

Seventy Third Annual Report & Accounts

2009 - 2010



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Directors

Mr. M:Uttam Reddi

Mr. P.C.D.Nambiar

Mr. V.Thirumal Rao

Mr. R.Gowri Shanker

Mr. S.V. Narasimha Rao - Executive Director

Mr. Bharat Anumolu - Managing Director

Mr. Amrith Anumolu

Mr. V.J. Singh

Company Secretary

Mr. K.Murali

Auditors

M/s. Deloitte Haskins & Sells

Bankers

Bank of India

Registered Office

47 Graemes Road

Chennai 600 006

Phone: 044 - 2829 3296 / 2829 0381

Fax : 044 - 2829 0391 E-mail : ho@beardsell.co.in Website : www.beardsell.co.in **NOTICE IS HEREBY GIVEN** that the Seventy third Annual General Meeting of the Company will be held on Monday, the 27rd September, 2010 at 10.00 A.M. at "Mini Hall" Satguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai 600018 to transact the following business:

AS ORDINARY BUSINESS

1. ADOPTION OF ACCOUNTS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Balance Sheet as at 31" March 2010, the Profit and Loss Account of the Company for the year ended on that date, together with the Schedules, Balance Sheet Abstract, the Company's General Business Profile and Cash Flow Statement for the year ended 31st March, 2010 together with the Directors Report and the Auditors' Report thereon, be and are hereby approved and adopted."

2. APPOINTMENT OF DIRECTORS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

- a) "RESOLVED THAT Mr.M.Uttam Reddi, who retires by rotation and being eligible for reappointment be and is hereby appointed as a Director of the Company."
- b) "RESOLVED THAT Mr.R. Gowri Shanker, who retires by rotation and being eligible for reappointment be and is hereby appointed as a Director of the Company."

3. APPOINTMENT OF AUDITORS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Auditors of the Company, Messrs. Deloitte Haskins & Sells (DHS), Chartered Accountants, Chennai who retire at this meeting, being eligible and willing to act as Auditors of the Company, be and are hereby appointed Auditors of the Company to hold office till the conclusion of the next Annual General Meeting of the Company on a remuneration as the Board of Directors of the Company may determine, in addition to travelling and out of pocket expenses"

AS SPECIAL BUSINESS

ORDINARY RESOLUTION

4. APPOINTMENT OF DIRECTORS

- a) To consider, and if thought fit, to pass with or without modification following resolution as an Ordinary Resolution:
 - **"RESOLVED THAT** Mr.Amrith Anumolu be and is hereby appointed as an Additional Director of the Company whose period of office will be liable to retire by rotation."
- To consider, and if thought fit, to pass with or without modification following resolution as an Ordinary Resolution:
 - **"RESOLVED THAT** Mr.V.J.Singh be and is hereby appointed as an Additional Director (to represent LIC of India) of the Company whose period of office will be liable to retire by rotation."

SPECIAL RESOLUTION

To consider & if thought fit, to pass with or without modification(s) the following resolutions as Special Resolutions:

5. ISSUE OF FULLY CONVERTIBLE EQUITY WARRANTS

"RESOLVED THAT pursuant to Section 81(1A) and all other applicable provisions, if any, of the Companies Act, 1956 (including any amendment thereto or re-enactment thereof) for the time being in force read with the Memorandum and Articles of Association of the Company and subject to the Listing Agreement entered into by the Company with Stock Exchange and the regulations / rules/ guidelines issued by the Securities and Exchange Board of India (herein after referred to as "SEBI"), such approvals, permissions, sanctions and consents as may be necessary and required under applicable laws, rules, regulations and contracts, and on such terms, conditions, alterations, modifications, approvals, permissions, sanctions and consents, which may be accepted by the Board of Directors of the Company, as the case may be, the consent of the Company be and is hereby accorded to the Board of Directors (which term shall include any duly constituted and authorized committee thereof) to create, issue, offer, allot and deliver in one or more tranches on Preferential

Basis, up to 4,00,000 Nos Fully Convertible Equity Warrants of face value of Rs. 10/- each at a price of Rs.58/- per share (including a premium of Rs.48/- per share) aggregating to Rs.2,32,00,000/- (Rupees two crores thirty two lakhs only) to Promoters with currency not exceeding eighteen months from the date of issue/allotment of the said Warrants or such extended currency as may be permitted under the applicable SEBI Guidelines as amended from time to time, each such Warrant entitling the holder thereof to exercise its option to apply for and be issued and allotted one fully paid-up equity share of face value of Rs. 10/- each in the Company at any time which option may be exercised by the holder in one or more tranches and on such terms and conditions as the Board may from time to time, whether on the same terms and conditions as may be deemed appropriate by the Board, both issued at a price which is higher than the minimum specified as per SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS. 2009 ("SEBI ICDR Guidelines") on the relevant date and that shares so issued upon conversion of Warrants shall rank pari-passu in all respects with the existing Equity Shares of the Company.

"RESOLVED FURTHER THAT the Relevant Date in relation to the Fully Convertible Equity Warrants for the purpose of determining the issue price under the SEBI Guidelines for Preferential Issue shall be 28.08.2010 i.e. the date 30 days prior to the date of the Annual General Meeting where the proposed issue is to be considered".

"RESOLVED FURTHER THAT the said Fully Convertible Equity Warrants shall be issued and allotted within a period of fifteen (15) days from the date of passing this Special Resolution provided that where the allotment of the said Fully Convertible Equity Warrants is pending on account of pendency of any approval of such allotment by any regulatory authority or the Central Government, the allotment shall be completed within a period of fifteen (15) days from the date of such approval or such other extended period as may be permitted under the applicable SEBI guidelines as amended from time to time".

"RESOLVED FURTHER THAT an amount of Rs. 14.50 per warrant (25% of issue price of Warrant) shall be payable on the date of allotment of the said Fully Convertible Equity Warrants, which shall be adjusted against the price payable subsequently for acquiring the equity shares by exercising the option for conversion with the balance amount being payable at the time of conversion, and the

said amount be forfeited, in case the option to acquire fully is not exercised. However the option to exercise shall not be earlier than six months and not later than 18 months of the issue of Warrants on such other terms as may be decided by the Board from time to time".

"RESOLVED FURTHER THAT the said Fully Convertible Equity Warrants to be issued and allotted upon conversion thereof on the exercise of the said option by the holder thereof shall be subject to a lock in period as per SEBI Guidelines as amended from time to time".

"RESOLVED FURTHER THAT for the purpose of creating, issuing, offering and allotting the said Fully Convertible Equity Warrants to be issued and allotted upon conversion thereof on the exercise of the said option by the holder thereof of the Company, as aforesaid, the Board of Directors, or Committee of Directors duly constituted for this purpose, of the Company be and is hereby authorised to do and perform all such other acts, deeds, matters and things as it may, in its absolute discretion deem necessary, expedient, desirable or appropriate to give effect to this resolution in all respects and in particular, to settle any questions, difficulties or doubts that may arise with regard to the offering, issuing, allotting and utilizing the issue proceeds of the said Fully Convertible Equity Warrants of the Company as it may, in its absolute discretion, deem fit and proper and also to seek the listing of such securities in one or more Stock Exchanges in India".

By order of the Board

Chennai August 28, 2010 K.Murali Company Secretary



NOTES

- In terms of Clause 49 of the Listing Agreement with the Stock Exchange, brief details regarding the Director's reappointment is given below:
 - A) The profile of Mr.Mallu Uttam Reddi who retires by rotation and being eligible for reappointment as a Director are as under:

Mr M Uttam Reddi is a senior Partner of M/s.Uttam Reddi & Co.,

Mr Uttam Reddi specializes in the field of Income Tax, Sales Tax, Customs and Central Excise. He has appeared in many landmark cases both in the Supreme Court and in the High Court of Judicature at Madras.

Ever since he has been the Legal advisor to large corporates such as Madras Fertilizers Limited, Southern Petro Chemicals Industries Corporation Ltd., GEC Group Companies in India, FAL Industries Ltd., Switching Technologies Gunther Ltd., KCP Sugars & Industrial Corporation Limited., among others.

Mr Uttam Reddi is associated with the Company as a Director from 1970 onwards.

Mr Uttam Reddi is interested in this resolution.

No other Director except Mr V Thirumal Rao Director relative of Mr Uttam Reddi is interested.

B) The profile of Mr.R.Gowri Shanker who retires by rotation and being eligible for reappointment as a Director are as under:

Mr.Gowri Shanker is a well-qualified technical and entrepreneurial professional with a distinguished management career leading the technology and operations of multi-million dollar organizations. He holds M.S. Degree in e-commerce from Carnegie Mellon University, M.S. in Industrial Engineering from University of Texas, M.B.A. from University of Chicago and B.Tech in Chemical Engineering from IIT, Madras. He has over 30 years experience with Multinational Companies such as AT & T, Fedex & Holiday Inns in the US and has had leadership roles in several entrepreneurial ventures. He is presently the Managing Director of OKS Pre-Press, Chennai.

Mr Gowri Shanker is associated with the Company as a Director from 2006 onwards.

No other Director except Mr R Gowri Shanker, is interested

2. The Explanatory Statement pursuant to Section 173 (2) of the Companies Act, 1956 in respect of the Special

- Business set out in Item no.4 and Item no.5 are annexed here to
- 3. A member entitled to attend and vote at the Meeting is entitled to appoint a Proxy or Proxies to attend and vote instead of himself and such Proxy or Proxies need not be a member or members of the Company. The Proxy form, duly signed, must be deposited at the Registered Office of the Company not less than 48 hours before the time of holding the meeting.
- 4. A Proxy can be in any of the forms set out in Schedule IX of the Companies Act, 1956.
- 5. The Register of Members and Share Transfer Books of the Company will remain closed from 18th September, 2010 to 27th September, 2010 (both days inclusive).
- Members are requested to intimate change, if any, in their addresses immediately.
- 7. The Company has already transferred the amount of all unclaimed dividends declared upto the period ended 31st March 1998 to the Investor Education and Protection Fund of the Central Government (as per Section 205 C of the Companies Act, 1956). It may also be noted that once the unclaimed dividend is transferred to the Central Government, as above, no claim shall lie in respect thereof.
- 8. Members are requested to bring their copy of the Annual Report with them to the Annual General Meeting.

EXPLANATORY STATEMENT: Pursuant to Section 173 (2) of the Companies Act, 1956

Item 4 (a)

As per Article 121 of the Articles of Association of the Company, the Board of Directors in their Meeting held on 12th August, 2010 appointed Mr Amrith Anumolu as an Additional Director of the Company and he vacates his office as Director in the forthcoming Annual General Meeting. Notice in writing has been received from a member signifying his intention to propose the name of Mr Amrith Anumolu for appointment as Director of the Company u/s 257 of the Companies Act, 1956

Mr Amrith Anumolu graduated his Bachcelor of Science in Electrical Engineering from Virginia Tech and Master education in Industrial Engineering from Georgia Tech. After completing his education he worked in various positions for companies like Ericsson Inc. and Panasonic Corp. His experience ranges from product design and development to business process improvements and re-engineering.

He is currently working as the Inventory and Planning Manager for Habasit America in Atlanda, USA. His experience, knowledge and skill in Engineering field will be immense help to the Company with regard to manufacturing and other activities.

Mr Amrith Anumolu is interested in this resolution. No other Director except Mr.Bharat Anumolu, Managing Director relative of Mr.Amrith Anumolu is interested.

Item 4 (b)

LIC of India proposed Vide their Letter Ref: INV/ ND Cell /JF DATED 12.06.2010 Mr.V.J.Singh, Principal ZTC, as Nominee to represent LIC of India. The Board of Directors in their meeting held on 12th August, 2010 appointed Mr.V.J.Singh as an Additional Director of the Company and he vacates his office as Director in the forthcoming Annual General Meeting. Mr.V.J.Singh joined LIC as a Direct Recruit Officer in the year 1977. The 58-year old Mr.Singh is an M.A. in Economics from Madurai University. He secured 7th Rank in the University at graduation level, holding the first class in B.A. Economics which was a rarity in 1970s.

The important assignments he held were, Marketing Manager of Aurangabad Division, Sr.Divisional Manager of Tirunelveli Division and Regional Manager of the combined heaviest portfolio of Estates and Office Services of Western Zone, Mumbai. Subsequently he held the post of Regional Manager (E&OS) of Southern Zone, Chennai. On his elevation to the cadre of Executive Director, he has taken over charge as Principal, Southern Zonal Training Centre, Chennai.

No other Director except Mr. V.J. Singh is interested.

ITEM 5 ISSUE OF FULLY CONVERTIBLE EQUITY WARRANTS

The Company is planning to issue on Preferential Basis 4,00,000 Nos Fully Convertible Equity Warrants of face value of Rs.10/- each at a price Rs.58/- per Share (including premium of Rs.48/-per share) which is higher than the price arrived by the Chartered Accountant in terms of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR" Guide Lines) aggregating to Rs.2,32,00,000/- (Rupees two crores thirty two lakhs only) to promoters, with currency not exceeding 18 months from the date of issue / allotment of the said Warrants as per Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009 ("SEBI ICDR" Guide Lines) on the relevant date and that shares so issued upon conversion of Warrants shall rank parri passu in all respects with the existing Equity Shares of the Company.

The information as required under Clause 73 of Chapter VII of SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS, 2009 for preferential issues are as under:

a) Object of the Issue

The Company is implementing a number of enhancements in its production capacity and its cash flow projections indicates that it would have to raise additional debt via Term Loans to finance the capital expenditure including working capital . To keep the burden low the Company proposes to raise capital via issue of Fully Convertible Equity Warrants to the Promoters on Preferential Basis. The necessary resolution under section 81(1A) of the

Companies Act, 1956 is being placed before the Share holders at the ensuing Annual General Meeting for seeking their approval.

b) the proposal of the Promoters, Directors or key management personnel of the issuer to subscribe to the offer

| Name of the Pror | noter | No of Fully Convertible Equity Warrants |
|-------------------------------------|------------|--|
| Mr .Bharat Anun Managing Directo | | 200000 |
| Mrs.A.Jayasree | - Promoter | 200000 |



c) Shareholding pattern before and after the offer of 4,00,000 Nos Fully Convertible Equity Warrants:

| | | BEF | ORE | AFI | TER |
|----|--|------------------|----------------|------------------|----------------|
| | Category | No. of Shares | % of Shares | No. of Shares | % of Shares |
| Α | Promoter's Holdings | | | | |
| 1. | Promoters | | | | |
| | - Indian Promoters | 1863259 | 48.61 | 2263259 | 53.46 |
| | - Foreign Promoters | NIL | NIL | NIL | NIL |
| 2. | Persons acting in Concert | NIL | NIL | NIL | NIL |
| | Sub Total | 1863259 | 48.61 | 2263259 | 53.46 |
| В | Non Promoter's Holdings | | | | |
| 3. | Institutional Investors | | | | |
| | a. Mutual Funds and UTI | NIL | NIL | NIL | NIL |
| | b. Bank, Financial Institutions, Insurance | 817160 | 21.32 | 817160 | 19.31 |
| | Companies (Central / State Govt. Institutions) | | | | |
| | c. Foreign Institutional Investors | NIL | NIL | NIL | NIL |
| | Sub Total | 817160 | 21.32 | 817160 | 19.31 |
| 4. | Others | | | | |
| | a. Private Corporate bodies | 104528 | 2.73 | 104528 - | 2.47 |
| | b. Indian Public | 1042241 | 27.18 | 1042241 | 24.62 |
| | c. NRIs / OCBs | 5980 | 0.16 | 5980 | 0.14 |
| | d. Any other | NIL | NIL | NIL | NIL |
| | Sub Total | 1152749 | 30.07 | 1152749 | 27.23 |
| | Grand Total | 3833168 | 100.00 | 4233168 | 100.00 |

d) Proposed time within which the allotment shall be completed:

The allotment of Fully Convertible Equity Warrants will be completed within a period of fifteen days from the date of passing the resolution by the Shareholders at the General Meeting, provided that when the allotment on Preferential Basis is pending on account of any approval of such allotment by any regulatory authority or the Central Government, the allotment shall be completed within 15 days from the date of receipt of such approval.

e) The identity of the proposed allottee and percentage of post preferential issue capital that may be held by it: The proposed allottees are as follows:

| Name of the Pror | noter | No of Fully Convertible Equity Warrants |
|------------------------------------|------------|--|
| Mr .Bharat Anun Managing Direct | | 200000 |
| Mrs.A.Jayasree | - Promoter | 200000 |

The Company has obtained necessary consent letters from the above allottees.

The Pre-Issue and Post-Issue shareholding pattern of the above allottees are given below:

| Name | Pre-issue | | After Conversion of Wo | |
|--------------------------------|-----------|------------|------------------------|------------|
| | No. of | % of share | No. of | % of share |
| | shares | holding | shares | holding |
| Mr Bharat Anumolu | 598250 | 15.61 | 798250 | 18.86 |
| - Managing Director / Promoter | | | | |
| Mrs A Jayasree | 543250 | 14.17 | 743250 | 17.56 |
| - Promoter | | | | |

f) Pricing Certificate of the Auditors:

M/s. N. Subramani, Chartered Accountants, Chennai, have issued a certificate as on 28.08.2010 being the relevant date, recommending a price of Rs.57.86 (Rupees fifty seven and paise eighty six only) per share calculated as per CHAPTER VII of 'SECURITIES AND EXCHANGE

BOARD OF INDIA (ISSUE OF CAPITAL AND DISCLOSURE REQUIREMENTS) REGULATIONS,

2009. They further certify that the proposed Preferential allotment of Equity Warrants is being made in accordance with the requirements contained in SEBI (ICDR) Guidelines for preferential issues. The said certificate shall be placed before the shareholders at the Annual General Meeting and is available for inspection of Members at the Registered Office of the Company during 11.00 a.m. to 4.00 p.m. on any working day up to the date of the Annual General Meeting.

The Board in their Meeting held on 23.08.2010 has authorised Mr. V. Thirumal Rao, Director to approve the price certified by the above Chartered Accountant on the relevant date.

g) Lock In

The Fully Convertible Equity Warrants to be issued and allotted on Preferential Basis shall be subject to a lock in period as per SEBI (ICDR) Regulations 2009 as amended from time to time.

h) Change in Management

There will be no change in the Management or control of the Company.

i) Legal Requirement

As per provisions of Section 81(1A) of the Companies Act, 1956, consent of the shareholders by way of Special resolution is required for issue of Fully Convertible Equity Warrants on preferential basis. Hence the Board recommends the said resolution for the approval of shareholders in the ensuing Annual General Meeting.

j) Disclosure of Interest

No other Director except Mr Bharat Anumolu- Managing Director and Mr Amrith Anumolu Director, relative of Mr.Bharat Anumolu is interested.

REPORT OF BOARD OF DIRECTORS

Your Directors present the 73rd Annual Report of the Company together with the Audited Accounts for the Financial Year ended 31.03.2010.

PERFORMANCE / OPERATIONS

| (Rs. Ir | ı Lakhs) |
|------------------|---|
| Year Ended | Year Ended |
| 31.03.2010 | 31.03.2009 |
| 5811.50 | 5282.16 |
| 565.07 | 138.63 |
| 12.77 | 15.02 |
| 552.30 | 123.61 |
| 73.79 | 57.31 |
| 478.51 | 66.30 |
| 320.03 | 31.00 |
| ar 579.50 | 548.50 |
| 899.53 | 579.50 |
| | Year Ended 31.03.2010 5811.50 565.07 12.77 552.30 73.79 478.51 320.03 579.50 |

REVIEW OF OPERATIONS INSULATION DIVISION

a) EPS

Performance of this division was satisfactory and during the year your Company has recorded substantial growth in this sector.

b) ISOBUILD PREFAB PANELS

The Division sold / installed 82658 RMT as against 93938 RMT during the previous year. Slowdown of Projects, in particular, from Pharmaceuticals, Roofing Applications, Cold Storage & Food processing industries affected the sales. We hope that the subsequent year will show better results.

c) CONTRACTING

Company's decision to reduce its exposure to AC&R segment resulted in drop in business. We are planning to enter contracting business substantially.

TRADING DIVISION

Trading Division's performance was affected largely due to slump in textile industry and exports. We were only doing textile exports. With our past experience, we are planning to enter foreign trade in a big way which will contribute significantly to our business.

CAPITAL ISSUE

The Company is implementing a number of enhancements in its production capacity and its cash flow projections indicates that it would have to raise additional debt via Term Loans to finance the capital expenditure including working capital. To keep the burden low the Company proposes to raise capital via issue of Fully Convertible Equity Warrants upto an extent of Rs.232.00 lakhs to the Promoters on Preferential Basis. The necessary resolution under section 81(1A) of the Companies Act, 1956 is being placed before you at the ensuing Annual General Meeting for seeking your approval.

LISTING WITH STOCK EXCHANGE

The Company's securities are listed at:

Madras Stock Exchange Ltd., 11 Second Line Beach, Chennai - 600 001.

The Listing fee to the Exchange has been paid upto date.

FIXED DEPOSITS

Fixed Deposits amounting to Rs. 1.14 Lakhs matured but were not claimed till 31st March, 2010. Subsequently, Fixed Deposits totaling to Rs 0.23 lakhs have been repaid. Reminders have been sent to the other deposit holders for their instructions.

All Deposits / Interest accrued there on remaining unclaimed for a period of seven years from the date they became due for payment have been credited to the Investor Education and Protection Fund under Section 205 C of the Companies Act, 1956.

INSURANCE

All the Properties of the Company including Buildings, Plant and Machinery and Stocks have been adequately insured.

DIRECTORS

Mr.P.Punnaiah, Director passed away on 26th February, 2010 and the Board members and employees places on record the excellent support and guidance given by him to the Company's growth.

Mr.M.Uttam Reddi and Mr R Gowri Shanker, Directors, retire by rotation at this Annual General Meeting, and being eligible, offer themselves for re-appointment.

