# **Indbank Merchant Banking Services Ltd**

22nd Annual Report 2010-11





# **BOARD OF DIRECTORS**



V Rama Gopal Chairman (Upto 03.06.2011)



Rajeev Rishi Chairman (from 13.06.2011)



T M Nagarajan



P V Rajaraman



P M Venkatasubramanian



**R Ravi** (Upto 30.04.2011)



**N. Eswaran** (From 30.04.2011)



**G Rangarajan** President & Wholetime Director (Upto 26.05.2011)



Banabihari Panda President & Wholetime Director (From 26.05.2011)



**P. Mugundan** Executive Vice President & Company Secretary



**S Selvaraj** Executive Vice President



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(A Subsidiary of Indian Bank)										
	Board of Directors									
V Rama Gopal Chairman (upto 03.06.2011) T M Nagarajan R. Ravi (upto 30.04.2011) G Rangarajan President and Whole Time Director (upto 26.05.2011) Korran (from 13.06.2011) P V Rajaraman N. Eswaran (from 30.04.2011) Banabihari Panda President and Whole Time Director (upto 26.05.2011)										
		Committees of t	he Board							
T M Nagarajan P V Rajaraman P M Venkatasubramania R. Ravi (upto 30.04.2011)	Audit CommitteeShare Transfer & Investors'T M NagarajanGrievance CommitteeP V RajaramanR. Ravi (upto 30.04.2011)P M VenkatasubramanianN. Eswaran (from 30.04.2011)									
		Managem			00.05.0044					
President and Wholetime G Rangarajan Executive Vice President P Mugundan			President and Banabihari Pa Executive Vice S. Selvaraj		rom 26.05.2011)					
Ŭ	Vice Presi	dents/Assistant Vice F	Presidents/Branch	Heads						
Registered /Chennai office A B Mohan R Anantharamakrishnan S. Muthusubramanian	<i>Mumbai</i> <b>M Srinivas</b>	<i>Delhi</i> P K Bhatia	<i>Bangalore</i> K S Aswatha Narayanan	<i>Coimbatore</i> V Chandrasekaran	Ahmedabad Arun More					
M Kavitha <i>Tirunelveli</i> J K Raja	<i>Madurai</i> B Sai Prakash	<i>Hyderabad</i> A. Harihara Prasad	<i>Puducherry</i> <b>P M Sukumar</b>	Erode S Ramesh	<i>Trichy</i> S Raghunathan					
<i>Tuticorion</i> D Ebinazer Samidurai	<i>Pune</i> Swapnil Khare		Thanjavur <b>T Poovel</b>	<i>Visakhapatnam</i> V L Prasanna	<i>Cuddalore</i> M Senthil					
<i>Vijayawada</i> <b>Uday Mukthapuram</b>	Tenkasi	<i>Calicut</i> <b>R Sajeesh</b>								
Auditors Raman Associate Chartered Accountants	A T Agasthian e, Chennai 600004	Bankers Indian Bank		Registrar & Transfer A Cameo Corporate Serv 'Subramanian Buildings No.1, Club House Road	ices Ltd					
No.13, Luz Avenue, Mylapore, Chennai 600004       No.1, Club House Road, Chennai 600002         Registered Office       Branches         First Floor, Khivraj Complex 1       Chennai, Mumbai, Delhi, Bangalore,         No. 480, Anna Salai, Nandanam,       Chennai, Hyderabad, Puducherry,         Chennai 600035       Coimbatore, Ahmedabad, Tirunelveli,         Madurai, Hyderabad, Puducherry,       Erode, Trichy, Pune, Tuticorion,         Managalore, Thanjavur,       Visakhapatnam, Calicut, Cuddalore,         Tenkasi and Vijayawada       No.1, Club House Road, Chennai 600002         Madurai – Dindigul, Karaikudi, Simmakkal, Theni       Hyderabad – Dilsukh nagar, AS Rao nagar.         Erode – Gobichettypalayam, Kangeyam, Tiruchengode       Kovilpatt										



### NOTICE

Notice is hereby given that the Twenty Second Annual General Meeting of the Shareholders of the Company will be held on Friday the 29<sup>th</sup> July 2011 at 3.00 p.m. at Indian Bank Management Academy for Growth & Excellence (IMAGE), MRC Nagar, Raja Annamalaipuram, Chennai 600 028 to transact the following business:

### ORDINARY BUSINESS

- 1 To receive, consider and adopt the Directors' Report and the Audited Balance Sheet as at 31.03.2011 and Profit and Loss Account for the year ended 31.03.2011 and the Auditors' Report thereon.
- 2 To elect a Director in place of Shri T M Nagarajan who retires by rotation and being eligible offers himself for reappointment
- 3 To elect a Director in place of Shri P V Rajaraman who retires by rotation and being eligible offers himself for reappointment.

### SPECIAL BUSINESS

- 4. To consider and if thought fit to pass the following resolution as ordinary resolution: "Resolved that Shri Rajeev Rishi whose term of office as Additional Director of the Company expires at this Annual General Meeting be and is hereby appointed as a Director of the Company whose period of office shall be liable to determination by retirement of Directors by rotation".
- 5. To consider and if thought fit to pass the following resolution as ordinary resolution: "Resolved that Shri N Eswaran whose term of office as Additional Director of the Company expires at this Annual General Meeting be and is hereby appointed as a Director of the Company whose period of office shall be liable to determination by retirement of Directors by rotation".
- 6. To consider and if thought fit to pass the following resolution as ordinary resolution: "Resolved that Shri Banabihari Panda, General Manager, Indian Bank on deputation to the company be and is hereby appointed as President & Wholetime Director of the company in terms of Section 269 of the Companies Act, 1956 from 26.05.2011 to 30.11.2015 on remuneration and perks in accordance with Indian Bank Service Regulations applicable from time to time but not exceeding the limits prescribed under Schedule XIII of the Companies Act, 1956."

By Order of the Board For Indbank Merchant Banking Services Ltd.

Place: Chennai Date: 13.06.2011 P Mugundan Executive Vice President & Company Secretary

Notes:

- 1. A member entitled to attend and vote is entitled to appoint a proxy to attend and vote instead of himself/herself and such proxy need not be a member.
- 2. Proxies should be lodged at the Registered Office of the Company atleast 48 hours before the commencement of the meeting.
- 3. Members/Proxies should bring the attendance slip duly filled in for attending the Meeting. Members are requested to communicate the change of address, if any, to enable us to register the same in our records.
- 4. The Register of Members and Share Transfer Books of the company will remain closed from 20.07.2011 to 29.07.2011 both days inclusive.
- 5. Under the provisions of the Companies Act, 1956, shareholders desirous of availing nomination facility for their shareholdings, may file Nomination Forms in respect of their shareholdings. Any shareholder willing to avail of this facility may submit the prescribed form to the Registrars & Transfer Agent of the company M/s Cameo Corporate Services Ltd. Chennai 600 002.



Members who hold shares in dematerialised form are requested to bring their Client ID and DP ID numbers for 6 easy identification of attendance at the meeting. 7. At this Annual General Meeting Shri T M Nagarajan, Director retires by rotation and being eligible offer himself for reappointment. Shri T M Nagarajan aged 68 years is a M.Com CAIIB. He has more than 39 years of experience in various positions and was the former Wholetime Member, SEBI, former Deputy Managing Director, IDBI and former Chairman Stock Holding Corporation Ltd. He has been associated with the company since 2006. Details of other Directorships/Committee memberships held by him Name of the company Directorship Committee membership Karn Merchant Bankers Ltd. Director Industrial Investment Trust Ltd. Director Audit Committee Share Transfer & Investors Grievances committee Audit Committee IIT Invest Trust Ltd. Director IITL Project Ltd (formerly Indo-Chairman Green Projects Ltd) IIT Insurance Broking & Risk Director Audit Committee Management Pvt Ltd IDBI MF Trustee Company Ltd Director Audit Committee Capital Infraprojects Pvt Ltd Director 8. At this Annual General Meeting Shri P V Rajaraman, Director retires by rotation and being eligible offer himself for reappointment. Shri P V Rajaraman, IAS (Retd) aged 67 years holds Masters degree in Physics (Madras University) and Masters degree in Management (University of Leeds, UK). He has more than 37 years of experience in Indian Administrative Service and has worked as Director in Ministry of Chemicals and Fertilizers. Government of India, Managing Director, India Cements, Chairman and Managing Director, Tamil Nadu Housing Board, Commissioner of Sugar and Chairman and Managing Director, Tamil Nadu Sugar corporation, Secretary to the Government of Tamil Nadu in the Commercial Taxes, Home and Finance Departments, Development Commissioner and Chairman, Tamil Nadu Industrial Investment Corporation. . He has been associated with the company since 2009 Details of other Directorships/Committee memberships held by him Committee membership Name of the company Directorship Equitas Housing Finance Pvt Ltd Director & Nil Chairman 9. Item No.4 Special business: Appointment of Shri Rajeev Rishi as Director Shri Rajeev Rishi, Executive Director, Indian Bank was appointed as an Additional Director by the Board of Directors with effect from 13.06.2011 pursuant to Article 95 of the Articles of Association of the Company. He holds office up to the date of the Annual General Meeting. The Company has received notice from a member under Section 257 of the Companies Act, 1956 along with a deposit of Rs. 500/- as required under that section signifying his intention to propose his appointment. Your Board recommends the passing of the ordinary resolution. Shri Rajeev Rishi, aged 51 years holds a Bachelors degree in Arts and an LLB. He has more than 32 years of experience in various positions in the banking industry and is now occupying the position of Executive Director of Indian Bank.



Nar	me of the company	Directorship		Committee membership			
Indi	Indian Bank Executive Dire		Audit Committee Shareholders'/Investors' Grievance Committee Share Transfer Committee, Management Committee Technology Committee, Risk Management Committee Special Committee for monitoring large value frauds				
Ind	Bank Housing Limited	Director	Custome	r Service Committee, Vigilance Committee			
Ind	fund Managemnt Limited	Director					
	Except Shri Rajeev Rishi	, none of your Director	s is concei	ned or interested in the resolution.			
10.	Item No.4 Special busine	ss: Appointment of Sh	ri N Easwa	ran as Director.			
	Shri N Eswaran, General Manager, Indian Bank, was appointed as an Additional Director by the Board of Directors with effect from 30.04.2011 pursuant to Article 95 of the Articles of Association of the Company. He holds office upto the date of the Annual General Meeting. The Company has received notice from a member under Section 257 of the Companies Act, 1956 along with a deposit of Rs.500/- as required under that section signifying his intention to propose his appointment. Your Board recommends the passing of the ordinary resolution.						
	Institute of Bankers. He i	s currently occupying	the positio	n of General Manager of Indian Bank. He has			
	years of experience in va		-	•			
				ttee memberships held by him			
	Name of the company Ind Bank Housing Limite		orship or	Committee membership Audit Committee			
	Indfund Management Lir	nited Direct	or	Audit Committee			
	Except Shri N Eswaran, r	none of your Directors	is concern	ed or interested in the resolution.'			
11.	Item No.5 Special busine	ss: Appointment of Sh	ri Banabiha	ari Panda as President & Wholetime Director			
	Explanatory Statement						
	Shri Banabihari Panda, General Manager, Indian Bank has been appointed as the President & Wholetime Director of the company in terms of Section 269 of the Companies Act, 1956 from 26.05.2011 to 30.11.2015 on remuneration and perks in accordance with Indian Bank Service Regulations applicable from time to time but not exceeding the limits prescribed under Schedule XIII of the Companies Act, 1956 by the Board of Directors subject to approval of the company in general meeting. Shri Banabihari Panda, 55 years of age is a B.A. (Hons), LLB, MA, MBA and holds diploma in International Banking & Finance, Certified Treasury Manager Program, Diploma in Treasury, Investment and Risk Management and CAIIB qualifications and he has more than 34 years of experience in various areas in the banking industry. Accordingly the above resolution is recommended for your approval. Except Shri Banabihari Panda, none of your Directors is concerned or interested in the resolution.						
		-		ation to Members			
	paperless compliances by the including Annual Report can in full measure, members wh	ne companies and has be sent by e-mail to its o have not registered t	s issued ci members. heir e-mail	tive in the Corporate Governance" by allowing rculars stating that service of notice/documents To support this green initiative of the Governmen addresses, so far, are requested to register thei Depository through their concerned Depository	s nt ir		



### DIRECTORS' REPORT

Your Directors have pleasure in presenting the Twenty Second Annual Report together with the Audited Statement of Accounts of the Company for the Year ended March 31, 2011.

