# Forward looking statement

In this Annual Report the forward-looking information if any, is for enabling investors to comprehend our prospects and take informed investment decisions. This report and other statements that set out anticipated results based on the management's plans and assumptions.

We have tried, wherever possible to identify such statements by using words such as 'estimate', 'plans', 'believes', 'intends', 'expects', 'anticipate' and words of similar substance in connection with any discussion of future performance.

We cannot guarantee that these forward-looking statements will be realized, although we believe we have been prudent in our assumptions. The achievement of result is subject to risks, uncertainties and even inaccuracies in our assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected.

We undertake no obligation to publicly update any forward-looking statements, arising as a result of new information, future events or otherwise.

# **Contents**

Corporate Information	2
Notice	3
Director's Report	5
Corporate Governance Report	9
Management discussion and Analysis	16
Auditor's Report	19
<b>Balance Sheet</b>	24
Statement of Profit & Loss	25
Cash Flow Statement	26
Notes	28

# **CORPORATE** INFORMATION

## **Board of Directors**

Shri Nirmal Daga Chairman

Shri Sunderlal Bothra Managing Director

Shri Narendra Kumar Bothra Director
Shri Kishanlal Bothra Director
Shri Sardarmal Suthar Director
Shri Sanjay Deokar Director
Shri Ashok Surana Director
Shri Kavindra Kumar Chhajer Director

# **Company Secretary**

Shri Ajitbhai Vanol

#### **Bankers**

State Bank of India ICICI Bank Limited

#### **Auditors**

R.T Jain & Co

**Chartered Accountants** 

# **Registered Office**

222-d, 140-L, 1st floor, Cavel Cross Lane No. 7, Dr. Vegas Street, Mumbai-400 002

## **Corporate Office**

Bothra House, Room No. 15, 3<sup>rd</sup> Floor, 5, Assembly Lane, Dadi Seth Agyari Lane, Kalbadevi, Mumbai – 400 002

# **Manufacturing Units Locations**

Kala-amb	Bhavnagar	Sangli
210/110/2/1 Mauza Kheri, Trilokpur Road, Kala - Amb, Dist- Sirmour, Himachal Pradesh	Plot No. 12-C, Survey No. 66, Mamsa, Dist. Bhavnagar, Gujarat	Gat no. 34, 228/1 and 228/2 Plot no. 5, 8 & 10, Kanadwadi, Miraj, Sangli, Maharashtra

# **NOTICE**

**NOTICE** is hereby given that the Annual General Meeting of **BOTHRA METALS & ALLOYS LIMITED** will be held on 29<sup>th</sup> day of September, 2012 at the Registered Office of the Company at 11.00 A.M. to transact the following business:-

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the audited Balance Sheet as at 31<sup>st</sup> March, 2012, the Profit and Loss Account for the year ended on that date and the Reports of the Director and the Auditors thereon.
- 2. To appoint a Director in place of Mr. Ashok Surana And Mr Sanjay Deokar who retires by rotation and being eligible, offers themselves for reappointment.
- 3. To appoint and fix the remuneration of Auditors.

To consider and, if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolutions:

"RESOLVED THAT M/S. R. T. Jain & Co., Chartered Accountants, Mumbai be and are hereby appointed as the Auditors of the Company from the Conclusion of this General Meeting and that the Board of Directors/Audit Committee of Director of the Company be and is hereby authorized to fix their remuneration".

M/S. R. T. Jain & Co. have intimated the Company that, if reappointed, their appointment will be within the limit laid down under section 224 of the Companies Act, 1956.

#### **SPECIAL BUSINESS**

4. To consider and, if thought fit, to pass, with or without modifications, if any, the following as an Ordinary Resolution:

"RESOLVED THAT Mr.Kavindra Kumar Chhajer, who was appointed as an Additional Director of the Company and who holds office upto the date of this Annual General Meeting of the Company in terms of Section 260 of the Companies Act, 1956(Act) and in respect of whom the Company has received a notice pursuant to Section 257 of the Act, be and is hereby appointed as a Director of the Company, liable to retire by rotation".

By Order of the Board

Sunderlal Bothra (Managing Director)

Place: Mumbai Date: 30<sup>th</sup> June, 2012

#### NOTES:

a) A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND A PROXY NEED NOT BE A MEMBER. PROXIES IN ORDER TO BE EFFECTIVE MUST BE DEPOSITED AT REGD. OFFICE OF THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE COMMENCEMENT OF THE MEETING.

- b) The Register of Members and Share Transfer Books will remain closed from 28<sup>th</sup> September 2012 to 29<sup>th</sup> September 2012(both days inclusive) for the purpose of Annual General Meeting, issue of Bonus Shares and dividend.
- c) Members are request to bring their attendance slip along with their copy of Annual Report to the Meeting.
- d) The Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956 in respect of the business under Item 2 and 4,above are annexed hereto and forms part of this Notice.

#### EXPLANATORY STATEMENT PURSUANT TO SECTION 173 (2) OF THE COMPANIES ACT, 1956

#### Items No. 2

#### Brief profile to directors, who retires by rotation and offers himself for Re-appointment

Mr.Sanjay Deokar, ages 41 years having more than 22 years of experience in dealing with several kind of metals. He is actively involved in working of our company, since he is associated with us.

The directors recommend passing of the resolution.

Mr. Ashok Surana, ages 45 years, is a Chartered Accountant. He is a fellow member of ICAI and has been Practicing as a Chartered Accountant since 1992, having more than 20 years of experience in the field of accounts, audit, taxation and company law matters.

Except Mr. Sanjay Deokar and Mr.Ashok Surana, none of the other Directors are concerned or interested in the resolution.

#### Items No.4

#### Appointment of Directors liable to retire by rotation

Mr. Kavindra kumar chhajer was appointed as additional director of the company with effect from 15<sup>th</sup> February, 2012.

As per the provisions of the Companies Act, 1956(Act), the above Director, hold office only upto the date of the forthcoming Annual General Meeting of the Company. The Company has received Notice along with requisite deposit under Section 257 of the Act, proposing their appointment as a Director of the Company.

#### Brief profile of Mr. Kavindra Kumar Chhajer

Mr. Kavindra Kumar Chhajer, aged 46 years, is a chartered Accountant. He is a fellow member of ICAI and has been practicing as a Chartered Accountant.

He holds NIL Shares in Bothra Metals & Alloys Ltd. Keeping in view the experience and expertise, his appointment as Director of the Company is recommended by the Board. Mr. Kavindra Kumar Chhajer is concerned or interested in the resolution at Item No.4.

The Board recommends the resolution at Item No.4 of the Notice for approval of the Members.

By order of the Board

For Bothra Metals & Alloys Limited

Sunderlal Bothra (Managing Director)

Place: Mumbai Date: 30<sup>th</sup> June, 2012

# **DIRECTOR'S**

# **REPORT**

To

The Members Bothra Metals & Alloys Ltd. Mumbai, Maharashtra.

Your Directors have pleasure in presenting the Eleventh Annual Report of the Company along with Audited Statement of Accounts for the year ended on 31<sup>st</sup> March 2012.

## **FINANCIAL RESULT**

( ₹ In Lakhs)

Particulars	2011-12	2010-11
Sales	11,254.28	10,032.60
Less : Excise Duty	32.59	24.34
Other Income	69.73	1.11
Total Income	11,291.42	10,009.37
Less : Expenditure	10,688.56	9,367.98
Profit/(Loss) before Interest, Depreciation & Tax	602.86	641.39
Less: Interest	134.26	141.74
: Depreciation	55.65	64.98
Profit/(Loss) before Tax	412.95	434.67
Less : Provision for Taxation	24.29	3.65
Profit/(Loss) after Tax	388.66	431.02
Add : Profit/(Loss) Brought Forward	171.07	493.64
Amount available for Appropriation	559.73	924.66
Less : Appropriation		
Proposed Dividend	-	19.90
Dividend Distribution Tax	-	3.30
For Issue of Bonus Share	63.25	230.39
Transfer to General Reserve	250.00	500.00
Surplus Carried Forward to Balance Sheet	246.48	171.07
Basic Earnings per share (face value of ₹ 10/- each)	2.44	2.77

### **RESULTS OF OPERATIONS**

- During the current year of operation, your company has shown a marked improvement as turnover has increased to the extent of 11.21% from ₹ 10,008.26 Lakhs during FY 2010-11 to ₹ 11,221.69 Lakhs during FY 2011-12.
- Profitability has declined because of Foreign Exchange fluctuation loss, as Profit after Tax is ₹ 388.66 Lakhs during FY 2011-12 as compared to ₹ 431.02 Lakhs during FY 2010-11.
- During the year, Company has increased the production capacity at Bhavnagar Plant and got required
  approval and at the same time, new plant set-up work at Sangli (Maharashtra) is almost at the verge of
  completion and will be completed by August, 2012 and production will start immediately.
- During the year, your Company has appointed professional staff for better results in future.

