Calcom



Annual Report 2011 - 2012

CALCOM VISION LTD.

CALCOM VISION LIMITED

BOARD OF DIRECTORS

Shri S.K. Malik Shri Aijaz Ghaffar Shri S.K. Bhattacharya Shri Hamidulla Khan Shri Bharat Bhusan Jain Chairman & Managing Director

AUDITORS

M/s Shanti Prashad & Co. Chartered Accountants New Delhi

BANKERS

State Bank of Patiala Canara Bank Bank of India ICICI Bank Ltd.

REGISTERED OFFICE

C-41, Defence Colony New Delhi - 110 024

WORKS

B-16, Surajpur Industrial Area Site-C, Gautam Budh Nagar (U.P.)

REGISTRAR & TRANSFER AGENTS

Abhipra Capital Limited, Ground Floor-Abhipra Complex, Dilkhush Industrial Area, A-387, G.T. Karnal Road, Azadpur, Delhi-110033

CONTENTS

Page No				Pa	ige No
1.	Notice		3	4. Balance Sheet	17
2.	Directors' Report		4	5. Cash Flow Statement	29
3.	Auditors' Report		13	6. Attendance Slip	31

NOTICE

Notice is hereby given that the **TWENTY SEVENTH ANNUAL GENERAL MEETING** of the members of **CALCOM VISION LIMITED** will be held on Saturday, the 29th day of September, 2012 at 17/2 B, Forest Lane, U.G. Tank Road, Village Ghitorni, New Delhi - 110030 at 9.00 A.M. to transact the following business:-

ORDINARY BUSINESS

- 1. To receive, consider and adopt the audited Balance Sheet as at 31st March, 2012 and Profit and Loss Account for the year ended on that date together with reports of the Directors and Auditors thereon.
- 2. To appoint a director in place of Mr. Aijaz Ghaffar, who retires by rotation and being eligible offers himself for reappointment.
- 3. To appoint statutory auditors to hold office from the conclusion of this meeting until the conclusion of the next Annual General Meeting of the Company and to fix their remuneration.

DATE : August 13, 2012 *REGISTERED OFFICE* C-41, Defence Colony, New Delhi – 110 024

By order of the Board for CALCOM VISION LIMITED

S.K. MALIK CHAIRMAN & MANAGING DIRECTOR

NOTES:

- 1. MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF / HERSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE PROXY FORM SHOULD BE LODGED WITH COMPANY AT ITS REGISTERED OFFICE AT LEAST 48 HOURS BEFORE THE TIME OF THE MEETING.
- 2. The Share Transfer Books and Register of Members of the Company shall remain closed from 27th September, 2012 to 29th September, 2012 (both days inclusive).
- Members are requested to notify to the Company immediately any change in their address, if any, alongwith the PIN CODE.

Details of the Directors seeking appointment / re-appointment in forthcoming Annual General Meeting (Pursuant to Clause 49 of the Listing Agreement)

Name of Director	Sh. Aijaz Ghaffar
Date of Birth	4 th May, 1943
Date of Appointment	5 th May, 2010
Expertise in specific functional areas	Technical
Qualifications	M.Sc. (Tech)
List of Companies in which outside Directorship held as on 31 st March, 2012.	Calcom Electronics Limited
Chairman / Member of the Committees of the Board of the Companies on which he is a Director as on 31st March 2012.	Calcom Vision Limited

DATE: August 13, 2012 REGISTERED OFFICE C-41, Defence Colony, New Delhi – 110 024 By order of the Board for **CALCOM VISION LIMITED**

S.K. MALIK CHAIRMAN & MANAGING DIRECTOR

DIRECTORS' REPORT

Dear Shareholders.

Your Directors present the Twenty Seventh Annual Report on the operations of your Company together with Annual Audited Accounts for the year ended 31st March, 2012.

FINANCIAL RESULTS

	Current Year	(Rs. in Lacs) Previous Year
Sales	2106.61	1425.39
Profit/(Loss) before Financial Charges & Depreciation	45.07	40.56
Less : Financial Charges	7.00	18.27
Less: Depreciation	58.36	57.83
Profit/(Loss) Before tax	(20.29)	(35.54)
Provision for Tax		
Profit/(Loss) after tax	(20.29)	(35.54)
Add : Brought forward Profit/(Loss)	(2100.63)	(2065.08)
Less: Income Tax adjustment/ Prior period		
Adjustment		
Balance Carried to Balance Sheet	(2120.92)	(2100.63)

OPERATIONS

During the year under review, the total sales of your Company increased from Rs.1425.39 lacs to Rs.2106.61 lacs, registering a growth of 48% over previous year. The Profit before financial charges and depreciation amounted to Rs.45.07 lacs as compared to Rs.40.56 lacs in the previous year. The Net Loss after tax reduced to Rs.20.29 lacs from Rs.35.54 lacs in the previous year. Your Company is now focusing on Lighting Electronics business.

DIVIDEND

Your directors regret their inability to propose any dividend in view of the loss for the year under review.

CURRENT YEAR'S PERFORMANCE

The Company is focusing on Lighting Electronics business. In the 1st quarter ending June, 2012 the Company has done sales of Rs.367.19 lacs compared to Rs.395.87 lacs for the corresponding period last year. The Company is hopeful of improving the situation substantially in coming quarters as it is in process of expanding the product range to include CFL Lamps and CFL Circuits in near future.

RESEARCH & DEVELOPMENT

The Research and Development Centre of your Company has been providing useful support towards developing of new products and improving quality of existing products. We have successfully developed many products in Lighting Electronics Industry which have been approved by International Certification Laboratory of Osram.

CONSERVATION OF ENERGY, TECHNOLOGY, ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO

The detailed information as required Under Section 217(1) (e) of the Companies Act, 1956 read with Companies (disclosure of particulars in report of the Board of Directors) Rules 1988, is enclosed as per Annexure-I.

DIRECTORS

Shri Aijaz Ghaffar will retire at the ensuing Annual General Meeting and being eligible, offers himself for re-appointment.

DIRECTORS' RESPONSIBILITY STATEMENT

In pursuance of Section 217(2AA) of the Companies act, 1956, the Directors would like to assure the Members that the financial statements for the year under review, confirm in their entirety to the requirements of the Companies Act, 1956.

The Directors confirm:

1. that in the preparation of the annual accounts, the applicable accounting standards had been followed along with proper explanation relating to material departures;

- that the directors had selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year 2012 and of the loss of the company for that period;
- 3. that the directors had taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of this Act for safeguarding the assets of the company and for preventing and detecting fraud and other irregularities:
- 4. that the directors had prepared the Annual Accounts on a going concern basis.

MANAGEMENT DISCUSSION AND ANALYSIS

A report in the form of Management Discussion and Analysis pursuant to clause 49 of the listing agreement, as a part of this report is annexed hereto as Annexure – II.

CORPORATE GOVERNANCE

In compliance with the clause 49 of the Listing Agreement with the Stock Exchange(s), the Board had constituted / reconstituted the following Committees:

Audit Committee.

Share Transfer and Shareholders Grievance Committee.

Remuneration Committee.

These Committees met as and when required & assisted the Board in fulfilling the responsibilities towards Shareholders relating to Corporate Governance. A detailed Corporate Governance Report is annexed as Annexure III.

The Auditors' Certificate of compliance with the requirements of Corporate Governance is attached to the report on Corporate Governance.

A Certificate has been given by the Chairman & Managing Director and Manager (Finance & Accounts) to the Board, as per requirement of Clause 49 (V) of the Listing Agreement.

REFERENCE TO BIFR

The Company was declared Sick in April, 2006 by Hon'ble Board for Industrial & Financial Reconstruction (BIFR) and Bank of India had been appointed as Operating Agency to work out a Rehabilitation Plan and submit the same to the Hon'ble BIFR. The Company had submitted a draft rehabilitation scheme to Bank of India which was forwarded to Hon'ble BIFR after necessary changes. Hon'ble BIFR has circulated the scheme vide its order dated 8th June 2012 to all concerned for seeking their consent.

AUDITORS

The firm of M/s. Shanti Prashad & Co., Chartered Accountants, the Statutory Auditors of the Company, retire at the conclusion of the forthcoming Annual General Meeting and being eligible offer themselves for re-appointment.

AUDITORS' OBSERVATIONS

The Auditors in their report have invited attention on Note No.2f & g of Notes on Accounts-Note No.16 & 34. The notes are self-explanatory. However directors would like to inform you that

- i) Regarding receivables outstanding for more than 6 months, management is trying its best to recover the receivables in full, hence no provision has been made.
- ii) Regarding Non provision for interest on outstanding amount due to banks, the directors are of view that the draft rehabilitation scheme circulated by the Hon'ble BIFR, will be accepted and as such interest expenses for the year has not been provided.

