"BEST SME FOR CORPORATE GOVERNANCE (SMALL)"
Winner of Business Today - Yes Bank SME Awards 2011

1 Chh. Annual Report 2011-12



# Ishita Drugs & Industries Limited

"Our basic drugs in the service of humanity worldwide"

# NINETEENTH ANNUAL REPORT AND ACCOUNTS

**Board Of Directors** 

Mr. Jagdish Agrawal - Chairman & Managing Director

Mr. P. R. Rastogi

- Director

Mr. Govind Gupta

- Director

Dr. S. K. Agrawal

- Director

Mrs. Abha Agrawal

- Director

**Bankers** 

**Corporation Bank** 

ICICI Bank Ltd.

**Punjab National Bank** 

Citibank N.A.

**Auditors** 

M/s. Kishor Goyai & Co.

Chartered Accountants.

Ahmedabad.

**Corporate Office** 

: 11, Valmik Complex, Near Parimal Garden,

C.G.Road, Ellisbridge, Ahmedabad - 380 006.

Registered Office &

Factory

Survey No. 179/1, Village: Vasna-lyava,

Taluka: Sanand, District: Ahmedabad - 382 170.

Investors' Complaints may:

be addressed to

Mr.Suresh Parmar

**Share Department** 

at Corporate office.

E-mail: ishitadrugs@vsnl.net

**ANNUAL GENERAL MEETING** On Saturday, 29th September, 2012 at 3.00 P.M. at Registered Office of the Company

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#### NOTICE TO THE SHAREHOLDERS

NOTICE is hereby given that the NINETEENTH ANNUAL GENERAL MEETING of the Members of ISHITA DRUGS AND INDUSTRIES LIMITED will be held on Saturday, 29th September, 2012 at 3.00 P.M. at the Registered Office of the Company situated at Survey No. 179/1, Vasna-Iyava, Tal. Sanand, Dist. Ahmedabad to transact the following business:

#### ORDINARY BUSINESS:

- To receive, consider and adopt the Audited Profit & Loss Account for the year ended on 31st March, 2012, and the Balance Sheet as on that date, Directors' Report and the Auditors' Report thereon.
- To appoint a Director in place of Mr. Govind Gupta, who retires by rotation and, being eligible, offers himself for reappointment.
- To appoint a Director in place of Mrs. Abha Agrawal, who retires by rotation and, being eligible, offers herself for reappointment.
- 4. To appoint the Auditors of the Company for the financial year 2012-13 and to fix their remuneration.

#### SPECIAL BUSINESS:

To consider and if thought fit, to pass, with or without modification the following resolution as an Special Resolution.

"RESOLVED THAT subject to the provisions of section 198, 269, 309 read with schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, Shri Jagdish Agrawal, be and is hereby appointed as Managing Director of the Company for a period of 3 years w.e.f. 01.10.2012, not liable to retire by rotation, on the remuneration including salary and perquisites to be paid or granted to him as laid out in the draft agreement between the Company and Shri Jagdish Agrawal placed before the meeting and initialed by the Chairman of the Board for the purpose of identification, be and the same is hereby approved."

"RESOLVED FURTHER THAT the Board of Directors of the Company, be and is hereby authorized further to increase, enlarge, vary and including salary, dearness allowances, perquisites, commission and other allowance etc. up to the limits prescribed in this behalf under Schedule XIII of the companies Act, 1956 or any further statutory revision, modification, clarification or re-enactment thereof for the time being in force and / or the guidelines for managerial remuneration issued by the Central Government from time to time and from the date the statutory provisions and / or the guidelines coming into force without any further reference to the Company in General Meeting.

"RESOLVED FURTHER THAT the Board of Directors of the Company, be and is hereby authorized to do all such acts, deeds, things, matters as may be considered necessary, desirable or expedient to give effect to this Resolution."

For and on behalf of the Board

Sd/-

Place: Ahmedabad Dated: 25th May, 2012 Jagdish Agrawal Managing Director

#### NOTES:

- a) A Member entitled to attend and vote is entitled to appoint one or more proxies to attend and vote instead of him and a proxy need not be a Member. The instrument appointing a proxy shall be deposited at the Registered Office of the Company not later than 48 hours before the time fixed for holding the meeting.
- Members are requested to advise immediately any change in their address to the Company.
- c) The Member Register and Share Transfer books shall remain closed from 24.09.2012 to 29.09.2012 (both days inclusive).
- d) Demat facility is available for the Equity Shares of the Company under ISIN INE 806D01016. The members are requested to avail this facility for the shares held by them, as the shares of the Company are to be traded compulsorily in Demat form as per SEBI guidelines.

Explanatory Statement pursuant to Section - 173 (2) of the Companies Act, 1956.

#### Item No. 5:

Mr. Jagdish Agrawal is looking after the overall management of the Company. His term of appointment expires on 15.10.2012. Pursuant to the recommendation of the Remuneration Committee, the Board of Directors, proposes to reappoint him for a period of 3 years from 1st October, 2012 on the terms and conditions mentioned herein below:

- (i) Salary: In the range of Rs. 2,00,000 Rs. 2,50,000 permonth, within which his basic salary, house rent allowance, special allowances, LTA, other allowances etc. would be determined, with annual increments, within the aforesaid range, as may be decided by the Board in accordance with the company's policy and provisions of Schedule XIII of the Companies Act, 1956.
- (ii) Perquisites: In addition to Salary Mr. Jagdish Agrawal will be entitled to the following perquisites / benefits.

#### CATEGORY - A

1. Medical Reimbursement

Expenses incurred for the Director and his family, subject to a ceiling of one month's salary over a period of one year

2. Leave Travel Concession

For self and his family, once in a year in accordance with the rules of the Company.

3. Personal Accident Insurance

Premium not exceeding ₹ 15000/- per annum.

#### CATEGORY - B

- Company's contribution towards provident fund as per the rules of the Company.
- 2. Company's contribution towards superannuation fund as per the rules of the Company.
- Gratuity as per the rules of the Company not exceeding one half month's salary for each completed year of service as a Director. CATEGORY – C
- 1. Free telephone facility at residence.
- 2. Provision of car with driver for use on Company's business.
- Leave on full salary and perquisites for a period of one month for every eleven months service subject to a condition that leave accumulated but not availed of will not be allowed to be encashed.
- The Director shall also be entitled to reimbursement of entertainment expenses actually and properly incurred in the course of business of the Company.

The present remuneration of the Managing Director includes a salary of ₹135000/- per month and other perquisites, for the last two

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The remuneration, inclusive of salary and perquisites, of Mr. Jagdish Agrawal would be governed by and subject to the ceilings prescribed under Section II of Part II of Schedule XIII to the Companies Act, 1956, or any other amendment, modification, verification or re-enactment

vears. The present salary is below the industry standard of salary for similarly qualified and experienced professionals at such high

positions. In the last few years, the remuneration levels in the

The explanatory statement together with the notice should be treated as an abstract of the terms of Agreement and Memorandum of concern or interest under section 302 of the Companies Act, 1956. Mr. Jagdish Agrawal is deemed to be concerned or interested in this Resolution which pertains to his appointment and remuneration payable to him. Further Mrs. Abha Agrawal is deemed to be concerned in this resolution being relative of Mr. Jagdish Agrawal. None of the other Directors is concerned or interested in this Resolution.

pharmaceutical industry have gone up significantly, at all levels and across all sizes of industry. It is becoming increasingly difficult to retain technically qualified people at lower salary levels. It is now proposed to re-appoint Mr. Jagdish Agrawal at a salary of ₹200000/- per month and other perquisities, as per details given in the Notice to the AGM along with the Explanatory

Explanatory Statement pursuant to Section II of Schedule XIII of the Companies Act, 1956.

the shareholders Mr. Jagdish Agrawal is related to Mr. Sumit Agrawal, CFO of your company.

statement(s) forming part of the Notice, subject to approval of

ITEM No. 5

#### III. OTHER INFORMATION

#### **GENERAL INFORMATION ABOUT THE COMPANY**

The company is presently in a phase of financial consolidation. The difficult times faced by the company during its initial years of operations had resulted in carried forward losses, which the company has been able to wipe off in the last few years. On account of its prior experiences, the company is presently working in certain low volume high margin niche products and also limiting its sales to few select prestigious customers. Consequently, the profits of the company are presently seen to be inadequate. However, the company is now focusing on adjusting its growth strategy with the rapidly changing economic scenario. The present consolidation phase will provide a good launching pad to the company. The company is also working with some international merchant exporters to increase its exports as also trying to identify some high volume, low margin products to improve capacity utilization of its facilities. The Board of the company has also decided to commence business activities in areas of agricommodities. All these steps should improve the working of the

The company is engaged in the business of manufacturing of various APIs (Active Pharma Ingredients) and drug intermediates. It has built up a reputation as a manufacturer of "high quality" products and is known for its ethical dealings in business. The company supplies its products to leading pharmaceutical companies of India. The products are also being exported to various countries across the world.