#### **FUTURE PROSPECTS**

Due to addition of production capacity at Bhavnagar Plant (Gujarat) for manufacture of Aluminium Ingots & Shots the company is expecting higher turnover and increase in profits in the coming financial year .

Your Company is seeking more opportunities in exports for better prospects of company and most mportantly, to utilize the production capacity at New Plant at Sangli(Maharashtra).

#### **DIVIDEND**

The Company has decided to sustain the growth in line with the long term growth objectives of the Company by retaining the profits and utilizing the same for opportunities in hand.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION & FORIEGN EXCHANGE EARNINGS AND OUTGOINGS:

The necessary information pertaining to conservation of energy, technology absorption, foreign exchange earnings and outgoings etc. as required pursuant to Section 217 (1) (e) of the Companies Act, 1956, read with Companies Rules, 1988 (Disclosure of particular in the Report of Directors), is furnished below.

#### A. POWER & FUEL CONSUMPTION:-

Cor	nservation of Energy	2011-2012	2010-2011
a)	Electricity Purchased		
•	(In Units)	1,263,060	1,050,374
	Total Amount in (₹ in Lakhs)	61.46	50.57
	Rate/Unit (₹)	4.87	4.82
b)	Furnace Oil & Other Fuel		
	Quantity (in Ltr)	323,701	279,880
	Total Amount in (₹ in Lakhs)	128.04	83.71
	Rate/ Litre (₹)	39.55	29.91
c)	Gas		
	Quantity (in Kgs.)	1,03,827	1,08,333
	Total Amount in (₹ in Lakhs)	63.82	53.60
	Rate/ Kgs (₹)	61.46	49.48
d)	Coke		
	Quantity (in Kgs.)	74,009	51,628
	Total Amount in (₹ in Lakhs)	5.20	4.11
	Rate/ Kgs (₹)	7.03	7.96

The Company has been continuously attempting to create a conscious awareness against excessive consumption and wastage at all levels.

#### B. CONSUMPTION PER UNIT OF PRODUCTION:-

	Particulars	2011-2012	2010-2011
a)	Electricity Purchased		
	Total Amount in (₹in Lakhs)	61.46	50.57
	Production at Kala-Amb (in Kgs.)	2,344,889	21,74,073
	Rate/Kgs. (₹)	2.62	2.33
b)	Furnace Oil & Other Fuel		
	Total Amount in (₹in Lakhs)	128.04	83.71
	Production at Kala-Amb (in Kgs.)	2,344,889	2,174,073
	Rate/Kgs. (₹)	5.46	3.85
c)	Gas		
	Total Amount in (₹in Lakhs)	63.82	53.60
	Production at Kala-Amb (in Kgs.)	2,344,889	2,174,073
	Rate/ Kgs (₹)	2.72	2.47
d)	Coke		
	Total Amount in (₹in Lakhs)	5.20	4.11
	Production at Bhavnagar (in Kgs.)	283,239	215,143
	Rate/ Kgs (₹)	1.84	1.91

The Company is not in a position to compile and give information relating to consumption per unit of production, since products are having different processes of production.

#### C. TECHNOLOGY ABSORPTION, RESEARCH & DEVELOPMENT:-

The Company has incurred expenditure towards quality management, quality control, and to improve the production capacity. The Company has also undertaken cost reduction and cost control program to manage and reduce the cost of production.

#### D. FOREIGN EXCHANGE INFLOWS & OUTFLOWS

(₹in Lakhs)

Particulars	2011-12	2010-11
a) Foreign Exchange Inflows	Nil	7.99
b) Foreign Exchange Outflows	48.77	37.80
(Actual Paid)	(50.92)	(37.79)

#### **AUDITOR**

M/s. R T Jain & Co. Chartered Accountants holding office till the ensuing Annual General Meeting and our directors proposed to reappoint them. M/s. R T Jain & Co. expressed their willingness to continue as Auditor of the Company. Therefore, our Directors propose to re-appoint M/s R T Jain & Co. Chartered Accountants as auditor of the Company. The Auditors have given a confirmation that they do not exceed the limit for audit engagements as set under Section 224 (1B) of the Companies Act, 1956.

#### **PARTICULAR OF EMPLOYEES**

Pursuant to Section 217 (2A) of the Companies Act, 1956, read with the Companies (Particular of Employees) Rules 1975 as amended, the Company has no personnel in its employment drawing salary in excess of ₹ 60 Lakhs per annum or ₹ 5 Lakhs per month.

#### **DIRECTORS RESPONSIBILITY**

Pursuant to the requirements under Section 217(2AA) of the Companies Act, 1956, with respect to Directors Responsibility Statement, it is hereby confirmed that:

- 1. In preparation of the annual accounts for the year ended 31<sup>st</sup> March, 2012, the company has followed the applicable accounting standards and there are no material departures from the same.
- 2. The Directors have selected such accounting policies and applied them consistently and made judgments and estimates that are reasonable and prudent so as to give a true and fair view of state of affair of the Company as at 31st March, 2012 and of the profit of the Company for the year ended on that date.
- 3. The Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities.
- 4. The Directors have prepared the annual accounts of the Company on a "going concern" basis.

#### **ACKNOWLEDGEMENTS**

Place: Mumbai Date: 30<sup>th</sup> June, 2012

Your Directors are pleased to express their gratitude for all the co-operation and assistance received from bankers, members, customers, vendors, various Government authorities for the year under review. Your Directors also appreciate the co-operation and support received from their executives, employees and workers.

For and on behalf of Board

Director

**Sunderlal Bothra** Narendra Kumar Bothra

**Managing Director** 

# **CORPORATE**

# **GOVERNANCE REPORT**

#### 1. Company Philosophy on Code of Governance:

Bothra Metals & Alloys Ltd. is committed to good corporate governance in order to enhance shareholder's value. The Company believes that corporate Governance is not an end in itself but a catalyst in the process towards maximization of shareholder's value. The Company's philosophy on Corporate Governance enshrines the goal of achieving the highest levels of transparency, accountability and equity in all spheres of its operations and in all its dealings with the shareholders, Employees, Government and other parties.

In so far as compliance of Clause 49 of the Listing Agreement with the Stock Exchange is concerned, the Company has complied in all material respects with the requirements of Corporate Governance specified in the Listing Agreement with Bombay Stock Exchange Limited.

#### 2. Board of Directors: Composition of the Board

The Company's Board comprises of eight Directors out of which four are Executive Directors namely Mr. Narendra Kumar Bothra, Mr. Sunderlal Bothra, Mr. Kishanlal Bothra and Mr. Sardarmal Suthar and four are Non-Executive Directors namely Mr. Ashok Surana, Mr.Nirmal Daga, Mr. Sanjay Deokar Mr. Kavindra Kumar Chhajer. The Chairman of the Board is a Non- Executive Director name as Mr. Nirmal Daga whereas Mr. Sunderlal Bothra is acting as a Managing Director.

#### **Board meetings**

The Board of Directors' meetings are always scheduled in advance and notice along with the agenda being sent to all the directors at least seven days prior to the meeting. In compliance with the Companies Act, 1956, the board meets at least once in a quarter to review the quarterly performance and financial results.

### **Number of Board Meetings**

The Board of Directors met Thirteen times during the year on April 01, 2011, April 19, 2011, June 29,2011, July 06, 2011, July 28, 2011, August 1, 2011, August 10, 2011, August 28, September 14, 2011, September 28, 2011, 2011, November 03, 2011, February 17, 2012 and March 14, 2012.