**Business of the Company** 

### Geographical Expansion

Your company during the current year has opened new branch offices at Tenkasi and Vijayawada, increasing the number of branch offices to 24. In additions to branches your company has 33 CTCL terminals in various places. With this your company has presence in 57 locations across the country as part of its efforts to increase its reach and distribution network.

### Operations

During the year your company has earned a gross income of Rs.658.02 lakhs from operations as against Rs.2357.43 lakhs in the previous year. Under Stock broking your company has a mix of Institutional and individual clients and has achieved a turnover of Rs.4209.15 crore during the year. Your company also provides Depository services to Institutions and retail customers and has 24530 accounts under DP operations and 15524 under broking operations.

Your company has reported a net loss before tax of Rs.859.77 lakhs during the year 2010-11 as against a net profit before tax of Rs.230.25 lakhs in the previous year.

### **Financial Results**

	Year Ended 31.03.2011	Previous Year Ended 31.03.2010
Income from Operations	Ks.Lakh	ns 1914.11 >
•	658.01	
Reversal of Provisions (Net)	0.00	443.32
Total Income	658.01	2357.43
Administrative/Operating Expenses	818.43	767.57
Depreciation	91.79	109.61
Finance Charges	250.00	1250.00
Provisions made/reversals (Net)	357.56	0.00
Total Expenses	1517.78	2127.18
Profit/(Loss) Before Tax	(859.77)	230.25
Provision for Tax – Deferred (Net)	<b>132.88</b>	395.53
Profit/(Loss) After Tax	(992.65)	(165.28)
Balance brought forward from previous year	110.03	275.31
Less: Transferred from General Reserve	500.00	0.00
Balance carried forward to Balance Sheet	(382.61)	110.03
Earnings per share (in Rs)	(2.24)	(0.37)



### Dividend

In view of the loss recorded during the year after tax, your Directors do not recommend any dividend for the year.

### **Board of Directors**

Shri Anup Sankar Bhattacharya, Director, nominee of Indian Bank resigned from the Board with effect from 09.10.2010 consequent to his appointment as Chairman & Managing Director of Bank of Maharashtra.

Shri V Rama Gopal, Executive Director, Indian Bank was Co-opted as a Director (nominee of Indian Bank) on the Board with effect from 09.10.2010 and he holds office upto the date of the Annual General Meeting. Notice has been received from a member of the company for the appointment of Shri V Rama Gopal as Director U/s 257 of the Companies Act, 1956, who being eligible has offered himself for appointment.

Shri Sri Ramanan, Director, nominee of Indian Bank resigned from the Board with effect from 28.01.2011 consequent to his retirement from the services of Indian Bank.

Shri R Ravi, General Manager, Indian Bank was Co-opted as a Director (nominee of Indian Bank) on the Board with effect from 28.1.2011 and he holds office up to the date of the Annual General Meeting. Notice has been received from a member of the company for the appointment of Shri R Ravi as Director U/s 257 of the Companies Act, 1956, who being eligible has offered himself for appointment.

At the Annual General Meeting, Shri T M Nagarajan, and Shri P V Rajaraman, Directors retire by rotation and being eligible offers themselves for reappointment.

At the Annual General Meeting,

### **Directors Responsibility Statement**

Pursuant to the requirement under Section 217 (2AA) of the Companies Act, 1956 with respect to Directors Responsibility Statement, it is hereby confirmed that:

- a) In the preparation of the annual accounts for the financial year ended 31<sup>st</sup> March 2011, the applicable accounting standards had been followed along with proper explanation relating to departures.
- b) The Directors had selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the Company for the year under review.
- c) The Directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- d) The Directors had prepared the accounts for the financial year ended 31<sup>st</sup> March 2011 on a going concern basis.

### Auditors

The provisions of Section 619 (2) of the Companies Act, 1956 being applicable to the Company, the Comptroller and Auditor General of India has appointed M/s Raman Associate, Chartered Accountants, Chennai as the auditors of the Company for the year 2010-11.



### Auditors' observations in the Audit report

With reference to the observations of the Auditors in the Audit report in respect of note no: 10 of notes on accounts regarding non consideration of liability towards interest claim of Rs.897.48 lakhs under right of recompense on settled borrowings availed earlier from Indian Bank, holding company, note is self explanatory.

### Particulars of Employees

Details required under Section 217 (2A) of The Companies Act, 1956 read with Companies (Particulars of Employees) Rules 1975 regarding particulars of employees drawing remuneration of more than Rs.2,00,000/- per month: Nil.

### Report on Corporate governance

A report on Corporate Governance as stipulated under Clause 49 of the Listing Agreement is attached to this report

### Outlook

Indian Bank has accorded approval for merger of Indian Bank DP with your company's DP in accordance with the NSDL Regulations. NSDL has accorded their approval for the same subject to following the procedures laid down under their regulations. Accordingly, in coordination with Indian Bank, DP Controlling office, your company has taken steps to complete all the procedures and expect the DP accounts of Indian Bank to be merged with your company's DP by end of the first quarter of 2011-12. This would enable your company to increase business further and render value added service to all the DP account holders of Indian Bank.

Your company will continue to focus its efforts to increase its activities under fee-based business in addition to concentrating on recovery of overdues and reduction of Non Performing Assets, disinvestment of quoted and unquoted investments. Your company's network, satisfied clientele, quality manpower and stringent cost control measures will enable your company to continue to report better performance in the coming years.

### General

Your Directors wish to place on record their gratitude to the Ministry of Finance, Government of India, SEBI, Comptroller and Auditor General of India and the Reserve Bank of India for their valuable guidance.

Your Directors also wish to place on record their thanks to the Bankers of the Company and their appreciation for the assistance, support and guidance received from Indian Bank and its Employees.

Your Directors express their appreciation for the contribution made by the Company's Employees.

In conclusion, your Directors thank you, the shareholders of the company for your support and seek your continued support and patronage for achieving better results.

For and on behalf of the Board of Directors

Place: Chennai Date: 18.04.2011 V Rama Gopal Chairman



### Report on Corporate governance

### 1. Company's philosophy

The Company firmly believes in transparency, professionalism, accountability, risk management and code of ethics, which are the fundamental principles of Corporate Governance. The company will constantly endeavor to improve on these aspects on an ongoing basis.

### 2. Board of Directors

The Board has at present 6 Directors comprising of a President & Wholetime Director and 5 Non Executive Directors. The Board functions as a full Board or through Committees.

The Board of Directors and its Committees meet at regular intervals. During the year the Board met four times on 16.04.2010, 28.07.2010, 02.11.2010, and 28.01.2011.

The composition of Directors and their attendance at the Board Meetings during the year as also the number of other Directorships/Membership of committees are given below:

Name of Director	Category of directorship	No.of Board	Whether attended last	No.of other	Committee Membership	
		Meetings attended	AGM held on 28.07.10	Director Ships	Member	Chairman
Shri V Rama Gopal (From 09.10.2010)	Non Executive Director & Chairman	2	N.A.	4	9	-
Shri. T M Nagarajan	Non Executive & Independent Director	4	Yes	8	4	1
Shri. P V Rajaraman	Non Executive & Independent Director	3	Yes	1	-	-
Shri. P M Venkatasubramanian	Non Executive & Independent Director	4	Yes	4	4	6
Shri R Ravi (From 28.1.2011)	Non Executive Director	1	N.A.	2	2	1
Shri G Rangarajan (from 28.4.2010)	President & Whole time Director	3	Yes	1	-	-
Shri P N Patel (upto 28.4.2010)	President & Whole time Director	1	N.A.	1	-	-
Shri. Anup Sankar Bhattacharya (upto 09.10.2010)	Non Executive Director	2	Yes	3	9	-
Shri. Sri Ramanan (upto 28.01.2011)	Non Executive Director	3	Yes	2	2	-



### Audit Committee

#### A Terms of reference

The Audit Committee provides direction to the audit and risk management function in the Company and monitors the quality of internal audit and management audit. The responsibilities of the Audit Committee include overseeing the financial reporting process to ensure proper disclosure of financial statements, fixing the audit fees for the external auditors who are appointed by the Comptroller & Auditor General of India and also approving the payment for any other services, reviewing the annual financial statements before submission to the Board, reviewing adequacy of internal control systems & adequacy, structure and staffing of the internal audit function, reviewing findings of internal investigations, discussing the scope of audit with external auditors and looking into reasons of substantial defaults, if any, of non-payment to stakeholders.

### B Composition

The Audit Committee has at present 4 members. The Audit Committee met four times during the year on 16.04.2010, 28.07.2010, 02.11.2010, and 28.01.2011.

The attendance of members at the meeting is as follows:

Name of Member	Status	No. of meetings attended
Shri. T M Nagarajan	Chairman	4
Shri. P V Rajaraman	Member	3
Shri P M Venkatasubramanian	Member	3
(From 16.04.2010)		
Shri R Ravi	Member	-
(From 28.01.2011)		
Shri. Sri Ramanan	Member	3
(Upto 28.01.2011)		
,		

President and Whole time Director is a permanent invitee. Executive Vice President & Company Secretary is the Secretary of the Committee.

### 3. Remuneration Committee

President & Whole time Director of the company is on deputation from Indian Bank and the remuneration is in accordance with the service rules of Indian Bank and also in terms of appointment as Whole time Director by the shareholders of the company. In view of the above the company does not have a Remuneration Committee.



Managerial Remuneration (Rs. in lakhs)							
Name	Designation		2010-11	2009-10			
Mr. P N Patel From 1.4.2010	President & Wholetime Director	Salary (including arrears and terminal benefits)	9.71	5.83			
to 28.4.2010		Contribution to PF	0.03	0.36			
Mr. G Rangarajan From 28.4.2010 to 31.3.2011	President & Wholetime Director	Salary	8.42	N.A.			
		Contribution to PF	0.51	N.A.			

For Non-Executive Directors (other than Directors nominated by Indian Bank) sitting fees are paid for attending Board and Committee Meetings. The amount paid to them is as follows:
(Rs. in lakhs)

	(
Name of Directors	Fees paid (for attending Board & Committee Meetings
Shri T M Nagarajan	0.32
Shri P V Rajaraman	0.24
Shri P M Venkatasubramanian	0.28
Total	0.84

### 4. Share Transfer & Investors' Grievance Committee

### A Terms of reference

The functions of the Committee include approval, rejection of transfer, transmission, transposition of shares, issue of duplicate shares in lieu of lost, mutilated share certificates, redressal of investor grievances and other issues relating to shares.

### B Composition

The Committee comprises of 2 members with Shri. R Ravi, Director as Chairman and Shri. G Rangarajan, President & Whole time Director as a Member. Executive Vice President & Company Secretary and Compliance Officer reviews the routine letters received from the shareholders/investors and also the letters received through Stock Exchanges/SEBI. These letters are replied immediately. The Committee reviews the status regarding the letters received through Stock Exchanges/SEBI and letters received directly from parties etc. and the replies given once in every quarter.

52 complaints were received and attended during the year from the shareholders/investors. As on March 31, 2011, no correspondence/complaint remains unattended.

The Committee met 14 times during the year and the attendance of members is as follows:

Name of member	Status	No. of meetings attended
Shri R Ravi (From 28.01.2011)	Chairman	3
Shri. Sri Ramanan (Upto 28.01.2011)	Chairman	11
Shri G Rangarajan	Member	14



### 5. General Body Meetings

The details of Annual General Meetings held in the last three years are given below:

Financial year	Date	Time	Venue
31.03.2008	21.06.2008	11.00 a.m.	Indian Bank Management Academy for
			Growth & Excellence, Chennai
31.03.2009	19.08.2009	3.00 p.m.	Indian Bank Management Academy for
		-	Growth & Excellence, Chennai
31.03.2010	28.07.2010	3.00 p.m.	Indian Bank Management Academy for
			Growth & Excellence, Chennai

No resolutions are proposed to be voted on through Postal Ballot this year.