Mr.Amrith Anumolu and Mr V J Singh (Nominee of LIC) appointed as Additional Directors of the Company with effect from 12.08.2010.

AUDITORS

The Auditors, M/s. Deloitte Haskins & Sells (DHS), retire and are eligible for re-appointment. A written certificate has been received by the Company from them that the re-appointment, if made, will be in accordance with the limits specified in Sec. 224 (1B) of the Companies Act, 1956.

NOTE ON SUBSIDIARY COMPANY MERGER OF SUBSIDIARY COMPANY

Pursuant to order dated 23rd July, 2009 passed by the Hon'ble High Court of Judicature at Madras in the Company Application No.988 of 2009 in Company Application No.551 of 2009, Meeting of Shareholders of BEARDSELL LIMITED was held on 9th September, 2009 at 10.00 A.M. at "Mini Hall", Sathguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai 600018 and the approval for merger of Viraat Granites (P) Ltd. (wholly owned subsidiary) with the Company was obtained. The report of the Chairman was filed in the Madras High Court immediately after the conclusion of the meeting.

Orders awaited from Hyderabad High Court for dissolution without winding up of the Subsidiary Company.



AUDITORS OF SUSIDIARY COMPANY

The Auditors, M/s. Deloitte Haskins & Sells (DHS), retire and are eligible for re-appointment. A written certificate has been received by the Company from them that the re-appointment, if made, will be in accordance with the limits specified in Sec. 224 (1B) of the Companies Act, 1956.

DIRECTORS' RESPONSIBILITY STATEMENT

As required by Sec. 217(2AA) of the Companies Act, 1956, your Directors further report that:

- In preparation of the annual accounts, applicable accounting standards have been followed along with proper explanation relating to material departures;
- II. The Directors have selected accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2010 and of the Profit of the Company for financial year ended 31st March, 2010:
- III. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- IV. The Directors have prepared the annual accounts on a going concern basis.

CORPORATE GOVERNANCE

Your Directors report that your Company has been fully compliant with the SEBI Guidelines on Corporate Governance, which have been incorporated in Clause 49 of the Listing Agreement. A detailed report on this forms part of Annexure.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Information Under Section 217(1)(e) of the Companies Act, 1956 read with Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1988 and forming part of Directors Report for the year ended 31st March, 2010.

Research and Development, Technology Absorption and Conservation of Energy

The main focus of the Company's research and Development effort is on Energy Conservation, process up gradation and environmental preservation

Better utility of Resources, to minimize cost & wastage. Continuous efforts are on to reduce wastage in use of Power and Fuel.

We are trying to go in for some cutting edge technology like solar, etc.

Foreign Exchange Earnings And Outgo

During the year under review, Foreign Exchange Earnings amounted to Rs.62.88 Lakhs as against Rs.115.33 Lakhs during previous year.

The total Foreign Exchange Outgo during the year under review was Rs.422.97 Lakhs as against Rs.212.57 Lakhs during previous year.

EMPLOYEE RELATIONS

The relations between the employees and management continued to be cordial during the year.

PARTICULARS OF EMPLOYEES

None of the employees come under purview of Section 217 (2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975.

ACKNOWLEDGMENT

Your Directors gratefully acknowledge the continued support received from the Bankers, Principals/Suppliers, Customers and Employees.

For and on behalf of the Board Bharat Anumolu Managing Director

Chennai August 28, 2010 V. Thirumal Rao Director

MANAGEMENT DISCUSSIONS AND ANALYSIS Industry Structure & Development

The Prefab building elements manufactured by your Company finds applications in Cold Storages, Food Processing Plants, Pharmaceuticals and Roofing Applications. Expanded Polystyrene has varied applications in insulation and packaging. Your Company also undertakes Contracts with inhouse/outsourced materials.

Outlook on Opportunities and Threats

With increased Industrial Construction and retail business activities and Government of India's thrust and encouraging policies on cold storages with latest technologies for improving post harvest infrastructure, there is likely to be increase in demand for your Company's products.

Fluctuating raw material prices can have negative impact on operations. Major raw materials are

- a. Expandable Polystyrene (a petroleum derivative): Increase in petroleum prices impacts this raw material price.
- b. Steel:

The upward trend in the global steel market has pushed up

the price of steel, a major component in Isobuild Prefab Panels.

Segment wise Performance

Insulation division which comprises manufacture of EPS products / Prefab Panels and related Contracting activities earned a revenue of Rs.5211.54 Lakhs. 95% of the total revenue.

Trading and others Segment which comprises Chemical, Motors and Exports earned a revenue of Rs. 281.23 Lakhs. 5% of the total revenue.

Internal Control System

Your Company has an effective Internal Control System and this is periodically reviewed for effectiveness. The Board of Directors have constituted an Audit Committee. The Audit Committee reviews the Internal Audit reports and their observations at regular intervals.

Material Development in Human Resources

Your Company believes that human resources **a**re the main assets of the Company and the Company's Policy is framed in this direction.

ANNEXURE

REPORT ON CORPORATE GOVERNANCE

1. COMPANY'S PHILOSOPHY

The Company strives towards ensuring transparency and professionalism in all decisions and spheres of operation, achieving excellence in Corporate Governance by confirming to the prevalent mandatory guidelines on Corporate Governance and to enhance shareholder value through sound business decisions driving the Organisation forward without undue restraints along with prudent framework of accountability and financial management.

2. BOARD OF DIRECTORS

Mr.P.Punnaiah, Director passed away on 26th February, 2010 and the Board Members and Employees places on record his valuable contribution to the growth of the company.

Company's Board currently comprises of Eight Directors of which one is a Managing Director. Non-Executive Directors bring wide-ranging experience and independent judgment to the Board's deliberations and decisions. Board of Directors of the Company meets at regular intervals for planning, assessing and evaluating all important business.

a) Composition

The information on Composition of the Board, Directors Attendance at the Board meetings held during the year and at the last Annual General Meeting, Directorships and Committee position held in other Companies are as under:

| Name of Director Category | | Attendance in Previous AGM held on 27-08-09 | Attendance in Board Meetings | held in O | rectorships ther Public companies | held i | e position n other canies |
|---------------------------|--------------------------------|---|------------------------------------|-----------|---|--------|---------------------------------|
| | | | | Director | Chairman | Member | Chairman |
| Mr.Bharat Anumolu* | Managing Director | Present | 6 | Nil | Nil | Nil | Nil |
| Mr.S.V.Narasimha Rao** | Executive Director | Present | 6 | 1 | Nil | Nil | Nil |
| Mr.P.Punnaiah*** | Non Executive Promoter | Not Present | Nil | Nil | Nil | Nil | Nil |
| Mr.M.Uttam Reddi | Non-Executive Independent | Present | 7 | Nil | Nil | Nil | Nil |
| Mr.P.C.D.Nambiar | Non-Executive Independent | Present | 4 | 5 | 1 | 2 | 3 |
| Mr.V.Thirumal Rao | Non-Executive Independent | Present | 8 | Nil | Nil | Nil | Nil |
| Mr.R.Gowri Shanker | Non-Executive Independent | Not Present | 4 | 5 | Nil | Nil | Nil |
| Mr.A.V.Ramalingan **** | Executive Director | Not Present | 1 | 1 | Nil | Nil | Nil |
| Mr.Amrith Anumolu | Non-executive Promoter | Appointed As an Additional Directo | or w.e.f .12.08.2010 | Nil | Nil | Nil | Nil |
| Mr.V.J.Singh | Non-executive (Nominee of LIC) | Appointed As an Additional Director w.e.f .12.08.2010 | | Nil | Nil | Nil | Nil |

^{*} Appointed as a Managing Director in the Board Meeting held on 20th May, 2009

^{*} Appointed as Executive Director in the Board Meeting held on 29th June, 2009

^{***} Cessation due to death on 26th Feb, 2010.

^{****} Resigned from the Board on 20th May, 2009.



b) No.of Board Meetings held during the year and dates of Meeting:

During the Financial Year 2009-2010, Eight Board meetings were held on 20.05.2009, 29.06.2009, 27.07.2009, 30.07.2009, 27.08.2009, 26.09.2009, 30.10.2009 and 28.01.2010.

c) Disclosures regarding appointment and reappointment.

i) Reappointment of Mr.M Uttam Reddi

At the Ensuing Annual General Meeting Mr. M. Uttam Reddi, Non- Executive Director, retires by rotation and is eligible for reappointment.

Mr. M. Uttam Reddi is a senior Partner of M/s. Uttam Reddi & Co.,

Mr.Uttam Reddi specializes in the field of Income Tax, Sales Tax, Customs and Central Excise. He has appeared in many landmark cases both in the Supreme Court and in the High Court of Judicature at Madras.

Ever since he has been the Legal advisor to large corporates such as Madras Fertilizers Limited, Southern Petro Chemicals Industries Corporation Ltd., GEC Group Companies in India, FAL Industries Ltd., Switching Technologies Gunther Ltd., KCP Sugars & Industrial Corporation Limited., among others.

Mr. Uttam Reddi is associated with the Company as a Director from 1970 onwards.

Mr. Uttam Reddi is interested in this resolution.

No other Director except Mr.V Thirumal Rao, Director relative of Mr.Uttam Reddi is interested.

ii) Reappointment of Mr.R. Gowri Shanker

At the Ensuing Annual General Meeting Mr.R. Gowri Shanker, Non- Executive Director, retires by rotation and is eligible for reappointment.

Mr.Gowri Shanker is a well-qualified technical and entrepreneurial professional with a distinguished management career leading the technology and operations of multi-million dollar organizations. He holds M.S. Degree in e-commerce from Carnegie Mellon University, M.S. in Industrial Engineering from University of Texas, M.B.A. from University of Chicago and B.Tech in Chemical Engineering from IIT, Madras. He has over 30 years experience with Multinational Companies such as AT & T, Fedex & Holiday Inns in the US and has had leadership roles in several entrepreneurial ventures. He is presently the Managing Director of OKS Pre-Press, Chennai.

Mr Gowri Shanker is associated with the Company as a Director from 2006 onwards.

No other Director, except Mr. R. Gowri Shanker, is interested.

iii) Appointment of Mr. Amrith Anumolu as an Additional Director.

As per Article 121 of the Articles of Association of the Company, the Board of Directors in their meeting held on 12th August, 2010 appointed Mr. Amrith Anumolu as an Additional Director of the Company and he vacates his office as Director in the forthcoming Annual General Meeting. Notice in writing has been received from a member signifying his intention to propose the name of Mr. Amrith Anumolu for appointment as Director of the Company u/s 257 of the Companies Act, 1956.

Mr. Amrith Anumolu graduated his Bachcelor of Science in Electrical Engineering from Virginia Tech and Master education in Industrial Engineering from Georgia Tech. After completing his education he worked in various positions for companies like Ericsson Inc. and Panasonic Corp. His experience ranges from product design and development to business process improvements and re-engineering.

He is currently working as the Inventory and Planning Manager for Habasit America in Atlanda, USA. His experience, knowledge and skill in engineering field will be immense help to the Company with regard to manufacturing and other activities.

Mr. Amrith Anumolu is interested in this resolution.

No other Director except Mr. Bharat Anumolu, Managing Director relative of Mr. Amrith Anumolu is interested.

iv) Appointment of Mr.V.J.Singh (Nominee to represent LIC of India) as an Additional Director

LIC of India proposed Vide their Letter Ref: INV/ ND Cell /JF DATED 12.06.2010 Mr.V.J.Singh Principal ZTC, as Nominee to represent LIC of India in our Board. The Board of Directors in their meeting held on 12th August, 2010 appointed Mr.V.J.Singh as an Additional Director of the Company and he vacates his office as Director in the forthcoming Annual General Meeting.

Mr.V.J.Singh joined LIC as a Direct Recruit Officer in the year 1977. The 58-year old Mr.Singh is an M.A. in Economics from Madurai University. He secured 7th Rank in the University at graduation level, holding the first class in B.A. Economics which was a rarity in 1970s.

The important assignments he held were, Marketing Manager of Aurangabad Division, Sr.Divisional Manager of Tirunelveli Division and Regional Manager of the combined heaviest portfolio of Estates and Office Services of Western Zone, Mumbai. Subsequently he held the post of Regional Manager (E&OS) of Southern Zone, Chennai. On his elevation to the cadre of Executive Director, he has taken over charge as Principal, Southern Zonal Training Centre, Chennai.

No other Director, except Mr. V.J. Singh, is interested.

3. AUDIT COMMITTEE

I Terms of Reference

The role, terms of reference and authority and powers of this committee are in conformity with the Listing Agreement. The essential functions of the committee include review of systems and procedures, overseeing the functioning of internal audit, the effectiveness of controls and regulatory compliances. It also reviews with management, Company's financial statements, financial reporting process, disclosure of financial information and observations of Auditors before submission to the Board. It recommends the appointment of Statutory Auditors and their fees.

II Composition and attendance

During the financial year 2009-2010, five Audit Committee meetings were held on 20.05.2009, 29.06.2009, 30.07.2009, 30.10.2009 and 28.01.2010.

Composition and Attendance record of the members of the Committee is as under:

| SI. No | Member | Designation | No. of meetings attended |
|--------|-----------------------------|--------------------|--------------------------|
| 1 | Mr.M.Uttam Reddi - Chairman | . Independent | 4 |
| 2 | Mr.P.C.D.Nambiar | Independent | 3 |
| 3 | Mr.V.Thirumal Rao | Independent | 5 |
| 4 | Mr.A.V.Ramalingan* | Executive Director | 1 |
| 5 | Mr.R.Gowrishanker | Independent | 3 . |
| 6 | Mr.S.V.Narasimha Rao** | Executive Director | 2 |

Resigned from the Board on 20th May, 2009.

SITTING FEES PAID TO DIRECTORS FOR THE FINANCIAL YEAR 2009-10

(Rs. In Lakhs)

| SI. No | Directors | Sitting Fees |
|--------|----------------------|--------------|
| 1 | Mr.Bharat Anumolu | 0.03 |
| 2 | Mr.S.V.Narasimha Rao | 0.03 |
| 3 | Mr.M.Uttam Reddi | 0.33 |
| 4 | Mr.P.C.D.Nambiar | 0.21 |
| 5 | Mr.V.Thirumal Rao | 0.39 |
| 6 | Mr.R.Gowri Shanker | 0.21 |
| | TOTAL | 1.20 |

REMUNERATION PAID TO WHOLE TIME DIRECTOR

(Rs. in Lakhs)

| 3 | Mr.A.V.Ramalingan | 0.82 16.24 | 0.43 7.68 | 0.15 7.74 | 0.26 6.48 | 1.66 38.14 |
|--------|----------------------|----------------------|----------------------------------|---------------------|---|----------------------|
| 2 | Mr.S.V.Narasimha Rao | 6.35 | 2.21 | 1.85 | 2.22 | 12.63 |
| 1 | Mr.Bharat Anumolu | 9.07 | 5.04 | 5.74 | 4.00 | 23.85 |
| SI. No | Name | Salary | Perquisites and Allowances | Commission | Contribution to •Provident Fund and Super Annuation Funds | Total |

4. SHARE HOLDERS GRIEVANCE COMMITTEE

Company is having a Share holders & Investors Grievance Committee in line with the amended Listing Agreement, which is responsible for all matters concerning the share transfers, transmissions, issue of duplicate Share Certificates and redressal of Investor's Grievances. The Committee comprises Mr.M. Uttam Reddi, Mr.V. Thirumal Rao and Mr.P.C.D. Nambiar.

Mr.K.Murali, Company Secretary, is the Compliance Officer.

^{*} Appointed as Executive Director in the Board Meeting held on 29th June, 2009.



GENERAL BODY MEETINGS Details of the last three Annual General Meetings of the Company are given below

| Financial Year | AGM | Location | Date | Time |
|----------------|------|--|----------|------------|
| 2008-09 | 72nd | Narada Gana Sabha, 314, TTK Salai, Chennai-600018 | 27.08.09 | 10.00 A.M. |
| 2007-08 | 71st | Narada Gana Sabha, 314, TTK Salai, Chennai-600018 | 27.08.08 | 10.00 A.M. |
| 2006-07 | 70th | Narada Gana Sabha, 314, TTK Salai, Chennai-600018 | 27.08.07 | 10.00 A.M. |

No Postal ballots were used/invited during the year 2009-10.

6. MERGER OF SUBSIDIARY COMPANY

Pursuant to order dated 23rd July, 2009 passed by the Hon'ble High Court of Judicature at Madras in the Company Application No.988 of 2009 in Company Application No.551 of 2009, Meeting of Shareholders of BEARDSELL LIMITED was held on 9th September, 2009 at 10.00 A.M. at "Mini Hall", Sathguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai 600018 and the approval for Merger of Viraat Granites (P) Ltd. (wholly owned subsidiary) with the Company was obtained. The report of the Chairman was filed in the Madras High Court immediately after the conclusion of the meeting. Orders awaited from Hyderabad High Court for dissolution without winding up of the Subsidiary Company.

7. DISCLOSURE

- a) There were no materially significant related party transactions during the year having conflict with the interest of the Company.
- b) Company has complied with all requirements of the Listing Agreement with Stock Exchange as well as regulations and guidelines of SEBI. No penalties or strictures have been imposed by SEBI, Stock Exchange or any statutory authority on matters relating to Capital markets during the last three years.

c) Accounting Treatment:

In the Preparation of financial statements, Generally Accepted Accounting Principles and Policies were followed. Mandatory Accounting Standards announced by the Institute of Chartered Accountants of India were followed in the preparation of financial statements.

d) Board Disclosures - Risk Management

The main objective of Risk Management is risk reduction and avoidance. It also helps the Company to identify the risks faced by the business and optimize Risk Management Strategies. The Company has a defined Risk Management framework.

e) Code of Conduct

The Company adopted a code of Conduct for members of the Board and Senior Management who have all affirmed in writing their adherence to the Code and has also been posted on the website of the Company www.beardsell.co.in. The Declaration to this effect signed by the Executive Director is given at the end of this report

f) Proceeds from public issues, rights issues, preferential issues etc.,

No Money has been raised through public/right/preferential issues during the year.

g) Management Disclosures.

Management Discussion and analysis report is forming part of the Annual Report.

8. CEO/CFO CERTIFICATION

The Board has received certificate from Managing Director and General Manager - Finance that they discharged the obligations under the Corporate Governance Guideline prescribed under SEBI.

9. MEANS OF COMMUNICATION

In compliance with the requirements of Listing Agreements, Company regularly submits un-audited as well as audited financial results to the Stock Exchange. These financial results are normally published in Economic Times - English and Makkal Kural - Tamil.

10. GENERAL SHARE HOLDERS INFORMATION

a) General Body Meeting

The 73rd Annual General Meeting of the Company will be held on Monday the 27th day of September, 2010 at 10.00 a.m. at "Mini Hall", Sathguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai 600018.

b) Financial Calendar

The Next Financial Year covers the period from 1st April, 2010 to 31st March, 2011

| Results for the Period | Expected date of Completion | | |
|------------------------------|-----------------------------|--|--|
| First Quarter | August, 2010 | | |
| Second Quarter & Half-Yearly | November, 2010 | | |
| Third Quarter | February, 2011 | | |
| Fourth Quarter | May, 2011 | | |

c) Date of Book Closure

18th September, 2010 to 27th September, 2010 (both days inclusive).

d) (i) Shareholding Pattern as on 31st March, 2010.

| | Category | | No. of Shares Held | Percentage Of Share Holding |
|----|--|-------------|-----------------------|--------------------------------|
| A | Promoter's Holdings | | | |
| 1. | Promoters | | | |
| | - Indian Promoters | | 1863259 | 48.61 |
| | - Foreign Promoters | | NIL | NIL |
| 2. | Persons acting in Concert | | NIL | NIL |
| | | Sub Total | 1863259 | 48.61 |
| В | Non Promoter's Holdings | | | |
| 3. | Institutional Investors | | | |
| | a. Mutual Funds and UTI | | NIL | NIL |
| | b. Bank, Financial Institutions, Insurance | | 817160 | 21.32 |
| | Companies (Central / State Govt. Instituti | ons) | | |
| | c. Foreign Institutional Investors | | NIL | NIL |
| | | Sub Total | 817160 | 21.32 |
| 4. | Others | | | |
| | a. Private Corporate bodies | | 104528 | 2.73 |
| | b. Indian Public | | 1042241 | 27.18 |
| | c. NRIs / OCBs | | 5980 | 0.16 |
| | d. Any other | | NIL | NIL |
| | | Sub Total | 1152749 | 30.07 |
| | | Grand Total | 3833168 | 100.00 |

(ii) DISTRIBUTION OF HOLDINGS AS ON 31ST MARCH, 2010

| No. of Shares | Share | holders | Shares Amount | | |
|-----------------|-------|---------|---------------|------------|--|
| | Nos. | % | . Rs. | % to Total | |
| Up to 5000 | 3185 | 98.97 | 6043870 | 15.77 | |
| 5001 to 10000 | 7 | 0.22 | 505800 | 1.32 | |
| 10001 to 20000 | 4 | 0.12 | 543500 | 1.42 | |
| 20001 to 30000 | 2 | 0.06 | 467000 | 1.22 | |
| 30001 to 40000 | 1 | 0.03 | 374500 | 0.98 | |
| 40001 to 50000 | 6 | 0.19 | 2882500 | 7.52 | |
| 50001 to 100000 | 8 | 0.25 | 5040510 | 13.15 | |
| 100001 & above | 5 | 0.16 | 22474000 | 58.62 | |
| TOTAL | 3218 | 100.00 | 38331680 | 100.00 | |

e) Share Transfer Systems

The Company has entered into agreements with National Securities Depository Limited (NSDL) and Central Depository Services (India) Limited (CDSL) for dematerialisation of the Company's shares. The ISIN No., allotted is INE520H01014. Members now have the option to hold their shares in demat form either through the NSDL or CDSL.

f) Dematerialisation of Shares

As on 31st March, 2010, 2693905 shares (70.28%) have been dematerialised.



g) Registrar And Share Transfer Agents

Cameo Corporate Services Limited, Chennai is the Registrar and Share Transfer Agent of the Company.

