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Annual Report 2011-2012

# Jaipan Industries Limited

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## **BOARD OF DIRECTORS**

MR. J. N. AGARWAL Chairman & Managing Director

MR. ATIN J. AGARWAL

Director

MR. SHIRISH GOTECHA

Director

MR. ARJUN SINGH MEHROTRA

Director

MR. ASHWINI O. SHARMA

Director

## AUDITORS ASHOK K. LOHIYA & ASSOCIATES

Chartered Accountants
4/3, Sonal Apartment, Sonawala Cross Road No. 1,
Goregaon (E), Mumbai - 400 063.

# BANKERS BANK OF BARODA Goregaon (E) Br., Mumbai

## **SHARE TRANSFER AGENTS**

Link Intime India Pvt. Ltd.
C-13, Pannalal Silk Mills Compound,
1st Floor, L.B.S. Marg,
Bhandup (W),
Mumbai - 400 078.

## REGISTERED OFFICE

17, Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai - 400 063.

## **NOTICE**

NOTICE IS HEREBY GIVEN THAT THE 46TH ANNUAL GENERAL MEETING OF THE SHAREHOLDERS OF JAIPAN INDUSTRIES LIMITED WILL BE HELD ON FRIDAY, 28TH SEPTEMBER 2012 AT 9.30 A.M. 17, CAMA INDUSTRIAL ESTATE, WALBHATT ROAD, GOREGAON (EAST), MUMBAI - 400 063. TO TRANSACT THE FOLLOWING BUSINESS:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Balance Sheet as at 31st March 2012, Profit and Loss Account for the year ended 31st March 2012 and the Reports of the Directors and Auditors thereon.
- To appoint a Director in Piace of Mr. ASHWINI OM PRAKASH SHARMA, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint a Director in Place of Mr. ARJUNSINGH VISHWANATH MEHROTRA, who retires by rotation and being eligible, offers himself for re-appointment.
- To appoint Auditors and fix their remuneration and in this regard to consider and if thought fit, to pass, with or without modification(s), the following resolution as an ordinary resolution:

"RESOLVED THAT M/s Ashok K. Lohiya & Associates, Chartered Accountants, Mumbai, the retiring Auditors, be and are hereby appointed as Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting until the conclusion of the next Annual General Meeting of the Company on such remuneration and reimbursement of expenses as agreed upon by the Board of Directors and the Auditors in connection with the audit of the accounts of the Company for the year ending on 31.03.2013."

By Order of the Board of Directors For JAIPAN INDUSTRIES LIMITED

J. N. AGARWAL

(Chairman & Managing Director)

Place : Mumbai

Dated: 4th August, 2012

#### Registered Office:

17, Cama Industrial Estate, Walbhat Road, Goregaon (East), Mumbai - 400 063.

#### NOTES:

 A MEMBER ENTILED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT ONE OR MORE PROXIES TO ATTEND AND VOTE ONLY INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY.

A Proxy form duly completed, signed and stamped, must reach the registered office of the Company not less than 48 hours before the commencement time of Annual General Meeting.

- Members/Proxies should bring the attendance slip sent herewith duly, filled in for attending the meeting. You are requested to bring the copy of Annual Report sent to you.
- The Register of members and Share Transfer Books of the Company will remain closed from 25th September 2012 to 27th September 2012 (both days inclusive).

4. Shareholders holding shares in identical order of names in more than one folio are requested to write to the Company's below mentioned Registrar & Transfer Agent and send their Share Certificates, to enable consolidation of their holding into one folio.

Also the members are requested to immediately notify in their own interest the change in their Address to the Company's Registrars & Transfer Agent:

M/s. LINK INTIME INDIA PRIVATE LTD C-13, Pannalal Silk Mills Compound, 1st Floor, Bhandup (West), Mumbai 400 078.

- 5. Members seeking any information on accounts are requested to write to the Company, which should reach the Company at least a week before the meeting so as to enable the management to keep the information ready. Replies will be provided at the meeting.
- INFORMATION REQUIRED TO BE FURNISHED UNDER THE LISTING AGGREEMENT

As required under the Listing Agreement, the particulars of the Director who are proposed to be appointed or re-appointed is furnished below:

i) Item No. 2 of the Notice:

Name

: Mr. Ashwini Om Prakash Sharma

Age

: 58 Years

Qualification

: B. Com

Expertise

: Management

Date of Appointment: 25/03/2002

ii) Item No. 3 of the Notice:

Name

: Mr. Arjunsingh Vishwanth

Mehorotra

Age

: 72 Years

Qualification

, L , Ca, C

Qualificatio

: B. Com

Expertise

: Management

Date of appointment: 25/03/2002

By Order of the Board of Directors For JAIPAN INDUSTRIES LIMITED

J. N. AGARWAL

(Chairman & Managing Director)

Place : Mumbai

Dated: 4th August, 2012

#### Registered Office:

17, Cama Industrial Estate, Walbhat Road, Goregaon (East),

Mumbai - 400 063.

## **DIRECTORS' REPORT**

To, The Members of

#### **JAIPAN INDUSTRIES LIMITED**

The Directors have pleasure in presenting the 46th Annual Report on the business and operations of your Company and the Audited Financial Statements for the year ended 31st March, 2012.

#### 1. FINANCIAL RESULTS

#### The highlights of the Financial Results are :

3	<u>31-03-2012</u>	<u>31-03-2011</u>
Sales & Other Income	271904126	271421810
Less: Raw Material Consumed & Purchases	214418561	211 <b>68</b> 9335
Less: Expenditure	46246596	525 <b>6</b> 5520
Less: Depreciation	85 <b>6</b> 5172	4749972
Net Profit before tax & after depreciation	2093796	24169 <b>8</b> 3
Less: Provision for Tax	1078033	627456
Less: Income tax earlier year	_	_
Add: Provision for Deferred Tax	(254539)	118520
Net Profit After Tax	1270302	1671007
Add: Profit & Loss brought forward	33123832	31452825
Profit carried to Balance Sheet	34394134	<b>3</b> 3123 <b>8</b> 32

#### 2. DIVIDEND

Your Board of Directors does not recommend any dividend for the financial year ended 31st March, 2012.

#### 3. FIXED DEPOSITS

The Company has not accepted any fixed deposits during the year under review.

#### 4. DEPOSITORY SYSTEM

The Company has entered into an agreement with National Securities Depository Limited (NSDL) as well as Central Depository Services (India) Limited (CDSL) to enable shareholders to hold the shares in dematerialized form. The Company also offers simultaneous Dematerialization of physical shares lodged for transfer.

#### 5. DISCLOSURE UNDER SECTION 274(1)(g)

None of the Director of the Company have been disqualified under section 274(1)(g) of the Companies Act, 1956.

#### 6. DIRECTORS

Mr. ASHWINI OM PRAKASH SHARMA, Independent Director, retires by rotation at the ensuing Annual General Meeting & being eligible, offers himself for re-appointment. The Board recommends his re-appointment.

Mr. ARJUNSINGH MEHROTRA, Independent Director, retires by rotation at the ensuing Annual General Meeting & being eligible, offers himself for re-appointment. The Board recommends his re-appointment.

#### 7. DIRECTORS' RESPONSIBILITY STATEMENT

As required under the provisions of Section 217 (2AA) of the Companies Act, 1956, the Directors hereby confirm:

 that in preparation of the Annual Accounts for the year ended 31st March, 2012, the applicable accounting standards had been followed along with proper explanation relating to material departures, if any;

- ii. that the Directors had selected such accounting policies and applied consistently and made judgments and estimates that were reasonable and prudent so as to give true and fair view of the state of affairs of the Company at the end of the financial year ended 31st March, 2012 and the profit of the Company for the year under review;
- iii. that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. that the annual accounts for the year ended 31st March, 2012 have been prepared on a 'going concern basis'

#### 8. SUBSIDIARY

Your Company does not have any subsidiary company.

#### 9. PARTICULARS OF EMPLOYEES

The information required under Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975, as amended, is not given as there are no employees during the year or part thereof as required under Section 217 (2A).

## 10. CONSERVATION OF ENERGY TECHNOLOGY ABSORPTIONS AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information in accordance with the provisions of Section 217 (1) (e) of the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules, 1988 is given in the Annexure and forms part of this report.

#### 11. CORPORATE GOVERNANCE

Your Company has taken adequate steps to ensure compliance of requirements of Corporate Governance as per Listing Agreement with Stock Exchange. A separate report on Corporate Government is given in Annexure "A".

#### 12. AUDITORS

M/s Ashok K. Lohiya & Associates, Chartered Accountant, the Auditor of the Company hold their office until the conclusion of the ensuing Annual General Meeting of the Company and your Directors recommended their re-appointment, if made, would be within the limits prescribed under Section 224 (1-B) of the Companies Act, 1956.

#### 13. ACKNOWLEDGEMENT

The Directors sincerely appreciate the enthusiasm and hard work displayed by all employees during the year. Your Directors also acknowledge their appreciation of the continued assistance and support given by the esteemed customers, suppliers, bankers and various departments of Central and State Governments.

For and on behalf of the Board of Directors

JAIPAN INDUSTRIES LIMITED

J. N. AGARWAL

(Chairman & Managing Director)

Place : Mumbai

Dated: 4th August, 2012

#### Registered Office:

17, Cama Industrial Estate,

Walbhat Road, Goregaon (East), Mumbai - 400 063.

## ANNEXURE TO THE DIRECTORS' REPORT

PARTICULARS REQUIRED UNDER SECTION 217 (1)(e) OF THE COMPANIES ACT, 1956, FOR THE YEAR ENDED 31ST MARCH, 2012.

#### I. CONSERVATION OF ENERGY

The Company has been strictly observing and monitoring the power consumption and had been taken adequate measure for saving of energy.

