

# ANNUAL REPORT

## =====2011=====



# TECHNOLOGIES LIMITED

## CORPORATE INFORMATION

### BOARD OF DIRECTORS

#### **Chairman**

Shri Hansraj Sethia

#### **Director**

Shri Mahavir Prasad Goenka

Shri Madanlal Agarwal

Shri Sushil Kumar Sancheti

#### **Managing Director**

Shri Pawan Kumar Sethia

#### **Executive Director**

Shri Arun Kumar Sethia

#### **Auditors**

Guha & Sons

Chartered Accountants

Kolkata

#### **Company Secretary**

Shri Deepak Pandey

### **REGISTRARS & SHARE TRANSFER AGENTS**

MCS Ltd.

77/2A, Hazra Road,  
Kolkata - 700 029.

### **AUDIT COMMITTEE**

Shri Mahavir Prasad Goenka - Chairman

Shri Pawan Kumar Sethia - Member

Shri Arun Kumar Sethia - Member

### **REGISTERED OFFICE**

170/2C A.J.C. Bose Road,  
Kolkata - 700 014.

## **BALURGHAT TECHNOLOGIES LIMITED**

**Registered office: 170/2C A.J.C. Bose Road, Kolkata - 700 014.**

### **NOTICE**

Notice is hereby given that the 17<sup>th</sup> Annual General Meeting of the Shareholders of Balurghat Technologies Ltd. will be held on Tuesday, 27<sup>th</sup> September, 2011 (9:30 AM), at Jay Narayan Gupta Smriti Hall, AB-47, Salt Lake City, Kolkata - 700 064, to transact the following:

### **ORDINARY BUSINESS**

1. To receive, consider and adopt the Audited Profit and Loss Account for the year ended 31<sup>st</sup> March, 2011, the Audited Balance Sheet as on that date and the Reports of the Auditors and Directors thereon.
2. To appoint a Director in place of Mr. Mahavir Prasad Goenka who retires by rotation and being eligible, offers himself for re-appointment.
3. To appoint a Director in place of Mr. Sushil Kumar Sancheti who retires by rotation and being eligible, offers himself for re-appointment.
4. To appoint Auditor to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting and to authorise the Board to fix their remuneration.

M/s Guha & Sons, Chartered Accountants, retire from the office of the Auditors and being eligible offer themselves for re-appointment.

### **NOTES:**

1. The details of persons seeking appointment / re- appointment as required by clause 49 of the Listing Agreements entered into with the Stock Exchange are annexed hereto.
2. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE MEETING.
3. Members holding share in dematerialised form are requested to bring their Depository Account No. and Client I.D. No. for identification.
4. The Register of Members and Share Transfer Books of the Company will remain closed from 21<sup>st</sup> September, 2011 to 27<sup>th</sup> September, 2011 (both days inclusive).
5. Members are requested to bring their copies of the Report and Accounts to the meeting along with the Admission slip duly filled in and handover the same at the entrance of the meeting hall.
6. Members are requested to notify any correction/change in their address immediately to the Registrars and Transfer agent.

BY THE ORDER OF THE BOARD  
for **BALURGHAT TECHNOLOGIES LTD.**

### **REGISTERED OFFICE**

170/2C A.J.C. Bose Road,  
Kolkata - 700 014.

Dated: 13<sup>th</sup> August, 2011.

**PAWAN KUMAR SETHIA**  
**MANAGING DIRECTOR**

**INFORMATION PURSUANT TO LISTING AGREEMENTS  
DETAILS OF DIRECTOR'S SEEKING APPOINTMENT/REAPPOINTMENT AT THE  
ENSUING ANNUAL GENERAL MEETING:**

Name :	Sri Sushil Kumar Sancheti	Sri Mahavir Prasad Goenka
DIN:	03193796	00157026
Age:	74	73
Date of <b>Appointment</b> :	17 <sup>th</sup> September 2010	24 <sup>th</sup> September 2009
Academic Qualification :	Graduate	Under Graduate
Nature of expertise in functional Areas :	Excellence with more than 30 Years experience in Transport Industry	Entrepreneur par Excellence with over 50 Years experience in Transport Trade Organisation & Operations
Interest in Other Companies & nature :	Nil	Nil
Membership of committees in other Concerns :	Nil	Nil

The above report had been taken on record at the meeting of the Board of Director's held on 13<sup>th</sup> August, 2011.

**For & on Behalf of the Board**

Dated: 13<sup>th</sup> August, 2011  
Place: Kolkata

**Pawan Kumar Sethia  
Managing Director**

## **DIRECTOR'S REPORT**

To the Members:

Your Director's herewith present the 17<sup>th</sup> Annual report of the Company along with the Audited Accounts for the year ended 31<sup>st</sup> March,11.

1. The summarized financial performance of your Company is presented herein under:(Amount Rs. In Lacs)

Particulars	Year Ended 31-03-11	Year Ended 31-03-10
Total Earnings	3265.81	2439.42
Total Expenditure	3216.15	2405.41
PBDIT	49.66	34.01
LESS: Interest & Finance Charges	1.24	1.88
Depreciation	<u>10.17</u> - 11.41	<u>11.07</u> -
		12.95
Profit / Loss before Tax	38.25	21.05
Provision for Tax	-8.23	-4.21
Profit / Loss after Tax		16.85
Accumulated Profit / Loss b/f	30.02	
Adjustment relating to assets withdrawn	(1406.92)	(1423.21)
Loss on sale of Investment		(.56)
Profit/Loss for appropriation		(1406.92)
Profit / Loss c/f	0	(1406.92)
	(1376.90)	(1406.92)

### **DIVIDEND-**

In view of the accumulated losses during the current year, your Director's are unable to recommend any Dividend for the year under reference.

### **REVIEW OF OPERATIONS AND STRATEGIC PLANNING-**

The Rs 4,000 billion Indian logistics industry, growing at an average growth rate of 20% annually, is driven by robust economic growth, rising export and import, government infrastructure investment and logistics outsourcing. The year under review was an exceptional year of turbulences. The depression in the US destroyed investor wealth worth trillions of dollars across the world. The burst claimed high profile banks and insurance companies, resulting into complete financial chaos all over the world.

During the year, your company achieved a turnover of Rs. 3265.81 Lacs as against Rs. 2439.42 Lacs in the previous year, showing a growth of 33.87 percent. There have been significant profit in compared to last year, Company have been able to achieve a profit of Rs 38.25 Lacs before tax during the current Fiscal Year as compared to Profit of Rs.21.05 Lacs previous year.

### **FUTURE OUTLOOK-**

India's logistics sector is projected to grow from Rs 8,000 billion to Rs 10,000 billion by 2015 to Rs ,2000 billion by 2020 (Source: ASSOCHAM), supported by a rapid growth in the manufacturing and service sectors, substantial domestic and international freight growth, consumption proliferating in Tier II and Tier III cities and the government's proposal to invest US\$17 billion in the transportation infrastructure by 2017. The entry of global logistics players in India is helping local companies benchmark with global standards.

### **IMMEDIATE CONCERNS-**

The Indian logistics sector is fragmented. Two-thirds of the total trucks are owned and operated by transporters with fleets smaller than five trucks. The result is intense competition, low freight rates and thin profitability. The logistics cost in India is still high compared with developed markets owing to a non-conducive policy environment, extensive industry fragmentation and infrastructure inadequacy.

While it is true that India cannot remain immune to global meltdown and the impact of global financial crisis on India were stronger than expected, it is also showing that it will be the first to recover. The measures taken by our Apex Bank had resulted into comfortable liquidity of rupee. Indian banks are much more conservative than American & European Banks when it comes to lending. Hence, the exact same problems that distributed that distributed global financial institutions, is not expected to effect Indian financial system.

#### **EMPLOYEE RELATIONS-**

The Company is left with very few persons, which fits the existing requirement. Your Directors had taken cognizance of manpower and are in the process of taking appropriate steps as necessary, in the context. The employee relations at the branch level continues to be stable and satisfactory productive at the present juncture.

