Annual Report 2011-12

## **BOARD OF DIRECTORS**

Tapan Patel

: Whole-Time Director

Maneka Mulchandani

: Whole-Time Director

Kruti Bhupesh Patel

: Director

Ketki Mukesh Patel

: Director

## **AUDITORS**

M/s. S. V. DOSHI & Co. **Chartered Accountants** 

## **BANKERS**

HDFC Bank Ltd. Kotak Mahindra Bank Ltd.

## **REGISTERED OFFICE**

4A, Vikas Centre, 104, S.V. Road, Santacruz(W), Mumbai 400 054.

# 27th ANNUAL GENERAL MEETING

Day, Date : Saturday, the 29th September, 2012

Venue

: 4A, Vikas Centre, 104, S.V.Road, Santacruz (W), Mumbai - 400 054.

Time

: 4.00 PM

# **DIRECTOR'S REPORT**

To.

The Shareholders,

#### **AUTORIDERS INTERNATIONAL LTD**

Your Directors have pleasure in presenting the Twenty Seventh Annual Report together with the audited accounts for the year ended 31st March, 2012.

## FINANCIAL RESULTS:

The Financial results of the Company for the year under review are summarized for your consideration.

(₹ in Lacs)

,		31/03/2012	31/03/2011
Profit before Depreciation		405.02	373.35
Less: Depreciation	•	339.34	258.63
Profit before Tax		65.68	114.72
Less: Tax Expenses (Net)		9.66	3.04
Profit for the Year		75.34	117.76
		=====	=====

In view of expansion plan ahead, your Directors are not recommending any dividend for the year ended 31March 2012.

#### **OPERATION:**

During the year under review; Your Company has reorganised the fleet at the branches as per the customer requirement to have better utilisation. The Company has also undertaken the replacement of old fleet with latest models keeping in view of the market demand and comfort of valued customers.

# PROSPECTS:

During the year under review, the Company witnessed change in the market trend giving ample opportunity for the Company to regain the lost ground during the downslide. It is envisaged that if this trend continues and the Company would be able to post better results in the coming financial year. Your Company has taken steps to have the fleet upgraded so that it could meet the stringent requirements of its customers. The directors feel that the plan to take up gradation of vehicles and services at each branch would put the Company on fast growth.

Your Company is negotiating with few car rental companies for granting of franchisee ship to them so that many of the places where the Company is not represented could be adequately covered. Your Company is putting more stress on corporate business and while offering top of the line services to the existing customers, Your Company is in dialogue with more corporate houses for engaging fleet for their transportation needs.

As the travel & tourism industry is witnessing fast growth, Your Company will have a vital role to play in the coming years.

# **DISCLOSURE UNDER THE LISTING AGREEMENT:**

Cash Flow Statement pursuant to Clause 32 of the listing Agreement is annexed herewith as Annexure 'A' and forming part of this report.

#### **AUDITORS:**

M/s. S. V. Doshi & Co., Chartered Accountants, hold office until the ensuing Annual General Meeting.

## **FIXED DEPOSITS:**

Your Company has not accepted any fixed deposits from public during the year under review.

## **CORPORATE GOVERNANCE:**

Separate section on Corporate Governance is included in the Annual Report and Certificate from Company's Auditors confirming the Compliance of conditions on Corporate Governance as stipulated in the said Clause 49 of the Listing Agreement is annexed thereto.

### **PARTICULARS OF EMPLOYEES:**

There are no employees covered under Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules 1975 as amended.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

Your Company has no activities relating to conservation of energy or technology absorption. During the year, the Company has earned Foreign Exchange worth of Rs.14.89 lacs and there was no foreign exchange outgo.

# DIRECTORS' RESPONSIBILITY STATEMENT PURSUANT TO NEW SEC. 217 (2AA) OF THE COMPANIES ACT, 1956:

As required under the added Sec. 217 (2AA), the Directors state as under:

- a. that in the preparation of the annual accounts, the applicable accounting standards have been followed;
- b. that the Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at the end of the financial year and of the profit of the company for the year.
- c. that the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- d. that the Annual Accounts have been prepared on a going concern basis.

## **LISTING:**

The Company's shares continued to be listed on Mumbai Stock Exchange throughout the year under report. The Company has paid all listing fees till date.

# **ACKNOWLEDGMENT:**

Your Directors thank all its customers for their continuous support to the Company. They also wish to place on record their appreciation of the dedicated services of the employees of the Company.

For and on Legal of the Board
For AUTORILLAS ANTERNATIONAL LTD.

AVAN PATEL

Mumbai

Dated: 30 May, 2012.

#### MANAGEMENT DISCUSSION AND ANALYSIS:

#### 1. OVERALL REVIEW:

During the year, in spite of the general slow down and increased competition the Company posted improved figures and has posted profit for the year under review. Your Company expects to do better in the coming year by putting more stress on customer service and operational efficiency.

#### 2. OPPORTUNITIES & THREATS:

### **Opportunities**

As the travel & Tourism Industry have made a smart rebound, the management perceives that your Company could garner its due share by offering innovative rental plans to inbound tourists.

#### **Threats**

The major threat seen by management is from competitors who offer lower rates to customers and radio taxi operators. However, your Company hopes to mitigate these threats by stream lining its operations in all areas of its operations.

#### 3. SEGMENT-WISE PERFORMANCE:

The Company has only one segment i.e., Car Rentals.