#### A. Power and Fuel Consumption

<u>Particulars</u>	<u>2011-12</u>	<u>2010-11</u>
Units Purchase (KWH in Lakhs)	6.49	5.96
Total Amount (Rs. in Lakhs)	19.48	17.88
Average Rate per unit (Rs./Unit)	3.00	3.00

#### B. Consumption per unit of production

<u>Particulars</u>	<u>2011-12</u>	2010-11
	Per Unit	Per Unit
Electricity (KWH)	1.45	3.07

## RESEARCH & DEVELOPMENT AND TECHNOLOGY ABSORPTION

#### A. Research and Development [R & D]

The Company is in a continuous process of finding out new technology efficient products.

#### B. Technology absorption

The Company is trying to make products that consume absorb less technology and energy.

#### III. FOREIGN EXCHANGE EARNINGS AND OUTGO

<u>Par</u>	<u>ticulars</u>	<b>2011-12</b> In Lakhs	<u>2010-11</u> In Lakhs
For	e Company had earned eign Exchange as under (C & F Basis):		
1)	On its Direct Exports	799.50	723.89
2)	On its Exports as Supporting Manufacturer	5.29	Nil
	e Foreign Exchange outgoing s under		
1)	Travelling	2.10	0.39
2)	Bank Charges	1.54	4.15
3)	Imports of Raw Materials/Purchases	30.27	134.63

#### For and on behalf of the Board of Directors

J. N. AGARWAL

(Chairman & Managing Director)

Place: Mumbai

Dated: 4th August, 2012.

## **CORPORATE GOVERNANCE**

#### PHILOSOPHY ON CODE OF GOVERNANCE

The Board of Directors and the Management of JAIPAN INDUSTRIES LIMITED commit themselves to :

- Strive towards enhancement of shareholder value in the medium and long term through sound business decisions, prudent financial management and high standard of ethics throughout the organization.
- Ensure transparency and professionalism in all decisions and transactions of the Company.
- · Achieve excellence in Corporate Governance by
  - Confirming to and exceeding wherever possible, prevalent guidelines on Corporate Governance.
  - Regularly reviewing the Board processes and the Management systems to improve governance relating to all the above.

The report on Corporate Governance is divided into four parts :

- Board of Directors
- II. Committees of the Board
- III. Shareholder Information
- IV. Other Disclosures

#### I. BOARD OF DIRECTORS

The details of Board of Directors are as under:

		No. of	inclinacionip as on of occupit			
Name of Directors	Designation	Board Meetings Attended	Other Board (excluded)	<del>+</del>	Commitees Jaipan)	Attendance at last AGM
		Attended	Jaipan)	Chairman	Member	
J. N. Agarwal	Chairman & Managing Director Executive	5	NIL	NIL	NIL	Present
Atin J. Agarwal	Executive Director	5	NIL	NIL	NIL	Present
Shirish Gotecha	Director Non-Executive & Independent	5	NIL	NIL	NIL	Present
Ashwini O. Sharma	Director Non-Executive & Independent	5	NIL	NIL	NIL	Present
Arjun Singh Mehrotra	Director Non-Executive & Independent	5	NIL	NIL	NIL	Present

#### A. RESPONSIBILITIES

The Board of Directors responsibilities include review of :

- Strategy and business plans
- · Annual operating and capital expenditure budgets
- Investment and exposure limits
- Business risk analysis and control
- Senior executive appointment
- Compliance with statutory / regulatory requirements and review of major legal issues
- Adoption of quarterly results / annual results
- Transaction pertaining to purchase, disposal of property, major provisions and write-offs.

#### **B. BOARD MEETINGS**

The meetings of the Board of Directors' are scheduled well in advance and the folder containing the agenda for the meeting with detailed review of all aspects of the Company business, including performance of the Company, employee relations, details of investment, capital expenditure, etc. is circulated to all the directors. It also highlights important matters discussed at the audit committee, shareholders grievance committee and at the sub-committee of Directors. Five Board meetings were held during the period 31st March, 2012. They were held on 09.05.2011, 03.09.2011, 02.12.2011, 23.01.2012 and 25.02.2012.

#### C. CODE OF CONDUCT

The Board of Directors has adopted the code of conduct and responsibilities of the Board towards the company in the Board Meeting.

#### D. DISCLOSURE REGARDING RE-APPOINTMENT OF DIRECTORS

In accordance with the provisions of the Companies Act, 1956,Mr. ASHWINI OM PRAKASH SHARMA and Mr. ARJUNSINGH VISHWANATH MEHROTRA, retire by rotation and have expressed their willingness to be re-appointed at the ensuing Annual General Meeting.

#### III. COMMITTEES OF THE BOARD

#### A. AUDIT COMMITTEE

The terms of reference of this Committee are wide enough to cover the matters specified for Audit Committee under clause 49 of the Listing Agreement as well as section 292A of the Companies Act, 1956.

#### The primary role of Audit Committee Is:

- · To oversee the Company's financial reporting process and disclosure of financial information.
- · To review the financial statements, adequacy of internal control systems and periodic audit reports.
- To recommend to the Board the matters relating to the financial management of the Company.
- To recommend appointment/re-appointment of Statutory Auditors and fixation of their remuneration.
- To hold discussions with Statutory Auditors periodically.

The Statutory Auditors of the Company are invited to attend Audit Committee Meetings, to discuss and review the quarterly/half yearly unaudited results, the annual audited accounts, internal audit, matters relating to the compliance with accounting standards, auditor's observations arising from the audit of the Company's accounts and other related matters.

The Chairman of the Audit Committee is an Independent Director. He was present in AGM of the Company held on 30.09.2011.

In 2011-12, the Audit Committee met 5 times on 09.05.2011, 03.09.2011, 02.12.2011, 23.01.2012 and 25.02.2012. The attendance during the year is as under.

Name of the Member	Designation	No. of meetings attended
Shirish Gotecha	Chairman	5
Ashwini O. Sharma	Member	5
Arjun Singh Mehrotra	Member	5

#### **B. REMUNERATION COMMITTEE**

The terms of reference of the Remuneration Committee is to determine, review and recommend the Company's policy on specific remuneration packages for Whole Time Directors, Non-Executive Directors and commission payable to the Chairman of the Company. The recommendations of the Committee are put up to the Board of Directors and Shareholders of the Company.

The Remuneration Committee met twice in the year, on 09.05.2011 and 03.09.2011

Name of the Member	Designation
Arjun Singh Mehrotra	Chairman
Ashwini O. Sharma	Member
Shirish Gotecha	Member

#### REMUNERATION POLICY

The Managing / Executive Directors are paid remuneration as per the Agreements entered between them and the Company. These Agreements are placed for approval before the Board and the shareholders and such other authorities as may be necessary. The remuneration structure of the Managing / Executive Directors comprises of salary, commission, perquisites and allowances, contributions to provident fund, superannuation and gratuity. The Non-Executive directors do not draw any remuneration from the Company except commission and sitting fees.

#### **DETAILS OF REMUNERATION TO ALL DIRECTORS**

The primary role of the Remuneration Committee is to determine and recommend to the board the compensation to the Directors. The details of remuneration paid to the Directors for the year-ended 31.03.2012 are specified below:

#### A. Remuneration as per Accounts for the year ended 31.03.2012

Director	Salary & Perquisites (Rs.)	Commission (Rs.)	Total (Rs.)
1. Mr. J. N. Agarwal	9,50,000/-	NIL	9,50,000/-
2. Mr. Atin Agarwal	3,16,900/-	NIL	3,16,900/-
3. Mr Ashwini O Sharma	3,42,500/-	NIL	3,42,500/-

No Sitting fees are paid to Non-Executive Directors of the Company.

The Chairman of Remuneration Committee was present in the Annual General Meeting held on 30.09.2011.

Company has not issued any stock options to any of its Directors and Employees.

There are no shares or convertible instruments held by the Independent Directors of the Company.

#### C. SHAREHOLDER / INVESTOR GRIEVANCE COMMITTEE

The Committee reviews all matters connected with the physical securities transfer. The Committee also looks into redressal of shareholders complaints relating to transfer of shares, non-receipt of balance sheet, non-receipt of dividends, issue of share certificates on account of bonus, split or any other matter related to securities of the Company. The Committee oversees the performance of the Registrar and Transfer Agents and recommends measures for overall improvement in the quality of investor services. The Committee meets as and when required, depending upon grievances and/ or request for physical transfer of securities received by the Company.

The report received from the Share Transfer Agents as reviewed by the Committee is placed at the Board Meetings from time to time.

During the financial year ended March 31, 2012, four Shareholders/Investors' Grievance Committee Meetings were held on 09.05.2011, 03.09.2011, 02.12.2011, 23.01.2012.

Name of the Member	Designation
Ashwini O. Sharma	Chairman
Atin Agarwal	Member
Arjun Singh Mehrotra	Member

The Company has attended the investors' grievances / correspondence promptly. There were no investors' complaints pending as on March 31, 2012. There were Nil outstanding requests for transfer & Nil pending requests for dematerialization of shares as on March 31, 2012. One court case is pending against Link Intime India Pvt. Ltd, our RTA, by a shareholder of the Company.

#### D. DETAILS OF ANNUAL / EXTRAORDINARY GENERAL MEETINGS

Location and time of General Meetings held in last 3 years:

Year	AGM/EGM	LOCATION	DATE	TIME
2010-11	AGM	Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai 400 063.	30.09.2011	9.30 A.M.
2009-10	AGM	Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai 400 063.	30.09.2010	9.30 A.M.
2008-09	AGM	Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai 400 063.	30.09.2009	11.00 A.M.

#### E. DISCLOSURES

- a) There were no materially significant related party transactions with the promoters, Directors etc that may have potential conflict with the interests of the Company at large.
- b) There were no pecuniary relationships or transactions of Non-Executive Directors vis-à-vis the Company.

#### F. MEANS OF COMMUNICATION

The Companies Website www.jaipan.com also displays official news releases and presentations made to the institutional investors/analysts.

#### G. CODE OF CONDUCT:

The Company has formulated and implemented a Code of Conduct for all Board Members and Senior Management of the Company which is in compliance with clause 49(1)(D) of Listing Agreement.

