

CHAIRMAN SHRI ANAND KUMAR AGARWAL

- DIRECTORS SHRI KRISHAN ARYA DR. DEBASIS SENGUPTA SHRI ASHOKE KUMAR DUTTA DR. ASHOK KUMAR AGARWAL SHRI VIJOY KUMAR JAIN DR. PADAM CHAND AGARWAL SHRI ASHOK KUMAR SURANA
- MANAGING DIRECTOR SHRI ASHISH AGARWAL

COMPANY SECRETARY SHRI A. K. THIRANI

AUDITORS M/S. AGARWAL KEJRIWAL & CO. Chartered Accountants

BANKERS STATE BANK OF INDIA UNITED BANK OF INDIA INDIAN OVERSEAS BANK

REGISTERED OFFICE KEDAR ROAD GUWAHATI - 781 001

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### NOTICE

NOTICE is hereby given that the 39th Annual General Meeting of the Members of **ABC India Limited** will be held on Saturday the 1st day of September, 2012 at Vishwaratna Hotel, Onkar Plaza, A.T. Road, Guwahati-781001, Assam at 1:00 PM to transact the following business:

#### **Ordinary Business:**

- 1. To consider and adopt the Balance Sheet as at March 31, 2012 and the Statement of Profit & Loss for the year ended on that date and the Reports of the Directors and the Auditors thereon.
- 2. To sanction declaration of dividend.
- 3. To appoint a Director in place of Shri Krishan Arya, who retires by rotation and, being eligible, offers himself for re-appointment.
- 4. To appoint a Director in place of Dr. Ashok Kumar Agarwal, who retires by rotation and, being eligible, offers himself for re-appointment.
- 5. To appoint a Director in place of Shri Ashoke Kumar Dutta, who retires by rotation and, being eligible, offers himself for re-appointment
- 6. To appoint Auditors of the Company and to fix their remuneration.

For this purpose to consider and, if thought fit, to pass with or without modification, the following Resolution as Ordinary Resolution :

"RESOLVED that Messers. Agarwal Kejriwal & Company, Chartered Accountants, be and are hereby reappointed as the Auditors of the Company to hold office from the conclusion of the 39th Annual General Meeting to the conclusion of the 40th Annual General Meeting.

FURTHER RESOLVED that subject to approval of the Audit Committee, Sri Anand Kumar Agarwal, Chairman be and is hereby authorised to fix the remuneration of the Auditors".

	By order of the Board
Kolkata	A. K. Thirani
the 28th day of May, 2012	Company Secretary

#### NOTES :

- a) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING PROXY SHOULD, HOWEVER, BE LODGED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- b) Re-appointment of Directors :

At the ensuing Annual General Meeting, Shri Krishan Arya, Dr. Ashok Kumar Agarwal and Shri. Ashoke Kumar Dutta retires by rotation and, being eligible offer themselves for reappointments. The information or detail pertaining to the Directors to be provided in terms of Clause 49 of the Listing Agreement with Stock 'Exchanges are furnished in the Statement on Corporate Governance.

c) The Company has already transferred all unclaimed dividends declared upto the financial year 1999-2000 to the Investor Education and Protection Fund (the IEPF) established by the Central Government.

Dividend for the financial year ended	Date of declaration of Dividend	Last date for claiming unpaid Dividend
March 31, 2010	September 4, 2010	September 07, 2017
March 31, 2011	September 24, 2011	September 27, 2018

The last dates of claim for the following dividends are as follows:

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- d) Corporate Members intending to send their authorised representatives are requested to send a duly certified copy of the Board Resolution authorising their representatives to attend and vote at the Annual General Meeting.
- e) Consequent upon the introduction of Section 109A of the Companies Act, 1956, Shareholders are entitled to make nomination in respect of share hold by them in physical form. Shareholders desirous of making nominations are requested to send their requests in Form 2B (which will be made available on request) to the Registrar and Transfer Agents M/s. MCS Limited, 77/2A Hazra Road,Kolkata-700 029.
- f) The Register of Member and Transfer Books in respect of the Equity Shares of the Company will be closed from Saturday, the 25th day of August, 2012 to Friday, the 31st day of August, 2012, (both days inclusive) for the purpose of Annual General Meeting and Dividend.
- g) Dividend, if declared at the meeting will be paid on or after 10th day of September, 2012 to those shareholders whose names appear in the Register of Members of the Company or in the Register of Beneficial Owners maintained by the Depositories as at the closing of business hours on 31st day of August, 2012.
- h) Equity shares of the company are available for dematerialisation both with the National Securities Depository Limited and Central Depository Services India Ltd.
- Shareholders holding shares in dematerilised form would receive their dividend directly to the Bank account nominated by them to their Depository Participant as per SEBI directives.
- j) The Company has appointed M/s MCS Ltd., 77/2A Hazra Road, Kolkata 700 029 as its Registrar and Transfer Agent. Members holding shares in physical form are requested to notify/send and changes in their address to its Registrar and Transfer Agent to facilitate better service.

### **DIRECTORS' REPORT**

The Directors have pleasure in presenting the 39th Annual Report of the Company together with Audited Accounts for the year ended 31st March 2012 :

		(Rs. in Lacs)
FINANCIAL RESULTS	As on 31.03.2012	<b>Previous Year</b>
Turnover	26142	20731
Profit before Taxation and Depreciation	1499	1268
Depreciation	809	420
(Net of depreciation on revalued assets transferred from Capital Reserve)		
Profit before Taxation	690	848
Provision for Taxation	204	295
Profit after Taxation	486	553
Add: Balance of Profit & Loss Account brought forward	1038	884
Less: Tax adjustment for earlier year	12	4
Profit available for appropriation	1535	1433
Appropriation :		· ·
Proposed Dividend	81	81
Tax on proposed dividend	13	14
Transfer to General Reserve	300	300
Balance carried forward to Balance Sheet	1141	1038

#### SERVICES AND EARNINGS

Company's total earnings including other income for the year amounted to Rs.26142 lacs as compared with the previous year total earnings of Rs.20731 lacs.

#### DIVIDEND

The Directors recommend for your approval for payment of dividend @ Rs.1.50 per Equity Share of Rs.10/- each for the year ending 31.03.2012. (Previous year Rs.1.50 per Equity Share). The total amount of dividend (including Dividend tax thereon) would amount to Rs. 94 lacs (Previous year 95 lacs).

#### OUTLOOK

During the year under review, the Company could materialise results from its execution of major logistics work in North East India. By execution of such major logistics work the Company has substantially improved its capacities in providing complex logistics solutions to its customer. There was good demand for Company's service in the year with growing industrialisation in North East India. The Company is continuously making sustained marketing efforts reaping its business from ongoing as well as new projects in major infrastructure sectors. The performance of the company in current year and coming years shall continue to depend on continuity of industrial projects, and procurement of orders amidst fierce competition.

Project Cargo Division was successful in converting its strength into business. Petrol Pump segment has shown satisfactory performance. The Company expects to improve its performance in all segments in coming year.

#### HUMAN RESOURCES

The Company has trained and developed its human resources to meet the challenges of growing quality perspective and complex logistics requirement of the customers. In view of increased competition, the human resources of the company are geared up to deliver better quality and specialised services both to meet the competition and to satisfy customer requirements.

#### **EMPLOYEES STOCK OPTION SCHEME, 2007**

Member's approval was obtained at the Annual General Meeting held on July 31, 2007 for introducing of Employees Stock Option Scheme.

Employees Stock Option Scheme was approved and implemented by the Company and Options were granted to employees in accordance with the Securities and Exchange Board of India (Employees Stock Option Scheme and Employees Stock Purchase Scheme) Guidelines, 1999 (the SEBI Guidelines). The Compensation Committee, constituted in accordance with the SEBI Guidelines, administers and monitors the Scheme.

The applicable disclosure as at March 31, 2012 stipulated under the SEBI Guidelines are given as follows:

	applicable disclosure as at March 31, 2012 supula	lied under ine		alines are given as follows:	
a)	Options Granted (Including Re-Issue)		1,45,880		
b)	The Pricing Formula			on vesting on or before 1st November	
				ce was Rs. 50/- and for all options vestin per, 2008 the exercise price shall be Rs. 5	
			each share.		5,- 101
c)	Options vested		1,23,230		
d)	Options exercised		14.870		
e)	The total number of shares arising		,		
•,	as a result of exercise of Options		14,870		
f)	Options lapsed		1,14,070		
g)	Variation of the terms of Options		None		
h)	Money realized by exercise of Options		Rs.7,90,100	)/-	
i)	Total number of Options in force		30,306		
j)	Employee wise details of Options granted to				
••	1. Senior Management Personnel				
	Mr. Binoy Krishna Dhar	3300	Mr. R.P.Sha	ah	3600
	Mr. Sunder Gopal Das	910		Kumar Pransukhka	2460
	Mr. Ishwar Chandra Sharma	1080	Mr. Ved Pra		1180
	Mr. V.Chatrapathi	880	Mr. Mihir Ma		1280
	Mr. C.K.Ojha	1300		ımar Thirani	1160
	Mr. J.S.Yadav	390		ra Pd. Tiwari	510
	Mr. Parameshwar Lal Tamrayat	430 310	Mr. Ram Na	n Kr. Bansal	1030 670
	Mr. M.V.K.S.R. Sharma Mr. Raveender Kr. Sharma	960	Mr. T.Chakr		1000
	Mr. Kamal Kr. Makharia	1190	Mr. Avdhes		400
	Mr. Sanjay Agarwal	1020		Gaulan	400
	2. Any other employee who received a grant in			Nil	
	one year of Options amounting to 5% or m				
	of Options granted during that year.			•	
	3. Identified employee who were granted Op	tions.		Nil	
	during any one year, equal to or exceeding	1% of			
	the issued capital (excluding outstanding wa				
	and conversions) of the Company at the time	e of grant.			
k)	Diluted Earnings Per Share (EPS) before except				
	pursuant to issue of shares on exercise of Option	ns calculated		_	
	in accordance with Accounting Standard (AS) 20	'Earnings		Rs. 9.19	
	Per Share'				
I)	Where the company has calculated the employe	e compen-		The company has calculated the	
	sation cost using the intrinsic value of the stock of			employee compensation cost using the	
	difference between the employee compensation			intrinsic value of the stock option. The	
	comuted and the employee compensation cost the			effect on the net income and earning per	
	have been recognized if it had used the fair value options, shall be disclosed. The impact of this dif			share, had the fair value method been adopted is described below :	
	options, shall be disclosed. The impact of this un			auopteu is described below .	

profits and on EPS of the company shall also be disclosed.

m) Weighted-average exercise prices and weighted average fair values of options shall be disclosed separately for options whose exercise price either equals or exceeds or is less than the market price of the stock.

 A description of the method and significant assumptions used during the year to estimate the fair values of options.

Net Income	Rs. i	in lakhs
As reported		486
Add : Intrinsic value compen-		
sation cost		Nil
Less : Fair value compensation	า	13
Adjusted Net Income		473
Earning Per Share as reported	Rs.	9.19
As adjusted	Rs.	8.74
Weighted average price		
per option	Rs.	55.00
Weighted average fair		
value per option	Rs.	43.43
The fair value of options is esti	mated	
using the Black Scholes Optio		g
Model after applying the follow		•
assumptions on weighted aver		sis
(1) Risk free interest rate	•	8.00%
(2) Expected life	1.8	38 years
(3) Expected volatility		30%
(4) Expected dividends		15%
(5) Price of the underlying		
share in market at the		

time of option grant Rs.45.10/.Rs.39.00

The Money realised by exercise of options has been utilised in the business of the Company especially for funding capital investments. A certificate from the Auditors in terms of Clause 14 SEBI (Employees Stock Option Scheme and Employees Stock Purchase Scheme) Guidelines,1999, shall be placed before the shareholders at the ensuing Annual General Meeting.

#### DIRECTORS

Shri Krishan Arya, Dr. Ashok Kumar Agarwal and Shri Ashoke Kumar Dutta retire by rotation and being eligible, offer themselves for re-appointment.

#### AUDITORS

M/s Agarwal Kejriwal & Co. Chartered Accountants, Statutory Auditor retires at the conclusion of the ensuing Annual General Meeting and being eligible, offer themselves for reappointment. The Company has received a Certificate from the auditors to the effect that their reappointment, if made, will be in accordance with the provisions of Section 224 (1B) of the Companies Act, 1956.

#### PARTICULARS OF EMPLOYEES

None of the employees of the Company were in receipt of remuneration exceeding limits prescribed under section 217 (2A) of the Companies Act, 1956.

#### DIRECTORS RESPONSIBILITY STATEMENT

Pursuant to Section 217 (2AA) of the Companies Act, 1956 with respect to the Director's Responsibility Statement, it is hereby confirmed:

- (i) that in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- that the directors have selected such accounting policies and applied them consistently and made judgmets and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for that period;
- that the directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- (iv) that the directors have prepared the annual accounts on a going concern basis.

#### PUBLIC DEPOSITS

The Company has not invited or accepted any deposits from the public during the year under report.

INFORMATION REQUIRED UNDER THE COMPANIES (DISCLOSURE OF PARTICULARS IN THE REPORT OF BOARD OF DIRECTORS) RULES 1988.

#### A. Conservation of Energy:

The Company's operation involves no energy consumption.

- B. Form of Disclosure of particulars with respect to absorption of Technology and Development of R & D
  - i) Research and Development: The Company does not have any R & D Division and Company's Operations does not require this type of establishment.
  - Technology absorption, adoption and innovation: The Company has not imported any technology due to its nature of operation.
  - iii) Foreign Exchange earnings and outgoing: The Company has no activities related to export of its services. The Company earned Foreign Exchange worth Rs.50,34,956/- during the year (Previous Year- Rs.53,72,804/-). Value of imports calculated on C. I. F. basis by the Company was Rs.4,47,53,972/- (Previous Year Nii). The Company has spent foreign exchange worth Rs.20,96,43,995/-. (Previous Year Rs. 7,08,01,165/-) on account of freight paid by overseas constituents on our behalf and/or freight collected by the Company on their behalf and civil/ operational expenses in foreign countries. The Company has incurred Rs.30,19,910/- (Previous Year Rs.8,93,991/-) by way of foreign tours for business purposes.

#### **AUDIT REPORT**

The Auditor's report does not contain any qualification or adverse comments.

#### CODE OF CONDUCT

The Board of Directors has laid down a code of conduct applicable to the Board of Directors and Senior Management, which is available on the Company's website. All Board Members and Senior Management personnel have affirmed compliance with the code of conduct.

#### **CORPORATE GOVERNANCE**

Your Company has always striven to incorporate appropriate standards for good Corporate Governance. It has taken adequate steps to ensure that all mandatory provisions of Corporate Governance as prescribed under the Listing Agreements of the Stock Exchanges, with which the Company is listed, are complied with.

A certificate of compliance from the Auditors together with a report on Corporate Governance forms part of this Report.

#### INVESTOR SERVICES

In compliance to the requiréments of clause 54 of the Listing Agreements with Stock exchanges, the Company has dedicated a column for investor services in its website www.abcindia.com. The Company would keep on updating these particulars as and when necessary.

#### CAUTIONARY NOTE

The statements forming part of the Directors' Report may contain certain forward looking statements within the meaning of applicable securities laws and regulations. Many factors could cause the actual results, performances or achievements of the Company to be materially different from any future results, performances or achievements that may be expressed or implied by such forward looking statements.

#### ACKNOWLEDGEMENTS

The Directors wish to convey their sincere appreciation of all the staff members for their enormous personal efforts as well as their collective contribution to the company's performance.

The Directors would also take this opportunity to acknowledge the co-operation and assistance of Financial Institutions, Banks and various Central and State Government Departments and Agencies.

Finally, the Directors owe their gratitude to all the Customers and Shareholders for their continued support to the Company and their confidence in its management.

By order of the Board

Ashish Agarwal Managing Director

Place : Kolkata Date : May 28, 2012

### CORPORATE GOVERNANCE REPORT

In compliance with clause 49 of the Listing Agreement with Stock Exchanges, the Company submits the report on the matters mentioned in the said clause and the practices followed by the Company.

#### 1. Company's Philosophy on Code of Governance:

Your Company's philosophy is to enhance customers' satisfaction and serve the objective of maximizing the shareholder value by practicing the principles of good corporate governance.

#### 2. Board of Directors :

 Particulars of composition of Board of Directors, attendance of each Director at Board Meetings & the last Annual General Meeting, and number of other Board of Directors or Board Committees of which Directors are Member/ Chairman, are as under :

Name of Director	Category	Attendance Particulars		No. of other Directorships and Committee Memberships/Chairmanship		
		Board Meetings	Last AGM	Other Directorships	Other Committee	Committee Chairmanships
Shri Anand Kumar Agarwal	Chairman	3		1		
Shri Krishan Arya	Independent Non-Executive Director	3		—	_	
Dr. Debasis Sengupta	-do-	4	1	1	_	2
Shri Ashoke Kumar Dutta	-do-	.1		4	_	1
Dr. Ashok Kumar Agarwal	-do-	-2		3		
Shri. Vijoy Kumar Jain	- do -	3	1	1	1 1	1
Dr. Padam Chand Agarwal	- do -	4			3	_
Shri. Ashok Kumar Surana	- do -	4			2	_
Shri Ashish Agarwal	Managing Director	3		-	_	_

Shri. Anand Kumar Agarwal, Shri. Ashish Agarwal & Dr. Ashok Kumar Agarwal are related to one another.

\*\* This excludes Directorships held In Indian private limited companies/foreign companies and trustee/membership of managing Committee of various trusts and other bodies.