Address of the Share Transfer Agent:

The General Manager

M/s Cameo Corporate Services Limited

Subramanian Building,

No. 1, Club House Road,

Tel: (044) 28460390-91

Chennai 600 002.

e-mail: cameo@cameoindia.com

h) Listing On Stock Exchange

The shares of the Company are listed in Madras Stock Exchange. Listing fees has been paid up-to-date.

i) Market Price Data

Monthly High / Low & Closing Prices during each month in the financial year

| Month | High Rs. | Low Rs. | Closing Rs. | Volume Traded Nos |
|--------|-------------|------------|----------------|----------------------|
| Jan-10 | 100.25 | 35.00 | 71.25 | 18050 |
| Feb-10 | 76.00 | 53.25 | 55.75 | 6845 |
| Mar-10 | 67.00 | 54.05 | 67.00 | 2757 |

Note: Shares were permitted to trade in National Stock Exchange from 8th January, 2010

i) Address For Correspondence

Registered Office:

Secretarial Department

BEARDSELL LTD

47, Greams Road, Chennai-600006 Tel: (044) 28293296

Email: ho@beardsell.co.in

k) E-mail ID for Redressal of Investor Complaints

An e-mail id has been created for Redressal grievance division/ Compliance officer exclusively for the purpose of registering the complaints of the investors. Investors may send their complaints to igrc@beardsell.co.in

COMPLIANCE

Company has obtained a certificate from Auditors regarding compliance of conditions of Corporate Governance as stipulated under Clause 49 of the Listing Agreement which is attached to this report.

Chennai

August 12, 2010

For and on behalf of the Board Bharat Anumolu - Managing Director

V. Thirumal Rao - Director

STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT,1956 RELATING TO SUBSIDIARY COMPANY

For the Financial Year of the Subsidiary Company ended 31st March, 2010

| Viraat Granites Private Limited | Number |
|---------------------------------|--------|
| Equity Shares held | 740578 |

The Net aggregate of Profit / (Loss) of the Subsidiary Company for the financial year so far as it concerns the members of the Holding Company and dealt with / not dealt with the accounts of Holding Company for the year ended 31st March, 2010

| | | Dealt with | Not Dealt With |
|----|---|------------|----------------|
| | | (Rupees | : In Lakhs) |
| a. | For the Financial Year Profit / (Loss) | (0.92) | NIL |
| b. | For the Previous Financial Year | (1.47) | NA |

Bharat Anumolu Managing Director V Thirumal Rao Director

Chennai 12th August, 2010 Y Mukthar Basha General Manager - Finance K Murali Company Secretary

Declaration on Code of Conduct

This is to confirm that the Company has adopted a Code of Conduct for the Board of Directors and Senior Management of the Company. The same is available on the website of the Company as www.beardsell.co.in. As Managing Director of Beardsell Limited and as required by Clause 49 (1D) of the Listing Agreement of the Stock Exchanges in India, I hereby declare that all the Board members and senior management personnel of the Company have affirmed compliance with the Code of Conduct for the financial year 2009-2010.

Place: Chennai.

Dated: 12th August, 2010

Bharat Anumolu Managing Director

AUDITORS' CERTIFICATE ON CORPORATE GOVERNANCE

To the Members of Beardsell Limited

We have examined the compliance of conditions of Corporate Governance of Beardsell Limited for the year ended March 31, 2010, as stipulated in Clause 49 of the Listing Agreement of the said company with stock exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the Management. Our examination has been limited to a review of procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of Corporate Governance as stipulated in the said clause. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us by the Directors and the Management, we certify that the Company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above mentioned Listing Agreement.

We state that no investor grievance is pending against the company as at March 31, 2010 as per the records maintained by the Shareholders / Investors Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor of the efficiency or effectiveness with which the management has conducted the affairs of the Company.

Chennai August 12, 2010 For Deloitte Haskins & Sells Chartered Accountants

M.K. Ananthanarayanan Partner Membership No. 19521

| FIVE YEAR RECORD (Rs. in Lakh | | | | | | | |
|--|-----------------------|------------------------|---------------------------|----------------------------|----------------------|--|--|
| | | Yea | r ended 31st M | arch | | | |
| | 2006 | 2007 | 2008 | 2009 | 2010 | | |
| Income | 4191.38 | 5448.02 | 6047.72 | 5282.16 | 5811.50 | | |
| Profit before Depreciation | 249.74 | 437.38 | 436.56 | 123.61 | 552.30 | | |
| Depreciation | 68.26 | 63.85 | 57.31 | 57.31 | 73.79 | | |
| Taxation - Current - Deferred - Fringe Benefit Tax | 30.47 5.71 8.88 | 105.00 5.67 8.20 | 150.00 (15.72) 9.71 | 145.00 (117.60) 7.90 | 110.00 48.48 - | | |
| Profit after Tax | 136.42 | 254.66 | 235.26 | 31.00 | 320.03 | | |
| Dividend | - | 38.33 | 57.50 | - | - | | |
| Tax on Dividend | - | 6.51 | 9.77 | - | - | | |
| Retained Funds | 136.42 | 209.82 | 167.99 | 31.00 | 320.03 | | |
| Share Capital | 383.32 | 383.32 | 383.32 | 383.32 | 383.32 | | |
| Earnings per Share (Rs.) | 3.56 | 6.64 | 6.14 | 0.81 | 8.35 | | |
| Net Worth | 1245.32 | 1455.14 | 1623.13 | 1654.13 | 1974.16 | | |
| Book Value per Share (Rs.) | 32.49 | 37.96 | 42.34 | 43.15 | 51.50 | | |

Report of the Auditors' to the Members



- 1. We have audited the attached Balance Sheet of BEARDSELL LIMITED ("the Company") as at March 31, 2010, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure reffered to in paragraph 3 above, we report as follows:
 - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) the balance sheet, the profit and loss account and the cash flow statement dealt with by this report are in agreement with the books of account;
 - (d) in our opinion, the balance sheet, the profit and loss account and the cash flow statement dealt with by this report are in compliance with the accounting standards referred to in section 211(3C) of the Companies Act, 1956;
 - (e) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - in the case of the balance sheet, of the state of affairs of the Company as at 31 st March, 2010

- (ii) in the case of the profit and loss account, of the profit of the Company for the year ended on that
- (iii) in the case of the cash flow statement, of the cash flows of the Company for the year ended on that
- 5. On the basis of the written representations received from the directors as on March 31, 2010 taken on record by the Board of Directors, none of the directors is disqualified as on 31 st March, 2010 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

For Deloitte Haskins & Sells Chartered Accountants

(Registration No.008072S) M.K.Ananthanarayanan

Place: Chennai Date: August 12, 2010

Partner

(Membership No.19521)

Annexure to the Auditors' Report to the Members

(Referred to in Paragraph 3 of our report of even date)

- (i) Having regard to the nature of the Company's business/activities/result, clauses (viii), (x), (xii), (xiii), (xiv), (xv), (xviii), (xix) and (xx) of CARO are not applicable.
- (ii) In respect of its fixed assets:
 - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets
 - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
 - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventory:
 - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
 - (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
 - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iv) The Company has neither granted nor taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the Register maintained under section 301 of the Companies Act, 1956.
- (v) In our opinion and according to the information and explanations given to us, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory and fixed assets and for the sale of goods and services. During the course of our audit, we have not observed any major weakness in such internal control system.
- (vi) Based on Audit procedures applied by us, and according to the information and explanations provided by the management, we are of the opinion that there are no transactions that are needed to be entered in the register maintained under Section 301 of the Companies Act, 1956.
- (vii) In our opinion and according to the information and explanations given to us, the Company has complied with the provisions of Sections 58A and 58AA or any other relevant provisions of the Companies Act, 1956 and the Companies. (Acceptance of Deposits) Rules, 1975 with regard to the deposits accepted from the public. According to the information and explanations given to us, no order has been passed by the Company Law Board or the National Company Law Tribunal or the Reserve Bank of India or any court or any other Tribunal.
- (viii) In our opinion, the Company has an adequate internal audit system commensurate with the size and the nature of its business
- (ix) According to the information and explanations given to us in respect of statutory dues:
 - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax,

- Custom Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
- (b) There were no undisputed amounts payable in respect of Income-tax, Wealth Tax, Custom Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31st March, 2010 for a period of more than six months from the date they became payable.
- (c) Details of dues of Income-tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty and Cess which have not been deposited as on 31st March, 2010 on account of disputes are given below:

| Statute | Nature of Dues | Forum where Dispute is pending | Period to which the amount relates | Amount involved (Rs. in lakhs) |
|------------------------------------|-------------------|---|--|-----------------------------------|
| Sales Tax Act of Various states | Sales Tax Dues | Deputy Commissioner, Assistant commissioner and Appellate authorities | 1982-83 to 1985-86, 1989- 90 to 1995-96, 1997-98, 1998-99, 2000-01 to 2003-04 | 6.44* (P.Y 9.29) |
| Central Sales Tax Act | Sales Tax Dues | Deputy Commissioner and CTO of various states | 1993-94 to 1995-96, 1997-98, 2000-01, 2001-02, 2003-04 | 7.60** (P.Y 7.60) |

- * Out of the above, an amount of Rs.3.85 Lakhs (P.Y. Rs.3.05 Lakhs) has been deposited with the relevant authorities.
- ** Out of the above, an amount of Rs.2.65 Lakhs (P.Y. Rs.2.65 Lakhs) has been deposited with the relevant authorities.
- (x) In our opinion and according to the information and explanations given to us, the Company has not defaulted in the repayment of dues to banks.
- (xi) In our opinion and according to the information and explanations given to us, the term loans have been applied for the purposes for which they were obtained, other than temporary deployment pending application.
- (xii) In our opinion and according to the information and explanations given to us and on an overall examination of the balance sheet, we report that funds raised on short-term basis have not been used during the year for long-term investment.
- (xiii) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no fraud on the Company has been noticed or reported during the year.

For Deloitte Haskins & Sells Chartered Accountants (Registration No.008072S)

M.K.Ananthanarayanan Partner (Membership No. 19521)

Place : Chennai Date : August 12, 2010



| | | As at tarch 31,2010 | As at March 31,200 |)9 |
|--|----------------------------|---|---|---------|
| | Schedule | (Rs. | in lakhs) | |
| SOURCES OF FUNDS Shareholders' Funds | | | | |
| Share Capital Reserves and Surplus | 1 2 | 383.32 1590.84 ———————————————————————————————————— | 383.32 1270.81 | 1654.13 |
| Loan Funds Secured Loans | 3 | 200.00 | 15.79 | 1034.13 |
| Unsecured Loans | | 78.01 ———— 278.01 | 19.75 | 35.54 |
| APPLICATION OF FUNDS | 4 | 2252.17 | | 1689.67 |
| Fixed Assets Gross Block Less: Accumulated Depreciation Net Block Capital Work in Progress including advances | 4 | 1344.55 587.31 757.24 83.02 | 1032.15 616.09 416.06 98.74 | |
| Net Block | _ | 840.26 | | 514.80 |
| Investments | 5 | 214.21 | | 189.21 |
| Deferred Tax Assets (Net) | | 26.25 | | 74.73 |
| Current Assets, Loans and Advances Current Assets Inventories Sundry Debtors Cash and Bank Balances Loans and Advances | 6 7 8 9 | 347.15 1176.54 869.26 495.08 2888.03 | 230.11 993.62 681.36 458.13 2363.22 | |
| Less: Current Liabilities and Provisions (a) Current Liabilities (b) Provisions | 10 1509.87 206.71 | | 1376.50 75.79 1452.29 | |
| Net Current Assets | | 11710.38 | 1432.27 | 910.93 |
| | | 2252.17 | | 1689.67 |
| Accounting Policies and Notes on Accounts | 15 | | | |
| In terms of our Report attached | | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | Bharat An Managing E | | V Thirumal Ro Director | 00 |
| M.K.Ananthanarayanan Partner | Y Mukthar General Manag | | K Murali Company Secre | etary |
| Chennai August 12, 2010 | | | | |

Profit And Loss Account for the year ended March 31, 2010

| | | For the Year ended March 31, 2010 | For t Year ei March 3 | nded |
|--|----------|--|-----------------------------|---|
| INCOME | Schedule | (R | s. in Lakhs) | |
| Turnover Less: Excise Duty Net Sales Commission & Rental Income Others | 11 12 | 5608.83 224.78 5384.05 108.72 318.73 | | 5430.50 339.20 5091.30 131.37 59.49 |
| EXPENDITURE Manufacturing and Other expenses Interest | 13 14 | 5811.50 5246.43 12.77 | - | 5282.16 5143.53 15.02 |
| Depreciation Profit for the year before tax | | <u>73.79</u> 5332.99 478.51 | | 57.31 5215.86 66.30 |
| Less: Provision for Taxation - Current - Deferred - Fringe Benefit Tax | | 110.00 48.48 - | 145.00 (117.60) 7.90 | 25.20 |
| Profit for the year after tax Add: Balance brought forward from Previous year Balance carried to Balance sheet | | 158.48 320.03 579.50 899.53 | | 35.30 31.00 548.50 579.50 |
| Basic and diluted earnings per share of face value of Rs.10/- each (in Rupees) | | 8.35 | | 0.81 |
| Accounting Policies and Notes on Accounts | 15 | | | |

In terms of our Report attached

For DELOITTE HASKINS & SELLS
Chartered Accountants

Bharat Anumolu
Managing Director

V Thirumal Rao
Director

M.K.Ananthanarayanan

Y Mukthar Basha
K Murali
General Manager - Finance

Company Secretary

Chennai August 12, 2010

Cash Flow Statement for the year ended March 31, 2010

| 8 | | | | March 31 | , 2010 (Rs. in L | | 31, 2009 |
|-----|---|------------------|-----------------|-------------|----------------------------|------------------|-------------------------|
| A. | CASH FLOW FROM OPERATING ACTIV | ITIES | | | • | akris) | |
| | Profit for the year before tax | | | | 478.51 | | 66.30 |
| | Adjustments for : Depreciation | | | 73.79 | | 57.31 | |
| | Unrealised Exchange Variation (Net) | | | 3.31 | | (0.68) | |
| | Interest Expenses | | | 12.77 | | 15.02 | |
| | Provision no longer required written back Dividend Income | | | (0.44) | | (0.55) (0.44) | |
| | Interest Income | | | (51.31) | | (35.20) | |
| | (Profit)/Loss on Sale of Assets (Net) | | | (0.20) | | (1.79) | |
| | Provision for Doubtful debts | | | 32.72 | | 4.25 | |
| | Provision for Doubtful Advances Provision for Warranties | | | - 148.29 | | 269.39 70.15 | |
| | Provision for Compensated Absences | | | 3.38 | | 0.74 | |
| | Bad Debts Written-off | | | 4.44 | | 25.64 | |
| | | | | | 226.75 | | 403.84 |
| | Operating Profit before Working Capital Cha | nges | | | 705.26 | | 470.14 |
| | Adjustments for: Increase in Debtors & Other Receivables | | | (262.94) | | (10.23) | |
| | (Increase)/Decrease in Inventories | | | (117.04) | | 157.34 | |
| | Increase in Current Liabilities and Provision | ns | | 121.82 | (050.54) | 57.18 | 004.00 |
| | Cost Consultation Consultan | | | | (258.16) 447.10 | | <u>204.29</u> 674.43 |
| | Cash Generated from Operations Taxes paid (Net of Refunds), including Fri | inge Benefit Tax | | | (118.22) | | (46.03) |
| | NET CASH GENERATED FROM OPERATING | • | (A) | | 328.88 | | 628.40 |
| | | | , | | | | |
| В. | CASH FLOW FROM INVESTING ACTIVI | TIES | | | | | |
| | Capital Expenditure | | | | (420.74) | | (174.51) |
| | Proceeds from Sale of Fixed Assets | | | | 21.70 (25.00) | | 3.32 (168.48) |
| | Purchase of Investments Dividend Received | | | | 0.44 | | 0.44 |
| | Interest Received | | | | 50.65 | | 32.20 |
| | NET CASH (USED IN) INVESTING ACTIVITIES | 5 | (B) | | (372.95) | | (307.03) |
| C. | CASH FLOW FROM FINANCING ACTIV | ITIES | | | | | |
| | Proceeds from Long term borrowings | | | | 200.00 | | _ |
| | Short Term Borrowings (Net) | | | | 42.47 | | (98.92) |
| | Interest on Borrowings | | | | (13.25) | | (19.08) (64.82) |
| | Dividend Paid including dividend tax NET CASH GENERATED FROM/(USED IN) FINANC | ING ACTIVITIES | (C) | | 229.22 | | (182.82) |
| | NET INCREASE IN CASH AND CASH EQUIV | | (A) + (B) + (C) | | 185.15 | | 138.55 |
| | | | | | | | |
| | Opening Balance of Cash and Cash Equivale | | | | 631.91 | | 493.36 |
| | Closing Balance of Cash and Cash Equivaler | nts | | | 817.06 | | 631.91 |
| | Reconciliation of cash and cash equiv | alents | | | | | |
| | Cash and Cash equivalents at the end of the | year as per Rale | ance Sheet | | 869.26 | | 681.36 |
| | Less: Bank deposits under lien | year as per bait | unce sheer | | 48.14 | | 45.30 |
| | Less: Balances in Unpaid dividend account | | | | 4.06 | | 4.15 |
| | This is the Cash Flow Statement referred to in our Repo | rt of even date. | | | 817.06 | | 631.91 |
| For | DELOITTE HASKINS & SELLS | Bhara | at Anumolu | | ٧ | Thirumal Ra | 0 |
| | artered Accountants | | ing Director | | | Director | - |
| | (.Ananthanarayanan | _ | thar Basha | | | K Murali | |
| | k.Ananmanarayanan Iner | | anager - Finan | ice | Cor | npany Secre | tarv |
| | ennai | 2 2 | | | 201 | | 1 |
| | gust 12, 2010 | | | | | | |
| 5 | , | 2 | 20 | | | | |

Schedules forming part of the Balance Sheet and Profit and Loss Account

| SCHEDULE 1 SHARE CAPITAL | As at March 31, 2010 | (Rs. in Lakhs) | As at March 31, 2009 |
|---|-------------------------|----------------|-------------------------|
| Authorised 50,00,000 Equity Shares of Rs.10/- each | 500.00 | | 500.00 |
| Issued, Subscribed and Paid up 38,33,168 Equity Shares of Rs.10/- each fully paid up | 383.32 | | 383.32 |

Of the above Shares

6,78,700 Equity Shares of Rs.10/- each are issued as fully paid-up by way of Bonus Shares through the capitalisation of Reserves and from Securities Premium Account

1,57,400 Equity Shares of Rs. 10/- each are issued as fully paid-up pursuant to a contract without payments being received in cash

| SCHEDULE 2 RESERVES AND SURPLUS | As at April 1, 2009 | Additions | Deductions | As at March 31,2010 |
|---|------------------------|-----------|---------------|------------------------|
| Securities Premium | 241.31 | ٠_ | - | 241.31 |
| General Reserve | 450.00 | - | - | 450.00 |
| Surplus As Shown In Profit And Loss Account | 579.50 | 320.03 | - | 899.53 |
| | 1270.81 | 320.03 | | 1590.84 |
| SCHEDULE 3 | | As o | at | As at |
| LOANS SECURED LOANS | | March 31 | , 2010 | March 31, 2009 |
| I. Term Loans from Banks | | 000 | • | |
| IDBI Bank Ltd. Amounts repayable within one year - Rs.50.00 lc | ikhs (PY Rs. Nil) | 200. | • | - |
| II. Working Capital Facilities from Banks | | | | |
| Packing Credit | | - | | 15.79 |
| | | 200. | 00 | 15.79 |
| UNSECURED LOANS | | | | |
| Fixed Deposits | | 78. | .01 | 19.75 |
| SCHEDULE 4 | | | | /D · 1 11 \ |
| FIXED ASSETS | | | | (Rs. in Lakhs) |

| | | | GROSS BL | OCK | | DEPRECIA | ATION | | NET | BLOCK |
|---|---------------------------|----------------|-----------------|----------------------------|---------------------------|--------------------|-----------------|----------------------------|----------------------------|----------------------------|
| DESCRIPTION | As at April 1, 2009 | Addi- tions | Deduc- tions | As at March 31, 2010 | As at April 1, 2009 | For the Year | Deduc- tions | As at March 31, 2010 | As at March 31, 2010 | As at March 31, 2009 |
| Freehold Land * | 6.92 | , | | 6.92 | - | - | ٠. | | 6.92 | 6.92 |
| Leasehold Land | 21.16 | 17.16 | - | 38.32 | 0.61 | 0.20 | - | 0.81 | 37.51 | 20.55 |
| Buildings ** | 257.70 | 60.32 | 24.25 | 293.77 | 77.76 | 8.62 | 10.98 | 75.40 | 218.37 | 179.94 |
| Plant and Machinery *** / # | 571.00 | 252.43 | 63.50 | 759.93 | 451.97 | 43.84 | 62.53 | 433.28 | 326.65 | 119.03 |
| Electrical Installation | 20.43 | 22.88 | 5.77 | 37.54 | 17.56 | 2.16 | 4.91 | 14.81 | 22.73 | 2.87 |
| Furniture, Fittings & Office Equipments | 83.79 | 12.15 | 24.52 | 71.42 | 50.25 | 8.13 | 21.18 | 37.20 | 34.22 | 33.54 |
| Leasehold Improvements | | 26.18 | - | 26.18 | - | 2.30 | - | 2.30 | 23.88 | - |
| Vehicles | 71.15 | 45.34 | 6.02 | 110.47 | 17.94 | 8.54 | 2.97 | 23.51 | 86.96 | 53.21 |
| | 1032.15 | 436.46 | 124.06 | 1344.55 | 616.09 | 73.79 | 102.57 | 587.31 | 757.24 | 416.06 |
| Capital Work in Progress including adva | ınces | | | | | | | | 83.02 | 98.74 |
| | | | | | | | | | 840.26 | 514.80 |
| Previous year | 1018.85 | 75.77 | 62.47 | 1032.15 | 619.72 | 57.31 | 60.94 | 616.09 | 416.06 | 399.13 |