#### 4. OUTLOOK

The Company's line business demands that the vehicles offered are of good quality and well maintained. To achieve this the Company upgrades the fleet on continuous basis and have replaced 50% of its fleet during the year. This could help the Company to ensure optimum use of the vehicles with less maintenance cost which could translate into a robust increase in the bottom line.

#### 5. RISK AND CONCERNS

The continued entry and increased activities of radio taxi is a matter of concern.

The Company has been successful in neutralizing this to a certain extent by offering periodical training to its operational staff for fine tuning their competitiveness and adeptness.

#### 6. INTERNAL CONTROL AND HUMAN RESOURCES:

The Company has adequate internal control systems and human resources commensurate with its operations. This control systems also ensures that the assets of the Company are safeguarded, transactions properly authorised, recorded and reported correctly.

#### 7. FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

#### Sales & Profit

During the year under review the Company managed to sustain its sales figures in spite of fierce competition and could post net profit.

## **Capital Investment**

During the last quarter, Company has made capital investment of Rs. 3.83 Cr. for acquiring new vehicles by availing financial assistance from HDFC Bank Ltd & Sundaram Finance Ltd, Mumbai.

#### 8. Human Resources and Industrial Relations

The operations of the Company spread across eights centers went smoothly. As usual, the Company has conducted annual training programs for fine tuning the capabilities of its members so that its customers are provided with top of the line services.

#### CORPORATE GOVERNANCE DISCLOSURE:

In compliance with Clause 49 of the Listing Agreement with Stock Exchange, the Company submits the report on the matters mentioned in the said clause and practice as followed by the Company.

## A. MANDATORY REQUIREMENTS

#### 1. PHYLOSOPHY ON CODE OF GOVERNANCE.

Your Company strongly believe that the system of Corporate Governance protects the interests of all the stakeholders by inculcating transparent business operations and accountability from management.

#### 2. BOARD OF DIRECTORS.

Your Board comprises of an optimal compliment of independent professionals as well as company executives having in-depth knowledge of the business of the Industry. The size and composition of the Board conforms with the requirements of the Corporate Governance code under the Listing Agreement with the Stock Exchanges.

During the financial year under review, four Board Meeting were held on the following dates: 31<sup>st</sup> May 2011, 12th Aug, 2011, 6<sup>th</sup> Oct, 2011, 12<sup>th</sup> Nov, 2011 and 11<sup>th</sup> Feb., 2012 & 15<sup>th</sup> March 2012. None of the Directors on the Board holds the office of the Director in more than 15 Companies or memberships in committee of the Board in more than 10 Committees or Chairmanship of more than 5 Companies. Table set below will explain the details

Director	Category of Directorship	Board Meeting Attended	Attendance at the last AGM	No. of other Directorship Held	No of Board Committees of which Member/	
					Chairman	
Chintan A. Patel Director (Resigned on 06.10.11)	Non-Executive Promoter Director	3	Yes	9	<del>-</del> .	· <u>·</u>
Tapan M.Patel Director	Non-Executive Promoter-Director	4	Yes	6	. ~	
Maneka Mulchandani. Whole-time Director	Executive Independent Director	4	Yes	<del>-</del>	. <del>-</del>	
Kruti Bhupesh Patel (Appointed w.e.f. 06.10.1	Additional Director  1)	2				
Ketki Mukesh Patel (Appointed w.e.f. 06.10.1	Additional Director	3				

#### 3. AUDIT COMMITTEE.

Audit Committee is not being formed as it is not applicable for the Company.

#### 4. REMUNERATION COMMITTEE.

No Remuneration Committee is formed as it is not mandatory.

#### 5. SHAREHOLDERS' COMMITTEE.

No Shareholders' Committee is formed as it is not mandatory.

## 6. GENERAL BODY MEETINGS.

Detail of last 3 Annual General Meetings of the Shareholders.

Meetings	Date	Time	Venue	
26th Annual General Meeting.	29.09.2011	4.00 P.M.	Registered Office	
25th Annual General Meeting.	29.09.2010	4.00 P.M.	Registered Office.	
24th Annual General Meeting.	22.09.2009	4.00 P.M.	Registered Office	

There were no special resolutions required to be passed through postal ballot at any of the above General Meetings. None of the resolutions proposed for the ensuing Annual General Meeting need to be passed by Postal Ballot.

## 7. DISCLOSURES.

a. Disclosures on materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, directors or the management, their subsidiaries or relatives etc. that may have potential conflict with the interest of the Company at large.

There are no materially significant transactions made by the Company with its promoters, directors or the management, their subsidiaries or relatives, etc. which have potential conflict with the interests of the company at large.

b. Details of non-compliance by the Company, penalties, and strictures imposed on the Company by Stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years:

There are no instances of non-compliance of any matter related to the capital markets during the last three years.

#### 8. MEANS OF COMMUNICATION.

Half yearly reports sent to each household of shareholders: As the results of the Company are published in the news papers, half yearly reports are not sent to each household of shareholders.

## **Quarterly Results:-**

The quarterly results are generally published in "Free press Journal and Navashakti".

Presentation to institutional investor or to analysts: No presentation were made to institutional investors or to analysts during the under review.

Whether the Management Discussion & Analysts report is a part of Annual Report or not: The Management Discussion & Analysts report is a part of the Annual Report.

#### 9. GENERAL SHAREHOLDERS INFORMATION:

## 27th Annual General Meeting:

Date Time

: 29.09.2012 : 4.00 PM

: 4A, Vikas Centre,

Venue

104, S.V. Road, Santacruz (w),

Mumbai - 400 054.