During the Financial year ended 31st March, 2012 four Board Meetings were held on 31st May, 2011, 9th August, 2011, 14th November, 2011, and 7th February, 2012. The maximum time gap between any two meetings was not more than four months.

2) Particulars of Non-Executive Directors proposed to be reappointed are as follows:

i)	Name	: Shri Krishan Arya
	Age	: 68 yars
	Qualifications	: M. Sc. (Physics), M. Phil. & Master Diploma in Public Administration
	Experience	: Held various position as IAS Officer (Retd.) and as Managing Director of State Farms Corporation of India
	Other Directorships	: None
	Shareholding in the company	: Nil
ii)	Name	: Dr. Ashok Kumar Agarwal
	Age	: 56 years
	Qualifications	: MBBS
	Experience	: Businessman and educationalists with medical background
	Other Directorships	: TCI Infrastructure Finance Ltd. (Managing Director) Transcorp International Ltd., TCI Industries Ltd. Sharma East India Hospitals & Medical Research Ltd.
	Shareholding in the Company	: Nil

iii)	Name	: Shri Ashoke Kumar Dutta
	Age	: 65 years
	Qualifications	: PGDM(MBA), B. Sc. Hons.
•	Experience	In areas of Business & Organizational Development, Strategic & Change Management, Personnel & Industrial Relation, Turn around of sick companies and Capacity Building in India, Germany & USA, Environmental Health Care etc. Presently he is Director, Rajiv Gandhi Indian Institute of Management, Shillong besides other directorship & trusteeship.
	Other Directorships	: All India Techonologies Ltd., (Chairman) Khadims India Ltd. Batchmate.Com Private Limited NHPC Limited
	Shareholding in the Company	Nit

#### Shareholding in the Company

3) Shareholding of Non-Executive Directors in the Company :

Name	No. of equity Shares
Shri Krishan Arya	Nil
Dr. Debasis Sengupta	Nil
Shri Ashoke Kumar Dutta	Nil
Dr. Ashok Kumar Agarwal	Nil
Shri Vijoy Kumar Jain	350
Dr. Padam Chand Agarwal	187
Shri Ashok Kumar Surana	2500

#### 3. Code of Conduct :

The Company has laid down a Code of Conduct for all its Directors and Senior Management personnel for avoidance of conflicts of interest. It has received from all of them the necessary declarations affirming compliance with it for the financial year ended 31.03.2012. There were no material personnel interest adverse to the interest of the Company or improper personal benefits received as a result of their position by the Directors and Senior Management personnel, which could lead to potential conflict of interest with the Company. The Code of Conduct is available on the Company's website.

#### ANNUAL DECLARATION BY MANAGING DIRECTOR (CEO) PURSUANT TO CLAUSE 49(I) (D) (ii) OF STOCK EXCHANGE LISTING AGREEMENT

As the Managing Director (Chief Executive Officer) of ABC India Limited and as required by clause 49(I) (D) (ii) of the Stock Exchange Listing Agreement, I hereby declare that all the Board Members and Senior Management personnel of the Company have affirmed compliance with the Company's Code of Business conduct and Ethics for the Financial year ending 31st March, 2012.

Ashish Agarwal

Managing Director

#### 4. Audit Committee :

- 4.1 The Audit Committee has been mandated with the same terms of reference as specified in clause 49 of the Listing Agreements with the Stock Exchanges. The terms of reference also conform to the requirements of Section 292A of the Companies Act, 1956.
- 4.2 The Audit Committee of the Board of Directors comprises of Non Executive Directors Dr. Debasis Sengupta as Chairman and Shri Vijoy Kumar Jain & Dr. Padam Chand Agarwal as members besides Shri Sushil Kumar Pransukhkha, Senior Vice President as Executive Member, following non-executive Directors held four meetings in the financial year 2011-12. Details as to attendance of members at the meeting are as follows :

	Name of Director	Designation	No. of meetings attended
(a)	Dr. Debasis Sengupta	Chairman	4
(b)	Shri Vijoy Kumar Jain	Member	3
(c)	Dr. Padam Chand Agarwal	Member	4

The Company Secretary acts as the Secretary to the Committee. As and when considered necessary, the Statutory Auditor & Internal Auditors are invited to the Audit Committee meetings. The Chairman of the Audit Committee attended the last Annual General Meeting.

#### 5. Remuneration Committee :

Remuneration Committee determines on behalf of the Board of Directors and shareholders, the Company's policy on specific remuneration packages for executive director including pension rights and any compensation payments. It comprises of Non Executive Director Mr. Ashoke Kumar Dutta, as Chairman, Dr. Debasis Sengupta & Dr. Padam Chand Agarwal, as members & Mr. Sushil Kumar Pransukhkha, Senior Vice President as Executive Member. It held one meeting during the year where all the members were present.

Details of remuneration paid or payable to Directors for the financial year ended 31st March, 2012, are set out below.

Name of Director	Remuneration (Rs.)	Sitting Fees (Rs.)	Total (Rs.)
Shri Anand Kumar Agarwal	30,79,406	Nil	30,79,406
Shri Krishan Arya	Nil	6000	6000
Dr. Debasis Sengupta	Nil	8000	8000
Shri Ashoke Kumar Dutta	Nil	2000	2000
Dr. Ashok Kumar Agarwal	Nil	4000	4000
Shri Vijoy Kumar Jain	Nil	6000	6000
Dr. Padam Chand Agarwai	NiL	8000	8000
Shri Ashok Kumar Surana	Nil	8000	8000
Shri Ashish Agarwal	28,55,199	Nil	28,55,199

Notes :

- (I) Appointment of Chairman and Managing Director are for five years and three years respectively. As per terms of remuneration, for the purpose of Gratuity, Pension and other benefits, the service of the Chairman and Managing Director are considered continuous service with the Company from the date they joined the service.
- (II) Shri Anand Kumar Agarwal, Chairman, Shri Ashish Agarwal, Managing Director and Dr. Ashok Kumar Agarwal, Director of the Company are related to each other.
- (III) The Non-Executive Directors are paid sitting fees for attending Board & Committee Meetings.

#### 6. Shareholders/Investors' Grievance Committee:

The Company's Shareholders cum Investors Grievance Committee looks into various matters relating to expeditious redressal of investor's grievances, transfer and transmission of shares, issue of duplicate share certificates, approving of split and consolidation requests, review of shares dematerialized and all other matter related to shares.

The Chairman of the Committee is Shri Vijoy Kumar Jain, Director with Dr. Padam Chand Agarwal, Director and Shri Ashok Kumar Surana, Director as its members. The Company Secretary acts as the Secretary to the Committee. The Board has designated Shri A. K. Thirani, Company Secretary as the Compliance Officer.

During the year 6 complaints were received from the shareholders and investors, directly or through regulatory authorities. All the complaints have been attended/resolved to the satisfaction of complainants. There were no overdue pending requests for transfer of shares as on 31st March, 2012.

#### 7. Compensation Committee:

The Company's Compensation Committee looks into all matter related to working of Employees Stock Option Scheme. The Chairman of the Committee is Mr. Ashoke Kumar Dutta, Director and Mr. Ashok Kumar Surana, Director as its member. The Company Secretary acts as the Secretary of the Committee. It held four meetings during the year.

#### General Body Meetings: 8.

Location and time where last three Annual General Meetings were held is given below:

Financial Year	Location of the Meeting	Date	Time
2008-2009	Vishwaratna Hotel, Guwahati, Assam	24-08-2009	1.00 PM
2009-2010	Vishwaratna Hotel, Guwahati, Assam	04-0 <del>9-</del> 2010	1.00 PM
2010-2011	Vishwaratna Hotel, Guwahati, Assam	24-09-2011	1.00 PM

All the resolutions set out in the respective notices were passed by the members. An Extra Ordinary General Meeting was held on 25th day of February, 2011 at Rituraj Hotel, Kedar Road, Guwahati-781001 at 1.00 p.m., where the resolution setout in the Notice was passed by the members present. There were no resolutions put through postal ballot last year. The Company has proposal for passing Special Resolutions by Postal Ballots for change of objects of the Company and increase in borrowing powers of the Company as per separate notices in these regards to the members of the Company.

#### 9. **Disclosures:**

There are no materially significant related party transactions i.e transaction of the Company of material nature with its promoters, the directors or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the Company at large.

- For the list of disclosures of related party relationship and transactions as per Accounting Standard AS-18, please (a) refer to Note on "Related Party Disclosures" in Note No. 27 to the Financial Statements of the Company for the year ended 31st March, 2012.
- There was no incident of non-compliance by the Company, penalties, strictures imposed on the Company by Stock (b) Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years.
- The Company does not have any Whistle Blower Policy as of now, but no personnel is being denied any access to the (ċ) Audit Committee.
- All the mandatory requirements of clause 49 have been appropriately complied with. The matter of adoption of non-(d) mandatory requirements of clause 49 is being reviewed by the Board from time to time.

(e) CEO/CFO Certificate in terms of clause 49(V) has been submitted to the Board of Directors.

#### Means of Communication : 10.

	(a)	Half-Yearly Report sent to each household of shareholders	:	Νο
	(b)	Quarterly Results	:	Quarterly results are taken on record the Board of Directors and submitted to the Stock Exchanges as per requirements of the Listing Agreements.
	( c)	Newspapers wherein results normally published	:	English News Paper - Business Standard, The Sentinel
				Vernacular Newspapers – Ajir Asom
	(d)	Websites where displayed	:	www.abcindia.com
	(e)	Whether it also displays official news releases		
		& presentations made to institutional investors/		· · · · · · · · · · · · · · · · · · ·
		analysts	:	No
	(f)	Whether MD & A is a part of Annual Report	:	Yes
11.	Gen	eral Shareholder Information :		
11.1	Annu	ual General Meeting Date and Time	:	Saturday, the 1st day of September, 2012 at 1:00 PM
	Venu	•		Vishwaratna Hotel, Onkar Plaza
			•	A. T. Road, Guwahati – 781001, Assam
11.2	Fina	ncial Calendar (2012-2013) (tentative)		
		ncial Reporting and Limited Review Report		
		rter ending June 30, 2012	:	2nd week of August, 2012
		rter/Half Year ending September 30, 2012	:	2nd week of November, 2012
		rter ending December 31, 2012	:	2nd week of February, 2013
		rter/Year ending March, 31, 2013	:	2nd week of May, 2013
	Qua	101/ 1041 Unding March, 01, 2010	•	Lind Wook of Muy, Loro

11.3	Book Closure date(s)	:	Saturday, the 25th day of August, 2012 to
•		•	Friday, the 31st day of August, 2012 (both days included)
11.4	Dividend Payment date	:	On and from 10th day of September, 2012.
11.5	Listing of Equity Shares on Stock Exchanges	:	Bombay Stock Exchange Limited The Calcutta Stock Exchange Limited
	(Note : Annual listing fees for the financial year(s) 201	11-12 to 20	12-13 have been paid to both the above Stock Exchanges).
11.6	Stock Code		

Physical Segment	: BSE 520123
	CSE 10011146
Demat ISIN number in NSDL/CDSL	: INE 125D01011

#### 11.7 Stock Market Data :

Monthly high and low quotations of equity shares traded on Bombay Stock Exchange Limited (BSE). The Equity Shares of the Company do not form part of Board Based indices :

Month BSE		
	High (in Rs.)	Low (in Rs.)
April, 2011	133.00	115.00
May, 2011	124.90	115.00
June, 2011	127.75	107.75
July, 2011	141.80	115.10
August, 2011	150.00	113.20
September, 2011	147.60	120.00
October, 2011	128.00	112.55
November, 2011	132.60	97.20
December, 2011	128.50	98.25
January, 2012	114.60	100.00
February, 2012	146.00	100.10
March, 2012	165.00	117.00

11.8 Registrar and Share Transfer agents

11.9 Share Transfer System :

Trading in Equity Shares of the Company is permitted in dematerialized form w.e.f. 01.02.2001 for all classes of investors as per notification issued by the Securities and Exchange Board of India (SEBI).

:

Transfer of shares are processed by the Share Transfer Agents and approved by the share transfer committee called as "Shareholders Cum Investors Grievance Committee", which meets at frequent intervals. Share transfers are registered and returned within 15 days from the date of receipt, if the relevant documents are complete in all respect.

11.10 (a) Distribution of Shareholding as on 31st March, 2012:

No. of Equity Shares Held	Number of Shareholders	% of Shareholders	No. of Shares held	% of Shareholding
1 - 500	4327	94.04	545885	10.08
501 - 1000	109	2.37	84850	1.57
1001 - 2000	55	1.20	75349	1.39
2001 - 3000	28	0.60	69829	1.29
3001 - 4000	15	0.33	54411	1.00
4001 - 5000	9	0.20	42501	0.78
5001 - 10000	12	0.26	89386	1.65
10001 - 50000	26	0.57	499392	9.22
50001 - 100000	8	0.17	539565	9.96
100001 and above	12	0.26	3416064	63.06
GRAND TOTAL	4601	100	5417232	100

M/s MCS Limited, 77/2A Hazra Road, Kolkata 700029

(b) Categorisation of Shareholding as on 31st March, 2012 :

Category	Number of Shareholders	% of Shareholders	No. of Shares held	% of Shareholding
Indian Promoter(s)/ Persons acting in Concert	12	0.26	3161027	58.35
Foreign Promoter	-	-		-
Resident Individuals & Corporates	4558	99.07	2211874	40.83
Financial Institutions/ Banks/Mutual Funds	1	0.02	100	0
NRI's/OBC's/Foreign National	30	0.65	44231	0.82
Shares in Transit (NSDL/CDSL)	-	-	· · ·	-
GRAND TOTAL	4601	100	5417232	100

11.11 Dematerialization of Shares

5021635 equity shares representing 92.70% of the total Equity Capital of the Company are held in dematerialized form with National Securities Depository Limited(NSDL) and Central Depository Services (India) Limited (CDSL) as on 31st March, 2012.

The Company has not issued any of these instruments Warrants or any Convertible Instruments, Conversion date and likely impact on equity

11.12 Outstanding GDR/ADR

11.13 Registered Office

11.14 Address for Investor Correspondence

- Kedar Road, Guwahati 781001
- C-121, Bangur Avenue, Kolkata 700055 Phone 033 – 25749589, Email : vrmd@abcindia.com

By order of the Board

Place : Kolkata Date : 28th day of May, 2012 Ashish Agarwal Managing Director

#### AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

#### TO THE MEMBERS OF ABC INDIA LIMITED

We have reviewed the implementation of Corporate Governance procedures by **ABC India Limited** during the year ended on 31st March, 2012 as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, and the representations made by the Directors and the management, we certify that the Company has complied with, in all material respect, the conditions of Corporate Governance as stipulated in Clause 49 of the above mentioned listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For AGARWAL KEJRIWAL & CO. Firm Reg. No. 316112E

Chartered Accountants

### M. AGARWAL

Partner M. No. 52474

Place : Kolkata Date : the 28th day of May, 2012

### MANAGEMENT DISCUSSION & ANALYSIS

#### Industry structure and development

Major part of transportation business in India is done by operators in unorganized sector. In this sector, our Company is one of the organized entity facing competition from operators in unorganized sector. Our Company is also offering specialized project logistics. Hitherto, there were fewer operators in specialized project logistics business involving logistics of Over Dimensional Consignments, Multi Modal transportation etc., whereas presently many operators have entered in this sector creating competition.

#### **Opportunities and Threats**

Performance, growth and development of transport and logistics sector is directly linked with and related to performance, growth and development of industry in our country. The specialized project logistics business is linked with setting up of new projects requiring Over Dimensional Plant & Machinery. Road transportation & Logistics solutions are one of the most important prerequisites for development of trade and industry and setting up of new industrial projects. In cycles of economic growth and development of Indian Industry, our Company finds opportunities, whereas in cycles of economic slowdowns in Indian industry our Company faces challenges and threats of fierce competition from operators in unorganized sector.

#### Segment-wise or product-wise performance

The Company has three primary business segments namely, Freight & Services, Petrol Pump and Warehousing. Out of the total earnings for these three segments amounting to Rs. 25,820 Lakhs, the Freight & Services Segment's earning was Rs.19,873 Lakhs, the Petrol Pump Segment's share was Rs. 5,838 Lakhs and Warehousing Segment's earning was 109 Lakhs.

#### Outlook

The Company has presence all over India and especially in North Eastern States. The Company has proven capabilities and competency to offer domestic road transportation, complex logistics solutions for Over Dimensional Consignments by multi modal routes and international freight forwarding services to its customers. The Company is also providing innovative logistics solutions to its customers with value addition in its services. With these advantages, we have good prospects of demand for Company's services.

#### **Risks and concerns**

Our Company, as in case of any other body corporate, is exposed to specific risks that are particular to its business and the environment within which it operates. These include credit risks, market risks and operational risks. We have established policies and procedures to manage these risks. Such policies and procedures are continuously bench marked with best practices in Indian Road Transport Sector.

#### Internal control system and their adequacy

The Company has a well-defined organization structure, authority levels and internal policies and procedures for conducting business transactions. The Company has an internal audit system, and the audit plans. The audit Committee periodically reviews internal audit reports and adequacy of internal controls.

#### Discussion on financial performance with respect to operational performance

The Company's total earnings including other income for the year amounting to Rs.26,142 Lakhs as compared with previous year's total earnings of Rs. 20,731 Lakhs. For the year the profit before finance cost, depreciation & amortization expenses and taxation is Rs. 2,729 Lakhs. Finance cost for the year amounted to Rs. 1,230 Lakhs, Depreciation & Amortisation expenses amounted to Rs. 809 Lakhs and Provision for Taxation for the year amounted to Rs. 204 Lakhs. Accordingly, the profit after taxation for the year is Rs.486 Lakhs. The Company has taken strategic steps to improve its business requiring value added logistics solutions and Over Dimensional Consignments where the Company has its niche and where turnover as well as profit margins are generally to be better.