PERSONNEL

The employee relations in your company continues to be excellent. Employee participation in various improvement programs initiated by the company is encouraging.

PARTICULARS OF EMPLOYEES

Provisions of section 217(2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 are not applicable since there are no employees drawing remuneration exceeding limits prescribed therein.

COMPLIANCE CERTIFICATE

The Company has obtained the Compliance Certificate pursuant to 383A of the Companies Act, 1956 from a Practicing Company Secretary.

ACKNOWLEDGEMENT

Your Directors are grateful to the various Government Authorities, Financial Institutions and Banks, Business Constituents and Shareholders for their continued co-operation and support to the Company.

Your Directors also express their deep appreciation of the devoted and unstinted services tendered by workers, staff and executive at all levels.

Registered office:

C-41, Defence Colony, New Delhi – 110 024 Date: August 13, 2012 For and on behalf of the Board of Directors

S.K. MALIK CHAIRMAN & MANAGING DIRECTOR

ANNEXURE - I

ANNEXURE TO DIRECTORS REPORT FOR THE YEAR ENDED 31ST MARCH 2012

STATEMENT OF PARTICULARS UNDER SECTION 217(1)(E) OF THE COMPANIES ACT, 1956 FORMING PART OF THE DIRECTORS' REPORT FOR THE YEAR ENDED 31ST MARCH, 2012.

A. CONSERVATION OF ENERGY

Energy Conservation Measures Taken

- The entire staff has been trained to switch off the lights, Fans, AC'S during lunch time and at the close of the factory.
- (ii) The conventional lighting fixtures are being replaced by Electronic Ballast which conserve the energy as well as improve power factor.
- (iii) The Fans and Lights switching arrangment are being changed to switch off a block together.

B. TECHNOLOGY ABSORPTION

(a) Research & Development

(i) Specific area in which R&D is carried by the company.

Design and development of Lighting Electronic Products will help in conserving energy not only for us but for all the users of our products. Your company has also started working on LED Lights which are far more efficient.

(ii) Benefits derived as a result of the above R&D.

It has given a new direction to the Company which will help revive the Company.

(iii) Future Plan of Action

The Company is focusing on developing more and more Lighting Electronic products.

(iv) Expenditure on R&D (Rs. In lacs)
i) Capital ---

ii) Recurring
a) Deferred Revenue
b) Current Year
15.02
iii) Total
15.02

(b) Technology Absorption, Adoption & Innovation

Efforts, in brief, made towards the technology adoption and innovation.

adoption and innovation. None
(ii) Benefits derived N.A.

C. FOREIGN EXCHANGE EARNINGS AND OUTGO

Foreign Exchange earned (Rs. in Lacs)

Current Year

-Foreign Exchange used (Rs. In Lacs)

Previous Year

-506.20

101.31

Registered office:

C-41, Defence Colony, New Delhi – 110 024 Date: August 13, 2012 For and on behalf of the Board of Directors

S.K. MALIK CHAIRMAN & MANAGING DIRECTOR

Annexure - II

MANAGEMENT DISCUSSION AND ANALYSIS INDUSTRY STRUCTURE AND DEVELOPMENT

Lighting Industry is going through a revolutionary phase as conventional incandescent Lamps are becoming obsolete after a period of 100 Years. FTLs are getting replaced by CFL lamps and LED Lighting is gaining importance because of much higher efficiency and no pollution. The Industries has been growing at more than 15% for the last many years. With greater focus on infrastructure lighting industry expects to continue growing at similar rate for next 5-10 years.

The major players in this Industry are Philips, Havells, Osram, Crompton Greaves, Wipro, Surya, Bajaj.

The Industry structure is also undergoing a major change where in the share of the Luminaries and control Gear is increasing while the share of Lamps is going down.

OPPORTUNITIES AND THREATS

Opportunities

1. With Industry structre undergoing a change it opens up opportunity for Electronics manufacturing company Like Calcom which has focus on R&D to work for OEM customers.

2. The Government precorment system offers a direct marketing channel to cover the risk against OEM Business.

Threats

The major sales is from OEM Business which can affect the performance of the company in any eventuality.

PRODUCT WISE PERFORMANCE

The Company sold Lighting Luminaries and Ballasts valued at approx. 2106.61 lacs in the year 2011-12 as compared to Lighting Luminaries and Ballasts valued at approx. 1425.39 lacs in the year 2010-11.

OUTLOOK

The Company is now focussing on Lighting Electronic Business and is expecting good growth.

RISKS & CONCERNS

The Company will again enter into OEM Business wherein its survival is dependent on others.

INTERNAL CONTROL SYSTEMS AND THERE ADEQUACY

The Company has an appropriate system of internal control. Fixed Assets of the Company are inspected once a year & Stocks are counted cyclically on perpetual basis. All the financial transactions are duly authorised as per the delegation of Authority.

An Audit Committee comprising of 3 non-executive Directors is in place to further strengthen the internal controls. The Audit Committee is meeting regularly to review the Audit and Accounts reports.

DISCUSSION ON FINANCIAL PERFORMANCE WITH RESPECT TO OPERATIONAL PERFORMANCE

The sales of your Company for the year 2011-12 was Rs.2106.61 lacs as against Rs.1425.39 lacs for the previous year, registering a growth of 48% over previous year.

MATERIAL DEVELOPMENT IN HUMAN RESOURCES, INDUSTRIAL RELATIONS FRONT, INCLUDING NUMBER OF PEOPLE EMPLOYED.

The Company has been passing through difficult times as mentioned above. In order to streamline and improve the efficiency of the Human resource, a process of restructuring of organisation set ups as well as needs and assessment of responsibilities and accountability, has been taken up. As on June 30, 2012 the company had 231 employees. The Company's industrial relations were cordial in last year.

ANNEXURE-III

CORPORATE GOVERNANCE REPORT

1. COMPANY'S PHILOSOPHY ON CORPORATE GOVERNANCE

The Company is being managed and controlled by a professional Board of Directors. More than 50% of the Directors of the Board are Independent / Non Executive Directors. The members of the Board are all experienced professionals in their respective areas. The Board has constituted Audit Committee, Share Transfer and Shareholders Investor Grievance Committee to look in to relevant aspects of each area & their meetings are held at regular intervals.

2. BOARD OF DIRECTORS

The Board comprises of five directors, which include one executive director and four non-executive directors as on March 31, 2012. Participation of non-executive has been active.

The Board met four times during the period April 2011 to March 2012 with a clearly defined agenda circulated well in advance of each meeting. All relevant information as required under Clause 49 of the Stock Exchange Listing Agreement was placed before the Board from time to time. The date on which meetings were held are as follows:

30th May 2011, 11th August 2011, 14th November 2011, and 14th February, 2012.

The Composition of the Board of Directors as on March 31, 2012 with their attendance at the Board Meetings held during the year 2011-12 and at the last AGM, number of directorship and chairmanship/membership of committee of each director held in the other public companies are shown below:

Name of Directors	Categories of Directors	No. of Board Meetings attended	Last AGM Attended	No. of other Directorship(s) held in Public Companies	No. of Committee positions held in other public companies	
					Chairman	Member
Sh. Sushil Kumar Malik (Chairman cum Managing Director)	Executive Promoter (Interested)	4	Yes	Nil	Nil	Nil
Sh. Aijaz Ghaffar	Non Executive (Independent)	-	Yes	Nil	Nil	Nil
Sh. S.K. Bhattacharya	Non Executive (Independent)	2	Yes	Nil	Nil	Nil
Sh. Hamidulla Khan	Non Executive (Independent)	4	No	1	1	1
Sh. Bharat Bhushan Jain	Non Executive (Independent)	4	No	Nil	Nil	Nil

3. AUDIT COMMITTEE

The Company comprise of three Non Executive Directors, Viz: Sh. S.K. Bhattacharya, Sh. Hamidulla Khan and Sh. Bharat Bhushan Jain as members.

The Committee oversees the Company's financial reports and disclosure of its financial information. It also recommends the appointment of Auditors, fixation of Audit fee and also for payment for any other services. The Committee also reviews quarterly un-audited financial results and Annual Accounts of the Company.

Name of Director	No. of Audit Committee Meetings held upto March 31, 2011	No. of Audit Committee Meeting Attended
Sh. S.K. Bhattacharya	4	2
Sh. Hamidulla Khan	4	4
Sh. Bharat Bhushan Jain	4	4

4. SHAREHOLDERS COMMITTEE

The share transfer and shareholders grievance committee looks into redressing of shareholders and investors grievances. Sh. S.K. Malik is Chairman of this committee. The Board has designated Mr. Anil Vaish, Manager as the Compliance Officer.

5. REMUNERATION COMMITTEE

The Remuneration Committee deals with all elements of remuneration of whole time director(s). This Committee meets as and when required.

