingent liability is disclosed for (i) Possible obligation which will be confirmed only by future events not wholly within the control of the Company or (ii) Present obligations arising from past events where it is not probable that an outflow of resources will be required to settle the obligation or a reliable estimate of the amount of the obligation cannot be made. The company does not recognise contingent liabilities but the same are disclosed in the Notes.

Contingent assets are not recognised in the financial statements since this may result in the recognition of income that may never be realised.

## 15. DIVIDENDS

Provision is made in accounts for the dividends payable by the company as recommended by the board of directors pending approval of the shareholders at the Annual General Meeting. Tax on Distributable profit is provided for in the year to which such distributable profits relate.

For BRAHMAYYA & CO., Chartered Accountants Firm Regn. No. 000513S

Place: Guntur Date: 25-05-2012 (KARUMANCHI RAJAJI)
Partner
ICAI MembershipNo.202309

SHARE CAPITAL		Note No. 2
Particulars	As at 31-03-2012	As at 31-03-2011
Authorised		
1,00,00,000 Equity Shares of Rs. 10/- each	10,00,00,000	10,00,00,000
Issued, subscribed and paid up:		}
68,51,100 Equity Shares of Rs. 10/- each fully paid up	6,85,11,000	6,85,11,000
Total	6,85,11,000	6,85,11,000

- 1. The company has only one class of Equity shares having a par value of Rs. 10/- each. Each holder of equity share is entitled to one vote per share on poll and have one vote on show of hands. In the event of liquidation, the equity share holders are eligible to receive the remaining assets of the company in proportion to their shareholding after distribution of payments to preferential creditors
- 2. Details of share holders holding more than 5% of total number of shares

	As at 31	-03-2012	As at 31	-03-2011
Name of the Share Holder	Number of Shares Held	% out of total Number of Shares of the company	Number of Shares Held	% out of total Number of Shares of the company
a. Kallam Haranadha Reddy	4,37,200	6.38%	4,37,200	6.3 <b>8</b> %
b. Gurram Venkata Krishna Reddy	5,55,065	8.10%	5,50,618	8.04%
c. Kallam Agro Products & Oils Pvt. Limited	8,73,982	12.76%	8,43,688	12.31%

- 3. The company is neither a holding company nor a subsidiary company to any other company
- 4. Reconciliation of number of Equity shares.

	As at 31	I-03-2012	As at 31	-03-2011
Name of the Share Holder	Number of Shares Held	% out of total Number of Shares of the company	Number of Shares Held	% out of total Number of Shares of the company
Shares outstanding at the beginning of the year	68,51,100	6,85,11,000	68,51,100	6,85,11,000
Add: shares Issued during the year				
	68,51,100	6,85,11,000	68,51,100	6,85,11,000
Less: Shares bought back during the year				
Shares outstanding at the end of the year	68,51,100	6,85,11,000	68,51,100	6,85,11,000

- 5. The company has not issued any bonus shares during the last five financial years.
- 6. None of the shares were allotted in pursuant to contract without payment being received in cash.

RESERVES AND SURPLUS Note N		Note No. 3
Particulars	As at 31-03-2012	As at 31-03-2011
Capital Reserve:		
Investment Subsidy		
Figures as at the end of the current and previous reporting period	15,00,000	15,00,000
	15,00,000	15,00,000
Deferred Govt. Grants Figures as at the end of the previous reporting period	1,72,062	2,02,610

Particulars	As at 31-03-2012	As at 31-03-2011
Additions:	AS 81 3 1-03-2012	AS 8131-03-2011
Deductions - Credited to Statement of Proft and Loss	30,548	30,548
Figures as at the end of current reporting period	1,41,514	1,72,062
General Reserve	1,41,314	1,72,002
Figures as at the end of the previous reporting period	1,52,00,000	47,00,000
additions: Transfer from Statement of Profit and Loss	1,32,00,000	1,05,00,000
Deductions		1,03,00,000
Figures as at the end of current reporting period	1,52,00,000	1,52,00,000
Surplus in Statement of Profit and Loss	1,32,00,000	1,32,00,000
Figures as at the end of the previous reporting period	30,70,74,015	19,21,08,452
1 -	60,29,981	13,97,98,099
Add : Profit for the year  Less : Proposed dividend	60,29,961	1,23,31,980
tax on Proposed dividend	 	20,00,556
Transfer to Reserves		1,05,00,000
Figures as at the end of current reporting period	31,31,03,996	30,70,74,015
Total of Reserves and Surplus	32,99,45,510	32,39,46,077
LONG-TERM BORROWINGS	32,33,43,310	Note No. 4
A. Secured	<del> </del>	Note No. 4
Term Loans		
- From Financial Institutions :		
i IREDA	1,68,52,950	<b>2</b> ,03,0 <b>8</b> ,270
- From Banks	1,00,52,930	2,03,08,270
i Andhra Bank	<b>46,67,91,77</b> 2	<b>44</b> ,0 <b>8</b> ,47,989
ii Indian Bank	38,49,64,538	30,84,00,094
iii Bank of Baroda	1,59,580	30,04,00,094
Total (a)	86,87,68,840	76,95,56,353
B. Unsecured	00,07,00,040	70,93,36,333
i. Deferred payment liabilities		
Interest free Sales Tax Deferment	1 00 04 540	4 25 20 420
ii. Other Loans :	1,09,84,512	1,35,29,136
	22.44.000	20.00.000
Loans from Promoters and their relatives	33,14,000	29,09,000
Fixed Deposits from Directors	68,95,000	53,85,000
Total (b)	2,11,93,512	2,18,23,136
Total (a+b)	88,99,62,352	79,13,79,489

