





## SABOO SODIUM CHLORO LIMITED L-5, B - II, Krishna Marg, C-Scheme, JAIPUR - 302001

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## **BOARD OF DIRECTORS**

Shri Girdhar Saboo Shri Mahendra Kumar Shri Pradeep Saxena Shri Bikash Kumar Lakhotia

Shri V.P. Gagrani

<u>Statutory Auditors</u> **N.Kataria & Associates** *Chartered Accountants* 109-110, Pinkcity Towers, Nr Petal Factory, Jhotwara Road, Jaipur

<u>Registered Office</u> 'Surya House', L--5, B – II, Krishna Marg, C-Scheme, Jaipur 302001 RAJASTHAN

Registrar & Share Transfer Agent Beetai Financiai & Computer Services (P) Ltd Beetal House, 3rd floor, 99, Madangir, Behind Local Shopping Centre Near Dada Harsukhdas Mandir, New Delhi-62 Tel: 011 2996 1281/82 Fax: 011 2996 1284 Managing Director (Executive) Director (Non-Executive) Director (Non-Executive) Director (Non-Executive)

**Compilance Officer** 

<u>Corporate Advisors</u> Naredi Vinod & Associates Jaipur Tower, M.I.Road *Company Secretaries* Jaipur-302 001

Bankers State Bank of India State Bank of Bikaner & Jaipur HDFC Bank Ltd INDUSIND Bank

## Notice of Annual General Meeting

**NOTICE** is herby given that 18<sup>th</sup> Annual General Meeting of the members of **Saboo Sodium Chloro Limited** will be held on 17th day of september, 2011 at 11:00 A.M. at Surya House,L-5, B - II, Krishna Marg, C-Scheme, Jaipur-302001, Rajasthan.

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Balance Sheet of the Company as at 31st March, 2011, Profit and Loss Account for the year ended on that date and the Reports of Directors and Auditors thereon.
- 2. To appoint a Director in place of Shri Bikash Kumar Lakhotia who retires by rotation and being eligible offers himself for re-appointment.
- 3. To appoint M/s. N. Kataria & Associates, Chartered Accountants, the retiring Auditors of the Company, who shall hold office from the conclusion of this Annual General Meeting until the conclusion of the next annual general Meeting and to fix their remuneration.

#### SPECIAL BUSINESS

To Consider and if thought fit, to pass, with or without modification(s), the following resolution as an ordinary resolution:-

4. "RESOLVED THAT Shri Vinod Naredi, who was appointed as a Company Secretary of the Company w.e.f 1/04/2011 and who holds office upto the date of this Annual General Meeting under Section 260 of the Companies Act, 1956 and in respect of whom Company has received a notice under Section 257 of the Companies Act, 1956 from a member, in writing, proposing his candidature for the office of Director, be and is hereby appointed as a Director of the Company liable to retire by rotation."

Date : 17/08/2011 Place : JAIPUR By Order of the Board Sd/-**Girdhar Saboo** (Managing Director)

NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXY FORM IN ORDER TO BE EFFECTIVE, SHOULD BE DULY STAMPED, FILLED AND SIGNED, MUST BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.

The Explanatory statement pursuant to Section 173 of the Companies Act, 1956 is given below and forms part of the Notice.

- 2. Members and Proxies are requested to bring their admission slips duly filled in for attending the meeting.
- 3. Beetal Financial &Computer Services (P) Ltd is the Registrar and Share Transfer Agent (RTA) for physical shares and is also the depository interface of the Company with both CDSL and NSDL.
- 4. Shareholders holding shares in the certificate form are requested to notify/send to facilitate better servicing the followings to Beetal Financial &Computer Services (P) Ltd:
- Any change in their address/ mandate/ bank details,
- Particulars of their bank account, in case the same have not been furnished earlier, and
- Share certificates held in multiple accounts in identical names or joint accounts in the same order of names, for consolidation of such shareholdings into a single account.
- 5. The shareholders, who have not converted their shares in demat form, are requested to do so.
- 6. The documents referred to in the proposed resolutions are available for inspection at the registered office of the Company during working hours between 10.00 a.m. to 1.00 p.m. except on holidays.
- 7. Queries on accounts and operations may please be sent to the Company 7 days in advance of the Annual General Meeting so that the answers may be made available at the meeting.
- 8. The register of Members and Share Transfer Books of the Company will remain closed from -----the 8th day of September, 2011 to, the 17th day of September, 2011 (Both days inclusive).
- 9. Members are requested to bring their personal copy of Annual Report to the Meeting. The Board recommends passing of the Resolution. None of the Directors of the Company other than Shri Mahendra Kumar is concerned or interested in the above Resolution.

#### **ANNEXURE TO THE NOTICE OF 18TH AGM**

Details of Directors seeking appointment/re-appointment in the Annual General Meeting to be held on 30, september, 2011, pursuant to Clause 49 of Listing Agreement:

| Name of Directors   | Mahendra Kumar      | Mr. Bikash Kumar Lakhotia |
|---|---------------------|---------------------------|
| Date of Birth   | 14.07.1963          | 07.08.1975                |
| Date of Appointment   | 31.10.2009          | 30.01.2009                |
| Designation   | Additional Director | Director                  |
| Qualifications  | Engin <b>ee</b> r   | Graduate                  |
| Directorship held in other<br>Public Limited companies                | Nil                 | Nil                       |
| Membership/Chairmanship<br>of Committees of other<br>public companies | Nil                 | Nil                       |

Place: Jaipur Date: 17.08.2011 BY ORDER OF THE BOARD Sd/ GIRDHAR SABOO (MANAGING DIRECTOR) 4

## **DIRECTORS' REPORT**

To, The Members, Saboo Sodium Chloro Ltd.,

Your Directors are pleased to present the 18th Annual Report and the Audited Accounts of the Company for the year ended March 31, 2011.

### 1. FINANCIAL RESULTS

The financial results of the Company for the period under review as compared to the previous year are summarized below:

| Particulars                                 | •           | Financial year ended 31 <sup>st</sup> |
|---|-------------|---------------------------------------|
|   | March, 2011 | March, 2010                           |
| Total Income                                | 84506022    | 99834782                              |
| Profit before depreciation and taxation     | 12289060.06 | 6870074                               |
| Depreciation                                | 6590144     | 5359623                               |
| Profit before tax                           | 5698916     | 1510451                               |
| Taxation(including FBT & Deferred Taxation) | (3055399)   | (7921694)                             |
| Profit after Tax                            | 2643517     | (6411243)                             |

## 2. TURNOVER, PROFITS & FUTURE PROSPECTS

The total income during the year under review was Rs. 84506022 as against Rs. 99834782 in the previous year. The profit after tax is Rs. 2643517 as against Rs. (6411243) in the previous year.

## 3. DIVIDEND

In view of the financial position of the Company and to conserve the profits for future expansion, your Directors do not recommend payment of any dividend for the year ended on 31st March, 2011.

## 4. BOARD OF DIRECTORS

Change in Designation

In accordance with the provisions of the Companies Act, 1956, and Article No. 78 of Articles of Association of the Company, Mr. Bikash Kumar Lakhotia, being eligible offers himself for reappointment. The Company has received necessary notice under Section 257 of the Act. Your Board of Directors recommends his re-appointment.

#### **Retire By Rotation**

In accordance with the provisions of the Companies Act, 1956 and Article No. 89 of Articles of Association of the Company, Mr. Bikash Kumar Lakhotia retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

#### **Resignation by Director**

Shri Raghuvir Singh Rathore, Director of the Company resigned from the office of directorship w.e.f31.10.2010.

### 5. AUDITORS

M/s N. Kataria & Associates, Chartered Accountants, Jaipur, Auditors of the Company retire at the forthcoming Annual General Meeting and being eligible offer themselves for reappointment.

The Company has received the necessary certificate from them pursuant to section 224 (1B) of the Companies Act 1956, regarding their eligibility for re-appointment. Accordingly, approval of members is being sought at the forthcoming Annual General Meeting.

The qualifications / observations of the Auditors are explained wherever necessary in appropriate notes to Accounts.

#### 6. LISTING AT STOCK EXCHANGE

The Equity Shares of the Company are listed at Jaipur, Ahmedabad, Delhi, Calcutta and Mumbai Stock Exchange.

#### 7. PARTICULARS OF EMPLOYEES

There are no Employees in the Company whose particulars are required to be disclosed under Section 217(2A) of the Companies Act, 1956 read with rules there under.

#### 8. FIXED DEPOSITS

During the year under review, your Company has not invited any fixed deposit from the public in the terms of the provision of Section 58A of the Companies Act, 1956, read with the Companies (Acceptance of Deposits) Rules, 1975.

# 9. CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNING AND OUTGO

The particulars regarding foreign exchange earning and expenditure, conservation of energy, research and development and technological absorption are set out in the 'Annexure A' to this report.

## 10. MANAGEMENT DISCUSSION AND ANALYSIS REPORT

The report on Management Discussion and Analysis as required under the Listing Agreements with the Stock exchange is set out as Annexure B to the Director's Report.

## 11. CORPORATE GOVERNANCE REPORT

The Company has complied with all the mandatory requirements of Corporate Governance specified by Securities & Exchange Board of India (SEBI) through Clause 49 of the Listing Agreement. As required by the said clause, a separate Report on Corporate Governance forms part of the Annual Report of the Company.

## 12. DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement of the Section 217(2AA) of the Companies Act, 1956, Directors confirm that:

- I. In the preparation of the annual accounts for the year 2010-11, the applicable Accounting Standards have been followed and along with proper explanation relating to material departure;
- II. They have selected such accounting policies & applied them consistently & made judgments & estimates that are reasonable & prudent, so as to give a true & fair view of the state of affairs of the Company at the end of the financial year & of the Profits of the Company for the year;
- III. They have taken proper & sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company & for preventing & detecting fraud & other irregularities; and
- IV. They have prepared the annual accounts on a going concern basis.

## 13. ACKNOWLEDGMENT

Your Directors would like to express their grateful appreciation for the co-operations received from its Bankers, Government Authorities, Customers, Vendors, Business Associates and Shareholders during the year under review. Your Directors also wish to place on record their deep sense of appreciation for the committed services of the executive, staff and workers of the Company.

#### **CONCLUSION**

Your Company's Board and employees are inspired by their vision of sustaining the position of the Company as a dynamic and valuable Company through world class performance, creating enduring value for all stakeholders, including the shareholders and the Indian Society. The Company is continuously engaged in upgrading strategic capability to effectively address the challenge of growth in an increasingly competitive market. The vision of enlarging your Company's contribution to the Indian economy is manifest in the creation of unique business models that foster international competitiveness. Propelled by this vision and powered by the internal vitality, your Directors look forward to the future with confidence.

## For and on behalf of the Board of Directors

Date: 26.08.2011 Place: JAIPUR Sd/-PRADEEP SAXENA (Director) Sd/-GIRDHAR SABOO (Managing Director)

#### ANNEXURE "A" TO THE DIRECTOR'S REPORT:

## CONSEREVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

Energy conservation measures have been implemented wherever possible and company is using improved operational method in order to optimize the consumption of energy per unit. The company is continuously doing research and development regarding production of highest quality salt to meet the demands of its high profile customers. The Company has taken R.S.E.B. connection and is now drawing electricity from the state grid at the cost of approximately Rs. 5.5/- per unit as against Rs. 15/- per unit it was spending on its own captive diesel generation sets.