6. CODE OF CONDUCT

It is hereby declared and confirmed that all Board Members and Senior Management of the Company have complied with the Code of Conduct for the period from 1st April 2011 to 31st March 2012. The Chairman & Managing Director of the Company has given the Certificate as below as per requirements of Clause 49 of the Listing Agreement:

I hereby confirm that the Company have obtained from all the members of the Board and Senior Management, affirmation that they have complied with the Code of Conduct for Directors and Senior Management in respect of the Financial Year 2011-2012.

PLACE: NEW DELHIS. K. MalikDATED: 13.08.2012Chairman & Managing Director

7. GENERAL BODY MEETING

(a) The details of the last three Annual General Meetings are under:

FINANCIAL YEAR	LOCATION	DATE	TIME
2008-2009	17/2B, Forest Lane, U.G. Tank Road, Village Ghitorni, New Delhi-110030	30.09.2009	9.00 A.M
2009-2010	17/2B, Forest Lane, U.G. Tank Road, Village Ghitorni, New Delhi-110030	30.09.2010	9.00 A.M.
2010-2011	17/2B, Forest Lane, U.G. Tank Road, Village Ghitorni, New Delhi-110030	30.09.2011	9.00 A.M.

(b) Whether any Special Resolution was put through postal ballot last year.

-No-

(c) Any Special Resolutions proposed to be put through postal ballot this year.

-No-

8. DISCLOSURES

- (a) Disclosures on materially significant related party transactions i.e. transactions of the company of material nature, with its promoters, directors or the management, their subsidiaries or relatives etc. that may have potential conflict with the interests of the company at large.
 - As per Point no. 32 of Notes on Accounts to Balance Sheet
- (b) Details of non-compliance by the company, penalties, and strictures imposed on the company by stock exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years.

 -NiI-

9. MEANS OF COMMUNICATION

The Company's quarterly / Half yearly (Un-audited with limited review) and Yearly (Un-audited / Audited) results in the format prescribed by the Stock Exchanges are approved and taken on record by the Board within the prescribed time frame and sent immediately to all Stock Exchanges on which the Company's shares are Listed. These results are published in Regional (Amrit Varsa & People Samachar) and National – English (Financial Express) newspapers.

10. GENERAL SHAREHOLDER INFORMATION

1 Annual General Meeting

Day, Date and Time

Venue

2 Financial Calendar (Tentative) 1st Quarter (1st April to 30th June) 2nd Quarter (1st July to 30th September)

(Half yearly review)

3rd Quarter (1st October to 31st December) 4th Quarter (1st January to 31st March) (Audited)

3 Book Closure

4 Dividend Payment Date

5 Listing on Stock Exchanges

6 Stock Codes

Stock Market Data:

Saturday, 29th September, 2012 at 9.00 A.M. 17/2 B, Forest Lane, U.G. Tank Road,

Village Ghitorni, New Delhi-110030

By 2nd week of August, 2012

By 2nd week of November, 2012 By 2nd week of February, 2013

By 30th May, 2013

Not applicable

From 27th September, 2012 to 29th September, 2012

Bombay Stock Exchange Limited,

Phiroze Jeejeebhoy Towers, Dalai Street, Mumbai-

400001

Physical Segment BSE 517236

DEMATISIN Number

in NSDL/CDSL

INE216C01010

Monthly high and low quotations of shares on Bombay Stock Exchange Limited (BSE) are as under:

Month		High (in Rs.)	Low (in Rs.)
April,	2011	4.93	4.05
Мау,	2011	4.44	3.81
June,	2011	3.96	3.60
July,	2011	8.34	3.94
August,	2011	9.63	4.31
September,	2011	4.30	3.60
October,	2011	3.70	2.87
November,	2011	3.00	2.70
December,	2011	3.13	2.42
January,	2012	2.65	2.53
February,	2012	4.27	2.60
March,	2012	8.05	4.48

Registrar and Share Transfer Agents (For Physical as well as for Demat Segment)

Abhipra Capital Limited, Ground Floor, Abhipra Complex, Dilkhush Industrial Aera, A-387, G.T. Karnal Road, Azadpur, Delhi-110033. Tel.: 011-23414629, Telefax: 011-23414503

E-mail: info@abhipra.com

Share Transfer System

Transfer of shares has been delegated by the Board to Share Transfer Committee. The Company has appointed Registrars and share transfer agent to facilitate speedy service to the shareholders. Shares sent for the Registrar and Share Transfer Agents register transfers within 15 days of receipt of the documents, if found in order. Shares under objection are returned within two weeks. All requests for dematerialisation of shares are processed and confirmation is given to the respective depositories. i.e. National Securities Depository Ltd. (NSDL) and Central Depository Services Ltd. (CDSL), within 15 days.

10 DISTRIBUTION OF SHAREHOLDING AS ON MARCH 31, 2012

Shares holding of nominal value of Rs.	No. of Shareholders	% age of Shareholders	Amount of shares held (In Rs.)	%age of shareholding
Upto – 2500	3330	70.00	4057870	12.49
2501 – 5000	829	17.43	3235670	9.95
5001 – 10000	309	6.50	2662570	8.19
10001 – 20000	151	3.17	2406850	7.41
20001 – 30000	57	1.20	1453790	4.47
30001 – 40000	19	0.40	692520	2.13
40001 – 50000	21	0.44	1009750	3.11
50001 - 100000	23	0.48	1615920	4.97
100001 - & above	18	0.38	15365060	47.28
TOTAL	4757	100.00	32500000	100.00
Physical Mode	2699	56.74	7847540	24.15
Electronic Mode	2058	43.26	24652460	75.85
TOTAL	4757	100.00	32500000	100.00

11 The Shareholding pattern as on March 31, 2012 as follows:

Shares held by	No. of Shares	%age of Shareholding
Promoters/Directors/Relatives of Directors	1285563	39.55
Financial Institutions	_	_
Banks and Mutual Funds	8000	0.25
Foreign holdings (FIIs, NRIs, OCBs)	682	0.02
Bodies Corporate	134358	4.14
General Public	1821397	56.04
	3250000	100.00

12 Plant Locations

13 Address for correspondence

a) For transfer of physical shares,
requst for dematerialisation of shares,
change of mandate/address or any other query.

b) For any investor grievance

B-16, Site-C, Surajpur Industrial Area, Gautam Budh Nagar-201301 (U.P.)

Abhipra Capital Limited, Ground Floor, Abhipra Complex, Dilkhush Industrial Area, A-387, G.T. Karnal Road, Azadpur, Delhi-110033.

The Company Secretary Calcom Vision Limited

C-41, Defence Colony, New Delhi-110024

The Non-Executive Directors have not drawn any remuneration from the Company, except sitting fees for attending meetings of the Board and Committees.

The details of Remuneration paid to Executive Directors during the financial year ended March 31, 2012

(In Rupees)

Name of Director	Salary	Perquisites & Allowances	P.F.	Total
Mr. S.K. Malik	5,40,000	2,70,000	7,020	8,17,020
Mr. Aijaz Ghaffar*	60,000	30,000	1,560	91,560
	6,00,000	3,00,000	8,580	9,08,580

^{*} Ceased to be Executive Director w.e.f. 5th May, 2011.

Registered office:

C-41, Defence Colony, New Delhi – 110 024 Date: August 13, 2012 For and on behalf of the Board of Directors

S.K. MALIK CHAIRMAN & MANAGING DIRECTOR

CEO/CFO Certificate Under Clause 49(V) of the Listing Agreement (Corporate Governance Code)

- a. We certify to the Board that we have reviewed Financial Statements and Cash Flow Statement for the year 31.03.12 and that to the best of our knowledge and belief:
 - (i) these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading:
 - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's Rules.
- c. We accept responsibility for establishing and maintaining internal controls and that we have evaluated the effectiveness of the internal control systems of the Company.
- d. We have indicated to the Auditors and the Audit Committee.
 - (i) significant changes in internal control during the year;
 - (ii) significant changes in accounting policies during the year and that the same have been disclosed in the notes to the financial statements if any; and
 - (iii) there were no instances of fraud of which we have become aware and the involvement therein, if any, of the management or an employee having a significant role in the Company's internal control system.

Place : New Delhi S.K. MALIK Rahul Meghwani Date : 30.05.2012 Chairman & Managing Director Manager (F&A)

Compliance Certificate from Auditors of the Company

To,

The Members of Calcom Vision Limited

We have examined the compliance of conditions of corporate governance by Calcom Vision Limited, for the year ended on 31st March, 2012, as stipulated in clause 49 of the Listing Agreement of the said company with stock exchanges.

The compliance of conditions of corporate governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in Clause 49 of the above-mentioned Listing Agreement.

We state that no investor grievance(s) is/are pending for a period exceeding one month against the company as per the records maintained by the company.