#### **DIRECTOR'S RESPONSIBILITY STATEMENT-**

Pursuant to the provisions contained in the Section 217(2AA) of the Companies Act, 1956, your Director's state as under:

- (i) That in the preparation of the annual accounts the accounting standards had been substantially complied along with proper explanation relating to material departures;
- (ii) That your Director's have selected such accounting policies and have applied the same consistently and had made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year as well as the profit or loss of the Company pertaining to such period;
- (iii) That your Director's have taken proper and sufficient care for the maintenance of accounting records, as also for safe guarding the assets of the Company and for detection of frauds and other irregularities;
- (iv) That on account of the adverse circumstances prevailing in the Company your Director's had been compelled to allow certain departures in respect of certain regulatory provisions all of which had been justified with proper explanations as also with regards to the adverse opinions and reservations made by the Auditors, in their report to the members.
- (v) Your Director's have prepared the accounts on the going concern basis and considers the same to be appropriate irrespective of opinions to the contrary.

#### **CORPORATE GOVERNANCE-**

Your Company has been practicing the principles of good corporate governance. A detailed section on Corporate Governance pursuant to the requirements of Clause 49 of the listing agreement forms part of the Annual Report as Annexure - I and II. A certificate from the Auditors as to compliance of the various provisions of the Clause 49 of the listing agreement is annexed herewith.

#### **CONSERVATION OF ENERGY AND TECHNOLOGY ABSORPTION-**

Having regard to the nature of business undertaken by your Company, the aforesaid disclosures are not required.

#### **FOREIGN EXCHANGE EARNING AND OUTGO-**

There had been foreign exchange earnings USD 4978 equivalent to INR 222765/-and outgo USD 4000, equivalent to INR 182120/-during the period under review.

#### **PARTICULARS OF EMPLOYEES EARNINGS-**

No Statement in terms of Sec.217(2A) of the Companies Act, 1956 is annexed to this report as the Company did not have any employee who has been in receipt of remuneration above Rs.24,00,000/- per annum or Rs.2,00,000/- per month, during whole or any part of the year under review.

#### **AUDITORS-**

M/s. Guha & Sons. Chartered Accountants are the Auditors of the Company; retire at the conclusion of this Annual General Meeting and being eligible offer themselves for reappointment.

#### **LISTING OF SHARES-**

The Securities of the Company are listed with Mumbai Stock Exchange and shall continue to be listed thereat only. Pursuant to the SEBI (Delisting of Securities) Regulations 2003, upon confirming the applicable compliances Company had made necessary application for Voluntary Delisting of its shares from Jaipur, Madras and Kolkata and the same are pending disposal as on date, with the respective Exchanges.

#### **ACKNOWLEDGEMENT-**

Your Directors take this opportunity to convey their sincere appreciation to the Shareholders for their valuable support and continued confidence in the Company. Your Directors are also deeply grateful to Company's associates, suppliers, Government authorities for their continued support.

For & on Behalf of the Board

Dated: 13<sup>th</sup> August, 2011  
Place: Kolkata

Pawan Kumar Sethia  
Managing Director

# REPORT ON CORPORATE GOVERNANCE FOR THE YEAR ENDED 31<sup>ST</sup> MARCH, 2011.

The listing agreement of the Stock Exchanges in Clause 49 (revised) has laid down a code of Corporate Governance, which your Company has complied with as follows:

## 1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE:

Corporate Governance is the set of processes, custom, policies, law and institutions affecting the way a corporation is directed, administered or controlled. Corporate governance includes the relationships among the many stakeholders involved and the goals for which the corporation is governed. The Company fully realizes the rights of its shareholders to information on the performance of the Company and considers itself a trustee of its shareholders. The basic philosophy of Corporate governance in the Company is to achieve business excellence and dedicate itself for increasing long term shareholder value, keeping in view the needs and interests of all its stakeholders. However, due to strained financial conditions the Company was unable to provide pecuniary benefits to stakeholders expectations and strictly complies with regulatory guidelines on corporate governance.

## 2. BOARD OF DIRECTOR'S

### a. Composition :

- |                               |  |
|-------------------------------|--|
| i. Sri Hansraj Sethia         | -- Chairman (Non Executive)              |
| ii. Sri Mahavir Prasad Goenka | - Director (Non Executive/ Independent)  |
| iii. Sri Pawan Kumar Sethia   | - Managing Director (Whole time)         |
| iv. Sri Arun Kumar Sethia     | - Executive Director (Whole time)        |
| v. Sri Madan Lal Agarwal      | -- Director (Non Executive/ Independent) |
| vi. Sri Sushil Kumar Sancheti | -- Director (Non Executive/ Independent) |

### b. Attendance:

During the financial year 2010-2011, Four (5) nos. Board Meetings were held, along with the Annual General Meeting on the various dates, stated as under vis-a-vis the attendance of the Director's thereat:

NAMES	30.04	31.07	17.08	30.10	31.01	ATTENDED	AGM 17/09/10
Sri H.R. Sethia	YES	YES	YES	YES	YES	05	Present
Sri M.P. Goenka	YES	YES	YES	YES	YES	05	Present
Sri P.K. Sethia	YES	YES	YES	YES	YES	05	Present
Sri Arun Sethia	YES	YES	YES	YES	YES	05	Present
Sri Madan Agarwal	YES	YES	YES	YES	YES	05	Present
Sri Sushil Kumar Sancheti	YES	YES	YES	YES	YES	05	Present

## C. DECLARATION OF INTEREST:

Pursuant to provisions of Sec 299(I) of the Companies Act 1956, Notice in Form 24AA was received from all the Director's, along with the necessary declaration U/s 274(1) (g) had been taken on record at the relevant Board Meeting on the commencements of the financial year under reference.

## 3. AUDIT COMMITTEE:

i ) Composition: The Audit Committee is constituted of 3 Members under the Chairmanship of Sri M.P. Goenka an Independent & Non Executive Director with 3 other Independent Director's.

ii ) Attendance: The audit Committee met 5 times during the Financial Year under reference on the dates preceding the Board Meetings and the attendance therein is stated as under:

NAMES	30.04	31.07	17.08	30.10	31.01	Total
Sri M.P. Goenka	YES	YES	YES	YES	YES	05
Sri Madan Agarwal	YES	YES	YES	YES	YES	05
Sri Sushil Kumar Sancheti	NO	No	No	YES	YES	02

### Terms of Reference -

- (i) Review of Unaudited Financials.
- (ii) Review of Annual Accounts.
- (iii) Management representations & Co-ordinations of Statutory Audit.
- (iv) Internal Audit Appraisals and Review of Internal Controls.
- (v) Review & assessment of Compliance under applicable laws.
- (vi) Review & recommendation in respect of Managerial Remuneration.

#### 4. REMUNERATION COMMITTEE:

Not yet formally constituted and the relevant functions are discharged by the Audit Committee above referred.  
Details of Remuneration paid to the Director's (2008-2011)

Heads of Payments	Sh.H.R. Sethia	Sh. M.P. Goenka	Sh. P.K. Sethia	Sh.A. Sethia	Sh. M.L. Agarwal	Sh. S.K. Sancheti
Consolidated Salary	NIL	NIL	330000/-	330000/-	NIL	NIL
House Rent Allowance	NIL	NIL	114000/-	114000/-	NIL	NIL
P.F. Cont	NIL	NIL	39600/-	39600/-	NIL	NIL
Bonus/ Commission	NIL	NIL	NIL	NIL	NIL	NIL
Others (Sitting Fees)	NIL	15000/-	NIL	NIL	15000/-	6000/-
Total	NIL	15000/-	483600/-	483600/-	15000/-	6000/-

Notes: Apart from the aforesaid no other sum was paid to the Director's, apart from reimbursements of expenses incurred on behalf of the Company, if any. However, the Managing and the Executive Director being in whole time employment with the Company are not entitled to sitting fees for attending the meetings. The Chairman has waived all the sitting fees for attending the meeting as a gesture of goodwill. The concerned Director's have waived their entitlements of the sitting fees for attending the Meetings of the Committees.