Financial Calendar

: 1<sup>st</sup> April to 31<sup>st</sup> March.

Date of Book Closure

: 29.09.2012

**Dividend Payment Date** 

: N. A.

Listed on stock Exchanges : The Company is listed on Stock Exchange, Mumbai.

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Annual Listing Fees have been paid to Stock

Exchange, Mumbai.

Stock code

: BSE - 512277

#### 10. MARKET PRICE DATA:

There is no trading in Shares of the Company since 27 April, 2006 and last market rate was Rs. 40.15 per share

#### ADDRESS FOR CORRESPONDENCE.

**Registered Office** 

: Autoriders International Ltd.

4A, Vikas Centre, 104, S.V.Road, Santacruz (w), Mumbai – 400 054. Phone: 56944058, 56944059

#### 11. SHARE TRANSFER SYSTEM.

The Share transfers received are processed within 30 days from the date of receipt, subject to the transfer instrument being valid and complete in all respects. In compliance with the Listing Guidelines, every six months, a practising company Secretary audits the System of Transfer and a Certificate to that effect is issued. The Company's scripts is in physical form only.

#### 12. DISTRIBUTION OF SHAREHOLDING.

a) Class-wise Distribution of Equity Shares as on 31 March 2012.

Shareholding	No of	% of	No of	% of
From To	Shareholder	Shareholders	Shares	Shares
1 500	122	86.52	11570	4.72
501 1000				
1001 2000				
2001 3000				
3001 4000	1.	0.71	4000	1.63
4001 5000	1	0.71	4500	1.84
5001 10000	7	4.96	58700	23.95
10001 & above	10	7.10	166300	67.86
Total	141	100.00	245070	100.00

## b) Shareholding pattern as on 31 March, 2012.

Category	No.of Shareholders	% of Shareholding.
Promoters	175000	71.41
Mutual Funds & UTI	<del></del>	
Private Corporate Bodies	7500	3.06
Other Banks		y
FII's & NRIs	#	
Public	62570	25.53
Total	245070	100.00

Bank Details for dividend payments : Not Applicable.

#### 13. NON - MANDATORY REQUIREMENTS.

## Shareholders' Rights.

The half-yearly financial results are published in the news papers as mentioned above and therefore have not been separately circulated to all the share holders.

#### Postal Ballot.

There are no items requiring the approvals of shareholders by its stall ballo

On behalf of Beaver of Directo

pan Pate Director

Place: Mumbai

Date: 30 May, 2012.

## **AUDITORS' REPORT**

To
The Members of
Autoriders International Limited

- 1) We have audited the attached balance sheet of Autoriders International Limited as at 31<sup>st</sup> March, 2012, the profit and loss account and also the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2) We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of Section 227 of the Companies Act, 1956 and on the basis of such checks as we considered appropriate and according to the information and explanations given to us during the course of audit, we enclose in the Annexure a statement on the matters specified in paragraphs 4 & 5 of the said order.
- 4) Further to our comments in the Annexure referred to above, we report that:
  - a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of the books;
  - c) the balance sheet, profit and loss account and cash flow statement dealt with by this report are in agreement with the books of account;
  - d) in our opinion, the balance sheet, profit and loss account and cash flow statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of Section 211 of the Companies Act, 1956;

- e) on the basis of written representations received from the directors and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March, 2012 from being appointed as director of the Company in terms of clause (g) of sub-section (1) of Section 274 of the Companies Act, 1956;
- f) in our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of the balance sheet, of the state of affairs of the Company as at 31st March, 2012;
  - ii) in the case of the profit and loss account, of the profit for the year ended on that date; and
  - iii) in the case of the cash flow statement, of the cash flows for the year ended on that date.

For S. V. DOSHI & CO.

Chartered Accountants

\*Partne

Membership No.: 35037 Firm Reg. No.: 102752W

Mumbai, 30 May, 2012

## ANNEXURE TO THE AUDITORS' REPORT

Statement referred to in paragraph 3 of our report of even date on the accounts of Autoriders International Limited for the year ended on 31st March, 2012.

- (i) (1) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (2) As explained to us, the assets have been physically verified by the management in accordance with the phased programmed of verification, which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. No material discrepancies were noticed on such verification.
  - (ii) (1) According to the information and explanation given to us, the Company has, during the year, not granted any loans, secured or unsecured, to Companies, firms or other parties covered in the register maintained under Section 301 of the companies Act, 1956. Accordingly, paragraphs 4(iii) (a), (b), (c) and (d) of the order are not applicable.
    - (2) According to the information and explanation given to us, the Company has taken interest free unsecured loans from companies covered in the register maintained u/s 301 of the Companies Act 1956. The maximum amount involved during the year is ₹ 596.29 lacs and year end balance of loans taken is ₹ 596.29 lacs.
    - (3) In our opinion, other terms and conditions on which loans have been taken from the company, are prima fecie, not prejudicial to the interest of the Company.
- (iii) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business, with regard to the purchases of fixed assets and for sale of services. Further, on the basis of our examination and according to the information and explanations given to us, we have neither come across nor have any information of any instances of major weaknesses in the aforesaid internal control system.
- (iv) (1) According to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Companies Act, 1956 have been entered in the register required to be maintained under that section; and
  - (2) In our opinion and according to the information and explanations given to us, there are no transactions made in pursuance of such contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 and exceeding the value of ₹ 500,000/-.

