

# DIC INDIA LIMITED

**Annual Report 2011** 

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# BOARD OF DIRECTORS



Dr P K Dutt Chairman



S Bhaumik
Managing Director



K Kudo



D Banerjee



S Bose



B Choudhuri



P L Agarwal



B N Ghosh



U Sengupta



₽ Koek

# **Corporate Information**

as on 31st December 2011

## **Board of Directors**

Dr Prabir Kumar Dutt Chairman

Samir Bhaumik, Managing Director

Subir Bose

Bhaskar Nath Ghosh

Kazuo Kudo

Biswajit Choudhuri

Utpal Sengupta

Dipak Banerjee

Purushottam Lal Agarwal

Paul Koek

Timir Baran Chatterjee

Senior Executive Vice President

(Corporate Afairs and Legal) & Company Secretary

## **Board Committees**

#### Audit Committee

Dipak Banerjee – Chairman Biswajit Choudhuri Subir Bose Bhaskar Nath Ghosh Paul Koek Shareholders'/Investors' Grievance Committee

Purushottam Lal Agarwal – *Chairman* Dr Prabir Kumar Dutt Paul Koek Remuneration Committee

Dipak Banerjee – *Chairman* Kazuo Kudo Paul Koek

## **Bankers**

Bank of Baroda
State Bank of India
Standard Chartered Bank
The Hongkong and Shanghai Banking Corporation Limited

## **Auditors**

Lovelock & Lewes
Plot No. Y-14, Block EP, Sector V, Salt Lake,
Electronics Complex, Bidhan Nagar, Kolkata - 700 091

## **Registrar and Share Transfer Agent**

C B Management Services (P) Limited P-22, Bondal Road, Kolkata - 700 019

## **Registered Office**

Transport Depot Road, Kolkata - 700 088

# Ten Years Record

#### TEN YEARS FINANCIAL STATISTICS

(Rs.	in	Milli	on)	
------	----	-------	-----	--

									(145. 111	
	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002
· ·	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31	Dec-31
Sales (Net)	6,748	5,534	4,593	4,719	4,039	3,395	2,786	2,445	2,162	2,000
Profit before Tax	382	649 #	320	231	167	145	147	114	95	118
Tax	117	141	97	81	58	45	46	39	19	33
Profit after Tax	265	507 #	223	151	109	100	101	75	76	85
Dividend	43 *	54 *	43 *	38 *	* 38 *	28 *	28 *	28 *	27 *	27 °
Retained Profit	222	454	180	113	71	72	73	47	49	58
Earnings per Share (Rs.)										
- Basic	28.82	55.28 #	24.29	16.56	15.86	14.51	14.72	10.92	10.98	12.29
- Diluted	28.82	55.28 #	24.29	16.56	15.69	_	_	_	_	_
Dividend per Share (%)	40 @	50	40	35	35	35	35	35	35	35
Net Worth per										
Equity Share (Rs.)	289.69	265.53	216.04	196.47	170.52	157.54	147.12	136.4	129.47	122.43
PBT to Sales (%)	5.66	11.72	6.97	4.90	4.14	4.27	5.28	4.66	4.39	5.90
PAT on Shareholders										
Funds (%)	9.95	20.82	11.25	8.37	9.30	9.22	9.97	8.00	8.52	10.03
Debt Equity Ratio	0.09:1	0.05:1	0.22:1	0.28:1	0.12:1	0.64:1	0.44:1	0.40:1	0.48:1	0.48:1
Sources of Funds										
Share Capital	92	92	92	92	69	69	69	69	69	69
Share Application	_	_	_	_	516	_	_		_	_
Reserves & Surplus	2,567	2,345	1,891	1,712	1,105	1,016	944	870	823	774
Borrowings	227	115	427	497	209	693	444	379	425	408
	2,886	2,552	2,410	2,300	1,899	1,778	1,457	1,318	1,317	1,251
Application of Funds										
Net Fixed Assets	897	772	756	745	682	535	451	403	380	347
Investments	_	_	108	108	108	108	108	108	108	108
Net Current Assets	1,989	1,780	1,546	1,448	1,109	1,135	898	807	826	790
Misc. Expenses	_	_	_		_	_	_	_	3	6
	2,886	2,552	2,410	2,300	1,899	1,178	1,457	1,318	1,317	1,251
					-					

#### Notes:

<sup>\*</sup> Includes Tax on Dividend

<sup>@</sup> Proposed

<sup>#</sup> After considering Extra-ordinary items

# Report on Corporate Governance

The Directors present the Company's Report on Corporate Governance.

#### I. MANDATORY REQUIREMENTS

#### 1. Company's Philosophy on Corporate Governance

Corporate Governance refers to a combination of regulations, procedures and voluntary practices that enable companies to maximise stakeholders' value by attracting financial and human capital and efficient performance.

As a responsible corporate citizen, it is the earnest endeavor of the Company to improve its focus on Corporate Governance by increasing accountability and transparency to its shareholders, bankers and customers.

#### 2. Board of Directors

A) Composition as on 31st December 2011

The Board of Directors of the Company consisted of 10 members, comprising:

- Two Executive Directors in the whole-time employment of the Company.
- Six Non-Executive Independent Directors, drawn from amongst persons with experience in business, finance, legal, technology and management.
- Two Non-Executive Directors nominated by and representing the Holding Company.

The Chairman of the Board is an Executive Director.

The composition of the Board is in conformity with Clause 49 of the Listing Agreement.

B) Other Directorships/Committee Memberships held as on 31st December 2011:

Name of Director	Category		nips held in mpanies ^	Committee Memberships held in other Companies #		
		As Director	As Chairman	As Member	As Chairman	
Dr P K Dutt	Chairman, Executive	_	_			
Mr S Bhaumik	Managing Director, Executive	_	_	_		
Mr D Banerjee	Non-Executive & Independent	7	1	5	3	
Mr S Bose	Non-Executive & Independent	2	_	1	_	
Mr B Choudhuri	Non-Executive & Independent	10		2	4	
Mr P L Agarwal	Non-Executive & Independent	8	_	3	1	
Mr B N Ghosh	Non-Executive & Independent	_			_	
Mr U Sengupta	Non-Executive & Independent	1	_	_	1	
Mr K Kudo	Non-Executive	_	_	_	_	
Mr P Koek	Non-Executive		_		_	

- ^ Excludes Directorships held in Private Limited Companies, Foreign Companies, Companies u/s 25 of the Companies Act, 1956 and Memberships of Managing Committees of various Chambers/Institutions/Boards.
- # Memberships/Chairmanships of Audit Committee and Shareholders'/Investors' Grievance Committee have been considered.
  - C) Particulars of change in directorship during the year

Name of Director	Category	Date of Appointment/ Cessation	Remarks
Utpal Sengupta	Non-Executive & Independent Independent	26.07.2011	Appointment as Additional Director

#### D) Board Meetings held during the year

During the financial year ended 31st December 2011, six Board Meetings were held on 9th February 2011, 28th April 2011, 26th July 2011, 28th September 2011, 1st November 2011 and 20th December 2011.

E) Attendance of Directors at Board Meetings and last Annual General Meeting

Name of Director	Board Meetings Attended	Last AGM Attended
Dr P K Dutt	6	Yes
Mr S Bhaumik	3	No
Mr K Kudo	4	Yes
Mr P Koek	4	Yes
Mr D Banerjee	5	No
Mr S Bose	6	Yes
Mr B Choudhuri	6	Yes
Mr P L Agarwal	2	Yes
Mr B N Ghosh	6	Yes
Mr U Sengupta	4	N.A.

F) Particulars of Directors retiring by rotation and seeking re-appointment have been given in the Notice convening the 64th Annual General Meeting and Explanatory Statement, attached thereto.

#### 3. Audit Committee

#### A) Terms of Reference

The Audit Committee acts as a link between the Statutory and Internal Auditors and the Board of Directors. The Committee provides the Board with additional assurance as to the adequacy of the Company's internal control systems and financial disclosures. The broad terms of reference of the Audit Committee are as per Section 292A of the Companies Act, 1956 and to review with the Management and/or Internal Auditors and/or Statutory Auditors in the following areas:

- i) Overview of the Company's financial reporting process and financial information disclosures;
- ii) Review with the Management, the annual and quarterly financial statements before submission to the Board;
- iii) Review with the Management, the External and Internal Audit Reports and the adequacy of internal control systems;

- iv) Review the adequacy and effectiveness of accounting and financial controls of the Company, compliance with the Company's policies and applicable laws and regulations;
- v) Recommending the appointment and removal of External Auditors and fixation of audit terms;
- vi) Review of utilization of proceeds raised from Public/Rights Issues.

#### B) Composition, Name of Members and Chairperson

The Audit Committee of the Company comprises five members, four of whom are Independent Non-Executive Directors and one Director representing the Holding Company. All the members of the Audit Committee are qualified and having insight to interpret and understand financial statements.

As on 31st December 2011, the Audit Committee of the Company comprises of the following members:

Name of Member	Category
Mr D Banerjee	Chairman
Mr B Choudhuri	Member
Mr S Bose	Member
Mr B N Ghosh	Member
Mr P Koek	Member

Mr Timir Baran Chatterjee, Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary, has been designated as the "Secretary" to the Audit Committee.

#### C) Meetings during the year

During the financial year ended 31st December 2011, four meetings were held on 9th February 2011, 28th April 2011, 26th July 2011 and 1st November 2011.

#### D) Attendance of Members at the Audit Committee Meetings

The attendance of the members is as given below:

Name of Member	Meetings Attended
Mr D Banerjee	3
Mr S Bose	4
Mr B Choudhuri	4
Mr B N Ghosh	4
Mr P Koek	4

The Chairman of the Audit Committee will be present at the Annual General Meeting to answer the shareholders queries, if any.

#### 4. Remuneration Committee

#### A) Terms of Reference

The scope of the Remuneration Committee extends to recommending to the Board, the compensation terms of the Executive Directors, including Performance Bonus, Employees Stock Option Scheme etc.

#### B) Composition, Name of Members and Chairperson

The Remuneration Committee of the Company comprises three members, two of whom are representing the Holding Company and the Chairman is an Independent Director.

As on 31st December 2011, the Remuneration Committee of the Company comprises of the following members:

Name of Member	Category
Mr D Banerjee	Chairman
Mr K Kudo	Member
Mr P Koek	Member

C) Meetings and Attendance during the year

During the year ended 31st December 2011, one meeting was held on 9th February 2011. All the Members attended the meeting.

D) Remuneration paid/payable to the Directors for the financial year ended 31st December 2011

(Figure in Rs.)

Name of Director	Salary	Performance Bonus	Commission	Allowances, Perquisites & Retirement Benefits	Sitting Fees	Total
Dr P K Dutt	2,040,000	2,040,000	_	5,336,833		9,416,833
Mr S Bhaumik	1,680,000	1,680,000		4,343,366	_	7,703,366
Mr D Banerjee	_		180,000		82,000	262,000
Mr S Bose		_	180,000	_	92,000	272,000
Mr B Choudhuri	_	_	180,000	_	92,000	272,000
Mr P L Agarwal	_		180,000	_	20,000	200,000
Mr B N Ghosh			180,000		92,000	272,000
Mr U Sengupta			75,000	_	40,000	115,000
Mr K Kudo			-		_	_
Mr P Koek				_	_	

- Except the Chairman and the Managing Director, all the members of the Board are liable to retire by rotation. The appointment of the Executive Directors is governed by the resolutions passed by the Board, as per recommendations of the Remuneration Committee, which cover the terms and conditions of such appointment read with the service rules of the Company, subject to final approval by the members.
- No Severance Fee is payable.
- Performance Bonus payable to the Executive Directors is determined on the basis of the status of the inventory and debtors, profitability and overall financial position of the Company.
- The Non-Executive Directors do not hold any shares or convertible instruments of the Company.
- In addition to the sitting fees, the Company has paid commission to its Resident Non-Executive Directors pursuant to approval of the Annual General Meeting held on 12th June 2008. The criteria of payment of commission to the Resident Non-Executive Directors, as decided in the Board Meeting held on 9th February 2011 is as under:
  - Non-Executive Chairman 0.5% of the profits subject to annual ceiling of Rs.600,000/-
  - Others 0.5% of the profits subject to annual ceiling of Rs.180,000/- per Director.

- At present, sitting fees of Rs.10,000/- is paid to each resident Non-Executive Director for attending each meeting of the Board and Rs.8,000/- for the Committees thereof.
- No commission and sitting fees are payable to the Non-Resident Non-Executive Directors.

#### 5. Shareholders'/Investors' Grievance Committee

#### A) Terms of Reference

The terms of reference of the Committee shall be redressal of the shareholders'/investors' complaints like transfer of shares, non-receipt of balance sheets, non-receipt of dividend etc.

#### B) Composition

The Shareholders'/Investors' Grievance Committee comprises three Directors. The Chairman is a Non-Executive Director.

As on 31st December 2011, the Committee comprises of:

Name of Member	Category
Mr P L Agarwal	Chairman
Dr P K Dutt	Member
Mr P Koek	Member

Mr Timir Baran Chatterjee, Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary has been designated as the "Compliance Officer".

#### C) Attendance

No meeting was held during the year as no grievance has been received from Shareholders. However a meeting has been held on 8th February 2012. All the members attended the meeting.

#### D) Status of Transfers

During the year ended 31st December 2011, 1235 shares in physical form were processed for transfer. There were no pending share transfers as on 31st December 2011.

## E) Complaints:

During the year ended 31st December 2011, the Company has not received any complaint from shareholders.

#### 6. Subsidiary Company

The Company had no subsidiaries as on 31st December 2011.

#### 7. General Body Meetings

#### A) Particulars of last three Annual General Meetings

AGM	Year Ended	Venue	Date	Time
63rd	31.12.2010	Williamson Magor Hall Bengal Chamber of Commerce & Industry, Royal Exchange 6, Netaji Subhas Road, Kolkata 700 001	28.04.2011	3.00 p.m.
62nd	31.12.2009	– Do –	02.06.2010	11.00 a.m
61st	31.12.2008	– Do –	12.05.2009	11.00 a.m

#### B) Postal Ballot Exercise

No Special Resolution requiring a Postal Ballot is being proposed at the ensuing Annual General Meeting.

C) Particulars of Special Resolutions passed at the last three Annual General Meetings

AGM	Year ended	Particulars of Special Resolution	Date	Time
63rd	31.12.2010	N.A.	28.04.2011	3.00 p.m.
62nd	31.12.2009	N.A.	02.06.2010	11.00 a.m.
61st	31.12.2008	N.A.	12.05.2009	11.00 a.m.

#### D) Particulars of last three Extraordinary General Meetings

Purpose	Venue	Date	Time
Sale of Adhesives Business	Williamson Magor Hall Bengal Chamber of Commerce & Industry, Royal Exchange 6, Netaji Subhas Road, Kolkata - 700 001	18.12.2000	11.00 a.m.
Allotment of Shares to Coates Brothers Plc., UK on Preferential Basis; Re-appointment and revised remuneration payable to Managing and Wholetime Directors	– Do –	02.12.1993	3.00 p.m.
Issue of Shares on Rights Basis	– Do –	18.12.1992	3.00 p.m.
Others			
Court Convened Meeting for approval of merger of Rohit (Printing Inks & Paints) Industries Private Limited with the Company	– Do –-	29.06.2007	10.00 a.m.

#### 8. Disclosures

- A) A statement in summary form of transactions with related parties in the ordinary course of business is placed periodically before the Audit Committee. The pricing of all the transactions with the related parties, as a policy, were made on arms length basis.
- B) While preparation of financial statements during the period under review, no accounting treatment which was different from that prescribed in the Accounting Standards was followed.
- C) The Company has complied with the requirements of Regulatory Authorities on capital markets and no penalties/strictures have been imposed against it in the last three years.
- D) The Company has adopted a Risk Management Policy in the meeting of the Board of Directors held on 3rd March 2006. It has laid down procedures to inform the Board Members about the risk assessment and minimization procedures. These procedures are periodically reviewed to ensure that executive management controls risks through means of a properly defined framework.
- E) There were no material financial and commercial transactions where senior management of the Company had personal interest that may have a potential conflict with the interest of the Company at large.

#### 9. Means of Communication

A) Half-Yearly Report sent to each household of shareholders : No \*\*

#### B) Quarterly Results:

Newspapers published in

The Economic Times
Sambad Pratidin

■ Website where displayed

www.dicindialtd.co

C) Audited Financial Results

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Newspaper published in

The Economic Times Sambad Pratidin

D) Whether the website also displays official news releases and presentations to institutional investors/analysts

Yes

E) Whether Management Discussion & Analysis Report is a part of Annual Report

The Report of the Directors, forming part of the Annual Report, includes all aspects of the Management Discussion & Analysis Report.

#### 10. Code of Professional Conduct

The Company has formulated a Code of Conduct for the Employees, including the Directors with all the stakeholders of the Company and the same has been adopted by the Board in the meeting held on 29th April, 2005. The Code covers dealings with customers and suppliers, shareholders, concern for occupational, health, safety and environment and gender friendly workplace. The Code is also available on the Company's official website.

In terms of the resolution passed by the Board of Directors in their meeting held on 8th February 2012, the Board has authorized Dr P K Dutt, Chairman to sign all Certificates as may be required to comply with the statutory requirements.

Accordingly, a declaration from the Chairman that all Board Members and Senior Management Personnel have duly complied with the Code of Conduct for the financial year ended 31st December 2011 forms part of the Annual Report.

#### 11. CEO/CFO Certification

The Certificate duly signed by the Managing Director and the Chief Financial Officer in respect of the financial year ended 31st December 2011 has been placed before the Board in the meeting held on 8th February 2012 and forms a part of the Annual Report.

#### II. NON-MANDATORY REQUIREMENTS

## 1. Office of the Chairman of the Board and re-imbursement of expenses by the Company

The same is not applicable as the Chairman of the Company is a Wholetime Director.

#### 2. Remuneration Committee

The Company has a Remuneration Committee in place. For details regarding composition and scope of the Remuneration Committee, please refer to Item No.4 above under the head "Mandatory Requirements".