The following table gives the details of designation, category of Directors, number of Board Meetings attended, attendance at last Annual General Meeting and the number of other Directorships and Committee Memberships as at March 31, 2012:

Name of the Director	Category of Directorship	No. of Board Meetings during the year		Attendanc e of Last A.G.M	No.of other Directorship & Committee Membership/ Chairmanship held		rship/
Mr.	* Indopendent	Held	Attende d	YES	Other Directorshi p	Other Committee Membershi p	Other Committee Chairmans hip
Sunderlal Dugar	* Independent Director & Chairman	13	/	YES	21	NIL	NIL
Mr. Sunderlal Bothra	Managing Director	13	13	YES	NIL	NIL	NIL

Mr. Kishanlal Bothra	Executive Director	13	8	YES	NIL	NIL	NIL
Mr.	Executive	13	7	YES	NIL	NIL	NIL
Narendra	Director						
Kumar							
Bothra							
Mr.	Executive	13	6	YES	NIL	NIL	NIL
Sardarmal	Director						
Suthar							
Mr. Ashok	Non- Executive	13	11	YES	2	NIL	NIL
Surana	Director						
Mr. Nirmal	** Non-	13	6	YES	NIL	NIL	NIL
Daga	Executive						
	Director&						
	Chairman						
Mr. Sanjay	Non- Executive	13	9	YES	NIL	NIL	NIL
Deokar	Director						
Mr. Kavindra	Non- Executive	13	NIL	NO	NIL	NIL	NIL
Chhajer	Director						

- Mr. Sunderlal Dugar resigned from Directorship on February 16, 2012.
- Mr. Nirmal Daga appointed as Chairman on February 17, 2012.

#### 3. Audit Committee

The Audit Committee has been formed as per Section 292A of the Companies Act, 1956 and in compliance with Clause 49 of the Listing Agreement. The management is responsible for the Company's internal controls and the financial reporting process while the statutory auditors are responsible for carrying out independent audits of the Company's financial statements in accordance with the generally accepted auditing practices and for issuing reports based on such audits. The Audit Committee reviews the following:-

- Overseeing the Company's financial reporting process and the disclosure of its financial information to ensure that the financial statement is correct, sufficient and credible.
- Recommending to the Board, the appointment, reappointment and if required, the replacement or removal of the statutory auditor and the fixation of audit fees.
- Approval of payment to statutory auditors for any other services rendered by the statutory auditors.
- Appointment, removal and terms of remuneration of internal auditors.
- Reviewing, with the management, periodic internal and Statutory Auditors' Reports.

#### Composition

The Audit Committee comprises of Mr. Ashok Surana, Mr. Sunderlal Bothra and Mr. Nirmal Daga.

Mr. Ashok Surana is the Chairman of the Audit Committee. The Composition of the Audit Committee meets the requirements of Section 292A of the Companies Act, 1956 and Clause 49 of the Listing Agreement with Stock Exchanges. All the members of the Audit Committee are financially literate.

#### **Meetings and Attendance**

The attendance of committee members at the meetings was as follows:

Name of the Member		Status	No. of Meetings Held	No. of Meetings Attended
Mr. Ash	hok Surana	Chairman	6	6
Mr.	Mr. Sunderlal Member		6	6
Bothra				
Mr. Nir	mal Daga	Member	6	6

#### 4. <u>Shareholders/Investor's Grievances Committee</u>

The Shareholders/Investor's Grievances Committee has been formed as per Section 292A of the Companies Act, 1956 and in compliance with Clause 49 of the Listing Agreement. The broad terms of reference of the shareholders/ investors Grievance committee is to supervise and ensure the following:

- Efficient transfer of shares including review of cases for refusal of transfer/ transmission of shares and debentures;
- Redressal of shareholder and investor complaints like transfer of shares, non-receipt of declared dividends etc.
- Issue of duplicate / split / consolidated share certificates;
- Allotment and listing of shares;
- Review of cases for refusal of transfer/ transmission of shares and debentures;
- Reference to statutory and regulatory authorities regarding investor grievances;
- And to otherwise ensure proper and timely attendance queries and grievances;

#### **Composition**

The Shareholder's/ Investor's Grievance Committee comprises of Mr. Ashok Surana, Mr. Nirmal Daga, Mr. Sardarmal Suthar.

Mr. Ashok Surana is the Chairman of the Shareholders / Investor's Grievances Committee.

#### **Meetings and Attendance**

During the financial year March 31, 2012. The attendance of Committee members at the meetings was as follows:-

Name of Member	Status	No. of Meetings Held	No. of Meetings
			Attended
Mr. Ashok Surana	Chairman	NIL	NIL
Mr. Sardarmal Suthar	Member	NIL	NIL
Mr. Nirmal Daga	Member	NIL	NIL

There were no complaints received during the year

#### 5. <u>Remuneration Committee</u>

The Remuneration Committee has been formed as per Section 292A of the Companies Act, 1956 and in compliance with Clause 49 of the Listing Agreement The broad term of reference of remuneration committee is to ensure the following:-

- To review, assess and recommend to the Board, the appointment of Whole time/ Executive Directors
  and the remuneration payable to them beside the quantum of sitting fees payable to Non-Executive
  Independent Directors.
- To consider and recommend human resource policies relating to compensation and performance of the key management personnel.

#### Composition

The Remuneration Committee comprises of Mr. Ashok Surana, Mr. Nirmal Daga and Mr. Sanjay Deokar. Mr. Nirmal Daga is the Chairman of the Remuneration Committee.

# **Meetings and Attendance**

Name of Member	Status	No. of Meetings Held	No. of Meetings
			Attended
Mr. Nirmal Daga	Chairman	1	1
Mr. Sanjay Deokar	Member	1	1
Mr. Ashok Surana	Member	1	1

#### 6. Name, Designation, Address of the Compliance Officer

Name : Mr. Abhishek Pareek
Designation : Chief Financial Officer

Address :222-d, 140-l, 1<sup>st</sup> Floor, Cavel Cross Lane No.7, Dr. Viegas street, Mumbai-02.

#### 7. General Body Meetings

Location, time and date where the three immediately preceding Annual General Meetings of the Company were held are given below:

Year	Date	Venue and Time
2008-2009	September 29, 2009	222-D, 140-L, 1 <sup>ST</sup> FLOOR, CAVEL CROSS LANE NO. 7,
		DR. VEGAS STREET, MUMBAI-400 002 AT 11.00
		A.M.
2009-2010	September 29, 2010	222-D, 140-L, 1 <sup>ST</sup> FLOOR, CAVEL CROSS LANE NO. 7,
		DR. VEGAS STREET, MUMBAI-400 002 AT 11.00
		A.M.
2010-2011	September 29, 2011	222-D, 140-L, 1 <sup>ST</sup> FLOOR, CAVEL CROSS LANE NO. 7,
		DR. VEGAS STREET, MUMBAI-400 002 AT 11.00
		A.M.

### 8. Postal Ballot

No special resolutions were put through postal ballot in last three years and nor is any resolution proposed for this year through postal ballot.

#### 9. <u>Disclosures on materially significant related party transactions</u>

None of the materially significant transactions with related parties were in conflict with the interest of the Company.

Disclosures of transactions with related parties are set out in **Schedule 33** to Annual Accounts, forming part of the Annual Report.

#### Details of non - compliance by the Company

No instance of non- compliance by the Company on any matter during the last three years has been reported and therefore no penalties or strictures have been imposed on the Company by any statutory authority.

#### **Code for Prevention of Insider Trading Practices**

The Company has instituted a code of conduct for its management and staff. The code laid down guidelines, which advises them on procedures to be followed and disclosures to be made, while dealing with shares of Bothra Metals and Alloys Limited, and cautioning them of the consequences of violations.

#### **Details of Code of Conduct**

A code of conduct for all Board Members and senior management of the Company has been laid and adopted by the Board. All the Board Members and senior management personnel have affirmed compliance with Code of Conduct. A declaration signed by the Managing Director to this effect is enclosed at the end of this report.

#### Risk Management

The Company has established risk assessment and minimization procedures, which are reviewed by the Board periodically. Business risk evaluation and management is an ongoing process with the company.

#### **CEO/CFO Certification**

The CEO/CFO and Managing Director certification of the financial statements and the cash flow statement for the year under review is enclosed at the end of this report.

#### 10. Means of Communication

Bothra Metals and Alloys Limited have its own web-site <u>www.bothrametals.com</u> and all important information relating to the Company are posted on website.

#### 11. Shareholders

#### **Reappointment/ Appointment of Directors**

According to the Articles of Association of the Company, one- third of its Directors retire every year, and if eligible, offer themselves for re-election at the Annual General Meeting.

Mr. Ashok Surana and Mr. Sanjay Deokar would retire this year at the forthcoming Annual General Meeting.

#### **General Shareholder's Information:**

#### a) Annual General Meeting

**Date & Time** : September 29, 2012, 11.00 A.M

**Venue**: 222-d, 140-l, 1<sup>st</sup> Floor, Cavel Cross Lane No.7, Dr. Viegas street, Mumbai-02.

#### b) Financial Calendar: 1<sup>st</sup> April to 31<sup>st</sup> March

# For the financial year 2012-2013

First Quarter : End of June, 2011
Second Quarter : End of September, 2011
Third Quarter : End of December, 2011
Fourth Quarter/Annual : End of March, 2012

c) Dates of Book Closure: 28<sup>th</sup> September 2012 to 29<sup>th</sup> September 2012 (both days inclusive).