The Company has finalized an export deal with a Korean company and as of now the Company is the largest exporter of salt. The Foreign Exchange Earning and Foreign Exchange Outgo has been nil on account of any imports and exports etc. The company is in quest of exporting more and more in the foreign countries to stamp a place for itself all around the world. The Company has been getting good response from the foreign countries.

#### ANNEXURE "B" TO THE DIRECTOR'S REPORT:

#### **MANAGEMENT DISCUSSION & ANALYSIS REPORT**

Saboo Sodium Chloro Limited is the largest salt refinery in North India producing Surya lodized Salt, Tota iodized Salt, Tiger Iodized salt and all types of Industrial Salt. The Company is the most prominent and the largest manufacturer of salt in North India. Looking at the rapid economy growth of the Country and rising living standard there is good growth in the consumption of refined iodized salt and we feel that every year the refined iodized salt market is growing by 20%. People who are using unbranded nonrefined common salt are now switching rapidly to triple refined free flow iodized salt due to more awareness of health issues and television advertising.

As per mentioned in our previous year report, we have now come up with our New Salt refinery of capacity 100000 tones per annum in Gandhidham, Gujarat started on 15/3/2011. The Processing has been allready initiated , and substantial revenue is also generated to meet its expenses, the Gandhidham Plant is seen to be having great future Prospects and will be generating increasing revenues in future.

#### INDUSTRY STRUCTURE AND DEVELOPMENTS

The Company proposed to capture the growth potential in FMCG products by entering in retailing of the same.

#### OUTLOOK

Company continues to enjoy strong support from its promoters. As the Company has entered into the manufacturing of spices and Industrial Salt arena, the business is poised to grow well in to the future. The Company is also planning to enter in the retail market by retailing the FMGC products.

#### **OPPORTUNITIES, THREATS, RISK AND CONCERNS**

In the current age of liberation and globalization your board consider it appropriate to explore new business areas / opportunities to broad base investment and industry presence, to attain its main purpose of delivering long term value to the shareholders of new improved mean as etc. hence your Company has diversified its line of business to manufacturing industries by commencement of new business of manufacturing the spices and industrial salt. Also looking towards the high growth in the retailing sectors in the coming years ahead the company is also planning to enter in the retail market of FMCG products.

As Company planning to enter into the food item business at a large scale the business is poised to grow well in the future.

However, due to increase in the rate of interest and lack of Government support in the food business areas, and due to the uncertainties in the Government Policies, the market of the food business is not as promising as previously thought of.

#### CHALLENGES

Now the Company is working on building its own brand image. The Company is also setting up its own network for marketing and selling its spices and industrial salt. The brand building image will require recruitment of high quality manpower and setting up of distribution network on large scale. The management is also contemplating of taking steps for cost reduction in order to improve the financial position.

## INTERNAL CONTROL SYSTEM

The company remains committed to ensure an effective internal control that provides assurance on the efficiency of operations and security of assets. Your company's well established and robust internal audit processes, both at business and corporate levels, continuously monitor the effectiveness of the internal control environment across the company and the status of compliance with operating systems, internal policies and regulatory requirements.

The company has also undertaken steps to implement new control measures in line with best global practices.

#### HUMAN RESOURCE DEVELOPMENT

of all the resources available to the Company, Human Resource is the only asset that appreciates with time. In its continued efforts to nurture the best human talent, during the year the management continued with its strategy of imparting professional training to the executives and staff at various levels with a view to upgrade their competency and remove all levels of inefficiency in order to make the Company more competitive. This is not a luxury, but a necessity, if the Company has to survive in a globally competitive market, providing better product at better cost requires additional efforts to develop skills and efficiency in the new appointees to face the challenge.

## **REPORT ON CORPORATE GOVERNANCE**

#### 1. COMPANY'S PHILOSOPHY ON CODE OF CORPORATE GOVERNANCE

Corporate Governance is about promoting corporate fairness, transparency, accountability and integrity of the management. It also aims to align, as nearly as possible, the interests of individuals, corporations and society and thereby enhancing the stakeholders' value. Good corporate governance practices have always been an integral part of the Company's philosophy. The commitment to good corporate governance practices predates the laws and mandates of the Securities and Exchange Board of India (SEBI) and the stock exchanges through Clause 49 of their listing agreements. Given below are the Company's corporate governance policies and practices:

#### 2. BOARD OF DIRECTORS

The Board of Directors provides strategic direction and thrust to the operations of the Company, thereby enhancing the value of the stakeholders.

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#### > Composition

The Board has an optimum combination of Executive and Non-Executive Directors, and is in conformity with Clause 49 of the Listing Agreement with the stock exchange, in which the Company's shares are listed. The composition of the Board as on March 31, 2011 was as under:

- 1. Promoter & Executive Chairman
- 2. Non-Executive & Independent Directors

None of the Directors on the Board is a member of more than 10 committees and Chairman of more than 5 committees across all the companies in which he is a Director. All the Directors have made the requisite disclosures regarding committee positions held by them in other companies.

#### > Details of meeting Held

The Board met 4 times on the following dates during the financial year 2010-2011:

30<sup>th</sup> April, 2010; 31<sup>st</sup> July, 2010; 10<sup>th</sup> August, 2010 and 31<sup>th</sup> January, 2011

#### > Category and Attendance of Directors

The names and categories of the Directors on the Board, their attendance at Board Meetings held during the financial year 2010-2011 and at the last Annual General Meeting (AGM), as also the number of Directorships and Committee positions held by them in other Public Limited Companies as on March 31, 2011 are as follows:

| Name of Directors             | Status  | Board<br>Meetings<br>attended<br>during<br>the year | Attendance<br>at last AGM | Number of<br>Directorship<br>Held in other<br>Public<br>companies | Board<br>Committee<br>Membership/<br>Chairmanship<br>held in other<br>Public<br>companies |
|-------------------------------|---|---|---------------------------|---|---|
| Shri Girdhar Saboo            | Executive<br>Director                         | 4   | Yes                       | NIL   | NIL   |
| Shri Pradeep Saxena           | Non- Executive<br>Director and<br>Independent | 4   | Yes                       | NIL   | NIL   |
| Shri Bikash Kumar<br>Lakhotia | Non- Executive<br>Director and<br>Independent | 2   | No                        | NIL   | NIL   |
| Shri Mahendra<br>Kumar        | Non- Executive<br>Director and<br>Independent | 2   | Yes                       | NIL   | NIL   |

Shareholding of Non-Executive Directors as on March 31, 2011 is as under:

| Sr. No. | Name                       | No. of shares held | % of Paid-up Capital |
|---------|----------------------------|--------------------|----------------------|
| 1.      | Shri Bikash Kumar Lakhotia | NIL                | -                    |
| 2.      | Shri Pradeep Saxena        | NIL                | -                    |
| 3.      | Shri Mahendra Kumar        | NIL                | -                    |

#### 3. AUDIT COMMITTEE

The Audit Committee has been constituted as per Section 292A of the Companies Act, 1956 and the guidelines set out in the Listing Agreements with the Stock Exchanges. The terms of reference include:

- To investigate any activity within its terms of reference.
- To seek information from any employee/ records of the Company.
- To obtain outside legal or other professional advice.
- Overseeing of the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Major accounting entries based on exercise of judgment by management.
- Compliance with accounting standards
- Compliance with Stock Exchange and legal requirements concerning financial statements.
- Any changes in accounting policies and practices.
- To secure attendance of outsiders with relevant expertise, if it considers necessary.

- Reviewing the adequacy of internal audit function.
- Discussion with internal auditor regarding any significant findings and follow up thereon.
- Discussion with external auditors before the audit commences the nature and scope. of audit as well as has post-audit discussion to ascertain any area of concern.
- Review the functioning of the Whistle Blower mechanism.
- Any other item referred to it by the Board.

#### > Composition:

| Name                       | Designation | Category                             |
|----------------------------|-------------|--------------------------------------|
| Shri Pradeep Saxena        | Chairman    | Non-Executive & Independent Director |
| Shri Bikash Kumar Lakhotia | Director    | Non-Executive & Independent Director |
| Shri Mahendra Kumar        | Director    | Non-Executive & Independent Director |

> Meeting held :

The committee met four times on the following dates during the financial year 2010-2011: 24th April, 2010; 31st July, 2010; 25th October, 2010; 31th January, 2011.

> Category and Attendance of members:

The names and categories of the Directors on the Committee, their attendance at the Meetings held during the Financial Year 2010-2011 are as follows:

| Name                | Category                             | Attendance |  |
|---------------------|--------------------------------------|------------|--|
| Shri Pradeep Saxena | Non-Executive & Independent Director | , 4        |  |
| Shri Mahendra Kumar | Non-Executive & Independent Director | 4          |  |
| Shri Bikash Kumar   | Non-Executive & Independent Director | 4          |  |

Members of the Audit Committee have requisite financial and management expertise and have held or hold senior positions in other reputed organization.

The Statutory Auditors, Internal Auditors and the Compliance Officer are invited to attend and participate in the meeting of the Committee. The Compliance Officer acts as the Secretary to the Committee.

## 4. REMUNERATION COMMITTEE

The terms of reference of the remuneration committee includes among others:

- To review, assess and recommend to the Board the appointment of the executive and nonexecutive Directors and the compensation payable to him.
- To consider and recommend human resource policies relating to the compensation and performance management.

#### > Composition:

| Name                       | Designation | Category                             |
|----------------------------|-------------|--------------------------------------|
| Shri Pradeep Saxena        | Chairman    | Non-Executive & Independent Director |
| Shri Bikash Kumar Lakhotia | Director    | Non-Executive & Independent Director |

During the period under review, the committee met once.

## > Category and Attendance of members:

The names and categories of the Directors on the Committee, their attendance at the Meetings held during the Financial Year 2010-2011 are as follows:

| Name                       | Category                             | Attendance |  |
|----------------------------|--------------------------------------|------------|--|
| Shri Mahendra Kumar        | Non-Executive & Independent Director | 1          |  |
| Shri Bikash Kumar Lakhotia | Non-Executive & Independent Director | 1          |  |
| Shri Pradeep Saxena        | Non-Executive & Independent Director | 1          |  |

The Non – Executive Directors do not draw any remuneration including the sitting fees. The details of the remuneration payable to the Managing Director (Executive) for the financial year 2010-11 are:

| Salary                      | Rs. 11,70,000/- per annum |
|-----------------------------|---------------------------|
| Allowance                   | Rs. 6,30,000/- per annum  |
| <b>Benefits Perquisites</b> | Rs. 2,63,802/- per annum  |

## 5. SHAREHOLDERS / INVESTORS GRIEVANCE COMMITTEE

The Board of Directors constituted the shareholders/ investors' grievance committee to look into redressal of investors' complaints like share transfers, non-receipt of annual reports, issue of duplicate share certificate, transfer and transmission of shares and other allied transactions. Its scope also includes delegating the powers to the executives of Company/ share transfer agents to process share transfers etc.