- (v) The Company has not accepted any deposits from the public.
- (vi) According to information and explanation given to us, the company has an internal audit systems commensurate with the size and nature of its business.
- (vii) (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is generally regular in depositing undisputed statutory dues including Investor Education & Protection Fund, Income Tax, Sales Tax, Wealth tax, cess and other material statutory dues as applicable with the appropriate authorities.
  - (b) According to the information and explanation given to us and the records of the Company examined by us, there are no undisputed dues outstanding in respect statutory dues which were due for more than six months from the date they become payable except Service Tax of ₹ 5193891/-.
- (viii) As at the balance sheet date, the accumulated losses of the Company exceed fifty percent of its net worth within the meaning of Section 2(29A) of the Companies Act, 1956. The Company has not incurred cash losses in the financial year under report and in the immediately preceding financial year.
- (ix) The Company has not defaulted in repayment of its dues to bank. The Company has not issued any debentures.
- (x) Based on our examination of the records and the information and explanations given to us, the Company has not granted any loans and advances on the basis of securities by way of pledge of shares, debentures and other securities.
- (xi) In our opinion, the provisions of any special Statute applicable to Chit Fund, Nidhi or Mutual Benefits Fund/Societies are not applicable to the Company.
- (xii) The Company is not dealing or trading in shares, securities, debentures or other investments and hence requirements of Para 4 (xiv) are not applicable to the Company.
- (xiii) According to information and explanation given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions.
- (xiv) The Company has not raised any term loan during the year.
- (xv) The Company has not raised any funds during the year on short-term basis and hence question of use of such funds for long-term investment does not arise.

- (xvi) The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained U/s 301 of the Companies Act, 1956.
- (xvii) The Company has not issued any debentures and hence, question of creating security or charge in respect thereof does not arise.
- (xviii) The Company has not raised any money by public issues during the year.
- (xix) Based upon the audit procedures performed and according to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.
- (xx) In view of the nature of the activity of the Company, in our opinion, other matters specified in Paragraph 4 of the Order are not applicable to the Company.

For S. V. DOSHI & CO. Chartered Accountants

\* Partner

Firm Reg. No.: 102752W

Mumbai, 30 May, 2012

BALANCE SHEET AS AT 31ST MARCH, 2012

	UITY AND LIABILITIES		₹	₹
	OUITY AND LIABILITIES		<del> </del>	
1 Sh				
	areholders' funds			ļ
1	a) Share capital	2	2,450,700	2,450,700
	b) Reserves and surplus	3	(291,441,951)	(298,975,933)
.			(288,991,251)	(296,525,233)
2 No	on-Current Liabilities			
	a) Long term borrowings	4	123,722,664	116,244,103
,	b) Other long-term liabilities	5	7,386,822	13,219,904
}			131,109,486	129,464,007
3 Cu	urrent liabilities			
	a) Trade payables	6	298,656,387	293,152,972
	b) Other current liabilities	7	19,531,174	22,617,726
.			318,187,561	315,770,697
	TOTAL			
'   :		1	160,305,796	148,709,471
1	SETS			
1 No	on-current assets			ŀ
-10 * 1	a) Fixed assets			
#5\~-	(I) Tangible assets	8	72,167,454	70,314,475
			72,167,454	70,314,475
1	b) Non-current investments	9	87,000	87,000
1	c) Long term loans and advances	10	17,020,887	14,834,462
Ì	d) Deferred tax assets (net)	11	2,461,256	1,152,672
1			91,736,597	86,388,609
2 C	urrent assets	Ì		
	a) Trade receivables	12	59,669,622	50,162,500
	b) Cash and cash equivalents	13	8,402,196	10,748,095
1	c) Short-term loans And advances	14	497,381	1,410,267
			68,569,199	62,320,862
	TOTAL		160,305,796	148,709,471
N	otes (including significant accounting policies) on Financial Statements	1 to 30		

As per our attached report of even date

For S. V. DOSHI & CO. Chartered Accountants

SUNIL V. DOBNIK Accountants

M. No.: 35037

Chartered Accountants

For any part of the Board of Directors

TAPAN PUTEL (Director

MANEKA MULCHANDANI (Director)

umbai, 30 May, 2012

## STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31ST MARCH, 2012

	Particulars	Note No.	31-03-2012	31-03-2011
			₹	₹
Α	INCOME			
1	Income from operations	15	328,136,935	274,562,250
2	Other income	16	3,792,142	3,066,946
	Total Revenue		331,929,077	<b>2</b> 77,629,196
3	EXPENDITURE			
	a) Employee benefits expenses	17	29,969,874	26,539,886
	b) Interest on loans		5,664,811	2,586,705
	c) Depreciation	8	33,934,147	25,863,173
	d) Other Expenses	18	255,7 <b>9</b> 1,826	211,166,655
	Total expenses		325,360,658	<b>266,156,4</b> 19
4	Profit before tax		6,568,419	11,472,777
5	Tax expense			
ļ	a) Current tax expense			
	b) Current tax expense relating to prior years		(343,020)	
l,	c) Deferred tax		1,308,584	<b></b>
			965,564	303,933
6	Profit for the year		7,533,983	11,776,710
)				
7	Earning per share (of Rs.10/- each)			
1	Basic and Diluted	28	30.73	48.05
	Notes (including significant accounting policies) on Financial Statements	1 to 30		

As per our attached report of even date

For S. V. DOSHI & CO.