## d) Investors Grievances:

The Company has constituted a Shareholders'/Investors' Grievances Committee for redressing shareholder's complaints, as mentioned earlier in this report.

#### e) Compliance Officer:

Mr. Abhishek Pareek is the Compliance officer of the Company.

# f) Compliance:

Certificate from C.S Kuldeep Jain, Practicing Company Secretary confirming the Compliance with the conditions of the corporate governance, as stipulated under Clause 49, of Listing Agreement, is annexed to this Report forming part of the Annual Report.

### g) Stock Exchange where Listed (Proposed):

Bombay Stock Exchange Ltd. PhirozeJeejeebhoy Towers Dalal Street, Mumbai 400 023.

#### h) Share Transfer Agent:

Sharex Dynamic (India) Private Limited Unit No. 1, Luthra Industrial Premises Andheri Kurla Road, Safed Pool, Andheri (East), Mumbai – 400 072 Tel: 91 22 8515606/ 5644/ 6388

Email: Bothra.ipo@sharexindia.com

### i) Office Location:

# **Corporate Office & Investor Service Cell:**

Bothra House, 5, Assembly Lane, 3<sup>rd</sup> floor, Dadi Seth Agyari Lane, Kalbadevi,

Mumbai- 400 002 Telefax: 022 67472762. E-mail: bmal\_2001@bothrametals.com

## j) <u>Dematerialization of Shares & Liquidity</u>

100% of the Company's total Share Capital is held in dematerialized form.

## k) Shareholding Pattern as on March 31, 2012

Category	No. of Shares Held	% of Share Holding
Promoters(including persons	15918640	100%
acting in concert)		
Others	NIL	NIL
GRAND TOTAL	15918640	100%

# I) <u>Corporate Identification Number</u>

Our Corporate Identification Number (CIN) allotted by Ministry of Corporate Affairs, Government of India is U27100MH2001PLC133926 and our Company registration number is 133926. Our Company is registered in the State of Maharashtra with Registrar of Companies, Mumbai Maharashtra.

# m) Plant Locations

LOCATION	ADDRESS
Maharashtra	Gut no.34, Plot- no 5, 8 & 10 Land Survey No. 228/2, District –
	Sangli and Land Survey No. 228/1, District – Sangli
Gujarat	12/ C Survey No.56 A: Village- Mamsa, District- Bhavnagar
Himachal Pradesh	210/ 110/ 2/ 1, Mouza Kheri, Trilokpur Road, Kala-amb, District-
	Sirmour

# n) Address for Correspondence

## **Shareholding related queries**

Sharex Dynamic (India) Private Limited Unit No. 1, Luthra Industrial Premises Andheri Kurla Road, Safed Pool, Andheri (East), Mumbai – 400 072 Tel: 91 22 8515606/ 5644/ 6388 Email: Bothra.ipo@sharexindia.com

zmam zotmanpo@snarexmara.com

# **General Correspondence**

Bothra Metals & Alloys Limited 222-D, 140-L, 1<sup>st</sup> Floor, Cavel Cross Lane No. 7, Dr. Viegas Street, Mumbai 400 002.

# o) Depository

National Securities Depository Limited	Central Depository Services ( India) Limited
Trade World, A Wing,	PhirozeJeejeebhoy Towers
4 <sup>th</sup> floor, Kamala Mills Compound,	17 <sup>th</sup> Floor, Dalal Street, Fort
SenapatiBapatMarg, LowerParel, Mumbai –	Mumbai- 400 023.
400 013.	Tel: 022 22723333. Fax -022 22723199
Tel: 022 24994200. Fax- 022- 24972993	Email- investors@cdslindia.com
Email: info@nsdl.com	Website: www.ccdslindia.com
Website: www.nsdl.co.in	

# **MANAGEMENT DISCUSSION**

# AND ANALYSIS REPORT

#### Industry Highlights...

Global demand for aluminium during 2012 has been higher than expected as automobile production grew across regions due to the stimulus offered to this industry following the global meltdown. The US aluminium industry has been the key beneficiary of this stimulus, with aluminium consumption growing in automobile production. In contrast, aluminium consumption in China is estimated to continue growing, thus driving overall global consumption.

With the increased demand for aluminium products in the domestic market, our Company enlarged its scope of production and product portfolio by setting up another manufacturing unit in Gujarat (India) producing aluminium ingots and aluminium shots in 2012. Further, our Company plans to venture into manufacturing of non-ferrous alloys, which we would cater to at our proposed plant in Maharashtra (India). Our proposed Maharashtra plant will be engaged in the manufacturing of aluminium extrusion and non-ferrous metal alloys. Our Company based on its experience and its standards, conforms to major specifications and customer requirements. Our products quality has enabled us to achieve the ISO 9001:2008 certification.

#### **Our Products**

#### **Aluminium Extrusions**

Aluminium extrusions are manufactured at the Kala-amb (Himachal Pradesh) plant of our Company. Aluminium ingots / scrap are used as raw-materials along with small portion of magnesium to produce the same. Aluminium extrusion products include aluminium channels, aluminium sections, aluminium flat bars, aluminium tubes and other several products out of this extrusion.

#### **Aluminium Ingots**

An ingot is a product that is cast into a shape that is suitable for further processing. Aluminium ingots are usually casted into rectangular bar shapes. Aluminium scrap and aluminium dross are used as the primary raw material in the production process. The aluminium ingots so produced at our Bhavnagar plant are sold in the open market.

#### **Aluminium Shots**

Shots are products that are cast into a shape that is suitable for further processing. Aluminium shots are usually casted into buttoned shapes. We manufacture aluminium shots at our Bhavnagar (Gujarat) plant. Aluminium scrap and aluminium dross are used as the primary raw material in the production process.

#### Overview of the Company's performance.....

We intend to continue to provide high quality products to our clients and grow our business by leveraging our strengths and implementing the following strategies.

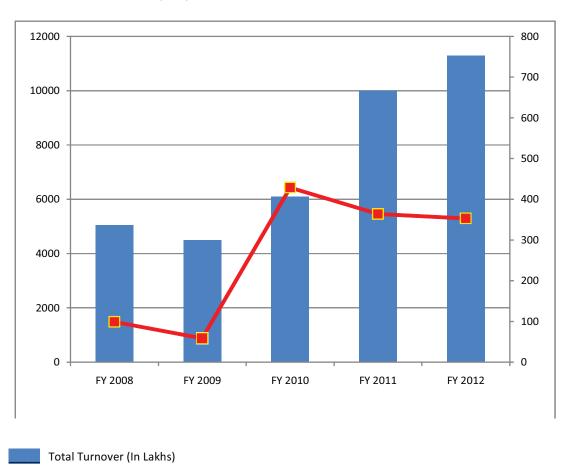
In focus areas, especially non-ferrous metal products, we have constantly enhanced our production capabilities. The complete commissioning of our proposed Sangli unit will add another 4,200 MTPA aluminium

extrusion manufacturing capacity and 7,500 MT non-ferrous metal alloy products manufacturing capacity. Our proposed manufacturing unit at Sangli, Maharashtra will produce higher value added products.

Our Company intends to enter into the value addition to our existing products. This includes the powder coating, wood coating, etc. This will enable our Company to reach the consumer directly. This will enhance visibility of our brand and have a substantial increase in our profitability in future. We intends to improve efficiencies to achieve cost reductions so that they can be competitive. We believe that this can be done through domestic presence, backward integration and economies of scale.

Our on-going manufacturing plants are equipped with all equipment and facilities for aluminium extrusion, including melting furnaces, bhatti, extrusion presses, hot top casting, homonised furnace along with all the other allied equipments. These plants also have die and tool shop and quality assurance and control facilities such as spectrometers and other testing equipment's.

Our Financial Performance in past years is illustrated as follows:



#### Internal Control System

Net Profit (In Lakhs)

The company has an adequate system of internal audit and control which enables reliable financial reporting, safeguards assets and encourages adherence to management policy. The company also has a system for a speedy compilation of accounts and management information reports to comply with applicable laws & regulation.

The Company has a well-defined organisation structure, authority level, internal rules and guidelines for

conducting business transactions.

The company has Audit Committee of the Board, the composition and functions of which are given in

Corporate Governance Report as part of the Annual Report.