# company in the next few years.

The management's view on the business operations and financial performance of the company, including export performance and earnings, is given under the Directors' Report forming part of the Annual Report of the company.

#### IV. DISCLOSURES

#### INFORMATION ABOUT THE APPOINTEE

The remuneration paid to managerial person(s) in 2011-2012 was ₹28,20,000. Other disclosures are mentioned under the heading "Corporate Governance" in the Director's Report attached to the Annual Report.

Mr. Jagdish Agrawal, the Managing Director of the Company, has been associated with the company right from the conceptual stage till date. His current tenure is for a period of 5 years w.e.f 15.10.2007.

> The proposed remuneration of the Managing Director is within the ceiling limits prescribed under Paragraph 1(B) of Section II of the Schedule XIII of the Companies Act, 1956. The proposed enhancement in salary has been approved by a resolution passed by the Remuneration Committee.

Mr. Jagdish Agrawal is a highly qualified person with a B. E. (Chemical Engineering) from U.D.C.T. Mumbai and a M.S. (Chem. Engg.) from University of Florida, USA. He has over 35 years of experience in the chemicals and pharmaceuticals industry and is widely acknowledged as an industry expert. He is a member of various Govt. Committees and Industry Association committees, in an advisory and executive role. He is also a first generation entrepreneur and often lectures at prestigious institutes of Ahmedabad on that subject. He was honoured with the UDYOG PATRA Award in 1982 at the hands of the Vice -President of India.

> The explanatory statement together with the notice should be treated as an abstract of the terms of Agreement and Memorandum of concern or interest under section 302 of the Companies Act, 1956. Mr. Jagdish Agrawal is deemed to be concerned or interested in this resolution, as resolutions at Item No.5 pertains to his re-appointment and fixing of his remuneration. Mrs. Abha Agrawal is deemed to be concerned in this resolution being relative of Mr. Jagdish Agrawal. None of the other Directors is concerned or interested in these Resolutions.

He has been at the helm of your Company for many years and is responsible for the overall strategic growth of the company as well as the day-to-day functioning of the company. Under his leadership, the company has been able to turn around and wipe out all carried forward losses. Being an industry expert he provides invaluable technical guidance to the production department and is fully involved at a micro level with all issues pertaining to the factory and production. He is also liasoning with various regulatory bodies and govt. departments.

For and on behalf of the Board

Recently, your Company was declared as the "BEST SME FOR CORPORATE GOVERNANCE (SMALL)" at the Business Today - Yes Bank SME Awards 2011 in New Delhi. The award is a reflection of the high ethical standards and transparency adopted by the company, under the leadership of Mr. Jagdish Agrawal, in its business dealings and serving of shareholders' interests.

Sd/-Place: Ahmedabad Jagdish Agrawal Dated: 25th May, 2012 Managing Director

#### **DIRECTORS' REPORT**

Dear Shareholders.

We have pleasure in presenting the Nineteenth Annual Report together with the Audited Accounts of your Company for the year ended on 31st March-2012.

#### WORKING RESULTS

Rupees in Lacs

		Nupees III Lac
	For the year	For the year
	. ended	ended
	31.03.2012	31.03.2011
Turnover & other incomes	550.69	894.28
Operating gross profit	41.59	68.16
Financial Charges	(2.81)	(2.08)
Depreciation	(7.83)	(7.43)
Profit before tax	30.95	58.64
Provision for Income Tax	(9.00)	(18.00)
Deferred Tax Assets	(1.16)	(1.60)
Net profit / loss (-)	20.80	39.04
Previous period adjustment	(0.03)	(0.18)

#### DIVIDEND

With a view to consolidate the financial position of the Company, the Board has not recommended any dividend for the year under review.

#### **BUSINESS OPERATIONS & FINANCIAL PERFORMANCE**

The overall recessionary conditions prevailing all over the world during the period under review affected the exports of your company and the total exports (direct and indirect) declined to ₹ 74.91 lakh from ₹ 415.15 lakh during the previous year. Consequently, the turnover of the company also declined to ₹ 550.69 lakh (PY ₹ 894.28 lakh). This also led to a corresponding decline in the Profit before tax to ₹ 30.95 lakh (PY ₹ 86.64 lakh).

During the year under review, the company has increased its investments in agro-commodities out of its surplus funds. This has not only helped in diversifying the business risk, but also improved returns on the idle funds, thereby helping maintain the profitability during recessionary conditions. The company would continue to look for more opportunities in this area.

#### **ACHIEVEMENTS**

The Board is pleased to inform you that your company has been declared the "BEST SME FOR CORPORATE GOVERNANCE (SMALL)" at the Business Today – Yes Bank SME Awards 2011.

The prestigious award was received by Mr. Jagdish Agrawal, Managing Director, on behalf of your company at the hands of Shri Virbhadra Singh, Hon'ble Minister for Micro, Small and Medium Enterprises, at a glittering ceremony at The Grand, New Delhi. The award ceremony was attended by over 300 CEOs and entrepreneurs from around the country. The award is a reflection of the high ethical standards and transparency adopted by the company in its business dealings and serving of shareholders' interests.

The Business Today – YES Bank SME Awards seek to recognize the performance of SMEs in the country in 12 different categories. The 2011 edition of these Awards had received more than 2,80,000 applications from SMEs located all over India. All the applicants were evaluated in three phases – quantitative analysis, detailed survey and a final selection by a jury comprising eminent personalities from the corporate world.

The management of your company has always believed in establishing good Corporate Governance practices so that positive aspects of a small business is combined with the assurance that investors' interest would be recognized and addressed. This award is a reflection of the confidence in and the support enjoyed by the management of the company from all its shareholders.

#### **FUTURE OUTLOOK**

In the current year, the company intends to focus on looking for alternate export products and markets, so as to get back on the growth path. The management of the company has redoubled its efforts to increase the exports (direct and indirect), which would be the key for future growth.

#### **PERSONNEL**

Particulars of employees pursuant to Section 217(2A) of the Companies Act, 1956 are not applicable since none of employees is in receipt of remuneration in excess of the limits specified therein during the year under review.

#### **DIRECTORS**

Mr. Govind Gupta and Mrs. Abha Agrawal retire by rotation, and being eligible, have offered themselves for reappointment. The Board recommends their re-appointment.

The tenure of the Managing Director, Mr. Jagdish Agrawal, expires on 15.10.12. It is proposed to appoint him as Managing Director for a further period of 3 years w.e.f. 01.10.12, at the terms and conditions, details of which are given in the Notice to the AGM and the Explanatory Statement(s) forming part of the Notice.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Your Directors confirm:

- that in the preparation of annual accounts, the applicable accounting standards have been followed;
- ii. that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year ended 31st March, 2012 and of the profit of the Company for the year;
- iii. that the Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of Companies Act, 1956, for safeguarding the assets of the Company for preventing and detecting fraud and other irregularities;
- iv. that the Directors have prepared the annual accounts on a going concern basis.

#### **FIXED DEPOSITS**

The Company has not accepted any fixed deposit from the public during the year. (PY  $\stackrel{<}{\scriptstyle <}$  NIL).

#### STATUTORY AUDITORS

The Company, in its last annual general meeting, had appointed M/s. Kishor Goyâl & Co. as auditors for the year 2011-12. The remarks made in the Auditors' report are self-explanatory.

M/s. Kishor Goyal & Co, Chartered Accountants, Ahmedabad the retiring auditors, offer themselves for reappointment.

#### **COST AUDITOR**

Pursuant to the Government Order no.52/26/CAB-2010 dated 02/05/11 under Section 233B of the Companies Act, 1956, the Company has appointed Malahar A. Dalwadi, Cost Accountant, Ahmedabad (Membership No. 30680) as the Cost Auditor of the Company for the financial year ended 31st March, 2012, for audit of cost accounting records relating to the products manufactured by your company.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUTGO

The statement containing the necessary information required under Section 217(1)(e) of the Companies Act, 1956, read with Rule 2 of the Companies (Disclosure of particulars in the report of Board of Directors) Rules, 1988 is annexed herewith.

#### CORPORATE GOVERNANCE

Provisions of Clause 49 of the Listing Agreement relating to Corporate governance are not applicable to the Company. However, with a view to increase investors' trust and transparency in its operations, the Board has

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decided to voluntarily adopt and follow some of the provisions of the Clause 49 of the Listing Agreement. A separate Report on Corporate Governance forms part of this Annual Report.

#### **ACKNOWLEDGMENT**

We wish to place on record our deep appreciation of the co-operation and assistance received by the Company from the staff and employees. We further wish to thank our bankers for their continued support to the Company.

For and on behalf of the Board

Sd/-

Place: Ahmedabad Dated: 25th May, 2012 Jagdish Agrawal Managing Director

#### **ANNEXURE**

#### **CONSERVATION OF ENERGY**

The Company has been persistently striving to achieve improved efficiency in energy consumption by consistently running the plant at very high steam efficiency, close monitoring of energy consuming equipments, optimizing the use of steam centers minimizing losses and better housekeeping. The Company continues to make strenuous efforts to conserve and optimize the consumption of energy through improved operational methods.