#### Material developments in Human Resources/Industrial Relations front, including number of people employed

The key resource for the Company is its employees, which is giving the Company a competitive edge in the business environment. The Company has been able to create a favourable work environment that encourages innovation and meritocracy.

For this purpose, we have a practice of rigorous job rotation, training in new age skills and multi-functional exposure and responsibilities.

The Company had 440 employees at the end of the year. As in the past, the industrial relations continued to remain cordial at all the locations of the Company.

The Company has granted Employees Stock Option Scheme for its employees in the financial year 2007-08.

### **AUDITORS' REPORT**

#### To The Members of ABC INDIA Limited

- 1. We report that we have audited the attached Balance Sheet of ABC INDIA LIMITED as at 31st March, 2012, and the Statement of Profit and Loss and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the company's management. Our responsibility' is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provided a reasonable basis for our opinion.
- 3. As required by the Companies (Auditors' Report) Order, 2003 as amended, and issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, (the Act) and on the basis of such checks of the books and records of the Company as we considered appropriate and according to the information and explanations given to us during the course of audit we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order so far as the same are applicable, on the facts and circumstances to the Company.
- 4. Further to our comments in the Annexure referred to above, we report that :
  - (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit.
  - (ii) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books, and proper returns adequate for the purposes of our audit have been received from the branches not visited by us.
  - (iii) The Balance Sheet and Statement of Profit and Loss and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - (iv) In our opinion, the Balance Sheet, Statement of Profit and Loss and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Act.
  - (v) On the basis of written representations received from the directors and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March 2012 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956.
  - (vi) In our opinion and to the best of our information, and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (a) in the case of the Balance Sheet, of the state of affairs of the company as at 31st March, 2012;
    - (b) in the case of the Statement of Profit and Loss, of the Profit for the year ended on that date; and
    - (c) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For AGARWAL KEJRIWAL & CO. Chartered Accountants Firm's Registration No. 316112E

> **M. Agarw**al *Partner* Membership No. 52474

Place : Kolkata Date : 28th May, 2012

#### ANNEXURE Re: ABC INDIA LIMITED

Referred to in paragraph 3 of our report of even date.

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) All the assets have not been physically verified by the management during the year but there is a regular programme of verification which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (c) During the year, the Company has replaced a portion of its Fixed Asset in the regular course business and disposed off one of its non productive office premises and a vacant plot. In our opinion and according to the information and explanations given to us sale of such assets has not affected the going concern status of the Company.
- (ii) (a) The inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable.
  - (b) The procedures of physical verification of inventories followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory. No material discrepancies were noticed on verification between the physical stocks and the book records.

(iii) (a) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties covered in the register maintained under section 301 of the Act. Therefore, the provisions of sub clause(b) to (d) to clause (iii) are not applicable to the Company.

- (b) The Company has not taken any loan, secured or unsecured, from companies, firms or other parties covered in the register maintained under section 301 of the Act. Therefore the provisions of sub clause (f) and (g) of clause (iii) are not applicable to the company.
- (iv) In our opinion and according to the information and explanations given to us, there is adequate internal control system commensurate with the size of the company and the nature of its business for purchases of inventory and fixed assets and for sale of goods and services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal control system.
- (v) (a) According to the information and explanations given to us, we are of the opinion that the particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 that need to be entered in the register maintained under that section have been so entered.
  - (b) No transaction exceeding the value of rupees five lacs have been made in pursuance of contracts referred to in section 301 of the Companies Act 1956.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted any deposit from the public. Therefore the provisions of clause (vi) are not applicable to the company.
- (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business.
- (viii) Maintenance of cost records has not been prescribed by the Central Government under clause (d) of sub section (1) of section 209 of the Companies Act, 1956.
- (ix) (a) The Company is generally regular in depositing undisputed statutory dues including Provident Fund, Employee's State Insurance, Investors Education and Protection Fund, Income Tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and any other statutory dues applicable to it with the appropriate authorities. No undisputed amounts payable in respect of aforesaid dues were outstanding as at 31st March, 2011 for a period of more than six months from the date they become payable.

- (b) According to the information and explanations given to us, there are no material dues on account of Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise duty, Cess and any other statutory dues that have not been deposited with appropriate authorities on account of any dispute.
- (x) The Company has no accumulated losses at the end of the financial year and it has not incurred cash loss in such financial year and in the immediately preceeding financial year.
- (xi) In our opinion and as per information and explanations given to us, the Company has not defaulted in repayment of dues to financial institutions or banks and it has no debenture holders.
- (xii) In our opinion and as per information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) As per information and explanations given to us the Company is not a chit fund or a Nidhi or a mutual benefit fund/society. Therefore, the provisions of clause (xiii) are not applicable to the Company.
- (xiv) As per information and explanations given to us, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause (xiv) are not applicable to the Company.
- (xv) In our opinion terms and conditions on which the Company has given guarantees for loan or other facilities taken by others from banks or financial institutions, are prima-facie not prejudicial to the interest of the Company.
- (xvi) According to information and explanations given to us term loans were applied for the purpose for which they were obtained
- (xvii) According to the information and explanations given to us and on an overall examination of the Balance Sheet of the Company, funds raised on short-term basis have not been used for long-term investment.
- (xviii) According to the information and explanations given to us the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Companies Act ,1956.
- (xix) The Company had no outstanding debentures in the year.
- (xx) The Company has not raised any money by public issues.
- (xxi) To the best of our knowledge and belief and according to the information and explanations given to us, no significant fraud on or by the Company was noticed or reported during the year.

#### For AGARWAL KEJRIWAL & CO. Chartered Accountants Firm's Registration No. 316112E

#### M. Agarwal

Partner Membership No. 52474

Place : Kolkata Date : 28th May, 2012

### **BALANCE SHEET AS AT 31ST MARCH, 2012**

Particulars	Note No.	As at March 31, 2012 Rs.	As at March 31, 2011 Rs.
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share Capital	2	5,41,22,820	5,41,21,020
Reserves and Surplus	3	39,17,58,462	35,27,3 <b>6</b> ,297
Non-Current Liabilities			
Long-term borrowings	4	27,35,82,095	<b>26</b> ,49,79,279
Deferred tax liabilities	5	6,29,82,867	4,39,73, <b>8</b> 67
Other long term liabilities	6	3,55,58,627	· _
Current Liabilities			
Short-term borrowings	. 7	5 <b>5,67,17,232</b>	54,42,71,437
Trade Payables	8	14,12,52,124	12,69,59,273
Other current liabilities	9	17,95,23,222	19,25,70,380
Short-term provisions	10	4,83,66,302	4,11,65,136
	Total	1,74,38,63,751	1,62,07,76,689
ASSETS	· .	· · · · · · · · · · · · · · · · · · ·	
Non-Current Assets			
Fixed assets	11		
Tangible assets		74,28,61,492	51,23,45,472
Intangible assets		20,38,365	19,08,490
Non-current investments	12	36,40,000	31,40,000
ong term loans and advances	13	1,58,51,603	8,96,04,685
Other non-current assets	14	1,56,45,662	41,73,949
Current Assets			
Current Investments	15	6,86,84,770	9,01,51,124
nventories	16	73,15,291	34,68,522
Trade receivables	17	63,37,63,508	67,53,26,148
Cash and cash equivalents	18	7,85,90,561	8,12,30,562
Short-term loans and advances	19	17,54,72,49 <b>9</b>	15,94,27,737
	Total	1,74,38,63,751	1,62,07,76,689
Significant Accounting Policies	1.		
Other Notes on Financial Statement	27		

As per our report of even date attached.

For AGARWAL KEJRIWAL & CO. Chartered Accountants Firm Reg. No. 316112E

### MAHADEV AGARWAL

Partner Membership No. 52474 Place : Kolkata Dated : May 28, 2012

#### ANAND KUMAR AGARWAL

Chairman V. K. JAIN Director

### ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

### PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2012

		For the year ended		
Particulars	Note No.	March 31, 2012 Rs.	March 31, 2011 Rs.	
Income:				
Revenue from operations	. 20	2,58,2 <b>0,4</b> 1,0 <b>36</b>	2,05,76,94,223	
Other Income	21	3,21,33,794	1,54,35,864	
	Total Revenue	2,61,41,74,830	2,07,31,30,087	
Expenses:				
Purchase of Stock-in-Trade		5 <b>7,78,19,813</b>	44, <b>68</b> ,97,825	
Expenditure relating to transportation & services	. •	1,48,14,04,339	1,19,83,19,940	
Changes in inventories of Stock-in-Trade	22	(38,46,769)	(5,28,826)	
Employee benefit expense	23	12,59,52,636	11,2 <b>3</b> ,08,686	
Finance cost	24	12, <b>29,53,078</b>	6,10,97,145	
Depreciation and amortization expense	25	8,09,34,427	4,19,76,969	
Other expenses	26	16,00,05,338	12, <b>8</b> 2, <b>6</b> 0, <b>6</b> 85	
	Total Expenses	2,54,52,22,862	1,98,83,32,424	
Profit before tax		6,89,51,968	8,47,97,663	
Tax expense:				
Current tax		1,44,00,000	2,11,00,000	
Less : Mat Credit Entitlement		1,31,00,000		
Net Current Tax		13,00,000	2,11,00,000	
Deferred tax		1,90,09,000	<b>8</b> 3,99,069	
Profit for the period		4,86,42,968	5,52,98,594	
Earning per equity share [Nominal Value Rs. 10/-	each]		· · · · · · · · · · · · · · · · · · ·	
Weighted Average Number of Ordinary Shares		54,17,200	54,02,646	
Basic and Diluted		9.19	10.17	
Significant Accounting Policies	1			
Other Notes on Financial Statement	27			

As per our report of even date attached.

#### For AGARWAL KEJRIWAL & CO.

Chartered Accountants

# Firm Reg. No. 316112E

MAHADEV AGARWAL

Partner Membership No. 52474 Place : Kolkata Dated : May 28, 2012

#### ANAND KUMAR AGARWAL

Chairman V. K. JAIN Director

#### ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA

DEBASIS SENGUP

A. K. THIRANI Company Secretary

### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012

_		For the year ended 31st March, 2012 (Rs.)	For the year ended 31st March, 2011 (Rs.)
Α.	CASH FLOW FROM OPERATING ACTIVITIES:		0 <b>17 07 000</b> ·
	Net Profit before tax  Adjusted for :  Prior period expenditure	6,89,51,968 11,11,164	8,47,97,663
	Net Profit before tax and Extra-ordinary items	7,00,63,132	8,46,12,147
	Adjusted for : Depreciation Provision for doubtful debts Transfer from Surplus Plan Fund Interest Received	8,09,34,427 - 16,28,287 (31,20,929) 11 80 65 487	4,19,76,969 9,75,396 46,19,216 (22,92,944) 5,91,60,642
	Interest paid Leave Encashment	11, <b>80,06,487</b> 6,36,410	5,81,69,646 27,85,828
	(Profit)/Loss on sale/ theft of fixed asset	(2,57,73,023)	(18,61,654)
	(Profit)/Loss from Partnership firm	(17,646)	(47,115)
	Dividend Received	(7,92,000)	(7,92,000)
		17,15,02,013	10,35,33,342
	Operating profit before working capital changes Adjusted for Increase/Decrease in :	24,15,65,145	18,81,45,489
	Trade and other receivable	4,15,62,640	(32,09,31,559)
	Loans advances and deposits	5,77,08,320	(9,20,65,445)
	Inventories	(38,46,769)	(5,28,826)
	Trade Payable	12,45,693	15 <b>,70</b> ,92,597
		9,66,69,884	(25,64,33,233)
	Cash generated from operation Direct taxes paid	33,82,35,029 (66,26,410)	(6,82,87,744) (15,33,721)
	Cash flow before extra ordinary items Net prior period adjustment	33,16,08,619 11,11,164	(6,67,54,023) 1,85,516
	Net cash from Operating Activities	<b>33,04,97,45</b> 5	(6,65,68,507)
В.	CASH FLOW FROM INVESTING ACTIVITIES :		
	Purchases of fixed assets Purchase of Investments	(31,85,20,695) (5,00,000)	(33,06,80,501)
	Sale of Fixed Assets	3,13,64,960	<b>37,8</b> 7,557
	Capital (Deposit) / Withdrawn from Partnership firm	2,14,84,000	(5,45,63,345)
	Interest Received	31,20,929	22,92,944
	Dividend Received	7,92,000	7,92,000
	Net cash used in Investing Activities	(26,22,58,806)	(37,83,71,346)

#### CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012 (CONTD.)

C.	CASH FLOW FROM FINANCING ACTIVITIES	For the year ended 31st March, 2012 (Rs.)	For the year ended 31st March, 2011 (Rs.)
	Proceeds from Issue of Share Capital Proceeds from borrowing(Net) Other long term liabilities Interest paid Dividend Paid	5,400 2,10,48,611 3,55,58,627 (11,80,06,487) (94,84,801)	7,89,600 54,66,56,897 
	Net cash used in Financing Activities	(7,08,78,651)	48,64,53,374
	Net Increase/(Decrease) in cash and cash equivalents (A+B+C) Cash and Cash Equivalents(Opening Balance)	(26,40,001) 8,12,30,562	4,15,13,521 <b>3,9</b> 7,17,041
	Cash and Cash Equivalents(Closing Balance)	7,85,90,561	8, 12,30,562

Note: (1) The above cash flow has been prepared under the "Indirect Method" as set out in the Accounting Standard-3 issued by the ICAI.

(2) Cash and Cash Equivalents include : Cash and Bank Balances

As per our report of even date attached.

For AGARWAL KEJRIWAL & CO.

Chartered Accountants Firm Reg. No. 316112E

### MAHADEV AGARWAL

Partner Membership No. 52474

Place : Kolkata Dated : May 28, 2012

#### ANAND KUMAR AGARWAL

Chairman V. K. JAIN Director ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

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### NOTES TO FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012

#### Note No. 1: SIGNIFICANT ACCOUNTING POLICIES

#### **1.1 Basis of Preparation of Financial Statements**

The financial statements are prepared under the historical cost convention, except for certain fixed assets which are revalued, in accordance with the generally accepted accounting principles in India and the provisions of the Companies Act, 1956.

#### 1.2 Use of Estimates

The preparation of financial statements require judgements, estimates and assumptions to be made that affect the reported amount of assets and liabilities including contingent liabilities on the date of financial statements and the reported amount of revenues and expenses during the reporting period. Difference between actual results and estimates are recognized in the period in which the results are known/materialized.

#### 1.3 Revenue Recognition

In compliance with the requirement of accrual system of accounting, following standards have been set out and are being followed over the years -

- a) Freight Income is accounted for, generally when goods are delivered by the Company to customers. Direct expenses on transportation of goods are accounted for when hired lorries deliver the goods at destination and in case of Company's own trucks on completion of trip.
- b) Payments made to hired lorries at the time of commencement of trip for destination and freight received from customers in advance at the time of booking are charged to revenue as and when paid/received.
- c) In case of composite contract jobs all receipts are accounted for on the basis of completion of job or a distinct part thereof if so provided for in contract and in case of transportation jobs where progressive work bills are raised as per contracts, on the basis of such bills, as the case may be.
- d) Deductions made by parties including Tax Deducted at Source are accounted for in the year of actual deduction or communication, as the case may be, by the party.
- e) Income from dividend is recognized, when the right to receive such payment is established.
- f) Service Tax collected on freight and services income are included in the respective heads.

Having regard to size of operations and the nature and complexities of Company's business, in management's opinion the above are the reasonable standards of applying the accrual system of accounting as required by the law.

#### 1.4 Tangible and Intangible Fixed Assets

#### a. Tangible Assets:

Fixed assets are stated at cost or at revalued amounts, as the case may be, less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price, improvement cost thereto, and any attributable cost of bringing the asset to its working condition for its intended use.

#### b. Intangible Assets:

Intangible assets are stated at cost on initial recognition, after which the same are stated at cost less accumulated depreciation/amortization and accumulated impairment loss, if any.

#### 1.5 Borrowing Costs

Financing costs, if incurred, relating to construction of fixed assets are also included to the extent they relate to the period till such assets are ready to be put to use. Other borrowing costs are recognized as an expense in the period in which they are incurred.

#### 1.6 Investments

Investments intended to be held for more than a year are classified as long-term investments, and carried at cost. However, provision for diminution in value, other than temporary, has been recognized, wherever necessary.

#### 1.7 Stock in trade

Inventories are stated at lower of cost or net realizable value. Cost is determined using the FIFO method and comprises of the purchase price including duties and taxes, freight in-ward and other expenditure directly attributable to the acquisition but excluding the trade discounts and other rebates.

#### 1.8 Depreciation / Amortization

Depreciation has been provided on historical cost and where revaluation of assets has been made on written up cost in the manner and as per Straight Line Method at rates prescribed in the Schedule-XIV of the Companies Act, 1956. An amount equivalent to the depreciation on such written up amount of assets is transferred from Capital reserve due to revaluation of assets, and reduced from Depreciation. Premium paid on Leasehold properties is amortized based on their lease term.

#### 1.9 Foreign Currency Transaction :

#### a) Initial Recognition :

Foreign currency transactions are recorded in the reporting currency, by applying to the foreign currency amount the exchange rate between the reporting currency and the foreign currency at the date of the transaction.

#### b) Conversion :

Foreign currency monetary items are reported using the closing rate.

#### c) Exchange Differences :

Exchange differences arising on the settlement of monetary items at rates different from those at which they were initially recorded during the year, or reported in previous financial statements, are recognized as income or as expense in the year in which they arise.