Discussion on performance:

The total income of the company for the year 2011 -12is Rs.11,291.42 Lakhs compared to Rs.10,032.60 Lakhs during the Previous year. The operating profit (PBDIT) of the company has decreased to Rs.602.86 lakhs during

the year as against 641.39 lakhs during the previous year i.e decrease by 6%, due to Foreign Exchange

Fluctuation loss. The company expects to earn further increased revenues in the near future.

**Human Resources**:

Human resources is one of the key assets that has been nurtured and encouraged for active participation in companie's growth. The company has well defined appraisal system in place for recognition of talented and

deserving employees, which includes line and staff function personnel.

Your Company places great value on the commitment and confirms to take initiative to further align its HR

Policies in order to meet the growing needs of business.

**Cautionary Statement:** 

This report may be forward looking statements based on certain assumptions and expectations of future

events, actual performance, results or achievements may differ from those expressed or implied in any such forward revise any forward looking statements, on the basis of any subsequent developments, information or events. The major factors which could affect the perception and projections are the changes in the

Government Regulations, Demand and Supply of the products, fluctuation in Foreign Currency exchange rate

etc.

The Shareholders are cautioned not to place undue reliance considering these statements and should caution

themselves while considering these statements for any decision making or formation of any opinion.

For Bothra Metals and Alloys Limited

SundarLal Bothra (Managing Director)

Place: Mumbai

Date:30<sup>th</sup> June, 2012

# **AUDITOR'S**

# **REPORT**

#### TO THE MEMBERS OF BOTHRA METALS & ALLOYS LTD

- 1. We have audited the attached Balance Sheet of BOTHRA METALS & ALLOYS LTD as at 31<sup>st</sup> March 2012, the Profit and Loss Account and also the Cash Flow Statement of the Company for the year ended on that date both annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of Section 227(4A) of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraph 4 & 5 of the said Order.
- 4. Further to our comments in the annexure referred to in paragraph 3 above:
  - a) We have obtained all the information and explanation which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - c) The Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of accounts;
  - d) In our opinion, the Balance Sheet, Profit and Loss Account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of the section 211 of the Companies Act, 1956;
  - e) On the basis of written representation received from the Directors, and taken on record by the Board of Directors, we report that none of the directors are disqualified as on March 31<sup>st</sup>, 2012 from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

f) In our opinion and to the best of our information and according to the explanations given to  $\frac{1}{2}$ 

us, the said accounts read together with the company's accounting policies and notes

thereon give the information required by the Companies Act, 1956 in the manner so required

and give a true and fair view in conformity with the accounting principles generally accepted

in India;

i. In the case of the Balance Sheet, of the state of affairs of the Company as at March

31<sup>st</sup> 2012;

ii. In the case of the profit and loss account, of the profit of the Company for the year  $\frac{1}{2}$ 

ended on that date; and

iii. In the case of the Cash Flow Statement, of the cash flows for the year ended on that

date.

For R T Jain & Co.
Chartered Accountants

(Firm Reg. No. 103961W)

R.T.JAIN

Partner

Membership No: 33605

Place: Mumbai

Date: 30<sup>th</sup> June, 2012

#### ANNEXURE TO THE AUDITORS REPORT

- i) a. The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - b. As explained to us, all fixed assets have not been physically verified by the management during the year, but there is a regular programme of verification which in our opinion, is reasonable having regard to the size of the company and the nature of its assets. As informed, no material discrepancies were noticed on such verification
  - c. During the year, the Company has not disposed any substantial / major part of fixed assets.
- ii) a. The inventories have been physically verified by the management at reasonable intervals during the vear.
  - b. In our opinion and according to the information and explanations given to us, the procedures of physical verification of stocks followed by the management are reasonable and adequate in relation to the size of the company and the nature of its business.
  - c. In our opinion and according to the information and explanations given to us, the company is maintaining proper records of inventory. The discrepancies noticed on physical verification as compared to the book records were not material and have been properly dealt with in the books of account.
- iii) a. The Company has not granted Loans or Advances to any person covered in Register maintained u/s. 301 of the Companies Act, 1956. Accordingly our comments of sub clauses (b), (c) and (d) are not called for and therefore not offered.
  - b. The Company has taken loan from parties covered under register maintained u/s. 301 of the Companies Act, 1956. No of parties Six, Maximum amount of loan outstanding during the year Rs. Thirty Eight Lakhs and Thirty Nine Thousands only and the year end balance of loan taken Rs. Thirty Lakhs and Fifty Thousands only.
  - According to the information and explanation given to us, and in our opinion the rate of interest and other terms and conditions of loans taken by the Company, secured or unsecured, is not prima facie prejudicial to the interest of the company;
  - d. The company is regular in repaying the principal amounts as stipulated and has been regular in payment of interest.
- iv) In our opinion and according to the information and explanations given to us, there is adequate internal control system commensurate with the size of the company and nature of its business with regard to purchases of stores, raw materials, components, plant and machinery, equipment and other assets and with regard to sale of goods and services. During the course of audit, we have not observed any continuing failure to correct major weaknesses in the internal control system.
- v) a. In our opinion and according to the information and explanations given to us, the particulars of contracts or arrangements referred to in section 301 of the Companies Act, 1956 have been entered in the register required to be maintained under that section.
  - b. In our opinion and according to the information and explanations given to us, the transactions made in pursuance of contracts or arrangements entered in the register maintained under section 301 of the Companies Act, 1956 exceeding the value of Rs 5 lakhs or more in respect of any party have been made at prices which are reasonable having regard to prevailing market prices, wherever comparable prices are available, at the relevant time.

- vi) The Company has not accepted any deposits from the public. Hence, the provisions of section 58A & 58AA and the rules framed there under are not applicable to this Company.
- vii) In our opinion the company has an internal audit system commensurate with the size of the company and nature of its business.
- viii) We have broadly reviewed the books of account maintained by the Company in respect of products where pursuant to the rules made by the Central Government for the maintenance of cost records under section 209(1) (d) of the Companies Act, 1956 and are of the opinion that prima facie, the prescribed accounts and records have been maintained. We are not required to carry out and have not carried out a detailed examination of the records with a view to determine whether they are accurate or complete.
- ix) a. According to the information and explanations provided to us and on the basis of our examination of the records of the company we are of the opinion that the company is generally regular in depositing undisputed statutory dues including Provident Fund, Employee's State Insurance, Income Tax, Sales Tax, Service Tax, Custom Duty, Excise Duty, cess and other material statutory dues applicable to it with the appropriate authorities. No undisputed statutory dues payable were in arrears as at 31<sup>st</sup> March, 2012, for a period of more than six months from the date they became payable, except the following:

<u>Nature of Statutory Dues</u>	Amount Involved
Provident Fund	Rs. 51,480/-
Employee State Insurance Corporation	Rs. 23,362/-
Profession Tax	Rs. 1,920/-
Gratuity	Rs.9,97,619/-
Service Tax	Rs. 927/-

b. According to information and explanation given to us, the details of statutory dues which have not been deposited on account of dispute are given below

Nature of Dues	Period to which the	Forum where dispute is	Amount involved
	amount relates	pending	
Gujarat Commercial	2006-07	Deputy Commissioner	Rs. 9,46,398/-
Tax		of Appeal (Bhavnagar)	
Penalty of Custom Duty	2004-05, 2005-06	Customs, Excise &	Rs. 25,38,873
		Service Tax Appelate	
		Tribunal (Mumbai)	

- x) The company does not have any accumulated losses at the end of the financial year and has not incurred cash losses in the financial year and in the immediately preceding financial year.
- xi) Based on our audit procedures and on the basis of information and explanation given by the management, we are of the opinion that the company has not defaulted in repayment of dues to its bankers. The company did not have any outstanding debentures or any outstanding loans from financial institutions during the year.

- xii) According to the information and explanations given to us, the Company has not granted any loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- xiii) In our opinion, the company is not a chit fund or a nidhi / mutual benefit fund / society. Therefore clause 4(xiii) of the Companies (Auditors' Report) Order, 2003 is not applicable to the company.
- xiv) Based on the records examined by us and according to the information and explanations given to us, the company is not dealing in or trading in shares, securities, debentures and other investments. Accordingly, the provision of clause 4(xiv) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- xv) According to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from banks and financial institutions.
- xvi) To the best of our knowledge and belief and according to the information and explanations given to us, term loans availed by the Company were, prima facie, applied by the Company during the year for the purposes for which the loans were obtained.
- xvii) According to the information and explanations given to us, we report that on overall basis funds raised on short term basis have, prima facie, not been used during the year for long term investment.
- xviii) The Company has not made any preferential allotment of shares during the year to parties covered in register maintained under section 301 of the Companies Act, 1956.
- xix) As the Company has no outstanding debentures during the year, question of creating securities or charge does not arise.
- xx) The Company has not raised any money by way of public issue during the year.
- xxi) Based on the audit procedure performed and the representation obtained from the management, we report that no case of fraud on or by the company has been noticed or reported during the course of our audit.