#### i. IREDA:

- a. Term loan from IREDA is secured by first charge on all the movable and immovable assets of the company's power division of 0.80MW small hydro project at Nandigama branch canal at mile #3, Kotha Kothuru of Nela kondapalli village, Khammam dist., A.P. Further guaranteed by six promoter directors of the company and corporate guarantee of two companies.
- b. The above loan carries interest @10%
- the above loan is repayable in following manner.
   2013-14 Rs. 3455320/-: 2014-15 Rs. 3455320/-: 2015-16 Rs. 2285984/-: 2016-17 Rs. 2355792 : 2017-18 Rs. 2355792: 2018-19 Rs. 2355792/- and 2019-20 Rs. 588950/-
- d. There are no defaults in repayment of above loan.

#### ii. Andhra Bank:

- Power unit:
- a. Term loan from Andhra Bank is secured by way of charge on movable and immovable assets of power plant at Kotha Kothuru and Bhairavanipalli of Khamma Dist., A.P. which are exclusively created out of said loan. Also secured by way of second charge on fixed assets of spinning mill unit. The said loan is further guaranteed by two directors in their personal capacities.
- b. The above loans carries interest @ 13.5% and 14%
- Spinning Unit:
- a. Term loan from Andhra Bank is secured on paripassu basis by way of first charge on all the movable and immovable assets of spinning division of the company. Further guaranteed by two Directors in their personal capacities.
- b. The above loans carries interest @ 12.75/- 13.5% and 14%
- c. The above loans are repayable in following manner.

2013-14 Rs. 90016000/-: 2014-15 Rs. 84990992: 2015-16 Rs. 83026542/-: 2016-2017 Rs. 31838595: 2017-18 Rs. 19445000/-: 2018-19 Rs. 29000000/-: 2019-20 Rs. 47900000/-: 2020-21 Rs. 65274689: and 2021-22 Rs. 15299954/-

d. There are no defaults in repayment of above loans.

#### iii. Indian Bank:

- a. Term loan from Indian Bank is secured on paripassu basis by way of first charge on all the movable and immovable assets of spinning division of the company. Further guaranteed by two directors in their personal capacities.
- The above loans carries interest @13% and 14%
- c. The above loans are repayable in following manner, 2013-14 Rs. 28770000/-: 2014-15 Rs. 35038400: 2015-16 Rs. 39670000/-: 2016-17 Rs. 66820000: 2017-18 Rs. 65425000/-: 2018-19 Rs. 52218798/-: 2019-20 Rs. 50000000/-: 2020-21 Rs. 47010240
- d. There are no defaults in repayment of above loans

## iv. Bank of Baroda:

- a. Term loan from Bank of Baroda is secured by way of first charge on fixed assets of company's proposed Dyeing unit and further guaranteed by two directors in their personal capacities. However, the loan proceeds are not yet availed by the company.
- b. The above loan carries interest @ 13.25%

#### v. Interest free sales tax loan:

a. The company availed interest free sales tax loan for the period from 1995-96 to 2008-09 aggregating to Rs. 25475992/- The said loan is repayable within a period of 10/14 years from each year of availment

DEFERRED TAX LIABILITIES (Net)		Note No. 5
Particulars	As at 31-03-2012	As at 31-03-201
a. Liability		
- On fixed assets towards depreciation	12,28,03,687	11,27,48,142
b. Assets		
- Towards disallowances u/s 43B of Income-tax Act, 1961	14,18,076	7,73,166
- Unabsorbed depreciation	1,42,83,722	-
- Provision towards bad and doubtful debts	41,257	
Total	10,70,60,632	11,19,74,976
LONG TERM PROVISIONS		Note No.
Provision for employee retirement benefits		
Towards Group gratuity (Unfunded)	36,26,3 <b>13</b>	18,29,40
Total	36,26,313	18,29,407
SHORT TERM BORROWINGS		Note No. 7
A. Secured		
Loans repayable on demand		
working capital Loans		
From Banks		
- Andhra Bank	15,10,04,990	18,73,42,704
- Indian Bank	11,10,14,552	14,33,29,23
- Axis Bank Ltd.,	19,28,62,500	10,67,32,500
Total	45,48,82,042	43,74,04,439

Note: The above loans are secured by way of hypothecation of Inventories and Book debts. Further secured by way of second charge on pari passu basis on fixed assets of the company other than those exclusively charged to IREDA. Further guaranteed by two directors in their individual capacities.