#### FORM - A

Form for disclosure of particulars with respect to the conservation of energy.

#### POWER AND FUEL CONSUMPTION

(2)	Other Fuels ₹	604889	619012
	Units of Diesel consumed (Ltrs)		
	(b) Own Generation through D.G. Amount of Diesel ₹		
	Average Rate per Unit ₹	6.81	6.13
l i	Total amount Rs.	878703	914600
( ,	(a) Purchased units KWH (GEB)	129120	149094
(1)	Electricity	<u>2011-12</u>	2010-11

#### CONSUMPTION PER UNIT OF PRODUCTION

It is impractical to apportion the consumption and cost of utilities to each product in view of multiplicity of products.

#### RESEARCH AND DEVELOPMENT

The Company through its R&D efforts has made significant progress in various activities like Process Development, Analytical Methods, Development and Chemical Synthesis.

#### FORM-B

Form of disclosure of particulars with respect to the technology absorption.

#### (A) Research and Development (R&D)

- 1. Specific areas in which R&D is carried out by the Company.
  - Process development for newer bulk drugs and process improvement for existing product
  - Development of new analytical methods for quality control and quality assurance during production.

#### 2. Benefits derived as a result

- Successful Commercialization of the process developed by R&D department significant savings due to in house process development.
- Better margins due to improvement in yields.
- Improved quality of products due to adaptation of better methods of analysis by quality assurance.
- Future plan of action

Research and Development efforts will be continued in process development. The Company is considering technical tie-ups

with Indian and Foreign research institutes for new molecules in the chemical and biotechnology spheres.

#### Expenditure on R & D :

		2011-12	2010-11
(a)	Capital		
(b)	Recurring	₹ 135860	₹ 207175
	Total (a+b)	₹ 135860	₹ 207175
(c)	Total R&D expenditure as a percentage of total turnover	0.25%	0.23%

#### (B) Technology Absorption, Adaptation and Innovation

- Efforts, in brief, made towards technology absorption, adaptation and innovation:
  - Our R&D laboratory has carried out detailed experiments for the Process development of drug intermediates.
- Benefits derived as a result of the above efforts, e.g., development, import substitution, etc. : Commercial Production of the speciality chemical product (Drug
  - Intermediate) may be taken up in near future.

    In case of imported technology (imported during the last five
- In case of imported technology (imported during the last five years reckoned from the beginning of the financial year) Nil

#### (C) Foreign exchange earnings and outgo

- a) Foreign Exchange Earning ₹ 638808 (PY ₹ 5069523)
- b) Foreign Exchange Outgo ₹ 1292261 (PY₹ 4939200)

For and on behalf of the Board

Sd/-

Place: Ahmedabad Dated: 25th May, 2012 Jagdish Agrawal Managing Director

# REPORT ON CORPORATE GOVERNANCE & GENERAL SHAREHOLDER INFORMATION

#### A. REPORT ON CORPORATE GOVERNANCE

#### I. Company's philosophy on Corporate Governance:

Your company has always adapted the highest ethical standards in business and good Corporate Governance practices so that positive aspects of a "family-run" business are combined with the assurance that investors' interests would be recognized and addressed.

The salient features of the company's philosophy on corporate governance are :

- Compliance with all Statutory laws as also other rules / requirements regarding directors / related person remuneration, disclosures, etc.
- Clear separation of company owned resources and personal accounts
- Reliance on structures and processes that are recognized as good and moral corporate practices rather on "family" persons, making it a truly professionally managed Company.
- Full transparency in functioning and accountability of management to the Board
- Internal controls and Risk management under supervision of Independent Directors

With transparent and honest administrative practices, the management of your company believes it can further increase investors trust and work responsibly to maximize all shareholders value.

#### II. Board of Directors:

#### Composition:

As on date, the Board of Directors of your Company comprises five (5) Directors of which three (3) are Non-Executive/Independent Directors, one (1) is a Non-Executive Promoter Director and one is Managing Director of the Company. The composition of the Board is in conformity with Clause 49 of the Listing Agreement. All directors, except the Managing Director, retire by rotation every two years. The details of the Directors being re-appointed on retirement by rotation at the ensuing Annual General Meeting are mentioned in the Notice to the Annual General Meeting, forming part of the Report.

The term of Mr. Jagdish Agrawal as the Managing Director expires on 15th October, 2012 and consequently it is proposed to appoint him for a further tenure of 3 years and the terms and conditions of his appointment are mentioned in the Notice to the Annual General meeting and the Explanatory statement(s) forming part of the Notice.

#### Number of Board Meetings:

During the financial year ended on March 31, 2012, five (5) meetings of the Board of Directors were held and the maximum time gap between two (2) meetings did not exceed four (4) months.

#### Date(s) on which meeting(s) were held:

Board Meeting were held on 30/04/11, 30/07/11, 25/08/11, 20/10/11 & 23/01/12.

The Board meets at least once in a quarter to review the quarterly financial results and operations of the Company. In addition to the above, the Board also meets as and when necessary to address specific issues relating to the business.

#### Committees of the Board:

Currently, there are THREE (3) Committees of the Board, namely: Remuneration Committee, Shareholders / Investors Grievance Committee and Share Transfer Committee. The Board decides the terms of reference for these Committees. The minutes / report of the meetings of the Committees are placed before the Board for information and action thereon, if any. The details as to the composition, terms of reference, number of meetings etc., of these Committees are provided hereunder:

#### REMUNERATION COMMITTEE:

#### Composition and terms of reference:

The Remuneration Committee comprises of four (4) Directors and Mr. Govind Gupta, Independent Director, acts as the Chairman of the Committee. The Committee's terms of reference includes, inter-alia, reviewing and recommending to the Board – the salary, commission, other benefits, service agreements and employment conditions of the Whole-time and the Managing Director and to approve the selection, appointment and remuneration of relatives of Directors for holding an office of profit pursuant to Section 314 of the Companies Act, 1956.

#### Date(s) on which the meeting(s) were held

During the financial year ended 31st March 2012, four (4) Committee Meetings were held on 30/04/11,30/07/11, 20/10/11 & 23/01/12.

Details of remuneration paid to the Directors of the Company are as follows:

#### Managing Director:

The present remuneration of the Managing Director includes a salary of ₹ 135000/- per month and other perquisites, as approved by the Remuneration committee and shareholders at the AGM held on 30th September, 2010. For the financial year 2011-12, the remuneration payable to Mr. Jagdish Agrawal is reviewed by the Remuneration Committee.

The present remuneration is below the industry standard of salary for similarly qualified and experienced professionals at senior positions. In the last few years, the remuneration levels in the pharmaceutical industry have gone up significantly, at all levels and across all sizes of industry.

Since the tenure of Mr. Jagdish Agrawal is expiring on 15.10.12, it is proposed to re-appoint him as Managing Director at a salary of ₹ 200000/- per month and other perquisities, as per details given in the Notice to the AGM along with the Explanatory statement(s) forming part of the Notice, subject to approval of the shareholders.

The remuneration proposed to be paid to him has been approved by the Remuneration Committee of the Board of Directors of the Company. The remuneration payable to him is commensurate with the responsibility conferred upon him by the Board, the size of the Company and scope of its operations as well as taking into account external benchmarks. The remuneration is within the limits prescribed under Schedule XIII of the Companies Act 1956.

#### Non-Executive Directors:

The Non-Executive Directors on the Board of your company are very senior and experienced professionals, and play a crucial role in defining the overall growth strategy of the company. They also play a pivotal role in safeguarding the interests of the investors at large by playing an appropriate control role. Their active involvement in the company's business processes and their independent views ensure a very high level of governance in the company.

The Non Executive directors are providing honorary services and have not been paid any salary, sitting fees, performance based incentives or any stock options during the financial year 2011-12.

#### SHAREHOLDERS / INVESTORS GRIEVANCE COMMITTEE:

#### Composition and terms of reference:

The Board of Directors of the Company has constituted the Shareholders/ Investors Grievance Committee which is chaired by an Independent Director to specifically look into the redressal of shareholders queries and complaints.

The terms of reference of the Committee include, inter-alia, the following:

- 1. To specifically look into queries and complaints received from the shareholders of the Company,
- To oversee the performance of the Registrar and Transfer Agent of the Company, and
- To recommend measures for overall improvement in the quality of services to the investors.

#### Date(s) on which the meeting(s) were held

During the financial year 2011-12, the Committee met four times on 30/04/11,30/07/11, 20/10/11 & 23/01/12. There were no pending complaints at the end of the financial year 2011-12.

#### SHARE TRANSFER COMMITTEE:

#### Composition and terms of reference:

The Board of Directors of the Company has constituted the Share Transfer Committee to monitor, supervise and approve the requests received from the shareholders and others, for transfers, transmissions, etc. The requests are handled by the Company in co-ordination with Sharepro Services

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(India) Private Limited, the Company's Registrar and Transfer Agent. The Share Transfer Committee has been delegated powers to administer the following:

- 1. To effect transfer of shares;
- 2. To effect transmission or deletion of shares;
- 3. To issue duplicate share certificates, certificates on requests for rematerialisation, consolidation or split etc.
- 4. To approve the register of members as on the record date and/ or book closure dates for receiving any corporate benefits.