#### 3. Shareholders' Rights

The Company's half-yearly results are published in the newspapers and also posted on its own web-site (<u>www.dicindialtd.co</u>). Hence, the Financial Results are not sent to the shareholders. However, the Company furnishes the quarterly and half-yearly results on receipt of request from the shareholders.

#### 4. Audit Qualification

The Company, at present, does not have any audit qualification pertaining to the financial results.

#### 5. Mechanism of evaluating Non-Executive Board Members

The Company at present does not have any mechanism for evaluating the performance of Non-Executive Directors by a peer group.

#### 6. Whistle Blower Policy

The Company has adopted Whistle Blower Policy which has been placed in the website of the Company.

#### **CERTIFICATION**

Pursuant to Clause 49(V) of the Listing Agreement of the Stock Exchanges, we hereby certify that:

- (a) We have reviewed the financial statements and the cash flow statement for the year and that to the best of our knowledge and belief:
  - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- (b) There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Code of Conduct.
- (c) We accept responsibility for establishing and maintaining internal controls for financial reporting and that we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and we have disclosed to the Auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and the steps we have taken or propose to take to rectify these deficiencies.
- (d) We have indicated to the Auditors and the Audit Committee:
  - (i) significant changes in internal control over financial reporting during the year;
  - (ii) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements; and
  - (iii) that no instances of significant fraud have come to our notice.

For DIC India Limited

S Bhaumik Managing Director

S Chatterjee Chief Finance Officer

Place: Kolkata

Date: 8th February 2012

# CERTIFICATE OF COMPLIANCE WITH THE CODE OF CONDUCT OF THE COMPANY

This is to state that the Company had duly adopted a Code of Conduct in the meeting of the Board of Directors held on 29th April 2005. After adoption of the Code of Conduct, the same was circulated to all the Board Members and Senior Management Personnel for compliance. The Code of Conduct has also been posted on the website of the Company. The Company has since received declaration from all the Board Members and Senior Management Personnel affirming compliance of the Code of Conduct of the Company in respect of the financial year 31st December 2011. The same has been duly noted by the Board in its meeting held on 8th February 2012.

For DIC India Limited

Place: Kolkata

Date: 8th February 2012

Dr PK Dutt Chairman

#### **AUDITORS' CERTIFICATE**

# AUDITORS' CERTIFICATE REGARDING COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

#### To the Members of DIC India Limited

We have examined the compliance of conditions of Corporate Governance by DIC India Limited, for the year ended 31st December 2011, as stipulated in Clause 49 of the Listing Agreement of the said Company with Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's Management. Our examination was carried out in accordance with the Guidance Note on Certification of Corporate Governance (as stipulated in Clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to procedures and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the Company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the Management has conducted the affairs of the Company.

For Lovelock and Lewes Firm Registration Number - 301056E Chartered Accountants

> Sunit Kumar Basu Partner

Partner
Membership No. 55000

Place: Kolkata Date: 8th February 2012

# **Shareholder Information**

#### 1. Annual General Meeting

The 64th Annual General Meeting will be held at 11:00 a.m. on Tuesday, 29th May 2012, at Williamson Magor Hall, The Bengal Chamber of Commerce & Industry, Royal Exchange, 6, Netaji Subhas Road, Kolkata-700001.

#### 2. Financial Year

Financial Year: 1st January to 31st December. For the year ended on 31st December 2011, results were announced on:

<b>Approval of</b>	<b>Board Meeting Date</b>	
Unaudited Results for 1st quarter ended 31.03.2011	28.04.2011	
Unaudited Results for 2nd quarter ended 30.06.2011	26.07.2011	
Unaudited Results for 3rd quarter ended 30.09.2011	01.11.2011	
Audited Results for financial year ended 31.12.2011	08.02.2012	

#### 3. Book Closure Date

The period of book closure is from 20th May 2012 to 29th May 2012, both days inclusive.

#### 4. Dividend Payment Date

A Dividend payment of Rs. 4.00 per Equity Share of Rs. 10.00 each will be paid on 2nd June 2012, subject to the approval of the members in the Annual General Meeting.

#### 5. Listing on Stock Exchanges

The Equity Shares of the Company are listed on:

- Bombay Stock Exchange Limited (BSE), Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai 400 001,
- 2. The National Stock Exchange of India Limited (NSE), Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai 400 051
- 3. The Calcutta Stock Exchange Association Limited (CSE), 7, Lyons Range, Kolkata 700 001.

#### 6. Listing Fees to Stock Exchanges

The Annual Listing Fees for the year 2011-12 have been paid to all these Stock Exchanges. The Annual Listing Fees for the year 2012-13 will be paid within the stipulated time.

#### 7. Annual Custody Fees to Depositories

The Company has paid Annual Custody Fee for the year 2011-12 to both the depositories namely National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL).

The Custody Fees for the year 2012-13 will be paid within the stipulated time.

#### 8. International Securities Identification Number (ISIN) of the Company

The International Securities Identification Number (ISIN) of the Company's shares in the dematerialized mode, as allotted by NSDL and CDSL is INE 303A01010.

#### 9. Stock Code

The Company's Stock Exchange Codes are as follows:

Sl. No.	Stock Exchange	Stock Code
1.	Bombay Stock Exchange Limited	500089
2.	National Stock Exchange of India Limited	DICIND
3.	The Calcutta Stock Exchange Association Limited	13217

#### 10. Market Price Data

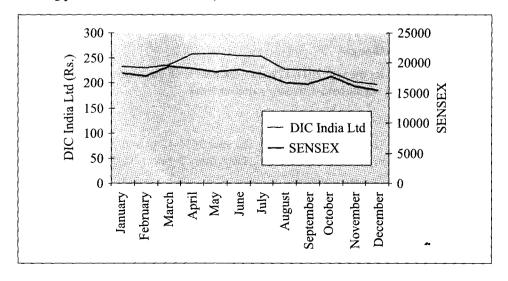
Monthly high and low price of Company's Equity Shares at the Bombay Stock Exchange Limited (BSE) and National Stock Exchange of India Limited (NSE) for the period from 1st January 2011 to 31st December 2011 are stated hereunder.

Month	BSE		N	SE
	High	Low	High	Low
	(Rs.)	(Rs.)	(Rs.)	(Rs.)
January 2011	269.90	222.25	275.00	222.40
February 2011	251.90	216.25	255.00	211.60
March 2011	238.00	219.00	240.00	212.25
April 2011	276.00	232.05	275.75	232.10
May 2011	281.80	246.00	281.70	242.25
June 2011	283.80	237.05	284.75	239.00
July 2011	281.00	250.35	269.60	247.30
August 2011	259.90	217.00	257.50	218.80
September 2011	248.00	219.05	249.50	218.35
October 2011	228.00	219.50	245.35	218.05
November 2011	228.90	198.10	229.95	195.15
December 2011	208.95	181.00	209.70	184.40

There were no significant transactions on Calcutta Stock Exchange Association Limited.

## 11. Movement of DIC India Limited share price with BSE Sensex

(Based on closing prices of DIC India Limited) and BSE Sensex



#### 12. Registrar and Share Transfer Agent

Pursuant to the directive of The Securities and Exchange Board of India, whereby all work related to share registry in terms of both physical and electronic mode for maintenance had to be carried out at a single point, the Company has appointed M/s C B Management Services (P) Limited, Kolkata, from 1st April 2003 as its Registrar & Share Transfer Agent to handle its entire share related activities, both for physical shares and shares in demat form.

#### M/s C B Management Services (P) Limited

P-22, Bondel Road, Kolkata - 700 019 Phone: 033 2280 6692/93/94/2486/2937/4011 6700

> Facsimile: 033 2287 0263 E-mail: rta@cbmsl.com Website: www.cbmsl.com

#### 13. Investor Grievances

The Company has designated an exclusive e-mail id viz. *investors@dic.co.in* to enable the investors to register their complaints, if any.

#### 14. Share Transfer System

For expeditious transfer of shares, the Board of Directors has authorised certain officers of the Company to approve share transfers before being placed before the Board for ratification.

#### 15. Shareholding Pattern

Pattern of shareholding by ownership as on 31st December 2011

Category	No. of Shares	% to Share Capital
Promoter's Holding		
Foreign Promoter	6,586,077	71.75
Sub Total (A)	6,586,077	71.75
Non-Promoters Holding		
Directors & Relatives	133	0.00
Insurance Companies	0	0.00
Government/Financial Institutions/Banks/Mutual Funds	423	0.01
Bodies Corporate	254100	2.77
Foreign Institutional Investors	50	0.00
NRIs/OCBs	46887	0.51
Public	2291307	24.96
Others	0	0
Sub Total (B)	2,592,900	28.25
Grand Total (A+B)	9,178,977	100.00

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#### 16. Distribution of Shareholding

Distribution of shareholding as on 31st December 2011 is as follows:

Slab		No	No. of Shareholders		No. of Shares	
			Total	% of Shareholders	Total	% to Share Capital
1		500	8815	93.47	833583	9.08
501		1000	294	3.12	231333	2.52
1001		2000	157	1.66	234637	2.56
2001		3000	65	0.69	161365	1.76
3001		4000	30	0.32	104369	1.14
4001	_	5000	24	0.25	113964	1.24
5001		10000	26	0.28	198185	2.16
10001	_	50000	17	0.18	257464	2.80
50001		above	3	0.03	7044077	76.74
Total			9431	100.00	9,178,977	100.00

#### 17. Secretarial Audit for Capital Reconciliation

As stipulated by SEBI, a qualified Practising Company Secretary carries out Secretarial Audit to reconcile the total admitted capital with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) and the total issued and listed capital. This audit is carried out every quarter and the report thereon is submitted to the Stock Exchanges and to the Board of Directors. The audit confirms that the total listed and paid-up capital is in agreement with the aggregate of the total number of shares in dematerialized form and in physical form.

#### 18. Dematerialization of Shares and Liquidity

As per notification issued by SEBI, with effect from 26th June 2000, it has become mandatory to trade in the Company's shares in the electronic form. The Company's shares are available for trading in the depository systems of both the National Securities Depository Limited (NSDL) and the Central Depository Services (India) Limited (CDSL).

As on 31st December 2011, 97.49% of the Company's total paid up capital representing 8,948,547 equity shares were held in dematerialised form and the balance 2.51% representing 230,430 equity shares were held in physical form.

#### 19. Address for correspondence with Depositories

National Securities Depository Limited

Trade World, 4th & 5th Floor

Kamala Mills Compound Senapati Bapat Marg, Lower Parel

Mumbai - 400 013

E-mail

Website

Central Depository Services (India) Limited Phiroze Jeejeebhoy Towers, 17th Floor,

Dalal Street

Mumbai - 400 001

Telephone No : 022-2499 4200 Facsimile Nos : 022-2497 2993/6351

: 022-2497 2993/6351 : info@nsdl.co.in

: www.nsdl.co.in

Facsimile N E-mail

Telephone No : 022-2272 3333 Facsimile Nos : 022-2272 3199/2072

Website

: investors@cdslindia.com : www.cdslindia.com

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#### 20. Outstanding GDR/Warrants and Convertible Bonds, Conversion Dates and likely impact on Equity.

The Company had no outstanding GDRs/ADRs/Warrants or any Convertible Instruments.

#### 21. Dividend History (last 10 years)

Financial year	Dividend %	Total Dividend (Rs. in Million)
2011	40	36.72
2010	50	45.89
2009	40	36.72
2008	35	32.13
2007	35	32.13
2006	35	24.09
2005	35	24.09
2004	35	24.09
2003	35	24.09
2002	35	24.09

#### 22. Unclaimed Dividend

Unclaimed dividend for the last three financial years including 2003 has been transferred to the Investor Education and Protection Fund (IEPF) established by the Central Government, as per table given hereinbelow:

Financial year	Dividend Identification No.	Date of Declaration of Dividend	Total Dividend (Rs.)	Unclaimed Dividend as on date of Transfer (Rs.)	Transferred to IEPF on
31.12.2001	54th	24.04.2002	27,542,148.00	220,643.00	26.06.2009
31.12.2002	55th	25.06.2003	24,099,379.50	170,408.00	19.08.2010
31.12.2003	56th	29.06.2004	24,099,379.50	159,295.50	11.08.2011

Under Companies Act, 1956, no claim for unencashed dividends can lie against either the Company or the IEPF after a period of seven years from the date of disbursement. The dividend for the undernoted years, if unclaimed for 7 years, will be transferred by the Company to IEPF in accordance with the schedule given below:

Financial year	Dividend Identification No.	Date of Declaration of Dividend	Total Dividend (Rs.)	Unclaimed Dividend as on 31/12/2011 (Rs.)	Due for transfer to IEPF on
31.12.2004	57th	29.04.2005	24,099,379.50	170,651.50	06.06.2012
31.12.2005	58th	15.05.2006	24,099,379.50	144,823.50	22.06.2013
31.12.2006	59th	29.05.2007	24,099,379.50	146,216.00	06.07.2014
31.12.2007	60th	12.06.2008	32,126,419.50	159,449.50	20.07.2015
31.12.2008	61st	12.05.2009	32,126,419.50	206,958.00	19.06.2016
31.12.2009	62nd	02.06.2010	36,715,908.00	245,516.00	10.07.2017
31.12.2010	63rd	28.04.2011	45,894,885.00	291,070.00	04.06.2018

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#### 23. Plant Locations as on 31st December 2011

Location	Address
Kolkata	Transport Depot Road, Kolkata - 700 088
Mumbai	Chandivali Farm, Off Saki Vihar Road, Mumbai - 400 072
Noida	C - 55 A & B, Phase II, Dist. Gautam Budh Nagar, Noida - 201 305
Ahmedabad	Plot No. 633 & 634, G.I.D.C. Industrial Estate, Phase IV, Vatva, Ahmedabad - 382 445
Bangaluru	66A, Bommasandra Industrial Area, Hosur Road, Anekal Taluk, Bangaluru - 562 158

## 24. Address for correspondence with the Compliance Officer of the Company

#### Mr Timir Baran Chatterjee

Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary

## DIC INDIA LIMITED

Transport Depot Road, Kolkata - 700 088

Phone: 033 2449 6591 to 96 (6 lines), Facsimile: 033 2449 5267 E-mail: tb.chatterjee@dic.co.in, Website: www.dicindialtd.co

# Report of the Directors & Management Discussion and Analysis Report

The Directors have pleasure in submitting their Report and Accounts for the year ended 31st December 2011.

#### OVERVIEW OF THE ECONOMY

The global economy was threatened by the economic crisis in the euro area and uncertainties elsewhere. There was deterioration in the financial conditions as well as growth prospects. A slowdown was visible in the emerging and developing economies also due to the worsening external environment and a weakening internal demand.

India, inspite of the inherent strengths in its economy could not remain immune to the prevailing global scenario. There was a slackening in the pace of growth in the Indian economy. The average GDP growth was projected at 6.9% for 2011-12 after recording 8.4% growth in the preceding two years. WPI based inflation rate remained at approx 7.9%. Tax revenue growth remained far below the budgeted growth, reflecting not only a significant amount of direct tax refunds but also slowdown in indirect tax revenues during the current financial year. A slowdown in IIP was also noticed. The Rupees vis-à-vis the US Dollar depreciated sharply to cross the Rs.50.00 barrier. This has resulted in ballooning imported fuel bill widening the trade deficit. Deficit was noted in all the key areas of gross fiscal deficit and revenue deficit. Current account deficit was estimated at 3.6 per cent of GDP. However, agricultural and services sector performed well. There are signs of recovery in core sectors like coal, fertilizers, cement and electricity. With numerous indicators present, it is believed that the economy will turnaround soon.

At present, the most important challenge before the Government is to restore confidence and put an end to the crisis by supporting growth and providing more liquidity in the market and also to prune inflation. The Government and the Reserve Bank of India are taking various fiscal and monetary steps by responding to the moderating domestic growth and to slowing external demand from advanced economies.

#### INDUSTRY OVERVIEW (PRINTING INK)

The printing ink consumption is directly related to GDP growth. The size of printing ink market in India is estimated to be in the range of Rs.25 billion and is expected to maintain 10-12% annual growth in volume led by strong growth in FMCG and Publication space.

#### **FINANCIAL RESULTS**

		(Rs. in Million)
	2011	2010
Net Sales	6747.55	5533.61
Other Income	52.64	119.07
Total Income	6800.19	5652.68
Operating Profit	416.58	344.57
Other Non Operating Income	Nil	50.54
Profit before Taxation & Extraordinary Items	381.90	372.81
Extra Ordinary Income	Nil	275.69
Provision for Taxation including deferred taxation	117.39	141.10
Profit after Tax	264.51	507.40
Balance brought forward from previous year	1096.68	693.79
Making a total available for appropriation	1361.19	1201.19
Out of which Directors have transferred to General Reserve	26.45	51.00
Your Board recommends for distribution as Dividend at the rate of Rs.4.00/- Share on 9,178,977 Equity Shares (together with Tax		
on Dividend & Surcharge) absorbing in all (Previous year: Rs.5.00 per share on 9,178,977 equity share)	42.68	53.51
Leaving a balance carried forward of	1292.06	1096.68

#### PERFORMANCE REVIEW

During the year under review, your Company's overall net sales increased from Rs.5533.61 million to Rs.6747.55 million registering an increase of 21.94% in terms of value and 8.2% in terms of volume. During the year under review, the Company witnessed a significant increase in raw material cost partly due to the impact of a major Rupee depreciation in the second half. The Company could pass only a part of the increased input cost to the market. However, due to better product mix and strong cost control, the Company was able to increase its overall operating profit from Rs.344.57 million to Rs.416.58 million which translates into a growth of 20.89% as compared to previous year. Your Company recorded a Pre-tax profit of Rs.381.90 million compared to Rs.322.27 million (excluding Rs.50.54 million towards dividend received from subsidiary) earned in the previous year registering an increase of 18.50%. The post tax profit recorded was Rs. 264.51 million as against Rs.507.40 million of previous year. The results of your Company against last year are not comparable due to the fact that the Company had recorded extraordinary income in the financial year ended 31st December 2010 on account of sale of its stake in its wholly owned subsidiary, DIC Coatings India Limited.