^{*} Given on Operating Lease

^{*} Given on Operating Lease - Cost - Rs.61.40 lakhs (Rs. 84.30 lakhs), Depreciation - Rs.2.05 lakhs (Rs.2.82 lakhs) and WDV - Rs. 31.72 lakhs (Rs.46.82 lakhs)

^{***} Given on Operating Lease - Cost - Rs. 200.78 lakhs (Rs. 256.35 lakhs), Depreciation - Rs. 12.46 lakhs (Rs. 10.85 lakhs) and WDV - Rs. 61.33 lakhs (Rs. 63.70 lakhs)

[£] Excludes value of Plant & Machinery given as grant under United Nations Development Programme (UNDP) taken at nominal value of Rs.2/-. (2009 : Rs.2/-)



| | As a March 31, | | Marc | As at h 31, 2009 |
|---|-------------------|-------------------------|----------------|---------------------|
| SCHEDULE 5 | Face Value | Cost | Face Val | ue Cost |
| INVESTMENTS (Long Term) In fully paid Equity Shares TRADE - UNQUOTED | | | (Rs. in Lakhs) | |
| Diana Garments (Private) Limited 15,000 Equity shares of Rs.10/-each | 1.50 | - | 1.50 | - |
| Sri Balaji Insulation (P) Ltd 3,400 Equity Shares of Rs.100/- each | 3.40 | - | 3.40 | - |
| Hyderabad EPS Products (P) Ltd., 18,000 Equity shares of Rs.10/-each | 1.80 | 1.80 | 1.80 | 1.80 |
| Arpejay Investments (P) Ltd., 900 Shares @ Rs.100/- each Pondy EPS Products (P) Ltd., | 0.90 | - | 0.90 | - |
| 180 Equity Shares of Rs. 100/- each | 0.18 | - | 0.18 | - |
| Pink Packaging & Moulding Pvt.Ltd 5,300 Shares @ Rs.141.50/- each | 5.30 | 7.50 | 5.30 | 7.50 |
| SuRe Energy Systems Pvt. Ltd., 6,000 Shares @ Rs.416.70 each In Subsidiaries (wholly owned) | 0.60 | 25.00 | - | - |
| Viraat Granites Private Limited 7,41,078 Equity Shares @ Rs.10/- each | 74.11 | 178.48 | 74.11 | 178.48 |
| In partly paid Equity Shares TRADE - UNQUOTED Royal Insulation (P) Itd., | | | 0.10 | |
| 3,618 Equity Shares of Rs.10/- each Rs.5/- per share paid up Sarovar Insulation (P) Itd., | 0.18 | - | 0.18 | - |
| 3,618 Equity Shares of Rs.10/- each Rs.5/- per share paid up | 0.18 | - | 0.18 | - |
| IN FULLY PAID SHARES NON-TRADE-QUOTED Nava Bharat Ventures Limited | | 212.78 | | 187.78 |
| 1,565 Equity Shares of Rs.2/- each | 0.03 | 0.08 | 0.03 | 80.0 |
| ICICI Bank Ltd., 233 shares of Rs.10/- each | 0.01 | 0.12 | 0.01 | 0.12 |
| Taurus Mutual Fund - Boinanza Exclusive Growth Scheme 13,333 Units of Rs.10/- each | 1.00 | 1.00 | 1.00 | 1.00 |
| Andhra Bank 2,300 Shares of Rs.10/-each | 0.23 | 0.23 1.43 | 0.23 | 0.23 |
| Market Value of Quoted Investments Aggregate cost of Quoted Investments | | 214.21 16.17 1.43 | | 7.00 1.43 |

Schedules forming part of the Balance Sheet and Profit and Loss Account

| | As at March 31, 2 | 010 | As c March 31 | |
|--|----------------------|--|--|--|
| SCHEDULE 6 | | (Rs. in L | akhs) | |
| INVENTORIES | | | | |
| Stores and Spare parts Loose Tools Raw Materials Trading and Finished Goods Process Stock Jobs in Progress | _ | 3.78 2.98 132.83 68.95 26.49 112.12 347.15 | | 3.30 2.29 76.19 66.34 11.53 70.46 230.11 |
| SCHEDULE 7 SUNDRY DEBTORS - UNSECURED | | | | • • |
| Debts outstanding for a period exceeding six months Considered Good Considered Doubtful | 76.33 95.50 | | 87.69 82.25 | |
| Less: Provision | 171.83 95.50 | 76.33 | 169.94 82.25 | 87.69 |
| Other Debts* Considered Good Considered Doubtful Less: Provision * Includes Retention Money | | 100.21 176.54 10.89 | 905.93 <u>27.60</u> 933.53 <u>27.60</u> | 905.93 993.62 61.23 |
| SCHEDULE 8 CASH AND BANK BALANCES | | | | |
| Cash, Cheques and stamps on hand | | 33.61 | | 47.02 |
| Balances with scheduled Banks on | | | | |
| Current Account Margin Money Deposits * Fixed Deposits Unpaid Dividend Account | | 835.65 | 255.64 42.30 332.25 4.15 | 634.34 |
| * for Bank Guarantees and Letter of Credit | _ | 869.26 | | 681.36 |



| | A | S | at | | | |
|------|---|---|----|----|---|---|
| Acre | h | 3 | 1 | 20 | 1 | Λ |

As at March 31, 2009

SCHEDULE 9

LOANS AND ADVANCES

(Rs. in Lakhs)

| Secured # | | 184.27 | | 185.36 |
|---|-------------------------|----------------|---|----------------|
| Unsecured - Considered Good Advances recoverable in cash or in kind for value to be received Deposits * Balance with Excise Authorities Unsecured - Considered Doubtful | 147.50 82.35 2.82 | 232.67 | 128.07 87.40 1.70 269.39 269.39 | _ 217.17 |
| Less : provision for doubtful advances | | - | 207.37 | - |
| Interest Accrued on Deposits Advance Tax and Tax Deducted at Source including Fringe Benefit Tax (Net of Provisions Rs.667.81 -P.Y.Rs.5 | .58.81) | 0.19 77.95 | | 4.16 51.44 |
| *Includes with Government Departments | 33.31, | 495.08 2.41 | | 458.13 2.41 |

[#] Includes Rs.180.00 lakhs secured by registered mortgage and deposit of title deeds relating to property

SCHEDULE 10

CURRENT LIABILITIES AND PROVISIONS

Current Liabilities

| Acceptances | 78.55 | | 25.13 | |
|---|---------|---------|-------------|---------|
| Sundry Creditors | | | | |
| - Dues to Micro Enterprises & Small Enterprises | - | | - | |
| - Others | 1185.98 | | 1036.26 | |
| Advance received from Customers | 240.25 | | 309.45 | |
| Amount to be credited to | | | | |
| Investor Education & Protection Fund * | - | | - | |
| Unpaid Dividends ** | 4.06 | | 4.15 | |
| Interest accrued but not due on Fixed Deposits | 1.03 | | 1.51 | |
| · | | 1509.87 | | 1376.50 |
| Provisions | | | | |
| Compensated Absence | 9.02 | | 5.64 | |
| Warranties | 197.69 | | 70.15 | |
| | | 206.71 | | 75.79 |
| | | 1716.58 | | 1452.29 |

^{*} There are no amounts due and outstanding as on March 31,2010 and March 31,2009 to be credited to Investor Education & Protection Fund

^{**} These amounts represent warrants issued to share holders which remain unpresented and unclaimed as on March 31,2010

Schedules forming part of the Balance Sheet and Profit and Loss Account

| | For the year ended | For the year ended |
|--|--|--|
| CALIFOLIE 44 | March 31, 2010 | March 31, 2009 |
| SCHEDULE 11 | (Rs. in | Lakhs) |
| COMMISSION AND RENTAL INCOME | | |
| Commission | 60.82 | 97.73 |
| Tax deducted at Source Rs. 6.23 lakhs (P.Y. Rs. 7.51 lakhs)] Rental Income | 47.90 | 33.64 |
| Tax deducted at Source Rs. 6.31 lakhs (P.Y. Rs. 5.17 lakhs)] | <u></u> | |
| | 108.72 | 131.37 |
| SCHEDULE 12 | | |
| OTHER INCOME | | |
| nterest from Banks and others | 51.31 | 35.20 |
| Tax deducted at Source Rs.4.63 lakhs (P.Y. Rs. 5.00 lakhs)] | | |
| Dividend Foreign Exchange Variation (Net) | 0.44 | 0.44 3.90 |
| Provision no longer required written back | • | • 0.55 |
| rofit on Sale of Assets (Net) | 0.20 | 1.79 |
| Outy Drawback | 0.47 0.02 | 5.32 1.08 |
| Bad Debts written off in earlier years recovered ourrender of Tenancy Rights | 230.00 | - |
| nsurance Claims received | 25.03 | - |
| Miscellaneous Income | 11.26 | 11.21 |
| | 318.73 | 59.49 |
| SCHEDULE 13 | | |
| MANUFACTURING AND OTHER EXPENSES | | |
| . MATERIALS | | |
| | | |
| I) Consumption of Raw Materials Opening Stock | 76.19 | 1.33.99 |
| Add: Purchases | 1555.80 | 1474.28 |
| | 1631.99 | 1608.27 |
| ess:Closing Stock | <u>132.83</u> 1499.16 | <u>76.19</u> 1532.08 |
| 2) Purchases | 1477.10 | 1332.00 |
| rading /Finished Goods | | |
| | 1159.83 | 942.97 |
| Bought out items for jobs | 1531.68 | 1433.97 |
| Bought out items for jobs | | |
| 3) (Increase) / Decrease in Process Stock, | 1531.68 | 1433.97 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods | 1531.68 | 1433.97 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock | 1531.68 | 1433.97 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 | 125.57 17.75 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Dpening Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 | 1433.97 2376.94 125.57 17.75 103.98 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock Jobs in progress | 1531.68 2691.51 66.34 11.53 | 125.57 17.75 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 | 125.57 17.75 103.98 247.30 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock lobs in progress Closing Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 26.49 | 125.57 17.75 103.98 247.30 66.34 11.53 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock lobs in progress Closing Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 26.49 112.12 | 1433.97 2376.94 125.57 17.75 103.98 247.30 66.34 11.53 70.46 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock Jobs in progress Closing Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 26.49 112.12 207.56 | 125.57 17.75 103.98 247.30 66.34 11.53 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock Jobs in progress Closing Stock Trading /Finished Goods Process stock Jobs in progress | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 26.49 112.12 207.56 (59.23) | 125.57 17.75 103.98 247.30 66.34 11.53 70.46 148.33 98.97 |
| 3) (Increase) / Decrease in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock Trading /Finished Goods Process stock Jobs in progress Closing Stock Trading /Finished Goods Process stock | 1531.68 2691.51 66.34 11.53 70.46 148.33 68.95 26.49 112.12 207.56 | 125.57 17.75 103.98 247.30 66.34 11.53 70.46 148.33 |



| II. Boom and Booking for Franchises | | For the year ended March 31, 2010 | | For the year ended March 31, 2009 |
|---|-----------------|--------------------------------------|----------------|--------------------------------------|
| II. Payments to and Provision for Employees Salaries, Wages and Bonus Contribution to Provident Fund and Other funds Workmen and Staff Welfare Expenses | | 379.37 67.48 49.39 | (Rs. in Lakhs) | 306.65 42.75 46.84 |
| | | 496.24 | | 396.24 |
| III. Other Expenses | | | | |
| Consumption of Stores and Spare Parts | | 22.35 | | 17.00 |
| Power and Fuel | | 46.26 | | 41.65 |
| Rent | | 41.30 | | 36.08 |
| Rates and Taxes | | 10.39 | | 13.08 |
| Insurance | | 11.41 | | 11.70 |
| Repairs and maintenance to | | 4 -0 | | 10.54 |
| - Buildings | | 4.53 | | 10.54 |
| Machinery Furniture and Equipment | | 2.92 8.75 | | 6.00 5.07 |
| Directors Sitting fees | | 1.20 | | 1.02 |
| Foreign Exchange Variation (Net) | | 3.31 | | - |
| Bad debts written off | 16.30 | •••• | 35.88 | |
| Less:Transfer from provison for Doubtful debts | (11.86) |) | (10.24) | |
| | | 4.44 | | 25.64 |
| Provsion for doubtful debts | | 32.72 | | 4.25 |
| Doubtful advances written off | 269.39 | | - | |
| Less: Transfer from provision for doubtful advances | <u>(269.39)</u> | - | | - |
| Provision for doubtful advances Warranties applied | 20.75 | - | | 269.39 |
| Less: Transfer from provision for warranties | (20.75) | _ | - | - |
| Provision for Warranties | (20.70) | 148.29 | | 70.15 |
| Travelling and Conveyance | | 67.39 | | 60.82 |
| Communication expenses | | 31.24 | | 27.23 |
| Printing & Stationery | | 10.49 | | 8.73 |
| Professional Charges | | 31.41 | | 15.36 |
| Miscellaneous Expenses | | 138.30 | | 113.10 |
| | | 616.70 | | 736.81 |
| | | 5246.43 | | 5143.53 |
| SCHEDULE 14 INTEREST ON | | | | |
| I. Fixed loans | | 7.98 | | - |
| II. Working capital Loans | | 1.85 | | 6.02 |
| III. Fixed Deposits | | 2.33 | | 3.51 |
| IV. Others | | 0.61 | | 5.49 |
| | | 12.77 | | 15.02 |

Schedules forming part of accounts

(All amounts in lakhs of Indian Rupees)

15.00 Notes to accounts

15.01 Significant accounting policies

(a) Basis of preparation

The financial statements are prepared under the historical cost convention on accrual basis of accounting and in accordance with the Accounting Principles generally accepted in India and comply with the Accounting Standards notified by the Central Government of India, under the Companies (Accounting Standards) Rules, 2006 and relevant provisions of the Companies Act, 1956.

(b) Use of estimates.

The preparation of the financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities and the disclosures relating to contingent assets and liabilities as on the date of financial statements and the reported amount of revenues and expenses during the reporting period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from these estimates.

(c) Inventories

Inventories are valued at lower of cost (net of cenvat wherever applicable) and net realizable value. Cost includes cost of purchase, cost of conversion, and other costs incurred in bringing the inventories to their present location and condition. The method of determination of cost of various categories of inventory are as follows:

- (i) Raw materials and stores & spares on weighted average basis.
- (ii) Finished goods, process stock and contracting material at lower of cost (which includes appropriate production overheads) or net realizable value; the cost being determined on weighted average basis.
- (iii) Trading stocks are valued at purchase cost, inclusive of all duties and taxes on FIFO basis.
- (iv) Loose tools are valued at cost less estimated reduction in value for use.

(d) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. The Company capitalizes all costs relating to the acquisition and installation of fixed assets. Advances paid towards the acquisition of fixed assets outstanding at each balance sheet date and the cost of fixed assets not ready to use before such date are disclosed under 'Capital Work-in-Progress and Advances'.

Assets given on operating lease are capitalized and depreciation has been provided on such assets on straight-line method at the rates specified in Schedule XIV to the Companies Act, 1956.

Fixed assets are depreciated pro rata to the period of use, based on straight line method at the rates prescribed under Schedule XIV to the Companies Act, 1956. Leasehold improvements are amortized over the primary period of lease. Assets individually costing less than Rs. 5,000 are fully depreciated in the year of addition.

(e) Impairment of assets

The Company determines whether there is any indication of impairment of the carrying amount of its assets. The recoverable amounts of such assets are estimated, if any indication exists and impairment loss is recognized wherever the carrying amount of the assets exceeds its recoverable amount.

(f) Revenue recognition

- (i) Revenue from contract jobs are recognized on the percentage of completion method taking into consideration the estimated expenditure to be incurred for completion of the jobs.
- (ii) Sales are recognized when goods are dispatched and recorded net of trade discounts and sales taxes. Export incentives are recognized on accrual basis.
- (iii) Lease rentals and commission income are recognized on accrual basis.
- (iv) Interest income is recognized using the time proportion method.

(g) Foreign currency transactions

Transactions in foreign currencies are accounted at the exchange rates prevailing on the date of the transactions and the realized exchange loss/gain are dealt with in the profit and loss account.

Monetary assets and liabilities denominated in foreign currency are restated at the rates of exchange as on the Balance Sheet date and the resultant exchange differences are recognised in the profit and loss account.



(h) Investments

Investments are recorded at cost of acquisition. Unquoted Investments are written off, where they are not realizable in the opinion of the management. The diminution, if any, in the value of long-term investments stated at cost, is recognized when such diminution is other than temporary in nature.

(i) Retirement benefits

(i) Short-term employee benefits

All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits in accordance with the Accounting Standard 15 (revised 2005) on 'Employee Benefits'. Short-term employee benefits, at the balance sheet date are recognized as an expense as per Company's scheme based on expected obligations on undiscounted basis.

(ii) Long-term employee benefits

Defined benefit plan

Accumulated Compensated absence

The obligation for long-term employee benefits such as compensation payable at the time of retirement / resignation on unavailed leave days is provided based on actuarial valuation as at the balance sheet date, using the 'Projected Unit Credit Method'.

Gratuity

The Company makes contribution to a scheme administered by Life Insurance Corporation of India to discharge gratuity liabilities to the employees. The Company accounts its liability for future gratuity benefits based on actuarial valuation, as at March 31, 2010, using the 'Projected Unit Credit Method'.

Actuarial gains and losses are recognized in full in the profit and loss account for the year in which they occur. The retirement benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost.

Defined contribution plan

Contributions to Provident Fund, Superannuation and ESI, made in accordance with the respective rules is charged to the profit and loss account.

(j) Segment reporting

- (i) The accounting policies adopted for segment reporting are in line with the accounting policies of the company.
- (ii) Revenue and expenses have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue and expenses, which relate to the enterprise as a whole and are not allocable to segments on a reasonable basis, have been included under unallocated corporate expenses.
- (iii) There are no intersegment revenues and therefore their basis of measurement does not arise.

(k) Earnings per share

The earnings considered in ascertaining the Company's earning per share ('EPS') comprise the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. The number of shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also the weighted average number of shares, if any, which would have been issued on the conversion of all dilutive potential equity shares.

(I) Taxes on income

- (i) Current tax is determined on the profit for the year in accordance with the provisions of the Income Tax Act, 1961.
- (ii) Deferred tax is calculated at the rates and laws that have been enacted or substantially enacted as of the balance sheet date and is recognized on timing difference that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets, subject to consideration of prudence, are recognized and carried forward only to the extent that they can be realized.

(m) Provisions, contingent liabilities and contingent assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognized but are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the financial statements.

| | As on | As on | |
|---|----------------|--------------|--|
| 15.02 Contingent liabilities | Mar 31, 2010 | Mar 31, 2009 | |
| 13.02 Comingem nublines | (Rs. in Lakhs) | | |
| Uncalled Liability in respect of partly paid shares held as investments | 0.36 | 0.36 | |
| Claims against the Company not acknowledged as debts | 2.00 | 2.00 | |
| Capital Commitments (Net of Advances) | 150.99 | 60.45 | |
| Disputed Sales Tax demands | 14.04 | 16.89 | |

| Name of the statute | Nature of dues | Amount | Payment made | Period to which the amt. relates | Forum where dispute is pending |
|-------------------------------------|-------------------|--------------------|--------------------|---|---|
| Sales tax acts of various States | Sales Tax | 6.44 (9.29) | 3.85 (3.05) | 1982 - 83 to 1985 - 86 1989 - 90 to 1995-96 1997 - 98 1998 - 99 2000 - 01 2001 - 02 2003 - 04 | Deputy Commissioner & Assistant Commissioner & other appellate authorities |
| Central Sales Tax Act | Sales Tax | 7.60 (7.60) | 2.65 (2.65) | 1993 - 94 to 1995 - 96 1997 - 98 2000 - 01 2001 - 02 2003 - 04 | Deputy Commissioner & CTO of various states |

15.03 Income tax appeal

An appeal is pending before CIT (Appeals) against the order of the Assessing Officer for the assessment year 2005 - 2006 in respect of disputed tax demand of Rs. 112.75 lakhs which includes interest of Rs. 20.03 lakhs. The entire amount has been paid. The Company is advised that there are reasonable chances of success in the appeal. Accordingly, no provision is considered necessary.

15.04 Excise duty

Excise duty on sales for the year has been disclosed as reduction from turnover. Excise duty related to the difference between the closing stock and opening stock has been included in Schedule 13 forming part of the accounts.

15.05 Working capital facilities

Working capital facilities of the Company are secured by first charge on current assets and charge on specific fixed assets of the Company, on pari passu basis, with IDBI Bank Ltd. in respect of its Term Loan.

15.06 Term loan

Term Loan from IDBI Bank Ltd. is secured by First charge on the entire fixed assets of the Company excluding specific assets already charged with Bank of India on pari passu basis. They are also secured by deposit of Title Deeds of one of its property.

15.07 Deposits from public

- (a) Fixed deposits maturing within one year is Rs. 7.98 lakhs (Rs. 19.11 lakhs).
- (b) Fixed deposits under cash and bank balances includes an amount of Rs. 3.00 lakhs (Rs. 3.00 lakhs) deposited in pursuance of Rule 3A of the Companies (Acceptance of Deposits) Rules, 1975.