We further state that such compliance is neither an assurance as to future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

For SHANTI PRASHAD & COMPANY CHARTERED ACCOUNTANTS

PLACE: DELHI

DATED: 13.08.2012

(SATISH AGRAWAL)

PARTNER

Membership No. 505969/FRN No.019923N

AUDITOR'S REPORT

TO THE MEMBERS OF CALCOM VISION LIMITED

We have audited the attached Balance Sheet of CALCOM VISION LIMITED as at 31st March, 2012 the Statement of Profit and Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit

We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

- 1. As required by the Companies (Auditor's Report) order, 2003(as amended), issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we annex hereto a statement on the matters specified in paragraph 4 and 5 of the said order.
- 2. Further to our comments in the Annexure referred to in paragraph 1 above, we report that:
 - (a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purpose of our audit;
 - (b) In our opinion, proper books of accounts as required by law have been kept by the company so far, as appears from our examination of such books:
 - (c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account:
 - (d) In our opinion, the Balance Sheet, Statement of Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
 - (e) On the basis of written representations received from the directors of the company as on 31st March 2012 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March, 2012 from being appointed as a director of the company in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
 - (f) Attention is invited to Note No. 16, regarding management opinion that Sundry Debtors outstanding for a period of more than six months, considered good amounting to Rs. 30.71 Lacs are fully recoverable and hence no provision is made there against.
 - (g) In our opinion and to the best of our information and according to the explanations given to us, the said accounts read together with the notes thereon in Schedule 'O' gives the information required by the Companies Act, 1956 in the manner so required and subject to Note No. 34 regarding non provision of interest due to banks. Had this provision been made, the 'Net Loss' for the year 2011-12 and 'Interest Accrued and due' would have been higher by such amount, gives a true and fair view in conformity with the accounting principles generally accepted in India:
 - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2012,
 - (ii) in the case of the Statement of Profit and Loss Account, of the LOSS of the Company for the year ended on that date and
 - (iii) in the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For SHANTI PRASHAD & COMPANY CHARTERED ACCOUNTANTS

PLACE: DELHI DATED: 30-05-2012 (SATISH AGRAWAL) PARTNER Membership No.-505969/FRN No. 019923N

ANNEXURE REFERRED TO IN PARAGRAPH 1 OF OUR REPORT OF EVEN DATE

- (i) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
 - (b) As explained to us, all the fixed assets have been physically verified by the management during the year and we are informed that no material discrepancies were noticed on such verification.
 - (c) The company has not sold/ disposed off any substantial part of its fixed Assets during the year which has an impact on the going concern of the Entity.
- (ii) (a) The Inventory has been physically verified during the year by the management. In our opinion, the frequency of verification is reasonable
 - (b) The procedure of physical verification of inventory followed by the management is reasonable and adequate in relation to the size of the company and the nature of its business.
 - (c) The company is maintaining the records of inventory. The discrepancies noticed on physical verification of inventory as compared to book records, which were not material, have been properly dealt with in the books of account.
- (iii) (a) The company has not granted any secured or unsecured loans to companies, firms or other parties covered in the registers maintained under Section 301 of the Companies Act, 1956 so clause iii(a), (b),(c) & (d) of the Companies (Auditor Report) Order 2003 (as amended) are not applicable. The company has not granted any secured or unsecured loans to companies, firms or other parties covered in the registers maintained under Section 301 of the Companies Act, 1956.
 - (e) The company has not taken any fresh unsecured loans from persons covered in the register maintained under section 301 of the Companies Act, 1956 so clause iii (e), (f) & (g) of the Companies (Auditor Report) order 2003 (as amended) are not applicable.
- (iv) In our opinion and according to the information and explanations given to us, there are adequate internal control procedures commensurate with the size of the Company and the nature of its business with regard to purchase of inventory, fixed assets and with regard to the sale of goods and services. During the course of our audit, we have not observed any continuing failure to correct major weaknesses in internal controls.
- (v) (a) According to the information and explanations given to us, we are of the opinion that, the particulars of contract or arrangement referred to in section 301 of the Companies Act, 1956 have been entered in the register maintained under that section.
 - (b) In our opinion and according to information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under Section 301 of the Companies Act, 1956 and exceeding the value of rupees five lakhs in respect of any party during the year have been made at prices which are reasonable having regard to prevailing market prices at the relevant time.
- (vi) The company has not accepted any deposits from the public; hence, provisions of Section 58A and 58AA of the Companies Act, 1956 and Companies (Acceptance of Deposit) Rules, 1975 with regard to the deposits accepted from the public are not applicable.
- (vii) As per the information and explanation received by us from the management we report that, the company has an internal audit system commensurate with the size and nature of its business.
- (viii) The Central Government has not prescribed maintenance of cost records under clause (d) of sub-section (1) of Section 209 of the Companies Act, 1956 for any of the products of the Company.
- (ix) (a) According to the records of the Company, it is generally regular in depositing with appropriate authorities undisputed statutory dues including provident fund, investor education protection fund, employee's state insurance, income tax, sales tax, wealth tax, custom duty, excise duty, cess and other material statutory dues applicable to it.
 - (b) According to the records of the Company and the information and explanations given to us, the following are particular of dues on account of excise duty / sales tax that have not been deposited on account of any dispute:

Name of the Statute	Nature of the Dues	Amount (Rs. In Lakhs)	Period to which the amount relates	Forum where pending
Delhi Sales Tax Act	DST	3.61	1996-97	Dy.Comm. (Appeals) - Delhi
Central Sales Act.	CST	2.34	1996-97	Dy.Comm. (Appeals) - Delhi
Delhi Sales Tax Act	DST	53.48	1997-98	Add.Comm. (Appeals)
Central Sales Act.	CST	2.03	1997-98	Add.Comm. (Appeals)
Delhi Sales Tax Act	DST	17.42	1998-99	Add.Comm. (Appeals)
Central Sales Act.	CST	1.82	1998-99	Add.Comm. (Appeals)
Delhi Sales Tax Act	DST	3.34	1999-00	Dy.Comm. (Appeals) - Delhi
Central Sales Act.	CST	0.16	1999-00	Dy.Comm. (Appeals) - Delhi
Central Sales Tax Act	CST	0.20	2007-08	Dy. Comm. (Assessment) Gautam Budh Nagar
U.P Trade Tax Act	UPTT	0.09	2007-08	Dy. Comm. (Assessment) Gautam Budh Nagar

⁽x) The accumulated losses at the end of the financial year are more than its net worth. The company has not incurred any cash losses during the current financial year covered by our audit as well as in the immediately preceding financial year.

⁽xi) In our opinion and according to the information and explanations given to us, the company has defaulted in repayment of dues to banks. The details of period and amount of default as ascertained by the management is as follows:

Name of Bank	Principal Amount (Rs. in lakhs)	Interest accrued and due (Rs. in lakhs) (reworked)	Period to which relates
State Bank of Patiala - Cash Credit	421.10	349.04	Oct. 03 to Mar. 12
State Bank of Patiala - Working Capital Term Loan	168.00	140.00	Dec. 03 to Mar. 12
Bank of India - Cash Credit	332.17	283.03	Sep. 03 to Mar. 12
Bank of India - Term Loan	371.15	318.80	Jun. 03 to Mar. 12
Canara Bank	348.07	300.47	Sep. 03 to Mar. 12
ICICI Bank Ltd.	311.66	272.15	Mar. 02 to Mar.12

An amount of Rs.1952.14 Lacs (Principle) as above is overdue for repayment in respect of Secured Loans/Cash credit facilities taken from the banks and other financial institutions as above. As explained to us, reasonable steps have been taken for payment of principal.

- (xii) According to information and explanations given to us, the company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) The company is not a chit fund or a nidhi / mutual benefit fund/society. Therefore, the Provisions of clause 4(xiii) of the Companies (Auditor's Report) Order, 2003 (as amended) are not applicable to the Company.
- (xiv) In our opinion, the Company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provisions of clause 4(xiv) of the Companies (Auditor's Report) Order, 2003 (as amended), are not applicable to the company.
- (xv) As informed to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) In our opinion and according to the information and explanations given to us, the Company has not availed any fresh term loan from banks or financial institutions during the financial year covered by our audit so this clause is not applicable on the company.
- According to the information and explanations given to us and on an overall examination of the balance sheet of the (xvii) company, we report that no funds raised on short-term basis have been used for long-term investments. No long-term funds have been used to finance short-term assets.
- The Company has not made any preferential allotment of shares to parties and companies covered in the register (xviii) maintained under section 301 of the Companies Act, 1956 during the financial year covered by our audit.
- The Company has not issued any debentures. (xix)
- The Company has not raised any money by public issue during the financial year covered by our audit. (xx)
- (xxi) According to the information and explanations given to us, no fraud on or by the company has been noticed or reported during the course of our audit.