A Countants

SUNIL V. DUSHAccountants

M. No : 35037

For and on penetrof the Board of Directors

TAPAN PAFEL (Director

MANEKA MULCHANDANI (Director)

Mambai, 30 May, 2012

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AUTORID			

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH 2012

(in ₹)

			(111 × )
		31.03.2012	31.03.2011
A:	CASH FLOW FROM OPERATING ACTIVITIES:		
	Net Profit before tax and extraordinary items	6,568,419	11,472,777
	Adjustment for:		
	Depreciation	33,934,147	25,863,173
	Interest/ Finance Charges	5,664,811	2,889,316
	Operating profit before working cap, changes	46,167,377	40,225,266
	Adjustment for:		
	Trade and other receivables	(10,780,664)	(451,987)
	Trade payables	(3,416,214)	(4,687,889)
	Cash generated from operations	31,970,499	35,085,390
	Interest paid	(5,664,811)	(2,586,705
	Net cash generated from operations (A)	26,305,688	32,498,685
3:	CASH FLOW FROM INVESTING ACTIVITIES:		
	Purchase of fixed assets	(38,341,293)	(23,496,029
	Sale of fixed assets	2,554,159	1,905,499
	Net cash used in investing activities (B)	(35,787,134)	(21,590,530
0:	CASH FLOW FROM FINANCING ACTIVITIES:		
	Proceeds from long term borrowings	7,478,561	(1,568,998
	Net cash from / (used in) financing activities (C)	7,478,561	(1,568,998
	Net increase / (decrease) in cash and cash equivalents (A+B+C)	(2,002,885)	9,339,157
	Cash and cash equivalents at the beginning of the year	10,748,095	6,149,454
ř	Cash and cash equivalents at the end of the year	8,402,196	10,748,095

#### Notes:

(1) The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Accounting Standard-3 on Cash Flow Statements, notified under sub-section (3C) of section 211 of the Companies Act, 1956.

(2) Cash & cash equivalents consists of Cash on hand and Balance with banks (Refer note 13)

In terms of our report attached for S. V. Doshi & Co.

Chartered Accountants

SUNIL DOSHIN Accountants Partner

Membership N

For and on

MANEKA MULCHANDANI - DIRECTOR

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#### SIGNIFICANT ACCOUNTING POLICIES

#### 1 1 BASIS OF ACCOUNTING AND PREPARATION OF FINANCIAL STATEMENTS

The financial statements are prepared under the historical cost convention, in accordance with applicable accounting standards notified by the companies (Accounting Standards) Rules, 2006 and the relevant provisions of the Companies Act, 1956.

#### 1.2 FIXED ASSETS

Fixed Assets are stated at cost less accumulated depreciation.

#### 3 DEPRECIATION / AMORTISATION

Depreciation is provided on written down method at the rates and in the manner specified in Schedule XIV of the Companies Act. 1956.

#### 4 INVESTMENTS

Long-term Investments are stated at cost. Provision for diminution in the value of long-term investments is made only if such a decline is other than temporary in the opinion of the management.

#### 5 EMPLOYEE BENEFITS

#### Defined Contribution Plan:

a) The Company has taken a Policy with Life Insurance Corporation of India for the payment of gratuity, a defined contribution plan and premium paid on the policy has been charged to Profit & Loss Account in the year of payment.

#### Defined Benefit Plan:

a) Liability for employees' leave encashment benefits has been provided.

## FOREIGN CURRENCY TRANSACTIONS

Transactions in foreign currency are recorded at the exchange rate prevailing on the date of the transaction. In case of liabilities incurred for the acquisition of fixed assets, the ioss or gain on conversion (at the rate prevailing at the year end) is recognized as income or expenses in the profit & loss account. Current Assets and Liabilities (Other than those relating to fixed assets) are restated at the rate prevailing at the year end. The difference between the year end rate and the exchange rate at the date of the transaction is recognized as income or expense in the profit and loss account.

#### 1.7 TAXATION

Deferred tax is recognised subject to the consideration of prudence in respect of deferred tax assets, on timing difference, being the differences between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods except for carried forward losses, which are recognized only in there is virtual certainty of their realization.

#### 18 REVENUE RECOGNITION

Income from car rental is recognized in accordance with the terms of respective agreement and other income is accounted on accrual basis

## 19 IMPAIRMENT

An asset is treated as Impaired when the carrying cost of assets exceeds its recoverable value. An impairment loss is charged to the Profit & Loss Account in the year in which an asset is identified as impaired. The impairment loss recognised in prior accounting periods is reversed if there has been a change in the estimate of recoverable amount.

#### PROVISIONS AND CONTINGENT LIABILITIES

A provision is recognized when there is a present obligation as a result of past events for which it is probable that an outflow of resources will be required to settle the obligation and in respect of which a reliable estimate can be made. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates. Contingent liabilities are disclosed after an evaluation of the facts and legal aspects of the matters involved.