#### d) Forward Exchange Contracts not intended for trading or speculation purposes :

The premium or discount arising at the inception of forward exchange contracts is amortized as expense or income over the life of the contract. Exchange differences on such contracts are recognized in the statement of profit and loss in the year in which the exchange rates change. Any profit or loss arising on cancellation or renewal of forward exchange contract is recognized as income or as expense for the year.

#### e) Hedging :

The company has used foreign exchange future contracts to hedge its exposure to movements in foreign exchange rates related to interest on foreign currency denominated loans.

#### 1.10 Retirement Benefit

- a) Short-term employee benefits are recognized as an expense at the undiscounted amount in the profit and loss account of the year in which the related service is rendered.
- b) Post employment and other long term employee benefits are recognized as an expense in the Profit and Loss account for the year in which the employee has rendered services. The expense is recognized at the present value of the amounts payable determined using actuarial valuations techniques. Actuarial Gains and Losses in respect of post employment and other long term benefits are charged to Profit and Loss Account.

#### 1.11 Taxation & Deferred Tax

Tax expense comprises both current and deferred taxes. Current tax is measured at the amount expected to be paid to the taxation authorities, using the applicable tax rates and tax laws. Minimum Alternate Tax (MAT) credit is recognized as an asset only when and to the extent there is convincing evidence that the Company will pay normal Income Tax during the specified period. Deferred tax is recognized for the timing differences, subject to the consideration of prudence in respect of deferred tax assets and measured using the tax rates and tax laws enacted on the balance sheet date. Unrecognized deferred tax assets of earlier years are re-assessed and recognized to the extent that it has become reasonably certain that future taxable income will be available against which such deferred tax assets can be realized.

#### 1.12 Earning per Share

Basic & Diluted earnings per share are calculated by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of equity shares outstanding during the period as per AS 20 issued by The Institute of Chartered Accountants of India.

#### 1.13 Provisions & Contingencies

Provisions are recognized for present obligation as a result of past events where it is probable that outflow of resources will be required to settle the obligation, and in respect of which a reliable estimate can be made at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent Liabilities not provided for are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### 1.14 Impairment of Assets

The management has carried out an impairment test as per AS-28, Impairment of Assets, issued by the Institute of Chartered Accountants of India on all its fixed assets. As there was no impairment, no provision has been made.

### NOTES TO FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012

		March	31, 2012 Rs.	March	31, 2011 Rs
.0	SHARE CAPITAL	<u></u>			
.1	Share Capital Authorised Share Capital :		•		
	1,00,00,000 (Previous year 1,00,00,000) Equity Shares of Rs. 10/- each Issued, Subscribed & Paid up :	<u> 10,0</u>	0,00,000	10,0	0,00,000
	54,17,232 (Previous year 54,17,152) Equity Shares of Rs. 10/- each, fully paid up	54	1,72,320	5.4	1,71,5 <b>2</b> 0
	Less: Calls in arrears by other than directors & officers		49,500	5,4	50,500
	Total	. 5,4	1,22,820	5,4	1,21,020
.2	Reconciliation of number of Shares outstanding is as set out below:				
	and the second	March	31, 2012	March 3	31, 2011
		No. c	of Shares	No. 0	f Shares
	Equity Shares outstanding at the Beginning of the year	Ę	54,17,152	54	4,02,362
	Add: Shares Issued on exercise of Employees Stock Options		80	. <del></del>	14,790
	Equity Shares outstanding at the end of the Year		54,17,232	54	4,17,152
.3	Details of Shareholders holding more than 5% Shares in the Company :				
		March 31, 2012		March 31, 2011	
	Name of Shareholder	No. of Shares	% held	No. of Shares	% held
	ABC Financial Services Private Limited Mrs. Nirmal Agarwal & Mr. Ashish Agarwal	7,40,726	13.67	<b>6</b> ,80,931	12.57
	[As partner of M/s. Assam Bengal Carriers]	1,64,954	3.04	4,64,984	8.58
	Hindustan Composites Limited [On account of shares pledged by Mrs. Nirmal Agarwal, Partner of M/s. Assam Bengal Carriers]	4,00,000	7.38	3,35,000	6.18
	Jhunjhunwala Glass Limited [On account of shares pledged by Mrs. Nirmal Agarwal,	3,90,000	7.20	Nil	Nil
	Partner of M/s. Assam Bengal Carriers]				

2.4 The Company has reserved issuance of 1,10,130 (Previous year 1,10,210) equity shares of Rs. 10 each for exercise or grant of options under Employee Stock Option Scheme to eligible employees. As per the terms of the Stock Option Scheme, 2007 of the Company, options vesting on or before 01/11/2008 can be exercised @ Rs 50/- per equity shares and option vesting after 01/11/2008 can be exercised @ Rs 55/- per equity share. The options granted vest over a maximum period of 3 years from the date of grant.

			March 31, 2012 Rs.	March 31, 2011 Rs.
3.0	RESERV	ES & SURPLUS	······································	
	Capital R	leserve		
	As per las	st Balance Sheet	6,15,38,802	6,31,67,597
	Less : 1)	Written up amount of asset sold transferred to General Reserve	16,41,810	2, <b>3</b> 6,047
	2)	Depreciation / Amortisation on written up amount of assets transferred to Statement of Profit & Loss	13,48,436	13,92,748
		Sub Total	<b>5,85,48,</b> 556	6,15,38,802
	Securitie	s Premium Reserve		
	As per las	st Balance Sheet	2,57,01,480	<b>2,50,6</b> 2,780
	Add : On	Issue of Shares	3,600	6,38,700
		Sub Total	2,57,05,080	2,57,01,480
	General	Reserve		
	As per las	st Balance Sheet	16,16,89,446	13,14,5 <b>3,3</b> 99
	•	Written up amount of asset sold transferred from Capital Reserve	16,41,810	2,36,047
	2)	Transferred from Surplus	3,00,00,000	3,00,00,000
		Sub Total	19,33,31,2 <b>56</b>	16,16,89,446
	Surplus	as per Statement of Profit & Loss		
	As per las	st Balance Sheet	10,38,06,569	8,83,63,162
	Add : Pro	fit for the Year	4,86,42,968	5,52,98,594
	Adjustme	nt for earlier years	11,50,941	(3,53,230)
		Sub Total	15,36,00,478	14,33,08,526
	Less : Ap	propriations		
	1)	Transfer to General Reserve	3,00,00,000	3,00,00,000
	2)	Proposed Dividend on Equity Share	81,25,848	81,21,678
		[Dividend per Share Rs. 1.50 (Previous Year Rs. 1.50)]		
	3)	Provision for Dividend Distribution Tax	13,18,216	13,80,279
	4)	Excess Provision for earlier year written back	(17,156)	-
		Sub Total	11,41,73,570	10,38,06,569
		Total	39,17,58,462	35,27,36,297

### NOTES TO FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012 (CONTD.)

			March 31, 2012 Rs.	March 31, 2011 Rs
4.0	LONG TERM BORROW	INGS	· · · · · · · · · · · · · · · · · · ·	
	Secured			
		related Vehicles & Ship (Barge) 0 to 60 Equalised Monthly Instalments		
	a) From Banks (Aggregate amount directors & others F (Previous year Rs.		17,52,48,781	16,92,23,956
	b) From Other Parties (Entire amount of lo	an guaranteed by directors & others)	15,64,57,901	17,30,85,654
		Sub Total	33,17,06,682	34,23,09,610
	Unsecured			
		an guaranteed by directors & others) nt : 24 Equalised Monthly Instalments	<b>54,39,580</b>	-
		an guaranteed by directors & others) nt : 120 Equalised Monthly Instalments	3,74,39,957	-
		Sub Total	4,28,79,537	
		Total	37,45,86,219	34,2 <b>3</b> ,09,610
	Less : Current maturities Other Current Liabilities	of Long term borrowings classified as (Refer Note No. 9)	10,10,04,124	7, <b>73</b> ,30,331
		Total	27,35,82,095	26,49,79,279
5.0	DEFERRED TAX LIABIL	ITIES		
	Arising on account of De	preciation	6,29,82,867	4, <b>3</b> 9,7 <b>3,8</b> 67
		Total	6, <b>29,82,867</b>	4,39,73,867
6 <b>.0</b>	OTHER LONG TERM LI	ABILITIES		
	Acceptances other than Less : Current maturities Other Current Liabilities	of Other long term liabilities classified as	3,85,58,627	-
	I TRACE I HIMANT LIGNIIITIAS I		30,00,000	. –

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			March 31, 2012 Rs.	March 31, 201 Rs
7.0	SH	ORT TERM BORROWINGS	· · · · · · · · · · · · · · · · · · ·	<u> </u>
		cured – Loans repayable on demand : erdraft / Cash credit facility from banks :		
	a)	State Bank India (Secured by exclusive charge on book debts & movable Current assets excluding inventory and mortgage of specific immovable properties) - Cash Credit Facility - Corporate Loan - Foreign Currency Loans (Entire amount of loans have been guaranteed by directors)	22,03,33,542 1,05,00,000 2,57,60,000	20,34,34,518 2,36,25,000 9,08,90,000
	<b>b)</b>	United Bank of India (Secured against equitable mortgage of specified Immovable properties, first charge by way of hypothecation of unencumbered Plant & Machinery)	11,97,11,018	11,96,80,749
	c)	Indian Overseas Bank (Secured by mortgage of specific immovable properties)	5,09,12,672	5,06,41,170
		Sub Total	42,72,17,232	48,82,71,437
		secured – Loans repayable on demand :	<u> </u>	
	Inte	er Corporate Deposits – From parties other than Banks	12,95,00,000	5,60,00,000
		Total	55,67,17,232	<b>54,42</b> ,71,437
	TD			
3.0		ADE PAYABLES		
	For	Goods and Services	14,12,52,124	12,69,59,273
		Total	14,12,52,124	12,69,59,273

<sup>8.1</sup> There are no dues to Micro and Small Enterprises determined to the extent such parties have been identified on the basis of information available with the Company as at 31 March, 2012 which require disclosure under the Micro, Small and Medium Enterprises Development Act, 2006.

		March 31, 2012 Rs.	March 31, 2011 Rs
9.0	OTHER CURRENT LIABILITIES		
	Current Maturities of Long term borrowings (Refer Note. 4)	10,10,04,124	7,73,30,331
	Current Maturities of Other long term liabilities (Refer Note. 6)	30,00,000	-
	Interest accrued but not due on Borrowings	23,06,308	17,51,913
	Unpaid & Unclaimed Dividends	5,28,172	3,39,804
	Other Payables		
	Statutory Dues	48,35,837	39,34,116
	Security Deposit	1,30,35,113	1,37,43,113
	Advance from customers	5,44,36, <b>69</b> 1	9,30,99,468
	Banks (due to reconciliation)	3,76, <b>977</b>	23,71,635
	Total	17,95,23,222	19,25,70,380
		· .	
10.0	SHORT TERM PROVISIONS		
	Provisions for Employee Benefits :		
	Provisions for Leave Encashment	3 <b>4,22,2</b> 38	27,85,828
	Other Provisions :		
	Proposed Dividend	81, <b>2</b> 5, <b>848</b>	81, <b>21,6</b> 78
	Dividend Distribution Tax	13,1 <b>8,216</b>	13,80,279
	Income Tax	3,55,00,000	2,88,77,351
	Total	4,83,66,302	4,11,65,136

NOTES TO FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012 (CONTD.)

**11.0 FIXED ASSET** 

		GROSS	GROSS BLOCK			DEPRECIATION / AMORTIZATION	AMORTIZATION		NET B	NET BLOCK
Description of Assets	Cost as at 1st April 2011 Rs.	Additions during the period Rs.	Sales/ Adjustment Rs.	Cost as at 31st March, 2012 Rs.	Up to 31st March, 2011 Rs.	For the period Rs.	Sales/ Adjustment Rs.	Upto 31st March, 2012 Rs.	As on 31st March, 2012 Rs.	As on 31st March, 2011 <b>Rs</b> .
Tangible Assets I and										
Freehold	10,75,33,084	2,89,42,000	. 1	13,64,75,084	I	I	I		13,64,75,084	10,75,33,084
Leasehold	2,15,95,216	Ι	49,640	2,15,45,576	20,50,892	1,25,878	32,505	21,44,265	1,94,01,311	1,95,44,324
Buildings	15,21,18,757	2,52,46,250	83,55,147	16,90,09,860	7,57,11,360	46,95,508	44,03,244	7,60,03,624	9,30,06,236	7,64,07,397
Plant & equipment	5,25,07,615	2,08,26,974	12,000	7,33,22,589	1,75,15,476	52,33,412	I	2,27,48,888	5,05,73,701	3,49,92,139
Furniture & Fixtures	2,37,04,480	8,92,995	1	2,45,97,475	1,28,41,645	12,60,056	I	1,41,01,701	1,04,95,774	1,08,62,835
Vehicles	36,32,43,826	20,61,37,136	92,76,264	56,01,04,698	10,64,90,660	6,69,72,215	76,65,365	16,57,97,510	39,43,07,188	25,67,53,166
Office Equipment	1,32,46,017	8,81,397	1	1,41,27,414	69,93,490	6,00,764	I	75,94,254	65,33,160	62,52,527
Ships (Barge)	ł	3,49,84,405	1	1	3,49,84,405	29,15,367	I	29,15,367	3,20,69,038	I
Total : Tangible Assets	73,39,48,995	31,79,11,157	1,76,93,051	1,03,41,67,101	22, 16,03,523	81,803,200	1,21,01,114	29,13,05,609	74,28,61,492	51,23,45,472
Intangible Assets										
Computer Software	28,88,764	6,09,538	I	34,98,302	9,80,274	4,79,663	I	14,59,937	20,38,365	19,08,490
Total : intangible Assets	28,88,764	6,09,538	1	3,498,302	9,80,274	4,79,663	I	14,59,937	20,38,365	19,08,490
Total	73,68,37,759	31,85,20,695	1,76,93,051	1,03,76,65,403	22,25,83,797	8,22;82,863	1,21,01,114	29,27,65,546	74,48,99,857	51,42,53,962
Previous Year	48,45,51,665	25,54,75,214	31,89,121	73,68,37,759	18,04,77,298	4,33,69,717	12,63,218	22,25,83,797	51,42,53,962	

		March 31, 2012 Rs.	March 31, 201 Rs
12.0	NON CURRENT INVESTMENT		
	Trade Investments (valued at cost) In Equity Shares : Unquoted (Fully Paid up)		
	Investment in Joint Venture 2,64,000 (Previous year 2,64,000) Equity Shares of Rs. 7 Nissin ABC Logistics Private Limited	10/- each of <b>26,40,000</b>	26,40,000
	Investment in Subsidiary 50,000 Equity Shares Rs. 10/- each of ABC Skyline Limit	red <b>5,00,000</b>	-
	Sub T	otal 31,40,000	26,40,000
	Non-Trade Investments (valued at cost, unless other In Equity Shares : Unquoted	wise stated)	
	49,500 (Previous year 49,500) Equity Shares of Rs. 10/- Utsav Prakashan Limited (in liquidation)	each of <b>4,95,000</b>	4,95,000
	50,000 (Previous year 50,000) Equity Shares of Rs. 10/- G.L. Media Services Private Limited	each of <b>5,00,000</b>	5,00,000
	Sub T	otal 9,95,000	9,95,000
	Total	(A) <u>41,35,000</u>	36,35,000
	Less: Provision for diminution in value of investment in SI Utsav Prakashan Limited <b>Total</b>		4,95,000
	Total (A	A-B) 36,40,000	31,40,000
13.0	LONG TERM LOANS & ADVANCES		
	<b>Capital Advances</b> Unsecured, considered good	1,58,51,603	8,96,04 <b>,68</b> 5
÷	Te	otal 1,58,51,603	8,96,04,6 <b>8</b> 5
14.0	OTHER NON CURRENT ASSETS		
	Surplus of gratuity plan fund MAT credit entitlement	25,45,662 1,31,00,000	41,73,949 –
	Т	otal 1,56,45,662	41,73,949

		March 31, 2012 Rs.	March 31, 201 <sup>-</sup> Rs
15.0	CURRENT INVESTMENTS	, <u></u>	· · · · · · · · · · · · · · · · · · ·
	In partnership firm	6,86,84,770	<b>9</b> ,01,51,124
	Total	6,86,84,770	9,01,51,124
15.1	Particulars		
	Name of the Partnership Firm : M/s. Assam Bengal Carriers		
	Total Capital of the Firm	3,27,74,094	5,82,81,795
	Name of Partners	Share of Partners	in Profit / Loss (%)
	Ashok Kumar Agarwai	1	1
	ABC India Limited	5	5
	Mrs. Nirmal Agarwal	26	26
	Mrs. Sweta Agarwal	26	26
	Ashish Agarwal	26	26
	M/s. Anand Kumar Agarwal & Sons - HUF	16	16
	Total	100	100
16.0	INVENTORIES		
	Stock-in-Trade	73,15,291	34,68,522
	(Valued at cost or net realisable value which ever is lower)		
	Total	73,15,291	34,68,522
17.0	TRADE RECEIVABLES		
	Unsecured, Considered Goods		
	Outstanding for a period exceeding six months from the date they are due for payment	20,39,93,827	20,01,55,680
	Others	43,26,42,369	47,80,43,156
	Sub Total	63,66,36,196	67,81,98,836
			·····
		20 70 600	20 72 600
	Less: Provision for bad and doubtful debts Total	28,72,688 63,37,63,508	28,72,688 67,53,26,148