#### 5. SHARE COMMITTEE:

The Share Committee as it is known is responsible for both the Share Transfer Management and Investors Redressal Services. The Committee constitutes of Sri Arun Sethia, as the Chairman, Sri M.P. Goenka as Director. The Share committee holds its meetings monthly as per requisition of the Registrars and Share Transfer Agents, processing the transfer applications which are approved at the meeting. The RTA concerned reports the committee on Dematerialization status and requests over 21 days, if any. The committee also reviews the status of redressal of Investor's Complaints on the basis of report of the RTA along with the Compliance Officer for the cases received by them respectively and any pending complaints as may be referred to it are disposed by the Committee itself. Further that the Committee has been authorized and empowered by the Board for issue of Share Certificate upon dematerialization and / or sub-division consolidation and / or Duplicate Certificates under the signature of the Compliance Officer as the Authorized Signatory along with the mechanized signatures imprinted on the Certificates.

During the year ended 31.03.11-

Total no. of Complaint / queries received: 12

No. of Complaints / Queries disposed: 12

Directly : 8 nos. , Through RTA: 4 nos.

No. of Complaints / Queries pending as on 31.03.2011 - Nil

#### 6. GENERAL MEETINGS:

Sl. No.	Nature of Meeting	Date	Time	Venue	Voting through Postal Ballots
1.	Annual General Meeting (14 <sup>th</sup> )	26-09-08	10:00 AM	Baisakhi Hosing Club No. 2 Deodhar Rahman Road, Kolkata-700 033	No
2.	Annual General Meeting (15 <sup>th</sup> )	24-09-09	9:30 AM	Jay Narayan Gupta Smriti Hall AB-47, Salt Lake City, Kolkata-700 064	No
3.	Annual General Meeting (16 <sup>th</sup> )	17-09-10	9:30 AM	Jay Narayan Gupta Smriti Hall AB-47, Salt Lake City, Kolkata-700 064	No

#### 7. DISCLOSURES:

- There were no related party transactions, materially significant for the disclosures in specific were made during the year ended 31.03.11, other than as disclosed by way of Notes on Accounts.
- There were no significant non compliance reported against the Company during the year under reference, attributing any penal liability imposed upon, by any of the Regulatory Authorities related to the Capital Market.



- iii. Whereas due to prevailing financial stringency over the last several years, the Company was not in a position to pay the listing fees to certain Stock Exchanges except Mumbai Stock Exchange in respect of which there are no outstanding as on date. The Company have applied for delisting of its securities from the Madras, Jaipur, Kolkata, pending disposal till date. Under similar circumstances the Company is not in a position to pay to fees introduced by CDSL, which are since been pending till date.

## 8. MEANS OF COMMUNICATION:

- The quarterly Financial (Provisional) results are forwarded to the Exchange with 24 hours from its approval by the Board and are generally published in both National and Regional Newspapers within 48 hours from their publication.
- The Company has not made any specific representations, to any of the Investors, other than routine queries from the Shareholders, which are promptly responded by the Compliance Officer.
- The Management Discussions and analysis is presented as a part of the Annual Report.

## 9. GENERAL SHAREHOLDER INFORMATION:

- AGM date, time & venue: 27<sup>th</sup> September, 2011 at 09:30 AM.  
Jay Narayan **Gupta Smriti** Hail,  
AB-47, Salt Lake City, Kolkata - 700 064.
- Financial Year: 1<sup>st</sup> April, 2010 to 31<sup>st</sup> March, 2011
- Book Closure : 21<sup>st</sup> September, 2011 to 27<sup>th</sup> September, 2011 (both days inclusive)
- Listings: The Stock Exchange - Mumbai
- Stock Code: The Stock Exchange, Mumbai - 520127
- ISIN (for Demat Shares): **INE 654 B01014.**
- Market Price Data: Refer to Annexure on Market Price Data
- Registrar & Transfer Agents: **MCS Ltd.**  
77/2A, Hazra Road, Kolkata - 700 029.  
Phone: 2454 1892/93.
- Compliance Officer: **Mr. Arun Kumar Sethia**  
170/2C A.J.C. Bose Road,  
Kolkata - 700 014.  
Phone : 2284 0613
- Share Transfer System: Shares received for physical transfer at the registered office are marked with an inward serial number. The documents after a preliminary scrutiny about the fitness of their delivery are handed over twice a week to the RTA for processing of transfer which after needful checking are entered in a register for transfer authorization. The transfer register is placed before the Share committee, once a fortnight is approved on the basis of RTA recommendation. Subject to approval the RTA endorses the certificates and mails the same on specific advises and issues option Letter for Demat within 21 days from lodgment of transfer, and provides confirmation to the Company, which is tallied with the Transfer register and monitored, periodically.
- Dematerialization: The Company's shares are under compulsory dematerialization enlisted with both the Depositories viz. NSDL and CSDL. A significant portion of the floating stock had been dematerialized. Over the period the transactions in the dematerialized securities have substantially increased whereas there are few transactions in the physical mode.
- Redressal of Investor Grievances: Low volume turnover hardly provides scope of any routine activity in this area; hence the primary responsibility for redressal activities had been entrusted upon the RTA backed by the Compliance Officer under the supervision and control of Share Committee. The nature of Complaints were mainly the delay in receipt of share certificates as most of the share holders misinterpreted the Option Letters sent by the RTA following registration of transfer.

## STOCK PRICE DATA

MONTH	HIGHEST RATE	LOWEST RATE
APRIL -10	2.55	1.90
MAY - 10	2.28	1.66
JUNE -10	2.60	1.71
JULY -10	2.24	1.76
AUGUST -10	2.40	1.85
SEPTEMBER -10	2.34	1.81
OCTOBER -10	3.39	1.86
NOVEMBER -10	2.54	1.94
DECEMBER -10	2.27	1.82
JANUARY -11	2.17	1.77
FEBRUARY -11	1.86	1.55
MARCH -11	1.98	1.64

N.B. : THE ABOVE QUOTED RELATES TO TRADING AT THE STOCK EXCHANGE- MUMBAI.  
MARKET CAPITALIZATION AS AT 31.03.11 - RS. 3.04 Crores (APPROX)

**DISTRIBUTION OF SHAREHOLDING AS PER AMENDMENTS TO CLAUSE 35 OF LISTING AGREEMENT.**

**Statements showing Shareholding Pattern 31.03.2011.**

Name of the Company :		BALURGHAT TECHNOLOGIES LIMITED						
Scrip Code: 520127		Quarter Ended : 31 <sup>st</sup> March 2011						
Category code	Category of Shareholder	Number of Shareholders	Total number of shares	Number of shares held in dematerialized form	Total shareholding as a percentage of total number of shares		Shares pledged or otherwise encumbered	
					As a percentage of (A+B) <sup>1</sup>	As a percentage of (A+B+C)	Number of Shares	As a Percentage
1	Indian							
(a)	Individuals/ Hindu Undivided Family	22	1852799	1606399	10.1802	10.1802	0	0
(b)	Central Government/ State Government(s)	0	0	0	0.000	0.000	0	0
(c)	Bodies Corporate	9	4048500	1674200	22.2445	22.2445	0	0
(d)	Financial Institutions/ Banks	0	0	0	0.000	0.000	0	0
(e)	Any Others(Specify)	0	0	0	0.000	0.000	0	0
	Sub Total (A) (1)	31	5901299	3280599	32.4247	32.4247	0	0
2	Foreign							
A	Individuals (Non-Residents Individuals/ Foreign Individuals)	0	0	0	0.000	0.000	0	0
B	Bodies Corporate	0	0	0	0.000	0.000	0	0
C	Institutions	0	0	0	0.000	0.000	0	0
D	Any Others(Specify)	0	0	0	0.000	0.000	0	0
	Sub Total (A) (2)	0	0	0	0.000	0.000	0	0
	Total Shareholding of Promoter and Promoter Group (A) = (A) (1) + (A) (2)	31	5901299	3280599	32.4247	32.4247	0	0
(B)	Public shareholding						NA	NA
1	Institutions						NA	NA
(a)	Mutual Funds/ UTI	0	0	0	0.000	0.000		
(b)	Financial Institutions / Banks	0	0	0	0.000	0.000		
(c)	Central Government/ State Government(s)	0	0	0	0.000	0.000		
(d)	Venture Capital Funds	0	0	0	0.000	0.000		
(e)	Insurance Companies	0	0	0	0.000	0.000		
(f)	Foreign Institutional Investors	0	0	0	0.000	0.000		
(g)	Foreign Venture Capital Investors	0	0	0	0.000	0.000		