## NOTES FORMING THE PART OF THE FINANCIAL STATEMENTS

ote	Particulars				•	31/03/2012	31/03/2011
Э.	r articulars					₹	₹
	SHARE CAPITAL AUTHORISED						
	10,00.000 (10,00,000) Equity Shares of Rs.10/- each					10,000,000	10,000,00
	ISSUED, SUBSCRIBED AND PAID UP						
	2,45,070 (2,45,070) Equity Shares of Rs.10/- each fully paid up					2,450,700	2,450,70
					Toţal	2,450,700	2,450,70
i	Details of shares held by each shareholder holding more than	5% sha	res:				
ſ				As at 31	March, 2012	As at 31 Ma	rch, 2011
	Name of shareholder			Number of shares	%	Number of shares	%
	Kruti Patel			38300	15.63	22000	8.98
	Disha Patel			33700	13.75	21900	8.94
	Ketki Patel			50400	20.57	18300	7.47
	Tapan Patel		·	32100	13.10	11800	4.81
. X	RESERVE & SURPLUS SURPLUS / (DEFICIT) IN STATEMENT OF PROFIT AND LOSS						
~	Opening balance					(298,975,933)	(310,752,6
	Add: Profit for the year					7,533,983	11,776,7
	Closing balance				Total	(291,441,951)	(298,975,9
	LONG TEDM DODDOWINGS						
	LONG-TERM BORROWINGS a) Secured						
	Loan from Banks					18,388,325	16,449,1
	Loan from others					45,704,856	40,165,5
	(Secured against hypothication of Vehicles)					40,704,000	40,100,0
etino l	b) Unsecured		and the state of	A second	garante de la grande de la colonia.	The state of the s	eria de la companya d
	from Body Corporates		en e	en e	*	59,629,483	59,629,4
					Total	123,722,664	116,244,1
	y No.					-	
	OTHER LONG-TERM LIABILITIES				•	r	
	Deposits from Customers / others					7,386,822	13,219,9
			¥		Total	7,386,822	13,219,9
			•	:			
M	TRADES PAYABLES						•
4	Others		•			298,656,387	293,152,9
	(refer note 20 )					298,656,387	293,152,9
					••		**************************************
	OTHER CURRENT LIABILITIES						
	Statutory remittances					0.000.000	44.446 =
	Deposits from drivers / staff					8,920,306	11,449,7
	Other liabilities					7,320,359 3,290,509	9,329,9
	( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )				· .		1,838,0
					Total	19,531,174	22,617,7

AUTORIDERS INTERNATIONAL LIMITED	RNATIONAL	- LIMITED								
NOTES FORMING THE PART OF THE FINANCIAL STATEMENTS	PART OF 1	THE FINAN	CIAL STATE	MENTS						
FIXED ASSETS										
		Gros	Gross block		Ω	epreciation	Depreciation / Amortisation	n.	Net Block	lock
Descriptions	As at 01-04-2011	Additions	Deductions/ Adjustments	As at 31-03-2012	As at 01-04-2011	For the year	Deductions/ Adjustments	As at 31-03-2012	As at 31-03-2012	As at 31-03-2011
	▶	~	V	V	₩	<b>I</b>	N	₩	₩	*
TANGIBLE ASSETS				33.5 m						
Computers	6,212,116	369,825		6,581,941	4,822,702	621,701	•	5,444,403	1,137,538	1,389,414
Office Equipments	3,817,350	555,835	で ・	4,373,185	2,836,711	168,406		3,005,117	1,368,068	980,639
Furniture and Fixtures	7,981,853	596,186	•	8,578,039	6,641,398	323,197	-	6,964,595	1,613,444	1,340,455
Vehicles	138,111,896	36,819,447	21,918,307	153,013,036	71,507,931	32,820,841	19,364,148	84,964,631	68,048,405	66,603,966
Total	156,123,215	38,341,293	21,918,307	172,546,201	85,808,742	33,934,147	19,364,148	100,378,747	72,167,454	70,314,475
Previous year	115,825,125	55,575,589	15,277,500	, 156,123,215	73,114,660	25,863,173	13,169,093	85,808,740	70,314,475	1

## NOTES FORMING THE PART OF THE FINANCIAL STATEMENTS

ote o.	Partic	culars				31/03/2012	31/03/2011
	NON-CURRENT INVESTMENTS						
	Other investment in equity shares						
	(Unquoted fully paid up)					87,000	87,00
	3480 (3480) Shirpur Peoples Co-Op Bank Ltd				Total	87,000	87,00
		•			1014		
)	LONG TERM LOANS AND ADVANCES						
	(Unsecured, considered good)	•					
	Security depsoits					3,884,471	3,381,46
	Currnt Taxation (Net of provision)					13,136,416	11,453,00
	•				Total	17,020,887	14,834,4
1	DEFERRED TAX ASSETS/(LIABILITIES) (	NET)					
	Depreciation / Amortisation					2,461,256	1,152,67
	Depreciation / Amortisation				Total	2,461,256	1,152,6
	· · · · · · · · · · · · · · · · · · ·	•					
2	TRADE RECEIVABLES						
	(Unsecured, considered good)			•			
· · ·	Over six months			•		8,975,675	9,975,6
	Others					50,693,947	40,186,8
					Total	59,669,622	50,162,5
		_					
3	CASH AND CASH EQUIVALENTS			•			
	Balances with banks					4,530,772	7,759,8
	Cheques on hand Cash on hand					2,369,951 1,501,473	1,581,3 <b>1,406,</b> 8
					Total	8,402,196	10,748,0
					1000		
4	SHORT TERM LOANS AND ADVANCES		;	1. F. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1.	- 1-4 - 1-4	e siete sieskein Suur Suur	er a composition
	(Unsecured, considered good)			7 25 25 25 25 25 25 25 25 25 25 25 25 25		takt in en	# 4 - 19
	Advances to suppliers		* * *			124,659	796,5
	Insurance claim receivable					47,490	
	Advances to staff / drivers etc.				Total	325,232	613,7
					Total	497,381	1,410,2
5	REVENUE FROM OPERATIONS			•	1	*	•
	Sale of Services			•	• • • • • • • • • • • • • • • • • • •		
1	, Pt	20		•			
	Car Rentals					275,923,392	258,237,8
<u> </u>	- Tour operations			•		52,213,543	16,324,4
	10 mm			ه به	Total	328,136,935	274,562,2
16	OTHER INCOME		•				
	Interest on Income tax refund					250,154	97.6
	Net gain on sale of fixed assets					1,809,228	1,388,
	Insurance claim received	•				735,790	
	Bad debts recovery					571,571	652,2
	Credit balance written back					270,771	762,
				*		,. • •	, 02,
						154 629	165
	Other non operating income				Total	154,628 3,792,142	165,6 3,066,9