#### H. INTERNATIONAL SECURITIES IDENTIFICATION NUMBER (ISIN)

ISIN is a unique identification number of traded scrip. The number has to be quoted in each transaction relating to the dematerialized equity shares of the Company. The Company's ISIN is INE058D01030.

#### I. SECRETARIAL AUDIT REPORT REGARDING RECONCILIATION OF CAPITAL:

As required by regulation 55A of SEBI (Depositories and Participants) Regulations, 1996, a quarterly audit is conducted by a Practicing Company Secretary, reconciling the Issued and Listed Share Capital of the Company with the aggregate of the shares held by the investors in physical form and in demat form in CDSL and NSDL and said certificates are submitted to the Stock Exchange within the prescribed time limit.

As on March 31, 2012, there was no difference between the Issued capital and the aggregate of shares held by the investors in both physical form and in electronic form with depositories.

#### IV. SHAREHOLDER INFORMATION

#### 1. Annual General Meeting:

Date and Time : 28th September, 2012 at 9.30 a.m.

Venue : 17, Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai - 400 063.

2. Book Closure Date : 25th September, 2012 to 27th September, 2012 (Both Days inclusive).

3. Financial Calendar : (Provisional)

The Company's Financial Year is based on four quarters consisting three months per quarter.

Period	Board meeting to approve quarterly financial results
Quarter ending 30th June, 2012	By end of 31st July, 2012
Quarter ending 30th September, 2012	By end of 31st October, 2012
Quarter ending 31st December, 2012	By end of 31st January, 2013
Quarter ending 31st March, 2013	By end of 30th April, 2013

4 Registered Office: 17, Cama Industrial Estate, Walbhat Road,

Goregaon (E), Mumbai - 400 063.

5. Listing of Equity Shares on Stock: The Stock Exchange, Mumbai

Listing Fees as prescribed has been fully paid to the Stock Exchanges where the shares of the Company are listed.

6. Stock Code:

Stock Exchange

Stock Code

The Stock Exchange, Mumbai

5840

7. Stock Price Data:

Market Price Data of the Company and comparison with BSE Sensex

(in Rs.)

Van / Blanch	High	Low	High	Low	
Year / Month	Jaipan Industr	ies Limited	Sensex		
April'11	20.95	24.90	19811.14	18976.19	
May'11	20.80	20.90	19253.87	17786.13	
June'11	18.30	19.80	18873.39	17314.38	
July'11	17.60	21.80	19131.7	18131.86	
August'11	18.50	19.45	18440.07	15765.53	
September'11	17.35	19.30	17211.8	15801.01	
October'11	16.95	17.95	17908.13	15745.43	
November'11	16.75	17.20	17702.26	15478.69	
December'11	12.00	14.55	17003.71	15135.86	
January'12	13.97	17.00	17258.97	15358.02	
February'12	15.15	17.30	18523.78	17061.55	
March'12	15.00	16.30	18040.69	16920.61	

8. Registrars & Transfer Agents

: Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mills Compound,

1st Floor, L.B.S. Marg, Bhandup (W),

Mumbai - 400 078.

#### 9. Share Transfer System:

Share Transfer in physical form is normally effected within a maximum period of 30 days of receipt of the documents, if found in order. The Share Transfer Committee approves all share transfers. All requests for dematerialization of shares are processed and the confirmation is given to the depositories i.e. National Securities Depository Limited (NSDL) & Central Depository Services Limited (CDSL).

#### 10. Distribution of shareholding as on 31st March, 2012

Range of Shares	No. of Share Holders	% of Shareholdings	Share Amount (in Rs.)	% if Total Share Amount
1 - 500	3154	71.1161	627810	10.2922
501 - 1000	537	12.1082	425714	6.9791
1001 - 2000	513	11.5671	702814	11.5218
2001 - 3000	71	1.6009	180700	2.9624
3001 - 4000	39	0.8794	139158	2.2813
4001 - 5000	31	0.6990	144515	2.3692
5001 - 10000	45	1.0147	317304	5.2018
10001 & above	45	1.0147	3561825	58.3921
TOTAL	4435	100.00	6099840	100.00

#### 11. Category of Shareholdings as on 31st March, 2012

#### LIST OF SHAREHOLDERS CATEGORYWISE (SUMMARY)

Category	No. of Shares	% of total Shares
CLEARING MEMBER	23205	0.3804
OTHER BODIES	653223	10.7089
DIRECTORS	1919444	31.4671
HINDU UNDIVIDED FAMILY	9846	0.1614
MARKET MAKER	813900	1.3343
NON RESIDENT INDIANS	24203	0.3968
NON RESIDENT	5707	0.0936
PUBLIC	3051574	50.0271
RELATIVE OF DIRECTORS	331248	5.4304
Total	6099840	100

#### 12. DEMAT POSITION AS ON 31.03.2012

758.15% of the Company's paid up equity share capital has been dematerialized up to March 31, 202. Trading in the equity shares of the Company at Bombay Stock Exchange is permitted only in dematerialized form.

The details of dematerialized shares as on March 31, 2012 are as under:

Depository	No of shares	% of Capital
NSDL	1500659	24.60
CDSL	3083484	50.55
Physical	1515697	24.85
Total	6099840	100.00

#### 13. Address for Correspondence

Company's Registrar & Transfer Agent : Link Intime India Pvt. Ltd.

C-13, Pannalal Silk Mills Compound, 1st Floor, L.B.S. Marg, Bhandup (W),

Mumbai - 400 078.

For and on behalf of the Board of Directors

J. N. AGARWAL

(Chairman & Managing Director)

Place: Mumbai

Dated: 4th August, 2012

#### **Declaration of Code of Conduct**

As per clause 49(I)(D) all the Board Members and Senior Management personnel have affirmed compliance with the code.

#### FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

MANAGING DIRECTOR

PLACE: MUMBAI

DATED::4th August, 2012

## REPORT ON CORPORATE GOVERNANCE

To the Members of

#### JAIPAN INDUSTRIES LIMITED

We have examined the compliance of conditions of Corporate Governance by Jaipan Industries Limited (the Company), for the year ended March 31, 2012, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchange. The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in Clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion of the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us and the representations made by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above-mentioned Listing Agreement.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For **ASHOK K. LOHIYA & ASSOCIATES**CHARTERED ACCOUNTANTS

**ASHOK K. LOHIYA** 

(Proprietor)
MEMBERSHIP NO. 108056

PLACE: MUMBAI

DATED:: 4th August, 2012

## **AUDITORS' REPORT**

To,
The Members of
JAIPAN INDUSTRIES LIMITED

We have audited the attached Balance sheet of **JAIPAN INDUSTRIES LIMITED**, as at 31st March 2012, the Profit and Loss Account and Cash Flow Statement for the year ended on that date annexed thereto.

These financial statements are responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

- We conduct our audit in accordance with the Auditing Standards generally accepted in India. Those Standards required that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on test basis evidence supporting the amounts and disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe that our audit provides a reasonable basis for our opinion.
- 2. As required by Companies [Auditors Report] Order, 2003 as amended by Companies [Auditors Report] [Amended] Order, 2004 [together 'the Order'], issued by the Central Government of India in terms of subsection (4A) of section 227 of the Companies Act, 1956, we give in the annexure a statement on the matters specified in paragraph 4 & 5 of the said Order.
- 3. Further to our comments in the Annexure referred to in paragraph 2 above, we report that;
  - We have obtained all the information & explanations, which to the best of our knowledge and belief were necessary for the purpose of audit.
  - b. In our opinion, proper books of accounts, as required by Law have been kept by the Company so far as it appears from our examination of such books.
  - c. The Balance Sheet, Profit and Loss Account & Cash Flow Statement dealt with by this report are in arrangement with the books of accounts.

- d. In our opinion, the Balance Sheet, Profit and Loss Account & Cash Flow Statement dealt by this Report comply with the Accounting Standards referred to in sub-section [3C] of section 211 of the Companies Act, 1956.
- e. On the basis of the written representations received from Directors and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31st March 2012 from being appointed as a director within the meaning of section 274 (1)(g) of the Companies Act, 1956.
- f. Subject to above, in our opinion and to the best of our information & explanations given to us, the said accounts read with significant accounting policies and other notes thereon, give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India;
  - In so far as relates to the Balance Sheet, of state affairs of the Company as at 31st March2012:
  - In so far as relates to the Profit and Loss Account of the profit of the Company for the year ended on the date, and
  - iii) In so far as relates to the Cash Flow Statement of the cash flow of the Company for the year ended on the date.

For ASHOK K. LOHIYA & ASSOCIATES

SHARTERED ACCOUNTANTS

ASHOK K. LOHIYA (Proprietor) MEMBERSHIP NO. 108056

PLACE: MUMBAI

DATED: 4th August, 2012

## **ANNEXURE TO THE AUDITORS' REPORT**

Annexure referred to the paragraph 2 of the Report of even date of the Auditors' to the Members of Jaipan Industries Limited on the accounts for the year ended 31st March 2012.

- 1) The nature of the Company's business / activities during the year is such that clause [viii] & [xiii] of paragraph 4 of the Companies [Auditors' Report] Order, 2003 are not applicable to the Company for the year ended on 31st March 2012.
- 2) In respect of its Fixed assets:
  - a) The Company is maintaining proper records, showing full particulars including quantitative details and location of fixed assets.
  - b) The Company has programme of physical verification of assets which in our opinion is reasonable having regards of the size of the Company & the nature of business.
  - c) None of the fixed assets have been revalued during the year.
  - d) In our opinion and according to the information and explanations given to us No substantial part of fixed assets has been disposed off during the year.

#### 3) In respect of its Inventory:

- a) The stock of finished goods, spare parts & raw materials has been physically verified during the year by the management.