TRADE PAYABLES Note No. 8			
Dues to : Small and Micro Enterprises *	11,01,301	26,14,615	
Others	70,35,165	1,22,98,092	
Total	81,36,466	1,49,12,707	

OTHER CURRENT LIABILITIES		Note No.9
Particulars	As at 31-03-2012	As at 31-03-201
Creditors for capital goods	4,08,94,778	23,35,211
Current maturities of long-term debt		
i. IREDA	34,55,320	25,91,490
ii. Andhra Bank	7,03,08,000	5,81,61,00
iii. Indian Bank	2,52,70,000	55,00,00
iv. Interest free sales tax deferment	25,44,624	
Interest accrued but not due on borrowings	85,40,224	89,58,28
Advances received against sales	5,19,047	77,99,73
Unpaid dividends	21,10,964	17,90,64
Others:		
Teak Plantation Deposits	67,500	81,00
Employee related payments	34,60,105	76,14,31
Statutory liabilities	11,44,030	13,38,92
Other liabilities	1,40,22,530	1,25,31,71
Total	17,23,37,122	10,87,02,310
SHORT-TERM PROVISIONS		Note No. 10
Provision for employee retirement benefits		
- Leave Encashment	10,337	10,28
Provision for Income Tax	5,72,23,500	5,70,00,00
Provision for Proposed dividend		1,23,31,98
Provision for Tax on distributable profits		20,00,5 <b>5</b>
Total	5,72,33,837	7,13,42,819

FIXE	FIXED ASSETS									<b></b>	Note No 11
			GROSS BLOCK	3LOCK			DEPRECIATION	SIATION		NET B	NET BLOCK
S.No.	Particulars	As at 01-04-2011	Additions during the Year	Deductions during the Year	As at 31-03-2012	As at 01-04-2011	For the Year	on Deductions	As at 31-03-2012	As at 31-03-2012	As at 31-03-2011
Tar	Tangible:										
<del>-</del> -	Land	2,25,30,063	88,07,346	8,14,292	3,05,23,117	ı	:	1	i	3,05,23,117	2,25,30,063
۲۵	Factory Buildings	31,28,36,873	1,51,99,040	1	32,80,35,913	4,67,37,403	1,06,73,937	:	5,74,11,339	27,06,24,574	26,60,99,470
က်	Non-Factory Buildings	7,76.78,870	;	!	7,76,78,870	34,23,375	12,63,939	ł	46,87,313	7,29,91,557	7,42,55,495
4	Plant and Equipment	94,58,46,228	16,84,10,721	1,33,59,921	1,33,59,921 1,10,08,97,028	23,54,46,965	5,31,02,660	91,07,595	27,94,42,030	82,14,54,998	71,03,99,263
ιςi	Electrical and Electronic Equipment	6,26,01,456	30,41,999	28,543	6,56,14,912	1,38,21,017	31,30,495	I	1.69,51,512	4,86,63,400	4,87,80,439
ώ	Borewells and Waterpumps	4,92,296	ı	l	4,92,296	1,48,810	18,411	1	1,67,221	3,25,075	3,43,486
7.	Office and Other equipment	85,67,016	16,66,656	I	1,02,33,672	50,07,474	4,59,938	:	54,67,412	47,66,260	35,59,542
æi	Furniture and Fixtures	24,19,954	94.238	1	25,14,192	9,43,154	1,58,712	1	11,01,866	14,12,326	14.76.800
တ်	Vehicles	46,14,778	11,84,723	8,36,015	49,63,486	13,15,606	4,31,816	4,07,485	13,39,937	36,23,549	32,99,172
	Total	1,43,75,87,534	87,534 19,84,04,723	1,50,38,771	1,50,38,771 1,62,09,53,486	30,68,43,804	6,92,39,908	95,15,080	36,65,68,630	1,25,43,84,856	1,25,43,84,856 1,13,07,43,730
	Previous Year	1,12,48,02,559 32,13,20,940	32,13,20,940	85,35,965	85,35,965 1,43,75,87,534	25,59,32,619	5,66,90,386	57,79,201	30,68,43,804	1,13,07,43,730	86,88,69,940