#### Date(s) on which the meeting(s) were held

During the financial year 2011-12, the Committee met four times on on 30/04/11,30/07/11, 20/10/11 & 23/01/12.

#### III. General Body Meetings:

The venue and the time of the last three Annual General Meetings of the Company are as follows:

Year	Location	Meeting Date	Time	No. Of Special Resolution set out at the AGM
2010-11	Survey No. 179/1,	30/09/11		Nil
	Village : Vasna- Iyava, Ta.Sanand	30/09/10	3.00 p.m	2
1	Dist. A-bad	30/09/09		Nil

All special resolutions set out in the notices for the Annual General Meetings were passed by the shareholders at the respective meetings with requisite majority.

#### IV. Disclosures:

#### 1. Disclosures on materially significant related party transactions:

Your Company has not entered into any transaction of a material nature except transactions with related parties which are furnished under Notes to the Financial Statements as stipulated under Accounting Standard 18 (AS-18), with the Promoters, Directors or the Management, their subsidiaries or relatives etc. All transactions were carried out on an armslength basis and were not prejudicial to the interest of the Company.

#### 2. Disclosures on non-compliances by the Company:

Your Company has complied with all the requirements of the Stock Exchange(s) and the Securities Exchange Board of India on matters related to Capital Markets or any other matter, as may be applicable from time to time. There were no penalties imposed or strictures passed against the Company by the statutory authorities in this regard.

#### 3. Disclosure of Accounting Treatment:

Your Company follows Accounting Standards prescribed by the Companies Accounting Standard Rules, 2006 and relevant provisions of the Companies Act, 1956. In preparation of financial statements, the Company has not adopted a treatment different from that prescribed in the Accounting Standards.

# 4. Details of compliance with mandatory and non-mandatory requirements of Clause 49 of the Listing Agreement:

As already mentioned in the Director's Report, the provisions of the Cluase 49 of the Listing Agreement do not apply to the Company. However, the company has voluntarily chosen to adopt and follow certain provisions of the Clause 49 of the Listing Agreement.

#### B. GENERAL SHAREHOLDER INFORMATION:

AGM for F. Y. 2011-12	29/09/2012 at 3.00	) p.m at Survey No. 179/1	, Village : Vasna-lyava, To S	Sanand, Dist, A-bad.		
Dates of Book closure	24/09/2012 to 29/09/2012 (both days inclusive)					
Listing on Stock Exchanges	BSE (Stock Code	: 524400) & ASE (Stock C	ode : 26940)			
Share Registrar	Sharepro Services	(India) Private Limited, 13	3AB Samhita Warehosuing (	Complex, 2 <sup>nd</sup> floor,		
	Sakinaka, Andheri	(E), Mumbai-400072				
Share Transfer System	The Shares of the	compny are compulsorily	traded in dematerialized for	rm. Shares		
1	received in physica	al form are transferred wi	thin a period of 30 days fro	m the date of		
	lodgement subject	to documents beging vali	d and complete in all respec	ots.		
De-materlisation of Shares	As on 31/03/12, ov	ver 75% shares of the cor	mpany were held in de-mat	erialised form		
Market Data, High, Low &	Month	High	Low	Volume (Nos.)		
volume during each month	Apr-11	53.75	37.25	85,279		
in last financial year	May-11	40.80	32.45	60,992		
ı	Jun-11	37.00	26.15	37,861		
ſ	Jul-11	47.80	24.35	1,57,499		
J	Aug-11	47-50	41.60	1,47,435		
ŗ	Sep-11	52.35	39.40	1,63,862		
l	Oct-11	45.75	28.25	43,419		
Ī	Nov-11	33.90	24.85	78,778		
ſ	Dec-11	34.55	24.85	29,434		
)	Jan-12	31.50	25.30	59,605		
I	Feb-12	29.25	25.40	17,458		
	Mar-12 27.60 22.40 44,107					
Plant Locations	Survey No.179/1, \	Village : Vasna-lyava, Ta,	Sanand, A-bad			
Address for correspondence	11-Vamik Complex	, Nr. Parimal Garden, Pald	i, Ahmedabad-380006			
	Dates of Book closure Listing on Stock Exchanges Share Registrar  Share Transfer System  De-materlisation of Shares Market Data, High, Low & volume during each month in last financial year  Plant Locations	Dates of Book closure Listing on Stock Exchanges Share Registrar Share Transfer System Share Transfer System The Shares of the received in physical lodgement subject De-materlisation of Shares Market Data, High, Low & Month volume during each month in last financial year  May-11 Jun-11 Jul-11 Aug-11 Sep-11 Oct-11 Nov-11 Dec-11 Jan-12 Feb-12 Mar-12 Plant Locations  BSE (Stock Code Sharepro Services Sakinaka, Andheri The Shares of the received in physical lodgement subject Morelian Survey No.179/1, Nov-11 Sharepro Services Sakinaka, Andheri The Shares of the received in physical lodgement subject Morth The Shares of the received in physical lodgement subject Morth The Shares of the received in physical lodgement subject As on 31/03/12, or Morth The Shares of the received in physical lodgement subject As on 31/03/12, or Morth The Shares of the received in physical lodgement subject As on 31/03/12, or Morth The Shares of the received in physical lodgement subject As on 31/03/12, or Morth The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the received in physical lodgement subject The Shares of the rec	Dates of Book closure         24/09/2012 to 29/09/2012 (both days inclused by the listing on Stock Exchanges)         24/09/2012 to 29/09/2012 (both days inclused by the listing on Stock Exchanges)           Share Registrar         Share Pro Services (India) Private Limited, 13 Sakinaka, Andheri (E), Mumbai-400072           Share Transfer System         The Shares of the compny are compulsorily received in physical form are transferred will lodgement subject to documents beging valid lodgement subject to documents beging	Dates of Book closure         24/09/2012 to 29/09/2012 (both days inclusive)           Listing on Stock Exchanges         BSE (Stock Code : 524400) & ASE (Stock Code : 26940)           Share Registrar         Sharepro Services (India) Private Limited, 13AB Samhita Warehosuing (Sakinaka, Andheri (E), Mumbai-400072           Share Transfer System         The Shares of the compny are compulsorily traded in dematerialized for received in physical form are transferred within a period of 30 days from lodgement subject to documents beging valid and complete in all respect to documents beging valid and complete in		

#### GREEN INITIATIVE IN CORPORATE GOVERNANCE:

Pursuant to Circular No. 17/2011 dated 21st April, 2011 and Circular No. 18/2011 dated 29th April, 2011, Ministry of Corporate Affairs (MCA) has launched "Green Initiative in Corporate Governance" whereby the companies are allowed to send notices, documents and other communication to the shareholders in electronic mode. In view of the above circulars issued by MCA, from the current financial year 2012-13, your Company proposes to send documents like the Notice convening the general meetings, Financial statements, Directors' Report, Auditors' Report, etc to the email address provided by you to your Depository Participant (DP)/ Company's Registrar, Sharepro Services (India) Private Limited. Your Company encourages its shareholders to support the "Green Initiative" by registering their email addresses with their respective depositories/ Company's Registrar and Transfer Agent and intimate changes in the email address from time to time.

#### **AUDITORS' REPORT**

#### TO THE SHAREHOLDERS OF ISHITA DRUGS AND INDUSTRIES LTD.

We have audited the attached Balance Sheet of Ishita Drugs and Industries Limited as at 31st March-2012 and also the Profit & Loss account and the Cash Flow Statement of the Company for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

#### We report as follows:

- As required by the Companies (Auditor's Report) Order, 2003 issued by the Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 and 5 of the said order.
- Further to our comments in the Annexure referred to in paragraph 1 above:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the
  - The Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - In our opinion, the Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956.
  - On the basis of written representations received from the Directors and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2011 from being appointed as a Director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956
  - In our opinion and to the best of our information and according to the explanations given to us, the said accounts, read together with the Significant Accounting Policies and Notes on accounts, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March 2012;
    - (b) In the case of Profit and Loss Account, of the profit for the year ended on that date; and
    - (c) In the case of the Cash Flow Statement, of the Cash Flows for the vear ended on that date.

For Kishor Goyai & Co. Chartered Accountants

Sd/-

(Kishor Goyal)

Place: Ahmedabad Dated: 25th May, 2012 Partner Membership No.047286

#### ANNEXURE TO THE AUDITOR'S REPORT

Referred to in paragraph 1 of our report of even date to the members of Ishita Drugs and Industries Limited.