  In our opinion the frequency of verification is at reasonable interval.
- b) The procedure of physical verification of fixed assets followed by the management as reasonable & adequate in relation to the size of the company & the nature of its business.
- In our opinion and according to the information & explanations given to us, discrepancies noticed on physical verification between physical stock & book records were not material in relation to the operation of the Company and same have been properly dealt with in the books of account.

#### 4) In respect of its loans:

- a) The Company has granted loan to our parties covered in register maintained under section 301 of the Companies Act 1956 (which is being updated). The maximum amount involved during the year was Rs. 53.01 Lacs Sans & the year end balance of such loans to such parties was Rs. 4.66 Lacs. The Company has not take any loan from parties covered in register covered under Section 301 of Companies Act 1956.
- b) There are no terms & condition fixed on which loans have been granted to parties listed in the register maintained under section 301 of Companies Act 1956.
- c) Hence whether the company is regular in covering the principal amount could not be reported hereunder.
- d) In the absence any terms & conditions it is informed to us that there is no overdue amount of loans taken from or granted to companies, firms or other parties listed in register maintained under section 301 of Companies Act 1956.
- 5) In our opinion and according to the information & explanations given to us, there are adequate internal control procedure commensurate with the size of the company and the nature of its business with regard to purchase of stores, raw materials including components, plant & machinery, equipment & other assets & with regard to sale of goods.
- 6) a) According to information & explanations given to us, we are of the opinion that the transactions that need to be entered into the register maintained under Sections 301 of the Companies Act 1956 are in the process of being updated.
  - b) In our opinion and according to information & explanations given to us, the transactions made in pursuance of contracts & arrangements which are being entered in the register maintained under section 301 of Companies Act 1956 and exceeding the value of rupees Five Lacs in respect of any party during the year have been made at prices which are reasonable having regard to prevailing market price at relevant time.
- 7) The Company has not accepted any Fixed Deposits from the public during the year and therefore, the question of compliance with directives issued by the Reserve Bank of India and the provisions of section 58A & 58AA or any other relevant provisions of Companies Act 1956 & the rules framed there under does not arise.
- 8) In our opinion, Company has an adequate internal audit system commensurate with its size & nature of its business.

- 9) Maintenance of cost records has not been prescribed by the Central Government Under section 209 (1) (d) of the Companies Act 1956 for any products of the Company.
- 10) According to information & explanations given to us in respect of Statutory and Other dues:
  - a) The Company is regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employee's State Insurance, Sales Tax, Income Tax, Custom Duties, Excise Duty, Cess & other raw material statutory dues applicable to it. According to information & explanations given to us, there are no undisputed amount payable in respect of Wealth Tax, Sales Tax, Custom Duty, & Cess at the year end for the period of more then Six months from the Date, they became payable.
  - b) According to the information & explanations given to us, there are no dues of Custom duty, Excise duty, Wealth tax, & cess on account of any dispute other then as indicated below:

Sr. No.	Name of the Statue	Nature of Dues	Forum where dispute is pending	Amount Rs. (In Lacs)
1	Maharashtra Sales Tax	Sales Tax	Appeal	152.48

- 11) The Company has no accumulated losses. The Company has incurred cash loss of Rs 5.80 Lakhs as loss by theft, during the financial year covered year covered by our report.
- 12) Based on our audit procedure & according to information & explanation given to us, we are of the opinion that the Company has repayment of dues to Financial Institutions, Banks or Debenture holders subject to note.
- 13) The Company has not granted any Loans & advances on the basis of security by way of pledge of shares, debentures & other similar securities.
- 14) In our opinion, the Company is not dealing in or trading in shares, securities, debentures & other investments. Accordingly, the provision of clause (xiv) of Paragraph 4 of aforesaid Order are not applicable to the Company.
- 15) The Company has not given guarantees for loans taken by subsidiaries, joint Venture companies from Bank or Financial Institution.
- 16) The Company has received a long term Car loan From ICICI Bank Ltd during the year for Acquiring the car and same has been utilized accordingly.
- 17) According to the information & explanations given to us by the management, the Funds raised on short term basis have not been used for long term use & vice versa.
- 18) The Company has not raised any money by any preferential allotment during the Year. Therefore the provision of clause (xviii) of paragraph 4 of the aforesaid Order not applicable to the Company.
- 19) The Company has not issued any debentures during the year under audit. Accordingly the provisions of clause (xix) of paragraph 4 of the aforesaid Order not applicable to the Company.
- 20) The Company has not raised any money by way of public issue during the year. Therefore, the provisions of clause (xix) of paragraph of the aforesaid Order not applicable to the Company.
- 21) During the course of our examination of the books of accounts carried out in accordance with Generally Accepted Auditing Practices, we have neither come across any instance of fraud on or by the Company nor have we been informed of any such case by the management.

For **ASHOK K. LOHIYA & ASSOCIATES**CHARTERED ACCOUNTANTS

ASHOK K. LOHIYA (Proprietor) MEMBERSHIP NO. 108056

PLACE: MUMBAI

DATED: 4th August, 2012

## **BALANCE SHEET AS AT 31ST MARCH, 2012**

	PARTICULARS	Note No.	As at 31 March, 2012 Rupees	As at 31 March, 2011 Rupees
A	EQUITY AND LIABILITIES			
1	Shareholders' funds  (a) Share capital  (b) Reserves and surplus  (c) Money received against share warrants	1 2	60,998,400.00 44,329,438.45 	60,998,400.00 42,766,981.00
2	Share application money pending allotment		-	~
3	Non-current liabilities  (a) Long-term borrowings  (b) Deferred tax liabilities (net)  (c) Other long-term liabilities  (d) Long-term provisions	3	8,337,639.00 7,365,505.00	11,236,886.00 2,700,000.00
4	Current liabilities  (a) Short-term borrowings  (b) Trade payables  (c) Other current liabilities  (d) Short-term provisions  TOTAL	4 5 6 7	38,149,481.00 42,108,307.00 7,296,513.00 983,532.00 209,568,815.45	38,024,426.00 35,566,721.00 7,232,073.00 1,255,506.00 199,780,993.00
B 1	ASSETS Non-current assets (a) Fixed assets (i) Tangible assets (ii) Intangible assets (b) Non-current investments (c) Deferred tax assets (net) (d) Long-term loans and advances (e) Other non-current assets	8 8 9	33,628,699.45 29,258.00 500.00 944,525.00	35,968,350.00 23,976.00 500.00 689,985.00
2	Current assets  (a) Current investments (b) Inventories (c) Trade receivables (d) Cash and cash equivalents (e) Short-term loans and advances (f) Other current assets  TOTAL	10 11 12 13 14	86,089,706.00 43,289,297.00 13,335,691.00 31,682,868.00 568,271.00 209,568,815.45	57,119,754.00 52,419,818.00 16,147,809.00 37,377,124.00 33,677.00 199,780,993.00

AS PER OUR ATTACHED REPORT OF EVEN DATE

For **ASHOK K. LOHIYA & ASSOCIATES** CHARTERED ACCOUNTANTS

J. N. AGARWAL (MANAGING DIRECTOR)

ATIN J. AGARWAL (DIRECTOR)

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

**ASHOK K. LOHIYA** 

(PROPRIETOR)

Membership No.: 108056 Firm Reg No.: 124406 W

PLACE : MUMBAI DATED : August 4, 2012

#### STATEMENT OF PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2012

PARTICULARS	Note No.	For the year ended 31 March, 2012 Rupees	For the year ended 31 March, 2011 Rupees
A CONTINUING OPERATIONS			
1 Revenue from operations (gross) Less: Excise duty	15 1 <b>5</b>	267,686,904.00 532,457.00	2 <b>6</b> 9,237,194. <b>00</b> –
Revenue from operations (net)		267,154,447.00	269,237,194.00
2 Other income	16	4,749,679.00	2,184,616.00
3 Total revenue (1+2)		271,904,126.00	271,421,810.00
4 Expenses			
(a) Cost of materials consumed	17	36,799,824.00	72,071,421.00
(b) Purchases of stock-in-trade	17	191,069,278.60	161,373,1 <b>0</b> 8.00
<ul><li>(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade</li></ul>	17	(13,450,541.00)	-21,755,194.00
(d) Employee benefits expense	18	10,452,330.00	11,360,628.00
(e) Finance costs	19	<b>7,470,205.00</b>	5,505,256.00
(f) Depreciation and amortisation expense	8	8,565,171.87	4,749,972.00
(g) Other expenses	20	28,324,061.95	35,699,6 <b>36</b> .00
Total expenses		269,230,330.42	269,004,827.00
5 Profit / (Loss) before exceptional and extraordinary items and tax (3 - 4)		2,673,795.58	2,416,983.00
6 Exceptional items	21	<b>580,000.</b> 00	_
7 Profit / (Loss) before extraordinary items and tax (5 + 6)		2,093,795.58	2,416,983.00
8 Extraordinary items		_	_
9 Profit / (Loss) before tax (7 + 8)		2,093,795.58	2,416,983.00
10 Tax expense:		1 070 022 00	£07.4E6.00
<ul><li>(a) Current tax expense for current year</li><li>(b) (Less): MAT credit (where applicable)</li></ul>		1,078,033.00	<b>6</b> 27,456.00
(c) Current tax expense relating to prior years		_	
(d) Net current tax expense		1,078,033.00	627,456.00
(e) Deferred tax		(254,539.88)	118,520.00
		823,493.12	745,976.00
11 Profit / (Loss) from continuing operations (9 +10)		1,270,302.45	1,671,007.00
15.i Earnings per share (of Rs.10/- each) (a) Basic			
(i) Continuing operations		0.21	0.27
(ii) Total operations		0.21	0.27
(b) Diluted		NA	NA
(i) Continuing operations (ii) Total operations			
See accompanying notes forming part of the financial statement	ents		