For SHANTI PRASHAD & COMPANY **CHARTERED ACCOUNTANTS**

PLACE: DELHI DATED: 30-05-2012

(SATISH AGRAWAL) **PARTNER**

Membership No. 505969/FRN No.019923N

CALCOM VISION LIMITED BALANCE SHEET AS AT 31ST MARCH, 2012

Particulars	N	lote No.	As at 31st March, 2012	As at 31st March, 2011
I. EQUITY AND	LIABILITIES			
Shareholder	's Funds			
Share Capita	al	4	32,500,000	32,500,000
Reserves an	d Surplus	5	(209,476,919)	(207,447,610)
Non-Current	Liabilities			
Long-Term E	Borrowings	6	218,804,158	218,804,158
Long-Term F	Provisions	7	3,671,895	3,092,442
Current Liab	oilities			
Short-Term I	Borrowings	8	1,834,335	C
Trade Paybl	es	9	46,524,416	48,748,446
Other Curre	nt Liabilities	10	22,741,550	23,537,849
Short-Term	Provisions	11	606,409	340,729
TOTAL			117,205,844	119,576,014
I. ASSETS			_	
Non-Current	t Assets			
Fixed Assets	;			
(i) Tangible /	Assets	12	39,210,010	43,115,902
(ii) Intangible	e Assets	13	1,523,611	C
Long-Term L	oans and Advances	14	399,219	147,984
Current Ass	ets			
Inventories		15	21,246,093	14,635,955
Trade Recei	vables	16	35,050,320	48,779,056
Cash and Ba	ank Balances	17	3,434,317	2,626,118
Short-Term L	oans and Advances	18	16,342,274	10,271,000
TOTAL			117,205,844	119,576,014

See accompanying notes to the financial statements

Auditors' Report

For and on behalf of the Board

As per our report of even date attached

for SHANTI PRASHAD & CO. **CHARTERED ACCOUNTANTS**

Satish Agrawal

S.K. Malik Chairman & Managing Director Aijaz Ghaffar

Director

Partner

Membership No. 505969/FRN No.019923N

Rahul Meghwani Manager (F & A)

Anil Vaish

Place: New Delhi Dated: 30-05-2012

Compliance Officer

CALCOM VISION LIMITED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2012

	Particulars	Note No.	Year Ended 31st March, 2012	Year Ended 31st March, 2011
I.	Revenue from Operations	19	211,995,368	145,332,018
	Less : Excise duty		19,969,706	13,312,173
II.	Other Incomes	20	1,163,236	1,013,886
III.	Total Revenue (I + II)		193,188,898	133,033,731
IV.	Expenses: Manufacturing Expenses			
	Cost of Materials Consumed	21	151,536,867	100,540,008
	Work-in-Progress and Stock-in-Trade	22	(2,368,857)	(1,967,042)
	Employee Benefit Expenses	23	22,081,067	16,751,378
	Finance Costs	25	700,300	1,827,248
	Depreciation and Amortization Expense	12/13	5,836,746	5,782,886
	Other Expenses	24	17,210,667	13,653,640
	Total Expenses		194,996,790	136,588,118
٧	Profit before Exceptional and Extraordina Items and Tax (III - IV)	ıry	(1,807,892)	(3,554,387)
VI.	Exceptional Items		221,415	0
VII.	Profit before Extraordinary Items and Tax	(V - VI)	(2,029,307)	(3,554,387)
VIII.	Extra Ordinary Items		0	0
X	Profit before Tax (VII - VIII)		(2,029,307)	(3,554,387)
X	Tax Expense: (1) Current tax		0	0
	(1) Current tax (2) Deferred Tax		0	0 0
XI.	Profit/ (Loss) for the period from Continu	ina	(2,029,307)	(3,554,387)
ΛI.	Operations (IX - X)	iiig	(2,029,307)	(3,334,367)
XII.	Profit/ (Loss) for the Period (XI + XIV)		(2,029,307)	(3,554,387)
XVI.	Earnings Per Equity Share	26	(2,020,007)	(0,001,001)
,	(1) Basic		(0.62)	(1.09)
	(2) Diluted		(0.62)	(1.09)
	. ,		(====)	(1100)

See accompanying notes to the financial statements

Auditors' Report

Satish Agrawal

For and on behalf of the Board

Aijaz Ghaffar

Director

As per our report of even date attached

for SHANTI PRASHAD & CO. CHARTERED ACCOUNTANTS

CHARTERED ACCOUNTANTS

Partner

 $Membership\ No.\ 505969/FRN\ No.019923N$

Place : New DelhiRahul MeghwaniAnil VaishDated : 30-05-2012Manager (F & A)Compliance Officer

S.K. Malik

Chairman & Managing Director

NOTE # 12
Tangible Assets as on 31st March 2012

			GROSS	BLOCK			DEPRECIATION BLOCK				IMPAIR	RMENT	NET BLOCK	
S.NO.	PARTICULARS	COST AS ON 01.04.2011	ADDITIONS DURING THE YEAR	SALE / DISPOSAL DURING THE YEAR	TOTAL AS ON 31.03.2012	UPTO 01.04.2011	FOR THE YEAR	ADDITION	ADJUSTME NT	UPTO 31.03.2012	UPTO 01.04.2011	UPTO 31.03.2012	NET CARRYING AMOUNT AS ON 31.03.2012	NET CARRYING AMOUNT AS ON 31.03.2011
1	Land	2,426,927	-	-	2,426,927	437,296	-	-	-	437,296	-	-	1,989,631	1,989,631
2	Buildings	32,266,615	-	-	32,266,615	18,680,208	1,077,705	-	-	19,757,913	764,742	764,742	11,743,960	12,821,666
3	Plant & Equipments	92,728,737	981,460	-	93,710,197	71,289,756	4,404,615	5,716	-	75,700,087	-	-	18,010,110	21,438,981
4	Office Equipments	22,015,292	245,654	-	22,260,946	19,801,319	163,036	12,570	-	19,976,925	-	-	2,284,021	2,213,973
5	Furiture & Fixtures	2,710,356	27,352	-	2,737,708	2,335,468	171,566	149	-	2,507,183	-	-	230,525	374,888
6	Vehicle	767,133	-	-	767,133	728,757	-	-	-	728,757	-	-	38,376	38,376
7	Others (MOULDS)	84,942,000	675,000	-	85,617,000	80,529,361	-	-	-	80,529,361	174,252	174,252	4,913,387	4,238,387
	Total	237,857,060	1,929,466	-	239,786,526	193,802,165	5,816,922	18,435	-	199,637,522	938,994	938,994	39,210,010	43,115,902
	Previous Year	237,156,170	700,890	-	237,857,060	188,019,279	5,782,886	-	-	193,802,165	938,994	938,994	43,115,901	48,197,898

NOTE # 13

Intangible Assets as on 31st March 2012

	GROSS BLOCK				DEPRECIATION BLOCK				IMPAIRMENT		NET B	LOCK		
S.NO.	PARTICULARS	COST AS ON 01.04.2011	ADDITIONS DURING THE YEAR	SALE / DISPOSAL DURING THE YEAR	TOTAL AS ON 31.03.2012	UPTO 01.04.2011	FOR THE YEAR	ADDITION	ADJUSTME NT	UPTO 31.03.2012	UPTO 01.04.2011	UPTO 31.03.2012	NET CARRYING AMOUNT AS ON 31.03.2012	NET CARRYING AMOUNT AS ON 31.03.2011
1	Recipes, Formulae, Models, Designs and Prototypes	-	1,525,000	-	1,525,000	-	-	1,389	-	-	-	-	1,523,611	-
	TOTAL		1,525,000	-	1,525,000	-	-	1,389	-	-	-	-	1,523,611	-
	Previous Year	-	÷	=	-	-	÷	=	=	÷	=	=	-	-

CALCOM VISION LIMITED

Notes to Accounts to Financial Statements

1. Corporate information

Established in the year 1985, Calcom Vision Limited, an ISO 9001 certified company, having registered office in Delhi and Manufacturing unit at Surajpur Industrial Area (UP). The Company is engaged in the manufacturing and selling of Lighting and Electronics Products. The Company is supplying its products substantially to Osram India Pvt. Ltd.

2. Basis of preparation

The financial statements are prepared on accrual basis under the historical cost convention, in accordance with the generally accepted accounting principles in India and to comply with the Accounting Standards referred to in sub section (3C) of section 211 of the Companies Act,1956 including the Rules framed there under.

During the year ended March 31,2012, the revised schedule VI notified under the Companies Act,1956 has become applicable to the Company, for preparation and presentation of its financial statements. The adoption of revised schedule VI does not impact recognition and measurement principle followed for preparation of financial statements. However, it has significant impact on presentation and disclosures made in the financial statements. The Company has also reclassified the previous year figures in accordance with the requirements applicable in the current year.