(h)	Any Other (specify)	0	0	0	0.000	0.000		
	<b>Sub-Total (B)(I)</b>	0	0	0	0.000	0.000		
B2	Non-institutions						NA	NA
(a)	Bodies Corporate	140	2577248	537948	14.1607	<b>14.1607</b>		
(b)	Individuals							
I	Individuals -i. Individual shareholders holding nominal share capital up to Rs 1 lakh	13453	6997616	3145704	38.4484	38.4484		
II	ii. Individual shareholders holding nominal share capital in excess of Rs. 1 lakh.	71	2701872	2468772	14.8455	14.8455		
(c)	Any Other (specify)	0	0	0	0	0		
(c-i)	Non Resident Individual	38	21965	1365	<b>.1207</b>	.1207		
	<b>Sub-Total (B)(2)</b>	13702	12298701	6153789	67.5753	67.5753		
(B)	Total Public Shareholding (B)= (B)(1)+(B)(2)	13702	12298701	6153789	67.5753	67.5753		
	<b>TOTAL (A)+(B)</b>	137733	18200000	9434388	100.000	100.000		
(C)	Shares held by Custodians and against which Depository Receipts have been issued	0	0	0	0.000	0.000		
	<b>GRAND TOTAL (A)+(B)+(C)</b>	137733	18200000	9434388	100.000	100.000	NA	NA

#### RANGE ANALYSIS AS ON (31-MAR-2011)

Range	Shares	Folios	Percent shares	Percent folios
<b>1 - 500</b>	2926447	11073	16.0794	80.6306
501 - 1000	1243116	1478	6.8303	10.7624
1001 - 2000	813037	512	4.4672	3.7282
2001 - 3000	717262	280	3.9410	2.0389
3001 - 4000	299557	83	1.6459	0.6044
4001 - 5000	453656	94	2.4926	0.6845
<b>5001 - 10000</b>	802556	105	4.4096	0.7646
10001 - 50000	1525191	77	8.3802	0.5607
50001 - 100000	824223	12	4.5287	0.0874
AND ABOVE	8594955	19	47.2250	0.1384
Sum Count	18200000	13733	100.0000	100.0000

**BALURGHAT TECHNOLOGIES LIMITED**  
**AUDITOR'S CERTIFICATE**

We have examined the compliance of the conditions of Corporate Governance by Balurghat Technologies Limited for the year ended 31st March, 2011 as stipulated in Clause 49 of the Listing Agreements of the said Company with Stock Exchange in India.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination was limited to the procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and explanations given to us, we certify that the Company has substantially complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreements.

On the basis of representation received from the Company, we state that during the year ended 31<sup>st</sup> March, 2011 no justifiable investor grievances were pending for a period exceeding one month.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the Company.

For GUHA & Sons  
Chartered Accountants

Place: Kolkata  
Date: 13<sup>th</sup> August, 2011.

**K. Guha**  
**Proprietor**  
**Membership No. - F/8256**

**AUDITORS REPORT**  
**To the Shareholders:**

We have audited the attached Balance Sheet of Balurghat Technologies Limited as at 31<sup>st</sup> March, 2011 and the annexed Profit & Loss Account for the year ended on that date. These Financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the Audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examination on a test basis the evidence supporting the amounts and disclosures made in the Financial Statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial reporting. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditor's Report) Order, 2003 as amended by the Companies (Auditors Report) (Amendment) order 2005, issued by the Central Govt. in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure, a statement on the matters specified in paragraphs 4 & 5 of the said Order.

Further to our comments in the Annexure referred to above, we report that:

- a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our Audit;
- b) In our opinion, proper books of accounts as required by law had been kept by the Company so far as it appears from our examination of those books and proper returns adequate for the purpose of our Audit have been received from the Branches, not visited by us.
- c) The Balance Sheet and Profit & Loss Account dealt with by this report are in agreement with the books of Accounts and the returns from the Branches.
- d) *Subject to the observations made in para 1 of clause 6 of the Notes on Accounts*, in our opinion the Balance Sheet and Profit & Loss Account dealt with by this report, substantially complies with the Accounting Standards referred to in Sec. 211 (3C) of the Companies Act, 1956.
- e) On the basis of representations received from the Director's taken on record by the Board, we report that none of the Director's are disqualified as on 31.03.2011 from being reappointed as a Director in terms of clause (g) of Sub-section (1) of Section 274 of the Companies Act, 1956.

Subject to the observation referred to above, in our opinion and to the best of the information and explanation given to us, the annexed accounts give the information required under the Companies Act, 1956 in the manner so required and give a true & fair view, in conformity, with the accounting principles generally accepted in India.

- i. in the case of the Balance sheet, of the state of affairs of the Company as on 31<sup>st</sup> March, 2011;
- ii. in the case of the Profit & Loss Account of the Losses incurred by the Company for the year ended on that date.

Place: Kolkata  
Date: 13<sup>th</sup> August, 2011.

**GUHA & SONS**  
**CHARTERED ACCOUNTANTS**

**K.GUHA**  
**PROPRIETOR**  
**Membership No. - F/8256**

## **ANNEXURE**

### **Re: Balurghat Technologies Limited.**

Referred to in para 3 of our report of even date.