LONG TERM LOANS AND ADVANCES		Note No. 12
Particulars	As at 31-03-2012	As at 31-03-2011
a. Unsecured, Considered Good		
Capital Advances	61,64,148	95,40,93 <b>3</b>
Security deposits with Govt. authorities	1,90,82,613	1,43,54,823
Total	2,52,46,761	2,38,95,756
INVENTORIES		Note No. 13
Raw Materials	32,19,17,829	39,89,89,252
Work-in-progress	3,81,66,009	2,28,69,559
Finished goods	10,17,58,562	4,60,08,466
Stores and spares	2,63,08,178	1,87,88,598
Total	48,81,50,578	48,66,55,875
TRADE RECEIVABLES		Note No. 14
Unsecured, Considered good		
Outstanding for a period exceeding 6 months	3,73,965	3,77,734
Others	8,89,87,998	12,91,50,968
Total	8,93,61,963	12,95,28,702
Unsecured, Considered doubtful		
Outstanding for a period exceeding 6months	1,33,519	
Others	<u></u>	
Total	1,33,519	
Less : Provision for bad and doubtful debts	1,33,519	
Total	8,93,61,963	12,95,28,702
CASH AND CASH EQUIVALENTS		Note No. 15
1. Cash on hand	5,78,297	7,77,472
2. Cash equivalents		
i. Balances with Banks		
a. Earmarked balances with banks (towards unclaimed dividend)	21,13,155	17,93,204
b. Balances with banks held as margin money against LC and guarantees	27,40,803	41,34,263
c. In Current Accounts	20,01,323	47,87,704
Total	74,33,578	1,14,92,643

SHORT TERM LOANS AND ADVAN		Note No. 16		
Particulars			As at 31-03-2012	As at 31-03-2011
Unsecured Considered Good				
Advances against supplies			28,39,030	30,99,226
Employee related advances				11,72,092
Other advances			19,500	<b>88</b> ,078
Deposits recoverable			11,560	11,560
EPCG Terminal Excise Duty Refund	Receivable		71,22,766	96,21,522
Duty draw back refund receivable			11,02,979	
Excise Duty Deposit	6	6		
Input Tax Credit under VAT	2,64,26,273	1,25,44,177		
Advance Income Tax / Fringe Benefit Tax / TDS			5,72,39,634	4,73,04,516
MAT Credit entitlement			2,74,45,517	2,72,30,517
Interest rebate receivable under TUF			1,62,00,555	2,81,42,625
Power Subsidy Receivable			2,90,21,713	1,41,49,625
Total			16,74,29,533	. 14,33,63,944
OTHER CURRENT ASSETS		Note No. 17		
Accrued Interest			11,48,294	8,96,023
Prepaid Expenses			7,79,212	14,57,194
Total			19,27,506	23,53,217
SALE OF PRODUCTS			Note No. 18	
Particulars	Qty (Kgs.)	Year ended 31-03-2012	Qty (Kgs.)	Year ended 31-03-2011
Cotton Yarn	50,91,191	98,03,74,295	44,15,128	93,05,05,446
OE Yarn	41,25,488	48,59,35,022	30,21,473	39,41,89,840
Cotton Waste	20,43,541	12,08,79,868	19,79,591	11,45,54,087
OE Waste	5,71,304	87,87,910	4,48,699	73,76,101
Cotton Seed	21,15,844	2,71,31,546	1,65,130	22,04,781
Sale of Power (KWH)	1,07,97,342	3,21,82,820	83,97,614	2,64,81,431
Cotton Lint	4,03,840	6,41,99,117	1,80,175	2,70,26,250
Pressing Charges Total		34,99,250		1,89,350
Less: Inter Divisional Transfers	<u> </u>	1,72,29,89,828		1,50,25,27,286
Power (KWH)	68,08,259	2,51,90,560	56,59,226	2,13,37,632
Cotton Waste	16,38,812	11,04,19,517	11,68,917	9,65,03,802
<u> </u>	,			1,10,00,00

Particulars	Qty (Kgs.)	Year ended	Qty (Kgs.)	Year ended	
	4.5 (1.9-1)	31-03-2012	, (3,	31-03-2011	
Cotton Lint	4,00,779	6,41,70,319	1,80,175	2,70,26,250	
Pressing Charges		34,99,250		1,89,350	
Total	**	20,32,79,646		14,50,57,034	
Grand Total		1,51,97,10,182		1,35,74,70,252	
OTHER INCOME Note					
Particulars			Year ended 31-03-2012	Year ended 31-03-2011	
Interest from Bank and others			13,18,835	11,29,195	
Deferred Govt. Grants Credited back	(		30,548	30,548	
Export Incentives			80,73,632	64,65,426	
Credit Balances written back			34,704	58,001	
Profit on Sale of Assets			82,75,578	2,85,120	
Power Subsidy Received			2,10,17,988	80,03,725	
Miscellaneous Receipts			7,51,036	8,80,975	
Total			3,95,02,321	1,68,52,990	
COST OF MATERIALS CONSUME	D			Note No. 20	
Opening Stock			39,89,89,252	25,14,91,991	
Add: Purchases of Raw Material			1,08,08,63,125	1,00,01,59,914	
Total			1,47,98,52,377	1,25,16,51,905	
Less : Closing Stock			32,19,17,829	39,89,89,252	
Total			1,15,79,34,548	85,26,62,653	
Components of Materials consum	ed:				
Particulars	Qty (Kgs.)	Year ended 31-03-2012	Qty (Kgs.)	Year ended 31-03-2011	
Cotton Kappas, Lint and Waste	1,33,42,081	1,15,79,34,548	94,29,839	85,26,62,653	
PURCHASES OF STOCK-IN-TRAD	E			Note No. 21	
Particulars	Qty (Kgs.)	Year ended 31-03-2012	Qty (Kgs.)	Year ended 31-03-2011	
OE Yarn			19,200	27,64,800	
Total	***		19,200	27,64,800	
42		<u></u>	L <u></u>		