#### ACCOUNTS OF SUBSIDIARY COMPANY

The Company has no subsidiary.

#### DIVIDEND

Considering the performance of the Company and keeping in mind the need to conserve resources for future growth, your Board recommends the rate of dividend declared to be Rs.4.00 per share (FY2010 Rs.5.00 per share), subject to approval of shareholders at the ensuing Annual General Meeting.

#### **CAPITAL EXPENDITURE**

Capital expenditure during the year amounted to Rs.138.64 million, a major part of which was spent on plant & equipment and building renovation.

#### **ENERGY, TECHNOLOGY & FOREIGN EXCHANGE**

As required under Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988, the information relating to conservation of energy, technology absorption and foreign exchange earnings & outgo is annexed and forms a part of this Report.

#### **DEPOSITS FROM PUBLIC**

The Company had total unclaimed deposit amounting to Rs.0.25 million at the beginning of the year. After repaying the depositors, the balance amount of Rs.0.20 million remaining unpaid on expiry of 7 years as specified under the Companies Act, 1956 have been transferred to the Investor Education & Protection Fund. Pursuant to such transfer, no claim lies against the Company for unclaimed fixed deposits.

As on 31st December 2011, the Company has no unclaimed deposit lying against it.

#### **HUMAN RESOURCES**

Your Company believes that the competence and commitment of the people are the principle drivers of competitive advantage that enable the enterprise to create and deliver value. The industrial relations climate of your Company continues to remain harmonious with focus on improving productivity, quality and safety. Efforts are being made to strengthen organizational culture in order to attract and retain the best talent in the industry. Training needs are identified in a systematic manner and regular training programmes are organised, both in-house and external where employees are nominated to participate. The Board records its appreciation of the commitment and support of the employees and looks forward to their continued support. As on 31st December 2011, the Company had 630 employees on the pay roll.

Information in accordance with the provisions of Section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975, as amended, forms part of this Report. However, as per the provisions of Section 219(1)(b)(iv) of the Companies Act, 1956, this Report and Accounts are being sent to all the Members of the

Company, excluding the Statement of Particulars of Employees. Any member interested in obtaining a copy of the said Statement may write to the Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary of the Company.

#### WEBSITE OF THE COMPANY

The Company has launched a new website www.dicindialtd.co where detailed information of the Company and its. products are provided.

#### **INTERNAL CONTROL SYSTEMS**

Your Company has an adequate system of internal control procedures which is commensurate with the size and nature of business. Detailed procedural manuals are in place to ensure that all the assets are safeguarded, protected against loss and all transactions are authorized, recorded and reported correctly. The internal control systems of the Company are monitored and evaluated by internal auditors and their audit reports are periodically reviewed by the Audit Committee of the Board of Directors. The observations and comments of the Audit Committee are placed before the Board.

#### RELATED PARTIES

Notes to the Accounts sets out the nature of transactions with related parties. Transactions with Related Parties are carried out at arm's length. The details of such transactions are placed before the Audit Committee.

#### **FINANCE**

The Company's relationships with its consortium and other bankers continued to be cordial throughout the year. The Company would like to thank its Bankers for their support.

#### CORPORATE SOCIAL RESPONSIBILITY (CSR)

While we do not have a formalized policy in this regard, the Company does support, in a small way, community welfare initiatives. DIC India Ltd's employees are committed to contribute to the realization of sustainable development through their everyday activities. The Company promotes the exchange of information to encourage greater awareness of CSR among its employees, as well as voluntary participation in related initiatives.

Determined to prevent disasters at manufacturing facilities, DIC conducts a variety of accident and safety drills and has taken the necessary steps to ensure full preparation against unforeseeable crises.

Guided by the principle of sustainable development, DIC implements a variety of measures aimed at reducing the environmental footprint. DIC strives to reduce the consumption of resources and energy to facilitate the efficient use of finite natural resources.

#### CORPORATE GOVERNANCE

Your Company attaches considerable significance to good Corporate Governance as an important step towards building investor confidence, improving investors' protection and maximizing long-term shareholders value. The certificate of the Auditors, M/s Lovelock & Lewes, confirming compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreement of the Stock Exchanges is annexed.

#### SAFETYAND ENVIRONMENT

Highest priority is accorded to environment, occupational health and safety by your Company. Your Company's factories at Kolkata, Noida, Mumbai and Ahmedabad are all ISO certified by BVQI. Kolkata and Noida plant are ISO 9001:2008, ISO 14001:2004 and BS OHSAS 18001:2007 certified while Mumbai and Ahmedabad plant are ISO 9001:2008 certified. Your Directors, through the Company's Safety, Health and Environment Department, oversee and review the integrated Environment, Occupational Health and Safety Audits which ensure comprehensive coverage of all Company locations. Various proactive measures have been adopted and implemented which interalia include adoption of cleaner technology, conservation of resources through waste reduction, recycling and reuse of waste materials and ongoing training of employees. Your Company's focus on sustainable development will

continue to be reinforced by improving standards of safety and environmental protection and further strengthened by the association with DIC Corporation, Japan which accords vital importance to these aspects.

As you are aware that the Ministry of Corporate Affairs (MCA) has vide its Circular No.17/2011 dated 21st April 2011 and Circular No.18/2011 dated 29th April 2011 (available on the website www.mca.gov.in) has introduced 'Green Initiative' whereby companies can now send various notices/documents/Annual Reports to their shareholders through electronic mode at the registered email address of the shareholders. The Company has accordingly initiated steps in this matter. Further, the Report and Accounts of your Company will also be available at the 'Investors' section of your Company's website, www.dicindialtd.co in a user friendly, downloadable format.

#### INFORMATION SYSTEM

The Company runs on ORACLE E-Business Suite Version 11.5 to remain updated with the latest system for better operational and timely information management. Pursuant to the ORACLE license period coming to an end, the Company is in the process of installing SAP ERP suite for a reliable, high end, comprehensive, disciplined and integrated business solution.

#### **DIRECTORS**

To broadbase the Board of Directors of the Company, Mr.Utpal Sengupta was inducted into the Board with effect from 26th July 2011 as an Additional Director. Mr U Sengupta's appointment is valid till the date of forthcoming Annual General Meeting. The Company has received a notice from a shareholder pursuant to Section 257 of the Companies Act, 1956 proposing his re-appointment. Appropriate resolution seeking his appointment is appearing in the Notice convening the Annual General Meeting of the Company.

Mr U Sengupta, an Independent Director, is not related to any of the other Director in the Company and does not hold any shares in the Company.

Pursuant to the approval of the members in their Annual General Meeting held on 28th April 2011, Dr P K Dutt was appointed as the Chairman of the Company till 31st March 2012 in the Wholetime capacity. Pursuant to the completion of his tenure, the Board in their meeting held on 8th February 2012 appointed Dr. P K Dutt as the non-executive Chairman of the Company with effect from 1st April 2012.

In terms of Articles of Association of the Company, Mr D Banerjee, Mr P Koek and Mr B Choudhuri retire from the Board by rotation and being eligible, offer themselves for re-appointment. They do not hold any shares of the Company.

The appointments of Dr P K Dutt, Mr D Banerjee, Mr P Koek, Mr B Choudhuri and Mr U Sengupta, form part of the Notice of Annual General Meeting and the Resolutions are recommended for your approval.

Profile of these Directors, as required under Clause 49 of the Listing Agreement entered into with the Stock Exchanges, is given in the Notice of the Annual General Meeting.

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the provisions of Section 217(2AA) of the Act, the Directors state that:

- a) in the preparation of the annual accounts for the year ended 31st December 2011, applicable accounting standards have been followed with no material departure;
- b) your Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st December 2011 and of the profit for the year ended on that date;
- your Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d) the accounts for the year ended 31st December 2011 have been prepared on a going concern basis.

#### **AUDITORS**

Messrs Lovelock & Lewes, Chartered Accountants, retiring Auditors, being eligible, offer themselves for re-appointment.

#### TRANSFER TO INVESTOR EDUCATION & PROTECTION FUND

The Company has transferred a total sum of Rs.0.41 million during the financial year 2011 to the Investor Education & Protection Fund established by the Central Government, in compliance with Section 205C of the Companies Act, 1956. The said amount represents unclaimed dividend amounting to Rs.0.16 million and a further Rs.0.25 million towards unclaimed fixed deposits & interests which has been lying with the Company for a period of 7 years from their respective due dates of payment.

#### **RISKS & MITIGATING STEPS**

#### Financial Risk

In the present scenario of interest volatility, the Company avails of various financing options to minimize the effect of interest risk.

#### Information Technology Risk

The Company is in the process of shifting from ORACLE to SAP in line with the Group policy. To ensure a smooth transition, the Company has a dedicated team of professionals who are going about to bring the change.

#### **Operational Risk**

The Company has a certified occupational health and safety management system which benefits to mitigate the risk associated with the health and safety of employees.

#### **BUSINESS OUTLOOK AND FUTURE PROSPECTS**

Inspite of slowdown in the economy, India is expected to register a growth of 7.6% for the fiscal year 2011-2012. According to reports, the main factors that could adversely impact the markets include oil prices, inflation, high rates and slowing growth.

Although there is a concern that further deterioration of economic crisis might occur, we expect that considering sustained domestic demand and its inherent strength, Indian economy would show rapid improvement.

Your Company's business strategy for the current financial year would be to consolidate the business which showed an impressive growth during last year and to focus on high quality market segment. By integrating individual technologies and functions from our Group's wide range of products, your Company will facilitate the development of new and high performance products. Further, your Company would focus on improving the operating margins through better productivity, greater focus on logistics and effective working capital management.

Your Company's continued focus on Research & Development enabled it to develop several environment friendly products including certain products in the field of high performance to cater to some niche markets. The R & D Centre is recognized by the Central Government, Ministry of Science and Technology. Your Company has a basket of several internationally recognised products and has plans to exploit these as well as to increase sales through new product launches and expanding market network.

The Company has continued its effort to implement all round cost saving measures and improving productivity to ensure that the Company's growth rate continues. The investment in Research and Development measures to upgrade its product portfolio and manufacturing process to cater to the future demands would be continued to maintain your Company's leadership in the market. It is the endeavour of your Company to deploy resources in a balanced manner so as to secure the interest of the shareholders in the short, medium and long term. With a significant improved customer base, experience in varied markets, continuous technical assistance from DIC Corporation, Japan, the world's largest ink manufacturing company and strong management team, your Company feels confident of sustained growth in all the market segments.

#### **ACKNOWLEDGEMENT**

The Board of Directors takes this opportunity to express its sincere appreciation for the continued support and confidence received from customers, distributors, suppliers, bankers, shareholders and other business associates.

Your Directors place on record their deep appreciation of the dedicated efforts and contribution of the employees at all levels and look forward to their continued support in the future as well.

Your Directors look forward to the future with confidence.

On behalf of the Board

DR PK DUTT
Chairman
S BHAUMIK
Managing Director

Kolkata 8th February 2012

Cautionary Statement: Statements in the Report of the Directors & Management Discussion and Analysis describing the Company's expectations may be forward-looking within the meaning of applicable Securities Laws & Regulations. Actual results may differ materially from those expressed in the statement. Important factors that could influence the Company's operation include global and domestic demands and supply conditions affecting selling prices, new capacity additions, availability of critical materials and their costs, changes in government policies and tax laws, economic development of the country and such other factors which are material to the business of the Company.

## ANNEXURE TO THE DIRECTORS' REPORT

Statement pursuant to Section 217(1)(e) of the Companies Act, 1956, read with Companies (Disclosure of Particulars in the Report of Board of Directors) Rules, 1988, forming part of the Directors' Report

#### Conservation of Energy

The Company's operations do not involve substantial consumption of energy in comparison to the cost of production. Wherever possible, energy conservation measures have been implemented. Total energy consumption is as per Form-A and forms part of the report.

FORM - A
CONSERVATION OF ENERGY FOR THE ACCOUNTING PERIOD ENDED 31ST DECEMBER, 2011

#### (A) Power and Fuel Consumption

(a)	Fuel consumption	Units	2011	2010
1	Electricity			
(i)	Purchased from Electricity Board			
	KWH	Million	10.45	10.22
	Total Amount	Rs. in Million	64.11	59.62
	Average Rate	Rs./Units	6.14	5.83
(ii)	Purchased from Others			
	KWH	Million	_	_
	Total Amount	Rs. in Million	_	_
	Average Rate	Rs./Units	_	
(iii)	Own Generation - through Diesel Generator			
	KWH	Million	0.60	0.84
	Unit per litre of diesel	Kwh	3.03	3.03
	Average Rate	Rs./Units	9.80	9.89
2.	HSD Used			
	Ltrs	Million	0.50	0.55
	Total Amount	Rs. in million	17.99	17.42
	Average Rate	Rs./Units	36.30	31.62
3.	Furnace Oil			
	Ltrs	Million		
	Total Amount	Rs. in million	-	
	Average Rate	Rs./Units	_	

#### (b) Consumption Per Unit of Production

Electricity
HSD since the Company manufactures different types of products, it is not practicable to give consumption per unit of production.

#### (B) Research & Development

#### 1. Specific Areas in which R&D efforts have been put in by the Company

For development of:

- Development of Volatile Organic Content free semi finished colour range for Sheetfed application
- Development of sheetfed process colours having specific properties as per ISO 2846
- Development of high-gloss Wet Offset UV varnish
- Development of CD White
- Glueable and Foil Blockable UV Varnish for paper and board

#### 2. Benefits derived as a result of R&D

The Company has successfully developed the previously mentioned technology(ies) and products listed in B1 above and the process of technology. These have resulted:

- Opportunities to expand business in new areas
- Cost and quality advantage in highly competitive inks market
- Product range extensions will increase the market reach
- Inks range expanded to cater high-end customers and will act as an import substitute
- Environment friendly products

#### 3. Future Plan of Action

The Company's R&D is working continuously for the development of new products, processes and improved formulations to give high quality superior performance inks for different applications to its customers.

#### 4. Expenditure on R&D

The Company has a modern R&D Centre. During the year, the Company has incurred the following on R&D Facilities:

- Capital Expenditure of Rs. 8.64 million
- Recurring Expenditure of Rs. 16.50 million
- Total Expenditure Rs. 25.14 million and
- Total R&D Expenditure as a percentage to total turnover was 0.37%.

#### (C) Technology Absorption, Adoption and Innovation

#### 1. The efforts made towards Technology Absorption, Adoption and Innovation

The Company has been successfully developing the technologies and products listed in B1 above.

#### 2. Benefits Derived as a Result of above Efforts

As a result of the aforesaid efforts, the Company has been able to expand its business reach apart from becoming more competitive, which will give significant edge over the others. Some of the inks will provide import substitute, which will be an added advantage to the Country also.

# 3. Information in case of Imported Technology (Imported during the last Five Years, reckoned from the beginning of the Financial Year).

The Company has executed an Agreement with its Parent Company, DIC Corporation (formerly Dainippon Ink & Chemicals Inc.) Japan on 1st April 2007 (with effect from 1st January 2007 till 31st December 2016) to import technology and technical information for manufacturing poly-ester poly-urethane poly-urea resin solely for captive consumption. Poly-ester poly-urethane poly-urea resin is used to manufacture gravure inks, a finished product of the company and comes under the segment of liquid inks. Poly-ester poly urethane poly-urea resins are presently being imported and such manufacture in India through DIC technology will reduce the Company's dependence on imported items. Further, it will reduce the cost of the Company to a great extent.

The Company had executed a Technical Collaboration Agreement with DIC Asia Pacific Pte Ltd., Singapore on 1st July 2008 which was valid for a period of 7 years. Due to restructuring, it has now been decided that the present Technical Collaboration Agreement dated 1st July 2008 between DIC India Ltd and DIC Asia Pacific Pte Ltd. be terminated with effect from 1st July 2011 and a fresh Technical Collaboration Agreement was executed between DIC India Ltd and DIC Corporation, Japan with effect from 1st July 2011. This Technical Collaboration Agreement does not relate to a specific project or product but transfer of technology 'on an ongoing basis' for all the existing and future range of Printing Inks. The scope of Agreement covers upgradation of existing products, manufacturing techniques, quality assurance, raw materials testing, training to Indian technicians and also use of DIC's trade names, brand names, marks and symbols.

#### (D) Foreign Exchange Earnings and Outgo

Exports during the year stood at Rs. 317.50 million (from Rs. 243.52 million in 2010), registering a significant increase of 30.38%. Earnings in foreign exchange through exports and other earnings amounted to Rs. 319.12 million. Outgo of foreign exchange on import of raw materials, spare parts, capital goods, traded goods and also in respect of royalty, dividend and other matters amounted to Rs. 2016.85 million (Rs. 1645.34 million in 2010).