### > Composition:

| Name                       | Designation        | Category                             |
|----------------------------|--------------------|--------------------------------------|
| Shri Pradeep Saxena        | Chairman           | Non-Executive & Independent Director |
| Shri Mahendra Kumar        | Director           | Non-Executive & Independent Director |
| Shri Bikash Kumar Lakhotia | Director           | Non-Executive & Independent Director |
| Shri V.P. Gagrani          | Compliance Officer | Compliance Officer                   |

### > Meetings held:

The Board met 6 times on the following dates during the financial year 2010-11: 21st April, 2010; 30th June, 2010; 4th September, 2010; 3rd, November, 2010 16th January 2011; and 14th March 2011.

### > Category and Attendance of members:

The names and categories of the Directors on the Committee, their attendance at the Meetings held during the Financial Year 2009-2011 are as follows:

| Name                       | Category                             | <b>Attendance</b> |  |
|----------------------------|--------------------------------------|-------------------|--|
| Shri Pradeep Saxena        | Non-Executive & Independent Director | 6                 |  |
| Shri Girdhar Saboo         | Promoter & Executive Director        | 6                 |  |
| Shri Bikash Kumar Lakhotia | Non-Executive & Independent Director | 1                 |  |

Status of Investor Complaints During the year under review, neither any complaint was pending as on 1st April, 2011 nor was any complaint received.

## 6. GENERAL BODY MEETINGS

The details of Annual General Meetings held in the last three years are given below:

| AGM/EGM | Date       | Time     | Venue  |
|---------|------------|----------|--|
| AGM     | 25.09.2008 | 4.00 pm  | Surya House, L-5, B-II Krishna Marg, C-Scheme, Jaipur-<br>302001, Rajasthan. |
| AGM     | 11.09.2009 | 11.00 am | Surya House, L-5, B-II Krishna Marg, C-Scheme, Jaipur-<br>302001, Rajasthan. |
| AGM     | 17.09.2010 | 11.00 am | Surya House, L-5, B-II Krishna Marg, C-Scheme, Jaipur-<br>302001, Rajasthan. |

No Postal Ballot was conducted during the year to seek the approval of the shareholders in the financial year under review.

A special resolution for the re-appointment of the Managing Director for the period of five years has been proposed for the ensuing AGM.

In financial year ended 31st march 2008, the Company passed a Special Resolution to enhancement of the remuneration of the Managing Director at the meeting of the members conducted on 25th September, 2008.

In financial year ended 31st march 2009, for the reappointment of shri Girdhar Saboo as Managing Director of the company for a period of 5 Years w.e.f 1ST, October, 2009.

In financial year ended 31st march 2010, the Company passed no Special Resolution .

#### 7. CODE OF CONDUCT

The Board has laid down a code of conduct for the Directors and the employees of the Company. The code is being followed in true letter and sprit.

#### 8. DISCLOSURES

There are no materially significant related party transactions i.e. transactions of the Company of material nature, with its promoters, the Directors or the management, their relatives etc. that may have potential conflict with the interests of the Company at large.

During the last three years, no penalties or strictures have been imposed on the Company by the Stock Exchanges or SEBI or any other statutory authorities on matters related to capital market.

The Company has adopted a Whistle Blower policy and has established the necessary mechanism in line with clause 7 of Annexure 1D to Clause 49 of the Listing Agreement with the Stock Exchange, for employees to report concerns about unethical behaviors. No personnel have been denied access to the audit committee.

## 9. MEANS OF COMMUNICATION

In compliance with the requirements of Listing Agreement, the Company regularly intimates unaudited as well as audited financial results to the Stock Exchanges immediately after they are taken on record by the Board. Moreover, the said results were put up on the BSE website, apart from being published in Dainik Samachar" and "Adhikar".

Management Discussion and Analysis Report forms part of the Annual Report.

## 10. GENERAL SHAREHOLDER INFORMATION

#### a Annual General Meeting

Annual General Meeting of the Company will be held on Saturday, September 17th, 2011 at 11.00 A.M. at Surya House, L-5, B-II, Krishna Marg, C-Scheme, Jaipur-302001, Rajasthan. No special resolution is proposed to be passed by Postal Ballot at the aforesaid Annual General Meeting.

- b. Financial Calendar (Tentative)
- Result for the qtr ending June 30, 2010
- Result for the gtr ending Sep 30, 2010
- Result for the gtr ending Dec 31, 2010
- Result for the gtr ending Mar 31, 2011

#### c. Book Closure Date

Within 45 days from the end of the quarter. Within 45 days from the end of the quarter. Within 45 days from the end of the quarter. Within 45 days from the end of the quarter.

The Share Transfer Register of the Company shall remain closed from 8<sup>nd</sup> September, 2010 to 17<sup>th</sup> September, 2011 (both days inclusive).

#### d. Dividend

No dividend being recommended by the Board during the year.

- e. Listing of Equity Shares in Stock Exchange The share of the Company are Listed at Jaipur, Ahmedabad, Delhi, Calcutta and Mumbai.
- f. Demat ISIN exchange number in NSDL & CDSL for equity shares INE44C01016

#### g. Stock Code.

Bombay Stock Exchange Limited, Mumbai - 530461.

#### h. Market Price data

The high and low prices of every month during the financial year 2008-2009 are given below:

| Month   | High Price | Low Price | No.of<br>Shares | No.of<br>trades | BSE Sensex<br>High |
|---------|------------|-----------|-----------------|-----------------|--------------------|
| Apr-10  | 14.56      | 9.75      | 889100          | 1696            | 18047.86           |
| May-10  | 13.19      | 9.31      | 231647          | 799             | 17536.86           |
| June-10 | 10.83      | 9.08      | 96988           | 407             | 17919.62           |
| Jul-10  | 11.11      | 9.00      | 400202          | 874             | 18237.56           |
| Aug-10  | 27.19      | 11.26     | 2027874         | 4045            | 18475.27           |
| Sep-10  | 41.00      | 28.00     | 1976167         | 5433            | 20267.90           |
| Oct-10  | 48.85      | 39.20     | 1259776         | 5127            | 20854.55           |
| Nov-10  | 47.40      | 23.55     | 559684          | 2516            | 21108.64           |
| Dec-10  | 36.10      | 19.25     | 1318607         | 4580            | 20552.03           |
| Jan-11  | 34.15      | 18.05     | 966771          | 4460            | 20664.8            |
| Feb-11  | 19.9       | 10.40     | 335032          | 1469            | 18690.97           |
| Mar-11  | 16.94      | 11.00     | 295010          | 1257            | 119575.16          |

Source: BSE website

REGISTRAR & SHARE TRANSFER AGENT M/S Beetal Financial & Computer Services (P) Ltd Beetal house, 3rd floor, 99, Madangir Behind Local Shopping Centre Near Dada Harsukhdas Mandir, New Delhi-62 Telephone no. 011 2996 1281/82 Fax: 011 2996 1284

#### j. SHARE TRANSFER SYSTEM

i.

With a view to expedite the process of share transfers, the Board of Directors of the Company has delegated the power of share transfer to Shareholders' & Investor Grievances Committee. As on date all the work related to the shares both held in physical and electronic form is handled by RTA. All correspondences are to be directed to the RTA at the address mentioned above. The correspondences may also be sent at the Company's address which will be sent by the Company to RTA. Share transfer is normally affected within the maximum period of 30 days from the date of receipt, if all required documentation is submitted.

| Shareholding<br>of<br>Nominal value | Number<br>of<br>Shareholding | % of Total | No. of Share | Amount in Rs.   | % of Total |
|-------------------------------------|------------------------------|------------|--------------|-----------------|------------|
| Up to 5000                          | 2896                         | 75.77      | 5,76,830     | 57,68,300.00    | 4.4603     |
| 50001 to 10000                      | 406                          | 10.62      | 3,44,931     | 34,49,310.00    | 2.6672     |
| 10001 to 20000                      | 226                          | 5.91       | 3,52,636     | 34,26,360.00    | 2.7267     |
| 200001 to 30000                     | 99                           | 2.59       | 2,52,555     | 25,25,550.00    | 1.9529     |
| 30001 to 40000                      | 47                           | 1.23       | 1,68,564     | 16,85,640.00    | 1.3034     |
| 40001 to 50000                      | 28                           | 0.73       | 1,30,585     | 13,05,850.00    | 1.0094     |
| 500001 to 100000                    | 55                           | 1.44       | 4,05,053     | 40,50,530.00    | 3.1321     |
| 100000 & Above                      | 65                           | 1.70       | 1,07,01,346  | 10,70,13,460.00 | 82.7477    |
| Total                               | 3,822                        | 100.00     | 1,29,32,500  | 12,93,25,000.00 | 100.00     |

## K. DISTRIBUTION OF SHAREHOLDING AS ON 31<sup>st</sup> MARCH, 2009

I.SHARE HOLDING PATTERN AS ON 31ST MARCH, 2011

| Category of<br>Shareholders   | No. of<br>Sharehold<br>ers | Total No.<br>of Shares | Total No. of<br>Share held in<br>Dematerialized<br>Form | Total<br>Shareholding as<br>a % of total No.<br>of Shares |                         | Shares pledged<br>or otherwise<br>encumbered |   |
|---|----------------------------|------------------------|---|---|-------------------------|--|---|
|   |                            |                        |   | As a<br>% of<br>(A+B)                                     | As a %<br>of<br>(A+B+C) | Number<br>of<br>shares                       | As a %<br>of<br>Total<br>No. of<br>Shares |
| (A) Shareholding of<br>Promoter and<br>Promoter Group   |                            |                        |   |   |                         |  |   |
| (1) Indian<br>Individuals/ Hindu  | 3                          | 7,001,839              | 7,001,839   | 54.14   | 54.14                   | 0  | 0.00                                      |
| Undivided Family<br>Sub Total<br>(2)Foreign   | 5                          | 7366319                | 7366319   | 56.96   | 56.96                   | -  |   |
| Total Shareholding<br>of Promoter and<br>Promoter Group   | 5                          | 7366319                | 7366319   | 56.96   | 56.96                   | -  | -   |
| (B)Public<br>Shareholding   |                            |                        |   |   |                         |  |   |
| (1) Institutions  |                            |                        |   |   |                         |  |   |
| Mutual Funds/UTI  | 5                          | 36900                  | -   | 0.29  | 0.29                    | -  | -   |
| Sub Total   | 5                          | 36900                  | -   | 0.29  | 0.29                    | -  | -   |
| (2)Non-Institutions   |                            |                        | 1050/5  |   |                         |  |   |
| Bodies Corporate  | 153                        | 1,496315               | 1,485015  | 11.57   | 11.57                   | 200  | .01                                       |
| Individuals<br>Individuals<br>shareholders holding<br>nominal share capital<br>up to Rs. 1 lakh | 3,538                      | 1,906639               | 1,497483  | 14.74   | 14.74                   | 1100   | 0.06                                      |
| Individual<br>shareholders holding<br>nominal share capital<br>in excess of Rs. 1<br>lakh       | 37                         | 2038898                | 1,988898  | 15.77   | 15.77                   | 0  | 0.00                                      |
| Anv Others (Specifv)  | 27                         | <b>52.31</b> 8         | 52.318  | 0.40  | 0.40                    |  | -   |
| Clearing Members  | 11                         | 7502                   | 7502  | 0.06  | 0.06                    | -  | -   |
| HUF   | 59                         | 71439                  | 71439   | 0.55  | 0.55                    |  |   |
| Non Resident Indians  | 14                         | 8434                   | 8434  | 0.07  | 0.07                    | -  | -   |
| Sub Total   | 3.812                      | 5529281                | 5058771   | 42.75   | 42.75                   | 1300   | .02                                       |
| Total Public  | 3,817                      | 5566181                | 5058771   | 43.04   | 43.04                   | 1300   | .02                                       |
| Shareholding(B)   | 2 000                      | 12 022 500             | 42425000  | 100.00  | 400.00                  | 4200   |   |
| Total (A)+(B)<br>(C)Shares held by  | 3.822                      | <b>12.9</b> 32.500     | 12425090  | 100.00  | 100.00                  | 1300   | .01                                       |
| Custodians and<br>against which<br>Depository Receipts<br>have been issued                      | -                          | -                      | -   | -   |                         | -  | -   |
| Total (A)+(B)+(C)   | 3.822                      | 12.932.500             | 12425090  | N.A   | 100.00                  | 1300   | .01                                       |

