

# 1 1<sup>th</sup> ANNUAL REPORT

2002 - 2003

#### **BOARD OF DIRECTORS**

T.VENKATESHWA RAO DIRECTOR

ALI ADIL BAQURI DIRECTOR

SUNITEE RAJ DIRECTOR

SUDHEEP RAJ DIRECTOR

VIMAL RAJ MATHUR
CHAIRMAN & MANAGING DIRECTOR

**AUDITORS** 

U.SRINIVASA MURTHY HYDERABAD

**BANKERS** 

STATE BANK OF INDIA
HYDERABAD \* MUMBAI
ANDHRA BANK
HYDERABAD

IN HOUSE SHARE DEPARTMENT

3RD FLOOR, KRISHNA PLAZA KHAIRATABAD HYDERABAD - 500 004.

**REGISTERED OFFICE & STUDIO** 

3RD FLOOR, KRISHNA PLAZA KHAIRATABAD HYDERABAD - 500 004.

#### NOTICE TO MEMBERS

1983-2003

Notice is hereby given that the Eleventh Annual General Meeting of Gradiente Infotainment Limited will be held on Saturday the 27th September, 2003 at 11:30 A.M. at 3rd Floor, Krishna Plaza, Khairtabad, Hyderabad - 500 004 to transact the following business:

#### **ORDINARY BUSINESS:**

- To receive, consider and adopt the Audited Profit and Loss account for the financial year ended 31st March, 2003 and the Balance Sheet as at that date together with the Reports of the Directors' and Auditors' thereon.
- To appoint a Director in place of Shri. Ali Adil Baquri who retires by rotation and, being eligible, offers himself for reappointment.
- 3. . To appoint a Director in place of Smt. Sunitee Raj who retires by rotation and, being eligible, offers herself for reappointment.
- 4. To appoint Mr. U. Srinivasa Murthy, Chartered Accountant to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting of the Company and to fix their remuneration.

#### SPECIAL BUSINESS

5. To consider and, if thought fit, to pass with or without the modifications, the following resolution as an Ordinary resolution

"RESOLVED THAT Mr. Sudheep Raj who was appointed as Additional Director of the Company by the Board of Directors and who holds office as per Section 260 of the Companies Act, 1956, up to the date of this Annual General Meeting and in respect of whom the Company has, pursuant to Section 257 of the Companies Act, 1956, received a notice in writing proposing his candidature for the office of Director, be and is hereby appointed as a Director of the Company, liable to retire by rotation."

#### NOTES

- 1. ANY MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF/HERSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. The instrument appointing a proxy, to be effective, should be deposited at the Registered office of the Company not less than 48 hours before the Meeting.
- An Explanatory Statement pursuant to Section 173 (2) of the Companies Act, 1956 in respect of item no 5 and 6 is attached hereto.
- 3. The Register of Members and Share Transfer Books of the Company will remain closed from 23rd September, 2003 to 27th September, 2003 (both days inclusive)
- 4. All Correspondence and share transfer documents must be addressed to the Share Transfer Agents or to the Investors Relation Cell.
- 5. Members are requested to notify changes, if any, in their addresses to the Share Transfer Agents.

Explanatory Statement (pursuant to Section 173 (2) of the Companies Act, 1956)

#### Item no: 5

The Board of Directors of the Company appointed Shri Sudheep Raj as Additional Director of the Company during the period and their term of office expires on the date of ensuing Annual General Meeting and a notice from a member of the Company was received proposing his appointment as a Director of the Company under Section 257 of the Companies Act, 1956.

#### Brief profile of Shri. Sudheep Raj:

Shri Sudeep Raj aged about 29 years is a Commerce Graduate from Hyderabad. He has been associated with varied businesses and acquired good knowledge on Accounts and Public Relations. He has a particular penchant for Films and TV serials production and has acquired 5 years of rich experience in the field. With the Company's plans for venturing into TV serials, his experience will be of immense use to the Company.

No Director other than the appointees is concerned or interested in the said Resolution. Your Directors commend the Resolutions in item no.5 for approval.

#### DIRECTORS' REPORT

To

#### The Members of Gradiente Infotainment Limited.

#### Hyderabad

Your Directors take pleasure in presenting the Eleventh Report on the affairs of the Company for the financial year 2002-2003 together with the Audited Financial Statements and Report of the Auditors thereon.

#### **BUSINESS PERFORMANCE:**

#### Financial Results:

The overall performance of the Company for the financial year 2002-03 is summarized as under:

· ·		( Rs. in Lakhs)
Particulars	2002-2003	2001-2002
Sales ( Net)	244.23	178.22
Increase / (Decrease) in Stocks	63.85	24.85
Other Income	26.00	10.00
Total Revenue	308.39	203.17
Operating Expenses	298.34	200.15
Profit / Loss before Financial Expenses		
& Depreciation	32.05	22.62
Interest & Financial Expenses	13.98	11.30
Depreciation	9.02	8.30
Net Profit after Financial Expenses & Depreciation	10.05	3.02

During the year 2002-03, the Company has posted a turnover of Rs. 244.23 lakhs as against Rs. 178.22 lakhs in previous year and earned a net profit of Rs. 10.04 lakhs as against previous year of Rs. 3.02 lakhs out of Advertising activities. Due to inadequacy of profits, the Board has not recommended any dividend. However Rs. 10.05 lacs have been appropriated to Reserves.

FUTURE OUT LOOK: The line of business of the Company, as a part of Entertainment & media industry, has seen some shake up after a slump of almost five years and all the major players have shown encouraging results. The Company is also witnessing a spurt in demand in the current financial year and is expected to make rapid strides in consolidating its position. The smaller players in unorganized sector have continued to sledge prices to compete with the organized sector. This coupled with non release of a movie have placed the Company in a tight spot for rapid increase in turnover. However, with signs of recovery and with recent spurt in the adspend of major industrial houses, the Company expects to come in reasonable profits during the current fiscal.