- 1. (a) The Company has maintained proper records showing full particulars including quantitative details and situation of Fixed Assets.
  - The Company has physically verified certain assets during the year in accordance with a programme of verification, which in our opinion provides for physical verification of the Fixed Assets at reasonable intervals. According to the information and explanations given to us no material discrepancies were noticed on such verification.
  - During the year, the Company has not disposed of any substantial / major part of the Fixed Assets.
- As explained to us, the inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
  - In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - In our opinion and according to the information and explanations given

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to us and on the basis of our examination of the records of inventory, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventory as compared to the book records were not material and have been properly dealt with in the books of accounts.

- 3. According to the information and explanations given to us, the Company has not taken / granted any loan from parties listed in the Register maintained under Section 301 of the Companies Act. 1956. Accordingly clause (iii) (b) (c) & (d) are not applicable to the Company.
- 4. In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and nature of its business with regards to the purchase of inventory and fixed assets, and with regard to the sale of goods. During the course of our audit, no major weakness has been noticed in the internal controls.
- 5. In respect of transactions entered in the register maintained in pursuance of Section 301 of the Companies Act, 1956.
- a. Based on audit procedures applied by us, to the best of our knowledge and belief and according to the information and explanations given to us, we are of the opinion that the transactions that needed to be entered into the register maintained under Section 301 have been so entered.
- b. In our opinion and according to the explanations given to us, the transactions made in pursuance of contract or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 exceeding in the value of rupees five lacs in respect of any party during the year have been made at price which are reasonable having regard to prevailing market prices at that time.
- 6. The Company has not accepted deposits from the public and has complied with the directives issued by the Reserve Bank of India from time to time in
- The Company has no internal audit system as the volume of commercial production has not reached optimum levels.
- 8. Pursuant to the Government Order no.52/26/CAB-2010 dated 02/05/11 under Section 233B of the Companies Act, 1956, the Company has appointed Malahar A. Dalwadi, Cost Accountant, Ahmedabad (Membership No. 30680) as the Cost Auditor of the Company for the financial year ended 31st March, 2012, for audit of cost accounting records relating to the products manufactured by your company.
- 9. According to the records of the Company and information given to us, Company is regular in depositing P.F. etc. with the appropriate authority and there are no arrears of such dues.
- 10 The accumulated losses of the Company have not exceeded fifty per cent of its net worth as at the end of the year. The Company has not incurred cash losses during the financial year covered by our audit and the immediately preceding financial year.
- Based on our audit procedures and on the basis of the information and explanations given by the management, we are of the opinion that the Company has not defaulted in the repayment of dues to financial institutions, banks and debenture holders.
- 12. According to our examinations of the records of the Company and the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. In our opinion, the Company is not a chit fund or a nidhi / mutual benefit fund society. Therefore, the provisions of clause 4(xii) of the Companies (Auditor's Report) Order, 2003 are not applicable to the Company.
- 14. Based on the examinations of the records and evaluation of the related internal controls, the Company has maintained proper records of transactions and contracts in respect of its dealing in shares, securities and other investments and timely entries have been made therein. The aforesaid securities have been held by the Company in its own name.
- 15. In our opinion and according to the information and explanations given to us. Company has not given guarantees for loans taken by others from banks or financial institutions during the year.
- 16. On the basis of examinations of records and as per the information and explanations given to us, the Company has not raised any term loan during
- 17. According to the information and explanations given to us and overall examination of the Balance Sheet of the Company, we report that no funds have been raised on short term or long-term basis during the year.
- 18. According to the information and explanations given to us, the Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act.
- 19. According to the information and explanation given to us, the Company has not issued any debentures during the year.
- 20. The Company has not raised any money through a public issue during the year.
- 21. According to the information and explanations given to us, no fraud on or by the Company was noticed or reported during the course of our audit.

For Kishor Goyal & Co. Chartered Accountants

> Sd/-(Kishor Goyai) Partner

Membership No.047286

Place: Ahmedabad Dated: 25th May, 2012

ISHITA	DRUGS AND INDUSTRIES	LTD	19tl	ANNUAL REPO	RT 2011-12
•	BALANCE SH	IEET AS AT	31ST MARCH,	2012	· 
S. N.	Particulars	Note No.		As at 31-03-12 Amount in ₹	As at 31-03-11 <b>Amount in</b> ₹
1	EQUITY AND LIABILITIES Share Capital (a) Share Capital (b) Reserve and Surplus Total (1)	А В <u>-</u>	29903000 16608095	46511095	29903000 14530865 44433865
2	Non Current Liabilities (a) Long Term Borrowings (b) Deferred Tax Liabilities (net) Total (2)	C -	129629 699747	829376	443298 584223 1027521
3.	Current Liabilities (a) Short Term Borrowings (b) Trade Payables (c) Other Current Liabilities (d) Short Term Provisions Total (3)	D E F	92260 5724503 358995 840774	7016531	2717310 21968404 827771 719250 26232735
	Total (1+2+3)			54357002	71694120
1.	ASSETS  Non-Current Assets  (a) Fixed Assets  (i) Tangible Assets  (ii) Capital Work in progress  (b) Non Current Investment  (c) Long-term Loans & Advances  Total (1)	G H I	9610143 202482 1536900 493200	11842725	9790940 202482 1536900 493200 12023522
2.	CURRENT ASSETS  (a) Current Investment (b) Inventories (c) Trade Receivables (d) Cash and Cash Equivalents (e) Short Term Loans and Advance (f) Other Current Assets  Total (2)  Total (1+2)  ccounts & Significant Accounting Policy  Total Courrent Assets	N _	15124317 6668946 10804437 9355838 438667 122072	42514278 54357002	12000000 13226327 26435490 6217215 1701541 90026 59670599 71694120
		cies O			
For Kishor Chartered A	attached report of even date. r Goyal & Co. Accountants	Sd/- <b>Jagdish Ag</b> Managing Di	irector	Sd/- <b>Govind Gupta</b> Director	
Kishor Gog Partner	yal	Mrs.Abha A	grawal		
Ahmedabad Dated : 25t	d, h May, 2012	Ahmedabad, Dated : 25th			

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# PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED ON 31ST MARCH, 2012

. N.	Particulars	Note No.		Year 2011-12 Amount in ₹	Year 2010-11 <b>Amount in</b> ₹
	REVENUES				
[ 	Revenue from operation Other Income	PL-1	53606239 1462922		88 <b>2</b> 90158 11 <b>2</b> 2947
III	Total Revenue (I+II)		<del></del>	55069161	89413105
IV	EXPENSES				
	<ul><li>(a) Cost of Material Consumed</li><li>(b) Purchase of Stock in Trade</li><li>(c) Changes in inventories of finise</li><li>goods, work-in- Progress and</li></ul>		20358833 9721722		55813669 9772138
	Stock-in-Trade  (d) Employee benefit expenses  (e) Financial Charges  (f) Depreciation  (g) Manufacturing and other Exp.	PL-4 PL-5 PL-6 PL-7	6251638 5007079 280985 782964 9570505		(3628520) 4431791 207599 742545 16209495
	Total Expenses	_		51973727	83548716
٧	Profit before exceptional and extra ordinary Item and tax (III-IV)			3095435	5864389
VI	Tax Expense (a) Previous Year's Tax (b) Provision for Income Tax (c) Provision for Deferred Tax			2680 900000 115524	18494 1800000 159721
VII	Profit (Loss) for the Period (V+VI)			2077231	3886174
VIII	Earning Per Equity Share (a) Basic (b) Diluted			0.69	1.30
otes on A	ecounts & Significant Accounting Pol	icies O			
or Kisho	attached report of even date.  r Goyal & Co.  Accountants	Sd/- <b>Jagdish Ag</b> Managing D		Sd/- <b>Govind Gupta</b> Director	
Sd/- ( <b>ishor Go</b> y Partner hmedabad (ated : <b>2</b> 5t		Sd/- Mrs.Abha A Director Ahmedabad Dated: 25th	,		

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# CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2012

	For the year 2011-12 Amount in ₹	For the year 2010-11 Amount in ₹
A Cash flow from operating activities :		
Profit before tax	3095435	5864389
Add: Depreciation	782964	742545
Interest & Other financial charges	280985	384321
Loss On Sale of Fixed Assets		362837
Less: Interest received	1107386	952083
Dividend received	1500	1500
Income from Investments	326163	100109
Operating profit before change in working capital	2724334	61236678
Add: Trade Debtors	15631053	(15492996)
Decrease / (Increase) in Inventory	6557381	5631205
Decreases / Increase) in Loans and advances	1230827	(607496)
Less: Provision for Taxation	900000	1800000
Prior Period Expenses	2680	18494
Trade creditors / Current Liabilities / Provisions	16468334	(5423009)
Net cash generated from operating activities (A)	8772581	(741094)
B Cash inflow from investing activities :		
Add: Investment sold / (purchased)	(3124317)	(8500000)
Dividend received	1500	` 150Ó
Income from Investments	326163	100109
Profit on sale of fixed assets		
Less: Capital work in progress		202482
Loss on Sale of Fixed assets	, <del></del>	362 <b>8</b> 37
Investment in fixed assets	602167	403931
Net cash generated from investing activities (B)	(3398821)	(9367641)
C Cash flow from financial activities :		
Add: Interest received	1107386	952083
Add: Borrowing	(3061538)	2865899
Less: Interest & Other financial charges	280985	207599
Net cash generated from financial activities (C)	(2235137)	3610383
Net Increase/(decrease) in Cash & Cash Equivalents (A+B+C)	3138623	(6498352)
Opening balance of Cash and cash equivalents	6217215	12715567
Closing balance of Cash and cash equivalents	9355838	6217215
Net Increase/(decrease) in Cash & Cash Equivalents	3138623	(6498352)
Note: Figures in bracket indicate negative value		

Correctly extracted from Audited accounts of the Company

Sd/-

Sd/-

Sd/-

Mrs. Abha Agrawal

Jagdish Agrawal

**Govind Gupta** 

Director

Managing Director

Director

Place: Ahmedabad, Dated: 25th May, 2012 Auditors' Certificate

We have verified the above cash flow statements of Ishita Drugs And Industries Limited from the audited financial statement for the year ended on 31st March, 2012 and found the same to the drawn in accordance therewith and also with requirements of clause 32 of the listing agreement with the Stock Exchanges.