## m. DEMATERIALISATION OF SHARES

The shares of the Company are in compulsory demat segment and are available for trading in the depository systems of both the National Securities Depository Limited (NSDL) and Central Depository Services (India) Ltd. (CDSL). As on 31st March 2011, 12425090 equity shares of the Company forming 96.07% of the share capital of the Company stand dematerialized.

## LIQUIDITY OF SHARES

The Equity Shares of the Company have been regularly traded at Mumbai Stock Exchange.

## n. OUTSTANDING GDRs/Warrants and Convertible Instruments

The Company has not issued any GDRs/Warrants or any other instrument which is convertible into Equity Shares of the Company.

## o. PLANTLOCATIONS

Village Govindi, Nawa City, Distt: Nagour 341509 (RAJ).

## p. ADDRESS FOR CORRESPONDENCE

M/S Beetal Financial & Computer Services (P) Ltd Beetal house, 3rd floor, 99, Madangir Behind Local Shopping Centre Near Dada Harsukhdas Mandir, New Delhi-62 Telephone no. 011 2996 1281/82 Fax: 011 2996 1284

## Shareholders may also contact to:

The Compliance officer: L-5, B - II Krishna Marg C-Scheme, Jaipur-302001, Rajasthan.

## 11. SECRETARIAL AUDIT

For each of the quarter in the financial year 2010-11, M/s V M & Associates, Company Secretaries, Jaipur carried out secretarial audits to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and total issued and listed capital. The audit report confirm that the total issued/ paid up capital is in agreement with the total number of shares in physical form and the total number of dematerialized shares held with NSDL and CDSL.

## 12. CIN

The Corporate Identification Number ("CIN") of the Company as allotted by Ministry of Company Affairs is: L24117RJ1993PLC007830.

## 13. CEO/CFO CERTIFICATE

Certificate from CEO/CFO for the financial year ended March 31, 2011 has been given elsewhere in the Annual Report.

## For and on behalf of the Board of Directors

Date: 26.08.2011 Place: Jaipur Sd/-PRADEEP SAXENA (Director) Sd/-GIRDHAR SABOO (Managing Director)

# AUDITORS' REPORT ON CORPORATE GOVERNANCE UNDER CLAUSE 49 OF THE LISTING AGREEMENTS

## To, The Members, SABOO SODIUM CHLORO LIMITED.

We have examined the compliance of conditions of corporate governance by **SABOO SODIUM CHLORO LIMITED** for the year ended on 31st March, 2011, as stipulated in clause 49 of the listing agreement of the said Company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the Company, for ensuring the compliance of the conditions of corporate governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanation given to us, we certify that the Company has generally complied with the conditions of corporate governance as stipulated in the above mentioned listing agreement.

We state that no investor grievances are pending for a period exceeding one month against the Company as per records maintained by the Shareholders'/Investors' Grievance Committee.

We further state that such compliance is neither an assurance as to future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For N.Kataria & Associates, Charted Accountants

Place: Jaipur Date: 26.08.2011 Nikhilesh Kataria, FCA Proprietor Membership No. 79048

## DECLARATION REGARDING COMPLIANCE BY BOARD MEMBERS AND SENIOR MANAGEMENT PERSONNEL WITH THE COMPANY'S CODE OF CONDUCT

This is to confirm that the Company has adopted a Code of Conduct for its Board of Directors and Senior Management Personnel.

I confirm that the Company has, in respect of the financial year ended March 31, 2011, received from the members of the Board and the senior management team of the Company, a declaration of compliance with the Code of Conduct as applicable to them.

Place: Jaipur Date: 26.08.2011 Sd/-GIRDHAR SABOO (Managing Director)

## CERTIFICATE BY CHIEF EXECUTIVE OFFICER (CEO) / CHIEF FINANCIAL OFFICER (CFO)

We, Girdhar Saboo, Chief Executive Officer and V.P. Gagrani Chief Financial Officer of Saboo Sodium Chloro Limited certify:

That we have reviewed the financial statements and the cash flow statement for the year ended 31st March, 2011 and that to the best of our knowledge and belief;

- These statements do not contain any materially untrue statement nor omit any material fact nor contain statements that might be misleading.
- These statements present a true and fair view of the Company's affairs and are in compliance with the existing accounting standards, applicable laws and regulations.
- That there are, to the best of our knowledge and belief, no transactions entered into by the Company during the year, which are fraudulent, illegal or violative of the Company's code of conduct;

We accept responsibility for establishing and maintaining internal controls, we have evaluated the effectiveness of the internal control systems of the Company and we have disclosed and we have disclosed to the auditors and the audit committee, deficiencies in the design or operation on internal controls, if any, of which we are aware and the steps that we have taken or propose to take to rectify the identified deficiencies',

We have informed the auditors and the audit committee of:

- significant changes in internal control during the year;
- significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and

instances of significant fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system.

Place Jaipur Date: 26.08.2011 Sd/-GIRDHAR SABOO Chief Executive Officer Sd/-**V.P. GAGRANI** Chief Financial Officer

#### **REPORT OF THE AUDIT COMMITTEE**

To, The Shareholders, **SABOO SODIUM CHLORO LIMITED**, JAIPUR

The Audit Committee of the Board of Directors comprises of 3 Directors (Non-Executive & Independent Directors) of the Company. The Committee operates under a written charter adopted by the Board of Directors, and has been vested with all the powers necessary to effectively discharge its responsibilities.

The committee has primary responsibility for the financial statements and reporting process including the systems of internal controls. During the year, the Committee discussed with the Company's auditors about the overall scope and plans for their audit. The Committee also discussed the result of their examination, their evaluation of the Company's internal controls and the overall quality of the Company's financial reporting.

In fulfilling its oversight responsibilities, the committee has reviewed and discussed the Company's audited financial statements with the management. Relying on the review and discussions with the management and the auditors, the Audit Committee believes that the Company's financial statements are fairly presented in all material aspects.

Further the Committee has recommended that for the year 2009-10, the Board re-appoint **M/s N.Kataria & Associates** as Statutory Auditors.

The Company's Code of Business Conduct and Ethics has the mechanism whereby no personnel intending to make a complaint relating to Securities and financial reporting shall be denied access to the Audit Committee.

Place: Jaipur Date: 26.08.2011 Sd/-Mahendra Kumar (Chairman) Audit Committee

## **Auditor's Report** N. KATARIA & ASSOCIATES CHARTERED ACCOUNTANTS

To. The Members. Saboo Sodium Chloro Limited. Jaipur

- 1. We have audited the attached balance sheet of Saboo Sodium Chloro Ltd. as at 31<sup>st</sup> March 2011, the profit and loss account and also the cash flow statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We have conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of 3. India in terms of sub-section (4A) of section 227 of the Companies Act, 1956 and on the basis of such checks as we considered appropriate and according to the information and explanations given to us, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to above, we report that: 4.
  - We have obtained all the information and explanations, which to the best of our (i) knowledge and belief were necessary for the purposes of our audit;
  - In our opinion, proper books of account as required by law have been kept by the Company so (ii) far as appears from our examination of those books;
  - (iii) The balance sheet, profit and loss account and cash flow statement dealt with by this report are

  - in agreement with the books of account ; (iv) In our opinion, the balance sheet, profit and loss account and cash flow statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
  - (v) On the basis of written representations received from the directors, as on 31<sup>st</sup> March 2011 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31<sup>st</sup> March 2011 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
  - (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
  - in the case of balance sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2011; (a)
  - in the case of profit and loss account, of the profit for the year ended on that date; and (b)
  - in the case of the cash flow statement, of the cash flows for the year ended on that date. (c)

For N. Kataria & Associates Chartered Accountants

Place: Jaipur Dated: 27-7-2011

> (Nikhilesh Kataria, FCA) Proprietor M. No. 79048

## N. KATARIA & ASSOCIATES CHARTERED ACCOUNTANTS Annexure to the Auditor's Report (as referred to in paragraph 3 of the said report)

## (As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956)

On the basis of the books and records examined by us in the normal course of audit on such test checks, as we considered necessary and to the best of our knowledge and belief, we state that:

- (i)
- (b) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;
- (c) The management has physically verified these fixed assets at reasonable intervals and no material discrepancies were noticed on such verification;
- (d) In our view, no substantial part of the fixed assets has been disposed off during the year.
- (ii)
- (a) Physical verification of inventory has been conducted at reasonable intervals by the management;
- (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business;
- (c) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification and even if there were any, the same was properly dealt with in the accounts.

(iii)

- (a) The Company has not taken any loans, secured or unsecured to/from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act except transactions on current account basis as advance.
- (b) The Company has not granted any loans, secured or unsecured to/from companies, firms or other parties covered in the register maintained under section 301 of the Companies Act except transactions on current account basis, if any.
- (c) In our opinion, the rate of interest and other terms and conditions of loans/ advance given or taken by the Company, secured or unsecured, are not prima facie prejudicial to the interest of the Company.
- (d) The Company is regular in repaying the principal amount of the loan/advance.
- (e) There is no overdue amount of loans/ advances taken or granted to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act.
- (iv) In our opinion and according to the information and explanation given to us, there is an adequate internal control procedure commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods.
- (v) (a) According to the information and explanation given to us, we are of the opinion that the transactions that need to be entered into a register in pursuance of section 301 of the Act, have been entered, as also explained to us by the management;
  - (b) According to the information and explanation given to us, we are also of the opinion that each of these transactions has been made at prices, which are reasonable having regard to the prevailing market prices at the relevant time.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from the public as referred to in sections 58A and 58AA of the Companies Act, 1956. As such the relevant rules are not applicable to the Company, as explained by the management.
- (vii) We are of the opinion that the Company has an internal audit system commensurate with its size and nature of business.
- (viii) The Central Government has not prescribed for the maintenance of the cost records under clause (d) of sub-section (1) of section 209 of the Companies Act, 1956 for the class of industry carried on by the Company.