_		March 31, 2012 Rs.	March 31, 2011 Rs.
18.0	CASH & CASH EQUIVALENTS	· · · · · · · · · · · · · · · · · · ·	
	Balances with Banks :	3,72,31,805	3,44,80,052
	Includes :		
	Earmarked balances for unpaid dividends Rs. 5,28,172/-		
	(Previous year Rs.3,39,804/-), and Fixed term deposits pledged with banks towards margin money against		
	guarantees Rs. 2,95,83,148/- (Previous Year Rs. 2,60,16,629/-) of which		
	having more than 12 months' maturity amounts to Rs. 58,52,646/-		
	(Previous year Rs. 1,70,73,189/-)		
·	Cheques in hand	-	1,57,79,588
	Cash on hand	4,13,58,756	3,09,70,922
	Total	7,85,90,561	8,12,30,562
19.0	SHORT TERM LOANS & ADVANCES Unsecured, and Considered Good To related parties - Unsecured, considered good (Refer Note No. 27) To others - Unsecured, considered good: Advance to Employees Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department)	1,00,82,500 17,94,540 54,879 8,30,97,627 - 4,80,18,895	22,97,813 17,65,363 7,572 8,99,43,078 3,02,558 2,74,11,835
	Other Deposits	3,24,24,058	3,76,99,518
	Total	17,54,72,499	15,94,27,737
20.0	REVENUE FROM OPERATIONS		
	From transportation and contract jobs	1,96,91,68,963	1, <b>5</b> 7,15,96,165
	Rent	2, <b>90,90,30</b> 5	3,20,10,731
	Sub Total	1,99,82,59,268	1,60,36,06,896
	Sale of petroleum products	58,37,81,768	45,40,87,327
	Total	2,58,20,41,036	2,05,76,94,223

			March 31, 2012 Rs.	March 31, 2011 Rs
21.0	OTHER INCOME			
	Interest Income		31,20,929	22,92,944
	Dividend on long-term trade investments		7,92,000	7,92,000
	Profit on sale of assets		2,67,95,922	23,67,482
	Net gain on foreign currency transactions & transl	ations	7,04,597	
	Past liabilities written back		43,948	2,56,129
	Other non operating incomes		6, <b>76,398</b>	97,27,309
		Total	3,21,33,794	1, <b>5</b> 4,35, <b>8</b> 64
2 <b>2.0</b>	CHANGES IN INVENTORIES			
	Stock in Trade			
	Closing Stock		73,15,291	34,68,522
	Less:Opening Stock		<b>34,68,52</b> 2	29,39,696
		Total	(38,46,769)	(5,28,826)
23.0	EMPLOYEE BENEFIT EXPENSE			
	Salaries, wages, bonus and allowances			
	- For employees covered under ESI Scheme		2, <b>43,00</b> ,532	2,25,49,648
	- For others		<b>8,16</b> ,65, <b>528</b>	6,99,9 <b>6,86</b> 8
	Contribution to provident & other funds		53,42,611	49,31,103
	Contribution to gratuity fund		18,81,311	49,08,261
	Staff welfare expenses		1,27,62,654	99,22,806
		Total	12,59,52,636	11,2 <b>3</b> ,08,686
24.0	FINANCE COST			
•	Interest Expense		11,80,06,487	5,80,07,898
	Other borrowing costs		2,70,591	1,61,748
	Applicable loss on foreign currency transactions a	nd translation	46,76,000	29,27,500
	•	Total	12,29,53,078	6,10,97,146
				,,.,.

### ABC INDIA LIMITED \_\_\_\_\_

NOTES TO FINANCIAL	STATEMENTS AS	<b>SAT AND FOR</b>	THE YEAR ENDE	D MARCH 31	. 2012 (CONTD.)
	•••••				, (

		March 31, 2012 Rs.	March 31, 2011 Rs
25.0	DEPRECIATION AND AMORTISED EXPENSE		
	Depreciation / Amortisation (Refer Note no. 11) Less: Amount transferred from capital reserve being	8,22,82,863	4,33,69,717
	depreciation/amortisation on written up amount of assets	<b>13,48,4</b> 36	13,92,748
	Total	8,09,34,427	4,1 <b>9</b> ,76, <b>9</b> 69
26.0	OTHER EXPENSES		
	Rent	2,44,96,488	2,4 <b>3</b> ,49,890
	Rates and taxes, excluding, taxes on income	3,00,37,767	1,83,30,132
	Electricity charges	34,14,105	35,04,997
	Bank charges	70.68.537	75,19,870
	Net loss on foreign currency transactions & translation	-	74,377
	Insurance	1,17,79,510	87,55,686
	Expenditure relating to petrol pump	89,68,724	68,78,328
	Provision for bad debts	-	9,75,396
	Bad debts written off	1,33,539	17,69,750
	Loss on sale of assets	5,51, <b>973</b>	5,0 <b>5</b> ,828
	Miscellaneous expenses	6,83,33,734	4,96,50,466
	Repairs to building	18,87,448	17,86,434
	Previous Years Adjustments	11,55,112	70,613
	Charity and donations	13,6 <b>0,959</b>	36,48,061
	Payment to Auditors		
	a. As auditor	4,49,440	3,30,900
	b. For taxation matters	2,35, <b>600</b>	-
	c. Other services	1,32,402	1,09,957
	Total	16,00,05,338	12,82,60,685

### 27 · OTHER NOTES ON FINANCIAL STATEMENTS

### 27.1 Contingent Liabilities & Commitments (to the extent not provided for) :

Contingent Liabilities	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Guarantees and Counter guarantees	13,07,83,290	13,83,64,345
Income tax liability in respect of which the Company has preferred appeals/ representations before appropriate authorities. Based on judicial precedence Company's claim is likely to succeed.	3,20,273 Asst. Year (2008-09)	3,20,273 Asst. Year (2008-09)

The Company may be contingently liable in respect of various court cases filed by / or against the Company, amount of which is unascertainable

#### **Capital Commitments**

Estimated amount is not ascertainable for contracts remaining to be executed on capital account against which advance of Rs. 1,58,51,603/- (P.Y. Rs. 8,96,04,685/-) has been made.

#### 27.2 Value of imports calculated on C.I.F. basis by the Company during the financial year :

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Vehicles	4,43,23,000	Nil
Computer Software	4,30,972	Nil
Total	4,47,53,972	Nil

#### 27.3 Expenditure in foreign currency during the financial year :

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Enroute civil expenses	18,72,41,759	6,83,30,946
Travelling expenses	30,19,910	8,9 <b>3,99</b> 1
Shipment expenses	2,17,33,414	23,18,671
Others	6,68,822	1,51,548

#### 27.4 Earnings in Foreign Exchange during the financial year :

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Freight	50,34,956	53,72,804

#### 27.5 Books of Accounts for Branches:

The books of accounts for all branches are being maintained at company's office at Kolkata on the basis of data, statements, vouchers etc. received from accounting centers, which have been checked by internal auditors thereat.

#### 27.6 Bad Debts :

Bad debts are ascertained by the management, each year after due consideration and are accordingly written off. During the year Rs. 1,33,539/- (Previous Year Rs. 17,69,750/-) has been so written off. Although doubtful debts could not be specifically quantified, however, as an abundant precaution an amount of Rs. NIL (Previous Year Rs 28,72,688/-) is provided towards estimated bad debts.

#### 27.7 Balances of Trade Receivables, Advances & Deposits :

Balances of Trade Receivables, Advances & Deposits are subject to confirmation from the respective parties.

#### 27.8 Petrol Pump at Pune :

The Company's petrol pump at Pune is being administered and operated under an agreement by a party where the Company is entitled to fixed monthly income and such party has to bear operating expenses including bad debts and losses, if any, besides making arrangements of funds.

#### 27.9 Utilisation of money realized under ESOP :

The money realized pursuant to exercise of options by employees has been utilized in the business of the Company especially for funding capital investments.

# 27.10 Defined Benefit Plan as per AS-15 Employee Benefits :

In respect of Defined Benefit Plan, necessary disclosures are as under :

### **Reconciliation of Defined Benefit Obligation**

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Present Value of Defined Benefit Obligation as at 31.03.2011	1,47,83,596	1,05, <b>95,7</b> 51
Current Service Cost	12,78,428	11,17,445
Interest Cost	11, <b>87,4</b> 95	8,08,941
Employee Contributions	-	_
Past Service Cost (Vested Benefit)	-	15,00,876
Past Service Cost (Non Vested Benefit)	_	-
Amalgamations	-	_
Curtailment Cost / (Credit)	-	_
Settlement Cost / (Credit)	-	_
Actual Benefit Payments	(13,20,112)	(24,29,011)
Actuarial Losses / (Gains)	8,49,739	31,89,596
Present Value of Defined Benefit Obligation as at 31.03.2012	1,67,79,146	1,47,83,596

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# **Reconciliation of Fair Value of Plan Assets**

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Fair Value of Plan Assets as at 31.03.2011	1,89,57,545	1,93,88,916
Expected Return on Plan Assets	14,64,815	14,67,765
Contributions	-	-
Actual Benefits Payments from Plan Assets	(13,20,112)	(21,39,966)
Amalgamations	-	_
Settlements	-	
Actuarial Gains / (Losses)	2, <b>22,560</b>	_
Fair Value of Plan Assets as at 31.03.2012	1,93,24,808	1,89,57,545
Discount Rate Applied	8.70%	<b>8</b> .40%

# Amount Recognized in Balance Sheet

Particulars	March 31, 2012 (Rs.)	March 31, 2011 ( <b>R</b> s.)
Present Value of Defined Benefit Obligation	1,67,79,146	1,47,83,596
Fair Value of Plan Assets	(1,93,24,808)	(1,89,57,545)
Funded Status - (Surplus) / (deficit)	(25,45,662)	(41,73,949)
Unrecognized Past Service (Costs) / Credit	-	_
Para 59 (b) Limit	_	-
Liability / (Asset) recognized in Balance Sheet	(25,45,662)	(41,73,949)
Estimated Future Term Liability (Decrement - adjusted)	20.08	20.32

# Amount Recognized in Statement of Profit and Loss

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Current Service Cost (including risk premiums for fully insured benefits)	12,78,428	11,17,445
Interest Cost	11,87,495	8,08,941
Expected return on Plan Assets	(14,64,815)	(14,67,184)
Employee Contributions	-	_
Past Service Cost – Vested Benefit	· -	15,00,876
Past Service Cost - Non Vested Benefit	-	_
Effect of Limit in Para 59 (b)	-	-
Settlement Cost / (Credit)	-	· _
Actuarial Losses / (Gains)	6,27,179	29,48,764
Total employer expense for the year as per actuarial valuation	16,28,287	49,08,842

# The Financial Assumptions used in Actuarial Valuation

Particulars	March 31, 2012 %	March 31, 2011 %
Discount rate	8.7	8.4
Expected return on assets	8	8
Salary escalation	5	5

# Summary of the Active Members of the Scheme

Particulars	March 31, 2012	March 31, 2011
No. of active members	480	498
Average monthly salary (INR)	7,939	, 7,327
Average age (years)	36.34	<b>36</b> .07
Average past service (years)	9.86	9.48

# Withdrawal Rate as per Actuarial Valuation

Particulars	March 31, 2012 %	March 31, 2011 %
Below 25	0.5	0.5
Ages from 25-29	0.3	0.3
Ages from 30-34	0.2	0.2
Ages from 35-49	0.1	0.1
Ages from 50-54	0.2	0.2
Above 54	0.3	0.3

# 27.11 Segment Reporting :

The Company has three segments namely Freight and Service division, Petrol Pump division and Warehousing Facility division in terms of Accounting Standard -17 issued by The Institute of Chartered Accountants of India and accordingly the required disclosure are as follows :

(Amount in Rs.)

	Freight &		Petrol Pump		Warehousing Unallocated Total		Unallocated		tal	
Partiulars	31.03.12	31.03.11	31. <b>03.12</b>	31.03.11	31.03.12	31.03.11	31. <b>03.12</b>	31.03.11	31.03.12	31.03.11
Net Segment Revenue	1,98,73,41,222	1,60,36,06,896	58,37,81,768	45,40,87,327	1,09,18,046	0	3,21,33,794	1,54,3 <b>5</b> ,864	2,61,41,74,830	2,07,31,30,087
Net Segment Result	20,44,73,337	17,15,90,072	8,21,530	8,21,530	71,75,940	0	0	0	21,24,70, <b>80</b> 7	17,24,11,602
Less: Interest	0	0	0	0	0	0	12,29,53,078	5,81,69,646	12,29, <b>53,078</b>	5, <b>81</b> ,69,646
Less: Unallocated Expenses net of unallocated Income	0	0	0	0	0	0	2,0 <b>5,6</b> 5, <b>760</b>	2,94,44,293	2,05,65,760	2,94,44,293
Profit before Tax	0	0	0	0	0	0	6,89,51,968	8,47,97,663	6,89,51,968	8,47,97,663
Other Information										
Segment Assets	1,36,52,87,702	1,41,33,91,775	1,54,66,367	7 <b>3,82</b> ,544	13,36,83,498	0	22,94,26,184	20,00,02,370	1,74,38,63,751	1,62,07,76,689
Segment Liabilities	1,00,42,04,497	91,26,31,462	1,49,01,111	66, <b>5</b> 8,818	0	0	27,88,76,861	29,46,29,092	1,29,79,82,469	1,21,39,19,372
Capital Expenditure	29,28,80,723	25,17,63,214	0	0	0	0	2,56,39,972	37,12,000	31,85,20,695	25,54,75,214
Depreciation	7,48,40,321	4,00,48,965	18,740	18,740	25,49,876	0	35,25,490	33,0 <b>2</b> ,012	8,09,34,427	4,33,69,717

a) Segment Assets & Liabilities, as well as revenue & expenses are directly attributable to the segment.

b) All Unallocated assets & liabilities and revenue & expenses are treated separately.

c) There are no separate reportable secondary segments.

d) Accounting policies of the segment are the same as those described in summary of significant accounting policies as set out in Note No. 1.

### 27.12 Related party disclosures :

### Names of related parties :

Subsidiary	ABC Skyline Limited
Associates	1. Bhoruka Properties Private Limited
	2. Bhoruka Public Welfare Trust
	3. Utsav Prakashan Limited
	4. Assam Bengal Carriers Limited
	5. M/s. Assam Bengal Carriers
	6. Gusto Imports Private Limited
Joint Ventures	Nissin ABC Logistics Private Limited
Key Management Personnel & their relatives	Mr. Anand Kumar Agarwal
	Mr. Ashish Agarwal
	Dr. Ashok Agarwal

Transactions with related parties :

(Amount in Rs.)

Particulars	Subsid	iary	Asso	ciates	Joint V	entures	Personn	nagement el & their tives	То	tal
Nature of Transactions	March, 31st 2012	March, 31st 2011	March, 31st 2012	March, 31st 2011	March, 31st 2012	March, 31st 2011	March, 31st 2012	March, 31st 2011	March, 31st 2012	March, 31st 2011
Investment of capital	5,00,000	1	8,85,61,000	7,46,83,345	26,40,000	26,40,000	-	-	9,17,01,000	7,73,23,345
Withdrawal of capital	-	-	11,00,45,000	2,01,20,000	-	-	-	-	11,00,45,000	2,01,20,000
Transportation receipt		I	_	-	5, <b>84,46,329</b>	4,43,47,345	-	I	5,84,46,329	4,43,47,345
Transportation related payment	-	1	3,00,16,319	1,33,17,57 <b>3</b>	1,59,78,391	1,28,88,265	_	-	4,59,94,710	2,62,05,838
Reimbursement towards expenses	-	1	_	_	1,64,41,164	1,49,99,153	_	-	1,64,41,164	1,49,99,153
Advance taken	-	l	13,713	32,02,187	-	1	I	1	13,713	32,02,187
Advance given	-	-	77,98,400	55,00,000	_	-	-	_	77,98,400	55,00,000
Dividend received	-	I	_		7,92,000	7,92,000	-	-	7,92,000	7,92,000
Rent Expense	-	I	16,80,000	15,60,000	-	-	-	_	16,80,000	15,60,000
Rent Income	-	1	79,416	79,416	2,25,012	1,50,008	-	_	3,04,428	2,29,424
Donation Paid	-	-	4,00,000	5,75,000	_	4	_	_	4,00,000	5,75,000
Salary/ Remuneration	-	1	_	_	-	-	<b>59,34,60</b> 5	60,49,522	59,34,605	60,49,522
Share of profit/(loss) from Firms		-	17,646	47,115	-	_	-		17 <b>,646</b>	47,115
Outstanding Advance (given) as at the year ended	-	-	1,00,82,500	22,97,813	-	_	-	1	1,00,82,500	22, <b>9</b> 7,813
Investment in Firm	-	-	6,86,84,770	9,01,51,124	-	· _	-	-	6,86,84,770	9,01,51,124

### 27.13 Statement Regarding Subsidiary Company

- (a) The interest of ABC India Limited in its subsidiary company, ABC Skyline Limited at the end of the financial year March 31, 2012 is entire share capital of 50,000 equity shares of Rs. 10/- each issued by the subsidiary company.
- (b) The net aggregate amount, so far as it concerns members of the holding company and is not dealt with in the attached financial statements of the holding company is loss for the period from January 13, 2012 to March 31, 2012 amounts to Rs. 19,360/-.
- (c) The net aggregate amount, so far as it concerns members of the holding company and are dealt with in the attached financial statements of the Holding Company is loss for the period from January 13, 2012 to March 31, 2012 amounts to Rs. NIL.

### 27.14 Interest in Joint Venture

The Company has 24 % interest in the joint venture, viz Nissin ABC Logistics Pvt. Limited, incorporated in India, which is engaged in logistic service business.