### 6. Disclosures

- A There were no transactions of material nature with the Directors or the management or their subsidiaries or relatives
- B There were no instances of non-compliance on any matter relating to the capital market, during the last three years. No penalties or strictures were imposed on the company by Stock Exchanges or SEBI or any Statutory Authority on any matter relating to the capital market during the last three years.

### 7. Means of Communication

The quarterly results are published in national daily newspapers viz. Business Line in English and Dina Mani in Tamil. The quarterly results and Annual Report is also hosted in your company's website: <a href="http://www.indbankonline.com">www.indbankonline.com</a>.

The annual report containing the accounts is posted to every shareholder of the company.

Management Discussion & Analysis Report forms part of this annual report, which is being posted to all shareholders of the company.

### 8. General Shareholder Information

Date & Time	Friday, the 29 <sup>th</sup> July 2011
Venue	IMAGE, Chennai
Financial Year	1 <sup>st</sup> April to 31 <sup>st</sup> March
Book closure dates	20.07.2011 to 29.07.2011
Listing of equity shares	The company's shares are listed in the Bombay Stock Exchange and National Stock Exchange. The Listing fees for the financial year 2011-12 has been paid to Bombay Stock Exchange and National Stock Exchange where the company's shares are listed.
Stock Code	BSE – 511473 NSE – INDBANK



Market price data Performance in comparison with stock exchange index									
	Indbank M	erchant Ba	anking Servi	ices Ltd	BSE S	Sensex	NSE	Nifty	
	B	SE	NS	E	BS	έE	NS	SE	
	High	Low	High	Low	High	Low	High	Low	
April 2010	20.00	15.15	19.85	15.10	18,047.86	17,276.80	5399.65	5160.90	
May 2010	19.15	15.40	19.10	15.50	17,536.86	15,960.15	5278.70	4786.45	
June 2010	18.00	15.50	18.00	15.00	17,919.62	16,318.39	5366.75	4961.05	
July 2010	17.80	14.90	17.70	14.90	18,237.56	17,395.58	5477.50	5225.60	
August 2010	17.05	14.40	17.15	14.15	18,475.27	17,819.99	5549.80	5348.90	
September 2010	15.60	13.90	15.60	14.05	20,267.98	18,027.12	6073.50	5403.05	
October 2010	23.09	14.11	23.15	14.10	20,854.55	19,768.96	6284.10	5937.10	
November 2010	22.30	14.40	22.05	14.90	21,108.64	18,954.82	6338.50	5690.35	
December 2010	17.50	14.50	17.50	14.00	20,552.03	19,074.57	6147.30	5721.15	
January 2011	15.70	12.50	15.75	12.55	20,664.80	18,038.48	6181.05	5416.65	
February 2011	13.40	10.06	13.05	10.15	18,690.97	17,295.62	5599.25	5177.70	
March 2011	12.50	10.56	12.55	9.90	19,575.16	17,792.17	5872.00	5348.20	

Registrar & Transfer Agent (For physical and electronic mode)

Cameo Corporate Services Ltd. 'Subramanian Building' 1, Club House Road, Chennai 600 002 Telephone Nos. (044) 28460390 (6 lines) Fax No. (044) 28460129

### Address for correspondence

Shri. P Mugundan Executive Vice President & Company Secretary Indbank Merchant Banking Services Limited Registered Office: First Floor, Khivraj Complex 1 No.480, Anna Salai, Nandanam Chennai 600035 Telephone Nos. (044) 24313094-97 Email ID: investors@indbankonline.com Website: www.indbankonline.com

### Share Transfer System

The power to approve transfer, transmission, transposition, issue of duplicate shares in lieu of lost, mutilated share certificates etc. have been delegated to the Share Transfer & Investors' Grievance Committee. All the requests received from the shareholders are processed within 20 days from the date of receipt.



Distributions of Shareholding as on 31.03.2011	-		
Category	No. of Folios	No. of shares held	% of shareholding
A Promoters holding			
Promoters -			
1Indian Promoters	1	28773800	64.84
-Foreign Promoters	-	-	-
2 Person acting in concert Sub-total	- 1	28773800	64.84
B Non-Promoters holding			
Institutional Investors			
A Mutual funds and UTI	10	553300	1.25
B Banks, financial institutions, insurance companies			
(Central/State Government institutions/Non Government			
institutions	5	49900	0.11
C FIIs	1	2700	0.01
Sub-total	16	605900	1.37
C Others			
A Private Corporate Bodies	472	2982075	6.72
B Indian Public	45364	11524405	25.97
C NRIs/OCBs	85	270577	0.61
D Clearing Member and others	261	221443	0.49
Sub-total	46182	14998500	33.79
Grand Total	46199	44378200	100.00

### Dematerialisation of shares & Liquidity

The Company's shares are traded in the Stock Exchanges only in electronic mode and 91.61% of the shareholdings have already been dematerialised. The shares of the company are traded in Mumbai Stock Exchange and National Stock Exchange. The shares transferred during the last 3 years are given below:

	, ,		
Details	2008-09	2009-10	2010 – 11
No. of transfer deeds	256	161	184
No. of shares transferred	34537	18100	25100

### **CEO and CFO Certification**

As stipulated under Clause 49 of the Listing Agreement, the CEO & CFO of the company have submitted a certificate to the Board with respect to financial statements.

### **Compliance Certificate**

A certificate from the auditors of the Company regarding compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreement is attached to this report.



## CERTIFICATE ON CORPORATE GOVERNANCE To the Members of Indbank Merchant Banking Services Limited, Chennai We have examined the compliance of the conditions of Corporate Governance by Indbank Merchant Banking Services Limited ("the Company") for the year ended 31st March 2011 as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges, with the relevant records and documents maintained by the Company and furnished to us and the Report on Corporate Governance as approved by the Board of Directors The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to the review of the procedures and implementation thereof, adopted by the Company for ensuring the compliance with the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company. In our opinion and to the best of our information and according to the explanations given to us, subject to the above, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the abovementioned Listing Agreement. We further state that our examination of such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company. For & on behalf of Raman Associate Chartered Accountants G Venkataraman Place: Chennai Date: 18.04.2011 Partner Membership No.10022



### Management Discussion & Analysis Report

### **Business Environment**

### Areas of Business Operations

Your company is engaged in Merchant Banking, Stock Broking, Depository Participant and allied activities. Your company is a member of NSE, BSE, MSE and OTCEI and registered with NSDL as a Depository Participant. Your company is also registered with Association of Mutual Funds of India (AMFI) for distribution of Mutual Fund products.

### Geographical Expansion

Your company during the current year has opened new branch offices at Tenkasi and Vijayawada, increasing the number of branch offices to 24. In additions to branches your company has 33 CTCL terminals in various places. With this your company has presence in 57 locations across the country as part of its efforts to increase its reach and distribution network.

### Operations during the year

During the year your company has earned a gross income of Rs.658.02 lakhs from operations as against Rs.2357.43 lakhs in the previous year. Under Stock broking your company has a mix of Institutional and individual clients and has achieved a turnover of Rs.4209.15 crore during the year. Your company also provides Depository services to Institutions and retail customers and has 24530 accounts under DP operations and 15524 under broking operations.

### Risk Management & Internal Control Systems

The major risks among others that your company manages include credit risk, liquidity risk, interest rate risk and operational risk. In view of the discontinuance of fund based activities the credit risks on appraisal and disbursement do not arise. The company has put in place an aggressive recovery mechanism for realisation of existing fund-based exposures.

Your company has detailed operating manuals and well laid down delegation of powers to ensure that operational controls are maintained on the business. The policies and procedures are continuously reviewed through interaction between office heads and other support functional heads. Your company has also an adequate internal audit system to ensure feedback on adherence to the defined policies and procedures.

### Human Resources

Human Resources of your company comprise of a mix of 12 Officers on deputation from Indian Bank and 135 employees on direct rolls. The employees are well qualified and experienced in their field of operations.

Financial Performance

**Balance Sheet items** 

Share Capital

The Share Capital of your company comprise of Equity shares of Rs.10/- each. Your company's shares are listed with Mumbai Stock Exchange and National Stock Exchange. There is no change in share capital of the company during the year.



### **Reserves & Surplus**

In view of the losses suffered, the balance in profit & loss account has been wiped out from Rs. 110.03 lakhs as on 31.3.2010 to an accumulated loss of Rs.382.61 lakhs as on 31.3.2011 after adjustment of the balance in the General Reserves of Rs.500 lakhs.

#### **Fixed Assets**

Fixed assets have increased by Rs. 25.05 lakhs in view of the normal capital expenditure incurred for operations.

#### Investments

The investments of your company comprise of Quoted shares, unquoted investments acquired under Bought Out Deals and Debentures. Gross investments have decreased from Rs.3172.27 lakhs as on 31.03.2010 to Rs. 2596.44 lakhs as on 31.03.2011 on account of disinvestments. Net investments after adjusting provisions have decreased in view of provisions made for depreciation in the value of the investments. Your company made a net loss of Rs. 85.58 lakhs from investments during the year.

The market value of quoted investments (cost - Rs.623.48 lakhs) of the company as on 31.03.2011 was Rs.288.74 lakhs.

#### Net Current Assets

The current assets have decreased from Rs.3626.13 lakhs to Rs.2934.06 lakhs in view of the decrease in sundry debtors, loans and advances. The current liabilities have decreased from Rs.1267.55 lakhs to Rs.668.08 lakhs mainly in view of decrease in clients payable under Broking compared to previous year. The provisions have increased marginally from Rs. 56.09 lakhs to Rs. 59.04 lakhs on account of incremental provisions made for encashment of leave on actuarial valuation as at the end of the year.

### **Deferred Tax Assets**

During the year the company has provided Rs. 132.88 lakhs towards deferred tax liability in the profit and loss account. Accordingly, the Net Deferred Tax Assets have reduced from Rs.706.76 lakhs in the previous year to Rs.573.88 lakhs in the current year.

#### Income

Merchant Banking income has come down from Rs.341.33 lakhs in 2009-10 to Rs.103.92 lakhs in 2010-11 in view of reduction in income from distribution of Mutual funds. Stock Broking income has come down marginally from Rs.584.62 lakhs in 2009-10 to Rs.538.78 lakhs in 2010-11 in view of market conditions. Income from dis-continued operations has reduced from Rs.304.87 lakhs to Rs.71.50 lakhs in view of lower recovery from NPAs. The company incurred a net loss of Rs.85.58 lakhs in 2010-11 as against an income of Rs.633.75 lakhs in the previous year. Miscellaneous income has reduced from Rs.49.53 lakhs to Rs.29.40 lakhs in view of reduction in value of fixed deposits held during the year. In view of the above, the income from operations for the year has decreased from Rs. 1914.11 lakhs in 2009-10 to Rs. 658.02 lakhs in 2010-11.

### Expenses

The administrative and other expenses have increased from Rs.767.57 lakhs to Rs. 818.43 lakhs in view of branch and terminal expansion and general increase in salaries, insurance, travelling & conveyance, repairs & maintenance and Electricity charges. Depreciation has marginally decreased from Rs. 109.61 lakhs to Rs.91.80 lakhs. In view of provisions required for investments consequent fall in market value, the company has to make a net provision of Rs.357.56 lakhs in the current year as against a reversal of provision of Rs.443.32 lakhs in the previous year in view of improvement in market value of shares and recovery of NPAs.