DIRECTORS: Shri Ali Adil Baquri and Mrs. Sunitee Raj retire by rotation and being eligible offer themselves for reappointment.

Shri Sudheep Raj was appointed as Additional Director on 29th March, 2003 and as per the provisions of Section 260 of the Companies Act, 1956, his term of office expires at the ensuing Annual General Meeting. Company has received a notice from Member u/s 257 of the Companies Act, 1956 proposing for appointment of Shri Sudheep Raj as Director liable to retire by rotation. Your Directors recommend his appointment.

#### DIRECTORS' RESPONSIBILITY STATEMENT:

In accordance with the provisions of Section 217(2AA) of the Companies Act, 1956, your Directors state:

- (i) That the accounting standards to the extent applicable to the Company have been followed in the preparation of the annual accounts. There are no material departures there from.
- (ii) That the accounting policies selected by the Board for the purpose of preparation and presenta tion of the financial statements have been and are being applied consistently and reasonable and prudent judgements and estimates (wherever applicable) have been made for the said purpose, so as to give a true and fair view of the affairs of the Company as at the end of the financial year under review and of the profit/loss for the said year.
- (iii) That proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of your company and for preventing and detecting fraud and other irregularities.
- (iv) That the annual Accounts have been prepared on a going concern basis.

AUDITORS: Mr U. Srinivasa Murthy, Chartered Accountant, Hyderabad, the Auditor of the company retire at the conclusion of the ensuing Annual General Meeting and is eligible for reappointment. The Board recommends their reappointment.

The observations made by the Auditors in their report read with the Notes on Accounts are self explanatory and do not require any comments from Directors.

LISTING: The shares of your Company are listed on Mumbai, Kolkata and Hyderabad Stock Exchanges. The shares stand suspended from trading due to non compliance of Listing Agreement.

EMPLOYEES: There are no employees whose particulars are to be disclosed pursuant to the provisions of Section 217 (2A) of the Companies Act, 1956.

FIXED DEPOSITS: During the year under review, the company has not accepted any deposits under Section 58A of the Companies Act 1956 read with Companies (Acceptance of Deposits) rules, 1975.

INSURANCE: The assets of the Company which include buildings,machinery, Stocks,etc., are adequately insured.

## CONSERVATION OF ENERGY, RESEARCH AND DEVELOPMENT, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information regarding Energy Conservation, Technology Absorption, Foreign Exchange Earnings and outgo in accordance with Section 217 (1)(e) of the Companies Act, 1956 read with Companies (Disclosure of particulars in the report of Board of Directors) Rules 1988, forming part of the Directors Report for the year ended 31<sup>st</sup> March, 2003 is as follows:

- Conservation of Energy: The company's operations require low energy consumption. Adequate mea sures are taken to conserve energy whenever possible. The details required are attached herewith.
- 2. Technology Absorption:

a. Research & Development

There is no specific Research

and Development activity carried out by the

Company during the year.

b. Technology Absorption

NIL

3. Foreign Exchange Earning and Outgo:

Value (in Rs. Lacs)

Value of Imports (CIF basis)

Nil

Expenditure in Foreign currency

NIL

Earnings in Foreign Exchange

NIL

**CORPORATE GOVERNANCE:** The company has implemented the Code for Corporate Governance as stipulated under Clause 49 of the Listing Agreement. A separate report on Corporate Governance is annexed to this report.

**DEMATERIALISATION OF SHARES:** Pending the lifting of suspension by the Stock Exchanges, the demat has not been allowed by the Depositories. The Company made an application to NSDL and CDSL for demat of shares but the Depositories have not granted the ISIN number till date and Company is following up the matter with the Depositories.

ACKNOWLEDGEMENTS: The Board takes this opportunity to express its deep gratitude for the continued co-operation and support received from its Bankers, State and Central Governments, the customers, share holders, business associates and employees during the year under review.

For & on behalf of the Board of Directors

Sd

Place: Hyderabad. Date: 27.08.2003 VIMAL RAJ MATHUR
CHAIRMAN & MANAGING DIRECTOR

#### ANNEXURE 'A' TO DIRECTORS REPORT

Disclosure of particulars with respect to the Conservation of Energy, Technology absorption and Foreign Exchange Earnings & Outgo as required under Companies (Disclosure of Particulars in the Board of Directors Report Relus),1998

- A. Energy conservation measures taken: Regular maintenance of machinery leads to improved operational efficiency and lower power consumption.
- B. Additional Investments and proposals, if any, being implemented for reduction of consumption of energy: NIL
- C. Impact of measures of (A) and (B) above for reduction of Energy consumption and consequent impact on the cost of production of goods: NIL

D. Total Energy consumption and Energy consumption per unit of production as per Form – A of the Annexure to the Rules in respect of the Industries specified in the Schedule thereto:

A. POWER AND FUEL CONSUMPTION:

1. Electricity:

a. Purchased

Rs. 66,860

b. Total Units(KWH)

c. Rate per Unit

Rs. 4.70 per unit

2. Own Captive Generation (Diesel)

a. Total Amount

NIL

b. Consumed (litres)

NIL

c. Unit per litre

NIL

B. CONSUMPTION PER UNIT OF PRODUCTION

1. Total Amount of Power & Fuel

2. G.I/M.S/S.S Wire (M.T)

3. Power & Fuel cost per M.T

II. TECHNOLOGY ABSORPTION

NIL

III. a) FOREIGN EXCHANGE EARNINGS

NIL

b) FOREIGN EXCHANGE OUTGO

: NIL

Place: Hyderabad

for & on behalf of Board

Dated - 27.08.2003

Chairman & Managing Director

#### Annexure- B to Report of the Directors

#### Management Discussion & Analysis

Industry structure and developments: The Indian entertainment industry has demonstrated impressive growth in the last few years with opening up of Indian market for foreign media and also grant of INDUSTRY status to the Film production. India produces largest number of movies per year but is slow in keeping pace with the technological advancements in the field. Nevertheless, India enjoys a relatively favorable position in the world market as it offers a wide range of entertainment.