The Company's share of the assets, liabilities, income and expenses of the jointly controlled entity as at 31st March, 2012 for which its audited accounts are available in the then Schedule VI to the Companies Act, 1956 are as follows :

Particulars	March 31, 2012	March 31, 2011	
Assets :	(Rs.)	(Rs.)	
Net fixed Asset	1,16,85,608	59,71,042	
Capital Work in Progress	27,52,537	-	
Sundry Debtors	1,20,02,236	88,80,820	
Cash and Bank Balances	66,07,202	50, <b>8</b> 9,259	
Other Current Assets	2,09,511	1,08,585	
Loans and Advances	34,97,713	2 <b>9</b> ,29,652	
Deferred Tax Assets	7,43,101	6,73,718	
Share Capital	<b>26,40,00</b> 0	26,40,000	
Reserve & Surplus	1,59,76,414	1,34,44,852	
Unsecured Loan	80,74,286	-	
Current Liabilities	92,74,513	61,28,950	
Provisions	15,32,696	14,39,275	
Income :			
Earning from logistic services	11,79,11,281	9,63,50,169	
Expenses :			
Expenditure on Staff	<b>2,31,04</b> ,075	1,73,53,303	
Expenditure relating to logistic services	7,27,55,472	5,84,60,491	
Administrative Expenses	1,27,84,265	1,19,92,948	
Depreciation	41,76,172	24,48,778	
Financial Expenses	4,82,508	1,99,477	
Profit/(Loss) before tax	52,54,661	64,76,552	

Joint Venture has no capital expenditure commitments and contingent liabilities.

27.15 Previous year figures have been regrouped / rearranged / reworked / reclassified wherever necessary and figures in brackets in Balance Sheet, Statement of Profit & Loss and Notes thereto are negative figures.

Note to Financial Statements No. 1 to 27 are attached to and forming part of the Balance Sheet as at March 31, 2012 and Statement of Profit & Loss for the year ended on that date and have been signed for the purpose of identification.

### For AGARWAL KEJRIWAL & CO.

Chartered Accountants Firm Reg. No. 316112E

### MAHADEV AGARWAL Partner

Membership No. 52474 Place : Kolkata Dated : May 28, 2012 ANAND KUMAR AGARWAL Chairman V. K. JAIN Director ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

# AUDITORS' REPORT ON CONSOLIDATED FINANCIAL STATEMENTS

### To The Board of Directors ABC INDIA LIMITED

- 1. We have audited the accompanying Consolidated Financial Statements of ABC India Limited ('the Group') and its Subsidiary, viz. ABC Skyaline Limited and Jointly Controlled Entity, viz. Nissin ABC Logistics Private Limited which comprise the Consolidated Balance Sheet as at 31st March, 2012, the Consolidated Statement of Profit and Loss and Consolidated Cash Flow Statement for the year ended, and a summary of significant accounting policies and other explanatory information.
- The Management is responsible for the preparation of these consolidated financial statements that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flow of the Company in accordance with accounting principles generally accepted in India.
- 3. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Financial Statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall Financial Statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 4. We did not audit the financial statements of the Joint Venture viz. Nissin ABC Logistics Pvt. Ltd, whose financial statements reflect the total assets of Rs.374.98 Lacs as at 31st March 2011 and total revenues of Rs.1185.57 Lacs for the year ended on that date as considered in the consolidated financial statements. These financial statements and other financial information have been audited by other auditor whose report have been furnished to us and our opinion, in so far as it relates to the amounts included in respect of such joint venture is based solely on the report of the other auditors.
- 5. We Report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard 21 - Consolidated Financial Statements and Accounting Standard 27- Financial Reporting of Interest in Joint Venture as notified under The Companies (Accounting Standards) Rules, 2006.
- 6. Based on our audit and on consideration of audit reports of other auditors on the separate Financial Statements and on the other financial information of the components and to the best of our information and according to the explanations given to us, in our opinion the Consolidated Financial Statements together with notes thereto and in particular Note no.27.14 give a true and fair view in conformity with accounting principles generally accepted in India:
  - (a) in the case of Consolidated Balance Sheet, of the state of affairs of the Group as at 31st March, 2012;
  - (b) in the case of the Consolidated Statement of Profit and Loss, of the profit of the Group for the year ended on that date; and
  - (c) in the case of the Consolidated Cash Flow Statement, of the cash flow of the group for the year ended on that date.

For AGARWAL KEJRIWAL & CO.

Chartered Accountants Firm's Registration No. 316112E

> M. Agarwal Partner Membership No. 52474

Place : Kolkata Date : 28th May, 2012

# **CONSOLIDATED BALANCE SHEET AS AT MARCH 31,2012**

Particulars	Note No.	As at March 31, 2012 Rs.	As at March 31, 2011 Rs.
EQUITY AND LIABILITIES			
Shareholders' Funds			
Share Capital	2	5,41,22,820	5,41,21,020
Reserves and Surplus	3	39,17,39,102	36,87,12,711
Non-Current Liabilities			
Long-term borrowings	4	27,35,82,095	27,30,53,565
Deferred tax liabilities	5	6,29,82,867	4,32,30,766
Other long term liabilities	, 6	3,55,58,627	· –
Current Liabilities			
Short-term borrowings	7	55,67,57,232	54,42,71,437
Trade Payables	8	14,07,63,484	13,58,62,275
Other current liabilities	9	17,95,23,222	19,29,41,889
Short-term provisions	10	4,83,66,302	4,26,97, <b>8</b> 32
	Total	1,74,33,95,751	1,65,48,91,496
ASSETS			
Non-Current Assets			
Fixed assets	11		
Tangible assets		74,28,61,492	52,39,90,702
Intangible assets		20,38,365	19,48,867
Capital work in progress		-	27,52,537
Non-current investments	12	31,40,000	5,00,000
Long term loans and advances	13	1,58,51,603	8,96,04,685
Other non-current assets	14	1,56,77,662	41,73,949
Current Assets			
Current Investments	15	6,86,84,770	9,01,51,124
nventories	16	73,15,291	34,68,522
Trade receivables	17 -	6 <b>3,</b> 3 <b>7,63</b> ,50 <b>8</b>	68,7 <b>3</b> ,28,385
Cash and cash equivalents	18	7,85,90,561	<b>8,78,37,76</b> 4
Short-term loans and advances	19	17,54,72,499	16,31,34,961
	Total	1,74,33,95,751	1,65,48,91,49 <b>6</b>
Significant Accounting Policies	1		
Other Notes on Financial Statement	27	,	

As per our report of even date attached.

For AGARWAL KEJRIWAL & CO. Chartered Accountants

Firm Reg. No. 316112E

### MAHADEV AGARWAL Partner

Membership No. 52474

Place : Kolkata Dated : May 28, 2012

### ANAND KUMAR AGARWAL

Chairman V. K. JAIN Director

# ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

# CONSOLIDATED STATEMENT OF PROFIT AND LOSS FOR THE YEAR ENDED MARCH 31, 2012

		For the ye	ear ended
Particulars	Note No.	March 31, 2012 Rs.	March 31, 201 Rs
Income:			
Revenue from operations Other Income	20 21	2,58,20,41,036 3,21,33,794	2,10,32,20,733 1,5 <b>2,89</b> ,736
	Total Revenue	2,61,41,74,830	2,11,85,10,470
Expenses:		· ·	· · · · · · · · · · · · · · · · · · ·
Purchase of Stock-in-Trade		57,78,19,813	44, <b>6</b> 8,97,825
Expenditure relating to transportation & services		1,48,14,04,339	1,21,38,39,802
Changes in inventories of Stock-in-Trade	22	(38,46,769)	(5,28,826
Employee benefit expense	23	12,59,52,636	12,04,13,608
Finance cost	24	12,29,5 <b>3,07</b> 8	6,15,79,653
Depreciation and amortization expense	25	8,09,42,427	4,61,53,141
Other expenses	26	16,00,16,698	14,01,02,942
• • • • • • • • • • • • • • • • • • •	Total Expenses	2,54,52,42,222	2,02,84,58,145
Profit before tax		6,89,32,608	9,00,52,324
Fax expense:			
Current tax		1,44,00,000	2,29,72,000
ess : Mat Credit Entitlement		1,31,00,000	•
Net Current Tax		13,00,000	2,29,72,000
Deferred tax		1,90,09,000	83,29,686
Profit for the period		4,86,23,608	5,87,50,638
Earning per equity share [Nominal Value Rs. 10/- e	each]		
Neighted Average Number of Ordinary Shares		54,17,200	54,02,646
Basic and Diluted		9.19	10.81
Significant Accounting Policies	1		
Other Notes on Financial Statement	27		
As per our report of even date attached.			
For AGARWAL KEJRIWAL & CO.			
Chartered Accountants	ANAND KUMAR A		ASHISH AGARWAL
Firm Reg. No. 316112E	Chairman		Managing Director
IAHADEV AGARWAL Partner Iembership No. 52474	V. K. JAIN Director	l f	DR. DEBASIS SENGUPTA Director
Place : Kolkata			
Dated : May 28, 2012		A. K. THIRAN Company Secret	-

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# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012

		For the year ended 31st March, 2012 (Rs.)	For the year ended 31st March, 2011 (Rs.)
Α.	CASH FLOW FROM OPERATING ACTIVITIES:		
	Net Profit before tax	6, <b>89,32,60</b> 8	9,00,52,324
	Adjusted for :		
	Prior period expenditure	11,11,164	(1,85,516)
	Net Profit before tax and Extra-ordinary items	7,00,43,772	8,98,66,808
	Adjusted for :		
	Depreciation	8,09,34,427	4,61,53,141
	Preliminary Expense written off	8,000	-
	Provision for doubtful debts	-	9,75,396
	Bad debts written off	<b>_</b> .	48,590
	Transfer from Surplus Plan Fund	16,28, <b>287</b>	46,19,216
	Interest Received	(31,20,92 <b>9)</b>	(22,95,210)
	Interest paid	11, <b>80,06,487</b>	5,86,22,732
	Leave Encashment	6,36,410	27,85,828
	Liabilities not required written back	-	(2,14,883)
	(Profit)/Loss on sale/ theft of fixed asset	(2,57,73,023)	(18,67,759)
	(Profit)/Loss from Partnership firm	(17,646)	(47,115)
	Dividend Received	(7,92,000)	
		17,15,10,013	10,87,79,936
	Operating profit before working capital changes	24,15, <b>53,785</b>	19,86,46,744
	Adjusted for Increase/Decrease in :		
	Trade and other receivable	4,15,62,640	( <b>3</b> 2,40,52,975)
	Loans advances and deposits	5, <b>77,08,32</b> 0	(9,22,96,756)
	Inventories	(38, <b>46</b> ,76 <b>9</b> )	(5,28,826)
	Trade Payable	7,57,053	16,02,38,160
		9,61,81,244	(25,66,40,397)
	Cash generated from operation	33,77,35,029	(5,79,93,653)
	Direct taxes paid	(66,26,410)	14,36,723
	Cash flow before extra ordinary items	33,11,08,619	(5,94,30,376)
	Net prior period adjustment	11,11,164	1,85,516
	Net cash from Operating Activities	32,99,97,456	(5,92,44,860)

# CONSOLIDATED CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012 (CONTD.)

		For the year ended 31st March, 2012 (Rs.)	For the year ended 31st March, 2011 (Rs.)
В.	CASH FLOW FROM INVESTING ACTIVITIES :	· · ·	
	Purchases of fixed assets	(31,85,20,695)	(34,05,92,134)
	Increase in Capital work in progress	—	(27,52,537)
	Sale of Fixed Assets	3,13,64,960	38,14,557
	Capital (Deposit) / Withdrawn from Partnership firm	2,14,84,000	(5,45,63,345)
	Interest Received	31,20,929	22,95,210
	Dividend Received	7,92,000	-
·	Net cash used in Investing Activities	(26,17,58,806)	(39,17,98,250)
C.	CASH FLOW FROM FINANCING ACTIVITIES		
	Proceeds from Issue of Share Capital	5,400	7,89,600
	Proceeds from borrowing(Net)	2,1 <b>0,48,6</b> 11	55,47,31,183
	Other long term liabilities	3,55,58,627	-
	Interest paid	(11,80,06,487)	(5,86,22,732)
	Dividend Paid	(94,84,801)	(28,23,477)
	Net cash used in Financing Activities	(7,08,78,651)	49,40,74,574
	Net Increase/(Decrease) in cash and cash equivalents (A+B+C)	(2,640,001)	4,30,31,464
	Cash and Cash Equivalents(Opening Balance)	<b>8</b> ,12, <b>30</b> ,5 <b>62</b>	4,48,06,300
	Cash and Cash Equivalents(Closing Balance)	7,85,90,561	8,78,37,764

Note: (1) The above cash flow has been prepared under the "Indirect Method" as set out in the accounting Standard- issued by the ICAI.

(2) Cash and Cash Equivalents include : Cash and Bank Balances

As per our report of even date attached.

### For AGARWAL KEJRIWAL & CO. Chartered Accountants

Firm Reg. No. 316112E

# MAHADEV AGARWAL

Partner Membership No. 52474 Place : Kolkata Dated : May 28, 2012 ANAND KUMAR AGARWAL Chairman V. K. JAIN Director ASHISH AGARWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

# Note No. 1 : SIGNIFICANT ACCOUNTING POLICIES

### 1.1 Basis of Consolidation

- (a) The consolidated financial statements relate to ABC India Limited ('the Company') and its subsidiary company, and joint venture. The consolidated financial statements comprise the financial statements of the company and its subsidiary combined on a line by line basis by adding together the book values like items of assets, liabilities, income and expenses after fully eliminating intra-group balances and intra-group transactions in accordance with Accounting Standard (AS) 21-"Consolidated Financial Statements."
- (b) The Subsidiary company which are considered in the consolidation and the parent company's holding therein is as under:

Name of the Company	Country of Incorporation	Ownership Interest
ABC SKYLINE LIMITED	India	100%

(c) Interest in Joint Ventures have been accounted by using the proportionate consolidation method as per Accounting Standard (AS) 27 - "Financial Reporting of Interest in Joint Ventures."

# 1.2 Investments other than in subsidiary and joint venture have been accounted as per Accounting Standard (AS) 13 - "Accounting for Investments"

### 1.3 Other Significant Accounting Policies

These are set out under "Significant Accounting Policies" as given in the Company's separate financial statements.

		March 31, 2012 Rs.	March 31, 2011 Rs.
2.0	SHARE CAPITAL		
2.1	Share Capital		
	Authorised Share Capital : 1,00,00,000 (Previous year 1,00,00,000) Equity Shares of Rs. 10/- each	10,00,00,000	10,00,00,000
	<b>Issued, Subscribed &amp; Paid up :</b> 54,17,232 (Previous year 54,17,152) Equity Shares of Rs. 10/- each, fully paid up	5,41,72,320	5,41,71,520
	Less: Calls in arrears by other than directors & officers	49,500	50,500
	Total	5,41,22,820	5,41,21,020
2.2	Reconciliation of number of Shares is as set out below :		
		March 31, 2012	March 31, 2011
		No. of Shares	No. of Shares
	Equity Shares outstanding at the Beginning of the year Add: Shares Issued on exercise of Employees Stock Options	<b>54,17,1</b> 52 <b>80</b>	<b>54,02,362</b> 14,790
	Equity Shares outstanding at the end of the Year	54,17,232	54,17,1 <b>52</b>

		March	31, 2012 Rs.	March	31, 2011 Rs
2.3	Details of Shareholders holding more than 5% Shares in the Company:Name of Shareholder	No. of Shares	% held	No. of Shares	% held
	Name of Shareholders				
	ABC Financial Services Private Limited Mrs. Nirmal Agarwal & Mr. Ashish Agarwal	7,40,726	13.67	6,80, <b>93</b> 1	12.57
	[As partner of M/s. Assam Bengal Carriers] Hindustan Composites Limited [On account of shares pledged by	1,64,954	3.04	4, <b>64,9</b> 84	8. <b>58</b>
	Mrs. Nirmal Agarwal, Partner of M/s. Assam Bengal Carriers] Jhunjhunwala Glass Limited [On account of shares pledged by	4,00,000	7.38	3,35,000	<b>6</b> .18
	Mrs. Nirmal Agarwal, Partner of M/s. Assam Bengal Carriers] Prabhu Dhan Investments Private Limited	3,90,000 3,38,625	7.20 6.25	Nil 3,38,625	Nil 6.25
2.4	The Company has reserved issuance of 1,10,130 (Previous year 1,10,210 grant of options under Employee Stock Option Scheme to eligible employ Scheme, 2007 of the Company, options vesting on or before 01/11/2008 can doption vesting after 01/11/2008 can be exercised @ Rs 55/- per equit maximum period of 3 years from the date of grant.	ees. As per t an be exerc	he terms of sed @ Rs 5	the Stock Op i0/- per equity	tion shares
3.0	RESERVES & SURPLUS				
	Capital Reserve				
	As per last Balance Sheet	6	15,38,802	6,3	1,67,597
	Less : 1) Written up amount of asset sold transferred to General Reser 2) Depreciation / Amortisation on written up amount of assets	ve . 1	16,41,810		2,3 <b>6</b> ,047
	transferred to Statement of Profit & Loss		3,48,436	1	3,92,748

	transferred to Statement of Profit & Loss		13 <b>,48,43</b> 6	13,92,748
	Sub	Total	5,85,48,556	6,15,38,802
Securities	s Premium Reserve			
As per las	t Balance Sheet		2, <b>57</b> ,01, <b>480</b>	2,50,62,780
Add : On I	ssue of Shares		3, <u>600</u>	6,38,700
	Sub	Total	2,57,05,080	2,57,01,480
General F	leserve			
As per las	t Balance Sheet		16,16,89,446	13,14,53,399
Add : 1)	Written up amount of asset sold transferre	d from Capital Reserve	16,41,810	2,36,047
2)	Transferred from Surplus		3,00,00,000	3,00,00,000
	Sub	Total	19,33,31,256	16,16,89,446
Surplus a	s per Statement of Profit & Loss			
As per las	t Balance Sheet		10, <b>38,06,5</b> 6 <b>9</b>	8,83,63,162
Add : Prof	it for the Year		4,86,23,608	5, <b>87,50,638</b>
Adjustmer	t for earlier years		11,50,941	(3,53,230)
	Sub	Total	15,35,81,118	14,67,60,570
<ul> <li>Less : App</li> </ul>	propriations		•	
1)	Transfer to General Reserve		3,00,00,000	<b>3</b> ,00,00,000
2)	Proposed Dividend on Equity Share		81,25, <b>848</b>	<b>81,2</b> 1,678
	[Dividend per Share Rs. 1.50 (Previous Ye	ar Rs. 1.50)]	•	
.3)	Provision for Dividend Distribution Tax		1 <b>3,18,21</b> 6	13,80,279
4)	Excess Provision for earlier year written ba	ick	(17,156)	-
	Sub	Total	11,41,54,210	10,72,5 <b>8,6</b> 13
		Total	39,17,39,102	35,61,88,341
	Share of Joint Venture		,-,-,,	1,25,24,370
		Total	39,17,39,102	36,87,12,711
-		Total	39,17,39,102	