- i.
  - a) The fixed assets of the Company are widely dispersed and the Company is maintaining necessary records of all the particulars relating of such assets including the situation thereof.
  - b) The Fixed Assets of the Company have not been physically verified during the year.
- ii.
  - a) The inventory had been physically verified by the Management during the year.
  - b) The frequency and the procedures of the physical verification of the inventories followed by the Management are reasonable and adequate commensurate with the volume of business.
  - c) The Company is maintaining proper and adequate records of the inventories at the location and no material discrepancies were reported during the year
- iii.
  - a) The Company has granted the above loan free of interest which in contrary to the provisions of Sec 372A (3) of the Companies Act, 1956.
  - b) The principal amount repayable on demand is good and fully recoverable as per stipulated terms, in the regular course of business.
  - c) No amount is overdue on such loan account with the concerned party.
  - d) The Company has taken interest free unsecured loan from three parties enlisted in the Register maintained pursuant to Sec 301 of the Companies Art, 1956. The maximum amount outstanding during the year is Rs. 20,75,000/-(previous year Rs. 50,25,000/-)
  - e) In our opinion the terms of funding of the said loans are prima-facie not prejudicial to the interests of the Company.
  - f) According to the information and explanations given to us, due to acute paucity of funds, the Company was not in a position to repay the matured obligations as such all of which stands overdue for repayment. However the Management has obtained favorable reschedulment in almost all cases, expect a few cases wherein the recovery proceedings initiated and are being contested on merits also expected to be settled favorable.
- iv. In our opinion and as per the information and the explanations given to us in the course of the Audit, the Internal control systems are satisfactory and there are no evidences of any continuing weakness and /or failure in the system.
- v. In our opinion and according to the information and explanations given to us in course of our Audit, there were no transactions with any related party listed in the Register maintained under Sec. 301 of the Companies Art, 1956 over Rs. Five Lacs during the year.
- vi. In our opinion and according to the information and explanation given to us, the Company has not accepted any deposit from the public to which the provisions of Sec. 58A & Sec. 58AA along with applicable rules under the Companies Art, 1956 are applicable, as such the question of compliance or non- compliance with the said rules does not arise.
- vii. In our opinion the provisions of the Clause VII of the CAR (Amendment) Order 2005, are applicable to the Company, but as per the information and explanations given to us, the acute paucity of funds prevented Company to arrange for the Internal Audit, which shall be complied with on priority basis as and when the situation improves.
- viii. In our opinion and according to the information and explanations given to us, the provisions for maintenances of Cost Records in terms of Sec. 209 (1) (d) of the Companies Act, 1956 are not applicable to this Company.
- ix.
  - a) According to the information and explanations given to us in course of the Audit, in our opinion the Company was not regular in payment of statutory obligations viz. in respect of E.S.I. contributions. Whereas the PF contributions had been deposited with the authorities concerned up to the date. The Company continues to be liable for the Interest and damages applicable.
  - b) As regard the liabilities under dispute, there were no amounts in arrears payable to any of the Statutory Authorities e.g. under Income tax, Sales Tax, Service Tax, Customs and Excise Duties / Cess as at the year end expert an amount of damages imposed by the PF authorities Rs. 12,50,404/- (Previous year Rs. 12,50,404/- ) for a period prior to incorporation of the Company, pending before the Hon'ble Tribunal of PF at New Delhi for necessary adjudication.
- x. In our opinion and as per the information and explanations given to us, the accumulated losses incurred by the Company has exceeded 50 % of its net worth, and has not incurred cash loss for the year under review.
- xi. The Company has not granted any loans and advances against any securities placed to it and as such maintenance of any records in the context does not apply.

- xii. In our opinion and as per the information and explanation given to us the Company is not a Chit Fund or a Nidhi/Mutual Benefit Fund/ Society and as such provision of Clause 4 (xiii) of the order does not apply.
- xiii. In our opinion and as per the information and explanation given to us in the normal course of our Audit the Company is not dealing or trading in shares, debentures or any other securities and as such Clause 4 (xiv) of the order has no application herein.
- xiv. In our opinion and as per the information and explanation given to us in the normal course of Audit the Company the company had not Issued any guarantee for loans taken by any third party from Banks and/or Financial institutions and thus provisions for clause 4(xv) of the order are not applicable to this Company.
- xv. As per the information and explanation given to us in normal course of our Audit, the Company has not availed any Term Loan from any of the Banks or financial Institutions and thus any comment on the deployment of such funds, are impertinent to the context.
- xvi. In our opinion and as per the information and explanation given to us in the normal course of Audit and upon overall examination of the Balance Sheet of the Company no funds raised on short term basis were deployed for long term purposes and vice versa.
- xvii. According to the information and explanation given to us, the Company had not issued/allotted any shares to the parties enlisted in the Register maintained under Sec. 301 of the Companies Act, 1956, on preferential basis during the year under review.
- xviii. According to the information and explanation given to us, the debentures issued by the Company is adequately secured, with the charge there upon created on the securities are duly registered with the appropriate authority.
- xix. According to the information and explanation given to us, the Company has not raised any money through a public issue during the year.
- xx. Based upon the audit procedure performed for the purpose of reporting the true and fair view of the financial statements and as per the information and explanations given by the Management, we report that no fraud on or by the Company had been noticed or reported during the course of our Audit.

**GUHA & SONS**  
**Chartered Accountants**

Place: Kolkata  
Dated: 13<sup>th</sup> August, 2011.

**K. Guha**  
**Proprietor**  
**Membership No. - F/8256**

## BALURGHAT TECHNOLOGIES LIMITED

BALANCE SHEET AS AT 31 ST MARCH, 2011

Schedules		31st March 2011 ₹	31st March 2010 ₹
SOURCES OF FUNDS			
Shareholders' Funds			
Share Capital	1	174076880	174076880
Reserves & Surplus	2	<u>7442530</u>	<u>7442530</u>
		181519410	181519410
Loan Funds			
Secured Loans	3	467397	910357
Unsecured Loans	4	6874959	<u>10421739</u>
		7342356	11332096
TOTAL		<u><u>188861766</u></u>	<u><u>192851506</u></u>
APPLICATION OF FUNDS			
Fixed Assets			
Gross Block	5	48809362	48382514
Less: Depreciation		<u>20439753</u>	<u>19422911</u>
Net Block		28369609	28959603
Investment	6	100000	100000
Current Assets, Loans And Advances			
Inventories	7	2717246	1604374
Sundry Debtors	8	26879046	18874728
Cash & Bank Balances	9	2299287	3553120
Other Current Assets	10	2868675	4026008
Loans	11	5980263	5024637
		<u>40744517</u>	<u>33082867</u>
Less :			
Current Liabilities & Provisions			
Current Liabilities	12	<b>15801763</b>	9390037
Provisions	13	2216594	592459
		<u>18018357</u>	<u>9982496</u>
Net Current Assets		22726160	23100371
Deferred Revenue Expenditure			
Loss carried forward		137665997	140691532
T-O-T-A-L		<u><u>188861766</u></u>	<u><u>192851506</u></u>

As per our attached report of even date.

For Guha & Sons  
Chartered AccountantsP. K. SETHIA : Managing Director  
ARUN SETHIA : Executive Director  
M.P.GOENKA : DirectorPlace : Kolkata  
Date : 13TH AUG 2011K. Guha  
Proprietor

**BALURGHAT TECHNOLOGIES LIMITED**
**PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2011**

		31st March 2011		31st March, 2010	
		₹		₹	
Schedules					
INCOME		14			
Freight	A	122970720		101120055	
Sales & Services	B	144133147		102947898	
Income (Travel Division)	C	58287659		38820418	
Others	D	1189015		1054060	
			326580541		243942431
EXPENDITURE					
Transport	15	110430553		91615212	
Travel	15	53813095		35314070	
Materials	16	141268412		100723574	
			305512060		227652856
GROSS PROFIT			21068481		16289575
OTHER EXPENSES					
Administrative Expenses	17	16102753		12888754	
Finance Charges	18	123781		188255	
Depreciation		1016842		1106808	
			17243376		14183817
Profit/Loss Before Taxation			3825105		2105758
Provision for Taxation					
Less: Provision for I. Tax			799570		420691
Profit/ Loss After Taxation			3025535		1685067
Balance brought forward from previous year					
			(140691532)		(142321077)
Less : Adjustment relating to assets withdrawn					
			-		-
Less : Loss on sale Assests With			0		55522
Available for Appropriation			(137665997)		(140691532)
APPROPRIATIONS :					
General Reserve					
			(137665997)		(140691532)
Balance Carried to Balance Shee			(137665997)		(140691532)

As per our attached report of even date

For Guha & Sons  
Chartered Accountants

P. K. SETHIA : Managing Director  
ARUN SETHIA : Executive Director  
M.P.GOENKA : Director

Place : Kolkata  
Date : 13TH AUG 2011

K. Guha  
Proprietor



## BALURGHAT TECHNOLOGIES LIMITED

## SCHEDULES TO THE BALANCE SHEET

	31st March 2011 ₹	31st March 2010 ₹
<b>SCHEDULE - 1:</b>		
<b>SHARE HOLDER'S FUND</b>		
SHARE CAPITAL		
Authorised		
<b>3,00,00,000</b> Equity Shares of Rs. <b>10/- each</b>	<u>300000000</u>	<u>300000000</u>
Issued and Subscribed		
<b>1,66,16,360</b> Equity Shares of Rs. <b>10/- each</b> fully paid-up (Previous Year <b>1,66,12,360</b> )	166163600	166163600
<b>15,83,640</b> Equity Shares of Rs. <b>10/- each</b> partly paid-up (Previous Year <b>15,87,640</b> )	7913280	7913280
	<u>174076880</u>	<u>174076880</u>