On behalf of the Board

DR PK DUTT
Chairman
S BHAUMIK
Managing Director

Kolkata 8th February 2012

# **Auditors' Report**

#### To the Members of DIC India Limited

- We have audited the attached Balance Sheet of DIC India Limited (the "Company") as at 31st December 2011, and the related Profit and Loss Account and Cash Flow Statement for the year ended on that date annexed thereto, which we have signed under reference to this report. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by Management as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003, as amended by the Companies (Auditors' Report) (Amendment) Order, 2004 (together the "Order"), issued by the Central Government of India in terms of sub-section (4A) of Section 227 of 'The Companies Act, 1956' of India (the "Act") and on the basis of such check of the books and records of the Company as we considered appropriate and according to the information and explanations given to us, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - (a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - (b) In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books;
  - (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of Section 211 of the Act;
  - (e) On the basis of written representations received from the Directors, and taken on record by the Board of Directors, none of the Directors is disqualified as on 31st December 2011 from being appointed as a director in terms of clause (g) of sub-section (1) of Section 274 of the Act;
  - (f) In our opinion and to the best of our information and according to the explanations given to us. the said financial statements together with the notes thereon and attached thereto give, in the prescribed manner, the Information required by the Act, and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st December, 2011;
    - (ii) in the case of the Profit and Loss Account, of the profit for the year ended on that date; and
    - (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For Lovelock & Lewes
Firm Registration Number 301056E
Chartered Accountants
Sunit Kumar Basu
Partner

Membership Number 55000

Kolkata 8th February 2012

#### ANNEXURE TO AUDITORS' REPORT

# Referred to in paragraph 3 of the Auditors' Report of even date to the members of DIC India Limited on the financial statements for the year ended 31st December, 2011

- 1. (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation, of fixed assets.
  - (b) The fixed assets are physically verified by the Management according to a phased programme designed to cover all the items over a period of three years which, in our opinion, is reasonable having regard to the size of the Company and the nature of its assets. Pursuant to the programme, a portion of the fixed assets has been physically verified by the Management during the year and no material discrepancies between the book records and the physical inventory have been noticed.
  - (c) In our opinion and according to the information and explanations given to us, a substantial part of fixed assets has not been disposed of by the Company during the year.
- 2. (a) The inventory (excluding stocks with third parties and in transit) has been physically verified by the Management during the year. In respect of inventory lying with third parties, these have substantially been confirmed by them and those in transit have been verified by the management with reference to subsequent receipts and/or relevant documents. In our opinion, the frequency of verification is reasonable.
  - (b) In our opinion, the procedures of physical verification of inventory followed by the Management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) On the basis of our examination of the inventory records, in our opinion, the Company is maintaining proper records of inventory. The discrepancies noticed on physical verification of inventory as compared to book records were not material.
- 3. (a) The Company has not granted any loans, secured or unsecured, to companies, firms or other parties covered in the register maintained under Section 301 of the Act. Hence the provisions of Clause 4 (iii) (b) (c) and (d) are not applicable.
  - (b) The Company has not taken any loans, secured or unsecured, from companies, firms or other parties covered in the register maintained under Section 301 of the Act. Hence the provisions of Clauses 4(iii) (f) and (g) are not applicable.
- 4. In our opinion and according to the information and explanations given to us having regard to the explanation that some inventory items purchased are of a special nature and suitable alternative sources do not exist for obtaining comparable quotation, there is an adequate internal control system commensurate with the size of the Company and the nature of its business for the purchase of inventory, fixed assets and for the sale of goods and services. Further, on the basis of our examination of the books and records of the Company, and according to the information and explanations given to us, we have neither come across nor have been informed of any continuing failure to correct major weaknesses in the aforesaid internal control system.
- 5. (a) In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in Section 301 of the Act have been entered in the register required to be maintained under that section.
  - (b) The transaction for purchase of goods made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Act and exceeding the value of rupees five lakhs in respect of a party during the year were of a special nature for which no comparable market prices were available as explained by the management of the Company.
- 6. The Company has not accepted any deposits from the public within the meaning of Sections 58A and 58AA of the Act and the rules framed there under.
- 7. In our opinion, the Company has an internal audit system commensurate with its size and nature of its business.

- 8. We have broadly reviewed the books of account maintained by the Company in respect of products where, pursuant to the Rules made by the Central Government of India, the maintenance of cost records has been prescribed under clause (d) of sub-section (1) of Section 209 of the Act. and are of the opinion that prima facie, the prescribed accounts and records have been made and maintained. We have not, however, made a detailed examination of the records with a view to determine whether they are accurate or complete.
- 9. (a) According to the information and explanations given to us and the records of the Company examined by us, in our opinion, the Company is regular in depositing the undisputed statutory dues including provident fund, investor education and protection fund, employees' state insurance, income-tax, sales-tax, wealth tax, service tax, customs duty, excise duty, cess and other material statutory dues as applicable with the appropriate authorities.
  - (b) According to the information and explanations given to us and the records of the Company examined by us, the particulars of dues of income-tax, sales-tax, wealth-tax, service-tax, customs duty, excise duty and cess as at 31st December 2011 which have not been deposited on account of a dispute, are as follows:

Name of the statute	Amount (Rs.)	Forum where the dispute is pending		
Income Tax Act	11,916,693	Hon'ble High Court at Calcutta		
	7,905,005	Commissioner (Appeals)		
	1,477,362	Income Tax Appellate Tribunal		
	372,424	Deputy Commissioner of Income Tax, Circle 10		
Local Sales Tax Act	55,426,153	Additional Commissioner of Commercial Taxes		
	1,109,088	Appellate and Revisional Board		
Central Sales Tax 1,061,164		Commissioner (Appeals)		
	135,176,303	Additional Commissioner of Commercial Taxes		
	3,000,000	Joint Commissioner (Appeal)		
	5,600,000	Appellate Tribunal		
	228,602	Hon'ble High Court at Calcutta		
Excise Duty	22,614,641	Commissioner Central Excise (Appeals)		
	23,786,608	CESTAT		
	11,908,624	Jurisdictional Commissioner of Excise		
Service Tax	17,220,846	Commissioner of Service Tax		
Customs Duty	3,428,167	Hon'ble High Court at Calcutta		

- 10. The Company has no accumulated losses as at 31st December 2011 and it has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- 11. According to the records of the Company examined by us and the information and explanations given to us, the Company has not defaulted in repayment of dues to any financial institutions or banks or debenture holders as at the balance sheet date.
- 12. The Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- 13. The provisions of any special statute applicable to chit fund/nidhi/mutual benefit fund/societies are not applicable to the Company.

- 14. In our opinion, the Company is not a dealer or trader in shares, securities, debentures and other investments.
- 15. In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks or financial institutions during the year.
- 16. In our opinion, and according to the information and explanations given to us, on an overall basis, the term loans have been applied for the purpose for which they were obtained.
- 17. On the basis of an overall examination of the balance sheet of the Company, in our opinion and according to the information and explanations given to us, there are no funds raised on a short-term basis which have been used for long-term investment.
- 18, The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under Section 301 of the Act during the year.
- 19. The Company has not issued any debentures during the year and no debentures are outstanding at the end of the year.
- 20. The Company has not raised any money by public issues during the year.
- 21. During the course of our examination of the books and records of the Company, carried out in accordance with the generally accepted auditing practices in India, and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the Management.

For Lovelock & Lewes
Firm Registration Number 301056E
Chartered Accountants
Sunit Kumar Basu
Partner
Membership Number 55000

Kolkata 8th February 2012

# Balance Sheet

## BALANCE SHEET As at 31st December 2011

	at 31st December 2011				(R	s. in Million)
		As at Schedule 31st December 2011		As at 31st December 2010		
I	SOURCES OF FUNDS				<del></del>	
	Shareholders' Funds					
	a) Capital	1	91.79		91.79	
	b) Reserves & Surplus	2	2,567.29	2,659.08	2,345.46	2,437.25
	Loan Funds					
	a) Secured	3	127.04		114.80	
	b) Unsecured	4	100.00	227.04		114.80
	Deferred Tax Liabilities	13		69.21		68.82
	TOTAL			2,955.33		2,620.87
II	APPLICATION OF FUNDS					
	Fixed Assets					
	a) Gross Block	5	1,476.91		1,352.48	
	b) Less: Accumulated Depreciation					
	and Amortisation		714.58		637.90	
	c) Net Block		762.33		714.58	
	d) Capital Work-in-Progress		134.45	896.78	57.64	772.22
	Investments	6				
	Current Assets, Loans & Advances					
	a) Inventories	7	1,035.28		854.37	
	b) Sundry Debtors	8	1,819.17		1,491.42	
	c) Cash and Bank Balances	9	140.48		176.44	
	d) Loans and Advances	10	300.65		330.33	
			3,295.58		2,852.56	
	Less:Current Liabilities & Provisions					
	a) Liabilities	11	1,160.40		910.81	
	b) Provisions	12	76.63		93.10	
			1,237.03		1,003.91	
	Net Current Assets			2,058.55		1,848.65
	TOTAL			2,955.33		2,620.87
VO1	tes	17				
sig	nificant Accounting Policy	18				

The schedules referred to above form an integral part of the Balance Sheet.

This is the Balance Sheet referred to in our Report of even date.

For Lovelock and Lewes

Firm Registration Number - 301056E Chartered Accountants

Sunit Kumar Basu

Membership Number: 55000 Kolkata, 8th February 2012 **S Chatterjee** *Chief Finance Officer*Kolkata, 8th February 2012

Dr P K Dutt
Chairman
S Bhaumik
Managing Director
T B Chatterjee
Senior Executive Vice President
(Corporate Affairs and Legal) & Company Secretary
Kolkata, 8th February 2012

On behalf of the Board

# Profit & Loss Account

## PROFIT AND LOSS ACCOUNT For the year ended 31st December 2011

					(F	ks. in Million)
		Schedule	216	Year ended t December	21.	Year ended st December
		Schedule	318	2011	31:	2010
I	INCOME				1704	
	Sales			7,401.28		6,048.18
	Less: Excise Duty			653.73		514.57
				6,747.55		5,533.61
	Other Income	14		52.64		119.07
				6,800.19		5,652.68
H	EXPENDITURE					
	Materials Consumed	15		5,146.88		4,135.57
	Expenses	16		1,142.26		1,035.08
	Depreciation and Amortisation			88.24		85.97
	Interest (Note No.17 in Schedule 17)			40.91		23.25
				6,418.29		5,279.87
Ш	PROFIT					
	Profit before Taxation and Extraordinary			381.90		372.81
	Extraordinary Income (Net-off Expenses	s)		_		275.69
	Less: Taxation for the year	- 17)	117.00		126.40	
	<ul><li>Current Tax (Note No.10 in Schedule</li><li>Deferred Tax</li></ul>	e 17)	0.39	117.39	136.40 4.70	141.10
		_	0.39		4.70	
	Profit after Taxation			264.51		507.40
	Profit brought forward Profit available for appropriation			1,096.68 1,361.19		693.79
	•••			1,301.19		1,201.19
IV	APPROPRIATIONS					
	General Reserve		27.52	26.45	45.00	51.00
	Proposed Dividend		36.72 5.96	42.68	45.89	E2 E1
	Dividend Tax including Surcharge Profit carried forward	_	5.90	1,292.06	7.62	53.51 1,096.68
	Tioni carried forward					
	Faminas nor Chara (Nata Na 27 in Saha	dula 17)		1,361.19		1,201.19
	Earnings per Share (Note No.27 in Schedule 17) - Basic and Diluted on Profit before Extraordinary Item (Rs.)			28.82		28.92
	- Basic and Diluted on Profit after Ext			28.82		55.28
	Face Value of Equity Shares (Rs.)		(10.)	10.00		10.00
Not		17		- 0.00		10.00
	nificant Accounting Policy	18				

The schedules referred to above form an integral part of the Profit & Loss Account.

This is the Profit & Loss Account referred to in our Report of even date.

On behalf of the Board

Dr P K Dutt Chairman S Bhaumik Managing Director T B Chatterjee

S Chatterjee Membership Number: 55000 Chief Finance Officer Kolkata, 8th February 2012

Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary Kolkata, 8th February 2012

Kolkata, 8th February 2012

Firm Registration Number - 301056E

For Lovelock and Lewes

Chartered Accountants

Sunit Kumar Basu

Partner

		(Rs. in Million)
	As at 31st December 2011	As at 31st December 2010
Schedule 1		
CAPITAL		
Authorised		
15,000,000 (2010 - 15,000,000) Equity Shares of Rs.10 each	150.00	150.00
Issued and Subscribed		
9,178,977 (2010 - 9,178,977) Equity Shares of Rs.10 each fully pai	d <b>91.79</b>	91.79
	91.79	91.79

## Of the above Shares:

- 1) 35,013 shares were allotted as fully paid up pursuant to contracts without payment being received in cash,
- 1 share was allotted partly for cash amounting to Rs.6.67 and balance Rs.3.33 for other consideration pursuant to contracts,
- 3) 4,044,351 shares were allotted as fully paid up Bonus Shares by capitalisation of Share Premium and General Reserve,
- 4) 6,586,077 shares are currently held by the holding company, DIC Asia Pacific Pte Limited, Singapore.

	31st	As at December 2011		As at st December 2010
Schedule 2				
RESERVES AND SURPLUS				
Capital Reserve As per last Account		0.05		0.05
Securities Premium Account				
As per last Account		654.81		654.81
General Reserve:				
As per last Account	593.92		542.92	
Add: Transferred from Profit & Loss Account	26.45	620.37	51.00	593.92
Profit & Loss Account		1,292.06		1,096.68
		2,567.29		2,345.46

. 34

	As at 31st December 2011	(Rs. in Million) As at 31st December 2010
Schedule 3		
SECURED LOANS		
Overdrafts/Working Capital Loans		
From Banks:	127.04	114.80
(Note No.3 in Schedule 17)		
	127.04	114.80
Schedule 4		
UNSECURED LOANS		
Short Term Loan from Banks	100.00	
	100.00	

Schedules to the Accounts

Schedule - 5

	- 14	Gros	Gross Block			Depreciation	iation			Amortisation	isation		Net Block	lock
Particulars	Cost as at 1.1.2011	Additions during the year	Sales/ Discards/ Transfer	Cost as at 31.12.2011	As at 1.1.2011	On Sales/ Discards/ Transfer	For the Year	As at 31.12.2011	As at 1.1.2011	On Sales/ Discards/ Transfer	For the Year	As at 31.12.2011	Net Value as at 31.12.2011	Net Value as at 31.12.2010
INTANGIBLE ASSETS														
Computer Software	20.04	1		20.04		Ì	ļ		20.04	1	1	20.04	\ 	
TANGIBLE ASSETS											-			
Land-Freehold	80.6		I	80.6		1		1		1	1		90.6	80.6
Land-Leasehold	17.47		1	17.47	1		1		3.75	1	0.45	4.20	13.27	13.72
Buildings	203.04	14.09	98.0	216.27	79.12	0.49	10.57	89.20		]	1		127.07	123.92
Plant and Machinery	1,012.73	120.18	10.62	1,122.29	466.70	8.50	70.86	529.06			1		593.23	546.03
Furniture and Fittings	33.22	1.75	0.95	34.02	20.88	0.83	1.92	21.97	Ī				12.05	12.34
Vehicles	2.59	0.70	0.48	2.81	2.07	0.46	0.14	1.75				1	1.06	0.52
Computers	54.31	1.92	1.30	54.93	45.34	1.28	4.30	48.36			Ī		6.57	8.97
Total	1,352.48	138.64	14.21	1,476.91	614.11	11.56	87.79	690.34	23.79		0.45	24.24	762.33	714.58
Previous year	1,236.27	133.52	17.31	1,352.48	547.12	14.35	81.34	614.11	19.16		4.63	23.79	714.58	

(Rs. in Million)

		As at 31st December 2011	As at 31st December 2010
Sch	nedule 6		
IN	VESTMENTS (At cost less provision)		
Lo	ng Term Investments - Unquoted		
1)	Other than Trade		
	Unquoted		
	* Magnum Tower Co-operative Housing Society Ltd.,	_	
	10 Equity Shares of Rs.50 each fully paid (Rs.500)		
	* Sheffield Towers Co-operative Housing Society Ltd	., —	
	5 Equity Shares of Rs.50 each fully paid (Rs.250)		
	* Mani Towers Flat Owners Association,	_	
	20 Equity Shares of Rs.10 each fully paid (Rs.200)		

<sup>\*</sup> These investments relate to ownership flats included in Fixed Assets

(Rs. in Million)

	31s	As at t December 2011	31	As at st December 2010
Schedule 7				
INVENTORIES				
(At lower of Cost and Net Realisable Value)				
Stores and Spare Parts		13.30		19.24
Raw Materials [including Goods in Transit Rs.95,787,765 (2010 - Rs.30,991,445)]*		467.57		358.35
Finished Goods*		405.74		309.07
Intermediates		128.88		147.73
Containers		19.79		19.98
		1,035.28		854.37
*including stock lying with third parties				
Schedule 8				
SUNDRY DEBTORS				
Debts outstanding over six months				
Secured - Considered good	0.19		0.80	
Unsecured - Considered good	21.66		37.88	
Unsecured - Considered doubtful	4.07		1.29	
	25.92		39.97	
Less: Provision for Doubtful Debts Other Debts	4.07	21.85	1.29	38.68
Secured - Considered good	18.12		19.80	
Unsecured - Considered good	1,779.20	1,797.32	1,432.94	1,452.74
		1,819.17		1,491.42
Schedule 9 CASH AND BANK BALANCES				
Cash Balance in Hand		0.61		0.81
		95.33		143.70
Cheques in Hand Remittance in Transit		0.12		0.23
Bank Balances -		V.12		V.23
With Scheduled Banks on Current Account		44.42		31.70
Will Scheduled Banks on Current Account		140.48		176.44
		140.48	•	1/0.44

Schedules to the Accounts				
			(I	Rs. in Million)
	<b>31</b> s	As at st December 2011	31	As at st December 2010
Schedule 10			******************	
LOANS AND ADVANCES				
(Unsecured, considered good, unless otherwise stated)				
Advances recoverable in cash or		1 50 -0		
in kind or for value to be received *		160.59		193.06
Deposits		32.76		39.43
Balances with Central Excise etc.		107.30		97.84
		300.65		330.33
* includes amount due from an Officer of the Cor (2010 - Rs.577,528), maximum amount outstand time during the year Rs.577,528 (2010 - Rs.677,0	ing at any point			
* includes amount due from Directors Rs.240,200 (2 maximum amount outstanding at any point of tir Rs.350,600 (2010 - Rs.1,002,696)				
Schedule 11				
LIABILITIES				
Acceptances		19.21		22.01
Sundry Creditors				
- Total outstanding dues of Micro Enterprises and Small Enterprises	27.79		23.94	
<ul> <li>Total outstanding dues of creditors other than Micro Enterprises and Small Enterprises</li> </ul>	1,088.50	1,116.29	841.99	865.93
(Note No.11 in Schedule 17)				
Other Liabilities		24.90		22.87
		1,160.40		910.81
Schedule 12				
PROVISIONS				
Proposed Dividend	36.72		45.89	
Corporate Dividend Tax including Surcharge	5.96	42.68	7.62	53.51
Taxation (Net of Advance Tax Payments)		2.06		2.21
Employees Benefit Scheme		31.89		37.38
		76.63		93.10
			**	

Senerales to the Accounts			(H	Rs. in Million)
		As at		As at
	318	st December 2011	31	st December 2010
Schedule 13				2010
DEFERRED TAX				
Assets				
Employees' Separation Costs	(1.93)		(1.17)	
Provision for Bad and Doubtful Debts	(1.32)		(0.43)	
Right Issue Expenses			(0.57)	
Retirement Benefits	(9.19)	(12.44)	(6.36)	(8.53)
Liabilities		04.6		77.25
Fiscal Allowances on Fixed Assets		81.65		77.35
		69.21		68.82
		Year ended		Year ended
	31s	st December	31	st December
Schedule 14		2011		2010
OTHER INCOME				
Miscellaneous Income				
Sale of Containers	9.52		8.74	
Miscellaneous Receipts	36.82		57.43	
(Note No.8 in Schedule 17)	20102		57.15	
Bad Debts recovered	0.07	46.41	1.40	67.57
Interest (Gross) on		••••		07107
(Note No.9 in Schedule 17)				
Loans and Advances	0.39		0.31	
Deposit with Banks		0.39	0.28	0.59
Dividend Received from Subsidiary				50.54
Profit on disposal of Fixed Assets		5.84		0.37
•		52.64		119.07
Schedule 15				
MATERIALS CONSUMED				
Commencing Stock				
Raw Materials	358.35		247.21	
Finished Goods	309.07		213.14	
Intermediates	147.73		104.78	
Containers	19.98	835.13	8.51	573.64
Add: Purchases				
Raw Materials	4,651.47		3,766.76	
Finished Goods (Note No.13(iii) in Schedule 17)	294.00		274.29	
Containers	359.35	5,304.82	318.05	4,359.10
Less: Closing Stock	465.55		250.25	
Raw Materials Finished Goods	467.57 405.74		358.35	
Intermediates	128.88		309.07 147.73	
Containers	19.79	1,021.98	19.98	835.13
Committee		5,117.97	17.70	4,097.61
Differential Excise Duty on Finished Goods and Intern	mediates	9.95		14.43
Inter-Factory Freight	mediates	18.96		23.53
meet-1 actory 1 reight				
		5,146.88	••	4,135.57

(Rs.		