Opportunities and Threats: The Company is one of the first media / entertainment company to get listed. However the benefit could accrue as the movie under production got stuck and could not be released. This has affected the Company adversely and continues to haunt the financial position.

Now the Company is placing its strategic inputs in people and cutting-edge technology enable it to deliver quality entertainment that create new and easy business opportunities for our clients. Our strategic focus is to excel in every area of expertise and enhance value exchange for our clients. And while doing so, to covert every challenge into a destination.

Outlook: During the previous years, the industry in general slowed down and has recently started to show signs of rapid recovery. The slowdown brought lower adspends from Corporate India resulting in fall in Company's business. Now since there are signs of revival, the media coverage are slated to increase which will result in good business for the Company. The Films production business is also picking up after grant of Industry status to the business.

Risks and concerns: The slowdown in the industry has been a cause for concern. To reduce the impact of the such slowdown in future, your company is taking measures for creating new clientele and venture into production of TV serials. The unorganized sector continues to be the major threat to the company due to undercutting in prices. The new line of activity of TV serials will surely bring increased revenues. The marketing strategy has been changed and the Directors are personally involved in marketing activities to achieve better results and your company is exploring the Government promoted projects also after large scale privatisation.

Internal control systems and their adequacy: The internal control systems are aimed at promoting operational efficiencies. The Company is conducting internal audit at regular intervals to ensure that:

- a) Transactions are executed in accordance with the Company's policies and authorizations.
- b)Deployment of funds are in accordance with the Company's policies.

The internal audit is conducted as per the requirement of the Company and the report is submitted to the Audit committee and to the Management. It reviews the policies and procedures followed.

The Audit committee with three independent and non-executive directors meets regularly to investigate any matter relating to the internal control system and reviews the Internal Audit. The committee reviews the quarterly and half yearly financials before they are submitted to the Board of Directors.

#### **Financial Condition**

Share Capital: During the year under review Company has not allotted any shares.

Secured Loans: The Secured Cash Credit outstanding of Rs.87.93 lakhs as on 31st March 2003 from the Bank is for working capital requirements.

Fixed Assets :Fixed Assets (grees block) have increased from Rs. 128.11 lacs to Rs. 160.12 during the financial year.

Current Assets: The Net current assets of the Company have decreased to Rs. 583.06 lacs as on 31\* March 2003 from Rs. 603.27 lacs last year.

Human Resources: The Company strongly believes that a right workforce makes all the difference in catapulting an organization to the highest echelons of success and achievement. Our workforce, thus, is a blend of cohesive and effective knowledge workers. One that is flexible. One that gives us a clear competitive advantage. Working together, we intend to develop and hone a workforce strategy that will be integral to the business strategy of our client. A highly qualified technical team is at the core of our operations. Having acquired expertise in their niche areas, they are trained in-house, on a regular basis, on diverse emerging trends and products.

For and on behalf of the Board
VIMAL RAJ MATHUR
CHAIRMAN & MANAGING DIRECTOR

Place: Hyderabad Date: 27-08-2003

#### REPORT ON CORPORATE GOVERNANCE

Board of Directors of your Company has adopted the compliance of good corporate governance and to keep the shareholders informed about the happenings in the Company. As per the recent amendments to Listing Agreement and directions of SEBI, Your Company has complied with Corporate Governance Code as per clause 49 of the Listing Agreement. The information required to be attached to the Directors report is as under:

#### BOARD OF DIRECTORS

Composition and Category of Directors as at 31" March, 2003

Name	Category	Designation	No. of Meetings attended since 01.04.2002	No. of membership on board of other Companies	No. of membership on Committees
Mr.Vimal Raj Mathur	Promoter Director	Non Executive Chairman	5	-	1
Mr. T. Venkateshwa Rao	Independent and Non-Executive Director	Director	5	1	3
Mr. Ali Adil Baquri	Independent and Non - Executive Director	Director	1	1	3
Mrs. Sunitee Raj	Promoter and Non-Executive Director	Director	5	-	•
Mr. Sudheep Raj	Independent and Non-Executive Director	Director	1	-	2

The following are dates on which the Board of Directors met during the financial year 2002-03:

S. No	Date of Board Meeting
1	30.04.2002
2	15.07.2002
3	31.10.2002
4	30.01.2003
5	29.03.2003

#### AUDIT COMMITTEE

#### Terms of Reference

The Audit Committee constituted by the Company is responsible for looking into the internal controls, reporting process and financial policies of the Company. The Committee has complete access to financial data and other information related thereto. The Committee recommends the appointment of Statutory Auditors of the Company and the remuneration payable to them.

Composition of Audit Committee w.e.f 29.03.2003 is as under

Name of Director .	Title	Status
Mr. T Venkateshwa Rao	Member/Chairman	Independent and non-executive Directors
Mr. Ali Adil Baqur	Member	
Mr. Sudheep Raj	Member	

The Audit Committee met on 30.04.2002, 15.07.2002, 31.10.2002, 30.01.2003 and 29.03, 2003.

#### COMPENSATION COMMITTEE

Company has constituted Compensation Committee with Shri Vimal Raj Mathur, Mr. T Venkateshwa Rao and Mr. Ali Adil Baquri as members. The Committee reviewed the remuneration being paid to Mr. Vimal Raj Mathur as Whole Time Director. The Company has a regular Appraisal Policy. Due to slowdown in business, the compensations have not witnessed significant changes.

#### Details of Remuneration paid to Directors:

Mr. Vimal Raj Mathur - Whole Time Director

Salary	: Rs. 25,000/- per month
House Rent Allowance	: Rs. 12,000/- per month
Telephone Allowance	: Rs. 2,000/- per month
Car Aliowance	: Rs. 1,500/- per month
Books & Peridicals	: Rs. 1,000/- per month
Medical Reimbursement	: Rs. 1,250/- per month

#### **INVESTORS' GRIEVANCE COMMITTEE**

As a measure of good corporate governance and to focus on the shareholders' grievances and to redress the investor's complaints in minimum possible time the Board has constituted Investor Grievance Committee under the Chairmanship of Mr. T. Venkateshwa Rao. This sub-committee also focuses on strengthening investor relations.