15.08 Micro Enterprises & Small Enterprises

In accordance with the Notification No: GSR 719 (E) dated 16.11.2007 issued by the Ministry of Corporate Affairs, certain disclosures are required to be made relating to micro, small and medium enterprises as defined under the Micro, Small and Medium Development Act, 2006. The Company is in the process of compiling relevant information from its suppliers about their coverage under this Act. Since the relevant information is not readily available, no disclosures have been made in these financial statements.

15.09 Contracts-in-progress

In respect of contracts-in-progress, as on March 31, 2010, the aggregate cost incurred and the profit recognized is Rs. 225.35 lakhs (Rs. 96.48 lakhs) and Rs. 24.87 lakhs (Rs. 12.95 lakhs) respectively. Advance from contract customers amount to Rs. 122.90 lakhs (Rs. 70.39 lakhs). Contracts receivables amount to Rs. 282.30 lakhs (Rs. 291.72 lakhs).



15.10 During the year, the Court convened Extra Ordinary General Meeting was held on 9th of September 2009 and the Shareholders have approved the Scheme of Merger of the wholly owned subsidiary Viraat Granites Private Limited with the Company. Necessary petitions have been filed with Honourable High Court of Madras for the sanction of said Scheme, which is pending.

15.11 Other Income includes

- Rs. 230.00 Lakhs received on account of Surrender of Tenancy Rights in respect of a property situated at Hyderabad
- Rs.25.03 Lakh's received on account of settlement of Insurance claim relating to Stock made in earlier years and interest of Rs10.29 Lakh's for the delay in settlement.

15.12 Gratuity

The Company's obligation towards gratuity fund is a 'Defined Benefit Plan' and the details of actuarial valuation as at March 31, 2010 is given below:

| | March 31,20 | |
|--|-----------------------------|---------------------------|
| Assumptions Discount Rate | 8% | (Rs. in Lakhs) 8% |
| Salary Escalation | 6% - 7 % | 7% |
| Attrition rate | 1-3% depending on age | 1-3% depending on age |
| Expected return on plan assets | 8% | 8% |
| Mortality Rate | LIC-94-96-Mortality rates | LIC-94-96-Mortality rates |
| Table showing changes in Present Value o | f Obligations | |
| Present Value of Obligations as at beginning of year | 74.15 | 77.22 |
| Interest Cost | 5.93 | 5.70 |
| Current Service Cost | 4.83 | 4.61 |
| Benefits Paid | (16.02) | (11.96) |
| Actuarial Loss / (Gain) on Obligation | 14.15 | (1.42) |
| Present Value of Obligations as at the end of year | 83.04 | 74.15 |
| Table Showing changes in the Fair Value o | of Plan Assets LIC Fund | LIC Fund |
| Fair Value of Plan Assets at beginning of year | 82.73 | 84.52 |
| Expected return on plan assets | 6.97 | 6.40 |
| Contributions | 17.45 | 3.00 |
| Benefits paid | (16.02) | (11.96) |
| Actuarial Gain on plan Assets | ` <u>-</u> | ` 0.77 |
| Fair Value of Plan Assets at the end of year | 91.13 | 82.73 |
| Table Showing Fair Value of Plan Assets | | |
| Fair Value of Plan Assets at beginning of year | 82.73 | 84.52 |
| Actual return on plan assets | 6.97 | 7.17 |
| Contributions | 17.45 | 3.00 |
| Benefits paid | (16.02) | (11.96) |
| Fair Value of Plan assets at the end of year | 91.13 | 82.73 |
| Funded Status | 8.09 | 8.58 |
| Excess of Actual over estimated return on plan asse | ets - | 0.77 |
| Actuarial (Gain) / Loss recognized | | |
| Actuarial Loss / (Gain) on obligation | 14.15 | (1.42) |
| Actuarial Loss / (Gain) on plan assets | - | (0.77) |
| Total Loss / (Gain) for the year | 14.15 | (2.19) |
| Actuarial Loss / (Gain) recognized in the year | 14.15 | (2.19) |
| The amount to be recognized in the balan | ce sheet & Statements of pr | ofit and loss |
| Present Value of Obligations as at the end of year | 83.04 | 74.15 |
| Fair Value of Plan assets at the end of the year | 91.13 | 82.73 |
| Funded status | 8.09 | 8.58 |
| Net Asset Recognized in the Balance Sheet | 8.09 | 8.58 |

Schedules forming part of the Balance Sheet and Profit and Loss Account

| | As on Mar 31, 2010 | As on Mar 31, 2009 |
|--|-----------------------|-----------------------|
| Expenses Recognized in Statement of Profit & Loss | (Rs. in | Lakhs) |
| Current Service Cost | 4.83 | 4.61 |
| Interest Cost | 5.93 | 5.70 |
| Expected return on plan Assets | 6.97 | 6.40 |
| Net Actuarial Loss / (Gain) recognized in the year | 14.15 | (2.19) |
| Expenses to be recognized in the profit & loss | 17.94 | 1.72 |
| Opening Net Asset | 8.58 | 7.30 |
| Contributions | 17.45 | 3.00 |
| Expenses | 17.94 | 1.72 |
| Closing Net Asset | 8.09 | 8.58 |

In the absence of relevant information from the actuary, the above details do not include composition of plan assets

15.13 Segment reporting (a) Primary segment

| | As on | March 31 | , 2010 | As on March 31, 2009 | | | |
|---|------------|----------|---|----------------------|----------|---|--|
| | Insulation | Trading | Total | Insulation | Trading | Total | |
| Segment revenue Net sales / commission & rental income | 5211.54 | 281.23 | 5492.77 | 4820.26 | 402.41 | 5222.67 | |
| Segment results Operating profit Interest Unallocable corporate expenses (net-off income) Income taxes Net profit | 497.24 | (12.94) | 484.30 (12.77) 6.98 (158.48) 320.03 | 526.90 - - | (281.18) | 245.72 (15.02) (164.40) (35.30) 31.00 | |

| | As on March 31, 2010 | | | | As on March 31, 2009 | | | |
|-----------------------------------|----------------------|---------|---------|---------|----------------------|---------|---------|---------|
| | Insulation | Trading | Others | Total | Insulation | Trading | Others | Total |
| Segment assets / liabilities | | | | | | | | |
| Segment assets | 2478.25 | 277.52 | _ | 2755.77 | 2371.67 | 347.33 | - | 2719.00 |
| Unallocated corporate assets | _ | _ | 1212.98 | 1212.98 | - | - | 422.96 | 422.96 |
| Total assets | | | | 3968.75 | • | | | 3141.96 |
| Segment liabilities | 1542.05 | 70.36 | _ | 1612.41 | 1271.75 | 94.99 | _ | 1366.74 |
| Unallocated corporate liabilities | _ | _ | 2356.34 | 2356.34 | - | - | 1775.22 | 1775.22 |
| Total liabilities | | | | 3968.75 | | | | 3141.96 |

| Capital expenditure addition | 436.46 | 75.77 | |
|------------------------------|--------|-------|--|
| Depreciation | 73.79 | 57.31 | |

The Company has considered business segment as the Primary Segment for disclosure.

Insulation Business includes manufacturing of EPS Products/Prefab Panels and related contracting activities.

Trading includes Chemicals, Motors and Exports, etc.

The above Segments have been identified taking into account the organization structure as well as the differing risks and returns of these segments.

(b) Secondary segment

As the sales and assets outside India is less than 10% of total sales / assets, there are no reportable geographical segments.



15.14 Related Party Transactions (as identified by the management and relied upon by Auditors)

(a) Subsidiary Company - M/s. Viraat Granites Private Limited

(b) Key management personnel - Mr. Bharat Anumolu - Managing Director (From 29.06.2009)

Mr. S.V.Narasimha Rao - Executive Director (From 29.06.2009)

- Mr. A.V.Ramalingan - Executive Director (Till 20.05.2009)

(c) Nature of transactions As at March 31,2010

As at March 31,2009 (Rs. in Lakhs)

(i) Subsidiary Company

Equity Share Capital Outstanding 178.48

(ii) Key Management Personnel

Remuneration to Key Management Personnel **38.14** 14.33

Fixed Deposits received from Managing Director

and outstanding 25.00 -

Interest accrued on above deposit 0.30

15.15 Leases

The outstanding commitments by the lessee on account of assets leased out by the Company under non-cancellable leases are as follows:

Within one year **49.69** 35.64

Later than one year and not later than 5 years

Brief description of Terms of Lease

Lease Rentals are accrued on the basis of Agreed Terms.

All assets are leased out for a period of twelve months

15.16 Earnings per share

The net profit for the year has been used as the numerator and number of equity shares as denominator in calculating basic and diluted earnings per share. There are no potential equity shares and hence basic and diluted EPS are the same.

| Profit after tax | (A) 320.03 | 31.00 |
|--|----------------------|-----------|
| Weighted average number of equity shares | (B) 38,33,168 | 38,33,168 |
| Face value per share (Rs.) | 10 | 10 |
| Basic and diluted EPS (Rs.) | 8.35 | 0.81 |

15.17 Information relating to Deferred tax

Break-up of Deferred Tax Assets and Deferred Tax Liabilities arising on account of timing differences:

(a) Deferred tax assets

| (a) Deterred lax assers | | |
|---------------------------------|-------------|-------------|
| Provision for doubtful debts | 44.43 | 37.34 |
| Provision for doubtful advances | - | 93.19 |
| Provision for Warranties | 67.19 | . 23.84 |
| Others | 3.07 | 1.91 |
| | 114.69 | 156.28 |
| (b) Deferred tax liabilities | | |
| Depreciation | 85.68 | 78.38 |
| Others | 2.76 | 3.17 |
| | 88.44 | 81.55 |
| Deferred toy asset (Not) | 24.25 | 74.73 |
| Deferred tax asset (Net) | 26.25 | /4./3 |

15.18 Disclosure requirements under Accounting Standard 29 on Provision, Contigent Liabilities and Assets.

| | Opening Balance | Additions | Applied | Withdrawals | Closing Balance |
|--------------------------|-----------------|-----------|---------|-------------|-----------------|
| Provision for Warranties | 70.15 | 148.29 | 20.75 | - | 197.69 |

For the year ended

Note: Provision for Warranties are expected to be settled within next 18 to 24 months.

| 5.19 Turnover particulars | March | 31, 2010 | March 31, 2009 | | |
|-------------------------------|-------------------------|----------|----------------|---------|--|
| | | (Rs. | in lakhs) | - | |
| Sales | Qty. | Value | Qty. | Value | |
| Expanded polystyrene | 1511 MT | 2386.81 | 1115 MT | 2028.12 | |
| Prefab panels | 77321 RMT | 1340.69 | 89004 RMT | 1658.90 | |
| Chemicals | • | - | 3 MT | 3.69 | |
| Electric motors | 1185 NOS | 263.40 | 1145 NOS | 253.91 | |
| Exports of fabrics | | 17.82 | | 143.28 | |
| Miscellaneous | | 80.81 | | 13.33 | |
| | | 4089.53 | | 4101.23 | |
| Contracts | | | | | |
| Insulation / prefab contracts | | 1519.30 | | 1329.27 | |
| | | 5608.83 | | 5430.50 | |
| 5.20 Consumption of raw ma | aterials (Qty. in Metri | : Ton.) | | | |
| Polystyrene Resin | 1351 | 997.96 | 1121 | 872.66 | |
| Precoated Steel | 775 | 380.00 | 902 | 535.81 | |
| Others | 102 | 121.20 | 90 | 123.61 | |
| | | 1499.16 | | 1532.08 | |

15.21 Stock particulars of finished goods

| Class of goods | Unit of | | As on March 31, 2010 Opening Closing | | | | As on Marc ening | , | 009 losing |
|----------------------|---------|------|---|-----|------------|-----|---------------------|------|---------------|
| | ement | Qty. | Qty. Value | | Qty. Value | | Value | Qty. | Value |
| (a) Manufactured | | | | | | | | | |
| Expanded polystyrene | MT | 21 | 17.55 | 29 | 34.00 | 20 | 34.13 | 21 | 17.55 |
| Prefab panels | RMT | 202 | 4.01 | 428 | 5.74 | 369 | 5.61 | 202 | 4.01 |
| (b) Traded goods | • | | | | | | | | |
| Motors | NOS | 260 | 13.69 | 146 | 9.60 | 188 | 17.55 | 260 | 13.69 |
| Fabrics | | | 6.03 | | - | | 33.76 | | 6.03 |
| Others | | | 25.06 | | 19.61 | | 34.52 | | 25.06 |
| | | | 66.34 | | 68.95 | _ | 125.57 | _ | 66.34 |



| 15.22 | Directors' remuneration | March | 1 31, 2010 | March | 31, 2009 |
|---------|---|-------------------------|---|-------------------------------|--|
| | (a) Remuneration to Managing Director/ Executive | | | s. in lakhs) | 101,2007 |
| | Salary Perquisites and allowances Commission Contribution to Provident and Superannuation funds | | 16.24 7.68 7.74 6.48 38.14 | | 6.00 5.67 0.82 1.84 14.33 |
| | (b) Calculation of commission to Managing Directo | r / Executive | Directors | | |
| | Profit as per profit & loss account Add: Director's sitting fees Director's remuneration Less: Capital Profit on Surrender of Tenancy Net Profit for the year Commission to Managing Director / Executive Directors | 1.20 38.14 | 39.34 517.85 230.00 287.85 | 1.02 14.33 | 66.30 15.35 81.65 81.65 0.82 |
| The abo | ove excludes provision for compensated absences and gratuity | as separate act | | ons are not ava | |
| | | | | | • |
| 13.23 | For Audit For Tax Audit/Representation For Certification of statements For Expenses | ided in profe | 5.00 4.70 2.95 0.27 | ii ges) | 4.00 2.76 2.10 0.32 |
| 15.24 | Installed capacities & production | | | | 7.10 |
| | | panded styrene MT | Prefab Panels RMT | Expanded Polystyrene MT | Prefab Panels RMT |
| | Installed Capacity Actual Production Produced by outside processor out of the above | 2640* 1306 707 | 216000* 82884 | 384** 1010 430 | 216000* 93771 |
| | Captive Consumption * As per certificate given by the Management on which the Auditors | 254 have relied. | 5337 | 261 | 4934 |
| | ** Per annum on single shift basis | | | | |
| 15.25 | Value of imports on CIF basis | | | | |
| | Raw materials Traded goods Capital Goods Advance for Capital Goods | | 291.19 37.99 60.16 30.88 420.22 | | 171.03 21.15 - 18.29 210.47 |
| 15.26 | Expenditure in foreign currency | | | | |
| | Travel Interest / charges Royalty (net of Tax) | | 0.93 1.32 0.50 2.75 | | 1.44 0.66 |

Schedules forming part of the Balance Sheet and Profit and Loss Account

15.27 Value of raw materials, stores, spare parts and components consumed

March 31, 2010

March 31, 2009

| | march 31, 2 | in Lakhs) | 007 | |
|------------------------|---------------------|-------------------|---------------------|-------------------|
| | As % of consumption | Value | As % of consumption | Value |
| Imported Indigenous | 25.00 75.00 | 386.19 1135.32 | 10.00 90.00 | 147.80 1401.28 |
| | 100.00 | 1521.51 | 100.00 | 1549.08 |

15.28 Earnings in foreign currency

Export of goods calculated on FOB basis

62.88

115.33

15.29 Prior period comparatives

Prior year figures have been reclassified / re-grouped wherever necessary to conform to the current year's classification.

For & on behalf of the Board of Directors

Bharat Anumolu Managing Director V Thirumal Rao Director

Chennai August 12, 2010 Y Mukthar Basha General Manager - Finance K Murali Company Secretary



BEARDSELL LIMITED

BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

| l. | Registration Details | | | |
|------|---|------------------------------|----------------------------------|---------------------------|
| | Registration No. | 1428 State Cod | de 18 | |
| | Balance Sheet | 31 03 2010 Date Month Year | | |
| II. | Capital Raised During the Y | lear | | |
| | (Amount in Rs. Lakhs) | Public Issue | Rights Issue | |
| | | NIL | NIL | |
| | | Bonus Issue NIL | Private Placement | • |
| 111. | Position of Mobilisation and (Amount in Rs. Lakhs) | | | |
| | | Total Liabilities 3968.75 | Total Assets 3968.75 | |
| | Source of Funds | Paid-up-Capital 383.32 | Reserves & Surplus | |
| | | Secured Loans 200.00 | Unsecured Loans 78.01 | |
| | Application of Funds | Net Fixed Assets 840.26 | Investments 214.21 | |
| | | Net Current Assets | | |
| | | (Incl. Deferred Tax Asset) | A | |
| | | Misc-Expenditure NIL | Accumalated Losses | |
| IV. | Performance of Company | Turnover 5811.50 | Total Expenditure 5332.99 | |
| | | | 3032.77 | |
| | | Profit Before Tax 478.51 | Profit After Tax 320.03 | |
| | | Earning Per Share in Rs. | Dividend Per Share Rs. | |
| | | 8.35 | - | |
| V. | Generic Names of Three Pr | incipal Products/Services of | the Company (As per monet | ory terms) |
| | Item Code No. (ITC Code) | 390311-00 | _ | |
| | Product Description | EXPANDED POLYSTYRENE | insulation contracts | |
| | Item Code No. (ITC Code) | 940600-00 | | |
| | Product Description | PREFAB PANELS | AGENCY LINES | |
| | | | harat Anumolu naging Dìrector | V Thirumal Ro Director |

Chennai August 12, 2010

Y Mukthar Basha General Manager - Finance

ao Director

K Murali Company Secretary

FINANCIAL STATEMENTS OF SUBSIDIARY COMPANY 2009-10

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VIRAAT GRANITES PVT LTD

Notice to Shareholders

NOTICE IS HEREBY GIVEN that the Twenty second Annual General Meeting of the Company will be held on Monday, the 27th September, 2010 at 10.30 A.M. at "Mini Hall" Satguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai 600 018 to transact the following business:

AS ORDINARY BUSINESS

1. ADOPTION OF ACCOUNTS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Balance Sheet as at 31st March, 2010, the Profit and Loss Account of the Company for the year ended on that date, together with the Schedules, Balance sheet Abstract, the Company's general Business profile and Cash Flow Statement for the year ended 31st March, 2010 together with the Directors Report and the Auditors' Report thereon, be and are hereby approved and adopted."

2. APPOINTMENT OF AUDITORS

To consider and if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution:

"RESOLVED THAT the Auditors of the Company, Messrs. Deloitte Haskins & Sells (DHS), Chartered Accountants, Chennai who retire at this meeting, being eligible and willing to act as auditors of the Company, be and are hereby appointed Auditors of the Company to hold office till the conclusion of the next Annual General Meeting of the Company on a remuneration as the Board of Directors of the Company may determine, in addition to travelling and out of pocket expenses"

By Order of the Board For VIRAAT GRANITES PRIVATE LIMITED

Place : Chennai

Date : August 12, 2010

S. Dhandapani Director

Notes: A member entitled to attend and vote at the meeting is entitled to appoint a proxy to attend and vote instead of himself/herself and such proxy need not be a member of the Company. The proxy form duly signed must be deposited at the registered office of the Company not later than 48 hours before the time of holding the meeting.

Your Directors have pleasure in presenting their Twenty Second Annual Report together with the Audited Balance Sheet of your Company as at 31st March, 2010 and the Auditors' Report thereon.

Operations

There were no operations in the Company during the year.

DIRECTORS

There were no change in the Directors during the year.

Auditors

M/s. Deloitte Haskins & Sells (DHS), Chartered Accountants, Chennai who retires at this meeting, being eligible and willing to act as auditors of the Company be and are hereby appointed Auditors of the company to hold office till the conclusion of the next Annual General Meeting of the Company on a remuneration as the Board of Directors of Company may determine, in addition to travelling and out of Pocket Expenses.

DIRECTORS' RESPONSIBILITY STATEMENT

As required by Sec. 217(2AA) of the Companies Act, 1956, your Directors further report that:

- In preparation of the annual accounts, applicable accounting standards have been followed along with proper explanation relating to material departures;
- II. The Directors have selected accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as on 31st March, 2010 and of the Profit/(Loss) of the Company for financial year ended 31st March, 2010;

- III. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this act for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- IV. The Directors have prepared the annual accounts on a going concern basis.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

Technology Absorption, Conservation of Energy; Foreign Exchange earnings and outgo are nil.

PARTICULARS OF EMPLOYEES

None of the employees come under purview of Section 217 (2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975.

ACKNOWLEDGEMENT

Your Directors gratefully acknowledge the continued support received from the Bankers, Principals/Suppliers, Customers and Employees.

For and on behalf of the Board

Chennai August 12, 2010 P. K. Rami Reddy Director S. Dhandapani Director

- 1. We have audited the attached Balance Sheet of VIRAAT GRANITES PRIVATE LIMITED ("the Company") as at March 31, 2010, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report as follows:
 - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
 - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
 - (c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;

- (d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;
- (e) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2010
 - (ii) in the case of the Profit and Loss Account, of the loss of the Company for the year ended on that date and
 - (iii) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.
- 5. On the basis of the written representations received from the Directors as on March 31, 2010 taken on record by the Board of Directors, none of the Directors is disqualified as on 31st March, 2010 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

For Deloitte Haskins & Sells Chartered Accountants

(Registration No.008072S) M.K.Ananthanarayanan Partner (Mambarahia No. 19521)

Date: August 12, 2010 (Membership No.19521)

Place: Chennai

VIRAAT GRANITES PVT LTD

(Referred to in paragraph 3 of our report of even date)

- (i) Having regard to the nature of the Company's business/activities/result, clauses (ii), (iv),(vi) (vii),(xii),(xii),(xiii),(xiv),(xv),(xvi),(xvii),(xviii),(xix)and(xx) of CARO are not applicable.
- (ii) In respect of its fixed assets
 - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
 - (b) Some of the fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
 - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) The Company has neither granted nor taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956.
- (iv) Based on Audit procedures applied by us, and according to the information and explanations provided by the management, we are of the opinion that there are no transactions that are needed to be entered in the register maintained under Section 301 of the Companies Act, 1956.
- (v) According to the information and explanations given to us in respect of statutory dues
 - (a) The Company has generally been regular in depositing

- undisputed dues, including Income-tax and Cess during the year.
- (b) There were no undisputed amounts payable in respect of Income-tax, Cess and other material statutory dues in arrears as at 31st March, 2010 for a period of more than six months from the date they became payable.
- (c) According to the information and explanations given to us, there are no dues of Income tax, cess and royalty which have not been deposited with the appropriate authorities on account of any dispute, except for dues referred in Note No 8.02 of Schedule 8 to the financial statements.
- (vi) The accumulated losses of the Company at the end of the financial year are not less than fifty percent of its net worth and the Company has incurred cash losses in the financial year and in the immediately preceding financial year.
- (vii) To the best of our knowledge and according to the information and explanations given to us, no fraud by the Company and no fraud on the Company has been noticed or reported during the year.