**SCHEDULE - 2**  
**RESERVES & SURPLUS**

	General Reserve	Revaluation Reserve	Debenture Redemption Reserve	Profit & Loss A/c	Total
<b>As on 1st April 2010</b>	-	7442530	-	-	7442530
Less:					
Revalued assets withdrawn		0			
<b>As on 31st March 2011</b>		7442530			7442530

**SCHEDULE - 3**  
**SECURED LOANS**

Car Loan (Secured against Vehicles)	467397	910357
	<u>467397</u>	<u>910357</u>

**SCHEDULE - 5**

FIXED ASSETS	GROSS BLOCK				DEPRECIATION			NET BLOCK
	Gross Block as on 01.04.2010	Additions during the period	Deductions or Sales	Gross Block as on 31.03.2011	Balance as on 01.04.2010	For the Year	Deductions During Period	
LAND	8988909	151946		9140855				
BUILDING & GODOWN	18626455			18626455	3708828	303611		9140855
MOTOR CARS	6858142			6858142	3600333	651523		14614016
SCOOTERS & CYCLES	850595			850595	807978			4251856
FURNITURE & FIXTURES	4677388	32700		4710088	4405971			807978
FUEL STATION	1847549			1847549	935598	61708		42617
ELECTRIC GENERATORS	517280			517280	503846			304117
COMPUTER ETC.	2874224	163697		3037921	2476668			97306
WEIGHING SCALES	1500000			1500000	1385663			503846
AIR CONDITIONERS	1314972	78505		1393477	1280140			2476668
PUMP SETS	327000			327000	317886			561253
								1385663
								1280140
								113337
								9114
TOTAL	48382514	426848	0	48809362	19422911	1016842	0	28369609
AS ON 31ST MARCH 2010	47783728	1845150	1246364	48382514	19216945	1106808	900842	28959603

## BALURGHAT TECHNOLOGIES LIMITED

## SCHEDULES TO THE BALANCE SHEET

	31st March,2011 ₹	31st March,2010 ₹
<b>SCHEDULE - 4</b>		
UNSECURED LOANS		
Loans from Shareholders	2300000	5300000
Inter Corporate Deposit	3725000	3934480
Loans Deposit from others	849959	<b>1187259</b>
	<u>6874959</u>	<u>10421739</u>
<b>SCHEDULE - 6</b>		
INVESTMENT		
Quoted (at cost)		
<b>10,000</b> Equity		
Shares of Rs. 10 each of Tai Industries Ltd.	100000	100000
	<u>100000</u>	<u>100000</u>
<b>SCHEDULE - 7</b>		
INVENTORIES		
High Speed Diesel	851975	478921
Petrol	663159	376633
Lubricant Oil	1199430	746015
Acid	972	885
Distilled Water	1710	1920
	<u>2717246</u>	<u>1604374</u>
<b>SCHEDULE - 8</b>		
SUNDRY DEBTORS		
Outstanding for over six months considered good	2765546	1705940
Others Considered good	24113500	17168788
	<u>26879046</u>	<u>18874728</u>
<b>SCHEDULE - 9</b>		
CASH & BANK BALANCES		
Cash in hand	1037809	1156683
(at H.O. and Branches)		
Balance with Banks	1261478	2396437
	<u>2299287</u>	<u>3553120</u>

BALURGHAT TECHNOLOGIES LIMITED  
SCHEDULES TO THE BALANCE SHEET

	31st March, 2011	31st March, 2010
	₹	₹
<b>SCHEDULE - 10</b>		
OTHER CURRENT ASSETS		
Fixed Deposits		0
Security Deposit	-133177	144530
Godown Advance	758104	701674
Branch Account	-351835	187290
Staff Advance	53757	370275
T. D. S. A.Y. 08-09	35098	35098
T. D. S. A.Y. 09-10	971093	971093
T. D. S. A.Y. 10-11	661635	661635
T. D. S. A.Y. 11-12	473106	
Reserve for bad debts	0	954413
Advance income tax	400894	0
	<u>2868675</u>	<u>4026008</u>
<b>SCHEDULE - 11</b>		
LOANS & ADVANCES		
Inter Corporate Deposit		
(Loans to companies under same management)	-	-
Loans to Directors and their relatives	-	-
Loans to others	5980263	5024637
	<u>5980263</u>	<u>5024637</u>
<b>SCHEDULE - 12</b>		
CURRENT LIABILITIES		
Lorry Hire payable	4084300	3456083
Salaries payable	42040	132000
Auditor's Remuneration	7000	7000
Claim Payable	713707	0
T.D.S. Payable	175798	13654
Creditors	10612382	5649716
Gratuity Payable	94539	94539
TDS on Rent	4222	0
TDS on Salary	67775	0
Rent Payable	0	37045
	<u>15801763</u>	<u>9390037</u>
<b>SCHEDULE - 13</b>		
PROVISIONS		
Gratuity	996333	171768
Income tax	1220261	420691
	<u>2216594</u>	<u>592459</u>
<b>SCHEDULE - 14</b>		
INCOME		
A. Freight	122970720	101120055
B. Sales		
H. S. D.	120578711	86719786
Petrol	18755181	11734565
Lub. Oil	4772552	4469922
Distilled Water	16635	15375
Acid	10068	8250
	144133147	102947898
C. Travel Division	58287659	38820418
D. Other Income		
Interest Income	239743	135902
Rent Income	707000	863041
Other Income	242272	55117
	<u>1189015</u>	<u>1054060</u>
	<u>326580541</u>	<u>243942431</u>

BALURGHAT TECHNOLOGIES LIMITED

SCHEDULES TO THE PROFIT AND LOSS ACCOUNT

	31st March, 2011 ₹	31st March, 2010 ₹
<b>SSCHEDULE - 15</b>		
DIRECT COST		
Transport & Cargo Expenses	<b>107796732</b>	89369173
Coolie Expenses 2633821	110430553	<b>2246039</b> 91615212
Travel Division		
Travel Division Operating Exp	53813095	35314070
	<u>164243648</u>	<u>126929282</u>
<b>SCHEDULE - 16</b>		
MATERIALS		
Opening Stock :		
H. S. D.	478921	800935
Petrol	376633	224622
Lubricant Oil	746015	653988
Distilled Water	1920	1099
Acid	<u>885</u>	<u>1575</u>
	1604374	1682219
<b>Purchase :</b>		
H.S.D.	118946477	84800113
Petrol	18615442	11567928
Lubricant Oil	4804421	4265156
Distilled Water	8047	8717
Acid	<u>6897</u>	<u>3815</u>
	142381284	100645729
	<u>143985658</u>	<u>102327948</u>
Less : Closing Stock		
H. S. D.	851975	478921
Petrol	663159	376633
Lubricant Oil	1199430	746015
Distilled Water	972	1920
Acid	<u>1710</u>	<u>885</u>
	2717246	1604374
	<u>141268412</u>	<u>100723574</u>

## BALURGHAT TECHNOLOGIES LIMITED

## SCHEDULES TO THE PROFIT AND LOSS ACCOUNT

31st March, 2011

₹

31st March, 2010

₹

**SCHEDULE - 17**

## Administrative Expenses:

Advertisement	6354	41328
Auditors' Remuneration	5000	5000
Bad Debts	1308162	3478254
Bonus & Ex-gratia	24900	79480
Claims	868207	303699
Computer Maintenance	70019	28710
Conveyance & Car Expenses	813345	531665
Directors' Remuneration	927000	596000
Electricity	464002	367813
Filing Fees	7250	2090
General Expenses	1093710	1024518
Business Promotion	14110	0
Gratuity	824565	80860
Commission	310165	0
Insurance	46956	36774
Legal Expenses	258080	86601
Medical Expenses	385	317
P.F.Contribution/Pension Fund	89844	236692
Postage	230218	146578
Profession Tax	5000	5000
Repair & Maintenance	1008295	156082
Rates & Taxes	60681	29845
Registrar & Share Transfer	39708	39708
Rent	1318352	1036730
Salary & Perks	4298199	2978268
Stationery & Printing	443760	326609
Stock Exchange Fees	241847	36341
Tax Audit	2000	2000
Telephone	530790	414689
Travelling	609729	524110
VRS Expenses	0	292993
Membership Fee	182120	0