Financial Results

	Year Ended 31.03.2011	Previous Year Ended 31.03.2010
←	Rs.	Lakhs
ncome from Operations	658.01	1914.11
Reversal of Provisions (Net)	0.00	443.32
Fotal Income	658.01	2357.43
Administrative/Operating Expenses	818.43	767.57
Depreciation	91.79	109.61
-inance Charges	250.00	1250.00
Provisions made/reversals (Net)	357.56	0.00
lotal Expenses	1517.78	2127.18
Profit/(Loss) Before Tax	(859.77)	230.25
Provision for Tax – Deferred (Net)	132.88	395.53
Profit/(Loss) After Tax	(992.65)	(165.28)
Balance brought forward from previous year	110.03	275.31
ess Transferred from General Reserve	500.00	0.00
Balance carried forward to Balance Sheet	382.61	110.03
Earnings per share (in Rs)	(2.24)	(0.37)

### Outlook

Indian Bank has accorded approval for merger of Indian Bank DP with your company's DP in accordance with the NSDL Regulations. NSDL has accorded their approval for the same subject to following the procedures laid down under their regulations. Accordingly, in coordination with Indian Bank, DP Controlling office, your company has taken steps to complete all the procedures and expect the DP accounts of Indian Bank to be merged with your company's DP by end of the first quarter of 2011-12. This would enable your company to increase business further and render value added service to all the DP account holders of Indian Bank.

Your company will continue to focus its efforts to increase its activities under fee-based business in addition to concentrating on recovery of overdues and reduction of Non Performing Assets, disinvestment of quoted and unquoted investments. Your company's network, satisfied clientele, quality manpower and stringent cost control measures will enable your company to continue to report better performance in the coming years.



# COMMENTS OF THE COMPTROLLER AND AUDITOR GENERAL OF INDIA UNDER SECTION 619(4) OF THE COMPANIES ACT, 1956 ON THE ACCOUNTS OF INDBANK MERCHANT BANKING SERVICES LIMITED, CHENNAI FOR THE YEAR ENDED 31<sup>st</sup> MARCH 2011

The preparation of financial statements of Indbank Merchant Banking Services Limited for the year ended 31<sup>st</sup> March 2011 in accordance with the financial reporting framework prescribed under the Companies Act, 1956 is the responsibility of the management of the company. The statutory auditor appointed by the Comptroller and Auditor General of India under Section 619(2) of the Companies Act, 1956 is responsible for expressing opinion on these financial statements under Section 227 of the Companies Act, 1956 based on independent audit in accordance with the auditing and assurance standards prescribed by their professional body, the Institute of Chartered Accountants of India. This is stated to have been done by them vide their Audit Report dated 18<sup>th</sup>April 2011.

I, on behalf of the Comptroller and Auditor General of India, have conducted a supplementary audit under Section 619(3)(b) of the Companies Act, 1956 of the financial statements of Indbank Merchant Banking Services Limited for the year ended 31 March 2011. This supplementary audit has been carried out independently without access to the working papers of the statutory auditor and is limited primarily to inquiries of the statutory auditor and company personnel and a selective examination of some of the accounting records. On the basis of my audit, nothing significant has come to my knowledge which would give rise to any comment upon or supplement to Statutory Auditor's report under Section 619(4) of the Companies Act, 1956.

(A ROYCHOUDHURY) PRINCIPAL DIRECTOR OF COMMERCIAL AUDIT AND EX-OFFICIO MEMBER AUDIT BOARD

Place: Chennai Date: 11.05.2011



### AUDITOR'S REPORT TO THE MEMBERS OF INDBANK MERCHANT BANKING SERVICES LIMITED

We have audited the attached Balance Sheet of **INDBANK MERCHANT BANKING SERVICES LIMITED** as at **31<sup>st</sup> March 2011** and the Profit and Loss Account for the year ended 31<sup>st</sup> March 2011 and also the Cash Flow Statement for the year ended 31<sup>st</sup> March 2011 annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1. As required by the Companies (Auditor's Report) Order, 2003 as amended by the Companies (Auditor's Report) (Amendment) Order, 2004 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 2. Further to our comments in the Annexure referred to above, we report that:
  - I. We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - II. In our opinion, proper books of account as required by law, have been kept by the Company so far as appears from our examination of these books;
  - III. The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - IV. In our opinion, the Balance Sheet and Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956.
  - V. On the basis of written representations received by the Directors, as on 31<sup>st</sup> March 2011, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31<sup>st</sup> March 2011 from being appointed as a director in terms of clause (g) of sub section (1) of section 274 of the Companies Act, 1956.
  - VI. In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, subject to Note No.10 regarding non-consideration of liability towards interest claim of Rs.897.48 lakhs under the right of recompense clause on certain settled borrowings by the Holding Company. Had the liability been recognized in the Books, the loss of Rs.992.65 lakhs would have become a loss of Rs.1890.13 lakhs.
    - a) in the case of Balance Sheet, of the state of affairs of the Company as at 31<sup>st</sup> March 2011;
    - b) in the case of Profit and Loss Account, of the Loss for the year ended 31<sup>st</sup> March 2011; and
    - c) in the case of Cash Flow Statement, of the cash flows for the year ended 31<sup>st</sup> March 2011.

For & on behalf of Raman Associate Chartered Accountants

Place: Chennai Date: 18.04.2011 **G Venkataraman** Partner Membership No.10022



### ANNEXURE TO THE AUDITORS' REPORT Referred to in paragraph 1 of our Report of even date. Re: Indbank Merchant Banking Services Ltd. (i) a. The company has maintained records showing full particulars including situation and quantity of fixed assets. b. Fixed assets of the Company have been physically verified by the Company during the year. c. The fixed assets that have been sold during the year do not constitute a substantial part of the total fixed assets of the Company. (ii) Clause (ii) of Paragraph 4 of Companies (Auditor's Report) Order, 2003, relating to inventory, is not applicable to the Company. (iii) The Company has not granted or taken any loans secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Accordingly clauses (iii) b to (iii) g of Companies (Auditor's Report) Order, 2003, are not applicable to the Company. (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control procedure commensurate with the size of the Company and the nature of its business with regard to purchase of fixed assets and rendering of services. During the course of our audit, we have not observed any major weaknesses in internal controls. (v) In our opinion and according to the information and explanation given to us, there are no transactions that have been made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act. 1956. (vi) The Company has not accepted any deposits from public. (vii) In our opinion, the Company has an internal audit system commensurate with the size and nature of its business. (viii)The Central Government has not prescribed the maintenance of cost records under Section 209 (1) (d) of the Companies Act, 1956. (ix) a. The Company is regular in depositing with appropriate authorities all applicable undisputed statutory dues viz. Provident Fund, Investor Education and Protection Fund, Income Tax, Sales Tax, Service Tax, and Cess. The other statutory dues viz. ESI, Excise duty, Customs duty and Cess are not applicable to this organization. There are no arrears of outstanding undisputed statutory dues as at 31<sup>st</sup> March 2011 for a period of more than six months from the date they become payable. b. According to the records of the Company and the information and explanations given to us, the following are the particulars of disputed dues in respect of income tax and sales tax that have not been deposited.



Name of the Statute	Assessment	Amount	Forum where the dispute is pending
	Year	(Rs.Lakhs)	
Income Tax Act	2000-01	186.55	Assessing Officer
	2001-02	441.11	Assessing Officer
	2003-04	19.93	Assessing Officer
	2004-05	392.87	Assessing Officer
	2005-06	239.54	Assessing Officer
	2006-07	315.89	Assessing Officer
	2007-08	1027.53	Commissioner of Income Tax (Appeals)
	2008-09	1154.81	Commissioner of Income Tax (Appeals)
Sales Tax	1993-94	5.05	
	1994-95	8.63	Joint Commissioner of Commercial Taxes
	1995-96	12.05	(Appeals)
	1998-99	10.64	

(x) The Company has no accumulated losses. The Company has incurred cash losses during this financial year.

(xi) The Company has not defaulted in repayment of dues to its bankers. There are no borrowings from financial institutions. The Company has not issued any debentures.

- (xii) Adequate documents and records are maintained by the Company for the loans and advances granted on the basis of security by way of pledge of shares and other securities.
- (xii) The provisions of special statute applicable to chit funds / nidhi / mutual benefit funds / society do not apply to the Company.
- (xiv) In our opinion and according to the information given to us, proper records have been maintained by the Company for the transactions and contracts relating to trading in shares, securities, debentures and other investments and timely entries have been made therein. The investments of the Company are held in its own name.
- (xv) In our opinion and according to the explanations and information given to us the Company has not given guarantees for loans taken by others from banks and financial institutions.
- (xvi) The Company has not availed any term loans.
- (xvii) No short-term funds have been raised during the year.
- (xviii) During the year, the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Companies Act, 1956.
- (xix) No debentures have been issued by the Company during the year.
- (xx) During the year, the Company has not raised any money by public issue.
- (xxi) According to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

For & on behalf of Raman Associate Chartered Accountants

Place: Chennai Date: 18.04.2011

**G Venkataraman** Partner Membership No.10022



BALANC	ESHE	ET AS AT 3		h 2011	A 1
S	CHEDULE		As at 31-Mar-20′	11	As at 31-Mar-2010
			Rs.		Rs.
SOURCES OF FUNDS					
Shareholders' Funds Share Capital	А	443,782,000		443,782,000	
Reserves & Surplus	B			61,003,392	
· · ·		<u>`</u>	443,782,00	0	504,785,392
Total			443,782,00	0	504,785,392
APPLICATION OF FUNDS	С				
Fixed Assets:					
Gross Block Less: Depreciation		115,965,384		113,698,947	
Net Block		52,893,465	63,071,91	<u>46,785,966</u> 9	66,912,981
Investments Deferred Tax Assets (Net)	D E		61,965,85 57,388,45		133,170,863
Current Assets, Loans and Advances	F		57,500,45	0	70,676,039
Current Assets:	•				
Interest accrued		1,906,144		1,811,730	
Sundry Debtors Cash and Bank Balances		49,491,403		103,407,084	
Other Current Assets		91,213,380 458,228		88,973,711 478,703	
Loans & Advances		150,336,987		167,941,548	
		293,406,142		362,612,776	
Less: Current Liabilities Provisions	G	66,808,222		126,754,711	
r Tovisions		<u>5,903,572</u> 72,711,794		5,608,887 132,363,598	
Net Current Assets		12,111,101	220,694,34		230,249,178
Assets under Discontinued Operations	Н		2,400,00		3,776,331
Profit and Loss account Total			<u>38,261,41</u> 443,782,00		0
i otai					<u> </u>
Significant Accounting Policies &	L				
Notes on Accounts	ural nart of t	ha Dalanaa Chaa	41		
[The Schedules referred to form an integ V RAMA GOPAL T M	<b>I NAGARA</b>		u ARAMAN	P M VENKATAS	
CHAIRMAN	DIRECTO		CTOR	DIRE	
R RAVI GI	RANGARA	JAN		P MUGL	INDAN
DIRECTOR PRESIDENT 8	WHOLET	IME DIRECTOR			E PRESIDENT & SECRETARY
				Fc	even date attached or Raman Associate
Place: Chennai					artered Accountants
Date : 18.04.2011				Me	Partner mbership No.10022



PROFIT	& LOSS ACCOUN	NT FOR YEAR EN	NDED 31.03.2011
	SCHEDULE	2010-11	2009-10
INCOME		Rs.	Rs.
Income from Operations	1	65,801,5	
	I	00,001,0	<b>191,411,040</b>
Reversal of Provisions /	J		
Provisions made (Net)	J		- 44,331,989
		65,801,5	
		00,001,0	200,140,001
EXPENSES			
Administration & Other Ex	penses K	81,843,3	<b>313</b> 76,757,162
Depreciation	С	9,179,6	
Finance charges		25,000,0	
Provision made/	J		
Reversal of Provisions (Ne		35,755,8	
		151,778,8	212,718,627
PROFIT/(LOSS) BEFORE	TAX		
From Continuing Operation	S	(27,583,347)	45,207,945
From Dis-continued Operat	ions	(33,393,882)	102,816,765
Un-allocated		(25,000,000)	(125,000,000)
	-	(85,977,2	28)
Provision for taxation -	Current		- 23,024,710
-	Deferred	13,287,5	583 -
			39,552,667
PROFIT/(LOSS) AFTER T		(99,264,8	
Add: Balance brought forw		11,003,3	(,,
Less : Transferred from Ge		50,000,0	
Balance carried to Balance		(38,261,4	
Earnings Per Share - Basic	& Diluted	(2.)	,
			(0.37)
Significant Accounting Policie	es & L		
Notes on Accounts	53 UL		
	form an integral part of the Ba	alance Sheetl	
V RAMA GOPAL	T M NAGARAJAN	-	P M VENKATASUBRAMANIAN
CHAIRMAN	DIRECTOR	DIRECTOR	DIRECTOR
R RAVI	G RANGARAJAN		P MUGUNDAN
DIRECTOR	RESIDENT & WHOLETIME	DIRECTOR	EXECUTIVE VICE PRESIDENT &
			COMPANY SECRETARY
			As per our report of even date attached
			For Raman Associate Chartered Accountants
Place: Chennai			G VENKATARAMAN
Date : 18.04.2011			Partner
			Membership No.10022
L			