AS PER OUR ATTACHED REPORT OF EVEN DATE

For ASHOK K. LOHIYA & ASSOCIATES

FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

CHARTERED ACCOUNTANTS

**ASHOK K. LOHIYA** (PROPRIETOR)

J. N. AGARWAL (MANAGING DIRECTOR) **ATIN J. AGARWAL** (DIRECTOR)

Membership No.: 108056

Firm Reg No.: 124406 W

PLACE: MUMBAI DATED: August 4, 2012

## CASH FLOW STATEMENT FOR THE YEAR ENDED 31ST MARCH, 2012

PARTICULARS		year ended irch, 2012		e year ended March, 2011
	Rupees	Rupees	Rupees	Rupees
A. Cash flow from operating activities				
Net Profit / (Loss) before extraordinary items and tax		2,093,795.00		2,416,983.0
Adjustments for:				
Depreciation and amortisation	8,565,172.00		4,749,972.00	
Finance costs	7,470,205.00		5,505,256.00	
Loss by Theft	580,000.00		(618,276.00)	12,053,935.0
Interest income	(927,940.00)			
		15,687,437.00		
Operating profit / (loss) before working capital changes		17,781,232.00		12,053,935.0
Changes in working capital:				
Adjustments for (increase) /				
decrease in operating assets:				
Inventories	28,969,952.00			(19,671,768.00
Trade receivables	(9,130,521.00)			19,480,201.0
Short-term loans and advances	(5,694,256.00)			
Long-term loans and advances				
Other current assets	534,594.00	14,934,309.00		
Other non-current assets	254,540.00			
		2,846,923.00		11,862,368.0
Adjustments for increase / (decrease) in operating liabilities:				
Trade payables	6,541,586.00			(4,409,081.00
Other current liabilities	64,440.00			
Other long-term liabilities	(2,899,247.00)			
Short-term liabilities	125,055.00			
Short - term Provisions	(271,974.00)	3,559,860.00		
		6,406,783.00		16,271,449.0
Cash flow from extraordinary items				
Cash generated from operations				
Interest and Finance Charges	(7,470,205.00)		(5,505,256.00)	
Net income tax (paid) / refunds	(823,493.00)	(8,293,698.00)	(491,455.00)	(5,996,711.00
Net cash flow from / (used in) operating activities (A	<b>A</b> )	(1,886,915.00)		10,274,738.0
B. Cash Flow From Investing Activity				<del></del>
Purchase of Fixed Assest		(6,230,805.00)		(22,920,649.00
Net Cash flow From Investing Activity		(6,230,805.00)		(22,920,649.00
C. Cash Flow From Financing Activity				
Increase In Secured Loan Net			16,896,798.00	
Increase in Unsecured Loan	4,377,662.00	-	2,116,899.00	
Interest Income	927,940.00	5,305,602.00	618,276.00	19,631,973.0
Increase in cash and cash Equivalents		(2,812,118.00)		6,986,062.0
Cash and Cash Equivalents at the Beginning		16,147,809.00		9,161,747.0
Cash and Cash Equivalents at the Close		13,335,691.00		16,147,809.0
·	14			<del></del>

Note: 1 Share Capital

Notes:

(i) Reconciliation of the number of shares and amount outstanding at the beginning and at the end of the reporting period:

Particulars	Opening Balance	Fresh issue	Bonus	ESOP	Conversion	Buy Back	Other changes back	Closing Balance
Equity shares with voting rights								, i
Year ended 31 March, 2012								
Number of shares of     Rs. 10 each	6,099,840.00		_	_	_	_	_	6,099,840.00
– Amount	60,998,400.00	-	_ '	_	_	_	_	60,998,400.00
Year ended 31 March, 2011				:				
<ul> <li>Number of shares</li> </ul>	6,099,840.00	_	_	_	-	-	_	6,099,840.00
- Amount (Rs.)	60,998,400.00	_	_ '	-	_	_	_	60,998,400.00

#### Note: 1 (A) Share Capital

		As at 31 March, 2012		As at 31 March, 2011		
	Particulars	Numbers of shares	Amount	Numbers of shares	Amount	
(a) A	uthorised					
E	quity shares of 10 each with voting rights	6,100,000.00	61,000,000.00	6,100,000.00	6,100,000.00	
(b) ls:	sued					
E	quity shares of 10 each with voting rights	6,099,840.00	60,998,400.00	6,099,840.00	6,099,840.00	
(c) Si	ubscribed and fully paid up					
E	quity shares of 10 each with voting rights	6,099,840.00	60,998,400.00	6,099,840.00	60,998,400.00	
To	otal	6,099,840.00	60,998,400.00	6,099,840.00	60,998,400.00	

#### Details of Share held by Shareholder more than 5%

D. A. L.	As at 31 M	larch, 2012	As at 31 March, 2011		
Particulars ————————————————————————————————————	Number	Holding %	Number	Holding %	
(a) List of Share Holders					
J. N. Agarwal	1666832	27.32	1666832	27.32	
Total	1666832	27.32	1666832	27.32	

## **NOTES FORMING PART OF THE FINANCIAL STATEMENTS**

Note: 2 Reserves and surplus

	Doubleston	As at 31 March, 2012	As at 31 March, 201
	Particulars	Rs.	Rs.
a)	Investment Subsidy		
	(Received From Development Corparation of Konkan Ltd)		
	Opening balance	639,500.00	639,500.00
	Add: Additions during the year (give details)	_	
	Less: Utilised / transferred during the year (give details)	_	
	Closing balance	639,500.00	639,500.00
b)	Capital redemption reserve		
′	Opening balance	500,000.00	500,000.00
	Add : Additions during the year	_	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	Transferred from surplus in Statement of Profit and Loss	_	
	Others (give details)	<u>-</u>	
	Less: Utilised during the year (give details)		
	Closing balance	500,000.00	500,000.00
(c)	Securities premium account		
(-,	Opening balance	8,297,000.00	8,297,000.00
	Add : Premium on shares issued during the year	0,207,000.00	0,207,000.00
	Less: Utilised during the year for:	_	
	Closing balance	8,297,000.00	8,297,000.00
(H)	Invesmtent Alloawance Reserve		
ω,	Opening balance	206,649.00	206,649.00
	Add / (Less) : during the year	200,010.00	200,010.00
	Closing balance	206,649.00	206,649.00
e)	Profit and Loss Account		
.,	Opening Balance	33,123,832.00	31,452,825.00
	Add : Profit for the year	1,270,302.45	1,671,007.00
	Add : Excess Provision for Tax	292,155.00	1,5,557.100
		34,686,289.45	33,123,832.00
	Total	44,329,438.45	42,766,981.00

## **Notes: 3 Long term Borrowings**

B. M. dan	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(a) Term loans		
ICICI Bank Car Loan		
Secured	8337639	11236886
Total	8337639	11236886
Unsecured Loan		
(b) Loans and advances from related parties Unsecured	3646882	
(c) Other Loan term Loan	3718623	2700000
Sub Total	7365505	2700000
Total	15,703,144.00	13,936,886.00

Note: 3 A Long-term borrowings (contd.)

	Terms of	As at 31 M	larch, 2012	As at 31 M	arch, 2011
Particulars	repayment	Secured	Unsecured	Secured	Unsecured
	and security*	Rs.	Rs.	Rs.	Rs.
CAR Loan					
Term loans from banks:					
ICICI Bank Ltd	Motor Car	80,780.00			
ICICI Bank Ltd		365,693.00			
Kotak Mahindra Bank Ltd		1,045,664.00		1,646,005.00	
Reliance Caital Limited		6,845,502.00		9,590,881.00	
Total		8,337,639.00		11,236,886.00	
Loans and advances from related parties:					
Hansa Motor Works			1,064,180.00		
Jai Narayan Agarwal			1,551,431.00		
Atin J Agarwal			852,423.00		
Neha Agarwal			178,848.00	}	
Total			3,646,882.00		
Other loans and advances:					
Shailesh D Shah			1,718,623.00		
Venus Reords and Tapes Pvt Ltd		!	2,000,000.00		2,000,000.00
Vishal Trading Corparation		ļ			500,000.00
Anubha Impression	1				200,000.00
Total			3,718,623.00		
Total - Other loans and advances		8,337,639.00	7,365,505.00	11,236,886.00	2,700,000.00

#### Note: 4 Short-term borrowings

	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(a) Loans repayable on demand		
From banks		
<u>Secured</u>		
Cash Credit Ioan	35,906,623.00	34,582,013.00
Foreign Packing Credit Loan	2,242,858.00	
Inland Packing Credit	_	3,442,413.00
	38,149,481.00	38,024,426.00
From other parties		
Secured	Nil	
Unsecured	Nil	
Total	38,149,481.00	38,024,426.00

#### Notes:

#### (i) Details of security for the secured short-term borrowings:

Do W. Jane	N.A ofit.	As at 31 March, 2012	As at 31 March, 2011
Particulars	Nature of security	Rs.	Rs.
Cash Credit Loan Foreign Packing Credit Loan	Hypothecation of Bookdebts and Stock Mortgate of Factory Building Situated at AmliSilvassa	35,906,623.00 2,242,858.00	34,582,013.00
Inland Packing Credit			3,442,413.00
Total		38,149,481.00	38,024,426.00

## NOTES FORMING PART OF THE FINANCIAL STATEMENTS

Note: 5 Trade payables \*

B. atlan	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
Trade payables :     Acceptances     Other than Acceptances	42,108,307.00	35,566,721.00
Total	42,108,307.00	35,566,721.00

## Note: 6 Other current liabilities

	Paulianiana	As at 31 March, 2012	As at 31 March, 2011
	Particulars	Rs.	Rs.
(a) Curre	ent maturities of long-term debt (Refer Note (i) below)	5,419,932.00	4,626,852.00
(b) Unpa	aid dividends	359,350.00	359,350.00
(c) Other	r payables		
(i) :	Statutory remittances (Contributions to PF and ESIC,	700,897.00	759,246.00
1	Withholding Taxes, Excise Duty, VAT, Service Tax, etc.)		
(ii) :	Salary Payable A/c	507,300.00	762,859.00
(iii)	Telephone Expenses Payable A/c	13,401.00	37,579.00
(iv) (	Out Standing Rent	_	228,000.00
(v)	Audit Fee payable	181,757.00	131,757.00
(vi)	Other Liabilities	113,876.00	326,430.00
Total		7,296,513.00	7,232,073.00