For Deloitte Haskins & Sells Chartered Accountants

(Registration No.008072S) M.K.Ananthanarayanan Partner

Place : Chennai Date : August 12, 2010

(Membership No.19521)

| | | As at March 31,2010 (Rs. | As at March 31,2009 in lakhs) |
|--|----------|--------------------------------|---|
| SOURCES OF FUNDS Shareholders' Funds | Schedule | | |
| Share Capital Reserves and Surplus | Ĭ 2 | 74.11 196.07 ——— 270.18 | 74.11 196.96 —————————————————————————————————— |
| APPLICATION OF FUNDS Fixed Assets Gross Block Less: Accumulated Depreciation | 3 | 270.18 231.07 18.15 | 271.07 231.07 16.61 |
| Net Block | | 212.92 | 214.46 |
| Current Assets, Loans and Advances Current Assets | | | |
| Cash and Bank Balances Loans and Advances | 4 5 | 0.05 | 0.05 <u>0.50</u> 0.55 |
| Less: Current Liabilities Current Liabilities Net Current Assets | 6 | 0.37 | 0.10 |
| Profit & Loss Account | | 57.08 | 56.16 |
| Accounting Policies and Notes on Accounts | 8 | 270.18 | 271.07 |
| In terms of our Report attached | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | | | |
| M.K.Ananthanarayanan Partner | | S. Dhandapani Director | P. K. Rami Reddy Director |
| Chennai August 12, 2010 | | | |

VIRAAT GRANITES PVT LTD

| | | For the year ended March 31, 2010 | For the year ended March 31, 2009 |
|--|----------|--------------------------------------|--|
| | Schedule | (Rs. in la | khs) |
| INCOME Sales / Service Income | | | |
| EXPENDITURE Administration Expenses Depreciation Less: Transfer from Fixed Assets Revaluation Reserve | 7 | 0.27 1.54 0.89 | 0.82 1.22 0.57 |
| Loop for the control by form to | | 0.65 | $\begin{array}{c} -0.65 \\ \hline 1.47 \\ \end{array}$ |
| Loss for the year before tax Less: Provision for taxation | | (0.92) | (1.47) |
| Loss for the year after tax Add: Balance brought forward from Previous year Balance Carried to Balance Sheet | | (0.92) (56.16) (57.08) | (1.47) (54.69) (56.16) |
| Basic and diluted earnings per share of face value of Rs.10/- each (in Rupees) | | (0.12) | (0.20) |
| Accounting Policies and Notes on Accounts | 8 | | |
| In terms of our Report attached | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | | | |
| M.K.Ananthanarayanan Partner | | S. Dhandapani Director | P. K. Rami Reddy Director |
| Chennai August 12, 2010 | | | |

| | Mai | rch 31, 2010 | March 31, 2009 |
|--|------|---------------|------------------|
| | | (Rs. in La | khs) |
| CASH FLOW FROM OPERATING ACTIVITIES | | | |
| Loss for the year before tax | | (0.92) | (1.47) |
| Adjustments for: | | | |
| Depreciation | 0.65 | 0 | .65 |
| Fixed Assets Written-off | - | 0 | .54 |
| Investments Written-off | | _0 | .05 |
| | | 0.65 | 1.24 |
| Operating Loss before Working Capital Changes | | (0.27) | (0.23) |
| Increase in Current Liabilities and Provisions | | | • |
| | 0.27 | _0 | .04 |
| | | 0.27 | 0.04 |
| NET CASH (USED) IN FINANCING ACTIVITIES | | = | (0.19) |
| | | | |
| NET DECREASE IN CASH AND CASH EQUIVALENTS | | | (0.19) |
| Opening Balance of Cash and Cash Equivalents | | 0.05 | 0.24 |
| Closing Balance of Cash and Cash Equivalents | | 0.05 | 0.05 |
| Closing Balance of Cash and Cash Equivalents | | 0.05 | 0.05 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| This is the Cash Flow Statement referred to in our Report of even date | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | | | |
| M.K.Ananthanarayanan | | S. Dhandapani | P. K. Rami Reddy |
| Partner | | Director | Director |

Chennai August 12, 2010

VIRAAT GRANITES PVT LTD

As at March 31, 2010

As at March 31, 2009

(Rs. in lakhs)

SCHEDULE 1
SHARE CAPITAL

Authorised

10,00,000 Equity Shares of Rs.10/- each **100.00** 100.00

Issued, Subscribed and Paid up:

7,41,078 Equity Shares of Rs. 10/- each fully paid up

74.11

74.11

(The entire Shares are held by M/s Beardsell Limited, the holding company and its nominees)

| SCHEDULE 2 RESERVES AND SURPLUS | As at April 1, 2009 | Additions | Deductions | As at March 31, 2010 |
|--|---------------------------|-----------|------------|----------------------------|
| Fixed Assets Revaluation (Refer Note 8.03) | 186.76 | - | 0.89 * | 185.87 |
| General Reserve | 10.20 | - | - | 10.20 |
| | 196.96 | | 0.89 | 196.07 |

^{*} Represents depreciation on increased value recouped from Fixed Assets Revaluation Reserve

SCHEDULE 3 FIXED ASSETS

| | | GROSS BLOCK | | | DEPRECIATION | | | NET BLOCK | | | |
|---------------|---------------------------|----------------|-----------------|-------------------------------|----------------------------|---------------------------|--------------------|-----------------|----------------------------|----------------------------|----------------------------|
| DESCRIPTION | As at April 1, 2009 | Addi- tions | Deduc- tions | Increase on Revaluation | As at March 31, 2010 | As at April 1, 2009 | For the year | Deduc- tions | As at March 31, 2010 | As at March 31, 2010 | As at March 31, 2009 |
| Freehold Land | 136.51 | _ | - | - | 136.51 | - | - | - | • | 136.51 | 136.51 |
| Buildings | 94.56 | - | - | • | 94.56 | 16.61 | 1.54* | - | 18.15 | 76.41 | 77.95 |
| | 231,07 | | - | - | 231.07 | 16.61 | 1.54 | - | 18.15 | 212.92 | 214.46 |
| Previous year | 45.69 | • | 1.95 | 187.33 | 231.07 | 16.80 | 1.22 | 1.41 | 16.61 | 214.46 | 28.89 |

^{*} Out of the Depreciation for the year a sum of Rs.0.88 lakhs to the extent it is charged on the increased value, has been recouped from Fixed Assets Revaluation Reserves and Rs.0.65 lakhs has been debited to the Profit and Loss account

Schedules forming part of the Balance Sheet and Profit and Loss Account

| SCHEDULE 4 | As at March 31, 2010 (Rs. in lakh | As at March 31, 2009 |
|---|---|--------------------------------------|
| CASH AND BANK BALANCES | | |
| Cash, Cheques and stamps on hand | - | - |
| Balances with scheduled Banks on Current Account | 0.05 | 0.05 |
| SCHEDULE 5 | | • |
| LOANS AND ADVANCES (Unsecured/Considered Good) | | * |
| Deposits Unsecured and Considered Good | 0.50 | , 0.50 |
| (Refer Note 8.02) | 0.50 | 0.50 |
| SCHEDULE 6 | | |
| CURRENT LIABILITIES AND PROVISIONS Current Liabilities | | |
| Outstanding Liabilities | 0.37 | 0.10 |
| | 0.37 | 0.10 |
| SCHEDULE 7 | For the Year ended March 31, 2010 | For the Year ended March 31, 2009 |
| Administration Expenses | • | |
| Audit Fee Fixed Assets written-off Investments written-off Miscellaneous Expenses | 0.15 - - 0.12 | 0.10 0.54 0.05 0.13 |
| | 0.27 | 0.82 |

VIRAAT GRANITES PVT LTD

8 Notes to accounts

8.01 Significant accounting policies (a) Basis of preparation

The financial statements are prepared under the historical cost convention (other than the land and buildings which have been revalued) on the accrual basis of accounting and in accordance with Accounting Principles generally accepted in India and comply with the accounting standards notified by the Central Government of India, under the Companies (Accounting Standards) rules 2006 and relevant provisions of the Companies Act, 1956.

(b) Use of estimates

The preparation of the financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities and the disclosures relating to contingent assets and liabilities as on the date of financial statements and the reported amount of revenues and expenses during the reporting period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from these estimates.

(c) Fixed assets and depreciation

Fixed assets are stated at cost (except for the revalued land and buildings which are shown at estimated replacement cost as determined by the valuers) less accumulated depreciation. The Company capitalizes all costs relating to the acquisition and installation of fixed assets.

Fixed assets are depreciated pro rata to the period of use, based on written down value method at the rates prescribed under Schedule XIV of the Companies Act, 1956. Assets costing less than Rs. 5,000 are fully depreciated in the year of addition.

(d) Impairment of assets

The Company determines whether there is any indication of impairment of the carrying amount of its assets. The recoverable amounts of such assets are estimated, if any indication exists and impairment loss is recognized wherever the carrying amount of the assets exceeds its recoverable amount.

(All amounts in lakhs of Indian Rupees)

(e) Earnings per share

The earnings considered in ascertaining the Company's earning per share ('EPS') comprise the net profit/loss after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. The number of shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also the weighted average number of shares, if any, which would have been issued on the conversion of all dilutive potential equity shares

(f) Provisions, contingent liabilities and contingent assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognized but are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the financial statements.

8.02 Contingent liabilities

Royalty Demand of Rs. 1.87 lakhs (PY. Rs. 1.87 lakhs) raised by Department of Mines & Geology, Warrangal against which company has filed writ petition before Hon'ble High Court of Andhra Pradesh. The company has deposited an amount of Rs. 0.50 lakhs (PY. Rs. 0.50 lakhs) with the High Court of Andhra Pradesh for admitting its writ petition against the Department of Mines & Geology, Warrangal.

8.03 Revaluation of Fixed Assets

Revaluation of free hold land and Building was made as at 31.03.2009 based on valuation report dated 11.08.2008 on the governing principles of current cost and such enhanced values thereof have been incorporated in the accounts as at 31.03.2009. The surplus of Rs.187.33 Lakhs between the enhanced figures of the revalued asset and cost thereof has been credited to fixed assets revaluation reserve.

8.04 Related Party Transactions

(a) Name of Related Party where control exists (as identified by the management and relied upon by the Auditors)

Name Beardsell Limited Relationship Holding Company

(b) Transactions

| Nature of Transactions | in Balance Sheet | Outstanding Amounts carried in Balance Sheet as at March 31, 2009 |
|---------------------------|------------------|---|
| Equity Contribution | 74.11 | 74.11 |

8.05 Earnings per share

The net loss for the year has been used as the numerator and number of equity shares as denominator in calculating basic and diluted earnings per share. There are no potential equity shares and hence basic and diluted EPS are the same.

| | March 31, 2010 | March 31, 2009 |
|--|-------------------|-------------------|
| Loss after tax | (0.92) | (1.47) |
| Weighted average number of equity shares | 7,41,078 | 7,41,078 |
| Face value per share (Rs.) | 10 | 10 |
| Basic and diluted EPS (Rs.) | (0.12) | (0.20) |

The Company had filed an application with the Hon'ble High Court of Andhra Pradesh on February 20, 2009 for Merger with its Holding Company, Beardsell Limited. The orders are awaited from Honourable High Court of Andhra Pradesh for dissolution without winding up the company.

8.07 Prior period comparatives

Prior year figures have been reclassified / re-grouped wherever necessary to conform to the current year's classification.

> For & on behalf of the Board of Directors

Place: Chennai

Director

S. Dhandapani P.K. Rami Reddy

Date: August 12, 2010

- Director

VIRAAT GRANITES PVT LTD

BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE

| I. | Registration Details | | |
|-----|--|------------------------------------|---|
| | Registration No. | 01-8151/87-88 | State Code 01 |
| | Balance Sheet | 31 03 2010 Date Month Year | |
| II. | Capital Raised During the (Amount in Rs. Lakhs) | Year Public Issue NIL Bonus Issue | Rights Issue NIL Private Placement NIL |
| Ш. | Position of Mobilisation an (Amount in Rs. Lakhs) | | |
| | | Total Liabilities 213.47 | Total Assets 213.47 |
| | Source of Funds | Paid-up-Capital 74.11 | Reserves & Surplus |
| | | Secured Loans | Unsecured Loans NIL |
| | Application of Funds | Net Fixed Assets 212.92 | Investments NIL |
| | | Net Current Assets 0.18 | |
| | | Misc-Expenditure NIL | Accumalated Losses NIL |
| IV. | Performance of Company | Turnover NIL | Total Expenditure 0.92 |
| | | Profit/(Loss) Before Tax (0.92) | Profit/(Loss) After Tax (0.92) |
| | | Earning Per Share in Rs. | Dividend Per Share Rs. |
| V. | | | of the Company (As per monetory terms) |
| | Item Code No. (ITC Code) Product Description | NA NA | |
| | Chennai August 12, 2010 | S. Dhandapar Director | ni P. K. Rami Reddy Director |

CONSOLIDATED FINANCIAL STATEMENTS 2009-10

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| Schedules | 53 |

AUDITORS' REPORT TO THE BOARD OF DIRECTORS OF BEARDSELL LIMITED ON THE CONSOLIDATED FINANCIAL STATEMENTS OF BEARDSELL LIMITED AND ITS SUBSIDIARY

- 1. We have audited the attached Consolidated Balance Sheet of Beardsell Limited ("the Company") and its subsidiary (the company and its subsidiary constitute ("the Group") as at 31st March,2010 the Consolidated Profit and Loss Account and the consolidated Cash Flow Statement of the Group for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management and have been prepared on the basis of the separate financial statements and other financial information regarding components. Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. We report that the Consolidated Financial Statements have been prepared by the Company in accordance with the requirements of Accounting Standard 21 (Consolidated

- Financial Statements) as notified under the Companies (Accounting Standards) Rules, 2006.
- 4. Based on our audit and on consideration of the separate audit reports on individual financial statements of the Company and its subsidiary and to the best of our information and according to the explanations given to us, in our opinion, the Consolidated Financial Statements give a true and fair view in conformity with the accounting principles generally accepted in India:
 - (i) in the case of the Consolidated Balance Sheet, of the state of affairs of the Group as at 31 st March, 2010
 - (ii) in the case of the Consolidated Profit and Loss Account, of the profit of the Group for the year ended on that date and
 - (iii) in the case of the Consolidated Cash Flow Statement, of the cash flows of the Group for the year ended on that date.

For Deloitte Haskins & Sells Chartered Accountants (Registration No.008072S)

Chennai August 12, 2010 M.K.Ananthanarayanan Partner (Membership No.19521)



| | | As at March 31, 2 | 010 | As at March 31, 2 | 009 |
|--|----------|---|--------------------|--|------------------|
| SOURCES OF FUNDS | Schedule | | (Rs. i | n Lakhs) | |
| Shareholders' Funds Share Capital Reserves and Surplus | 1 2 | 383.32 1625.46 | 2008.78 | 383.32 1307.24 | 1690.56 |
| Loan Funds Secured Loans Unsecured Loans | 3 | 200.00 78.01 | 278.01 2286.79 | 15.79 19.75 | 35.54 1726.10 |
| APPLICATION OF FUNDS Fixed Assets Gross Block Less: Accumulated Depreciation Net Block Capital Work in Progress including advances Net Block | 4 | 1575.62 605.46 970.16 83.02 | 1053.18 | 1263.22 632.70 630.52 98.74 | 729.26 |
| Investments | 5 | | 35.73 | | 10.73 |
| Deferred Tax Asset (Net) | | | 26.25 | | 74.73 |
| Current Assets, Loans and Advances Current Assets Inventories Sundry Debtors Cash and Bank Balances Loans and Advances Less: Current Liabilities and Provisions (a) Current Liabilities | 13 | 347.15 1176.54 869.31 <u>495.50</u> 2888.50 | | 230.11 993.62 681.41 <u>458.63</u> 2363.77 | |
| (b) Provisions | | 206.71 1716.87 | | <u>75.79</u> <u>1452.39</u> | 011 20 |
| Net Current Assets Accounting Policies and Notes on Accounts | 15 | | 1171.63 2286.79 | | 911.38 |
| In terms of our Report attached | | | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | | arat Anumolu naging Director | | V Thirumal Ra Director | 0 |
| M.K.Ananthanarayanan Partner | | Aukthar Basha Manager - Finance | | K Murali Company Secret | ary |
| Chennai August 12, 2010 | | | | | |

Consolidated Profit and Loss Account for the year ended March 31, 2010

| | | For the year March 31, | | For the year March 31, | ended 2009 |
|--|----------|------------------------------|--|----------------------------|---------------------------------------|
| | Schedule | | (Rs. in L | .akhs) | |
| INCOME Turnover Less: Excise Duty | | | 5608.83 224.78 | | 5430.50 339.20 |
| Net Sales Commission & Rental Income Others | 11 12 | | 5384.05 108.72 318.73 5811.50 | | 5091.30 131.37 59.49 5282.16 |
| EXPENDITURE | | | _ | | |
| Manufacturing and Other expenses Interest Depreciation | 13 14 | | 5246.70 12.77 74.44 | | 5144.35 15.02 58.53 |
| | | | 5333.91 | | 5217.90 |
| Profit for the year before tax | | | 477.59 | , | 64.26 |
| Less: Provision for Taxation - Current - Deferred - Fringe Benefit Tax | | 110.00 48.48 - | 440.40 | 145.00 (117.60) 7.90 | 05.20 |
| Profit for the year after tax Add: Balance brought forward from Previous year Balance carried to Balance Sheet | | | 158.48 319.11 577.46 896.57 | | 35.30 28.96 548.50 577.46 |
| Basic and diluted earnings per share of face value of Rs.10/- each (in Rupees) | | | 8.33 | | 0.76 |
| Accounting Policies and Notes on Accounts | 15 | | | | |
| | | | | | |
| In terms of our Report attached | | | | | |
| For DELOITTE HASKINS & SELLS Chartered Accountants | | Anumolu ng Director | | V Thirumal Directo | |
| M.K.Ananthanarayanan Partner | | nar Basha nager - Finance | | K Mural Company Sec | |
| Chennai August 12, 2010 | | | | | |



August 12, 2010

Consolidated Cash Flow Statement for the year ended March 31, 2010

| ` | | March | 31,2010 | March 3 | 1,2009 |
|------|---|--|----------------------------|-----------------|----------------------------|
| A. | CASH FLOW FROM OPERATING ACTIVITIES | 3 | , | Lakhs) | / 4 0 / |
| | Profit for the year before tax | | 477.59 | | 64.26 |
| | Adjustments for: Depreciation | 74.44 | | 58.53 | |
| | Fixed Assets written off | • | | 0.54 | |
| | Investments written off | - | | 0.05 | |
| | Unrealised Exchange Variation (Net) | 3.31 | | (0.68) | |
| | Interest Expenses | 12.77 | | 15.02 (0.55) | |
| | Provision no longer required written back Dividend Income | (0.44) | | (0.33) | |
| | Interest Income | (51.31) | | (35.20) | |
| | (Profit)/Loss on Sale of Assets (Net) | (0.20) | | (1.79) | |
| | Provision for Doubtful debts | 32.72 | | 4.25 | |
| | Provision for Doubtful Advances | | | 269.39 | |
| | Provision for Warranties | 148.29 | | 70.15- | |
| | Provision for Compensated Absences Bad Debts Written-off | 3.38 4.44 | | 0.74 25.64 | |
| | bdd Debis Willen-On | | 227.40 | 23.04 | 405.65 |
| | Operating Profit before Working Capital Changes | | 704.99 | | 469.91 |
| | Adjustments for: | | | | |
| | Increase in Debtors & Other Receivables | (262.87) | | (10.24) | |
| | (Increase)/Decrease in Inventories | (117.04) | | 157.34 | |
| | Increase in Current Liabilities and Provisions | 122.02 | 40.77.00 | 57.23 | 004.00 |
| | Cash Congrated from Operations | | (<u>257.89)</u> 447.10 | | <u>204.33</u> 674.24 |
| | Cash Generated from Operations Taxes paid (Net of Refunds), including Fringe | Renefit Tay | (118.22) | | (46.03) |
| | raxes paid (ref of kelolids), incloding thinge | bellem lux | (110.22) | | (40.00) |
| | NET CASH GENERATED FROM OPERATING ACT | IVITIES (A) | 328.88 | | 628.21 |
| B. | CASH FLOW FROM INVESTING ACTIVITIES | | | | |
| | Capital Expenditure | | (420.74) | | (174.51) |
| | Proceeds from Sale of Fixed Assets | | 21.70 | | 3.32 |
| | Purchase of Investments | | (25.00) | | (168.48) |
| | Dividend Received | | 0.44 | | 0.44 32.20 |
| | Interest Received NET CASH (USED IN) INVESTING ACTIVITIES | (B) | <u>50.65</u> (372.95) | | (307.03) |
| | THET CAST (OSED IN) INVESTING ACTIVITIES | (5) | (072.73) | | (307.03) |
| C. | CASH FLOW FROM FINANCING ACTIVITIES | 5 | | | |
| | Repayment of Long term Borrowings | | 200.00 | | - |
| | Short Term Borrowings (Net) | | 42.47 | | (98.92) |
| | Interest on Borrowings | | (13.25) | | (19.08) |
| | Dividend Paid including dividend tax NET CASH GENERATED FROM/(USED IN) FINAN | ICINIC ACTIVITIES (C) | 229.22 | | <u>(64.82)</u> (182.82) |
| | NET INCREASE IN CASH AND CASH EQUIVALEN | | 185.15 | | 138.36 |
| | THE INCREASE IN CASH AND CASH EQUIVALEN | (7) (0) | . ===== | | 130.00 |
| | Opening Balance of Cash and Cash Equivalents | | 631.96 | | 493.36 |
| | Opening Balance of Cash and Cash Equivalents of | of subsidiary acquired during the year | - | | 0.24 |
| | Closing Balance of Cash and Cash Equivalents | | 817.11 | | 631.96 |
| | Reconciliation of cash and cash equivalen | ıts | | | |
| | Cook and Cook an indept at the and of the | as nar Palanca Shaat | 040.21 | | 681.41 |
| | Cash and Cash equivalents at the end of the year Less: Bank deposits under lien | as per balance sneet | 869.31 48.14 | | 45.30 |
| | Less: Balances in Unpaid dividend account | | 4.06 | | 4.15 |
| | 2000. Salaheot III Olipala airiadha accom | | 817.11 | | 631.96 |
| | | | | | |
| This | s is the Cash Flow Statement referred to in our Repo | rt ot even date. | | | |
| For | DELOITTE HASKINS & SELLS | Bharat Anumolu | | V Thirumal Ro | ao |
| Ch | artered Accountants | Managing Director | | Director | |
| | | VIII 5 5 | | 12.14 | |
| _ | K.Ananthanarayanan | Y Mukthar Basha | | K Murali | |
| Par | tner | General Manager - Finance | C | Company Secre | etary |
| Ch | ennai | | | | |
| | . 10, 0010 | | | | |