SCHEDULES FORMIN	G PART (		COUNT	
		As at 31-Mar-2011		As at 31-Mar-2010
SCHEDULE 'A'		Rs.		Rs.
Share Capital				
Authorised				
10,00,00,000 Equity Shares of Rs.10/- each		1,000,000,000		1,000,000,000
Issued & Subscribed		1,000,000,000		
4,44,10,000 Equity Shares of Rs.10/- each		444,100,000		444,100,000
Paidup		,100,000		
4,43,78,200 Equity Shares of Rs.10/- each (Out of the above 2,87,73,800 shares are held by Indian Bank)		443,782,000		443,782,000
SCHEDULE 'B' Reserves & Surplus General Reserve Less: Transfer to Profit & Loss Account Balance in Profit & Loss Account	50,000,000		50,000,000 11,003,392	61,003,392



SCHEDULE 'C Fixed Assets'										
	U	Gross Block at Cost	t Cost		ď	Depreciation			Net Block	ock
Description	As at 1-Apr-2010, Rs.	As at Addition 1-Apr-2010 during the year Rs. Rs.	Deletions Rs.	As at 31-Mar-2011 Rs.	As at 1-Apr-2010 Rs.	For the year Rs.	On Deletions <b>3</b> . Rs.	As at 1-Mar-2011 Rs.	As at As at As at As at 31-Mar-2011 31-Mar-2010 Rs. Rs. Rs.	As at 1-Mar-2010 Rs.
ASSETS OTHER THAN GIVEN ON LEASE										
Buildings*	48,478,385 15 348 016	- -	I	48,478,385 16 340 655	11,888,522 5 054 424	790,198 626,024	·	12,678,720 6 500 445	35,799,665 0 760 240	36,589,863
Furniture & Fixtures	17,713,716	334,039 225,200		17,938,916	0,304,421 7,836,470	020,U24 838.495		0,000,440 8.674,965	9,263,951	9,393,393 9,877.247
Motor Vehicle	854,291		239,546	1,117,978	210,229	57,614	45,514	222,329	895,649	644,062
Data Processing Machines	22,166,838 5,157 751		•	22,536,556	14,606,337	2,049,759	I	16,656,096	5,880,460	7,560,501
Software Total Other Assets - (A)	9,137,701 113,698,947	415,193 2.505.983	239.546	9,552,894 115,965,384	6,289,988 46.785.967	1,790,922 6,153,012	- 45 514	8,080,910 52,893,465	1,471,984 63.071,919	2,847,713 66,912,981
Previous Year 31.03.2010	107,608,574		356,729	113,698,947	39,910,453	7,018,555	143,042	46,785,966	66,912,981	
*Indudes cost of un-divided portion of land seperately not identifiable	n of land seper	ately not identi	fiable							



		SCHEDULE	<b>=</b>		As at Mar-2011 Rs.		As at 31-Mar-2010 Rs.
SCHEI	DULE 'D'						-
<u>Investr</u>	<u>nents:</u>	D-1					
Less: P	s at cost Provision for Diminution in of Investments		248,503 <u>186,537</u>	•		86,086,566 53,817,103	132,269,463
Less: P	tures at cost Provision for Diminution in of Investments		11,14 <sup>.</sup> 11,14 <sup>.</sup>	•		31,140,542 30,239,142	901,400
	DULE 'D-1'			61	1,965,858		133,170,863
(i) INVE	ESTMENT IN EQUITY SHARE QUOTED - NON TRADE	ES OF LIMI	TED COM	<b>IPANIES</b>		1	<b>,</b>
SI. No.	Name of the Company	No. of Shares	Face Value Rs.	Paid up Value Rs.	Cost as on 31.03.2011 Rs	No. of Shares	Cost as on 31.03.2010 Rs.
1 2 3	Dena Bank Eicher Motors Ltd Engineers India Ltd	- - 300	- - 5	- - 5	- - 135,000	5000 291	429,000 201,279
4	Essaroil Ltd Hind Industries Ltd	-	- 10	- 10	-	10000	1,522,598
5 6 7	NHPC Ltd NLC Ltd	100 35000 -	10 10 -	10 10 -	1,276,343	35000 5000	- 1,276,343 784,927
8 9	NTPC Ltd Numeric Power Systems Ltd	5000 200	10 10	10 10	1,052,250 -	-	-
10 11	Punj Lloyd Ltd RCOM Ltd	356344 -	2 -	2 -	50,376,298 -	381344 10000	53,910,544 2,728,924
12 13	RNRL Ltd Seasons Funishings Ltd	- 185001	- 10	- 10	1,850,010	10000 185001	807,258 1,850,010
14 15	Steel Authority of India Ltd Suryachakra Power Corpn.	5000 12000	10 10	10 10	1,115,500 240,000	12000	- 240,000
16 17 18	Suzlon Energy Ltd Tulsi Extrusions Ltd Wanbury Ltd Total - (A)	10000 5500 42387	2 10 2	2 10 2	655,500 415,822 5,231,751 62,348,452	- - 46407	- - 5,727,932 <b>69,478,815</b>
		2 0011 D	00.074.0			677 700/ )	69,478,815

(Market value as on 31.03.2011 - Rs.28,874,074/- Previous year - Rs.78,677,782/-)



### b) UNQUOTED - NON TRADE

SI. No.	Name of the Company	No. of Shares	Face Value	Paid up Value	Cost as on 31.03.2011	No. of Shares	Cost as on 31.03.2010
	Alex Ocot la ductrice data	10000	Rs.	Rs.	Rs.	40000	Rs.
1	Alan Scot Industries Ltd	18600	10	10	272,942	18600	272,993
2	Core Organics Ltd	3800	10	10	38,000	3800	38,000
3	Datar Switchgear Ltd	40100	10	10	1,904,750	40100	1,904,750
4	Doon Valley Rice Ltd	254300	10	10	7,629,000	254300	7,629,000
5	G S L (India) Ltd	1200000	10	10	12,000,000	1200000	12,000,000
6	Greenfield Corporation Ltd	84600	10	10	846,000	84600	846,000
7	Indo Gulf Industries Ltd	2000	10	10	195,250	2000	195,250
8	Karnav Leather Chemicals Ltd	162416	-	-	1,624,160	162416	1,624,160
9	KJ International Ltd	5300	10	10	132,500	5300	132,500
10	Krisons Electronic Systems Ltd	70800	10	10	708,000	70800	708,000
11	Malanpur Leathers Ltd	225000	10	10	2,587,500	225000	2,587,500
12	MSEFSL Ltd	20445	10	10	245,340	20445	245,340
13	Nonmag India Ltd	26600	10	10	262,430	26600	262,430
14	Nova Dhatu Udyog Ltd	469700	10	10	4,697,000	469700	4,697,000
15	Nova International Ltd	125600	10	10	1,256,000	125600	1,256,000
16	Pondicherry Spinners Ltd	34500	10	10	347,900	34500	347,900
17	Rakan Steels Ltd	150876	10	10	2,263,140	150876	2,263,140
18	Sagar Tourist Resorts Ltd	214600	10	10	2,146,000	214600	2,146,000
19	Salstar Foods Ltd	51300	10	10	820,800	51300	820,800
20	Saurashtra Chemicals Ltd	5750	10	10	-	5750	-
21	Shri Vardhaman Overseas Ltd	100000	10	10	7,035,000	100000	7,035,000
22	Sivananda Pipe Ltd	12600	10	10	252,000	12600	252,000
23	Sri Jayalakshmi Spng Mills Ltd	57400	10	10	574,000	57400	574,000
24	Tebma Shipyard Ltd	41699	10	10	1,759,747	41699	1,759,747
25	Veekay Fibres Ltd	196400	10	10	4,320,800	196400	4,320,800
26	Vikram Project Ltd	402158	10	10	14,075,530	402158	14,075,530
27	Xylon Liquitur Ltd	146700	10	10	4,401,000	146700	4,401,000
	Total - (B)				72,394,789		72,394,840



							In president ou some of set
c)U	NLISTED - NON TRADE						
SI.	Name of the Company	No. of	Face	Paid up	Cost as on	No. of	Cost as on
No.		Shares	Value	Value	31.03.2011	Shares	31.03.2010
			Rs.	Rs.	Rs.		Rs.
1	Amaravathi Sri Venkatesa	589090	10	10	25,920,000	589090	25,920,000
	Paper Mills Ltd	4507500	40	40	05 400 000	4507500	05 400 000
23	Armour Pharmaceuticals Ltd Arraycom India Ltd	1587500 300000	10 5	10 5	25,400,000 7,500,000	1587500 300000	25,400,000 7,500,000
4	Benechlor Chemicals Ltd	200000	5 10	10	2,000,000	200000	2,000,000
5	Galaxy Surfactanants Ltd	4400	10	10	73,128	200000	73,128
6	Indo Deutsche Metallo Ltd	114286	10	10	20,000,050	114286	20,000,050
7	Indocolchem Ltd	-	-	-	-	800000	29,600,000
8	Madras Stock Exchange Ltd	285000	10	10	15,000	1500	15,000
9	Prasanth Textiles Ltd	833333	10	10	32,000,000	833333	32,000,000
	Total - (C)				112,908,178		142,508,178
(ii) Cu	umulative Preference Shares		1				
SI.	Name of the Company	No. of	Face	Paid up	Cost as on	No. of	Cost as on
No.		Shares	Value	Value	31.03.2011	Shares	31.03.2010
			Rs.	Rs.	Rs.		Rs.
1	Kirloskar Electric Co. Ltd.,	25571	100	100	852,366	25571	1,704,733
	Total - ( D)				852,366		1,704,733
	Total shares (A)+(B)+(C)+(D)				248,503,785		286,086,566
	NVESTMENT IN DEBENTURE QUOTED - NON TRADE	es of Lim	ITED CON	<b>IPANIES</b>			
SI.	Name of the Company	No. of	Face	Paid up	Cost as on	No. of	Cost as on
No.		Shares	Value	Value	31.03.2011	Shares	31.03.2010
			Rs.	Rs.	Rs.		Rs.
1	VSK Ferro Alloys Ltd	-	-	-	-	200000	19,999,142
2	14% Khaitan Hostambe	125000	100	100	11,141,400	125000	11,141,400
	Spinning Mills Ltd						
	Total - (E)				11,141,400		31,140,542
GR/	AND TOTAL OF INVESTMENT	'S (A) + (B)	) +(C) + ([	D)+(E)	259,645,185		317,227,108
					\s at		As at
				31-N	lar-2011	3	31-Mar-2010
000	EDULE 'E'				Rs.		Rs.
	e <mark>rred Tax</mark> erred Tax Assets		94,910,49	5	11	0 030 505	
	: Deferred Tax Liability		37,522,0			0,232,525 9,556,486	
	erred Tax Assets (Net)	-	01,022,00		7,388,456	3,000,400	70,676,039
					,	-	,