For Kishor Goyal & Co.

Chartered Accountants

Sd/-

Place : Ahmedabad, Dated: 25th May, 2012 **Kishor Goyal** Partner

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Notes					13		A	s at		As at	
							31-M	ar-12		31-Mar-	11
							Amo	unt in 🤫		Amount	in ₹
Α S	Share Capital										
	Authorised:										
•	35,00,000 Equity	Shares of F	e 10/_ eac	h			2	5000000		3500000	∩
	2) Issued, Subs			-1 I		-					<del>-</del>
	2) Issued, Subs 2990300 Equity	-	•	fully naid	un		2	9903000		2990300	0
2	1990300 Equity	Onares of IV	3. 10/- Caci	rully paid	Total			9903000		2990300	
3 F	Reserve & Sur	nlus			Total						
	Capital Reserve	piuo									
	State Cash Subs	idv						1500000		150000	0
	General Reserve	,									
	As per Last Balar	cesheet					1	2866365		898019	1
	\dd : Transfer su		ment of pro	fit & Loss	4√c			2077231		388617	4
		•	• •					4943595		1286636	5
3 F	orfeited Shares							164500		16450	0
							1	6608095		1453086	 5
С 1	ong Term Borr	owings									
H	HDFC Bank Ltd.	- Vehicle Loa	n					129629		44329	В
					Total		<del></del>	129629		44329	8
) s	Short Term Borr	owings						<del></del>			
C	Cash Credit (Aga	inst Hypothe	cation of Sto	ocks & rece	eivables)			92260		271731	0
								92260		271731	0
E C	Other Current L	iabilities									
C	Current Maturitie:	s of Long tern	n debts (Vel	nicle Loan)				314669		43748	8
7	DS Payble							44326		18549	1
C	Current year's tax	cpayable (Ne	t of advanc	e tax)						20479	2
					Total			358995		82777	<u>1_</u>
F	Short Term Prov	risions									
(	a) Provision for E	mployee Ber	nefits					22154		2076	9
(i	b) Others							818620		69848	
•	Fired Assets				Total			840774		71925	<u> </u>
G Particul	Fixed Assets			Block			Depred		·	No.4 I	
rarticui	ais	As at		Deduction	As at	As at	Addition	Deduction	As at	As at	Block As at
		01/04/11	Addition	Deddellon	31/03/12	01/04/11	Addition	Deduction	31/03/12	31/03/12	31/03/1
		₹	₹	₹	₹	₹	₹	₹	₹	31/03/12	3 1703/1
Factory I	Land	904811		<u>_</u>	904811		· · · · · · · · · · · · · · · · · · ·			904811	9048
	Machinery	20061354	341966		20403320	17349359	271436		17620795	2782525	271199
	ry Equipment	1163765	110915		1274681	777544	59259		836803	437878	38622
Cylinders		14441			14441	14441			14441		
	reatment Plant	1608641			1608641	1528209			1528209	80432	8043
Factory E	Building	5891110			5891110	2807448	196763		3004211	2886899	30836
Office Bu		1264568			1264568	343502	20612		364114	900545	9210
Furniture	and Fixtures	750816	60623		811439	699323	49211		748534	62905	5149
Office Eq	uipment	309195			309195	266658	2646		269304	39891	425
Compute	rs	482366	888663		571029	341608	31305		372913	198116	1407
Vehicles		1622607			1622607	154643	151732		306375	1316232	146796
Total		34073674	602167		34675841	24282734	782964		25065698	9610143	979094
	Year	33908933		727027	34073674	23779379	742545	<b></b>		9790940	101295

IS	ISHITA DRUGS AND INDUSTRIES LTD		19th ANNUAL REPORT 2011-		
Note	es		As at 31-Mar-12 Amount in ₹	As at 31-Mar-1 Amount in ₹	
Н	Non Current Investment :				
	(a) Unquoted 500 Equity of Textile Traders Co-operative Bank Ltd. Each of ₹ 25 fully paid up		12500	12500	
	70000 Shares of Umang Financial Services Ltd of ₹ 10/- fully paid up	Each	700000	<b>70</b> 0000	
	3000 Shares od Anvi Lifescience Pvt. Ltd Each of ₹ 100/- fully paid up		600000	600000	
	Aggregate value of Unquoted Investment At Cos ₹ 1312500 (PY₹ 1312500) <b>(b) Quoted</b>	<b>t</b> .			
	204 Shares of Jet Airways Each of ₹ 10/- fully pa (Market value ₹ 66596 (PY₹ 91219)	uid up	224400	224400	
		Total	1536900	1536900	
ì	Long Term Loans and Advances				
	Security Deposits		493200	493200	
	(Unsecured Considered Good Unless Otherwise stated)	Total	493200	493200	
J	Current Investment		45404047	1200000	
	Investment in units of Mutual Fund		<u>15124317</u> <u>15124317</u>	12000000	
к	Inventories :		13124317	1200000	
•	As taken, valued and certified by the M.D.				
	Raw material (at cost)		2282310	1152001	
	Raw material in transit (at cost)		1017712	1046306	
	Work in Process (at cost)		3315542	9567180	
	Packing, Fuel Etc. (at cost)		53382	44187	
	Closing Stock of Traded goods			1416653	
	•	Total	6668946	13226327	
L	Cash & Cash Equivalent :	rotar		10220021	
	Cash on Hand		41910	31894	
	Banks Balance				
	In Current Accounts		257542	133417	
	In EEFC Accounts		12920	12920	
	In Fixed Deposite Accounts		9043466	6038984	
	•	Total	9355838	6217215	
		iotai		0217213	
M	Short term Loans & Advances :				
	(Unsecured - Considered good)				
	Advances recoverable in cash or kind or for value		277929	1701541	
	Advance Payment of Income Tax (Net of Provision	on)	160738		
		Total	438667	1701541	
N	Other Current Assets :				
	Prepaid Expenses		122072	90026	
		Total	122072	90026	
PL-1	Other Income:				
	Discount & Kasar		27873	(22360)	
	Drivend Income		1500	1500	
	Interest Income	(x,y) = (x,y) + (y,y) = (x,y) + (y,y) = 0	1107386	952083	
	Income From Investments		326163	100109	
	Foreign Exchange Gain			91615	
		Total	1462922	1122947	
PL-2	Cost of Materials Consumed :		_		
	Consumption of Raw Material		20267542	55372229	
	Consumption of Packing Material		91291	441439	
		¿Total	20358833	55813669	

ISH	IITA DRUGS AND INDUST	RIES LTD	19th ANNUAL REPORT 2011-12			
Notes			For the year 2011-12 Amount in ₹	For the year 2010-11 Amount in ₹		
L-3	PURCHASES OF TRADED GOODS	· · · · · · · · · · · · · · · · · · ·	<u> </u>			
_ •	Consumption of Goods Traded		9721722	9772138		
		Total	9721722	9772138		
4	INVENTORY ADJUSTMENTS					
	(a) Opening Stock					
	Manufacturing Goods		<del></del>	<del>_</del> .		
	Work in process		9567180	5938660		
			9567180	5938660		
	(b) Closing Stock					
	Manufacturing Goods					
	Work in process		3315542	9567180		
	Not Inventory Adjustments (e.b.)	Total	<u>3315542</u> 6251638	<u>9567180</u> (3628520)		
	Net Inventory Adjustments (a-b)	Total	6231636	(3020320)		
5	EMPLOYEE BENEFITS EXPENSE					
	Salary & wages & Bonus		3292676	3004361		
	Gratuity		1385	1385		
	Staff Welfare Exp.		62370	11782		
	Director's Remuneration		1620000	1360000		
	Contribution for Provident Fund	· ·	30648	54263		
		Total	5007079	4431791		
6	FINANCIAL CHARGES					
0	Interest		89888	61608		
	Other financial charges		191097	145991		
	other mandar charges	Total	280985	207599		
	Stores & Spare Power & Fuel Repairs to Plant & machinery Conversion charges Laboratory Exp. Research & Development Expenses Excise duty on sales ETP Maintenance exp.  ADMINISTRATIVE EXPENSE Books & Periodicals		535349 1483592 170128 37598 30449 135860 3788800 144044 6325820	1617188 1533612 104993 101401 54817 207175 7983849 96966 11700001		
	Repairs To Building		154725	174871		
	Repairs To Others		126862	76682		
	Insurance Exp.		113915	112037		
	Security Exp.  Printing & Stationery Exp.		152392 79947	106609 71 <b>54</b> 1		
	Postage & Telephones		126333	151321		
	Office and General Exp.		298084	390400		
	Motor Car Expenses		148727	183483		
	Payment to Auditor Legal & Professional fees		15000 113547	15000 171462		
	Listing, filling & license fees		38936	35570		
	Share Transfer Exp.		24500	39619		
	Loss on sale of fixed assets		~	362837		
	Rent,Rates & Taxes		<u>873007</u> 2282512	317136 2225506		
С	SELLING & DISTRIBUTION EXPENSE		2402312	222506		
•	Traveling & Conveyance		540927	448726		
	Freight & Forwarding		220678	373839		
	Sales Commission		26894	1370747		
	Advertisement		173674	90676		
			962173	2283988		
	RAND TOTAL (A + B+C)	Total	9570505	16209495		