Schedules forming the part of the Balance Sheet and Profit and Loss Account

| • | | | | |
|--|--|------------------|-----------------------------------|--|
| | | As a March 31 | | As at March 31, 2009 khs) |
| SCHEDULE 1 | | | | |
| SHARE CAPITAL | | | | |
| Authorised 50,00,000 Equity Shares of Rs.10/- each | | 500. | 00 | 500.00 |
| Issued, Subscribed and Paid up 38,33,168 Equity Shares of Rs.10/- each fully paid up | | 383. | 32 | 383.32 |
| Of the above Shares 6,78,700 Equity Shares of Rs.10/- each are issued as fully paid-up by way of Bonus Shares through the capitalisation of Reserves and from Securities Premium Account | | | | • |
| 1,57,400 Equity Shares of Rs.10/- each are issued as fully paid-up pursuant to a contract without payments being received in cash | | | | |
| SCHEDULE 2 RESERVES AND SURPLUS | As at April 1, 2009 | Additions | Deductions | As at March 3,1,2010 |
| Capital Reserve on consolidation Securities Premium General Reserve Surplus As Shown In Profit And Loss Account | 38.47 241.31 450.00 577.46 1307.24 | 319.11 319.11 | 0.89* - - - - 0.89 | 37.58 241.31 450.00 896.57 1625.46 |
| * Represents depreciation on increased value recouped from | n Fixed Assets Revalua | tion Reserve | | |
| SCHEDULE 3 LOANS SECURED LOANS | | As o March 31 | | As at March 31, 2009 |
| I. Term Loans from Banks IDBI Bank Ltd. | | 200. | .00 | - |
| Amounts repayable within one year - Rs. 50.00 lc | akhs (P.Y. Rs. Nil) | | | |
| II. Working Capital Facilities from Banks Packing Credit | | | - | 15.79 |
| | | 200. | .00 | 15.79 |
| UNSECURED LOANS Fixed Deposits | | 78. | .01 | 19.75 |



BEARDSELL LIMITED

SCHEDULE 4 FIXED ASSETS

(Rs. in Lakhs)

| | | G | GROSS BLOCK | | | GROSS BLO | DEPRECIATION | | | DEPRECIATION | | | .OCK |
|--|---------------------------|--|----------------|-----------------|----------------------------|---------------------------|--|--------------------|-----------------|---------------------------|------------------------------|----------------------------|------|
| DESCRIPTION | As at April 1, 2009 | Subsidiary acquired during the year | Addi- tions | Deduc- tions | As at March 31, 2010 | As at April 1, 2009 | Subsidiary acquired during the year | For the year | Deduc- tions | As at March 31 2010 | As at , March 31, 2010 | As at March 31, 2009 | |
| Freehold Land * | 143.43 | - | | | 143.43 | | | - | - | - | 143.43 | 143.43 | |
| Leasehold Land | 21.16 | - | 17.16 | | 38.32 | 0.61 | | 0.20 | - | 0.81 | 37.51 | 20.55 | |
| Buildings ** | 352.26 | - | 60.32 | 24.25 | 388.33 | 94.37 | - | 10.16 | 10.98 | 93.55 | 294.78 | 257.89 | |
| Plant and Machinery *** / # | 571.00 | - | 252.43 | 63.50 | 759.93 | 451.97 | | 43.84 | 62.53 | 433.28 | 326.65 | 119.03 | |
| Electrical Installation | 20.43 | - | 22.88 | 5.77 | 37.54 | 17.56 | | 2.16 | 4.91 | 14.81 | 22.73 | 2.87 | |
| Furniture, Fittings & Office Equipments | 83.79 | - | 12.15 | 24.52 | 71.42 | 50.25 | • | 8.13 | 21.18 | 37.20 | 34.22 | 33.54 | |
| Leasehold Improvements | - | - | 26.18 | • | 26.18 | | | 2.30 | - | 2.30 | 23.88 | - | |
| Vehicles | 71.15 | | 45.34 | 6.02 | 110.47 | 17.94 | - | 8.54 | 2.97 | 23.51 | 86.96 | 53.21 | |
| | 1263.22 | - | 436.46 | 124.06 | 1575.62 | 632.70 | - | 75.33 | 102.57 | 605.46 | 970.16 | 630.52 | |
| Capital Work in Progress including advar | nces | | | | | | | | | | 83.02 | 98.74 | |
| | | | | | | | | | | | 1053.18 | 729.26 | |
| Previous Year | 1018.85 | 233.02 | 75.77 | 64.42 | 1263.22 | 619.72 | 16.80 | 58.53 | 62.35 | 632.70 | 630.52 | 428.02 | |

Given on Operating Lease

^{**} Given on Operating Lease - Cost - Rs.61.40 lakhs (Rs. 84.30 lakhs), Depreciation - Rs.2.05 lakhs (Rs.2.82 lakhs) and WDV - Rs. 31.72 lakhs (Rs.46.82 lakhs)

^{***} Given on Operating Lease - Cost - Rs.200.78 lakhs (Rs. 256.35 lakhs), Depreciation - Rs.12.46 lakhs (Rs.10.85 lakhs) and WDV - Rs.61.33 lakhs (Rs.63.70 lakhs)

[#] Excludes value of Plant & Machinery given as grant under United Nations Development Programme (UNDP) taken at nominal value of Rs.2/-. (2009: Rs.2/-)

Schedules forming the part of the Balance Sheet and Profit and Loss Account

| | | s at 31, 2010 | | | As at n 31, 2009 |
|--|---------------|------------------------|----------------|---------------|---------------------|
| SCHEDULE 5 | Face Value | Cost | (D- :- L- -) | Face Value | Cost |
| INVESTMENTS (Long Term) In fully paid Equity Shares TRADE - UNQUOTED Diana Garments (Private) Limited | | | (Rs. in Lakhs) | | |
| 15,000 Equity shares of Rs.10/-each | 1.50 | - | | 1.50 | - |
| Sri Balaji Insulation (P) Ltd 3,400 Equity Shares of Rs.100/- each | 3.40 | - | | 3.40 | - |
| Hyderabad EPS Products (P) Ltd., 18,000 Equity shares of Rs.10/-each | 1.80 | 1.80 | | 1.80 | 1.80 |
| Arpejay Investments (P) Ltd., 900 Shares @ Rs.100/- each | 0.90 | - | | 0.90 | - |
| Pondy EPS Products (P) Ltd., 180 Equity Shares of Rs.100/- each | 0.18 | - | | 0.18 | - |
| Pink Packaging & Moulding Pvt.Ltd 5,300 Shares @ Rs.141.50/- each | 5.30 | 7.50 | | 5.30 | 7.50 |
| SuRe Energy Systems Pvt. Ltd., 6,000 Shares @ Rs.416.70 each | 0.60 | 25.00 | | - | - |
| In partly paid Equity Shares TRADE - UNQUOTED Royal Insulation (P) Itd., | | | | | |
| 3,618 Equity Shares of Rs.10/- each Rs.5/- per share paid up | 0.18 | - | | 0.18 | - |
| Sarovar Insulation (P) Itd., 3,618 Equity Shares of Rs.10/- each Rs.5/- per share paid up | 0.18 | 34.30 | | 0.18 | 9.30 |
| IN FULLY PAID SHARES NON-TRADE-QUOTED: Nava Bharat Ventures Limited 1,565 Equity Shares of Rs.2/- each | 0.03 | 0.08 | | 0.03 | 0.08 |
| ICICI Bank Ltd., 233 shares of Rs.10/- each | 0.03 | 0.12 | | 0.03 | 0.00 |
| Taurus Mutual Fund - Boinanza Exclusive Growth Scheme 13,333 Units of Rs.10/- each | 1.00 | 1.00 | | 1.00 | 1.00 |
| Andhra Bank 2,300 Shares of Rs.10/-each | 0.23 | 0.23 1.43 | | 0.23 | 0.23 |
| Market Value of Quoted Investments Aggregate cost of Quoted Investments | | 35.73 16.17 1.43 | | | 7.00 1.43 |



BEARDSELL LIMITED

| | | s at 31, 2010 | | As at 1 31, 2009 |
|--|-----------------|------------------|-----------------|---------------------|
| SCHEDULE 6 | | | (Rs. in Lakhs) | |
| INVENTORIES | | | | |
| Stores and Spare parts | | 3.78 | | 3.30 |
| Loose Tools | | 2.98 | | 2.29 |
| Raw Materials | | 132.83 | | 76.19 |
| Trading and Finished Goods | | 68.95 | | 66.34 |
| Process Stock | | 26.49 | | 71.53 |
| Jobs in Progress | | 112.12 347.15 | • | 70.46 |
| SCHEDULE 7 | | | • | |
| SUNDRY DEBTORS - UNSECURED | | | | |
| Debts outstanding for a period | | | | |
| exceeding six months | | | | |
| Considered Good | 76.33 | | 87.69 | |
| Considered Doubtful | 95.50 171.83 | | 82.25 169.94 | |
| Less: Provision | 95.50 | 76.33 | 82.25 | 87.69 |
| Other Debts* | | | | |
| Considered Good | 1100.21 | | 905.93 | |
| Considered Doubtful | 35.23 | | 27.60 | |
| | 1135.44 | | 933.53 | |
| Less: Provision | 35.23 | 1100.21 | 27.60 | 905.93 |
| | | 1176.54 | | 993.62 |
| * Includes Retention Money | | 10.89 | | 61.23 |
| SCHEDULE 8 | | | | |
| CASH AND BANK BALANCES | | | | |
| Cash, Cheques and stamps on hand | | 33.61 | | 47.02 |
| Balances with scheduled Banks on | | | | |
| Current Account | 200.42 | | 255.69 | |
| Margin Money Deposits * | 45.14 594.09 | | 42.30 332.25 | |
| Fixed Deposits Unpaid Dividend Account | 586.08 4.06 | | 332.25 4.15 | |
| Shpara Dividend Accoons | | 835.70 | | 634.39 |
| | | 869.31 | | 681.41 |
| * for Bank Guarantees and Letter of Credit | | | | |

Schedules forming the part of the Balance Sheet and Profit and Loss Account

| | | at 31, 2010 | | at 31, 2009 |
|--|---------------|----------------|------------------|----------------|
| SCHEDULE 9 | | (Rs. i | n Lakhs) | |
| LOANS AND ADVANCES | | | | |
| Secured # | | 184.27 | | 185.36 |
| Unsecured - Considered Good Advances recoverable in cash or in kind for value to be received | 147.92 | | 128.57 | |
| Deposits * Balance with Excise Authorities | 82.35 2.82 | 233.09 | 87.40 1.70 | 217.67 |
| Unsecured - Considered Doubtful Less : provision for doubtful advances | | 200.07 | 269.39 269.39 | 217.07 |
| Interest Accrued on Deposits Advance Tax and Tax Deducted at Source | | 0.19 | | 4.16 |
| including Fringe Benefit Tax (Net of Provisions Rs.667.81 -P.Y.Rs.558.81) | | 77.95 | | 51.44 |
| *Includes with Government Departments | | 495.50 2.41 | | 458.63 2.41 |

[#] Includes Rs. 180.00 lakhs secured by registered mortgage and deposit of title deeds relating to property

SCHEDULE 10

CURRENT LIABILITIES AND PROVISIONS

Current Liabilities

| Acceptances | 78.55 | | 25.13 | |
|---|---------|---------|---------|---------|
| Sundry Creditors | | | | |
| - Dues to Micro Enterprises & Small Enterprises | - | | - | |
| - Others | 1186.27 | | 1036.36 | |
| Advance received from Customers | 240.25 | | 309.45 | |
| Amount to be credited to | | | | |
| Investor Education & Protection Fund * | - | | - | |
| Unpaid Dividends ** | 4.06 | | 4.15 | |
| Interest accrued but not due on Fixed Deposits | 1.03 | | 1.51 | |
| • | | 1510.16 | | 1376.60 |
| Provisions | | | | |
| Compensated Absence | 9.02 | | 5.64 | |
| Warranties | 197.69 | | 70.15 | |
| | | 206.71 | | 75.79 |
| | | 1716.87 | | 1452.39 |

^{*} There are no amounts due and outstanding as on March 31, 2010 and March 31, 2009 to be credited to Investor Education & Protection Fund

^{**} These amounts represent warrants issued to share holders which remain unpresented and unclaimed as on March 31, 2010



BEARDSELL LIMITED

| COMMISSION AND RENTAL INCOME Commission 60.82 97.73 Tax deducted at Source Rs. 6.23 lakhs (P.Y.Rs. 7.51 lakhs) 47.90 33.64 Tax deducted at Source Rs. 6.31 lakhs (P.Y.Rs. 5.17 lakhs) 108.72 131.37 SCHEDULE 12 COTHER INCOME Council Co |
|--|
| Commission Go.82 97.73 Tax deducted at Source Rs. 6.23 lakhs (P.Y.Rs. 7.51 lakhs)] Rental Income 47.90 33.64 Tax deducted at Source Rs. 6.31 lakhs (P.Y.Rs. 5.17 lakhs)] 108.72 131.37 SCHEDULE 12 Tother Income |
| Tax deducted at Source Rs. 6.23 lakhs (P.Y.Rs. 7.51 lakhs) Rental Income |
| Tax deducted at Source Rs. 6.23 lakhs (P.Y.Rs. 7.51 lakhs) Rental Income |
| Tax deducted at Source Rs. 6.31 lakhs (P.Y.Rs. 5.17 lakhs)] 108.72 131.37 |
| SCHEDULE 12 OTHER INCOME Interest from Banks and others [Tax deducted at Source Rs.4.63 lakhs (P.Y.Rs. 5.00 lakhs)] Dividend Dividend Foreign Exchange Variation (Net) Provision no longer required written back Profit on Sale of Assets (Net) Duty Drawback Bad Debts written off in earlier years recovered Surrender of Tenancy Rights Insurance Claims received Miscellaneous Income Surrender of Income Total Assets 11.21 |
| Interest from Banks and others [Tax deducted at Source Rs.4.63 lakhs (P.Y.Rs. 5.00 lakhs)] Dividend Dividend Foreign Exchange Variation (Net) Provision no longer required written back Profit on Sale of Assets (Net) Duty Drawback Bad Debts written off in earlier years recovered Surrender of Tenancy Rights Insurance Claims received Miscellaneous Income 51.31 35.20 51.31 0.44 0.44 0.44 0.44 0.55 0.55 0.55 0.55 |
| Interest from Banks and others [Tax deducted at Source Rs.4.63 lakhs (P.Y.Rs. 5.00 lakhs)] Dividend Foreign Exchange Variation (Net) Provision no longer required written back Profit on Sale of Assets (Net) Duty Drawback Bad Debts written off in earlier years recovered Surrender of Tenancy Rights Insurance Claims received Miscellaneous Income Miscellaneous Income 35.20 0.44 0.44 0.44 0.45 - 0.55 0.55 0.55 0.20 1.79 0.20 1.79 0.20 1.79 0.20 1.79 0.20 1.79 0.20 1.79 0.20 1.79 0.47 5.32 230.00 - 11.21 |
| [Tax deducted at Source Rs.4.63 lakhs (P.Y.Rs. 5.00 lakhs)]Dividend0.44Foreign Exchange Variation (Net)-3.90Provision no longer required written back-0.55Profit on Sale of Assets (Net)0.201.79Duty Drawback0.475.32Bad Debts written off in earlier years recovered0.021.08Surrender of Tenancy Rights230.00-Insurance Claims received25.03-Miscellaneous Income11.21 |
| Dividend 0.44 0.44 Foreign Exchange Variation (Net) - 3.90 Provision no longer required written back - 0.55 Profit on Sale of Assets (Net) 0.20 1.79 Duty Drawback 0.47 5.32 Bad Debts written off in earlier years recovered 0.02 1.08 Surrender of Tenancy Rights 230.00 - Insurance Claims received 25.03 - Miscellaneous Income 11.21 |
| Foreign Exchange Variation (Net) Provision no longer required written back Profit on Sale of Assets (Net) Duty Drawback Bad Debts written off in earlier years recovered Surrender of Tenancy Rights Insurance Claims received Miscellaneous Income - 3.90 0.55 0.20 1.79 0.47 5.32 8.32 8.30 - 1.08 5.32 1.08 1.08 1.08 1.08 1.08 1.08 1.08 |
| Profit on Sale of Assets (Net) 0.20 1.79 Duty Drawback 0.47 5.32 Bad Debts written off in earlier years recovered 0.02 1.08 Surrender of Tenancy Rights 230.00 - Insurance Claims received 25.03 - Miscellaneous Income 11.21 |
| Duty Drawback0.475.32Bad Debts written off in earlier years recovered0.021.08Surrender of Tenancy Rights230.00-Insurance Claims received25.03-Miscellaneous Income11.2611.21 |
| Bad Debts written off in earlier years recovered0.021.08Surrender of Tenancy Rights230.00-Insurance Claims received25.03-Miscellaneous Income11.2611.21 |
| Surrender of Tenancy Rights 230.00 - Insurance Claims received 25.03 - Miscellaneous Income 11.26 11.21 |
| Insurance Claims received 25.03 - Miscellaneous Income 11.26 11.21 |
| Miscellaneous Income 11.26 11.21 |
| |
| |
| MANUFACTURING AND OTHER EXPENSES I. MATERIALS 1. Consequent in the Consequence of Paracharterists and Pa |
| 1) Consumption of Raw Materials Opening Stock 76.19 133.99 |
| Add: Purchases 1555.80 1474.28 |
| 1631.99 1608.27 |
| Less:Closing Stock <u>132.83</u> <u>76.19</u> |
| 1499.16 1532.08 |
| 2) Purchases Trading /Finished Goods 1159.83 942.97 |
| Bought out items for jobs 1531.68 1433.97 |
| 2691.51 2376.94 |
| 3) Decrease/ (Increase) in Process Stock, Jobs in Progress and Trading/Finished Goods Opening Stock |
| Trading /Finished Goods 66.34 125.57 |
| Process stock 11.53 17.75 |
| Jobs in progress 70.46 103.98 |
| 148.33 247.30 |
| Closing Stock |
| Trading /Finished Goods 68.95 66.34 Process stock 26.49 11.53 |
| Process stock 26.49 11.53 Jobs in progress 112.12 70.46 |
| 207.56 148.33 |
| (59.23) 98.97 |
| 4) Excise Duty 2.05 2.49 |
| 4133.49 4010.48 |

Schedules forming the part of the Balance Sheet and Profit and Loss Account

| | For the year ended March 31, 2010 | For the year ended March 31, 2009 |
|--|--------------------------------------|--------------------------------------|
| | (Rs. in l | _akhs) |
| II. Payments to and Provision for Employees | | |
| Salaries, Wages and Bonus | 379.37 | 306.65 |
| Contribution to Provident Fund and Other funds Workmen and Staff Welfare Expenses | 67.48 49.39 | 42.75 46.84 |
| | 496.24 | 396.24 |
| III. Other Expenses | | • |
| | 20.05 | 17.00 |
| Consumption of Stores and Spare Parts Power and Fuel | 22.35 | 17.00 41.65 |
| Rent | 46.26 41.30 | 36.08 |
| Rates and Taxes | 10.39 | 13.08 |
| Insurance | 11.41 | 11.70 |
| Repairs and maintenance to | 11.71 | 11.70 |
| - Buildings | 4.53 | 10.54 |
| - Machinery | 2.92 | 6.00 |
| - Furniture and Equipment | 8.75 | 5.07 |
| Directors Sitting fees | 1.20 | 1.02 |
| Fixed Asseet written off | • | 0.54 |
| Foreign Exchange Variation (Net) | 3.31 | - |
| Bad debts written off | 16.30 | 35.88 |
| Less:Transfer from provison for Doubtful debts | (11.86) | 10.24) |
| | 4.44 | 25.64 |
| Doubtful advances written off | 269.39 | - |
| Less: Transfer from provision for doubtful advances | (269.39) | . |
| Provsion for doubtful debts | 32.72 | 4.25 |
| Provision for doubtful advances | - | 269.39 |
| Warranties applied | 20.75 | - |
| Less: Transfer from provision for warranties | (20.75) | 70.15 |
| Provision for Warranties | 148.29 | 60.82 |
| Travelling and Conveyance Communication expenses | 67.39 31.24 | 27.23 |
| | 10.49 | 8.73 |
| Printing & Stationery Professional Charges | 31.56 | 15.46 |
| Miscellaneous Expenses | 138.42 | 113.28 |
| TVIISCONAITE COOL EXPONSOS | 100.42 | |
| | 616.97 | 737.63 |
| | 5246.70 | 5144.35 |
| SCHEDULE 14 | | |
| INTEREST ON | | |
| 1. Fixed loans | 7.98 | - |
| II. Working capital Loans | 1.85 | 6.02 |
| III. Fixed Deposits | 2.33 | 3.51 |
| IV. Others | 0.61 | 5.49 |
| | 12.77 | 15.02 |

Consolidated Financial statements for the year ended March 31, 2010

Schedules forming part of accounts

(All amounts in lakhs of Indian Rupees)

15.00 Notes to consolidated accounts

15.01 Basis of Consolidation

- (i) The financial statements of the subsidiary company used in the consolidation are drawn upto the same reporting date as of the Company i.e., year ended March 31, 2010.
- (ii) The consolidated financial statements have been prepared in accordance with the Accounting Standards issued by the Institute of Chartered Accountants of India, which are notified under the Companies (Accounting Standards) Rules, 2006 and other generally accepted accounting principles in India.