Composition: Mr. T Venkateshwa Rao, Mr. Sudheep Raj and Mr. Ali Adil Baquri

#### Name and designation of Compliance officer

#### Mr. Subba Rao - Manager

#### Status of Complaints received

During the year Company has received 3 (Three) Complaints from the public/ SEBI.

Processed to the satisfaction of shareholders: 3 (Three).

Pending complaints: For non-receipt of shares by NRI's since Reserve Bank of India has not granted its approval for dispatch of certificates.

#### 1. Date, Venue and time for the last three Annual General Meetings

Date	Venue	Time
29.09.2000	3rd Floor, Krishna Plaza, Khairtabad, Hyderabad	10:00 A.M.
28.09.2001	3rd Floor, Krishna Plaza, Khairtabad, Hyderabad	11:30 A.M
30.12. 2002	3rd Floor, Krishna Plaza, Khairtabad, Hyderabad	03:00 PM

#### 2. Disclosures

There are no materially significant related party transactions, i.e. transactions, material in nature, with its promoters, the directors or the management, their subsidiaries or relatives, etc., that may potentially conflict with the interest of the Company at large.

The Management Discussion and Analysis is provided elsewhere in this Annual Report.

#### 3. General information to shareholders

a) As indicated in the notice to our shareholders, the Annual General Meeting will be held on Saturday the 27th September, 2003 at 11.30 A.M. at 3th Floor, Krishna Plaza, Khairatabad, Hyderabad, 500 004.

b) The financial year of the Company is from 1" April to 31" March

Other dates of Financial Calendar Un-audited	
Results for quarter ended on 30.06.2003	July 2003
Un-audited Results for quarter ended on 30.09.2003	October 2003
Un-audited Results for quarter ended on 31.12.2003	January 2004
Un-audited Results for quarter ended on 31.03.2004	April 2004

- c) Date of Book Closure: 23rd September, 2003 to 27th September, 2003 (both days inclusive)
- d) The Shares of the Company are listed in
  - Bombay Stock Exchange,

Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai - 400 023

- \* Hyderabad Stock Exchange,
  - Stock Exchange Building, Somajiguda, Hyderabad 500 082
- \* Kolkata Stock Exchange,
  - 7, Lyons Range., Kolkata 700 001

The listing fees for the financial years 1998-2003 has not been paid to the Stock Exchanges.

- e) Stock Code: BSE-31469 V Mathur,/ HSE- V.R Mathur,/ Kolkata- VRM Comm.
- f) Monthly high low stock quotations during the period April, 2002 to March, 2003 are NIL since the scrip has been suspended by BSE and HSE due to non compliance of Listing Agreement.

Note: There was no trading of Shares at any of the Stock Exchange.

- g) Shares received for physical transfers are generally registered within a period of 15 days from the date of receipt of the valid and duly filled-up transfer deeds.
- h) In respect of transfer of physical shares, shareholders are advised to contact our in house Share Department at the Registered Office. Phone Nos: 55636055,56, at 3rd Floor, Krishna Plaza, Khairtabad, Hyderabad – 500 082
- i) As of March 31 2003 the distribution of our shareholding was as follows:

Category (in Rs.)		ry (in Rs.)  No. of share  holders		Share (Amont in Rs.)	%
From	To				
l l	5000	845	40.82	4077500	6.19
5001	10000	941	845.46	8202000	12.46
10001	20000	95	4.59	1691000	2.57
20001	30000	31	1.50	868500	2.32
30001	40000	20	0.97	746000	1.13
40001	50000	60	2.90	2889000	4.39
50001	100000	34	1.64	3001000	· 4.56
100001	Above	44	2.13	44367000	67.38
	Total	2070	100.00	65842000	100.00
				l .	(

- j) Dematerialization of shares: Till now. shares have not been dematerialized due to delay in approval from NSDL/CDSL.
- k) As on the date of Directors' Report Company has no outstanding GDRs / ADRs or any other convertible instruments.
- 1) Location of our Registered office and Address for Correspondence:

#### GRADIENTE INFOTAINMENT LIMITED

3rd Floor, Krishna Plaza, Khairtabad, Hyderabad- 500 004.

#### **AUDITOR'S REPORT CERTIFICATE ON CORPORATE GOVERNANCE**

The Members of gradiente infotainment limited

We have examined the compliance conditions of corporate governance by U. Srinivasa Murthy, Chartered Accountant, Hyderabad, for the year ended on 31st March, 2003 as stipulated in clause 49 of listing Agreement of the company with the Stock Exchanges.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to produces and implementation thereof, adopted by the company for ensuring the compliance of the conditions of the corporate governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that Company has complied with conditions of Corporate Governance as stipulated in the above mention listing Agreements.

We state that no investor grievances are pending for period exceeding for a period one month against company as per the records maintained by the Share Transfer Cum Investors Grievance Committee.

We further state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

U.SRINIVASA MURTHY
Chartered Accountant.

Place: Hyderabad Date: 27.08.2003

#### · AUDITORS REPORT

To
The Share Holders,
Gradiente Infotainment Limited.