16102753

12888754

**SCHEDULE - 18**

## Finance Charges

Interest	19247	89941
Finance Charges	64212	75512
Bank Charges	40322	22802

123781

188255

**SCHEDULE ATTACHED TO AND FORMING PART OF THE BALANCE SHEET AS AT 31<sup>ST</sup> MARCH, 2011 AND THE PROFIT AND LOSS ACCOUNT FOR THE PERIOD ENDED ON THAT DATE.**

**SCHEDULE - 19**

**ACCOUNTING POLICIES WITH NOTES ON ACCOUNTS:**

**A. SIGNIFICANT ACCOUNTING POLICIES:-**

- 1) The accounting practices followed by the Company are consistent and in consonance with the Indian Generally Accepted Accounting Principles. The financial statements prepared are by and large are in accordance with the Accounting Standards referred to in the Sec. 211(3) (c) of the Companies Act, 1956.

**2) FIXED ASSETS:-**

- (i) The fixed Assets are stated either at their cost or in certain cases as at their revalued amount determined in the year 1993.
- (ii) The depreciation on the fixed assets are provided on Straight line method at the rates specified in Schedule XIV to the Companies Act, 1956.

	Year Ended 31-03-11	Year Ended 31-03-10
Revaluation Reserve	RS. 74,42,530/-	Rs. 74,42,530/-
Less: Adjustments relating to Asset withdrawn / (Loss)	-	-
Balance Carried Forward	Rs. 74,42,530/- =====	Rs. 74,42,530/- =====

- (iii) Estimated amounts of contracts pending execution on Capital Account is Rs. Nil (Previous year Nil)

**3) INVESTMENT:-**

The Investments being long term in nature are carried over at its cost of acquisition. However, in cases of quoted securities any changes of market price are ignored considering the same to be temporary and reversible in the long run.

**4) INVENTORIES:-**

The dosing stock of the materials is valued at their cost of purchase, being lower than its realizable market value, in conformity with AS-2.

**5) DEFERRED REVENUE EXPENDITURE:-**

The Company had no deferred liability during the financial year.

**6) RETIREMENT BENEFITS:-**

The Company follows an actuarial valuation annually for the Gratuity accrual to its employees, wherein the incremental value of the liability ascertained at the year end is provided in the books. However during the current year in view of only 10 continuing employees & appointment of few new employees the actuarial valuation was not considered to be necessary and a reasonable estimation was made in respect of the same, over the certified amount as at 31.03.04.

Whereas in respect of the dues of the employees discharged under Voluntary separation scheme, implemented in Kolkata and various other branches, dues if any on Gratuity A/c has been considered as a current liability wherein there shall be no further accrual over and above balance as ascertained on 31.03.03.

**7) CONTINGENT LIABILITIES:-**

- (i) The disputed and time barred obligations pending before the Courts of Law, has not been provided for in the books, since the Management is reasonably certain that such claims will not be sustained and are unlikely to have any further material implication on the financial conditions of the Company. The estimated amount of such claims not acknowledged as Debts aggregates to Rs. 27,10,000/- (previous Year Rs. 29,60,000/-).
- (ii) In respect of the damages imposed upon by the Provident Fund authorities for certain delay in depositing the monthly contributions, currently under review, the Company reasonably believes that genuine grounds for such lapses exists, considering which substantial relief will be extended in favour of the Company and as such the incidence of the liability is not readily ascertainable and hence are considered to be of contingent nature.

**8) PROVISIONS & RESERVES:-**

- (i) Of the total amount of Sundry Debtors, a significant amount happens to be outstanding for more than 6 months. Of this segment balances not showing any movements despite the necessary steps for their recovery over 4 years are provided for as Reserve for Bad Debts in nature aggregating to Rs.0/- (Previous year Rs. 9,54,413/-).
- (ii) In respect of Provident Fund no contributions are outstanding.

**9) MANAGERIAL REMUNERATION:-**

The Managing Director and the Executive Director are paid remunerations approved by the General Body of the Company, within the limits prescribed under schedule XIII of the Companies Act, 1956. None of them are paid any commission or whatsoever other than their contractual entitlements approved as above. The Non- Executive Director's are only entitled to sitting fees @ Rs. 1000/- for every meeting attended by them. The following amounts were paid to the Director's during the year under review:

	Year Ended 31-03-11	Year Ended 31-03-10
Consolidated Salary	660000/-	360000/-
Other Perquisites	228000/-	216000/-
Sitting Fees	39000/-	20000/-
<b>TOTAL</b>	<b>927000/-</b> =====	<b>596000/-</b> =====

Provident Fund and Family pension includes a payment of Rs. 79200/- (Previous year Rs. 43200/-) payable on account of the Director's pursuant to the terms of employment, with the Company.

**10) AUDITORS REMUNERATION :-**

The following amount had been provided in the Books as payable to the Auditors of the year under reference:-

	As on 31.03.2011 (Rs.)	As on 31.03.2010 (Rs.)
Statutory Audit	5000/-	5000/-
Tax Audit	2000/-	2000/-
	7000/- =====	7000/- =====

**11) SEGMENT REVENUES, SEGMENT RESULT AND CAPITAL EMPLOYED AS AT 31<sup>ST</sup> MARCH, 2011:**

A. SEGMENT REVENUE	31-03-2011 (RS.)	31-03-2010 (RS.)
Transportation Operations	12,29,70,720/-	10,11,20,055/-
Trading / Other Income	14,53,22,162/-	10,40,01,958/-
Travel Division	5,82,87,659/-	3,88,20,418/-
Less: Inter Segment revenue	-	-
<b>TOTAL REVENUE INFLOW</b>	<b>326580541/-</b>	<b>24,39,42,431/-</b>
<b>B. SEGMENT RESULTS</b>		
<b>Profit / Loss before finance charges</b>	<b>31-03-2011</b>	<b>31-03-2010</b>
<b>Depreciation after taxation</b>	<b>(RS.)</b>	<b>(RS.)</b>
Transportation Operations	24,65,810	19,79,042
Trading	15,42,955/-	9,34,655/-
Travel Division	9,56,963/-	4,87,124/-
Less: Finance Charges	1,23,781/-	1,88,255/-
Less: Depreciation	10,16,842/-	11,06,808/-
Less: Provision for Taxation	7,99,570/-	4,20,691/-
<b>Profit &amp; Loss after Tax</b>	<b>30,25,535/-</b>	<b>16,85,067/-</b>



**C. CAPITAL EMPLOYED Segment Asset -  
Segment Liability**

**31-03-2011 (RS.)**

**31-03-2010 (RS.)**

Transportation Operations	6,21,77,707/-	5,97,11,897/-
Trading / Other Business	1,13,27,220/-	88,27,302/-
<b>TOTAL CAPITAL EMPLOYED</b>	<b>7,35,04,927/-</b>	<b>6,85,39,199/-</b>

Notes:

1. The Company's operation consists of three (3) nos. reportable segment, in consideration to the nature of activities undertaken by it.
2. Geographically segmentations will not be relevant to report the nature of activities which will vary in such classifications and will not be comparable due to diversity of operation in each segment.

**12) DEFERRED TAX:-**

Due to absence of virtual certainty of the future taxable income, deferred tax assets in the form of unabsorbed depreciation and carry forward losses are not recognized, as per the provisions of AS-22.