3. Significant Accounting Policies

(i) Revenue Recognition

All income and expenditure items having a material bearing on the financial statements are recognized on accrual basis.

(ii) Fixed Assets

Fixed Assets are stated at cost of acquisition (Net of Modvat) inclusive of expenses relating to acquisition.

(iii) Amortization and Depreciation

Depreciation on Fixed Assets is provided on straight line method at the rates prescribed in Schedule XIV of the Companies Act, 1956 as amended vide Notification No.GSR 756(E) dated 16.12.1993 issued by the Ministry of Law, Justice and Company Affairs, Department of Company Affairs.

(iv) Retirement Benefits

- (a) Provision for gratuity is made as per the provision of payment of gratuity act, as calculated by the management.
- (b) Liabilities in respect of encashment of accumulated leaves by the employees is estimated by the management and charged to Profit & Loss account.
- (c) As ascertained by the Company, the premium pertaining to provision for superannuation fund has been paid to LIC & the amount appears in superannuation Fund account has no longer liability against the assets of the company.

(v) Provisions, Contingent Liabilities and Contingent Assets

Provisions involving substantial degree of estimation in measurement are recognized when there is present obligation as a result of past events and it is possible that there will be an outflow of resources. Contingent Liabilities are not recognized in the financial statements but are disclosed in the notes to accounts. Contingent Assets are neither recognized and nor disclosed in financial statements.

(vi) Foreign Currency Transactions

(a) Transactions denominated in foreign currency are intially recorded at the exchange rate prevailing at the time of transaction. Current Assets and Current liablities denominated in Foreign Currency are converted into Indian rupees at the exchange rate prevailing at the close of the year.

(b) Any income or ioss on account of exchange fluctuation on settiement / year end, is recognised in the profit & ioss account except in cases where they relate to acquisition of fixed assets in which case they are adjusted to the carrying cost of such asset ae per guidelines and AS-11 issued by institute of Chartered Accountants of india.

(vii) Excise Duty

Excise Duty, Service Tax And VAT on inputs and services are carried forward tiii it is utilized. Further Excise duty is accounted for on the basis of both payment made in respect of goods cleared as also provision made for goods lying in bonded warehouse.

(viii) Taxes on income

- (a) Provision for income Tax is made at the amount expected to be paid to the Tax Authorities in accordance with the income Tax Act, 1961 using the tax rates as per the Tax Law that have been enacted or substantively enacted as on the date of the Baiance Sheet.
- (b) Deferred Tax Assets and Liabiiities are recognized on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of reversal in one or more subsequent periods in accordance with the Accounting Standard 22 "Accounting for Taxes on income", issued by the institute of Chartered Accountants of india. Deferred Tax Assets and Liabilities are recognised using the tax rates as per the Tax Law that have been enacted or substantively enacted as on the date of the Baiance Sheet.

(ix) Cash Flow Statement

Cash flows are made using the indirect method, whereby profit before tax is adjusted for the effects of transactions of a non cash nature and any deferrais or accruais of past or future cash receipts or payments. The cash flows from Opearting Activities, Financing Activities and investing Activities are segregated.

(x) Impairment Of Assets

Fixed Assets are assesed annually on the balance sheet date havings regards to the internal & external source of information so as to analyze whether any impairment of the asset has taken place, if the recoverable amount, represented by the higher of Net Seiling Price or the Value in use, is lesser than carrying amount of Cash-generating unit, then the difference is recognized as impairment Loss and is debited to Profit and Loss Account. Further Suitable reversals are made in the books of accounts as and when the impairment loss ceases to exist or shows a decrease.

(xi) Miscellaneous Expenditure

Miscellaneous expenditure represents R & D deffered revenue expenditure and are written off over a period of 10 years.

Borrowing Cost

Borrowing cost that are directly attributable to acquisition or construction of qualifying assets has been capitalized as part of such asset as per AS-16 on Borrowing Costs issued by the ICAI. All other borrowing cost are charged to revenue in the period when they are incurred.

Earning Per Share

EPS is calculated by dividing the net profit for the year attributable to equity shareholders by the weighted average no. of equity shares outstanding during the year as per AS-20 issued by the ICAI.

Inventories

INVENTORIES	Basis of Valuation
Raw Material	At cost, based on first in first out method, or net realisable value which ever is lower.
Work in progress	At cost or net realisable value whichever is lower
Finished Goods	At cost or net realisable value whichever is lower

4. Share Capital

	31st March, 2012	31st March, 2011
Authorised Capital		
80,00,000 Equity Shares of Rs 10/- each		
(Previous year 80,00,000 Equity Shares of Rs.10/-each)	80,000,000	80,000,000

Issued, Subscribed and Paid up Capital		
32,50,000 Equity Shares of Rs10/- each fully paid up	32,500,000	32,500,000
(Previous year 32,50,000 Equity Shares of Rs. 10/- each)		
	32,500,000	32,500,000

(a) Reconciliation of the number of shares outstanding at the beginning and at the end of the reporting period

	31	st March, 2012	31	st March, 2011
	<u>No.</u>	<u>Amount</u>	<u>No.</u>	<u>Amount</u>
Equity shares at the beginning of the year	3,250,000	32,500,000	3,250,000	32,500,000
Equity shares at the end of the year	3,250,000	32,500,000	3,250,000	32,500,000

(b) Terms/Rights attached to equity shares

The company has only one class of Equity Shares having a par value of Rs. 10 per Share. Each holder of equity is entitled to one vote per share

(c) Details of shareholders holding more than 5% shares.

(c) Details of shareholders holding more that	an 5% shares.			
	3	1st March, 2012	3	1st March, 2011
	No.	%	No.	%
-Equity shares of Rs. 10/- each				
Sushil Kumar Malik	742,405	22.84	740,905	22.80
Shashi Malik	300,400	9.24	300,400	9.24
	,		,	
5. Reserves and Surplus	3	1st March, 2012	3	1st March, 2011
(a) Capital Reserve		,		•
As per last Balance Sheet	36,000		36,000	
Addition during the year	. 0	36,000	. 0	36,000
(b) Securities Premium		,		,
As per last Balance Sheet	2,579,200		2,579,200	
Addition during the year	0	2,579,200	0	2,579,200
(c) Balance in the Statement of Profit & Los	s	_, ,		_,,
As per last Balance Sheet	(210,062,812)		(206,508,423)	
Addition during the year	(2,029,307)	(212,092,119)	(3,554,387)	(210,062,810)
	(=,===,===,	(= :=, = :=, : :=)	(-,,	(= : - , , ,
		(209,476,919)		(207,447,610)
6. Long-Term Borrowings Term Loans (Secured)	3	1st March, 2012	3	1st March, 2011
- From Banks		99,680,463		99,680,463
Working Capital Loans (Secured)		110 122 605		110 100 605
- From Banks		119,123,695		119,123,695
		218,804,158		218,804,158

(a) Term Loans from Banks are secured by way of first mortgage & charge against the immovable properties both present and future situated at its site of Surajpur and First Charge by way of hypothecation of all movable (except book debts) including machinery, machinery spares, tools and accessories, present and future, subject to prior charges created and/or to be created in favour of Bankers on Stocks of Raw material, semi finished and finished goods, consumable stores and other movable.

Bank Name	Amt. (Principal)	Amt. (Principal)
State bank of patiala CC	42,110,412	42,110,412
State Bank of Patiala Wctl	16,800,000	16,800,000
Bank of India-CC	33,216,150	33,216,150
Bank of India -TL	37,114,191	37,114,191
Canara Bank	34,806,539	34,806,539
ICICI Bank	31,166,321	31,166,321

- (b) Working Capital Loans are secured against hypothecation of all Stocks of Raw Materials, Stock-in-process, finished goods, consumable stores and spares including packing material and all other current assets and also have second charge on company's fixed assets on pari-passu basis.
- (c) Term Loans and Working Capital Loans from Banks are also secured by way of collateral security of personal guarantees of Mr. S.K. Malik (Chairman and Managing Director) and Dr. R.K. Dhawan & Working Capital Loans from Banks are further secured by way of collateral security of personal guarantee of Mr. Vivek Narang.
- (d) The Current Maturities of Term Loans and Working Capital Loans are not bifurcated as the company has filed a reference before the Board of Industrial & Finance Raconstruction (BIFR) on 4th November 2003 for rehabiliation scheme and company is confident of a favourable restructuring package/ settlement.