CHANGES IN INVENTORIES OF FI WORK-IN-PROGRESS and STOCK	NISHED GOODS	,		Note No. 22
Particulars	Qty (Kgs.)	Year ended 31-03-2012	Qty (Kgs.)	Year ended 31-03-2011
Closing Stock				
Work in process - Cotton Yarn	2,01,400	3,29,52,048	1,53,073	2,1 <b>2</b> ,76,651
- OE Yarn	60,235	52,13,961	17,560	15,92,908
Finished Goods	33,233	0_,.0,00.	,555	75,5=,555
- Cotton Yarn	1,06,999	2,45,13,730	1,82,783	3,38,89,780
- Cotton Waste	798	37,935	87,000	30,34,337
Stock of Power (KWH) (Banked with APTRANSCO)	31,97,679	31,18,964	9,77,834	10, <b>82</b> ,853
- OE Yarn	81,900	79,13,503	44,820	<b>42</b> ,37, <b>2</b> 83
- OE Waste	1,274	26,046	24,930	7,07,584
- Cotton Lint	6,21,832	6,57,65,414		
- Cotton Seed	66,787	3,82,970	2, <b>25,24</b> 9	30,56,6 <b>2</b> 9
Sub Total : A		13,99,24,571		6,88,78,025
Opening Stock : Work-in-Process				
- Cotton Yarn	1,53,073	2,12,76,651	1,51,073	1,45,76,497
- OE Yarn	17,560	15,92,908	15,560	10,39,139
Finished Goods				
- Cotton Yarn	1,82,783	3,38,89,780	39,030	49,62,260
- Cotton Waste	87,000	30,34,337	53,498	15,64,567
Stock of Power (KWH) (Banked with APTRANSCO)	9,77,834	10,82,853	3,75,282	3,55,636
- OE Yarn	44,820	42,37,283	25,486	20,40,425
- OE Waste	24,930	7,07,584	15,449	64,972
- Cotton Lint				
- Cotton Seed	2,25,249	30,56,629		<del></del>
Sub Total : B		6,88,78,025		2,46,03,496
Increase in inventories Total : B-A		-7,10,46,546		-4,42,74,529
EMPLOYEE BENEFIT EXPENSES		······································		Note No. 23
Particulars			Year ended 31-03-2012	Year ended 31-03-2011
Salaries and Wages		-···	3,12,08,363	3,12,95,418
Contribution to Provident and other Funds			19,18,713	13,31,748
Staff Welfare Expenses			10,07,766	8,72,150
Incremental Liability for Gratuity			18,37,146	5,27,719
Total			3,59,71,988	3,40,27,035

FINANCE COSTS		Note No. 24
Particulars	Year ended 31-03-2012	Year ended 31-03-2011
Interest paid to Banks and Others	12,29,93,264	7,06,53,784
Interest on Income Tax	8, <b>500</b>	17,63,730
Other Borrowing Costs	7,99,497	24,05,551
Total	12,38,01,261	7,48,23,065
OTHER EXPENSES		Note No. 25
Manufacturing Expenses :		
Consumption of Stores and Spare Parts and Packing Materials	4,90,37,253	3,68,82,388
Power and Fuel	10,33,41,655	9,17,58,239
Repairs to : Buildings	8,24,817	1,33,276
: Machinery	3,44,01,469	2,62,04,606
: Others	16,51,530	81,530
Insurance	26,14,607	20,23,280
Selling Expenses :		
Loading, Unloading, Transport Etc.,	2,42,25,606	1,83,15,695
Commission on Sales	81,66,614	91,27,095
Administration and Other Expenses :		
Rates and Taxes	13,70,539	12,40,872
Loss on Foreign Currency Exchange Fluctuations	14,53,012	2,68,626
Payments to Auditors towards:		
: Statutory Audit	1,10,300	77,210
: Tax Audit and Taxation Matters	75,004	22,060
: For Certification and other	16,545	
: Towards Cost Audit	14,000	14,000
Directors Sitting Fee and Travelling Expenses	8,61,294	1,75,288
Claims written off		60,371
Miscellaneous Expenses	1,27,42,417	1,02,68,335
Loss on Sale of Assets	10,85,818	9,03,212
Provision for Bad and Doubtful Debts	1,33,519	
Bad Debts written off	69,708	2,83,962
Total	24,21,95,707	19,78,40,045