	31s	Year ended t December 2011	31	Year ended st December 2010
Schedule 16				
EXPENSES				
Salaries, Wages and Bonus		324.74		277.33
Contribution to Provident Fund and other Funds (Net) (Note No.26 in Schedule 17)		43.94		52.73
Workmen and Staff Welfare Expenses		43.01		43.25
Directors' Fees		0.42		0.45
Selling Agents' Commission		71.63		53.50
Discount and Rebates		4.18		4.00
Travelling Expenses		27.08		19.93
Rent (Note No.5 in Schedule 17)		19.38		17.59
Rates and Taxes		9.26		9.25
Power and Fuel		111.28		102.32
Insurance		18.62		22.32
Despatching Expenses		178.13		150.21
Miscellaneous Expenses (Note No.7 in Schedule 17)		141.29		160.55
Processing Charges		13.64		11.26
Royalty		86.48		70.36
Repairs and Maintenance				
Buildings	6.76		5.15	
Plant and Machinery	33.85		26.78	
Others	5.86	46.47	5.44	37.37
Auditors' Remuneration (Note No.16 in Schedule 17)		2.71		2.66
		1,142.26		1,035.08

# Schedule annexed to and forming part of Financial Statements for the year ended 31st December, 2011

#### Schedule 17

#### NOTES TO THE FINANCIAL STATEMENTS

## 1. Capital Commitments

Estimated amount of contracts remaining to be executed on Capital Account and not provided for Rs. 48,013,347 (2010 - Rs. 82,869,014)

# 2. Contingent Liabilities

Contingent Liabilities not provided for in respect of:

- (a) Income Tax matters Rs. 32,665,150 (2010 Rs. 30,986,350) pending in appeals.
- (b) Disputed Sales Tax, Excise Duties, etc. Rs.288,746,552 (2010 Rs.161,399,243) for which appeals before the relevant authorities are pending disposal.
- (c) In respect of Bills Discounted Rs. NIL (2010 Rs.2,505,254)

The future cash outflow on account of above cannot be determined at this stage.

#### 3. Secured Loans

The Company's borrowings from the Consortium of Banks are secured by:

- (a) Mortgage of immovable properties of industrial land at Plot 633 & 634 at Vatwa Industrial Estate at Ahmedabad; Transport Depot Road, Kolkata; Chandivali Farm, Mumbai; Plot C-55A Noida Phase II, U.P. (together with all structures thereon) and also by deposit of title deeds/share certificates in respect of the residential flats at Mumbai, Kolkata, Chennai and New Delhi.
- (b) Hypothecation of movable properties of the Company, including Plant and Machinery, Spares, Stores, Tools and Accessories both present and future;
- (c) Hypothecation of Stock-in-Trade of the Company both present and future; and
- (d) Hypothecation of Book Debts of the Company both present and future.

The consortium of banks shares the relevant securities on *pari passu* basis. It is, however, agreed that the banks will release the first charge in case the Company borrows in future against securities mentioned in Item 3(a) above.

## 4. Derivative Instruments

(a) Foreign exchange currency exposures that have not been hedged by a Derivative Instrument or otherwise as at year end are as under:

	As at 3	As at 31st December 2011			As at 31st December 2010			
Currency Exchange	Sell	Buy	Net	Sell	Buy	Net		
EURO	269,458	390,427	(120,969)	235,995	402,422	(166,427)		
GBP		158,111	(158,111)	103,528	290,455	(186,927)		
JPY		9,354,640	(9,354,640)	883,500	25,583,900	(24,700,400)		
USD	1,557,784	2,575,926	(1,018,142)	1,513,625	2,802,350	(1,288,725)		
CHF		3,032	(3,032)	135,678		135,678		

(b) Other foreign exchange currency exposures that have been hedged by a Derivative Instrument or otherwise as at year end are as under:

	As at 3	31st December 2011 As at 31st Decemb		2010		
Currency Exchange	Sell	Buy	Net	Sell	Buy	Net
USD		274,007	(274,007)	_	<b>.</b>	_

Schedule 17 (contd.)

# 5. Assets acquired under Operating Lease

- (a) The Company's significant leasing arrangements are in respect of operating leases for premises (like residential property, office premises, stores, godowns etc). These leasing arrangements, which are not non-cancelable, range between 11 months to 4 years generally, or longer, and are usually renewable by mutual consent on mutually agreeable terms. The aggregate lease rentals payable are charged as Rent under Schedule 16.
- (b) The Company acquired certain assets under operating lease, which are non-cancelable for a period of 4 years with option to renew the same for a further period at a minimum rent. Details of lease payments outstanding as at 31.12.2011 and amount paid during the year are given below:

Minimum lease Payments due

		2011 (Rs.)	2010 (Rs.)
	Not later than one year	4,191,084	5,162,421
	Later than one year and not later than five years	4,607,627	7,375,028
		Amount pa	id during the year
	Lease payment recognised in the Profit & Loss Account	6,184,217	6,542,069
		2011 (Rs.)	2010 (Rs.)
6.	Unclaimed Fixed Deposits		
	Sundry Creditors include:		
	(a) Unclaimed Fixed Deposit		249,000
	(b) Unclaimed Interest on Fixed Deposit		55,145
7.	Expenses		
	Miscellaneous Expenses include:		
	(a) Bad Debts written off	8,929,559	42,662,252
	(b) Provision for Bad and Doubtful Debt	2,814,730	1,292,259
	(c) Fixed Assets written off	1,956,199	1,409,534
8.	Other Income		
	Miscellaneous Receipts include:		
	(a) Fees for Services rendered (Gross)	5,070,000	12,145,000
	(b) Commission received (Gross)	1,621,349	2,001,260
	(c) Discounts	2,444,284	2,232,456
	(d) Exchange gain (Net)	17,934,440	21,743,482
	(e) Liability/Provision no longer required written back	2,127,794	9,541,818

Schedule 17 (contd.)

		2011 (Rs.)	2010 (Rs.)
9.	Interest Income		
	The Income Tax deducted at source on Interest	39,343	67,597

#### 10. Provision for Taxation

Provision for taxation made in these accounts is based on the profit for the current financial period including the results of the operations for the period from 1st January 2011 to 31st March 2011 forming part of the Assessment Year 2011-2012. Ultimate liability for taxation for the Assessment Year 2012-2013 will be determined on the basis of the profit for the last nine months of the current financial period together with that of subsequent three months upto 31st March 2012 as one composite income.

11. Disclosure pursuant to Section 22 of "The Micro, Small and Medium Enterprises Development Act, 2006" is as follows:

		2011 (Rs.)	2010 (Rs.)
(i)	Principal Amount remaining unpaid at the end of the year	27,793,942	23,936,068
	Interest due thereon remaining unpaid as at the end of year	5,591,164	4,528,329
(ii)	Delayed payment of principal amount paid beyond the appointed day during the year	80,574,348	123,101,706
	Interest actually paid under Section 16 of the Act, during the year		
(iii)	Interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this Act;	_	
(iv)	a) Interest accrued during the year	1,062,835	387,408
	b) Interest remaining unpaid, out of above, as at the end of the year	1,062,835	387,408
(v)	Further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise, for the purpose of disallowance as a deductible expenditure under Section 23 of the Act. *	5,591,164	4,528,329

<sup>\*</sup> Included in Serial No.5 above is Rs.4,528,329 (2010 - Rs.4,140,921) being interest on amount outstanding as at the beginning of the Accounting Year.

# Schedule 17 (contd.)

# 12. Raw Material Consumed

		2011	2010	
Class of Goods	Quantity	Value (Rs.)	Quantity	Value (Rs.)
Pigments (M.T.)	7,592	1,277,944,322	7,153	1,133,706,464
Resins (M.T.)	6,639	992,443,531	6,585	756,961,928
Oil (M.T.)	15,393	805,641,752	13,898	590,918,602
Solvents (M.T.)	11,469	838,068,448	10,361	599,031,691
Miscellaneous Chemicals (M.T.)	4,126	603,409,342	4,100	546,116,092
Rubber Blanket (Sq. Yards)	30,818	24,747,753	32,268	28,882,147
TOTAL		4,542,255,148	Mark S	3,655,616,924

# 13. Capacity, Production, Sales and Stock

# (a) Capacities and Production

Class of Goods		Actual Production			
Class of Goods	Unit	Licensed *	Installed **	for Sales	
Printing Inks	Tonnes	N.A.	<b>60,288</b> (60,288)	<b>42,209</b> (38,371)	
Press Room Chemicals	Tonnes	N.A.	<b>360</b> (360)	<b>53</b> (69)	
Rubber Blankets	Sq. Yards	N.A.	()	<b>9,563</b> (11,736)	

<sup>\*</sup> Under the Industrial Policy Statement dated 24th July 1991 and the Notification issued thereunder, no licensing is required for the Company's products.

Figures within brackets related to previous year.

<sup>\*\*</sup> As certified by the Management.

Schedule 17 (contd.)

# (b) Details relating to Opening Stock, Closing Stock and Turnover of Manufactured Items:

	Opening Stock		Ck	osing Stock	Sales	
Class of Goods	Qty	Value (Rs.)	Qty	Value (Rs.)	Qty	Value (Rs.)
Printing Inks (M.T.)	1,832 (1,325)	<b>252,690,101</b> (166,288,824)	<b>2,390</b> (1,832)	<b>351,059,543</b> (252,690,101)	<b>41,651</b> (37,864)	<b>6,729,165,144</b> (5,411,384,433)
Press Room Chemicals (M.T.)	<b>6</b> (21)	<b>382,279</b> (1,654,263)	<b>8</b> (6)	<b>768,163</b> (382,279)	<b>51</b> (84)	<b>7,321,250</b> (11,547,439)
Rubber Blankets (Sq. Yards)	<b>291</b> (715)	<b>722,759</b> (1,816,355)	<b>384</b> (291)	<b>705,087</b> (722,759)	<b>9,470</b> (12,160)	<b>41,142,642</b> (46,892,028)
Lamination Adhesive* (M.T.)	135 (134)	<b>16,026,970</b> (13,542,544)	122 (135)	<b>16,573,099</b> (16,026,970)	<b>1,795</b> (1,997)	<b>284,284,367</b> (264,680,605)
TOTAL		<b>269,822,109</b> (183,301,986)		<b>369,105,892</b> (269,822,109)		<b>7,061,913,403</b> (5,734,504,505)

<sup>\*</sup> The entire processing of Lamination Adhesive of 1,782 M.T. (2010 - 1,998 M.T.) is done on behalf of the Company by Valspar (India) Coatings Corporation Pvt. Ltd. (erstwhile DIC Coatings India Limited), as a job worker pursuant to an agreement with effect from May 2006.

Figures within brackets relate to previous year.

# (c) Stock, Purchase and Sale of Goods traded in:

Class of	Unit Openi		ing Stock Pu		rchase		Sales	Closing Stock	
Goods		Qty	Value (Rs.)	Qty	Value (Rs.)	Qty	Value (Rs.)	Qty	Value (Rs.)
Press Aid	Ltrs.	<b>101,621</b> (84,659)	<b>9,671,412</b> (6,931,842)	<b>937,731</b> (933,216)	<b>82,164,291</b> (79,083,204)	<b>862,343</b> (916,254)	<b>99,684,882</b> (102,840,668)	17 <b>7,009</b> (101,621)	<b>15,923,189</b> (9,671,412)
Printing Inks	Kgs.	<b>37,335</b> (19,234)	<b>12,046,415</b> (8,378,470)	<b>405,422</b> (539,106)	<b>107,548,071</b> (117,252,627)	<b>412,922</b> (521,005)	<b>119,278,270</b> (128,123,793)	<b>29,835</b> (37,335)	<b>9,928,413</b> (12,046,415)
Chemicals	Kgs.	<b>29,967</b> (10,599)	<b>16,919,849</b> (14,523,197)	<b>116,879</b> (84,335)	<b>96,357,636</b> (66,600,616)	118,601 (64,967)	<b>110,423,738</b> (70,612,249)	<b>28,245</b> (29,967)	<b>10,782,042</b> (16,919,849)
Machine	Nos.	1 (0)	613,125 (0)	<b>5</b> (6)	<b>2,174,700</b> (2,437,625)	6 (5)	<b>3,015,980</b> (1,965,000)	<b>0</b> (1)	<b>0</b> (613,125)
Others	M.T.	<b>0</b> (0)	<b>0</b> (0)	<b>42,119</b> (64,400)	5,753,681 (8,916,409)	<b>42,119</b> (64,400)	<b>6,962,955</b> (10,129,917)	<b>0</b> (0)	<b>0</b> (0)
Total			<b>39,250,801</b> (29,833,509)		<b>293,998,379</b> (274,290,481)		<b>339,365,825</b> (313,671,627)		<b>36,633,644</b> (39,250,801)

Figure within brackets relate to previous year.

Schedule 17 (contd.)

# 14. Directors' Remuneration

(a) Directors' Remuneration included in Schedule 16

			2011 (Rs.)	2010 (Rs.)
	Salary		3,720,000	3,314,500
	Comn	nission	975,000	750,000
	Mana	gement Allowance	3,480,000	3,012,000
	Leave	Encashment	170,917	248,718
	Contri	bution to Provident and other funds	1,261,111	2,460,366
	Perfor	mance Bonus	3,720,000	2,844,150
	Estim	ated value of Perquisites	4,768,171	4,449,403
	Sitting	g Fees	418,000	448,000
			18,513,199	17,527,137
(b)		utation of Net Profit and Directors' Commission under n 198/349 of the Companies Act, 1956		
	Profit	as per Profit & Loss Account (before Tax)	381,896,649	372,821,158
	Add:	Directors' Remuneration	18,513,199	17,527,137
	Add:	Amount paid under Voluntary Retirement Scheme	2,826,184	516,000
	Add:	Provision for Wealth Tax	215,550	183,363
	Add:	Depreciation as per books	87,788,348	81,341,593
	Add:	Provision for Bad and Doubtful Debts	2,814,730	1,292,259
	Add:	Profit/(Loss) on disposal of Fixed Assets under Section 350 of the Companies Act, 1956	5,869,356	40,915
			499,924,016	473,722,425
	Less:	Depreciation under Section 350 of the Companies Act, 1956	82,689,315	75,459,861
	Less:	Profit/(Loss) on disposal of Fixed Assets as per books	5,840,635	373,762
	Less:	Capital Profit on disposal of Fixed Assets	5,565,231	
	Profit	for computation of Directors' Remuneration	405,828,835	397,888,802
	Comn	nission thereon:		
	@ 1%	to Resident Indian Non-Wholetime Directors	4,058,288	3,978,888
		cted to a maximum amount payable to ent Indian Non-Wholetime Directors	975,000	750,000

Schedule 17 (contd.)

		2011 (Rs.)	2010 (Rs.)
15.	Consumption of Stores and Spare Parts		
	Total consumption of stores and spare parts Rs.75,942,760 (2010 - Rs.68,203,290) includes for:		
	(a) Repairs to Plant and Machinery	14,146,894	12,750,971
	(b) Miscellaneous Expenses	18,110,535	14,408,489
	(c) Power and Fuel	43,685,331	41,043,830
		75,942,760	68,203,290
16.	Aggregate amount paid/payable to the Auditors		
	(a) Audit Fees	1,100,000	1,100,000
	(b) Other Matters	1,187,500	1,160,000
	(c) Out of Pocket Expenses	73,246	50,000
	(d) Tax Audit	350,000	350,000
		2,710,746	2,660,000
17.	Interest on Fixed Period Loans		
	Interest includes Interest on Fixed Period Loans	29,419,578	8,579,454
18.	CIF Value of Imports for		
	Raw Materials	1,625,520,661	1,290,368,846
	Spare Parts	6,626,783	12,980,821
	Capital Goods	41,344,540	43,506,447
	Goods Traded in	224,414,930	200,282,785
19.	Expenditure in Foreign Currency (on remittance basis)		
	Royalty (Net of Tax)	69,268,755	59,508,105
	Others (includes bank charges, commission and travelling)	16,745,704	12,328,381

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Schedule 17 (contd.)