We have the attached Balance Sheet of gradinete infotainment limited As at 31<sup>st</sup> March, 2003 and also the Profit and loss of the Company for the year ended on the date annexed there to and report that:

- 1. We have obtained all the information and explanation which to the best of our knowledge and necessary for the purpose of audit.
- In our opinion, proper books of account as required by the law have been kept by the Company so far as it appears from our examination of such books.
- The attached Balance Sheet and the Profit & Loss Account referred to in this report are in agreement with books of account.
- 4. In our opinion and to the best of information and according to the explanation given to us, the said statement/ accounts read together with the schedules annexed therewith and subject to the notes thereon, given the information required by the Companies Act, 1956, in the manner so required and give a true and fair view:
  - I) In the case of the Balance Sheet, of the state of Affairs of the company as at 31<sup>5t</sup> March 2003 and
  - II) In the case of the Profit & Loss Account, of the Profit of the Company for the year ended 31<sup>st</sup> March 2003.
- 5. In our opinion the profit and Loss Account and the Balance sheet comply with the Accounting Standards referred to in Section 211(3c) of the companies Act, 1956 to the extent applicable.
- 6. According to the information and explanations given to us and on the basis of written representations from directors taken on record by the Board of Directors, none of the directors are disqualified from being appointed as director under section 274(1)(g) of the Companies Act, 1956.
- 7. As required by the Manufacturing and other Companies (Auditor's Report) Order, 1988 issued by the Company Law Board in terms of section 227(4A) of the Companies Act, 1956 and on the basis of such checks, as we considered appropriate, and according to the information explanation given to us during the course of audit, We further report that:
  - I The Company has maintained proper records showing full particulars including quantitative details and situation of the fixed assets but the same has to be updated. It was informed that these fixed assets have been physically verified by the management and no material discrepancies were noticed.
  - II None of the fixed assets have been revalued during the year.
  - III As Explained to us, the stocks of finished goods, and other material have been physically verified by the management during the year. In our opinion, the frequency of verification is reasonable.
  - IV In our opinion and according to the information and explanation given to us, the procedure of physical verification of stock followed by the management are reasonable and adequate in relation to the size of the Company and nature of its business.
  - V No material discrepancies have been noticed during physical verification, as compared to book records.
  - VI On basis of our examination of the stock records, we are of the opinion that the valuation of stock is fair and proper, in accordance with the normally accepted accounting principles and basis of valuation of stocks same as in the preceding year.

- VII The Company has not taken any loans, secured or unsecured from Companies, firm or parties listed in register maintained under section 301 of the Companies Act, 1956 and. Form companies under the same management as defined under sub-section (1B) of section 370 of the Companies Act, 1956.
- VIII The Company has not granted any loans, secured or unsecured to companies, firms or other parties listed in the register maintained under section 301 of the Companies Act, 1956, and to companies under the same management as defined under sub-section (1B) of the section 370 of the Companies Act, 1956.
  - IX According to the information and explanation furnished to us, the parties to whom loan or advances in the nature of loans have been given by the company, are repaying the Principle amount stipulated. However, no interest is charged on the amount.
  - X In our opinion and according to the information and explanation given to us, there are adequate internal control procedure, commensurate with the size of the Company and nature of its business, with regards to the purchase, including given services to vendors and with regards to sale of goods.
  - XI In our opinion and according to the information and explanations given to us, the transactions of purchase and sale of goods, material and services made in purchase of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956, and aggregating during the year to Rs. 50,000/- or more in respect of each party have been made at price which are reasonable having regards to the prevailing market prices available with the Company for such goods, material or services on the price at which transaction for similar goods, materials or services on the prices at which transactions for similar goods, materials or services on the prices.
  - XII The Company has not accepted any deposits as defined under section 58A of the company Act, 1956 and the Rules framed thereunder, from the public.
  - XIII As explained to us, the Company has the regular procedure for the determination of unserviceable or damaged components, and finished goods and necessary adjustment for the loss have been made in the account.
- XIV As explained in the Notes on Accounts, the Company has not deposited any amount in the Provident Fund Account for the financial year as the number of employees working is not more than 10.
- XV According to the books and records examined by us and the information and explanation given to us, there are no undisputed amounts payable in respect of Wealth Tax, Customs Duty and Excise Duty which have remained outstanding for a period of more than six months form the date these become payable. However, as an amount of Ra. Nil is still outstanding on account of income tax payable.
- XVI In our opinion, the Company is maintaining records of sale and disposable of realizable Scrap.
- XVII In our opinion and according to explanation given to us, the maintenance of cost records under section 209 (1) (d) of the Companies Act, 1956 has not been prescribed.
- XVIII The Company has internal audit system but needs to be strengthened.
- XIX According to the information and explanation given to us, no personal expenses of employees or directors have been charged to revenue account, other than those payable under contractual obligations or in accordance with general accepted business practice.
- XX The Company is not sick industrial Company within the meaning of clause (o) of subsection (1) of section 3 of the sick Industrial Companies (Special Provisions) Act, 1985.

Date: 27-08-2003 Place: Hyderabad SRINIVASA MURTHY CHARTERED ACCOUNTANT

#### BALANCE SHEET AS AT 31ST MARCH, 2003

PARTICULARS	SCHEDLLE REL	AS A1 31,03 200A RS.	AS A1 31/03/2002 468,
SOURCES OF FUNDS:			
SHARE HOLDERS FUNDS			
Share Capital	1	62,470,000	62,470,000
Reserves & Surplus	2	4,656,242	3,651,274
LOAN FUNDS,			
Secured Loans	3	8,793,181	8,696,023
Unsecured Loans			1,176,800
Total		75,919,423	75,994,097
APPLICATION OF FUNDS:			
FIXED ASSETS			
Gross Block	5	16,012,997	12,811,037
Less: Depreciation		6,105,318	5,203,769
Net Block		9,907,679	7,607,268
Add: Capital work in Progress		5,538,109	5,762,068
		15,445,788	13,369,336
Investments	4	587,120	_ 1,014,506
CURRENT ASSETS LOANS &			
ADVANCES:	6		
Inventories		24,123,817	20,065,850
Loses & Advances		22,148,265	22,922,065
Sundry Debtors Cash & Bank Balances		12,946,233 184,252	17,158,735 180,373
Cain or Dank Delinios		164,232	180,273
Į.		59,402,567	60,327,023
Less: Current Liabilities & Provisions	7	1,096,618	1,067,671
Net Current Assets :		58,305,949	59,259,352
Miscellaneous Expenditure (To the extent not written off)	8	1,580,566	2,350,903
Total :		75,919,423	75,994,097
NOTES ON ACCOUNTS:	14		_~~

As per our report of even date

U.SRINIVASA MURTHY CHARTERED ACCOUNTANT for and on behalf of the Board of Directors.