# 19th ANNUAL REPORT 2011-12

NOTE - O SIGNIFICANT ACCOUNTING POLICIES AND NOTES FORMING PART OF BALANCE SHEET AND PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED 31.03.2012.

Significant Accounting Policies adopted by the Company in the preparation and presentation of the Accounts

#### ACCOUNTING CONVENTION

The financial statements are prepared and presented under historical cost convention on accrual basis of accounting, in accordance with Indian Generally Accepted Accounting Principles and Accounting Standard issued by the Institute of Chartered Accountants of India

#### FIXED ASSETS

Fixed assets are stated at historical cost less depreciation.

#### DEPRECIATION

Depreciation of Fixed Assets is provided on straight-line method particularly on Plant and Machineries on Triple Shift Basis. Rates of Depreciation adopted are as specified in Schedule XIV of the Companies Act, 1956. Depreciation on the additions is calculated pro rata from the date of additions. Depreciation is not provided on deletion of assets, as it has no effect on the results of the Company.

Long term investments are stated at cost less provision for diminution, if any, in the value of such investments. Diminution in the value is provided for where the management is of the opinion that the diminution is of a permanent nature. Short term investments are valued at lower of cost or net realizable value.

#### INVENTORIES

- Packing & fuel are valued at cost on FIFO Basis. a)
- Raw materials are valued at cost on FIFO Basis. bl
- c) Finished goods are valued at cost or market value whichever is lower.
- d) Work in progress is valued at cost.

#### MODVAT

Cenvat benefit is accounted on accrual basis on purchases of raw materials and capital goods and on actual payment basis on input services. The Cenvat benefit is appropriated against payment of excise duty on clearance of excisable goods.

#### SALES

Sales are accounted inclusive of excise duty.

#### FOREIGN CURRENCY TRANSACTIONS

Foreign Currency transactions are recorded at exchange rate prevailing on the date of transaction/ realization. Current Assets / Liabilities are taken at transaction value. Diminution in the value is provided for where the management is of the opinion that the diminution is of a permanent nature. The resultant difference, if any, on realization is recognized in the profit & loss account...

#### **EXCISE DUTY**

As per past practice, the Company is accounting for liability for excise duty on finished goods lying in factory premises as and when the same are cleared. Accordingly, estimated liability amounting to NIL (P.Y. NIL) in respect of such goods as on 31.03.2012 has not been provided for in the accounts and hence not included in valuation of inventory. Non-provision of this liability will not affect profit for the

#### CUSTOM DUTY

Custom duty is charged in the year when it is paid.

#### PROVISION FOR RETIREMENT BENEFITS

Gratuity: The Company's obligations towards gratuity to employees has been provided for at actuals and other retirement benefits as per policy of the company have been provided for as per AS-15(Revised). The same have been charged in the profit and loss of the Company.

Provident Fund: The employer and employee make statutory contribution towards the Government's Provident Fund and the same is charged in the profit and loss of the

#### **EXPENSES**

Material known liabilities are provided based on available information /estimates.

#### TIMING REVENUE RECOGNITION

In appropriate circumstances, revenue (income) is recognized when no significant uncertainty as to measurability or collectability exists.

#### TAXATION

Provision for taxation is made based on the current tax rates in force.

Deferred tax charge or credit (reflecting the tax effect of timing difference between accounting income and taxable income for the period) is determined in accordance with the Accounting Standard-22 of the Institute of Chartered Accountants of India. The deferred tax charged or credited and the corresponding deferred tax liabilities or assets are recognized using the tax rate that have been enacted or subsequently established by the Balance Sheet date. Deferred tax assets are recognized and carried forward to the extent that there is a reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

#### CASH FLOW STATEMENT

Cash flows are reported using indirect method, whereby profit before tax is adjusted for the effects of transactions of a non cash nature and any deferrals or accruals of past and future cash receipts and payments. The cash flows from regular operating, investing and financing activities of the Company are segregated.

#### CONTINGENT LIABILITIES

All liabilities have been provided for in the accounts except liabilities of a contingent

nature, which have been disclosed at their estimated value in the notes on accounts. IMPAIRMENT OF ASSETS

Impairment loss, if any, is recognized in accordance with the accounting standard AS-28 issued by the Institute of Chartered Accountants of India.

#### PRIOR PERIOD ITEMS

Material items of prior period non-recurring and extra ordinary items, if any, are disclosed separately.

#### NOTES:

- 1. Tax provision for income tax has been made as per the Income Tax. Act, 1961...
- 2. Debit and credit balances in respect of debtors, loans and advances and creditors are subject to confirmation and reconciliation.
- In accordance with the Accounting Standard AS-11 issued by the Institute of Chartered Accountants of India, net loss of ₹0.20 lacs (PY gain of ₹ 0.92 lacs) due to foreign exchange fluctuations arising on foreign currency transactions has been considered in the Profit and Loss Account.
- 4. In the year under review, the Company has provided the gratuity \$1385 (P.Y. ₹1385) towards gratuity calculated up to the date of Balance Sheet date according to the Gratuity Act on incremental basis.
- The company has provided for deferred tax of ₹115524 (P.Y.₹159721) for the year under review as per AS-22 in the profit and loss account.
- Contingent liability to the extent not provided for : NIL ( P.Y. ? NIL)
- Previous year figures have been regrouped and reclassified wherever necessary to be in conformity with the current year figures.
- Estimated amount of capital contracts remaining to be executed and not provided for net of advance paid ₹ NIL (PY ₹ NIL).
- Managerial Remuneration paid:

	<u> 2011-12</u>	<u>2010-11</u>
	Mg. Dir.	Mg. Dir.
(a) Salary Rs.	1620000	1260000
(b) Perks/ Reimbursement Rs.	****	100000
10. Payment to Auditors	2011-12	<u>2010-11</u>
As an auditor	15000	15000
For Taxation & Other works	10000	10000
For Tax Audit	7000	7000
Out of Pocket Expense	5000	5000

- 11. The Company has not received any information from any of the suppliers of their status as Small Scale Industrial Unit. Hence, the amounts due to them outstanding as at 31st March 2012 is not ascertainable.
- Related party disclosures as per the Accounting Standard AS-18 issued by the Institute of Chartered Accountants of India:
  - List of related parties
    - i. Subsidiaries:The Company does not have any subsidiaryCompany.
    - ii Key Management personnel
      - Mr. Jagdish Agrawal
      - Mr. Sumit Agrawal
    - iii. Relatives of Key Management Personnel
      - Ishita Pharmaceuticals
      - J & J Chemicals
    - Transactions / balances outstanding with Related parties

Particulars	Key Management Relative	Relatives of Key
	Personnel	Management Personnel
	Amount	Amount
Managerial Remuneration	2820000	
Sales of Goods / Services		8704391
Purchases of Goods /Services		8462327
Investment in equity shares/		1300000
Share Application Money		
Debtors outstanding at year end		
Loans/advance at year end		300000
Creditors outstanding at year		
end		

Note: Related parties are as identified by the Company and relied upon by the auditors

13. Earning per Shares (EPS) as per Accounting Standard AS-20

Particulars	2011-12	2010-11
	Amount	Amount
Profit after Tax	2077231	3886174
Weighted Average no. of equity shares of ₹ 10 each		
Basic	2990300	2990300
Diluted		
EPS (₹)		
Basic	0.69	1.30
Diluted		