For R T Jain & Co. Chartered Accountants (Firm Reg. No. 103961W)

(R.T.JAIN)

Partner

Membership No: 33605

Place: Mumbai Date: 30<sup>th</sup> June, 2012

# Balance Sheet as at 31st March, 2012

(₹ in Lakhs)

				(₹ IN Lakns)
		Note	As at	As at
<u></u>	Particulars	No	31.03.2012	31.03.2011
1	EQUITY AND LIABILITIES			
	Shareholders' Funds			
	(a) Share Capital	2	1,591.86	795.93
	(b) Reserves and Surplus	3	496.48	903.74
	Non-Current Liabilities			
	(a) Long-term borrowings	4	298.63	60.90
	(b) Deferred tax liabilities (net)	12	-	13.12
	(c) Long-term provisions	5	12.34	9.98
	Current Liabilities			
	(a) Short-term borrowings	6	3,066.26	1,663.48
	(b) Trade payables	7	989.49	487.09
	(c) Other current liabilities	8	156.83	210.94
	(d) Short-term provisions	9	258.83	193.78
	TOTAL		6,870.72	4,338.96
II.	ASSETS			
	Non-Current Assets			
	(a) Fixed assets	10		
	i. Tangible assets		462.30	321.74
	ii. Capital work-in-progress		206.58	173.83
	iii. Intangible assets under development		6.17	5.07
	(b) Non-current investments	11	0.34	0.31
	(c) Deferred tax assets (net)	12	3.79	-
	(d) Long term loans and advances	13	818.37	275.77
	(e) Other non-current assets	14	32.44	-
	<b>Current Assets</b>			
	(a) Inventories	15	1,337.58	770.12
	(b) Trade receivables	16	3,578.24	2,496.57
	(c) Cash and cash equivalents	17	347.53	221.42
	(d) Short-term loans and advances	18	66.75	40.49
	(e) Other current assets	19	10.63	33.64
	TOTAL		6,870.72	4,338.96

Significant Accounting Policies

1

The accompanying notes are an integral part of the Financial Statements.

As per our report of even date attached

For and on behalf of the Board

For R.T. Jain & Co. **Chartered Acccountants** (Firm Reg. No. 103961W)

**Sunderlal Bothra Managing Director**  Narendra Kumar Bothra

Director

Partner Membership No: 33605 Mumbai, June 30,2012

R.T. Jain

**Abhishek Pareek** Chief Financial Officer

**Pawan Kumar Baid Company Secretary** 

# Statement of Profit and Loss for the year ended 31st March, 2012

(₹ in Lakhs)

			(\ III Lakiis
Particulars	Note No	2011-2012	2010-201
INCOME			
Revenue from operations	20	11,221.69	10,008.2
Other income	21	69.73	1.1
Total Revenue		11,291.42	10,009.3
EXPENDITURE			
Cost of materials consumed	22	9,115.15	8,130.3
Purchase of stock-in-trade		686.93	623.8
Changes in inventories of finished goods, traded goods and work-in-progress	23	(94.11)	(45.27
Employee benefit expenses	24	70.70	61.0
Finance costs	25	300.73	179.3
Depreciation and amortisation expense		55.65	64.9
Other expenses	26	762.37	553.4
Total Expenses		10,897.42	9,567.6
Profit before prior period items		394.00	441.6
Prior period items (Net)		(28.64)	4.9
Profit before exceptional, extraordinary items and tax		422.64	436.7
Exceptional items		0.01	2.0
Profit before extraordinary items and tax		422.63	434.6
Extraordinary Items	27	9.68	
Profit before tax		412.95	434.6
Tax expense:		22.22	02.0
(i) Current tax (ii) Deferred tax		88.88 (16.92)	92.8 (0.5
(iii) MAT credit		(48.42)	(89.28
(iv) Short/(Excess) provision for earlier years		0.75	0.6
(,, (,,		24.29	3.6
Profit for the year		388.66	431.0
rning per equity share(face value of ₹10/- ch): Basic and Diluted (In ₹)	28	2.44	2.7

**Significant Accounting Policies** 

1

The accompanying notes are an integral part of the Financial Statements.

As per our report of even date attached

For and on behalf of the Board

For R.T. Jain & Co. Chartered Acccountants (Firm Reg. No. 103961W)

Sunderlal Bothra Narendra Kumar Bothra

Managing Director Director

**R.T. Jain** Partner Abhishek Pareek
Chief Financial Officer

**Pawan Kumar Baid** Company Secretary

Membership No: 33605

Mumbai, June 30,2012

# **Cash Flow Statement** for the year ended 31st March, 2012

		(₹ in Lakhs)
Particulars	Year Ended	Year Ended
	31.03.2012	31.03.2011
CASH FLOW FROM OPERATING ACTIVITIES:		
Net profit before tax for the		
year	412.95	434.66
Adjustments for :		
Interest paid	292.98	189.95
Interest income	(105.55)	(9.85)
Depreciation	55.65	64.98
Loss on Sale of fixed assets	0.01	2.09
Insurance claim (short)		
received	9.68	-
Loss / (Gain) on exchange rate fluctuations	218.88	(1.46)
Discount paid / (received)	(69.13)	9.74
Preliminary expenses written off	-	0.91
Provision for gratuity	2.30	9.98
Rental income	(0.60)	-
Operating profit before working capital changes	817.17	701.00
Movements in working capital:		
Decrease / (Increase) in Trade		
receivables	(1,002.19)	(1,078.11)
Decrease / (Increase) in	(5.57.40)	206.22
Inventories	(567.48)	206.22
Increase / (Decrease) in Trade payables and		
Other Current Liabilities	1,372.71	528.95
Decrease / (Increase) in Loans and Advances	1,372.71	320.33
and Other Current Assets	(126.87)	(116.02)
Cash generated from	(120.07)	(110.02)
operations	493.34	242.04
Payment of income tax	136.15	72.69
Cash from operating activities before extra-ordinary items	357.19	169.35
Insurance-claim received	15.68	-
Net cash from operating activities (A)	372.87	169.35

CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of fixed assets(Including capital advances)	(581.92)	185.31
Purchase of investments	(0.03)	-
Pre-operative expenses	(9.24)	-
Sale of fixed assets	0.14	0.08
Rental income	0.60	-
Interest income	25.98	3.97
Net cash used in investing activities (B)	(564.47)	(181.26)
CASH FLOW FROM FINANCING ACTIVITIES :		
Proceeds from issue of share capital	_	286.03
Proceeds from long term borrowings	385.64	5,025.71
Proceeds from short term borrowings	7,272.34	-
Repayments of long term borrowings	(97.68)	4,954.22
Repayments of short term borrowings	(6,909.10)	-
Interest paid	(282.54)	188.20
Share issue expenses	(31.05)	16.70
Dividend paid	(19.90)	15.10
Dividend distribution tax	-	2.57
Net cash from financing activities (C)	317.71	134.95
Net increase in cash and cash equivalents (A+B+C)	126.11	123.04
Cash and cash equivalents at the beginning of the period	221.42	98.38
Cash and cash equivalents at the end of the period	347.53	221.42

Note: Cash flow statement has been prepared under the indirect method as set-out in Accounting Standard -3, notified under the Companies (Accounting Standards) Rules, 2006.

As per our report of even date attached

For and on behalf of the Board

For R.T. Jain & Co.