## 

- (ix) (a) The Company is regular in depositing statutory dues including provident fund, incometax, sales-tax, wealth tax, custom duty, cess etc. with the appropriate authorities
  - (b) According to the information and explanations given to us, there were no undisputed amounts outstanding in respect of provident fund, investor education and protectio fund, income-tax, sales-tax, wealth tax, custom duty etc. for more than six months. Certain demands have been raised by revenue authorities under Custom & Income Tax. However, the same is disputed by the company and the matter is pending before the appropriate authorities.
- (x) The accumulated losses of the Company did not exceed fifty per cent of its net worth and there are no cash losses in the current or previous financial year.
- (xi) As explained to us, the Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- (xii) In our opinion, adequate documents and records are maintained in cases where the Company has not granted loans and advances on the basis of security, by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion, the provisions of any special statute like nidhi/mutual benefit fund/societies etc. are not applicable to the Company.
- (xiv) We are of the opinion that the Company has maintained proper records of the transactions in the shares, securities, debentures and other investments held by the Company and timely entries have been made therein. Such shares/securities has been held by the Company in its own name except 1000 shares of Hindustan Power Plus Ltd., which are still to be transferred in the name of the Company.
- (xv) As per the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) In our opinion, term loans were applied for the purpose for which the loans were obtained, as also explained to us by the management. However, the company has made certain advances out of the same and it is explained that the same is short term in nature pending disposal of the amount for the purpose.
- (xvii) According to the information and explanations given to us and on the basis of overall examination of the financial statement, we are of the opinion that the funds raised on short-term basis have not been used for long term investment. Similarly, no short-term investment has been made out of long-term funds raised during the year except short term parking of the funds.
- (xviii) According to the information and explanations given to us, during the year under consideration, the Company has not made preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Act.
- (xix) According to the information and explanations given to us, the Company has not issued any debenture during the year under consideration.
- (xx) According to the information and explanations given to us, during the year under consideration, the Company has not raised any money by way of public issue.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year under consideration.

Place: Jaipur Dated: 27-7-2011 For N. Kataria & Associates Chartered Accountants (Nikhiiesh Kataria, FCA) Proprietor M. No. 79048

| SABOO SODIUM CHLORO LIMITED JAIPUR   BALANCE SHEET AS AT 31ST MARCH 2011 |                                       |             |             |             |             |  |
|--|---------------------------------------|-------------|-------------|-------------|-------------|--|
|  |                                       |             |             |             |             |  |
|  | dule                                  | (in         | Rs.)        |             |             |  |
| SOURCES OF FUNDS:  |                                       |             |             |             |             |  |
| Shareholders Fund  | 1 1                                   | ĺ           |             |             |             |  |
| Share Capital  | 1                                     | 129,325,000 |             | 129,325,000 |             |  |
| Reserve & Surplus  | 2                                     | 7,321,333   |             | 4,677,816   |             |  |
| Share Application Money (convertible warrant)                            |                                       | 2,020,000   |             | 2,020,000   |             |  |
|  |                                       |             | 138,666,333 | i.          | 136,022,816 |  |
| Loan Funds   |                                       |             |             |             |             |  |
| Secured Loans  | 3                                     | 81,413,202  |             | 70,878,212  |             |  |
| Unsecured Loans/ Advances  | 4                                     | 29,967,993  |             |             |             |  |
|  |                                       |             | 111,381,195 |             | 70,878,212  |  |
| Deferred Tax Liability   | •                                     |             | 7,661,214   |             | 5,346,144   |  |
| Total  |                                       |             | 257,708,742 |             | 212,247,172 |  |
| APPLICATION OF FUNDS:  |                                       |             |             |             |             |  |
| Fixed Assets   | 5                                     |             |             |             |             |  |
| Gross Block  | , , , , , , , , , , , , , , , , , , , | 291,004,130 |             | 178,338,866 |             |  |
| Less: Depreciation   |                                       | 109,270,034 |             | 102,679,890 |             |  |
|  |                                       | ,,,         | 181,734,096 |             | 75,658,976  |  |
| Capital work-in-progress   |                                       |             |             |             | 92,468,580  |  |
| Investments  | 6                                     |             | 11,240,004  |             | 18,730,457  |  |
| Current Assets, Loans  | 7                                     |             | ,=,         |             | 10,100,107  |  |
| & Advances :   |                                       |             |             |             |             |  |
| (a) Inventories  |                                       | 4,760,698   |             | 12,885,540  |             |  |
| (b) Sundry Debtors   |                                       | 5,543,202   |             | 5,314,625   |             |  |
| (c) Cash & Bank Balances   |                                       | 5,579,911   |             | 10,823,171  |             |  |
| (d) Loans & Advances   |                                       | 68,529,305  |             | 14,085,342  |             |  |
|  | [                                     | 84,413,116  |             | 43,108,678  |             |  |
| Less : Current Liabilities & provisions                                  | 8                                     | 21,068,059  |             | 18,393,887  |             |  |
| Net Current Assets :   | -                                     |             | 63,345,057  | ,           | 24,714,791  |  |
| Preliminary Exp. Not Written Off   |                                       |             | 1,389,585   |             | 674,368     |  |
| Tota   | 20163                                 |             | 257,708,742 |             | 212,247,172 |  |

Accounting Policies & Notes to The Accounts 15 As per our Report of even date attached *For N. Kataria & Associates* Chartered Accountants

For and on behalf of the Board

Nikhilesh Kataria, FCA **Proprietor** Place : Jaipur Date : 27-7-2011

15

Pradeep Saxena Director Girdhar Saboo Managing Director

## SABOO SODIUM CHLORO LIMITED JAIPUR

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED ON 31st MARCH, 2011

|  |      |                     | Year Ended         |   | Year Ended         |
|--|------|---------------------|--------------------|---|--------------------|
|  | Sche |                     | 31.03.2011         |   | 31.03.2010         |
| Particulars                              | dule |                     | (in Rs.)           |   | (in Rs.)           |
| INCOME                                   |      |                     |                    |   |                    |
| Sales & Income from operation            | 9    |                     | 85,866,565         |   | 96,464,010         |
| Increase/(Decrease) in Stock             | 10   | 1                   | (3,164,429)        |   | 1,567,420          |
| Other Income                             | 11   | ] ]                 | 1,803,885          |   | 1,803,352          |
|  |      |                     | 84,506,022         |   | 99,834,782         |
| EXPENDITURE                              |      |                     |                    |   |                    |
| Material & Direct Cost                   | 12   |                     | 28,882,668         |   | 48,882,368         |
| Manufacturing Expenses                   | 13   |                     | 11,282,999         |   | 12,681,812         |
| Payment/ Prov. for Employees             |      |                     | 9,040,996          |   | 10,366,222         |
| Admn. & Other Expenses                   |      |                     | 15,057,852         |   | 19,891,282         |
| Preliminary Exp. Written off             |      |                     | 347,396            |   |                    |
| Financial Expenses                       | 14   |                     | 7,605,050          |   | 1,143,024          |
|  |      |                     | 72,216,961         | ] [                                       | 92,964,708         |
| Profit/(Loss) Before Depreciation & Tax  |      |                     | 12,289,060.06      |   | 6,870,074          |
| Depreciation                             | 5    |                     | 6,590,144          |   | 5,359,623          |
| Profit/(Loss) After Depreciation         |      |                     | 5,698,916          |   | 1,510,451          |
| Provision for Income Tax                 |      |                     | (900,000)          |   | (500,000)          |
| Deffered Tax Provision                   |      |                     | (2,315,070)        |   | (7,421,694)        |
| Provision for Taxation (Earlier year)    | j    |                     | 159,671            |   | -                  |
| Profit/(Loss) After Depreciation & Taxes |      |                     | 2,643,517          |   | (6,411,243)        |
| Profit /(Loss) Brought forward           |      | an shulan an shunan | 2,677,816          | ar an | 9,089,0 <u>5</u> 9 |
| Balance Taken Over to Reserve & Surplus  |      |                     | 5,321,333          |   | 2,677,816          |
| EPS (before deferred taxes)              |      |                     | 0.37               |   | 0.08               |
| As per our Report of even date attached  |      |                     |                    |   |                    |
| For N. Kataria & Associates              |      | For and             | d on behalf of the | Board                                     |                    |
| Chartered Accountants                    |      |                     |                    |   |                    |
| Nikhilesh Kataria, FCA                   |      |                     |                    |   |                    |
| Proprietor                               | 1    | Pradeep Saxena      |                    | Girdhar Saboo                             |                    |
| Place : Jaipur                           |      | Director            | ٨                  | anaging Directo                           |                    |

Date : 27-7-2011

## Schedules 1 to 1Y annexed to and forming integralpartoftheaccounts for the year ended 31st March, 2011

| -   |             |                  |
|---|-------------|------------------|
|   | As At       | As At            |
|   | 31.03.2011  | 31.03.2010       |
|   | (in Rs.)    | (in Rs.)         |
| SCHEDULE 1: SHARE CAPITAL   |             | , , ,            |
| Authorized :  |             |                  |
| 1,50,00,000 Equity Shares of Rs. 10/- each  | 150,000,000 | 150,000,000      |
| (Previous Year 1,50,00,000 Equity Shares of Rs. 10/-each)                                   |             |                  |
|   | 150,000,000 | 150,000,000      |
| Issued Capital:   |             |                  |
| 1,29,32,500 Equity Shares of Rs. 10/- each  | 129,325,000 | 129,325,000      |
|   | 129,325,000 | 129,325,000      |
| Subscribed & Paid Up Capital:   |             |                  |
| 1,29,32,500 Equity Shares of Rs. 10/- each  | 129,325,000 | 129,325,000      |
|   | 129,325,000 | 129,325,000      |
|   |             |                  |
| Share Application Money (convertible warrant)   | 2,020,000   | 2,020,000        |
| SCHEDULE 2: RESERVE & SURPLUS   |             |                  |
| State Capital Investment Subsidy  | 2,000,000   | 2,000,000        |
| Profit & Loss Account (transferred from Profit & Loss Account)                              | 5,321,333   | 4,753,366        |
| ,   | 7,321,333   | 6,753,366        |
| SCHEDULE 3: SECURED LOANS   |             |                  |
| Loan Against Purchase of Vehicle From   |             |                  |
| A) ICICI Bank, Jaipur (Against hypothecation)   | 1,630,262   |                  |
| B)ABN AMRO JCB LOAN   | 229,548     | 741,301          |
| SBICCACCOUNT  | 6,889,010   | · · · <b>,</b> · |
| SBI Term Loan   | 72,664,382  | 70,136,911       |
|   | 81,413,202  | 70,878,212       |
|   |             |                  |
| SCHEDULE 4: UNSECURED LOANS/ ADVANCES   |             |                  |
| Spectrum Foods Ltd  | 28,517,993  |                  |
| Saboo Damodar Ropeways P Ltd  | 1,450,000   |                  |
|   | 29,967,993  |                  |
|   |             |                  |
| SCHEDULE 6: INVESTMENTS   |             |                  |
| Non Trade Investments : In Govt. Securities   |             |                  |
| N. S. C.(Pledged with sales Tax authorities)  | 4,000       | 4,000            |
| N. S. C. (Post office jaipur)   | 25,000      |                  |
| Trade Investment:   |             |                  |
| 1000 Fully Paid Up Equity Shares of Rs. 10/-  | 72,794      | 72,794           |
| each of Hindustan Power Plus Ltd .(market value n.a.)                                       |             |                  |
| (Above shares yet to beTransferred in the name of the company.)                             |             |                  |
| 1800 Fully Paid Up Equity Shares of Rs. 10/-  | 15,335      | 15,335           |
| each of Silktex Ltd. (market value n.a.)  | 11 005 500  | 44 005 500       |
| 480850 Fully Paidup Share of Fortress Hotels & Resort Pvt. Ltd                              | 11,065,500  | 11,065,500       |
| 2600 Fully Paid Up Equity Shares of Rs.10/-<br>each of Data Switch Gear (market value n.a.) | 57,375      | 57,375           |
| Reliance Money Manager  |             | 7,515,453        |
| to another manager  | 11,240,004  | 18,730,457       |
|   | 1,270,007   | 10,730,437       |