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

		• • • •	March 31, 2012 Rs.	March 31, 2011 Rs.
4.0	LON	G TERM BORROWINGS	····· · · · · · · · · · · · · · · · ·	
	Tern	n Loans		
	Secu	ured		
	Tern	nst hypothecation of related Vehicles & Ship (Barge) ns of Repayment : 20 to 60 Equalised Monthly Instalments nure of loans		
• •	a)	From Banks (Aggregate amount of loans guaranteed by directors & others Rs. 16,63,74,436/-) (Previous year Rs. 16,19,05,402)	17,52,48,781	16,9 <b>2,23</b> ,9 <b>56</b>
	b)	From Other Parties (Entire amount of loan guaranteed by directors & others)	15,64,57,901	17,30,85,654
		Sub Total	33,17,06,682	34,23,09,610
		Unsecured		• •
	a)	From Banks (Entire amount of loan guaranteed by directors & others) (Terms of Repayment : 24 Equalised Monthly Instalments in tenure of loan)	54,39,580	 
-	b)	From Other Parties (Entire amount of loan guaranteed by directors & others) (Terms of Repayment : 120 Equalised Monthly Instalments in tenure of loan)	3,74,39,957	- -
		Sub Total	4,28,79,537	
		Total	37,45,86,219	<b>34,23,09,61</b> 0
	Less	: Current maturities of Long term borrowings classified as Other Current Liabilities (Refer Note No. 9)	10,10,04,124	7,73,30,331
		Total	27,35,82,095	26,49,79,279
		Share of Joint Venture	•	80,74,286
		Total	27,35,82,095	27,30,53,565
5.0	DEF	ERRED TAX LIABILITIES (NET)		
	Liabi	lity Arising on account of Depreciation	6,29,82,867	4,39,7 <b>3</b> ,867
	Less	: Asset arising on account of Depreciation (Share in Joint Ventue	re)	7,43,101
		Total	6, <b>29,82,867</b>	4,32,30,766

		March 31, 2012 Rs.	March 31, 2011 Rs.
5.0	OTHER LONG TERM LIABILITIES		
	Acceptances other than Trade Payables	3,85,58,627	-
	Less : Current maturities of Other long term liabilities classi Other Current Liabilities (Refer Note No. 9)	ified as <b>30,00,000</b>	-
	Tota	al 3,55,58,627	
<b>7.0</b>	SHORT TERM BORROWINGS		
	Secured – Loans repayable on demand : Overdraft / Cash credit facility from banks :		•
	<ul> <li>a) State Bank India</li> <li>(Secured by exclusive charge on book debts &amp; moval Current assets excluding inventory and mortgage of</li> </ul>	ble	
	specific immovable properties) - Cash Credit Facility	22,03,33,542	20,34,34,518
	- Corporate Loan	1,05,00,000	2,36,25,000
	- Foreign Currency Loans (Entire amount of loans have been guaranteed by di	2,57,60,000	9,08,90,000
	<ul> <li>b) United Bank of India         <ul> <li>(Secured against equitable mortgage of specified Immovable properties, first charge by way of hypothe of unencumbered Plant &amp; Machinery)</li> <li>c) Indian Overseas Bank</li> </ul> </li> </ul>	<b>11,97,11,018</b> cation	11,9 <b>6</b> ,80,749
	(Secured by mortgage of specific immovable propertie	es) 5,09,12,672	5,06,41,170
	Sub Tota		48,82,71,437
	Unsecured – Loans repayable on demand :		
	Inter Corporate Deposits – From parties other than Banks Loan from directors	12,95,00,000 40,000	5,60,00,000
	Tota	ai 55,67,57,232	54,42,71,437
. <b>0</b>	TRADE PAYABLES		
	For Goods and Services	14,07,63,484	12,69,59,273
	Tota		12,69,59,273
	Share of Joint Venture	<b>, , , , , , , , , ,</b>	89,03,002
	Tota	al 14,07,63,484	13,58,62,275

8.1 There are no dues to Micro and Small Enterprises determined to the extent such parties have been identified on the basis of information available with the Company as at 31 March, 2012 which require disclosure under the Micro, Small and Medium Enterprises Development Act, 2006.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

		March 31, 2	012 Rs.	March 31, 2011 Rs.
9.0	OTHER CURRENT LIABILITIES			
	Current Maturities of Long Term Borrowings (Refer Note	. 4) 10,10,04,1	24	7,73,30, <b>3</b> 31
	Current Maturities of Other long term liabilities (Refer No	te. 6) <b>30,00,0</b>	00	-
	Interest accrued but not due on Borrowings	23,06,3	808	17,51,913
	Unpaid & Unclaimed Dividends	5,28,1	72	3,39,804
	Other Payables		÷ .	
	Statutory Dues	48,35,8	37	39,34,116
	Security Deposit	<b>1,30,35</b> ,1	13	<b>1,37,43,</b> 113
	Advance from customers	5,44,36,6	91	9,30,99,468
	Banks (due to reconciliation)	3,76,9	77	<b>2</b> 3,71,635
	1	otal 17,95,23,2	222	19,25,70, <b>3</b> 80
	Share in Joint Venture			3,71,509
	T	otal 17,95,23,2	22	19,29,41,889
1 <b>0.0</b>	SHORT TERM PROVISIONS			
	Provisions for Employee Benefits :			
	Provisions for Leave Encashment	34,22,2	38	27, <b>85,</b> 828
	Other Provisions :			
	Proposed Dividend	81,25,8		81,21,678
	Dividend Distribution Tax	13,18,2		13,80,279
	Income Tax	3,55,00,0		2,88,77,351
	1	otal 4,83,66,3	02	4,11, <b>6</b> 5,1 <b>3</b> 6
	Share in Joint Venture			15,32,696
	T	otal 4,83,66,3	02	4, <b>2</b> 6,97,8 <b>3</b> 2

# 11.0 FIXED ASSET

Description of Assets		:					UCLARCIALION / AMORTIZATION		NET BLOCK	LOCA L
	ost as at	Additions	Sales/	Cost as at	Up to	For	Sales/	Upto	As on	As on
	1st April	during the	Adjustment	31st March.	31st March.	the period	Adjustment	31st March.	31st March.	31st March.
	2011	period		2012	2011		-	2012	2012	2011
	Rs.	S	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	Rs.	. Rs.
Tangible Assets										
Land:										
Freehold 10,75,	75,33,084	2,89,42,000	0	13,64,75,084	0	0	0	0	13,64,75,084	10,75,33,084
Leasehold 2,15,	15,95,216	0	49,640	2,15,45,576	20,50,892	1,25,878	32,505	21,44,265	1,94,01,311	1,95,44,324
Buildings 15,21,	21,18,757	2,52,46,250	83,55,147	16,90,09,860	7,57,11,360	46,95,508	44,03,244	7,60,03,624	9,30,06,236	7,64,07,397
Plant & equipment 5,25,	25,07,615	2,08,26,974	12,000	7,33,22,589	1,75,15,476	52,33,412	0	2,27,48,888	5,05,73,701	3,49,92,139
Furniture & Fixtures 2,37,	37,04,480	8,92,995	0	2,45,97,475	1,28,41,645	12,60,056	0	1,41,01,701	1,04,95,774	1,08,62,835
Vehicles 36,32,	32,43,826	20,61,37,136	92,76,264	56,01,04,698	10,64,90,660	6,69,72,215	76,65,365	16,57,97,510	39,43,07,188	25,67,53,166
Office Equipment 1,32	32,46,017	8,81,397	0	1,41,27,414	69,93,490	6,00,764	0	75,94,254	65,33,160	62,52,527
Ships (Barge)	0	3,49,84,405	0	3,49,84,405	0	29,15,367	0	29,15,367	3,20,69,038	0
Share in Joint Venture	-									1,16,45,230
Total : Tangible Assets 73,39,	39,48,995	31,79,11,157	1,76,93,051	1,03,41,67,101	22,16,03,523	8,18,03,200	1,21,01,114	• 29,13,05,609	74,28,61,492	52,39,90,702
Intangible Assets		-								
Computer Software	28,88,764	6,09,538	0	34,98,302	9,80,274	4,79,663	0	14,59,937	20,38,365	19,08,490
Share in Joint Venture								:		40,377
Total : intangible Assets 2	28,88,764	6,09,538	0	34,98,302	9,80,274	4,79,663	0	14,59,937	20,38,365	19,48,867
Capital work in progress					-			-		
Share in Joint Venture										27,52,537
Total : Capital work in progress	0	0	0	0	0	0	0	0	0	27,52,537
Grand Total 73,68,	38,37,759	31,85,20,695	1,76,93,051	1,03,76,65,403	22,25,83,797	8,22,82,863	1,21,01,114	29,27,65,546	74,48,99,857	52,86,92,106
Previous Year 50,13,	13,84,341	26,81,39,383	33,03,999	76,62,19,726	19, 13, 38, 932	4,75,45,889	13,57,201	23,75,27,619	52,86,92,106	

# ABC INDIA LIMITED

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

			March 31, 2012 Rs.	March 31, 2011 Rs.
12.0	NON CURRENT INVESTMENT	·····		
	Trade Investments (valued at cost) In Equity Shares : Unquoted (Fully Pai	d up)		
	Investment in Joint Venture 2,64,000 (Previous year 2,64,000) Equ Nissin ABC Logistics Private Limited	uity Shares of Rs 10/- each of	26,40,000	-
		Sub Total	26,40,000	·
	Non-Trade investments (valued at co In Equity Shares : Unquoted	ost, unless otherwise stated)	<u> </u>	· · · · · · · · · · · · · · · · · · ·
÷	49,500 (Previous year 49,500) Equity S Utsav Prakashan Limited (in liquidation		4,95,000	4,95,000
	50,000 (Previous year 50,000) Equity S G.L. Media Services Private Limited	Shares of Rs. 10/- each of	5,00,000	5,00,000
		Sub Total	9,95,000	9,95,000
	•	Total (A)	36,35,000	9,95,000
	Less: Provision for diminution in value	of investment in Shares of		
•	Utsav Prakashan Limited	Total (B)	4,95,000	4,95,000
		Total (A-B)	31,40,000	5,00,000
13.0	LONG TERM LOANS & ADVANCES			
	Capital Advances Unsecured, considered good		1,58,51,603	8,96,04,685
		Total	1,58,51,603	8,96,04,685
14.0	OTHER NON CURRENT ASSETS			
	Surplus of gratuity plan fund MAT credit entitlement Preliminary Expenses	•	25,45,662 1,31,00,000 32,000	41,73,949 _ _
		Total	1,56,77,662	41,73,949
15.0	Current Investments			
	In partnership firm		6,86,84,770	9,01,51,124
		Total	6,86,84,770	9,01,51,124

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

			March 31, 2012 Rs.	March 31, 2011 Rs
15.1	Particulars			
	Name of the Partnership Firm : M/s. Assam Be Total Capital of the Firm	engal Carriers	3,27,74,094	5,82,81,795
	Name of Partners			rs in Profit/Loss (%
	Ashok Kumar Agarwal		1	1
	ABC India Limited		5	5
	Mrs. Nirmal Agarwal		26	26
	Mrs. Sweta Agarwal		26	26
	Ashish Agarwal		26	26
	M/s. Anand Kumar Agarwal & Sons - HUF		16	16
•		Total	100	100
16 <b>.0</b>	INVENTORIES			
	Stock-in-Trade (Valued at cost or net realisable value which e	ver is lower)	73,15,291	34,68,522
		Total	73,15,291	34,68,522
17.0	TRADE RECEIVABLES			
	Unsecured, Considered Goods		•	
	Outstanding for a period exceeding six months from the date they are due for payment	<b>i</b>	20,39,93,827	20,01,55,680
	Others		43,26,42,369	47,80,43,156
		Sub Total	63,66,36,196	67,81,98,836
	Less: Provision for bad and doubtful debts		28,72,688	28,72,688
		Total	63,37,63,508	67,53,26,148
	Share in Joint Venture			1,20,02,237
	Share in Joint Venture	Tatal		
		Total	63,37,63,508	68,73,28,385
18.0	CASH & CASH EQUIVALENTS			
	Balances with Banks : Includes :		3,72,31,805	3,44,80,052
	Earmarked balances for unpaid dividends Rs. (Previous year Rs. 3,39,804/-), and	5,28,172/-		
	Fixed term deposits pledged with banks toward guarantees Rs. 2,95,83,148/- (Previous Year F	Rs. 2,60,16,629/-) of which		·
	having more than 12 months' maturity amounts	s to Hs. 58,52,646/-		
	(Previous year Rs. 1,70,73,189/-) Cheques in hand		1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 -	1 57 70 500
	Cash on hand			1,57,79,588 3,09,70,922
		Total		
	Ohana in Jaint Mantur	TULAI	7,85,90,561	8,12,30,562
	Share in Joint Venture	· _ · · ·		66,07,202
		Total	7,85,90,561	8,78,37,764

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# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

•	SHORT TERM LOANS & ADVANCES Unsecured, and Considered Good To related parties - Unsecured, considered good (Refer Note No. 27) To others - Unsecured, considered good: Advance to Employees Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits <b>Total</b>	1,00,82,500 17,94,540 54,879 8,30,97,627 4,80,18,895 3,24,24,058	22,97,813 17,65,363 7,572 8,99,43,078 3,02,558 2,74,11,835
	To related parties - Unsecured, considered good (Refer Note No. 27) To others - Unsecured, considered good: Advance to Employees Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits	17,94,540 54,879 8,30,97,627 - 4,80,18,895	17,65,363 7,572 8,99,43,078 3,02,558 2,74,11,835
	To related parties - Unsecured, considered good (Refer Note No. 27) To others - Unsecured, considered good: Advance to Employees Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits	17,94,540 54,879 8,30,97,627 - 4,80,18,895	17,65,363 7,572 8, <b>9</b> 9,43,078 <b>3</b> ,02,558 2,7 <b>4</b> ,11,835
	Advance to Employees Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits	54,879 8,30,97,627 - 4,80,18,895	7,572 8, <b>9</b> 9,43,078 3,02,558 2,7 <b>4</b> ,11,835
	Prepaid Expenses Other Advances Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits	54,879 8,30,97,627 - 4,80,18,895	7,572 8, <b>9</b> 9,43,078 <b>3,</b> 02,558 2,7 <b>4</b> ,11,835
	Deposit with Customs, Port trust Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits	- 4,80,18,895	3,02,558 2,74,11,835
	Income Tax deducted at sources & Refunds (including Rs 1,40,000/- seized by Income Tax Department) Other Deposits		2,74,11,835
	(including Rs 1,40,000/- seized by Income Tax Department) Other Deposits		
	Other Deposits	3,24,24,058	9 76 00 540
		3,24,24,058	
	Total		3,76,99,518
		17,54,72,499	15,94,27,737
	Share in Joint Venture		37,07,224
	Total	17,54,72,499	16,31,34,961
20.0	REVENUE FROM OPERATIONS		
	From transportation and contract jobs	1,96,91, <b>68,963</b>	1,51,22,49,667
	Rent	2,90,90,305	3,18,60,723
	Sub Total	1,99,82,59,268	1,54,41,10,390
	Sale of petroleum products	58,37,81,768	45,40,87,327
	Total	2,58,20,41,036	1,99,81,97,717
	Share of Joint Venture	- <u>,,,,-</u>	10,50,23,016
	Total	2,58,20,41,036	2,10,32,20,733
21.0	Other Income	<u></u> _	
	Interest Income	31,20,929	22,92,944
	Dividend on long-term trade investments	7,92,000	22,92,944
	Profit on sale of assets	2,67,95,922	23,67,482
	Net gain on foreign currency transactions & translations	7,04,597	
	Past liabilities written back	43,948	2,56,129
	Other non operating incomes	6,76,398	97,27,309
	Total	3,21,33,794	1,46,43,864
	Share of Joint Venture		6,45,872
	Total	3,21,33,794	1,52,89,736
22.0	CHANGES IN INVENTORIES	. :	
	Stock in Trade		
	Closing Stock	73,15,291	34,68,522
	Less : Opening Stock	34,68,522	29,39,696
	Total	(38,46,769)	(5,28,826)