SCHEDULE 'F'		As at 31-Mar-2011 Rs.		As at 31-Mar-2010 Rs.
Current Assets, Loans & Advances: A) Current Assets Interest Accrued		1,906,144		1,811,730
Sundry Debtors Debt outstanding for a period exceeding six months - Considered Good(Secured) - Considered Good(Unsecured) - Considered Doubtful(Unsecured) Others - Considered Good	24,477,276 1,489,178 <u>42,121,944</u> 68,088,398 <u>23,524,949</u> 91,613,347		24,573,176 660,766 <u>36,443,780</u> 61,677,722 <u>78,173,142</u> 139,850,864	
Less: Provision for Bad & Non Performing Assets <b>Cash and Bank Balances:</b> Cash on Hand Cheques on Hand Stamps on hand	<u>42,121,944</u> 198,497 - - 198,497	49,491,403	<u>36,443,780</u> 189,738 - 49,060 238,798	103,407,084
Balances with Scheduled Banks In Term Deposits In Current Accounts Unclaimed Dividend(as per contra) <u>Other Current Assets</u> (Unsecured & considered good unless	46,342,628 40,838,051 <u>3,834,204</u> 91,014,883	91,213,380	35,883,526 48.926.499 3,924,888 88,734,913	88,973,711
otherwise stated) Interest accrued on Staff Loans - Secured - Unsecured Total Current Assets (I) <u>B) Loans &amp; Advances</u>	336,961 121,267	<u>458,228</u> 143,069,155	393,968 84,735	478,703 194,671,228
(Unsecured & considered good unless otherwise stated) Loans - Secured Prepaid Expenses Advance Tax & TDS (Net of Provisions) Advances Recoverable in Cash or in Kind or for value to be received - Considered good - Considered Doubtful	17,399,267 6,951,998	971,744 388,409 75,346,176	21,702,260 6,951,998	864,432 271,690 74,561,472
Less: Provision for Bad & Non Performing Assets Security & Other Deposits Total Loans & Advances (II)	24,351,265 6,951,998	17,399,267 56,231,391 150,336,987	28,654,258 <u>6,951,998</u>	21,702,260 70,541,694 167,941,548
Total Current Assets & Loans & Advances (I)+(II)		<u>293,406,142</u>		362,612,776



SCHEDULE 'G'	Provisions	<u>5</u>				As 31-Mar Rs	-2011		31-N	Asat Iar-2010 Rs.
<u>Current Liabilities</u> Sundry Creditors for Unpaid Dividend(un Other Liabilities			tra)	6	1,298,581 3,834,204 1,675,437	66,8	08,222	1,359,7 3,924,8 121,470,0	88 69	,754,711
Provisions Provision for Leave I Provision for Gratuity		ent			5,903,572 -	5,9	03,572	4,907,8 701,0	83	,608,887
SCHEDULE 'H ' Assets under discon Provisions) Assets on lease Net stock on hire Lease rental receiva Intercorporate Depo SCHEDULE 'H1'	able	<u>erations (</u> I	<u>Net of</u>	:	- 2,400,000 -	2,4	00,000	1,376,3 2,400,00	- 00 	,776,331
Assets under discontinued operations Stock on Hire (Considered doubtful)				s <u>13</u> ul 1; <u>1;</u> 1( <u>1;</u>	3,638,686 3, <u>638,686</u> 2,400,000 3,822,583 3, <u>822,583</u> 0,441,421 0,441,421	2,4	- 00,000 	177,688,6 177,688,6 2,400,0 15,360,7 15,360,7 10,441,4 10,441,4	586 100 757 7 <u>57</u> 2	- ,400,000 -
Description	(	Gross Bloc	k at Cost			۵	epreciation		Ne	Block
Sociation	As at 1/4/2010 Rs.	Addition during the year Rs.	Deletions Rs.	As at 31/3/2011 Rs.	As at 1/4/2010 Rs.	For the year Rs.	On Deletions Rs.	As at 31/3/2011 Rs.	As at 31/3/2011 Rs.	As at 31/3/2010 Rs.
Machineries (A)	217908053		20010901	197897152	209743954		18570358		3696940	
Add: Lease Adjustment account (B) Less: Prov for Bad &		-			(94642027)	(1430284)		(9047384)	90473844	94642027
Non Performing Assets (C)	-	-	-	-	-	-	-	-	94170784	101429794
Total (A +B-C)	217908053	-	20010901	197897152	115101927	1596332	12971891	103726368	-	1376331

89898432 217908052 158449175 1837149

45184397 115101927 1376331

Previous Year 31.03.2010 307806484

-



			201001101	(A Subsidiary of Indian Bank)
		As at		Asat
SCHEDULE 'I'		31-Mar-2011		31-Mar-2010
Income				
Income from discontinued operations		Rs.		Rs.
Lease Income	5,720,000		27,342,000	
Gross income from Lease	(1,430,284)		(2,105,761)	
Less: Lease Equalisation	7,150,284		29,447,761	
	7,100,204	745 0004		00 407 455
Net income from lease		715,0284	1,039,694	30,487,455
Hire Purchase Income				
Investment Income				
Profit on Sale of Investments (Net)	(9,106,054)		65,081,103	
Dividend	548,289	(8,557,765)	1,238,166	66,319,269
	J <del>1</del> 0,209	(0,007,700)	1,230,100	00,519,209
Fee Based Income	40.004.005		04 400 000	
Merchant Banking Income	10,391,935		34,132,883	
Stock Broking Membership Operations	<u>53,877,541</u>	64,269,476	<u>55,517,923</u>	89,650,806
Miscellaneous Income				
Interest on FDs	2,750,976		4,739,686	
Profit on sale of assets (Net)	9,600		1,700,000	
		0 000 000	044 400	4 052 040
Others	179,026	2.939.602	214,132	
Total Income	24,391,492	<u>65,801,597</u>		<u>191,411,348</u>
SCHEDULE 'J'				
Reversal of Provisions/(provisions made) (Net)		-		-
Bad debts/NPAs written off				
Reversal of Provision made for NPAs in earlier				
			00 057 074	
years no longer required	4,491,035		20,057,971	
Less : Provision for Bad Debts & Non-Performing Assets	5,870,839	(1,379,804)	3,736,833	16,321,138
Reversal of Income De-recognised on NPAs in earlier years				-
Reversal of Provision made for Diminution in value of	207,678	-	29,744,313	
Investments in earlier years no longer required	201,010		20,711,010	
	04 500 750	(04.070.000)	1 700 400	00 040 054
Less: Provision for Diminution in value of Investments	<u>34,583,758</u>	<u>(34,376,080)</u>	1,733,462	<u>28,010,851</u>
		(35,755,884)		44,331,989
Administration & Other Expenses				Rs.
· · · · · · · · · · · · · · · · · · ·		2010 11		2009-10
Oslarias Manas 8 Danus		2010-11		
Salaries, Wages & Bonus		40,810,986		31,997,875
Contribution to PF & Other Funds		3,513,822		3,351,705
Staff Welfare Expenses		1,555,364		1,822,546
		45,880,172		37,172,126
Rent				7 500 204
		7,808,888		7,528,324
		657,871		394,164
Postage & Telephone		7,247,464		7,428,971
Printing & Stationery		2,181,499		2,204,690
Business Development		625,345		930,786
Depository Participant Charges			1	006,200
Travelling & Convoyance		654,298	1	906,326
Travelling & Conveyance		2,133,086		1,867,832
Repairs & Maintenance - Equipment		1,953,485		2,692,334
Repairs & Maintenance - Vehicles		224,384		340,734
Repairs & Maintenance - Others		2,892,520		2,233,842
Electricity Charges		2,002,020 0,000 AF7		
Cubarintian 9 Mambarahin		2,969,457		2,883,885
Subscription & Membership		682,591	I	867,294
Directors' Sitting Fees		84,000		72,000
Advertisement		614,401		936,754
Legal Expenses		198,379	1	257,056
Loss on sale of assets (Net)		100,010		57,688
		11,378		01,000
Professional Charges		1,023,851		1,542,966
Rates & Taxes		273,416		413,070
Miscellaneous Expenses		3,726,828		6,026,320
		81,843,313	•	76,757,162
		01043313		



### SCHEDULE 'L' Notes on Accounts

### 1. Significant Accounting Policies:

The financial statements are prepared by following the going concern concept on historical cost convention using the accrual method of accounting, unless otherwise stated.

### Use of Estimates:

The preparation of the financial statements in conformity with the generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities on the date of the financial statements, disclosure of contingent liabilities and reported amounts to revenues and expenses for the year. Estimates are based on historical experience, where applicable and other assumptions that management believes are reasonable under the circumstances. Actual results could vary from these estimates and any such differences are dealt with in the period in which the results are known/ materialize.

### A Revenue recognition

- (a) Issue Management Fee and fees for other managerial services Considered on the completion of assignment.
- (b) Underwriting Commission and brokerage on distribution of financial products Considered on receipt of subscription particulars.
- (c) Brokerages under stock broking operations are accounted on completion of contract.
- (d) Interest on overdue lease rentals and hire purchase installments are accounted for on receipt basis.
- (e) Dividend income is recognized when the right to receive is established.

### **B** Fixed Assets

Fixed Assets are stated at historical cost less accumulated depreciation & provision for impairment (if any). Leased assets (Contracted prior to December 1997) are further adjusted for the balance in lease adjustment account.

### C Depreciation

a) On Assets other than given on lease

In respect of assets other than assets given on lease, the Company provides depreciation on the assets on the Straight Line Method (SLM) at the rates prescribed in Schedule XIV to the Companies Act, 1956, on pro-rata basis, the month in which the assets are installed taken as full month. Software costs are amortised on SLM over a period of three years, from the year of acquisition.

b) On Leased assets under discontinued operations

In respect of leased assets under discontinued operations, the Company provides depreciation on the assets in the WDV method at the rates prescribed in Schedule XIV to the Companies Act 1956 on pro-rata basis, the month in which the assets are installed taken as full month. The cost of the Leased Assets are amortised fully during the Lease period. (In accordance with the Guidance note on Accounting for Leases (revised) issued by the Institute of Chartered Accountants of India.) The difference between the statutory depreciation and the annual lease charge is adjusted through the Lease Equalisation, which is adjusted with the lease income.



### D Investments

The investments held by the Company are all long-term investments. Long term investments are carried at cost less provision for diminution, other than temporary in nature. The Company has reckoned diminution in value of shares / debentures as permanent in nature by relying on market value of quoted shares and book value/ fair value whichever is higher in respect of unquoted shares.

### E Employee Benefits

- a) Short Term employee benefits/obligations are estimated and provide for.
- b) Gratuity The Company has an obligation towards gratuity, a defined benefit retirement plan covering eligible employees. The plan provides for a lump sum payment to vested employees at retirement, death while in employment or on termination of employment of an amount equivalent to 15 days' salary payable for each completed year of service. Vesting occurs upon completion of five years of service. The company annual contribution to gratuity fund established as a Trust through a Group Gratuity Policy with Life Insurance Corporation of India. The Company's liability towards Gratuity is actuarially determined at balance sheet date using the Project Unit Credit (PUC) method. Actuarial gains and losses are recognized in revenue.
- c) Provident Fund The eligible employees of the company are entitled to receive benefits under Provident Fund, a defined contribution plan in which both employees and the company makes monthly contributions at a specified percentage of the covered employees salary, the contributions as specified under the Law are paid to the Provident fund and pension fund to the provident fund authorities.
- d) Leave encashment The eligible Leave encashment liability to the employees other than those deputed by Indian Bank has been provided for on the basis of actuarial valuation based on number of days unutilised leave at each balance sheet date.
- e) The retirement benefit liability to staff on deputation from Indian Bank is borne by Indian Bank except eligible Provident Fund contribution.

### F Segment Reporting

The Segment Reporting is prepared in conformity with the accounting policies of the Company.

### G Discontinued Operations

The accounting policies adopted for Discontinued Operations are in line with the accounting policies adopted for Continuing Operations.

### H Income Tax

Income Tax comprises the current tax provision and the net change in the deferred tax asset or liability during the year. Deferred tax assets and liabilities are recognized for the future tax consequences arising out of temporary differences between the carrying values of the assets and liabilities and their respective tax bases. Deferred tax assets are recognized and carried forward to the extent that there is a reasonable/virtual certainty (as applicable) that sufficient future taxable income will be available against which such deferred tax asset can be realized. The effect on deferred tax assets and liabilities resulting from change in tax rates is recognized in the income statement in the period of enactment of the change.