NOTE	S FORMING PART OF THE	ACCOUNTS		Year ended 31-03-2012	Year ended 31-03-2011
100	CIEVALUE OF IMPORTEM	ADE DUDING TUE VI	E A D	Rs.	Rs.
<b>2</b> 6.	CIF VALUE OF IMPORTS M.	ADE DURING THE YI	EAR	E 22 046	E1 41 40E
	Stores & Spares			5,32,916	51,41,495
ii. Capital goods			7,61,22,748	2,70,95,986	
27. COMPARISION BETWEEN CONSUMPTION OF IMPORTED AND INDIGENOUS RAW MATERIALS SPARES AND COMPONENTS DURING THE YEAR					
	Year ended 31-03-2012			Year e	
		31-03-20 Rs.	12	31-03- Rs	
		Value	%	Value	%
а.	Raw Materials:	Rs.		Rs.	
	Imported			28,38,619	0.33
	Indigenous	<u>1,</u> 15,79,34,548	100.00	85,00,13,384	99.67
	Total	1,15,79,34,548	100.00	85,28,52,003	100.0 <b>0</b>
b.	Spares and Components				
	Imported	5,32,916	1.09	37,19,289	10.08
	Indigenous	4,85,04,337	98.91	3,31,63,099	89.92
	Total	4,90,37,253	100.00	3,68,82,388	100.00
28. EXPENDITURE IN FOREIGN CURRENCY DURING THE YEAR Year ending Year ending					
			31-03-2012	31-03-2011	
i.	Commission on Yarn Sales			5,05,430	9,08,959
ii.	Foreign Travel			<b>13</b> ,8 <b>9</b> , <b>694</b>	1,08,062
29. EARNINGS IN FOREIGN CURRENCY					
Sa	ales (FOB Value)			14,27,52,701	23,45,57,990
30. CC	ONTINGENT LIABILITIES NO	TPROVIDED FOR		As at	As at
. i.	Counter Guarantees given to	Bank in respect of Ba	ink	31-03-2012	31-03- <b>2</b> 011
	guarantees and letter of credit issue			4,09,46,170	7,05,67,634
ii.	Estimated amounts of contra		cecuted on Capi		
	Accounts, and not provided for	or.		3,98,525	3,66,94,573
	State levies on Electricity			38,47,661	37,38,227
31. a.	Balances in personal accou with the said parties.	nts of various parties	are subject to	confirmation by ai	nd reconciliation
b.	In the opinion of the Mana Advances are recoverable at	agement, all the amo	ounts stated u	nder Current Ass	ets, Loans and
32. a.			•	s under progress	during the year
J 02. a.	includes borrowing costs as p		r cupital work	2011-12	2010-11
	Interest paid on term loans ar (Net after interest subsidy red			10,05,790	72,46,984
33. Int	terest paid is net after crediting	subsidy received und	ler TUf Scheme	3,20,59,084	3,33,27,632

- 34. Sales includes an amount of Rs. 9,03,020/- being gain on exchange fluctuation. (previous year Rs. 27,01,789/-)
- 35. The Andhra Pradesh Electricity regulatory Commission issued orders refixing the purchase price of power purchased from the company at Rs.2.52 per Unit w.e.f. 01-04-2004. The Company contested the said order in High Court of Andhra Pradesh along with the other members of Small Hydro Power Developers Association. The High Court issued an interim order directing APSPDCL to pay 50% of the differential between the revised rate and the previous rate in force up to 31-03-2004. Subsequently the High Court transferred the case to the Appellate Tribunal for Electricity, New Delhi. The Appellate Tribunal for Electricity decided the matter in favour of the Company vide its order dated 02-06-06 and ordered the APTRANSCO to pay the difference amount between the revised rate and the previous rate in force up to 31-03-2004. However the APTRANSCO preferred an appeal before the Supreme Court against the order of the Appellate Tribunal for Electricity. The Supreme Court set out guidelines and remanded the matter to APERC with a direction that APERC shall hear the non-conventional energy generators afresh and determine the tariff expeditiously for purchase of Electricity in accordance with Law and pending the orders of APERC, APSPDCL is making payment of Rs. 1.92 per unit w.e.f. September, 2010, instead of billed rate of Rs. 2.74 per unit.
- 36. The Andhra Pradesh Electricity regulatory commission vide its order dated 23-02-2004 has increased the wheeling charges from 2% to 12.81% on the Electricity wheeled from the Power Plants of the Company by the APTRANSCO. The company has filed writ petition in the Hon'ble High Court of Andhra Pradesh and the said Court has transferred the case to the Appellate Tribunal for Electricity, New Delhi. The Appellate tribunal for Electricity passed the final order on 08-09-2005 directing the APTRANSCO to continue to collect the wheeling charges only at 2%. However the APTRANSCO preferred an appeal before the Supreme Court against the orders of the Appellate Tribunal for Electricity, New Delhi. In view of the order passed by the Appellate Tribunal for Electricity, the Company has accountant for wheeling charges only at 2% pending final orders in the matter.
- 37. Disclosures required under the Micro, Small and Medium Enterprises Development Act 2006.

	Details	Amount
i.	Principal and interest overdue as on 31-03-2012	Nil
ii.	Interest paid on delayed payment during 2011 - 2012	Nil
iii.	Interest due on Principal amounts paid beyond due date during 2011 - 2012	Nil
iv.	Interest accrued but not due	Nil
V.	Total interest due but not paid	Nil

The above details were prepared based on information furnished by the respective suppliers and available with the company regarding the status under Micro, Small & Medium Enterprises Development Act, 2006. The said information to the extent furnished by the suppliers has been relied upon by the Company and its Auditors for the said purpose.