Subsidiary company considered in this consolidated financial statement:

| Name of the company | Place of Incorporation | Ownership Interest |
|---------------------------------|------------------------|--------------------|
| Viraat Granites Private Limited | India | 100% |

The consolidated financial statements have been prepared on the following basis

- a) The financial statements of the company and its subsidiary company have been combined on a line-by-line basis by adding together like items of assets, liabilities, income and expenses. The intra-group balances and intra-group transactions and unrealised profits or losses have been fully eliminated.
- b) In cases if the share of equity in the subsidiary companies as on date of investment is in excess of cost of investment of the Company, it is recognised as "Capital Reserve" and shown under the head 'Reserves and Surplus', in the consolidated financial statements.

15.02 Significant accounting policies

(a) Basis of preparation

The financial statements are prepared under the historical cost convention on accrual basis of accounting and in accordance with the Accounting Principles generally accepted in India and comply with the Accounting Standards notified by the Central Government of India, under the Companies (Accounting Standards) Rules, 2006 and relevant provisions of the Companies Act, 1956.

(b) Use of estimates

The preparation of the financial statements in conformity with the generally accepted accounting principles requires estimates and assumptions to be made that affect the reported amount of assets and liabilities and the disclosures relating to contingent assets and liabilities as on the date of financial statements and the reported amount of revenues and expenses during the reporting period. Management believes that the estimates used in the preparation of financial statements are prudent and reasonable. Actual results could differ from these estimates.

(c) Inventories

Inventories are valued at lower of cost (net of cenvat where applicable) and net realizable value. Cost includes cost of purchase, cost of conversion, and other costs incurred in bringing the inventories to their present location and condition. The method of determination of cost of various categories of inventory are as follows:

- (i) Raw materials and stores & spares on weighted average basis.
- (ii) Finished goods, process stock and contracting material at lower of cost (which includes appropriate production overheads) or net realizable value; the cost being determined on weighted average basis.
- (iii) Trading stocks are valued at purchase cost, inclusive of all duties and taxes on FIFO basis.
- (iv) Loose tools are valued at cost less estimated reduction in value for use.

(d) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. The Company capitalizes all costs relating to the acquisition and installation of fixed assets. Advances paid towards the acquisition of fixed assets outstanding at each balance sheet date and the cost of fixed assets not ready to use before such date are disclosed under 'Capital Work-in-Progress and Advances'.

Assets given on operating lease are capitalized and depreciation has been provided on such assets on straight-line method at the rates specified in Schedule XIV to the Companies Act, 1956.

Fixed assets are depreciated pro rata to the period of use, based on straight line method at the rates prescribed under Schedule XIV to the Companies Act, 1956. Leasehold improvements are amortized over the primary period of lease. Assets individually costing less than Rs. 5,000 are fully depreciated in the year of addition.

(e) Impairment of assets

The Company determines whether there is any indication of impairment of the carrying amount of its assets. The recoverable amounts of such assets are estimated, if any indication exists and impairment loss is recognized wherever the carrying amount of the assets exceeds its recoverable amount.

(f) Revenue recognition

- (i) Revenue from contract jobs are recognized on the percentage of completion method taking into consideration the estimated expenditure to be incurred for completion of the jobs.
- (ii) Sales are recognized when goods are dispatched and recorded net of trade discounts and sales taxes. Export incentives are recognized on accrual basis.
- (iii) Lease rentals and commission income are recognized on accrual basis.
- (iv) Interest income is recognized using the time proportion method.

(g) Foreign currency transactions

Transactions in foreign currencies are accounted at the exchange rates prevailing on the date of the transactions and the realized exchange loss/gain are dealt with in the profit and loss account.

Monetary assets and liabilities denominated in foreign currency are restated at the rates of exchange as on the Balance Sheet date and the resultant exchange differences are recognised in the profit and loss account.

(h) Investments

Investments are recorded at cost of acquisition. Unquoted Investments are written off, where they are not realizable in the opinion of the management. The diminution, if any, in the value of long-term investments stated at cost, is recognized when such diminution is other than temporary in nature.

(i) Retirement benefits

(i) Short-term employee benefits

All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits in accordance with the Accounting Standard 15 (revised 2005) on 'Employee Benefits'. Short-term employee benefits, at the balance sheet date are recognized as an expense as per Company's scheme based on expected obligations on undiscounted basis.

(ii) Long-term employee benefits

Defined benefit plan

Accumulated Compensated absence

The obligation for long-term employee benefits such as compensation payable at the time of retirement / resignation on unavailed leave days is provided based on actuarial valuation as at the balance sheet date, using the 'Projected Unit Credit Method'.

Gratuity

The Company makes contribution to a scheme administered by Life Insurance Corporation of India to discharge gratuity liabilities to the employees. The Company accounts its liability for future gratuity benefits based on actuarial valuation, as at March 31, 2010, using the 'Projected Unit Credit Method'.

Actuarial gains and losses are recognized in full in the profit and loss account for the year in which they occur. The retirement



benefit obligation recognized in the balance sheet represents the present value of the defined benefit obligation as adjusted for unrecognized past service cost.

Defined contribution plan

Contributions to Provident Fund, Superannuation and ESI, made in accordance with the respective rules is charged to the profit and loss account.

(j) Segment reporting

- (i) The accounting policies adopted for segment reporting are in line with the accounting policies of the company.
- (ii) Revenue and expenses have been identified to segments on the basis of their relationship to the operating activities of the segment. Revenue and expenses, which relate to the enterprise as a whole and are not allocable to segments on a reasonable basis, have been included under unallocated corporate expenses.
- (iii) There are no inter segment revenues and therefore their basis of measurement does not arise.

(k) Earnings per share

The earnings considered in ascertaining the Company's earning per share ('EPS') comprise the net profit after tax. The number of shares used in computing basic earnings per share is the weighted average number of shares outstanding during the year. The number of shares used in computing diluted earnings per share comprises the weighted average number of shares considered for deriving basic earnings per share and also the weighted average number of shares, if any, which would have been issued on the conversion of all dilutive potential equity shares.

(i) Taxes on income

- (i) Current tax is determined on the profit for the year in accordance with the provisions of the Income Tax Act, 1961.
- (ii) Deferred tax is calculated at the rates and laws that have been enacted or substantially enacted as of the balance sheet date and is recognized on timing difference that originate in one period and are capable of reversal in one or more subsequent periods. Deferred tax assets, subject to consideration of prudence, are recognized and carried forward only to the extent that they can be realized.

(m) Provisions, contingent liabilities and contingent assets

Provisions involving substantial degree of estimation in measurement are recognized when there is a present obligation as a result of past events and it is probable that there will be an outflow of resources. Contingent liabilities are not recognized but are disclosed in the notes. Contingent assets are neither recognized nor disclosed in the financial statements.

15.03 Contingent liabilities

| As on | Mar 31,2010 | As on Mar 31, 2009 | |
|--|----------------|--------------------|--|
| | (Rs. in Lakhs) | | |
| Uncalled Liability in respect of partly paid shares held as investment | s 0.36 | 0.36 | |
| Claims against the Company not acknowledged as debts | 2.00 | 2.00 | |
| Capital Commitments (Net of Advances) | 150.99 | 60.45 | |
| Disputed Royalty demand | 1.87 | 1.87 | |
| (out of the above an amount of Rs.0.50 Lakhs has been deposited with the High Court of Andhra Pradesh) | | | |
| Disputed Sales Tax demands | 14.04 | 16.89 | |

| Name of the statute | Nature of dues | Amount | Payment made | Period to which the amt. relates | Forum where dispute is pending |
|-------------------------------------|-------------------|--------------------|--------------------|---|--|
| Sales tax acts of various States | Sales tax | 6.44 (9.29) | 3.85 (3.05) | 1982 - 83 to 1985 - 86 1989 - 90 to 1995 - 96 1997 - 98 1998 - 99 2000 - 01 2001 - 02 2003 - 04 | Deputy Commissioner & Assistant Commissioner & other appellate authorities |
| Central Sales Tax Act | Sales tax | 7.60 (7.60) | 2.65 (2.65) | 1993 - 94 to 1995 - 96 1997 - 98 2000 - 01 2001 - 02 2003 - 04 | Deputy Commissioner & CTO of various states |

15.04 Income tax appeal

An appeal is pending before CIT (Appeals) against the order of the Assessing Officer for the assessment year 2005 - 2006 in respect of disputed tax demand of Rs. 112.75 lakhs which includes interest of Rs. 20.03 lakhs. The entire amount has been paid. The Company is advised that there are reasonable chances of success in the appeal. Accordingly, no provision is considered necessary.

15.05 Excise duty

Excise duty on sales for the year has been disclosed as reduction from turnover. Excise duty related to the difference between the closing stock and opening stock has been included in Schedule 13 forming part of the accounts.

15.06 Working capital facilities

Working capital facilities of the Company are secured by first charge on current assets and charge on specific fixed assets of the Company, on pari passu basis, with IDBI Bank Ltd. in respect of its Term Loan.

15.07 Term loan

Term Loan from IDBI Bank Ltd. is secured by First charge on the entire fixed assets of the Company excluding specific assets already charged with Bank of India on pari passu basis. They are also secured by deposit of Title Deeds of one of its property.

15.08 Deposits from public

- (a) Fixed deposits maturing within one year is Rs. 7.98 lakhs (Rs. 19.11 lakhs).
- (b) Fixed deposits under cash and bank balances includes an amount of Rs. 3.00 lakhs (Rs. 3.00 lakhs) deposited in pursuance of Rule 3A of the Companies (Acceptance of Deposits) Rules, 1975.

15.09 Contracts-in-progress

In respect of contracts-in-progress, as on March 31, 2010, the aggregate cost incurred and the profit recognized is Rs.225.35 lakhs (Rs. 96.48 lakhs) and Rs. 24.87 lakhs (Rs. 12.95 lakhs) respectively. Advance from contract customers amount to Rs. 122.90 lakhs (Rs. 70.39 lakhs). Contracts receivables amount to Rs.282.30 lakhs (Rs.291.72 lakhs).



15.10 Gratuity

The Company's obligation towards gratuity fund is a 'Defined Benefit Plan' and the details of actuarial valuation as at March 31, 2010 is given below:

| | March 31,2010 | March 31,2009 |
|---|---------------------------|---------------------------|
| | (Rs | . in Lakhs) |
| Assumptions | | |
| Discount Rate | 8% | 8% |
| Salary Escalation | 6% - 7 % | 7% |
| Attrition rate | 1-3% depending on age | 1-3% depending on age |
| Expected return on plan assets | 8% | 8% |
| Mortality Rate | LIC-94-96-Mortality rates | LIC-94-96-Mortality rates |
| Table showing changes in Present Value of (| Obligations | |
| Present Value of Obligations as at beginning of year | 74.15 | 77.22 |
| Interest Cost | 5.93 | 5.70 |
| Current Service Cost | 4.83 | - 4.61 |
| Benefits Paid | (16.02) | (11.96) |
| Actuarial Loss / (Gain) on Obligation | 14.15 | (1.42) |
| Present Value of Obligations as at end of year | 83.04 | 74.15 |
| | | |
| Table Showing changes in the Fair Value of | Plan Assets LIC Fund | LIC Fund |
| Fair Value of Plan Assets at beginning of year | 82.73 | 84.52 |
| Expected return on plan assets | 6.97 | 6.40 |
| Contributions | 17.45 | 3.00 |
| Benefits paid | (16.02) | (11.96) |
| Actuarial Gain on plan Assets | ` - | 0.77 |
| Fair Value of Plan Assets at the end of year | 91.13 | 82.73 |
| Table Showing Fair Value of Plan Assets | | |
| Fair Value of Plan Assets at beginning of year | 82.73 | 84.52 |
| Actual return on plan assets | 6.97 | 7.17 |
| Contributions | 17.45 | 3.00 |
| Benefits paid | (16.02) | (11.96) |
| Fair Value of Plan assets at the end of year | 91.13 | 82.73 |
| Funded Status | 8:09 | 8.58 |
| Excess of Actual over estimated return on plan assets | • | 0.77 |
| Actuarial (Cain)/Loss recommitted | | |
| Actuarial (Gain)/Loss recognized | 14.15 | (1.42) |
| Actuarial Loss / (Gain) on obligation | 14.15 | (1.42) |
| Actuarial Loss / (Gain) on plan assets | 14.15 | (0.77) |
| Total Loss / (Gain) for the year | 14.15 | (2.19) |
| Actuarial Loss / (Gain) recognized in the year | 14.15 | (2.19) |
| The amount to be recognized in the balance | sheet & Statements of pro | fit and loss |
| Present Value of Obligations as at the end of year | 83.04 | 74.15 |
| Fair Value of Plan assets at the end of the year | 91.13 | 82.73 |
| Funded status | 8.09 | 8.58 |
| Net Asset | 8.09 | 8.58 |
| | 3.07 | 2.00 |

| | March 31, 2010 | March 31,2009 |
|--|----------------|---------------|
| Expenses Recognized in Statement of Profit & Loss | (Rs. ir | n Lakhs) |
| Current Service Cost | 4.83 | 4.61 |
| Interest Cost | 5.93 | 5.70 |
| Expected return on plan Assets | 6.97 | 6.40 |
| Net Actuarial Loss / (Gain) recognized in the year | 14.15 | (2.19) |
| Expenses to be recognized in the profit & loss | 17.94 | 1.72 |
| Opening Net Asset | 8.58 | 7.30 |
| Contributions | 17.45 | 3.00 |
| Expenses | 17.94 | 1.72 |
| Closing Net Asset | 8.09 | 8.58 |

In the absence of relevant information from the actuary, the above details do not include composition of plan assets

15.11 Segment reporting

(a) Primary segment

As on March 31, 2010

As on March 31, 2009

| | Insulation | Trading | Total | Insulation | Trading | Total |
|---|------------|-------------------|---|------------------|--------------------|---|
| Segment revenue Net sales / commission & rental income | 5211.55 | 281.22 | 5492.77 | 4820.26 | 402.41 | 5222.67 |
| Segment results Operating profit Interest Unallocable corporate expenses (net-off income) Income taxes Net profit | 497.24 | (12.94) - - | 484.30 (12.77) 6.06 (158.48) 319.11 | 526.90 - - | (281.18) - - | 245.72 (15.02) (166.44) (35.30) 28.96 |

As on March 31, 2010

As on March 31, 2009

| | Insulation | Trading | Others | Total | Insulation | Trading | Others | Total |
|-----------------------------------|------------|---------|---------|---------|------------|---------|---------|---------|
| Segment assets / liabilities | | | | | | | | |
| Segment assets | 2478.27 | 277.52 | - | 2755.79 | 2371.67 | 347.33 | | 2719.00 |
| Unallocated corporate assets | | - | 1247.87 | 1247.87 | ٠ - | | 459.49 | 459.49 |
| Total assets | | | | 4003.66 | | | | 3178.49 |
| Segment liabilities | 1542.05 | 70.36 | _ | 1612.41 | 1271.75 | 94.99 | _ | 1366.74 |
| Unallocated corporate liabilities | _ | - | 2391.25 | 2391.25 | - | | 1811.75 | 1811.75 |
| Total liabilities | | | | 4003.66 | | | | 3178.49 |
| | | | | | | | l . | l |

Capital expenditure addition436.4675.77Depreciation74.4458.53



The Company has considered business segment as the Primary Segment for disclosure.

Insulation Business includes manufacturing of EPS Products/Prefab Panels and related contracting activities.

Trading includes Chemicals, Motors and Exports, etc.

The above Segments have been identified taking into account the organization structure as well as the differing risks and returns of these segments.

(b) Secondary segment

As the sales and assets outside India is less than 10% of total sales / assets, there are no reportable geographical segments.

March 31, 2010 March 31, 2009 (Rs. in Lakhs)

15.12 Related Party Transactions (as identified by the management and relied upon by Auditors)

(a) Key management personnel - Mr. Bharat Anumolu - Managing Director (From 29.06.2009)

- Mr. S.V.Narasimha Rao - Executive Director (From 29.06.2009)

- Mr. A.V.Ramalingan - Executive Director (Till 20.05.2009)

| (b) Nature of transactions | | |
|--|-------|-------|
| Remuneration to Key Management Personnel | 38.14 | 14.33 |
| Fixed Deposits received from Managing Director | | |
| and outstanding | 25.00 | - |
| Interest accrued on above deposit | 0.30 | - |

15.13 Leases

The outstanding commitments by the lessee on account of assets leased out by the company under non-cancellable leases are as follows:

| Within one year | 49.69 | 35.64 |
|--|-------|-------|
| Later than one year and not later than 5 years | - | - |
| Later than five years | - | - |

Brief description of Terms of Lease

Lease Rentals are accrued on the basis of Agreed Terms.

All assets are leased out for a period of twelve months

15.14 Earnings per share

The net profit for the year has been used as the numerator and number of equity shares as denominator in calculating basic and diluted earnings per share. There are no potential equity shares and hence basic and diluted EPS are the same.

| Profit after tax | (A) | 319.11 | 28.96 |
|--|-----|-----------|-----------|
| Weighted average number of equity shares | (B) | 38,33,168 | 38,33,168 |
| Face value per share (Rs.) | | 10 | 10 |
| Basic and diluted EPS (Rs.) | | 8.32 | 0.76 |

15.15 Information relating to Deferred tax

Break-up of Deferred Tax Assets and Deferred Tax Liabilities arising on account of timing differences:

| (a) Deferred tax assets | | |
|---------------------------------|--------|--------|
| Provision for doubtful debts | 44.43 | 37.34 |
| Provision for doubtful advances | - | 93.19 |
| Provision for Warranties | 67.19 | 23.84 |
| Others | 3.07 | 1.91 |
| | 114.69 | 156.28 |

| | March 31, 2010 (Rs. in | March 31, 2009 |
|---|----------------------------------|----------------|
| (b) Deferred tax liabilities Depreciation | 85.68 | 78.38 |
| Others | 2.76 88.44 | 3.17 81.55 |
| Deferred tax asset (Net) | 26.25 | 74.73 |

15.16 Disclosure requirements under Accounting Standard 29 on Provision, Contigent Liabilities and Assets.

| | Opening Balance | Additions | Release | Withdrawals | Closing Balance |
|--------------------------|-----------------|-----------|---------|-------------|-----------------|
| Provision for Warranties | 70.15 | 148.29 | 20.75 | - | 197.69 |

Note: Provision for Warranties are expected to be settled within next 18 to 24 months.

15.17 Auditors' remuneration excluding service tax (included in professional charges)

| | March 31,2010 | March 31,2009 |
|---------------------------------|---------------|---------------|
| For Audit | 5.15 | 4.00 |
| For Tax Audit/Representation | 4.70 | 2.76 |
| For Certification of statements | 2.95 | 2.10 |
| For Expenses | 0.27 | 0.32 |
| | 13.07 | 9.18 |

15.18 Prior period comparatives

Previous year figures have been re-classified / re-grouped wherever necessary to conform to the current years' classification.

For & on behalf of the Board of Directors

Bharat Anumolu Managing Director V Thirumal Rao Director

Chennai August 12, 2010 Y Mukthar Basha General Manager - Finance K Murali Company Secretary



Name(s) of the Member(s)

BEARDSELL LIMITED

Regd. Office: 47, Graemes Road, Chennai - 600 006.

ATTENDANCE SLIP

(To be signed and handed over at the entrance of the Meeting Hall)

I / We hereby record my / our presence at the 73rd Annual General Meeting of the above named Company at Mini Hall, Satguru Gnanananda Hall, Narada Gana Sabha, 314, T.T.K. Road, Chennai - 600 018 on Monday, the 27th September 2010 at 10.00 a.m.

Registered Folio No.

| Name of the proxy (in block letter) (to be filled in if the Proxy attends instead of the Member) | | • |
|--|--|---|
| | | Member's / Proxy's Signature |
| of | | |
| of or failing him of | | |
| as my / our proxy to attend and vote for my to be held on Monday the 27th Septemb Sabha, 314, T.T.K. Road, Chennai - 600 0 | e / us and on my / our behalf at the 73rd / er, 2010 at 10.00 a.m. at Mini Hall, Sa | Annual General Meeting of the Compan Itguru Gnanananda Hall, Narada Gand |
| Signed this | day of | 2010. |
| Signature Affix Re. 1/- Revenue stamp | | |

Note: Proxy forms, duly signed must reach the Company's Registered Office not less than 48 hours before the time of holding the Meeting.