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			March 31, 2012 Rs.	March 31, 2011 Rs
23.0	EMPLOYEE BENEFIT EXPENSE			
	Salaries, wages, bonus and allowances			
	- For employees covered under ESI Scheme		2,43,00,532	2,25,49,648
	- For others		8,16,65,528	6,99,96,868
	Contribution to provident & other funds		53,42,611	49,31,103
	Contribution to gratuity fund		18,81,311	49,08,261
	Staff welfare expenses	· · · · · · · · · · · · · · · · · · ·	1,27,62,654	99,22,806
		Total	12,59,52,636	11,23,08,686
	Share of Joint Venture			81,04,922
		Total	12,59,52,636	12,04,13,608
4.0	FINANCE COST			
	Interest Expense		11,80,06,487	5,80,07,898
	Other borrowing costs		2,70,591	1 <b>,6</b> 1,748
	Applicable loss on foreign currency transaction	ns and translation	46,76,000	29,27,500
		Total	12,29,53,078	6,10,97,146
	Share of Joint Venture			4,82,508
		Total	12,29,53,078	6,15,79,654
5. <b>0</b>	DEPRECIATION AND AMORTISED EXPENS	E.		
	Depreciation / Amortisation (Refer Note no. 10 Less: Amount transferred from capital reserve		8 <b>,22</b> ,8 <b>2,863</b>	4,33,69,717
	depreciation/amortisation on written up amour	nt of assets	13,48,436	13,92,748
	Preliminary Expenses		8,000	
		Total	8,09,42,427	4,19,7 <b>6,9</b> 69
	Share of Joint Venture			41,7 <b>6</b> ,172
	· · · · ·	Total	8,09,42,427	4,61,53,141
6.0	OTHER EXPENSES			
	Rent		2,44,96,488	2,43,49,890
	Rates and taxes, excluding, taxes on income		3,00,37,767	1,83,30,132
	Electricity charges		34,14,105	35,04,997
	Bank charges		70,68,537	75,19,870
	Net loss on foreign currency transactions & tra	anslation	· —	74, <b>3</b> 77
	Insurance		1,17,79,510	87,55, <b>6</b> 86
	Expenditure relating to petrol pump		8 <b>9,6</b> 8,724	68,78,328
	Provision for bad debts	1	-	9,75,396
	Bad debts written off		1,33,539	17,69,750
	Loss on sale of assets		5,51,973	5,05,828
	Miscellaneous expenses		6,83,33,734	4,88,58,466
	Repairs to building	·	18,87,448	17, <b>86,43</b> 4
	Previous Years Adjustments		11,55,112	70, <b>6</b> 13
	Charity and donations		13,60,95 <b>9</b>	36,48,061

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

			March 31, 2012 Rs.	March 31, 2011 Rs.
Pay	ment to Auditors	· · · · · · · · · · · · · · · · · · ·		
а.	As auditor		4,60,800	3,30,900
b.	For taxation matters		2,35,600	-
C.	Other services		1,32,402	1,09,957
		Total	16,00,16,698	12,74,68,685
	Share of Joint Venture			1,26,34,257
		Total	16,00,16,698	14,01,02,942

# 27 OTHER NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 27.1 Contingent Liabilities & Commitments (to the extent not provided for) :

Contingent Liabilities	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Guarantees and Counter guarantees	13,07,83,290	13, <b>83</b> ,64,345
Income tax liability in respect of which the Company has preferred appeals/representations before appropriate authorities. Based on judicial precedence Company's claim is likely to succeed.	3,20,273 Asst. Year (2008-09)	3,20,27 <b>3</b> Asst. Year (2008-09)

The Company may be contingently in respect of various court cases filed by / or against the Company, amount of which is unascertainable

### **Capital Commitments**

Estimated amount is not ascertainable for contracts remaining to be executed on capital account against which advance of Rs. 1,58,51,603/- (P.Y. Rs. 8,96,04,685/-) has been made.

### 27.2 Value of imports calculated on C.I.F. basis by the Company during the financial year :

Particulars		March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Vehicles	· · · · · · · ·	4,43,23,000	Nil
Computer Software		4,30,972	Nil
·····	Total	4,47,53,972	Nil

### 27.3 Expenditure in foreign currency during the financial year :

Particulars	March 31, 2012 (Rs.)	March 31, 2011 ( <b>R</b> s.)
Enroute civil expenses	18,72,41,759	6,83,30,946
Travelling expenses	30,19,910	8,93, <b>9</b> 91
Shipment expenses	2,17,33,414	<b>23</b> ,18,671
Others	6,68,822	1, <b>5</b> 1,548
Share in Joint venture	Nil	14,66,939

### 27.4 Earnings in Foreign Exchange during the financial year :

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Freight	50,34,956	53,72,804
Share in Joint venture		31,45,443

### 27.5 Books of Accounts for Branches:

The books of accounts for all branches are being maintained at company's office at Kolkata on the basis of data, statements, vouchers etc. received from accounting centers, which have been checked by internal auditors thereat.

### 27.6 Bad Debts:

Bad debts are ascertained by the management, each year after due consideration and are accordingly written off. During the year Rs. 1,33,539/- (Previous Year Rs. 18,18,340/-) has been so written off. Although doubtful debts could not be specifically quantified, however, as an abundant precaution an amount of Rs. NIL (Previous Year Rs 28,72,688/-) is provided towards estimated bad debts.

### 27.7 Balances of Trade Receivables, Advances & Deposits:

Balances of Trade Receivables, Advances & Deposits are subject to confirmation from the respective parties.

### 27.8 Petrol Pump at Pune:

The Company's petrol pump at Pune is being administered and operated under an agreement by a party where the Company is entitled to fixed monthly income and such party has to bear operating expenses including bad debts and losses, if any, besides making arrangements of funds.

### 27.9 Utilisation of money realized under ESOP:

The money realized pursuant to exercise of options by employees has been utilized in the business of the Company especially for funding capital investments.

### 27.10 Defined Benefit Plan as per AS-15 Employee Benefits:

In respect of Defined Benefit Plan, necessary disclosures are as under:

### **Reconciliation of Defined Benefit Obligation**

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Present Value of Defined Benefit Obligation as at 31.03.2011	1,47,83,596	1,05,95,751
Current Service Cost	12,78,428	11,17,445
Interest Cost	11,87,495	8,08,941
Employee Contributions	-	
Past Service Cost (Vested Benefit)	-	15,00,876
Past Service Cost (Non Vested Benefit)		<del>.</del>
Amalgamations	-	_
Curtailment Cost / (Credit)	-	_
Settlement Cost / (Credit)	-	_
Actual Benefit Payments	(13,20,112)	(24,29,011)
Actuarial Losses / (Gains)	8, <b>49,739</b>	31,89,596
Present Value of Defined Benefit Obligation as at 31.03.2012	1,67,79,146	1,47,83,596

# ABC INDIA LIMITED \_\_\_\_\_

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

# **Reconciliation of Fair Value of Plan Assets**

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Fair Value of Plan Assets as at 31.03.2011	1,89,57,545	1,93,88,916
Expected Return on Plan Assets	14,64,815	14,67,765
Contributions	-	-
Actual Benefits Payments from Plan Assets	(13,20,112)	(21,39,966)
Amalgamations	-	· _
Settlements	-	
Actuarial Gains / (Losses)	2,22,560	_
Fair Value of Plan Assets as at 31.03.2012	1,93,24,808	1,89,57,545
Discount Rate Applied	8.70%	8.40%

# Amount Recognized in Balance Sheet

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Present Value of Defined Benefit Obligation	1,67, <b>79,146</b>	1,47,83,596
Fair Value of Plan Assets	(1,93,24,808)	(1,89,57,545)
Funded Status - (Surplus) / (deficit)	(25,45,662)	(41,7 <b>3,9</b> 49)
Unrecognized Past Service (Costs) / Credit	_	_
Para 59 (b) Limit	-	-
Liability / (Asset) recognized in Balance Sheet	(25,45,662)	(41,73,949)
Estimated Future Term Liability (Decrement - adjusted)	20.08	20.3 <b>2</b>

# Amount Recognized in Statement of Profit and Loss

Particulars	March 31, 2012 (Rs.)	March 31, 2011 (Rs.)
Current Service Cost (including risk premiums for fully insured benefits)	12,78,428	11,17,445
Interest Cost	11,87,495	8,0 <b>8</b> ,941
Expected return on Plan Assets	(14,64,815)	(14,67,184)
Employee Contributions	-	_
Past Service Cost – Vested Benefit	_	15,00,876
Past Service Cost - Non Vested Benefit	_	-
Effect of Limit in Para 59 (b)	-	-
Settlement Cost / (Credit)	-	-
Actuarial Losses / (Gains)	6,27,179	29,48,764
Total employer expense for the year as per actuarial valuation	16,28,287	49,08,842

### The Financial Assumptions used in Actuarial Valuation

Particulars	March 31, 2012	March 31, 2011
	%	%
Discount rate	. 8.7	8.4
Expected return on assets	8	8
Salary escalation	5	5

### Summary of the Active Members of the Scheme

Particulars	March 31, 2012	March 31, 2011	
No. of active members	480	498	
Average monthly salary (INR)	7,939	7,327	
Average age (years)	36.34	36.07	
Average past service (years)	9.86	9.48	

### Withdrawal Rate as per Actuarial Valuation

Particulars	March 31, 2012	March 31, 2011
	%	%
Below 25	0.5	0.5
Ages from 25-29	0.3	0.3
Ages from 30-34	0.2	0.2
Ages from 35-49	0.1	0.1
Ages from 50-54	0.2	0.2
Above 54	0.3	0.3

### 27.11 Segment Reporting :

The Company has three segments namely Freight and Service division, Petrol Pump division and Warehousing Facility division in terms of Accounting Standard -17 issued by The Institute of Chartered Accountants of India and accordingly the required disclosure are as follows : (Amount in Rs.)

	Freight &	<b>Services</b>	Petrol	Pump	Wareho	ousing	Unallo	ocated	24% in Jo	int Venture	To	al
Particulars	31.03.12	31.03.11	31.03.12	31.03.11	31.03.12	31.03.11	31.03.12	31.03.11	31.03.12	31.03.11	31.03.12	31.03.11
Net Segment Revenue	1,98,73,41,222	1,54,41,10,390	58,37,81,768	45,40,87,327	1,09,18,046	0	3,21,33,794	1,52,89,736	0	10,50,23,016	2,61,41,74,830	2,11,85,10,470
Net Segment Result	20,44,73,337	17,15,90,072	8,21,530	8,21,530	71,75,940	_	-	-	-	57,07,747	21,24,70,807	17,81,19,349
Less : Interest	-	-	-	-	-	-	12,29,53,078	5,81,69,646	-	4,53,086	12,29,53,678	5,86,22,732
Less : Unallocated Expenses net of unallocated Income	-	-		-	-	_	2,05,65,760	2,94,44,293	-	-	2,85,65,760	2,94,44,293
Profit before Tax	-	-	-	-	-	-	6,89,51,968	8,47,97,663	-	52,54,661	6,89,51,968	9,00,52,324
Other Information												
Segment Assets	1,36,52,87,702	1,41,33,91,775	1,54,66,367	73,82,544	13,36,83,498	-	22,94,26,184	20,00,02,370	-	3,67,54,807	1,74,38,63,751	1,65,75,31,496
Segment Liabilities	1,00,42,04,497	91,26,31,462	1,49,01,111	66,58,818	-	-	27,88,76,861	29,46,29,092	-	1,81,38,394	1,29,79,82,469	1,23,20,57,766
Capital Expenditure	29,28,80,723	25,17,63,214	-	-	-	-	2,56,39,972	37,12,000	-	1,26,64,170	31,85,20,695	26,81,39,384
Depreciation	7,48,40,321	4,00,48,965	18,740	18,740	25,49,876		35,25,490	33,02,012	-	41,76,172	8,09,34,427	4,75,45,889

a) Segment Assets & Liabilities, as well as revenue & expenses are directly attributable to the segment.

b) All Unallocated assets & liabilities and revenue & expenses are treated separately.

c) There are no separate reportable secondary segments.

d) Accounting policies of the segment are the same as those described in summary of significant accounting policies as set out in Note No. 1.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS AT AND FOR THE YEAR ENDED MARCH 31, 2012. (CONTD.)

# 27.12 Related party disclosures :

Names of related parties :

Subsidiary	ABC Skyline Limited			
Associates	1. Bhoruka Properties Private Limited			
	2. Bhoruka Public Welfare Trust			
	3. Utsav Prakashan Limited			
	4. Assam Bengal Carriers Limited			
	5. M/s. Assam Bengal Carriers			
	6. Gusto Imports Private Limited			
Joint Ventures	Nissin ABC Logistics Private Limited			
Key Management Personnel & their relatives	Mr. Anand Kumar Agarwal			
	Mr. Ashish Agarwal			
	Dr. Ashok Agarwal			

Transactions with related parties :

(Amount in Rs.)

Particulars	Asso	ciates	Key Management Personnel & their relatives		Total	
Nature of Transactions	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011	March 31, 2012	March 31, 2011
Investment of capital	8,85,61,000	7,46,83, <b>3</b> 45			8,85,61,000	7,46,83,345
Withdrawal of capital	11,00,45,000	2,01,20,000			11,00,45,000	2,01,20,000
Transportation receipt	_			_		1
Transportation related payment	3,00,16,319	1,33,17,573		—	<b>3,00,16,31</b> 9	1,33,17,57 <b>3</b>
Reimbursement towards expenses		-	1	-	1	
Advance taken	13,713	32,02,187	1	_	13,713	32,02,187
Advance given	77,98,400	55,00,000		-	77,98,400	55,00,000
Dividend received	_	-		1	ł	-
Rent Expense	16,80,000	15,60,000	_	1	16,80,000	15,60,000
Rent Income	79,416	79,416		-	79,416	79, <b>416</b>
Donation Paid	4,00,000	5,75,000			4,00,000	5,75,000
Salary/ Remuneration	_	- <b> </b> -	59,34,605	60,49,522	5 <b>9,34,60</b> 5	60, <b>4</b> 9, <b>5</b> 22
Share of profit/(loss) from Firms	17,646	47,115			17,646	47,115
Outstanding Advance (given) as at the year ended	1,00,82,500	22,97,813		1	1,00,82,500	22,97,813
Investment in Firm	6,86,84,770	<b>9</b> ,01,51,124		-	6,86,84,770	9,01,51,124

- 27.13 The subsidiary is wholly owned therefore no minority interest has been calculated and disclosed.
- 27.14 Share in joint venture for the financial year ended March 31, 2012 has not been incorporated in the consolidated financial statements of ('the Group') ABC India Limited due to non availability of audited accounts of the joint entity, Nissin ABC Logistics Private Limited.
- 27.15 Previous year figures have been regrouped / rearranged / reworked / reclassified wherever necessary and figures in brackets in Balance Sheet, Statement of Profit & Loss and Notes thereto are negative figures.

Note to Financial Statements No. 1 to 27 are attached to and forming part of the Balance Sheet as at March 31, 2012 and Statement of Profit & Loss for the year ended on that date and have been signed for the purpose of identification.

### For AGARWAL KEJRIWAL & CO. Chartered Accountants

Firm Reg. No. 316112E

Partner Membership No. 52474 Place : Kolkata Dated : May 28, 2012 ANAND KUMAR AGARWAL Chairman V. K. JAIN Director ASHISH AGÁRWAL Managing Director DR. DEBASIS SENGUPTA Director

A. K. THIRANI Company Secretary

# Group for the purpose of inter-se transfer of shares of the Company under regulation 3(1)(e)(i) of SEBI (Substantial Acquisition of Shares & Takeovers) Regulations, 1997

ABC Financial Services Pvt. Ltd. ABC Skyline Ltd. Anand Kumar Agarwal Anand Kumar & Sons, HUF Ashish Agarwal Assam Bengal Carriers Assam Bengal Carriers Ltd. Bhoruka Properties Pvt. Ltd. **Bikky Agarwal** Fresh Focus Consumer Products Pvt. Ltd. Gusto Imports Pvt. Ltd. Kadambari Kapoor Nirmal Agarwal Prabhudhan Carriers Pvt. Ltd. Prabhudhan Infrastructure Pvt. Ltd. Prabhudhan Investment Pvt. Ltd. Prabhudhan Properties Pvt. Ltd. Sweta Agarwal Sweta Financial Services Pvt. Ltd.

. / .	ABC INDIA LIMITE Registered Office : KEDAR ROAD, GUWAH	
	l i i i i i i i i i i i i i i i i i i i	Regd. Folio No. :
	PROXY FORM	DP ID No. :
	1	Client ID No. :
•	l/Weof	
	in the district of, being a member/memb	
	in the district of, or failing	
	of in the district of	-
	as my/our proxy to vote for me/us on my/our behalf at the Thirty Nineth Annual	
	Saturday, the 1st September, 2012 at 1:00 PM and at any adjournment thereof.	
	Signed on this day of, 2012	
	Signature	Revenue
		Stamp
	Note : 1)       This form in order to be effective should be stamped, completed and Office of the Company, not less than 48 hours before the meeting.         2)       *Applicable to shareholders holding shares in electronic form         —       —         Regd. Folio No.	signed and must be deposited at the Registered
	DP ID No.	
•	ABC INDIA LIMITE Registered Office : KEDAR ROAD, GUWAH	
	ATTENDANCE SLIP 39th Annual General Meeting, 1st Septe	mber, 2012
	I certify that I am registered shareholder/proxy for the registered shareholder of t 39th Annual General Meeting of the Company at Vishwaratna Hotel, Onkar Pi 1:00 PM on 1st September, 2012.	
	Member's/Proxy's name in BLOCK LETTERS	Member's/Proxy's Signature
	Note : 1)       Please fill in this attendance slip and hand it over at the ENTRANCE         2)       *Applicable to shareholders holding shares in electronic form	E OF THE HALL
	1	
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If undelivered please return to : **ABC INDIA LIMITED** C-121 BANGUR AVENUE KOLKATA-700 055

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