Place: Hyderabad.

VIMAL RAJ MATHUR Chairman & Managing Director T.VENKATESHWA RAO

Director

Date: 27.08.2003

PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2003

Particular:	Scholinte	For the sque andspl squaspois	for the year - 00% of 31 (3.200)
I INCOME			
Salos	9	24,423,000	17,822,070
Increase/decrease in Work in Progress	10	6,389,550	2,485,209
Other Income(interest)		26,200	10,300
Total		30,838,750	20,317,579
IL EXPENDITURE			
Operative Expenses	11	23,849,940	14,956,845
Interest		1,398,236	1,130,483
Payments & Benefits to Employees	12	987,860	834,220
Admn. & Other expenses	13	2,696,197	2,263,285
Depreciation	5	901,549	830,183
Total		29,833,782	20,015,016
III. Profit for the year		1,004,968	302,563
Provision for Taxation		_	
Profit after Taxation		1,004,968	302,563
Add: Balance brought forward		3,499,058	3,196,495
· Profit carried to Balance Sheet		4,504,026	3,499,058
			•
Notes on Accounts:	14		

As per our report of even date

U. SRINIVASA MURTHY
, CHARTERED ACCOUNTANT

for and on behalf of the Board of Directors

Place : Hyderabad

VIMAL RAJ MATHUR Chairman & Managing Director T.VENKATESHWA RAO Director

#### SCHEDULES TO THE BALANCE SHEET

SCHEDULE - 1 SHARE CAPITAL

PARTICULARS	AST A1 31.63,2003 Rs.	XS X1 31.03.2002 Rs.
AUTHORISED :		
70,00,000 Equity Shares of Rs.10/- each	70,000,000	70,000,000
(Previous year 70,00,000 Equity Shares)	界整型 <b>医</b> 基基 医	P
ISSUED CAPITAL:		
66,58,600 Equity Shares of Rs.10/- each	66,586,000	66,586,000
Total	66,586,000	66,586,000
		******
SUBSCRIBED & PAID UP CAPITAL:		
65,84,200 Equity Shares of Rs.10/- each	65,842,000	65,842,000
Less: Allotment money in Arrears	3,372,000	3,372,000
	62,470,000	62,470,000

#### SCHEDULE - 2

PARTICULARS	AST A4 31.03.2003 Rs.	AS A1 31.03/2002 Rs.		
Reserves				
General Reserve	152,216	152,216		
Surplus .				
Profit and Loss Account	4,504,026	3,499,058		
	4,656,242	3,651,274		
	無用無量的不可能			

#### SCHEDULES TO THE BALANCE SHEET

#### **SCHEDULE - 3**

PARTICULARS	AS A1 31,03,2003 Rs.	AS A1 31 03 2002 Rs
Working Capital Loan Unsecured loans Against Hypothecation	8,793,181	8,696,023
of inventories etc.)		1,176,800
9,872,823	8,793,181	

#### SCHEDULE - 4

#### INVES

PARTICULARS TO	A5 AF 31,03,2003 Rs	AS AT 31 03.2602 Rs
Investment & Deposit with Banks	587,120	1,014,506
Total	587,120	1,014,506

## SHEDULE TO THE BALANCE SHEET

### SCHEDULE 5

		GROSS BLOC	A			PRECIATION		Militark	
No. of Statement	07 to t 26 g2	en e		17 (47 16 )	raya Yaranza yayr		X 10 24 (18 12 64		
1. Vehicles 2. Office Equipment 3. Plant & Machinery 4. Furniture & fixture 5. Audio Visual Equipment 6. Building	1,110,000 894,873 381,862 778,405 2,391,722 7,254,175	203,060 25,900 - 73,000 100,000 2,800,000		1,110,000 1,097,933 407,762 851,405 2,491,722 10,054,175	822,373 640,075 277,610 493,590 1,665,949 1,304,172	74,466 82,872 18,091 64,765 165,155 496,200	896,839 722,947 295,710 558,355 1,831,104 1,800,372	213,161 374,981 112,061 293,050 660,618 8,253,803	287627 254798 104252 284815 725773 5950003
TOTAL	12,811,037	3,201,960	<u>-</u>	16,012,997	5,203,769	901,549	6,105,318	9,907,679	7607268
Previous year	12811037			12,811,037	4373566	830183	5203769	7607268	8438451

#### SCHEDULES TO THE BALANCE SHEET

#### SCHEDULE - 6

PARTICULARS	NS AT 1 12 GR / 200 C 10 S	VS VI VI 03 2002 ICS
A PARTITION OF GUIDAL BY PROCEEDING		
A. INVENTORIES (WORK-IN-PROGRESS)  (a) Print Media	735.000	650,800
(b) Audio visual media (Films / TV Serial Production)	13,573,617	11,253,250
(c) Production		
(c) Production	9,815,200	8,161,800
Total	24,123,817	20.065.850
B. LOANS AND ADVANCES		
(Unsecured, considered good, recoverable in cash		
(or) in kind (or) for value to be received)		
Advances to Branches	554,600	537,580
Deposits Recoverable	560,800	560,800
Advances on other Accounts	21,032,865	21,823,685
Total:	22,148,265	22,922,065
C. SUNDRY DEBTORS:		
(Unaccured considered good)		
Debts outstanding for a period exceeding six months	5,855,520	10,406,875
Other Debts	7,090,713	6,751,860
Total	12,946,233	17,158,735
		********