# 19th ANNUAL REPORT 2011-12

Additional information pursuant to the provisions of paragraph 3, 4C, and 4D of part-II of the schedule VI of the Companies Act, 1956. 14. Quantitative details and other information : Unit for the year 2011-12 for the year 2010-11 Quantity Value ₹ Quantity Value ₹ Sales 42592085 Manufacturing goods & Bulk drugs MT 44.332 77.911 78441158 Goods traded in Drugs/Intermediates ΜT 17.200 6437000 3412000 Others 9319861 --------88290158 → Total 51911946 В Raw material consumed ASC MT 27 400 2419933 21.000 3062092 3-CP MT 10.000 3712487 26.200 11786475 Others 14135123 40523663 Total 20267542 55372229 Purchased goods traded: Drugs/Intermediates MT 17.200 6184450 3587688 Others 8305069 9772138 Total 8305049 Value and quantitative break up in respects of opening and closing stock of Goods manufactured, purchased and traded: Opening stock Manufacturing goods MT Bulk drugs Total Closing stock Manufacturing goods Bulk drugs MT Total Capacity and production Information in respect of each class of goods manufactured: Class of goods A/c. year Licensed Installed Production Capacity Capacity MΤ **Bulk Drugs** 2011-12 N/A 44.332 **Bulk Drugs** 2010-11 N/A 77.911 F Value of imports in rupees calculated on CIF basis in respect of; Curr. Yr. Rs. Prev. Yr. Rs. 1292261 4939200 Material Capital Goods G Expenditure in foreign currency: Purchases of materials 1292261 4939200 H Value of raw materials, stores and spares consumed : % % Rs. Rs. (a) Value of raw material consumed: 8751170 16.00% Imported 536189 3.00% Indigenous 19731353 97.00% 46621059 84.00% 20267542 100.00% 53372229 100.00% (b) Value of stores and spares consumed: 535349 100.00% 1617188 100.00% Indigenous 100.00% 1617188 100.00% 535349 Amount remitted in foreign currency on ı NIL NIL account of dividend Earnings in foreign exchange Rs. 638808 5069523 Signature to Notes A to O Sd/-Sd/-For Kishor Goyal & Co Jagdish Agrawal **Govind Gupta** Chartered Accountants Managing Director Director Sd/-Sd/-Kishor Goyal Mrs. Abha Agrawal Partner Director Ahmedahad. Ahmedabad, Dated: 25th May, 2012 Dated: 25th May, 2012

ISHITA DRUGS AND INDU	etdies i to	19th	ANNUAL REPORT 2	0044 42
			BUSINESS PROFILE	011-12
Registration Details	BOTTACT AND COL	WITAIN SOLINAL	DOSINEOS FROI IEE	
Registration No.	L24231GJ1992P	LC <b>0</b> 17054	State Code	04
Balance Sheet Date	•	31-Mar-12		
Capital raised during the year ( Am	ount in thousands	)		
Public Issue	NIL	Rights Issue		NIL
Bonus Issue	NIL	Private Placemen	t	NIL
Position of Mobilisation and Deploy	ment of Funds. ( A	mount in thousand	s)	
Total Liabilities		54357	Total Assets	54357
Source of Funds				
Paid up Capital	•	29903	Secured Loans	130
Reserves & Surplus		16608	Deferred Tax	700
Current Liabilities		7017		
Application of Funds				
Net Fixed Assets		9610	Current Assets	42514
Investments		1537	Capital Work in progress	202
Long term Loans & Advance		493		
Performance of the Company ( Amo	ount in thousands)			
Tumover		55069	Total expenditure	50511
Profit before tax		3095	Profit after tax	2077
Earning per Share Rs.		0.69	Dividend Rate (%)	
Generatic Names of Three Principa	l Products/services	of Company.	•	
(as per monetary terms)				
Item Code No. (ITC Code)			29419060	
Product Description		1	NORFLOXACIN	
Item Code No. (ITC Code)			29362920	
Product Description		<i>N</i>	IICOTINIC ACID	
Item Code No. (ITC Code)			29350015	•
Product Description		S	ULFONAMIDES	

**Note**: Classification of products/services under ITC code being of a technical nature is not verified by the Auditors.

As per our attached report of even date.

For Kishor Goyal & Co

Sd /-

Sd /-

Director

Chartered Accountants

Jagdish Agrawal Managing Director **Govind Gupta** 

Sd /-

Sd /-

Kishor Goyal

Mrs.Abha Agrawal

Partner

Director

Ahmedabad,

Ahmedabad,

Dated: 25th May, 2012

Dated: 25th May, 012

Registered Office: Survey No. 179/1, Vasna Iyava, Sanand.

# **Proxy Form**

		- -		•
CLIENT ID	*	_	•	
FOLIO No.	; <u> </u>	_	No. of Share	es held
	•			
of		IOUTA DRUGO	AND INDUCTRIES LIE	MITED hereby appoint
•				
orfailing him		0i		
as my/our pro	xy to vote for me/us on	my/our behalf at the	NINETEENTH ANNUAL C	SENERAL MEETING of the
			t any adjournment thereof.	
,,,,,				Affix
				100 Paise
				Revenue
				Stamp
Signed this	day of	_2012	Signature	·
Note: This for	m duly completed and	signed must be depo	sited at the registered Offic	ce of the Company not less
than 48 hours	before the Meeting.	•		
		SHITA DRUGS AND I		
			NDUSTRIES LTD 79/1 , Vasna Iyava , Sanand	<b>1</b> .
		Office : Survey No. 17	79/1 , Vasna Iyava , Sanand	<b>d.</b>
	Registered	Office : Survey No. 1	79/1 , Vasna Iyava , Sanand Se Silip	<b>d.</b>
	Registered (To be h	Office : Survey No. 17  Attendance anded over at the enti	79/1 , Vasna Iyava , Sanand se <i>Slip</i> rance of the meeting hall)	<b>i</b> .
	Registered (To be h	Office : Survey No. 17  Attendance anded over at the enti	79/1 , Vasna Iyava , Sanand Se Silip	<b>1.</b>
DP ID	Registered (To be h 19th An	Office: Survey No. 17  Attendance anded over at the entingental General Meeting	79/1 , Vasna Iyava , Sanand se <i>Slip</i> rance of the meeting hall)	1.
DP ID CLIENT ID	Registered (To be h	Office: Survey No. 17  Attendance anded over at the enting	79/1 , Vasna Iyava , Sanand se <i>Slip</i> rance of the meeting hall)	<b>i</b> .
	Registered (To be h 19th An	Office: Survey No. 17  Attendance anded over at the enting	79/1 , Vasna Iyava , Sanand ee <i>Slip</i> rance of the meeting hall) g - 29th September 2012	
CLIENT ID	Registered (To be h	Office: Survey No. 17  Attendance anded over at the enting	79/1 , Vasna Iyava , Sanand ee <i>Slip</i> rance of the meeting hall) g - 29th September 2012	d. es held
CLIENT ID FOLIO No.	Registered  (To be h	Office: Survey No. 17  Attendance anded over at the enting nual General Meeting	79/1 , Vasna Iyava , Sanand ee <i>Slip</i> rance of the meeting hall) g - 29th September 2012 No. of Shan	es held
CLIENT ID FOLIO No. I hereby record	Registered  (To be h	Office: Survey No. 17  Attendance anded over at the enting nnual General Meeting NETEENTH ANNUAL	79/1 , Vasna Iyava , Sanand ee Slip rance of the meeting hall) g - 29th September 2012 No. of Share	
CLIENT ID FOLIO No. I hereby recomno. 179/1, Vas	Registered  (To be hand)  19th And  :	Attendand anded over at the enting nual General Meeting  NETEENTH ANNUAL : Ahmedabad at 3.00	79/1 , Vasna Iyava , Sanand Se Slip rance of the meeting hall) g - 29th September 2012 No. of Shard L GENERAL MEETING of the	es held he Company held at Survey
CLIENT ID FOLIO No.  I hereby recommo. 179/1, Vas Full name of Management	Registered  (To be hand)  19th And  d my presence at the NI  and Iyava, Sanand. Distember (in BLOCK LETTI	Attendand anded over at the enting nnual General Meeting  NETEENTH ANNUAL : Ahmedabad at 3.00	79/1 , Vasna Iyava , Sanand Se Slip rance of the meeting hall) g - 29th September 2012 No. of Shard L GENERAL MEETING of the	es held he Company held at Survey
CLIENT ID FOLIO No.  I hereby recommon. 179/1, Vas Full name of Management of Pressure of	Registered  (To be hand)  19th And  my presence at the NI ma Iyava, Sanand. Dist ember (in BLOCK LETTER)  oxy (in BLOCK LETTER)	Attendance anded over at the enting anded General Meeting  METEENTH ANNUAL Ahmedabad at 3.00  ERS)  S)	79/1 , Vasna Iyava , Sanand Se Slip rance of the meeting hall) g - 29th September 2012 No. of Shard L GENERAL MEETING of the	es held he Company held at Survey

BOOK-POST

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If undelivered, please return to :

# Ishita Drags & Industries Limited

Regd. Office: Survey No. 179/1, Village: Vasna-Iyava, Taluka: Sanand, District: Ahmedabad - 382 170.