# 20. Details relating to Consumption

		20	11	20	010
		Value (Rs.)	% of Total Consumption	Value (Rs.)	% of Total Consumption
	(a) Raw Material			***************************************	
	Imported (at landed cost)	1,727,763,570	38.04	1,359,170,163	37.18
	Indigenous	2,814,491,578	61.96	2,296,446,761	62.82
	Total	4,542,255,148	100.00	3,655,616,924	100.00
	(b) Stores and Spare Parts				
	Imported (at landed cost)	2,295,870	3.02	7,189,969	10.54
	Indigenous	73,646,890	96.98	61,013,321	89.46
	Total	75,942,760	100.00	68,203,290	100.00
21.	Amount remitted during the year in	Foreign Curren	cy on account of	Dividend	
			2011 (Rs.)		2010 (Rs.)
	Amount Remitted - (INR)		32,930,385		26,344,308
	USD Value 734,889.20 (2010 - USD 5	76,185.91)			
	Year to which dividend relates		31.12.2010		31.12.2009
	Number of Non-Resident Shareholder	(s)	One		One
	Number of shares held by Non-Reside Shareholder(s) to which the dividends		6,586,077		6,586,077
22.	Earnings in Foreign Exchange during	ng the year			
	Export of goods on FOB basis		317,501,919		243,516,660
	Commission		1,621,349		2,001,260
23.	Expenditure on Research and Devel	opment			
	<b></b>	- <b>F</b>	2011 (Rs.)	2010 (Rs.)	2009 (Rs.)
	(a) For the purpose of Section 35(2A Income Tax Act, 1961	B) of the			
	Revenue Expenditure		16,497,464	14,809,926	17,448,641
	Capital Expenditure		4,472,784	96,000	
	(b) Other Research and Development Expenditure (Capital)	t	4,168,206	3,596,301	7,155,090
	1 (-1 -7		25,138,454	18,502,227	24,603,731

Schedule 17 (contd.)

#### 24. Related Parties Disclosures

#### (i) Names of Related Parties

# (a) Holding Company

DIC Asia Pacific Pte Ltd., Singapore

# (b) Ultimate Holding Company (as certified by the Management)

DIC Corporation, Japan

# (c) Subsidiary

DIC Coatings India Limited, till 31st May 2010

## (d) Fellow Subsidiaries

**DIC Graphics Corporation** 

DIC Investments Japan, LLC.

DIC Machinery & Printer's Supplies, Inc.

TOPIC Co. Ltd.

Hamamatsu DIC

DIC Kyushu Polymer Co. Ltd.

DIC Color Coatings Inc.

DIC Kitanihon Polymer Co. Ltd.

DIC Kako Inc.

Oxirane Chemical Corp.

Mizushima Kasozai Inc.

Nippon Epoxy Resin Manufacturing Co. Ltd.

Japan Formalin Company Inc.

DIC Bayer Polymer Ltd.

DH Material Inc.

Japan Fine Coatings Inc.

SUNDIC Incorporated

DIC Plastics Inc.

DIC Molding Inc.

Techno Science Inc.

DIC EP Corporation

YD Plastics Co. Ltd.

Fuji Label Co. Ltd.

DIC Filtec Inc.

Nihon Packaging Material Co. Ltd.

DIC Lifetec Co. Ltd.

DIC Decor Inc.

DIC Interior Co. Ltd.

Renaissance Inc.

DIC Information Service Inc.

Nantong DIC Color Co. Ltd.

Shanghai Showa Highpolymer Co. Ltd.

Shanghai DIC Pressure-sensitive Adhesive

Materials Co. Ltd.

Seiko PMC (Shanghai) Commerce & Trading Corp.

DIC (Nantong) Metallic Pigment Co. Ltd.

Lianyungang DIC Color Co. Ltd.

DIC Trading (HK) Ltd.

DIC Express Co. Ltd.

Tien Lee Hong Co. Ltd.

DIC Graphics (Hong Kong) Ltd.

DIC Graphics Chia Lung Corp.

DIC (Taiwan) Ltd.

Lidye Chemical Co. Ltd.

DIC Colorants Taiwan Co. Ltd.

DIC Korea Corp.

Aekyung Chemical Co. Ltd.

Kangnam Chemical Co. Ltd.

DIC Alkylphenol Singapore Pte. Ltd.

DIC Compounds (Malaysia) Sdn. Bhd.

DIC (Malaysia) Sdn. Bhd.

Bridgestone REI Komposit Sdn. Bhd.

Samling Housing Products Sdn. Bhd.

DIC Epoxy (Malaysia) Sdn. Bhd.

# Schedule 17 (contd.)

DIC Graphics (Thailand) Co. Ltd. Tintas S.A.

DIC International (Thailand) Co. Ltd.

DIC Estate Co. Ltd.

Seiko PMC Corp.

Coates Thailand Ltd. Tsuruga Terminals Co.

TFE Company Ltd. Tsuruga Chemicals Service Co.

DIC Color (Thailand) Co. Ltd.

DIC Resins (Thailand) Co. Ltd.

DIC Resins (Thailand) Co. Ltd.

P.T. DIC Astra Chemicals

Earthrise Nutritionals LLC

P.T. DIC Graphics

Earthrise Holdings Inc.

P.T. Pardic Jaya Chemicals

DIC Holdings B.V.

DIC Philippines Inc.

DIC Performance Resins GmbH

DIC (Vietnam) Co. Ltd.

DIC Holdings Austria GmbH

DIC Fine Chemicals Private Limited

Zhongshan DIC Colour Co. Ltd.

DIC Pakistan Ltd. DIC (China) Co. Ltd.

DIC Lanka (Private) Ltd. Hainan DIC Microalgae Co. Ltd.

DIC New Zealand Ltd. Qingdao DIC Finechemicals Co. Ltd.

DIC Australia Pty. Ltd. Qingdao DIC Liquid Crystal Co. Ltd.

Allmake Rollers Ltd. Shanghai DIC Ink Co. Ltd.

Camus Water Technologies LLC Shenzhen-DIC Co. Ltd.

Coates Brothers (Caribbean) Ltd. DIC (Shanghai) Co. Ltd.

Sun Chemical (South Africa) (Pty.) Ltd. DIC Logitech China Co. Ltd.

Coates Brothers (West Africa) Ltd. Changzhou Huari New Material Co. Ltd.

Coates Screen Inks GmbH. Deqing DIC Synthetic Resins Ltd.

Color Vision GmbH DIC (Guangzhou) Co. Ltd.

DIC Europe GmbH Suzhou Lintong Chemical Science Corp.

DIC Imaging Products U.S.A., LLC DIC Synthetic Resins (Zhongshan) Co. Ltd.

DIC International (USA), LLC

DIC Graphics Taiyuan Co. Ltd.

ECG Holdings Ltd.

DIC Graphics (Guangzhou) Ltd.

Gibbon Finecal Ltd. TOA-DIC Zhangjiagang Chemicals Co. Ltd.

Glenside Properties Limited Seiko PMC (Zhangjiagang) Corp.

Hartman d.o.o. DIC Zhangjiagang Chemicals Co. Ltd.

Hartmann Druckfarben GmbH Shenzhen DIC Chemicals Co. Ltd.

IMS Concepts, S.A./N.V. New England Manufacturers Insurance Corp.

Mondis Manufacturers Insurance Company N.V.

Inmobiliaria Sunchem, S.A. de C.V. Parker Williams Design Ltd.

Lorilleux Maroc S.A. Rycoline Products LLC

Weesp Finance C.V. SC Funding LLC

Hartmann-Sun Chemical EOOD

Weesp Unlimited SC (Puerto Rico) Ink

## Schedule 17 (contd.)

Sinclair del Centro America S.A. Sun Chemical Ltd.

Sinclair S.A. Sun Chemical Management, LLC.

Sun Branding Solutions Ltd. Sun Chemical N.V./S.A.

Sun Chemical (Chile) S.A. Sun Chemical Nyomdafestek Kereskedelmi Es

Gyatro KFT (Sun Chemical KFT) Sun Chemical A/S

Sun Chemical of Michigan LLC Sun Chemical A/S (formerly:Coates Lorilleux A/S) Sun Chemical Osterode Druckfarben GmbH

Sun Chemical AB DIC Coatings S.L. Sun Chemical AG

Coates Brothers (East Africa) Ltd. Sun Chemical AG (S.A. Ltd.) Coates Brothers (Zambia) Ltd. Sun Chemical Albania SHPK (formerly Coates Zambia Ltd.)

Sun Chemical B.V. Coates Brothers (Zimbabwe) Private Ltd.

Sun Chemical Delta B.V.

Sun Chemical Oy

Sun Chemical s.r.l.

Sun Chemical Central Europe Beteiligungs GmbH Sun Chemical Pigments S. L.

(formerly Coates Lorilleux S.A.) Sun Chemical Central Europe Holding & Co. KG Sun Chemical Corp. Sun Chemical Portugal-Tintas Graficas Ltd.

Sun Chemical Printing Ink d.o.o. Sun Chemical d.o.o.

Sun Chemical de Centro America, S.A. de C.V. Sun Chemical S.A.

Sun Chemical de Panama, S.A. Sun Chemical S.A. de C.V.

Sun Chemical do Brasil Ltd. Sun Chemical S.A.S.

Sun Chemical Group Coöperatief U.A. Sun Chemical Sp (z.o.o)

[formerly Sun Chemical Sp (z.o.o)(Ltd.)] Sun Chemical Group S.p.A.

Sun Chemical Turkey

Sun Chemical Holding B.V. Sun Chemical Ukraine Limited

Sun Chemical Holding GmbH Sun Chemical ZAO Sun Chemical Ink Ireland Sun Chemical, d.o.o.e.l.

Sun Chemical Holding (Hong Kong) Ltd. Sun Chemical Inks S.A.

Sun Chemical, S.r.o. Sun Chemical Investments LLC

Sun Chemical, S.r.o. Sun Chemical Lasfelde GmbH

#### **Key Management Personnel**

(i) Dr P K Dutt Chairman

Sun Chemical for Graphic Arts S.A.E

Sun Chemical Inks A/S

(ii) S Bhaumik Managing Director

## Schedule 17 (contd.)

### (b) Disclosure of transactions between the group and related parties and the status of the outstanding balances

(Figures in Rupees)

Nature of Transactions	Ultimate Holding Company	Holding Company	Subsidiary	Fellow Subsidiaries	Key Management Personnel	Total
Purchase of goods	60,370,080 (58,144,752)	143,111,733 (40,705,630)	(2,329,825)	259,081,214 <sup>(i)</sup> (282,942,155)	(—)	462,563,027 (384,122,362)
Sale of goods		1,271,564 (66,537)	(978,698)	58,751,832 <sup>(2)</sup> (45,293,109)	()	60,023,396 (46,338,344)
Rendering of services	1,255,005 (1,443,278)	(—)	(2,250,000)	366,345 <sup>(3)</sup> (3,057,983)	(—)	1,621,350 (6,751,261)
Royalty paid/payable	46,458,130 (695,990)	40,020,847 (69,662,518)	— (—)	( <del>-</del> )	()	86,478,977 (70,358,508)
Dividend paid/payable	()	32,930,385 (26,344,308)	— (—)	( <del></del> )	()	32,930,385 (26,344,308)
Dividend received/receivable	()	(—)	(50,539,791)	(—)	(—)	(50,539,791)
Remuneration paid/payable	(—)	()	()	(—)	17,120,199 (16,329,137)	17,120,199 (16,329,137)
Expenses incurred by the Company on behalf of the Group/Subsidiary	()	(—)	(1,033,207)	126,406 <sup>(4)</sup> (2,999,439)	(—)	126,406 (4,032,646)
Expenses incurred by the Group/ Subsidiary on behalf of the Company		( <del>-</del> )	(77,175)	(17,461,194)	(—)	(17,538,369)
Processing charges	_ (—)	(—)	(5,435,092)	( <del>-</del> )	( <del>-</del> )	(5,435,092)
Outstanding on Account of:						
Purchase of goods	7,047,693 (6,339,365)	68,912,084 (17,498,880)	(—)	59,475,068 (76,429,620)	(—)	135,434,845 (100,267,865)
Sale of goods	— (—)	(—)	(—)	34,211,392 (13,561,530)	(—)	34,211,392 (13,561,530)
Royalty	41,891,723 (670,000)	(32,816,127)	(—)	(—)	— (—)	41,891,723 (33,486,127)
Rendering of services	(—)	— (—)	(—)	231,791 (2,922,488)	()	231,791 (2,922,488)
Recovery of expenses	(618,667)	(—)	— (—)	(—)	— (—)	(618,667)
Loans/Advances granted	(—)	— (—)	(—)	2,850,093 (2,723,687)	240,200 (350,600)	3,090,293 (3,074,287)
Remuneration payable	(—)	_ (—)	_ (—)	()	3,720,000 (2,844,150)	3,720,000 (2,844,150)
Payable (Net of Advances)	()	(—)	_ (—)	(17,461,194)	— (—)	(17,461,194)

Figures within brackets relate to previous year

- Purchase from Fellow Subsidiary includes purchase from Hartman Drukfarben GmBH Rs.51,896,190 (2010 Rs.56,091,240),
   Dequing DIC Synthetic Resins Ltd. 39,337,204 (2010 Rs.Nil) and Nantong DIC Color Co. Ltd. Rs.70,216,906 (2010 Rs.89,245,815).
- (2) Sale to Fellow Subsidiary includes sales to DIC Australia Pty Ltd. Rs.29,263,264 (2010 Rs.20,229,972), DIC Lanka (Pvt) Ltd. Rs.12,548,826 (2010 Rs.8,851,080), DIC Pakistan Rs. Nil (2010 Rs.13,406,723) and Sun Chemicals Zao Rs.7,673,452 (2010 Rs.Nil)
- (3) Rendering services to Fellow Subsidiary includes services rendered to DIC Fine Chemicals Pvt. Ltd. Rs.Nil (2010 Rs.2,500,000), Sun Chemicals NV Rs.231,791 (2010 Rs. Nil) and DIC (Malayasia) Sdn Bhd. Rs.134,554 (2010 Rs.557,983)
- (4) Expenses incurred by the Company on behalf of the Fellow Subsidiary relates to DIC Fine Chemicals Pvt. Ltd.

Schedule 17 (contd.)

## 25. Segmental Reporting

Information about Primary Business Segments

(Figures in Rupees)

	Print	ing Ink	Adhesive		Te	otal
	2011	2010	2011 2010		2011	2010
REVENUE						
External Sales	6,487,182,494	5,290,841,011	260,366,360	242,768,671	6,747,548,854	5,533,609,682
Total Revenue	6,487,182,494	5,290,841,011	260,366,360	242,768,671	6,747,548,854	5,533,609,682
RESULTS						
Segment/Operating Results	443,670,672	355,111,999	18,591,758	32,338,491	462,262,430	387,450,490
Unallocable Expenses	_		_	_	(39,848,275)	(42,509,017)
Unallocable Income	_		_	_	391,435	51,127,302
Interest Expenses	_		_	_	(40,908,941)	(23,247,617)
Provision for Tax (including Deferred Tax)	_	_	_	_	(117,391,053)	(141,104,085)
Extraordinary Item (Net off Expenses)	_		_	AP Anderson		275,687,698
Net Profit	443,670,672	355,111,999	18,591,758	32,338,491	264,505,596	507,404,771
OTHER INFORMATION						
Segment Assets	3,644,397,225	3,209,656,408	293,823,581	140,855,879	3,938,220,806	3,350,512,287
Un-allocable Assets	_			_	254,161,580	274,286,214
Total Assets	3,644,397,225	3,209,656,408	293,823,581	140,855,879	4,192,382,386	3,624,798,501
Segment Liabilities	1,164,699,872	902,372,427	24,414,049	8,437,510	1,189,113,921	910,809,937
Un-allocable Liabilities and Provisions	_				344,173,847	276,727,395
Total Liabilities	1,164,699,872	902,372,427	24,414,049	8,437,510	1,533,287,768	1,187,537,332
Depreciation and Amortisation	85,374,067	84,154,626	2,865,809	1,814,048	88,239,876	85,968,674
Total Depreciation	85,374,067	84,154,626	2,865,809	1,814,048	88,239,876	85,968,674
Capital Expenditure including CWIP	93,233,731	74,633,068	122,205,733	29,774,871	215,439,464	104,407,939
Non Cash Expenditure other than Depreciation & Amortisation	13,700,488	45,512,505	_	34,905	13,700,488	45,547,410

# Note:

- The Company has considered business segment as the primary segment for disclosure. The components of this business segment are Printing Inks and Adhesives.
- 2. The Segment wise revenue, results, assets and liabilities relate to the respective amounts directly identifiable to each of the segments.

  Unallocable income/expenditure refers to income/expenditure incurred on common services at corporate level.

#### 26. Retirement Benefit

The Company operates Defined Contribution Schemes like Provident Fund and Superannuation Schemes. Contributions to Provident Funds are made by the Company, based on current salaries, to recognized funds maintained by the Company. In case of Provident Fund Schemes, contributions are also made by the employees. The interest rate payable to the members of the trust are not lower than the statutory rate of interest declared by the Central Government and shortfall if any is made good by the Company. Implication of Guidance Note 29 issued by the Institute of Actuaries of India during the year, on the valuation of interest rate guarantee on Exempt Provident Fund under Accounting Standard 15 (Revised), is currently being examined by the Company and not considered for the purpose of these accounts, financial impact not being material.