#### 38. Group Gratuity:

The Company has a defined benefit Gratuity Plan. Every Employee who has completed 5 years or more of service gets gratuity on departure at 15days salary (last drawn) for each completed year of service subject to limits as per Payment of Gratuity Act 1972. The Company has not contributed to any fund of its Gratuity Liability.

The Liability towards Gratuity has been made based on Actuarial Valuation, the particulars of which are given below.

Profit and Loss Account	2011-12
Current Service Cost	10,85,978
Interest Cost	1,49,264
Actuarial Gain	6,01,904
Total	18,37,146

Present value of obligation as on 31-03-2012

Present value of obligation as on 01-04-2012 18,29,407

Interest Cost 1,49,264

Current Service Cost 10,85,978

Benefits Paid (40,240)
Actuarial Gain 6,01,904

Present Value of Obligation as on 31-03-2012 36,26,313

The Principal assumptions in determining Gratuity Liability are as follows:

Discount Rate 8.25%

Salary Escalation 12%

Mortality LIC (1994-96) Ultimate Mortality Table

39. DISCLOSURE REQUIREMENTS PURSUANT TO " ACCOUNTING STANDARD - 18 RELATED PARTY DISCLOSURES".

- A. List of Related Parties :-
  - 1) Key Management Personnel:
    - 1. K. Harandha Reddy, Chairman
    - 2. P. Venkateswara Reddy, Managing Director
    - 3. G.V. Krishna Reddy, Joint Managing Director
    - 4. M.V. Subba Reddy, Whole Time Director
  - 2) Relatives of Key Management Personnel:-

1. Kallam Venkata Subbayamma Wife of K. Harandha Reddy

2. Poluri Sivanagendramma Wife of P. Venkateswara Reddy

3. Movva Uma Sankara Reddy Brother of M.V. Subba Reddy

4. Poluri Govardhana Reddy Son of P. Venkateswara Reddy

5. Poluri Venugopala Reddy Son of P. Venkateswara Reddy

6. Gurram Nitin Son of G.V. Krishna Reddy

7. Movva Kavitha Wife of M.V. Subba Reddy

8. Kallam Mohana Reddy Son of K. Harandha Reddy

9. M. Srinivasa Nagarjuna Reddy Son of M.V. Subba Reddy

10. M. Murali Sairam Krishna Reddy Son of M.V. Subba Reddy

11. G. Vijaya Lakshmi Wife of G.V. Krishna Reddy

12.G. Appi Reddy Father of G.V. Krishna Reddy

- 3. Companies controlled by Key Management personnel / relatives of Key Management personnel
  - 1. Kallam Agro Products & Oils Private Limited, Guntur
  - 2. Kallam Brothers Cottons Private Limited, Guntur

B)	Transacti	ons with the related parties	Key	Relatives of	Companies Controlled						
		ture of Transaction		Key Management Personnel Amount Rs.							
1.	Details of	Transactions:									
	a. Re	muneration paid :									
	1.	P. Venkateswara Reddy, MD	6,30,570								
l	2.	G.V Krishna Reddy, JMD	6,91,761								
	3.	M.V. Subba Reddy, WTD	4,40,611								
		Total	17,62,942								
ļ	b. Sa	lary paid :			•						
ĺ	P. 0	Govardhna Reddy		2,23,314							
	c. Pu	rchase of goods and Services									
l	1.	Kallam Borthers Cotton Pvt. Ltd., Gunti									
]		<ul> <li>Pressing Charges</li> </ul>		1,36,230							
		- Cotton Lint			52,79,249						
	d. Sa	d. Sale of goods and Services									
	1.	2,30,511									
l	2.	2,44,66,119									
	II. Balan										
ļ	a. Sh	are capital of the Company held by									
	1.	K. Haranadha Reddy, Chairman	43,72,000								
i	2.	P. Venkateswara Reddy, MD	26,35,800								
	3.	G.V. Krishna Reddy, JMD	55,50,650								
1	4.	M.V. Subba Reddy, W.T.D.	6,85,000								
1		Total	1,32,43,450								
	1.	K. Venkata Subbayamma,									
1		w/o K. Haranadha Reddy		13,34,000	)						
1	2.	P. Sivanagendramma,									
1		w/o P.Venkateswara Reddy		11,78,000	)						
	3.	M. Uma Sankara Reddy,									
		b/o M.V. Subba Reddy		10,68,240	)						
ł	4.	P. Venugopala Reddy,									
1		S/o P. Venkateswara Reddy		10,05,480							
	5.	K. Mohana Reddy,									
}		S/o K. Harandha Reddy		31,15,000	)						
	6.	G. Nitin,									
l		S/o G.V.Krishna Reddy		10,18,000							
1	7.	Others	8,84,260	)							
		Total		96,02,980							
	1.	Kallam Agro Products & Oils Pvt. Ltd., G	87,39,820								