Chartered Acccountants Sunderlal Bothra Narendra Kumar Bothra (Firm Reg. No. 103961W) Managing Director Director

R.T. Jain Abhishek Pareek Pawan Kumar Baid
Partner Chief Financial Officer Company Secretary

Membership No: 33605 Mumbai, June 30,2012

# **NOTES** TO THE FINANCIAL STATEMENTS

2

(₹ in Lakhs)

	As at 31st	As at 31st
SHARE CAPITAL	March, 2012	March, 2011
Equity Share Capital		
Authorised Share Capital	2,500.00	1,200.00
25,000,000 Equity Share of ₹ 10/-		
each		
(Previous Year:12,000,000 Equity Share of ₹ 10/-Each)		
Issued, Subscribed and Fully Paid Up Share Capital	1,591.86	795.93
(15,918,640 Equity Shares (Previous year 7,959,320) of ₹ 10/- each		
issued, subscribed and fully paid )		
TOTAL	1,591.86	795.93

# Reconciliation of number of shares outstanding at the end of year

(Figures in Lakhs)

Particulars	As at 31st March, 2012	As at 31st March, 2011
Equity shares at the beginning of the year	79.59	15.10
Add: Shares alloted pursuant to Bonus Issue Add: Other allotments	79.59	60.41 4.09
TOTAL	159.18	79.60

# b) Details of shareholders holding more than 5% of the aggregate shares in the company

	As at 31st March, 2012		As at	t 31st March, 2011
NAME	No. Of Shares	Percentage	No. Of Shares	Percentage
Sunderlal Bothra	4,233,780	26.60%	2,116,890	26.60%
Sayardevi L Bothra	1,857,280	11.67%	928,640	11.67%
Sardarmal Chhogaram Suthar	2,399,820	15.08%	1,199,910	15.08%
Manju Sunderlal Bothra	2,166,280	13.61%	1,083,140	13.61%
Kishanlal L Bothra	1,772,700	11.14%	886,350	11.14%
Narendra Kumar L Bothra	1,434,700	9.01%	717,350	9.01%
Dimple K Bothra	1,055,000	6.63%	527,500	6.63%

c) During last five years, 13,999,880 number of Equity Shares were issued as fully paid bonus shares.

			(₹ in Lakns)
3	RESERVES AND SURPLUS	As at 31st March, 2012	As at 31st March, 2011
a)	Securities Premium Account	IVIAICII, 2012	Iviaicii, 2011
,	Opening Balance	232.67	377.87
	Add : Received during the Year	232.67	245.17
	Less: Share Issue Expenditure	-	(16.70)
	·	(222.67)	
	Less: Capitalised for issue of bonus shares	(232.67)	(373.67)
	Closing Balance	-	232.67
b)	General Reserve		
	Opening Balance	500.00	-
	Add : Transfer from Profit and Loss Account	250.00	500.00
	Less: Capitalised for issue of bonus shares	(500.00)	-
	Closing Balance	250.00	500.00
c)	<u>Surplus</u>		
	Opening Balance	171.07	493.64
	Add : Profit during the Year	388.66	431.02
	Less: Capitalised for issue of bonus shares	(63.25)	(230.39)
	Less: Transfer to General Reserve	(250.00)	(500.00)
	Less: Proposed dividend	-	(19.90)
	Less: Provision for dividend distribution tax	-	(3.30)
	Closing Balance	246.48	171.07
	TOTAL	496.48	903.74

1	LONG TERM BORROWINGS	As at 31st	As at 31st
		March, 2012	March, 2011
	Secured _		=
	Term Loan from Banks	294.08	57.68
	(Net of Current maturities of long term liabilities)	-	-
	Vehicle Loans	4.55	3.22
	(secured against motor car)		-
	TOTAL	298.63	60.90

# NATURE OF SECURITY AND TERMS OF REPAYMENT FOR LONG TERM SECURED BORROWINGS

	NATURE OF SECURITY	TERMS OF REPAYMENT
i	Term loan amounting to ₹ NIL (Previous year `57.68 Lakhs) was secured by Hypothecation of Plant and Machinery and other assets purchased out of bank finance, collateral security of immovable property and personal guarantee of directors and relatives of directors.	No such repayment applicable as on date since entire loan has been repaid till year end. Rate of interest was 14.35% per annum payable monthly.
ii	Term loan amounting to ₹ 313.69 Lakhs (Previous year ₹ NIL) is secured by first charge on plant and machinery funded by term-loan, first charge on part of land at Sangli and personal guarantee of directors and relatives of directors.	Loan to be repaid in 16 equal quarterly installments starting from March,2013 and last installment due In March,2016.Rate of interest is 13.25% per annum payable monthly.
iii	Car loan amounting to ₹ 1.26 Lakhs (Previous year ₹ 3.22 Lakhs) was secured against car.	Loan to be repaid in 36 equal monthly installments, starting from November,2009 and last installment due in October,2012. Rate of interest is 10.11% per annum payable monthly.
iv	Car loan amounting to ₹ NIL (Previous year ₹ 1.11 Lakhs) was secured against car.	Loan was repaid in 53 equal installments, starting from June,2007 and last installment paid in October,2011.Rate of interest was 14.10% p.a. payable monthly.
V	Car loan amounting to ₹ 4.57 Lakhs (Previous year `NIL) was secured against car.	Loan to be repaid in 59 equal installments, starting from October,2011 and last installment to be paid in August,2016.Rate of interest is 11.26% per annum payable monthly.

(₹ in Lakhs)

			( v iii Edikiis)
5	LONG TERM PROVISIONS	As at 31st March, 2012	As at 31st March, 2011
	For employees benefit  Gratuity payable	12.34	9.98
	TOTAL	12.34	9.98

		(\ III Lakiis)
SHORT TERM BORROWINGS	As at 31st	As at 31st
	March, 2012	March, 2011
Secured		
Loans repayable on demand		
<u>from banks</u>		
Cash credit	1,212.09	848.86
Buyers credit arrangements	1,780.96	590.36
Letter of credit	42.71	224.26
<u>Unsecured</u>		
Loans from related parties	30.50	-
TOTAL	3,066.26	1,663.48

		( ,
7 TRADE PAYABLES	As at 31st March, 2012	As at 31st March, 2011
Dues to Micro, Small and Medium Enterprises	-	-
Others	989.49	487.09
TOTAL	989.49	487.09

(₹ in Lakhs)

			( \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
8	OTHER CURRENT LIABILITIES	As at 31st March, 2012	As at 31st March, 2011
	Current maturities of long term debt	20.85	1.12
	Interest accrued and due on borrowings	0.10	0.81
	Interest accrued but not due on borrowings	0.03	0.04
	Other payables		
	Deposit received	0.60	-
	Creditors for expenses	92.27	76.55
	Creditors for capital goods	6.08	74.21
	Advance from customers	16.12	18.88
	Statutory dues	20.78	39.19
	Unclaimed dividend	-	0.14
	TOTAL	156.83	210.94

		( \ = \( \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
SHORT TERM PROVISIONS	As at 31st March, 2012	As at 31st March, 2011
Provision for employee benefits		
Contribution to Provident and Superannuation		
Funds	1.82	0.42
Leave Encashment	0.32	-
Others		
Income-tax	253.39	170.16
Proposed dividend	-	19.90
Tax on dividend	3.30	3.30
TOTAL	258.83	193.78

10 FL	10 FIXED ASSETS											
				Gross Block ( at cost	at cost )			Depreciation	ciation		Net	Net Block
	,	Rate of	As on	Additions	Deduction	As on	Up to	Provided	Deduction/	up to	As on	As at
	Description of Asset	Depreciation	01.04.2011	during year	during year	<b>31.03.2012</b> 31.03.2011	31.03.2011	during year	Adjustments 31.03.2012	31.03.2012	31.03.2012	31.03.2011
\	LAND	0.00%	18.11	139.75	•	157.86		•	•	•	157.86	18.11
BI	BUILDING *	2.00%	35.03	32.25	•	67.28	5.18	2.57	•	7.74	59.53	29.85
FΑ	FACTORY BUILDING	10.00%	105.67	2.09	•	107.76	54.58	9.75	•	64.36	43.40	51.09
PL	PLANT & MACHINERY	13.91%	104.02	7.36	•	111.39	18.52	12.66	•	31.17	80.21	85.50
PL	PLANT & MACHINERY	20.87%	261.59	5.68	-	72.732	146.34	24.08	-	170.42	96.85	115.25
PL	PLANT & MACHINERY	30.00%	25.16	1_	•	25.16	15.54	2.90	-	18.43	6.73	9.62
F	FURNITURE & FIXTURE	18.10%	2.55	1.34	-	3.89	1.03	0.40	•	1.43	2.46	1.52
Σ	MOTOR VEHICLE	25.89%	18.88	8.54	0.98	26.44	9.17	3.62	0.42	12.37	14.07	9.71
ŭ	COMPUTER	40.00%	4.50	0.68	1	5.18	3.42	0.58	1	4.00	1.19	1.09
Ē	TOTAL		575.51	197.69	0.98	772.23	253.78	56.56	0.42	309.92	462.30	321.74
l .												
	Previous Year		560.22	21.61	6.30	575.53	192.44	64.98	3.64	253.78	321.75	367.78

\* Out of the above depreciation provided during the year, depreciation on fixed assets used for setting up of Sangli plant amounting to ₹ 0.92 Lakhs are put under capital work in progress.