Contribution to Superannuation Schemes are applicable for certain categories of employees and the contribution by the Company is invested with Insurance Companies and charges to Profit & Loss Account.

Defined Pension benefits offer specified benefits to certain categories of employees on retirement. The Company has discontinued the Defined Pension Benefit Scheme with effect from 1.5.2009 and all the employees who were erstwhile member of the Defined Pension Benefit Scheme has been brought under the Defined Contribution Scheme for benefit provisions under the Pension Plan. The present value of benefit obligation on 31.12.2011 is calculated by discounting the present value of crystalized pension as at 30.4.2009 by an independent actuary in compliance with Accounting Standard 15 (Revised 2005) on Employees Benefits.

The Company also operates defined benefit schemes like retirement, gratuity and post retirement benefits. The Company has its own recognized Gratuity Fund and all contribution are given to the Fund for investment. Post retirement benefit is given in the form of a fixed amount to certain category of employees on resignation/retirement subject to a minimum service period. However, liability in the accounts have been provided as per actuarial valuation in respect of the above.

The Company also pays the amount due on accumulated leave on retirement. The liability under this Scheme is also actuarially valued and provided for in the Accounts.

# Schedule 17 (contd.)

# Amount recognised in the Balance sheet are as follows:

(Rs. In Lakhs)

	Year	Pension (Funded)	Gratuity (Funded)	Retirement Benefit (Unfunded)
Present value of Defined Benefit Obligation	2011	730.64	863.00	58.22
, and the second	2010	751.50	820.70	59.18
	2009	833.12	515.67	61.87
	2008	868.83	453.39	43.52
	2007	755.87	437.50	41.10
Fair Value of Plan Assets	2011	983.96	834.96	
	2010	1054.98	657.71	_
	2009	1016.29	478.95	
	2008	1074.03	458.98	_
	2007	1088.23	441.19	_
Present Value of Unfunded Obligation	2011	253.32	(28.04)	(58.22)
	2010	303.48	(162.99)	(59.18)
	2009	183.17	(36.72)	(61.87)
	2008	205.20	5.59	(43.52)
	2007	332.36	3.69	(41.10)
Unrecognized Past Service Cost	2011	_		
	2010			
	2009	_		
	2008		_	
	2007			5.03
Net Asset/(Liability)	2011	253.32	(28.04)	(58.22)
, , , , , , , , , , , , , , , , , , ,	2010	303.48	(162.99)	(59.18)
	2009	183.17	(36.72)	(61.87)
	2008	205.20	5.59	(43.52)
	2007	332.36	3.69	(46.13)
Experience Adjustments of Plan Assets,	2011	(27.29)	(20.85)	
Gain/(Loss) during the year	2010	78.98	27.09	
. , ,	2009			
	2008			-
	2007			
Experience Adjustments of Obligations,	2011	(49.99)	(8.10)	7.04
(Gain)/Loss during the year	2010	(50.57)	270.57	0.16
	2009			
	2008			
	2007			_

# Amount recognised in the Profit & Loss Account are as follows:

(Rs. in Lakhs)

	Year	Pension	Gratuity	Retirement Benefit
Current Service Cost	2011		52.31	1.89
	2010	_	32.29	1.94
Interest Cost	2011	60.70	64.95	4.42
	2010	65.09	39.94	4.73
Expected Return on Plan Assets	2011	(81.86)	(59.96)	_
•	2010	(79.39)	(44.21)	
Actuarial Loss/(Gain)	2011	(22.70)	12.75	3.98
,	2010	(127.81)	73.48	0.39
Curtailment Cost	2011			
	2010		_	_
Past Service Cost	2011	_		
	2010		201.22	
Total	2011	(43.86)	70.05	10.29
	2010	(142.11)	302.72	7.06

# Schedule 17 (contd.)

# Reconciliation of opening and closing balances of the present value of Defined Benefit Obligations (Rs. In Lakhs)

	Year	Pension	Gratuity	Retirement Benefit
Opening Defined Benefit Obligation	2011	751.50	820.70	59.18
	2010	833.12	515.67	61.87
Current Service Cost	2011	<u> </u>	52.31	1.89
	2010	_	32.29	1.94
Interest Cost	2011	60.70	64.95	4.42
	2010	65.09	39.94	4.73
Actuarial Loss/(Gain)	2011	(49.99)	(8.10)	3.98
	2010	(48.83)	100.57	0.39
Plan Amendments	2011			_
	2010		201.22	
Benefit Paid	2011	(31.57)	(66.86)	(11.25)
	2010	(97.88)	(68.99)	(9.75)
<b>Closing Defined Benefit Obligation</b>	2011	730.64	863.00	58.22
	2010	751.50	820.70	59.18

# Reconciliation of opening and closing balances of the present value of Plan Assets

(Rs. In Lakhs)

	Year	Pension	Gratuity	Retirement Benefit
Opening fair value of Plan Assets	2011	1,054.98	657.71	_
	2010	1,016.29	478.95	_
Expected Return on Plan Assets	2011	81.86	59.96	
	2010	79.39	44.21	_
Actuarial Gain/(Loss)	2011	(27.29)	(20.85)	_
	2010	78.98	27.09	_
Contribution by Employer	2011	(94.02)	205.00	11.25
	2010	(21.80)	176.45	9.75
Benefit Paid	2011	(31.57)	(66.86)	11.25
	2010	(97.88)	(68.99)	(9.75)
Closing Fair Value of Plan Assets	2011	983.96	834.96	
	2010	1,054.98	657.71	
	1	1		1

# Major Categories of Plan Assets as a percentage of Fair Value of the total Plan Assets:

	Year	Pension	Gratuity
Government of India Securities	2011	29%	16%
	2010	42%	45%
PSU Bonds/State Securities	2011	18%	2%
	2010	25%	12%
Corporate Bonds	2011	2%	
	2010	_	_
Insurance Managed Funds	2011	51%	82%
	2010	33%	43%
Total	2011	100%	100%
	2010	100%	100%

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# Schedule 17 (contd.)

# **Principal Actuarial Assumptions Used:**

		2011	2010
Discount Rates		9.00%	8.25%
Expected Rate of Return on Plan Assets		8.25%	8.30%
Expected Salary Increase Rates	For Management Staff	7% and NIL for pension	7% and NIL for pension
Expected satary increase rates	For Unionised Staff	4% and NIL for pension	4% and NIL for pension
Mortality rates		LIC (1994-96) Ultimate	LIC (1994-96) Ultimate

The estimates of future salary increases considered in the actuarial valuation takes into account factors like inflation, future salary increases, seniority, supply and demand in the employment market etc. The expected return on Plan Assets is based on actuarial expectation of the average long term rate of return expected on investments of the funds during the estimated term of the obligations.

# Amount recognized as an expense:

Contribution to Provident and other Funds in Schedule 16 includes contribution on account of Gratuity Rs.70,05,000 (2010 - Rs.30,272,000) and contribution on account of Pension Plan Rs.4,386,000 (Cr.) [2010-Rs.14,211,000 (Cr.)].

Contribution to Provident and other Funds in Schedule 16 includes contribution to Defined Contribution Plans like Provident and Superannuation Fund amounting to Rs. 40,341,486 (2010 - Rs. 35,960,096).

# 27. Earnings per Share

Particulars		2011 Rs.	2010 Rs.
Profit before Taxation and Extraordinary Item	(A)	381,896,649	372,821,158
Extraordinary Item (Net off Expenses)	(B)		275,687,698
Tax for the year on Ordinary Item	(C)	117,391,053	107,391,052
Tax on Extraordinary Item	(D)		33,713,033
Profit and Loss after Tax	(E)=A+B-C-D	264,505,596	507,404,771
Number of Share	(F)	9,178,977	9,178,977
Nominal value of Share	_	10.00	10.00
Earnings per Share before Extraordinary Item	(A-C)/(F)	28.82	28.92
Earnings per Share after Extraordinary Item	(A+B-C-D)/(F)	28.82	55.28

28. Previous years, figures have been regrouped/rearranged wherever considered necessary.

Schedule 18

## **SIGNIFICANT ACCOUNTING POLICIES**

#### **ACCOUNTING CONVENTION**

The financial statements are prepared to comply in all material aspects with all the applicable accounting principles in India, the applicable Accounting Standards notified under Section 211(3C) of the Companies Act, 1956 and the relevant provisions of the Companies Act, 1956.

#### **FIXED ASSETS**

- Fixed assets are stated at their original cost (including cost incidental to acquisition) less depreciation.
- Loss on scrapping of Fixed Assets and profit or loss on sale of Fixed Assets are included in the Profit & Loss Account and calculated as the difference between the value realized and the book value.
  - Depreciation is provided in accordance with Section 205 read with Schedule XIV to the Companies Act, 1956 (Act), in the following manner:
  - (i) On Plant and Machinery and Computers added during the period 1st November 1977 to 31st October 1987 on Straight Line Method, on the basis of specified period (within the meaning of Section 205(2)(b) of the Act) determined in the year of acquisition, at rates prescribed under the Income Tax Act, 1961 and Rules framed thereunder, as was in force during the relevant financial year.
  - (ii) On Plant and Machinery added from 1st November 1987, on Straight Line Method at rates specified in Schedule XIV to the Act as existing at the time of capitalisation.
  - (iii) On Silos and Rollers included in Plant and Machinery added from 1st January 2006, on Straight Line Method @ 20%.
  - (iv) On Research Equipment added from 1st January 2003, on Straight Line Method @ 25%.
  - (v) On Air conditioners, on Written Down Value Method @ 13.91%.
  - (vi) On computers added from 1st November 1987, on Straight Line Method @ 25%.
  - (vii) On all other assets, on Written Down Value Method, at rates specified in Schedule XIV to the Act.
  - (viii) All assets costing Rs 5,000 or less are fully depreciated in the year of additions.
  - (ix) In respect of assets acquired, sold or discarded during the period, prorated depreciation, for the period during which each such asset was in use, after rounding off part of the month to the whole month.
  - (x) Leasehold land is amortized over the period of the lease and freehold land is not depreciated.
    - Cash generating units/assets are assessed for possible impairment at balance sheet dates based on external and internal sources of information. Impairment loses, if any, recognised as an expense in the Profit & Loss Account.

# **INTANGIBLE ASSETS**

Intangible Assets (not internally generated) are recognised only when future economic benefits attributable to the assets will flow to the enterprises and cost can be measured reliably and are being amortized in equal installments over its useful life of four years.

# ASSETS ACQUIRED UNDER LEASE

For assets acquired under operating lease, rentals payable are charged to Profit & Loss Account.

Schedule 18 (contd.)

#### **INVENTORIES**

Inventories are valued using weighted average cost formula and are valued at the lower of cost and net realizable value.

In respect of finished goods, cost, which comprises of expenditure incurred in the normal course of business in bringing inventories to their location and condition including relevant overheads, is calculated on basis appropriate to the business carried on by the Company. Excise duty payable on finished goods lying in the factory of manufacture are included in the value of closing stock after creating suitable provision for the liability. In respect of Intermediates, cost includes attributable production overheads.

Cost for raw material includes expenditure incurred in the normal course of business in bringing inventories to their present location. Customs Duty payable for materials cleared from port but kept in bonded warehouse are included in the value of closing stock after creating suitable provision for liability.

#### **INVESTMENT**

Long term investments are stated at cost, and where applicable, provision is made against diminution in value. Profit or loss on sale of investment are included in the Profit & Loss Account and calculated as the difference between the net proceeds realised and the book value. Dividends are accounted for in the year in which they are received.

#### RETIREMENT/TERMINAL BENEFITS

- a) Contribution to Superannuation and Provident Fund Schemes are recognized in the Profit & Loss Account on accrual basis. Provident Fund contributions are made to a Trust administered by the Company. The interest rate payable to the members of the Trust is not lower than the statutory rate of interest declared by the Central Government. Contribution for the shortfall is made good by the Company on a year to year basis. Contribution to Superannuation Scheme is made to a separate fund administered by Insurance Company.
- b) The following Defined Benefit Plans are provided for based on valuations as at the Balance Sheet date, made by independent actuaries:
  - i. Liability for Gratuity.
  - ii. Expected annual cost of providing pension to management staff as per respective conditions of their employment.
  - iii. Liability accrued during the year in respect of retirement/terminal benefit payable to certain employees governed by agreement with the Union representing them.
  - iv. Liability accrued up to the close of the year for encashment of leave not availed by the management staff as stipulated in their respective terms of employment.
- c) Actuarial gains or losses are charged to Profit & Loss Account.
- d) As per service rules, part of the leave accrued during the year, which cannot be accumulated are accounted for on accrual basis and charged to Profit & Loss Account as short term benefit.
- e) Terminal benefits are recognized as expense as and when incurred.

#### **SALES**

Sales are recognized when goods are supplied in accordance with the terms of the sale and are inclusive of excise duty and net of turnover discount.

Schedule 18 (contd.)

### TRANSACTIONS IN FOREIGN CURRENCIES

Transactions in foreign currencies are accounted for in the following manner:

- (a) In case of forward exchange contract, the premium or discount arising at the inception of a such contract is amortized as expense or income over the life of the contract. Exchange differences on such a contract are recognised in the statement of Profit & Loss in reporting period in which the exchange rates changed. Profit or loss arising on cancellation or renewal of forward contract is recognised as income or expense of the period.
- (b) Foreign currency transactions not covered by forward exchange contracts are accounted for at exchange rates prevailing at the date of the transaction. Gains/losses arising from the settlement of such transactions and from the translation of monetary assets and liabilities denominated in foreign currencies are recognised in the Profit & Loss Account

#### BORROWINGCOST

Borrowing costs that are directly attributable to the acquisition or construction of a qualifying asset that necessarily takes a substantial period of time to get ready for its intended use are capitalised till substantial completion of all the activities that are necessary for this purpose. Other borrowing costs are charged to revenue.

# ACCOUNTING FOR INCOME TAX

Current Tax represents the amount that otherwise would have been payable under the Income Tax Act, 1961 had this financial year been reckoned as the basis for computation of tax payable under the prevailing taxation laws.

Deferred Tax is recognised, subject to the consideration of prudence, on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods. Deferred Tax assets are not recognised unless there is reasonable certainty that sufficient future taxable income will be available against which such deferred tax assets can be realised.

#### RESEARCHAND DEVELOPMENT

Revenue expenditure incurred on Research and Development is charged to revenue. Capital expenditure incurred for Research and Development is included under Fixed Assets.

Signatures to Schedules 1 to 18

On behalf of the Board

Dr P K Dutt
Chairman
S Bhaumik
Managing Director
T B Chatterjee

Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary

For Lovelock and Lewes

Firm Registration Number - 301056E Chartered Accountants

Sunit Kumar Basu

Partner

Membership Number: 55000

Kolkata, 8th February 2012

S Chatterjee
Chief Finance Officer
Kolkata, 8th February 2012

# BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE Information pursuant to Part IV of Schedule VI to the Companies Act, 1956

(a) Registration details

Registration No. : 15202 State Code : 21

Balance Sheet Date : 31st December, 2011

(b) Capital raised during the year (Amount in Rupees thousand)

Public Issue : Nil Rights Issue : Nil

Bonus Issue : Nil Private Placement : Nil

(c) Position of mobilisation and deployment of funds (Amount in Rupees thousand)

Total Liabilities Total Assets

Sources of Funds Application of Funds

Paid up Capital 91,790 Net Fixed Assets 896,781

Share Application Nil Investments 1

Reserves & Surplus 2,567,305 Net Current Assets 2,058,567

Secured Loan 127,040 Miscellaneous Expenditure Nil

Unsecured Loan 100,000 Accumulated Losses Nil

Net Deferred Tax 69,214

(d) Performance of the Company (Amount in Rupees thousand)

Turnover **7,401,279** 

Total Expenditure 6,418,291

Profit/Loss before Tax 381,897

Profit/Loss after Tax 264,506

Earnings per Share

- Basic & Diluted (Rs.) **28.82** 

Dividend Rate 40%

(e) Generic names of three principal products/services of the Company

Item Code No. Product Description

3215 Printing Inks

3506 Lamination Adhesive

# Cash Flow Statement

# For the period ended 31st December, 2011

			Year ended 31st December 2011	Year ended 31st December 2010
A.	Cash F	low from Operating Activities		
	Net Pr	ofit before Interest, Tax and Extraordinary Items	422.81	396.06
	Adjustr	ments for :		
	Add:	Depreciation & Amortisation	88.24	85.97
		Fixed Assets written off	1.96	1.41
		Bad Debt written off	8.93	42.66
		Provision for Bad & Doubtful Debts	2.81	1.29
		Unrealised Loss (+) on Foreign Currency	8.23	_
		Provision for Wealth Tax	0.22	0.18
		Employees Benefit Scheme	(5.49)	16.10
	Less:	Profit on Sale of Assets	(5.84)	(0.37)
		Interest Income	(0.39)	(0.59)
		Dividend Income	_	(50.54)
		Unrealised Gain (-) on Foreign Currency	(0.98)	(2.94)
		Liability no longer required written back	(2.10)	(0.14)
		Provision for Doubtful Debts written back	(0.03)	(9.40)
	Operat	ing Profit before Working Capital Changes	518.37	479.69
	Dec	rease/(Increase) in Trade and Other Receivables	(330.92)	(312.24)
	Dec	rease/(Increase) in Inventories	(180.91)	(262.06)
	Incr	rease/(Decrease) in Trade Payables & Other Liabilities	240.21	208.07
	Cash g	enerated from Operations	246.75	113.46
	Less:	Payment of Direct Taxes	(117.15)	(110.06)
	Less:	Payment of Wealth Taxes	(0.21)	(0.20)
	Net Ca	sh from Operating Activities	129.39	3.20
B.	Cash F	low from Investing Activities		
	Puro	chase of Fixed Assets	(193.33)	(136.02)
	Sale	e of Fixed Assets	6.53	3.33
	Inte	rest Received	0.39	0.65
	Pro	ceeds from Sale of Subsidiary	_	400.68
	Tax	on above	- Contraction of the Contraction	(25.28)
	Div	idend Received	_	50.54
	Net Ca	sh Flow from/(used in) Investing Activities	(186.41)	293.90

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# Cash Flow Statement (Contd.)