## NOTES FORMING THE PART OF THE FINANCIAL STATEMENTS

EMPLOYEE BENEFITS EXPENSES  Salaries  Contributions to provident and other funds (Refer Note 31.1b)  Gratuity  Staff welfare expenses  Directors' Remuneration  Total  OPERATING AND OTHER EXPENSES  a) Operating Expenses  Fuel  Vehicle Trip & Driver Salaries  Transport Tax & Insurance  Repairs to Vehicles  Accessories  Car Hire Charges  Discount  Page 445.781  24.545.781  1.967.283  24.545.781  1.967.283  24.545.781  1.967.283  24.545.781  1.967.283  24.545.781  1.967.283  24.545.781  1.967.283  24.545.781  1.967.283  24.55.644  21.570,894  2	21,939.1 1,892.9 11.1 1,007.1 1,689.4 26,539,8 24,566.6 11,996.2 6,623,8 8,121,7 650.5
Salaries         24.545,781           Contributions to provident and other funds (Refer Note 31.1b)         1.967,283           Gratuity         8.826           Staff welfare expenses         1.758,504           Directors' Remuneration         1.689,480           Total         29,969,874           OPERATING AND OTHER EXPENSES           a) Operating Expenses         5           Fuel         21,570,894           Vehicle Trip & Driver Salaries         14,896,858           Transport Tax & Insurance         7,739,814           Repairs to Vehicles         8,421,313           Accessories         618,280           Car Hire Charges         108,773,330	1,892.9 11,11 1,007.1 1,689.4 28,539,8 24,566,6 11,986,2 6,623.8 8,121,7
Contributions to provident and other funds (Refer Note 31.1b)       1,967,283         Gratuity       8,826         Staff welfare expenses       1,758,504         Directors' Remuneration       1,689,480         Total 29,969,874         OPERATING AND OTHER EXPENSES         a) Operating Expenses       21,570,894         Vehicle Trip & Driver Salaries       14,896,858         Transport Tax & Insurance       7,739,814         Repairs to Vehicles       8,421,313         Accessories       618,280         Car Hire Charges       108,773,330	1,892.9 11,11 1,007.1 1,689.4 28,539,8 24,566,6 11,986,2 6,623.8 8,121,7
Gratuity         8.826           Staff welfare expenses         1,758,504           Directors' Remuneration         1,689,480           Total         29,969,874           OPERATING AND OTHER EXPENSES           a) Operating Expenses           Fuel         21,570,894           Vehicle Trip & Driver Salaries         14,896,858           Transport Tax & Insurance         7,739,814           Repairs to Vehicles         8,421,313           Accessories         618,280           Car Hire Charges         108,773,330	11.11 1,007,11 1,689,4 28,639,8 24,566,6 11,986,2 6,623,8 8,121,7
Staff welfare expenses         1,758,504           Directors' Remuneration         1,689,480           Total         29,969,874           OPERATING AND OTHER EXPENSES           a) Operating Expenses         21,570,894           Vehicle Trip & Driver Salaries         14,896,858           Transport Tax & Insurance         7,739,814           Repairs to Vehicles         8,421,313           Accessories         618,280           Car Hire Charges         108,773,330	1,007,1; 1,689,4 26,639,8 24,566,6 11,986,2 6,623,8 8,121,7
Directors' Remuneration         1,689,480           Total         29,969,874           OPERATING AND OTHER EXPENSES           a) Operating Expenses         Fuel         21,570,894           Vehicle Trip & Driver Salaries         14,896,858           Transport Tax & Insurance         7,739,814           Repairs to Vehicles         8,421,313           Accessories         618,280           Car Hire Charges         108,773,330	1,689,4 28,639,8 24,566,6 11,986,2 6,623,8 8,121,7
OPERATING AND OTHER EXPENSES         Total         29,969,874           a) Operating Expenses         21,570,894           Fuel         21,570,894           Vehicle Trip & Driver Salaries         14,896,858           Transport Tax & Insurance         7,739,814           Repairs to Vehicles         8,421,313           Accessories         618,280           Car Hire Charges         108,773,330	24,566,6 11,996,2 6,623,8 8,121,7
OPERATING AND OTHER EXPENSES  a) Operating Expenses  Fuel 21,570,894  Vehicle Trip & Driver Salaries 14,896,858  Transport Tax & Insurance 7,739,814  Repairs to Vehicles 8,421,313  Accessories 618,280  Car Hire Charges 108,773,330	24,566,6 11,986,2 6,623,8 8,121,7
a) Operating Expenses  Fuel 21,570,894  Vehicle Trip & Driver Salaries 14,896,858  Transport Tax & Insurance 7,739,814  Repairs to Vehicles 8,421,313  Accessories 618,280  Car Hire Charges 108,773,330	11,986,2 6,623,8 8,121,7
Fuel       21,570,894         Vehicle Trip & Driver Salaries       14,896,858         Transport Tax & Insurance       7,739,814         Repairs to Vehicles       8,421,313         Accessories       618,280         Car Hire Charges       108,773,330	11,986,2 6,623,8 8,121,7
Vehicle Trip & Driver Salaries14,896,858Transport Tax & Insurance7,739,814Repairs to Vehicles8,421,313Accessories618,280Car Hire Charges108,773,330	11,986,2 6,623,8 8,121,7
Transport Tax & Insurance 7,739.814 Repairs to Vehicles 8,421,313 Accessories 618,280 Car Hire Charges 108,773,330	6,6 <b>2</b> 3,8 8,121,7
Repairs to Vehicles 8,421,313 Accessories 618,280 Car Hire Charges 108,773,330	8,121,7
Accessories         618,280           Car Hire Charges         108,773,330	
Car Hire Charges 108,773,330	650,5
Discount e ms esa	101,588,8
	6,524,8
Parking Charges 7,911,481	6,457,8
Tour Operating Expenses 43,122,246	14,904,0
Total 219,090,070	181,424,7
b) Administration and other Expenses	
Legal & Professional Charges 7,478,153	5,531,0
Bank Charges	103,2
Printing & Stationery	
	986,4
Plant Color	3,500,7
	1,609,8
Repairs & Maintenance (Others) 5,254,496	3,226,2
Travelling Expenses:	
Directors 851,700	430,2
Staff 1,710,404	1,483,6
Rent & Comensation 5,549,482	4,785,0
Rates & Taxes	81,
Conveyance , 1,207,575	943,9
Advertising & Publicity 214,907	250,6
Security Charges 1,400,848	1,235,
Sales Promotion & Entertainment 2,365,232	2,102.
Statutory Audit Fee 22,472	2,102,
Insurance 31,314	11,0
Miscellaneous Expenses 918,401	999,
Provision for Bad & Doubtful Debts & Advances 2,227,025	2,437,
36,701,756	29,741,
Total 256,791,826	211,166,
CONTINGENT LIADILITIES AND COMMITMENTS	Ċ
CONTINGENT LIABILITIES AND COMMITMENTS NIL	NIL
THE DETAILS OF AMOUNT DUE TO MICRO, SMALL AND MEDIUM ENTERPRISES BASED ON INFORMATION AVAILABLE WITH THE COMPA	ANY
AND RELIED UPON BY AUDITORS	
There are no Micro, Small and Medium enterprises to whom the Company over dues, which are more than 45 days as at 31.03.2012.	
This information as required to be disclosed under Micro, Small and Medium Enterprises Development Act 2006 has been determind to the extend	
such parties have been satisfied on the basis of information available with the Company.	
1 CIF VALUE OF IMPORT	<b></b>
	NIL
2 EXPENDITURE IN FOREIGN CURRENCY NIL	NIL
3 EARNINGS IN FOREIGN EXCHANGE	
Car Rental income from services 4,372,389	1,417,
	., -, 11,
The state of the s	
4.1 Charge to Profit and Loss Account based on contributions	
a) Gratuity 8.826	11.
b) Contribution to : Providend Fund	1,892,
Total 1,976,109	1,904,
ROT AUTORIDERS IN TERNATIONAL LTD.	1,704