Nature of Transaction	Key Management Personnel Amount Rs.	Relatives of Key Management Personnel Amount Rs.	Companies Controlled by Key Management Personnel / Relatives of Key Management Personnel Amount Rs.
b. Loans / Inter Corporate Deposits received from			
(Unsecured)			
<ol> <li>P. Venkateswara Reddy, MD</li> </ol>	6,95,000		
<ol><li>G.V.Krishna Reddy, JMD</li></ol>	47,00,000		
<ol><li>M.V. Subba Reddy, WTD</li></ol>	15,00,000		
Total	68,95,000		
1. G.Vijayalakshmi,			
W/o G.V.Krishna Reddy		4,06,000	,
2. M. Uma Sankara Reddy,			
B/o M.V.Subba Reddy		4,75,000	)
3. P. Sivanagendramma,			
W/o P.Venkateswara Reddy		7,55,000	)
4. G. Nitin,			
S/o G.V.Krishna Reddy		2,50,000	)
5. Others		1,28,000	)
Total		20,14,000	
C. Amount due to			
P.Venkateswara Reddy, MD	50,000		
2. G.V. Krishna Reddy, JMD	21,264		
<ol><li>M.V.Subba Reddy, WTD</li></ol>	30,000		
Total	1,01,264		
D. Trade dues from			
Kallam Brothers Cottons Pvt.,	Ltd., Guntur		49,968
	*		
•			

40. SEGMENTAL RESULTS AS PER ACCOUNTING STANDARD - 17 ON "SEGMENT REPORTING". Segment wise Revenu Results and Capital Employed under Clause 41 of Listing Agreement.										
Particulars	Year 2011-12 Amount Rs. in lacs	Year 2010-11 Amount Rs. in lacs								
Segment Revenue:										
i. Spinning	15,127.12	13,527.27								
ii. Power	321.88264									
Total	15,449.00	13,788.08								
Less: Inter Segment Revenue	251.90	213.38								
Net Revenue from Operations	15,197.10	13,574.70								
Segment Results (Profit before Tax and Interest)										
i. Spinning	1,045.11	2,559.03								
ii. Power	204.06	187.10								
Total	1,249.17	2,746.13								
Less: Interest (Net)	1,238.01	748.23								
Net Profit before Tax	11.16	1,997.90								
Capital Employed										
(Segment Assets - Segment Liabilities)										
i. Spinning	17,322.19	16,253.82								
ii. Power	2,242.85	1,830.41								
Total	19,565.04	18,084.23								
Capital Expenditure										
i. Spinning	1,874.94	2,215.69								
ii. Power	224.16	1,015.80								
Depreciation										
i. Spinning	599.49	519.96								
ii. Power	92.91	46.94								

#### 41. General:

Consequent to the amendments made to Schedule-VI of the Companies Act, 1956, the Financial statements for the year ended 31st March, 2012 are prepared under revised schedule - VI. Accordingly, the previous year figures have also been reclassified to confirm to this year's classification.

As per our report of even date

For and on behalf of Board of Directors

For BRAHMAYYA & CO.,

P. VENKATESWARA REDDY

**Chartered Accountants** 

Managing Director

Firms' Registration No: 000513S

KARUMANCHI RAJAJI

**G.V. KRISHNA REDDY** 

Partner

Joint Managing Director

Membership No.: 202309

Place : Guntur

Date: 25-05-2012

Place: Guntur

Date: 25-05-2012

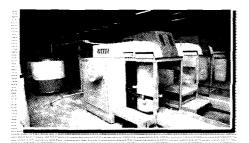


NH5, Chowdavaram, Guntur - 522 019, Andhra Pradesh

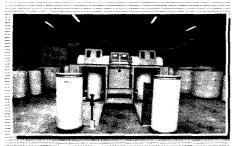
#### **PROXY FORM**

20th Annual General Meeting - 22nd September, 2012

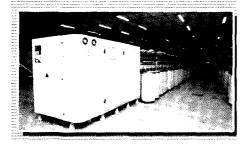
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Note: This form, in order to be effective should be duly stamped, completed, signed and deposited at the Registered Office of the Company, not less than 48 hours before the meeting.																						
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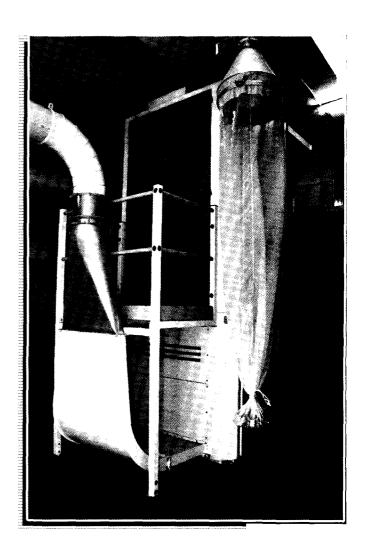












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