	Year ended 31st December 2011	Year ended 31st December 2010
C. Cash Flow from Financing Activities		
Net Increase/(Decrease) in Bank Borrowings	12.24	(51.95)
Acceptance of Short Term Loan from Banks	8,070.00	4,087.50
Repayment of Short Term Loan from Banks	(7,970.00)	(4,347.50)
Interest paid on Bank Loan	(37.95)	(16.93)
Dividends paid including Dividend Tax	(53.23)	(42.81)
Net Cash Flow from/(used in) Financing Activities	21.06	(371.69)
Net Decrease in Cash and Cash Equivalents (A + B + C)	(35.96)	(74.59)
Cash and Cash Equivalents ( Opening Balance)	176.44	251.03
Cash and Cash Equivalents ( Closing Balance)	140.48	176.44
Notes to the Cash Flow Statements -		
1. Cash & Cash Equivalents represents:		
(a) Cash in Hand	0.61	0.81
(b) Cheques in Hand	95.33	143.70
(c) Remittance in Transit	0.12	0.23
(d) Balance with Banks	44.42	31.70
	140.48	176.44

- 2. The above Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Accounting Standard 3 on Cash Flow Statement.
- 3. Previous Year's figures have been rearranged/regrouped, wherever necessary.

This is the Cash Flow statement referred to in our report of even date.

On behalf of the Board

Dr P K Dutt Chairman S Bhaumik Mayaging Director

Managing Director T B Chatterjee

Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary Kolkata, 8th February 2012

For Lovelock and Lewes
Firm Registration Number - 301056E
Chartered Accountants
Sunit Kumar Basu
Partner

Membership Number: 55000 Kolkata, 8th February 2012 **S Chatterjee** *Chief Finance Officer*Kolkata, 8th February 2012



# Notice

NOTICE is hereby given that the Sixty Fourth Annual General Meeting of the Members of DIC India Limited, will be held at the Williamson Magor Hall in the premises of The Bengal Chamber of Commerce & Industry, Royal Exchange, No. 6, Netaji Subhas Road, Kolkata - 700 001 on Tuesday, 29th May 2012 at 11.00 a.m. to transact the following business:

## **ORDINARY BUSINESS**

- 1. To receive and consider the Profit & Loss Account for the financial year ended 31st December 2011, the Balance Sheet as at that date and the Reports of the Directors and Auditors thereon.
- 2. To declare a dividend.
- 3. To appoint a Director in place of Mr Dipak Banerjee, who retires by rotation and is eligible for re-appointment.
- 4. To appoint a Director in place of Mr Biswajit Choudhuri, who retires by rotation and is eligible for re-appointment.
- 5. To appoint a Director in place of Mr Paul Koek, who retires by rotation and is eligible for re-appointment.
- 6. To appoint Statutory Auditors and to fix their remuneration.

## **SPECIAL BUSINESS**

- 7. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Mr Utpal Sengupta, who had been appointed as an Additional Director of the Company with effect from 26th July 2011 and who, in terms of Section 260 of the Companies Act, 1956 and Article 120 of the Articles of Association of the Company, holds office of directorship up to the date of the 64th Annual General Meeting and in respect of whom the Company has received a Notice in writing from a member under Section 257 of the Companies Act, 1956 signifying his intention to propose Mr Utpal Sengupta as a candidate for the office of Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation".
- 8. To consider and, if thought fit, to pass, with or without modifications, the following resolution as an Ordinary Resolution:
  - "RESOLVED THAT Dr Prabir Kumar Dutt, who had been appointed as an Additional Director of the Company with effect from 1st April 2012 and who, in terms of Section 260 of the Companies Act, 1956 and Article 120 of the Articles of Association of the Company, holds office of directorship up to the date of the 64th Annual General Meeting and in respect of whom the Company has received a Notice in writing from a member under Section 257 of the Companies Act, 1956 signifying his intention to propose Dr Prabir Kumar Dutt as a candidate for the office of Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation".

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The Register of Members of the Company will remain closed from 20th May 2012 to 29th May 2012, both days inclusive.

By order of the Board

Registered Office: Transport Depot Road Kolkata - 700 088

Dated: 8th February 2012

TIMIR BARAN CHATTERJEE

Senior Executive Vice President (Corporate Affairs and Legal) & Company Secretary

#### Notes:

- 1. A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote on a poll instead of himself and such proxy need not be a member of the Company. Proxies, in order to be effective, must be received at the Registered Office of the Company, not less than forty eight hours before the commencement of the Annual General Meeting.
- 2. Corporate Members are requested to send to the Company's Share Department, a duly certified copy of the Board Resolution authorizing their representative to attend and vote at the Annual General Meeting.
- 3. The relative Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956, in respect of the Special Business to be transacted at the Annual General Meeting is annexed hereto.
- 4. Transfer of shares (in physical form) received in order by the Share Department at the Company's Registered Office or the office of the Registrar & Share Transfer Agent, M/s C B Management Services (P) Limited, P-22 Bondel Road, Kolkata 700 019 by 5.30 p.m. on 19th May 2012 will be passed for payment of dividend, if declared.
- 5. Shareholders holding shares in identical order of names in more than one Folio, are requested to write to the Company or to the office of the Registrar & Share Transfer Agent, M/s C B Management Services (P) Limited, P-22 Bondel Road, Kolkata 700 019 enclosing their share certificates to enable the Company to consolidate their holdings in one single Folio.
- 6. Members holding shares in physical form are requested to notify immediately any change in their address/mandate/bank details to the Company or to the office of the Registrar & Share Transfer Agent, M/s C B Management Services (P) Limited, P-22 Bondel Road, Kolkata 700 019 quoting their Folio Number.
- 7. Pursuant to the provisions of Section 205A(5) of the Companies Act, 1956, dividend for the year ended 31st December 2004 and thereafter, which remains unpaid or unclaimed for a period of seven years will be transferred to the Investor Education and Protection Fund (IEPF) of the Central Government. Accordingly, members who have not encashed their dividend warrant(s) so far for the year ended 31st December 2004 or subsequent years, are requested to make their claim to the Company or to the office of the Registrar & Share Transfer Agent, M/s C B Management Services (P) Limited, P-22 Bondel Road, Kolkata 700 019. Members are advised that in terms of the provisions of the Act, once unclaimed dividend is transferred to IEPF, no claim shall lie in respect thereof.
- 8. Members desirous of making a nomination in respect of their shareholding, as permitted under Section 109A of the Companies Act, 1956, are requested to submit the prescribed Form 2B to the Share Department of the Company or to the office of the Registrar & Share Transfer Agent, M/s C B Management Services (P) Limited, P-22 Bondel Road, Kolkata 700 019.
- 9. Members are requested to bring the admission slips along with their copy of the Annual Report at the Meeting.

Information pursuant to Clause 49 of the Listing Agreement with Stock Exchanges, relating to the Code of Corporate Governance, regarding Directors seeking appointment and re-appointment.

#### Item Nos. 3, 4 and 5

## Mr Dipak Banerjee

Born on 19th February 1946, Mr Dipak Banerjee, a Chartered Accountant, underwent training with Lovelock & Lewes (now a part of Price Waterhouse Coopers). He started his career with Life Insurance Corporation of India in 1970 and thereafter, in 1975, joined Hindustan Lever Ltd. His tenure with Lever included a two years secondment to Lever Brothers, Nigeria. In 1992, Mr Banerjee became the Commercial Director of Unilever Plantations Group. Between 1993 and 1997 he was designated as Commercial Officer - Africa and Middle East Group of Unilever, London and retired in July 2000 as Chairman, Unilever Uganda Ltd. Mr Banerjee holds Board positions in several reputed companies.

Mr Banerjee joined the Board of your Company on 8th March 2001 and is an Independent Director. He is also the Chairman of the Audit Committee and the Remuneration Committee of the Company. He is not related to any of the Directors and does not hold any shares in the Company.

# Mr Biswajit Choudhuri

Born on 30th April 1942, Mr Biswajit Choudhuri graduated in Mechanical Engineering and holds a B. Tech (Hons) from the Indian Institute of Technology (IIT), Kharagpur in 1963. He is also a Fellow of the Institute of the Cost & Works Accountants of India and an Honorary Fellow of the Indian Institute of Banking & Finance. Mr Choudhuri started his professional life in BOC India Limited where he was for a decade from 1963 to 1972. Thereafter he joined United Bank of India where he continued from 1972 till 1992 and rose to the rank of General Manager. From 1992 to 1996, he was in UCO Bank. Thereafter he was appointed as the Chairman & Managing Director of United Bank of India which position he held from 1996 till his retirement in 2001. Mr Choudhuri holds Board positions in several reputed companies.

Mr Choudhuri was inducted on the Board with effect from 29th October 2007 and is an Independent Director. He is also a member of the Audit Committee. He is not related to any of the Directors and does not hold any shares in the Company.

#### Mr Paul Koek

Born on 14th June 1960, Mr Paul Koek holds a CPA qualification and is registered with the Institute of Certified Public Accountants of Singapore. He is a Fellow Member (FCCA) with the Chartered Association of Certified Accountants and a Senior Member with the Association of Accounting Technicians. Mr Koek brings with him a wealth of more than 25 years of work experience in the field of regional tax, group accounting and treasury management. Mr Koek is presently the Group Finance Director of DIC Asia Pacific Pte Ltd, Singapore.

Mr Koek was inducted on the Board with effect from 29th June 2004 as a nominee of the holding company, M/s DIC Asia Pacific Pte Limited, Singapore. He is a committee member of the Audit Committee, Shareholders'/Investors' Grievance Committee and the Remuneration Committee. He is not related to any of the Directors and does not hold any shares in the Company.

Other Directorships and Committee Memberships held as on 31st December 2011 by Mr Dipak Banerjee, Mr Biswajit Choudhuri and Mr Paul Koek are as given below:

Director	Name of Company	Board Position Held	Committees of Board	Committee Position Held
	TM International Logistics Ltd.	Director	Audit Committee	Chairman
	Tata Sponge Iron Limited	Director	Audit Committee	Member
	Tata Metaliks Limited	Director	Nil	Nil
D Banerjee	MJunction Services Limited	Director	Audit Committee	Chairman
	The Tinplate Company of India Limited	Director	Remuneration Committee	Chairman
			Audit Committee	Member

Director	Name of Company	Board Position Held	Committees of Board	Committee Position Held
	Tayo Rolls Limited	Director	Audit Committee	Member
	Shristi Infrastructure Development Corporation Limited	Chairman	Shareholders Grievance Committee	Member
			Audit Committee	Chairman
	Tata Metaliks Kubota Pipes Limited	Director	Audit Committee	Member
	International Shipping & Logistics FZe, Dubai	Director	Nil	Nil
	Aditya Birla Chemicals (India) Limited	Director	Remuneration Committee	Member
	1		Shareholders' Grievance Committee	Member
			Audit Committee	Chairman
	Hindustan Engineering & Industries Limited	Director	Audit Committee	Chairman
			Remuneration Committee	Chairman
B Choudhuri	Ludlow Jute & Specialities Limited	Director	Audit Committee	Member
			Remuneration Committee	Member
	Godawari Power & Ispat Limited	Director	Audit Committee	Chairman
	RV Investment & Dealers Limited	Director	Nil	Nil
	Ativir Financial Consultants Limited	Director	Nil	Nil
	Space Matrix Limited	Director	Nil	Nil
	Maithan Alloys Limited	Director	Nil	Nil
	NKG Infrastructure Limited	Director	Nil	Nil
	Hira Ferro Alloys Limited	Director	Audit Committee	Chairman
			Remuneration Committee	Member
	Khaitan Electricals Limited	Director	NIL	NIL
	DIC Asia Pacific Pte Ltd	Director	Nil	Nil
	DIC (Malaysia) Sdn Bhd	Director	Nil	Nil
	Coates Brothers (Singapore) Pte Ltd	Director	Nil	Nil
	DIC Marketing Sdn Bhd	Director	Nil	Nil
	Coates Thailand Ltd	Director	Nil	Nil
P Koek	P T DIC Graphics	President Commissioner	Nil	Nil
	DIC Australia Pty Ltd	Director	Nil	Nil
	DIC New Zealand Ltd	Director	Nil	Nil
	DIC Pakistan Ltd	Director	Nil	Nil
	DIC Lanka (Pvt) Ltd	Director	Nil	Nil
	DIC (Vietnam) Co Ltd	Director	Nil	Nil
ļ	DIC Fine Chemicals Pvt Ltd	Director	Nil	Nil
	TFE Co Ltd	Director	Nil	Nil

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173 OF THE COMPANIES ACT, 1956

#### Item No.7

## Mr Utpal Sengupta

Mr Utpal Sengupta, born on 5th October 1949, a Mechanical Engineer from the Indian Institute of Technology, Kharagpur and a MBA Gold Medalist from the Indian Institute of Management, Ahmedabad led the US foods major ConAgra's affiliate in India, Agro Tech Foods Ltd (ATFL) as President and CEO for twelve years. Before joining ConAgra and ATFL, Mr Sengupta worked for the consumer products giant Unilever in India and abroad for twenty four years.

Mr Sengupta was inducted on the Board as an Independent Director with effect from 26th July 2011. He is not related to any of the Directors and does not hold any shares in the Company.

Other Directorship and Committee Membership held by Mr Utpal Sengupta as on 31st December 2011:

Director	Name of Company	Board Position Held	Committees of Board	Committee Position Held
U Sengupta	Sri Biotech Laboratories India Limited	Director	Nil	Nil

No other Director other than Mr Utpal Sengupta is interested or concerned in the Resolution.

#### Item No.8

### Dr Prabir Kumar Dutt

Dr Prabir Kumar Dutt, B.Sc, M.Tech (Chemical Engineering and Chemical Technology), Ph.D (Polymer Chemistry), born on 14th March 1942 joined the Company on 1st August 1970 as a Chemist and was appointed as a member of the Board with effect from 14th May 1984. On 1st January 1987, Dr Dutt was designated as the Assistant Managing Director. Dr Dutt was appointed as the Managing Director with effect from 26th July 1991. Thereafter Dr Dutt was appointed as Chairman & Managing Director by the Board with effect from 29th May 2007 and was subsequently re-designated as the Chairman & Chief Executive Officer for a period commencing from 1st April 2008 till 31st March 2011. Considering the succession planning of the Company, the Board of Directors, at its meeting held on 21st October, 2010 had approved the fresh terms of appointment of Dr P K Dutt as the Chairman of the Company for a period of 15 (fifteen) months with effect from 1st January, 2011 till 31st March 2012.

Considering the contributions made by Dr Dutt, the Board in its meeting held on 8th February 2012 decided to induct Dr Dutt as Additional Director with effect from 1st April 2012. He is not related to any other Directors of the Company and holds 133 shares of the Company. Dr Dutt is also the member of the Shareholders'/Investors' Grievance Committee.

Other Directorship and Committee Membership held by Mr Prabir Kumar Dutt as on 31st December 2011.

Director	Name of Company	Board Position Held	Committees of Board	Committee Position Held
Dr P K Dutt	DIC Fine Chemicals Private Limited	Director	Nil	Nil

No other Director other than Mr Prabir Kumar Dutt is interested or concerned in the Resolution.

The Board of Directors accordingly recommends the Resolutions mentioned under Item Nos. 3, 4, 5, 7 and 8 of the Notice for the approval of the Members.

By order of the Board

Registered Office: Transport Depot Road Kolkata - 700 088 Dated: 8th February 2012

TIMIR BARAN CHATTERJEE

Senior Executive Vice President

(Corporate Affairs and Legal) & Company Secretary

# DIC INDIA LIMITED

#### Registered and Head Office

Transport Depot Road, Kolkata - 700 088, West Bengal Telephone: (033) 2449 6591-96, 2449 3984-85, Fax: (033) 2449 5267

#### **OFFICES AND FACTORIES**

#### KOLKATA

Transport Depot Road Kolkata - 700 088, West Bengal

Telephone: (033) 2449 6591-96/2449 3984-85

Fax: (033) 2449 5267/2311 E-mail: coi@dic.co.in

#### **NOIDA**

C-55A & B, Phase II
Dist. Gautam Buddh Nagar
Noida - 201 305, Uttar Pradesh
Telephone: (0120) 465 5100/110

Fax: (0120) 465 5150

#### MUMBAI

Chandivali Farm Off Saki Vihar Road

Mumbai - 400 072, Maharastra Telephone : (022) 2847 4655-58 Fax : (022) 2847 2149/6231

#### **AHMEDABAD**

Plot No. 633 & 634

G.I.D.C. Industrial Estate, Phase IV, Vatva

Ahmedabad - 382 445, Gujarat Telephone: (079) 2589 0861/0865

Fax: (079) 2583 5706

#### BANGALORE

66A, Bommasandra Industrial Area Hosur Road, Anekal Taluk Bangalore - 560 099, Karnataka Telephone : (080) 2783 1874

Fax: (080) 2783 2816

### SALES DEPOTS & OFFICES

# BANGALORE

F-58, Industrial Estate

Rajaji Nagar

Bangalore - 560 044, Karnataka Telephone : (080) 2311 3446 / 3467

Fax: (080) 2311 3478

#### **HYDERABAD**

Plot No. B-7, IDA,

Uppal,

Hyderabad- 500 039, Andhra Pradesh Telephone: (040) 2720 6821/6281

## **MADURAI**

C-131, Kamarajar Road, Thirunagar Madurai 625 006, Tamil Nadu

Telephone: (0452) 4367293

# VADODARA

C/o, Multiplex Agencies 248, Ghantiada

Off. Gendigate Road, Vadodara - 390 001, Gujarat

Telephone: (0265) 2424421/2, 2452374

Fax: (0265) 242 3455

#### **KANPUR**

301, Urvashi Apartment, 3rd Floor Plot No.7/29 Tilak Nagar Kanpur - 208 002, Uttar Pradesh

Telephone: 09336102184