Mulchandam 2

#### NOTES FORMING THE PART OF THE FINANCIAL STATEMENTS

- The Company engaged in single business or Car Rental / Tour Operation and single geopraphical segment accordingly Segment information is not required to disclosed persuent to accounting standard 17 "Segment Reporting".
- No provision for taxation has been made in the absence of taxable income.
- 27 The Balances in sundry debtors, creditors, loans and advances are subject to confirmation.

## 28 EARNING PER SHARE

		31/	03/2012	31/03/2011
	Particulars		₹	₹
Profit for the year			7,533,983	11,776,710
Weighted average number of shares			245,070	245,070
Earning per share (Basic and Diluted)			30.73	48.05
Face Value per share			10.00	10.00

#### 29 RELATED PARTY DISCLOSURES

(A) NAME OF RELATED PARTIES AND RELATIONSHIP

Name		Relationship
1) Mr. Tapan M. Patel		Key Management Personnel (KMP)
2) Mrs. Maneka Mulchanda	ni	Key Management Personnel (KMP)

(B) TRANSACTIONS (IN AGGREGATE) WITH RELATED PARTIES

	Particulars Particulars	Transaction	ons during	Outstanding during		
1 (A)		Current year	Previous year	Current year	Previous year	
1) Şalary		·	1,689,480	1,689,480	-	-

Notes:

Related parties relationship is as identified by the Company on the basis of information available with them and accepted by the Auditors.

30 PREVIOUS YEAR FIGURES

The Revised Schedule VI has become effective from 1 April, 2011 for the preparation of financial statements. This has significantly impacted the disclouser and presentation made in the financial statements. Previous year figures have been regrouped, rearranged and reclassified, wherever necessary to correspond with the current year's clasification / disclosure.

As per dur attached report of even date

For S. V. DOSHI & CO.

SUMIL V. DOSHI Pattner

M. No. : 35037

For and property of the Board of Directors

TAPAN PATEL (Director

MANEKA MULCHANDANI (Director)

Mumbai, 30 May, 2012