## Note (i): Current maturities of long-term debt (Refer Notes (i), (iii) and (iv) in Note 5 - Long-term borrowings for details of security and guarantee):

<b>-</b>	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(a) Term Loan From Bank (Car loan) Secured		
Installment Paid During One Year		
from banks:		
ICICI Bank Ltd	531,120.00	-
ICICI Bank Ltd	261,960.00	_
Kotak Mahindra Bank Ltd	787,692.00	787,692.00
Reliance Capital Ltd	3,839,160.00	3,839,160.00
Total	5,419,932.00	4,626,852.00

#### Note: 7 Short-term provisions

Deutsulaus	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(x) Provision - for Income tax	983,532.00	1,255,506.00
Total	983,532.00	1,255,506.00

NOTES FORMING PART OF THE FINANCIAL STATEMENTS

Notes: 8 Fixed Assets

Tangible and Intangible Assets

		GR	GROSS BLOCK (Rs.)	ls.)	DEI	DEPRECIATION (RS.)	ls.)	NET BLOCK (Rs.	CK (Rs.)
	DESCRIPTION	AT APRIL 1, 2011	ADDITION/ DEDUCTION	AT MARCH 31, 2012	AT APRIL 1, 2011	ADDITION/ DEDUCTION	AT MARCH 31, 2012	AT MARCH 31, 2012	AT MARCH 31, 2011
	Free Hold Land	1,110,000		1,110,000	ı	•	•	1,110,000	1110000.00
	Factory Building	15,434,110	•	15,434,110	10,977,556	445,187	11,422,743	4,011,367	4456554.00
	Plant and machinery	10,662,657	757,228	11,419,885	7,432,006	517,873	7,949,879	3,470,006	3230651.00
<del></del>	Mould & Dies	14,532,363	190,000	14,722,363	11,451,850	440,841	11,892,690	2,829,673	3080513.00
	Motor vehicles	34,360,505	4,215,166	38,575,671	12,140,477	6,566,125	18,706,602	19,869,069	22220028.00
···	Furniture and fixtures	3,019,361	148,910	3,168,271	2,508,201	102,311	2,610,512	557,759	511160.00
	Computer System	3,506,758	585,333	4,092,091	2,823,109	349,709	3,172,818	919,273	683649.00
	Computer Software	37,095	23,625	60,720	13,119	18,343	31,462	29,258	23976.00
	Office Equipment	2,146,166	310,543	2,456,709	1,470,373	124,783	1,595,157	861,552	675793.00
•	Total	84,809,015	6,230,805	91,039,820	48,816,691	8,565,172	57,381,863	33,657,957	35,992,324
	Previous Year	61,888,366	22,920,649	84,809,015	44,066,718	2,961,502	47,028,220	37,780,795	15,442,567

#### Note: 9 Non-current investments

	As at 31 March, 2012		2012	As at 31 March, 2011		
Particulars	Quoted	Unquoted	Total	Quoted	Unquoted	Total
	Rs.	Rs.	s. Rs.	Rs.	Rs.	Rs.
Investments (At cost):						
A. Trade @						
(a) Investment in equity Shares of Malad Co - Op Society Ltd		500.00	500.00		500.00	500.00
(e) Other non-current investments (specify nature)						
Total - Trade (A)		500.00	500. <b>0</b> 0		500.00	<b>500</b> .00

#### Note: 10 Inventories

(At lower of cost and net realisable value)

Postinulose	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(a) Raw materials	19,647,732.00	4,128,321.00
(b) Finished goods	66,441,974.00	52,991,433.00
Total	86,089,706.00	57,119,754.00

#### Note: 11 Trade receivables

Postinulana	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
Trade receivables outstanding for a period exceeding six months from the date they were due for payment Secured, considered good		
Unsecured, considered good Doubtful	43,289,297.00	52,419,818.00 —
Less : Provision for doubtful trade receivables	43,289,297.00	52,419,818.00
Less: Provision for doubtful trade receivables	43,289,297.00	52,419,818.00
Other Trade receivables		
Secured, considered good		
Unsecured, considered good		
Doubtful		
Less: Provision for doubtful trade receivables		
Total	43,289,297.00	52,419,818.00

## Note: Trade receivables include debts due from:

Particulars	As at 31 March, 2012	As at 31 March, 2011
	Rs.	Rs.
Firms in which any director is a proprietor		
Jaipan C2c Company	4,172,389.00	3,374,236.00
Private companies in which any director is a director or member		
Jil Infoway	351,928.00	
Jaipan Teleshoppee	3,315,680.00	2,205,680.00
Total	7,839,997.00	5,579,916.00

Note: 11 Cash and cash equivalents

Dominulana	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
(a) Cash on hand	3,440,742.00	4,405,989.00
(c) Balances with banks		
(i) In current accounts	4,399,348.00	5,171,689.00
(ii) Bank Letterof Credit margin	290,102.00	1,364,632.00
(iii) In deposit accounts	3,000,000.00	3,000,000.00
(iv) InUnpaid Dividend Account	358,592.00	358,592.00
(v) BankGuarantee	1,846,907.00	1,846,907.00
Total	13,335,691.00	16,147,809.00

#### Note: 12 Short-term loans and advances

	Doubleston	As at 31 March, 2012	As at 31 March, 201
	Particulars	Rs.	Rs.
(a)	Loans and advances to related parties		
	Secured, considered good		
	Unsecured, considered good	466,200.00	1,948,075.00
	Doubtful	<u> </u>	
		466,200.00	1,948,075.00
	Less: Provision for doubtful loans and advances	_	
		466,200.00	1,948,075.00
b)	Security deposits		
	Secured, considered good		
	Unsecured, considered good	13,916,884.00	18,256,040.00
	Doubtful	_	
		13,916,884.00	18,256,040.00
	Less: Provision for doubtful deposits	_	
		13,916,884.00	18,256,040.00
g)	Others (specify nature)		
	Secured, considered good		
	Unsecured, considered good	17,299,784.00	17,173,009.00
	Doubtful	_	_
		17,299,784.00	17,173,009.00
	Less: Provision for other doubtful loans and advances		
		17,299,784.00	17,173,009.00
	Total	31,682,868.00	37,377,124.00

## **NOTES FORMING PART OF THE FINANCIAL STATEMENTS**

Note 20 Short-term loans and advances (contd.)

Dadiaulau	As at 31 March, 2012	As at 31 March, 2011
Particulars	Rs.	Rs.
Relative of Directors		
Firms in which any director is proprietor or a partner		
Garuda Builder	143,200.00	-405,300.00
Hansa Motors	_	-874,690.00
Jai Shree Finanace Company	88,000.00	25,000.00
Jaipan Teleshopee Pvt Ltd	_	2,020,000.00
Jaipan Sogo Electronics Pvt Ltd	_	727,745.00
Neha Agarwal	_	335,400.00
J N Agarwal	_	109,920.00
Rashi Agarwal	20,000.00	_
Veena J Agarwal	215,000.00	10,000.00
Total	466,200.00	1,948,075.00

#### Note: 13 Other current assets

Partículars	As at 31 March, 2012	As at 31 March, 2011
	Rs.	Rs.
(a) Accruals		
(i) Interest accrued on deposits	441,916.00	33,677.00
(d) Others		
(ii) Contractually reimbursable of TDS Deducted	126,355.00	· <del>-</del>
Total	568,271.00	33,677.00

#### Note 14 Revenue from operations

	Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011 Rs.
		Rs.	
(a)	Sale of Home Appliances	252,761,039.00	249,539,790.00
(b)	Sale of Mobile and Mobile Accessories	13,724,385.00	18,558,735.00
(c)	Other operating revenues	1,201,480.00	1,138,669.00
	Total Revenure fromOperation	267,686,904.00	269,237,194.00
	Less:		
(d)	Excise duty	532,457.00	0
	Total	267,154,447.00	269,237,194.00

Note	Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
		Rs.	Rs.
(i)	Sale of products comprises @:		
	Manufactured goods (Silvassa Division)	47,792,475.00	78,490,411.00
	Total - Sale of manufactured goods	47,792,475.00	78,490,411.00
	Traded goods		
	Mumbai Division	204,968,564.00	171,049,379.00
	Mobile Division	13,724,385.00	18,55 <b>8</b> ,735.00
	Others		
	Total - Sale of traded goods	218,692,949.00	189,608,114.00
	Total - Sale of products	266,485,424.00	268,098,525.00
(ii)	Other operating revenues comprise:		
	a Duty drawback and other export incentives	820,000.00	805,000.00
	b Discount Received	381,480.00	333,669.00
	c Other		
	Total - Other operating revenues	1,201,480.00	1,138,669.00

## **NOTES FORMING PART OF THE FINANCIAL STATEMENTS**

Note: 15 Other income

	Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
		Rs.	Rs.
(a)	Interest income (Refer Note (i) below)	927,940.00	616,246.00
(b)	Dividend income:	_	
(c)	Net gain on sale of:	_	
	current investments		
	long-term investments		
(d)	Adjustments to the carrying amount of investments - reversal of reduction in the carrying amount of:	_	
	current investments long-term investments		
(e)	Net gain on foreign currency transactions and translation (other than considered as finance cost)	57,651.00	
(f)	Other non-operating income (net of expenses directly attributable to such income) (Refer Note (ii) below)	3,764,088.00	1,568,370.00
	Total	4,749,679.00	2,184,616.00

Note	Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
		Rs.	Rs.
(i)	Interest income comprises:		
	Interest from banks on:		
	Interest On Fixed Deposit	454,353.00	326,314.00
	Interest on loans and advances	473,587.00	289,932.00
	Other interest	Nil	Nil
	Total - Interest income	927,940.00	616,246.00
(ii)	Other non-operating income comprises:		
	Rental income from Car On Lease Rent	3,764,088.00	1,5 <b>6</b> 8,370.00
	Total Other Non Operating Income	3,764,088.00	1,568,370.00