500.64

675.05

309.92

0.42

56.56

253.78

984.98

156.68

387.24

754.41

206.58 6.17

155.70

188.45 1.10

173.83

5.07

Capital Work in Progress Intangible (At Cost) Capital Work in Progress Tangible (At Cost)

TOTAL

173.83 5.07

206.58 6.17

#### 11 NON CURRENT INVESTMENTS As at 31st As at 31st March, 2012 March, 2011 **Investments in equity instruments** Shivalik Solid Waste Management Limited 0.31 0.31 (3,125 equity shares of `10/- each) The Zoroastrian Co-Op. Bank Limited 0.03 (100 equity shares of `25/- each) 0.34 TOTAL 0.31

(₹ in Lakhs)

DEFERRED TAX LIABILITIES/ASSETS(NET)	As at 31st March, 2012	As at 31st March, 2011
Deferred tax Liability		
Related to depreciation	-	9.88
Related to share issue expenses	-	3.24
<u>Deferred tax Assets</u>		
Related to depreciation	0.55	-
Related to share issue expenses	3.24	-
TOTAL	3.79	13.12

(₹ in Lakhs)

			(1111
13	LONG TERM LOANS AND ADVANCES	As at 31st March, 2012	As at 31st March, 2011
	Unsecured considered good	,	,
	Capital advances	328.98	30.75
	Income tax	350.69	169.45
	VAT receivable	0.37	2.43
	Custom-duty receivable	106.82	61.17
	Balances with Excise	9.67	2.78
	Security deposits	21.84	9.19
	TOTAL	818.37	275.77

(₹ in Lakhs)

14	OTHER NON-CURRENT ASSETS	As at 31st March, 2012	As at 31st March, 2011
	Share issue expenses	32.44	-
	TOTAL	32.44	-

Share issue expenses incurred during the year include expenditure for the purpose of proposed initial public offer (IPO), which will be written off in the subsequent years.

15	INVENTORIES	As at 31st	As at 31st
		March, 2012	March, 2011
	Raw materials	946.91	497.40
	Work-in-progress	35.01	43.97
	Finished goods	275.00	177.24
	Consumables and Loose tools	71.05	47.21
	By-Products	9.61	4.30
	TOTAL	1,337.58	770.12

(₹ in Lakhs)

16	TRADE RECEIVABLES	As at 31st March, 2012	As at 31st March, 2011
	<u>Unsecured</u> , considered good		
	Less than six months	3,063.19	2,374.37
	More than six months	515.05	122.20
	TOTAL	3,578.24	2,496.57

(₹ in Lakhs)

7	CASH AND CASH EQUIVALENTS	As at 31st March, 2012	As at 31st March, 2011
Ī	Cash in hand	18.26	17.82
	Balances with banks in current accounts	(38.73)	(6.69)
	Cheques, drafts on hands	-	13.00
	Term deposits with banks (original maturity of more than 12 months)	368.00	197.29
Ī	TOTAL	347.53	221.42

(₹ in Lakhs)

			(\ III Lakiis)
18	SHORT TERM LOANS AND ADVANCES	As at 31st March, 2012	As at 31st March, 2011
	Advance to supplier	63.56	36.35
	Advance for expenses	3.19	4.14
	TOTAL	66.75	40.49

			( ,,
19	OTHER CURRENT ASSETS	As at 31st	As at 31st
		March, 2012	March, 2011
	Prepaid expenses	4.04	2.45
	Interest receivable	6.59	5.83
	Insurance claim receivable	-	25.36
	TOTAL	10.63	33.64

20	REVENUE FROM OPERATIONS	2011-2012	2010-2011
	Sale of Goods	11,254.28	10,032.60
	Less: Excise duty	32.59	24.34
	TOTAL	11,221.69	10,008.26

(₹ in Lakhs)

21	OTHER INCOME	2011-2012	2010-2011
	Sundry Credit balances written off	69.13	-
	Rent Receipt	0.60	-
	Foreign exchange fluctuation gain	-	1.05
	Miscellaneous Receipts	-	0.06
	TOTAL	69.73	1.11

22	COST OF MATERIALS CONSUMED	2011-2012	2010-2011
	Opening Stock		
	Aluminium Scrap	491.27	753.73
	Aluminium Ingot	4.54	10.50
	Magnesium	1.58	1.66
	Add : Purchases		
	Aluminium Scrap	9,550.63	7,814.82
	Aluminium Ingot	, -	42.96
	Magnesium	14.04	4.03
	Less: Closing Stock		
	Aluminium Scrap	943.82	491.27
	Aluminium Ingot	-	4.54
	Magnesium	3.09	1.58
		3.03	1.50
	TOTAL	9,115.15	8,130.31

		(* III Lakiis,
CHANGES IN INVENTORIES OF FINISHED GOODS, TRADED GOODS AND WORK-IN-PROGRESS		
Clasing Stool	2011-2012	2010-201
Closing Stock		
Work-in-progress		
Aluminium Billets	29.62	14.19
Re-finished Scrap	5.39	29.78
Finished goods		
Aluminium Section	253.45	174.59
Aluminium Ingot	15.59	
Aluminium Shots	3.26	
Foundry Boring	2.71	
Titanium Scrap	_	2.66
Other scrap	9.61	4.30
	319.63	225.5
Opening Stock	313.03	223.3
Work-in-progress		
Aluminium Billets	14.19	15.2
Re-finished Scrap	29.78	3.1
Finished goods		
Aluminium Section	174.59	154.80
Aluminium Ingot	_	
Aluminium Shots	_	
Foundry Boring	_	
Titanium Scrap	2.66	
Other scrap	4.30	7.0
	225.52	180.2
TOTAL	(94.11)	(45.27

			(\ III EGKIS)
24	EMPLOYEE BENEFIT EXPENSES	2011-2012	2010-2011
	Salaries, wages and bonus	65.31	57.76
	Contribution to provident and other funds	2.83	1.09
	Staff welfare expenses	2.56	2.19
	TOTAL	70.70	61.04

25	FINANCE COSTS	2011-2012	2010-2011
	Interest expenses	134.26	141.74
	Bank charges	81.81	37.58
	Net loss on foreign currency transactions/ translations	84.66	-
	TOTAL	300.73	179.32

Interest income has been shown as deduction from interest paid for loans in profit and loss accounts for proper presentation.

OTHER EXPENSES	2011-2012	2010-2011
Consumption of stores and spare parts	37.24	32.30
Insurance	2.13	2.52
Job Work Charges Paid	2.31	4.98
Miscellaneous expenses	0.61	0.41
Power and fuel	255.79	190.32
Rates and taxes, excluding taxes on income	1.65	1.30
Rent	6.11	3.74
Repairs to buildings	0.77	1.14
Repairs to machinery	19.41	13.92
Transport charges	211.66	197.17
Accounting charges	7.08	5.72
Advertisement	1.94	0.69
Auditors remuneration	1.00	1.00
Director's sitting fees	0.56	-
Brokerage and commission	8.53	10.06
Conveyance expenses	0.51	0.21
Discount and rebate	-	9.74
Donation	1.44	1.59
Electricity expenses	1.93	2.75
Freight outward	39.50	45.57
Foreign exchange fluctuation loss	134.23	-
Legal and Professional fees	2.74	3.97
Motor vehicle expenses	2.90	2.58
Office expenses	0.65	0.23
Other repairs	3.08	2.90
Packing and forwarding exp	5.74	7.39
Postage and courier charges	0.44	0.34
Preliminary expenses written off	-	0.91
Printing and stationery	1.10	0.90
Sales tax	6.01	2.91
Telephone charges	3.47	3.29
Travelling expenses	1.84	2.94
TOTAL	762.37	553.49

# 27 EXTRAORDINARY ITEMS

During last year plant and machinery, building etc at Kala-Amb plant were damaged due to natural calamity for which insurance claim was filed with the insurance company for ₹25.36 lakhs. The actual amount received is ₹15.68 lakhs giving a loss on insurance claim worth ₹9.68 lakhs which is shown in statement of profit and loss of current year.

# (₹ in Lakhs, except per share data)

28	EARNINGS PER SHARE	2011-2012	2010-2011
	Profit for the period attributable to Equity Shareholder	388.66	431.02
	No of weighted average equity shares outstanding during the year	15,918,640	15,552,275
	Nominal Value of Equity Share	10	10
	Basic and Diluted Earning Per Share	2.44	2.77