### 2. AS-15 - Employee Benefits

### Defined Contribution Plan

Contribution to Defined Contribution Plan, recognized as expense for the year are as under

	(Amount in Rs.)		
Details	2010-11	2009-10	
Employer's contribution to Provident Fund	3513822	2650622	
Employees Deposit Linked Insurance Scheme contribution to LIC	44307	40486	



Def	ined Benefit Plan				
I	Reconciliation of opening and closing balances of De <b>Details</b>	Grat	t obligation tuity ded)	Leave E	Rs) ncashment
		2010-11	2009-10	(Unt 2010-11	unded) 2009-10
	Defined benefit obligation at the beginning of the year Current service cost	4491957 647332	3223276	5011647 736969	2725427
	Interest cost	359357	494991 257862	400932	1841974 190780
	Actuarial (gain)/ loss	30074	515828	(245977)	253467
	Benefits paid	361888	-	-	-
	Settlement cost	-	-	-	-
	Defined benefit obligation at the year end	5166832	4491957	5903571	5011647
	Reconciliation of opening and closing balances of fa	ir value of pla	an assets (Rs)		
	Details	Gratuit 2010-11	y (Funded) 2009-10		
	Fair value of plan assets at the beginning of the year	3790874	3096030		
	Expected return on plan assets	435526	316658		
	Contributions	1737846	378186		
	Actuarial (gain) / loss	-	-		
	Benefits paid Settlement cost	361888	-		
	Fair value of plan assets at year end	- 5602358	3790874		
	Actual return on plan assets	435526	316658		
	Reconciliation of fair value of assets and obligations				
	Details		tuity		Rs) ncashment
		(Fun	ided)	(Unf	unded)
		2010-11	2009-10	2010-11	2009-10
	Fair value of plan assets Present value of obligation	5602358	4491957	5903571	5011647
	Amount recognized in Balance Sheet	5166832 435526	3790874 701083	5011647 891924	2725427 2286220
П.,	-	400020	101005	091924	2200220
IV	Expense recognized during the year	Grat	uitv		₨) ncashment
		(Fun	•		unded)
		2010-11	, 2009-10	2010-11	2009-10
	Current Service Cost	647332	494991	736969	1841974
	Interest Cost	359357	257862	400932	190780
	Expected return on plan assets	435526	316658	-	-
	Actuarial (gain)/ loss	30074	515828	(245977)	253467
	NetCost	601237	952023	891924	2286220



V Actuarial assumptions	Gratuity (Funded)		(Rs) Leave Encashment (Unfunded)		
Mortality Table (LIC)	<b>2010-11</b> 1994-96 (Ultimate)	<b>2009-10</b> 1994-96 (Ultimate)	<b>2010-11</b> 1994-96 (Ultimate)	<b>2009-10</b> 1994-96 (Ultimate)	
Discount rate (per annum)	8%	8%	8%	7%	
Expected rate of return (per annum)	8%	8%	_	_	
Rate of escalation of salary (per annum) Attrition Rate	5 % 1% to 3%	6 % 1% to 3%	5% 1% to 3%	5% 1% to 3%	

The estimates of rate of escalation in salary considered in actuarial valuation, take into account inflation, seniority, promotion and other relevant factors including supply and demand in the employment market. The expected rate of return is determined considering several applicable factors, mainly the composition of plan assets held, assessed risks, historical results of return on plan assets and the company's policy for plan assets management. The retirement benefit liability in respect of staff on deputation from Indian Bank is borne by Indian Bank.

The company has contributed Rs.7.92 lakhs towards Gratuity liability in the year 2010-11.

### 3. AS-17-Segment Reporting

Rs. Lakhs 2009-10 2010-11 Fee based Fund Total Total Un-Fee based Fund Un-Allocated Allocated based based Segment revenue 642.69 658.01 1914.11 925.95 15.32 0.00 988.16 0.00 Segment results (333.94) (859.77) (275.83)(250.00)452.08 1028.17 (1250.00)230.25 Profit after tax (275.83)(333.94) (382.88)(992.65) 452.08 1028.17 (1645.53) (165.28) Other information Segment Assets 4743.99 2772.98 643.66 1327.35 3525.64 1369.47 1452.38 6347.49 Segment liabilities 688.78 0.00 688.78 0.00 0.00 1299.63 0.00 1299.63 Capital Expenditure 25.06 0.00 0.00 25.06 64.47 0.00 0.00 64.47 Depreciation 91.80 61.53 30.27 0.00 70.19 39.43 0.00 109.62 Non cash expenditure 299.94 0.00 357.56 32.37 57.62 (475.70) 0.00 (443.33)

The business segments have been identified as the Primary Segment considering the nature of service, organisational structure and internal financial reporting system. The services of the reported domestic business segments are classified as "Fund Based" and "Fee Based" activities. Fund Based activities consists of Leasing, Hire purchase, Intercorporate deposits and Investments. Fee Based activities include Merchant Banking, Stock Broking, Depository Participant services, distribution of Financial Products and allied activities. There is no Secondary Reportable Segment

#### 4. AS-18 - Related Party Transactions

The Company has identified all related parties and transactions with the related parties as per details given below:

Name	Relationship
Indian Bank	Holding Company
Ind Bank Housing Limited	Fellow Subsidiary
Indfund Management Limited	Fellow Subsidiary
Key Management Personnel	Mr. G. Rangarajan, President & Wholetime Director

The transactions with Holding company and fellow subsidiaries has not been disclosed in view of exemption for Statecontrolled enterprises from making any disclosure pertaining to their transactions with other related parties which are also state-controlled enterprises.

The related party transactions with key management personnel have been disclosed in Managerial Remuneration Note 15 of Notes on Accounts.



5	. AS-	19- Leases			
	In cas	se of assets taken on lease			
	The o	company has operating leases for office premis	es. The future minimum p	ayments	
	requi	red under non-cancellable operating leases at year	ear-end are as follows:	Rs.Lakh	s
			As on 31.03.2011	As on 31.03	.2010
		e payments for the year num Lease payments:	78.09	75.2	8
		ater than one year	55.70	75.9	9
	Late	r than one year but not later than five years	82.90	254.1	5
	Later	r than five years	27.03	52.3	7
	Thel	ease agreements provide for option to the comp	any to renew the lease per	riod after the non-c	ancellable
	perio	d. There are no exceptional/restrictive covenants	s in the lease agreements.		
6	. AS-2	0 - Earnings per share (Basic and Diluted)			
	SI	Description	2010-	-11 2009-10	)
	no 1	Profit/(Loss) for the year After Tax (Rs in lakhs	) (992.6	65) (165.28)	)
	2	No of Equity shares of face value Rs 10 each o	utstanding 443782	200 44378200	)
	3	Basic and diluted earnings per share(1/2) (in F	Rs) (2.24	4) (0.37)	
7	7. AS-2	22 - Provision for Taxation			
	a)	In view of losses (as per Income tax) as well is required for the year.	as book losses (as per MA	T computation) no	provision for tax
	b)	No provision is made for the disputed deman and/or legal opinion on the issues.	nds of income tax keeping	in view the judicial p	pronouncements

c) The provision for deferred tax (net) for the year is Rs.132.88 lakhs (Previous year Rs.395.53 lakhs) which has been charged to profit & loss account. The cumulative deferred tax asset (net) upto 31.03.2011 is Rs.573.88 lakhs (Previous year Rs.706.76 lakhs). No DTA has been recognised on carry forward business loss and depreciation considering requirement of virtual certainty. The major components of deferred tax asset/liability are as below:

		Deferred 7	ax (Rs in lakhs)	)
	As on 3	31.3.2011	As on	31.3.2010
	Asset	Liability	Asset	Liability
i) Timing difference in depreciable assets		375.22		395.57
ii) Provision for Bad debts and NPAs	929.02		1084.12	
iii) Others	20.08		18.21	
Total	573	5.88	1	706.76

#### 8. AS-24 – Discontinued operations

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The Company had discontinued fund-based activities consequent to SEBI regulations coming into force with effect from December 1997 and had decided to undertake only fee-based activities. The existing fund based exposures as on December 1997 are continued to run down to their contracted period. The Company had obtained cancellation of registration as NBFC from RBI consequent to repayment of fixed deposits and transfer of unclaimed fixed deposits to an escrow account with a nationalised bank for repayment as and when claimed. The Company is now governed only by SEBI regulations.



					-		Rs.Lal	khs
		2010-	11			2009-1	10	
Particulars	Continuing	Dis	Un-	Total	Continuing	Dis	Un-	Total
	Operations-	continued	Allocated	1 '	Operations-	continued	Allocated	1 ľ
	Fee based	Operations-	1 '	1 '	Fee based	Operations-	1 '	( ľ
	1 '	Fund	1 '	1 '	1	Fund	1 '	( ľ
	<u> </u>	based	<u> </u>	L'	<u> </u>	based	<u> </u>	<u> </u>
Income from Operations	642.69			000.01				
Reversal of Provisions	0.00			0.00	(32.37)			443.32
Total	642.69	15.32	0.00	658.01	893.58	1463.85	0.00	2357.43
Expenses	1 '	1	1 '	1 '	'	1	1	1
Administration & Other exp	799.38			818.43	371.31			767.57
Depreciation	61.53			•••				
Provisions	57.62							
Total – Expenses	918.53							•••••
Profit/(Loss) before Tax	(275.84)			(			(1250.00)	
Interest	0.00			250.00				
Provision for tax – Current	0.00			0.00				0.00
Provision for tax – Deferred	0.00							
Provision for tax – FBT	0.00			0.00				
Profit/(Loss) after Tax	(275.84)			(992.65)			(1,645.53)	
Total Assets	2772.98							6347.49
Total liabilities	688.78	0.00	0.00	688.78	1299.63	0.00	0.00	1299.63
Net Cash flow from operating		1	1 !	1 '	1 '	1 '	1 !	1
activities	(45.11)	30.10	(257.85)	(272.86)	516.47	(36.72)	(1166.47)	(686.72)
Net Cash flow from	1 !	1				1 '	1 !	Î
Investment activities	(127.82)	304.15	0.00	176.33	217.67	923.61	0.00	1141.28
Net Cash flow from financing	1	1	1	1 '	1	1 '	1 !	1
activities	0.00	0.00	0.00	0.00	0.00	0.00	(389.40)	(389.40)

## 9. AS-29 - Contingent Liability A. Disputed demand on taxes

i) Income	Tax	_	Rs.	Lakhs		
	20	10-11			2009-10	
Asst Year	Tax Demand	Interest	Total	Tax Demand	Interest	Total
1996-97	0.00	0.00	4.79	4.79	0.00	4.79
1997-98	55.35	0.37	55.72	55.36	0.37	55.73
1998-99	52.42	5.42	57.84	194.78	259.12	453.90
2000-01	100.14	94.20	194.34	242.95	345.16	588.11
2001-02	311.31	139.07	450.38	311.30	136.07	450.37
2003-04	11.33	10.48	21.81	11.33	10.48	21.81
2004-05	232.58	160.90	393.48	232.58	160.90	393.48
2005-06	181.56	58.60	240.16	181.56	58.60	240.16
2006-07	237.51	78.38	315.89	237.51	78.38	315.89
2007-08	778.39	254.95	1033.34	881.37	272.39	1153.76
2008-09	881.37	272.39	1153.76	0.00	0.00	0.00
Total	2841.96	1074.76	3916.72	2250.55	1307.03	3557.58



ii) Interest Tax						
, Rs.Lakhs						
	2010-11				2009-10	
Asst Year	Tax Demand	Interest	Total	Tax Demand	Interest	Total
1996-97	17.21	18.45	35.66	17.21	18.45	35.66
1997-98	5.01	11.24	16.25	5.01	11.24	16.25
2000-01	3.36	2.45	5.81	3.36	2.45	5.81
Total	25.58	32.14	57.72	25.58	32.14	57.72

iii) Sales Tax demand disputed in appeal – Rs.110.72 lakhs (Previous year Rs.110.72 lakhs).