#### Note: 16 Cost of Material Consumed

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2012
	Rs.	Rs.
Opening stock		
Add: Purchases	4,128,321.00	6,211,747.00
	52,319,235.00	69,987,995.00
Less: Closing stock	56,447,556.00	76,199,742.00
Cost of material consumed	19,647,732.00	4,128,321.00
	36,799,824.00	72,071,421.00
Material consumed comprises:		
Alumuinum 141887kg @ 161.29		
Non Stick Paints	22,885,006.00	23,452,818.00
Handle	4,558,235.00	5,424,530.00
LID	1,716,339.00	1,209,619.00
	2,443,874.00	2,043,214.00
Other items	5,196,370.00	39,941,240.00
Total	36,799,824.00	72,071,421.00

#### Purchase of traded goods

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011 Rs.
	Rs.	
Purchase of traded goods		
Mumbai Division	178,557,003.00	138,202,065.00
Mobile Division	12,512,275.60	23,171,043.00
Total	191,069,278.60	161,373,108.00

#### Note: 17 Changes in inventories of finished goods, work-in-progress and stock-in-trade

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
	Rs.	Rs.
Inventories at the end of the year:		
Finished goods		
Raw Material	66,441,974.00	52,991,433.00
	66,441,974.00	52,991,433.00
Inventories at the beginning of the year:		
Finished goods	52,991,433.00	31,236,239.00
Raw Material		
	52,991,433.00	31,236,239.00
Net (increase) / decrease	13,450,541.00	21,755,194.00

#### Note: 18 Employee benefits expense

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
	Rs.	Rs.
Salaries and wages Contributions to provident and other funds	10,349,917.00 102,413.00	11,109,989.00 250,639.00
Total	10,452,330.00	11,360,628.00

#### Note: 19 Finance costs

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
	Rs.	Rs.
(a) Interest expense on:		
(i) Bank Charges	793,679.00	566,417.00
(ii) Bank Interest	4,850,849.00	4,037,163.00
(iv) Loan Processing Fee and Charges	479,792.00	_
(ii) Interest On Car Loan	1,344,685.00	852,326.00
(iii) Others	1,200.00	49,350.00
<ul> <li>Interest on delayed / deferred payment of Sales tax</li> </ul>		
Total	7,470,205.00	5,505,256.00

Note: 20 Other expenses

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
V 41.110 and 11.	Rs.	Rs.
Manufacturing Expenses :		
Labour Charges	2,510,407.00	3,601,870.00
Custom Duty	471,309.00	353,036.00
Factory Expenss	335,311.00	567,782.00
Power and fuel	1,948,508.00	1,788,592.00
Testing Charges	_	47,872.00
General and Administration Expenses:		-
Repairs and maintenance	732,758.00	1,187,409.00
Legal and Professional Charges	1,381,124.00	888,781.00
Payment to Auditors	75,000.00	75,000.00
Computer Expenses	58,342.00	103,169.00
Insurance Expenses	740,788.00	757,622.00
Rate and tax paid (Sales tax and Excise)	603,693.00	102,223.00
Communication	375,884.00	551,146.00
Travelling and conveyance	598,836.00	754,076.00
Motor Car Expenses	31,798.00	27,666.00
Printing and stationery	415,540.00	524,583.00
Office Expenses	385,807.00	492,054.00
Staff Walfare Expenses	208,541.00	287,032.00
Miscellaneous Expenses	145,522.00	144,141.00
Security Charegs	238,678.00	316,897.00
Web Designing Charge	84,800.00	· -
Rent Paid	112,000.00	388,455.00
Registration Expenses	·	287,963.00
Selling & Distribution Expenses :		,
Advertising Expenses	3,051,483.00	5,279,426.00
Courier Charges	1,350,790.00	871,580.00
Freight and Forwarding ,Octroi and Transport Expenses	5,553,360.00	3,935,311.00
Business and Sales Promotion Expenses	1,148,316.00	1,391,220.00
Travelling Expenses	365,078.00	1,107,650.00
Export Expenses	1,482,861.00	672,030.00
Bad Trade and other Receivables	91,815.00	2,689,291.00
Sales Discount	1,394,455.30	1,776,915.00
Sales Commission	2,178,641.00	4,157,270.00
Other Expenses	42,183.65	571,574.00
Foreign Travell Expenses	210,433.00	
Total	28,324,061.95	35,699,636.00

#### Notes

Particulars	For the year ended 31 March 2012	For the year ended 31 March 2011
	Rs.	Rs.
) Payments to the auditors comprises		
(net of service tax input credit, where applicable):		
As auditors - statutory audit	40,000.00	40,000.00
For taxation matters	10,000.00	10,000.00
For company law matters	10,000.00	10,000.00
For management services	10,000.00	10,000.00
For other services	5,000.00	5,000.00
Total	75,000.00	75,000.00

Note: 21.a Other Expenses Details

Particulars	1 - 1	For the year ended 31 March 2011
	Rs.	Rs.
Loss By Theft	580,000.00	_
Total	580,000.00	_

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#### 1. Nature of operations

Jaipan Industries Limited ('Jaipan" or "the Company"), a public limited company was incorporated on 27th April,1965. The Company is primarily engaged in the manufacturing & trading of home appliances.

The Company's registered office is at 17, Jai Villa Compound, Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai - 400 063 Maharashtra, India.

#### 2. Basis of preparation of financial statements

The financial statements have been prepared under historical cost convention on the accrual basis of accounting, are in accordance with the applicable requirements of the Companies Act, 1956 (the 'Act') and comply in all material aspects with the Accounting Standards prescribed by the Central Government, in accordance with the Companies (Accounting Standards) Rules, 2006, to the extent applicable. The accountings policies have been consistently applied by the Company, except for the changes in accounting policy discussed in note 13 of Schedule 23 and are consistent with those used in the previous year. The financial statements are presented in Indian Rupees, unless otherwise specified.

#### 3. Summary of significant accounting policies

#### a. Use of estimates

The preparation of the financial statements in conformity with generally accepted accounting principles (GAAP) requires management to make estimates and assumptions that affect the reported amount of assets and liabilities, disclosure of contingent liabilities at the date of financial statements. The key estimates made by the Company in preparing these financial statements comprise provision for expenses, retirement benefits, provision for doubtful debts and income taxes. Actual results could differ from those estimates. Any revision to the accounting estimates is recognised prospectively in current and future periods.

#### b. Fixed assets and depreciation

Fixed assets are stated at cost of acquisition or construction less accumulated depreciation and impairment losses, if any. Cost comprises the purchase price and other costs attributable to bringing the asset to its working condition for its intended use, net of cenvat recoverable.

Intangible Assets are recognised when it is probable that the future economic benefits that are attributable to the assets will flow to the enterprises and he cost of the asset can be measured reliably.

Capital Work in progress comprises outstanding advances paid to acquire fixed assets. The cost of fixed assets that is not yet ready for their intended use at the Balance sheet date.

Depreciation on fixed assets is provided on the Written down Value (WDV), at the rates and the manner prescribed in Schedule XIV to the Act which as per management is representative of the estimated useful life of these assets. Leasehold improvements are amortised over the primary lease period. Proportionate depreciation is charged for additions/deletions during the year. Individual asset costing less than Rs 5,000 are depreciated in full in the year of purchase.

#### c. Investments

Investments that are readily realisable and intended to be held for not more than a year are classified as current investments. Current investments are carried at lower of cost and fair value, determined on an individual investment basis. All other investments are classified as long-term investments and are carried at cost. However, a provision for diminution in value is made if the diminution in value is other than temporary.

#### d. Inventories

Inventories are valued as under:

- a) Raw materials, stores and spares and packaging materials: Lower of cost and net realisable value. Cost is determined on FIFO basis.
- b) Finished goods: Lower of cost and net realisable value. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity. Cost of finished goods includes excise duty.
- c) Traded goods: Lower of cost and net realisable value. Cost is determined on FIFO basis.
- d) Work-in-process: At cost upto estimated stage of completion. Cost includes direct materials and labour and a proportion of manufacturing overheads based on normal operating capacity.

Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

#### e. Revenue recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

#### Sale of goods

Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer usually on acceptance of the goods and other revenue recognition criteria are met and is stated net of trade discounts, rebates, excise duties, sales returns and all applicable sales tax and duties.

#### Interest

Revenue is recognised on a time proportion basis taking into account the amount outstanding and the rate applicable.

#### **Dividends**

Revenue is recognized when the Companies right to receive the payment is established.

#### f. Foreign exchange transactions

Transactions in foreign currencies are recorded at the rates prevailing on the date of the transaction. Monetary items denominated in foreign currency are restated at the rate prevailing on the balance sheet date. Non-monetary items which are carried in terms of historical cost denominated in a foreign currency are reported using the exchange rate at the date of the transaction; and non-monetary items which are carried at fair value or other similar valuation denominated in a foreign currency are reported using the exchange rates that existed when the values were determined.

Exchange differences arising on the settlement of monetary items or on reporting company's monetary items at rates different from those at which they were initially recorded during the year or reported in the previous financial statements, are recognised as follows:

i) Exchange differences arising on settlement of transactions and translation of monetary items other than those covered by (ii) below are recognized as income or expense in the year in which they arise.

#### g. Export benefits/incentives

Export entitlements under the Duty Entitlement Pass Book scheme ('DEPB') are recognised in the profit and loss account on cash basis in respect of the exports made. Obligation/entitlements on account of Advance License Scheme for import of raw materials are accounted for on the purchase of raw materials and/or export sales.