**13) QUANTITATIVE INFORMATION ON STOCK:-**

**QUANTITATIVE INFORMATION OF STOCK**

ITEMS	UNIT	OPENING STOCK		PURCHASE		SALES		CLOSING STOCK	
		QTY	VALUE (RS.)	QTY	VALUE (RS.)	QTY	VALUE (RS.)	QTY	VALUE (RS.)
H.S.D.	LTRS	12515	478921	3066000	118946477	3053393	120578711	21672	851975
LUBRICANT OIL	LTRS	6464	476015	35403	4804481	31706	4772552	10136	1199430
PETROL	LTRS	7569	376633	338000	18615442	334001	18755180	10918	663159
DIST. WATER	JARS	240	1920	994	8047	1109	16635	108	972
ACID	BOTTLE	118	885	783	6897	693	10068	190	1710

**14) FOREIGN CURRENCY TRANSACTION:-**

Total foreign exchange earnings USD 4978 equivalent to INR 222765/- & outgo USD 4000 equivalent to INR 182120/-.

**15) NOTE:-**

The previous year's figures had been rearranged and regrouped wherever necessary.

## PART IV

BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL  
BUSINESS PROFILE FOR THE YEAR ENDED 31ST MARCH 2010

## I. Registration Details

Registration No

5 9 2 9 6

State Code

2 1

Balance Sheet Date

13 10 11  
Date Month Year

## III. Capital raised during the year (Amount in Rs. Thousand)

Public Issue

N I L

Rights Issue

N I L

Bonus Issue

1 1 N I L 1

Private Placement

1 1 N I L 1

## III. Position of Mobilisation and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities

1 8 8 8 6 2

Total Assets

1 8 8 8 6 2

## Sources of Funds

Paid - up Capital

1 7 4 0 7 7

Reserves &amp; Surplus

7 4 4 2

Secured Loans

4 6 7

Unsecured Loans

6 8 7 5

Advance from Promoters

N I L

## Application of Funds

Net Fixed Assets

2 8 3 6 9

Investments

1 0 0

Net Current Assets

2 2 7 2 6

Misc Expenditure

0 0 0

Accumulate Losses

1 3 7 6 6 6

## IV. Performance of Company (Amount in Rs. Thousands)

Turnover

3 2 6 5 8 1

Total Expenditure

3 2 2 7 5 5

Profit before tax

3 8 2 5

Profit after tax

3 0 2 6

(Please tick Appropriate box + for Profit - for Loss)

Profit per Share in Rs.

0 1 8 2

Dividend rate %

N I L

## V. Generic Names of Three Principal Products/Services of Company (as per monetary terms)

Item code No. (ITC Code)

N I L

Product

N I L

Description

T	R	A	N	S	P	O	R	T
T	R	A	V	E	L			
F	U	E	L	P	U	M	P	

For GUHA & SONS  
Chartered AccountantsP. K. SETHIA  
ARUN SETHIA  
M. P. GOENKAManaging Director  
Executive Director  
Director

Place Kolkata

(K. Guha)

Date 13th August, 2011

## BALURGHAT TECHNOLOGIES LIMITED

## CASH FLOW STATEMENT FOR THE PERIOD ENDED 31.03.2011

	31st March, 2011	31st March, 2010
<b>A. CASH FLOW FROM OPERATING ACTIVITIES:</b>		
NET PROFIT BEFORE TAXATION		
AND EXTRAORDINARY ITEMS	3825105	2105758
ADJUSTMENT FOR		
Depreciation	1016842	<b>1106808</b>
VRS Expenses W/Off		292993
Foreign exchange loss		
Interest Income		
Interest Expenses	123781	188255
OPERATING PROFIT BEFORE WORKING		
CAPITAL CHANGES	4965728	3693814
Increase/Decrease in Sundry Debtors	(8004318)	(3394948)
Increase/Decrease in Inventories	(1112872)	77845
Increase/Decrease in Sundry Creditors	8035861	(1391798)
Increase/Decrease in Other Current Assets	201707	4953508
CASH GENERATED FROM OPERATIONS	4086106	3938421
Income tax provided	799570	420691
CASH FLOW BEFORE		
EXTRAORDINARY ITEMS	3286536	3517730
Extra Ordinary item		
(i) Public Issue Expenses (W.O.)		
(ii) Adjustment in revaluation Reserve		
NET CASH FROM OPERATING ACTIVITIES	3286536	3517730
<b>B. CASH FLOW FROM INVESTING ACTIVITIES</b>		
Purchase of fixed assets	(426848)	(1845150)
Proceeds from sale of Fixed Assets	0	290000
Interest received		
Dividend Received		
NET CASH FROM INVESTING ACTIVITIES	2859688	1962580
<b>C. CASH FLOW FROM FINANCING ACTIVITIES</b>		
Proceeds from issuance of Share Capital		
Proceeds from Long term borrowings	(442960)	(207713)
Re-payment of long term borrowings	(3546780)	2132175
Interest paid	(123781)	(188255)
Dividend Paid		
NET CASH USED IN FINANCING ACTIVITIES	(1253833)	3698787
NET INCREASE IN CASH & CASH EQUIVALENTS		
AS AT 31.03.2010	3553120	(145667)
(Opening Balance)		
NET INCREASE IN CASH & CASH EQUIVALENTS		
AS AT 31.03.2011		
(Closing Balance)	2299287	<b>3553120</b>

For GUHA &amp; SONS

Chartered Accountants

P. K. SETHIA

: Managing Director

ARUN SETHIA

: Executive Director

M.P.GOENKA

: Director

Place : Kolkata

(K. Guha)

Date : 13th August, 2011

**AUDITOR'S CERTIFICATE**

To,  
**The Board of Director's**  
**Balurghat Technologies Limited**  
170/2C A.J.C. Bose Road,  
Kolkata - 700 014.

We have examined the attached cash flow statement of Balurghat Technologies Limited for the year ended 31<sup>st</sup> March, 2011. The statement has been prepared by the Company in accordance with requirements of Clause 32 of listing agreement with the corresponding Profit & Loss Account and Balance Sheet of the Company covered by our report of 17<sup>th</sup> August, 2011, to the members of the Company.

**GUHA & SONS**  
**CHARTERED ACCOUNTANTS**

Place: Kolkata  
Date: 13<sup>th</sup> August, 2011

**K.Guha**  
**Proprietor**  
**Membership No. - F/8256**

**PROXY**

I/We.....

Of.....

being a member of.....

.....hereby appoint.....or failing

him.....or failing him.....as my/our Proxy

to represent, act and vote for me/us and on my/ our behalf at the Annual general Meeting of the Company to be held on Tuesday, 27<sup>th</sup> September, 2011 at 09:30 A.M, and at any adjournment thereof.

Dated.....day of.....2011

Witness.....

Rupees One Revenue Stamp
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Note: An instrument appointing a proxy shall be deposited at the Registered office of the Company not less than forty eight hours before the time fixed for the meeting.

.....

**ADMISSION SLIP**

**PLEASE COMPLETE THIS ADMISSION CARD AND HAND IT OVER AT THE ENTRANCE OF  
THE MEETING HALL**

**BALURGHAT TECHNOLOGIES LIMITED**

Registered Office:  
170/2C A.J..C Bose Road,  
Kolkata - 700 014.

I hereby record my presence at this Annual General Meeting of the Company at Jay Narayan Gupta Smriti Hall, AB-47, Salt Lake City, Kolkata - 700 064 on Tuesday, 27<sup>th</sup> September, 2011 at 09:30 A.M

Members Name .....Folio no.....

(in block Capitals)

Member's/ Proxy's Signature.....

BOOK-POST

*If Undelivered please return to:*



BALURGHAT TECHNOLOGIES LIMITED  
170/2C A.J.C. Bose Road,  
Kolkata - 700 014.