7. Long-Term Provisions Provision for Employee Benefits Others	31st March, 2012 3,671,895 0	31st March, 2011 3,092,442 0
	3,671,895	3,092,442
8. Short-Term Borrowings Loans Repayable On Demand	31st March, 2012	31st March, 2011
- From Banks (Unsecured)	1,834,335	0
	1,834,335	0
9. Trade Payables	31st March, 2012	31st March, 2011
Trade Creditors	46,524,416	48,748,446
	46,524,416	48,748,446

^{*} As per Management perception, All the Trade Payables are expected to be settled in next year. Hence no Trade Payable is classified as Non Current.

10. Other Current Liabilities Advance from Customer Other Liabilities	31st March, 2012 14,931,959 7,809,591 22,741,550	31st March, 2011 14,931,959 8,605,890 23,537,849
11. Short-Term Provisions	31st March, 2012	31st March, 2011
Provision for Excise duty on Closing Stock	606,409	340,729
	606,409	340,729
14. Long-Term Loans and Advances	31st March, 2012	31st March, 2011
Unsecured but considered Good Security Deposits (Electricity)	399,219	147,984
	399,219	147,984
15. Inventories		
Raw Materials	13,709,238	8,762,503
Goods In transit of Raw Material	219,464	924,918
Work-in-Progress	1,804,759	1,299,761
Finished Goods	5,512,632	3,648,773
	21,246,093	14,635,955

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16. Trade Receivables Unsecured, Considered Good	31st March, 2012	31st March, 2011
 Outstanding for a period exceeding six months 	3,071,160	30,212,138
- Others	31,979,160	18,566,918
Less: Allowance for Bad & Doubtful Debts	0	0
	35,050,320	48,779,056
The above amount includes:-		
Due from Related Parties	2,437,254	4,649,080

 $^{^{\}star}$ As per management perception, Sundry debtors exceeding 6 months are fully recoverable (except the provision for bad debts already been provided for) hence, no provision is made there against.

17. Cash and Bank Balances Cash and Cash Equivalents	31st March, 2012	31st March, 2011
Balance with Banks in current Accounts	1,171,812	1,039,607
Cheques/ Drafts in Hand	0	24,175
Cash in Hand	1,260,851	629,237
Cash and Bank Balance (Other Than above) Balance with Banks in deposit (Margin Money)*	1,001,654	933,099
	3,434,317	2,626,118

^{*} Deposits in Bank classified as non cash equivalants are those whose maturity period is more than 03 Months.

18. Short term Loans and Advances Unsecured but considered Good	31st March, 2012	31st March, 2011
Advance recoverable in Cash or in kind	14,211,825	7,918,065
Employee Advance	257,595	227,275
Balance with Excise and Customs	616.004	672,822
Balance with Sales Tax	150,503	363,497
Security Deposits	1,106,347	1,089,341
	16,342,274	10,271,000
19. Revenue From Operations Sale of Products	31st March, 2012	31st March, 2011
- Manufactured Products	210,661,119	142 530 463
- Traded Goods	0 210,661,119	142,539,463 0 142,539,463
Other Operating Revenues (Job Work)	1,334,249	2,792,555
Carlot Operating November (Cob Work)	1,001,210	2,7 02,000
	211,995,368	145,332,018
The above amount include Sale of: Manufactured Products (Broad Heads)		
Ballast/Luminories	183,750,053	122,597,000
Others	26,911,066	19,942,463
20. Other Incomes	31st March, 2012	31st March, 2011
Interest Income	100,487	73,452
Other Non-Operating Income	1,062,749	940,434
	1,163,236	1,013,886

				Calcom
21. Cost of material Consumed	3	1st March, 2012	3	31st March, 2011
Opening Stock of Raw Material		8,762,501		4,193,684
Add : Purchases During the Year		156,483,604		105,108,827
Less : Closing Stock of Raw material		13,709,238		8,762,503
		151,536,867		100,540,008
The above amount include purchase of:		E 000 404		7 245 440
PCB Transformer		5,908,104 436,830		7,345,440 436,188
Pipes		7,539,105		5,140,154
Lamp Holder		2,756,849		1,972,042
Transistor		12,360,275		7,299,220
Others		122,535,704		78,346,964
22. Change in Inventories	3	1st March, 2012	3	31st March, 2011
Opening Stock				
-WIP	1,299,761		1,099,047	
-Stock-in-Trade	0		0	
-Finished Goods	3,648,773	4,948,534	1,882,445	2,981,492
Closing Stock				
-WIP	1,804,759		1,299,761	
-Stock-in-Trade	0	7 247 204	0 040 770	4.040.504
-Finished Goods	5,512,632	7,317,391	3,648,773	4,948,534
Change in Inventory		(2,368,857)		(1,967,042)
The above include:				
Change in inventory of WIP				
Ballast/Luminories		775,156		(104,265)
Others		(1,280,153)		(96,449)
Change in inventory of Finished Goods				
Ballast/Luminories		(2,225,626)		(2,398,000)
Others		361,767		631,672
02 5	•	4-4-14	•	M-4.M
23. Employee Benefit Expenses Salaries and Wages	3	1st March, 2012 11,974,473	3	31st March, 2011
Staff Welfare Expenses		907,169		10,199,338 433,069
Wages and Salaries		9,199,425		6,118,971
vvagee and edianee				
		22,081,067		16,751,378
24. Other Expenses				
Job Works Charges-PCB		243,300		408,507
Power and Fuel		4,693,083		4,176,983
Difference of Excise duty on opening/ closing sto	ock	265,680		164,943
Rent on Machinery		1,848,333		0
Repairs and Maintenance		705 500		740 440
(i) Plant and Machinery		765,530		713,149
(ii) Building (iii) Generator		693,790 71,702		169,961 151,467
Advertisement & Sales Promotion		71,702 295,073		330,518
AGM Expenses		57,082		56,042
Auditors Expenses		50,000		54,244
- 		1		,

		Calcom
Bus Hire Charges	2,080,201	2,067,760
Charity/Donations	21,000	50,500
Discount on Sale	1,082,329	0
Directors Meeting Expenses	90,000	57,000
Factory Security Charges	464,013	354,643
Foreign Exchange Rate Fluctuation	(260,258)	33,279
Freight & Forwarding	6,087	36,608
Insurance	87,605	69,711
Interest on Taxes	4,517	1,370
Legal & Professional Charges	636,468	727,048
Membership & Subscription Fees	8,500	7,500
Printing, Stationery & Communication Expenses	686,201	458,833 470,345
R & D Expenditure	741,723	476,245
Rent Paid	300,000	180,000
Rates and Taxes	96,559	87,395
Rebate & Discount	332	223,282
Sevice Charges	1,750	070.000
Taxi Hire Charges	1,220,000	870,000 770,405
Travelling and Conveyance	676,254	770,195
Other Expenses	283,813	179,181
Miscellaneous Expenses Written Off	0	777,276
	17,210,667	13,653,640
25. Finance Costs Bank Charges Discounting Charges Interest & Financial Expenses	31st March, 2012 20,067 534,918 145,315	31st March, 2011 23,586 1,601,967 201,695
	700,300	1,827,248
26. Earning Per Share including exceptional & extraordina		
Profit/(Loss) including exceptional and extraordinary items	(2,029,307)	(3,554,387)
Weighted Average No. of Shares	3,250,000	3,250,000
Basic/ Diluted EPS Including exceptional & extraordinary ite		(1.09)
Earning Per Share excluding exceptional & extraordinary Profit/(Loss) excluding exceptional and extraordinary items	(1,807,892)	(3,554,387)
Weighted Average No. of Shares	3,250,000	3,250,000
Basic/ Diluted EPS excluding exceptional & extraordinary it	ems (0.56)	(1.09)
27. Contingent Liablities & Commitments Contingent liablities	31st March, 2012	31st March, 2011
Claims against company not acknowledged as debt		
-Guarantees	89,123	204,000
-Desputed excise duty demand	0	217,000
-Sales Tax	8,449,000	8,612,000
Commitments		
-Estimated amount of contracts remaining to be		_
executed on capital account	NIL	NIL
-Estimated amount of contracts remaining to be	4.450.050	0.000.015
executed on Revenue account	1,156,953	2,669,312

28.Letter of confirmation of balance sent by the company to the Debtors and Creditors are still awaited in most cases.

- 29. Small Scale Industries in respect of which amount of outstanding for more than 30 days, in excess of Rs. 1 Lac are Nil.
- 30. The company has not received from any of its transacting parties regarding their status under the Micro, Small and Medium Enterprises Development Act, 2006. Hence disclosure, if any relating to amounts unpaid as at the year and together with the interest payable as required under the said Act cannot be disclosed.
- 31. The company is mainly engaged in the business of manufacturing Lighting Products and parts thereof. Therefore all the operations of the company are considered as Single segment for the purpose of Accounting standard-17 on "Segment Reporting" issued by Institute of Chartered Accountants of India.
- 32.In compliance of Accounting Standard-18 "Related Party Disclosure" issued by the ICAI, the details pertaining to Related Party Disclosure are as follows:

(A) Name of the related parties and description of relationship

ASSOCIATES

KEY MANAGEMENT
PERSONNEL

Calcom Electronics Ltd.