#### h. Provisions and contingencies

A provision is recognised when an enterprise has a present obligation as a result of a past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to its present value and are determined based on best estimate required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

#### i. Employee retirement benefits

Defined contribution plan - provident fund

The employees entitled to receive benefits under the provident fund as defined, in Employees Provident Fund and Miscellaneous Provisions Act, 1952, receive the benefits of provided fund contribution. Both, the employee and the employer make monthly contributions to the plan at a predetermined rate (presently at 12%) of the employees' basic salary. The Company has no further obligations under the plan beyond its monthly contributions. These contributions are made to the fund administered and managed by the Government of India and are charged to Profit and Loss Account.

#### j. Taxation

The Charge for current income tax is measured at the amount expected to be paid to the tax authorities in accordance with the Indian Income Tax Act, 1961.

The Charge for Deferred tax assets and liabilities are recognised for the future tax consequences attributable to timing differences between the financial statements carrying amounts of existing assets and liabilities and their respective tax basis. Deferred tax assets and liabilities are measured using the enacted tax rates or tax rates that are substantively enacted at the Balance Sheet dates. The effect on deferred tax assets and liabilities of a change in tax rates is recognised in the period that includes the enactment date. Where there is unabsorbed depreciation or carry forward losses, deferred tax assets are recognised only if there is virtual certainty supported by convincing evidence that they can be realised against future taxable profits. Other deferred tax assets are recognised only to the extent there is reasonable certainty of realisation in the future. At each balance sheet date the Company re-assesses unrecognised deferred tax assets.

Minimum Alternative tax (MAT) credit is recognized as an asset only when and to the extent there is convincing evidence that the company will pay normal income tax during the specified period.

#### k. Earnings per share

Basic earnings per share is calculated by dividing the net profit or loss for the period attributable to equity shareholders (after deducting applicable taxes) by the weighted average number of equity shares outstanding during the period.

For the purpose of calculating diluted earnings per share, the net profit or loss for the period attributable to equity shareholders and the weighted average number of shares outstanding during the period are adjusted for the effects of all dilutive potential equity shares.

#### 4. Loans

#### a) Secured working capital loans:

These include Cash Credit, Packing Credit and letter of credit facility from Bank of Baroda secured by way of charge on hypothecation of inventories and book debts (except specific clearing and forwarding services receivables) of the Company, situated at Silvasa and Mumbai office. Further, these loans are secured by collateral charge on factory Building situated at silvassa. Further, these loans are secured by personal guarantee of Directors, Mr. J.N.Agawal and Mr. Atin Agarwal. These loans are generally extended for a period of one year and mutually renewable every year with a clause of payable on demand.

#### b) Secured term loans:

These include loans from banks and financial institutions secured by way of first charge / mortgage in respect of the Company's immovable and movable properties, both present and future. Presently company has not obtained any secured terms loan from any bank or the financial institution.

#### c) Secured vehicle loans:

These include hire-purchase loans from banks for purchase of various vehicles secured by way of hypothecation of respective vehicles. Amounts payable within one year Rs. 54,19,932/- (previous year: Rs. 1,58,63,738/-).

#### d) Unsecured loans:

Working capital requirements obtained from others and is payable within one year. These loans are generally extended for a period of one year and mutually renewable every year with a clause of payable on demand.

#### 5. Sundry Creditors

The Company has no details of Small Scale Industrial undertakings & Micro, Small and Medium Enterprises.

#### 5. Contingent liabilities and claims not acknowledged as debts

#### i. Unpaid disputed dues:

Sr. No.	Name of the Statue	Nature of Dues	Forum where dispute is Pending	Amount Rs. In Lacs
1	Maharashtra Sales Tax	Sales Tax	Appeal	152.48

#### ii. Performance guarantees issued

Bank guarantees given by the Company for performance are Rs. Nil (previous year: Rs. Nil)

#### iii. Bills discounted

Bills supported by letters of credit accepted by customers and discounted with banks are Rs. Nil (previous year: Rs. Nil)

#### iv. Capital commitments:

Estimated amount of contracts remaining to be executed on capital account not provided for are Rs. Nil (previous year: Rs Nil)

#### 7. Employee benefits

#### Defined contribution plan

The Company contributed Rs. 102413 to the provident fund plan during the year ended March 31, 2012 (previous year: Rs. 250639/-)

#### 8. Segment Reporting

#### **Primary Business Segment**

In accordance with AS 17 the company operates in to two business segments, namely, Home appliances Segment and Mobile. The Home Appliances segment is the primary business segment comprises of manufacture and trading of Home Appliances, while Mobile Segment is entirely a trading business of the company. The segment revenue, segment results, total carrying amount of segment assets and liabilities, total costs incurred to acquire segment assets, total amount of charge of depreciation during the year is as reflected in the financial statements for the year ended March 31, 2012.

In Accordance with AS 17 Segment Report as at 31.03.2012.

	Particulars	Home Appliances Division	Mobile Division	Total
	Revenue			
	Domestic sale s	174418445.00	13724385.00	188142830.00
	Export	79011617.00	0	79011617.00
	Inter Segment Sales	0	0	0
	Total Revenue	253430062	13724385.00	267154447.00
	Segment Result	52789727.58	-53842	52735886.00
Less	Unallocated Corporate Expenses	32703727.30	-300-12	47341564.00
LC33	Operating Profit			5394322.00
Add	Other Opreating Income			1136639.00
Add	Interest Income	927940.00	0	927940.00
	Operating Profit Before Interest and tax			10144001.00
Less :-	Un allocated Interest Expenses			7470205.00
	Net Ordianry Profit			2673796.00
Add	Extra - Ordinary Income/(Expenses)			580000.00
	Net Profit Before Tax			2093796.00
Less	Income Tax			1078034.00
	Deferred Tax			-254540.00
	Net Profit After Tax			1270302.00
	Other Information :-			
	Assets :			
	Segment			
	Unallocated Assets			209568815.00
	Liabilities			
	Segment			
	Unallocated Liabilities			209568815.00

#### 9. Related party disclosures

As required under Accounting Standard 18 - Related Parties, details and disclosures of transactions with the related parties as defined in the Accounting Standard are given below:

#### Category I: Key management personnel.

Category II: Associate concerns controlled by the directors.

#### a) Name of Related Parties and description of Relationship:

Key Management Personnel

Mr. J. N. Agarwal - Chairman

Mr. Atin J. Agarwal - Executive Director Mr. Ashwini O. Sharma - Executive Director

Mr. Arjun Mehrotra - Executive Director.

Mr. Shrish Gotecha

b) Enterprises in which Key Management Personnel and their relatives have Significant influence Jaipan Sogo Electronics Pvt. Ltd. Jaipan Kitchen Appliances Hansa Motor Works

Jaipan C2C Garuda Builders

Jai Shree finance Co

#### c) The following transactions were carried out with key management personnel related parties during the current year:

	Rs.	
	Category I	Category II
Sales	<del>-</del> .	461283.00
Remuneration	1266900.00	_
Purchases	_	79274032
Expenditure on Salary	_	_
Loans & Advances as on March 31, 2012	466200.00	
Receivables at March 31, 2012	7839997.00	
Payables as at March 31, 2012	3188.00	
Unsecured Loans as on March 31, 2012	3646882.00	

The following transactions were carried out with related parties during the previous year:

	Rs.	
	Category I	Category II
Sales	_	9,87,00528.00
Remuneration	1266900.00	_
Purchases		8,65,33,823.0
Expenditure on salary	234000.00	_
Loans & Advances as on March 31, 2011		4,71,320.0
Receivables as at March 31, 2011		727745.00
Payables as at March 31, 2011		12144090.00
Unsecured Loans as on March 31, 2011		Nil

#### 10. Additional disclosures required under Companies Act, 1956:

#### a) Directors remuneration

	R	s.
	March 31, 2012	March 31, 2011
Salary and allowances	1266900.00	1266900.00
Total	1266900.00	1266900.00

#### b) Imports of C.I.F. basis

	Rs.	
	March 31, 2012	March 31, 2011
Finished Goods	30,27,700.00	14318224
Travelling	210433.600	0.00
Total	14318224.00	4088906.00

#### c) Auditors remuneration

	Rs.	
	March 31, 2012	March 31, 2011
Statutory audit fees	60000.00	60000.00
Other matters	15000.00	15000.00
Total	75000.00	75000.00

d) Earnings in foreign currency

	Rs.		
	March 31, 2012	March 31, 2011	
FOB value of exports	7,99,49,812.00	72389137.00	

#### 11. Previous year figures

Previous year figures have been re-grouped/re-casted wherever considered necessary to make them comparable with those of the current year. Signatures to schedules 1 to 15

#### FOR AND ON BEHALF OF THE BOARD OF DIRECTORS

J. N. AGARWAL

(MANAGING DIRECTOR)

**ATIN J. AGARWAL** 

(DIRECTOR)

PLACE : MUMBAI DATED : August 4, 2012

# Jaipan Industries Limited Regd. Office: 17, Cama Industrial Estate, Walbhat Road, Goregaon (E), Mumbai - 400 063.

## **ANNUAL GENERAL MEETING 2011-2012 PROXY FORM**

in the district			of being a Member	Members o
Jaipan Industries Limited hereby a	ppoint Shri		of	
	_ in the district of	<del></del>		or failing hin
Shri		of		
		in the district of		
as my / our Proxy to attend and vo Company to be held on Friday, the 29 400 063 at 9.30 a.m.				
Signed this	day of	2012		
		, 2012.	Please	
Regd. Folio No		<b>0</b> : .	affix Re. 1/-	
No. of Shares held		Signature	Revenue Stamp	
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<b>Ja</b> Regd. Office :	DIPAN INCLUSTION TO CUT HERE  17, Cama Industrial Estate, Walbh ANNUAL GENERAL M  ATTENDAN	ries Limit nat Road, Goregaon (E), I EETING 2011-20	<b>ed</b> Mumbai - 400 063.	······
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If undelivered, please return to:

**JAIPAN INDUSTRIES LIMITED** 

17, Cama Industrial Estate, Walbhatt Road, Goregaon (E), Mumbai - 400 063.