B Guarantees - Counter guarantee issued to bank for guarantees - Rs.200.00 lakhs (Previous Year- Rs.200.00 lakhs)

C Estimated amount of contracts remaining to be executed on capital account and not provided for – Rs.124 Lakhs (Previous Year - Nil).

10. Loans from Indian Bank is Secured by first charge on Assets given on Lease, Stock on Hire & other Current Assets and has been fully repaid during the year 2007-08. During the previous year the company had received a claim from Indian Bank for payment of interest of Rs.2397.48 lakhs (involving a waiver of Rs.1808.84 lakhs) under the right of recompense clause, out of the interest waived by them in the past aggregating to Rs.4206.32 lakhs. The company has represented to the Bank for payment of the same over a period of time based on the profits generated. The bank has permitted the company to pay the balance Rs 1147.48 lakhs in instalments on or before 30.9.2013. Out of this, the company has paid Rs.250 lakhs (previous year Rs.1250 lakhs) during the year which has been considered in the accounts. The balance interest payable to Indian Bank is Rs.897.48 lakhs.

11. Term deposits include the following which are given as security deposit:

	•		
Name of the organization	Amount	Purpose	Previous Year
Ū.	(Rs. Lakhs)		(Rs. Lakhs)
Indian Bank	`111.15 ´	For Guarantee facility availed	`103.72 ´
National Stock Exchange	31.26	Margin	25.00
Bombay Stock Exchange	11.63	Margin	10.00
, ,		5	

12.	Loans and Advances include the following:	Rs.Lakhs	
	•	2010-11	2009-10
	Amount due from Director	0.00	0.08
	Maximum amount due during the year	0.50	0.16
	Amount due from Officer	2.49	3.39
	Maximum Amount due during the year	3.14	3.84

13. As at March 31, 2011, the Company has no outstanding dues to medium and small enterprises. There is no liability towards interest on delayed payments under the Micro, Small and Medium Enterprises Development Act, 2006 during the year.



<b>.</b>				JA5	
14.	Managerial Remuneration			Rs.Lak	khs
	Name	Designation	2	2010-11	2009-10
	Mr. P N Patel From 1.4.2010 to 28.4.2010	President & Wholetime Director	Salary (including arrears and terminal benefits)	9.71	5.83
	Mr. G Rangarajan From 28.4.2010 to 31.3.20	President & 11 Wholetime Director	Contribution to PF Salary	0.03 8.42	0.36 N.A.
	Sitting Fees paid to Non – W	holetime Directors	Contribution to PF	0.51 0.84	N.A. 0.72
15.	<ul> <li>President and Whole Time Director of the Company is on deputation from Indian Bank and the remuneration is in accordance with the service rules of the said Bank and also in terms of appointment as 'Whole Time Director' by the shareholders of the Company.</li> <li><b>Profit on sale of investments (Net)</b> under investment income includes loss on sale of investments of Rs.108.79 lakhs (Previous year – Profit of Rs.332.15 lakhs). Loss incurred under Proprietary Trading of Rs.189.80 lakhs (Previous year – Profit of Rs.29.44 lakhs) and income from reversal of provisions made for investments no longer required of Rs.207.52 lakhs (Previous year Rs.289.21 lakhs).</li> </ul>				Whole Time restments of y Trading of
16.	Miscellaneous Expenses		<b>) Auditors as under</b> : Lakhs		
	i) Audit Fees ii) Tax Audit iii) Fees for certificatio	2010-11 3.00 0.60	2009-10 2.00 0.50 1.09		
17.			rent Assets, Loans & Advanc qual to the amounts at which t		
18.	The previous year's figures in the Balance Sheet, Profit and Loss Account and Cash Flow Statement have been regrouped and reclassified, wherever necessary, to conform to the current year's classification.				
V RAM	<b>A GOPAL</b> IAN	T M NAGARAJAN DIRECTOR	<b>P V RAJAF</b> DIRECT		
PMVEN DIRECT	i <b>katasubramanian</b> Or	R RAVI DIRECTOR	<b>G RANG</b> PRES WHOLETII	IDENT 8	x
EXECUT COMPA Place: C	As per our report of even date attached For Raman Associate Chartered Accountants P MUGUNDAN EXECUTIVE VICE PRESIDENT & G VENKATARAMAN EXECUTIVE VICE PRESIDENT & Partner COMPANY SECRETARY Membership No.10022 Place: Chennai Date : 18.04.2011				



	BALANCE SHEET ABS Registration Details	STRACT AND COMPANY'S GENERAL BUSINESS PROFILE
	Registration No.	1 8 - 1 7 8 8 3 State Code 1 8
	Balance Sheet Date	3     1     0     3     2     0     1     1       Date     Month     Year
I	Capital Raised during the year (	31 03 2011 Amount in Rs. Thousands) Public Issue Right Issue NIL NIL
		Bonus Issue Private / Preferential Offer N I L N I L
111	Position of Mobilisation and Deplo	yment of Funds ( Amount in Rs. Thousands) Total Liabilities Total Assets
	Sources of Funds	Paid - Up Capital Reserves & Surplus
	Application of Funds	Net Fixed Assets         Investments           6         3         0         7         2         6         1         9         6         6
		Net Current Assets         Deferred tax assets           2         2         0         6         9         4
		Accumulated losses Assets under Discontinued operations
	Performance of Company (Amou	
	renomance of Company (Amor	Turnover Total Expenditure
		(Please tick Appropriate box + for Profit, - for Loss)
	+ -	Profit / Loss before Tax         Profit / Loss after Tax           8         5         9         7         7
	+ -	Earnings Per Share in Rs. Dividend Rate %
V	Generic Names of Three Principa	Products/Services of Company (as per monetary terms)
	Item Code No. (ITC Code)	N O T A P P L I C A B L E
	Product Description	MERCHANT BANKING
	Product Description	STOCK BROKING
	Product Description	DEPOSITORYSERVICES

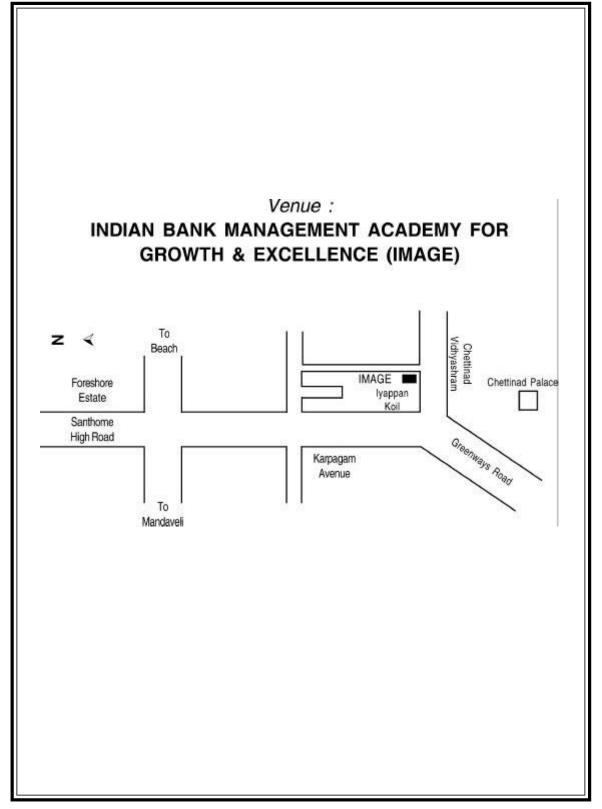


ja Subaidany sitestan Baak)									
CASH FLOW STATEMENT FOR THE YEAR 2010-11 Rs. in Lakhs									
A.	CASH FLOW FROM OPERATING ACTIVITIES			2010-11	2009-10				
<b> </b> ^.	Profit after tax			(992.65)	(165.28)				
	Adjustments for:			(002.00)	(100120)				
	•			77.49	88.56				
	Add : Depreciation/Lease Adjustments			77.40					
	Provision for	taxation - F	ringe Benefit Tax	0.00	0.00				
	1 104/3/011 101		Deferred	132.88					
	Provisions as per Profit & Loss account			357.56	(416.81)				
		of assets (n		0.11	. ,				
	Interest expense			250.00	1250.00				
				(174.61)	1152.57				
	Less:			, ,					
	Profit on sale	of investment	ts(net)	(91.06)	621.37				
	Dividend income			5.48	12.38				
				(85.58)					
	Operating Profit bef	fore working ca	apital changes	(89.03)					
	Less : Decrease in Current liabilities			572.51					
				(661.54)	1094.12				
	Add:								
	Decrease in other current assets			677.02					
	Cash generated from operations			15.48	563.28				
	Less : Interest expense			250.00	1250.00				
	Less : Taxes			0.00					
	Cash Flow before E			(234.52)	(686.72)				
В.	CASH FLOW FROM INVESTMENT ACTIVITIES			(05.00)	(64.47)				
	Purchase of Fixed A			(25.06)					
	Decrease in Term		Danks	(104.59) 1.83					
	Sale of Fixed Assets			298.67					
	Sale of investments			5.48					
	Dividend received Net cash from Investing Activities			176.33					
C.	CASH FLOW FRO			170.00	111.20				
<b>I V</b> .				0.00	(389.40)				
	Dividend paid(including taxes thereon) Net Cash used in Financing Activities			0.00	· · · · · ·				
	Net increase in cash & cash equivalents			(58.19)	. ,				
	Cash & Cash equivalents as at 01.04.09 (opg.bal.)			530.90					
	Cash & Cash equiv			472.71					
			T M NAGARAJAN	P V RAJARAMAN	P M VENKATASUBRAMANIAN				
	CHAIRMAN		DIRECTOR	DIRECTOR	DIRECTOR				
		-	RANGARAJAN	DIRECTOR					
RR		G PRESIDENT &	OTOD	P MUGUNDAN					
	ECTOR F	EXECUTIVE VICE PRESIDENT & COMPANY SECRETARY							
			As per our report of even date attached						
					For Raman Associate				
Place: Chennai Chartered Accountants G VENKATARAMAN									
Date : 18.04.2011 Partner									
Membership No.									

Indbank Nerchart Banking Services Ltd									
Registered Office : First Floor, Khivraj Complex 1, No.480 Anna Salai, Nandanam, Chennai - 600 035.									
DP ID No. Client ID No.		PROXY FORM	Folio No. No. of shares held						
	I/We of in								
the district of being a member(s) of INDBANK MERCHANT BANKING SERVICES LTD., hereby appoint of of in the district of or failing him of of in the District of as my / our Proxy to vote for me/ us on my/our behalf, at the Twenty Second Annual General Meeting of the Company to be held on Friday, 29th July, 2011 at 3.00 p.m at Indian Bank Management Academy for Growth & Excellence, MRC Nagar, Raja Annamalaipuram, Chennai-600028 and at any adjournment thereof.									
	Signed this2011								
Note : 1. The Proxy to be valid must be deposited at the Regd. Office of the Company at First Floor, Khivraj Complex, 1. No.480 Anna Salai, Nandanam, Chennai-600 035 not less than 48 hours before the commencement of the meeting. 2. In the case of a Corporation, the Proxy shall be given under the Common Seal or signed on its behalf by an Attorney or officer of the Corporation.									
Registered Office : First Floor, Khivraj Complex 1, No.480 Anna Salai, Nandanam, Chennai - 600 035.									
To be handed over at the entrance of the meeting hall									
Name of the Men	Name of the Member attending								
Name of the Prox	‹y								
I hereby record my presence at the Twenty Second Annual General Meeting of the Company being held at Indian Bank Management Academy for Growth & Excellence, MRC Nagar, Raja Annamalaipuram, Chennai-600028 on Friday, the 29th July, 2011 at 3.00 p.m. DP ID No. Client ID No. Registered Folio No. No. of Shares held									

NOTE: Please note that no gifts will be given at the Annual General Meeting





# Indbank@nline

All you have to do is open an Indnet Banking Account with Indian Bank, and both Demat and Online Trading Account with Indbank Merchant Banking Services Limited



Regd. Office: First Floor, Khivraj Complex I, No.480, Anna Salai, Nandanam, Chennai 600 035.