#### SCHEDULE - 7

NS AT NEA V219/A RS	XS XF 35 03.2002 465.
354,768	342,876
******	189,785
540,500	300,500
75,500	95,860
125,850	138,650
1,096,618	1,076,671
	354,768  540,500 75,500 125,850

## SCHEDULES TO THE BALANCE SHEET

#### SCHEDULE - 8

#### MISCELLANEOUS EXPENDITURE

EMPORELE MES	California Venir	Transaction
Opening Balance (Preliminary Expences)	2,350,903	3,121,240
Less: Written off during the year	770,337	770,337
(Expences on Public issue)  Total:	1,580,566	2,350,903

#### SCHEDULES TO THE PROFIT & LOSS ACCOUNT

LES		
PARTICULARS	Control Year Rs.	Process Von Es
Domestic	24,423,000	17,822,070
TOTAL	24,423,000	17,822,070

#### SCHEDULE - 10

PARTICULARS	Visit (b. N. 19) Visit (b. 19) Green (b. 19) Rs	Constituting Section 1. Section 1	
Opening Balances	20,065,850	17,580,641	
Closing Balances	26,455,400	20,065,850	
Total Increase/Decrease:	6,389,550	2,485,209	

## SCHEDULE - 11

PAR OP LEARS		$\begin{array}{ccc} \Gamma_{\rm p} \approx 13 & -\Lambda_{\rm p} & {\rm tr} \\ & \Gamma_{\rm p} \approx 13 & {\rm tr} \\ & \Gamma_{\rm p} \approx 10 & {\rm tr} \\ & \Gamma_{\rm p} \approx 10 & {\rm tr} \end{array}$	
Print media expenses	9,668,870	7,087,127	
Production Materials	7,853,430	4,421,625	
Andin-Visual Media Expenses	6,327,640	3,448,093	
Total:	23,849,940	14,956,845	

gradiente infotainment lin

#### SCHEDULES TO THE PROFIT AND LOSS ACCOUNT

#### SCHEDULE - 12

#### PAYMENT & BENEFITS TO EMPLOYEES

Total	987,860	834,220
Staff Welfare Expenses	92,870	58,540
Salaries and Allowances	894,990	775,680
PARTICLEARS	Underl 31 ((3.20m)   RS	Ended 31,03 2002 188
	For the Year	Lor the Year

#### SCHEDULE - 13

Total:	2,696,197	2,256,630
General Expenses	105,838	79,809
Consultancy Charges	95,000	80,900
Membership & Subscription	2,600	2,600
Preliminary Expenses written off	<i>77</i> 0,337	770,337
Repairs & Maintenance	120,500	58,120
Office Maintenance	60,650	. 58,560
Rates & Taxes	1,870	1,870
Electricity Charges	66,860	55,732
Bank Charges	35,800	28,850
Audit Fees	15,000	15,000
Legal Expenses	1,20,000	50,850
Business Promotion Expenses	215,750	128,874
Vehicles Maintenance	50,450	22,350
Books & Periodicals	12,460	10,860
Postage & Telephones	108,355	34,635
Conveyance & Travelling	253,907	264,658
Printing & Stationery	55,820	49,280
Rent	605000	550,000
	968	165
PARTICLEARS	31 ( · 200)	1 md of \$1.63.2002
	For the Year	Lot the Year

#### SCHEDULE - 14 NOTES FORMING PART OF ACCOUNTS

#### 1. Significant Accounting Policies:

- a . The Financial Accounts are prepared under the Historical Cost Convention method.
- b. The Fixed Assets are accounted at Cost. Cost of Assets comprises of purchase price, duties, levies, and any directly attributed cost for bringing the Asset cost to its working condition for intended use.
- c. Depreciation:

Depreciation on the assets is provided at the rate and in the manner prescribed under Schedule XVI to the Companies Act, 1956 on written down value basis.

d. Inventories, etc. :

Inventories and other stock are valued on the following basis:

Feature Films, Banners, Printing Leaflets, Campaign Development Arts and other stocks are valued at cost.

e. Revenue reconginitions:

Income from Advertisement and Production charges are recognized as and when the services are rendered. Income from feature films is recognized on the, basis of agreements entered with various distributors on minimum guarantee collection basis.

- f. Retirement Benefits:
  - i) Leaves encashed by the employee is accounted for in the year in which the payments are made. No provision is made in the accounts for leave to be encashed by the employee in view of the uncertainties in the use of the leave and its encashment by the employee.
- g. Miscellaneous Expenditure:
  Preliminary and Public Issue expenses are amortised over ten years.

#### 2. Provident Fund Account

The Company has not contributed any amount to the above account for the financial year under the Employee Provident Fund Scheme, 1952 as the number of employees working is not more than 10.

- Share Capital includes Rs. 27,39,000/- being value of shares allotted to Non-Resident Indians subject
  to the approval of the Reserve Bank of India for dispatch of share certificates.
- Sundry Debtors and Loans and Advances shown under the head Current Assets are subject to their confirmation.
- Whole Time Director Remuneration:
   Salary, Allowance & Perquisites of Rs. 4,92,000/- during the year (Rs 4,92,000/- in 2001 2002).
- 6. Interest on Secured Loans is made at an estimated rates in the absence of information.
- 7. Previous years's figures have been reclassified/ regrouped whenever necessary.
- 8. Paise have been rounded off to the nearest rupee.
- As per the information available with the Company, no amount is due to Small Scale Ancilliary Industrial undertakings as at 31 st March 2003.