SCHEDULE 7: CURRENT ASSETS, LOANS & ADVANCES

| A. Current Assets                    |                   |                    |                     |
|--------------------------------------|-------------------|--------------------|---------------------|
| (a) Inventories (As taken, Valued &  | Certified         |                    |                     |
| by the management )                  |                   |                    |                     |
| Raw Material                         |                   | 290,165            | 2,045,153           |
| Stores & Spares                      |                   | 649,132            | 672,377             |
| Packing Material                     |                   | 1, <b>4</b> 60,798 | 4,642,978           |
| Finished goods                       |                   | 2,342,453          | 5,506,882           |
| Wastage & Salvage Goods              |                   | 18,150             | 18,150              |
|                                      | Total(a)          | 4,760,698          | 12,885,540          |
| (b) Sundry Debtors (Unsecured co     | nsidered good)    |                    |                     |
| More than 6 Months                   |                   |                    |                     |
| Others                               |                   | 5,543,202          | 5,314,625           |
|                                      | Total (b)         | 5,543,202          | 5,314,625           |
| (c) Cash and Bank Balances :         |                   |                    |                     |
| Cash In hand                         |                   | 160,445            | 601,796             |
| Balances with Scheduled Banks:In Co  | urrent A/c        | 911,905            | 3,895,047           |
| In Fixed Deposits                    |                   | 4,507,561          | 6,326,328           |
|                                      | Total (c)         | 5,579,911          | 10,823,171          |
|                                      | Total "A" (a+b+c) | 15,883,811         | 29,023,336          |
| B. Loans & Advances :                |                   |                    |                     |
| (Unsecured considered good)          |                   |                    |                     |
| Advances Recoverable in cash or kind | d or for          |                    |                     |
| value to be received                 |                   | 5,904,307          | 11,278,116          |
| Security Deposit                     |                   | 4,504,512          | 2,211,078           |
| TDS, Advance Tax & VAT               |                   | 722,137            | <b>593</b> ,103     |
| Loans & Advances others              |                   | 57395304.00        | ,                   |
| Interest accrued on N.S.C            |                   | 3,045              | 3,045               |
|                                      | Total (B)         | 68,529,305         | 14,085,342          |
|                                      | Total (A+B)       | <u> </u>           | 43,1 <b>08,6</b> 78 |

SCHEDULE 8: CURRENT LIABILITIES & PROVISIONS

-. .

| A: Current Liabilities                          |                    |            |
|---|--------------------|------------|
| Sundry Creditors                                |                    |            |
| Creditors for Capital Goods                     | 976,336            | 436,180    |
| Creditors for Goods                             | 6,735, <b>4</b> 47 | 6,925,917  |
| Creditors for Expenses                          | 893,808            | 1,326,588  |
| Total (a)                                       | 8,605,591          | 8,688,685  |
| Advance & Deposits from Customers & Contractors | 5,922,933          | 4,454,906  |
| Other Liabilities                               | 6,539,535          | 5,250,296  |
| Total (b)                                       | 12,462,468         | 9,705,202  |
| Total (a+b)                                     | 21,068,059         | 18,393,887 |

| Salt Sales                                 | 87,359,415     | 93,330,332 |
|--|----------------|------------|
| Less : Quantity Discount                   | 1,492,850      | 386,868    |
| Export Sales (including exports in Rupees) |                | 3,520,546  |
| Total                                      | 85,866,565     | 96,464,010 |
| SCHEDULE 10: INCREASE/DECREASE IN STOCK    |                |            |
| Closing Stock as on 31.3.2010              |                |            |
| Finished goods                             | 2,342,453      | 5,506,882  |
| Opening Stock as on01.04.2009              |                |            |
| Finished goods                             | 5,506,882      | 3,939,462  |
| Increase/(Decrease) in Stock               | (3,164,429)    | 1,567,420  |
| SCHEDULE 11: OTHER INCOME                  |                |            |
| Dividend On Investments                    | 173            | 30,757     |
| Interest - Parties Etc.                    | <b>69</b> ,491 | 135,987    |
| Interest on FDR                            | 573,130        | 587,631    |
| Misc. Receipts                             | 379,429        | 69,645     |
| Profit on sale of Investment               | 47,694         | 10,215     |
| Profit on sale of Fixed Assets             |                | 153,465    |
| Sundry Balances Written Off                | (5,862)        | 558,470    |
| Rebate & Discount Received                 | 737,330        | 150,422    |
| Truck Freight Income                       | 2,500          | 106,759    |
|  | 1,803,885      | 1,803,352  |
| SCHEDULE 12: MATERIAL COSTS                |                |            |
| a) Raw salt Consumed                       | `              |            |
| Opening Stock of Raw salt as on 1.4.2009   | 1,945,312      | 140,102    |
| Add-Purchase (including freight)           | 6,204,628      | 17,012,710 |
| Less-Closing Stock as on 31.3.2010         | 168,856        | 1,945,312  |
|  | 7,981,084      | 15,207,500 |
| Potassium Iodate Consumed                  | 1,044,035      | 1,144,251  |
| Packing Material Consumed (Total)          | 19,832,741     | 29,354,838 |
| P.F.C. Consumed                            | 24,807         | 68,991     |
| Salt for Export                            |                | 3,106,788  |
| Total :a                                   | 28,882,668     | 48,882,368 |

| SCHEDULE 13: MANUFACTURING AND OTHER DIRECT EX | PENSES                  |                  |
|--|-------------------------|------------------|
| (a) Manufacturing Expenses                     |                         |                  |
| Cartage Exp.                                   | -                       | -                |
| Electricity & Duty Exp.                        | 2,423,920               | 2,804,333        |
| Entery Tax                                     | 194,262                 |                  |
| Freight Inward                                 | 90,462                  | 11,252           |
| Laboratory Expenses                            | 15,358                  | 11,371           |
| Power & Fuel (diesel & furnace oil Fire wood)  | 7,065,750               | 8,181,241        |
| Store & Spares                                 | <b>684,885</b>          | 680,300          |
| Building Repair & Maintenance                  | 540,245                 | 511, <b>8</b> 87 |
| Insurance                                      | 9 <b>0</b> ,8 <b>06</b> | -                |
| Oil & Lubricants Exp.                          | 22,873                  | 110,011          |
| Plant & Machinery Repair                       | 141,717                 | <b>27</b> 5,950  |
| Raw Salt Kyar Repair                           | 5,338                   | 6,730            |
| Repair & Maintenance (D.G.Set)                 | 4,162                   | 46,247           |
| Repair & Maintenance Of J.C.B.                 | 3,221                   | 42,490           |
| Tota   | l (a)11,282,999         | 12,681,812       |
|  |                         |                  |
| (b) Payment to & Provision for Employees       |                         |                  |
| Allowances on Salary                           | 205,290                 | 145,750          |
| Salaries                                       | 607,138                 | 745,380          |
| Directors Remuneration & Perquisites           | 2,099,310               | 2,042,668        |
| Allowances on Wages                            | 1,585,299               | 1,933,253        |
| Bonus  | 184,550                 | 135,983          |
| Canteen Exp.                                   | 47,075                  | 39,581           |
| Employer Contribution to P.F.                  | 395,542                 | 382,042          |
| Gratuity                                       | 116,278                 | 82,731           |
| Leave encashment                               | 1,806                   | 3,306            |
| Stipend to Apprentice                          | 446,607                 | 422,998          |
| Wages  | 3,266,505               | 4,324,525        |
| Workmen & Staff Welfare                        | 85,596                  | 108,005          |
| Tota   | (b) <u>9,040,996</u>    | 10,366,222       |
|  |                         |                  |
| (c)Selling & Distribution Expenses             |                         |                  |
| Advertisement Expenses                         | 4,424,897               | 6,503,618        |
| Discount & Rebate                              | 80,500                  | 105,906          |
| Sales Distribution & Retailing Exp.            | 2,156,008               | 2,391,048        |
| Export Expenses                                |                         | 1,050,992        |
| Freight Outward (Factory)                      | 5,161,394               | 5,204,689        |
| Freight Outward (Other)                        | 1,040                   | 40,850           |
| Loading & Unloading Exp.                       | 1,300                   | 3,120            |
| Sales Promotion Exp.                           | 126,856                 | 559,303          |
| Travelling Exp.                                | 155,740                 | 113,249          |

Total (c)

12,107,735

15,972,775

| (d)Administrative Expenses                 |           |            |                    |
|--|-----------|------------|--------------------|
| Administrative Charges on PF               |           | 34,778     | 33,596             |
| Annual Custodial Fees                      |           | 66,345     | 67,283             |
| Auditors Remuneration                      |           | 27,000     | 27,000             |
| Computer Exp.                              |           | 8,851      | 66,414             |
| Donation                                   |           |            | 96,000             |
| Bad Debts Written Off                      |           |            | 39,297             |
| Electricity & Water                        |           | 271,354    | 297,680            |
| Environment Exp.                           |           | 90,566     | 3,160              |
| Excise duty                                |           |            | 14,000             |
| General Expenses                           |           | 114,046    | 175,597            |
| Insurance                                  |           | 342,379    | 410,986            |
| Legal & Professional charges               |           | 419,014    | 709,116            |
| Listing Fees                               |           | 33,090     | 44,120             |
| Membership & Subscription                  |           | 10,572     | 27,224             |
| Postage Telegram & Telephone Expenses      |           | 160,597    | 192,775            |
| Printing & Stationery                      |           | 74,208     | 102,011            |
| Recruitment Expenses                       |           | 77,772     | 136,390            |
| Rent Rates & Taxes                         |           |            | 5,515              |
| Rating Exp                                 |           | 77,210     | 172,986            |
| Repair & Maintenance                       |           | 210,472    | 394,138            |
| Share Transfer Expenses                    |           | 39,575     | 23,084             |
| Travelling & Conveyance                    |           | 892,288    | 876,465            |
| Truck Running Expenses                     |           |            | 3,670              |
|  | Total (d) | 2,950,117  | 3,918,507          |
| Grand Total                                | (a+b+c+d) | 35,381,847 | <b>42,939</b> ,316 |
| SCHEDULE 14: FINANCIAL EXPENSES            |           |            |                    |
| Bank Commission & charges                  |           | 34,349     | 55,596             |
| Interest on income tax & TDS               |           | 2,061      | 156                |
| Brokerage                                  |           | 17,648     |                    |
| Frank Charges, Stamp Duty Other Govt. Duty |           |            | 29,980             |
| Foreign Exchange Rate Difference           |           |            | 21,423             |
| Processing Fees on Bank Loan               |           | 80,000     | 931,302            |
| Interest On Bank Borrowing & Others (net)  |           | 7,470,992  | 104,567            |
|  |           | 7,605,050  | 1,143,024          |