Mr S.K Malik
S.K Malik (HUF)

Mrs. Shashi Malik
Mr. Ajjaz Ghaffar

Mr. Abhishek Malik

Laxmi Electronics

Calcom Institute Of Management (Non Profit Edu. Trust)

(B) Transactions with related parties

ITEM	ASSOCIATES	KEY MANAGEMENT PERSONNEL	RELATIVES OF KEY MGMT. PERSONNEL	TOTAL
Sale of goods (net of captive consumption)	10,823,289	0	0	10,823,289
Purchase of goods (net of captive consumption)	2,438,116	0	0	2,438,116
Purchase of Fixed Assets	2,200,000	0	0	2,200,000
Amount Receivable	2,437,254	0	0	2,437,254
Amount reimbursement for traine	ee 3,135,272	0	0	3,135,272
Vehicle Hire Charges & Rent	1,800,000	0	12,20,000	30,20,000
Outstanding bal. of loan taken	0	0	0	0
Salary & other benefits	0	908,550	510,000	1,418,550
Job Work Charges Received	998,602	0	0	998,602

^{33.}In view of uncertainity of future taxable profits, Deffered tax assets have not been created during the year on consideration of prudence as set out in Accounting Standard -22 on "Accounting for Taxes on Income" issued by the Institute Of Chartered Accountant of India.

^{34.} Pursuant to a reference filed before the Board of Industrial & Finance Reconstruction (BIFR), on 4th November 2003 the company has submitted a rehabiliation scheme wherein the company has projected positive cash flows taking into the account the production capacity in future business plan. The provision for interest payable to banks as assessed by the management amounting to Rs.1663.49 Lacs (reworked as per the guidelines issued by RBI/BIFR in case of companies under BIFR) for the period upto 31.03.2012 has not been made in the books of accounts as the company is confident of a favourable restructuring package/settlement.

35. There appears to be no impairment to the production & assembly line of the company's business, as it continues to produce the main products of the company.

36. Details of Managerial Remuneration

	Amount in Rs.	
	<u> 2011-12</u>	<u>2010-11</u>
a) Salary & Ex.Gratia	600,000	1,080,000
b) House Rent Allowance/Lease	300,000	540,000
c) Contribution to provident and other funds	8,580	18,720
d) Other Benefits	0	0
Total	908,580	1,638,720
37. Auditors Remuneration is as follows :	Amount in Rs. <u>2011-12</u>	<u>2010-11</u>
a) Statutory Audit Fees	40,000	40,000
b) Tax Audit Fees	10,000	10,000

38.All the leases are cancellable operating leases at the option of the owner. The company has taken offices on lease renewal on annual basis. The lease expense recocognised in P & L A/c on such lease is Rs. 3,00,000/-. Also the company has lease out its building on lease renewal on annual basis. The lease income recognised in P & L A/c is Rs. 4,64,000/-

39. Value of Imports calculated on CIF basis during Financial Year	31st March, 2012	31st March, 2011
- Raw Materials	50,620,370	10,131,330
	31st March, 2012	31st March, 2011

40. Total value of Imported Raw Material, Spare Parts and components consumed during the financial year and the percentage of each to the total consumption

	<u>Import</u>	<u>% to Total</u>	<u>lmport</u>	<u>% to Total</u>
- Raw Materials	52,412,332	35	10,806,492	11
- Value of Indegenous Material	99,124,537	65	89,733,516	89
TOTAL	151,536,869	100	100,540,008	100

41. During the year ended March 31, 2012 the Revised Schedule VI notified under the Companies Act 1956, has become applicable to the company. The company has reclassified previous year figures to confirm this year's classification.

Auditors' Report

For and on behalf of the Board

As per our report of even date attached

for SHANTI PRASHAD & CO. CHARTERED ACCOUNTANTS

Satish AgrawalS.K. MalikAijaz GhaffarPartnerChairman & Managing DirectorDirector

Membership No. 505969/FRN No.019923N

Place: New DelhiRahul MeghwaniAnil VaishDated: 30-05-2012Manager (F & A)Compliance Officer

CALCOM VISION LIMITED CASH FLOW STATEMENT for the year ended 31st March , 2012

Particu	lars	2011-2012 (Rs.)	2010-2011 (Rs.)
A.CAS	H FLOW FROM OPERATING ACTIVITIES		
	fit Before Tax and Extra-ordinary items nents for -	(2029307)	(3554387)
Add:	Depreciation Interest & Financial Charges Misc. Expenses Written Off Provision for Gratuity & Leave Encashment	5836746 700300 0 688090	5782887 1827248 777276 383539
Add:	Operating profit before Working Capital Changes Adjustments for - Trade & Other Receivables Inventories Trade Payables Provisions	5195829 7337672 (6610138) (3020329) 157043	5216563 7531366 (6654807) (2405469) 46235
Less	Cash Generated from Operations Interest Paid Direct Taxes Paid	3060077 (700300)	3733887 (1827248) 0
NETCA	Cash Flow Before Extra-Ordinary Items SH FLOW FROM OPERATING ACTIVITIES	2359777 2359777	1906639 1906639
B. CAS	H FLOW FROM INVESTING ACTIVITIES		
NET CA	Purchase Of Fixed Assets Sale Of Fixed Assets SHFLOW FROM INVESTING ACTIVITIES	(3454466) 0 (3454466)	(700890) 0 (700890)
C. CAS	H FLOW FROM FINANCING ACTIVITIES		
NET INC I. CLOS II. OPEN	Repayment of Loans Loan From Federal Bank SHFLOW FROM FINANCING ACTIVITIES CREASE IN CASH OR CASH EQUIVALENTS SING BALANCE OF CASH OR CASH EQUIVALENTS WING BALANCE OF CASH OR CASH EQUIVALENTS CREASE IN CASH OR CASH EQUIVALENTS	0 1834335 1834335 739646 2432663 1693019 739646	0 0 1205749 1693019 487270 1205749

S.K. Malik
Chairman & Managing Director
Aijaz Ghaffar
Director

Place : New DelhiRahul MeghwaniAnil VaishDated : 30.05.2012Manager (F & A)Compilance Officer

AUDITORS CERTIFICATE

We have verified the above cash flow statement of Calcom Vision Ltd. derived from the

audited annual financial statement for the year ended March 31, 2012 and found the same

to be drawn in accordance therewith and also with the requirements of Clause 32 of the

listing agreement with Stock Exchanges.

For SHANTI PRASHAD & COMPANY CHARTERED ACCOUNTANTS

PLACE: DELHI

DATED: 30.05.2012

(SATISH AGRAWAL)
PARTNER

Membership No. 505969/FRN No.019923N

30

CALCOM VISION LIMITED

ATTENDANCE SLIP

	Rega. Office - C-41, Defence Color	y, 1 1 0 11 2 2 1 1 1 1 1 1 1 1 1 1 1 1 1
DP Id*		L.F. No. (s)
Client Id*		No. Of Shares Held:
1. Full N	ame of Shareholder/proxy	
2. Full A	ddress of shareholder/proxy	
3. If Prox	xy, full name of shareholder	
	rd my presence at the 27th Annual General Meetin /illage Ghitorni, New Delhi - 110030 on Saturday th	g of the Company held at 17/2 B, Forest Lane, U.G. e 29th September, 2012 at 9.00 A.M.
N		(Signature of Shareholder/proxy)
your copy 2. If you in	y of annual report at the meeting. tend to appoint a proxy to attend the meeting inst	ead of yourself the proxy must be deposited at the
Registere	ed office of the company, not less than 48 hours be	
	NO GIFT OR COUPONS WOULD BE GIVEN ATTENDING THE ANNUAL GR	
* Applicable	e for investors holding shares in electronic form.	
· 💝 — —		
	CALCOM VISION	LIMITED PROXY FORM
	Regd. Office - C-41, Defence Color	y, New Delhi - 110 024
DP Id*		L.F. No. (s)
Client Id*		No. Of Shares Held:
I/We		of
		being a
Member/Men	mbers of Calcom Vision Limited, hereby appoint	
		or failing
of	of	
		•••••
him		behalf, at the 27th Annual General Meeting of the
himas my / our p	roxy to attend and vote for me/us, and on my / our	
himas my / our p Company,	proxy to attend and vote for me/us, and on my / our to be held on Saturday the 29th Septemb	behalf, at the 27th Annual General Meeting of the

Note: This proxy must be deposited at the Registered Office of the Company at C-41, Defence Colony, New Delhi - 110024 not less than forty eight hours before the time for holding of the aforesaid meeting.

The proxy need not be a member of the eompany.

* Applicable for investors holding shares in electronic form.