U.SRINIVASA MURTHY CHARTERED ACCOUNTANT

VIMAL RAJ MATHUR CHAIRMAN & MANAGING DIRECTOR

PLACE: HYDERABAD DATE: 27.08.2003 T.VENKATESHWA RAO DIRECTOR

RMAN & MANAGING DIRECTOR 2200101

for and on behalf of the Board of Directors

# BALANCE SHEET ABSTRACT AND COMPANY'S GENERAL BUSINESS PROFILE PURSUANT TO PART IV OF THE SCHEDULE VI TO THE COMPANIES ACT, 1956.

i. Registration Details :		State Code:	
Registration no: 1 4 3 1 7	[	0 1	J
Balance sheet Date 3 1 0 3 0 3			
ii. Captial Raised During the Year (Amount in Rs. Th	ousands.)		
Public Issue Rights issue	Bonus issue		Private Placement
NIL	NIL		NIL
iii. Position of Mobilisation and Deployment of the Fu	inds ( Amount in I	Rs. Thousand	ls.)
Total Labilities Total Assets			
7 5 9 1 9 7 5 9 1 9			
Sourses of Funds.			
Paid up capital Reserve and surplus	Secured Loans	Ţ	Jnsecured Loans
6 2 4 7 0 4 6 5 6	8 7 9 3	] ~ [	NIL
Application of Funds.			
Net Fixed Assets Net Current Assets	Misc.Expenditure		Accumulated Losses.
9907 58892	1 5 8 0		NIL
iv. Performance of the Company (Amount in Rs. Thou	usands.)		
Turnover Total Expenditure	Profit/(Loss)before	tax	Profit/(Loss)after tax
3 0 8 3 8 2 9 8 3 3	1 0 0	4	1004
Earning Per Share in Rs.	Dividend %		
0. 7 2 Ps.	NIL		
v. Generic Name of three Principles Products/Services	of the Company.		
PRINT MEDIA           AUDIO VISUA           OTHER MEDIA	MEDIA	·	
Services Code No. (ITC Code) NILL		gradiente	infotainment limite

#### CASH FLOW SATEMENT FOR THE YEAR ENDED 31ST MARCH 2003.

A. CASH FLOW OPERATION:	2003 Current Year		2002 Previous Year	
Net Profit as per P & L A/c Adjustment for:	Rs.	Rs.	Rs.	Rs.
i) Depreciation	901549 770337	100 <b>49</b> 68	830183 770337	302563
ii) Miscellaneous Expenditure written off iii) Interest	1398436	3070322	306142	1906662
Operation Profit before working capital		(+)4075090		(+) 2209225
changes adjustment for: i) Trade and other receivables ii) Inventories	773800 4645087		681224 2485209	
iii) Trade Payables and other liabilities  Cash generated from operations  Adjustment for interest	53107		87671	
	(-)1398436	4073558	(-)(27316)	3106078
NET CASH FLOW FROM OPERATIONAL ACTIVIT	ТЕ	(-)15320 		3106078
B. CASH FLOW FROM INVESTING ACTIVITIES () Additions to th efixed Assets (1) Sale of Fixed Assets (ii) Additions to Public Issue Expences	3201960			
h) Investments	(-)427386	(+)2774574		
NET CASH USED IN INVESTING ACTIVITIES		(+) 2759254		
C. CASH FLOW FROM FINANCING ACTIVITIES   ) Repayment of Long Term Borrowings     Increase in Unsecured Loans      Proceeds from Issue of Shares Capital	(+)97158 (-)1176800		(-)50000 +976800	
/Allotment Money		(-)1079642		(+)926800
CASH FLOW FROM FINANCING ACTIVITIES		(+)1679612		(-)29947
NET INCREASE /(DECREASE) IN CASH AND CASH EQUIVALENTS(A+B+C)				
Cash and Cash Equivalent as at 01.04.2002		180373		210320
(Opening Balance) ii) Cash and cash Equivalent as at 01.04.2003 (Closing Balance)		184252		180373
		(+)36879		(-)29947.
Place : Hyderabad Date : 27.08.2003		(+)308/9 		(-)25

To
The Board of Directors
gradiente Infotainment Limited.
Hyderabad.

We have examined the above Cash Flow Statement of gradiente Infotainment Limited., for the Year ended 31.03.2003

The Statement has been prepared by the company in accordance with the requirement of listing agreement Clause 32 with the Hyderabad Stock Exchange Ltd., and is based on and in agreement with the corresponding Profit and Loss Accounts and Balance Sheet of the Company covered by our report of even date to the Company.

Place: Hyderabad Date: 27.08,2003 U.Srinivasa Murthy Chartered Accountant,

#### gradiente infotainmnet limited sedeloor keisina maza, kilairataad, hyperarad-50004 iith annual general meeting

#### PROXY FORM

У We		•••••••••••••••••••••••••••••••••••••••		
of		***************************************		
in the district of				
being a members(s) of the above named Company, her				
in the district of				
in the district of	as m	y/our proxy to attend and vote for		
me/us and on my/our behalf, at the 11th ANNUAL GENER	VAL MEETING of the Company to be	held on Saturaday, 27th September,		
2003 at 11.30 am. at 3rd Floor, Krishna Plaza, Khairatabad	l, Hyderabad, 500 004 and any adjourns	ment thereof.		
Signed this	DPID:	PPID:		
Date:	CLIENT-ID:	Folio No		
Note: Proxy must reach the Company's Registere meeting	d office not less than 48 Hours b	efore the time fixed for the		
_	infotainmnet li MAZA, KHAIRATABAD, HYDERABA			
	ATTENDENCE SLIP			
PLEASE COMPLETE THIS ATTENDENCE THE MEETING HALL.	E SLIP AND HAND IT OVER	R AT THE ENTRANCE OF		
Joint Sharesholders(s) may obtain additional a	attendence slips on request			
Name & Address of the Shareholder(s)		Folio No		
	••••••	DPID		
•••••••••••••••••••••••••••••••••••••••	,	CLIENT-ID		
I hereby record my presence at the ANNUAL 27th September, 2003 at 11.30 am at 3rd Floo				
SIGNATURE OF THE SHARFHOLDER (S) OF	PROXY			

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## gradiente infotainment limited

Regd. Office: 3rd Floor, Krishna Plaza, Khairatabad, Hyderabad - 500 004.

Ph: 5563 6055, 5563 6056, Fax: 91-40-5525 6057,

E-mail: gradienteinfoltd@yahoo.co.in