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# Saboo Sodium Chloro Lmited

**SCHEDULE 5: FIXED ASSETS** 

| PARTICULARS                | Gross Block        |                       |                         | Depreciation |           |         | Net Block         |           |                    |           |
|----------------------------|--------------------|-----------------------|-------------------------|--------------|-----------|---------|-------------------|-----------|--------------------|-----------|
|                            | As at<br>31-Mar-10 | Addition/<br>Transfer | Deletions<br>/ Transfer | As at        | As at     | For the | Adjustment<br>nts | As at     | As at              | As at     |
|                            |                    | during the<br>year    | during the<br>year      | 31-Mar-11    | 31-Mar-10 | Year    | /deletions        | 31-Mar-11 | 31 <b>-M</b> ar-11 | 31-Mar-10 |
| 1. Land & Site Development | 19116251           | 6880892               | <u> </u>                | 25997143     | 0         | 0       |                   | 0         | 25997143           | 5830632   |
| 2. Building                | 44474240           | 23072640              |                         | 67546880     | 16785810  | 1471370 |                   | 18257180  | 49289700           | 28932500  |
| 3. Plant & Machinery       | 98322005           | 86873944              |                         | 185195949    | 79404838  | 4373518 |                   | 83778356  | 101417593          | 21815954  |
| 4. Furniture & Fixture     | 2351142            | 25105                 |                         | 2376247      | 1819604   | 150547  |                   | 1970151   | 406096             | 680388    |
| 5. Vehicles                | 5147576            | 2688780               |                         | 7836356      | 3350419   | 436417  |                   | 37868336  | 4049520            | 2399537   |
| 6. Office Equipments       | 1903455            | 29900                 |                         | 1933355      | 1319219   | 158292  |                   | 1477511   | 455844             | 623306    |
| 7. Trade Mark              | 118200             | 0                     |                         | 118200       |           | 0       |                   | 0         | 118200             | 113600    |
| Total                      | 171432869          | 1119571261            | 0                       | 291004130    | 102679890 | 6590144 | 0                 | 109270034 | 181734096          | 60395917  |

# SCHEDULE – 8 ACCOUNTING POLICIES AND NOTES ON ACCOUNTS (Annexed to the Balance Sheet for FY 2010-11)

# A. Accounting Policies

#### 1. <u>General</u>

The accounts are prepared on the historical cost convention and in accordance with the Companies Act, 1956. The accounting policies not specifically referred to otherwise, are consistent and in consonance with Generally Accepted Accounting Principles accepted in India. These comprises, mandatory Accounting Standards & Guidelines issued by the Institute of Chartered Accountants of India, provisions of the Companies Act, 1956 and Securities and Exchange Board of India.

## 2. <u>Revenue Recognition</u>

Expenses and income, considered payable and receivable respectively, are generally accounted for on accrual basis except disputed claims & demands and discounts, rebates etc., which are accounted for on cash basis as per consistent practice.

## 3. Fixed Assets

- (i) Fixed assets and capital work in progress are stated at their original cost of acquisition including taxes, freight and other incidental expenses related to acquisition and installation of the concerned assets.
- (ii) Expenditure and outlays of money on uncompleted plant & machinery, building etc., which are of a capital nature, are shown as capital work-in-progress until such time these projects are completed and are put in use.

# 4. <u>Depreciation</u>

Depreciation on fixed assets has been provided as per the rates provided in Schedule XIV of the Companies Act, 1956, on pro-rata basis commencing from the date when the assets are commissioned. However, on the assets costing up to Rs.5000/-, depreciation has not been provided at the rate of one hundred percent. In case of plant & machinery, written down value method and in case of other assets straight-line method has been followed as per last year practice. No depreciation is claimed on trademark.

#### 5. <u>Inventories</u>

Inventories are valued on the weighted-average basis and taken at the lower of the cost or net realizable value. Unserviceable raw material, if any, is valued at net realizable value. The cost of manufactured finished goods and work-in-progress includes material cost determined on weighted-average basis and also includes an appropriate portion of allocable overheads. However, it does not include interest and administrative overheads which are indirect in nature. There is no change in the valuation method followed by the Company.

## 6. Investments

Investments are valued at cost.

# 1. <u>Contingent Liabilities</u>

Contingent liabilities have been taken on the basis of information and explanation provided by the management of the company. Wherever applicable, the same is provided for as per the principles laid down in the relevant AS issued by the ICAI.

# 2. <u>Retirement Benefits</u>

Leave encashment etc is accounted for on cash basis. Post retirement benefits have not been provided for as per actuarial valuation or other prescribed method. To this extent AS-15 not stood complied with, however, impact on profit is not ascertainable.

## 3. <u>Taxation</u>

- a. Current tax is the provision made for income tax liability, if any, on the profits calculated in accordance with the provisions of the Income Tax Act 1961.
- b. Deferred tax is recognized subject to the consideration of prudence on timing difference; being the difference between the taxable incomes and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. In any case, deferred tax assets and liabilities are measured using the tax rate and the Tax Law as applicable on the Balance Sheet date.

# B. Notes on Accounts.

- 1. Contingent Liability Provided for: nil Contingent liability not provided for: Guarantee given by bankers on behalf of the Company -Rs.17.72 lacs (previous year Rs.17.72 lacs).
- 2. Book debts, advances, creditors, deposits etc. have been taken at their book value awaiting respective confirmation and subject to reconciliation.
- 3. During the year under consideration the new unit at Gandhidham (Gujarat) became operational. Certain plant and machinery have been transferred to the new unit from the old unit at book value. Consolidated values are duly appearing in the respective schedule of fixed assets.
- 4. Loans and advances and debtors have been considered good in respect of which the Company holds no security other than the personal guarantee of the person concerned.
- 5. So far as the information received from the creditors/ suppliers and as explained by the management, there were no SSI undertakings to which the Company owes any amount together with interest outstanding for more than 30 days.
- 6. Following the AS-16 on Borrowing Costs, interest incurred on term loan has been capitalized as reduced by the interest received on temporary parking of such borrowed funds

# 7. Auditor's Remuneration

| Particulars    | 2010-11         | 2009-10         |  |
|----------------|-----------------|-----------------|--|
|                | Amount (in Rs.) | Amount (in Rs.) |  |
| Audit fees     | 16000           | 16000           |  |
| Tax Audit Fees | 11000           | 11000           |  |
| Total          | 27000           | 27000           |  |

1. Remuneration and perquisites paid to Managing Director

| Particulars            | 2010-11         | 2009-10         |  |
|------------------------|-----------------|-----------------|--|
|                        | Amount (in Rs.) | Amount (in Rs.) |  |
| M.D. remuneration      | 18,00,000       | 18,00,000       |  |
| Benefits & Perquisites | 2,99,310        | 2,42,668        |  |
| Total                  | 20,99,310       | 2042668         |  |

2. Additional information pursuant to para 3, 4 of the para II of schedule VI of the companies act, 1956 is given below (to the extent applicable):

| A | Capacity           |                 |                 |
|---|--------------------|-----------------|-----------------|
|   | Particulars        | 2010-11         | 2009-10         |
|   |                    | Amount (in Rs.) | Amount (in Rs.) |
|   | <u>Salt</u>        |                 |                 |
|   | Licensed capacity  | -               |                 |
|   | Installed capacity | 250000 MT       | 100000 MT       |
|   | <u>Atta</u>        |                 |                 |
|   | Licensed capacity  | -               | -               |
|   | Installed capacity | -               | -               |

# **B** Details of opening stock turnover and closing stock (quantity in MT)

# **Refined Iodized Salt**

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| Particulars                     | 201            | 0-11               | 2009-10        |                    |  |
|---------------------------------|----------------|--------------------|----------------|--------------------|--|
|                                 | Qty<br>(in MT) | Amount<br>(in Rs.) | Qty<br>(in MT) | Amount<br>(in Rs.) |  |
| Opening stock                   | 1714           | 5506882            | 2004           | 3939462            |  |
| Production                      | 20323          |                    | 25029          |                    |  |
| Turnover/ Transfer (sale price) | 21087          | 85866565           | 25329          | 96464010           |  |
| Closing Stock                   | 950            | 2342452            | 1714           | 5506882            |  |

## C Value of Raw Material Consumed

|                    | 2010       | 2010-11           |            | 9-10               |
|--------------------|------------|-------------------|------------|--------------------|
| Particulars        | Percentage | Amount<br>(inRs.) | Percentage | Amount<br>(in Rs.) |
| Raw material:      | -          | -                 | -          | -                  |
| Imported           |            |                   |            |                    |
| Indigenous (Excl.  | 100        | 9049927           | 100        | 19527530           |
| Packing material)  |            |                   |            |                    |
| Stores & Spares    |            |                   |            |                    |
| (incl. fuel cost): |            |                   |            |                    |
| Imported           | -          | -                 | -          | -                  |
| Indigenous         | 100        | 19832741          | 100        | 8861541            |

# **D** Raw Material Consumed

|   |   | 20   | 10-11              | 20    | 2009-10            |  |
|---|---|------|--------------------|-------|--------------------|--|
|   | Particulars                                       | Qty. | Amount<br>(in Rs.) | Qty.  | Amount<br>(in Rs.) |  |
|   | Raw Salt (MT)<br>(Excl. salt used for<br>exports) |      |                    | 33983 | 15207500           |  |
| E | CIF Value of<br>Import                            | 1    | NIL                | Ν     | <b>NIL</b>         |  |
| F | Expenditure in<br>Foreign Currency                | ľ    | NIL                | N     | <b>II</b> L        |  |

- 1. There is no expenditure incurred on employees who were in receipt of remuneration in the aggregate of not less than Rs. 24,00,000/ per annum, if employed throughout the year or Rs.2,00,000/- per month if employed for a part of the year.
- 2. The Company is engaged in manufacturing of salt, which, as per AS -17 "Segment Reporting" issued by the Institute of Chartered accountants of India, is considered the only reportable business segment of the Company.
- 3. Information pursuant to AS-18 related party disclosure is as under:

# **KEY MANAGEMENT PERSONNEL & RELATIVES:**

| 1 | Shri Girdhar Saboo             | Managing Director             |
|---|--------------------------------|-------------------------------|
| 2 | Shri M.L. Saboo                | Father of Managing Director   |
| 3 | Smt. Manjoo Saboo              | Relative of Managing Director |
| 4 | Shri C.S. Saboo                | do                            |
| 5 | Smt. Archana Saboo             | do                            |
| 6 | Pradeep Saxena & M.K. Tripathi | Directors                     |

#### Particulars of Transactions during the year are as under:

4.

|  | Amount                                 | : (In Rs.)   |
|--|--|--|
| Nature of Transactions   | Personnel &<br>Relatives<br>(Rs. Lacs) | Related Parties &<br>Associates<br>Concerns<br><i>(Rs. lacs)</i> |
| Director's Remuneration & Perquisites<br>Earnings per Share pursuant to AS 20 is | 20.99<br>as under :                    | -  |
| Particulars  | March 31, 2011                         | March 31, 2010   |
| Net Profit/Loss  | 4798916                                | 1010451  |
| No. of Share   | 12932500                               | 12932500   |
| Face Value (Rs. Per Share)   | 10.00                                  | 10.00  |
| EPS-Basic Rs. Per Share  | 0.37                                   | 0.08   |
| EPS-Diluted  | 0.37                                   | 0.08   |

1. The Company has applied the AS -22 issued by the Institute of Chartered Accountants of India. Particulars pursuant to As-22 are as under :

| Particulars                          | Amount (In Rs.) |
|--------------------------------------|-----------------|
| Deferred Tax Liabiliti es            |                 |
| Difference in Book & IT Depreciation | 28555281        |
| Deferred Tax Assets                  |                 |
| B/F Depreciation losses              | 2527272         |
| B/F Business losses                  | -               |
| Provision for Gratuity               | 1234436         |
| Net Amount                           | 24793573        |
| Deferred Tax Liabilities/ (Assets)   | 7661214         |
| @ 30.90%                             |                 |

2. Previous year figures have been regrouped and rearranged wherever it is necessary.

3. Figures have been round off to nearest rupee.

As per our report of even date attached For N. Kataria & Associates Chartered Accountants

# For & On Behalf of the Board

Nikhilesh Kataria, FCA Proprietor M.No. 79048 Date: 27-7-2011 Place: Jaipur

**Girdhar Saboo** Managing Director Pradeep Saxena Director

# SABOO SODIUM CHLORO LIMITED CASH FLOW STATEMENT FOR THE YEAR ENDED 31.3.2011 (Annexed to the Balance Sheet for FY 2010-11)

| PARTICULARS   | 31.03.2011 | 31.03.2010       |
|---|------------|------------------|
| ·   |            | (Rs. in<br>lacs) |
| A. Cash Flow from Operating Activities                                      |            | ,                |
| Net Profit before Tax and extraordinary items<br>Adjustments for :          | 56.99      | 1 <b>5</b> .10   |
| Secured Liability no longer required W/B                                    | -          |                  |
| Prior Period Adjustments  | -          |                  |
| Loss /(Profit) On Sale of Investments                                       | (0.48)     | (0.10)           |
| Loss /(Profit) On Sale of Fixed Assets                                      |            | (1.53)           |
| Depreciation  | 65.90      | 53.60            |
| Self Asst. Tax & FBT  | -          |                  |
| Dividend received   | (0.00)     | (0.31)           |
| Interest (Income)   | (6.43)     | (7.24)           |
| Interest Expense  | 74.71      | 1.05             |
| <b>Operating Profit before Working Capital Changes</b><br>Adjustments for : | 190.70     | 60.57            |
| Decrease (Increase) in Inventories  | 81.25      | (12.54)          |
| Decrease (Increase) in Trade & Other<br>Receivables                         | (2.29)     | 109.80           |
| Increase (Decrease) in Current Liability                                    | 23.01      | <b>(5</b> 3.92)  |
| Preliminary Exp. Not Written Off  | (7.15)     | (4.34)           |
| Cash Generated From Operations  | 285.51     | 99.57            |
| Income Tax  | (3.67)     | (10.59)          |
| Net Cash from Operating Activities  | 281.84     | 88.98            |

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| B. Cash Flow from Investing Activities  |                                  |                                    |  |  |
|---|----------------------------------|------------------------------------|--|--|
| Purchase of Fixed Assets  | (201.97)                         | (743.95)                           |  |  |
| Sale of Fixed Assets  | -                                | 3.80                               |  |  |
| Interest Received   | 6.43                             | 7.24                               |  |  |
| Sale/ (Purchase) of Investments   | 75.38                            | (60.01)                            |  |  |
| Decrease (Increase) in Loans & Advances   | (544.44)                         | (12.19)                            |  |  |
| Dividend Income   | 0.00                             | 0.31                               |  |  |
| Net Cash from Investing Activities  | (664.60)                         | (804.80)                           |  |  |
| <u>C. Cash Flow from Financing Activities</u><br>Proceeds/(Repayment) of Long Term<br>Borrowings<br>Proceed/(Repayment) of Short Term Borrowing | <b>105.35</b><br>s <b>299.68</b> | 696.40                             |  |  |
|   |                                  | -                                  |  |  |
| Issue of Share Capital/ Share Application Mone  | - · ·                            | -                                  |  |  |
| Interest paid   | (74.71)                          | (1.05)                             |  |  |
| Net Cash from Financing Activities  | 330.32                           | 695.35                             |  |  |
| Net Increase (Decrease) in Cash and Cash<br>Equivalents<br>Cash and Cash Equivalents at the Beginning of<br>year                                | (52.44)<br>f the<br>108.23       | (20.49)<br>128.72                  |  |  |
| Cash and Cash Equivalents at the end of the year  | 55.79                            | 108.23                             |  |  |
| For N. Kataria & Associates<br><i>Chartered Accountants</i><br>Nikhilesh Kataria, FCA   | For and on beh                   | For and on behalf of the Board     |  |  |
| <i>Proprietor</i><br>Place: Jaipur<br>Date: 27-7-2011   | Pradeep kumar saxena<br>Director | Girdhar Saboo<br>Managing Director |  |  |

# SABOO SODIUM CHLORO LIMITED

# BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE (Additional Information as required under Schedule VI to the Companies Act, 1956)

## **1. REGISTRATION DETAILS**

| Registration No.                                    | 17-07830      |  |  |  |  |
|---|---------------|--|--|--|--|
| State Code  | 17            |  |  |  |  |
| Balance Sheet Date                                  | 31.3.2011     |  |  |  |  |
| 2. CAPITAL RAISED DURING THE YEAR                   | (Rs. in lacs) |  |  |  |  |
| Public Issue  | Nil           |  |  |  |  |
| Right Issue   | Nil           |  |  |  |  |
| Bonus Issue   | Nil           |  |  |  |  |
| Private Placement/ Share Application Money          | Nil           |  |  |  |  |
| 3. POSITION OF MOBILISATION AND DEPLOYMENT OF FUNDS |               |  |  |  |  |
| Total Liabilities                                   | 2577.09       |  |  |  |  |
| Total Assets  | 2577.09       |  |  |  |  |

# SOURCES OF FUNDS

## **APPLICATION OF FUNDS**

1817 3

|   |  |         |                     | 1017.5 |
|---|--|---------|---------------------|--------|
|   | Paid up C <b>a</b> pital                   | 1293.25 | Net Fixed Assets    | 4      |
|   | Reserve & Surplus                          | 73.21   | Investments         | 112.40 |
| ł | Secured Loans                              | 814.13  | Net Current Assets  | 633.45 |
| ļ | Unsecured Loans                            | 299.68  | Deferred Tax Assets | 0.00   |
|   | Deffered Tax Liabilities                   | 76.61   | Accumulated Losses/ | 0.00   |
|   | Private Placement/ Share Application Money | 20.20   | Preliminary Exp.    | 13.90  |
| 4 | 4. PERFORMANCE OF COMPANY                  |         |                     |        |
| • | Turnover (Including Other Income)          |         | 876.70              |        |
| • | Total Expenditure                          |         | 819.72              |        |
|   | Profit/(Loss) before Tax                   |         | 56.99               |        |
|   | Earning per Share (Rs.)                    |         | 0.37                |        |
| ļ | Dividend Rate (%)                          |         | Nil                 |        |
|   |  |         |                     |        |

#### 5. GENERIC NAME AND PRINCIPAL PRODUCT OF THE COMPANY

( as per monetary terms ) Item Code No. (ITC Code) Product Description

250100.01 Refined lodised salt

## For N. Kataria & Associates Chartered Accountants Nikhilesh Kataria, FCA

For and on behalf of the Board

#### Proprietor

| Date  | : | 27-7-2011 |
|-------|---|-----------|
| Place | : | JAiPUR    |

Pradeep kumar saxena Director Girdhar Saboo (Managing Director)

# SABOO SODIUM CHLORO LIMITED

Registered office: Surya House, L- 5, B - il Krishna Marg, C-Scheme, Jaipur-302001, Rajasthan

|   |                                 | PROXY FORM                    |           |                       |
|---|---------------------------------|-------------------------------|-----------|-----------------------|
|   | Master Folio No.                | DP ID                         | Client ID |                       |
| 100/0   | L                               | <u> </u>                      | J         |                       |
| I/We<br>of  |                                 |                               |           |                       |
| member/members  |                                 |                               |           |                       |
| of Saboo Sodium Chlo  | ro Limited, appoint M           | r. /Ms                        |           |                       |
| or failing him  |                                 |                               |           |                       |
| as my / our proxy to vote                                   | -                               |                               |           | -                     |
| on Saturday, the 17 <sup>th</sup>                           | -                               |                               | -         | - Il Krishna Marg, C- |
| Scheme, Jaipur-30200  | r, Rajasthan or at any          | aujoummentu                   | lereor.   |                       |
| Signed this   | day of201                       | 1                             |           | Affix 1               |
|   |                                 |                               |           | Rupee<br>Revenue      |
|   |                                 |                               |           | Stamp                 |
| Signature of memb   |                                 |                               |           |                       |
| <b>Note:</b> The Proxy must b<br>before the time for holdir |                                 |                               |           |                       |
| Tear here   |                                 |                               |           |                       |
|   | SABOO SODI                      |                               |           |                       |
| Registered  | l office: Surya Hou<br>Jaipur-3 | se, L- 5, B -<br>302001, Raja |           | C-Scheme,             |
| Name and Address of the                                     |                                 | ttendance Slip                |           |                       |
|   | ·····                           |                               |           |                       |
| No. of shares held:   |                                 | 9 Oliani                      |           |                       |

I, hereby record my presence at the 18th Annual General Meeting of the Company held on Saturday, the 17th day of September, 2011 at 11.00 A.M. at Surya House, L-5, B-II Krishna Marg, C-Scheme, Jaipur-302001, Rajasthan.

Master Folio No...... DP ID...... & Client ID.....

Name of the Member or Proxy\*

\*Strike out whichever is not applicable.

Please fill in attendance slip and hand it over at the entrance of the meeting hall. Joint share holders may obtain additional attendance slip on request.

# SABOO SODIUM CHLORO LIMITED "Surya House", L-5, B-II, Krishna Marg, C-Scheme, Jaipur - 302 001

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